Staatliche Uhrmacherschule

IV 1126

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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The Jewelers' Circular
Publishing Company.

11 John St., Corner Broadway, New York.

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41st Year. WEDNESDAY, AUGUST 4, 1909. Vol. LIX., No. 1.



An Original Design for an Automobile Trophy.

(*See Text on Page* 51.)



ALVIN SILVER

The Morning Glory Pattern

A new pattern of Sterling Silver table ware of medium weight and moderate price. A most attractive and artistic pattern in French Grey finish, cut in high relief, as ornate on the back of each piece as on the front. Made in full line of fancy pieces, ounce goods and cutlery. A pattern that will meet with immediate success. Write for price list.

ALVIN MFG. CO.
Silversmiths
New York

TRADE MARK

Fahys Permanent Case

12 Size, O. F., Thin Model, with Sunken Cap
and Elliptical Pendant

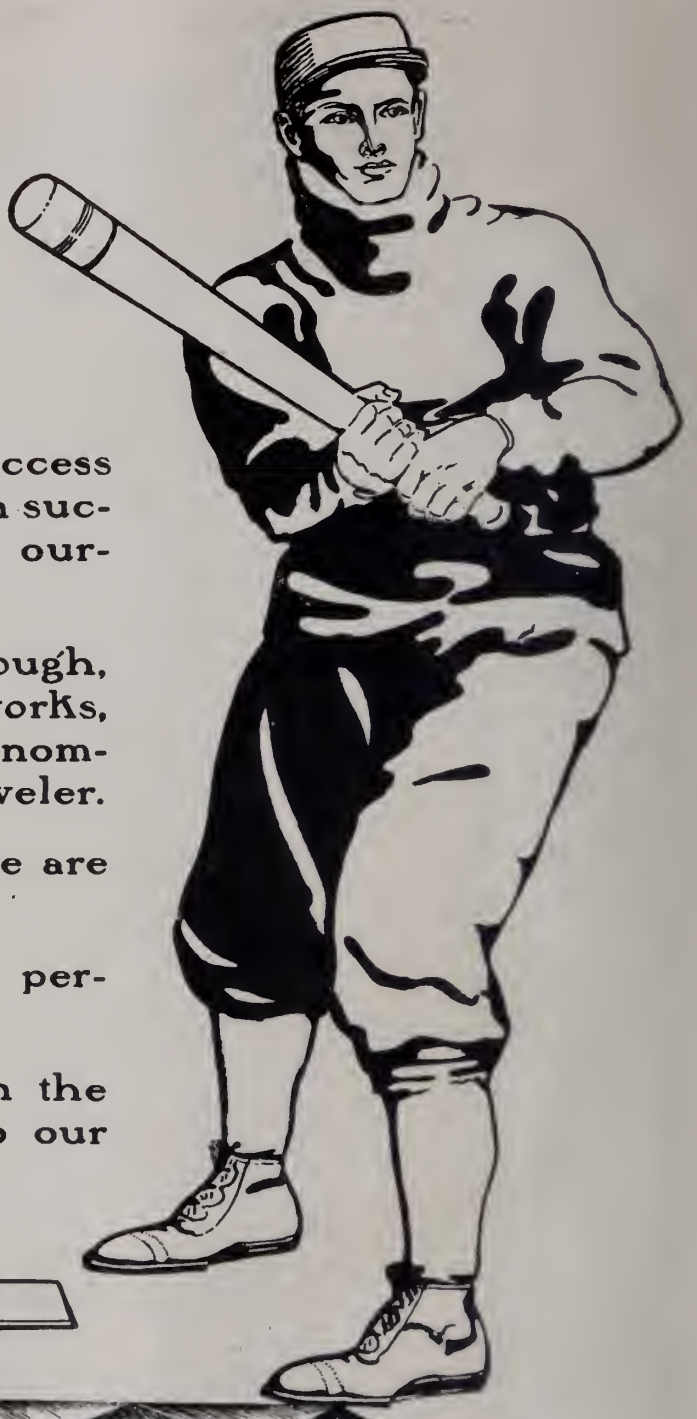


This new model is the neatest and thinnest case made for a regular model American movement. These cases should be in the stock of every Retail Jeweler, so as to take care of the demand for a small thin watch.

JOSEPH FAHYS & CO.

NEW YORK BOSTON CHICAGO SAN FRANCISCO

Our Position



on the "Diamond" assures success to our side, by which we mean success to our customers and to ourselves.

We buy the diamonds in the rough, cut them in our own cutting works, and sell them in the most economical way direct to the retail jeweler.

No matter who opposes us, we are sure to win.

Better be on our side and be perfectly safe.

We repeat — Our position on the "Diamond" assures success to our side.

J. R. Wood & Sons

DIAMOND CUTTERS



Importers of
Rubies
Emeralds
and
Sapphires

2 Maiden Lane, New York

Corner 170 Broadway



It's importance can hardly be overestimated

A wedding ring is a big thing to a woman's eyes.
We make the best wedding ring that is made.

We solicit your next order.

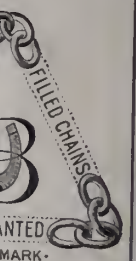
J. R. WOOD & SONS

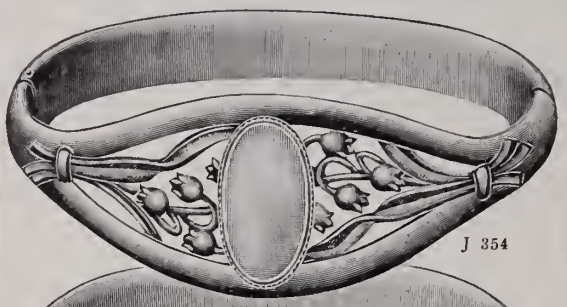
Wedding Ring Makers

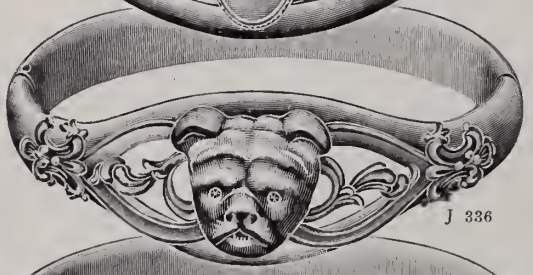
2 Maiden Lane, Corner of 170 Broadway - - - NEW YORK

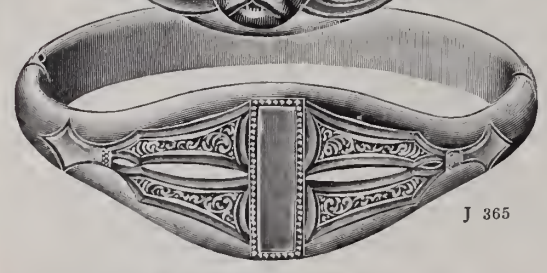
S. O. BIGNEY & CO.

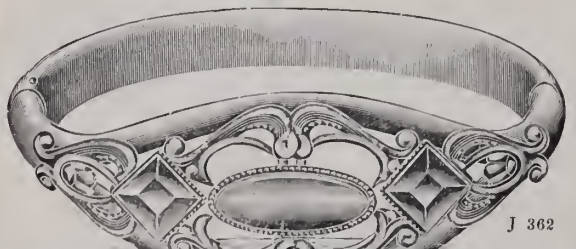
Makers of the Celebrated High-Grade Gold-Filled Mirror-Finish Chains

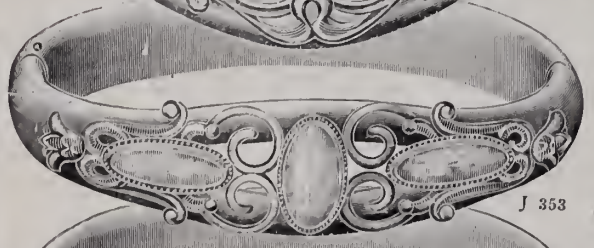


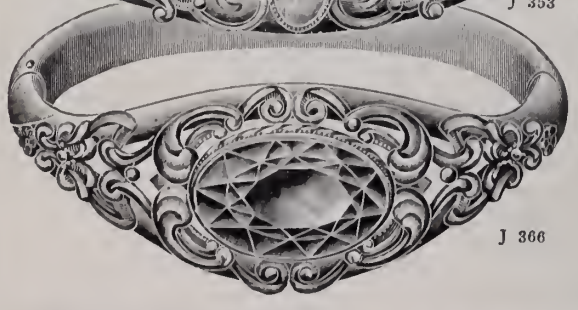

J 354


J 336

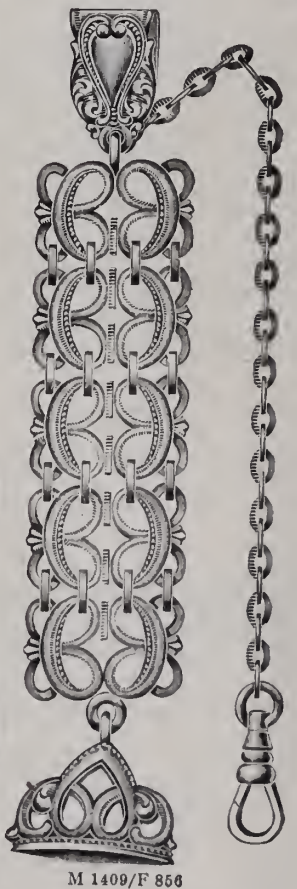

J 365


J 362


J 353

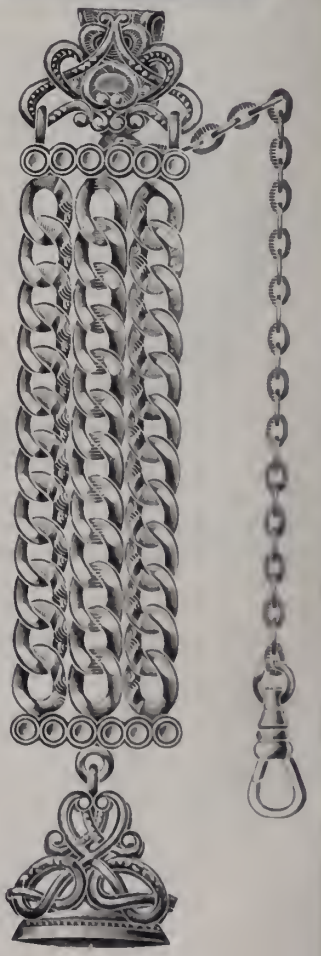

J 366


L 483


M 1409/F 856



We Originate


M 1261/F 851

Since we originated the spread top bracelet, about two years ago, we have had an enormous run on them. Of course there are a number of imitators. Ask for the original article.

OFFICE AND FACTORY
Attleboro, Mass.

We sell the Wholesale Trade only

NEW YORK OFFICE
3 Malden Lane



Before Treatment — After Treatment

WE REPLATE

Any metal article in Gold, Silver, Nickel, Bronze, Brass, Oxidized Silver, Old Bronze, Statuary Bronze, and all Antique Finishes.

WE REPAIR

Any article in the Silverware line, making new parts to match the old ones that have been melted or broken off, the same as new.

Watch Case Makers, Remodelers and Repairers

Special Cases to Order in Gold and Silver, for English, Swiss and American Movements

English Cases changed to fit American Movements without altering outside appearance

—

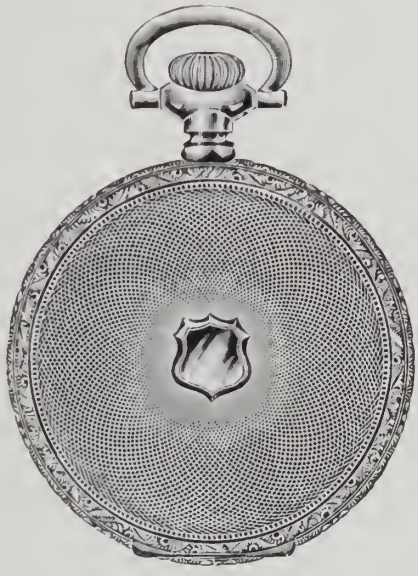
Key Wind Cases changed to Stem Wind

—

Hunting Cases changed to Open Face



English Case as Received



As Remodeled for American Movement

Melting old gold Cases and making over into new Cases (using same gold)

—

Watch Cases Repaired and Renewed

—

Estimates Cheerfully Given

REFILLING and REPAIRING GOLD CHAINS



This cut shows part of a plain link chain as received for renewing.



As delivered.

Filling and renewing plain link chains from **$6.00** to **$15.00** list, according to condition and weight of gold added.



This cut shows part of a fancy link chain as received for renewing.



As delivered.

Filling and renewing fancy link chains from **$8.00** to **$20.00** list, according to condition and weight of gold added.

WENDELL

AND CO.

General Repairers

FOR THE RETAIL TRADE

2 WONDERFUL SHOPS

45, 47 & 49 John Street - NEW YORK

256, 258 & 260 Madison Street - CHICAGO

JABOT and DUTCH COLLAR PINS
IN CLOISONNE ENAMEL



THESE collar pins are done in exquisite shades of cloisonne enamel on sterling silver. We supply them singly or in combination sets, with sash pins, buckles, veil pins, sleeve buttons, links, etc., to match.

NEW YORK OFFICE: 17 Maiden Lane

The Chas. M. Robbins Co., Attleboro, Mass.

CHICAGO OFFICE: 103 State St.

We Make Goods That Sell

There is always a demand for a nice

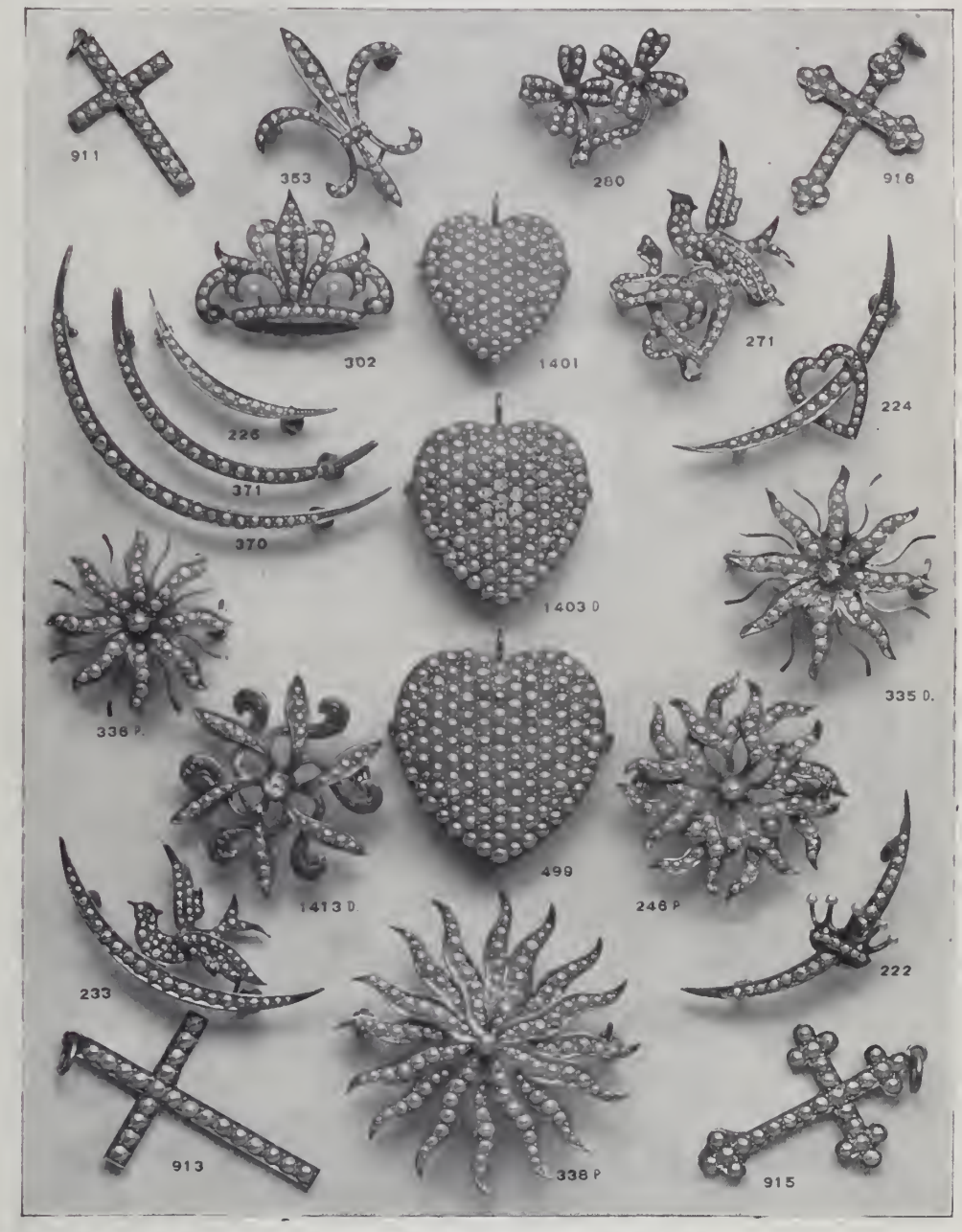
Pearl Paved Heart

or a well-made, attractive

Sunburst

We use only first quality pearls.

Workmanship and Finish are absolutely beyond criticism.



CATALOGUE FOR 1909

Do not arrange for your catalogue this year until you have heard our plan

A 10-Karat Line that is 10-Karat

Look for

Our Trade-Mark

The Keller Jewelry Mfg. Co.

64 Nassau Street - - - New York

Factory, 251 N. J. R. R. Ave., Newark, N. J.

The

DUEBER-HAMPDEN

Watch Works

CANTON, O.

DO YOU WANT THE BEST CATALOG ON THE MARKET?

If So, Write Us at Once for Samples and Full Particulars



STORE OF J. A. WEISS & SON, MONTGOMERY, ALA.

Conclusive Evidence That Our Catalogs Bring Results

MONTGOMERY, Ala., Jan. 12, 1909.
THE ARNSTINE BROS. COMPANY,
Cleveland, Ohio:

Gentlemen—The Catalogues you furnished increased our 1908 holiday business immensely, and am pleased to say that the benefits derived are excellent. The goods shown in the book are made by reputable manufacturers, good in style, fine sellers and your prices are right.

I believe the best results can be obtained by their continued use. Your method is a good medium for increasing business and to make the merchant's name prominent in his community.

They give the store a standing of the greatest importance, are an excellent silent salesman and strong trade pullers.

Yours truly,
J. A. WEISS.

The Catalogs sent out by this firm in 1908 were made by The Arnstine Bros. Company.

Don't Fail to Investigate Our Proposition Before Placing Your Order

TACOMA, WASH., Jan. 5, '09.
THE ARNSTINE BROS. CO.,
Cleveland, Ohio.

Gentlemen—Answering your inquiry, would say I am satisfied that the catalogues were a wonderful help to me in my December sales, and am confident my business would have been much less but for them.

There has been a great deal of complaint in this section of the Fall and Christmas trade, but I had a very satisfactory business and attribute it entirely to the catalogues.

Am looking for a big business this year.

Very truly yours,
FRANK C. HART.

The Catalogs sent out by this firm since 1905 were made by The Arnstine Bros. Company.



STORE OF FRANK C. HART, TACOMA, WASHINGTON.

We are represented in every State in the Union. If you are interested in our proposition and will notify us, our representative will take pleasure in calling on you and explaining our method.

THE ARNSTINE BROS. COMPANY

Originators of The Exclusive Catalog Method for Retail Jewelers

CLEVELAND, OHIO

HIMALAYA

MINING COMPANY

PRODUCTS

Always on hand, a complete line of the following, In all qualities, sizes and shapes:

FACETED

Emerald
Ruby
Sapphire
Sapphire Fancy Color
Tourmaline
Alexandrite
Spinel
Aquamarine
Olivine
Peridot
Topaz Oriental
Topaz
Amethyst Siberian
Amethyst
Jargoon
Zircon
Beryl
Jayacinth
Hyacinth
Chrysolite
Garnet Almandine
Garnet Red

BUFFED TOP FACETED BACK

Sapphire
Sapphire Fancy Color
Tourmaline
Peridot
Topaz Oriental
Topaz
Amethyst Siberian
Amethyst
Jargoon
Zircon
Beryl
Garnet Almandine
Garnet Red
Any odd shapes cut to order

CABOCHON

Emerald
Ruby
Sapphire
Sapphire Fancy Color
Tourmaline
Star Ruby
Star Sapphire

CABOCHON

Catseye
Chrysoprase
Turquoise
Turquoise Matrix
Opal
Opal Matrix
Topaz Oriental
Topaz
Amethyst Siberian
Amethyst
Jargoon
Zircon
Jayacinth
Hyacinth
Lapis Lazuli
Chryscolla
Azure Malachite
Jade
Garnet Almandine
Garnet Red
Malachite
Bloodstone
Carnelian
Mossagate
Coral

15-17-19 Maiden Lane NEW YORK

London Paris Oberstein Boston Providence

"We never follow the Fashions, the Fashions Follow Us"

P&M

REG. IN U. S. PAT. OFF.

Always in Red

CREATIVE ALERT AND ACCURATE

¶ There is no counting of stitches or watching of clocks in our factory. The average maker gets his orders on a large scale—he executes them likewise: hurry-scurry, and every appliance has been adopted that facilitates speed and seals the doom of individuality by supplanting the work of the hand.

¶ We employ craftsmen that make for accuracy—not haste—our standard demands of our men, creative and alert, conscientious efforts and thoroughness. Should a day or a dollar more be needed to secure for a handsome jewel an additional feature of superiority, that time is taken—or that money spent.

¶ At our coming SEVENTH ANNUAL EXHIBITION, which takes place in our offices from August 30th to September 4th, inclusive, after careful inspection, it will be immediately apparent, the superiority of this display.

POWERS AND MAYER

258-260 FIFTH AVENUE, NEW YORK

LONDON
Audrey House, Ely Place

PARIS
51 Rue de Chateaudun

AMSTERDAM
Tulpstraat 2

CABLE ADDRESS "ON TOP," LONDON

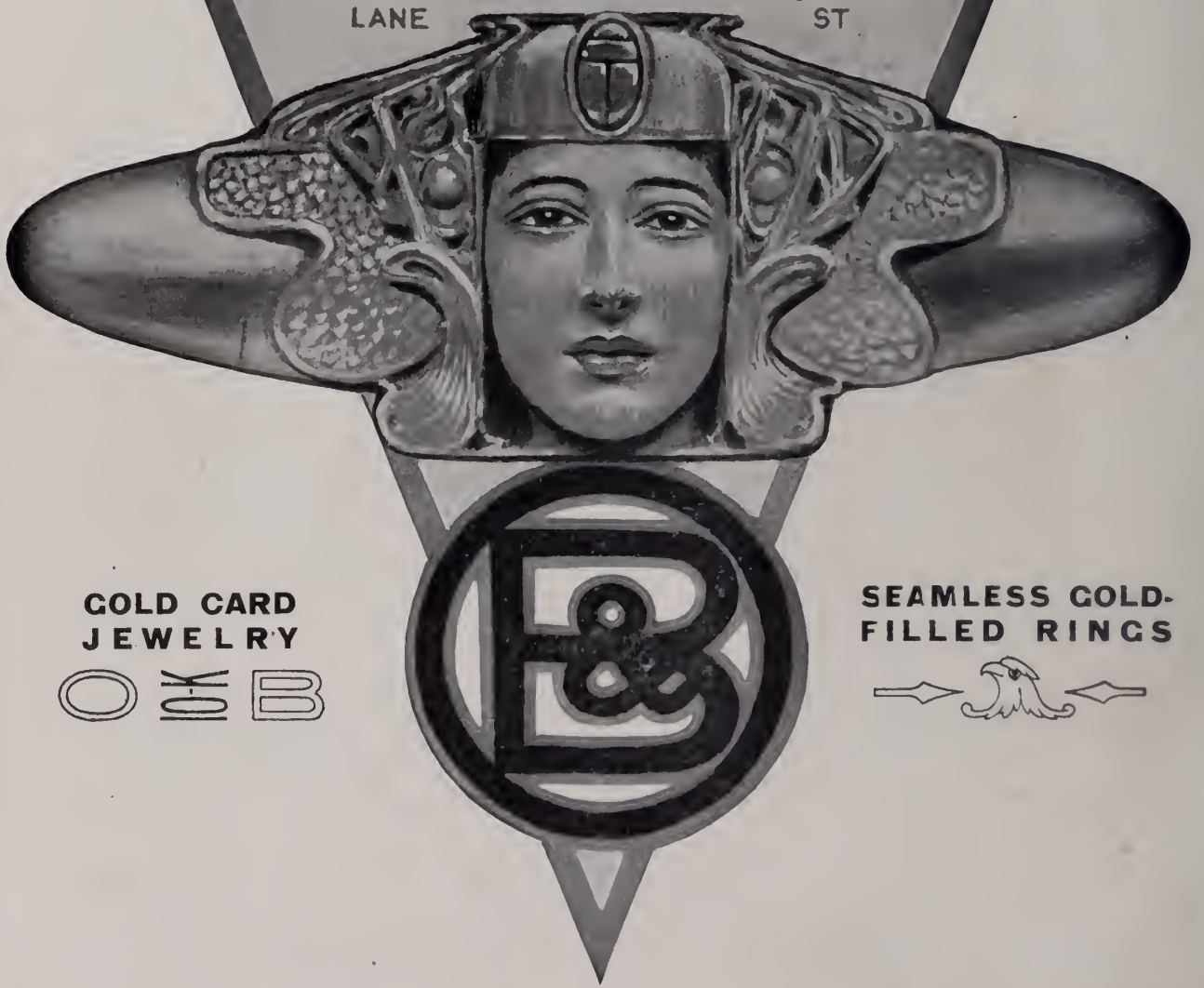
GOLD RINGS

A POINTED SUGGESTION - TO THE JOBBER WHO WOULD HAVE A PROFITABLE SEASON - BUY O&B RINGS - THEY SELL

OSTBY & BARTON CO
PROVIDENCE R I

NEW YORK
9 MAIDEN LANE

CHICAGO
103 STATE ST



GOLD CARD JEWELRY
O&B

SEAMLESS GOLD-FILLED RINGS



Some Good Selling Designs from Our Line

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

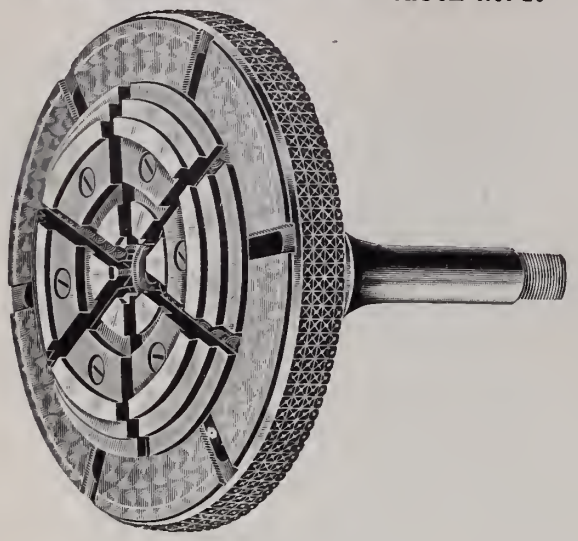
The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden

IMPROVED BEZEL AND WHEEL CHUCK No. 26



CUT IS FULL SIZE.

Larger capacity for holding work and improved construction.
Will hold wheels or plates from 3 mm. to 52 mm.
Bezels, rings, watch cases, etc., from 13 to 62 mm.
State name and size of lathe when ordering.

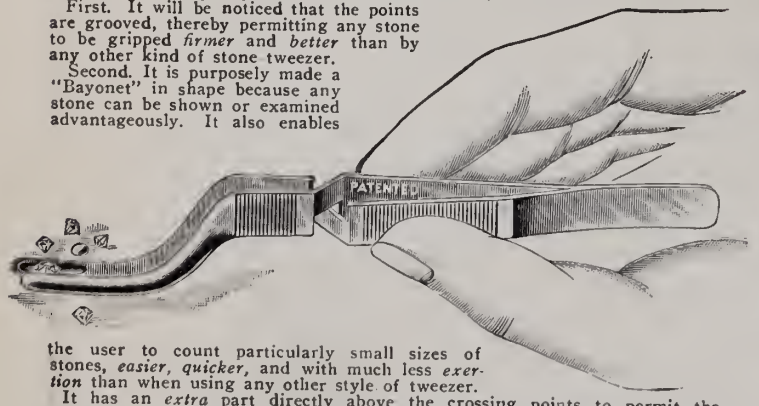
Price, Each, $9.00

Engelsman's Patent "Bayonet" Automatic Locking Stone Tweezer No. 119

The acknowledged superiority of this tweezer over any other of its kind is due to its many improvements and innovations.

First. It will be noticed that the points are grooved, thereby permitting any stone to be gripped *firmer* and *better* than by any other kind of stone tweezer.

Second. It is purposely made a "Bayonet" in shape because any stone can be shown or examined advantageously. It also enables

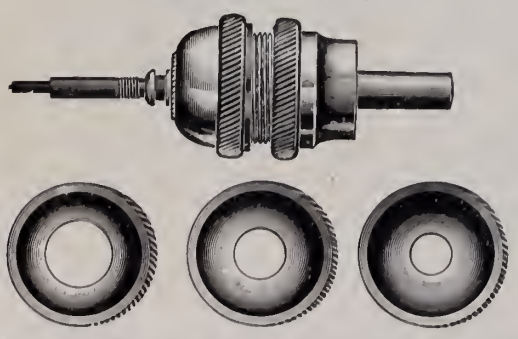


the user to count particularly small sizes of stones, *easier, quicker,* and with much less *exertion* than when using any other style of tweezer.

It has an *extra* part directly above the crossing points to permit the holder to examine the stone without fear of *releasing* it accidentally, which frequently occurs when using the ordinary style crossing tweezer.

Price, Each, $1.00

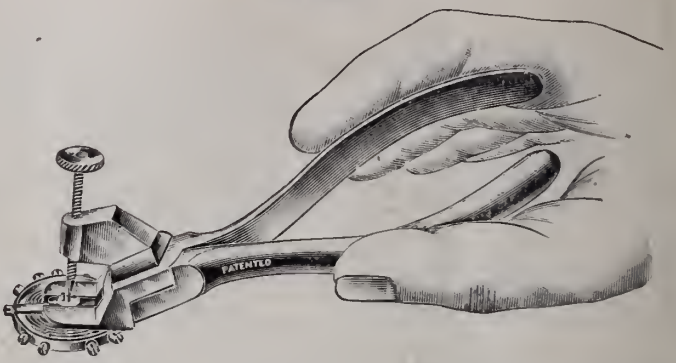
CROWN CHUCK No. 50



For enlarging or cutting deeper crowns of watch cases. A movable plug in the stem regulates the depth required for various sizes. Four caps of various sizes are supplied with each to hold crowns from small to large. Stem fits in No. 50 wire chuck.

Price, Each, $1.50

ROLLER REMOVER No. 60
(Patented)



A thoroughly efficient and quick acting Roller Remover. The work is always plainly in sight. The roller is held in the grooved jaws of the pliers. The adjustable head which holds the screw is quickly brought into position over the staff and the most obstinate roller will instantly yield to the gradual pressure of the screw.

Nickel Plated, Each, $1.50

GRINDING OUTFIT No. 105



This outfit consists of:

1. Two interchangeable steel disc wheels, 8⅝" and 1⅝" in diameter.
2. One interchangeable flexible leather disc wheel, 2⅛" in diameter.
3. One adjustable hollow spindle for holding the above disc wheels.
4. Eight different grade emery paper discs, 2⅛" in diameter.
5. Four carborundum paper discs of different grades, 2⅛" in diameter.
6. Eight different grade emery paper discs, 4" in diameter.
7. Four carborundum paper discs of different grades, 4" in diameter.
8. One clamping device for keeping discs flat, when not in use.

Price of Outfit No. 105, complete	$1.50
Separate small emery discs, per doz.	.15
" large " " " "	.20
" small carborundum discs, " "	.20
" large " " " "	.35

This new grinding device should find favor with the trade, being thoroughly practical and complete for all purposes, such as grinding steel tools, glass, enamel or any other metal or substance that can be ground with emery or carborundum. It is of equal value to the watchmaker, jeweler, optician, dentist, lock or gunsmith, platers and kindred trades. It will be found much more economical than solid emery and carborundum wheels. An assortment of solid wheels of twelve different grits would necessitate an outlay of ten times the cost of this outfit, not taking into consideration the trouble of truing up the wheels when worn or glazed.

Full description and directions accompany each outfit.

For Sale by all Jobbers in the United States and Canada.

"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES



"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES

As Handsome As Any Solid Gold Line On the Market.



As Handsome As Any Solid Gold Line On the Market.



Factory and Main Office,
LUDINGTON, MICH.

NEW YORK OFFICE,
37 and 39 Maiden Lane.

CHICAGO OFFICE,
701 Heyworth Building.



STAR WATCH CASE CO.

WARREN



The WARREN Pattern Sterling Silver Tableware must have real merit, having withstood the vagaries of fashion practically unchanged for over 150 years.

It is still in demand by those who appreciate the dignity of pure silver, nice proportion, and grace of outline.

With a family crest, or a cipher monogram, an Old English or even a plain script initial nicely engraved on its clean surface, the harmony is complete and above criticism.

TRADE MARK R&L BCo STERLING

Write for Catalog

Rogers, Lunt & Bowlen Co., ***Silversmiths,*** **Greenfield, Mass.**



The Dorothy Vernon

A NEW **WHITING** PATTERN
IN STERLING SILVER FLATWARE

Made in the Complete Line—Dozen Work, Fancy Flatware, Cutlery—Ready for Delivery September 1st. Price Lists on Application.

IN its leading motive and the treatment of its details the new pattern is eminently suggestive of the English Renaissance designers of the 16th and 17th Centuries. It seems becoming therefore that it should be known by a name that not only recalls one of the most romantic episodes of the social history of that period, but is also intimately associated with the most significant existing example of English Renaissance Art and Architecture.

TRADE MARK

THE WHITING MFG. CO.

SILVERSMITHS BUILDING
15-17-19 MAIDEN LANE
NEW YORK



The lines are complete in each pattern. The beauty of this plated ware pleases particular people at sight—its splendid wearing qualities will make them permanent customers.

All our regular Spoons and Forks receive a sectional deposit on the parts most exposed to wear, enabling us to guarantee that our goods will strip 25% more silver than standard plate and will outwear any and all other brands of silver plated ware.

Write for catalog showing our various designs and prices

SIMEON L. & GEORGE H. ROGERS COMPANY
Hartford, Conn.

FACTORIES: HARTFORD AND WALLINGFORD, CONN



An Invitation

TO JEWELERS when in New York a cordial invitation is extended to visit the New Salesrooms of this Company.

The location, in the recently completed Silversmiths' Building, constitutes a decided vantage point in the Jewelry District.

The additions to our lines this season are the most comprehensive and complete in the history of the company. Prices rule from popular commercial goods to the highest class of products.

All the interesting lines of Silver-craft are here fully and attractively displayed in such a manner as to afford most convenient inspection. And their artistic beauty, fine workmanship and moderate prices will be found amply to justify the most favorable consideration.

Jewelers will appreciate the fact that all our products are confined exclusively to the ligitimate trade.

The William B. Kerr Company

MAKERS OF WARES IN

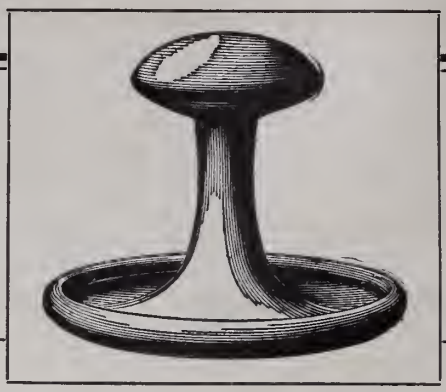
GOLD AND SILVER

SALES OFFICE
15-17-19 MAIDEN LANE
NEW YORK

SAN FRANCISCO
H. C. VAN NESS & CO.
JEWELERS' BUILDING

GENERAL OFFICE and FACTORY
144 ORANGE STREET
NEWARK, N. J.

THE KREMENTZ COLLAR BUTTON



GOES ROUND THE WORLD

ITS FAME—

Wherever there are collars there are Krementz Collar Buttons. They are known the world over—the only ones that have an international reputation. With such recognition and demand, all you have to do is carry them. They sell themselves.

QUALITY MAINTAINED—

The Krementz Collar Button never disappoints. Unequaled in construction and finish, its quality always has and always will be maintained.

ASSAY—

The Krementz Collar Button does not take advantage of the elastic leeway allowed by law. There is really no reason why a solderless collar button should assay a whit less than stamped. You can depend upon it that

Krementz 14-Karat Collar Buttons will assay 14-Kt. or $\frac{584}{1000}$ Fine.
Krementz 10-Karat " " " " 10-Kt. or $\frac{416}{1000}$ Fine.

You will note that articles assaying 9 to 9½ Karat or 13 to 13½, and sold as 10-Karat or 14-Karat respectively, save the makers a profit.

ROLLED PLATE LINE—

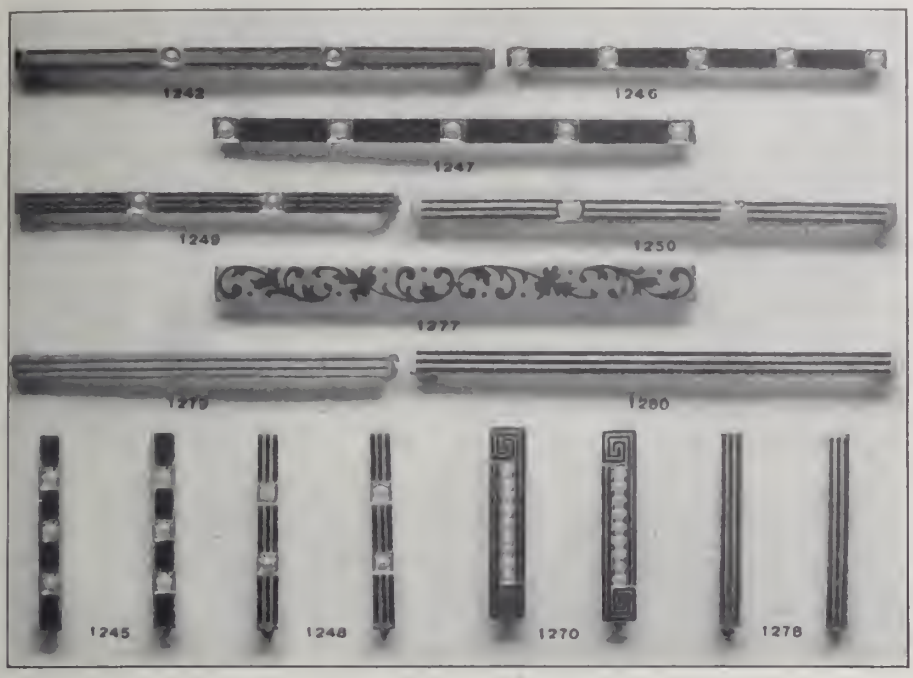
Krementz Rolled Plated Collar Buttons and Studs are made with regular Krementz 14-Kt. stock; which is sweated, not soldered on composition base. Exhaustive tests show Krementz Plate is much heavier than is used on any other rolled-plate jewelry. Their great popularity in hot countries (where perspiration destroys ordinary goods), is largely owing to the thickness and quality of Krementz Gold Plate, similar to that used on highest quality filled cases.

KREMENTZ & CO. 14K.K TRADE-MARK *Manufacturers of 14-Kt. Gold and Diamond-Platinum Jewelry*

NEW YORK OFFICE
1 Maiden Lane

NEWARK, N. J.

SAN FRANCISCO
722 Shreve Bldg.



THE 10K LINE WITH A 14K APPEARANCE

In addition to making

the best-selling, best-finished—in fact, the highest-class line of 10K jewelry ever put on the market, we believe we are also showing the most extensive lines of the following:

Brooches	Scarf Pins	Handy Pins	Collar Pins
Bar Pins	Veil Pins	Links	Hat Pins
Tie Clasps	Crosses	Belt Buckles	Fobs

Selection packages sent
Mail orders solicited

KOHN & CO
CAMP & ORCHARD STS.
NEWARK N.J.
1KO

AS the season is now at hand for sporting and athletic contests of all sorts, we wish to advise the Trade and Club Committees before deciding on cups and trophies, that we carry a full line of cups, both plain and artistic in shape and design which we offer at special low prices.

We will be pleased to furnish at all times, on short notice, designs and estimates of cups and trophies, free of charge.

Nothing is too large or too small for us.

We also carry in stock a large selection of toilet ware in all its branches for the accommodation of tourists, which we can supply on short notice.

We further extend to the Trade a cordial invitation to visit our factory and showroom should they happen in Providence during the Summer season, as we have an attractive line of new samples of hollow ware, plates, fancy pierced and engraved baskets for the Fall Trade.

ROGER WILLIAMS SILVER CO., 101 Sabin St., Providence, R. I.

To Buyers Visiting New York:

¶ We want you to see the many new tea and coffee sets, child's goods, small dishes, etc., that we have added to our standard patterns of Sterling Hollow Ware.

¶ We will therefore conduct an elaborate exhibit at the Hotel Marlborough in New York City, from August 15th to September 11th.

¶ We will show the most extensive line of Sterling Hollow Ware ever offered to the trade.

¶ The lines we offer are all bright and snappy. They are in no sense obsolete or shop-worn goods. They are inexpensive. In fact, the prices are much better than we have ever before been able to quote for goods of similar quality, design and weight.

¶ It is seldom we advertise prices in connection with Smith Silverware. When we do, it is a certainty that we can talk straight to the "orders" point with you.

¶ This is an opportunity that occurs only once in many years. You know us and our methods well enough to take our word for it as fact. It behooves you, therefore, to visit us just as early as possible.

¶ REMEMBER—Hotel Marlborough, New York, commencing August 15th.

Frank W. Smith Co. Manufacturers of STERLING SILVERWARE

GARDNER, MASS.



For Moonlight Nights on Yacht or Veranda



Wise old doctors used to say:
"Do your eating in the day;"
"Never eat a thing," they said,
"Just before you go to bed!"
Modern doctors differ, quite,
And say just the opposite.
"Food at bedtime," they observe,
"Calms the brain and soothes the nerve!"
Thus we cannot go astray
If we eat both night and day—
For a Chafing Dish at night
Adds to life a new delight!

THE
STERNAU
CHAFING DISH
Has No Faults

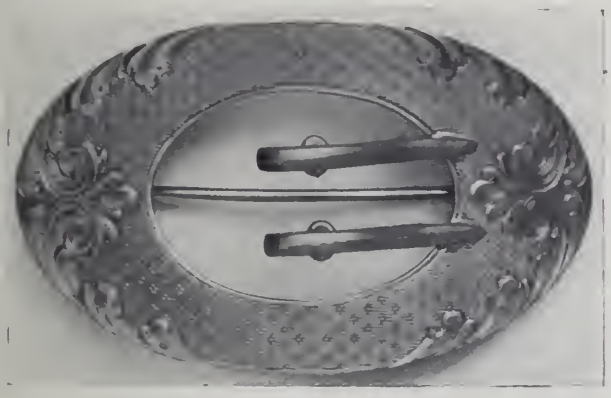
Made in Various Styles at Various Prices — All Guaranteed to be Perfect in Every Detail and to give Satisfactory Service

WRITE FOR CATALOGUE OF SUMMER SELLERS

NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-office

S. STERNAU & COMPANY
Makers of
Coffee-machines, Fancy Teakettles, Chafing-dishes and their Accessories, Smoking Sets, Alcohol-stoves, Coffee and Tea Pots, Candlesticks, Trays, Baking-dishes, etc.

OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.



ANY Buckle or Belt Pin taken from our line at random would make an acceptable gift to one most exacting in taste.

Our new "Engine-turned and Engraved" samples are specially attractive.

Trade Mark

R. BLACKINTON & CO., Established 1861
Jewelers and Silversmiths
New York Sales Office: 15 Maiden Lane
NORTH ATTLEBORO, MASS.

¶ The season for out-door sports is at its height, and the demand for trophies or prizes for the many events held by the various clubs of the country is on the increase and calls for trophies of high artistic merit.



¶ The Rockford line of Trophy Cups possesses artistic quality, sufficient to satisfy the most refined and discriminating tastes.

Sold only to the Retail Jewelry Trade

Rockford Silver Plate Co., Rockford, Ill.

Stand by those who stand by you



"FARE, PLEASE"

With Our Artistic Coin Holder

You always have the exact change for the "Pay-as-you-enter" cars, or convenient anywhere. Carries quarters, dimes and nickels. Made in Sterling or German Silver. Can be worn on a chain or carried in hand-bag. A charming gift for a woman.

WHITING & DAVIS CO.

7 Maiden Lane
New York

PLAINVILLE (Norfolk Co.), MASS.

103 State Street
Chicago



The Wild Rose

of the meadow has appealed to us. With this as an inspiration we have been enabled to present a set, artistic in conception, beautiful in design and faultless in execution, with a softness and richness of finish which marks a distinct departure in sterling silver toilet ware —manicure pieces to match.

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Thimblemakers : Jewelers

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NEW YORK: 13 Maiden Lane; 320 Fifth Ave.
CHICAGO: 103 State Street
SAN FRANCISCO: 717 Market Street

When in the vicinity of any of our offices drop in and see our complete line.

We extend a cordial invitation to you
WHEN IN NEW YORK
to call at either of our offices and look over our full line.

A POPULAR ELK CARD CASE



ACTUAL SIZE — CLOCK DIAL ENAMELED, IMITATION RUBY EYE

No. 21722—Sterling Silver	$72.00 doz.
No. 21774 Sterling Silver (with leather hinge)	54.00 "
No. 25086—Bronze	30.00 "
No. 25085—Bronze (with leather hinge)	24.00 "
No. 23010—14K Solid Gold	$100.00 each

(Jewelers' Circular Key)

PAYE & BAKER MFG. CO.
Silversmiths

NEW YORK OFFICE
9-11-13 Maiden Lane

North Attleboro, Mass.

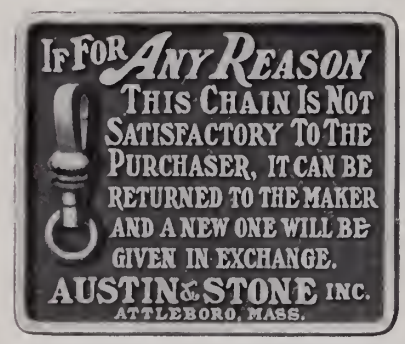
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THE broad guarantee of the "IF FOR ANY REASON" line of Chains, Fobs and Lockets is an everlasting reminder of the excelling quality and character of the goods.

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No Goods sold to Mail Order Houses and Department Stores



Birth Month Lockets



July brings Poppies "steeped in sleep"
To you who July birthdays keep.
A Poppy locket checkmates strife
And brings to you a happy life.



Pond-lilies in the water blue
Are August born as well as you.
Would you be free from every care,
A locket of Pond-lilies wear.

Enameled in beautiful floral designs.

$\frac{1}{10}$ gold—solid gold joints.

TRADE MARK

Wolcott Mfg. Co.

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New York Office, 14 Maiden Lane

How about the

MAURAN

Line of Solid Gold Jewelry?

Ask those who handle it.

10K
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SINCE 1850

John T. Mauran Mfg. Co.
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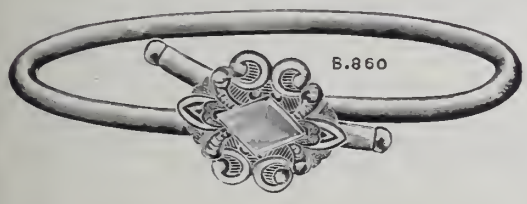
NEW YORK
9 Maiden Lane

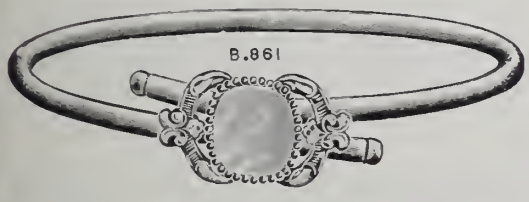
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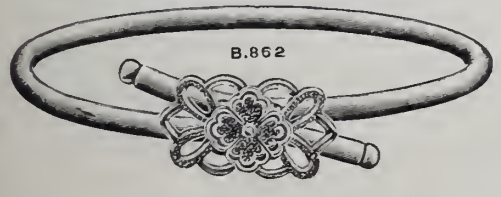
Attleboro, Mass.

CHICAGO
103 State Street

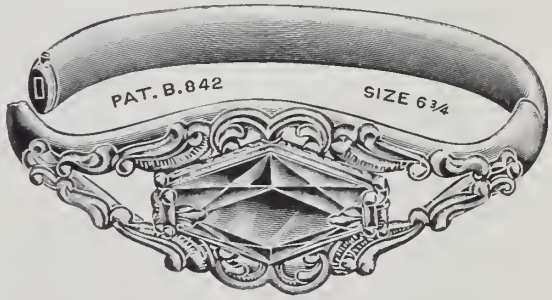
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High Grade, Gold Filled **Chains, Lockets and Bracelets**







Amethyst and Topaz are the fashionable stones this season. We have some fine new designs in Bracelets set with these stones. Just look at them, they are worth while!







F651/01307

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High Grade Gold Filled

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LORGNETTES
DICKENS
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GOLD FILLED
C.A.M.&CO.
Trade Mark
Registered

VEST CHAIN
PONY CHAIN
NECKS
LOCKETS

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A LINE - - - - - - UP-TO-DATE
A LINE - - - - - - OF QUALITY
A LINE - - - - - OF REPUTATION
A LINE - - - WITH NO SUPERIORS

The Best Clear Through

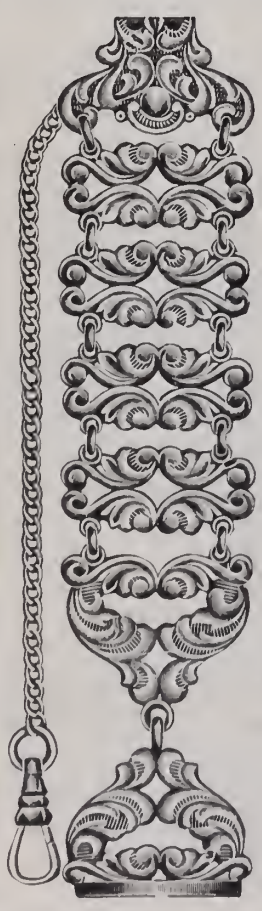
FOR THE JOBBING TRADE ONLY

Office and Factory
ATTLEBORO, MASS.

A. P. WOOD, 420 Broadway, Los Angeles
Pacific Coast Representative



F427/01210



"Things do not turn up in this world until somebody turns them up."

FONTNEAU & COOK CO.

have been turning things up. They have been working unceasingly with the object in view of giving the public goods that have quality, goods that will sell. We have not been waiting for others to turn things up, neither have we been waiting for them to turn up themselves. We have turned them up by hard, consistent labor, and by such means have been able to place the finest line that there is on the market.

We have developed a line that is a seller. If you handle our line it will turn up an increase of business for you.

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1203 Heyworth Bldg.

FACTORY:
Attleboro, Mass.

NEW YORK:
15 Maiden Lane







DIAMONDS are popular again; they are more than ever a subject of interest to thousands throughout the land. There is a keener desire to possess them than for a long time past and the demand is increasing quite rapidly. Their value is rising. We prepared for this condition and our stock, purchased by Mr. Henry Freund on a recent European trip, is extensive. Although we cannot mark same with our Trade-Mark, "The Imprint of the Rose," you will find them "Sellers and Winners" equally with our lines of jewelry and watches.

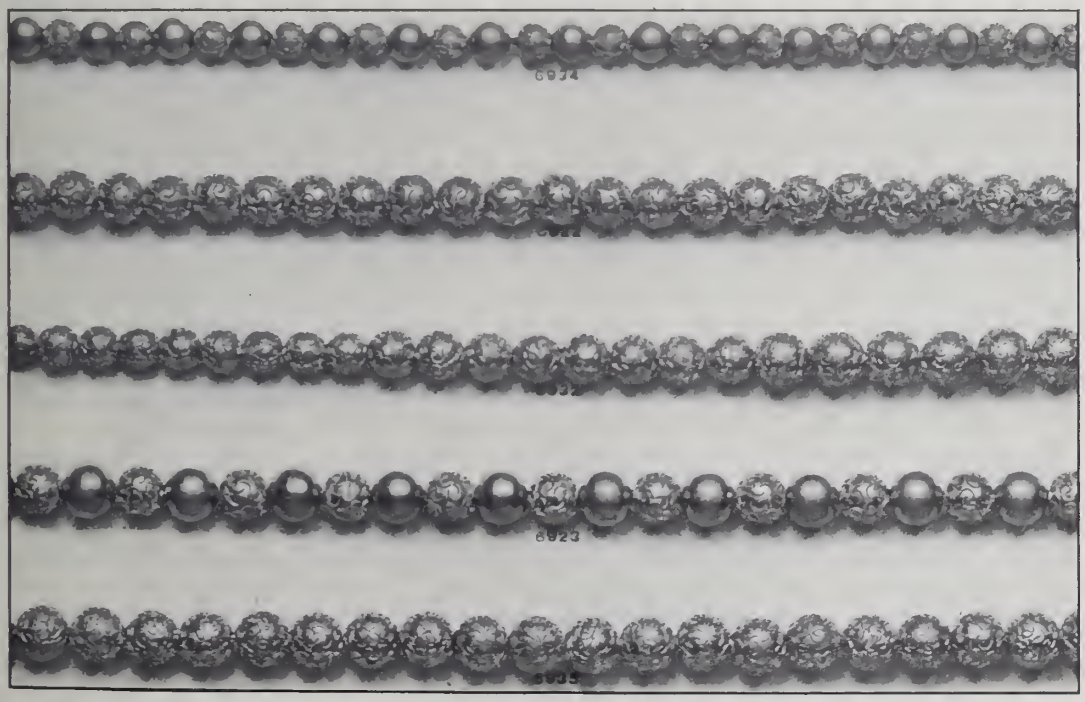
"Sellers of Sellers"

HENRY FREUND & BRO.

Elk and Eagle Goods a Specialty

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Our Trade-Mark, "The Rose," stands for quality and excellence



AN UP-TO-DATE LINE FOR WIDE-AWAKE JEWELERS

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QUALITY 10 K. FINISH THE BEST

BROOCHES, SCARF PINS, BRACELETS, HAT PINS, FOBS, BIB PINS, BELT PINS, VEIL PINS, BUTTONS, TIE CLASPS, PENDANTS, NECK CHAINS, BEAD NECKS, LOCKETS.

J. A. & S. W. GRANBERY

13 Maiden Lane, New York — 31 and 33 E. Kinney St., Newark, N. J. — 342 So. Broadway, Los Angeles, Cal.

HARMONY IN LORGNETTE CHAINS

TRADE D MARK

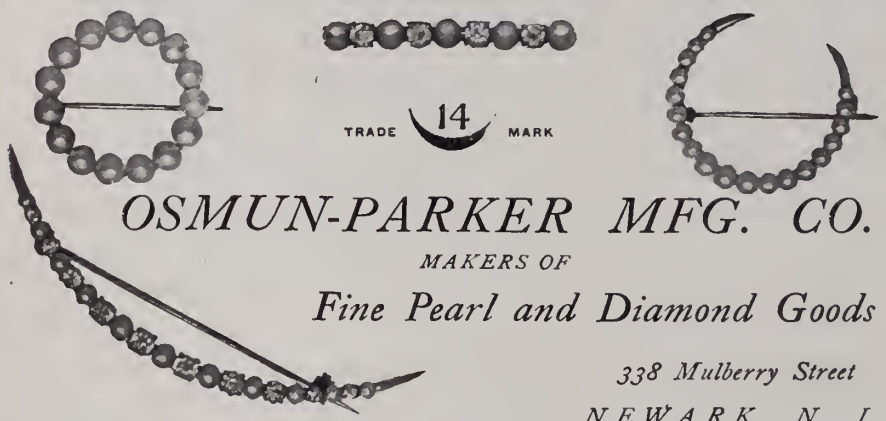
THE NOTE of harmony is being emphasized in jewelry. There should be a pleasing relationship between Chain and Lorgnette, though absolute identity of design is not essential. Appropriateness there should be. Durand Fancy Chains furnish this. Make two sales instead of one.

PRICES: $10.00 to $600.00.

TRADE D MARK

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"THE BRACELET HOUSE"

GOLD BRACELETS of every Kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

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Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

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TRADE O MARK

SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

Established 1834

LAPEL FOBS
FOR
SUMMER WEAR

IMPRESSIVE SCARF PINS

MANY STYLES
RICH DECORATIONS
VARIED STONES

THE CHARACTER of these Scarf Pins is summed up in the expression.

ARTISTIC REFINEMENT.

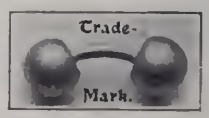
They comprise Stones of every color including

Diamond,	Pearl,
Amethyst,	Topaz,
Garnet,	Bloodstone,
Sard,	Jade,
Peridot,	Moonstone,
Lapis Lazuli,	Coral.

Decorations include Hand Engraving, Raised Scrolls, English Finish, Barley Corn Engine Turned, Twist Wire and Shot Trim, Rose and other finishes.

PRICES: $2.00 to $14.00.

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ESTABLISHED 1841 BY A. CARTER

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ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

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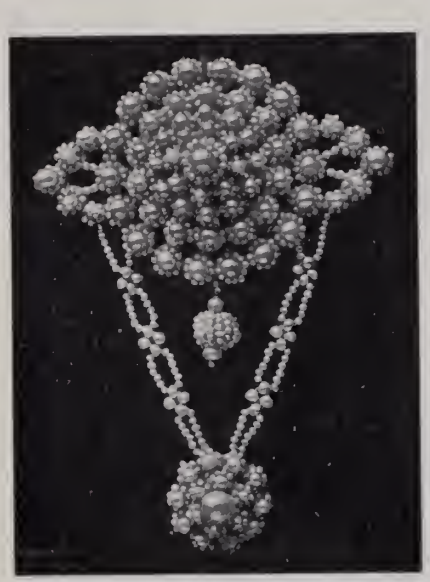
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Necklaces, Collars, Bracelets, Ropes, Bayaderes, Sautoirs, Brooches, Pendants, etc., also loose in all sizes and qualities.

ORDER AND REPAIR WORK
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While we make an entire Staple Line, this year we are showing in our Fall Samples the most artistic and novel effects ever produced in 10K. Jewelry.

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Safety Pins	Shirt Studs	Veil Pins	Barrettes
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10-K. and 14-K. Neck Chains and Guard Chains — Plain and Jeweled Lorgnette Chains

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NEW DESIGNS IN

LINK BUTTONS HAT PINS SAFETY PINS
TIE CLASPS COAT CHAINS

THE R. S. CIGAR CUTTER

In Sterling Silver, Plain and Engraved; and 14-K. Gold, Plain and Engraved, also Set with Diamonds.

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IN VARIOUS SIZES

ARTISTIC SERVICEABLE REASONABLE

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GOLD, SILVER AND PLATED CHAIN TRIMMINGS

Also GOLD AND SILVER KEY CHAINS AND BRACELETS



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We want you to call and see just how "LK" Rings are manufactured, then you will know all about them, and the better you know these rings the better you will like them.

Come and see us, or ask us to send you an assortment of "LK" rings.

LOUIS KAUFMAN & CO.

Succeeded by

JOSEPH L. HERZOG & CO.

Makers of the

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(DIAMOND, SET AND SIGNET)

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SILVER DEPOSIT WHISKY BOTTLES

Distinguishable for their dignity of design and excellence of finish. Made in full quart size, four designs—Narrow Strap, Broad Strap, Rye, Thistle. Shield space for monogram, sterling silver corkscrew tops. ¶ Highball and whisky glasses to match each design.

Full line of the foregoing, and any other desired pieces in the A-K Silver Deposit Ware, sent on approval.

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Jewelers visiting New York during August are earnestly invited to see the large, handsome stock that we carry—all made in our own shop – under the direct personal supervision of Edward C. and John A. Abel.

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La Vallieres **Seed Pearl Jewelry**
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PENDANTS 14k. 18k.

Lockets and Buttons 10k. 14k.

Unset, or Set with Diamonds or Roses

Makers of the Well Known INTERCHANGEABLE SCARF PIN





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HAND MADE RINGS



CHINESE SEAL RING
14-Kt.



CHINESE FLORAL DESIGN
Set with Jade, Coral, Lapis Lazuli, Opal Matrix, Baroque Pearl, Turquoise Matrix. 14-Kt.



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Set with Coral, Jade, Lapis Lazuli, Turquoise Matrix, Baroque Pearls. 14-Kt.

ORIENTAL HAND-MADE RINGS 100 Designs
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Gold — NECKLACES PENDANTS BROOCHES — Silver

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THAT NEW CHAIN we are exploiting is solderless and flexible, without stringing, 15-inch lengths only. IT SELLS AT SIGHT.

Write for a sample.

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1850 MAKERS OF GOLD CHAINS 1909

TRADE-MARK

Cloisonne Enamel

The best selling line of Jewelry on the market. We are still the leaders in the manufacture of this beautiful class of goods. Wait for our salesmen this Fall and you will see a display of the most beautiful Enamel ever shown.
A comparison of our designs and finish is the only argument needed to sell our goods. Look over your stock and keep it full as this is a Summer as well as a Holiday line.

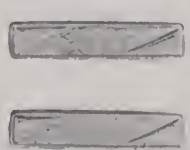
Souvenir Spoons a Specialty

SHEPARD MFG. CO., MELROSE HIGHLANDS, MASS.

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Office and Factory: ATTLEBORO, MASS.

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LOCKETS



COMPASS CHARMS

WITH MOUNTINGS OF A PLAIN, FANCY, OR NAUTICAL DESIGN

Especially Suitable for the

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TRAVELER

A practical ornament which will adorn either fob or chain. The movements are the finest manufactured.

Lockets for one, two or three pictures, in round, oval, heart and fancy shapes.

Crosses, Fobs with and without Seals, Links, Safety Pins, Jockey Charms, Scarf Pins, Stone Heart Charms, Bangles, Etc., Etc.

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GOLD AND PLATINUM CHAINS

Are cheaper than those that claim to compare in quality and much better than those of equal price.

Are stronger, more flexible, better finished, finer shaped links, more beautifully colored, more carefully soldered and inspected than any other chain on the market **and are so conceded by the trade.**

They are plump 10K. and 14K. as stamped and fully guaranteed.

Of what value is the stamping law unless you assay your goods? **We invite you to assay our chains.**

Chains, cheap in construction are dear at any price and therefore you cannot afford to use machine made chains in place of hand made chains.

ZIRUTH-UNBREAKABLE HAND MADE CHAINS are the cheapest because they are the best constructed on the market.

Our prompt deliveries of orders are the wonder of the trade.

Write us at once and our representative will call or we will submit samples and prices.

We cater to the manufacturing and jobbing trade.

DO NOT CONFUSE US WITH ANY FIRM BEARING SIMILAR NAME.

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HENRY ZIRUTH, Sole Manufacturer

Factory and Office: Murray and Austin Streets, **NEWARK, N. J.**

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"HOLD-ON" CLUTCH



FOR SCARF PINS AND BROOCHES

14K. GOLD PLATE
SUPERIOR TO ALL OTHERS

Pat. May 20, '02
To Release
Pull the Ball

PRICE 50 CENTS

Pat. May 20, '02
Attached
to Scarf Pin

ADVANTAGES:

1. ***It Holds***—The harder you pull, the tighter it holds.
2. ***To Release***—Raise the clutch and pull the ball.
3. ***All One Piece***—No parts to lose.

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MONOGRAM AND INITIAL SPOTS

For Bags, Purses, Cases and Toilet Sets. Made in 14 Kt. Gold, Sterling Silver, Gold Plate and Hard Enameled: also Stencil Spots. TO THE TRADE.

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Locket Makers

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PROVIDENCE, R. I.

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FRENCH GRAY FINISH
MADE IN 4 oz AND 12 oz PLATE
A POSTAL BRINGS YOU SAMPLE AND PRICE LIST

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NEW YORK OFFICE 409 BROADWAY
WORKS—EAST SYRACUSE, N.Y.



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Riding Crops Corkscrews Umbrella Mounts

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A. W. WARE'S FOLDING CANE FITS ANY TRAVELING BAG

IF YOU CANNOT CALL WRITE FOR ILLUSTRATED CATALOGUE

The Quality Marks

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here illustrated are found only on

THE SALABLE LINE

of



PLATE—Trade Mark

GOLD—Trade Mark

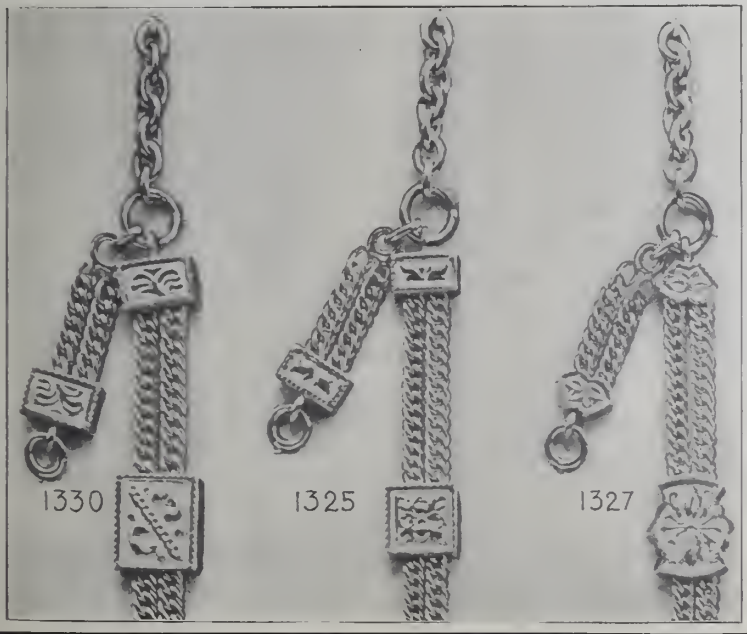
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B. S. FREEMAN CO.'S Trade-mark is a guarantee of quality. Their goods have been on the market for over sixty years. Ask your JOBBER for them. If your JOBBER does not carry them, write us and we will see that you get them through another JOBBER.

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Our line of **CHAINS, ROLLER FOBS AND BRACELETS, SEALS, LOCKETS AND LA VALLIERES** is as fine as ever and up-to-date in styles.

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BROOCH OR SCARF PIN



Finish, Workmanship, Quality of Stock and General Appearance of any article are its main selling points, but "Seveninone" not only embraces all of these vitally important attributes, but is

A Distinct Novelty

It appeals to the consumer because

1 It consists of *one* mounting and seven stones.
2 The stones are of different color.
3 They can be interchanged in a moment.
4 There are no parts to wear out.
5 They take the place of seven different pins.
6 It is reasonable in price.
7 It will aid in increasing your sales.

Send for Information as to Price, Etc.



Fobs, Link Buttons, Sash Pins Hat Pins, Waist Sets, Etc.

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New Designs, Original Ideas, First Quality

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Daisy—July
12 designs, representing every month in the year.

B CO All lockets stamped ←⋘ in shell.

¶ The Enamel Cloisonne Locket and Ribbon Fobette here illustrated are two of the Quick Sellers found in our line.

Quality Workmanship and Finish Always the Best



Exclusively Through Jobbers

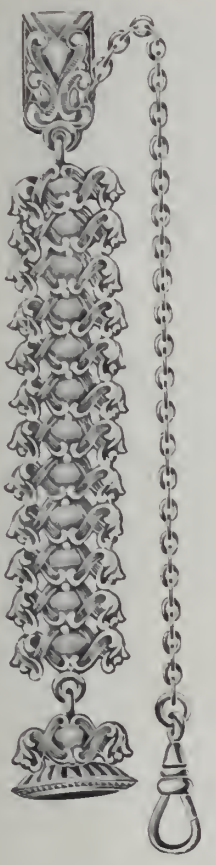
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Charms
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Bracelets
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Waist Sets
Scarf Pins
Link Buttons
and
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Lockets Only



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"Goods distributed through the Jobbing Trade exclusively"

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Our Line of Fans Was Never so Artistic

We call particular attention to our **jet earrings** in gold mountings. The sale for this style is enormous. Let us send you a selection NOW.

When you come to the New York market it will more than pay you to call at our show rooms. If you are not coming let us send you a selection package.

Send for selection, mentioning price

WE ALSO REPAIR FANS

Lewy & Cohen

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No. 606

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U.S. CO. **ART SHOP** U.S. CO.

Makers of the Best and Newest in Brass and Plate for the Jobbing Trade

COLLAR PINS, BROOCHES, CUFF PINS VEIL PINS, HAT PINS, LINK BUTTONS

Prices range from $5.00 per Gross up Subject to Discount

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Ornaments and Findings

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Flat Back Settings

Every size in rounds, from 5 to 40 millimetres, also all of the ovals and fancy shapes.

Send your stone and if we have not a setting to hold it, we will make it in 24 hours.

¶ **WE SHALL BE GLAD TO SEND OUR NEW ILLUSTRATED CATALOGUE TO ANY LEGITIMATE JEWELER.**

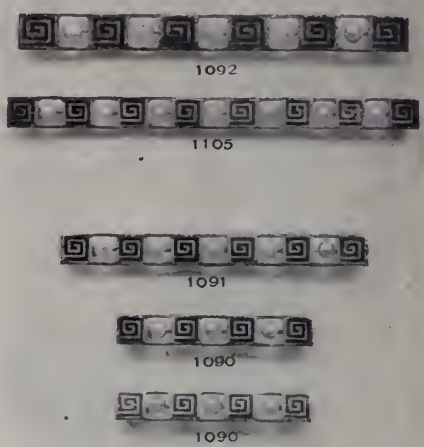
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New York

Jewelry of Distinction



The design of the above pins is patented, and we will promptly prosecute any manufacturer who infringes on same.

THE "EDGEWOOD" BAR PIN

¶ The "Edgewood" Bar Pin, shown above is one of our latest productions.

¶ The design is patented, and the pin will be made in fourteen karat gold only and sold exclusively by us to the finest class of retail jewelers.

¶ This means that you can assure your customers of having, in this article, a pin that will not be duplicated in an inferior grade of goods.

¶ These pins are made in four stock colors of enamel: Light Blue, Navy Blue, Black and White, but can be furnished in any color desired.

¶ We suggest an effective set, comprising two No. 1090 and one No. 1091.

¶ Upon request, we will be pleased to send a selection of these goods on memorandum.

¶ We prepay all packages: Let us prepay one to you.

The Gold is Fourteen Karat
The Workmanship is Perfect

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Fancy Platforms and Blocks for Window Display

Trays for Show Cases and Travelers' use, of every description

Jewelry Boxes in many qualities and styles

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Silverware Chests in all combinations

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PAPER BOXES

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EVERYTHING IN LOCKETS AND CHAINS.

The Bassett Jewelry Co.,

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RINGS



WE MAKE THEM

IN

Seamless Gold Filled

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Rolled Plate





Quality and Workmanship the Best

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Jobbing Trade Only New York Office, 180 Broadway



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BLACK ONYX EAR SCREWS in all sizes, set with or without diamonds, pearls, etc., plain and faceted, ranging in price from $4.50 to $75. per pair.

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Our 1909 Holiday Collection is now ready for inspection

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SPECIAL ORDER, DIAMOND CUTTING AND REPAIR DEPARTMENTS



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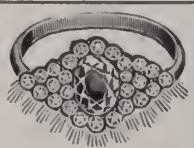




SEAMLESS GOLD SHELL RINGS

AND

Scarf Pins Ear Knobs Brooches
Link Buttons Studs Emblems Etc., Etc.



In a variety of designs and patterns that appeal to careful buyers and readily sell at a handsome profit. We guarantee our goods to wear well, and at present we are showing a new and up-to-date line of goods that will interest you.

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GOLD PENS.

FAIRCHILD & COMPANY
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PENCILS
PENHOLDERS
FOUNTAIN PENS
THERMOMETER CASES
IN GOLD AND SILVER IN
NEW AND UNIQUE DESIGNS

BEFORE PURCHASING INSPECT OUR LINE.

The "Velvet" Adjustable Bracelet

Pat. Dec. 13, 1904

This bracelet has stood the test of years because it is well made and right in price

Bracelets Link Buttons Fobs

IN

Rolled Gold Plate and Solid Gold Front

Look for the Stamp M. H. & CO.

It is a guarantee of quality, finish and workmanship



There is a present and ever increasing demand for

Enameled Goods

We are showing a dainty line in Bar Pins, Cuff Pins and Brooches in Sterling and Plate that merits your inspection

Sold through the Jobbing Trade. If your Jobber hasn't them, write us

Mason, Howard & Co.

Factory, ATTLEBORO, MASS. New York Office, 180 Broadway



Doran's New Flexible Collar Supporter

(Patented July 20, 1909)

IS THE ONLY PERFECT ONE MADE

Note how it conforms with any position of the wearer's neck. Invisible when in position. The screw ends are so securely fastened as to render it unbreakable. These advantages and its popular prices are producing tremendous sales. Write for samples and prices.

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Makers of the Famous Doran Pins for Collar, Veil, Tie and Belt—recognized superior everywhere

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SPECIAL PROPOSITION

ON

SILVA PUTZ

SILVER POLISH

AMERICAN METAL POLISH CO.

WEST SOMERVILLE, MASS.

Not Simply Up-to-Date But in the Lead

The New "Perfect Joint"

BRACELET

A Large Variety of Patterns in All Widths



Plain
Chased
Engraved
Stone Set
Finished in Old English, Roman, Rose and 14K.
All of Superior Gold Filled Quality

LOCKETS IN A LARGE VARIETY

Made by **CASTIGLIONI CO.**

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116 Chestnut St. (Champlin Bldg.)
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Our New Fall Line of Silver Deposit and Sterling Hollowware

IS READY FOR YOUR INSPECTION

Do not fail to see it before placing your Fall order. Out of town buyers are cordially invited to visit our showroom.

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SALESROOM
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FACTORY AND SHOWROOM
318-320 E. 23d St, N. Y.

Coast Agent, A. I. Hall & Son, San Francisco, Cal.

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Gentlemen: — Last February I purchased the entire interest of my partner, Mr. Herman T. Regnell.

Am now manufacturing highly finished, high grade goods, and sell the wholesale trade only.

We are making a most beautiful line, in choice designs, of Brooches, Dutch Collar Pins, Sash Pins, Link Buttons, Scarf Pins, etc., also an exquisite line of enameled goods, Cuff Pins, Combination Sets, etc., tastefully mounted on pads.

You will make no mistake if you give our representative a few moments of your time when he calls upon you.

JAMES ALLISON BIGNEY

For REGNELL, BIGNEY & CO.

Our goods are guaranteed to give satisfaction



We stand back of every article we manufacture

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It is easy to double the volume of your business if you will buy all the artistic and and moderate priced Sellers from M. J. AVERBECK.

They cost no more than the ordinary sort.

Hundreds of retail jewelers owe their success in business to the fact that they have bought practically all of their jewelry needs from M. J. AVERBECK, whose varied lines have proven universally successful.

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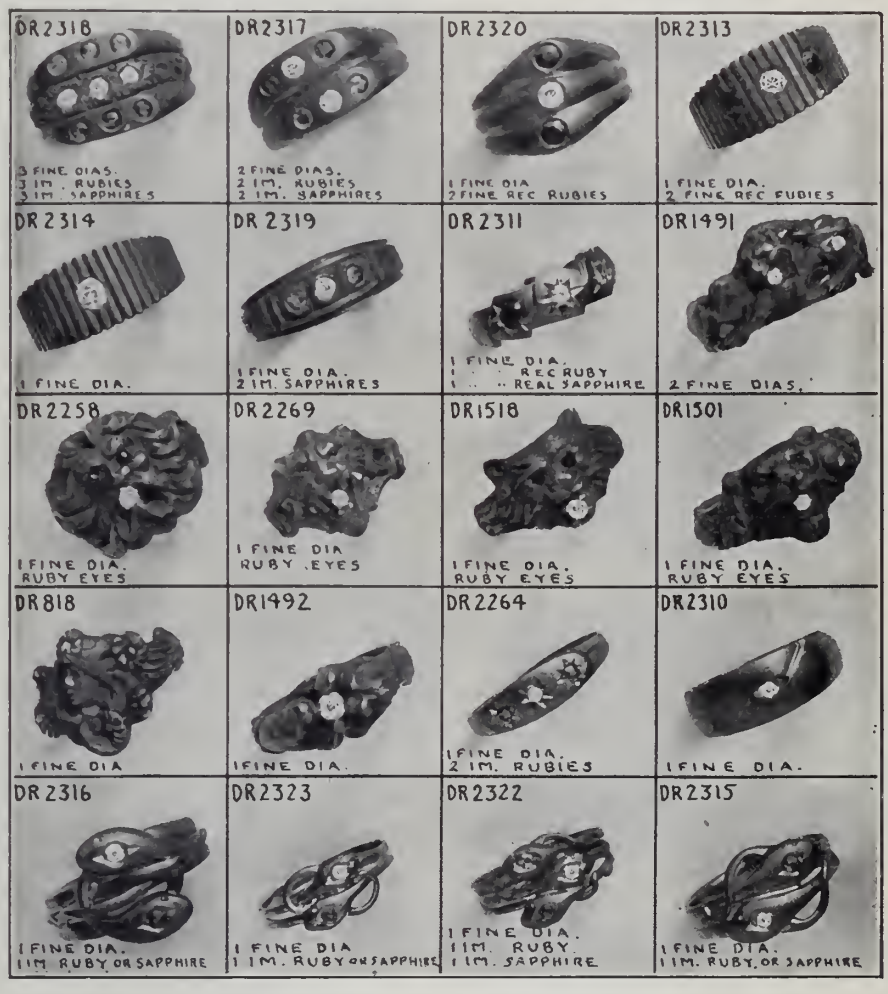
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10 and 12 Maiden Lane, New York

DIAMOND RINGS

SET WITH FINE WHITE BRILLIANT DIAMONDS

You can purchase from us the NEWEST CREATIONS in Finger Rings, Jewelry, Brooches, Pendants, Scarf Pins, Bracelets, Festoon Necklaces, etc., at CLOSE SELLING PRICES. Our Prices are Right.



Are you looking for trade producers? Do you want sellers that sell? Then order the above Rings. Don't delay.

PRICES RANGE FROM $5.00 TO $25.00 EACH, NET

M. J. AVERBECK

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FALL STOCKS ARE READY

F&B Not Merely Up-to-Date, but Always in the Lead

See our line of Cloisonne Enamel Dutch Collar Pins, Brooch, Veil, Hat Pins and Buckles, in colors more beautiful than cuts can show



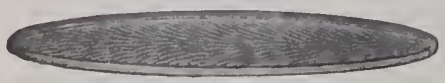
Enameled on Sterling Silver, Roman
4361 Red, Green and White
4362 Jet



4423 Red Enamel
4424 Light Blue Enamel
4425 Green Enamel
4426 Jet Enamel



4419 Red Enamel
4420 Light Blue Enamel
4421 Green Enamel
4422 Jet Enamel



4415 Red Enamel
4416 Light Blue Enamel
4417 Green Enamel
4418 Jet Enamel



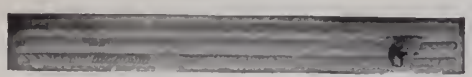
4375 Red Enamel, Brilliants
4376 Light Blue Enamel, Brilliants
4377 Green Enamel, Brilliants
4378 Jet Enamel, Brilliants



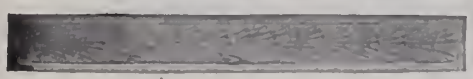
4371 Red Enamel, Brilliants
4372 Light Blue Enamel, Brilliants
4373 Green, Brilliants
4374 Jet, Brilliants



4367 Red Enamel, Brilliants
4368 Light Blue Enamel, Brilliants
4369 Green Enamel, Brilliants
4370 Jet Enamel, Brilliants



4407 Red Enamel
4408 Light Blue Enamel
4409 Green Enamel
4410 Jet Enamel



4391 Red Enamel
4392 Light Blue Enamel
4393 Green Enamel
4394 Jet Enamel



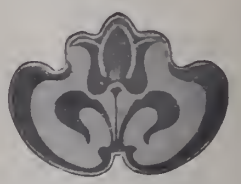
Enameled Jabot Pin
4342 Red and Green 4343 White and Green
4344 Jet



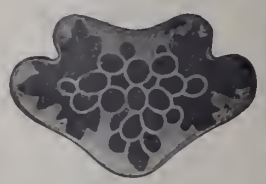
4129 Buckle } Black Enamel
4129½ Pin } Roman Finish



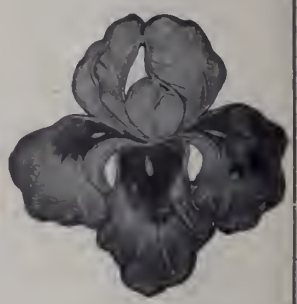
4128 Buckle } Black Enamel
4128½ Pin } Roman Finish



Enameled on Sterling Silver
4336 Red, White and Green



Enameled on Sterling Silver
4359 Purple, Green and White
4360 Red and Yellow, Green and White



Enameled Jabot or Chatelaine Pin
4349 Purple and Yellow
4350 Jet



Enameled Jabot Pin
4347 White and Green 4348 Jet



Enameled Jabot Pin
4345 Purple and Green 4346 Jet

Theodore W. Foster & Bro. Co.

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100 Richmond Street PROVIDENCE, R. I.

NEW YORK, 13 Maiden Lane CHICAGO, Heyworth Building CANADA, Kingston, Ont.

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LIX. WEDNESDAY, AUGUST 4, 1909. No. 1.

Silver Bedstead Made by British Silversmiths for an Eastern Prince.

A UNIQUE production in the precious metals which has been the subject of many newspaper notes in Europe and America in the past year or so is the solid silver bedstead made for an eastern prince by Mappin & Webb, Ltd., of Sheffield and London, England, an illustration of which appears herewith. Outside of the unusual size of the piece (which is eight by six feet and 13½ feet high, and weighs 2,723 pounds) the work has many artistic features, which called forth the best efforts of the silversmiths who produced it. Not the least of these are the two panels of "Somnus" and "The Dancing Nymphs," which are, respectively, at the head and foot of the bed. These panels are from famous pictures by Albert Moore. The four female figures represent the seasons and were modeled by Bernie Rhind, R. S. A.

The manufacturers of this unusual piece are among the most noted silversmiths as well as among the oldest of the British silver houses, the house having been founded in 1797. Mappin & Webb, who are silversmiths to His Majesty, King Edward, were awarded the Grand Prix and three diplomas of honor at the recent Franco-British Exposition. It was the late John Newton Mappin who gave to Sheffield the famous Mappin Art Gallery, opened in 1887.



SILVER BEDSTEAD MADE FOR AN EASTERN PRINCE.

Original Design for an Automobile Trophy.

THE design for an automobile trophy, illustrated on the front cover, was among those submitted for the New York to Seattle Automobile Race, which took place in June. It represents a cup in sterling silver, 36 inches high, to weigh 600 ounces, having a capacity of five gallons, and to be gold lined. It is designed to be decorated in repousse chasing, etching, casting and enamel.

The cup's form and decoration is based on old Russian and Alaskan Indian *motifs*. The upper part, or bowl of cup has an etched ornamental border containing in enamel the arms of the various countries represented in the race. On the front of the cup appears the figure of Mercury, the God of Speed, offering his Caduceus and laurel wreath to the victor. This figure is in high relief. On the reverse side, an exact reproduction of the winning car in chasing. The handles, two in number, are Russian in character.



PANELS AT HEAD AND FOOT.

The standard or base is decorated with sprays of the pine, totemic devices of the various northwestern tribes, implements of Indian sport, snowshoes, paddles, etc. Under each of the four totem poles appear the seals of the Alaska-Yukon-Pacific Exposition, the city of Seattle, city of New York and the State of Washington, with a winged automobile wheel between each of the four seals.

The Indian border on the extreme base of cup can be enameled in characteristic colors. The trophy proper rests on a base of native Alaskan wood.

This trophy was designed by A. F. Saunders and submitted by the Benedict Art Studio, East Syracuse, N. Y.

LAST JANUARY

we determined to diversify and increase our ring stock. The result of our efforts in these two particulars is apparent in the ring stocks our travelers are now showing.

New patterns have been added to the good old ones in our line of animal head rings. This cut illustrates a new Lion head ring, the finest in the market, made only in 14K gold, in three sizes.

LARGE	MEDIUM	SMALL
No. 1777, Ruby eyes,	No. 1776GR, Ruby eyes,	No. 1775GR, Ruby eyes,
No. 1777GS, Diamond eyes, and Sapphire in mouth,	No. 1776GS, Diamond eyes, and Sapphire in mouth,	No. 1775GS, Diamond eyes, and Sapphire in mouth,
No. 1777GD, Ruby eyes, and Diamond in mouth.	No. 1776GD, Ruby eyes, and Diamond in mouth.	No. 1775GD, Ruby eyes, and Diamond in mouth.

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Reigning Jewelry Fashions Noted in Paris.

Dainty Novelties in Gold, Silver and Gems Now in Demand Among the People of Taste in France's Capital.

A RARELY artistic pendant consists of a full-length female figure in old ivory, exquisitely sculptured, with ruby tiara and outspread golden wings, turquoise incrusted.

A night moth in varied tones of brown enamel, the wings veined with tiny diamond sparks, formed a unique corsage ornament.

Small brooches of moss agate in oval shape surrounded with pearls are used for fastening lace at the neck.

There is a revival of different-colored pearls for earrings. For instance, one may be of pink and the other a white or black stone, often as large as a hazel nut.

Concentric rings of alternating diamonds and rubies set in invisible gold inclose a genre scene in translucent enamels or an ancient Roman intaglio.

A modest pendant takes upon itself the form of a golden pilgrim shell, diamond striped and set with a pure white pearl.

Clover leaves incrusted with tiny emeralds are strung together with pearls, forming a necklace.

Opals are often of immense size, one two inches long and ovoid shape, diamond and emerald banded, serving as a brooch.

Another brooch consists of a Hindoo woman's head with diamond eyes, ruby head band and wide jeweled collar and girdle.

The revival of jet as a dress trimming has stimulated the jewelers to the production of handsome jet and black enamel ornaments. Jet is less perishable than formerly, each tiny facet being carefully riveted. Immense buckles of jet with raised cabochons mixed with faceted plaques are handsome. Great oblong cut jet beads are strung with dull amethyst cabochons. Baroque pearls and big, faceted beads of Whitby jet look well together, worn as necklaces or sautoir. Lockets and bracelets of black enamel show a band of white enamel, or are set with brilliant steel facets. Gun metal or blackened silver is also liked for half mourning, and is permissible set with dark amethysts. Gun metal sautoir in great, heavy links are studded with rhinestones. Black enamel beads, gold or silver banded, are used as necklaces.

Even pocket books and parasol handles are of jet, and made most substantially. The handles are of the tiniest beads sewed on an invisible foundation, while the knob consists of the same or of a large piece of faceted jet. Pocket books are all over incrusted with beads, brilliant oblong and fancy shaped cabochons forming a design. Card cases come to match, while hand bags are thickly incrusted with jet. Black suede bags show jet decoration, or have corners and clasps of blackened silver or gun metal. Elegant are the dog collars in a lattice-work of jet, with a rhinestone at each intersection. Black enamel plaques etched with a design in silver and alternating with cut steel beads between strings of baroque pearl form a necklace and make a variety for those in half mourning. Jet combs, back and side, are very wide and ornate, and look well even when a person is not in mourning. Barettes come to match.

Hat pins are shown in great variety, and are often in an openwork pattern in faceted jet. For deep mourning there are great button-like pins of dull jet or ebony. Strings of wooden beads come for neck chains, while smaller ones are strung together as belts. Entire hand bags made of wooden beads are seen. Dark purple and black beads are used in conjunction for bags and chains. Lorgnettes are of black enamel, with a monogram in seed pearls or chip diamonds.

A large silver bee, with wings which cover a glass receptacle for honey, is an original design, the long protruding sting serving to uncover the dainty.

An inkwell of crystal has an automatic device for closing the top, in which is set a silver timepiece.

It is not often that the lover of good wine can cool his champagne in a silver receptacle set in a veritable elephant's hoof. This unique wine cooler is silver rimmed, and at the base set with great bosses of yellow marble.

Novel are the penholders of eagle or ostrich quills, gold mounted. There are dyed quill penholders to match the shade of the paper. Desk sets consist of a slender pen and pencil in Napoleon blue enamel, with seal to match, inclosed in a satin-lined blue morocco case.

Even the suffragette has her uses, as in a miniature presentment of silver she is utilized as a paper weight. A bill holder shows the bill of a barnyard duck of dead gold, while the neck is of burnished enamels in iridescent blues and greens.

The oft-repeated reclining figure of Madame Recamier on an Empire sofa in white porcelain, the pillow serving as a setting for a gold-rimmed clock, still forms a pleasing idea.

A Roman chariot and prancing steeds in bronze show the spirited animals with feet lifted from a crystal watch dial beneath.

Attractive clocks of Greek temple design have the top and pillars of blue Sevres, entwined with pale-hued pink roses and myosotes.

Nude girl figures in ormolu, connected by garlands of roses, hold upon their palms a globe of pink enamel with a clock face rimmed with brilliants.

Silver toilet sets are less ornate than formerly, a recent model showing the brushes mounted in plain satin silver with no decoration whatever save a beading about the edges. Tortoise shell with silver inlays and monogram is handsome and expensive, and is one of the latest models shown in this line.

Electric light shades are varied. Shades of moonlight glass painted show Dutch windmills and quaint ships in shaded grays, viewed by the mellow glow of sunset. Another one extremely artistic showed a line of shadowy leafless trees against a background in sunrise golds and reds. A symphony in purple was a shade of gourd-like form, with a straggle of darkish purple leaves and red flowers, with clouded background effects in purple. There was a shade with a high column of marbleized amethyst glass, the color merging into shaded grays at the base, while the light sifted softly through a vase-shaped top. A crystal lantern in faceted design is held aloft by a Japanese figure in kimono and obi. Quaint is a sedan chair of thin white porcelain, with a dainty woman's figure inside.

COUNTESS DE MONTAIGU.

An Easy Test to Determine a Genuine Emerald or a Fine Garnet.

IT is well known, says *La France Horlogere*, that Antony Jacques, jeweler at Grenoble, has conducted painstaking researches with a view to the discovery of the best means of distinguishing between genuine and counterfeit precious stones. He has recently imparted to us the results of his studies as far as they concern the emerald and the fine garnet.

"You will not overlook," Mr. Jacques writes us, "how difficult it is to distinguish between a genuine and an imitation emerald. Even many dealers in stones are uncertain and find themselves obliged to file the stones in order to distinguish them. I will give you first information concerning a very simple method. Through two colored glasses, placed across and upon one another, one blue and the other yellow, we look at the stone to be examined, being careful first to place it directly on the electric lamp; the genuine emerald will turn violet, the imitation stone will remain green, whether it is scientifically reconstructed or simply an ordinary green doublet. The imitation emerald, with the aid of the colored glasses above described, can be distinguished no matter how perfect the imitation.

"In the case of the garnet colored glasses are again made use of to distinguish the imitation from the genuine stone. Looking at the stone through pale green glass, always placing it on the electric lamp, it will be noted if the garnet is decolorized it is genuine. On the other hand, if it is counterfeit it will remain garnet color."

These observations by Mr. Jacques are valuable and should certainly be noted by our readers.

Words of Commendation.

PARSONS, Kans., July 26, 1909.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

I want to say a word in expression of the value of your magazine to the jeweler, for I read it thoroughly every week and get much good out of it.

For the benefit of your advertisers I would say that I read every ad. and I have paid for many a bill of goods that owed its inception to an ad. in THE JEWELERS' CIRCULAR-WEEKLY. Wishing your office every success, I am,

J. S. PFEIFFER.

A gasoline explosion slightly damaged the jewelry store building of A. M. Greer, Iowa City, Ia., recently.

J. C. Willeford, Concord, N. C., has just completed extensive improvements in the interior of his store.

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OPALS

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THE NEWS FROM ENGLAND.

Export Trade Improving Slowly Exhibit at Arts and Crafts Palace Not as Successful as Was Expected Members of Royal Family Visit the Palace—Praiseworthy Work of Youthful Artists Shown.

LONDON, Eng., July 24.—Generally there are indications that trade has made a movement in an upward direction, but the jewelry trade has hardly reaped any advantage just yet. The export trade has been pretty fair, but by no means what one would like it to be. Scotch and Irish trade is still pretty bad, but in the big cities in the south of Scotland indications are not wanting of a revival. The Board of Trade returns show us definitely that trade is improving, for there is an increase of over three-quarters of a million in the exports, while the re-exports have totaled over £1,900,000. Financiers and tradesmen also view these figures with considerable pleasure, and I think it is generally believed that trade must move pretty quickly now.

I remarked in a previous letter that I would give, in the near future, some idea of the exhibits at the Imperial International Exhibition. I will make no apology for delay; the fault is not mine. As a matter of fact, as I write, the Arts and Crafts Palace, in which jewelry and the allied trades are supposed to be housed, is as yet incomplete, while a number of "fakers" occupy positions which might have been held by bona-fide manufacturers or retailers

The palace, which might have been a success, is a dismal failure owing to an absurd lack of organization. Anyone might have followed on the plan of the Franco-British, but those who profess wisdom have made an egregious error by splitting up the exhibits and thus ruining the possible success of the Arts and Crafts Palace and also the exhibitors' chances of business. Thus the fine Swedish firm of David Andersen, whose remarkably beautiful *plig-a-jour* enamels are famous, is hidden away in the great Machinery Hall, among tobacconists' sundries, men and jacks of all trades, while Vaughtons, the official medallists to the Franco-British Exhibition and one of the leading British medallists, have two stands, one in the entrance and one in the Health Resort section!

Knight, the Italian silversmith who makes a specialty of wrought copies of ancient Greek and Roman silverware and Etruscan jewelry, has his exhibit naturally enough in the Italian section, but Indian exhibits as well as Swedish and those of other countries where they have not a special section should have been accommodated in the Arts and Crafts Palace. As it is there are only seven bona-fide exhibitors. Catchpole & Williams, whose excellent exhibits secured for them two gold medals last year, show the method of producing genuine London made spoons and forks from the ingot onwards and also a rare collection of fine antique silver.

H. W. King & Son, the pioneers in the modern manufacture of enameled jewelry, have a splendid collection of enameled jewelry and silverware, ranging from small safety brooches to handsome pendants, hair combs and tiaras, besides enameled dishes and rich toilet sets, everything being remarkable for its rich coloring. Two Austrian firms, Konieg and Kraus, exhibit copies of Hungarian and Austrian Renaissance jewelry, while Isidor Braun, of Hatton Garden, shows a general collection of jewelry, silver and *objets d'art* and black opals. Frank Hyams, of Bond St., makes a handsome exhibit of New Zealand jade jewelry. His stand is unique, representing a Maori house with quaintly carved figures and heads. The Crown Metal Co. occupies the largest position in the palace, but has not sufficient goods to fill the stand. But I have always held the opinion that the metal is a kind of gilding metal and now, writing from experience, I can only say that, despite the claim made for it, the metal will tarnish just as quickly and as badly as ordinary gilding metal. I fear, therefore, that the boom will only be a short one, as it is necessary to keep the goods in continuous wear to maintain the color.

In the Women's Palace, and that, by the way, is the most successful this year, there are a few lady jewelers exhibiting. Mrs. Dick exhibits some excellent carved horn jewelry and several pieces in gold and silver which are praiseworthy. Another lady, Kendal Jenkins, who exhibits the "Opal Enamels," makes one of the bravest shows in the building, while Miss Rimmington and Mrs. Whipple, both of whom exhibited last year, show some passable enameled jewelry.

In the Holland Section is to be seen some very good copper and brass work, some good Delft ware and some remarkably fine, typical Dutch ceramics. In this section, strangely enough, is to be seen an exhibit of British pottery which rivals anything ever produced. It is the Bernard Moore pottery. I have seen nothing so really rich and yet so artistic. The shapes are based on every type of pottery, but the Chinese and Japanese predominate, while the decoration is also most successful when based upon the Eastern styles. There is an indescribable brilliancy which passes through the copper glaze and makes the reds extremely fascinating; there is subdued richness which must be seen to be appreciated. It is due to Mr. Van der Steen, the Commissioner for the Holland Section, that these beautiful examples of modern British pottery are on exhibition—just another instance of the want of organization.

In the Viennese exhibit are some fine painted vases priced at £500 per pair and a number of caskets paneled with ceramic enamels. The Venetian glass on exhibition is also good, while Italy makes a number of large and well arranged exhibits of Carrara marble statues and statuettes and some extremely fine bronzes by modern modelers, and several excellent replicas of the antique. And now I can say no more, except that the side shows are greater in number and in some instances very unique, and that the undesirable weather which attended us during 28 days of June's 30 and well into July, combined with other causes, has helped to make the exhibition, as compared with last year's, very quiet, but there is plenty to see, and better weather would doubtless increase the attendance and cheer the meanwhile sad-hearted exhibitors. There was talk of a meeting of these to discuss ways and means of interesting influential people and attracting more attention to the exhibition, but this was not entertained very cordially by the powers that be and so fell through.

But last week the Queen and other members of the Royal family visited the exhibition and and so gave it a stimulus. I might mention particularly one novel side show, the invention of a jeweler, viz., the submarine railway—a contrivance whereby several boatlike cars travel under water, while through the glass sides the voyagers can see something like the gyrations of Jules Verne in his "Twenty Thousand Leagues Under the Sea."

On the 13th and 14th an exhibition of London craft and trade students' work was held at the Central School of Arts and Crafts. The exhibits were selected from the work of 820 students who had competed with work produced during the past year in the London technical schools, scholarships being offered ranging from £60 down to £5 per annum, tenable for two and three years. The exhibition showed that the education given to lads, and in some instances girls, employed in London crafts was bearing good fruit. Some remarkable pieces of work were shown and some extraordinary studies from nature, while some of the book illustrations and specimens of copper-plate engraving demonstrated a very wide knowledge of technique. Modeling from life or as a design subject was also remarkably good and among the pieces shown in this way were a couple of portrait busts by Cecil Thomas, the young seal engraver. He is also represented by some fine medals and specimens of die-sinking and seal engraving.

There are half a dozen exhibits of die-sinkers (medallists as well as die-sinkers for stationery purposes and tool cutters for jewelry and silversmithing), representing the work of students in the Central School, which have called forth encomiums from the various art critics, while silversmithing and jewelry show an enormous advance upon past years and there are examples of work from the Central School of Arts and Crafts and the Northampton Institute in Clerkenwell which astonish the visitors.

There is an extremely fine altar cross by a young man, named Wilkins, which is not only finely proportioned and demonstrates an extreme knowledge of the possibilities of the metal, but gives evidence of a year's very hard work. Another young fellow, Bernstein, has produced a very handsome, large ecclesiastical candlestick, while some enamel brooches, silver casket with enameled panels and a monstrance with enameled panels also evidence the talent and hard work of a young fellow of 20, named Stanton, who is also of the Central School. There is a very finely shaped bowl with lid in the Nuremberg style by George, of the

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Central School, and among the jewelry some very neat pendants and brooches by Huson and Jennings, two lads of 15 and 17 respectively, while Ware, a lad of 20, has sent in for competition a well thought out and very pleasing necklace, representing Night. In the pendant the central feature is an owl. Maynard, a boy of 19, at the Central School, has reproduced Durer's famous engraving, "The Knight's Defiance of Death," in a remarkable manner and this work has been much talked of in London. Richard Winter, a boy of 19, has designed a large circular box with domed lid, covered the lid with the Royal Coat-of-Arms and arranged heraldic decoration on the body in such a way as would put to shame many so-called trade engravers. One of the boys at the Central School exhibits a well made inkstand of his own design to hold two bottles and two large trays as specimens of flat hammering. Davis, a boy of 20, has sent in a copy of a very fine old standing salt. A youth of 18, named Cole, of the Goldsmiths' Institute, has sent in quite a number of very brilliant nature studies and some extremely good museum studies of silver work and jewelry.

Night students at the Northampton Institute, whose names I could not secure, sent some very excellent work. This year, in the competition, arrangements were made so that students were only known by number and, consequently, the work on exhibition does not bear the name of the competitor, so that neither the school, which has been instrumental in giving assistance, nor the boy who has demonstrated his ability, can benefit readily by the exhibition. Everyone, however, is satisfied that the few London technical schools have been doing extraordinary work in bringing out the innate abilities of the boys and developing their artistic talents. If America could only get the silverware and jewelry on exhibition at this show of students' work transported to New York, and put on view, it would be an eye-opener as to the great value of well organized technical and applied art education.

The first examination of the boys attending twice a week at the jewelers and silversmiths' afternoon classes has helped to demonstrate the value of a little training and encouragement. The memory drawing examinations showed some good results, but the design examinations brought forth considerable latent ability. The silversmiths' boys, who took for their subject a teapot, produced some very excellent designs, while the jewelers, who outnumbered them by four to one, gave results which are truly surprising. Although the boys sat rather close together, the variety in the designs and the attempts to be original were most noticeable; and they have had only one session's training, i.e., 40 weeks of five hours per week.

The trade event of the month was the annual convention of the National Association of Goldsmiths, which was held in London. It marked a considerable indication of progress in business activity and constructive force. The gathering was characterized by a desire to educate as well as defend the craft. The inclusion of lectures was a very happy thought; on only one other occasion, at Torquay, speeches were made explaining and urging the need for the association to take up the question of education and to also help the members of the association as far as possible.

The lecture by Dr. Herbert Smith dealing with constructed gems was a great success, while Lionel Laurance's paper dealing with the optical side of the jeweler's business was not only well received, but encouraged discussion and provoked numerous suggestions. In fact, the tone of the gathering was much higher altogether. That was expected under the new chairman, who is a first rate horologist and a capital sight-testing optician. He is also something of an astronomer and meteorologist, besides which he knows the rules of debate and can tactfully apply them. The general opinion is, consequently, that the association has taken a new lease of life, particularly now the position of honorary secretary has been abolished and the executive power lies with the secretary, who will, when necessary, take his orders from the small executive committee.

The vexed question of bogus auctioneers was the theme upon which many delegates waxed eloquent in their denunciation of the persons who make a good living at tht seaside resorts during the Summer and in the main thoroughfares of the cities and towns during the Winter. The association has been active in rounding up these persons and lately secured several convictions, but the most important was that of the men at the great eastern seaside resort, Yarmouth, where the principal was fined £50 and costs amounting to over £100 and the other £25. The importance of the case is that it emphasizes the new reading of the law on the subject, since, for a considerable time, it was thought by laymen and lawyers alike that a conviction for fraud was essential. Now, it has been incontestably laid down that attempted fraud may be the charge, so that the jeweler who knows he will be defrauded by the bogus auctioneer may purchase an article and yet secure a conviction because the seller attempted to defraud him. The delegates to the N. A. G. conference were extremely jubilant over the success attained and agreed to push home the victories by determined action.

The question of the "In Accord List" (a list of manufacturers and wholesalers who are in sympathy with the association and agree not to sell to the public or to cut prices) was also debated again and in the end it was agreed, owing to the risks attending the leaving out of names, and particularly the taking off of those who were found to be offenders, to form a defense fund and insure against any possible actions. Arrangements have consequently been made with a firm of insurance brokers to take on the business. These few points will indicate that the N. A. G. means business now.

The Flory-Royal Co., Newport News Va., used a full page advertisement in a recent issue of a local daily to make the following announcement, which was set in small type in the center of the large white page and below the firm's trade-mark: "A visit will convince you that we could use the entire advertising section of this paper in telling you about our artistic merchandise."

Unique Trophy Clock Donated by San Francisco Firm.

THE handsome trophy offered to the Corinthian Yacht Club by John Hammersmith, of Hammersmith & Co., San Francisco, Cal., has been placed on exhibition by that concern and has been attracting much attention during the past week. On Sunday the first race for the trophy was held by the yacht club, and was won by the sloop *Yankee* after an exciting race that was well contested.

The trophy is a particularly distinctive piece. It consists of a clock set in the center of a tiller wheel, the whole being done



ATTRACTIVE BRONZE TROPHY CLOCK.

in bronze. The beauty, as well as the utility of the trophy, made it much sought for. The trophy must be won three times to become the permanent property of the holder.

H. O. Sheldon, Bottineau, N. Dak., Files Petition in Bankruptcy.

BOTTINEAU, N. Dak., July 28.—H. O. Sheldon, of this place, has filed a petition in bankruptcy with the clerk of the court at the Federal building. In the schedules the liabilities are given as $4,557 and assets as $5,650. Mr. Sheldon started in business in 1896, at Alexandria, Minn. He came to this place in 1902, when he succeeded J. C. Krebs. He was always considered a practical man and bore a good reputation in the trade.

Walter W. Winton, a retail jeweler of Scranton, Pa., and president of the Winton Coal Co., of that place, has offered to furnish a park to the residents of Scranton to be known as Winton Park, to perpetuate the name of the jeweler's father. The committee on public safety, last week, assembled to discuss the advisability of buying a plot of land from the Winton estate on W. Market St., near Providence Sq., and Councilman Costello stated that if the city buys the lot the rest of that parcel of real estate, which comprises something over an acre, will be given for a public park. The park will be equipped with a beautifully designed fountain and a statue. It is estimated that about $10,000 will be expended on the enterprise.



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Minnesota Retail Jewelers' Association Adopts Important Resolutions During Last Day of Convention.

Minneapolis, Minn., July 30.—Wednesday's session of the Minnesota Retail Jewelers' Association convention opened with an address by Charles T. Higginbotham, consulting superintendent of the South Bend Watch Co., on "The Escapement and Its Relation to Adjustments." Mr. Higginbotham declared that watchmakers were underpaid for work which they did and should have a higher standard. The rivalry of stores should be that of doing the better work and not the cheaper. He then went on to give a most instructive and valuable lecture on the topic chosen.

Franklin Thompson, Milwaukee, secretary of the Wisconsin Retail Jewelers' Mutual Fire Insurance Co., spoke briefly of the work of his association, which insures the stock and fixtures of jewelers only, charging the regular old line rates, and at the end of the year refunding, or, as the legal term now is, paying back dividends, for the unused portion of the premium. The hardware dealers have had a similar organization, and have paid back at different times up to 50 per cent. of the premium.

The jewelers' organization started with $165,000 worth of insurance written from 107 different merchants. They are now carrying policies in Illinois, Minnesota, South Dakota, Michigan, Indiana and Missouri. They invited the co-operation of the Minnesota jewelers until such time as the Minnesota jewelers could see their way clear to form their own organization.

The Wednesday evening session included a talk by President Barker on federated organizations, being an advance review of what he expects to present to the Omaha convention.

Robert C. Fay, advertising manager for the Elgin National Watch Co., delivered an address on "The Law of Advertising and Sales, and Its Relation to Retail Merchandising." Mr. Fay's talk proved of exceptional interest, and was closely listened to.

The association decided to join the Minnesota Commercial Federation, the object of the association being, as suggested in President Barker's address, the working together of united organizations for the general betterment of commercial conditions, rather than a continuation of the present methods of each trade or line of merchandise working individually to accomplish its own desires.

Delegates were named to attend the national convention at Omaha, as follows: A. E. Barker, Minneapolis; A. S. Morgan, Winona; C. O. Guy, St. Cloud; S. J. Vasaly, Little Falls; Charles D. White, Minneapolis. In addition to these, the association will be represented by Arthur E. Paegel, Minneapolis, and I. M. Radabaugh, Hastings, Minn., both being members of the executive board and officers of the national organization.

A report made that all the jobbing houses of the Twin Cities had decided against retailing was received with great appreciation. One house was named which has been openly retailing, alleging a lack of local support which justified it in either getting more local business or else seeking it directly at retail, and which has now decided to limit its business to the wholesale exclusively.

The report of the resolutions committee resulted in the adoption of the following resolutions:

Resolutions Adopted by Minnesota Retail Jewelers' Association.

Whereas, The retail hardware dealers are conducting extremely successful mutual fire insurance companies in several States, and, whereas, the Wisconsin Retail Jewelers' Association has lately incorporated and is now conducting a mutual fire insurance company for the insurance of jewelers, wholesale and retail, there, be it

Resolved, That the Minnesota Retail Jewelers' Association, in convention assembled, does hereby endorse the company, recommend to the Minnesota jewelers that it lends its support to the Jewelers' Mutual Fire Insurance Co., of Wisconsin, and that this first venture may be made a success.

Resolved, That we endorse the plan of the State Mercantile Federation and recommend that this association do all in its power to interest all mercantile associations in the plan, as laid out by the Minnesota Mercantile Federation.

Whereas, It has been demonstrated that a fixed price by manufacturers of watch movements has been most satisfactory, be it

Resolved, That it is the sense of this association that the watch case manufacturers adopt the same plan of marketing their product; be it

Resolved, That the delegates from this association do all in their power to have a committee appointed by the National Association to furnish proof to the postal authorities of fraudulent advertisements now appearing in the papers and magazines of the country.

Resolved, That the thanks of this convention be extended to S. H. Clausin, H. C. Carpenter, Robert C. Fay, Chas. T. Higginbotham and Franklin O. Thompson, and all others who by their instructive addresses have contributed to the success of this convention.

Resolved, That we extend to the management of the West Hotel our sincere thanks for the room furnished this association for this meeting and we further express our appreciation of the many courtesies extended us during the sessions.

The sessions ended with an afternoon and evening outing spent at Lake Minnetonka, a famous Summer resort 20 miles west of Minneapolis, and reached by trolley. The members were furnished with tickets which were good on any trolley to Excelsior, the first point on the lake, whence they went to Big Island, a park which contains 65 acres. The park is fitted up for picnics, and has all sorts of amusements. Coupon tickets were furnished for admission to the various attractions. The sports were many and varied. A lunch was served at 6 P. M. A tour of Lake Minnetonka occupied the evening. The party returned to Excelsior in time to take the cars for the city at 10 o'clock.

WATCH INSPECTORS ORGANIZE.

A call had been extended concurrently with the meeting of the Minnesota Retail Jewelers' Association to watch inspectors to meet with a view to organizing. The object of the proposed organization was to be better able to present the wants of the members than could be done individually. The railroads, it is said, are curtailing the privileges of the inspectors. Individually it was felt that little could be accomplished, but collectively more could be done.

Furthermore, a more uniform system was desired, to the end that the inspection should be of a stable standard. The proposed title is the Northwestern Association of Railway Watch Inspectors, to be open to membership from the northwestern States, Wisconsin, Minnesota, Iowa, North and South Dakota and Montana. A constitution and by-laws will be drafted by the officers. Dues are to be $1 on the assessment plan, to be paid when called for, and as often as the needs of the organization require.

Officers were elected as follows: President, I. M. Radabaugh, Hastings, Minn.; Wilber D. Nelson, Pierre, S. Dak., vice-president; E. B. Nelson, Minneapolis, secretary-treasurer. Directors: W. M. Stone, Minneapolis, Minn.; J. A. Segerstrom, Rhinelander, Wis.; C. G. Conyne, Mandan, N. Dak.; M. C. Alford, Huron, S. Dak.; W. H. Evans, Red Oak, Ia.; C. B. Hunkins, Billings, Mont.

Foreign Importations Received Through Providence Customs House.

Providence, July 31.—Collector George W. Gardiner, of the Port of Providence, has completed his annual statement of the foreign importations received through the Providence Custom House during the fiscal year ending June 30, 1909, which shows a considerable increase in the aggregate valuation.

The aggregate valuation of imitation precious stones entered at the Providence Custom House for the past year was $381,390, as compared with $304,186 during the year ending June 30, 1908, and $213,419 for the year ending June 30, 1906. During the year 1908 the importations were about equally divided, each quarter being as follows: $75,310, $74,651, $78,815 and $75,410. During last year, however, there was a decided increase each quarter, the last quarter showing an advance of practically $40,000 over the aggregate of the first quarter. The valuation of each quarter was as follows: $72,262, $96,972, $101,774, $111,282.

Figures for the year ending June 30, 1909, show that the values of the foreign importations at the Custom House in this city were as follows: For manufactures of gold, $15,450, as compared with $17,333 for 1908, the falling off of $1,853 being due mainly to a difference in classification; manufactures of silver, $20,749, as against $5,288 in 1908, an increase of $15,461. This jump is due principally to the increased importation of silver mesh bags, which were important factors in the importation business of this port, especially during the last quarter, when the value of manufactures of silver entered amounted to $5,971, or nearly double that of the entire previous year. This was attributed to the agitation on the tariff question and the evident intention of subjecting the mesh bags to an increased tariff rate than what it had been subject to.

Precious stones reached an aggregate value the past year of $9,445, as against $4,961 the year before; jewelry was entered to the value of $2,316 last year, which showed an increase of $1,504 from the $812 imported the preceding year; and pearls valued at $1,531 reached here during the concluding quarter of last year, it being the first importation reported in many years.

PEARLS

in qualities and sizes especially suited for the requirements of the manufacturing jeweler.

Our Pearl Stock, aside from our regular qualities, just now includes a number of series in manufacturer's sizes ranging from the small to one or one and a half grainers. These series will prove attractive as much for their uniformity of assortment as for their exceptional values.

ROUND PEARLS
BOUTON PEARLS
ORIENTAL BAROQUES
in various shades and tints.

L. Heller & Son

Importers of Precious and Imitation Stones

68 NASSAU STREET, NEW YORK

PARIS
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212 Union Street

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THE most remarkable, beautiful and individual matrix precious stone ever offered to jewelry wearers.

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America's Newest Gem

Beautiful Shades of Color—
Wonderful Individual Matrix Effects—
Color and Matrix Polish Equally—
No Porosity or Roughness—
Does Not Fade or Change Color.

Your manufacturer will furnish you—If not, write us and obtain list of first class manufacturers who will.

Occidental Gem Corporation

ST. PAUL BUILDING
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Lockets
Studs
Earrings
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Cluster Rings
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Carved Diamond Rings
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DAVIDSON & SCHWAB, Inc.

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New York



Son of Former Jersey City Jeweler Arrested After Fraudulently Obtaining Diamonds on Memorandum.

Adolph Kohl was arrested last Wednesday afternoon by Detective Maxwell in Jersey City, charged with grand larceny. The police have attempted to locate Kohl for some time, but failed in their attempts previous to this time.

Kohl, who lives at 242 Greenfield Ave., Greenville, N. J., was engaged with his father, Daniel Kohl, in the diamond setting business previous to last October, when the business was discontinued. The complainants in the arrest are Nebeling & Silverberg, 47 Maiden Lane, New York, who allege that Kohl obtained from them about $2,400 worth of diamonds, some unset, and some in the form of rings, brooches, etc. According to their claim, the young man obtained the goods upon the representation that he was acting for his father, who is well known and respected by the Maiden Lane dealers.

Mr. Nebeling, of the firm, in speaking about the arrest, said that he had known the young man's father to be a reputable man, always ready to meet his obligations, and that he had previously had dealings with him through the son. The young man, Mr. Nebeling said, did not tell them that his father had discontinued his business, but claimed that he was working for his father all the time, and that he got the goods for his father, who had a diamond polishing establishment in Jersey City.

When a request for payment or the return of the goods was made to Adolph Kohl, the young man put the firm off with various excuses from time to time, promising each time that he would surely make payments the next day. The young man told the firm, according to Mr. Nebeling, that his wife was ill and that his small daughter had died, and that because of this he had been delayed in reimbursing the concern for the goods. The members of the firm, after a time, became suspicious and went to Jersey City, accompanied by detectives, where they succeeded in locating the young man and caused his arrest.

Daniel Kohl, the father of the accused, was visited by members of the firm, and then for the first time learned that, as alleged, his son had been using his name in order to obtain goods. Mr. Nebeling said that the pawn tickets on which the goods had been pledged were turned over to an attorney in Jersey City, and that they had been recovered.

Mr. Nebeling expressed regret for the parents and said that he felt especially sorry for the father of the young man, whom he highly respected. The warrant on which the indictment was obtained against Adolph Kohl was sworn out in New York and steps are now being taken to obtain his extradition to this city for trial.

The store of the Winkler Jewelry Co., Holdenville, Okla., was recently destroyed by fire.

A new store building is being erected at Woonsocket, S. Dak., to be occupied by R. C. Basset with a complete stock of up-to-date jewelry.

New Officers Elected at Special Meeting of Retail Jewelers' Association of St. Louis.

St Louis, Mo., July 31.—Joseph M. Ebeling is the new president of the Retail Jewelers' Association of St. Louis, having been elected at a special meeting of the association, held Thursday night, at the Jefferson Hotel.

Mr. Ebeling succeeds Herman Mauch, who had been at the head of the association for about 12 years. He had been president continuously the past seven years and before that, except for a short interval, was president for about five years. His zeal and efficiency were such that he was kept in the office long after it was his wish to be permitted to terminate his service in the presidential position. He has done very much to advance the interests of the retail jewelers in St. Louis. He was for one term president of the National Association of Retail Jewelers.

Mr. Ebeling's election to succeed Mr. Mauch gives general satisfaction. It is felt that he is probably the best qualified to succeed Mr Mauch. He is one of the most



PRESIDENT JOSEPH M. EBELING.

successful retail jewelers in this city. He has a jewelry store at 14th and Warren Sts., in North St. Louis. His brother, Louis Ebeling, is associated with him. He is an active member of the North St. Louis Business Men's Association and is one of the active promoters of the North St. Louis Trust Co., which is now being organized. He will outline his programme and plans at a general meeting of the association, to be held in September at the Jefferson Hotel.

At that meeting the jewelers' participation in the St. Louis centennial celebration in October will be outlined. Mr. Ebeling will take up the work begun by Mr. Mauch in relation to the centennial and push it vigorously.

The election of officers resulted, further, in the re-election of Otto Buder as vice-president and the choice of E. C. Zerweck as secretary and J. F. Zeitler as treasurer. Mr. Zerweck has been acting secretary since F. W. Kemper resigned on account of having retired from the retail business to go into the manufacturers' supplies business in the Reeves-Kemper Jewelry Co.

The new board of directors is composed of Otto Kortkamp, Gerhard Eckhardt, George Hess, F. H. Niehaus, Sr., F. W. Drosten, John Schmid, Herman Mauch, August Hoffman and F. Courvoisier.

President Ebeling and Vice-President Buder were appointed delegates to the national convention, at Omaha. Mr. Ebeling and Mr. Buder left Tuesday, for Omaha.

Death of Wm. Bixby.

Allerton, Mass., July 28.—Wm. Bixby, who for about 20 years had acted as traveling representative for the Frank W. Smith Co., Gardner, Mass., died, yesterday, at this place, where he had come in the hope of regaining his health. Mr. Bixby had recently suffered considerably from nervousness. The deceased was well known in the trade and had traveled for his concern extensively throughout New England, New York and Pennsylvania. For several seasons he had also covered the larger cities in the south and the smaller towns in Ohio and Indiana.

Mr. Bixby was born in Watertown, 71 years ago, and, when very young, moved with his parents to Hopkinton, making his home at the latter place until the outbreak of the Civil War. He enlisted July 27, 1861, as a private in Company H, 15th Regiment, Massachusetts Volunteers, for three years. He was discharged, July 28, 1864, at Worcester, as first lieutenant and quartermaster of the regiment, by reason of the expiration of his term of service. He was admitted to D. G. Farragut Post 116, G. A. R., Jan. 4, 1899. Mr. Bixby was for some time engaged in the cotton business in South Carolina after the war, and about this time married Miss Abbey Wheelock, by whom he is survived.

The deceased was a member of the Royal Arcanum, of Gardner, and D. G. Farragut Post 116, G. A. R. He was of a genial, happy disposition, and had the faculty of making friends wherever he went.

Jewelers and Optometrists of Michigan to Hold State Convention in Detroit.

Detroit, Aug. 2.—The combined conventions of the Michigan Retail Jewelers' Association and the Michigan Society of Optometrists, which will open in the Hotel Cadillac, Aug. 5, will bring to Detroit about 300 jewelers and opticians from all parts of the State, according to a recent estimate.

Detroit is considered one of the best business cities of the country by the retail jewelry trade, and is the place of organization of the National Association of Retail Jewelers, whose convention is to be held in Omaha beginning Aug. 3. It is proposed to invite the eastern delegates to the national convention to the meeting in Detroit, that they may visit the birthplace of their association.

Thomas Comerford, president, and A. E. Charlesworth, secretary of the Detroit Jewelers' Board of Trade, are making all the arrangements for the entertainment. During the convention the annual reunion and banquet of the Ku Ku's will be held in Duffield Hall.

ADDISON W. WOODHULL, President. GILBERT T. WOODHULL, Treasurer.
WILLIAM J. McQUILLIN, Secretary.

MOUNT & WOODHULL,

IMPORTERS OF DIAMONDS,
OTHER PRECIOUS STONES,
PEARLS, ETC.

MAKERS OF *FINE DIAMOND JEWELRY.*

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F. A. JEANNE

Wholesale Dealer and Commission Merchant in
PEARLS AND PRECIOUS STONES

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BLACK OPALS

With all the rainbow tints and many more.
A range of colors unknown in any other Precious Stone.
Effects of a beauty and rarity to make the price seem too low. Perhaps it is!

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EISENMANN BROS.

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PEARL NECKLACES
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DIAMOND COLLARETTES

Mounted Diamond Jewelry of Every description :: ::

Largest assortment of all kinds of very fine, fancy and rare gems, including Pearls, Diamonds, Emeralds and Sapphires :: ::

PARTICULARLY FANCY COLORED AND FANCY SHAPED DIAMONDS

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NEW YORK

Eighth Annual Outing of Jewelers' 24-Karat Club of New York a Signal Success.

The eighth annual outing and clambake of the Jewelers' 24-Karat Club of New York City was held, last Saturday, at the Port-au-Peck Hotel, Long Branch, N. J., and was declared by all who participated to be one of the most enjoyable outings in every respect that has ever been given by the New York jewelers. The Port-au-Peck Hotel grounds, as has been shown by previous outings of the club, is an ideal place for such an affair, and everything that could add to the comfort and pleasure of those who attended was at hand. That the decision of the club officials to return to the same place again this year was well made is testified to by the royal good time each and every person present experienced. The outing from beginning to end was 24-karat fine. The experience gained at other outings was used to the best advantage, and the result was that not a single delay or poorly timed event marred the day's enjoyment.

When the committee in charge selected last Saturday as the day for the outing "Charley" Brinck was at once notified, and he began negotiations with the weather bureau to provide a suitable day. The weather sharps who deal out atmospheric conditions for New York and vicinity had planned for a rainy day, but, thanks to the persuasive arguments of General Manager Brinck, it was at last arranged that the rain and the heat wave should reach New York on Friday, and a perfect day was promised for Saturday's outing. The result of "Charley's" diplomatic efforts was a genuine 24-karat day—just warm enough to prove enjoyable, but not one bit uncomfortable. Following the plan of last year, the selection of a day earlier in the season rather than one late in August proved a good move as far as the attendance was concerned, there being about 175 members and guests on the trip, making it one of the largest in the history of 24-Karat Club outings. Because of the excellent arrangements of the committee in charge the day's programme was admirably carried out. There were just enough events, and the transportation and dinner facilities could not have been improved upon. Everything moved with a snap and precision which added much to the enjoyment and reflected great credit on the various committees.

Representatives from a number of cities were present, but outside of the New York men Philadelphia had, as usual, the largest contingent of jovial spirits. The New York delegation assembled at the foot of Cedar St., at Pier 10, where they were warmly received by the outing committee, composed of David Kaiser, as chairman, assisted by Geo. R. Whitehead, J. Warren Alford, Edwin R. Crippin and Percy H. Savory. The steamer *Asbury Park* was in waiting for the trip, and shortly after 9.15 o'clock the anchor was weighed and business cares and skyscrapers were left behind.

The First Regiment Band, of Newark, N. J., was on hand again this year and accompanied the party all day, adding much to the enjoyment of the occasion.

The trip to the Highlands took about an hour. The water was exceptionally smooth and no cases of seasickness were reported. Upon arriving at the Highlands the party was directed to private cars attached to an express train of the Central Railroad of New Jersey. The trip by rail to East Long Branch was itself a feature of the day's outing. The train sped along the ocean front, passing through one of the most delightful sections of country on the Atlantic seaboard. The party completed the journey to Pleasure Bay by trolley. On leaving the trolley, headed by the band, the members of the club and their guests "formed in fours" and, marshaled by Acting President Kaiser and Mr. Brinck, the column swung across the Shrewsbury bridge and up the drive leading to the hotel, where the band played a lively air as the jovial jewelers broke ranks and sought the shade of nearby trees.

The odor of baking clams and the long rows of white tables tempted some in that direction, but it was announced that the first event of the day was the baseball game between the Jewelers' 24-Karat Club and the Philadelphia Club teams. The athletic events were held under the direction of the athletic committee, consisting of J. Warren Alford, chairman, assisted by Wm. H. Kuma, Harry C. Larter and T. Allen Power.

The team representing the Jewelers' 24-Karat Club appeared for the first time in nobby new gray suits, with green stockings and caps. Each suit bore the emblem of the 24-Karat Club in green and gold. The team made a fine appearance as it took its place on the field for preliminary practice.

The game is best told by the final score of 19 to 12 in favor of the New York contingent. While the playing was not all of class A caliber, the game as a whole showed that there were a number of embryonic Murrays and Mike Donlins on both teams.

Dinner was served immediately after the ball game. Name cards marked each place at the tables, and when all were seated the feast began. The menu was as follows:

MENU.

Celery.
Hard and Soft Clams.
Bluefish.
Irish Potatoes. Cucumbers.
Lobster.
Chicken.
Sweet Potatoes. Green Corn. Tomatoes
Watermelon.
Coffee.
Ballantine Pale Export.
Cigars.
Cigarettes.

During the dinner the story-telling contest was held. There were a number of contestants in this event who told mirth-provoking stories, but none who equaled "Joe" Cawthorne. His offering was received with such howls of delight that the judges, in order to get another story, said they were unable to decide as to who the winner should be unless Mr. Cawthorne would tell another story. He was equal to the occasion, and his second effort was even better than the first. He was declared the winner, and was presented with the prize cup.

David Kaiser, as toastmaster, proposed the health of President Power and all responded heartily. Toastmaster Kaiser then called the happy crowd to order, and, on behalf of the 24-Karat Club, presented Louis White, president of the Philadelphia Jewelers' Club, with a handsome smoker's set as a token of the esteem in which he is held by the New York jewelers. Mr. White expressed his surprise and pleasure as the recipient of the gift. He thanked the Jewelers' 24-Karat Club in splendid style, say-



MEMBERS AND GUESTS WHO ATTENDED THE OUTING, SATURDAY, AT LONG BRANCH, N. J., OF THE JEWELERS' 24-KARAT CLUB OF NEW YORK.

FRANK JEANNE CHAS. L. ROOS

WM. S. HEDGES & CO.

IMPORTERS AND CUTTERS OF

DIAMONDS

Precious Stones and Pearls

170 Broadway, Corner Maiden Lane, New York

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NECKLACES, MATCHED PAIRS AND DROPS

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A. S. HIRSHBERG Manufacturer of DIAMOND JEWELRY

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Diamonds and Precious Stones

SPECIAL ORDER WORK

LA VALLIERES from $50 to $500

373 Washington St. Jewelers' Building BOSTON, MASS.

Cable Address—Ashir-Boston; Hochschuler-Antwerp

Drop Earrings In Baroque Pearl and Colored Stones, with and without Diamonds, from $5.00 up.

CROSSMAN COMPANY

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For All Manufactures in Coral

We have ready some fine lots of Coral-Cameos, flat-oval and round Cabochons in all sizes and shades. Send your order immediately. All special sizes will be cut to order at short notice.

Memorandum package will be sent to reputable jewelers upon request.

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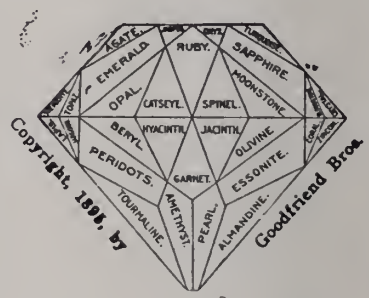
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ROUND — BOUTON
BAROQUE



BONAMITE

THE NEW GREEN STONE

ROSE DIAMONDS

NEW YORK:
9-11-13 MAIDEN LANE

PROVIDENCE: 212 Union Street

PARIS: 10 Rue Cadet

ing that he appreciated their token of friendship very much.

The dinner ended, the next thing in order was a group picture, and the photographer did his part in short order.

The next attraction was a novel contest called "The Blue Pencil Publicity Contest." It was absolutely original, and evoked much amusement. The committee had arranged a number of chairs some distance from a starting line, and on each chair was placed a JEWELERS' CIRCULAR-WEEKLY rolled and wrapped, and bearing the name of some one of the contestants. In each copy was a paragraph marked with a blue pencil. The prize went to the man who should first find the copy bearing his name, tear out the marked paragraph and run to a table some distance away, where he was to find an envelope bearing his name, together with a lot of red seals.

Each contestant was required to place a seal at each corner of the clipping, put it in the correct envelope and deliver it to the judges' stand. The first man to arrive was J. Millman, and, having complied with all the requirements in a satisfactory manner, he was declared the winner and was presented with the prize cup for this event.

The last and best contest was all that the committee promised it would be, and resulted in a keen struggle which caused no end of merriment. The final number was open only to members of the Jewelers' 24-Karat Club, and was in every way a genuine 24-karat contest. The committee had on hand a generous supply of fresh carrots, tops and all, which were placed in rows containing 24 carrots, six in each bunch. At the end of each row was a stake, driven into the top of which was a nail. On each nail was an envelope containing a needle and thread. The first man to string all his carrots on the thread and tie them to the stakes was to be declared the winner. The first trial resulted in a victory for Harry Canfield.

Because of the large number of contestants a second heat was necessary, and in this M. Gattle and F. C. Osmers tied for first place. The final trial between Messrs. Canfield, Gattle and Osmers was even more exciting than the two preliminary events. Friends on the side lines urged on their favorite contestants, and offered much amusing advice. Mr. Osmers was first to finish his task, and was declared the winner. He was presented with a handsome cup given by President Power.

The day's sports ended, the tired pleasure seekers returned to the hotel and boarded cars for the train. The return trip was enlivened by the band, which played often and well. The trip up the bay was especially enjoyed. The boat reached New York at 7.30 P. M., and all declared the day's outing one of the most pleasing and satisfactory in the history of 24-Karat Club events.

MEMBERS AND GUESTS.

The following is a list of the members and guests who attended the outing:

David Kaiser—James A. Goewey; Charles F. Brinck—Wm. Allison, A. V. Huyler, Alfred N. Moyer, A. L. Nichols; M. Gattle—John Bain, Jr., Thos. Forster, L. N. Forhell, D. J. Burtis, B. B. Mateo, C. LeP. Tostevin; Ben Oshorn—A. Bippart, A. P. Hinton, N. H. Long, Fred Bloch, Wm. Moore, Harry Grasmuk; Archibald Rutherford—George H. Wright, Vic. Burgesser, Warren H. Smock, L. de la Renissille; Matt Stratton—Joe Cawthorn, E. G. Koenig, Charles Abel, Fred Buhler; L. H. Carpenter—Harry D. Stevens, George H. Ritch, Wm. C. Penfold; Frank C. Osmers—David P. Barry, A. N. White, A. N. Williams; A. Walter—H. J. Burns, H. Hoffman; F. W. Judge—H. Conradi, T. F. Keogh; E. O. Belais—L. P. Mendes, Al. Greenspecht; Charles Chevalier—William F. Kenney, Paul Chevalier; H. R. Benedict—E. Stout, J. J. Cohen; John N. Sherwood—L. J. Montagnon, George Salzgeber; Ludwig Nissen—J. E. Simonson, Frank R. Story; A. Schwab—H. S. Schwab, L. A. Schwab; J. W. Alford—John A. McElroy, Dr. F. L. Jennings; L. P. White—H. E. Stevenson, J. E. Cadwalleder; A. Bencke—C. Squire, J. Fromme; Harry C. Larter—Wm. Linker; J. L. Bennett—Wm. E. Strain; N. H. Rogers—E. A. Gay; Wm. H. Kenna—P. C. Maylove; C. L. Brown—A. P. Nahmens, R. S. Ferguson; J. D. Beacham—J. M. Richards; B. F. Griscom—F. Kind, Wm. G. Blair; Robert B. Allan—Edgar Huhn; A. M. Connett—J. T. Fagan; H. N. Eliassof—Gus Memers, Jr.; J. L. Warner—F. N. Zirnkelton; J. Mamluck—Theo. Beck; Alf. Krower—Henry Oppenheimer; Charles A. Haney—George W. North; Henry Bodenheimer—Louis McGarth; Albert Wiggens, T. A. Power, H. Canfield, N. H. Tarlton, A. L. Stearns, S. B. Kent, Mr. Greason, Fred L. Goddard, George A. Jochum, Wm. I. Rosenfield, S. E. Bolles, Jerome C. Adler, Leo Wormser, Mr. Cohen, E. D. Kruse, E. M. Williams, W. F. Kendrick, H. D. Cretcher, F. W. Thorne, H. I. Bushe, Mr. Carlin, Ira B. Hudson, Fred Keller, George Lunt, Jere Milleman, Percy H. Savory, Holmes S. Kimball, W. S. Curdy, and A. M. Clark, of THE JEWELERS' CIRCULAR-WEEKLY.

Burglars Who Looted Store in Sylvania, O., Arrested and Identified in Toledo.

TOLEDO, O., Aug. 3.—Three men who were identified as the ones who had robbed the jewelry store of H. G. Staley, Sylvania, O., about 10 miles west of this place, have been taken into custody. The men, who gave their names as Charles Wilson, alias Ross Wolliver, Chicago; A. C. Wing, Toledo, and George Ward, were driving down one of the streets when stopped by Policeman Frank Reilly, who, upon investigation, found the buggy to be filled with loot. In addition to robbing the jewelry store, the men had visited a number of other prominent stores in Sylvania.

Assisted by two private watchmen who came to his help, Reilly ordered the men out of the buggy, whereupon they drew their revolvers. One of the accused dashed a bottle filled with nitroglycerine at the feet of the policeman. It did not explode, but had it done so it is likely that every building within two blocks would have been blown up.

Entrance to Staley's store was made by prying open the front door and then smashing in the show cases, which had been locked. The plunder consisted of about a dozen watch cases and small articles of jewelry. No attempt was made to blow open the safe, although a complete kit of tools for this work was found. The men will have a hearing early next week in the City Court.

Published among other names in a list of jewelers who reported watches as having been stolen, in the issue of July 21, the address of C. C. Breese, Franklin, Tenn., was, owing to an inadvertency, erroneously given as Franklin, Pa. Mr. Breese has an attractively furnished store in Franklin, Tenn., and has no intention of moving elsewhere.

Canada Thieves Confess and Tell Where Nearly $4,000 Worth of Plunder Is Concealed.

OTTAWA, Ont., July 28.—The two men arrested in Renfrew, Ont., Woods and Conrad, charged with the robbery of diamond rings from the store of Alex. McMillan, of this place, confessed, Monday, to the Ottawa police and told where the rings were hidden. On Sunday, July 25, Woods was taken by a detective to Renfrew, and showed the latter where the thieves had hidden their plunder beneath a strip of wood in the bathroom of the hotel at which they stayed.

Ninety-four out of the 95 rings stolen were recovered, still bearing the tags, which showed their total value to be $3,874. Mr. McMillan, who made an estimate of his loss at $6,000, explains that he thought more rings had been taken. The fourth member of the gang has not yet been apprehended.

The prisoner giving his name as C. A. Woods, of Kingston, is a slightly built, dark-haired young man, about 30 years old. His companion, who calls himself F. W. Conrad, of Ottawa, is taller. Both men are clean shaven and well attired.

Death of Peter Weldon.

PITTSBURG, Pa., Aug. 2.—Peter Weldon, aged 85 years, died, Friday night, at the McKeesport Hospital, McKeesport, after an illness lasting three weeks. He was a pioneer jeweler of western Pennsylvania, but retired some time ago. A complication of diseases caused his death.

Mr. Weldon was born in Dublin, Ireland, and came to America when he was a boy, settling in New York. He did not remain there long, the excitement of the western life causing him to start for Pittsburg. He journeyed here in a wagon, before the days of the railroads. In 1844 he started in the silversmithing business, which, in those days, was devoted mostly to the manufacture of silverware by the jeweler himself. He operated a small plant in the old Sixth Ward of the city for many years. Mr. Weldon lived in Locust St. at that time, having resided there for more than 40 years. Since the death of his wife in 1905 the deceased had made his home with his granddaughter, Mrs. Frank Hunter, of Jenny Lind St., McKeesport.

Mr. Weldon was for over 50 years a member of St. Paul's Cathedral, of this city. He is survived by four sons—Christopher, of California; Matthew, of Wyoming; Frank, of Colorado, and James J. Weldon, of South America.

The funeral services were held at 8.30 o'clock, this morning, at McKeesport, at the home of his granddaughter. Mr. Weldon was well known among the older merchants of Pittsburg.

Alva L. Freeborn, New Virginia, Ia., has been succeeded by Freeborn & Stickel.

The first meeting of the creditors of W. W. Condon, Greensboro, N. C., was held last week and Mr. Kuykendall was elected trustee in bankruptcy. The assets are now given as $3,400 and the liabilities as over $12,000. The dividend to be paid, according to the latest report, depends largely upon the amount which will be realized from the sale of a piece of real estate owned by the bankrupt in Florida.

THE NEWEST GEM

BLACK OPAL, a recent Australian discovery, is the most beautiful variety of the Opal Group. Although called "Black," these stones have a wide range of colors, shading from light to cobalt blue with flashes of violet; from delicate shades of green to peacock tints, from light yellow to orange and from soft gray to black, often mixed with wonderful flashes of red fire.

BLACK OPAL has come "to stay," and no jewelry stock is complete without specimens of this remarkable stone.

We cut these stones from the rough and therefore can furnish them in various sizes, shapes and qualities at reasonable prices.

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I am now at Summer Headquarters where I am fully prepared to fill all orders in my line. NEW SUMMER BULLETIN AND PRICE LIST NOW READY. Send for it.

LOUIS J. DEACON, Cape May, N. J.

Involuntary Petition in Bankruptcy Filed Against W. E. Avery, Columbia, S. C.

An involuntary petition in bankruptcy has been filed against W. E. Avery, Columbia, S. C.

Mr. Avery began a wholesale business at Newman, S. C., in 1879, and located, in 1891, at Columbia, where he stayed until 1904. He then moved to New York City, and started a jobbing business in 1905. Subsequently he bought out the Greenville Jewelry Co. and, in 1908 bought out A. H. Ball & Co., Columbia, S. C.

A short time ago Mr. Avery submitted, through his attorney, a statement of his financial condition, showing assets of $17,190.78, and liabilities of $14,294.22.

He made an offer of 50 per cent. cash, but attorneys for the Jewelers Board of Trade thought they could secure 50 per cent. net, and entered into negotiations for the purpose of securing this amount.

In the meantime, Mr. Avery's attorney left the city for an extended trip, and because no definite answer on the counter proposition could be obtained, and, furthermore, because it was believed that the 50 per cent. settlement could not be put through without the assistance of the bankruptcy court, and in order to properly take care of the assets, an involuntary bankruptcy petition was filed. Through this procedure assets will be preserved, pending the return of Avery's attorney and the final adjustment of the offer. As the matter now stands, a 50 per cent. cash offer is before the creditors.

It will now be necessary for all creditors to prove their claims in accordance with bankruptcy law.

Assets and Liabilities of Retter & Rosenbaum Who Recently Filed Petition in Bankruptcy.

Schedules in bankruptcy of Retter & Rosenbaum, jewelers, at 266 Bowery, New York, were filed in the United States District Court, New York, Saturday, showing liabilities of $3,157 in unsecured claims and assets of $725, which include stock, $400; machinery and tools, $200, and debts on open account, $25.

The individual schedules of Messrs. Retter and Rosenbaum show no liabilities and nominal assets.

Among the unsecured creditors of the firm named in the schedules are: Aisenstein & Woronock, $150; A. Berger, $360; J. L. Goldenberg, $108; Ralph Metzger, $97; William C. Penfold Co., Canton, O., $232; Schoverling, Daly & Gales, $100; J. J. Schmuckler, $350; S. Sultan, $132; A. Satz, who holds notes for $167; Louis Halpert, who holds notes for $225; H Baun, $112.

An involuntary petition in bankruptcy was filed against the firm July 19, and Judge Hand appointed Joseph W. Spencer receiver under a bond of $250.

Fred. Gries, who, a short time ago, was taken into custody, accused of grand larceny by Sheff Bros., Wheeling, W. Va., has been held for trial in bonds of $1,000. He will appear before the Grand Jury in September.

Death of Walter E. Hayward.

Attleboro, Mass., Aug. 2.—After a lingering illness of over two years' duration, Walter E. Hayward, one of Attleboro's best-known jewelers, died Friday noon at 1 o'clock at his home, 16 Hayward St. He was 51 years of age.

Deceased was born in Attleboro, Dec. 20, 1858, the son of Charles E. and Charlotte E. (Wheelwright) Hayward. He attended the public schools as a boy, and after graduating from high school attended Exeter Academy for a year. He then entered Harvard University, from which he graduated in 1883.

After completing his college work he entered the jewelry business with his father, the firm name becoming Charles E. Hayward & Co. Previously the concern was known as Hayward & Briggs and was one of the pioneers of the town. Mr. Hayward traveled for the concern and had charge of the New York office.

Later the firm was changed to Hayward & Sweet, and a few years ago assumed the name of W. E. Hayward & Co., and was conducted by Mr. Hayward alone until his illness, which started about two years ago.

In the '90's the deceased served as a member of the school committee for two terms. He was an associate member of the G. A. R. and was the first commander of the Hospitaller Commandery, Knights of Malta.

He is survived by his widow, a daughter, Miss Elizabeth, and a son, Charles E. Hayward. He also left a sister, Mrs. J. L. Sweet.

The funeral was held 3 o'clock on Sunday at his late residence, the Rev. J. Harry Holden, a former pastor of Murray Universalist Church, officiating. The bearers were Charles C. Wilmarth, Henry B. Linnell, Alexander Lyle and Frederick Whiting. Burial was at Woodlawn Cemetery.

S. Zausmer, Waverly, N. Y., has been appointed official watch inspector for the Lehigh Valley and Erie railroads.

Maryland Retail Jewelers' Association Holds Its First Outing.

Baltimore, Md., July 30.—The first outing of the Maryland Retail Jewelers' Association was held yesterday at Mikado Park, on the shore of Curtis Bay, a few miles south of Baltimore. A large representation of the members grasped the opportunity to escape the heat of the city and at the same time indulge in out-of-door sports. In the evening a characteristic Maryland shore dinner was enjoyed, and at a late hour the gathering broke up, the sentiment being that the affair had been such an enjoyable one that it should be repeated in the near future.

Among those present were: President J. J. Bartholomee and wife, Secretary F. J. Fuller and wife, Treasurer Geo. J. Schaeffer and wife, Jerome Schirm and wife, R. F. Whittington and wife, Robert Roush and wife, Robert Smith and wife, C. H. Vogts and wife, Financial Secretary T. E. Stanford and wife, Mr. Hughes and wife, M. S. House and wife, Vice-President Arthur Wallenhorst, First Vice-President Frank Persohn, O. D. Wareheim, G. E. Wareheim, J. P. Vogt, Vice-President Ollie C. Metcalf, Jas. L. Funk, Samuel T. Dukehart, Mr. Shurrey, I. J. Brauns, Mr. Hodsgon, Misses Bartholomee, Whittington, Sanford, Masters Schaeffer, Sanford, Bartholomee, Pershon and Rousch.

Interest and membership in the Maryland Association is increasing rapidly.



MEMBERS AND GUESTS WHO ATTENDED THE FIRST OUTING OF THE MARYLAND RETAIL JEWELERS' ASSOCIATION, AT MIKADO PARK, NEAR BALTIMORE, MD.

A new front is being added to the store of the J. C. Hancock Jewelry Co., Grand Rapids, Mich., and other extensive improvements made. The interior is also being extensively improved and equipped with costly fixtures and furnishings.

A novel clock was recently designed and made by a jeweler in Fredericksburg, Va. The base of the clock is made of a composition of material and is inlaid with 55 one cent pieces bearing the date 1909. Across the face is the inscription, "Time is Money."

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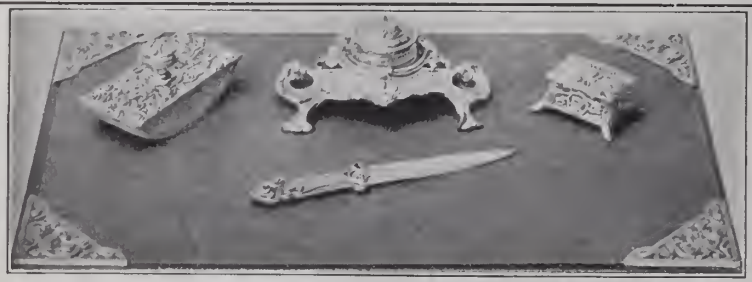
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6-inch Ink Stand; Blotter, Stamp Box, Paper Cutter and Pad with Brass Corners, 12 x 18 inches. PRICE, $3.50 FOR THE SET.

Gun Metal Mesh Bags, $1.50 upwards.
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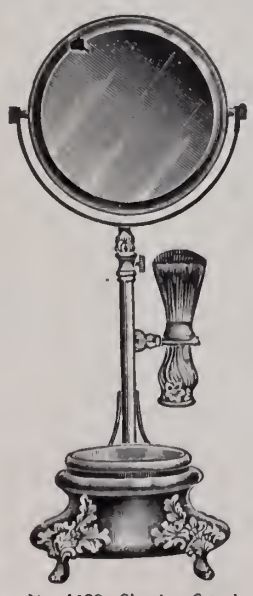
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I AM in the market for anything in antique or old style silver and jewelry, such as seed pearls, onyx, coral, amethyst, or old mine diamonds of any description.

Send me your goods with your lowest spot cash prices.
I will pay express charges on jewelry both ways.

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Have you ever considered HOW FEW really useful, practical articles you have for Men?

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Such as Shaving Stands and Shaving Sets, Smokers' Articles, Desk Sets, Electroliers, etc., etc., in Silver Plate, Nickel, Brass and "Dorantique" Copper. New Line "Barbijon" Brass.



Sanitary Shaving Mug. Keeps soap and brush clean. When open cover is used for hot water.

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Fourth Annual Convention of American National Retail Jewelers' Association Opens in Omaha, Nebr.

OMAHA, Nebr., Aug. 3.—Amid great enthusiasm and with an unusually large attendance, the fourth annual convention of the American National Retail Jewelers' Association commences its session at the Rome Hotel at 10 A. M., this morning. For some days past the retail jewelers from all over the country have been arriving in this city, many of them with their wives and families, and it is safe to say that Omaha to-day contains more members of the jewelry trade, wholesale, jobbing, manufacturing and retail, than it has ever before. It is conceded on all sides that this will be the greatest, the most important, and the most interesting convention ever held by the jewelers, either during the life



J. P. ARCHIBALD, PRESIDENT.

of the present National Association, or previously; and from appearances at the present time, the programme, which was published in full in THE JEWELERS' CIRCULAR-WEEKLY, July 14, will be carried out practically as written.

While nominally the convention began last night and the registration of the delegates took place early this morning, the actual proceedings commenced at 10 o'clock to-day, when the delegates and visiting jewelers were called to order, and all joined in singing "America." The invocation was delivered by the Rev. R. Scott Hyde. The address of welcome, which was short and humorous, was then made by Mayor James C. Dahlman, of this city. To the Mayor's address, A. E. Paegel, Minneapolis, Minn., responded.

The appointment of committees was then in order. Treasurer Bernau was not present, and the report of the secretary and treasurer was passed until Friday. The rest of the morning session was taken up in an address entitled "Why We Are Here," delivered by C. W. Williams.

To-morrow will be the great day for the convention, as it is known as "Manufacturers and Jobbers' Day." This evening will be devoted to a lecture by C. H. Higginbotham, of the South Bend Watch Co.

The programme for this afternoon's session is as follows:

Afternoon Session.

1.30.—Music.

1.45.—Report of credentials committee.

2.00.—President's address, J. P. Archibald, Pennsylvania.

2.30.—Address, "Trials and Tribulations of a Country Jeweler," Senator Henry Zilliken (jeweler), Wellsburg, W. Va.

3.00.—Address, "The Retail Jeweler as an Advertiser," R. D. Worrell, Missouri.

3.30.—"The Social Life of the Retail Jeweler," A. F. Jahnke, Richmond, Va.

4.00.—Address, "The Financial Advantages of Local Jewelers' Clubs," John C. Perick, Springfield, Ill.

4.30.—Address, "Value of Horological Education and Horological Laws," T. L. Combs, Omaha, Nebr.

5.00.—Question box (two-minute talks).

5.45.—Announcements and adjournment.

President Archibald last night held a reception in the lobby of the Rome Hotel and received the congratulations of the visiting delegates, who testified to their appreciation of the president's magnificent work during the past year. After the reception the members made a trip to the "Den" Theater as the guests of the Knights of Ak-Sar-Ben, a commercial boost club which meets every Monday night to entertain its members and guests. Talent composed of members of the club entertained on the stage, and the king and his knights in full regalia initiated several members with imposing ceremony. After the show the visiting jewelers were regaled by a Dutch luncheon.

OMAHA, Nebr., Aug. 4.—The following address by Harry Hyman, of Hyman, Berg & Co., Chicago, was delivered this morning:

DOLLARS AND SENSE.

When it was first suggested to me that I address the retail jewelers in their annual convention, I was considerably surprised. It had never occurred to me that I would ever be called upon for this purpose and I had no formulated ideas that could in any way approximate a message. My first inclination was to refuse. I was told to think about it. Well, the more I thought about it the more I felt inclined to accept the honor.

There seemed sufficient justification; firstly, because I am a jeweler and am naturally in sympathetic relations with jewelers as a class; secondly, because I had arrived at an age when it is no longer vanity to wish to help younger men over the rough places I have had to travel; and if my experience could in any way be of service, it should no longer be a choice with me but a bounden duty which I could not fail to recognize. I may be mistaken in regard to the value of my experiences, but "such as I have, I give unto you."

Considerable travel in the larger cities of Europe and America enables me to compare business conditions abroad with those in my own city, and I believe it is safe to say, without fear of being charged with excess of loyalty, that State St., Chicago, is the keenest, most wideawake, busiest retail trade district in the world. Two million people have contributed to make a short street that is circumscribed by an elevated loop railroad, a Rialto the value of which passes the dreams of avarice. It is estimated that before every door on this street, an average of 15,000 people pass every hour from 8 A. M. until 6 P. M.

On this street are located almost all the first class retail stores of our great city, and here any merchant who is lucky enough to get a foothold gets an education and an experience not to be had in many places and that the schools cannot give.

The congestion of business on this street makes all its business men practically touch elbows, and so close is the contact that an operation for the transfusion of Blood, figuratively speaking, would be felt by every man on the street. They tell the story in London that if a stranger enters Petticoat Lane and walks its length, a distance of about half a mile, he will have been robbed of his handkerchief, it will have been washed and laundered, and will again be offered to him at a price before he leaves the lane. The analogy does not hold except in this respect, that nothing occurs at any point along the street but what, as if by magic, every dealer is keenly alive to it; the vibrations of intense activity are set in motion; scouts are out; plans are made and changed and the machinery of business is geared up another notch.

No street in the world can boast of an equal number of fine establishments in so small an area; nowhere in the world is the competition so keen, the rivalry so great, the exhibit so interesting, and nowhere in the world is the feeling



S. CALLISON, SECRETARY.

of fair play more intense. So far as I can discover, there are rivals but no enemies on this street. The very compactness of the situation forces men into constant sight of one another on the street and at the clubs, and a mutual respect for character and admiration of intelligence and creative power exists. The oldest and most successful houses on this street are those that are conspicuous for fairness and integrity, and the younger houses recognizing the importance of these two factors in business aim up to this level.

The houses that must live by hook or by crook are conspicuously absent, or at the most, are few and unimportant. State St. is the goal of the hopeful, the opportunity of the strong, the despair of the weak, the synonym of success. I come to you from State St., Chicago, where all my business life has been spent, to bring whatever message the street has meant to me who have been not an unmindful watcher in this vortex of human activities. A wise man in any line of business eliminates the elements of *luck* and *chance*. Business to him is a problem of mathematics, a problem of percentage, and it involves all that he has of intelligence, originality and adaptability.

When one has to pay an annual rental of $1,000 a front foot for space, one is bound to be economical of his space; one will crowd into that space all the selling power he can in the way of quickly moving merchandise; he will be particular to have competent people help him in disposing of and turning the stock; he will be guided by and instruct his salesmen in such principles as will make selling easy and dispose customers to return to his establishment; and above all, with 15,000

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Either end can be instantly started or stopped independent of the other.
It occupies no more space than the usual type.
The ends of spindles are detachable, and can be furnished in any length or form, making it possible to use the same machine for all classes of work.
Bearings and all working parts are protected by dust-proof casings.

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Superior Finish

The finishing department is a very important part of a jewelry factory, especially where fine goods are made, for artistic designing and superior workmanship demand the finest finish that experience and skill can give.

Our goods are all beautifully finished and the effect is rich and lasting. Every design is considered separately and is finished in the most effective manner. It is this painstaking care in our finishing department that gives tone to our line.

Prices Low Quality Considered

Manufacturers of 14k. and 10k. Brooches, Diamond Mountings, Festoons, Pendants, Scarf Pins, Links, Tie Clasps, Studs, Lockets, Bracelets, Ear Screws and Drops, Collar Buttons, Hat Pins, Cuff Pins, and Combination Sets.

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people going by his place every hour he will want to attract attention; I would say he will be forced to attract it if he would succeed. This brings me to the feature of "window displays."

Many years ago it was the custom of jewelers generally, particularly the more fortunate ones, to view window displays as a cheap bid for favor, to be practiced only by cheap venders of cheap wares, and the poor jeweler considered his dignity to be infinitely more valuable than the high credit rating of his neighbor, the window displaying dry goods merchant; but alas, his "dignity" did not pay his bills and it never does. It was difficult for him to see how he could be a real diamond merchant and at the same time cater to the needs of that large portion of the population who never buy diamonds. It seemed to him he must sacrifice one or the other; it took so many small sales to make up the value of a diamond, involved so much detail and expense, besides the cash outlay for the goods, that the diamond end of it with the long extension of credit and the few details seemed the more desirable and more "dignified" end to be preserved. But, alas, he waited for his diamond customers, whose visits, like those of angels, were few and far between. His dry goods neighbor, seeing the breach in the walls of the logic of the jeweler, assailed it to his own advantage with the result that every dry goods store has a jewelry department and the jeweler has a new competitor.

Now, if the jeweler had not been confronted with this new competitor he might still be able to force the public into his store to see his wares without making a window display. His fellow jeweler was a competitor he could meet without fear, but this new element seemed dangerous. Strong organization, plenty of money, the power of buying cheaply, and selling on a margin of profit that meant quick returns; these things occurred to him only when he was losing ground rapidly. Of course, I am talking of State St., and the experience may be reminiscent and autobiographical, but I am not afraid to take you into my confidence to this extent, especially since the matter is sufficiently old to be termed obsolete.

What was to be done? Diamonds alone would not pay, and smaller wares without diamonds as a factor would not yield sufficient returns; could the jeweler hold his alleged aristocratic trade if he catered to the more humble, and would the latter come without special attractive features that indicated a welcome? These were serious questions to be answered and they could be answered only by experiment. I remember as though it were yesterday, what a tremor of excitement seemed to thrill every member of our concern when we placed in our display window for the first time a large lot of goods at what seemed the suicidal price for which a neighboring department store was selling a similar article, and how, when we placed the price on it in plain unmistakable figures so that every passerby could see it, it seemed to spell ruin, and that our goods of like character in the store were to lie there stranded and a loss.

But the suspense did not last long. Those goods went so fast and interfered so little, or better still, helped so much in the sale of other goods, that it seemed as though some miraculous thing had occurred. Everyone became busy at once; the whole force was bent on getting goods into the show windows and getting the prices on same. Then the fun really began. The jewelers looked upon our change as an unproved experiment and a dangerous trifling with fate; but it took little time to observe that we had touched our real competitor where he was vulnerable and the scrimmage began. Competition comes under the rule of working both ways. It is the spur and the foe to excellence. In this instance it was the foe. Prices were forced down, then the quality of the goods, and we were compelled, in self defense and to preserve our reputation as merchandisers which we had quickly gained with an intelligent and discriminating public, to sell goods of which we were heartily ashamed. It was the time of sterling silver back hair brushes at $1.25, and solid silver salt and pepper shakers that cost us eight cents each by the barrel which we sold at five cents apiece at retail. It was the cheapest advertising we ever did. Our place of business was a busy place in reality. "We had them coming," and to our great surprise and relief, we found that people really wanted to buy diamonds in a busy place. Let me tell you another little story to illustrate the force of window display advertising.

Our store is beautiful, its fittings most extravagant, for which, however, I will make no apologies, and before the time of which I speak it seemed a forbidding place to persons of limited spending ability. It frightened them away. They could not know we were anxious to get their small change. At this time a well dressed woman entered rather timorously and in an apologetic manner said she was looking for a little diamond ring for a little girl and wondered if we had anything as cheap as $50. We assurred her we had, and that we had them as low as $10. Can you wonder that window display became an essential and absorbing feature with us! Well, the thing was an uninterrupted success.

Our business jumped by leaps and bounds and, better still, we were all busy all the time. A little story here may illustrate several things; first the conservative attitude of the jeweler as a rule, and second, the value of experimentation. When we had been having this entirely agreeable experience about six months, one of the big men in the manufacturing lines in the east came into our place and, after greeting us with careful but cold civility, said, "I was walking along State St. last night looking at the window displays on the street, and when I came to yours I could not help feeling shocked at what I saw. Do you know your windows will mean your ruin, that you will lose all your good trade, and that this thing cannot go on?" We were surprised at the rough-shod manner of his criticism. We could not see any justification for his bitterness until it dawned upon us that he was an important creditor of ours, besides being a man of large business interests and experience. After some hesitation and I hope with proper deliberation, I replied, "Mr. ———, had you been here six months ago when we were contemplating this departure, I do not doubt we would have been greatly influenced if not entirely guided by your judgment, for which we have a profound respect; but, sir, we have had six months' experience in the new ways, and we are justified in declaring, 'we shall never turn back.' This experience of ours is better than all the theories in the world." It was bold and he was a big creditor, but his reply came much more friendly.

"Well, if that is the case, I haven't a word more to say." Time passed. We soon gave our competitors to understand we were not "price cutters"—that we would not undersell them, but we would not permit them to undersell us, and being friendly it was not difficult to come to an understanding all along the street that a fair margin of profit must prevail.

In the business of railroad corporations we have heard much of the "gentlemen's agreement." I believe the term may be safely applied to the case in point; at any rate here was a fresh illustration of the force of that old truism, that "it is easier to establish relations of amity between friends than make treaties of peace with enemies." I have been requested to give in detail the principles underlying our window displays. We are all of us more or less students of human nature. We see an individual and almost instantly we have a complete impression of his character. As the boys say, "we have sized him up." The tell-tale eyes, mouth and chin, the carriage and dress have told their story with relentless truth, and judgment is passed. As a man thinks so shall he perform, and nothing that he does escapes the impress of his "character and personality."

A window display is the concrete soul of the man who makes it, and if you study it carefully you can almost see the man himself. It speaks volumes. What are the characteristics most desirable in a window display but those in the man himself—cleanliness, fearlessness, honesty and reserve power. A man should display goods that he thinks people will buy if they see them, and marked in plain figures the exact prices at which he will sell them without equivocation or reservation; he shall not fear that his neighbor, seeing the price, will undersell him, but shall take good heed that his neighbor respect the price and himself. He shall put in the cheapest goods he carries properly displayed, with prices, to show the humblest that he, the dealer, is not proud, but will welcome him as a purchaser; he shall display his most expensive wares in like manner, to indicate the wide range of his financial as well as his human interests. His wares should be properly individualized so that there be no confusion in the mind of the public, and the quality should be honestly and plainly indicated.

In the store itself the practice must be in harmony with the window display. I believe it would be a reflection on my own intelligence and an affront to you if in this year, 1909, I should attempt to speak of the value of a strictly one price system and of the value of marking all goods in plain figures. I think this is so generally recognized that it requires no comment; but there are collateral influences that are so important that they will bear repeating. The employer who believes he should not be governed by the same rules that his employes are bound to observe is crippling the value of his helpers. Their courage and forcefulness, their eagerness and conscientiousness are bound to be tempered by his arbitrariness and lack of wisdom. I believe in certain established principles. A man should not have traveled far long the path of life before he has established in his own mind definite rules of conduct by which he can live. He will find that the most difficult problems with which he is confronted will then resolve themselves into mere questions of principle, and life will not be a gamble but a definite goal.

If I were to make a creed it would run something like this: I believe in one price to all, that shall be marked in plain figures. I believe my employes are valuable men and can sell goods as well as I can, if I do not seek an underhand or overhand advantage by the arbitrary power that resides in me. I believe in my own integrity and believe that unless I do so I will stand revealed before all men.

I believe in telling the truth to my customers, to my creditors and to my banker, and in abiding by the consequences. I believe that customers who leave me because they cannot break down my principles will eventually return because they could not break them down. I believe I can get along better without customers than without principles. I believe in a liberal policy based on principles. I believe in courtesy and kindliness that are born of self respect and common humanity, and I believe no man can be so poor that he need be ashamed nor so rich that he should be proud.

The question may be asked, "How am I, with my fine principles, to compete with my neighbor who may have none and who underbids me in all my transactions?" My answer is, you must win this man over to your way of doing business and point out to him the mutual advantage of such a policy; and if you cannot do this you must have relentless war with him until he see the advantage of a compromise. Sell your goods at one price and marked in plain figures but at a percentage of profit that will force him to reckon with you.

In either event it will be a losing game, and in this way the advantage rests with you. There is some comfort in the thought, however, that the man who overreaches is soon a negligible quantity. I might enter into a discussion of merchandising percentages, the relation of stock to turn-overs and other questions of like character, but assume that these questions will be taken up by others. But before I dismiss this phase of my subject I want to signify my approval of this closer association of jewelers.

The transition from country watch tinker to jewelry merchant is frequently so quick that there has been little time for that technical training that is essential to successful merchandizing and successful operation of a large establishment, with the result, I fear, that the entire trade suffers in reputation as merchants and as commercial risks. A closer association must have its educational value and must raise the *esprit du corps* of the entire trade, besides affording an opportunity for that exchange of social amenities which is a sure basis for co-operative transactions.

Now that I am about to close, I would feel that I have not done my duty by you or by myself if I were to limit my discussion to this phase of the subject. I chose for my topic, "Dollars and Sense." This gave me a free field for wandering where I might list. The dollar part has been made sufficiently emphatic. The sense is an effort to give you the best reflection of the fruition of that inner spirit which finds expression in as many ways as there are individuals.

Consciously or unconsciously, every man makes his own little shrine, erects the image of his own little god and there worships by the light he has. If his whole ambition is to acquire wealth, his god is the golden eagle, and while his stock may increase and his bank account become plethoric, there will be something hardening at the roots of his being that will cut him off from all the springs of delight, or as is more likely, he will find with the old Persian poet, Omar Khayyam, that:

"The worldly hope men set their hearts upon
Turns ashes—or it prospers and anon,
Like snow upon the desert's dusty face,
Lighting a little hour or two—is gone."

CHAS. KELLER & CO.

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There is something better than a merely successful business. It is a successful life; not measured by stocks and bank accounts, but by the bigness of a man's soul, the breadth of his sympathies and the circle of his influence. If a man do his duty by his business, by his family, by his friends and by his country, he reaches a success than which none is greater. A man may make a success of his business but he, personally, may rot there. I plead for a more sane relation to business. I plead for an eight-hour law for the employer as well as the employe; I plead for the leisure from toil that will enable a man to seek those larger interests in which money has no part, but from which he returns to his task, revivified, refreshed and quickened with a new sense of power.

Humanity has struggled through the centuries to lay at our feet its wealth of art, science and literature; poets have sung their prophetic songs; the astronomer has unrolled the scroll of heaven and placed it as an open book before our wondering eyes, the philosophers have forged new concepts of God and of man's relation to him. Let us not neglect this great heritage. Let us not plead ignorance through lack of time, but by the right use of that margin of leisure which is given us grow to the proper stature of men. Then the tullness of years and gray hairs may lay their burdens upon our bodies, but the spirit, ever buoyant and ever achieving, will go on gaining its victories to the end.

Store of the J. H. Booth Jewelry Co. Burned; Loss Partly Covered by Insurance.

St. Louis, Mo., July 31.—The loss of the J. H. Booth Jewelry Co., Alton, Ill., in a fire which partially destroyed the building occupied by the firm on 3d St., between Piasa and State St., Wednesday night of last week, was about $10,000, partially covered by insurance. The firm's loss would have been much greater but for the fact that the diamonds and the more valuable jewelry stock were in a fireproof safe and were not damaged.

The fire was discovered in a novel manner by Miss Bridget Slavin, night operator at the Kinloch telephone exchange. The flames, before they were discovered, spread to the telephone, and by partially consuming it caused a light to flash on the switchboard. Miss Slavin answered, thinking it was a call, but there was no voice at the other end. Mystified and thinking of burglars, she called police headquarters and the cause was discovered.

The fire burned four hours before it was under control. The Booth store was completely gutted. Mr. Booth was preparing to move soon into his new building. J. A. Kirby, proprietor of a 5 and 10 cent store, who was to occupy the vacated store, had placed a great deal of his stock in the basement of the Booth store, and it was destroyed. The origin of the fire is a mystery.

What is claimed to have been the first burglary in the town of Binghamton, N. Y., in six months occurred one day a short time ago, when a thief entered the store of E. D. Vosbury, at 20 Court St., and made off with a considerable amount of stock. The thief, however, was taken into custody 10 hours later, and has been held for the September Grand Jury. In the possession of the accused were found two watches and two plain gold rings, which were identified as stock belonging to the jeweler. At the time of the burglary E. T. Carter, manager of the establishment, was in Elmira on a business trip. All of the plunder was finally recovered.

Topics of Live Interest Discussed at Recent Convention of North Dakota Retail Jewelers' Association.

Grand Forks, N. Dak., July 31.—Many subjects of importance were considered at the convention held July 27, 28 and 29 by the North Dakota Retail Jewelers' Association in this city. The meeting was called to order with President Kent in the chair. K. C. Hunter was introduced as a representative of the Governor and welcomed the jewelers to the city in an appropriate speech to which a response was made by J. A. Minder, Crystal.

At the afternoon session the report of the secretary and treasurer were referred to the committee on finance. Committees were appointed as follows:

Resolutions, Lewis Hansen, Devil's Lake; H. O. Sheldon, Bottineau; Stanley Grow, Souris.

Finances, Paul Gerard, Grand Forks; R. F. Marion, Bisbee; Max Rabinovitch, Grand Forks.

A paper on "Side Lines in Small Towns" was read by J. A. Minder. In the discussion Lewis Hanson, Devils Lake, took part. In regard to the phonograph business he said:

"You cannot keep a full stock of records, as there is not money enough in it. If you do not have time to play the pieces for people who come in they put on records and scratch and ruin them.

"When it comes to selling records, you can stand sometimes two hours playing pieces and then, perhaps, not sell one record. If you could sell phonographs on the instalment plan there might be money in it, but what jeweler wants to go out collecting a dollar? It is a nice thing to have if you have a girl or boy who can attend to it.

"In regard to cut glass and china. About seven years ago I bought a side line and in a short time grocery stores were selling the same line. Certain people do not desire to stand by the jewelers."

Mr. Grow, Souris, said: "I have just been thinking that we should not expect much different treatment. It seems to me that we are breaking rules of the game ourselves when we are devoting our time to other lines instead of improving the lines which belong exclusively to the jeweler."

Remarks were also made by Geo. R. Calkins, Chicago.

A number of communications which were received by the secretary were referred to a special committee consisting of Lewis Hanson, Devils Lake; George Munro, Grand Forks; H. O. Sheldon, Bottineau.

The morning of July 28 the session opened with an address on advertising delivered by L. F. Mason, of the Grand Forks *Times*. C. H. Nesbit read a paper on "Watch Repairing: First Cost of Same; Prices and Profits." In the discussion of the paper Mr. Tillson said that it would be of much value in considering the question of uniform price lists in watch repairing. He said that for some time he had been convinced that jewelers were not making as much profit as they should in their repair department. Mr. Tillson added:

"I employ two watchmakers and the receipts of our repair departments are kept separate from the sales. Against this we charge up the watchmaker's salary, bills for material, etc., and at the end of the month find, after deducting the expenses, there is very little real profit left.

"In the past few months I have talked with several watchmakers in regard to the time consumed in taking in, regulating, recording and letting out work. In most cases I found that they had not considered this item at all, but when brought to look at it face to face they were obliged to admit that if the average does not exceed one-half hour per watch the jeweler is in good luck.

"Now, this one-half hour for each watch, handled by the repair department, means a large sum of money in the course of a year, and someone must pay for this; otherwise the jeweler is out that much. Many watchmakers do not take into consideration the amount of material that they use throughout the year. This, with me, is a large item.

"About 15 years ago I was hiring good watchmakers at $12 to $14 per week. Now, a good watchmaker receives from $20 to $25 per week, but I am still receiving the same price for the same work. It takes considerable more figuring to make a profit at the present time than it did a few years ago, and often we find no profit.

"We started the uniform watch repairing price list at our convention at Jamestown a year ago. It was brought about by talking with various watchmakers and finding out that there were about as many different prices as there were watchmakers. Our prices are bound to vary enough from the different views we take of the same job, even though we start with a uniform list.

"As an illustration, a customer comes with a watch with a broken balance jewel, staff slightly cut, and watch somewhat gummy. The first jeweler decides that it must have a balance staff and jewel, and be cleaned. The next jeweler may decide that it must have a balance jewel and be cleaned, but he decides that he can refinish the staff without detriment to the watch. A third jeweler, on looking over the same job, decides that it must have a balance staff and jewel, but not necessarily be cleaned. This, you see, makes a variety of prices.

"Shortly after our Jamestown meeting I had lists printed, copied from the Chicago horological price list. This list contains the names of various parts of jobs, but is left blank as to price, for each jeweler to fill in the price which he considers right. About 14 jewelers responded by marking the copies and returning them to me. I am not quite satisfied with this, so I have had, at my own expense, a new lot of these lists printed. I would like to have each jeweler at this convention take one of these lists and mark the prices that he considers right, and return it to me or the committee.

"If this list is adopted at this time I believe it will be a great benefit to the



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Tickets good for 15 days from date of sale.

IMPORTANT

During the present Summer Season special round-trip Tourists' Fares somewhat lower than the Merchants' Fare will be in effect to New York City from Chicago, St. Louis and other points in the Western portion of CENTRAL PASSENGER TERRITORY, the return limit on the tickets being thirty days. Consult your Local Ticket Agent.

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Day, Clark & Co., 23 Maiden Lane
Henry Freund & Bro., 71 Nassau Street
R., L. & M. Friedlander, 30 Maiden Lane
Henry Froehlich & Co., 68 Nassau Street
Adolph Goldsmith & Son, 68 Nassau Street
Gorham Co., 15 Maiden Lane
Robt. H. Ingersoll & Bro., 45 John Street
International Silver Co., 9 Maiden Lane
Keller Jewelry Mfg. Co., 68 Nassau Street
Julius King Optical Co., 10 Maiden Lane
Jonas Koch, 37 Maiden Lane
Larter & Sons, 21 Maiden Lane
Lissauer & Co., 54 Maiden Lane
Albert Lorsch & Co., 37 Maiden Lane
Ludwig Nissen & Co., 182 Broadway
Oneida Community, Ltd., 395 Broadway
Wm. I. Rosenfeld, 1 Maiden Lane
Seth Thomas Clock Co., 15 Maiden Lane
Chas. L. Trout & Co., 2 Maiden Lane
L. E. Waterman Co., 173 Broadway
A. Wittnauer Co., 9-13 Maiden Lane
Hayden W. Wheeler & Co., 2 Maiden Lane
N. H. White & Co., 21 Maiden Lane
J. R. Wood & Sons, 2 Maiden Lane

jewelers of North Dakota, and will be the means of bringing the jewelers to a better understanding of the conditions. As your secretary I will, on hearing of a jeweler locating in our State, write him a letter enclosing one of these price lists. I believe that nine out of every 10 jewelers will follow it."

Mr. Peterson said that when he was in Europe he found that the jewelers had at their work benches printed cards showing the price list of all work.

The following committee was appointed to consider the subject of a price list: C. E. Tillson, C. H. Nesbit and Paul Gerard. Subsequently the committee submitted the following report:

"We, your committee on uniform price lists, beg leave to report that we have examined the lists sent in by the various jewelers and have compiled a list which we submit for your consideration. These prices are based upon first-class workmanship and genuine material."

Accompanying the report was the proposed price list. At a subsequent session it was moved by Mr. Tillson that the report on the price list be adopted. The motion was carried.

Mr. Rabinovitch spoke of the benefits of membership in the newly organized 24-Karat Club, Grand Forks.

The question box was opened and a number of practical questions were asked and answered.

At the Thursday morning session Mr. Wold moved that the proposed constitution and by-laws be submitted to the executive committee. The motion was amended giving the committee on constitution and by-laws and the executive committee power to act jointly on this subject.

Messrs. Tillson, Kemp and Rabinovitz were selected as delegates to the convention of the American National Retail Jewelers' Association at Omaha, Nebr.

W. A. Persey, Washburn, N. Dak., was not present to read his paper on "Watchmakers' Examination Board," and Mr. Tillson spoke briefly on the subject. He said in part:

"It seems to be the idea of some that we can make laws compelling the watchmakers to take examinations. I think this is wrong. A man employing a watchmaker at the present time gets a man who is usually well recommended but he does not know until he tries him whether he is a watchmaker, blacksmith or one of these native geniuses who travel throughout the country.

"I have talked with several good watchmakers throughout the State and they would like to take the examination. It gives them an added recommendation. The idea that I have is that an examining board should consist of three members—the very best watchmakers we have in the State. These members should draw a salary of about $5 per day and their expenses, and to meet at any time that is convenient, probably just before or after the State association meets.

"Watchmakers who take the examination should pay a fee sufficient to pay the expenses thereof so that there would be no expense entailed on the association. The board should be empowered by the association to issue certificates of proficieney, marking the same on a percentage of 100; if a watchmaker who had taken the examination was marked 95 per cent. or 97 per cent. it would show that he was a pretty good watchmaker.

"This question is being agitated in almost every association. Watchmakers are anxious to take an examination because it means to them more than a mere recommendation of some distant jeweler, who is probably a friend of the watchmaker. I expect that in the near future, when many of us older ones will be out of the business and our watchmakers will be the jewelers, that these certificates will have a still greater value."

Messrs. Tillson, Gerard and Nesbit were appointed a committee to formulate a plan for a Board of Examiners for the association.

Mr. Munro moved that a petition be sent to ask the Governor to appoint a committee which will solicit funds for the purpose of buying a silver service for the battleship *North Dakota*. The motion was carried.

Fargo was chosen as the next meeting place. Mr. Newton spoke and promised that the jewelers of that city would extend a hearty welcome at the meeting next February.

The following report was submitted by the committee on resolutions and adopted, after which the meeting adjourned:

Resolved, That we, the North Dakota Retail Jewelers' Association, in convention assembled, take this occasion heartily to extend to the city of Grand Forks, the Commercial Club, and the jewelers of Grand Forks, our hearty appreciation for the very kind and courteous treatment extended to us in giving entertainment and accommodation, and we realize that it is only by their efforts that our convention could have been a success.

Realizing that the jewelers of the State as well as others are not paid for skill and labor as well as the other tradesmen, and that there has been no uniformity in prices for repairs; therefore, be it

Resolved, That we recommend to the members of the North Dakota Retail Jewelers' Association and all jewelers of the State of North Dakota that we adopt a uniform minimum price list for all watch repairs, and that all watchmakers strictly maintain such prices as are adopted by this association.

Also, realizing that in order to get just prices for our work it is necessary to give the people protection and guarantee the best skilled work, our standard must be raised to the highest point possible; therefore, be it

Resolved, That we unite our efforts to have legislation and laws passed, establishing a State board of examiners for watchmakers, making it necessary that watchmakers pass a satisfactory examination before being recognized as competent repair men.

Resolved, That we, the jewelers of North Dakota, use our united efforts in compelling all manufacturers of jewelry to have their names or trademarks plainly marked upon their product, thereby guaranteeing to us their responsibility for such articles.

LEWIS HANSON,
H. O. SHELDON,
STANLEY GROW, Committee.

The W. H. Homuth Jewelry Co., Bloomington, Ill., has been incorporated with a capital of $50,000. The incorporators are Wm. H. and Henry G. Homuth and Margaret A. Collins.

George Gerner, manager of the C. B. Jacquemin Jewelry Co., Council Bluffs, Ia., has announced that he will donate a silver trophy to be awarded to the successful contestant in an automobile race, to be run under the auspices of the Council Bluffs Automobile Club.

Detroit Jewelers Robbed of Valuable Stock by Former Employe.

DETROIT, Mich., July 31.—A warrant was taken out, Saturday, by Charles S. Hannan, of the Grainger-Hannan Co., charging Frank J. Rosbach with the theft of $700 worth of jewelry. Rosbach had been arrested in Cleveland and the warrant was preliminary to his being turned over to the Detroit authorities.

The young man was in the employ of W. A. Sturgeon & Co. for three years. He took the goods at the time of the auction sale that was held before this firm was succeeded by the Grainger-Hannan Co. Rosbach retained his place with the new firm until last May when he resigned. Nothing had been missed, but his arrest came through his appearing at the store of Shanaberger & Murry, in Cleveland, and attempting to sell some bracelets which bore the mark of the Detroit house. He was held and the Detroit police communicated with.

Mr. Hannan went to Cleveland and, it is said, secured a confession. The goods taken, it is said, included seven gold rings, 10 scarf pins, six bracelets, a brooch set with pearls and diamonds, three pairs of cuff buttons, a pocketbook and various small articles, such as chains, ring mountings, a cigar cutter, etc.

Rosbach is married and has two children. In his home, 55 Greenwood Ave., Detectives Sullivan and Steinhebel discovered goods valued at about $3,500. These consisted of silver and jewelry of all kinds, including very heavy pieces. His hearing will take place Aug. 10.

Burglar Escapes After Securing Much Plunder from Jeweler of Lynn, Mass.

BOSTON, Mass., July 28.—After securing jewelry, valued at several hundred dollars, from the store of Basil A. Seele, 160 Union St., Lynn, early on Monday, a burglar was uninjured by several shots fired at him by a patrolman and escaped in the darkness, after a race of several blocks.

Forcing one of the rear windows of the store, the burglar went through the show cases, securing 23 gold watches, 110 gold rings and a dozen bracelets and scores of other articles of lesser value. No attempt was made to blow open the safe, which contained diamonds and other valuable articles, from which fact the police believe that the burglar was an amateur.

The thief had just left the store when he was discovered by Patrolman Garney, who was coming along Smith St. in the rear of the building. Instead of stopping at the officer's command the stranger ran at full speed and the patrolman opened fire, emptying the magazine of his revolver after the fleeing man, apparently inflicting no wound. The burglar proved much the fleeter of foot and made his escape after the chase had covered several hundred rods.

During the flight the thief dropped two watches, four bracelets, five rings and some other articles stolen from the store, but managed to get away with the greater part of the loot.

A light skull cap found underneath the window of the store is the only tangible clue left for the police to work upon.

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¶ The Gorham Company cordially invites those members of the Jewelry Trade who contemplate an early visit to New York, to make their headquarters at the Gorham Building, Fifth Avenue and 36th Street.

¶ Here they will be assured of a hearty welcome and of all conveniences necessary for the transaction of their business, the receipt and dispatch of their correspondence, and the making of such appointments as they may desire.

¶ The Company's preparation for the business of the coming season has been unusually thorough, and visiting members of the Trade will be much interested in the inspection of the full and varied line of goods exhibited, which cannot fail to attract every legitimate jeweler.

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The Jeweler as a Specialist.

THERE is one point about the jeweler's business that cannot be emphasized too often or too strongly, and that is that the retail jeweler is more than a merchant; he is a specialist as well. This point should not only be realized by the proprietors of retail jewelry stores and by all their employes, but should be impressed upon their customers at every opportunity, because it is only in general recognition that the jeweler is a specialist, that he has special knowledge on subjects of which the public at large know nothing, and uses this knowledge in the interest of his customers and clients, that he can take his proper place in the business community and obtain from his customers a recognition of the service which he performs for them and a proper compensation for such services. That the jeweler must understand well the business of the merchant as far as buying properly and selling properly (the two essential requisites for success) goes without saying, but he must be able to do much more than this; to build up a reputation purely on his ability as a merchant is apt to be detrimental to him in the long run.

The buying public knows practically nothing about the intricacies of watch and clock making, about the manipulation of precious metals and very little about gems and gem minerals. The public's knowledge of art and art products is also meager, and its ignorance in regard to the intrinsic value of the side lines which most jewelers handle is as great as to the jewelry lines themselves. For this reason the average customer of the jeweler is to an extent at the mercy of the man from whom he buys, and must rely upon the latter and his judgment in getting a proper return for the amount of money expended. The jeweler's craft being the oldest art craft of the world, the public to a certain extent believes that the jeweler has not only a knowledge of the technical sides of the lines that he handles, but also artistic taste as well; and the man or woman who buys an article which is comparatively expensive from their standpoint feels that in addition to the object which they purchase they should get from the jeweler facts about its worth and merit, its appropriateness and its suitability for the purpose intended, that they would not expect to get from any other source.

For this reason it is not only necessary that the jeweler should know his trade and all that enters into it for the purpose of buying and selling his stock, but he must also be able to impart his knowledge to some extent to his customers and be able in an intelligent way to explain the points relating to his stock in such a manner as to impress upon the customer that he has this knowledge and training, and this is being used in the customer's interest as well as his own. When he does this he is able to create an impression that puts the transaction between him and the buyer upon an entirely different basis from that which one expects in an ordinary store; and, what is more, he is thereby in a position to charge both for his services as a merchant and as a specialist.

The successful merchant will find that it is money in his pocket to see that both he and his employes are able to discourse intelligently upon every article which he handles, that they are able to distinguish between qualities and kinds of merchandise and also bring out interesting facts in regard to every purchase a customer may make that will add to the purchaser's interest in the article bought, and also show him that the seller or the clerk or proprietor understands exactly what he is selling.

Intelligent salesmanship in the jewelry trade has both its psychological and technical elements, and there is no man who has so good a salesman that he can afford to ignore any information obtainable which may relate to the history, manufacture, artistic properties or proper use of the article which he handles. This is one of the essential reasons why THE JEWELERS' CIRCULAR-WEEKLY has devoted its columns for years to information relating to the articles which come into the various lines of the jewelry trade, taking them up from every standpoint, particularly the historical and artistic. We feel that though the information which we have been able to supply has been to a great extent incomplete, and in some instances very meager, nevertheless every line published has had a particular value to someone, somewhere, either directly or indirectly. Let the jeweler see to it that he and his clerks not only read their trade papers, but study everything upon their trade which they can possibly get hold of and apply this knowledge when talking to customers, impressing upon the latter on every opportunity the fact that they are educated in their craft.

It is on his reputation as a specialist, as a man who knows more than his customer, that the jeweler must rely in the future to succeed in this age of ruthless and keen competition. Only as a specialist who advises as well as sells can he ask his customers for a proper profit commensurate with the dignity and importance of his calling. Therefore, to do justice to himself and his customers, and to obtain this reputation, he should see first that such reputation is deserving, that he has the knowledge and can give the services which he essays to perform. To do this he must continually educate himself and keep abreast of his competitors and ahead of other business men in his information as to all lines that can be properly considered as appropriate for his trade.

LETTERS TO THE EDITOR.

FORT DODGE, Ia., July 28, 1909.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

We, as jewelers, appreciate very much the attention, space, etc., which you have been giving us. In fact, the attitude has "queered" the official organ proposition entirely, I think. . . .

Most thinking men are satisfied with the service which our regular trade journals are giving us. In fact, I do not see how we could expect to improve it in any way. I have always contended that if we furnished suitable matter we would have no trouble in getting it published by the best papers.

Yours respectfully,

MACK A. HURLBUT.

M. Sternberg has moved from Savannah, Ga., to Jacksonville, Fla.

WATCHES
DIAMONDS
JEWELRY
MATERIAL
TOOLS

CROSS & BEGUELIN
23 Maiden Lane New York

Write for our New Jewelry and Material Catalogues

TRADE MARK

PERHAPS WE ARE TIRESOMELY PERSISTENT IN DWELLING ON THE INTEGRITY OF **KIRBY JEWELRY.** HOWEVER, WE FEEL THAT IN AN ERA OF COMMERCIAL SUBSTITUTION AND MISREPRESENTATION THE ABSOLUTE HONESTY OF KIRBY PRODUCTS CANNOT BE TOO INSISTENTLY OR TOO FREQUENTLY BROUGHT TO THE ATTENTION OF THE TRADE. OUR UNIMPEACHABLE RECORD AS MANUFACTURERS OF THOROUGHLY GOOD, ARTISTIC AND INEXPENSIVE GOLD JEWELRY SHOULD CREATE IN THE SKEPTICAL AN ASSURANCE OF FAIR TREATMENT AND A CURIOSITY TO SEE THE KIRBY LINE.

H. A. KIRBY MANUFACTURERS OF FINE GOLD JEWELRY

PROVIDENCE, R. I.
85 SPRAGUE STREET

NEW YORK OFFICE
9-11-13 MAIDEN LANE

Importations at the Port of New York.

Weeks Ended July 25, 1908. and July 24, 1909.

	1908.	1909.
China, Glass and Earthen Ware:		
China	$75,414	$88,552
Glass ware	12,845	23,711
Earthen ware	16,652	11,596
Optical glass	9,654	2,332
Instruments:		
Musical	7,677	13,471
Optical	10,911	7,694
Philosophical	1,302	2,398
Jewelry, etc.:		
Jewelry	15,175	40,242
Precious stones	213,432	1,634,575
Watches	11,451	14,642
Metals:		
Bronzes	682	1,413
Cutlery	20,068	29,669
Dutch metal	3,286	1,446
Platina	.....	20,908
Silverware	94	612
Miscellaneous:		
Alabaster ornaments	27	86
Amber	5,338	21
Beads	691	8,737
Clocks	3,382	6,628
Fans	1,026	3,481
Fancy goods	5,613	3,883
Ivory	1,178	38,046
Ivory, manufactures of	299	194
Marble, manufactures of	2,609	24,725
Statuary	5,003	1,697

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended July 31, 1909.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$376,798.60
Gold bars paid depositors	43,226.52
Total	$420,025.12

Of this the gold bars exchanged for gold coin are reported as follows:

July 26	$73,279.50
" 27	98,878.72
" 28	111,255.74
" 29	36,081.06
" 30	31,165.56
" 31	26,138.02
Total	$376,798.60

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	*New York selling price, .999 Basis.*
July 27	23 7-16d.	$0.52⅞
" 28	23 7-16d.	.52⅞
" 29	23 5-8d.	.52¾
" 30	23 7-16d.	.52⅞
" 31	23 7-16d.	.52¾
Aug. 2	23 7-16d.	.52¾

Trans-Atlantic Voyagers.

Simon Frankel, New York, returned, Thursday, on the *Mauretania.*

N. B. Barstow, of the N. B. Barstow Co., Providence, R. I., sailed recently on the *Cymric.*

Mrs. Samuel M. Nicholson, Miss Patty Nicholson and Paul Nicholson, Providence, R. I., sailed Tuesday on the *Kaiser Wilhelm II.*

John Kirschnek, Media, Pa., has been awarded the contract for the repairing of the clock in the local court house.

Fred C. Newhall, of the firm of W. F. Newhall & Son, Lynn, Mass., is spending a month canoeing and fishing in Washington County. Mr. Newhall is a licensed non-resident guide, and is taking a party of friends on his outing with him this year.

New York Notes.

Benjamin Wyman, Providence, R. I., was a recent visitor in this city.

Asa Joseph, Donora, Pa., was seen in the Maiden Lane district, last week.

Leo Wormser, of the Julius King Optical Co., is enjoying a two months' vacation.

Duncan M. Doe, a retail jeweler at Hamilton, Bermuda, is visiting friends in town.

Mr. Simon, buyer for Lipmann, Wolf & Co., Portland, Ore., was in New York, last week

Herbert Morse, assistant salesman for R. Blackinton & Co., is on a trip for the concern.

L. Peters, of the H. S. Meiskey Co., Lancaster, Pa., is an out-of-town caller in this city.

Veit Hirsh, of Veit Hirsh & Co., returned early in the week from a trip abroad.

George W. White, of West, White & Co., Pittsburg, Pa., is visiting his sister in Brooklyn.

C. E. Linton, formerly with A. H. Richards, an El Paso, Tex., jeweler, is at present in this city.

Louis Manheimer, of Louis Manheimer & Bros., 35 Maiden Lane, is at present in Carlsbad, Bohemia.

George Heywood, with the Horton-Angell Co., 15th Maiden Lane, is spending a vacation in Maine.

Fred. Leach, in charge of the Waltham Watch Co.'s material department, sails, Aug. 15, for Europe.

L. H. Carpenter, representing the Chas. E. Hancock Co., returned Friday from a trip through the south.

Howard Whyte, of Mosher & Whyte, 15 Maiden Lane, is on a trip through New York and Pennsylvania.

F. Silverstein, manufacturing jeweler and diamond dealer, has moved from 93 Forsyth St. to 56 Forsyth St.

Alpin Chisholm, secretary and treasurer of the Bugbee & Niles Co., North Attleboro, is in town, this week.

From Kaaterskill, N. Y., comes the news that David Kaiser, 14 John St., was a recent contestant in an exciting golf match.

Simon Frankel, of Jos. Frankel's Sons, 578 Fifth Ave., returned from a trip to Europe, last Thursday, on the *Mauretania*.

Charles A. Keene, 180 Broadway, accompanied by his wife, returned from a trip abroad, last Thursday, on the *Mauretania*.

J. L. Bennett made a trip to Pleasure Bay, N. J., for the annual outing of the Jewelers 24-Karat Club in his automobile.

Frank Kennedy returned from a vacation in Maine last week and has resumed charge of Paye & Baker Mfg. Co.'s office in this city

Harry Peckham, North Attleboro, Mass., is in charge of J. H. Peckham & Co.'s local office during the absence of Wm. B. Peckham.

Leary & Penfold, successors to the Rhode Island Novelty Co., Providence, R. I., have opened a New York office at 9 Maiden Lane.

About $200 worth of damage was done to the retail jewelry store of Murray Rockwell, 2238 Fifth Ave., Wednesday afternoon.

Robert Drew, representing Parks Bros. & Rogers in this city, returned, this week, from a two weeks' vacation spent at Asbury Park.

Steiger & Sons, 170 Broadway, announce that Henry Klein, Jr., is no longer in their employ and has not been for the last few weeks.

Harry Carpenter, the veteran watch maker of Flushing, L. I., who retired from business last Winter, is enjoying a vacation in Buffalo.

Robert Fletcher, head pattern maker for the Estate of O. M. Draper, North Attleboro, was in New York last week, looking for new ideas.

George S. Semple, New York representative for W. & S. Blackinton Co., spent a couple of days last week at the North Attleboro factory.

Daniel S. S. Ramelli, assistant foreman in the manufacturing and repair department of A. B. Griswold & Co., New Orleans, La., is a visitor in town this week.

The firm of M. & J. Michel, 18 E. 14th st., has no connection in any way with the firm of Michel, Korkemas & Co., against whom a petition in bankruptcy was filed recently.

A. L. Willard, who will open a first-class retail jewelry store opposite the city hall in Schenectady, Aug. 15, was formerly in charge of the diamond and watch department at John Wanamaker's.

The Art China Import Co., of New York, has been incorporated to deal in china, glass ware, etc., with a capital of $5,000. The incorporators are: Hugo H. Freudentels, Otto Keusch and Edgar N. Dollin, all of New York.

Three small seizures were made by customs officials, last week, from passengers on the *Kronprinz Wilhelm*, among which were two sapphire rings and a gold watch valued at $200 from a passenger who had them stowed away in his pockets.

An article of special interest to the diamond trade appeared in a recent issue of the *Saturday Evening Post*, under the caption "Fixing the Foreign Toll." It was written by Edward S. Fowler, former collector of the Port of New York.

The Oppenheimer-Brussel Importing Co., of New York, has been incorporated to manufacture and deal in jewelry, novelties, etc., with a capital of $7,500. The incorporators are: Max Oppenheimer, Ernest H. Oppenheimer and Harry Wolfe, all of New York.

Hulse Bros., Middletown, N. Y., have made improvements in their jewelry store which adds much to its attractiveness. A partition has been torn down, making place for several new show cases. The windows have been backed with mirrors. Other improvements are contemplated.

The report of the appraisal of the estate of Hilda G. Tiffany, daughter of Louis C. Tiffany, second vice-president of Tiffany & Co., who died at Saranac Lake, Sept. 14, 1908, filed with the Surrogate, last Thursday, shows the net personal estate to amount to $61,675. She had no real property.

Among the local firms which will have exhibits or will assist financially at the American Retail Jewelers' convention, at Omaha, are: Robert H. Ingersoll & Bro., J. R. Wood & Sons, Louis Strasburger's Son & Co., Adolph Goldsmith & Co., Dreyfus Mfg. Co., Bernheim & Beer, Ernst Gideon Bek.

Several packages said to have contained valuable jewelry were stolen from a mail car on a Louisville & Nashville train, last week. The theft became known when the empty cases were found in a corner of a passenger car. Some of the packages bore the postmark of New York, and were addressed to New Orleans dealers, it is said.

Henry Nockin, a jeweler at 667 Columbus Ave., was one of the complainants against a young woman calling herself Grace Maidhof, who was arraigned, last week, in the West Side Court, charged with passing worthless checks. She later turned against her attorney, who was present to represent her, claiming that he was implicated in the matter.

Alfred Krower, chairman of the committee of importers and dealers in diamonds, precious and imitation stones and pearls which was appointed some time ago to fight any proposed advance on the tariff affecting their trade, is sending out letters informing the trade that paragraph 449 has been reported by the Conference Committee as passed by the House.

The Schenectady Electric Clock Co. has been incorporated with a capital stock of $10,000 under the laws of the State of New York. The electric timepiece is the invention of the late George H. Rupley, an inventor and chemist with the General Electric Co. The directors of the company are: James R. Dyke, Jr., Charles P. Knight, Frank J. Cabolt and Edward C. Hall, all of Schenectady.

Robert W. De Forest, chairman of the sub-committee on art exhibits, of which J. Pierpont Morgan is general chairman, reports that the great Hudson-Fulton art exhibit in the Metropolitan Museum of Art will be opened at an official reception, Sept. 20, and it is expected that a large number of guests will be present. The exhibit will remain open to the public until some time late in November.

W. E. Aughinbaugh and W. M. Kelly have engaged quarters in the Silversmiths' building, 15 Maiden Lane, and will be in this city until some time in September, when they will go to South America as representatives of the Gorham Co. and some other lines. Mr. Aughinbaugh has been in South America for a number of years, and is thoroughly conversant with trade conditions there. Mr. Kelly has traveled widely in the Orient, representing American firms.

Justice Brady, last week, signed an order in the Supreme Court, appointing Frank Hanson, United States Consul in Paris, as special commissioner to take the testimony of Louis J. Cartier and Pierre C. Cartier, two French jewelers who are suing Howard Gould for 20,000 francs. The plaintiffs allege this amount is due for jewelry bought and repaired by Howard Gould and Katherine Gould during a recent trip to Paris. The testimony taken by the Consul will be used here in the trial of the action.

The silver service for the battleship *Delaware* referred to in last week's issue of THE JEWELERS' CIRCULAR-WEEKLY as having been awarded to Millard F. Davis, is to be made for him by the Gorham Co.

(*New York Notes continued on page* 81.)



139 BROADWAY

THE LIBERTY NATIONAL BANK
OF NEW YORK

FREDERICK B. SCHENCK, President
DANIEL G. REID, Vice-President — ZOHETH S. FREEMAN, Vice-President
CHARLES W. RIECKS, Vice-Pres. and Cashier
FRED'K P. McGLYNN, Asst. Cashier — HENRY S. BARTOW, Asst. Cashier
HENRY P. DAVISON, Chairman Executive Committee

DIRECTORS

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Capital, Surplus and Undivided Profits
$3,500,000.00

1851 — The Jeweler's Bank for half a century in the same location — 1909

THE
CHATHAM NATIONAL
BANK

Broadway and John Street, New York

ACCOUNTS INVITED

GEORGE M. HARD, President
FRANK J. HEANEY, Vice-President
C. H. IMHOFF, Vice-President
WILLIAM H. STRAWN, Cashier
HENRY L. CADMUS, Assistant Cashier

THE MERCANTILE NATIONAL BANK
195 BROADWAY NEW YORK
Capital and Surplus, $5,000,000

WILLIS G. NASH, President
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WM. SKINNER, Vice-President
WILLIAM H. TAYLOR, Vice-President
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FAMILIAR WITH MERCANTILE REQUIREMENTS — ACCOUNTS INVITED

The Market and Fulton National Bank of New York
ORGANIZED 1852
81-83 FULTON STREET

CAPITAL, $1,000,000 — SURPLUS, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, - President
R. A. PARKER, - - Vice-President
T. J. STEVENS, - - - - Cashier
JOHN H. CARR, - - - Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

New York Notes.

(*Continued from page 79.*)

The order for this service and the cruiser order recently received by the Gorham Co. makes 26 services for presentations that have been awarded to that firm for battleship and cruiser services. The successful designs are now on exhibition at Mr. Davis' store, in Wilmington. He will also exhibit the service when completed.

Inspector Timothy Donahue of the customs service, who was watching the passengers of the *Kaiserin Auguste Victoria* disembark, Saturday, noticed that a cabin passenger was carrying an overcoat on his arm. The customs man demanded to be allowed to examine the pockets of the coat, but found nothing of value. He did discover, however, several empty jewel boxes. Finally the passenger brought out half a dozen pieces of jewelry which he had not declared. In the lot were brooches, rings, pins and chains. The customs officials say the goods seized are valued at about $500. The man and his wife were allowed to leave the pier.

Wm. J. Tigat, formerly with Eisler & Laubheim, will represent the new firm of Eisler & Sussman, 31 Maiden Lane, in New England and the middle western States, a territory which he formerly covered for the other firm. The new firm of Eisler & Sussman, which was recently formed, has as its members Maurice Eisler, who was formerly of Eisler & Laubheim, and Nathan Sussman, who conducts a retail store at 2573 Atlantic Ave., Brooklyn. Mr. Sussman was originally for five years in the employ of L. Adler & Son and finally with Stern Bros. & Co. He started on his own account in August, 1904, and will continue his store in Brooklyn in connection with the new partnership which he has formed.

United States district attorneys are instituting a procedure for the forfeiture of $12,000 worth of jewelry brought into this port some time ago by a Mexican named Calso del Villar, a real estate dealer from Mexico City, who arrived at this port, April 24, on the *Morro Castle* without declaring the jewelry. The jewelry, which was examined by the appraiser, consisted of a ruby and diamond necklace of floral design, so constructed that it could be divided and used as two bracelets, and a bracelet set with heavy gold and three big stones, a ruby, an emerald and diamonds. In addition to these few choice articles of jewelry there were several small diamonds. The necklace was appraised at $500 and the bracelet at $7,000.

That Burnett Y. Tiffany, son of the late Charles L. Tiffany, who died on Feb. 18, 1902, cannot compel his brother, Louis C. Tiffany, and his brother-in-law, Alfred Mitchell, as trustees of two trust funds created by his father for his benefit, to allow him more than $18,000 a year, was decided by Judge Bischoff, in the Supreme Court, last week. The decision was on an application by Burnett Y. Tiffany to enjoin them from going below that sum in any future allowance, and from paying over or dividing between Louis C. Tiffany and Annie O. Mitchell, who is a sister of the plaintiff, any sum or sums accumulated in their hands as trustees out of the income of the trust funds. Judge Bischoff, in denying the application, said the provisions of the will whereby the trustees for the benefit of the plaintiff were created gave absolute discretion to them as to the amount of the income to be allowed to the plaintiff.

The smuggling into the Port of New York from Italy of coral and medallions which the customs authorities have endeavored so hard to prevent in the past, is, it would appear, occurring again. Two Italians were arrested last Thursday and locked up at the Brooklyn police headquarters, to be turned over to the Federal authorities. The two men arrested are said to be Ciro Sorrentino, who arrived last Thursday from Naples on the *Taormina*, and Vincenzo Onorado, whom the first man implicated. The police discovered a quantity of goods which they alleged had been smuggled into this port within the past few days. The detectives found a belt in the possession of Sorrentino, so they say, containing a valuable assortment of coral rings and brooches. The arrests were made at the request of the Federal authorities. The police say that these two men, working in conjunction with others, have smuggled into this country a large quantity of jewelry within the last year.

Henry Silberfeld, a jeweler at 1395 Broadway, was unsuccessful, last week, in an attempt to secure the reversal of a diamond appraisement made by George W. Wanamaker, appraiser of the port. Mr. Silberfeld imported the diamonds from Antwerp, June 28, 1908. They were entered at New York under Invoice 6119. The appraiser was dissatisfied with the prices at which the gems were invoiced, and advances were imposed bringing the goods up to the figure regarded by the appraiser as representing the foreign market value. Duty was then assessed at the increased valuation, and to this action the importer took exception. General Appraiser Chamberlain, who reviewed the local appraiser's action, found it impossible to support Silberfeld's contention. He supports the advances made by Mr. Wanamaker with some exceptions. Some of the precious stones entered as costing 175 francs per carat in Antwerp were held by Mr. Chamberlain to be worth 200 francs per carat; 90 invoiced as having a foreign value of 300 francs per carat were allowed to come in at the entered price. Among those on which the entry values are changed was a package containing 16 3/32 carats, entered at 150 francs per carat, and advanced to 165 francs; a package containing 14 15/16 carats, entered at 56 francs per carat, was advanced to 76 francs per carat; 37 7/16 carats, entered at 175 francs per carat, was advanced to 200 francs per carat; 16½ carats, entered at 118 francs, were advanced to 125 francs per carat. Other advances were also made.

The Iowa State Board of Examiners in Optometry is sending out literature calling attention to the rules and regulations recently adopted by the board. Examinations in future shall begin at 8 o'clock A. M. on the dates set by the board. The first examination will be held Sept. 21 and the second examination Nov. 16.

Newark.

Durand & Co. have closed down for two weeks for the annual inventory.

Charles E. Purdunn, of the Texas Jewelers' Supply Co., Fort Worth, Tex., was here during the week.

George Bowerman, of the Chas. C. Wientge Co., is back from a trip to Maine, where he spent several weeks.

A. T. Teague, formerly with A. Stowell & Co., Boston, Mass., has started on a western trip for Link & Angell.

Herman C. Schwartz, of the Chas. C. Wientge Co., has started on a tour of the middle west. He will make Pittsburg and surrounding towns first.

All the jewelry plants in the city are in full swing again, most of them with a full complement of hands. Reports indicate that the Fall season will be brisk.

George F. Granbery's yacht *Intrepid* took part in the deep sea race around Long Island, in which 13 of the best of the smaller yachts in eastern waters were entered for a distance of 210 nautical miles.

The United Optical Co., Camden, N. J., filed papers of incorporation with the Secretary of State at Trenton, last week. The capital stock is $50,000 and the incorporators are William F. McLean, Henry McAllister and Joseph A. Schmid.

Robert F. Armstrong, formerly western representative for Bippart, Griscom & Osborn, Newark, has become a member of the firm of Brosn & Armstrong Co., Washington, D. C., which will be incorporated shortly to do a jewelry business.

John Harris, a retail dealer in this city, left last Thursday for Omaha, Nebr., where he is to attend the annual convention of the National Retail Jewelers' Association, which is to be in progress for three days, beginning Aug. 3. Mr. Harris goes as a delegate from the New Jersey Retail Jewelers' Association, of which he is second vice-president. He plans to stop at Chicago, Niagara Falls and other places of interest on his way home.

Before the eyes of a score of children playing on the sidewalk, a thief stole eight valuable watches from the window of McManus Bros'. store, Elizabeth, N. J. The timepieces were to have been awarded in the big Diocesan meet, which will be held in Newark, next week. The thief rifled the window while a crowd of children watched him. He overlooked several valuable medals and one watch. The alarm was finally given by a boy whose suspicions were aroused, but when the police arrived the thief had made his escape.

Accused of having robbed several jewelry shops and any number of cottages in Asbury Park, Palmer Johnson, a negro, is in the county jail at Freehold awaiting action by the Grand Jury. Johnson, who has also been known as Farmer John Field, John Coleman, Long John and Farmer Johnson, is one of the most daring thieves that has ever operated at a Summer resort. He virtually admitted his guilt and boastfully told of robberies which had puzzled the police of other cities. When arrested he had several stolen watches and articles of jewelry with him. At his hiding place watches and diamonds worth several thousand dollars were found.

Tariff Provisions Affecting the Jewelry and Kindred Interests as Amended by Conference Committee.

WASHINGTON, D. C., Aug. 3.—The following are the provisions of the tariff affecting jewelry and kindred interests as it has been amended by the Conference Committee:

(93) China, porcelain, parian, bisque, earthen, stone and crockery ware, including clock cases with or without movements; pill tiles, plaques, ornaments, toys, charms, vases, statues, statuettes, mugs, cups, steins and lamps, all the foregoing wholly or in chief value of such ware; painted, colored, tinted, stained, enameled, gilded, printed or ornamented or decorated in any manner, and manufactures in chief value of such ware not specially provided for in this section, 60 per cent. ad valorem.

(94) China, porcelain, parian, bisque, earthen, stone and crockery ware, plain white, plain brown, including clock cases with or without movements, pill tiles, plaques, ornaments, toys, charms, vases, statues, statuettes, mugs, cups, steins and lamps, all the foregoing wholly or in chief value of such ware, not painted, colored, tinted, stained, enameled, gilded, printed, or ornamented or decorated in any manner, and manufactures in chief value of such ware not provided for in this section, 55 per cent. ad valorem.

(98) Glass bottles, decanters and all articles of every description composed wholly or in chief value of glass, ornamented or decorated in any manner, or cut, engraved, painted, decorated, ornamented, colored, stained, silvered, gilded, etched, sand blasted, frosted, or printed in any manner, or ground (except such grinding as is necessary for stoppers or for purposes other than ornamentation), and all articles of every description, including bottles and hottle glass ware, * * * * all of the foregoing, not specially provided for in this section, filled or unfilled, and whether their contents be dutiable or free, 60 per cent. ad valorem; *Provided*, That for the purposes of this act, bottles with cut glass stoppers shall, with the stoppers, be deemed entireties.

The above was as proposed by the Senate and was accepted by the Conference Committee.

(105) Spectacles, eyeglasses and goggles, and frames for the same or parts thereof, finished or unfinished, valued at not over 40c. per dozen, 20c. per dozen and 15 per cent. ad valorem; valued at over 40c. per dozen and not over $1.50 per dozen, 45c. per dozen and 20 per cent. ad valorem; valued at over $1.50 per dozen, 50 per cent. ad valorem.

The foregoing is as the bill was originally introduced, no changes having been made.

(106) Lenses of glass or pebble, molded or pressed, or ground and polished to a spherical, cylindrical or prismatic form, and ground and polished plano or coquill glasses, wholly or partly manufactured, with the edges unground, 45 per cent. ad valorem; if with their edges ground or beveled, 10c. per dozen pairs and 45 per cent. ad valorem.

(108) Opera and field glasses, telescopes, microscopes, photographic and projection lenses and optical instruments, and frames or mountings for the same; all the foregoing not specially provided for in this section, 45 per cent. ad valorem.

(109) Stained or painted glass windows, or parts thereof, and all mirrors, * * * * and all glass or manufactures of glass or paste or of which glass or paste is the component material of chief value, not specially provided for in this section, 45 per cent. ad valorem.

The committee agreed to the Senate amendments to the foregoing paragraph:

(110) Fusible enamel, 25 per cent. ad valorem; opal or cylinder glass tiles or tiling, 60 per cent. ad valorem.

The provision for glass tiling was a Senate amendment and was concurred in.

The following paragraph is a substitute offered by the Conference Committee:

(111) Marble and onyx * * * * sawed or dressed, over two inches in thickness, $1 per cubic foot; slabs or paving tiles of marble or onyx, containing not less than four superficial inches, if not more than one inch in thickness, 8c. per superficial foot; if more than one inch and not more than one and one-half inches in thickness, 10c. per superficial foot; if more than one and one-half inches and not more than two inches in thickness, 12½c. per superficial foot; if rubbed in whole or in part, 2c. per superficial foot in addition; mosaic cubes of marble or onyx, not exceeding two cubic inches in size, if loose, ¼ of 1c. per pound, and 25 per cent. ad valorem; if attached to paper or other material, 5c. per superficial foot and 35 per cent. ad valorem.

The following is the Senate amendment:

(112) Marble, breccia, onyx, alabaster and jet, wholly or partly manufactured into * * * * vases, and other articles, or of which these substances or either of them is the component material of chief value, and all articles composed wholly or in chief value of agate, rock crystal, or other semi-precious stones, except such as are cut into shapes and forms fitting them expressly for use in the construction of jewelry, not specially provided for in this section, 50 per cent. ad valorem.

(154) Table, butchers', carving, cooks', hunting, kitchen, bread, butter, vegetable, fruit, cheese, * * * * forks and steels, finished or unfinished; if imported with handles of mother-of-pearl, shell, ivory, silver, nickeled silver, or other metal than iron or steel, 14c. each; with handles of deer horn, 10c. each; with handles of hard rubber, solid bone, celluloid or other pyroxyline material, 4c. each; with handles of any other material than those above mentioned, 1c. each, and in addition, on all the above articles, 15 per cent. ad valorem; any of the knives, forks or steels enumerated in this paragraph, if imported without handles, 40 per cent. al valorem; *Provided*, That none of the above named articles shall pay a less rate of duty than 40 per centum ad valorem; *Provided*, That all the articles specified in this paragraph when imported on and after Oct. 1, 1909, shall have the name of the maker or purchaser and beneath the same the name of the country of origin indelibly stamped or branded thereon in a place that shall not be covered thereafter.

The above paragraph, which has been adopted as amended by the Senate, reduces the duty on the better grades from 16c. to 14c. each; on the second grade, from 12c. to 10c. each, and on the third grade, from 1½c. to 1c. each.

(187) Penholder tips, penholders and parts thereof, 5c. per gross and 25 per cent. ad valorem; gold pens, 25 per cent. ad valorem; fountain-pens, stylographic pens, 30 per cent. ad valorem; combination penholders, comprising penholder, pencil, rubber eraser, automatic stamp, or other attachment, 40 per cent. ad valorem; *Provided*, That pens and penholders shall be assessed for duty separately.

This is a Conference Committee amendment, as is the following paragraph for watch movements:

(192) Watch movments, indicating time detectors, whether imported in cases or not, if having more than seven jewels, 70c. each; if having more than seven jewels and not more than 11 jewels, $1.35 each; if having more than 11 jewels and not more than 15 jewels, $1.85 each; if having more than 15 and not more than 17 jewels, $1.25 each and 25 per cent. ad valorem; if having more than 17 jewels, $3 each and 25 per cent. ad valorem; watch cases and parts of watches, chronometers, box or ship, and parts thereof, 40 per cent. ad valorem; lever clock movements, having jewels in the escapement, and clocks containing such movements, $1 each and 10 per cent. ad valorem; all other clocks and parts thereof, not otherwise provided for in this section, whether separately packed or otherwise, not composed wholly or in chief value of china, porcelain, parian, bisque or earthen ware, 40 per cent. ad valorem; all jewels for use in the manufacture of clocks or watches, 10 per cent. ad valorem; enameled dials for watches or other instruments, 3c. per dial and 40 per cent. ad valorem; *Provided*, That all watch and clock dials, whether attached to movements or not, shall have indelibly painted or printed thereon the country of origin, and that all watch movements, lever clock movements with jewels in the escapement, and cases of foreign manufacture shall have the name of the manufacturer and country of manufacture cut, engraved or die-sunk conspicuously and indelibly on the plate of the movement and the inside of the case, respectively, and the movements shall also have marked thereon by one of the methods indicated the number of jewels and adjustments, said number to be expressed both in words and in Arabic numerals, and none of the aforesaid articles shall be delivered to the importer unless marked in exact conformity to this direction.

The Conference Committee claims that while the foregoing is entirely a new arrangement as to classification, the rates of duty will remain the same as at present.

The following paragraph has been rearranged by the committee, but the duties remain the same:

(421) Beads and spangles of all kinds, including imitation pearl beads, not threaded or strung, or strung loosely on thread for facility in transportation only, 35 per centum ad valorem; fabrics, * * * * and other articles not specially provided for in this section, composed wholly or in chief value of beads or spangles made of glass or paste, gelatin, metal, or other material, * * * * 60 per cent. ad valorem.

(427) Buttons * * * * not specially provided for in this section, and all collar and cuff buttons and studs composed wholly of bone, mother-of-pearl, or ivory, 50 per cent. ad valorem.

The Senate classifications for jewelry have been allowed to stand, as follows:

(444-448) Chains, pins, collar, cuff and dress buttons, charms, combs, millinery and military ornaments, together with all other articles of every description, finished or partly finished, if set with imitation precious stones composed of glass or paste (except imitation jet), or composed wholly or in chief value of silver, German silver, white metal, brass or gunmetal, whether or not enameled, washed, covered, plated or alloyed with gold, silver or nickel, and designed to be worn on apparel or carried on or about or attached to the person, valued at 20c. per dozen pieces, 1c. each and in addition thereto ⅗ of 1c. per dozen for each 1c. the value exceeds 20c. per dozen; all stampings and materials of metal (except iron or steel), or of metal set with glass or paste, finished or partly finished, suitable for use in the manufacture of any of the foregoing articles (except chain valued at less than 30c. per yard other than nickel or nickel-plated chain), valued at 72c. per gross, 3c. per dozen pieces and in addition thereto ½ of 1c. per gross for each 1c. the value exceeds 72c. per gross; rope, curb, cable and other fancy patterns of chain, without bar, swivel, snap or ring, composed of rolled gold plate or of silver, German silver, white metal or brass, not exceeding one-half of one inch in diameter, breadth or thickness, valued at 30c. per yard, 6c. per foot and in addition thereto ⅗ of 1c. per yard for each 1c. the value exceeds 30c. per yard; finished or unfinished bags, purses and other articles, or parts thereof, made in chief value of metal mesh composed of silver, German silver, or white metal, valued at $2 per dozen pieces, 10c. per piece and in addition thereto ⅗ of 1c. per dozen pieces for each 1c. the value exceeds $2 per dozen; all the foregoing, whether known as jewelry or otherwise and whether or not denominatively or otherwise provided for in any other paragraph of this act, 25 per centum ad valorem in addition to the specific rate or rates of duty herein provided; all articles commonly or commercially known as jewelry or parts thereof, finished or unfinished, including chain, mesh and mesh bags and purses composed of gold or platinum, whether set or not set with diamonds, pearls, cameos, coral or other precious or semi-precious stones, or imitations thereof, 60 per centum ad valorem.

The Conference Committee amendment for pearls, etc., is as follows:

(449) Pearls and parts thereof, drilled or undrilled, but not set or strung, 10 per cent. ad valorem; diamonds, coral, rubies, cameos and other precious stones and semi-precious stones, cut but not set, and suitable for use in the manufacture of jewelry, 10 per cent. ad valorem; imitation precious stones, including pearls and parts thereof, for use in the manufacture of jewelry, doublets, artificial or so-called synthetic or reconstructed pearls and parts thereof, rubies, or other precious stones, 20 per cent. ad valorem.

This is adopting the House rate on diamonds and precious stones advanced in condition or value from their natural state instead of the 15 per cent. as proposed by the Senate, and those in their natural state were restored again to the free list, as contemplated in the House bill.

(462) Manufactures of amber * * * * or of which it is the component material of chief value, not specially provided for in this section, 25 per cent. ad valorem.

(464) Manufactures of gutta-percha, ivory, vegetable ivory, mother-of-pearl and shell, * * * or of which these substances or any of them is the component material of chief value, not specially provided for in this section, and shells engraved, cut, ornamented or otherwise manufactured, 35 per cent. ad valorem.

Paragraph 480, which is the catch-all clause for unenumerated unmanufactured articles, places a duty of 10 per cent. on same, and on manufactured or partly unmanufactured articles not specially provided for a duty of 20 per cent. ad valorem.

On the free list are the following paragraphs:

(485) Agates, unmanufactured.
(488) Amber and amberoid, unmanufactured.
(522) Brazilian pebble, unwrought or manufactured.
(524) Bullion, gold or silver.
(542) Coins, of gold, silver, copper or other metal.
(546) Coral, marine, uncut and unmanufactured.
(555) Diamonds and other precious stones, rough or uncut, and not advanced in condition or value from their natural state by cleaving, splitting, cutting, or other process, including glaziers' and engravers' diamonds not set.
(556) Miners' diamonds, whether in their natural form or broken, and bort, any of the foregoing not set, and diamond dust.
(576) Glass enamel, white, for watch and clock dials.
(577) Glass plates or disks, rough-cut or unwrought, for use in the manufacture of optical instruments, spectacles and eyeglasses, and suitable only for such use; *Provided*, however, that such disks exceeding eight inches in diameter may be polished sufficiently to enable the character of the glass to be determined.
(579) Goldbeaters' molds and goldbeaters' skins.
(596) Ivory tusks in their natural state or cut vertically across the grain only, with the bark left intact, and vegetable ivory in its natural state.
(598) Jet, unmanufactured.
(624) Medals of gold, silver or copper, and other metallic articles actually bestowed as trophies or prizes, and received and accepted as honorary distinctions.
(643) Ores of gold, silver or nickel, and nickel matte, sweepings of gold and silver.
(647) Pearl, mother-of-, and shells, not sawed, cut, polished or otherwise manufactured, or advanced in value from the natural state.
(649) Britannia metal and pewter, old, and fit only to be remanufactured.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York, Week Ending July 18.

Cape Town: 4 cases watches, $804.
Colon: 18 cases clocks, $342; 5 cases watches, $161; 1 case silverware, $252.
Curacao: 7 cases plated ware, $390.
Glasgow: 2 cases watches, $300.
Guayaquil: 1 case silverware, $245.
Hamburg: 2 cases watches, $1,882; 7 packages jewelers' sweepings, $5,500; 4 cases scopes and views, $180; 1 case plated ware, $355.
Havana: 7 cases clocks, $201; 1 case optical goods, $119.
Havre: 1 case plated ware, $110; 4 cases jewelry, $302.
Iquitos: 1 case plated ware, $160.
Kingston: 26 cases clocks, $325.
Liverpool: 1 case silverware, $826; 1 case jewelry, $200; 47 cases clocks, $1,018; 6 cases jewelers' ashes, $7,000; 1 case optical goods, $200; 1 case jewelry, $500; 1 case optical goods, $365; 60 cases clocks, $1,045.
London: 28 cases clocks, $652; 12 cases scopes and views, $650; 24 cases watches, $3,534; 7 cases optical goods, $2,657; 1 case plated ware, $175; 1 case watches, $175; 1 case optical goods, $170.
Madras: 6 cases clocks, $116.
Manitas: 1 case jewelry, $124.
Pto. de Jare: 16 cases clocks, $266.
Rio de Janeiro: 1 case plated ware, $108.
Sheffield: 2 cases jewelers' sweepings, $3,600.
Southampton: 1 case silverware, $250; 11 cases optical goods, $2,000.
Sydney: 74 cases clocks, $2,998; 13 cases plated ware, $956; 4 cases optical goods, $711.
Valparaiso: 3 cases plated ware, $3,581.
Vera Cruz: 21 cases plated ware, $496.
Zurich: 1 case scopes and views, $100.

Connecticut.

A patent has been granted to P. Lux, Waterbury, on a ship's bells clock.

W. E. Porter, New Haven, has been granted a patent on a stem winding and stem setting watch.

D. J. Hurley has assigned to the New Haven Clock Co., New Haven, two patents for designs on clock cases.

Extensive improvements are being made and a large addition erected at the factory of the E. Ingraham Co., Bristol.

Landers, Frary & Clark, New Britain, have filed a certificate to increase their capital stock to $15,000.

Col. C. H. Case, Hartford, was one of the pallbearers at the funeral of Dr. Mathew T. Newton, in Suffield, last week.

Henry L. Gaplin, son of the late Samuel A. Gaplin, who was at one time president and general manager of the New Haven Clock Co., New Haven, was recently appointed secretary of the Union Trust Co., New Haven.

J. W. Hahn, engaged in the optical business in New York, has purchased a parcel of real estate consisting of 13 acres in Richmond, this State, and also six acres which adjoin that property. The purchase is located in the Berkshires.

Plans for the $70,000 plant of the Whiting Mfg. Co., Bridgeport, were approved by the building commissioners at their meeting one night last week. The plans call for two brick buildings, each two stories high, and a brick power plant.

Eli Phelps Ellsworth, at one time manager of the Brooklyn Watch Case Co., died July 28 at his home in Bridgeport, aged 71 years. The deceased was born in Windsor, and at the outbreak of the Civil War formed Company A of the 22d Regiment, with which he served as an officer until its discharge. He is survived by a widow and one daughter.

The factory of the New England Watch Co., Waterbury, was closed for the annual vacation July 30 until Aug. 9. The shipping room and office will be open during that time. The midsummer meeting and banquet of the sales department were held in the Hotel Elton, Waterbury, July 14. The southern travelers are already in the field, and the rest of the traveling force will be in their respective territories Aug. 2.

John Finnegan, one of the oldest employes of the Meriden Britannia Co., and a well-known resident of Marion, committed suicide, last week, at that place after having been ill for a year. The deceased is believed to have been rendered temporarily insane, owing to his sufferings. Mr. Finnegan was 75 years of age and was a veteran of the Civil War. He was a member of Marion Post, G. A. R. He enlisted April 25, 1861, in Company B, Third Connecticut Volunteers, and was discharged Aug. 12, 1861. He re-enlisted in Company F, 15th Connecticut Volunteers, in 1862, and served three years, until he was finally mustered out in 1865 at the close of the war.

The stock in the store of Hayes Bros., Glens Falls, N. Y., was slightly damaged by water during a recent fire at that place where property valued at $10,000 was destroyed.



A. T. Mizell is opening a new store in Norton, Kans.

J. W. Haynes is preparing to start in business in Milton, Ore.

George R. Blose will shortly begin business in McKeesport, Pa.

C. E. Hunter will soon commence business in Bowling Green, O.

Ora Stetson expects to open a store in Harrisonville, Mo., in the near future.

Joseph Goldman has opened a jewelry store on National Ave., Milwaukee, Wis.

Louis Katz has opened a new retail jewelry store at 182 E. Genesee St., Buffalo, N. Y.

A new store has been opened at 441 Smithfield St., Pittsburg, Pa., by S. Maltinsky.

F. W. Brock, Honeapath, S. C., has completed arrangements to open a jewelry store in Elberton, Ga.

W. D. Tucker recently opened a repair shop in Columbus, O. The store will be located in E. Long St.

A first class retail jewelry establishment will be opened by A. L. Willard, Schenectady, N. Y., about Aug. 15.

The Brown & Armstrong Co. will soon be incorporated in Washington, D. C., to engage in the jewelry business.

The Schenectady Electric Clock Co. has been incorporated under the laws of the State of New York with a capital stock of $10,000. The directors are: J. R. Dyke, Jr., C. P. Knight, F. J. Cabolt and E. C. Hall, all of Schenectady.

The Jamestown Clock Co. was recently incorporated to do business in Jamestown, N. Y. The incorporators are: Chas. E. Metzger, Warren, Pa.; Frederick J. Van Cise and Wm. Van Cise, Mayville, and Wm. P. Stevens, Jamestown.

Herman Meyrowitz, New York, Files Voluntary Petition in Bankruptcy.

A voluntary petition in bankruptcy was filed yesterday in the United States District Court, New York, by Herman Meyrowitz, a dealer in jewelry at 225 W. 123d St., New York, showing liabilities of $6,246 in unsecured claims and assets of $4,141, of which amount the sum of $2,250 is in promissory notes, bills and securities.

The creditors for amounts of $50 or upwards are: Hammel, Riglander & Co., $700; Edwin Lowe & Co., $900; Lyons Mfg. Co., $300; Hipp. Didisheim & Bro., $250; S. O. Bigney & Co., $200; Alois Kohn & Co., $287; C. H. Cooke Co., $200; George L. Brown & Co., $100; D. F. Briggs Co., $550; S. & B. Lederer Co., $425; Charles A. Becker & Co., $250; Waite, Thresher Co., $200; Frisch Bros., $200; Andrew O. Kiefer, $250; Meyrowitz Bros., $91; Albert Lorsch & Co., $200; Colonial Mercantile Agency, $50; L. & B. Lehr, $1,000.

THE sales of Illinois watches for the month of July, 1909, were larger than any previous month in the history of the company—this is the best evidence that the retail jeweler is pushing the sale of Illinois movements because they give his customers the best satisfaction.

The established selling prices on these movements insure him a satisfactory margin of profit.

Sufficient orders are now entered for future delivery to justify the prediction that there will be a great shortage of Illinois movements this Fall.

We suggest the advisability of dealers placing their orders with our jobbers at once.

Illinois Watch Company
Springfield

CHICAGO AND WEST

I WILL

Western Office:
501 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
5125 Central,
Chicago.

Vol. LIX. CHICAGO, WEDNESDAY, AUGUST 4, 1909. No. 1.

Chicago Notes.

E. A. Dayton is on a trip to the far west.

A. B. Towers, manager of Lapp & Flershem, is on his vacation.

Chas. S. Purdy left, last week, for Attleboro and eastern points.

John Watson is opening a new store at 55th St. and Lexington Ave.

T. P. Owen and wife, York, Nebr., were in Chicago a few days last week.

R. Wilson, representing the C. E. Hancock Co., has returned from a trip.

Chas. P. Crane, representative of the Bliss Bros. Co., is back from a trip.

J. W. Buchanan and wife, Benton, Ill., have been in Chicago in the past week.

George H. Thomas left last week on a three weeks' trip to Denver and middle west points.

S. Peosner has moved from room 204 Silversmith building to room 912 in the same building.

B. Weinstein, 531-533 S. Halsted St., is taking a two weeks' outing in northern Michigan.

J. W. Stoneburner, representing the C. H. Allen Co., leaves, this week, for a middle west trip.

F. D. White, representing C. O. Sweet & Son Co., leaves this week on a trip to Denver and western points.

E. J. Walther, representing the D. F. Briggs Co., left, last week, for a trip to Denver and intervening points.

A. M. Chadbourne, manager of the Chicago office of the James E. Blake Co., has returned from a vacation in the east.

A. L. Fischer, of the silverware department of Norris, Allister & Co., is on a vacation trip to Boston and eastern points.

Theo. Jacobs, who has just returned from a far west trip, leaves, this week, to join his family at their cottage at Brown's Lake, Wis.

George N. Strawn, with E. A. Dayton & Co., returned, last week, from a five weeks' trip through the west and a visit to Seattle.

W. V. Ghislin, manager of the Chicago office of the Gorham Co., is making a visit to the factory at Providence, R. I., and to eastern points.

R. A. Talbot, of the New York office of the Alvin Mfg. Co., stopped over here on his way to attend the convention at Omaha. Mrs. Talbot accompanied him.

A. W. Sproehnle, of Sproehnle & Co., was recalled from his vacation because of the death of his brother-in-law, James M. Kuh, who died suddenly, Tuesday evening of last week.

Frank E. Booth, who was formerly with the L. Manasse Co., has returned from a four months' trip to the Coast, and he now proposes to locate here and start up in business for himself.

Misses Helen and Anna Dayton, daughters of E. A. Dayton, are making a visit to the Pacific Coast, and will visit their brother, who is with the E. W. Reynolds Co., Los Angeles, Cal.

F. E. Hyatt, of the Chicago office of the Philadelphia Watch Case Co., will attend the Omaha convention, as will also E. M. Lunt, of the Towle Mfg. Co. Mr. Lunt will address the convention.

E. T. Mudge and David Martin are the names of two new salesmen with Norris, Allister & Co. Mr. Mudge, who was formerly in business at Homer, Ill., will cover territory in the far west, while Mr. Martin, whose father is in business at Kahoka, Mo., will cover Missouri.

L. A. Mackown, for seven or eight years manager of the Chicago office of the Oneida Community, Ltd., has severed his connections with the company. M. E. Kinsley, from the Oneida office and formerly assistant sales manager of the hardware department, succeeds Mr. Mackown at this point.

Cleveland.

Mrs. Katie Carroll Gear, wife of Frank N. Gear, secretary-treasurer of the Gear Galley Co., died July 25. Besides her husband she is survived by three sons.

Frank J. Rossback, salesman for W. A. Sturgeon, Detroit, Mich., was arraigned in police court Saturday and held for the Detroit authorities. Rossback was arrested by Detective Fitchens while trying to dispose of two gold bracelets in a downtown jewelry store. Diamonds and other jewelry valued at over $3,000 were found in his possession.

Two brothers have disagreed over four inches of land. Maurice S. Melzer, a jeweler, and his brother, a clothier, own lots adjoining each other at 5464 and 5468 Broadway. The clothier started to erect a brick building, which is said to encroach on the jeweler's lot. The question has been taken to the courts and it is unlikely that it will be settled for some time.

The retail jewelry store of the Webb C. Ball Watch Co. will be moved early this Fall from the corner of Superior Ave. N. W. and W. 3d St., where it has been for 30 years, to the Kingmore building, 1108 Euclid Ave. The wholesale railroad watch business, conducted by the company, will be carried on at the Superior Ave. store. The company will place a $20,000 addition in the rear of the Kingmore building, which it owns. The store will extend through the present building to the rear of the addition, and will have a total depth of 130 feet.

Toledo.

C. E. Hunter, who, for several years, conducted a jewelry store in Bowling Green, and some time ago sold out to go west, has returned to his native city, and will again start in his former business. He spent a part of last week in Toledo selecting his stock.

In order that full regal display may be made, A. L. Spitzer, director-general of the King Wamba festival, is in New York to buy the crown jewels for the king and queen. Instructions have been sent to Paris to secure an exact counterpart of a real king's crown for the occasion.

A contract has just been closed by the Rev. Augustine M. Hackert, pastor of St. Mary's Church, of this city, with the E. Howard Clock Co., New York, for the installation of a tower clock in the church tower. The clock is the bequest of John Streicher, a veteran contractor of this city, who died recently, and it is to be installed Oct. 13. There will be four dials, each six and a half feet in diameter, and the hours will be struck on a large bell, while the quarter-hours will be announced on a smaller one. This will be the only striking tower clock in the city.

F. A. Vogt, Mishawaka, Ind., has been appointed delegate to represent the Indiana Retail Jewelers' Association at the national convention in Omaha, Nebr. Indiana furnishes five delegates to the convention.

A colored man named Moore has been taken into custody at Hayden, Colo., charged with the robbery of the store of Poliak Bros., Trinidad, Colo., from whom 18 watches and several rings were stolen.

While fishing on the Fox river, three miles below Montello, Wis., J. Parkinson, a bridge tender at the Grand river locks, Endeavor, Wis., recently found three pearls, the largest of which is valued at about $100.

Our Customers Appreciate Values

We have been in business 66 years, but June and July, 1909, have broken all records of corresponding months in previous years in

Diamond Sales

We are headquarters for Diamonds, Loose and Mounted, Gold Jewelry, Fine Plated Jewelry and Watches.

L. BAUMAN JEWELRY CO.

ESTABLISHED 1844

CENTURY BUILDING ST. LOUIS

St. Louis.

J. W Cary is spending the Summer at Harbor Beach, Mich.

L. W. Waldecker, of the F. W. Drosten Jewelry Co., has returned from a vacation trip.

J. J. Burke, proprietor of the Brooks Jewelry & Optical Co., is in Chicago on business.

Lee Schum, of the Mermod, Jaccard & King Jewelry Co., has returned from a vacation trip.

A. B. Lerner, of A. R. Brooks & Co., will go to Joplin, Mo., for a visit of 10 days with relatives.

J. J. Hagen, of the F. W. Drosten Jewelry Co., will leave Sunday for a 10 days' trip to Mobile, Ala.

Oscar Kay, factory superintendent of the Jno. Bolland Jewelry Co., has gone to Atlantic City, N. J.

C. A. Waugh, of the Bolland Jewelry Co., will sail Aug. 7 from New York for a six weeks' trip to Europe.

Edward Bornmueller, of the Jno. Bolland Jewelry Co., has returned from a river trip to Cape Girardeau, Mo.

Miss Florence Studer, of the Hess & Culbertson Jewelry Co., is spending two weeks at Eureka Springs, Ark.

A. R. Brooks, head of the firm of A. R. Brooks & Co., will return Saturday from a trip to the northern lakes.

Miss M. A. Trautman, of the Hess & Culbertson Jewelry Co., is spending a two weeks' vacation in Cleveland.

E. Idler, manager of the repair department of the Hess & Culbertson Jewelry Co., will spend August at Burt Lake, Mich.

Miss Ella Buchfelder, of the St. Louis Clock & Silverware Co., has returned from a two weeks' river trip to Keokuk, Ia.

J. J. Menges, of the Mermod, Jaccard & King Jewelry Co., returned Thursday from a trip to New York and seashore resorts.

Alex. Littleson, head of the engraving department of the Hess & Culbertson Jewelry Co., is spending a month at Asheville, N. C.

Martin Haeker will return Saturday from a trip to Montana and Dakota. During his absence his business was in charge of M. Acker.

George J. Hess, president of the Hess & Culbertson Jewelry Co., will leave Tuesday for Waupaca, Wis., where he will remain until Sept. 1.

J. Bolland, president of the Bolland Jewelry Co., will leave next week for Atlantic City to join his family. They will return about Sept. 15.

Leo Bauman, of the Bauman-Massa Jewelry Co., has returned from a buying trip to New York. He was accompanied by his wife on the trip.

I. N. Hahn, president of the S. A. Rider Jewelry Co., will return Sunday from a trip through the southwest and the northwest and Arizona.

H. L. Fischaker, advertising manager of the Mermod, Jaccard & King Jewelry Co., spent last Sunday with a party of friends at Piasa Chautauqua.

T. H. Edwards, Clarksville, Mo., who was in St. Louis in the past week, bought new stock for his store, which he has remodeled and enlarged.

F. W. Drosten, president of the F. W. Drosten Jewelry Co., will leave Monday, accompanied by Mrs. Drosten, for New York and the seashore.

S. J. Arnold, manager of the jewelry business of Charles S. Erber, at Texarkana, Ark., who has been here for two weeks, left Monday for Texarkana.

Sol Summerfield, of the Furstenwurth-Uhl Jewelry Co., will come in next week from his territory for the market trade. He will remain a month.

Samuel Kober, of the Maritz-Kober Jewelry Mfg. Co., left, Tuesday, for a business trip through the south and southwest. He will be gone six weeks.

Nadich & Stiffelmann will move in a few days from their present quarters on the sixth floor of the Holland building to three larger apartments on the same floor.

Emil Niehaus, of the Hess & Culbertson Jewelry Co., left Monday, accompanied by his wife and daughter, for a two weeks' trip up the Mississippi River to St. Paul.

Otto Buder, 2118 S. Broadway, has leased a cottage for the Summer at Nugent's Bluff, Elsah, Ill. His family are living there and he spends the week-ends there.

Max Bauman, city salesman, and William H. Felcher, bookkeeper of the Bauman-Massa Jewelry Co., will leave Aug. 8 for Elkhart Lake, Wis., where they will spend a three weeks' vacation.

Aubrey Lindsley and William Deuber, who have been planning a launch trip among the pearl fishers on the Arkansas, Black and White rivers, have been delayed, in their departure, by floods, but expect to leave in a short time.

Business in Alaska is quiet, according to letters received in St. Louis from H. Estinghausen, who is traveling there. He is now at Ketchikan. From there he will go to Fairbanks and Nome and will then return by way of Seattle.

Messrs. Skaggs and Burnett, composing the Skaggs-Burnett Co., formerly in business at Goldthwaite, Tex., but recently incorporated to carry on business at Winters, Tex., with a capital stock of $20,000, were both in St. Louis during the week making purchases.

Adolph Lapping, who came to St. Louis several months ago from Atlanta, Ga., and, after being employed for a time by the Eisenstadt Mfg. Co., opened a jewelry store at 721 Morgan St., has announced that he will dispose of his business and will return to Atlanta.

A series of mysterious burglaries in a jewelry store at Bloomington, Ill., have been explained by the discovery that a rat was the burglar. When a brooch was found jammed in a rat hole at the window casing it afforded a clew. The casing was removed and all the stolen articles were found in a rat's nest.

Miss A. B. Falkenhainer, cashier of the F. W. Drosten Jewelry Co., will leave Saturday, accompanied by her mother and sister, for an extended western trip. They will visit the exposition at Seattle and will also make stops at Portland, San Francisco and Los Angeles. They will be gone a month. During Miss Falkenhainer's absence her duties will be attended to by Miss M. Eddie.

Out-of-town buyers in St. Louis in the past week were: J. Oppenheimer, McAlester, Okla.; Miss E. Martin, of C. E. Willis Co., Edwardsville, Ill.; H. W. Foerste, Okawville, Ill.; Louis P. De Rousse, Waterloo, Ill.; T. H. Edwards, Clarksville, Mo.; Herman Vollmer, Princeton, Ind.; W. C. Dauernmiller, Lebanon, Ill.; George R. Summers, Sturgeon, Mo.; Skaggs and Burnett, Winters, Tex.

The Jewelers Security Alliance paid a reward of $100 last Thursday to Policemen R. D. Ward and Frank Munsill for the capture and conviction of three burglars who, on May 4, broke into the store of the Wm. F. Mueller Jewelry Co., at 1804 Olive St., and carried off jewelry worth several hundred dollars. The men were captured in another store half an hour after they had entered the Mueller store, and the jewelry was recovered. The St. Louis police say that the rewards offered and paid by the Jewelers' Security Alliance has done much to discourage jewelry robberies in St. Louis.

Kansas City.

C. G. Chapman, with J. R. Mercer, is spending a vacation in South Haven, Minn.

Arthur T. Mizell was in the city, last week, buying jewelry for a store which he is just opening at Norton, Kans.

Ora Stetson, formerly of Garden City, Mo., was in this city, last week, and announced that he was going to locate in Harrisonville, Mo.

Ed. N. Dunning, who has been in business in Kansas City, Kans., for many years, is advertising a closing out sale of his stock. He will go to Texas.

J. R. Mercer leaves next Saturday for his Summer trip to Canada, accompanied by Mrs. Mercer. They will be away for six weeks to two months.

Henry W. Porter, of Porter & Wiser Jewelry Co., has gone down to Texas, on the border of Mexico, to spend a vacation of a couple of weeks visiting on a ranch.

George H. Edwards, of the Edwards & Sloane Jewelry Co., will leave for Omaha, next week, to give a talk before the convention of the National Retail Jewelers' Association.

It is expected that a large delegation will pass through this city next Sunday from Oklahoma on its way to the Omaha convention. The salesroom of the Edwards & Sloane Jewelry Co. is to be used for headquarters here, and from this point they will go in a body.

C. B. Norton, president of the C. B. Norton Jewelry Co., his wife and daughter, Edith, have just returned from their Summer vacation, which was spent in Wisconsin. A. H. Clark, manager of the material department of the C. B. Norton Jewelry Co., leaves this week for Noel, Mo., where he will spend his vacation.

The following jewelers called on the local trade during the past week: Ross C. Libby, Weir City, Kans.; W. G. Coplin, Paola, Kans.; J. L. Potts, Marceline, Mo.; H. M. Bennett, Wellsville, Kans.; Carl Ricker, Emporia, Kans.; D. C. Burchett, Kirksville, Mo.; Roy E. Bertholf, Cherokee, Kans.; James Hayden, Topeka, Kans.

"Gems and Precious Stones"

Their CHARACTERISTICS, LOCALITIES OF PRODUCTION TESTS and some CURRENT LITERATURE

Flexible Cover, Postpaid, 50c.

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THE JEWELERS' CIRCULAR PUBLISHING CO., 11 John St., New York

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MAKERS OF

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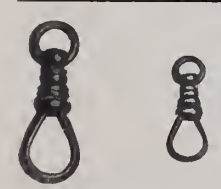
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Is a publication of real practical value; it truthfully illustrates those lines of merchandise; best adapted to the needs of the *Jewelry Trade;* its reliability is unquestionable.

SAFETY

With implicit confidence you can use it when ordering goods; it insures you against deception; remember, for every dollar's worth of merchandise you buy you are obtaining positive, intrinsic value.

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LAPIDARIES PRECIOUS STONES

GEMS in Unique Cuttings

Indianapolis.

John P. Mullally will leave this week for a business and pleasure trip to New York, Boston and Providence.

Lon R. Mauzy left Aug. 3 for California, where he will join Mrs. Mauzy, who has been there three months.

J. E. Reagan, manager of the Baldwin-Miller Co., has gone to Ludington, Mich., to join his family, who are spending the Summer there.

A sample room at the Jefferson Hotel, St. Louis, is being conducted for several weeks by I. Groh, president of the I. Groh Jewelry Co.

Henry Bongartz, 20 years old, has been arrested at Alexandria, charged with the theft of a number of watches from the Alexandria Loan Co.

E. H Froeckling, a manufacturing jeweler, employed by Dyer Bros., has returned from a two weeks' visit to Hamilton, Cincinnati and Covington, Ky.

Local detectives have arrested John F. Wellenkamp, a clerk employed by Henry Bloom on a charge of grand larceny. He was arrested shortly after opening the store one day last week.

Clarence James, watchmaker for J. P. Mullally, has returned from a motor cycle trip to Chicago, Terre Haute and Vincennes. He spent one week in a house boat on the Wabash River.

An automobile trip through southern Indiana, to include a visit of some days at Madison, is being made by Asher W. Gray and family. Mr. Gray is a member of Gray, Gribben & Gray.

A. H. Varney, Amo, has an old-fashioned clock that has been in the Varney family more than a century. A lead cannon ball weighing eight pounds is used as a weight. The cannon ball was picked up on a battlefield by Ellen Boyd, Nov. 1, 1785.

Dyer Bros. are completing alterations to their store and shop. A balcony in the salesroom has been built for the engraving department, while a one story brick addition will be used by the manufacturing department. The salesroom is being decorated.

Julius C. Walk was at the watchmaker's bench in his store for the first time in 20 years, last week. During the absence of Edward Petri, the store's watchmaker, Mr. Walk undertook to look after that end of the business. Mr. Petri went to Lake Maxinkuckee.

Jewelers of South Bend are protesting against an order that all overhead electrical signs and the illuminating arches in the business district must be removed, under penalty of prosecution. Cyrus E. Patte, prosecuting attorney, alleges the signs are dangerous.

Out-of-town jewelers in this city, last week, were: Aaron Pursel, Noblesville; Ralph B. Clark, Anderson; S. B. Merrick, Plainfield; John W. Hudson, Fortville; E. O. Collins, Franklin; J. F. Kiser, Muncie; A. H. Pauley, Bloomington; Daniel Beauchamp, Fairmount; Edward Schmidt, Lafayette, and J. W. Thompson, Danville.

Through an advertisement offering to loan money at rates lower than pawnbrokers, Eugene F. Sutherland has been arrested for violating the pawnbrokers' ordinance. He did not have a license and did not make reports to the police. About $2,500 worth of diamonds and jewelry upon which money had been loaned were taken charge of by the police.

Milwaukee.

David Goldman has returned from a business trip to Chicago.

Harry T. Brake, of A. F. Puls, is back from his annual vacation.

Moses Ehrlich, Detroit, Mich., visited his cousin, David Goldman, last week.

Dr. I. Greenberg, optician at the downtown store of David Goldman, was a recent visitor to Chicago.

The display windows in the downtown store of David Goldman are being elevated in order that the stock may be shown to a better advantage.

The traveling representatives of the Kuesel Bros. Co., including Charles Kuesel, A. L. Heuer and A. Pietzner, have left for their territories.

Joseph Goldman, former manager of the south side jewelry establishment of David Goldman, his brother, has opened a new jewelry store on National Ave., between First and Second Aves. The new store is strictly modern in both equipment and stock.

Several valuable pearls were found in Wisconsin rivers, last week, including one picked up near Fulton, estimated to be worth between $400 and $500. Discarded clam shells are being sold to pearl button factories at prices ranging from $20 to $30 per ton.

News has reached Milwaukee jewelers that Sol Martin, Jr., former manager of the Peerless Jewelry Co., Milwaukee, has sold his new jewelry business at Evansville, Ind., under the style of Martin & Co. Mr. Martin, who is expected to arrive in Milwaukee soon for a short visit, has not completed his plans for the future.

Franklin Thomson, secretary of the Wisconsin Retail Jewelers' Association and secretary of the Jewelers' Mutual Fire Insurance Co. of Wisconsin, attended the annual convention of the Minnesota Retail Jewelers' Association, last week. The Milwaukee offices of Mr. Thomson will soon be moved from the Sentinel building to larger and more commodious quarters in the Stephenson building.

Among the out-of-town Wisconsin jewelers who were Milwaukee visitors this week were: J. B. Kimball, Waukesha; Mr. Rathke, of Rathke & Meiners, Mayville; O. C. Boelte, Columbus; William F. Notbohm, Oconomowoc; A. F. Mirlach, of A. F. Mirlach & Bro., Beaver Dam; F. H. Coburn, East Troy; Mrs. K. Endlich, Kewauskum; E. G. Longcroft, Berlin; J. H. Brager, Mount Horeb; J. M. Chase, of J. M. Chase & Son, Omro, and John Armbruster, Cedarburg.

The Chelsea Clock Co., Chelsea, Mass., has just built an addition to the main building of its plant, and has also built a wing which gives the concern nearly double the amount of space which it formerly had. New machinery and every modern facility for the convenient transaction of business is being installed.

Minneapolis and St. Paul.

A. J. Wilkinson has been engaged as watchmaker for the R. G. Winter Jewelry Co., Minneapolis.

C. E. Carlson, 917 Payne Ave., St. Paul, is just completing a handsome residence which cost about $5,000.

C. A. Sherdahl, Montevideo, Minn., and wife left, July 30, for a trip to the Seattle Exposition, after attending the convention in Minneapolis.

The building in Minneapolis occupied by the Plymouth Clothing House, J. B. Hudson & Son, retail jewelers, and others, occupying half a square at the corner of Nicollet Ave. and 6th St., has been leased for a five and 10-cent store. The lease of Hudson & Son extends for two years yet, and it is supposed that by that time they will have erected a new store for their business. Mr. Hudson owns considerable real estate in the down-town district and will not be at a loss for a location.

The jewelers' convention brought in a great many retailers to Minneapolis during the past week, among them being I. M. Radbaugh, Hastings, Minn.; I. Reiner, Hutchinson, Minn.; J. L. Williams, Zumbota, Minn.; C. G. Coyne, Mandan, N. Dak.; Wilber D. Nelson, Pierre, S. Dak.; C. O. Guy, St. Cloud, Minn.; John Holt, Eau Claire, Wis.; R. L. Overholzer, Andover, S. Dak.; Ove Hoegh, Spring Grove, Minn.; Fred Green, Buffalo, Minn.; E. B. Woodward and wife, Bismarck, N. Dak.; L. J. Mosher, Owatonna, Minn.; E. M. Schwenke, New Richmond, Minn.; F. B. Logan, Royalton, Minn.; J. C. Herdliska, Princeton, Minn.; C. A. Sherdahl, Montevideo, Minn.; E. McAyeal, Morris, Minn.; Nels Nelson and wife, Hutchinson, Minn.; J. D. Peterson, Echo, Minn.; G. F. Meier, Winona, Minn.; William Plackner, Benson, Minn.; N. S. Nelson, Hutchinson, Minn.; J. H. Nelson, Toronto, S. Dak.; J. J. Birkebak, Lester Prairie, Minn.

Omaha.

Harry Greenblatt is home from a business trip through the State.

S. V. Gustafson spent a few days in Wahoo, Nebr., last week.

E. P. Shaw, with S. W. Lindsay, is spending his vacation at Wall Lake, Ia.

C. B. Brown, wife and daughter have returned from a four weeks' trip to Colorado.

Albert Edholm, wife and small daughter, have returned after a 10 days' vacation on the lakes.

Miss Bessie Neve, saleswoman for Fred Brodegaard & Co., was seriously injured last week. One of her hands was caught in an electric fan, and three fingers were badly lacerated.

The work of the local jewelers' club as to arrangements and minor details of the national convention is complete. Invitations have been mailed to the public for Thursday evening, when the exhibit hall will be thrown open for inspection.

A. Mandelberg is exhibiting a window display clock this week. The clock is made of brass and shows only the hands to the public. A sign, "How Does It Run?" is placed below, and a diamond ring is offered to the one solving the mystery.

Cincinnati.

Victor Gebhardt, of Gebhardt Bros., is spending his vacation fishing in Michigan.

Joseph F. Peiper, of the estate of F. Pieper, Covington, Ky., has returned from a pleasure trip in the east.

William Owen has partly recovered from the serious street car accident he met with several weeks ago. He left for Venice, O., July 30, to attend the funeral of an aunt.

Mr. and Mrs. Jno. Holland, of the Jno. Holland Gold Pen Co., have returned from a two weeks' visit to a sister of Mrs. Holland, at Columbus, O. The traveling men with this company left for the far west and northwest in the past week.

Out-of-town jewelers in the city buying stock during the past week were: M. Fisher, Springfield, O.; M. Aman, Dayton, O.; J. C. Fischer, Flemingsburg, Ky.; W. B. Harrington, Belzoni, Miss.; J. L. Wisby, Edenton, O., and Duncanson Bros. & Co., Lynchburg, O.

Frank Herschede and family, of the Frank Herschede Co., left July 30 in his large touring automobile for Detroit, Mich., where they will take the steamboat for Duluth, Minn. On returning to Detroit, they will make the remainder of the trip back to Cincinnati in the motor car.

The substitution ring game has been played again on several of the retail jewelers in the past week. Barney McLauren and John Scanlon, both Cincinnati men, were arrested. A number of "phony" rings were found in their possession, also a ring taken from Joseph H. Kenkel's jewelry store. Another ring was claimed by Wm. Fink, having a jewelry store only a few blocks away. The trial of the men for larceny will take place Aug. 6. The actual loss to the jewelers will be slight, as they expect to get back the stolen rings.

Pittsburg.

John A. Rupp, Kittanning, was in Pittsburg last week.

C. E. Hines, Vandergrift, has sold out to A. O. Duppstadt.

J. H. Jones has returned from Canada, where he spent his vacation.

F. F. Lang has gone to Rye Beach, Huron, O., where he has a cottage and where his family is passing the Summer.

Edward Schaffnit, of Goddard, Hill & Co., left last week for Chautauqua Lake, accompanied by his family, on a two weeks' vacation.

The E. P. Roberts & Son Co. is redecorating the interior of its store. The walls have been painted a pale blue and the ceiling a delicate pearl.

The M. J. Smit Co. has its advertisement printed on the back of thousands of tickets to be sold by the allied trades organizations at the coming celebration of Labor Day.

President McAdoo of the National Association of Credit Men was in Pittsburg last week and was the principal speaker at a noonday luncheon given by the Pittsburg Association.

Among the out-of-town jewelers in Pittsburg last week were R. L. Keplinger, Franklin; Roy Kuhn, Scottdale; Frank Bloser, New Kensington; Thomas Tomlinson, Charleroi, and J. S. Leedham, Elwood City.

George W. White, of West, White & Co., who left last Sunday for New York, intends also to visit a number of the manufacturing jewelry concerns in Attleboro and its vicinity.

Annie Binder, a 14-year-old girl, was taken into custody in Millvale, a suburb of Pittsburg, a few days ago, charged with having taken three diamonds, one of which she sold to a jeweler.

The wholesale and retail teams of the Jewelers' 24-Karat Club of Pittsburg again crossed bats last Saturday and the latter were again defeated. It is likely that another game will be played.

S. Maltinsky has leased the store room and basement of the building at 441 Smithfield St. for four and a half years at an annual rental of $7,500. The building is owned by Mary H. Hays.

George R. Blose, who for the last 15 years has resided in McKeesport, is opening a first-class store in that city. McKeesport is a buy mill town, and as business is improving there Mr. Blose believes that he will have a good trade.

Jewelers of Greater Pittsburg are taking a lively interest in the proposed action of the city to rename about 900 streets. It has been proposed to rename some of the most important thoroughfares of the old city, such as Fifth Ave. This action, if taken, would put jewelers to much expense in getting new stationery and advertising matter.

The John M. Roberts & Son Co. has erected in Fifth Ave., near Craft, one of the most ingenious signs ever constructed by a Pittsburg firm. The sign shows an ocean scene with a large revolving diamond, made of material that sparkles most brilliantly under the cluster of a large number of lights. The device is especially attractive at night.

Gillespie Bros. announce that they have renewed the lease of their present excellent location, second floor of the big Park building, for another period of five years. The firm is now making extensive alterations. New fixtures are being built for the cut glass department, new cases will be installed and new electric lighting fixtures will be placed in the ceiling and other changes made.

The fire sale conducted by the Hardy & Hayes Co., following an adjustment of their fire loss, has been a success. The goods damaged by the fire in the upper floors were nearly all sold on the first day of the sale, and the clerks have been kept exceedingly busy waiting on customers. As soon as the stock is sufficiently reduced repairs to the building will be commenced. Many improvements are contemplated.

President Archibald of the National Jewelers' Association passed through Pittsburg Saturday on his way to Omaha to attend the National Jewelers' convention. Pittsburgers who left for the Omaha convention were Steele F. Roberts, president of the Jewelers' 24-Karat Club of Pittsburg, who will make an adddress, and John M. Roberts, chairman of the watch price-cutting committee of the Pennsylvania Jewelers' Association, who will have something to say on watch price cutting.

Philadelphia.

A. Vollmer, 144 W. Girard Ave., has returned from a visit to Ohio.

Harry Gerlitz, watchmaker for Gimbel Bros., has resigned his position.

Andrew Kaas, 125 S. 13th St., is touring the western States with Mrs. Kaas.

Nat Knicker, of M. Sickles & Sons, has been visiting his family at Spring Mount, Pa.

Charles Reiss, with J. J. O'Loughlin, 141 N. 9th St., has been spending the past week in New York.

Charles Oakford, who has charge of the silver department of J. E. Caldwell & Co., is away on a vacation trip.

L. Lipkin, an importer of diamonds and precious stones, will move in a few days into his new store, 8th and Stanton Sts.

William Leiner, formerly a Front St. jeweler, has accepted a position with Elias Weinmann, 925 Chestnut St., as traveling salesman.

W. M. Engle, 4233 Lancaster Ave., has made extensive alterations in his store, including fixtures, artistic furniture and a new metal ceiling.

William Gsand, 2337 Germantown Ave., is receiving condolences from his many friends in the trade, owing to the death of his father, July 25.

John Ernst, formerly watchmaker for the trade, recently made his first trip to nearby towns as clock salesman for the Sommer Clock Co.

H. W. Asquith, Hatboro, Pa., continues to improve the appearance of his attractive store. A complete line of new fixtures has recently been added.

Homer Vernon, formerly of Ambler, Pa., has resigned his position as watchmaker for W. W. Appel, Lancaster, Pa., to take up the study of optometry.

J. T. Wicker has resigned his position with Edward Brown & Sons, instrument makers, to accept a position with E. S. Radley, a jeweler at 2404 Frankford Ave.

J. Q. Gorfine, 109 N. 13th St., has given up his business in this city and has moved to Baltimore, Md., to engage in a new business. Mr. Gorfine is a brother of G. A. Gorfine, 52 N. 11th St.

Henry Cook, an old retired jeweler, has the sympathy of the trade on account of the recent death of his wife, which occurred July 23. Mr. Cook is well known to the old jewelers of this city.

The following jewelers were visitors to this city during the week: S. L. Diehl, Pen Argyl, Pa.; R. W. Quicksall, Mount Holly, N. J.; Josiah B. Heckler, Mainland, Pa.; Solomon Lent, Shenandoah, Pa., and M. E. Hunter, Beverly, N. J.

William Van Kirk, 61 years old, a pawnbroker at 1826 S. 2d St., died suddenly in the rear room of his shop, Thursday of last week, after an altercation over a diamond ring, the return of which was demanded by Joseph Sykes, of 2d and Fernon Sts.

The store of Solomon Geiger, 1025 Broadway, Camden, N. J., was entered Wednesday night, and watches, rings and trinkets to the value of $300 were stolen. Mr. Geiger discovered the robbery when he opened his store the following morning, the safe being open and the keys to the

strong box lying on the counter. On information furnished the police by Mr. Geiger an arrest is expected in a day or two.

The carnivals given in the various districts in this city have met with such success that the Camden business men are planning a large carnival to take place in the early part of the Fall. F. B. Waller, jeweler, 405 Broadway, is a member of the committee.

Augustus Du Bosq, one of the oldest pearl stringers in the country, who died, recently, at his home at 722 Chestnut St., had always been identified with pearl and onyx jewelry, repairing and stringing for the best houses in this country, and though more than three score and 10 had been actively engaged in business for the past 40 years.

Lancaster, Pa.

H. F. Andrews, optician, Strasburg, Pa., was in Lancaster, last week.

T. Wilson Dubbs has gone to Atlantic City for a 10 days' vacation with his family.

C. H. Hartman, watchmaker for E. G. Hoover, Harrisburg, visited Lancaster, last week.

Byron W. Thrash, Nescopeck, has taken a position as jeweler with N. Traub, Yonkers, N. Y.

Fred A. Wheeler, of the Non-Retailing Co., is home from an extended trip over his territory.

Charles E. Foose, of the Non-Retailing Co., has gone to Canada and the Thousand Islands for two weeks.

Percy Appel, of W. W. Appel, is one of a house party given at Atlantic City by J. R. Livezey, Lancaster.

Lemon Wolf, an engraver for Tiffany & Co., is spending his vacation with his parents at Brownstown, this county.

J. E. Hartman, salesman for Louis Kaufman & Co., paid his first visit in five years to Lancaster, last week, greeting old friends.

Marcus Edelstein visited Philadelphia last week. He is now entertaining his brother, Sidney Edelstein, a jeweler of Paterson, N. J.

A. H. Washburn, New York, and M. Field, Boston, were the guests, last week, of Charles D. Rood, president of the Hamilton Watch Co.

George Allabach, with Louis Weber & Son, is spending his vacation in Reading, Pa. Miss Lillian Bohan, one of the selling force, is visiting Wild Cat Falls and Marietta, Pa.

John Shookers, late head watchmaker with Louis Weber & Son, is taking a vacation in the country pleasure resorts of Lancaster County, preparatory to going into business for himself.

G. William Reisner is home from a trip to the New England States and Harrisburg, Sunbury and Williamsport, Pa. Joseph Voll, who was in Philadelphia a considerable time, is again with Mr. Reisner.

Robert N. McCloskey, Lock Haven, has returned to the Bowman Technical School from a vacation trip to his home. Eby H. Flary, instructor in elementary watchworks at the school, is home from a two week's vacation spent at Ronk, Pa.

Among the jewelers who lately visited Lancaster were: D. H. Walters, Baltimore; Charles C. Hartman, Memphis, Tenn.; August Spiece, Louisville, Ky.; J. H. Sensenig, New Holland, Pa.; E. P. Zane, Christiana, Pa.; Fred. Kaufhold and Henry Fochl, Columbia, Pa.; J. H. Kreider, New Holland, Pa.; William Manley, Williamsport; Geo. P. Rinn, Columbus, O.

San Francisco.

TRADE CONDITIONS.

There has been quite an improvement in the retail end of the jewelry business in San Francisco the past week. One of the most noticeable signs of improvement is in the greatly increased number of visitors that are now coming to this city. A year ago the local merchants depended almost entirely upon San Francisco trade, but now tourists are again visiting the city in large numbers. In October the Portola festival will be held, and preparations are now being made for this gala event. American and foreign war vessels will be gathered in the harbor and President Taft has consented to be here. A large entertainment fund has been collected and the world will be apprised in fitting form of the recovery of the city from the great fire of 1906.

Mr. Rosenthal, secretary of M. Schussler & Co., is on a two weeks' vacation.

David Schwab, of Davidson & Schwab, has been calling upon the local trade.

Ben Cohn, Leadville, Colo., and Samuel Mayer, Denver, Colo., were visiting acquaintances in the local trade, last week.

J. S. Dinkelspiel is back again after a month's vacation, spent in the southern part of the State.

Max Cohn, a manufacturing jeweler, has taken quarters on the third floor of the Jewelers' building on Post St.

J. S. Lehrberger, who had his family at Larkspur, across the bay, for two months, has moved back to San Francisco.

L. H. Smith, a traveling man in the employ of A. I. Hall & Son, was married, recently, and is now on his honeymoon.

Chief of Police Cook has just received from the Jewelers' Security Alliance a check for $100 as a reward for the detectives who arrested Otto A. Ross, recently, on the charge of breaking into the store of M. Farber, 954 Market St.

The co-partnership that has existed between Frank McGaw and Alfred Lazarus, doing business at 245 Montgomery St. under the name of McGaw & Lazarus, has been dissolved by mutual consent and the business will be continued at the same place by Alfred Lazarus.

The event of the present week in retail circles has been the removal of Deremer & Co. from the temporary quarters occupied since the fire, on 1341 Van Ness Ave., to a handsome new store at the corner of Geary St. and Grant Ave. This firm has been in business in San Francisco for nine years and at the time of the fire was located in the vicinity of the present store. The new store is a much larger one than the old one, and includes two floors and a balcony of large proportions. The woodwork is in mahogany, with tinted walls to match; the first floor, devoted to diamonds, is tinted a delicate blue. The firm makes a specialty of cut glass and silverware and has always been noted for its progressive policy in advertising these lines.

Herman H. Dahl, Ulen, Minn., has sold out and gone to Marion, N. Dak.

Pacific Coast Notes.

R. P. Gillette, who recently opened at Portersville, Cal., has just moved into a new store in the Price building which he has fitted up handsomely.

W. A. Manson, Charles M. Hanf, N. B. Hale & Son and J. R. Kennedy, San Bernardino, Cal., have announced that their stores will not be opened until noon on Mondays, from now until Sept. 1.

The store of D. S. Binford, at 122 E. Philadelphia St., Whittier, Cal., has passed into the hands of Lee C. Sawin, Riverside. Mr. Binford goes to Riverside to engage in the optical business with his father.

Paul A. Curtis, San Luis Obispo, Cal., has disposed of his interests in the firm of Curtis & Lederer at that place, and H. C. Lederer is planning to make some changes in the store. A manufacturing department is to be added and will be in operation before the holiday demand sets in.

Ed. N. Radke, who conducted a watchmaking school at Merced, Cal., has closed that establishment and has left on a trip to Portland, Ore. He will also visit the Alaska-Yukon-Pacific Exposition at Seattle and, while away, will look for a new location for his school.

The store of Bernard Meves & Son at 317 San Pablo Ave., Oakland, Cal., was entered July 19 and stock valued at $200 was taken. Entrance was effected through a rear window. An attempt was made to open the safe and the thieves succeeded in opening the outer door, but evidently were frightened away before they could open the inner doors.

Pacific Northwest.

In Pendleton, Ore., burglars have been busy and several jewelers have lost small quantities of jewelry.

Thomas J. Juzek, formerly in the wholesale jewelry business at Elgin, Ill., is now at Eugene, Ore., and may start in business there.

Philip Rosumny, who conducts a small store at 246 Burnside St., Portland, Ore., has been arrested and held for trial on the charge of receiving stolen goods. He failed to note the receipt of goods in his books, it is charged.

The store of Leffert Bros., 272 Washington St., Portland, Ore., was entered by burglars recently through a plate glass window which they broke. Stock to the value of about $500 was taken.

Thieves have been busy at Tacoma, Wash., lately, and in one night two jewelry stores were entered and robbed. Entrance to the store of A. Rose, 1407 Pacific Ave., was effected by boring a hole in the floor and cutting out a section large enough for a man to crawl through. Nine gold watches, valued at $150, a quantity of rare coins and a small amount of cash were taken. The other store robbed was that of Richard Vaeth, 924 Pacific Ave. Here the show window was smashed with a bolt and the goods were taken from the window. The loss in stock amounted to a little over $100.

Millard F. Davis, Wilmington, Del., recently celebrated the 30th anniversary of his business career.

Los Angeles.

Wm. Kergan Day, of Day & Peterson, San Francisco, has been in this city for a few days.

R. H. Schwarzkopf and Geo. L. Penniman are both on the road up the coast with manufacturers' lines.

H. T. Pierik, son of J. C. Pierik, jeweler at Springfield, Ill., has taken a position in the jewelry department at A. Hamburger & Sons' store.

The Geneva Watch & Optical Co., Geo. M. Williams, proprietor, is selling the large stock of the J. P. Trafton Co., which recently discontinued business.

Since the retirement of Mr. Stansfield from the Jupiter Consolidated Jewelry Co., a reorganization has been effected by which W. H. Freeman becomes the manager. L. L. Rogers will have charge of the shop.

The E. W. Reynolds Co., on account of the growth of business in its jewelry department, has found it necessary to increase the space devoted to that department, and has been making changes which will make much more room available.

Mrs. J. Wiesenberger has gone with her uncle, A. B. Cohn, and family on an automobile trip to the Yosemite and will go thence to San Francisco. Her father, L. B. Cohn, formerly proprietor of the Diamond Palace, this city, is also in the party.

H. F. Wallace, wholesaler at 414½ S. Broadway, is making a number of big shipments of paper boxes, plush goods, etc., some of which go as far north as Santa Cruz. Mr. Wallace has just installed a new printing press for printing labels, box covers, etc.

S. B. Bailey, 353 S. Broadway, after having sold most of the goods damaged by fire and water in his store a few weeks ago, has engaged Percy H. Greer, the well-known auctioneer, and is now disposing of the balance of his stock at auction. Sales are held both forenoon and afternoon.

Philip T. Hoeffer has sold his jewelry business, located at 501 W. 7th St., to A. T. Werner and has gone to Hermosillo, Mex. Mr. Werner formerly was in the manufacturing business with the Los Angeles Ring Mfg. Co. P. W. Andrews, formerly with Geo. H. Curry, has taken a place with Mr. Werner.

Arthur Andrews, foreman of the factory of the Donavan & Seamans Co., has returned with his bride from Catalina Island. Mr. Andrews, who is popular in the jewelry circles of Los Angeles, also has a host of friends in Canada, as indicated by numerous beautiful presents received from the Dominion.

The Whitley Jewelry Co. has been exhibiting in its window a handsome cup which was donated by that company and contested for at the fourth annual ocean yacht race around Catalina Island, under the auspices of the South Coast Yacht Club. Mr. Jepson, president of the Whitley Co., is much interested in the sport.

Thorpe & Hoberg, Sioux City, Ia., are closing their establishment every day at five o'clock, except Saturday, until Sept. 1. The concern announced the fact in an advertisement of four inches, four columns wide, published in a local daily.

New Orleans, La.

Hepfensitz Bros. are renovating their store in anticipation of a large Fall business.

Four jewelry travelers representing Leonard Krower have started on their regular Fall trip.

The following jewelers were in town last week: S. J. Rolfe, W. C. Perkins, James Jackson and R. T. Richardson.

J. J. Weinfurter and family were part of a merry picnic party on a gasoline launch, which paid a visit to nearby river resorts, last week.

The new building of Coleman E. Adler is nearing completion. Special attention is being paid to the art room, which will be located on the third floor.

Leonard Krower has been appointed by Governor Sanders a delegate to the Good Roads Conference, which will be held in Baton Rouge in a few days.

Daniel Ramilli, assistant foreman of A. B. Griswold & Co.'s manufacturing department, sailed, Wednesday, for New York and other eastern cities.

Vincent Esposito will not come here to face a jury on the charge of arson. Judge Ancorn, of the Second City Criminal Court, heard the full story and promptly let him go.

Elliot J. Goldman has returned from New York and Baltimore. He has temporarily resumed his optical work, but has a number of offers from jewelers and others under consideration.

Louis Hausmann left, Sunday, for New York, sailing for a couple of months' vacation through southern Europe with his family, who will meet him in Lucerne, Switzerland. Gabe Hausmann and Sam Adler returned, Aug. 1, from an extensive trip through the west with the Elks.

Jewelers and jobbers are taking an active interest in the Buyers' Convention week, beginning next Monday. Thousands of invitations have been issued to country merchants, and those who accept will be provided with free fares and considerable entertainment, besides reduced hotel rates.

Leonard Krower, the prominent wholesaler, has been appointed chairman of the finance committee for the Waterways Commission and for President Taft's visit here in November. His work will include the raising of $25,000 for entertainment purposes. The Progressive Union knows Mr. Krower, and feels safe now that he has undertaken the task.

Several empty packages and boxes that had contained jewelry were picked up on the floor of a Louisville & Nashville mail car. Postmaster Behan turned the matter over to the inspectors, who are working on the case. One box was addressed to Leonard Krower, Canal St., and another to Zaeringer Bros., Royal St. The stolen contents were not very valuable.

A queer case is before the courts. Hart Abraham, a jeweler, was summoned for obtaining money under false pretenses. Harry O'Donnell bought a pair of earrings as a birthday present for his wife, and claims Abraham sold them to him as white sapphires. O'Donnell was later told by others that the stones are worthless. Upon Abraham's refusal to exchange or refund, it is said, affidavit was made. The committing magistrate sent the case higher, and expert testimony will be taken.

The Public School Athletic League is still obtaining trophies from prominent citizens and giving the jewelers opportunity for original designs. Charles A. Hartwell has offered a magnificent silver trophy for the girls basketball team and has turned the work over to T. Hausemann & Sons, who will do the work right here. The centerpiece will represent a basketball court, with two of the girls' teams at play and will be etched on the silver itself.

Buffalo, N. Y.

A new jewelry store was opened recently at 182 E. Genesee St. by Louis Katz.

The front of the store of H. Prussmann, 213 E. Genesee St., has been entirely remodeled.

A successful picnic was given by the Jewelry Workers' Union of Buffalo, at Cascade Park, N. Y., Sunday, Aug. 1.

William Ehman, president of the Buffalo Retail Jewelers' Association, accompanied by his wife, is on a trip abroad and is expected home shortly.

Capt. G. A. Frisch, the Genesee St. jeweler, is in command of Company K, 65th Regiment, N. Y. N. G., which is now doing field duty in Camp Josiah Porter, at Farnham, N. Y.

Julius I. Block, proprietor of the Niagara Ring Mfg. Co., is on a four week's vacation. Mr. Block is traveling westward and will be a visitor at the Alasko-Yukon-Pacific Exposition.

J. C. Yung, of Yung & Debus, Genesee St. jewelers, is spending a week's vacation at Crystal Beach, Ont. Mr. Yung is accompanied by his wife, who is gradually recovering from a serious illness.

Among the jewelers who recently visited Buffalo were: F. D. Kelsey, East Aurora, N. Y.; B. M. Frary, Medina; C. H. Betts, Tonawanda; Ed. Hall, Arcade; Mrs. E. A. Harris, Brockport; R. C. Holmes, Gowanda; C. D. Barnes, Gowanda; D. A. Hixson, Lockport; E. Dahlgren, Jamestown; J. A. Worrell, Washington, O.

Sal. Sickle, jeweler of Salt Lake City, Utah, has purchased the Kenwood apartments on 3rd St. S., between 5th and 6th Sts. S., as an investment.

Lewis S. Kann, Washington, D. C., announces that he has retired from the retail jewelry business and sold out to Edwards & Zanner Co., the members of which firm have been with R. Harris & Co., this city, for the past 20 years. The new firm has the hearty support of Mr. Kann, who disposed of his business because of the death of his son.

A new buffing lathe, which, it is claimed, saves cost for the manufacturer and insures better work, has recently been put upon the market. It is a distinct departure from the ordinary lathe, inasmuch as it is a duplex machine with each end working independently. Either end can be instantly started or stopped independent of the other and the ends of the spindles are detachable, for all classes of work. This duplex lathe making it possible to use the same machine is manufactured by A. B. Nutting & Co., Amesbury, Mass.

Providence.

TRADE CONDITIONS.

A large number of the manufacturing jewelry establishments of this city are closed this week in accordance with the plan adopted some months ago by the vacation committee of the New England Manufacturing Jewelers' & Silversmiths' Association. The idea of uniformity in closing the factories for the Summer clean-up and vacation, preparatory to the commencement of the busy season, has been discussed for several years, but it was not until this year that any concerted action has been taken. When the tariff bill is settled and the Christmas holiday order season approaches, it is expected that the jewelry business will be given an impetus and a full quota of help will be required in the factories. An evidence of increasing activity in this vicinity is the number of advertisements in the daily newspapers for help wanted.

Edward B. Hough was in New York last week on business.

George H. Holmes, of G. H. Holmes & Co., was in Boston last week.

I. Berlin, Boston, was a visitor to the local retail diamond trade last week.

Mr. and Mrs. M. Otis have gone to Ogunquit for a stay of several weeks.

Raymond E. Ostby was one of the week-end visitors at Narragansett Pier last week.

Charles B. Broome was registered at the Bennett House, Quonochontaug, last week.

J. A. Foster & Co. are closing their store, 69 Dorrance St., at 1 o'clock during the Summer.

George H. Goodheart, 320 Fifth Ave., New York, has opened a summer branch at Watch Hill.

Col. Samuel M. Nicholson entertained a party last Saturday on board his steam yacht *Onondaga*.

Henry A. Kirby is in Europe in the interest of machinery for his new mill property at Allendale.

A. O. Burgess, of J. S. & S. W. Granbery, Newark, N. J., was in town last week purchasing goods.

The annual outing of the employes of the J. A. Foster Co. will be held at East Providence Centre Aug. 13.

The factory of the Ostby & Barton Co. closed down Wednesday last for 10 days for the annual repairs.

Charles E. Platt is calling on the trade through the Middle West for the Theodore W. Foster & Bro. Co.

Mr. and Mrs. William P. Dutemple arrived home last week from a 10 days' trip to the Bermuda Islands.

A permit has been issued to John Nelson to build an addition to the dwelling and store at 406 N. Main St.

Among the Providence people who are at Gray's Inn, Jackson, N. H., are Mr. and Mrs. Everett I. Rogers.

Jacob Beringer, Westerly, has opened a branch store for the Summer at The Bijou, on Bay St., Watch Hill.

Capt. Horace L. Manchester has been relieved at his request from serving on the Harrington court-martial.

D. Wilcox & Co. are receiving good orders from George S. Melville, who is traveling through the Middle West.

Harry Cutler arrived home last week from an extended western trip in the interests of the Cutler Jewelry Co.

Charles C. Darling, of C. C. Darling & Co., with a party of friends, spent several days last week on a yachting cruise.

The annual outing of the S. & B. Ledderer Co. Mutual Relief Association will be held at Vanity Fair Saturday next.

Nowman M. Saati, 543 Westminster St., has joined the 1 o'clock closing movement on Fridays for the remainder of the Summer.

Mr. and Mrs. Ralph S. Hamilton and Mr. Robert Hamilton have been spending a portion of the past week at Conanicut Island.

Mr. and Mrs. Charles C. Darling left Friday for Mount Kinco House, Kinco, Me., and will be absent until the middle of September.

The Baird-North Co. has been granted a permit by the Inspector of Buildings to erect a one-story brick storehouse on Lexington Ave.

The members of the American Enamel Workers' Benefit Association held their annual outing and field day at Emery Park on Saturday.

The factory of H. A. Kirby started up Monday after a 10 days' shutdown. It will be operated on a full schedule for the first time in 18 months.

Joseph Nicholas of this city was in attendance at the second annual convention of Texas Retail Jewelers' Association held at Dallas recently.

J. A. Durell has severed his association with the Providence Mfg. Co., 25 Calender St., and is now on the road for the Ross Jewelry Co., 113 Point St.

Mr. and Mrs. A. Tingley Wall, Miss Wall, Miss Constance Wall and A. T. Wall, Jr., were registered at the Ocean House at Watch Hill, in the last week.

Thomas Catlow was the Chief Rounder at the annual marshmallow roast and barn dance of the Rounders' Club at Ye Old Buttonwoods Hotel, last week.

Henry C. Luther and Benjamin L. Hall left Saturday for Salt Lake City, Utah, to attend the annual national encampment of the Grand Army of the Republic.

The Gorham Mfg. Co. started up its entire plant on Monday. The plant is now operated on a full-time schedule with numerous orders ahead in all departments.

John Francis Miller, of Doran, Bagnall & Co., North Attleboro, was married Monday to Miss Lucy Teresa Sullivan, of this city, at St. Michael's Church in this city.

Mr. and Mrs. Harold W. Ostby, Mr. and Mrs. George W. Briggs and Mr. and Mrs. George W. Briggs, Jr., spent a portion of last week at the Cold Spring House, Wickford.

The Metal Products Corporation has given a mortgage for $30,000 to Benjamin B. Knight, covering eight lots with improvements thereon on Eddy and Blundell Sts. and Thurber's Ave.

Timothy D. Pratt, formerly a manufacturing jeweler for many years, who discontinued business some three years ago on account of ill health, has accepted a shop position with the E. L. Spencer Co.

A quarterly dividend of 1¾ per cent. on the preferred stock and a quarterly dividend of 1 per cent. on the common stock of the United Wire & Supply Co. of this city has been declared payable Aug. 2.

Frank W. Marden and Charles L. Ketlety have sold to J. Harry Bongartz a lot with improvements thereon on the northerly side of Marlborough Ave., which the purchaser has mortgaged back for $1,250.

C. B. Sanford, manager of the Sessions Clock Co., Forestville, Conn., accompanied by his wife and daughter, are at Quonochontaug Beach, enjoying the breezes from the Atlantic Ocean for a couple of weeks.

Mayor Henry Fletcher will be a member of a party, including Gov. Aram J. Pothier, to attend the big races of the New York Yacht Club, off Newport, this month, on the yacht of Col. Joseph E. Fletcher, the woolen millionaire.

Mrs. Samuel M. Nicholson, Miss Patty Nicholson and Paul Nicholson sailed from New York for Cherbourg Tuesday on the *Kaiser Wilhelm II.* for a stay of six weeks in France, where Col. Nicholson will join them in about a week.

Col. Emery J. San Souci, of E. J. San Souci Co., who is a member of Governor Pothier's personal staff, is steadily recovering from the accident he suffered at Bristol a fortnight ago, when he sustained a fracture of the left ankle.

Charles Shields, Wilkes-Barre, Pa., who had charge of the Kirby store in Pawtucket for five years and is now in charge of the largest store under this name, has been spending his vacation at Pawtucket. He left Thursday afternoon for home in his touring car.

The D. M. Watkins Co., whose incorporation was recently reported, has organized with David M. Watkins as treasurer; Frederick H. Watkins, president, and Earl Williams, secretary. The latter, with Harry Shirley and Raymond West, are incorporators.

George T. Johnson and F. H. Young have started at 54 Chestnut St. as the Victor Jewelry Co., in the jobbing business. They intend to establish a chain of retail stores throughout New England for the sale of job lots of jewelry, with headquarters in this city.

The employes of John E. Leonhardt enjoyed an outing and dinner at Crescent Park, Friday afternoon, with athletic contests in the afternoon. The baseball game between two teams, composed respectively of married men and single men, proved to be the funniest event of the day.

The second annual outing of the employes of the plate department of the Ostby & Barton Co. was held last Saturday at Emery Park. About 50 took part in the outing. A baseball game was played between teams of employes, captained by Harry Lefleur and Joseph Moran, the latter winning by a score of 5 to 3.

Walter S. Thayer, proprietor of the Woonsocket Brush Co., Woonsocket, who was well known to the manufacturing jewelers through the brushes and brush wheels made by him, died last week at St. Joseph's Hospital in this city after an illness of less than a week. He was 63 years of age and is survived by a widow and one son.

Mr. Nickerson, manager of the Roger Williams Silver Co., has been ill with stomach trouble for some time past, and has not been able to be at the office.

N. B. Barstow, of the N. B. Barstow Co., 7 Beverly St., left on the *Cymric* for Europe, Wednesday. Mr. Barstow will be gone until about Sept. 15, and will combine pleasure with business.

F. W. Hall, of the Irons & Russell Co., 95-

Chestnut St., while recently repairing an automobile, sustained a severe injury to his right eye, into which hot cylinder oil dropped while he was working under the car.

Mr. and Mrs. Theodore W. Foster returned Wednesday from an automobile trip through the Berkshires and White Mountains. They were accompanied by Mr. and Mrs. Joseph A. Limbach, of Chicago. Mr. Limbach is the Chicago representative of the corporation.

George C. Richter and Victor F. Richter have formed the Richter Mfg. Co., with a place of business at 33 Canal St., where it will do electro depositing of gold and silver upon glassware by a new process whereby the deposit remains attached to the glass. Both members of the firm have had long experience with the Gorham Mfg. Co. in the designing and enameling departments.

Among the 15 members who compose the State rifle team from Rhode Island at the New England Interstate rifle matches last week at Wakefield, Mass., were Lieut. Henry A. Crosby and Sergt. Charles Fletcher, representing the manufacturing jewelry industry. Major Howard D. Wilcox, of D. Wilcox & Co., was executive officer, and Capt. Martin S. Fanning, quartermaster.

The silver service that was presented to the United States cruiser *Salem* last week by the citizens of that city was made by the Gorham Mfg. Co., which has in process of manufacture the silver services for the two battleships, *South Carolina* and *Delaware*. These will make a total of 25 that this company has made for Uncle Sam's new navy. The order for the *Delaware* service was received through Millard F. Davis, Wilmington, Del.

Included in the fleet of the Rhode Island Yacht Club on its annual cruise up Long Island Sound last week were the following jewelers: Commodore Clarence M. Dunbar, on the *Artmar*, with Aldridge G. Pearce as fleet captain and Arnold C. Messler as guest; Fred B. Thurber, *May Queen*, with William H. Thurber as guest; George W. Dover, *Nettie;* W. Louis Frost, *Medric II.;* Frederick Rogers, *Annaweta;* George L. Slade, *Setsu;* Harvey J. Flint, *Bat;* William B. Streeter, *Netor.*

Attleboro jewelers who have occasion to drive their automobiles into Rhode Island have commenced to circulate a petition asking for a change in the laws which now prevent an automobile from Massachusetts from being driven into this State more than 10 times without being licensed. The petition will be forwarded to the Rhode Island State Highway Commission. People who live in Attleboro and go back and forth to Summer homes on Narragansett Bay in automobiles assert that the law is very inconvenient for them.

Among the foreign importations entered through the Providence Customs House in the past week were the following: From Bremen, eight packages of imitation precious stones; from Hamburg, one package of silverware; from Havre, two packages of imitation pearls; from Liverpool, seven packages of manufactures of metal; from London, one package of spectacles; from Southampton, Eng., one package of silverware; from Yarmouth, N. S., one package of manufactures of metal.

James Taylor, alias Paul Schneider, who claims to be a graduate of the University of Wisconsin, was held in $9,000 bail for the Grand Jury Thursday morning of last week by Judge Gorham in the Sixth District Court, after he had pleaded guilty to three charges of breaking and entering and larceny. He was captured on the previous afternoon in the dwelling house of Ernest C. Baker, of Baker & Winsor, refiners, with a loaded revolver in hand, but he did not make any resistance. He was released from a 16-year sentence at Sing Sing about two years ago.

The annual convention of the salesmen, heads of departments and others, together with the officers and directors of the Gorham Mfg. Co., was held in this city this week and was productive of beneficial results to all concerned. The various working departments of the extensive plant at Elmwood were inspected, plans for future work were discussed and the general conditions of the various sections of the country as regards trade and similar questions were considered. Edward Holbrook, New York, president of the corporation, as well as John S. Holbrook, vice-president; John F. P. Lawton, secretary-treasurer, and Fred C. Lawton, superintendent, were present at the business meeting of the convention, which was held at the company's works, Wednesday morning. At that time the following statement was made, which indicates a very prosperous year. "Our fiscal year commences Feb. 1, and the present year, up to date, shows a larger volume of sales than the corresponding months of 1906, which was our largest year. We are operating at full capacity, and the number of our employes is now nearly as large as it ever was, and is about 20 per cent. larger than last year, but about the same as two years ago. A feature of this year's business is the considerable volume of booked orders for delivery this fall. This feature is in sharp contrast to the conditions exhibited both in 1907 and 1908, and it indicates a willingness on the part of dealers to maintain their stocks at an average condition. This condition applies to almost every section of the country, as the volume of our sales both at Chicago and San Francisco have maintained about the relative increase to those of our home offices. This is evidence to us of an increased demand on our customers, and we do not believes it indicates any tendency to speculate on the part of dealers. We look for a constantly increasing volume during the remainder of the year." In the afternoon the entire party took special electric cars to Narragansett Pier, where they were the guests of the corporation.

J. N. O. Thomson, La Grange Ind., will take an extended trip to Washington and Yellow Stone Park.

H. Nurock, Camden, N. J., is erecting a new building at 1124 Broadway, which he will occupy as a first-class jewelry establishment.

J. Kapsta, Merrill, Wis., has left for an extended trip to Europe. He will visit his parents and look after property interests in Russia.

Attleboro.

James Blake is enjoying a vacation of a few weeks at Springfield, Mass.

George Heywood, with the Horton-Angell Co., is spending a vacation in Maine.

C. P. Keeler, of McRae & Keeler, is Summering with his family at Harwichport.

The new factory of Leach & Garner Co., Pearl and Hazel Sts., will be completed by Sept. 1.

D. S. Spaulding, Mansfield, has been assessed for $617.83 and C. D. Lyons & Co., for $242.88.

Work on the new Mossberg factory will be started next Monday morning, and will cost $50,000.

The Watson & Newell Co.'s employes held their annual outing last Saturday down the Providence River.

The tax rate of the town has been increased 50 cents per $1,000 over that of last year. It is now $18 per $1,000.

George G. Kelley, of the W. H. Saart Co., who is rear commodore of the Edgewood Yacht Club, is enjoying a cruise with the club.

The annual swimming contest of the Watson & Newell Co. took place, last Wednesday evening, at the Pawtucket Boys' Club.

During a severe thunder storm, last week, a bolt of lightning entered the boiler room of the Watson & Newell Co., but did no damage.

Advertisements for help are increasing in the daily papers day by day. Twenty different advertisements appeared in one issue of a local paper last week.

S. O. Bigney will address the National Retail Jewelers' Association, at Omaha, Aug. 5, on "The Future Possibilities of Our Country from an Industrial Standpoint."

The factory of William Dumont, which is situated in Chartley, was destroyed by fire, Tuesday of last week. The fire started during the noon hour when there was nobody in the shop. It is supposed that the building caught fire from a gasolene engine which supplied the power. Work on rebuilding the factory will be started in a few days.

The following firms closed last Saturday evening for one week in order to allow their help to take their annual vacations: Attleboro Mfg. Co., Austin & Stone, J. W. Luther & Co., H. L. Thurber Sons Co., D. F. Briggs Co., S. O. Bigney & Co., Mason-Howard Co., Electric Chain Co., Bristol Mfg. Co., Carter, Qvarnstrom & Remington, F. H. Sadler & Co., Smith & Crosby, John Anthony, W. E. Richards Co., R. F. Simmons Co., Bliss Bros., J. M. Fisher Co., F. W. Weaver & Co., Simms & Co., Smith & Richardson, J. T. Inman, F L. Torrey, Bell Finding Co., Winthrop Mfg. Co., Dobra Bros., C. O. Sweet & Sons, W. B. Marble Co., E. T. Broght, A. Grover, Barden & Hull, D. & D. Chain Co., Oulton Engraving Co., A. S. Ingraham, E. D. Gilmore Co., Leach & Miller, Sykes & Strandberg, Allen-Lonnergan.

Local jewelers are very much aroused over the new law of Rhode Island which compels them to license their automobiles in that State if they go over the line more than 10 times a year. A number of the manufacturers who do their banking in

Pawtucket and Providence have shown their displeasure over the new law by removing their accounts to banks in this State.

The employes of the Frank Mossberg Co. have decided to form a benefit association and the firm has agreed to lend substantial aid to the project. A meeting will soon be held and an organization perfected.

While driving from Wrentham towards Attleboro the other evening Ralph Thompson, of the C. M. Robbins Co., ran over a young red fox with his automobile. The fox was killed instantly, and Mr. Thompson brought it home as a trophy of his first fox hunt.

While endeavoring to dispose of a large quantity of jewelry scraps in a Washington St. pawnshop in Providence, last Friday, Charles H. Hostmeyer, an employe of W. E. Richards Co., was placed under arrest by Inspectors Haran and O'Malley and Detective Goldowsky, who represents the manufacturing jewelers. Hostmeyer was taken to the police headquarters and then turned over to the Attleboro police. In 1906 it is said Hostmeyer was foreman for the S. & B. Lederer Co., in Providence, and was sentenced to three months in jail for the larceny of 2,400 collar buttons, valued at $85.85, and scrap worth $50. In the district court, Saturday morning, Hostmeyer pleaded guilty and was sentenced to the house of correction at New Bedford for three months. In court he spoke very highly of the Richards Co. and said he deserved punishment.

North Attleboro.

James O. Copeland has purchased a Ford runabout.

G. C. Hudson returned, last week, from a short trip.

Frank H. Bliss is at his Summer home at Matamuck Beach.

Fred B. Bingham has gone west for Cheever, Tweedy & Co.

A new floor was laid in the factory of F. M. Whiting & Co., last week.

Alpin Chisholm, of the Bugbee & Niles Co., spent last week in New York.

William Peckham has been visiting the Montana Mines the past two weeks.

Orin Clifford, of the Webster Co., attended the funeral of his brother at the Cape, last week.

George Semple, New York representative of the W. & S. Blackinton Co., was in town last week with his wife.

Edward Gilbert, formerly office manager of F. S. Gilbert, has entered the employ of the Shepard Co., Providence.

Harry Kip, New York representative of the H. F. Barrows Co., is enjoying a vacation at Greenwood Lake, N. J.

Charles Bird, an employe of T. I. Smith & Co., lost the tip of his finger, last week, while working on an emery wheel.

William Bartlett, of this town, has severed his connection with the traveling force of the Stafford Ring Co., Providence.

Robert Squires, New York salesman for E. I. Franklin & Co., is enjoying an automobile trip through the New England States.

The manufacturing jewelers were pleased to learn, last week, that the tax rate had been reduced from $23 to $20 per $1,000 of valuation.

The funeral of the late Albert W. Burton took place last Tuesday afternoon from his late residence in Plainville. During the funeral all the jewelry shops of Plainville were closed.

Albert Silber, engraver at the factory of R. Blackinton & Co., was given a farewell dinner at one of the Providence hotels last Saturday before he left for his home at West Orange, N. J.

Henry A. Balcom, foreman for J. F. Sturdys Sons Co., left last week, for Portland, Me., where he attended the wedding of his nephew, Raymond Shepard, who is one of the members of the traveling staff of the Gorham Mfg. Co.

The second meeting upon the bankruptcy petition of the Miller, Fuller & Whiting Co. was held at Taunton last Thursday, at the request of Trustee A. W. White.. The date of the next meeting has not been set, but it will probably be in September.

Postmaster Hunt has made known a change in the postal service which will be of special interest to the manufacturing jewelers. The United States and Japanese governments have entered into an agreement, under the postal union, so that the limit of mail matter has been made 11 pounds and the value $80. The limit was formerly four pounds and the value $50.

The following firms closed last Saturday night for a week's vacation: Estate of O. M. Draper, J. P. Bonnett & Son, A. L. Lindroth & Co., H. H. Curtis Co., Bishop Chain Co., E. Ira Richards, & Co., North Attleboro Enameling Co., Maintein Bros. & Elliot, E. I Franklin & Co., Mandalian & Hawkins, Bugbee & Niles Co., H. D. Meritt & Co., Cheever, Tweedy & Co., Whiting & Davis, F. M. Whiting & Co., J. O. Copeland & Co., R. Blackinton & Co., Sturtevant & Whiting, Mason-Lezen Co., Johnson Bros., Riley & French, G. C. Hudson & Co., C. Ray Randall & Co., W. & S. Blackinton Co., G. K. Webster Co., Doran-Bagnall Co., A. H. Bliss & Co., J. H. Peckham & Co., Hanlon-Thornton Co., Sweetland & Rohrback Co., Geo. L. Paine & Co., J. J. Sommers & Co., F. L. Shepardson & Co., J. F. Sturdys Sons Co., B. S. Freeman & Co., F. S. Gilbert, W. N. Fisher & Co., T. G Frothingham & Co. Codding & Heilborn Co., Plainville Stock Co., Scofield, Melcher & Scofield, Robinson Bros., W. G. Clark Co., H. F. Barrows Co.

Boston.

D. H. Wells is in Chicago.

Joseph Batchelder is in New York on business

M. N. Smith left Monday for a visit to New York.

C. D. Smith is at his country home near Keene, N. H.

A. W. Armington has returned from a European trip.

William Tuttle is enjoying his annual vacation at Berlin, N. H.

W. A. Smith has started on a trip to Chicago and points farther west.

Elmer C. Read and family are at Mattapoisett for an August vacation.

W. F. Newhall, Lynn, left, Monday, for a camping trip in the Maine woods.

H. A. Martin is in New York this week.

William S. Whittnauer is spending his vacation in Maine.

E. W. Byram, of the W. L. Gilbert Clock Co., is enjoying an outing at Christmas Cove, Me.

C. S. Patten is spending the month of August at Out-of-the-Way Inn, Smith's Cove, near Digby, N. S.

C. C. Bogle, of White River Junction, Vt., was in town several days last week and called on friends in the trade.

F. S. Scales and Mrs. Scales, Winchester, are enjoying an extended automobile trip through Maine and New Hampshire.

Ralph Leroy Harlow has left the employ of the Shreve, Crump & Low Co. and has gone to New York to engage in other business.

A. R. Harmon, London representative of the Waltham Watch Co., came up from his Summer home at Prouts Neck, Me., last week, on business.

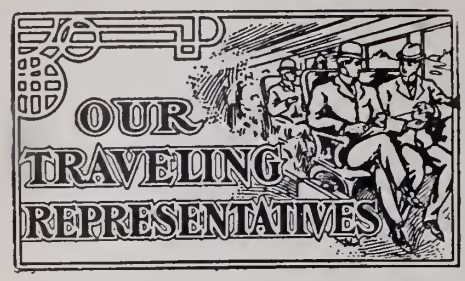
Among the jewelers here, last week, were: W. L. Pierce, Stoughton; J. A. Filion and S. P. Bailey, Lowell; G. Willis Whipple, Salem, and R. A. Lohnes, Worcester.

The presentation to the United States cruiser *Salem* of the silver service given by the citizens and made by Daniel Low was one of the biggest features of last week's celebration of Old Home Week in Salem.

The Smith, Patterson Co., because of increasing business, now occupies the entire building at the corner of Summer and Arch Sts. Formerly a portion of the building was sublet, but the company has now taken over the whole structure.

Henry Mitchell, known throughout the country as an expert engraver, who since 1868 had been the official engraver of dies for the stamped envelopes of the United States Government, and who had a wide reputation as one of the best designer of coats-of-arms in the world, died Sunday at his home 76 Harvard St., Chelsea, aged 73 years. He had been in poor health for more than a year, having never recovered from a fall received while examining the ruins of the Chelsea fire in April, 1908. Mr. Mitchell was born in New York City in October, 1835. For the past 40 years he had been a resident of Chelsea. He is survived by two sons—Francis N., of New York, and Norman M. Mitchell, Chelsea—and three daughters.

Charles A. Whitney, mechanical superintendent of the Waltham watch factory, died Wednesday morning of last week at his home on Lexington St., Waltham, aged 54 years. He had been stricken with acute indigestion about two weeks ago, which resulted in a series of shocks. Mr. Whitney was born in Waltham and had always made this city his home. In 1881 he was married to Miss Lelia Porter, a school teacher, who, with two daughters, survive him. He also leaves one sister, Prof. Mary Whitney, of Vassar College. Mr. Whitney was head draftsman at the factory until the death of Duane Church, whom he succeeded as mechanical superintendent. Having been Mr. Church's right-hand man, it was thought quite fitting that he should be advanced. Mr. Whitney was not a member of any fraternal order, but was one of the best-known men in Waltham.



W. H. Sparks, representing the Seth Thomas Clock Co., Thomaston, Conn., was in Toronto, Ont., last week.

Traveling representatives in Cincinnati, O., during the past week, were: F. S. Friend, Laurel Cut Glass Co.; J. T. Griffith, Jr., Carter, Howe & Co.; N. Hoffman, Eichberg & Co.; R. Kaufman, Ingomar Goldsmith & Co.

The following traveling representatives were in Savannah, Ga., recently: Julius G. Bick, Adolph Goldsmith & Son; A. E. Bennett, Robert T. Gatter; H. Budwig, Arthur W. Ware & Co.; J. E. Volk, N. H. White & Co.; D. H. Havens, Meriden Britannia Co.; Jerome M. Lissauer, Arnstein Bros. & Co.

The following representatives were in Lancaster, Pa., recently; Theodore Wagner, Wagner & Co.; H. C. Kionka, Kionka & Co.; Mr. Herman, Herman & Co.; Walter J. Mays, McIntyre, Magee & Brown; Mr. Wally, Wolfsheim & Sachs; Henry G. Allsopp, Allsopp Bros.; H. C. Berdan, Gorham Co.; S. E. Hall, Kinney Co.; Mr. Hassenplug, Aikin-Lambert Co.; Dod Israel, August Dilsheimer & Co.

Among the traveling representatives who called on the trade in Kansas City, Mo., during the past week, were: H. S. Noyes, Bates & Bacon; John S. Cunningham, E. L. Spencer Co.; Richard Robinson, Shiman-Miller Mfg. Co.; W. S. Metcalf, Plainville Stock Co.; Wm. H. Lamb, Geo. H. Fuller & Sons Co.; W. R. Cobb, W. R. Cobb & Co.; Abel King, Emrich, King & Schorsch; R. T. Kleckner, Theodore W. Foster & Bro. Co.; B. Hyman, B. Hyman & Co.; Herman Hamburger, S. Pitzele; J. Goldsmith, Jr., Goldsmith & Harzberg; Henry W. Sherrill, Sinnock & Sherrill.

Among the traveling representatives who, recently, called on the Buffalo, N. Y., trade, were: H. B. Matthews, the Matthews Co.; Harry Goodison, E. G. Webster & Son; Henry E. Hart, Albert Lorsch & Co.; Charles F. Hartshorn, Alling & Co.; A. N. Dorchester, Chapin & Hollister Co.; J. Rothschild, Kaffeman, Rothschild & Co.; L. M. New, David Baskin; H. J. Dennis, Libbey Cut Glass Co.; E. J. Fisher, F. J. Bosse & Co.; Clayton Sheppard, Krementz & Co.; Howard Whyte, Moser & Whyte; J. W. McClannin, Wilcox Silver Plate Co.; A. Bradshaw, Meriden-Britannia Co.; Charles Miller, Ansonia Clock Co.; Mr. Fenton, Wm. L. Gilbert Clock Co.

Among the traveling representatives in St. Louis, Mo., last week, were: George Frank, Worthington & Raymond; C. H. Davison, Kohn & Co.; Alex. M. Thanhauser, Wolfsheim & Sachs; Eugene C. Holbrook, Ferdinand Bing & Co.'s successors; a representative of D. Gruen, Sons & Co.; A. Fraser, Rochester Cut Glass Co.; Mr. Gorman, Woodside Sterling Co.; F. R. Horton, Carter, Howe & Co.; Max Huss, S. Borgzinner Co.; W. H. Algin, North American Watch Co.; John S. Cunningham, E. L. Spencer Co.; W. F. Chambers, P. & A. Linton Co.; John F. Garland, Keller Jewelry Mfg. Co.; George S. Nelville, D. Wilcox & Co.; Oscar A. Lessing, S. & B. Lederer Co.; B. F. Hirsch.

Traveling representatives in Omaha, Nebr., recently, were: Mr. Hartig, Alvin Mfg. Co.; Robert J. Kelly, Warner Mfg. Co.; Jos. C. Wilson, Landers, Frary & Clark; W. H. Hamil, Fred Kaufman & Co.; Robert L. Clark, Wm. Rogers Mfg. Co.; a representative of the Watrous Mfg. Co.; a representative of Wilcox & Evertsen; H. G. Lehmann, Stein & Ellbogen Co.; Henry W. Sherrill, Sinnock & Sherrill; George E. Connor; Robert H. Ingersoll & Bro.; H. S. Noyes, Bates & Bacon; W. S. Metcalf, Plainville Stock Co.; E. W. Nicholas, William Bens Co.; W. B. Marble, W. B. Marble Co.; Herman Hamburger, S. Pitzele; John J. Moffitt, Battin & Co.; H. F. Hines, Wm. Weidlich & Bro.

The traveling representatives in New Orleans, La., last week, were: H. H. Day, Day, Clark & Co.; William Wood, Simons, Bro. & Co.; W. Hodson, Jones & Woodland; Charles Marx; Chas. Steiner, L. Adler & Son; A. E. J. Winter, Enos Richardson & Co.; F. F. Gibson, Gibson, Krugler & Co.; Mr. Weinschenk, R., L. & M. Friedlander; E. A. Childs, Harris & Harrington; a representative of Kohn & Co.; G. H. Slyter, Bippart, Griscom & Osborn; Frank P. Steitz, William Link; B. F. Krause, Taylor Bros. & Co.; W. J. McKenne, Wayne Cut Glass Co.; William Roman, Manasseh Levy & Co.; W. C. Lippus, Simpson, Hall, Miller & Co.; Morris Lissauer, Louis Strasburger's Son & Co.; C. J. Somers, A. N. Haring, Carter, Howe & Co.; Larry Cohn, Cohn Mfg. Co.; Arthur Hirsch, Jonas Koch; Julius G. Brick, Adolph Goldsmith & Son; L. Krugler, Jr., Larter & Sons; C. N. Davis, Depasse Mfg. Co.; H. R. Blackman, Mandeville, Carrow & Crane; Louis Freund, Henry Freund & Bro.

The following traveling representatives called on the trade at Pittsburg, Pa., recently: J. M. Morrow, American Watch Case Co.; E. P. Tiffany, F. H. Sadler Co.; Mr. Laurino, Saunders, Meurer & Co.; J. T. Griffith, Carter, Howe & Co.; John S. Cunningham, E. L. Spencer Co.; W. T. Francis, Waterbury Clock Co.; Harry B. Kennion, Parks Bros. & Rogers; Theodore Parker, Smith & Crosby; Alfred Nathan, Henry Baschkopf; Walter S. Strauss, Jacob Strauss & Sons; C. W. Hickok, Graff, Washbourne & Dunn; A. P. Shattuck, Ford & Carpenter; Richard Robinson, Shiman-Miller Mfg. Co.; Arthur Bradshaw, Meriden Britannia Co.; Jules Franklin; Fred H. Felger, F. & F. Felger; John A. Abel, Abel Bros & Co.; N. H. Hoffman, Eichberg & Co.; J. Thompson, J. B. Bowden & Co.; A. H. Schmitt, Layman & Straus Co.; Mr. Somes, Bates & Bacon; Abel King, Emrich, King & Schorsch; Irwin H. Jelluek, Buffalo Jewelry Case Co.; M. E. Van Bergh, Van Bergh Silver Plate Co.; J. M. Curtis, Meriden Silver Plate Co.; E. E. Stockton, E. Ingraham Co.; B. Hyman, B. Hyman & Co.; D. Skutch, New Haven Clock Co.

Canada Notes.

C. L. Saxton, Aylmer, Ont., is closing out his business.

W. Hooper, Ladysville, B. C., is discontinuing business.

The assets of J. M. Porier, Valleyfield, Que., have been sold.

J. C. Scott, Fort Frances, Ont., has been succeeded by G. H. Gledhill.

Solomon Fogler, Toronto, Ont., has sold out his business to Fanny Pollock.

Caron Bros., Montreal, have obtained judgment against A. B. Ryan, Stellerton, N. S., for $183.

Out-of-town jewelers calling on the Toronto, Ont., trade, last week, included: A. H. Black, Cobalt; A. B. Galbraith, Shelburne; von Gunten Bros., Caledonia; J. H. Sterling, Simcoe; R. W. Bassett, Whitby; R. F. Dale, Harriston; P. S. Byrne, Beaverton; George Hynds, Acton; H. E. Thornhill, Hamilton, all Ontario; and W. A. Platt, Rivers, Manitoba.

As a sequel to a fire which occurred on the premises of the Damascus Jewelry Co., Notre Dame St. E., Montreal, three actions for slander have been entered in the Superior Court against three of its neighbors—Nicholas and Michel Zigayer, partners of the United States Jewelry Co., and Solomon Shaheen, an employe of the two others. The actions are for $5,000 each. Slanderous statements are alleged in connection with the fire.

In accordance with recent legislation of the Province of Manitoba, the act respecting the regulation of optometry came into force in that province July 14. The following have been appointed members of the Board of Optometry: W. G. Mabee, Winnipeg; H. A. Nott, Winnipeg; R. F. Butcher, Minnedosa; J. H. Bartlett, Souris, and F. E. A. Leach, Neepawa. Those who practice optometry will henceforth be required to satisfy the board of their efficiency and take out a certificate.

Annual Value of Precious Stones Found in India.

Consul-General William H. Michael, of Calcutta, furnishes the following report concerning the precious stones of India:

The precious and semi-precious stones mined in India are the diamond, ruby, sapphire, spinel, tourmaline, garnet, rock crystal and various chalcedonic forms of silica, jadeite and amber. The ruby and jadeite are the only stones produced in India of considerable value. Large quantities of turquoise come from Sikkim and Tibet, that from the latter country being harder and of darker blue, which gives it greater value.

The importation of precious stones into India amounts to about $4,940,000 annually.

The diamond industry is very limited, and is carried on in Southern India, the northern part of the Indian Peninsula, and in the Central Provinces.

Ruby mining is carried on in Upper Burma, and next to petroleum is the most profitable in the mineral resources of the State, the value of the product being about $500,000 annually. One ruby of 77 carats, taken out a few years ago, was valued at $133,330.

Sapphires used to be mined in Kashmir, but the mines are now said to be exhausted. The yellow, white, blue and green varieties of sapphire are found in the ruby-bearing gravels in Burma. The spinel is found in considerable quantities in Burma. Beryls, found to some extent, are generally so fissured as to be of little value. Tourmaline (rubellite) stones of blue, green and black coloring are found in Upper Burma.

Garnets are mined in Kishangarh, Jaipur State. Rock crystal, cut for cheap jewelry, known as vallam diamonds, is found in Tanjore, Madras Presidency; but another quartz crystal found in Kalabagh is cheaper, and is used for making necklaces.

Chalcedonic silica, known in India as hakik, and embracing many forms of agate, is mined in the Deccan. Agates and carnelians are cut and prepared for market at Cambay, Bombay Presidency. The agates come mostly from the State of Rajpipla. Large quantities are shipped to Europe and to China.

Jadeite of beautiful green veins is found in Upper Burma, and an inferior jadeite is also found in other parts of India. This stone sells for $50 to $100 per hundredweight. In cutting there is considerable waste, yet the profit is satisfactory.

Burglars broke into the general store of Wm. Roge, Walcott, Ia., recently, and stole jewelry and silverware worth about $100. There is no clue.

The Tate Jewelry Co., Belton, S. C., has sold out to R. N. and Guy Hanks. The business will be continued under the name of Hanks Bros. at the same location.

S. D. Hardy, manager of D. Buchanan & Son, jewelers of Norfolk, Va., has been confined to his bed for several days by illness. His speedy recovery is anticipated.

Burglars broke into H. F. C. Schneider's store at 840 Main St., Dubuque, Ia., one night recently, and stole two trays of bracelets valued at $200.

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Wollstein, L. & M. ... 126
Wood, J. R., & Sons. ... 4, 5
Zarembowitz, A. ... 120
Ziruth, Henry ... 39

Special Notices.

Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

EXPERIENCED designer and modeler for silverware desires position. "C. H., 1248," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker desires permanent position as head man of watch department. "A. H., 1063," care Jewelers' Circular-Weekly.

YOUNG MAN, 22 years of age, desires position in jewelry or stone house; experienced. Address "R., 1189," care Jewelers' Circular-Weekly.

WANTED, a position as an assistant watchmaker and plain engraver; A1 references. Address H. D. Baldwin, 2336 N. 16th St., Philadelphia, Pa.

POSITION WANTED by first class jobbing jeweler, setter and colorer, 20 years in the business. "S., 1224," care Jewelers' Circular-Weekly.

YOUNG LADY, experienced stock clerk and assistant bookkeeper, etc.; best references furnished. "C., 1255," care Jewelers' Circular-Weekly.

WANTED, position as general letter and monogram engraver and salesman; best of references. "W. L. S., 1130," care Jewelers' Circular-Weekly.

WANTED position as assistant watchmaker, jeweler, letter and monogram engraver; good reference. W. R. Price, 716 Bringshurst St., Logansport, Ind.

YOUNG MAN, 18, three years' experience as shipping clerk and general office work, good references. Address Stephen Palmer, 423 3d St., Brooklyn, N. Y.

ACCUSTOMED to high class and complicated watch work, open for position with first class house, east or south. "B., 1203," care Jewelers' Circular-Weekly.

YOUNG MAN, 18, wishes position with advancement, can do piercing and make ring moulds; best of reference. "H., 1254," care Jewelers' Circular-Weekly.

SITUATION WANTED as foreman, competent in all branches of the jewelry manufacturing, engraving and designing. "N., 1217," care Jewelers' Circular-Weekly.

EXPERT WATCHMAKER and good engraver would like position with view of buying interest if satisfactory to both parties. "T., 1199," care Jewelers' Circular-Weekly.

WATCHMAKER and clockmaker, can also do jewelry repairing, desires position, 10 years' experience, have full set of tools. Address S. Fried, 284 Stanton St., New York.

SITUATION WANTED as watchmaker or second watchmaker, can also assist with engraving and optics, temperate; have all tools. "Watchmaker," 212 Melbourne Ave., Detroit, Mich.

YOUNG MAN, 23, desires position as optician, engraver and salesman; good references; Pennsylvania or Ohio preferred. Address H. L. Reynolds, 75 Fulton St., Auburn, N. Y.

DESIGNER and sample maker, familiar with diamond mounting work, thoroughly experienced, wants position as foreman; best of references. "M., 1214," care Jewelers' Circular-Weekly.

YOUNG MAN desires position as watchmaker and engraver; have had five years' experience; will furnish best of reference and samples of engraving. Ross C. Deible, Reynoldsville, Pa.

YOUNG MAN, 28 years old, American, first class jeweler, engraver and clock repairer, also fine watchmaker; best references; own tools. Address "M., 1191," care Jewelers' Circular-Weekly.

YOUNG MAN, high grade letter and monogram engraver, second watchmaker, open for first class position Sept. 1; best character, references. Address "H., 1232," care Jewelers' Circular-Weekly.

AS WATCHMAKER, jeweler and engraver, or as manager of jewelry store or jewelry department in store; 16 years' experience; best of references. "Jeweler," 212 S. 25th St., Omaha, Nebr.

YOUNG MAN, 18 years' experience in the jewelry line, familiar in all its branches, executive ability, wishes position; best of reference furnished. "K., 1240," care Jewelers' Circular-Weekly.

A YOUNG MAN, 20 years old, having had four years' experience in the jewelry business, desires a permanent position. Address "Unquestionable References, 1260," care Jewelers' Circular-Weekly.

YOUNG MAN, 20, now employed, wishes a position with the wholesale trade, a good future will be considered more than an immediate increase in salary. "X. X. X., 1263," care Jewelers' Circular-Weekly.

EXPERIENCED SALESMAN, acquainted with retail and wholesale jewelers in Pennsylvania, New York and nearby States, is open for first class line. Address "H. P. L., 1188," care Jewelers' Circular-Weekly.

ENGRAVER, monograms, inscriptions, script, old English, relief for enamel, saw piercing, ornamental, brass and steel stamps; machine engraving, Gorton type. "General, 1216," care Jewelers' Circular-Weekly.

SALESMAN, selling best trade, large cities, east and middle west, desires to change, manufacturers only; highest reference as to character and ability. Address "L., 1264," care Jewelers' Circular-Weekly.

WANTED, position in middle west or west by young man who is fair watchmaker and engraver; can also do clock and jewelry repairing; references. Address L. W. Hoyt, 107 Rochester St., Fulton, N. Y.

BOOKKEEPER, eight years in wholesale jewelry business, having entire charge, working knowledge of gold, diamond and filled goods, selling the inside trade; A1 references. "C. D., 1246," care Jewelers' Circular-Weekly.

DESIGNER and modeler, experienced in ornamental silver and bronze, figure work specialty, would accept position in or out of city; received several prizes A. M. D. Address "A., 1109," care Jewelers' Circular-Weekly.

POSITION WANTED in west, Sept. 15, by a strictly first class watchmaker and engraver; 12 years' experience; best New York references; not less than $30 per week considered. "Z. K., 1108," care Jewelers' Circular-Weekly.

EXPORT WATCHMAKER, 15 years' experience on railroad and complicated watches, also a fine engraver and good salesman, competent man, first class references; best habits. Address "Export, 1231," care Jewelers' Circular-Weekly.

A YOUNG MAN, jeweler, wishes position in store or factory, having been with the chain trimming line; fast and handy all around man; neat appearance, good and obliging in every respect. Irving Friedlieb, 311 E. 99th St., New York.

SALESMAN, 15 years' experience in selling the jobbing, department store and retail jewelry trade in New York City, south and middle west, wants position; highest references furnished. Address "Salesman, 1172," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and engraver wants to make change, can do jewelry work, capable of taking charge, south Georgia or Florida preferred; sample of engraving and best reference. Address "N., 1235," care Jewelers' Circular-Weekly.

OFFICE and business manager of proven ability desires change; thorough bookkeeper, correspondent and detail man; excellent manager of help; understands factory costs fully; highest reference. Address "R. S., 1265" care Jewelers' Circular-Weekly.

FOREMAN, thoroughly experienced in getting out orders, quick and good, can produce original designs for diamond, fraternity or general jewelry, fully acquainted with fine repairing; fancy and plain coloring, enameling, die and cast work, wants position at once. Address "T., 1223," care Jewelers' Circular-Weekly.

BY STRICTLY first class watchmaker, capable taking charge of repair department, pleasing appearance, good habits, honorable and industrious, is open for position; wish a good house; gilt edge reference. Address "M. K., 1298," care Jewelers' Circular-Weekly.

YOUNG MAN, 20 years of age, having five years' experience with jewelry house and now located with one of the largest diamond and manufacturing jewelry concerns, wishes to make a change; best of reference furnished. "G., 1262," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, graduate optician, 32 years at the trade, since 14 years of age, sober, quick and sure worker, desires position with firm that does not expect him to lie and can keep a man busy all year round; salary, $25 a week. Box 663, Tucumcari, N. Mex.

YOUNG MAN of ability, clever salesman, five years' experience retail and wholesale, desires position where interest in business is appreciated; Philadelphia or live Pennsylvania town preferred; first class reference. Address "L., 1228," care Jewelers' Circular-Weekly.

EXPERT WATCHMAKER of 25 years' experience on American and complicated Swiss work, would like position with a first class eastern firm; can come at once on trial or furnish A1 references; competent of taking charge. R. K. Higgins, care James E. Smith, Richford, N. Y.

AN EXPERIENCED road salesman, acquainted with the wholesale and retail trade in jewelry, dry goods, notions and drugs in the southern States, desires to represent either manufacturer of medium priced jewelry or kindred line. Address "W.,1235," care Jewelers' Circular-Weekly.

HIGH GRADE watchmaker and adjuster, 25 years' experience, competent on railroad and complicated watches, engraver, jewelry repairer and graduate optician wishes permanent position with first class house only; gilt edge references as to ability and honesty, fine tools. "C. K., 400," General Delivery, Alliance, Nebr.

FIRST CLASS ENGRAVER, designer and modeler, would like to make a change, thoroughly competent on crests, monograms, inscriptions, ornamental engraving and etching; designs for jewelry and stationery; will go anywhere; best references furnished from leading houses. Address "O. K., 1175," care Jewelers' Circular-Weekly.

MANUFACTURERS NOTICE; desire to hear of some proposition as agent or representative in Chicago and middle west; have large acquaintance with Chicago trade; write for further particulars. Address "J., 1196," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED, first class watchmaker and engraver. G. H. Geer, Jackson, Tenn.

A COMPETENT watchmaker, jewelry repairer and engraver, by Sept. 1; address, with references. Box 704, Gulfport, Miss.

WANTED, at once, good second watchmaker, one who is a good engraver; none other need apply. W. J. Lukens, Wheeling, W. Va.

WANTED, young lady for retail store in Atlantic City; neat in appearance. Call at Borrelli & Vitelli, 401 Broadway, New York.

WANTED, at once, a man to repair clocks and repair jewelry, permanent position to right man. Furtwangler & Rhea, Greensburg, Pa.

WATCHMAKER, one who can wait on trade, $15 and chance to learn engraving, Illinois. "S., 1227," care Jewelers' Circular-Weekly.

WANTED, a first class jeweler, one who thoroughly understands repairing and stone setting. Parker & Van Cleve, Morristown, N. J.

WATCHMAKERS WANTED, one for New York City, two for New Jersey. Address or call, Emile Dreyer, 75 Nassau St., New York.

WATCHMAKER WANTED, at once, no engraving, pay $15 per week; must have good references. R. M. Mansfield, Wallingford, Conn.

WANTED, first class watchmaker, competent to take in work and wait on trade; prefer man accustomed to the south; apply at once in own handwriting, stating age, experience, salary willing to accept and references. Gilreath Durham Co., watch inspectors, Greenville, S. C.

HELP WANTED—Continued.

ENGRAVER, young man, with some knowledge of hook and stock keeping. Apply by letter only to Julius Jorgenson & Son, 2263 Broadway, New York.

WATCHMAKER, clock and jewelry repairer, must be good workman, sober, industrious, one who can wait on trade; salary, $15. Warren & Aden, Paris, Tenn.

WANTED, first class engraver, one thoroughly experienced; steady position and good pay. Address Chas. E. Graves & Co., 42 Madison St., Chicago, Ill.

WANTED, a first class watchmaker, plain engraver, also to wait on trade; good references; permanent position. "A., 1161," care Jewelers' Circular-Weekly.

WANTED, a first class engraver who is a good watchmaker, permanent position and good salary. Apply with samples of engraving to John F. Koh ler, Richmond, Va.

WANTED, salesman with an established jobbing trade to introduce our gold plate line in the west, commission basis or salary. "W., 1220," care Jewelers' Circular-Weekly.

SALESMAN for large retail jewelry house, one with a knowledge of watches preferred. Address, with reference, J. E. Caldwell & Co., 902 Chestnut St., Philadelphia, Pa.

WANTED, first class watchmakers, permanent positions to desirable men. Address, with references, "Watchmaker," care Bailey, Banks & Biddle Co., 1220 Chestnut St., Philadelphia, Pa.

WANTED, a jobbing and manufacturing jeweler, man who understands alloying and is capable to run shop; good, steady position; state ability and salary expected. G. Wm. Stolz, Saginaw, Mich.

WANTED, experienced letter and monogram engraver; must be reliable; permanent position; samples of engraving and references in first letter, state salary. H. C. Abbott & Bro., Birmingham, Ala.

WANTED, city salesman and stock keeper with promise of higher position; large exclusive jobbing house; central west; good position for a hustler. Address "B., 1230," care Jewelers' Circular-Weekly.

AMBITIOUS YOUNG MAN, past 25, who can do good jewelry repairing, engraving, clock repairing, act as salesman and window trimmer; a permanent position with good future. J. F. Carr, Portsmouth, O.

WANTED, second watchmaker (married preferable), who is a thorough salesman; steady position; come well recommended; if possible apply in person. J. Wartell, jeweler, 489 Tremont Ave., Bronx, N. Y.

SALESMAN for largest and oldest established jewelry store in the city; must be man of experience and good education; position permanent. Address, with references, W. F. Fischer & Bro. Co., Chattanooga, Tenn.

YOUNG MAN with about three years' experience to assist on watches, repair jewelry and clocks and do plain engraving, state habits, wages and send sample of engraving and photo. G. L. Abbott, 106 N. Washington Ave., Lansing, Mich.

WANTED, a good, sober, industrious watchmaker in a hustling live town of 1,000 inhabitants in Alabama; fine surrounding country to draw from; good proposition for right party. Address Wallenstein, Mayer & Co., 31 E. 4th St., Cincinnati, O.

WANTED, young man or lady in uptown jewelry factory to weigh gold to employes and take charge of supplies, must be strictly honest and come well recommended; experienced preferred; state salary expected. "W. S., 1257," care Jewelers' Circular-Weekly.

WATCHMAKER, to commence work Sept. 1, one who can deliver the goods on thorough conscientious work; married man preferred; wages, $25 a week to the right man and job permanent; no "near workman" need apply. Mack A. Hurlbut, Fort Dodge, Ia.

WANTED, clockmaker, thoroughly competent to repair complicated French and Tubular chime clocks; none but experienced man need apply; a permanent position for good man; state salary wanted and references in first letter. The J. J. Freeman Co., 307 Summit St., Toledo, O.

WANTED, young man or boy, experienced inside; watch material salesman, watchmaker preferred. Apply "X., 1258," care Jewelers' Circular-Weekly.

ENAMELER on jewelry to take charge of department, an excellent opportunity for competent person. Taylor & Co., Inc., 47 Chestnut St., Newark, N. J.

WATCHMAKER and engraver, steady position for the right man; good paying salary; splendid climate; 500 miles from New York; fare advanced. Address or call Emile Dreyer, 75 Nassau St., New York.

Business Opportunities.

FOR SALE, jewelry store enjoying good business in healthiest and most beautiful city of south, small capital from right party will buy it. J. A. Connelly & Co., Richmond, Va.

FOR SALE, one new stock of jewelry, leading store in county seat of 3,800 population; $1,000 to $1,500 cash required; eastern Kansas. "Y., 1148," care Jewelers' Circular-Weekly.

PARTNER for well established jewelry and repair shop, must be good jeweler, small capital required, want to extend business, good chance. "S., 1267," care Jewelers' Circular-Weekly.

ONLY JEWELRY STORE in city of 2,500 population, county seat; lights, water works, large saw mill; stock and fixtures invoice $2,000. Address "L., 1067," care Jewelers' Circular-Weekly.

FOR SALE, cheap and on time, a nice, small jewelry store at Oshkosh, Wis.; established for 20 years; $100 down; balance, $400, on time; fine new fixtures cost $2,000; safe alone cost $600; rent, $30 a month; fine location. Tom Ryan, Oshkosh, Wis.

FOR SALE, only jewelry and optical store in beautiful Connecticut town of 1,800; up-to-date stock, fixtures and complete set of tools and supplies, will invoice $1,400; good line of repair work; good reason for sale, Sept. 1 or before, for cash only. Address W. A. Bickford, Deep River, Conn.

CASH FOR STOCKS; send your surplus watches, diamonds and jewelry to me and get money by return mail; I pay highest prices; bank references. Emil Noel, 550 E. 46th Place, Chicago, Ill.

GET QUICK ACTION and immediate cash for surplus diamonds and watches, liberal prices paid; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

$15,000 WILL BUY stock and fixtures in the best town in the northwest; Jan. 1, 1910; cash business last year over $35,000; job work runs $150 a week; business last month 100 per cent. better than last year; firm incorporator and purchaser can use firm name. Address "A., 1154," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

FOR SALE, an exceptionally clean and well selected stock of jewelry, in Bloomfield, Nebr.; only one other stock in the city; no better opportunity in the State. Write to E. W. Pohlmann, Bloomfield, Nebr.

For Sale.

ABOUT 40 feet of elegant green-oak wall cases, suitable for jeweler. A. Lewin, 461 Gold St., Brooklyn, N. Y.

CASH BARGAIN, two diamonds, 6½ 1/32, perfect, nice color, $115 carat; in gypsy ring, 11 dwts., $9. Rubenstein Bros., 14 Maiden Lane, New York.

FOR SALE, a genuine Chicago Watch Tool Co. modern outdoor electric flasher watch sign, complete with written guarantee, at a bargain. Address "A. G., 510," care Jewelers' Circular-Weekly.

FOR SALE, cheap, full set of watchmaker's tools, roll top bench, watch glasses and cabinet; Illinois springs and other materials; also a pair of flat rolls, 4½ by 3, power or hand, on iron standard; have no use for them. C. H. Perkins, Poughkeepsie, N. Y.

FOR SALE, cheap, eight plate glass, birch, mahogany finished ten ft. show cases, mirror back, with tables to match; also one solid mahogany plate glass center display case, 8x6x2½ feet, with marble base; all in good condition. Emil H. Leffert, jeweler, Council Bluffs, Ia.

FOR SALE, one Hardy 20th Century ophthalmometer with raising table, with trans-illuminated electric wires; never used over six times; outfit cost $92; first draft for $65 gets it; one De Zeng luminous ophthalmoscope with pocket battery in calfskin case, cost $20, first draft for $12 gets it; never used a dozen times. Mack A. Hurlbut, Fort Dodge, Ia.

Wanted to Purchase

WANTED, a Webster-Whitcomb lathe and attachments; must be in good condition. Address Lock Box No. 198, Olney, Ill.

WANTED TO PURCHASE, a jeweler's show case and table from six to eight feet long, in mahogany or rosewood; plate glass and must be in first class condition. Perry & Stone, New London, Conn.

To Let.

TO LET, desk room and part of office, elevator, safe, telephone, no office boy required. Room 54, 7 Maiden Lane, New York.

PART OF OFFICE to let, suitable for watchmaker, chaser or diamond dealer; very light. J. M. Rossi, Room 5, 20 Maiden Lane, New York.

Wanted to Rent

DESK ROOM wanted by dealer; advertiser owns typewriter, employs stenographer part time, would like other tenant to employ half time of stenographer. Address "Lex., 1242" care Jewelers' Circular-Weekly.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

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PATENT DEPARTMENT

IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.

UNITED STATES PATENTS.

PUBLISHED JULY 20, 1909

928,250. COLLAR-SUPPORTER. James C. Doran, Providence, R. I. Filed Jan. 20, 1909. Serial No. 473,294.

A collar-supporter, comprising a bar having



rounded ends, and screw-studs closed down over and embracing the edges of said ends.

928,312. FOUNTAIN-PEN. Louis H. Lloyd, Decatur, Ill. Filed Dec. 22, 1908. Serial No. 468,742.

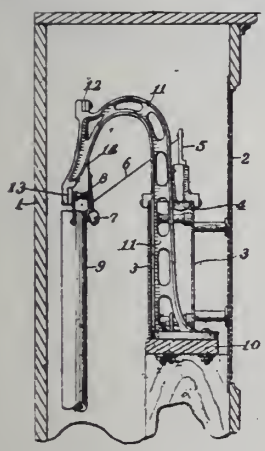
A fountain-pen provided with a pair of spring clamping fingers extending forwardly from its



forward end, and means on the pen-body for clamping said fingers, respectively, against the back of the pen-point and the under side of the feeder.

928,388. CHIME-CLOCK. Philip H. Klein, Jr., New York, assignor to James T. Phipps, Grand Rapids, Mich. Filed Feb. 16, 1909. Serial No. 478,270.

A chime-clock, comprising a frame, a seat-board in the frame, a clock mounted on the seat-board,



brackets also mounted on said seat-board, and chime-bells suspended from the brackets.

928,515. METAL HANDLE FOR TABLE-CUTLERY. William B. Hatfield, Sheffield,



England. Filed Oct. 16, 1908. Serial No. 458,125.

In simultaneously forming and fixing the metal handles of cutlery and like handles, applying a tube of aluminium or like metal in a cold state to the tang-like part of the article to which the handle is to be applied, the tube being slightly longer than the tang; then applying the metal of which the handle is to be made in the form of a thin sleeve to the said tube, the sleeve being slightly longer than the tube; and then subjecting the tube and sleeve to pressure between dies which thereby give the final form to the handle and simultaneously cause the tube of aluminium to become spread out within the sleeve and thus fix the sleeve to the tang, the tube, sleeve and the dies being of such proportions as to insure of a solid handle and a uniformity of cross section at all points of the handle and being also such as to insure of the open end of the sleeve being closed, substantially as herein set forth.

928,447. COMBINED POCKET MATCH BOX AND CIGAR-CUTTER. Joe Havassy, Copperhill, Tenn. Filed March 15, 1909. Serial No. 483,457.

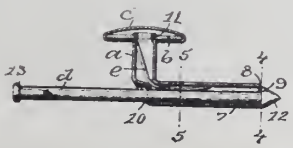
A combined match-box and cigar-cutter comprising a box body, a lid hinged to the upper end thereof and provided in its top with a central opening and in opposite sides with transverse apertures adapted to receive the tips of the cigars, a pair of horizontal inwardly projecting bolt supporting plates arranged at opposite ends of the



cover, vertically disposed pins secured to said supports, a cutter provided with a convex operating head to project through the opening in the top of the lid, downwardly curved cutting edges at opposite sides and longitudinal extensions to receive said guide pins, and springs around the guide pins between the supporting plates and the extensions of the cutter to normally hold the latter in raised position.

928,622. STUD OR BUTTON. Edward L. Anderson, Attleboro, Mass. Filed Jan. 11, 1909. Serial No. 471,680.

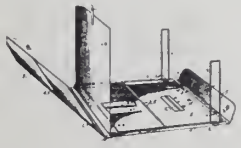
In a stud or button, the combination with a hollow post at right angles to form a hollow arm having offcenter holes in its ends, a head secured



to the post, of a round wire having a pointed cone-shaped end and upset end, and having a sliding fit through the offcenter holes in the arm, and a whip spring held in the post in a position for the free end of the spring to extend into the arm and bear on the round wire.

928,694. TOILET-CASE. Edwin B. Pike, Pike, N. H. Filed June 15, 1907, Serial No. 379,167. Renewed June 14, 1909, Serial No. 502,161.

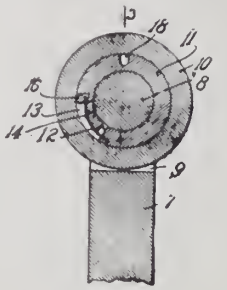
In a toilet-case, a body portion; a supporting member secured to the upper end of said body portion; a downwardly opening cover hinged at



the lower end of said body portion, and an outwardly swinging arm hinged to said body portion adjacent the upper end thereof, the arrangement of said parts being such that said arm when swung inward will be covered by said cover when the case is closed.

928,889. SPINDLE-LOCK FOR MICROMETER-GAGES. Laroy S. Starrett, Athol, Mass., assignor to the L. S. Starrett Co., Athol, Mass. Filed Jan. 18, 1909. Serial No. 472,963.

In a spindle locking device, the bearing or tool-head formed with a deep transverse slot and the



rotatable spindle located axially in such head, in combination with an annular clamp having a peripheral recess of decreasing depth, a flattened spring and locking piece in such recess and an actuating ring rotatable about said clamp.

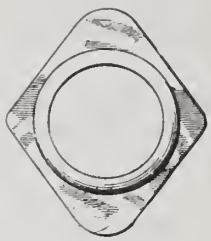
DESIGNS.

40,147. BROOCH. Ralph C. Thompson, Attle-



boro, Mass. Filed May 13, 1909. Serial No. 495,831. Term of patent 3½ years.

40,150. CLOCK CASE. Daniel J. Hurley, New Haven, Conn., assignor to the New Haven



Clock Co., New Haven, Conn. Filed May 28, 1909. Serial No. 499,062. Term of patent 7 years.

40,149. CLOCK CASE. Daniel J. Hurley, New Haven, Conn., assignor to the New Haven



Clock Co., New Haven, Conn. Filed May 28, 1909. Serial No. 499,061. Term of patent 7 years.

40,156. COFFEE-POT. William C. Codman, Providence, R. I., assignor to the Gorham

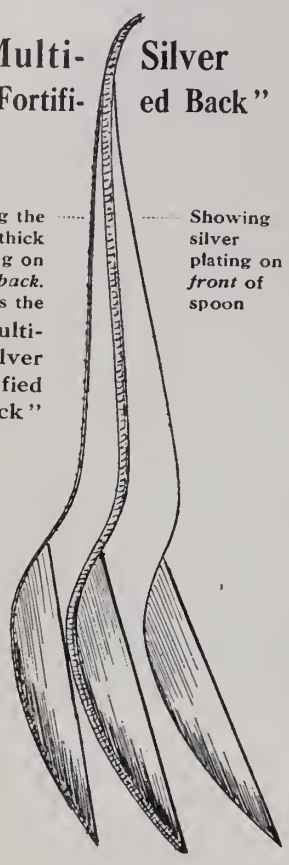


Mfg. Co., Providence, R. I. Filed May 14, 1909. Serial No. 496,086. Term of patent 14 years.

40,155. TEA-BALL. Henry A. Weihman, Phila-

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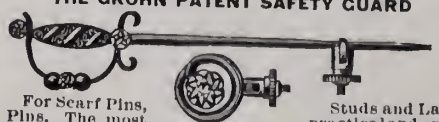


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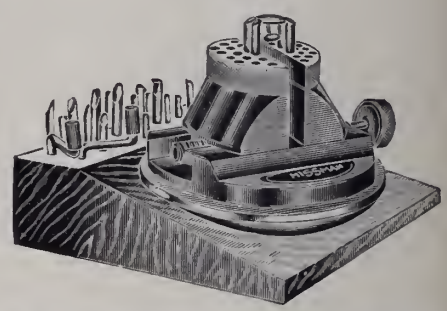
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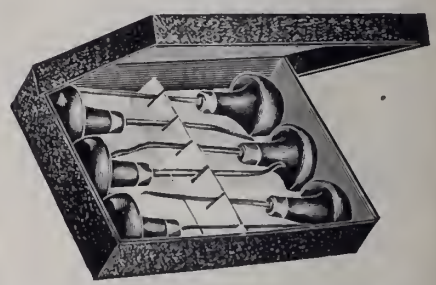
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delphia, Pa., assignor to Simons, Bros. & Co.. Filed Feb. 23, 1909. Serial No. 479,-



667. Term of patent 7 years.

TRADE-MARKS REGISTERED, JULY 20, 1909

74,507. CHAFING-DISHES. LANDERS, FRARY & CLARK, New Britain, Conn.
Filed March 18, 1909. Serial No. 41,250. Published May 18, 1909.

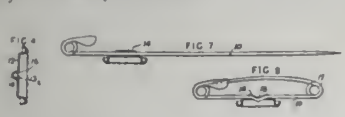
BRITISH PATENTS.

(ABRIDGMENTS OF SPECIFICATIONS, 1908, FROM *The Illustrated Official Journal.*)

ISSUE OF JULY 10, 1909.

5,913. BROOCHES, ETC. J. BAKER, Birmingham. March 17.

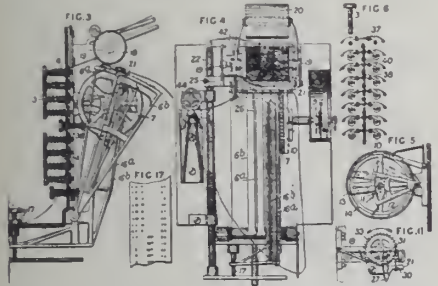
Relates to means for securing ornaments, etc., on the wires of safety and similar pins, without the use of solder, to form brooches, flower-holders, etc. The ornament consists of a plate 12 which is subjected to press-tools to form the required



pattern and to make a trough 13, which projects from the plate at 14 and has holes 16 to take the wire 10 of a safety-pin. The wire is coiled at 17 to form the safety-pin, and the ornament is secured by indenting the trough and wire at 18.

6,286. WORKMEN'S TIME-RECORDERS. F. G. LAKE, Cheshire. March 21. Period of granting patent not yet expired.

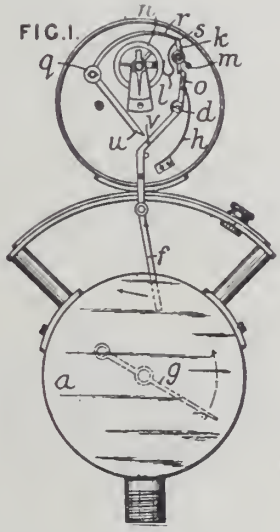
In a time-recorder especially applicable for workmen, type quadrants 6*a*, 6*b*, Figs. 3 and 4, for printing the workmen's numbers are set by keys 3. Other type-bearing bell-crank levers 16*a*, 16*b*, for



printing "in" or "out," are set by keys 17. The type quadrants and levers are arranged in the same printing line as the minute and hour-printing-wheels 7, 10, so that when the printing-bar 21 is operated by the keys operating the levers 16*a*, 16*b*, a printed record such as that shown in Fig. 17 is obtained. The keys 3, which are arranged in two parallel vertical rows, move in tubes 4 of different length so as to move the quadrants varying distances from the keyboard. The keys are provided with notches which engage latches 37, Fig. 6, thus holding the keys in their extreme forward position. The latches are simultaneously released by a bar 38 carrying lateral projections 40 operated by depressing one of the keys 17. The minute and hour wheels 7, 10 are driven by a spring motor 9 electrically controlled by a distant clock. The transfer mechanism consists of a segmental pinion 11, Fig. 5, on the axis of the minute-wheel, which engages a segmental rack on a lever 12 provided with a hinged pawl 13 adapted to engage one of the recesses 14 in the hour-wheel. The lever 12 is thus raised once each hour to engage the next recess 14. The lever 12 then, by its own weight or by means of a spring, moves the hour-wheel. The printing-bar 21 may be connected through levers (not shown) to the keys 17, or the bar may be free and may be pressed by a spring 26 carried by a bracket 25 attached to a rod 22. The rod 22 is moved downwards by one of the keys 17 and is returned upwards by a spring. As the rod 22 moves upwards, a wire extension 30, Fig. 11, raises the printing-bar till it is held by a notched lever 27 which depends from the bracket 19. As the rod 22 descends, a finger 31 on the bracket 25 engages the lever 27 to free the bar 21, which then moves rapidly under the influence of the spring 26 to effect the printing. The roller 18 over which the paper passes is fitted with a ratchet wheel 33, Fig. 11, with which engages a pawl on the bracket 25, so that the paper is moved forward each time the bracket rises. The keys 17 act through springs on the arms of the type levers 16*a*, 16*b*, and directly on a plate carrying the rod 22. The rod 22 may bear, at its upper end, against a pivoted lever 42 which abuts against the releasing-bar 38; or the bar 38 may be operated by the wheel 33. The inking ribbon passes between a wheel 44 on a milled spindle carrying a ratchet-wheel operated by a pawl mounted on the rod 22. The paper feed wheel 20 may be carried between cones mounted at the end of arms on the bracket 19. The "in" and "out" types levers, or the wheels 7, 10 may be omitted. The quadrants may be replaced by sliding frame-like carriers. A bell may be sounded at each printing operation.

6,463. CLOCK WORK. C. F. FUHRMANN, (trading as Fuhrmann & Co.), Leipzig, Germany. March 23.

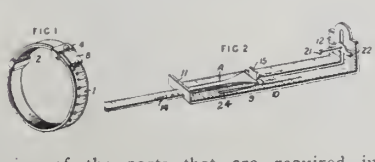
Relates to the starting and stopping of clock-work used in connection with vulcanizing-apparatus. When the pressure in the apparatus reaches a certain amount, the hand *g* of the manometer *a* presses back the end of the lever *f* which is pivoted at *d*, thereby releasing the lower end of a spring-pressed lever *k* which car-



ries a spring arm *l* pressing against the balance-wheel. A pin *v* on the lever *f* then engages the end *u* of a lever *q*, and raises an arm *v* out of engagement with a notch *s* in the upper end of the lever *k*; the lever *k* is thus set free, so that under the influence of its spring *m* it quickly swings round, giving a slight rotary motion to the balance-wheel *n* through the arm *l*, thus ensuring starting. On the return of the hand *g*, a spring *h* pressing the end *o* of the lever *f* returns this lever to its original position, and again brings the arm *l* into contact with the balance-wheel, thus stopping the clock. The lever *r* falls again in the notch *s* by its own weight.

6,472. FINGER GAUGES, ETC. C. J. DAUNER and C. A. WERRMANN, Cincinnati, O., U. S. A., March 23. (Date applied for under Section 91 of Patents, etc., Act, 1907, May 22, 1907.)

A finger gauge for jewelers is used in conjunction with a caliper gauge in order to determine



the size of the parts that are required in the manufacture of rings, and the caliper gauge is further provided with a wire gauge and means for determining the size of the setting to be employed. A graduated flexible band 1, Fig. 1, bent into the shape of a ring, carries at one end a fixed yoke 2, which embraces the overlapping thickened portion 8 of the other end, while a loose sliding loop 4 embraces both ends of the band and, when moved towards the thickened portion, is adapted to retain the ring in position after a measurement has been taken. The sliding piece 14 of the caliper gauge 9, the base-plate 10 of which also serves as a wire gauge 24, is then set so that the inner face of the bent end 11 of the base-plate cuts the slide 14 at a graduation corresponding to the size as given by the ring gauge; the slide is then fixed in position by means of a set-screw. From a series of parts A of set rings, the part which fits between the projections 11, 15 is selected, thus giving the size of the parts to be employed. The sliding member 21 of a gauge for settings, provided with pointers 22, is attached to the bent end 12 of the base-plate 10.

Applications filed July 1, 1909.

15,369. IMPROVED DEVICE OR HOLDER FOR RETAINING OR HOLDING NECK-TIES OR SCARFS IN POSITION ON THE PERSON OF THE WEARER. JOHN CORNWALL ROUND, London.

Complete Specifications Accepted.
1908.

14,900. ORNAMENTAL CHAINS, BANGLES, BRACELETS, AND THE LIKE, AND THE MANUFACTURE OF THE SAME. LANCELOTT.

1909.

3,680. WATCH BRACELETS AND THE LIKE. WINGROVE.

8,392. FINGER-RINGS. HARROP.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by Davis & Davis, Patent Attorneys, New York.]

Patents expired, July 26, 1909.

479,452. MACHINE FOR CUTTING AND POLISHING PRECIOUS STONES. EDWIN PASSMORE, Somerville, Mass.

479,538. BUTTON-FASTENER. JEROME C. TOWNSEND, Minneapolis, Minn.

479,578. SAFETY-GUARD FOR SCARF-PINS, STUDS, ETC.

479,607. TRIAL-FRAME FOR OPTICIANS. ANGUS G. MCKENZIE, Boston, Mass.

479,649. LINK FOR SLEEVE OR CUFF BUTTONS. PHILIP H. LETTRE, North Attleboro, Mass.

479,668. DIE FOR CUTLERY. THOMAS SHAW, Newark, N. J.

479,669. KNIFE-HOLDER. THOMAS SHAW, Newark, N. J.

479,737. SCISSORS SHARPENER. GEORGE S. COLLUM, Hartford, Conn.

479,743. PROCESS OF MOUNTING METALLIC ORNAMENTS UPON GLASS, ETC. CHARLES B. HEADLY and JOHN S. CARROW, Philadelphia, Pa.

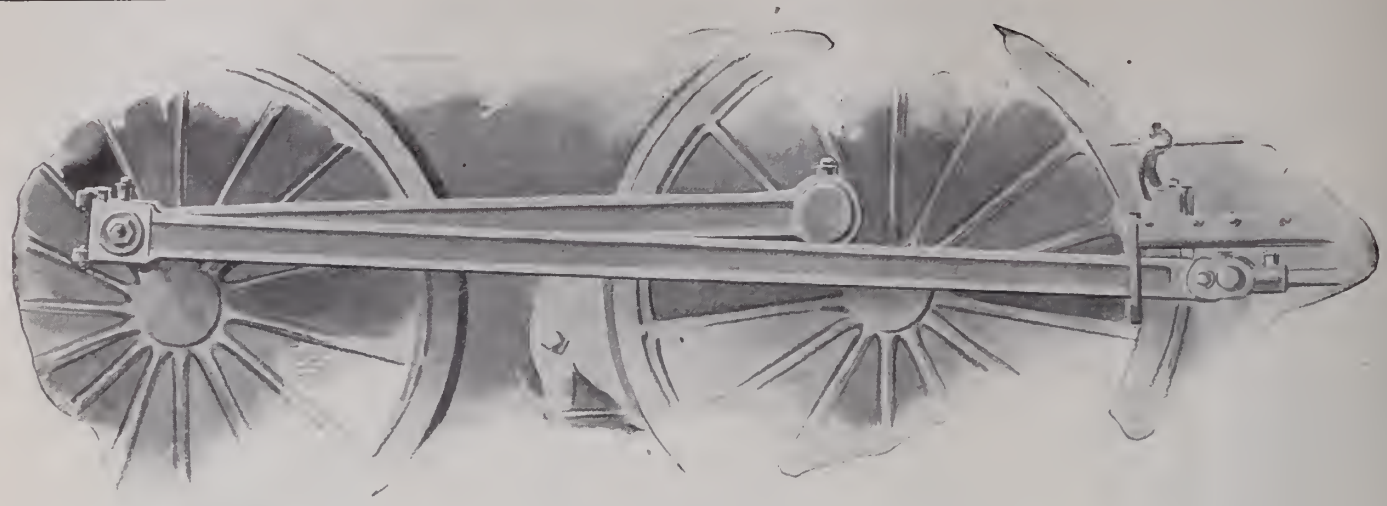
479,745. PLATE-STRAIGHTENING MACHINE. HENRY C. JONES, Wilmington, Del.

Design issued July 29, 1902, *for* 7 *years.*

35,982. HANDLE FOR SPOONS, FORKS OR SIMILAR ARTICLES. THEODORE BLUDER, Providence, R. I.

Burglars recently attempted to break into the store of E. D. Schoolfield at Millville, Pa., but were frightened away before completing their plans.

Alexander Chaillet, who died recently in Marlboro, Mass., was at one time, it is claimed, court jeweler to Louis Napoleon, emperor of France. He married the Countess Wenzelanowitz, of Russia, by whom he had one son, who is now in Marlboro settling the estate. Several letters from Louis Napoleon were found among the papers of the deceased.





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Another business drive-wheel is that Elgin is the most popular watch word everywhere—a popularity maintained by Elgin advertising and, in itself, a distinct asset to the dealer—to *you*.

Advertising in railroad magazines is creating a demand for the Elgin with the "49 silver dial" or the "49 enamel dial," and your stock should be in readiness to anticipate the demand. Your jobber or the Company will furnish prices on request.

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Grade		20 Year Gold-Filled	25 Year Gold-Filled
VERITAS	23 JEWELS	$46.00	$48.00
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FATHER TIME (Veritas Model)	21 JEWELS	$38.00	$40.00
B. W. RAYMOND " "	19 JEWELS	$34.00	$36.00

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THE HOROLOGICAL REVIEW

The Adjustment of Watches.

Written expressly for The Jewelers' Circular-Weekly by H. Reinecke.

(Continued from issue of July 21.)

BEFORE proceeding to the actual adjustment of a lever watch to isochronism and temperature, preliminary examinations are necessary, the first of which appertain to the whole movement and next to the escapement, the jeweling and the condition of the balance. In the train the mainspring and its freedom during winding, the condition and the position of the mainspring barrel and the stopwork should be scrupulously observed. The same attention is claimed for the freedom of the wheels and pinions, their depths, end-shakes, pivots and pivot bearings.

In due progress the escapement will be reached; this subject is an extensive one. A competent adjuster should be posted in all the constructions thereof—their advantages and disadvantages. A thorough study of all recognized text-books is to be recommended, with special attention to the more particular points, among which may be mentioned the difference between small and large watches. The lever escapement is one which cannot go without oil, which is an evil, and which can be borne much better by large watches with heavy balances and mainsprings than by small watches with balances of light momentum and slender mainsprings.

This necessity of oil with its changing complexion is felt more particularly in the unlocking of the escapement. As the increasing or the lessening of the resistance of the unlocking of the escapement has a decided influence on the isochronous adjustment of the vibration of the balance, it follows that the adjustments of small watches are less durable than those of large watches. This circumstance is a drawback in the reliability of observatory trials of pocket watches, and emphasizes the fact that only large watches, with the lever escapement, can run on a rate even for a limited time, though I have known large Swiss watches of an eminent maker which have held their rate for an entire year, and I have known an English lever watch which held its rate for nine months while the wearer was traveling with a total variation of 40 seconds only.

Incidentally, it may be stated that a technical advantage in favor of large escapements of lever watches is that the amount of locking is, to some extent, dependent on the size of the escapement. With a large escapement less than $1\frac{1}{2}°$ would suffice, while a small one would require more than 2°.

Such a condition in small watches is prejudicial to theoretic isochronism, as it contributes to an increase of friction in the escapement. In fact, the discussion in regard to long and short levers is based, in a measure, on the same principle. If long levers can be used in large watches with a no greater proportional amount of friction than a short lever in a small watch it is no more objectionable as a factor in theoretic isochronism and has the advantage of contributing to a durable rate of a watch with the lever escapement.

Again, if there is one thing more than any other which reduces friction in all parts of any lever escapement, including the impulse roller pin, it is the employment of Oriental sapphires for all jewels in the escapement. This much has been demonstrated in English and Swiss watches from early times.

English lever escapements have been known to have been made with steel ratchet teeth escape wheels and sapphire pallets, which performed perfectly well, while such wheels with garnet pallets had the points of such wheels destroyed without much delay; the same result has been known with steel duplex wheels acting on colored ruby rollers.

One of the greatest drawbacks in adjusting watches besides the adaptation of an isochronal balance spring is the meeting with a perfect compensation balance, so styled in very moderate sense, *i.e.*, a balance which will retain its poise from its subjection to a mean local temperature to varying temperature after having been adjusted and re-poised at about 25° F.

(To be continued.)

L. L. Mason, said to be the oldest jeweler in Jamestown, N. Y., where he has been engaged in business for about 60 years, 50 of which he spent at the same location, is about to retire from business. Mr. Mason is 83 years of age.

Interesting Old Clock.

ANOTHER interesting old clock in which the butting goats appear is that of Aschersleben, which is installed in the tower of the town hall. It is not very well known, and the following description and accompanying photograph will therefore serve the purpose of directing attention to the existence of this clock.

Above the dial is a sphere, representing the moon's phases, and above this are two goats which, at each striking of the hour, butt their heads together.

The bearded human face above the goats,



CURIOUS CLOCK OF ASCHERSLEBEN.

at each stroke of the hour, opens and closes its mouth, while at the same time a small ball, apparently representing an apple, moves up and down in front of the mouth. This is similar to the Tantalus head and apple of the Jena clock.

According to the statement of Dr. Adolf Brinkmann, in his work, "Descriptive Account of the Ancient Edifices and Art Monuments of the City of Aschersleben," page 79, the clock was restored in 1669 by the deaf and dumb clockmaker, Caspar Melzer, of Allstedt, at great expense, which shows that the original construction dates back to a much earlier time.

It was regarded as one of the seven wonders of the town. In 1680, however, the

WALTHAM WATCHES

FIFTY YEARS AGO

FRIDAY, APRIL 22, 1859.—The proprietors and workmen of the watch factory at Waltham were entertained by Gov. Banks at his residence today. About 200 men and women were present.

From Boston Advertiser, April 22, 1909.

The Waltham factory had existed five years. Here was the first successful effort to realize the dream of Dennison, father of American watch-making. Here was the first and only structure in the world erected for manufacturing pocket timepieces. Three hundred people were employed, the largest number ever assembled in such an enterprise. General Banks was proud of Waltham, where he was born and where he had worked as bobbin boy in a cotton mill. He found time, while Governor of a great State, to greet and encourage the operatives of this watch factory, because he believed that they were creating an imperishable industry. He lived until the word WALTHAM had symbolized the perfect watch in every country on the globe.

In that year, 1859, the total number of Waltham watches manufactured was 12,304; in 1906, the product was 855,000; to-day there are 16,000,000 in use. The Waltham factory was the parent factory. It is now the corner-stone of an industry that gives a livelihood to more than 100,000 persons in the United States. In 1859, it was the only institution of its kind here or anywhere else; every other watch factory came later. The Waltham factory is distinguished by its achievements as well as by its age. Waltham watches have always exemplified the highest type of watch construction, and public recognition of their superiority is attested by the highest awards at all the great Expositions wherever they have been shown.

The history of the WALTHAM WATCH COMPANY is the history of watch manufacturing on this hemisphere.

clock must have ceased to operate, or deemed insufficient with striking, for at that time the town hall tower was equipped with a striking clock.

More recently, in 1880, the works of the clock were completely restored, and in 1907 thoroughly renovated so that the entire mechanical works, as above described, are now again in working order.

More About Daylight Saving Bill.

(From the *Scientific American.*)

THERE are a great many things to be said in favor of, and a few against, the proposal to advance the clock by one hour during the Summer months. Although the suggested change is startling, there is in it nothing of the ludicrous or farcical, as some of its critics have suggested. The principal object of the movement is to apportion a larger part of the period of daylight to evening rest and recreation than is now possible in latitudes embraced by the United States. Under present conditions the close of the working day is so near sunset that, by the time the evening meal is over twilight has commenced, and the stretch of remaining daylight is too short for any lengthy outdoor sports or pastimes of the kind which require daylight for their exercise.

Those of us who have spent part of the Summer months in northern latitudes, where the later sunset and longer duration of twilight combine to make the Summer evenings the most lengthy and delightful period of recreation, understand perfectly well the motive and force of the arguments which have led to the present widespread movement in favor of what has popularly come to be known as a longer daylight day. The evening is the ideal time for outdoor recreation. The mind and body are relieved of the stress of the day's occupation, and the cooler temperature, which is a consideration, even in the northern latitudes, becomes of double importance in the more southerly regions, where temperatures during the day run up to 90 or even 100 in the shade.

The proposed arrangement as advocated by the National Daylight Association in this country is that from and after 2 o'clock in the morning of the first day of May in each year, until 2 o'clock on the morning of the first day of October, the standard time shall be one hour in advance of the standard time now in use. This result is to be secured by advancing the hands of the clock one hour on May 1 and moving them back one hour on Oct. 1. The change would involve a shortening of the hours of sleep only on the last day of April.

Subsequently through the Summer months people would get up and retire by the clock as usual, and the regular schedule of railroads, factories and all social institutions would be maintained as before. The only perceptible difference would be that instead of the twilight ending at from 9 to 9:30 it would last from 10 to 10:30, according to the latitude, and the public would have the benefit of two or three hours of daylight after the evening meal, instead of one or two hours as under the present arrangement.

We cannot agree with the circular of the Daylight Association that no adjustment of railroad schedules would be necessary. Some adjustment would obviously be needed on the two days which marked the opening and close of the longer daylight season; but with those two exceptions regular schedules could be maintained without interruption during the 150 days or more of the late Summer and early Fall months.

At the present time there is a bill before the British Parliament which provides for a change similar to that related above. That the matter is being seriously regarded in that country is shown by the fact that it has the indorsement of the Executive Committee of the London County Council, of over 100 municipal corporations and town councils of the National Convention of Royal Burghs of Scotland, representing about 200 towns, and of 130 chambers of commerce, associations and clubs.

A similar bill is now before the Canadian Parliament, and the report of the special committee, to whom it was referred, says that in view of the almost unanimous support in favor of the bill, and that its object can be so easily attained, they consider that it should be put in force as soon as possible. It is probable that a similar bill, which has already received wide journalistic indorsement, will be introduced in France.

Some Phases of the Ethics of the Trade.

(Address by C. R. Hart, delivered at the recent convention of the Illinois Retail Jewelers' Association at Peoria.)

I HAVE to consider before you to-day the advisability of enacting a law for the licensing of watchmakers; also the methods of taking in watch work. The mere suggestion of this topic indicates that there must be something wrong, that someone is not satisfied with the present methods and that there is a desire for a change. There must be a reason for it somewhere, however much or little, and with this thought before us, let us try and find out what it is and see if we can determine and act to correct it.

I do not see how any person who has studied this subject a little can come to any other conclusion than that this proposed law is aimed at the horological school; and why? There is only one other method we can refer to, and that is the apprentice system.

Let us look at it for a few moments. I presume there are some before me who have gone through the old regime and who would give no flattering account of such hardships, no matter how apt they might have been. I have a few reminiscences, did I think them apropos, or that they would add anything of value to what you already know. There were inconsistencies connected with it that were galling in the extreme—ways that bowed little to the apprentice. The process was slow and tedious, and he was not assured that when his time was served he would be much better prepared to meet the rsponsibilities of life than students from our public schools are to-day. Some of these old methods can be readily traced to our present institutions of learning. Suffice it to say that it has gone into the past with all its imperfections. Those who know of them are not sorry.

Let's pass on and try to forget and look at the future. As there is little to commend in this old regime, let's take up something better and have a regard for those who are to take our places in the future and see if we can formulate a better plan that will help them to acquire more knowledge in a shorter time and better skill in a briefer period—the art that is so much needed. Let us lay aside our prejudices and look with favor on the new methods, such as are right, and condemn those that are wrong; not feel jealous at their progress, but highly elated.

All will admit, I think, that we need something to change conditions in this line. That you may not think we are overreaching and presumptious I wish to refer to articles which have appeared from time to time in the jewelers' periodicals with headings like these: "What shall we do for future watchmakers?" or "How can we make our watchmakers more proficient?" I am not so sure that had the apprentice system obtained up to the present time we would have been in any better condition than at the present. Those who believe in the apprenticeship system should start at once to correct this apparent evil.

Any disinterested person who will take this matter up as suggested would in all fairness try to find out what kind of workmen were in vogue; how their ability was acquired; what their methods were to produce this result, to determine where the trouble was. He should take into consideration the natural aptness of the workmen and their application to acquire the methods employed. As we have gone over briefly the apprenticeship system, let us now take up the horological school, for this is the only alternative and under different heads trace out from cause to effect and see where the schools are to blame. First, what is the cause of the young men taking up this vocation? Second, how are they induced to try it? Third, what methods are employed? Fourth, what are they led to expect?

First, as to cause. Any young man who desires to make a living is led to take up something that appeals to him and the more alluring the advertisements the more rapidly he is induced to try his luck. What means are employed to persuade him? A perusal of the advertisements and correspondence of many of the horological schools of the United States will answer this question. Here are a few samples: "A student of ours selected and staked on a balance arbor and had the watch running in five minutes." Another: "A student without previous experience, at the end of three months, properly repaired, making some new parts that were missing, to a quarter second in the pendant train watch, and repaired other complicated watches equally as well." Another: "We teach all the intricate knowledge of watch work in from three to six months. Our students are in demand and are earning large salaries."

Any student with half sense would of necessity conclude that six months was all that was necessary to become a thorough workman; or that he was no good at the

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Cuts of the entire line, for catalogue or newspaper work, are now ready.

Write for full particulars to

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WATERBURY :: :: :: CONNECTICUT

OR THE LEADING JOBBERS

Keep your eyes open for the NEW "ALDENS" They're coming

business; or that the advertisement or correspondence was a willful misrepresentation. If the second was decided on it might relieve the minds of many watchmakers as to the overstocking this craft of incompetent workmen.

What methods are employed and how do these schools start? In brief I may say in any old way. I hope I am not misunderstood in following out this line of argument, or that, because I hold one of the highest positions in one of the largest schools of horology in America, that I want to belittle in any way other schools, but only look at the question fairly, as anyone has a right to do.

This is a serious business, as I look at it, and I only regret that it seems necessary to point out a few of the glaring inconsistencies, that you may see where we are at, and see if it is not possible to right some of these wrongs that the coming watchmaker may at least have a fair chance and be led to see the necessity of taking a thorough course at some school that does not misrepresent and go with the expectancy of spending enough time to become a thorough artisan. This alone would lessen the increase in so-called watchmakers.

But, as to the way schools start. Any person who has the audacity and diabolical gall, with a little knowledge of watchwork, can start a school and prey on the unsuspecting youth of to-day. Advertisements can be so worded as to cause them to think some new aerial method outstripping any of those in vogue has been devised, and they readily believe the misrepresentation, that all they have to do is to buy a ticket, get aboard and sit and watch the wheels go round; they will be wafted from this mundane sphere to some aerial ground where work is unnecessary. I said diabolical gall and it looks like that to me. A recently started school copied the Bradley Horological prospectus verbatim, typographic errors as well. What do you call that?

Schools that spring up like mushrooms are suspicious, and as are their advertisements so are their instruction and methods. I believe that a law should be obtained that would regulate all schools first. They should be made to demonstrate their ability by giving students proper instruction, that certificates or diplomas they issue shall be proof positive of the student's ability.

It may be thought that this is an argument for schools, not for a law to license watchmakers. This may be so, and such a law may be the most rational to start with, instead of reversing the order and letting the cause follow the effect, as the optometrists' law has done; which reminds me of a bystander's remark who saw the attending physician of the deceased following in the funeral procession.

The optometrists' law was started this way and it has proven advantageous to some, but to others not so good.

The best that can be said of it is that it has stirred up the antiquated opticians and induced them to become more proficient, and made those intending entering that profession hesitate and count the cost. And could this be done in all lines everywhere the result would be most beneficial.

Yes, when the optometrists found the fakirs traveling around selling glasses at from $10 to $30 they thought it time for a law; and reasoning conversely one would see that when watchmakers were found, not a few of them were doing from five to eight dollars' worth of work for $1.75 to $2.50, there should be another law, for the prevention of cruelty to animals, I should say, or, as I have suggested, a law to properly educate. But it may be best to let the cause follow the effect instead of bringing the schools up to a proper standard. This may be the easiest way, but unless there is something tangible the outlook will not be very bright.

Let us take for example the proposed Nebraska law—methods to be employed in examining watchmakers, for instance. In brief, they are thus: The jewelers' association should constitute a board for the appointing of examiners. These shall be selected from the watchmakers of the State. Any man shall be deemed eligible who has worked at the bench for five years, this being all the time thought necessary for a workman to perfect himself in this business for this position. They may have only cheap watches out there. This reminds me of the early examining board for school teachers. As the early education of these members had been sadly neglected, one with more social influence than the rest was selected.

He knew little or nothing as to examining teachers. Not wishing to expose his ignorance by appointing some one who did, he found himself on a certain morning in the office of the school board ready for business. To give an educational appearance at this time a large map of the United States was hung on the wall and a few books were thrown around promiscuously on the desk. When all was in readiness he told his assistant, Jim, to start a coming. First was a timid young lady and made more so by the anticipation of the coming ordeal.

The good-natured examiner saw this and felt sorry for her; but he knew he must maintain the dignity of the board, so forbade any comment as he looked over his glasses and said: "Good morning! Your name, please?" She answered: "Miss Amanda Thinksome." "And where do you live?" "In the town of Knowmore." "Well, that can't be on the map." "Oh, yes, it is!" "Will you please point it out to me? I would like to see a town that's no more on the map. Here it is, but it's not the kind of town you refer to; it's 'Knowmore.' Now tell me something about the population of your town." "Yes, sir. It has a population of about 600, made up of white and colored people. A peculiar thing about it is, most of the white people's names are Black, and the black people's names are White. The remaining few white people whose names are Brown, and the rest of the colored ones is Gray." "That must be a sort of amalgamation of the race." "Yes, sir, I think so." "Well, I guess you'll do. You may call for your certificate tomorrow and be ready to start school next Monday. Good morning!"

Jim showed in another. "Well, my lady, what is your name?" "Miss Amantha Thinkmuch." "Why, that's similar to the one just left here. And where do you live?" "In the town of Thoughtmore." "Can you tell me where the town of Knowmore is?" "Why, I never heard of such a place. How should I know of a town that is no more. I suppose that is the place Poe's raven was croaking about. Poe did not know where it was, how should I?" "Well, Miss Thoughtmuch, from the town of Thoughtmore, I would suggest you keep on thinking, and you will be like the young lady who has just passed, Miss Thinksome, and if you'll find out where the town of Knowmore is you'll know more. You don't pass."

While this is said figuratively, of course, it suggests something of what is likely to happen if such a law went into effect with this proviso.

Let's see how it would work as an examination for watchmakers. Leaving out the introduction, let us proceed to business.

Question 1. How do you put in a mainspring? Answer: With my fingers, of course. Well, let's see you do it, handing him a 00 English mainspring.

Question 2. How would you set a broken balance jewel that had been burnished in the plate? Answer: Punch out the old one with the tweezers and open the bezel with a hand burnisher, and fit a new jewel; burnish over the bezel with the same tool. How else would you do it?

Question 3. If a watch would come in, and after examining carefully you find out the error and the price for repairs would be $4.00 and the customer said he would only give $2.00, what would you do? Answer: Take it in, of course. You pass.

I am not reflecting on the ability of artisans, but on mediocrity. This may seem unfair, but it is easy to find hundreds who have worked on the bench more than five years that would ask no more practical questions, nor give any better answers. And yet I believe a law should be enacted, but for what? To enable the trickery of uneducated men to make capital out of it and to make it appear there was something doing when there was not. No, sir! For the outcome would be most disastrous and discouraging to young men who are desirous of taking up this art and who should have the right of any American citizen to become one of its best artisans.

This kind of business would draw them into other fields where they would receive no better treatment, and possibly worse. Now, I do not believe in this kind of a law, but believe in a law that would stand square, that would encourage every young man that wanted to enter this or any other line and that would assure him that when he had complied with the requirements of such institutions and spent his time that he should receive the necessary knowledge and acquire the coveted skill which would be proof positive his time was not spent in vain; that he could take his place with a journeyman workman, do his part and earn his share.

The Conn Jewelry Co., State St., Bowling Green, Ky., discontined business recently, and Mr. Conn has left for Cleveland, O., where he will begin a new enterprise. The stock at Bowling Green has been disposed of at cost.

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A Mail-Order House, Although It May Sell a Good Watch, Cannot Adjust It To Your Person.

NO watch you buy by mail will keep perfect time, no matter who made it, how perfectly it is made or what its reputation. A good time-keeper *must* be regulated to your person as carefully as a good tailor fits a coat. In no other way can you secure perfect timekeeping service. No one but your jeweler can do this. Watches you buy of mail-order concerns are not and cannot be so regulated. That's the reason they never keep perfect time and always run too fast or too slow. The variation of even one one-thousandth part in the vibration of the delicate watch balance which governs the movement, means a loss or gain of a minute and a half each day. *South Bend Watches* are sold only by reliable jewelers. They are never sold by mail, because South Bend Watches are so good that we do not want their great reputation for reliability and accuracy injured by improper regulating. We make South Bend Watches as nearly perfect as it is possible to make a watch and pay the jeweler to regulate it to keep perfect time in your pocket. A watch which is a perfect time-keeper in one man's pocket, very likely will not keep time at all in another man's pocket.



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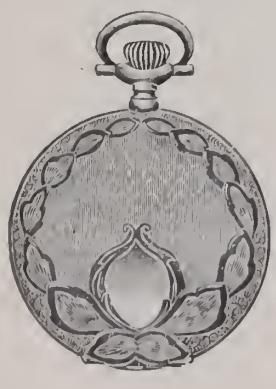
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THE PENNSYLVANIA WATCH CASE COMPANY
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The Development of the Lever Escapement and Methods of Adjustment.

(Lecture delivered by CHARLES T. HIGGINBOTHAM, Consulting Superintendent South Bend Watch Co., at annual meeting of National Association of Retail Jewelers, Omaha, Nebr.)

FOUR HUNDRED years ago a Nuremberg locksmith made what was probably the first pocket timepiece. However elated he may have been over his achievement, and however sanguine of its future, he little dreamed of the important part the little instrument of which that was a crude sample was destined to play in the world's progress.

That "Nuremberg egg" was a mere mechanical toy. With its roughly hammered mainspring, its crude escapement and its hog's bristle hairspring, it was so erratic in its performance that as a timepiece it was useless; but it was the embryo of the most wonderful piece of mechanism man has ever produced.

In reply to the question, "What has been done in the way of horological invention since?" some one answers, "Next to nothing." This is a great injustice to modern horology. True, the improvements made during the last one hundred years have been more in the nature of evolutions than inventions, but it cannot be denied that stupendous strides have been taken toward perfection in timekeeping. To appreciate this fully it should be borne in mind that the requirements of to-day are many times more exacting than the previous time referred to. When Peter Hale made his first watch an entire hour had less commercial value than a single minute has to-day. When John Harrison took the English prize of twenty thousand pounds with his famous ship's chronometer the requirement was that it should enable the captain to determine longitude within half a degree.

This means that the chronometer should not have varied more than two minutes. Compare this with the requirements of railroad time service as applied to watches carried under the extremely trying conditions inseparable from railway service. The extreme limit allowed is thirty seconds a week. Now, have you ever thought of what that means? Let me tell you. It means that the vibrations of the balance must not vary to the extent of one out of every twenty thousand. In fact, it is to be feared that we have at last reached the limit of mechanical devices to be carried in the pocket for timekeeping.

The lever escapement as invented by Mudge was not the detached lever of to-day; in the original one the lever was not a fork; the end was simply a point. The locking faces of the pallets were so inclined that the point of the lever was kept in constant contact with the roller edge and delivered impulse to the balance by means of a notch in the roller, thus entailing a continuous friction between the acting parts. This probably accounts for the fact that he discontinued the use of his own invention, substituting therefor the cylinder and verge escapements in his watches. We are told that he devoted much time in vain efforts to bring them to a state of perfection.

It remained for George Savage and others to develop the idea of Mudge into the detached lever escapement, which in a long and stubbornly fought contest has proved its superiority over all others for pocket timepieces. It is of this form of escapement that I shall speak tonight.

The office of any escapement is to transform the rotary motion of the watch wheels into the vibratory one of the balance. The desideratum sought for is to accomplish this with the least possible disturbance of the isochronal vibrations of the balance.

To accomplish this the impulses should be delivered through a short arc and the major part of the vibrations performed without contact. In the modern detached lever the arc of impulse of the roller is about one-fifteenth of the vibration. This is found to meet the requirement better than any other form of escapement, with the exception of the chronometer. The chronometer, however, has been found unsuited for a pocket timepiece, mainly for the reason that it delivers an impulse only when the balance is making an excursion in one direction. This is to say, at every second vibration. This feature, while it is an advantage inasmuch as the time of contact is decreased, yet, as it is inseparable from what is known as a dead point it causes a liability to stoppage from any sudden motion of the watch.

It is only of late years that the full importance of the conditions prevailing in an escapement and their effect upon the isochronal vibrations of the balance are being fully appreciated.

The effect of acceleration and retardation on a balance and its influence in position adjustment play an important part in the escapement.

Time will not permit going much into detail on this point. I will simply lay down the following rule: Acceleration of the motion of a balance while it is approaching the point of rest causes a gain in the time of vibration; while acceleration when receding from the point of rest causes a loss. Retardation produces the opposite effect. Approaching the point of rest causes a loss; receding from it a gain. There being many defects liable to exist to cause unequal acceleration and retardation, the importance of securing the best possible conditions in all parts of the escapement becomes apparent, and the fact that the unlocking is accomplished by the momentum of the balance, which is obliged at this point to force the entire train backward a certain amount, thus winding up the mainspring, and as this takes place three hundred times every minute emphasizes that importance—indeed, makes it a necessity where close time is required.

I should recommend before making any alterations to correct an escapement a thorough examination of all its parts separately; then a thorough test of all its actions.

First inspect each individual part, seeing that each pivot, jewel, bearing surface, etc., is in perfect order. A few of the most important points are: The jewel pin upright and faced square to the front; the guard pin central with the fork slot, and, if a single roller escapement, perfectly upright; the sides of the fork slot equal in length;—in fact, all parts in good order. Now put in the escape wheel and pallets and try the draft as follows: With the train let down to the point of a twenty-four hour run and holding the watch edgewise with the fork in a horizontal position press it with a long pointed piece of pegwood, but not sufficient to unlock the wheel, away from the banking. If it does not return to its position the draft is too light. This should be tried with the escape wheel locked in turn on each stone. Now put in the balance and try the roller pin depth in the fork slot. To do this close up the banking so as to arrest the fork at the instant of locking. If the roller pin passes out of the fork slot in this condition it is not too far forward.

To ascertain if it is too far back bring the balance slowly round, carrying the pallet almost to the point of unlocking, and, holding it here, try the shake of the fork on the roller pin. If it is in excess of the shake when in direct line with the balance and pallet arbor pivots, it indicates that it is not embraced by the fork slot and is, therefore, too far back.

Try the lock; it should be about two one-hundredths of a millemeter and alike on both stones; the slide should be the same amount in addition, making four one-hundredths in all. Try the drop, or as it is sometimes called, inside and outside shake; it should be alike on both stones. Finally try the action between the impulse faces of wheel teeth and pallet stones. There should be a divergence of the faces toward the locking corners of the stones at the commencement of the impulses and a coincidence before their completion.

Having made notes of any defects found, proceed with your alterations, beginning at the escape wheel and pallets. In making these alterations the following rules should be observed. Drawing out the receiving stone increases the lock on both stones, increases the drop on the discharging, increases the draft on the discharging and increases the divergence between the impulse faces of wheel tooth and receiver. Pushing in the receiving stone decreases the lock on both, decreases the drop on the discharging, decreases the draft on the discharging and decreases the divergence between the impulse faces of wheel tooth and receiver.

Drawing out the discharging stone increases the lock on both, decreases the drop on the receiver, decreases the draft on the receiver and decreases the divergence between the impulse faces and wheel tooth and discharging stone. Pushing in the discharging stone decreases the lock on both, increases the drop on receiver, increases the draft on the receiver and increases the divergence between the impulse faces of wheel tooth and discharging stone.

It will sometimes be necessary to bend the fork in order to secure correct action of the wheel teeth on the pallet stone and at the same time to correct fork and roller action. I shall not attempt to dictate how this is to be done beyond stating that when the shake between the guard pin is greatest on the right the fork should be bent to the left and *vice versa*.



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We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates.
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Learn Watchmaking

Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address

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IF IT'S A

ROY

TRADE MARK REGISTERED

IT'S STANDARD





ROY WATCH CASE CO.

21-23 Maiden Lane, New York

704 Market St., San Francisco

THE FUNDAMENTALITY OF

"Tavannes" Movements and "Cyma" Watches



manifests itself in their performance.

ALL TRIALS HAVE PROVEN CONVINCING

They possess all the features required and are fully appreciated by the critical merchants to make a timepiece a satisfactory article of merchandise and,

IN ADDITION TO THIS

TAVANNES Movements and CYMA Watches give most satisfactory results when exposed to the extreme influence of TEMPERATURE, ELECTRICITY or MAGNETISM.



TAVANNES WATCH COMPANY

131 Wabash Avenue
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ADOLPHE SCHWOB, Sole Agent for the U. S.
2 and 4 MAIDEN LANE, NEW YORK

704 Market Street
San Francisco



No. 69
Cuckoo Clock



No. 6115
Westminster Chime



No. 2
400-Day Clock

TO MAKE YOUR CLOCK DEPARTMENT PAY, CARRY OUR CLOCKS
GOOD PROFIT ON QUICK SALES

Theodore Schisgall

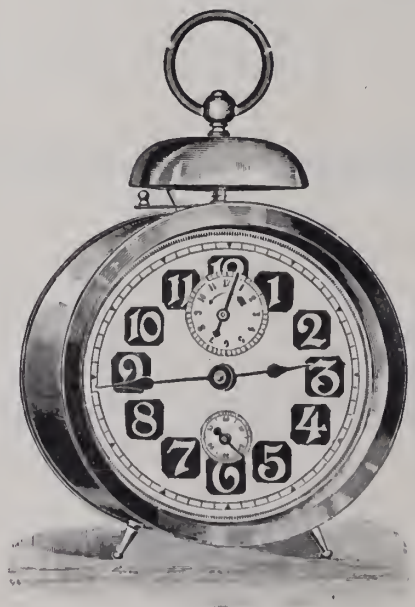
116-118 Chambers Street, New York City

FOREIGN MAKE **AMERICAN GUARANTEE**



"GLOBE"
Window Display. Educational and Attractive

CUCKOO
CHIME
ALARM
CLOCKS
400-DAY
NOVELTY
WINDOW DISPLAY



"CHICAGO"
Guaranteed



No. 349
8-Day Regulator

RING OUT THE OLD—RING IN THE NEW



STANDARD.—30-hour time, Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

THE RATTLER.—30-hour time, Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case nickeled and highly polished.

LONG ALARM.—30-hour time, Six-minute Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

ALTERNATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

Why travel in the same old rut the balance of your natural life, and buy the same antiquated styles of Nickel Alarm Clocks your grandfather used to buy, just because some manufacturers have not thought it necessary to produce new designs in Nickel Alarms, as they do in other clocks?

We have some new ones, superior to anything heretofore made, and to introduce them and put a set into the hands of every jeweler, we will, on receipt of $6.00, deliver east of the Rocky Mountains, express prepaid, one sample of each, consisting of eight clocks as described.

Don't fail to avail yourself of this opportunity to see a complete line of up-to-date alarm clocks.

See coupon at bottom of page.

THE E. INGRAHAM CO.

BRISTOL, CONN.

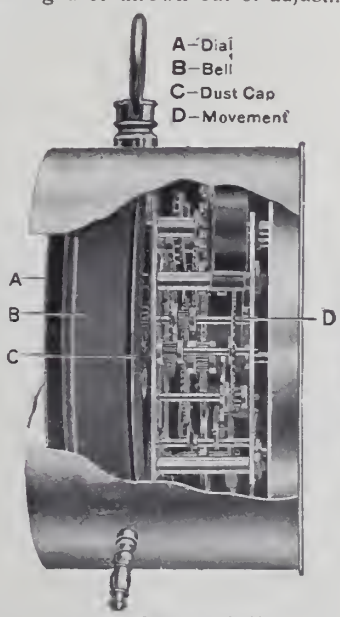


DI-ALTERNATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch; extra large bell. Height, 7 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

"THE ALARM CLOCK WITH THE CONCEALED BELL"

See cut of interior view showing bell located entirely within the case. The unsightly visible bell eliminated. Bell cannot be disarranged or thrown out of adjustment.







SIREN.—30-hour time, Long Alarm (four minutes), with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass; Case, nickeled and highly polished.

VIBRATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass silvered; Case, solid brass, old brass finish.

ROTATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

TEAR THIS OFF AND MAIL TO-DAY

THE E. INGRAHAM COMPANY, BRISTOL, CONN.:

Gentlemen—Enclosed find $6.00. Please send me by express, prepaid, your "Introductory Assortment" of eight alarm clocks, consisting of "Standard," "The Rattler," "Long Alarm," "Alternator," "Di-Alternator," "Siren," "Vibrator" and "Rotator." Yours truly,

Name.....Address.....



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

A Quaint and Laugh-Provoking Window Display.

Prepared expressly for The Jewelers' Circular-Weekly.

JEWELERS who have had any experience in using moving window displays have found them to be profitable advertising, and when the cost of producing these shows is reduced to a minimum they are within the reach of every man in the trade.

Procure a few small balloons (the ones that are sold in any toy shop), preferably those of a light yellow color; paint faces on these balloons to represent different types, as shown in A. Then nail a small bit of board x to an upright piece y, and fix a staple z in the top, as shown in B.

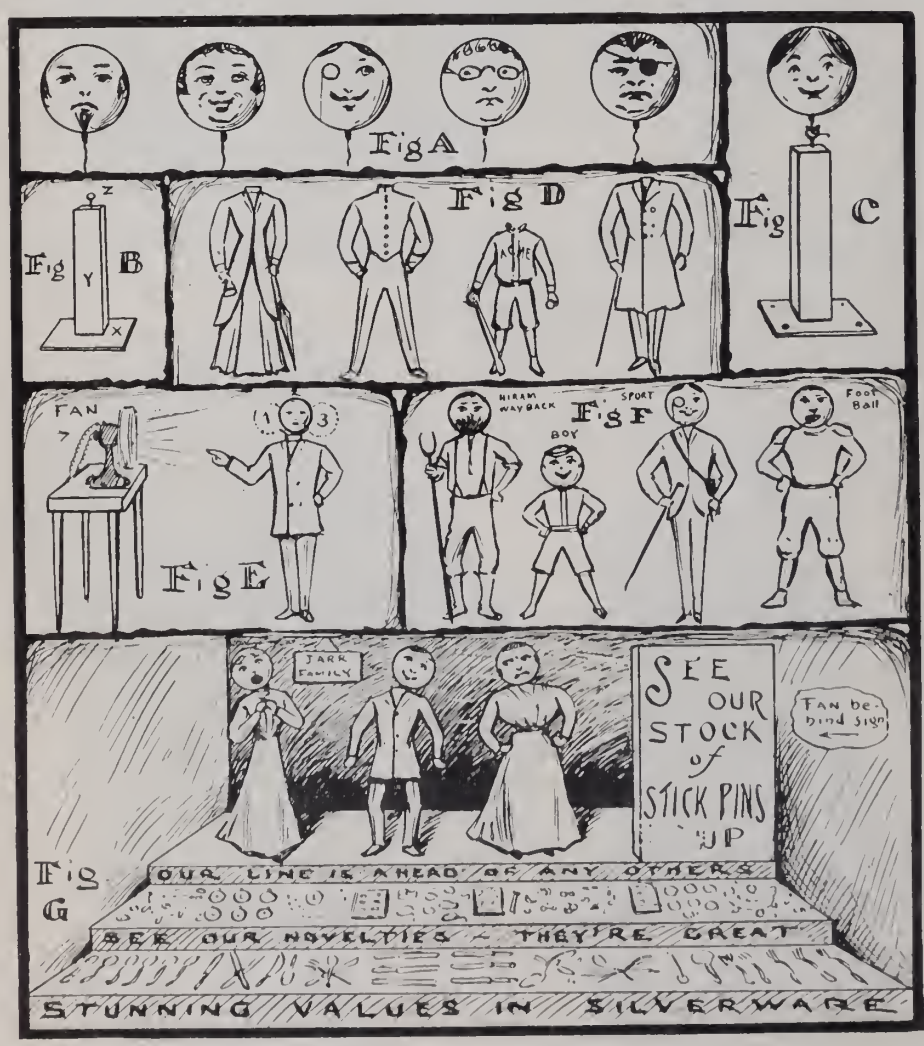


DIAGRAM SHOWING HOW TO ARRANGE THE DISPLAY.

This stand can now be nailed to the base of this window and the cord of the balloon tied to the staple, as shown in C.

Then cut out of large sheets of cardboard crude outline patterns like D, or to represent any other figures which you desire.

Paint a few lines on them to represent buttons, pockets, etc. Don't try to be too artistic; just be neat and the effect produced will be satisfactory.

Now nail your cardboard form to the upright stick and place your electric fan (which is concealed behind a screen) in such a position that the breeze created by it will strike the head of the figure (balloon). The motion imparted thereby will be sidewise, as shown by dotted lines in illustration E.

One fan will be sufficient to keep in motion as many different heads as one desires to use, and if the heads are placed at irregular heights, varying only a few inches, and if the strings controlling them are also of slightly different lengths, the most amusing motions will result. Some will sway quickly and others will move with a comic kind of dignity. F shows a variety of figures and G is an illustration giving an idea for arranging a group in a window.

Of course, where only one figure is used, it is an attraction, but the interest created by a number of them is much greater.

Effective window cards are:

Our line is "a head" of any other.
They all like our novelties.
Everyone likes the way we do business.
"Shake" that unreliable watch
and get a —— watch—guaranteed to be correct.
The public is not all from Missouri,
But we are glad to "show them" our line.

A Good Business Man.

"CAN you tell me what's the matter with this watch?" inquired the Average Looking Man anxiously.

The jeweler stuck a glass box in his eye and glanced at the movement. Then he looked up.

"You find it necessary to shake it real hard now and then to start it going, don't you?" he inquired.

"That's right."

"And you find that it gets dusty, don't you? Perhaps you don't blow hard enough on the works?"

"Oh, yes I do—every day."

"Well, well! But are you careful to start the balance wheel going with a toothpick every hour or two?"

"Yes, I do that, too."

"And in spite of all your precautions, it needs about $5 worth of repairs. It's very strange."

For the jeweler possessed a dry and sarcastic wit.—*Plain Dealer.*

Storekeeping Department.

A Dash of Welcome Courtesy.

By Xeno W. Putnam.

DID you ever have on your working force a bright young man from the country districts who had made good and won a high place in your operating system, where his absence from duty would seriously disarrange things? Then, in the very midst of some special business pressure, did you ever have some country friend or relative of that employe, running over with the hospitality of the rural districts and not alive to the different conditions which prevail in the city store and the village grocery, drop in for an old-fashioned chat with "John?" The situation may be trying for all concerned and possibly amusing for some; but it is one which may be seriously bungled in the handling. The writer once saw it managed by one business man in a way that ought to be a revelation to many other people.

"John" was of that sterling stuff who did not feel above his old friends even after he had shaken all marks of the soil from his clothing. He would not have hurt the feelings of the simple-hearted old farmer who one day presented himself for a talk, for worlds, and was genuinely glad to see him besides. But he was troubled in spirit, too. He knew the man to be an inveterate talker who would expect a chair to be set out for him in some convenient corner of the store, and the best part of the forenoon given up to village gossip. Besides, he had seen the quick exchange of amused glances flashed between some of the other clerks, and he began to anticipate in his imagination the ridicule that might presently descend upon the old man's helpless head as well as his own.

Somebody else took in the situation, also. The proprietor of that store was brought up in the country and he sized up both the man and his clerk's embarrassing situation at a glance. The interests of the store were dear to him, but not more dear than his own manhood. Without a moment's hesitation he passed down before the long counters and sought an introduction to the visitor. With a few timely questioning remarks he quickly learned something of the old man's connection with John in the old days, then with the hearty assurance that "any of John's old friends were friends of the house," he fairly dragged the man along with him over the place, showed him the office, explained briefly the card indexes and the cash registers, opened the safe for him, took him over to the clock department and showed him the latest novelty in timepieces, called his attention to some of their most interesting stock, and finally ended up with the show windows at the front of the store. There he gave the old man a courteous dismissal with the remark that:

"I am very sorry John is so busy to-day, so he cannot take time to show you around, but be sure and come back a few minutes before six, when he will be at leisure and, I am sure, will be delighted to see you. Now, don't forget."

The visitor didn't forget. He left the place with the impression that he had been right royally entertained and that his failure to have the desired visit with John was due wholly to the fact that this was one of the biggest, best and busiest stores in the world and that John happened to have made himself one of the main spokes in the wheel. His pride was not hurt in the least. He had been made welcome; only, it happened to be "threshin' day" when he called and things were in a rush.

As their employer marched back to his desk the other clerks looked at each other and concluded to forget the ridiculing remarks they had been thinking up. They had had a warning and a lesson in practical courtesy as well. While John, full of gratitude toward his employer for this timely rescue of his old friend from a position that a less considerate person would only have made worse, put in the next few hours before the return of his visitor in his best extra licks in the interests of this man who was not too busy to be a friend of his own employes.

Attractive Retail Jewelry Establishment of Syman Bros. Jewelry Co., Denver, Colo.

TWO views of the new retail jewelry establishment of the Syman Bros. Jewelry Co., Denver, Colo., are shown below. The picture on the left is a night view and shows how effective is the illumination of the show windows, of which there are seven, each 10 by seven by three feet, lighted by Tungsten lamps. Two of these lamps are arranged in each window, each lamp having six candle-power. The whole store is furnished in mahogany. The salesroom is 100 by 35 feet, and is illuminated by a large number of Tungsten lamps. The floor is tiled.

There is an ample basement, which is used by the concern as a factory. The latter is equipped with every modern device for the expeditious repairing and manufacturing of jewelry. All the machinery is operated by electricity and is located in a separate room from the workmen. The power is carried from the engine rooms to the shops by means of shafts and belts.

The accounting department and the firm's large safes are located in the rear of the store, where there is also a first class engraving department in charge of three engravers. The diamond room is located well in front.

The Syman Bros. Co. recently moved to its present store, which is located at 16th and Champa Sts., having been formerly located at 828 16th St. The business was started about 20 years ago, and has gradually and steadily developed. Charles S. Syman died in 1904, and the business was then incorporated under the present title, with Frederick F. Syman as the president and Zerlina W. Syman as the secretary of the concern.

Hard work, enterprise, judicious advertising and originality have been given as the attributes which built up the success of this firm, which has done some excellent work, including the turning out of the celebrated silver service for the cruiser *Colorado*, some time ago.



PHOTO TAKEN AT NIGHT, SHOWING THE WELL-ILLUMINATED SHOW WINDOWS IN THE STORE OF SYMAN BROS., DENVER, COLO.; ALSO A VIEW OF THE INTERIOR OF THE ESTABLISHMENT.



The Display and Advertising of Children's Jewelry.

(Written expressly for THE JEWELERS' CIRCULAR-WEEKLY.)

IS there anything, in all your plans for attracting trade, that will appeal specially to the children? Juvenile approval amounts to a great deal more than many people think. Not only is the child friend of to-day likely to become the profitable customer of to-morrow, but the parent of to-day is pretty apt to follow closely on any favorite trail of the child. Indeed, there is no surer way of pleasing the average parent than by pleasing the child, and children, so commonly neglected in modern store arrangements, are very susceptible to special attention.



GOOD DISPLAY AND APPROPRIATE BORDER.

There is doubtless in your stock of goods a quantity of trinkets intended for child wear, or use. Baby rings, children's watches, baby kodaks, cups, cutlery, and various articles in juvenile size. These are scattered about in the grown-up cases, out of reach of childish eyes, or so hopelessly buried among their more conspicuous neighbors as to escape the attention of all but the parent in direct search for the holiday or birthday gift.

How much more attractive these would be to the eyes of their possible future owners if gathered into one case of appropriate height that was given over wholly to the children? Then it would not be long before the little folks would have their own department located, would be attracted by some of its contents and would call the attention of the parent with persistent appeal. At the same time the display would be more effectual with the parent who, perhaps in search of some juvenile gift, might fail to notice anything suitable if presented in a less conspicuous manner and might finally go to a general store where toys were given special prominence.

Arrange the children's case as daintily as any other in the store and give it a conspicuous location. The grown-ups will hunt up their own department; but you must help the children find theirs by placing it where it is readily seen. Such a policy is not depriving you of valuable space without a full measure of returns.

What more attractive advertising picture did you ever see than one that has to do with children and their interests? What more popular window display can you suggest than one which appeals through popular interest in the child? A child's show case, even if given the very best space in the entire store, will be found a valuable advertising attraction, superior, perhaps, to any other that could be devised.

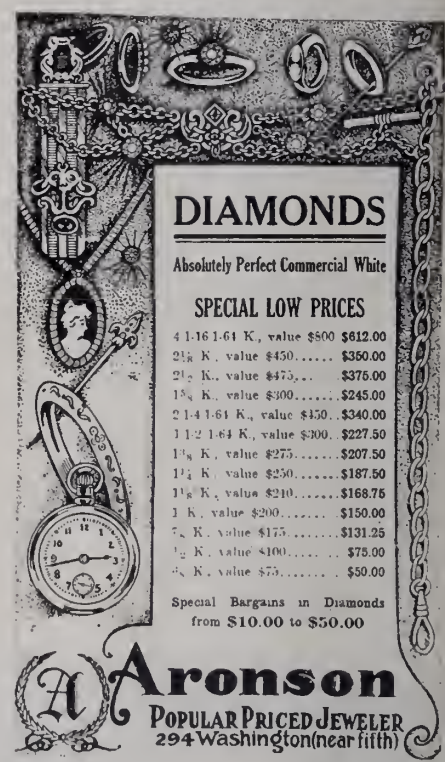
Keep the contents of this case scrupulously free from dust, for small eyes are observing. Teach the children early in life the lesson of store neatness and trust them to appreciate the lesson always as they advance in years. Let the clerks understand that this department must be given the same careful attention that any other gets; if possible, let it be presided over by some sweet-faced young woman who has the knack of making up with children and who likes to pet them.

Do not forget to advertise the children's department both in the newspapers and in the window space; but, instead of setting apart certain days for advertising it exclusively, it is best to give a corner of the big advertisement to them every day; a corner of the window. It is more effective and will sustain a continued interest. Make the one corner (always the same one) the children's corner every day, so they will learn to look for it regularly. Keep it bright, fresh and new and make it a regular feature. Before you know it they will form the habit of looking for your advertisement every day and, as they advance in age, will gradually extend their reading over into the grown-up part of the advertisement. Children have a habit of expanding so gradually into grown-up customers that it is best to make the advertisements appealing to each contiguous.

Do not forget them in the window display, either. Make up their corner of it as carefully as any other and once in a while give them the whole window. Many windows prepared for adults are dry affairs for the children, but who ever saw a child's window that was not attractive to grown people.

If your own little son or daughter should show a liking for the store and wish to take a hand at the counter a little while after school, put them over the children's counter and make the place still more attractive; at the same time your child is learning valuable business lessons. Then study the situation with a father's heart.

Nothing in the store is too good for your own child. You want to have it the very pleasantest spot of all. Does it have that, when presiding over the children's counter? If not, by all means move the counter and make it attractive enough to be worthy of your own child. Other fathers and mothers will appreciate the change and you will presently have the satisfaction of seeing your children's department the most popular attraction of your retail jewelry establishment.



BORDER IS CERTAINLY MOST STRONGLY SUGGESTIVE OF THE JEWELRY BUSINESS.

In advertising children's jewelry in the local newspaper a very strong appeal can be made to the parents. The normal parent loves the child and is ever alert to bestow upon it material manifestations of everlasting affection. "A Tiny Ring for Baby" or "A Locket for Baby's Locks" have a sentimental value which is bound to bring those interested into the jewelry store.

It is also most advisable, when getting out booklets, to insert a page of suggestions, with here and there an illustration, "For Baby."

R. F. N.

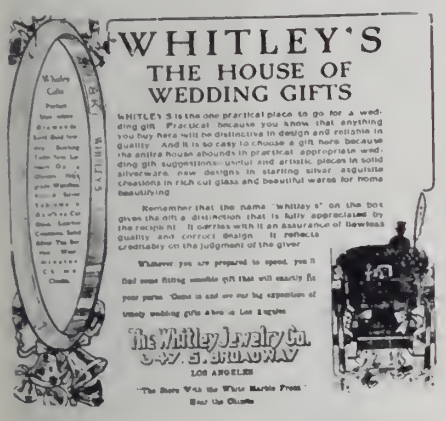
Retail Advertising Department.

Truth Telling in Advertising.

(By Joel Benton, in *Fame.*)

THERE is nothing so strong as unbroken, everlasting verity. It is really a moral Gibraltar. Like Walter Scott's hero, he who is perched upon it, or has it upon his side, is a conqueror, and safe from all assault

When a thing is so, how useless it is, as Carlyle would say, to affirm that it is

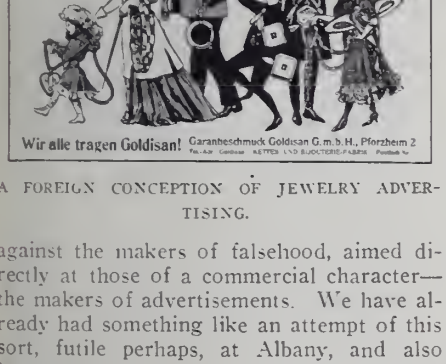


CHARACTERISTIC AND ATTRACTIVE.

"other than so." If you attempt this stupidity, the load to carry to keep up the sham allegations will be forever burdensome. If, however, you cling to the truth, and let come whatsoever may come from it—ill-luck, temporary obstacles, disappointment, calumny, and so forth—you are, after all, on the triumphant road. You can say, with the Scotch hero:

"Come one, come all, this rock shall fly
From its firm base as soon as I."

Once in a while it happens that, in view of these primitive and pregnant facts, some legislative body puts forth an enactment



A FOREIGN CONCEPTION OF JEWELRY ADVERTISING.

against the makers of falsehood, aimed directly at those of a commercial character—the makers of advertisements. We have already had something like an attempt of this sort, futile perhaps, at Albany, and also in some other States.

Very lately this matter was considered in Missouri—a member of the Legislature in that State proffering a very broad, detailed bill, to keep every advertisement in the newspapers, on posters or billboards, or however presented keyed up to the clear, uncolored truth. No form of lie or pretense, indeed, seems to have been overlooked by the member who drafted and introduced the bill. If it passes, all the gratuitous rubbish so often put forth as a "Bankrupt Sale," "Fire Sale," "Removal Sale" and the dozens of kinds like them (in case these statements and implications cannot be substantiated), will render the offender subject to wholesome punishment.

"Cotton" must not masquerade as "linen"; no seductive fleeciness of fabric shall claim to be "silk" if it is not silk; and "imported" or "foreign made" shall not be falsely alleged of gloves, rugs or any other product.

A multitude of specifications of tricks of the selling and publicity order are brought out in it as indictable or arraignable for the benefit of buyers primarily, and for morals and "the square deal," which I cannot name in the absence of the printed enactment. At this writing, too, I am not able to say in what stage of progress it stands, or whether it has passed, or has a fair chance of getting on the statute book.

The question will arise, perhaps, as to the practicability of making the people of a Commonwealth moral through the direct command of law—although law does compel, and for many years has compelled, the observance of correct weights and measures, and it is now supervising the proper labeling of drugs and foodstuffs. These last are certainly desirable ends to attain, and have for many years now called for support. * * *

In our modern progress we have now for many years reaped the ill-results that are so frequently linked with superior benefits. Man, truly, has "found out many inventions." In the "by-products" of coal and oil, for instance, in "dyes" that are good in certain ways and fatally bad in others, the people have been for a generation or more subjects to new and insidious dangers. The fact that they are so secret and "insidious" calls for the strictest supervision—considering what human nature and the fierce passion for money-making is.

As we do not live in the old-fashioned, simple country days, when foods and clothes were almost wholly "home-made," and nothing beyond the inevitable "peck of dirt" doom could be measured out to us, some larger supervision of things than was once necessary is imposed upon the State. It cannot prevent us, who are buyers, from making foolish bargains; but it can probably, to some extent, make it harder and more perilous for certain classes to wrong the consumers of their products.

So, if the Missouri Legislature can brace up the moral fiber of its business men by a law to enforce "truth-telling," it will do something to help the world along. It is true that we all ought to tell the truth for its own sake, and for ours, too. But how natural it is not to be impressed with this homily, and how crucially strong adverse temptation is.

But there is one thing always to be remembered. Falsehood is long and tortuous. It uses many words, while truth stands on brevity and straightforthness. You can, therefore, put truth on the car panels, where a falsehood cannot so well survive. And, besides all that, it is the easiest method available for making the truth prevail.

Ira Holman, Mill Shoals, Ill., recently removed to Wayne City, in the same State.

Current Advertising Arguments.

THE ever popular secret locket worn at the end of a long gold link chain, set in the front with beautiful diamonds, pearls or rubies, blank space on back for monogram, places inside for two pictures. Just the thing for a lovely birthday gift. Come in and examine it and all the other pretty pieces we are showing. Modest prices. I. M. Blitz, Topeka, Kans.

You buy a good watch with the hope that it will last a lifetime. With our assistance and expert advice you are able to get a timepiece that will tick true as long as you carry it. We have watches of all makes and grades—from the least expensive to the



SCIENTIFIC JUNE ADVERTISING BY BRODNAX.

famous Patek Phillippe. Emil Geist, St. Paul, Minn.

Cloisonne enamel jewelry—the latest novelty. See samples in our show windows. The cloisonne, by means of its unique method of construction, supersedes all other kinds of enamel jewelry. No just idea of the beauty of these goods, the exquisite combination of colors, the delicate shading, the crystal transparency or the rich and fascinating effect can be conveyed by mere illustrations or descriptions. We are now enabled to offer these goods at a price which places them within the reach of all. Formerly the skilled craftsmen of France and Japan had a monopoly in the manufacture of this celebrated ware, but now the American product, owing to the improved process of manufacture, has outdone the Parisians and Japanese. This jewelry is not only exceptional for its beauty, but also for its durability and usefulness. Please call and see the goods and get our prices. We do fine enameling in our own shop. J. Jessop & Sons, San Diego, Cal.

C. DORFLINGER & SONS

36 MURRAY STREET

NEW YORK

Hand-Made Blanks only. Cut, engraved and etched glass. Light, medium and heavy stemware, tumblers, etc. . . .

Pacific Coast Agent—A. I. HALL & SON, INC., Jewelers' Building, San Francisco.
Canadian Agent—JAMES A. PITTS, 179 St. James Street, Montreal.

The Bergen Cut Glass Co.

Manufacturers RICH AMERICAN CUT GLASS



"Peleus" No. 805. Soap Box, Price, $9.40.

Within the next thirty days our 1909 Catalogue will be ready for distribution. We would be pleased to have your application on file for one of them.

New York Salesroom - 38 Murray Street
Chicago " - 131 Wabash Avenue
San Francisco " - 709 Jewelers Bldg.

The J. D. Bergen Co.
MERIDEN, CONN.

R. & L. OIL

While different from all other oils in every respect the *BIG* difference is that it never fails to do the best work all the time. It is a waste of time and money to use oils that vary in quality and cause repair jobs to be returned to be done over at your expense.

Send 25 cts. to your jobber for a bottle.



M. Sickles & Sons, Philadelphia
Swartchild & Co., Chicago
Nordman Bros. Co., San Francisco
D. C. Percival & Co., Boston
Chas. May & Son, Boston
Daniel Pratt's Son, 53 Franklin St., Boston
Sussfeld, Lorsch & Co., New York City
H. S. Meiskey Co., Lancaster, Pa.
E. & J. Swigart, Cincinnati, Ohio
Hammel, Riglander & Co., New York City
E. L. Deacon Jewelry Co., Denver, Colo.
Edwards & Sloane Jewelry Co., Kansas City, Mo.

RANLETT & LOWELL CO.
Sole Manufacturers
Jewelers' Bldg., Boston, Mass.

JEWELRY DESIGNS

Books and Portfolios of Suggestions and Ideas for
DESIGNERS, MANUFACTURERS, DIE SINKERS and OTHERS
Catalogue and Circulars on Request

BRUNO HESSLING CO., Ltd.
64 East 12th Street NEW YORK, N. Y.

THE WRIGHT SELF FILLING PEN



THE WRIGHT WRITES RIGHT
WRIGHT PEN Co. ST. LOUIS U.S.A.



Jewelry and Silverware Cases

TRAVELING OUTFITS and SHOW CASE TRAYS
Of Every Description

SHOW WINDOW DISPLAYS and STANDS
OUR OWN DESIGN

JERSEMANN & WAGNER
105 Maiden Lane NEW YORK CITY
Telephone, 2589 John

JACOT MUSIC BOX CO.
MIRA MUSIC BOXES AND MIRAPHONES
39 UNION SQUARE, NEW YORK

College and Fraternity Monogram and Initial

BELT PINS, BUCKLES and FOBS



No. 1969.

Send for Booklets

Monograms to order for Leather Goods.
10 and 14k. Gold Monogram Fobs at Lowest Prices.

Get our Estimates



No. 1968

THOMAS J. DUNN COMPANY, 100 Chambers Street, New York

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-a-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

Good Taste in China and Pottery.

(From the *Canadian Pottery and Glass Gazette.*)

THE fact is not without a curious interest that, although the sale of thousands of pounds worth of goods every year is dependent on what is called "taste" but what is really fancy, the principles that should govern the selection of these articles are so little understood and so seldom studied. For the most part the very existence of any such principles is unknown. Each human being is supposed to be born with a perfect faculty for judging, and a nice and proper discrimination in the delicacies of color and form. To suggest otherwise is absolutely certain to give offense.

One may not, it is granted, be able actually to produce a work of art, but to judge of it when exhibited is a very different thing, and falls to the province of anyone who has an eye with which to see. The most extraordinary feature of this is that one will say in justification or extenuation of this position, "Of course, I don't pretend to understand art, and all that kind of thing"—and there is often just a sting of sarcasm in the remark—"but I know what I like!" But do you know what you really like? That is, what you like now and will like to-morrow and next year? The question of *"taste"* would be settled now and forever if this statement was true, but it is not. The forces of art culture might work in vain if this was the case. It is the knowing of what one really likes that is the kernel of the whole matter. For bad taste is like crime—no one really commits it deliberately, as crime, but mentally finds some justification for the deed.

The gratification obtained by the brain from the eye is dependent on the education of that eye by the brain, and the less the training of the eye, the grosser the taste. Of course, there is a natural endowment of the faculty of taste possessed by some, but it can and should be cultivated to obtain the fullest gratification from its use.

The whole question of good taste resolves itself into the selection of those things from the contemplation of which we can obtain the most permanent and complete satisfaction. We cannot obtain this satisfaction permanently from a meretricious article, but unfortunately we may momentarily, given an uncultivated eye, and it is this momentary satisfaction that is responsible for all the inartistic goods which are produced.

The eye is not only a fickle, but an imperfect instrument, and does not tell the brain all that it sees. All the rays that strike the retina are not conveyed individually and separately to the consciousness. We may be conscious of looking at only one thing, but the eye is receiving impressions from all the things that are in the range of vision at the time, and the appearance of the particular thing "looked at" is always modified by the impressions gained unknowingly in this way. This is not the place to enter into the intricacies of the harmony and contrast of colors, which is a science in itself, but this one point among many is mentioned to show that the matter of correctly judging the most ordinary article is not so simple as is often supposed.

To come more immediately to the point in question, it can hardly be denied that if the taste of the public at large is truly exemplified by the average crockery or pottery shop, then the taste of the public at large is undeniably bad. For the purchase of goods intended for a momentary or ephemeral delectation there are excuses to be made for a meretricious and gaudy appearance, but in the case of pottery which is a more or less permanent installation in the household, before the eye daily, there are none. The delusive sparkle and gloss that attracted the eye soon wear off, and we have to live with a tawdry and faded-looking article that is a standing monument of deceit and hypocrisy. But in the meantime the thing has been sold, and the selling is the great thing—that is what it was made for—in its most limited sense. And, of course, while the standard set up is whether an article will sell well, and not whether it ought to sell well, we cannot expect rapid advancement from the manufacturers and dealers holding these views. They point to their sales as evidence that the public want rubbish, and as they are in business to make money and not as art philanthropists, naturally rubbish is produced.

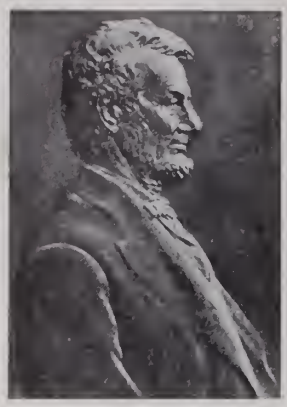
It is, however, not quite certain that this rubbish does really represent the average taste of the purchasing world; they buy, it is true, but if they do not see anything which is really good, artistically considered, at a price that appeals to their limited pockets, what are they to do? They have to buy what is produced or go without. If nothing was produced but what was correct they would have to buy *that* or go without. And we can scarcely believe that under these latter circumstances the bulk of goods sold would show any diminution. Again, in mitigation of the purchase of inferior stuff, it often happens that the cheapest of decorated articles are a shameless imitation of some superior production, but in the worst of these there may be some faint suggestion of the better article, and who shall say that it is not this faint reflection of beauty and good taste showing through the gross envelopment of tawdriness that appeals?

But along with this there is a kind of fetish, or if you like, humbug about crockery, arising no doubt from the "cult" of old pottery. When our wives and daughters go forth to select materials for a new dress they do not inquire whether the material was made by the living representative of the Arkwright family, but they select it on its merits and as fashion dictates. But with crockery it is quite another thing, and it is no exaggeration to assert that two articles, identical in every particular, one with ———'s name on the bottom, and the other without, twice the price will be asked and obtained for the former.

Now, what is this but a confession of abject ignorance? The gratification of the possessor does not arise from the contemplation of the article—but from the name on the bottom. He does not like it because it is good, but because he can confidently say it is, backed by this precious evidence.

The purchasing vagaries of the public are wonderful and inexplicable. A certain article is produced, falls flat on the market, or drags along its weary way of isolated and small sales perhaps for years when, hey presto! all at once it leaps into popularity, for no earthly reason that can be determined, and the public cannot have enough of it for a time. Now, what principles for future guidance can a manufacturer glean from this? Of course, the united efforts of manufacturer, buyer and shopkeeper count for something, and can force the sale of any given production to some extent, but if it does not exactly hit what is called by courtesy the public taste not all the shopkeepers and their allies in the kingdom can make it go for any length of time. And as nobody knows, or can know, what the public taste is, or what it is based on or whereof 'tis born, manufacturers still have to go plodding wonderingly along like the blindfold child in the game in the hope of catching it unawares.

So much for the public. We next have to consider the dealer. Surely in the whole



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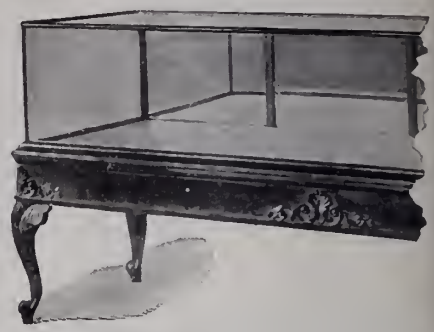
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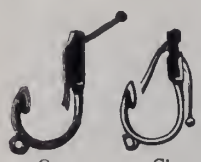
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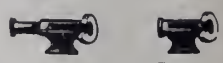


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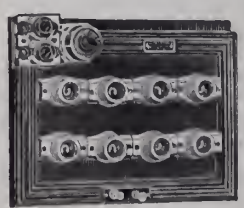


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range of trades not one could be found where the average proprietor knows less about the productions he sells. Cases there are, of course, where an enterprising warehouseman, or such like, has blossomed out into the trade, and consequently should have a fairly correct notion of it. But the far greater proportion of them throughout the country probably have never set foot in a manufactory, or have any but the haziest idea of how china or pottery is made. Now, in the selling of many articles a knowledge of the manufacture of the articles is not required; a vendor of newspapers need not have spent his early youth in a paper mill, or a printer's office, but in the case of crockery there are hundreds of things about it that the well-equipped dealer should know. In the absence of that knowledge how can he guide the public taste towards the best when he does not know it himself? If every dealer who could spare the time and expense would make a pilgrimage yearly to the potteries and see for himself the various processes entailed in the production of the commodities he sells he would benefit immensely, not only in being able to talk to his customers with the assurance of knowledge at first hand, but ineidentally promote more friendly relationship between the customer and manufacturer.

By coming more directly to the question of taste the average dealer's shelves and window are usually set out with the apparent object of emulating the kaleidoscope in color, and in form the principle of the "row" pervades the entire establishment; a row of vases, a row of jugs, another of toilet sets, teapots, tea-sets, etc. How seldom, or never we may say, do we see a nice small table covered with a white cloth and say a portion of a dinner set arranged as a dinner set should be upon the table, ith perhaps a small vase or two with flowers, serving as table decoration; or a tea-set, with a teapot, hot-water jug, etc., nicely set out. As the goods are usually displayed, the blatant loudly decorated article overpowers the more tasteful but modest one entirely, and unless the greatest care is taken there are sure to be discordant contrasts of color striking the eye.

This question of color concerns the china and pottery dealer more than perhaps any other, owing to the variety of shades and tones that the decoration of pottery displays. Of course, the idea of crowding the windows and shelves to their utmost capacity is to give the impression of the enormous stock andvariety carried, which it certainly does, and that is the end of its effect, except to increase materially the difficulty of the customer to make a selection. It is as though one tried to select a tune with a hundred pianos playing different melodies at the same time.

A great deal of the responsibility for the advancement of decay of good taste rests with the dealer. Of course, he knows or should know his business; he can sell an article up to a certain price—he knows the prevailing conditions of his trade, that may be granted, but within these limits on what principle does he base his selection?

Here is where the reponsibility for the display of good or bad taste comes in, and surely it is for the ultimate benefit of dealer and public alike that the tendency should be towards good taste, and the dissemination of articles that will do good and not evil. And that good taste, as pointed out before, is entirely the result of cultivation and education. There is no other way.

Necessity of Complete Independence in Association Work.

(Address by CLAUD WHEELER, Columbia, Mo., before the Iowa Retail Jewelers at Des Moines, June 23-24.)

IT is always a pleasure for me to meet retail jewelers, talk to them and learn their ideas and methods. The greatest result of organization, in my opinion, is the cultivation of good fellowship among those engaged in the trade. The only week which affords me more pleasure than the week in which I attend a meeting of retail jewelers is the week in which I attend two. This is the week. I come to you to-day from the meeting of the Missouri Society of Retail Jewelers and St. Louis Retail Jewelers' Association, affiliated. We had a very fine meeting, notwithstanding we held the meeting without the financial aid of other than members of the society.

When I received a letter from your secretary asking me to come here on this occasion I felt it impossible on account of the work necessary in the closing days of our campaign for the success of the Missouri meeting. However, I resolved to heat the light carbons late at night to prepare this excuse for coming to Iowa and see if I couldn't take on some of the organization steam which you have here. And I wanted to meet some more of the men like Messrs. Nielson, Callison and Hurlbut. I wanted to come up to Des Moines, where 30 men have demonstrated in the past two years what can be done by organization and earnest effort. What they have done for this city we can do for the jewelry trade. A few years ago our business was in the condition which a recent writer describes: "Lethargy and distrust hung in a pall and the knocker stalked abroad, and the only sound to be heard was the wail of his complaint." To him the future of our business looked dark as he viewed the mail order houses and department stores. To-day things look brighter to even the most pessimistic, and the State organizations and the National Jewelers' Association are doing for our business what the committee of 30 is doing for Des Moines. We are now awake, and the whole country is being made aware of the fact that the retail jeweler is a business man as well as a mechanic.

I have been asked to speak to-day of the "Necessity of Independence in Association Work." As you know, this is an entirely new question, one which has not before been discussed, to my knowledge. Missouri and Iowa have taken the lead this year by adopting the policy of conducting their meetings upon a self-supporting basis. The attempt is commendable.

The first question to be decided by any organization is the purpose for which it is organized. When that has been settled the next step is to decide how best to carry out that purpose. The retail jewelers' associations are organized to better our condition as retail jewelers. To do this we must be unhampered by any outside influence. The organization should feel free to take any action it saw fit to advance the interests of its members. Your observation in the past must have convinced you that you could not accept gifts or favors from jobbers and manufacturers and then deal with matters concerning them in a free way. Did you ever stop to consider what opinion is expressed in the wholesale house when a request comes from an organization of retailers to take space in a programme? When I take a man's money in my store I expect to give him value for it, but when I take a jobber's money for an ad. in one of our souvenir programmes I see no way of giving him his money's worth unless we boost him. The method used in the past and still used by most of the organizations has done much to nullify the usefulness of the associations. The wholesaler who had the least regard for trade ethics was always found with a liberal advertisement in the programme. He did not give this with any idea of legitimate returns from the ad. The same money spent in a trade journal would bring far greater results. I do not mean to say that all wholesalers gave with this same object in view. Many of them gave because others gave and they did not want to appear "short" in a matter concerning the people from whom they expected to solicit business. Others gave because they felt that we, as a class, expect something in addition to the goods they deliver for our money. Some gave through pure motives.

The retail jeweler is largely responsible for the conditions that exist. Too many of us as individuals are dependent upon some jobber. For the past few years I have devoted considerable study to the conditions of the retail jewelry trade in general. I believe I am safe in saying that the retail jeweler is the most dependent retailer in the world; I mean as a class, for I realize that there are many exceptions. I think this dependence has come about through the manner in which many of the jewelry stores have had their origin. To start a jewelry store one learned to repair watches, secured a location, and then some wholesaler put in the stock. A concern in Chicago to-day is advertising how easy it is to start a jewelry business. It offers to make a watchmaker of you in 30 days and to furnish you a catalogue and enough goods to start in business. Without considering the merits of this plan, it is clear to see that the jeweler was for years entirely dependent upon his wholesaler, and even after he owned his business it was difficult to free himself of this dependent feeling. The same conditions do not exist in any other line of trade, and until the jewelers realize this and get themselves free in every way, both as individuals and associations, they will never be able to assert and claim their rights as is done in other lines. The hardware and lumber men do not ask the wholesaler to pay the expenses of their meetings. And when an evil exists they correct it. Let us just suppose that everyone of us was in a position to serve notice on any manufacturer or jobber, who made or sold inferior goods or who marketed through illegitimate channels, that his goods would no longer find room in our stores. How long would they continue to conduct their business that way?

Now the question comes up as to how we can place ourselves in that position. I think Iowa and Missouri have taken the first step, and we can, by conducting the affairs of our organizations free and independent of outside influence, demonstrate to our own satisfaction the benefits to be derived from absolute independence in our business relations. Some jobbers have taken our stand for independence as one of antagonism. I have not been able to see why they so regard it, but feel sure that after the Missouri and Iowa meetings this week all of them will regard it as a move in the right direction, and assist us in carying it out.

I believe that now a part of the work of the national association should be to assist the weaker States in their efforts to effect an organization so that it will not be necessary to seek help in the way of donations and ads. from wholesalers. When a wholesaler has contributed $50 or $100 to help hold your meeting, are you going to investigate his methods, condemn him in the meeting and make suggestions to the jewelers of the State regarding his policies? You may, but if you do you are displaying rank ingratitude. It is not right to solicit people to spend a lot of money to help make your meeting a success and then proceed to abuse them and their method of doing business. This has been done, and you know it. Recently I heard the representative of a large concern which had been solicited to make a donation and exhibit at a meeting, complain that almost one entire session had been devoted to a discussion of its way of doing business. He was justified in his complaint, for we cannot afford to ask a house to contribute and then condemn its methods of doing business.

There is one other good reason for independence in our association work. Many retail jewelers remain away from the meetings because they do not care to go year after year and partake of the hospitality of jobbers from whom they buy few or no goods. By accepting donations from wholesalers we force every individual to feel obligated, in a way, to these wholesalers, and rather than have that feeling many persons refuse to join the association or attend its meetings. The Missouri society gained members this year as a direct result of the adoption of a resolution to the effect that it would in the future pay all its own bills.

Absolute independence in conducting our association meetings will not only enable us to get better results as an association, but the effect will be felt by the individual jeweler, and will be an incentive to those of us who have not done so to free ourselves from hindering conditions.

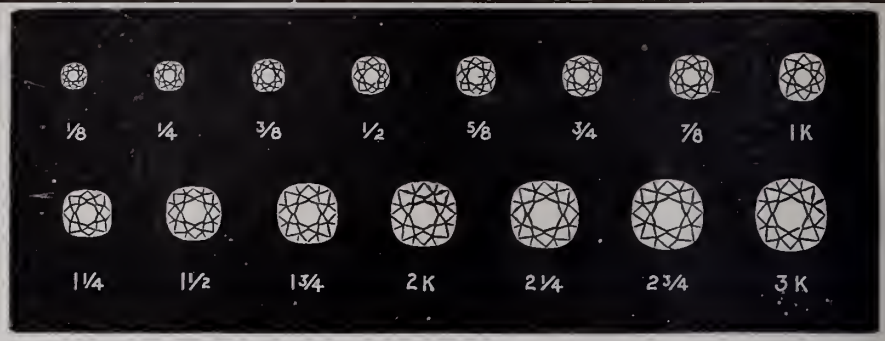
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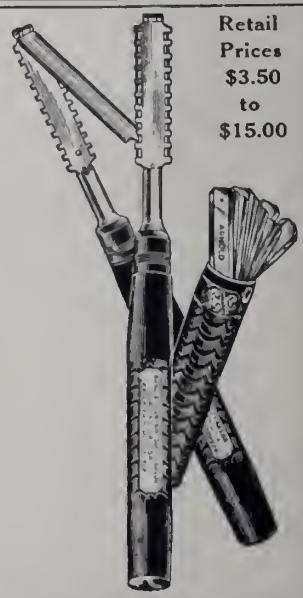
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WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2312.—**Mercury Spots on Gilding.**—*Mercury spots often show on gold-plated jewelry which I am unable to remove without doing the piece over again. Is there any method of washing the mercury off so I can save the gilding?* *M. S.*

ANSWER:—Mercury spots cannot be washed off unless treated with acid and driven off by means of heat, which, of course, will spoil the gilding already done or will cause it to look faded. The following method, however, is a good one, and is used by many gilders: Hang the gilded piece in the gold solution and touch the mercury spots, one after another, with the corner of the gold anode several times, using a current strong enough to throw sparks. The mercury will be displaced so the spots can be scratch-brushed and gilded over.

QUESTION No. 2313.—**Cleaning Dips for Gold, Silver, Etc.**—*I would find cleaning dips on my jewelry repair bench very useful. Can you kindly give me a formula for making dips for cleaning gold jewelry, clock movements, etc.?* *C. D.*

ANSWER:—Cleaning dips suitable for cleansing various metals should be put in glazed earthen jars, with earthen or wooden covers, and should be placed where the fumes will not injure new articles of gold or silver, or cause rust on cutlery. It is best if the jars in which the dips are placed can be put in a box secured on the outside of a window sill. When a dip is to be used one need only pull up the window, remove the cover and proceed to dip. There will then be no trouble from fumes in the room. The jar should be labeled so one may know what kind of dip is contained therein. All articles to be dipped should first be made free from all grease or oil. This can be done by immersing in boiling potash or soda solution. This is necessary because the acids in the dips will not attack grease and would cause the articles to look spotted and uneven. *Dip for Gold Jewelry.*—For all karats of gold jewelry perhaps the simplest and quickest cleaning dip is a solution composed of water, one quart, and cyanide, two ounces. Heat this solution to nearly a boiling point; immerse the jewelry in it for a few moments, having previously secured it on a copper wire; rinse off in cold water, then in clean hot water, and dry. If the pieces are very obstinate so a stronger dip is required, add a little more cyanide. One of the old well-known dips is composed of 80 grs. chloride of lime, 80 grs. bicarbonate of soda, 20 grs. common salt, in about one pint of distilled or rain water. This is a mild preparation, and the jewelry must remain immersed in it for some time before it will be cleaned. Then rinse and wash in alcohol and dry. If a strong acid dip is desired, which will roughen the surface of the jewelry slightly, and which must be worked quickly, use nitric acid, one part, and muriatic acid, three parts. If the piece to be dipped is warmed and immersed in the dip for just a moment it will be perfectly clean. It must be remembered that all articles which are dipped in acid must be thoroughly rinsed off in cold water to remove all the acid. *Silver Dip.*—For silver cleaning the cyanide dip is very effective. This is composed of about eight ounces of cyanide to one gallon of water, and may be used cold, but will have a quicker effect if used warm. After dipping, rinse off in cold water, then in hot, boiling water, and dry with a soft towel. Nitric acid is the dissolvent of silver, and if a piece is dipped in this acid just a moment the silver will be chemically clean. *Dip for Brass.*—Make a mixture of commercial nitric acid, one part, and sulphuric acid, one-half part. Dip the brass in this and rinse in water. *Dip for Copper.*—A good copper dip is composed of sulphuric acid, 100 parts; nitric acid, 75 parts, and common salt, one part. This is also suitable for brass, bronze or German silver.

QUESTION No. 2314.—**Black Lacquer on Jewelry.**—*I find on some jewelry that is given me to repair a black filling in the recesses, especially on cheap articles. Please let me know how I can remove this damaged black, and how I can replace it in a simple way.* *B. L.*

ANSWER:—The dark recesses are either black lacquer or else are oxidized. The lacquer can be removed by placing the piece in a cup containing alcohol, which will dissolve it readily. If the black be oxidized, then it must be removed by placing it in a cyanide solution for a few moments, when the black will fade away. In order to reblacken the recesses it is best to use a black lacquer, which is painted in with a small brush and left to dry in a warm place. It may require another coating if it does not appear dark enough. If the lacquer can be baked on in an oven, the color will be firmer and harder than if only dried in the air.

The jewelry store of Frederick S. Dyke, Northfield, Vt., was the scene of a burglary, one night recently, when $100 worth of stock was stolen. Two men were subsequently arrested after having been put off a freight train near Roxbury, on suspicion of being implicated in the crime.

Simplified Electroplating for Jewelers.

(Written expressly for THE JEWELERS' CIRCULAR-WEEKLY by "R. B.")

(Continued from issue of July 21.)

INSTRUCTIONS FOR WATCH-CASE POLISHING.

IN the process of watch-case polishing special attention is called to the means employed for each particular part of the case and the manner in handling the same, while the method of polishing is similar to that of any other jewelry to be polished.

In the first place the bezel and cap should be removed.

That done, dents, old engraving, if not desirable, and scratches should be removed. While we are justified in presuming that the American jeweler knows full well how



FIG. 4.



FIG. 5.

to remove dents from old watch cases, the process may be of interest to many, especially to those jewelers who are accustomed to the use of a burnishing tool for the purpose of removing dents by the gilding, pressing and burnishing movements over the dented parts of the watch case. The method, though of some usefulness, in isolated instances, is frequently unnecessarily prolonged, annoying and irreparably injurious to the watch case. Especially is this true of the gold case, which is usually of very limited thickness. The

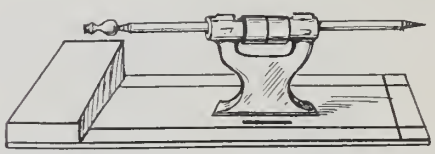


FIG. 6.

act of gilding and burnishing over the dented part has a tendency to stretch and cause the metal to harden and click. Upon careful inspection it will be found that the removal of the indentation created a hollow by the pressure applied with the burnishing tool.

The proper method to be adopted in removing dents from watch cases before polishing is to place the dented case-back on a steel chuck, on the head of which properly fits the watch-case back. If the back is convex, the chuck must conform to its convexity; if the back happens to be perfectly flat, the chuck must also be flat.

Having placed the back on the chuck, one should gently hammer over the uneven surface of the watch-case back with a hardwood mallet until all the dents are removed and the surface becomes perfectly even. That done, the case should be well tripolied inside by the use of an end felt

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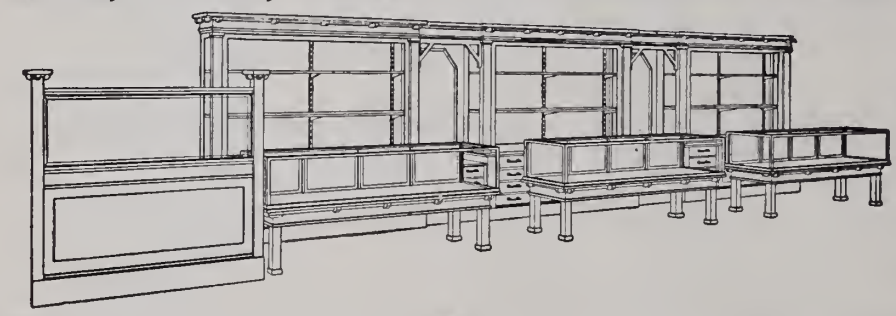
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watch-case buff, shown in Fig. 4. The tripoli paste referred to should be used.

The operator should accustom his hand to move up and down in a rotary movement, making sure that the whole surface is evently tripolied. During the continuance of this operation gentle pressure should be applied in pressing the watch-case back to the end felt buff.

Too much pressure may cause the metal to become hot, thus causing silver cases to turn dark and sometimes bluish, a result which must be carefully guarded against.

The next thing in order is to remove scratches and imperfections from the outside of the watch case. If the case is of a perfectly plain surface—that is, free from any fancy or ornamental work—a plain linen buff and hard tripoli should be used. If the outside is badly worn and scratched, a rag buff may be preferred.

Should the outside of the case be of a fancy or ornamental finish or with a shield, as is of frequent occurrence, care must be taken that no buff is used, but rather a felt wheel to remove the scratches of the shield. And that for the reason that if a buff is employed the sharpness of the edges will be removed and the costly hand engraving will assume the appearance of stamped or pressed work. It can readily be seen that a small felt wheel will simply run over the shield without touching the surrounding ornamental and engraved parts.

Now the case will be ready for a thorough brushing all over the engraved and fancy parts, as well as all over the center and joints. For this purpose a two-row circular bristle brush should be used, with an occasional application of tripoli paste.

At the end of the above-described operations the case should be placed in hot water containing washing soda. The case should be well washed therein by means of a sponge, well saturated with strong water, ammonia and soap.

The outside and center should be washed with a hand bristle brush, which will greatly aid in removing the case free from all grease and oil used in putting on the tripoli.

The case should now be dried well over a heated plate of tin, and, when perfectly dry, will be ready for the rouging or finishing process, to be discussed later.

In order to obtain a very high polish on the inside of the watch-case back, an end buckskin watch-case buff should be used, the particular shape of which has been shown. This buff, above all others, and every buff used in connection with the finishing or rouging process, must be kept free from all dust and foreign substances.

Too much stress cannot be laid on the fact that absolute cleanliness is indispensable to good results in both polishing and plating. And this fact we intend to repeat almost to a fault, for the reason that we are confident that good results must crown the efforts of the one who follows the instructions imparted in these columns.

It is an undeniable fact that a little carelessness or disregard for cleanliness is very frequently the cause of failure and disappointment, and in no case is this so true as in the case of polishing or plating. The least dust accumulated on the buckskin buff, or permitted to enter the soft rouge, while not covered, will greatly retard the progress of polishing and cause untold annoyance.

For the reason above set forth, let it be remembered that the pot or vessel containing the soft rouge, prepared as already directed, must be kept well covered and dust-proof.

The very same mechanical action and rotary movements described in reference to the tripoling process is equally applicable to rouging for a finish, with this exception, that the buckskin buff, before every application of additional soft rouge, should be well brushed off with a hard hand bristle brush. This should be frequently repeated, because polished off metal accumulates on the buckskin buff and sticks to it, thus causing scratches and dulness.

The case should me gently pressed against the end buff and rotated in the opposite direction to that of the revolving buff. The case should be held by the fingers and not the center of the case, for if the case is not held tightly by the fingers and the requisite pressure be applied, it will be found that the joints are strained, and, what is more, the backs will not shut properly.

The rotary movements should be continued until a satisfactory polish is attained. After that the center and outside should be well brushed with a two-row bristle brush, going over all the engraved parts of the case thoroughly, using soft rouge frequently, with an occasional touch of the best hard gold rouge obtainable. After that the case should be polished over with a linen buff.

Now, the case should be washed in hot water containing a small quantity of washing soda; a soft sponge well saturated with strong water ammonia and some washing soap should be used in the removal of the rouge which adhered to the case from polishing. When the case is well washed it should be carefully dried and whipped with a soft linen cloth and then placed on a tin plate, heated by a small flame underneath, for the purpose of evaporating the water contained in the center and crown of the case.

The case, now being perfectly dry, may be run over with a cotton flannel buff for a finish. Little or no rouge should be used, and the work of polishing is done.

It is frequently desirable to conceal fine dents or old engraving which is too deep to remove, or an impression which is noticeable inside the case back, caused by the lines of engraving on the outside of the case. In order to do so successfully the process of spotting is resorted to.

By spotting is meant the fine little spots often found on the inside of the cap of a case. Spotting is done by means of a thin end felt buff, with the aid of soft tripoli. The end buff is shown in Fig. 5. Good spotting depends upon the steadiness of the hand of the operator. For this reason it is important that the operator fix a little hand-rest bench immediately underneath the end of the spindle of the polishing head. This little bench is easily constructed and removable when not desired. See Fig. 6.

In starting to do spotting, the first spot should be made near the inner edge of the watch back; the second should be placed so as to cover about one-third of the first spot; the third should cover about one-third of the preceding, and so on until a complete circle is formed. Thereafter a new inner circle should be started, covering about one-third of one of the spots of the first circle, and so on until the last spot is placed in the center of the back. This work should be done slowly and carefully, forming a perfect circle. When done the soft tripoli should be washed out with a soft sponge, hot water and soap and thereafter dried and the work is finished.

By the very same process various designs may be executed, depending upon the imperfect area sought to be covered. Such designs are often seen in new cases; for example, two circles of spots and about five or seven lines of spots, resembling very much the rays of the sun.

While spotting is ornamental, its chief purpose is to conceal defects, as has already been explained. After the felt at the end buff is worn out a new piece can easily be attached by means of shellac, and it is again ready for use. The size of the spots depends upon the size of the felt end buff. The felt on the end buff may be trimmed down to any size that the operator deems preferable for each case.

(To be continued.)

Silver Solder and Its Advantages.

(From the *Brass World.*)

ONE naturally associates high cost with the name of silver solder. In reality, it is not as expensive as might be expected, and when results are to be taken into consideration it is actually the cheapest for many kinds of work.

The advantage of silver solder lies in the freedom with which it will melt and flow. While it is not as fusible as the soft solders composed of tin and lead, it is intermediate between them and the so-called "spelter solders" or those composed of copper and zinc.

In addition to the low melting point of silver solder, it flows very readily and without the formation of the quantity of oxide that follows when spelter solder is used. Silver itself melts without any oxidation at all, and this fact explains the freedom with which silver solder flows.

Another valuable feature of silver solder is the fact that it may be rolled into sheet or drawn into wire, and may, therefore, be employed for many classes of work in which spelter solder could not be used.

Silver solder makes the strongest joint of any known solder, and as it melts so readily there is less danger of "burning" the joint. It can be made in a number of different grades of fusibility, cost and color, and its use is advocated wherever possible. The results obtained by it cannot be equaled or even approached by any other hard solder. It is equally applicable to steel, iron, copper, brass, German silver, sterling silver and other similar alloys. It is widely used, of course, but should be employed even more extensively than it now is.

Wm. A. Rutler, Greensboro, Md., has removed to St. Michaels, Md.



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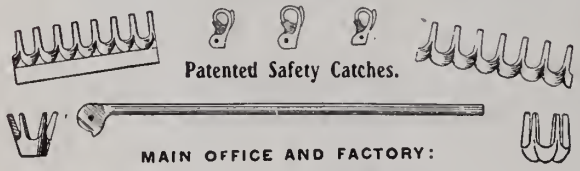


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For the special use of the jewelry trade, the Gillette Company has designed a tray lined with purple velvet, size of the regular watch tray—contains wells for twelve razors. These trays are made in various hardwood finishes to match the store fixtures and are shipped free of cost with the initial order for a dozen razors. Aside from the sales of the razor, the business in blades is a steady income for a store.

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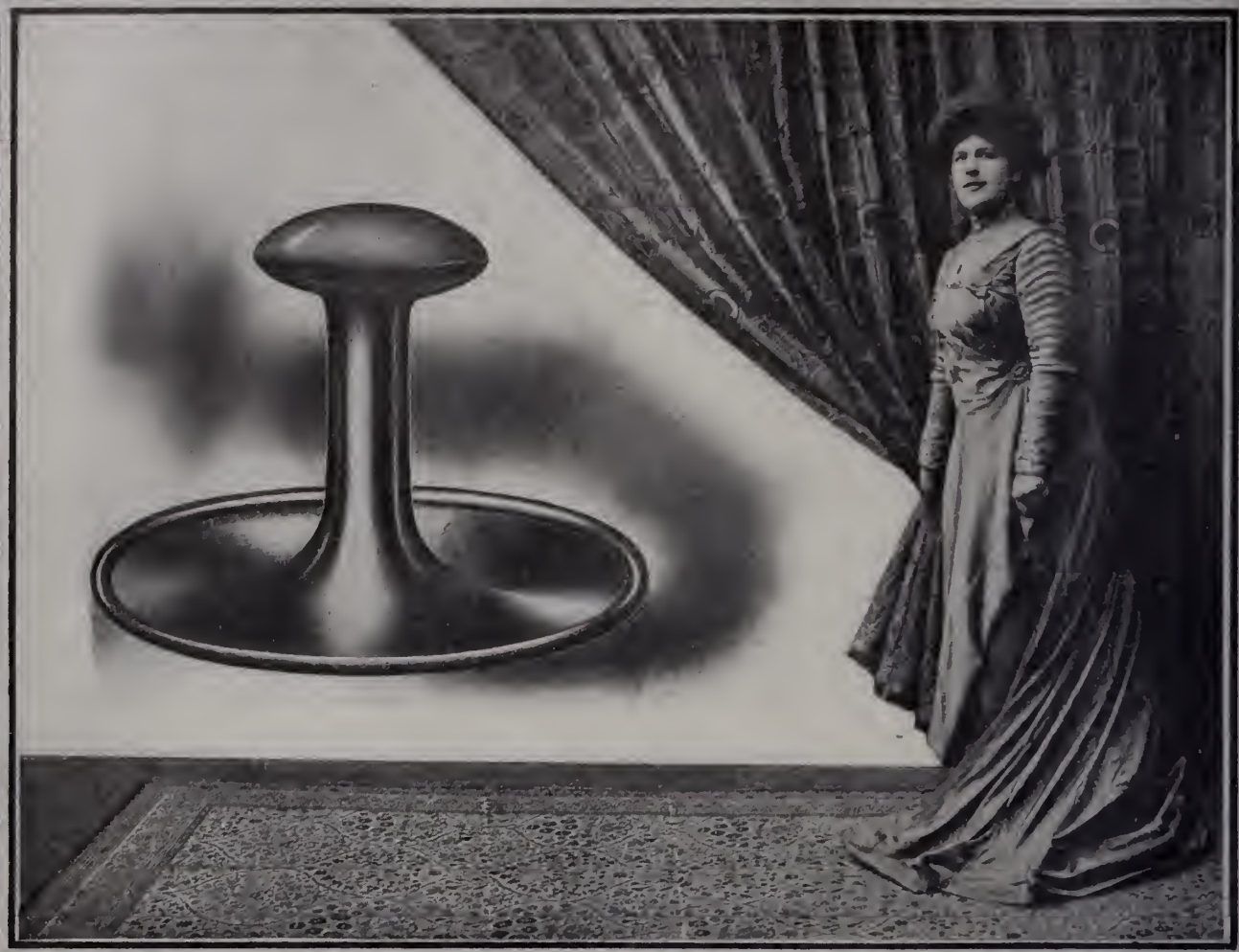


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ESTABLISHED 1850

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(*See Text on Page 53.*)



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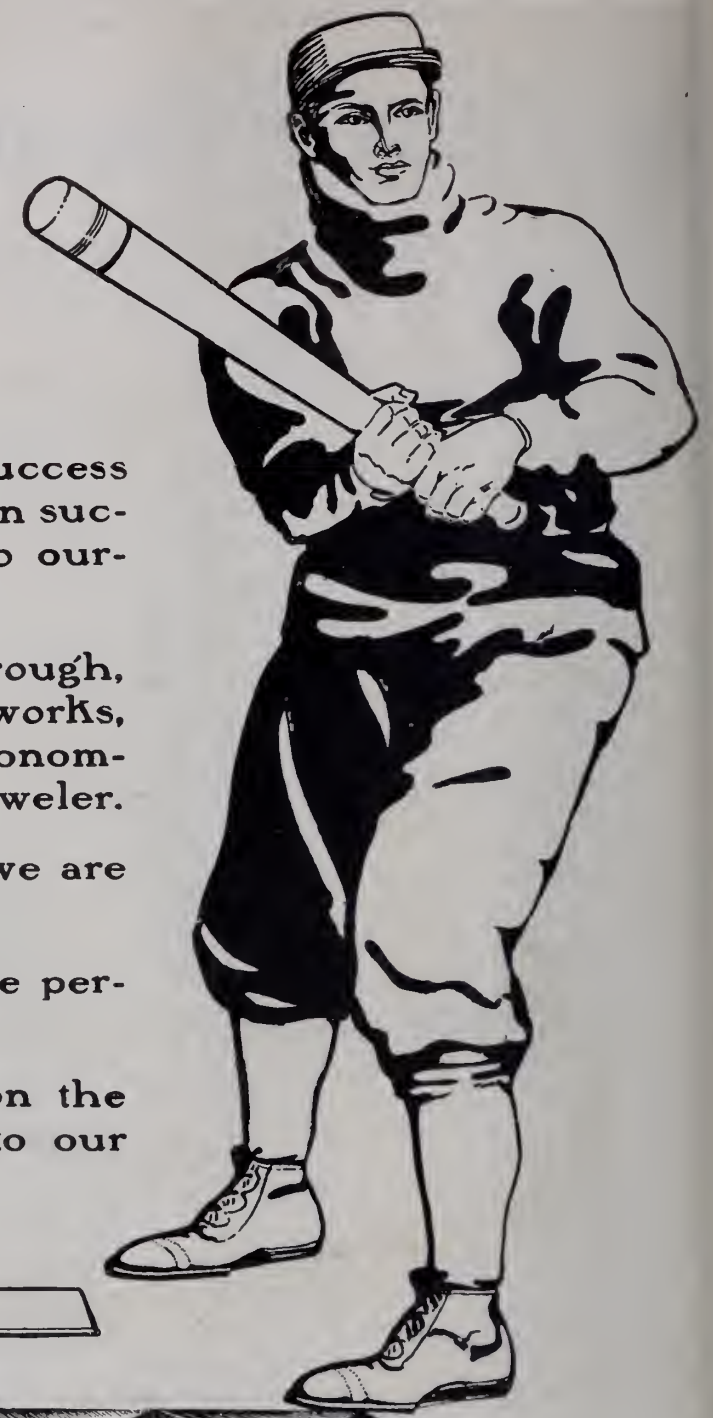


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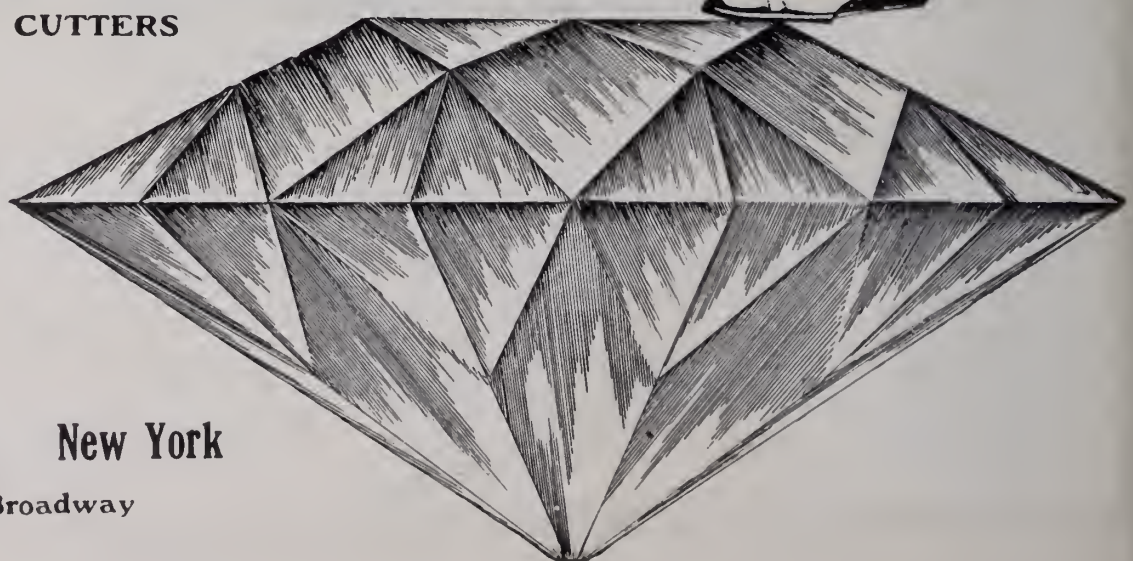
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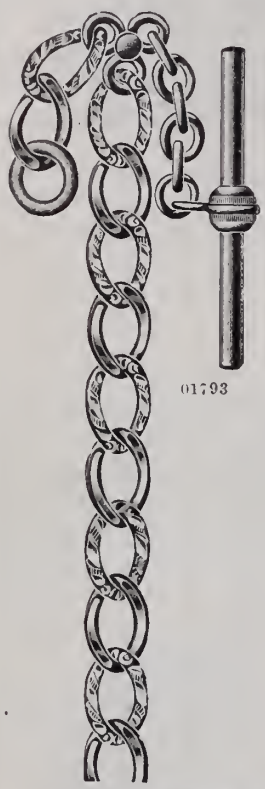
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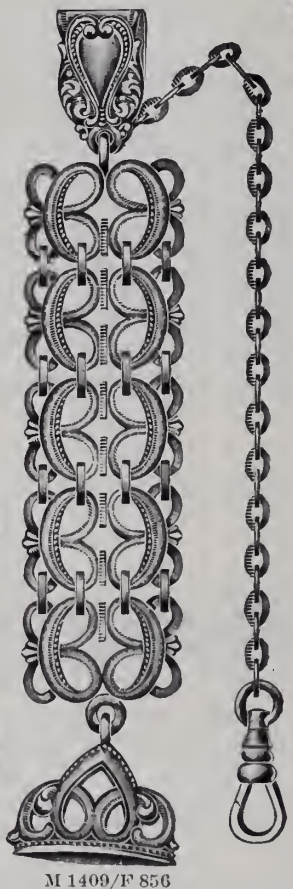



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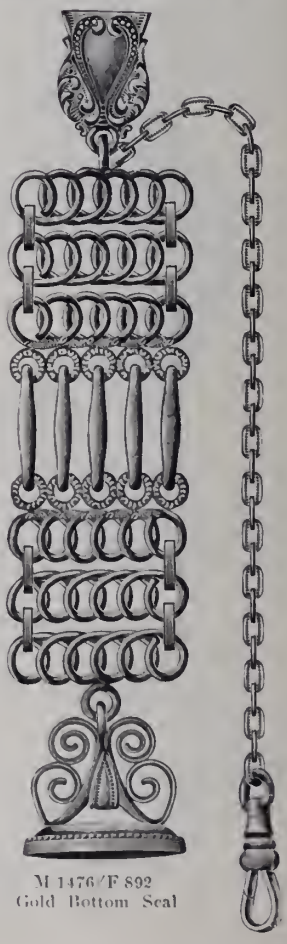

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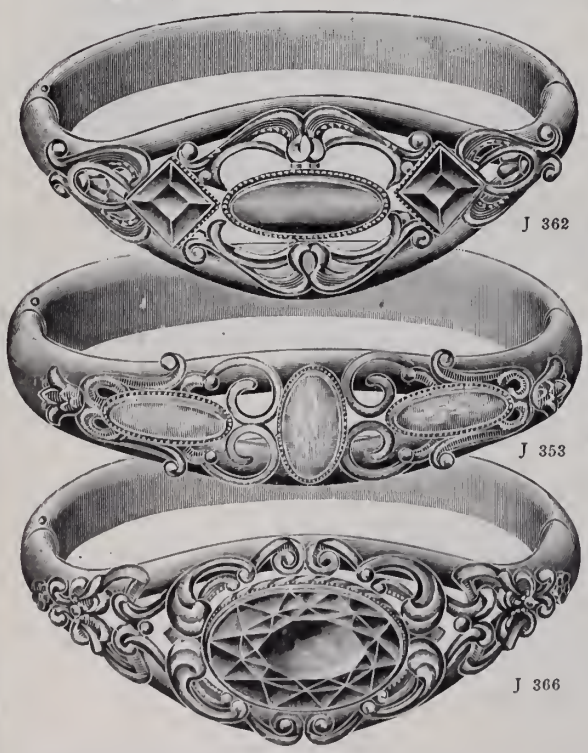

L 488




M 1409/F 856

We Originate


M 1476/F 892
Gold Bottom Seal



Since we originated the spread top bracelet, about two years ago, we have had an enormous run on them. Of course there are a number of imitators. Ask for the original article.

Send for our new Catalogue

OFFICE AND FACTORY
Attleboro, Mass.

We sell the Wholesale Trade only

NEW YORK OFFICE
3 Maiden Lane



Received



Repaired

GOLD MESH BAG and PURSE REPAIRING

Repairing mesh, hard soldering links, according to size of break and number of links required.	$1.50	to	$5.00
1 new joint on side of frame	.75	"	1.50
2 new joints on sides of frame	1.50	"	2.50
1 new ball snap on one side of frame	1.25	"	2.00
2 new ball snaps on frame	2.50	"	4.00
Repairing push piece on spring snap	.75	"	1.50
New lock spring inside of frame	.75	"	2.00
Soldering bearings and setting stones in frame, each	1.50	"	3.00
Straightening frame and repairing	1.00	"	3.00
New balls on bottom of mesh to match, each	$0.35	to	$0.75
Extra for recoloring frame on all hard solder jobs	1.00	"	2.50
Recoloring gold purses, small	1.50	"	2.50
" " medium	2.50	"	4.50
" " large	4.50	"	7.50
New yellow silk or kid lining in chain purses	1.25	"	2.00

An extra charge of 50 cts. is made for removing and refitting the silk or kid lining on hard solder and recoloring jobs

SILVER, GERMAN SILVER and PLATED MESH BAG and PURSE REPAIRING

Repairing mesh or fish scales, not soldered	$0.50	to	$1.75
Repairing mesh, hard soldering links, according to size of break and number of links required.	1.00	"	3.00
1 new joint on side of frame	.50	"	.75
2 new joints on sides of frame	.75	"	1.25
1 new ball snap on one side of frame	.50	"	.75
2 new ball snaps on frame	.75	"	1.25
Soldering two eyes on frame for chain	.50	"	1.00
Lengthening chain on frame or new chain, per foot	1.25	"	2.50
New balls on bottom of mesh to match, each	.15	"	.25
Regilding frame only	$0.75	to	$2.00
Gilding purses, small	1.00	"	2.00
" " medium size	2.00	"	3.00
" " large	3.50	"	6.00
Lining purse with silk or kid (white or yellow)	1.25	"	2.00

All chain purses are cleaned, gray-finished or whitened like new when repaired. An extra charge of 50 cts. is made for removing and refitting the kid or silk lining on hard solder and gilding jobs.

Net prices are quoted above. Preserve this page for your own and your employes' information.

Gold and Silver Vanity Cases straightened, repaired and recolored. New Mirrors and Powder Puffs fitted. Monograms and Crests engraved or enameled.

WENDELL & COMPANY

General Repairers for the Retail Jewelry Trade

45, 47 and 49 John Street
NEW YORK

Two Wonderful Shops

256, 258 and 260 Madison Street
CHICAGO

JABOT and DUTCH COLLAR PINS
IN CLOISONNE ENAMEL



THESE collar pins are done in exquisite shades of cloisonne enamel on sterling silver. We supply them singly or in combination sets, with sash pins, buckles, veil pins, sleeve buttons, links, etc., to match.

NEW YORK OFFICE: 17 Maiden Lane **The Chas. M. Robbins Co., Attleboro, Mass.** CHICAGO OFFICE: 103 State St.

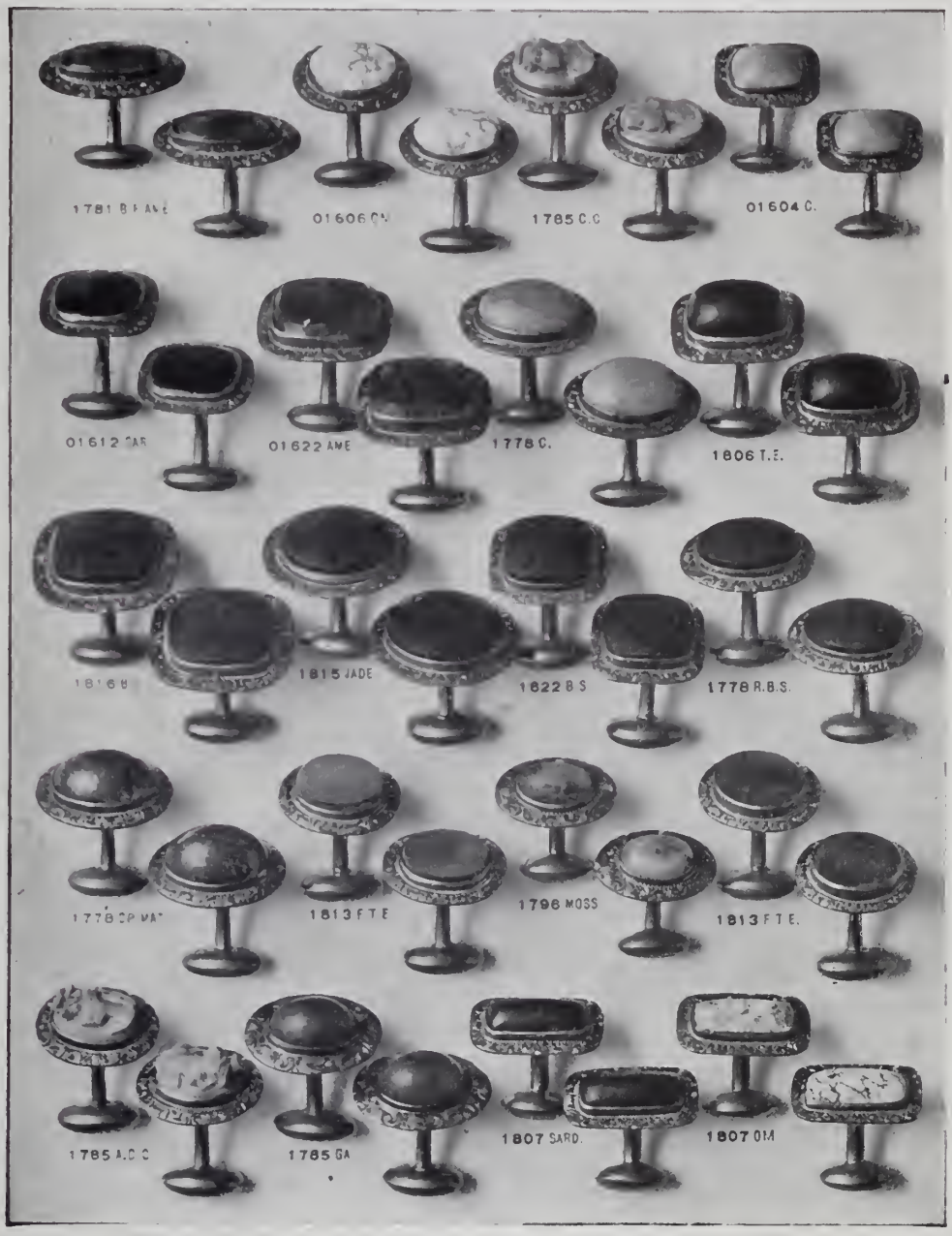
STONES

This is the Stone Age in the Jewelry Business.

Stone Link Buttons

Reconstructed ruby, amethyst, garnet, topaz, turquoise matrix, moss amazonite, bloodstone, moonstone, jade, black opal, coral, cameo.

Selection packages gladly sent to reliable jewelers where our salesmen cannot call.



Our Jeweler's Catalogue for 1909

Your Name Only Appears.

Do not place your order until you have heard our plan. WE DO NOT COMPEL YOU TO BUY ANY GOODS. The nominal price of the catalogue is five cents.

Look for

Our Trade-Mark

The Keller Jewelry Mfg. Co.

64 Nassau Street - - - New York

Factory, 251 N. J. R. R. Ave., Newark, N. J.

The

DUEBER-HAMPDEN

Watch Works

CANTON, O.

PROGRESSIVE JEWELERS USE OUR CATALOGS



STORE OF M. E. COLVIN, LYONS, N. Y.

Convincing Evidence That We Can Be of Service to You

LYONS, N. Y., Feb. 15, 1909.

MESSRS. ARNSTINE BROS. COMPANY,
Cleveland, O.

Gentlemen:—The year 1908 was considered to be a rather slow one for business, and I do believe if it had not been for your Catalog my receipts for December would have fallen far below normal, taking 1906 and 1907 as a basis.

Yours truly,
M. E. COLVIN.

The Catalogs sent out by this firm since 1906 were made by The Arnstine Bros. Company.

Write at Once for Samples and Full Particulars

CHARLESTON, W. Va.,
Feb. 1, 1909.

THE ARNSTINE BROS. CO.,
Cleveland, O.

Dear Sirs:—Business in 1908 at this point was far below normal, on account of the Presidential election, and we are satisfied that our Catalogs were again responsible for the increase we enjoyed.

Our experience during the past three years convinces us that your Catalogs are the only dependable business stimulators applicable to the requirements of retail jewelers, and we are only too glad to recommend them.

Wishing you a prosperous 1909, we are,

Yours truly,
W. T. EISENSMITH.

The Catalogs sent out by this firm since 1906 were made by The Arnstine Bros. Company.



STORE OF W. T. EISENSMITH, CHARLESTON, W. VA.

We are represented in every State in the Union. If you contemplate using Catalogs, and will notify us, we will have our representative call on you and explain our proposition.

THE ARNSTINE BROS. COMPANY

Originators of The Exclusive Catalog Method for Retail Jewelers

CLEVELAND, OHIO

HIMALAYA

MINING COMPANY

PRODUCTS

Always on hand, a complete line of the following, In all qualities, sizes and shapes:

FACETED

Emerald
Ruby
Sapphire
Sapphire Fancy Color
Tourmaline
Alexandrite
Spinel
Aquamarine
Olivine
Peridot
Topaz Oriental
Topaz
Amethyst Siberian
Amethyst
Jargoon
Zircon
Beryl
Jayacinth
Hyacinth
Chrysolite
Garnet Almandine
Garnet Red

BUFFED TOP FACETED BACK

Sapphire
Sapphire Fancy Color
Tourmaline
Peridot
Topaz Oriental
Topaz
Amethyst Siberian
Amethyst
Jargoon
Zircon
Beryl
Garnet Almandine
Garnet Red

Any odd shapes cut to order

CABOCHON

Emerald
Ruby
Sapphire
Sapphire Fancy Color
Tourmaline
Star Ruby
Star Sapphire

CABOCHON

Catseye
Chrysoprase
Turquoise
Turquoise Matrix
Opal
Opal Matrix
Topaz Oriental
Topaz
Amethyst Siberian
Amethyst
Jargoon
Zircon
Jayacinth
Hyacinth
Lapis Lazuli
Chryscolla
Azure Malachite
Jade
Garnet Almandine
Garnet Red
Malachite
Bloodstone
Carnelian
Mossagate
Coral

15-17-19 Maiden Lane NEW YORK

London Paris Oberstein Boston Providence

"We never follow the Fashions, the Fashions Follow Us"

P&M

REG. IN U. S. PAT. OFF.

Always in Red

THREE WEEKS

¶ Time is fast approaching towards the opening of our SEVENTH ANNUAL EXHIBITION, which takes place in our offices from August 30th to September 4th, inclusive. Within three weeks we will be in a position to open our doors to all Retail Jewelers of the United States, Canada, Cuba, Mexico, and other Countries, to view this remarkable display.

¶ As an evidence of possibilities in the exclusive and appropriate treatment of all precious stones and metals, your attention is invited to the Novelties we offer. It is a complete stock, varying from the modest and inexpensive to the extravagant. All Jewelers can use our productions, from a small dealer to a large one.

¶ You are cordially invited. "Once a visit, always a visit."

POWERS AND MAYER

258-260 FIFTH AVENUE, NEW YORK

LONDON
Audrey House, Ely Place

PARIS
51 Rue de Chateaudun

AMSTERDAM
Tulpstraat 2

CABLE ADDRESS "ON TOP," LONDON

"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES



"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES

As Handsome As Any Solid Gold Line On the Market.



As Handsome As Any Solid Gold Line On the Market.



Factory and Main Office,
LUDINGTON, MICH.

NEW YORK OFFICE,
37 and 39 Maiden Lane.

CHICAGO OFFICE,
701 Heyworth Building.



STAR WATCH CASE CO.

What the Watch is Saying



The Wadsworth Twenty-Year Case

IN TIME this bouncing boy will be a man. He will attain his majority. He will naturally change a great deal. There he *differs* from the Case he holds in his hand. It stays the same, seeing him through school and college days; for it's a

WADSWORTH 20-YEAR CASE

This Case will go with the best Twenty Years of his life. What a host of pleasant memories will hover round this watch-case! Likely he will be a jeweler, and push this Case. But you need not wait that long. Push it *now*. Guaranteed.

"Attains its Majority"

The Wadsworth Watch Case Co.

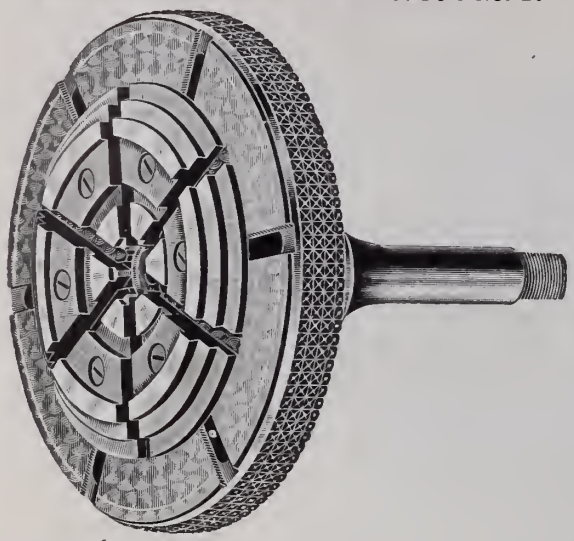
NEW YORK
17 Maiden Lane

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market Street

FACTORY: Dayton, Ky.

IMPROVED BEZEL AND WHEEL CHUCK No. 26



CUT IS FULL SIZE.

Larger capacity for holding work and improved construction.
Will hold wheels or plates from 3 mm. to 52 mm.
Bezels, rings, watch cases, etc., from 13 to 62 mm.
State name and size of lathe when ordering.

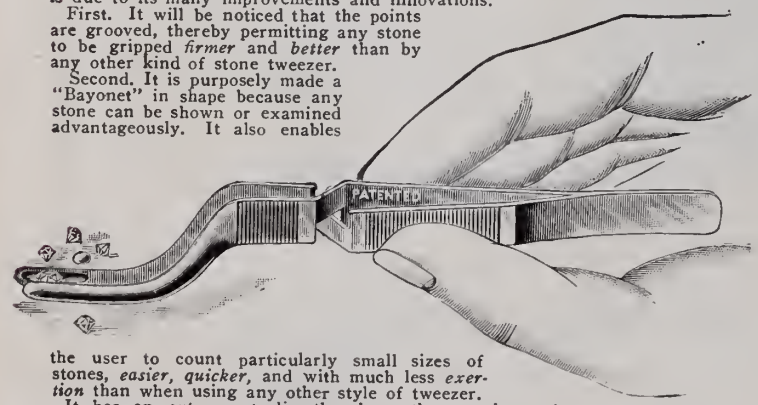
Price, Each, $9.00

Engelsman's Patent "Bayonet" Automatic Locking Stone Tweezer No. 119

The acknowledged superiority of this tweezer over any other of its kind is due to its many improvements and innovations.

First. It will be noticed that the points are grooved, thereby permitting any stone to be gripped *firmer* and *better* than by any other kind of stone tweezer.

Second. It is purposely made a "Bayonet" in shape because any stone can be shown or examined advantageously. It also enables

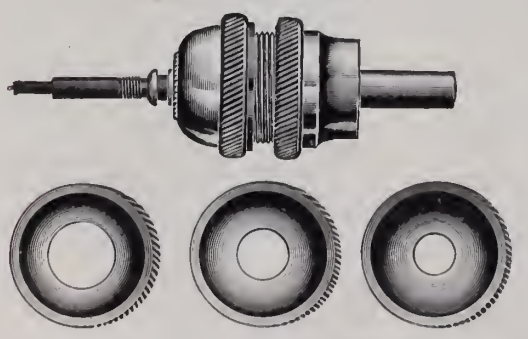


the user to count particularly small sizes of stones, *easier, quicker,* and with much less *exertion* than when using any other style of tweezer.

It has an *extra* part directly above the crossing points to permit the holder to examine the stone without fear of *releasing* it accidentally, which frequently occurs when using the ordinary style crossing tweezer.

Price, Each, $1.00

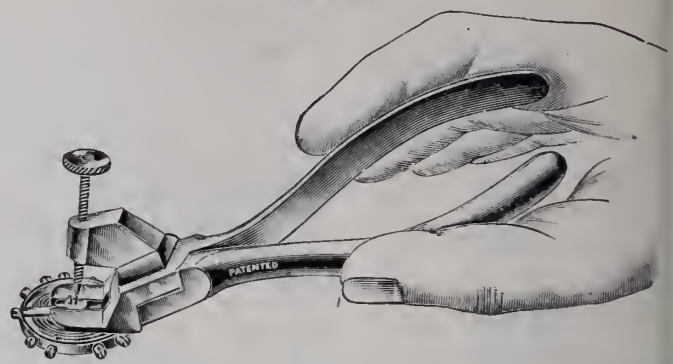
CROWN CHUCK No. 50



For enlarging or cutting deeper crowns of watch cases. A movable plug in the stem regulates the depth required for various sizes. Four caps of various sizes are supplied with each to hold crowns from small to large. Stem fits in No. 50 wire chuck.

Price, Each, $1.50

ROLLER REMOVER No. 60 (Patented)



A thoroughly efficient and quick acting Roller Remover. The work is always plainly in sight. The roller is held in the grooved jaws of the pliers. The adjustable head which holds the screw is quickly brought into position over the staff and the most obstinate roller will instantly yield to the gradual pressure of the screw.

Nickel Plated, Each, $1.50

GRINDING OUTFIT No. 105



This outfit consists of:

1. Two interchangeable steel disc wheels, 3⅝" and 1⅝" in diameter.
2. One interchangeable flexible leather disc wheel, 2⅛" in diameter.
3. One adjustable hollow spindle for holding the above disc wheels.
4. Eight different grade emery paper discs, 2⅛" in diameter.
5. Four carborundum paper discs of different grades, 2⅛" in diameter.
6. Eight different grade emery paper discs, 4" in diameter.
7. Four carborundum paper discs of different grades, 4" in diameter.
8. One clamping device for keeping discs flat, when not in use.

Price of Outfit No. 105, complete			$1.50
Separate small emery discs	per	doz.	.15
" large " "	"	"	.20
" small carborundum discs	"	"	.30
" large " "	"	"	.35

This new grinding device should find favor with the trade, being thoroughly practical and complete for all purposes, such as grinding steel tools, glass, enamel or any other metal or substance that can be ground with emery or carborundum. It is of equal value to the watchmaker, jeweler, optician, dentist, lock or gunsmith, platers and kindred trades. It will be found much more economical than solid emery and carborundum wheels. An assortment of solid wheels of twelve different grits would necessitate an outlay of ten times the cost of this outfit, not taking into consideration the trouble of truing up the wheels when worn or glazed.

Full description and directions accompany each outfit.

For Sale by all Jobbers in the United States and Canada.



We beg to call your attention to our extensive

Card Jewelry Line

consisting of medium priced

10K. Solid Gold Brooches, Scarf Pins, Baby Pins, Handy Pins, Ear Screws, Pendants, etc.

These goods are sold through the jobbing trade at very attractive figures. An examination and comparison will at once prove them to be ready sellers and profit makers in the stock of any jobber.

New patterns have been brought to a point of especial distinction, and all bear our mark of quality and reliability

O K B

It is our earnest desire to establish the same reputation for Finish, Originality, Quality and Reliability for this CARD JEWELRY LINE as is borne by our ring lines.

Samples will be cheerfully sent to jobbers and we heartily commend this line for a profitable business in 1909.



OSTBY & BARTON COMPANY

NEW YORK: 9-13 Maiden Lane. PROVIDENCE, R. I. CHICAGO: 103 State Street.



Some Good Selling Designs from Our Line

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden



Buy Your Fall Stock in New York

If you Buy in New York and Go to Market you will overshadow your stay-at-home competitors.
You can show the latest styles—Made in New York—they cannot.
You can show the trade winners and profit producers—Made in New York—they cannot.
We extend a hearty welcome.

DATES AND TERRITORY FOR REDUCED FARES

Aug. 21 to 24, incl.

CENTRAL PASSENGER TERRITORY.—Points WEST of (but not including) Buffalo, Niagara Falls, Suspension Bridge and Salamanca, N. Y., Pittsburgh, Pa., Bellaire, O., Wheeling, Parkersburg, Huntington, and Kenova, W. Va., and points on and NORTH of the Ohio River, and EAST of the Mississippi River, and SOUTH of a line from Chicago to Peoria and thence to Burlington, including Cincinnati, Louisville, all points in Kentucky on and north of the Chesapeake & Ohio Ry., Cairo, St. Louis, Chicago, the Southern Peninsular of Michigan, and Canadian towns on the Michigan Central R.R. and Wabash R.R.

Tickets good for 30 days from date of sale

Aug. 14 to 17 incl.
Aug. 28 to 31 incl.
Sept. 11 to 14 incl.

TRUNK LINE TERRITORY—Reductions Not Given to Points Less Than 100 Miles from New York—From and East of Buffalo, Niagara Falls, Suspension Bridge, and Salamanca, N. Y., Erie (via Penna. R. R.), and Pittsburgh, Pa., Bellaire and Marietta, O., Wheeling, Parkersburg, Huntington and Kenova, W. Va., and points on and north of the Chesapeake & Ohio Ry. in Virginia and West Virginia, except New England and Canada. (New York, Ontario and Western Ry. not included.)

Tickets good for 15 days from date of sale.

IMPORTANT

During the present Summer Season special round-trip Tourists' Fares somewhat lower than the Merchants' Fare will be in effect to New York City from Chicago, St. Louis and other points in the Western portion of CENTRAL PASSENGER TERRITORY, the return limit on the tickets being thirty days. Consult your Local Ticket Agent.

FOR FULL PARTICULARS AND APPLICATION BLANKS ADDRESS

THE MERCHANTS' ASSOCIATION OF NEW YORK

66-72 Lafayette St., Bet. Franklin and Leonard Sts.

or any of the following:

C. G. Alford & Co., 192 Broadway
M. J. Averbeck, 10 Maiden Lane
J. B. Bowden & Co., 15 Maiden Lane
Carter, Howe & Co., 9 Maiden Lane
Cross & Beguelin, 23 Maiden Lane
Day, Clark & Co., 23 Maiden Lane
Henry Freund & Bro., 71 Nassau Street
R., L. & M. Friedlander, 30 Maiden Lane
Henry Froehlich & Co., 68 Nassau Street
Adolph Goldsmith & Son, 68 Nassau Street
Gorham Co., 15 Maiden Lane
Robt. H. Ingersoll & Bro., 45 John Street
International Silver Co., 9 Maiden Lane
Keller Jewelry Mfg. Co., 68 Nassau Street
Julius King Optical Co., 10 Maiden Lane
Jonas Koch, 37 Maiden Lane
Larter & Sons, 21 Maiden Lane
Lissauer & Co., 54 Maiden Lane
Albert Lorsch & Co., 37 Maiden Lane
Ludwig Nissen & Co., 182 Broadway
Wm. I. Rosenfeld, 1 Maiden Lane
Seth Thomas Clock Co., 15 Maiden Lane
Towle Mfg. Co., 15 Maiden Lane
Chas. L. Trout & Co., 2 Maiden Lane
L. E. Waterman Co., 173 Broadway
A. Wittnauer Co., 9-13 Maiden Lane
Hayden W. Wheeler & Co., 2 Maiden Lane
N. H. White & Co., 21 Maiden Lane
J. R. Wood & Sons, 2 Maiden Lane

To the Jobbing Trade of the Country

Gentlemen :— Last February I purchased the entire interest of my partner, Mr. Herman T. Regnell, of Regnell, Bigney & Co.

I have reorganized the Company and will do business in the future under the firm name of The Allison Manufacturing Co., makers of high grade goods, and will sell the jobbing trade only.

We are making a most beautiful line, in choice designs, of Brooches, Dutch Collar Pins, Sash Pins, Link Buttons, Scarf Pins, etc., also an exquisite line of enameled goods, Cuff Pins, Combination Sets, etc., tastefully mounted on pads.

You will make no mistake if you give our representative a few moments of your time when he calls upon you.

JAMES ALLISON BIGNEY
For The Allison Manufacturing Co.

Our goods are guaranteed to give satisfaction



We stand back of every article we manufacture

The Allison Manufacturing Co.

ATTLEBORO, MASS.

NEW YORK OFFICE
37 Maiden Lane

SAN FRANCISCO OFFICE
Van Ness and O'Farrell Sts.

CHICAGO OFFICE
1205 Heyworth Bldg.

M. J. AVERBECK. OUR NOVELTY LINE IS COMPLETE

Manufacturer and Importer
10-12 Maiden Lane, - New York

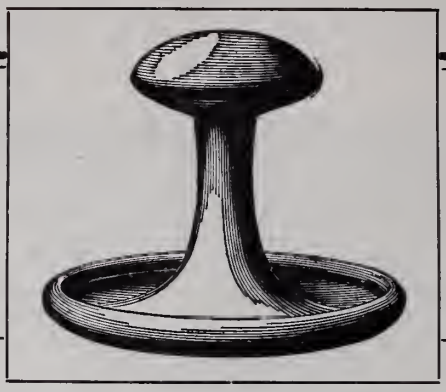
NEW
STERLING NOVELTIES
NEW
VANITY PURSES
NEW
MESH BAGS
NEW
VEIL PINS
NEW
SASH PINS
NEW
BELT BUCKLES
NEW
COMBS
NEW
BRACELETS
NEW
BROOCHES
NEW
HAT PINS
NEW
SCARF PINS
NEW
WAIST SETS
NEW
DUMBBELL LINKS
NEW
NOVELTIES IN
GOLD
GOLD-FILLED
STERLING SILVER



M. J. AVERBECK

Manufacturer and Importer
10-12 Maiden Lane, - New York

THE KREMENTZ COLLAR BUTTON



GOES ROUND THE WORLD

ITS FAME—

Wherever there are collars there are Krementz Collar Buttons. They are known the world over—the only ones that have an international reputation. With such recognition and demand, all you have to do is carry them. They sell themselves.

QUALITY MAINTAINED—

The Krementz Collar Button never disappoints. Unequaled in construction and finish, its quality always has and always will be maintained.

ASSAY—

The Krementz Collar Button does not take advantage of the elastic leeway allowed by law. There is really no reason why a solderless collar button should assay a whit less than stamped. You can depend upon it that

Krementz 14-Karat Collar Buttons will assay 14-Kt. or $\frac{584}{1000}$ Fine.
Krementz 10-Karat " " " " 10-Kt. or $\frac{416}{1000}$ Fine.

You will note that articles assaying 9 to 9½ Karat or 13 to 13½, and sold as 10-Karat or 14-Karat respectively, save the makers a profit.

ROLLED PLATE LINE—

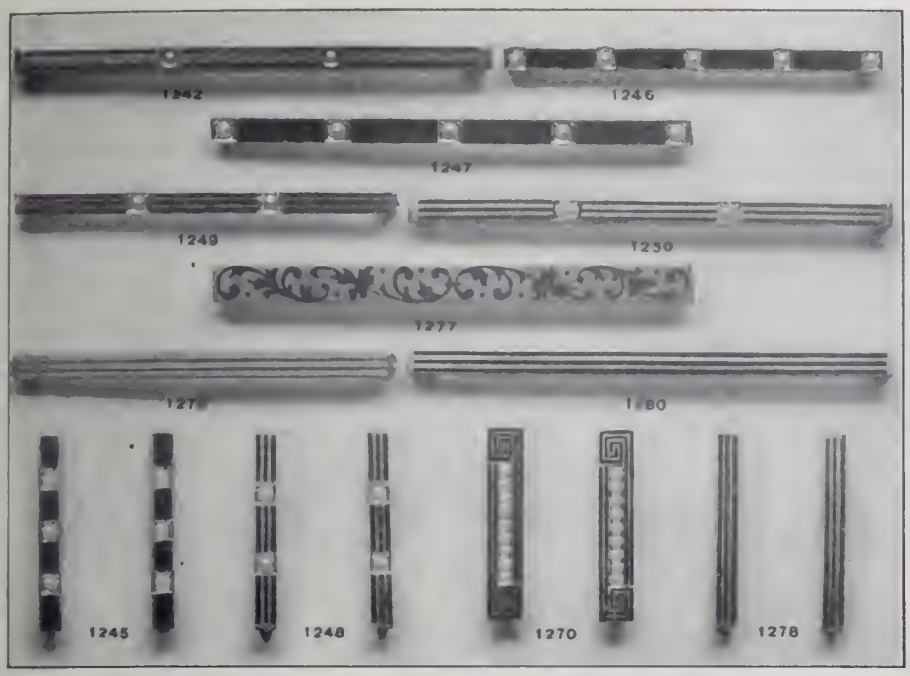
Krementz Rolled Plated Collar Buttons and Studs are made with regular Krementz 14-Kt. stock; which is sweated, not soldered on composition base. Exhaustive tests show Krementz Plate is much heavier than is used on any other rolled-plate jewelry. Their great popularity in hot countries (where perspiration destroys ordinary goods), is largely owing to the thickness and quality of Krementz Gold Plate, similar to that used on highest quality filled cases.

KREMENTZ & CO. 14K.K TRADE MARK *Manufacturers of 14-Kt. Gold and Diamond-Platinum Jewelry*

NEW YORK OFFICE
1 Maiden Lane

NEWARK, N. J.

SAN FRANCISCO
722 Shreve Bldg.



THE 10K LINE WITH A 14K APPEARANCE

In addition to making

the best-selling, best-finished—in fact, the highest-class line of 10K jewelry ever put on the market, we believe we are also showing the most extensive lines of the following:

Brooches	Scarf Pins	Handy Pins	Collar Pins
Bar Pins	Veil Pins	Links	Hat Pins
Tie Clasps	Crosses	Belt Buckles	Fobs

Selection packages sent
Mail orders solicited

KOHN & CO
CAMP & ORCHARD STS.
NEWARK N.J.
1Ko



EVERYTHING indicates the greatest demand for Fall and Holiday goods in the history of the trade. We advise buyers to place orders early as it is very difficult even now to get help in the factories. What will it be later?

We have the largest and most ideal line of

Jewel Cases, Clocks, Candles and Candelabra, Inks, Trays, Vases, Smoking Sets, Desk Sets, Paper Weights, Clock Ornaments, etc.

We challenge comparison in price or quality of goods.

The Brainard & Wilson Corporation

Main Office and Factory: DANBURY, CONN.

NEW YORK OFFICE: 621 Broadway, Room 531, in charge of Fred J. Foster



The Dorothy Vernon

A NEW **WHITING** PATTERN
IN STERLING SILVER FLATWARE

Made in the Complete Line—Dozen Work, Fancy Flatware, Cutlery—Ready for Delivery September 1st. Price Lists on Application.

IN its leading motive and the treatment of its details the new pattern is eminently suggestive of the English Renaissance designers of the 16th and 17th Centuries. It seems becoming therefore that it should be known by a name that not only recalls one of the most romantic episodes of the social history of that period, but is also intimately associated with the most significant existing example of English Renaissance Art and Architecture.

TRADE W MARK

THE WHITING MFG. CO.

SILVERSMITHS BUILDING
15-17-19 MAIDEN LANE
NEW YORK

Special Presentation Pieces



J JEPSEN
C T DUNSMOOR
CLEM S GLASS

The Whitley Jewelry

Diamond Merchants

347 BROADWAY
LOS ANGELES

PHONES A 1668
BDWY 2483

July 12, 1909.

Messrs. Joseph Mayer & Brothers,

359 Colman Building,

Seattle, Wash.

Dear Sirs:-

We have received the Dick Ferris Trophy and base and now have same on display in our window. We can only say that we are very much delighted with the work, size and finish you have given this cup; also the very satisfactory way in which you have handled same in the short time allowed to us both. The cup is very much admired by all and it could not please the Officials better, nor ourselves.

Again thanking you for the prompt and careful consideration of this matter, we beg to remain,

Very truly yours,

THE WHITLEY JEWELRY COMPANY

EFB/JJ

J Jepsen,
President.



Write for Designs and Estimates.

JOS. MAYER & BROS.
MAKERS
Seattle, U. S. A.



An Invitation

TO JEWELERS when in New York a cordial invitation is extended to visit the New Salesrooms of this Company.

The location, in the recently completed Silversmiths' Building, constitutes a decided vantage point in the Jewelry District.

The additions to our lines this season are the most comprehensive and complete in the history of the company. Prices rule from popular commercial goods to the highest class of products.

All the interesting lines of Silver-craft are here fully and attractively displayed in such a manner as to afford most convenient inspection. And their artistic beauty, fine workmanship and moderate prices will be found amply to justify the most favorable consideration.

Jewelers will appreciate the fact that all our products are confined exclusively to the legitimate trade.

The William B. Kerr Company

MAKERS OF WARES IN

GOLD AND SILVER

SALES OFFICE
15-17-19 MAIDEN LANE
NEW YORK

SAN FRANCISCO
H. C. VAN NESS & CO.
JEWELERS' BUILDING

GENERAL OFFICE and FACTORY
144 ORANGE STREET
NEWARK, N. J.

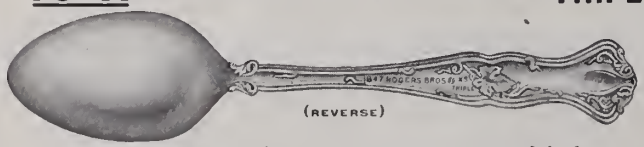
Silver Plate of Beauty and Enduring Quality

The original Rogers Bros. silverware —identified by the trade mark "1847 ROGERS BROS."—has expressed the highest type of silver plate perfection for sixty-two years.

Combining the maximum of durability with rare beauty of design, this famous ware is the choice of purchasers who desire only the best.

On the reverse side of forks, spoons, fancy serving pieces, etc., look for the mark

1847 ROGERS BROS. MERIDEN BRITANNIA COMPANY **X S TRIPLE**



Whether the style be simple, as exemplified by the Priscilla Fork, or more ornate, as suggested by the Charter Oak Knife and Vintage Berry Spoon, shown herewith, it may be readily procured in "1847 ROGERS BROS." ware. Wide varieties are offered, assuring utmost satisfaction.

It is well to bear in mind when choosing silverware that the trade mark "1847 ROGERS BROS." not only assures highest quality, but that it guarantees it.

Leading dealers everywhere sell this renowned *"Silver Plate that Wears."* Send for Catalogue "81-C," showing the many attractive designs.

MERIDEN BRITANNIA COMPANY
(International Silver Co., Successor)
Meriden, Conn.
NEW YORK
CHICAGO
SAN FRANCISCO





Our regular goods are plated by the sectional process, which enables us to guarantee that plated ware of our manufacture will withstand the hardest usage, and last for many years.

We carry a complete assortment of fancy pieces in each of the patterns illustrated. The symmetry and splendid proportion of our designs satisfy the most discriminating tastes, while the superior wearing qualities of our product make permanent customers.

Our handsome illustrated catalogue sent on request

SIMEON L. & GEORGE H. ROGERS COMPANY
Hartford, Conn.

FACTORIES: HARTFORD AND WALLINGFORD, CONN.



OUR LINE OF EYEGLASS CASES

to quote the remarks of one of our valued customers, is the most varied and comprehensive of any on the market.

We can vouch for that same high quality of workmanship and finish that distinguishes the rest of our line.

Trade B Mark

R. BLACKINTON & CO., Established 1861

Silversmiths

New York Sales Office: 15 Maiden Lane

NORTH ATTLEBORO, MASS.

To Buyers Visiting New York:

¶ We want you to see the many new tea and coffee sets, child's goods, small dishes, etc., that we have added to our standard patterns of Sterling Hollow Ware.

¶ We will therefore conduct an elaborate exhibit at the Hotel Marlborough in New York City, from August 15th to September 11th.

¶ We will show the most extensive line of Sterling Hollow Ware ever offered to the trade.

¶ The lines we offer are all bright and snappy. They are in no sense obsolete or shop-worn goods. They are inexpensive. In fact, the prices are much better than we have ever before been able to quote for goods of similar quality, design and weight.

¶ It is seldom we advertise prices in connection with Smith Silverware. When we do, it is a certainty that we can talk straight to the "orders" point with you.

¶ This is an opportunity that occurs only once in many years. You know us and our methods well enough to take our word for it as fact. It behooves you, therefore, to visit us just as early as possible.

¶ REMEMBER — Hotel Marlborough, New York, commencing August 15th.

Frank W. Smith Co. Manufacturers of STERLING SILVERWARE

GARDNER, MASS.



STERNAU SPECIALTIES

DELICIOUS BEVERAGES
for the Thirsty Season
SUGGEST THE UTILITY OF THE

Sternau Teakettle Set

Convenient Morning, Noon and Night

ATTRACTIVE CATALOGUE TELLS ALL

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NEW YORK SHOWROOMS
Broadway cor. Park Place
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OFFICE and FACTORY
195 Plymouth St.
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IF IT BURNS ALCOHOL WE MAKE IT



Ash-Receivers
Baking-Dishes
Candelabra
Chafing-Dishes
Coffee-Machines
Coffee-Pots
Coffee-Servers
Hammered Copperware
Egg-Poachers
Kettles
Match-Holders
Percolators
Pitchers
Salt and Pepper Sets
Smoking-Sets
Spoons
Stands
Sugar-Bowls
Teapots
Traveling Companions
Trays
Wine-Coolers

AS the season is now at hand for sporting and athletic contests of all sorts, we wish to advise the Trade and Club Committees before deciding on cups and trophies, that we carry a full line of cups, both plain and artistic in shape and design which we offer at special low prices.

We will be pleased to furnish at all times, on short notice, designs and estimates of cups and trophies, free of charge.

Nothing is too large or too small for us.

We also carry in stock a large selection of toilet ware in all its branches for the accommodation of tourists, which we can supply on short notice.

We further extend to the Trade a cordial invitation to visit our factory and showroom should they happen in Providence during the Summer season, as we have an attractive line of new samples of hollow ware, plates, fancy pierced and engraved baskets for the Fall Trade.

ROGER WILLIAMS SILVER CO., 101 Sabin St., Providence, R. I.



"FARE, PLEASE"

With Our Artistic Coin Holder

You always have the exact change for the "Pay-as-you-enter" cars, or convenient anywhere. Carries quarters, dimes and nickels. Made in Sterling or German Silver. Can be worn on a chain or carried in hand-bag. A charming gift for a woman.

WHITING & DAVIS CO.

7 Maiden Lane
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PLAINVILLE (Norfolk Co.), MASS.

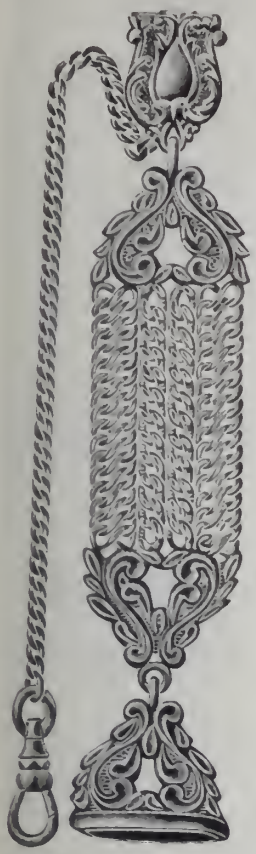
103 State Street
Chicago

There will be plenty of business for us *all*, this Fall.

There will be more *for you*, if you put in a line of the MAURAN Solid Gold Jewelry.

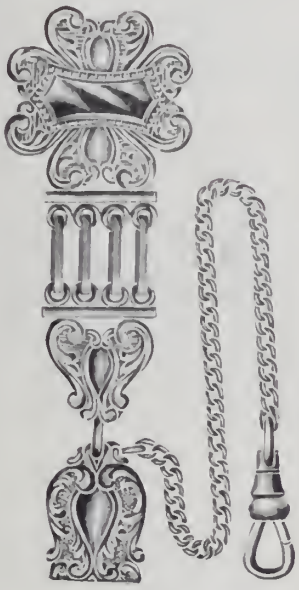
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SINCE 1850

John T. Mauran Mfg. Co.
61 Peck Street :: Providence, R. I.

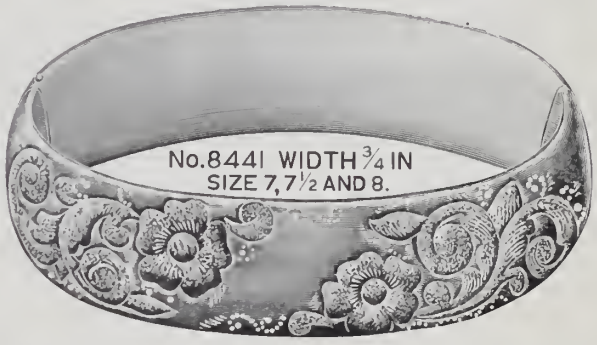


FONTNEAU & COOK CO.

Get busy and handle a line that has tone and merit. You need it. Your stock is not complete unless it includes such a line, and the Fontneau & Cook line is the one you want. **OUR GOODS HAVE QUALITY.** They have been tested and are not found wanting. Our designs are artistic, the workmanship and finish are the best. We have spared neither time nor money in perfecting our ideas and consequently have developed a line that has no superiors.

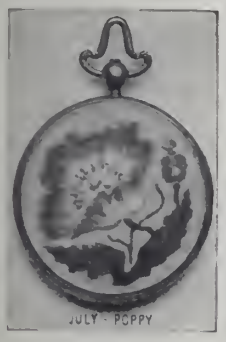


We Sell to Jobbers Only



NEW YORK: 15 Maiden Lane **FACTORY: Attleboro, Mass.** **CHICAGO: 1203 Heyworth Bldg.**

Birth Month Lockets



July brings Poppies "steeped in sleep"
To you who July birthdays keep.
A Poppy locket checkmates strife
And brings to you a happy life.



Pond-lilies in the water blue
Are August born as well as you.
Would you be free from every care,
A locket of Pond-lilies wear.

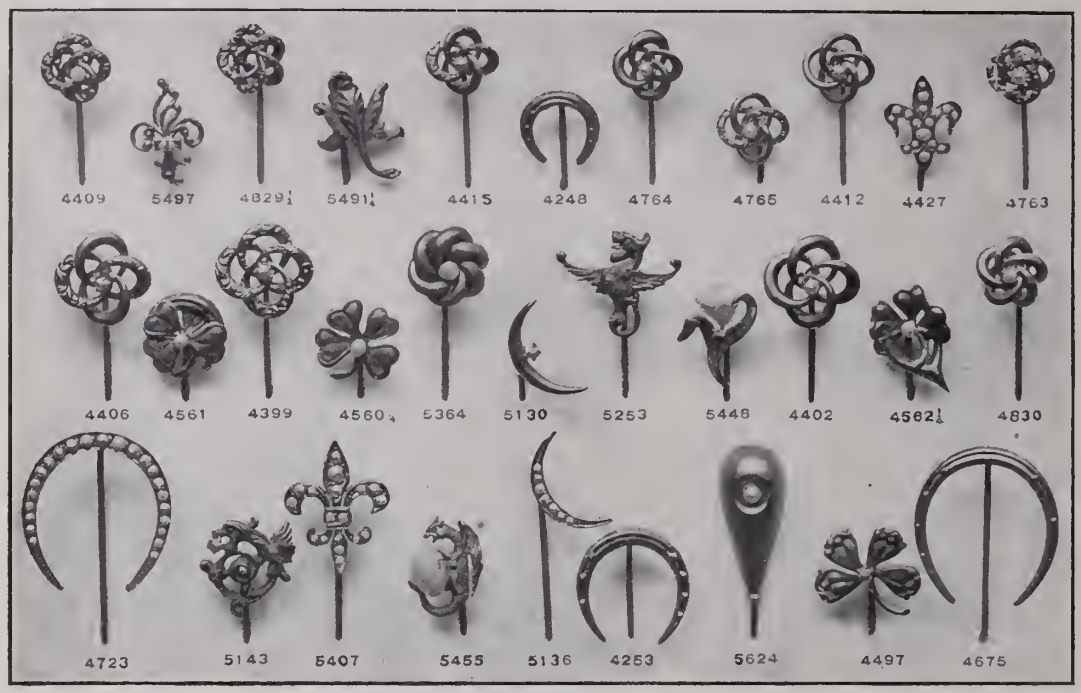
Enameled in beautiful floral designs.

$\frac{1}{10}$ gold—solid gold joints.

TRADE W C MARK

Wolcott Mfg. Co.

71 Peck Street, PROVIDENCE, R. I.
New York Office, 14 Maiden Lane



AN UP-TO-DATE LINE FOR WIDE-AWAKE JEWELERS

TRADE G MARK

QUALITY 10 K. FINISH THE BEST

BROOCHES, SCARF PINS, BRACELETS, HAT PINS, FOBS, BIB PINS, BELT PINS, VEIL PINS, BUTTONS, TIE CLASPS, PENDANTS, NECK CHAINS, BEAD NECKS, LOCKETS.

J. A. & S. W. GRANBERY

13 Maiden Lane, New York — 31 and 33 E. Kinney St., Newark, N. J. — 342 So. Broadway, Los Angeles, Cal.

THE AUTUMN COLOR

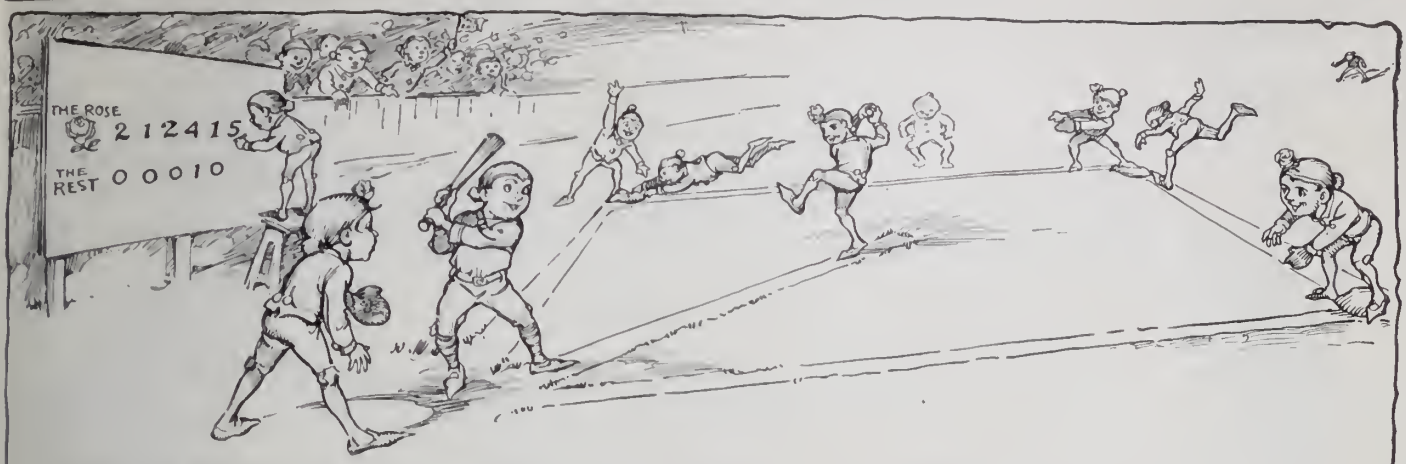
ITS SECRETS REVEALED

PARIS has spoken. Again this house is the first to hear. The secret of color-fashion this Autumn may be given in two words: SEAL BROWN. It is the under-hue of the fur separated by a breath. It has the subdued warmth of winter sunsets. Modish gowns and garnitures will revel in this charming tone. The Jewelry of this house instantly caught the inspiration. Its unique "Silverseal Finish" is a truly remarkable innovation. Richest combinations with Jet, now in the ascendant. Most comprehensive lines.

D. Lisner & Co.

Creating Importers of Jewelry Novelties

One-Forty Fifth Avenue, cor. 19th St., NEW YORK



DIAMONDS are popular again; they are more than ever a subject of interest to thousands throughout the land. There is a keener desire to possess them than for a long time past and the demand is increasing quite rapidly. Their value is rising. We prepared for this condition and our stock, purchased by Mr. Henry Freund on a recent European trip, is extensive. Although we cannot mark same with our Trade-Mark, "The Imprint of the Rose," you will find them "Sellers and Winners" equally with our lines of jewelry and watches.



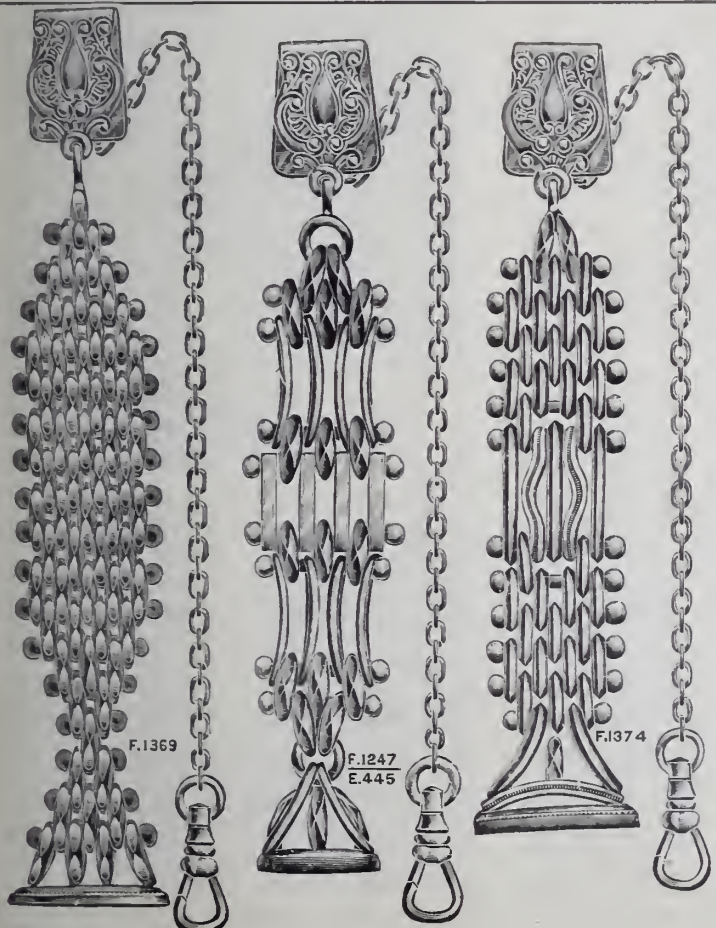
"Sellers of Sellers"

HENRY FREUND & BRO.

Elk and Eagle Goods a Specialty

71 Nassau Street, NEW YORK

Our Trade-Mark, "The Rose," stands for quality and excellence



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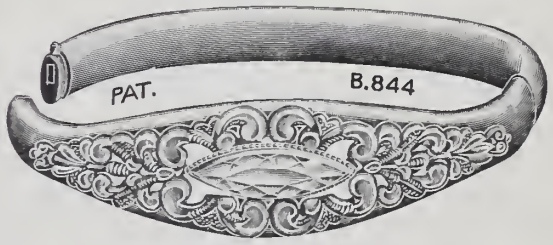
ATTLEBORO, MASS.

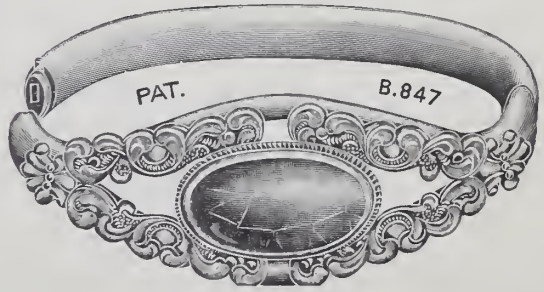
New York: 9 Maiden Lane Chicago: 103 State St.

Makers of High Grade, Gold Filled

Chains, Lockets and Bracelets

Amethyst and Topaz are the fashionable stones this season. We have some fine new designs in bracelets set with these stones. Just look at them, they are worth while.





LORGNETTE AND CHAIN AS ORNAMENTS

TRADE D MARK

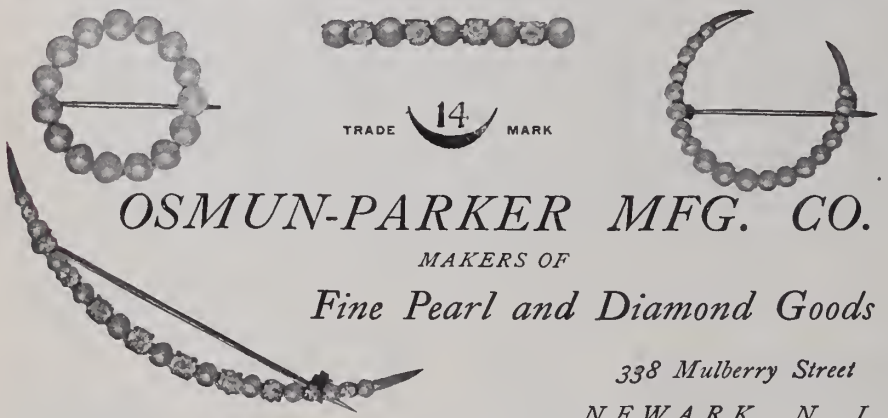
UTILITY does not exclude beauty. Having beautified Lorgnettes, the development of appropriate and charming Chains is a natural sequence. The one follows the other, the two making an harmonious ensemble. From so large a line of Fancy Chains, selections and sales are easily and profitably made.

PRICES: $12.00 to $600.00.

TRADE D MARK

DURAND & CO.

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NEWARK, N. J.



TRADE 14 MARK

OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory. Newark, N.J. San Francisco, Julius A. Young

Geo. O. Street & Sons

35 Maiden Lane, New York

Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

Agents for the Pacific Coast:
R. H. SCHWARZKOPF
340 S. Broadway, Los Angeles, Cal.

TRADE S MARK

TRADE O MARK

SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

Established 1834

LAPEL FOBS FOR SUMMER WEAR

IMPRESSIVE SCARF PINS

MANY STYLES
RICH DECORATIONS
VARIED STONES

THE CHARACTER of these Scarf Pins is summed up in the expression

ARTISTIC REFINEMENT.

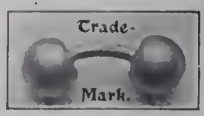
They comprise Stones of every color including

Diamond,	Pearl,
Amethyst,	Topaz,
Garnet,	Bloodstone,
Sard,	Jade,
Peridot,	Moonstone,
Lapis Lazuli,	Coral.

Decorations include Hand Engraving, Raised Scrolls, English Finish, Barley Corn Engine Turned, Twist Wire and Shot Trim, Rose and other finishes.

PRICES: $2.00 to $14.00.

Write for Illustrated Circular now in press.

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ESTABLISHED 1841 BY A. CARTER

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ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

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14-K GOLD BAG



Gold Bags, Engraved and Pierced; New Effects in Straight, Shirred and Herringbone Mesh

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In Original Designs

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Purses
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Cigarette Cases
And Other Novelties

Our New Illustrated Catalogue is ready for distribution and we will cheerfully mail one upon request. Send for one to-day.

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Office and Factory, 3 Maiden Lane, New York

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DIAMOND JEWELRY

Newest and most artistic designs

OUR HAND-MADE GOLD LOCKETS

are all excellent examples of the finest goldsmith's work — perfect in design, workmanship and finish.

We make four shapes, in upwards of one hundred designs, in engraved, pierced and lathe work, both jeweled and plain.

Prices range from $6.50 to $100.

The superiority of these goods is above question, and at the prices we ask, they are splendid values. You cannot get better lockets anywhere.

Write for an assortment on memorandum

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Black Jewelry of all Kinds

Bracelets Brooches Scarf Pins
Buttons Studs Necklaces

Everything in Black

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A. J. HEDGES & CO.

Makers of 14-K. Jewelry

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MANUFACTURING JEWELERS

291-293 Seventh Avenue, bet. 26th and 27th Sts.

'Phone 913 Madison NEW YORK

Trade Mark

SEED PEARL

Necklaces, Collars, Bracelets, Ropes, Bayaderes, Sautoirs, Brooches, Pendants, etc., also loose in all sizes and qualities.

ORDER AND REPAIR WORK
of all kinds executed by skilled workmen





COMPASS CHARMS

WITH MOUNTINGS OF A PLAIN, FANCY, OR NAUTICAL DESIGN

Especially Suitable for the

YACHTSMAN
BICYCLIST
FISHERMAN
HUNTER or
TRAVELER

A practical ornament which will adorn either fob or chain. The movements are the finest manufactured.

Lockets for one, two or three pictures, in round, oval, heart and fancy shapes.

Crosses, Fobs with and without Seals, Links, Safety Pins, Jockey Charms, Scarf Pins, Stone Heart Charms, Bangles, Etc., Etc.

T. W. ADAMS & CO.
Manufacturers of 14k Jewelry Only
15 Maiden Lane, - NEW YORK
103 State Street, CHICAGO, ILL.
Factory, 83 Union St., Newark, N. J.
TRADE A 14 K MARK

Ziruth-Unbreakable
GOLD AND PLATINUM CHAINS

Are cheaper than those that claim to compare in quality and much better than those of equal price.

Are stronger, more flexible, better finished, finer shaped links, more beautifully colored, more carefully soldered and inspected than any other chain on the market **and are so conceded by the trade.**

They are plump 10K. and 14K. as stamped and fully guaranteed.

Of what value is the stamping law unless you assay your goods? **We invite you to assay our chains.**

Chains, cheap in construction are dear at any price and therefore you cannot afford to use machine made chains in place of hand made chains.

ZIRUTH-UNBREAKABLE HAND MADE CHAINS

are the cheapest because they are the best constructed on the market.

Our prompt deliveries of orders are the wonder of the trade.

Write us at once and our representative will call or we will submit samples and prices.

We cater to the manufacturing and jobbing trade.

DO NOT CONFUSE US WITH ANY FIRM BEARING SIMILAR NAME.

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Factory and Office: Murray and Austin Streets, **NEWARK, N. J.**
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SILBERMANN KOHN & WALLENSTEIN

A LINE
FOR THE JOBBERS

PETER EISENSTEIN & CO.
MAKERS OF
Diamond Mountings, Shirt-waist and Ladies' Set Rings. Goods that are Properly Finished. Gold that Assays 10K. and 14K.
51 MAIDEN LANE NEW YORK

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Jewelers visiting New York during August are earnestly invited to see the large, handsome stock that we carry—all made in our own shop—under the direct personal supervision of Edward C. and John A. Abel.

Come first to us for the First Best. We carry **the only** complete line of Diamond **Gold Scroll** Brooches, $15.00 to $500.00; Platinum Brooches, $50.00 to $2,000.00.



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CORNER NASSAU ST.
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CUTTERS AND IMPORTERS
Diamonds

TRADE MARK

MAKERS OF THE
Finest Diamond Mountings
IN THE WORLD

LONDON · PARIS · AMSTERDAM · ANTWERP

The "Bryant" Rings.

WE have been making **Rings** over **fifty years**, and know how to make them right. No one can produce the same quality of **Rings** any cheaper than we do, and we guarantee every **Ring** we make.

TRADE-MARK

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No. 7 MAIDEN LANE,
NEW YORK.



Popular Priced 14K. and 10K. Jewelry

We take pleasure in bringing to the attention of the JOBBING TRADE A NEW AND ARTISTIC LINE OF

La Vallieres **Seed Pearl Jewelry**
Festoons **Pearl Chains**

MILTON L. ERNST

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BELT PINS, BUCKLES and FOBS

Send for Booklets

Monograms to order for Leather Goods.
10 and 14k. Gold Monogram Fobs at Lowest Prices.

Get our Estimates

No. 1969.

THOMAS J. DUNN COMPANY, 100 Chambers Street, New York

No. 1968.

14-K. GOLD JEWELRY

TRADE  MARK

Handy Pins	Link Buttons	Tie Clasps	Scarf Pins
Safety Pins	Shirt Studs	Veil Pins	Barrettes
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10-K. and 14-K. Neck Chains and Guard Chains — Plain and Jeweled Lorgnette Chains

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NEW DESIGNS IN

LINK BUTTONS HAT PINS SAFETY PINS
TIE CLASPS COAT CHAINS

THE R. S. CIGAR CUTTER

In Sterling Silver, Plain and Engraved; and 14-K. Gold, Plain and Engraved, also Set with Diamonds.

Enos Richardson & Co.

23 MAIDEN LANE - - - - - - NEW YORK, N. Y.

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Layman & Straus Co.

New York Salesroom, 13 Maiden Lane — Factory and Main Office, 91 Oliver St., Newark, N. J.

Novelties in 10K. Jewelry

While we make an entire Staple Line, this year we are showing in our Fall Samples the most artistic and novel effects ever produced in 10K. Jewelry.



PIN BALLS
AND
PIN CUSHIONS

The trade is cordially invited to call at our showrooms and inspect our new Fall productions

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Makers of

SMALL AND MEDIUM WARES IN STERLING SILVER

FOR THE TRADE ONLY

109 to 115 West 26th Street, New York City
(One block west of Broadway)

We specialize in the manufacture of the Unusual in Goods adapted to

The Den, The Desk, The Dresser, The Toilet Table, The Sideboard, The Dining Table and The Living Room

HAND MADE RINGS



CHINESE SEAL RING
14-Kt.



CHINESE FLORAL DESIGN
Set with Jade, Coral, Lapis Lazuli, Opal Matrix, Baroque Pearl, Turquoise Matrix. 14-Kt.



CHINESE FLORAL DESIGN
Set with Jade, Turquoise Matrix, Coral, Baroque Pearl, Lapis Lazuli, Opal. 14-Kt.



CHINESE SEAL RING
Good Luck and Long Life. 14-Kt.



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Set with Coral, Jade, Lapis Lazuli, Turquoise Matrix, Baroque Pearls. 14-Kt.

ORIENTAL HAND-MADE RINGS—100 Designs
Jade, Lapis Lazuli, Topaz, Coral, Turquoise Matrix, Amethyst, Opal, Opal Matrix, Chrysoprase—Other Stones
Gold — NECKLACES PENDANTS BROOCHES — Silver

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51 and 53 Maiden Lane, NEW YORK

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House

Platinum
Pearl
Knife Edge

PENDANTS 14k. 18k.

Lockets and Buttons 10k. 14k

Unset, or Set with Diamonds or Roses

Makers of the Well Known INTERCHANGEABLE SCARF PIN

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

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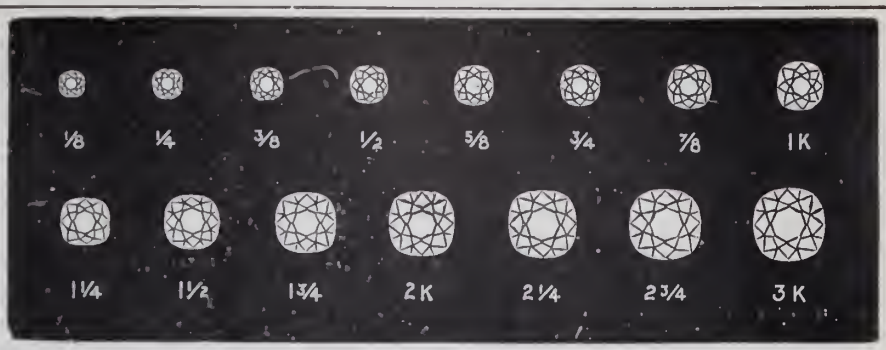
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A stone of value—"The Diamond's Neighbor." The nearest likeness to a diamond ever marketed. Has a wonderful brilliancy, very highly polished, and will retain its brilliancy. Stone is hard and wearing qualities are lasting. Beware of imitation Reconstructed White Sapphires, which are of little or no value.

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These Reconstructed Rubies are absolutely as hard and have the same beautiful appearance as the Genuine Oriental Rubies. They are the scientific production of small particles of Genuine Rubies fused under intense heat through an electrical process and purified through a chemical process.

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All lockets stamped B CO in shell.

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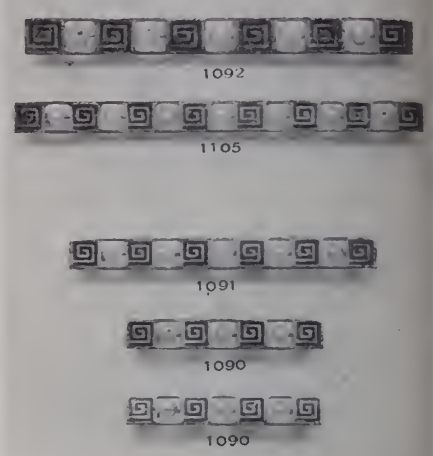
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¶ The "Edgewood" Bar Pin, shown above is one of our latest productions.

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¶ We suggest an effective set, comprising two No. 1090 and one No. 1091.

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The New "Perfect Joint"

BRACELET

A Large Variety of Patterns in All Widths



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Finished in Old English, Roman, Rose and 14K.
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IS THE ONLY PERFECT ONE MADE

Note how it conforms with any position of the wearer's neck. Invisible when in position. The screw ends are so securely fastened as to render it unbreakable. These advantages and its popular prices are producing tremendous sales. Write for samples and prices.

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Patent Four-Picture Locket



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The prices are reasonable; our name stamped on all goods.

The only Locket on the market with an entirely invisible joint. Made in high grade gold filled and 10K. gold by

THE LEACH & MILLER CO.

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Gold Filled Lockets, Bracelets and Neck Chains, 10K. Gold Brooches, Scarf Pins and Ear Screws

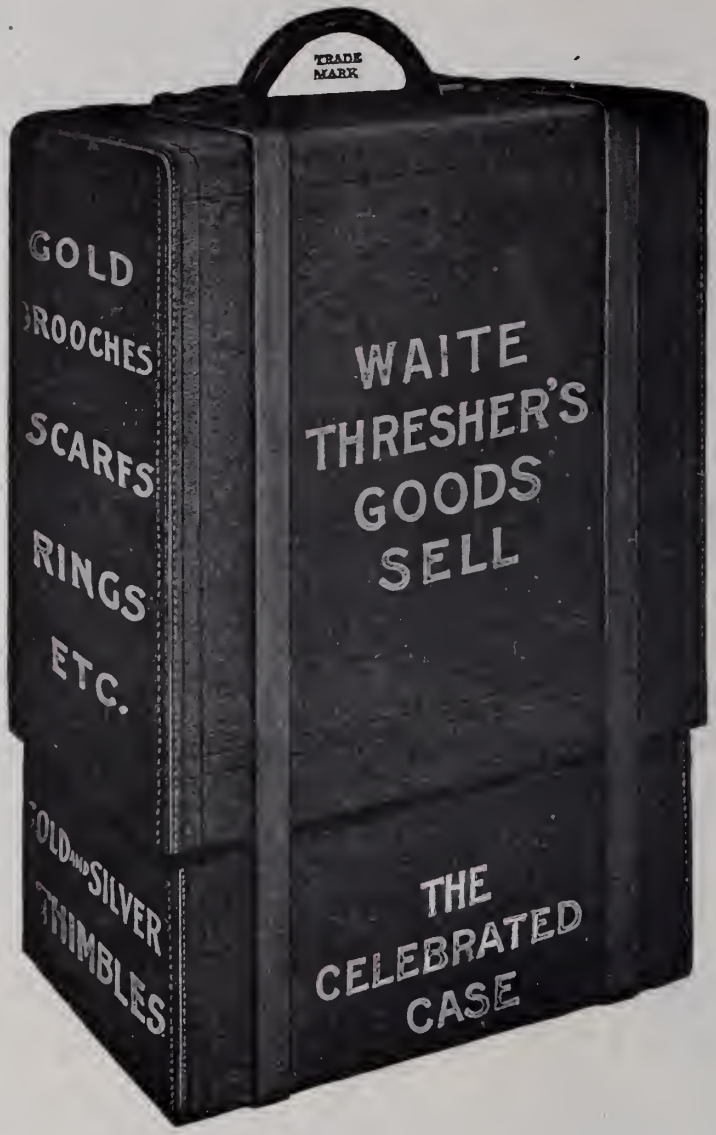
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Our line of CHAINS, ROLLER FOBS AND BRACELETS, SEALS, LOCKETS AND LAVALLIERES is as fine as ever and up-to-date in styles.

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The HARRISON Fall and Holiday lines of UMBRELLAS and CANES

are now ready and may be seen at our showrooms. All our goods are made from a Jeweler's point of excellence.

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WE are showing an elaborate line of split Belcher top Bracelets, including locket, cut stones and signet designs. The patterns are out of the ordinary and are bound to meet the most fastidious taste.

Let us send you samples through your jobber.

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Factory: ATTLEBORO, MASS.

WE MAKE JEWELRY AS GOOD AS WE KNOW HOW

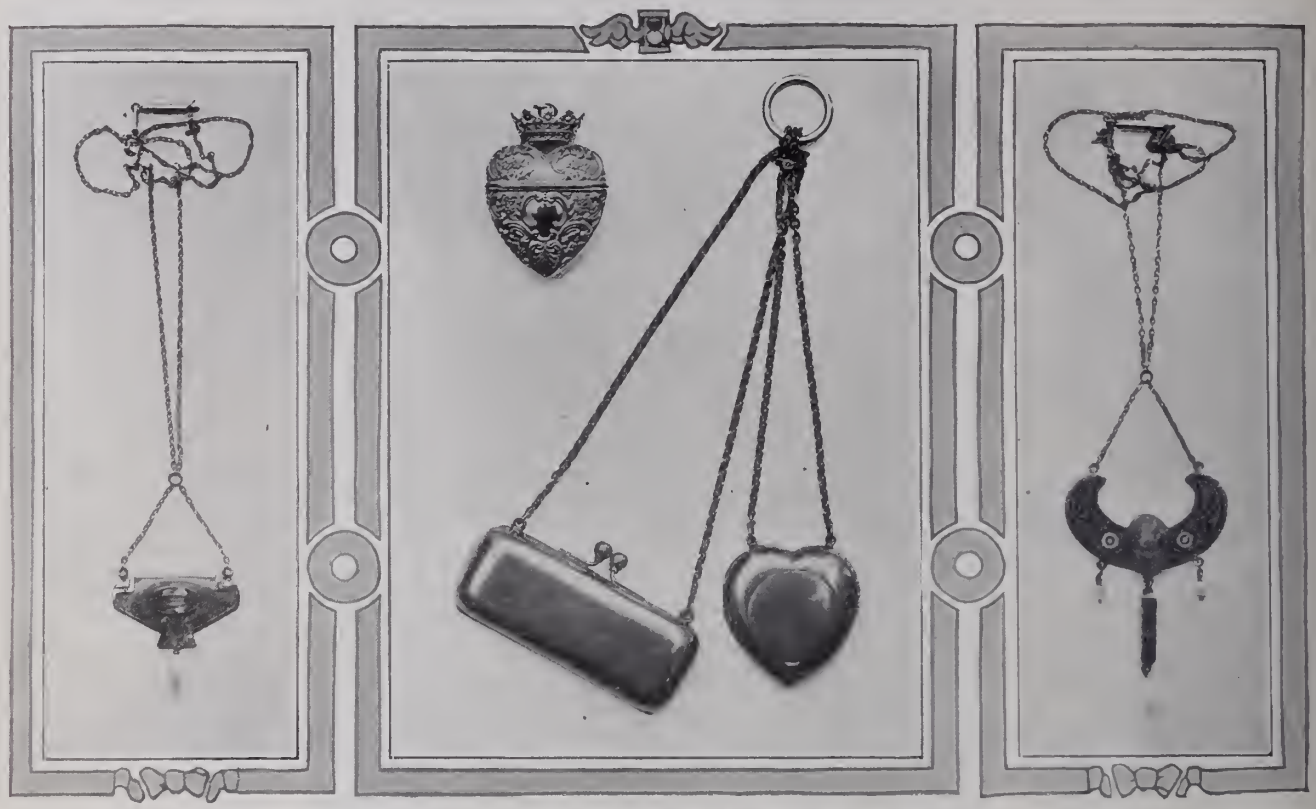
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Manufacturing Jewelers and Silversmiths

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THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LIX. WEDNESDAY, AUGUST 11, 1909. No. 2.

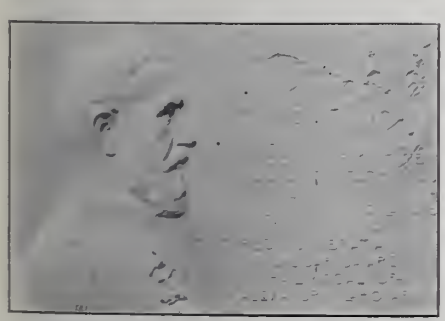
Unique Silver Table Center and Other Work by a Vienna Silversmith.

A FAITHFUL reproduction of the Austrian flagship *Ferdinand Max* is the principal feature of the fine epergne shown in the illustration on the front page of this issue. With this vessel, it will be recalled,



PLAQUE REPRESENTING "CARMEN SYLVA" LEADING BLIND TO THE "VESTRA LUMINOSA," FOUNDED BY HER.

Admiral Tegetthoff, in the naval battle of Lissa, in 1866, sank the largest Italian battleship, the *Ré d'Italia*. The ship is accompanied on one side by a triton, announcing, as it were, the arrival of the victorious vessel by means of a trumpet in the shape of a shell. On the other side we



MONITOR PLAQUE—OBVERSE.

see the bust figure of "Austria" emerging from the waves, holding the Austrian banner of war, and with the left hand proffering a laurel to the man-of-war.

The model of the boat and the figures are of silver. On the ebony base four silver medallions are affixed, showing the portraits of all the naval commanders since Tegetthoff. The side appearing in the picture shows Tegetthoff on the left and Von Sterneck on the right. The other side of the base bears the silver medal portraits of Admiral von Pöck and Admiral von Spaun, as well as the present naval commander, Count Admiral Montecuccolli. Both ends are embellished with an Austrian double eagle, also in silver.

The whole effect of this fine show piece is eminently imposing and magnificent. It was dedicated by the Austrian delegation to the Naval Casino at Pola.

The epergne was designed and executed



MONITOR PLAQUE—REVERSE.

by the well-known Vienna artist, Hans Schäfer, whose bold and fearless spirit is shown in the application of the two large figures, in defiance of any possible adverse criticisms. The famous old wooden warship is reproduced in solid silver repoussé, down to the minutest details.

The same artist has done some particularly fine work in medals and placques, among others the jubilee medal of the largest Austrian shipyard, "Stabilimento Technico Triestino," a placquette with the portrait of King Carol I. of Roumania on



SCHUBERT MEDAL—OBVERSE.

the occasion of the four Danube monitors built in Austria, a fine placquette commemorating the building of the institute or city for the blind, "Vatra Luminoasa," by Queen Elizabeth of Roumania (Carmen Sylva) through international collections.

Very beautiful, too, is the medal of the famous song composer, "Schubert," which



SCHUBERT MEDAL—REVERSE.

he made for the Schubert Association, as well as his family placques and statue of Viennese types.

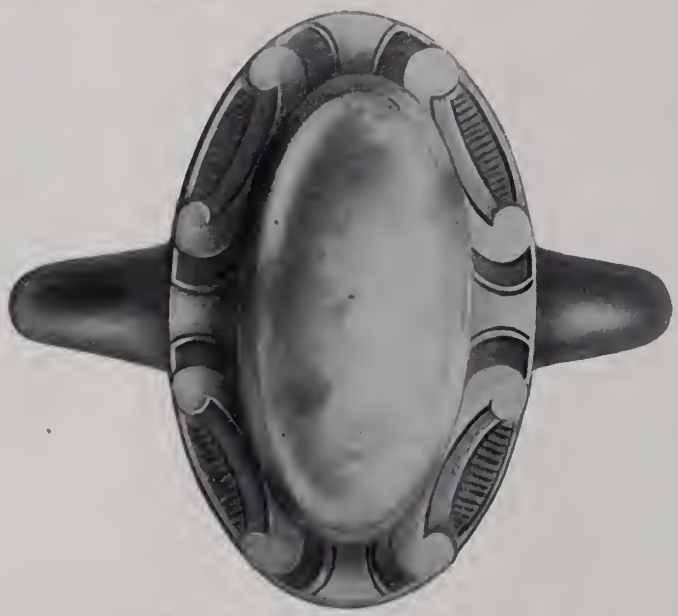
The retail jewelry establishment of A. Dumont, Norton, Mass., was recently destroyed by fire.

I. A. Samuels, Sayre, Pa., has purchased the property adjoining his retail jewelry store on Desmond St., and some time in the near future will erect a large building in which to continue business.

BRAINS, MONEY AND COURAGE

are required by gold ring manufacturers, in order to be continually successful in business.

After 44 years of ring making, our enthusiasm has not dimmed one iota. In fact, we are more energetic than ever before in producing well-made, honest quality, right priced rings.



No. 1693—Rose Finish

This week we show a 10K Carbuncle or Cabochon cut stone ring for misses and women, so moderately priced that every retail jeweler who cares for desirable rings ought to have some of them in his stock.

Made in the following stones:

New Zealand Jade,
Green Agate, Turquoise Matrix,
Amazonite, Red Sard,
Coral, Bloodstone.

Prices: From $3.25 to 4.50

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21 & 23 Maiden Lane
New York

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Reg. U. S. Pat. Office

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REPOUSSÉ WORK AND CHASING

ILLUSTRATED AND DEMONSTRATED BY AN EXPERIENCED ARTISAN

(Continued from issue of July 7.)

CANDLESTICKS.

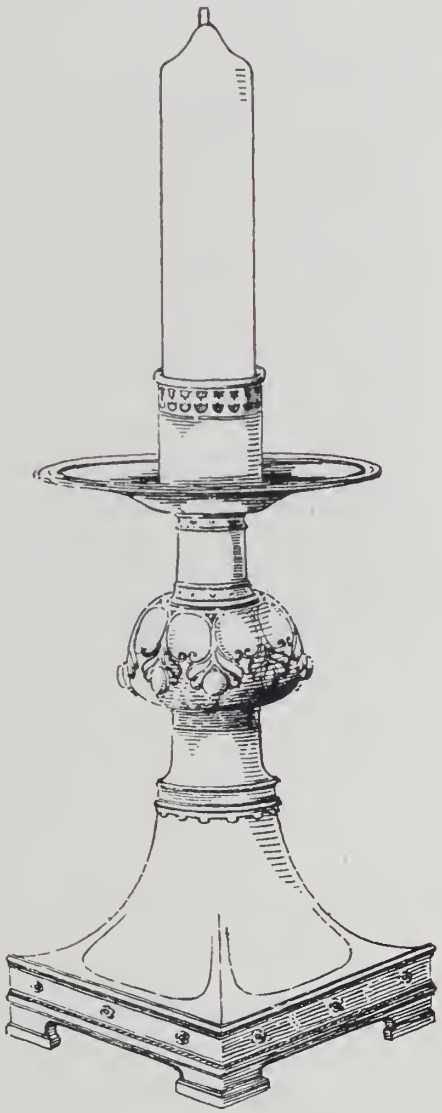
CANDLESTICKS are numbered among the earliest objects in metal made by man. The need for artificial light has always existed, and it is obvious that the candlestick was the natural outcome of the torch, which, in its crudest form, was merely a brand of wood lighted at the fire. Candlesticks, from the very nature of their use, have altered very little throughout the ages in the main lines of their design. Where designed to hold one candle only, they have always consisted of three main parts, viz., the base, the shaft and the socket or pricket to hold the candle. The pricket or spike variety is the earlier form, the socket not coming into general use until the Middle Ages—that is, the 13th or 14th centuries. It may be explained that with the earlier spike variety the end of the candle was simply forced on to this, or, with larger candles, a hole was first made in the candle for the spike to fit into, while the more modern socket was designed to hold candles of a certain size only.

Probably one of the finest and best known candlesticks of the early pricket variety in England is the Gloucester candlestick, now in the South Kensington Museum. It is of the early 12th century, and was originally made by one Abbot Peter, about 1110 A. D., and presented by him to the Church of St. Peter in Gloucester. It is cast in a whitish alloy probably containing a good proportion of silver. Both from an artistic and technical point of view it is one of the finest examples of the work of that period. It is cast with extraordinary skill in three pieces, and when examined closely is seen to consist of figures of men and animals entwined among foliage, a type of design very typical of the period. The knob in the center of the shaft contains the emblems of the four evangelists separated by silver bosses. The knob in the center of the shaft, it should be mentioned, became quite a common feature in candlesticks of the portable type, as it enabled them to be carried with greater ease and security.

The Romans very appropriately termed their candlestick a "candelabrum," meaning "candle bearer," but with the development of the lamp it is evident that this became the favorite light of the classics, and eventually the candelabrum was simply used as a stand on which to place the lamps.

One of the best known candlesticks designed for a number of candles is the Milan candlestick. It is made of bronze and has seven branches. It is probable that these seven-branched candlesticks, which became very frequent from the 11th century onwards, owe their inspiration to the seven-branched candlesticks which the Israelites made for the Temple in the days of Solomon, and which are very accurately described in the Bible.

The bracket, or sconce, candlestick probably first came into use during the Middle Ages, when it was customary to burn votive candles before the shrines of patron saints. They were also fixed to the desk from which the Gospel was read. Although candelabras in silver were common enough among the classics, candlesticks made in the precious metals of an early date are exceedingly rare in England, and it is doubtful whether any silver candlesticks were made



CANDLESTICK OF SIMPLE AND CHASTE DESIGN.

prior to the reign of Charles II., who set the fashion in luxury, his court being one of the most luxurious of the time.

The candlestick here shown follows of necessity the same general lines as that of previous candlesticks—that is, it consists of three main parts, viz., the base, the shaft and the nozzle. Just underneath the nozzle the grease pan is fixed, while, as in the Gloucester candlestick, a boss is placed in the center of the shaft. For purposes of discussion it will be taken as being about seven inches high, to be used for domestic purposes, and made in silver and moonstones, but with slight modification in the design it would be quite possible to make it on much larger lines.

The plan from the nozzle to halfway down the foot is circular, but it becomes square at the bottom. It can be made either in three distinct pieces and screwed together, or it can be soldered together into one piece. Whatever method is eventually adopted, it will make little difference in the making of the various pieces. For the foot (not including the base), which is about two inches high and measures 4¼ inches diagonally across from point to point, a five-inch circle of metal will be required. To insure the whole being perfectly strong, it should be made of about 11 gauge. This also applies to the stem, base, nozzle, etc. The base and foot will, of course, be made separately.

In shaping, the foot should be begun in the same way as an ordinary chalice cup foot (described some time ago), but care should be taken in raising only to hammer to within about five-eighths of an inch of the edge, leaving the bottom—that is, the part eventually to rest on the base—as flat as possible. When the narrow part of the foot is finished the bottom can be cut square, leaving it just a little larger than it is eventually to be, each of the sides measuring just a little over three inches. If the narrow part has been carefully shaped, the foot, when looking down from the top, should represent a circle within a square, leaving just four flat triangular pieces in the corners, which, of course, come beyond the circle, the raised part coming nearest the edge in the center of each side, where it should be about one-eighth inch away.

These small triangular pieces can be either left just as they are, or, as suggested in the sketch, a line can be raised from each of the corners and allowed to die away halfway up the foot, and the sides then flattened on a tool similar to the one used for the shaping of the hexagonal chalice foot, merging them gradually into the main part of the foot halfway up about one inch from where the stem or shaft begins. The base of the foot, not including the four small feet at the corners, is about one-half inch wide, and can be turned up of either one or two pieces. If made in one piece the strip would measure just one foot. This should be divided into four, and the metal deeply scored through at each of the divisions, not forgetting to miter the ends accurately before bending the strip up into a square.

Before soldering the mouldings on it should be seen that the "box" just made is perfectly square, as, of course, it would be far more difficult to put right after the mouldings have been soldered on, as these make it almost rigid. Two strips of metal, each about size eight and 3/16 inch wide, should next be soldered on to this "box," one at the top and one at the bottom, allowing each one to project about 1/16 inch beyond the edge. Inside the step thus formed at the top the shaped foot can be eventually fitted, while the step at the bottom of the base will serve as a fitting for the four small subsidiary feet.

When the two narrow strips have been soldered on to the main part of the base

LOUIS KAHN MOSES KAHN SAMUEL H. LEVY

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Rose Diamonds

the mouldings can be completed by first soldering a half-round wire rather more than 1/16 inch wide on each strip about 1/32 inch from the top and bottom, respectively, and then soldering a fine twist up against it. If done properly, this should leave—as will be seen by the sketch—about 1/32 inch of the strip showing on either side, forming an additional step to the moulding. The distance between the two strips on which the half-round and twisted wires are soldered will be about one-fourth inch, and this can be used for a little decorative pierced band, applied beads or rosettes, or something similar.

The four small feet can be either cast or made up. If made, the simplest way is to make another "box" as for the base—that is, a strip is scored through and bent into a square—and accurately fitted into the step formed by the narrow strip soldered on to the lower part of the base already referred to. It should, however, be made of very stout metal, about size 16 or 18. Before soldering this on it should be pierced to the outline shown in the sketch. It will be noted that at the corners the depth of the feet is about 5/16 inch, and that they are connected with each other.

At the bottom of each foot a band of metal about one-eighth inch wide is soldered round, both to give a better finish and also a better standing surface for the candlestick. A fine twist may be soldered in the angle between this band and the main part of the foot, and carried right around from one foot to another.

When soldering the four small feet on to the base, the latter should be thoroughly coated with rouge, as otherwise there will be a tendency for the lower strip soldered on the base to fall away.

Bankruptcy Proceedings Begun Against R. E. Henderson and Holger Hald, Lincoln, Nebr.

LINCOLN, Nebr., Aug. 9.—Involuntary bankruptcy proceedings have been brought against Rosene E. Henderson, Bethany and Holger Hald, Lincoln, partners in a retail jewelry business at Lincoln, Nebr.

The petitioning creditors are the New England Watch Co., Waterbury, Conn.; Charles E. Trout and Clarence H. Schleiki, New York; Weidlich Bros. Mfg. Co., Bridgeport, Conn.; Ritter, Kahn & Co., Philadelphia, and Theo. Yankauer & Co., New York, who claim that Henderson & Hald owe them $1,272, with assets of less than $500.

The defendants are also charged with an attempt to secrete what property they have, so as to give a preference to one of their creditors.

First Meeting of Creditors of J. F. Davis, Pensacola, Fla., Aug. 16.

PENSACOLA, Fla., Aug. 5.—J. F. Davis, who has been doing a jewelry business in this city, has filed a petition in voluntary bankruptcy, showing liabilities of $3,650, with assets of $1,400, of which the stock is estimated at $1,000. The bankrupt claims $1,000 as his exemption.

Mr. Davis started a repair business here in 1905. He was adjudicated a bankrupt, Aug. 2, and the first meeting of creditors will be held Aug. 16.

Artistic Plaques Commemorative of the Hudson-Fulton Celebration.

PLAQUES commemorative of the Hudson-Fulton celebration, to be held along the Hudson River in September, have been finished and are now on exhibition at the Fifth Ave. store of the Gorham Co.

The Hudson memorial bears a cleverly executed likeness of Hendrik Hudson. Above the head is the inscription "Tercentennial," and below it MCMIX. On either side of the portrait the name of the discoverer is artistically arranged. Beneath the reproduction of Hudson's portrait is a sketch of the *Half Moon* as it is supposed to have appeared in 1609. At the bottom of the tablet is the inscription, "Discovery of the Hudson River, MDCIX."



PLAQUES COMMEMORATIVE OF THE HUDSON-FULTON CELEBRATION.

The Fulton plaque shows a portrait of Robert Fulton. About this are the words "Centennial Celebration." Beneath appears a reproduction of the first steamboat, the *Claremont*, and the inscription, "First Successful Steamboat. MDCCCVII-MCMIX." Both tablets are mounted on highly polished hard wood.

The plaques are the work of Roine Weil, the sculptor, and were cast by the Gorham Co. They are done in bas relief and measure 11 x 16 inches. The oak backs are 17½ x 23 inches.

At a recent meeting of the stockholders of Landers, Frary & Clark, New Britain, Conn., it was voted to adopt the recommendation of the board of directors to increase the capital stock from $1,250,000 to $1,500,000. Owing to a typographical error in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, the latter figures were printed as $15,000. The concern has completed plans for the erection of a five-story addition to one of its buildings, which will be used for manufacturing purposes, as the present plant is inadequate.

Exports of Jewelry, Silverware, Etc., from the Port of New York.

WASHINGTON, D. C., Aug. 4.—The following were the exports of jewelry, silverware and optical goods, clocks, watches and kindred lines from the port of New York for the week just ended:

Berlin: 3 cases clocks, $240.

Bremen: 1 case jewelry, $500.

Buenos Ayres: 18 cases plated ware, $3,710; 11 cases watches, $3,581; 100 cases clocks, $2,612; 1 cases watches, $300; 51 cases clocks, $1,310; 3 cases plated ware, $330; 6 cases optical goods, $261.

Callao: 7 cases plated ware, $846.

Colon: 6 cases clocks, $226.

Glasgow: 25 cases clocks, $897.

Hamburg: 5 cases scopes and views, $650; 5 cases optical goods, $925; 2 cases watches, $2,014.

Havana: 1 case optical goods, $273; 2 cases jewelry, $231.

Havre: 1 case optical goods, $125; 3 cases jewelry, $246; 1 case optical goods, $296.

Iquique: 7 cases plated ware, $651.

London: 15 cases watches, $2,334; 14 cases optical goods, $4,370; 4 cases watches, $375.

Liverpool: 2 cases silverware, $1,493; 1 case plated ware, $700; 1 case jewelry, $396; 278 cases plated ware, $4,648; 2 cases silversmith sundries, $628; 2 cases thermometers, $165; 1 case gold and silverware, $714; 1 case silver stamp goods, $470; 1 case jewelry, $500.

La Paz: 9 cases plated ware, $741.

Melbourne: 85 cases clocks, $2,103; 14 cases plated ware, $1,108; 2 cases watches, $155; 4 cases optical goods, $489.

Montevideo: 21 cases plated ware, $1,423; 14 cases clocks, $309.

Oporto: 13 cases clocks, $256.

Para: 1 case watches, $257; 27 cases clocks, $407; 1 case optical goods, $129.

Puerto Barrios: 2 cases plated ware, $214.

Punta Arenas: 10 cases plated ware, $957.

Rio de Janeiro: 1 case clocks, $215; 2 cases jewelry, $568; 1 case watches, $370.

Sydney: 98 cases clocks, $1,755; 28 cases plated ware; $2,002; 2 cases optical goods, $100.

Southampton: 1 case optical goods, $711; 11 cases watches, $780; 1 case scopes and views, $100.

Trinidad: 10 cases clocks, $101.

Wellington: 5 cases plated ware, $154; 129 cases clocks, $3,020; 7 cases plated ware, $267.

Valparaiso: 35 cases plated ware, $4,032.

Vera Cruz: 30 cases clocks, $277.

C. R. Rathbun, Otsego, Mich., is offering to compromise with creditors on a basis of 20 per cent.

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Send me your goods with your lowest spot cash prices.
I will pay express charges on jewelry both ways.

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Importers and Cutters of DIAMONDS

Oriental Pearl, Mysteriously Lost and Replaced by an Imitation, Is Finally Offered for Sale to Original Owner.

One of the most complicated jewel mysteries that have confronted the police in a long time came to light last week, and involves in litigation a Fifth Ave. jewelry concern, New York, and others, over a $2,200 oriental pearl. The case has been handed over to the civil courts after one arrest, a number of hearings and a search for a woman said to be concerned in the case.

A ring, originally belonging to Alfred H. Smith & Co., 452 Fifth Ave., was sent on memorandum to Silo's auction rooms on Fifth Ave., together with other jewelry. It was not sold, and when the return of the unsold goods was made the trouble began. The ring contained a pearl weighing 19¼ grains, set on either side with three small perfect diamonds.

There was consternation in both firms when it was discovered, upon checking up returned goods, that in place of the valuable pearl ring was a cheap imitation pearl ring worth about $1.50. The standing of the auction house puts it beyond suspicion, but does not clear up the mystery as to how and when a substitution could have occurred.

When the matter was still causing much confusion, Thomas Warrell, a broker in stones, at 65 Nassau St., appeared at Alfred H. Smith & Co.'s place of business and offered for sale a pearl which they recognized as the missing one.

Mr Karelson, the attorney who represented Broker Warrell, gave out the following statement in regard to the complications: "After Warrell showed the pearl Alfred H. Smith & Co. recognized it as theirs and claimed it. At Mr. Warrell's request, Alfred H. Smith & Co. delivered the pearl to my office and it was deposited with me under a seal. Then, upon investigation, it was learned that Warrell got the pearl from Meyer Bros., 59 Maiden Lane, who claimed to have purchased it from Henry Sessler, a jeweler at 42d St. and Sixth Ave. Sessler said he got it from a woman who was introduced to him by Joseph Lowey. Lowey was arrested and finally discharged, because there was no evidence on which to hold him. I surrendered the pearl to the police. The woman could not be located."

Mr. Meyer, of Meyer Bros., 59 Nassau St., gave practically the same version of the matter. He said that Mr. Warrell received the pearl from him on memorandum and showed it to a number of dealers. He said that he got the pearl in a legitimate manner from Sessler, after about a week's dickering as to the price. He now claims possession of the pearl, which is in the court clerk's hands.

The whole affair is badly mixed up, and it looks as if the mystery as to how the change took place will take a long time to unravel.

Attorney Franklin Bier, who represents Alfred H. Smith & Co.'s interest in the case, said that the substitution was discovered as soon as the goods were checked. He said that as attorney of Alfred H. Smith & Co. he would sue the property clerk in replevin. The property clerk will put the matter into court and substitute Meyer Bros. The result will be a civil suit for possession of the pearl.

Third Annual Exhibition of Summer Session of Rhode Island School of Design.

PROVIDENCE, R. I., Aug. 6.—The Summer session of the Rhode Island School of Design closed yesterday, the third annual exhibition of the work done by the pupils thereof being held the day before. The exhibition showed a great improvement in the work done, especially in the skilfully wrought samples of the jeweler's and silversmith's arts and other metal work. Afustus F. Rose, instructor in metal work and jewelry and silversmithing for the grammar and high schools of this city, was the director, and Charles J. Martin, assistant in these branches in the public schools, was in charge of similar branches in the Summer school. Certificates for the completion of the course in jewelry and silversmithing were awarded to Eudora M. Jenning, Arthur B. Ladd, Alexander Miller, Christelle E. Wilcox and Lena M. Newcastle.

The Fall term of the school will begin Sept. 20 and continue until Saturday, Jan. 22, the department of jewelry design being under the direction of John H. Harmstone, a graduate of the Sheffield School of Art and the Royal College of Art of London. He will be assisted by Robert Bain and Finn O. Erichson in jewelry designing, and Charles B. Fuller in jewelry drawing. The jewelry course is of four years' duration, arranged to develop a refined taste, an artistic ability and skill in making original designs for jewelry. The student is taught to make models, to show the proper relief, to cut the necessary hubs and dies for production and to put together the various pieces to form the finished design. The workshop is equipped with all necessary power appliances and general shop tools. Beginners in drawing and modeling advance to practical work in metal as soon as their ability warrants it.

On Tuesday and Thursday evenings special instruction in shop work is given to the students of this department in order that they may obtain the benefit of instruction from experts who can teach in the evening only. The evening work includes drawing, modeling, designing, silversmithing, hub and die cutting, repousse and practical shop work.

Last year 80 students received instruction in the jewelry designing department. Among the various trades and occupations represented by the members of the day and evening classes in the several departments were the following: Bronze workers, 2; burnishers, 1; chasers, 5; designers, 16; die cutters, 3; die sinkers, 1; engravers, 5; enamelers, 2; glass workers, 1; hub cutters, 8; jewelers, 22; silversmiths, 8; toolmakers, 12; watchmakers, 1.

Among the contributions received last year by the school for the jewelry department were the following: Through the New England Manufacturing Jewelers and Silversmiths' Association, cash amounting to $170; from a friend for prizes, $30; from E. C. Ostby, imitation stones.

New York Concern Defrauded by Unique Swindling Scheme.

A postal card order swindle was worked by an unknown man on Robert Ingersoll & Bro., 47 John St., New York, last week, and neither the man nor the watches which he obtained have as yet been located. Although the amount involved was not very large, yet the success with which the scheme was carried out should serve as a warning to jewelers throughout the country to beware of delivering goods to unidentified persons who may call for them, representing that they come from some reliable dealer.

A man called at the retail jewelry store of A. C. Reichel, 207 Bergen Line Ave., Union Hill, N. J., on Monday of last week, and asked to be shown diamond rings. After he had examined the jeweler's stock he said he would tell his young lady friend of the selection which he had made and would ask her to come in and look at the ring. He received the jeweler's card and, as he was going out the door, asked Mr. Reichel if he knew the address of Robert Ingersoll & Bro., of New York. The jeweler told him that the firm was located on John St. That was all the New Jersey jeweler saw of the man. The young lady did not appear.

In a day or two the jeweler received a bill from Robert Ingersoll & Bro. for three dozen assorted watches which had been delivered to a messenger on an order received on a postal card purporting to come from Mr. Reichel. The jeweler at once telephoned the watch concern that he had placed no such order and came to New York to investigate. At the offices of Robert Ingersoll & Bro. it was learned that a young man about 23 years of age had called for the package of watches for which the post card order called. When he called for the package he was without his coat and told the young man who waited upon him that he had left it in a train and wondered how he could get it back. He signed the receipt book as "Al. Funk," took the package and went away. Just before the man who had obtained the watches called for them a telephone message was received asking if the package was ready. Since the post card order was signed with Mr. Reichel's name and postmarked Union Hill, N. J., requesting that the watches be ready for delivery on the next day, and because of the telephone message of inquiry relative to the watches, suspicion as to a crooked game was not aroused.

Mr. Reichel is, of course, not certain that the young man who called at his store and asked for Robert Ingersoll & Bro.'s address is the one who carried out the swindle. It does not seem, however, that had a man intended to obtain goods in the fraudulent manner in which the watches were obtained, that it would have been necessary for him to have visited the jeweler in Union Hill in order to carry out his scheme. He could just as well have sent in an order on the postal card and telephoned, making inquiry about it without having visited the jewelry store at all.

The man who called for the package is described as being about five feet, six inches tall, of medium build, and about 23 years old.

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Precious and Imitation Stone Trade Expresses General Satisfaction Upon Settlement of Tariff.

A general expression of satisfaction because of the settlement of tariff matters is voiced throughout all branches of the jewelry trade, and it is expected, now that the bill has been signed by President Taft and has become a law, that business conditions will continue to improve in all branches of the trade.

Especially in the precious and imitation stone trade is there rejoicing at the favorable outcome of the tariff schedule as relating to precious and imitation gems. A committee representing the precious stone interests, with headquarters in New York, worked with great diligence to obtain a tariff law which would serve the best interests of the trade, and the success which has crowned its efforts is well merited.

When the tariff revision first became a topic of interest, New York importers and dealers at once became alert, and as far back as last November appointed a committee to look after their interests. Temporary headquarters were established in the Lorsch building, 37 Maiden Lane, New York, and several meetings were held to discuss ways and means for obtaining a desirable tariff schedule as relating to the gem trade.

The committee appointed by the gem dealers and importers was composed of members of many of the largest houses in New York, and consisted of Alfred Krower, chairman; Ludwig Nissen, of Ludwig Nissen & Co.; Edward E. Harned, of Bailey, Banks & Biddle Co.; Meyer D. Rothschild, of the American Gem & Pearl Co.; Simon Frankel, of Joseph Frankel's Sons Co.; Jacob Goodfriend, of Goodfriend Bros.; Gustav Eisenman, of Eisenman Bros.; Louis Kahn, of L. & M. Kahn & Co.; Leopold Stern, of Stern Bros. & Co., and M. S. Van Wezel, of S. L. Van Wezel.

Alfred Krower, chairman of the committee, in speaking of the obstacles which were met and overcome and the work accomplished by the committee, said yesterday: "We met much to contend with in our work. At one time senators from western mining States wanted to put a duty of 50 per cent. on all gems such as are found in this country. That would have been very sweeping, as most everyone knows that nearly every gem is found in this country. The Ways and Means Committee in the House bill proposed a duty of 10 per cent. on diamonds, emeralds, rubies and sapphires, irrespective of size, and precious stones of other varieties when not exceeding one inch in any one dimension. Had this proposed paragraph become active, every other kind of stones, such as opal, aquamarine, amethyst, topaz, etc., over an inch in any one dimension would have been classed under paragraph 95, which would have meant that such stones would be dutiable at 35 per cent. This, on the face of it, would be an unjust duty and would greatly interfere with business.

"The paragraph relating to pearls, which, was submitted under the House bill, provided for a duty of 10 per cent. for pearls in their natural state; half-sawed, drilled or split, 20 per cent., and collections of pearls, matched and selected, 60 per cent. as jewelry. As any pair of pearls could be construed as being a collection, it would practically have put all pearls under a 60 per cent. duty and would have destroyed the business and have caused endless litigation. Then again, Senator Bacon proposed a duty of 25 per cent. on cut diamonds and 10 per cent. on the rough stones, and it was only after a long and heated debate that a compromise was reached and the duty put at 15 per cent. on the cut stones and 5 per cent. on the rough, which, needless to say, would have been disastrous to reputable dealers had it become effective, and would have gone far toward placing the business in the hands of smugglers.

"The committee, after a great deal of labor and numerous trips to Washington, succeeded in having the best parts of the Senate and House bills condensed into one paragraph, which in all respects was what the precious stone and imitation stone importers required. As a result of this, they now have a schedule which leaves nothing to be desired. It will enable them to continue to do business, and in the end will produce more revenue for the Government.

"The rates of duty as they stand at present under the new law are as follows: On diamonds and other precious stones, regardless of size, 10 per cent.; pearls, whether in the original state, drilled or sawed, 10 per cent; all imitation precious stones, regardless of size, 20 per cent.; rough diamonds and other precious stones, free. The trade is well satisfied with the outcome of the tariff. Business will now resume its natural course, and importers and cutters will be enabled to carry on their business on a larger scale with a feeling of absolute safety which will result in development in all directions."

The committee which had the interests of the precious and imitation stone dealers in hand has received, during the past week, a number of letters of congratulation from all parts of the country because of the excellent service rendered in obtaining for the trade a tariff schedule which will in every way further its best interests.

Robt. W. Brady, Washington, Pa., Files Voluntary Petition in Bankruptcy.

PITTSBURG, Pa., Aug. 5.—Robert Winters Brady, Washington, Pa., who began business about eight years ago, yesterday filed a voluntary petition in bankruptcy in the United States District Court in this city. His liabilities are $8,509.49, with assets of $3,005.67. The panic of the last two years is given as the cause of his failure, his business having suffered materially because of a falling off in trade and inability to realize on collections. His creditors are few in number, the heaviest debtors being banks.

A partial list of creditors follows: First National Bank of Washington, note for $4,000, endorsed by Mary E. Brady; another for $150, endorsed by the same person; one for $100 and one for $150, endorsed by Wm. B. Ritchie and discounted by the Real Estate Trust Co., of Washington; another for $750, endorsed by John W. Wester; one for $125 on the First National Bank of Washington; International Silver Co., $69; Hayden W. Wheeler & Co., $393; Joseph Horne Co., $53; Hall Bros. & Co., $238; Carter, Howe & Co., $52; Sam F. Sipe, $200; Jacob Strauss & Son, $77; James V. Brady (borrowed money), $200; E. R. Deems (insurance), $53; Washington *Reporter*, $120; Real Estate Trust Co., note endorsed by Samuel Siegel, $200; First National Bank, note endorsed also by Mr. Siegel, $275; Samuel Garee, borrowed money, $250; Mary E. Brady, note for rent, $237.

The schedule sets forth that he has given no judgment bonds nor bills of sale. He estimates the value of his stock at $2,023; household goods, $62; jewelers' tools, etc., $212, and outstanding accounts, $108. He also owes Mary E. Brady $420 for rent of the store, which is the amount due for one year. In addition to the items already enumerated, he sets forth that he is the holder of insurance policies, made payable to his wife, in the following companies: Pittsburg Life & Annuity Society, $5,000; Ætna Life Insurance Co., $1,000; Bankers' Life, $1,000; Union Central Life Insurance Co., $1,000; Ben Franklin, of Philadelphia, $3,000; Queen Insurance Co., $3,000. The policies have no cash value. A receiver will be appointed in a day or two and the affairs of the bankrupt wound up as speedily as possible.

Death of Jacob E. Farrington.

PROVIDENCE, R. I., Aug. 7.—Jacob E. Farrington died at the Home for Aged Men, on Broad St., this city, the first of the week. With his death passed away the last of the old-time retail jewelers who for nearly half a century previous to about 10 years ago were business landmarks of lower Westminster St. For many years he occupied one of the principal retail stores on that thoroughfare, located on the present site of Keith's Theatre. He was 73 years old and had been ill several months.

He was born in Woonsocket, being the eldest son of the late Billings S. Farrington of that city, who, for many years, conducted a retail jewelry store there, and here Jacob, as well as his younger brothers, Lindorf and John B., both of whom later were individually identified with the retail jewelry business, received their initiation into the business. In 1855, when only 18 years of age, Jacob came to this city and entered the retail store of an uncle, at 35 Westminster St., as a salesman. A few years later he acquired an interest in the business and shortly afterwards his brother, Lindorf W. Farrington, succeeded to the business. The store was removed in 1861 to the west corner of Westminster and Exchange Sts., and, six years later, was again removed further up the street to the corner of Dorrance, where it continued until the dissolution of the brothers, in 1884, when Jacob opened the store where Keith's Theatre now stands.

In 1893, Mr. Farrington made his last move, to 262 Westminster St., near Snow, where he continued until he retired, about five years ago. His store was considered one of the finest in this city and his customers included many of the city's best people. He found time outside of his business to develop an interest in horses, which became his hobby. He leaves one daughter, his wife having died several years ago, and one brother, John B. Farrington, of Jalbert & Farrington, jewelers of Woonsocket.

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Occidental Gem Corporation

ST. PAUL BUILDING
220 Broadway, New York

Providence Manufacturers Pleased with New Tariff and Look for a Heavy Fall Business.

PROVIDENCE, R. I., Aug. 9.—Manufacturing jewelers of this city and vicinity are well pleased generally with the new tariff bill's provisions for the protection of the jewelry industry.

For a long time the manufacturers of jewelry have tried to have the rates of duty increased, and last Spring a delegation appointed by the New England Manufacturing Jewelers' & Silversmiths' Association, headed by Henry G. Thresher, of the Waite-Thresher Co., this city, went to Washington and appeared with others from other manufacturing jewelry centers, before the ways and means committee, urging an increase in the duties on foreign-made jewelry and a more specific classification than had prevailed.

It is claimed that the new bill gives the manufacturers all they desire and puts them in a position to compete with the foreign manufacturers. There is no longer any fear of an influx of certain grades of goods at prices lower than they can be manufactured here.

The Dingley bill fixed the duty on jewelry at 60 per cent., but the paragraph was only four lines long, and many of the imports properly coming under this heading were included in the other schedules. The resulting confusion enabled importers to obtain duties ranging from 15 to 45 per cent. on goods upon which Congress had intended to levy 60 per cent.

The new law makes it clear just what jewelry is. It contains definite and positive classifications, and imposes 85 per cent. duty on the gold plated jewelry, 60 per cent. on the gold jewelry and 75 per cent. on the findings. The most the manufacturers had hoped for was to hold the 60 per cent. rate and obtain a satisfactory classification.

The justice of their claim for protection against the cheap labor abroad and against the multitude of decisions which allowed importers all sorts of loopholes through which to escape the 60 per cent. tax, was recognized by the Senate committee, by the conference committee and finally by both branches of Congress, since the jewelry paragraph was unchanged from the time it left the Senate. This indicates a victory of no mean size for the Jewelers' Tariff Committee, which has worked incessantly since last November, securing data, attending hearings and presenting the claims of the trade.

It is impossible to figure just how much the new tariff will save the manufacturing jewelers of New England in protecting them from the importers. During 1907, over $1,200,000 worth of jewelry was imported into this country, according to the Government figures, but so much of the goods came in under varied classifications, as glasswork, metals, etc., that the exact total of imports is unknown.

Henry G. Thresher, chairman of the jewelers' special tariff committee, said: "The jewelers have now got something they can stand back of. Few of them realize, however, what they actually have got. The paragraph passed just as the committee submitted it, without the changing of even a comma. It's been a great victory. Now the business will become settled, and I guess you will see things doing."

George H. Holmes, of the George H. Holmes Co., chairman of the advisory council of the association, said: "On general principles the tariff, it seems to me, ought to bring about a more settled state of affairs in the jewelry trade, which will undoubtedly result in greatly improved business this Fall. In fact, I think that there are already signs of a marked improvement. The tariff schedule itself ought to be very satisfactory to the manufacturing jewelers of New England, as it eradicates some troubles which have arisen from erroneous classification in the past and imposes a duty which will be more protective than the former one."

Mr. Holmes was further of the opinion that the effect of the tariff on the jewelry business had apparently been anticipated to some extent, and that the favorable result was being manifested even now in the bettering of the trade conditions.

William A. Copeland, treasurer of the Martin-Copeland Co., said: "In all goods where labor figures more than the stock, the tariff increase will be a great and decided benefit. The wages paid labor on cheap goods in this country are along the lines of the pay on the higher grades; as it is the cheap grade of goods that comes to this country from foreign shores, it was almost impossible to compete under the old tariff."

Mr. Copeland believes that the new rates will greatly stimulate business, and he looks for a large fall trade.

Theodore W. Foster, of the Theodore W. Foster & Bro. Co., said: "Jewelers feel confident that, with the removing of all the fears and doubts which have existed, the Fall trade should increase materially. The men of our firm have reported that the trade all along the line will be very heavy, as the dealers are short of goods; we are preparing for the heaviest business that we have done in several years."

Everett L. Spencer, of the E. L. Spencer Co., said: "The tariff does not affect solid gold work, but for business in general, in my opinion, the outlook is very encouraging and points apparently toward a very prosperous season to come. Just at present it is our busy season, and we have been running nights in order to catch up with orders."

Mrs. Edna M. Schultz Files Voluntary Petition in Bankruptcy.

MINNEAPOLIS, Minn., Aug. 7.—Mrs. Edna M. Schultz, retailer at 257 Cedar Ave., successor to her husband, A. H. Schultz, deceased, has filed a petition in voluntary bankruptcy, scheduling liabilities of $3,317.33 and assets of $2,007, with exempt assets of $1,100.

The principal creditors include local jobbers and some New York firms.

Mrs. Schultz has continued the business of her husband since his death, and was business manager before his decease. Of late several creditors have brought suit to secure their claims.

It is said that these suits led Mrs. Schultz to file her petition.

Dinner Given to John F. P. Lawton in Honor of His 50th Anniversary With the Gorham Co.

PROVIDENCE, R. I., Aug. 9.—John F. P. Lawton, secretary and assistant treasurer of the Gorham Mfg. Co., completed a half-century's service with that corporation to-day, and in observance of the event Mr. Lawton's associates in the concern arranged a dinner in his honor at the Hope Club in the evening. The employes of the Gorham Co., at noon to-day, paid their tribute to the veteran official, a long line of workmen, numbering 1,807, saluting him as they filed past on their way from the works. This evidence of regard touched the recipient deeply.

At the dinner this evening there were present, to extend their congratulations, Edward Holbrook, New York, president of the Gorham Co.; John S. Holbrook, vice-president; E. J. Dingee and W. N. La Cato, of the New York office; E. Frank Aldrich, Henry S. Sprague, William C. Codman, William Codman and William E. Keyes, of this city, officers and directors of the company. An engrossed testimonial upon parchment was presented to Mr. Lawton at the conclusion of the dinner in commemoration of his 50 years' connection with the company.

Mr. Lawton entered the employ of the company in 1859. He was first employed as bookkeeper. In 1865 he acquired an interest in the company and became its secretary, which office he has held ever since.

Mr. Lawton passed his 70th birthday two years ago, at which time there was a material appreciation of the event shown by the company.

Canadian Magistrate, in Sentencing Jewelry Thieves, Warns Jewelers Against Negligent Exposure of Stock.

OTTAWA, Can., Aug. 4.—Howard Conrad and Charles A. Wood, two of the men concerned in the robbery of the store of Alex. McMillan, of this place, where diamond rings to the value of upwards of $3,000 were taken, but subsequently recovered, were sentenced, Friday, by Magistrate Askwith, of Ottawa, to one year's imprisonment each in the Central Prison. The sentence was light on account of the prisoners' conduct in aiding the police to recover the stolen goods, and also because both men are suffering from consumption, which, in Conrad's case, is far advanced.

In pronouncing sentence the magistrate referred to the carelessness of jewelers in leaving valuable jewels exposed where they could easily be stolen, which he characterized as almost criminal negligence unless proper means of protection were adopted. James Howard, alias Fred Smith, the other man arrested, was discharged, but re-arrested by Detective C. M. Verdin, of Weehawken, being wanted in that place on a charge of pocket-picking.

The entire stock of W. A. Penn, Morrison, Ill., who recently filed a petition in bankruptcy, is being disposed of at auction by Col. L. Byrnes of Chicago. A. R. Baird acted as trustee in bankruptcy. The fixtures and furnishings, including a large burglar-proof safe, were included in the sale.

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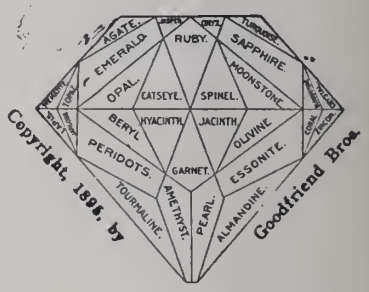
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Fourth Annual Convention of the American National Retail Jewelers' Association

Manufacturers, Jobbers and Retailers Assemble and Discuss Trade Topics of Timely Interest.

OMAHA, Nebr., Aug. 6.—The fourth annual convention of the American National Retail Jewelers' Association, which began last Tuesday, the opening session of which was reported in the last week's issue of THE JEWELERS' CIRCULAR-WEEKLY, was continued until to-day, with an unusually large attendance at each meeting. A slight change in the personnel of a few committees was made early Tuesday morning when R. M. Phipps was appointed a member of the committee on deceased members in place of L. C. Eisensmith, who was absent. H. A. Bransford and M. H. Jones were appointed on the auditing committee in place of Max Jennings and E. B. Lewis.

President Archibald then announced that the committtee on resolutions would consist of Mack A. Hurlbut, chairman, and Steele F. Roberts, Chas. H. Williams, Claude Wheeler, Frank Hannis, A. F. Jahnke, Sandy McKay, Chas. F. Artes and C. F. Tillson.

The committee on the president's address consisted of A. E. Barker, Geo. Arkwright, W. L. Jones, F. D. Ausman, D. G. Gallet and A. J. Stark.

A. G. Hoch and C. P. Guy were appointed ushers, and Max Egge and A. L. Thoma were appointed sergeants-at-arms.

Treasurer Berman being absent in Europe, the reading of the treasurer's report, as well as the reading of Secretary Callison's report, was postponed until Friday. Chas. H. Williams, Condon, Ore., second vice president of the association, delivered the following address, entitled "Why Are We Here?"

WHY ARE WE HERE?

It is useless for me to say that I feel it an honor to have the privilege of addressing such an intelligent audience as I find before me to-day. The only regret that I feel is that nature has failed to endow me with the necessary talent and eloquence to do justice to the subject in hand. Our able president saw fit to select me for this subject; while I do not see the wisdom of his selection, I assure you that I will do in my small way all that I am capable of doing, and that is all that should be expected of anyone, in the meantime I hope to please you if honest efforts can accomplish my aim.

The subject which is to be the basis of this address, or heart to heart talk, if you will kindly allow me to call it such, is, "why are we here?" and to answer that question to your satisfaction will be my true aim. I may wander from my subject, seemingly, but I feel that the subject covers so much ground that I cannot do it justice without more or less wandering over a large valley of thoughts, and in my wanderings I hope that my audience will be lenient with me and take into consideration the easy spread and flexibility of my subject. There was a time in the early days of local organization when these gatherings were had more for individual benefit, but to-day the thinking jeweler's mind has broadened to the extent that these meetings are called for mutual benefit.

We are here to get acquainted with our next-door neighbor, who maybe is a jeweler also, and whom we are afraid to call on at home, for he has such a poor reputation (mostly of our own making), that we dislike to be seen in his place of business for fear that the people will say (as a jeweler told me who was really in earnest), that we are in cahoots to beat them.

Gentlemen, we are here to establish a friendly, yes, a brotherly feeling among the trade, a feeling that should have existed for years, and a feeling without which no two jewelers can succeed in any one city or town, for sooner or later one or the other is bound to come to grief, if not both of them, as we often find it to be the case where some good man comes in who attends to his business and does an honorable business. To eliminate that antagonistic feeling among the retail jewelers should be the aim of everyone who has the good of this association at heart.

We are here to try to impress on the retail jeweler the value of price protected goods, and also the value of the minimum price on all goods handled by the legitimate retail jeweler. Right here I wish to say that I have been accused of price cutting by competitors when I was really only meeting the prices of firms who send their prices broadcast over the country. I have a letter in hand, being an exact copy of a letter sent to a leading watch concern asking their protection because I was selling seven-jeweled watches in nickel screw case for $4.50. Gentlemen, why should I not sell that watch for $4.50, when the same watch is quoted all over the country for $4.50, allowing 20 cents for transportation, I am only meeting their prices. I would like to have you tell me what right I have to ask or expect my trade to pay me a premium on any goods that they can buy for less money elsewhere.

Gentlemen, why are we here? We are here to tell that manufacturer and all others likewise, that if they want us to sell their goods and push them, they will have to arrange with these firms quoting these prices above mentioned in a way that will leave us a chance to make an honorable profit. We are here to tell them and show them that we are now selling all the makes and grades which have a protected price, and also to tell them and to show them that we can sell any make of watch or goods we may see fit to advertise and push, for the retail jeweler is just beginning to realize that he is the means through which all the manufacturers of the country have put their goods on the market. If we were able to create a demand for all these goods in the past, I do not believe we have lost the art.

We are here to show these gentlemen that it would be to their interest to fix a minimum selling price not only on some grades of their goods, but on all of them. Remember, we must not expect any of these manufacturers to do these things until we have shown them that it will pay them, for with the manufacturer it is nothing but a business proposition, a matter of dollars and cents. Therefore we should not expect them to do anything until we have demonstrated to them that it is to their benefit as well as ours to protect us; if we all do our duty on that line it will not be long before the manufacturer will be forced to protect us, and the reason will be his own self-protection.

All these things, gentlemen, we want to do in a friendly manner, for the manufacturer as well as the jobber is our friend; yes, the best friends that we have, and to them many jewelers present owe their existence in the jewelry business. So, gentlemen, we should forget the past and try to settle our difficulties in a friendly way by talking it over and understanding one another, for nothing can ever be accomplished by fighting our friends.

The very fact that we are progressing rapidly along these lines is shown by the interest that many watch manufacturers are taking in coming in contact with the retail jewelers of the country by attending and taking part in these conventions. We now find some manufacturers who, two or three years ago, did not pay much attention to the wave of organization, and who hardly recognized that one existed, but who now can readily see the future of this association if we are careful in the administration of the same.

We are here to talk over with one another the value of the different grades of goods on the market, one man handling one class, the next man the other, comparing the price paid for the same goods in different localities, thereby getting on to the honest or dishonest jobbers and manufacturers, also comparing the quality of the different makes on the market, and thereby deriving great benefit and experience for the future. We do not intend to use a boycott system, but simply to protect one another from unfair firms who may be putting out spurious goods.

I wish to touch on one point that to my mind is the greatest of all, that is, the point of sincerity. It is all well and good for us to come here and tell what we want to do, but when we are home what do we actually do? Do we live up to the principles laid down as absolutely necessary to attain the goal aimed at? If we do not, gentlemen, all this is only a farce. We are here to tell one another that whenever a man comes into your place of business to sell you some goods the first question that he should be asked is, "Do you sell to the legitimate trade only?" If the answer is not satisfactory the transaction should end right there, for by these methods only will we ever gain the point at issue, that is, that our principles must be put into action or that will not count for much. It is in the steady grinding of the same principles put into action, day after day, that the result will show itself in the long run. "Really believe in what you do yourself, and others will believe in you," is one of the true sayings of the sages.

Again I am asked the question, why are we here? We are here for business, and until that business is done which has brought us here we must not throw down the burden. Our able president in one of his letters to me called my attention to the fact that a radical change was to be made at this convention, and that it was to be purely a business convention, and I am really glad of it, for I have felt that our business sometimes was hurried and our attendance rather small at some of the business sessions of our last year's convention. That was caused, perhaps, by a little too much good-time entertainment. So I think the change made by our president may be radical, but it is certainly for the good of the association, and we should all fall in line and support it. "Why are we here?" is the question asked, and I answer, "For business." Then let me request that we make it business by all attending every session of this convention in full, and by taking pains that others do so, thereby showing



NEWLY ELECTED OFFICERS OF THE AMERICAN NATIONAL RETAIL JEWELERS' ASSOCIATION.

From left to right: President J. P. Archibald, First Vice-President Joseph Mazer, Second Vice-President Jacob Nabstedt, Secretary Claude Wheeler, Treasurer A. B. Hull, Retiring Secretary and Member Executive Committee S. Callison, New Member Executive Committee T. L. Combs.

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he interest that we take in our association; the mpression that we make on others by our own arriage in business matters goes a long ways to vin or lose the good opinion of the general pub- ic, and that opinion is a valuable asset if we an get it, for with it comes the good will of be public at large.

We are here to meet with that committee repre- enting the jobbers' association, and talk over whatever there may be to discuss regarding the rade grievances. Have you, gentlemen, ever hought deeply over this little matter? It was nly a year or so ago that the jobbers and re- ailers were at swords' points. How is it to-day? verything is amicable And why? Because we ave shown the jobbers that there should be some ay of getting together and settling these dis- utes between ourselves, thereby doing away with is public fighting which was only a dishonor to ll concerned

Believe me, gentlemen, the time is soon com- ng when the same thing will be done by all ranches of the trade, and all disputes will be arefully settled by the parties concerned in a rivate way and without being detrimental to any ne. We are here to demonstrate all these facts o the proper parties and, as soon as they see hat it will be to their advantage to do so, it will oon be done. But in order to demonstrate these facts we must carry out our principles at home s well as at the convention, for what we do and ot what we say will determine the way that we are going to be judged. "Actions speak louder han words," is an old and very true adage, so et us get into action from now on, if we were ot active before

There are many manufacturers and jobbers who, o my point of view, are not getting the treatment at the hands of the members of this association that is really due them, because, gentlemen, some of them have made efforts to meet our demands, and in return have we done anything to show them that we appreciated what they had done? Some may say, yes, we have commended them in words of praise, or we have passed resolutions before our conventions showing them that we were pleased at what they had done. Now, gentlemen, I want to ask you this question: If a customer comes into your store, looks over your goods and praises them in the highest language, and finally walks out without making a purchase, I allow myself to suppose that you will very much doubt some of the fine words of praise uttered by the speaker, and you will also feel very uncertain as to whether or not he appreciated your wares as much as he seemed to by his fine expressions. Now, then, brother jewelers, we are in the same position of the customer toward the jeweler when we think that we have fulfilled our duty to the manufacturers, jobbers or wholesalers by handing them words of praise for whatever they have done to meet our demands, or do we expect them to make more efforts to meet our further demands?

Fellow craftsmen, allow me to tell you that there is but one way to show that we appreciate and are pleased at what they do or have done in the way of meeting our demands, and that is to patronize them, give them a share of your business, be true to the principles that you advocate, practice it yourself, and taking your example others will do so, for that is the only substantial way that we can show them that it will pay them to protect the retail jeweler. They will soon see if we do what is right that it is a paying proposition to protect the retail jeweler, for, in doing so, they are protecting themselves by increasing their business, and business, gentlemen, is what they are after as well as what we are after, also business is what has brought us together here to-day, and we must not be too selfish by thinking only of our own business to the detriment of all others concerned.

To demand, gentlemen, is all well and good, but our demands must be just and we must stand ready to give value received for all we ask; in other words, our demands must be founded on fair business principles, and we must be willing to give and take in the fulfilling of the same, for only in showing our willingness to give fair play to all concerned will we ever accomplish our aim.

We are here to behave ourselves and to show the world at large that the jeweler as a business man is not to be figured very far down the list, also that the retail jeweler as a citizen is an honor to the community in which he lives, and a patriot always true to his country and flag and ever ready to come to the assistance of a brother in distress. We want to show every one here present that there really exists in the heart of every retail jeweler a warm feeling for his brother jeweler. Some of us may have to cultivate that feeling to a certain extent, but nevertheless we must show that it is there: If any of the brother jewelers here present, after taking an inventory of their feelings, should find themselves minus that feeling of warmth and good will for their brother jewelers, they must at once make a start to try to create it by daily practice.

It will make you feel so much better satisfied with yourself after you have acquired it that you will be able to look everyone of them square in the eye and call him brother, for gentlemen do not lose sight of the fact that you cannot hate or dislike anyone without hating or disliking yourself, to a certain extent, nor can you do anyone any harm without doing yourself harm, or can you in any way do anyone good without likewise doing yourself good. It seems to have been a natural law to love one another, the violating of which is sure to inflict punishment on the violator. I really believe, gentlemen, that we can do more good to elevate our trade by our proper carriage and treatment of one another than we can by any other one means at our command, and there is no other one thing in which the retail jeweler needs more education than in the treatment of his brother jeweler.

Having exhausted that subject, and I hope not in vain, for if I have been the means of even setting some of my jeweler friends to think on the subject I will feel repaid ten fold, for sometimes all that is needed is a thought to start with, and then the natural brotherly feeling flows of itself and carries us to the winning post which none of us, brother jewelers, can attain if we spend too much of our time fighting one another. When we wake up to the actual facts we find ourselves in the position of the two dogs which fought for the bone and found the bone gone when the smoke of battle was cleared away, so, brothers, take warning.

Last but not least, we are here to elect our officers for the next term of one year, and right here is where I want, with your permission, to wander a little from my original subject to put forth a few thoughts that I think will be beneficial to the association and to all concerned, and that is the tendency to change your officers too often. This organization is getting to be of some magnitude In some of the offices it would seem to take a year to get well acquainted with the requirements of the office, and sometimes when an officer is just getting to be proficient he is removed and replaced with a new recruit who has to go through the same period of learning to prepare himself for this missile.

Now, I am of the opinion that many who try to get offices do not really know or realize the amount of work that is connected with them, and when they discover it the work is neglected to the great detriment of the association. I have reference to our State association, in which such mistake was very costly, and as this association is much larger in membership and the work thereby multiplied, I would say that it is due the association that any man, not knowing the amount of work required of him or not having the proper time to devote to any office within the gift of this association, should refrain from any efforts whatever to attain the same. Thus he will not force out others who might have the time and might be willing to spare it to the advantage of the association. Gentlemen, I am a great believer in the office seeking the man, and not the man the office, for in that way only will we succeed in enrolling the best material we have in our ranks to the benefit of the association.

Take example from some of the large industries and corporations. They are not believers in many changes in the staff of their managers. Why? Because they have found by experience, dearly bought, that it did not pay to trade horses while crossing a stream. Why is it that the state of health of the famous railroader, Mr. Harriman, can almost cause a panic? Not because all railroad traffic will stop on his lines should Mr. Harriman die, but because the change might be so costly to the interest with which he is connected, and because it will take whoever might take his place some time to acquire the same knowledge of the business that he has at the present time. For that reason, gentlemen, we should think deeply when we have a capable officer in any capacity whatsoever, before we change him, provided he is willing to continue in office, for the change may be detrimental to the association with the best efforts of the incumbent and without any fault of his.

Therefore, gentlemen, the election of officers should be looked upon as the most important business coming before this convention. In the selection of these officers care should be taken that no feeling of friendship should have any weight in the balance of power to elect; that the ability of the person chosen for the position and his willingness to serve and qualifications be the only reasons why the members of this body should support him. With that principle put into force this association will soon see the day that the retail jewelers of the country will find it an honor to hold a certificate of membership in the American National Retail Jewelers' Association, and until we have reached that point of excellence in organization we will not have attained the power that is due this association. Therefore allow me to urge every member of this convention to have but one thing in view in regards to the election of officers, and that is, the best results for the benefit of the association, first, and all the time.

Let us recognize a man's ability, whoever he may be, wherever he may have come from, or for whomsoever he may have come here to represent.

Some members must be ready to deny themselves some cherished ambition because the president, secretary and treasurer should be as centrally located as possible to transact the business of the association at the least possible expense. While I think it is quite an honor to hold the office of president in this association, I have to deny myself even the thought, for the good of the association would not permit its head executive to be located so far away from the center of its work. The extra expense in getting them together (I have reference to the executive committee), would be too great, and I feel an unnecessary expense when we have within easy reach of the center of work, members who are capable of filling those offices with credit to themselves and satisfaction to the members of this association.

Therefore, in electing your officers for the next year do not lose sight of the many things that are of great importance to this body in the line of saving expenses in the administration of the affairs of this association, as we are not very strong financially at the present time, and as we realize we cannot accomplish anything without funds. The fact of our being without funds is not a recommendation, nor is it a drawing card to the many retail jewelers at large whom we wish to enroll in this association.

I am really sorry to take up so much of your valuable time on this subject, but, brother jewelers, I feel it such an important point that I sometimes feel that if I had the tongue, voice and eloquence of a William Jennings Bryan I would be tempted to try to force the importance of these many little points which, in themselves, like the scattered drops of the April shower, do not count for much, but when united and concentrated form a power impossible to resist.

I have tried to tell you at some length why we are here and what we are here to do, now I would like, with your permission, to reverse the order of things for a moment and tell you of some of the things we are here not to do. It has almost always been the misfortune of our conventions to have some unpleasant things to settle. But when those things have to be, they must be, but brothers, permit me to call you such for the moment, for we really are brothers, some of us in more than one way, I would like to ask you if you will not all put your shoulder to the wheel and make this convention a matter of history in the jewelry trade, by making it the best, the most friendly and the most brotherly convention ever held in the interests of the jewelry trade. It is within our power. It only requires the help and willingness of every member of this body, so now, fellow craftsmen, let us all appoint ourselves as a committee of one to see that this convention is made the biggest success possible, and an event in the life of every member present.

Let us not allow any little difference of opinion to cause us to drift apart on any question and cause great arguments that will occupy the valuable time of this body, but at all times let us endeavor to let the majority rule and end all discussions. Things may not be exactly as we see them, but the fact that a majority sees them in a different light than we do should be sufficient to convince us that we may be wrong. And good government, gentlemen, in anything, can only be accomplished when the majority's ruling is final, and when all members in a body are willing to follow them and fortify them with their power and strength. So let me ask you again for your support of the majority at all times during this con-

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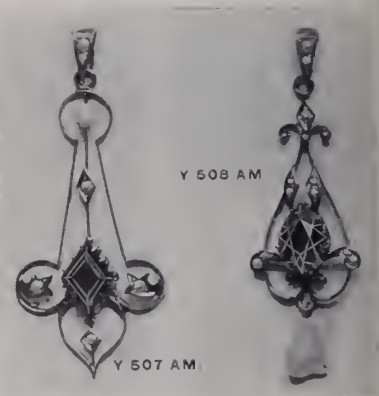
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vention, and let us show the world at large that although we may be classed with the blacksmiths on the tax books, that as business men and men of intelligence, they must class us up towards the head of the line, and let us all conduct ourselves during this convention so that every member here in attendance may feel proud of the fact that he is a retail jeweler and a member of the American National Retail Jewelers' Association, and that feeling will be a great drawing card to the members at large whom we are so anxious to enroll in the membership of this association.

Mr. President, ladies and gentlemen, in my closing efforts to answer the question as to why are we here, I must say that we are here to tender thanks to the many valuable friends who at all times have always stood ready to tender us their valuable help. In this respect I have especially in mind the trade press that has so kindly helped us to make our past conventions the great successes they were, and that at all times have stood ready to do anything that would promote the welfare of this association; also to the many manufacturers and jobbers who, with their exhibits, have helped to make our conventions interesting and beneficial to the members attending, besides being a great attraction to help swell the attendance, also to thank the many manufacturers, jobbers and wholesalers who have done anything to meet the demands of the retail jewelers for protection.

We are here to commend them and to show them that we appreciate what they have done, and that we are ready to do more, and that is to patronize them and lead them on to further efforts to protect themselves by protecting the retail jeweler with a fixed selling price on all their goods instead of on part only.

Finally, we are here to render thanks to our officers who have, during the past year, carried the burdens of the work of this association to the best of their ability, and to the satisfaction of the members of this association. Special thanks is due our worthy president, who has had a heavy burden in the handling of the work of this association, and who has done so without complaint. We are here to thank the many valuable speakers who have made our conventions so interesting, also to thank the State association of Nebraska and the local association of Omaha for their able efforts in preparing the present convention.

In these, my closing remarks, I wish to say that I see in the future of this association great possibilities for the betterment of the individual jeweler and of the trade in general. All that is needed is the undivided support of the members of this association to its officers, and the careful choosing of the same. Mr. President, ladies and gentlemen, I thank you all very kindly for your appreciative attention, and hope to have the pleasure of meeting you all individually during this convention. Hoping that my efforts to please and interest you have not altogether been in vain, I again thank you for your attention.

President Archibald then invited A. W. Sproehnle, Maximilian Ellbogen and Geo. H. Edwards to sit upon the platform with the officers of the American National Retail Jewelers' Association. These gentlemen constituted a committee of delegates from the National Wholesale Jewelers' Association.

A short talk was limited to two minutes each, on the question "How many times should a retail jeweler turn over his stock during the year in order to be considered a successful retail jeweler?" Mr. Hurlbut, of Iowa, said many retail jewelers carrying a large stock made money by turning over their stock only once during the year. Mr. Paegel, of Minnesota, said a small stock should be turned over three times a year. Mr. Hoefer, of Nebraska, said he carried an $8,000 stock and made money by turning it over twice during the year.

Mr. Stebbins, of Ohio, said it didn't matter how many times a stock was turned over. The principal thing, he said, was to see that the business done was profitable. Mr. Roberts, of Pittsburg, said a $10,000 stock should be turned over twice, but that a $100,000 stock was impossible to turn more than once. The meeting then adjourned until the afternoon.

The Tuesday afternoon session began with the singing of "Maryland" and "America" by those present. This was followed by a preliminary report of the committee on credentials and the announcement by President Archibald that the organization had nearly 3,000 members.

The real afternoon session began with the address of President Archibald, who spoke as follows:

PRESIDENT ARCHIBALD'S ADDRESS.

Another convention season has come. The jewelry craft from ocean to ocean has been invited to come to this city. Large numbers have gathered here manufacturers, jobbers, retailers, editors, commercial men, and by no means the least, many good women. We bid you all a hearty greeting. We bid you all a royal welcome.

This convention marks the fourth anniversary of the founding of this association. The growth of this association has been steady. This is a sure sign of success. Things that are built for generations to behold are built slowly. This organization cannot move faster than its members. This organization cannot move in advance of the ideas of its members. So organization work must necessarily move slowly.

THE WORK OF THE PAST YEAR.

The work of the past year has been harmonious, pleasant, but laborious. Organization of new States has been an important factor. During the year the great States of Texas and Wisconsin affiliated with the national association. Also, the States of New Jersey, Delaware, Colorado and the District of Columbia organized and affiliated with the American National Retail Jewelers' Association. The great State of New York also formed a State organization. This makes 36 State organizations. At the close of the first year we had 678 members; at the close of the second year we had 1,780 members. We have to date 2,800 members. This shows the growth of the association since its beginning.

This year many more States might have been organized if our finances had warranted the expenditure. It takes money to organize States. It costs more money to organize any State than we receive the first year. This is inevitable. Nevertheless we must continue to organize new States until all are within our ranks.

Each State organization has taken on new enthusiasm. Nearly all States increased their membership during the year. Nearly all States had enthusiastic State conventions. These meetings were characterized by unanimity of sentiment and intelligence of action which clearly indicates progress.

Reports come to us from all States in the Union of the sentiment of the retail jewelers in favor of organization work. This is the keynote to success—interest, sympathy and enthusiasm. All these have awakened to a high degree.

Competitors in business now meet each other on friendly terms. A friendly relation between competitors has lessened jealousy and price cutting on goods.

The wholesale houses who sell you goods are more careful to whom they sell. Those who issue catalogues are more careful who receive them. The jobbers have almost entirely ceased sending out discount sheets except under sealed mail. Legitimate firms have nearly all ceased selling goods to the catalogue houses. Legitimate manufacturers have cancelled large orders when they ascertained the destiny of the goods—the mail-order house.

Some manufacturers have placed a restrictive selling price on jewelry, on silverware, on china, on watches, and on many other lines, to protect the legitimate retail jeweler.

At least two sterling silver manufacturers sell their goods exclusively to the retail jewelers with a restrictive selling price. There is a restrictive minimum selling price on at least three brands of silver-plated flat ware. Some silver makers sell the retail jewelers only.

Some of our best gold-filled chain, locket and bracelet makers require their jobbers to sell the legitimate jewelers only.

Five of our watch companies have a fixed selling price on every movement. All other companies have a fixed selling price on all high-grade movements. Many of these companies have adopted the policy of selling the retail jewelers only.

The oldest and largest watch company adopted a policy of great moment to the retail jewelers. The declaration means that this great corporation has decided to restrict their channels of distribution of watches wholly to the retail jewelry trade. All wholesale dealers are requested not to sell directly or indirectly to any others than retail jewelers. They further request jobbers in other lines than jewelry, mail-order houses and similar concerns to omit the listing of their watches in their catalogues. This is a far-seeing policy that recognizes that the retail jeweler is the preferred medium of distribution. These declarations, carried out, will place the watch business, in time, in the desired channels. The retail jewelers should welcome this policy and should use every legitimate means to assist in carrying out the declaration.

Great praise should be given all those companies that took the advanced steps in protecting the retail jeweler by means of a fixed selling price; and in confining the sale of their goods to the retail jeweler only. Due credit should be given all those companies that have since been induced to take either of the same steps to protect the retail jeweler.

Jobbers all over this country are ceasing to retail goods and thus are protecting our interests. Everywhere the legitimate jobbers are notifying the trade that they sell at wholesale and to retail jewelers only.

It is now the duty of the retail jewelers to do their part toward the manufacturers and the jobbers. We must practice the principles we teach. We must practice the spirit of reciprocity or our "preaching is in vain."

TRADE MARK.

One year ago this association empowered the executive committee to have drawn up a trade-mark proposition and to put the same in operation. It has been drawn up and signed, and now is in the hands of those who have the authority to carry out the contract.

This association desires a trade mark, quality marks and manufacturer's mark placed upon jewelers' goods, wares and merchandise in a manner that will enable jewelers who are members of the association to determine the quality and source of such goods, wares and merchandise. These marks will guarantee the quality of the goods to correspond with the quality marked thereon.

These trade marks shall be patented and registered in accordance with law. The members shall be furnished with a key to these marks. These goods bearing these trade marks shall be sold only to members of this association.

When the manufacturers and jobbers take hold of this proposition and handle goods marked with the trade mark and quality marks of this association, a new impulse will be given association work.

Our contract requires the president of this association to appoint a committee of three men to be known as the Trade Mark and Advisory Committee. We recommend that this association empower the president to appoint this committee.

MUTUAL RELATIONSHIP OF MANUFACTURER, JOBBER AND RETAILER.

For years we have heard the abuses of the retail jewelry trade placed upon the manufacturer and the jobber. No doubt there is some truth in the statements. But since the organization spirit has taken hold of the three branches of trade—manufacturer, jobber and retailer—a new spirit prevails. It is with much pleasure we greet manufacturers and jobbers to-day. In the past year your president has had many most pleasant and profitable conferences with manufacturers and jobbers. These conferences have brought about most harmonious relationship between the associations.

It is an advanced step to have with us at this convention delegates from the National Wholesale Jewelers' Association. It is indeed the crowning glory of this year's work to see in this assemblage the manufacturers and the jobbers ready and willing to confer on all matters.

Edicts are dangerous weapons. Threats are useless firearms. "Heart to heart" talks will conquer the greatest enemy. If your president had obeyed the mandates of many retail jewelers, many months ago the manufacturers and jobbers would have been marshalled against the retail jewelers in battle array.

We recommend that this convention empower the executive committee of the American National



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Retail Jewelers' Association to arbitrate all disputes which may arise between jobbers and jewelers, or manufacturers and jewelers, and accept and extend invitations for joint conferences and take any other action it may see fit for the promotion of the friendly relations and the advancement of mutual interests.

FIXED SELLING PRICE.

The slogan of the past year has been the fixed selling price on standard goods. This must be interpreted in the most liberal sense. We desire a fixed selling price on certain standard articles in silverware, watch movements, gold-filled watch cases and similar standard goods.

We desire each manufacturer of these articles to fix the price at which each article shall be sold. We desire that this fixed price shall be maintained.

For example: If every watch manufacturer would put a fixed selling price on each movement separately, and each gold-filled case manufacturer would put a fixed selling price on each case separately and maintain it, one of the greatest problems before us now would be solved. Likewise a fixed selling price on all standard goods would eliminate our worst evils.

We do not favor the manufacturer selling complete watches except in very low grade and in very high grade movements. The reason is very plain.

There are about 350 different watches made in the United States. Case each one in a 20-year gold-filled case and the average cost would be about $15.50 per watch.

In order to have one watch of each kind in stock the retail jeweler's stock in watches would amount in cost to $5,500. In order to have a small variety of cases each jeweler would need four or five watches of each kind, thus making his minimum stock amount to $20,000 to $25,000 in watches alone. This would be impossible for more than 75 per cent. of the retail jewelers of the United States.

We respectfully request all watch companies and case companies that have not established a fixed selling price on their entire product to do so. We ask them to give us a fixed selling price with a living profit.

The fixed selling price is the weapon that will put back our business into the legitimate channels. Let this convention go on record in favor of a "living profit fixed selling price" on standard goods.

We may further suggest that we go on record against the sale of complete watches, except in the very high-grade movements and the low-grade movements. We wish here to state that any company that has been selling a complete watch with a fixed selling price should not be asked to change the policy.

The master topic of this convention is that we hope to impress on each watch manufacturer and each gold-filled case manufacturer the importance of adopting a "living profit fixed selling price" on these articles separately.

ROUND TABLE OR JEWELERS' CLUB.

It is impossible for the American National Retail Jewelers' Association to meet more than once a year. It is not feasible for State associations to meet much oftener than once a year. The intervals between meetings are too long. Interest cannot be kept up unless we have some means to get the members together.

I think the solution is the Round Table or Jewelers' Club. Every town, city and county can have a local Jewelers' Club or Round Table. These have been organized in many cities and towns in the past year. In most cases the members meet once a month.

Retail jewelers have always had an unfriendly spirit toward each other. Each man believed his competitor a "rascal," a dishonest man and an enemy. This spirit is fast passing away.

Let me say "competition" begins at home. Your customer would not know the cost of many articles if your competitor had not told him. Your competitor's customer would not know the profit be paid if you had not told him.

Brother Jeweler, you have lost money and friends by "knocking" your competitor. Join the hand of your competitor in true friendship. Speak well of him and he will reciprocate.

I enjoin upon you to organize a club in every town, city and county. Discuss State and National questions. Discuss local conditions. Arrange price lists on repairs, standard goods and wages. Agree on all matters pertaining to apprenticeship, working hours and holidays. By these mutual agreements many dollars will be made by each man, and your conscience will not smite you, and your nervous system will not be wrecked.

Make the social feature strong. Make a few programmes and have few set addresses. Bring up informally all the abuses in the trade and "reason one with another." Meet on a common business level with common business sense. Rich and poor, old and young should meet on common ground.

From time immemorial we have spoken of a man in a similar business as our competitor. The technical meaning of competition is "a common strife for the same object at the same time." A pleasing synonym is "business associates." In this day of organization we should adopt the master word "business associate." Shall we do it?

THE OFFICIAL ORGAN.

The subject of an official organ for the retail jewelry trade has been discussed ever since the formation of this national organization. This year the subject has been discussed at many State conventions. Action has been taken against the official organ or no action has been taken in almost every case. The sentiment against the official organ largely predominates. This is a wise decision and good judgment.

This organization has not the financial means to publish an official organ and draw the money from the treasury. The moment we publish a journal and seek advertising we lessen the dignity and cause of our organization. The moment we seek advertising for a journal published by our association we hold over the advertisers a pressure that is unpleasant. Again, when we seek advertising, those to whose business methods the organization should be most opposed will be the first to become liberal advertising patrons.

Every advertiser in an official organ carries with his advertising the "right to be let alone," or he will not advertise. In fact, this kind of advertising is more a matter of policy rather than true business methods.

It is not possible to publish an official organ without it being either a one-man power, which must be narrow and bigoted, or it will be controlled by a faction which will counteract the good it might do. The editors of trade papers should be educated men—literary men, scientific men, broad-minded men, men of determined will-power and men of judgment.

The editor of a trade journal must live above personal likes and dislikes. He must have no political axes to grind. He must live above self-aggrandizement. Such an editor has not appeared among the rank and file of the retail jewelers.

If every member in the entire association subscribed for an official organ the circulation would be limited and at a great expense.

It has been estimated that the aggregate circulation of all the jewelers' trade papers in the United States is 60,000 copies per month. This means, on an average, more than three different copies a month to every retail jeweler. Such a circulation as this can never be reached by any official organ. Hence the advisability of having no official organ.

All the trade press have published the news of the association. Every issue has been teeming with good things. Their columns have been open to all articles of merit.

It is with pleasure that we thank the trade press for their loyal support to organization work throughout the year. We ask your co-operation for the years to come. We ask you all to work for the organization and the official organ will die a death that knows no resurrection.

FRAUDULENT ADVERTISING.

Fraudulent advertising of goods seems to be no crime in the jewelry business. At least there seems to be no redress for the continual practice of such advertising.

Some manufacturers make cheap jewelry, cheap watch cases and kindred goods and sell them for what they are not. If we had a national law compelling all manufacturers to mark all jewelry, watch cases and kindred lines just what they are, less cheap trashy goods would be made and sold.

There are no objections to cheap goods, but they should be so plainly marked that the consumer cannot be misled. The retail jeweler who wilfully advertises goods to be what they are not should be guilty of a misdemeanor and be punished for the same. The manufacturer who does likewise should suffer the penalty.

There should be National as well as State laws making it a misdemeanor to advertise goods that are not exactly as represented. Our association should put forth all honest efforts to have such laws enacted. Public sentiment must be aroused to the necessity of such laws.

HOROLOGICAL LAWS.

Horological education is absolutely necessary to keep the American watchmaker abreast of modern times. Our new watchmakers are no longer special skilled mechanics. Little advancement has been made in the real art of watchmaking. A new impulse should be stirred along this line.

We favor horological laws that will require new watchmakers to pass a State examination under a competent board appointed by the respective governors. This will raise the standard of our watchmakers and give something for which to work.

Let us urge better preparation of our mechanics. Let us require more fundamental education for our apprentices. Let us require years of service at the bench. Then let each apprentice pass a satisfactory examination. We would have no scarcity of skilled watchmakers to-day if there were a standard of requirements. High standards always bring earnest seekers for the standard.

THE STUDY OF ART.

The retail jeweler in his eagerness for trade has long ago lost sight of one of the fundamentals in the jewelry business—art. There soon will be no distinctive jewelry craft, but a scramble to supply the trade with trinkets or goods that any shopkeeper can furnish. The dignity of the craft should be raised. Our future usefulness in the business demands it.

The retail jeweler should educate himself along the lines of art. He should cultivate his tastes along artistic lines. He should read along this line. He should study art and things aesthetic. He should be a competent judge of artistic articles. By the proper dissemination of knowledge and the most careful study of things artistic, we can place our business on a plane above the ordinary merchant. Make your knowledge of art so valuable that the lover of beautiful goods will purchase his goods from you because he knows you speak with authority on the subject.

UNCLAIMED REPAIRS.

In every retail jewelry store there are a large number of watches and articles of jewelry, left for repairs, that have never been lifted. Some stores have accumulated such goods for 10 years. Some stores have $500 worth of repair goods which have never been lifted, and possibly never will be claimed. Every jeweler wants to be rid of the responsibility of keeping these goods, and also wants the money due for the repairs.

Very few States have laws that will legally safeguard the jeweler who disposes of goods left for repairs. In many cases, where jewelers have sold the goods and the owner demanded them, although many years had passed, the jeweler was compelled to pay exorbitant prices for the goods sold.

Jewelers have taken the risk and sold the goods by advertising them in accordance with laws in some States. This method of procedure has proven expensive, unsatisfactory and attended with considerable risk.

Some jewelers give a printed check on which due notice is given that the goods must be lifted within a certain time or the same will be sold. Legal opinions differ as to this method of satisfying the demands of the law.

I think this convention should advocate that each State association prepare a law and endeavor to have the same passed, giving the privilege to retail jewelers to sell all goods left for repairs after six months. The privilege is accorded to express companies to dispose of unclaimed baggage.

UNIFORM REPAIR LISTS.

The question of having uniform prices for repairs has not been well discussed at State conventions. This would be a good question to be taken up at the Round Table and Jewelers' Club meetings. I see no reason why each State could not adopt a uniform price list for repairs.

For example: A watch is cleaned in one town for 50 cents; in another town for $1, and in another town the jeweler charges $1.50 for cleaning the same watch. The price should be more nearly uniform. It seems to me that a uniform price for repairs could be adopted in each State that would be equitable to both the jeweler and the customer.

This must be worked out slowly. No radical changes must be made. This should be worked

out in the Jewelers' clubs and then in the State associations.

CODE OF ETHICS.

The retail jewelers of this nation can elevate themselves to the highest plane of mercantile and professional life, if they would follow a sensible code of ethics.

The retail jewelers should follow a code of ethics in every-day life. There are National ethics, State ethics and local ethics. The National association, each State association and local clubs should adopt a set of rules which will assist every retail jeweler to be a better man morally, socially and in a business way.

THE RETAIL JEWELER AS A MERCHANT.

The retail jeweler must soon arouse from his inactivity. He must become a merchant. The day of skilful merchandising is at hand. We must compete with the mail-order house, the department store, the hardware store and the racket store and other jewelry channels. These stores are legitimate and are here to stay.

From my own observation in the thousands of stores I have seen many jewelers are not merchants.

Who is it on Jan. 1 has to borrow money to pay his bills? The retail jeweler. Who is it on Feb. 1 has no money in the bank? The retail jeweler. Who is it on July 1 has a lot of shop-worn goods and no money? The retail jeweler. Who is it that works 12 long months at the bench and behind the counter without a vacation? The retail jeweler.

Yes, we must become merchants. We must turn our stock more frequently, and pay our bills more promptly. We must become salesmen of the first rank. We must remove the watch glass from our eye and see our customers.

HONORARY LIFE MEMBERS.

The constitution of this association provides for the electing of honorary members.

There are throughout these United States a number of retired retail jewelers. These men served their days of apprenticeship and became masters of the art. They no longer work behind the counter nor at the bench. They are venerable men. They have come down to us from a former generation. It would be but a tribute to their useful lives for this association to vote them honorary life membership. Let us do homage to those of our craft who are shadowing the evening hours of life.

AUXILIARY FINANCE COMMITTEE.

The time has not come for the raising of State or national dues. I do not believe it will come for years. We admit that $2 or $3 or even $5 is a small amount of money to pay for the work done to care for our own vital interests—our business. The average amount of money paid by each member into State and national associations is two-thirds of a cent a day. Can you expect much for two-thirds of a cent a day? Certainly not.

I believe $3 a year for State and national dues is all the average jeweler cares to pay. I believe it is all some jewelers can pay. There are a large number of thrifty retail jewelers who could pay more and who are willing to pay more for the good of association work.

I believe this convention should authorize the president to appoint an auxiliary finance committee of 10 men from 10 different States to solicit from retail jewelers *only* contributions from $5 to $25. This money is to be put at the disposal of the national executive committee for specific purposes. These purposes might be to defray the expenses in having laws passed on fraudulent advertising or any matters that require legislation or national consideration. This money is not to be used for salaries, postage nor general expenses.

This is no poverty appeal, but a common-sense business proposition to further the interests of the American National Retail Jewelers' Association.

Nearly one year ago the executive committee of this association unanimously voted that it was the sense of this association that no conflicting dates of State conventions should occur. The executive committee urged through the trade press that each State association write to the national secretary before selecting convention dates. This was only partly adhered to by the State officers.

A few conflicting dates have occurred this year. We trust that State officers will accept the suggestion and write the national secretary before dates are set for State conventions. Make the office of the national secretary a national clearing house.

I take this occasion to heartily thank the Omaha Jewelers' Club and citizens of this city for the able manner you have handled this great convention problem.

May this association continue to grow in power and efficiency. May its influences be extended wider and wider, until the most glorious achievements in commercial life shall have been accomplished.

After President Archibald's address, John C. Pierik, a prominent retail jeweler of Springfield, Ill., addressed the meeting on "The Financial Advantages of Local Jewelers' Clubs." Mr. Pierik began by saying that he was going to talk of a jeweler in moderate circumstances. He said a jeweler should consider himself a man of substance in his town. He said in some respects the retail jewelry business was one of the most difficult in which to be successful. He said a jeweler should have a knowledge of art as well as a knowledge of salesmanship and merchandising. He said a jeweler should devote a little time to the people in his community.

One of the principal reasons for the commercial downfall of so many jewelers was because a retail jeweler carried too many side lines. A retail jeweler should be more of a jewelry specialist and should confine his stock to diamonds, watches, sterling silver, gold jewelry and plated jewelry and should master these stocks. No man was able enough to master 40 or 50 lines of goods. It was better to have a few complete lines of jewelry than many incomplete ones. Organization should aim at producing friendly feeling between competitors. He believed that all jewelers should establish a sinking fund by withdrawing a little money every month from their business and investing it, so that eventually they would have an income outside of their business. He said the question of taking advantage of discounts was an important one, and that it was better to borrow money from a bank at 6 per cent. and discount his bills than to let the bills run and pay 18 per cent. a year to the manufacturer and wholesaler. He said there were two ways of doing business. One was the business method and the other was the social method, and the latter method he vigorously condemned.

Henry Zilliken, R. D. Worrell and A. F. Jahnke were not present to make their addresses, and regrets were expressed on all sides.

T. I. Combs, Omaha, was down for an address on "The Value of Horological Education and Horological Laws," but he was a busy man and had to be excused.

In the evening, T. C. Higginbotham, consulting superintendent of the South Bend Watch Co., delivered his lecture on the escapement. This lecture was published in full in the horological department in last week's issue of the JEWELERS' CIRCULAR-WEEKLY.

Those who did not attend the lecture were taken on special cars to the Happy Hollow Country Club, where an informal dance was held. This ended Tuesday's session, being the second day of the convention.

Wednesday's Session

On Wednesday morning the session began with an address by H. S. Hyman, Chicago, on "Dollars and Sense." This address also was published in last week's report of the opening of the convention in THE JEWELERS' CIRCULAR-WEEKLY.

After Mr. Hyman's address, H. C. Carpenter, sales manager of the South Bend Watch Co., spoke on "Imagination in Business," which was listened to with unusual interest.

Alber M. Dueber, president of the Dueber-Hampden Watch Works, next delivered the address entitled, "How Much Wear Is a Consumer Entitled to on a Time-Guaranteed Watch Case?" which is printed in full in the horological department of this week's issue of the JEWELERS' CIRCULAR-WEEKLY.

George H. Edwards, secretary of the National Wholesale Jewelers' Association, next read an interesting paper on "Manufacturer, Jobber and Retailer on Common Ground."

MANUFACTURER, JOBBER AND RETAILER ON COMMON GROUND.

The National Wholesale Jewelers' Association, an organization made up of the leading jewelry jobbers of the United States, at the annual meeting in New York, in June of this year, had presented to it a letter from your worthy president setting forth some of the ends that you desire to attain. By unanimous vote the association recommended to the manufacturers that so far as it was possible your suggestions be complied with. The sentiment that the jobber should work along the same lines that you are working seems well nigh unanimous, and our association appointed a committee, composed of Messrs. M. Ellbogen and A. W. Sproehnle, Chicago, a member of our executive committee, and myself, to be present on this occasion and express to you our good will and to assure you of our desire to co-operate with you in your efforts to cure the evils and abuses in our trade. The same sentiment, I believe, exists among the manufacturers.

It was my privilege to be one of the representatives of our association in a meeting with a committee of manufacturers from Providence, at which matters of interest to all branches of the trade were discussed, and I also had the honor to meet with your executive committee at Chicago, last year, and go over with them questions affecting vitally both jobbers and retailers. On both of these occasions I was impressed with the evident desire of all parties concerned to treat fairly with each other, and it seems to me that if such a spirit prevails much good can be accomplished.

In treating these problems we must not forget that there are two sides to most questions. It is hardly to be expected that I as a jobber, or you as a retail dealer, are familiar enough with the business of a watch manufacturer or a maker of silver plated flatware to be in a position to settle for him questions that come up, but we might, by having a conference with him, show him something of the effect on ourselves and our customers of certain of his methods, and he might be able to modify his business practices to correct the evils complained of. After all, our interests are identical in so far that any plans which will increase the sales and profits of all are a benefit to each.

Don't get the idea that I am going to try to reconcile all the differences between the different branches of the trade to-day. I am not expecting to do that, and even if it were possible new differences would arise to-morrow or next week or next year. What I do want to do, to-day, is to see if some principle of business, some basis of negotiation, cannot be established, or at least suggested, which is right and fair for all the branches of the business. And, first of all, it seems to me, we want to get out of our heads any idea that the other fellow is a rascal, and nothing will accomplish that so effectually as getting together and becoming personally acquainted with each other.

You retailers find when you meet each other face to face that you are not such a bad lot, that you are each and everyone striving for the same end, namely to make a living for yourselves and those dependent upon you, in an honest way to get all that you possibly can that is good out of your life for yourselves and your families. You

find that many of the stories that you hear concerning the methods and practices of your competitors are simply misunderstandings or the fruits of the imagination of some thrifty customer who is trying to work you for a lower price or a longer guarantee.

Now, I contend that an acquaintance with the jobber and manufacturer will convince you that he is just such a man as you, that, generally speaking, he is honorable, honest and fair and that he will meet you more than half way in adjusting differences, that he will try honestly to look at any proposition that comes up from your standpoint as well as from his own. Now, don't get the idea that every jobber is a saint. Some of us, I agree, will bear watching, and once in a while you meet a retailer whose angelic wings are still undeveloped, but I do hold that each of us is entitled to a fair hearing on any question in which we are interested; that it is unfair and cannot possibly result in any good to take snap judgment on any manufacturer or jobber or to accept as a fact any story you hear concerning the methods of any dealer, regardless of the source from which it comes. A knowledge of the circumstances surrounding a transaction might, if thoroughly understood, entirely change your views about it. Our house recently had an amusing illustration of how easily appearances might misrepresent facts. A customer called at our office with a certain dealer and bought a gold chain at a price fixed by the dealer. A few days later another customer of ours called and asked for a commission on the deal, claiming he had given the party a letter to us and that his customer had showed him the chain and told him it was purchased of us (but neglected, it seems, to state that another dealer had accompanied him when sale was made). It took some little talk to straighten this out, and at that the dealer who did not get the commission was not entirely satisfied.

Right here I want to say that, in my judgment, a retailer makes a serious mistake to send his customer to a jobber for goods. You had better send and get a few goods on memorandum for a few days if you cannot afford to carry them in stock, and make the sale in your own store. In that case it is a sale *you* have made. In the other case your customer always feels, and too often says, that he bought the article of the jobber. Besides that, it is not fair to your jobber to ask him to sell the goods in a retail way and only make a jobber's profit. Furthermore, it puts the jobber in a false position with his other customers, who may see your customer in his store buying goods, or to whom your customer may say that he has bought goods of a jobber.

During the past year our house has had occasion several times to ask the advice and assistance of the worthy president of the Oklahoma Retail Jewelers' Association, Mr. Mazer, and I want to thank him for information given, for the fair and gentlemanly treatment the questions raised have had at his hands, and to congratulate the Oklahoma association on its good fortune in securing the services as president of as able, energetic and honest an official as he has proven to be. It was his handling of matters referred to him that confirmed in my mind the opinion I had formed that properly constituted committees of your association and associations representing the jobbers and manufacturers could probably do more toward correcting the evils that exist than any other agency.

You have your troubles—there is the mail order house, the retailing jobber, the dry goods jeweler, the sending by jobbers of catalogues to concerns not entitled to them, the competition of dishonest or inexperienced watchmakers, the granting by jobbers of unwarranted credit to dealers with little or no capital, the manufacture and sale of jewelry bearing unreasonable warrants not justified by the quality of the goods. Now I am not going to settle all or any of these difficulties offhand; brainier men than I have wrestled with these questions for years, but I do think the settlement of them all would be made much more easier if there was a perfect understanding between all branches of the trade, which can be brought about through committees from each.

There are the three distinct branches of the business—the manufacturer, the jobber and the retailer—and it seems to me the distinction between the two last is made by the manner of doing business and not by the volume of business done. A concern selling the consumer is a retail concern, whether its annual sales are five thousand or a million dollars, and should not be able to buy its merchandise direct from a manufacturer unless the other retail trade have the same concession. Again, a jobber who expects this protection from the manufacturer is, to say the least, inconsistent if he will not accord a similar position to his customer, the retailer. You are, I understand, striving to establish a fixed selling price on certain lines of goods. I want to say to you that you can never maintain a fixed selling price on any line that is sold direct by the manufacturer to the mail order houses, the department stores, or to the large retail trade at a price less than that made by the jobber to the ordinary dealer, for the simple reason that the price which the ordinary retailer must get in order to do a profitable business affords an unreasonable profit to those retailers who buy direct at near jobbers' cost. A fixed buying price is a necessary precedent to a fixed and maintained selling price. And if you will go over in your mind the lines which maintain a fixed selling price you will find they are lines marketed exclusively through the jobber or exclusively through the retailer.

There are two remedies for the present chaotic conditions. First, let the manufacturer dispose of his product through the jobber or, if the jobber is a useless appendage, let the manufacturer sell his goods direct to the retailer and put the jobber off the map entirely. Just so soon as this is done, and the manufacturer disposes of all of his product to the retailer, he must revise his prices upward, because the cost of transacting his business would be very materially increased. I do not believe that goods in our line can be sold direct from manufacturer to retailer as low as they are now sold by the jobber. In other words, in my opinion it costs less to care for the needs of the retail jeweler through one source of supply than it would through 150 or 200 sources.

My own idea is that the jobber has his proper place; that he is a necessary factor in the distribution of merchandise, that it is neither convenient, practical nor economical for each retailer to buy his mainsprings of a mainspring manufacturer, his pliers or tweezers of a toolmaker, his Elgin, Waltham, Howard, Dueber, Keystone, Fahys or other makes of watches of each individual maker, his chains of perhaps five or 10 factories, his sleeve buttons of as many different concerns, etc., through the line. If my idea is the correct one, then both retailer and jobber should be protected by the concerns whose lines they handle.

I do not, and I take it that you do not want to if you could, and the laws of the land do not permit you if you did want to dictate to any manufacturer or jobber who he shall sell or how he shall run his business. The law protects each man in the prosecution of his trade so long as it is legitimate, and a manufacturer or jobber who desires to market his goods through mail order, dry goods or hardware channels or direct to the consumer is not necessarily dishonest. The thing, in my mind, that we want is that each manufacturer, jobber and retailer shall be honest with one another; that we shall not be playing this game with marked cards or loaded dice; that the policy of each house shall be understood and adhered to. I have no quarrel with any manufacturer who sells to the retailer, nor with any jobber who sells to the consumer, provided he does not misrepresent his business methods. I might doubt his judgment, but I concede to him his right to run his business as he sees fit. But I can see no justice in your competitor across the street, because he is running a wholesale department, buying his goods for his retail store at 10, 15 or 20 per cent. less than the same goods cost you. Nor can I see any element of fairness in the manufacturer selling the jobber and through the jobber building up his volume and thus decreasing his percentage of expense, and then selecting a few large retailers of department stores and placing his goods with them at figures which enable them to sell at prices that you, the jobber's customer, cannot possibly meet and live. Nor does it strike me as good business policy for you as a retailer or me as a jobber to handle lines marketed in such a manner that we can neither of us make any money out of them.

I realize that many jobbers and many manufacturers will not agree with me entirely at this time; that certain manufacturers have developed their line to handle two classes of trade, and that possibly they cannot change their policy at once without serious loss. I know also that certain jobbers, especially among the older houses, have always had retail departments, which they cannot discontinue at a moment's notice. But I am confident that the better class in both branches will realize the fairness of this principle, and will take steps to adjust their business along these lines. As a matter of fact, I believe that now there is comparatively little retailing by jobbers, not nearly as much as the ordinary jeweler believes. I have often heard retail jewelers mention jobbing houses as retailing when I had reason to know that there was no truth in the accusation.

You are, I understand, endeavoring to arrange that lines you handle shall be sold only through the jewelry trade, and yet many of your colleagues in times past have gone home from these association meetings and sent their order for silver plated flatware or nickel clocks to some hardware jobber because he is offered 1 per cent. lower price than made by the jewelry jobber, forgetting that the difference in the time given by the hardware jobber and the time you take from the jewelry jobber is worth at current interest rates more than the additional discount you get. By such practices you offer the manufacturer a premium for selling the hardware trade.

And now, Mr. President, in closing I want to thank you on behalf of myself and my associates for the courtesies extended us. We appreciate the honor you confer on us by your invitation to be present and to speak to you, and we feel that you and your colleagues agree with us that negotiation and not boycott is the proper solution of any difficulties that arise. Let us treat with each other like men, in an honorable, honest and considerate manner. I thank you, gentlemen, for your attention.

This closed the morning session.

The ladies of the visiting delegates were entertained Wednesday morning by a musicale and lunch at the rooms of the Y. W. C. A. and were then taken around the city in automobiles. The guests numbered about 75 in all. A group photograph of the delegates and visitors was also taken on Wednesday.

The afternoon session, Wednesday, began at 2.10 o'clock. The convention hall was very warm and uncomfortable. Steele F. Roberts, president of E. P. Roberts & Sons, and president of the 24 Karat Club of Pittsburg, opened the meeting by an address on "Personality, Profit, Publicity."

This address was one of unusual merit and was filled with words of inspiration and encouragement to the trade, besides offering numerous suggestions for the betterment of business conditions.

When Mr. Roberts concluded, Jacob Franks, president of the Rockford Watch Co., addressed the meeting on "A New Era in Business."

A NEW ERA IN BUSINESS.

In responding to the new era in business it is not my intention to take you through the many byways and highways of commerce in general, but rather to speak on the retail jewelry trade in particular, as of course that is the trade in which we are all interested.

The foundation—that is the backbone and sinew—of the new era in business can be summed up in those few words so aptly coined by J. Pierpont Morgan, "community of interest." Now, what do those words really mean those simple words which have merged millions, aye billions, into the commerce of our country? They mean the civilization of commerce. They mean just as surely the relegation of barbarism in business to the rear as the Bible and civilization mean the elimination of the savage from society—for the "community of interest" idea means the organization of like industries into a protective league for the purpose of snatching the dangerous dagger of "profit cutting" from the throat of legitimate trade—and the new era in business for the retail jewelry trade in this country will never dawn until that dagger which has cut so deeply into their profits will be placed in the archives of yesterday and forgotten.

To best show you what organization will do for an industry, I wish to read you an extract from

an editorial which appeared in the *Saturday Evening Post,* July 24, and reads as follows:

"The most notable thing in fabrics, however, is a level of prices made by the American woolen people higher than has ever before been reached. Cloth which last year sold at $1.15 a yard is now held at $1.50. For cheaper goods orders have been coming in freely at five per cent. to 10 per cent. above the prices of a few weeks ago."

Now, gentlemen, you have noticed the increase in prices in these woolen goods. Now, I wish you to pay particular attention to this conclusion of the editor:

"Wool is one of the very few staple articles the consumption of which in the United States has not been increased of late years. The per capita consumption is much less than it was 20 years ago."

Just think of that, gentlemen. The consumption is reduced; there is less per capita of the goods used now than there were 20 years ago, and still the prices have been increased. Now, what facts do we derive from that statement? It is not a matter of supply and demand, otherwise the price revision would be downward instead of upward, for by all laws of commerce when the demand of an article is decreased the price automatically decreases with the demand. But the gentlemen engaged in the woolen business supplied the gap with good commercial sense; they saw the "hand writing on the wall"—that they must take drastic measures to govern their profits or their business would be ruined.

Not one or two, or a few could have done this, but they took that ideal commercial remedy prescribed by Dr. J. Pierpont Morgan, known as "community of interest," and formed a strong organization that meant each man in the trade would stand unflinchingly on the "firing line," and their united efforts have borne the fruit of success. And the "new era in business" is well supplied with examples of this kind; it is a lesson that almost every industry must learn before they can get the most out of their business.

We do not hear very much about "price raising," but we do hear considerable about "price cutting" in the retail jewelry business. This business has been going from "bad to worse" until to-day quite a percentage of those engaged in it are barely making a living, and their earnings can hardly be compared favorably with the average mechanic's wages; like the proverbial "drowning man grasping at the straw," they look in all directions for a change to take place, but, gentlemen, there is only one direction for you to look—your glances to the outside have borne you no fruit, you must come look inside.

It should be your aim to bring every retail jeweler in the United States into the ranks, and then have a retail jewelers' association that will show a solid front; so when that association voices a sentiment, it becomes the sentiment of the united industry. Then I will guarantee you, when the voice of that grand organization reaches the ear of the manufacturer, it will not come to him as an appeal, but it will come to him in the voice of a command, and then let him who dares, refuse to listen and abide by that authority.

Now, I am of the opinion that co-operative stores in this country have not met with success. Just as co-operative merchants band together for the purpose of making purchases, in the same manner could the jewelers of this country arrange between themselves as to what their earnings should be and at what prices they should sell their merchandise.

When that time comes, gentlemen, the "new era in business" for the retail jewelry trade will dawn. I know that some of the more successful jewelers have frowned on the association and could not see from their standpoint where they could be benefited, always using as an argument that they were capable of taking care of their own business. Of course they are—no one wishes to have a paternal organization that would take away individual rights or regulate the individual business of individuals. But they are erroneous in their conception as to organization. No man is so big as to say that an organization of this kind is not necessary. The biggest captains of industry, men of the commercial world who have prided themselves upon business ingenuity and upon the millions that they had amassed, have bowed to the "community of interest" idea, and have become privates, working hard in the ranks of an organization of those industries in which they were interested.

It is my hope, gentlemen, that some day every retail jeweler in the United States, big and small, will be joined into an organization such as I have mentioned, because, as we all know, there is dire necessity of improving the conditions of the retail jewelry trade.

In speaking of the advisability of organization among the retail jewelers, I desire that it be understood, and you can readily understand that I personally have no interest in any association, but of course my entire interests are wrapped up in the betterment of the retail jewelers' business, and I urge and advocate this organization movement, realizing and believing after the most minute investigation that it is the one logical method to improve the existing conditions and bring about better results. But mark you, no one jeweler or no dozen can start in and say, "My profits are too small; henceforth I must get twice as much for my goods," etc. It must be a united effort, a unison of thought, a movement towards this advancement, enthusiastically taken up.

Another very important matter to look into is the "why and wherefore of basing a profit percentage." It appears that the retail jewelers of this country, in making prices on the articles that they are handling and selling, are overlooking the fact that jewelry is a luxury, and the buying public should pay a profit based upon the profits usually gained on luxuries.

Another thing: The jeweler in his community stands in a little more of a confidential relationship with his customers than do the ordinary run of merchants; as a general thing, when a prospective purchaser is about to buy a watch, a ring, a chain, a bracelet or precious stones, he asks the jeweler's advice, and purchases along the line of the suggestions made to him by the jeweler. In this way considerable of the time of the jeweler is taken up. Also, a certain amount of the time of the jeweler is taken up in the regulating of watches. Sometimes an article that has been bought may slightly turn in color, through no fault or misrepresentation of the jeweler, but in order to pacify the customer the jeweler probably has the article recolored, for which he makes no charge.

All of these facts must be taken into consideration when basing the profit, and the profit should be based upon such a scale that the jeweler can afford to give the time necessary in his particular line of business. But the facts of the case, as I am to prove to you, are that the jeweler's profit is not on the right comparative basis with the "butcher, baker and candlestick maker." For instance, I have investigated the profits on some 10 different lines of merchandise. I find the smallest average profit to be that of the grocer, which is about 25 per cent.; but taking into consideration that this merchant is selling necessities and that his capital is turned almost every 15 or 20 days, this is a better showing than that of the average retail jeweler.

Now, my investigation along the profit line has induced the following facts:

The druggist earns a gross profit of about 85 per cent., which is an excellent showing, taking into consideration that in many instances almost one-half of his sales consist of cigars and proprietary medicines, upon which the gross profit is less than 50 per cent.

The confectioner, who turns his capital many times in a year, earns 65 per cent. profit.

The butcher, whom we cannot do without and whose every article is an absolute necessity and whose capital is turned every few days, earns 40 per cent.

The dry goods merchant, who handles to a certain degree staples, earns from 30 per cent to 50 per cent., his profit largely depending upon the location.

The clothing merchant earns 55 per cent., shoe dealer, 33⅓ per cent.; haberdasher, 35 per cent.; retail hardware merchant, 50 per cent.; retail milliner, 100 per cent., and in many instances, where they handle what is known as novelties or fads, the profit is still greater.

It is safe to say that the average jeweler does not earn over 50 per cent., and when you analyze the different points:

First—That he is selling a luxury.

Second—The time that he consumes with his customers.

Third—His confidential relations to his customers.

Fourth—When he makes a sale he is not absolutely through with his customer.

Therefore, to place himself upon as good a basis as his brother merchants in other lines, it is my opinion that his gross profits should be increased to 100 per cent., and just as soon as the "new era in business" dawns upon him and he shatters that profit-cutting dagger by thorough organization, he will operate his business in a manner so as to yield him a proper compensation.

Along the theory of a "new era in business," a very interesting thing was brought to my notice about a month ago, when I was present at the meeting of the Illinois State Jewelers' Association, held at Peoria. I listened with great interest and considerable admiration to an address delivered by W. J. Pilkington. Mr. Pilkington stated that all the business houses of Dexter, Ia., on June 1, were turned over to him to be operated under his managerial guidance and advice until Jan. 1. Among these institutions were two banks. Each concern was to retain their own help, but Mr. Pilkington was to be the absolute executive, and the business houses in the city of Dexter were to be operated wholly under his instructions.

I believe that the merchants of Dexter, Ia., made a very wise movement, because with a man of Mr. Pilkington's marked ability there is no doubt in the world but that the methods he installs will enable him to discover quickly the weak spots in the methods of any and all of these concerns. For instance, those that advertise will be shown how to advertise without the useless waste of money. Others probably will be shown that they are carrying too much business on too small a capital. Some will probably be told that they have certain departments in their business that are unprofitable and should be eliminated—and so on down the line. And I wish to go on record as stating that by Jan. 1 everyone of these institutions will have made increased money during the term of Mr. Pilkington's supervision, and that there will be pointed out facts whereby, in the future, they can continue to improve.

I am not making this statement in the interest of Mr. Pilkington, because I never met him before the time mentioned, but I simply wish to show that in the "new era in business," petty jealousies are "sidestepped" and the merchants are becoming big and broad enough to be willing to take such advice as they believe will mean the improvement of their business. It further demonstrates that it is a mistaken idea for merchants to say that their business cannot be improved and their bad trade is on account of poor location, or that the times are dull.

Now, of course it would be absolutely impossible to find a Mr. Pilkington that could operate 20,000 jewelry stores, located in different sections of the country, but it would not be impossible and it would be logical for these 20,000 jewelry stores to form an organization or an association that would work as one man, to remedy the ills and strengthen the weak spots of the retail jewelry business. It is my belief that these 20,000 jewelry stores would receive just as much benefit from a combination of this kind as the merchants of Dexter will through Mr. Pilkington's executive ability.

To further illustrate the theme upon which I am talking to-day, I will be obliged to transgress a little, and mention the business with which I am connected. I dislike to do this, but my apology is that I believe I can demonstrate the subject more clearly to you by doing so.

As you are probably aware, at the early part of this year our company adopted a new selling policy, confining our entire output to the retail jewelers exclusively and also establishing a retail selling price. In other words, making our watches "factory priced." Our entire object in putting in this policy was to try and advance the profits of the retail jeweler first in eliminating what we believe to be unjust competition and making it absolutely necessary that a purchaser to get our watch must get it from a legitimate retail jeweler, and second, to absolutely eliminate "price cutting." Therefore, we most firmly insist that our prices must be maintained, and where there is proof that a jeweler has not maintained the price, we withdraw our watches from that jeweler.

Now, this method or system has brought about a few little complications that I am sure will be of interest to you, and to show you also how far away from the "community of interest" idea the retail jeweler is to-day. For instance, one jeweler from Corning, Ia., wrote us, enclosing a clipping from a newspaper where a competitor had advertised some well known watches at a certain price that was low, and concluded his advertisement by stating "The celebrated Rockford watches also at very low prices."

The gentleman in writing us, stated that he understood that the retail selling price of our watch was to be maintained and that he wanted his competitor to stop advertising them at cut prices. We responded to the letter, telling him that he was absolutely correct, that the retail selling price of our watch must be maintained, and that if we found anyone cutting the price we would use our best efforts to put a stop to it, but that, notwithstanding the fact that his competitor advertised

Rockford watches at low prices, this advertisement did not prove that he was selling them below the price stipulated, and that we would consider it a great favor if he would send someone into his competitor's store and endeavor to purchase our watch below the retail price, and with this proof, we informed him, that we would take steps we deemed necessary, but that we could not, on the mere fact of the advertisement, take it for granted that our watch was being sold below the retail price, in fact, we further went on by saying the advertisement in our opinion proved that he was not cutting the Rockford watch price, as all of the other watches were advertised at a given price and the Rockford watch was not. Therefore, we stated, we had no proof that the jeweler complained of was not living up to his contract with us, and was only advertising as a "live" merchant would.

The gentleman, responding to our letter, evidently took exception to that portion in which we referred to his competitor as a "live" merchant, and asserted us "If it is your opinion that this is only such an advertisement as a 'live' merchant would assert you have a different idea of business than I have, and the advertisement referred to is a lie as to how the concern is selling your watches at cut prices, and any promise made to you could not be believed. If they will deliberately lie in an advertisement they will lie to you." Considerable other statements were made along the same line but still we could get no proof from him that the firm complained of were cutting prices.

A few days ago we received a letter from a jeweler in the town of Red Creek, N. Y., stating that, according to our terms, he would be compelled to sell one of our No. 935's in a nickel case for $9.25, and wanted to know how this could be done when all the catalogue houses were advertising well known watches of a similar description, cased in the same manner, at from $7 to $7.50, and that in his opinion our retail selling prices were altogether too high, that 33⅓ per cent. was all that a jeweler should earn.

Almost in the same mail, we received a letter from a jeweler in Phoenix, Ariz., stating that he objected to being compelled to sell our watches at the price marked on the tag—that he could not make a living selling watches at these low prices, that he knows our watches are good and he ought to get much more for them. And shortly after we received a letter from a jeweler in Miami, Okla., criticizing us severely for attempting to state at what price he shall sell, stating that he pays for what he buys and he sells for what he pleases, and that he is opposed to trusts and combinations and their method of doing business.

Therefore, our only conclusion can be that we must figure out that which in our opinion will be the best for the majority in the business, and when we have figured out that best, we must bear our burden and fight along legitimate lines.

If the retail jewelers of this country had an organization such as that which I have outlined, the jeweler who stated that $9.25 was too much for him to get for our No. 935, because well known watches of similar description were being sold by catalogue houses for from $7 to $7.50, would not be in a position to make this kind of an argument, for then the legitimate retail jewelers through their association could make it known that quality goods to become standardized and sold by the retail jeweler, must be sold by the retail jeweler exclusively.

Gentlemen, I assure you that the deductions that I have made have not come through hasty conclusions, but through minute investigation, taking into consideration not only every State in the United States, but the cities and towns as well, and the information that I have gathered is based upon facts, and I know this, that a luxury, the sales of which are limited as compared to a necessity, must bear a far larger gross profit than a necessity, otherwise it is not upon a logical basis. The trend of times is ever advancing—then why should the jewelry trade, of all lines of business stand still? The prices, gentlemen, on that which you eat and that which you wear, the rent of the house in which you live and the labor which you must purchase, has steadily advanced in the last 10 years, and if your profits do not advance in a like ratio you simply cannot exist.

The "new era in business" means organization, industries of a like nature getting together, means the elimination of unjust competition, means the elimination of enmity between competitors, means rather that competitors in a like industry join themselves in an army to protect the common enemy. We are now upon the threshold of a new prosperity, the country is in excellent condition, all things indicate that business in the Fall and Winter will at least be normal, and that the year 1910 will usher in again a new prosperity period. It is time to get "into camp" and be prepared to take advantage of this wave of prosperity that is bound to reach us. Your advancement is in your own hands—a fixed price, with a living margin, no deviation, and standardized goods for the exclusive use of the retail jeweler, that, gentlemen, in my opinion, is your salvation.

Guy V. Dickinson, vice-president and general agent of the Elgin National Watch Co., next delivered a fine address, entitled, "On the Firing Line."

ON THE FIRING LINE.

When Mr. Archibald first asked that I address your convention in Omaha, I hesitated to accept the invitation. I did not feel especially qualified to make either a very interesting or instructive talk, and also it was doubtful if I could be with you, but Mr. Archibald has been so graciously persistent that I have felt very much flattered, and as he told me the delegates to the convention would be disappointed if I did not accept. I think this was a pleasant little fiction on Mr. Archibald's part, but none the less agreeable.

I want to compliment the National association on the unselfish, untiring and capable administration of its affairs by its executive officers. Mr. Archibald, your president, is conspicuously entitled to the highest praise, having devoted almost his entire time to his official duties, and it must have been at considerable sacrifice to his private interests. I have had some experience in association matters, as this present organization is the second one to come under my personal observation, but, as I recall it, it is the third time that the retail jewelers of the country have attempted to form a permanent National body.

Although the preceding ones did not attain the importance of the present, they were the educational stepping stones that apparently every organization must use before finally reaching success, and the benefit of their experiences comes down as a heritage to the present association. That your National Retail Jewelers' Association is a success seems to be proven by the great increase in membership and the broadening of the policy of the association, recognizing that permanent success can only be secured and maintained by considering not only the retail dealer's interest, but all those having to do with the production and sale. Business conditions are continually changing, and the long headed members of your association realize that questions of trade advancement should be studied from the impersonal, as well as the personal, viewpoint, and that it is not only desirable but advisable that the retail trade of the country should have this National organization and meet in convention to study one another's policy of business, finding out what makes for success and what does not, and what new conditions have arisen with their problems to be solved.

Association members realize that all retail dealers cannot be equally successful. Conditions in Maine differ from those in California, the extreme north from the extreme south, and the middle from the coast States. In smaller and less competitive communities, liberties may be taken, differing from a strict business policy, that would be disastrous if practiced elsewhere.

The larger the community and the greater its purchasing power, the more competition there will be, and to be successful a man must be thoroughly alive to all the surrounding conditions, that he may take advantage of every opportunity to enlarge his field of operation, minimize his expense of doing business and add to his reputation as a good merchant.

This term, "good merchant," is very comprehensive in its requirements. It means a man who is careful in his selection of a location, making his store neat and attractive and having his stock well selected and prominently displayed. He should study his customers and all those to whom he appeals, hoping to make them customers, learn as nearly as he can their demands, their tastes and their purchasing power. His advertisements should be truthful in statements, that the public may not be deceived into expecting more than it is possible to give. All these questions the thoughtful man, when he attends the convention, has in mind, and he expects to absorb something for his individual interest, as well as adding something from his own experience to the benefit of others in the trade. In this connection I read an article in the Saturday Evening Post of July 10th, on the subject of a Trust in the Retail Business, that gives a good idea of what may be accomplished in a retail business under severe competitive conditions, if the dealer will



MEMBERS AND GUESTS WHO ATTENDED THE FOURTH ANNUAL CONVENTION OF THE AMERICAN NATIONAL RETAIL JEWELERS' ASSOCIATION.

learn to buy the right goods and practice good salesmanship.

The present association, as I look upon it, realizes that the problems of trade cannot be solved all in a moment, that the most is accomplished by making progress slowly. This means that the conservative members of the association realize how much there is to accomplish and how necessary it is to develop the spirit of good-fellowship in their association and eliminate, as much as possible, the personal and individual prejudice. At the same time, for the National Retail Jewelers' Association to reap the fullest success, it is necessary to have in its ranks the progressives—those who are not satisfied to make haste slowly, as it is the men who want to know and who are not satisfied, but restless for achievement, who are really great factors in the accomplishment of necessary reforms and advancement. The conservatives and so-called insurgents are both necessary in associations such as your national one.

I understand that the association is growing very rapidly—not only in the point of members, but also that the representative class of retail jewelers throughout the country are becoming interested. This is decidedly gratifying, as we feel sure that something eventually will be accomplished that will be to the advantage of all concerned. We want, as much as possible, unity of action, faith in one another, and belief that each and every one of us is striving for success on the right lines. It is not all plain sailing and we must meet conditions as we find them, have faith and pride in ourselves, remembering that we are on the "Firing Line" of business, and that if, through ignorance, indifference or cowardice, we fail to properly interpret the public demands and tastes, some one else will take advantage of our shortcoming and get the benefit.

We must remember that capital is looking for investment, and, naturally, because of the nature of the jeweler's class of merchandise, the attractiveness in appearance, the supposed intrinsic value and the fiction of large profits, the business of the retail jeweler is more or less subject to attack.

The consumer, whose money pays the original cost of manufacture and the profits to the different salesmen, from the manufacturer to himself, and becomes a final and lifelong possessor of the article purchased, is entitled to more than passing consideration, and it is natural that merchandise will get to the pockets of the consumer by the shortest and most economical route, and, as trades-people, it should be realized that, as vehicles of distribution, the jewelers should study the road over which they travel and make their progress towards success as smooth and direct as possible, cater to the demands of the public, systematize their business, so that the cost is at the lowest possible level, learn to criticise and suggest advertising copy that is attractive, make an appropriation from their business for advertising, proportionate to the business that they should expect to get in the communities where they are located, examine their advertising copy that it may not betray the confidence of the community, then the result will be far beyond their expectations, and if this association, as an association, will work out some harmony of action among its members along these lines, a great step will be made toward eliminating the difficulties that the trade now experiences.

There is a subject, which is of a great deal of importance to the retail dealers, which has received, so far as I am able to learn, very little attention, and this is the matter of raising the standard of the watchmaking class throughout the country, as relates to workmanship. We have a number of horological schools in different parts of the country, some of which are giving a very practical course of instruction, although they may not be quite so advanced and thorough as the horological schools of Europe. It would be a good thing for the association to interest itself in the best of these schools and encourage them to increase their time and thoroughness of instruction, before granting any certificate to a student, and it should be one of the interests of the association to agitate the question of state regulation for watchmakers and have an examining board, the same as other trades have succeeded in having appointed, so that a watchmaker could pass the examination before that board and get a license for practicing his trade within the boundaries of his state.

I understand that the Nebraska Association has made some recommendations along this line. At the beginning, there would have to be more or less leniency in these examinations, but year by year we could improve our class of workmen and finally become just as thorough in our instructions of the trade as they are in any other country of the globe. The safeguarding of a watch, after it is sold, is just as important to the manufacturer and to the dealer as in the first instance. A satisfied customer is the best possible kind of an advertisement, and the interest of the retail dealer and the manufacturer are always linked with that of the consumer, in the satisfaction that the watch may give.

In this country a systematic and thorough education of apprentices has been neglected, and this neglect must be ascribed to two causes.

First, the early immigration of competent watch repairers into this country from Europe and England who would work for comparatively low wages, and were thoroughly trained in the mastery of watches of all kinds and classes, made it somewhat unnecessary.

The second cause of our neglect in the thorough education of apprentices has been the supremacy of the American watch and the ease with which it could be repaired.

In Europe, where there is little uniformity of manufacture, and the duplication of parts is a recent idea, the apprentice, before he is qualified to take a position as journeyman, must give from four to seven years to the learning of the trade, his education beginning with a thorough foundation in the use and handling of tools and instructions in the making of parts. From this beginning he is carried through the different stages of repairing and watchmaking work until he is qualified to handle the most intricate and delicate pieces of mechanism. Not only are his hands educated, but also he is given a theoretical knowledge of the principles of mainspring, train, escapement, balance and hairspring action, and when he has left the direction of his master, he is qualified to undertake most difficult work.

In addition to the careful training of the apprentice in Europe by the master watchmaker, there are on the continent horological schools for the education of the student apprentices in mathematics, chemistry, metallurgy, physics and such studies as will equip him for a thorough understanding of the fundamental principles of mechanics applied to watchmaking.

In Switzerland, after all the requirements of apprenticeship have been fulfilled, the candidate for a master mechanic's degree must be examined and accepted by a board of experts appointed by the government.

In the first place, in this country, there should be some well-directed effort on the part of the expert watch repairers to secure as apprentices boys with mechanical tastes who would appreciate the necessity for a thorough training. The best way to do this is to keep the apprentice away from the commercial end of the business and not let him know anything outside of the repair bench. The glitter of jewelry and the activity of the salesman coming in contact with customers is very apt to appeal to a young man, but if he can be separated from this influence, with his attention directed to the repair bench only, he would be much more apt to continue his education in the desired direction.

The instruction of apprentices in this country cannot be made as slow of application as in Europe. The disposition of the apprentice here is opposed to it because of his more active, enthusiastic and energetic intelligence, and he will not be willing to plod along by slow stages of progression. At the same time, he can be taught the principles of the trade and given the manual training necessary for him to do careful and intelligent work.

As we have a number of horological schools in the country where a young man who is really desirous of learning can get the first training, the jewelers might work in harmony with these schools and have it understood that instead of accepting the students as finished repairers, they will take them into their employ, pay moderate wages and develop them still further in the general repair work, requiring a term of service before considering them entitled to a recommendation. In this way we would soon develop a class of repairers superior to those being educated under the present conditions, and we would also be less at the mercy of the really high-class repairer, who, because of his expert ability, is able to demand wages that are out of proportion to his returns. We probably cannot, under a short term apprenticeship, hope to develop the thorough training of watchmakers as is evidenced in Switzerland, nor is this absolutely necessary.

If the majority of the apprentices were instructed in the principles of watchmaking, so that they would have an appreciation of the general mechanism of the watch and be able to handle the tools with facility, the jewelers and their customers would be protected against many of the so-called watch repairers, who are doing a greater injury to the watch than comes from ordinary wear.

Unless some action is taken by the jewelers, individually or collectively, to properly educate apprentices in the watch repairing business, we will soon have a very serious difficulty to face, one side of which will be the paying of extravagant salaries to educated repairers, which will leave no margin of profit for the repair work, or trust the work to the hands of inexperienced men and take our chances on keeping out of trouble with our customers.

In addition to the subject of good journeymen, the subject of advertising is a very popular one and a great many writers and speakers have expressed themselves very clearly and given some very good advice to the merchant who is bidding for business, and there is one thing that I have noticed particularly in the last few years, in regard to advertising, and that is the improvement of the tone, the greater care in the writing of the copy to see that the statements contained therein are not misleading. It is true that there are a great many advertisers throughout the country, who still feel that the only way to get business, or attract attention, is to deceive, or attempt to deceive, in their statements, but this number is growing considerably less, and as compared with the large numbers of advertisers who are truthful in their statements, they are in the small minority and conspicuous because of the deceptive character of their copy.

It is getting to be more and more a disposition on the part of the publications throughout the country, such as newspapers, magazines, periodicals, journals, organs and so on to criticise the copy of their advertisers and eliminate, as much as possible, the untruthful or misleading statements. Of course if the field of advertising is left only to those who are in the habit of writing misleading copy, the publishers have no way of determining the bad from the good, but if every tradesman who is anxious to build up a successful and well-founded business will use a certain amount of his profits to advertise his stock to the public in a true and honest manner the dishonest advertiser will soon be driven into changing his methods.

In this paper that I have read, I do not believe that I have said anything that is particularly new, or touched upon a subject that has not already been under your consideration, but I feel that the retail jewelers in their association can do more than they have done along the lines of conservative, persistent and conscientious unity of action by studying the conditions of trade, accepting those which are fixed and determining how best to differentiate themselves from the trade in general, by making their accomplishments, collectively and individually, distinctive from the general class of merchants who are simply shrewd buyers and distributers of merchandise. There are few classes of trade that have the opportunity of separating themselves and their business from the general merchant that is possessed by the jeweler. The opticians have recognized their opportunities and have accomplished a great deal in their associations along similar lines, and the jewelry trade should be equally able.

I want to thank the members of the association for their kind attention and also for the compliment paid me in extending me the invitation to talk. I am exceedingly anxious for the success of your association and will be pleased, at any time, to do all that I possibly can to contribute to that success.

Mr. Dickinson's speech was listened to with the closest attention and seemed to make a deep impression upon those present.

"Building Up a Retail Watch Business," by W. H. Ingersoll, was the next paper read.

BUILDING UP A RETAIL WATCH BUSINESS.

As manufacturers, jobbers and retailers we are all anxious to sell more watches, and there are facts to show that this is a reasonable ambition, because there are some 80,000,000 of



SOME OF THE EXHIBITS MADE AT THE RECENT CONVENTION OF THE AMERICAN NATIONAL RETAIL JEWELERS' ASSOCIATION.



The Elite Traveler's Watch

Fancy Leather Goods

Our 1909 Holiday Collection is now ready for inspection

SEND FOR CATALOGUE, J

TRADE R MARK **C. F. RUMPP & SONS** ESTABLISHED 1850

PHILADELPHIA

New York Salesroom, 683-685 Broadway

WE MAKE OUR OWN GOODS

and consequently have no selling expenses to make the price high. Therefore, we are in a position to guarantee our goods to be fully 33 1/3 % less than what you are now paying elsewhere for goods of similar quality. OUR CATALOG, "The Silent Salesman," tells the full story. Write for it to-day.

OUR LINE, including Combs, Barrettes, Hat Pins, Sash Pins, Collar, Cuff and Veil Pins and Sets, Brooches, Bandeaux, Hair Pins, Scarf Pins, Link Buttons, Sets and Tie Clasps is complete in variety of design, style and quality. Our New Catalog should be in the hands of every merchant who handles jewelry. Send for it.

PERRY JEWELRY CO. Manufacturing Jewelers Caesar Misch Bldg. PROVIDENCE, R. I.

"Deal Direct with the Manufacturers"



No. 606

THE

U.S. CO. **ART SHOP** U.S. CO.

Makers of the Best and Newest in Brass and Plate for the Jobbing Trade

COLLAR PINS, BROOCHES, CUFF PINS
VEIL PINS, HAT PINS, LINK BUTTONS

Prices range from $5.00 per Gross up
Subject to Discount

Let us send you a selection

UNIVERSAL SUPPLY CO.

9 Calendar Street PROVIDENCE, R. I.

A. S. WORMOOD

Jobber of

Illinois Movements—Fahys Cases

116 South 6th Street SPRINGFIELD, ILLINOIS

I have sold Illinois Movements to the retail trade continuously for almost thirty years. They are better to-day than ever. There is a reason (with apologies to Post). No better watch cases are made than Fahys and a *great* many not as good. I always carry a complete line of these goods. Orders shipped same day as received; express charges prepaid.



"Gypsy" Safety Guard Bracelet

J. BULOVA CO.

Makers of Fine Diamond Mountings

10 and 14k Safety Guard Bracelets

We will apply this guard to any style bracelet except links for $1.75 to $2.00 each.

51 Maiden Lane - NEW YORK



No. 2381

FULFORD & HOBART CO.

Ornaments and Findings

PROVIDENCE, R. I.

Flat Back Settings

Every size in rounds, from 5 to 40 millimetres, also all of the ovals and fancy shapes.

Send your stone and if we have not a setting to hold it, we will make it in 24 hours.

WE HAVE FOR SALE

A Very Rare Genuine

BLACK DIAMOND BRILLIANT

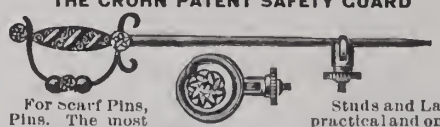
beautifully cut and polished, weight 2 3/4 + 1/32 carats. Price on application.

VAN MOPPES & SON

Importers DIAMONDS Cutters

87 Nassau St. NEW YORK 130 Fulton St.

THE CROHN PATENT SAFETY GUARD



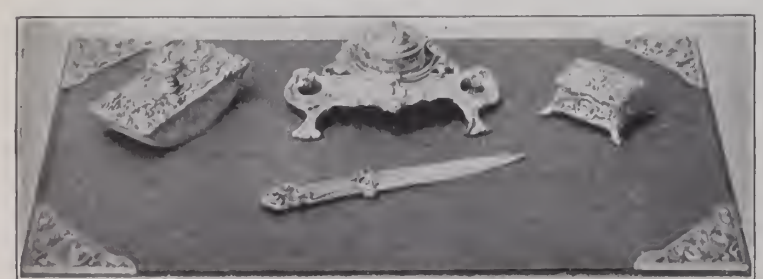
For Scarf Pins, Studs and Lace Pins. The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c.; in 10k. gold, $1.00; 14k., $1.25. M. CROHN, Maker and Inventor, 48 and 50 Maiden Lane, New York

GARREAUD & GRISER

45 John St., New York

LAPIDARIES PRECIOUS STONES

GEMS in Unique Cuttings



No. 1036—Desk Set

POLISHED BRASS FINISH

6-inch Ink Stand; Blotter, Stamp Box, Paper Cutter and Pad with Brass Corners, 12 x 18 inches. PRICE, $3.50 FOR THE SET.

Gun Metal Mesh Bags, $1.50 upwards.
Gun Metal Cigarette Cases, $1.00 upwards.
Silver Cigarette Cases, $4.50 to $10.00 Each.
Smokers' Brass Novelties in Trays, Stands, Sets, Etc.

L. W. LEVY & CO., Originators of Novelties for Jewelers 580-582 Broadway NEW YORK

pple in this country old enough to carry
ches, yet only some 40,000,000 of watches of
standard seven-jewel grade, or better, have
n sold here since the watch industry was es-
lished in America.

ow, it is a safe conclusion that less than half
watches which have been sold in the last 50
rs are still in use, and it is also certain that
the average each watch purchaser has bought
least two watches. After making all the equa
s that can properly be made as to the ex-
ge of old watches, it appears that not over
or 16 millions of such watches as we are now
sidering are at present in use. This means
only one out of every six or seven persons
ought to have a good watch really has one,
it indicates a great field upon which to direct
efforts. Of course, half our population are
men, and women are not quite such available
spects for watches as men, but if we count
y the men we find still two-thirds without as
d a watch as they can afford to carry.

Our mutual problem, then, is to find a way of
ucing the remainder of our population to "get
habit." Gentlemen, no one could have lis-
d to the eloquent and wisdom laden addresses
the speakers who have preceded me without
ing much I have profited by them immense-
and my only regret is that from lack of years
perhaps other things I cannot contribute as
hantly as they have done.

he wheel of fortune has made it my own par-
lar pleasure and duty to spend a large por-
of my time during the past year and a half
calling upon the trade in company with our
esmen, and from what I have observed and
ned in this work it has seemed to me that now
le we are here together I could not do better
n to go back to first principles and discuss
h you some of the elementary phases of busi-
s, which are, after all, the foundation locks
n which all legitimate trade rests. I refer
the things which we all know, yet which in
whirl of affairs and the routine of business
allow to sink out of sight and be forgotten.
eed, it often seems that many of us enter
iness, or perhaps drift into it, without under
nding the true nature of our calling.

Elbert Hubbard, the great Roycrofter of East
ora, has given eloquent expression to a
conception of business. As nearly as I can
te make it he says, that it is beginning to be
overed that to-day it is not enough that as
chants we should look out for "No. 1." We
st also look out for No. 2. We must consider
needs of the buyer. It is a misfortune to sell
person anything that he doesn't want, or to
anything for more than it is worth; a calam-
indeed, for the seller as much as for the
er. Business rests on confidence. We make
money out of our friends because our ene-
s won't trade with us.

For centuries business was conducted in con-
mity with that old legal maxim, "Let the buyer
ware," but as Hubbard points out, it was a fal-
y and a delusion which cost the merchants
ch, because it presupposes that the buyer must
suspicious, which is entirely incompatible with
fidence, which is the basis of trade. There
uld not be suspicion between friends, and
merchant should make friends of his cus-
ers.

et us look at it in another way. Did you
r stop to consider that all business exists
ly for the purpose of selling, and that people
us a profit on what we sell in consideration
a service that we render? There, in a nut-
ll, we have the true principle of business. We
just two things: goods and service. This
vice consists in studying the needs of those
hin our business horizon; studying the market
using our knowledge of it to sort and sift
the goods that will meet the requirements
those we wish to serve; providing a con-
ient and attractive store where people may se-
from the assortments we have chosen for
m; providing values which merit trade, and so
.

People pay us for doing these things for them,
only in the degree that we perform the ser-
do we succeed. Failure comes from a viola-
of this principle of service, for if we charge
high a profit on the one hand, it is not a real
vice that we offer, and people won't buy, and
we charge too little on the other hand, our
fit is so small that we cannot provide a service
t is in other respects satisfactory. In either
e our business suffers. Every failure is a re-
. of the disregard or the neglect of natural law,
with nature as with man, "ignorance of the
law is no excuse." We are punished for the violation, regardless of the reason. Therefore, as business men, it behooves us to understand the law.

There can be no effect without a cause. Nothing happens without a reason. We have seen that all businesses exist for the purpose of selling, and selling is a psychological question. As Mr. Shelden, who is to address us to-morrow, has said, the sale always takes place in the mind of the customer before the money passes.

It works this way: Before we can sell a man anything his attention must be drawn to it. It does not matter how, whether his need of the thing makes him think about it, or whether it is through some outside suggestion, but anyway his attention must be attracted to it first. Then he must be interested in it, and be made to want it and finally decide to buy it. No sale has ever been made in the history of the world without the customer's mind going through those four stages—first, attention; second, interest, third, desire, and fourth, resolve to buy.

Now, we have been dealing in generalities so far. In a moment we shall see how to make the definite application of these principles to increasing the sale of watches. But first it is important to have gained this understanding of the general law governing all business intercourse.

Right here I want to call your attention to the value of that force called suggestion, which was mentioned a moment ago. Suggestion is one of the most powerful allies at the disposal of any merchant. It can be used largely without cost, and again very probably on its cost in the form of advertising. It calls attention to things, which is the first step toward selling.

The suggestion may come from the man's need of a thing, but if as merchants we sell only what people demand, when their needs become so insistent that their attention is drawn to it, we won't do half the business we ought to do, and any man who lets business get away when he might to have it is not a merchant at all. He is only a storekeeper. Again, every time we sell anything the article itself is likely to be seen by others than the purchaser, and to suggest to them that they, too, purchase it. Thus we see that business begets business. It is the story of the rolling snowball.

You can also suggest things verbally to every one who comes into your store, and your clerks can do it. You can make your window a constant suggestion of the purchase of your goods to all who pass, and it is performing a real service to people to show them what you have and how it will be of use to them. And you will be paid for this service by the profits on the sales it will make. Thus we see that advertising is a creative force; it builds business if intelligently done. It is a form of suggestion. Few people seem to understand the real nature of advertising. There is a mistaken assumption that it is only a competitive weapon. Many manufacturers, as well as retailers, seem to think that only so many watches, for instance, can be sold, and that advertising merely diverts business from one make to another. That is wrong.

Does any one here suppose that if all the watch factories of the country were to join in a big, broad advertising campaign, keeping watches before the public strongly, pointing out the disadvantages under which a man labors when he has no watch, telling about the different classes of watches and what they cost, does any one suppose that all of you would not sell a heap more watches? Why, it is a preposterous supposition! Of course you would, and there you see a creative nature of advertising.

Take another example: Suppose that every jeweler in your organization was to keep in his window for three months a card explaining to passersby that watches should be cleaned every year, do you not believe that your repair business would materially increase and that the profits would pay you for this service in showing people how they can serve their own interests by giving their watches decent care? If any of you think enough of this idea, I would be glad to print such a card and send it to you gratis.

But even in its competitive aspects we find upon examination that advertising takes more business from other lines of trade than it diverts from one brand to another in the line of business advertised. For example, if a new factory were to start to-morrow, advertising a new watch, it would doubtless cause some people who were going to buy other watches to take this new one. But it would also reach many people who wanted a number of things, perhaps a boat or a gun, a picture, a rug, or what not, and since few people have the means to purchase everything they want this advertising would be the means of inducing some of them to buy watches, and the total sale of watches would be increased.

You see that we are dealing with broad problems. It is important to keep our wares before the public, to keep the public mind upon our line. If we let it sink out of sight our business falls off, for if we never get public attention to it our goods never reach their proper sale, hence all watch advertising, by keeping the people thinking of watches, increases their total sale, and likewise helps the jewelry business by bringing people to jewelry stores.

This thought applies to retail dealers in the same way. The jeweler across the street in a large sense is not nearly so much your competitor as the sporting goods man, the art dealer and all other vendors of luxuries, because he is working, just as you are, to keep jewelry before the people and to increase the total sales of goods in your line. Just which one gets the greater part of this increase depends upon which is the wiser in the service he provides, but each is working in the main for the same ends.

Let us remember that we can't reap without sowing, and we must study to take advantage of every way of spreading suggestion of watches and jewelry before the people. It is wisdom to co-operate with your fellow jeweler in the particulars in which your interests are mutual, because co-operation is the expression of organization, and organization beats disorganization every time.

Now, let us see how we can apply these general principles which have been outlined to the building up of a retail jewelry business, and especially the watch business. To commence with, most men work in a rut. They become accustomed to paying attention to certain phases of their business until they have acquired a confirmed habit. They wear the rut so deep that they get into it over their heads, and then they can't look around and see the many things oft times of greater importance which they are neglecting. Our good friend, Mr. Higginbotham, of the South Bend Watch Co., was deploring this very general tendency of men in a conversation yesterday.

The reason that most men work in ruts is that they have no broad, comprehensive plan specifically laid out. Lack of a plan in any undertaking is fatal to the highest success, and a plan should be written out so that it can be consulted, that the worker as he progresses may see that he is squaring himself and doing what he resolved to do. It makes consistency possible.

I have here a plan for a retail business which I will describe to you briefly. I believe that with this outline before him no man of ordinary intelligence, judgment and executive ability could get into a rut if he would give it 10 minutes of thought every morning on arriving at his store, because it enumerates every important factor in the management of a retail business, so that they could not be overlooked. If, when I have finished, any of you think it would be of use to you I would be very glad to print it in the form of a diagram and mail it to you.

Now, to get down to what some of you will regard as the practical part of this discourse: The volume of your business depends upon just two things: First, the number of customers which you sell, and the amount you sell to each, not in individual sale, but as a yearly total.

These two considerations depend upon the following:

The location of the store, because obviously it is a greater service to the community to place a store where it will be convenient for the many. Then the appearance of the store, because it is a satisfaction to people to be provided with an attractive, pleasant place to shop. Thirdly, the reputation and popularity which are gained by friendliness and fair dealing. Fourthly, the values offered. Fifthly, the merchandise stocked, including its quality, variety, condition and appearance.

The next factor in gaining large numbers of customers and getting them to purchase liberally consist in supplying a pleasing service, such as, for example, prompt attention and capable clerks. It was my good fortune to have the opportunity of learning the tremendous importance of these two things in the welfare of two of the greatest retail institutions in the world.

Other features of your service should be a good delivery system, co-operation between all departments, prompt and courteous rectification of errors.

LET US SEND YOU SOME ADVERTISING MATTER

A Good Timekeeper

THE TATTOO
INTERMITTENT ALARM CLOCK
THE NEW HAVEN CLOCK CO.
NEW HAVEN CONN.

A Sure Alarm

TO INCREASE YOUR SALES


No. 1199—Shaving Stand

USEFUL GIFTS FOR MEN

Have you ever considered HOW FEW really useful, practical articles you have for Men?

Here Are Two—We Make Hundreds

Such as Shaving Stands and Shaving Sets, Smokers' Articles, Desk Sets, Electroliers, etc., etc., in Silver Plate, Nickel, Brass and "Dorantique" Copper. New Line "Barbizon" Brass.



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Sanitary Shaving Mug. Keeps soap and brush clean When open cover is used for hot water.

WORKSHOP NOTES
(Third Edition)
For Jewelers and Watchmakers
PRICE, $2.50

Published by
THE JEWELERS' CIRCULAR PUBLISHING CO.
11 John Street, corner Broadway, New York

JULES JÜRGENSEN
Watches and Chronometers
PARIS—"THE GRAND PRIX"—1900
SOLE
RUDOLPH & SNEDEKER
65 Nassau St., New York
AGENTS

ILLINOIS MOVEMENTS
WADSWORTH CASES
HENRY M. ABRAMS CO.
717 Market St., SAN FRANCISCO

But you can have all these things, including the cellence of your location, your splendid stocks d values, your superior service, and it will avail n nothing unless people know about it. The w and tedious way would be to let them dis- ver it in the course of time, but the modern ay is to tell the public about the merits of ur store, which is simply advertising; and by vertising we do not mean any small or narrow ing; it is a big general force having many ases. In publishing the story of your business ou are not confined to listing merchandise alone; ery item that is worth providing for the ser ce of the public is worth telling about in your vertising. Describe your policy, the conven nces and satisfaction of dealing with you, and of the other things which you provide as inducement to trade.

Advertising doesn't necessarily mean the use newspapers. Everything that you do to com- nicate your business news can well be termed ve using. You have at your disposal all pub nications that circulate within your territory, but sides this there is a kind of publicity known display advertising, which includes not only window display and your show cases and the ibits inside of your store, but also painted wall your own building and on other buildings ut the town, sign boards which can be erected the roads leading into the city, theater cur ins, in fact, every space where many people pass n be made to echo the suggestion which you sh to proclaim. Then there is the mail, through ch you can send letters, booklets, circulars catalogues, and perhaps you would find it ntable to issue a little monthly house organ send to those about you, either by distributing from house to house or sending through the st office. Occasionally it may be well to pro le a little souvenir which people will keep about em to remind them of your wares. Some of u may have tried advertising, and concluded at it didn't pay. If that is the case it was be use the advertising wasn't right. There is good d bad advertising just as there is good and bad erchandise. One kind gives results, the other es not.

To put it briefly, I think there is one sure way writing a good newspaper advertisement, letter circular. It is this: Just pick out some typical stomer in your neighborhood, and consider that u are talking straight to him, then your ad- rtisement cannot go far wrong. Many goods your stock are advertised extensively to the neral public by the manufacturer. Now, when factory is spending money suggesting the pur- ase, for example, of its particular watch, it is ing part of the work that would otherwise be ft to you to do. It is getting attention, interest d desire for this article. One of the mos ofitable avenues into which to direct your ad- rtising, therefore, is to take such items as are ing made known to the public and let your own wn's people know that in your store they can t the goods that they have heard about.

Don't expect your advertising to revolutionize ings in a month. Persistency and continuity e its cardinal requisites. Keep everlastingly at , and keep it always fresh and newsy, and it unot fail to win out.

Now, a word about window displays. In my avels among the jewelers I do not find one indow out a hundred that is doing one-tenth f what it should. The window, as we have en, is a means for putting forth suggestions, nd it should say something definite and to the oint. There should be some central feature upon hich the mind can center, and simply to put lo: ot merchandise in the windows more as a eans of filling it up than making it convey a essage is to waste the most efficient salesman at you have and one that you pay for whether ou use him or not. Probably a hundred times s many people pass the outside of your store as me in it.

Your window should always say something of nterest to make them stop. It is the index of hat is inside. But, you say, "everybody knows e in my town; they know what I have, and d when they want anything in my line they me to me." Ah, but you are overlooking that u can create business by suggestion, and that nconsciously people judge you by your window. hey can't help it, whether they want to or not. f you want your message to be as definite as it hould be you should make it clear by always aving in your windows your newest goods, as ell as the staple articles and the advertised ar- cles in your line, and inasmuch as people al- ays want to know what they are going to pay for goods, the price should always be indicated by means of a neat and, if necessary, very small price ticket.

I know that you are afraid that your competitor is going to find out what you are selling goods for, and undersell you a little, but if you are going to run your business on this principle you are going to make progress slower. It isn't price that sells goods so much as offering the people what they want.

The problem before us is how to increase our watch sales. The answer is that we must have those goods which sell in largest numbers, and which will give satisfaction. There are five points which a jeweler should keep in mind in buying watches if he is to make this part of his business a success. First, he should know when he buys that he can make a margin of profit sufficient to provide a satisfactory service. Second, the quality must be right, for as Mr. Simmons, of St. Louis, has well said, "quality is remembered long after price is forgotten." Value is the third point. We must have the best goods that we can possibly sell for the money, and if possible the best that anybody can sell. In price restricted watches, if the restriction is genuine we are sure of something on which we will not be undersold, and if the watch is the right value for the money we have little more to ask, but fourthly, our watches must be salable, otherwise they are not cheap enough, no matter how little they cost. And, fifthly, the policy and service offered by the manufacturer or jobber through whom we purchase must be considered.

Considering that such a large portion of the public is unwatched, we must consider the best method of reaching these people. It is right and proper that we should desire to sell as high priced a watch as we can to each customer, yet we must not forget, as Mr. Hubbard says, to heed the needs of the customer. It is poor business to overload him, just as it is short-sighted for the manufacturer or jobber to overload you. And just as long as people of small means are so much more numerous than the wealthy, just so long will there be a legitimate place for the moderate priced and low priced watch. I am in the unfortunate position of recommending here something in which I have an interest, but I invite you to disregard what I say if it does not appeal to your judgment; we must remember that this large preponderance of people who are without watches cannot be induced to begin with full jewel goods, because it is natural for us to commence things in a small way. But when a man has once acquired the watch habit he can never do without one, and as he becomes acquainted with watches his taste and requirements improve.

The cheap watch is an educator, therefore it is the most practical means at our disposal of educating people to become our customers. When we recall that every time we sell a full-jewel watch we put that customer out of the market for life because his watch will last as long as he does, we see how necessary it is to be constantly gaining new recruits, and the more watches that can get into circulation in any given community the surer may we be of a high grade watch business later on.

Of course, too, the cheap watch has many special uses on account of which it brings many well-to-do people in our store. They come to get them for their children and servants and for their own use on outings, hunting trips, and so on, and people who indulge in these pastimes are a desirable class to reach. Anything that will draw people to your store is an asset, because it gives you the opportunity of making acquaintances and selling other goods than those called for. Therefore, if I were the manufacturer of the most expensive watch made in this country I would urge you, as I now do, to sell as many watches of all kinds as you could, knowing full well that in doing this you were insuring the future sales of my own product.

In closing, gentlemen, let us remember that a man is known by his works. His business is a reflection of himself. It is his expression of his personality. When we enter a store that is characterized by cleanliness, thrift, order system, decency and peace, we know that behind it we will find a man with like qualities. If the store is dirty, topsy-turvy, with poor fixtures and an untidy window, we may be sure of finding at its head an uncouth, unbusinesslike man, who does not think clearly. If he did, the expression through his work would be otherwise. Our business proclaims us, whether we will or no, and it has its effect for good or bad, on all who come within its influence. Let us strive, therefore, to take up the progressive methods.

Let us not leave them for those whom they have already made great, but let us make them our own that we, too, may grow and profit by them. Gentlemen, I am grateful for your attention and I wish you all success.

Geo. E. Fahys was not there to speak on "Signs of the Times," so R. A. Keute, Chicago manager for the Waltham Watch Co., spoke a few moments on the Waltham Co.'s new selling policy. He said he differed with Mr. Ingersoll in believing that a jeweler should sell a good watch, instead of a cheap one.

Ernest M. Lunt, manager of the Chicago office of the Towle Mfg. Co., next delivered a very forceful address on "A Golden Opportunity." This paper will be published in a forthcoming issue of THE JEWELERS' CIRCULAR-WEEKLY.

Joseph Mazer, of Oklahoma, delivered the last address made on Wednesday afternoon. His address, entitled "Justice and Evolution," offered many suggestions for the improvement of existing conditions. This address will be printed in a later issue of THE JEWELERS' CIRCULAR-WEEKLY.

The convention now adjourned for the day until the convivial festivities of the evening.

The Banquet.

More than 300 jewelers and their wives were present at the banquet given Wednesday evening in the banquet hall of the Rome Hotel. The tables were arranged in long rows and were decorated with potted plants and cut flowers. A gift from the Eisenstadt Mfg. Co., St. Louis, was a dainty rose boutiniere placed at each plate. The following appetizing menu was served:

MENU.

Cantaloupe.

Garden Radishes. Queen Olives.

Tomato Anglaise.

Filets of Black Bass, Marguery.

Anglaise Potato. Cheese Straws.

Broiled Spring Chicken, Supreme.

Punch a la Rome.

New Potato, Browned. Green Peas.

Hot Rolls. Tea Biscuits.

Cucumber and Tomato Salad.

Toasted Wafers.

Panache Ice Cream. Fancy Assorted Cake.

Demitasse.

The menu cards were exceptionally neat and artistic. At the conclusion of the banquet T. L. Combs, president of the local Jewelers' Club, introduced the toastmaster of the evening, E. A. Benson. A short address, entitled "Greetings from the A. N. R. J. A.," was delivered by the president of the association, Hon. J. P. Archibald. This was followed by brief talks by Rev. Scott Hyde and Carl Herring, of Omaha. Rev. Mr. Hyde spoke on "the Golden West," and Carl Herring addressed "the Ladies." A pleasing musicale brought the banquet to an end. The musicians included Miss Clevee, violinist, Miss Lancaster and Joseph Barton, vocal soloists, while an orchestra dispensed popular music during the evening.

Thursday's Session.

Thursday morning the committee on credentials reported that the following States were entitled to the number of votes stated: Arkansas, 4; California, 1; Colorado, 3; Delaware, 1; Illinois, 1; Indiana, 5; Iowa, 11; Maryland, 1; Michigan, 3; Minnesota, 7; Missouri, 8; Nebraska, 7;

CHAS. KELLER & CO.

ESTABLISHED 1865

SEVENTY-ONE NASSAU STREET, NEW YORK CITY

MANUFACTURERS OF 10KT.
AND 14KT. JEWELRY FOR THE
JOBBING TRADE ONLY.

NOT CONNECTED WITH ANY FIRM OF A SIMILAR NAME.

Mr. Retailer:

The SOLIDARITY case is a Comparable Case.
It's "the Case that **Courts** Comparison."
It's a Quality case at a Quality price,
with no deviation
in either price, quality or method of selling.

Any JOBBER can supply you.

SOLIDARITY WATCH CASE COMPANY
(Established a Quarter of a Century)
54 Maiden Lane - - New York
D. E. D. McMURRAY, President JOHN W. SHERWOOD, Vice-President
LOUIS J. MONTAGNON, Secretary-Treasurer

Oklahoma, 12; Oregon, 4; Pennsylvania, 12; Texas, 4; Virginia, 2; West Virginia, 2; Tennessee, 2; Georgia, 1; Wisconsin, 7; South Dakota, 2; North Dakota, 2.

The report was accepted.

The committee on president's address suggested that each State endeavor to have a law passed, whereby unclaimed repair work could be sold after being kept for six months. It also suggested a clearing house for State convention dates, so that the dates of different State conventions would not conflict in the future. The committee also suggested that the president appoint an auxiliary financial committee, consisting of one member from each State, who should solicit subscriptions from the members of the association for a specific purpose, this money to form a fund to be used for purposes beneficial to the organization, and to be held separate and apart from the general fund. Steele F. Roberts, Pittsburg, Pa., was appointed chairman of this committee.

A. L. Thoma then announced that there had just been formed an association of State secretaries, known as the A. N. R. J. Association of State Secretaries, and that the members would exchange ideas as to the best methods of furthering State association interests.

S. O. Bigney, not being present to deliver his address on the Panama Canal, the election of officers then began. C. S. Wiley, Frank Hannis and Fred Pfaffle were appointed tellers. Mr. Mazer nominated Mr. Archibald for president, in an eloquent speech, and Mr. Williams seconded the nomination. There was no opposition, and Mr. Archibald was unanimously elected. He responded and thanked the members for the hearty support accorded him.

Mr Marean next nominated A. E. Paegel for first vice-president and the nomination was seconded by A. E. Barker. Mr. Williams nominated Joseph Mazer for first vice-president, and Mr. Hurlbut seconded the nomination. Mr. Mazer was elected.

Mr. Combs nominated Chas. H. Williams for second vice-president, and Mr. Paegel nominated Jacob Nabstedt for the same office. Mr. Nabstedt was elected.

Mr. Hull nominated Claude Wheeler for secretary. Mr. Wheeler was elected by a unanimous vote. A. B. Hull was unanimously elected treasurer.

The retiring secretary, Mr. Callison, becomes a member of the executive committee, according to the laws of the association. Mr. Hurlbut's time having expired, this left one vacancy on the board, and T. L. Combs was unanimously chosen to fill the place.

The full list of officers and members of the executive committee was as follows: President, J. P. Archibald, Blairsville, Pa.; first vice-president, Joseph Mazer, McAlester, Okla.; second vice-president, Jacob Nabstedt, Davenport, Ia.; secretary, Claude Wheeler, Columbia, Mo.; treasurer, A. B. Hull, Belding, Mich. Members of executive committee—S. Callison, Dexter, Ia.; T. L. Combs, Omaha, Nebr.

Thursday afternoon, Messrs. Paegel, Nielson, Rowe, Arkwright and Sharp were appointed a committee to hear applications for cities desiring the next convention, after which A. F. Sheldon delivered an address on "Betterments in Business," which appears in the Storekeeping Department of this issue. A vote of thanks was extended to him.

After Mr. Sheldon's address, the visitors went to Lake Manawa, where they were the guests of the Equality Club. In the evening, 60 new members were initiated into the Ku-Kus, with King A. L. Thoma, founder of the order, in the royal chair. A public exhibit for the citizens of Omaha was given on Thursday night, at which 5,000 people got in line and inspected all the articles exhibited.

Friday's Session.

Friday morning's session began rather late. A vote of thanks was given to the musicians for the fine music they had rendered during the convention, and A. E. Barker, president of the Minnesota Retail Jewelers' Association, read a paper on "The Federation of Mercantile Organization as a Factor in Modern Business Methods."

Next came the report of the committee on resolutions. Claude Wheeler read them as follows:

Whereas, Manufacturers of watch movements are selling certain of their movements cased as complete watches, and

Whereas, The universal adoption of this plan by all the manufacturers would be inconvenient to the retail jobbers; therefore be it

Resolved, That the selling of complete watches be left to the discretion and judgment of the manufacturers; and be it further

Resolved, That it be the sense of this convention that we do not indorse nor recommend the universal sale of complete watches.

Whereas, It is the practice of many jewlers to sell second-hand movements to concerns which renovate the same and again place them on the market in competition with new movements, often representing them to be new; therefore be it

Resolved. That we recommend to all retail jewelers that in the future they destroy such movements and refrain from selling them to the concerns mentioned, thereby protecting ourselves and our patrons.

Whereas, The jobbers and manufacturers have demonstrated by their action and efforts at this meeting their intention and desire to co-operate with us to the fullest extent in the correction of evils existing in our trade; therefore be it

Resolved, That we desire at this time to take formal recognition of their efforts along this line, and assure them of our readiness to co-operate and confer in all matters.

Whereas, The keen competition in our trade has proven the means of many retailers forgetting the ethics which should govern our intercourse with fellow merchants; therefore be it

Resolved, That the president and secretary be instructed to compile a general code of ethics for the trade and that the same be given the trade press as soon as compiled.

Whereas, It may be necessary in the future for the carrying out of our work to raise additional funds from the members of our organization; therefore be it

Resolved, That we recommend the appointment by the president of a committee, to be known as the auxiliary finance committee, and consisting of one member from each affiliated State.

Whereas, We as retail jewelers often suffer great inconvenience and loss through our inability to identify articles in our line; therefore be it

Resolved, That we earnestly recommend to all manufacturers in our line that they stamp upon every article manufactured by them some trademark by which a jeweler may be able to identify the maker of any article sold from his stock.



THE BANQUETERS AS THEY APPEARED IN THE BANQUET HALL OF THE ROME HOTEL.

Whereas, Certain abuses exist in the retail trade which cannot be corrected by retail jewelry organizations alone; therefore be it

Resolved, That it be the sense of this convention that our executive committee be and is hereby instructed to take some action looking to the co-operation of our organization with the National organizations of retailers in other lines.

Whereas, In this and other years it has been found necessary by jewelers in the cities in which the meetings were held to solicit aid from jobbers and manufacturers in order to meet the expenses of entertaining delegates and visitors at the convention; therefore be it

Resolved, That in the future no funds shall be raised by the city in which the convention is held through the solicitation of money or contributions from manufacturers and jobbers, except through the co-operation of and in a manner approved by the members of the Executive Committee of this organization; and be it further

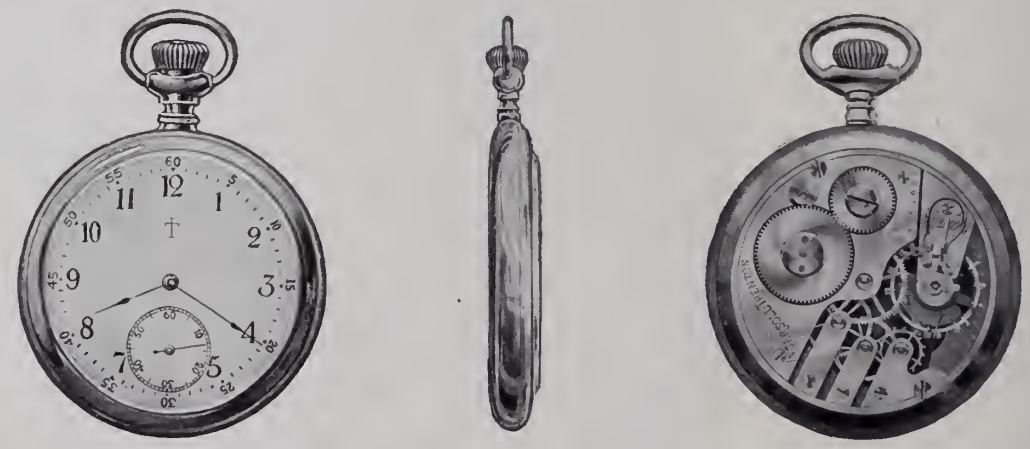
Resolved, That this resolution be subscribed to by any city applying for a meeting of the association.

Whereas, The entire jewelry trade press has given us invaluable assistance in the organization of our association, and has been so liberal in the allotment of valuable space for the publication of information concerning our organization; therefore be it

Resolved, That we, at this time, extend to the trade press a vote of thanks and heartily commend them for their work; and be it further

Resolved, That we approve and commend the action of the Executive Committee of this organi-

IN justice to yourself and to the welfare of your business, ***don't buy your Fall stock of watches*** without keeping in mind that in the 7-jewel field the new remodeled Ingersoll-Trenton is the only ***one*** sold exactly as Jewelers want ***all*** watches marketed.



(1) The "I-T" is, without exception, the best 7-jewel watch ever built. An examination will prove this.

(2) It is sold only through responsible jewelers and only direct to the retail trade.

(3) The prices are absolutely restricted, guaranteeing a fair profit.

(4) It is the most extensively advertised of any watch ever put on the market. Every "ad." reads: "Sold by responsible jewelers only."

No jeweler should overlook the article in his line which is most prominently before the public. The coupon in the corner will bring full information of great interest to every jeweler who can get these goods.

J. C.

ROBT. H. INGERSOLL & BRO.
45 John St., New York

I am willing to know about the Ingersoll-Trenton watch and its trade policies.

NAME.....

STREET.....

TOWN.....

ROBT. H. INGERSOLL & BRO.

NEW YORK CHICAGO SAN FRANCISCO MONTREAL

zation for indefinitely postponing action in the matter of establishing an official organ.

Whereas, The idea of local jewelers clubs of round table organizations as advocated by our worthy president, wherever adopted, has proven the means of bringing a better feeling among jewelers and of improving the trade conditions in that locality; therefore be it

Resolved, That we heartily indorse the plan and urge the jewelers of every city, large or small, to effect such an organization at the earliest possible date.

Whereas, The fixed minimum selling price on certain lines has proven a success and been of great benefit to the retail jewelers; therefore be it

Resolved, That it be the sense of this association that we commend and recommend that a fixed selling price be established by manufacturers on all standard staple lines; and be it further

Resolved, That we pledge our support to the manufacturers and jobbers to adopt and enforce this policy; and be it further

Resolved, That we recommend the appointment of a committee by the president to compile a tabulated fixed minimum selling price on all watch movements and gold filled cases manufactured in this country. This list is to be submitted to all manufacturers for their approval of the prices upon their respective products.

Upon motion of Mr. Stebbins, Ohio, the resolutions were adopted as a whole. A committee consisting of Messrs. Wheeler and Mazer was then appointed to call on the chief of police of Omaha to thank him for the protection of the exhibits. A member of the National Waterways Commission being present, the association went on record as indorsing the following resolution:

Whereas, We as business men are concerned in all matters pertaining to the commercial prosperity of the nation and the economic development of her resources; and

Whereas, Cheap transportation by water is one of the greatest factors that enters into the business life of any people and determines more forcefully than any other the commercial supremacy of a nation; therefore be it

Resolved by the National Retail Jewelers' Association in annual session this 6th day of August, 1909, That we endorse the movement inaugurated by the National Rivers and Harbors Congress to secure the most complete and efficient development of our worthy inland waterways by the National Government at as early a date as possible to the end that navigation upon them may be restored and made serviceable and reliable for the cheap and easy transportation of our country's products; be it further

Resolved, That copies of these resolutions be forwarded to both houses of Congress of the United States for their early consideration.

Next a resolution of thanks was passed as follows:

Arriving at the point of recognizing the courtesies extended to and the entertainment shown the delegates to this memorable convention, we now extend a rising vote of thanks to the following individuals and organizations which have contributed so much toward our pleasure during our stay in Omaha:

Omaha Retail Jewelers' Club.
Commercial Club of Omaha.
Board of Governors of the Ak-sar-ben.
B. P. O. Elks' Club.
City Press.
Mayor of Omaha.
Equality Club.
Ladies' Committee of Omaha.

A communication from the Equality Club, promising to attend the next convention of the A. N. R. J. A. and thanking the latter for courteous treatment received, was then read, and the secretary was instructed to notify the club of the association's appreciation of the same.

Then followed the contest for the place for the next convention. Mr. Paegel, chairman of the committee, announced that Detroit had been selected by the committee—open, of course, to discussion. Mr. Stebbins made a hard bid for Cedar Point, and a vote was taken with Messrs. Stark, King and Thoma as the tellers. Detroit won by a big margin, but it was decided that no city should ever secure the convention unless it could prove that it could furnish the financial resources necessary to make the convention a success.

T. L. Combs next made an announcement that it was the duty of all visiting jewelers to call on the exhibitors and encourage them by telling of the great satisfaction they felt in having them exhibit at the convention.

Time was passing, and everyone suffered from the excessive heat and fatigue. It was voted not to adjourn, but to continue the session, and the auditing committee reported everything correct and suggested that in future all States that did not pay their dues 10 days in advance of the national convention should not be allowed to vote. This was opposed and not passed. Secretary Callison then said that on account of the press of business his report was not ready, but that the association showed a hearty increase in membership. The report will be sent out later.

Treasurer Bernau being absent, temporary Treasurer Radabaugh reported $196.55 in the treasury and all bills paid. Mr. Bernau had received $1,882.24 and paid out $1,853.02, leaving a balance from him of $29.22. Mr. Radabaugh had received $1,258.72 and paid out $1,062.17. The treasurer's report was adopted.

A number of retired jewelers were then made honorary members of the association and the secretary was instructed to notify them of their honorary membership and to send them honorary membership certificates. Their names, ages and location follow: P. Gottesleben, age 65, Denver, Colo.; ex-United States Senator T. M. Patterson, age 68, Denver, Colo.; Thos. S. Sharp, age 67, Olivet, S. Dak.; H. P. Nagel, age 58, Denver, Colo.; T. E. Lucock, age 70, Lebanon, Mo.; John Baumer, age 69, Omaha, Nebr.; L. E. Armel, Holton, Kans.; A. F. Jahnke, Sr., age 87, Richmond, Va.; Henry Reis, Davenport, Ia.; G. H. Marsh, age 65, Atlantic, Ia.; Thos. Adams, age 73, Marshall, Mo.; M. E. Nabstedt, age 68, Davenport, Ia.; Silas W. Wadsworth, Los Angeles, Cal.; Joseph Schultz, Brownville, Nebr.; F. W. Bierbaum, St. Louis, Mo.; R. P. Bell, age 72, Ft. Dodge, Ia.

At the suggestion of Mr. Arkwright, Nebraska, it was decided to get a plate made, reading that the owner was a member of the A. N. R. J. A., and that each member should display it in a conspicuous place in his store. Mr. Stark, Colorado, said he would like to see some money put up for this purpose, and contributed $30 from the Colorado delegates. Mr. Hurlbut then suggested that the ex-officers of the association form a down-and-out club, and much good-natured chaff was the result.

A vote of thanks was then tendered to President Archibald and the rest of the officers of the past year. Able responses were made, and the fourth annual convention of the A. N. R. J. A. was at an end.

The following firms were financial contributors who aided materially in making the meeting a success:

American Silver Co., M. A. Meade Co., H. F. Hahn & Co., Norris, Alister & Co., F. H. Noble & Co., Knickerbocker Watch Co., S. Borgzinner, R. F. Simmons Co., Webb C. Ball Watch Co., J. J. Sommers & Co., Brainerd & Wilson, Wm. L. Gilbert Clock Co., D. B. Ward & Co., A. H. Bliss & Co., Woodstock, Roefer Watch & Jewelry Co., Wm. Sickles, Bassett Jewelry Co., Hamilton Watch Co., Stein & Ellbogen Co., Seth Thomas Clock Co., Waterbury Clock Co., E. Lechler, F. A. Hardy & Co., Kreis & Hubbard, Mauser Mfg. Co., N. Wolff & Co., Riker Bros., White, Wile & Warner, A. R. Katz & Leudan Co., D. Gruen, Sons & Co., A. C. Becken Co., Sansbury & Nellis, Adolph Goldsmith, Otto Young & Co., Sprochnle & Co., Illinois Watch Co., L. Strasburger's Son & Co., D. Ullman & Co., S. K. Jonas, Dreyfus Mfg. Co., E. Gideon Beck, Despres, Bridges & Noel, M. Rosenbloom, Bernheim & Beer, C. H. Knights-Thearle Co., Meyer Jewelry Co., American Cuckoo Clock Co., Allen McNearney & Co., Charles M. Robbins & Co., Wolfsheim & Sachs, Lindenberg, Strauss & Co., G. N. Steere & Co., Rettig, Hess & Madsen, Wm. Weidlich & Bro., A. S. Wormood, C. B. Norton Jewelry Co., Traveling Men's Equality Club, Leys, Christie & Co., and Edward Lehman Jewelry Co., Denver, Colo.

OMAHA ADVERTISERS.

A. F. Smith Co., Sol. Bergman Jewelry Co., Harry Greenblatt & Co., Shook Mfg. Co., Columbia Optical Co., Omaha Watch Repairing & Optical Institute, C. A. Williams & Co., H. Wilinsky & Co., Greenblatt Jewelry Co., Omaha Optical Co., Carson & Banks, Shultz Bros., E. I. Jones, Jacob L. Jacobson, H. Eisle, John T. Cooper, Omaha Crockery Co.

The following firms had exhibits in the convention hall. Illustrations of some of the most important ones appear on page 73d.

The Exhibits

Austin & Stone, represented by J. Dunn, displayed a large line of gold-filled pendant necklaces, fobs, lockets, vest chains, bracelets and guard chains.

The Towle Mfg. Co. was represented by Mr. Lunt and Mr. Kuhn. Much space was devoted exclusively to advertising suggestions to aid the jeweler in selling silverware. The space contained two large tables, on which booklets, advertising the various patterns of silverware, were shown, while the walls were adorned with framed examples of various illustrations of the attractive features of the booklets themselves.

The Alvin Mfg. Co. was represented by J. A. Hartig, Mr. Talbot and Lewis G. Meyerson. A beautiful line of sterling silverware, consisting of deposit, hollow and flat ware was shown. Many fine patterns of plated flat ware was shown. A special feature of the display was a showing of thin model toilet ware. Mr. Talbot was accompanied by Mrs. Talbot. The handsomest souvenir given away at the convention was a sugar shell in the bridal rose pattern of Alvin plate, the gold bowl bearing the words, "Omaha, August, 1909."

White's Art Co., represented by C. F. White, had an exhibit of unusual beauty. China plates, pitchers, vases and novelties of every description, including the newest blue mat and hand etched, were shown very attractively.

J. R. Wood & Sons were represented by A. T. Hunt. This display consisted of a large line of wedding rings and seal rings. An inclosed frame contained a large display of loose diamonds, showing the process of cutting rough, after cutting square, eight square and completed process; also American and foreign cuttings.

Joseph W. Leller, represented by H. T. Daughaday, had an exclusive line of white-stone novelties, combs and bat pins.

J. B. Ash, represented by Mr. and Mrs. Ash, showed an extensive and handsome line of real ebony goods, ladies' and gentlemen's toilet sets and manicure sets, together with loose pieces. This was the only display of its kind in the exhibit hall.

The South Bend Watch Co., represented by Messrs. Carpenter, Coulter, Wiggins, Younglove and Higginbotham, displayed a splendid line of gold watches, movements and cases. Large signs and pictures formed the back ground of the display, with a model of a watch escapement, the largest of its kind in the world; also an electric flashlight sign of a watch frozen in a cake of ice. An interesting feature was the display of a water clock.

The Rockford Watch Co., represented by Earl J. G. Lovett, Chas. O'Brien and Jacob Franks, displayed movements and cases, the main feature being a large horseshoe made entirely of black velvet on which rested rows of watches with a

Ye Mount Vernon Pattern

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large velvet watch form covered with watches suspended from the center, 400 watches being used. Samples of their new 12 size watch were shown.

The display of the Rockford Silver Plate Co. was one of the largest in the hall and showed a fine line of flat ware and hollow ware, the Rosemary pattern being especially featured. A beautiful line of loving cups, punch bowls and solid copper ware added greatly to the exhibit. Silver cups were given as souvenirs. The exhibit was in charge of C. B. Wilhite and C. J. Taggart.

The Elgin National Watch Co., represented by H. B. McKinley, showed a nice display of watches. V. B. Benedict, from the factory, demonstrating the different parts of the Elgin watch. Souvenirs were given away.

The exhibit of the Ingersoll-Trenton watches was in charge of W. H. Ingersoll, E. D. Tyler and A. L. Daniels. It consisted of an attractive case of watches. Reading matter was distributed. A leather memorandum book was given away as a souvenir to all visiting this booth.

The Waltham Horological School was represented by H. E. Swain, space also being reserved by V. J. Snell & Co., where a sizing machine for rings was displayed and demonstrations made. This was in charge of J. M. Kurtz and V. J. Snell.

R. Wallace & Sons Mfg. Co. were represented by L. F. Andrews and L. M. Mystrom. This display covered the largest space in exhibit hall and was one worthy of mention. Silverware, both plated and sterling, including every describable piece was on display and attracted much attention to those who are lovers of such pieces of art.

Henry A. Schrantz represented the Duchess Hampden Watch Works, who made a fine display of watches, and distributed souvenirs consisting of a tape measure and scarf pin.

The Omega Watch Co. was represented by their general agent, A. Max Holzheimer, an old Omaha resident, watches of every description being shown. The thinnest watch in the world was on display, full 12 size, 17 jewel and cappel escapement. Including the case it is only as thick as a silver dollar. Hand-carved gold on enamel with numerous styles of chatelaine watches made an attractive display.

R. A. Kettle, general western manager, together with D. H. Wells and W. A. Smith, represented the Waltham Watch Co. The exhibit consisted of a display of 1,000 high grade watches, complete gold watches of colonial series model, an exhibition of jewels and jewel slabs in the rough in different stages of completion and finish and an attractive showing of silver, gold and metal dials, the fashionable feature on high grade foreign watches, now being applied by the Waltham Watch Co.

The Winthrop Mfg. Co. was represented by C. D. Pettey, who showed to excellent advantage a complete line of hat pins, sash and tie pin and fobs, all of Oriental design. These goods were very handsome.

The most costly display in the exhibit hall was made by Powers & Mayer, of New York, with F. C. Kopf and Eugene F. Corwin in charge. Too much cannot be said for the display of gems which this firm sent to the convention. Diamond necklaces, corsages, tiaras, rings, brooches, Mary Garden barrettes, all contributed to the attractiveness of this booth. Worthy of mention was a magnificent and costly strand of pearls, forming a necklace. A display seldom seen were the emeralds, rubies, cashmere and star sapphires, cat's-eye and black opal matrix, all combined with diamonds in special, original and artistic designs. These were in rings, brooches, pendants, all beautiful to the eye. A 13-strand pearl collar with diamond clusters, also a diamond collar of exquisite workmanship, with six bunches of pearl grapes arranged at intervals, were two of the handsomest pieces shown. The enamel work, which is a new specialty with Powers & Mayer, was displayed in a ring, the background being blue enamel, surrounded by diamonds with diamond settings. A large vase of roses was in the center of the display.

Alfred Clark, representing the Oneida Community, Ltd., made a splendid showing of many large chests and several small chests of silver plated ware in the new pattern of Louis XVI., Wildwood and classic, a large chest of the Flower-de-Luce design being also on display. Cut flowers added to the display.

The Juergens & Andersen Co. was represented by Albert H. Kolker and F. T. Lotz. While not making a large display the quality was such that it more than made up for the quantity of articles. A medium-size case held thousands of dollars worth of rare gems, beautiful in every detail. Especially beautiful were the combination of cluster diamonds and ruby and diamond and emerald rings, diamond velvet collars and brooches with diamond drops. Among several large pieces was a La Valliere of graduated stones, the center stone in the pendant mounting weighing 11 carats and containing a 12-carat pear-shaped, coffee-colored diamond, the only one of its kind and weight known. Another La Valliere shown consisted of a canary diamond surrounded by a wreath of white diamonds. A novelty in an engagement ring displayed by this firm was a diamond heart within a heart, with a pear-shaped diamond and pearl combination, a diamond bow knot completing the upper portion. A fine line of Masonic jewels were shown, together with an assortment of loose gems.

This display of the Omaha Crockery Co., represented by Geo. H. Miller and Frank R. Graham, attracted a great deal of attention. It consisted of choice pieces of Italian hand-painted china, Japanese hand decorated ware and a variety of all kinds of decorated china. A new cutting in the glass ware of daisy pattern was greatly admired, as also was the grape etching.



EXHIBIT MADE DURING THE CONVENTION BY THE ROCKFORD WATCH CO., ROCKFORD, ILL.

J. H. Stouffer & Co., represented by E. E. Adkins, exhibited an exquisite line of hand-painted china. Plates, cups and saucers, vases, punch bowls and many novelties made one of the swellest showings at the convention. A line of raised paste gold work in the poppy design in tankards and different pieces attracted many an eye, and the display was considered one of the largest and most beautiful shown.

C. B. Norton was represented by Mr. Morgan.

W. A. Pickard was represented by Al. Bruckner. The booth contained a choice line of hand-painted china.

The Eisenstadt Mfg. Co. was represented by Nelson Hagnauer and Mr. Freide. The large room was devoted exclusively to a large assortment of jewelry, watches and diamonds, this being the only exclusive line of jewelry made at the convention. Cut flowers were given away Wednesday evening.

The C. F. Monroe Co. was represented by A. M. Brinckle and Joe Knoblauch. A beautiful line of cut glass, solid brass, sterling silver and nacara was shown.

Burley & Tyrrell, represented by F. W. Primrose and Geo. Turner, displayed an artistic line of Copeland china, together with a large assortment of cut glass, Quezal ware and Donath hand-painted china.

R. E. Williams and Mr. Richards were in charge of the St. Louis Silver Co., and made a magnificent showing.

White, Wile & Warner were represented by Ben Levy, showing a fine line of rings.

S. O. Bigney & Co. was represented by Carl Wytesgan, showing their usual attractive line.

Delegates to the National Jewelers' Convention.

J. P. Archibald, Blairsville, Pa.; Mack A. Hurlbut, Ft. Dodge, Ia.; C. H. William, Condon, Ore.; S. Callison, Dexter, Ia.; A. E. Paegel, Minneapolis, Minn.; Claud Wheeler, Columbia, Mo.; Herman Oberreich, La Porte, Ind.; F. D. Ansmore, St. Marys, O.; A. L. Thoma, Piqua, O.; H. E. Rakeman, Sapulpa, Okla.; C. Z. Rowe, Argos, Ind.; J. R. Stebbins, Ashtabula, O.; A. B. Hull, Belding, Mich.; C. H. Reideman and wife, Vinita, Okla.; Wm. Cohen, Minneapolis, Minn.; Anderson Blauton, Paris, Mo.; H. L. Raines, Marysville, Mo.; M. Miesch, Muskeegea, Ark.; Sandy Mackay, West Branch, Mich.; Chas. F. Artes, Evansville, Ind.; W. L. Jones and wife, Martinsbury, W. Va.; A. E. Barker, Minneapolis, Minn.; C. A. Mauch, Marshall, Mo.; J. J. Brown, Jr., and wife, Blackwell, Okla.; J. L. Borsheim, Omaha; Geo. Gardner, Pawhuskee, Okla.; Jos. Mazer and wife, McAlester, Okla.; John Harris, Trenton, N. J.; Richard Wieling, Peoria, Ill.; E. A. Shepard and wife, Oakland, Ia.; Geo. Thorpe and wife, Sioux City, Ia.; J. M. Halstead, Davenport, Ia.; Fritz Hoeffer, Aurora, Nebr.; I. M. Radabaugh, Illinois; C. S. Wiley, Pittsburg, Pa.; Max J. Egge and wife, Grand Island, Nebr.; W. C. Pfaeffle, Enid, Okla.; W. M. Haskins, Vermillion, S. Dak.; John C. Pierik, Springfield, Ill.; S. J. Vasaly, Little Falls, Minn.; W. F. King, Jr., Adrian, Mich.; W. F. Plainbeck, Denver, Colo.; Geo. Belhe, Chicago, Ill.; F. A. Marian, Belvidere, Ill.; W. H. Potts, Mason City, Ia.; E. B. Wade and sister, Galesburg, Ill.; D. Sharp, Brookings, S. Dak.; C. E. Tillion, Carrington, N. Dak.; A. J. Stark and Frank C. Stark, Denver, Colo.; E. H. Carey and wife, Le Mars, Ia.; S. F. Roberts, Pittsburg, Pa.; N. Nielson and wife, Harlan, Ia.; G. Wm. Stolz, Saginaw, Mich.; A. G. Hoch, Storm Lake, Ia.; Walter Stareke, Junction City, Kans.; L. E. Armel, Holton, Kans.; A. Y. Bosnell and wife, Tulsa, Okla.; W. H. Haupt, Bartlesville, Okla.; Colie P. Guy, St. Cloud, Minn.; M. D. Franks, Omaha, Nebr.; Frank Thomson, Milwaukee, Wis.; T. L. Baskett, Chillicothe, Mo.; John Hand, Iowa City, Ia.; F. J. Edgar, Eldora, Ia.; R. M. Walker, Monroe City, Mo.; Orr L. Keith, Iowa City, Ia.; J. A. Reuling, Wymore, Nebr.; G. E. Read, Lebanon, Mo.; H. A. Bump, Oklahoma City, Okla.; T. L. Combs, Omaha, Nebr.; Geo. Arkwright, Beatrice, Nebr.; O. Zinn, Hastings, Nebr.; Ed. J. Niewohner, Columbus, Nebr.; F. H. Schlampp, Wm. Joseph, Des Moines, Ia.; Paul N. Larkitz, Chicago; B. Lurdy, Cedar Rapids, Ia.; J. Ramser, Rock Island, Ill.; Jos. M. Ebeling, O. Buders, St. Louis.

The Register.

INCLUDING FIRMS AND THEIR OUT-OF-TOWN REPRESENTATIVES.

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Norton Co., Kansas City, Mo.; Harry Dixen, North Platte, Nebr.; P. Fistenburger, Woodstock-Hoefer Watch & Jewelry Co., Kansas City, Mo.; W. H. Gallope, Crescent Watch Case Co., New York; Ed. S. Villinson, Kansas City, Mo.; Aug. Meyer, Grand Island, Nebr.; L. S. Grimm, Jewell, Kans.; Theo. Schutz, Stella, Nebr.; A. Harper, American Silver Co., Chicago; J. A. Hartig, Alvin Mfg. Co., New York; W. E. Lee, Corning, Ia.; M. L. Kiele, Creighton, Nebr.; John Mudra, Stanton, Nebr.; A. Babior, Omaha, Nebr.; M. D. Smith, Heintz Bros., Chicago; J. P. Mickelsen, Nebraska City, Nebr.; T. P. Owen, York, Nebr.; J. G. Mines, Wayne, Nebr.; H. S. Olds, Ralston, Ia.

Notes of the Convention.

Mr. Weibezahn was there for Bigney. He was as modest as usual.

Carlos Hoefer came back from the Yellowstone Park to attend the convention. Carlos is an authority on wooden shoes.

Max Egge is hereditary sergeant-at-arms for the A. N. R. J. A.

If any one can beat Paegel, of Minnesota, in answering a mayor's welcoming address let him step up.

There was music before each session, and it was enjoyed by all.

Mr. Combs, Omaha, was down for an address on horology. He was too busy to make it. He said he knew more about hay than horology.

Guy V. Dickinson, of the National Watch Co., was the coolest looking man in the convention.

Mr. Pierik, of Springfield, is like Mr. Bigney, only the former uses two fingers instead of one.

Mr. Stebbins, of Ohio, suggested that every visitor buy souvenir postal cards and send them to the absent jewelers in their home town, asking why they didn't come to the meeting. It was a good idea and every one did.

Harry Lyman carried off the honors of the convention by making an exceptionally fine address. It was published in full in last week's issue of THE JEWELERS' CIRCULAR-WEEKLY.

Chulius Armbruster was here from Springfield, Ill.

Maximilian Ellbogen, of the Stein & Ellbogen Co., was an interested listener all through the convention.

Mr. Williams, of Oregon, things it a good idea to take the national convention group photograph to the State convention and show it to the jewelers who did not come to the national convention.

Jack Dunn, with Austin & Stone, ate all the cantaloupes in Omaha.

Eli Gutman was present with his flannel yachting suit.

"Cho" Mazer was the hero of Oklahoma.

Frank Lotz and Al. Kolker did the honors for the Juergens & Andersen Co.

J. P. Holliday was chairman of the Banquet Committee. It was hard work, and he didn't have a holiday.

C. E. Kendall, representing Richter & Phillips, made an attractive display of jewelry, watches and silver.

The New York Standard Watch Co. was represented by H. W. Hedge, who made a special showing of Excelsior watches, sold to jewelers exclusively.

Ex-Treasurer Bernau, who is absent in Europe, was authorized to send greetings of the A. N. R. J. A. to the German Watchmakers' Society, before whom he will shortly appear.

The Commercial Club of Omaha gave every visitor a ticket entitling him to the privileges of the club.

The Elks entertained many jewelers on Friday night. Non-members of the Elks were just as welcome as members.

When Mr. Williams, of Oregon, made the nominating address for Joe Mazer, of Oklahoma, he concluded without telling who his candidate was, and when Mack Hurlbut seconded the nomination he referred to Mazer as Mr. Joseph McAlester, of Oklahoma. Mr. Mazer is a retail jeweler of McAlester.

Col. John L. Shepard was there with a bunch of good stories.

Bert. Hull carried away the palm for Detroit, next year, but Stebins and Thoma tried nobly for Cedar Point.

Herman Oberreich, La Porte, Ind., announced that he had formed a local jewelers' club in La Porte and had secured as members all of the eight jewelers in that town.

No report of this convention could be complete without mentioning Chas. Artes, Evansville, Ind., one of the finest old jewelry merchants one could ever meet.

Fred Hyatt wore a beautiful corn-colored kimona on Wednesday.

Mr. Combs, Omaha, was the busiest man on earth during the convention.

Mr. Schlitz was there with a blue kalsomine shirt.

GORHAM SILVER

TO THE JEWELRY TRADE

¶ Attention is respectfully invited to the fact that the Gorham Company's traveling representatives have already resumed their customary activities in introducing to the Jewelry Trade the many original and exclusive novelties as well as the standard lines of silverware which have been prepared by the Gorham artificers for the approaching Fall and Holiday Seasons.

¶ In view of the period of approaching prosperity it seems pertinent to suggest to the progressive jeweler the advantage he will gain by a careful examination of his stock so as to arrive at a speedy and discreet decision as to the directions in which it needs replenishing. Orders given now will be shipped whenever required.

THE GORHAM COMPANY

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.

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NEW YORK, 15-17-19 Maiden Lane.

SAN FRANCISCO, 140 Geary Street.

LONDON, Ely Place.

WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

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The Tariff Law and the Jewelry Trade.

THE revival of trade which began some time ago and continued even with the tariff under discussion has now no obstacle to oppose its full progress. The tariff bill, which caused some hesitancy on the part of manufacturers, importers and buyers, has become a law, and business can now adjust itself to the new schedules and go ahead without any uncertainty as to the future so far as the customs duties and their effect upon prices are concerned. All the provisions of the tariff affecting jewelry and kindred interests, as amended by the Conference Committee, were published in the last issue of THE CIRCULAR-WEEKLY, and these appear in the law without any change. The jewelry and kindred trades as a whole are little affected by the new rates—less so than almost any other line of industry. The diamond and precious stone, as well as the solid gold jewelry, schedules remain the same as under the old law. The importers of imitation and artificial precious stones have been granted the duty for which they contended, although the paragraph is badly worded. The paragraph affecting plated jewelry and jewelry made of silver, German silver or white metal is the same as submitted by the American manufacturers. The branch of the trade most affected is the watch and clock industry, but the provisions of the Payne law seem to be more generally acceptable to the manufacturers in this country than was the Dingley law, without seriously affecting the importers, the only marked change in duty being on the very lowest grades.

The new law probably comes nearer to satisfying the various and conflicting interests in the jewelry and kindred trades than any tariff which has preceded it.

Record Month for Precious Stone Importations.

THE importations of gems at the port of New York during the month of July just passed broke all previous records of the Customs House, and established new figures which will probably be unequaled for many months to come. Importations of precious stones for the month of June were above the normal, and created considerable comment, both in and out of the trade, as an encouraging sign of returning prosperity, but according to the report received from the Customs House for the month of July the June record shows poorly in comparison.

According to the statistics compiled for the Treasury Department the gems which passed through the appraisers' stores last month amounted in all to the enormous sum of $5,112,957, which was nearly five times the amount imported during the corresponding month a year ago, and over $654,000 more than the importations in July, 1907. Of the total last month cut precious stones and pearls were valued at $3,843,921, and uncut stones, principally diamonds, amounted to $1,269,035. As compared with these figures, the value of cut precious stones and pearls imported during July, 1908, was $1,101,842, while the uncut stones dropped to $144,414.

The fact that all records for the importation of precious stones have been broken during the past month would seem to indicate that there is a healthy demand for diamonds, and that the importers have confidence in the returning prosperity. The uncertainty that existed as to the outcome of the discussion regarding the duty on diamonds undoubtedly was a determining factor in the unprecedented total for the month of July, for many importers, fearing that an additional duty of 5 per cent. on cut stones and a duty of 5 per cent. on the rough would be enacted in the new tariff law, decided to import in larger quantities before the tariff might be changed, but even making allowances for the effect the tariff uncertainty had upon the importations, the figures are most encouraging. As the Payne tariff law makes no changes in the duties on diamonds and precious stones, the diamond importers and cutters in this country are well pleased.

Failures Show a Gratifying Decrease.

THERE is much encouragement in the reports of commercial failures in the United States for the month of July, the total liabilities of all the commercial failures being less than in any corresponding month since 1906, and the smallest, in fact, of any month since March, 1907. In only six of the months since 1905 does the total of liabilities appear less than in July of this year. The figures as compiled by *Dun's Review* show that last month there were 1,105 failures, with total liabilities of $9,527,893, as against 1,232 failures, with liabilities of $14,222,126, in July, 1908. In July, 1907, although the number of failures, 777, were considerably less than in July of this year, the liabilities, $12,334,710, exceeded those of last month by nearly $3,000,000.

In the jewelry trade the figures are equally encouraging. During last July there were 20 failures, with liabilities of $95,057, as compared with 21 failures and liabilities of $183,697 for July, 1908. The liabilities of all the failures in the jewelry trade during July were over $9,000 less than for the preceding month.

A New State Trade Mark Law.

IT is not generally known that in addition to the many criminal laws relating to the subject of trade-marks which have been adopted by the State of New York this Commonwealth recently enacted a new statute which was signed by Governor Hughes a short time ago. The bill puts into the general business law of the State a chapter known as 367, which practically provides for the registration of trade-marks in this State by individuals or concerns manufacturing, packing, bottling or selling merchandise which is put up in a package or other receptacle bearing his or its name, label or private mark; such manufacturers may file their mark in the office of the Secretary of State and the office of the clerk of the county wherein the business is situated, with the description of the same as used, and the Secretary of State shall deliver to the person or corporation so filing a certificate of the record of such label or trade-mark. Certain provisions are made about publishing the mark once a week in

WATCHES
DIAMONDS
JEWELRY
MATERIAL
TOOLS

CROSS & BEGUELIN
23 Maiden Lane New York

Write for our New Jewelry and Material Catalogues

TRADE MARK

PERHAPS WE ARE TIRESOMELY PERSISTENT IN DWELLING ON THE INTEGRITY OF **KIRBY JEWELRY.** HOWEVER, WE FEEL THAT IN AN ERA OF COMMERCIAL SUBSTITUTION AND MISREPRESENTATION THE ABSOLUTE HONESTY OF KIRBY PRODUCTS CANNOT BE TOO INSISTENTLY OR TOO FREQUENTLY BROUGHT TO THE ATTENTION OF THE TRADE. OUR UNIMPEACHABLE RECORD AS MANUFACTURERS OF THOROUGHLY GOOD, ARTISTIC AND INEXPENSIVE GOLD JEWELRY SHOULD CREATE IN THE SKEPTICAL AN ASSURANCE OF FAIR TREATMENT AND A CURIOSITY TO SEE THE KIRBY LINE.

H. A. KIRBY MANUFACTURERS OF FINE GOLD JEWELRY

PROVIDENCE, R. I.
8 SPRAGUE STREET

NEW YORK OFFICE
9-11-13 MAIDEN LANE

a newspaper of the county, and after complying with this the act provides that the certificate of the Secretary of State shall be *prima facie* evidence of the ownership and use of any such label or mark as is described, in any action under the statutes of New York State where proof of such ownership and use is necessary.

The statute provides that the Secretary of State shall not register a mark or label that is identical, or so similar to another label or trade-mark already registered as would be calculated to deceive the buyer into believing that they were the same, but according to the statute the priority of registration will not avail if the Secretary of State is convinced that the later applicant was the earlier user.

Where receptacles for merchandise bear a trade-mark registered under this statute no person other than the proprietor of the trade-mark is permitted to keep or offer for sale in such receptacle any article or substitute other than the original contents of the receptacle which had been placed therein by the proprietor of the trade-mark.

There are many clauses of the statute which apply to particular lines of merchandise, such as fluids sold in bottles, etc., that afford especial protection to such manufacturers and owners of marks and labels, but in addition to these the general provisions of the act are such that it might be worth the while of manufacturers in any line wherein the trade-mark is an important element of protection to the dealer and public to look into this statute and see if they can obtain additional protection or facilities to aid them in future litigation, by taking advantage of the registration features of the act.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Aug. 7, 1909.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$391,662.79
Gold bars paid depositors	63,959.13
Total	$455,621.92

Of this the gold bars exchanged for gold coin are reported as follows:

Aug. 2	$51,777.76
" 3	92,776.44
" 4	79,852.89
" 5	87,633.74
" 6	69,164.96
" 7	10,457.00
Total	$391,662.79

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	*New York selling price. .999 Basis.*
Aug. 3	23 9-16	$0.53
" 4	23½	.52⅞
" 5	23½	.52⅞
" 6	23½	.52⅞
" 7	23½	.52⅞
" 9	23½	.52⅞

Frederick Kaufhold, until recently located at 457 Locust St., Columbia, Pa., has leased larger quarters for his business two doors above his former store. The new premises have been thoroughly renovated and adapted to the jeweler's use.

New York Notes.

Fred A. Jeanne, Paris, sailed for this city on the *New York*, Aug. 7.

C. D. Lyons, of the C. D. Lyons Co., Mansfield, Mass., was a caller in town last week.

I. Kohn, of Hertzfelder & Kohn, 6 Maiden Lane, returned, last week, from Europe on the *Teutonic*.

Leo M. Sachs, 7 Maiden Lane, returned recently on the *Rotterdam* after a 10 weeks' trip to the European diamond markets.

Lee Reichman, of Reichman Bros., 65 Nassau St., will return this week on the *Lusitania* from the European diamond markets.

W. H. Ingersoll, of Robt. Ingersoll & Bro., was one of the speakers at the recent convention of the A. N. R. J. A. in Omaha, Nebr.

J. Bochner, of J. Bochner & Co., Antwerp and New York, will be home Aug. 16 on the *Vaderland* with a large importation of diamonds.

W. G. Rattey, formerly of the Whiting Mfg. Co., will, in future, represent the Hagerstrom Co., Newark, N. J., in this city and in the east.

D. Gutter, who retired from business about six years ago, has opened an establishment at 98 Bowery and will do a jewelry business together with his son, R. R. Gutter.

George M. Gaw, formerly with Moser & Whyte, 15 Maiden Lane, has accepted a position with R. A. Breidenbach, 51 Maiden Lane. He started out Monday for a trip in the west.

The first meeting of the creditors of the American Art Metal Novelty Co. will be held at the office of Seaman Miller, 2 Rector St., Aug. 19, at 12 o'clock, at which time a trustee will be elected.

A *la valliere* pendant, valued at about $100, was lost between 68 and 71 Nassau St., on Monday afternoon, about three o'clock. It was set with 28 white and four yellow diamonds. It was later found and returned.

The Gem Jewelry Co., Manhattan, has been incorporated to manufacture jewelry ornaments, etc., with a capital of $25,000. The incorporators are: E. J. Forham, F. M. Browne and J. J. Harper, all of New York.

E. R. Lederer, of the S. & B. Lederer Co., is at present in Europe on a trip in which he is combining business and pleasure. F. M. Ellis, representing the same firm, is camping with his family on Staten Island.

Crichton Bros., gold and silversmiths, Bond St., London, have leased a store in the new building at the southwest corner of 51st St. and Fifth Ave., where they will open a branch. The lease extends for a long term of years.

Van Moppes & Son, 87 Nassau St., have on exhibition a black brilliant diamond which weighs 2¾ + 1/32. The stone in the rough weighed over 6¾ carats and is one of the largest black diamonds that has been brought into this city.

The Bergman Mfg. Jewelry Co. has been incorporated under the laws of the State of New York, with a capital of $1,000. The incorporators are: Morris P. Joachin, Brooklyn; Harry Weinberger, New York, and Lena Bergman, New York.

There has been on exhibition during the past week at the Broadway salesrooms of the L. E. Waterman Co. a composite photograph of the national bank presidents of Greater New York. The composite photograph is surrounded by the photographs of the 51 bank presidents from which it was made.

George M. Kite, formerly of the W. C. Penfold Co., of New York and Philadelphia, has joined the selling force of M. J. Averbeck, 10 Maiden Lane. Mr. Kite is well known throughout Pennsylvania, Virginia and West Virginia, where he has represented two well known watch concerns in the past.

Among the out-of-town buyers in this city, last week, were: Miss M. Berry, jewelry buyer for Younger Bros., Des Moines, Ia.; Miss Baer, jewelry buyer for Halle Bros. Co., Cleveland, O.; E. L. Chamberland, buyer of leather goods, jewelry and silverware for the Jones Dry Goods Co., Kansas City, Mo.

Sam Newman, formerly with th L. Bauman Jewelry Co., St. Louis, Mo., and with Loftis Bros. & Co., Chicago, has made connections with B. Hyman & Co., 2 Maiden Lane, as a traveling salesman, and will cover all of the eastern and middle western States. Mr. Newman will start out shortly with a complete and well selected stock of loose diamonds.

Judge Hough, in the United States District Court, last week, granted a discharge in bankruptcy to Isaac Lindo, of Lindo Bros., who were formerly in the jewelry business at 1157 Broadway. The liabilities are $31,808. According to the schedules in bankruptcy filed by the firm some time ago the nominal assets were placed at $55,440, but this included life insurance policies. The business was established over 25 years ago. The bankruptcy petition was precipitated by a judgment obtained against the firm by the Erie Railroad Co. for $1,077 for rent, under which a deputy sheriff made a levy on their stock of jewelry to cover the amount of the execution.

Orders were signed by Judge Hough, last week, in the United States District Court whereby two consignments of jewelry, which were seized some time ago on reaching this country, will be turned over to the United States marshal for public sale. On April 29, 1909, two customs inspectors seized a jeweled bracelet broken in two pieces, which was imported by Joseph Madriaga, on April 24, and found in his baggage. The other consignment consisted of a jeweled collar imported by Celso del Villar on the same date on the *Moro Castle*. Libels of information were filed by District Attorney Wise, asking that the goods be condemned by decree of forfeiture and the proceeds distributed according to law.

Creditors are notified that there will be a first meeting of the creditors of Retter & Rosenbaum at the office of Stanley W. Dexter, referee in bankruptcy, 71 Broadway, Aug. 19, at 11.30 o'clock, at which time creditors may appoint a trustee and transact other business. Retter & Rosenbaum were formerly in business at 266 Bowery and were adjudicated bankrupts on July 26. According to the schedules, which were filed last week, the liabilities are $3,157 on unsecured claims and the assets are $725, which includes stock $400, machinery and tools $200 and debts on open accounts $25. Judge Hand appointed Joseph W. Spencer receiver in bankruptcy after the filing of an involuntary petition in bankruptcy on July 19.

Much interest is being shown by the New York jobbers of jewelry and kindred lines in the matter of reduced railroad rates from southern, western and southwestern points. They are working in conjunction with the Merchants' Association of New York to encourage retail jewelers to visit New York and buy their goods for the Fall and holiday trade here. The reduced rates are in effect now and will be until the middle of September, good for the return trip till about the middle of October. The out-of-town jeweler, by taking advantage of the reduced fares to New York, can combine business with pleasure and spend a most enjoyable sojourn in the metropolis. The newest novelties in any line are to be found in New York, and, while the opportunity is offered to buy the most desirable goods to be obtained, at the same time the visitor can see the sights of the city.

The Board of United States General Appraisers decided last week that free admission of articles accompanying American tourists is contingent upon the entry of the goods at the same time that the domestic purchaser returns to this country with the merchandise. The question came up on the protest of William Marshall Bullitt against the assessment of duty by the surveyor of customs at Louisville, Ky. Mr. Bullitt returned from Europe, Sept. 12 of last year. At that time he declared that on a later steamer he expected to have certain jewelry follow, the value of which was duly stated. General Appraiser Hay, who writes the decision for the Board, says that in order to secure free entry of goods purchased abroad such articles must accompany the returning resident, except where there is proof that they were accidentally left behind. The appeal of the importer was overruled and the contention of the Government upheld.

James Howard was arrested last week in W. 46th St., as a fugitive from Canadian justice. He is said to be one of four men who robbed an Ottawa jewelry store of a tray of 100 diamond rings, valued at $6,000. The robbery took place in July, and Chief Dilarond asked the aid of the New York police. Howard was locked up at headquarters. He said he lived at 326 W. 43d St., was 31 years old, and an electrician. Detective O'Farrell says his picture is in the Rogues' Gallery. The three other men alleged to have been concerned in the robbery of the diamonds were arrested in Ottawa. They are "Al" Blair, alias "Chicago Al"; Thomas Malone, known also as Smithy," and James Holden, alias "Cocky" Holden. A despatch from Ottawa stated these men had told where they had hidden the diamonds in the reservoir tank in the lavatory of a hotel. Blair and Malone were sentenced to one year's imprisonment, after pleading guilty, and Holden was turned over to the authorities of the State of New Jersey. He is said to have fled from that

(*New York Notes continued on page* 91.)



139 BROADWAY

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1851 — The Jeweler's Bank for half a century in the same location — 1909

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FAMILIAR WITH MERCANTILE REQUIREMENTS — ACCOUNTS INVITED

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Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

New York Notes.

(Continued from page 89.)

State while under bail for a still more serious offense.

Mr Meade, traveler for the South Bend Watch Co., called on New York friends, last week.

Harry Rabinovich has purchased the business formerly conducted by J. E. Kahn at 155 W. 27th St.

Ralph Hoxsie, with Mason-Howard Co., 180 Broadway, started late, last week, for a western business trip.

Moser Bros. have been succeeded by Louis A Moser, who has liquidated the indebtedness of the old firm.

Louis Hausmann, New Orleans, La., sailed from this city, recently, for a two months' vacation in Europe.

Leon Simons, traveler for the C. D. Lyons Co., returned to New York, last week, from a trip in the middle west

Christian Klee, pattern-maker for the R. F. Simmons Co., Attleboro, Mass., was in town, last week, after new ideas.

Stephen Schaefer, a resident of Rio de Janeiro, will represent two watch concerns in Brazil. He was in town, last week.

C. A. Waugh, of the John Bolland Jewelry Co., St. Louis, Mo., sailed for Europe, from this city, Monday, for a six weeks' vacation.

Otto Bailer, of the Bailer Mfg. Co., Memphis, Tenn., and R. Brandt, Athens, Ga., were visitors at the offices of THE JEWELERS' CIRCULAR-WEEKLY, last week.

The Crown Order of the Second Class was conferred on Sir Caspar Purdon Clarke, director of the Metropolitan Museum of Art, Monday, by the German Kaiser.

R. A. Talbot, in charge of the Alvin Mfg. Co.'s local offices, attended the convention of the American National Retail Jewelers' Association at Omaha, Nebr., last week.

L. Lechenger, manufacturing jeweler, Houston, Tex., was a visitor at the office of THE JEWELERS' CIRCULAR-WEEKLY on Monday, and expects to sail for Europe shortly.

Charles Feldenheimer, of the firm of A. & C. Feldenheimer, Portland, Ore., is among the out-of-town visitors in this city. He is making his headquarters with his brother, Louis Feldenheimer, at 41 Maiden Lane.

M. J. Edmonds, North Topeka, Kans., who is spending some time in New York, was a caller at the offices of the JEWELERS' CIRCULAR-WEEKLY Monday. He reports an optimistic feeling in the trade in the west.

Among the out-of-town jewelers in this city, last week, were: Joseph Batchelder, Boston, Mass.; Mr. Sheff, of Sheff Bros., Wheeling, W. Va.; J. A. Baird, jewelry buyer for Kline Bros., Altoona, Pa.; John P. Mullally, Indianapolis, Ind., and Frederick W. Droster, president of the Frederick W. Droster Jewelry Co., St. Louis.

Among the eastern manufacturers who were in the Maiden Lane district, last week, were: Chas. A. Whiting, of Whiting & Davis, Plainville, Mass.; Fred S. Gilbert, of F. S. Gilbert, North Attleboro, Mass.; Jos. Swift, of Furbish, Swift & Fisher, North Attleboro, Mass., and Henry Curtis, of H. H. Curtis Co., North Attleboro, Mass.

Miss Eleanor Beattie, who is accused of having obtained from the Gorham Co. a considerable quantity of goods under false representations and who departed for Europe and was there arrested, was before Magistrate Albert D. Rutzen on Friday in London, the third time, for a hearing, and the case was again adjourned because of the non-arrival from Newark of a deposition of one Anderson, which is deemed essential in the prosecution.

A passenger on the Red Star liner *Lapland*, which reached her pier from Antwerp Sunday night, was detected by a customs inspector with a small package in his possession. He was ordered back on the steamship and there searched. In a pocketbook the man carried were found six diamond rings valued at about $100 each. In another pocket were found other rings, and about the man's legs were strings from which hung a number of coral necklaces. The goods were seized and the passenger will have to explain why he did not declare them.

On exhibition in a show window in the store of the Julius King Optical Co., 12 Maiden Lane, is the baseball trophy won by the Jewelers' 24-Karat Club, of New York City, at the annual outing, July 31. The cup is offered as a prize at the annual games of the Jewelers' 24-Karat Club and the Philadelphia Jewelers' Club. The game at the outing this year was the first of a series of three games for the possession of the cup, and was won by the New York jewelers. The cup is of silver and is surmounted by baseball bats, a ball, etc. About the body of the cup are 24 carrots in enamel work.

George E. Fahys, of Joseph Fahys & Co., 54 Maiden Lane, starts, Saturday, for Massachusetts for the series of war maneuvers which are to take place there. Mr. Fahys is first lieutenant and adjutant of Squadron A, a star New York cavalry regiment, and has charge of a large mass of the detail work in connection with the squadron. Frank A. Beckwith, with the same firm, is spending a vacation on the eastern end of Long Island, and is doing considerable fishing in and around Block Island. Frank S. Sherry, manager of the Boston office of Joseph Fahys & Co., was in town, last week, for a few days. Lee Flemming, road representative for the same concern, has started on his western trip, and will not return until the latter part of September.

Wedgwood earthen ware came in Monday for advances in value, as the result of an investigation conducted by Eugene G. Hay, of the Board of United States General Appraisers. It appears that Wedgwood & Co., Ltd., of Tunstall, England, invoiced crown royal blue ariel plates and teacups and saucers at prices deemed too low by the local appraising officials. The Appraiser of the Port held that plates invoiced as having a value of 1s. 1d. per dozen should have been set down as 2s. 9d., and duty at the rate of 60 per cent. collected on the value of the importation. The tea plates entered as worth 1s. 6½d. a dozen were advanced by the local Appraiser to 3s. 8d. per dozen. Other goods are also advanced. General Appraiser Hay in his decision affirms the finding of the Appraiser of the Port that the merchandise in question was undervalued.

The police of Bobrinsk, Russia, have arrested Shender-Taneiser, said to be a former salesman of a New York jewelry firm, who is wanted by the New York police in connection with the robbery from the firm of jewels worth a large sum. Shender-Taneiser was taken into custody for passing Russian counterfeit money, and an examination disclosed his identity. He is said to have disposed of the stolen property partly in Germany and partly in Russia. The prisoner admits having had dealings with the firm in question, but says he was never employed by them. At police headquarters nothing was known of the case. Nor did the Pinkerton Detective Agency know anything of Shender-Taneiser. The District Attorney's office was closed the afternoon when the cable arrived, so nothing could be learned there. At the office of F. W. Sackett, wholesale jeweler, 59 Maiden Lane, whose name was mentioned as possibly being the firm from whom the goods were obtained, it was said that Mr. Sackett was out of town and that nothing about the matter was known by those in charge of the office.

Importations at the Port of New York.

Week Ended Aug. 1, 1908, and July 31, 1909.

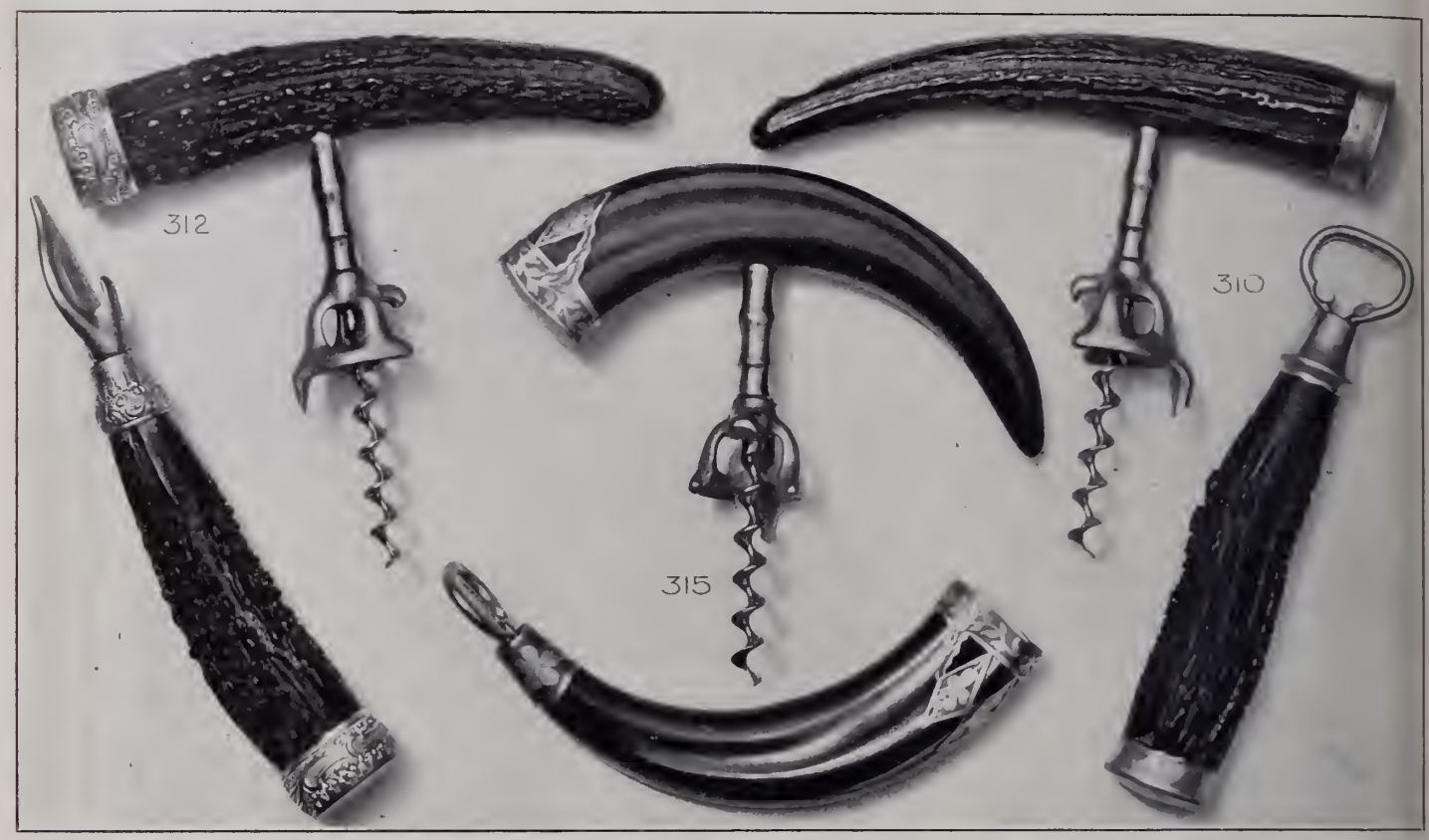
	1908.	1909.
China, Glass and Earthen ware:		
China	$83,208	$103,934
Earthen ware	17,624	13,790
Glass ware	32,769	31,190
Optical glass	296	655
Instruments:		
Musical	6,350	13,178
Optical	3,323	10,279
Philosophical	9,521	7,201
Jewelry, etc.:		
Jewelry	13,552	32,251
Precious stones	479,465	804,923
Watches	18,393	33,317
Metals:		
Bronzes	2,301	4,202
Cutlery	19,454	40,848
Dutch metal	4,488	1,767
Platina	1,055	43,917
Silverware	429	982
Miscellaneous:		
Alabaster ornaments	294	261
Amber	.....	2,675
Beads	1,946	9,265
Clocks	7,011	8,037
Fans	8,512	2,447
Fancy goods	7,005	12,992
Ivory	6,986	845
Ivory, manufactures of	656	768
Marble, manufactures of	36,919	15,060
Statuary	8,291	2,194

H. H. Hanson has opened a store at 412 Front St., Moorhead, Minn., in the same location in which his father formerly conducted business.

A. G. Prouty, 30-32 Main St., Napa, Cal., is distributing an attractive folder containing numerous views of Napa. On the back cover of the folder is the view of the interior of the jeweler's store. The front cover bears the inscription: "If you want to live, live in Napa."

George A. Klein and Ed. M. Klein, who have been well known in the retail jewelry business in Muncie, Ind., for several years past, have opened commodious offices at 212-213 Wysor Block, in the same town, where they will carry on a jobbing business in the future. They intend to carry a complete line of solid gold and plated jewelry. It is their intention to cover the western territory especially.

These are the Most Showy and Appropriate Presents for Wedding or Birthday Anniversaries



No. 312, includes bottle-opener and corkscrew to match, of Buckhorn, with chased sterling silver cap, in fine lined box.

PRICE, $4.00, COMPLETE

No. 315, includes bottle-opener and corkscrew to match, of Ivory Tusk, with etched sterling silver cap, in fine lined box.

PRICE, $5.00, COMPLETE

No. 310, includes bottle-opener and corkscrew to match, of Buckhorn, with a heavy sterling silver cap, supplied in a fine lined box.

PRICE, $3.50, COMPLETE

We have two hundred other styles of Corkscrews and Bottle-Openers, from 50c. to $50 each

Write for Illustrated Catalogue





14-K. Gold Fille
Warranted
100 Patterns

ARTHUR W. WARE & CO.

Manufacturers and Importers of

Walking Canes :: Riding Crops :: Corkscrews :: Bottle-Openers

109-111 Leonard Street, near Broadway - NEW YORK

Referee in Bankruptcy Recommends That M. C. Dreschfield be Adjudicated a Bankrupt.

Peter B. Olney, referee in bankruptcy, to whom as Special Master were referred the issues raised by the petition in involuntary bankruptcy filed May 11, 1908, against Maurice C. Dreschfield, a precious stone broker of New York, by Rudolph A. Breidenbach, 51 Maiden Lane, N. Y., and others, has submitted a report to the Judges of the United States District Court, New York, in which he recommends that Mr. Dreschfield be adjudicated a bankrupt.

At the time that the petition in involuntary bankruptcy was filed against Maurice Dreschfield, a petition was also filed against George H. Carpenter, with whom it was alleged Mr. Dreschfield was connected in obtaining from Rudolph A. Breidenbach, a gem dealer, diamonds valued at over $173,000, under circumstances which did not meet with the approval of the jewel merchant. The specific allegations were that Dreschfield, while, insolvent, and within four months preceding the filing of the petition, transferred $173,103 worth of diamonds with intent to hinder, delay and defraud his creditors. The answer to the petition denied the commission of the act of bankruptcy, but did not deny the allegation of insolvency.

In his report on the case Special Master Olney says: "The proofs show that Dreschfield, between Aug. 1 and Dec. 30, 1907, had various dealings with Breidenbach and that during this period Breidenbach delivered to Dreschfield, diamonds of the invoice value of over $180,000. Some of these diamonds appear to have been delivered by Breidenbach to Dreschfield on memorandum and afterwards bills for the diamonds delivered, made out against Dreschfield, were presented by Breidenbach to the alleged bankrupt.

"Dreschfield claims that he acted in this transaction as the agent of one George H. Carpenter. It appears that notes of Carpenter, endorsed by Dreschfield, were given for the invoice prices of some of the diamonds. Dreschfield seems to have given his own notes for part of the diamonds.

"A review of the evidence leads me to the conclusion that Breidenbach sold and delivered the diamonds to Dreschfield, thus giving him the title. The evidence would also justify the conclusion that Dreschfield was buying for Carpenter as well as for himself, but the form of the invoices and the fact that the goods were actually delivered to Dreschfield by Breidenbach indicates the sale in the first instance to Dreschfield."

The report then reviews the pledging of different portions of the diamonds with various pawnbrokers in a number of cities.

In conclusion, the referee says: "I further find that other transfers of diamonds made prior to Dec. 14, as hereinbefore set forth, were made with the intent on the part of the alleged bankrupt to hinder, delay and defraud his creditors. I find therefore that the acts of bankruptcy charged have been proven and recommend that Maurice C. Dreschfield be adjudicated a bankrupt."

The report follows a long-drawn-out series of examinations during which time a large amount of testimony was taken. The petitioning and other creditors were represented by Sol Oppenheimer. Schedules in bankruptcy were filed by George H. Carpenter a short time ago.

National Monthly Import and Export Statistics.

WASHINGTON, D. C., Aug. 5.—The records of the Treasury Department contain the following comparative statistics of interest to the jewelry trade, for June, 1908 and 1909, and for the 12 months ending June, 1909:

IMPORTS.

	June, 1908.	June, 1909.	12 Months Ending June, 1908.	12 Months Ending June, 1909.
Clock and parts of	$23,020	$49,621	$471,153	$468,597
Watches, materials and movements	119,084	246,791	2,451,009	2,088,034
Diamonds, glaziers' diamonds, etc., uncut, and watch jewels (free)	164,996	762,442	4,452,320	4,761,116
Diamonds, n. e. s., not set (dutiable)	377,683	2,162,351	9,312,095	9,312,095
Diamond dust or bort (free)	5,619	3,678	71,503	181,721
Precious stones, rough or uncut (free)	376	74,246	113,462	274,419
Precious stones or pearls, not set	187,756	632,332	2,764,757	4,842,229
Jewelry and manufactures of gold and silver	101,281	158,642	1,672,275	1,738,120
EXPORTS OF DOMESTIC MERCHANDISE.				
Clocks and parts	$103,541	$113,131	$1,461,989	$1,265,795
Watches and parts	95,058	106,501	1,386,736	1,251,537
Jewelry and manufactures of gold and silver	66,802	93,636	1,496,636	1,259,790
Plated ware	48,503	66,361	726,983	645,924
EXPORTS OF FOREIGN MERCHANDISE.				
Clocks and parts	$214	$627	$1,421	$1,907
Watches, materials and movements	887	178	23,961	8,318
Diamonds, rough, including miners', glaziers', etc.	200	.....	7,478	5,851
Diamonds, n. e. s. (dutiable)	.....	1,849	31,418	25,873
Other precious stones, rough or uncut (free)	.....	.....	1,272	550
Other precious stones, cut but not set	$215	.....	18,330	3,321
Jewelry and manufactures of gold and silver	944	135	237,863	35,619

Imports of Clocks, Watches, Jewelry and Gems Into Canada.

TORONTO, Can., Aug. 9.—The monthly report of the Canadian Department of Trade and Commerce for May, just issued, gives the value of imports for home consumption in the jewelry and allied trades as follows:

	Month of May. 1908.	Month of May. 1909.	Two months ending May. 1908.	Two months ending May. 1909.
Clocks:				
United Kingdom	$563	$1,419	$1,095	$2,567
United States	20,666	24,287	34,568	47,441
Germany	2,755	3,680	5,682	7,247
Other countries	1,949	1,866	2,774	3,493
Totals	$25,933	$31,252	$44,119	$60,748
Watches:				
United Kingdom	$474	$4,274	$891	$6,758
United States	34,360	53,648	69,435	98,790
France	1,330	2,119	1,521	4,621
Switzerland	25,431	14,740	31,867	34,720
Other countries	607	73	1,335	613
Totals	$62,202	$74,854	$105,049	$145,502
Jewelry:				
United Kingdom	$10,556	$22,051	$22,296	$37,293
United States	29,592	41,902	58,571	93,527
France	4,803	5,048	9,293	8,223
Germany	8,501	4,880	11,993	8,458
Other countries	2,910	2,536	6,330	5,373
Totals	$56,362	$76,407	$108,483	$152,874
Gold and silver and manufactures of:				
United Kingdom	$11,987	$17,195	$18,177	$33,400
United States	14,894	19,874	30,725	34,995
Other countries	4,889	4,368	10,427	9,449
Totals	$31,770	$41,437	$59,329	$77,844
Precious stones of all kinds and imitations of (dutiable):				
United Kingdom	$1,545	$40,176	$8,897	$41,589
United States	41,063	3,925	1,974	6,854
France	473	6,370	1,442	18,315
Other countries	933	1,135	1,821	6,556
Totals	$4,014	$51,606	$14,134	$73,314
Precious stones of all kinds and imitations of (free):				
United Kingdom	$30,951	$60,522	$36,134	$115,643
United States	3,299	8,412	9,471	73,719
France	33,795	10,837	33,795	25,594
Holland	.....	64,523	.....	94,610
Other countries	40,916	24,068	42,163	71,937
Totals	$108,961	$168,362	$121,563	$381,503

THE sales of Illinois watches for the month of July, 1909, were larger than any previous month in the history of the company—this is the best evidence that the retail jeweler is pushing the sale of Illinois movements because they give his customers the best satisfaction.

The established selling prices on these movements insure him a satisfactory margin of profit.

Sufficient orders are now entered for future delivery to justify the prediction that there will be a great shortage of Illinois movements this Fall.

We suggest the advisability of dealers placing their orders with our jobbers at once.

Illinois Watch Company
Springfield

I WILL

CHICAGO AND WEST

Western Office:
501 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
5125 Central,
Chicago.

Vol. LIX. CHICAGO, WEDNESDAY, AUGUST 11, 1909. No. 2.

Chicago Notes.

John Hillinger, of R. J. Hillinger & Co., is making a Pacific coast trip.

M. J. Motsinger, Rector, Ark., is taking a three-weeks' course in optics in this city.

Frank Judson, of A. Judson & Co., has just returned from an outing at Fox Lake.

Wm. LaRue, silver buyer for C. D. Peacock, is taking a vacation in western New York.

Edward Winheim, city manager for Reed & Barton, is spending his vacation in Wisconsin.

P. B. Kehr, traveler for the Chicago office of Reed & Barton, left last week on a northwest trip.

A. M. Chadbourne, manager of the local office of James E. Blake Co., has returned from a visit to the factory.

A. T. Westlake, Peoria, Ill., dean of the Bradley Polytechnic Institute of that city, was a recent visitor in Chicago.

W. S. Gilmore, with the Chicago office of the Towle Mfg. Co., is taking a vacation with his family at Breedsville, Mich.

J. M. Tuttle and Charles H. Ruhman, buyers for Hyman, Berg & Co., have returned from a visit to eastern factories.

Leo H. Ludwig, of the Edwards & Sloane Jewelry Co., Kansas City, Mo., was a recent visitor in Chicago, after a trip east.

F. R. Appleton, of Robbins & Appleton, New York, was a recent visitor at the Chicago office, on his way to the exposition at Seattle.

Mr. Bitterman, Jr., of Bitterman Bros., Evansville, Ind., was a recent visitor in Chicago, on his way to an outing at Frankfort, Mich.

J. W. Stoneburner, representing C. H. Allen & Co., is making a middle west trip, as is also F. D. White, who represents C. O. Sweet & Co.

M. C. Eppenstein, of the Illinois Watch Case Co., accompanied by his wife, is making a tour of Wisconsin Summer resorts in his automobile.

G. F. Sherwood, manager of the Wm. L. Gilbert Clock Co., accompanied by Mrs. Sherwood, is taking a vacation at Atlantic City and New York.

G. William Sell, of Krantz, Smith & Co., Honesdale, Pa., visited the Chicago office last week, while on his way to the Seattle exposition and the Pacific coast.

J. B. Johnson, Goodland, Ind., has sold his store at that place to C. F. McKee and bought out W. F. Laraway, Glenwood, Ia. Mr. Laraway will locate at Eugene, Ore., about Oct. 1.

C. H. Knights, of C. H. Knights-Thearle Co., has just returned from a two-weeks' visit to his sister at his old home town of Brattleboro, Vt., also to Boston and other eastern points.

B. A. Ballou & Co., Providence, R. I., have recently opened an office at Room 601 Columbus Memorial building. C. E. Petit is in charge. Mr. Petit, who was only recently married, will make his home in Chicago.

Chas. J. Jacobs, of the Knickerbocker Silver Co., left, last week, for a few weeks at the factory at Port Jervis, N. Y., and eastern points. J. L. Gross, of the same company, who returned recently from a coast trip, is also on a visit to the factory.

The following were recent Chicago visitors: S. B. Turner, Cassopolis, Mich.; T. P. Owen and wife, York, Nebr.; J. W. Hicks, St. John Mich.; A. M. Winchell, Avon, Ill.; R. A. Woodward, Sandwich, Ill.; Hugh M. Ewan, Fond du Lac, Wis.; J. W. Buchanan, Benton Ill.; Frank G. Ward, Anadarko, Okla.; G. William Stolz, Saginaw, Mich.; C. E. Hurd, of Hurd & Diller, Sycamore, Ill.; J. B. Ferguson, Princeville, Ill.; E. L. Thayer, Rockford, Ill.; George Olin, of Olin & Olsen, Janesville, Wis.; Mr. Emerich, of Emerich, Barrett & Co., Freeport, Ill.; H. H. Truckenbrod, Mendota, Ill.

Minneapolis and St. Paul.

N. Polson has moved his store from 22 S. 6th St. to 124 Washington Ave., S., Minneapolis.

Mr. Furlong, Montevideo, Minn., Mr. Sullivan, of Sullivan & Dade, Bladuck, Minn., and A. G. Feinberg, Brownton, Minn., were among the retailers in the Twin Cities in the past week.

A. E. Paegel and A. E. Barker, Minneapolis, attended the convention of the American National Retail Jewelers' Association, which met at Omaha, last week, Mr. Paegel being an officer and Mr. Barker a delegate.

T. R. Gentry, while digging a well on his property, eight miles south of Tucumcari, in Quay County, East Las Vegas, N. Mex., recently unearthed a genuine diamond in a bucket of dirt which he took from the excavation. A St. Louis jeweler is reported to have appraised it at $500.

Cincinnati.

Clarence Loeb, of Herman & Loeb, is in the west, and reports good trade.

John Selbert, Frankfort, Ky., was in the city, last week, buying an automobile.

J. C. Daller, president of the Clemens Oskamp Co., is on an extended business trip.

Wallace Miller, of the Miller Jewelry Co., left, this week, on an extended business trip.

Newton Fox, of Fox Bros. & Co., is on the western coast. Oscar Fox, of the same firm, is in the south.

D. A. Lamb, Wilmington, O., was in the city attending the funeral of Mayor Markbreit as a member of the Loyal Legion.

Mr. Harris, of the Harris & Shafer Co., Washington, D. C., spent the first four days of August in the city, visiting friends.

R. H. Galbreath, for many years connected with the Duhme Jewelry Co., spent the past week in the city looking up old acquaintances.

The following out-of-town jewelers were in the city, last week: J. D. Ward, Rising Sun, Ind.; Frank L. Horning, Brookville, Ind.; E. Israel, Harrison, O.; Abe Art, Zanesville, O.; Jas. C. Fischer, Flemingsburg, Ky.; Mr. Morrow, Lancaster, Ky.; Ed. De Voss, Wilmington, O.; Owen Sherwood, Falmouth, Ky.; J. C. Dutchman, Flemingsburg, Ky., and Mr. and Mrs. Dennis Schram, Jacksonville, Ill.

Special experts were called, Aug. 2, to aid in the valuation of precious stones and jewelry in the stock of the Duhme Co., at its store on 4th St. The experts are assisting the regular appraisers. It will probably be two weeks before they will finish the work. To facilitate the proceedings, Bankruptcy Referee Greve has transferred the hearing and investigation of witnesses from his court room to the Duhme store. If the valuation of the stock, with the assets of the Keck company, is in excess of the liabilities the bankruptcy proceedings will probably be dismissed. Referee Greve expects to have his report ready to hand over to Judge Thompson when the latter returns from Europe, early in September, and it is expected he will render judgment on the case by the middle of that month.

Samuel Z. Bobier, Endicott, N. Y., will move into newly furnished quarters in the Bronson block, on Washington Ave., in September.

OUR STOCK OF LOOSE AND MOUNTED DIAMOND GOODS ALWAYS COMPLETE :: SEND TO US FOR YOUR SPECIAL "MEMO" CALLS

ESTABLISHED 1854

JUERGENS & ANDERSEN CO.

DIAMONDS

MAKERS OF FINE JEWELRY

92 TO 98 STATE STREET

CHICAGO

SPECIAL ORDER WORK ALWAYS RECEIVES OUR BEST ATTENTION

St. Louis.

Martin Hacker has returned from a two weeks' trip to Lake McDonald, Mont.

S. Smith, 7 North Broadway, will leave, next week, for a trip to Niagara Falls.

A. J. Lee, secretary and treasurer of the Lee-Kehl Mfg. Co., has gone to Chicago on business.

Ferdinand Gowan, in the employ of Martin Hacker, is spending his vacation in Michigan.

J. J. Burke, of the Brooks Jewelry & Optical Co., has returned from a business trip to Chicago.

A. B. Lerner, of A. R. Brooks & Co., will return, Monday, from a vacation trip to Southwest Missouri.

William A. Hecker, of the Drosten Jewelry Co., has returned from a stay of 10 days in the country.

George V. Stieffel, of the Drosten Jewelry Co., left, Monday evening, on a pleasure trip to the north.

Edward O'Conner, of the Mermod, Jaccard & King Jewelry Co., is spending his vacation at Benton Harbor, Mich.

F. L. Jaccard, of the Bauman-Massa Jewelry Co., has left for Texas. A. J. Auer has left for Louisiana and Mississippi.

Paul Pautler, of the Brooks Jewelry & Optical Co., will leave, Saturday night, for a 10 days' trip to South Haven, Mich.

A. J. Adank, of the Brooks Jewelry & Optical Co., is spending a two weeks' vacation on a farm near Leavenworth, Kans.

F. W. Hoyt, president of the Hoyt Jewelry Co., will leave in a few days for a business trip through Arkansas and Oklahoma.

Max Bauman and William Felchner, of the Bauman-Massa Jewelry Co., left, Monday, for Elkhart Lake, Wis., to be gone two weeks.

George J. Hess, president of the Hess & Culbertson Jewelry Co., left, Monday, for Waupaca, Wis., to be gone until the first of September.

S. E. Heffern, of the J. Bolland Jewelry Co., left, Saturday, for Mackinac Island, accompanied by his family, for a stay of several weeks.

F. Dienstbier, Jr., son and assistant of F. Dienstbier, 203 North Broadway, has been in Colorado for the past six weeks. He is now at Colorado Springs.

Samuel Kober, of the Maritz-Kober Jewelry Mfg. Co., left, Tuesday, on an extended trip through the west and south. He will be gone five or six weeks.

E. W. Bornmueller, of the J. Bolland Jewelry Co., left, Saturday, as a member of a party, for Eagle River, Wis., where they will spend several weeks.

C. L. Heyman, of the L. Bauman Jewelry Co., returned from a trip through central and western Missouri, and will leave, the middle of next week, for Iowa.

J. Reinhardt, Centralia, Ill., whose creditors had a meeting some time ago, has been adjudged a bankrupt. He had been in business in Centralia for a number of years.

John Gerst, of the Whelan-Aehle-Hutchinson Jewelry Co., has gone to Michigan, where he will remain two months for the benefit of his health, which has been poor of late.

Claud Wheeler, Columbia, Mo., president of the Missouri State Association of Retail Jewelers, and Anderson Blanton Paris, Mo., attended the national convention at Omaha.

L. D. Culbertson, vice-president of the Hess & Culbertson Jewelry Co., returned, Saturday, from Asbury Park, where he and his wife and daughter had spent the past several weeks.

M. J. Motsinger, who has stores in Rector, Ark., and Senath, Mo., was here during the week, and left for Chicago. From there he will go to the Wisconsin resorts for a stay of three weeks.

Out-of-town buyers in St. Louis during the past week were: W. R. Haselwood, Bardwell, Ky.; T. H. Edwards, Clarksville, Mo.; C. J. Friend, Salisbury, Mo.; M. J. Motsinger, Rector, Ark.

John Hagen, of the Drosten Jewelry Co., has gone to Mobile, Ala., to attend the national meeting of the Knights of Columbus, of which he is a member. He will remain in the south for three weeks.

L. P. Wolff, traveling representative of the Elliott Jewelry Co., has been sick the past few days in Corsicana, Tex., but a letter received from him by the company brings the news that he is getting better.

Mr. and Mrs. Z. B. Robbins, Robbins Jewelry Co., Holland building, returned Tuesday from an automobile trip through Central Illinois. They made stops at Edwardsville and Litchfield and called on trade acquaintances.

W. E. Tower, of Tower & Long, returned, Friday night, from a business trip through Oklahoma and Texas. He will stay in town a while, and A. W. Long, his partner, will go out the middle of the week for a trip through Arkansas and Tennessee.

Roy Edmunds, formerly St. Louis correspondent of THE JEWELERS' CIRCULAR-WEEKLY, now on the staff of the Houston *Post*, Houston, Tex., has been visiting relatives in St. Louis during the past two weeks and renewing acquaintances with local jewelers.

Leo J. Vogt, manager of the sterling silver department of the Hess & Culbertson Jewelry Co., will be married, Sept. 1, to Miss Grace Lupton, Montgomery, Mo. The ceremony will be performed at the home of the bride. The couple will leave for the east on a honeymoon trip.

Albert Miller, employed by Martin Hacker, manufacturing jeweler in the Globe-Democrat building, who was operated on at the Deaconess Hospital three weeks ago for appendicitis, has so far recovered that he has been returned to his home, but it will be some time before he will be able to return to his work.

Mrs. Christina Ludwig, mother of William C. Ludwig, clockmaker in the Globe-Democrat building, died, Thursday, at her home, 2613 Cherokee St., aged 70 years. The funeral took place, Saturday, from the residence to St. Mathew's Church and the Old St. Marcus Cemetery. Mrs. Ludwig was the widow of Gustave Ludwig.

Joseph Ebeling, Otto Buder and Lawrence and George Oberting were at the national convention of jewelers at Omaha. Mr. Ebeling and Mr. Buder, president and vice-president of the St. Louis Retail Jewelers' Association, were official delegates from that organization. Lawrence Oberting was traveling in the Omaha territory, which made it convenient to go to the convention. George Oberting went from here direct to the convention.

Herman Obershelp, who has been acting as legal adviser in connection with the organization of the new North St. Louis Trust Co., in which Joseph and Louis Ebeling, jewelers, are interested, is a son of the late H. J. Obershelp, for many years one of the leading jewelers of St. Louis, one of the organizers and the first president of the Retail Jewelers' Association of St. Louis.

J. L. D. Rodgers, of the Rodgers-McCoy Jewelry Co., Star building, will leave, Saturday night, for Camp Perry, O., as a member of the rifle team of the Missouri National Guard, to take part in the military rifle competitions to take place there under the authority of the United States Government. Mr. Rodgers is one of 15 men selected out of 63 who made the best scores in a competition last year. He will be away from St. Louis three weeks.

F. W. Drosten, president of the Drosten Jewelry Co., has been selected one of the 27 delegates of the St. Louis Business Men's League to represent the league at the Trans-Mississippi Congress, to be held in Denver, Aug. 16 to 21, but has been compelled to decline the appointment because he had made arrangements to leave, Monday, on a trip to New York. He will be accompanied on the trip by Mrs. Drosten, and after he has transacted business in New York they will go to Rye Beach for a stay of three weeks.

Andrew Wardenski, charged with stealing $1,500 worth of jewelry and diamonds from a jewelry store at 8th and O'Fallon Sts., several weeks ago, is again locked up after having been out on bond for some time. His present incarceration is due to the Spartan act of his father, Detective Stanislaus Wardenski. The father had obtained bond for his son, on the promise of the latter that he would keep away from his old companions. When the father learned that Andrew was not keeping his word he went in search of him, and, finding him with a party of companions at 8th and O'Fallon Sts., he approached. The young man fled, but his father overtook him and conducted him to the police station and had him placed behind the bars. He then persuaded the bondsman to retire from the bond. He said he could not do otherwise as an officer when he knew that the young man was violating the condition of the bond. The young man will now stay in jail until he is tried on the charge of stealing the jewelry.

Columbus, O.

J. T. Mathison has returned from a visit to his old home in Norway.

L. W. Lewis is having a new and attractive front put in his N. High St. store, and is conducting a remodeling sale.

H. F. Crecilius, of the Bancroft Bros. Co., will visit New York, next week, to buy goods. He will arrive Sunday or Monday.

J. A. Auld, of the D. L. Auld Co., is spending a vacation at Buckeye Lake, where he has a new launch, the *Hennefred*, named after his two sons, Henry and Fred. T. O. Pickering, of Albaugh & Pickering, will be his guest for a few days.

The C. B. Norton Jewelry Co.

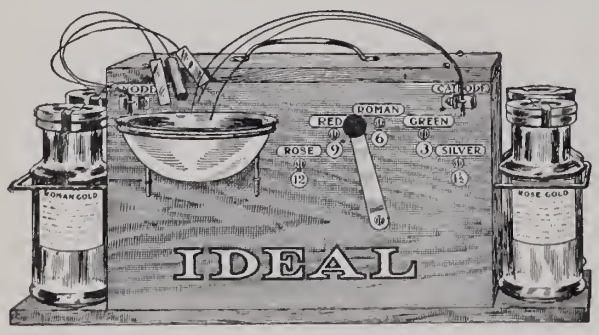
Everything Needed by Jewelers

HOWARD WATCHES
WALTHAM WATCHES
ELGIN WATCHES
BOSS CASES
CRESCENT CASES
CROWN CASES

DIAMONDS
GOLD JEWELRY
FILLED JEWELRY
BEST QUALITY
AND
LATEST DESIGNS

If it is NEW and GOOD we have it

In Our Material Department We Carry the Largest and Most Complete Line in the West



Patented May 19th, 1908

Ideal Plating Machine

SIMPLE PRACTICAL SURE
FIVE STRENGTHS OF CURRENT
FIVE SHADES OF EACH COLOR

TOOLS
MATERIALS
OPTICAL GOODS
and FINDINGS

Manufacturers of the

Ideal Plating Machine
and
Ideal Solutions



Both Machine and Solutions Guaranteed

C. B. NORTON JEWELRY CO., Kansas City, Mo.

San Francisco.

TRADE CONDITIONS.

Business conditions in San Francisco are steadily getting better and in the past two weeks there has been a great improvement noted by both retail and wholesale jewelers. There are now more visitors in San Francisco than has been the case at any time since the fire, with the exception of the visit of the battleship fleet, and transient trade has shown a great increase. The recent convention of Elks in Los Angeles brought large numbers of visitors to the coast and many are still here. Large numbers of visitors from the Alaska-Yukon Pacific Exposition at Seattle are now coming down the coast. In October the great Portola Festival will take place here, and extensive plans are now being made for this, as it will be the first attempt on the part of San Francisco to show what has been accomplished toward the reconstruction of the city. What is most needed at the present time by San Francisco is publicity, as it is not fully understood by the world at large how fully she has recovered from the fire of 1906, and how well prepared she is to take care of business again.

J. C. Miller, of the Alphonse Judis Co., is now on the road for his firm.

Fred Roth, of M. Schussler & Co., has returned from his European buying trip.

Arthur Glass, manufacturing jeweler, is visiting in the southern part of the State.

John C. Davidson has opened a store on Market St., just above 3d St., where a specialty is made of California stones and souvenirs.

E. N. Radke, Merced, Cal., who recently closed his watchmaking school at that place, has secured quarters at 717 Market St., in this city, and opened for work this week.

The Garin Jewelry Co. has been incorporated in San Francisco with a capital stock of $25,000. The incorporators are: Andrew Garin, D. H. Kaplan and H. H. Norwood.

The Mission Savings Bank is to erect a building at 16th and Valencia Sts., and will have a large clock installed in a tower which will be a reproduction of the Mission Dolores.

Among the visitors who have been here in the past week, making purchases, were: Edward Praet, Woodland, Cal.; F. A. Conant, Santa Barbara; A. E. Howard, Oroville; A. E. Howard, Merced; H. Weindieck, Red Bluff; Peter Engle, Marysville; Chas. Haas, Stockton; P. H. Shuey, Red Bluff, and Y. Yanow, Albuquerque, N. Mex.

When Leon Nordman, of the Nordman Bros. Co., retired from that concern, the announcement was made that he would probably retire from business for a time, but he is not to be out of the harness very long. He has left for Portland, Ore., where he will make his future home, and he is to engage in business there. After a short rest he will make plans for his Portland house, and early in January he will leave for the east, where he will secure a general line of jewelry.

H. B. Kent, of B. & H. B. Kent, Toronto, Ont., has returned from Oakville after a few weeks' vacation.

Frank M. Davis, aged 31 years, son of S. J. Davis, Ottawa, Ont., who was in the west for some years, died at Vancouver recently, after an operation for appendicitis. He was engaged with the Trovey jewelry firm, of Vancouver, in the bookkeeping department.

Los Angeles.

Frieda Quast, of J. C. Fleming Co.'s sales force, has been ill.

W. T. Hixson, El Paso, Tex., is spending some time in this city.

Ford Hathaway, of the Carl Entenmann Jewelry Co., has gone to the exposition at Seattle.

R. H. Gilmore, of Gilmore & Lee, is making a business trip through the San Joaquin Valley.

J. H. Blanchard, with Newton Moore, 354 S. Broadway, is taking a vacation at Ocean Park.

A. E. Baranger, traveling representative of H. F. Wallace, is taking a vacation, with his wife.

Among out-of-town jewelers who have been here, recently, are A. L. Palis, Upland, and Ernest Pollock, Riverside.

S. Simmons, 315 S. Spring St., has gone with his wife, to Lake Tahoe for a three weeks' vacation and fishing trip.

E. T. Willis, traveling salesman for Hambright & Walsh, was married, a few days ago, to Mrs. Julia E. Reling.

The Donovan & Seamans Co. furnished about 150 prizes for contests at the Roman Catholic picnic at Long Beach, Aug. 7.

Chester A. Montgomery, secretary of Montgomery Bros., has gone to the mountains, with his family, for a vacation.

The German-American Turquoise Co., 114 S. Spring St., has received a number of samples of turquoise from its Montezuma mine in Nevada.

J. G. Donovan, of the Donovan & Seamans Co., has taken his family to Ocean Park and will make that suburb his home for the remainder of the Summer.

L. C. Roessler, salesman with the Whiteley Jewelry Co., has just returned from a vacation. Ira Lothrop, of the same firm, has gone for his Summer rest.

Brock & Feagans presented a handsome cup as a trophy for the winner of the cruising race of the South Coast Yacht Club, from San Pedro to San Diego.

Wm. Petry, 114 S. Spring St., has returned from a trip to his turquoise property in Nevada. He brought back a number of specimens of turquoise and reports encouraging prospects.

The United Jewelry & Turquoise Co. has rented space in the front of Freddie's Arcade, 539 S. Broadway, and has installed a grinding plant, as well as a stock of semi-precious gems.

Geo. M. Williams, manager of the Geneva Watch & Optical Co., reports that he has a rushing business in disposing of the J. P. Trafton stock. He has eight salesmen employed to assist him.

J. M. Hartzberg, who was formerly a salesman with J. Wiesenberger in this city, is now traveling for the Henry M. Abrams Co., San Francisco, and is paying his first visit in his new capacity to this city.

Wm. J. Getz, who had been in the watch-making and jewelry business for several years at 557 S. Broadway, was recently compelled to vacate that location on account of extensive repairs that are being made to the building.

C. H. Walton, of Field & Walton, 346 S. Broadway, has gone with his wife on a trip through the north, taking in San Francisco and the exposition at Seattle. J. Koke is in charge of the store during Mr. Walton's absence.

The Bastheim, Adams & Abel Co. is open for business in their handsome new quarters on the seventh floor of the Broadway Central building. They start out equipped with a fine stock of new goods, including a large stock of loose diamonds. They have the agency for the Elgin and Howard watches and the Keystone cases. The members of the firm report themselves well pleased with the outlook.

Garretson & Hubbell, who conducted a jewelry manufacturing business at 342 S. Broadway, have sold out to the Los Angeles Badge & Novelty Co. This company, which was in business at 149 S. Main St., has moved to the Broadway location and will hereafter carry on a jewelry manufacturing business in addition to the badge and novelty work. It will add to the present jewelry plant, and will make a specialty of enamel work. Mr. Garretson will remain and will act as superintendent of the shop.

Pacific Coast Notes.

R. P. Gillette, Porterville, Cal., has moved to a new store at that place.

A. R. Ransch has moved to his new location on Tehama St., at Willow, Cal.

F. H. Moore, a traveling man from New York, is covering the territory around Santa Fe, N. Mex.

A. DeNeuf, Virginia City, Nev., has placed his store in the hands of the Jewelers Board of Trade.

E. R. Hubbard, Lompoc, Cal., has left with his family on a visit to friends in the southern part of the State.

The Hanford Jewelry Co., Hanford, Cal., of which A. Duncan is manager, will shortly move from its present location on 7th St. to a new location on Irwin St.

Pacific Northwest.

Ernest Abbott, Bickleton, Wash., has left that place and will work in Seattle.

S. Selka has decided to retire from business at Astoria, Ore., and is selling out his stock.

Lee Strauss, Spokane, Wash., has opened a watchmaking shop in the Grove building, Chewelah, Wash.

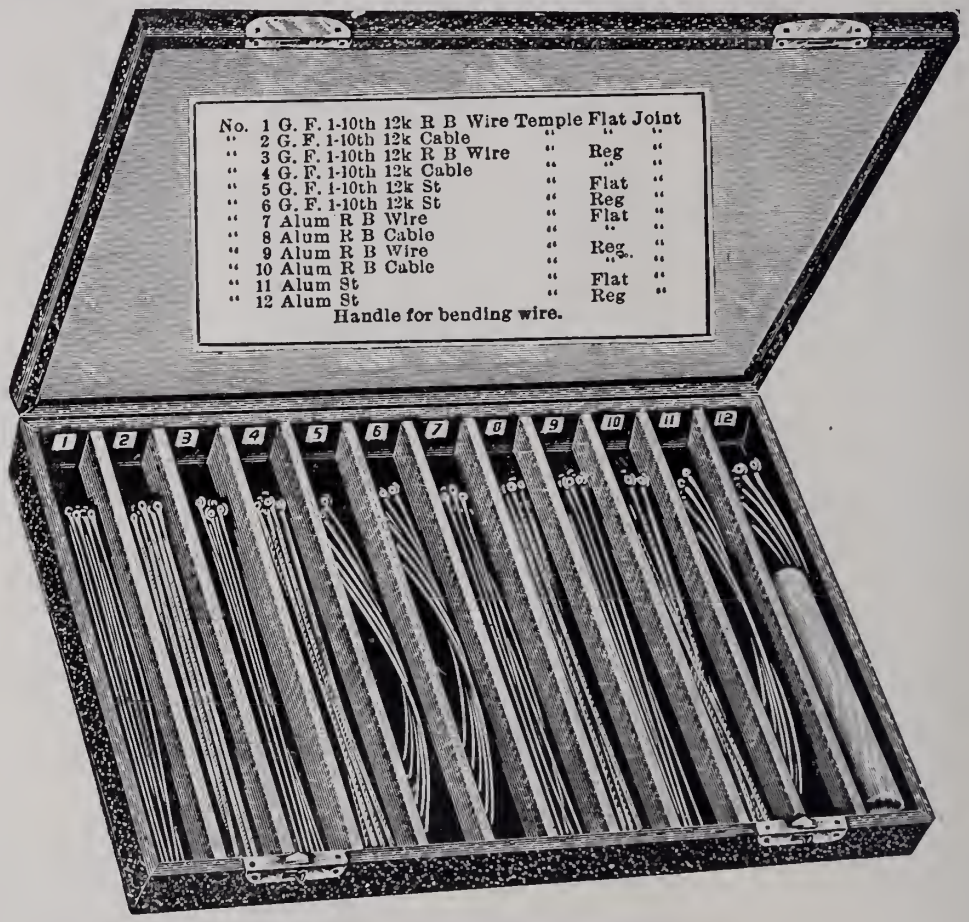
A. B. Crawford, who recently came to Othello, Wash., from Algonquin, Ill., has completed the erection of a building at his new home and will shortly open a retail store there.

A. H. McCurtain, as trustee in bankruptcy of the estate of A. A. Charnig & Co., has filed a suit against E. S. Booth. The plaintiff asks that the mortgage for $2,500, executed by the insolvent company in Booth's favor, be set aside. It is alleged in the complaint that the mortgage which covered the stock of goods of the insolvent company was given Booth shortly before the company became insolvent, for the purpose of giving him a preference over other creditors. Claims against Charnig & Co., who were formerly engaged in the jewelry business at 271½ Morrison St., Portland, Ore., now aggregate $10,000.

A post card will bring to you our new 1910 Optical Catalogue. Many new things up to date. Lowest prices. Best service.

Economical Spectacle Temple Cabinet

NO JEWELER OR OPTICIAN CAN AFFORD TO BE WITHOUT IT



OUTFIT COMPLETE, $5.75, Net Cash

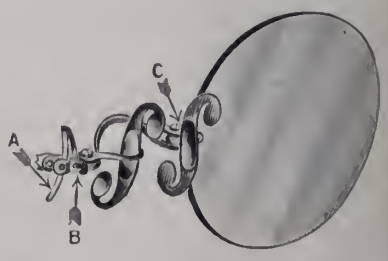
YOU are losing money by carrying Temples in the old way. With this Cabinet we have arranged to do away with half the amount of Temples ordinarily carried for a complete stock. You can bend Temples for use on either side—No experience necessary—Complete in every detail, all style joints included.

Case, 11½ x 7 x 1½ Kertol Leather covered. Partitions and inside lined with finest green velvet, absolutely dust-proof. The most practical thing on the market. Re-orders promptly filled through numerical arrangement.

Prescription work as you want it. Filled same day we receive your order. Write for ℞ copying book and transparent rice paper test chart free upon request.

IS-RITE RIMLESS EYEGLASS MOUNTING. Latest and best finger piece mounting. For simplicity and durability in construction excels others.

A—Shows resilient strap and prevents loosening of lenses. B—denotes means of increasing or decreasing tension of guard. C—Represents suction guard and can be placed at any angle.



1-10 12k Gold Filled, net $11.28 per doz. 10k Gold, Net $19.74 per doz. Net Cash.

¶ We carry Stevens Gold Filled Goods. ¶ Above temples furnished at price of regular in any quality of metal.

A. C. BECKEN COMPANY, Importers, Wholesale Jewelers and Opticians
156 Wabash Avenue - CHICAGO, ILL.

Detroit.

G. W. Davis, Goodrich, purchased stock in this market last week.

J. H. Dickerson, Flushing, visited the wholesale houses, last week.

J. T. Eddington, Pontiac, visited the wholesale house, a few days ago.

Harry Schulz is now in the employ of Kunz & Rogers, being engaged in the store.

Harry Sydnam has been spending a vacation at his cottage on the Canadian shore of Lake St. Clair

H. St. John, Milford, was in the city a few days ago, and says that trade is picking up in fine style

F. A. Mathauer, of Mathauer & Koester, started Monday on his first trip of the Fall season through the State.

The salesmen for the E. H. Pudrith Co. will, in the coming season, carry a sample line only, all orders being filled from the store.

C. V. Haas, Ravenna, Mich., was a buyer here, last week. He stopped on his way to Niagara Falls, where he will spend his vacation.

John Kay & Co. designed some of the trophies presented by the Detroit Boat Club to winners in the international rowing regatta, last week.

W. T. Blashill, Oxford, and his father, who is a member of the firm of the Connolly Blashill Co., Imlay City, were in town together, last week.

W. H. Horton, who was on the road for the E. H. Pudrith Co. for a long time, has accepted a similar position with the Stein & Elbogen Co., Chicago.

A fine collection of the trophies raced for in the regatta of the National Association of Amateur Oarsmen was exhibited in Wright, Kay & Co.'s window, last week.

J. C. Rutman, vice-president of the E. H. Pudrith Co., is in the east with his wife, spending a vacation at the seashore resorts. He will visit New York before coming home.

The four Detroit jewelers who went as members of the local Elks' Drill Squad to Los Angeles, Cal., E. Buchbinder, James H. Garlick, Chas. J. Thiry and Louis Guthrath, have returned home after what they consider the greatest time of their lives. The drill squad to which they belonged won $350 in prizes.

L. H. Schafer, Chicago, has taken over the retail jewelry store at 39 Michigan Ave. This was formerly conducted by John Hellerich, and the stock and fixtures were purchased at receiver's sale by G. W. French, Ionia. The latter has now disposed of the business to the Chicago man. Mr. Hellerich has been engaged as manager of the store.

The Detroit Jewelers' Board of Trade held a special meeting, last week, for the purpose of preparing a formal invitation to the National Association of Retail Jewelers, in session at Omaha, to hold their next annual convention in Detroit in 1910. The invitation was later accepted. The cooperation of the mayor, Board of Commerce and other organizations was secured, the aim being to let the retail jewelers know that Detroit would welcome them.

Milwaukee.

A. C. Kuesel, of the Kuesel Bros. Co., wholesale jewelers, has returned from a vacation spent at his Summer home at Okauchee Lake, Wis.

Among the out of-town Wisconsin jewelers who were Milwaukee visitors this week were F. P. Beswick, Racine, and J. B. Kimball, Waukesha.

The stone recently picked up on the farm of George Clark, at Rhinelander, Wis., is said to resemble a blue diamond. Mr. Clark sent the stone to Tiffany & Co., New York, for examination.

J. G. Greenwood, who was in charge of the jewelry department at the O. O. Melaas pharmacy, at Stoughton, has resigned and will enter the undertaking and furniture business at Green Bay, Wis.

Several valuable pearls were found in Wisconsin rivers, last week. J. Parkinson, Endeavor, picked up a pearl valued at several hundred dollars. E. E. Garner, Rockton, also found a valuable gem.

Henry Van der Zanden, jeweler at Green Bay, has sailed for Holland, where he will visit his former home. Mr. Van der Zanden is enjoying his first vacation in 30 years, and he will remain abroad for three months, traveling in Holland, Germany, France and Belgium.

G. W. Fink of the Fink-Boszhardt Co., jewelers' supplies, Enterprise building, is calling upon the trade in this State. One of the popular souvenirs at the recent annual convention of the Wisconsin Retail Jewelers' Association was a handsome purse donated by the Fink-Boszhardt Co.

The F. W. Teschner Jewelry Co., Milwaukee, has been incorporated with a capital stock of $2,500 by F. W. Teschner, Ida Teschner and Anna Kreutzer. F. W. Teschner has been conducting a jewelry establishment at 745 3rd St. for several years. It is expected that the business will now be enlarged.

An attractive work of the jeweler's art were the 15 silver cups which were made by the Louis Esser Co., Wells building, and offered as trophies in the homecoming week in Milwaukee. They range in height from eight to 18 inches and each cup of a different design. Each is lined with gold and each is engraved with the words "Homecoming celebration, Milwaukee, Wis., Aug. 3-9, 1909."

Milwaukee jewelers have been interested in the statement made by A. P. Dupuis, manager of Gimbel Bros.' jewelry department, who has just returned from Europe, that cut jet will be one of the popular materials for jewelry and dress ornaments this Fall and Winter. Mr. Dupuis spent 10 weeks abroad and visited manufacturers in 19 cities in Germany, England, France and Austria.

M. A. Potosky, a jeweler of McKeesport, Pa., who is now located at 535 Walnut St., will in a few days be permanently located at 539 Fifth Ave., in the New German building, at that place.

Leo Wagner and O. A. Cooper, two boys who recently broke into the jewelry store of H. W. Howe, Humboldt, Nebr., have pleaded guilty to the indictment and have been senteneed to a reform school.

Indianapolis.

Mr. and Mrs. Carl Walk have gone to Michigan for a few weeks.

Frank L. Bryant will attend a reunion of the Bryant family at Hebron, Aug. 19.

After a two weeks' fishing trip Edward E. Petri, watchmaker for Julius C. Walk & Son, has returned home.

Albert W. Gray, who has charge of the Pennsylvania St. store of Gray, Gribben & Gray, will go to Michigan for his vacation, next week.

John Holloway has taken charge of the business of Lon R. Mauzy in the west. Mr. Mauzy is now in Spokane, Wash., but later will go to California. He will return Sept. 1.

Charles Mayer & Co. supplied the four sterling silver trophy cups to the Indianapolis *News* recently. The cups will be awarded to the winners of the City Golf Tournament, to be held on the Riverside and Highland golf links, this week.

A French brier pipe, carved by L. A. Kiefer, of L. F. Kiefer & Son, is being exhibited in the store. The pipe was carved with a penknife while Mr. Kiefer was at a northern lake. A fish and frog are carved on the bowl, the work being difficult.

Several out-of-town jewelers were in this city, last week, buying stock. All predicted a good Fall trade. Among those in the city were: S. E. Mark, Coatesville; H. A. Roberts, Veedersburg; Mr. Turner, of Turner & Son, Arcadia; John W. Hudson, Fortville; E. O. Collins, Franklin; J. A. Pickett, Newcastle, and J. A. Miessen, Cicero.

Charles A. Rigdon, Warsaw, who is also mayor of that city, together with other public-spirited citizens, has a plan under way for a motor speedway and park on Lake Center. The mayor, who owns much of the lake frontage, has offered to donate his holdings for the purpose if others will donate sufficient funds for the construction work.

Thomas Ward, formerly manager for J. C. Ertel, a pawnbroker and jeweler at 209 Massachusetts Ave., was arrested, last Friday, on a grand jury capias, charging him with embezzlement and grand larceny. He is charged with misappropriating some of the funds of his former employer, although the sum is said not to have been large. His bond has been fixed at $1,000.

Dyer Bros. state that they will again establish a class in hand-wrought jewelry, about Sept. 15, and will have one of the largest classes of young men and women since they established the school, three years ago. An addition to their establishment has been built expressly for the purpose of accommodating the classes, which were abandoned recently for lack of room.

Thieves obtained a quantity of jewelry from the store of A. C. Squires, Shippensburg, Pa., recently, by throwing a big stone through the plate glass window.

A thief recently broke the window in J. R. Jenkel's jewelry store, 250 Market St., San Francisco, Cal., and stole cameras and other articles valued at $90. The robbery occurred under the full glare of numerous electric lights. The thief broke the window without attracting attention.

Are you going
to carry

L 10-K. RINGS
14-K. MOUNTINGS

this Fall?

IT WILL PAY

A selection package will prove this

S. LAZARUS & CO.
MANUFACTURING JEWELERS
DIAMONDS
Masonic Temple **Chicago, Ill.**

AFTER THE
Omaha Convention

Association with us will be of the greatest benefit to every Retail Jeweler.

We carry the strongest and most complete line of Jewelry in the United States, as well as

Everything in American Watches

Our travelers are all on the road and will be pleased to call on you.

Memorandum Diamond Packages sent on request to legitimate Jewelers only

DESPRES, BRIDGES & NOEL
Watch, Diamond and Jewelry Merchants
103 State Street **CHICAGO, ILL.**

Kansas City.

A. Y. Boswell, Tulsa, Okla., who took in the Omaha convention, is now enjoying a trip to Seattle.

J. R. Mercer donated a beautiful trophy cup for the successful contestant in a recent automobile race.

H. W. Walter Starcke, Junction City, Kans., attended the Omaha convention and stopped over in this city on his return trip.

C. A. Hedden, recently of South Bend, Ind., has been added to the working force of the Hassig Jewelry Co. as a jeweler and engraver.

A. C. Stuhl, manager of the Kansas City Polytechnic Institute, is back from a vacation of two weeks, spent in the mountain region of Colorado.

Stuart Mitchel, a watchmaker and jeweler in the employ of H. A. Bump, Oklahoma City, Okla., is away on a three-weeks' trip to the Pacific coast.

George H. Edwards, of the Edwards & Sloane Jewelry Co., and his wife left, this week, for a vacation trip to Illinois and Michigan. They will be gone several weeks.

The following retailers were in town during the week: V. Q. Powell, Fort Scott, Kans.; F. C. Clements, Rich Hill, Mo.; B. G. Gustafson, Lawrence, Kans.; J. P. Barrett, Concordia, Kans.

C. E. Conklin and wife, of Chanute, Kans., stopped over here for a couple of days, early in the week, on their return trip from the Seattle exposition. They also took in a number of points of interest in the west.

The Greene Jewelry Co. made a record mark by turning out 500 Glidden auto tour medals within three days. It took hustling, but the work was done well and on time. The completed medals represented 6,000 different operations.

Among those from this city who attended the Omaha convention were Louis Myer, of the Myer Jewelry Co.; E. H. Morgan, vice-president of the C. B. Norton Jewelry Co.; J. M. Scott, with the Woodstock-Hoefer Watch and Jewelry Co.; George H. Edwards and Leo. Ludwig, of the Edwards & Sloane Jewelry Co.

Joseph Mazer, president of the Oklahoma Retail Jewelers' Association, and his "Indians" spent the Sunday preceding the Omaha convention in this city and made their headquarters with the Edwards & Sloane Jewelry Co. It is needless to mention the fact that they were properly entertained while tarrying here. Among those composing the party were Frank Robertson, Blackwell; Frank Pfaeffle, Enid; M. Miesch, Muskogee; C. H. Reideman, Vinita; George H. Gardner, Pawhuska; W. H. Haupt, Bartlesville; Frank White, Guthrie; H. A. Bump, Oklahoma City.

Death of Charles Speidel.

RICHLAND CENTER, Wis., Aug. 7.—Charles Speidel died, recently, of a complication of diseases.

Mr. Speidel succeeded his father in the business here in 1875. He was about 56 years of age. He was a man held in high respect in this community and in the trade.

The business will be conducted by Mr. Speidel's widow and daughter.

Pittsburg.

Wm. Fisher, Greensburg, was in Pittsburg, last week.

Walter Heeren, of Heeren Bros. & Co., is at Chautauqua Lake.

Quite a number of local firms are installing chime clocks in their places of business.

J. Allison Reed, of James Reed & Co., is at Belmar, N. J., for the remainder of the summer.

George W. Biggs, of the John M. Roberts & Son Co., has gone to Mt. Chateau, Va., to spend his vacation.

Henry A. Barrett, of the Geo. B. Barrett Co., who spends most of his time out of doors, has bought a new automobile.

Gillespie Bros. have nearly finished the renovation and remodeling of their new store. New cases and shelving have been installed.

The Pittsburg Association of Credit Men held its annual picnic and outing last Friday, at Rock Point, which was attended by some of the local jewelers.

The Pittsburg Credit Association's baseball team played the Cleveland Credit Association team at Rock Point, last week, and the latter were defeated by a score of 18 to 2.

The Henry Wilkins Co. has placed a clock on the window ledge of its establishment in the Pittsburg Life & Trust Co. building. The clock is an accommodation to thousands.

F. B. Theakston, Brownsville, who was in Pittsburg last week, reports a marked improvement in the business conditions of his section of the country, which is in a mining district.

The bureau of police has recently been extending wires into pawn shops. The shops are thus connected with the detective bureau, and the pressing of a button brings a detective in short order.

The wholesale and retail teams of the Jewelers' 24-Karat Club of Pittsburg will arrange for another ball game to be played on the Shadyside Academy grounds some time between now and Aug. 28.

Out-of-town dealers in Pittsburg, last week, buying goods, included: H. R. Brown, of Brown & Son, Donora; B. E. Brown, Monessen; Asa Joseph, Donora. The latter recently returned from a business trip to New York.

C. S. Wiley, secretary of the Pennsylvania Retail Jewelers' Association, who went to Omaha to attend the National convention, will go from there to California. He does not expect to return to Pittsburg until the last of the month.

The Hardy & Hayes Co. has put a number of carpenters at work in their building, overhauling the damage caused by the fire of several weeks ago. Mr. Hayes says that it will be Sept. 1 before the building is in shape again. A new safe is being installed in the basement, and the new fixtures are expected to arrive within a few days.

John M. Roberts, of the John M. Roberts & Son Co., and chairman of the watch price-cutting committee of the Pennsylvania Retail Jewelers' Association, was unable to go to Omaha on account of pressing business here, being compelled to change his plans almost at the last minute. C. S. Wiley, secretary of the association, and Steele F. Roberts represented the association.

Pittsburg jewelers were amused at a dispatch published in the local papers, Saturday, and telegraphed to New York, stating that there is a scarcity of diamonds among the Maiden Lane merchants. Local jewelers say there are still a few stones left in Pittsburg and prices for good stones remain about the same as they have been selling the past year.

Toledo.

J. J. Freeman will leave shortly for Wisconsin to spend his vacation there.

Tiedtke Bros. will erect a large, new store building on Summit St., near Adams. The jewelry department will be enlarged in the new store.

I. H. Christiancy has completely remodeled the interior of his store, the changes affording much more room for wall cases, show cases and work bench.

J. D. Rowland, who recently opened a new jewelry store in the Ohio building, reports increased business. He has added a complete line of optical goods to his stock.

All the Toledo jewelers are heavily stocked with souvenir spoons, etc., for King Wamba week, the assortment including several new lines not previously seen in this city.

C. W. Dean is now associated with L. H. Christiancy, jeweler on Madison Ave. Mr. Dean takes the place of C. R. Parker, who has taken larger quarters on Superior St. with W. A. Rankin.

The formation of the Judd, Gross Co., mention of which was made some weeks ago, practically marks the retirement from active business of one of Toledo's best-known jewelers, M. Judd. Although the senior member of the new firm, Mr. Judd will no longer engage in active business.

Buffalo, N. Y.

A new jewelry store will soon be opened at 286 Broadway by S. Goldberg.

William Ehmann, president of the Buffalo Retail Jewelers' Association, has returned, with his wife, after a European trip.

A most enjoyable time was passed by the employes of T. C. Tanke at their recent annual outing. The launch *Ivanhoe* conveyed the party around Grand Island. In the evening they gathered at Black Creek for a corn roast. Music was furnished by Tanke's orchestra.

Among the out-of-town jewelers who recently visited the local jewelry market were: W. H. Fuller, Silver Creek, N. Y.; Mr. Lewis, Arcade; R. H. Stinson, Camden; W. D. Werner, Grand Rapids, Mich.; L. F. Simpson, Medina; L. J. Reznor, Port Allegany, Pa.; Gordon H. Hayes, Niagara Falls.

A decision was recently handed down by Judge Hodson in the local municipal court, dismissing the complaint of Henry L. Roberts & Co., representing the Commercial Jewelry Co., Philadelphia, Pa., in an action to collect $225 claimed to be due for jewelry sold to the L. B. Cigar Co. for use as premiums. The jewelry company is directed to return $100.62 paid to it by the cigar company.

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Powers Building
Wabash Avenue and Monroe Street

Chicago, Illinois

C. H. KNIGHTS-THEARLE CO.

IMPORTERS and JOBBERS

Watches : Diamonds : Jewelry

TOOLS and MATERIALS

Exclusively Wholesale to the Retail Jewelry Trade

CHICAGO

Providence.

S. Berlin, New York, visited the trade, last week.

The George H. Allen Mfg. Co., 59 Page St., has closed its shop.

I. Alberts, Boston, Mass., was calling upon the retail trade here, last week.

Mrs. W. S. Luther, 195 Point St., is advertising for 200 more purse-makers.

H Fellman, 122 Main St., Woonsocket, is conducting a mid-Summer sale of jewelry.

Robert Scholz was in New York, last week, with the George H. Holmes Co.'s line.

The E. L. Spencer Co. is running its factory nights to keep up with the demand for its line.

John S. Cunningham is sending good orders to the E. L. Spencer Co., from the western circuit.

Leary & Penfold, manufacturing jewelers, have rented an office at 9 Maiden Lane, New York.

James C. Doran, of James C. Doran & Sons, has been granted a patent on a collar-supporter

William Bartlett has resigned his position with the traveling force of the Stafford Ewg Co.

Mr and Mrs. William J. Braitsch are among the latest arrivals at the Desfossez House, Newport.

Harry B. Kennion is showing Parks Bros. & Rogers' line on the western circuit with good results.

Charles Purdy, representing R. J. Hillinger & Co., Chicago, is on a business trip in this city and vicinity.

J. A. Jewett, western representative of Hamilton & Hamilton, Jr., has been on a trip through Wisconsin.

A. N Dorchester is meeting with satisfactory success on his western trip for Chapin & Hollister Co.

George N. Steere was in New York, last week, showing the new line of the George N Steere Co., Pawtucket.

The Brownell Machinery Co. has moved its offices and warerooms from 21 Exchange Place to 13 Eddy St.

The Theodore W. Foster & Bro. Co. has issued its new catalogue for 1909-1910, which consists of 358 pages.

Frederick J. Holt, superintendent for A. Holt & Co., is enjoying a week's cruise on his yacht on Narragansett Bay.

The George H. Fuller & Son Co., Pawtucket, started up Monday after the annual vacation, which began July 28.

W. V. Chislin, manager of the Chicago office of the Gorham Mfg. Co., visited the company's plant at Elmwood, last week.

The Brown & Sharpe Mfg. Co. has closed for two weeks' vacation. There are approximately 4,000 names on the payrolls.

Two sterling silver-spinners are wanted by Dominick & Haff, 543 W. 23d St., New York, according to calls in the local papers.

William C. Codman has been granted a patent on a design for a coffee pot, which he has assigned to the Gorham Mfg. Co.

E. Fred Gottschalk has been re-elected chairman of the Administrative Board of the Watchemoket Fire District, East Providence.

Frederick C. Lawton, superintendent of the Gorham Mfg. Co., accompanied by his wife, are in New Hampshire for two weeks.

Edward Gilbert has entered the employ of the Shepard Co. He was formerly office manager for F. S. Gilbert, North Attleboro.

Mr. and Mrs. Jacob Schwarzkopf and family has returned to their home in this city after a three-weeks' trip to Forrest Park, Pa.

George C. Rueckert, of the Rueckert Mfg. Co., accompanied by his family, is making an automobile trip through the Berkshire Hills.

Mr. and Mrs. Charles E. Westcott, of the Snow & Westcott Co., have returned from a month's visit at Cape Cod and are spending August at Bristol.

The George H. Fuller & Son Co., Pawtucket, is receiving satisfactory returns from William H. Lamb, who is calling upon the firm's western trade.

The Cohen Mfg. Co. has started in the manufacturing jewelry business at 21 Calender St. and will introduce a full line of plated scarf pins, brooches, buckles, etc.

The directors of the Manufacturing Jewelers' Board of Trade will hold their regular monthly meeting at the rooms of the association, in the Wilcox building, Aug. 20

George H. Holmes was among the members of the General Assembly who attended the first reunion of the Newport County Association, at Newport, Wednesday.

Noah H. Holt, for several years in charge of the office of the Jewelers Board of Trade in this city, will leave in a few days for Chicago, where his wife has landed interests.

Employes of M. F. Williams & Co., 409 Pine St., enjoyed their annual outing at Palace Gardens, Saturday. Dinner and various sports made the occasion a pleasant one.

F. E. Harris, president of the Harris & Mowry Co., Woonsocket, wife and two daughters, left, last week, in their automobile for Provincetown, Mass., on a fortnight's visit.

The Kazanjian Co., of which A. H. Bozyon is manager, is exhibiting an interesting line of Armenian hand-made jewelry, recently imported, at its store in the Kazanjian building, Newport.

At the annual election of officers of the High St. Bank, Tuesday last, Arthur E. Austin was elected president and Englehardt C. Ostby, Nathan B. Barton and Charles F. Irons directors.

In the White Mountains, N. H., are Fred V. Kennon and Harry F. Wolcott, of the Wolcott Mfg. Co., of this city, and Mr. and Mrs. Charles H. Fuller, of the George H. Fuller & Son Co., Pawtucket.

At the 37th annual meeting of the stockholders of the Buttonwoods Beach Association, held last week, Edward B. Hough was elected president, Arthur W. Claflin secretary, and William A. Schofield one of the directors.

Danforth K. Barrett, with D. Wilcox & Co., is one of the committee of arrangements, on behalf of the State Council of Rhode Island, to entertain the National Council, Order United American Mechanics, in this city in the latter part of this month.

The Slade Tubing Co., Payne building, Pawtucket, has closed its plant and removed to Rome, N. Y. It has been employing about 40 hands, and manufacturing tubing, fancy metallic gas fixtures and electrical devices.

Among the creditors of Herman Meyrowitz, 225 W. 123rd St., New York, are the following Providence concerns: Edwin Lowe & Co., $900; Lyons Mfg. Co., $300; C. H. Cooke Co., $200; S. & B. Lederer Co., $425; Waite-Thresher Co., $200.

The stockholders of the Yale Jewelry Mfg. Co. held a meeting at the office of the corporation, 62 Page St., a few days ago. The resignation of L. P. Sturtevant as treasurer was received, and C. J. Morrison, Attleboro, was elected to fill the vacancy.

John M. Howard, 113 Point St., has purchased the complete outfit of tools, dies, samples, machinery, etc., used by the D. F. Briggs Co., Attleboro, Mass., in the manufacture of seamless rings. The plant has been moved to Mr. Howard's place here.

Thursday the advisory council of the New England Manufacturing Jewelers' & Silversmiths' Association will hold its first meeting since the vacation period in its rooms in the Wilcox building. The principal business will be the discussion of the provisions of the new tariff bill.

At a sale of unclaimed imported merchandise at public auction on Thursday last, one case, consisting of 114 watch cases, 116 watch movements, a lot of parts of watch movements, 175 watch cases and 26 dials, with an appraised value (foreign value with duty added) of $372.65, sold for $35.

Included in the personnel of the rifle team which will represent Rhode Island at the national rifle match at Camp Perry, O., from Aug. 20 to 26, were Major Howard D. Wilcox, team captain; Capt. Martin S. Fanning, coach; First Lieut. Henry A. Crosby and Sergt. Charles Fletcher.

The partnership existing between Thos. Hanley and Wm. H. Stone, under the style of Hanley, Stone & Co., refiners, at 33 to 37 Mathewson St., has been dissolved by mutual consent, the former withdrawing. Mr. Stone will continue the business at the same place, under the same name.

The S. & B. Lederer Mutual Relief Association, composed of the employes of that company, held its fourth annual outing, Saturday, the members assembling at the Union Station at 10:30 o'clock and boarding special cars for Vanity Fair. There were about 200 persons in attendance.

In the last week the following jewelry buyers have been inspecting the goods of the local manufacturers: M. M. Kann, of Kann Bros., Chicago; Miss Henrietta Graf, of Berg Bros., Chicago; W. A. Kaufman, Chicago; A. L. Stone, of Stone Bros., Chicago, and R. Sharny, of the Damascus Jewelry Co., Montreal.

Henry Shaw, of this city, filed a suit, last week, in the Superior Court against Mark Streicher and others, including the Mark Streicher Comb Co. and the H. Rosenhirsch Co. The plaintiff's claim is for $800 on book accounts and the proceeds of a promissory note for $400, made by Streicher, May 13, 1909, and indorsed by

D. B. WARD & COMPANY

WHOLESALE JEWELERS

4TH FLOOR, BOLEY BLDG.

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No. "FOUR HUNDRED" SPECIAL COLONIAL WALL CASE

"BEGIN NOW"

To beautify your store for the holiday season of 1909 and 1910. A new set of fixtures will bring that increased business. Our "Quarter of a Century" experience "is yours for the asking."

Write us to-day for copy of our new loose leaflet catalogue and let us quote you prices.

the other defendants. Damages are laid at $1,200.

Mrs. S. E. Hall, wife of S. E. Hall, salesman for the Kinney Co., and Mrs. Elizabeth Maher and Miss Ellen Bowles, are spending a few weeks in Atlantic City.

E. Merle Bixby, superintendent of the silverware department of the Shepard Co., will attend the military manoeuvres of the Massachusetts militia, which will begin about Boston, next Saturday.

James Rayner, treasurer of the Shepard Co. Employes' Beneficial Association and one of the oldest clerks in the employ of the company, died, last Saturday, at his home, 119 Stewart St. He was born in London, England, Dec. 21, 1848, and came to this country when he was 16 years of age, landing in Halifax, N. S. He came to this city in 1868. Besides a widow, he is survived by one son.

Among the foreign importations received through the Providence Customs House, in the past week, were the following: From Bremen, 10 packages of imitation precious stones, 1 package of jewelry; from Hamburg, 1 package of silverware, 14 packages of crockery; from Havre, 1 package imitation precious stones; from Liverpool, 3 packages of manufactures of metal, 1 package of china.

Among the jewelry buyers in this city, last week, were the following: H. D. Bergheim, Indianapolis, Ind.; N. Mendelsohn, who has just commenced jobbing business for himself at Syracuse, N. Y.; F. Goodman and E. Hoffman, of the Jewelry Mfg. Co., Philadelphia; S. Hudis, of the Rosenbaum Co., Pittsburg, Pa.; I. M. Oppenheimer, of M. J. Oppenheimer & Sons, Baltimore, Md. The latter was registered at the Crown Hotel and was much sought by representatives of the celluloid and horn firms of Leominster, Mass.

The manufacturing jewelers are much interested in the case brought by the police department against Samuel Benjamin, proprietor of the pawnshop and retail jewelry store at Washsington and Union Sts., for failing to retain in his possession for a period of at least 48 hours a gold watch received in pawn. He admitted evidence on which he was fined $100 and costs, which he appealed. He has now been summoned before the police commissioners to show cause why his license as a pawnbroker should not be revoked. This is the first case brought under the new law governing pawnbrokers.

Thomas F. Kilkenney, manager of Capron & Co., manufacturing jewelers at 43 Sabin St., and wife had a narrow escape from fatal injury while automobiling, Saturday. They were in company with two others, one of whom is the proprietor of the taxicab business here, and were riding along Boston Neck road in one of these vehicles. When about three miles from Narragansett Pier the cab collided with a large touring car and turned over and over and finally landed, bottom up, in the bushes at the side of the road. The occupants of the cab were all badly bruised. Mrs. Kilkenney sustained a fractured nose and cuts about the face. She was taken to one of the hotels at the Pier and later removed to the Rhode Island Hospital in this city. The machine was a total wreck.

Attleboro.

F. Milton Eldredge started last week on a business trip.

George Roberts left last week on a business trip for the Horton-Angell Co.

Charles Crane is making a western trip in the interest of the Bliss Bros. Co.

An addition is being built to the shop of the Freeman & Daughaday Co., Chartley.

Edward Moore left Chicago last week for the coast with the line of Sykes & Strandberg.

All the firms which closed shops last week for the annual vacation resumed work Monday.

George W. Kelley has been making improvements to his electro-plating factory on County St.

Work on the new Mossberg factory was started last week and will be pushed vigorously.

Ralph C. Thompson, manager of C. M. Robbins & Co., has been granted a patent on a brooch.

Morris Baer, of the Attleboro Mfg. Co., has returned from a two weeks' vacation at Atlantic City.

The first annual outing of the employes of Bates & Bacon will take place Saturday at Boyden Heights.

C. J. Morrison, of Attleboro, was elected last week treasurer of the Yale Jewelry Mfg. Co., Providence.

John Killion, traveling salesman for the Attleboro Chain Co., has been enjoying a vacation at Block Island.

John G. Randall has accepted a position with the W. A. Sturdy Mfg. Co., Chartley, as one of its representatives.

Henry B. Richardson, of Smith & Richardson, returned last week from a three weeks' vacation at Harwichport, Mass.

Nearly all the firms have finished their sample making and will send their salesmen on the road the last of this week.

The county commissioners selected last week the property of Frederick A. Newell, of the Watson & Newell Co., at Mechanic, Haywood and N. Main Sts., as the site of the new court house.

The D. F. Briggs Co. has sold to John M. Howard, Providence, its complete outfit of tools, dies, samples, etc., for making seamless rings. The outfit is being removed to the Howard factory on Point St., Providence.

The Board of Selectmen received a letter from the Leach & Garner Co., at its last meeting relative to a drain which the company is constructing. Some time ago, the selectmen gave permission to build the drain. Since then the board of health has notified the company that the drain must not be used.

The firm of Allen-Lonergan Co. has been dissolved by agreement. Edmund J. Lonergan has withdrawn and the business will be continued by the remaining members of the firm under the name of H. A. Allen & Co. The members of the firm now are Harlan A. Allen, Elmer A. Scott, and Samuel LeFavour.

Edward A. Sweeney, a member of the manufacturing jewelers' tariff committee for New England, says that the new tariff law will result in one of the biggest booms that the jewelry trade has ever known. Mr. Sweeney said that "in the cheap lines the new tariff will double the business of some manufacturers. Furthermore, it will protect the manufacturers whose jewelry, in the past, has been copied by foreign manufacturers who sent here the same kind of goods which were retailed cheaper than we could manufacture them." Peter Nerney, Sidney O. Bigney, William H. Saart, George J. Kelley, Albert Bushee, S. M. Einstein, James E. Blake and other manufacturers all said that they look for a big increase in business.

North Attleboro.

Alpin Chisholm returned, last week, from New York.

Payson Bennett has been enjoying a vacation at Yarmouth.

J. A. Lucas, salesman for the A. H. Bliss Co., has returned from his vacation.

Repairs were made to the boiler room at the factory of W. G. Clark & Co., last week.

Lester Cutler has accepted a position as salesman for the W. K. Toole Co., Pawtucket.

Charles E. Stanley, of the Estate of O. M. Draper, enjoyed his annual vacation, last week.

Howard Black returned, last week, from a southern trip in the interests of the J. P. Black Co.

John F. Miller, of Doran, Bagnall & Co., who was married last week, is in Maine on his wedding trip.

George Semple, New York salesman for W. & S. Blackinton Co., returned to New York, last week, after spending a few days at the factory.

Robert Fletcher returned home, last week, from New York, where he has been looking up new designs for the Estate of O. M. Draper.

Fred Cook, New York salesman for Whiting & Davis, has returned from his vacation and resumed his duties at the New York office.

Harry Peckham is in charge of the office at New York of J. H. Peckham & Co. during the absence of his brother, William, who is in the west.

A. B. Chase has accepted a position as salesman for the Boss & Baldwin Co., Attleboro Falls, and will start out next week on his first trip for his new employers.

Frank E. Whiting has returned from New York, where he has been in charge of the New York office of Whiting & Davis during the absence of Fred Cook, who was on his vacation.

Dr. Willard Scott, Worcester, who has many friends among local jewelers and was a speaker at numerous banquets of the New England Manufacturing Jewelers and Silversmiths' Association, is reported seriously ill.

George Bagnell and George Chisholm, sons of two promient manufacturing jewelers of this town, had a narrow escape from drowning, last Thursday afternoon, when their auxiliary cat boat, the *Emily*, was caught in the surf, off Matunueket, and overturned.

S. T. Gray, Quinton, Okla., has gone out of business.



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ANNOUNCEMENT!

WE have entered into a co-partnership to open a jobbing business in Muncie, Indiana. It will be our aim to carry in stock a fine and moderate-priced attractive line of solid gold and plated jewelry that will appeal to discriminating buyers. Having been engaged in the retail business for years past, we are in a position to anticipate the demands, and know the prevailing and ever-changing styles and fads, and we are equipped to furnish your every need promptly and well. Our prices will be right, and our guarantee covers every article that we offer. We solicit a trial order.

KLEIN BROTHERS

Wholesale Jewelers

SOLID GOLD AND PLATED JEWELRY

212-213 Wysor Block

MUNCIE, INDIANA

Philadelphia.

E. Mason, Perkasie, Pa., has opened a new jewelry store.

S. Lieberman, Atlantic City, N. J., has moved from 805 to 1003 Arctic Ave.

H. W. Blaisdell has bought the jewelry store of F. Proctor Donahey, Vineland, N. J.

F. B. Wallen, 405 Broadway, Camden, has started on a trip to Boston and eastern towns.

The United Optical Co., Camden, N. J., is a new corporation with a capital stock of $50,000.

William J. Power, 719 Sansom St., was delegate to a convention held in Chicago, Aug. 5 and 6.

John Grund, formerly manager for E. S. Radley, 2404 Frankford Ave., has opened a store at 3124 Frankford Ave.

Louis Spoerhase, 1078 Lancaster Ave., has made alterations to his store and has added a show window and a side entrance.

The William A. Block Co. is a new concern at 711 Sansom St. Diamonds and diamond mounted jewelry will be their special line.

Samuel Jaquette, representing the silver department of the Bailey, Banks & Biddle Co., returned from Europe on the *Baltic* Saturday.

Joseph Gumperty with his wife and daughter, are guests at the Pierrepont Hotel, Atlantic City, for the remainder of the Summer.

William Fussman, Gloucester, N. J., will soon open a new store at 350 Spruce St., Camden, N. J., with a complete line of jewelry and watches.

The creditors of William Waltz, Perkasie, Pa., who failed in March, 1908, have received a dividend of 41 per cent. in full for all claims.

George W. Fuller, an old-time Camden jeweler, has returned to business after an absence of several months, very much improved in health.

Mrs. Annie Rudieson, 1822 Atlantic Ave., Atlantic City, is looking for a good business location. The building she now occupies will be torn down in the Fall.

Joseph Crosland, 4521 Frankford Ave., who had been ill for three months, was a familiar figure in the trade this week, and seemed much improved in health.

Harry Weir, Manayunk, Pa., is spending a week at his cottage in Wildwood, N. J. Mr. Weir passes most of the time at Anglesea, where he has his motor boat.

H. Everline, with E. Diesinger, 115 S. 7th St., was painfully injured last week by the falling of a glass partition in the store. He was taken to the Jefferson Hospital.

Benjamin Osmond, Bordentown, N. J., who has been in charge of the jewelry business of the late George P. Osmond, last week, took over the business for himself.

Robert Richie, formerly watchmaker for the trade, has accepted a position with A. H. Hadley, at 409 Mint Arcade. Mr. Richie has been working at the bench for 53 years.

Lloyd Erhard, of Lloyd Erhard & Bro., jewelers and opticians, Davis, W. Va., was seen in the trade, last week, ordering for the Fall, prior to a vacation at Atlantic City.

An entrance was forced by thieves to the jewelry store of L. Rubin & J. Levin, at 1510 S. 7th St., by prying open a window. According to the police, jewelry and silverware valued at $160 were stolen.

John S. Cunningham, representing the E. L. Spencer Co., Providence, R. I., has returned from a trip through the west and reports business good. After a few days in this city, Mr. Spencer will visit the factory in Providence.

J. E. Caldwell & Co. are the manufacturers and designers of the cups displayed in their window this week, to be awarded by the Ocean City Yacht Club. The company shows also the cups to be presented by the Holly Beach Yacht Club at their open regatta, Aug. 14. A miniature sail boat is an attractive feature in the company's window.

The following jewelers were visitors to this city, last week: J. W. Clark, Bristol, Pa.; H. S. Kratz, Souderton, Pa.; D. H. Krause, North Wales, Pa.; E. K. Bean, Lansdale, Pa.; H. B. McFarlan, East Downington, Pa.; Benjamin Osmond, Bordentown, N. J.; B. L. Coder, Oxford, Pa., and R. W. Quicksall, Mount Holly, N. J.

William Alburger, 21 years old, of 901 Earnest St., was arrested last Thursday, and was held in $800 bail by Magistrate Coward on a charge of theft. Alburger entered the antique shop of George Pasareli, 1031 S. 8th St., and attempted to dispose of some candlesticks. While Pasareli had his back turned, it is charged, Alburger was caught stealing a gold watch and was immediately arrested.

The Bailey, Banks & Biddle Co. are exhibiting in their window the cups and prizes for the Ocean City Yacht Club. This house has been awarded the contract for the silver cups and trophies to be presented to the winners at the midsummer auto race meet, which will take place some time this month at Point Breeze. The company will give to the winner of the one-mile speed test a large silver loving cup.

A man recently entered the store of T. J. Greaves, 6148 Ridge Ave., and handed the jeweler a ring set with an imitation diamond, requesting that it be reset. The diamond-setter completed the work, but inadvertently placed a genuine diamond ring in the customer's envelope. The customer called several hours later and was handed the envelope containing the genuine stone, which was worth $100. The jeweler is now seeking the customer who innocently received the diamond instead of the imitation stone. The man, whose name is given as William Haddard, is described as 35 years of age, five feet 8½ inches in height, and weighing about 155 pounds. He has a sandy complexion and light mustache and wore a negligee shirt and light soft hat.

Sarah Morris Darrach, granddaughter of Robert Morris, financier of the Revolution and signer of the Declaration of Independence, presented a relic of her distinguished ancestor to the historical collection in Independence Hall, last week. The relic is a silver coffee pot 10 inches high, bearing on one side a ducal coat-of-arms. Long use in the family of Robert Morris has smoothed the engraving, so that it can scarcely be read. It is believed that the coat-of-arms is that of the Bourbons.

Lancaster, Pa.

W. F. Meiskey is off on a trip to Atlantic City and the Berkshire Hills.

F. A. Peters, of the H. S. Meiskey Co., has returned from a trip to New York.

Henry Dorley, Elgin, Ill., who was visiting his mother here, has returned home.

The factorys of the Lancaster Silver Plate Co., which recently went into the hands of receivers, has been shut down.

Charles D. Rood, president of the Hamilton Watch Co., is nursing an injured arm. He was hurt by being thrown from a carriage while out driving recently.

Benjamin Lichtenstein is home from a visit to Williamsport, where he visited his brother-in-law, B. G. Kaplin, jeweler, who has gone to Atlantic City for his health.

Claude S. Ridenour, Winston-Salem, N. C., and Nelson Farney, York, have entered the engraving department of the Bowman Technical School. Roy Gallatin, a student, has gone to his home in Troy, Pa., for his vacation.

William Pirosh, of Pirosh & Simmons, has become the possessor of several rare pieces of currency. Two are Maryland half dollars of 1774. Another is a five-shilling piece, issued in 1773, on the Assembly of Pennsylvania.

The beautiful silver loving cup recently presented by the employes of the Hamilton Watch Co. to President Charles D. Road is now on exhibition in a show window of T. Wilson Dubbs, where it attracts much attention. A display is made of the new "Lady Hamilton" watches, arranged around the cup.

New Orleans, La.

Sam Hart left for New York Saturday to purchase stock.

Arthur Hirsch, representing Jonas Hoch, was here last week.

Ed. Bohn returned during the week from a road trip for Leonard Krower.

Moise Waldhorn and his wife will reach New York at the end of the week, en route for home.

Alfred Krower, who is in the firm of his father, Leonard Krower, expects to take his vacation trip early in September, and he will visit Canada, returning by way of New York.

Gabe Hausmann and Mr. Sam. Alder returned recently after a delightful trip from New Orleans to the Elks' Convention, held last month in Los Angeles, Cal., and thence to the Yellowstone Park, Seattle, and Kansas City. Mrs. T. Hausmann is at Asheville, N. C., with her daughter. Louis Hausmann sailed last week from New York and will join his family in Lucerne, Switzerland.

Buyers Convention Week was conducted by the New Orleans merchants last week, and expectations were fully realized. The register at the Progressive Union shows 459 visitors from four States. Among the guests were a number of jewelry men. Isaac Popkin, of Franklin, La., spent a couple of days here, made some purchases, and left Wednesday for New York. Among the other guests were: A. E. Morlan, Gulfport, Miss., Ben Wolf, of the B. Wolf Jewelry Co., N. Maier, Aberdeen, Miss.

Newark.

M. Hagerstrom, of the Hagerstrom Co., will leave for the midd'e west on Aug. 15.

Edmund B. Kohn has returned from a trip to the White Mountains, where he spent July.

Oscar Callan, a manufacturing jeweler, Baltimore, Md., was visiting in Newark recently.

L. T. McAuley, of T. Hausmann & Sons, Ltd., New Orleans, La., was in Newark during the week.

Elwood Williams, superintendent for the Bailey, Banks & Biddle Co., Philadelphia, visited a number of firms in Newark during the week.

The Gillette Safety Razor Co. has purchased a site in Newark, near the Elizabeth city line, for a new factory, to cost in the neighborhood of $250,000.

Newark jewelers are expecting one of the busiest Fall seasons in years. In fact, many have tangible evidences already in encouraging orders from all parts of the country.

F. W. Rowe, president of the New Jersey Retail Jewelers' Association, announces that the association will meet at Trenton, N. J., Sept. 29, and desires that all the jewelers of the State join the organization and attend the meeting.

The Elm Mfg. Co., 19 Liberty St., will be represented in New York, Boston, Baltimore and the States of New York and Pennsylvania by Percy Smith. R. C. Dick will be the representative of the concern in the middle west as heretofore.

Among the New York firms which, with the completion of the tunnels under the Hudson from Hoboken, have decided to come to Newark, is the Shiman-Miller Mfg. Co. The J. W. Rosenbaum Art Metal Co. is another New York concern coming here.

George A. Allsopp, Jr., of Allsopp & Allsopp, is in the west, and reports indications of a fine Fall season. Mr. Holbart is in New England for the same firm. Henry George is in Pennsylvania. Mr. Thomas has started on his southern trip, and Mr. Morley is touring the east.

Work has been begun on the three-story building for the Newark Brush Co., of which Edward Gniehtel, one of Newark's fire commissioners, is the head. The plant is located at 253 Mulberry St., and will be equipped to supply brushes to the jewelry trade. It will have a store front.

I. J. F. King, owner of a jewelry store at Asbury Park, N. J., lost $200 worth of gems last week, when a burglar entered his store. The thief was frightened away by a young woman who entered the store next door just after he had collected nearly all of the jewelry that was visible outside of the safe.

Mr. and Mrs. Morris Levy, claiming Philadelphia as their place of residence, are held here, charged with the theft of about $6,000 worth of jewelry from a number of stores. They were arrested in a 5 and 10 cent store and protested their innocence. The police officials were inclined to think a blunder had been made, until a search of Mrs. Levy's pockets revealed a number of jewels. A chamois bag containing valuable rings and brooches was found.

Baltimore.

Hughes & Woodhall expect to occupy their new home about the latter part of this week.

John W. Mealy, president of John W. Mealy & Sons Co., with his young son, is camping on the south branch of the Potomac River, near Springfield, W. Va.

The 65 employes of Jenkins & Jenkins, 216 N. Charles St., were the guests of the firm at their annual outing, recently, at Yokel's Park. In the morning the center of attention was a baseball game arranged between the married men and the single men that resulted in a victory for the married men by a score of 15 to 6. The winning team was presented a silver loving cup nine inches high, while each member received a silver medal. Dinner was served at two o'clock, at which speeches were made by employes and members of the firm. There were other amusements, such as rowing, fishing, crabbing, quoits and the like. The whole party went to the beach in chartered cars.

August Becker, a jeweler at Hanover and Conway Sts., was released for the action of the Grand Jury, last week, on the charge of striking Vollie V. Stokes, a colored steward. Stokes testified that he had bought a watch from Mr. Becker and later found that the timepiece had stopped. He returned to the jeweler and had it exchanged for another watch, when Stokes alleged the jeweler demanded $1.50 from him, which he refused to pay. He claims that Mr. Becker then pointed a pistol at him and locked the door, while Mrs. Becker tore his hat. Mr. Becker, in his defense, claims that Stokes put the watch in his pocket and refused to pay the difference in price, and that he was determined not to let the negro go without paying the difference or returning the watch. He acknowledged taking a pistol from behind the counter, but claims he did not point it at him. Mrs. Becker said the negro had grabbed her about the neck, but he denied this.

Syracuse.

The United States Post Office Department at Washington has designated the Day Card clock and the Hawley Sheet clock as official clocks for the department. The Government reserves the right to install clocks at any time it desires.

The United States Lens Co. has been formed and it will take over the company's department of the Standard Optical Co., Geneva. The capital is $100,000. The officers are: President, Wm. Smith; vice-president, Joshua I. Maxwell; secretary and treasurer, H. B. Groves; general manager, Charles E. Wilson, Southbridge, Mass., former superintendent of the lens making department of the American Optical Co. The officers, with Theodore J. Smith and Louis D. Collins, Geneva, and William W. Essick, Reading, Pa., are the directors. A new building for the manufacture of lenses has recently been added to the plant of the Standard Optical Co., and this will be occupied by the new company. About 60 hands will be employed at first, but eventually it is claimed the number will be increased to 200.



A Mr. White has engaged in the jewelry business in Marthaville, La.

William Fussman has begun business at 350 Spruce St., Camden, N. J.

S. Goldberg will shortly open a store at 286 Broadway, Buffalo, N. Y.

John Grund has opened a store at 3124 Frankford Ave., Philadelphia, Pa.

Edward Bearfield, St. Louis, Mo., will soon open a store at Little Rock, Ark.

A new store has been opened by S. P. Bessmer at 202 Saginaw St., Flint, Mich.

D. Gutter has re-engaged in the jewelry business with his son, R. R. Gutter, at 98 Bowery, New York.

E. H. Barrett, Cleveland, O., has completed arrangements to open a store on Main St., in Painesville, O.

The Garin Jewelry Co. is a new concern which was recently incorporated with a capital stock of $25,000 in San Francisco, Cal.

George A. and Ed. M. Klein have begun a jobbing business at 212 Wysor block, Muncie, Ind. They carry a general line of solid and gold-plated jewelry.

The William A. Block Co. has started in business in Philadelphia, Pa. The establishment will be located at 711 Sansom St. The concern will make a specialty of diamonds and diamond mounted jewelry.

The United Optical Co., of Camden, N. J., has been incorporated, with a capital of $50,000. The incorporators are W. F. McLean, Henry McAlister and Joseph A. Schmid. The concern will deal in optical goods.

The One Hand Clock Co., Los Angeles, Cal., has been incorporated, with a capital stock of $1,000,000. The directors are Fred. C. Windsor, Robert Longtime, A. D. Windsor, Charles A. de Calla and Herbert A. Harvie.

The Loeb-Kahnwieler Co. has filed articles of incorporation in Chicago, Ill., with a capital of $25,000, to do a general jewelry and manufacturing business. The incorporators are: A. Kahnwieler, G. Blockey and George W. Miller.

The Gem Jewelry Co., of New York, was incorporated, recently, with a capital stock of $25,000, to manufacture jewelry and novelties. The incorporators are E. J. Forhan, H. M. Browne and J. J. Harper. The business will be located at 151 Nassau St.

The Jewel Bead Co. is the name of a new concern which recently filed articles of incorporation in Chicago, to manufacture jewelry. The capital stock is $2,500. The president of the concern is N. L. Pietrowski, whose office is located at 307 Ashland Block, Chicago.

Extensive improvements have just been completed in the retail jewelry establishment of James Bros. Jewelry Co., Columbia, Tenn.

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Special Notices.

Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

BY A FIRST class polisher, if necessary, with improvement ways. "R. K., 1347," care Jewelers' Circular-Weekly.

EXPERIENCED designer and modeler for silverware desires position. "C. H., 1248," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker desires permanent position as bead of watch department. Armin Block, G. D., Goshen, N. Y.

YOUNG MAN, 21, with two years' experience in wholesale jewelry business wishes position. "V., 1283," care Jewelers' Circular-Weekly.

PLATER, first class on jewelry, can also do all kinds of finisbes; best of references. "S. T., 1328," care Jewelers' Circular-Weekly.

GOOD WATCHMAKER, with tools, desires position at once; 20 years' experience. Address Watchmaker, 45 Charles St., Springfield, Mass.

EXPERIENCED watchmaker and fair engraver wisbes to make change; best references. Address "N., 1314," care Jewelers' Circular-Weekly.

YOUNG MAN, 19, three years' experience at watchmaking, desires position. A1 reference. "A. Y., 1349," care Jewelers' Circular-Weekly.

YOUNG MAN, 19, wishes position with jewelry house; five years' experience; ambitious. Address, "U., 1332," care Jewelers' Circular-Weekly.

YOUNG MAN, 19, wishes a position with a wholesale jewelry house; first class references given. Bernhardt B. Guth 68 E. 113th St., New York.

YOUNG MAN, 28, practical, experienced, estimating on jewelry repairs, etc., and as foreman, wishes position. Address "J. E. C.," 141 E. 56th St., New York.

BY FIRST CLASS man to take full charge of jewelry store; bench work and all; am watchmaker, jeweler and engraver. 905 5th St., Watertown, Wis.

FIRST CLASS engraver wishes position, has had five years' experience and can give best references. Address A. Heilscher, 7328 La Fayette Ave., Chicago, Ill.

YOUNG MAN, 25 years old, desires position as watch or clock maker, in city or country; 10 years' experience; references. H. Woticky, 1431 Lexington Ave., New York.

FIRST CLASS watchmaker, jeweler and fair engraver, of nine years' experience, own tools, wants permanent position by Sept. 1. P. R. Tucker, Box 139, Greenville, S. C.

YOUNG MAN, 23, desires position as optician, engraver and salesman; good references; Pennsylvania or Ohio preferred. Address H. L. Reynolds, 75 Fulton St., Auburn, N. Y.

MELTER, years of experience, also familiar with other branches of mechanical character, desires situation; best references. Address "C. D., 1300," care Jewelers' Circular-Weekly.

YOUNG MAN, with seven years' experience, wants position as clockmaker and jeweler; good salesman; first class references. Address "Gap, 1294," care Jewelers' Circular-Weekly.

WATCHMAKER, age 33, first class workman, quick and reliable, would like to change; three years in present position; good references. "S. K., 1333," care Jewelers' Circular-Weekly.

DESIGNER and sample maker, familiar with diamond mounting work, thoroughly experienced, wants position as foreman; best of references. "M., 1214," care Jewelers' Circular-Weekly.

SITUATION wanted as watchmaker, Sept. 1; can also assist with engraving and optics; experienced, have all tools; temperate. "Watchmaker," 212 Melbourne Ave., Detroit, Mich.

BY FIRST class engraver and watchmaker, with good, clean record, would like to connect with someone who appreciates good service. Address Room 5, 102 Spring St., Rochester, N. Y.

YOUNG MAN, high grade letter and monogram engraver, second watchmaker, open for first class position Sept. 1; best character, references. Address "H., 1232," care Jewelers' Circular-Weekly.

EXPERT watchmaker and engraver wishes position with a first class store, also jeweler and engraver; best tools and references. Address A. C. Napoleon, General Delivery, New York City.

BY STRICTLY first class watchmaker and good engraver, capable of taking charge of repair department; 32 years of age, good habits; open Sept. 15. "A., 1307," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, jeweler and engraver wants position, preferably in middle west or southwest; experienced on all classes of work; first class references. Address Box 190, Camden, S. C.

YOUNG MAN wants position to finish trade; have had one year's experience at bench; can give good reference; North Carolina, Virginia or Tennessee preferred. Samuel Albertson, Statesville, N. C.

WATCHMAKER, jeweler, engraver and salesman desires good position; salary $25 per week, age 27, married; good references and tools furnished. Address "C. S., 1275," care Jewelers' Circular-Weekly.

JEWELER, salesman and general assistant in store, 15 years' experience, American, married, would like position in or near New York; best references. Address "Y., 1306," care Jewelers' Circular-Weekly.

WATCHMAKER and engraver, young man, 26 years, wishes to make a change with a first class store in the southern States preferred; salary $25 a week. Address "T., 1341," care Jewelers' Circular-Weekly.

WANTED, position as watchmaker, by man able to do good work on railroad and Swiss watches; 33 years of age; have worked 17 years at bench; have reference and tools. "M., 1322," care Jewelers' Circular-Weekly.

YOUNG MAN, 19, high school education, knowledge of stenography, bookkeeping and typewriting, desides position with jewelry concern; excellent jeweler's references. Wm. Steinberg, 192 Madison St., New York.

YOUNG, single man, 26 years old, wishes permanent position as second watchmaker and engraver; one year in store and graduate Philadelphia College of Horology. "Henry," 2612 N. 17th St., Philadelphia, Pa.

SALESMAN, eight years' experience, desires position with manufacturing jewelry concern, selling, jobbing or department store trade for New York and vicinity; furnish A1 references. "D., 1298," care Jewelers' Circular-Weekly.

SALESMAN, 15 years' experience in selling the jobbing, department store and retail jewelry trade in New York City, south and middle west, wants position; highest references furnished. Address "Salesman, 1172," care Jewelers' Circular-Weekly.

YOUNG MAN of 20, desires permanent position with chance to advance; have had two years' experience at plain watch, clock and jewelry repairing and four years as salesman; highest reference furnished. Address Box 36, Morrisonville, Ill.

DIE SINKER, first class, designer and modeler, for hand and machine cut dies, specialist in figures and ornaments, can also do chasing and cutting for enamel, would like to change position. Address "R., 1326," care Jewelers' Circular-Weekly.

EXPERT WATCHMAKER, of 15 years' experience, accustomed to fine workmanship, good turner and competent on most complicated watches, wants position in first class New York or Brooklyn house. "G. O., 1268," care Jewelers' Circular Weekly.

EXPERIENCED salesman, competent in every line, now employed by one of the largest retail jewelry firms in New York, wants to make change; highest references from present employer as to character and ability. "R., 1297," care Jewelers' Circular-Weekly.

FOREMAN, thoroughly experienced in getting out orders, quick and good, can produce original designs for diamond, fraternity or general jewelry, fully acquainted with fine repairing; fancy and plain coloring, enameling, die and cast work, wants position at once. Address "T., 1223," care Jewelers' Circular-Weekly.

BY STRICTLY first class watchmaker, capable taking charge of repair department, pleasing appearance, good habits, bonorable and industrious, is open for position; wish a good bouse; gilt edge reference. Address "M. K., 1298," care Jewelers' Circular-Weekly.

AN EXPERIENCED road salesman, acquainted witb the wholesale and retail trade in jewelry, dry goods, notions and drugs in tbe southern States, desires to represent either manufacturer of medium priced jewelry or kindred line. Address "W.,1235," care Jewelers' Circular-Weekly.

EXCEPTIONALLY fine watchmaker, engraver and salesman desires situation with first class house in city of at least 10,000; Missouri or adjoining States preferred; competent to take charge of department or entire store; state full particulars, salary, etc. Address "N. D. P., 1315," care Jewelers' Circular-Weekly.

HIGH GRADE watchmaker and adjuster, 25 years' experience, competent on railroad and complicated watches, engraver, jewelry repairer and graduate optician wishes permanent position witb first class house only; gilt edge references as to ability and honesty, fine tools. "C. K., 400," General Delivery, Alliance, Nebr.

TEN DOLLARS for an intelligent man's services. $10; who wants the services of an educated man as caretaker, messenger or at anything? Am a notary public of long standing; have had many years' experience in office work; in perfect health, with the exception of writer's cramp, excellent references. F. Howell, 496 E. 138th St., New York.

FORMERLY manager of repair department of one of the largest jewelry stores, doing $800 repairs a month, wants similar situation; complicated watches, chronometers, adjusting a specialty; ability, quickness, sobriety, experience; four languages; very best references and recommendations. Apply "K., 1308," care Jewelers' Circular-Weekly.

RAPID, high class railroad watchmaker, jeweler engraver and salesman, graduated optician wishes permanent position Sept. 1; was railroad watch inspector two years; capable of taking charge; about five years' experience in business, learned under an expert; best wages expected; married, age 29, no bad habits; large town or city, south or west preferred; best reference U. S. Webb, Sandersville, Ga.

Side Lines Wanted.

SALESMAN, with established trade among jewelry jobbers, department stores and exporters, desires one or two good lines on commission basis. Address "P., 1299," care Jewelers' Circular-Weekly.

A SALESMAN, with offices at Los Angeles, having a large, choice established trade on the Pacific Coast, is open for a gold line to call on the retail trade only, on a commission basis; will furnish best of references. Address "S., 1323," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED, watchmaker, one with own tools and who can wait on trade. Bendix, 800 Third Ave., New York.

WANTED, first class watchmaker and engraver at once; salary $25 a week. Hollins Bros., Lake Charles, La.

WANTED, experienced jewelry salesman to sell in city and suburban towns on commission basis. Fred Kaufman, 565 Broadway.

WANTED, a first class watchmaker; permanent position; send references and particulars, state salary. M. Lemp, Syracuse, N. Y.

WANTED, first class watchmaker and optician, steady position; send references and full particulars. Estberg & Sons, Waukesha, Wis.

HELP WANTED—Continued.

WANTED, a first class jeweler, one who thoroughly understands repairing and stone setting. Parker & Van Cleve, Morristown, N. J.

WANTED, designer of silverware; man of talent as well as education and experience. Address "C. F., 1344," care Jewelers' Circular-Weekly.

WANTED, a competent watchmaker, plain engraver, also wait on trade; permanent position to the right man. W. F. Antemann & Son, Albany, N. Y.

WATCHMAKER, clock and jewelry repairer, must be good workman, sober, industrious, one who can wait on trade; salary, $15. Warren & Aden, Paris, Tenn.

WANTED, first class engraver, one thoroughly experienced; steady position and good pay. Address Chas. E. Graves & Co., 42 Madison St., Chicago, Ill.

WANTED, watchmaker; must be first class man, able to take full charge of watch work; steady position, good pay. May, 19 N. Broadway, Yonkers, N. Y.

WANTED, first class watchmaker, fair engraver; position permanent, good salary; also helper on clock and jewelry repairing. Judson Newing, Binghamton, N. Y.

SALESMAN to carry line of up-to-date sterling silver in south and southwest; commission basis; chance for a hustler. Address Box 1285, care Jewelers' Circular-Weekly.

SALESMAN wanted, to carry as a side line an up-to-date line of rings, to sell to retailers for the east or south, on commission. "J., 1320," care Jewelers' Circular-Weekly.

SALESMAN for large retail jewelry house, one with a knowledge of watches preferred. Address, with reference, J. E. Caldwell & Co., 902 Chestnut St., Philadelphia, Pa.

WANTED, first class watchmaker and engraver; prefer one who can do jewelry repairing and optics; salary $25 to $30 per week and permanent position. J. Lowinsohn, Birmingham, Ala.

WANTED, first class, all-around manufacturing jeweler and engraver; permanent position to the right man; salary $30 per week, subject to raise if first class workman. D. H. Keene, Fort Worth, Tex.

WANTED, a first class watchmaker with experience in railroad watch inspection, in southern city; good wages, steady position. Address, with references, "Southern, 1304," care Jewelers' Circular-Weekly.

WANTED, a material man, in the west; state age and experience, whether married or single, salary expected, and give references in your reply. Address "I., 1346," care Jewelers' Circular-Weekly.

WANTED, city salesman and stock keeper with promise of higher position; large exclusive jobbing house; central west; good position for a hustler. Address "B., 1230," care Jewelers' Circular-Weekly.

SALESMAN for largest and oldest established jewelry store in the city; must be man of experience and good education; position permanent. Address, with references, W. F. Fischer & Bro. Co., Chattanooga, Tenn.

WANTED, a watchmaker or jeweler, competent to take in work and wait on trade; prefer married man; nice store; good wages paid to right man. Apply to I. Wartell, 489 Tremont Ave., Bronx, New York City.

FIRST CLASS watchmaker and engraver; splendid position at high salary; city of 16,000; fine store, short hours; send sample of engraving and references in first letter. J. S. Pfeiffer, 1826 Broadway, Parsons, Kans.

TO GO TO Havana next Winter, a young woman who understands the retail jewelry business; must be a good saleswoman and of pleasing address; give age and reference. Foster & Raynolds, 1 Madison Ave., New York.

WANTED, experienced ring salesmen; salary or commission; mention territory covered. King, Raichle & King, ring manufacturers, Buffalo, N. Y.

WANTED, first class watchmaker and engraver; am railroad watch inspector and must have good man to take charge of watch work; steady position and good wages; state salary and give references first letter. A. E. Oyster, Alliance, O.

SIDE LINE, high grade, expensive, advertised specialty, paying $125 up monthly; samples weigh three to six pounds; good, high-class salesmen wanted who can give it three hours daily when on the road. "F. C. T.," P. O. Box 337, Cincinnati, O.

WATCHMAKER, to commence work Sept. 1, one who can deliver the goods on thorough conscientious work; married man preferred; wages, $25 a week to the right man and job permanent; no "near workman" need apply. Mack A. Hurlbut, Fort Dodge, Ia.

WANTED, salesman, calling on the jewelry jobbers in southern and western States, to sell on commission the latest fad in hat pins, genuine Texas horned toads metallized; state territory and reference. Metallic Reproduction Co., North Chicago, Lake County, Ill.

WANTED, first class watchmaker, competent to take in work and wait on trade; prefer man accustomed to the south; apply at once in own handwriting, stating age, experience, salary willing to accept and references. Gilreath Durham Co., watch inspectors, Greenville, S. C.

FINE watchmaker and expert optometrist, competent to meet trade pleasantly; full charge of test room; pleasant position and good salary for first class man only; 15,000 inhabitants; fine store; state age (over 30), give references. "Georgia, 1296," care Jewelers' Circular-Weekly

$25 WEEKLY and liberal commission for an experienced refractionist and edge grinder; permanent position. Address, at once, Albert Pfeifer & Bro., Little Rock, Ark.

BROWN & MILLS need a salesman at once for the south, on commission, high class hand wrought silver and genuine stone goods a specialty; established trade. Brown & Mills, Providence. R. I.

WANTED, clockmaker, thoroughly competent to repair complicated French and Tubular chime clocks; none but experienced man need apply; a permanent position for good man; state salary wanted and references in first letter. The J. J. Freeman Co., 307 Summit St., Toledo, O.

WANTED, a first class matcher and finisher, must be accustomed to high grade work and have factory experience; to a good hustler capable of taking charge of room we can offer a steady position; must be sober and reliable. Address "L. B., 1286," care Jewelers' Circular-Weekly.

Business Opportunities.

FOR SALE, a jewelry store and plating shop; 10 years in same place; for further particulars call at Room 8, 297 Broome St., New York.

WANTED to buy, small jewelry and optical store in the New England States; send full particulars in first letter. Address "E. F. O., 1284," care Jewelers' Circular-Weekly.

FOR SALE, jewelry store enjoying good business in healthiest and most beautiful city of south; small capital from right party will buy it. J. A. Connelly & Co., Richmond, Va.

FOR SALE, trade shop in good town in middle west, splendid opportunity for man with small capital; a snap if sold soon. Address "G. S., 1280," care Jewelers' Circular-Weekly.

GOOD and rare opportunity for manufacturing jeweler; thoroughly up to date, fitted shop to sell in New York City; one only chance. "A S., 1336," care Jewelers' Circular-Weekly.

ONLY JEWELRY STORE in city of 2,500 population, county seat; lights, water works, large saw mill; stock and fixtures invoice $2,000. Address "L., 1067," care Jewelers' Circular-Weekly.

FOR SALE, at once, at a sacrifice, a well established optical store, best location in Bethlehem, Pa.; reason, sudden death of owner. Apply E. Goldensky, 1705 Chestnut St., Philadelphia, Pa

ONLY jewelry store in live New Hampshire town of 3,000, with 5,000 to draw from; a paying business, $2,000 will handle it; for particulars and photo address D. E. Gordon, Hillsboro, N. H.

FOR SALE, an exceptionally clean and well selected stock of jewelry, in Bloomfield, Nebr.; only one other stock in the city; no better opportunity in the State. Write to E. W. Pohlmann, Bloomfield, Nebr.

A GOOD opportunity for a man who can invest about $5,000 in cash, with a jewelry manufacturer; has trade all over the country and is short of capital. Address "E. L., 1350," care Jewelers' Circular-Weekly.

CASH FOR STOCKS; send your surplus watches, diamonds and jewelry to me and get money by return mail; I pay highest prices; bank references. Emil Noel, 550 E. 46th Place, Chicago, Ill.

GET QUICK ACTION and immediate cash for surplus diamonds and watches, liberal prices paid; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

RARE OPPORTUNITY if taken at once, fine jewelry store and residence combined, established 18 years, corner store, fine trade, lots of repair work, railway watch inspection on two roads; first class stand and reputation; leading store in city of 18,000, on south short of Lake Erie; will sell building and good will, with or without stock; this is really a chance of a lifetime. John W. Ware, Dunkirk, N. Y.

PARTNER wanted with some capital; established jewelry business in west Tennessee town of 5,000; only jewelry stock; fine opportunity for a practical watchmaker and engraver; fine opening for optician; will sell all or half interest; not a practical workman myself, having other business interests to look after is reason for offering this opportunity to a reliable man. Address "C., 1319," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

Wanted to Purchase

WANTED, one power turning lathe in good condition. Kernel & Zink, 18½ N. Meridian St., Indianapolis, Ind.

WANTED, fixtures, second hand oak wall and counter cases; send full description, photo if possible, and lowest cash price. Jas. K. Stebbins & Son, Ashtabula, O.

WANTED, for cash, a fine grade chronometer, a seconds-regulator, large size trial case, ophthalmoscope and other optical instruments, also a 10-foot wall case, two 6 x 2-foot counter cases and tables to match, gold signet and wedding rings, small silverware, etc. The Zyloloid Co., 962 Amsterdam Ave., New York.

Exchange.

FOR EXCHANGE, fine stock of watches, diamonds, jewelry and sterling silverware, for real estate; clear of debt preferred; write what you have, price and particulars. Address "Jeweler," 327 James St., Syracuse, N. Y.

(*Special Notices continued on page* 114.)

Special Notices.

(*Continued from page* 113.)

For Sale.

FOR SALE, three, hardwood, oak finished, cloth-covered tables, adapted for displaying jewelry. The James E. Blake Co., 37 Maiden Lane, New York.

CHEAP, one dozen real comfort finger piece eyeglass mountings, assorted sizes, cost $12; will send prepaid for $8. R. C., 504 U. B. Building, Dayton, O.

FOR SALE, a genuine Chicago Watch Tool Co. modern outdoor electric flasher watch sign, complete with written guarantee, at a bargain. Address "A. G., 510," care Jewelers' Circular-Weekly.

TWO HAND rolling mills, one flat, rolls 4 x 2½, price $20; one plain ring and flat mill combined. three rolls, price $15; watch glass cabinet and glasses, $15. Address W. Zimmerman, 81 Montgomery St., Poughkeepsie, N. Y.

FOR SALE, cheap, eight plate glass, birch, mahogany finished ten ft. show cases, mirror back, with tables to match; also one solid mahogany plate glass center display case, 8x6x2½ feet, with marble base; all in good condition. Emil H. Leffert, jeweler, Council Bluffs, Ia.

FOR SALE, one Hardy 20th Century ophthalmometer with raising table, with trans-illuminated electric wires; never used over six times; outfit cost $92; first draft for $65 gets it; one De Zeng luminous ophthalmoscope with pocket battery in calfskin case, cost $20, first draft for $12 gets it; never used a dozen times. Mack A. Hurlbut, Fort Dodge, Ia.

To Let.

TO LET, desk room and part of office, elevator, safe, telephone, no office boy required. Room 54, 7 Maiden Lane, New York.

PART OF OFFICE to let, suitable for watchmaker, chaser or diamond dealer; very light. J. M. Rossi, Room 5, 20 Maiden Lane, New York.

Miscellaneous.

FIRST CLASS watchmaker wants good trade work. "H. B., 1334," care Jewelers' Circular-Weekly.

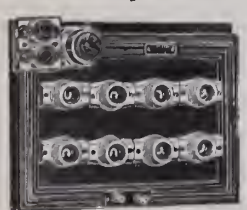
PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

Practical Course in Adjusting

Published Price, $2.50
Special Reduced Price, $1.50, Postpaid

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Swartchild & Co., Chicago
Nordman Bros. Co., San Francisco
D. C. Percival & Co., Boston
Chas. May & Son, Boston
Daniel Pratt's Son, 53 Franklin St., Boston
Sussfeld, Lorsch & Co., New York City
H. S. Meiskey Co., Lancaster, Pa.
E. & J. Swigart, Cincinnati, Ohio
Hammel, Riglander & Co., New York City
E. L. Deacon Jewelry Co., Denver, Colo.
Edwards & Sloane Jewelry Co., Kansas City, Mo.

RANLETT & LOWELL CO.
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PATENT DEPARTMENT

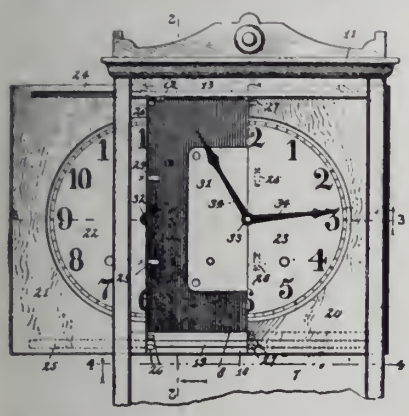
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

PUBLISHED JULY 27, 1909

929,023. CLOCK CASE. Charles E. Sanford, New York. Filed Nov. 13, 1908. Serial No. 462,373.

A clock case comprising in part a dial formed in two independent and separable sections, each of



said sections being constructed and arranged to slide in and out of said case and independently of the other.

929,024. CLOCK. Charles E. Sanford, New York. Filed April 21, 1909. Serial No. 491,247.

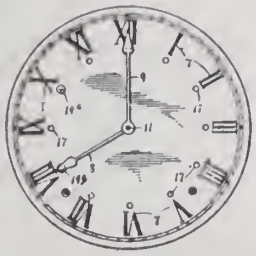
The combination with a clock case, provided with a pivot, of a supporting frame rotatably mounted on said pivot, means for securing said supporting



frame in its different adjustments, a clock mechanism hinged to said supporting frame, an arbor carrying clock hands and forming a part of said clock mechanism, said arbor being in axial alignment with said pivot.

929,069. ELECTRIC-LIGHT-CONTROLLING DEVICE. Arthur L. Wood, Jacksonville, Ill. Filed July 8, 1908. Serial No. 442,463.

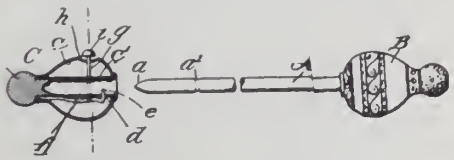
The combination with a clock dial and mechanism, and a spindle operated by said mechanism, of an arm mounted on said spindle, a wheel carried on said arm and having spokes, a series of pins arranged in the path of the spokes of said wheel, an insulated electric terminal supported by said



spindle, and means carried by said wheel for making contact with said terminal.

929,149. HAT PIN. Joseph A. Martens, Corona, S. D. Filed Aug. 18, 1908. Serial No. 449,015.

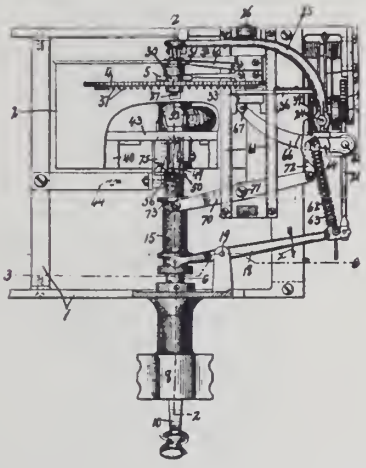
A hat-pin, circular in cross-section at its pointed end and provided with a perforation in its pointed portion, in combination with a guard comprising a rigid, central, socketed portion open at one end and closed at the other end; a guard surrounding



the socketed portion, a spring-latch carried by the socketed portion and extending into it and which is adapted to enter the perforation in the pin when the latter is inserted in the socket and abuts against the closed end thereof.

929,227. TIME-RECORDER. James F. Riely, Syracuse, N. Y. Filed May 10, 1904. Serial No. 207,258.

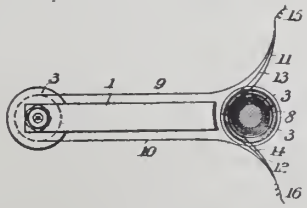
In a workman's time-recorder, a time printing device and operating means therefor, in combination with mechanism brought into action by said means at each successive printing operation



by the same workman after the first registration to shift the printing device and thereby cause successive impressions by the same workman to be made at different points.

929,269. ELECTROMAGNET FOR CLOCKS AND MOTORS. Carolus Arnold, Hamburg, Germany. Filed May 11, 1908. Serial No. 432,315.

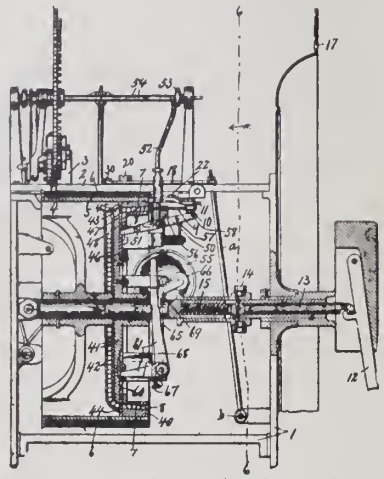
In an electromagnet for small motors and for driving electric clocks, a resistance for the reception or absorption of the effects of induction set



up in breaking the circuit, said resistance being arranged in the form of an inductionless double coil of opposite directions upon the magnet coils directly.

929,228. TIME-RECORDER. James F. Kiely, Syracuse, N. Y. Filed July 17, 1906. Serial No. 326,620.

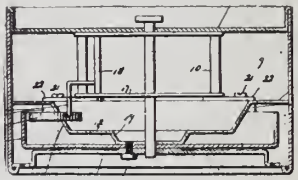
In a workman's time-recorder of the class described, the combination with a rotary printing element and a clock rotated support for the record sheet, one of the parts being movable axially, of a rotatable manual for rotating said support, said manual having an independent movement, and con-



nections between said manual and one of the parts whereby the independent movement of the manual shifts said movable part axially, mechanism for stopping the axially movable part at different distances from its starting position by each successive printing operation by the same workman, and additional stop mechanism brought into action by the first named stop mechanism to relieve the strain upon the latter.

929,340. ALARM-CLOCK. Elmer E. Stockton, Bristol, Conn., assignor to the E. Ingraham Co., Bristol, Conn. Filed Jan. 22, 1909. Serial No. 473,739.

In an alarm-clock, the combination with a cir-



cular sheet-metal case, of a bell arranged within the same, and sound-holes located in the vertical plane in position to let out the sound of the bell.

929,360. FOUNTAIN-PEN. Heaton H. Wright, West Haven, Conn. Filed March 11, 1908. Serial No. 420,378.

The combination with a fountain-pen formed at its forward end with an enlargement and with a constriction at the base thereof and provided with a flexible ink sack projecting from its outer end, and with a cap for the protection of the said sack; of a cork having a pen-receiving hole formed with

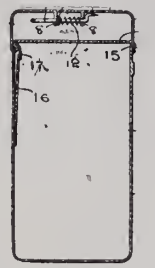


a flexible edge located in the plane of the top of the cork and entering the constriction at the base of the enlargement at the forward end of the body of the pen to form an ink-tight point between the

pen and the cork when the pen is to be filled, whereby by inserting the enlargement of the pen into the pen-receiving hole of the cork and turning the ink-bottle upside down and manipulating the ink sack the ink may he drawn from the bottle into the body of the pen.

929,414. COMBINED MATCH-SAFE AND CIGAR-PERFORATOR. Arthur L. Erskine, Charleston, W. Va. Filed Feb. 16, 1909. Serial No. 478,157.

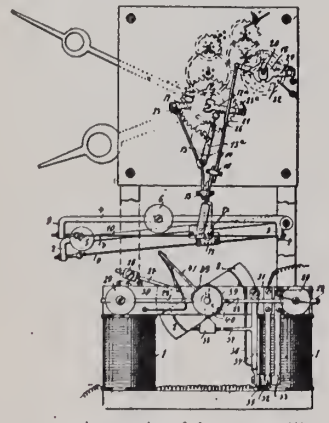
A device of the character described, comprising a body portion, a hinged closure therefor, and a perforating device, said perforating device consisting of a slidable rod supported in hangers depending from the under side of said closure, said rod having one end bent at an angle with its terminal



arranged contiguous to the under side of said closure and pointed, said closure having an aperture arranged contiguous to the pointed end of said rod, the opposite end of said rod being also bent at right angles in a horizontal plane, and having said right angled portion extending laterally through said closure, said closure having a slot receiving the latter right angled bent portion of said rod, and a resilient member applied to said rod of said perforating device and delivering its pressure upon said rod.

929,531. DEVICE FOR CONVERTING ORDINARY CLOCKS INTO CLOCKS WITH ELECTRIC DRIVING MEANS. August Anders, Charlottenburg, Germany. Filed June 19, 1908. Serial No. 439,296.

In clock provided with arrangements for converting mechanical operating means into electrical operating means, the combination with an armature, electromagnetic means for operating the armature, a lever connected with the armature and provided



with a cross rod, a pair of levers, resiliently supported abutments 9 and 10 on the respective levers, the driving shafts of the striking and the moving works being provided with a carrier loosely mounted thereon, a ratchet on each of said carriers, ratchet wheels connected with the said works and operated by said ratchets, and adjustable rods connecting said abutments with said carriers.

929,535. SWIVEL. Joseph S. Augustine,



Taberg, N. Y. Filed Sept. 24, 1908. Serial No. 454,625.

A swivel comprising a saddle and a loop removably mounted on the saddle, and means mounted on the saddle and normally retaining the loop mounted on the saddle.

Designs.

40,171. BADGE. Julius E. Curtis, Tacoma,



Wash. Filed May 24, 1909. Serial No. 498,118. Term of patent 3½ years.

40,172. MEDALLION OR SIMILAR ARTICLE. Annette B. Tebbs, New York. Filed May



22, 1909. Serial No. 497,814. Term of patent 3½ years.

40,173. HOLDER FOR POCKETBOOKS. Joseph Babst, Hoboken, N. J., assignor to



William Schimper & Co., Hoboken, N. J. Filed May 29, 1909. Serial No. 499,254. Term of patent 3½ years.

40,174. HOLDER FOR POCKETBOOKS. Joseph Babst, Hoboken, N. J., assignor to



William Schimper & Co., Hoboken, N. J. Filed May 29, 1909. Serial No. 499,253. Term of patent 3½ years.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 1 years next preceding the passage of this act."]

PUBLISHED JULY 27, 1909.

Ser. No. **42,861.** (CLASS 27. HOROLOGICAL INSTRUMENTS.) Bawo & Dotter, New York. Filed June 5, 1909.



Particular description of goods.—Clocks.

TRADE-MARK REGISTERED, JULY 27, 1909

74,642. CERTAIN PRECIOUS-METAL WARE. Webster Co., North Attleboro, Mass. Filed Feb. 18, 1909. Serial No. 40,628. Published May 25, 1909.

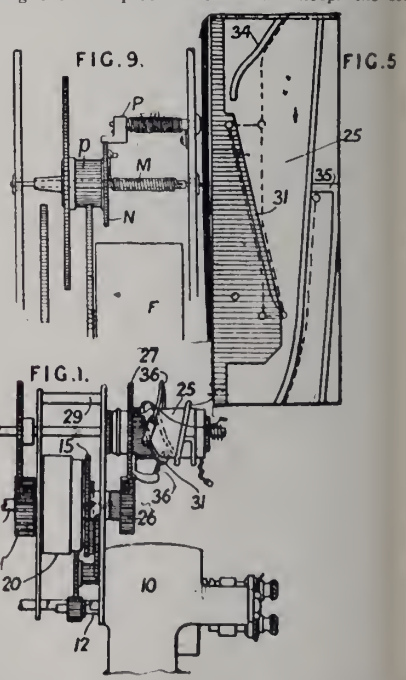
BRITISH PATENTS.

(Abridgments of Specifications, 1908, from *The Illustrated Official Journal.*)

ISSUE OF JULY 17, 1909.

6,562. CLOCKS. British Thomson-Houston Co., London—(G. H. Rupley, Schenectady, N. Y., U. S. A.). March 24.

Winding Mechanism.—The mainspring in a barrel 20 integral with the first wheel 21 of the clock train is wound up by an electromotor 10, which is geared to the barrel arbor 14 by a train 12 to 15. The second arbor of the clock carries on an insulating-sleeve 29 a drum made partly of metal 2 and partly of insulating-material 30, Fig. 5, and on this drum is a loose wheel 27 which is geared to a wheel 26 on the barrel arbor and carries a bent spring contact-finger 36 to feel the drum. As the mainspring runs down, a spiral rib 31 separating the two parts of the drum keeps the con-



tact-finger on the insulating-part, but eventually lets it escape from one end to the conducting-part. The winding-up which then ensues proceeds till the finger has run round in the same direction to the other end of the rib, from which it springs again to the insulating-part. If the current is not applied, the unwinding proceeds further, and a spiral thread 34 on the metal part of the drum guides the finger to a stop 35. If the clock is driven from the winding-arbor without a barrel the contact-finger, like the mainspring, is attached to the framework, and the armature of the motor

is shifted into gear with the winding-train by an electromagnet arranged in the motor circuit.

Maintaining Power. Where a train is driven from a mainspring F without a barrel, one of the pinions *p* is loose on its arbor, but is connected thereto by a helical spring M, and is prevented from reversing by a ratchet N and pawl P.

6,709. FASTENINGS FOR BRACELETS, ETC. J. G. Haslehurst, Weston-super-Mare, London, March 26.

Relates to fastenings for necklets, bracelets, chains, etc., of the type in which a headed stem enters the wide part, and is drawn into and secured in the narrow part, of an open wire frame. The sides *c* of the frame are brought close together at *d*, between the parts c^1, c^2, to give a spring locking action, and the part c^2 is turned up nearly at right-angles to the rest of the frame.

FIG. 4. c^2 *d* c^1 *c*

Applications filed July 5, 1909, to July 10, 1909.

15,588. CIGARETTE HOLDER. Otto Pilz, London.

15,722. ADJUSTABLE CARRIER AND STAND FOR SERVICE SPOONS AND FORKS. Wilhelm Kaufmann, London.

15,796. SAFETY LOCKET. Samuel T. Rudge, Swindon.

15,814. PIN-POINT PROTECTORS. Thomas Wall, Birmingham.

16,054. HAT-PIN. Arthur T. Hornby, London.

16,096. IMPROVEMENT IN THE STEMS OF HAT-PINS AND THE METHOD OF THEIR ATTACHMENT TO THEIR HEADS OR ORNAMENTS. Charles Shuttleworth, Birmingham.

15,716. HOLDER FOR TOOTHPICKS, MATCHES AND THE LIKE. Max Paszkowski, London.

Complete specifications accepted July 14, 1909.

1908.

14,071. CLOCKS. Herschedf.

14,362. METAL HANDLES FOR TABLE CUTLERY AND OTHER LIKE HANDLES. Hatfield.

14,574. CLOCKS. Parker.

16,087. FOUNTAIN-PEN. Houston.

1909.

2,001. FOUNTAIN-PEN. Ferris.

2,771. CIGARETTE, CIGAR, CARD, FUSEE, OR SUCH LIKE CASES. Francis.

7,520. BALANCES OF WATCHES AND CLOCKS. Joye.

9,930. SPECTACLES. Bain & Newbold.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by Davis & Davis, Patent Attorneys, New York.]

Patents expired, Aug. 2, 1909.

479,907. EYEGLASSES. John Currin, Southbridge, Mass.

479,930. WATCH CASE PENDANT. Everton J. Arrick, MacConnellsville, O.

480,045. TRAY FOR JEWELERS. Henry B. Sommer, Philadelphia, Pa.

480,066. COFFEE-POT. Robert G. Brown, Kansas City, Kans.

480,080. INTERCHANGEABLE-INITIAL FINGER-RING. Joseph H. Fink, New York.

480,143. POCKETBOOK OR PURSE. Ernst Schnopp, Brooklyn, N. Y.

480,217. BUCKLE. James Stovell, Waterbury, Conn.

Designs issued July 30, 1895, for 14 years.

24,509. SHANK FOR LINK CUFF BUTTONS. James E. Hills, Brooklyn, N. Y.

24,510. LINK CUFF BUTTON. James E. Hills, Brooklyn, N. Y.

John C. Dunn, Elizabethton, Tenn., has sold out to G. Loven, who will continue the business.

Business Procedure Required of American Merchants Dealing With Brazil.

Vice-Consul Dirk P. De Young, of Santos, gives three pointers which he says cannot be too frequently and persistently impressed upon American exporters seeking to establish a permanent and profitable trade in Brazil. These matters are often neglected and generally cause more or less annoyance, loss of trade, and sometimes loss of money. He outlines them as follows:

When possible, exporters should make such arrangements with the consignee that the latter assumes the responsibility and expense of clearing the goods at the port of arrival. If it be impossible to do so, they should make a careful study of the Brazilian tariff schedule, so as to be able to classify their goods in an intelligent manner, avoiding excessive taxes. There is no end to the trouble American exporter cause by utter ignorance of how to classify their own goods under the Brazilian tariff schedule, and by failing to transmit the necessary documents for clearance. Only recently an American manufacturer of post cards sold 2,000 cards to a local merchant and, because they were poorly classified, a duty of 500 per cent. on the New York price was levied against them. This might have been 200 per cent. less than he classified them as mere printed matter.

Other articles are now being held up at the customs house here, with storage charges against them for more than they are worth, because the shipper, or his broker in New York, did not send along the necessary shipping documents, without which it is impossible to clear the goods. The exporter referred to writes letters blaming the consignee, when his, or his agent's, negligence is entirely to blame for the unfortunate incident. When goods are not marked plainly, in a manner which leaves no doubt as to what they are, the highest possible tax is always levied and, if not marked correctly, an additional tax is imposed in the nature of a fine. If these regulations seem severe, the way to avoid their penalty is to obey them.

American exporters should, by all means, not neglect to place a 5-cent stamp on all letters to Brazil. There are countries to which letters are carried for 2 cents, but not in South America. It is the source of considerable humiliation to those representing American interests in foreign lands to know what a large per cent. of American letters arrive at the local post-office short paid. The error is not generally made by European exporters, and it tends to cheapen the appearance of American business methods. The managers of American exporting houses are not doing this intentionally, but by neglecting to see that stenographers or errand boys, whose duty it is to stamp the letters, does it, they get the criticism at this end of the line.

The overdue charges here for the regular 5-cent allowance is generally 240 reis (about 7 cents), but since they can not change the 100 reis at the office, 300 reis (9 cents) is always charged. This 9-cent overdue charge added to the 2-cent stamp used in the first place makes 11 cents for the letter, when it could have been carried by a 5-cent postage stamp. A short-paid letter always has a negative effect when soliciting trade, and besides damagaing one's interests it reflects upon American business methods in general.

Not all brokers and merchants are responsible, therefore great caution should be exercised to avoid bad debts. This is as true of home brokers as it is of those at the foreign port. There are, however, a lot of reliable brokers, both at home and abroad, and accurate rating can be had from those here by writing to the leading banking institutions of Santos. Consular officers are, of course, always ready to assist those who get into difficulties, but if a little more care were exercised by shippers many pitfalls could be avoided.

Death of Browning B. Nickerson.

Providence, R. I., Aug. 2.—Browning B. Nickerson, treasurer of the Roger Williams Silver Co., died late yesterday afternoon at his home, 33 Francis St., this city. Mr. Nickerson's illness dated from February last, but he had only been confined to his bed a few days.

Browning Baker Nickerson was born in South Dennis, Mass., Jan. 21, 1857, and was, therefore, in his 53d year. He was the son of Ira and Abbie Nickerson, both of whom came from the best-known and oldest families on Cape Cod. He was brought up at Cape Cod and lived there until he was 17 years of age. At that age he decided that Providence offered excellent opportunities for advancement to a young man, so he came to this city. He had little trouble in securing a position, and steadily advanced until he became head clerk for George L. Stetson, who kept a notion store on South Main St., a quarter of a century ago. After leaving Mr. Stetson he went with the Spicer & Peckham Co. as bookkeeper, and remained with that firm for 18 years, or up to the time of its dissolution.

In 1905 he became associated with the Bannigan Rubber Co., and because of his business and executive ability he was soon made confidential man and then financial secretary for John J. Banigan. He took the position of treasurer of both the Roger Williams Silver Co. and the Daggett & Miller Co., which he held up to the time of his death.

Besides being prominent in business affairs Mr. Nickerson was also active in church matters. For many years he was one of the most prominent supporters of the Hope St. Methodist St.. Church, holding the position of church treasurer until he resigned to affiliate himself with the Mathewson St. Methodist Church. He was a member of Rising Sun Lodge, A. F. and A. M., of East Providence, and of Unity Council, Royal Arcanum, of Providence. He leaves a widow and one son.

The stock of Walter S. Riddle, Guymon, Okla., was recently attached.

The business of the late J. B. Courtright, Port Jervis, N. Y., was purchased recently of the administratrix by Joseph Stuhlbach, of Stafford Springs, Conn., who will shortly take up his residence in the former place. The new purchaser is a practical watchmaker and will continue the business at the old location with a complete line of stock.



Get the Railroad Trade

CONTROL the railroad trade in your district and you are assured of a good business. The duties of railroad men require them to have a correct and durable watch.

It is also true that other trade follows railroad trade, because the patronage of railroad men at once stamps your stock as *reliable*. The Railroad

Elgin

is designed especially to meet the requirements of the railroad man. The silver finish metal dial is most popular because the faintest ray of light illuminates it. This is the *only* metal dial made with *inlaid* figures of *hard enamel*. Some prefer the white enamel dial.

The Railroad Elgin is the thinnest 18 size watch made. It is timed and cased at the factory, and will run longer on one winding than any other railroad watch.

Another sales factor is *Elgin prestige*; for the Elgin is the most popularly known watch in the country, and this particular Elgin is everywhere recognized as a standard railroad timepiece. Advertising in railroad magazines is familiarizing it among railroad men who are anxious to see it and who are asking for the Elgin with the "49 silver dial" or the "49 enamel dial."

You can't control the railroad trade with a poor watch; but you *can* with the Railroad Elgin. Write to your jobber or to the company direct for prices.

These are the four grades and established retail prices as advertised:

GRADE		20 YEAR GOLD-FILLED	25 YEAR GOLD-FILLED
VERITAS	23 JEWELS	$46.00	$48.00
VERITAS	21 JEWELS	$43.00	$45.00
FATHER TIME (VERITAS MODEL)	21 JEWELS	$38.00	$40.00
B. W. RAYMOND " "	19 JEWELS	$34.00	$36.00

ELGIN NATIONAL WATCH COMPANY
Factories: Elgin, Ill., U. S. A.

New York Office, 15 Maiden Lane — General Offices, 131 Wabash Ave., Chicago

THE HOROLOGICAL REVIEW

The Astronomical Observatory at Greenwich.

Built by Charles II. in 1672, and Since Known as the Mariner's Standard Clock.

IF we turn to a map of London we shall easily find, on its southeastern border, where the Thames in a bold turn, bends in horseshoe shape southwards, the name of Greenwich (pronounced Grinitch, both syllables short). It is one of the numerous suburbs of London. In the map of Greenwich, we should readily find the park bearing the same name. It embraces a rolling territory, and on a hill about 300 feet high stands the building that has made Greenwich one of the best known names in the world. Our illustration shows it; it is the Greenwich Observatory.

If we designate all the devices that serve for the observation of the heavenly bodies, observatories, says the *Deutsche Uhrmacher Zeitung*, ancient peoples, of the hoariest antiquity, have possessed observatories But here a distinction must be made. What we understand now-a-days as an observatory is a building equipped with the most modern apparatus for the searching of the heavens. These apparatuses only became gradually possible after the discovery of optical lenses and the perfection of metal working in the way of technical precision The history of observatories, as we understand the term now-a-days, may be traced to the Observatory at Paris, built between 1664 and 1672. Nevertheless, the Greenwich Observatory, built by Charles II. in the year 1672, was the first that was, from its inception, correctly constructed. It was very liberally equipped with all the necessary instruments, and has maintained its pre-eminence, although the mists and fogs that so frequently envelop the great city in their gloomy mantle have long greatly restricted the field of its utility, just as the Berlin Observatory, located in the center of the city, suffers from the veil of mist that hangs over the sea of houses.

It is an ancient fame on which the observatory near London still draws. None of the discoveries that have evolutionized astronomy has emanated from it, but, as the first astronomical observatory of the leading maritime nation of the civilized world, it became the mariners' standard clock, and has so remained until this day. From Greenwich are reckoned the 360 meridians of longitude, which the geographer, the astronomer and the mariner pictures to himself as described on the globe like the seams in a peeled orange.

At right angles to these are the degrees of latitude and with the aid of their instruments and the heavenly bodies, the seaman locates himself in regard to the invisible network in a manner that is to a landsman an incomprehensible riddle. Is it not astonishing how the ocean steamships plying between Europe and America, although they do not run in tracks, follow constantly, with such slight deviation, the same roads that they must long since have worn broad highways over the ocean but for the nature of water, which in the next moment completely obliterates their tracks?



THE FAMOUS GREENWICH OBSERVATORY.

To have been first to lay out the means whereby, in regularity and safety, the mariner can sail and steam on his course, has been the most valuable service rendered by the Greenwich Observatory. Inasmuch as the meridian is permanent and cannot be removed from it, the principal purpose of the institution now is to furnish England with the correct time. Only for Central European Standard time another meridian was sought that would be really central to Europe, and not on its edge, and resulted in the selection of the meridian 15 degrees east of Greenwich, which passes approximately through Stargard and Lörlitz.

As the illustration shows the observatory, it has probably not always appeared. But the main features of the severe old English style are still predominant. Groups of trees somewhat modify its severity and give it the air of a villa dominating the crest of the hill. Only the great clock, facing the outlook over the park, indicates that behind the walls there is a scientific institution. It is doubtful whether the visitors on the benches on top of the hill, while enjoying the view, have any idea of the tremendous importance to civilization of that which is embodied in the unobtrusive building.

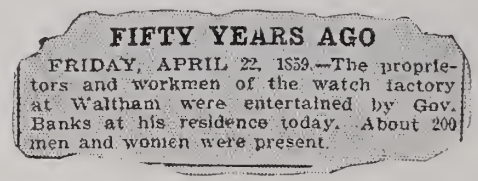
Strange History of the Watchmaker, Karl Wilhelm Nauendorff.

CHIEF Pastor Recke, of Spandau, lately gave an interesting lecture on the remarkable history of Karl Wilhelm Nauendorff, the reputed son of Louis XVI. The lecture was based on documentary matter, and dealt mainly with the period of his residence in Spandau. Armed with a letter of introduction from Le Coq, State Councillor and Head of the Berlin police, Nauendorff (usually written Nauendorf) migrated in 1812 from Berlin, where he had lived for two years, to Spandau, where he passed 12 years of his life. He was a watchmaker by trade, and received the right of citizenship after he had taken the oath in the prescribed form, dressed in the uniform of the National Guard

He enjoyed an honorable reputation both as a man and as a watchmaker. He seldom spoke of his claims to royal rank in Spandau, only occasionally alluding to them when in the company of intimate friends, on whose discretion he could rely. When he left Spandau in 1882 he was less reserved. He gave a dinner to his friends and neighbors, at which he said: "Next time I hope, as the legitimate King of France, to see you at my festal board in the palace of Versailles." Many believed in him, and even to-day this belief has not quite vanished among old Spandauers whose parents are said to have been well acquainted with him.

Nauendorff's first wife, Hanne Hassert, died in Spandau on the 15th of September, 1818; besides the widower, a son, Johann Christian Hassert, believed to be the issue of a former marriage of the deceased with a soldier, is entered in the parish register as a survivor. Exactly two months after this bereavement Nauendorff married again; his second wife was Johanna Frie-

WALTHAM WATCHES


FIFTY YEARS AGO

FRIDAY, APRIL 22, 1859.—The proprietors and workmen of the watch factory at Waltham were entertained by Gov. Banks at his residence today. About 200 men and women were present.

From Boston Advertiser, April 22, 1909.

The Waltham factory had existed five years. Here was the first successful effort to realize the dream of Dennison, father of American watch-making. Here was the first and only structure in the world erected for manufacturing pocket timepieces. Three hundred people were employed, the largest number ever assembled in such an enterprise. General Banks was proud of Waltham, where he was born and where he had worked as bobbin boy in a cotton mill. He found time, while Governor of a great State, to greet and encourage the operatives of this watch factory, because he believed that they were creating an imperishable industry. He lived until the word WALTHAM had symbolized the perfect watch in every country on the globe.

In that year, 1859, the total number of Waltham watches manufactured was 12,304; in 1906, the product was 855,000; to-day there are 16,000,000 in use. The Waltham factory was the parent factory. It is now the corner-stone of an industry that gives a livelihood to more than 100,000 persons in the United States. In 1859, it was the only institution of its kind here or anywhere else; every other watch factory came later. The Waltham factory is distinguished by its achievements as well as by its age. Waltham watches have always exemplified the highest type of watch construction, and public recognition of their superiority is attested by the highest awards at all the great Expositions wherever they have been shown.

The history of the WALTHAM WATCH COMPANY is the history of watch manufacturing on this hemisphere.

derike Einert, a girl of 16 from Havelberg. She is described as pretty and amiable. Nauendorff at that time gave his age as 43, but if he was really the son of the French king he could not have been more than 33, for Louis XVII. was born on the 27th of March, 1785. The suppression of his real age and the concealment of his name are said to have been due to political reasons. Neither the parish nor the magisterial registers throw any light on the matter.

The first child of this second marriage, a daughter, Johanne Amalie, was born on the 31st of August, 1819. She bore, as was discovered later, a striking resemblance to the unhappy Queen Marie Antoinette; her appearance, as well as that of her father, who possessed some of the royal lineaments of the Bourbons, made a great impression in France at the time. She died on the 28th of December, 1891, at Messac, in France, at the age of 72.

In addition to the name of the daughter, the parish register contains the name of Nauendorff's son, Karl Eduard, born in Spandau on the 23d of July, 1821. The latter continued to assert his claims to the throne of France after his father's death, which took place in 1845. Karl Eduard died at Breda, in Holland, in 1883, as the "Duke of Normandy." His son, Capt. Charles Louis de Bourbon, like his father an officer in the Dutch army and possibly the future King of France (sic), is living at present in Middelburg, Holland.

It is a remarkable fact that the Royalists, nobility as well as priesthood, have always, down to the present day, shown the liveliest interest in the lives of Nauendorff and his family by making constant inquiries at the parish offices and municipal courts in Spandau; replies to some of these inquiries were sent from Spandau last Autumn.

The Thinnest Watch.

THE thinnest watch so far made was recently turned out in Locle and is a timepiece of precision, says an exchange. The most astonishing feature, however, is that the watch is only three millimeters (about an eighth of an inch) in thickness. This is veritably a technical work of art. We must remember that more than a millimeter must be deducted for the case and crystal, so that for the movement itself, the pivots, the jewels and the hands but 1.9 millimeters is left.

The spring is 0.5 millimeter wide, and with this reduced width must operate a complicated mechanism, hour, minute and seconds hands. How minute must be the balance and the delicate escapement construction! And, after all, the main wonder, how exact must it all be made to insure the timepiece running true to five seconds in a day! A day has 86,400 seconds, and this wonderful watch records them with such remarkable uniformity that the balance, no thicker than a hair, swings regularly back and forth and varies but five seconds in 86,400.

A dispatch from St. Petersburg says that, beginning Aug. 1, the Russian telegraph system made use of the 24-hour clock, the numerals 12 to 23 being used to designate afternoon.

How Much Wear Is a Consumer Entitled to on a Time Guaranteed Watch Case?

Address of Albert M. Dueber, President of the Dueber-Hampden Watch Works, before the recent Convention of the A. N. R. J. A., at Omaha, Nebr.

WHEN your president, Mr. Archibald, wanted me to speak before The American National Jewelers' Association, on the subject of "Filled Watch Cases," I immediately recognized the good that could come from a talk upon this subject; in other words, the opportunity of a better understanding between the retail jeweler and the manufacturer upon this all-important subject.

If the present manner of handling guaranteed filled cases continues, in the course of time the jeweler will have no sale for filled cases, but will only be an agent through whom they are sent to the manufacturers for exchange. As the matter stands now, a consumer will buy a case from a retailer, guaranteed for 20 years, and say in 10 years he comes back and shows where the case is showing wear, and the jeweler concludes to return to the manufacturer with a request for a new case. Up to this point it is all right, fair and regular, but the manufacturer supplies a new case, guaranteed to wear 20 more years, and gets absolutely no credit for the 10 years' use that the purchaser has had from this case.

Why would it not be fair for the manufacturer to give the wearer a new case for the unexpired term of the old one, but bearing an equal amount of gold as the original case? This, I think, is a feasible plan, and could be worked out successfully. I have no doubt but what all manufacturers and retailers would welcome such a plan. It certainly would be giving the consumer all he expected, and, to say the least, entitled to.

There is no other line of business in the world where a similar condition exists, neither is there a manufacturing business in the world which guarantees its goods and lives up to it as the American filled case manufacturer does from the largest to the smallest.

There was an effort made by certain manufacturers to pass a law at Washington, prohibiting the guaranteeing of filled watch cases. The originator of this bill claimed it would do away with the "fake" cases that are now in existence. But the trouble with the proposed law was that it did not go far enough—it should have made it compulsory to stamp the cases with karat mark and decimal thickness of the gold.

If we are to have any legislation on the filled case business, my idea of the only way that it should be is that the manufacturer should be compelled to put on a certain decimal thickness of a certain fineness of gold for each five years that it is guaranteed to wear. For example, a case guaranteed to wear for five years would have, on the wearing parts, a rolled plate of 10 to 14 kt. gold 1-1000 of an inch; if guaranteed for 10 years 2-1000; 15 years 3-1000, etc., or whatever thickness may be determined upon. This would at least insure quality in watch cases, which is not possible to do at the present time.

There is no business that I can call to mind in which the merchant has to be as careful of the class of goods he purchases as the retail jeweler. He should be conversant with all the trade-marks of reputable watch case manufacturers, and buy no goods from any one unless he is absolutely sure of the integrity of the manufacturer in the back of it.

In support of this statement, I have here a watch case and a button of metal that was once a watch case, the exact duplicate of the one I have here. This case is stamped inside "Guaranteed 20 years. H. & S. Mfg. Co." After I have read the assayer's report I think you will agree with me they meant 20 minutes. If anyone can tell me who the H. & S. Mfg. Co. is I would like to know it, although I know the name of the firm who manufactured this case.

The assay of this case is as follows: A thin electric plate inside; the outside plate is only 8 kt. and the total gold value is 23 cents. These cases cost me $1.40 each; the jobber told me he sold them to me at cost, so you see this manufacturer gets $1.40 for a case with a gold value of 23 cents, leaving for making $1.17; and the cost of making this case is not more than an ordinary brass case. You can see what a fine thing they have out of this as far as the monetary end of it is concerned, as there is no one to whom you can look to for the guarantee in case the purchaser brings it back.

These disreputable cases all have a tendency to destroy the prices of the better and honestly made goods, as you well know that no manufacturer can make and guarantee a case for 20 years and expect to live up to it for $1.40.

Whenever a traveler offers you any very attractive prices on filled cases be sure and ask him the question, "Who made them?"

In conclusion I want to say that I along with the rest of the American movement manufacturers am thankful to Mr. Archibald for his fine work at Washington, in helping us prevent the importation of all these Swiss watches, stamped "Railroad Special," etc., containing 7 jewels and less, and stamped "23 jewel."

A number of pearls have been found in Black River, near Corning, Ark., recently. J. B. Bolton, about a week ago picked up one which was later disposed of for $2,500. Another was found by George Hensley which weighs 11 grains.

Among the provisions of the proposed ordinances prepared by a committee of the Retail Merchants Association of Hoosick Falls, N. Y., is one placing a fee of $10 per week for the hawking or peddling of jewelry for each person and $5 additional for each horse used. No licenses will be issued for less than a week.

STILL SUPREME

Patek, Philippe & Co. Watches

ANNUAL TRIUMPH AGAIN REPEATED

Nearest to Perfection as yet Reached by Portable Timepieces

Records of 1908-1909

KEW OBSERVATORY TRIAL OF WATCHES AND CHRONOMETERS

1st, 3d, 6th, 7th, 8th, 10th, 11th, 12th, 15th, 17th and 22d

BEST RECORDS

GENEVA OBSERVATORY TIMING CONTEST

The Unique First Prize for Best Average Running between Manufacturers with Average 254.68, the highest ever obtained

6 First Prizes - - -	out of 10	21 Fourth Prizes - - -	out of 30
14 Second Prizes - - -	" 30	18 Honorable Mentions - -	" 34
18 Third Prizes - - -	" 35	7 Single Mentions - -	" 21

MORE THAN ONE-HALF OF THE AWARDED PRIZES

Awarded Hors Concours (Beyond Competition): Milan, 1906; St. Louis, 1904; Chicago, 1893; Paris, 1900; Paris, 1889; Antwerp, 1885; Zurich, 1883. Centennial Exposition: Philadelphia, 1876. Gold Medal: Nuremhurg, 1905; London, 1885; Calcutta, 1883; Croningen, 1880; Paris, 1878; Vienna, 1873; Paris, 1867; Paris, 1855; London, 1851; Paris, 1844. Diploma of Honor: Nice, 1883.

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ome Phases of the Ethics of the Trade.

Address by C. R. Hart, delivered at the recent convention of the Illinois Retail Jewelers' Association at Peoria.)

(*Continued from issue of Aug. 4.*)

NOW, for the taking in of watches. I have here a price list issued by one of the aterial houses in Chicago which looks od to me. It's a move in the right diction. Such prices as are commonly ked for watch repairs are frightful. The mount of work done for which no charge made is appalling; and yet there are many re, no doubt, who have been educated to nk that this is all right. This price list r watch repairs is sent out by a Chicago aterial dealer (you undoubtedly know o he is, for I understand that every weler in the State received one). As I id, this looks good to me. Only some ngs are not high enough, especially aring and other things, which we will lk about later.

Some of us must be waking up. This ing watchwork at half price and even ss to what should be charged is all nonnse. These "can't" people make me red. Some are always croaking "can't. n't, can't." Anything that is suggested t of the old regime they are always reating this parrot-like phrase.

I have been at the business over 30 years d have gone through the mill pretty thorghly. I am not making this statement in y pedantic sense, however, as I presume ere is not a man here that has been at e business longer than I have, so trust u will take what I have to say kindly, for shall talk plainly and it would not be range if some took exceptions to what I y.

I have gone into places where comtitors were half-price men and have won t every time on high prices with quality, hich is always imperative. Of course this as years ago. I could stand the work d annoyance better and feel more buoyt than at my age now. But I know om past experience that even now I could into any town, were it worth my while, d do the same thing over again, only in larger way. What I can do, so could any an that has the skill of an artisan and a tle determination. You say, people won't and a higher price for watchwork. How you know? Did you ever try it? Did u ever stop to think how much men think their watches? How anxious they are have them properly repaired?

Take your own watch, for instance. Supse for some reason you are not able to pair it. How would you like to have one these half-price men do it? Oh, yes, know you say all a watch needs is cleang. A customer brings in a watch to ve it repaired. To show your superior owledge you open it and with your wise e you peer into its mechanism, and if ere is any appearance of dirt you say, "It eds cleaning. It will cost you seventy-five nts or a dollar," according to what you nk a customer will stand.

How did you become a mind reader, and nce when did your sight turn into an -ray? How could you see the defects in e escapement? or the hairspring, or the ndition of the pivots, or the jewels, especially on the lower plate? Funny, isn't it, what wise men we have in this business nowadays! And, is it any wonder customers are suspicious? Then think what the watchmaker has to do on account of these wise ones. Of course you think this customer is honoring you with the first examination of his watch. Incidentally this might be true, but generally it has been to other repairers, and they may have looked it through carefully as any workman should do and have made a reasonable price. And the customer would be satisfied did your price agree with others, as it should do, and which should be an honest price for honest work, as prices range in other lines of work, for watchwork is of the highest type of mechanical art, and it entails more experience and greater skill and a continuous watchful care during the time intervening between repairs. But, let's suppose, which is not unreasonable, you have made the mistake of making a price for cleaning when other repairs are necessary, which is most common and your customer leaves the watch. And when your workman takes it down (or I should hope it will be you) and that you had to repair it instead of him, and maybe you would learn how not to show your wonderful ignorance quite so often.

The following repairs are found necessary: Three jewels cracked on the lower plate, a soft mainspring in the barrel, balance pivot bent, the hairspring is out of true in the round and flat. Oh, well, you say, fix it up. Then go back to the rear of your store and damn that corner up there, because it don't pay. Yes, lots of you look upon the corner where the watchmaker sits as a necessary evil, and as you feel so you advertise.

You know, that corner where the watchmaker sits reminds me of a boy I knew who had a dog chained to a kennel. Every morning when he went out to feed him, and while he was eating he took up an iron bar and jabbed him in the ribs to hear him growl. Don't you think he growled? And that's the way many jewelers do with their watchmakers. Only they don't want any growling heard.

When they come down in the morning and something has gone wrong up at the house, or they were out late the night before, they take a jab at the dog in the corner. Don't talk to me about that "damn corner." as you call it—and I am not presuming unwarranted language, for I have heard it too many times. Let me tell you, gentlemen, you couldn't do any business without that corner. and you know it. But this may surprise some of you, for you never thought of it in that way, but just supposed you were the whole thing. When you go home you sit down and think it over, and use some of the grey matter that hasn't been working lately and see what a fool you have been for the past 15 or 20 years in many ways.

You probably never have figured out how much you could have made if decent and legitimate prices had been charged. Just take your watch book when you get home and this new list I refer to and see how much you have lost and how much the bench work would have paid had you done as any sensible man would do. Oh, yes, now some of you would begin to complain if you had a chance and try to excuse yourself and say you can't do that. The man across the way only charges a small price, and I can't do otherwise than he does. And he says the same thing of you, and you never talk the matter over with him nor even speak to him when you meet on the street, do you?

But let's look again at the man in the corner. You men who have been in the business 15 or 20 years I want to talk to now. I trust you will take it kindly, as I mean it in that way. Oh, well, of course, I don't mean all of you, but presume there may be at least two here within the sound of my voice—these are the ones I mean, of course. The others are at home, so I am only talking for the benefit of these two. And the rest of you are sitting here sweltering and listening. But this is only incidental.

A good old customer of yours who has a fair watch comes in and goes way back to the safe, leans over the counter so he can whisper in your ear that the watchmaker may not hear, and he says: "Jim, my watch stopped. I don't know what's the matter with it." For pity sakes! who ever supposed he did? And how few, even watchmakers, know, until after taking down a timepiece what they should know before putting a price on the work? And your customer says in a more audible tone, looking sidewise at the man in the corner, "Now, Jim, I want *you* to repair it, for you have always done my work right. I don't know about your new man; presume he's good, but I would rather have you do the work." And you are flattered and take it in, don't you, just like a chump, as you or anyone else is that does it that way?

"What fools these mortals be!" said Shakespeare. And I have always thought he included just such men as I am talking about. Now, what should you have said?

Let me tell you how I would have put the matter for that good old customer of yours, and I am not casting any reflections on him either, as he is what you have made him largely. "Now, Jim, see here. What you say about my work is all right, and I appreciate the confidence you have in me, but did you ever stop to think there are lots more just like you? I have worked at the bench for 20 years and have done work good as you say. Now I have hired a man to take my place; don't you suppose I took pains to get a good one to take care of my old customers? Don't you think me capable of telling a good workman, and isn't it to my interests to have one of the best? Well, I rather think so.

"Now you take your watch up to the watchmaker and leave it with him and let him examine it, and you come in to-morrow and he will tell you what it needs and what the price will be for repairs. And, if in the meantime, you need a watch to carry, he will give you one that you may not be inconvenienced in any way. And if your watch is not properly repaired you let me know. I am going to do business on a little different scale than formerly, and I am sure you will appreciate it; and you just tell your friends I have one of the best workmen I can get and he can do

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Our Traveler Called Upon You Yet?

He's on the way, braving the heat and dust of the road, just to show YOU the finest line of samples you have ever seen. Perhaps you're not ready to buy, but we'll appreciate it if you'll give him a hand clasp and a few words of encouragement.



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Nickel	$5 80
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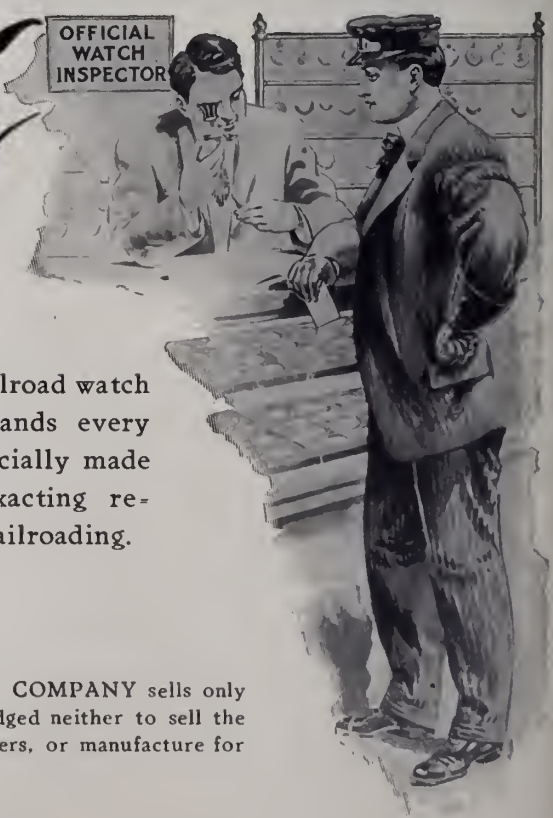


PUTNAM — 18 Size
The New Thin Model
Nickel - - - - - - - $2 80

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Rockford



The railroad watch that stands every test—and is especially made to meet the exacting requirements of railroading.

OUR SELLING POLICY

protects the legitimate retail Jeweler. The ROCKFORD WATCH COMPANY sells only direct to the retail Jeweler—eliminating the Jobber—and stands pledged neither to sell the ROCKFORD Watch to catalog or Mail Order houses or price cutters, or manufacture for them a watch under any other name.

THE ROCKFORD WATCH CO.

ROCKFORD, ILLINOIS

finer work than I ever did, for he has had experience in finer watch work than I ever had a chance to do."

Now, don't some of you have a spasm at the mere idea I have suggested, or think should you do such an unheard of thing your workman would soon have all your customers and would start in business for himself, and the corner where you have worked so long and the watches hung so constantly would be left bare and your old customers would buy all their jewelry and watches of him. Strange how you can admit the value of this corner in cases like these, isn't it? But now let me tell you something few of you have discovered. A man who has become a proficient workman (one who is a natural artisan, and you have to business to have any other kind) is a poor man for a mercantile business generally. And few of these men would have any desire to start in business for themselves if their skill could demonstrate their ability to earn a good salary where honest prices were charged for honest work, and where they were not treated like the dog I referred to.

When you hire a man you get a good one. What I mean by "good" is the best there is; and you say to him something like this: 'Now, my man, this corner is yours to run; I am satisfied you have the skill and I trust that you have the ability to handle this place as it should be. But I want to put you right before you start so you can do your best. I shall expect you to take care of all the watchwork and do it in a thorough and workmanlike manner. I want you to examine all the watches you take in before making a price on them, and I do not wish you to do it while the customer is waiting, for should you try there will be times when you would have to neglect other customers or hurry over the movement you were examining and of a necessity miss some of the repairs, which should never be done. Also the taking down of a watch before a customer in your deft way would lead some to think there was little work to do or that it required little time to repair it, as they generally anticipate and others who are very careful with their watches might think you were careless with it on account of your speed, and even on this account take it away, fearing that it could not be properly handled.

Of course some customers will be incredulous, and refuse to leave their watches should you not examine them while they wait. But these you must be patient with as they undoubtedly have just cause for being suspicious. You may tell them you always examine work before taking it in and putting a price on it; and that you have a number of watches that were left yesterday that must be examined first, as every customer is treated in the same manner it would not be fair to do otherwise. Under no consideration become angry with any customer, for you probably know that some of them use these methods to find out a good workman—one that is right need feel no rebuff at anything they may say.

"When my old customers come in and want me to look over their watches I shall always refer them to you and shall introduce you to them, and you are to take full charge of their watch work. When you are out to dinner I shall do the same way, and watches you find on your bench are to be treated in the regular order.

"I want you to take this list of watch repairs and make out your prices in accordance with these given here, with a few exceptions, such as cleaning, which should be charged according to the grade of the watch and the care necessary in handling it properly. Also you will notice there is a little said on this list in reference to trueing and poising the balance, or trueing in round or flat of the hairspring, or of redressing the overcoil of the spring, or of adjusting the escapement. This is generally considered to be a part of the cleaning, and as it is so considered and no charge made for it, few take the trouble to do it, as watches in general will show.

"These things you must make a price on in your estimate, not in accordance with the time in which your skill will enable you to do them, but as to the value of their proper adjustment to a watch. You should always remember that the knowledge required in this art is not unlike the doctor's, but which also of necessity combines the skill of a surgeon. And with this consideration you will seldom go wrong. Of course you understand that when a number of things are to be done on a watch a reasonable discount from these prices here, say 10 per cent., is all right. In short, I want you to feel that you're working for my customers and yours, and you will find, as I have, that the ones whom you may reasonably call customers are the ones that appreciate good work, and are always ready to pay for it, and that they will bring you more work than any other method of advertisement, and also make customers as well for the store in other lines."

Now this may all seem absurd to you, but suppose you take some of this home with you and think it over when the weather is not so hot as it is here to-day, and when some of you are not feeling so warm around the collar, and suppose some of you should decide to try it, let me know the result.

But, say, get acquainted with that other watchmaker across the street. Of course he'll think you are trying to find out some of his secrets, but he'll get over that if you tell him something about this convention. What a strange thing it would be if the watchmakers and jewelers get acquainted and do business in a business way and give their customers good work at a reasonable price. Oh, there are some I know who have become partly civilized, as in talking with your president not long since he told me that while he was out on a little jaunt in his motor car he passed through the beautiful city of Rockford, and saw two competitors in the jewelry business—one was assisting the other in fixing up his show window. Now he did not tell me so, but I presume he grabbed a-hold of the lever, shut off the power and applied the emergency brake, and sat there and looked at one of the wonders of the 20th century. I know I should have done this had I been he. Now, don't some of you get excited, or think these men had gone daft, for I can assure you they are two of the most rational men we have in the business to-day. And your president will verify the incident.

I would like to take up this matter further, but I have already trespassed upon your patience and can assure you that I appreciate the courtesy to the full, for this is no kind of weather to consider such topics as these, however important. But this convention has met here, and as those two I have referred to are still in the room let me take up a few moments longer. Here is an incident of recent occurrence: A young man had been in the Bradley school for some time (and this might have been in any other school as well)—I do not remember just how long—but he had passed through the list up to the finishing department and had been in there a number of months. He was a careful, steady workman, and understood what he went over. He was one of those straightforward young men you could tie to, and having done his work well was desirous of getting a position, which he did in an adjoining State to the one I referred to.

The jeweler agreed to give him fair wages, and when he reached the place he found 60 watches waiting for repairs. When the work was done, which was in proper time, there was little more coming in. Then the jeweler tried the quite common trick nowadays, telling him he would only pay $12 per week. That's all he was worth, some of you undoubtedly think. Now I know better. I want to say to you gentlemen that he could do work which many of you can't, though you may have been at the bench five or 10 years. And this is no braggadocio, either.

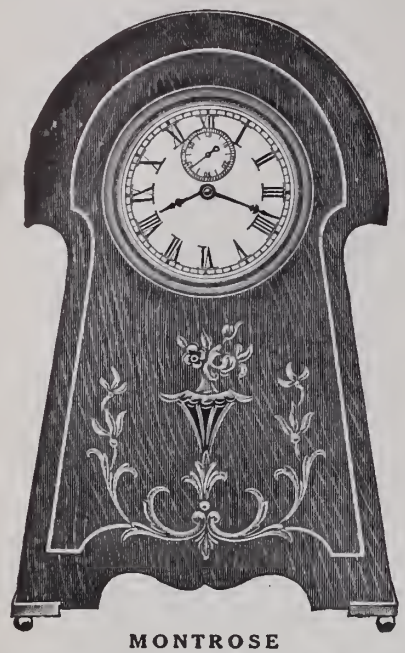
You must remember he had the advantage of my experience, which has been for the past 30 years, which all students have that come to the Bradley, and you might should you attend there. So the insinuation is groundless. The young man did not stay, of course. He has a good position elsewhere. The trouble was not with the young man; it was with the method of the jeweler, whose work was taken in as I have intimated before, at less than half price, as is always the case where it is not properly examined.

One more incident and I am done. I have a letter which came from a man wanting workmen. This is what he said: "I want a first-class watchmaker, a good engraver, one that is familiar with jewelry and clock work and that is a hustler and a business winner. To such a man I will pay fair wages." Another of those $12 men, no doubt! Or, if not to start with, he soon would be, as the one just referred to.

Now, gentlemen, you can't get men that are worth a continental in that way. You will have to pay good wages for good workmen, as some of you are willing to do, I know. This kind of business is what makes it hard to get watchmakers to leave the large cities. Unmarried men may take a chance, but those with families, never! This kind of business is driving good men out and letting poor ones in.

I have only intimated to you in a brief way some of the more important things, as it seems to me. Others we can thrash out through the jewelers' periodicals.

THE END.



MONTROSE

Nine inches high; two and one-half inch Porcelain Dial; one-day lever time; Solid Mahogany; Genuine Inlaid.

Sessions Clocks

Have you seen our new line of one and eight-day Solid Mahogany Inlaid Clocks?

They are fine sellers.

We also manufacture the best black marble-ized wood clocks on the market.

THE SESSIONS CLOCK CO.
Forestville, Connecticut, U. S. A.
New York Salesroom, 37 Maiden Lane

REPRODUCTION OF THE OLD

Willard Banjo Clocks



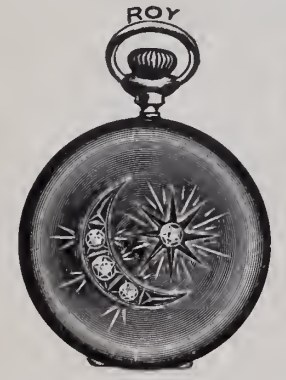
ELEGANT DESIGNS

SUPERB FINISH

MADE TO LAST

The pinions are cut, hardened and polished and plates are made of heavy hard brass.

Derry Manufacturing Company
DERRY, NEW HAMPSHIRE



IF IT'S A

ROY

TRADE MARK REGISTERED

IT'S STANDARD





ROY WATCH CASE CO.

21-23 Maiden Lane, New York

704 Market St., San Francisco

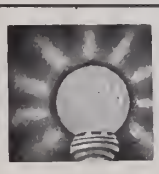
HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,
12 BARCLAY ST., NEW YORK

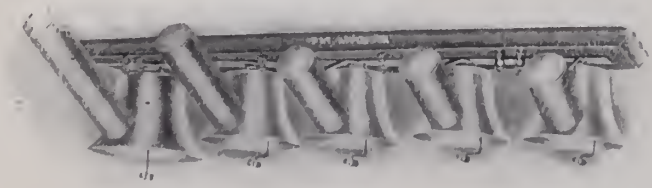
Sole Agents to the Trade for
J. J. ELLIOTT & CO. LONDON



Imperial Westminster Electric ¼-Hour Chimes

Operated from ANY clock at ANY distance by 10 wet or dry batteries. On Exhibition at our salesrooms, 81 Nassau St., New York. One hundred sets in use.





Received Diploma and Highest Award Medal at the Lewis & Clark Centennial Exposition, Portland, Oregon, U.S.A., October, 1905.

The music of the chimes is the same as the famous Cathedral Chimes of Westminster Abbey, London. Makes a quarter-hour Chime of any silent or striking clock, converting it into a wonderful outside Chime Timepiece.

Special Note.— By the old methods, to obtain an Outside Clock Chime Timepiece, and the wonderful volume of sound, and the sweet, clear tones in the chimes—to be heard on the street at a great distance—they could only be procured at an enormous expense, while these are within the means of every jeweler and occupy very little space. Placed in vestibule, or outside of building. Write for particulars and testimonial letters.

Manufactured by **THE W. GREEN ELECTRIC CO.** 81 Nassau Street New York, U. S. A.

Learn Watchmaking

Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address

St. Louis Watchmaking School, St. Louis, Mo.

HOROLOGICAL DEPARTMENT
BRADLEY POLYTECHNIC INSTITUTE
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LARGEST AND BEST WATCH SCHOOL IN AMERICA

We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates. Send for Catalog of Information

Always Buy Watches of a Retail Jeweler

A Mail-Order House, Although It May Sell a Good Watch, Cannot Adjust It To Your Person.



A SOUTH BEND Watch

NO watch you buy by mail will keep perfect time, no matter who made it, how perfectly it is made or what its reputation. A good time-keeper *must* be regulated to your person as carefully as a good tailor fits a coat. In no other way can you secure perfect time-keeping service. No one but your jeweler can do this. Watches you buy of mail-order concerns are not and cannot be so regulated. That's the reason they never keep perfect time and always run too fast or too slow. The variation of even one one thousandth part in the vibration of the delicate watch balance which governs the movement, means a loss or gain of a minute and a half each day. *South Bend Watches* are sold only by reliable jewelers. They are never sold by mail, because South Bend Watches are so good that we do not want their great reputation for reliability and accuracy injured by improper regulating. We make South Bend Watches as nearly perfect as it is possible to make a watch and pay the jeweler to regulate it to keep perfect time in your pocket. A watch which is a perfect time keeper in one man's pocket, very likely will not keep time at all in another man's pocket.

If you carry a South Bend Watch you will know that the watch you carry will stand tests that are twice as severe as any that you are ever likely to give it. It might be frozen solid in a block of ice—it would still keep satisfactory time.

Every adjusted South Bend Watch, before it is sent to your jeweler, is baked in an oven heated to 100 degrees Fahrenheit and kept for hours in a refrigerator at freezing point. It must keep perfect time in every position and not be affected by the jars and jolts of railway trains, horseback riding, etc. It is built to stand the hardest wear and usage you can give it.

A South Bend Watch, although it is the best watch in the world, costs you no more than other good watches. Your jeweler will gladly show them to you and tell you why they are the best watches for you to buy.

Send coupon today for our handsome book "How Good Watches Are Made," and an interesting little device showing how South Bend Watches adjust themselves to every temperature. Don't fail to talk with your jeweler about watches before you buy any watch.

South Bend Watch Company
South Bend, Ind.

The Ads That Ring True

to the cause of the Retail Jeweler are the **SOUTH BENDS.**

Men may talk and men may promise you protection against unfair competition, but we have gone further—we have put ourselves in black and white before the 80,000,000 of Uncle Sam's people, stating clearly that **SOUTH BEND WATCHES** are not sold to mail order houses.

What other manufacturer of watches has ever unqualifiedly come out for the Retail Jeweler? We are giving you quality goods. Now get in the bandwagon and help drum the mail order man out of the retail jewelers' camp.

Send for prices and literature to-day.

South Bend Watch Company

Manufacturers of High Grade Watches — SOUTH BEND, INDIANA

Wachter

Patented

Ball Bearing Bow

Patented July 25, 1905
May 21, 1907
March 30, 1909
Patents pending. Patented in foreign countries

BEWARE OF IMITATION

The Wachter Mfg. Co.
HARTFORD, CONN.



Gold Cases with our Patented Ball Bearing Pendant and Bow are on the market in all sizes.

THE ONLY BOW WHICH WILL NOT PULL OUT

Made for safety;
Made to last;
Made to look well.



THE PENNSYLVANIA WATCH CASES

Trade **XXX** Mark

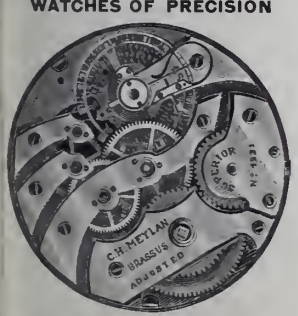
A New Case Which is Proving a WINNER

It will mean **increased business** to the **Dealer** who carries a line of these cases in his stock. Our line will be **sold exclusively** through the **Dealer** and **Jobber.** In offering our goods for sale, you will not be up against the competition of Mail Order Houses.

Drop us a line for description and prices. You will find both interesting.

THE PENNSYLVANIA WATCH CASE COMPANY
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WATCHES OF PRECISION



12 SIZE MOVEMENTS

Mathey Bros., Mathez & Co.

Manufacturers and Importers of

SUPERIOR, PLAIN AND COMPLICATED

WATCHES

Sole Agents for **CHAS. H. MEYLAN** Small Watches a Specialty

Brassus, Switzerland — **21 Maiden Lane, New York**

WATCHES DEMAGNETIZED



12 SIZE SPLITS

THE ANSONIA CLOCK COMPANY

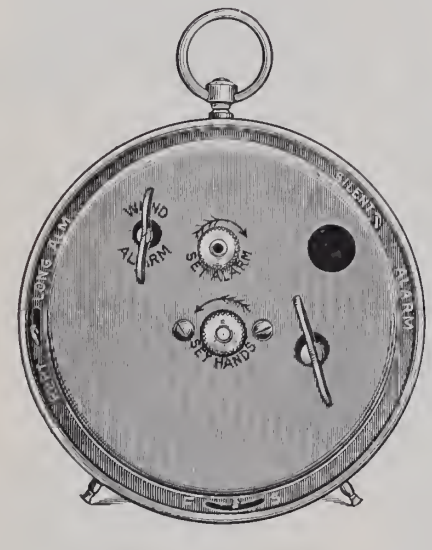
Nos. 90-94 Wabash Avenue
CHICAGO, ILL.

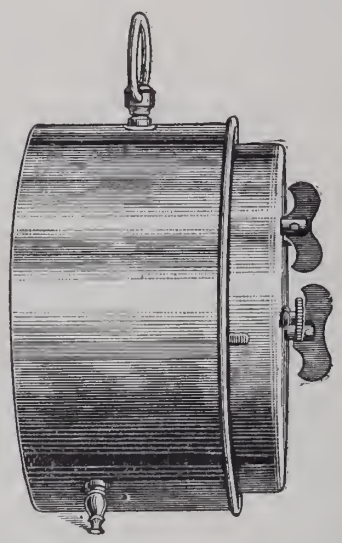
No. 23 Fore Street
LONDON, E. C., ENGLAND

No. 99 John Street
NEW YORK, N. Y.

BELL-ON-BACK ALARMS IN TWO SIZES

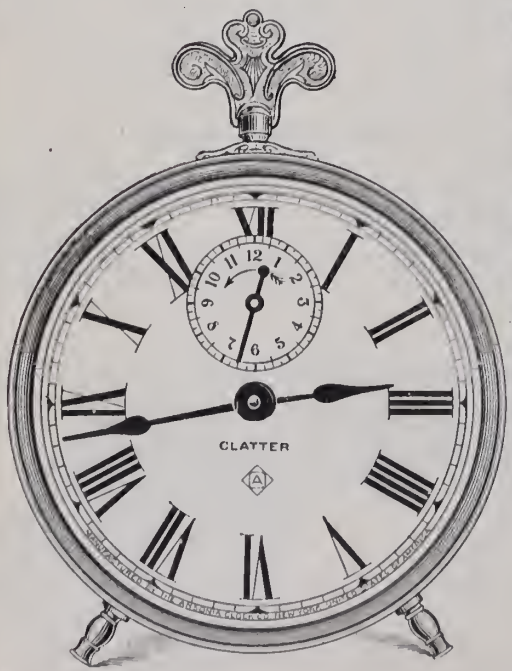
Seamless Brass Case—Nickeled. Clear Toned Bell. Can be adjusted by a lever on the back for either Repeating or Continuous Long Alarm. Convenient Switch for Stopping Alarm.

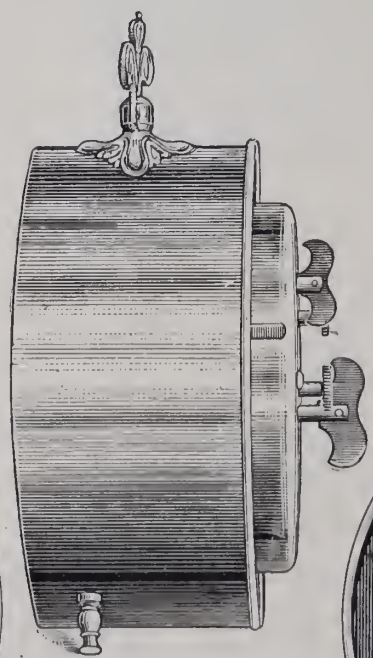




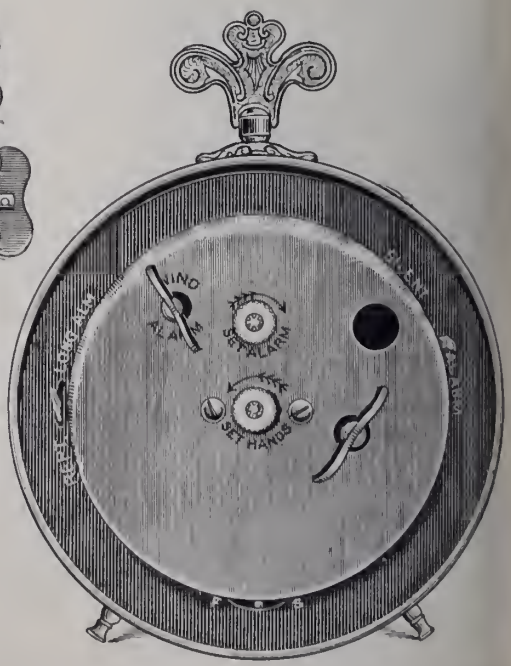
STARTLE (4 inch)







CLATTER (5 inch)
Hinged Handle



RING OUT THE OLD—RING IN THE NEW



STANDARD.—30-hour time. Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

THE RATTLER. 30-hour time. Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case nickeled and highly polished.

LONG ALARM.—30-hour time. Six-minute Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

ALTERNATOR.—30-hour time. Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

Why travel in the same old rut the balance of your natural life and buy the same antiquated styles of Nickel Alarm Clocks your grandfather used to buy, just because some manufacturers have not thought it necessary to produce new designs in Nickel Alarms, as they do in other clocks?

We have some new ones, superior to anything heretofore made, and to introduce them and put a set into the hands of every jeweler, we will, on receipt of $6.00, deliver east of the Rocky Mountains, express prepaid, one sample of each, consisting of eight clocks as described.

Don't fail to avail yourself of this opportunity to see a complete line of up-to-date alarm clocks.

See coupon at bottom of page.

THE E. INGRAHAM CO.

BRISTOL, CONN.

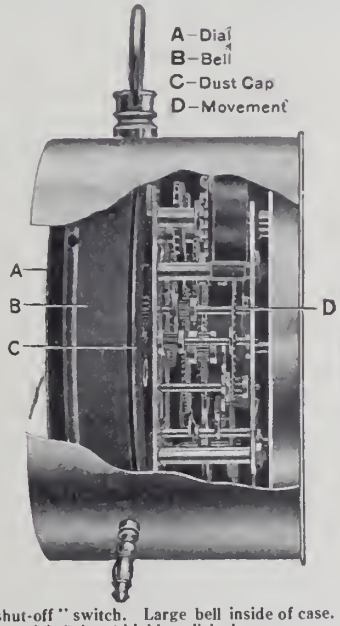


DI-ALTERNATOR.—30-hour time. Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch; extra large bell. Height, 7 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

"THE ALARM CLOCK WITH THE CONCEALED BELL"

See cut of interior view showing bell located entirely within the case. The unsightly visible bell eliminated. Bell cannot be disarranged or thrown out of adjustment.







SIREN.—30 hour time. Long Alarm (four minutes), with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass; Case, nickeled and highly polished.

VIBRATOR.—30-hour time. Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass silvered; Case, solid brass, old brass finish.

ROTATOR.—30-hour time. Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

TEAR THIS OFF AND MAIL TO-DAY

THE E. INGRAHAM COMPANY, BRISTOL, CONN.:

Gentlemen—Enclosed find $6.00. Please send me by express, prepaid, your "Introductory Assortment" of eight alarm clocks, consisting of "Standard," "The Rattler," "Long Alarm," "Alternator," "Di-Alternator," "Siren," "Vibrator" and "Rotator." Yours truly,

Name.....Address.....

$1.50 **$1.50**



14 Size.

THE "BANNATYNE"

is the watch your trade has been looking for, but never found. The smallest and easiest winding practical watch ever produced at this price. Built strictly upon watch principles. It has merit. It is fully guaranteed. It is meeting with much satisfaction among those who are discerning.

Write for descriptive booklet.

WALTER FRAZER BROWN

Western Representative **Columbus Memorial Building**

CHICAGO



No. 82.
89 in. x 20 in. Solid mahogany case, brass dial, black numerals, etched sun rays, decoration in center, corners and arch; brass covered weights.

The "Monastery"

We constructed the "Monastery" works with a view of competing with a weight movement against inferior spring works. Our success has been great. The weight "Monastery" construction, chain wind, is of such excellent quality in every respect and offered at such a reasonable figure that it is out of question to-day to offer any hall clock above $50.00, with long pendulum spring works.

A genuine Grandfather clock has always a weight movement. And we will state that any chiming Hall clock made up with a cheap spring movement can never be satisfactory. The hammer blow is too weak to get the tone out of good bells; only thin, light bells can be used with the little blow of the hammer; every day the spring gets weaker and the chiming slower; it even ceases after 5 or 6 days. Besides, in such cheap affairs the dial works are not suitable for quarter chiming. The combination makes a very poor clock. Not so with the "MONASTERY," which are heavy, powerful brass works, with solid steel pinions and built as a good weight chiming movement should be constructed.

The illustrated model is a fine piece of furniture, fit for any residence, and can be obtained with three combinations of striking:

1. With five 1¼" tubular bells, made and tuned hy Mr. R. H. Mayland (Westminster chimes); list.....$180.00
2. With five rodgongs, also Westminster chimes; a feature in this combination is that the hour is struck on 4 gongs which, being tuned in a chord, produce a sound which is the nearest imitation of the distant resonance of a big tower bell; list... 151.00
3. Hour and half strike on 4 rodgongs, tuned in a chord; list..... 104.00

Prices F. O. B. New York.

BAWO & DOTTER, 26-34 Barclay Street, **New York**

Makers of the High Grade "Elite" Tubular Chiming Hall Clocks

Grand Prize, St. Louis, 1904

PRACTICAL
COURSE
IN
ADJUSTING

By THEO. GRIBI

Published Price, $2.50
Special Reduced Price,
$1.50, Postpaid

All Jobbers, or
Jewelers' Circular
Publishing Co.

The Superiority of Fulcrum Watch and Clock Oil

HAS BEEN PROVEN

Never has any product met with such immediate success. The large sales and re-orders are the most conclusive evidence of the success of this oil.

Every watchmaker in this country has had no end of trouble with oil in the past few years. Could anything be worse than what you have been using?

Why not try this oil which is being so highly spoken of by everyone who uses it?



No one in the trade is more widely known than Dr. C. L. Morris, missionary for the Hamilton Watch Co., a man whose knowledge of watches is not surpassed by anyone in this country, a man who has been honored many times, on account of this knowledge, by Engineers and Trainmen's Unions and Brotherhoods.

Under date of July 16, 1909, Dr. Morris writes to the Fulcrum Oil Co.:

"From an unbiased standpoint, I think your oil is O. K. I used three extreme tests: heat, cold, and after heating, testing out to locate acid. You have made no claims but what are facts, as far as my knowledge of oil is concerned. I have no hesitancy in recommending it as being first-class in the full sense of the word."

FULCRUM OIL will not gum, will not evaporate, will not become rancid or discolor in any length of exposure, will not corrode the pivots — because it is the only Watch and Clock Oil ever known which is absolutely free from acid, AND WE CAN PROVE IT.

FULCRUM OIL can be obtained from your material jobber at 35 cents per bottle, or $3.75 per dozen
A postal to the factory will bring you a small sample bottle free of charge

FULCRUM OIL COMPANY - - Franklin, Pa., U. S. A.

A Canadian Invasion! by America's Leading Jewelry Auctioneer

James L. Hand

Now conducting a number of Sales for 14 Maiden Lane, New York Representative Jewelers of Canada



MY first sale was for Frank L. Thompson, of Moncton, New Brunswick. Read what he says: "I wish to express my entire satisfaction with the way in which you conducted the sale for me, and also to thank you for the many new friends you made for me through it. It has been a great pleasure to me to hear on all sides expressions of satisfaction from those who patronized our auction sale. My reputation and business to-day stand higher than ever in the public estimation."

Brother Jeweler, it is such sales as this that have made me the leading auctioneer of the United States. The jobbers will tell you that a "Hand" sale is always a success. I am conducting sales this summer throughout Canada, but will be ready September first with my trained assistants to take charge of your fall and winter sales.

If you desire the services of the best and most reliable auctioneers in the United States "get busy" at once and write for my "auction folder." It tells you all about it. Don't wait, for I will soon be dated up. I can reduce your stock without loss; let me tell you how. Correspondence confidential.



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

The Science of Modern Business Building.

Address by A. F. SHELDON, before the National Retail Jewelers' Convention in Omaha, Nebr., Thursday, Aug. 5, 1909.

IT is my pleasure to address you to-day on the subject of "The Science of Modern Business Building." I will define at once just what I mean by that term. First, by the term "Business Building," I mean the art of making each customer a repeater, regardless of the kind of business engaged in, and not only that, but making him or her the first link in an endless chain to bring more customers.

By the term "Science" I mean organized knowledge, or classified common sense. By the qualifying term "Modern" I refer to the best methods of the best business men of to-day, in distinction from the cruder methods of earlier times. Let it be noted at once that Modern Business Building includes salesmanship. All business builders are salesmen, but all salesmen are not business builders.

Of those who are engaged in merchandizing, there are two classes; first, merchants, and second, storekeepers. Of those who sell goods direct there are two classes; first, salesmen, and second, order-takers.

The true merchant and the true salesman get business and lots of it, but they get it in such a way that they can build up the foundation formed by the first business obtained from each customer. The storekeeper and the order-taker often kill future business and drive customers away.

That there is much knowledge in the world concerning the getting and building of business, goes without saying. If we organize that knowledge, we have a science. Thus will business be lifted to rank with the professions, because a profession is a science practiced. "Business Building Salesmanship" may be defined as the art of serving to the end of satisfaction and profit to both buyer and seller.

Let us now consider the term "Profit." Business building salesmanship includes more than just disposing of goods. It involves the element of profit. They seem to imagine that if they are disposing of lots of goods that they are therefore salesmen or merchants.

The profits of an institution depend upon what may be termed "Business Economics." Of business economics there are three or four grand divisions:

1. General administration or management.
2. Finance, which is the science of raising and disbursement of funds.
3. Providing, which department is the factory, in the manufacturing end of the world, and it is the buying department in the wholesale, jobbing and retail world.
4. The selling department.

It is a common fallacy that the profits of an institution depend wholly upon its sales. If such a thing were possible, one might have an ideal sales division of his business, and still his business might show a loss, if other features of the management of the business were wrong, if the financial department were weak, or if the providing department was inefficient.

It is a notable fact, however, that in the land of commerce, on the continent of trade, all roads lead to the sale. Why does the administrative department administer? So that ultimately the product of the institution may be sold at a profit. Why does the financial department finance? For the same reason.

Why does the providing department provide? For the same reason. The sales division is the funnel through which all the efforts of the institution finally flow and reach point of contact with the world.

These four grand divisions of any business are not independent, neither are they dependent. They are interdependent. The profit-making power of an institution therefore depends upon the efficiency of these four general divisoions of the business.

This efficiency in turn depends upon the effioiency of each individual in each of these departments. This efficiency in turn depends upon the degree of development of the positive or success qualities in each individual. Make the man right and his work takes care of itself. The business institution is a unit in the community. Make each institution right and the community is all right. Make each community right and the State is all right. Make each State right and the nation is all right. Make each nation right and the world is all right, and then we are all right.

But before we make each unit in the community right, viz., each business institution, we must get back to the units in the unit, and the units in the individual unit are the qualities in the individual.

A few general truths for the consideration of each individual in the composite salesman, the institution itself.

1. The value of anyone, no matter what he is doing, depends upon the degree of supervision which his work needs; the less the supervision needed, the greater the value. The greater the supervision needed, the less the value.

Supervision is all occasioned by two things, viz.:

1. Errors of omission.
2. Errors of commission.

If all errors of omission and errors of commission should be eliminated from the work of any given individual, he would not need supervision—his value would be at the highest.

Errors of omission and errors of commission are in turn traceable to what we may term the negatives in human nature.

The law of positive and negative, or construction and destruction, extends all through nature. It may be termed "The Law of Doubles." Thus we see that light has its darkness; heat has its cold; and in the individual man, from a physical standpoint, health has its sickness, strength its weakness. From a mental standpoint, memory its forgetfulness, judgment its unjudiciousness, faith its doubt, honesty its dishonesty, courage its fear, loyalty its disloyalty, decision its indecision, action its inactivity.

Somewhere between perfect health and sickness each individual is. Where is he? Somewhere between doubt and perfect faith; between fear and perfect courage; between unjudiciousness and perfect judgment; between indecision and perfect decision, each can be located. His strength, his power, his efficiency, is in due proportion to the development of his positive or success qualities.

I have mentioned only a few. There are some 52 in each individual—possibly more—but that is enough to keep us busy for a while. Every positive, or success, quality has its corresponding negative or failure quality. And every error of omission or commission that is, was, or ever will be made, is a combination of one or more of the negative tendencies or qualities.

Each negative, or failure, quality is overcome by the development of its corresponding positive. Just as darkness must go when light comes, so must doubt go when faith comes; forgetfulness must go when memory comes, and thus it is with the entire list of positives and negatives.

Storekeeping Department.

The positive, or success, qualities are developed through true education. Education in its root meaning means "eduction," which means drawing out or development. It is accomplished by the union of two processes. First, by food or nourishment; second, by use. The analogy is perfect between the physical and the mental. One must give the muscles of his body exercise or use, and also give them food, if he would cause them to educt or develop. This same is true of what we may term "mental muscles," or qualities of the mind.

"We must give them mental food, and we must use them if we would cause them to develop. Organized knowledge exists to-day relative to the building of the whole man—the mental and the physical man. Through an understanding of it the coward may become courageous, the disloyal loyal, the doubter may become a man of faith, and what is true of the three qualities just mentioned is true of all the positive qualities. They can be developed in any normal individual, and up to the success-winning point.

In final analysis, the problem of business building is the problem of man building, and the life of business building is the business of life building.

Of the mind there are three divisions:

1. Intellect, with which man knows.
2. Sensibilities, with which he feels.
3. Will, with which he decides and acts.

As the intellect of man becomes more and more developed, he has more and more ability. As the sensibilities or the power of the feelings become developed, man has more and more reliability. As the positive forces of the body are developed, he has more and more endurance. As the will becomes developed, he has more and more action. This gives the individual more and more A-R-E-A—it gives him more area. And as the area of each individual increases, the area of the business increases. The success of any individual is in due proportion to the degree of ability, reliability, endurance and action which he possesses.

There are three grand injunctions which every business man should follow. The first is, Know Thyself; second, Know the Other Fellow, and the third, Know Your Business.

To obey the first injunction he must be a student of man building; he must become acquainted with his own powers and how to build them. To obey the second injunction he must be a student of human nature and be able to read and interpret correctly the types and temperaments of men. Business is one-tenth merchandise and nine-tenths human nature.

Many customers are lost because of lack of tact in the salesman or merchant, or other lack of tact of the "order taker" or "storekeeper" in the handling of his customers.

Those who would otherwise become permanent customers, and the first link in an endless chain to bring more customers, are driven away through the lack of understanding types and temperaments on the part of the one who is selling or trying to sell.

There is no greater asset to the business man than the power to read the great book of human nature as it is written in the faces and actions of men.

The day of the human windmill, the verbal cyclone, and the living talking machine is past—they are out of date in modern business building. A little logic is worth a lot of talk. Is your logic perfect? If so, I congratulate you. The better the logician, the better the business man.

An understanding of self, and an understanding of the other fellow involves the necessity on the part of the business man understanding the basic laws of the human mind, what we may term "Business Psychology."

He must be acquainted with the mental states which it is necessary for the mind of the customer to pass through, and how to favor the creation of those mental conditions which are conducive to mind meeting mind. The human mind in making any purchase passes through four mental states:

1. Attention, an intellectual thing.
2. Interest, a state of feeling.
3. Desire, another state of feeling.
4. Resolve to buy, followed by the necessary action which involves volition, or the will.

From the viewpoint of business building, these four mental states must be cemented with the cement of confidence, which is another state of feeling. And if the customer is to be made a permanent customer, a feeling of satisfaction after the goods are delivered must take place in the customer's mind.

When one comes to realize these truths, he sees that the man who lies to sell goods is a fool. He is disintegrating the cement of confidence, and then the whole structure falls to pieces.

The human race passes through four stages from the viewpoint of evolution, or growth, of intelligence. Down at the bottom is Ignorance; next comes Knowledge; then comes Learning, and finally comes Wisdom. In the darkness of ignorance of the early ages, physical might made right—the strongest physically prevailed, just as the strongest dog will take the bone.

In the age of knowledge—and a little knowledge is a dangerous thing—mental might makes right in trade, and the strongest mentally prevails.

The motto of the man of little knowledge is "Caveat emptor," or "Let the buyer beware." It is a case of "dog eat dog, and the devil take the hindmost."

As learning comes, ethics, or the science of right conduct towards others, begins to enter. The man of wisdom sees clearly the fact that the science of business is really the science of service—that he profits most who serves best.

All Master Merchants are Master Servants; they are servants of the buying public. After all, the profit which the individual or the institution makes is but the pay which he gets for the service which he renders.

Reduce the service to zero, and the profits will soon be reduced to zero, and then the institution no longer exists. Make the service big, and the profit is big, and then the institution is great. The problem, then, after all, is YOU. To fit one's self to serve commercially. Again I say the life of business building is the business of life building.

Keeping Up Stock.

By Xeno W. Putnam.

IT is a good policy to place a certain amount of responsibility upon each employe of the store, and this can be done with particularly good effect in connection with the condition of the stock of goods in hand. Whenever any line is getting low the clerk first noticing it is expected to report, and it is time well spent to teach each clerk what may be considered "low" and what the natural variations of demand in the different seasons may bring.

A system of immediate reports keeps the head of the buying department in touch with both stock and sale conditions. If there is a big run on a certain line he knows it. If some other line drags unexpectedly he knows that, too, and takes it into consideration when making up his next order.

It is a good plan to supply each clerk with "depletion" cards. When a sale is made and the cash sent to the cashier, if the stock is running low, one of these cards should be filled out and sent up at the same time the shortage is first noticed. If the demand for this particular article is good there will probably be a number of depletion cards calling attention to the shortage. Then it is up to the buyer to get busy.

Not only the buyer, but the advertising manager, should watch the record of these cards closely. If there is a sudden demand along some special line that he has not anticipated it may pay him to make a special effort at creating more demand along this line of least resistance. From, them, too, he can quickly gauge the value of any special efforts he has made; in fact, he will get many points from these frequent stock reports which will influence his own work.

In addition to these depletion cards it is a good idea to supply each clerk with a "warning" card, upon which is a list of seasons that are not apt to pull harder than others upon certain named goods. This saves the new clerk many a blunder in making his reports and prevents lapses of memory on the part of the older employes; at the same time the store is spared much danger from stock shortages at a time when the stock is in the very best demand. One man may forget or overlook an item, but it is not likely, where each man is held individually responsible for the keeping up of stock, that every man on the force will at the same time forget the same item.

This, of course, is a part of the buyer's work, but the clerks are in more constant touch with the stock than he can be, and a sudden demand upon some line may disperse the supply before the buyer is aware of it. In any event the system of watchfulness by all the employes is sure to render them more attentive in their own regular departments, and at the same time the special drill this entails upon them will render them more efficient clerks.

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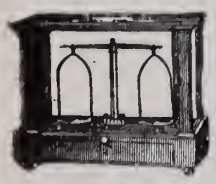


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THE CONNOISSEUR'S HANDBOOK.

Definitions of Some Technical Terms in Gold and Silver Smithing and Ceramics Alphabetically Arranged for Easy Reference.

By Clement W. Coumbe.

(Continued from issue of July 28.)

Boot, De. A Delft pottery of the XVII. century was named "De Boot" (The Boat).

Booth, Taylor. A ceramic artist at the Derby works, later at the Don works, Swinton. Son of Ward Booth, the Staffordshire potter, and a pupil of Enoch Ward.

Boracic glaze is, in its composition, very similar to flint glass or lead glaze, but having borax or boracic acid added. It has a greater hardness and brilliancy than the ordinary lead glaze.

Bordeaux (France) produced hard porcelain as well as faience, but there is little recorded concerning this ware. About 1770, Jacquemart says, a potter, Verneuille, made fairly good porcelain.

Border, or *bordure*. In heraldry, "a *sub-ordinary*" (see *sub-ordinary*). "It is a band one-fifth the width of the shield, which it entirely surrounds. A *bordure wavy*" (see



BORDER.

wavy) "or *bordure compony*" (see *compony*) "is sometimes now used by heralds to denote natural descent. The *bordure* was anciently used to distinguish one branch of a family from others, *e.g.*, the younger from the older."—Milbourne.

Bordered cross. "Known also as *couped*



BORDERED CROSS.

or *fimbriated*."—Robson.

Bordure. (See *border*.)

Borelli, Jacques. A potter working at Moustiers and Marseilles. At the latter place he probably directed a factory. A family of his name had a factory at Savona early in the XVIII. century.

Borghighiani (or Borghigiani), Francesco. Gem worker. Born 1727 in Florence.

Borgo-San-Sepolcro. "One piece, a lamp in South Kensington Museum (London), tells us of this works (faience). It is marked Citta Borgo S. Sepolcro-a 6 febraio 1771-Mart. Roletus fecit."—Jacquemart. Rolet was a French artist who also worked in Urbino.

Borne, Claude. A ceramic artist at Rouen, 1736; Sinceny, 1751; Tournay, 1753, and lastly at Mons.

Borne, Ettienne and Henry. Ceramic artists at Rouen, 1689.

Bornier, Jacques. "Founded a pottery at La Rochelle, which continued until 1735. It was revived in 1743 by Jean Bricqueville."—Jervis.

Bossing up. "Beating out sheet metal from the back into rough approximations of the form required."—Wilson.

Botega, or *bottega*. An Italian term used for the workshops, or ateliers, of the ceramic workers.

Boteroll, *boterol* or *bauteroll*. The metal tip of a scabbard or *chape*. Often borne as a *charge* in heraldry. (See *crampit*.)

Botonnée. (See *botonny*.)

Botonny, or *botoné*, cross. A cross of which the "extremities resemble the trefoil.



CROSS BOTONNÉE.

(Fr., *croix treflée*.) By Leigh termed a cross *budded*."

Botonnée pattée, cross. (See cut.)



CROSS BOTONNÉE PATTÉE.

Bott & Co. "Potters in Staffordshire towards the XVIII. century."—Jervis.

Böttcher. (See Boettcher.)

Bottle, *boutell*, *bowtell* or *boltell*, are all old English terms for *bead* moulding (see *astragal*); these moulding ornaments were also called *paternosters*.

"Bottle-shaped vase." A certain vase form often found in Chinese ware is so termed in auction catalogues.

Botryoidal. Like a bunch of grapes.

Boucher, Guillaume. A Paris goldsmith of the XIII. century. He worked for the Khan of Tartary.

Boucher. A celebrated porcelain painter at the Sèvres factory, middle of the XVIII. century.

Bouffioux (Belgium). Only toward the XIX. century have the researches of the Historical Society of Charleroi identified numerous pieces of stone ware with this section.

Bougeoir (Fr.). A hand candlestick.

Bouillier, Antoine. Goldsmith to the Duke of Orleans, 1775. Died 1835.

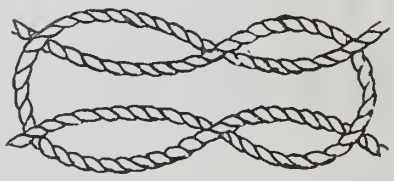
Bouilloir (Fr.). A small kettle, often called a "toddy" kettle. (See *rechaud*.) These old Sheffield plate pieces are prized by connoisseurs if genuine.

Boule, André Charles. Born 1642. Noted decorator. (See *boule* or *buhl*.)

Boule, or *buhl*. A style of surface decoration often used on caskets. It is composed of tortoise shell and brass. So called from its originator, André Charles Boule, a decorator during Louis XIV. and Louis XV. reigns. Died 1730.

Boulton, Matthew. One of the most noted Sheffield plate makers. Founder of the great Soho factory at Birmingham. Born 1728, died 1809. Became a partner of James Watt, the steam engine inventor (1774). Established Soho Mint 1788, and his superior medals caused the British Government to have penny and twopenny pieces for 1797 issued thence, halfpenny and farthing pieces 1806-7, likewise the first five-shilling bank tokens for 1804. Boulton's desire had ever been "to achieve distinction as a goldsmith"; his plated wares "have never been surpassed. He is said to have employed Flaxman's talents on some designs."

Bourchier knot. This knot was a *cog-*



BOURCHIER KNOT.

nisance (see *cognisance*) of Archbishop Bourchier.

Bourdan. A pilgrim's staff.

Bourg-la-Reine (France). Here Jacques

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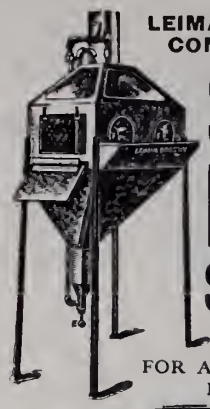
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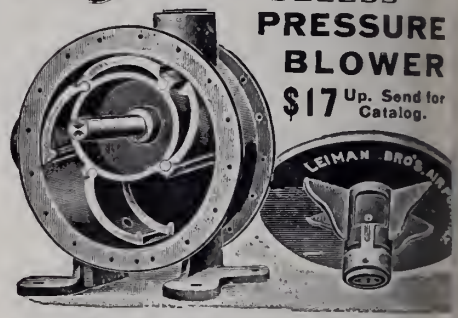
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nd Julien, in 1773, on the expiration of heir lease at Mennecy, continued the fabication of the same kind of soft porcelain, iffering only in its mark (B R) traced in he paste.

Bourgouin (France) had a faience facbry, middle of the XVIII. century.

Bourne, Joseph. In 1808 he established pottery near Derby.

Boussel. Goldsmith to Louis XIV. He esided in the Louvre.

Bow. At Stratford-le-Bow, in Essex England) porcelain is said to have been roduced as early as 1730. We have record i Edward Heylyn and Thomas Frye's atent (1744) for making porcelain. Frye as a skilful artist and engraver, and beame an efficient manager (1749) for Veatherby & Crowther at their works here. n 1775 William Duesbury succeeded to is factory, which lost a partner by death nd went into bankruptcy. Duesbury took way the models and moulds to Derby. The ctory was known as "New Canton." Bow are paste is soft, and like the Chelsea, it usually more vitreous. The glaze is nick and creamy white. The paste, where hin, is very translucent. Where thick it not as translucent as Chelsea, and is ellowish, not greenish like Worcester. tyles: "Raised mayflower or hawthorn om the Oriental; also acorns and oak aves, and two roses with leaves on a alk, all in white, in high relief on a white round."—Hodgson. The Bow "quail" or rtridge pattern was copied by both Chel-



BOW. WORCESTER.

BOW AND WORCESTER MUGS AND HANDLES.

a and Worcester, making it difficult of lentification. "A very characteristic detail n Bow decorations is the narrow border in right red formed of a Chinese scroll with mall, flat bosses at regular intervals."—V. M. Binns. Very fine figures and statutes were created similar to Chelsea, but f brighter coloring. The hole in these gures is found also in Chelsea pieces; it as formed to hold a metal stem to suport nozzles for candles. Bow mugs are iten confused with those from Worcester. V. M. Binns says a distinction lies in the ict of Worcester cylindrical mugs being ractically the same diameter at the bottom s at the top, whereas the Bow product is rger at the bottom. Again, the Bow hanle continues in a curl outward after the wer junction, while the Worcester mug andle ends at the two joints.

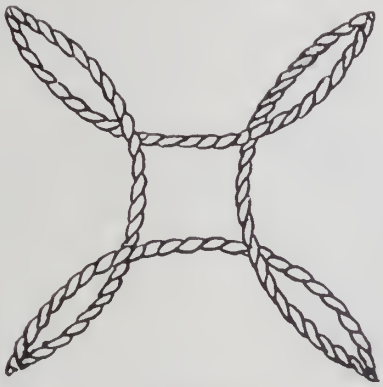
Bow. "In classical art the *bow* is an atibute of Apollo, Cupid, Diana, Hercules nd the Centaurs." (See Centaur, sagirius, etc.)

Bowed. In heraldry, *bowed* means conex.

Bowen. A decorator of Bristol Delft are at the Redcliffe Bank pottery. He tired in 1760.

Bowman. A painter at the Chelsea works nd later at Derby. "One of the best wer and landscape painters of the day. illingsley was his pupil."—Marryat.

Bowen's knot. A *cognisance* of the house of Bowen.



BOWEN'S KNOT.

Boyle, John. Partner with Herbert Minton (1831-1836) under the style of Minton & Boyle. Later he became partner in the Wedgwood concern.

Boyle, Robert. Author of the work entitled "Essay About the Origin and Virtues of Gems," published in 1672. He was a Fellow of the Royal Society of England.

Boyle, Zachary, & Son. "Were potters at Stoke-upon-Trent in 1829, at the Glebe St. works, formerly owned by Adams, and later used as a tile by Minton, Hollins & Co."—Jervis.

Bra, Eustache Marie Joseph. A ceramic sculptor and modeler born at Douai, France, 1772. Died 1840. Worked at the Douai factory and later was interested in the Choisy-le-Roi factory. Went to Creil, taking workmen with him. There he did fine work on numerous pieces. Mark, "Bra."

Braced, or *brazed*, in heraldry, denotes *interlaced*, as in the illustration of the arms of Cosmo, the founder of the Medici fam-



BRACED RINGS. ARMS OF COSIMO DE MEDICI.

ily."—Mollett. Sometimes called *fretted*. Clark says the figures interlaced must be of the same sort.

Brabeum, *brabium* or *bravium* (Lat.). "The prize assigned to the victor in the public games."—Mollett.

Bracciaforte, Antelletto. A XVI. century goldsmith of Piacenza.

He restored and, to some extent, remade the Monza jewels.

Braccini, Atto. Goldsmith of Pistoja (1398).

Brachiale (Lat.). "An armlet, or piece of defensive armor, covering the *brachium*, or forearm. It was worn by gladiators in the circus. Some beautifully ornamented specimens were found among the excavations at Pompeii."—Mollett.

Braconière. Old English term for "a skirt of armor worn hanging from the breast and back plates, XVI. century."—Mollett.

Bractea, or *brattea* (Lat.). "Leaves of metal, especially gold, beaten out."—Mollett.

Bracteates. "The Scandinavian *bracteates* are pendants having centers which are largely copied from Roman coins set in a very broad edge, and having a broad decorated loop at the top."—Davenport. Found in Denmark, Norway, Jutland, Gotland, etc.

Bradley, Samuel. Partner in the Worcester factory, 1751.

Brameld, Thomas, John and William. These three brothers, in 1807, became owners of the Rockingham pottery (to which refer).

Brampton, Derbyshire. "For the past two centuries (pottery) works have existed here for the manufacture of brown and stone ware. Posset pots, puzzle jugs and jugs with greyhound handles were largely made."—Jervis.

Brandi, Paulus Franciscus. An eminent majolica painter of Naples during the middle of the XVII. century.

Brandeis. Partner of Hartog at Amsterdam, 1780-1785. (See Amsterdam.)

Brandenburg (Germany). Hard paste china was made here from 1719 to 1729.

Brassart, or *brasset*. A piece of armor



BRASSART.

protecting the arm. Some are very beautifully inlaid with gold.

Breccia (Lat.). A conglomerate rock used in ancient architecture and sculpture.

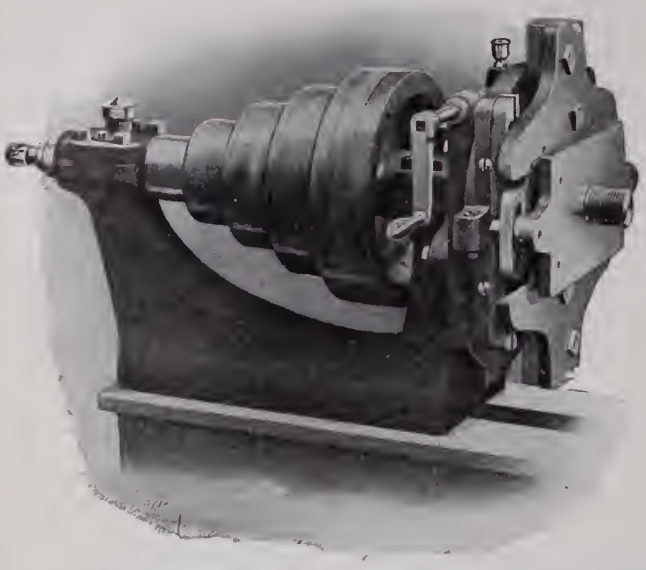
Brémontier. (See Grès de Brémontier.)

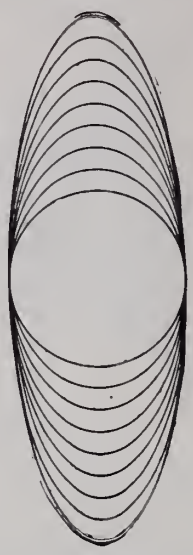
Bretessé, *bretessed* or *brettessed*. "Terms used by French heralds to express embattlements on both sides, opposite to each other."—Robson. The opposite of *counter-embattled* (to which refer), where the projections on one side are opposed to indentations on the other side.

"B. F." An abbreviation used by connoisseurs to designate the *black figure* decoration on red background of ancient Grecian pottery. It differentiates the pottery of this period from that of the red figures on black background (known as "R. F.").

(To be continued.)

All the salesladies of the Hess & Culbertson Jewelry Co., St. Louis, Mo., were gowned in white at the three-day reception given recently in connection with the opening of the company's massive new store at 7th and St. Charles Sts. Music, flowers and souvenirs were in evidence and much commendation came to the firm for its enterprise.





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WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2315.—**Refining Gold.**—*I have heard of a method of refining gold known as the Wohlwill process. Is this a particularly effective method? What are its advantages?* C. B. C.

ANSWER:—As a means for producing gold of a high degree of purity, the Wohlwill process is only equaled by the very laborious and time-consuming chemical processes, says a writer in the *Brass World*. When properly conducted it is capable of turning out gold of a fineness which, were it another substance, would be called "absolutely chemically pure," but it usually falls short of being so by an extremely small quantity. In fact, the gold is so pure that it almost defies chemical analysis to determine the impurities, and it is daily turned out with a fineness of 999.8 and higher. With careful work and the use of commercial gold for the anode, it is possible to make what to all indications is absolutely pure gold; but in practice, of course, this is impossible, as raw material in the form of impure gold used for the refining will not admit of its being done so perfectly.

The Wohlwill process of producing pure gold is an electrolytic one, and several patents upon it are now in force. The inventor is Emil Wohlwill, of Hamburg, Germany. The process is carried on at several establishments in Germany for refining gold, and it is said that practically all of the gold refining in Germany is now done by this method. In the United States the process is used for refining the gold at the United States Mint and is operated under a license.

The principle of the process lies in the character of the solution. In other words, the patent is upon the solution of electrolyte. It is composed of a solution of chloride of gold containing a considerable quantity of free hydrochloric acid. The use of the hydrochloric acid is really the essential feature of the patent.

If a simple solution of chloride of gold is used for electrodeposition with a gold anode and cathode, free chlorine gas is evolved at the anode which will escape without action upon the metal; but if a quantity of hydrochloric acid is added no free chlorine escapes and it acts upon the gold anode and dissolves it, supplying the solution with the necessary quantity of chloride of gold to make the operation continuous. The evolution of chlorine gas at the anode when no hydrochloric acid is present seems almost paradoxical, as it is an active solvent for gold, but it is, nevertheless, true. The action of the hydrochloric acid in preventing the escape of chlorine is equally as perplexing, but the action really takes place and forms the fundamental principle of the process.

The solution used at the Mint for refining gold by the Wohlwill process consists of the following:

Water	1 gallon
Gold	3.8 oz.
Hydrochloric acid	5 oz.

The gold is dissolved in aqua-regia and made into chloride before adding to the solution, and the hydrochloric acid is the strongest commercial acid of 1.19 sp.gr.

The solution is contained in white porcelain cells holding about five gallons. The tanks rest in a box of sand heated by a steam coil so that the solution itself can be kept at a temperature of about 120° F. When the solution is worked in a warm condition, less voltage is required, and the quantity of free acid needed is diminished. Circulation of the solution is necessary in order to secure uniform results, and this is obtained by mechanical means

For the cathode a strip of pure gold is used, and upon it the gold deposits in a spongy condition. It is allowed to deposit until it becomes too voluminous, when it is removed and washed for further treatment by melting.

The voltage used is low on account of the fact that a low electromotive force only is required for depositing the gold. From four and one-half to five volts are ordinarily employed. The anodes used are six inches long, three inches wide and one-half inch in thickness. Rolled gold about 0.01 in thickness is used for the cathode. The distance between the anode and cathode is one and one-half inches.

When the electrodeposition of the gold is allowed to go on, the following reaction takes place at the anode:

The gold is dissolved and passes into the solution from which it deposits upon the cathode. The silver is converted into chloride and either remains upon the anode as a slime or diffuses through the solution as a fine sediment. It is not deposited under either condition. Copper is dissolved, but does not deposit with the gold. Platinum also dissolves and is not deposited. Lead partly passes into the solution and partly remains as chloride in the slime. Iridium and other metals of the platinum group remain undissolved. Bismuth usually remains as the oxychloride in the slime, but should the free acid be such as to dissolve it, it does not deposit. Antimony passes into solution, but does no harm. The other metals, such as zinc, iron, arsenic, nickel, cobalt, etc., pass into the solution, but do not deposit with the gold.

After a while the solution must be fed chloride of gold to replace that offset by the impurities in the gold. If at any time the quantity of hydrochloric acid becomes deficient, it is at once known by the smell of chlorine gas at the anode. It can immediately be remedied by the addition of more acid. The cost of the hydrochloric acid needed for replenishing is about 20 cents per 1,000 ounces of gold refined.

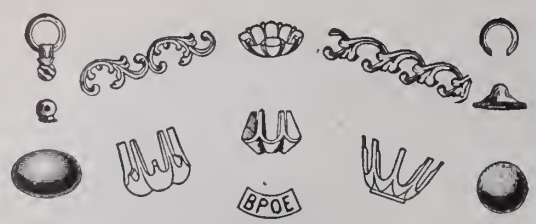
The slimes in the solution as well as the solution itself, when it becomes contaminated to such an extent that it contains too little gold in proportion to the impurities, are refined or treated for the recovery of the silver, platinum and other metals which they contain. It is a singular fact that, although the solution gradually becomes contaminated with metals such as copper, platinum, lead, bismuth, iron, etc., they do not prevent the deposition of pure gold, and the reason for abandoning it is on account of the displacement of the gold in it by the impurities so that it works too slowly. This fact is a remarkable one, and serves to render the process safe under all conditions.

The gold deposited upon the sheet gold cathode is in the form of a sponge, although coherent enough to remain upon the surface. While this gold is very pure and soft, it is not sold in this condition, on account of the difficulty in weighing it. It is run into bars of the usual character. All gold is now refined at the Mint by this process and its purity has proved a great boon to those who manufacture dental supplies, as they are able to use it without the further refining that is necessary with ordinary gold bars. As the Mint does not sell less than $5,000 worth of fine gold at a time, it is impossible to purchase gold made by the Wohlwill process from them except in this amount or over. Less quantities will have to be obtained through dealers in bullion.

Aluminum as a Protection Against Mercurial Poisoning.

A PREVENTIVE against poisoning by the fumes of quicksilver in mines, mirror factories, etc., where quicksilver is used in various forms, has been discovered by an Italian named Tarugi. It is not stated what has led to this discovery, but it has been used with success and has become known to the authorities who are charged with the sanitation of workrooms and factories. The aluminum is applied in the form of masks and head-coverings, which seem to absorb the fumes of mercury by chemical affinity.

"There are funny things about the clock business," said the salesman from Connecticut. "Nine-tenths of the clocks that I sold on my last trip were eight-day clocks. Everybody seems to have serious objections nowadays to winding clocks. If I could provide customers with 30-day clocks or 60-day clocks, without too much additional cost, they would prefer them. That demand for long-distance timepieces represents a decided change in taste. A year or so ago everybody was clamoring for 24-hour clocks, on the ground that they kept better time.



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SMELTING FOR THE TRADE



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The set consists of handle and blade box, either triple silver-plated or 14-k. gold-plated. The pocket case is of gold, silver or gun metal — plain polished or richly engraved in Floral or Empire designs. It is so neat and compact that it will fit like a card case in the waistcoat pocket or slip into the side of a travelling bag — *the blades are fine.* Prices, $5.00 to $7.50.

For the special use of the jewelry trade, the Gillette Company has designed a tray lined with purple velvet, size of the regular watch tray—contains wells for twelve razors. These trays are made in various hardwood finishes to match the store fixtures and are shipped free of cost with the initial order for a dozen razors. Aside from the sales of the razor, the business in blades is a steady income for a store.

Two additions to the Gillette line this season are the Gillette Brush—a brush of Gillette quality, bristles gripped in hard rubber; and the Gillette Shaving Stick—a soap worthy of the Gillette Safety Razor. The stick is enclosed in a sanitary nickel box: both soap and brush are packed in attractive cartons. They will be welcomed by Gillette users everywhere.

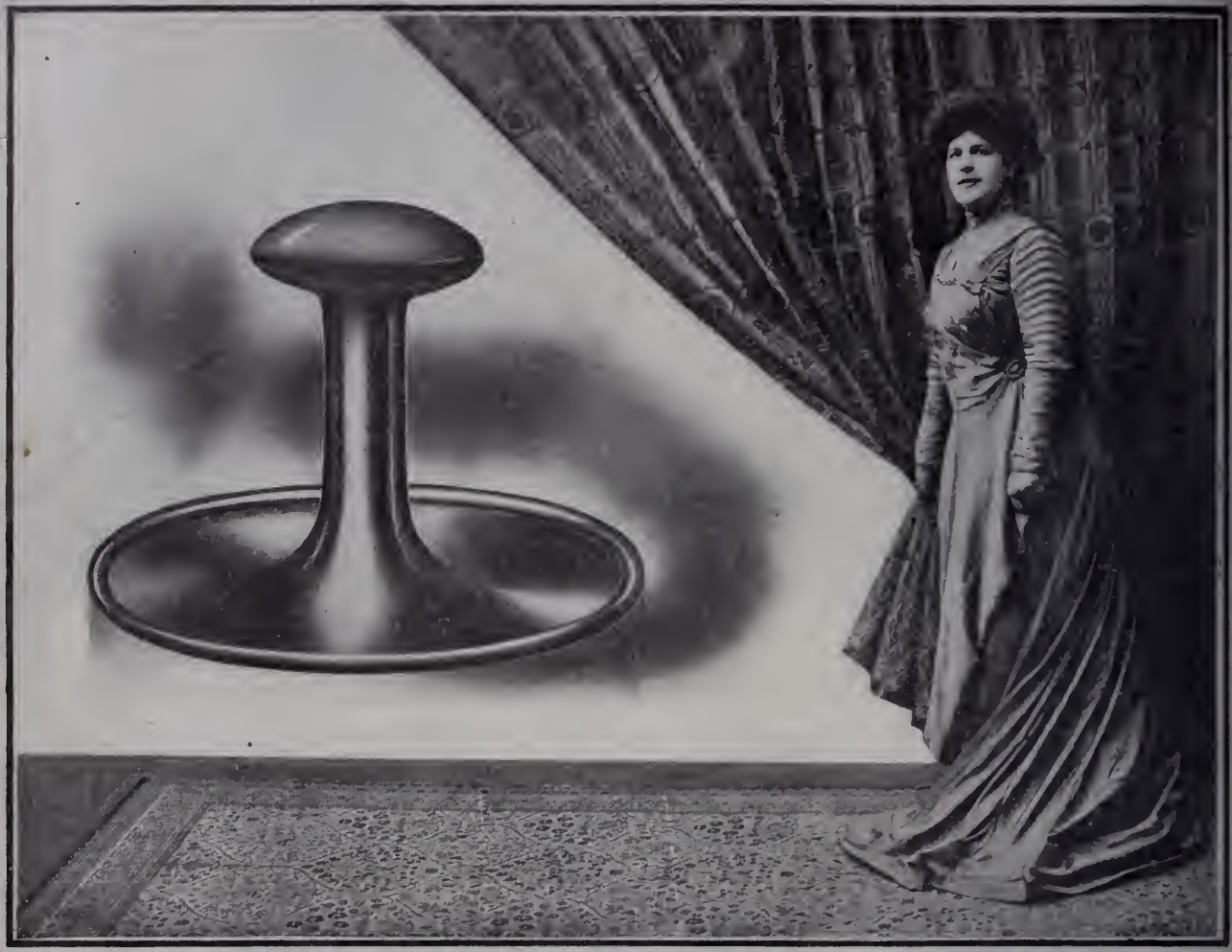
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THE HOROLOGICAL REVIEW,
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

41st Year. WEDNESDAY, AUGUST 18, 1909. Vol. LIX., No. 3.



Silver Service Recently Presented to the U. S. Scout Ship "Salem," by the City of Salem, Mass.

(See Text on Page 57.)

ALVIN SILVER



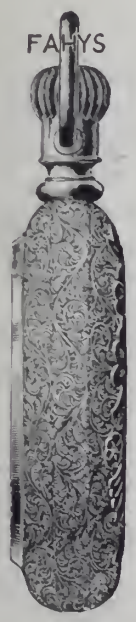
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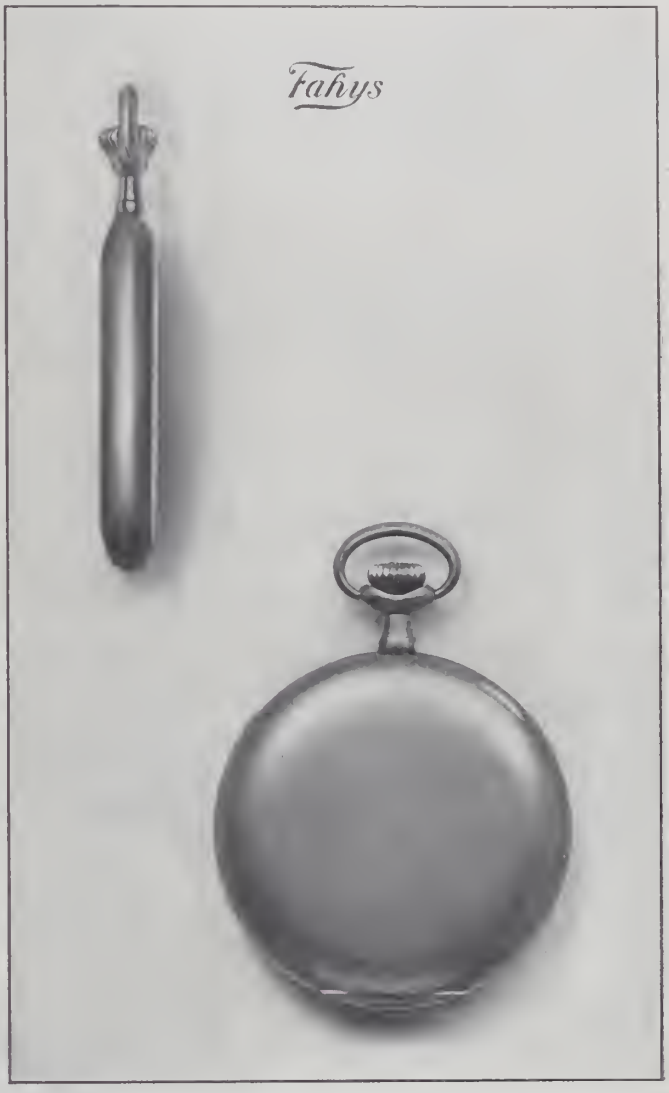
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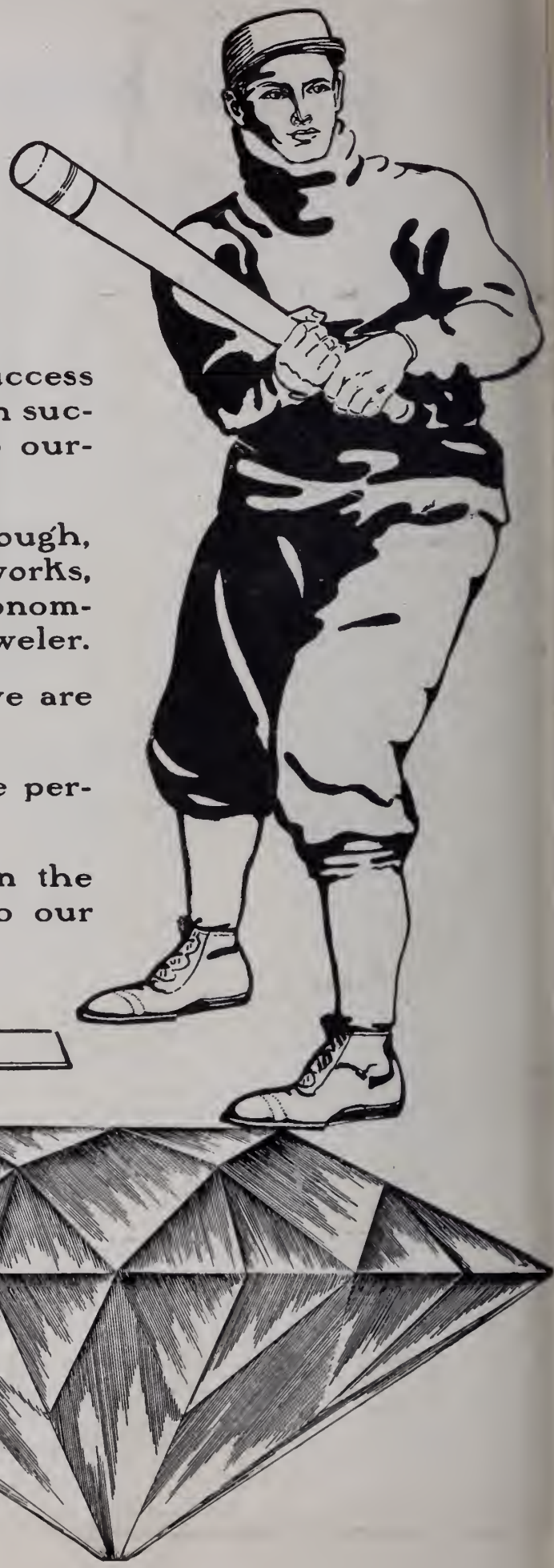


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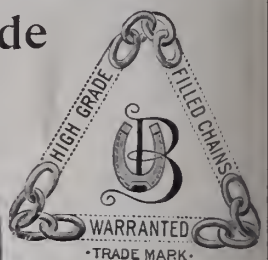
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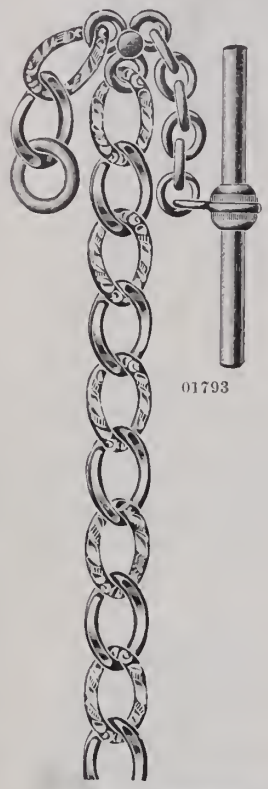
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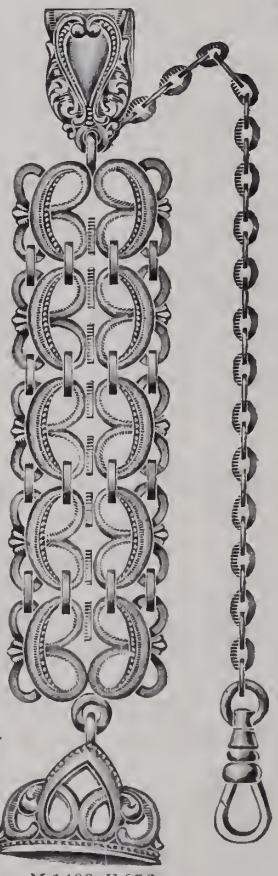



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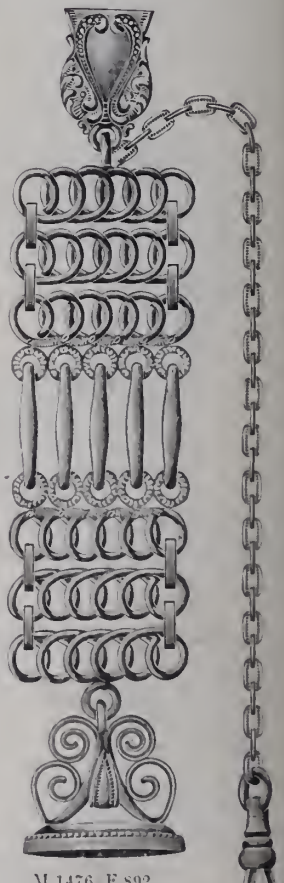

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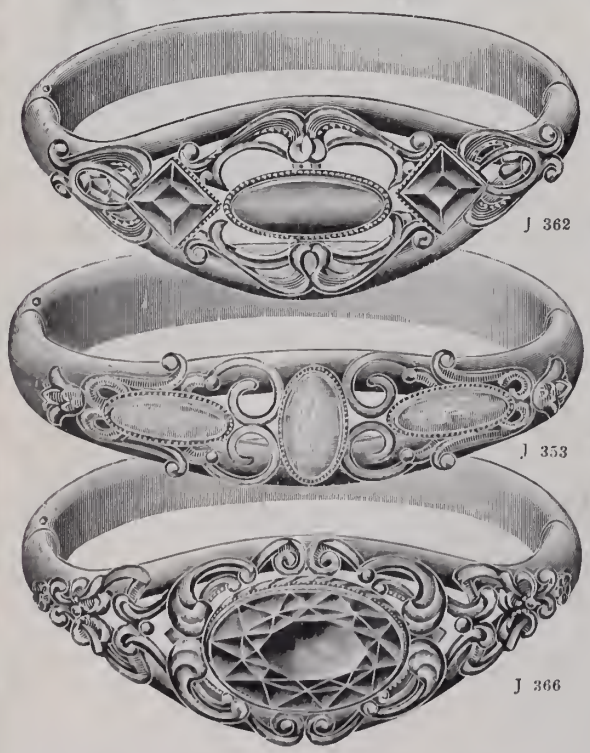

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at Belcher ring as received with ws badly worn.



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How ring looks with new claws and stone securely reset. Entire ring is finished like new.

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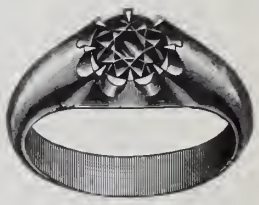
Tiffany ring as received with worn off claws. Stone cannot be reset, as it would be too low to look well and the point would come below the inner circle of ring.
(See cut No. 2 of flat belcher.)



How same ring looks with new claws and stone securely reset. Entire ring is finished like new.



Oval Belcher ring as received with claws badly worn. Stone cannot be reset, as it would be too low to look well and the point would come below the inner circle of ring.
(See cut No. 2 of flat belcher.)



How same ring looks with new claws and stone securely reset. Entire ring is finished like new.

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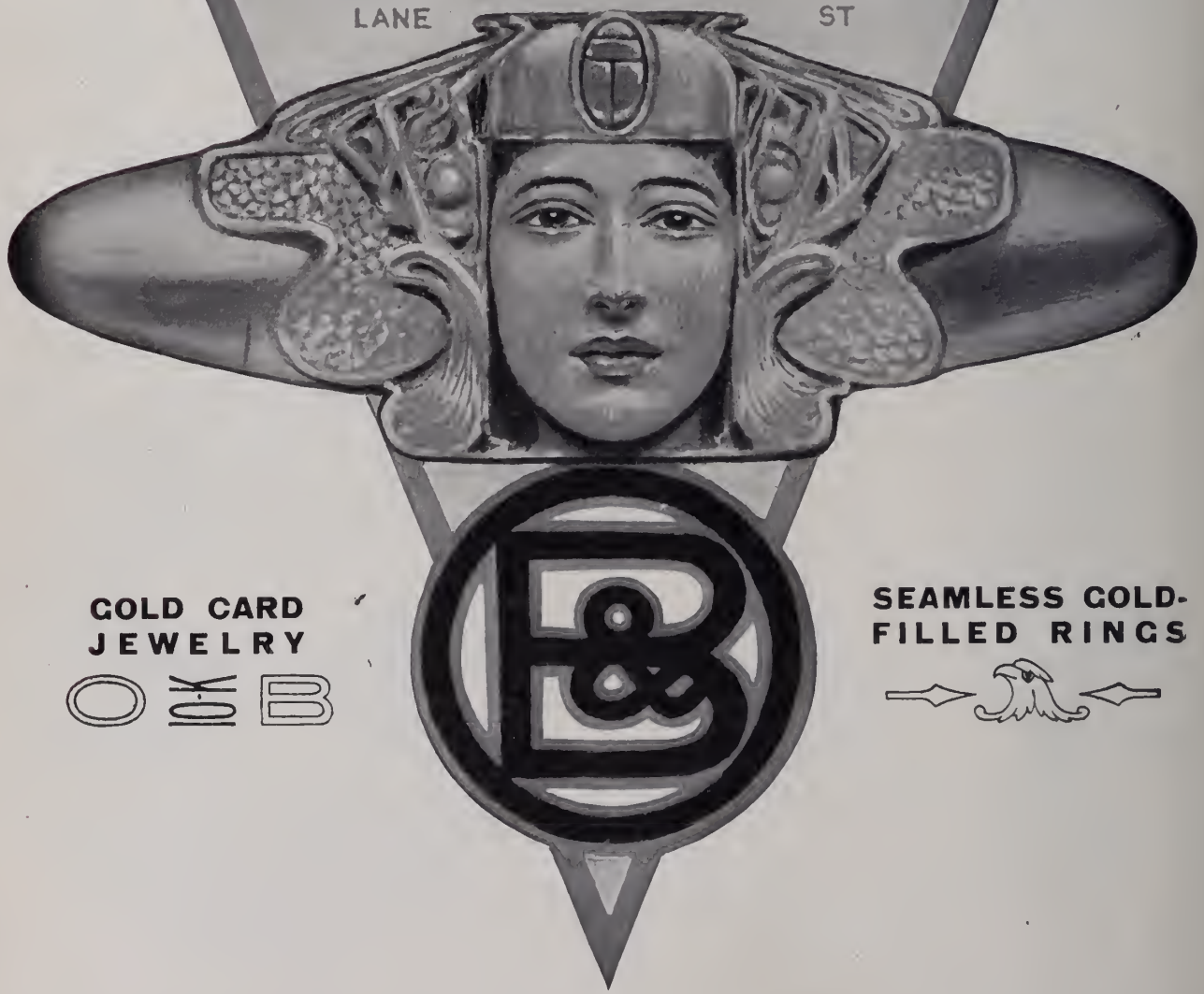
GOLD RINGS

A POINTED SUGGESTION-TO THE JOBBER WHO WOULD HAVE A PROFITABLE SEASON- BUY O&B RINGS- THEY SELL

OSTBY & BARTON CO
PROVIDENCE
R I

NEW YORK
9 MAIDEN LANE

CHICAGO
103 STATE ST



GOLD CARD JEWELRY
O&B

SEAMLESS GOLD-FILLED RINGS

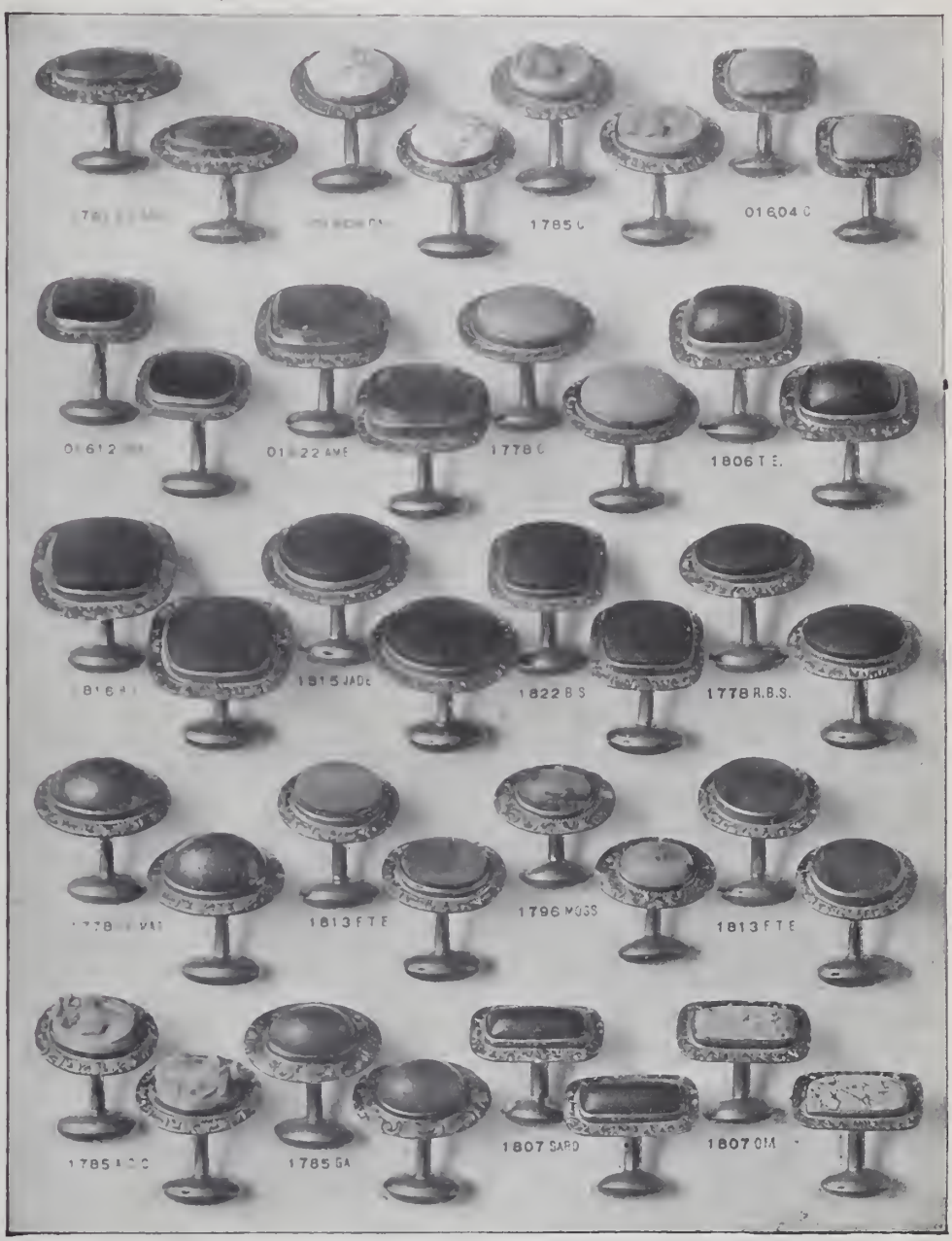
STONES

This is the Stone Age in the Jewelry Business.

Stone Link Buttons

Reconstructed ruby, amethyst, garnet, topaz, turquoise matrix, moss amazonite, bloodstone, moonstone, jade, black opal, coral, cameo.

Selection packages gladly sent to reliable jewelers where our salesmen cannot call.



Our Jeweler's Catalogue for 1909

Your Name Only Appears.

Do not place your order until you have heard our plan. WE DO NOT COMPEL YOU TO BUY ANY GOODS. The nominal price of the catalogue is five cents.

Look for

Our Trade-Mark

The Keller Jewelry Mfg. Co.

64 Nassau Street - - - New York

Factory, 251 N. J. R. R. Ave., Newark, N. J.

The

DUEBER-HAMPDEN

Watch Works

CANTON, O.

WE ISSUE CATALOGS THAT INSURE THE SUCCESS OF YOUR BUSINESS

Get Ready for the Holidays NOW by Placing Your Order with Us



STORE OF G. W. BOWERS, MARION, OHIO.

Here is Evidence that Our Catalogs are worthy a Trial

Marion, Ohio, Feb. 8, 1909.
THE ARNSTINE BROS. CO.,
Cleveland, Ohio.

Gentlemen:—In reply to yours of the 6th will say I have used your catalogs for five years, and I consider them a fine advertisement and one that adds greatly to any first-class store.

I can truly recommend them to be a winner.

Yours respectfully,
G. W. BOWERS.

The Catalogs sent out by this firm since 1904 were made by The Arnstine Bros. Company.

Give us an Opportunity to be of Service to you

Wellsville, N. Y.,
Feb. 13th, 1909.
THE ARNSTINE BROS. CO.,
Cleveland, Ohio.

Dear Sirs:—In answer to your inquiry of recent date will say that the Catalog you made for me was a beautiful book, nicely gotten up, giving very perfect illustrations which made a favorable impression.

Thanking you for past favors, and wishing you success, I remain,

Very truly yours,
GEO. J. MAGNER.

The Catalogs sent out by this firm since 1906 were made by The Arnstine Bros. Company.



STORE OF GEO. J. MAGNER, WELLSVILLE, N. Y.

We are represented in every State in the Union. If you contemplate using Catalogs, and will notify us, we will have our representative call on you and explain our proposition.

THE ARNSTINE BROS. COMPANY

Originators of The Exclusive Catalog Method for Retail Jewelers

CLEVELAND, OHIO

In writing us please mention this issue "The Jewelers' Circular-Weekly."

HIMALAYA

MINING COMPANY

PRODUCTS

Always on hand, a complete line of the following, In all qualities, sizes and shapes:

FACETED

Emerald
Ruby
Sapphire
Sapphire Fancy Color
Tourmaline
Alexandrite
Spinel
Aquamarine
Olivine
Peridot
Topaz Oriental
Topaz
Amethyst Siberian
Amethyst
Jargoon
Zircon
Beryl
Jayacinth
Hyacinth
Chrysolite
Garnet Almandine
Garnet Red

BUFFED TOP FACETED BACK

Sapphire
Sapphire Fancy Color
Tourmaline
Peridot
Topaz Oriental
Topaz
Amethyst Siberian
Amethyst
Jargoon
Zircon
Beryl
Garnet Almandine
Garnet Red

Any odd shapes cut to order

CABOCHON

Emerald
Ruby
Sapphire
Sapphire Fancy Color
Tourmaline
Star Ruby
Star Sapphire

CABOCHON

Catseye
Chrysoprase
Turquoise
Turquoise Matrix
Opal
Opal Matrix
Topaz Oriental
Topaz
Amethyst Siberian
Amethyst
Jargoon
Zircon
Jayacinth
Hyacinth
Lapis Lazuli
Chryscolla
Azure Malachite
Jade
Garnet Almandine
Garnet Red
Malachite
Bloodstone
Carnelian
Mossagate
Coral

15-17-19 Maiden Lane NEW YORK

London Paris Oberstein Boston Providence

"We never follow the Fashions, the Fashions Follow Us"

P&M

REG. IN U. S. PAT. OFF.

Always in Red

IRREFUTABLE PROOF

¶ Economy is shown only when it contains price saving with intrinsic merit. For instance, our Pendants, ranging in price from $75 to $150, are irrefutable proof that—giving the requisite facilities and the proper determination—such a combination is possible.

¶ We direct attention to the unique achievement of our modelers in incorporating into our productions, at the price named, all the distinctiveness of our costliest productions. The same merit will be found in our cheapest Pendant as in our highest priced Pendant. They will be on view at our SEVENTH ANNUAL EXHIBITION, which takes place in our offices from August 30th to September 4th, inclusive.

FACTORY

¶ Changes for the betterment of our factory have taken place. A new personnel of the highest order will make this regime a most perfect one in every detail—complaints will now be eradicated.

POWERS AND MAYER

258-260 FIFTH AVENUE, NEW YORK

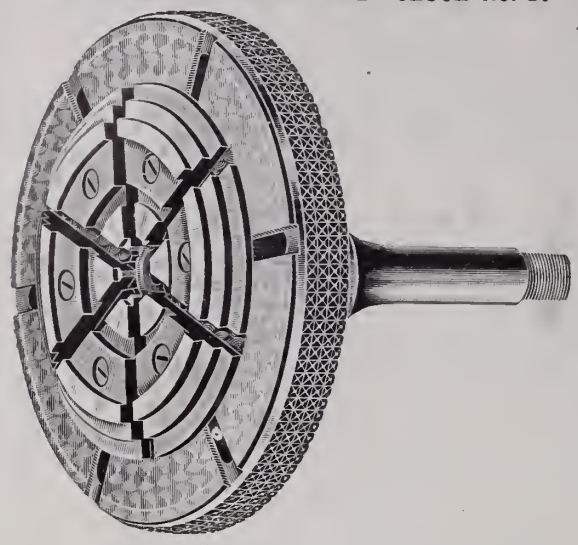
LONDON Audrey House, Ely Place

PARIS 51 Rue de Chateaudun

AMSTERDAM Tulpstraat 2

CABLE ADDRESS "ON TOP," LONDON

IMPROVED BEZEL AND WHEEL CHUCK No. 26



CUT IS FULL SIZE.

Larger capacity for holding work and improved construction.
Will hold wheels or plates from 3 mm. to 52 mm.
Bezels, rings, watch cases, etc., from 13 to 62 mm.
State name and size of lathe when ordering.

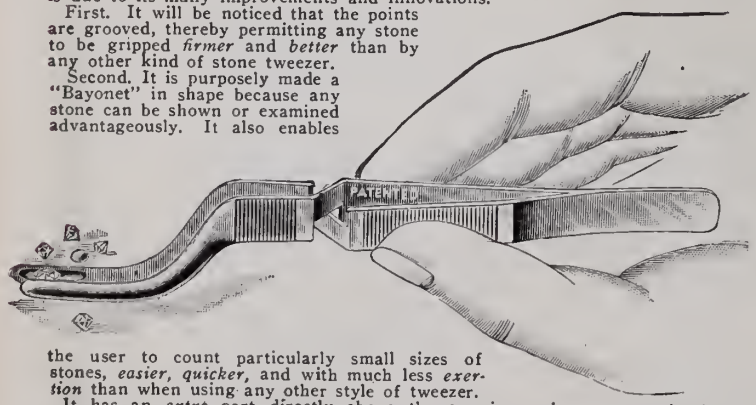
Price, Each, $9.00

Engelsman's Patent "Bayonet" Automatic Locking Stone Tweezer No. 119

The acknowledged superiority of this tweezer over any other of its kind is due to its many improvements and innovations.

First. It will be noticed that the points are grooved, thereby permitting any stone to be gripped *firmer* and *better* than by any other kind of stone tweezer.

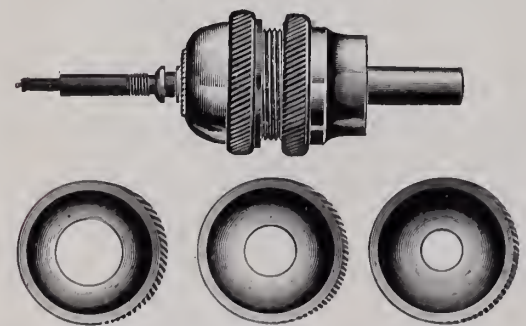
Second. It is purposely made a "Bayonet" in shape because any stone can be shown or examined advantageously. It also enables the user to count particularly small sizes of stones, *easier, quicker,* and with much less *exertion* than when using any other style of tweezer.



It has an *extra* part directly above the crossing points to permit the holder to examine the stone without fear of *releasing* it accidentally, which frequently occurs when using the ordinary style crossing tweezer.

Price, Each, $1.00

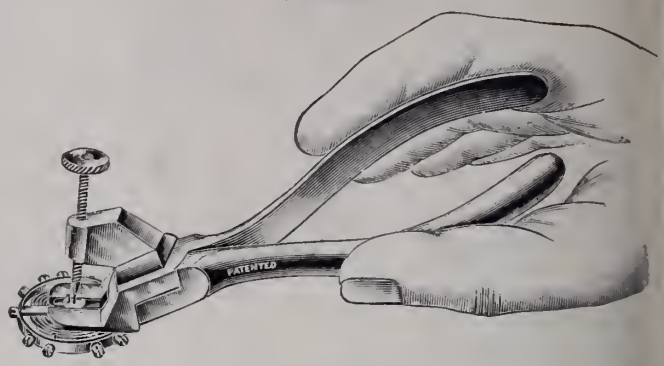
CROWN CHUCK No. 50



For enlarging or cutting deeper crowns of watch cases. A movable plug in the stem regulates the depth required for various sizes. Four caps of various sizes are supplied with each to hold crowns from small to large. Stem fits in No. 50 wire chuck.

Price, Each, $1.50

ROLLER REMOVER No. 60 (Patented)



A thoroughly efficient and quick acting Roller Remover. The work is always plainly in sight. The roller is held in the grooved jaws of the pliers. The adjustable head which holds the screw is quickly brought into position over the staff and the most obstinate roller will instantly yield to the gradual pressure of the screw.

Nickel Plated, Each, $1.50

GRINDING OUTFIT No. 105



This outfit consists of:

1. Two interchangeable steel disc wheels, 3⅝" and 1⅝" in diameter.
2. One interchangeable flexible leather disc wheel, 2⅛" in diameter.
3. One adjustable hollow spindle for holding the above disc wheels.
4. Eight different grade emery paper discs, 2¼" in diameter.
5. Four carborundum paper discs of different grades, 2¼" in diameter.
6. Eight different grade emery paper discs, 4" in diameter.
7. Four carborundum paper discs of different grades, 4" in diameter
8. One clamping device for keeping discs flat, when not in use.

Price of Outfit No. 105, complete			$1.50
Separate small emery discs	per doz.		.15
" large " "	"	"	.20
" small carborundum discs	"	"	.20
" large " "	"	"	.35

This new grinding device should find favor with the trade, being thoroughly practical and complete for all purposes, such as grinding steel tools, glass, enamel or any other metal or substance that can be ground with emery or carborundum. It is of equal value to the watchmaker, jeweler, optician, dentist, lock or gunsmith, platers and kindred trades. It will be found much more economical than solid emery and carborundum wheels. An assortment of solid wheels of twelve different grits would neeessitate an outlay of ten times the cost of this outfit, not taking into consideration the trouble of trueing up the wheels when worn or glazed.

Full description and directions accompany each outfit.

For Sale by all Jobbers in the United States and Canada.

"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES



"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES

As Handsome As Any Solid Gold Line On the Market.



As Handsome As Any Solid Gold Line On the Market.



Factory and Main Office,
LUDINGTON, MICH.

NEW YORK OFFICE,
37 and 39 Maiden Lane.

CHICAGO OFFICE,
701 Heyworth Building.



STAR WATCH CASE CO.



Some Good Selling Designs from Our Line

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden

Not only a New Mesh Bag, but A Mesh Bag at a Lower Price than ever before

It is easy enough to prove this. Compare with any other prices quoted you. Then notice the novel improved feature—the round ornamented corner (Patent applied for). Send for circular 5SJ showing additional bags.

Prices according to Jewelers' Circular Key

6-inch, $5.00 each

4½-inch, $3.00 each

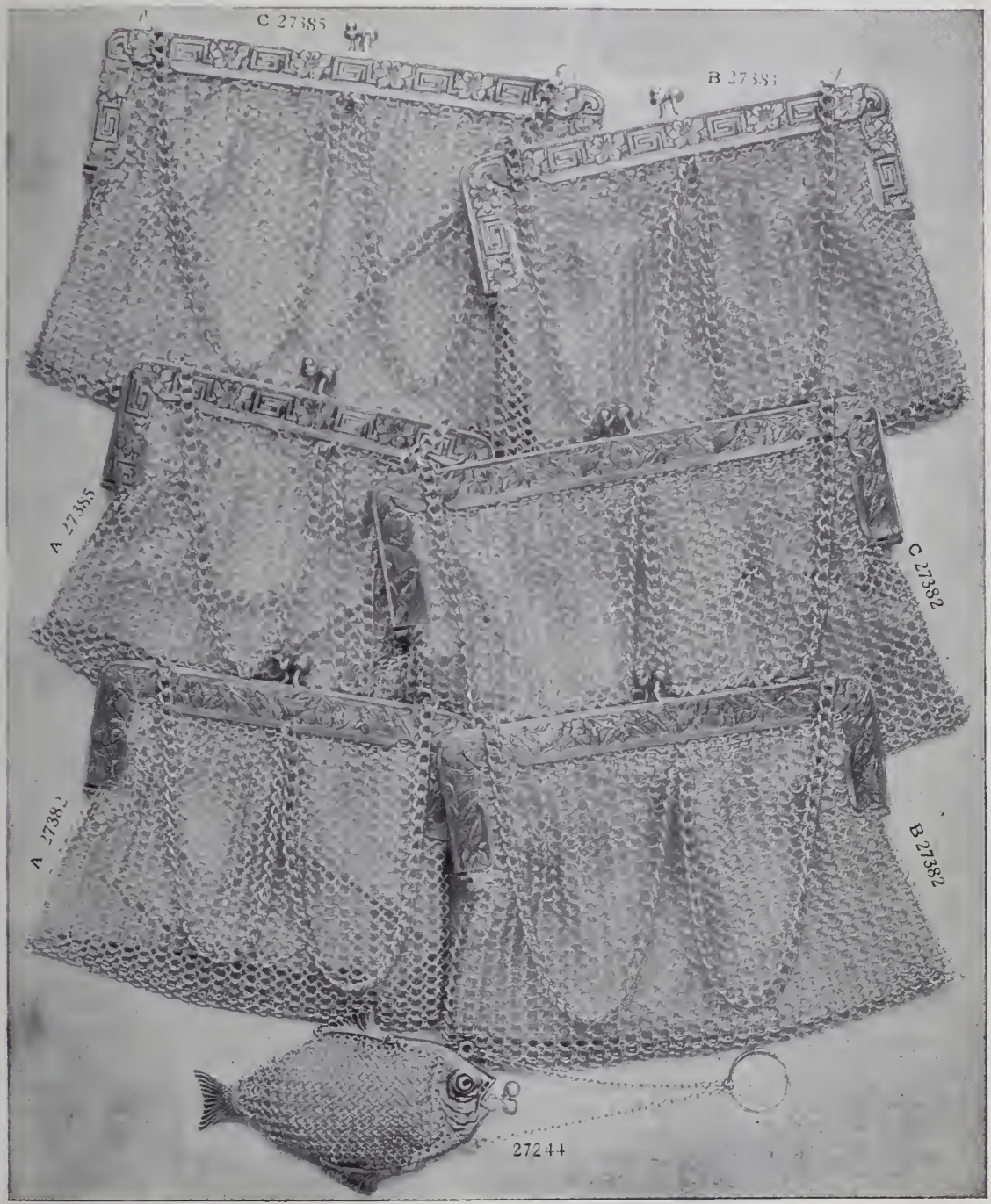
4½-inch, $3.00 each

Prices according to Jewelers' Circular Key

5¼-inch, $4.00 each

6-inch, $5.00 each

5¼-inch, $4.00 each



"Fish" Novelty Finger Purse (unlined). $4.00 each

German Silver, heavily silver plated. One-half size. Lined with fine quality white silk (reinforced) or with white kid. Mesh and linings inserted without rivets or prongs. Inside bezel.

PAYE & BAKER MFG. CO., *Silversmiths*

New York Office: 9-11-13 Maiden Lane :: NORTH ATTLEBORO, MASS.

Hardwick

So "Far and Away" Ahead of Anything in the Line of Silver Plated Flatware as to Justify the Term "Without a Rival"

Made By

Simpson Hall Miller & Co.

International Silver Co.
Successor

WALLINGFORD
CONNECTICUT
U.S.A.

IN

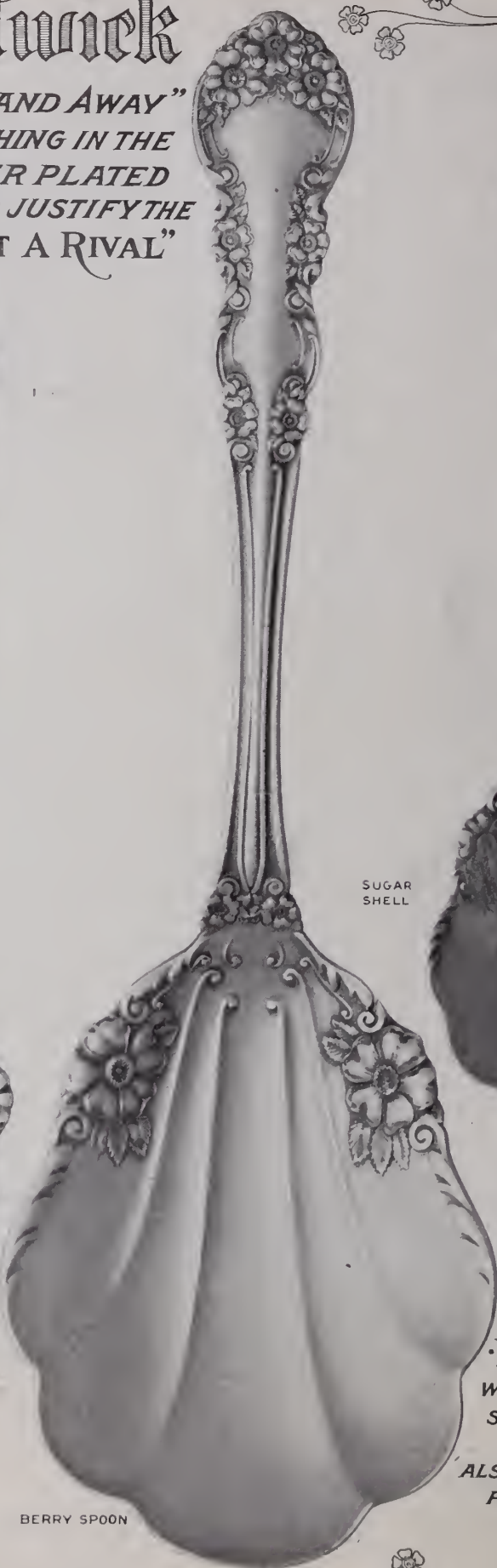
Wm. ROGERS.

"Eagle Brand"

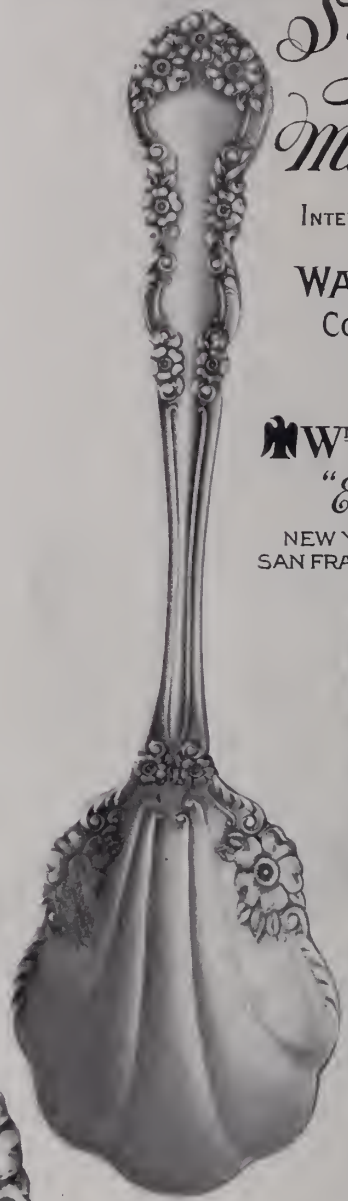
NEW YORK CHICAGO
SAN FRANCISCO TORONTO



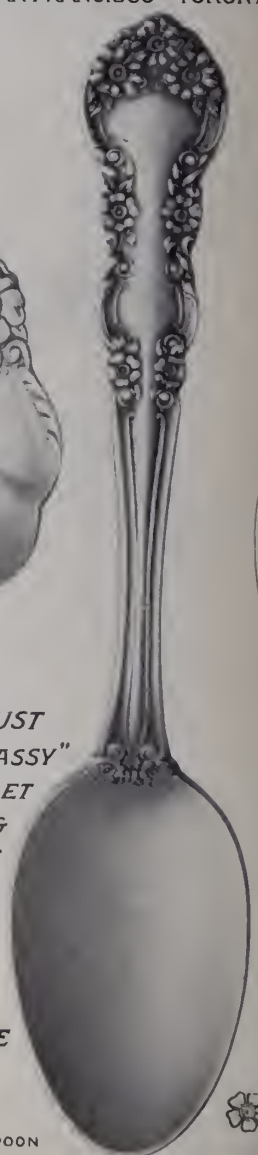
SMALL COLD MEAT FORK



BERRY SPOON



SUGAR SHELL



TEA SPOON

We have just issued a "classy" little booklet illustrating more fully the

·HARDWICK·

which we will send upon request. Also a complete price list

Illustrations Actual Size



Enamel goods are our specialty. We manufacture an extensive line of Enamel Jewelry and Badges, and in fact, almost everything that calls for enameling. We also carry a full line of raw enamels and enamelers' supplies, which we furnish to manufacturers and jewelers alike.

We solicit your inquiries for anything special you might wish made up. The quality of our goods as well as the price will interest you.

THE CHAS. M. ROBBINS COMPANY

Manufacturing Jewelers and Enamelers

Attleboro, Mass.

NEW YORK OFFICE: 17 Maiden Lane
CHICAGO OFFICE: 103 State Street

Plates and Printing by
THE PENINSULAR ENGRAVING COMPANY
Builders of Catalogs for Retail Jewelers
Detroit, Michigan

If You Are A Retail Jeweler

are you interested in

HIGH GRADE CHRISTMAS ADVERTISING?

THERE IS NO METHOD OF ADVERTISING
for the Holiday trade like a

CORRECTLY COMPILED ARTISTIC CATALOG

WE CAN FURNISH YOU SUCH A CATALOG
—illustrating only such goods as desired, printed on a high grade paper from correctly made plates at a lower price **than You Could Possibly Obtain Similar Effective Holiday Advertising—**

Give this your consideration and if interested write for samples — Our Salesmen visit every State in the Union and can arrange to call on you if desired.

You can purchase the goods illustrated in our Catalog from your jobber or direct from the manufacturer at a saving to you from 20 to 30 per cent.

THE PENINSULAR ENGRAVING COMPANY
Builders of Catalogs for Retail Jewelers
DETROIT, MICH.

We always have time to reply to inquiries

There Are No Strings tied to our proposition

We devote our entire time to building Catalogs



Buy Your Fall Stock in New York

Buy in the New York Market where you will find every popular and salable article. You can buy better—you can make a better showing in your store when you return. It pays to buy in New York.

DATES AND TERRITORY FOR REDUCED FARES

Aug. 21 to 24, incl.

CENTRAL PASSENGER TERRITORY.—Points WEST of (but not including Buffalo, Niagara Falls, Suspension Bridge and Salamanca, N. Y., Pittsburgh, Pa., Bellaire, O., Wheeling, Parkersburg, Huntington, and Kenova, W. Va., and points on and NORTH of the Ohio River, and EAST of the Mississippi River, and SOUTH of a line from Chicago to Peoria and thence to Burlington, including Cincinnati, Louisville, all points in Kentucky on and north of the Chesapeake & Ohio Ry., Cairo, St. Louis, Chicago, the Southern Peninsular of Michigan, and Canadian towns on the Michigan Central R.R. and Wabash R.R.

Tickets good for 30 days from date of sale

Aug. 28 to 31 incl.
Sept. 11 to 14 incl.

TRUNK LINE TERRITORY—Reductions Not Given to Points Less Than 100 Miles from New York—From and East of Buffalo, Niagara Falls, Susoension Bridge, and Salamanca, N. Y., Erie (via Penna. R. R.), and Pittsburgh, Pa., Bellaire and Marietta, O., Wheeling, Parkersburg, Huntington and Kenova, W. Va., and points on and north of the Chesapeake & Ohio Ry. in Virginia and West Virginia, except New England and Canada. (New York, Ontario and Western Ry. not included.)

Tickets good for 15 days from date of sale.

IMPORTANT

During the present Summer Season special round-trip Tourists' Fares somewhat lower than the Merchants' Fare will be in effect to New York City from Chicago, St. Louis and other points in the Western portion of CENTRAL PASSENGER TERRITORY, the return limit on the tickets being thirty days. Consult your Local Ticket Agent.

FOR FULL PARTICULARS AND APPLICATION BLANKS ADDRESS

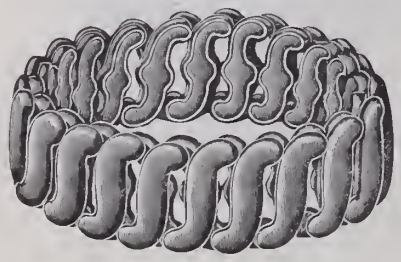
THE MERCHANTS' ASSOCIATION OF NEW YORK

66-72 Lafayette St., Bet. Franklin and Leonard Sts.

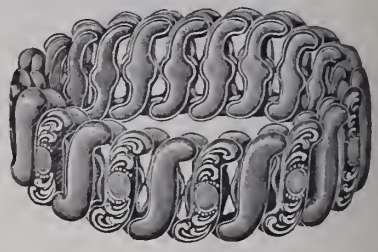
or any of the following:

C. G. Alford & Co., 192 Broadway
M. J. Averbeck, 10 Maiden Lane
J. B. Bowden & Co., 15 Maiden Lane
Carter, Howe & Co., 9 Maiden Lane
Cross & Beguelin, 23 Maiden Lane
Day, Clark & Co., 23 Maiden Lane
Henry Freund & Bro., 71 Nassau Street
R., L. & M. Friedlander, 30 Maiden Lane
Henry Froehlich & Co., 68 Nassau Street
Adolph Goldsmith & Son, 68 Nassau Street
Gorham Co., 386 Fifth Ave.-17 Maiden Lane
Heyman & Kramer, 65 Nassau Street
Robt. H. Ingersoll & Bro., 45 John Street
International Silver Co., 9 Maiden Lane
Keller Jewelry Mfg. Co., 68 Nassau Street
Julius King Optical Co., 10 Maiden Lane
Jonas Koch, 37 Maiden Lane
Larter & Sons, 21 Maiden Lane
Lissauer & Co., 54 Maiden Lane
Albert Lorsch & Co., 37 Maiden Lane
Ludwig Nissen & Co., 182 Broadway
Reed & Barton, 4 Maiden Lane-320 Fifth Ave.
Wm. I. Rosenfeld, 1 Maiden Lane
Seth Thomas Clock Co., 15 Maiden Lane
Towle Mfg. Co., 15 Maiden Lane
Chas. L. Trout & Co., 2 Maiden Lane
L. E. Waterman Co., 173 Broadway
A. Wittnauer Co., 9-13 Maiden Lane
Hayden W. Wheeler & Co., 2 Maiden Lane
N. H. White & Co., 21 Maiden Lane
J. R. Wood & Sons, 2 Maiden Lane

"The Queen Louise"



1014—All Plain Links



1015—Alternate Plain and Fancy

Points For Your Consideration



1024—Signet Top



1040—Signet Top

No springs to rust

Guaranteed unbreakable

Widest expansion made

Rests easy on arm

Gold plate thickest where bracelet receives hardest wear



1032—Signet Top

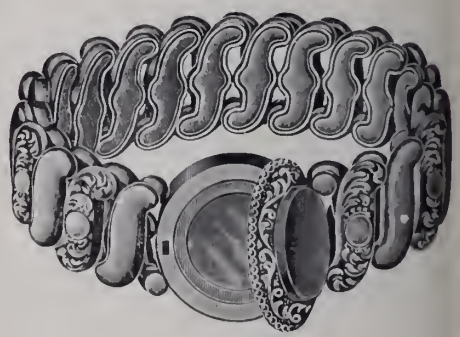


1033—Signet, 15 Brilliants

The Best Bracelet for the Least Money



1056—Cloisonne Enamel "Cosmos"



1023—Locket Top

1057—Easter Lily
1059—Lily of Valley
1060—Med. Rose
1061—Carnation
1055—Holly

Samples Sent on Approval

STANDARD BUTTON COMPANY

We Manufacture Exclusively for the Jobbing Trade

ATTLEBORO, MASSACHUSETTS

M. J. AVERBECK
Manufacturer and Importer
10-12 Maiden Lane, - New York

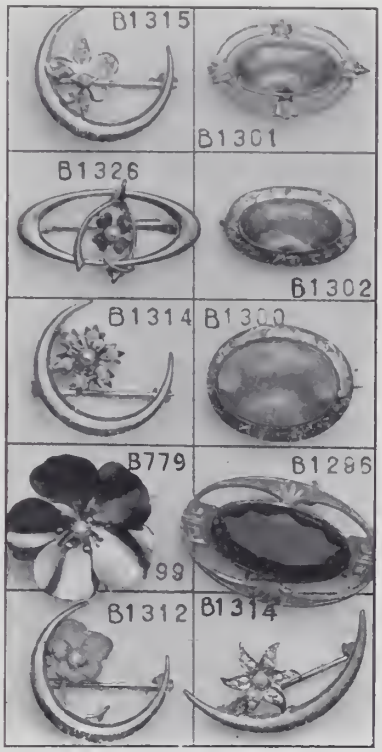
NO NEED
to scatter your orders for Jewelry among a dozen firms We can serve you in ALL THINGS

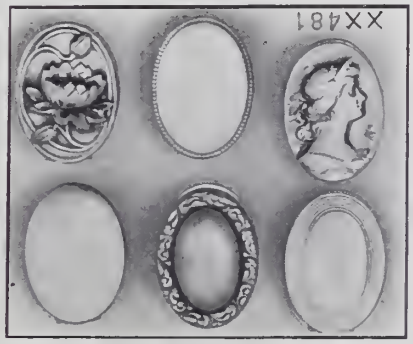
"All the Jewelry needs of the Retail Jeweler" as quickly, cheaply and well as the dozen put together

M. J. AVERBECK
Manufacturer and Importer
10-12 Maiden Lane, - New York

Remember
M. J. A. GOODS
SELL







M. J. AVERBECK
Manufacturer and Importer
10-12 Maiden Lane, - New York

NEW
STERLING NOVELTIES
NEW
VANITY PURSES
NEW
MESH BAGS
NEW
VEIL PINS
NEW
SASH PINS
NEW
BELT BUCKLES
NEW
COMBS
NEW
BRACELETS
NEW
BROOCHES
NEW
HAT PINS
NEW
SCARF PINS
NEW
WAIST SETS
NEW
DUMBBELL LINKS
NEW
NOVELTIES IN GOLD GOLD-FILLED STERLING SILVER

M. J. AVERBECK
Manufacturer and Importer
10-12 Maiden Lane, - New York

Have You Seen the Smith Exhibit at the Marlborough?

If not, we want you to, now, right away. It will be to your advantage, as well as our own, to do so. Our exhibit opened on August 15th, and it will continue till September 11th. It is conducted for the sole purpose of introducing to the trade the many new tea and coffee sets, child's goods, small dishes, etc., that we have added to the already extensive Smith line of Sterling Hollow Ware.

These goods are all bright and snappy. They are inexpensive. In fact, the prices are far better than we have ever before been able to quote for silverware of similar quality, design and weight. We seldom advertise prices in connection with Smith Silverware. You know us and our methods well enough to take our word for it that when we do we mean business.

Remember—Hotel Marlborough, New York City, till September 11th. We show samples of our complete line—Standard designs as well as the new goods.

Frank W. Smith Company

Manufacturers of

STERLING SILVERWARE

GARDNER MASSACHUSETTS



TRADE MARK
STERLING 1000



The Dorothy Vernon

A NEW **WHITING** PATTERN
IN STERLING SILVER FLATWARE

Made in the Complete Line—Dozen Work, Fancy Flatware, Cutlery—Ready for Delivery September 1st. Price Lists on Application.

IN its leading motive and the treatment of its details the new pattern is eminently suggestive of the English Renaissance designers of the 16th and 17th Centuries. It seems becoming therefore that it should be known by a name that not only recalls one of the most romantic episodes of the social history of that period, but is also intimately associated with the most significant existing example of English Renaissance Art and Architecture.

TRADE MARK

THE WHITING MFG. CO.

SILVERSMITHS BUILDING
15-17-19 MAIDEN LANE
NEW YORK

Ye Mount Vernon Pattern

MADE BY

ROGERS, LUNT & BOWLEN CO.

Silversmiths

GREENFIELD, MASS.

Write for Catalog



TRADE MARK R & L BCo STERLING

A fine setting enhances the beauty of the rarest and most costly jewels.

Likewise, a fine oak or mahogany chest makes a desirable setting for ye Mount Vernon pattern, a distinct Colonial gem.

We can furnish these chests to suit any combination desired.



An Invitation

TO JEWELERS when in New York a cordial invitation is extended to visit the New Salesrooms of this Company.

The location, in the recently completed Silversmiths' Building, constitutes a decided vantage point in the Jewelry District.

The additions to our lines this season are the most comprehensive and complete in the history of the company. Prices rule from popular commercial goods to the highest class of products.

All the interesting lines of Silver-craft are here fully and attractively displayed in such a manner as to afford most convenient inspection. And their artistic beauty, fine workmanship and moderate prices will be found amply to justify the most favorable consideration.

Jewelers will appreciate the fact that all our products are confined exclusively to the legitimate trade.

The William B. Kerr Company

MAKERS OF WARES IN

GOLD AND SILVER

SALES OFFICE
15-17-19 MAIDEN LANE
NEW YORK

SAN FRANCISCO
H. C. VAN NESS & CO.
JEWELERS' BUILDING

GENERAL OFFICE and FACTORY
144 ORANGE STREET
NEWARK, N. J.



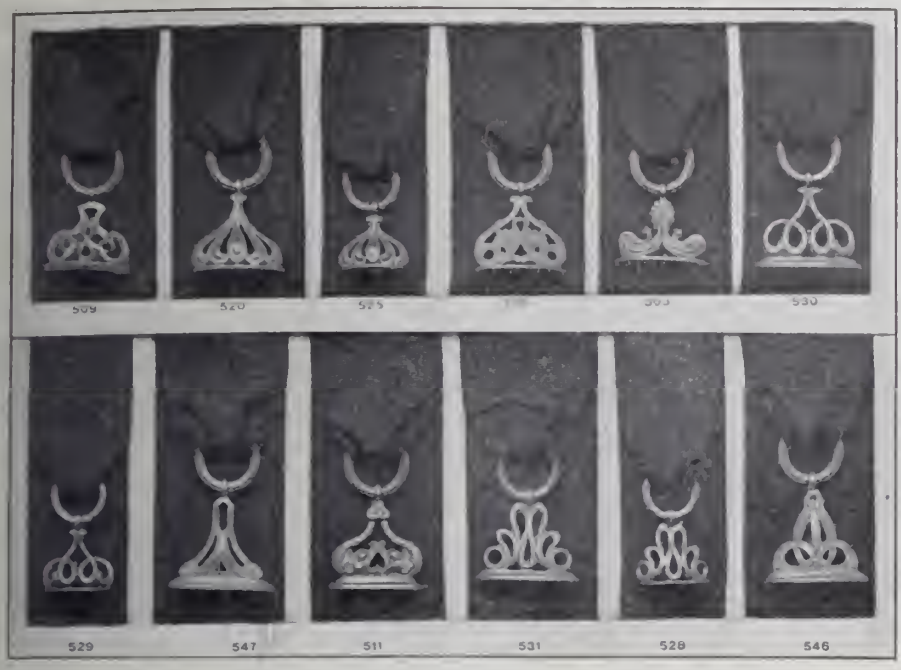
Our regular goods are plated by the sectional process, which enables us to guarantee that plated ware of our manufacture will withstand the hardest usage, and last for many years.

We carry a complete assortment of fancy pieces in each of the patterns illustrated. The symmetry and splendid proportion of our designs satisfy the most discriminating tastes, while the superior wearing qualities of our product make permanent customers.

Our handsome illustrated catalogue sent on request

SIMEON L. & GEORGE H. ROGERS COMPANY
Hartford, Conn.

FACTORIES: HARTFORD AND WALLINGFORD, CONN.



ILLUSTRATIONS ONE-HALF SIZE.

THE 10K LINE WITH A 14K APPEARANCE

Designs of this sort

are never seen in any but the best 14K lines—excepting our own matchless 10K line.

Our prices are never higher

than those usually charged for ordinary 10K—but what retailer is there who does not know about our high-class workmanship, our splendid finish, and our generous weight of gold?

Selection packages sent
Mail orders solicited

KOHN & CO
CAMP & ORCHARD STS.
NEWARK N.J.
1KO



The Wild Rose

of the meadow has appealed to us. With this as an inspiration we have been enabled to present a set, artistic in conception, beautiful in design and faultless in execution, with a softness and richness of finish which marks a distinct departure in sterling silver toilet ware —manicure pieces to match

SIMONS, BRO. & CO

Silversmiths
Thimblemakers : Jewelers

611 Sansom Street, Philadelphia

NEW YORK: 13 Maiden Lane; 320 Fifth Ave.
CHICAGO: 103 State Street
SAN FRANCISCO: 717 Market Street

When in the vicinity of any of our offices drop in and see our complete line.

We extend a cordial invitation to you
WHEN IN NEW YORK
to call at either of our offices and look over our full line.

NOTHING BUT STERLING!

¶ The Trade is cordially invited to inspect our goods either at our factory or at our New York Salesroom recently opened.

¶ Our designs are exclusive, artistic, rich in quality and of the best workmanship.

¶ Hand-pierced and engraved baskets and dishes (see cut) are featured this Fall.



¶ We are displaying a new and extensive line of French Roli Compotes, Grape Dishes, Plain and Fancy Sandwich Plates.

¶ The attention of legitimate jewelers is called to our new "Imperial" Flatware pattern, which will appeal strongly to the most conservative buyer.



ROGER WILLIAMS SILVER COMPANY

Providence, R. I.

FACTORY: 101 Sabin Street, PROVIDENCE, R. I.

NEW YORK SALESROOM:
320 Fifth Avenue, Corner 31st Street, Room 809

Your Mid-Summer Necessities

consist of many articles that are shown in our Catalogue. ¶ All are Ready Sellers, Profit Producers, and give satisfaction to the dealer and his customer.

STERNAU SPECIALTIES

In making preparations for the Fall Trade

REMEMBER

THE STERNAU LINE

is properly made, properly priced, and fully guaranteed.

S. STERNAU & COMPANY

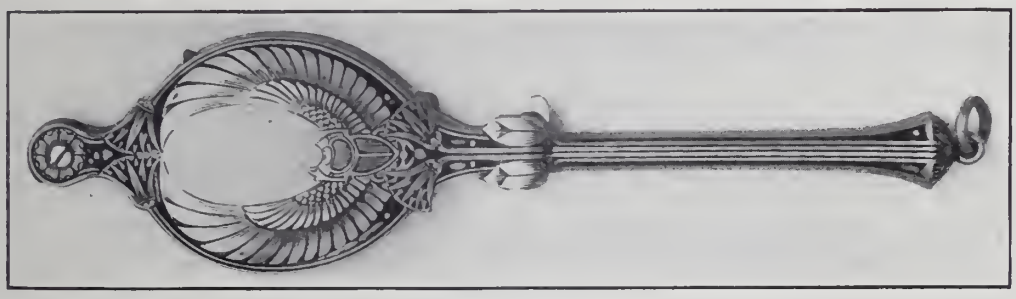
NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-office

OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.

The Illustrated Catalogue is yours for the asking

IF IT BURNS ALCOHOL, WE MAKE IT

STERLING SILVER ($\frac{925}{1000}$ Fine) LORGNETTES



An ATTRACTIVE line at ATTRACTIVE prices

Ask our travelers to show you the line or send to us for samples.

Trade Mark

R. BLACKINTON & CO. ESTABLISHED 1861

JEWELERS AND SILVERSMITHS

New York Sales Office:
15 Maiden Lane

North Attleboro, Mass.

Birth Month Lockets



July brings Poppies "steeped in sleep"
To you who July birthdays keep.
A Poppy locket checkmates strife
And brings to you a happy life.



Pond-lilies in the water blue
Are August born as well as you.
Would you be free from every care,
A locket of Pond-lilies wear.

Enameled in beautiful floral designs.

$\frac{1}{10}$ gold—solid gold joints.

Wolcott Mfg. Co.

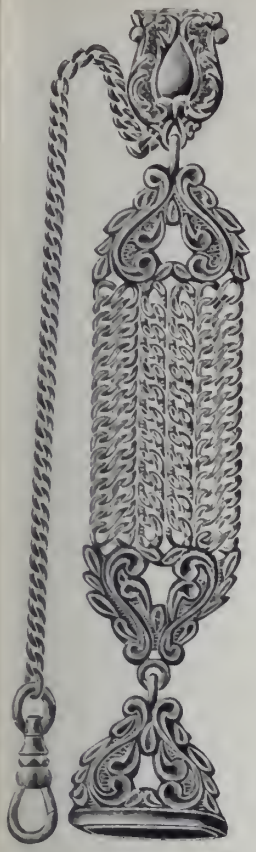
71 Peck Street, PROVIDENCE, R. I.
New York Office, 14 Maiden Lane

MAURAN Enameled Lockets with Chains in colors to match.

They will not only prove *quick* and *profitable sellers* for you, but they will *attract attention to your establishment,* as being the place for advance styles in jewelry.

10 K
SINCE 1850

John T. Mauran Mfg. Co.
61 Peck Street :: Providence, R. I.



FONTNEAU & COOK CO.

Get busy and handle a line that has tone and merit. You need it. Your stock is not complete unless it includes such a line, and the Fontneau & Cook line is the one you want. **OUR GOODS HAVE QUALITY.** They have been tested and are not found wanting. Our designs are artistic, the workmanship and finish are the best. We have spared neither time nor money in perfecting our ideas and consequently have developed a line that has no superiors.



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NEW YORK: 15 Maiden Lane **FACTORY: Attleboro, Mass.** **CHICAGO: 1203 Heyworth Bldg.**



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Makers of

High Grade Gold Filled

BRACELETS
LORGNETTES
DICKENS
FOBS

GOLD FILLED
C.A.M.&Co.
Trade Mark
Registered

VEST CHAIN
PONY CHAIN
NECKS
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The above represents

A LINE - - - - - - UP-TO-DATE
A LINE - - - - - - OF QUALITY
A LINE - - - - - OF REPUTATION
A LINE - - - WITH NO SUPERIORS

The Best Clear Through

FOR THE JOBBING TRADE ONLY



F651/01307

Office and Factory
ATTLEBORO, MASS.

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Pacific Coast Representative

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The Pastime of Satan

is going to and fro upon the face of the earth, but what is fun for the Devil is work for our travelers.

We have men on the go all the time, carrying a select line of "LK" Set and Signet Rings, and we should be glad to send one to see you and show you the line. Write us, and we will have our man visit you the next time he is in your neighborhood. If you cannot wait for the man, we will mail you an assortment. It would pay you to look over the line.

LOUIS KAUFMAN & CO.

Succeeded by

JOSEPH L. HERZOG & CO.

MAKERS OF THE "LK" RINGS

(DIAMOND, SET AND SIGNET)

45-51 Rose Street (Cor. Duane) NEW YORK



No. 82.
89 in. x 20 in.
Solid mahogany case, brass dial, black numerals, etched sun rays, decoration in center, corners and arch; brass covered weights.

The "Monastery"

We constructed the "Monastery" works with a view of competing with a weight movement against inferior spring works. Our success has been great. The weight "Monastery" construction, chain wind, is of such excellent quality in every respect and offered at such a reasonable figure that it is out of question to-day to offer any hall clock above $50.00, with long pendulum spring works.

A genuine Grandfather clock has always a weight movement. And we will state that any chiming Hall clock made up with a cheap spring movement can never be satisfactory. The hammer blow is too weak to get the tone out of good bells; only thin, light bells can be used with the little blow of the hammer; every day the spring gets weaker and the chiming slower; it even ceases after 5 or 6 days. Besides, in such cheap affairs the dial works are not suitable for quarter chiming. The combination makes a very poor clock. Not so with the "MONASTERY," which are heavy, powerful brass works, with solid steel pinions and built as a good weight chiming movement should be constructed.

The illustrated model is a fine piece of furniture, fit for any residence, and can be obtained with three combinations of striking:

1. With five 1¼" tubular bells, made and tuned by Mr. R. H. Mayland (Westminster chimes); list.....$180.00
2. With five rodgongs, also Westminster chimes; a feature in this combination is that the hour is struck on 4 gongs which, being tuned in a chord, produce a sound which is the nearest imitation of the distant resonance of a big tower bell; list... 151.00
3. Hour and half strike on 4 rodgongs, tuned in a chord; list..... 104.00

Prices F. O. B. New York.

BAWO & DOTTER, 26-34 Barclay Street, New York

Makers of the High Grade "Elite" Tubular Chiming Hall Clocks

Grand Prize, St. Louis, 1904

THE AUTUMN COLOR

ITS SECRETS REVEALED

PARIS has spoken. Again this house is the first to hear. The secret of color-fashion this Autumn may be given in two words: SEAL BROWN. It is the under-hue of the fur separated by a breath. It has the subdued warmth of winter sunsets. Modish gowns and garnitures will revel in this charming tone. The Jewelry of this house instantly caught the inspiration. Its unique "Silverseal Finish" is a truly remarkable innovation. Richest combinations with Jet, now in the ascendant. Most comprehensive lines.

D. Lisner & Co.

Creating Importers of Jewelry Novelties

One-Forty Fifth Avenue, cor. 19th St., NEW YORK



NECK ORNAMENTS have been popular in all ages. The present revival of the La Valliere is a modern adaptation of an always effective article of decoration. It appeals to practically all, and the demand is steadily increasing. We carry a large assortment from inexpensive yet pretty combinations to elaborate diamond mounted pieces. In these as in other goods "We Sell Sellers." Memo. packages on request.

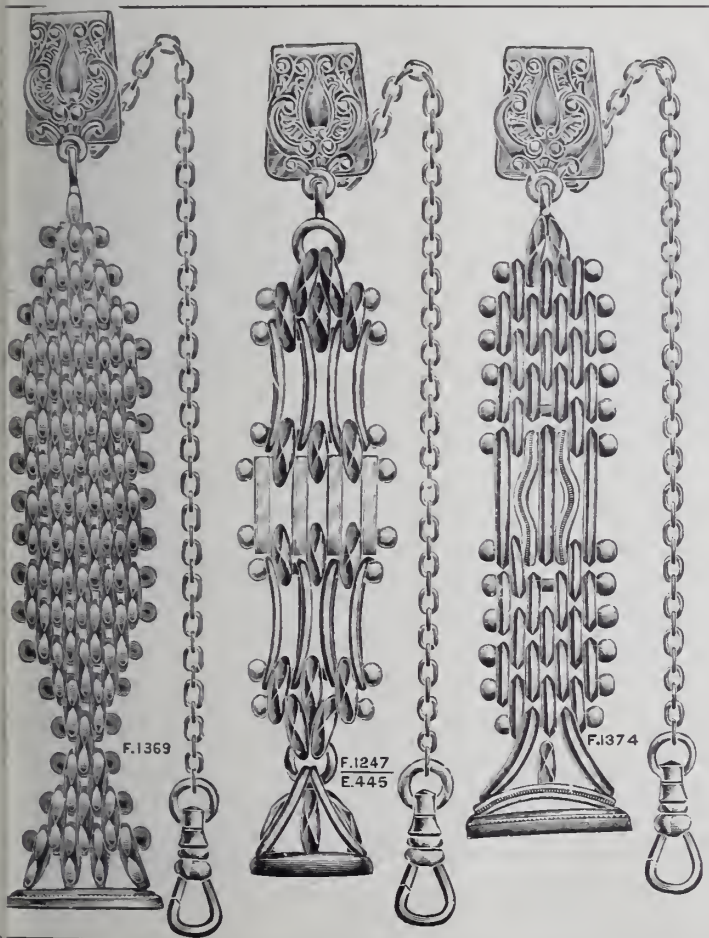
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Watches
Jewelry

HENRY FREUND & BRO.

Elk, Eagle and Moose Goods a Specialty

71 Nassau Street, NEW YORK

Our Trade-Mark, "The Rose," stands for quality and excellence



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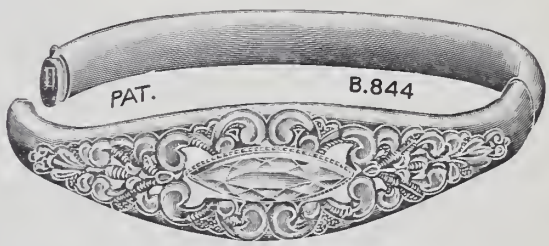
ATTLEBORO, MASS.

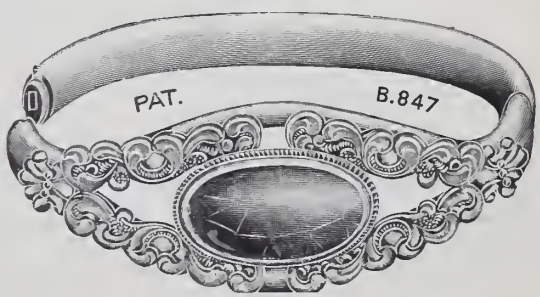
New York: 9 Maiden Lane Chicago: 103 State St.

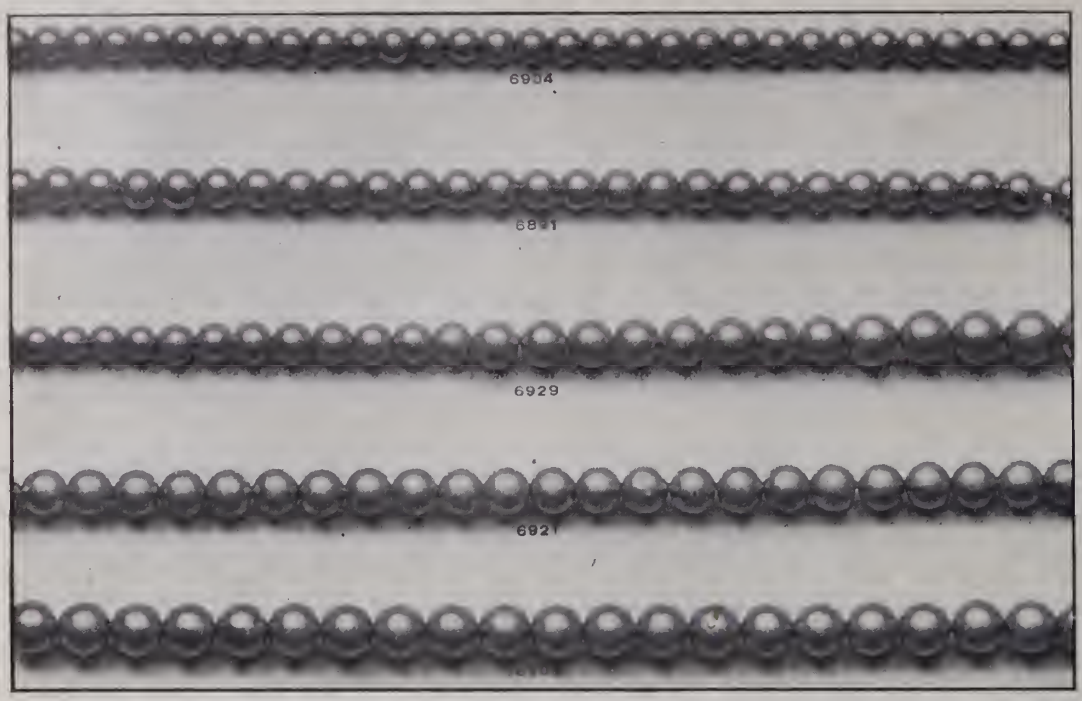
Makers of High Grade, Gold Filled

Chains, Lockets and Bracelets

Amethyst and Topaz are the fashionable stones this season. We have some fine new designs in bracelets set with these stones. Just look at them, they are worth while.







AN UP-TO-DATE LINE FOR WIDE-AWAKE JEWELERS

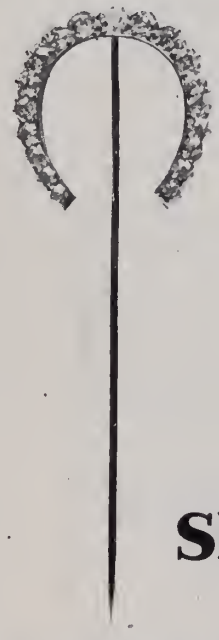
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QUALITY 10 K. FINISH THE BEST

BROOCHES, SCARF PINS, BRACELETS, HAT PINS, FOBS, BIB PINS, BELT PINS, VEIL PINS, BUTTONS, TIE CLASPS, PENDANTS, NECK CHAINS, BEAD NECKS, LOCKETS.

J. A. & S. W. GRANBERY

13 Maiden Lane, New York — 31 and 33 E. Kinney St., Newark, N. J. — 342 So. Broadway, Los Angeles, Cal.







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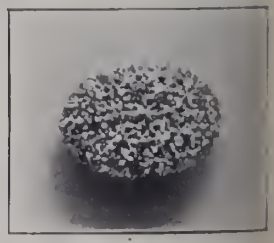
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SHOWY, SNAPPY AND SALABLE

DIAMOND JEWELRY (Exclusively)

At Prices That Have Made Our Goods Popular.





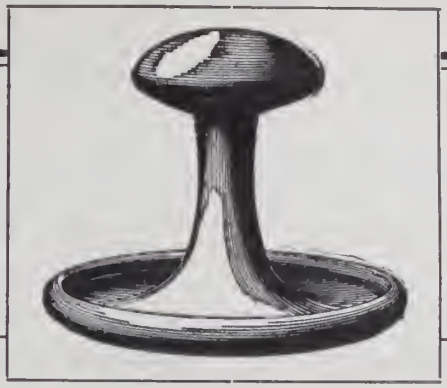
WEINER & GARSON

IMPORTERS OF DIAMONDS

And Mounters of Diamond Jewelry of Every Description.

15-17-19 Maiden Lane Silversmiths Building **New York**

THE KREMENTZ COLLAR BUTTON



GOES ROUND THE WORLD

ITS FAME—

Wherever there are collars there are Krementz Collar Buttons. They are known the world over—the only ones that have an international reputation. With such recognition and demand, all you have to do is carry them. They sell themselves.

QUALITY MAINTAINED—

The Krementz Collar Button never disappoints. Unequaled in construction and finish, its quality always has and always will be maintained.

ASSAY—

The Krementz Collar Button does not take advantage of the elastic leeway allowed by law. There is really no reason why a solderless collar button should assay a whit less than stamped. You can depend upon it that

Krementz 14-Karat Collar Buttons will assay 14-Kt. or $\frac{584}{1000}$ Fine.
Krementz 10-Karat " " " " 10-Kt. or $\frac{416}{1000}$ Fine.

You will note that articles assaying 9 to 9½ Karat or 13 to 13½, and sold as 10-Karat or 14-Karat respectively, save the makers a profit.

ROLLED PLATE LINE—

Krementz Rolled Plated Collar Buttons and Studs are made with regular Krementz 14-Kt. stock; which is sweated, not soldered on composition base. Exhaustive tests show Krementz Plate is much heavier than is used on any other rolled-plate jewelry. Their great popularity in hot countries (where perspiration destroys ordinary goods), is largely owing to the thickness and quality of Krementz Gold Plate, similar to that used on highest quality filled cases.

KREMENTZ & CO. 14K.K TRADE-MARK *Manufacturers of 14-Kt. Gold and Diamond-Platinum Jewelry*

NEW YORK OFFICE
1 Maiden Lane

NEWARK, N. J.

SAN FRANCISCO
722 Shreve Bldg.

The Safety Catches
used on our
6-INCH GOLD MESH BAGS

Prevent annoying accidents and losses. They are one of the small things that show the care with which we look out for every detail of our work. A bag with these catches is much safer and more serviceable than one without, but whether made with these catches or not, our Mesh Bags will all bear the most critical examination. They are made to please fastidious people, and they always do.

40 Styles. Sizes, 2-inch to 7-inch. Prices, $30 to $1,500.

Write us whenever you need an exceptionally fine mesh bag.

SALESROOM: 527 Fifth Avenue, New York

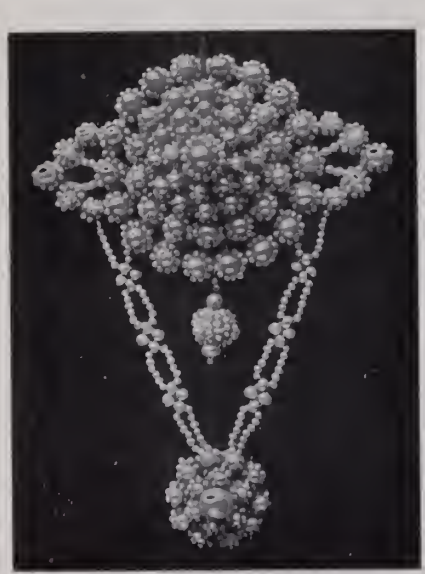
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A. J. HEDGES & Co.

Makers of 14K. Jewelry

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Osmers, Dougherty Co.

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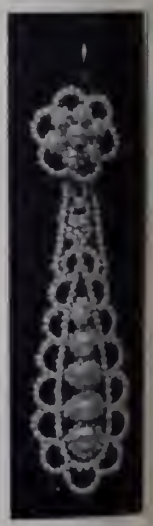
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Necklaces, Collars, Bracelets, Ropes, Bayaderes, Sautoirs, Brooches, Pendants, etc., also loose in all sizes and qualities.

ORDER AND REPAIR WORK
of all kinds executed by skilled workmen





COMPASS CHARMS

WITH MOUNTINGS OF A PLAIN, FANCY, OR NAUTICAL DESIGN

Especially Suitable for the

YACHTSMAN
BICYCLIST
FISHERMAN
HUNTER or
TRAVELER

A practical ornament which will adorn either fob or chain. The movements are the finest manufactured.

Lockets for one, two or three pictures, in round, oval, heart and fancy shapes.

Crosses, Fobs with and without Seals, Links, Safety Pins, Jockey Charms, Scarf Pins, Stone Heart Charms, Bangles, Etc., Etc.

T. W. ADAMS & CO.
Manufacturers of 14k Jewelry Only
15 Maiden Lane, - NEW YORK
103 State Street, CHICAGO, ILL.
Factory, 83 Union St., Newark, N. J.
TRADE A 14 K MARK

Ziruth-Unbreakable
GOLD AND PLATINUM CHAINS

Are cheaper than those that claim to compare in quality and much better than those of equal price.

Are stronger, more flexible, better finished, finer shaped links, more beautifully colored, more carefully soldered and inspected than any other chain on the market **and are so conceded by the trade.**

They are plump 10K. and 14K. as stamped and fully guaranteed.

Of what value is the stamping law unless you assay your goods? **We invite you to assay our chains.**

Chains, cheap in construction are dear at any price and therefore you cannot afford to use machine made chains in place of hand made chains.

ZIRUTH-UNBREAKABLE HAND MADE CHAINS
are the cheapest because they are the best constructed on the market.

Our prompt deliveries of orders are the wonder of the trade.

Write us at once and our representative will call or we will submit samples and prices.

We cater to the manufacturing and jobbing trade.

DO NOT CONFUSE US WITH ANY FIRM BEARING SIMILAR NAME.

Z ZIRUTH UNBREAKABLE CHAINS U C

HENRY ZIRUTH, Sole Manufacturer
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PETER EISENSTEIN & CO.
MAKERS OF
Diamond Mountings, Shirt-waist and Ladies' Set Rings. Goods that are Properly Finished. Gold that Assays 10K. and 14K.
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LORGNETTE AND CHAIN AS ORNAMENTS

TRADE D MARK

UTILITY does not exclude beauty. Having beautified Lorgnettes, the development of appropriate and charming Chains is a natural sequence. The one follows the other, the two making an harmonious ensemble. From so large a line of Fancy Chains, selections and sales are easily and profitably made.

PRICES: $12.00 to $600.00.

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TRADE 14 MARK

OSMUN-PARKER MFG. CO.

MAKERS OF

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"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

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Geo. O. Street & Sons

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RINGS
SLEEVE-LINKS
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FOBS AND SEALS

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SNOW & WESTCOTT CO.

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Established 1834

LAPEL FOBS FOR SUMMER WEAR

CHASTE AND GRACEFUL



M 38. Plain Roman Oval and Round Vermicilli. One of many interesting alternations, some introducing gems.

14 Kt. 

Only

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ESTABLISHED 1841 BY A. CARTER

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GOLD JEWELRY

ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

9-11-13 Maiden Lane, New York

Factory, Newark, New Jersey

I. N. LEVINSON, President

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H. S. MORRIS, Sec'y and Treas.

S. COTTLE COMPANY

14-K GOLD BAG



Gold Bags, Engraved and Pierced; New Effects in Straight, Shirred and Herringbone Mesh

Builders of High-Grade

Gold and Silver Novelties

In Original Designs

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Sash Pins
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Hat Pins
Cigarette Cases
And Other Novelties

Our New Illustrated Catalogue is ready for distribution and we will cheerfully mail one upon request. Send for one to-day.

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Vanity Cases, All Sizes and Various Compartments

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31 East 17th Street, New York







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DIAMONDS AND PRECIOUS STONES

Office and Factory, 3 Maiden Lane, New York

Makers of fine and popular priced

DIAMOND JEWELRY

Newest and most artistic designs

If you are looking for Original and Exclusive Ideas

for mounting your diamonds and other gems, or for the prettiest diamond mounted jewelry for the coming Fall and Christmas business, it will be well to begin now and see the rich "Abel" productions in All-Platinum Engagement Rings—dainty, fascinating—Spider Web piercing on some—"Abel" carving on others—Dew Drop and Marie Antoinette La Vallieres—Drop—pendant shaped Brooches—Rue de la Paix styles in Earrings—handsome jeweled Ladies' Rings with one, two and three rows of Diamonds—in Napoleon I. square shapes—octagon—round—oval—Banquet, etc.

Jewelers visiting New York during August are earnestly invited to see the large, handsome stock that we carry—all made in our own shop—under the direct personal supervision of Edward C. and John A. Abel.

Come first to us for the First Best. We carry **the only** complete line of Diamond **Gold Scroll** Brooches, $15.00 to $500.00; Platinum Brooches, $50.00 to $2,000.00.



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CORNER NASSAU ST.
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Diamonds

TRADE MARK

MAKERS OF THE
Finest Diamond Mountings
IN THE WORLD

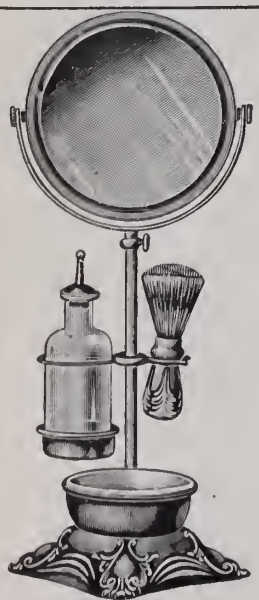
LONDON PARIS AMSTERDAM ANTWERP

Layman & Straus Co.

New York Salesroom, 13 Maiden Lane Factory and Main Office, 91 Oliver St., Newark, N. J.

Novelties in 10K. Jewelry

While we make an entire Staple Line, this year we are showing in our Fall Samples the most artistic and novel effects ever produced in 10K. Jewelry.



No. 1199—Shaving Stand

USEFUL GIFTS FOR MEN

Have you ever considered HOW FEW really useful, practical articles you have for Men?

Here Are Two—We Make Hundreds

Such as Shaving Stands and Shaving Sets, Smokers' Articles, Desk Sets, Electroliers, etc., etc., in Silver Plate, Nickel, Brass and "Dorantique" Copper. New Line "Barbizon" Brass.



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PROPRIETORS

Apollo Studios :: Apollo Silver Co.

544 BROADWAY, - NEW YORK

WORKS: 139-141-143 No. Tenth Street, BROOKLYN, N. Y.



Sanitary Shaving Mug. Keeps soap and brush clean When open cover is used for hot water.

14-K. GOLD JEWELRY

TRADE MARK

Handy Pins	Link Buttons	Tie Clasps	Scarf Pins
Safety Pins	Shirt Studs	Veil Pins	Barrettes
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10-K. and 14-K. Neck Chains and Guard Chains — Plain and Jeweled Lorgnette Chains

STERLING SILVER JEWELRY

NEW DESIGNS IN

LINK BUTTONS HAT PINS SAFETY PINS
TIE CLASPS COAT CHAINS

THE R. S. CIGAR CUTTER

In Sterling Silver, Plain and Engraved; and 14-K. Gold, Plain and Engraved, also Set with Diamonds.

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Popular Priced 14K. and 10K. Jewelry

"THE SEASON'S BEST SELLERS"

La Vallieres Seed Pearl Jewelry
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A Complete Line in Original and Artistic Designs

To the Jobbing Trade Only

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FAIRCHILD & COMPANY
29 & 31 EAST 22D STREET
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BEFORE PURCHASING INSPECT OUR LINE.

PENCILS
PENHOLDERS
FOUNTAIN PENS
THERMOMETER CASES
IN GOLD AND SILVER IN
NEW AND UNIQUE DESIGNS



MONOGRAM AND INITIAL SPOTS

For Bags, Purses, Cases and Toilet Sets. Made in 14 Kt. Gold, Sterling Silver, Gold Plate and Hard Enameled: also Stencil Spots. TO THE TRADE.

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Formerly with late firm of
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DAVIS & WELIKSON

NAUM WELIKSON
Established 1900

Manufacturers of

HIGH GRADE DIAMOND MOUNTINGS
AND DIAMOND JEWELRY

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We make a specialty of PLATINUM MOUNTINGS of the highest workmanship and finish at most reasonable prices. Order work given the greatest attention. Memorandum orders solicited. Designs and estimates furnished on application.

PLATINUM CLUSTERS

PATENTED OR HAND-MADE

EXCELLENT IN WORKMANSHIP AND CHEAPER THAN OTHERS

Large Variety of Samples Always on Hand

PRICES RANGING FROM $2.75 to $7.00



Actual Size.
Price, $4.25.



Actual Size. Full Platinum Cluster and 14-K. Gold. Price, $6.50.

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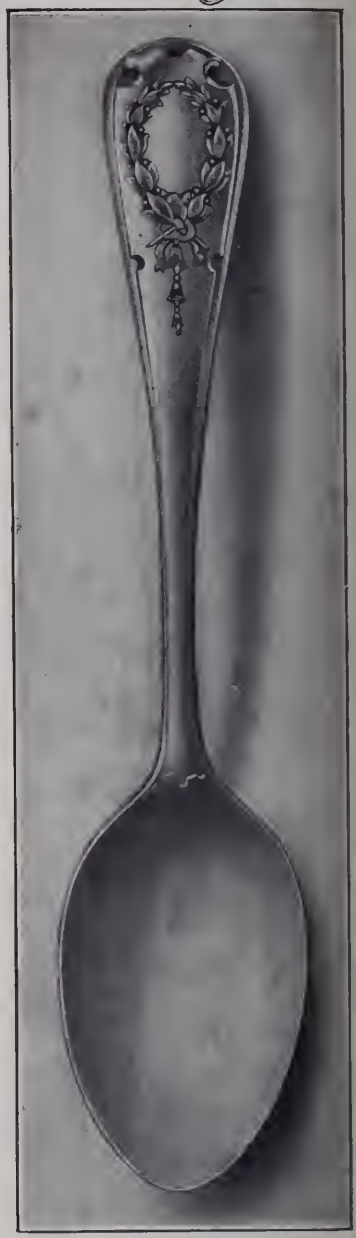
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ON HAND AND TO ORDER

CHARLES M. PRIOR, Designer, 24-26 East 21st Street, New York

The Fairfax



DESIGN PAT. 1909

Colonial in Design
Superior in Quality

FRENCH GRAY FINISH

MADE IN 4 oz AND 12 oz PLATE

A POSTAL BRINGS YOU SAMPLE AND PRICE LIST

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NEW YORK OFFICE 409 BROADWAY / WORKS—EAST SYRACUSE, N.Y.

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14-Kt.



CHINESE FLORAL DESIGN
Set with Jade, Coral, Lapis Lazuli, Opal Matrix, Baroque Pearl, Turquoise Matrix. 14-Kt.



CHINESE FLORAL DESIGN
Set with Jade, Turquoise Matrix, Coral, Baroque Pearl, Lapis Lazuli, Opal. 14-Kt.



CHINESE SEAL RING
Good Luck and Long Life. 14-Kt.



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Set with Coral, Jade, Lapis Lazuli, Turquoise Matrix, Baroque Pearls. 14-Kt.

ORIENTAL HAND-MADE RINGS—100 Designs
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Gold — NECKLACES PENDANTS BROOCHES — Silver

VAN DUSEN & STOKES CO.
1123 Chestnut Street, PHILADELPHIA, PA.



DO YOU REALIZE what it means to manufacture gold chains of excellent quality and faultless construction and sell them at prices much below what the retailer ordinarily pays for chains of similar quality? It means that we have a well organized factory and prefer selling these chains ourselves directly to the trade, thereby giving you the benefit of what it would cost to maintain a necessarily expensive organization of traveling men.

THAT NEW CHAIN we are exploiting is solderless and flexible, without stringing, 15-inch lengths only. IT SELLS AT SIGHT.

Write for a sample.

ALOIS KOHN & CO., 16-18 Maiden Lane, New York

1850 MAKERS OF GOLD CHAINS 1909

TRADE-MARK



39 Years in Business Your Father Used Our Goods **The Locket**

Rothschild Bros. & Co.

51 and 53 Maiden Lane, NEW YORK **House**

Platinum Pearl Knife Edge **PENDANTS** 14k. 18k.

Lockets and Buttons 10k. 14k.

Unset, or Set with Diamonds or Roses

Makers of the Well Known INTERCHANGEABLE SCARF PIN

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

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College and Fraternity Monogram and Initial

BELT PINS, BUCKLES and FOBS

Send for Booklets

Monograms to order for Leather Goods.
10 and 14k. Gold Monogram Fobs at Lowest Prices.

Get our Estimates

No. 1969.

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8994

Lockets Only



TRADE W&H MARK INSIDE

ESTABLISHED FIFTY-TWO YEARS

ASSORTED STONES

The new W. & H. line contains the largest variety of original and desirable designs ever shown.

"Goods distributed through the Jobbing Trade exclusively"

Wightman & Hough Co.

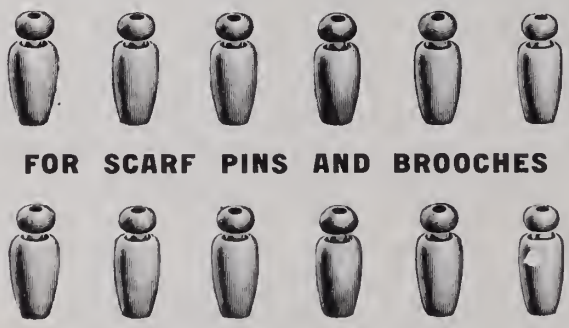
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NEW YORK OFFICE
3 Maiden Lane

Main Office and Factory
7 Beverly Street, PROVIDENCE, R. I.



"HOLD-ON" CLUTCH



FOR SCARF PINS AND BROOCHES



14K. GOLD PLATE
SUPERIOR TO ALL OTHERS

Pat. May 20, '02
To Release
Pull the Ball

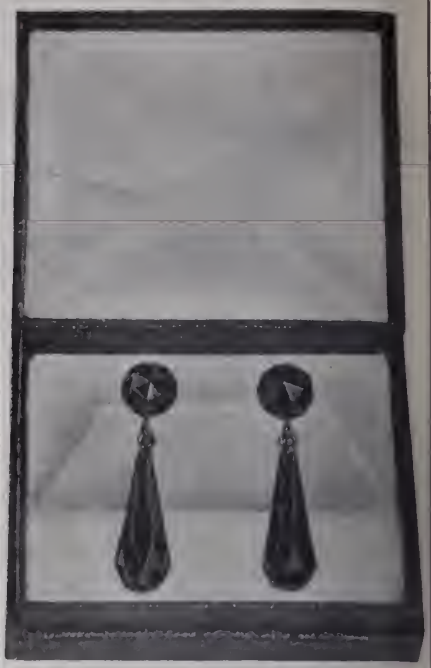
PRICE 50 CENTS

Pat. May 20, '02
Attached
to Scarf Pin

ADVANTAGES:

1. ***It Holds***—The harder you pull, the tighter it holds.
2. ***To Release***—Raise the clutch and pull the ball.
3. ***All One Piece***—No parts to lose.

HOLD-ON CLUTCH CO. 85 JOHN STREET **NEW YORK**



Our New Goods are beginning to arrive

Jets are continuing popular and we have a large variety; also attractive French creations in Bandeaux, La Vallieres, belt pins, brooches, hat pins and long chains, in sterling silver and gold plate, mounted with imitation and semi-precious stones.

Our Line of Fans Was Never so Artistic

We call particular attention to our **jet earrings** in gold mountings. The sale for this style is enormous. Let us send you a selection NOW.

When you come to the New York market it will more than pay you to call at our show rooms. If you are not coming let us send you a selection package.

Send for selection, mentioning price

WE ALSO REPAIR FANS

Lewy & Cohen

IMPORTERS

530 Broadway, New York

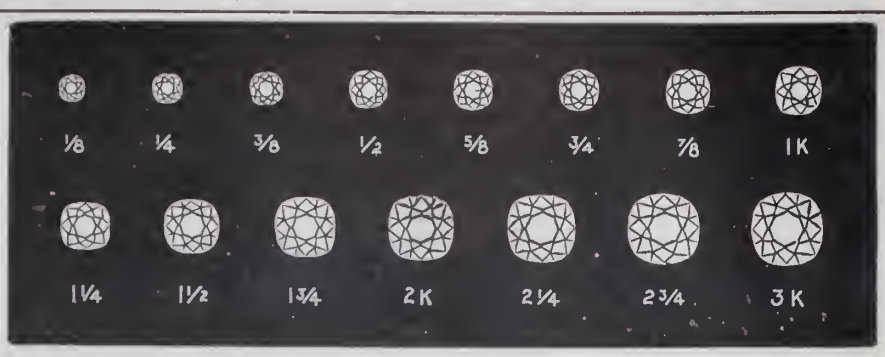
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A stone of value—"The Diamond's Neighbor." The nearest likeness to a diamond ever marketed. Has a wonderful brilliancy, very highly polished, and will retain its brilliancy. Stone is hard and wearing qualities are lasting. Beware of imitation Reconstructed White Sapphires, which are of little or no value.

These are the genuine

Price per Carat, Finest Selected Reconstructed White Sapphires $1.75

Price per Carat, Second Grade Reconstructed White Sapphires 1.45



SCIENTIFIC RECONSTRUCTED RUBIES

These Reconstructed Rubies are absolutely as hard and have the same beautiful appearance as the Genuine Oriental Rubies. They are the scientific production of small particles of Genuine Rubies fused under intense heat through an electrical process and purified through a chemical process.

When ordering, kindly state sizes desired, the same as when ordering precious stones, as ¼ carat, ½ carat, etc., as per gauge shown above.

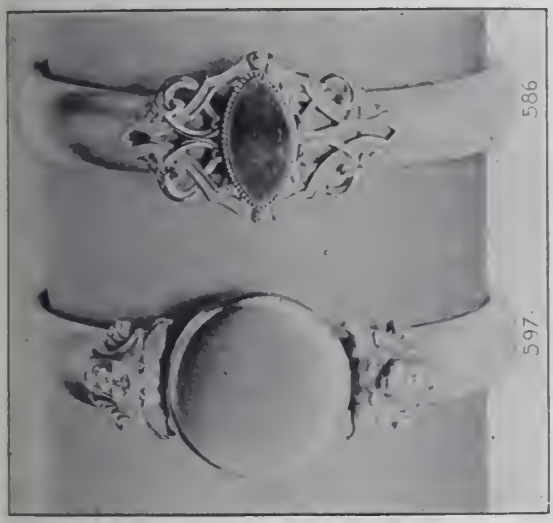
These Genuine Reconstructed Rubies, per Carat, $1.10 **Genuine Reconstructed Rubies, second grade, per Carat, $0.65**

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THE LARGEST WATCHMAKERS' AND JEWELERS' SUPPLY HOUSE IN THE WORLD

HEYWORTH BUILDING, MADISON ST. & WABASH AVE. CHICAGO, ILL.

WHEN BUYING, BUY THE BEST



Your customer appreciates it. It helps your business. You become known as a Reliable Business House.

B. S. FREEMAN CO.'S Trade-mark is a guarantee of quality. Their goods have been on the market for over sixty years. Ask your JOBBER for them. If your JOBBER does not carry them, write us and we will see that you get them through another JOBBER.

SOLD ONLY TO JOBBERS

Our line of CHAINS, ROLLER FOBS AND BRACELETS, SEALS, LOCKETS AND LAVALLIERES is as fine as ever and up-to-date in styles.

B. S. FREEMAN CO.

Manufacturers of

High-Grade Gold-Filled Seamless Chains

ATTLEBORO FALLS, MASS.

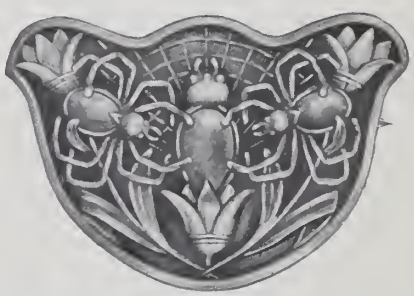
J. T. VANSANT, 170 Broadway, New York

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The Newest Novelty that is Attracting Attention

One mounting, and seven stones, of different colors that can be interchanged, admitting of a change in stone to match the color of the material in which it is worn, every day in the week if desired. Made in all of the popular finishes, and can be retailed at a price that will astonish you.



SEND FOR INFORMATION AS TO PRICE, ETC.

We are also showing some of the handsomest and most catchy designs in

LINK BUTTONS, FOBS, BROOCHES, SASH PINS, HAT PINS, WAIST SETS, Etc.,

in gold plate, that are original and unique in construction and appearance. They are among the best we have ever offered to the trade. You miss an opportunity if you fail to see these new goods.

C. H. ALLEN & CO. :: Attleboro, Mass.

EVERYTHING IN LOCKETS



TRADE SKM CO. MARK

S.K.Merrill Company
Locket Makers

SOLD TO JOBBERS ONLY

NEW YORK OFFICE
15-17-19 MAIDEN LANE

MAIN OFFICE & FACTORY
PROVIDENCE, R. I.

E. L. SPENCER CO.

MAKERS OF

Solid Gold Jewelry

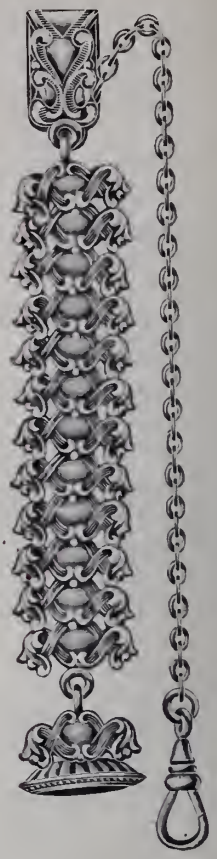
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Rings, Brooches, Scarf Pins, Tie Pins, Handy Pins, Cuff Pins, Veil Pins, Collar Pins, Chain Sets, Link Buttons, Hair Barrettes, Heart Charms, Ear Screws, Ear Drops, Pierceless Drops, Crosses, Cameos in Brooches, Belt Pins, Scarf Pins and Stick Pins.

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Our line of

FOBS

has been very popular with the trade this season; exceptionally so, our Fobs with the Ball Bearings as illustrated above.

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NORTH ATTLEBORO, MASS.

Manufacturers of Ladies' and Gentlemen's Chains, Bracelets, Rosaries, Crosses, Pendants and Charms.

OFFICES:
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150 Post St., San Francisco, Cal.

FRANK F. SCHWARZ Telephone, 5502 Bryant CHARLES R. SCHWARZ

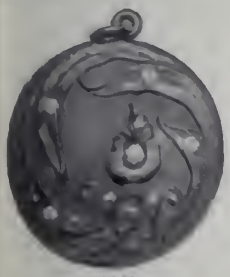
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Manufacturers of

High Grade Jewelry Cases

Paper Boxes, Silverware Chests and Cases, Etc.

242-244 WEST FORTY-FIRST STREET NEW YORK



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TRADE-MARK R. B. M. REGISTERED

18 74

ATRICE



1101/B



453/1

BEATRICE

LOCKETS AND CUFF PINS

All Goods Are Warranted to Give Satisfaction

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Cloisonne Enamel

The best selling line of Jewelry on the market. We are still the leaders in the manufacture of this beautiful class of goods. Wait for our salesmen this Fall and you will see a display of the most beautiful Enamel ever shown.
A comparison of our designs and finish is the only argument needed to sell our goods. Look over your stock and keep it full as this is a Summer as well as a Holiday line.

Souvenir Spoons a Specialty

SHEPARD MFG. CO., MELROSE HIGHLANDS, MASS.

Mail Postal Card to Dept. A for



SPECIAL PROPOSITION

ON

SILVA PUTZ

SILVER POLISH

AMERICAN METAL POLISH CO.

WEST SOMERVILLE, MASS.

Our New Fall Line of Silver Deposit and Sterling Hollowware

IS READY FOR YOUR INSPECTION

Do not fail to see it before placing your Fall order. Out of town buyers are cordially invited to visit our showroom.

DEPASSE MFG. CO.

SALESROOM 41-43 Maiden Lane, N. Y.

FACTORY AND SHOWROOM 318-320 E. 23d St, N. Y.

Coast Agent, A. I. Hall & Son, San Francisco, Cal.



OPEN CLOSED

EASY TO INSERT IN CUFFS

A modest priced Gold Cuff Button with lever end.

MADE BY

POTTER & BUFFINTON CO.

7 Eddy Street,

New York Office: 65 Nassau St. PROVIDENCE, R. I.

ASK YOUR JOBBER FOR OUR LINES

Bliss Bros. Co., Attleboro, Mass.

BB TRADE MARK.

MANUFACTURING JEWELERS



Pond Lily—August

12 designs, representing every month in the year.

All lockets stamped ←(B CO) in shell.

¶ The Enamel Cloisonne Locket and Ribbon Fobette here illustrated are two of the Quick Sellers found in our line.

Quality Workmanship and Finish Always the Best



Exclusively Through Jobbers

Lockets
Charms
Ribbon Fobs
Bracelets
Hat Pins
Waist Sets
Scarf Pins
Link Buttons
and
Combination Sets

OFFICES:

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Chicago - - - - - C. P. CRANE
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Fancy Platforms and Blocks for Window Display

Trays for Show Cases and Travelers' use, of every description

Jewelry Boxes in many qualities and styles

Boxes for Silverware, Manicure and Toilet Sets

Silverware Chests in all combinations

Flannel Rolls and Bags for Silverware

We Re-Cover Window Platforms and Trays

PAPER BOXES

Tags, Cards, Cotton, Findings, Etc.

Estimates and Samples cheerfully furnished

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Manufacturers and Importers

35 Maiden Lane

(Lorsch Building) **NEW YORK**

Factory, 10 Gold St.



No. 58

THE ARCHIBALD-KLEMENT LINE OF

SILVER DEPOSIT WHISKY BOTTLES

Distinguishable for their dignity of design and excellence of finish. Made in full quart size, four designs—Narrow Strap, Broad Strap, Rye, Thistle. Shield space for monogram, sterling silver corkscrew tops. ¶ Highball and whisky glasses to match each design.

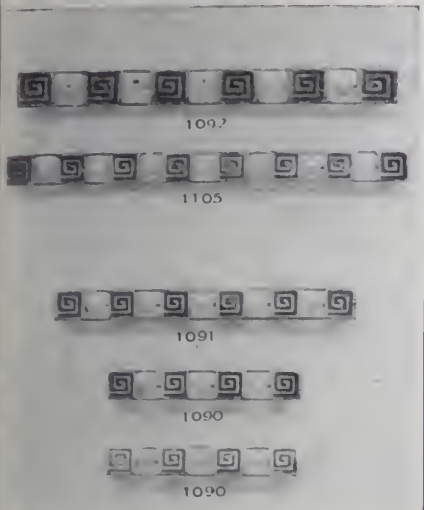
Full line of the foregoing, and any other desired pieces in the A-K Silver Deposit Ware, sent on approval.

ARCHIBALD - KLEMENT CO.

Sample Rooms: 341-347 Fifth Ave., N.Y.

Factory: NEWARK, N. J.

Jewelry of Distinction



The design of the above pins is patented, and we will promptly prosecute any manufacturer who infringes on same.

THE "EDGEWOOD" BAR PIN

¶ The "Edgewood" Bar Pin, shown above is one of our latest productions.

¶ The design is patented, and the pin will be made in fourteen karat gold only and sold exclusively by us to the finest class of retail jewelers.

¶ This means that you can assure your customers of having, in this article, a pin that will not be duplicated in an inferior grade of goods.

¶ These pins are made in four stock colors of enamel: Light Blue, Navy Blue, Black and White, but can be furnished in any color desired.

¶ We suggest an effective set, comprising two No. 1090 and one No. 1091.

¶ Upon request, we will be pleased to send a selection of these goods on memorandum.

¶ We prepay all packages: Let us prepay one to you.

The Gold is Fourteen Karat
The Workmanship is Perfect

The Harvey J. Flint Co.
59 Page St., Providence, R. I.

EVERYTHING IN LOCKETS AND CHAINS.

The Bassett Jewelry Co.,

Providence, R. I.

Fancy Leather Goods

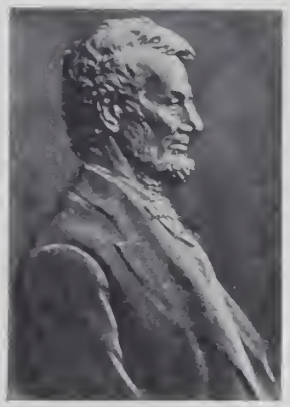


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Our 1909 Holiday Collection is now ready for inspection

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PHILADELPHIA
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Abraham Lincoln

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Bust from Life, *Leonard W. Volk*

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S. Klaber & Company
126 West 34th Street New York City
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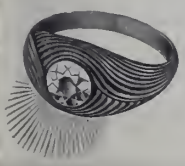


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and desire style, quality and workmanship



—— CORRESPOND WITH ——



LYONS MANUFACTURING CO.

Makers of Seamless Gold Shell Rings



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PROVIDENCE, R. I., U. S. A.

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Established 1857 Incorporated 1903



RINGS



WE MAKE THEM

IN

Seamless Gold Filled

and

Rolled Plate





Quality and Workmanship the Best

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Jobbing Trade Only New York Office, 180 Broadway

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40 JOHN STREET :: :: :: :: :: :: NEW YORK

Manufacturer of a General Line of High Grade

DIAMOND MOUNTINGS

IN PLATINA, 18-K. AND 14-K.

SPECIAL ORDER, DIAMOND CUTTING AND REPAIR DEPARTMENTS

WE PAY THE HIGHEST PRICES FOR OLD GOLD AND SILVER

4 Kt.....16c. per dwt.	12 Kt.....48c. per dwt.	18 Kt.....72c. per dwt.
6 Kt.....24c. per dwt.	14 Kt.....56c. per dwt.	20 Kt.....80c. per dwt.
8 Kt.....32c. per dwt.	16 Kt.....64c. per dwt.	22 Kt.....90c. per dwt.
10 Kt.....40c. per dwt.		24 Kt.....$1.00 per dwt.

We pay the highest market price for Silver. Prompt attention given to consignments sent by mail or express

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J. BULOVA CO.

Makers of Fine Diamond Mountings

10 and 14k Safety Guard Bracelets

We will apply this guard to any style bracelet except links for $1.75 to $2.00 each.

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OFFICE: Established 1854. MANUFACTORY:

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Manufacturers of GOLD AND SILVER CHAINS

GOLD, SILVER AND PLATED CHAIN TRIMMINGS

Also GOLD AND SILVER KEY CHAINS AND BRACELETS



No. 606

THE

U.S. CO. ART SHOP U.S. C

Makers of the Best and Newest in Brass and Plat for the Jobbing Trade

COLLAR PINS, BROOCHES, CUFF PI VEIL PINS, HAT PINS, LINK BUTTO

Prices range from $5.00 per Gross up Subject to Discount

Let us send you a selection

UNIVERSAL SUPPLY CO.

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¶ **WE SHALL BE GLAD TO SEND OUR NEW ILLUSTRATED CATALOGUE TO ANY LEGITIMATE JEWELER.**

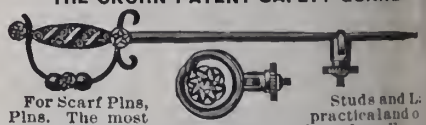
S. F. Myers Co

WHOLESALE JEWELERS

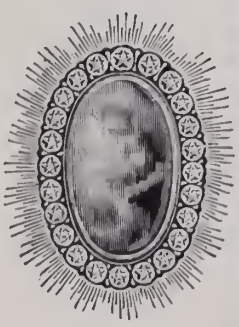
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THE CROHN PATENT SAFETY GUARD



For Scarf Pins, Studs and L Pins. The most practical and o adjustable one invented. Price, $1.50 per doz. For s by all wholesale jewelers and material houses. Sam by mail, 25c.; In 10k. gold, $1.00; 14k., $1.25. M. CRO Maker and Inventor, 48 and 50 Maiden Lane, New Y







SEAMLESS GOLD SHELL RINGS

AND



Scarf Pins Ear Knobs Brooches

Link Buttons Studs Emblems Etc., Etc.





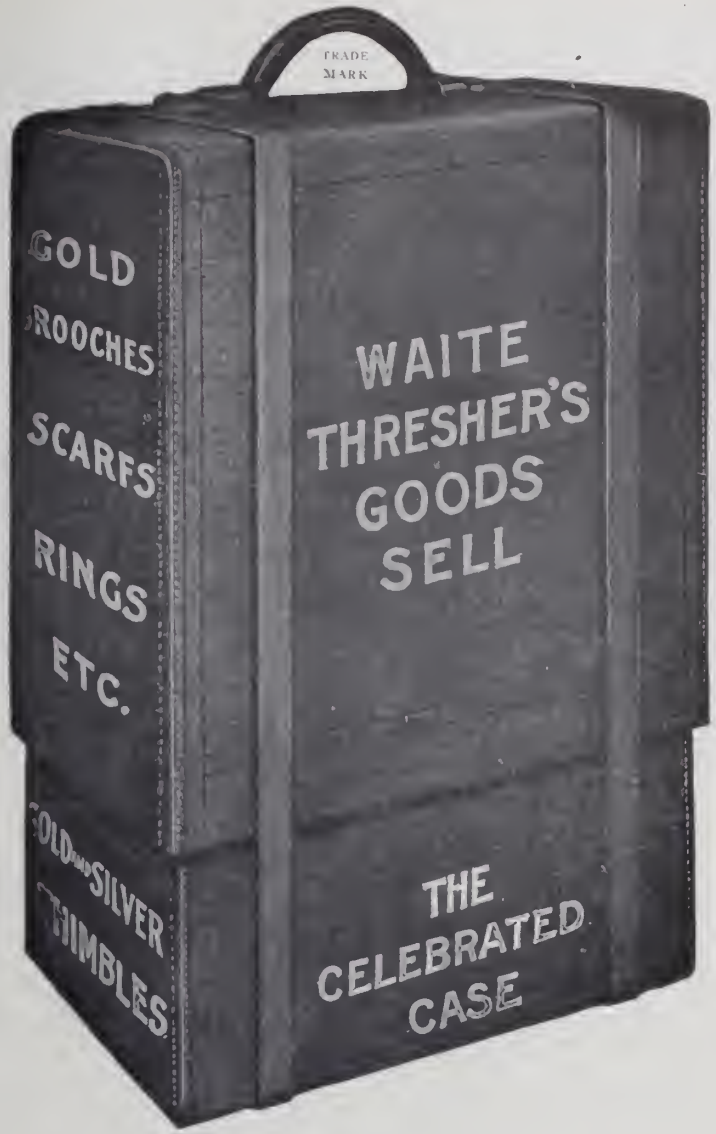
In a variety of designs and patterns that appeal to careful buyers and readily sell at a handsome profit. We guarantee our goods to wear well, and at present we are showing a new and up-to-date line of goods that will interest you.

Write your Jobber for Prices and Information.

THE MORGAN JEWELRY COMPANY

Manufacturing Jewelers

62 Page Street, PROVIDENCE, R. I.



NEW YORK OFFICE
No. 7 Maiden Lane

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1203 Heyworth Building

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IRONS & RUSSELL CO., Manufacturers of Emblems

THREE COMPLETE STOCKS

Main Office and Factory: 95 Chestnut St., Providence, R. I.

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Patent Four-Picture Locket



The demand already insures a large sale this Fall.

The prices are reasonable; our name stamped on all goods.

The only Locket on the market with an entirely invisible joint. Made in high grade gold filled and 10K. gold by

THE LEACH & MILLER CO.

Manufacturers of

Gold Filled Lockets, Bracelets and Neck Chains, 10K. Gold Brooches, Scarf Pins and Ear Screws

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NEW YORK OFFICE: 12 John Street
CHICAGO OFFICE: 103 State Street
SAN FRANCISCO OFFICE: 45 Kearney St.

WE SELL THE JOBBING TRADE ONLY

This Four-Picture Locket is manufactured under our patent in 14K.. gold only by T. W. Adams & Co., New York.



Bracelets, Fobs and Link Buttons

In Rolled Gold Plate and Gold Front

All of our goods are the result of years of conscientious effort, coupled with honest methods, good workmanship, and are made of stock that is right in quality. The stamp M. H. & Co. on our goods is their guarantee.

We especially recommend for your consideration our fine line of ENAMELED BAR PINS, CUFF PINS and BROOCHES in STERLING SILVER and PLATE.

Ask your jobber to show them to you. If he doesn't handle them, write us

Mason, Howard & Co.

N. Y. Office, 180 Broadway Factory, Attleboro, Mass.

Not Simply Up-to-Date But in the Lead

The New "Perfect Joint"

BRACELET

A Large Variety of Patterns in All Widths



Plain
Chased
Engraved
Stone Set
Finished in Old English, Roman, Rose and 14K.
All of Superior Gold Filled Quality

LOCKETS IN A LARGE VARIETY

Made by **CASTIGLIONI CO.**

JOBBING TRADE ONLY

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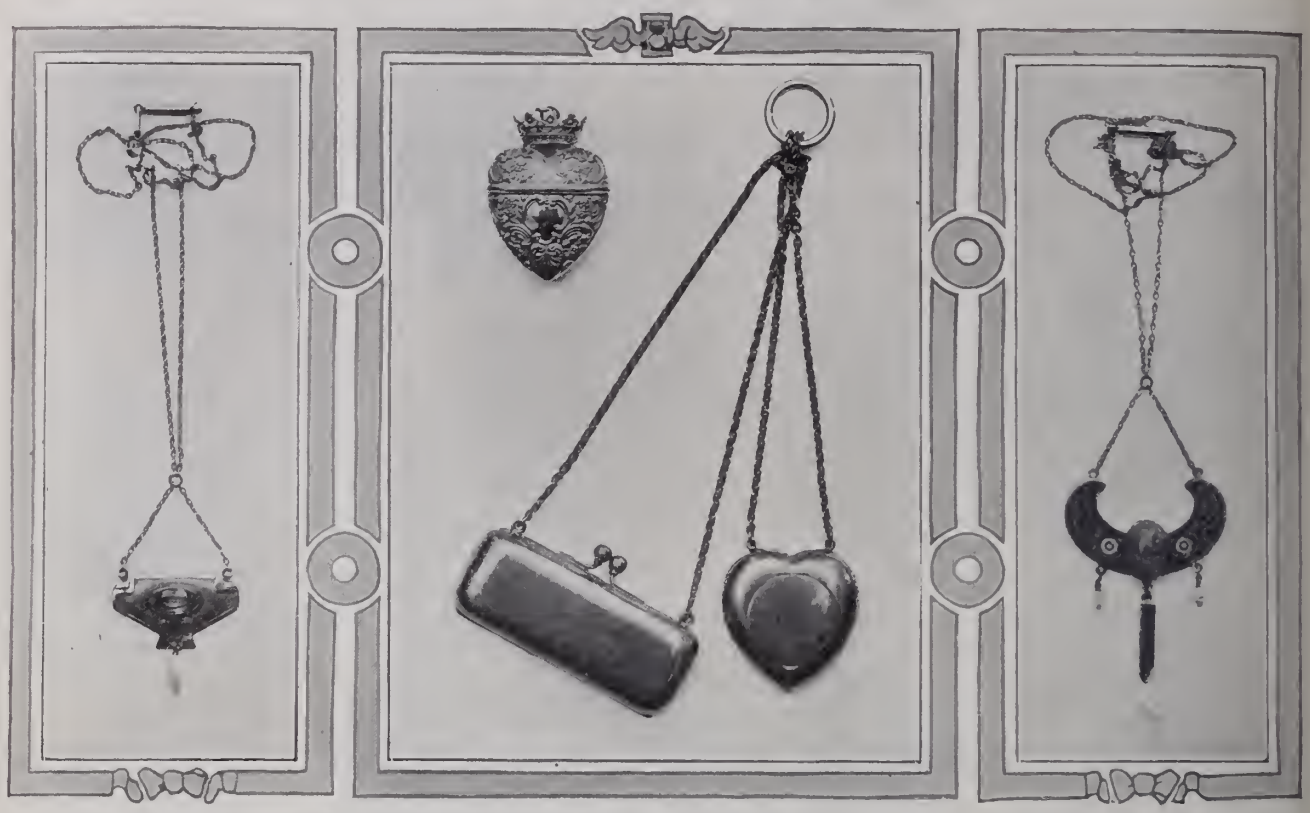
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THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LIX. WEDNESDAY, AUGUST 18, 1909. No. 3.

Silver Service for the Scout Ship "Salem."

THE silver service which was recently presented to the United States scout ship *Salem* by the people of the historic New England town after which it was named, as will be seen from the illustration published on the front cover of this issue, was made distinctly on colonial lines. It varies in some particulars from other services that have been given to boats of the United States Navy, but on the whole is beautiful, chaste and thoroughly in keeping with the object for which it is intended, as well as representative of the people by whom it was presented.

This service, which costs about $2,000, has no punch bowl, but instead the center piece is a large fruit dish surrounded by candelabra, a colonial coffee urn, sugar bowl, cream pitcher, 12 coffee cups and a massive waiter. In addition to this, there is a large bronze tablet, to be placed on the mast of the ship; a large bronze ship's clock and a talking machine for the crew.

The massive fruit bowl is decorated with an etching of the old customs house in Salem where Hawthorne wrote his Scarlet Letter, which place has been beautifully described by that author. On the waiter is an etching representing the old frigate *Essex* which was presented to the United States Government by the merchants of Salem in the year 1799. The coffee urn, which is also in colonial style, bears the city seal upon it, and the sugar and cream set and coffee cups are appropriately decorated in a similar way.

This service was supplied to the city of Salem by Daniel Low & Co., and was made by the Gorham Co., Providence, R. I.

The vessels of the United States Navy whose presentation services have been illustrated and described in THE JEWELERS' CIRCULAR-WEEKLY and the date of the issues in which these appeared from time to time are as follows:

VESSELS.	ISSUE.
Maine	June 3, 1891
Detroit	July 20, 1892
Montgomery	Feb. 15, 1893
Cincinnati	Sept. 26, 1894; April 24, 1895
Minneapolis	May 1, 1895
Brooklyn	Feb. 12, 1896
Nashville	May 13, 1896
Iowa	July 22, 1896
Raleigh	Oct. 7, 1896
Oregon	April 28, 1897
Massachusetts	June 9, 1897
Wilmington	Dec. 1, 1897
New Orleans	June 7, 1899
Kentucky	June 28, 1899
Olympia	July 26, 1899
Indiana	Aug. 30, 1899
Marietta	Sept 13, 1899
Wisconsin	May 16, 1900
Illinois	May 17, 1901
New York	May 22, 1901
Alabama	Nov. 26, 1902
Albany	Feb. 11, 1903
Denver	March 18, 1903
Pennsylvania	June 24, 1903; Nov. 16, 1904
South Dakota	April 20, 1904
Tacoma	June 29, 1904
Ohio	Aug. 2, 1905
Nebraska	Aug. 30, 1905
Missouri	Sept. 6, 1905
Kansas	Sept 13, 1905; June 26, 1907
New Jersey	Oct. 18, 1905
Milwaukee	Oct. 25, 1905
Maryland	Nov. 8, 1905
Charleston	Feb. 14, 1906
Connecticut	March 14, 1906; Nov. 21, 1906
Tennessee	Nov. 7, 1906
Virginia	Nov. 14, 1906
Louisiana	Dec. 19, 1906
Vermont	Jan, 2, 1907
Chattanooga	Feb. 13, 1907
Washington	Feb. 27, 1907
Georgia	June 12, 1907; June 19, 1907
Rhode Island	Sept. 4, 1907
Paducah (punch set)	Feb. 19, 1908
Montana	April 1, 1908
California	May 27, 1908; June 24, 1908
Colorado	June 24, 1908
North Carolina	July 29, 1908
New Hampshire	Aug. 26, 1908
Chester	Jan. 27, 1909
Birmingham	Feb. 17, 1909
Minnesota	Feb. 24, 1909
Mississippi	April 21, 1909
Salem	

The W. H. Hare Optical Co. has opened offices at Monterey, Cal., at 222 Alvarado St., where a factory has also been established.

Handsome Swedish Tankards.

IN accordance with our aim to show interesting and characteristic productions of the silversmiths of various countries we publish to-day on this page a photograph of two Swedish tankards, with covers. They are in fine repoussé work, silver gilt, decorated with pretty floral designs. One piece dates from the 17th century, and has inserted in the cover a medal of Gustavus Adolphus, King of Sweden.

The fine execution of these mugs proves that the art of the silversmith was by no means neglected in the northern countries of Europe at a time when France was taking the leadership in this domain.



SWEDISH TANKARDS WITH COVERS, REPOUSSÉ CHASED.

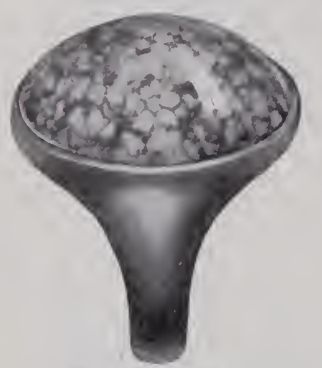
A Costly Mistake.

AN oversight on the part of a French telegraph operator, according to a report in the Paris *Daily Press*, proved very costly to a wealthy American. His wife, who while traveling passed through Paris, visited the store of a jeweler. Among the jewels shown her she was especially taken with a tiara of diamonds, costing 85,000 francs. Impulsively she at once cabled an exact description of the ornament to her husband in New York, and asked him if she could buy it.

The husband replied: "No. Price too high." But the telegram when it reached the lady read "No price too high." Delighted with her husband's gallantry, the lady repaired to the jewelers and selected in place of the 85,000-franc diadem one costing 500,000 francs.

"KEEPING EVERLASTINGLY AT IT IS THE PRICE OF SUCCESS"

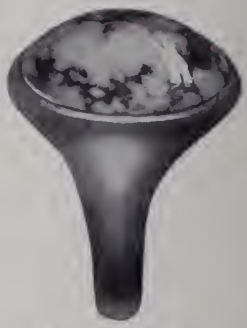
We know we have borrowed this sentence from one of the largest advertising concerns in the country—N. W. Ayer & Son, of Philadelphia—but it hits our ring producing methods right on the head.



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No. 1788



No. 1787

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Constructed Rubies and Similar Products.*

A Lecture by G. F. Herbert Smith, M.A., D.Sc. (Oxon) of the British Museum, Before the National Association of Goldsmiths, at London.

MY subject this afternoon is "Constructed Rubies and Similar Products." I shall as briefly as possible explain what they are, describe the process by which they are made, and point out the peculiarities by which they may be distinguished from the allied products of nature. It is a subject of surpassing interest, whether it be regarded from the standpoint of science or of commerce.

Before going furtner into my subject, I must, to obviate confusion, define two words, which are in common use, but each in a sense differing considerably from that understood in science. The first of these words, crystal, is usually applied to the clear, transparent variety of quartz. Literally, it means ice, and is derived from the Greek word for frost. In ancient times it was supposed that the beautiful, lustrous stones found among the eternal snows of the Alps were a form of petrified water, which had undergone mysterious change in the course of countless ages. When early investigators discovered that a salt solution on evaporation left behind groups of slender glistening prisms, each very similar to the rest, they wrongly, but not unnaturally concluded that they had obtained yet another form of petrified water, and accordingly applied the term crystal to such substances also. In course of time it was found that substances which have separated out from a salt solution, as well as mineral substances occurring in nature with natural facets, have in common one fundamental property: The constituent molecules are regularly arranged throughout the substance.

The scientific definition of the word crystal is then a substance in which the structure is uniform throughout and all the similar atoms composing it are arranged with regard to the structure in a similar way. That is the sense in which I shall use the word crystal. The other word, glass, is even more familiar. It is a transparent, lustrous, hard and brittle substance, produced by fusing sand with soda or potash, or both. Research has shown that such a substance, while apparently so uniform in character, has in reality no regularity of molecular arrangement; it is, in fact, a kind of mosaic of atoms, huddled together anyhow, but so irregular is its irregularity that it simulates perfect regularity. That is the sense in which I shall use the word glass. I may point out that two substances may quite possibly have the same chemical composition, but one be a crystal and the other a glass. The difference between the two structures may be illustrated by comparing a regiment of soldiers drawn up on parade with an ordinary crowd of people.

The possibility of reproducing in the laboratory the treasured stones which are extracted from the reluctant earth with infinity of labor and toil, in widely separated and far distant parts of the globe, had long been derided by the world at large, and it came with something of a shock to most of us when concrete evidence convinced us almost against our will that a baffling problem had to some extent at least been solved. Yet a little logical consideration should have taught us that, as soon as the advance of knowledge placed in our hands weapons comparable with those wielded by nature, we might hope to achieve not far inferior results.

The methods that have been employed to cause crystallization may be classified under three different heads:

1. Separation from a saturated solution. In nature the solvent may be not merely water or water charged with an acid, but molten rock, and the temperature may be very high.

2. Solidification of the cooling liquid, the method which has been so fruitful of successful results in the case of precious stones.

3. Sublimation of a vapor, which means the direct passage from the vapor to the solid state without traversing the usually intervening liquid state; it is the most difficult of attainment of the three methods, and does not immediately concern us.

The most familiar example of the second kind of crystallization is ice, just as snow is of the third. I must not omit to mention that the pressure may be a factor as important as the temperature in certain instances.

We may anticipate that, other things being equal, the simpler the composition the greater will be the ease with which a substance may be formed; for instead of a complex substance two or more different substances may separate out unless the conditions are nicely arranged. To take a concrete instance, let us consider the species beryl, which comprises in addition to what jewelers understand by that name the varieties emerald and aquamarine. Its chemical formula is 3 BeO. Al_2O_3 6 SiO_2 Other gem-stones containing the uncommon element beryllium, so called because first discovered in beryl, are chrysoberyl (cymophane, or the true cat's-eye), BeO. Al_2O_3, and phenakite, 2 BeO. SiO_2. Chrystalized Silica, SiO_2, is that most familiar of minerals, quartz. It is elementary arithmetic to show that the beryl molecule might alternatively give rise to one molecule of chrysoberyl, one of phenakite, and five of quartz. It is pertinent and interesting to note that these last mentioned minerals are found in the immediate neighborhood of the Emerald mines at Ekaterinburg, Pera, Russia.

By far the simplest in composition of all precious stones is diamond, which is pure crystallized carbon; but the manufacture is attended by well-nigh insuperable difficulties. If carbon be heated in air, it burns at a temperature well below its melting point; moreover, unless an enormously high pressure is simultaneously applied the produet would be the other form of crystallized earbon, namely, the comparatively worthless graphite. The famous chemist, Henri Moissan, whose loss science had not long ago to deplore, achieved some sueeess; but the tiny diamonds were worthless as jewels, and the expense involved was out of all proportion to any possible value they might have.

Next to diamond, the simplest substanees among preeious stones are crystallized silica, quartz and crystallized alumina, corundum, more familiar perhaps by its variety names, sapphire and ruby. The crystallization in silica has been effeeted in several different ways, but the value in jewelry of quartz, even the violet variety, amethyst, or the yellow variety, citrine, often wrongly called "topaz," is not sueh as to warrant its manufacture on a commercial seale. Corundum is, however, a speeies held in far greater esteem. Rubies and sapphires, of good color and without flaws, have always commanded high priees. The question of their reproduction by artificial means was therefore of more than academic interest; to use a common saying, it had money in it.

Corundum is the crystallized form of alumina, the oxide of aluminum. When pure, it is quite without color; the precious tints which are the glory of the species are due to small amounts of other metallic oxides, so small that they cannot be determined with exactitude by the most searching chemical analysis. The coloration of minerals is, indeed, a matter about which we have little definite information. Chromic oxide is certainly responsible for the rich, ruddy hue of ruby; cobalt oxide perhaps causes the blue of sapphire, and ferric oxide, which is almost invariably present, plays no idle role.

Since alumina is infusible at ordinary temperatures, no suecessful solution of the problem could be expected before the discovery of the oxy-hydrogen flame placed a powerful means of research in the hands of experimenters. As long ago as 1837, Gaudin, by fusing together in a closed crucible equal parts of alum and sulphate of potassium, obtained small hexagonal plates, about 1 mm. in cross-section and 0-3 mm. in thickness. Ebelmen some years later, in 1851, derived similar plates from the fusion of alumina and borax, and made a step forward in coloring them by the previous addition of small quantities of metallic oxides. Sainte-Claire, Delville and Caron obtained good results a little later, in 1858, by fusing aluminium fluoride with boric acid, and, by adding varying quantities of chromium fluoride, produced not only ruby, but also sapphire, and the green variety, the so-called oriental emerald.

Gaudin had in the meantime been devoting himself to the manufacture of imitation gem stones, and in a paper published in 1869 he stated that he obtained vitreous globules by fusing alumina powder in the oxy-hydrogen flame. In 1877 Frémy and Feil published an account of their interesting and instructive researches. They fused together equal weights of alumina and minium (lead oxide) in a siliceous earthen vessel. The aluminate of lead which was at first formed, immediately attacked the silica of the crucible and formed a lead

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Japanese Pearls

ilicate; the alumina thus set free crystallized out in beautiful hexagonal plates, which were colored red or blue according as the oxide of chromium or of cobalt was previously added to the mixture. A portion of the crucible lined with ruby flakes is exhibited in the Mineral Gallery of the Natural History Museum.

Such is a brief outline of the early history of the experiments that have been made to crystallize alumina. You will notice that throughout, with the single exception of Gaudin's later work, the products took the form of six-sided plates, which, though occasionally of some breadth, were invariably very thin, and, therefore, useless for cutting purposes.

Twenty-four years ago, in 1885, red stones, of unknown origin and mysterious production, made their appearance on the market from the direction of Geneva. Having the physical characters of genuine rubies, they were accepted as, and realized the prices of, natural stones. We know now that probably they were formed by the melting together of fragments of natural ruby in the oxy-hydrogen flame. The details of the process of manufacture no doubt varied slightly, but in the main it was as follows: Two, or perhaps three oxy-hydrogen jets played horizontally on to the top of an infusible pedestal which was kept in slow rotation about a vertical axis. The ruby fragments were dropped, one by one, by means of platinum forceps, on to the top of the pedestal, where they melted into a single mass. Since the original color was driven off at that high temperature, a little potassium bichromate was added in order to revive it. Owing to the inequalities of growth, the cracks due to rapid cooling, and the inclusion of air-bubbles, often so numerous as to cause a cloudy appearance, and, above all, the unnatural color, these reconstructed stones, as they have been termed, were far from satisfactory.

In 1904 Verneuil, who had served his apprenticeship to science under the guidance of Frémy, published his epoch-making paper. In it he described his ingenious form of blow-pipe, which enabled him to overcome the difficulties that had baffled earlier instigators, and to manufacture rubies vying in perfection with the best of nature's productions. By the simple expedient of inverting the blow-pipe and introducing the powdered material with the oxygen gas, he was able to secure far greater uniformity of growth. His raw material was pure ammonium-alum, with which was mixed sufficient chrome-alum to furnish about 2½ per cent. of chromic oxide in the resulting stone. The whole was well powdered, and placed in a sieve feeding to the oxygen tube, and its rate of falling through it was regulated by a hammer actuated by an electric magnet, the distance through which the hammer fell being capable of adjustment.

On reaching the flame at the orifice, the sulphur and ammonia constituents volatilized, leaving merely a liquid drop of alumina, which formed a small pedestal composed of previously fused alumina. Great care had to be taken to free the alum from all trace of potash, since the latter did not volatilize, and, if present, imparted a brownish tinge to the stone. As the drop grew in size, the pedestal was lowered by a screw motion, provided for the purpose, and the pressure of the different gases, which initially was low to avoid melting the pedestal, was gradually increased, so that the drop assumed the shape of a pear, the apex of which was downwards and adhered to the pedestal.

The orifice was jacketed, to prevent too rapid cooling of the drop, and consequent disastrous flaws. To minimize the cost of production, a few slight modifications were subsequently introduced in the apparatus. Coal gas from the ordinary city supply has been substituted for the costly hydrogen, the hammer is more certainly and conveniently operated by a cam instead of an electromagnet, and the cams of a number of machines are worked by the same shaft. The process is so simple that, I believe, one man can look after a dozen or so of these machines, and it takes about an hour to grow a drop large enough to furnish, when cut, a ten-carat stone.

Verneuil himself pointed out that in principle his method was identical with that employed in Gaudin's later experiments, and that what the latter thought was a vitreous globule was in reality crystaline, the apparent devitrification being merely cracks caused by the sudden cooling.

The veteran crystalographer, Wyrouboff, who examined some of Verneuil's early specimens, was the first to remark that each drop is a single crystaline individual, and not, as might have been expected, an alumina glass or an irregular aggregation of crystalline fragments. If the drop has cooled properly, the crystaligraphic axis is parallel to the core of the pear. In actual commercial practice each drop, unless the finished stone is to have a similar pear-shape, is divided longitudinally through the central core into halves, which in both shape and orientation are admirably suited to the purposes of cutting; as a general rule the drop splits of its own accord during cooling in the required direction. The broad ends of many of the drops display a roughened appearance, that is eloquent testimony to the homogeneity of the internal structure; for in certain directions, and in those only, a sheet of light is reflected from the whole of the surface.

Inspection with a lens shows that this roughness is due to a fine network forming the edges of numberless minute facets. I had the curiosity to determine the position of these facets, and found them to correspond to the fundamental rhombohedron of corundum. The parallelism of those small facets over the whole of the end can only mean that the entire drop forms but a single crystaline individual. A stone cut from one will therefore have not only the density and hardness, but also all the optical characters—refractivity, double-refraction, dichroism, etc.—pertaining to the natural species, and will obey precisely the same tests with the refractometer and the dichroscope. Were it not for certain imperfections, it would be impossible to distinguish between the stone formed in nature's vast workshop and that produced within the confines of a laboratory.

The artificial stones, however, are rarely, if ever, free from minute air-bubbles, which can easily be seen with an ordinary lens. Their spherical form differentiates them from the plane-sided cavities, not infrequently visible, in a natural stone. Further, the coloring matter varies slightly, but perceptibly in successive shells, and consequently in the finished stone a careful eye can discern the curved striation corresponding in shape to the original shell. In a natural stone, on the other hand, although zones of different colors or varying shades are not uncommon, the resulting striations are straight, corresponding to the plane facets of the original crystal form.

(To be continued.)

Connecticut Sheriff Wants Man Accused of Passing Worthless Checks on Jewelers.

DANIELSON, Conn., Aug. 11.—Preston B. Sibley, the sheriff of Windham County, is sending out circulars notifying the police of other cities and merchants generally to look out for a man who is passing a number of worthless checks on jewelers after purchasing diamonds.

This man, who claims to be a 32-degree Mason and says he lives at Rose Mont, near Philadelphia, is described as about 40 years of age, five feet eight inches high, of slight build, dark complexion, blue eyes and very dark mustache. He claims that his business is to purchase lumber for a large German gun factory. On the strength of his alleged Masonic connections and the general favorable impression that he creates, it is said that he has been able to get jewelers and other merchants to accept checks without much difficulty.

The circulars which have just been sent out ask the recipients to have the man arrested should he appear in their town, and immediately notify Sheriff Sibley of this county.

Death of Louis Hooge.

PARIS, Ky., Aug. 11.—Louis Hooge, a prominent resident of this city, who died in New Albany, Ind., after a short illness, a week ago, was one of the oldest jewelers in this vicinity, having completed four score years before his demise. He was widely known and has many friends in the trade.

Mr. Hooge began business in Louisville, Ky., in which city he continued until 1878 when he met with financial reverses. He came to Paris about 1880, joining A. J. Winter as a partner, under the style of A. J. Winter & Co. The firm prospered and developed an excellent business, but after a career of 16 years the partners disagreed and the business was wound up, Mr. Winter and Mr. Hooge each continuing in business alone.

Deceased was a practical man, with an excellent knowledge of the jewelry trade, and stood high in business and social circles. He is survived by a widow and three children.

The officers of the Colorado Horological Society who were recently elected at a meeting held in Denver were as follows: President, Emil Rose; vice-president, Geo. Geer; treasurer, E. Wangnild; secretary, J. A. Freeman, and sergeant-at-arms, Antone Kauffman.

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Importers and Cutters of DIAMONDS

Handsome Testimonial Presented to J. F. P. Lawton, Secretary of the Gorham Co., by His Associates.

As noted in the last issue of the JEWELERS' CIRCULAR-WEEKLY, John F. P. Lawton, secretary of the Gorham Mfg. Co., completed a half-century's service with that company on Aug. 9, and in observance of the event he was presented with a testimonial engrossed upon parchment. Mr. Lawton's associates in the concern arranged a dinner in his honor at the Hope Club, in Providence, that evening.

The testimonial, a photograph of which is shown herewith, is an elaborate piece of work and reads as follows:

"JOHN F. P. LAWTON:

"We, your associates in the Gorham Manufacturing Company, do hereby congratulate you upon the completion of fifty



JOHN F. P. LAWTON.

years of service in the interest of this company. During the long period of growth culminating in its present prosperity and commanding position your aid has ever been cheerfully given to honest management and fair dealings. Your singleness of purpose and heartfelt devotion to this company's welfare are virtues worthy of high praise, and your unfailing courtesy toward our associates has imbued us with sincere affection for you. We therefore join in thus expressing to you our appreciation of your services and we wish you long life, health and happiness, that we may still receive your advice and valued assistance.

"Signed, Edmund Holbrook, John S. Holbrook, E. Frank Aldrich, Rob. E. Horton, W. C. Codman, Wm. E. Keyes, William Codman, Hiram A. Bliss, W. W. Lelato, E. J. Dingee."

About the border of the testimonial is a leaf pattern effect, while the body of the parchment shows a tree with spreading branches on the trunk of which is the insignia of the concern and the dates 1859-1909.

The Gorham Mfg. Co. was named by Mr. Lawton after James Gorham, who founded the concern in 1831. Mr. Lawton entered the employ of the company in 1859, the firm at that time including John Gorham, Gorham Thurber, father of William Thurber, of the Tilden-Thurber Co., and Louis Dexter, Jr. The plant was located in a small building at 12 Steeple St., Providence, R. I. Mr. Lawton was first employed as bookkeeper. In 1865 he acquired an interest in the company and became its secretary, which office he has held ever since.

Two years ago Mr. Lawton passed his 70th birthday, at which time there was a material appreciation of the event shown by the company.



TESTIMONIAL PRESENTED TO JOHN F. P. LAWTON BY HIS ASSOCIATES IN THE GORHAM CO.

Eugene Lobee, who was arrested three years ago, charged with the theft of a tray of diamonds at Buffalo, N. Y., was buried recently in Memphis, Tenn. Lobee was well-known to the police of the large cities of the United States and Canada. Several years ago a tray of diamonds was stolen from the jewelry store of Paul Forester in Seneca St. Lobee, suspected of the theft, was arrested in the southern city and brought to Buffalo for trial, but was not convicted.

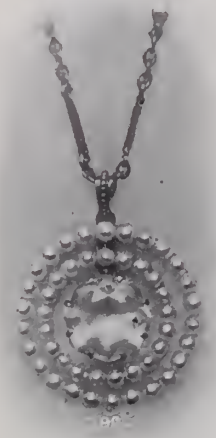
Death of Chas. J. Zeitler, Jr.

DENVER, Colo., Aug. 11.—Word was received from Baltimore, last week, to the effect that Chas. J. Zeitler, Jr., a prominent jeweler of this city, had died there Monday, Aug. 2. The news of his death caused distinct regret among his many friends in Denver, where he has been prominent and well known for the past 18 years.

Mr. Zeitler was a native of Baltimore and was a son of Mr. and Mrs. Chas. J. Zeitler, of 2318 Guilford Ave., that city. He was in business at one time in Havre de Grace, Ind., but established a business for himself in Denver in August, 1901. He had been formerly employed by Samuel Meyer, of this city, for 14 years.

Mr. Zeitler was a progressive business man and was prominent both in trade and social circles, especially in the fraternal societies. He was Past Exalted Ruler of the Denver Lodge of Elks and had taken a prominent part in the work of that organization at its national conventions. He is survived by a daughter, Mrs. Harry Smith, of Baltimore, by his parents and by a brother, E. A. Zeitler, of Havre de Grace.

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A Review of the Jewelry Exhibits at the Paris Salons of 1909.

By W. Augustus Steward

THE critic who follows, year by year, the works of the decorative artists shown in the Paris Salons lives in an atmosphere of anticipation. He knows his men, watches throughout the year their actions as exemplified in their productions, but, nevertheless, feels, when the time comes for the opening of the Salons, that he may expect something showing a distinct evolution, some fresh demonstration of the fertility of the designer's brain, some new proof of the increasing ingenuity of the craftsman's hands, something to show that the creative spirit is not dormant, and that we are not going too much upon the lessons of the past. And yet, when one observes how scrupulously some artists endeavor to rival Nature, and take such pains to copy her every detail, it makes one feel that if they were to study the work of the ancients, and some of the modern Eastern nations, they would make better exponents of applied art. Even some of the uncivilised tribes can indicate the path the craftsman might follow. The jeweler should not be a copyist, neither should he be a painter; his sphere is that of the decorator, his office that which demands thoughtfulness, a consciousness of the value of detail, and, above all, the ability to adapt to his purpose the most suitable things in nature. Too much modern work shows a slavish copying of nature; that is not art. The so-called *Art Nouveau* was the other extreme—the conventionalization of natural forms until they lost all suggestion of the object or natural phenomena on which they were based. That was a wild struggle after decorative expression. Fortunately, the Salons prove to us that this type of decorator is no more, but we do observe that the copyist of nature is still in evidence, partly, I presume, because, while his productions are not jewelry, they are, nevertheless, pleasing to the eye. The jeweler brings to bear a knowledge of plant, insect and animal forms which with his craftsman's dexterity he conventionalizes. It is this kind of insight into the adaptabilities of natural forms and the ability to interpret and fashion them into suitable and beautiful objects for personal adornment which makes René Lalique the leader among modern jewelers, and it is this power which alone can give the right to be called a jeweler. If this were more thoroughly understood, the labor which is now expended in making servile copies of natural objects might be directed into the channels of applied art, and so increase the number and quality of the exhibits, not only in the Paris Salons, but in other Exhibitions.

A LEAN YEAR.

The exhibits, as a whole, in the Salons of the *Société des Artistes Français* and *La Société Nationale des Beaux-Arts* are not characterized by any unusual characteristics. Even Lalique, standing out from among his fellows by his powerful personality, does not give us anything strikingly exceptional, but still he pleases, and makes us marvel at the great range of his creative talents. He shows some exquisite pendants and combs, but one is particularly interested in his work as a silversmith. Once again he demonstrates his power in this direction. I call to mind his magnificent punch bowl, a fine example of the large silversmith's art, shown at the Exposition of 1900, and now we see how well he understands the small silver-workers' art in the toilet set which, thanks to the French Government, which has purchased it, will be always available for study. How different the quality of these objects, as compared with some of the strange productions of so-called artists! René Lalique is one of the few who find pleasure in doing really useful work, in producing an object in silver which serves some really useful purpose. M. Rozet is also one of the brilliant exceptions, for his centrepiece, "The Breeze," and the cup designed as a prize for aviation are both fine examples of what one may do who realizes the possibilities of a given medium and applies his art accordingly. Paul Bonnard's vases also satisfy, while M. Monod's silver objects are interesting and pleasing, but not quite up to his mark. Technically, his work is good, and the designs are on the right lines, but I do not care for his brooches, which are rather commonplace. Lucien Bonvallet was represented by work which showed that his art is still in the ascendant. The cunning of his hand is shown in the excellent tooling on his well-shaped vases. One always envies the perfect quality of his technique and the grace which he combines with softness in the chased decoration of his objects. M. Dunand is also a master spirit who delights in the same kind of work, and gives us much to think about. Camille Gueyton has successfully essayed to show what he can do as a silversmith.

INFLUENCE OF THE EAST.

Lucien Gaillard is particularly prominent this year, because he has striven more than ever after originality; but, while his jewelry is praiseworthy, it is his knick-knacks which command attention. These, which include mirrors, boxes, and paper-knives, are extremely pleasing, and help to materially strengthen his position among the leading exponents of applied art. Like Lalique, this art craftsman is not above learning from the East; indeed, his success is due to the cosmopolitan nature of his studies, and France is the richer for his wide knowledge and the power which it gives. Edmond Becker is another craftsman whose work is invariably appreciated, especially when his carved ivories and wood form the objects we inspect. His talent is not in the direction of extreme delicacy, but rather in that broad, but clean, treatment which is characteristic of all sound craftsmanship. Charles Hairon also excels in this way, and his objects in carved wood, which he inlays with divers material, testify to his qualities as an artist craftsman.

Among the ladies the carving of ivory and horn is also well performed, as was demonstrated in the excellent cups, bonbonnières, and paper-knives by Mademoiselle O'Kin. With a keen perception and the creative faculty well developed, she bids fair to make a good name. Madame Waldek-Rousseau, whose name is more familiar, has made a name as an artistic carver of horn. Marguerite Lecreux is another clever worker in horn, who has a keen appreciation of the fitness of things and a sober spirit, which prevents her from overdoing the design. She rarely falls into the mistakes which so many craftswomen make; while Madame Clément, who is a comparatively new recruit, proved her ability with a number of rich little wood boxes. Madame Dufour is also a worker in horn, whose exhibits satisfy the critic and please the public. M. Rivaud, that eccentric genius, who, when he strives after the antique, loses his personality in the endeavor, exhibited a number of objects of jewelry which both interested and pleased, while, at the same time, inviting criticism. He, to my mind, throws away his technical knowledge in many of the designs which he produces. If he would use his undoubted ability and knowledge of style in the direction of giving his work more definite individuality, beyond the fact that he is the interpreter of traditional styles, he would make a more lasting name for himself. One cannot help admiring his constructive ability and the proofs of his untiring energy, but one wants something more than the power of application, something more than great technical knowledge, and it is because Rivaud possesses these powers that he underrates the value of originality. He showed an interesting pendant in green gold, in which diamonds and emeralds had been set, but it was not satisfactory, owing to the stiffness of its design. A gold ring, on the other hand, enameled blue and green, and set with fine diamonds, displayed more character, and, despite the fact that it was rather large, was very satisfactory, while a peculiar brooch, with a gold wire background set with vari-colored opals, fascinated one with its daring and richness, and a silver necklace was also satisfactory.

THE EXTREMISTS.

Of quite a different type is the work of Charles Boutet de Monvel, who allows a fertile imagination to run loose; while Rivaud is obsessed with tradition, Boutet de Monvel is lacking in reserve—a fault which needs curbing. His Medusa pendant is among his best productions, while his ring, with a pearl supported and gripped by insects, is cleverly arranged. His comb, based on "Honesty," or, as the French have it, *Monnaie de Pape*," impressed most visitors, as did also his spider brooch. Paul Brandt is an artist who is also a technician, and so is Henri Dubret, who does not always soberly take his precious materials and fashion them into dainty objects of personal adornment; when he does, the effects are delightful. Charles Lefévre exhibited a couple of magnificent head ornaments, which were set with fine stones and finished in a perfect manner. Paul Liénard's brooches and pendants demonstrated his ability as a colorist as well as a designer and craftsman. A pathetic interest attached to the exhibit of the work by the late M. Lionel Le Conteux, a man of considerable ability, and a carver of ex-

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uisite qua'ity and power. Among the lady ewelers, Mdlle. Philastre exhibited some ilver enameled jewelry of rather commonplace character; while Madame Von Spreckelsen showed some well-made works, s did also Mdlle. O'Kin, who I have mentioned above. Her hatpins, though somewhat commonplace, are distinctly serviceble This lady's work is very pleasant, ut somewhat lacking in harmony, but, evertheless, the production of one who erits praise That one can hardly say of e objects shown by Madame Bedot-Dudan, for her exhibits were characterized that c'umsiness which is characteristic f so much amateur work. In fact, there is o much of this class admitted to exhibiions. It may act as a foil to the productio of the finished craftsmen, but it is owing to the visitors.

THE ENAMELERS.

Among the enamelers, Grandhomme is in e front rank, and, although he chooses particular style in order to obtain the quisite effect, his efforts are always highsuccessful. He is a trained craftsman, ho brings to his work the clear insight the artist It is as an enamel painter at he is most happy, for his ability with e brush is unsurpassable. Particularly is s miniatures in the beautiful plaques he xhibited. Lucien Hirtz is another clever nameler who keeps a very high standard, d is ever original. His copper *repoussé* es and plaques, decorated with natural ies lynx and parrots or scarabies, are ssing and uncommon, but not quite so tisfactory as a water nymph, whose head enameled in seaweed, or his fine enamel ndants. Eugène Feuillâtre is, *par excellence* the exponent of transparent enamels, and the vases he has produced emphasize the extreme quality of his art. The andles of the vases are composed of butterfly wings—a *motif* which he knew afforded considerable scope, but which few uld treat in the same masterly manner. Suau de la Croix exhibited his characristic enamels, with which stay-at-home rnishers have been brought into contact at e Victoria and Albert Museum, South ensington, where, also, may be seen a all but exquisite example of Fernand esmar's pliq-à-jour enameling. In Paris esmar exhibited a beautiful goblet and a lightful cup, both in his clever and difu'l style, and both of fine quality. ile Thesmar, Jr., exhibited a collection less ambitious work, mostly of jewelry th translucent enamel, while Paul Bonrd had on exhibition some vases successly enameled in a variegated manner. M. equin's enamels are strange, but, neverless, fascinating, and his small enameled ndscapes were the cynosure of all eyes. adame Tenicheff's enameled bronzes are uliarly interesting, and, despite the fact t the subjects are cast in bronze, the lor effects and the quality of the enamel is remarkably satisfactory, notwithnding the barbaric appearance of the ects, for one is attracted particularly, t only by the clever conventionalism of st, bird and fish, but by the appropriate orings. Every creature is as clay in the nds of Madame Tenicheff, for she reapes, draws out their salient features, and n emphasizes their peculiarities with that combination of artistry and humor which is the fortunate quality of very few designers and modelers. Madame Bodinat exhibited well-shaped and decorated vases, which were not only neatly shaped, but very cleanly enameled. A tall one has a characteristic and well arranged cobra twining round it, while another, though somewhat squat, is, nevertheless, pleasing, with butterflies flying round the body and decoration generally of a Japanese character. This has a very attractive color scheme, and the jewel-like little panels on the neck give a brightness and quality to the form. Unfortunately, one does not know precisely what measure of praise to give the ladies, because many so-called craftswomen are only designers, and the actual work is frequently translated and made in a workmanlike manner by men. Perhaps we shall later find the ladies actually shaping and decorating the designs they evolve. But it is not always the ladies who are the culprits.

(To be continued.)

Bids Solicited by Navy Department to Supply Various Articles.

WASHINGTON, D. C., Aug. 11.—The Bureau of Supplies and Accounts of the Navy Department is calling for proposals for furnishing the Brooklyn Navy Yard 500 stop-watches, proposals to be opened Aug. 24 and delivery to commence within 30 and end within 120 days after date of contract.

These stop-watches are to be fitted with start, stop and fly-back attachment, also with an attachment for stopping and then being started from the stopped position. To be fitted with a minute hand to register from 1 to 30, inclusive, and with a split second hand to register 1-5 seconds. They are to have no other time-keeping features, are to be subjected to unusually hard usage and the working parts must be more than ordinarily substantial, and this feature will be considered in making the awards. Each prospective bidder will be required to forward to the Bureau of Ordnance, Navy Department, Washington, D. C., a sample of the watch which it is proposed to furnish.

WASHINGTON, D. C., Aug. 12.—The Bureau of Supplies and Accounts, Navy Department, is inviting proposals until Aug. 24 for the furnishing the Washington Navy Yard with 24 electric clocks of either the Fred Frick or Standard makes, or equal; 12 of the clocks are to be 18-inch dials and 12 with 12-inch dials.

Bids on articles slightly differing from the above will be considered, provided the differences are clearly noted and described by the bidders, and provided that the clocks offered shall come up to the Government requirements.

WASHINGTON, D. C., Aug. 13.—The Bureau of Supplies and Accounts, Navy Department, is calling for proposals for 500 thermometers, maximum and minimum bids for which will be opened on Aug. 24.

Also on the same date for 24 best quality parabolic mirrors for navy standard projectors: six for 18-inch, six for 24-inch, six for 30-inch and six for 36-inch.

Rich Italian Jeweler, of Philadelphia, Drowns in Attempt to Save Friends.

PHILADELPHIA, Pa., Aug. 14.—On the anniversary of his marriage Natalie Lo Bianco, a jeweler, 25 years of age, of 1026 Chestnut St., and prominent among the Italians of this city, was drowned in Darby Creek at Prospect Park, last Tuesday evening, while going to the aid of two friends in a motor-boat. The funeral was held, Saturday, from his late residence, 806 S. 8th St.

Mr. Lo Bianco was in a skiff which he had taken from a boathouse of his father, Antonio Lo Bianco, for the purpose of reaching a naptha launch containing Anthony Kirstche and Henry Weber, of 1026 Paschall Ave., who had raised a signal of distress. On reaching within several yards of the large craft the Italian stood up in the skiff and attempted to throw a rope to the occupants. In doing so he lost his balance and fell into the stream. Unable to swim, Lo Bianco was struggling in the water when Weber jumped overboard and swam to his rescue.

The drowning man grabbed Weber around the neck and held on with a death-like grip. Both men sunk and it seemed for a time that both would be drowned.

In the meantime Kirstche had managed to bring the motor-boat to the scene, and as Weber rose to the surface he grabbed him and pulled him on board. Another attempt was made by the two men to save Lo Bianco, who also came to the surface, but he sank before they could reach him.

Providence Department Stores Ask Courts to Enforce Old Agreement Not to Use Trading Stamps.

PROVIDENCE, Aug. 14.—Alleging that the practice is in violation of an agreement entered into by several of the large department stores of this city a bill in equity was filed in the Superior Court to-day by Callender, McAuslan & Troup Co., the Shepard Co. and Joseph Samuels & Bro., Inc., against O'Gorman Co. and L. Dimond & Sons, Inc., asking that the respondents be restrained from giving trading stamps. Judge Rathbun decided that a subpoena should issue, returnable on Wednesday, when the matter will come up for a hearing.

The petitioners claim that an agreement to continue in force for 10 years from Dec. 7, 1905, was made by the complainants and the O'Gorman Co., that the agreement was binding upon each and was to be operative June 15, 1906, any of the parties violating the agreement being obliged to pay to each of the other parties the sum of $10,000. They further claim that on or about June 19, 1908, L. Dimond & Sons, Inc., acquired the existing contracts of the O'Gorman Co. business, stock in trade and good will and that they took over the capital stock.

It is further claimed that at the time of taking over the stock L. Dimond & Sons, Inc., had knowledge of the agreement, but notwithstanding this it has entered into arrangements with trading-stamp dealers, although the complainants have never assented in writing thereto. The petitioners say that stamps are given in direct and flagrant violation of the agreement.

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Death of Edmund Kohn.

Edmund Kohn, senior member of the manufacturing jewelry firm of Alois Kohn & Co., Maiden Lane, New York, died at his home, 111 W. 118th St., last Thursday as a result of an operation performed at the Mount Sinai Hospital several weeks ago. The funeral services were held from his late home Sunday morning and the body interred in Union Field Cemetery, Newtown, L. I. Mr. Kohn was well known and highly respected and was at the head of one of the oldest and largest chain manufacturing concerns in this country. The news of his death was received with deep regret by a host of friends and



THE LATE EDMUND KOHN.

acquaintances throughout the jewelry trade the country.

Edmund Kohn was born in Buda-Pesth, Hungary, in 1844. He came to America in 53 and served his apprenticeship with the d firm of Chattelier & Spence, where he veloped exceptional ability as a chain aker, and as a journeyman earned high ages. His ability as a workman came tural to him, since his father and grandther were both expert jewelers before m.

The firm of Alois Kohn & Co. was unded by Alois Kohn, who came to merica and settled in New York in 1849. he business was first located at 63 Nassau ., and was then known as Alois Kohn & on, a son, Arnold, being connected in the siness with his father. The business ew and the firm moved to 9 Maiden ne. In 1883 Edmund Kohn was admitted the firm, the present style being adopted. The father died July 4, 1899, and after e retirement of Arnold Kohn, who beme vice-president of the State Bank, dmund continued the business under the yle of Alois Kohn & Co. Under the diction of Edmund Kohn the business grew greater proportions and finally located its present address.

The late Edmund Kohn was endowed with all that goes to make a successful business man, industry, perseverance, and above all, an unusual business ability which was manifest throughout his career. In 1900 his son Leo was admitted to the firm and the spirit of harmony and co-operation which always existed between father and son assured the continued success of the firm.

While a busy business man, Mr. Kohn found time for the social side of life and was a prominent member of a number of societies and organizations, among which were: Franz Deak Lodge, I. O. O. F., No. 465; Erster Ungarischer, K. U. Verein; Mount Vernon Lodge, I. O. F. S. of I.; Sulamith Lodge, I. O. B. B.; Grand Lodge, O. U. T. S.; Bathia Lodge, No. 10, U. O. T. S. He was also a member of the Jewelers Board of Trade.

The funeral Sunday was attended by a large number of business associates from the Maiden Lane district. A number of firms sent beautiful floral tributes in testimony of the respect in which the deceased was held.

Deceased is survived by a widow, four sons, Leo, Armin, Randolph and Dr. Alfred L. Kohn, by three daughters, Mrs. Max Schlesinger, Mrs. Henry M. Frank and Mildred Kohn, and by two brothers, Arnold Kohn, Dr. Samuel Kohn, and two sisters, Mrs. Max Eisenberg and Mrs. Raphael Greiff.

The business will be continued under the same style.

Woman and Alleged Accomplices Arrested at Batavia, N. Y., on Charge of Robbing a Jeweler.

BUFFALO, N. Y., July 16.—In the jewelry store of C. C. Bradley & Co., Batavia, N. Y., last Saturday, a woman giving the name of Lottie Fisher, "Union St.," New York, was arrested on a charge of having stolen three diamond rings. She is about 19 years old, and was stylishly attired. A report from Batavia says that one ring valued at $110 and another at $100 were found on her. Another report is to the effect that she is believed to have swallowed the third ring.

Florence Bliss, an employe in the store, first stepped up to wait on the Fisher woman, but the visitor was immediately turned over to Charles R. Dunkin, another clerk, when inquiries were made about diamonds. As Miss Fisher was about to leave the counter Miss Bliss called Dunkin's attention to a ring in the tray that did not look right, and it was found that a cheap ring had been cleverly substituted for one which the Fisher woman is charged with having stolen. She was then accused by Dunkin, who telephoned to the police.

The prisoner was taken to police headquarters, where she broke down and is alleged to have made a confession. At the Central Hotel, Batavia, two men, alleged accomplices of the Fisher woman, were arrested. One says he is in the employ of a private detective agency in Brooklyn, and the other says he is an employe of the first.

Employes of Austin & Prescott, in the same town, recognized the woman as one who had visited their store. Diamond rings were shown to her, at her request, but she was not permitted to handle them.

Rudolph J. C. Bott, Milwaukee, Wis., Makes an Assignment to a Committee of Creditors.

MILWAUKEE, Wis., Aug. 11.—Rudolph J. C. Bott, a retail jeweler and repairer in business at 409 Broadway, has become financially embarrassed and has made an assignment of his stock, fixtures and other assets to a committee of creditors composed of Louis A. Kuesel, of the Kuesel Bros. Co., of this city; Maximilian Elbogen, of the Stein & Elbogen Co., Chicago; C. J. Roehr, of the Bassett Jewelry Co., Providence, and S. J. Hoefer, of M. A. Mead & Co., Chicago and New York. These creditors are to act as trustees, convert the assets into cash and distribute the proceeds ratably among all claimants. Mr. Kuesel, chairman of the committee, will supervise management of the store until everything can be sold.

Those in charge of Mr. Bott's affairs estimate that the liabilities are $7,000, and say that nominally the value of the assets will be about $5,000, subject to the exemptions allowed bankrupts by the laws of Wisconsin. The creditors number about 400, and it is said that they may realize about 50 cents on the dollar on their claims.

Mr. Bott, who has been a resident of Milwaukee many years, commenced business in a small way at 171 3d St., a little more than a year ago. He had previously been employed by the Bunde & Upmeyer Co., and had also worked for the Preusser Jewelry Co. and Adam Bloedel. He moved to his present address, 409 Broadway, last Fall.

Mr. Bott's creditors, last week, received formal notices asking them to consent to the assignment.

Death of Herbert H. Chapple.

Herbert H. Chapple, a jeweler at 1642 Fulton St., Brooklyn, dropped dead on Sunday as he was going into the Coney Island Reception Hospital at Coney Island. He approached a patrolman and asked to be directed to a doctor. The patrolman directed him to the hospital, and as he was leading him up the steps the man died. The policeman carried him into the hospital, where he was examined by Dr. Norstad, who said the jeweler had died of heart disease.

Mr. Chapple was one of the oldest jewelers on Fulton St. He started at 1642 Fulton St. in 1879. He was formerly employed by Horace Sill at 678 Fulton St. for over 25 years. Mr. Sill died several years ago, and Mr. Chapple acquired the stock and continued the place as a branch, but in February, 1900, discontinued it.

D. H. Caswell, Lawrence, Mass., has just returned from a month's vacation spent at Naples Bay and the White Mountains.

According to an inventory made of the store of August Poos, who recently committed suicide in St. Louis, Mo., the deceased left a jewelry stock valued at nearly $5,000.

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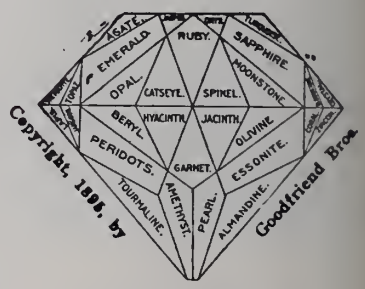
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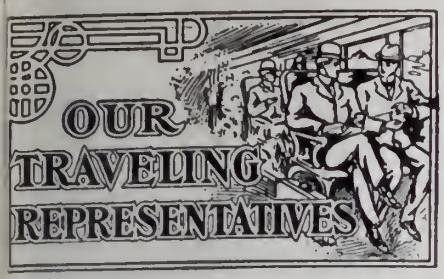
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Among the traveling representatives in Toronto, Can., recently, were: E. E. Stockton, E. Ingraham Co., and Israel Michalson, I. L. Michalson & Sons; W. Kennedy, Paye & Baker Mfg. Co.

Among the traveling representatives who called upon the Milwaukee, Wis., trade, last week, were: Rothschild, Kaffeman, Rothschild & Co.; H. C. Kionka, H. C. Kionka & Co.; M. S. Greenbaum, William I. Rosenfeld.

Traveling representatives in Boston, Mass., last week, included: C. H. Crane, Strobell & Crane; George A. Briggs, William L. Sexton & Co.; Louis Lawton, Jones & Woodland Co.; W. H. Thornton, Henry A. Kirby, Frank Keller, the Keller Mfg. Co.

The following traveling representatives visited the trade in Lancaster, Pa., lately: Howard White, Moser & White Co.; Mr. Walle, Wolfheim & Sachs; E. Kreener, A. Vollmer & Co.; W. L. Hough, New England Watch Co.; George Shepardson, C. A. Marsh & Co.; Mr. Buckmaster, Sykes & Strandberg; B. F. Robinson, Sinclair & Co.

Traveling representatives in Los Angeles, Cal., recently include: George Goldberg, Untermeyer-Robbins Co.; J. P. Falk, K. Kaufmann & Co.; John Jepson, Bippart, Griscom & Osborn; Mr. Bonner, Bonner & Co.; Mr. May, Moskovitz Bros.; David Schwob; Jacob Marx, Kossuth-Marx Jewelry Co.; Mr. Holden, Alvin Mfg. Co.; M. T. Sherwood, A. Sydney Smith & Co.

Among the travelers who, recently, called on the Buffalo jewelry trade were: Wallace E. Welch, Hoyt, Obrig & Geiger Co.; E. B. Downs, Hayden W. Wheeler & Co.; J. Laffey, Gorham Co.; John T. Garland, Keller Jewelry Mfg. Co.; L. E. Picard, American Watch Case Co.; James R. Palmer, Henry A. Kirby; A. W. Angel, George L. Paine Co.; E. H. Levy, E. H. Levy Co.; C. A. Holbrook, Sloan & Co.; Earle R. Sheppard; Mr. Joel, E. H. H. Smith Silver Co.; Mr. Williams, Jennings Bros. Mfg. Co.; A. B. Barnes, H. M. Quackenbush; Mr. Rich, Derby Silver Co.

The traveling men in New Orleans, La., last week, include: W. C. Barry, Barry & Co.; Vincent W. Henderson, Crane & Theurer; L. Nussbaum, Ingomar, Goldsmith & Co.; Louis Freund, Henry Freund & Bro.; C. C. Bugh, Libby Glass Works; S. K. Jonas; Herman Abraham, Cohen, Abraham & Co.; R. A. Hunken, J. B. Bowden & Co.; John W. Steele, C. G. Alford & Co. The jewelry salesmen now in that city include: Edward Haase, R. Wallace & Son's Mfg. Co.; Charles H. Horton, Bradley & Hubbard Mfg. Co.; H. C. Varner, New England Watch Co.; George A. Schuetz, Snow & Westcott Co.; Adolph Rosenthal, and Alfred C. Eckert, Bigalke & Eckert Co. The New York diamond houses were represented by Messrs. Oppenheimer, Powell and Lissauer.

Traveling representatives in St. Louis, Mo., during the past week, were: Alfred J. Moss, Ostby & Barton Co.; Mr. Richards, Standard Button Co.; E. W. Bleecker, Martin-Copeland Co.; W. P. Stowe, W. H. Wilmarth & Co.; Charles P. Crane, Bliss Bros. Co.; Arthur F. Dolan, Moore Mfg. Co.; C. Fred Perry, F. H. Sadler Co.; Fred A. Bullock, Horton-Angell Co.; Mr. Valentine, Freeman-Vaughaday Co.; Perry C. Burnham, Enos Richardson & Co.; George H. Thomas, Scharling & Co.; representative of Hartfold Sterling Co.; E. A. Reed, Reed & Barton; John H. C. Nevins, Harvey J. Flint Co.; C. T. Barbour, Watrous Mfg. Co.; C. P. Young, Whiteside & Blank; J. M. Curtis, Meriden Silver Plate Co.; a representative of Eureka Silver Co.; Clayton Shepperd, Krementz & Co.

The following traveling representatives called on the trade in Kansas City, Mo., the past week: B. Hyman, B. Hyman & Co.; H. E. Cobb, Daggett & Clap Co.; H. S. Noyes, Bates & Bacon; H. New, Henry Baschkopf; G. Fred Perry, F. H. Sadler Co.; George Goldberg, Untermeyer-Robbins Co.; Theo. Parker, Smith & Crosby; H. G. Pfordresher, Eastern Jewelry Co.; Walter S. Strauss, Jacob Strauss & Sons; K. L. Taylor, Riley & French; P. A. Wilkinson, J. J. Sommers & Co.; M. V. Decker, Plainville Stock Co.; Geo. B. Neill, Keystone Watch Case Co.; S. H. Ashe, Roy Watch Case Co.; G. W. Bleecker, Martin-Copeland Co.; Mr. Vaughn, New England Watch Case Co.; C. E. Edwards, Walter E. Hayward Co.; C. W. Edwards, Leach, Miller & Co.; George Southwick, Payton & Kelley Co.; M. Neuburger, Acme Comb & Novelty Co. and Castiglioni Co.

The following traveling representatives were in Cincinnati, O., last week: Mr. Shire, Konijn, Frank & Shire; V. W. Henderson, Crane & Theurer; H. A. Allen; Charles Drown, Ostby & Barton Co.; A. L. Hancock, C. Sydney Smith & Co.; Benj. Schloss, A. Wallach & Co.; Lee Powell, S. O. Bigney & Co.; Frank Bloomer, E. I. Franklin & Co.; Alfred Goldsmith, L. D. Bloch & Co.; E. A. Reed, Reed & Barton; F. E. Buffum, J. A. & S. W. Granbery; Jos. Guntzburger, L. Guntzburger & Son; Leo. Henle, Sussfeld, Lorsch & Co.; Geo. N. Steere, George N. Steere Co.; Edgar Huhn, Scofield, Melcher & Scofield; H. L. Strauss, Nathan Wallach; A. T. Teague, Link & Angell; T. W. Smith, Roger Williams Silver Co.; C. Young, Whiteside & Blank; Jul. F. Schumann, Jr., William Kinscherf Co.; D. Zimmern, Zimmern, Rees & Co.; Jack Thompson, J. B. Bowden & Co.; Thos. F. Fleming, Jones & Woodland Co.; M. Smith, R. Blackinton & Co.

Among the traveling representatives in Omaha, Nebr., last week, were: L. E. Smith, M. B. Bryant & Co.; Mr. Hall, International Silver Co.; Morris Lewkowitz, D. Ullman & Co.; A. Fraser, Rochester Cut Glass Co.; W. S. Dudley, International Silver Co.; M. Neuburger, Acme Comb & Novelty Co.; H. G. Pfordresher, Eastern Jewelry Co.; E. T. Wilson, G. C. Hudson & Co.; C. W. Edwards, Walter E. Hayward Co.; Mr. Sutherland, J. J. Niland Co.; Mr. Engelmann, Krautz, Smith & Co.; E. B. Frank, Pairpoint Corporation; J. M. Curtis, International Silver Co.; F. R. Horton, Carter, Howe & Co.; Charles F. Hartshorn, Alling & Co.; W. F. Adams, Simpson, Hall, Miller & Co.; George W. Birnbaum, Julius Wodiska; Mr. Hagnauer, Eisenstadt Mfg. Co.; A. S. Riley, Mandeville, Carrow & Crane; Mr. Gruen, D. Gruen Sons & Co.; Fred J. Classen, Irving Cut Glass Co.; David Beer, Bernheim & Beer; F. H. Gallagher, Keystone Cut Glass Co.; I. J. Rosenthal, Rothschild Bros. & Co.; Henry Freund, Henry Freund & Bro.; J. Rothschild, Kaffeman, Rothschild & Co.; Alex. Fraser, Rochester Cut Glass Co. and Smithport Cut Glass Co.; Norman E. Treat, Gorham Co.; Perry C. Burnham, Enos Richardson & Co.; Fred H. Felger, F. & F. Felger.

Package Containing $1,200 in Bills and Coin Mysteriously Disappears from the Office of the Aikin, Lambert Co.

The mysterious disappearance of $1,200 from the offices of the Aikin, Lambert Co., 15 Maiden Lane, New York, is causing considerable annoyance, and it is hoped that the tangle will soon be straightened out.

The treasurer of the concern said that the money was in a compact package and that he took it to the office and left it on last Wednesday, the payday. Shortly afterward he learned that the package, which contained money to pay the salary of the employes, could not be found. After a search detectives were called into the case, but so far as can be learned no trace of the missing money has as yet been found.

The money was in envelopes marked with the names of the various employes, all of which were made into bundles.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

		London.	*New York selling price, .999 Basis.*
Aug.	10	23 1-2d.	$0.52⅞
"	11	23 1-2d.	.52⅞
"	13	23 9-16d.	.52⅛
"	14	23 9-16d.	.52⅛
"	16	23 9-16d.	.52⅛



R. E. Abbott has opened a store at La Connor, Wash.

J. G. Greenwood has opened a store at Wonewoc, Wis.

D. C. Deinerger recently began business in Phoenixville, Pa.

J. G. Guard, Bakersfield, Cal., will shortly open a store in Maricopa, Cal.

A new jewelry store has been opened at 826 South St., Philadelphia, Pa., by A. Mander.

Wm. D. Dreyer has started in the jewelry business in the Chicago Savings Bank building, Chicago, Ill.

A. Simon & Son recently engaged in business in Philadelphia, Pa. The store is located at 137 S. 13th St.

The W. P. Cart Co., Charleston, S. C., was incorporated recently with a capital of $10,000. The concern will do a jewelry and optical business. The incorporators are W. P. Cart and W. C. MacMurphy.

L. Stringer & Co. is the name of a new concern in Providence, R. I. The concern will make a specialty of chasing and designing. The business will be located at 49 Weybosset St.

The Newell Mfg. Co. has been incorporated in Chicago, Ill., with a capital of $25,000, to deal in watch and jewelry materials and findings. The incorporators are G. W. Cureton, E. D. Clapp and William J. Fauth.

J. H. Baber, Dayton, O., Named in Involuntary Bankruptcy Proceedings.

DAYTON, O., Aug. 16.—J. H. Baber is named in a petition in bankruptcy which was filed to-day in the United States District Court. It is impossible at this time to give an estimate of his assets or liabilities.

Mr. Baber was formerly in the jewelry business at Marion, Ind., for about 16 years, and from there he moved to Piqua on April 1, 1907, and in September of the same year located in this city. He was at one time at Staunton, Va., where he conducted a loan business.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Aug. 14, 1909.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin...	$390,603.72
Gold bars paid depositors.....	56,589.01
Total	$447,192.73

Of this the gold bars exchanged for gold coin are reported as follows:

Aug.	9.....	$57,400.25
"	10.....	99,855.70
"	11.....	77,362.36
"	12.....	104,240.25
"	13.....	31,188.70
"	14.....	20,556.48
Total		$390,603.72

H. A. Hutchinson, Massillon, O., is holding a two-weeks' auction sale.

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Our superior inborn and inherited knowledge of diamond qualities and values, enables us at all times to obtain our diamonds at the lowest possible prices in the European markets, and consequently our customers for diamonds are always fully and faithfully protected by us against paying high prices for them.

Diamonds sent on approval and for selection to responsible parties.

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UNITED STATES STONES

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SAMPLE PAPERS SENT ON REQUEST.
Send for Summer Bulletin and Price List.
LOUIS J. DEACON, Cape May, N. J.

Providence.

Benjamin Wyman was among the visitors in New York, last week.

Mr. and Mrs. Gustave Saacke are summering on Prudence Island this season.

Mr. and Mrs. Harry Fulford were guests the Massasoit House, Narragansett Pier, last week.

The Wightman & Hough Co. started its factory Monday, the 16th, after a two weeks' shutdown.

The E. A. Bennett Co. started last week on a 13-hour-a-day schedule, with numerous orders ahead.

Robert E. Budloug and William E. Tefft have been elected directors of the Atlantic Fire Insurance Co.

A quarterly dividend of one per cent. upon the capital stock of the Silversmiths Co. has been declared.

Col. and Mrs. Arthur H. Watson were registered at the Massasoit House, Narragansett Pier, last week.

George S. Melville is calling upon the trade of the western circuit in the interests of D. Wilcox & Co.

Harry Cutler has returned from a week's vacation trip in the Maine woods, arriving home the first of the week.

James Lincoln, with the Wolcott Mfg. Co., returned the past week from a two weeks' vacation at Block Island.

Edward B. Hough, manager of the Wightman & Hough Co., left here, Friday, for a week's trip to Nova Scotia.

John S. Craft and Frederick J. Newton, of Craft & Newton, manufacturers, were in New York last week on business.

Julius Palmer of Palmer & Capron, has been elected a director of the Equitable Fire and Marine Insurance Co. for five years.

Joseph W. Heller, manufacturer of mounted combs, 59 Page St., has been on a business trip to New York and Philadelphia.

Clarence A. Fisher, manager of George H. Claflin & Co.'s store at Attleboro, has returned from a week's vacation on Cape Cod.

Mr. and Mrs. Frederick A. Devoll have returned to their home at Edgewood after spending several weeks at Saratoga Springs, N. Y.

Robert Drew, representing Parks Bros. & Rogers, is back again in New York after a two-weeks' vacation at Asbury Park.

Sigmund Fischer returned, last week, from a two months' European trip, during which he visited his parents at Gablonz, Austria.

A. B. Hammerberg, western representative for Hamilton & Hamilton, Jr., of this city, has returned to Chicago, from a trip through Iowa.

The regular monthly meeting of the directors of the Manufacturing Jewelers' Board of Trade will be held Friday afternoon of this week.

W. Barbeau, for 17 years watchmaker with the late L. V. Guertin, Pawtucket, is now associated with A. A. Lupien, 24 Broad St., in that city.

Charles E. Hancock has taken to automobiling and has just registered a 36-horsepower Peerless touring car with the State Board of Public Roads.

John S. Cunningham has returned from a trip through the west and is now spending a few days at the factory of the E. L. Spencer Co., in this city.

L. Stringer & Co. have started in business as chasers and designers at 10 Weybosset St. Both members of the firm learned their trade at the Gorham Co.

The engagement has just been announced of Miss D. Eleanor Lyckland, stenographer for the Brown & Sharpe Mfg. Co., to George Blyth, Philadelphia.

B. A. Ballou & Co., Inc., of this city, have opened an office in room 601 in the Columbus Memorial building, Chicago, which will be in charge of C. E. Petit.

The Rogers, Lunt & Bowlen Co., Greenfield, Mass., has been advertising in the local dailies for a young man to make plain jewelers' cutting tools.

Peter Turner, traveling representative of the Brown & Dean Co., refiners, was married at Grace Church, this city, a few days ago, to Miss Cora L. Fenner, of Edgewood.

Mr. and Mrs. E. N. Slade, of this city, were members of an automobile party that stopped at the Kearsarge, North Conway, N. H., last week, en route to Bretton Woods.

Many of the manufacturing jewelers, especially those who make a specialty of novelties, took advantage of the great demand and furor over the new Lincoln "V. D. B." cent and made up souvenirs as articles of jewelry.

George H. Webb, secretary of the Providence Board of Trade and Commissioner of Industrial Statistics of the State, has been appointed by President Taft as supervisor of the Federal census for 1910. He occupied a similar position in 1900.

Asa H. Richmond arrived home last week from England, where he has been on business for Zare White, manufacturer of mounted combs. He at once began preparations for a trip to the Pacific Coast, on which he will leave in a few days.

Mr. and Mrs. Harry Cutler left here Saturday morning for a few days' automobiling in the White Mountains. Between Twin Mountain and Fabyans their car was in collision with another occupied by Yonkers, N. Y., parties, but all escaped injury.

Buyers and department heads of L. Dimond & Sons, Inc., gathered at Field Point Friday at a complimentary bake tendered C. A. Lockhart. After the dinner the party, numbering about 25, attended the Rochester-Providence baseball game.

Governor Pothier has appointed Frederick W. Aldred, of the B. H. Gladding Co., as one of the delegates to represent Rhode Island at the convention to be held at Seattle, Wash., the latter part of this month for the conservation of the natural resources of the country.

Among the foreign importations entered through the Providence Custom House, the past week, were the following: From Bremen, one package of jewelry, four of imitation precious stones; from Hamburg, two packages of manufactures of silver; from Toronto, 20 packages of plaster casts.

John J. Butler, superintendent of Waite-Thresher Co.'s factory, was chairman of the committee of arrangements for the annual outing of the Slocum Light Guard Association on Friday at Boyden Heights. Joseph Stringer, foreman for Snow & Westcott Co., won the silver cup offered for the best rifle shot among the veterans. Lieut. Joseph Auty, Jr., and Joseph Williams were among those who participated in the outing.

The third annual outing of the employes of the Clark & Coombs Mfg. Co., was held Saturday at Emery Park. The party, numbering about 75, left the city at 10 A. M. on special cars and upon arrival a lunch was served. A baseball game between teams representing the Clark & Coombs Mfg. Co. and the Rueckert Mfg. Co. was played, the former winning by a score of 14 to 12. A clambake followed at 4 o'clock, with athletic sports to conclude the day's festivities.

The employes of B. A. Ballou & Co., Inc., held their annual outing last week, which was one of the most enjoyable in the history of these pleasant events. The shop was closed at Friday noon and as each of the employes took his or her seat in the special car a box lunch was handed out, together with bags of confectionery, cigars and peanuts. Frequently during the day similar bags were given out and ice cream and lemonade were furnished in abundance.

The petition of Charles H. Poland, a creditor, stockholder and treasurer of the United Brush Co., Pawtucket, for the appointment of a temporary receiver, was granted the past week by the Superior Court and Samuel Slocum, president of the company, was named as receiver. Mr. Poland is a creditor to the extent of $3,200. A meeting of the stockholders was held a few days ago, at which it was decided to continue the business and make satisfactory arrangements with all holders of claims against the company.

"Your Honor, for 19 years I have been employed by the Gorham Co. as a silversmith. During that time I have borne a good reputation and have lived an honorable, upright life, but at last I succumbed to the temptation and I ask you to be merciful in the name of my wife and children" pleaded Jacob Unger, 48 years old, when arraigned before Judge Rueckert Saturday morning in the Sixth District Court. Unger was charged with the larceny of eight dollars' worth of silver scraps from this concern. The police told the court that while the thefts had been going on for several months, they were of the opinion that this was his first offense. He bitterly bewailed his fall from the path of rectitude and said that he could not explain why he had taken the metal. Upon the reading of the charge he pleaded guilty and was fined $20 and costs.

Trade Gossip.

A new departure in mesh bags in shown in the round-cornered mountings for which a patent has been applied by Paye & Baker Mfg. Co., North Attleboro, Mass. The concern is showing this new effect in a great variety of attractive designs.

The Sommer Clock Co., Inc., Philadelphia, Pa., recently added several new patterns in cuckoo clocks to its already extensive stock and is at present showing them to the trade. Gustav. C. Kunz, well known in the clock business in and about Philadelphia for some time past, and Albert Sommer are in charge of the office and showrooms.

Have you ever seen Pink Amethysts?

Handsome stones of remarkable brilliancy and of the most delicate shades of pink.

These stones are cut in every size and shape for pendants, brooches, earrings, studs, etc.

They are especially commended to manufacturers on account of their beauty, adaptability, and moderate price.

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182 and 184 BROADWAY NEW YORK

Attleboro.

TRADE CONDITIONS.

Business is rapidly increasing in all the local factories, and after Labor Day the Saturday afternoon holiday will be discontinued in most of the shops.

C. D. Lyons has returned from a short business trip in New York.

A letter for the Attleboro Jewelry Co. is advertised at the local postoffice.

Ralph Hoxsie is making a western trip in the interests of the Mason-Howard Co.

H. T. Regnell, formerly of the Regnell Bigney Co., left, Wednesday, for Oregon.

Joseph Finberg left, last week, for an extended western trip for the Finberg Mfg. Co.

H. A. Allen, of the new concern, the H. A. Allen Co., started on a western trip, last week.

The addition to the factory of the Freeman, Daughaday Co., at Chartley, is almost completed.

Maxey W. Potter left, last week, for a six-weeks' trip in the interests of the J. M. Fisher Co.

The annual outing of the employes of Bates & Bacon took place, last Saturday, at Boyden Heights.

T. E. McCaffrey, who is interested in several of the local firms, has been enjoying a vacation at Hampton Beach.

George Heywood, of the Horton-Angell Co., has taken up his duties at the New York office after enjoying his annual vacation.

Maj. E. S. Horton, C. M. Robbins and others have petitioned for a layout of Bickell St., which runs east and west of the Horton-Angell factory.

The outside walls and roof of the new Leach & Garner Co.'s factory are now finished and the firm expects to occupy its new home next month.

Edward J. Lonergan, who recently retired from the Allen & Lonergan Co., will leave in a short time for Little Rock, Ark., where he expects to enter business.

J. M. Fisher & Co. have taken the advantage of the demand for the discontinued issue of the new Lincoln penny and are sending out an advertising card with one of the new cents stuck in the center.

The Frank Mossberg Co. Mutual Relief Association has been organized with the following officers: President, Charles E. Sleeper; vice-president, Clarence Merriam; directors, Charles L. Estes, W. E. Hall, C. L. Ford, August Limberg, Carl Moburg, Phillip Smith, Charles Swanson, N. G. Lawson and Charles E. Peterson.

The firm of Regnell, Bigney & Co. is no more, James A. Bigney having sold his interests in the business to the Allison Mfg. Co., and it will be under the latter name the concern will be conducted in the future. The house will, as heretofore, be located on County St. Herman T. Regnell retired from this well-known business but a few months ago.

The refusal of the New York, New Haven & Hartford Railroad Co. to haul free of charge, the special train bearing the delegation of business men from Japan, who expect to tour the United States, next week, makes it very doubtful if they will now visit this section of the country. Attleboro manufacturers had hoped that they would stop off and look over the jewelry industry.

Connecticut.

Samuel Goodman and wife, New Haven, announce the engagement of their daughter, Rena, to Louis Metzger.

E. E. Stockton has assigned to the E. Ingraham Co., Bristol, a patent which he recently received on a novel alarm clock.

W. T. Bergen, traveling representative of the J. J. Niland Co., Meriden, left, last week, for an extensive trip throughout the middle west.

Contracts have just been awarded for the construction of the large brick addition to the plant of the Rogers Silver Plate Co., on Rowan St., Danbury.

Walter A. Ingraham, of the E. Ingraham Co., Bristol, has returned home from Cottage City, where he has been spending several weeks with his family.

A. E. Hobson, superintendent of the Barbour Silver Co.'s factory, Meriden, returned last week on the *Mauretania* from an extended tour of Europe.

Fernando C. Horton, a clockmaker by trade, died last week at the home of his daughter, Mrs. George J. Murphy, 27 Asylum St., New Haven, aged 81 years.

James B. Corey has opened optical offices at 48 Church St., New Haven. Prior to locating at the latter place Mr. Corey was engaged in business in Washington, D. C.

Wm. B. Robertson, for several years engaged in the watch and jewelry repairing business in Norwich, died, recently, at his home there of apoplexy. The deceased was born in Norwich, June 6, 1849.

All the departments in the factory of the Seth Thomas Clock Co., Thomaston, resumed operations Aug. 10, after having been closed for two weeks, during which time extensive repairs were made.

Nicholas J. Wenzel, who, until recently, was in the employ of the Waterbury Clock Co., Waterbury, died suddenly at his home, 666 N. Riverside St., in Waterbury, on Sunday, of last week. Mr. Wenzel was 50 years of age.

E. P. Golden, superintendent at Factory "E," International Silver Co., Meriden, has the sympathy of his many friends in the trade, owing to the recent death of his wife at her home, 596 Broad St. Death was caused by angina pectoris.

The fire departments of Factories "L" and "M," International Silver Co., held an enjoyable outing, Saturday, at Double Beach. Electric cars were taken from Wallingford to the beach. Athletic events were held and a shore dinner was served. The attendance numbered about 60.

The C. F. Munro Co., Meriden, recently made the silver trophy cup which was raced for by the sailing yachts under the auspices of the New Bedford Yacht Club on Thursday, Aug. 5. The cup is the joint gift of Mr. Monroe and Thomas F. Dey. The trophy is 12 inches high and has an ebony base.

The factory of the Middletown Silver Co., Middletown, has been closed for several weeks. A recent dispatch from Middletown announces that negotiations are in progress for a reorganization of the plant. The concern was founded about 12 years ago by some of the former employes of the old Middletown Silver Plate Co.

A fire which broke out, Wednesday, at the residence of Cyrus B. Beets, 396 Orange St., did damage amounting in all to about $8,000. The loss is fully covered by insurance. Mr. Beets, who is an official of the Meriden Britannia Co., and also a director of the International Silver Co., Meriden, was at the latter place at the time of the fire.

North Attleboro.

Percy Clapp left, last week, for the west.

Fred S. Gilbert left, last week, for the west.

Frank Gilbert is enjoying a brief vacation at Lake Sunapee, N. H.

J. J. Sommer has returned from a successful business trip through the west.

John F. Miller, of the firm of Doran, Bagnall & Co., has returned from Maine.

W. H. Bell returned, last week, from a few days' vacation spent at Atlantic City.

Harry Fisher left, last week, for the west in the interests of Swift, Furbish & Fisher.

Bert Noble left, last week, on a western trip in the interests of Sturtevant & Whiting.

Geo. L. Paine left, last week, for the west in the interests of the Geo. L. Paine Co.

W. R. Burleigh has entered the employ of E. I. Franklin & Co., as head shipping clerk.

William McGowan has taken a position with the Hanlon-Thornton Co. as their salesman.

A. B. Chace, formerly with F. S. Gilbert, but now with Boss & Baldwin, left, last week, on an eastern trip.

John Carey, formerly a toolmaker of this town, was held up in New York City, last week, and relieved of a roll of money.

The floor in the factory of J. J. Sommer & Co., caught fire, Tuesday afternoon, Aug. 10, from a spark which flew from the forge, and caused considerable excitement for a while. It was put out by employes with water buckets before serious damage was done.

Charles C. Hagerty and Walter E. Barden, commissioners appointed by the Probate Court to pass upon the claims against the estate of Frederick E. Sargent, have filed with the court their report. The following accounts have been allowed: Chase National Bank, New York, $17,937.33; Jewelers' National Bank of North Attleboro, $136,668.07; William A. Miller, $10,300; Foxboro Steam Laundry, $4.18; Sallender, McAuslan & Troupe, 76 cents; total, $160,910.34.

Jewelers and hotel-keepers of central New York have been complaining of a swindler who has been passing worthless checks, complaints having been received from Rochester, Syracuse, Schenectady and other cities. Last Wednesday a man and woman were arrested in Albany, and the man was charged with being the party who did the swindling. After an examination he was taken to Schenectady for identification by some of the complainants.



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For All Manufactures in Coral

We have ready some line lots of Coral-Cameos, flat-oval and round Cabochons in all sizes and shades. Send your order immediately. All special sizes will be cut to order at short notice.

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SCARABÆS

IN SCARF PIN, BROOCH, RING AND BUCKLE SIZES

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IN ANY KIND OF STONE DESIRED

Samples Sent on Request

"There is nothing in the Art that we cannot do"

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STERN, DREIBLATT & CO.

Importers and Cutters of Diamonds

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DIAMOND JEWELRY

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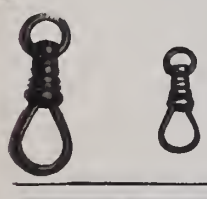
45 to 49 John Street, New York

HENRY E. OPPENHEIMER & CO.

Precious Stone Merchants

NOW AT

1 Maiden Lane
4th Floor



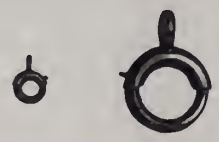
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CROUCH & FITZGERALD



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177 Broadway
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New York

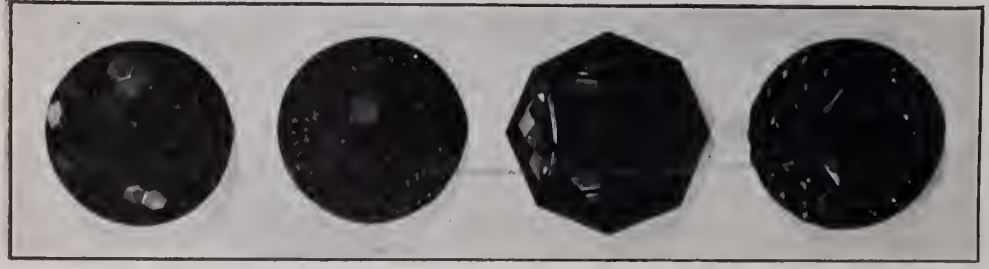
WRIGHT SELF-FILLING FOUNTAIN PENS



BEST MADE

50 Cents to $12.00 Each.
Write for Samples and Catalog.

WM. WEIDLICH & BRO. PROPRIETORS WRIGHT PEN CO.
623 Washington Av., St. Louis, Mo.



Jet Hat Pins with Long Stems

The heads are 1½ inches in diameter. These pins are the most popular novelty of the day. Assorted—four good patterns in each dozen.

One dozen sent prepaid on receipt of $1.00

L. W. LEVY & CO., 580 Broadway, Bet. Prince and Houston Sts., New York

Originators of Jewelers' Novelties

Philadelphia.

Miss J. Kelly, of M. Sickles & Sons, is visiting friends at Schwenecksville, Pa.

Harry Barry will spend the latter part of this month with his family at Chelsea.

Morton J. Levy, with Ritter, Kahn & Co., is spending his vacation at Atlantic City.

J. C Beitel & Sons, jewelers, Catasauqua, Pa. are now occupying their attractive new store.

Samuel Mellin, a retail jeweler at 1903 South St, has invested in a new delivery wagon.

D. C. Deinerger, retail jeweler, Du Bois, has opened a new jewelry store in Phoenixville, Pa.

Harry L. Finney, of Kennedy & Bro., 8th and Arch Sts., will become a benedict, Aug. 23.

A. Mander, case and jewelry repairer, 15 Sansom St., has opened a retail jewelry store, 826 South St.

J. Hyberg, watchmaker for J. E. Caldwell & Co., is back from a pleasant vacation at Wildwood, N. J.

J. B. Robertson, with M. Sickles & Sons, will spend the month of August at Ocean City with Mrs. Robertson.

The J. E. Limeburner Co., opticians, 1702 Chestnut St., will move into a new building, 1720 Chestnut St., Sept. 6.

H. F. Freeman, West Chester, Pa., has purchased a Ford car and expects to make frequent trips to this city in it.

A. H. Ruhle, formerly with Strawbridge & Clothier, has accepted a position with Weber & Bro., jewelers, N. Front St.

Maxwell & Berlet have completed the silver cups to be presented by the Mooresown Field Club sometime this month.

Edwin Koshland, with Charles Koshland, 702 Chestnut St., is traveling through the coal regions and reports business good.

J. W. Clark, Bristol, Pa., is receiving the sympathy of the trade owing to the death of his brother, who was recently run over by a trolley car.

The Bailey, Banks & Biddle Co. is the maker and designer of the Record Cup to be presented by Dr. Leedom Sharp to the Yachtsman's Club.

George Stetsler, 7th and Sansom Sts., who has been ill for the past three months, has entirely recovered and is again able to attend to business.

A. Simon & Son, formerly connected with the Castleberg National Jewelry Co., Baltimore, have opened a new store in this city, 137 S. 13th St.

John Blisard, of John F. Blisard & Co., jewelers' supplies, 727 Sansom St., is spending this month on a trip, combining business and pleasure.

Samuel P. Ludwig, with C. W. Bixler & Co., Easton, Pa., is receiving the sympathy of the trade, owing to the recent death of his father, Henry Ludwig.

Elwood Bailey, a jeweler for a number of years with offices under Green's Hotel, 8th and Chestnut Sts., died Aug. 7 at the residence of his son-in-law, 202 N. 53d St.

Frederick Goldman, well known among the local retail jewelers and jobbers, has accepted a position with the Pennsylvania Watch Case Co., and is now calling on the trade in this city. He will shortly cover New York, Ohio and Pennsylvania, also the middle west.

The Hoover & Smith Co., 616 Chestnut St., has taken the store which Maxwell & Berlet have just vacated at the northeast corner of 13th and Walnut Sts. and will occupy it the middle of September.

Charles H. Koshland, manufacturing jeweler, 702 Chestnut St., has just returned from a successful fishing trip along the Susquehanna. In one of Mr. Koshland's catches 10 fish were landed, the combined weight of which was 100 pounds.

The jewelry store of M. Rosenbaum, 222 N. 8th St., was robbed, last week, by a thief who entered under the pretense of making a purchase. The theft was discovered later in the day, when Mr. Rosenbaum was taking count of the stock.

The following jewelers were visitors to this city during the week: A. M. Kendall, Millville, N. J.; John MacPherson, Mauch Chunk, Pa.; Lloyd Ehrard, Davis, W. Va.; W. K. Schlotterer, Schwenksville, Pa.; Ernest Sturmer, Easton, Md.; E. Kerper, Pottstown, Pa.; A. E. Baylies, Bristol, Pa.; Henry Bolte, Atlantic City, N. J., and H. S. Kratz, Souderton, Pa.

Sol Sickles, of M. Sickles & Sons, while fishing last Saturday around Atlantic City, caught the largest weakfish that has been caught in years at this resort, but, unfortunately, just as he was about to pull the fish into the boat his hook broke and the fish was lost. "Sol" solemnly declares that this story is "on the level." Any one who doubts it is referred to the captain of the boat.

Maxwell & Berlet, 13th and Walnut Sts., will occupy their new store, 16th and Walnut Sts., this week. This building was formerly the home of Mayor Fitler's son, and it is still characterized by its beautiful interior decorations. This store will probably be one of the handsomest in the city. Colonial silverware will be carried exclusively, and engraved glassware, jewelry and art metals will complete the line.

It is rumored in political circles that Col. J. Warner Hutchins, a prominent jeweler of this city, would receive the appointment of Supervisor of the Census for Pennsylvania. Senator Penrose, when interrogated on the subject, expressed his approval of such a selection, if Col. Hutchins could be prevailed upon to accept. Col. Hutchins, who is prominently identified with the jewelry trade and formerly president of the Jewelers' Club for many years, is at present on a yachting cruise on the St. Lawrence River and apparently unaware of the honor that has been conferred upon him.

Dr. J. L. Borsch, Jr., son of Dr. J. L. Borsch, optician, 1324 Walnut St., has received a decoration from the Italian government, according to a dispatch received in this city. Word of the decoration has not been received by his friends, but it is believed that the honor has been conferred for professional service to a member of the royal family. Five years ago Dr. Borsch was decorated by the French government for optical work among the children in the French schools. He is best known as the inventor of an invisible bi-focal lens, for which he was awarded a medal by the Franklin Institute in 1906. At the present time he has a hospital for the treatment of diseases of the eye at Biarritz, a fashionable watering place in Southern France. Dr. Borsch is a graduate of the Jefferson Medical College, this city.

Lancaster, Pa.

George M. Sachs is visiting Pittsburg, his old home.

Walter Narcross, Toledo, O., is visiting Lancaster relatives.

Christian Vollmer, with T. Wilson Dubbs, has been spending his vacation at Altoona, Pa.

William H. Fowlie, a missionary for the Elgin National Watch Co., visited the trade here last week.

George R. Weber, of Louis Weber & Son, has been at Asbury Park, making the trip by automobile.

C. H. Hartman, formerly with E. G. Hoover, Harrisburg, has opened a repair shop at Hanover, Pa.

Abram L. Barr, with Aug. Rhoads, is spending his vacation at New York, Niagara Falls and Asbury Park.

F. A. Huber and James P. Roumfort, with the H. S. Meiskey Co., have started for a tour of their respective territories.

S. G. Martin, Wisconisco, Pa., and wife stopped over in Lancaster, last week, on their way home from a trip to Atlantic City.

E. Kreener, with A. Vollmer & Co., made his initial trip to Lancaster last week, as did B. F. Robinson, of H. B. Sinclaire & Co.

Walter Cahill, with S. Kurtz Zook, is on a trip to Atlantic City and New York, and E. A. Harvey is visiting Albany, N. Y., his old home.

Max Dochour, Louisville, a native Lancaster countian, who has resided in Kentucky the past dozen years, is visiting Lancaster relatives.

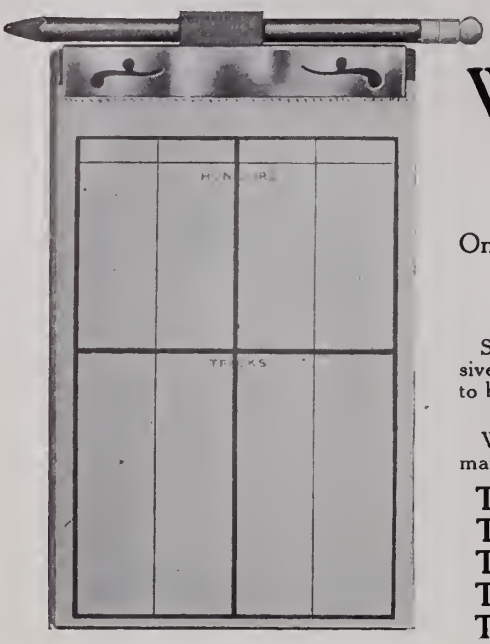
B. Frank Hershey, with John B. Roth, Jr., leaves the latter's employ Sept. 1 to take a position with a Williamsport, Pa., firm. Harry Keller, also at Roth's, is visiting Atlantic City and New York.

The following jewelers recently visited Lancaster: H. F. Mowrer, Strasburg; George Gehman, Terre Hill, Pa.; S. H. Miller, Mount Joy; Robert Hudson, Helm; Jacob Fisher, Elizabethtown; R. B. Fegley, Mount Joy.

Marcus Edelstein is visiting New York and Paterson, N. J., being the guest of his brother, Jeweler A. L. Edelstein, at Paterson. In his absence another Paterson brother, Sidney M. Edelstein, has charge of his business.

The firm of Soutter, Buchanan & Young having dissolved partnership, a large number of friends of John S. Soutter, last week, gave him a farewell dinner, at which he was presented with a beautiful silver loving cup, furnished by S. Kurtz Zook. Mr. Soutter will engage in business in Boston.

Charles Herrick, Oberlin, O., has entered the Ezra F. Bowman Technical School as a student in watchmaking. John J. Bowman and Charles E. Bowman, of Ezra F. Bowman's Sons, at a late meeting of the Lancaster Gun Club, were elected a director and auditor, respectively.



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One of the many novelties that we make and offer at reasonable price

Suitable for a card prize or inexpensive gift. They have only to be seen to be appreciated.

We have specialized for years in the manufacture of goods for

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I SOLD $1,000 to $3,000 per day at a handsome profit over cost of goods. I just closed a sale where I made $12,000 profits in 60 days on $60,000 sale. I will gladly give you the name and address of this house. I can give you any amount of goods on memo. desired. I personally conduct all large sales. I have never made a sale without a profit.

Jewelers never fail after my sales. Look up my record for 15 years; look up the other fellow's also. I am booking Fall sales now; be quick if you want me to conduct your sale as I am compelled to turn away many sales every year. First come, first served is my motto, and 100 cents on the dollar is guaranteed on your goods; 25 to 50 per cent. profit on goods I will give you on memo.; you pay only for what you sell. If you have a good stock in a city of 50,000 to 300,000 I can make you $5,000 to $10,000 profits in a few months. Why waste time? To consult me costs nothing. I am not connected with any other auctioneer. Address the man with a record of more successful sales than any other in America—that is

DAN I. MURRAY

3 Maiden Lane, New York

151 Wabash Ave. Chicago

512 Race Street Cincinnati, Ohio

Established 1879

LOUIS W. HRABA

29 East 19th St., New York

Manufacturer of

Fine Leather Goods

Exclusively for the Jewelry Trade

The LINE of QUALITY



Factory Inspection

Having a high standard of excellence to maintain, our factory inspection is extremely rigid. Every piece of jewelry that we manufacture is critically examined by competent inspectors after each operation and the smallest imperfection is detected. Thus we maintain our reputation and protect our customers, who may feel absolutely sure that every article which they purchase will be perfect and possess every essential feature of quality.

Prices Low Quality Considered

Manufacturers of 14k. and 10k. Brooches, Diamond Mountings, Festoons, Pendants, Scarf Pins, Links, Tie Clasps, Studs, Lockets, Bracelets, Ear Screws and Drops, Collar Buttons, Hat Pins, Cuff Pins, and Combination Sets.

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NEW YORK OFFICE 13·MAIDEN·LANE

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Canada Notes.

The assets of J. N. Poirier, Valleyfield, ue., have been sold.

M. C. Neff has purchased the business of S. Creighton, Ponoka, Alta.

Fred. Bews has purchased the business of yle & Allum, Ltd., Revelstoke, B. C.

A. R. Traynor has bought out the jewy business of W. E. Cumming, Lumsden, an.

Harry Ryrie, of Ryrie Bros., Ltd., Toto, Ont., is taking his vacation at the ousand Islands.

Adams & Waddell, Toronto, Ont., have solved partnership, the business being ntinued by J. R. Adams.

The Imperial Optical Co., Ltd., Toronto, t., has acquired the business of the West- Optical Co., Ltd., Winnipeg, Man.

A. Dawson is removing his place of busiss from 240½ Carlton St. to the corner Carlton and Ontario Sts., Toronto.

Mrs. W. E. Cumming, Lumsden, Sask., o also carried a stock of furniture, has ld out the latter department of her busiss to E. Troughton.

A. C. Johnston, of Johnston Bros., Montal, has left for Europe on a purchasing ur. Pforzheim, the great jewelry mart in rmany, is one of his chief objective cenrs.

Out-of-town jewelers calling on the Toto, Ont., trade, last week, included: J. Young, Brantford; J. McIntyre, Chatam; R. F. Dale, Harriston; W. A. Clark, uelph; A. Neely, Bradford, and R. N. assett, Whitby, all Ontario, and W. Anews, Winnipeg, Man.

The following representatives of the oldsmiths' Stock Co., Toronto, left for eir respective fields, last week: R. J. bbs, northwest and British Columbia; J. Easson, Montreal and eastern Ontario; D. Thornloe, Quebec and Maritime rovinces, and J. F. Logan, western Ontrio. Walter J. Barr, president of the me company, has returned from a three eeks' vacation at Penetanguishene.

Several United States Secret Service dectives have been in Montreal, recently, in onnection with an alleged smuggling of ousands of dollars' worth of diamonds. Ir. Twohey, who is in charge of the United tates customs, states that so far as he is ware no seizure has yet been made. It is lleged that the diamonds were brought rom England and passed through the nited States, but the man who had them n his possession kept so far ahead of his ursuers that he got back safely to Canada efore an arrest could be made.

On Wednesday, Aug. 4, a negro named ohn Smith went into the jewelry store of . C. Kent, 257 Yonge St., Toronto, Ont., nd after looking at some goods under the retense of wishing to buy, picked up a old watch and walked out. He was folowed by a woman clerk when he put his and to his pocket as if to draw a pistol, hreatening to "blow her head off" if she alled out or followed him up. He then an off and made his escape. The police ere at once notified and, on the following aturday, Detective Newton met the man n the street and arrested him. He claimed o be able to prove an alibi When taken to olice headquarters he made a sudden break for liberty, but was soon recaptured and identified as the robber. He was arraigned on Monday on charges of robbery and threatening to shoot and was remanded for a week. Smith is said to be only 18 years of age.

Detroit.

George Johnston has returned from a vacation spent in New London.

J. P. Walton, Durand, was a purchaser in this market, a few days ago.

Robert S. Lockhart, Jackson, was in the city, last week, buying show cases.

W. E. Counter, watchmaker for Hugh Connelly spent some time visiting at Simcoe, Ont., recently.

Bert Weyhing has been away on a vacation at the St. Clair Flats, where he had excellent luck as an angler.

Mr. Forth, formerly diamond man for Wright, Kay & Co., was in the city, last week, and visited old friends. He is now located in the east.

Mr. Hunt, of J. R. Wood & Sons, New York, stopped over on his way back from the Omaha convention, last week, to exhibit his line to the trade.

Traub Bros. & Co. have practically finished the alterations to their store at Woodward and Grand River Aves. The place has been practically made over from basement to roof and is now an up-to-date store with every convenience. A beautiful cut glass and stationery room has been set aside in the basement under the store proper, while there is also a white room for silver. The main floor is finished in walnut and the show case room has been enlarged. Upper floors are given to stock rooms and factory.

Pacific Northwest.

T. J. Parker has located in the B. Y. Rainey building at La Crosse, Wash., and is making a specialty of watch repairing.

H. A. King, a lapidary and jeweler of Eureka, Cal., has been visiting Port Orford, Ore. While there he made quite a collection of agates.

E. E. Teape, Sandpoint, Idaho, has sold his business to C. E. Newman, Minneapolis. It is Mr. Teape's intention to make a study of optometry in an eastern school, and later he will return and locate at Boise City, according to the present plans.

Wm. N. Burnite, who recently started in business in Roanoke Ave., Riverhead, N. Y., has an attractive letterhead bearing the inscription "Get it right—from Burnite." Mr. Burnite uses this slogan not only on his letterheads, but in all his advertising.

Members of the Elmira Jewelers' Club held a special dinner at Fair View Cottage, at Bohemia-on-the-Chemung, Aug. 7, which was thoroughly enjoyed by all who participated. There were about 14 members present, who were delighted with the programme which was arranged by a committee composed of Fred H. Ress, Lou Bally and James Swarthout. The following are officers of the club: President, Thomas J. Routledge; vice-president, Clarence Sayles, and secretary and treasurer, Walter Hamilton.

Kansas City.

Oppenstein Bros. sustained a fire loss, last week, of about $2,000.

B. Fricke, Jr., of the Meyer Jewelry Co., is taking a vacation this week.

Harry Snow, of the Meyer Jewelry Co., went up to Chicago for a couple of days, last week.

Bert Chapman, with J. R. Mercer, has returned from a vacation spent at South Haven, Minn.

Louis Arkoff and S. Simon have been added to the force of jewelers of the Porter & Wiser Jewelry Co.

Mr. Inkelhans, who has been with the Margolis Jewelry Co., has accepted a position with Harry Gunther.

C. E. Manor has returned from Havre, Mont., where he has been conducting a sale for the Havre Jewelry Co.

Miss Cathryn Porter, of the Porter & Wiser Jewelry Co., is spending her vacation in Eureka Springs, Ark.

Ben Leach, watchmaker for J. R. Mercer, has gone down to his old home in Higginsville, Mo., to spend a vacation.

Arthur Laach, with J. R. Mercer, some time ago, but now in Seattle, Wash., was married, recently, in Killburn, Wis.

H. A. Bump, Oklahoma City, Okla., was a recent visitor to this city, on his way home from the convention at Omaha.

R. S. Hart, Warsaw, Mo., was in this city, last week, buying an opening stock of jewelry for his new store in that city.

D. B. Ward, of D. B. Ward & Co., is back from the convention, and looks able to stand another one, even in hot weather.

H. W. Porter, of the Porter & Wiser Jewelry Co., has just returned from Texas and Old Mexico, where he has been spending a vacation.

Noble Fuller, of the Edwards & Sloane Jewelry Co., and Mrs. Fuller leave, next week, for a pleasure trip over the Great Lakes and into Canada.

C. L. Palda has taken a position with the Woodstock-Hoefer Watch & Jewelry Co., and will travel in the State of Iowa, where he already has a large acquaintance in the jewelry trade.

Geo. H. Gardner, Pawhuska, Okla., stopped off in Kansas City, last week, on his return from the Omaha convention, after having spent a week visiting in Iowa.

Commodore Kiger, of the "Kansas City," and also of the firm of C. A. Kiger Co., has left for a trip down the Missouri and up the Mississippi Rivers to Alton, Ill.

The following jewelers called on the trade during the past week: C. A. Stevens, Nickerson, Kans.; A. Zurcher, Marceline, Mo.; J. W. Winkler, Holdenville, Okla.; C. H. Reideman, Vinita, Okla.; Amos Plank, Hutchinson, Kans.; W. S. Noble, Drexel, Mo.; C. E. Tieman, California, Mo.; A. Y. Boswell, Tulsa, Okla.; C. D. Morse, Osceola, Nebr.; T. S. Lidstone, Dearborne, Mo.; Mr. Doolittle, of Beaulieu & Doolittle, Sabetha, Kans.; G. E. Read, Lebanon, Mo.; Jas. Pizinger, Olmitz, Kans.; W. Edmonds, North Topeka, Kans.; Mr. Hixon, of Carlson Jewelry Co., Richmond, Mo.; A. W. Holmes, Bonner Springs, Kans.; Geo. Baer, of Spencer Drug & Jewelry Co., Lee's Summit, Mo., and J. A. Inglis, Higginsville, Mo.

CHAS. KELLER & CO.

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SEVENTY-ONE NASSAU STREET, NEW YORK CITY

MANUFACTURERS OF 10KT.
AND 14KT. JEWELRY FOR THE
JOBBING TRADE ONLY.

NOT CONNECTED WITH ANY FIRM OF A SIMILAR NAME.

Mr. Retailer:

The SOLIDARITY case is a Comparable Case.
It's "the Case that **Courts** Comparison."
It's a Quality case at a Quality price,
with no deviation
in either price, quality or method of selling.

Any JOBBER can supply you.

SOLIDARITY WATCH CASE COMPANY
(Established a Quarter of a Century)
54 Maiden Lane - - New York
D. E. D. McMURRAY, President JOHN W. SHERWOOD, Vice-President
LOUIS J. MONTAGNON, Secretary-Treasurer

Cincinnati.

Geo. Newstedt returns to-day from the cific Coast.

Arno Dorst of the Dorst Co., is taking a ort vacation.

Frank Herschede and family have re-rned from Michigan.

George Sellmeyer, with the E. & J. Swi-rt Co., is in Michigan for two weeks.

Joseph Mehmert will leave for New rk and other eastern cities, this week.

Geo. B. Hovekamp, with the Miller Jew-y Co., has gone to Niagara Falls for 10 ys.

Victor Gebhardt, of Gebhardt Bros., re-rned, Monday, from a pleasure trip spent Michigan.

John Herschede, of the Herschede Hall ck Co., leaves, to-morrow, for Washing-n and other eastern cities.

A. E. Johnson, Norwood, recently pur-sed the Ditto stock at Versailles, O., ex-cting to enlarge his store at Norwood.

Mr Lindenberg, of Lindenberg & Fox, o returned from a successful trip. Aug. leaves for the south in a week or 10 ys.

Theodore Neuhaus & Co. will open up eir plant for work, Aug. 22, after being sed for two weeks for repairs to the achinery.

A. G. Schwab, of A. G. Schwab & Sons, d his wife, after spending four months uring Europe are now in Paris, and ex-ct to return home early in September.

Wm. Pflueger, of Joseph Noterman & ., left for the west, last week, and Mr. B. Osthoff, of the same firm, left for s regular Fall trip at the same time.

Herman Lange, the well-known Vine St. weler, with his daughter, is visiting the rthwest at present. They are spending me time in the Yellowstone Park before ing to the Pacific Coast.

The sympathy of his friends in the trade as extended to Mrs. Harry W. Devitt, of ewport, Ky., owing to the recent death her husband, a well-known watchmaker r the Clemens, Oskamp Co.

Out-of-town jewelers here the past week rchasing stock included: G. H. Ashton, iddletown, O.; J. W. Tufts, Loveland, .; R. D. Washington, Russell, Ky.; Wm. Metzger, Lexington, Ky., and C. S. Haa n, Shelbyville, Ind.

S. Gilsey, of S. & H. Gilsey, was recently ected a member of the committee to plan d arrange the outings for the Cincinnati erchants and Manufacturers' Association. here are to be three—the first one Aug. , at the Lagoon; the second Sept. 1, at hester Park, while the third, Sept. 8, will a boat ride on the Ohio river.

The Cincinnati Wholesale Jewelers & anufacturers' Association held a regular onthly meeting, Aug. 13, at which the utine business was transacted. The boost-g of Cincinnati as a jewelry center will pushed with renewed vigor this Fall as a sult of much eloquence and good resolu-ons by many of the members of the asso-ation.

Philip Horr, the leading jeweler of urora, Ind., has been nominated for Mayor f the city of Aurora on the Democratic cket at the recent primary elections; he as city treasurer for several years, which office he held so satisfactorily that he could have been re-elected, but he positively declined to run. His nomination for Mayor was a case of the office seeking the man, as his many friends only succeeded in getting his consent after much earnest and persistent solicitation.

The Cincinnati Retail Jewelers' Association held its second annual outing, Wednesday, Aug. 18, at Chester Park; as 10,000 tickets were distributed free, an immense crowd attended, and a large percentage of all retail jewelry stores, wholesale jewelers' offices and manufacturers' shops closed their doors for business for at least a half-holiday, if not for the day. The object of these outings is to bring together the jobbers, manufacturers and retailers where they can meet socially and try to create a strong fraternal feeling in the trade.

F. A. Reid and Mrs. Gertrude Brown, who were arrested at Columbus, O., Friday night, with a trunk full of jewelry, are believed by the police to have been in Louisville and Cincinnati recently, from pawn tickets found in their baggage. Reid was caught in a pawnshop, where he was trying to pawn some rings and a watch, and the woman was arrested at the railway station. Many keys and burglars' tools were found in the trunk; pawn tickets from several cities were found on Reid, also a plush box containing opals, sapphires and rubies, which had been taken from rings, with considerable other jewelry.

Harry W. Devitt, for the past five years a watchmaker for the Clemens, Oskamp Co., died very suddenly, Aug. 10, at his home in Vine St., Cote Brilliante, back of Newport, Ky. He was taken ill on the night of Aug. 5 with appendicitis, which was followed by a complication of diseases. Deceased was born at St. John's, New Brunswick, Canada, in December, 1856, and for the past 30 years he has been connected with the jewelry trade. For years he was foreman of the Columbus Watch Co., later was with the Waltham Watch Co. and the Elgin National Watch Co., and for the past 13 years had been with the Clemens, Oskamp Co. He was a prominent Mason and well known in bowling circles. The funeral services took place at his late home, Friday, and the remains were cremated the same afternoon.

Pacific Coast Notes.

A new store of fireproof construction is being erected at Bishop, Cal., and will be occupied, when completed, by R. W. Scott.

J. W. Shanks has purchased the stock and business of Max Heymann, 425 K St., Sacramento, Cal., and is holding a special sale to make room for stock of his own selection.

Ed. E. Wood, Modesto, Cal., is moving into new quarters, and when firmly established in the new store, which is located in the Masonic building, on I St., expects to have one of the finest stores in the valley.

James G. Guard, Bakersfield, Cal., is preparing to open a new store at Maricopa, a new town that has been started near Bakersfield. He was in San Francisco recently, purchasing supplies, and will have a manufacturing department in connection with the store. The new establishment will be located in the Torpey & Jones building, and will be ready this month.

Omaha.

C. L. Shook left, last week, to spend 10 days visiting his father in Canton, O.

H. S. Knapp, with the Shook Mfg. Co., is visiting his mother at Bertrand, Nebr.

Alvin Kaas, with S. W. Lindsay, is spending a two weeks' vacation in Denver, Colo.

M. Berland, Lake Mills, Ia., has taken a position with Albert Edholm in the watch department.

E. Paul Shaw, with S. W. Lindsay, accompanied by his family, has returned from an outing at Onawa, Ia.

Harry Ryan, son of Geo. W. Ryan, Mawhinney & Ryan, left, last week, to spend a month in Wyoming.

O. C. Homan, with the C. B. Brown Co., is making his semi-annual watch inspection trip over the Missouri Pacific lines.

John Hendrickson, of Gustafson & Hendrickson, left, the latter part of the week, for a short fishing trip in the lakes of Minnesota.

J. L. Jacobson will move from his present location in the Arlington block to the Douglas block, S. E. corner 16th and Dodge St.

Harry Greenblatt will leave, this week, for an extensive trip to the coast to join his wife, who has been spending several weeks there. They will return to Omaha, Oct. 1.

Joseph P. Frenzer will supply the silver loving cup for the Omaha *World-Herald*, to be given to the winner of the automobile endurance contest held in this State, Omaha, Aug. 17-18.

C. A. Williams and N. P. Frandsen have returned from a three weeks' fishing trip at Big Horn Basin, Wyo. Mr. Williams left, a few days later, on a business trip through Nebraska and Colorado.

Albin Cecha, a jeweler at 1248 S. 13th St., was stabbed and seriously injured recently while returning from Ralston with a party of friends. Mr. Cecha received a blow in the mouth, followed by a knife thrust in the side, from one of three men who were walking behind the party. The injured man is in a serious condition. The three men were arrested.

Since the National Jewelers' convention, held here, the local jewelers have been receiving nothing but words and letters of praise for the success and businesslike manner in which the proceedings were carried out. The business end was more successful than anticipated. While Omaha is not a city of many amusements, there were enough pleasures to keep the visiting jewelers and their wives busy. Many representatives whose firms were not represented in the exhibit hall, but showed their goods in private rooms, expressed deep regret that their stocks were not shown on the main floor. A noticeable feature was the delay for many minutes after the several sessions had been called to order, owing to the jewelers' congregating in the convention hall. While the roster showed a large attendance, there were many who stopped at other hotels, and thus were not on the register.



We present herewith illustrations of two bronze Bas-reliefs — Hendrick Hudson and Robert Fulton.

Made in the following sizes

Mounted on Oak, 8¾ in. x 12¼ in.,	Hudson or Fulton	- Retail Price,	$5 00
" " " 12½ " x 16¼ "	Hudson and Fulton	"	10 00
" " " 17½ " x 23 "	Hudson or Fulton	"	30 00

Trade Prices furnished upon Application

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Particularly appropriate for the coming celebration in September, and orders can be filled at once



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WORKS: Providence and New York

Pittsburg.

TRADE CONDITIONS.

The local outlook is promising and is indicated by the healthy condition of trade generally throughout this section. For instance, it is estimated that there are now 225,000 men on the payrolls of manufacturing and other industries of the Greater Pittsburg section, and that means the payroll of the workingmen of this beehive of industry now amounts to nearly $1,000,000 a day. That is what it totals when the mills run to full capacity. These mills are now operating to at least 90 per cent. of capacity. In fact, some of them are working full time, while others are working up to 92 per cent. With the warm weather at an end everything will be going full time. The same can be said of the coal and coke regions. The demand for steel is reported great, and that is what the local jewelers banks on. When he sees the steel business booming here he begins to anticipate profits in his business. There is a strong belief among jewelers generally that a big revival in trade is about to take place. Some report collections a little slow, but everything is righting itself towards a splendid season of prosperity. The predictions are that it will last for several years after its arrival.

Mr. and Mrs. J. C. McKelvey have returned from Atlantic City.

J. Allison Reed who spent several weeks at Belmar, N. J., is again back at the store.

M. W. Rihn and his wife and family have gone to Cresson Springs to spend the remainder of the month.

Theodore Frey, the North Side dealer, has installed a large clock in the band stand at West View Park. It is proving an advertisement for his house.

Samuel F. Sipe has been doing some clever advertising bearing on the tariff question and his shipments of diamonds from the diamond markets to Pittsburg.

S. Hudis, of the S. Rosenbaum Co., was in Providence and New York, last week, buying stock for his house. The company is erecting a new addition to its building, at Fifth Ave. and Market St.

J. Alexander Hardy, of the Hardy & Hayes Co., who left several days ago for Lake Chautauqua to take a few days' rest, wrote that he would stay sometime longer since he is not feeling well.

Steele F. Roberts left last Thursday night for Canada with the Iron City Hunting & Fishing Club, an organization composed of Pittsburg business and professional men, who spend a month each year north of Toronto.

The city of Pittsburg is wrestling with the problem of building a new City Hall, and if it does a huge clock will be placed in the dome of the building. A local architect has prepared a plan, showing a 45-story structure.

Charles W. and J. Harvey Wattles, of W. W. Wattles & Sons, left last Thursday morning in their automobiles for Lake Chautauqua, N. Y., where they will spend the next three weeks with their families fishing and having a good time.

Abraham Lewis who, last winter, filed a petition in bankruptcy has been discharged of his debts. Lewis has been considering the advisability of adding an optical department to his store in 6th St., but says that business has been so poor that he does not believe he will do so.

The United States District Court has referred the petition in bankruptcy, filed two weeks ago by Robert Winters Brady, of Washington, Pa., to H. R. Myers, the referee in bankruptcy, with headquarters at Washington, for further proceedings. A copy of the schedules was sent to him. It is expected that a receiver will be appointed in a few days to wind up Brady's affairs.

Henry Terheyden, who owns a copy of Murillo's great painting, "Conception of the Virgin," has placed it on exhibition in the window of a store in Smithfield St., where it is attracting great attention. The original was presented to the Church of Transfiguration, New York, by J. P. Morgan, and cost $10,000. Mr. Terheyden secured the picture a short time ago and had it cleaned and put in good condition. Its beauty attracts much attention.

Newark.

Carl Schimek, 133 Hillside Ave., has gone into the jewelry manufacturing business.

Mr. Frazier, of A. T. Wall & Co., Providence, R. I., visited many firms in town last week.

Miss A. Wittke, daughter of Paul Wittke, an Elizabeth jeweler, is making a sojourn at the seashore.

The B. M. Shanley, Jr., Co. has made an addition to its factory and has increased its working force by 30 men.

Herman Schwartz, who has been on the road for the Charles C. Wientge Co., returned Saturday from a tour of New York State.

Henry Kohn, father of members of the firm of Kohn & Co., Orchard and Camp Sts., is spending the month of August at Mackinac Island, Mich.

Baseball teams representing the Crescent Watch Case Co. and the Leon Watch Case Co. met last Saturday afternoon. The score was 13 to 14 in favor of the Crescents.

The United States Supply Co. has been incorporated in Newark to deal in jewelry, etc., with a capital of $100,000. The incorporators are: V. P. Mullenpore, Wm. Greenfield and J. Willer, all of Newark.

A fire which started among some rubbish in the cellar of Chas. Krauthamer's jewelry store, Passaic, N. J., early one morning recently was extinguished with little difficulty and the loss incurred was slight.

John Pryor, of the Pryor Mfg. Co., recently underwent a successful operation for appendicitis. Because of this he was delayed in making his far western trip and Robert L. Pryor, of the firm, will make the trip in his place.

Miss Marie Kopp, bookkeeper in the jewel department of the American Oil & Supply Co., has been promoted to cashier in the supply department of the main office. She had been in the jewel department for three years. Mr. Van Orcutt, of the same firm, is spending his vacation in the south.

The agitation started by the Newark Manufacturing Jewelers' Association, calling for the stamping of all goods with the karat and trade-marks, is meeting with much support from all parts of the country and will no doubt be successful. The officers of the association have labored zealously for the adoption of the plan.

George S. Weiss, of the Schwarzkopf Mfg. Co., is back east after a three months' western tour. He intends to return to the west immediately. Mr. Weiss finds some improvement in conditions, compared with a year ago, and believes there will be a big boom before long. William A. Schwarzkopf, of the same firm, has also returned from a business tour, leaving again for the road on Saturday.

E. A. Guenther, salesman for Kohn & Co., had a narrow escape from death in a trolley accident at Waterloo, Ia., last week. The car, going at a rapid pace, ran into an open switch and was overturned. It was filled at the time and a score of passengers were badly hurt, several fatally. Mr. Guenther was hurt about the legs and writes that he is doing business with an ankle in a plaster-of-paris cast.

Herpers Bros'. new brick addition, fronting on Washington St., is now completed except for the fact that the power plant has not yet been installed. The structure will be occupied by Nov. 1. part of it being taken up by the Herpers firm and part of it rented to others. The new structure gives the concern an excellent vantage point from a business standpoint, placing the main factory on Washington St. The firm now has large floor space and anticipates a business which will be commensurate with the increased facilities.

It was a jewelry store robbery in this city which led to the double tragedy at Middletown, N. Y., last week, that shocked this section of the country. In 1903 "Big Tom" McCauley was arrested charged with the theft of gems valued at $3,000 from the store of Titus Pantillion, 215 Mulberry St., this city. "Big Tom" was one of a gang, and along with him a crook known as the "Iron Gall Kid" was arrested. Fenton was on a jury which sent McCauley to jail for six years. McCauley vowed that he would "get" Fenton and several others who helped to jail him, including Police Captain Christie of Newark. Tuesday last he shot and killed Fenton and then blew out his own brains while standing over the prostrate form of his victim.

Two 22-karat gold medals three inches in diameter are part of the quota of 86,000 medals now being struck at the Whitehead & Hoag Co.'s factory for the commission having charge of the Hudson-Fulton celebration to be held from Sept. 25 to Oct. 9. The gold emblems are heavily embossed and are being made at a cost of $260 each. Just to whom they are to be presented the commission has not disclosed. The medals are being made in nine different forms, varying in size and metal according to the purposes for which they are intended, but all contain the same design by the painter sculptor, Emil Fuchs. The Hudson commemoration is treated on the front of the emblems, the central design representing Henry Hudson's boat, the *Half Moon*, with Hudson and six sailors looking over the rail watching the heaving of the lead. Scenery along the river is depicted in the background, and in the margin are the words, "Discovery of the Hudson River by Henry Hudson, A. D. MDCIX." "The American Numismatic Society" and "The Hudson Celebration Commission." The reverse of the medal treats the Fulton idea in a classical design, consisting of three seated draped female figures.

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Significance of the Omaha Convention.

THE fourth annual convention of the American National Retail Jewelers' Association, which closed in Omaha, Nebr., Aug. 6, apparently marked the beginning of a new era in the jewelry business. Significant among other things were the quality of the addresses and the broad-mindedness and eloquence of the speakers. Manufacturers, jobbers and retailers discussed openly and on common ground questions of moment to the entire trade as an integral factor in the business world. Ideas, long pent-up or previously only hinted at clandestinely, were voiced in the open before the trade as a body, so that each could understand the other and, understanding, correct existing evils to the mutual satisfaction of all concerned.

This remarkable gathering of the trade made manifest that wholesome organization is an urgent need and not the capricious desire of a few who love wrangling and superfluous argumentation. It showed clearly that organization begets mutual protection and mutual protection begets better and more business, the material end sought. It showed clearly that education, power, scientific business knowledge, experience and progress have lined up to stamp out antiquated and questionable business methods and to promote the general welfare of the jewelry industry. There was evidenced the healthy growth of a now robust organization which, a few years ago, was considered by some only a perishable embryo, destined soon to disintegrate and fall. Time is building up a factor in the business world to be reckoned with. May the tribe increase!

Credit Where Credit Is Due.

THOUGH much has been said in the trade the past week about the importance of the last convention of the American National Retail Jewelers' Association held at Omaha, and the great advancement in the organization as manifested by this convention, many have failed to realize, or, at least, give full credit to the work of certain men which has been responsible for the great strides made by the national association. To a certain extent it is true that all members of the body are to some extent responsible for its growth, but we should not lose sight of the great work done by the leaders in the association movement who have come to the front in the past year, and who have practically borne the burden of this development on their shoulders. Among them especial credit should be given to the president, J. P. Archibald, for his indefatigable labor, his suggestions for advancement and perfection of the State and local organizations, his work in helping the formation of the new associations; also his personal visits to the officers of these associations and the prominent retail jewelers, jobbers and manufacturers for the purpose of correcting conditions and suggesting ways of getting over difficulties have tended not only to give hearty encouragement to the members of the association, but also to create an interest in the body and a respect therefor by those who are not connected or affiliated with it.

That Mr. Archibald should be chosen again to take up the reins of government is an evidence of appreciation of his work, and is also a subject for general congratulation, as it indicates that the progressive yet tolerant spirit in which the organization has been able to take up and adjust the troubles of its members in the past is to continue in the future. We feel that the trade should not only congratulate Mr. Archibald and the capable body of officers that were elected with him, but also the organization which they have the honor to serve.

Advertising should not be regarded as an expense but as a business investment. Rightly done, it will produce good results.

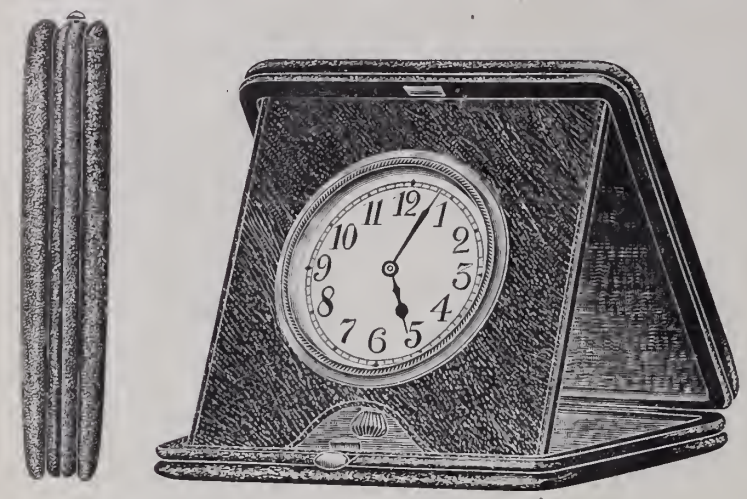
The Time to Wake Up.

THE improvement in business generally noted directly after the tariff bill had been signed continued to increase throughout last week until the wave of optimism as to the conditions in the future began to be followed by a large actual improvement in business that bids fair to make this Fall, and even next year, one of the greatest years that the American merchant has experienced in some time. While it is true that the jewelry trade is one of the first to feel a business depression and the last to feel the resumption, the reports that are coming in from all sections of the country indicate that this industry is already beginning to "come into its own," and that when the Fall season opens the effects of the recent depression will have entirely disappeared.

It, therefore, behooves every merchant in the jewelry trade who has not already done so to awaken to the new industrial conditions, and to act in time to take advantage of the increased sales that will come to him in his community. To do this he must put his best foot forward and encourage the optimistic feeling which his customers will have by showing them that he is prepared for any demands that they make make upon him. He should see to it that his stock is bright and up to date in every way; that new goods are plentiful, and that he is in a position to serve his patrons with the latest novelties that the market affords. He should see to it that his show windows, his show cases and his store generally reflects the new conditions of business and that in speech and in manner he and his employes should show an optimistic, live and progressive spirit, and a realization that good conditions are again at hand.

This is the time for every man to get out of his "rut" and bend all his energy to getting the business that may be had. The

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PERHAPS WE ARE TIRESOMELY PERSISTENT IN DWELLING ON THE INTEGRITY OF **KIRBY JEWELRY.** HOWEVER, WE FEEL THAT IN AN ERA OF COMMERCIAL SUBSTITUTION AND MISREPRESENTATION THE ABSOLUTE HONESTY OF KIRBY PRODUCTS CANNOT BE TOO INSISTENTLY OR TOO FREQUENTLY BROUGHT TO THE ATTENTION OF THE TRADE. OUR UNIMPEACHABLE RECORD AS MANUFACTURERS OF THOROUGHLY GOOD, ARTISTIC AND INEXPENSIVE GOLD JEWELRY SHOULD CREATE IN THE SKEPTICAL AN ASSURANCE OF FAIR TREATMENT AND A CURIOSITY TO SEE THE KIRBY LINE.

H. A. KIRBY MANUFACTURERS OF FINE GOLD JEWELRY

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9-11-13 MAIDEN LANE

progressive and encouraged customer wants to deal with a progressive and optimistic merchant, not with a dead one.

This does not mean that the jeweler should buy more than he can afford, or take unnecessary risks in the hope that a "boom" will carry him through. It simply means that he should not hesitate to buy what he needs, and put his best foot forward in every way, and bending all his energy and abilities as a merchant to buy right and to sell right.

An Important Lecture on Scientific Gems.

ONE of the most interesting lectures that has been delivered of recent years upon the subject of the scientific fabrication of gems was the discourse of Dr G. F. Herbert Smith, of the British Museum, entitled "Constructed Rubies and Similar Products," delivered before the National Association of Goldsmiths of Great Britain, at London, early last month. Though Dr. Smith took up the subject from a scientific standpoint, his lecture was thoroughly intelligible to the laymen, as he made his points in clear and concise language, and in sketching a brief history of modern work on the subject of making gems he emphasized certain matters and explained certain features which enter into the construction of synthetic and scientific stones that have not heretofore been absolutely clear to the trade at large. One of these points—the definition of crystal and crystaline formation as distinguished from a glass-like formation is valuable, and is put in very simple, terse and understandable form.

Through the courtesy of Dr. Smith we are enabled to present a good report of his lecture before the readers of THE JEWELERS' CIRCULAR-WEEKLY, the first instalment of which appears this week on pages 59 and 61. The concluding instalment will appear very shortly. Dr. Smith's lecture is copyrighted in both Great Britain and America.

Importations at the Port of New York.

Weeks Ended Aug. 8, 1908, and Aug. 7, 1909.

	1908.	1909.
China, Glass and Earthen Ware:		
China	$101,497	$63,968
Earthen ware	16,091	11,797
Glass ware	22,512	65,892
Optical glass	8,403	401
Instruments:		
Musical	8,153	11,083
Optical	552	4,489
Philosophical	3,485	2,669
Jewelry, etc.:		
Jewelry	12,547	26,796
Precious stones	257,585	338,248
Watches	17,501	21,826
Metals, etc.:		
Bronzes	548	2,350
Cutlery	15,346	15,559
Dutch metal	.....	.....
Platina	13,814	44,774
Plated ware	.....	...
Silverware	.....	492
Miscellaneous:		
Alabaster ornaments	151	28
Amber	2,825	13,944
Beads	732	4,776
Clocks	3,167	6,486
Fans	504	4,160
Fancy goods	5,535	11,071
Ivory	29,661	14,998
Ivory, manufactures of	247	608
Marble, manufactures of	5,320	11,640
Statuary	1,353	7,054

New York Notes.

Samuel Hart, a New Orleans, La., jeweler, was in town last week.

B. Hyman, of B. Hyman & Co., 2 Maiden Lane, started out last week on a business trip.

G. Percy Clap, of the Daggett & Clap Co., returned to New York, last week from a vacation trip.

J. R. Rutman, vice-president of the E H. Pudrith Co., Detroit, Mich., was a local visitor, recently

William La Rue, silverware buyer for C. D. Peacock, Chicago, is spending a vacation in this city.

G. F. Sherwood, manager of the Chicago office of the William L. Gilbert Clock Co., is spending a vacation in town.

Robert Woodrow, buyer for Cross & Beguelin, 23 Maiden Lane, was kept at home a part of last week by an attack of blood poisoning.

Among the out-of-town buyers in this city last week was N. B. Goldstein, representing the Herzfeld, Phillipson & Co., Milwaukee, Wis.

George Heywood, with the Horton-Angell Co., 9 Maiden Lane, returned last week from a two weeks' vacation spent at Bridgeton, Me.

Mr. Flippin, of Buckingham & Flippin, jewelers, of Lynchburg, Va., was a visitor at the office of THE JEWELERS CIRCULAR-WEEKLY, Monday.

Sam Hotchner, of A. Hotchner & Son, St. Louis, Mo., returned to this city recently from Europe with a large assortment of diamonds.

Mr. Maier, senior member of the firm of Maier & Berkele, Atlanta, Ga., is in town and is making his headquarters with Ingomar Goldsmith & Co., 180 Broadway.

O. M. Farrand, 3 Maiden Lane, has been granted a patent on a combination lock or keyless lock The patent was filed Sept. 17, 1907, and bears serial number 393333.

Irving Baum, diamond importer, 71 Nassau St., sailed Saturday on the *Lapland*. He will visit Antwerp, Amsterdam and Paris and expects to be away until Sept. 25.

Louis Shapiro, who was formerly in the wholesale jewelry business at 12 John St., and who met with financial reverses some time ago has opened a diamond salesroom at 14 Maiden Lane.

I. Levinson, of Levinson & Friedlander, 19 Maiden Lane, has gone abroad for a trip of some months' duration, during which time he will visit the different markets on the Continent.

The business formerly conducted under the name of Gattle, Ettinger & Hammel, will be continued as Gattle, Ettinger & Co. The concern has commodious offices at 170 Broadway. The members of the firm are M. Gattel and I. B. Ettinger.

Irving N. Looker, until recently with the Providence Stock Co., has accepted a position as local representative of R. L. Moorhead & Co. He will be located at 9 Maiden Lane. His territory will include New York, Philadelphia, Boston and Baltimore.

Among the out-of-town visitors last week were: George Shepardson, of the C. A. Marsh Co., and P. J. Cummings, Attleboro; M. A. Krausman, representing the Hunter & Hunter Co., Detroit, Mich., and H. F. Crecilius, buyer for the Bancroft Bros. Co., Columbus, O.

J. T. Montgomery, manager of the New York office of M. A. Meade & Co., 15 Maiden Lane, returned last Thursday on the *Philadelphia* from a two months' trip Europe. He spent most of his time in Germany and was a visitor at Carlsbad.

The Siegel Stores Corporation, comprising the firms of the Siegel Cooper Co., Chicago; Henry Siegel Co., Boston, Mass.; the Simpson Crawford Co., and the 14th St. Store, of New York, has established the office of general merchandise manager for the four stores with headquarters at the Simpson Crawford Store, Sixth Ave. and 19th St. Charles Piers is in charge of the office.

Abraham Schön, a jeweler at 26 Alabama Ave., Brooklyn, told the police last week that he left his 17-year-old son in charge of his jewelry store while he went home to a mid-day meal. A boy about 15 years old came along and got the young man to go into the street to play ball. When the jeweler's son returned to the store he found that someone had entered the place and made away with four watches valued at $50 each.

As a result of watchfulness on the part of a customs' inspector, 24 scarfpins were seized from a passenger leaving the French liner *Bretagne* Sunday morning. As the man with a friend passed the gates to the street, the inspector detected a package protruding from an overcoat pocket. The men were halted and a search revealed the scarfpins, which were found not declared. They were roughly appraised at $200. The man in whose poeket the goods were found said he had forgotten to mention them.

A jeweled collar, imported by Celso del Villar on the *Morro Castle*, April 24 and a jeweled bracelet broken in two pieces, which was imported by Jos. Madreaga on the same vessel, will be offered at public sale at noon to-day by United States Marshal Haenkel in the Post Office building. The foreign value of the jeweled collar is placed at $3,980 with a duty of $2,388, making its home value $6,386. The foreign value of the bracelet is $3,000 with an additional duty of $1,800, making its home value $4,800.

Officers in the New York Navy Yard are interested in inquiries arising in South Dakota, which indicate that a silver service presented in 1904 to the cruiser *South Dakota* by the State whose name she bears never reached the vessel. Reports have it that the service is in a safety deposit vault in the Navy Yard. The commandant of the Navy Yard is on his vacation. Other officers said last week that they did not know that the plate was in the yard vaults, although dispatches from Pierre, S. Dak., said this was a fact.

W. P. Schwartz, of the Pennsylvania Watch Case Co., York, Pa., was in this city last week in the interests of his concern. While here he engaged Charles Alpschul to look after the local trade. Mr. Alpschul will have office room in the Maiden Lane Safe Deposit Co. offices, Broadway and Maiden Lane. Charles H. Phelps, Fair Haven, Vt., has been engaged to take care of the New England trade for the concern. Fred A. Goldman, Philadelphia, will travel through the States of New York, New Jersey and Pennsylvania.

Last Thursday afternoon crowds of people stood about Madison Square listening to the chimes of the big bells which have been placed in position on the 46th story in the tower of the Metropolitan Life building and are being tested by an expert from the firm that made them. In a few days the bells, which are said to be almost twice as high from the ground as any other large bells in the world, will strike every quarter hour. The hands of the big clock are being put in place and within a short time the thousands of passersby will daily note the time from this monster clock.

Aaron Grunberger, 331 E. Houston St., who arrived on the steamship *Lapland* recently, was arraigned last week on a charge of smuggling before United States Commissioner Shields, and was held for the Grand Jury in default of $2,000 bail. When the *Lapland* docked at this port the customs inspectors carefully examined the baggage of the passengers.. Inspector Timothy J. Donohue found in the pockets of Grunberger 12 rings, eight pairs of kid gloves, four pocketbooks and 12 strings of coral. These goods were seized and sent to the Appraiser's Stores for appraisement. His arrest followed the seizure.

The Board of United States General Appraisers has decided that decorated china ware of Carl Rieman, from Gera, entered through the New York Customs House is undervalued. When the merchandise arrived at this port, the collector at Louisville, Ky., on the advice of Appraiser Wanamaker, refused to accept the price at which the goods were invoiced. The appraiser reported that duty should be exacted on a higher basis and this was accordingly done. A local representative of Rieman protested to the Board. General Appraiser Hay, who writes the decision for the Board, upholds the advance imposed by the collector. General Appraiser Chamberlain held that decorated goblets, finger bowls, plates, and sherry glasses from the St. Louis Crystal Glass Co., will have to stand a higher duty.

American travelers who have been bringing into this country foreign goods to fill American homes under the generous regulations of the Treasury Department will find their task more difficult under instructions issued last week by Acting Secretary Reynolds. Hereafter import duties will have to be paid in cases of the $100 exemptions unless the person bringing in the goods has been abroad for two years or more. Regulations heretofore in force enabled non-residents to bring household effects into the United States free of duty in quantities needed to furnish their homes in this country, and of a value suitable to their station in life, provided they had actually lived in one place abroad for a year, or had been abroad two years without a fixed residence. The new order eliminates the one-year residence qualification. Explaining the change, Acting Secretary Reynolds said that the privilege had been abused. Americans traveling abroad for a year would accumulate choice effects, send them to some address at which they had paid a year's rental, and then with the

(*New York Notes continued on page* 89.)



139 BROADWAY

THE LIBERTY NATIONAL BANK
OF NEW YORK

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CHARLES W. RIECKS, Vice-Pres. and Cashier
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1851 — The Jeweler's Bank for half a century in the same location — 1909

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BANK

Broadway and John Street, New York

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THE MERCANTILE NATIONAL BANK
195 BROADWAY NEW YORK
Capital and Surplus, $5,000,000

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FAMILIAR WITH MERCANTILE REQUIREMENTS — ACCOUNTS INVITED

The Market and Fulton National Bank of New York
ORGANIZED 1852 — 81-83 FULTON STREET

CAPITAL, $1,000,000 — SURPLUS, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, - President
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JOHN H. CARR, - - - Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

New York Notes.

(Continued from page 87.)

ent receipt obtain free admission for their ollection.

Fred A Jeanne, the Paris gem dealer, is n town this week, making his headquarters t the Maiden Lane Safe Deposit Co., 170 Broadway

Aaron Lauterbach sailed Saturday on he *Philadelphia* for Europe.

S. Frankel, of Joseph Frankel's Sons, 78 Fifth Ave., sails to-day for Europe on e *Lusitania*.

S. Stern, of Stern Bros & Co., 68 Nassau St., will sail on the *Cincinnati* for Europe, Saturday.

Emanuel Jacobson, of Jacobson Bros., 65 assau St., returned from Europe Friday n the *Lusitania*.

The style of the firm of Francisco Perns 130 Pearl St., has been changed to ernas & Collado.

William Schwarzchild, head of the firm f Schwarzchild Bros., Richmond, Va., was n out-of-town visitor last week.

H J Homrich, a jeweler of Huntington, V. Va., who is a visitor in this city, is aking his headquarters at the Hotel Imeral

Barrett Shaw, jewelry buyer for "The air," Chicago, was in town last week, nd during the latter part of the week went o the eastern factories.

Fred Bush, buyer for a large department ore at Oakland, Cal., returned last week om a trip to Europe, and has been lookng over goods in this city.

George J. Lederer, who is the general assstant in the factory and office of the rovidence Stock Co., is now in the New ork office of the concern.

Louis Harris, of the firm of Harris & oldman, St. Louis, Mo., returned to this ty Friday on the *Lusitania* from a visit to e European diamond markets.

Wm. McGowan has accepted a position ith the Hanlon, Thornton Co., North Atleboro, Mass. He was formerly with Barn & Hull in their local office.

J. E. Millard, jewelry buyer for the anton & White Co., Duluth, Minn., was nong the out-of-town buyers in town last eek. He made his headquarters at 31 nion Square.

Max Oppenheimer, who has been for me time local representative for R. L. oorehead & Co., has resigned his position ith that concern and expects within a ort time to enter the importing jewelry siness.

Lee Reichman, of Reichman Bros., 65 assau St., who returned Friday on the *usitania*, reports an active demand for amonds in the European markets. He t a number of Maiden Lane importers ile abroad.

Word reached this city last week that uben Swartz's jewelry store at Montilo, N. Y., was one of the business places stroyed at that place last week in the fire ich gutted in all 36 buildings in the nter of the business section.

Henry Schwartz, a Chicago diamond aler, returned to this city Monday morng on the *Vaderland* after a two months' sojourn in Antwerp, Amsterdam and Paris. He reported that there is a strong demand for diamonds, and that while abroad he met a number of American buyers. He expects to leave to-day for Chicago.

Ludwig Nissen, of Ludwig Nissen & Co., returned Sunday on the *Cincinnati* from a two months' trip in European diamond markets. In an interview which he gave out to the press upon his arrival he said that the diamond prices abroad are higher than ever for a good quality of diamonds and that the quantities are decreasing.

F. W. Sackett, wholesale jeweler, 59 Maiden Lane, writes that there is a mistake in the stories which appeared in the papers last week relative to the arrest in Europe of Shender-Taneiser, who, it was said, was a former salesman in his employ and who, it was stated, had stolen a large quantity of jewelry. Mr. Sackett states that he never had a man of that name in his employ, nor has he ever been robbed of any jewelry, and that whatever the real status of the case may be the use of his name was evidently an error. The man was arrested by the Russian police and, according to the account reported, was wanted in this city for robbery.

According to a report just issued the imports of clocks and watches into the United States for the month of June, 1909, amounted to $296,412 as against $172,104 for the same time last year. Diamonds reached $3,935,049 for June, 1909, as compared with $736,430 for June, 1908, while other precious stones show $632,332 for the past June, while a year ago the amount fell off to $187,756. The jewelry imported amounted to $75,089 as against $64,525. In the lists of exports from this country clocks and watches amounted to $219,635 last June, while a year ago the amount was $198,599. Jewelry amounted to $93,636 as against $66,802 a year ago, while plated ware shows $66,361 as compared with $48,503 last year.

Joseph Polak, who was formerly employed by S. L. Van Wetzel as general confidential man, has severed his connection with that concern and now represents A. S. Van Wetzel, Antwerp and Amsterdam, in this city. A. S. Van Wetzel was formerly a partner in the house of S. L. Van Wetzel, but the partnership was dissolved some time ago. Mr. Polak is starting a diamond-cutting factory for A. S. Van Wetzel in this city. He returned recently on the *Teutonic* from Europe, where he had been on a business trip to see his new employer. He is, at present, in an office at 71 Nassau St., and has begun employing 20 men, who are for the present at work in a shop in Brooklyn. He expects soon to find a definite location for the factory.

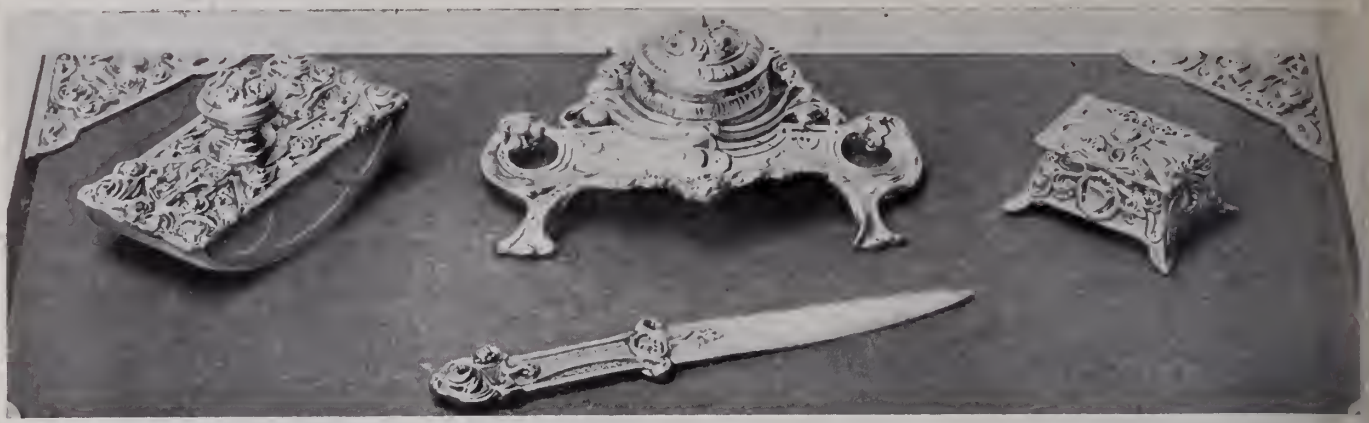
A meeting of the creditors of Samuel Levinson, 69 E. Broadway, was held at the offices of Stern, Singer & Barr, 299 Broadway, Friday, at which time an offer of 15 per cent. was made in composition of the jeweler's debts. Mr. Levinson has been in business for the past 30 years. Some time ago he made unfortunate investments in real estate which affected his health to such an extent that he is now confined in a hospital. Mrs. Levinson has been carrying on the busines of late. The estimated value of the assets is $1,039, of which $600 to $800 is in merchandise, $39 in cash and $200 in accounts. The liabilities aggregate $5,796, of which amount $2,441 is for merchandise and $3,355 is money borrowed from relatives and friends.

A meeting of the creditors of the New York Export & Import Co., 133 Front St., New York; Manila, P. I.; Hong Kong, Calcutta and other cities, was held Friday at the office of Macgrane Coxe, 50 Church St., referee in bankruptcy. About 55 claims were filed and Gustave Skillman was elected trustee under bonds of $10,000. The liabilities are $122,000 and the good assets estimate about $25,000, with $9,000 on hand. The company has merchandise in the Far East estimated to be worth about about $35,000, but on account of the charges and expense of selling it it is thought it will realize about $10,000. The trustee was authorized to carry out a contract with a corporation to sell some of the goods in the Far East. Other business was also transacted.

Diamond and precious stones importers in this city will be interested in the announcement made last week of the appointment of D. Frank Lloyd as Deputy Assistant Attorney-General, to take charge of the interests of the Government in all customs litigations throughout the country. William A. Robertson, Edward R. Wickfield and Martin T. Baldwin, at present assistants to the solicitor of customs, have also been appointed as special assistants to assist the Deputy Assistant Attorney-General. On receiving the information Mr. Lloyd tendered his resignation as first assistant United States Attorney in the Southern District of New York, which was accepted to take effect immediately. The duties of Mr. Lloyd's new office are to take charge of the interests of the Government in the matter of reappraising and classifying importations and the litigation incident thereto, and to represent the Government in all parts and before all tribunals where the interests of the Government require representation. Mr. Lloyd will have his office in the Federal building, but will make his headquarters at the Appraisers' Stores, where his staff of assistants will work.

Fifth Ave. jewelers are interested in a movement to have Fifth Ave. decorated and illuminated during the two weeks of the Hudson-Fulton celebration. By request of the Hudson-Fulton celebration committee, Robert G. Cook, president of the Fifth Ave. Association, called a meeting of a special committee of that organization last Thursday to outline plans. It was voted to invite the co-operation in contributions by members of the association as well as citizens and business men along the avenue. Among those present at the meeting were: Wm. P. Sackett, of the Reed & Barton Co., and J. F. Maynard, of the International Silver Co. A committee on illumination includes the name of Mr. Maynard, and that on decoration includes the name of Mr. Sackett. The Hudson-Fulton celebration, which will occur on the Hudson River from Sept. 25 to Oct. 9, will offer a most excellent opportunity for out-of-town jewelers to visit New York and do their Fall trading and at the same time enjoy the

(New York Notes continued on page 91.)



No. 1036 — DESK SET POLISHED BRASS FINISH

6-inch Ink Stand; Blotter, Stamp Box, Paper Cutter and Pad with Brass Corners, 12 x 18 inches. PRICE, $3.50 FOR THE SET.
Gun Metal Mesh Bags, $1.75 upwards.
Gun Metal Cigarette Cases, 35c. upwards.
Silver Cigarette Cases, $4.50 to $10.00 each.
Smokers' Brass Novelties in Trays, Stands, Sets, Etc.

L. W. LEVY & CO.

ORIGINATORS of Novelties for Jewelers

580-582 Broadway, NEW YORK



THE FUNDAMENTALITY OF

"Tavannes" Movements and "Cyma" Watches

manifests itself in their performance.

ALL TRIALS HAVE PROVEN CONVINCING

They possess all the features required and are fully appreciated by the critical merchants to make a timepiece a satisfactory article of merchandise and,

IN ADDITION TO THIS

TAVANNES Movements and CYMA Watches give most satisfactory results when exposed to the extreme influence of TEMPERATURE, ELECTRICITY or MAGNETISM.



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ILGEN & WAKEFIELD CO.

Successors to AIKIN-LAMBERT JEWELRY CO.

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OUR new Fall line is now ready and our salesmen are calling on the trade in their several territories. Their sample cases contain many popular and salable patterns that defy competition in price and design. We are making a specialty of carrying a full assortment of everything in gold and gold plate that is different from what others are showing, and it will pay you to see these new and attractive goods.

Practical Course in Adjusting Published Price, $2.50 Special Reduced Price, $1.50, Postpaid All Jobbers or Jewelers' Circular Pub. Co.

New York Notes.

(Continued from page 89.)

ervances which will occur at that time. e committee having this great celebration charge has outlined a grand program ich will be well worth traveling many es to see. Because of the low rates of- d by the different railroads through- the country the out-of-town buyers visit New York, where they will be able obtain the latest novelties and most up- ate trade winners to be found anywhere the country and at the same time see celebration. The Merchants Associa- of New York has arranged for special ced rates and jewelers will do well to advantage of this offer.

ses Einer, a jeweler, of 392 Rockaway , complained in the Flatbush Court day that he had been swindled with a iederate $10 bill. Einer vented his feel- against Mike Dorin, who lives at Bar- Island, whom he accuses of springing ad money on him. There was so much ughing over the matter that Magistrate put the matter over until Aug. 25, n an interpreter will be on hand to hear in's side of the story. Dorin cannot k English. Einer said about 10 days Dorin dropped into his store and se- d a small silver watch, priced at $4.50. payment Dorin extended a queer-look- bill, which Einer looked at suspiciously, Dorin assured him it was all right. r took the bill and handed over $5.50 hange. He went next door and showed bill and was informed that it was thless. He rushed back to his shop in le-quick order, but Dorin was gone, e went to the police with his complaint.

Trans-Atlantic Voyagers.

TO EUROPE.

ving Baum, New York, will sail on the *land* Saturday.

aron Lauterbach, New York, sailed, rday, on the *Philadelphia*.

Stern, of Stern Bros. & Co., New k, sails, Saturday, on the *Cincinnati*.

Frankel, of Joseph Frankel's Sons, New York, sails on the *Lusitania* to-day.

an Cottier, of C. Cottier & Son, New k, will sail, Thursday, on the French

FROM EUROPE.

. Schwartz, Chicago, returned from ope, Monday, on the *Vaderland*.

s. Polak, with A. S. Van Wezel, re- ed on the *Teutonic*, recently, from ope.

dwig Nissen, of Ludwig Nissen & Co., York, returned from a European trip he *Cincinnati*, Sunday.

e Reichman, of Reichman Bros., and nuel Jacobson, of Jacobson Bros., both ew York, and Sam Sipe, Pittsburg, and brother, J. C. Sipe, Indianapolis, Ind., rned, Friday, on the *Lusitania*.

H. Case, Durham, N. C., has purchased old established business of R. D. Whit- . He is adding to the lines and will a new stock in time for the holiday e.

Boston.

P. W. Carter is in Marblehead.

Edward Morris is at Beachwood, Me., for an outing.

James Batchelder is in Meriden, Conn., this week.

Elmer E. Knight started, Monday, on a trip through Maine.

S. G. Learned has returned from a visit at Green Harbor, Mass.

George E. Wills, Auburn, Me., was in town several days, last week.

M. J. Atherton is with his family at Mt. Desert, Me., for a month's vacation.

Ernest J. Bailey is spending his annual vacation, yachting on the eastern coast.

Miss Esther Nurenberg, bookkeeper for A. S. Hirshberg, is enjoying her vacation.

H. L. Houghton has gone on a trip to New York, Philadelphia and Ocean Grove.

H. R. Hilton is enjoying his annual vacation at Bailey's Island, Portland Harbor.

Walter C. Harris, of Harris & Lawton, started this week on his annual western trip.

E. W. Byram, of the Wm. L. Gilbert Clock Co., is traveling through Massachusetts.

James Kingman, of the Smith, Patterson Co., is, with his family, at Castile, N. Y., for an outing.

Charles Adams has returned from a cruise along the eastern coast with the Boston Yacht club.

William E. Baird, formerly of the Jewelers Building, has entered the employ of the F. F. Place Co.

Walter B. Snow is at Bear Island, Lake Winnipesaukee, N. H., for a month's vacation. He has a new power boat.

H. F. Barrows, North Attlehoro, visited friends here, last week, while returning home in his automobile from an outing in Camden, Me.

W. E. Geyer, of D. C. Percival & Co., is in Osterville for a vacation, while Martin S. Zerega, connected with the same firm, is at Orleans.

Frank W. B. Pratt has returned from an enjoyable cruise on his new auxiliary yacht *Idyl*. The sail was from the Winthrop Yacht club to Cape Porpoise, Me., and return.

James S. Blake, who is high priest and prophet of Aleppo Temple, Mystic Shriners, was a prominent figure at the outing of that organization, held at Nantasket Beach a short time ago.

Assistant Superintendent Cloutman, of the Elgin National Watch Co.'s factory, is passing his vacation in this section, visiting friends in Waltham, where he was formerly in the watch factory.

In the Lynn Police Court, Friday of last week, Harry Osler was found guilty of the larceny of jewelry valued at $75 from A. H. Portnor, of 19 Tremont St., Lynn, and sentenced to serve four months in the House of Correction.

A. R. Harmon, London agent for the Waltham Watch Co., sailed, Saturday of last week, for england after several weeks in this country. R. A. Kettle, manager of the Chicago office of the Waltham Watch Co., was in town on business, last week. E. Charles Fitch was here from Montreal, last week.

The E. Howard Clock Co. has completed a four-dial striking tower clock for the Methodist Episcopal Church at Chatham, Mass.; a watchman clock system for the Westchester County Courthouse, White Plains, N. Y.; a time-piece tower clock with four illuminated dials for the City Hall at Georgetown, State of Washington; an illuminated double dial post clock that was shipped to Chattanooga, Tenn.; a watchman's clock system for the Davis Mills, Fall River; a watchman's clock system for the Amoskeag Co., Manchester, N. H.

New Orleans, La.

Coleman E. Adler is in Chicago arranging for furnishings for his handsome new store.

L. D. Fincke, the foreman of the manufacturing department of T. Hausmann & Sons, is on his vacation in North Carolina.

H. Van Os, a trusted employe of the Leonard Krower house, is in the mountains of North Carolina, with his wife, enjoying his vacation.

Louis Hausmann was named by the Governor as a delegate, last week, to the Good Roads Convention, but is at present traveling to join his family in Switzerland.

Moise Waldhorn has returned from his extensive trip in Europe, accompanied by his wife. Mrs. J. H. Watts, the bookkeeper of Mr. Waldhorn, will leave, on Sept. 4, for Asheville, N. C., to remain a couple of weeks.

Leonard Krower, last week, spent a couple of days in Baton Rouge as a delegate, appointed by Governor Sanders, to the Good Roads Convention. He was accompanied by Mrs. Krower and her niece, Miss Beulah Gernsbacher. Another honor has just been conferred on Mr. Krower, the Symphony Orchestra Association having selected him as one of its officers.

Among the jewelry buyers who availed themselves of the invitation to be the guests of our merchants, last week, were the following: Dr. McClure, C. C. Rybiski, Dr. Aucoin, J. B. Rider, I. Peine, Lathrop, A. L. McAllister, R. I. Shannon, E. E. Scoggins, Dampeer, Creer, Alfred Bourgeois, Levy, E. E. Grout, A. E. Morlan, L. L. Parker, Joseph Sarphie, all of Mississippi, Alabama and Texas.

While the jewelry store of G. T. Sadtler & Sons, E. Baltimore St., Baltimore, Md., was well filled with customers Monday afternoon, George Rouff, a salesman, found a strange man crouching behind a counter, clutching a tray of diamonds. Calling for help Rouff pounced upon the stranger and a struggle followed. The two men rolled over the floor locked in each other's arms. Women customers fled from the store and other salesmen gave the alarm. A policeman ran in and found Rouff on top of the stranger, holding him by the throat. At the police station the stranger gave his name as George Swatz, of Chicago, and declared that he had been examining the diamonds on the tray with the intention of buying. A "phony" three-stone ring not belonging to G. T. Sadtler & Sons was found in his pocket, but he had no money. In the struggle the diamonds were scattered, but all were recovered except a diamond hoop, which is missing.

ALEXANDER H. REVELL & CO.

Dayton and Eastman Streets **Chicago, Ill.**



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"BEGIN NOW"

To beautify your store for the holiday season of 1909 and 1910. A new set of fixtures will bring that increased business. Our "Quarter of a Century" experience "is yours for the asking."

Write us to-day for copy of our new loose leaflet catalogue and let us quote you prices.

AUSTIN and STONE

INCORPORATED

ATTLEBORO — MASSACHUSETTS

THE broad guarantee of the "IF FOR ANY REASON" line of Chains, Fobs and Lockets is an everlasting reminder of the excelling quality and character of the goods.

ORDER THROUGH YOUR JOBBER



No Goods sold to Mail Order Houses and Department Stores



I WILL

CHICAGO AND WEST

Western Office:
501 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
5125 Central,
Chicago.

Vol. LIX. CHICAGO, WEDNESDAY, AUGUST 18, 1909. No. 3.

Chicago Notes.

H. E. Farquharson has returned from a western trip.

H. G. Rettig has returned from a vacation at Ludington, Mich.

Frank Whiting, of Whiting & Davis, is making a middle-west trip.

C. J. Roehr, of the Bassett Jewelry Co., is making a trip to Pittsburg.

J. F. Farney, Wichita, Kans., and wife were recent visitors in Chicago.

C. L. Shook, of the Shook Mfg. Co., Omaha, Nebr., was here, last week.

Joe Refkin, with L. Heller & Sons, was here, last week, calling on the trade.

Harry Adler, of Charles Adler's Sons, New York, recently visited in Chicago.

W. A. Fay, representing the Potter & Buffinton Co., is making a northwest trip.

E. Roth, secretary of the Western Clock Mfg Co., is visiting the exposition at Seattle.

E. S. Hyman, of Hyman, Berg & Co., has returned from an extended European trip.

Charles Purdy while on a visit to eastern factories was taken ill while in New York City.

Miss Sadie Landsberg, of Rock Springs, Wyo., is here on her annual Fall purchasing trip.

F. W. Drummond, of the Towle Mfg. Co.'s office, is taking a vacation in northern Wisconsin.

E. T. Wilson, representing the G. C. Hudson Co., North Attleboro, is making a western trip.

Mr. and Mrs. George Thorpe, Sioux City, Ia., are on a two weeks' trip to Glenwood Springs, Colo.

R. T. Hunter, traveler for Geo. L. Brown & Co., is making a trip to Denver and western points.

C. T. E. Smith, salesman for the Chicago office of Reed & Barton, is making a trip to nearby points.

C. A. Rogers, Chicago manager for the Irons & Russell Co., is making an extended trip east and west.

Clemens Oskamp Daller, manager of the Clemens-Oskamp Co., Cincinnati, O., was a recent visitor in Chicago.

Wm. Borgenhagen, of the jewelry department of Norris, Allister & Co., is taking a vacation in Michigan.

O. W. Eckland, traveler for the cut glass department of the Output Co. of America, is making a Pacific coast trip.

W. J. Diggs, local manager of the Jewelers' Board of Trade, is taking his usual vacation to his old home in Maryland.

W. O. Kellogg, Chicago manager of the Watson & Newell Co., is taking a vacation trip to Denver, his family accompanying him.

P. J. Stebbins, of J. K. Stebbins & Son, Ashtabula, O., stopped in Chicago several days on his way home from the Omaha convention.

A. E. Johnson, formerly in the retail jewelry business at Norwood, O., was here, last week. Mr. Johnson expects to locate in the West.

The marriage of F. E. Williams and Miss Harriette Smith took place Aug. 14. Mr. Williams is an enterprising engraver at 151 Wabash Ave.

The marriage of A. Massoun, of Massoun & Pokrass, 161 State St., and Miss Beatrice Glickman was announced to take place yesterday afternoon.

C. L. Morris, formerly a salesman for the Hamilton Watch Co., Lancaster, Pa., has been engaged by F. W. H. Schmidt to take the Indiana and Ohio territory.

Wm. D. Dreyer, formerly of Jones & Dreyer Co., has formed a new company of which he is president, with offices in the Chicago Savings Bank building, to deal in diamonds and jewelry.

J. A. Limbach, manager of the Chicago office of Theodore W. Foster & Bro. Co., is making a northwest trip. R. T. Klickner, traveler, of the same office, leaves, this week, for the Pacific coast.

Miss Ione Garlick, daughter of Charles Garlick, was married on Aug. 11 at San Diego, Cal., to Herold Lakes. Mr. Lakes is a mining man of Denver, at which place the couple will make their home.

Max Ellbogen, C. J. Roehr, T. Hoefer, all of this city, together with W. Kuesel, Milwaukee, were named as a committee to take charge of the affairs of R. J. C. Bott, Milwaukee, in the interest of creditors.

George Spies, of Spies Bros., accompanied by Mrs. Spies and a party, is making an auto tour to New York and eastern points. Richard Spies, of the same firm, has just returned from a three-weeks' trip in the east.

H. C. Strawn, son of George N. Strawn, with E. A. Dayton & Co., has bought out the interest of George Hirt in the firm of Bolstad & Hirt, manufacturing jewelers and case repairers, Seattle, Wash. The new firm will begin as of Aug. 1.

The engagement is announced of Harry H. Miller to Miss Edna Levy. Mr. Miller is the western representative of Hutchison & Huestis. Miss Levy is the jewelry buyer for Despres, Bridges & Noel. Both Miss Levy and Mr. Miller are well known in the trade, and very popular. Mr. Miller is busy distributing cigars to his friends and telling them how it happened.

Three jewelry houses—J. C. Pierik, Lochman Bros. and J. C. Klaholt—appeared before the Board of Review at Springfield, Ill., recently, to protest against the increase in their assessment this year over last. After a hearing the Board reduced the assessment on the fixtures of Lochman Bros. and Mr. Klaholt, and struck from the articles taxed against Mr. Pierik an automobile which he showed he did not possess.

Milwaukee.

E. L. Peterson, Plymouth, Wis., accompanied by his wife, was a recent Milwaukee visitor.

Among the out-of-town jewelers here, last week, were: John Armbruster, Cedarburg; J. B. Kimball, Waukesha, and O. E. Lange, Racine.

Sol. Martin, Jr., former manager of the Peerless Jewelry Co., who recently sold his jewelry business at Evansville, Ind., is now in Milwaukee and will probably open a new jewelry store within the near future.

J. G. Greenwood, formerly a member of the jewelry firm of Fish & Greenwood, Reedsburg, Wis., and lately employed as a jeweler by O. O. Melaas, at Stoughton, Wis., has opened a jewelry store at Wonewoc, Wis. New fixtures have been installed and a large and extensive stock is on display.

Franklin Thomson, secretary of the Wisconsin Retail Jewelers' Association and secretary of the Jewelers' Mutual Fire Insurance Co. of Wisconsin, has returned from attendance at the Minnesota Retail Jewelers' annual convention at Minneapolis and the national jewelers' convention at Omaha. Mr. Thomson was official delegate from the Wisconsin association to the national convention. While at Minneapolis and Omaha Mr. Thomson met with plenty of inquiries concerning the Jewelers' Mutual Fire Insurance Co. of Wisconsin.

Business men in Menasha, Wis., have started a movement to secure a city clock.

Buy Your Jewelry Early

United States Government Crop Estimates Say:

Total Cereal Crop Yield 4,875,920,000 Bushels.
Valued at 3,102,100,900 Dollars.

THIS MEANS GOOD BUSINESS.

Our Country is entering into the greatest Era of Prosperity it has ever experienced.

We Say to the Retail Jeweler, Buy Your Fall Stock of Jewelry Early!

There will be an unprecedented demand for goods which the factories will be unable to supply. You ought to be ready for the business which will come your way when the crops begin to move.

We Are Ready to Supply Your Needs.

L. Bauman Jewelry Co.

Century Building ESTABLISHED 1844 ST. LOUIS

Importers and Jobbers of Diamonds, Watches and Jewelry

St. Louis.

Herman Mauch has gone to King's Lake for a few days' fishing.

Vincent J. Gorly, of Grimm & Gorly, has purchased a new automobile.

D. C. Burchett, Kirksville, Mo., has gone to Colorado on a pleasure trip.

Frederick Haverkamp, of the Elliott Jewelry Co., is confined to his home by sickness.

T. W. Drosten has been appointed a member of the committee on streets of the Civic League.

A. Witt, of the J. Bolland Jewelry Co., will leave, Monday, for a two weeks' fishing trip to Wisconsin.

Edward Kritemeyer and H. Doerng, of the F. W. Drosten Jewelry Co., left, Saturday, on vacation trips.

Edward H. Meier, of the St. Louis Clock & Silverware Co., left, Thursday, on a trip through the southern territory.

Charles Hellwig, of 1209 Olive St., has returned from a two weeks' trip to Chicago. He is having his store completely redecorated.

A. E. Addor, manager of the watch repairing department of the Mermod, Jaccard & King Jewelry Co., left, Thursday, on a vacation trip.

The Range Jewelry Co., Trenton, Mo., has been incorporated by C. E. Range, W. Pennell and Anna C. Range. The capital stock is $5,000.

George Stiefell, manager of the diamond department of the F. W. Drosten Jewelry Co., left, Thursday, on a fishing trip to the northern Illinois lakes.

E. C. Eiseman, manager of the silver department, and Harry Dryer, assistant buyer, of the Mermod, Jaccard & King Jewelry Co., have returned from their vacations.

J. J. McKenna, manager of the Baumann-Nassa Jewelry Co., has returned from his vacation trip, which he spent at the northern lakes. He was accompanied by Mrs. McKenna.

F. H. Hartnagel, formerly with the Mermod, Jaccard & King Jewelry Co., and Edward Teft, formerly of DeSoto, Mo., have joined the sales force of the Hess & Culbertson Jewelry Co.

D. P. Richards, of the Maschmeyer-Richards Silver Co., returned, Tuesday of last week, from a business trip through Colorado and California. He says conditions in that territory look satisfactory.

D. Engelmann, in charge of the store of George R. Stumpf during the absence of Mr. Stumpf on a two months' trip through the west, has just received a letter from Mr. Stumpf, written just as he and Mrs. Stumpf were leaving Seattle for Boise City, Idaho.

A. Bruner, of the E. H. Kortkamp Jewelry Co., who left, June 25, on an extensive trip for the benefit of his health, will return on Monday. He has been to California and Seattle by way of St. Paul and Denver. In a letter to Mr. Kortkamp he says his health has been greatly benefited.

Among the out-of-town jewelers in this city during the past week were: E. L. Hersche, Columbia, Ill.; M. J. Motsinger, Hector, Ark.; A. D. Taylor, Beaver Dam, Ky.; Edward L. Barnard, Altona, Ill.; Fred Simon, Collinsville, Ill.; Mrs. Chris. Burkhardt, Red Bud, Ill.; F. B. Wolff, Chester, Ill.

Manufacturing jewelers of this city will do their part, next week, in impressing upon the thousands of visitors for "Made-in-St. Louis Week" that first-class jewelry is made in St. Louis. The Mermod, Jaccard & King Jewelry Co. will make a special exhibit in five big show windows of all the different kinds of goods made by the firm, including gold and silver work, cups, silverware and stationery. Other firms will also make special exhibits of their own manufactures.

Joseph Ebeling, president of the St. Louis Retail Jewelers' Association, has been elected one of the directors of the new North St. Louis Savings & Trust Co. The company is a North St. Louis enterprise. The stock is held by North End business men, and a peculiar feature is the fact that of the 245 stockholders no one person is permitted to hold more than nine shares of stock. Louis Ebeling, brother of Joseph, and associated with him in business, is one of the stockholders.

Indianapolis.

John A. Bernloehr and family will return this week from an extended western trip.

Asher Gray, of Gray, Gribben & Gray, is home after an automobile trip with his family through southern Indiana. He was away two weeks.

Miss Laura Steffens sailed recently for Europe, where she will remain several weeks. She has charge of the cut-glass department of Charles Mayer & Co.

After a two weeks trip at Lake Maxinkuckee, C. J. Kiefer has returned. His brother, L. A. Kiefer, has just gone to the same resort for a few weeks.

After spending two weeks with his family at Ludington, Mich., Joseph E. Reagan, manager of the Baldwin-Miller Co., is home. His family will return later.

H. H. Bishop, president of the Indiana Retail Jewelers' Association, has returned from Omaha, where he attended the meeting of the National Retail Jewelers' Association.

Accepting a position with Joseph Lucas & Co., Orange, Tex., W. B. Patty left for that city, last week. He was formerly with George S. Kern and came to this city from Louisiana.

Ikko Matsumota has taken a cottage at Lake Manitou for the Summer, and is spending the week ends at that resort with his family. He recently purchased a cottage at the lake.

Jewelers at Fort Wayne have joined with the Retail Merchants' Association in an effort to get a new lighting system of ornamental posts and cluster lights for the principal business streets.

The Fidelity Watch Co. has changed hands, James M. Morris having sold out to William Cheney, in order to engage in the real estate. Miss Deborah Clark has taken a position with Mr. Cheney and has charge of the store.

Indiana jewelers in this city, last week, were: George W. Clemons, Greenwood; S. E. Marks, Coatesville; F. Pennington, Knightstown; J. W. Hudson, Fortville; S. B. Merrick, Plainfield; E. O. Collins, Franklin, and M. I. Kirkman, Pendleton.

John P. Mullally was elected supreme president of the American Order of Owls at the annual convention held in Reading, Pa., last week. Mr. Mullally, who was vice-president of the order for the last year, met with little opposition in securing the higher office. Mr. and Mrs. Mullally attended the convention and from Reading left for Boston, New York, Providence and other eastern cities. Mr. Mullally is president of the Indianapolis Retail Jewelers' Association, and was recently mentioned as a possible candidate for mayor.

Toledo.

George Kapp, Jr., has taken the place of F. J. Eggeman on the finance committee for Romping Day.

Arthur Christen, 719 Cherry St., has had his sign regilded and is making other improvements in his store.

Charles Pfaaf, who recently opened a new jewelry store on Sherry St., has installed a complete optical line and will shortly have an assistant to look after that part of the business. He has also increased his other stock.

The Toledo Police Department is having considerable trouble with sneak thieves who are partial to jewelry and who in the past month have visited a score or more houses and stores and carried off stock to the value of several thousand dollars. A close watch is being kept on the local pawn shops, but up to date none of the stolen articles has been recovered.

The formal opening of the joint store on Superior St. of W. A. Rankin, manufacturing jeweler, and C. R. Parker, optician, occurred this week. The room had been especially rebuilt, including a new front and modern show windows. Mr. Rankin occupies one-half of the store and Mr. Parker the other, the rear portion being fitted up as a joint workshop in which is arranged modern machinery required by the lines of both.

Columbus, O.

Dwight Miller, for 10 years material man for the Hofman Jewelry Co., has resigned and will go to Seattle for his health.

W. B. Tucker, one of the oldest watchmakers of Columbus, will open a repair shop and small jewelry store on E. Long St., near Grant Ave.

E. E. Reeder has donated a gold wedding ring to a couple who are to be married at a street fair to be given by High St. merchants north of the viaduct, during State fair week.

S. A. Reid, who says he is from Birmingham, Ala., and Mrs. Gertrude Brown, who says she runs a boarding house there, are under arrest at Columbus. Reid was taken in by a city detective while trying to sell some rings in a pawnshop, and the woman was arrested later on suspicion. Many jewels, evidently removed from settings, and a considerable quantity of jewelry were found in Reid's effects, and among other things there was a watch which, it was later discovered, had been stolen from Albaugh & Pickering's jewelry store at 81 N. High St. Burglar tools were found in Reid's possession, the police say.

To the Jobbing Trade of the Country

Gentlemen:—Last February I purchased the entire interest of my partner, Mr. Herman T. Regnell, of Regnell, Bigney & Co.

I have reorganized the Company and will do business in the future under the firm name of The Allison Manufacturing Co., makers of high grade goods, and will sell the jobbing trade only.

We are making a most beautiful line, in choice designs, of Brooches, Dutch Collar Pins, Sash Pins, Link Buttons, Scarf Pins, etc., also an exquisite line of enameled goods, Cuff Pins, Combination Sets, etc., tastefully mounted on pads.

You will make no mistake if you give our representative a few moments of your time when he calls upon you.

JAMES ALLISON BIGNEY
For The Allison Manufacturing Co.

Our goods are guaranteed to give satisfaction



We stand back of every article we manufacture

The Allison Manufacturing Co.

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37 Maiden Lane

SAN FRANCISCO OFFICE
Van Ness and O'Farrell Sts.

CHICAGO OFFICE
1205 Heyworth Bldg.

Los Angeles.

George L. Bannister, 309 S. Spring St., is taking a rest at Balboa.

H. L. Winkler, with Montgomery Bros., is taking a two-weeks' vacation.

H. W. Reynolds, of the E. W. Reynolds Co., has just purchased a new residence for $16,000.

George Roberts has taken a position as salesman with Almon G. Stone, 330 S. Broadway.

W. H. Richardson, watchmaker, is now located in the store with Gilmore & Lee, 344 S. Broadway.

Harry Taylor, formerly with Nordlinger Bros., is now with A. E. Morro, corner 9th & S. Broadway.

Ben Kemp, who left the service of the Pacific Gem Co., some time ago, is now living in Hollywood, Cal.

H. G. Donavan, of Donavan & Seamans Co., is en route to New York and the east on a business trip.

Wm. J Getz, formerly of 557 S. Broadway, has moved to a new location near Central Ave. and 7th St.

W. J Wiesenberger has returned from an automobile trip to San Francisco with his father and her uncle

S. Tonradi, for many years one of the leading jewelers of this city, is taking a trip to the northern part of the State.

H. F. Innes, formerly of Dubuque, Ia., is now in the employ of the Pacific Gem Co., of this city, as a traveling salesman.

George Bloom, a jeweler, formerly located at 514 E. 5th St., has moved to a new location on S. Main, between 4th and 5th Sts.

W. M. Marshall, wife of a San Luis Obispo jeweler, is spending a short vacation in this city, accompanied by her son, Archard.

Leonard Cahn, formerly of New York and now of Colorado Springs, is spending about a month in Southern California and Old Mexico.

Clarence S. Coleman, of the Whitley Mercantile Co., is taking a two-weeks' vacation with his wife in the San Bernardino mountains.

P. D. Walsh, of Hambright & Walsh, is spending a few weeks' vacation at Balboa, a seaside resort about 40 miles from Los Angeles.

Arthur Care, head of the material department in the E. W. Reynolds Co., is off duty for a couple of weeks, taking his Summer vacation.

J. C. Fleming and wife, of the J. C. Fleming Co., took an automobile trip to Riverside, a few days ago, in Mr. Fleming's machine.

Montgomery Bros. have on exhibition in their window a large display of cups and trophies, to be contested for at the Canada Club picnic.

Fred and Arthur Turner, traveling representatives for the E. W. Reynolds Co., returned, a few days ago from an automobile trip to San Diego and Coronado.

George Germain, a well known jewelry salesman, has accepted a position with Bassett, Adams & Abel Co., the new wholesale jewelers at 424 S. Broadway.

Percy H. Greer is having a successful sale of the E. B. Bailey stock at 353 S. Broadway. Mr. Bailey announces that he will begin business again with an entirely new stock, Sept. 1.

Among the out-of-town jewelers in Los Angeles, recently, were: M. G. Hale, of N. B. Hale & Son, San Bernardino; C. W. Ernsting, San Diego; Mr. Adams, of Greenwald & Adams, Tucson, Ariz.

F. A. Marcher, manager of the Pacific Gem Co., is traveling in Europe with his daughter and expects to be gone until November. He is combining business and pleasure. His brother, George H. Marcher, is in charge of the company's business.

L. V. Brown, with Nordlinger & Sons, recently made the race from San Pedro to San Diego in the contest for the Lipton cup, under the auspices of the Southern California Yacht Club. The trip down was very comfortable, but when returning his yacht encountered a severe head wind and was 32 hours beating her way back.

Douglas B. Sterrett, gem expert in a geological survey, Agricultural Department, has left here after spending some time gathering information in regard to the gem industry in southern California and Arizona. He gave special attention to peridots and garnets in Arizona and to tourmalines and hyacinths and other stones in California.

San Francisco.

B. D. Body, who represents the Alphonse Judis Co., has been enjoying a vacation in the mountains of Mendocino County.

R. Myers, of R. & L. Myers Co., is now out on the road. Max Bayrut, formerly with this firm, is now with G. Greensweig & Co.

L. Smith, with A. I. Hall & Son, is back again to his duties, after spending his honeymoon at the Summer residence of Mr. Huggins, also of the firm.

W. R. Landram has just returned from a successful trip through the southern part of the State. Mr Bridges, who has offices with him, is now in Portland on his northwest trip.

Harry Lippman, who travels for A. Eisenberg & Co., is now out on the road. Al. Eisenberg, of the firm, is back from his European buying trip and some of the new stock selected by him has arrived.

Among the jewelers here, last week, were: H. E. Rader, Monrovia; Charles Snyder, with E. J. Hyde Jewelry Co., Spokane, Wash.; M. Saier, Fresno; William Jung, W. C. Lean, San Jose, and Mr. and Mrs. W. J. Fritz, Port Townsend, Wash.

Col. A. Andrews is making preparations for the opening of his Diamond Palace, on Kearney St., within a short time. Decorators are still busy and the electric fixtures are not all in place yet, but these will be finished shortly and the plate glass placed in position in the windows. Across the street the new building for the Baldwin Jewelry Co., to be known as the Baldwin building, is rapidly going up and the steel work is now in place. It is hoped to have the store on the ground floor ready for occupancy before the holiday season, if possible. The store to be occupied by Radke & Co., on Post St., is also assuming shape rapidly, and this firm will be enabled to make the move from Van Ness Ave. considerably in advance of the holiday season. In fact, it may be possible to get downtown some time next month.

According to a report received by the Jewelers' Security Alliance from the Pinkerton detective agency in this city negotiations have been opened with Thomas Lundy, a jeweler at 788 Market St., here, who has been twice the victim of robbers within a comparatively short time, for the return of his property. A Seattle detective agency has written to the jeweler that they can locate the burglars and recover the $46,000 worth of goods, lost by the jeweler, but are reluctant to engage in the enterprise until Jeweler Lundy will make an offer of reward different from offers that have already been made. The jeweler has turned over the correspondence from the Seattle detective agency to the police. On April 11, 1908, burglars entered his store and obtained jewelry valued at $45,000; again, on May 20, 1909, $1,050 worth of property was taken. In neither case were the burglars captured. The letters received by the jeweler intimated that the stolen property was buried near this city.

Among the last of the large wholesale firms of the city to locate in permanent quarters in the down-town district is the Gorham Co., which has moved over from Oakland and now occupies an entire floor in the attractive fireproof building at 140 Geary St. Immediately after the fire the concern secured quarters in a prominent location in Oakland, over a bank. A large stock was carried there and business carried on just as formerly. The city trade was supplied as expeditiously as though a location had been secured in San Francisco and daily deliveries have been made since then. The new location on Geary St. could scarcely be improved on, as it is easily reached both by city and out-of-town customers. Building operations have been completed in this vicinity and the surrounding structures are of high-class construction. The Gorham Co. occupies the entire seventh floor of the building and has fitted it up at large expense. A marble wainscotting has been placed in the hallway and the entrance has been further improved. The largest stock of silverware ever carried on the coast is now being shown and the new wall cases, brought out from New York, have been put in place. The lighting facilities are one of the most prominent features of the establishment, there being light from all four sides. The buildings on either side are less than seven stories in height, so that no light is shut out. The shipping room is located in the rear and is reached by a freight elevator. Special fire protection apparatus has been installed.

Savannah, Ga.

S. E. Theus and family have gone to New York.

S. E. Theus, of Theus & Co., was timekeeper at an autocycle race held at Tybee Island, Ga., recently.

R. Van Keuren, of R. Van Keuren & Co., has returned from a visit to the west and the Alaska-Yukon Exposition.

Wolfe Bros., Gastonia, N. C., have opened a repairing department in the store of C. S. Elam, 315 W. Trade St., Charlotte, N. C.

THE GREAT AMERICAN JEWELRY CATALOG

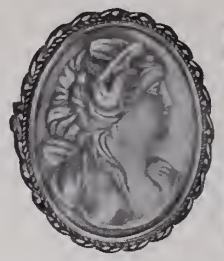
Is a publication of real practical value; it truthfully illustrates those lines of merchandise; best adapted to the needs of the *Jewelry Trade;* its reliability is unquestionable.

SAFETY

With implicit confidence you can use it when ordering goods; it insures you against deception; remember, for every dollar's worth of merchandise you buy you are obtaining positive, intrinsic value.

Write for this catalog; it means much to you.

THE OSKAMP-NOLTING CO.
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Black Onyx Hematite Moonstone and Coral
Established 1863

BLACK ONYX EAR SCREWS in all sizes, set with or without diamonds, pearls, etc., plain and faceted, ranging in price from $4.50 to $75. per pair.

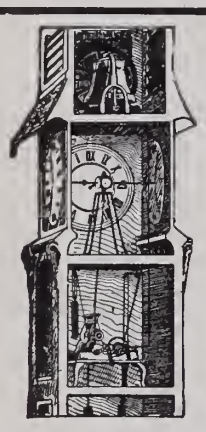
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We also import an attractive line of Necklaces, Manicure Files, Paper Weights, Fancy Goods and Novelties in Agate Jewelry especially suitable for souvenir trade.

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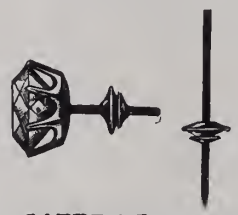
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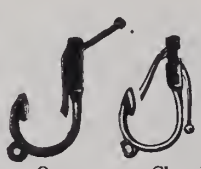
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for all sizes of scarf-pin wire. Guaranteed.

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for ear studs, scarf-pins, etc.

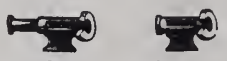


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for unpierced ears.





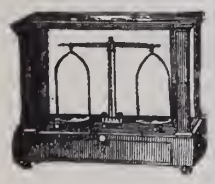
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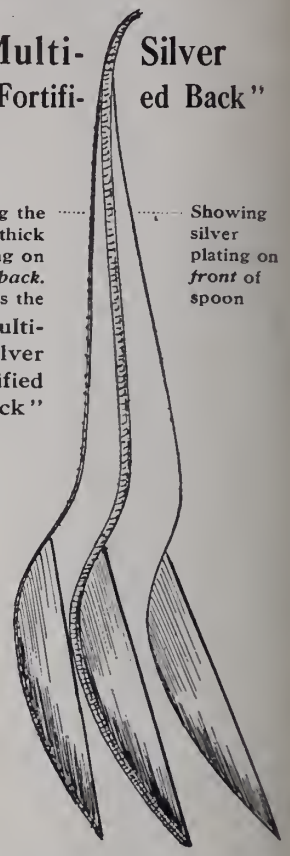
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It occupies no more space than the usual type.
The ends of spindles are detachable, and can be furnished in any length or form, making it possible to use the same machine for all classes of work.
Bearings and all working parts are protected by dust-proof casings.

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E. H. H. Smith SILVER CO'S



IN *addition* to our extraordinary standard plating we put a "Multi-Silver" plating on the entire back of every spoon and fork—the place *wear-resistance* is most necessary:

As our *Multi-Silver* plating is accomplished in one operation, by a new patented process *which we control exclusively,* we get the extra fortification at but a trifle more than the cost of the additional silver:

Our goods have a *standard price and profit for the dealer,* because we take advantage of every invention to make them better:

Send your orders *now* for Fall delivery.

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Manufacturers of
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"Sterling Effects in Plate"
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Special Notices.

Payable invariably in advance.

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SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

EXPERIENCED designer and modeler for silverware desires position. "C. H., 1248," care Jewelers' Circular-Weekly.

FIRST CLASS jeweler and jobber wants permanent position in any part of the United States. Wm. Goldberg, General Delivery, St. Louis, Mo.

YOUNG MAN wants position as watch or clockmaker; single; 10 years' experience. Woticky, 1431 Lexington Ave., New York.

ENGRAVER, young apprentice, wishes position to finish trade; excellent references. Address "L., 1353," care Jewelers' Circular-Weekly.

POSITION wanted by first class watchmaker, good man on railroad work; $30 a week; west preferred. "Z., 1408," care Jewelers' Circular-Weekly.

YOUNG girl desires position with a jewelry house; willing to make herself useful; honest, with good reference. "V., 1356," care Jewelers' Circular-Weekly.

WANTED, position as general letter and monogram engraver and jobbing jeweler; best of references. "K. S., 1362," care Jewelers' Circular-Weekly.

FIRST CLASS watch, clock and jewelry repairer desires position; best reference furnished; city or country. Address A. Schiff, 61 Jefferson St., New York.

YOUNG MAN, 19, wishes a position with a wholesale jewelry house; first class references given. Bernhardt B. Guth 68 E. 113th St., New York.

POSITION wanted as assistant watchmaker and engraver; Middle West or New York State preferred. Address "D., 1375," care Jewelers' Circular-Weekly.

PLATER, first class on jewelry, wishes position; can also do all kinds of plating and finishing; best of references. "N., 1418," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, with full set of tools, desires position in city or country; best of references. Address "Competent, 1441," care Jewelers' Circular Weekly.

YOUNG MAN, 28, practical in all branches of jewelry business, experienced, estimating and as foreman, desires position. Address "C.," 141 E. 56th St., New York.

SITUATION wanted by graduate optician and watchmaker; 10 years' experience; single; go anywhere. Address L. R. Bryant, 85 Walnut St., Willimantic, Conn.

REPAIRER; first class jewelry repairer desires steady position on good work, also new work and special orders. Address "Steady, 1409," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, German, 15 years' experience, full set of tools, wants steady position, best of references. Address "A. B., 1442," care Jewelers' Circular-Weekly.

YOUNG WOMAN wants position with first class jewelry or stone house; 10 years' experience with manufacturer in office. Address "M. L., 1439," care Jewelers' Circular-Weekly.

PRACTICAL watchmaker on complicated and railroad work; 30 years' experience at the bench; tools and references; Philadelphia preferred. Address "S. M. C., 1401," care Jewelers' Circular-Weekly.

COLORER, crack-a-jack on all colors, make solutions, capable of installing and taking charge of plant, seeks steady position; references. Berlin, 104 Monroe St., New York.

WANTED, position as salesman, with good watch and jewelry house, or material house; acquainted in Ohio, Indiana and Michigan. Chas. P. Eisenmann, Three Rivers, Mich.

FIRST CLASS watchmaker, jeweler and fair engraver, of nine years' experience, own tools, wants permanent position by Sept. 1. P. R. Tucker, Box 139, Greenville, S. C.

YOUNG MAN, 23, desires position as optician, engraver and salesman; good references: Pennsylvania or Ohio preferred. Address H. L. Reynolds, 75 Fulton St., Auburn, N. Y.

POSITION wanted by first class jeweler and clock repairer, can help on watches and wait on trade; A1 references; New York State only. "W. S., 1404," care Jewelers' Circular-Weekly.

BOOKKEEPER, long experience in the wholesale jewelry business, having entire charge, familiar with general office work; references A1. "O. R., 1421," care Jewelers' Circular-Weekly.

ENGRAVER, expert in heraldry, monograms, lettering of all descriptions, etching and ornamental work; samples and reference furnished. "M., 1445," care Jewelers' Circular-Weekly.

WATCHMAKER, age 33, first class workman, quick and reliable, would like to change; three years in present position; good references. "S. K., 1333," care Jewelers' Circular-Weekly.

YOUNG MAN, 21, desires permanent position as bookkeeper or assistant; willing and ambitious; 2½ years in jewelry line; best of references. "R., 1423," care Jewelers' Circular-Weekly.

POSITION wanted by watchmaker and jobbing jeweler, used to difficult clocks; over 20 years' experience; steady and reliable man. Address "L. X., 1407," care Jewelers' Circular-Weekly.

SITUATION wanted as watchmaker, Sept. 1; can also assist with engraving and optics; experienced, have all tools; temperate. "Watchmaker," 212 Melbourne Ave., Detroit, Mich.

BY FIRST class engraver and watchmaker, with good, clean record, would like to connect with someone who appreciates good service. Address Room 5, 102 Spring St., Rochester, N. Y.

WATCHMAKER desires position; 10 years' experience; can handle railroad watches; best of references; can do jewelry and clock work and wait on trade. C. E. Carroll, Tupper Lake, N. Y.

WANTED, permanent position, by first class letter and monogram engraver, also good at enamel cutting and chasing; A1 references. Address "O. L. K., 1378," care Jewelers' Circular-Weekly.

SALESMAN desires position with manufacturing jeweler, selling to jobbers in New York City and vicinity; furnish highest references. Address Arthur Lesser, 126 W. 117th St., New York.

SALESMAN, 10 years' experience in retail and wholesale jewelry, white stone specialist, wishes position with reliable house; high class reference. Address "R. A., 1369," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, jeweler and engraver wants position, preferably in middle west or southwest; experienced on all classes of work; first class references. Address Box 190, Camden, S. C.

POSITION wanted by an experienced salesman, about Dec. 1; prefers to travel West for some responsible eastern manufacturer to sell the jobbing trade. "Traveler, 1361," care Jewelers' Circular-Weekly.

FIRST CLASS engraver and clockmaker, age 25, seven years' experience, good references from reliable firms, desires permanent position; will go anywhere, West preferred. "B., 1352," care Jewelers' Circular-Weekly.

GOOD watchmaker of 17 years' experience, can take charge of repair department, good appearance and habits, industrious, wants position with reliable store; references. Address "Reliable, 1399," care Jewelers' Circular-Weekly.

ENGRAVER and watchmaker; first class, experienced engraver and good watchmaker, can do optical work; New England preferred; eight years' experience; age 30; best references. "R. C., 1396," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, with many years' experience among the southern jewelry trade, is open for position with a first class manufacturing concern; services immediately available. "Success, 1381," care Jewelers' Circular-Weekly.

POSITION wanted by young man, Sept. 15 Oct. 1, as assistant watchmaker, jewelry repa er, can do plain engraving; have a first class of tools and can furnish good references. dress "X. K., 1405," care Jewelers' Circul Weekly.

BY STRICTLY first class watchmaker of 25 yea experience on fine complicated Swiss and Ame can work, adjusting for railroad inspection, c take in and deliver work; A1 salesman; good r erences. "C. A., 1432," care Jewelers' Circu Weekly.

HIGH GRADE watchmaker, plain engraver, elry repairer, optician and salesman would a permanent position about Sept. 1; 11 years the bench; American, strictly sober and first class references. "S. A., 1446," care Je ers' Circular-Weekly.

ENGRAVER, with 12 years' experience wit ing houses, graduate optician, desires p with opportunity of learning watch repa have own tools; married; references and sa of engraving furnished. "U., 1398," care J elers' Circular-Weekly.

A YOUNG LADY, who thoroughly understa all branches of the jewelry business, w years' experience, desires a position Nov 1 first class retail establishment in Kansas Mo., or Chicago, Ill. Address "O. A., 14 care Jewelers' Circular-Weekly.

YOUNG man of good address, with 14 years' perience, desires permanent position as sa in jewelry store; thoroughly understands monds, watches and kindred lines, good w dresser, am fully capable of taking entire char A1 references. "C., 1358," care Jewelers' C cular-Weekly.

HAVING had over five years' experience as s order and repair clerk with one wholesale ho in New York, and as I cannot see promotion the future with this firm, I am anxious t a change, hence would like to hear from some in need of intelligent services. "R., 1354," c Jewelers' Circular-Weekly.

EXCEPTIONALLY fine watchmaker, engra and salesman desires situation with first cl house in city of at least 10,000; Missouri adjoining States preferred; competent to ta charge of department or entire store; state t particulars, salary, etc. Address "N. D. 1315," care Jewelers' Circular-Weekly.

TEN DOLLARS for an intelligent man's servic $10; who wants the services of an educated m as caretaker, messenger or at anything? Am notary public of long standing; have had ma years' experience in office work; in perfe health, with the exception of writer's cram excellent references. F. Howell, 496 E. 13 St., New York.

WANTED, position and to put interest in est lished business, by exceptionally fine all-arou watchmaker, jeweler, engraver and optician; ha clean, new, up-to-date small stock of jewel watches, etc.; age 32; New York City expe ence; salary $25; middle Atlantic or New E land States. "Partner, 1377," care Jewe Circular-Weekly.

FORMERLY manager of repair department one of the largest jewelry stores, doing $ repairs a month, wants similar situation; plicated watches, chronometers, adjusting specialty; ability, quickness, sobriety, experienc four languages; very best references and reco mendations. Apply "K., 1308," care Jewele Circular-Weekly.

RAPID, high class railroad watchmaker, jewel engraver and salesman, graduated optici wishes permanent position Sept. 1; was railr watch inspector two years; capable of taki charge; about five years' experience in busine learned under an expert; best wages expecte married, age 29, no bad habits; large town city, south or west preferred; best referen U. S. Webb, Sandersville, Ga.

I AM OPEN for a position as buyer, ma salesman or correspondent with a first house; have clean, successful record of 15 y and exceptional experience in diamonds, w and jewelry and mail order and half-tone ca logue work; am familiar with up-to-date tising methods and mediums, printing, e ing, etc., and know how to move merchandise personal or mail solicitation; am 38 years of a unincumbered and will be ready for busin Sept. 1. Address "Buyer, 1412," care Jewel Circular-Weekly, 501 Heyworth Bldg., C Ill.

SITUATIONS WANTED—Continued.

THOROUGHLY practical and competent watchmaker of 24 years' experience, desires a good, permanent position with a first class retail firm; competent to take full charge of repair department, expert in watch repairs, experienced on railroad and complicated work, graduate and practical optician for 12 years, good jeweler and fine engraver; salary $30 to $35; best reference. "K. Y., 1415," care Jewelers' Circular-Weekly.

A1 experienced traveling salesman is open for an engagement for the balance of this year; gold jewelry line preferred; have traveled middle west and Pacific Coast States; can furnish best of reference or security; none but first-class house with salable line need reply. "Z., 1387," care Jewelers' Circular-Weekly.

ENGRAVER and designer, have 20 years' store and shop experience, thoroughly competent on all kinds of lettering, script, old English, block and Roman plain, ornamented, leaf, open lined and ribbon, block and Mission monograms and combinations, crests and coats-of-arms, etching of inscriptions and subjects on trophies and prize cups, ornamental engraving, chasing, carving, enameling, also die cutting, up to date designing diamond jewelry, class pins and rings, sober and steady; highest references, for the best proposition considered; state wages and particulars. Sample of all above-named work finished. Address "A. P., 1360," care Jewelers' Circular Weekly.

Side Lines Wanted.

SALESMAN, with offices at Los Angeles, having a large, choice established trade on the Pacific Coast, is open for a gold line to call on the retail trade only, on a commission basis; will furnish best of references. Address "S., 1323," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED, at once, first class watchmaker; steady job, good pay. Address Wm. B. Joseph, Schenectady, N. Y.

WANTED, boy; must be acquainted with downtown New York jewelry district. Lindon, 9 Second St., Brooklyn, N. Y.

JEWELER, for ordinary repairing; prefer one who can do clock work. S. J. Lyons, 2258 N. Front St., Philadelphia, Pa.

WANTED, competent clockmaker and engraver, able to wait on trade. G. D. Davidson, 63 Newark Ave., Jersey City, N. J.

WANTED, first class watchmaker and engraver; own tools, best of reference; permanent position. W. Howe, Clearfield, Pa.

SALESMAN wanted for middle west by old-established Swiss watch house. Address "Confidential, 92," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker and optician; steady position; send references and full particulars. Estberg & Sons, Waukesha, Wis.

WANTED, jeweler, accustomed to stone setting class pins; close set and crown set. Address "... 1395," care Jewelers' Circular-Weekly.

WANTED, reliable material and tool man; good place for man with ability; send references. "T., 1394," care Jewelers' Circular-Weekly.

WANTED, good engraver and jeweler; must be good workman; send sample of engraving and state salary. W. T. Loney, Saginaw, Mich.

SECOND Watchmaker and jeweler; steady position; state salary expected, experience and references. A. Hawkins, 727 Eighth Ave., New York.

WANTED, New York City salesman for wholesale jewelry house; only those with established trade need apply. "X., 1434," care Jewelers' Circular-Weekly.

TO GO TO Havana next Winter, a young woman who understands the retail jewelry business; must be a good saleswoman and of pleasing address; give age and reference. Foster & Rayfords, 1 Madison Ave., New York.

WATCHMAKER, clock and jewelry repairer, must be good workman, sober, industrious, one who can wait on trade; salary, $15. Warren & Aden, Paris, Tenn.

WANTED salesman to carry side line of bracelets and combs, on commission. Address, stating terms and territory, F. J. Co., 215 Weybosset St., Providence, R. I.

JEWELER, permanent position in first class store for an all around man. Address, with references and salary wanted, "M. D. E., 1589," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, or watchmaker and optician, Sept. 1; permanent position at good salary; town of 10,000. Fincher & Ozment Jewelry Co., Tuscaloosa, Ala.

WANTED, a first class engraver; permanent position to right party; must be rapid; give references and salary wanted in first letter. Arthur A. Everts Co., Dallas, Tex.

JEWELER and clock repairer, one who can hard-solder, steady position and good pay; state salary expected and references in first letter. C. V. L. Pitts & Son, Kingston, N. Y.

SALESMAN for large retail jewelry house, one with a knowledge of watches preferred. Address, with reference, J. E. Caldwell & Co., 902 Chestnut St., Philadelphia, Pa.

SALESMAN, one who will work on commission on an altogether new line, quick seller and the latest goods, all plate. Aetna Jewelry Mfg. Co., 158 Lawrence St., Brooklyn, N. Y.

WANTED, experienced salesman for the west and northwest; must have established trade; one who can command good salary. A. G. Schwab & Sons, 31 E. 4th St., Cincinnati, O.

AT ONCE, a first class jeweler and clock repairer, assistant watchmaker and engraver; sober and honest; state salary and give references. A. Krautheim, 93 W. Western Ave., Muskegon, Mich.

WANTED, a first class watchmaker, with experience on French and other clocks; must have good references; good wages; close at 6 P. M. Address "R. W. T., 1357," care Jewelers' Circular-Weekly.

WANTED, good salesman and optician; must understand the jewelry business; steady place and good salary to the right party; state name and address. "T. B., 1437," care Jewelers' Circular-Weekly.

WANTED, an all-around watchmaker, clock repairer and jeweler, in a town in New Jersey near Philadelphia; pleasant steady job. Address M. Sickles & Sons, 726 Chestnut St., Philadelphia, Pa.

WANTED, engraver, one who can do watch and clock repairing, also understands optics; permanent position; for one of the large cities of Pennsylvania. L. W. Rubenstein, 54 Maiden Lane, New York.

WANTED, watchmaker and engraver; must be first class workman; $25 per week, permanent position; send references, photo and sample of engraving in first letter. Chas. E. Davis, Great Falls, Mont.

WANTED, a material man, in the west; state age and experience, whether married or single, salary expected, and give references in your reply. Address "I., 1346," care Jewelers' Circular-Weekly.

WANT first class jeweler, repairer and engraver combined; only first class man, with satisfactory references, need apply; a permanent position and good wages for the right man. Humburch Bros., Rochester, N. Y.

WANTED, first class watchmaker and engraver, one who can do jewelry repairing preferred; steady position, salary $25 to $30 per week. Address, with references and particulars, J. Lowinsohn, Birmingham, Ala.

SALESMAN for largest and oldest established jewelry store in the city; must be man of experience and good education; position permanent. Address, with references, W. F. Fischer & Bro. Co., Chattanooga, Tenn.

FIRST CLASS watchmaker and engraver; splendid position at high salary; city of 16,000; fine store, short hours; send sample of engraving and references in first letter. J. S. Pfeiffer, 1826 Broadway, Parsons, Kans.

WANTED, a first class jeweler and engraver; permanent position to right man, in power shop, large store; excellent opportunity for some good man; reference required. J. H. Reed, 38 W. Washington St., Indianapolis, Ind.

ENGRAVING, lettering, monograms on jewelry and silverware, can be learned in four weeks by the wonderful new method of a French-American professor; call all week. Engravers, 30 E. 14th St., New York.

WANTED, good engraver and jewelry repairer; must be able to do stone setting and monogram work; will pay $15 to start with; complete workshop furnished; permanent position; not expected to sell goods. Ferguson & Craig, Champaign, Ill.

WANTED, experienced ring salesmen; salary or commission; mention territory covered. King, Raichle & King, ring manufacturers, Buffalo, N. Y.

SIDE LINE, high grade, expensive, advertised specialty, paying $125 up monthly; samples weigh three to six pounds; good, high-class salesmen wanted who can give it three hours daily when on the road. "F. C. T.," P. O. Box 337, Cincinnati, O.

WANTED, assistant watchmaker, competent to examine watches and estimate work; must be able to do clock work; not expected to wait on trade; will pay $18 per week; store closes 6 P. M., except Saturdays and part of December; permanent position. Ferguson & Craig, Champaign, Ill.

FINE watchmaker and expert optometrist, competent to meet trade pleasantly; full charge of test room; pleasant position and good salary for first class man only; 15,000 inhabitants; fine store; state age (over 30), give references. "Georgia, 1296," care Jewelers' Circular-Weekly.

JEWELER and engraver wanted; good pay and steady position; 500 miles from New York. Address, or call, Emile Dreyer, 75 Nassau St., New York.

A LARGE diamond house wants a competent man experienced in assorting original series of loose diamonds, one who knows values and is capable of assisting in buying; an exceptional opportunity and permanent position for a man of ability; give experience, age and salary acceptable to start. "G., 1397," care Jewelers' Circular-Weekly.

WANTED, at once, a strictly first class watchmaker and engraver; must be sober and reliable and of good appearance and able to turn out high class work only, and know how to take in work; send samples of engraving and full particulars in first letter; a fine and permanent position for a good man; salary $30 per week. Sanders Bros., Paris, Tex.

F. W. BROMBERG, jeweler, Birmingham, Ala., requires immediately the services of a first-class watchmaker, also first-class watchmaker and engraver; send full particulars with references.

IMPORTERS want, Jan. 1, salesman, with established trade in middle west and south; good salary to capable man; address, in strictest confidence, "Loose Diamonds, 1390," care Jewelers' Circular-Weekly.

WANTED, a first class silversmith; wanted a silver chaser and embosser; wanted an engraver who can cut for enamel and thoroughly understands the work in connection with the manufacture of Masonic and society jewels; positions offered are permanent to capable, intelligent and industrious workmen. Address, with references and all particulars as to experience, salary wanted, etc., to Jos. Mayer & Bros., Seattle, Wash.

WANTED, a first class matcher and finisher, must be accustomed to high grade work and have factory experience; to a good hustler capable of taking charge of room we can offer a steady position; must be sober and reliable. Address "L. B., 1286," care Jewelers' Circular-Weekly.

Exchange.

FOR EXCHANGE, fine stock of watches, diamonds, jewelry and sterling silverware, for real estate; clear of debt preferred; write what you have, price and particulars. Address "Jeweler," 327 James St., Syracuse, N. Y.

(*Special Notices continued on page* 108.)

Special Notices.

(Continued from page 107.)

Business Opportunities.

50 GROSS scarf pins, assorted styles, $3.37 per gross, cash with order. Dan I. Murray, broker, 3 Maiden Lane, New York.

OLD established watchmaking and jewelry repairing store for sale, reasonable. Mrs. H. Hintze, 150 W. 28th St., New York.

WANTED to buy, small jewelry and optical store in the New England States; send full particulars in first letter. Address "E. F. O., 1284," care Jewelers' Circular-Weekly.

RIGHT NOW, busy jewelry store, excellent repair business, established 10 years; fine location, Harlem, west side; must leave New York. "J. W., 1440," care Jewelers' Circular-Weekly.

JEWELRY stock and fixtures in rich town of 4,000, will invoice about $1,700; easy competition; only two other mixed stocks in town; for a bargain, address E. A. Wissler, Carroll, Ia.

FOR SALE, at once, at a sacrifice, a well established optical store, best location in Bethlehem, Pa.; reason, sudden death of owner. Apply E. Goldensky, 1705 Chestnut St., Philadelphia, Pa.

GREAT opportunity to quick buyer: old-established jewelry and optical business near New York City; must sell at once on account of ill health. Address "Monroe, 1410," care Jewelers' Circular-Weekly.

FOR SALE, an exceptionally clean and well selected stock of jewelry, in Bloomfield, Nebr.; only one other stock in the city; no better opportunity in the State. Write to E. W. Pohlmann, Bloomfield, Nebr.

JEWELRY and optical store in one of the best locations in city of 60,000 in middle west; railroad and educational center; invoice about $2,500; pays 100 per cent. on investment; will give reasons. "H., 1414," care Jewelers' Circular-Weekly.

DIAMONDS at great bargains, $45 per carat and up; mounted rings and other diamond jewelry bought from private people sold at half the regular price; sent on memo, bill to rated dealers, sold for cash only. Dan I. Murray, 3 Maiden Lane, New York.

500 DOZEN enameled Dutch collar pins, $1.87 per dozen; 200 dozen enameled belt pins, $3.37 per dozen, cash with order; send P. O. order, no personal checks taken on these orders, profits too small to pay the exchange. Dan I. Murray, broker, 3 Maiden Lane, New York.

CASH FOR STOCKS; send your surplus watches, diamonds and jewelry to me and get money by return mail; I pay highest prices; bank references. Emil Noel, 550 E. 46th Place, Chicago, Ill.

GET QUICK ACTION and immediate cash for surplus diamonds and watches, liberal prices paid; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

ADMINISTRATOR'S sale; jewelry and optical business of the late Frank Eltzroth; fixtures and practically entire stock new, purchased within four months; complete outfit of tools and materials; in live city with rich surrounding country; exceptional opportunity; to settle estate, price $3,500. Write quickly to Mrs. Lola Eltzroth, Administratrix, Elkhorn, Wis.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

ABSOLUTELY the best proposition for a good man; jewelry stock and fixtures, invoice at present about $6,500, usually carry $10,000 to $12,000; best location in town, with good lease, next door to post office and leading hotel; 14 manufacturing industries with $85,000 payroll per week; will reduce stock to suit purchaser; must sell at once; investigate personally if you can, if not write. J. Shaul, Raymond, Wash.

For Sale.

CHEAP: four show cases, with counters and large safe. A. F. W. Mueller, New Brunswick, N. J.

LOT of new and nearly new velvet window and show case stands and jewelry boxes. "J. B., 1431," care Jewelers' Circular-Weekly.

DIAMONDS, cash bargains: two diamonds, perfect, 6½ 1/32 for pair, good color, $115 per carat; one diamond 3-3/64, perfect, light brown, very brilliant, $105 per carat. Rubenstein Bros., 14 Maiden Lane, New York.

FOR SALE, a genuine Chicago Watch Tool Co. modern outdoor electric flasher watch sign, complete with written guarantee, at a bargain. Address "A. G., 510," care Jewelers' Circular-Weekly.

FOR SALE, cheap, eight plate glass, birch, mahogany finished ten ft. show cases, mirror back, with tables to match; also one solid mahogany plate glass center display case, 8x6x2½ feet, with marble base; all in good condition. Emil H. Leffert, jeweler, Council Bluffs, Ia.

To Let.

TO LET, desk room and part of office, elevator, safe, telephone, no office boy required. Room 54, 7 Maiden Lane, New York.

PART of light office and desk room to let in modern office building; telephone and stenographer service. Room 504, 71-73 Nassau St., New York.

PART OF OFFICE to let, suitable for watchmaker, chaser or diamond dealer; very light. J. M. Rossi, Room 5, 20 Maiden Lane, New York.

DESK ROOM and part of office in Broadway-Maiden Lane building; prefer representative for eastern manufacturer's line. "I., 1370," care Jewelers' Circular-Weekly.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

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45 John St., New York
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GEMS in Unique Cuttings

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in the

Jewelry and Kindred Trades

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has become a standard and indispensable hand-book for the Jeweler and should be in the hands of every Buyer.

Bound in limp cloth, 3 x 6½ inches, 192 pp., with Map of the Jewelry Districts of New York.

PUBLISHED BY

THE JEWELERS' CIRCULAR PUB. CO.

11 JOHN ST., NEW YORK

The Golden Opportunity.

Address of E. M. LUNT, of the Towle Mfg. Co., before the American National Retail Jewelers' Association, at Omaha, Nebr.)

FIRST let me tell you how deeply sensible I am of the honor and the responsibilities of the sition in which your call to speak here on this easion has placed me.

From a glance at your programme it is plain at the American silversmiths are to deliver their essage to you at this session through me. The nor, therefore, is as an honor to the whole in- stry, and I wish, as their spokesman, to thank u for it. The silversmiths of the country are in rty sympathy with you in this great enterprise his great enterprise into which you have thrown urselves with such a fine devotion.

ask you to permit me read my message. It surely be a clearer message that way f John J Ingalls, our typically western senator, never written or spoken another word, his net entitled "Opportunity," would have sent name on down the ages to be remembered by who speak and think and dream in the terms the English language. His is a master's pic- e—a thunderer's message, driving us to our es, there to watch and pray without ceasing l opportunity shall announce itself by a knock n our gate.

OPPORTUNITY.

aster of human destinies am I!
ame, love and fortune on my footsteps wait,
ities and fields I walk. I penetrate
serts and seas remote, and passing by
lovel and mart and palace, soon or late
I knock unbidden once at every gate!
sleeping, wake! If feasting, rise before
turn away! It is the hour of fate,
nd they who follow me reach every state
rtal desire, and conquer every foe,
ave death; but those who doubt or hesitate,
condemned to failure, penury and woe,
eek me in vain and uselessly implore.
I answer not, and I return no more.

ose are Ingalls' words. You are all familiar vi them, but I hope what I have to say may ewhat dispel from your minds the solemn lity of this musical and poetic idea of a sin- opportunity for each of us. Each has his t opportunity, but it consists in the sum or aregate of the opportunities which life presents us in every golden moment. Which shall I t out and urge you to seize from among those t appear to me to be crowding in upon you? ely more than one golden opportunity lies ore you as an organization.

resident Garman, of the Pennsylvania Retail lers' Association, in his opening speech at r convention this year, said among other things, rust that the day may come when we may all and a convention where manufacturer, whole- r and retailer shall meet as one organization a for one purpose—that of the betterment of whole trade."

is may have been but the expression of indi- al feeling, but it has the ring of prophecy in I believe if it finds general acceptance within y own lines, and is given official expression by national body, it will bring a rousing response m all branches of the trade.

is expression from one high in your councils ot alone indicative of present day business s, it touches the highest pitch of human as- ions—the keynote of present day religion—nerly love. Contrast it with the resolutions d by several jewelers' conventions of history, th the circular letters calling for recruits to various State organizations in the hey-dey heir youth. Their call for new members was all to arms. Their emphasis of troubles and s almost chilled the quiet and contented with ear that a rabble was to be gathered to fight ppressive master.

s not in that direction that your golden oppor- y will be found, but rather in binding and nting the ties that naturally hold us together, ening the way for a better understanding, a co-operation toward a common end, in en- g the sympathies and services of all in efforts he positive good, the spreading of ideas that help to greater efficiency—help to sell more at better prices and profits. Teach modern ods of buying—how to distribute the invest- —sound ideas about banking, bookkeeping and collection and payment of accounts. Then, why not search the world of literature for a y (or at least a list) of books to be urged upon your members as study bound to help them works on art, historical and technical works for the office, the salesman and the workshop. These are constructive opportunities.

Have you considered how, in many States, agricultural colleges and farmers' institutes have been established? And what for? Mere protest against the abuses of boards of trade and transportation companies? No! For constructive benefit to the farmers—education along the line of their business—in a word, to teach them to "grow two blades of grass where but one grew before."

Your local clubs are springing into life everywhere. A fine work for them would be to continuously push the publicity of the general jewelry business in their localities by news notices as well as by actual paid space advertising in a joint way. There are things which all the jewelers would like to have all the people know about their business, but which they never publish in regular advertisements.

There are seasons when you spend sparingly for newspaper publicity as individual firms, but there is no time which could not be profitably used by your local clubs in keeping up the education of the public on the art, history and application to modern life of the wares you have to sell. They could also continually remind their communities in this way of the advantages of dealing with the local merchants—the home jewelers.

With sociability as a main object, these clubs will fall apart—let them engage in important work of a practical sort and sociability will take care of itself. Such associations will then become permanent. This work must be constructive. It is not enough that they should meet to discuss and discourage price cutting—for this purely negative and should be incidental, as more likely to disrupt than to unite them.

While on the subject of price cutting, I want to tell you that my desk has been the target for a regular bombardment of protesting letters from jewelers everywhere, complaining of the price cutting practices of that rascal in the next block. I have had hundreds of these letters, and from the investigations made in consequence I am ready to say that every jeweler is a sometime price cutter (of course I don't mean jewelers who go to conventions, but that fellow up in the country who never goes anywhere), so we here will agree that the habitual price cutter is not a business man—he's a flea on the back of business.

Drive him into the open with your local club and train him to jump with you—educate him, and as an educated pig escapes the shambles, so the educated price cutter may escape the bankruptcy court. Nine times out of 10 this creature is just dumb, he doesn't know what it costs him to do business and of course he doesn't know in that case when he strikes the danger line in prices.

Lately I met several competing jewelers in a town not far from here and tried to help them straighten out a price cutting tangle. The oldest and most experienced one among them, in answer to the question, how much does it cost you to do business? said, "Oh, about 10 per cent." Now, in this instance I learned that the store building, being his, no rent was charged up against the business. Salary for himself and other items were omitted for similar reasons, so that he had no way of knowing just what it did cost him.

You and I know that from 20 per cent. to 25 per cent. is about what it costs a careful jeweler to run his store, including interest on investment and all the items that are proper charges. Convince your price cutters of this and they will reform—at least it will be much more effective in that direction than have been the manufacturers' efforts to establish and maintain minimum selling prices.

As a class of merchants it may be that some of you think opportunity lives in large cities and never even visits in communities as small as yours. I'll tell you briefly a story of a merchant who found himself in one of the smaller centers without name or address, as they would add nothing to the point, and I am sure I have your confidence.

One evening after dining at a wealthy customer's house, it occurred to this jeweler that the customer's household was most completely and beautifully equipped excepting only the dining table. The jeweler made up his mind that a complete silver dinner service was really needed in that home. He said nothing about the matter to his customer then, but thought it over carefully, and presently put on his hat and took the train for the factory of one of the largest silversmiths. Arriving there he explained that he thought he knew where he could place a solid silver dinner service. They thought he was crazy (this was some years ago and such things were not sold even in New York then). Dinner service? Just what did he mean anyway? He had studied the proposition and named the pieces without hesitation. The manufacturer asked him about how much he thought such a set ought to cost—"$6,000," came the answer, promptly.

Well, the set was made and delivered at his store. He did not put it on his shelves, but arranged it on a dining table in a room at the back of his store where his customer could get a proper view of it and they could have their talk without publicity. He then invited his customer to call and broached the matter to him before showing the ware—then he showed the ware—got the women of the family in to look at it, and sold the entire outfit. Then what do you think he did? He went right back to the manufacturer and bought another set for $8,000, which he soon sold to a friend and social rival of the first purchaser—nor did he stop there.

Other and better sets have been sold at intervals ever since by this merchant, while his competitors in the town stand by wishing they had his luck. What they need is luck with a P at the beginning (their wish bone is where their back bone ought to be), for mind you, all this was accomplished in a community not one-tenth the size of New York—an industrial community where wealth was in the raw. The section boasted no institutions for higher education, or other special marks of refinement, and yet, here in these narrow bounds, this merchant, leader, salesman, sold what they were not selling in New York till some years later, and not to one customer only, but again and again.

What's the moral of this story? First, study your customer. Second, study your merchandise and that which the market offers, and, I'm going to add, study your clerks and instruct them. These are three factors in your business—they are the raw material, like pig iron at the mine, worth only a very low rate per ton. Treat them scientifically, help your clerks to broaden and perfect their knowledge—better arguments follow and they become the steel saw that trims the iron will of the customers and fashions it to your purpose. Your merchandise then, too, under their handling, assumes as if by magic, the true image and likeness of the desire aroused in the customers' minds.

Shall I go a step or two into the details here? A great many of you buy your stock yourselves, and perhaps sell most of it yourselves, but few of you sell it all. Those who help you sell should be systematically posted on the points that made you purchase.

The appreciation of artistic merit is especially important in your business, but the money or intrinsic value and the mechanical value or finish and workmanship must also be compared and estimated by the salesman at its true worth. Knowledge of the use or intent of the ware is also important. It's proper place in the life of a purchaser as a pure ornament or as an article contributing both to the comfort of the body and the pleasure of the eye.

None of these points are trivial—a sale frequently hangs on the smallest detail and your opportunity enlarges in the degree in which points are mastered by your helpers. Only by enabling and urging helpers to fully master details can you secure full value from clerk hire in the shape of intelligent co-operation and swelling profits.

Mix with your customers, not alone in your store—exchange home visits with them—compare their possessions in other lines of ware with what they have in yours—are their rugs and chairs better than their dining table equipment? If so you have neglected an opportunity. Seize it, and induce them to remedy the defect. It is reasonable that they should, and if you lead them to a better appreciation of the worth of your wares—of the part the products of the mine and the craft have always played in the history and romance of civilized peoples—and how this points to the effect of such possessions upon themselves, their children and their guests, and so upon the whole community as far as their influence is felt—your plea will fall upon willing ears—for this is culture.

Purses open to such arguments. Men have always found it easy to believe in the worth of any agency that ministers to their social welfare. I do not here touch upon your gaining and deserving the customer's confidence, for it seems to be pretty thoroughly understood these days that a merchant is a misfit who hasn't that.

(To be continued.)

PATENT DEPARTMENT

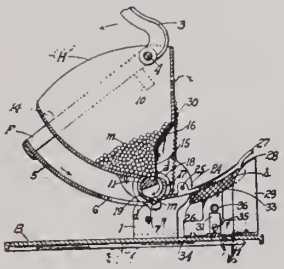
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

PUBLISHED AUG. 3, 1909

929,683. AUTOMATIC MATCH-LIGHTER. Edward H. Meyer, Mount Olive, Ill. Filed March 29, 1909. Serial No. 486,579.

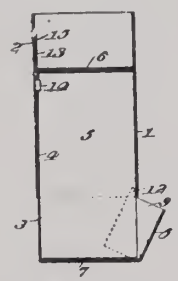
In a match-lighter, a suitable hopper, a rotatable cut-off for the matches having a groove formation for the reception of a single match, a hinged apron or wiper bearing with its free edge



against the surface of the cut-off, means on the outside of the hopper for rotating the cut-off through an arc to cause the groove thereof to pass outside the apron and discharge the match, and a cradle for catching the match thus discharged.

929,782. MATCH-BOX. Albert C. Nelson and James Nelson, Jr., Litchfield, Minn. Filed Feb. 25, 1909. Serial No. 479,881.

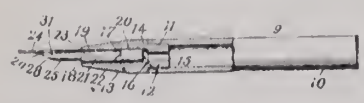
A box of the character described comprising an outer apertured casing or cover portion, an inner box portion slidably mounted in said cover portion, means forming a part of one end of said inner box portion adopted to form a trough when



said end of the box is projected from the cover, lugs extending beyond said means to engage the cover portion to limit the movement of the trough, and an apertured foldable strip projecting from the top of said box portion with the aperture adapted to register with the aperture in the cover.

929,843. FOUNTAIN-PEN. Charles A. Eklund, New York. Filed July 18, 1908. Serial No. 444,174.

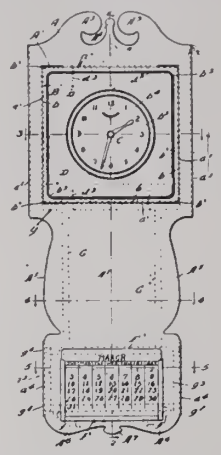
A fountain pen comprising a body portion having an opening at one end thereof, a feeding de-



vice having a tubular portion located within the opening and provided with an enlarged end adapted to lie against a pen and provided with transverse air vents, the walls of which do not contact with said pen.

929,940. SHEET-METAL CLOCK-CASE AND CALENDAR-HOLDER. William H. Hall, Clyde, Ill., assignor to Charles W. Shonk Co., Maywood, Ill. Filed May 24, 1909. Serial No. 497,927.

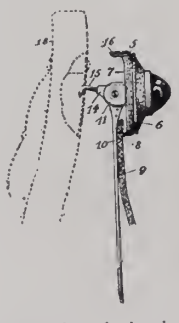
A sheet metal clock case comprising in combination, an outer member furnished with a central rectangular opening, and with integral rearwardly projecting wings at the sides of said open-



ing, and an inner rectangular member having rearwardly projecting integral sides abutting together at the corners at their meeting edges, and fitting within said wings of said first mentioned member, and provided with a curved seamless wall and a circular raised clock face portion.

930,152. HAT-PIN. Frank S. Buckminster, Los Angeles, Cal. Filed June 30, 1908. Serial No. 441,130.

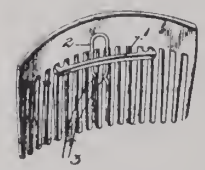
A hat pin having the head thereof pivotally secured to the holding pin; means for securing the head of the pin in a plane at right angles to the body of the holding pin or in a plane parallel to



the plane of the body of the holding pin; and means secured to the head of the holding pin for attaching the same upon the back of a seat.

930,195. COMB. Ernest O. Kohn, New York. Filed Sept. 21, 1908. Serial No. 453,946.

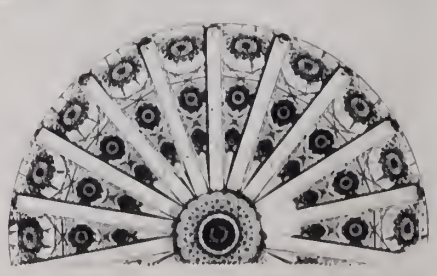
A guard for combs for the purpose set forth



comprising a bar provided at its ends with means for engaging the teeth of the comb for detachable connection thereto.

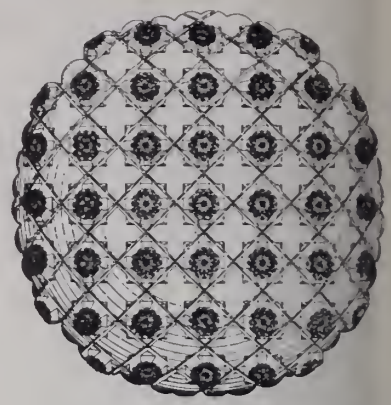
DESIGNS.

40,195. GLASS VESSEL. Thomas G. Hawkes,



Corning, N. Y. Filed April 7, 1909. Serial No. 488,533. Term of patent seven years.

40,196. GLASS VESSEL OR SIMILAR ARTICLE. Henry P. Sinclaire, Corning, N. Y., assignor to H. P. Sinclaire & Co., Corning, N. Y. Filed June 3, 1909. Serial No. 498,038. Term of patent 14 years.



40,197. CARD CASE. Alfred Schicker, New York. Filed May 7, 1909. Serial No. 494,718. Term of patent seven years.

UNITED STATES TRADE-MARKS

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If such notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used ... years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for ten years next preceding the passage of this act."]

TRADE-MARKS PUBLISHED AUG. 3, 1909.

Ser. No. **40,512.** (CLASS 27. HOROLOGICAL INSTRUMENTS.) Philadelphia Watch Case Co., Riverside, N. J. Filed Feb. ... 1909.



Particular description of goods.—Watchcases and Watch-Movements.

Ser. No. **41,872.** (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) Hermas Umbstaetter, Boston, Mass. Filed April ... 1909.

St Tom

Particular description of goods.—Watch, ... and Jewelry Charms.

TRADE-MARKS REGISTERED, AUG. 3, 1909

74,712. CLOCKS AND WATCHES. Western Clock Mfg. Co., La Salle, ... Filed April 5, 1909. Serial No. 41,30... lished June 1, 1909.

74,714. WATCHES, WATCHCASES, WATCH MOVEMENTS AND WATCH PA... Maurice Woog, La Chaux-de-Fonds, Switzerland. Filed Feb. 27, 1908. Serial N... Published June 1, 1909.

74,725. EYEGLASS-CASES AND JEWEL...

BOXES. Farrington Mfg. Co., Portland, Me., and Boston, Mass. Filed April 7, 1909. Serial No. 41,645. Published June 1, 1909.

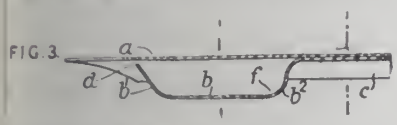
BRITISH PATENTS.

(Abridgments of Specifications, 1908, from *The Illustrated Official Journal.*)

ISSUE OF JULY 28 1909

703. PENS. C. Vivarino, Cafe Monico, Piccadilly, London. Oct. 5.

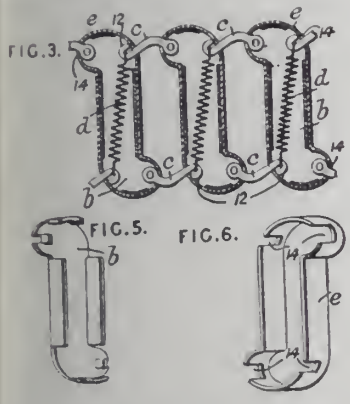
servoir writing pens or nibs are formed integrally from a tube, or with the reservoir detachable. Fig. 3 shows the former construction; ...ar portion *c* is doubled up to fit a holder, ...e front portion *b*¹ is bent inwardly to con...



...ct of the reservoir *b*. The tube ...e cut away to leave a single thickness at *c*, ...ack of *b*² only being bent up to close the ...ver. In the second form the reservoir *b* is ...d to engage and slide on the pen portion *a*. ...r aperture *f* is provided in the reservoir.

709. BRACELETS. F. L. Anderson, Attleboro, Mass., U. S. A. April 1.

expansible bracelets, each link consists of a ...tched to a back plate *b*, to opposite ends ...ch connecting-pieces *c* are pivoted. The



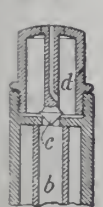
... extend through holes 14 into the adjacent links, and their hooked ends 12, which thus ... pairs within each link, are connected together by springs *d*.

710. ORNAMENTING. H. I. Sulman and H. F. K. Picard and F. P. Heath, London. April 1.

a process for producing metallic designs on ...d pottery the design is first painted on with ...of the oily solutions known in the trade as ...d gold," "liquid silver" or "liquid platinum"; ...rticle is then fired in the usual way, and ... is electrolytically deposited on the conductive ...m thus formed.

734. PENS. E. De la Rue, London. April 2.

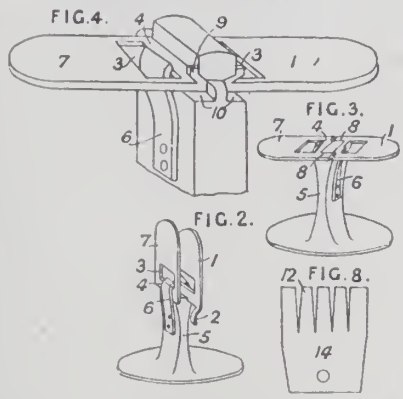
cap *c*, which forms the air cell or trap at ...e of the reservoir of a stylographic pen, is



...ded with a valve *e* which, when the cap is ...d down, closes the end of the air duct *b*.

741. STUDS AND SOLITAIRES. L. A. Pichon, Paris, and C. M. V. Allenou, Ville d'Avray (Seine et Oise), France. April 4.

hinged-flap stud is provided with means for ...ing the flaps in their folded-down position. ...aps 1, 7, Fig. 2, have slots 3 cut out to form ...ars 4, with which springs 6 engage to hold ...aps on the shank 5. A projection 2 on one flap bears on the other when folded down to lock them in that position, so that the flaps must be shifted laterally to be raised. The edges of the cross-bars 4 are oblique or curved, so that the springs 6 tend to keep the flaps in their locked position. As shown in Fig. 3, two projections *s* are provided which bear on the top of the stud



shank. In a modification, Fig. 4, the flaps are locked by a backwardly-turned wing 9 provided with a perpendicular point, the wing engaging with a groove 10 formed on the top of the shank of the stud. The cross-bar may be formed with a series of notches, which are engaged by the lips 12 of a forked spring 14, Fig. 8.

Applications filed July 12 to July 17, 1909.

16,242. ABRASIVE METAL CUTTER. Edward Charles Robert Marks, 18 Southampton building, London.

16,268. DRESS FASTENING. Alexander Murray and Annie Murray, 100 Wellington St., Glasgow.

16,314. EYEGLASS FRAMES WITH INVISIBLE SOLDERING SPOT WHERE FRAME AND BAR MEET. Richard Schulz, 10 am Turnplatz, Rothenow, Prussia.

16,324. JEWEL BOXES AND SAFES, DRESSING CASES AND OTHER RECEPTACLES. Martin Henry Fuller, 8 Quality Court, Chancery Lane, London.

16,376. TOBACCO PIPES. CIGAR OR CIGARRETTE HOLDERS. Thomas Hunter Dodd, 65 Chancery Lane, London.

16,409. CASES FOR SPECTACLES, EYEGLASSES AND OTHER ARTICLES. Francis James Wilmott, 75 New St., Birmingham.

16,508. CIGAR AND THE LIKE CASES. Daniel Jenkins, 1 Imperial building, East Croydon.

16,626. IMPROVEMENTS IN HAIR, HAT AND ANALOGOUS PINS. Herbert Thomas Hayward, 24 Temple Row, Birmingham.

16,638. CLOCK CASE. Charles Edward Sanford, 7 Southampton Building, London.

16,698. BADGE. Hugo Hesselbarth, 20 High Holborn, London.

16,700. SPRING PIN FOR FASTENING LADIES' VEILS. Leonie Materne, 163 Queen Victoria St., London.

Complete specifications accepted July 21, 1909.
1908.

18,453. TIME INDICATION BY CLOCKS. Newitt, Webber & Standard Time Co.

23,100. THERMOMETER AND THERMOMETER CASE. Kent.

23,106. ALARM CLOCK. Fatiorini & Fatiorini.

24,091. MACHINE FOR BENDING SPECTACLE TEMPLES. Norden.

27,724. CHIMING AND STRIKING CLOCK. Niehus & Niehus.

Chas. Waldin has had on exhibition in his store, 305 Jefferson St., Burlington, Ia., a relic of early days in the shape of a silver pitcher, made by Gale, Wood & Hughes, in 1836.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by Davis & Davis, Patent Attorneys, New York.]

Patents expired August 9, 1909.

480,325. ROLLING MACHINE FOR CUTLERY. Issac Hirsch, Chicago, Ill.

480,352. SEPARABLE BUTTON. William A. Turner, Worcester, Mass.

480,370. OPERA OR FIELD GLASS. Ernest Luddeckens, Liegnitz, Germany.

480,387. ROTARY BLADE CUTTING MACHINE. Frederick Kircher, New York, N. Y.

480,430. WATCH-CHAIN ATTACHMENT. John C. Koch, Berlin, Germany.

480,525. ELECTRIC ARC LAMP. Elmer A. Sperry, Chicago, Ill.

480,647. QUARTZ CRUSHER. Andereas P. Andlrson, Oriental, Nev.

480,675. SATCHEL OR OTHER RECEPTACLE. Charles H. Shaw, Brooklyn, N. Y.

480,540. BUCKLE. George E. Adams, Providence, R. I.

Designs issued August 6, 1895, for 14 years.
None.

Designs issued August 12, 1902, for 7 years.

35,993. BACK FOR MIRRORS, BRUSH OR SIMILAR ARTICLES. Walter Turton, Arlington, N. J.

34,991. HANDLE FOR SPOONS OR SIMILAR ARTICLES. Eustace Crees and Charles S. Court, Providence, R. I.

34,995. HANDLE FOR SPOONS OR SIMILAR ARTICLES. Eustace Crees and Charles S. Court, Providence, R. I.

35,996. HANDLE FOR SPOONS OR SIMILAR ARTICLES. Eustace Crees and Charles S. Court, Providence, R. I.

35,997. HANDLE FOR SPOONS OR SIMILAR ARTICLES. Eustace Crees and Charles S. Court, Providence, R. I.

Designs issued Feb. 6, 1906, for 3½ years.

37,805. BRACELET. John Bennett, Attleboro, Mass.

Paris Jewelry Fashions for Men.

SOME rules as to the jewelry that fashion at present allows for the sterner sex are set forth by the *Cride Paris*. The bracelet, for men who think anything of themselves, is strictly tabooed. Wearing a bracelet with a watch is the acme of bad taste. The manly hand may only display rings on the last and third finger of the right hand, the left hand must be wholly without rings. An exception is made in the case of engaged persons, who must wear the insigna of their future happiness on their left hand.

Scarf pins are of the simplest pattern, the most proper being a simple cameo set in platinum, a diamond or a pearl. The scarf pin is stuck into a loosely-tied sailor knot, not at the top near the collar, but somewhat lower down. The pearl holds the preference as an ornament for the shirt front. It must not be too large, and should have a dull luster. Black pearls, no matter what may be urged in their favor, are not exactly pleasing and harmonious with the spotless white of the shirt front.

The flat cuffs brought us buttons joined by chain links; now, solidly connected, symmetrical buttons are again worn.

Ernest Kenebel, with H. E. Adams, Tampa, Fla., and Miss Marie E. Poehler will shortly be united in matrimony, the engagement having just been announced by Miss Poehler's mother. Miss Poehler is a resident of Richmond, Va.

"Have You the Elgin with the 49 Dial?"



"HAVE *you* the Elgin with the 49 Dial? Such a question will soon mea money to you, because it's one that' going to be asked everywhere and often.

Back of it is the demand that is bein created for the new Railroad Elgin through th medium of advertising in Railroad magazine telling of this innovation among watches.

This watch is making a strong appeal t railroad men and others because of its read able dial. The hands are large, the figure big and plain, the dial either of white enam or silver finished metal. This latter is th *only* metal dial with hard *inlaid enamel fig ures.* It catches the faintest glimmer and i easily legible in dim light, besides being proc against the chemical action of cleaning fluids

This new Railroad Elgin is the thinne and most compact 18 size movement made. an is cased at the factory.

Don't wait until you see two or thre prospective customers go elsewhere befor you lay in a stock, but write now, RIGH NOW, for prices and terms. Your jobbe can give you full particulars. Or write direc to the Company.

Be ready when the demand is made to the Railroad Elgin with the "49 silver" o "49 enamel" dial.

These are the four grades and established retail prices as advertised :

Grade		20 Year Gold-Filled	25 Year Gold-Filled
VERITAS	23 JEWELS	$46.00	$48.00
VERITAS	21 JEWELS	$43.00	$45.00
FATHER TIME (Veritas Model)	21 JEWELS	$38.00	$40.00
B. W. RAYMOND " "	19 JEWELS	$34.00	$36.00

ELGIN NATIONAL WATCH COMPANY,
Factories, Elgin, Ill., U. S. A.

New York Office:
15 Maiden Lane

General Offices:
131 Wabash Ave., Chica

THE HOROLOGICAL REVIEW

The Adjustment of Watches.

Written expressly for The Jewelers' Circular-Weekly by H Reinecke.

(Continued from issue of Aug. 4.)

MOST minor position errors are owing to imperfection in the compensation balance. Such defects can hardly be avoided, except by the care which a balance receives when it is intended for a special purpose, which is the same that it receives at the hands of an expert chronometer maker, and in the same degree that care is rendered to the most expensive balance. The alloy or the brass melted on the balance, even if done perfectly, is supposed to be subject to a sort of molecular liquefaction, which continues for a long time, with the result that all balances go off their temperature adjustment a little till the two metals composing the rim have settled one to another, which may take several months, during which time the balance should be warmed occasionally and again cooled by being placed on cold metal.

A balance met in the course of adjustment which shows gross defects should be readjusted, otherwise good results will not follow.

Before using a compensation balance it is well to examine it in order to determine whether it runs true without much bending, as a well-made balance should remain perfectly circular after it is cut and the rim should be of the proper thickness, which is about 1/30 of its diameter, which may be measured by a micrometer gauge. Such gauge may be a specially divided gauge. Its divisions should represent 3,000 degrees to the inch, which division would show a number of degrees corresponding to the hundredths of an inch of the diameter of the balance. For instance, the rim of a balance, of which the diameter measures 0.62 of an inch, should measure 62 degrees on the gauge, which has a division of 3,000 degrees to the inch. If the rim is thinner it is over-compensated, and if it is thicker it is under-compensated, and any excess in either direction should cause such a balance to be rejected if such excess should amount to more than three or four degrees, as such a balance should either be too slender and active or too stiff and inactable.

The gauging of compensation balances, according to these directions, will save much trouble. But it is to be mentioned that these measurements only apply to watch balances. In the case of balances for marine chronometers the rim of the balance may be made thinner in proportion as there is sufficient room to make the rims much wider. There is a vague rule to make the width of the rim of the balance for a watch about one-half of the width of the mainspring. Before using such a well-tested watch balance it should be spun before the flame of an alcohol lamp till the ends of the free segments touch the stiff ends. The balance is then cooled by dipping it in cold alcohol or sulphuric ether. If, after such tests, it is much out of round or out of poise, it should be rejected as unsound, particularly even if a second trial should not have confirmed the result of the first, as balances which have not been tested a second time will not stand for any length of time.

For testing a compensation balance a hot box and an ice box are used. For the former a common pine box of proper size may be heated by an electric light bulb, which will supply heat enough (about 80°), and such heat can be kept uniform for any length of time. An ice box is not needed in winter and such natural temperature is to be preferred, but in the milder seasons of the year an ice box is needed, which will produce about 50 degrees of low temperature. Short exposures to the temperature or a single observation cannot be taken as a reliable indication of the effect, for the connection of two different metals composing the rim of the balance requires time to settle.

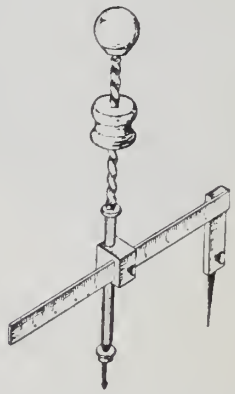
After a watch has been tested for 24 hours in mean temperature the rate is noted. It is then placed in the warm air chamber and the rate is again noted. Let us assume that it has gained 10 seconds. It is then removed to the ice box and subjected to the other extreme of temperature for 24 hours. At the end of that period a comparison shows that it has lost on its rate 10 seconds. The result shows that the watch is over-compensated. Two opposite balance screws must be shifted towards the fixed ends of the segments. They must be shifted equally or the balance will be thrown out of poise. The watch is then again subjected to the extremes of temperature, and, as the compensation adjustment gets closer, the watch is again taken from the ice box and placed a second time in hot box for verification before another alteration is made.

As the trial proceeds the watch is allowed to remain more than 24 hours in each extreme temperature. When the compensation is perfect the watch is finally brought to time.

(To be continued.)

A Universal Tool.

THIS universal tool of W. Dierstein consists of a drill, which, by means of a rule and an angle arm, can be converted into a compass. The prolonged drill, with the help of the rule, may also be made to do duty as a slide gauge. There are therefore combined in the device the following separate tools, a drill, a rule (with scale divisions), an angle measure (square), a compass and a slide gauge. The drill has the familiar spiral stem and at the upper end a press-knob in which the spindle runs.



COMBINED DRILL AND COMPASS.

The spindle is revolved by means of the hand-propelled running nut in the familiar manner, and is equipped with a butt for the runner. It is also provided at the lower end of its prolongation with a screw-chuck for the drill. In addition, the drill spindle extension has a reinforcement through which a slot vertical to the drill spindle passes, and through which the graduated rule is passed. The slot acts as a guide and by means of a set-screw the rule can be secured in any desired position. At one end of the rule an arm is attached adjustably, but in such a manner that it cannot go beyond a vertical position toward the rule, so that it can be used as an angle measure to 90 degrees.

The prolonged drill spindle, with the adjustable rule and the angle measure, to-

A Good Catcher Is an Important Factor in A Winning Game

Better have a try at this good

TRADE CATCHER

Our Lever Watch

THE ALDEN

16 SIZE

An Ideal Man's Watch

Double Roller Lever Escapement :: Breguet Hairspring :: 7 Jewels
Pull-Out Set :: Thin Model



Gun Metal, $7.00
White Porcelain or Black Metal Dial
No extra charge



Lever Movement
Will run on half time
Try it!



Gold Filled Cases
Jointed
Plain or E. T., $12.50



Nickel Snap Cases
Plain or E. T., $5.80

A Good Seller — A Reliable Timekeeper

This watch has been on the market for over a year, and shows that perfection in every detail which is the invariable result of careful and skilful work. It's a first-class, high grade watch, and we guarantee it as such.

Positively the Best Watch Value on the Market

All Prices subject to Jewelers' Circular Key and 6 per cent. Cash Discount

Our Material Cabinet

Containing an assortment of parts most frequently needed, will save you a great deal in time and make repairing easy. Write us about it.

OBTAINED FROM

The New England Watch Co.

Waterbury, Conn.

OR THE LEADING JOBBERS

ONE OF OUR

"JOCKEYS"

8 Size

will make the school boy happy. Shall we ship you a supply?

ther form a slide gauge as well as a mpass, for the angle arm is provided with compass point (drawing point), adjustle by means of a screw. All these sepate tools are usable in the ordinary man-r, and this makes the universal tool, as scribed, a practical article. The owner the patent rights, says the *Ost. Ung. hrmacher Zeitung*, wishes to dispose of e protective rights in his patent and would efer to sell outright to a concern capable manufacturing, or would grant licenses manufacture, and he has commissioned patent office of Sack, Leipzig, to enter o arrangements to this effect.

atch Repairing; First Cost of Same; Prices and Profits.

[illegible] t H Nesbit before the recent [illegible] of the North Dakota Retail Jewelers' Association.)

is my good fortune to be a member of ns Association and to meet here with day; but it is also my misfortune to requested by our worthy brother, Secre-y Mr. Tillson, to prepare a paper on Watch Repairing, First Cost of Same; ces and Pronts." I realize that there many in our organization better fitted n I for this subject, but with our cretary's demand and Mr. Douglas' per-ssion to get busy I started to work on subject.

After looking over my watch repair cords for a number of years, I find that t of 500 records taken at different sea-s of the year, the largest percentage of tch repair falls on the cleaning of tches. Of 500 watches we find that 64 r cent. were left for cleaning. Next mes main spring jobs, as 17 per cent., and fraction. Balance jewels as 12 per cent. lance staffs as 11 per cent. Roller jewels seven per cent. As these five items ap-ar to be the largest percentage of my rk I have confined my paper to these ms.

In order to arrive at the cost of this rk and repairs, it was necessary for me determine the expense in the following es: First, the cost of labor; second, the st of material used; third, the cost of ht, heat and rent; fourth, the cost of ls and depreciation in value of tools; th, interest on material carried in stock. As I find that the cost of labor is by r the largest item of expense in repairing tches, I will begin the subject with bor. I have worked on a basis of three ndred working days a year, and taking ght hours a day for our work, and wages $20 per week. By reducing this down find that our labor costs us $.40 per ur or a fraction over. Next we find that t, light and heat are important items cur repairs. We have taken the three ms at $20 per month, which gives us 0 per year, and which we find is about cents an hour. Next we find the cost a set of tools, bench, etc., amounts to 0. The interest on this at 10 per cent. uld amount to $40 per year; allowing 10 r cent. for depreciation in value, would e $40, making in all $80 per year for ls, which we reduce to hours, and find t it equals three and one-third cents r hour; and we also find that it costs us ut three cents per watch in cleaning, for alcohol, benzine, watch paper, oil, etc.

I find that on an average it takes us one and one-half hours to clean a watch, besides 20 minutes for taking in the job, giving out check and making record of same, and 10 minutes for regulating and winding watch while in our care. This gives two hours at $.40 per hour for clean ing, etc.; which amounts to 80 cents; two hours' rent at 10 cents per hour, 20 cents; two hours' interest for tools, six cents (two-thirds of a cent at three and one-third cents per hour); cost of material used, three cents (benzine, alcohol, oil, etc.). Total $1.09⅔, the average cost of cleaning a watch. We charge $1.50 for cleaning watches, which leaves us a profit of $.40 and a fraction for each job.

Main Springs. The next largest percentage of our work, I find, is the replacing of main springs, which averages 17 per cent. of our repair jobs. I find the cost of labor for taking in the work will average 10 minutes to the job, and 10 minutes to put in new spring, with 10 minutes for regulating and winding watch while in my care, making a total of 30 minutes time to complete the job. Thirty minutes for labor at $.40 per hour, 20 cents; cost of main spring (average on spring from $1.25 to $2.25 per dozen), 14 cents; cost of light, heat and rent at $.10 per hour, five cents; cost of interest on tools at three and one-third cents per hour, one and one-half cents; cost of interest on material in stock an average of three cents per $1.00, four and one-half cents. Worth of work as a base of $500 material in stock, 45 cents. Ditto work of $15 per year, allowing 10 per cent. for breakage of spring under guarantee, four and one-half cents. Cost of work, material, etc., 49½ cents.

I charge $1.50 for main spring, giving me a profit of $1.00 per job.

Balance Jewels. An average of 12 out of 100 or 12 per cent. of repair jobs. We find it requires 20 minutes' time to fit a jewel, 10 minutes for making an examination, giving out check and making a record of work, putting watch on record, etc., 10 minutes for regulating, etc.; total of 40 minutes to replace jewel; forty minutes' time at 40 cents per hour, 26⅔ or 27 cents. Cost of jewels (jewels cost from $2 to $4 per dozen), an average of 25 cents each; 40 minutes' rent, etc., at 10 cents per hour, seven cents; 40 minutes' cost of tools and depreciation in value at three and one-third cents per hour, two cents; interest on material, at three cents on the $1 is four and one-half cents. Total, 65½ cents.

I charge $1 to $2 to replace balance jewel, an average of $1.50 nets me 85 cents, or 84½ cents, a fraction under.

Balance Staffs. Eleven out of 100 repair records. Cost of labor for repairing broken staff, including taking in work, regulating, etc., average of one hour. One hour time, at 40 cents per hour, 40 cents; one hour time rent, light, etc., 10 cents; one hour time rent of tools, etc., three cents; one hour time interest on material, three cents per $1, seven cents; cost of staff (staff costing from $1 to $4 per dozen), 17 cents. Average cost per job, 77 cents.

We get an average of $2.50 for balance staff jobs, leaving me a profit of $1.73 per watch.

Next we come to roller jewel work. We find it will take 20 minutes' time to set jewel, allowing 10 minutes to take job in and putting on record, 10 minutes for regulating and taking care of watch while in our care, making a total of 40 minutes for labor. Forty minutes' time at 40 cents per hour, 26⅔ cents, or 27 cents; rent, light and heat, six and two thirds cents, or seven cents; cost of tools, etc., at three and one-third cents per hour, two cents; interest on material caried in stock, three cents on a dollar, three cents; cost of material, five cents. Total, 44 cents.

We have made an average of 60 cents per dozen on roller jewels. The high grade material cost up to $2 per dozen, but we seldom are called on to fit roller jewels to high grade watches. Job costs me, complete, about 44 cents. I charge $1.25 for roller jewels, giving me a profit of $.81 per watch.

New Apparatus for Demagnetization.

FOR years the horological press has entertained us with special articles concerning the mysterious processes and effects of electricity and magnetism. It informs us concerning electrical clocks, belt work arrangements and even regarding electric lighting installations. These are all special limited fields, which, as such, do not concern the watchmaker. There is one thing, however, he has always needed which he does not possess; that is, a knowledge of magnetism, as far as it relates to the magnetism and demagnetism of watches.

A treatise on magnetism and electro-magnetism that supplies the watchmaker with the scientific fundamental knowledge has recently been published by A. Williams, under the title "The Electro-Magnet." Properly, for the sake of completeness and better understanding of the subject in question, it would be right to preface it with the elementary theory of magnetism, says Carl Stolle in the *Deutsche Uhrmacher Zeitung*, but considering the article above referred to I can confine this to a few remarks and bestow more attention to the operation of demagnetization itself and the apparatus adopted thereto.

The space within which a magnet or electro-magnet or a current will develop magnetic influences is designated a magnetic field. Such a piece is to be found, for instance, in the vicinity of every dynamo machine, or of every permanent (steel) magnet of any form and any character. If a piece of steel is brought within such a magnetic field the slumbering magnetic molecular forces within it are aroused and an independent permanent magnet is created. If the steel parts of a watch, especially those of the escapement, suffer this misfortune they are affected diversely by each other in their regular movement. The consequence thereof is a great irregularity in performance, and where the escapement parts are strongly magnetized a complete stopping of the watch will result.

In the latter event the condition of the going parts is evident in making repairs, in that they remain attached to the tweezers. Minor magnetic conditions, which are, however, sufficient to materially affect the accuracy of the rate, may, in most instances,

ZENITH

A WONDERFUL RECORD !

Annual Competition of Chronometry at the Astronomical Observatory of Neuchatel (Switzerland) Under STATE Patronage and Control, Year 1908



Illustration of Record-Breaking Chronometer

Minimum number of points required for the award of the **Prize** for the six best Deck and Pocket Chronometers - 12

HIGHEST marks attained in previous years:

1902—15,5	1905—18,8
1903—13,2	1906—19,9
1904—14,5	1907—18.5

The Maximum marks awarded on December 31, 1908, constituting at that time, the **record** - - - **19,9**

The ZENITH record at the last trial, held on January 1, 1909, - - - - - - - - - - **22,8**

Thus, the ZENITH has beaten all records before January 1, 1909, **by a large margin.**

Movements fit all sizes of American Cases, besides a number of Swiss sizes; there are six grades, from 7 to 21 Jewels, adjusted to heat, cold and positions.

SOLE AGENT FOR THE UNITED STATES:

EDMOND E. ROBERT : 3 Maiden Lane, NEW YORK

Wachter

Patented

Ball Bearing Bow

Patented July 25, 1905
May 21, 1907
March 30, 1909
Patents pending. Patented in foreign countries

BEWARE OF IMITATION

The Wachter Mfg. Co.
HARTFORD, CONN.



Gold Cases with our Patented Ball Bearing Pendant and Bow are on the market in all sizes.

THE ONLY BOW WHICH WILL NOT PULL OUT

Made for safety;
Made to last;
Made to look well.

t be observed in repairing except by inging each separate steel part in con- ct with fine iron filings (having small co cive force). More or less of the frag- nts will remain attached to magnetized el, whereas an unmagnetic steel part ll behave under this test like any other magnetic metal; brass, for instance. It ll attract no filings.

The widely disseminated theory in watch- aking that it is possible to demonstrate existence of magnetism by means of a mpass, or a pair of astatic needles, is neous. Both instruments can be caused deviate by any non-magnetic piece of n or steel. If the magnetism existing is be removed a remagnetization in the con- ry way and of the requisite intensity is essary. This really convenient process, ng very difficult to carry out, cannot be ployed. It is simpler and more prac- l to introduce the part that has been gnetized in a constant current field, or watch, as a whole, into a field, in which irection of the lines of force con-



SIMPLE DEMAGNETIZING APPARATUS.

stly changes and thereby continuously to gnetize the steel in a contrary way— to continually transform the magnet- . If the steel part affected during this cess is slowly, possibly while being ved or turned, removed from the gnetic field, the transmagnetization oc- s to a constantly lessening extent, until lly it is nothing. The magnetic mole- ar forces in the steel are no longer uni- mly directed; they are thrown into con- ion, as they originally were, and the el is non-magnetic.

The creation of such an alternating field often effected by causing a horseshoe- ped steel magnet to revolve. During l revolution the steel part to be demag- zed is first brought near the magnet then slowly removed from the mag- c field. There is nothing to be argued nst this method of demagnetization. B it acts very unfavorably as soon as the net comes to rest. All steel parts in its , whether tools or watch parts, are netized. Such a magnet, or a demag- zing apparatus that includes one, is con- iently a dangerous guest on the work ch or in the workshop of the watch- er, even when the poles of the magnet, n it is at rest, are closed or short-cir- ed. The magnetic current is never com- ely cut off.

s especially unpractical we must desig- the method of demagnetizing on the lathe by means of a steel magnet. The entire lathe, in spite of the greatest care, is transformed into a permanent magnet, of which the centers constitute the poles. Any part worked on such a lathe is unfitted for a movement having an escapement and balance; consequently, for a watch.

As long as I have been engaged exclusively in watchmaking I have experienced great annoyance with the faulty demagnetizing devices. Similar unpleasant experiences in practical circles have constantly been brought to my notice, and all who have had anything to do with demagnetization incline to almost any experiment rather than to the horseshoe. Since I have taken an interest in electro-technics and have noted how for many years it has been the practice to demagnetize the strongest permanent magnets with the aid of an alternating current, I have constructed alternating current coils, the form of which fits them particularly for demagnetization of watches. With these apparatuses I have conducted exhaustive and very satisfactory experiments. Demagnetization by means of a field created by an alternating current is the most thorough and complete imaginable, and the apparatus, consisting only of a wire coil, is, while at work as well as while at rest, devoid of any magnetizing influence on its surroundings.

According to my experience a large percentage of all watches are magnetic, for which reason, before commencing repairs, I invariably undertake demagnetization by means of an alternating current. Thereby I obtain, in so far as no mechanical defects exist, very good regulation results. In order to place this advantage at the command of my colleagues I have induced a well-known business concern in Ludwigshafen-on-the-Rhine to manufacture on a commercial scale the apparatus shown in the accompanying illustration, and it is supplied by them in the following styles:

(1) For attachment to lighting systems, with an alternating current of 120 to 220 volts.

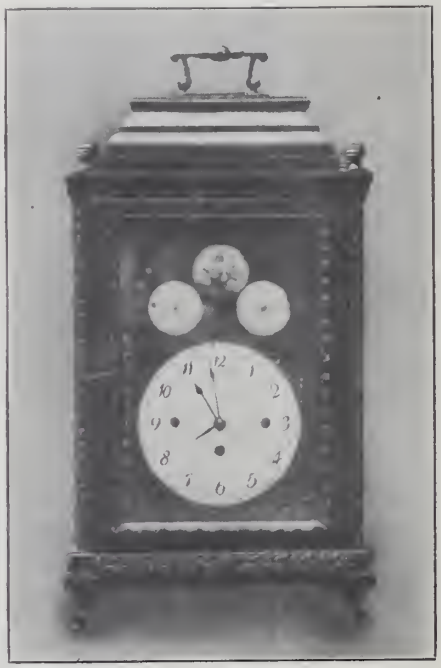
(2) For attachment to a lighting installation, with constant current of 120 to 220 volts.

Father Alexander, a Catholic priest of Pittsburg, Pa., left at the store of John M. Roberts & Son Co., last week, to be repaired a watch that appears to be a curiosity in many respects. The watch was made about 1725, by Charles Haylor, of London, and its number is 5652. The works are set in one of the first gold filled cases ever made. The watch is a key-winder and has an open face, with a bull's-eye front. The priest came across the watch at his sister's home while on a visit in England and brought it to America. The inside of the watch contains the following inscription: "Could but our tempers move like this machine, not urged by passion nor delayed by spleen, but true to nature's regulating power, by virtuous acts distinguished every hour, then health and peace would follow as they ought, the laws of reason and restraint of thought, sweet peace to pass the present moments o'er, and everlasting joy when time shall be no more." The inscription, which is printed, is encircled about the inside of the case, next to the works.

Old Viennese Clock.

AN interesting old clock, both from an historical and a mechanical viewpoint, is illustrated herewith. This clock is the embodiment of the ancient and more modern elements in clockmaking, of which it is a fine specimen. It was made in Vienna about the year 1730, and is a mantle clock, the frame of which is ebony, trimmed with brass and gilt ornaments. It was brought to this country by Joseph Bonaparte and Louis Napoleon Bonaparte when they came to America in the year 1816.

In the movement is the old verge escapement with a rigid pendulum, which is attached to the pallets. It strikes the hours



CLOCK MADE IN VIENNA, ABOUT 1730.

and quarter-hours on two spring gongs of different tones. These gongs are probably some of the first ever made. The dial is made of enamel and has small dials indicating "strike" and "silent." A third dial shows a moving gilt star, which is actuated by the front pivot of the pallets and the pendulum.

The clock runs for 30 hours and keeps excellent time. It has three hands, one of which indicates the day of the month. As an ancient article of "vertu" it is a valuable specimen. The old timepiece, which is owned by Mrs. John Stockton, has recently been displayed in the store of R. V. Hurd, 126 23d St., New York.

Chimes in the Clouds.

PASSERS-BY in the vicinity of Madison Sq., New York, were treated, recently, to the ringing, for the first time, of the chimes in the lofty tower of the Metropolitan building. This melody of the bells in the clouds caused many an apathetic New Yorker to "stop, look and listen."

The sound, clear and dulcet, really seemed to emanate from the sky, so unusual was it to hear chimes 375 feet above the level of the sidewalk. The bells will chime every quarter of an hour.

WATCH & SWIGART OPTICAL Co

IF

you send us your orders—

Your Interest
" Profit
" Bank Account

Will be the gainer
What more can you ask?



No. 106 Flyback Chronograph. Split Second.

Elgin, Waltham, Howard, Hamilton, Excelsior, Standard } Movements

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A Full Line of Jewelry
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328-330-332 Superior Street :: :: TOLEDO, OHIO

OMEGA

The Watch of **Matchless Merit**

FACTORY AGENCY
UNIVERSALLY GUARANTEED
OMEGA WATCHES

The character and quality of this watch have stood the test of 60 years in 67 countries :: :: ::

Exclusive factory sales agents now being established :: :: ::

NEW YORK: 21 MAIDEN LANE

CHICAGO: HEYWORTH BUILDING

RING OUT THE OLD—RING IN THE NEW



STANDARD.—30-hour time. Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

THE RATTLER.—30-hour time, Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case nickeled and highly polished.

LONG ALARM.—30-hour time, Six-minute Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

ALTERNATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

Why travel in the same old rut the balance of your natural life and buy the same antiquated styles of Nickel Alarm Clocks your grandfather used to buy, just because some manufacturers have not thought it necessary to produce new designs in Nickel Alarms, as they do in other clocks?

We have some new ones, superior to anything heretofore made, and to introduce them and put a set into the hands of every jeweler, we will, on receipt of $6.00, deliver east of the Rocky Mountains, express prepaid, one sample of each, consisting of eight clocks as described.

Don't fail to avail yourself of this opportunity to see a complete line of up-to-date alarm clocks

See coupon at bottom of page.

THE E. INGRAHAM CO.

BRISTOL, CONN.

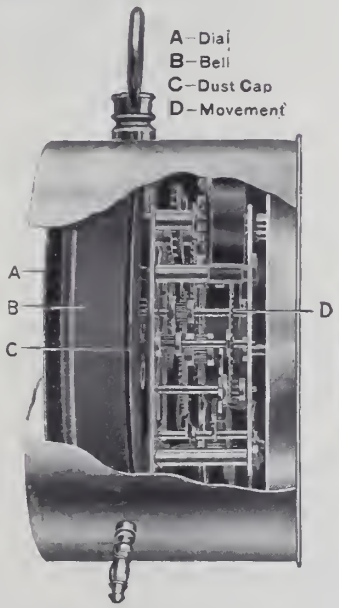


DI-ALTERNATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch; extra large bell. Height, 7 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

"THE ALARM CLOCK WITH THE CONCEALED BELL"

See cut of interior view showing bell located entirely within the case. The unsightly visible bell eliminated. Bell cannot be disarranged or thrown out of adjustment.







SIREN.—30 hour time, Long Alarm (four minutes), with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass; Case, nickeled and highly polished.

VIBRATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass silvered; Case, solid brass, old brass finish.

ROTATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

TEAR THIS OFF AND MAIL TO-DAY

THE E. INGRAHAM COMPANY, BRISTOL, CONN.:

Gentlemen—Enclosed find $6.00. Please send me by express, prepaid, your "Introductory Assortment" of eight alarm clocks, consisting of "Standard," "The Rattler," "Long Alarm," "Alternator," "Di-Alternator," "Siren," "Vibrator" and "Rotator." Yours truly,

Name..... Address.....



MONTROSE
Nine inches high; two and one-half inch Porcelain Dial; one-day lever time; Solid Mahogany; Genuine Inlaid.

Sessions Clocks

Have you seen our new line of one and eight-day Solid Mahogany Inlaid Clocks?

They are fine sellers.

We also manufacture the best black marble-ized wood clocks on the market.

THE SESSIONS CLOCK CO.
Forestville, Connecticut, U. S. A.
New York Salesroom, 37 Maiden Lane

HALL CLOCKS



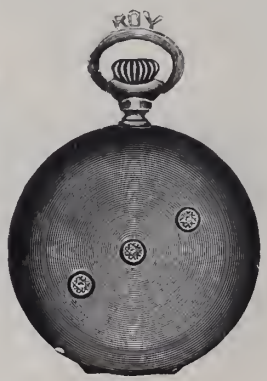
ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,
12 BARCLAY ST., NEW YORK

Sole Agents to the Trade for
J. J. ELLIOTT & CO. LONDON



IF IT'S A
ROY
TRADE MARK REGISTERED
IT'S STANDARD



ROY WATCH CASE COMPANY

ROY WATCH CASE CO.

21-23 Maiden Lane, New York
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REPRODUCTION OF THE OLD
Willard Banjo Clocks



ELEGANT DESIGNS

SUPERB FINISH

MADE TO LAST

The pinions are cut hardened and pol ished and plates ar made of heavy har brass.

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DERRY, NEW HAMPSHIRE

AUDEMARS, PIGUET & CO.,
BRASSUS and GENEVA.
Manufacturers of Superior
Plain and Complicated Watches.
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LARGEST AND BEST WATCH SCHOOL IN AMERIC
We teach Watch Work, Jewelry, Engravi Clock Work, Optics. Tuition reasonable. Bo and rooms near school at moderate ra Send for Catalog of Information

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Always Buy Watches of a Retail Jeweler

A Mail-Order House, Although It May Sell a Good Watch, Cannot Adjust It To Your Person.



A SOUTH BEND Watch.

NO watch you buy by mail will keep perfect time, no matter who made it, how perfectly it is made or what its reputation. A good time keeper must be regulated to your person as carefully as a good tailor fits a coat. In no other way can you secure perfect timekeeping services. No one but your jeweler can do this. Watches you buy of mail-order concerns are not and cannot be so regulated. That's the reason they never keep perfect time and always run too fast or too slow. The variation of even one one-thousandth part in the vibration of the delicate watch balance which governs the movement, means a loss or gain of a minute and a half each day. *South Bend Watches* are sold only by reliable jewelers. They are never sold by mail, because South Bend Watches are so good that we do not want their great reputation for reliability and accuracy injured by improper regulating. We make South Bend Watches as nearly perfect as it is possible to make a watch and pay the jeweler to regulate it to keep perfect time in your pocket. A watch which is a perfect time-keeper in one man's pocket, very likely will not keep time at all in another man's pocket.

If you carry a South Bend Watch you will know that the watch you carry will stand tests that are twice as severe as any that you are ever likely to give it. It might be frozen solid in a block of ice—it would still keep satisfactory time.

Every adjusted South Bend Watch, before it is sent to your jeweler, is baked in an oven heated to 100 degrees Fahrenheit and kept for hours in a refrigerator at freezing point. It must keep perfect time in every position and not be affected by the jars and jolts of railway trains, horseback riding, etc. It is built to stand the hardest wear and usage you can give it.

A South Bend Watch, although it is the best watch in the world, costs you no more than other good watches. Your jeweler will gladly show them to you and tell you why they are the best watches for you to buy.

Send coupon today for our handsome book "How Good Watches Are Made," and an interesting little device showing how South Bend Watches adjust themselves to every temperature. Don't fail to talk with your jeweler about watches before you buy any watch.

South Bend Watch Company
South Bend, Ind.

The Ads That Ring True

to the cause of the Retail Jeweler are the **SOUTH BENDS.**

Men may talk and men may promise you protection against unfair competition, but we have gone further—we have put ourselves in black and white before the 80,000,000 of Uncle Sam's people, stating clearly that **SOUTH BEND WATCHES** are not sold to mail order houses.

What other manufacturer of watches has ever unqualifiedly come out for the Retail Jeweler? We are giving you quality goods. Now get in the bandwagon and help drum the mail order man out of the retail jewelers' camp.

Send for prices and literature to-day.

South Bend Watch Company

Manufacturers of High Grade Watches — SOUTH BEND, INDIANA



THE PENNSYLVANIA WATCH CASES

Trade **XXX** Mark

A New Case Which is Proving a WINNER

It will mean **increased business** to the **Dealer** who carries a line of these cases in his stock. Our line will be **sold exclusively** through the **Dealer** and **Jobber.** In offering our goods for sale, you will not be up against the competition of Mail Order Houses.

Drop us a line for description and prices. You will find both interesting.

THE PENNSYLVANIA WATCH CASE COMPANY
YORK, PA.

The Superiority of Fulcrum Watch and Clock Oil

HAS BEEN PROVEN

Never has any product met with such immediate success. The large sales and re-orders are the most conclusive evidence of the success of this oil.

Every watchmaker in this country has had no end of trouble with oil in the past few years. Could anything be worse than what you have been using?

Why not try this oil which is being so highly spoken of by everyone who uses it?



No one in the trade is more widely known than Dr. C. L. Morris, missionary for the Hamilton Watch Co., a man whose knowledge of watches is not surpassed by anyone in this country, a man who has been honored many times, on account of this knowledge, by Engineers and Trainmen's Unions and Brotherhoods.

Under date of July 16, 1909, Dr. Morris writes to the Fulcrum Oil Co.:

"From an unbiased standpoint, I think your oil is O. K. I used three extreme tests: heat, cold, and after heating, testing out to locate acid. You have made no claims but what are facts, as far as my knowledge of oil is concerned. I have no hesitancy in recommending it as being first-class in the full sense of the word."

FULCRUM OIL will not gum, will not evaporate, will not become rancid or discolor in any length of exposure, will not corrode the pivots — because it is the only Watch and Clock Oil ever known which is absolutely free from acid, AND WE CAN PROVE IT.

FULCRUM OIL can be obtained from your material jobber at 35 cents per bottle, or $3.75 per dozen
A postal to the factory will bring you a small sample bottle free of charge

FULCRUM OIL COMPANY - - Franklin, Pa., U. S. A.



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate witb THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

"Justice and Evolution."

Address delivered by Jos. Mazer, President of the Oklahoma Retail Jewelers' Association, at the recent Convention of the American National Retail Jewelers' Association at Omaha, Nebr.

MR. PRESIDENT, manufacturers and jobbers, ladies and gentlemen of the American National Retail Jewelers' Association, I would indeed be proof against all the finer instincts which should animate every human being if I did not appreciate to the full the very flattering compliment which an invitation to address this convention necessarily implies.

On behalf of the State of Oklahoma, which today I am fortunate in representing on the floor of this convention, as well as upon my own behalf, I wish to thank you for this high honor, and if throughout my talk you discover many inconsistencies, attribute them to me as mistakes of the mind and not as those of the heart.

It is possibly unfortunate that I have been selected, for this being "Jobbers' and Manufacturers' Day," we have had occasion to listen to the well-stated opinions of the greatest mercantile minds of this country. Some of them paid the jeweler glowing tributes, others have handled him not too tenderly, but all of them told that which in their inmost hearts they believed to be true, and as I am a retailer and have been chosen as the last one to address you this day, it is reasonable to presume that I am representing at this time the retail jewelry fraternity of this entire country, and as such am expected to answer in substance, if not in detail, the many excellent speeches we have heard rendered by the different jobbers and manufacturers who have to-day honored us by their presence. However, were I a second Solomon as regards wisdom and possessed in addition thereto the oratorical abilities of a Demosthenes, it would even then be doubtful whether I could handle with credit to myself, and justice towards you, the great responsibility you have placed upon my shoulders, but I am neither wise nor oratorical, and possess instead only the ordinary abilities of a small retailer, hailing from that portion of this great country where many people presume that "Crazy Snake" still raises Minnehaha, and where the copper-hued maidens are supposed to look upon the scalp lock as an ornamentation more to be desired than precious jewels.

Under such circumstances, you will agree with me that it is the greater part of wisdom to make no attempt to answer the preceding speakers, but instead will try to cover the subject as I think the great mass of retailers would cover it, eulogize wherever I think you would eulogize, condemn wherever I think you would condemn, and forgive, as I well know you would forgive, all those who endeavor to do that which is right, even though their ideas do not conform with our own. If in so handling the subject I manage to answer or to coincide with what some of the previous speakers have said, all well. If in addition thereto I can give you a new thought, I will consider myself indeed fortunate.

My subject is "Justice and Evolution," and when I speak of Justice, I do not refer to that blind Goddess which erring humanity has pictured as being hoodwinked, unable to see the justice she would deal out, holding the scales in her one weak hand while with the other she leans upon her sword, which apparently is too large for her to support, and which always points downward as did Nero's thumb, but I refer to that Goddess which the newer generation will picture as having large, beautiful eyes, keenly alive to everything which occurs about her. The scales, instead of being supported by her weak, tremhling hand, will rest upon a stone pedestal that they might register no false variation, and her sword will be held on high, ready to strike down the guilty, or to avert punishment from the innocent.

When I speak of Evolution, I do not refer to the Darwinian theory of evolution as applied to the physical development of the human family, but I speak of that evolution which is always going on in this grand old world of ours, whereby greater wisdom permits us to look upon something as a virtue to-day that we looked down upon as a crime the day before.

Let us consider some of the evolutions in the jewelry business: Some fifty years ago, when the first American watch factories were established, it was the retail jeweler who was depended upon to market the product, and so faithfully did he perform his task that within a short time the American watch became a by-word in this great country. Unselfishly did he eulogize its virtues, magnanimously did he forego the greater advertisement he might have had from special named foreign grades, and he smoked peacefully beneath his fig and vine tree, fondly dreaming that he was building up a retail watch business.

Just about this time the mail-order houses peeped their heads over the horizon. They were struggling for existence, striving hy every means within their power to convince the public of their presumably superior values, and by cutting the prices on watches they saw a golden opportunity to entrench themselves in public favor. Their orders for watches were accordingly placed, and as in Biblical days, the manufacturers worshipped Mammon sufficiently to forget the Gods who made them, and when they filled the first order for the catalogue houses they sold the jeweler's birthright without receiving in exchange even the historical mess of pottage.

Then others came to attack the watch business, and then again others, and when at last the jeweler awoke from his sleep he saw many foes on the firing line, and as he boldly charged the enemy he discovered mail-order houses to the right of him, retailing jobbers to the left of him, Gorris Hair in front of him, Boguston Watch Co. behind him and department stores all about him, and into the valley of death rode the retailer's watch business.

But all of this time the great evolution of thought and progress was working on and on. The signs of the times showed that a new era was about to be established in the watch business. The old cry of "Rome for the Romans" echoed and re-echoed until it became "watches for the watchmakers." Eagerly was it taken up, and so wonderfully did it gain in volume that our voice was heard and soon a new watch manufactory peeped its head over the parapets and, buried as we were heneath the debris of slaughtered profits, we were made to understand that at last we had found a friend who would give us the protection so necessary to our existence.

From that time on we gained new strength and courage, and soon a complete watch friend also enlisted under our banner. We were beginning to regain some of our lost ground. The rumble of our victorious army was heard in the camp of those who formerly supplied our wants. They began to see in us newer virtues, greater possibilities, and they made to us overtures of peace. But, unlike the victors of old, we welcomed them with open arms, shed tears of joy over their return and killed for them the fatted calf.

Several of the prodigals are still following the paths of vice and sojourning partly or wholly in the land of the wicked mail-order house, or holding sinful communion with the department stores. But even against them we have not as yet steeled our hearts, but daily do we pray for them and hope that the light of justice may illumine their bosoms, and that they will prepare themselves now for their reception into the celestial fold of the jewelry fraternity, where Light and Truth, the emanation of Justice and Evolution, reign supreme. The fatted calves still wait for them, but Father Time is a cruel God and is not a respecter of persons or animals, and yesterday as I gazed with admiration upon these sleek specimens of bovine beauty, it occurred to me that their apprenticeship as calves is destined soon to end, and unless the prodigals hasten their return, I predict that it will be fatted bull instead of fatted calf for them.

Let us consider the evolution in the filled-case business. Years ago, when the first filled cases were made, the manufacturers felt that if they assured the possible purchasers that for a term of 15 or 20 years the case could he depended upon to maintain its appearance that no difficulty would be encountered in establishing a market for their output. Subsequent events proved the wisdom of their presumption. But all of this time evolution, which operates in all ages, in all climes and among all peoples, was gradually taking place, and soon it got its clutch upon the filled case business. If to guarantee a case for 15 or 20 years was a good gamble some were found courageous enough to try 25 years, and then 35 and now some of them liken the gold-filled case to the rock of Gibraltar and guarantee its permanance forever. That, however, was but one phase of the evolution taking place. Another phase dealt with its construction. If it was safe to use 15 pennyweights of gold to give it lasting qualities, it might still be safe to use eight or ten. Then it became four or five, and then one or two pennyweights, until now some cases are to be found which have no more gold upon them that can be expected from a plunge into a bathtub containing gold fish.

Evolution in thought, evolution in methods and the new era business has brought out the fact that the guarantee on the gold-filled case has had its day. It is not within the province of my talk to argue this question, but deep though upon this subject will show you that the irresponsible dealer who has no integrity to sustain has a decided advantage over the reputable merchant in that he can guarantee his gold fish, triple plate for the same length of time as you can the honestly filled. And Justice, which is dependent upon Evolution for its final vindication, and Evolution, which is but the visible mouthpiece of Justice, will soon demand that the thickness of the gold covering the case should have an equal if not an exclusive, right to any stamping contained within the lid of the case.

And how has the jobber fared in this game of life? We find with him that but a few years ago the division point between wholesale and re

Storekeeping Department.

l was not very marked. To retail he consid-
ed legitimate. When you suggested that he
d no right to sell in competition with the re-
ler upon whom he, after all, depended for his
istence, he answered that he received a profit
excess of what the dealers would ordinarily get
d that, therefore, he was not inflicting any in-
ry upon the trade. But gradually it began to
wn upon all right-thinking jobbers that a
eat injustice was being done. They perceived
t the retailer could not pay his bills with the
ney the wholesaler got from the consumer. The
bbers began to realize further that the cus-
ner never knew whether or not he had paid
re or less than he would have paid to the re-
ler—he only knew that he had bought, as he
sumed, at wholesale.
e jeweler saw his business leaving him and he
k'd desperately for a remedy.
s retaliation he bought from jobbers located
ther cities, and when he discovered that these
es also retailed he retaliated still more
ugiasing direct from the makers, and the
er saw how Evolution had turned into a dan-
s practice which he had formerly looked upon
source of extra profit. The jobber is now
alive to the danger coupled with retailing
has virtually abolished the practice, and it
require but a rigid adherence to the princi-
f Justice to enable him to recover the ground
his misdeeds caused him to lose.
he silverware companies have also had their
lution. With the grasping instinct with which
manity is unfortunately afflicted they sold their
uct to all who had the money to purchase.
ry extra sale they made they unwisely con-
ed as extra profit. The hardware man began
handle silverware, the department store be-
to handle it, and the mail-order house began
handle it, but all of this time not a dollar's
h more silverware was being used. He who
ght silverware did so because he wanted it
not because others than jewelers handled it,
had it been confined to the legitimate jewelry
nnels it would necessarily have been supplied
the jeweler. The whole system was based upon
istice, and the new Goddess whom I men-
ed earlier in my talk, with her beautiful eyes
open to see all that transpires about her,
with her sword lifted upon high to strike
n the guilty, put Thought, the touch of that
ne breath, into action. Slowly the process of
lution took place and dissatisfaction grew in
mind of the retailer. He began to demand
r brands. Manufacturers were found who
the jeweler the protection he craved until
v, in connection with those who have since
the wisdom of confining their lines to the
iler, it can be truly said that those brands
erly most in evidence in the jeweler's stock
now so thoroughly shunned by the retailer
not a good store from the Atlantic to the
ific can he said to carry them, and again has
lution demonstrated the impossibility of out-
ing Justice without sure punishment overtaking
offender.
he large silverware manufacturers who are still
ning retail stores, as well as supplying hotels
ct, are also receiving their share of attention,
while they may continue for a time with their
ast methods, egotistically imagining that they
a so large that they can escape the penalty
ch from time immemorial has overtaken all vio-
rs of Justice, yet, so true as the sun sits in
heavens, so true is it that unless they change
r ways their crowns will pass into the hands
trangers. For Evolution and Progress I con-
r synonymous terms, and it is impossible to be
successful against either.
d how has evolution dealt with the retailer?
looking carefully into his past acts you find
in nearly all instances fighting Progress. I
mber him when he fought against the screw
and bezel case, and now he considers it one
his staples. I remember him when he fought
pendant set idea, and now he prefers it upon
watches, except railroad grades. Even now
ends his customers to the jobbers and gets
dit from the customer for having made the
and then blames the jobber for retailing
n he sees his competitor's customer there
r he does not know. I remember the jew-
l when he marked his goods in cipher because
father did so. I remember him when he
ght it undignified to advertise. And although a man who does not advertise is like a hen who has laid an egg without cackling, no one knows the egg has been laid except the hen, yet did he expect the customers to flow to his doors. Some large Chicago houses to this day consider it improper to make window displays. The largest firm in New York has no illustration within its catalogues. They are fighting Progress, contesting the battleground inch by inch, and while many of these firms continue to be successful because of peculiar local conditions or the strong foundations for integrity which was laid by the founders of these establishments, the phenomenal successes being made by the younger institutions as a result of their newer methods of doing business is convincing them slowly, but surely that they must awaken to the new era in business or suffer obliteration from the ranks of the mighty.

So could I continue to show that as a class the jeweler has always held out against those policies, the adoption of which would really have benefited him, and so we found it with our association. For long years had the association idea lain dormant in the breasts of many of us, afraid to let it see light. Those who brave enough to give expression to their opinions received nothing but ridicule for their pains. The large retailer laughed at the idea because he felt himself too great a Colossus to take up his time to better the interests of his smaller brother. The small retailer felt that his presence would bear no weight, either one way or the other. But Evolution was again claiming its own. The large retailer found that the thing at issue was not so much helping his smaller brother as protecting himself from an equally formidable one or the more noticeable inroads of the department store. The smaller jeweler found that if he could induce other small dealers to voice his wishes that, collectively, they would make a power stronger than the strongest, and due to this new thought the launching of the association was made possible. I will not take up the stupendous work done by the organizers of the association. It is too well known to require reiteration.

Two of the leading questions at the time of the formation of the association, as I may well say they are at this time, are those of the fixed selling price and the complete watch. The South Bend people were laughed at as fanciful dreamers because they preached a fixed selling price on low-grade movements. The Howard people on their complete watch proposition were treated pretty much as a joke, but Time vindicated their methods. Their success is phenomenal, and the fact that practically all of the other companies have come to their way of thinking proves the soundness of their system.

Some there are who claim to object to both systems, the fixed selling price and the complete watch idea, but their numbers are few and Evolution is thinning them out, but I want to tell them a little story:

Recently his Satanic Majesty was presumed to have come up on earth for converts. For days and days he searched, and at last, foot sore and weary, he sat down upon a rock to rest, knowing that his quest had been in vain, as he had but a few moments remaining in which to make his report. Just then he noticed a young man sitting upon the rock beside him, and quickly he told him of the greatness which could be his if he would but enlist under his banner. This happened somewhere in Missouri, and the young man agreed to be his if he could be "shown" on the three tests which he would submit. The bargain was readily assented to, and the Missourian told how all his life his father had been troubled with poor crops, due to the arid and stony nature of the ground, and asked his tempter to remove these obstacles to successful cultivation. Immediately the devil waved his hand and the hills and rocks vanished; beautiful flowers appeared where formerly there had been bramble bushes; the pasture appeared as if carpeted with clover; a cooling stream flowed in the middle of the farm, and from it many tributaries gave life to surrounding vegetation. The Missourian then told of a brother who had been badly crippled his entire life, and asked that he be made whole. Again did his Devilship wave his hand, and behold! the brother stood before them. The hue of the red rose was in his cheek, the sparkle of brimming life in his eye. Great knotted muscles showed on his neck, back and arms, and the brother gazed spell-bound upon the most magnificent specimen of manhood he had ever seen.

The Missourian hesitated a little before stating the third test, and suddenly, seeming to be struck with an idea, he said: "Show me a jeweler who actually and truly would want to see the fixed selling price removed from the South Bend or the Howard sold movement separate and case separate!" and the poor Devil fell to the ground and wept.

Oklahoma was the only State to indorse the complete watch idea on all grades, and the move was criticised as foolish by no less a personage than our esteemed president, then for whom no man holds a higher regard than this speaker, and later was condemned by many of the State associations. We are not here to argue this question, but I simply wish to say that Evolution is not through evoluting as yet, and before it is many of you will see the greater advantage of having the low-grade watch complete, as compared even with the high grade, by virtue of the fact that you sell so many more of the former.

Many legislative propositions have been submitted, the adoption of which (some are fearful) will end in the association's destruction, and to them I want to say that I liken our association to a huge tree, large, majestic and upraised, defying the elements, which bends, but cannot break. Beneath its grateful shade the weary jeweler sinks to rest, needing no sweeter lullaby than the music of its branches swaying 'neath the evening breeze. And that tree, which when a sprig a few short years ago a child might have destroyed, has thus in this short space of time so mighty grown until now the noblest and best of all the land worship at its shrine, counting no greater honor than to be enrolled among its men. And, if perchance, which the fates forbid, some could be found to so unwisely act as to quench for a while our altar fires, others would be found to take their place, whose music would sound all the sweeter for the absence of the discordant voices formerly contained in the choir.

We have now discussed at some length the jobber, the manufacturer, the retailer and the association, and we have seen throughout that Evolution, slow but sure, as opposed to Revolution, which is just as sure, but faster, and, therefore, results in disaster to the timid and the unprepared, has peacefully brought about a condition where we can all say that we now stand upon a common ground. Justice will not permit any other condition! Evolution will remove the obstacles which would prevent it.

Jobbers and manufacturers who have to-day honored us by your presence, on the behalf of the retail jewelers of the United States, whom I now represent, as well as the A. N. R. J. A., I wish to thank you. You have given us abundantly of your storehouses of knowledge. You have accepted our invitation in the spirit it was given, freely telling us that which you deemed right, and it would be a peculiar individual indeed who could leave this hall and not feel that as a result of the heart-to-heart talks we have had to-day we are better men than we would have been had you not come. We, like yourselves, believe in and want but Justice. The scales are now resting upon a stone pedestal, and firm and sensitive as they are they register no animosity on either side.

We want it always to be thus, and let our business relations henceforth be such that we might truly say unto each other, "Entreat me not to leave thee or from following after thee; for whither thou goest, I will go; and where thou lodgest, I will lodge. Thy people shall be my people, and thy God my God."

After all we live this life but once, and profit avails us but little if we must ponder over the fact that we did someone an injustice to secure it.

Some writer has said that "Yesterday is but a dream and to-morrow is but a vision." But I claim that every to-day well lived makes every yesterday a dream of happiness and every to-morrow a vision of hope.

I thank you.

The town clock in the belfry of the Congregational Church in Lee, Mass., for the first time in 57 years stopped one day, recently, merely through the indifference of the caretaker, who forgot to wind it. The bell, it is claimed, can be heard at a distance of six miles. Some residents have asked the church committee to keep the bell suppressed until Fall, alleging that it keeps them awake.



PERSONALITY—PUBLICITY—PROFIT.

Address of Steele F. Roberts, of E. P. Roberts & Sons, Pittsburg, Pa., before the Convention of the American National Retail Jewelers' Association, Omaha, Nebr.

THE jeweler's calling is the aristocracy of all trades and professions—a time honored occupation, respected and revered by all classes and conditions of men. It is the peer of merchandizing, and requires of its followers an intelligent and refined personality, an artistic and scientific development and an honesty of purpose and character above reproach.

A good personality is the most valuable asset a retail jeweler can have in his store, and though brains are essential in business, other things besides pure mental power are apt to count, and the greatest of these is an intense personality. An engaging address, good nature, sympathy, tact, patience, moral and temperamental qualities, robust health, the spirit of cheerfulness and a frank, open, truthful countenance are essential qualities; but above all is the supreme power to inspire confidence and make people trust you.

We all seek the most cheerful souls both in business and society; the cheerful man invariably attracts, and so in the field of merchandising the power to attract is a matter of great importance. A jeweler should be a typical gentleman with every supreme quality which the title implies. He should be a keen, polished, well-groomed man, cultivating tact and diplomacy; he should be a business diplomat—not an oily man—a watch is oiled—but not oily.

The successful proprietor with a good personality carries about with him an air of confidence that seems fairly to wrap itself about you and to make you at once feel that here is a person you have to pay attention to. It is more or less in a small degree the charm of personal magnetism that the man possesses, for the man who can make an impression—who can make you feel his mental capacity, personality and position—will always find the way. There is great power in appearance. You are usually judged by the way you look, and you usually look the way you feel, but you can feel the way you like. We all want people to believe we are fully as good as we are, and may be just a wee mite better.

The proprietor should be the central figure in his store—the commander-in-chief—the sun around which all employes revolve in perfect unison; and a happy man is he who combines a gracious manner and cordiality with a vast amount of cheerfulness.

All good things come to the jewelry store whose proprietor and clerks are bright and cheerful. Sunshine makes jewelry sales grow. Oh, the charm and delight of doing business with a man of good personality; a well-rounded man; a man who is the soul of honor; a man whose mind and heart is filled with all that is pure and true and beautiful; a masterpiece of his maker. And you and I do occasionally meet just such men; men who live in an atmosphere above the petty details and annoyances of business life and bask in a sunshine of perpetual good cheer; men who do a successful business and yet who just seem to live to make their customers and friends contented and happy.

Someone has said that the mainspring of the watch and the man is inside the case. The force that is to carry you to your goal is coiled up inside of you; in your energy, your pluck, your grit, your determination, your originality, your character; it does not exist in another.

On the other side some men are like a mainspring in a watch that has been set. They had the power, strength, energy and ability to conduct a successful business up to a certain point; but as the demands of the business increased they lost their elasticity and staying power—the stamina to lay hold on larger and greater possibilities. Some men thrive amazingly under the tonic of good times, but when business becomes dull or a panic appears they weaken—lose their nerve—become a drone and their sun of business success is forever set. Men of age, said Bacon, object too much, consult too long, adventure too little, repent too soon and seldom drive business home to the full period, but content themselves with a mediocrity of business.

If any of us jewelers ever get into that predicament and find age creeping on and our business methods becoming set and that we are not equal to the opportunities presented we want to take quick action in the matter and put new life and blood into the concern by installing a business manager or competent clerk—one that has the snap, vim, energy—and go to him like a straight-away non-intermittent alarm clock.

The man who can seize promptly and firmly an opportunity as it passes and never let go until he wrings from it every possibility is the achiever; he is the man who does things.

Berton Eliott says too many stores are like machines; they run smoothly enough and there is no fault to be found with any part of their service, system or goods; in fact, they are model stores, but they do not get down into the hearts of the people; the personal element is not there. This is more apt to be the case in a large store than in a small one; in fact, the larger the store grows the more difficult it becomes to retain the personal spirit.

Many jewelers are brilliant and accomplished, yet lack that mental expression and personality that impresses itself upon all with whom they come in contact or have business dealings with. When a jewelry proprietor has a well developed case of personality it's contagious; it's catching, just like the measles. And when the clerks and employes once get the microbe in their system there is a confidence, loyalty and good cheer that breaks out all over them and incites a stimulus to work and hustle for the "Boss" that carries the business to the high tide of success.

It is the duty of every proprietor to establish a cheerful environment and impart an air of personality and integrity among his employes, not only to unfold his own character freely and completely, but to create an atmosphere in which his employes are able to develop their best quality. Many a jewelry proprietor forgets his position and neglects the greater and more important duties in his store, and is a constant menace to his own interests by doing work and attending to trivial details that a boy or girl at a few dollars a week could perform. The average jeweler is daffy about the buying end of the business, and nine times out of 10 knows nothing about the selling. As a matter of fact he lacks the mental poise necessary to properly wait on a customer.

A jeweler endowed with a good personality is like a 21-jeweled watch, adjusted to six positions. His personality and manner is so perfectly poised and adjusted as to fully meet and satisfy the hot-headed, nervous, impatient customer, the grouchy, crabbed, miserly customer, the austere old gentleman customer, the plainly-dressed customer, the timid, hesitating, doubtful customer, the dainty, affable lady customer, the haughty lady customer and the blatant, noisy customer, and all kinds and conditions of customers. He simply gathers them all in.

To be a modern jewelry merchant you must yourself be endowed with good personality and salesmanship, but to win success there is another important factor to be reckoned on, and that is the man behind the counter, the clerk or salesman; he holds the key to your success.

What is your elegant store, your magnificent goods, your perfect methods, your excellent service, your charming personality, your whole scheme of merchandising, your profit and success? What are all these without competent salesmen? More to be desired than fine gold, yea, than priceless rubies, is a competent jewelry clerk. The beauty and worth of a perfect blue-white diamond fades into utter insignificance compared to the rarity and inestimable value of a competent retail jewelry salesman.

Competent salesmen are half the stock and trade of a first class store. Better a small stock and store room with courteous clerks than a large establishment with arrogant, indifferent salesmen; for the small will become great and the latter bankrupt.

The competent salesman is neatly attired, refined in manner, pleasant, affable and has good address, with a greeting so cordial to customers entering the store that a sale is assured before the goods are shown. He is observant, gifted with tact and judgment, is truthful, honorable and faithful to his employer, and thinks and acts as though the business was his own. The competent salesman is courteous and polite under all circumstances and does not judge or neglect a customer on account of clothes or manner, for as a rule this class of trade enters a store to make a purchase.

Behind many a plain garment lies an ability and a desire to purchase the highest price goods in the store. Many a plain skirt has a pocket with a large bank roll, and many an ordinary looking man has a fat wad of bills in his trousers' pocket only waiting to be touched by some live jeweler. It is possible that the proprietor and his salespeople can be so affable, courteous and polite with their dealings that their customers every time they pass the store will regret that they have no occasion to enter and purchase.

Salesmen should not be indifferent to the customer with a small article to repair, for he may be entertaining an immediate or prospective purchaser as well as an angel unawares. Every salesman has the same opportunity to instil the personal equation in the business and so make himself a more valuable man.

The character of the jewelry business forbids the ephemeral, gushing, silly methods of the slick, oversexy, sissy clerk, but demands that attention, dignified, personality and presence that wins and holds the confidence of every man, woman and child the moment they enter your store door. To be the man that gets most out of his employes is the most for them. The most successful concerns to-day find that it pays to interest their employes in their business—to encourage that enthusiasm which has so marked an influence on their quality of work.

Under no circumstances should we allow the bulldozing method of selling goods to prevail in our stores; that insistent, persistent, forcible manner which compels customers to purchase against their better judgment; in fact, forces them to buy what we know they do not want, send them away dissatisfied and a lost customer, and the chances are they will never enter your store again. Such methods of salesmanship will bring ruin to any store, and the clerk who rubs a customer the wrong way should receive his walking papers.

Personality, diplomacy and tact have won more battles and gained more victories than all the armies of the world ever attained, and could we but instil these vital forces into ourselves, our clerks and our store methods, they would work out for us a far more exceeding reward than the minds ever conceived.

PUBLICITY.

In these days of modern and scientific merchandising, publicity, or advertising, plays a most important part, and the retail jeweler, ever on the alert to herald his good name and discriminate the merits of his goods, finds advertising the most essential feature.

Did it ever strike you, Mr. Retail Jeweler, that you were a living, walking, full-page advertisement of your establishment—a daily, Sunday, weekly and monthly edition exploiting the fact that you were in the jewelry business? That you were a moving picture exponent of your diamonds, watches and jewelry? Your daily life being a continuous performance, constantly reminding the public that you were "Mr Smith, the jeweler"?

When you leave your front door in the morning a stranger asks your neighbor, "Who is that fine-looking gentleman?" "That's Mr Smith, the jeweler." As you step on the car a lady nudges her husband and asks, "Is that gentleman a banker?" "No," he replies, "That's Mr. Sm

Retail Advertising Department.

ie jeweler." As you walk to the store the police-
an on the corner salutes you and says to his
other officer, "That's Mr. Smith, the jeweler."
rriving at the store the clerks are all anxious
introduce their customers to "Mr Smith, the
weler." As you go to the club for lunch sev-
al ask in passing, "Who is that?" "That's Mr.
mith, the jeweler. As you take your box seat
the grand opera, and hundreds of persons ask,
Who is the gentleman with the handsomely
wned lady?" "That's Mr Smith, the jeweler."
hen you start home several on the sidewalk ask,
Who is the man with the big six-cylinder car?"
That's Mr. Smith, the jeweler." Driving in the
k with your family, it's "Mr. Smith, the jew-
." As you walk down the aisle in church,
cks are craned to see "Mr. Smith, the jew-
r." No matter where you go, or what you do,
re continuously advertising "Mr. Smith, the
weler," and, I might add, it behooves "Mr.
h, the jeweler,' that he shall lead a very
onspect life.

he jeweler's windows are the most potent of
dvertising mediums and bring the quickest
most direct returns, and too much emphasis
nnot be given to the importance of window
ys. Artistically draped with silk or velvet
filled with the latest styles of goods daintily
anged, changed every week, the windows will
mand the attention and admiration of the pub
and return a handsome revenue.

There is a temptation or attraction about a
ly dressed jeweler's windows that scarcely a
n, woman or child will pass without glancing
st pping to gaze at its contents. Here, then,
the jeweler's opportunity to win customers and
at by making an elegant display of his choice-
w res. In advertising a retail jewelry store
ily newspapers, of course, come first, then
booklet, circular, letter or postal card.

very bit of printed matter that goes out of a
elry store ought to be artistic and refined, the
ne de la creme" of the printer's art, and it
ght to symbolize the store. The handsomer it
the better it is likely to pay and the more it
be made to look as if it came from a jew
the better it is.

dvertising in the daily papers is now a most
rtant factor to the retail jeweler; it is the
uet, the vital spark that starts the wheels
thought force traveling toward the goods in
store. What good does it do you to have
very choicest goods or the very best bargains
ginable if the people do not know it? Austin
es, who has done a lot of clever things in
ertising, says in his book on good advertising:
irst get the right sort of goods in the right
t of location, at the right prices, and then
ke a fuss about it in the best papers you can
l an. trade will follow."

Advertising won't work miracles; it won't make
dark store light; it won't make smeary, un-
pt windows clean and tidy; it won't make
ss gilt watch cases last 20 years; it won't make
si-tripic plate last a lifetime; it won't make
rteous clerks; it won't improve slip-shod store
thods, it won't improve the appearance of a
y-looking proprietor and salesman—all these
gs come first.

uppose you advertise your store as having
dern business methods—courteous, affable
cks, and the most generous treatment to all
stomers—and the next morning a lady comes
the store to exchange an article bought
previous day and meets one of your "top-
y," high and mighty clerks, who tells her he
ds not remember selling the goods, that she
w have to come back later in the day and he
w look the matter up, he is too busy now.

That's the use of advertising if you have sales-
ple of this type? The best advertisement ever
tten can be most effectually killed by a blank-
d, blank-minded clerk behind the counter. The
n who buys the goods is the most important
n in the store, and the skill of your ad. writer
only secondary and auxiliary. If the goods
a not right and the prices are not right the
b advertising ever written cannot bring success.
Y cannot always tell just what an advertise-
nt is going to do, for it may bring direct re-
ns for the thing advertised, or it may bring a
d and for something else.

your advertisements speak "with the tongue
o men and angels" and do not give a description
o the goods and their quality and price, all your
e uence is in vain. Real honest scrupulous truthfulness in advertising becomes more and more prevalent as the years go by. Advertising is simply telling people where the right goods, the right prices and service can be found.

Retail jewelry advertising is merely telling people in an agreeable, convincing way who you are and where you are and what you are doing and how much you charge for it. Be confident about your advertising; don't go about it in a half-hearted way, but pitch in as though you meant it and certain people were going to read and believe your ad.

We should always keep our stock in touch with the manufacturer who advertises direct to the consumer, stating that his goods can be had of any reliable jeweler and especially so if there is a fair margin of profit in the goods. Along this line I would like to venture a personal suggestion to the manufacturers, who, to create a public demand for their goods through the jeweler advertise direct to the consumer.

It seems to me were I a manufacturer about to exploit my goods by conducting an advertising campaign on a basis of expending $25,000 or $50,000 in the magazines and newspapers, I would adopt a different method from the general procedure. Out of the advertising fund I would set aside five or 10 thousand dollars and secure the services of several intelligent traveling men or promoters well versed in my line of goods, and send them out as an advance guard or missionaries to every legitimate jeweler in the United States, and instruct them to have a heart-to-heart talk with each dealer, explaining the merit of the goods, the advantage of having the goods in stock, the profit to be made, the demand the advertising will create and get close, very close, to the dealer and arouse his interest and enthusiasm by tendering every inducement possible in a financial way to handle the goods.

Then I would open up my advertising campaign with shot and shell, and with half page, whole page and double pages in magazines and newspapers I would pour volley after volley of sound, converting advertising into the minds of the millions of readers and convince them that life was not worth living without my goods; and so with dealers enthusing over the goods and profits and the public demanding your products the battle is won, victory is yours and in one unbroken stream the dollars of the masses will flow through the jeweler into your treasury.

With all the advertising that money will buy the manufacturer cannot force the dealer or middleman to handle his goods in any volume unless there is some special profit incentive. A grocer may have to have Ivory soap or Uneeda biscuits, but you cannot compel a jeweler to urge the sale of any brand of watch, clock or silver unless there is a promise of adequate profit. You may advertise your specialty until doomsday and I will meet your advertising with the personality, tact and diplomacy of a competent jewelry clerk, and while he will show your goods and admit they have merit, yet in nine sales out of 10 he will sell some other make of goods in which he can show superiority.

It is not a case of substitution, it is simply an equal or better quality of goods he has sold in which there was a profit commensurate with the personal guarantee which the dealer must give.

A consumer may ask for the goods advertised by the manufacturer, but he will not buy the article unless the jeweler gives his personal guarantee that the goods are precisely as advertised. If a mainspring breaks, jewelry is defective, or silver turns green, does the consumer look to the manufacturer for reparation? No, the burden is placed entirely on the dealer, and the manufacturer is rarely given a thought in the matter. Outside the guarantee of a filled case and stamped quality on gold and silver the dealer has no real tangible guarantee as to perfect workmanship and wearing qualities. Only a few manufacturers willingly make good defective workmanship.

There is a mutual interest to conserve between manufacturer and dealer; an equitable adjustment of the question of profit and guarantee and many other important matters which, thanks to our various trade organizations, are being amicably consummated. Ninety per cent. of all the goods sold by a retail jeweler are purchased by women, and all advertisements should be prepared with an eye to their thought and their preferred style.

We should educate the public through our ads. to look to the jewelry trade for diamonds, watches, jewelry and silverware, and endeavor to elucidate the fact that there is quality and exclusiveness in the style and manufacture of a jeweler's stock that cannot be found in a dry goods or department store. Every retail jeweler should have a distinctive style in his advertising, an individuality in arrangement, type and border, so that at a glance readers will recognize your ad. Adopt a trade-mark and use it continually in your advertising, on your stationery, boxes, bags and all printed matter.

It is a pretty safe plan to spend enough money in advertising to insure good vigorous trade. A little advertising ought to keep a little store, and a good deal of advertising will keep a big store. There can be no fixed rule laid down as to the amount which ought to be spent in advertising the retail jewelry business. The only rule necessary is to spend all the money required to bring business, but that amount should never exceed five per cent. of the gross sales.

There is a great deal in this thing of hypnotism, of the influence of mind over matter. Put your mind right into your ads.; make them virile, forcible; make them carry conviction by the very impetus of your own conviction. If you are not in earnest about the jewelry business and in love with it, if you don't honestly believe that you can do better for the people than anybody else can, you had better get out of the business and into one which you do have confidence in. If a man is in love with the jewelry business and feels it to be his calling, he should enthuse over it just as he would over a favorite horse or automobile, game of ball, golf, tennis or any pastime, only more so.

Every man has a hobby, and my advice to the retail dealer is make the jewelry business yours. Bubble over with it to your customers, clerks, friends and acquaintances; enthuse over it in season and out of season; have it and feel it through and through that yours is the most progressive store in your city.

Zealously concentrate your best thoughts and efforts in the business, and the public will respond to your enthusiasm and zeal. Just a word here in attestation of the loyal support this and all retail jewelry organizations have received from our trade journals. They have been trusted allies in promoting organization and publishing all trade abuses, and we owe the success of this and all State conventions to their publicity. They are the peer of all trade journals, and while we have such staunch adherents this organization will never need its own trade journal.

PROFIT.

Personally I think the all-important and most vital subject that faces the retail jeweler of to-day is the one of profit and sales. Have you ever seriously considered the extremely small average profit made by the legitimate jeweler in comparison with other lines of business?

In the mad rush for business during the boom years it was a matter of how large a business we could do, how many sales we could make and the all-important question of profit was forgotten until we came to close up the year's business, and then we wondered why our balance sheet showed so small a profit in comparison to the large volume of business transacted.

Think of the capital required to stock and properly equip a large retail jewelry establishment and the limited amount of business that can be transacted in comparison to other lines. Other lines of business with a capital of $25,000 do from $100,000 to $150,000 per annum. Some of the wholesale and retail dry goods, furniture, grocery and hardware firms do a business of from $600,000 to $800,000 a year with a capital of $100,000.

Many a mill and factory with $200,000 capital has an output of two to three million dollars per annum, and pays large salaries and dividends. A jeweler with $10,000 capital will have to hustle to do $20,000 per annum; with $20,000 capital he may do a business of $50,000, but when you reach a capital of $100,000 to $500,000 it is a difficult matter to turn the capital over more than once.

(To be continued.)

Albert G. Parker, Platte Centre, Nebr., has moved to Cloudcroft, N. Mex.

The United States Lens Co., Seneca, N. Y., recently filed articles of incorporation with a capital of $100,000. The directors are W. Smith, J. I. Maxwell, T. B. Graves, C. E. Wilson, all of Geneva, and W. W. Essick, Reading, Pa.

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TRY IT! Send 25c. to your jobber for a bottle



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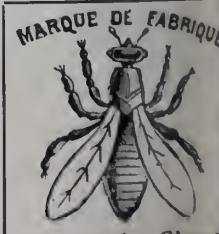
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The Arcanum and the Porcelain Frenzy of the 18th Century.

THIS year seems to be the year for celebrating the anniversary of famous inventions. It was just 200 years ago (in 09) that Galileo invented the refracting escope for astronomical observation, and years ago that Böttger reinvented the Chinese art of making hard porcelain, st producing his celebated red ware. It interesting to recall the great commoon his discovery caused everywhere and e porcelain fever that followed.

The success of Böttger, enormously magfied by fame, made thousands in every alk of life dream of the boundless wealth at hard porcelain would bring them—as on as they had fathomed the secret of its duction. Some sat down and tried day d night until all their property and goods re dissipated; but some, however, were re crafty and sought by bribery to acire Meissen's secret. For the most part ey were sadly deceived, for those who oved corruptible were merely subordinate rkmen who, after a short engagement at issen, were willing to dispose of "the ginal secret of fine procelain manufacre" as quickly as possible to the highest lder. All they cared for was the cash hand, and they were willing, in considation of substantial moentary encouragent, to prepare everything for the producn of the porcelain, but when, after nths, perhaps years, it finally came to first firing they bolted and left in the n nothing but slag and ashes which the tim might scatter over his head.

But the supply of fools was not soon exusted. The complicated conditions of law t gave every landed proprietor, especially ery princely personage or prominent city own court of justice, made it very difult to pursue a swindler. For this rea, after every successful offense the ras always managed to escape and find new tims elsewhere. The money-making pasn brought the business men, the noble l the learned, the desire to replenish ir exchequer, and the possibility of beable to boast of their own porcelain ought the princes into the trap. We thus , after 1715, the secret-mongers (arcani), or laboratory sharps, traveling adventously about the world, to-day proudly ing on horseback, to-morrow plodding destly afoot, few of them possessing any l knowledge.

f on their travels they encountered pers who had a hankering after their art, y "crystallized" to them and hoodwinked them with the glitter of secrecy or the glamor of the wonderful and the supernatural. Such persons the secret-mongers sought by all possible means to excite and retain. For this reason the "arcanum," the written instrument in which the secret of all secrets was recorded, is so permeated with hieroglyphics that the authors were for the most part compelled to furnish a special key with such nonsense.

The secret-mongers were followed as the industry progressed by the "porcelain artists." They also circulated industriously from factory to factory to "greet" the art and to capture the available alms-money. Not a few tramped along with wife and child, pushing their poor household goods on a wheelbarrow. The many porcelain factories, springing up like mushrooms and passing away as quickly, attracted a number of work people, only to thrust them out again into poverty. In addition to these seekers for work those who avoided labor were to be encountered on the highway. They carefully avoided all the factories in which the wandering disciples were made to work before being given their "reward." But to the small man these vagrants were prone to pose as capable possessors of the "arcanum" so as to coax the pennies out of his pocket.

The 18th century, says Lehner, witnessed a veritable porcelain craze, and it finally became the fashion for the princes and the great nobles to own a porcelain factory, or at least as partner to support one. Some of these factories soon passed way, but some have remained in existence until the present day.

Contemporary with the German hard porcelain was the older French soft porcelain. In 1675 it was produced in Rouen; soon afterwards at St. Cloud; in 1695 at Lille; in 1725 at Chantille, and in 1735 at Mennecy-Villeroy, Orleans, Arras and Sceaux. In 1740 the factory at Vincennes was established, and in 1756 that of Sèvres was founded—the famous state factory of France.

At the same time the first porcelain also developed in England. First in 1744 at Stratford le Bow; afterwards in 1745, possibly as early as 1730, in Chelsea; in 1750 at Worcester and Caughtley; later at Swansea, Swinton (Rockingham), Liverpool, Longton, Lowestoft, Stoke-upon-Trent, Coalport and Nantgarn. In Belgium, in 1750, we find Tournay; in Sweden, in 1770, Marieberg; in Italy, as early as 1720, Venice, and in 1741, Capo di Monte, from which in 1759 the Spanish factory at Bueno Retiro originated. Meanwhile there was established in 1735 the works at Docia; in 1766 at Le Nove, and in 1776 a factory at Turin.

All this, however, is nothing compared with the flood of establishments that aimed at the production of hard porcelain. In 1719 Vienna; in 1746 Höchst and Fürstenberg; 1750 Berlin; 1754 Neudegg, afterwards Nymphenburg; 1755 Frankenthal; 1756-58 Ludwigsburg; 1759 Ansbach, and subsequently the smaller factories of Thuringia, Ruddstadt, Volkstedt, Kloster Veilsdorf, Grossbreitenbach, Limbach, Gotha, Fulda, and Cassel. Finally came Kelsterbach, Bayreuth, Baden-Baden and Popplesdorf.

In the Netherlands, about 1764, the manufactory at Weesp was established; in 1778 that at the Hague; in Scandinavia, in 1754, that of Rozenborg, and in 1775 that of Copenhagen. Marieberg was engaged in the production of hard porcelain as early as 1780. Switzerland and Russia had their earliest factories, which had been preceded in Russia by experiments in 1744.

Karl Franz Hannong established a factory in Strasburg in 1724, which he was compelled to give up in 1754. About 1745 the first hard porcelain was made in Vincennes; in 1759 Sèvres was able to produce the first considerable quantity of it. Against the privileges of Sèvres numerous princes contested and supported porcelain factories, which especially were establish in Paris in 1773 and 1783. But even without such august protection other establishments were forced to fight their way, such as the factories of Limoges 1773, Lille 1784, St. Armand 1788 and several in Paris.

Even in England hard porcelain had its status. Thus in 1755 in Livepool, in 1760 in Plymouth, Bristol and Newhall; later in Coalport, Lowestoft and Henley. Only North America can lay claim to more recent establishments since the first start was made at this period were only short-lived.

The history of the development of all these factories involves innumerable hopes and disappointments, victories and defeats, honesty and deceit, and invariably a peculiar, almost romantic, strain permeated the record.

C. A. B.

Hector Pickard, former paymaster for the Oneida Community, Ltd., has made restitution in the case brought against him. The losses traced to Pickard amounted to $276. He paid the Community $300 and $68 for expense, and he was then fined $50 on a nominal charge of petit larceny.



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Soldering, Welding and Brazing.

Resume of a lecture by Noel Heaton, B.Sc., before the Central School of Arts and Crafts, London.)

Specific Gravity.

DEALING with the question of the specific gravity of pure and alloyed silver and gold, some useful information as to testing the purity or otherwise of the metal was given by Mr. Heaton, the information being made additionally clear by means of a series of experiments with pure silver, commercial silver (as used in the manufacture of coinage), and copper foil, and nitric acid. Other questions referred to the composition of [illegible] (1 part nitric acid and 3 parts hydrochloric acid); the soldering of magnesium, which, the lecturer said, he had found fairly easy to do; colored alloys of gold, which were difficult to prepare, because of the amount of cadmium in their composition, which was even more susceptible to the action of oxygen than was zinc; the difficulty of using aluminum for enamel work, and the best method of soldering platinum. In connection with this last question, Mr. Heaton referred to a new process, by means of oxygen-acetylene flame, to which reference was made later, and by means of which several interesting experiments were conducted prior to the lecture.

The Joining of Metals.

Passing on to the subject specially set for that night, the lecturer said that on the two previous occasions, he had endeavored to show the position of the metals in Nature, their uses, and their particular properties which made them useful or otherwise. He now wanted to deal with a few matters connected with their working, and to show the reason that certain things were done in a certain way. If they wanted to stick any two things together, all that must be done was to get them really into contact. In the ordinary way, there would be a film of air between them. Remove that, and the two would stick close together. The air which surrounded them would serve to press them together. The point was illustrated by a simple experiment with two pieces of glass, the air being excluded by the application of a little water. In that case, however, the lecturer said that two bodies were only held together by the pressure of the air. If it was desired to stick the glass together so fast that it could not be pulled away, the intervening medium must be made of so tenacious a nature that it would not come away from the two bodies. To get that result, a liquid must be obtained that on cooling would turn into a solid. The tenacity of that solid would, added to the resistance of the air, hold the two bodies together firmly. In the ordinary way, that would be accomplished with such a thing as glue, but, of course, that would not do for metals, that could not be applied to things joined in that manner, and it had naturally a limited strength. The great point was that the material to be used must be as nearly as possible of the same physical properties and of the same nature as the two bodies to be joined. Unless, for example, the material in the joint expanded to the same degree as the materials themselves, any warming or cooling would result in strains being set up which would tend to weaken the joint.

For fastening two pieces of metal together, then, are required some substance that would run into the joint, and would afterward solidify to a tenacious material having the same properties as the bodies themselves. In order to fulfill these conditions, metal itself must be used for the joint, a metal employed in this way being called a solder. The stability of a soldered joint would depend, firstly, on how nearly the properties of the metal they were going to use approximated to the metals they were going to join, and, secondly, on the temperature to which the metal could be heated. If they had no other consideration to think of, they would in all cases use a solder whose melting point was the same as that of the two metals to be joined. What really happened in such a case was that the solder combined with the metals at the edges of the joint to form an alloy, so that there was no sharp joint to form a plane of weakness, but a gradual transition from the metal on one side through the solder to the metal on the other side. The extreme case of this was represented by the process of fusion welding they had just seen, where two pieces of iron, for instance, were joined by a solder, also of pure iron, the resulting joint being practically homogeneous. But, of course, in practice, it was not always practicable to fuse the metal as in that case.

If they wanted to join brass, for instance, they must sacrifice that advantage, and join it with a metal that would fuse at a point considerably lower than would the brass, otherwise they ran a risk of upsetting the composition of the brass through the zinc in it partially volatizing. Suppose they had a case where they wanted to solder a metal, and they did not want to raise it to a high temperature from one cause or other. In such a case they would take advantage of the fact that if two metals were alloyed, the fusing point of the alloy was very much lower than that of the two constituents. Any metal could be employed in the composition of such solders, and he would give them the composition of a few alloys which could be so used for various classes of work with their melting points. An alloy for use in very delicate work, with a very low melting point, was composed of two parts cadmium, two parts tin, five parts bismuth and four parts lead. Another, with a melting point of 284 degrees, was composed of tin, bismuth and lead in equal parts. The advantage of bismuth was that it always lowered the melting point of a metal considerably, and made the alloy very hard. "Blow-pipe" solder, which could be used for joining tin or lead, was formed of two parts of tin to one of lead, and had a melting point of 340 degrees. "Plumbers'" solder was composed of equal parts of tin and lead (melting point 370 degrees), or two parts of lead to one of tin (melting point 441 degrees). Such solders had a peculiar property of not solidifying suddenly, or cooling, but of remaining in a pasty state for some considerable time, and advantage was taken of that fact in the making of wiped joints. All the foregoing were soft solders, which could not be used if they wanted work that was going to stand a high temperature. In such cases, a hard solder must be used, as in brazing, which was exactly the same thing as soldering, with the exception that alloys of the nature of brass were used, of which there were a very large number. For jewelry purposes, however, brass was not good enough. The joint would be conspicuous, and, for another thing, anything in the way of brass oxydized very easily and went black, so they must use silver solders, easily made by fusing silvers with brass. There were a great number of such solders. Four parts of silver and one of copper gave an alloy which was ductile and malleable, in the same way that copper and silver were. If a solder was required that would not have to be heated or worked very much, a little tin was added (silver 32, brass 32, tin one). When dealing with gold, alloys of gold and silver were used. Different alloys should be used according to the fineness of the gold. A joint on work that had subsequently to be enameled could be made with a solder composed of 18 parts silver to 74 gold, which would stand the temperature of the muffle. A solder containing copper should never be used for such a purpose, on account of its tendency to oxidize rapidly in the enameling furnace.

(To be continued.)

Production of French Goldsmiths.

COMPETITIONS are instituted annually by the Parisian *Chambre Syndicate* of gold and silversmiths, which serve the purpose of encouraging more rapid and at the same time more skillful production. It is noteworthy, in connection herewith, that these competitions are not intended for purely artistic productions, but are very practically confined to commercial articles.

For the various objects considered by the commission, a certain time for the completion of each is allotted. Thus, for example, we find the following periods prescribed: for a brooch, 20 hours; for a fine, richly-wrought ring, 25 hours; for a pendant in the style of Louis XVI. period, the same, and for a silver paper-knife, an egg-cup, etc., just as long. Within this period the article must be produced from the flat sheet metal. The prizes range up to 100 francs. The ring in question was already finished in 18 hours and was regarded as a masterpiece.

In the competition named after Georges Carre, only silversmiths could take part, and among the labors allotted to them was the completion, inside of 40 hours, of an oval teapot in Empire style. It appears that the productions of all the participants turned out very satisfactorily, while on the other hand the prize tasks, as regards the taste displayed, show just what happens to be especially in demand in Paris.

A. J. Eaton, a jeweler of San Francisco, has been made the defendant in a suit brought against him by Mrs. Emma Warren, who seeks to recover diamonds and jewelry, valued at $1,000, which she claims are wrongfully withheld from her. She recites in her complaint that she was engaged to marry the defendant in Ogden May 26 last and that the wedding never occurred. Mr. Eaton states that he gave the jewelry to the plaintiff with the understanding that she would return it in the event of no wedding taking place.

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12 K. 58c. " "	18 K. 82c. " "

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Regarding the thickness it is **most important** to not only state the number, but also the name of the gauge you are using, as there are 13 gauges and no two alike. The most used by us is the Brown & Sharpe **American Standard,** but we will fill your order from any one by stating which you use.

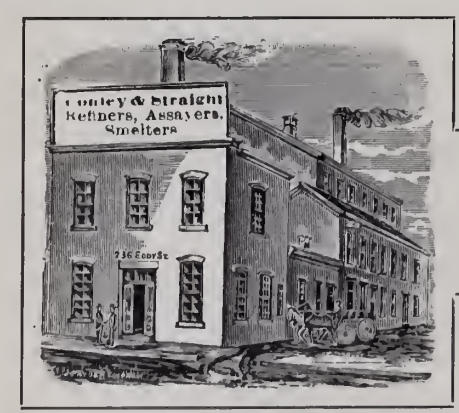
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SMELTING FOR THE TRAD



WORKSHOP NOTES AND QUERIES

Answers are also solicited from our readers to the questions published on this page.]
attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2316.—**To Precipitate Gold.**—*I have dissolved about 30 pennyweights of filings, averaging about 10 karats, in two quarts of aqua regia. To precipitate the gold I added about a teacupful of water and two tablespoonfuls of copperas. I poured the copperas solution into the acid and slowly stirred, which did not precipitate the gold. When the copperas mixed with the acid it turned the latter a dark brownish color and effervesced, and for a minute it looked as though it was about to precipitate the gold chloride, but after effervescence had subsided the acid again took on the greenish color it had before the copperas was added, and nothing was precipitated. I have dissolved and precipitated gold many times before, but have never had this last experience. Will you kindly tell me where the trouble is, as I know there is gold in the acid?* H. P.

ANSWER:—The acid should be neutralized before using the sulphate of iron, which should have precipitated the gold. Dissolve the gold in aqua regia; when this is done add a half pint of water and baking soda, until effervescence ceases. Filter the solution and add protosulphate of iron, which will precipitate the gold in a short time. Pour off the solution and wash the precipitate thoroughly. If a gilding solution is desired, re-dissolve the precipitate with a cyanide solution. If you want the metal, allow it dry and melt in a crucible. Your solution may be precipitated by adding a little ammonia, or by holding a piece of bright copper in the solution. It is advisable to try a small portion first before testing the whole lot. A very successful method of recovering the gold from a solution dissolved in aqua regia is to allow the solution to evaporate by keeping warm until it becomes like syrup; then thin with distilled water and hold in it a bright or clean piece of copper, when the gold will separate in brown powder, which is filtered off, washed, dried and melted with borax, and the result is a chemically pure piece of gold.

QUESTION No. 2317.—**To Clean Ivory and Bone.**—*Kindly tell me how to clean ivory and bone.* T. R.

ANSWER:—Bone is best cleaned with water and tripoli. Rub it on with a cloth and brush it in the deep places with an old tooth brush. If the horn is discolored very much it is best to file over with a fine file; then proceed with the water and tripoli paste. Ivory can be polished by first rubbing with fine pumice, moistened with water; finish with putty powder. If the ivory is discolored very much it may require bleaching. This is done by washing carefully in liquid ammonia, then in soft water. Finally apply a solution of hydrogen peroxide.

QUESTION No. 2318.—**Stamping Dies Out of Electrotypes.**—*We want to make a set of dies for pressing up the different parts for a brush and comb set. How can we make them in the most inexpensive and economical manner?* S. D.

ANSWER:—Dies for stamping decorations on any metal articles are best if made in steel, but this is an expensive process, as most of the work must be done by hand. A method considerably cheaper, but by which the designs will not be brought out as sharply as if cut in steel, can be produced as follows: The shapes of the brush sets should be produced in plain blanks first, which can be done in bronze dies, or steel if desired. A pressed-up piece is selected which is perfect and full, and the desired decoration is modeled on with wax. The next step is to have a copper electrotype taken against the model or wax side. This electrotype should be fully 1/16 of an inch thick. The wax model is removed, the face of the electrotype is covered by the electrotyper so he can deposit another 1/16-inch shell against it. The two electro copper shells represent male and female dies of the original wax model. The next operation is to obtain plaster of Paris patterns from the backs of the copper shells—one for the die and the other for the force. The die must fit in the bed of the press, and the force should fit the holder of the stroke or drop hammer. The plaster casts are for patterns for iron castings, and if carefully moulded will fit the copper shells. When the die and force are in place the copper shell for the die is laid in its place, a shaped-up plain blank is placed on it, the copper shell for the force is placed on this and the press or drop hammer can descend on it. Every part must be in proper place so that when the pressure is applied the two copper electros will force the docorations on the plain blank. This kind of die will force up decorations very sharply. Many pieces can be struck before the copper will wear out. The coppers can be replaced by having new ones electrotyped from the old wax model. This process is suitable for producing decorations on brush and comb sets, cake baskets, bonbon dishes, bread trays or various flat pressed articles, and may be used for silver, Britannia ware, brass or copper.

R. L. White, Greenwood, S. C., is making improvements in the interior of his store. New fixtures are being installed and the stock will be enlarged.

Simplified Electroplating for Jewelers.

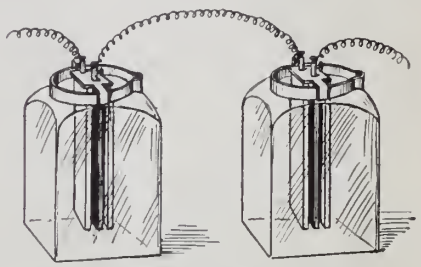
(Written expressly for THE JEWELERS' CIRCULAR-WEEKLY by "R. B.")

(Continued from issue of Aug. 4.)

COLORING AND PLATING ELECTRIC BATTERIES.

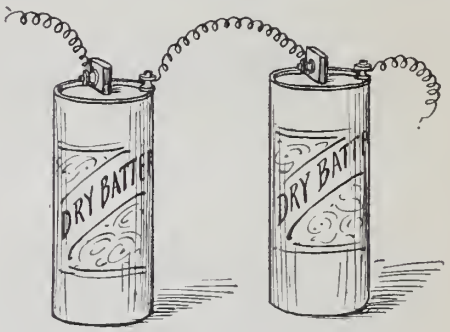
AS power is not available to the majority of jewelers and watchmakers, and they must of necessity fall back upon the electric battery for current, it is of the highest importance in selecting a battery to choose one that is easily replenished, inexpensive and capable of furnishing a constant current of a low voltage.

While the Bunsen battery delivers a good working current, when new, it frequently happens that it fails to work when its current is most desirable. Great difficulty is experienced and considerable annoyance is encountered when it becomes necessary to reamalgamate its rectangular zinc.



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A good working battery to be found in the market which will give good service and is rather inexpensive consists of a rectangular or square glass jar with a lip to facilitate the removal of old solutions, and contains about a full quart of the solution. It is much to be preferred for its simplicity of construction, consisting of a pair of zinc plates and one plate of carbon.



DRY BATTERIES, CONNECTED.

It has a platinum face clamp, two wire connections and a wooden support.

The glass jar should be filled with a solution of one part of oil of vitriol to 10 parts of water. Great care should be taken to add the oil of vitriol to the water very slowly, and, while doing so, it should be well stirred with a glass rod. The zinc plates should be well amalgamated by brushing them with a flannel bag containing about two or three ounces of mercury. The internal resistance being naturally very low a fairly good current is developed.

When large articles are desired to be plated two ounces of bichromate of potash should be added to each cell to increase its generating power. To the two post connections connect two copper wires, one to each connection—that is, one to the carbon



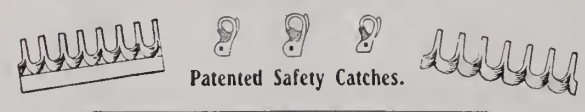
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Workshop Notes Department.

c positive pole and the other to the zinc c negative pole. The anode is to be at- thed to the wire connected to the carbon. e anode is to be of corresponding metal, t that of which the plating bath consists. l the solution is of pure gold, the anode s u'd be of fine gold of equal purity. In t case of silver plating a pure silver ode should be employed, for the reason t t as the silver is being drawn out of t bath, in the case of silver solution, the h is at the same time replenished by the dissolution of the silver anode into the h, thus avoiding the necessity of adding mica lly dissolved metal, gold or silver, a he case may be. When the solution in t glass jar of the battery turns white or ky, it should be removed and refilled v a new solution prepared as before in- ted.

simple method for amalgamating the s is to dip them into lye or caustic a to free same from grease; rinse in n water, then dip zinc plates into solu- t contained in the jar; remove the zinc s a d run over same with flannel bag c ning murcury.

ne cell, as shown, will afford a suffi- t working current for small coloring p ting of jewelry. For silver plating cast two cells should be connected in s es, the zinc of one cell to the carbon of other (See illustration.)

hen the cells are arranged, as above in- ted, t e free elements being connected t he main circuit, the current generated h e first cell forces its way through the s nd cell, that of the second to the first, i order to complete the circuit resulting n doubling the electromotive force. This a ngement coupling in series may be a pted for any number of cells, the elec- t notive force thus being increased in e t proportion to the quantity of cells e ployed.

o those who would consider the amal- g ation of zinc plates troublesome, it may b suggested that battery salts may be had n he market which render amalgamation o he zincs unnecessary and at the same e takes the place of diluted oil of v iol.

he small articles, such as jewelry, may a successfully be plated with two or t e dry, or what are commonly known as b batteries shown below. (See illustra- ti .)

wo or three of the cells will furnish a rrent sufficient for plating watch cases, b celets, chains, etc., provided they are j ed in series as shown.

hese batteries are very convenient for u. They are clean and give a very rich c r when used for Roman coloring, and, a e all, are the healthiest cells known, h gh rather more expensive, as they can n be recharged when exhausted, but must b eplaced by new ones.

silver-plating solution which will in- s satisfactory results for plating spoons, v h cases, candlesticks, trays and other s lar ware may be prepared according to th following directions:

lace two ounces of fine grain silver in a c a dish or capsule (the finer the grain, the sooner will dissolution take place) and pour into the capsule a quantity of aqua fortis sufficient to fairly cover the grain silver.

Heat the capsule over a small, slow flame to accelerate the action of the acid. Care should be taken to place the capsule under some chimney or flue, in order to carry off the fumes emitted by the heated acid, inhalation of which is very injurious to the health.

While the acid is being heated it should be well stirred with a glass rod and repeated until the silver is completely dissolved. If grains of silver are still traceable a small quantity of aqua fortis should be added, when it will be found that the grains have entirely disappeared. That done, allow it to cool. Fill a stone ware jar with one gallon of water well saturated with ordinary salt—about a handful to the gallon of water. When the salt is nearly dissolved pour the dissolved silver into the salt water and stir well and steady, and presently it will be noticed that the salt water becomes milky, and soon a heavy white cheesy sediment forms on the bottom of the jar. In this state it should be permitted to rest in a dark place until the white substance known as chloride of silver is given up and settled on the bottom and the water becomes absolutely clear.

The water should now be thrown off slowly and carefully so as not to disturb the chloride deposited on the bottom. This water may be retained in a separate pot and allowed to stand several days, when it will be found still to contain some small quantity of chloride. Fresh water should be poured into the jar containing the chloride, and again well stirred and a little salt added. This should be repeated three or four times in order to give the chloride a thorough washing and free it from the acid first employed.

Now heat two quarts of water to the boiling point and dissolve therein one ounce of pure cyanide of potassium. Add to the cyanide of potassium the chloride of silver, a little at a time, stirring all the while with a glass rod until the solution clarifies and the chloride disappears.

Should a sediment remain, a small piece of cyanide may be added to complete dissolution. To this concentrated solution from one-half to one gallon of boiled water should be added and allowed to stand for 24 hours, when the solution will be ready for use. One ounce of metallic silver per gallon of water will make a very good and practical silver bath for all purposes. Articles plated in such a solution for one hour with a moderate electric current will receive a deposit of a lasting tenacity of two or three years.

SILVERING WITHOUT ELECTRICITY.

A silvering solution to be used without electricity, which will do satisfactory plating by immersion, may be prepared as follows: Dilute one quart of silver solution prepared as above described by the addition of one quart of boiling water; add thereto two teaspoonfuls of phosphate of soda and one teaspoonful of bisulphate of soda; this solution should be well stirred and allowed to rest for at least 24 hours before using. The solution must be used hot.

The article must first be thoroughly cleaned and run through a strong potash and dipped in clean water, when it will be ready for immersion in the silver dip solution.

As soon as a silver deposit is obtained the article should be quickly removed and dipped in fresh, clean water, and next in hot water to cause it to dry quickly, whereupon it is to be thrown into clean boxwood sawdust.

This solution is not to be used for heavy deposition; it is chiefly used and is well adapted for cheap silvering on brass goods, chains, purses, lamp reflectors and picture frames. Articles plated by immersion, except reflectors, must be lacquered, in order to prevent tarnishing.

COPPER SOLUTION.

A good working and efficient bath of copper can be readily prepared as follows: Dissolve six ounces of chemically pure cyanide of potassium in three quarts of hot water; add three ounces of carbonate of copper in one quart of hot water, and stir the same well, then pour into the hot cyanide water and stir thoroughly until the mixture clarifies and the carbonate is taken up.

Should it fail to become clear, add a small piece of cyanide and the solution will soon clear up and become transparent. A few drops of strong water ammonia should be added to assist neutralization.

As soon as the solution is free from any sediment and it assumes a yellowish tint, the solution is ready for use. This solution should be used warm in order to obtain a uniform, quick and red deposit.

In plating iron, steel, lead, pewter or white metal a copper deposit should be given before gilding. In order to obtain a very heavy deposit of copper for the purpose of oxidization or bronzing, dead gilding—commonly known as ormolu gilding—or, for the verde antique effect on heavy brass or cast-iron builders' hardware, an acid copper solution should be employed.

An acid solution may be prepared as follows: Dissolve 18 ounces of sulphate of copper in one-half gallon of hot water; in another one-half gallon of water pour in three ounces of sulphuric acid. These solutions should be mixed together and well stirred, when it will be ready for use.

Soft copper anodes should be used, and a moderate electric current should be employed. The plating in this solution must be done without haste; a fast current will render a rough and uneven deposit. Before using this acid copper bath for plating steel, iron, lead or pewter articles, it will be necessary to give a bluish or light copper deposit in a cyanide bath.

Articles removed from the cyanide bath should be well washed before placed in the acid copper bath, in order to free the article from cyanide. It is equally important that the work be well washed upon removal from the acid bath. Should the deposit be too rough or dead, the article may be dipped in an acid bath, the preparation of which will be treated in the next issue.

(To be continued.)

Cecil Armesy, Painesville, O., has entered the Bowman Technical School, Lancaster, Pa., as a student in watchmaking. Henry Charles, a student, has returned from a vacation trip to his home in Scranton, Pa.



H. J. HOOPER.

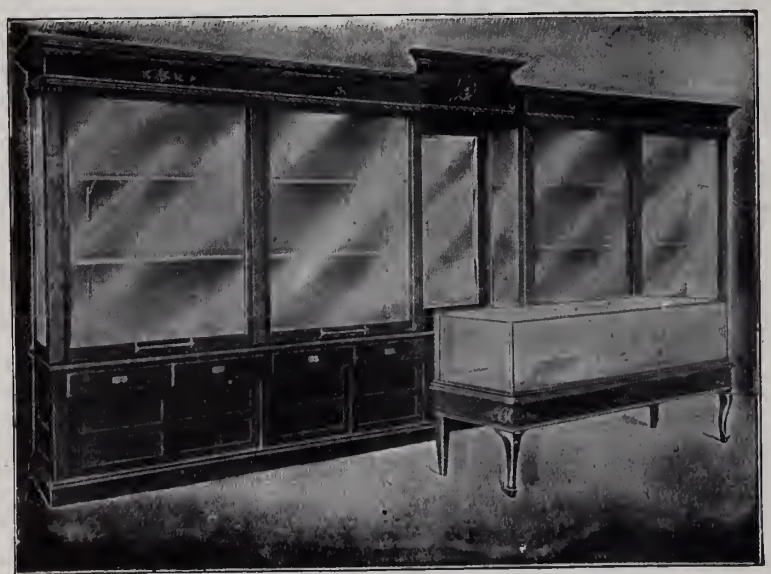
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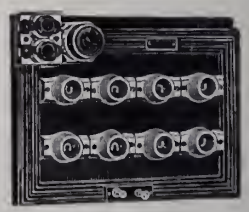
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Beautifully adapted for the jeweler's stock and show case display—the New Pocket Edition Gillette Safety Razor is becoming an important feature in the best retail jewelry stores.

The demand over the retail counter is astonishing. Every old Gillette user wants the New Pocket Edition and it makes new friends at sight.

The set consists of handle and blade box, either triple silver-plated or 14-k. gold-plated. The pocket case is of gold, silver or gun metal — plain polished or richly engraved in Floral or Empire designs. It is so neat and compact that it will fit like a card case in the waistcoat pocket or slip into the side of a travelling bag — *the blades are fine.* Prices, $5.00 to $7.50.

For the special use of the jewelry trade, the Gillette Company has designed a tray lined with purple velvet, size of the regular watch tray—contains wells for twelve razors. These trays are made in various hardwood finishes to match the store fixtures and are shipped free of cost with the initial order for a dozen razors. Aside from the sales of the razor, the business in blades is a steady income for a store.

Two additions to the Gillette line this season are the Gillette Brush—a brush of Gillette quality, bristles gripped in hard rubber; and the Gillette Shaving Stick—a soap worthy of the Gillette Safety Razor. The stick is enclosed in a sanitary nickel box: both soap and brush are packed in attractive cartons. They will be welcomed by Gillette users everywhere.

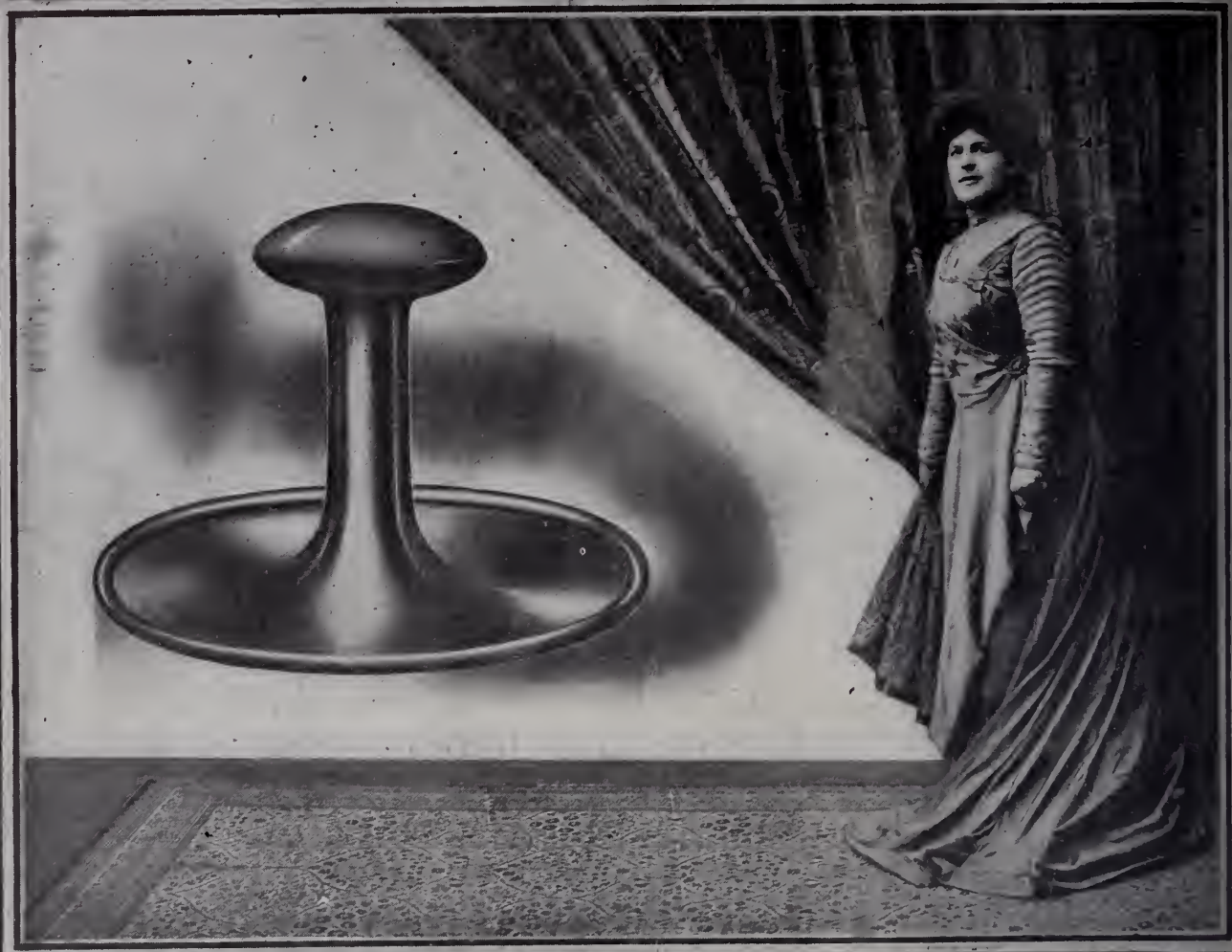
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THE JEWELERS' CIRCULAR

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THE HOROLOGICAL REVIEW,
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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The Jewelers' Circular
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11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

41st Year. WEDNESDAY, AUGUST 25, 1909. Vol. LIX., No. 4.



The Gold Crown of the Abuna of Abyssinia in the British Treasury.

(*See Text on Page 57.*)

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A very thin model, illustrated about one-third actual size. Made in full line of 26 pieces.

An engine turned and hand engraved pattern of particular beauty.

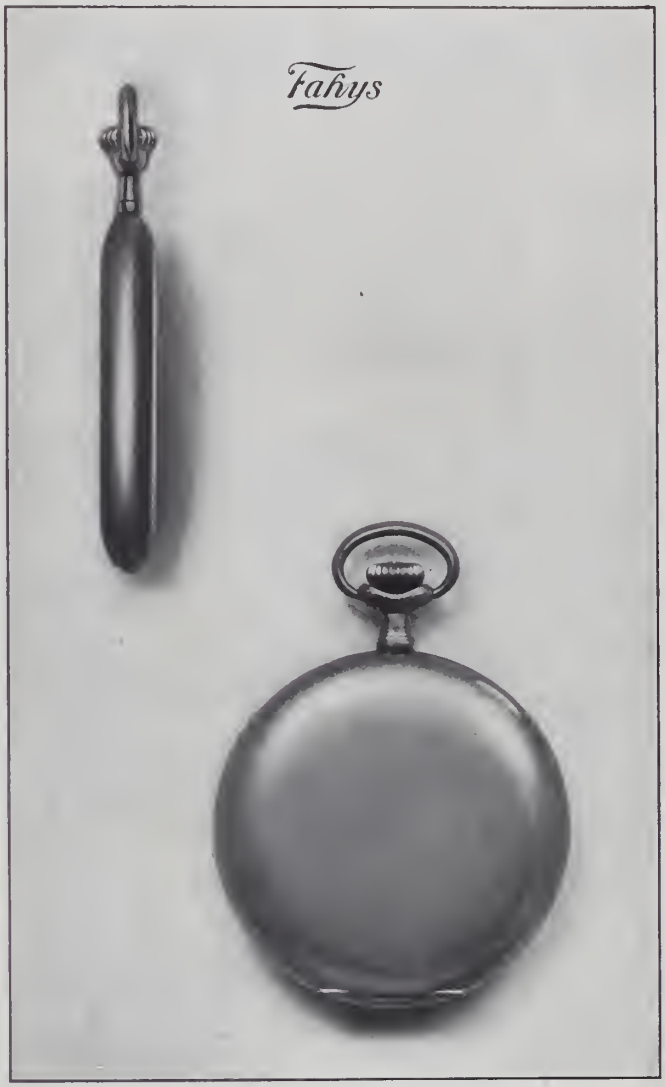
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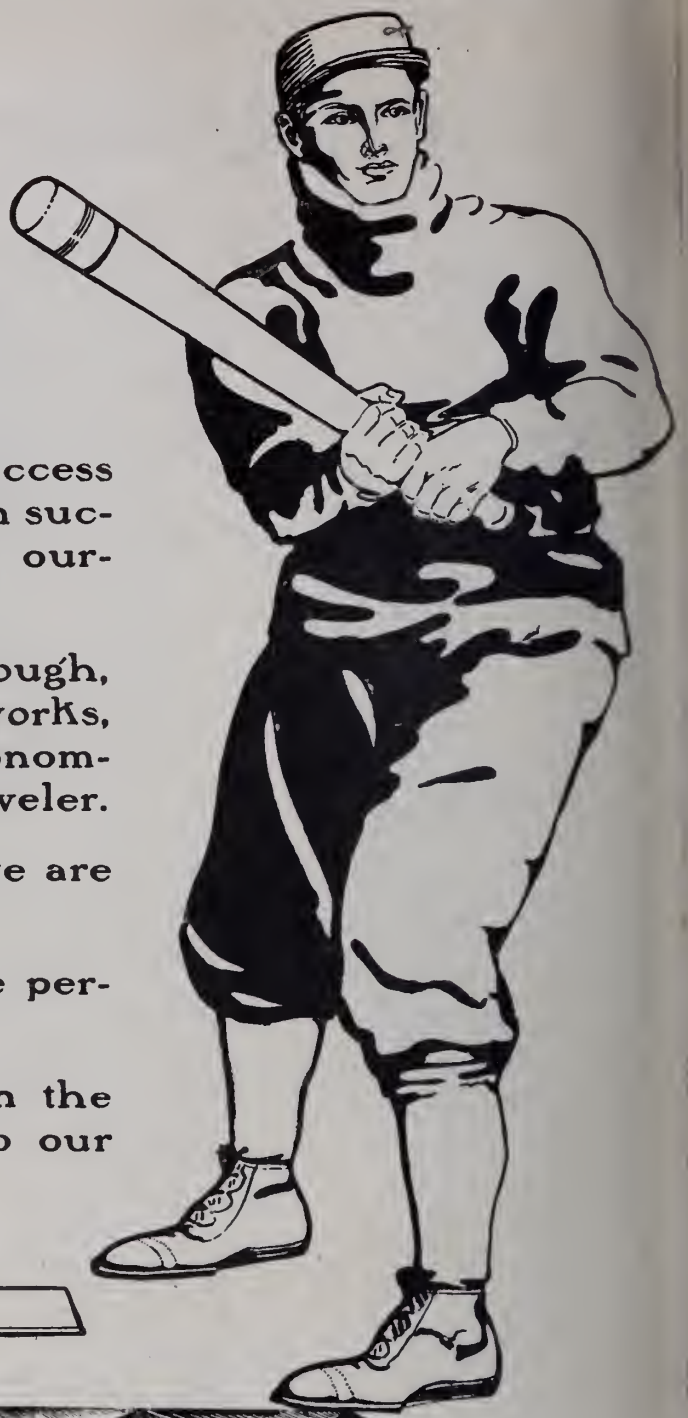


Truly the world does move, and nowhere is this more marked than in the watch case industry, as illustrated above. Compare the new thin model watch cases, as made by the Fahys Co., with watch cases as made a quarter of a century ago. Could anything more simply, vividly and forcefully illustrate the marvelous improvements made in the watch case industry by

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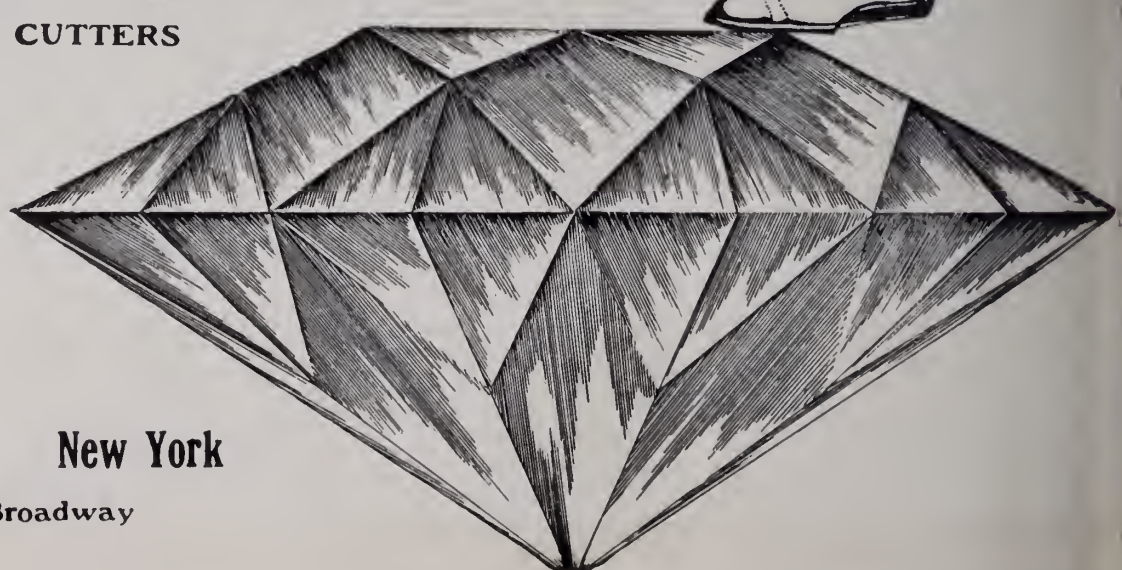
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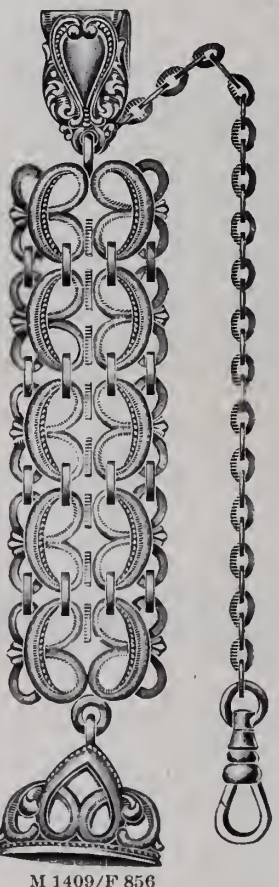



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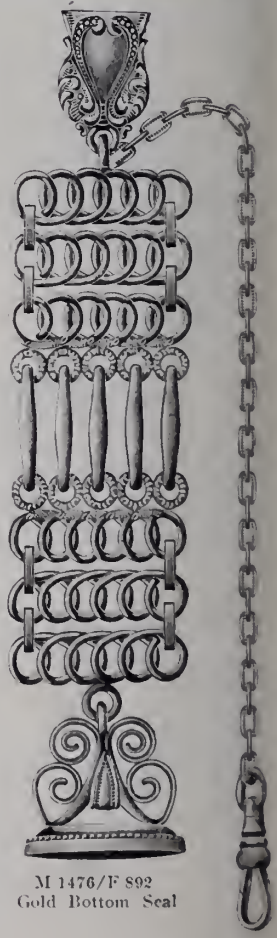

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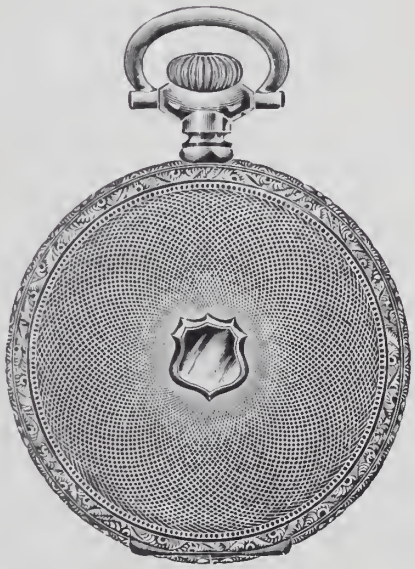
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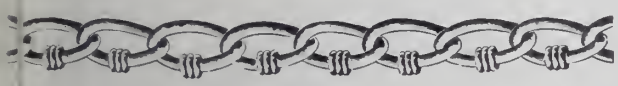
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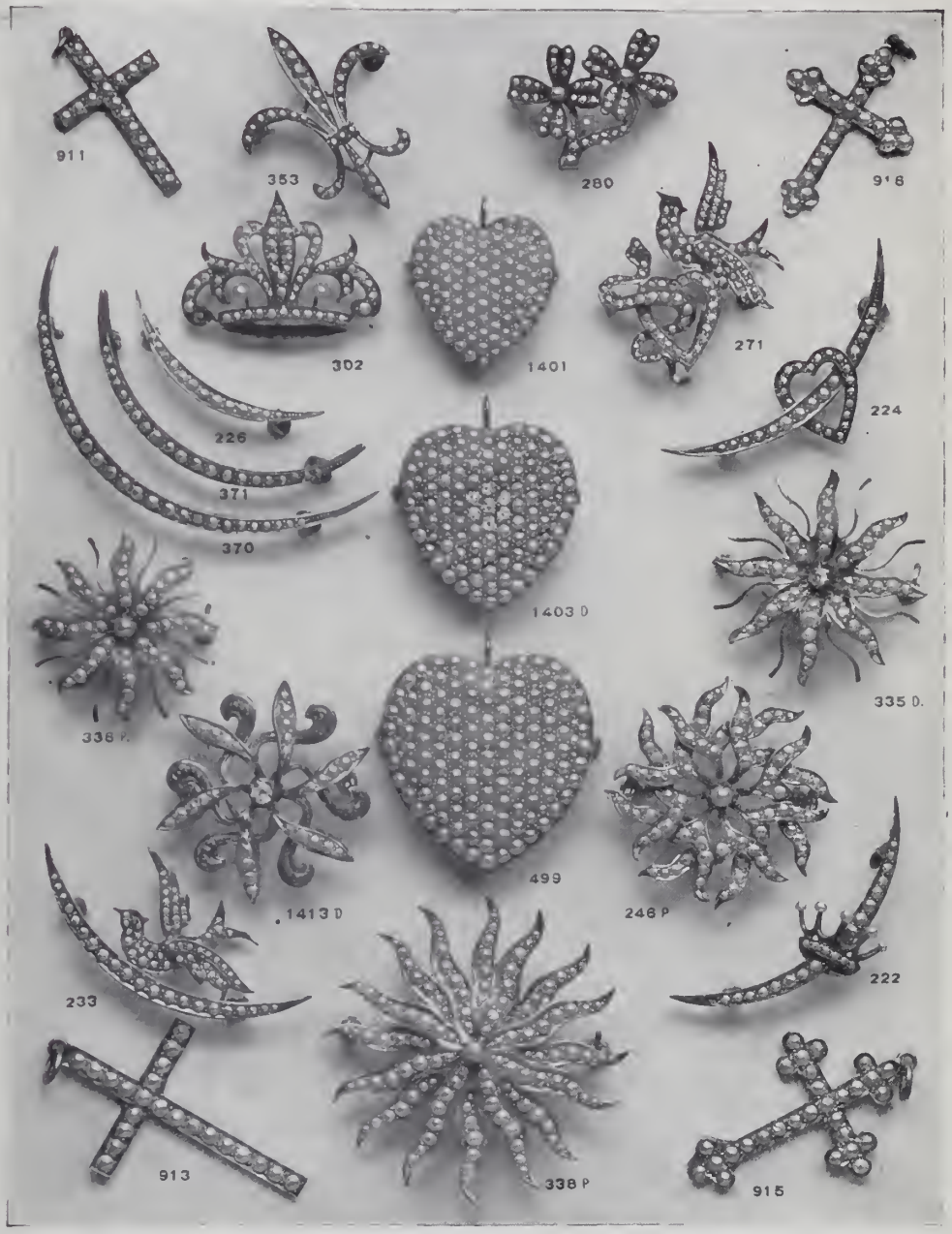
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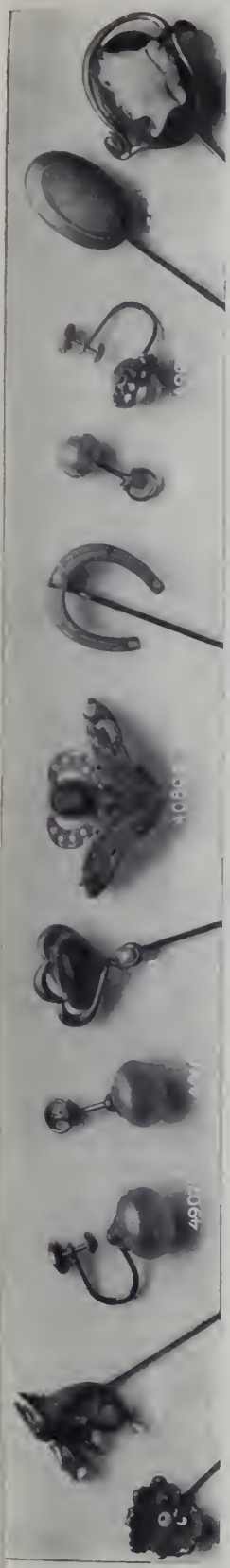
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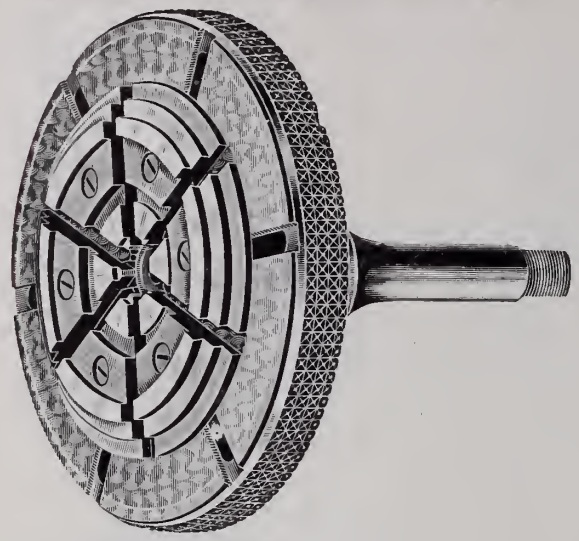
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Bezels, rings, watch cases, etc., from 13 to 62 mm.
State name and size of lathe when ordering.

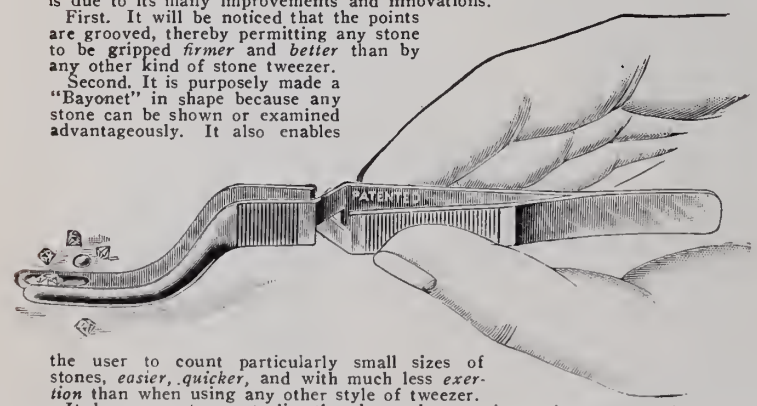
Price, Each, $9.00

Engelsman's Patent "Bayonet" Automatic Locking Stone Tweezer No. 119

The acknowledged superiority of this tweezer over any other of its kind is due to its many improvements and innovations.

First. It will be noticed that the points are grooved, thereby permitting any stone to be gripped *firmer* and *better* than by any other kind of stone tweezer.

Second. It is purposely made a "Bayonet" in shape because any stone can be shown or examined advantageously. It also enables

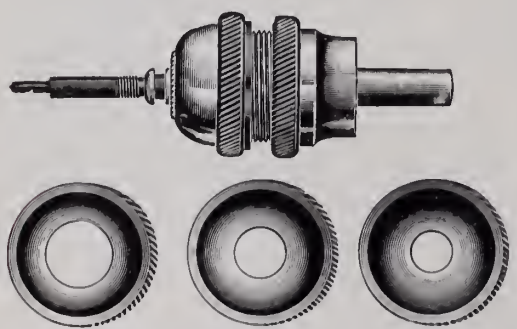


the user to count particularly small sizes of stones, *easier, quicker,* and with much less *exertion* than when using any other style of tweezer.

It has an *extra* part directly above the crossing points to permit the holder to examine the stone without fear of *releasing* it accidentally, which frequently occurs when using the ordinary style crossing tweezer.

Price, Each, $1.00

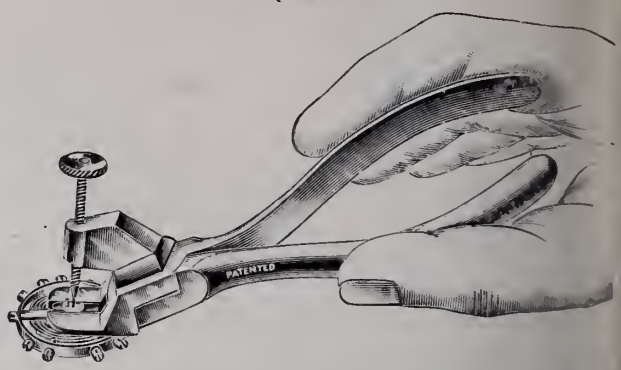
CROWN CHUCK No. 50



For enlarging or cutting deeper crowns of watch cases. A movable plug in the stem regulates the depth required for various sizes. Four caps of various sizes are supplied with each to hold crowns from small to large. Stem fits in No. 50 wire chuck.

Price, Each, $1.50

ROLLER REMOVER No. 60 (Patented)



A thoroughly efficient and quick acting Roller Remover. The wor always plainly in sight. The roller is held in the grooved jaws of pliers. The adjustable head which holds the screw is quickly brought position over the staff and the most obstinate roller will instantly to the gradual pressure of the screw.

Nickel Plated, Each, $1.50

GRINDING OUTFIT No. 105



This outfit consists of:

1. Two interchangeable steel disc wheels, 3⅝" and 1⅝" in diame
2. One interchangeable flexible leather disc wheel, 2⅛" in diamete
3. One adjustable hollow spindle for holding the above disc wheel
4. Eight different grade emery paper discs, 2⅛" in diameter.
5. Four carborundum paper discs of different grades, 2⅛" in diam
6. Eight different grade emery paper discs, 4" in diameter.
7. Four carborundum paper discs of different grades, 4" in diame
8. One clamping device for keeping discs flat, when not in use.

Price of Outfit No. 105, complete.....
Separate small emery discs.....per doz
" large " " .....
" small carborundum discs.....
" large " " .....

This new grinding device should find favor with the trade, being r oughly practical and complete for all purposes, such as grinding steel glass, enamel or any other metal or substance that can be ground emery or carborundum. It is of equal value to the watchmaker, je optician, dentist, lock or gunsmith, platers and kindred trades. It found much more economical than solid emery and carborundum wheel assortment of solid wheels of twelve different grits would necessita outlay of ten times the cost of this outfit, not taking into consideratio trouble of truing up the wheels when worn or glazed.

Full description and directions accompany each outfit.

For Sale by all Jobbers in the United States and Canada.



Some Good Selling Designs from Our Line

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden

Simmons 1/8 12-Kara Vest Chains

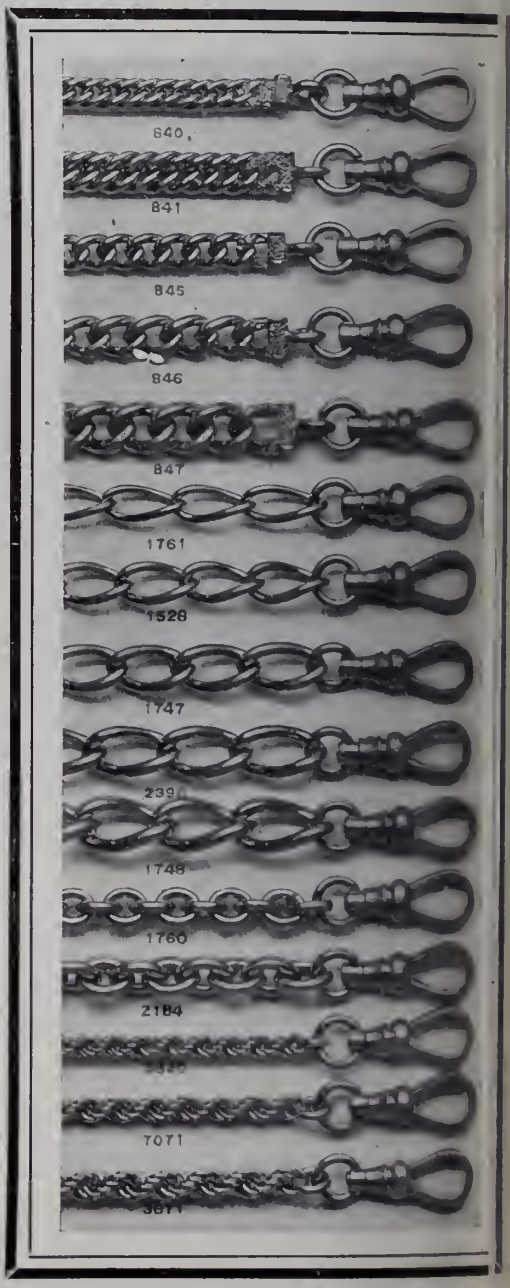


THESE extra quality Simmons Chains wi appeal strongly to those of your custome who want something better than ordina grade gold filled chains.

In appearance, style and finish, Simmo ONE-EIGHTH 12K. Chains are fully equal to any solid gold chains, and are made in a wide range of patterns rivaling the best designs that have ever been shown in all-gold goods.

They will be particularly good Holiday sellers and your Fall stock should certainly include an assortment of them—order from any prominent Jobbing house, East, West or South.

The new SIMMONS CATALOGUE will afford you practical assistance when selecting your stock for the coming season. If by chance you did not receive a copy, write for it now.



R. F. SIMMONS COMPANY

Main Office and Works: ATTLEBORO, MASS.

New York Salesrooms:
9-13 Maiden Lane

Chicago Salesrooms:
42 Madison St., (Heyworth Bldg.)

NOTICE!

No increase in prices of Mesh Bags on account of increase in tariff. We manufacture our Mesh at our Works at Plainville, Mass., by the latest improved machinery. We are not dependent upon imported Mesh or importers as other manufacturers are. You will not receive notices of increase in cost from us.

Buy only machine made mesh which is stronger,



smoother and better than hand made.

American made goods are the best. We are the only manufacturers using Mesh made by machines, enabling us to supply all demands promptly for any quantity.

WHITING & DAVIS CO.

7 Maiden Lane
New York

PLAINVILLE (Norfolk Co.), MASS.

103 State Street
Chicago

Ye Mount Vernon Pattern

MADE BY

ROGERS, LUNT & BOWLEN CO.

Silversmiths

GREENFIELD, MASS.

Write for Catalog



TRADE MARK R&L BCo STERLING

A fine setting enhances the beauty of the rarest and most costly jewels.

Likewise, a fine oak or mahogany chest makes a desirable setting for ye Mount Vernon pattern, a distinct Colonial gem.

We can furnish these chests to suit any combination desired.



The Dorothy Vernon

A NEW **WHITING** PATTERN
IN STERLING SILVER FLATWARE

Made in the Complete Line—Dozen Work, Fancy Flatware, Cutlery—Ready for Delivery September 1st. Price Lists on Application.

IN its leading motive and the treatment of its details the new pattern is eminently suggestive of the English Renaissance designers of the 16th and 17th Centuries. It seems becoming therefore that it should be known by a name that not only recalls one of the most romantic episodes of the social history of that period, but is also intimately associated with the most significant existing example of English Renaissance Art and Architecture.

TRADE MARK

THE WHITING MFG. CO.

SILVERSMITHS BUILDING
15-17-19 MAIDEN LANE
NEW YORK

Have You Seen the Smith Exhibit at the Marlborough?

If not, we want you to, now, right away. It will be to your advantage, as well as our own, to do so. Our exhibit opened on August 15th, and it will continue till September 11th. It is conducted for the sole purpose of introducing to the trade the many new tea and coffee sets, child's goods, small dishes, etc., that we have added to the already extensive Smith line of Sterling Hollow Ware.

These goods are all bright and snappy. They are inexpensive. In fact, the prices are far better than we have ever before been able to quote for silverware of similar quality, design and weight. We seldom advertise prices in connection with Smith Silverware. You know us and our methods well enough to take our word for it that when we do we mean business.

Remember—Hotel Marlborough, New York City, till September 11th. We show samples of our complete line—Standard designs as well as the new goods.

Frank W. Smith Company

Manufacturers of

STERLING SILVERWARE

GARDNER MASSACHUSETTS





An Invitation

TO JEWELERS when in New York a cordial invitation is extended to visit the New Salesrooms of this Company.

The location, in the recently completed Silversmiths' Building, constitutes a decided vantage point in the Jewelry District.

The additions to our lines this season are the most comprehensive and complete in the history of the company. Prices rule from popular commercial goods to the highest class of products.

All the interesting lines of Silver-craft are here fully and attractively displayed in such a manner as to afford most convenient inspection. And their artistic beauty, fine workmanship and moderate prices will be found amply to justify the most favorable consideration.

Jewelers will appreciate the fact that all our products are confined exclusively to the legitimate trade.

The William B. Kerr Company

MAKERS OF WARES IN

GOLD AND SILVER

SALES OFFICE
17-19 MAIDEN LANE
NEW YORK

SAN FRANCISCO
H. C. VAN NESS & CO.
JEWELERS' BUILDING

GENERAL OFFICE and FACTORY
144 ORANGE STREET
NEWARK, N. J.



Our regular goods are plated by the sectional process, which enables us to guarantee th plated ware of our manufacture will withstand the hardest usage, and last for many years.

We carry a complete assortment of fancy pieces in each of the patterns illustrated. Th symmetry and splendid proportion of our designs satisfy the most discriminating tastes, whi the superior wearing qualities of our product make permanent customers.

Our handsome illustrated catalogue sent on request

SIMEON L. & GEORGE H. ROGERS COMPANY
Hartford, Conn.

FACTORIES: HARTFORD AND WALLINGFORD, CONN.

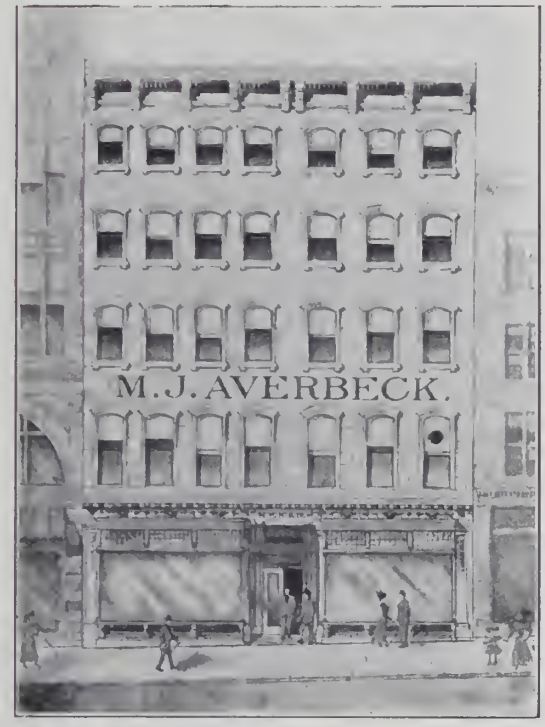
M. J. AVERBECK
Manufacturer and Importer
10-12 Maiden Lane, - New York

NO NEED
to scatter your orders for Jewelry among a dozen firms We can serve you in ALL THINGS

"All the Jewelry needs of the Retail Jeweler" as quickly, cheaply and well as the dozen put together

M. J. AVERBECK
Manufacturer and Importer
10-12 Maiden Lane, - New York

Remember
M. J. A. GOODS
SELL



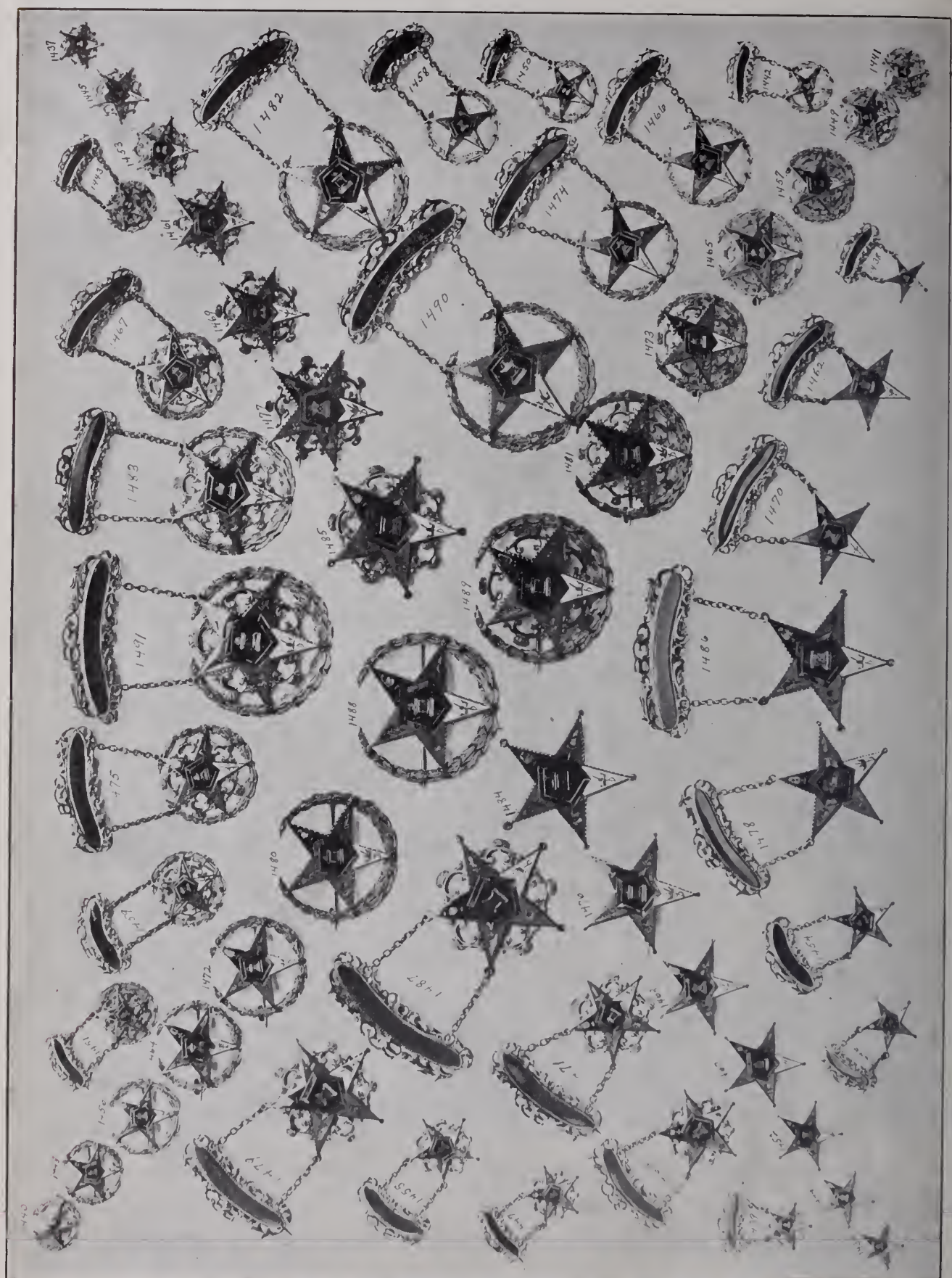
VISITORS TO NEW YORK

To see the Hudson-Fulton Celebration will find our building a place of interest. The MANY DEPARTMENTS of Diamond and Precious Stone Jewelry, Silverware, Silver Novelties, Gold Filled Novelties, Cut Glass and Leather Goods contain beautiful and low priced lines which the Retail Jeweler is invited to inspect without any obligation to purchase.

M. J. AVERBECK
Manufacturer and Importer
10-12 Maiden Lane, - New York

NEW
STERLING NOVELTIES
NEW
VANITY PURSES
NEW
MESH BAGS
NEW
VEIL PINS
NEW
SASH PINS
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BELT BUCKLES
NEW
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HAT PINS
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SCARF PINS
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WAIST SETS
NEW
DUMBBELL LINKS
NEW
NOVELTIES IN GOLD GOLD-FILLED STERLING SILVER

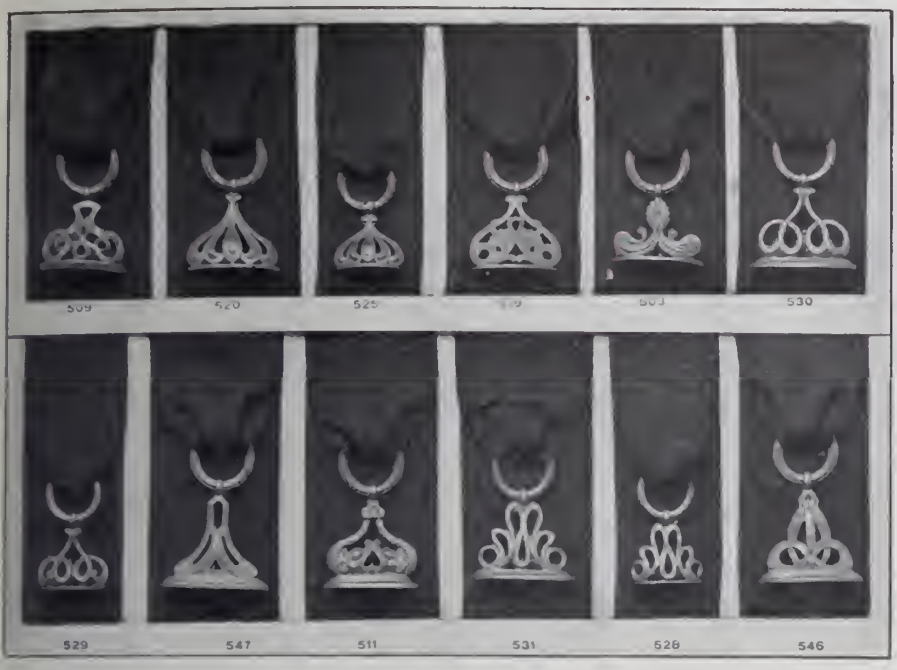
M. J. AVERBECK
Manufacturer and Importer
10-12 Maiden Lane, - New York



High Grade, 14K. Solid Gold, Order of Eastern Star Emblems

AND HIGH GRADE EMBLEMS FOR ALL ORDERS AND SOCIETIES

Jos. Mayer & Bros., Makers, Seattle, U. S. A



THE 10K LINE WITH A 14K APPEARANCE

ILLUSTRATIONS ONE-HALF SIZE.

Designs of this sort

are never seen in any but the best 14K lines—excepting our own matchless 10K line.

Our prices are never higher

than those usually charged for ordinary 10K—but what retailer is there who does not know about our high-class workmanship, our splendid finish, and our generous weight of gold?

Selection packages sent
Mail orders solicited

KOHN & CO
CAMP & ORCHARD STS.
NEWARK N.J.
1Ko



NOTHING BUT STERLING!

¶ The Trade is cordially invited to inspect our goods either at our factory or at our New York Salesroom recently opened.

¶ Our designs are exclusive, artistic, rich in quality and of the best workmanship.

¶ Hand-pierced and engraved baskets and dishes (see cut) are featured this Fall.

¶ We are displaying a new and extensive line of French Roll Compotes, Grape Dishes, Plain and Fancy Sandwich Plates.

¶ The attention of legitimate jewelers is called to our new "Imperial" Flatware pattern, which will appeal strongly to the most conservative buyer.



ROGER WILLIAMS SILVER COMPANY

Providence, R. I.

FACTORY: 101 Sabin Street, PROVIDENCE, R. I.

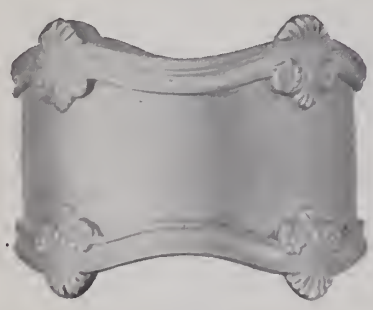
NEW YORK SALESROOM:

320 Fifth Avenue, Corner 31st Street, Room 809

If You Have Not Already Seen Our Large Line of

NAPKIN RINGS

It Would Pay You To Do So



No. 346

THE DESIGNS ARE ATTRACTIVE AND
THE PRICES ARE REASONABLE

Send to us for illustrations or samples

Trade HB Mark

R. BLACKINTON & CO.

ESTABLISHED 1861

New York Salesrooms
15-17-19 Maiden Lane

SILVERSMITHS and JEWELERS

FACTORY:
North Attleboro, Mass.

The New Housekeeping

IS there a new and better housekeeping? Yes. There are new ways of doing the old things, new ways of cooking and serving Breakfasts, Luncheons, Suppers and Dinners that save labor, time and money.

There is a new kitchen coming. Convenient, light, attractive, far superior to our conventional kitchens.

For you to distribute, we will furnish without charge handsomely printed books with your name and address thereon. Full particulars and Catalogue No. 23 on request.



The New Breakfast Table Sternau Alcohol-Stove Outfit

No. 4012, 671

Consists of Alcohol-Stove, Percolating Coffee-Pot, Omelet-Pan, Three-pint Chafing-Dish, Alcohol-Flagon, and Oblong Tray, size, 14 x 22 inches. Furnished in Solid Copper and Nickel-plate.

S. STERNAU & COMPANY

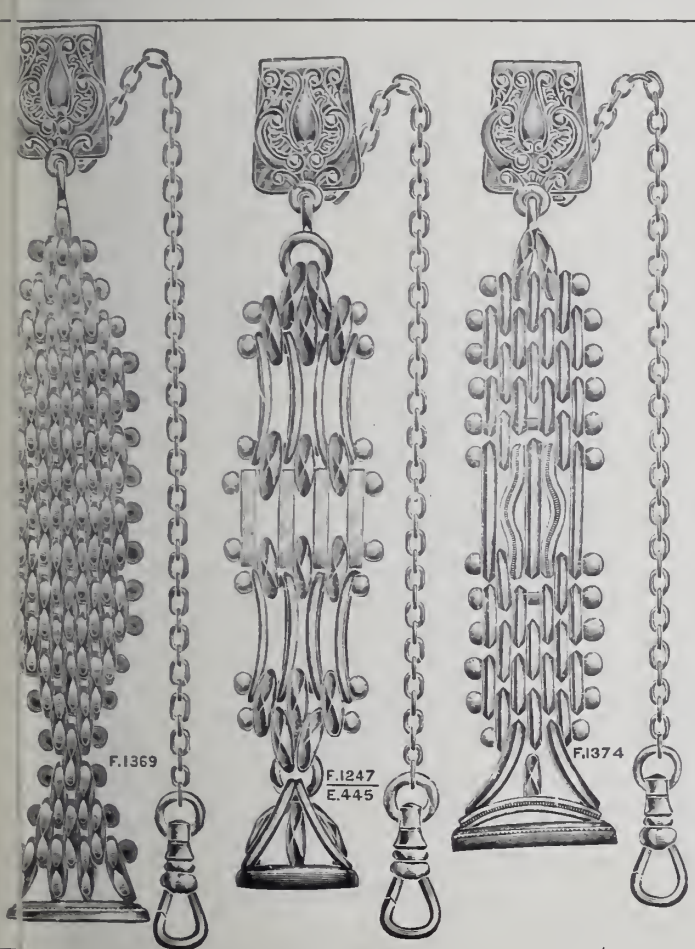
Makers of

STERNAUWARE

New York Showrooms
BROADWAY, COR. PARK PLACE
Opposite Post-office

Office and Factory
195 PLYMOUTH STREET
BROOKLYN, N. Y.





BATES & BACON

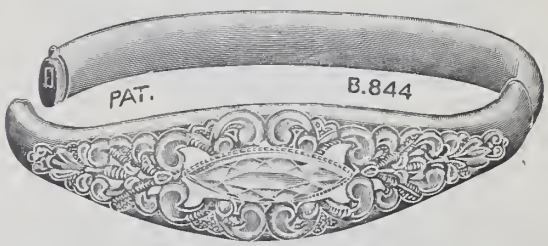
ATTLEBORO, MASS.

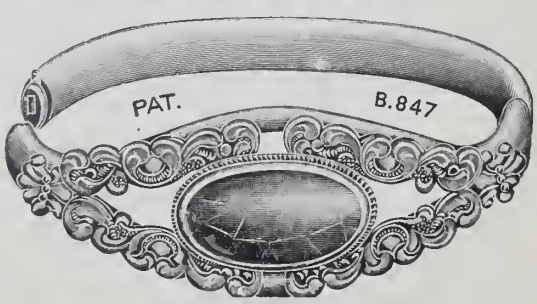
New York: 9 Maiden Lane Chicago: 103 State St.

Makers of High Grade, Gold Filled

Chains, Lockets and Bracelets

Amethyst and Topaz are the fashionable stones this season. We have some fine new designs in bracelets set with these stones. Just look at them, they are worth while.





Attleboro Chain Co.

MARATHON — The Line That Satisfies

MAKERS OF HIGH GRADE GOLD FILLED

CHAINS, FOBS, BRACELETS AND LOCKETS

WE are showing an elaborate line of split Belcher top Bracelets, including locket, cut stones and signet designs. The patterns are out of the ordinary and are bound to meet the most fastidious taste. Let us send you samples through your jobber.



WE KNOW HOW TO MAKE GOOD JEWELRY :: WE MAKE JEWELRY AS GOOD AS WE KNOW HOW

Factory: ATTLEBORO, MASS.

NEW YORK OFFICE: 11 Maiden Lane, Room 607
TORONTO, CANADA: 616 Continental Life Bldg.
SAN FRANCISCO, CAL., 704 Market St.

Patent Four-Picture Locket



The demand already insures a large sale this Fall.

The prices are reasonable; our name stamped on all goods.

The only Locket on the market with an entirely invisible joint. Made in high grade gold filled and 10K. gold by

THE LEACH & MILLER CO.

Manufacturers of

Gold Filled Lockets, Bracelets and Neck Chains, 10K. Gold Brooches, Scarf Pins and Ear Screws

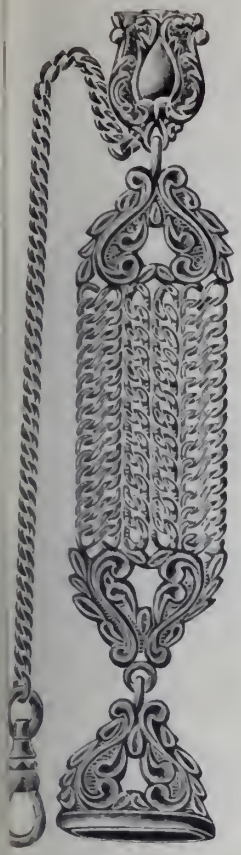
Main Office and Factory:

31 Union Street, ATTLEBORO, MASS.

NEW YORK OFFICE: 12 John Street
CHICAGO OFFICE: 103 State Street
SAN FRANCISCO OFFICE: 45 Kearney St.

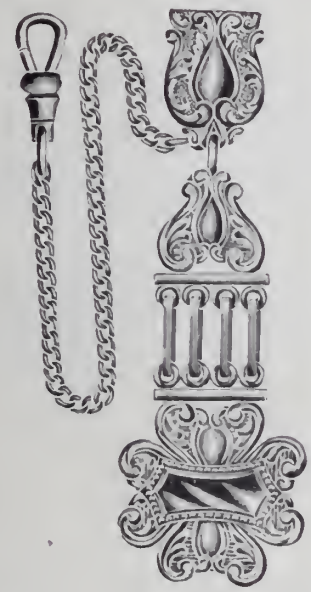
WE SELL THE JOBBING TRADE ONLY

This Four-Picture Locket is manufactured under our patent in 14K. gold only by T. W. Adams & Co., New York.

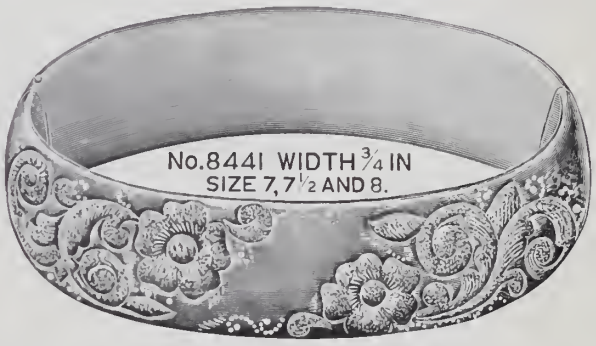


FONTNEAU & COOK CO.

Get busy and handle a line that has tone and merit. You need it. Your stock is not complete unless it includes such a line, and the Fontneau & Cook line is the one you want. **OUR GOODS HAVE QUALITY.** They have been tested and are not found wanting. Our designs are artistic, the workmanship and finish are the best. We have spared neither time nor money in perfecting our ideas and consequently have developed a line that has no superiors.



We Sell to Jobbers Only



NEW YORK: 15 Maiden Lane **FACTORY: Attleboro, Mass.** **CHICAGO: 1203 Heyworth Bldg.**

Birth Month Lockets



July brings Poppies "steeped in sleep"
To you who July birthdays keep.
A Poppy locket checkmates strife
And brings to you a happy life.



Pond-lilies in the water blue
Are August born as well as you.
Would you be free from every care,
A locket of Pond-lilies wear.

Enameled in beautiful floral designs.

$\frac{1}{10}$ gold—solid gold joints.

TRADE ⓌⓂⒸ MARK

Wolcott Mfg. Co.

71 Peck Street, PROVIDENCE, R. I.
New York Office, 14 Maiden Lane



Pruning The Tree

is necessary to keep it fresh, sound and green throughout.

Same way with a stock of jewelry. You have to cut out the dead wood to allow room for new growth.

We do this trimming constantly. As soon as a design gets a bit antiquated, we kill it and replace it with something new and timely. We keep no dead ones on our shelves. That is why, when you get "LK" Set and Signet Rings from us, you can feel sure of receiving goods that people who know will be glad to buy—rings made to meet existing demands—not fashions that departed this life years ago.

Send for an assortment and see for yourself.

LOUIS KAUFMAN & CO.
Succeeded by
JOSEPH L. HERZOG & CO.
MAKERS OF THE "LK" RINGS
(DIAMOND, SET AND SIGNET)
45-51 Rose Street (Cor. Duane) NEW YORK

Mason, Howard & Co.

Factory - ATTLEBORO, MASS.
New York Office - 180 Broadway

Manufacturers of
BRACELETS, FOBS and LINK BUTTONS
IN
Rolled Gold Plate, and Solid Gold Front



The stamp M. H. & Co. on our goods is a guarantee of quality, workmanship and finish.

Fine enameled Bar Pins, Cuff Pins and Brooches in Sterling Silver and Plate.

THE "VELVET" ADJUSTABLE BRACELET
Pat. Dec. 13, 1904

This bracelet has stood the test of years because it is well made and right in price.

Sold through the Jobbing Trade
If your Jobber hasn't them, write us

BEATRICE



430/2-B



434/3-C

LOCKETS and CUFF PINS



1101/B-2

R. B. M.
18 74
ATRICE

TRADE-MARK REGISTERED



1026/B 2

THE MARK OF QUALITY

Owing to the way we make our goods the stock is left **hard,** therefore insuring long life to goods—everything guaranteed Rolled Plate.

MANUFACTURING JEWELERS
R. B. MACDONALD & CO., Office and Factory ATTLEBORO, MASS.

Not Simply Up-to-Date But in the Lead

The New "Perfect Joint"

BRACELET

A Large Variety of Patterns in All Widths

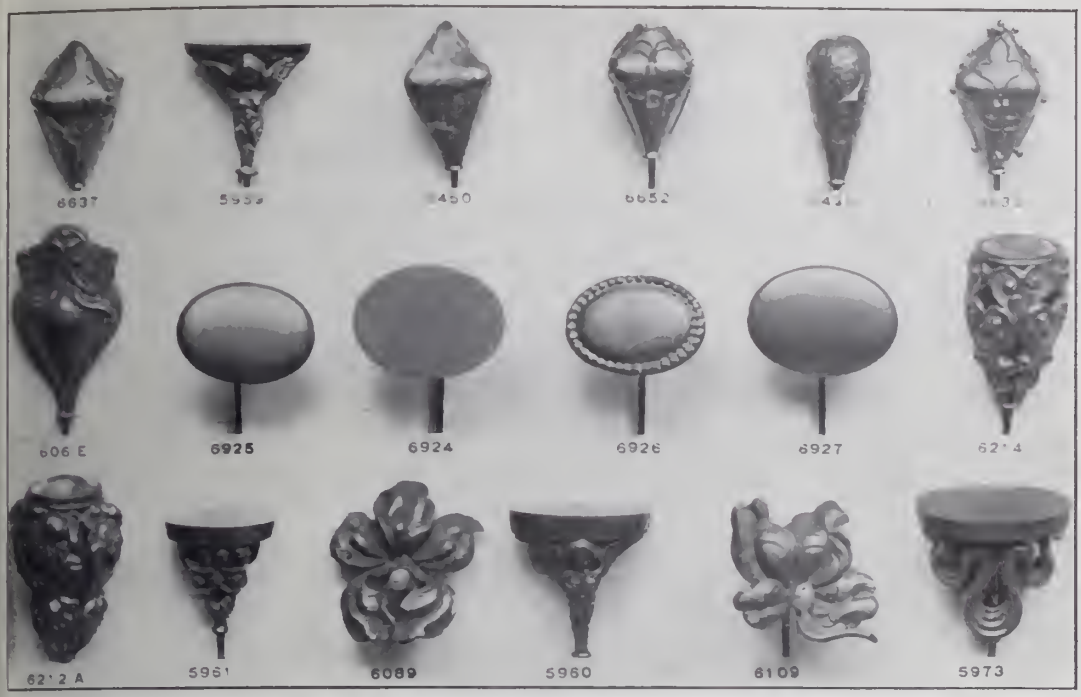


Plain
Chased
Engraved
Stone Set
Finished in Old English, Roman, Rose and 14K.
All of Superior Gold Filled Quality

LOCKETS IN A LARGE VARIETY
Made by CASTIGLIONI CO.

JOBBING TRADE ONLY

116 Chestnut St. (Champlin Bldg.)
PROVIDENCE, R. I.



AN UP-TO-DATE LINE FOR WIDE-AWAKE JEWELERS

TRADE G MARK

QUALITY 10 K. FINISH THE BEST

BROOCHES, SCARF PINS, BRACELETS, HAT PINS, FOBS, BIB PINS, BELT PINS, VEIL PINS, BUTTONS, TIE CLASPS, PENDANTS, NECK CHAINS, BEAD NECKS, LOCKETS.

J. A. & S. W. GRANBERY

3 Maiden Lane, New York — 31 and 33 E. Kinney St., Newark, N. J. — 342 So. Broadway, Los Angeles, Cal.

THE ADVAN E JEWELR

A DARING DEPARTURE

FORWARD is again the watchword here. The new brown "Silverseal Finish" applied to Lisner Jewelry to match Autumn fabrics, is a daring departure. Instant enthusiasm greets its display. A veritable surprise. This finish particularly enhances Jet groupings, the latter now being strongly in the ascendant. The remarkable combinations in rich designs include: HAT PINS, BROOCHES, NECKLETS, BARRETTES, BANDEAUX, SASH PINS, LONG CHAINS, etc., Novel link-alternations. Prove by seeing.

D. Lisner & Co.

Creating Importers of Jewelry Novelties

One-Forty Fifth Avenue, cor. 19th St., NEW YORK



NECK ORNAMENTS have been popular in all ages. The present revival of the La Valliere is a modern adaptation of an always effective article of decoration. It appeals to practically all, and the demand is steadily increasing. We carry a large assortment from inexpensive yet pretty combinations to elaborate diamond mounted pieces. In these as in other goods "We Sell Sellers." Memo. packages on request.

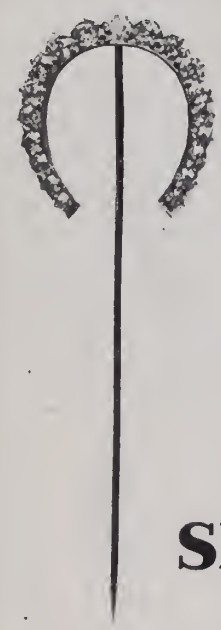
Diamonds
Watches
Jewelry

HENRY FREUND & BRO.

Elk, Eagle and Moose Goods a Specialty

71 Nassau Street, NEW YORK

Our Trade-Mark, "The Rose," stands for quality and excellence







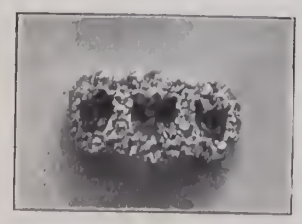
FOR QUICK SELLERS IN DIAMONDS

Wait for Our Representatives with our Beautiful and Attractive Line of

SHOWY, SNAPPY AND SALABLE

DIAMOND JEWELRY (Exclusively)

At Prices That Have Made Our Goods Popular.

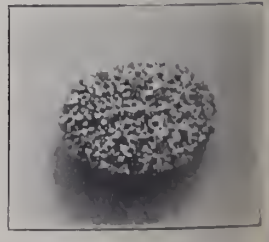


WEINER & GARSON

IMPORTERS OF DIAMONDS

And Mounters of Diamond Jewelry of Every Description.

15-17-19 Maiden Lane Silversmiths Building **New York**



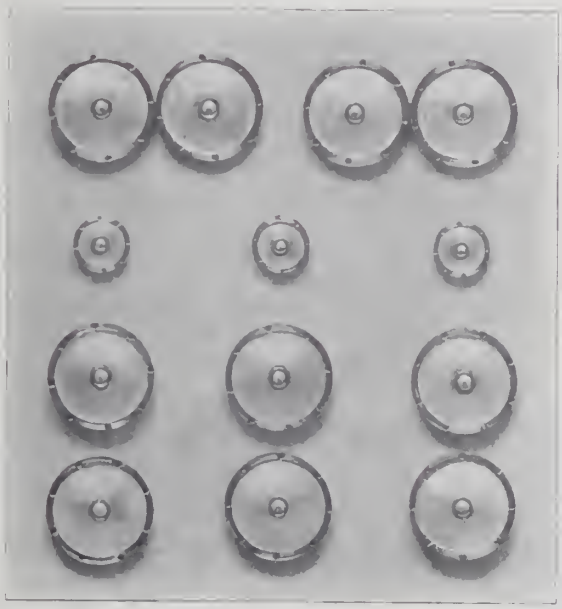
KREMENTZ
Bodkin-Clutch
Studs and Vest Buttons



KREMENTZ
Bodkin-Clutch
Dress Sets

KREMENTZ BODKIN DRESS SET

ENTERS LIKE A NEEDLE



HOLDS LIKE AN ANCHOR

Number 2375



CLOSED



OPEN

THE KREMENTZ BODKIN-CLUTCH is recognized to be the most improved, simplest in construction, strongest and most durable on the market. Not one piece, but one-piece construction. No solder or tubing. Nothing to bend or break, being made of solid hard Spring Metal throughout.

Krementz Bodkin-Clutch Studs, Vest Buttons and Dress Sets are made in many salable patterns, set with Diamonds, Sapphires, Amethysts, Moonstones, Carnelian, Half Pearls and Whole Pearls at prices lower than any others made.





Note:

Should any of your customers have a set of vest buttons or studs with any old-style fasteners which have for any reason proved unsatisfactory, we will gladly change them (where practicable to do so) to Krementz Bodkin Fasteners, making only a nominal charge for same.

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14K.J. TRADE-MARK

Manufacturers of 14-Kt. Gold and Diamond-Platinum Jewelry

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WE have every facility for turning out special hand-made pieces to meet any requirement in style, kind or finish. Our artists are the best in the business and their ideas are carried out by highly trained craftsmen who know how to give that distinctive touch that makes all the difference between goods manufactured in bulk and art work.

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'Phone 913 Madison NEW YORK

Trade Mark

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Necklaces, Collars, Bracelets, Ropes, Bayaderes, Sautoirs, Brooches, Pendants, etc., also loose in all sizes and qualities.

ORDER AND REPAIR WORK
of all kinds executed by skilled workmen



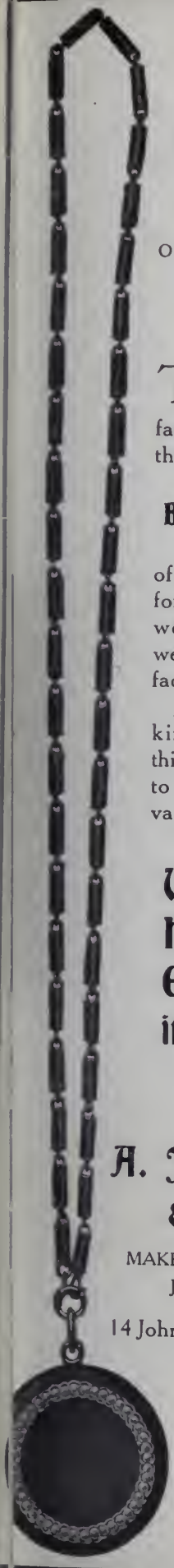
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OUR SPECIALTY

THE reports from the fashion centers of the world are that

Black Jewelry

of all kinds, both for mourning as well as regular wear, is the latest fad.

Jewels of all kinds mounted this way show up to their best advantage.

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GOLD AND PLATINUM CHAINS

Are cheaper than those that claim to compare in quality and much better than those of equal price.

Are stronger, more flexible, better finished, finer shaped links, more beautifully colored, more carefully soldered and inspected than any other chain on the market **and are so conceded by the trade.**

They are plump 10K. and 14K. as stamped and fully guaranteed.

Of what value is the stamping law unless you assay your goods? **We invite you to assay our chains.**

Chains, cheap in construction are dear at any price and therefore you cannot afford to use machine made chains in place of hand made chains.

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are the cheapest because they are the best constructed on the market.

Our prompt deliveries of orders are the wonder of the trade.

Write us at once and our representative will call or we will submit samples and prices.

We cater to the manufacturing and jobbing trade.

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HIGH GRADE DIAMOND MOUNTINGS
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We make a specialty of PLATINUM MOUNTINGS of the highest workmanship and finish at most reasonable prices. Order work given the greatest attention. Memorandum orders solicited. Designs and estimates furnished on application.

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THOUGH Summer relaxations often witness sleeves rolled up and cuffs discarded, the approach of cooler days brings a return to more formal modes. The necessity for good Cuff Links becomes more absolute. Made here they are more than "good," inviting closest scrutiny in make and style.

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GOLD BRACELETS of every Kind
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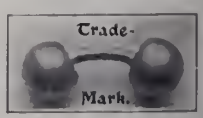
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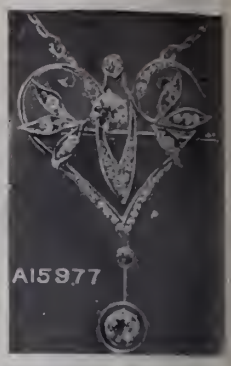

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While we make an entire Staple Line, this year we are showing in our Fall Samples the most artistic and novel effects ever produced in 10K. Jewelry.



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The Beauty of the Best

HERETOFORE we have referred to the make and fittings of a Jewel Case. Important as these things are one cannot omit the matter of their Finish. The Cases illustrated in these pages line up in point of finish with the very finest products. For example the Finishes include popular Butler and Oxydized Brass, also Butler and Oxydized Silver as well as Green and Roman Gold. It is hardly necessary to emphasize the rich effects of our hand etching and other forms of decorative treatment which have created a style that is known and appreciated.

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Handy Pins	Link Buttons	Tie Clasps	Scarf Pins
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10-K. and 14-K. Neck Chains and Guard Chains — Plain and Jeweled Lorgnette Chains

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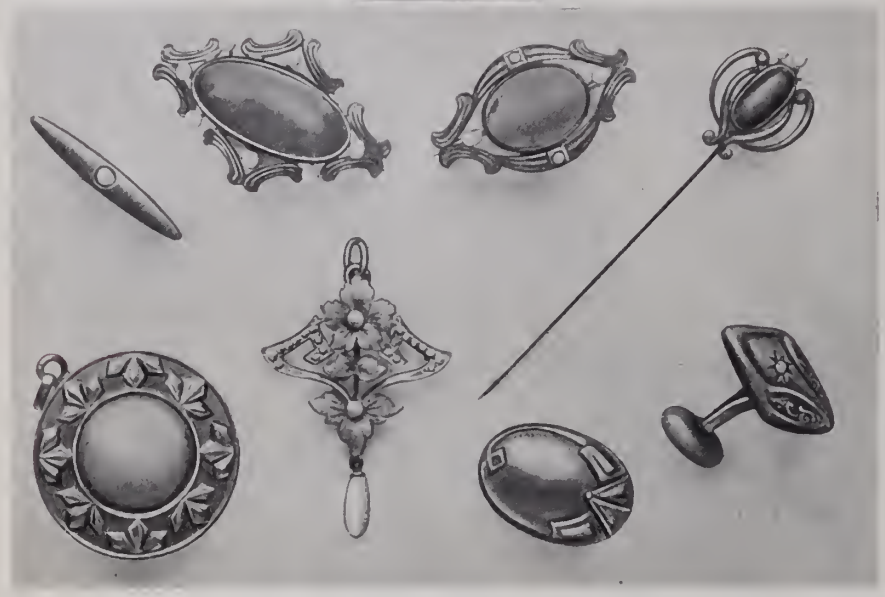
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A General Line of 10K. and 14K. Gold Jewelry



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(MOUNTED AND UNMOUNTED)

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We manufacture a line of fine 14k. Gold and Platinum Mountings for the fine jewelry trade. Newest designs, original ideas and prompt delivery.



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Scarf Pins
La Vallieres, Etc.

In 14k. Gold and Platinum

Our special order department is equipped to care for all kinds of special work made to order. Our workmanship and facilities for construction are unsurpassed.

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EXCELLENT IN WORKMANSHIP AND CHEAPER THAN OTHERS

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ON HAND AND TO ORDER

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A practical ornament which will adorn either fob or chain. The movements are the finest manufactured.

Lockets for one, two or three pictures, in round, oval, heart and fancy shapes.

Crosses, Fobs with and without Seals, Links, Safety Pins, Jockey Charms, Scarf Pins, Stone Heart Charms, Bangles, Etc., Etc.

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ILGEN & WAKEFIELD CO.

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Silversmiths Bldg. :: 15-17-19 Maiden Lane, New York

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La Vallieres Seed Pearl Jewelry
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A Complete Line in Original and Artistic Designs

To the Jobbing Trade Only

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THAT NEW CHAIN we are exploiting is solderless and flexible, without stringing, 15-inch lengths only. IT SELLS AT SIGHT.

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1850 MAKERS OF GOLD CHAINS 1909

TRADE-MARK

HAND MADE RINGS



CHINESE SEAL RING
14-Kt.



CHINESE FLORAL DESIGN
Set with Jade, Coral, Lapis Lazuli, Opal Matrix, Baroque Pearl, Turquoise Matrix. 14-Kt.



CHINESE FLORAL DESIGN
Set with Jade, Turquoise Matrix, Coral, Baroque Pearl, Lapis Lazuli, Opal. 14-Kt.



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Set with Coral, Jade, Lapis Lazuli, Turquoise Matrix, Baroque Pearls. 14-Kt.

ORIENTAL HAND-MADE RINGS—100 Designs
Jade, Lapis Lazuli, Topaz, Coral, Turquoise Matrix, Amethyst, Opal, Opal Matrix, Chrysoprase—Other Stones
Gold — NECKLACES PENDANTS BROOCHES — Silver

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Makers of

SMALL AND MEDIUM WARES IN STERLING SILVER

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Platinum Pearl Knife Edge **PENDANTS** 14k. 18k.

Lockets and Buttons 10k 14k

Unset, or Set with Diamonds or Roses

Makers of the Well Known INTERCHANGEABLE SCARF PIN

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

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The best selling line of Jewelry on the market. We are still the leaders in the manufacture of this beautiful class of goods. Wait for our salesmen this Fall and you will see a display of the most beautiful Enamel ever shown.

A comparison of our designs and finish is the only argument needed to sell our goods. Look over your stock and keep it full as this is a Summer as well as a Holiday line.

Souvenir Spoons a Specialty

SHEPARD MFG. CO., MELROSE HIGHLANDS, MASS.

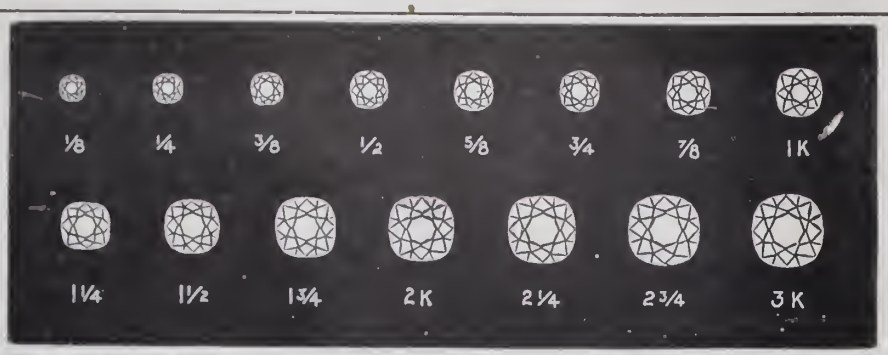
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Price per Carat, Finest Selected Reconstructed White Sapphires $1.75

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These Reconstructed Rubies are absolutely as hard and have the same beautiful appearance as the Genuine Oriental Rubies. They are the scientific production of small particles of Genuine Rubies fused under intense heat through an electrical process and purified through a chemical process.

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THE LARGEST WATCHMAKERS' AND JEWELERS' SUPPLY HOUSE IN THE WORLD HEYWORTH BUILDING, MADISON ST. & WABASH AVE. CHICAGO, ILL.

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Your customer appreciates it. It helps your business. You become known as a Reliable Business House.

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SOLD ONLY TO JOBBERS

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Manufacturers of

High-Grade Gold-Filled Seamless Chains

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Look well at this NEW PATENTED SHRINE BUTTON, for it is the only one made which combines all the emblems of the Shrine, the urn resting on the head of the Sphinx being very novel.

Just try a few of these NOW, also send in your stock order for your emblem goods, specifying OUR LINE.

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Lockets Only

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ASSORTED STONES

TRADE W&H MARK INSIDE

ESTABLISHED FIFTY-TWO YEARS

The new W. & H. line contains the largest variety of original and desirable designs ever shown.

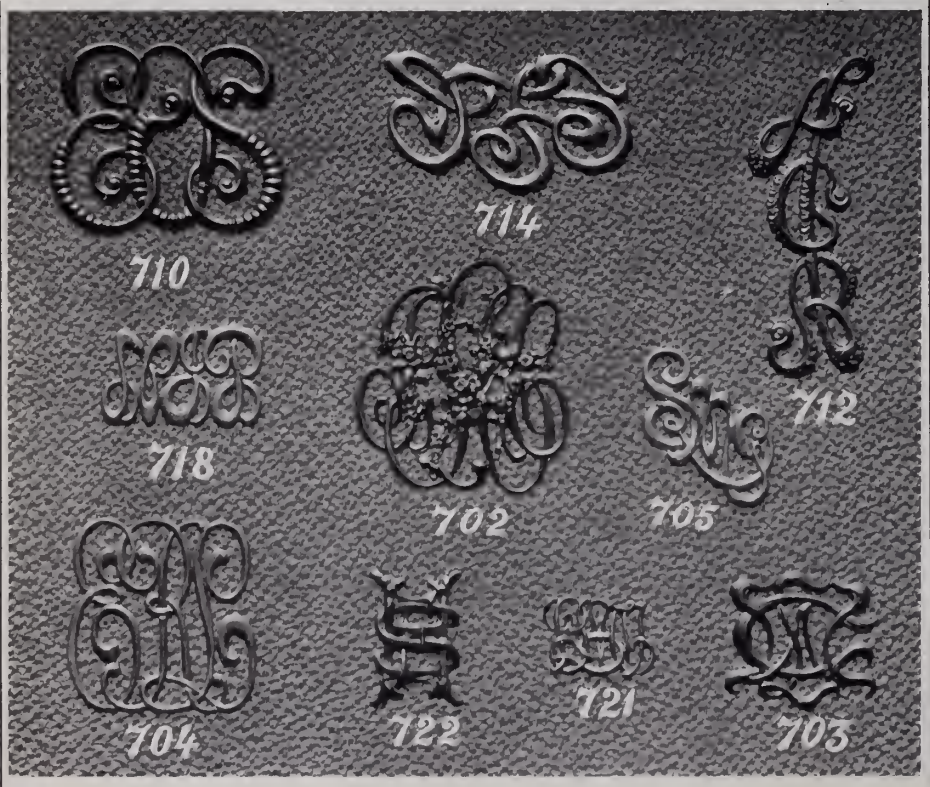
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PROVIDENCE, R. I.

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Main Office and Factory
7 Beverly Street, PROVIDENCE, R. I.



Monograms for Bags, Cases, Purses, Cigar, Cigarette and Tobacco Pouches, also Toilet Articles, made in 14K. Gold, Sterling Silver and Gold-plate, to the trade.

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The Fairfax



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Colonial in Design
Superior in Quality

FRENCH GRAY FINISH
MADE IN 4 oz AND 12 oz PLATE
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Our Line of Fans Was Never so Artistic

We call particular attention to our **jet earrings** in gold mountings. The sale for this style is enormous. Let us send you a selection NOW.

When you come to the New York market it will more than pay you to call at our show rooms. If you are not coming let us send you a selection package

Send for selection, mentioning price

WE ALSO REPAIR FANS

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IMPORTERS
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BB TRADE MARK.

MANUFACTURING JEWELERS



Pond Lily—August

12 designs, representing every month in the year.

All lockets stamped ←⋘ in shell.

¶ The Enamel Cloisonne Locket and Ribbon Fobette here illustrated are two of the Quick Sellers found in our line.

Quality Workmanship and Finish Always the Best

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Charms
Ribbon Fobs
Bracelets
Hat Pins
Waist Sets
Scarf Pins
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Solid Gold Jewelry

FOR THE

Jobbing Trade Only

Rings, Brooches, Scarf Pins, Tie Pins, Handy Pins, Cuff Pins, Veil Pins, Collar Pins, Chain Sets, Link Buttons, Hair Barrettes, Heart Charms, Ear Screws, Ear Drops, Pierceless Drops, Crosses, Cameos in Brooches, Belt Pins, Scarf Pins and Stick Pins.

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Locket Makers

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Again
Something
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A Cuff Link with place for a picture—
10K. only, at a modest price.
Made in four sizes.
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BLACK ONYX EAR SCREWS in all sizes, s
or without diamonds, pearls, etc., plain and f
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Special order work will receive prompt attentio

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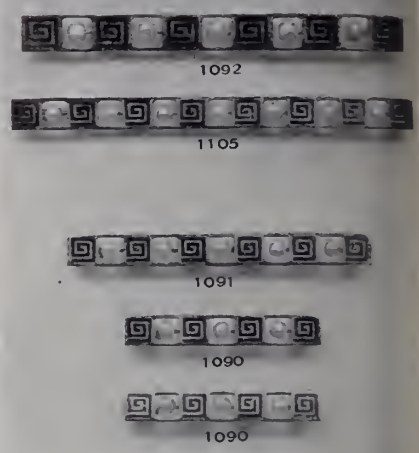
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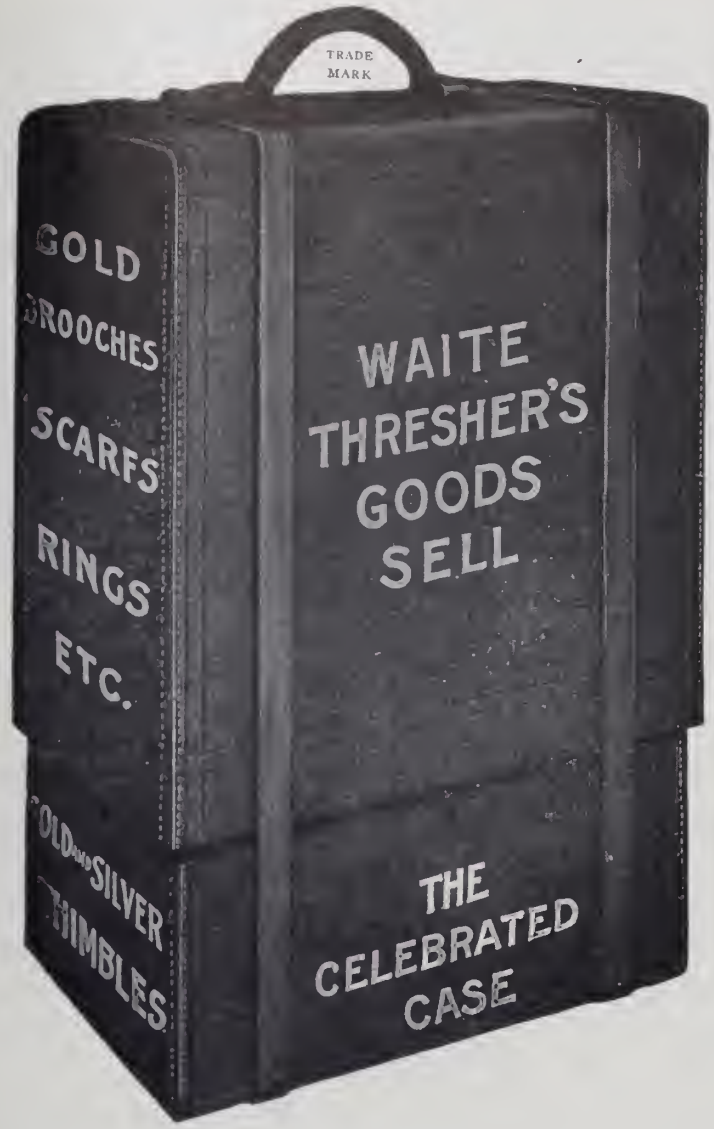




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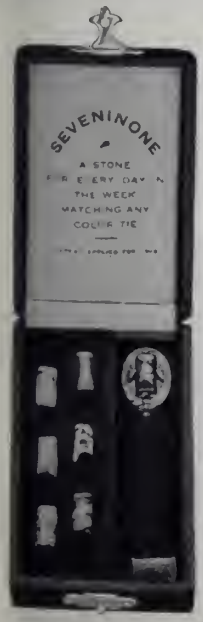
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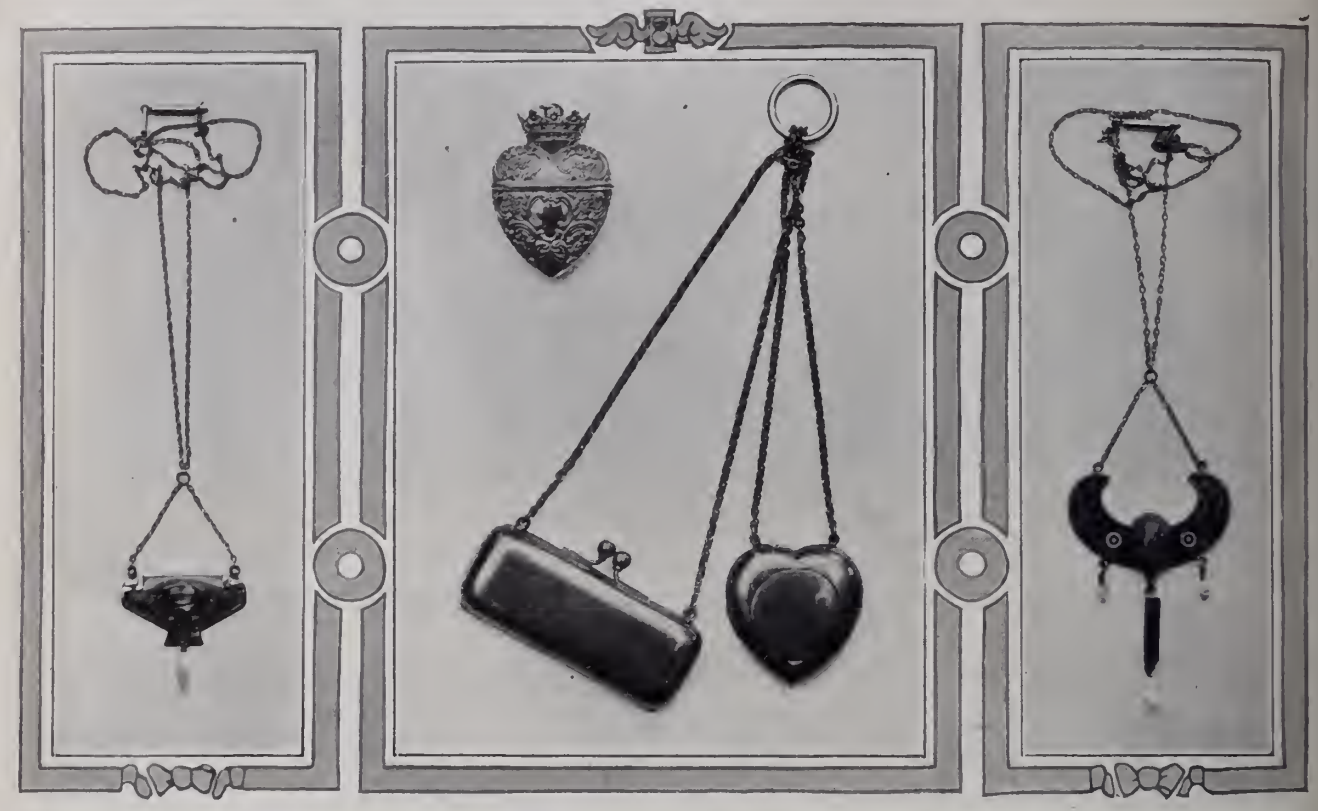
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OL. LIX. WEDNESDAY, AUGUST 25, 1909. No. 4.

THE ART OF DESIGNING.

By A. F. Saunders, in the *Metal Industry*, New York.

"One may do what'er one likes. In art: the only ng is to make sure that one does like it—which res pains to know."—*Brown ng.*

T will be my aim in the following article to give a series of simple suggestions to the basis of design, trusting they will ve an aid to the metal craftsman who s the lack of some criterion or standard r his work. Also to assist him in form- g sound judgment in question of design, th as to form and its decoration. His rk must be founded on logical reason, ce we must consider as most important thorough knowledge of the fundamental inciples of design, as well as a thorough derstanding of his material. Workmen- ip separated from thought inevitably de- ys or degenerates, while, on the other nd, design separated from workmanship necessarily unreal and falls into affec- tion. Thus it is easy to understand how portant an art training is to the artisan. The best aid to the workshop student is study the old work stored in our mu- ums, without intent to copy, but to gather eas generally applicable. He will find ch study not only helpful but most inter- ting, and it cannot but help in time to eatly influence him in his work; also udy well the writings of such men as hn Ruskin and William Morris—both ve done much to revive the spirit of the d master-craftsmen in our modern work- .

First, I shall endeavor to emphasize the portant bearing form has upon the stu- nt's work. It is the base out of which velops the very life of the object. What nstitutes form, shape or outline? Let us back to the art of the ancient Greeks: hat were their simple, yet beautiful stand- ds based on? Take for example such ensils of daily use as the Cantharus, a ssel used as a cup. The Hydria and mphora, vessels for carrying water, stor- g wines, oils, etc. Articles of table use, ch as the Cylix, a most favored form of inking cup, the Phiale and the Rhyton, th used for ceremonial purposes, and nu- rous other beautifully proportioned ar- les of both utility and ornament, all ainly proving that this art-loving people nsidered the shape or form first of all, en decorating it in some simple yet har- onious manner. Never did they rely up- heavy or complicated masses of orna- ent indiscriminately applied for effect ly, naturally they sought nature for in- iration, basing their individual taste and dgment upon what she offered.

The Greeks were not extensive metal orkers, as were the people of the middle age, but their work in clay certainly established a standard of beauty in both line and form that is well worth our most careful study. We may also go back to the primitive ages, races of which are practically still with us, our Indians of the southwest; here we have a people without art, tradition or conflicting theories of beauty, yet their utensils of daily use embody not only sound judgment as to utility, but also combine the very first principles of beauty, both in form and decoration; not a line but what had some significance, some serious meaning, while to us perhaps crude, nevertheless it conveyed a thought. They gathered both the inspiration and material from Nature about them, made with their own hands the very tools that wrought the simple products of honest construction and pleasing design. Surely the art of such a race came from their hearts. They could not help but produce objects of beauty.

In the preparation of an object there are two distinct phases: First, the evolution of form, then the application of decoration. The craftsman gets his first hint from the shape or outline of the object. This gives us the second principle that form should suggest the design, and if the form suggests the design it is equally true that use should suggest the form. These are simply fundamental principles that cannot be ignored if pleasing results are to be obtained. The student should begin with the sketching of various shapes of simple outline, such as cups, vases, bowls, in fact, any objects suitable to his line of work; perhaps a piece of jewelry, its outline is as much a factor and needs as much careful study as objects of greater size.

Keep always in mind the purpose of the object, its practical use, and never adopt originality for the sake of novelty; only also remember it is far less important that one should have accurate knowledge of each particular style or period than that he should have some standard of judgment and individuality to enable him to know the good from the poor. Careful study and practical experience alone can teach him this, as there are no fixed rules for beauty; it is a question of cultivating a faculty of perception, a sixth sense, so to speak. Thus he is able to produce it in his own way. In ending this article, I quote three fundamental principles as applying to form.

"That form is most beautiful that is most appropriate for its purpose."

Construction should be the origin of decoration and ornament.

Simplicity in composition is more difficult of attainment than complication.

The Gold Crown of Abyssinia.

A VERY curious specimen of African precious metal working for ecclesiastical use is shown on the front cover, of this issue. It is the crown of the Abuna of Abyssinia, now preserved among other interesting objects in the British Treasury. The material is pure gold. Bands of chased openwork, showing saints and floral designs, encircle the crown, the shape of which reminds one of the tiara of the Pope. As a matter of fact, the Abuna ("our father") is the visible head of the Abyssinian church, which is national and independent. Christianity is still the professed religion of the majority of the Abyssinians, but it is not followed in its highest form, and is largely ceremonial. The doctrines coincide with those of the Coptic church, and the Abuna is ordained by the Coptic patriarch of Alexandria.

It is not stated when this tiara was brought from Abyssinia, but it is probably not as ancient as the Middle Ages. In it are represented the old Oriental traditions preserved in the distant provinces.

CHAS. A. BRASSLER.

Russian Platinum.

THE Ural platinum industries were, for a long series of years, in most cases encumbered with a contract which compelled the delivery of the entire output to the English firm of Matthey. As this concern paid a considerably lower price than the French firm of Bonardelle, with which the other portion of the Ural platinum industry worked, the mines have now finally determined to pay to the Matthey firm the penalty called for in their agreement and to dissolve the business connection between them.

The entire platinum industry in the Ural, organized, in combination with the firm of Bonardelle, who took shares to the value of 6,000,000 roubles, a joint stock company for the working of the Taglisk mines. This appears to relieve the industry of the trouble in regard to working capital, of which it had always stood in need. The minimal price for the pood of platinum was placed at 28,000 roubles.

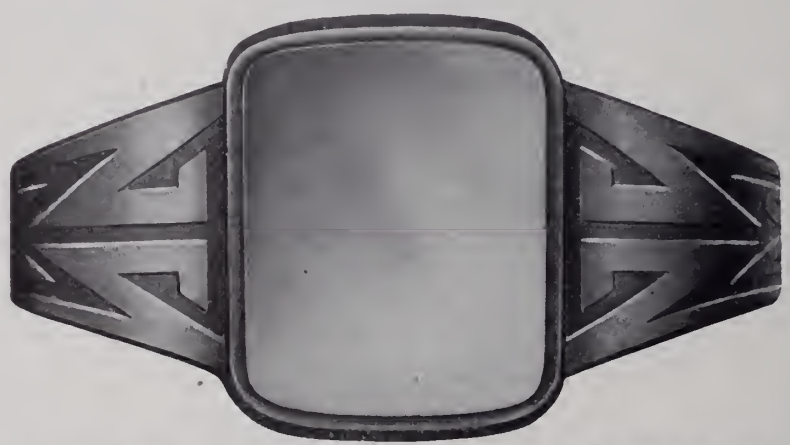
From Ekaterinburg, where the gold industry held a convention, it was recently announced that the question of a monopoly of the platinum industry had been again raised.

O. A. Cooper and Louis Wagner, the two youths who were recently found guilty of robbing the jewelry store of H. W. Howe, Humboldt, Nebr., have been sentenced to the State Reform School. At the time of the robbery about $100 worth of stock was stolen. Most of the loot was recovered.

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Constructed Rubies and Similar Products.*

A Lecture by G. F. Herbert Smith, M.A., D.Sc. (Oxon) of the British Museum, Before the National Association of Goldsmiths, at London.

(Continued from issue of Aug. 18.)

THE success that attended the manufacture of ruby, encouraged efforts to impart other tints to crystallized alumina By reducing the percentage amount of chromic oxide, pink stones were turned out, in color not unlike those Brazilian topazes, the original hue of which has been altered by the application of heat. With that unfortunate inexactitude which seems inseparable from the nomenclature of jewelry, the artificial stones accordingly received the name of "scientific topaz"; they were certainly not topaz, which is properly a fluo-silicate of aluminium, and science would disclaim such a blunder.

Early attempts made to obtain the exquisite blue tint of the true sapphire were frustrated by an unexpected difficulty. The coloring matter was not evenly diffused through the drop, but huddled together in splotches, and it was found necessary to add a considerable amount of magnesia as a flux before a uniform distribution of color was secured. It was then discovered that, despite the color, the stones had not the physical characters of a sapphire. Among others, Edward Hopkins, who takes keen interest in scientific questions connected with precious stones, noticed that they were softer than sapphire, lacked its dichroism, and had lower refractivity. He kindly sent for my inspection one of the familiar pear-shaped drops, on the side of which, for convenience of examination, a small facet had been ground. I found it to be singly-refractive, the index of refraction being far below that of corundum. I noticed further that the network of lines at the broad end of the pear was rectangular, instead of being triangular, as before, and discovered the position of the minute facets giving rise to the network corresponded to a cube-octahedron, and not a rhombohedron.

All those characters clearly indicated that these blue stones belonged not to the species corundum, but to one closely allied to it, namely, spinel, the aluminate of magnesium. Being unaware at that time of magnesia being used as a flux, and thinking that possibly the substance was a cobalt-spinel, I asked my colleague at the British Museum, Dr. G. T. Prior, to analyze a fragment. Since, however, he found much magnesia, and only a trace of cobalt, it was unnecessary to carry the investigation further, and no weighings were actually made. By an unsurpassable effort of nomenclature, these blue stones have been given the extraordinary name of "—— sapphire," presumably from fanciful analogy with the famous blue diamond, once the pride of the ——collection. I may add that they turn purple in artificial light, unlike the true sapphire, which retains its purity of color to a greater degree. A blue spinel is occasionally found in Nature, but the actual tint is somewhat different.

By the addition of a little nickel oxide, yellow and yellowish-green stones have been obtained. The latter have in artificial light a distinctly reddish hue; and after our previous experience in nomenclature, we can scarcely feel surprise that they have been named "scientific alexandrite." The term is, of course, absolutely incorrect, the true alexandrite being a variety of chrysoberyl, the aluminate of berylium.

Last year, L. Paris, using lime instead of magnesia as a flux, produced blue stones which retained their color better in artificial light. I have not had an opportunity of examining any of them, but understand that they are amorphous—*i. e.*, a glass, and have not a crystaline structure; an unexpected result, since in minerals lime may replace magnesia without any interference with the character of the crystaline arrangement.

The high prices commanded by emeralds and the comparative success that attended the reconstruction of ruby from fragments of natural stones suggested that equal success might follow from a similar process with powdered beryl, chromic oxide being the coloring agent. The resulting stones are a fair imitation, but they are a beryl glass with lower specific gravity and refractivity than the true beryl.

I mentioned two instruments which may be used for testing cut stones, namely, the refractometer and the dichroscope. Since they may not be familiar to some of you, I have been asked to say a few words about them and their use.

The refractometer is employed, as the name indicates, to measure the refractive indices, which, within narrow limits, are constants for each species, and may roughly be defined as its capacity for bending a ray of light entering it.

TABLE OF REFRACTIVE INDICES OF PRECIOUS STONES.

Opal	1.454	
Moonstone	1.53	1.54
Quartz	1.544	1.553
Beryl	1.572	1.577
Topaz	1.618	1.627
Tourmaline	1.623	1.643
Kunzite	1.660	1.675
Peridot	1.659	1.697
Spinel	1.726	
Garnet (hessonite)	1.745	
Chrysoberl (alexandrite)	1.746	1.753
Garnet (pyrope)	1.755	
Corundum (sapphire, ruby)	1,761	1.770
Garnet (almandine)	1.790	
Zircon (a)	1.815	
Garnet ("olivine")	1.885	
Zircon (b)	1.927	1.980
Diamond	2.417	

A glance at the table will show what a powerful means of distinguishing between the species we have in this method. The indices are almost entirely independent of the color; for instance, sapphire and ruby have practically the same values, and are, indeed, classified in science under the same species, corundum. Those species, for which two indices are given, are doubly-refractive, and have the power of splitting up a ray of light entering a stone into two rays, which have in general differing properties. None of the gem-stones emulate Iceland spar in extent of double-refraction; but the opposite edges of a peridot, if viewed through the table-facet, will appear distinctly double, and even in the case of a substance such as quartz, with comparatively small difference between the extreme indices, the phenomenon may be detected by a keen eye.

In using the refractometer we may select any facet of a stone so long as it is flat; but the table is the most convenient, because it is the largest, and is usually accessible, even though the stone be mounted. A drop of methylene iodide is first interposed between the facet and the glass of the refractometer, to displace the film of air that would otherwise intervene and prevent an observation. Light is admitted into the instrument from underneath, and should, to avoid confusion, be excluded from the upper side. On looking down the eyepiece, we see a scale graduated directly to the second place of decimals of refractive indices.

We notice as soon as a stone is placed on the instrument, that a shadow covers the upper part of the scale and terminates in a curved edge, which is diffuse and colored in white light, but sharp and distinct in the yellow light of a sodium flame. The scale is so arranged that the position of the edge on the scale in yellow light gives at once the refractive index corresponding to the stone under test. The colored edge seen in white light is a spectrum of which the violet end passes into the shadow; and since the yellow and red portions of the spectrum are scarcely noticeable in the bright field, the edge appears green, and a reading taken at the bottom of it will be accurate enough for discriminative purposes. The apparent width of the spectrum varies inversely as the dispersion of the corresponding stone, and will, therefore, be the less the greater the "fire." Doubly-refractive substances show in general two edges simultaneously. If the stone be revolved on the refractometer, one or both of them will move up or down; the highest and lowest values obtainable are the principal refractive indices quoted in the table.

To explain why the edges move and the laws governing their motion, I should have to enter a somewhat difficult domain of physical optics; but in actual practice the instrument can be used quite satisfactorily without such extent of knowledge. In white light the doubling of the edge may not be apparent owing to the overlapping of the two spectra, unless the double-refraction exceeds the dispersion effect. Peridot always shows the separation distinctly, and may be recommended to the novice to experiment with. The liquid, methylene iodide, will serve only for stones of lower refraction than its own, namely, 1.742; for higher values it has to be saturated with sulphur. The range of the refractometer extends to 1.795, and does not, therefore, include diamond, zircon, certain garnets, among them being the so-called "olivine," from Russia. These species are easily recognized by the fact that the field shadow passes beyond the limit of the field, and they may be discriminated by their color

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nd hardness; a negative test is, therefore, of considerable value.

The two rays into which a doubly-refractive substance splits up a ray of light are often differently absorbed, and will appear in emergence differently colored; in such case, the stone is said to be dichroic. A deep-brown tourmaline is the most striking instance, because, unless the stone be very thin, one ray is entirely absorbed. A dichroscope is a simple instrument for enabling us to view the twin colors side by side, and consists merely of a piece of Iceland spar, of such a length as to give two contiguous images of a square hole at one end of the tube containing it. The stone is placed before this opening, and turned until the greatest contrast of color is reached. This test is very useful in the case of ruby; its twin colors—purplish and yellowish-red—are marked and characteristic, and readily distinguish it from other red stones. Again, in the case of sapphire, one of the twin colors is distinctly more yellowish than the other, unlike the manufactured blue-spinel, the so-called "—— sapphire," which shows no difference of tint whatever in the dichroscope. The test is, however, limited in its application, because, although any stone exhibiting dichroism is doubly-refractive, the converse is not true; no colorless stone, for instance, can possibly display the phenomenon.

(THE END.)

Career of the Late William R. Abbott.

DECATUR, Ill., Aug. 18.—William R. Abbott, who passed away at the home of Mrs. M. Carden, 332 West William St., Aug. 8, after a long illness due to hardening of the blood vessels, was said to have been the pioneer jeweler in this city, and was well known and highly respected in the trade. He had been in poor health for several years, due to a breakdown from overwork. For the last two years, he had been constantly under the care of physicians, so his death was not unexpected; though it proved a great shock to his many friends.

Mr. Abbott was born April 26, 1845, at London, Ont., in which place he spent his early life and received his education. In June, 1869, he removed to Decatur with an older brother and immediately started in the jewelry business, which for so many years bore his name. He continued in the jewelry trade until September, 1902, when, owing to his poor health, he sold his business, then located on Water St., to Herman Post, now head of the present firm of Herman Post & Son. Since that time he had not been connected with any enterprise. The deceased was a public minded citizen and was held high in the esteem of all who knew him. In church and fraternal circles, especially in the A. F. & A. M., he was prominent, and was a leading member of the First Methodist Church of this city. He was married Oct. 5, 1889, to Miss Hattie Greer, of this city, who survives him, as do four brothers and two sisters.

S. D. Weisbaum, Hanford, Cal., has just received his credentials from the State Board of Optometry. He is a member of the firm of Weisbaum & Sons, and is having quarters fitted up in the Weisbaum building at 111 N. Douty St.

Why Jewelers Should Come to New York and Buy Fall Stocks During the Hudson-Fulton Celebration.

There is a decided movement making itself felt in the New York jewelry trade to induce out-of-town buyers to visit the metropolis to do their Fall buying. A number of business houses have already issued pamphlets and other attractive reading matter giving the reduced railroad rates as provided by the Merchants' Association of New York, and at the same time setting forth the advantages to be enjoyed by a trip to New York this Fall. Strongly featured in this literature is the Hudson-Fulton Memorial Celebration, which will take place Sept. 25 to Oct. 9. Members of a number of prominent concerns in the Maiden Lane district, awake to the necessity of going after out-of-town trade, are working out schemes whereby buyers will be influenced to come to New York, and they feel that if the trade unites in this effort that the result will be advantageous to all concerned.

The attention of out-of-town jewelers is directed to the work of the Merchants' Association of New York, which has resulted in obtaining a full-fare rate to New York and a half-fare return trip ticket to buyers who are or will become non-resident members of this association. When buying tickets to New York, visiting jewelers should obtain from ticket agents a return trip certificate, and this return certificate serves as a voucher which must be deposited at the office of the Merchants' Association, 66 Lafayette St., immediately upon arrival in New York in order to take advantage of the reduced rate for the return trip. Those who are not already members of the Merchants' Association can become associated with this organization without any expense to themselves, and all merchants of good standing are eligible to membership.

The Hudson-Fulton celebration will be the most interesting and, in many ways, the grandest event of its kind which ever took place in New York, and will be well worth traveling miles to see. The commission having this great celebration in charge have outlined a programme which includes a grand naval and military parade, together with a large number of other interesting attractions. On Saturday, Sept. 25, the *Half Moon* and the *Clermont* are to be officially received into New York harbor, and in the evening there will be a grand night water pageant, together with the illumination of Riverside Drive. The military parade will take place on Thursday, Sept. 30, and there probably will be 25,000 men in line. The great naval parade will start from New York on Friday, Oct. 1, escorting the *Half Moon* and the *Clermont* up the Hudson River. There will also be musical, literary and historical ceremonies in New York and at all art galleries, museums, libraries, etc., will be held special exhibitions.

The out-of-town jeweler who wishes to purchase his Fall supply of merchandise can find no better time to visit the metropolis than during this week of unusual and interesting events. Jewelers interested may obtain any additional information desired by communicating with the Merchants' Association of New York.

Members of the jewelry trade in New York are showing considerable interest in the work of the Merchants' Association of New York, and there are already about 30 firms who are identified with this organization, and it is hoped that others will join soon.

Milwaukee Board of Public Works Still Refuses to Authorize Erection of Jewelers' Street Clocks.

MILWAUKEE, Aug. 18.—The refusal of the Board of Public Works to grant a jeweler a permit for the erection of a street clock has again opened the clock question to discussion. It seems that after a year and a half of futile effort the Common Council has been unable to pass a sign or clock ordinance and the clocks which have been erected on the walks since the crusade of more than a year ago have been put up without any authorization whatever. It is generally understood, however, that David S. Rose, Milwaukee's present Mayor, is not opposed to the street timepieces and that nothing will be done to prevent their erection.

The raid on Milwaukee's street clocks nearly a year and a half ago caused the political defeat of Sherburn Becker, the Mayor under whose direction the midnight destruction was carried on, and it is not expected that any city official will again oppose the erection of the clocks. Public sentiment, moreover, is also strongly in favor of the jewelers.

Importations at the Port of New York.

Weeks Ended Aug. 15, 1908, and Aug. 14, 1909.

China, Glass and Earthen Ware:	1908.	1909.
China	$109,702	$74,475
Earthen ware	18,855	26,655
Glass ware	23,672	29,738
Optical glass	816	2,752
Instruments:		
Musical	12,172	4,554
Optical	10,507	16,080
Philosophical	5,734	6,776
Jewelry, etc.:		
Jewelry	16,694	33,093
Precious stones	231,805	1,151,764
Watches	20,104	10,307
Metals, etc.:		
Bronzes	1,558	3,388
Cutlery	23,233	26,315
Dutch metal	.....	438
Platina	14,556	70,033
Plated ware	.....	.....
Silverware	2,180	335
Miscellaneous:		
Alabaster ornaments	56	540
Amber	13,926	13,892
Beads	866	7,324
Clocks	5,902	19,663
Fans	2,886	5,333
Fancy goods	7,944	9,868
Ivory	11,822	56,097
Ivory, manufactures of	255	555
Marble, manufactures of	13,244	24,709
Statuary	1,179	8,022

Sievers & Devers, York City, Pa., have moved back to their old location at 17 S. George St., where they now occupy a new building.

The store of M. C. Kittredge, 538 14th St., Oakland, Cal., was looted, recently, by a burglar, who stole about $150 worth of stock. The burglar secured entrance to the store through the plate glass window, but was detected in the act of robbing the store and was frightened away. About $200 worth of goods were left in the window.

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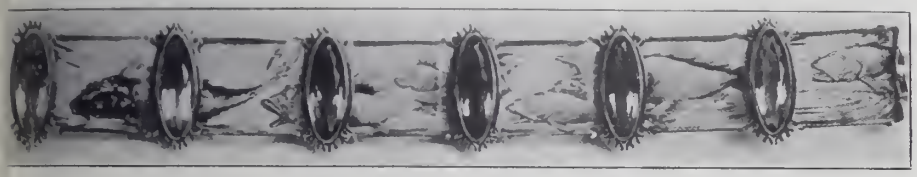
A Review of the Jewelry Exhibits at the Paris Salons of 1909.

By W. Augustus Steward

(*Continued from issue of Aug.* 18.)

THE MEDALLISTS.

THE medal is again gradually becoming an important means of recording vents, the passing tragedies, the domestic fe of the people and the portraits of famous hen. I am particularly pleased to see the aking of medals so well followed, because the fitness of the medium and the means affords of giving the people an opportunity of acquiring a work of art at a mall cost. Had Alexandre Charpentier ent his labors in the production of single ieces for the decoration of a rich man's ome or the sculpture gallery his fame ould have been circumscribed and his art ve given considerably less pleasure; but very man of taste possesses a souvenir of hat great French medallist, alas! now no



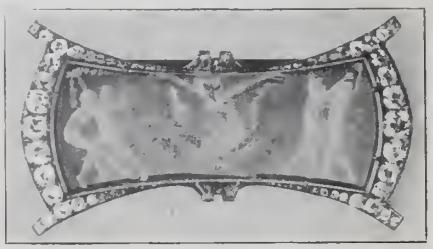
BRACELET WITH FISH MOTIF. R. LALIQUE.

more. He was the Rodin of medallists, and s such made a lasting impression upon he ancient art, for he led us away from the radition which had narrowed the ideas or estrained the imagination of the medallist. harpentier daringly left the beaten track, nd forced upon the applied arts the lesson hich great modern sculptors and painters ad taught, that exquisite but niggling elicacy and scrupulous nearness to nature s not art, that such premeditation as the verage medallist exhibited was lacking in he first essentials to artistry—perception nd soul. Fortunately, his art has not died ith him, for there are others who, having earned his great lesson, are carrying it on.)vide Yencesse, the clever pupil of Ponsarme, is one of these. He does not take, as rule, for his subjects the same *motifs* as id Charpentier, neither does he deliberatey tread in his footsteps, for Yencesse has n individuality which compels expression. His popularity is of recent date, but it will e permanent, especially if he follows on he lines of "The Study," in which he fearssly presents us with a very low relief, in hich the heads of mother and child are lmost full face. The difficulties of this re apparent, but the artist has overcome hem, and given us a simple, homely, but harming medal, which will appeal to every lass of society. Yencesse's plaquette for he Exposition Internationale de Milan is a mple artistic effort, while his portraits are enuine studies of those they represent. here is nothing photographic about them. t is the man they portray, not alone the esh and bone. It is this quality which ives the charm to Vernon's fine medal of resident Fallières. We see in this not nly a sturdy, genial, hearty man of the eople, but the personification of what nakes the French Republic. M. Vernon has sympathy and intuition, and as a result his portraits and his themes are invariably picturesque; but the work of Vernon is of the traditional type, softened by contact with the modern spirit, and so he remains in a different category to Yencesse.

The medallion of M. Fallières by Léon Deschamps should be mentioned, for it is a very good portrait of the President, though it fails to remind me of the genial, modest, homely figure to whom I was introduced at the Franco-British Exposition. Abel Lafleur is another follower of Charpentier, although he had his training in the atelier of Ponscarme. Lefluer's fine medal of "Diane," despite its softness, reminds one of his master's work, but in "Le Miroir," we see the influence of Charpentier. But the nude figure of the woman is not so strongly rough hewn as Charpentier would have produced her, while there is a want of gracefulness in parts which spoils the symmetry of the figure. For all that, Lafleur is one who understands his art, as the figure of "Diane" shows us. The charming plaquette of "Daphnis and Chlóe," by Lasserre is a fine specimen of the modern French medallist's art, and will lead us to expect a good deal more excellent work of this type from the author. The arrangement of the figures and their graceful pose, together with the pleasant background, shows the poesy which M. Lasserre can put into metal. Of quite a different type is the medal by V. Peter for the Société des Peintres Orientalistes. The pose of the figure is daring and successful, and it possesses all the sensuous attributes which are so often associated with the East. As a demonstration of his knowledge and art, and as an interpreter of a type, Peter has been very successful.

NEW MOTIFS.

It had been thought that, with the advent of the automobile and the consequent displacement of the horse, the artist would lose one of his best incentives. Certainly the fire-engine, with its fine horses, can never be surpassed for effect by the motor



BROOCH BY R. LALIQUE.

engine; but M. Morlon has found a means of making a striking design for a plaquette, which he names *L'Automobilisme*. This, like his plaquette *Navigation Aérienne*, demonstrates the fact that an artist can get expression and pleasing effect out of the most prosaic and commonplace things. I like, also, the simplicity of the work of Niehausse. His depiction of humanity, as shown in his medal of a couple of French peasants, is as perfect as his technique. Jampolsky is another of the same school, imbued with the forceful spirit of Charpentier, and his portraits are as fine and free as one could wish. Nothing weak or wanting in feeling; just the humanity in metal. Louis Desvignes is a more conventional medallist, but his work bears a delicacy which appeals, and so we admire his "Charity" and "Harmony." Of the same school are Prudhomme and Lechevrel, though they are less successful as artists.



ANOTHER SPECIMEN OF THE ART OF R. LALIQUE.

Technically perfect, their work lacks soul.

Two comparatively new comers into the medallist's craft have some very interesting work to show. They have already secured fame as gem engravers, but if they maintain their excellence as medallists, the ancient, but, alas! little patronized art of the gem engraver will lose two of its most brilliant exponents in M. Gaulard, who exhibits a plaquette, "Melunoise Archæology," and M. Tonnellier, who has caught a very good

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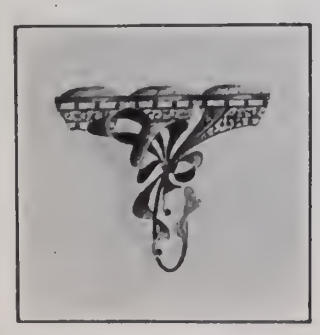
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ikeness of a colleague, M. Hahn. M. Roques is an artist who, in "The Woman Combing Her Hair," embodies just that suggestion of womanly vanity which gives life to the effigy, while "The Woman with the Peacock" emphasizes it, and pleases us by the subtle wit which underlies his composition. Henri Nocq, who is not particularly good as a jewe'er, has found his *forte* in the medal, for he carries into this quite a different quality to that employed in his designs for jewels. His medals are particularly careful, which is more than one could say for his jewels. Stay, therefore, I would say, at the modellers' stand, and continue to produce work like "Jacqeline Cherui," and portraits of the quality of Aristide Briand, when Minister of Justice, who looks what he is now—a leader of men, and next in power to the President himself.



COFFEE SET BY LUCIAN GAILLARD.

The French lament that more foreigners do not exhibit in the Salons, but among those who did was Spicer-Simpson, who had made a fine study of Britain's famous novelist, George Meredith. And now a word or two concerning the women medallists. Foremost, I think, I should place Madame E. R. Merignac, who exhibited medals, or plaquettes, with strikingly characteristic provincial types of women. Many Britishers know the lively and handsome "Boulonnaise." Madame Merignac has given us a typically fine ideal of the women of Boulogne, making the most of the delicate but handsome head-dress as a decorative adjunct to the subject. The *Olonnaise* and *Vendiénne* are also excellent types, which have found, in one of their own sex, a sympathetic and clever portrayer. Mdlle. Geneveve Granger is a clever modeller, and knows the essentials to good portraiture, while she can deal in an able and fascinating way with domestic subjects. Is her plaquette of the "Child With Cats" shows.

THE PASSING OF CHARPENTIER.

And now one must pay, possibly, the last public respect to the memory of Alexandre Charpentier. His widow had thoughtfully collected a number of representative works for exhibition this year, and not only were these indicative of the great medallist's ability and breadth of his activities, but formed a regular gallery and history of modern authors, artists, and public men. To look at the various medals is to call to mind the memory of those who have given brilliance to science, politics, and art in their day, and the great part the medallist's art had played in perpetuating their memories. One of the most successful portrait medals that Charpentier ever produced was that of Emile Zola, the great novelist. But this is, perhaps, a somewhat unjudicial way of viewing the work brought together, for, after all, his widow had rather striven, I think, to show the progress of his art, and, while perhaps some of the work is not so brilliant, so full of life and quality as other specimens, it is because, when he produced it, he had not yet found himself. Alexandre Charpentier has passed away, but his work and his influence will remain for all time as a guide and encouragement to those who follow the fascinating work of the medallist.

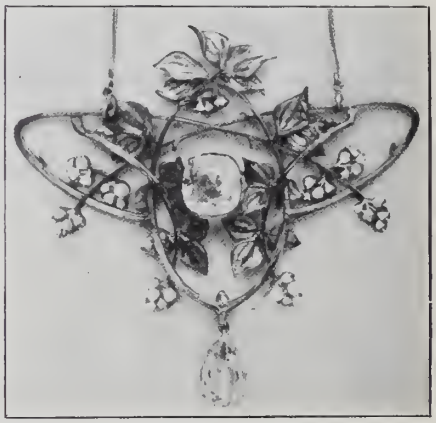
REFLECTIONS.

It is satisfactory to feel that the art of the medallist is so well represented, and



PENDANT BY GRANGE.

that it is being taken up so earnestly, for the exhibits in this direction help to relieve the situation, since, unfortunately, one is compelled to again pass the same criticism —viz., that, in the main, the exhibits in the Paris Salons are unsatisfactory. Last year I remarked that they were lacking in quantity and quality, and "that life and movement which everyone expects from French artist craftsmen." Still, the same inaction seems to hold the bulk of them; which is a pity. The financial crisis has passed, a brighter trade atmosphere has prevailed, while the political situation held nothing to disturb, and yet—there is a want of ambition and nerve which must be regretted. It may be only a passing stupor, an arrested movement, from which craftsmen will triumphantly free themselves and make manifest their full abilities. Anyway, the appearance of retrogression will not help the very desirable end of educating the public. They need it badly. So far as the crafts of the jeweler and silversmith are concerned, it is mainly by practical demonstration of the value of craftsmanship that this can be done. The craftsman should find in the medium he fashions a means of expressing the best that is in him; he is sometimes restrained by lack of encouragement and by economic or social conditions, but the true craftsman will take his art above his environment, and thus lead where others can only follow. It is when we find that there are very few doing this that we have cause for uneasiness. But, so far as French craftsmen are concerned, I think and hope it is only a period of rest, and that the comparative paucity of really fine work in the Paris Salons of 1909 will be followed by a richer and more satisfactory display in the coming year.



PENDANT BY DERAISME.

(THE END.)

(NOTE.—We present herewith illustrations of a few of the best pieces exhibited by such artists as Lalique, Gaillard, Deraisme, Grange, etc., which bear out what Mr. Steward says about the appearance of "retrogression" in the jewelry shown this year. Though these specimens are beautiful, they mark no step forward in the art.—EDITOR.)

Silberberg Bros., El Paso, Tex., will shortly move from the location which they have occupied for so many years in that city, having secured a 10-years' lease on property in the heart of the business district, where they will remodel the building to their requirements. It was on account of their rapidly growing business that this firm was forced to give up the old quarters, even though they had limited their efforts to dealing exclusively in diamonds and high-grade jewelry. As the concern is now about to extend its field and conduct a jobbing and retail business, taking in all lines which customarily come into the jewelry trade, the old quarters can no longer be used for their purpose.

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braham Goldman, Pittsburg, Pa., Goes into Voluntary Bankruptcy with Large Nominal Assets.

PITTSBURG, Pa., Aug. 21—Abraham Goldman, a dealer in jewelry, leather goods and novelties, has filed a petition in voluntary bankruptcy in the United States District Court. His schedules show that the liabilities total $25,936 and the assets are said to be about $28,799.40. Goldman appears to have borrowed a large amount of money from numerous people in the hope of recouping his difficulties. These loans cover a period of about three years.

A list of the principal creditors include: Meyer Bros., $156; New Haven Clock Co., $10; Max G. Cohn & Co., $166; Frank & Guttman, $86; Semmings Mfg. Co., $56; McRae & Keeler, $131; Warburg & Schwartz, $144; H. Lakner Mfg. Co., $62; E. Bennett Co., $87; H. Margolin & Co., $65; Tilton & Cook Co., $119; Standard Button Co., $245; Schofield, Battey & Co., $53; Kingsbacher Bros., $413; W. H. Wilmarth & Co., $166; Attleboro Mfg. Co., $63; Fletcher, Burrows Co., $165; Marden Kettlety, $139; E. S. McLaughlin & Co., $46; J. D. Berg & Co., $86; J. Schwartzkopf & Co., $113; Fashion Comb Co., $137; Theo Frost & Co., $88; Arthur Frankenstein & Co., $93; Crescent Garter Co., $92; W. A. Gurdy Mfg. Co., $165; Bradley & Hubbard Mfg. Co., $58; A. Bushee & Co., $98; C. Wolfson & Co., $77; Biggard & Co., merchandise and cash $682; Eisenstock & Co., $65; Peerless Mfg. Co., $69; Robbins & Prokesch, $162; Pacific Belt Co., $85; Tidprett & Saacke, $94; Capron & Co., $35; G. H. Oppenheim (insurance and notes) $200; Poole Silver Co., $194; Shener Bros., $77; Mackey & Elias, $125; Silverman Bros., $73; Liberty Garter Co., $166; Providence Mfg. Co., $75; International Silver Co., $126; Colonial Jewelry Co., $188; I. Smith Co., $102; Freudenheim Bros. Levy, $888; L. Caplan, $150.

Creditors from whom the bankrupt borrowed cash are: H. S. Banov, $300; Ida Hurwitz, $700; Jenny Goldman, $2,000; Toby Goldman, $100; W. Windt, $200; S. Caplan, $100; J. H. Futterman, $200; Dr. Harry Kaufman, $250; L. Gordon, Jr., $200; Morris Jaffe, $150; L. Rosenfield, $125; Booth Bank, $150, all of which amounts were borrowed in 1907, 1908 and 1909. The bankrupt is also indebted to the Aronson Realty Co. $100 for rent. The following have wage claims: Charles Stewart, $165; S. Hurwitz, $48; Lilly Goldman, $120; J. Goldman, $200.

Mr. Goldman is the owner of the house and lot at 2574 Wylie Ave., on which M. Gildberg holds a mortgage for $2,500; Edith Brown holds a second mortgage of $1,200 on the same property. M. Gildberg originally made to Jacob Goldman and assigned to said creditor on property above named, $1,000.

The Wylie Ave. property is valued at $3,500. Goldman also carries two life insurance policies, one in the New York Life Insurance Co., and the other in the Mutual Life Insurance Co., but his schedule sets forth that the policies have no cash value. The stock of the bankrupt is listed as worth $15,000. He has outstanding accounts which are due and collectible, amounting to $1,000. It is said that his inability to realize on these was partly responsible for his financial troubles.

No receiver has as yet been appointed to take charge of the bankrupt's affairs, but one is expected to be named within a few days. Some of Goldman's largest creditors are Pittsburgers, and nearly all of those from whom he borrowed money, live in this city.

Death of Chas. Henri Jacot.

Charles Henri Jacot, for many years treasurer of the Jacot Music Box Co., 39 Union Sq., New York, and well known to the jewelry trade, died last Wednesday at Stapleton, S. I. The funeral was held from his late residence, 210 Ward Ave., on Friday afternoon at 2 o'clock. Mr. Jacot suffered from a shock about three years ago and since that time had not been actively connected with the business.

Mr. Jacot was born in Switzerland 71 years ago. He came to this country about 1870 from St. Croix and somewhat later opened a place of business on Maiden Lane, New York, and there represented the firm of Mermod Freres, St. Croix, Switzerland, who are large music box manufacturers. The firm style was Jacot & Son, Albert H. Jacot, a son, being connected with his father in the business. May 1, 1889, the firm moved from Maiden Lane to 298 Broadway, and on March 1, 1894, from Broadway to 39 Union Sq., the present location. The business was incorporated June 18, 1900, under the style of the Jacot Music Box Co., with a capital of $10,000, the officers of the company being Lewis Mermod, president; A. H. Jacot, secretary, and Chas. H. Jacot, treasurer.

Deceased was skilled in the making of watches and this knowledge was of much use to him in the conduct of the music box business. He received a gold medal from Paris Exposition in 1900 for improvements in music boxes, the medal being awarded to Mr. Jacot for individual work. He was an interested church and Y. M. C. A. worker, and was always active in this work.

A widow and two sons, A. H. Jacot, who is connected with the business, and August Jacot, Bridgeport, Conn., survive the deceased.

C. M. Morrison, formerly in business at Coon Valley, Wis., has moved from that place to Viroqua.

Columbus Police Seek to Identify Woman Arrested with Man Thought to Be a Jewelry Thief.

COLUMBUS, O., Aug. 20.—The police of this city are making a strong effort to identify Gertrude Brown, who was arrested here in company with S. A. Reid, the man who was accused of stealing a watch from Albaugh & Pickering. The woman's photograph will be sent throughout the country to the police to see if she is known in other cities. The local police suspect her of being a professional thief; they have apparently no evidence that she has been implicated in the crime.

The woman has red hair and her face is covered with freckles. The portrait shown herewith is a fair one, but was taken only after she had made a strong fight with the photographer, from which she did not desist until threatened with a straitjacket.



WOMAN ABOUT WHOM THE COLUMBUS, O., POLICE ARE SEEKING INFORMATION.

As noted in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, Reid was taken into custody while trying to sell some rings in a pawnshop, and the woman was later arrested on suspicion. Among Reid's effects were found a quantity of jewelry and also some tools which, the police say, are burglar's tools. The local police sent to Cincinnati and Louisville, in the belief that the couple had been to these cities and had been operating there.

Though many unset jewels and jewelry have been found, the only piece identified is the watch stolen from Albaugh & Pickering.

Death of Alfred L. Petren.

GRAND RAPIDS, Mich., Aug. 18.—Alfred L. Petren, who dropped dead of heart disease, at his home, Wednesday morning last, had for years kept a jewelry store in this town, at Wealthy Ave. and Charles St.

Mr. Petren, who lived behind his store, had apparently been in his usual health until the day of his death. Early in the morning of Aug. 11 he went into the kitchen, where a short time later his wife, who heard him calling, found him lying on the floor in great pain. A physician was hurriedly called, but before his arrival Mr. Petren breathed his last.

Mr. Petren had been in the jewelry trade a long time and was well known as a watch repairer.

J. P. Bolding, Terrell, Tex., has sold his store to T. J. Hines and will locate near San Angelo in the same State.

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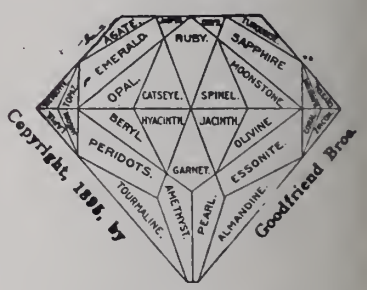
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Death of William Bens.

PROVIDENCE, R. I., Aug. 19.—William Bens, head of the William Bens Co., manufacturing jewelers, at 95 Chestnut St., this city, died at his home, 18 Lillian Ave., yesterday in the 58th year of his age, after an illness of several months, from heart disease and dropsy.

Born in Cologne, Germany, March, 13, 1852, Mr Bens attended the public schools until he was 13 years of age. He then came to this country with his parents and entered the employ of T. I. Smith & Co., North Attleboro, Mass., where he learned the jewelry business. He came to this city in 1880 to accept a position in the employ of Foster & Bailey, the predecessors ot the Theodore W. Foster & Bro. Co.

In 1891 Mr. Bens withdrew from the employ of Foster & Bailey for the purpose of entering the manufacturing jewelry business on his own account, starting at 129 Eddy St., with a line of ladies' plated goods. His business gradually increased and he removed his shop first to 102 Friendship St., afterward to 107 Friendship St., and then to 44 Pine St. Here he remained until 1905, when his business had so far outgrown his facilities that he took a factory in the Irons & Russell building, on Chestnut St. The year previous to the latter removal the firm was incorporated as the William Bens Co., with Mr. Bens as the president. The concern was well known throughout the trade as manufacturers of sterling silver novelties and manicure sets.

Mr. Bens was married in North Attleboro, June 4, 1881, and is survived by his widow and four children, two boys and two girls. He was a member of Redwood Lodge, A. F & A. M., the Germania Club, The Harugari Lodge and also the Deutsche Gesellschaft.

Providence, R. I., Police Looking for Swindler Who Sells Imitation Diamonds as Genuine.

PROVIDENCE, R. I., Aug. 21—Some time ago a stranger came to this city in an automobile and disposed of a lot of diamonds that proved to be worthless at the loan office of Colitz & Kaplan, 735 Westminster St. Yesterday a stranger, also in an automobile, drove up to the shop of A. Colitz, Woonsocket, and entering the place, tried to induce the proprietor to buy some fine diamonds in bulk. As A. Colitz is a relative of the senior member of Colitz & Kaplan, and had known all about the latter's experience, he became suspicious and notified the police.

As there was no warrant for the man in Woonsocket, Sergt. Monroe communicated with Deputy Chief Inspector Nickerson, of the city. The Deputy asked that the man be apprehended and sent Inspectors Haran and Caffrey out to Woonsocket to see if the diamond broker was the one that was wanted here. When the Woonsocket police went out to get the suspect, however, they found that he had gone.

The Pawtucket police were notified, and in a short time they had the man and automobile at the police headquarters in that city. The Inspectors from here brought both to this city, and after being questioned by Deputy Chief Nickerson at headquarters, he was taken over to the shop of Colitz & Kaplan for identification. One look, however, convinced Mr. Colitz that he was not the man who had sold him the bogus diamonds some time ago.

The stranger, moreover, convinced the inspectors and Mr. Colitz that he was doing a legitimate business and he was allowed to depart The man, whom the inspectors would like to capture, is wanted not only in this city, but also in Fall River and New Bedford. His diamonds are an excellent imitation of the genuine gems, and the stranger is said to have sold many of them to merchants in the three cities.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., Aug. 18.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Basle: 1 case jewelry, $275.
Berlin: 5 cases clocks, $240.
Bombay: 5 cases clocks, $191.
Bremen: 1 case jewelry, $200; 1 case plated ware, $135; 3 cases watches, $3,596.
Buenos Ayres: 1 case jewelry, $206; 32 cases plated ware, $3,745; 2 cases watches, $1,276; 112 cases clocks, $3,369; 23 cases clocks, $185; 25 cases watch machinery, $871.
Cavadello: 2 cases optical goods, $149; 6 cases watches, $170; 8 cases clocks, $1,131; 5 cases jewelry, $199.
Christiania: 7 cases clocks, $374.
Colon: 7 cases plated ware, $264.
Glasgow: 31 cases clocks, $652.
Guayaquil: 1 case plated ware, $109; 5 cases clocks, $148.
Hamburg: 1 case jewelry, $100; 2 cases watches, $3,927; 1 case plated ware, $350.
Havana: 2 cases plated ware, $259; 5 cases optical goods, $415; 6 cases clocks, $132; 4 cases jewelry, $617.
Havre: 7 cases jewelry, $678; 1 case optical goods, $100; 49 cases clocks, $789.
Kingston: 2 cases clocks, $100; 1 case jewelry, $142; 4 cases optical goods, $217.
La Union: 2 cases jewelry, $126.
Limon: 22 cases plated ware, $215; 2 cases jewelry, $205.
Liverpool: 4 cases watches, $604; 124 cases clocks, $1,947.
Lisbon: 40 cases clocks, $425; 30 cases clocks, $1,690; 1 case plated ware, $115; 16 cases watches, $2,933; 1 case scopes and views, $186; 14 cases optical goods, $8,287; 5 cases optical goods, $1,624; 6 cases optical goods, $667; 15 cases watches, $2,330; 168 cases clocks, $1,159; 32 cases clocks, $867.
Manchester: 10 cases clocks, $500.
Melbourne: 44 cases plated ware, $2,679; 58 cases clocks, $678.
Montevideo: 19 cases clocks, $437; 2 cases plated ware, $196; 2 cases plated ware, $155.
Para: 63 cases clocks, $1,359; 4 cases jewelry, $846.
Rotterdam: 8 cases clocks, $117.
Port Barrios: 2 cases plated ware, $230.
Rangoon: 44 cases clocks, $675.
Rio de Janeiro: 103 cases clocks, $2,718; 1 case optical goods, $322.
Rouen: 6 barrels jewelers' sweepings, $5,400.
Salevary: 1 case silverware, $104.
Tampico: 2 cases thermometers, $179; 1 case plated ware, $227.
Trinidad: 1 box jewelry, $350.
Valparaiso: 3 cases plated ware, $470.
Vera Cruz: 19 cases clocks, $464.
Vienna: 5 cases clocks, $300.
Yokohama: 17 cases clocks, $455.

A new catalogue and price list of jewelers' and metal workers' tools, machinery and supplies has been issued by the American Oil & Supply Co., 52-58 Lafayette St., Newark, N. J. It is a book of 638 pages, is arranged alphabetically, is compact in form and illustrates and describes all the goods made by this company.

Prominent Attleboro Colorer Hurled to Death While Trying to Fix Machinery in His Factory.

ATTLEBORO, Mass., Aug. 21.—George Winfield Kelly, a well known and popular young business man, was caught in a shafting on the roof of his coloring and electroplating establishment, on County St., last Tuesday afternoon, and instantly killed.

A belt that kept slipping from a pulley on the main shaft was the cause of the accident. Mr. Kelly determined to remedy the matter, and, calling the engineer, Jas. L. Sylvester, he went upon the roof to make the repairs. In some manner his linen duster and heavy overcoat became wrapped around the rapidly revolving shaft and he was hurled to the roof with great force and instantly killed. Sylvester hastened to shut off the power, but it was too late.

Deceased was born in Providence, July 16, 1880, and when a young boy his parents moved to Attleboro Falls, where he passed the greater part of his life. By trade he was a colorer, and five years ago, with his brother, James, opened a coloring and electroplating establishment in the W. D. Wilmarth & Co. building, on County St. About two years ago James retired from the business, and since that time the deceased has been sole owner. Under his supervision the business had rapidly grown until it is now in a flourishing condition.

Mr. Kelly was married and is survived by a widow and son, George W. Kelly, Jr. The funeral was held, Thursday morning, with services at St. Mary's Church, North Attleboro, and interment was in St. Mary's Cemetery. The church was filled with mourners and the floral gifts were very numerous and beautiful.

Creditors File Bankruptcy Petition Against the William C. Greene Co., Providence, R. I.

PROVIDENCE, R. I. Aug. 21.—An involuntary petition in bankruptcy was filed in the United States District Court yesterday against the William C. Greene Co., manufacturers of gold jewelry at 101 Sabin St., this city, and upon a petition a hearing will be given before Judge Arthur L. Brown, Aug. 25, at 10 o'clock.

The petitioning creditors are Nelson B. Whitaker, of Seekonk, with a claim of $1,065 with interest, represented by three promissory notes, dated May 1, 1905, for $285, at six per cent.; Jan. 1, 1906, for $180, and Feb. 1, 1909, for $600; A. Josephine Fry, of Cranston, whose claim is $3,000 on a promissory note, dated April 30, 1907, and N. Perry & Co., of Attleboro, with a claim of $2.63 for labor and material in carpentering work.

It is alleged that the William C. Greene Co. committed an act of insolvency April 19, 1909, when John A. Straight, of Straight & Conley, refiners, of this city, was appointed receiver. It was claimed by Straight & Conley that they were stockholders in the firm of William C. Greene & Co., and it was upon their petition that Mr. Straight was appointed receiver. The firm is one of the oldest in this city, and was for many years located at 95 Pine St.

C. Buchanan has succeeded R. M. Adams, Gage, Okla.

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A. J. Bertsch has opened a store at Win-
s, Tex.
n Gleason, Tenn., G. J. Shearer will soon
n a store.
Bert Sutton has commenced business at
rt Morgan, Colo.
Peter O. Berg recently began business on
ncoln St., Estherville, Ia.
Trellin & Felon are new jewelers at 1003
Inut St., Kansas City, Mo.
. R. Cromer has engaged in business at
Houston St., Fort Worth, Tex.
Seth Laraway has completed arrange-
nts to open a store at Eugene, Ore.
A retail jewelry store has been opened
J. M. Hufendick, in Aberdeen, S. Dak.
A jewelry store has been opened at 843
adway, Camden, N. J., by L. M. Nel-
.
Adolph Torek is a new jeweler in Mil-
kee, Wis. He will conduct business at
12th St.
Cook & Rooney have engaged in business
354 Main St., Dallas, Tex., as jewelers
opticians.
A new jewelry store has been opened by
ob Meinzer, Jr., at 3226 North Ave.,
waukee, Wis.
Morris Schulnick has engaged in the re-
jewelry business at 204 S. 52d St.,
iladelphia, Pa.
Fred Fischer is now settled in business
his own account, at 5330 Germantown
e., Philadelphia, Pa.
T. Camp has opened a store at Toyah,
x. He was formerly with the Martin &
mp Jewelry Co., Midland, Tex.
V. C. Bloom and D. R. Vasbinder will
rtly begin business in the Loeb build-
, Du Bois, Pa. The concern will be
own as Bloom & Vasbinder.
oseph Bros. have started in the jewelry
bing business at 224 Meridian St., In-
napolis, Ind. The members of the con-
n are J. Joseph and Isaac Joseph.
. Critzer has opened a repair shop at
12 State Life building, Indianapolis, Ind.,
ere he has installed modern equipment.
was formerly with H. Cohen & Sons
about four years.
The Manhattan Clock Co., New York, has
n incorporated to manufacture clocks,
ches and ornaments, with a capital of
000. The incorporators are Lewis Weil,
ah Weil and Jos. T. Comins, all of New
rk.
The Kaufman & Rosenberg Metal Co.
s incorporated recently in New York to
l in metals, with a capital of $3,000. The
rporators include Solomon Kaufman,
el Rosenberg, Lewis Ackerman, and
rs. of New York.
A firm known as Gillican & Co. has been
rporated in Brunswick, Ga., with a cap-
l of $10,000, 10 per cent. of which has
n paid in. The stock is divided into
shares, the par value of each is $100.
The incorporators are M. E. Gillican,
Larned Pitcher, L. Goldsmith and R. B.
Van Wormer.

The Philadelphia Art Metal Co., has been incorporated at Camden, N. J., to manufacture novelties and specialties, with a capital of $50,000. The incorporators are: David M. Patton, Jos. J. Staley and Albert W. Staley, all of Camden.

The Alberts, Buob & Van Ness Co. has been incorporated in Newark, N. J., with a capital of $100,000 to manufacture and deal in jewelry. The incorporators are: Conrad J. Alberts and Edward Buob, Newark, and Herbert C. Van Ness, of Hilton.

The New York Self-Winding Electrical Clock Co. has been incorporated in New York to manufacture self-winding clocks and batteries, etc., with a capital of $50,000 The incorporators are: F. W. Livingstone, H. A. St George and C. R. Frazier, of New York.

The Rocky Mountain Jewelry Mfg. & Metalizing Co. has been incorporated in Denver, Colo., with a capital stock of $100,000 to metalize plants, fruits, etc. The concern will establish a manufacturing plant in Colorado Springs, where all experiments will be carried on.

Articles of incorporation have been filed by the Richter Mfg. Co., to engage in the manufacture of jewelry and silverware, with a capital stock of $40,000, at Providence, R. I. The incorporators are: George C. Richter, Victor F. Richter and Thomas A. Carroll, all of Providence, R. I.

Jeweler of St. Louis, Mo., Struck Down and Robbed in His Store.

St. Louis, Mo., Aug. 23.—While South Broadway was crowded with shoppers, on Saturday afternoon, robbers entered the store of "Gus" Scholl, in the guise of purchasers, and after beating Mr. Scholl into insensibility picked up $100 worth of jewelry and walked out.

Mr. Scholl conducts a small jewelry store at 1321 South Broadway. He was standing at his counter when a man entered and asked to be shown some diamond rings. A moment later another man entered and said he wanted to buy a heavy gold band ring. The first man was willing to wait and the jeweler took a tray of gold rings from a case and placed them on the counter. As he did so the man who had entered first dropped his right hand to his side and an iron bar slipped from his sleeve to his hand. The man struck Mr. Scholl on the head with the bludgeon and as he staggered back a second blow felled him.

When Mr. Scholl regained his senses the robbers were gone, as were a pair of diamond earrings valued at $50, a $20 stud and a $35 ring. Scholl called for help, and after he had been treated by a physician was taken to his home, at 3936 Cleveland Ave., suffering from concussion of the brain.

Two men were later arrested on descriptions furnished by Scholl, but were released.

E. W. Meck, Fort Plain, N. Y., has resigned his position with A. Dunn & Sons and will go to Detroit Sept. 1 and devote his time to the manufacture of a thermostat which he has invented.

Death of Karl J. Einig.

Toledo, O., Aug. 18.—His associates in the jewelry trade as well as the many friends in this city learned with deep regret, last week, of the death of Karl J. Einig, second vice-president of the Merrill & Broer Co., wholesale and manufacturing jewelers, Superior and Adams Sts. Mr. Einig, who is but 29 years old, passed away at his home in Fremont, Aug. 11, after an illness of a few days. The funeral services were held from that town.

Mr. Einig was the son of Mr. and Mrs. M. B. Einig, Cleveland, O., and was born in Ashtabula in 1880. At the age of 15 he obtained employment with the Bowler & Burdick Co., Cleveland, and after working there for some years engaged with the Scribner & Loehr Co., of the same city. In 1905, when the Merrill & Broer Co. was formed, Mr. Einig became one of the organizers and was elected second vice-president of the concern, his associates being C. Kenneth Merrill, Wm. H. Broer and Will F. Broer.

For the local firm Mr. Einig traveled through the southern part of Michigan, northwest Indiana and Ohio, and among his customers as well as business associates he was exceedingly popular and was noted for his genial personality and other winning ways. His death is considered a distinct loss to his concern. He was prominent in fraternal circles, especially in the Knights of Columbus, of which he was a member of the Toledo Lodge.

The deceased was married about a year ago to Miss Elizabeth Deran, of Fremont, at which town he had made his home. His widow survives him.

George W. Harris, Earlville, N. Y., Goes into Voluntary Bankruptcy.

Utica, Aug. 12.—George W. Harris, a jeweler at Earlville, N. Y., filed a petition in voluntary bankruptcy in the United States District Court to-day, scheduling liabilities of $2,244, including $450 due secured creditors and $1,794 unsecured creditors. The value of the assets is placed at $720 and includes a stock valued at $200, machinery and tools $200 and property claimed as exempt $250.

The First National Bank of Earlville is the only secured creditor. Its claim is for $450, and it is secured by a chattel mortgage upon Harris' store fixtures, tools, etc. W. D. Andrews, of Earlville, has secured a judgment for $237 against Harris, and among the other creditors with claims unsecured are: The W. P. Hitchcock Co., notes for merchandise aggregating $1,209; James H. Morse Optical Co., $25; M. J. Averbeck, notes, $180 and $81; Carl Fischer, $68; C. L. Taylor, $50; McKinley Music Co., $58. Among other creditors of the bankrupt are: American Publishing & Engraving Co., Knickerbocker Watch Co., N. J. Felix, W. H. Terhune, Leo Feist, H. A. Whiteman & Co., F. A. Davis Co., J. H. Remick & Co. and F. M. Pudam.

Virgil T. Ellis has moved from Bab, Ark., to Ellisville, in the same State.

Charles E. Rose, Telluride, Colo., has disposed of his stock at auction and moved to Norwalk, Pa., for a much needed rest.

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aring Robbery of a London Silversmith and Jewelry House Frustrated in Time.

One of the most daring and carefully nned robberies in the annals of the jew- y trade was reported from London, Eng , nday. Acording to the account, 10 men re engaged in the attempt, the victims ng Mappin & Webb, well known silver- ths and goldsmiths, whose establishment close to the Bank of England and the yal Exchange.

Jewelry, valued at $35,000, had come into possession of the thieves and was cked up ready for removal, when the ns of the men were frustrated by the t that the watchman, whom they had nned, bound and gagged, escaped from m, and his cries brought the police.

About 3 o'clock in the afternoon, the chman appeared in the door in a bat- ed condition, yelling for help, and at the ne moment four men ran out of the store d escaped in a cab. The police, who ar ed on the scene, arrested six others.

Smith, the watchman, was taken to the spital in an unconscious condition, and s not able to talk until evening. He ex- essed the belief that the robbers entered building by means of a false key.

"I was having dinner about half-past 2 clock," he said, "in a room adjoining the ong room, when I heard footsteps. Al- st immediately I was struck on the head th a 'jimmy' and knocked off my chair number of heavy blows followed and I llapsed. When I came to myself I found at I was bound to a chair, but I man- ed to untasten the ropes and scrambled the door and raised an alarm. There re 10 men concerned. All were smartly essed."

Smith's injuries are very serious. Three the arrested men, when searched by the lice, were found to have in their posses- n jewels estimated at a value of many ousands of dollars.

Paris Pearl Market.

PARIS, Aug. 12.—Business in the pearl ade in the city continued very active dur- g July and sales were made on a larger ale than formerly, and with greater fa- ity than at any time since the resumption business. The prices obtained in all ses were thoroughly satisfactory, the mar- t being strong and an important increase ing noted in certain lines.

A remarkable feature of the market dur- g the month lay in the fact that all quali- s of goods, from the cheapest to the rest, were in demand and sold. A num- r of buyers from foreign countries con- buted to the improvement. It can truly said that July has made the best show- g of any month since the financial crisis, d the business done during that month tablished a record in the pearl market for t season.

The holiday season is coming and mer- ants are now arranging for their de- rture so that during the latter part of gust and the beginning of September siness is apt to drop off, as many of the ices will be closed; however, everyone oks forward to the Fall with great en- uragement.

As far as colored stones are concerned, business is going on regularly and dealers have as much as they can attend to.

There will probably be a change in the carat weight, as the Government has de- cided to introduce a metric carat. This will probably be adopted in other countries so that the carat will be uniform all over the world. G. K.

Death of A. Scholandt.

DALLAS, Tex., Aug. 20.—Telegraphic ad- vices received in this city announced last week the sudden death of A. Scholandt, a prominent jeweler of Columbus, Tex. Ac- cording to the despatch Mr. Scholandt while suffering from the heat fell out of the fifth story window of a prominent Houston hotel.

The deceased, who was about 50 years old, was widely known in the jewelry trade, in which he had acquired a competence. He had been connected with the industry in Texas for over a quarter of a century and had been located in Columbus since 1885. The news of his death caused profound re- gret in the trade in this city, where he had many friends and acquaintances and was exceedingly popular.

Gettysburg Jewelry Co. in the Hands of an Assignee.

GETTYSBURG, Pa., Aug. 31.—Carrie L. Stine, doing business as the Gettysburg Jewelry Co., of this city, made a general assignment yesterday, under the State law, for the benefit of creditors, naming W. S. Schroder as assignee. No schedule of the assets and liabilities has been filed.

Mrs. Stine is the wife of J. H. Stine, who acts as the manager of the concern. She comenced business in Gettysburg in March of this year, succeeding Penrose Myers, and since that time has built up a trade in jew- elry and souvenirs.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Aug. 21, 1909.

The U. S. Assay Office reports:	
Gold bars exchanged for gold coin	$520,511.37
Gold bars paid depositors	72,975.44
Total	$593,486.81

Of this the gold bars exchanged for gold coin are reported as follows:

Aug. 16	$115,264.10
" 17	102,453.71
" 18	141,819.57
" 19	56,608.35
" 20	41,061.80
" 21	63,305.84
Total	$520,511.37

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	New York selling price, .999 Basis.
Aug. 17	23 9-16d.	$0.53⅛
" 18	23 1-2d.	.53
" 19	23 7-16d.	.52⅞
" 20	23 1-2d.	.53
" 21	23 1-2d.	.53
" 23	23 1-2d.	.53

Chas. J. Scholler, Van Wert, O., has been awarded the contract to supply the illumi- nated dials for the local Court House clock.

News Gleanings.

Among the petitions in bankruptcy filed in the United States Court in Utica, N. Y., last week, was one by Frank C. Sutherland, of Syracuse. His schedule shows liabilities of $562.11, and assets of $80.75.

John Fisher, White Haven, Pa., has the sympathy of his many friends in the trade owing to the recent death of his wife, Eustatia Ellen Fisher, who passed away, Aug. 13, and was buried Aug. 16. De- ceased was in her 60th year.

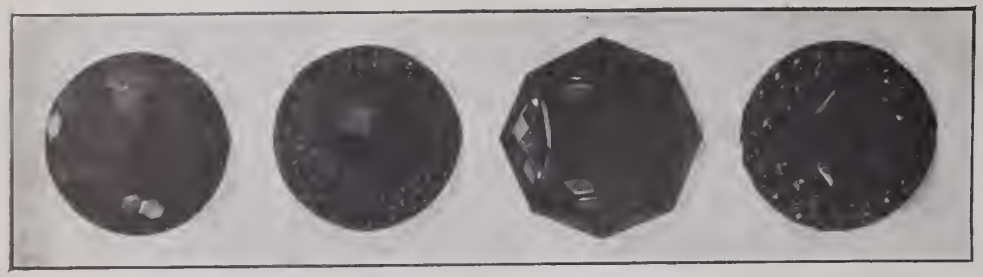
Sidney S. Morrill, Fulton, N. Y., who was known as the oldest baseball enthusiast in the Empire State, for many years con- ducted a jewelry business in the little vil- lage of Fulton, to which place he came in 1847. Mr. Morrill is a native of Stafford, Vt., and celebrated the 94th anniversary of his birth, July 25th.

The creditors who early this month filed a petition in involuntary bankruptcy against W. Powell Harvey, Des Moines, Ia., in the United States Court of that district, were R. L. Griffith & Sons Co., whose claim is for $376; A. H. Bliss & Co., $87; the Standard Chain Co., $35; A. Bushee & Co., $39; C. R. Harris, $55. Mr. Harvey's stock is valued at $3,000.

It would appear that the mystery sur- rounding the murder of W. M. McAllister, a jeweler of New Albany, Miss., who, four or five years ago, was shot dead in front of his store, has at last been cleared up. Arthur Prince, a negro, who recently served a term in the penitentiary at Jackson, has been brought back to that institution after having pleaded guilty to the murder of Mr. McAllister. The authorities did not know of Prince's connection with the crime until nearly the end of his former sentence.

The fifth annual convention of the As- sociated Advertising Clubs of America will be held in Louisville (to-day), Aug. 25, 26 and 27. The visiting members will be the guests of the Advertisers' Club of Louisville, and the committee in charge has arranged an excellent programme, which includes speakers who may be numbered among the greatest active powers in the world of commerce to-day. It is confi- dently expected that this convention will be the biggest and most important event of its kind ever held by the organization.

The first annual outing of the Jewelers' League of Rochester was held at Maple- wood Park, Aug. 14, and proved most en- joyable to all who participated. After the dinner, which was served at 2 P. M., the married men played a ball game with the single men, which the latter won by a score of 15 to 4, and this was followed by an in- teresting program of athletic contests of which the winners were: Men's running race, Charles Coster; women's running race, Miss Ayers; girls' running race, Stella Rosenbaum; boys' running race, Edward Schroedel; three-legged race, Lester Cohn and Charles Bingemer; pin race, Charles Coster; wheelbarrow race, Lester Cohn and Chas. Bingemer; women's backward race, Miss Ayers; doughnut contest, Henry Schlegel; umbrella race, Mr. and Mrs. Brockway; nail driving contest, Mrs. Rosen- baum; button contest, Mr. and Mrs. Schroe- del; children's shoe race, Edward Schroe- del; children's potato race, Edward Schroe- del; ladies' potato race, Miss Heyman.



Jet Hat Pins with Long Stems

The heads are 1½ inches in diameter. These pins are the most popular novelty of the day. Assorted—four good patterns in each dozen.

One dozen sent prepaid on receipt of $1.00

L. W. LEVY & CO., 580 Broadway, Bet. Prince and Houston Sts., **New York**

Originators of Jewelers' Novelties



For All Manufactures in Coral

We have ready some line lots of Coral-Cameos, flat-oval and round Cabochons in all sizes and shades. Send your order immediately. All special sizes will be cut to order at short notice.

Memorandum package will be sent to reputable jewelers upon request.

CORAL MANUFACTURING COMPANY

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Willard Banjo Clocks



ELEGANT DESIGNS

SUPERB FINISH

MADE TO LAST

The pinions are cut, hardened and polished and plates are made of heavy hard brass.

Derry Manufacturing Company

DERRY, NEW HAMPSHIRE

FINEST GOLD FILLED JEWELRY

Guaranteed to give satisfaction or new goods given in exchange. Finest enameling in the world. Royal cloissonné on silver plate; flowers, assorted colors. Scarf Pins, $3.62 to $4.37 per doz.; Tie Clasps, $4.37 per doz.; Brooches, $5.87 to $8.78 per doz.; Hat Pins, $6.92 to $8.78 per doz.; Adjustable Bracelets, $19.50 to $28.75 per doz. Guaranteed not to break; gold plate thickest where bracelet receives hardest wear. I will send a selection package on memo. to any rated dealer and prepay express charges. Terms, less 10% cash on report, 5% 30 days, net 60 days. Place orders at once, as at the present rush for goods it will be hard to fill orders later on. Send all orders to New York Office, 3 Maiden Lane.









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NEW YORK OFFICE, 3 MAIDEN LANE

Manufacturer Direct to the Retail Trade

Factory, 183 EDDY ST., PROVIDENCE, R. I.

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Since the introduction of our

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retail jewelers and watchmakers are doing this class of work themselves, instead of sending it to jobbers, making larger profits and pleasing their customers with better work, greater promptness and lower prices.

Send 76 Cents for a Trial Outfit

Or send for information, mentioning this paper, to

THE LE-BO CO., Dept. J.

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I AM in the market for anything in antique or old style silver and jewelry, such as seed pearls, onyx, coral, amethyst, or old mine diamonds of any description.

Send me your goods with your lowest spot cash prices.
I will pay express charges on jewelry both ways.

References, either Mercantile Agency or the Commercial Trust & Savings Bank of Memphis, Tenn.

JULIUS GOODMAN, 70 South Main Street, Memphis, Tenn.

Providence.

TRADE CONDITIONS.

That the manufacturing jewelry business will be in a most flourishing condition before the end of the other month is the opinion of many of the manufacturers and present indications would seem to warrant this optomistic view of the situation. It is said that the buyers of the large houses throughout the country are now placing orders, though others have arranged dates during the next few weeks when they look at such lines as they are desirous of obtaining. A majority of the orders are away, mostly in the west, and are coming in good orders, and everything points favorably to a successful season. Many of the shops are starting up on full time and some have commenced overtime.

H. C. Nevins is on his western trip for Harvey J. Flint Co., of this city.

A patent has been granted to Arthur W. Graham, of this city, on a nurling tool.

James R. Palmer is on a trip through the Middle west with Henry A. Kirby's line.

William G. Lind, of the T. W. Lind Co., has returned from an outing on Cape Cod.

Alfred J. Moss is calling on the western trade of the Ostby & Barton Co., with good success.

C. L. Trout, of C. L. Trout & Co., of New York, was a visitor in this city the past week.

George N. Steere, of the George N. Steere Co., Pawtuxet, is on a western trip for his firm.

Harry Cutler and wife are staying for the rest of the Summer at the Heath cottage at Commeut.

William F. Kilkenny, assistant manager of the United Wire & Supply Co., is resting at Littleton, N. H.

George A. Schuetz is doing the southern circuit for Snow & Westcott, being in New Orleans last week.

M. T. Sherman is sending home some good orders from the Pacific Coast to C. Sidney Smith & Co.

W. A. Fay is making a trip through the Northwest, representing the Potter & Buffington Co., of this city.

Mr. and Mrs. George M. Baker are among the guests registered at the Ocean House, Nantucket, Mass.

James C. Doran and family have taken the Stillman cottage at Longmeadow for the remainder of the season.

Mr. and Mrs. Theodore W. Foster are taking an extended automobile trip through northern New York.

Mr. and Mrs. Frederick C. Lawton have returned from a two weeks' automobile trip to the White Mountains.

Jerome Fleischer, manufacturer of plated jewelry, has removed from 26 Fountain St. to larger quarters at 21 Eddy St.

R. T. Klicking left Chicago, a few days ago, for the Pacific Coast for the Theodore W. Foster & Bro. Co., of this city.

Mr. and Mrs. William H. Manchester left, Wednesday, for an automobile trip through Maine and New Hampshire.

The Martin-Copeland Co., of this city, is receiving satisfactory orders from its western representative, G. J. Bleecker.

Mr. and Mrs. Thomas Catlow gave a dinner party to a number of friends from the city at Buttonswood Beach, last Thursday night.

Stock to the value of $100 was damaged by a fire in the rear of the Outlet Co. building, Thursday afternoon. The flames were quickly extinguished by the department.

The contract was awarded the past week for the erection of a six-story building for manufacturing purposes on Pine, Orange and Peck Sts.

James N. Henry, of this city, assignor to the C. P. Henry Novelty Co., of which he is treasurer, has been granted a patent on a curtain fixture.

Frank T. Pearce has returned from Plymouth, Mass., where he has been spending a couple of weeks enjoying a respite from business affairs.

Benedict Lederer, Adolph Lederer, Edward Lederer and Edward S. Lederer, formed an automobile party at Narragansett Pier last Sunday.

Abraham P. Workman, of Workman & Newman, has the sympathy of a large circle of friends in his bereavement in the recent death of his infant son.

Mrs. Myra V. Taylor, buyer for the jewelry and leather department of James A. Foster Co., this city, is on a three weeks' trip to Galveston, Tex.

The Slater Trust Co. has discharged a $3,200 mortgage against real estate with improvements on the south side of Exford St., belonging to Eustace B. Ingraham.

George J. Lederer, who has been general assistant at the factory and office of the Providence Stock Co., in this city, is now in the New York office of the concern.

The first dividend of five per cent. is being distributed by the Manufacturing Jewelers' Board of Trade to creditors in this city and vicinity of S. M. Shaw, Boston.

Leonard C. Peters, with the Tilden-Thurber Co., and his bride, have returned from an extended trip, during which they visited New York, Philadelphia and Washington.

The Himalaya Mining Co. has completed the improvement and alteration of its cutting plant at 21 Eddy St. and is now prepared for the cutting of all kinds of stone.

The *Medric II.*, W. Louis Frost's crack racing yacht, was the winner of the second Brenton Reef race last Saturday, sailed under the auspices of the Rhode Island Yacht Club.

Mr. and Mrs. Louis S. Darling have been motoring through the southern sections of the State, stopping at Narragansett Pier, Matunuck, Quonochontaug, Watch Hill and other resorts.

Clarence M. Dunbar returned from a yachting cruise to the eastward the past week. During the cruise Commodore Dunbar was delayed at Provincetown, Mass., for three days, by the big blow.

Mederic Remillard, buyer for the jewelry and haberdashery department of the Harris & Mowry Co., Woonsocket, has been enjoying a two weeks' vacation at Webster Lake, Webster, Mass., with his family.

Police Commissioner William H. Luther, of William H. Luther & Son, has been made the beneficiary of $5,000 under the will of the late J. E. Brown, of Boston. Mr. Luther was a relative of Mr. Brown by marriage.

Irving L. Looker has resigned as traveling salesman for the Providence Stock Co., of this city, and will represent R. L. Moorhead & Co., with headquarters at 9 Maiden Lane, New York. His territory will include the eastern section from Boston to Baltimore.

James A. Foster has at his Summer residence at Warwick Neck, one of the handsomest displays of hydrangea to be seen anywhere in the State. Some of the single bushes measure more than 40 feet in circumference.

George W. Dover, Ira Whittier and Manuel F. Wiliams were among those present at the complimentary dinner given by Manager Hugh Duffy to the members of the Providence Baseball Club at the Longmeadow Club on Wednesday evening.

The engagement of Ralph A. Wilkinson, of the firm of C. A. Wilkinson & Co., manufacturers of optical goods of this city, to Miss Edith Shellabarger, has just been announced by Mrs. Anna Shellabarger, Decatur, Ill., mother of the bride-to-be.

Catherine Humphrey, 50 years of age, was arraigned in the Sixth District Court, before Judge Gorham, Friday, for the larceny of four brooches from the jewelry department of L. Dimond & Sons, Inc. She pleaded guilty and was fined $10 and costs.

Harvey J. Flint's *Bat* has been awarded the McCoy trophy for the 18-foot craft making the best showing during the recent race week of the Naragansett Bay Yacht Racing Association. The *Bat* has also been awarded the championship of Bristol Yacht Club race week.

Among the jewelry buyers in the city the past week were noted the following: M. Herz, of Mandel Bros., Chicago; Mrs. L. B. Walter and M. Duprez, of Gimbel Bros., Milwaukee, Wis.; W. Barrett Shaw, of "The Fair," Chicago; Harry Bodek, of Bodek & Co., Philadelphia.

Early Tuesday morning, Aug. 17, a still alarm called members of the fire department to the manufacturing jewelry establishment of William H. Luther & Son, 214 Oxford St., where an overheated blow-pipe in the basement had caused a blaze to start. The damage was slight.

The Gorham Co., of this city, made the nine golf trophies to be played for at Watch Hill in a few days. The trophies consist of a large hammered silver punch bowl and eight hammered silver cups with ebony bases. The decorations are uniform and consist of Indian heads.

Articles of incorporation were filed at the office of the Secretary of State, Saturday, by the following persons: Frank E. Guild, Allin W. Ripley and Edward J. Brownell, to be known as "The Frank E. Guild Co.," and to conduct a manufacturing jewelry business. The concern is capitalized at $50,000.

John Daly, president of the Hanlon-Thornton Co., announced the past week that that concern will continue its jewelry manufacturing business at its present location in Attleboro, until next year, when it will avail itself of the 10-year tax exemption grant, which the Woonsocket City Council voted it.

Fellow employes of Charles A. Jencks, foreman for William H. Luther & Son, to the number of 40, were the guests of Mr. and Mrs. Jencks at their new home on Blackamore Ave., Eden Park, Auburn, Thursday evening, for a housewarming. Charles Battey, on behalf of his fellow employes, presented Mr. Jencks with a Mor-

CHAS. KELLER & CO.

ESTABLISHED 1865

SEVENTY-ONE NASSAU STREET, NEW YORK CITY

MANUFACTURERS OF 10KT.
AND 14KT. JEWELRY FOR THE
JOBBING TRADE ONLY.

NOT CONNECTED WITH ANY FIRM OF A SIMILAR NAME.

Mr. Retailer:

The SOLIDARITY case is a Comparable Case.
It's "the Case that **Courts** Comparison."
It's a Quality case at a Quality price,
with no deviation
in either price, quality or method of selling.

Any JOBBER can supply you.

SOLIDARITY WATCH CASE COMPANY
(Established a Quarter of a Century)
54 Maiden Lane - - New York
D. E. D. McMURRAY, President JOHN W. SHERWOOD, Vice-President
LOUIS J. MONTAGNON, Secretary-Treasurer

chair and Mrs. Jencks with a cut glass se.

The taxpayers of North Providence, at special financial town meeting, Saturday, ted to exempt from taxation for 10 years' posed improvement by the Allendale ., of which Henry A. Kirby, the manu cturing jeweler of this city, is the owner, vided the concern shall erect within two rs improvements to the value of $75,- .

The regular monthly meeting of the di- tors of the Manufacturing Jewelers' ard of Trade was held at the rooms of association on Friday afternoon, at ch President Robert E. Budlong pre- ed. The consideration of routine mat- s occupied the major portion of the eting, and four new members were cted.

Articles of incorporation have been issued m the office of the Secretary of State to orge C. Richter, Victor F. Richter and mas A. Carroll, all of this city, the ncern to be known as The Richter Mfg. ., and to engage in the manufacture of velry and silverware. The firm is to be ated in this city and is capitalized at ,000.

John Shepard, Jr., of the Shepard Co., is correspondence with the representative Bleriot, who crossed the English Chan- in a flying machine, with the intention securing one of his or some other inven- 's heavier-than-air machines. Mr. Shep- l believes that he will shortly be able to ch this city from his Summer home in Berkshires in an hour and a half.

B. A. Ballou & Co.'s baseball club held outing Saturday afternoon at Emery rk. There were about 40 in the party, ich went directly to the park at noon, en the factory closed. Lunch was served en they arrived. A baseball game with "Yannigans" was won by the regulars a score of 7 to 5. At four o'clock a ll course clambake was served, the outing ncluding with a musical programme.

Among the foreign importations re- ved through the Providence Custom use, the past week, were the following: om Bremen, two packages of jewelry and en of imitation precious stones; from mburg, 10 packages of crockery; from wre, one package of imitation precious nes and one of manufactures of metal; m Liverpool, eight packages of manu- tures of metal; from Rotterdam, nine ckages of crockery.

George O. Herrmann's estate, 204 Thames , Newport, has just added a line of an- ue jewelry to its stock. This inc'udes a mber of very interesting pieces, among ich is a beautiful emerald cameo that s at one time the property of a prom- nt lady of the Spanish court, who, rough an unfortunate affair, was ban- ed from her native country. The cameo s sold to a Frenchman, after whose death was sold among his effects at public ction.

The refinery of Andrews & Co., 25 thewson St., was somewhat damaged by fire that broke out shortly before 12 clock Thursday night. The starting of sprinklers and the discovery by the ght fireman and night watchman oc- rred at about the same time, and the two latter soon had a stream of water playing on the flames. Fearing that the fire might spread an alarm was sounded, but the firemen found little difficulty in extinguishing the flames. It is thought that the fire started from a flue leading from the refinery. Most of the damage was caused by water.

North Attleboro.

F. H. Cutler returned last week from New York.

Clifton Emerson is in the west in the interests of W. H. Bell & Co.

George O. Bugbee has been enjoying a few days' vacation at Oaks Bluffs.

Curtis Reed left, last Saturday, for the west in the interest of the H. F. Barrows Co.

Daniel Chrisholm left, Thursday evening, on a business trip for the Bugbee & Niles Co.

Albert Totten has gone to Providence, where he will enjoy a few weeks' vacation.

Herbert Sturdy returned, last week, from an outing enjoyed at Quonchontaug, R. I.

Herbert French, of Riley & French, was in New London, last week, in the interests of his firm.

Charles Peckham left, Sunday evening, for the west in the interests of the J. H. Peckham Co.

Harry Peckham returned to New York, Saturday evening, after spending several days in town.

Walter C. Sherman, salesman for the Estate of O. M. Draper, spent several days last week at Brant Rock.

E. D. Sturtevant, of Sturtevant & Whiting, has returned from Maine, where he has enjoyed a month's vacation.

The Paye & Baker Mfg. Co., last week, were compelled to run part of the factory evenings in order to fill orders.

Andrew E Morris, manager of the G. C. Hudson Co., has just completed a beautiful new residence on S. Washington St.

William Bens, the well-known manufacturing jeweler, of Providence, who died last week, was for many years a resident of this town.

The railroad depot of the New York, New Haven & Hartford Railroad was broken into last week, and several sample cases belonging to the Estate of O. M. Draper were opened, but nothing was taken.

Cards are out announcing the marriage of William E. Smith, a retired jewelry manufacturer, to Mrs. Julia Louise Pierce, of this town. The ceremony took place in Pawtucket, and immediately afterward Mr. and Mrs. Smith left on a two weeks' wedding tour. They will make their home on Washington St., North Attleboro. Mr. Smith was for years a member of T. G. Frothingham & Co.

An American consul in the West Indies sends to the Department of Commerce and Labor, Washington, D. C., the name of a merchant in his district who carries provisions, shirts, ties, collars, jewelry, perfumery, etc. He would like to be placed in communication with manufacturers of the above-mentioned lines.

Attleboro.

E. D. Moore, of Sykes & Strandberg, is making a trip to the Pacific Coast.

Walter Hopkins has returned from a successful trip in the interests of C. H. Eden & Co.

Freeman, Daughaday & Co., Chartley, have found it necessary to run their pearl factory evenings.

Walter I. Tuttle, of the Frank Mossberg Co., returned, last week, from a vacation enjoyed at Long Island.

Arthur Aldrich, of the Winthrop Mfg. Co., has returned from an enjoyable visit to Lake Sebasticook, Me.

P. J. Cummings returned last week from New York, where he spent a few days in the interests of his firm.

G. Percy Clap, of the Daggett & Clap Co., has again resumed his duties in New York, after an extended stay in town.

The members of the All Saints' choir were entertained by Harvey Clap, D. E. Makepeace, James E. Blake and Peter Nerney at the Ponham club, last Thursday.

William Cooke, of the Fontneau & Cook Co., has returned from Hot Springs, Ark., much improved in health, and is now making a western trip in the interests of his concern.

George H. Sykes, of Sykes & Strandberg, and C. O. Sweet, of C. O. Sweet & Sons Co., visited Co. I, last week, while the organization was in camp with the 5th Regiment at Halifax.

The members of the Massachusetts Press Association were entertained at the Lyons jewelry factory at Mansfield, last week, and after being shown through the factory each member was presented with a pair of link buttons.

Connecticut.

Gen. George H. Ford, New Haven, returned, last week, from an outing trip in the White Mountains.

George D. Munson, Wallingford, accompanied by his family, has returned from a sojourn at Fishers' Island.

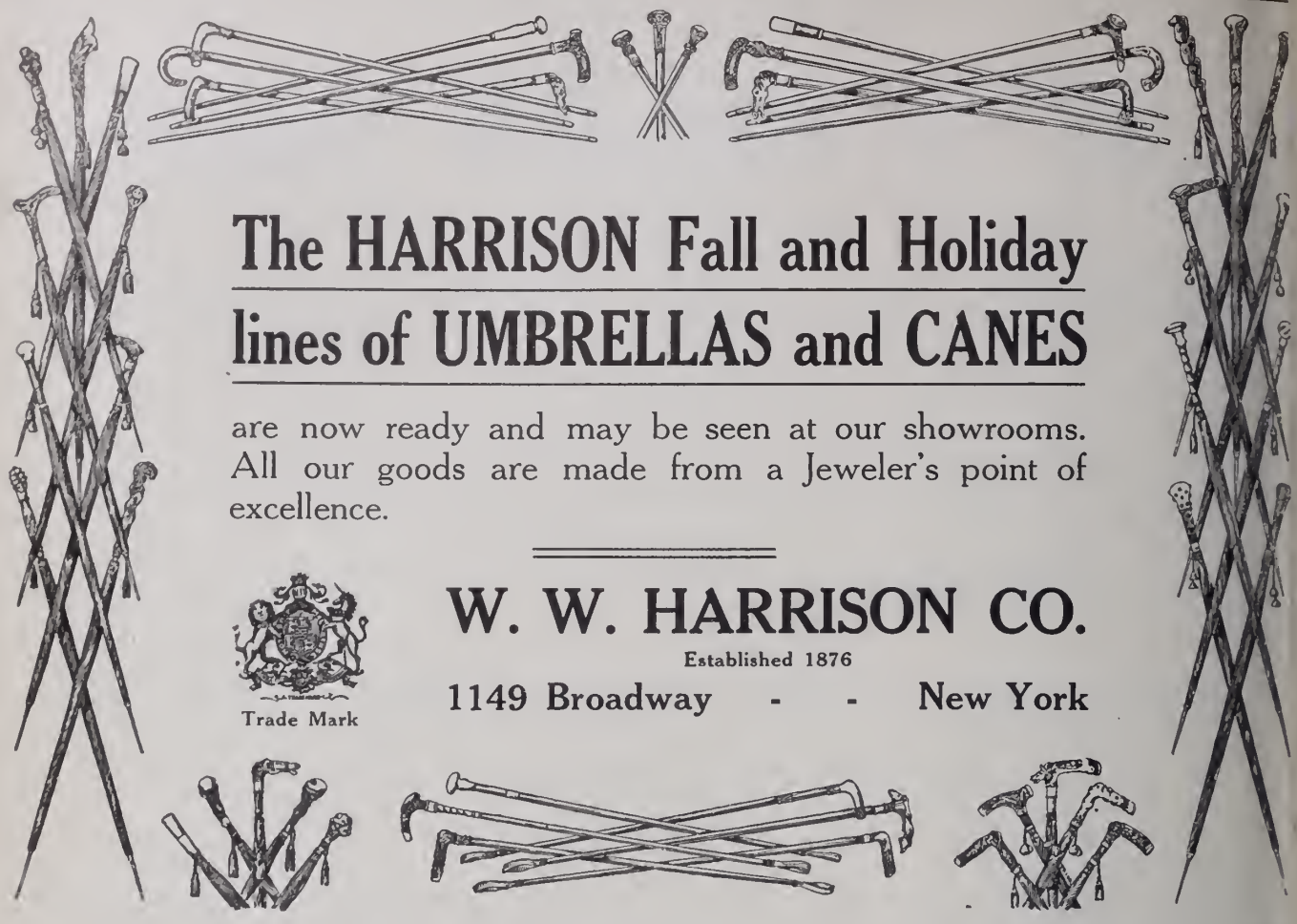
S. H. Kirby & Sons and Paul Roessler's Son, New Haven, donated trophies for the big field day recently held at Morris Cove, New Haven.

Landers, Frary & Clark, New Britain, have awarded the contract for the building of what is supposed to be the largest factory chimney in the State. It will be 220 feet high.

Mayor George M. Landers, New Britain, left, Aug. 17, for New York, whence he sailed for England the following day on the *Lusitania*. President Charles F. Smith, of the Landers, Frary & Clark Co., accompanied Mr. Landers as far as New York.

M. D. Donovan, for several years in the employ of the Waterbury Clock Co., Waterbury, where he resided for a long time, died suddenly, on Tuesday evening of last week, aged 47 years. Mr. Donovan, while eating dinner, was seized with a paralytic stroke and passed away soon afterward.

L. N. Lee, Ada, Minn., has closed out his stock and discontinued business. He will continue to make Ada his home and will practice as a traveling optometrist.



The HARRISON Fall and Holiday lines of UMBRELLAS and CANES

are now ready and may be seen at our showrooms. All our goods are made from a Jeweler's point of excellence.

Trade Mark

W. W. HARRISON CO.

Established 1876

1149 Broadway - - New York

If you desire a long list of *well satisfied customers,* carry a large stock of the

MAURAN SOLID GOLD JEWELRY

10K

SINCE 1850

John T. Mauran Mfg. Co.
61 Peck Street :: Providence, R. I.

San Francisco.

TRADE CONDITIONS.

The retail jewelry business here has shown a markable increase during the past two weeks and most all of the stores are able to report an im rovement. The public schools have opened for e Fall and Winter sessions, Summer vacations ve come to an end, and in addition to the cus mary population of the city there is added a rge number of tourists. The railroad companies ave been rather puzzled of late in regard to the umber of people who have been coming to this ty from the east and have concluded that it is erely a return to normal conditions again.

Among the out-of-town jewelers here, st week, were W. E. King, Stockton, d L. A. Schaufele, Monterey.

S. Davidson, who conducted a store at 3d St., up to a short time ago, has failed business, and his stock is now being dis sed of by the Board of Trade of San ancisco. Sealed bids were solicited and ere to have been received at the offices the Board up to 2 o'clock on the after n of Aug. 16.

The store of A. Lutz, 1376 Market St., as entered by burglars one night, last eek, and eight silver watches were sto'en. he thieves entered the building through skylight and lowered themselves into the ore by means of a knotted rope. No at mpts were made to effect an entrance into e safe, which accounts for the small loss stained.

The new Diamond Palace will have been pened to the public long before the Portola estival, and Radke & Co. will also be in eir new store on Post St., leaving very w in the jewelry business still located temporary quarters. In fact, the Bald in Jewelry Co. will be about the only large rm in this line that will still be located on e Avenue, two months hence.

Most of the large stores in San Francisco re now making preparations to decorate eir places of business during Portola week om Oct. 18 to 23, when San Francisco rmally welcomes the world to view the econstruction work that has been done uring the past three years. President Taft, ccording to the plans just announced, will ot be able to attend the festival, but will here earlier in the month. While no reat preparations are being made for his isit, from a spectacular standpoint, it is ex ected that many persons will take advan ge of the opportunity to be here at that me and welcome the nation's Chief Ex cutive.

Boston.

Redmond J. Murphy is making a trip rough New England for M. Myers.

Joseph Harkins, of E. A. Cowan & Co., as returned from an outing at Auburn, . H.

Among the jewelers in town, last week, ere B. D. Loring, Plymouth; Robert H. ohnes, Worcester, and Mr. McLeod, of oodbury & McLeod, Haverhill.

William B. Morris, a salesman in the ore of Shreve, Crump & Low Co., was arried, Aug. 15, to Miss Celia M. Lefto ith, daughter of ex-Councilman and Mrs. Martin Leftovith.

Al. Levy, formerly with the Orient Mfg. o., has entered the employ of a Provi ence firm that makes cards and other printed matter for jewelers and is traveling west in its interest.

The information has reached here from Burlington, Vt., that George Q. Stiles, who secured, recently, the Bristol jewelry store and stock by purchase, has taken K. W. Nims as a partner. The firm name hereafter will be Stiles & Nims. Formerly Mr. Nims was with R. W. Parish for three years in the same business.

Canada Notes.

J. E. Nelson, Ridgetown, Ont., has sold his business to Charles Mallory.

The stock of J. W. Gabriel, Halifax, N. S., is advertised for sale by auction.

J. P. Vick, Owen Sound, Ont., has given a chattel mortgage to R. Wightman for $306.

H. A. Giles, East Toronto, Ont., removed from 12½ Queen St., E., to 30½ Richmond St., E.

N. F. Babb, Stratford, Ont., has sustained a fire loss, which is fully covered by insurance.

Woods & Donelly, manufacturing jewelers, of Guelph, Ont., have dissolved partnership. The business will be continued by E. N. Woods.

Out-of-town jewelers calling on the Toronto, Ont., trade, last week, included: T. W. Poile, Chatham, Ont.; Alex. Moffatt, Brantford, Ont.; A. H. Humber, Calgary, Alta.; George Jacques, Calgary, Alta.

John Smith, the negro recently arrested for a robbery committed at the store of A. C. Kent, 207 George St., Toronto, Ont., was, on Monday of last week, sentenced to 23 months' imprisonment. Since his arrest he was proved to have been concerned in several similar robberies, including the stealing of rings from the stores of Ryrie Bros. and J. W. Johnson. He comes originally from Demarara, and is believed to have operated in the United States before coming to Canada.

J. E. Ray, Canadian Trade Commissioner to Newfoundland, reports as follows to the Canadian Department of Trade and Commerce respecting the Canadian jewelry trade with that colony: "The correspondence received by this office from Canadian jewelers is an indication that they are anxious to secure a good portion of the colony's trade in silverware, electro-plated ware, etc., and it is gratifying to learn from dealers here that Canadian designs are becoming more and more popular. During the last four years the imports of jewelry of all kinds from Canada have increased by nearly a thousand dollars, and the importance of this increase is emphasized when it is borne in mind that the total imports of jewelry by Newfoundland were $5,000 less in 1907-8 than they were in 1904-5. Moreover, the imports from the United Kingdom has fallen from $10,812 in 1904-5 to $7,135 in 1907-8, although her trade in these articles amounted to $12,000 in 1906-7. The imports from the United States also exhibit a gradual decline from $8,510 in 1904-5 to $6,547 in 1907-8."

It is reported that John Erickson has sold his jewelry business at Mapleton, Ia., and moved back to Lake View, Ia.

Buffalo, N. Y.

M. B. Fitch, a jeweler of Flint, Mich., recently spent a week in this city.

C. F. Damm, the well known Main St. jeweler, is away on a brief pleasure trip.

George E. Debus, of Yung & Debus, 184 Genesee St., recently returned from a week's trip to Crystal Beach, Ont.

Silver cups and other prizes awarded at the annual outing held recently by the Buffalo Odd Fellows were displayed in the window of Walbridge & Co.

Dan Munna, a jeweler on the staff of T. C. Tanke, has been with the 74th Regiment, N. G. N. Y., doing field duty at Camp Josiah Porter, situated at Farnham, N. Y.

At a recent meeting of the Buffalo Retail Jewelers' Association it was decided to hold the annual outing of that body at the Beddell House, a Summer resort near here, Thursday, Aug. 26.

A report from Batavia, N. Y., says that Lottie Fisher, the young woman charged with attempting to steal diamonds in C. C. Bradley & Co.'s jewelry store in that city, has been held to await the action of the September Grand Jury.

In the Bankruptcy Court in Lockport recently Trustee Glenn A. Stockwell, in the matter of Nelson A. Soggs, bankrupt, who committed suicide over business affairs, reported the sale of fixtures, some stock, etc., for $2,848.61. The sale was confirmed.

Harris Cohn and I. Rosenbloom, local jewelers, were on the committee in charge of the outing recently held by the local Order of Knights of Joseph. Mr. Cohn is past commander of Electric City lodge No. 8, and Mr. Rosenbloom holds a similar office in Eureka Lodge No. 91.

William H. Cohn, a traveling representative of King, Raichle & King, has returned from a trip to Ohio. Miss Anna L. Smith, with the same house, returned from a week's outing; Miss Henrietta Wageman, bookkeeper of the firm, is away on a week's vacation, and F. G. Raichle soon departs for the White Mountains, where he will spend a fortnight.

Eugene Tanke, a local jeweler, is much interested in the proposition being exploited here in favor of holding an international peace jubilee in this city and vicinity. Mr. Tanke recently wrote a letter to the Buffalo Chamber of Commerce, suggesting some ideas for such a celebration. Secretary Parke, of the local Chamber of Commerce, said recently that he would present Mr. Tanke's views on the subject to a meeting of business men and citizens to be held later under the auspices of that body.

The Southern Buck, an Elk magazine, recently published a page article commending Sam Martin, the jewelers' auctioneer of Milwaukee, Wis., for his work in introducing and promoting a movement for instituting orphanages for children of the deceased members of the Order of Elks. Mr. Martin is a very prominent member of this order, having been the Exalted Ruler of Seattle Lodge No. 92 three terms, besides holding a number of other offices. While District Deputy Grand Exalted Ruler his efforts were largely instrumental in increasing the membership of the Elks in the State of Wisconsin from 100 to over 8,000.



We present herewith illustrations of two bronze Bas-reliefs — Hendrick Hudson and Robert Fulton.

Made in the following sizes

Mounted on Oak, 8¾ in. x 12¼ in.,	Hudson or Fulton	- Retail Price,	$5 00
" " " 12½ " x 16¼ "	Hudson and Fulton	"	10 00
" " " 17½ " x 23 "	Hudson or Fulton	"	30 00

Trade Prices furnished upon Application

ROINÉ—WEIL, Sculptors

Particularly appropriate for the coming celebration in September, and orders can be filled at once



The Gorham Company

FIFTH AVENUE AND THIRTY-SIXTH STREET, NEW YORK

BRANCHES:

CHICAGO
137 Wabash Ave.

NEW YORK
15-17-19 Maiden Lane

SAN FRANCISCO
140 Geary Street

LONDON
Ely Place

WORKS: Providence and New York

Philadelphia.

Morris Schulnick has opened a new jewelry store at 204 S. 52nd St.

L. M. Nelson has opened a new store at 843 Broadway, Camden, N. J.

George Koehler, 6327 Woodland Ave., is visiting his family, at Cape May.

Nathan Thomas, Phoenixville, Pa., has departed for Albany, N. Y., in his new yacht.

Fred Whitely, 5335 Germantown Ave., will retire from business on account of ill health.

Mr. Myers, of Myers Bros., York, Pa., with Mrs. Myers, were recent visitors to this city.

John H. Merz, Hopewell, N. J., has disposed of his business and is looking for a new location.

J. C. Tinsley, jeweler, 2848 N. 5th St., spent the week end with his family at Bowers Beach.

The L. S. McKee Optical Co., Wilmington, Del., has been incorporated with a capital of $50,000.

H. M. Rebert, with C. W. Bixler & Co., Easton, spent several days in this city, last week, on business.

C. M. Bush, with the Bush Mfg. Co., 112 S. 8th St., has purchased a Summer home at Coopersburg, Pa.

James Bennett, with Lyn Thomas & Co., Wilmington, Del., will visit his old home in Ohio, next month.

C. L. Bauer, displacing optician, will open his new store on 16th St., below Chestnut St., Sept. 1.

C. H. Flaig, 628 Chestnut St., is in financial difficulties. The liabilities are $3,877.18 and the assets $1,289.12.

The Philadelphia Jewelers' Club will hold its annual clambake, Sept. 8, at Island Park, Burlington, N. J.

A. Emery has resigned his position with E. L. Spoerhase, 4072 Lancaster Ave., and is now with Gimbel Bros.

Miss Mary Slavin, with M. Sickles & Sons, is spending the latter part of this month at Wildwood, N. J.

Charles Feil, jeweler, 311 Market St., Wilmington, Del., announces the engagement of his daughter, Anna.

Gustav C. Kuntz, representing the Sommer Clock Co., 111 S. 8th St., started out, last week, on a business trip.

Roland Oliver, with George Oliver & Sons, Burlington, has just returned from a vacation spent at Atlantic City.

T. C. Kremer, Phoenixville, is receiving the congratulations of his friends upon his recovery from a serious operation.

H. H. Lake, jeweler, of Ocean City, is scheduled to lead the tennis tournaments, to be held, next week, at that place.

R. W. Broadbent, Wilmington, Del., is receiving the sympathy of the trade on account of the death of his mother.

J. C. Fenton, manufacturer of monogram jewelry, 12th and Filbert Sts., has opened a branch store at Atlantic City.

Walter M. Engle, 4233 Lancaster Ave., with his family, is motoring through eastern Pennsylvania and New York State.

Lyn Thomas, of Lyn Thomas & Co., Wilmington, Del., was a visitor to this city during the week in his new automobile.

Fred Fischer, formerly watchmaker for R. M. Cooper & Son, has started in business for himself at 5330 Germantown Ave.

L. P. White, wholesale jeweler, 9th and Chestnut Sts., is cruising around the various waters as the guest of Mr. Eisenlohr.

Frank F. Hendry, who has been located for the past 25 years at 628 Chestnut St., will remove his business to 209 S. 11th St.

A. F. J. Dorn, Camden, N. J., with Mrs. Dorn and family, have started on a pleasure trip through South Baltimore and Washington.

A number of jewelers have gone to Ocean City to attend the celebration of the Shriners. The "Lu Lu" band has already arrived.

The Association of Jobbers and Wholesale Jewelers will hold the 3rd regular monthly meeting, Tuesday evening, at the Jewelers' Club.

F. B. Eberhard, jeweler, Allentown, Pa., is in this city awaiting the result of an operation performed on his wife at St. Agnes Hospital.

F. W. Schuler, principal of the Horological Institute, Broad and Somerset Sts., is again at his desk after a pleasant vacation at Wildwood.

The Hoover & Smith Co., 616 Chestnut St., is making extensive alterations and improvements to its new uptown branch store, at 13th and Walnut Sts.

J. Warner Hutchins made and designed the silver loving cups for the Cape May Yacht Club that were presented at the races, held last Saturday.

The Philadelphia Optical Club will entertain the club members and friends at an oyster supper, to take place in the club rooms, 1410 Arch St., Sept. 8.

Oscar Hardegg, with John F. Blisard & Co., and his brother, Julius Hardegg, of I. Bedichimer & Co., were the guests of H. McLane, a jeweler of Atlantic City, on a recent auto trip.

Miss Reba Rubenstone, assistant manager of the jewelry department of N. Snellenberg & Co., is spending her vacation with friends in York, Pa., and Pen-Mar, in the Blue Monutains.

Jack Place, assistant manager of the Adelphi and Lyric Theaters, this city, was married, Aug. 7, to Miss Blanche Reynolds. Mr. Place is connected with the firm of Oscar Place & Sons, Providence, R. I.

L. A. Breitinger, of the American Cuckoo Clock Co., has returned to Philadelphia after spending a few weeks with his family at Wildwood, N. J. J. B. Breitinger, of the same concern, is sojourning for a few weeks in the Catskill Mountains.

Application has been made by Morris Herzstein, Nathan Josias, Jacob Josias and John Josias for the charter of an intended corporation, to be called Josias Mfg. Co., the object of which is to manufacture, buy, sell and trade in paper and wooden boxes, jewelry trays and boxes and other manufactures of paper and wood.

The jewelry store of Edward Herbem, 1622 Market St., was robbed, Thursday night, of jewelry valued at $190. The thieves entered the building by forcing the back door. They stole one dozen watches, a number of spoons and several pieces of jewelry left at the store to be repaired. This is the second robbery committed within a square of the City Hall within the past week.

The following jewelers were visitors in this city during the week: J. E. Dean, North Wilkesboro, N. C.; E. K. Beal, Lansdale, Pa.; I. H. Krause, North Wales, Pa.; H. B. McFarlan, Downingtown; K. Hanley, Reading, Pa.; W. L. Stor, Pottstown, Pa.; L. C. Wettling, Newtown, Pa.; H. E. Norcross, Pemberton, N. J. A. James, Swedesboro, N. J.; William Updegrave, optician, Jamestown, and J. Moore, optician, Johnstown.

Because of an appeal from the battleship *Delaware* fund committee, at New Castle, Del., Mayor Evan G. Boyd has appointed William J. Ferris, George McIntire and Patrick McGrory to receive subscriptions and solicit donations for the silver service fund, for which about $5,000 is yet needed. In appreciation of the share raised by the people of this city it is proposed to have the battleship, when completed, anchor off this city for two days for inspection.

Mrs. May Rahilly Gannon, wife of Albert J. Gannon, a manufacturing silversmith, Philadelphia, passed away, Monday, Aug. 9. Mrs. Gannon, before her marriage, was prominent in Newark, both socially and philanthropically and as a church worker. She was a communicant of St. Columbia's Church, and since her marriage has been identified with St. Matthew's Church, Bala, Pa. She was an accomplished musician and held the position of organist in her church and teacher of the Bible class. Mrs. Gannon was a director of the firm of Unger Bros., Newark, which she left at the time of her marriage. Her death is a great loss to her relatives and many friends.

Charles Hefler, whom Benjamin Silverman, a jeweler, at 705 S. 2d St., had arrested several weeks ago on a charge of swindling him out of $5,000, was arrested on a capias last week in a civil suit growing out of the same transaction. He was held in $1,500 bail. Silverman declares that his business as a jeweler has been ruined by the loss of the $5,000. He sues Hefler for $20,000 damages. Hefler had two alleged confederates, according to Mr. Silverman, who says they urged him to go into the jewelry business with them on a large scale. After a confidential chat he was taken to a house, 716 Pearce St., where, he says, he deposited on a table $5,000 as his investment in the business whereupon a band of men broke into the room, crying out that they were detectives and "arrested" all who were present. When outside he slipped away from his captors and ran all the way home. He has since learned, he declares, that the so called detectives were accomplices of Hefler's in a scheme to defraud him out of the $5,000.

Jacob C. Schmidt, 713 Cumberland St., Lebanon, Pa., recently furnished a handsome silver service for the new hotel Conewago. The silver service is massive in weight and fine and elegant in design. Each piece has the name "Conewago" on it. It is one of the largest orders that was ever placed in Lebanon. Mr. Schmidt also recently furnished a silver service to the American Consul in Moscow, Russia.

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

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Give Full Publicity to Robberies.

WE regret to notice on the part of certain members of the trade a recurrence of the tendency to keep to themselves details of thefts or swindles, or attempts at these crimes, where the loss or inconvenience to the victim or intended victim has been small. Several instances which have come to our attention within the past two or three weeks show that jewelers have been visited by crooks and nothing has been said about it by the intended victims. In fact, in one case where a robbery occurred the fact would never have been known had not the thief later been arrested and the stolen property recovered. We sincerely hope that this habit is not becoming general, because if it does the chances that crooks will reap a harvest in the jewelry trade during the busy Fall season will be very great.

A wide-awake and intelligent merchant realizes that he cannot stand alone—that his interests are inter-independent with those of his brother merchants in the trade, not only in his own city, but of the country as well. In nothing is this truer than with the subject of protection against thieves, because merchants within a thousand miles of one another may be the victims of the same crooks within two or three days' time. Therefore the presence of a thief or swindler in a town should not only be of interest to the jewelers of that town, but to jewelers everywhere. The merchant who, through fear of the trouble to which he would be put to prosecute, or to obviate the annoyance of comment, permits or allows a crook to escape prosecution is, by his act, endangering his brother merchants for many miles around, for not only does he fail to warn them of the presence of the swindler, but by his cowardice and inaction encourages the thief or swindler to continue in his operations. Ethically, though perhaps not legally, he may be considered *particeps criminis* as far as any future crime of the swindler or thief is concerned, which might be avoided by prompt action on his part.

Jewelers should realize that to a large extent the protection of their trade from criminals lies in their own hands. If every jeweler on whom a trick or swindle is tried (whether it be successful or unsuccessful) should take the trouble to notify the authorities of his town or city of the occurrence and send a description of the thief or swindler to THE JEWELERS' CIRCULAR-WEEKLY, within a very short time the merchants of the country would be placed on their guard and forewarned as to every crook at large, as well as to every new trick that is being tried. Truly under such circumstances "to be forewarned is to be forearmed," and it would not be long before this would be quickly learned by the "powers that prey" upon the jewelry trade, and they would begin to let this industry alone, realizing that to operate in the jewelry trade is not only unprofitable, but dangerous. Such a condition can only be accomplished by unusual vigilance and eternal publicity.

Jewelers who conceal the operations of crooks either because they have lost nothing or because their loss is so small as to not make complaint worth while stand in the way of the safety of their trade. As long as they continue this practice the thieves will continue to reap their yearly harvests.

New and profitable business will come to you through an intelligent use of our advertising columns.

Jobbers' Catalogues in Improper Channels.

IT is hard to decide which causes the greater demoralization to the business of the retail jeweler—the catalogue of the mail-order house that can be had by any consumer, or the catalogue of the retail jewelry jobbing house that is sent to any dealer provided that he has a rating with commercial agencies. To the jeweler in the small town, particularly, where most of his customers are merchants of some kind or another, the practice of indiscriminate mailing of jewelry jobbers' house catalogues do him more harm than the distribution of those of the mail-order houses.

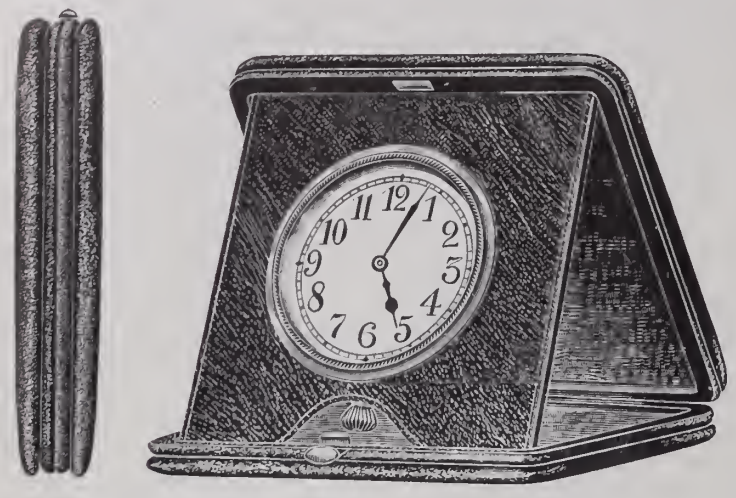
When the hardware store man, general merchant or other dealer receives a catalogue from the jewelry jobbing house there is very little chance that he will patronize a local jeweler for anything but repairing; and, what is more, he is apt to "let in" all his friends as well. Though he would not think of giving his friends a discount on the regular lines which he carries, in many instances, he will not hesitate to order for them from the jewelry jobbing houses, practically posing as a dealer to the jobber, but in reality favoring his friends with the full discount.

When the jeweler wishes to buy hardware, furniture or groceries he finds no jobbing house in these trades that will sell to him at a discount and fill the small orders for himself and his friends. He must pay full retail price. But how often when he solicits trade in jewelry from merchants with whom he deals does he find them in possession of some Chicago, Cincinnati or New York jobbing house's catalogue, and is informed that they can order what they want at practically the price that the jeweler pays.

The possession of jobbers' catalogues by dealers who are not engaged in legitimate jewelry lines is a menace to the trade, even where such dealer charges a profit on the small business he may do from it, because owing to the fact that the outsider carries little or no stock, he puts the catalogue in the hands of his customer on all possible occasions, and lets it lie loose around his store, as he has no interest in protecting it from the public eye. It makes no difference that the catalogue does not contain the name of the jobber, or that it has the discount key separately. The majority of people can quickly approximate the net price from the list price, particularly where the discount is exactly 50 per cent.

The indiscriminate mailing of jobbers'

A Good Traveling Companion



LEATHER FOLDING CASES

Assorted colors with

AMERICAN DOUBLE ROLLER-LEVER MOVEMENTS

CROSS & BEGUELIN

23 Maiden Lane, New York

Cuts one-half size

TRADE MARK

PERHAPS WE ARE TIRESOMELY PERSISTENT IN DWELLING ON THE INTEGRITY OF **KIRBY JEWELRY.** HOWEVER, WE FEEL THAT IN AN ERA OF COMMERCIAL SUBSTITUTION AND MISREPRESENTATION THE ABSOLUTE HONESTY OF KIRBY PRODUCTS CANNOT BE TOO INSISTENTLY OR TOO FREQUENTLY BROUGHT TO THE ATTENTION OF THE TRADE. OUR UNIMPEACHABLE RECORD AS MANUFACTURERS OF THOROUGHLY GOOD, ARTISTIC AND INEXPENSIVE GOLD JEWELRY SHOULD CREATE IN THE SKEPTICAL AN ASSURANCE OF FAIR TREATMENT AND A CURIOSITY TO SEE THE KIRBY LINE.

H. A. KIRBY MANUFACTURERS OF FINE GOLD JEWELRY

PROVIDENCE, R. I.
85 SPRAGUE STREET

NEW YORK OFFICE
9-11-13 MAIDEN LANE

catalogues is distinctly wrong, and the jobbing house in the jewelry trade that will send its catalogue to a merchant in other lines simply because he is a merchant of standing, and accept on a wholesale basis what is practically a retail order, is as great an enemy to the retail jewelry trade as the biggest mail-order house or department store. Such jobbers deserve no patronage of legitimate retail jewelers, and have no reason to complain as the retailers awake to their own interest and ignore them.

Lancaster, Pa.

TRADE CONDITIONS.

Lancaster jewelers are looking expectantly and hopefully forward to good Fall business. All of Lancaster's industries are now in operation, and the number of unemployed is lessening daily.

Morris J. Kurtzner has gone to Boston on a pleasure trip.

E. P. Zane, Christiana, is home from a visit to Philadelphia.

Elwood Browne and Giles K. Morton have gone to Chicago on a two weeks' vacation.

S. Tuillo Herr, a director of the Non-Retailing Co., has been enjoying himself at Atlantic City.

J. E. Wintumite, Coatesville, participated in the business men's big excursion to Lancaster, Aug. 18.

Henry Weeber, the city Hall jeweler and optician, has gone to Ocean City, N. J., with his family for a short rest.

G. Edward Fleischer, head watchmaker for Ezra F. Bowman's Sons, is on a two weeks' automobile trip through New Jersey with friends.

The beautiful large silver loving cup presented to M. S. Miller at the recent dinner given in honor of his birthday anniversary was furnished by Louis Weber & Son.

Joseph Vollmer, with G. William Reisner, will leave, Sept. 1, for Cuba, where he will take a position, probably in Havana. Miss Elizabeth Keller, bookkeeper for this house, is spending her vacation in Philadelphia.

The Lancaster Country Club has on exhibition in a show window of S. Kurtz Zook's store, where they were purchased, eight beautiful silver loving cups, which will be awarded to the winners in the coming golf and tennis tournament of the club.

Clifford Latchaw, an agent for C. B. Kline, was arrested in York, Aug. 18, on the charge of stealing 46 pieces of jewelry, valued at $250. He confessed that he sold the articles at prices far below their value, and Clarence Lau has been arrested for receiving some of the stolen articles.

Kendig H. Bare, head instructor of watchmaking in the local technical school, has returned from a two weeks' vacation at Atlantic City. H. Birdsey Sniffen, Sandy Hook, Conn., having finished a course in watchmaking and engraving at the school, has returned home, where he will engage in business for himself.

The business of Fred. Ingram, Lansford, Pa., will hereafter be carried on under the name of Mrs. D. Ingram.

New York Notes.

Joseph Mehmert, Cincinnati, O., is spending a vacation in this city.

S. E. Theus, of Theus & Co., Savannah, ., accompanied by his family, is in town.

George Spies, of Spies Bros., Chicago, rived in this city in an automobile, last ek.

. L. Barr, with Augustus Rhoads, Lanster, Pa., is spending a vacation in the tropolis.

J G Donavan, of Donavan & Seamans . Los Angeles, Cal., is spending a vacan in New York.

Fred Kennon, of the John T. Mauran g. Co., Providence, R. I., was at the al office last week.

Albert Pretzfelder, of the Bayer & Pretzler Co., 11 W. 17th St., is confined to home by sickness.

De Lloid Safford, secretary of the Jewrs' Board of Trade, is spending his vaion at Summit, N. J.

L. Newman, representing B. Hyman & .. 2 Maiden Lane, started last week on a p west for that concern.

M. O. Nobbe, of M. O. Nobbe & Co., lveston, Tex., was a visitor at the offices THE JEWELERS' CIRCULAR-WEEKLY, Mon-

Robert Budlong, of the S. K. Merrill ., returned last week, from a vacation p, a part of which was spent at Jackn, N. H.

James H. Noyes, secretary of the Jewrs' Security Alliance, returned Thursv from a month's vacation spent at ristmas Cove, Me.

Howard Sisson, representing the E. A. nnett Co., Providence, R. I., in this city d the middle west, returned Thursday m a five weeks' vacation, spent in Maine.

Simon Frankel, of Jos Frankel's Sons . 578 Fifth Ave., sails to-day on the *uretania* for Europe. The report that sailed last Wednesday, published last ek, was crroneous.

The New York Self-Winding Electric ock Co. has been incorporated to manuture self-winding clocks, batteries, etc., h a capital of $500,000. The incorporrs are F. W. Livingston, H. A. St. orge and C. B. Frazier, all of New rk.

The Globe Jewelry Case Co. has been orporated under the laws of the State New York to manufacture jewelry and nicure cases with a capital of $3,000. e incorporators are Max Kleinman and E. Schwartz, New York, and Morris inman, Brooklyn.

he case of Miss Eleanore Lorraine ttie, who is wanted in this city on a rge of grand larceny made by the rham Co., is dragging along slowly ough the Extradition Court in London. a hearing, last week, a delay of a fortht was granted the defense, as one of witnesses is seriously ill.

Among the out-of-town jewelers in this last week were: G. W. Halton, Bowie Fort Worth, Tex.; J. W. Owsley, ickasha, Okla., and Fred Saul, Chattaga, Tenn., all of whom were visitors at offices of THE JEWELERS' CIRCULAR-EEKLY. Other out-of-town visitors inded S. Hudin, of the Rosenbaum Co., Pittsburg, Pa.; Charles Erisman, La Fayette, Ind., and Marcus Edelstein, Lancaster, Pa.

Italian residents of New York are arranging for an exhibition of modern Italian art and other high grade Italian specialties to take place at Long Beach from May to September, 1910. It is proposed to have a permanent building in which products of Italian art, skill and mechanics will be exhibited. These will include gold, silver, copper, iron, marble and glass works and ornaments of goldsmithing, together with many other lines.

Phillip Emden, for 32 years in the employ of Tiffany & Co., died last Wednesday from apoplexy at his residence, 165 Central Park West. He was 47 years of age. He entered the employ of Tiffany & Co. when he was a boy, and at the time of his death was a department head in that establishment. He had just returned from a vacation spent on Long Island when he was seized with apoplexy a few minutes after entering his home.

R., L. & M. Friedlander, 30 Maiden Lane, have a curiosity in the way of small checks, the firm having received a check for one cent drawn on the National City Bank of New York, the largest bank in the United States. The check was made out by the disbursing bureau of the Consolidated Gas Co., of New York. The check was evidently made out as a supplemental check to correct an error in the amount of a previous check. It will be framed and kept as a curio.

A coachman formerly in the employ of M. J. Averbeck, 10 Maiden Lane, has disappeared from Mr. Averbeck's country home in Rockland county, taking with him a fine team of horses and two carriages, which he sold at Nyack, N. Y., for $250. Mr. Averbeck was successful in locating the stolen property, but has not succeeded in finding the man. The coachman was well recommended to Mr. Averbeck and had lived in that section for about three years. He left behind him a wife and several small children.

Stephen Badin, of Aleppo, Syria, who arrived in the steerage of the Italian steamship *Duca degli Abruzzi* with his wife and baby, was ordered deported by the board of special inquiry that looked into his case. He was without money and said he had no job in view, but declared that he was one of the finest silversmiths of Aleppo, which has a few experts in that line. He mentioned the names of several Syrian merchants here, including that of a Fourth Ave. curio dealer. This man was sent for and pronounced Badin of Aleppo an artist that he would be glad to employ. The merchant put up a bond for the silversmith and he was permitted to come in.

Friday, at 12 o'clock noon, William Henkel, United States Marshal, will offer for sale, in room 56 of the Post Office building, a collection of jewelry valued at $576—taken from the person of Riamotto Moscatello and forfeited for violation of the customs laws. The jewelry will be open for inspection to-morrow morning and on Friday morning. The collection comprises 132 finger rings, 20 charms, eight brooches, 37 pair of carrings, two brooches in cases, six necklaces, five long chains and 16 pocket knives. The foreign value of these goods is $359.81.

The Jewelers' Security Alliance received word last week from Samuel J. Lyons, a jeweler at 2258 N. Front St., Philadelphia, Pa., that the man who stole about $1,500 worth of jewelry from him in May has been captured at Fluvanna, N. Y., by Pinkerton detectives. A part of the goods were found on the man, while four pieces had been pawned, three in this city and one in Fluvanna. The alleged robbery was, according to the Philadelphia jeweler, committed by a watchmaker who had been in his employ but a week. The jewelry was taken out of the safe while Mr. Lyons was out of the office.

According to the regular monthly statement of the Bureau of Statistics at the Customs House the total value of free and dutiable goods remaining in bonded warehouses at this port for the month ending July 31 was $50,147,953, as against $51,722,228 on June 30. Included among the goods remaining in the warehouses on July 31, 1909 are clocks, $23,727; watches, $111,457; diamonds unset, $60,145; precious stones, $31,858; jewelry, $5, and manufactures of gold and silver, $18,035. As compared with these figures those for July 31, 1908, are given as follows: Clocks, $20,005; watches, $159,922; diamonds unset, $60,107; precious stones, $37,993; jewelry, $4,748; manufactures of gold and silver, $12,484.

Elias Mehr, a traveling jeweler, 179 Graham Ave., Williamsburg, lost a box containing more than $1,000 worth of jewelry under peculiar circumstances Sunday in a barber's shop at 137 Meserole St. He went to the shop to be shaved, and while in the barber's chair he frequently looked in the direction where his jewelry box was. Presently he missed it, and a small boy in the place told him a man had taken it and sneaked out. Mehr got a policeman, and in a nearby restaurant there was found a man who said he was Jacob Edelman, 25 years old, of 498 E. 74th St., Manhattan. The barber's boy recognized Edelman, and two persons in the restaurant said that when Edelman entered the place he went into a rear room. The policeman found in this room a piece of wrapping paper which Mehr declared had been around his jewel case. There were also found several price tags, but no trace of the jewelry or box. Edelman was taken to the Stagg St. Police Station. Later, in the Manhattan Ave. Court, he was held in $500 bail for a further hearing.

Among the department store jewelry and novelty buyers in the metropolis are T. C. Bunch, of the William Hengerer Co., Buffalo, N. Y., headquarters at 214 Church St.; L. Traubman, of the Silberstein & Bondy Co., Duluth, Minn., 817 Broadway; A. Rosenthal, with M. Goldenberg, Washington, D. C., Hotel Grand; H. H. Cohen, Montreal, Que., Grand Union; S. A. Meyers, with B. Lowenstein & Bros., Memphis, Tenn., 43 Leonard St.; F. J. Stanley, with Porteous & Mitchell, Norwich, Conn., 57 White St.; E. A. Upham, with Castner-Knott Dry Goods Co., Nashville, Tenn., 214 Church St.; W. L. Noble, with England Bros., Pittsfield., Mass., 75 Spring St., and

(*New York Notes continued on page 87.*)



139 BROADWAY

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195 BROADWAY NEW YORK
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FAMILIAR WITH MERCANTILE REQUIREMENTS — ACCOUNTS INVITED

The Market and Fulton National Bank of New York

ORGANIZED 1852 — 81-83 FULTON STREET

CAPITAL, $1,000,000 — SURPLUS, $1,500,000

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ALEXANDER GILBERT, - President
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Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

New York Notes.

(Continued from page 85.)

Miss M. Reynolds, with the Dun-Taft Co., Columbus, O., at the Hotel Latham.

Lawrence I. Cohn, representing the Cohn Mfg. Co., 71 Nassau St., returned from a successful trip yesterday.

Cortlandt E. Hastings, secretary of the Maiden Lane Realty Co., returned yesterday on the *Kaiser Wilhelm II.*

Burton Fox, of Fox Bros. & Co., Cincinnati, sailed from this city Wednesday last week for Europe on the *Lusitania.*

Miss Desio, buyer for Victor Desio & Co., Washington, D. C., recently paid a visit to New York, and is now spending several weeks resting at Manchester-by-the-Sea.

J. T. Rutherford, of the Hartwell Jewelry Co., Oklahoma City, Okla., will be in New York from Aug. 28 to Sept. 25 and will make his headquarters at the Hotel Knickerbocker.

Earle R. Sheppard, manufacturer's agent, Maiden Lane, expects to spend 10 days in Chicago, calling on the jobbing trade, and then will make a short trip west. He will return about Oct. 1.

J. B. Hudson, Minneapolis, Minn., accompanied by his son returned to this city last Friday on the *Mauretania* from a three months' trip abroad. He departed the last of the week for his home.

Mrs. Sarah Boghossian, who died recently at the age of 101 years at her home, 97 Palisade Ave., Yonkers, N. Y., was the mother of Jos. Boghossian, a jeweler in business at 38 N. Broadway, Yonkers.

W. E. Smith, of the L. E. Waterman Co., left, last week, on an automobile trip for Montreal accompanied by his wife and daughter. They will return by way of the Adirondacks, stopping at Paul Smith's Hotel.

The Manhattan Clock Co., New York, has been incorporated to manufacture clocks, watches, ornaments, etc., with a capital of $10,000. The incorporators are: Lewis Weil, Sarah Weil and Jos. T. Cohns, all of New York.

The Kaufman & Rosenberg Metal Co. has been incorporated under the laws of the State of New York to deal in metals, with a capital of $3,000. The incorporators are: Solomon Kaufman, Judel Rosenberg, Lewis Eckerman and others of New York.

H. A. Groen & Bro., 52 Nassau St., are inviting sealed bids on a part or the complete stock of diamond jewelry, appraised at $15,000, for the benefit of creditors of H. Karger, formerly at 51 Maiden Lane. The goods will be on inspection until Friday at 4 P.M.

Two members of Joseph Bros., 224 Meridian St., Indianapolis, Ind., a new concern which has just started in the jewelry jobbing business, have been in this city during the past week; they are J. Joseph, who was formerly a retail jeweler at Greensburg, Ind., and Isaac Joseph.

Charles Ginsberg, of Ginsberg Bros., 9 Maiden Lane, left Saturday for a trip to the Pacific Coast, to be gone about three months. This firm was started recently by Charles and Samuel S. Ginsberg, sons of A. Ginsberg, who formerly traveled for himself through all parts of the country.

It is announced that M. Mannikendam, with Albert Lorsch & Co., 37 Maiden Lane, will be married Thursday evening to Miss Emma Loeb, at the Cafe Martin. Miss Loeb is a sister of James J. Loeb, who is also connected with Albert Lorsch & Co. After the ceremony the happy couple will start on a wedding trip.

On Saturday, Aug. 28, two teams made up from employes of the L. E. Waterman Co. will play a game of baseball at the Eastern Lake Park, Jersey City, N. J. One of the teams comprise the best players in the rubber factory of the company at Seymour, Conn., and the other will be made up from the employes in the ink and pen factory and offices in this city.

E. Karelsen is the name of a firm which has just been incorporated to deal in rough diamonds, with a capital of $2,000. The incorporators are Adolphus E. Karelsen, Edgemere, L. I.; Frank E. Karelsen, 165 Lenox Ave., New York, and George Boochever, 200 W. 119th St., New York. The new concern is making its headquarters with E. Karelsen & Co., 68 Nassau St., but the two firms are distinct.

W. H. Wright, who is acting as trustee of the business of Paul W. Towner, Waverly, N. Y., says that a cash offer of 25 cents on the dollar has been made and is being accepted by all of the largest creditors. He said that part of the trouble was due to the fact that Mr. Towner had borrowed considerable money. Among the creditors he mentioned is one large concern in Buffalo, and several in this city. He said that an inventory of stock had been taken.

Goldsmith Bros. Smelting & Refining Co., which now has offices at 32 Union Sq., will move to 20 John St. about Sept. 1, where the concern will occupy three floors in that building, which is now being remodeled. One floor will be used as a laboratory and assay room, another as the purchasing and salesroom, and the remaining floor as a sample room. The concern is one of the largest smelting and refining companies in the business, and its headquarters are in Chicago.

Much interest is being shown in the coming exhibition which will be held by Powers & Mayer, 258 5th Ave., from Aug. 30 to Sept. 4, inclusive. A large number of out-of-town jewelers are expected to attend the exhibition, which is one of the events of the season in the New York jewelry trade. The exhibition, this year, will undoubtedly surpass anything that has been previously shown, and the interest which has been aroused by the fine display in past seasons warrants the attention of all who are interested in specially fine jewelry. This exhibit is the seventh annual display by the concern.

The Hudson-Fulton Exhibition at the Metropolitan Museum of Art, it was announced Monday afternoon, will include an important exhibit of silver made in the Colonial days. More than 300 pieces will be shown. Of these, there will be 20 pieces made by the Reveres, father and son, in Boston early in the 18th century. Among the New York silversmiths represented will be Adrian Bancker, Thauvet Besley, Peter Quintard, R. Van Dyke, Thomas Underhill, Benjamin Wyncoope, and others. Among those who have lent pieces of silver are George S. Palmer, R. T. Haines Halsey, Judge A. T. Clearwater, Hollis French and the Trinity Church Corporation. Many of the pieces were collected by the Colonial Dames of the State of New York.

United States Marshal Henkel sold at auction on Saturday at 11 o'clock, a jeweled collar and a bracelet. The collar brought $1,975, and the bracelet $2,275, and were purchased by Simon Hess, who, it was said, is a contractor. The auction sale, which was held in room 56 in the Post Office building, was attended by quite a number of merchants from the Maiden Lane district. On previous occasions when the jewelry was offered for sale, no one bid high enough to obtain it. The jeweled collar was imported by Celso del Villar, a wealthy Mexican, who came in on the *Morro Castle,* April 24, and the bracelet was found in the possession of Joseph Mandriga. They were appraised at $3,980 and $3,000 respectively. A duty of $2,388 was assessed upon the collar, and $1,800 upon the bracelet, bringing the home value up to $6,368 and $4,800 respectively. A large number of bids on both pieces of jewelry were recorded Saturday. The bidding started at $500 in each case.

The collection of gems valued at thousands of dollars which were lost on an Erie ferryboat on a trip from 23d St. to Jersey City, June 29, and for which a reward of $5,000 was offered by Dreicer & Co., 506 Fifth Ave., New York, was recovered Saturday night by Chief James F. Larkins, of the detective bureau, and two detectives, who found them in the possession of several residents of the Italian section of Jersey City, N. J. The jewels are said to belong to Mrs. Richard Mortimer. According to Chief Larkins, an Italian named Paolo Campenella picked up a package of jewelry on the Erie ferryboat on June 29, and turned it over to Stephano Bardazo, with whom he boarded. He had no idea of the value of the gems until inquiry had been made by neighbors, one of whom pried a 10-carat diamond from one of the pieces of jewelry and took it to G. D. Davidson's jewelry store, on Newark Ave. The jeweler said the stone was worth $1,500. Several other of the diamonds were pried off from the piece of jewelry and it was later learned that a reward of $5,000 had been offered for the return of the package. When the pieces of jewelry were examined by the police it was found that there was a diamond for every setting but one, the missing stone being a small one. Chief Larkins is credited with saying that he thought that Campenella and Bardazo were entitled to part of the reward. The jewelry consisted of a diamond bow-knot brooch, a diamond tiara, one diamond paved watch and a large emerald. Mr. Dreicer, of Dreicer & Co., when seen Monday by a representative of THE JEWELERS' CIRCULAR-WEEKLY corroborated the newspaper story to the effect that the jewelry had been recovered, but said that he was not in a position to give out any information as to whom the jewels belonged. He added, however, that they were the property of a customer of his, but would not make known the name.



No. 82.
89 in. x 20 in.
Solid mahogany case, brass dial, black numerals, etched sun rays, decoration in center, corners and arch; brass covered weights.

The "Monastery"

We constructed the "Monastery" works with a view of competing with a weight movement against inferior spring works. Our success has been great. The weight "Monastery" construction, chain wind, is of such excellent quality in every respect and offered at such a reasonable figure that it is out of question to-day to offer any hall clock above $50.00, with long pendulum spring works.

A genuine Grandfather clock has always a weight movement. And we will state that any chiming Hall clock made up with a cheap spring movement can never be satisfactory. The hammer blow is too weak to get the tone out of good bells; only thin, light bells can be used with the little blow of the hammer; every day the spring gets weaker and the chiming slower; it even ceases after 5 or 6 days. Besides, in such cheap affairs the dial works are not suitable for quarter chiming. The combination makes a very poor clock. Not so with the "MONASTERY," which are heavy, powerful brass works, with solid steel pinions and built as a good weight chiming movement should be constructed.

The illustrated model is a fine piece of furniture, fit for any residence, and can be obtained with three combinations of striking:

1. With five 1¼" tubular bells, made and tuned by Mr. R. H. Mayland (Westminster chimes); list.....$180.00
2. With five rodgongs, also Westminster chimes; a feature in this combination is that the hour is struck on 4 gongs which, being tuned in a chord, produce a sound which is the nearest imitation of the distant resonance of a big tower bell; list... 151.00
3. Hour and half strike on 4 rodgongs, tuned in a chord; list..... 104.00

Prices F. O. B. New York.

BAWO & DOTTER, 26-34 Barclay Street, New York

Makers of the High Grade "Elite" Tubular Chiming Hall Clocks

Grand Prize, St. Louis, 1904

Our New Fall Line of Silver Depos and Sterling Hollowware

IS READY FOR YOUR INSPECTION

Do not fail to see it before placing your Fall orde Out of town buyers are cordially invited to visit o showroom.

DEPASSE MFG. CO.

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SILVER POLISH

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WEST SOMERVILLE, MASS.

FRANK F. SCHWARZ Telephone, 5502 Bryant CHARLES R. SCHWARZ

The Schwarz Bros. Company

Manufacturers of

High Grade Jewelry Cases

Paper Boxes, Silverware Chests and Cases, Etc.

242-244 WEST FORTY-FIRST STREET NEW YORK



J. BULOVA CO.

Makers of Fine Diamond Mountings

10 and 14k Safety Guard Bracelets

We will apply this guard to any style bracelet except links for $1.75 to $2.00 each.

51 Maiden Lane - NEW YORK

A. S. WORMOOD

Jobber of

Illinois Movements—Fahys Cases

116 South 6th Street SPRINGFIELD, ILLINOIS

I have sold Illinois Movements to the retail trade continuously for almost thirty years. They are better to-day than ever. There is a reason (with apologies to Post). No better watch cases are made than Fahys and a *great* many not as good. I always carry a complete line of these goods. Orders shipped same day as received; express charges prepaid.

Workshop Notes

for Jewelers and Watchmaker

Cloth :: Postpaid, $2.50

Published by
The Jewelers' Circular Pub. Co.
11 John St., New York

Pittsburg.

Edward Schaffnit and family have re rned from Chautauqua.

A. B. West and wife are on a pleasant ip to Cambridge Springs.

The wife of George Goddard, of God- rd, Hill & Co., is in poor health.

Benjamin Culbertson, of J. R. Reed & o., is confined to his home by illness.

Mr and Mrs. Dawson B. Adams are ojourning at Morris Cross Roads, Pa.

P C. Gillespie, of Gillespie Bros., is me from a European diamond-buying ip.

Harry Heeren, buyer for Heeren Bros. Co., has been spending the last week at merset, Pa.

C. S. Wiley expects to visit the Seattle xposition before returning to Pittsburg m California.

W M Barbour, of Midway, and Asa seph, of Donora, were in Pittsburg, last ek, buying stock

George W Biggs, who has been fishing r mountain trout at Mt. Cheteau, W Va., s returned to Pittsburg.

Sam F. Sipe and his son, Sam G. Sipe, ve returned from Europe after import- g several hundred thousand dollars' rt of diamonds

The repairs and alterations and decora- n of the store of Gillespie Bros. have en completed, and this firm now has one the most attractive stores in the city.

F. F Aul, of the George B. Barrett Co., spending his vacation in the country. iss Helen McFall, of the same house, is the Great Lakes John Allison is home m Conneaut

The Crescent Jewelry Co. is preparing to n its new store at 441 Smithfield St. The t that this location had been leased has eady been noted in THE JEWELERS' CIRCU- R-WEEKLY. New fixtures are being built the store and the interior is being reno- ed. The application for a charter will made Sept. 1.

Floyd Twyman, who was arrested here ently on the charge of grand larceny, ferred by the Lewis Jewelry Co., Cleve- d, O., was discharged in police court that city later. Twyman proved that the tch which he pawned in this city was one ich he had bought from the Lewis com- y. It was explained in police court t through an error the number of the tch bought by Twyman was reported to t police as the number of a watch taken the burglars.

Early last week thieves entered several res in the Frankstown Ave. district, ong them that of the Empire Loan Co., 7 Frankstown Ave., and carried off a ntity of jewelry. A rear door of the mpany's store was found open at 2 ock in the morning. The thieves se- ed 55 gold lockets, eight watches and a ntity of other jewelry. The police are estigating, but there is no clue. The re is owned by Louis Shopp, but the ue of the goods stolen was only $100.

The Hardy & Hayes Co. is building a stal department in the rear of the first or store room, which is being hand- ely fitted up for displaying cut glass. e fixtures are ebony, with beautiful look- it-glass shelving. The ceiling of the cases have reflectors which, when the cases are finished and in use, will give a very attractive appearance to the display. Mr. Hardy has returned from Chautauqua, where he had been ill. Mr. Hayes, of the same house, is taking a few afternoons off at the Sewickley Country Club to play golf with his sons before they return to school.

The police, last week, arrested John E. Newton, aged 41, rooming at 123 Seventh Ave., and charged him with trying to work the torn-bill game. He also had a model of a 100-hole jewelry lottery, a board pierced with 100 holes through which anyone taking a chance thrusts his finger. Those taking a chance must pay according to the number selected behind the hole. The lucky number wins a watch. Newton, so far as known, took no orders here for the board, but it is alleged that he tore the opposite ends of two one-dollar bills and then presented them back at the Government building for redemption. In this way he would receive $3 for $2.

Baltimore.

Arthur C. Macy is taking week-end trips to Atlantic City during this month.

The Charles C. Crooks Co. is having the interior of the establishment renovated and several new devices installed.

Robert Rausch will shortly move from 310 N. Howard St. to 326 W. Lexington St., where he is having the premises improved, including the building of new show windows.

Talbot W. Jenkins, of Jenkins & Jenkins, is at the Blue Mountain House. Joseph B. Joyner and J. Wilson Pleasants are also away on their vacations, the latter at Atlantic City.

James O. Bates, president of the Hennegen-Bates Co., has returned from an extended automobile trip up north. John D. Reynolds, the vice-president, has gone to Ocean City, Md., for several weeks.

George Schwartz, who was apprehended a short time ago behind the counter of G. T. Sadtler & Son, 14 E. Baltimore St., this city, has been held in $2,000 bail by Justice Webb, of the Central Police station.

The Maryland Retail Jewelers Association will hold another outing, Thursday, Aug. 26, at the Mikado shore, in Anne Arundle County. A "Maryland Shore" dinner will be served at 6:30, and the events will include a ball game between the married men and the single men, boating, fishing, etc.

Dr. A. J. Volck is working on a terrapin set in silver, of which the ladle has the bowl fashioned like an oyster shell, while small diamond-back terrapin climb over the handle amid masses of seaweed. He does his own casting and smelting by a process discovered in Paris, recently, and introduced in this country. By this process the design issues complete from the mold without further finishing touches. Dr. Volck is an assiduous and versatile workman, notwithstanding his age and the fact that he uses crutches. In beaten silver or repoussé work he depicts scenes from fairyland, folklore, poetry, animal heads, and the like, wreathed in silver of exquisite design.

Newark.

TRADE CONDITIONS.

Continued reports of a record breaking Fall season in sight are received every day, and almost all the manufacturing jewelers in the city are engaging extra help in anticipation of the rush. Several who have only had a dozen or so working during the Summer already have five times that number employed.

John Bolt, of the Bannatyne Watch Co., Watertown, Conn., was in Newark last week.

The Gebrhardt Mfg. Co., 59 Warwick St., has been organized for the manufacturing of jewelry and has begun operations.

The Alberts, Buob & Van Ness Co. has been incorporated with an authorized capital of $100,000 to manufacture and deal in jewelry. The incorporators are: Conrad J. Alberts, Edward Buob, of Newark, and Herbert C. Van Ness, of Hilton.

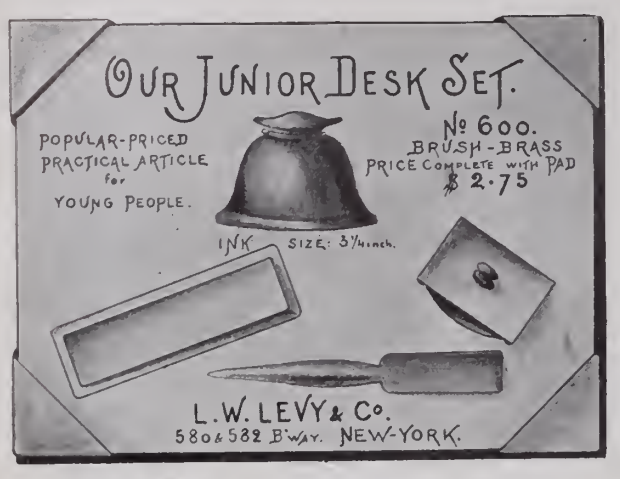
The Sloane & Chace Mfg. Co. has been awarded a contract for supplying to the Census Bureau tabulating machines at $400 each and 300 punching machines at $200. The machines will be used in compiling statistics for the next census. The concern was formerly manufacturer of jewelry machinery.

George J. Busch, a jeweler at Springfield Ave. and High St., was robbed of a diamond ring worth $250, Thursday night, by a well dressed young man. The fellow asked to see other goods while he was examining the ring. As Mr. Busch moved away a few feet the stranger dashed through the door with the diamond ring. Mr. Busch gave chase, but the man got away by running through High and Stirling Sts.

Mr. Van Ness, of the sales department, and Mr. Hoffman, of the shipping department, of the American Oil & Supply Co., are taking an automobile trip along the New Jersey coast with their parents. Mr. Van Orcutt has returned from a most enjoyable vacation in the south. He brought back with him pictures of a southern girl whom he wooed and won while in Virginia. The engagement has been announced.

When Elias Stone, 53 Rankin St., a peddler of diamonds and jewelry, woke one morning recently he found his trousers, which he had placed on their customary hook the night before, lying on the floor of a room he assigned to a boarder last Wednesday. The latter was missing, so Stone told the police about his loss. He said he was out about $900 in money, rings and diamonds. In the list he gave to the police Stone declared that several loose diamonds worth $300 were taken, $30 in bank notes, a gold watch, a bracelet set with nine diamonds, a heart locket, a gypsy ring, a wedding ring and a gold chain, besides other pieces of gold jewelry.

Jewelry, valued at about $200, was stolen, one night recently, from the store of M. Abrams, Kansas City, Mo. The loot included 56 signet or set rings, nine solid gold rings, 10 fobs, three ladies' neck chains, four waist sets, three ladies' large chains, two dozen collar link buttons, two brooches, four lever buttons, four lockets and crosses, six link buttons, 14 filled rings, six emblem pins, 10 gents' chains, five misses' chains.



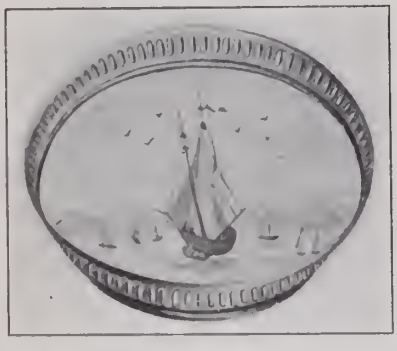


Electric or Gas Lamps

$3.50 to $50.00 Each

Novelties

Original
Unique
Handsome



Silver Plated Coasters

Retailing at 25c. Each



Hand Hammered Novelties

Smokers' Articles
Desk Sets
Jewel Boxes
Bridge Sets
Etc.

L. W. LEVY & CO.

Originators of Novelties for Jewelers 580-582 Broadway, N. Y. City

Newspaper Ads Free

To Any Dealer Who Sells K & H Umbrellas

Let Your Next Umbrella Be a K&H With New Detachable Handle

Then you will not lose it. You can put the handle in your pocket. The insurance against loss is worth a good deal if you have a fine umbrella.



K&H QUALITY

Umbrellas and Canes

have extra distinction and beauty due to selected materials, expert workmanship and most advanced ideas.

Our line of K & H umbrellas includes handles in Virgin Color Gold, Sterling, Oriental Pearl, Ivory and rare woods and the prices are low considering the fine quality. K & H umbrellas are sold by jewelers only. Not in dry goods or department stores. K & H on any umbrella is a guarantee of quality.

Your Own Name Here

Here is only one of a series of newspaper ads we have prepared to help our dealers sell more umbrellas.

There are several sizes—some larger, some smaller, prepared for us by an advertising expert and all ready in type form so that you need only have the newspaper set your name in the blank space at bottom.

These advertisements will make your store known as "THE" place to buy umbrellas.

A full page advertisement of K & H Umbrellas will appear in Collier's issue of September 18.

Every jeweler should make that week "K & H Umbrella Week" by displaying our umbrellas and advertising them in local newspapers.

Write for one of these newspaper ads to-day.

New Catalog Now Ready

Ask about our new catalog on which we print your name and advertisement free. This de luxe booklet has the "K & H Umbrella Girl" on the front cover—prize pastel in four colors.

KREIS & HUBBARD

Makers of the Jewelers' Line

Jackson and Franklin Sts., CHICAGO, ILLINOIS

I WILL

CHICAGO AND WEST

Western Office:
501 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
5125 Central,
Chicago.

OL. LIX. CHICAGO, WEDNESDAY, AUGUST 25, 1909. No. 4.

Chicago Notes.

John Wechter is at Fox Lake.
B. F. Hirsch is on a western trip.
Harry H. Miller is in the northwest.
M. A. Mead is back from New York.
C J Roehr has returned from an eastern ip
E. V. Wendell and family are in New ork.
Chas. E. Howes is on a trip to the Pacific oast.
Max Hirsch, of Rud. Noble & Co., is in is city.
J. Ziegler is back from a trip through isconsin.
Joseph Ayres, Keokuk, Ia., was in Chi-go, last week.
Charles P. Crane, with Bliss Bros. Co., is n an eastern trip.
Mr. Hertz, buyer for Mandel Bros., is ck from Europe.
C. J. Williams and family are at Rickell, ., for a vacation.
F. J. Behrendt, with the Homan Mfg. Co., in the northwest.
H. Schwartz has returned from an eight eeks trip to Europe.
E. M. Lunt and family are spending a few eeks in northern Wisconsin.
A. F. Hall, of Hall & Sayles, Janesville, is., is on a pleasure trip east.
S. Pevsner has opened a diamond office in om 912, Silversmiths' building.
H. F. Gruschow, of the Peninsular En-aving Co., was here last week.
Fred A. Spies and Mrs. Spies are on an tomobile trip through Canada.
John Brande, with the Keller Jewelry fg Co., is back from New York.
W. O. Kellogg is taking a vacation in enver, accompanied by his family.
Mr. Fink, of the Fink-Boszhardt Co., Mil-aukee, Wis., was here, last week.
S. O. Adams, Polo, Ill., was here, last ek, on his way east for a vacation.
The capital of the Burlington Watch Co. s been increased from $5,000 to $12,000.
Oscar A. Lessing, with the S. & B. Led-er Co., is on a trip to the Pacific Coast.
Chas. A. Garlick, with Mount & Wood-ll, visited Minneapolis, Minn., last week.
Leon Sachs, retail jeweler, has removed om 128 E. 18th St. to 949 Milwaukee Ave.
Geo. H. Tucker, accompanied by his wife d family, are on a trip to Atlantic City.
J. J. Burke, of the Brooks Jewelry & tical Co., St. Louis, Mo., was here, last ek.

Wm. G. Swartchild, of Swartchild & Co., is the proud father of a baby boy, born Aug. 17.

W. R. Stevens, with the Bay State Optical Co., is the father of a baby girl, born last week.

Louis Kohn has bought the jewelry store of the estate of Harry Levinson, 1039 Milwaukee Ave.

Rudolph Geisler, credit man for Norris, Allister & Co., is on a western business and pleasure trip.

Messrs. Strange and Hicks, of the Strange Jewelry Co., Sherman, Tex., were here, last week.

Barnett Bros., diamond dealers, have opened a New York office in charge of George Barnett.

Russel Talbot, with the Alvin Mfg. Co., and Lou Fleming, with Joseph Fahys & Co., were here, last week.

Edward Massa, of the Bauman-Massa Jewelry Co., St. Louis, Mo., spent a few days here, last week.

Mr. Arion, buyer for the Pelletier Co., Sioux City, Ia., stopped over here, last week, or his way east.

Roy H. King, with the Ostby & Barton Co., is back from the west. D. A. Wilkins is on a trip to the Pacific Coast.

The American Optical Co., Southbridge, Mass., has opened an office at 72 Madison St., in charge of Henry C. Clark.

George Edwards, of the Edwards & Sloane Jewelry Co., Kansas City, Mo., was here, last week, accompanied by his wife.

J. G. Mason, New York manager for the R. Wallace & Sons Mfg. Co., spent a few days here, last week, on his way to Denver.

A slight fire in front of the store of Louis Ritter, 1005 Milwaukee Ave., damaged one of the show windows there last week.

F. H. Noble took his motor boat *Swastika* down to Peoria last week, to take part in the races of the Illinois Valley Yacht Club.

C. L. Morris, formerly with the Hamilton Watch Co., has been engaged by F. W. H. Schmidt to represent him in Indiana and Ohio.

Frank W. Alter, of Holsman & Alter, is on a trip to Atlantic City, accompanied by his wife. Mr. and Mrs. Alter will return Sept. 1.

Edward Vail, Wichita, Kans., will spend a month here to receive medical attention. Mr. Vail's left eye has become seriously affected.

Judge L. Bach, of Bach & Co., accompanied by Mrs. Bach, is on a trip to the Yellowstone Park and the Seattle exposition.

A. Marks, a retail jeweler of Lawrence, Kans., stopped over here, last week, on his way home from a six weeks' tour of the Great Lakes.

Charles P. Smith, for many years traveler for C. H. Knights & Co. and recently with the F. C. Happel Co., died recently in St. Paul, aged 47 years.

The family of Edmund J. Hahn, of H. F. Hahn & Co., has been increased by the arrival of an eight-pound boy, who will be named Ermund J. Hahn, Jr.

Seth Laraway, formerly of Glenwood, Ia., was here, last week, accompanied bly his wife. He bought his opening stock for his new jewelry store at Eugene, Ore.

C. E. True, formerly of Muskegon, Mich., who has been roughing it for four months in Montana and Idaho, has again entered the jewelry business at Muskegon.

"Joe" Finn, formerly diamond buyer for Loftis Bros. & Co., has accepted the position as buyer and manager for the diamond department of the A. C. Becken Co.

A. W. Johanson entertained a party of friends at the Bismarck Garden, Thursday night, where the Sviothof Singing Society sang some of their famous Swedish songs.

Coleman E. Adler, New Orleans, La., was here, last week, superintending the construction of new store fixtures for the jewelry store which he will shortly open in New Orleans.

S. E. Edwards, of the house staff of Reed & Barton's Chicago office, has been promoted to the position of traveling salesman and is covering parts of Illinois, Iowa, Indiana and Michigan.

The Jackson Jewelry Co. has taken the store next to its present quarters and increased the size of its store considerably. Geo. Rider, the manager, is now in New York on a buying trip.

M. E. Kinsley, sales manager for the Oneida Community, Ltd., has returned from a visit to the factory at Niagara Falls, N. Y. G. H. Miller is in the northwest. W. E. Scanlon is on an eastern trip.

Mrs. George E. Horn was arrested, last week, charged by Philip Barnett with obtaining $196 worth of jewelry by false pretenses. The case against her was dismissed, the jewelry being returned to Mr. Barnett.

Lewy Bros. have sold their Van Buren St. store to the Loeb-Kahnweiler Co., a cor-

VISIT ST. LOUIS DURING CENTENNIAL WEEK

One Entire Week of Gala Occasions

THE ENTIRE WEEK OF OCTOBER 3d to 9th



ST. LOUIS WILL CELEBRATE THE One Hundredth Anniversary of its incorporation October 3d to 9th. The week will be a fitting climax to a century of progress and the most gorgeous event in the city's history. A fund of over $100,000 has been raised to defray the expenses of the celebration. In addition to this the municipal authorities have pledged themselves to assemble as special guests the mayors of American cities and no fewer than one thousand mayors will participate in the festivities. An elaborate programme of balloon and other aeronautic features has also been prepared including a long distance race of spherical balloons and exhibition flights of aeroplanes. There will also be the great pageant of the Veiled Prophet and the grand ball with more than the usual features.

In addition to these entertainment features, St. Louis business men have made elaborate preparations for a convention of retail merchants for an exchange of ideas on advertising, window and show case display, store arrangements and other matters of vital interest to retail merchants, together with a gathering of the best and most successful traveling merchants representing St. Louis houses. These conventions will prove of inestimable value to retail merchants. Special excursion rates will be in force for Centennial week for the entire Middle West and Southwest territory and special arrangements have been made by all the hotels to provide for the entertainment and comfort of the many thousands of visitors who will attend the celebration.

Transformation of the downtown section into a fairyland of vari-colored lights for an all-week Centennial Festival, including music and fireworks

¶ ARRANGE YOUR BUSINESS APPOINTMENTS **so you can spend Centennial Week in St. Louis. You will regret it if you don't.**

oration of which Alfred C. Loeb is president, Leo H. Kahnweiler vice-president and Alexander Kahnweiler secretary-treasurer.

F. E. McCullin, manager for Wm. A. Rogers, Ltd., has returned from an eastern pleasure trip, accompanied by his wife. H. . Willer, with the same corporation, is pending a few weeks at Quincy, Ill., with is family.

John S. Townsend, 1554 Wabash Ave., his city, was recently elected grand president of the Order of the Sons of St. George, Mr. Townsend being an Englishman by irth. He will preside at the convention at t. Paul next year.

It was erroneously reported in this column, last week, that W. D. Dreyer had ormed a corporation to deal in jewelry. his was a mistake. Mr. Dreyer, who was ormerly of Jones & Dryer, has not formed corporation, nor does he intend to.

A. Trocky, father of S. J. Trocky, the alsted St jeweler, died last week, aged years, and was buried at Waldheim emetery. Mr. Trocky had been ill for four onths, suffering from a paralytic stroke. le is survived by a widow, four danghters nd three sons.

When O. Hirsch, of Hirsch & Oppenheimer, went to Michigan, last week, to ring his family back to Chicago he had to ake a 10 days' extra vacation that he didn't gure on. There was a smallpox scare in he town, and Mr. Hirsch was quarantined r 10 days, much to his disgust.

The Landis Watch Co., of Chicago, Ill., as incorporated in West Virginia to manuacture and deal in watches, jewelry, etc., ith a capital stock of $10,000, of which 1,000 has been subscribed and paid. The corporators are H. E. Landis, Sidney M. piegel, Arthur H. Spiegel and Edwin P. oldsmith, Chicago, and Modie J. Spiegel, Vinnetoka, Ill

Louis Epstein, traveler for Theo. Jacobs Co., lost a trunk containing $750 worth t jewelry, last week. He checked his trunk n the interurban line from Springfield to Decatur, Ill., and when he reached Decatur as told the trunk would arrive on the next ar. It never reached Decatur, and the supposition is that it was stolen from the platorm at Springfield. The trunk was a regulation jewelry trunk painted black with a ed diamond "J" painted on it.

Among the buyers in town last week ere: G. W. French, Ionic, Mich.; H. R. Daniels, Douglas, Wyo.; W. H. Sales, nesville, Wis.; B. Goodman, Toledo, O.; . T. Randolph, Farina, Ill.; R. Weitlich, turgeon Bay, Wis.; Geo. F. Beach, Valaraiso, Ind.; A. Pierce, Knox, Ind.; W. C. faeffle, Enid, Okla.; R. J. Jenkins, Amboy, l.; R. G. Rutherford, Mt. Vernon, Ill.; C Peers, Rockford, Ill.; M. Green, Atnta, Ga.; J. W. Zangl, Spring Green, Wis.; . I. Josephson, Moline, Ill.; Frank Hazelne, Kokomo, Ind.; Arthur Rooelstad, Elin, Ill.; Fred T. Webber, Danville, Ill.; . L. Baldwin, Gary, Ind.; J. L. Egleston, Valdena, Minn.; Frank Ricketts, Charlesn, Ill.; D. C. Burchett, Kirksville, Mo..

The stores of the Frank Curtis Co. and H. Post & Son, Decatur, Ill., were deroyed by fire recently, the damage to the usiness district amounting in all to about 1,000,000.

Minneapolis and St. Paul.

E. C. Baxter, Minneapolis, was recently in Indiana, visiting his old home.

R. Bronson, watchmaker for H. H. Green & Bro., Minneapolis, is confined to his home by illness.

The Minneapolis Drug Co., Minneapolis, has installed a new holiday line, to which has been added a number of articles of jewelry.

A. O. Hulberg, who recently sold his business at Two Harbors, Minn., to his nephew, has moved to St. Paul. He will take a trip through the western country.

Mr. Lund, Owatonna, Minn., is now watchmaker for John D. Bodfors, Minneapolis. Peter Uldine, watchmaker there, is taking a two months' vacation for the benefit of his health.

The Twin City Wholesalers and Manufacturers' Association, arranged for the usual merchants' excursion rate for the latter part of August. Merchants buying tickets between Aug. 15 and Aug. 25, returning within 10 days, by conforming to the requirements, were able to secure a rate of one fare and a half for the round trip.

Out-of-town jewelers in the Twin Cities, last week, included: Mr. Kelner, brother of R. W. Kelner, Clark, S. Dak.; Mr. St. John, of St. John-Strand Co., Lakota, N. Dak.; Mr. Van Nies, of C. F. Fisher & Co., Groton, S. Dak.; Wm. Krohn, Annandale, Minn.; Mr. Kulberg, of Goldstein & Kulberg, Hankinson, N. Dak.; E. H. Prey, Watertown, S. Dak.; H. O. Schleuder, Springfield, Minn.; Mr. Nelson, of the Imperial Drug Co., Bagley, Minn.; H. B. Lund, Morris, Minn.

Omaha.

A. Winler, with S. W. Lindsey, is taking his vacation.

Mr. Shook, of the Shook Mfg. Co., is home from a visit in Canton, O.

O. C. Homan and wife are spending two weeks in Des Moines, Ia., and the lakes.

Phil. Folsom, Ashland, Nebr., was in this city, last week, replenishing his stock.

Joseph P. Frenzer left last week for a two weeks' fishing outing at Winter, Wis.

Mrs. A. Wahlstrom and daughter, of Oakland, Nebr., were in Omaha visiting friends, last week.

A. Mandelberg supplied the large handsome silver trophy cup which was awarded at the tennis tournament, recently.

A. B. Regnier, who had been in charge of the watch repairing department of Albert Edholm has resigned his position.

D. M. Gillette, formerly of Deadwood, S. Dak., but now residing in Boston, Mass., was in this city, last week, visiting friends.

Mrs. Albert Edholm and small daughter left, last week, for a visit of six weeks in New York. Mr. Edholm leaves this week to visit his brother, who is in the jewelry business in Evanston, Wyo.

M. D. Franks, who is in the jewelry business in N. 16th St., expects to move the latter part of September from his present location to 1611 Farnam St. The store is being remodeled. A marble floor, new wall cases and floor cabinets will be installed.

Indianapolis.

O. A. Wise, Mitchell, has gone to eastern cities on a business and pleasure trip.

Mr. and Mrs. J. H. Reed are spending several weeks at their country home in Brown County.

Mr. and Mrs. F. L. Bryant went to Hebron, last Thursday, to attend the annual reunion of the Bryant family.

John M. Williams, watchmaker for J. H. Reed, has gone to Seattle, Wash., and other points in the northwest for a few weeks.

Harry J. Reed, who has been assisting his father, J. H. Reed, has enrolled for an agricultural course at Purdue University.

F. C. Ries, of Ries & Armstrong, Macon, Ga., was in the city, last week, to attend the races at the Indianapolis motor speedway.

Harry Sebel, city salesman for the Baldwin, Miller Co., has gone to a farm near Zionsville, where he will spend his vacation.

After a month's trip to Amsterdam, J. C. Sipe has returned home. He went abroad July 10, to purchase diamonds from the cutters.

Word comes from Carl Walk, who is fishing at Kagawong on Georgian Bay, that the fishing is excellent. He caught 60 black bass in three hours' time one day last week.

It is expected that the Order of Owls will give J. P. Mullally an enthusiastic reception when he returns from an extensive eastern trip, next week. While away Mr. Mullally was elected supreme president of the order.

There is talk of reviving the Indianapolis Retail Jewelers Association early in the Fall. The association has been inactive for several months, but there are a number of questions which members believe should be given consideration. It is expected a meeting will be held next month.

Owing to the three days' race meet at the Indianapolis motor speedway last week, there was a large number of retail jewelers in the city. Among them were, William Helman, Terre Haute; R. B. Vent, Kokomo; J. Mayer, Elwood; George F. Long, New Richmond; L. D. Smith, Jonesboro; Mr. and Mrs. Geo. L. Spahr, Lebanon; George H. Morgel, Brazil; H. L. Rost and son Carl, Columbus; G. C. De Camp, Shirley; Mr. and Mrs. S. B. Merrick, Plainfield.

J. H. Reed has completed an attractive gold and silver ornament for G. L. Bnmbaugh, an aeronaut, who has presented it to Carl G. Fisher, also an enthusiastic balloonist. The ornament is about six and one-half inches high. It represents the balloon "Indiana." The bag of the balloon is about two inches in diameter and gold plated. The bag and basket are excellently engraved and on the bag appears the name of the balloon and the presentation card. The ornament was enclosed in a handsome leather and velvet case.

E. T. Bakody has engaged in business in Oklahoma City, Okla., having succeeded to the business of Harry Gerson, of that place.

M. F. Wood, Lowell, Mass., is about to enlarge his retail jewelry establishment. He will, in future, occupy the entire store and basement at 104 Merrimac St.



1809—1909

100 Years—City of St. Louis

1844—1909

65 Years—L. Bauman Jewelry Co.

"To the Front"

then and now, by business methods that must ever win.

L. Bauman Jewelry Co.

the **oldest** and **largest** Jobbing House in the West for **DIAMONDS, WATCHES** and **JEWELRY, want your trade, be it large or small.** We are now selling goods to the grandsons of many of our first customers, for **once a customer, always a customer.** A cordial invitation is extended the Trade in general, to make our Offices their headquarters during Centennial Week.

L. Bauman Jewelry Company

ESTABLISHED 1844

CENTURY BUILDING ST. LOUIS, MO.

St. Louis.

Herman Rohs, Cynthiana, Ky., stopped off in the city to purchase stock on his return from California.

Mrs. I. J. Spieldock, of the Erber Jewelry Mfg. Co., returned on Friday from a business trip to Jefferson City, Mo.

Charles H. Lyle, of the J. Bolland Jewelry Co., is spending his vacation at Mackinac, Mich., accompanied by his family.

St. Louis creditors of W. H. Wallace, Guthrie, Okla., have received notice that Mr. Wallace has gone into bankruptcy.

M. P. Wolff, of the Elliott Jewelry Co., who was taken sick in Texas while on a business trip, has recovered and resumed his trip.

C. E. Smith, president of the Smith's Credit Jewelry Co., is spending a three weeks' vacation at Salado, Ark., accompanied by his wife.

J. Massa, of the Bauman-Massa Jewelry Co., is on a vacation trip through the North, accompanied by his wife. They will return in about a week.

Sam Gold has filed a replevin suit in Justice Spaulding's court against Morris and Mary Elsenstein. The claim is for $34.20. The case is set for Aug. 27.

L. S. Bauman, of the L. Bauman Jewelry Co., who has been on a pleasure trip to Denver, Salt Lake City, Portland and Seattle for weeks, will return in a few days.

W. W. Hoyt, president of the Hoyt Jewelry Co., will leave the first of the week on a four weeks' business trip through the Northwest. Later he will make a trip to New York.

Mr. Penney, formerly with Joseph Ebeling here, but now with C. L. Norsworthy, Dallas, Tex., is visiting here on his way home from a six weeks' trip through the Northeastern States.

C. J. Shearer, who recently graduated from the St. Louis Watchmaking School, will open a store at his home town, Gleason, Tenn. He has been buying his stock in St. Louis during the week.

Harris, diamond merchant, Commercial building, returned Sunday of last week from Europe, where he spent two months, visiting Antwerp, London, Paris, Liverpool and Brussels and making purchases.

F. Blankenmeister, of the Blankenmeister-Oberting Jewelry Co., will leave in a few days on a vacation trip to Florida. George Oberting, of this firm, has returned from a three weeks' business trip through Illinois.

J. Burke, head of the Brooks Jewelry Optical Co., is spending a week in Chicago. He was accompanied on the trip by Mrs. Burke, who has completely recovered from her recent illness during which she underwent a critical operation.

Roy Culbertson, son of vice-president S. D. Culbertson, of the Hess & Culbertson Jewelry Co., and a recent addition to the sales staff of the company, has gone to Lake Geneva, Wis., to spend his vacation. He will not return until Sept. 1.

Dahlman & Jacobs, 223 Collinsville Ave., East St. Louis, have put in a new front and remodeled their store, and it now presents a much more attractive appearance than formerly. L. Lukkason, formerly with Tobin & Cannon, Springfield, Ill., is now with this firm.

J. Bolland, president of the J. Bolland Jewelry Co., will leave next week for New York and Atlantic City. He will transact business in Atlantic City and join his family for a short time there, where they have been spending the entire summer. He will be gone three weeks.

Leakage from a water pipe, Friday night, on the second floor of the building at 7th and St. Charles Sts., occupied by the F. W. Drosten Jewelry Co., damaged the ceiling, fixtures and stock of the jewelry company on the first floor. The ceiling is being redecorated.

Alfred Clark, western sales manager of the Oneida Community, with offices in the Victoria building, has returned from Omaha, where he attended the national convention of retail jewelers and looked after an extensive exhibit of the Oneida products. Mr. Clark is expecting a visit soon from a number of the Community leaders.

Harry W. Mark, of the St. Louis Clock & Silverware Co., and Miss Amelia B. Drissel, daughter of Police Sergeant Michael Drissel, of the Central District, will be married Aug. 31. The young couple will be at home at 3122 Keokuk St. Mr. Mark and Miss Drissel have known each other since their school days and have been sweethearts a long while.

Mrs. Susan R. Buder, 2023 Park Ave., widow of the late William Buder and aunt of Otto Buder, died at the Josephine Hospital here after a month's illness. Mrs. Buder's husband founded the jewelry business now conducted by Otto Buder, at 2118 S. Broadway. She continued the business after the death of her husband until eight years ago, when she turned it over to her nephew.

L. J. Vogt, manager of the silverware department of the Hess & Culbertson Jewelry Co., has entered upon his vacation and is spending it in making preparations for his marriage to Miss Grace Lupton, of Montgomery City, Mo., which is to take place at the young lady's home, Sept. 1. The couple will take an extensive eastern wedding trip and on their return will begin housekeeping in this city.

Creditors of August Rosenberg, until recently doing business as the Providence Jewelry Co., will have a meeting Monday at the office of Alfred G. Wilson, trustee under a chattel deed of trust, at his office, 909 Times building, to adjust and allow claims against the estate. The business went into bankruptcy, recently, and the stock was sold out by an auction company under the deed of trust. The invoice was $9,000.

Dispatches from Camp Perry, O., where the military rifle competitions are in progress, indicate that the Missouri team, of which J. L. D. Rodgers is a member, has good prospects of finishing in first place. The high scores have been made by Mr. Rodgers in the 200 yards, slow fire; the 600 yards, slow fire, and in the skirmish run. Mr. Rodgers is president of the Rodgers-McCoy Jewelry Co., in the Star building.

Joseph Ebeling, president of the St. Louis Retail Jewelers' Association, will leave Monday evening for Kansas City to attend a meeting of the retail merchants of the State as one of the representatives of the North St. Louis Business Men's Association. Shortly after his return from there he will leave for Alabama to attend a meeting in the interest of a Mississippi Valley deep waterway, as a representative of the same organization.

A window of the Mermod, Jaccard & King Jewelry Co., in which a display was shown of jewelry made in St. Louis during "Made in St. Louis Week," was photographed and used in the St. Louis *Times* in connection with an article exploiting the made in St. Louis idea. Displays were also made during the week of goods by the Hess & Culbertson Jewelry Co., the F. W. Drosten Jewelry Co. and other jewelry houses that do their own manufacturing.

Herman Mecklin, of William Weidlich & Bro., will return next week from a vacation trip of a month, spent mostly in Chicago and Moline, Ill. H. F. Hines, who "makes" the big cities, is in for a few days. H. L. Hollister has come in from a trip through Missouri and Iowa, but will get out again in a few days. Herman Spaeckler, who left the Weidlich firm a year ago, to take up country life near Alton, Ill., has returned and is in charge of the stock department.

Charles Hellwig has sold the stock and fixtures of his jewelry store at 752 S. 4th St. and has closed up the place. He will hereafter confine himself to his newer place of business in the Star building, at 12th and Olive Sts. The S. 4th St. store had been at that location for many years, but the neighborhood finally underwent such changes as to render it less desirable for that class of business. Mr. Hellwig first opened another store on Olive St. and then closed out at the old place.

Out-of-town jewelers in St. Louis, during the past week, were: F. W. Meisenheimer, Ava, Ill.; J. M. Sharp, Lamar, Mo.; A. D. Taylor, Beaver Dam, Ky.; Fred Simon, Collinsville, Ill.; J. L. Prevallet, Perryville, Mo.; Sigmund Cachs, Shreveport, La.; D. H. Schreaves, Greenville, Ala.; A. H. Krause, Greenville, Ill.; A. P. Wolff, Murphysboro, Ill.; P. A. Kirsch, Millstadt, Ill.; W. H. Jahn, Pacific, Mo.; J. R. Krug, Staunton, Ill.; C. H. Scanlon, Indianapolis, Ind.; J. Levinski, Waco, Tex.; William Pfaeffle, Enid, Okla.; Mr. May, of Schaul & May, Atlanta, Ga.

Savannah, Ga.

Frank Werner was a member of the Grand Jury of Chatham Superior Court for the July, 1909, term, which has just ended.

S. E. Theus, of Theus & Co., and a director of the Savannah Chamber of Commerce, is an ardent supporter of the movement to hold a Panama Exposition in Savannah, Ga., in 1915.

Because $600 was the highest bid offered at auction for the bankrupt estate of A. Levy & Son, consisting of the stock of jewelry in two small stores and a bottling plant, the referee in bankruptcy has authorized the trustee to offer the property at private sale in order to ascertain if a larger amount can be secured.

NOW is the time to SELL Checo NENUPHARS

The new hair ornaments which everyone is asking for. Something new and catchy. They sell at sight.



Send for samples of New Patterns, just out.

LOTS OF OTHER NOVELTIES IN

Hat Pins, Sash Pins, Buckles, Combs, Beauty Pins, Etc.

24 NEW PATTERNS IN

LADY ETHEL BRACELETS

The best adjustable bracelet on the market. Beautiful designs. Prices are right because

We Make Our Own Goods We Sell Direct

SAMPLES ON REQUEST. We pay charges and take goods back if you don't like them. WRITE TO-DAY.

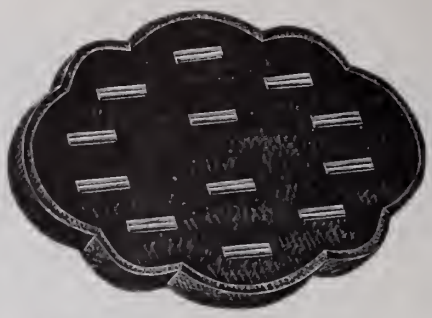
C. H. EDEN CO.

Address all correspondence to **Attleboro, Mass.**

BRANCHES.

CHICAGO.....910 Heyworth Bldg.
NEW YORK.....37 Maiden Lane

Nothing cheap about Checo except the price



Fancy Platforms and Blocks for Window Display

Trays for Show Cases and Travelers' use, of every description

Jewelry Boxes in many qualities and styles

Boxes for Silverware, Manicure and Toilet Sets

Silverware Chests in all combinations

Flannel Rolls and Bags for Silverware

We Re-Cover Window Platforms and Trays

PAPER BOXES

Tags, Cards, Cotton, Findings, Etc.

Estimates and Samples cheerfully furnished

WOLFSHEIM & SACHS

Manufacturers and Importers

35 Maiden Lane

(Lorsch Building) **NEW YORK**

Factory, 10 Gold St.

Not One Complaint

has ever been received from the users of R. & L. Watch and Clock Oils. Thousands of watchmakers and jewelers all over the United States have found it to be the finest oil ever put on the market. Will not gum, cut or blacken pivots.

TRY IT! Send 25c. to your jobber for a bottle.



M. Sickles & Sons, Philadelphia
Swartchild & Co., Chicago
Nordman Bros. Co., San Francisco
D. C. Percival & Co., Boston
Chas. May & Son, Boston
Daniel Pratt's Son, 53 Franklin St., Boston
Sussfeld, Lorsch & Co., New York City
H. S. Meiskey Co., Lancaster, Pa.
E. & J. Swigart, Cincinnati, Ohio
Hammel, Riglander & Co., New York City
E. L. Deacon Jewelry Co., Denver, Colo.
Edwards & Sloane Jewelry Co., Kansas City, Mo.

RANLETT & LOWELL CO.

Sole Manufacturers

Jewelers' Bldg., Boston, Mass.

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Cincinnati.

TRADE CONDITIONS.

All lines of the trade report very good business, th every evidence to show that the Fall and liday trade will be exceptionally good.

L. L. Grenwald has bought out Walter ickerd, 22 Arcade.

Frank Dunn, of Dunn & Rodenberg, is here on his initial trip.

Jesse Ray, with Frohman & Co., rened this week from Texas.

Lee Loeb, of Merman & Loeb, leaves is week for a five weeks' trip through west

G. M. Braham and Mr Jacobson, with & J Plaut, left Aug. 20 for the west d south.

F. Young, Warren, Ind., has renovated store, making it one of the finest in t territory.

eo. Detmering, with the M. Schwab welry Co., left Saturday on his regular siness trip.

Arnold Brandle, San Diego, Cal., recentpassed through Cincinnati on his way to kins, W. Va.

"Gus" Rosenburg, a well-known manuturer, was in the city the past week visng friends here.

W. J. Gow, of the Standard Button Co., tleboro, Mass., spent last week among ends in the city.

C. H. Bowen, of Winchester, Ky., pped over in Cincinnati on his way me from Michigan, recently.

D. Gruen, of D. Gruen, Sons & Co., is Clark's Lake, Mich. Geo. Gruen, of same firm, is in California on business.

H. Lentz, watchmaker for Louis ammel, is away on a 10 days' pleasure p to Detroit, Mt. Clemens and Niagara lls.

Stewart Kelly, a watchmaker of Farmer y, Ill., who was married Aug. 18, pped over in the city a day on his dding trip East.

Chas. W. Lucius, of the Frank Herschede ., is at Camp Arthur, Ind. C. Bennett, okkeeper for the same firm, has returned m a week's outing.

The Holland Gold Pen Co. reports that steadily advancing price of crude rubr is having its effect on the manufacre of fountain pens.

A. Chapman, of the Loring-Andrews ., is spending a two weeks' vacation in nada. Before returning he will go East a two weeks' business trip.

Carl Thoma, of the Thoma Bros. Co., rts out on his regular business trip this ek. Fred Thoma and Jerome Thoma, of same firm, are both out looking after ir regular territories.

"Sig" Strauss, of Lindenberg, Strauss & ., has been in Christ's Hospital for the st two weeks undergoing a slight opetion. He is rapidly recovering, expecti to leave there the first of next week.

Wm. S. B. Oskamp, of the Oskamp Jewry Co., arrived in New York from Eube, last week, and was met there by A. Oaks, manager of the same firm, who been visiting the eastern jewelry marpurchasing goods for the holiday de and for the new store.

Burton Fox, of the Fox Bros. Co., led for Europe, Aug. 18, on the *Lusitania*, expecting to be gone three months. Geo. Fox, of the same firm, leaves Aug. 21 for the Pacific Coast. I. N. Fox, of this house, returns next week from a western trip of two months.

Out-of-town jewelers who have been in the city, recently, include: F. J. H. Schell, Xenia, O.; M. Marlett Middleton, O.; Jno. Walsh, Delphos, O.; Mr. Wilshire, Paris, Ky.; Al. Grenwald, Maysville, Ky.; Will Rossier, Martinsville, Ind.; E. A. Morgan, Atlanta, Ga.; L. C. Pettit, Williamstown, Ky.; I. L. Pendley, Toccoa, Ga.; A. Abraham, Nashville, Tenn.; C. Roberts, Springfield, O.; Aug. Schunck, Minster, O.; C. F. Cross, Gadsden, Ala., and J. D. Ward, Rising Sun, Ind.

Milwaukee.

Adolph Turek has opened a new store at 620 12th St.

J. Armstrong, with the Paye & Baker Co., New York, called upon Milwaukee friends, recently.

F. C. Hyde & Co., Appleton, Wis., will furnish the $75 diamond ring offered by the Appleton *Post*, in a contest.

Jacob Meinzer, Jr., formerly watchmaker with Theodore Schelle, has opened a jewe'ry store at 3226 North Ave., Milwaukee.

Among the out-of-town jewelers in Milwaukee, last week, were: R. Weitlich, Sturgeon Bay; J. B. Kimball, Waukesha; William F. Notbohm, Oconomowoc; Val Schemerell, Sun Prairie; F. P. Beswick, Racine, and John Armbruster, Cedarburg.

A pearl weighing 19 grains, perfect in shape and color and valued at $2,000, was found, recently, near Janesville by a young farmer named Horace Pease. Jewelers are enthusiastic over the find and say that the pearl is one of the finest found in Wisconsin this year. The pearl harvest in the State this year has been unusually large. The specimens found have been more than ordinary.

Valued at more than $60,000, one of the finest exhibits of Wisconsin pearls ever displayed in Milwaukee, is now being shown in the windows of the Bunde & Upmeyer Co., leading jewelers of the city. The pearls range in value from $1 to $2,000 and comprise Bunde & Upmeyer's purchase in the State, this season. Fred Osterwald, manager of the firm's New York office, is in Milwaukee, this week, arranging the listing of the pearls.

Archie Tegtmeyer seems to be attracting national attention with his idea of organizing a national bald-headed club. Mr. Tegtmeyer is in receipt of letters from parties all over the country commending him for forming the Milwaukee club and announcing that co-operation will be extended in the organization of the national body. Mr. Tegtmeyer's Milwaukee club proposes to induce a growth of hair on the bald heads of its members by encouraging the wearing of hats or other headgear as little as possible.

Friends of John Gaard, formerly a jeweler at Beloit, Wis., are greatly alarmed over his apparent disappearance. Following the death of his wife, a few months ago, Mr. Gaard sold his jewelry business and left Beloit, locating for a time at Denver, Colo. Mail forwarded to his Denver address has been returned and all trace of the former jeweler has been lost. Mr. Gaard has property interests at Beloit and his rent has been collected regularly by friends and deposited in a bank, but no news of Mr. Gaard has been received. At the time he left Beloit his health was poor and he was much depressed owing to the death of his wife. Every effort is being made to locate the missing jeweler.

Pacific Coast Notes.

Pollock Bros., Riverside, Cal., have moved into new and larger quarters.

James Wilson, New Haven, Conn, is now visiting in the City of Mexico on a pleasure trip.

Dupen & Son, Chico, Cal., have moved into a new store at that place, and installed new show-cases.

Asa Kendall, of Kendall & Smith, Pasadena, has just returned from a business trip of two months in the east.

Raymond Finch, brother of Thomas Finch, Covina, Cal., has gone to San Francisco to take a course in watchmaking.

W. B. Woolsey, Sawtelle, Cal., has renovated his store and made many improvements, in anticipation of a brisk Fall business.

The Santa Paula Jewelry Co., Santa Paula, Cal., has been bought out by Fred Bacon, Los Angeles. Walter Bartlang will manage the business for Mr. Bacon.

W. B. Williams, Highland Park, Cal., has secured a five years' lease on the new Hanlin building, now being erected at 5807 Pasadena Ave., in the same block as his present store, and will move into it at an early date.

George Cochran, known to the police under several aliases, has been arrested in Oakland, Cal., for attempting to sell jewelry without a license. The goods found on his person were identified as being part of the loot of a recent burglary.

J. C. Wakefield, Healdsburg Cal., who is taking a long vacation this year, has spent considerable time motoring in the Sierra Nevada mountains. He has been in the Lake Tahoe region and along the Truckee River, and reports the most enjoyable time of his life.

Amethysts of fine quality are being mined at the present time in the Taxoo district, Mexico, and several shipments have been made to the United States and to London. The Mexican properties are owned by Don Placido Garcia, of the Hotel Barcelona, City of Mexico.

Because his customer looked and acted like a farmer, A. J. Padgham, of the firm of J. H. Padgham & Son, Santa Ana, Cal., was the victim of a bunco game recently. The fellow visited the store twice on Saturday evening and said that he lived at Garden Grove. He selected goods to the value of $19 and then presented a check for $57.50, drawn by a well-known company. He was given the merchandise, $3.50 in change and the firm's check for $35. Payment on the latter was stopped before it was cashed by the stranger.

Wesson & Holland have moved from Midlothian, Tex., to Lubbock, in the same State, where they will continue business.

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They mean the finest quality made. High grade Sheffield Steel Blades, combined in thin, strong handles of 10 and 14 Kt. gold. Made in either ladies' or gentlemen's sizes, with or without loop attachment.

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THE WASHBURN

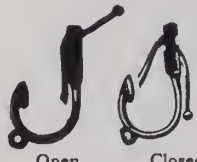
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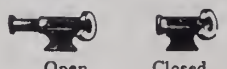
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IT'S STANDARD





ROY WATCH CASE COMPANY

ROY WATCH CASE CO.

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704 Market St., San Francisco

Los Angeles.

Philip Klein, 445 S. Spring St., is advertising a reduction sale at 25 to 50 per cent. discount.

I. W. Birnbaum, of Birnbaum Bros., is spending two weeks at Lake Tahoe and San Francisco.

E. L. Dayton, of the material department of the E. W. Reynolds Co., is taking a vacation at Catalina Island.

Paul D. Walsh, of Hambright & Walsh, has just returned from a two weeks' business trip among the company's customers.

P. Asbury, formerly with Montgomery Bros., and Homer M. Atterbury are new accessions to the sales force of the Whitley Jewelry Co.

George M Williams, proprietor of the Geneva Watch & Optical Co., is in the east on a business trip. Mr. Grimm is in charge of the store.

Out-of-town jewelers in Los Angeles, recently include: Y. H. Boudreau, Hanford; R. Kennedy, San Bernardino; F. E. Lenart, Pomona

The Southwest Turquoise Co. is about to continue its branch store at 531 S. Spring that location not having been found entirely satisfactory for this line of business.

S. Simmons, who is spending his vacation at Lake Tahoe, has given evidence to his friends here of his success in fishing by sending them two liberal shipments of fine brook trout.

Arthur P Care, head of the material department of the E. W. Reynolds Co., has taken right a new home in Boyle Heights, this city. He spent part of his vacation in fitting up the new place.

Chester A. Montgomery, of Montgomery Bros., has returned from his vacation spent at Coronado Beach. His brother, Monroe A. Montgomery, is taking a vacation at Redondo Beach, 200 miles up the coast.

Wm. M. Kinney, 607 S. Spring St., has found it necessary to put on an additional watchmaker, and V. T. Mitchell has been employed. George Spalding, with Mr. Kinney, has just returned from a vacation spent in the mountains.

Percy H. Greer, the auctioneer, last Saturday, concluded his sale of S. B. Bailey's stock rescued from the fire. The sale was a very successful one, there being generally a good attendance and fair prices being realized. Mr. Bailey is now in the east buying new goods and expects to reopen his store with an entirely new stock next month.

The J. C. Fleming Co. has let contracts for extensive improvements in the store. A balcony will be built in the rear in order to enlarge the optical department, and new show cases will be placed in the rear of the store. A grinding plant will also be installed. E. E. Gray, formerly in the Broadway Department Store, will be added to the force in the optical department.

The Carl Entenmann Jewelry Co., recently designed and has just completed an exceptionally beautiful necklace for a German baroness living in New York. It contains some 40 or more pearls of various sizes and a number of very handsome opals, one an especially beautifully black opal. All the work itself is done in 14-kt. gold. The company also designed and made for the same customer a handsome cross, chain and dog collar of New Zealand jade; also a heavy jade necklace containing nine large stones.

H. F. Wallace, 414 S. Broadway, adopted a novel way, last Saturday afternoon, after the store was closed, of paying his compliments to his customers in Southern California. Taking his new automobile, with which he recently toured the east, he took with him W. A. Wheeler, A. E. Baranger and H. M. Seaman, of his office force, and made a whirlwind trip, visiting Pasadena, Claremont, Pomona, Ontario, Upland, Riverside, Colton, Redlands and San Bernardino, making a five-minute call on each of his customers in each of those towns. On reaching home, his odometer showed that he traveled 170 miles. Twenty-five calls were made, each being strictly limited to five minutes by the watch. At one time before reaching Riverside a speed of 62 miles an hour was reached. His customers were evidently pleased with this little attention shown them, and his office force was more than delighted with the trip.

Cleveland.

A thief stole Charles Ettinger's $3,500 motor car from in front of Mr. Ettinger's jewelry store, 652 Euclid Ave., one afternoon early last week, and the loss was not discovered for several hours. Mr. Ettinger has been the victim of thieves in various ways. Burglars broke the window of his store at 2005 Ontario St. and also robbed the shop in the Rose building. Once before an attempt had been made to steal his automobile. The missing car is less than a year old, is painted gray and has a State number 595.

A mistake in the number of a watch reported to the police as having been stolen caused a somewhat serious complication. Acting on the information sent out, the Pittsburg police recently took into custody Floyd Twyman, 24 years old, who is also said to be known as Harry Hatfield, and locked him up in the belief that he was implicated in the robbery of the $5,000 worth of jewelry from the Lewis Jewelry Co., 530 Euclid Ave., this city. Hatfield, when arrested, was trying to get a loan on a watch the number of which corresponded to that reported to the police. Hatfield was brought back to Cleveland and later released in the police court after he had established the fact that the watch in question had been bought and paid for and was not a part of the loot. The detectives admitted he was not the man wanted and he was released.

New Orleans, La.

Coleman E. Adler has returned from a 10 days' trip to Chicago in the interest of his new store.

Moise Waldhorn and his wife returned to New Orleans, last week, from an extensive tour abroad.

T. Hausmann & Sons made the beautiful silver plaque bearing the names of the contestants in the Working Girls' Contest for the benefit of Touro Infirmary, the net proceeds of which aggregated $93,055.96. The plaque will adorn the center hall of the hospital.

Kansas City.

Harry N. Snow, of the Meyer Jewelry Co., spent last week in Chicago.

A branch store of the Empire Jewelry Co. has been opened at 912 Main St.

C. H. Wardell, Nowata, Okla., passed through this city early in the week on his way home from the Seattle Exposition.

George H. Edwards, of the Edwards & Sloane Jewelry Co., and his wife, will return from a trip to the lake region next Monday.

Noble R. Fuller, manager of the jewelry department of Edwards & Sloane Jewelry Co., is off on a vacation to the northern lakes. He was accompanied by his wife.

H. A. Herschfield has removed from the Aragon building, 8th and Walnut Sts., to 15 E. 5th St. His new quarters are commodious, convenient and handsomely furnished.

Crellin & Felen have opened a new retail jewelry store at 1003 Walnut St. Mr. Crellin is an old-time jeweler in this city, and until its dissolution was a member of the firm of Ward & Crellin, now D. B. Ward & Co.

Elmira Dunning, aged 14 years, daughter of B. J. Dunning, a well-known jeweler of Kansas City, Kans., died Tuesday night, of typhoid fever. Another child, Robert, seven years of age, is critically ill with the same disease.

The following out-of-town jewelers were in this city during the week: T. J. Kohr, Poteau, Okla.; E. R. Percival, Westmoreland, Kans.; J. O. Stott, Paola, Kans.; V. W. Huffman, Herington, Kans., and Frank Mitchell, Marshall, Mo.

Porter & Wiser Jewelry Co. made a silver plate for the Douglas Chamber of Commerce and Mining, Douglas, Ariz., which contains a handsomely engraved inscription inviting President Taft to visit that city during his western trip. The plate is in oblong form, measures 10 by 6 inches and is inclosed in a morocco case.

Pacific Northwest.

August Molsnoss has purchased the stock of H. F. Daun, Enumclaw, Wash.

Howard Thomas has purchased the jewelry and optical business of J. K. Moore, formerly in business at Wenatchee, Wash., and has opened a store at Cashmere, Wash.

Chas. N. Williams, who went from Condon, Ore., as Oregon's delegate to the American National Retail Jewelers' Association held at Omaha, Nebr., is still absent, visiting the leading manufacturing centers. The optical end of the business has been suspended, pending his return.

Atlanta, Ga.

Eugene V. Haynes, of the Eugene V. Haynes Co., has been enjoying an automobile tour from Atlanta to New York.

An application for a charter of incorporation has been made by attorneys representing M. Greer and M. Greenblat. The company is to be known as M. Greer Jewelry Co., with a capital of $10,000.

To the Jobbing Trade of the Country

Gentlemen:—Last February I purchased the entire interest of my partner, Mr. Herman T. Regnell, of Regnell, Bigney & Co.

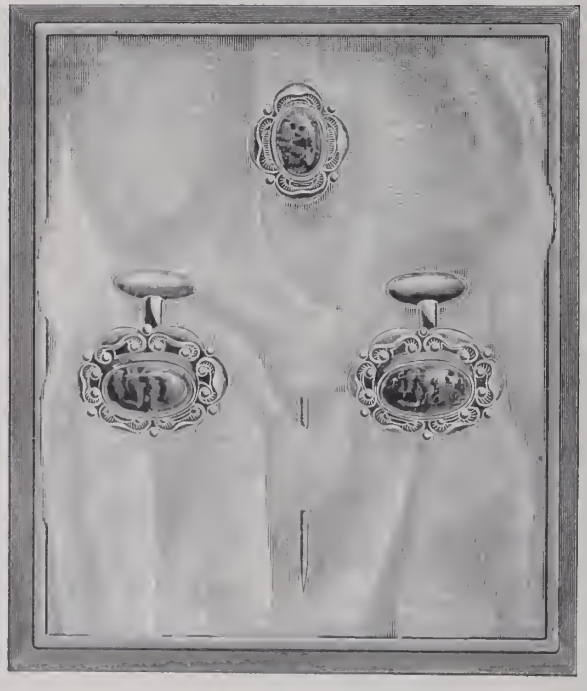
I have reorganized the Company and will do business in the future under the firm name of The Allison Manufacturing Co., makers of high grade goods, and will sell the jobbing trade only.

We are making a most beautiful line, in choice designs, of Brooches, Dutch Collar Pins, Sash Pins, Link Buttons, Scarf Pins, etc., also an exquisite line of enameled goods, Cuff Pins, Combination Sets, etc., tastefully mounted on pads.

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Special Notices.

Payable invariably in advance.

Rates, 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

POSITION WANTED as watchmaker, salesman and plain engraver. Address Louis Hagener, Caldwell, Kans.

EXPERIENCED designer and modeler for silverware desires position. "C. H., 1248," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker desires position in New York City; A1 reference. Donald McIntyre, 157 W. 13th St., New York.

YOUNG MAN wants position as melter, drop and press hand, can roll stock and wire. "S., 1449," care Jewelers' Circular-Weekly.

WATCHMAKER wants position south or west; expert on railroad inspection work; salary, $25. "B. W., 1184," care Jewelers' Circular-Weekly.

YOUNG MAN, 19, wishes position with a wholesale jewelry house; first class references given. Bernhardt B. Guth, 13 E. 119th St., New York.

PLATER, experienced on gold and silver plating and coloring of jewelry, also silver deposit work. "W. T., 1498," care Jewelers' Circular-Weekly.

EXPERIENCED stenographer and typist desires position; formerly with jewelry concern; salary, $10. B. R. Swarts, 318 W. 117th St., New York.

WATCH, clock and jewelry repairer desires steady position, city or country; best references furnished. A. Schiff, 61 Jefferson St., New York.

YOUNG LADY desires position as assistant bookkeeper; thoroughly experienced in the jewelry line. "S. L., 1526," care Jewelers' Circular-Weekly.

POSITION wanted by first class watchmaker, good man on railroad work; $30 a week; west preferred. "Z., 1408," care Jewelers' Circular-Weekly.

YOUNG MAN, 23, wishes position with wholesale jewelry house; five years' experience in a retail store. "L. E., 1496," care Jewelers' Circular-Weekly.

FIRST CLASS diamond jeweler and designer, who is well able to take charge of shop, wants position. Address "A. O., 1555," care Jewelers' Circular Weekly.

BOOKKEEPER, charge of stock, filling orders and selling, long experience in the wholesale jewelry business. "H. L., 1525," care Jewelers' Circular Weekly.

YOUNG MAN, having 12 years' experience in the pawnbroker's and retail jewelry line, wishes position as salesman. "P., 1483," care Jewelers' Circular Weekly.

FIRST CLASS retail watch salesman wishes position, six years with last house; best of references. Address "A. B., 1480," care Jewelers' Circular Weekly.

POSITION WANTED by a young man, five years' experience as assistant watchmaker, good reference; salary, $10 per week. D. R. Morgan, Fountain, N. C.

FIRST CLASS watch repairer and jeweler, fair engraver, steady, sober, busy, any State; only good firms need apply. "N., 1461," care Jewelers' Circular Weekly.

FIRST CLASS, all around manufacturing jeweler and jobber wishes steady position in any part of the country. Wm. Goldberg, General Delivery, St. Louis, Mo.

SITUATION wanted by graduate optician and watchmaker; 10 years' experience; single; go anywhere. Address L. R. Bryant, 85 Walnut St., Willimantic, Conn.

YOUNG MAN, 21, desires position in office of jewelry firm; has two years' experience; can furnish best of references. "R. N., 1490," care Jewelers' Circular-Weekly.

YOUNG WOMAN wants position with first class jewelry or stone house; 10 years' experience with manufacturer in office. Address "M. L., 1439," care Jewelers' Circular-Weekly.

WANTED, position as salesman, with good watch and jewelry house, or material house; acquainted in Ohio, Indiana and Michigan. Chas. P. Eisenmann, Three Rivers, Mich.

TRAVELING SALESMAN, 33 years old, six years' success, splendid address, wants connection in watch or jewelry line. P. W. Hynes, General Delivery, Brooklyn, N. Y.

FIRST CLASS watchmaker, jeweler and fair engraver, of nine years' experience, own tools, wants permanent position by Sept. 1. P. R. Tucker, Box 139, Greenville, S. C.

YOUNG MAN, 23, desires position as optician, engraver and salesman; good references; Pennsylvania or Ohio preferred. Address H. L. Reynolds, 75 Fulton St., Auburn, N. Y.

YOUNG MAN, 23, desires position as salesman with manufacturing or wholesale jeweler; can furnish highest references. Address "A. U., 1524," care Jewelers' Circular-Weekly.

ENGRAVER, expert in heraldry, monograms, lettering of all descriptions, etching and ornamental work; samples and reference furnished. "M., 1445," care Jewelers' Circular-Weekly.

WATCHMAKER, with eight years' experience, also does jewelry repairing, desires a position in New York only; first class references. "E. G., 1485," care Jewelers' Circular-Weekly.

FINE, reliable watchmaker, one who appreciates good service, can fix clocks and jewelry, age 25, 11 years' experience. Joseph Freeman, care of Louis Selig, jeweler, Elizabeth City, N. C.

WATCHMAKER, age 33, first class workman, quick and reliable, would like to change; three years in present position; good references. "S. K., 1333," care Jewelers' Circular-Weekly.

WATCHMAKER wants position; graduate Philadelphia College of Horology; experienced; 30 years old, single, sober habits; own tools; references. Frank Abernethy, Henderson, N. C.

YOUNG MAN, 19, four years with present wholesale jewelry house as stock clerk, wishes to make a change; good knowledge of business. "O. D., 1551," care Jewelers' Circular-Weekly.

BY FIRST class engraver and watchmaker, with good, clean record, would like to connect with someone who appreciates good service. Address Room 5, 102 Spring St., Rochester, N. Y.

WANTED, permanent position, by first class letter and monogram engraver, also good at enamel cutting and chasing; A1 references. Address "O. L. K., 1378," care Jewelers' Circular-Weekly.

PRACTICAL jewelry designer, six years' experience, desires change about Oct. 1; up-to-date in ideas; willing to enter different branch. Address "Confidential, 1518," care Jewelers' Circular-Weekly.

SALESMAN, 10 years' experience in retail and wholesale jewelry, white stone specialist, wishes position with reliable house; high class reference. Address "R. A., 1369," care Jewelers' Circular-Weekly.

GRADUATE OPTICIAN, good engraver, has a fair knowledge of watch work and can do ordinary jewelry repairing and wait on trade. Address "I., 1457," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, German, 15 years' experience, full set of tools, wants steady position, city or country; best of references. Address "N. A. B., 1509," care Jewelers' Circular-Weekly.

YOUNG MAN, of good appearance and habits, desires position as inside or road salesman with jewelry or silverware house; six years' reference. Address "L., 1470," care Jewelers' Circular-Weekly.

A YOUNG LADY, who thoroughly understands all branches of the jewelry business, with five years' experience, desires a position Nov. 1 in a first class retail establishment in Kansas City, Mo., or Chicago, Ill. Address "O. A., 1400," care Jewelers' Circular-Weekly.

YOUNG LADY, understands how to take care stock, orders and repairs, also has a knowle of stenography and typewriting, wishes pos with jewelry firm. "L., 1448," care Jewe Circular-Weekly.

WANTED, a position by young man; fine and monogram engraver, plain watch and work; experience; best recommendations. s man. Address "J. V., 1476," care Jewe Circular-Weekly.

POSITION wanted by an experienced salesm about Dec. 1; prefers to travel West for s responsible eastern manufacturer to sell the bing trade. "Traveler, 1361," care Jewe Circular-Weekly.

ENGRAVER and watchmaker; first class, ex enced letter and monogram engraver and watchmaker would like position in first store; best references. "N. D., 1545," care elers' Circular-Weekly.

JEWELER and diamond setter, first class special order work, also fine repairing, de position in fine retail store or factory; sou west preferred. Address "M., 1521," care elers' Circular-Weekly.

HIGH CLASS watchmaker, optometrist and engraver wishes position at once; experi on railroad work; passed New York S ination; best references and address. M Fuller, Phoenix, N. Y.

JEWELER, salesman and general assista store, can also repair clocks if necessary; A ican, married, would like position in or 50 miles of New York City. "O. T., 1493 Jewelers' Circular-Weekly.

FIRST CLASS engraver and clockmaker, age seven years' experience, good references fr liable firms, desires permanent position, w anywhere, West preferred. "B., 1352." Jewelers' Circular-Weekly.

FINE WATCHMAKER, good on all kinds o grade French and chime clocks; 11 years perience; age 25; $18 per week to start references; good appearance. "E. K. care Jewelers' Circular-Weekly.

YOUNG married man, 32, capable, good a ance, experience in the jewelry line, wa etc., wishes position with first class conce furnish best references. Address "S 1542," care Jewelers' Circular-Weekly

TRAVELING SALESMAN, with many years perience among the southern jewelry trad open for position with a first class manufactu concern; services immediately available cess, 1381," care Jewelers' Circular-Weekly

YOUNG MAN, watchmaker, jeweler, eng and optician, wants position as second at once; three years' experience; good hab reference; Iowa, Dakota or Minnesota ferred. Address "Postmaster," Sutherland.

FORMERLY manager of repair departme one of the largest jewelry stores in the wants similar situation; ability, quickness, briety, experience, two languages, very references. "N. T., 1556," care Jewelers cular-Weekly.

SITUATION WANTED by a lady, almost years with well established house; double bookkeeper, acquainted with precious and precious stones; best of references house. Address "G. B., 1471," care Jew Circular-Weekly.

JEWELER wishes position, the south prefe 10 years' experience in trade shop and store in the manufacturing business, als some engraving; young man, of sober h references. Address "W. C., 1546," care elers' Circular-Weekly.

ENGRAVER, first class, up-to-date, monogr inscriptions, old English, script, crests, cu for enamel, ornament carving, strictly thoroughly reliable, desires permanent posi excellent references. "Quick, 1511," care elers' Circular-Weekly.

FIRST CLASS watchmaker, 15 years' exper on railroad and complicated watches, also a engraver, good salesman, wants permanent tion with a first class house only; have first references. Address "Expert, 1507," care elers' Circular-Weekly.

A THOROUGHLY practical and competent w maker of 24 years' experience, desires a permanent position with a first class retail competent to take full charge of repair de ment, expert in watch repairs, experience railroad and complicated work, graduate practical optician for 12 years, good jeweler fine engraver; salary $30 to $35; best refe "K. Y., 1415," care Jewelers' Circular Week

STUATIONS WANTED Continued.

OREMAN, thoroughly experienced in getting ut orders quick and good, fully acquainted with ne diamond work, fine repairing, fancy and lain coloring, enameling and cast work, wants osition at once; south or west preferred. "F 3., 1557," care Jewelers' Circular-Weekly

SITION WANTED as manager of repair de artment, watches, clocks or jewelry, first class, ractical man, who can wait on trade and make rices and inspect work in high class retail ouse; 20 years' experience; Broadway reference. estrich, 613 Amsterdam Ave., New York.

IGH GRADE watchmaker, who can engrave, ot rush workman, but accurate and particular id good salesman, age 23, married, desires po tion in charge repair department; six years' xperience, only best offers considered. Address Railroad, 1539," care Jewelers' Circular Weekly

IO WANTS the services of an educated man s caretaker, messenger or at anything? Am a eary public of long standing; have had many ars' experience in office work; in perfect health, the exception of writer's cramp; excellent ferences. P. Howell, 496 E. 138th St., New ork.

SITION WANTED by Sept. 15; young man of od appearance, who thoroughly understands the tail jewelry business, desires position as sales an and engraver, can do ordinary jewelry re ing and trim windows; nine years' experi ce; reference. Address P. O. Box 355, Johns wn Pa.

ST CLASS watchmaker on Swiss and Amer an work, capable taking charge of repair de artment, good salesman, American of good ap arance, honest and reliable, total abstainer, nts position with good employer; references. dress "Competent, 1516," care Jewelers' Cir lar Weekly.

NG man of good address, with 14 years' ex rience, desires permanent position as salesman jewelry store; thoroughly understands dia nds, watches and kindred lines, good window esser, am fully capable of taking entire charge; l references. "C., 1358," care Jewelers' Cir lar-Weekly.

ASSISTANT watchmaker and jewelry repairer, 11 years' experience, wishes a steady position; best reference; own tools. J. Horwitz, 79 Broadway, Brooklyn, N. Y.

H GRADE railroad watchmaker, jeweler, en aver, salesman and graduate optician, diploma optics, desires permanent position at once; pable of taking charge; watch inspector two ars, about five years' experience; good wages; rge town or city; married, age 29, good habits; ference. U. S. Webb, Box 57, Sandersville, a.

ONCE, best change by German all around n. watchmaker, jewelry repairer, engraver, am and fancy monograms, old English, black, rnamental, stone and diamond setter, window immer, etc., who can deliver the goods; hours, ght to six; $35 per week; go anywhere. W. Lambert, 718½ W. Saratoga St., Baltimore, d.

NTED, position and to put interest in estab hed business, by exceptionally fine all-around tchmaker, jeweler, engraver and optician; have ean, new, up-to-date small stock of jewelry, atches, etc.; age 32; New York City experi ce; salary $25; middle Atlantic or New Eng nd States. "Partner, 1377," care Jewelers' rcular-Weekly.

EXPERT watchmaker, engraver, optician and lesman, 17 years' experience; best references; can make your repair department pay; have ade a study of taking in and delivering work; othing less than $30 per week considered; I ave worked for the people I am with 4½ years, ey are going out of business. "A., 1451," care welers' Circular-Weekly.

POSITION as manager, salesman, watchmaker or optician, traveling preferred; 17 years' jewelry experience, handling medium and finest trade; best references. "T. E., 1501," care Jewelers' Circular-Weekly.

EXPERIENCED traveling salesman, age 30, seeks position; has covered the middle west and Pacific Coast with gold jewelry line for several years; clean and successful record can be proven. Address "S. S., 1549," care Jewelers' Circular-Weekly.

WELL EDUCATED watchmaker, with exceptional abilities and chronometer adjusting experience with the best Swiss, English and American manufacturers, wants a situation for the Winter or permanently in Manila, Panama or the Greater Antilles; perfect health; good buyer, manager and rapid mechanics, with best lathes and tools; speaks English and Latin languages; high class North and Central American references. "V., 1453," care Jewelers' Circular-Weekly.

EXPERT WATCHMAKER, clock repairer, jeweler, silversmith, plater, colorer, finisher, also some knowledge of optics, salesman, honest, sober, married, 22 years at bench, would like change Oct. 1 as foreman, all around man or watchmaker only; New York preferred; $25 to $35 weekly expected; educated and graduated master from the best watchmakers' school abroad, five-year course; can speak German also five other languages. Write "Tiffany Hustler, 1454," care Jewelers' Circular-Weekly.

I AM OPEN for a position as buyer, manager, salesman or correspondent with a first class house; have clean, successful record of 15 years and exceptional experience in diamonds, watches and jewelry and mail order and half-tone catalogue work; am familiar with up-to-date advertising methods and mediums, printing, engraving, etc., and know how to move merchandise by personal or mail solicitation; am 38 years of age, unincumbered and will be ready for business by Sept. 1. Address "Buyer, 1412," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

Side Lines Wanted.

A LARGE manufacturer of silver deposit ware would like to secure some good side lines; the entire United States thoroughly covered, with competent salesmen. "R. O., 1543," care Jewelers' Circular-Weekly.

JEWELRY SALESMAN, with established trade in New York State and New England, wants line of Providence light gold filled jewelry, either as side line or whole time; now carrying solid gold line. Address "Hustler, 1475," care Jewelers' Circular-Weekly.

Help Wanted.

WATCHMAKER; must have own tools and best reference. J. Bendix, 800 Third Ave., New York.

WANTED, watchmaker, single, Hebrew, with good references. "A. B., 1460," care Jewelers' Circular-Weekly.

WANTED, salesman to sell cut glass as a side line. Newark Cut Glass Co., 60-62 Arlington St., Newark, N. J.

WANTED, several good watchmakers; will pay good salaries. Apply United Watch Co., 256 Madison St., Chicago, Ill.

WANTED, first class watchmaker and engraver; own tools, best of reference; permanent position. W. W. Howe, Clearfield, Pa.

JEWELERS WANTED on silver and gold jewelry. Apply Van Dusen & Stokes Co., 1123 Chestnut St., Philadelphia, Pa.

WANTED, sober, industrious watchmaker; permanent position to right man; salary, $15. Clawson & Brown, Belle Vernon, Pa.

WANTED, young man, experienced; wholesale jobbers' references required. Write Harris & Schuster, 9 Maiden Lane, New York.

WANTED, young man to do clock work and assist watchmaker; state salary and references. Address P. O. Box 377, Columbus, O.

FIRST CLASS watchmaker at once, optician preferred; give references and details in first letter. Address J. P. Bader, Clarksdale, Miss.

WANTED, reliable material and tool man; good place for man with ability; send references. "T. B., 1394," care Jewelers' Circular-Weekly.

WANTED, a first class watchmaker; none but a young American need apply. Address "Mississippi, 1529," care Jewelers' Circular-Weekly.

A1 WATCHMAKER and engraver, at once; send reference and sample of engraving in first letter; will pay $25 a week. Fritz Hoefer, Aurora, Nebr.

WANTED, New York City salesman for wholesale jewelry house; only those with established trade need apply. "X., 1434," care Jewelers' Circular-Weekly.

WANTED, a competent watchmaker, plain engraver, also wait on trade; permanent position to the right man. W. F. Antemann & Son, Albany, N. Y.

WATCHMAKER, clock and jewelry repairer, must be good workman, sober, industrious, one who can wait on trade; salary, $15. Warren & Aden, Paris, Tenn.

WANTED, a good plate and jewelry engraver with some experience of stationery; good, liberal wages to right party. "O. O., 1508," care Jewelers' Circular-Weekly.

PLATINUM WORKER who can design also set diamonds; will give interest in business to the right man. Address "N. U., 1534," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker, engraver, jeweler and optician, in prominent southern city; salary, $25 per week. Address Jonas Koch, 37 Maiden Lane, New York.

WANTED, first class engraver and jewelry repairer; steady position; send sample of engraving and references in first letter. Hanson Jewelry Co., Princeton, Ill.

WANTED, a first class engraver; permanent position to right party; must be rapid; give references and salary wanted in first letter. Arthur A. Everts Co., Dallas, Tex.

AT ONCE, first class jeweler, experienced on old and new work and repairing, diamond and all kinds of stone setting; steady position. Louis Weber & Son, Lancaster, Pa.

FIRST CLASS watchmaker, good engraver and jeweler; permanent position; state salary and references in first letter. Samuel Phillips, 232 Atlantic St., Stamford, Conn.

WANTED, first class letter and monogram engraver; fine position for steady, sober man; good salary; send samples and references. Bullard Brothers Co., St. Paul, Minn.

WANTED, first class watchmaker, jeweler and engraver, by old established house; state age, married or single, salary desired, experience, etc. A. Dunn & Son, Fort Plain, N. Y.

WANTED, A1 salesman and window trimmer; one who is an optician preferred; must have best of references. Address "New England, 1462," care Jewelers' Circular-Weekly.

WANTED, by Sept. 15, good watchmaker, jeweler and engraver; sober, industrious, attentive young man; state age, experience, salary and send sample engraving. R. B. Tubb, Sparta, Tenn.

WANTED, young man, store experience, watchmaker, assist on clock and jewelry repairing; one who can engrave preferred; salary and reference in first letter. H. W. Wood, Haverhill, Mass.

WANTED, engraver, one who can do watch and clock repairing, also understands optics; permanent position; for one of the large cities of Pennsylvania. L. W. Rubenstein, 54 Maiden Lane, New York.

WANTED, watchmaker and engraver; must be first class workman; $25 per week, permanent position; send references, photo and sample of engraving in first letter. Chas. E. Davis, Great Falls, Mont.

WANTED, an experienced manufacturing jeweler who can do good enameling; state age, salary expected and kinds of work in which you are experienced. Address Porter & Wiser Jewelry Co., Kansas City, Mo.

WANTED, two traveling salesmen for the middle west to carry silver deposit line; small salary and commission; start at once; answer, giving references, experience, etc. "R. Y., 1544," care Jewelers' Circular-Weekly.

YOUNG LADY bookkeeper, capable of managing an office with a manufacturing jeweler in Newark, N. J.; state references and salary expected; all communications strictly confidential. "M. N., 1533," care Jewelers' Circular-Weekly.

WANTED, assistant watchmaker, clock and jewelry repairer, must be able to wait on trade and help about the store generally; send photo. and references in first letter; $12 a week to start. "F., 1519," care Jewelers' Circular-Weekly.

WATCHMAKER and salesman, must be thoroughly capable and of good address; permanent position with an old-established house and good salary; give references and experience. J. Wiss & Sons, 683 Broad St., Newark, N. J.

(Special Notices continued on page 100.)

Special Notices.

(Continued from page 99.)

HELP WANTED—Continued.

WANTED, experienced ring salesmen; salary or commission; mention territory covered. King, Raichle & King, ring manufacturers, Buffalo, N. Y.

WANTED, first class jeweler and stone setter, capable of making and setting platinum cluster work, casting and fine repairing; also want A1 jewelry repairer, good, fast workman; steady work all year round; state salary expected. Silvers & Woods, 28½ Whitehall St., Atlanta, Ga.

FIRST CLASS watchmaker, engraver preferred; must be competent on railroad watches; plenty of work and permanent position to suitable man, city of 20,000; send reference, age, experience and state salary wanted; full particulars in first letter. C. W. Se Legue, 402 Broadway, Logansport, Ind.

WANTED, at once, first class watchmaker to take charge of repair department; large watch inspection; position permanent; $25 per week to start; give experience and reference. A. Graves Co., George Wood, Manager, 93 S. Main St., Memphis, Tenn.

$25 WEEKLY and liberal commission for experienced refractionist and edge grinder; none but A1 applications considered; permanent position. Apply Albert Pfeifer & Bro., Little Rock, Ark.

WANTED, at once, a strictly first class watchmaker and engraver; must be sober and reliable and of good appearance and able to turn out high class work only, and know how to take in work; send samples of engraving and full particulars in first letter; a fine and permanent position for a good man; salary $30 per week. Sanders Bros., Paris, Tex.

IMPORTERS want, Jan. 1, salesman, with established trade in middle west and south; good salary to capable man; address, in strictest confidence, "Loose Diamonds, 1390," care Jewelers' Circular-Weekly.

A CALIFORNIA HOUSE to sell our fine gold filled jewelry line in the far west and coast on a commission basis or carry the accounts themselves; we make only the latest up-to-date novelties in general jewelry, quick sellers; fine Elk goods a specialty; also a man for the south to handle our line on a commission basis; 15 per cent. commission paid. Schickerling Mfg. Co., 391 Mulberry St., Newark, N. J.

WANTED, a first class silversmith; wanted a silver chaser and embosser; wanted an engraver who can cut for enamel and thoroughly understands the work in connection with the manufacture of Masonic and society jewels; positions offered are permanent to capable, intelligent and industrious workmen. Address, with references and all particulars as to experience, salary wanted, etc., to Jos. Mayer & Bros., Seattle, Wash.

DESIGNER WANTED by manufacturers of high grade sterling silver hollow and flat ware lines; only those having had experience in designing successful selling patterns will be considered. Address, stating experience, etc., "X., 1489," care Jewelers' Circular-Weekly.

WANTED, a first class matcher and finisher, must be accustomed to high grade work and have factory experience; to a good hustler capable of taking charge of room we can offer a steady position; must be sober and reliable. Address "L. B., 1286," care Jewelers' Circular-Weekly.

Wanted to Purchase

WANTED, a complete set of watchmaker's tools, cheap. Apply "A.," 640 Main St., Braddock, Pa.

WANTED, second hand jewelers' wall and counter cases; give full description, length of time used and price. "Robert H.," 18 Irving Place, New York.

WANTED, business location; store room and fixtures in city of 25,000 or over; Ohio, Pennsylvania or New York States preferred. "F. E. T., 1495," care Jewelers' Circular-Weekly.

WANTED, one dozen sterling medium weight Kenilworth dessert forks made by International Silver Co.; pattern has square leading around edge; give weight and price. O. J. Fuchs, Chillicothe, O.

Business Opportunities.

JEWELRY STORE for sale with or without stock, in best location in city. 140 Third Ave., New York.

50 GROSS scarf pins, assorted styles, $3.37 per gross, cash with order. Dan I. Murray, broker, 3 Maiden Lane, New York.

FOR SALE, an exceptionally clean and well selected stock of jewelry, in Bloomfield, Nebr.; only one other stock in the city; no better opportunity in the State. Write to E. W. Pohlmann, Bloomfield, Nebr.

DIAMONDS at great bargains, $45 per carat and up; mounted rings and other diamond jewelry bought from private people sold at half the regular price; sent on memo, bill to rated dealers, sold for cash only. Dan I. Murray, 3 Maiden Lane, New York.

ONLY JEWELRY STORE in city of 3,500 population; lights, waterworks, large public works, three railroads; new stock, modern fixtures, will invoice about $2,500; good reason for selling; a fine opening; no trades, only cash considered. G. E. Ellis, Johnston City, Ill.

500 DOZEN enameled Dutch collar pins, $1.87 per dozen; 200 dozen enameled belt pins, $3.37 per dozen, cash with order; send P. O. order, no personal checks taken on these orders, profits too small to pay the exchange. Dan I. Murray, broker, 3 Maiden Lane, New York.

FOR SALE, all or one-half of good repairing jewelry and optical business; only two stores in manufacturing town of 6,500 in Indiana; best location; clean stock; invoice $5,000; best reasons; snap for someone; must have someone soon. Baldwin, Miller Co., Indianapolis, Ind.

FOR SALE, at once, a well established jewelry and optical business, all new goods and new fixtures, in town of 3,500; nine saw mills, good crops; will sell at 75 cents on the dollar; don't write unless you mean business; bad health is the cause for selling; write soon. E. A. Short, Prescott, Ark.

FOR SALE, a good paying jewelry and optical business in a town of 1,200; stock will invoice $1,500, fixtures $300; will reduce to suit purchaser. Chas. M. McKee, Goodland, Ind.

CASH FOR STOCKS; send your surplus watches, diamonds and jewelry to me and get money by return mail; I pay highest prices; bank references. Emil Noel, 550 E. 46th Place, Chicago, Ill.

GET QUICK ACTION and immediate cash for surplus diamonds and watches, liberal prices paid; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

ADMINISTRATOR'S sale: jewelry and optical business of the late Frank Eltzroth; fixtures and practically entire stock new, purchased within four months; complete outfit of tools and materials; in live city with rich surrounding country; exceptional opportunity; to settle estate, price $3,500. Write quickly to Mrs. Lola Eltzroth, Administratrix, Elkhorn, Wis.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

ABSOLUTELY the best proposition for a good man; jewelry stock and fixtures, invoice at present about $6,500, usually carry $10,000 to $12,000; best location in town, with good lease, next door to post office and leading hotel; 14 manufacturing industries with $85,000 payroll per week; will reduce stock to suit purchaser; must sell at once; investigate personally if you can, not write. J. Shaul, Raymond, Wash.

Exchange.

FOR SALE or trade, 64 acres, Donaphin County, Kans., land worth $75 per acre; $900 encumbrance; within six miles of Troy, the county seat; 30 acres walnut timber, 30 acres in corn, four acres alfalfa, entire tract suitable for orchard, alfalfa or small fruit; will exchange for a $3,000 stock and fixtures. 613 W. 3 St., Ottawa, Kans.

For Sale.

WATCHMAKERS and jewelers, special notice: it is to your advantage to read the Le-Boa[illegible] page 74 of this issue.

A COMPLETE OUTFIT of fine mahogany jewelry fixtures of the best make, as good as new, all plate glass and in fine condition. For particulars write P. Present, Rochester, N. Y.

FOR SALE, a genuine Chicago Watch Tool Co. modern outdoor electric flasher watch sign, complete with written guarantee, at a bargain. Address "A. G., 510," care Jewelers' Circular Weekly.

FOR SALE, one large Mosler modern burglar proof safe, cost $335; will take $300; outside dimensions, not including legs, 35 inches deep, 37 inches wide, 54 inches high. C. P. Mingst, Evansville, Ind.

FOR SALE, 100 Seth Thomas specially made eight-day clock movements, made to wind on the back, especially adapted for advertising clocks; will sell cheap. Apply Castelberg's National Jewelry Co., 106 N. Eutaw St., Baltimore, Md.

FOR SALE, at a bargain, one large Oliver power gold rolling mill, one sweep crusher, one sweep sifter, three fine gold counter scales, one Edison rotary mimeograph; all in first class condition. Automatic Mfg. Co., 1945 Park Ave., New York.

TWO hand rolling mills, one flat, rolls 4 x 2½, price $20; one plain ring and flat mill combined, three rolls, price $15; watchmaker's bench, old style, $3; hanging watch sign, $6. Address W. Zimmerman, 81 Montgomery St., Poughkeepsie, N. Y.

FOR SALE, cheap, eight plate glass, birch, mahogany finished ten ft. show cases, mirror back, with tables to match; also one solid mahogany plate glass center display case, 8x6x2½ feet, with marble base; all in good condition. Emil H. Leffert, jeweler, Council Bluffs, Ia.

To Let.

TO LET, desk room and part of office, elevator, safe, telephone, no office boy required. Room 54, 7 Maiden Lane, New York.

PART OF OFFICE to let, suitable for watchmaker, chaser or diamond dealer; very light. J. M. Rossi, Room 5, 20 Maiden Lane, New York.

DESK ROOM and part of office in Broadway-Maiden Lane building; prefer representative for eastern manufacturer's line. "I., 1370," care Jewelers' Circular-Weekly.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

SEALED BIDS invited on part or complete stock of diamond jewelry appraised at $15,000 for the benefit of creditors of S. Karger, bankrupt, formerly at 51 Maiden Lane; can be inspected daily from 11 A. M. to 4 P. M. until Friday, Aug. 27, 1909, at the office of H. A. Groen & Co., 52 Nassau St., New York.

PATENT DEPARTMENT

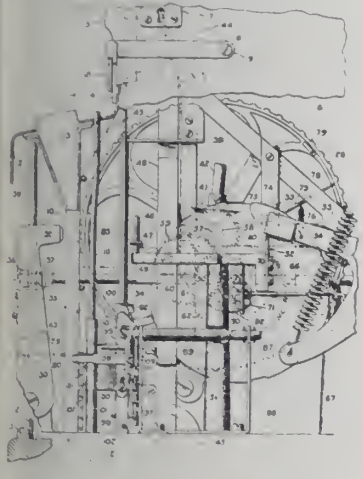
[WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

PUBLISHED AUG. 10, 1909

930,357. TIME RECORDING MECHANISM. John Dey and Alexander Dey, Syracuse, N. Y., assignors to Dey Time Register Co., Syracuse, N. Y. Filed July 10, 1905. Serial No. 268,932.

A time recorder including in combination time recorded marking devices; means for producing records therefrom, means, including a rotary driving



member, for making records of different classes of marks having distinguishing characteristics; means adapted to lock said driving member; and time-controlled means adapted to release the same.

930,429. TICKET-CASE. Hermann Stephan, New York. Filed March 5, 1909. Serial No. 481,225.

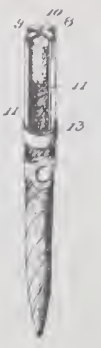
A self-fastening ticket-case constructed wholly of sheet metal with a smooth exterior and having, in combination, a rectangular body part constructed with a hinge member and a ticket outlet at opposite ends and with a pair of inwardly bent



side portions near its outlet end, a hollow lid hinged to said body part and provided with slots in its lateral edges arranged to interact with said side portions and with longitudinal slots in its top and bottom, a ticket supporting follower within said body part parallel with the bottom of said lid, a spring having upwardly pressing ends interposed between said follower and the bottom of said body part and attached centrally to the latter, and a slidable ejector within said lid constructed with a thumb engaging and ticket engaging portions extending through the slots last named respectively.

930,576. ASH-GUARD FOR CIGARS. Tony A. Tubbs, Treadwell, Alaska. Filed April 10, 1909. Serial No. 489,083.

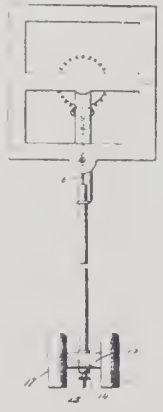
An ash-guard for cigars, comprising a pair of wires arranged at right angles to each other and secured together centrally of their ends, the ends



being bent to form a cage adapted to surround the end of the cigar.

930,664. CLOCK-PENDULUM. Linden S. Hazard, East Orange, N. J. Filed June 5, 1908. Serial No. 436,762.

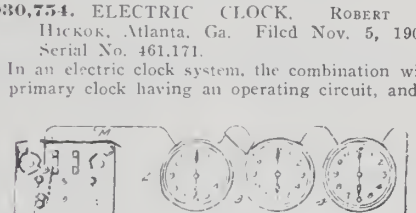
A clock pendulum consisting of a series of rods or members of segmental form in cross-section adapted to be fitted together to provide a unit of circular or cylindrical form, a case or covering



for said unit, a threaded stem depending from the lower portion of the pendulum, a bob adjustably supported on the rod or stem, means for adjusting the bob on the rod or stem, and means for connecting one end of one segment to the clock mechanism.

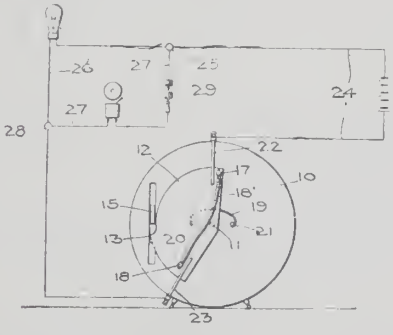
930,754. ELECTRIC CLOCK. Robert D. Hickok, Atlanta, Ga. Filed Nov. 5, 1908. Serial No. 461,171.

In an electric clock system, the combination with a primary clock having an operating circuit, and a



secondary clock having an operating circuit in shunt to said circuit, of means controlled by the primary clock to simultaneously close both circuits.

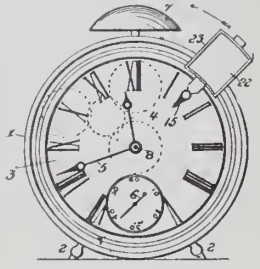
930,871. TIME-CONTROLLED ELECTRIC DEVICE. Waldron J. Lunger, Elm Creek, Nebr. Filed July 24, 1908. Serial No. 445,177.



A device of the class described comprising a clock, a disk disposed upon the extension of a shaft of a clock, contact members disposed on said disk, contact members carried by the clock, a shoulder on said disk, an arm carried by said clock for engagement at times against said shoulder for rotating said disk and bringing said contacts together and circuits connected with said contacts.

930,939. ALARM-CLOCK. Joseph B. Connolly, Washington, D. C. Filed Feb. 24, 1909. Serial No. 479,747.

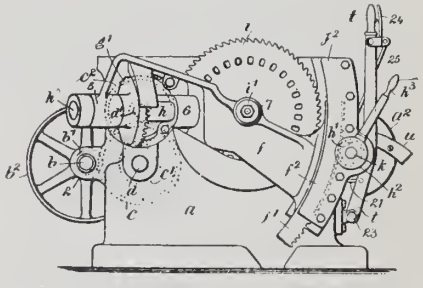
The combination with an alarm-clock, of a movable arm connected to and adapted to simultaneously operate the alarm winding and alarm setting mechanism and a memorandum tablet carried by said arm.



REISSUES.

13,004. MACHINE FOR SAWING METAL. Charles A. Juengst, Croton Falls, N. Y., assignor to Higley Machine Co., Croton Falls, N. Y. Filed June 9, 1908. Serial No. 437,603. Original No. 870,180, dated Nov. 5, 1907, Serial No. 249,177.

In a metal sawing machine, the combination with a gravity moving saw frame and saw and the saw feed engaging, operating and releasing devices, of



devices which upon the release of the feeding and operating devices automatically come into engagement with and hold the gravity moving saw and saw frame and gradually return the same to an initial position.

DESIGNS.

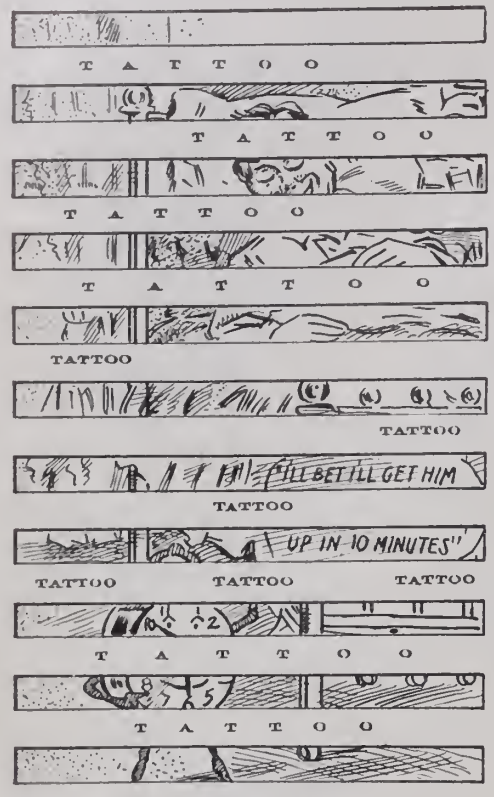
40,204. EMBLEM. Robert M. Graham and Harry T. Hoag, Los Angeles, Cal. Filed March 1, 1909. Serial No. 480,803. Term of patent 3½ years.



40,205. HEAD OF CUFF-PINS OR SIMILAR ARTICLES. Albert E. Dixon, Providence, R. I., assignor to B. A. Ballou & Co., Inc.,



WRITE FOR FREE BOOKLET.



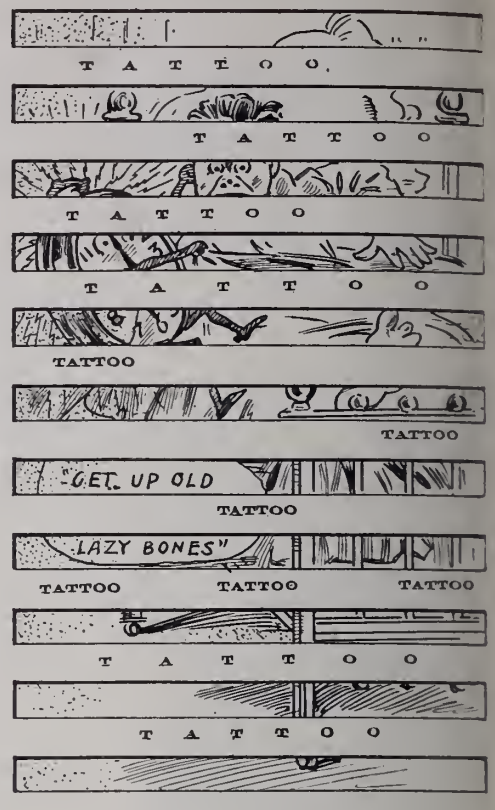
PULL

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The NEW HAVEN CLOCK CO., New Haven, Conn., U. S. A.

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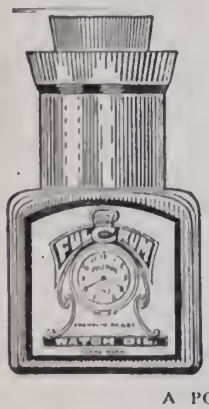
WRITE FOR FREE BOOKLET.



PULL

There is No Tattoo but the New Haven TATTOO.
The NEW HAVEN CLOCK CO., New Haven, Conn., U. S. A.

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At last a satisfactory Watch and Clock Oil can be obtained. One which will hold its lubricating efficiency—which will not gum—which will not evaporate—which will not become rancid or discolor—which will not corrode the pivots—which does not contain a trace of acid. The solution of the watchmaker's difficulty has been found in

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35c. PER BOTTLE For Sale by all Jobbers $3.75 PER DOZEN



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PATENTS

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HENRY M. ABRAMS CO.
717 Market St., SAN FRANCISCO

Providence, R. I. Filed March 1, 1909. Serial No. 480,796. Term of patent 7 years.

4206. HEAD OF CUFF-PINS OR SIMILAR ARTICLES. Albert E. Dixon, Providence,



R. I., assignor to B. A. Ballou & Co., Inc., Providence, R. I. Filed March 1, 1909. Serial No. 480,797. Term of patent 7 years.

4207. HEAD OF CUFF-PINS OR SIMILAR ARTICLES. Albert E. Dixon, Providence,



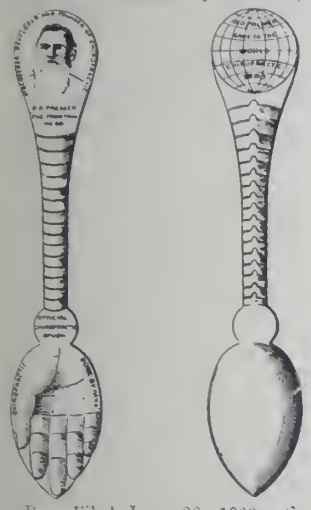
R. I., assignor to B. A. Ballou & Co., Inc., Providence, R. I. Filed March 1, 1909. Serial No. 480,798. Term of patent 7 years.

4208. BELT-BUCKLE. Louis M. Rosenberg,



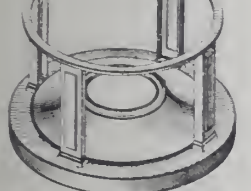
New York. Filed May 14, 1909. Serial No. 496,081. Term of patent 14 years.

4210. SPOON. Newton J. Baxter, Parnas-



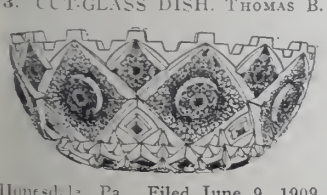
sus, Pa. Filed June 26, 1909. Serial No. 504,626. Term of patent 14 years.

4211. CHAFING-DISH STAND. Alfred H. S. Swan, Rochester, N. Y., assignor to the



Rochester Stamping Co., Rochester, N. Y. Filed May 27, 1909. Serial No. 498,772. Term of patent 7 years.

4213. CUT-GLASS DISH. Thomas B. Clark.



Honesdale, Pa. Filed June 9, 1909. Serial No. 501,216. Term of patent 7 years.

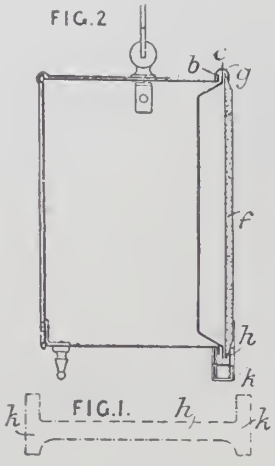
BRITISH PATENTS.

(Abridgments of Specifications, 1908, from *The Illustrated Official Journal.*)

ISSUE OF AUG. 4, 1909.

7,927. CLOCK CASES. J. Jaeckle, Schwenningen-on-the-Neckar, Germany. April 9.

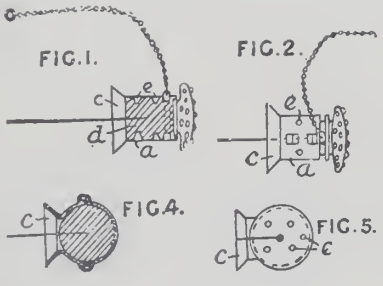
The beveled glass front *f* and the rim *c* are held against the flanged edge *b* of the clock case by means of a trough-shaped strap *g*, which is passed round the top and side edges. The bottom edge



is secured by a trough-shaped piece *h*, having at its ends similarly shaped cross-pieces *k*, the upper parts of which embrace the ends of the strap *g*, while the lower ends serve as the front feet for the clock.

7,967. HAT-PINS. F. Hursthouse, London Road, Manchester. April 10.

Point protectors for hat-pins contain a rubber or like filling *d* held by ornamental indentations *e*



in the metal casing *a*, which is outwardly flared at *c*. Various means of securing the protectors to the hat, either singly or in twos, are described. Figs. 4 and 5 show spherical modifications of the protector.

Applications filed July 19 to July 24, 1909.

16,762. IMPROVEMENT IN DECORATIVE GLASS. Theofhile Pfister, London.

16,870. IMPROVEMENTS IN HAT-PINS. Frederick Alfred Rhodes, Birmingham.

16,914. IMPROVEMENTS IN HAT-PINS. Vanna von Zander, London.

16,944. IMPROVEMENTS IN FITTING WATCH OR CLOCK MOVEMENTS TO CLOCK OR OTHER CASES. William Edward Tucker and H. Williamson, Ltd., London.

17,069. IMPROVEMENTS IN HAT-PINS. Alfred Henry Crouch, Birmingham.

17,212. IMPROVED MEANS FOR COMPENSATION-CLOCK PENDULUMS HAVING AN ALTERNATING ROTARY MOVEMENT. Claude Grivolas, Jr., London.

17,222. IMPROVEMENTS IN MEANS FOR USE IN THE PROCESS OF DECORATING EARTHEN AND OTHER WARE. John Thomas Fell, Manchester.

17,231. HAT-PIN. William Parkinson, Pendleton, Manchester.

17,247. IMPROVEMENTS IN OR RELATING TO BROOCHES, SAFETY-PINS AND THE LIKE. George Christian Forster, London.

Complete specifications accepted July 28, 1909.

1908.

16,021. TIE CLIP OR RETAINER. Eliot.

1909.

9,462. WATCHES OR CLOCKS. Loebel.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

TRADE-MARKS PUBLISHED AUG. 10, 1909.

Ser. No. **42,512.** (CLASS 14. METALS AND METAL CASTINGS AND FORGINGS.) Paul S. Reeves & Son, Philadelphia, Pa. Filed May 19, 1909.



Particular description of goods.—Bronze ingots and bronze castings.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by Davis & Davis, Patent Attorneys, New York.]

Patents expired Aug. 16, 1909.

480,814. STEM-WINDING WATCH. Friedrich Frey, Stuttgart, Germany.

480,950. ALBUM-CLASP. John C. Koch, Berlin, Germany.

480,953. PICTURE-FRAME. John Mauerhofer, New York.

481,031. ART OF AMALGAMATING SILVER ORE. Alexis Janin, San Francisco, Cal.

481,116. LADY'S SHOPPING-BAG. Henry C. Milligan, South Orange, N. J.

481,117. FASTENER FOR PICTURE-FRAMES. Charles F. Naegele, New York, N. Y.

481,142. SUPPORTING-HOLDER FOR GLASS-MOLDS. Ulysses S. Huggins, Washington, Pa.

Designs issued Aug. 19, 1895, for 7 years.

36,009. RING. Andreas Becker, Vailsburg, N. J.

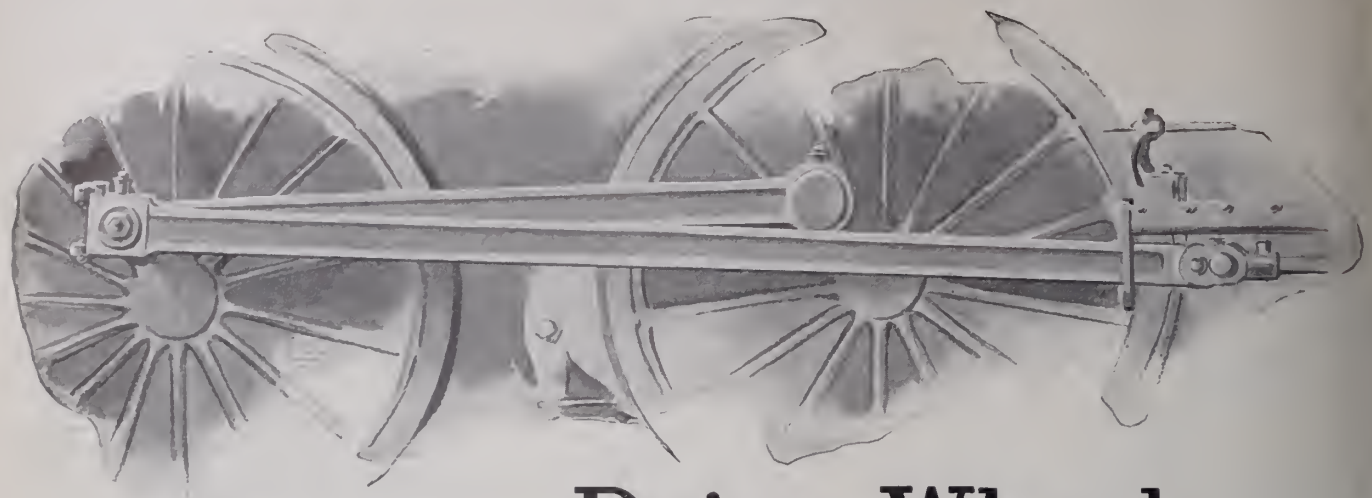
36,010. HANDLE FOR BUTTON HOOKS, PAPER CUTTERS OR SIMILAR ARTICLES. Theodore W. Foster, Providence, R. I.

36,011. BACK FOR TOILET BOXES, MIRRORS OR SIMILAR ARTICLES. Theodore W. Foster, Providence, R. I.

Designs issued Feb. 13, 1906 for 3½ years.

37,817. BADGE. Richard A. Porter, Patchogue, N. Y.

37,818. BRACELET. John Bennett, Attleboro, Mass.





Drive-Wheels in Your Business

A line of Elgin Railroad Movements will prove a strong drive-wheel in your business. Not only will the Railroad Elgin command the patronage of railroad men in your district, but it will also attract *other* trade, for it is only natural that the man who wants a reliable timepiece will go where **the railroad man, whose duties require him to have a correct and durable watch, buys his.**

Briefly stated, these are the advantages of the Railroad

Elgin

Large plain hands and figures; large spring which will run longer on one winding than that of any other railroad watch; silver finish, metal dial easily seen in faint light—the only metal dial with inlaid figures of hard enamel (or, if preferred, watch can be had with plain enamel dial). The thinnest railroad watch made. Cased at the factory and timed in the case.

Another business drive-wheel is that Elgin is the most popular watch word everywhere—a popularity maintained by Elgin advertising and, in itself, a distinct asset to the dealer—to *you*.

Advertising in railroad magazines is creating a demand for the Elgin with the "49 silver dial" or the "49 enamel dial," and your stock should be in readiness to anticipate the demand. Your jobber or the Company will furnish prices on request.

These are the four grades and established retail prices as advertised:

GRADE		20 YEAR GOLD-FILLED	25 YEAR GOLD-FILLED
VERITAS	23 JEWELS	$46.00	$48.00
VERITAS	21 JEWELS	$43.00	$45.00
FATHER TIME (VERITAS MODEL)	21 JEWELS	$38.00	$40.00
B. W. RAYMOND " "	19 JEWELS	$34.00	$36.00

ELGIN NATIONAL WATCH COMPANY
Factories: Elgin, Ill., U. S. A.

New York Office, 15 Maiden Lane — General Offices, 181 Wabash Ave., Chicago

THE HOROLOGICAL REVIEW

The Relation of the Thickness and Length of the Mainspring to the Barrel.

(Translated from the German of KARL HARMS, in the *Deutsche Uhrmacher Zeitung.*)

OMPLAINTS are often heard of the buckling (creeping) of watch springs, ch buckled springs are distinguished in first place by their inferior quality, and, ndly, they are without exception too k. I do not wish to speak here only for good and expensive springs; for in fac- y-made watches especially the general of good springs on account of their h price will be attended with difficulty. even the cheapest springs in the cheap- watches must be properly selected. For s nothing else is necessary than atten- n in purchasing and in the choice of ings.

How shall we proceed in the selection of ngs? Apparently this is often done hout system. Some employ as strong a ing as possible to obtain more power. t they attain their purpose not with the of as thick a spring as possible, but by ans of a spring of a better quality. With good spring it is not necessary to resort such an artifice; it furnishes enough hout this. A spring of poor quality is ble to buckle or creep together already on insertion, much more likely at first nding.

The following is the best-known rule: e spring core or collet should occupy -third of the diameter of the barrel, the f of the remaining *diameter* should be upied by the spring. This rule, how- r, is not correct; but it merits here es- ial notice because it differs only in one rd from the right rule. The right pre- iption is: The spring core should occupy -third of the diameter of the barrel; of remaining *surface* the spring should oc- y one-half. The words "diameter" and rface" have probably been originally founded in a translation from the nch. It may even still be possible to w where and when this error took place. ween the two precepts there is, however, reat difference, as may be perceived from accompanying sketches.

ig. 1 shows the breadth of the space in barrel a properly selected spring should upy. Fig. 3 shows how broad the space is when the spring is inserted according to "tripartite division" precept. The dif- nce is at once apparent. It is still more dent, however, when both springs are wound up. Fig. 2 shows the correct spring as it looks when wound; Fig. 1 a wound spring selected like the spring in Fig. 3, according to the "tripartite division" rule.

Proof of the assertion that springs, in accordance with Figs. 1 and 2, were correctly selected, I am unfortunately unable to produce. Others, better qualified, have

FIG. 1. FIG. 3.

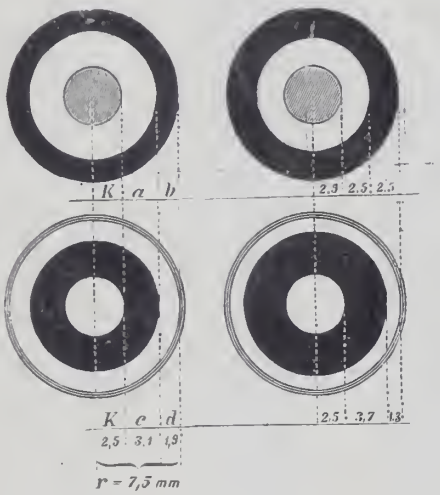


FIG. 2. FIG. 4.

doubtless done this. To what an extent this false precept has been disseminated is proved by the fact that it is to be found even in Sievert, "Handbook for Apprentices" (sixth edition, page 137; in the last, carefully revised eighth edition of Sievert this error does not appear). In the "Uhrmacher am Werktisch" (Watchmaker at the Bench), however, it is disputed. From this work I learned the correct precept (first edition, page 166). Here also, on pages 164 and 165, the experiment is undertaken of determining the correct thickness and length of the spring by experiment.

The result of these investigations in the case of the "tripartite division" is comprised in the following words: "The spring is of the correct thickness and length when in a state of repose with about 14 coils on each side of the inner barrel wall; it occupies one-sixth of the diameter" (verbatim from "Sievert," sixth edition, page 137). These and similar precepts have but little value in practice, because they have no relation whatever to a measurement system, least of all to the customary spring standards (the forces). If in spite of this one desires to be guided by such rules, then it is a matter of trying out in place of measuring. I will now show how the thickness and length of a spring may be computed.

Comparing our two figures, 1 and 2 (the correct spring), we notice at once that the spring when wound occupies the same space that is left empty when the spring is relaxed, and *vice versa*. In both cases the ground plan of the spring is annular. The wound spring, however, has as many more coils as the collet has made revolutions in windings. When we, therefore, succeed in calculating the difference in the breadth of the two ring surfaces we need only divide this by the number of revolutions the barrel must make (in most watches this is six) and we have the *thickness* of the spring.

The ground surface of the spring (its longitudinal section) is equal to the superficial area of the barrel, less the cross section of the core divided by two. The longitudinal section of the spring divided by its thickness gives the *length* of the spring.*

Here we have not taken into consideration the inner free coils of the spring. The inner end of the spring, however, has so much influence on the calculation that we cannot neglect it. It can be considered in two respects. The first is, in the case of a spring like Fig. 1, to add the free lying coils to correct the cross section of these ends to the cross section of the core or barrel center and otherwise to calculate as above described. Thereby, however, we are departing from the precept that the spring should occupy half the free space. The most correct plan is in any event to consider the *innermost* coil of the spring in Fig. 1 as bent in the form in which it is shown in Fig. 5. The end of the spring that in Fig. 1 has one coil now has one and a half coils, or, in other words, the spring, although in the condition usually regarded as relaxed, already has half a coil wound. This may not always be correct, but can be taken as an average.

This half a coil the spring must and can-

*The length of the spring is measured by fastening a thin thread into the inner hole of the spring, then the spring is laid on a yielding surface (six to eight thicknesses of paper), the thread runs between the coils of the spring, on the whole an alarm-clock glass is pressed and the thread drawn tight. This process gives the length of the spring with an excess of a few millimeters.



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ot run down. If, therefore, six practical ils remain available we must take the dif rence between the two ring shaped springs Figs. 1 and 2, not as above given, as six. t as six and one-half coils.

Example: In a barrel with a clear di neter of 15 mm. and the prescribed collet core thickness of 5 mm. a spring to fit operly is to be inserted; the spring is to part six complete revolutions to the bar l. How thick and how long must the ring be? The appended figures, 1 to 5, e made in double size.

The superficial area of the barrel, the dius of which is 7.5 m., is

$r^2 \times n' = 176{,}625$ sq. mm. (1)

The cross section of e collet, the radius which is

r, = 2.5mm., is

$r^2 \times n' = 19{,}625$ sq. mm. (2)

The free area in the rrel is, therefore.... 157,000 sq. mm. (3)

The half of the free rface in the barrel, hich shall be covered the spring, and is



Fig. 5.

erefore equal to the ngitudinal section of e spring is conse iently ..... 78.5 sq. mm. (4)

In order now to as rtain the difference the breadth of the vo ring surfaces (b d c, Figs. 1 and 2) e radius æ + c (Fig) of the wound spring ust be calculated. he circular space in osed by the circum rence of the wound ring is obtained by ding the cross sec on of the core (result) and the cross sec on of the spring (re lt 4) together; this ves 98,125 square illimeters. A circu r space of this extent therefore also the ound spring in our xample) has a radius 5.6 mm. Deducting rom this the radius of e core, = 2.5 mm., e find the ring readth of the wound pring, which is..... 3.1 mm. (5)

The ring breadth of e *completely* relaxed pring we find when, from the radius of the barrel, K a b (Fig. 1), we deduct the two hitherto unchanged values K = 2.5 mm. and A = 3.1 mm. Therefore,

Radius K a b.....= 7.5 mm.
- K = 2.5 mm. + A
= 3.1 mm..... 5.6 mm.

Ring breath (b) of the relaxed spring.....= 1.9 mm. (6)

According to this, the difference in the breadth of the two ring surfaces amounts to.. 1.2 mm. (7)

The ring c must contain 6½ more coils than ring b. Each of these coils is equal to the *thickness of the spring*. This is approximately ..... 0.185 mm. (8)

The longitudinal section (thickness times length) of the spring is (result 4) ascertained to be 78.5 square millimeters. This cross section divided by the thickness gives the *length* of the spring as 425 mm. (9)

For other barrels having the same number of revolutions the relations of thickness and length of springs is in the same ratio to the foregoing results as the diameters of the barrels are to the diameter of the example, consequently to 15 millimeters. It is easy therefore to compile a table in which the clear diameter of the barrels, graded in half millimeters, may be supposed to be given.

Diameter d. of the barrel mm.	*Thickness of the spring 1/81 d 100ths of mm.*	*Length of the spring thickness × 2300, mm.*
8	9.9	228
8½	10.5	241
9	11.1	255
9½	11.7	269
10	12.3	283
10½	13.0	299
11	13.6	313
11½	14.2	326
12	14.8	340
12½	15.4	354
13	16.0	368
13½	16.7	384
14	17.3	398
14½	17.9	412
15	18.5	425
15½	19.1	439
16	19.8	455
16½	20.4	469
17	21.0	483
17½	21.6	497

This table applies, however, only to springs that are perforated on the outside. Where a bridle is used with the spring this bridle, directly and indirectly, deprives the spring of space. With a good bridle that occupies but little space the spring must be selected *one* number; in the case of a bad bridle that takes up much space *two* numbers thinner and somewhat shorter.

According to this it should be easy to select a well-fitting spring, especially if the watch spring manufacturers and supply dealers would do their share towards improvement. They need only to give up the former classification, according to "force" and (provided that the measurements that I have given are correct) to pack their springs, in addition to giving the breadth, according to the following statements: "Thickness, 18½ hundredths of a millimeter; length, 425 millimeters; fitting in barrels of 15 mm. clear diameter for six full revolution."

Also, when the springs, as hitherto, are sent out too long (I always found my good springs, according to above table, 20 to 25 per cent. too long) I consider the statement of the actual length very necessary. The excess can then easily be measured off from the outer end. I consider it better, however, to have the length in the correct proportion to the thickness. When we are then compelled to put in a thinner spring it will, it is true, not fill out the barrel; that, however, contrasted with existing conditions, is by no means so bad; among 100 watches of the ordinary run we usually find at least 95 in which the springs overcrowd the barrels.

So much regarding the installation of new springs. What are we to do, however, with old, ill-fitting springs, the replacement of which cannot be justified to the customer? Measure their thickness and determine the deviation as compared with a proper spring, with the help of the table. The presence of a possible bridle must also be taken into consideration, as indicated above. If the spring is, for instance, 5 per cent. *too thick*, it must be made 5 per cent. *shorter* than is given for such a barrel in the table. Measuring the length, it is true, is not very convenient; after a time, however, we shall have become familiar with the appearance, as illustrated in Fig. 5, and can undertake the shortening of the spring by sight measurement.

Before anything can be done in this respect it will, however, be necessary to have a discussion in which especially the spring manufacturers should participate and at which, above all else, they should state, according to what principles they have hitherto determined the proportion between the thickness and the length of the springs.

One more suggestion regarding the collet or barrel center. These cores in the cheap watches are made thinner now than formerly. To this must be added the fact that the hook is milled out of the core. The advantages of such a hook (its solidity and the spiral shape of the core I by no means overlook; but the spring often presses so tightly against the lining or bushing of the barrel as to cause the watch to stop. This defect frequently does not manifest itself until we insert a new, thinner (and therefore more flexible) spring. The old thick and stiff spring did not hug the core as closely as the new one. The collet or core in our example might safely be made 6 mm. thick instead of 5 mm. The measurements of the spring in such a case would require but slight modification.

Editor's Note:—The above proportions which have been laid down have omitted the consideration of tapered springs which are used at the present time by certain manufacturers of very fine watches.—H. R.

C. L. Marlenee, San Bernardino, Cal., has been visiting towns in the vicinity of that city in the interests of the Optical & Jewelry Mfg. Co., a new concern.

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Harlem's Curfew Again Tolls the Knell of Parting Day.

FIFTY years ago the good housewives of Harlem, N. Y., set their little old-fashioned clocks by the curfew bell which stands on a lofty hill in Mount Morris Park. Delinquent youngsters, too, with a predilection for staying out after dark, were summoned home as the curfew tolled the knell of parting day. The bell was later used as a fire alarm, and subsequently was silent for a long time until, in compliance with the wishes of old residents, a fireman from a nearby engine house rang the curfew, as in days of old, every day regularly at 8 A. M., noon, and at 9 P. M.

This continued for a time, but a spirit of indifference again prevailed, and once more the old bell was silent for 10 years until, Friday, Aug. 13, the Fire Commissioner, acting in accordance with a petition presented by Harlemites, again put into action the ancient tocsin. Now, by an electrical arrangement, the bell will be sounded every night as formerly, simply by pressing a button in fire headquarters.

The Time in Many Cities.

LARGE crowds have been attracted of late to the Broadway windows of the Raymond, Jaccard & King Jewelry Co., St. Louis, Mo., by the installation of a universal clock with 11 dials, showing the time in 20 large cities of the world, including St. Louis. The time may be seen instantly for each of the following cities, besides St. Louis: Paris and Calais, Berlin and Rome, London and Valencia, Spain; Washington, D. C., and Ottawa, Canada; Tokio, Japan, and Adelaide, Australia; Pekin and Hong Kong, China; Manila, P. I., and Port Arthur, China; New York and Valparaiso, Chili; Mexico City, Mexico, and Bismarck, N. Dak., and San Francisco, Cal. The clock measures 42 inches in diameter and weighs 200 pounds. It is built entirely of steel, with bronze gearing. The hands of the large dial operate those of the smaller dials synchronously, and the delicate construction assures accuracy on all dials. Each dial is half black and half white to represent day and night, in each case presumed to extend from 6 P. M. until 6 A. M. The dials show spaces for each of the 24 hours, and it takes that time for the hour hand to make the circuit. As in other clocks the minute hand revolves once in each hour. When it is 3:06 P. M. in St. Louis the clock shows it is 9:06 P. M. in London, 5:07 A. M. in Manila and 9:05 P. M. in Paris.

Charter Members of Colorado Horological Society.

THE Colorado Horological Society, which was recently organized, is working diligently for the technical and practical improvement of watchmakers and the promulgation of matters relating to horological science. The accompanying photograph shows the majority of the charter members of the new local organization in Denver. Among the members of the society are many master watchmakers. Emil Rose, president of the society, has for years been a personal friend and fellow workman of Mr. Church, master mechanic of the Waltham Watch Co. Mr. Rose is now delivering a series of lectures on the lever escapement. The membership also includes Irving B. Scott, Antone Kauffman, R. M. Beaman, J. C. Cottrell, Albert Moeller, W. C. Hansen, N. C. Nielsen, Max Garmatter, F. H. Maxwell, George Geer, J. L. Dahlin and J. L. Hansen.

The educational features of the organization are being emphasized and numerous lectures by the members will be delivered from time to time. It is believed that with well directed efforts the standard of watchmakers will be considerably elevated. All communications to the society should be addressed to Charles B. Krueger, assistant secretary, suite 1, Londoner block, Denver.

An attractive clock will shortly be installed in the tower of the proposed building to be erected by the Mission Savings Bank, in San Francisco, Cal. The base of the clock tower will be an exact reproduction of the old Mission Dolores, one of the oldest landmarks of the Mission, which has been ingeniously worked into use for a modern banking institution.



CHARTER MEMBERS OF THE DENVER BRANCH OF THE COLORADO HOROLOGICAL SOCIETY.

The Old Venice Clock Showing the Three Wise Men in Porcelain.

THE famous old astronomical clock in St. Mark's Square at Venice has been spoken of in these columns before, but it was not until recently that we were fortunate enough to obtain a photograph taken just at the time when the Three Wise Men of the East were passing in obeisance before the Madonna seated in a niche above the large dial. The three "Magician Kings," as they are called, are raising their hands to salute the Virgin holding the infant Jesus in her arms. An angel blowing a trumpet precedes them. This procession appears only at a certain hour of the day.



A FAMOUS CLOCK IN VENICE.

The hours are struck by the celebrated "Moors of St. Mark" on a large bell, which is not visible in the photograph, as it is situated on the top of the tower. The "Moors" are large figures of bronze and the story goes that in the 16th century one of them with a blow of his mighty hammer smashed the head of an imprudent sacristan who ventured too near to these terrible automatons to observe their functions.

This clock, constructed in 1495, is a very interesting movement of early skill in the construction of large complicated clockwork.

The stock of Abraham M. Slutzker, Johnstown, Pa., has been sold out by the constable to meet the demands of creditors.

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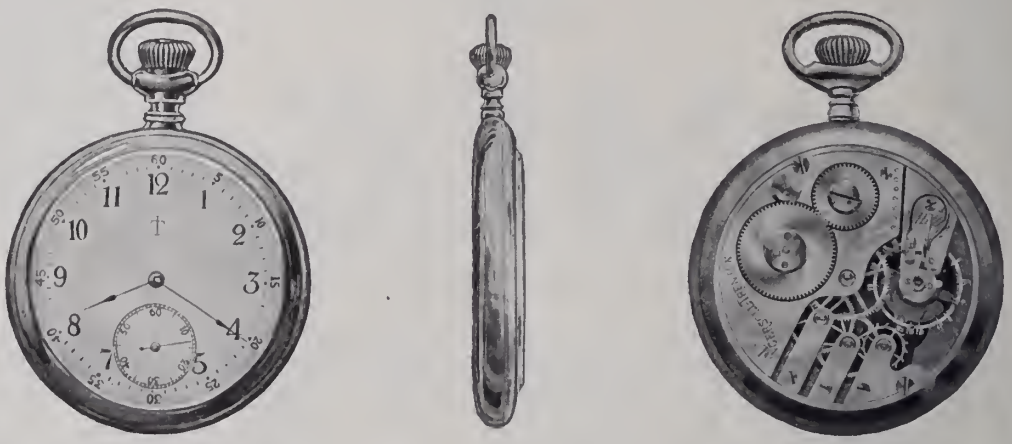
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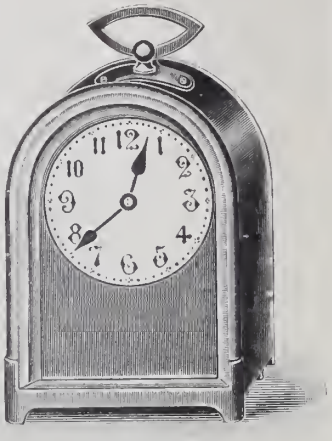
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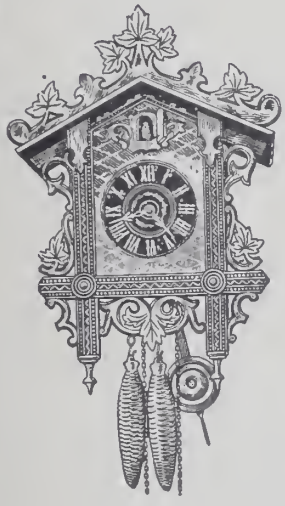
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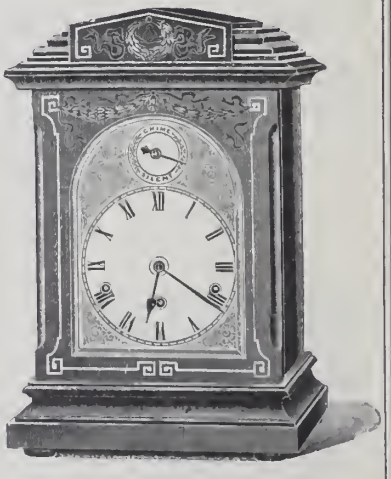
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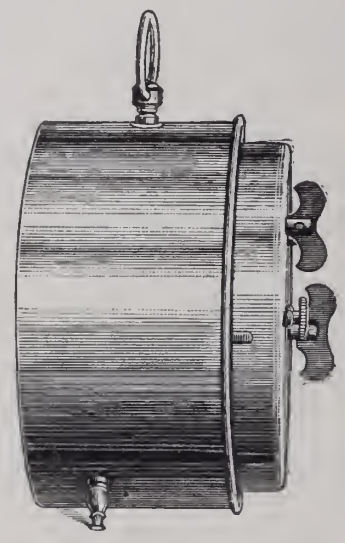
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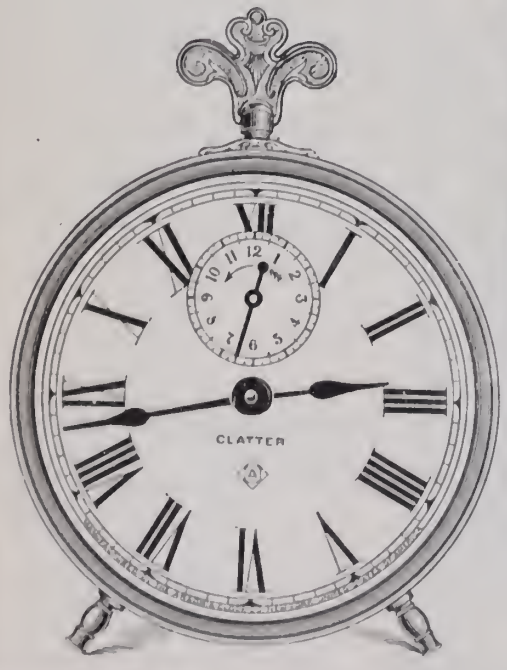
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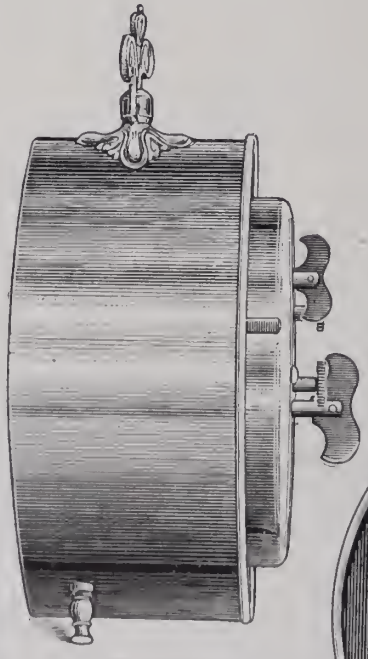




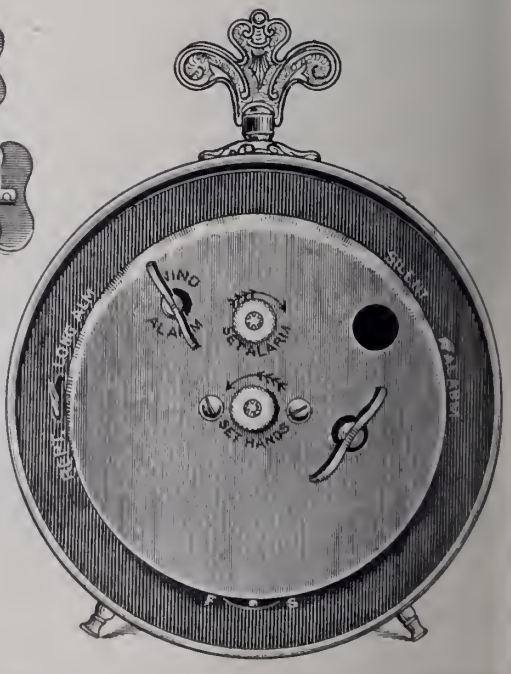
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Don't fail to avail yourself of this opportunity to see a complete line of up-to-date alarm clocks.

See coupon at bottom of page.



STANDARD.—30-hour time. Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

THE RATTLER.—30-hour time. Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case nickeled and highly polished.

LONG ALARM.—30-hour time. Six-minute Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

ALTERNATOR.—30-hour time. Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

THE E. INGRAHAM CO.

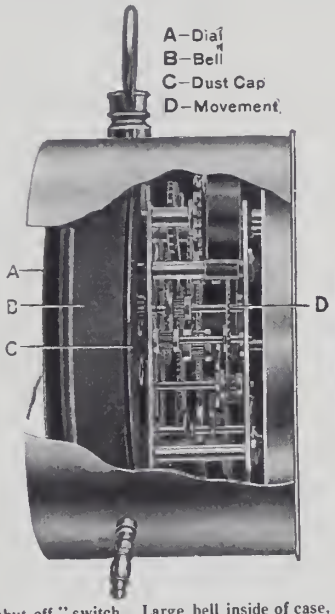
BRISTOL, CONN.

DI-ALTERNATOR.—30-hour time. Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch; extra large bell. Height, 7 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

"THE ALARM CLOCK WITH THE CONCEALED BELL"

See cut of interior view showing bell located entirely within the case. The unsightly visible bell eliminated. Bell cannot be disarranged or thrown out of adjustment.







SIREN.—30 hour time. Long Alarm (four minutes), with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass; Case, nickeled and highly polished.

VIBRATOR.—30-hour time. Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass silvered; Case, solid brass, old brass finish.

ROTATOR.—30-hour time. Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

TEAR THIS OFF AND MAIL TO-DAY

THE E. INGRAHAM COMPANY, BRISTOL, CONN.:

Gentlemen—Enclosed find $6.00. Please send me by express, prepaid, your "Introductory Assortment" of eight alarm clocks, consisting of "Standard," "The Rattler," "Long Alarm," "Alternator," "Di-Alternator," "Siren," "Vibrator" and "Rotator." Yours truly,

Name ..... **Address** .....



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

An Airship Window Display.

Prepared expressly for The Jewelers' Circular-Weekly.

UNIVERSAL interest is centered just at present in the problem of aerial navigation. Therefore this is an opportune time to use an airship device to exploit your window work, and it will prove to be an unusually attractive feature. A simple method of doing this is herewith illustrated and explained:

Fig. 1 represents an ordinary cardboard box. A long flat box, such as shirts are usually packed in will answer the purpose very well. Cover this box with gauze, pasted on smoothly in order to give it t appearance of canvas; run a dowel st (one of those light round pieces of w such as can be purchased in any hardwa store for five cents or less), through t box so that the ends project on either sic Fasten pinwheels made of silver gil pap to both ends of the stick, as shown in Fig

Figs. A, B and C show the method cutting and folding paper in making pi wheels, which, although very easy t d might be confusing to anyone not instructe Fig. A is a sheet of stiff paper, the dott lines showing where to cut. Fig. B is t same, with ends folded in. Fig. C sho the pin inserted, forming a complete pi wheel ready to be attached to the low stick.

Fig. 3 shows the "airship" suspended thin wires from the ceiling. If very th wire be used it will be almost invisib Arrange in different lengths so the "airsh will tilt to one side. This creates an a pearance of the entire apparatus movi when your fan from below is trained the pinwheels and the current of air sar them in motion, incidentally swaying t box representing the "airship."

The fan should be screened from t view of passersby; this can be done l placing large clocks or vases so that th will hide it. It is important to hide tl source of power as the mystery of the m tion is one of the main points of attract in all moving shows.

Fig. 4, which gives a general outline the window, shows how this can be a ranged. The great advantages of this di play are that it leaves the entire bas the window free for use in displaying go and, as the tendency of people is to loo down, after glancing up, after viewing tl attraction they must see the goods show and will possibly become interested in ther

The expense of this particular mechanic display is virtually nothing, excepting tl time required to construct it. It may l built during leisure moments and mad ready for use when the window is dresse

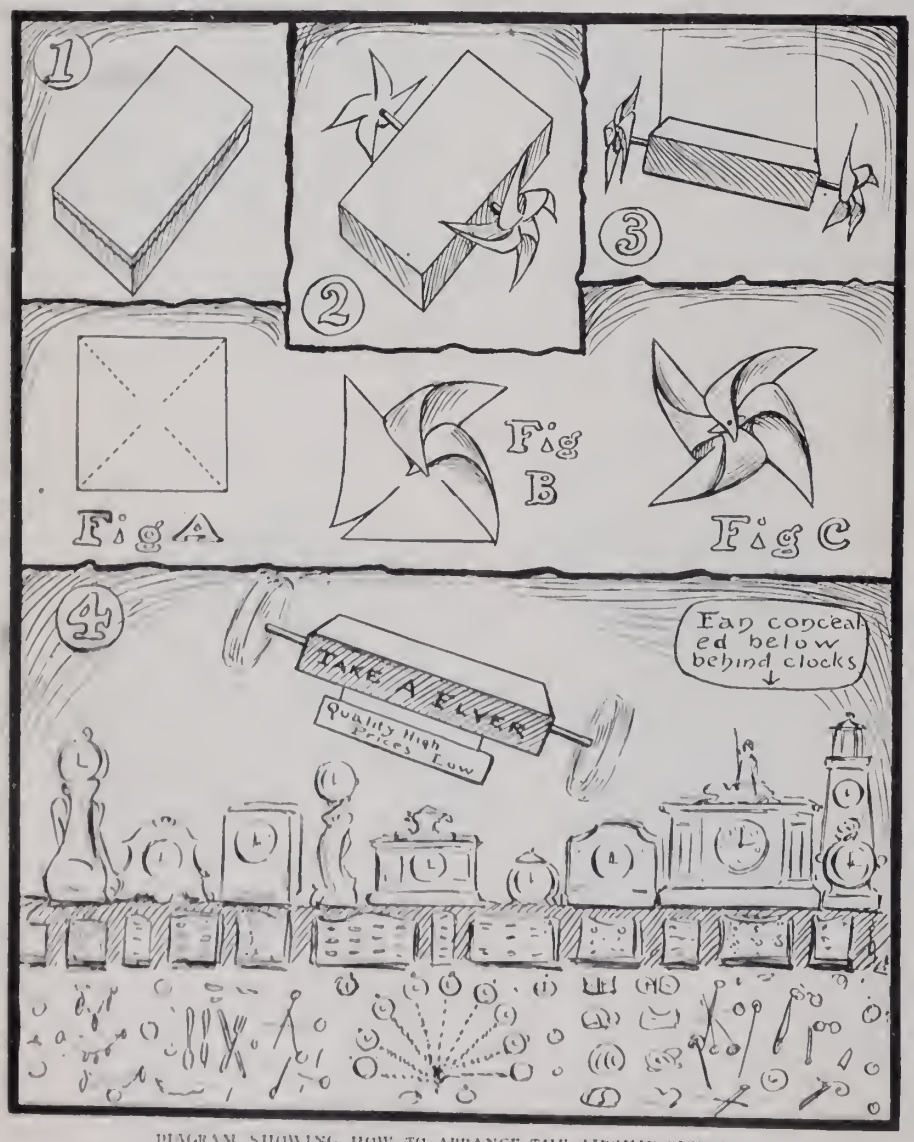


DIAGRAM SHOWING HOW TO ARRANGE THE AIRSHIP DISPLAY.

To Shop Here Is a Round of Pleasure.
These Are Good Values and They Don't Come High.
Quality High—Prices Low.
High-Grade Goods Flying Out at Low Prices.
Our Line Is as Novel as Airships, and Up to the Minute.
On Top Always With Best Values.

Signs to accompany the display migl read as shown herewith.

Storekeeping Department.

Personality—Publicity—Profit.

Address of STEELE F. ROBERTS, of E. P. Roberts & Sons, Pittsburg, Pa., before the Convention of the American National Retail Jewelers' Association, Omaha, Nebr.)

(*Continued from issue of Aug.* 18.)

THE fact is that while the manufacturer, wholesale and retail dealers in other lines turn their pital over from five to 10 times a year, the re- l jeweler barely turns his capital over once. e average jeweler we will say makes a profit nging from 25 to 40 per cent., and on a few y-priced articles 50 per cent.

Now, step out of your store and see what profit made in other branches of the retail business. an illustration, send your wife out on a shop- g tour to a first class department store in any ge city. She buys a hat or bonnet and is arged from 100 to 500 per cent. profi ; a dress, wn or coat, and pays from 100 to 200 per cent. ofit, shoes, gloves, hosiery, trimmings, etc., at to 100 per cent. profit; in fact, she receives returning home $500 worth of goods that really t the dealer $250.

A jeweler wishes to build a new house and es a contract for a new home. A contractor ilds it at a profit of from 15 to 25 per cent. and t a dollar of invested capital—all sub-contracts. e jeweler must have a piano, furniture, car- ts, curtains, pictures and china for the new me, and pays the dealers 50 to 150 per cent. ofit for these.

As a rule jewelers are good livers, and the wife ephones the orders to butcher, baker, grocer d market man, and you freely give up for these essities the same 50 to 100 per cent. profi . w comes the head of the firm, the jeweler him- f, and he must be well clothed and groomed; fact, he must always have a prosperous air out him; that's part of the business, and a y important part, too. He goes and buys an ercoat, suit of clothes, hat, shoes, shirts, neck- s, etc., and gladly hands out to the gentle nly dealer a profit of 50 to 150 per cent.

Gentlemen, every stitch of wearing apparel you e on has paid the maker and dealer 50 to 150 cent. profit; nay, more yet from the day you re born until you shall be laid away in the th others have and will reap from your very stence a profit of 50 to 200 per cent.

Fellow jewelers, there is no guesswork about profits mentioned in other lines of trade; they ve been verified in all the large cities; my fig- s do not lie; they are cold, unadulterated facts. admire the sagacity and enterprise of the mer- ants who secure these larger profits. It is cer- nly no robbery or crime to get 100 per cent. ofit in retail merchandising. The Scriptures ch us that the man who received five talents urned 10 to his master. Now, gentlemen, in e of all these facts and figures, why should we an intelligent body of men invest our capital d devote a lifetime to acquiring the skill and owledge necessary to efficiently conduct the velry business, and after toiling mentally and chanically for a period of 25 to 50 years be varded in the end by having eked out a mere ing or small competence, while our friends in ier lines of business with less capital and per- ance less brains have become wealthy? Why difference in results? I'll tell you. Your ends in other lines of business had the assur- e and business acumen to ask and insist on a itimate profit of 50 to 100 per cent., while the veler, so dead anxious to make a sale, takes old profit from 10 to 40 per cent., and then en waits a year for payment. Statistics show t the fixed charges or actual cost of selling ods in the retail business is from 18 to 30 per t., depending on the character and volume business.

Granting these figures to be accurate, then ence comes the glory, honor or hope of future ard to the jeweler who knowingly sells his ds for a less percentage of profit than pays his ed charges or running expenses? If merchants other lines of business turn their stock from to 10 times a year and receive a profit of 50 100 per cent., why should the retail jeweler, o barely turns his stock once a year, sell his ds at a profit of 10 to 40 per cent.?

Many articles bought from a jeweler, as a dia- nd ring, watch, gold jewelry or sterling silver ll the buyer a lifetime and have an intrinsic value, while goods in other lines are bought and replaced 10 to 100 times and have no inherent value, yet the jeweler with his large capital and limited business receives the lesser profit. I am from Pennsylvania, "but show me" any large number of men that have made fortunes out of the retail jewelry business. How many millionaires have we in our craft? How many delving in diamonds, gold and silver have struck a lead that netted them in a lifetime a fortune of $100,000 to $500,000? Even our friends, the jewelry and silver manufacturers, look well after their end of the profit and take from us a rake-off of from 50 to 60 per cent. gross. The larger our business the greater the volume of goods we buy from the manufacturer and carry over, so that at the end of each year we have our surplus and profit in accumulated stock, while the manufacturer has his profit and surplus in our cash.

I have no doubt they have their troubles, too, but I have always thought the manufacturers had the best end of the jewelry proposition, and have repeatedly told them so, but the only redeeming feature about the matter is they know better how to spend our money and get more out of life than we ever could, and I really have no regrets, for after all they are as a whole a very honorable lot of gentlemen to do business with.

On the quiet, Mr. Retail Jeweler, I will tell you a secret. If you would be as wealthy as a manufacturer "decrease your stock one-half" and increase your profits one-half, and next year you can drive to the jeweler's convention in a 10-cylinder car. In times of depression, when there is no demand for jewelry, your stock has no real market value, yet there is always a market value for dry goods, groceries, hardware, iron, glass, steel and other commodities.

In comparison to other lines the jewelry business is a hazardous business, spasmodic and intermittent, for when the people want jewelry they will pay the price for it, and when they don't want it, it is no inducement at any price. While some of our goods are necessities, yet the greater part of a jeweler's stock is composed of luxurious articles pure and simple, and should pay the dealer a large profit commensurate with the risk consequent upon change of style and fashion.

I have often asked, "Why the small profit and keen competition in the jewelry business?" Is it because the goods are easy to get, easy to pay for, or is it because we are afraid of our neighboring competitor? We jewelers sometimes get the impression that our competititor across the street or around the corner is a dishonorable man, a great price cutter, but as we meet him face to face as many of us have done at this convention we find him to be just as honorable a man and merchant as we are and just as anxious to get a good profit.

We often imagine that competition is an unscrupulous friend going about seeking whom it may devour, but it is not the case. Good, clean, honorable competition is a stimulus to the trade. It keeps us from falling into a rut, shakes up the dry bones, puts ginger, snap, energy into the business, keeps us on the alert, gives us better stores, cleaner stocks, handsomer window displays, makes us more courteous and obliging and is the keynote, the touch-stone that fixes the ambition to make our stores the scene of perfection, the embodiment of all that is rich, rare and beautiful in gold, jewels and art.

The jewelry business is peculiar. Think of the faith and confidence expressed in you and the reputation of your establishment when an absolute stranger comes into your store and places in your hands for repairs an article of jewelry valued at several hundred or thousands of dollars without asking for a receipt or acknowledgment of any kind. The public believe you to be honest, reliable and trustworthy because you are a jeweler.

The jewelry business is one of small as well as great things, and more work is done and attention given its customers gratuitously than any other trade. As judge and jury in giving opinion and appraising value of precious stones and jewelry, the jeweler performs a service gratis which, were his calling a profession instead of a trade, would entitle him to an income equal to that of a corporation attorney. Every jeweler is a philanthropist.

The greatest evil of the jewelry business is our buying, which tendency applies to the small as well as the large dealer, for as each year's balance is made up they both find that all their profit and surplus is locked up in accumulated stock, and like the running brook it seems to go continuously.

Fellow jewelers, there is something radically wrong with the profit end of the retail jewelry business. Is it spinal trouble, lack of nerve, misunderstanding among ourselves or want of organization?

We need an army of retail jewelers who will "stand pat" for a fair profit. We need a captain of the jewelry industry in every city and town who will organize a company of "stand patters" and lead them to conquest and victory under the banner of "Better Goods and Better Prices." Never mind the department stores or the sharks or fakers in the business. Stand pat. The name and reputation of your firm will command a profit and trade that they can never attain.

Every city and town in this broad land should have a jewelers' club. They are the hope and salvation of the trade, and I only regret that I have not the time to tell you of the remarkable success of the "Pittsburg 24-Karat Club," organized this year.

Now, fellow jewelers, if we have not made adequate profit from the jewelry business the fault is with us, and it is within our power to retrieve the loss. Why not come together and be of one mind on this question, loosen up, get busy, cultivate the fraternal spirit and mentally resolve that we will eliminate all price cutting, vanish all ill feeling, petty jealousies, tale bearing and all the unpleasant things that go to dwarf our business manhood.

Let us rise to a higher plane of commercial integrity and honor among ourselves and be big enough and broad enough to give to others the benefit of our knowledge and experience and appealing to "the good that is in every man"; may we out of the abundance of our hearts scatter sunshine and good cheer in our paths.

This convention will be an epoch in the history of the jewelry trade of this country, and the fruits of its organization and benefits of its deliberation will be an inspiration and a textbook to the retail jewelers in every city, town and village in this land. So let us lay hold and discuss the greater problems as they are presented and delegate the less important matters to the State and City organizations during the year, citing all the shortcomings of the retail jewelry trade.

My message to you may have had a pessimistic tone, but such was only intended in an explanatory way. I come to you from the east as a harbinger of glad tidings and great joy, proclaiming the gospel of personality, publicity, profit and prosperity. I come knocking at your door as a herald of optimism to tell you of the glorious possibilities of the retail jeweler and the fatness of milk and wine and honey that shall be poured upon you until your cup of business joy runneth over. The dark clouds of depression that have hung over the jewelry trade during the past two years are drifting by, and the dawning light of prosperity is glimmering on the horizon.

Good times; good times are surely coming for every jeweler in the land. From the east echoes the clash of iron as the mills throb and pulsate—Bessemer furnaces paint their glow in the sky, beaten paths to the mills are filled with happy workmen, empty cars are being ladened, idle labor is being employed, ships filled with our products are sailing from every port, commerce and industry thrive on every hand and a million voices proclaim, "Prosperity is coming."

From the cotton fields of the south comes the song of plenteous crops as they gather the products of the forest, field and farm. The smoke of mills, hum of factories, and valleys spouting oil, tell the gladsome story of fat prices and easy money to the dwellers in Dixie land—"Prosperity is coming."

In the north we hear the creeking hoist of shafts with their loads of ore. The slush and grind of mill and smelter. The sound of pick and shovel from the miner's prospect hole, and everybody's busy taking gold and silver to the mint, and there's such a lot of coin loose that the hardy workers cry, "Prosperity is coming."

The sound of harvest home comes a stealing from the west. Their bumper crops of corn and wheat, they tell us, is the best. The cattle on a thousand plains are gathered from far and near. The luscious fruits from tree and vine are now o'er the world in transit. The farmer with his garden stuff and wagon loads of wool, rides home in his automobile and cries to his banker as he dashes by—the west has all the money—*Prosperity is here!*

[THE END.]



S. MARTIN

The Jewelers' Auctioneer

Carry no Stock of My Own. Sell only Your Stock. All Correspondence Confidential

MY CREDENTIALS

Are the certified testimonials of satisfied clients. Every Jeweler should read them. They tell a story of achievement unparalleled in the jewelry auction business. I hold the record for sales made, the aggregate of goods sold and of profits made for my clients. No failure on my part; no disappointment on your part; no dissatisfaction on the part of purchasers. My clients' chorus of praise for me is no conspiracy—it is a spontaneous expression of gratitude for successful service. They will tell you so. If you are thinking of an auction sale, write me at once.

SEND FOR BOOKLET ON "HOW TO RUN AN AUCTION"

NOW BOOKING FOR FALL AND WINTER SALES

I Conduct Sales only for Jewelers who have a Reputation, and wish to maintain the same

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ALEXANDER H. REVELL & CO.

Dayton and Eastman Streets — **Chicago, Ill.**



No. "FOUR HUNDRED" SPECIAL COLONIAL WALL CASE

"BEGIN NOW"

To beautify your store for the holiday season of 1909 and 1910. A new set of fixtures will bring that increased business. Our "Quarter of a Century" experience "is yours for the asking."

Write us to-day for copy of our new loose leaflet catalogue and let us quote you prices.

The Golden Opportunity.

ddress of E. M. LUNT, of the Towle Mfg. Co., before the American National Retail Jewelers' Association, at Omaha, Nebr.

(*Continued from issue of Aug.* 18.)

LEANLINESS is quite common in jewelry stores nowadays, but order and symmetry are nparative strangers and comfort and convenience deny yourselves and your customers even in planning and fitting of new stores. I think in last 50 years no trade has made so little gress as ours in respect to these matters of play.

ompare the usual jewelry store of to-day with t of two generations ago and you will find it ctly the same array of counter cases and wall es. The style of wood may have changed from k walnut to mahogany, but new floor plans furnishings, equipment for attractive arrangeit, easy, quick and complete demonstrations a given line, are only to be found in one or stores throughout the country. The grocers, furniture dealers, the carriage makers, even hardware dealers, everywhere have outstripped n bidding for the public's surplus cash through rovement in this first medium of approach.

et me illustrate. Years ago the grocer sold crackers from barrels hidden under his nters in the rear of his store. To-day crackers apy shelves in attractive piles of convenient kages, in plain view of every purchaser, and at is the result? Statistics say that the cracker ness has increased 15-fold in the past 10 rs. Jewelers have had one object lesson in the e of display. I refer now to the cut glass line of your business. How many of you nd that this line doubled in sales and profits n prominently and conveniently shown in a m by itself, in full view from the store, but ned off and effectively arranged? Do you spose for a moment that these cut glass rooms e into such general use because of the deands of customers? On the contrary, that partlar line flourished because of the improvement handling, and every line you have will respond similar treatment even more satisfactorily.

ow, in contrast to the grocers' crackers, let look at your silver. How does your display r from that of your grandfather's? He showed spoons wrapped up in sets—so do you, in a show case—a mixed lot. He had a few sugar ns and the like scattered about in the same of show case, and so do you—likewise mixed particular order—no relation to anything. er thus shown does not recommend itself or gest anything to the looker. It rather seems wait wearily for someone to draw it from the bag.

he sugar spoon should be displayed next to the y spoon that matches it in design, in such a as to call attention to the berry spoon as her desirable addition to the customer's table ice. In short, all pieces of a silver pattern ld be displayed together and should be so mmodated by the modern store fixtures that hole outfit of each design carried may be kly and easily seen by the prospective purer. This, too, in a comfortable way, so as to e quiet contemplation and assure a measure eclusion or freedom from unnecessary interion. This applies whether your town numbers 2,000 or is a city of the first class.

the jewelry store of the future is not to be ries of separate rooms for different classes of w: let it be at least divided into booths or bays th will constitute miniature departments. I eat, show your silver of one pattern together. old counter case is not adapted to that sort display. It has two disadvantages—first, it ds between you and your customer. (I like and by a customer's side when showing goods, use we both then get the same light on any le that is held up to view and because a in indefinable psychological something has ar passage between the salesman and his cusr when they stand shoulder to shoulder.)

cond, the old counter case provides no means learly defining and framing off the different ns. The impression a customer gets is thereo somewhat mixed. The most profitable way ow silver flat ware is by means of chests, a pattern by itself. A complete outfit always ests things your customer hasn't yet bought her own table, and while she is purchasing it her present for the bride, she says to lf, "I have a birthday next month and John has got to buy me those butter spreaders."

The chest helps to discourage shopping for wedding presents, too, that is, it helps you to bring your customer to a quick decision, and not only is it superior for display but it is a better stock keeper. I wish my time permitted a recital in full detail with reasons for all their excellencies for use in the store, but perhaps these hints will be sufficient.

It follows naturally that your attitude in purchasing them should be exactly the same as if you were buying a show case (which you do without a thought of selling it again), for though the chests with contents may be frequently sold, the chest itself is a wise investment as a fixture and with sole regard to the sale of the silver.

Just one more word about display—the store window. Some of you put altogether too much into it. Your customers will see better, understand better and remember, if you show but one, or at most two lines of goods in a window at a time. Let them be well arranged and carefully separated, so that each may carry its message direct to the mind of the looker. The window is advertising space, and you cannot drive clear home a great variety of unrelated points in one advertisement. Better suggest one at a time and change frequently. So much for display.

Now as to presentation, by which I mean argument and solicitation—the means by which you throw your personality, character and knowledge into transactions and gain, hold and defend your share of the surplus which the people have to spend. You have been told often of late by speakers at your conventions, that it is time to quit working at the bench and attend to your business. I want to repeat this, and add the warning that unless you do you may soon be as small a factor in the jewelry business as the cobbler is in the shoe business. You must be thoroughly awake to the need of informing yourself completely about your customers and prospects, as well as about the goods. Then the question will be how to use the knowledge gained in a scientific way for the benefit of your business.

So far in this, as in matters of display, we are largely acting as our grandfathers did. They never bought an article until they "had a call for it." They worked wearily over their benches, with little care or thought of the merchandise until someone came into the door to interrupt their work and inquire for something which, if they had it at all, was possibly hoarded carefully away in the safe. Waiting upon customers who thus presented themselves was perfunctory, much as if they were necessary evils in the business, and to go out of the store, deliberately planning to make a sale, was never thought of, nor is it in any large measure done in our trade to-day. My story of the merchant who created his demand for dinner services depends entirely for its interest on the exceptional nature of the circumstances. This practice of going out after business has become quite common in some lines.

Not long ago a young silk salesman in a central Iowa department store told his employer that the daughter of one of their customers was about to be married and that the trousseau would likely be quite elaborate. The family had made some insignificant purchases from his counter and he was afraid they were intending to send to one of the large centers for the trousseau proper. If the employer would request an opportunity for the clerk to show in the home a line of silks which had just arrived he had great hopes of securing at least a share of the business. The employer accordingly addressed a note to the mother of the prospective bride. The way was opened for the salesman and he spent three days in that home showing not only silks but all sorts of fabrics, as well as hosiery, lingerie and other parts of a bride's trappings, securing by dint of his ability and tact an order totaling $1,700.

We act as if we thought it undignified to go out into the homes for business. The only undignified job I know is the loafer's job. The only way to be dignified in business is to be thorough. Use your time—use your material—use your opportunities, and you needn't ask your banker for money or advice.

You ask, how shall I get an entree to the home? Well, socially of course, if that can be brought about in a natural way. There are many ways in which you will be welcome there professionally if you are not on a special footing. One hint. Ask your customers to let you clean and repair their silver for them. Offer to get it, to clean it and return it in good order. Then take and keep a list of it. Note the absence of useful pieces and form your plans for supplying them. You will be well repaid by opening up a market for your silver in this way.

Again, presentation isn't alone mouth talk. Written salesmanship (advertising) is also presentation, and you seem to be largely overlooking that fact. Not that you are not buying space or paper enough and printer's ink galore, but you merely recite the fact that you have a store in most of your advertising. You do not explain any specific thing to anybody or call attention to the desirability of some article of merchandise with interesting reasons—reasons that will impel someone to buy. You do not talk on paper as you do to one who stands at your counter. Some of you scatter—try to cover too much—and so you hit nobody, while others are satisfied to put a mere sign in the paper for weeks at a time and this set up in type by your publisher, exactly like the coal dealer's announcement in the next column. I know, because I have been a subscriber to a newspaper clipping agency which has sent me jewelers' ads. from all over the country for the last two years.

Just try offering one line of goods at a time and see how much more profitable it is. Be sure, too, to clip your ads. from the paper and display them with the goods advertised in your windows—thus again reminding the passer of the ad. and urging him on to further investigate and to purchase. In this way, too, you consistently emphasize the matter in your clerks' minds and the result is a combined effort; the psychological effect upon your trade is easy to imagine. If you haven't the time or experience necessary to write first rate ads., the manufacturers of many lines stand ready with electrotypes prepared by high priced writers which will be freely furnished you for use in your local papers.

These and many other opportunities lie open to you as a class of merchants, and though they seem ever so prosy when pointed out in this rambling matter of fact way, those who claim them for their very own shall find in them the poetry of action—shall find in them the beauty of strength—shall find in them the lure of the race whose trophy shall surely be awarded to the fleet and sure of foot—above all, they shall find the sublime satisfaction of manly achievement.

Then, brothers of the craft, as individuals, too—our pot of gold—our golden opportunity lies, not at the foot of some rainbow where we must locate it ere the sun goes down or leave it forever. Our golden opportunity lies right here at our own feet and faith bids us bend our backs and dig! dig!! dig!!! until we have uncovered its every dimension. The fruit of our desire is ripening on the very tree under which we now stand. Hope cries, "Look up!"—stand on your toes—stretch yourself—reach and climb for that which shall be thine. The way to the Delectable Mountains is the very trail by the side of which we are now camped and love bids us strike our tents, take our brother by the hand, and with a song in our hearts to travel on.

And now, to you, gentlemen of the American National Retail Jewelers' Association, and especially you who have given yourselves since the beginning in untiring service for the good of your brothers—to you who have blazed the way—who have thought, worked, fought and prayed for a forum in which the voice of your people might find itself and utter the truths that should make you free—all praise and honor! Your hands and hearts guided by the Creator have builded better than you knew. By seizing and making the most of the chances that lay next of hand you have carved your notches high up on the arches of the natural bridge that spans the gulf of oblivion—you have proven yourselves worthy of the golden opportunity—life itself.

"We live in deeds, not years; in thoughts, not breaths;
In feelings, not in figures on a dial.
We should count time by heart-throbs. He most lives
Who thinks most, feels the noblest, acts the best.
Life is but a means unto an end; that end,
Beginning, means, and end to all things—God."

[THE END.]

Morris Rosenbloom, president of Morris Rosenbloom & Co., wholesale jewelers, Rochester, N. Y., has been elected president of the Jamestown Garage Co., which was recently reorganized in Jamestown, N. Y.

C. DORFLINGER & SONS

36 MURRAY STREET

NEW YORK

Hand-Made Blanks only. Cut, engraved and etched glass. Light, medium and heavy stemware, tumblers, etc. . . .

Pacific Coast Agent—A. I. HALL & SON, INC., Jewelers' Building, San Francisco.
Canadian Agent—JAMES A. PITTS, 179 St. James Street, Montreal.

We Are Now Showing a Large Line of

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SMOKING SETS

JEWEL BOXES and FERN DISHES

in Solid Brass, Plain Polished and Engraved. In design and finish for the *exclusive jeweler.*

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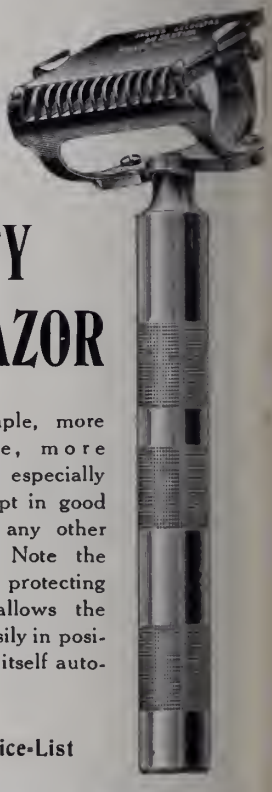
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THE CONNOISSEUR'S HANDBOOK.

Definitions of Some Technical Terms in Gold and Silver Smithing and Ceramics Alphabetically Arranged for Easy Reference.

By Clement W. Coumbe.

(Continued from issue of Aug. 11.)

Bretessed cross. (See "crossed cross.")

Brewer. A painter of Derby. Later he l capita work in landscapes at Worces-

Brichard, Eloi. Was a director at the ncennes factory, 1753.

Bricheisen. An XVIII. century Vienna rcelain painter, later worked at Dresden.

"Brick house." This pottery in Burs-n, started about 1657, by John ("Brick ouse") Adams. It was continued by lph Adams, and then by the latter's son, hn, till 1757. In 1760 Josiah Wedgwood sed the factory till about 1773, when he ved to his new works, "Etruria." Will-n Adams, son of John, then carried on works for some years, then sold the ce and started the Cobridge factory William Adams & Co.). "Brick House" s sometimes called "Bell Works" during edgwood's occupancy.

Briel, Pieter van den (1759). A Delft tter, owner of "Het Fortuyn" (The For-e) factory. Those pieces marked VDB" were made, of course, during his ministration, and those marked "WVDB" re produced by the widow Van den iel, who continued the pottery.

"Bright cut" lines in engraving are the ge open cuts of the engraver.

Briot, Francois. Goldsmith of the second lf of the XVI. century. He excelled in bossed work. Lovely work of his is ex-t on pewter, probably models for silver-re. His is the finest work of the cen-ry. He was employed under Henry II. France.

Certain pieces of pottery (dishes) of ad-rable design are discovered from time time with the name François Briot on em. They are reproductions moulded m the beautiful pewter works of this tist.

Bristol (*delft*). As early as in the reign Edward I. a pottery existed here. In ueen Elizabeth's time it is again recorded. xt century delft was made in Bristol, t the earliest known dated piece is a te with the initials S. M. B. and the date 3. Next dated specimen is a delft high-eled shoe, dated 1722, with initials beauti-lly formed. For about 80 years Bristol oduced delft ware. Till 1777 Richard anks carried on a delft works at Red-ffe Bank, which later was continued by Joseph Ring. But he relinquished his work on delft ware early in the XIX. century. Wedgwood earthen ware pushed it out of demand. The pieces consisted chiefly of plates, dishes, Dutch tiles for fireplaces, etc. Joseph Flower started a factory on delft ware soon after Franks. The paste, glaze and color are claimed to be better than the Franks and Ring productions. The decorators at Redcliffe Bank pottery were Michael Eakins, John Hope, Thomas Patience and a certain Bowen. A most interesting fact about Bristol delft ware is that very large quantities of it were shipped to this country, and that most of the existing pieces are held in the United States, especially in New England, and many of the owners, though prizing it, are unaware of its origin.

Characteristics: Enamel has a peculiar green shade, English style of decoration, wreath of flowers and leaves, a fruit-like something is interspersed. It has a dark, coarse body.

An *earthen ware* pottery was started at the Temple Rocks in 1787 to produce Queen's and other ware like Staffordshire. It was not a success.

Porcelain ware was made in Bristol earlier than 1750, as a specimen exists. In 1770 Richard Champion started a Bristol factory. In 1773 he was using the patent rights for making hard paste porcelain purchased from William Cookworthy, of Plymouth. He obtained an extension of the monopoly from Parliament, in spite of Wedgwood's bitter opposition. The commercial side of the business was a failure, and on or about 1777 he sold out his patent rights to a Staffordshire pottery. Champion had the celebrated modeler, Tebo, in his service.

Characteristics: "The paste is remarkably white and cold-looking, the glaze, hard from its very nature, is also brilliant and glittering."—W. M. Binns. The ware shows, in reflected light, spiral ridges. The pieces consist mostly of "tea, coffee and dessert services, figures and bouquets of flowers, after the style of Vincennes. The common ware is generally blue and white; the best is rich in gilding and painting. The groups are not equal to those of Chelsea in execution, though superior to the Plymouth. The bouquets are exceedingly fine, but the paste is not so fine in color as the French."—Marryat. Bristol porcelain ware is, of course, scarce, as the period of its production was short.

Marks: The Bristol cross is usual, but several other marks are used. The Dresden "cross swords" were common at all English factories, but in Bristol ware they are usually accompanied by a number between the hilts to distinguish it from Dresden, which is also hard paste, and which it aims to copy.

Brizambourg (France). Near Saintes. According to De Thou, here was erected by Henry IV. a faience factory. "In 1600 Enoch Dupas was at the head of the works, which consisted in faiences sealed or impressed (*imprimées en creux*) with various ornaments and glazed marblings, well incorporated in the glazes; the reverse of these pieces was a plain green."—Jacquemart.

Broach (Old English). A spit. Sharp-pointed objects of all kinds were called *broaches*. Even the sharp-pointed church spires were so named in church wardens' accounts.

Brocca, or *broc*. "A vessel with a wide, elongated mouth; a pitcher."—Marryat.

Brochette. An ornamented skewer of precious metal or plated.

Brodribb, John and Richard. "Original partners in the Worcester Porcelain Co., 1751."—Jervis.

Bromias (Gr.). A drinking vessel of wood or silver, resembling a large Scythus (to which refer).

Brongniart, Alexandre. Appointed director of the Sèvres factory, 1800. A brilliant savant and writer on ceramics. Remained at this post 47 years. Was son of the architect who built the Paris Bourse (Stock Exchange). Died 1847.

Bronze, an alloy of copper and tin, has been in use for a remote period; its adaptability for casting, its durability and color, render this material one of extreme beauty and usefulness. Among the many examples of antiquity are the 1,000 statues of Osiris, found in the temple of Rameses III., and the bands of figure subjects in relief from the Assyrian Balawat gates, now in the British Museum. In Greece *bronze* was wrought with exquisite skill and refinement, and the name of Lysippos (340 B.C.) is usually associated with the finest statues.

"Two beautiful repoussé bronzes, found in 1820 near the river Siris, in Italy, are admirable examples of this period. Many Greek statues have been found in Pompeii and Herculaneum, of which the beautiful statuette of Narcissus is the best known, and many bronze heads are still extant

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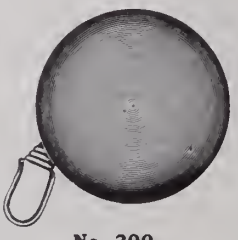
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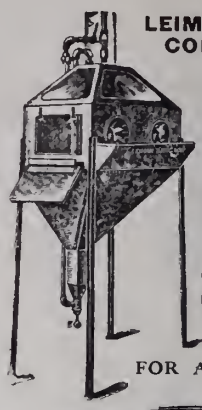
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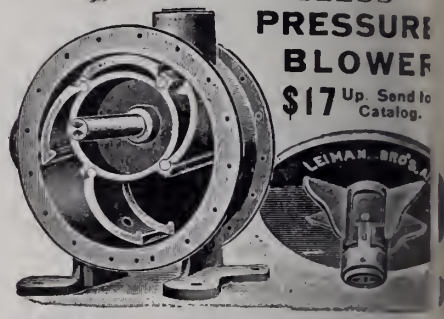
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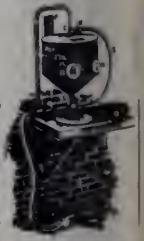
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wh the eyes formed of ivory or beautiful s hes and jewels.

Etruscan *bronzes* have a most expressive t tment of incised lines, which differentiates them from the repoussé works of the Greeks. The *bronze* mirrors with an incised treatment of classic mythology, and the cistæ, or toilet caskets, all found, with a few exceptions, at Palestrina, are typical of Etruscan bronzes. The finest example known is the 'Ficoroni Cista' of the third century B C. Its cylindrical sides are etched with a representation of the 'Argonauts,' by Morios Plantios, and it is now in the Collegio Romano. Of small decorative bronzes Naples Museum alone has over 14,000 examples, consisting of candelabra, tripods, tables, chairs and couches which, 18 centuries ago, were used by wealthy Roman citizens.

Early bronze equestrian statues are the 'Nero,' found at Pompeii (Naples Museum), and the 'Marcus Aurelius' at Rome (A. D. 175). The four bronze horses, now in front of St. Mark's, at Venice, are probably of the time of Nero. Later examples are the 'Gattamelata' at Padua, by Donatello (1453), the magnificent 'Colleone' at Venice, by Verrochio and Leopardi, and the 'Louis XIV.' by Girardon, cast by Jean Balthazar Keller in 1699, and destroyed in the French Revolution. Many fine bronze statue effigies are still extant, which replaced the earlier effigies of Purbeck marble such as the Earl of Salisbury at Salisbury (1227), and the earliest recumbent figures in gilded bronze are those of Henry III. (1272), and Queen Eleanor (1291), in Westminster Abbey, by William Torell, goldsmith of London. In Canterbury is the bronze effigy of the Black Prince (1376). The Richard II. and his Queen, in Westminster Abbey, are by Nicholas Broker and Geoffrey Prest (1395). . . .

The Florentine Torrigiano, in 1512, made the beautiful recumbent effigies of Henry VII. and his Queen, and also the Countess of Richmond, which are in Westminster Abbey, where are also the gilded bronzes of the Duke of Buckingham (1628). . . .

In Rome the recumbent effigies of Sixtus IV. (1493), and Innocent VIII., which are the finest of Renaissance bronzes, were by Antonio Pollajuolo. In 1508 Michel Angelo made the collosal seated statue of Pope Julius II., which was over the door of S. Petronio at Bologna. Benvenuto Cellini (1500-70) was the great Florentine goldsmith; his 'Nymph of Fontainebleau,' a relief in bronze for the lunette over the door of the palace, is now in the Louvre, but his masterpiece is the 'Perseus,' in the Loggia dei Lanzi, at Florence, where the 'Judith and Holofernes' by Donatello is also placed. Another eminent master was Giovanni da Bologna, who executed the beautiful fountain with the figure of Neptune at Bologna.

The shrine of S. Sebald at Nuremberg, by Peter Vischer (1508-9), and the figure of the Emperor Maximilian, at Innsbruck, by Ludovico Scalza of Milan, which is enclosed by an elaborate grille and surrounded by 28 large bronze statues of men in armor, are excellent examples of German Renaissance.

Many of the early historical buildings still retain their original bronze gates. Those of the Pantheon (A. D. 118-38) are still in position; also those of the Cathedral at Hildesheim, with the panels of scriptural subjects in high relief, and the name and date of Bishop Bernward (1015). Early Byzantine gates cast in Constantinople by Staurachios are at Amalfi (1066), and at S. Salvator, Atrani (1087), enriched in silver damascening.

"The west door of San Zeno, Verona (XII. century), is of wood, covered with panels of repoussé work. Early cast bronze gates in Italy are those of S. Ambrose, Milan (1170), and at Trani, Ravello and Monreale Cathedral (by Bonanno, 1186), having relief panels and bosses upon the style of the door. In 1150 Bonnano cast some gates for the Cathedral at Pisa, which were destroyed, with the exception of one, by fire, in 1596, the west door being replaced in 1600 by a fine work by Giovanni da Bologna.

"Of the Renaissance bronzes the Baptistry gates are the most remarkable, while others are those of S. Peter's, by Simone and Filarete (1439), the door of the old Sacristy of the Cathedral at Florence, by Lucca della Robbia (the only bronze by this master, 1464-74), and the baldacchino of bronze, 95 feet high, covering the high altar of S. Peter's, and cast from the ancient bronze enrichments of the dome of the Pantheon, by order of Pope Urban VIII., in 1633."—Glazier.

Bronzite. A stone belonging to the pyroxene group of minerals. It is used in ornament when its fibrous structure or "inclusions" create a chatoyance.

Brouwer, Ary (1699). A Delft potter. M. Havard assigns several pieces signed "A. B." as probably by this master.

Brouwer, Gerrit (1759). A Delft potter of "The Jug" factory. Marks: Factory initials only and various. Thus, "De Lampet Kan," "L P Kan," "lpk," etc.

Brouwer, Hugo (1764). A Delft potter of "De Drie Porseleine Fleschen" (Three Porcelain Bottles). Frequent examples are extant. An interesting plaque representing a sea storm encroaching on Scheveningen is in possession of the Queen of Holland. Initials "H. B.," sometimes separate, sometimes in combination.

Brouwer, Huisbrecht (1679). A Delft potter, at one time owner of "De Porseeline Byl" (The Porcelain Axe). Many pieces with the axe sign emanate from other periods of this factory's activity, of course.

Brouwer, Justus (1759). A Delft potter at "De Porseleine Byl" factory. This factory produced colored ware, but its blue pieces are more noted. Its plate series illustrating herring fishing and whale catching are in good drawing and high quality glaze and workmanship. Those marked " I B" are supposed to be from this master.

"Brown, in Egyptian art, was the color consecrated to Typhon; in ancient times it was the sign of mourning. Regarded as a compound of red and black, *bistre*, it is the symbol of all evil deeds and treason. In a monastic costume it signifies renunciation. With the Moors it was emblamatic of all evil. Christian symbolism appropriates the color of the dead leaf for the type of 'spiritual death.'"—Mollett.

Bruhl, Count. From 1733 to 1763, director at the Meissen factory.

Brussels (faience). "We should expect to see this city occupy a distinguished rank in the ceramics of the Low Countries. This is what the *Journal du Commerce* of March, 1761, says concerning it: 'Philipp Momaers, manufacturer of faience to His Royal Highness, makes at Brussels every kind of faience, consisting of "plate d'epargne," oval and round terrines, in the form of cabbages, melons, artichokes, asparagus, pigeons, turkeys, cocks, hens, eels, butter pots, sauce boats, coffee pots, fountains, basins, mustard pots, pepper boxes, salad bowls, small and great, salt cellars, flower pots, oval and round dishes, plates, fruit baskets, oval and round, of all colors; complete table services, large and small; lusters with eight and six branches, etc., all fireproof.'"—Jacquemart. Doubtless much of this ware must be in collections and attributed to Delft. Veuve Mombaers and a Veuve d'Artoisonnez were also at Brussels. The Sèvres Museum holds a lovely centerpiece by Artoisonnez.

Hard Porcelain.

"Toward the end of the XVIII century a M. Cretté possessed a manufactory of porcelain, of which some pieces exist in the Reynolds collection. Upon one is the monogram E B conjoined. The others have the name only in the inscription: *Ls. Crette de Bruxelles rue d'Aremberg*, 1791. Other porcelains are signed with a B surmounted by the royal crown. One piece bears the name of the decorator, Ebenstein."—Jacquemart. All is very uncertain about the Brussels fabrique.

Bruges (Belgium). The Sieur Pulincx had an establishment here where high quality faience is said to have been produced.

Brunelleschi, Filippo. Born 1377, was apprenticed to and learned the goldsmithing art. He did brilliant work in stone setting and *niello* work. From this he went into sculpture and then into architecture. Among his creations are two figures of prophets on the altar of Pistoja. This great artist and designer has been called the founder of the Rennaissance. He was the first to make a science of perspective.

Bry. Theodore de. A noted goldsmith. He was born at Lieges, 1528, and died 1598 in Frankfort.

Bry, Johannes Israel de. Son of Theodore de Bry. Goldsmith at Frankfort-on-Main. His creations were as fine as his father's.

Bry, Johannes Theodore de. Son of Theodore de Bry. His beautiful work equalled that of his father.

(To be continued.)

On Nov. 27, 1907, Consul John Steel Twells, at Carlsbad, reported that the largest china ware manufacturers in Austria had formed a trust, with the object of increasing the price of china goods and of establishing two market prices, one for Austria and the other for the United States, it being held that the class of goods exported to the United States differed materially from that sold in the home market. The consul now reports, under date of May 24, 1909, the dissolution of this trust, which he writes should be a matter of much interest to American dealers.



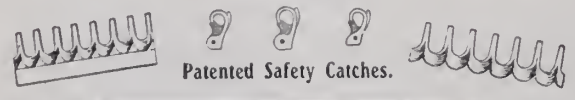
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WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2319.—**Testing for Free Cyanide.**—*Kindly give me a formula so I can test my coloring solution for free cyanide.* *T. F.*

ANSWER:—The following tests have been worked out by Fred J. Liscomb, and are recommended for their accuracy and the ease with which they are applied: To TEST FOR FREE CYANIDE: *Solution No. 1.*—Prepare a standard solution of cyanide of potassium by using one ounce of the cyanide to each gallon of water. *Solution No. 2* Prepare a standard copper ammonia test solution by dissolving $1\frac{1}{2}$ ounces of carbonate of copper in a sufficient quantity of aqua ammonia, added slowly to completely dissolve it, and then adding water to make a gallon. This is a blue solution. Cyanide of potassium destroys the blue color. The proportion of free cyanide in the copper solution to be tested can be determined as follows: Measure off one fluid ounce of solution No. 1 (standard cyanide solution). To this add solution No. 2 (copper ammonia solution) drop by drop until your cyanide solution shows a faint blue tinge. This indicates that the cyanide has been saturated with the copper. Be careful to keep a record of the number of drops of solution No. 2 required to produce the effect. Now take one fluid ounce of the plating solution which you wish to test for free cyanide. To this add solution No. 2 drop by drop until the color conditions are exactly the same as in the standard cyanide solution. Keep a record of the number of drops required in this case also. If the experiment has been properly executed, by waiting for the color to disappear after each drop we should find the value of the free cyanide as follows: Suppose that it required 25 drops of solution No. 1 while it required 30 drops of solution No. 2 to produce the same color in a like quantity of the unknown copper solution which you are testing. Then—remember that solution No. 1 contains one ounce of cyanide to the gallon—you get the following proportion:

$$25 : 1 :: 30 : X,$$
$$25x = 30 \times 1$$
$$x = \frac{30 \times 1}{25} \text{ or}$$

$1\frac{1}{2}$ ounces of free cyanide to the gallon in your copper plating solution. *To Estimate the Metallic Contents.*—Prepare a standard plating solution of, say, four ounces carbonate of copper, eight ounces cyanide of potassium, and one gallon water. Take one half ounce of the standard solution and one-half ounce of the copper solution which you desire to test. Place each in a separate test tube. Add to each test tube, drop by drop, dilute sulphuric acid until a precipitate no longer falls, proceeding slowly so as not to get in too much. Then allow the contents of the tubes to settle; this can be hastened by diluting with warm water. To estimate the quantity of metal, compare the height of the precipitate in the two tubes, or the precipitate may be filtered, dried and weighed on scales which will weigh grains This test is not reliable when used on brass solution.

QUESTION No. 2320.—**Silvering Horn and Ivory.**—*How can I cover horn or ivory with silver?* *S. H.*

ANSWER:—Heat the horn or ivory as hot as it will stand, then paint over with a hot solution of gallic acid in water; then with a solution of one part nitrate of silver dissolved in water, and then alternately paint and repaint until the silvery appearance is produced.

QUESTION No. 2321.—**To Soften and Harden Jewelers' Buffs.**—*What kind of buffs are best for polishing such as fobs and chains? Also how can I produce a soft, velvety surface on the buff, suitable for finishing up small pieces of jewelry?* *S. H.*

ANSWER:—For small articles of jewelry, such as chains or fobs, a muslin wheel from three to four inches in diameter is best. Get the kind that has one row of stitching around the center. Drive two or three nails through a piece of wood, and with this comb out the buff, when running, until the layers of the cloth become frayed and the wheel feels soft; then use enough rouge to color the wheel a pale pink. To harden the buff again, hold a piece of coarse sandpaper against it.

QUESTION No. 2322.—**Gray Stain for Ivory.**—*How can I stain ivory to match French gray silver? I want to apply it on handles for French gray silver articles.* *G. S.*

ANSWER:—To gray-stain ivory two solutions are used. The first one is pyrogallic acid, one part, and water, 20 parts. Lay the ivory in this for about 20 minutes, then allow it to dry thoroughly. The second solution is one part of green vitriol and 25 parts of water. Immerse the ivory in this until it assumes the desired gray.

QUESTION No. 2323.—**To Repair Shell Combs.**—*How are broken shell combs repaired?* *G. I. P.*

ANSWER:—To join tortoise shell combs, bring the edges together and hold them in place between hot irons or pincers. The heat must be regulated so that it will not burn the shell. Another way is to level both edges to be joined together so they will overlap, each one-eighth or one-quarter of an inch; secure them in place with iron clamps and immerse in boiling water for some time. The joints become firmly united together by this method. Do not heat too long, or the shell will be darkened. To polish tortoise shell, rub up first with powdered charcoal and water on a woolen cloth, and follow this with whitening, moistened with water. The article should first be moistened with vinegar. Finish by hand rubbing with dry rottenstone or whitening.

QUESTION No. 2324.—**Niello Alloy.**—*Kindly give me the composition of what is known as niello, or gorgeous, blue alloy.* *N. G.*

ANSWER:—The alloy of niello consists of nine parts of silver, one part copper, one part lead, one part bismuth, which are melted together, and saturated with sulphur. This mixture produces the gorgeous blue which has often been erroneously spoken of as steel blue.

QUESTION No. 2325.—**Non-Magnetic Alloy.**—*There is a non-magnetic alloy used in some Swiss watches to take the place of steel in the hairsprings. Can you give me the formula for making this?* *N. M.*

ANSWER:—There are several non-magnetic alloys used for this purpose: (1) Equal parts of gold and palladium, copper about 15 per cent. of the whole, and a trace of rhodium and manganese are added; this may vary from 1/10 of one per cent. to five per cent. each. The copper and manganese are added first. (2) Another alloy used to some extent consists of copper, 60 parts; nickel, 20 parts; zinc, 18 parts; lead, one part; tin, one part, and a trace of iron. The proportions may vary a little from the one given without affecting the quality.

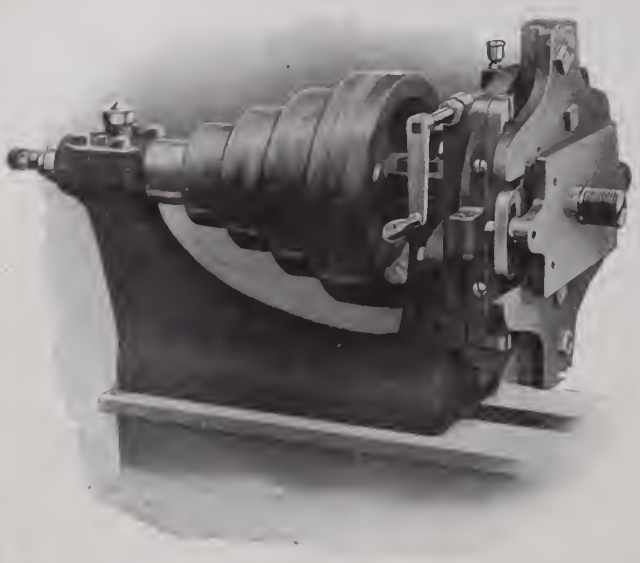
A New Flux for Use in Welding Aluminum.

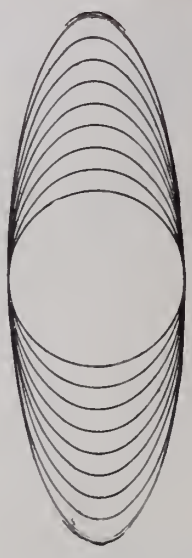
WHILE it is possible to weld aluminum by means of the oxy-acetylene blowpipe, more or less difficulty has been experienced by the oxidation of the aluminum while the welding is going on. The welding, of course, is nothing but a melting operation, and while exposed to the aluminum oxidizes so that a flux is quite necessary for the success of the process.

A new flux for this purpose has recently been patented by Max U. Schoop, of Bois Colombes, France (U. S. Patent 922,523, May 25, 1909). The flux is composed of the following ingredients: Potassium chloride, 60 parts; sodium chloride, 12 parts; potassium bi-sulphate, four parts; lithium chloride, 20 parts.

The ingredients are melted together and then pulverized for use. The theory of the flux seems to lie in the fact that a mixture of the salts melts at a lower temperature than the constituents. The use of lithium chloride, however, will add much to the expense of the flux.—*The Brass World.*

The oldest jeweler in Lowell, Mass., is said to be Jonathan Johnson, who recently celebrated his 91st birthday. Mr. Johnson still does active work at the bench, notwithstanding his advanced years. He learned his trade as a jeweler in Pittsfield, Mass., but came to Lowell in 1840.





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Our cuts show headstock of Lathe and variety of elliptics produced on same, retaining minor axis.

Write for our Catalogue of Spinning Lathes.

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Old Gold and Silver, Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at *our expense.*

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22 K. 88c. per dwt.		12 K. 48c. per dwt.	
20 K. 80c. "	"	10 K. 40c. "	"
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16 K. 64c. "	"	6 K. 24c. "	"
14 K. 56c. "	"	4 K. 16c. "	"

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Gold and Silver Solder, either from formulas furnished, or our own. "T. B. H." Alloy, 25c. per oz. Guinea Gold, 75c. per lh. Shot Copper, 40c. lb. We will send tables for alloying without charge. They save figuring

SPECIAL AND IMPORTANT NOTICE

in ordering Plate or Wire, to avoid delay and errors, be sure to state:

FIRST, THE QUALITY—If Silver, Sterling or Pure. (Coin Silver made up only on order.) If Gold—the Karat.
SECOND, THE QUANTITY—If Wire, the Thickness and Length. If Plate, the Thickness, Length and Width.

Regarding the thickness it is **most important** to not only state the number, but also the name of the gauge you are using, as there are 13 gauges and no two alike. The most used by us is the Brown & Sharpe **American Standard,** but we will fill your order from any one by stating which you use.

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Beautifully adapted for the jeweler's stock and show case display—the New Pocket Edition Gillette Safety Razor is becoming an important feature in the best retail jewelry stores.

The demand over the retail counter is astonishing. Every old Gillette user wants the New Pocket Edition and it makes new friends at sight.

The set consists of handle and blade box, either triple silver-plated or 14-k. gold-plated. The pocket case is of gold, silver or gun metal — plain polished or richly engraved in Floral or Empire designs. It is so neat and compact that it will fit like a card case in the waistcoat pocket or slip into the side of a travelling bag — *the blades are fine.* Prices, $5.00 to $7.50.

For the special use of the jewelry trade, the Gillette Company has designed a tray lined with purple velvet, size of the regular watch tray—contains wells for twelve razors. These trays are made in various hardwood finishes to match the store fixtures and are shipped free of cost with the initial order for a dozen razors. Aside from the sales of the razor, the business in blades is a steady income for a store.

Two additions to the Gillette line this season are the Gillette Brush—a brush of Gillette quality, bristles gripped in hard rubber; and the Gillette Shaving Stick—a soap worthy of the Gillette Safety Razor. The stick is enclosed in a sanitary nickel box: both soap and brush are packed in attractive cartons. They will be welcomed by Gillette users everywhere.

Write us for full information. Get our suggestions on popular assortment. Talk to your jobber about it.

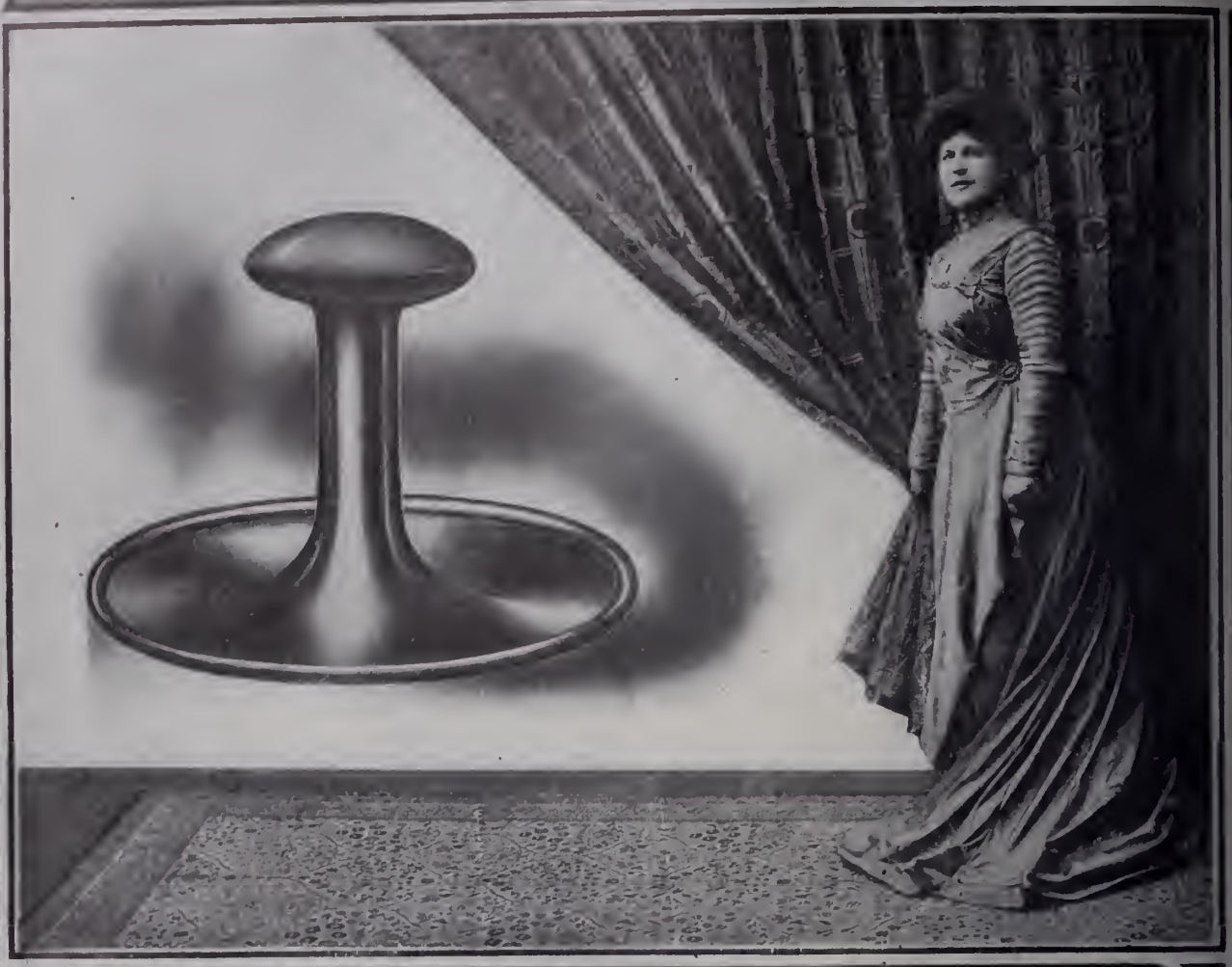
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WITH WHICH ARE CONSOLIDATED

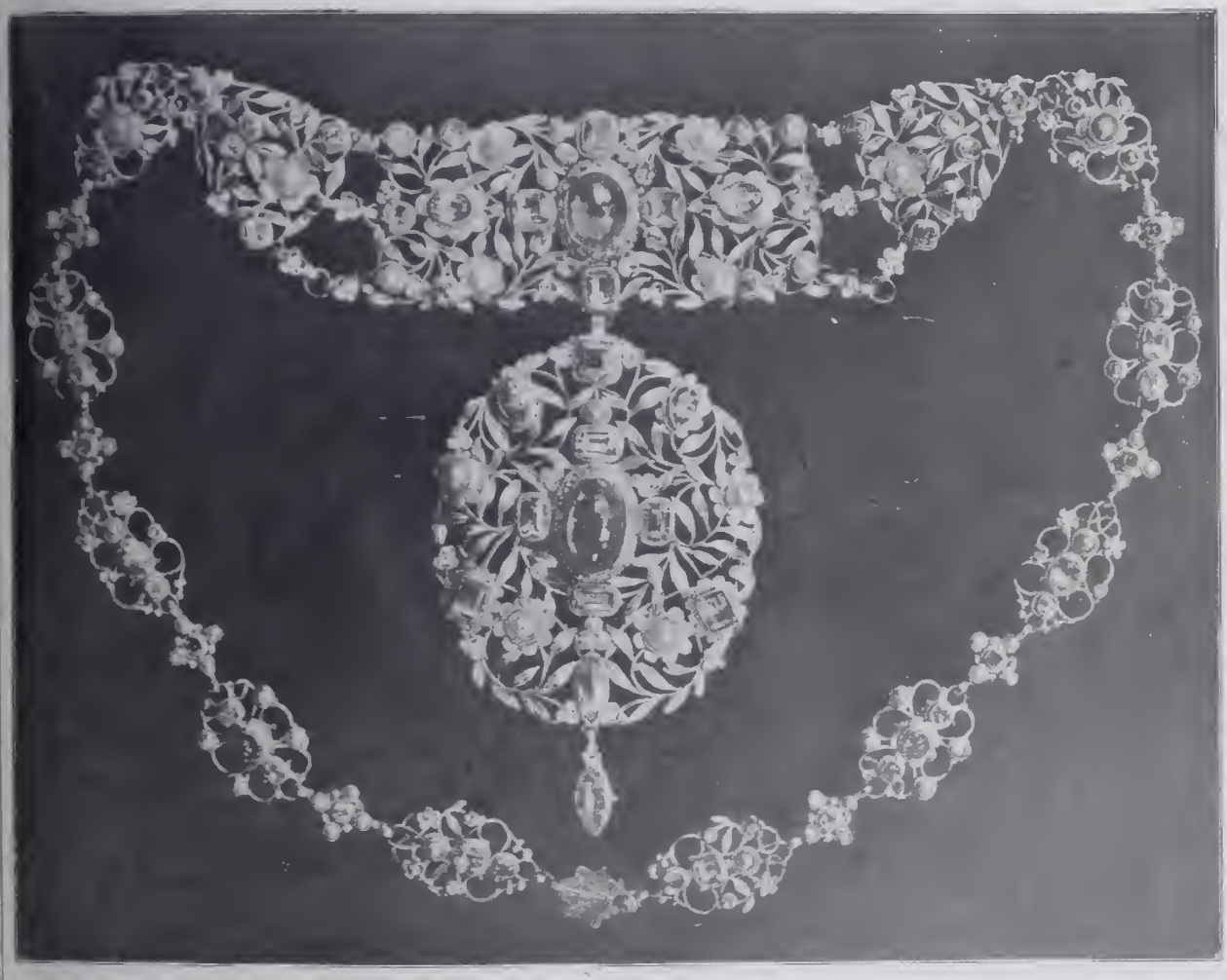
THE HOROLOGICAL REVIEW,
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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The Jewelers' Circular
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Entered as second-class matter at the New York, N. Y., Post Office.

41st Year. WEDNESDAY, SEPTEMBER 1, 1909. Vol. LIX., No. 5.



Necklet and Pendant Presented to Queen Alexandra of England; Made at Birmingham Jewelers' School.

(See Text on Page 63.)

ALVIN SILVER



THE EVANGELINE.

A pattern of the old Colonial period, plain, substantial and good. Wherever it has been seen it has met with immediate favor, and is now a Standard family pattern of great popularity. It is always in good taste for all occasions.

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You are sailing in the right direction by having a well assorted line of

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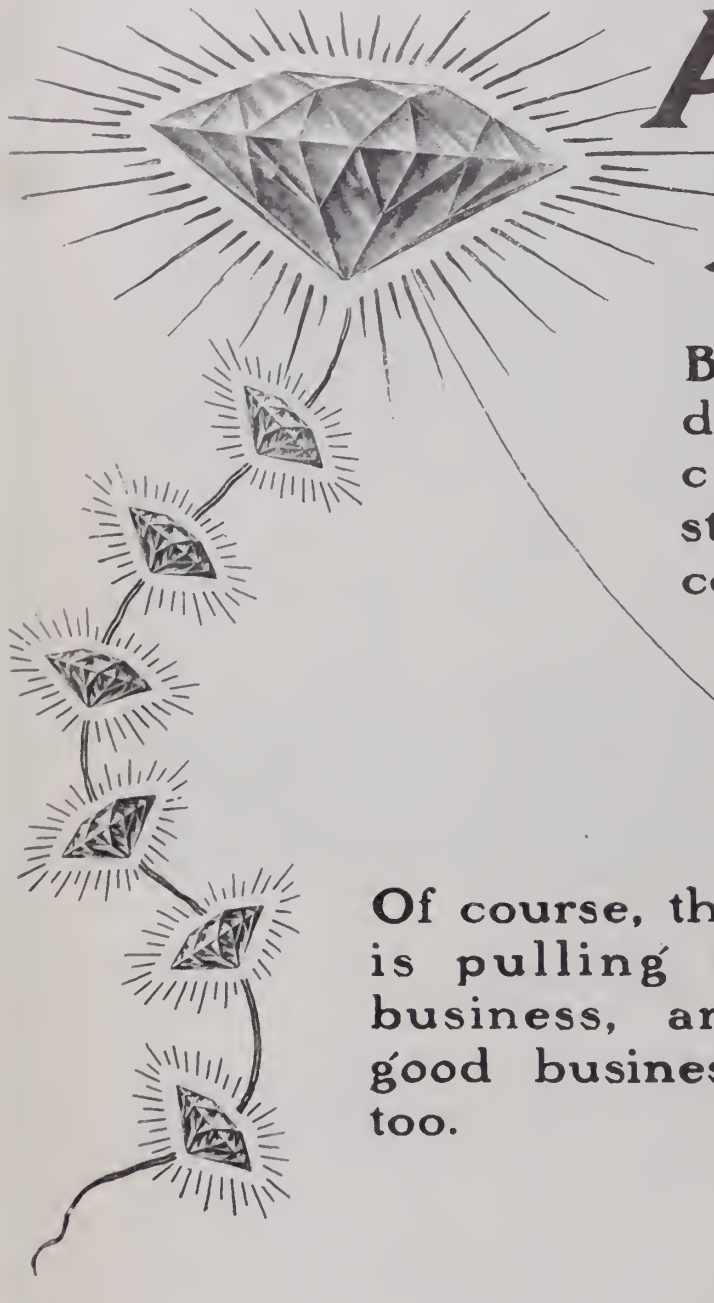
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By offering your customers diamonds of our cutting you can show diamonds that stand you only the actual cost of production, plus our modest profit.

Of course, that is pulling in business, and good business, too.



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Our ring is the acknowledged champion of all the wedding rings.

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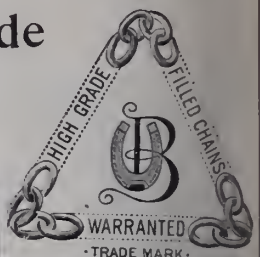
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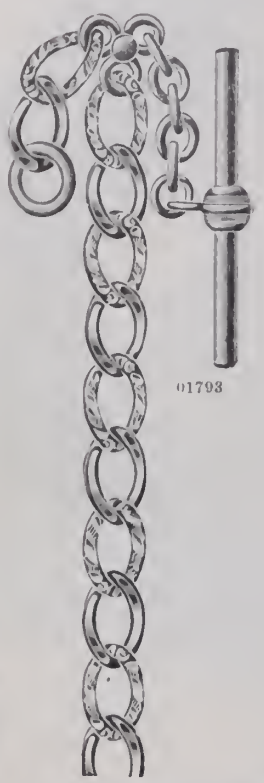
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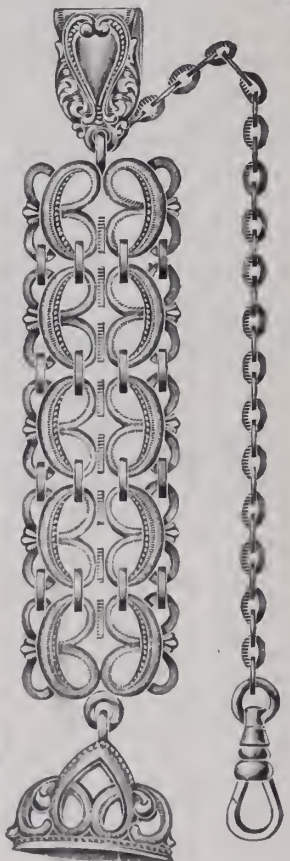



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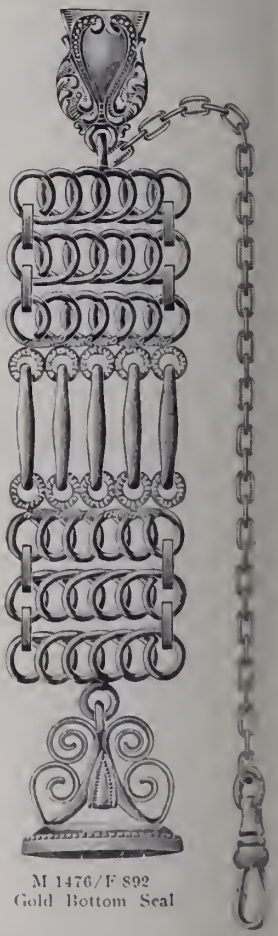

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M 1476/F 892
Gold Bottom Seal



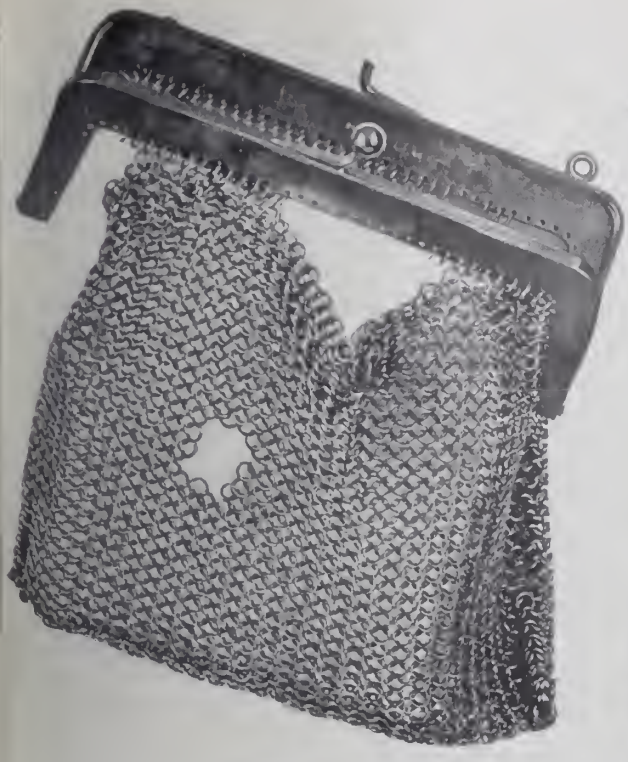
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Repairing mesh, hard soldering links, according to size of break and number of links required	$1.50	to	$5.00
1 new joint on side of frame	.75	"	1.50
2 new joints on sides of frame	1.50	"	2.50
1 new ball snap on one side of frame	1.25	"	2.00
2 new ball snaps on frame	2.50	"	4.00
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Soldering bearings and setting stones in frame, each	1.50	"	3.00
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Extra for recoloring frame on all hard solder jobs	1.00	"	2.50
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" " medium	2.50	"	4.50
" " large	4.50	"	7.50
New yellow silk or kid lining in chain purses	1.25	"	2.00

An extra charge of 50 cts. is made for removing and refitting the silk or kid lining on hard solder and recoloring jobs

SILVER, GERMAN SILVER and PLATED MESH BAG and PURSE REPAIRING

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Repairing mesh, hard soldering links, according to size of break and number of links required	1.00	"	3.00
1 new joint on side of frame	.50	"	.75
2 new joints on sides of frame	.75	"	1.25
1 new ball snap on one side of frame	.50	"	.75
2 new ball snaps on frame	.75	"	1.25
Soldering two eyes on frame for chain	.50	"	1.00
Lengthening chain on frame or new chain, per foot	1.25	"	2.50
New balls on bottom of mesh to match, each	.15	"	.25
Regilding frame only	$0.75	to	$2.00
Gilding purses, small	1.00	"	2.00
" " medium size	2.00	"	3.00
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Lining purse with silk or kid (white or yellow)	1.25	"	2.00

All chain purses are cleaned, gray-finished or whitened like new when repaired. An extra charge of 50 cts. is made for removing and refitting the kid or silk lining on hard solder and gilding jobs.

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Gold and Silver Vanity Cases straightened, repaired and recolored. New Mirrors and Powder Puffs fitted. Monograms and Crests engraved or enameled.

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There is always a demand for a nice

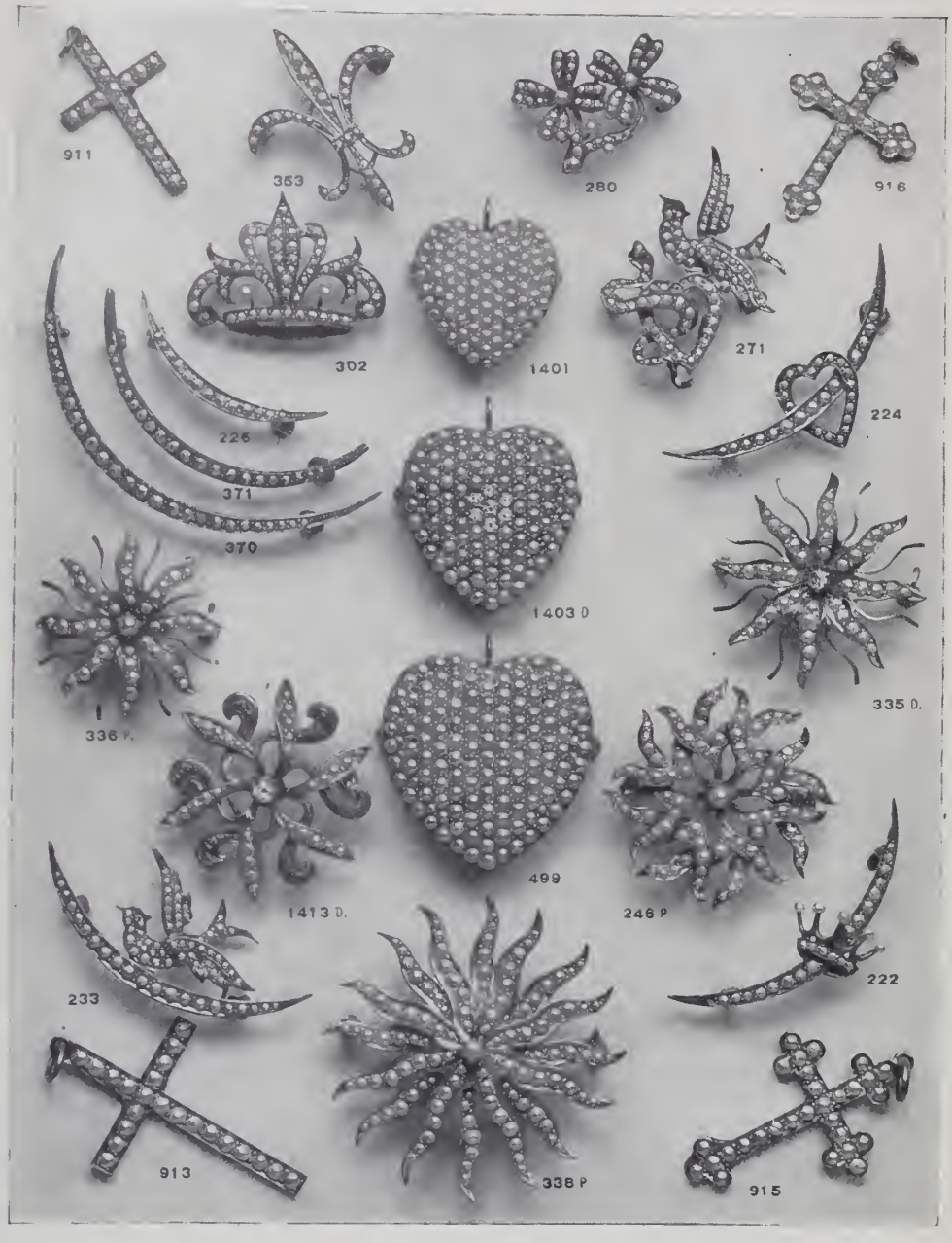
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or a well-made, attractive

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WRITE AT ONCE FOR SAMPLES AND PARTICULARS



STORE OF THE ERNSTING COMPANY, SAN DIEGO, CAL.

(Copy of Original Letter.)

SAN DIEGO, CAL., Jan. 20, 1909.

THE ARNSTINE BROS. COMPANY,
Cleveland, Ohio.

Gentlemen—This being the second year that we have issued a catalogue compiled by your firm, we have taken special pains to note the result of such an undertaking.

In justice to the catalogue, we must give it credit for some good work that it has done for us.

Yours truly,
THE ERNSTING CO.

The Catalogs sent out by this firm since 1907 were made by The Arnstine Bros. Company.

KANSAS CITY, MO.,
Feb 17, 1909.

(Copy of Original Letter.)

THE ARNSTINE BROS. CO.,
Cleveland, O.

Gentlemen—Your letter of the th received, asking our opinn of the Catalog you issued r us last year, this being the fth season.

We were well pleased with is Catalog, and take pleasure saying that it was an imrovement over former years. The illustrations were good, lso the printing. Since taking his Catalog our mail order usiness has improved from ear to year, the last being the est, and our city business has kewise improved.

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Yours truly,
CADY & OLMSTEAD JEWELRY CO.,
Per E. A. Hosier, Treas.

his firm used The Arnstine ros. Company's Catalogs in 904, 1905, 1906, 1907 and 1908.



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Originators of The Exclusive Catalog Method for Retail Jewelers

CLEVELAND, OHIO

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OR

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In any Quality, Sizes or Shapes

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THAT WILL SELL

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Always in Red

IMPORTANT ANNOUNCEMENT

¶ During this week our SEVENTH ANNUAL EXHIBITION is in progress at our offices. It terminates Saturday, September 4th. Retail Jewelers are cordially invited to inspect this display.

POWERS AND MAYER

258-260 FIFTH AVENUE, NEW YORK

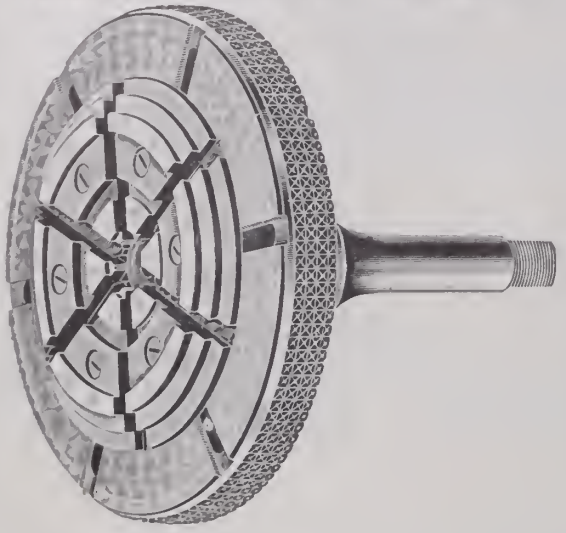
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IMPROVED BEZEL AND WHEEL CHUCK No. 26



CUT IS FULL SIZE.

Larger capacity for holding work and improved construction.
Will hold wheels or plates from 3 mm. to 52 mm.
Bezels, rings, watch cases, etc., from 13 to 62 mm.
State name and size of lathe when ordering.

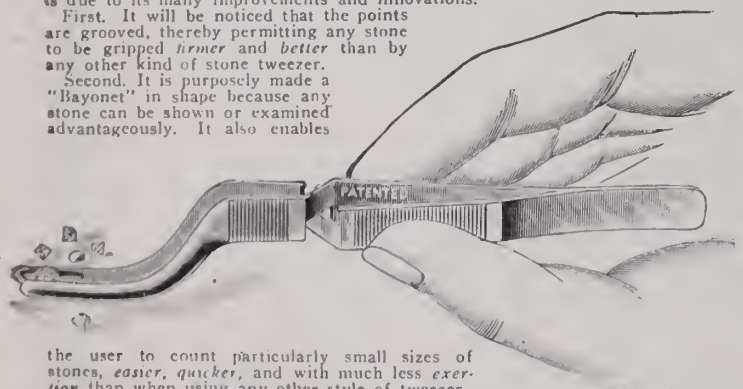
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Engelsman's Patent "Bayonet" Automatic Locking Stone Tweezer No. 119

The acknowledged superiority of this tweezer over any other of its kind is due to its many improvements and innovations.

First. It will be noticed that the points are grooved, thereby permitting any stone to be gripped *firmer* and *better* than by any other kind of stone tweezer.

Second. It is purposely made a "Bayonet" in shape because any stone can be shown or examined advantageously. It also enables

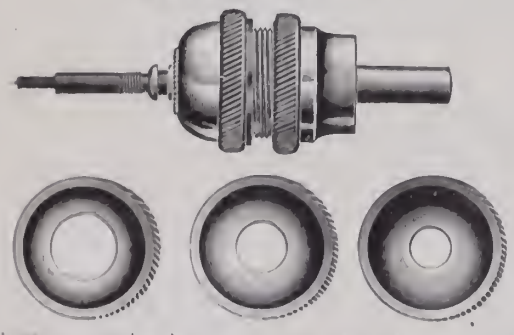


the user to count particularly small sizes of stones, *easier, quicker,* and with much less *exertion* than when using any other style of tweezer.

It has an *extra* part directly above the crossing points to permit the holder to examine the stone without fear of *releasing* it accidentally, which frequently occurs when using the ordinary style crossing tweezer.

Price, Each, $1.00

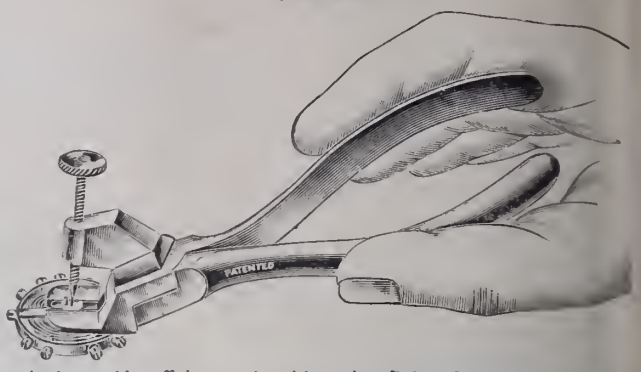
CROWN CHUCK No. 50



For enlarging or cutting deeper crowns of watch cases. A movable plug in the stem regulates the depth required for various sizes. Four caps of various sizes are supplied with each to hold crowns from small to large. Stem fits in No. 50 wire chuck.

Price, Each, $1.50

ROLLER REMOVER No. 60 (Patented)



A thoroughly efficient and quick acting Roller Remover. The work always plainly in sight. The roller is held in the grooved jaws of t pliers. The adjustable head which holds the screw is quickly brought in position over the staff and the most obstinate roller will instantly yie to the gradual pressure of the screw.

Nickel Plated, Each, $1.50

GRINDING OUTFIT No. 105



This outfit consists of:

1. Two interchangeable steel disc wheels, 3⅝" and 1¾" in diameter
2. One interchangeable flexible leather disc wheel, 2½" in diameter
3. One adjustable hollow spindle for holding the above disc wheels.
4. Eight different grade emery paper discs, 2½" in diameter.
5. Four carborundum paper discs of different grades, 2½" in diameter.
6. Eight different grade emery paper discs, 4" in diameter.
7. Four carborundum paper discs of different grades, 4" in diameter.
8. One clamping device for keeping discs flat, when not in use.

Price of Outfit No. 105, complete	$1.5
Separate small emery discs, per doz.	.1
" large " " " "	.2
" small carborundum discs " "	.2
" large " " " "	.3

This new grinding device should find favor with the trade, being thoroughly practical and complete for all purposes, such as grinding steel tools glass, enamel or any other metal or substance that can be ground with emery or carborundum. It is of equal value to the watchmaker, jeweler optician, dentist, lock or gunsmith, platers and kindred trades. It will be found much more economical than solid emery and carborundum wheels. An assortment of solid wheels of twelve different grits would necessitate an outlay of ten times the cost of this outfit, not taking into consideration the trouble of trueing up the wheels when worn or glazed.

Full description and directions accompany each outfit.

For Sale by all Jobbers in the United States and Canada.

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New York

"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES



"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES

As Handsome As Any Solid Gold Line On the Market.



As Handsome As Any Solid Gold Line On the Market.



Factory and Main Office,
LUDINGTON, MICH.

NEW YORK OFFICE,
37 and 39 Maiden Lane.

CHICAGO OFFICE,
701 Heyworth Building.



STAR WATCH CASE CO.



Some Good Selling Designs from Our Line

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden

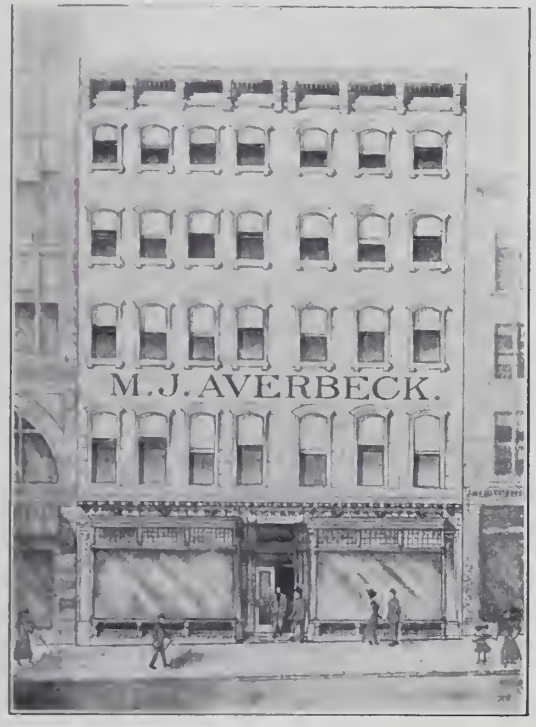
M. J. AVERBECK
Manufacturer and Importer
10-12 Maiden Lane, - New York

NO NEED
to scatter your orders for Jewelry among a dozen firms We can serve you in ALL THINGS

"All the Jewelry needs of the Retail Jeweler" as quickly, cheaply and well as the dozen put together

M. J. AVERBECK
Manufacturer and Importer
10-12 Maiden Lane, - New York

Remember
M. J. A. GOODS
SELL



VISITORS TO NEW YORK

To see the Hudson-Fulton Celebration will find our building a place of interest. The MANY DEPARTMENTS of Diamond and Precious Stone Jewelry, Silverware, Silver Novelties, Gold Filled Novelties, Cut Glass and Leather Goods contain beautiful and low priced lines which the Retail Jeweler is invited to inspect without any obligation to purchase.

M. J. AVERBECK
Manufacturer and Importer
10-12 Maiden Lane, - New York

NEW STERLING NOVELTIES
NEW VANITY PURSES
NEW MESH BAGS
NEW VEIL PINS
NEW SASH PINS
NEW BELT BUCKLES
NEW COMBS
NEW BRACELETS
NEW BROOCHES
NEW HAT PINS
NEW SCARF PINS
NEW WAIST SETS
NEW DUMBBELL LINKS
NEW NOVELTIES IN GOLD GOLD-FILLED STERLING SILVER

M. J. AVERBECK
Manufacturer and Importer
10-12 Maiden Lane, - New York

To the Jobbing Trade of the Country

Gentlemen: — Last February I purchased the entire interest of my partner, Mr. Herman T. Regnell, of Regnell, Bigney & Co.

I have reorganized the Company and will do business in the future under the firm name of The Allison Manufacturing Co., makers of high grade goods, and will sell the jobbing trade only.

We are making a most beautiful line, in choice designs, of Brooches, Dutch Collar Pins, Sash Pins, Link Buttons, Scarf Pins, etc., also an exquisite line of enameled goods, Cuff Pins, Combination Sets, etc., tastefully mounted on pads.

You will make no mistake if you give our representative a few moments of your time when he calls upon you.

JAMES ALLISON BIGNEY
For The Allison Manufacturing Co.

Our goods are guaranteed to give satisfaction



We stand back of every article we manufacture

The Allison Manufacturing Co.

ATTLEBORO, MASS.

NEW YORK OFFICE
37 Maiden Lane

SAN FRANCISCO OFFICE
Van Ness and O'Farrell Sts.

CHICAGO OFFICE
1205 Heyworth Bldg.

Waterman's Ideal Fountain Pen



Jewelers Are Responsible to the Public for a Good Watch and a Good Fountain Pen

Both the watch and the fountain pen are part of the pocket or desk equipment of every well provided man, woman or child. Both are useful (really necessities) and made in many styles and sizes. Accuracy is the all important part of both. That is what has made Waterman's Ideals the standard of all writing implements, and in addition there is the excellence of finish and finety of workmanship and quality, for which the three standard styles of Waterman's Ideals are so well known—

Regular, Safety and Self-Filling

Write for our handsome 84 page illustrated catalogue and selling suggestions. An important jewelers' line, that will bring you many profitable customers.

L. E. Waterman Co., 173 Broadway, N. Y.

The Largest Fountain Pen Manufacturers in the World

Boston Chicago San Francisco Montreal London Paris

Plates and printing by THE PENINSULAR ENGRAVING CO., Builders of Catalogs for Retail Jewelers, Detroit, Michigan



This is the season of Graduations, which means *Class Pins.* Why let the business go to the mail order house when with our help, you can secure it. We will send you, on request, our large Catalog of Class Pins illustrating several hundred designs, and will send you sample pins to submit to the class after they have made their selection from the catalog.

THE CHAS. M. ROBBINS COMPANY

Manufacturing Jewelers and Enamelers

Attleboro, Mass.

NEW YORK OFFICE: 17 Maiden Lane
CHICAGO OFFICE: 103 State Street

Plates and Printing by
THE PENINSULAR ENGRAVING COMPANY
Builders of Catalogs for Retail Jewelers
Detroit, Michigan

Buy Your Fall Stock in New York

Novelties and fashions do not originate in minor cities, but do originate in New York—the American Metropolis of style and fashion—and in New York only. They are the profit makers—by coming to New York you get them.



SINGER BUILDING, NEW YORK.
Height, 612 ft. 1 in.
Broadway, near Maiden Lane.

DATES AND TERRITORY FOR REDUCED FARES

The Hudson-Fulton Celebration

will be held in New York in September—the greatest water pageant ever attempted—take advantage of the low Railway Rates and come to NEW YORK.

Sept. 11 to 14 incl.

TRUNK LINE TERRITORY—Reductions Not Given to Points Less Than 100 Miles from New York—From and East of Buffalo, Niagara Falls, Suspension Bridge, and Salamanca, N. Y., Erie (via Penna. R. R.), and Pittsburgh, Pa., Bellaire and Marietta, O., Wheeling, Parkersburg, Huntington and Kenova, W. Va., and points on and north of the Chesapeake & Ohio Ry. in Virginia and West Virginia, except New England and Canada. (New York, Ontario and Western Ry. not included.)

Tickets good for 15 days from date of sale.

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THE MERCHANTS' ASSOCIATION OF NEW YORK

66-72 Lafayette St., Bet. Franklin and Leonard Sts.

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C. G. Alford & Co., 192 Broadway
M. J. Averbeck, 10 Maiden Lane
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Henry Freund & Bro., 71 Nassau Street
R., L. & M. Friedlander, 30 Maiden Lane
Henry Froehlich & Co., 68 Nassau Street
Adolph Goldsmith & Son, 68 Nassau Street
Gorham Co., 386 Fifth Ave.-17 Maiden Lane
Heyman & Kramer, 65 Nassau Street
Robt. H. Ingersoll & Bro., 45 John Street
International Silver Co., 9 Maiden Lane
Keller Jewelry Mfg. Co., 64 Nassau Street
Julius King Optical Co., 10 Maiden Lane
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Larter & Sons, 21 Maiden Lane
Lissauer & Co., 54 Maiden Lane
Albert Lorsch & Co., 37 Maiden Lane
Ludwig Nissen & Co., 182 Broadway
Reed & Barton, 4 Maiden Lane-320 Fifth Ave.
Wm. I. Rosenfeld, 1 Maiden Lane
Seth Thomas Clock Co., 15 Maiden Lane
Towle Mfg. Co., 15 Maiden Lane
Chas. L. Trout & Co., 2 Maiden Lane
L. E. Waterman Co., 173 Broadway
A. Wittnauer Co., 9-13 Maiden Lane
Hayden W. Wheeler & Co., 2 Maiden Lane
N. H. White & Co., 21 Maiden Lane
J. R. Wood & Sons, 2 Maiden Lane

A New Idea in
GENTLEMEN'S SCARF PINS

NOVELTY BEAUTY SECURITY



In addition to our being the leaders in matter of style and novelty, it is also conceded that we have the largest line of 10K. Solid Gold Scarf Pins.

We have named the above the "Jabot" Scarf Pin, which suggests an excellent use of them for ladies.

Scarf Pins
Brooches
Handy Pins
Baby Pins
Lockets
Necklaces
La Vallieres
Link Buttons
Combs
Hat Pins
Veil Pins
Heart Charms
Etc., Etc.

10 K

Since 1850

JOHN T. MAURAN MFG. CO.

MAKERS OF

"The Representative Line"

OF

10K Solid Gold Jewelry

61 Peck Street **PROVIDENCE, R. I.**



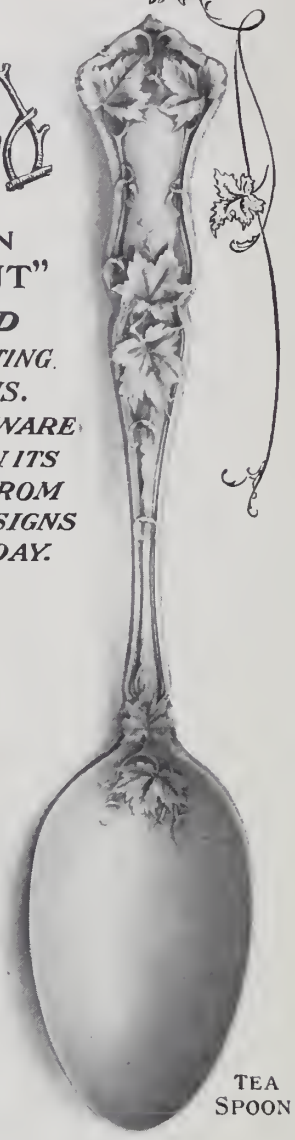
Edgewood

THE PATTERN
THAT IS "DIFFERENT"

THE NAME ***EDGEWOOD*** *SUGGESTS COOL AND INVITING WALKS AND SHADY LAWNS. THE EDGEWOOD SILVERWARE IS JUST AS INVITING IN ITS SUGGESTION OF RELIEF FROM THE MANY ORDINARY DESIGNS YOU ARE SEEING EVERY DAY.*



MEDIUM FORK



TEA SPOON



GRAVY LADLE

BERRY SPOON

ILLUSTRATIONS ACTUAL SIZE

THE LATEST DESIGN FROM

Simpson-Hall-Miller & Co.

INTERNATIONAL SILVER CO. SUCCESSOR

NEW YORK
CHICAGO
SAN FRANCISCO
TORONTO

SILVERSMITHS TO THE AMERICAN PEOPLE

Ye Mount Vernon Pattern

MADE BY

ROGERS, LUNT & BOWLEN CO.

Silversmiths

GREENFIELD, MASS.

Write for Catalog



TRADE MARK R&L BCo STERLING

A fine setting enhances the beauty of the rarest and most costly jewels.

Likewise, a fine oak or mahogany chest makes a desirable setting for ye Mount Vernon pattern, a distinct Colonial gem.

We can furnish these chests to suit any combination desired.



The Dorothy Vernon

A NEW **WHITING** PATTERN
IN STERLING SILVER FLATWARE

Made in the Complete Line—Dozen Work, Fancy Flatware, Cutlery—Ready for Delivery September 1st. Price Lists on Application.

IN its leading motive and the treatment of its details the new pattern is eminently suggestive of the English Renaissance designers of the 16th and 17th Centuries. It seems becoming therefore that it should be known by a name that not only recalls one of the most romantic episodes of the social history of that period, but is also intimately associated with the most significant existing example of English Renaissance Art and Architecture.

TRADE MARK

THE WHITING MFG. CO.

SILVERSMITHS BUILDING
15-17-19 MAIDEN LANE
NEW YORK



THE PANSY—In Sterling Silver

The Pansy is the latest pattern in sterling silver and has already proved extremely popular.

The design suggests daintiness, but is so symmetrical and well balanced that the pieces lose nothing in grace by being made in substantial weights.

The die work is of the very best and brings out each line clean cut and perfect.

The finish is grey, the soft tone lending itself admirably to the character of the design.

At moderate prices. Ask us for price-list.

WILCOX & EVERTSEN

(International Silver Co., Successor)

Meriden, Conn.

NEW YORK CHICAGO SAN FRANCISCO



THE LAUREL

TRADE MARK
STERLING 1000

¶ The **LAUREL** pattern is now ready for delivery in the dozen, with the fancy pieces in process.

¶ Made on the popular MARTHA WASHINGTON shape.

¶ Decorated with a dainty **LAUREL** wreath, cut with the delicacy of hand engraving.

¶ Finished in light, medium and heavy weights at a very moderate price.

¶ In manufacturing **"THE LAUREL,"** every care has been exercised as to design, die work and finish—it is in every sense a Pattern of Class—but on account of slenderness of outline, proper distribution of weight, the most perfect factory and manufacturing facilities, it will be offered at the price of the cheap "ordinary" patterns now on the market.

¶ This is another Smith Pattern, designed to remain permanently in demand.

Frank W. Smith Company

Manufacturers of Sterling Silverware

GARDNER, MASS.



Blossom Pattern

1835 R. WALLACE

Silver plate that Resists wear

Every progressive dealer knows how immensely popular 1835 R. W plated ware has always been.

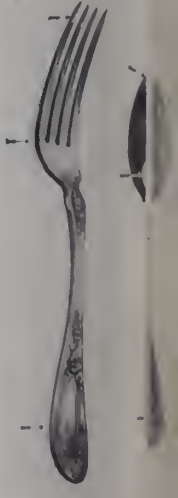
There are many good reasons why now, more than ever before 1 R. Wallace is destined to win an even greater preference amo discriminating buying-public.

The Blossom Pattern reproduced herewith is an entirely fresh ide cate in design, superb in execution, finished in French Gray with p sh shield. It is the pattern of the year.

Our new Guarantee is another most effective selling point.

To every purchaser we guarantee that "1835 R. Wallace," *Silve that resists wear,* will give absolute satisfaction, and we agree t behind and replace every piece of goods bearing the "1835 R. W la trade-mark that does not give satisfactory service in any hou h

There is no time-limit in this guarantee. It's as broad as the air. Your customer is protected absolutely.



The additional sectional plate will also appeal to every buyer.

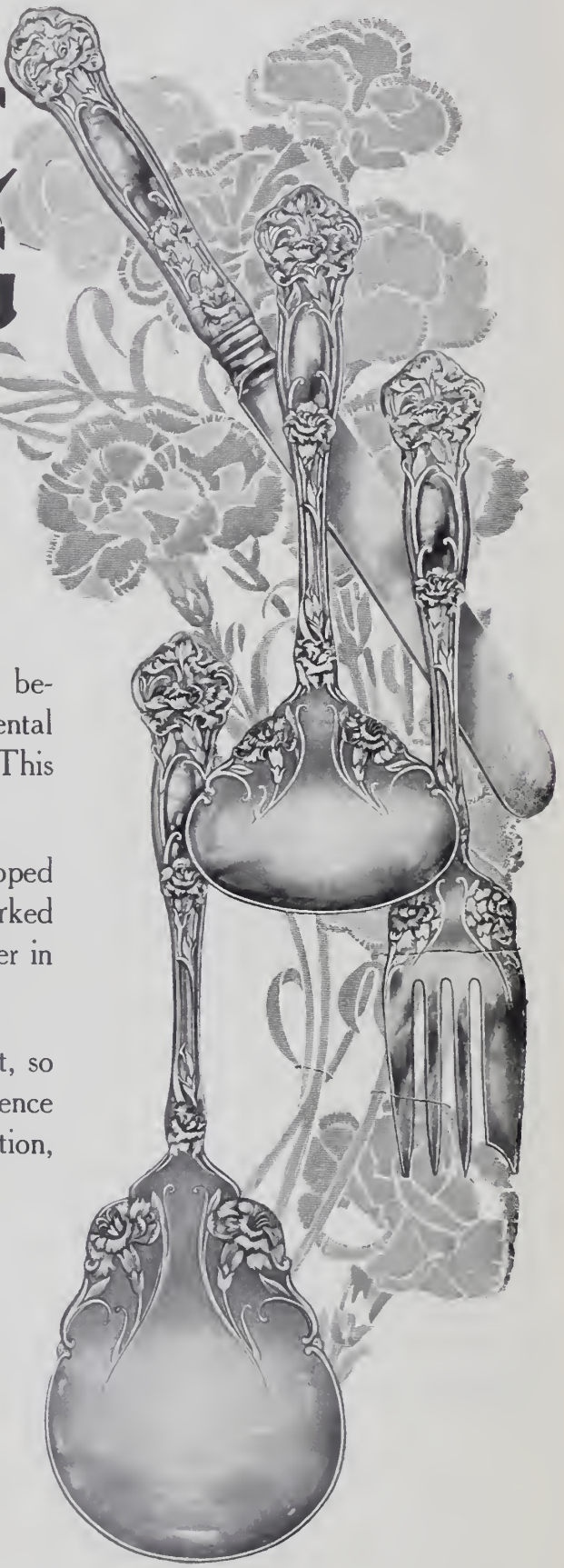
On those pieces that receive constant use, in our old A1 and Triple grades (namely: tea, table, dessert, and soup spoons, medium and dessert forks) a heavy sectional coating of silver is added to the parts most exposed to wear. These pieces in all patterns are stamped 1835 R. WALLACE SECTIONAL, and 1835 R. WALLACE SECTIONAL TRIPLE. This increases the wear-resistance three fold, *but there is no increase in price.*

Send to-day for the literature in which the new Blossom Pattern is contained.

R. WALLACE & SONS MFG. COMPA Y

WALLACE STERLING

Carnation Pattern



l conventionalizing the form of the carnation, our most be-l̈ed flower, this new service appeals to the sentimental ɐeference of a very large proportion of the people. This aɔne will make the design immensely popular.

l itself the design is one of the most beautiful ever developed i the silver art, and one of the most practical. It is marked b distinction, giving an entirely new spirit and character in tɔle silverware.

ɥe Carnation Pattern is made in a commercial weight, so tɐt the price is extremely low. Considering the excellence ɔ the design, the brilliancy of the die-work and execution, tɘ sales of this pattern promise to be unusually large.

Ve would suggest that you send in your orders as soon a possible.

TRADE MARK
R W A & S
STERLING

Write for one of our new Sterling Catalogs in which this Carnation flatware is included.

WALLINGFORD, CONN.

BRANCHES
11 West 32nd St., New York
131-7 Wabash Ave., Chicago
925 Chestnut St., Philadelphia
85 Post St., San Francisco



Our regular goods are plated by the sectional process, which enables us to guarantee that plated ware of our manufacture will withstand the hardest usage, and last for many years.

We carry a complete assortment of fancy pieces in each of the patterns illustrated. The symmetry and splendid proportion of our designs satisfy the most discriminating tastes, while the superior wearing qualities of our product make permanent customers.

Our handsome illustrated catalogue sent on request

SIMEON L. & GEORGE H. ROGERS COMPANY
Hartford, Conn.

FACTORIES: HARTFORD AND WALLINGFORD, CONN.



Sterling Silver Silver Plate and Cut Glass

We invite every dealer who visits New York City to inspect our line, which, both in variety and quality, is unsurpassed. We are prepared to meet the demands of

THE FALL TRADE.

The number of our producing plants enables us to offer a greater variety of patterns and designs than can be found elsewhere. Our warerooms are in the heart of the jewelry district and the proximity of the Fulton Subway Station makes them particularly easy of access.

INTERNATIONAL SILVER CO.

WAREROOMS:

18-22 John Street
(Subway Entrance)

9-19 Maiden Lane

FULTON SUBWAY STATION

NEW YORK

FACTORIES:

THE BARBOUR SILVER CO.
THE HOLMES & EDWARDS SILVER CO.
MERIDEN BRITANNIA CO.
THE MERIDEN CUT GLASS CO.
1847 ROGERS BROS.
ROGERS & BROTHER.
ROGERS, SMITH & CO.
WILCOX SILVER PLATE CO.
THE DERBY SILVER CO.
THE MERIDEN SILVER PLATE CO.
THE WM. ROGERS MFG. CO.
THE ROGERS & HAMILTON CO.
SIMPSON, HALL, MILLER & CO.
THE WATROUS MFG. CO.

GENERAL OFFICE: MERIDEN, CONN.

NOTICE!

No increase in prices of Mesh Bags on account of increase in tariff. We manufacture our Mesh at our Works at Plainville, Mass., by the latest improved machinery. We are not dependent upon imported Mesh or importers as other manufacturers are. You will not receive notices of increase in cost from us.

Buy only machine made mesh which is stronger,



smoother and better than hand made.

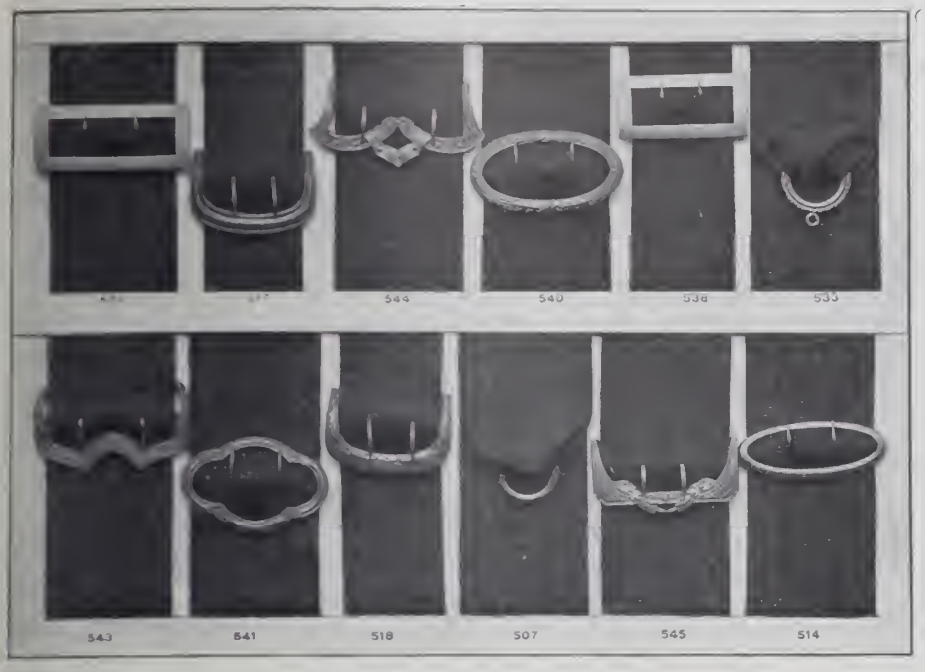
American made goods are the best. We are the only manufacturers using Mesh made by machines, enabling us to supply all demands promptly for any quantity.

WHITING & DAVIS CO.

7 Maiden Lane
New York

PLAINVILLE (Norfolk Co.), MASS.

103 State Street
Chicago





ILLUSTRATIONS ONE-HALF SIZE.

When we originally conceived the idea

that 10K jewelry could be made to look and appear like the nicest 14K, we had in mind, particularly, that class of consumer, who has excellent taste, but a limited purse.

How successful we have been in carrying out this idea, is a fact well known to all high class retailers.

Hundreds of your customers like dainty, well made things, but cannot pay 14K prices.

Our line always pleases them, in price and design—and the excellent percentage of profit for you, will also please.

Send for Selections

KOHN & CO
CAMP & ORCHARD STS.
NEWARK N.J.
1KO

Engine Turned and Engraved Silver



No. 1522 E. T. Powder Paper Book

A most refined combination. A line that has been received with universal favor.

In this finish we are showing: Purses, gents' card cases, vanity boxes, powder books, cigarette cases, match boxes, eyeglass cases, pocket knives, buckles, etc., etc.

The illustration cannot possibly do justice to the beautiful sheen and finish of the original. The goods must be seen to be appreciated. Ask our travelers to show you the line.

ESTABLISHED 1861 **R. BLACKINTON & COMPANY** Trade ~~+B~~ Mark

New York Salesrooms:
15-17-19 Maiden Lane

JEWELERS :: SILVERSMITHS

FACTORY:
North Attleboro, Mass.

¶ The season for out-door sports is at its height, and the demand for trophies or prizes for the many events held by the various clubs of the country is on the increase and calls for trophies of high artistic merit.



¶ The Rockford line of Trophy Cups possesses artistic quality, sufficient to satisfy the most refined and discriminating tastes.

Sold only to the Retail Jewelry Trade

Rockford Silver Plate Co., Rockford, Ill.

Stand by those who stand by you

If It Burns Alcohol We Make It

It costs but 1½ Cts. an Hour to Use a Sternau Alcohol-Stove

WITH the flame turned up full blast, but one gill of alcohol an hour is consumed. You can save money by using a Sternau Alcohol Stove.

Excellent for the Motorist, Etc.

For the tourist, the motorist, the traveler, the camper, etc., it is exceedingly convenient, making it possible to prepare quickly a hot, palatable luncheon.

For you to distribute, we will furnish without charge handsomely printed books with your name and address thereon. Full particulars and Catalogue No. 23 on request.



Sternau Alcohol-Stove with Mission-Style Wooden Base

No. 4014. Supplied in Solid Copper



S. STERNAU & COMPANY

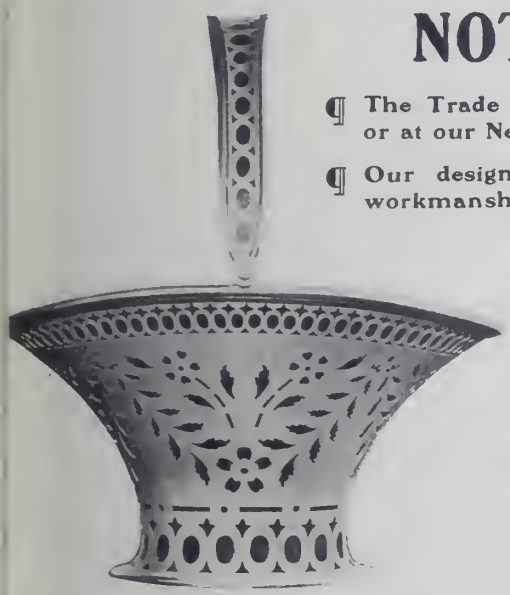
Makers of

STERNAUWARE

New York Showrooms
BROADWAY, COR. PARK PLACE
Opposite Post-office

Office and Factory
195 PLYMOUTH STREET
BROOKLYN, N. Y.

NOTHING BUT STERLING!



¶ The Trade is cordially invited to inspect our goods either at our factory or at our New York Salesroom recently opened.

¶ Our designs are exclusive, artistic, rich in quality and of the best workmanship.

¶ Hand-pierced and engraved baskets and dishes (see cut) are featured this Fall.

¶ We are displaying a new and extensive line of French Roll Compotes, Grape Dishes, Plain and Fancy Sandwich Plates.

¶ The attention of legitimate jewelers is called to our new "Imperial" Flatware pattern, which will appeal strongly to the most conservative buyer.



ROGER WILLIAMS SILVER COMPANY

Providence, R. I.

FACTORY: 101 Sabin Street, PROVIDENCE, R. I.

NEW YORK SALESROOM:
320 Fifth Avenue, Corner 31st Street, Room 809



Patented July 20, 1909
Tea Ball, No. 2207
Crane, No. 2284

As a Tea Ball

our miniature Tea Kettle is most appropriate—
Sold separate or with the crane—
Together they make an attractive combination.

A Collectio

of novelties and Cas Goods, larger and mo beautiful than we ha ever put on the mark

ON DISPLA in our New York Offic

It will pay you to dr in and see them.

SIMONS, BRO. & CO.

Silversmiths
Thimblemakers :: Jewelers
611 Sansom Street, PHILADELPHIA

NEW YORK: 13 Maiden Lane; 320 Fifth Ave.
CHICAGO: 103 State Street
SAN FRANCISCO: 717 Market Street

When in the vicinity of any of our offices drop in and see our complete line.

Round Cornered Bags

at lower prices than mesh bags have ever been sold for before. Silk or kid lined. Fine construction with neither rivets nor prongs. Inside bezel.

C 27365 (6-inch) - $5 00 each
B 27365 (5½-inch) - 4.00 "
A 27365 (4½-inch) - 3.00 "

Prices according to Jewelers Circular Key

Send for Circular 5 SJ



German Silver, Heavily Silver Plated. One-half Size

PAYE & BAKER MFG. CO., *Silversmiths*

NEW YORK OFFICE: 9-11-13 Maiden Lane
NORTH ATTLEBORO, MASS.

Birth Month Lockets



July brings Poppies "steeped in sleep"
To you who July birthdays keep.
A Poppy locket checkmates strife
And brings to you a happy life.



Pond-lilies in the water blue
Are August born as well as you.
Would you be free from every care,
A locket of Pond-lilies wear.

Enameled in beautiful floral designs.

$\frac{1}{10}$ gold—solid gold joints.

Wolcott Mfg. Co.

71 Peck Street, PROVIDENCE, R. I.
New York Office, 14 Maiden Lane



C. A. MARSH & CO.

Makers of

High Grade Gold Filled

BRACELETS
LORGNETTES
DICKENS
FOBS

GOLD FILLED
C.A.M.&Co.
Trade Mark Registered

VEST CHAIN
PONY CHAIN
NECKS
LOCKETS

The above represents

A LINE - - - - - - UP-TO-DATE
A LINE - - - - - - OF QUALITY
A LINE - - - - - OF REPUTATION
A LINE - - - WITH NO SUPERIORS

The Best Clear Through

FOR THE JOBBING TRADE ONLY



F651/01307

Office and Factory
ATTLEBORO, MASS.

A. P. WOOD, 420 Broadway, Los Angeles
Pacific Coast Representative

F427/01210



THE

"If For Any Reason" Line

Manufactured by

Austin & Stone, Inc.

ATTLEBORO, MASS.

New York
15 Maiden Lane

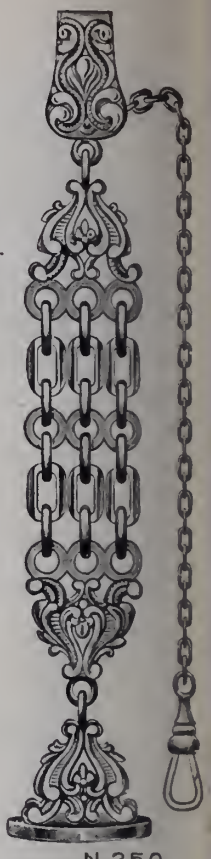
San Francisco
503 Chronicle Bldg.

Makers of Highest Grade

Vest Chains — Neck Chains
Fobs — Lockets
Bracelets — Pendants
and
La Vallieres

SOLD THROUGH JOBBERS ONLY



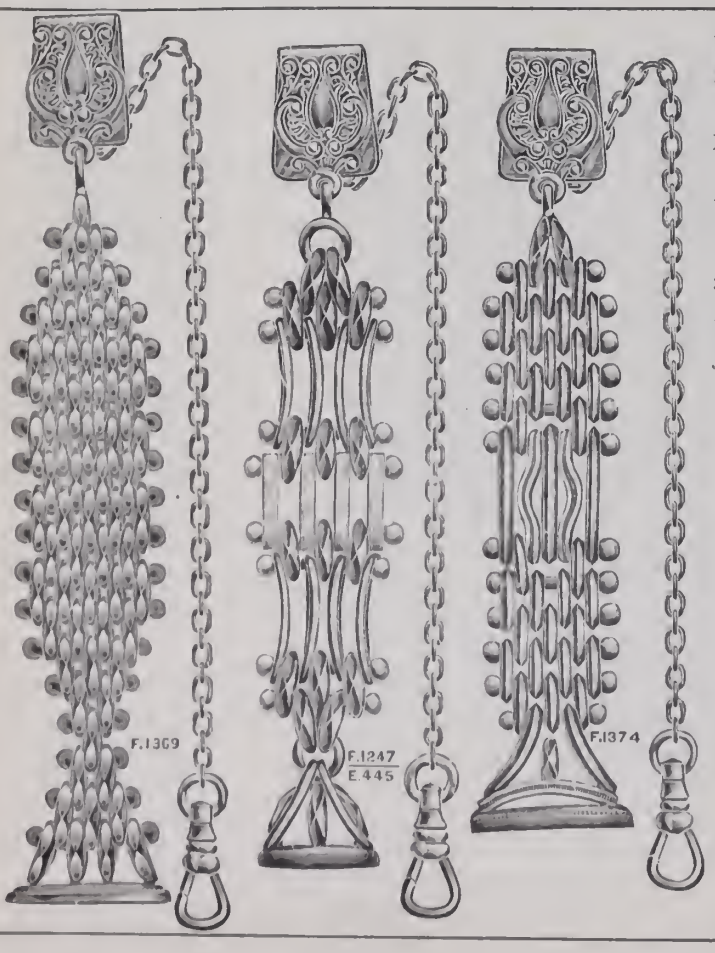












BATES & BACON

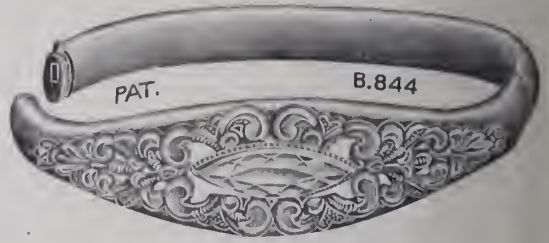
ATTLEBORO, MASS.

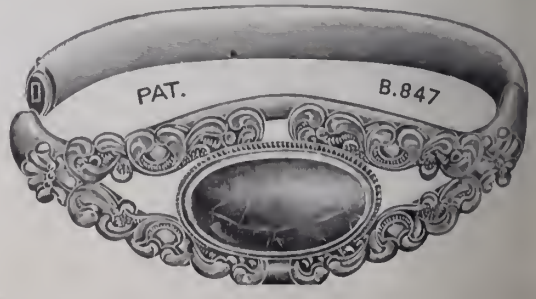
New York: 9 Maiden Lane — Chicago: 103 State St.

Makers of High Grade, Gold Filled

Chains, Lockets and Bracelets

Amethyst and Topaz are the fashionable stones this season. We have some fine new designs in bracelets set with these stones. Just look at them, they are worth while.





W. W. Fulmer & Co.

Manufacturers of

DIAMOND MOUNTINGS

(Mounted and Unmounted)



OFFICE and FACTORY:

122-124 South 8th Street

PHILADELPHIA, PA.

We manufacture a line of fine 14K Gold and Platinum Mountings for the fine jewelry trade. Newest designs, original ideas and prompt delivery.

Rings, Brooches, Scarf Pins, La Vallieres, etc., in 14K Gold and Platinum.

Our special order department is equipped to care for all kinds of special work made to order.

Our workmanship and facilities for construction are unsurpassed.

Ziruth-Unbreakable

GOLD AND PLATINUM CHAINS

Are cheaper than those that claim to compare in quality and much better than those of equal price.

Are stronger, more flexible, better finished, finer shaped links, more beautifully colored, more carefully soldered and inspected than any other chain on the market **and are so conceded by the trade.**

They are plump 10K. and 14K. as stamped and fully guaranteed.

Of what value is the stamping law unless you assay your goods? **We invite you to assay our chains.**

Chains, cheap in construction are dear at any price and therefore you cannot afford to use machine made chains in place of hand made chains.

ZIRUTH-UNBREAKABLE HAND MADE CHAINS

are the cheapest because they are the best constructed on the market.

Our prompt deliveries of orders are the wonder of the trade.

Write us at once and our representative will call or we will submit samples and prices.

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DO NOT CONFUSE US WITH ANY FIRM BEARING SIMILAR NAME.

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SALESROOMS:

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The New "Perfect Joint"

BRACELET

A Large Variety of Patterns in All Widths



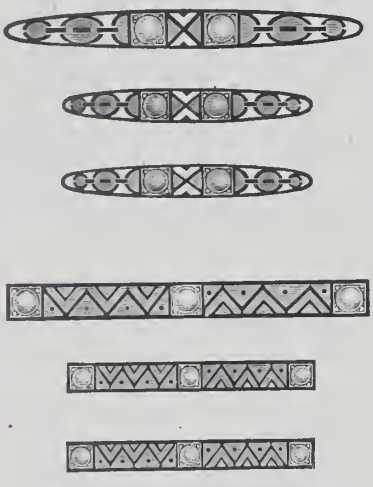
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Chased
Engraved
Stone Set
Finished in Old English, Roman, Rose and 14K.
All of Superior Gold Filled Quality

LOCKETS IN A LARGE VARIETY

Made by CASTIGLIONI CO.

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Brooches
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Cuff Pins

Etc., Etc., in Sterling Silver and Plate

¶ **For years we have made a line of Bracelets, Fobs and Link Buttons in Rolled Gold Plate and Solid Gold Front that has given satisfaction and proved itself worthy of your consideration. Our new designs are now on the road and our salesmen will be glad to show them to you if you will write us.**

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Gun Metal Novelties

Largest and Best Line of Mesh Bags
Attractive Designs and Right Prices

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Patent Four-Picture Locket



The demand already insures a large sale this Fall.

The prices are reasonable; our name stamped on all goods.

The only Locket on the market with an entirely invisible joint. Made in high grade gold filled and 10K. gold by

THE LEACH & MILLER CO.

Manufacturers of

Gold Filled Lockets, Bracelets and Neck Chains, 10K. Gold Brooches, Scarf Pins and Ear Screws

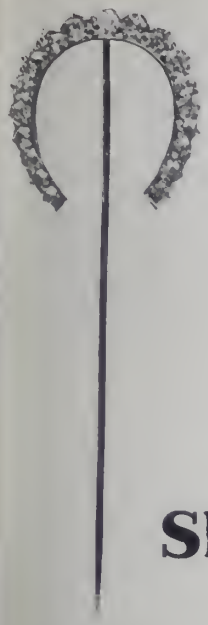
Main Office and Factory:

31 Union Street, ATTLEBORO, MASS.

NEW YORK OFFICE: 12 John Street
CHICAGO OFFICE: 103 State Street
SAN FRANCISCO OFFICE: 45 Kearney St.

WE SELL THE JOBBING TRADE ONLY

This Four-Picture Locket is manufactured under our patent in 14K. gold only by T. W. Adams & Co., New York.







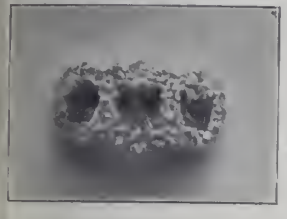
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At Prices That Have Made Our Goods Popular.

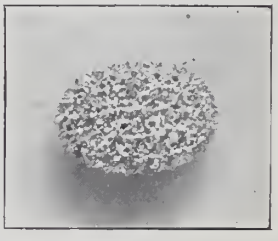


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And Mounters of Diamond Jewelry of Every Description.

15-17-19 Maiden Lane Silversmiths Building **New York**



THE ADVANCE JEWELRY

A DARING DEPARTURE

FORWARD is again the watchword here. The new brown "Silverseal Finish" applied to Lisner Jewelry to match Autumn fabrics, is a daring departure. Instant enthusiasm greets its display. A veritable surprise. This finish particularly enhances Jet groupings, the latter now being strongly in the ascendant. The remarkable combinations in rich designs include: HAT PINS, BROOCHES, NECKLETS, BARRETTES, BANDEAUX, SASH PINS, LONG CHAINS, etc., Novel link-alternations. Prove by seeing.

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NECK ORNAMENTS have been popular in all ages. The present revival of the La Valliere is a modern adaptation of an always effective article of decoration. It appeals to practically all, and the demand is steadily increasing. We carry a large assortment from inexpensive yet pretty combinations to elaborate diamond mounted pieces. In these as in other goods "We Sell Sellers." Memo. packages on request.

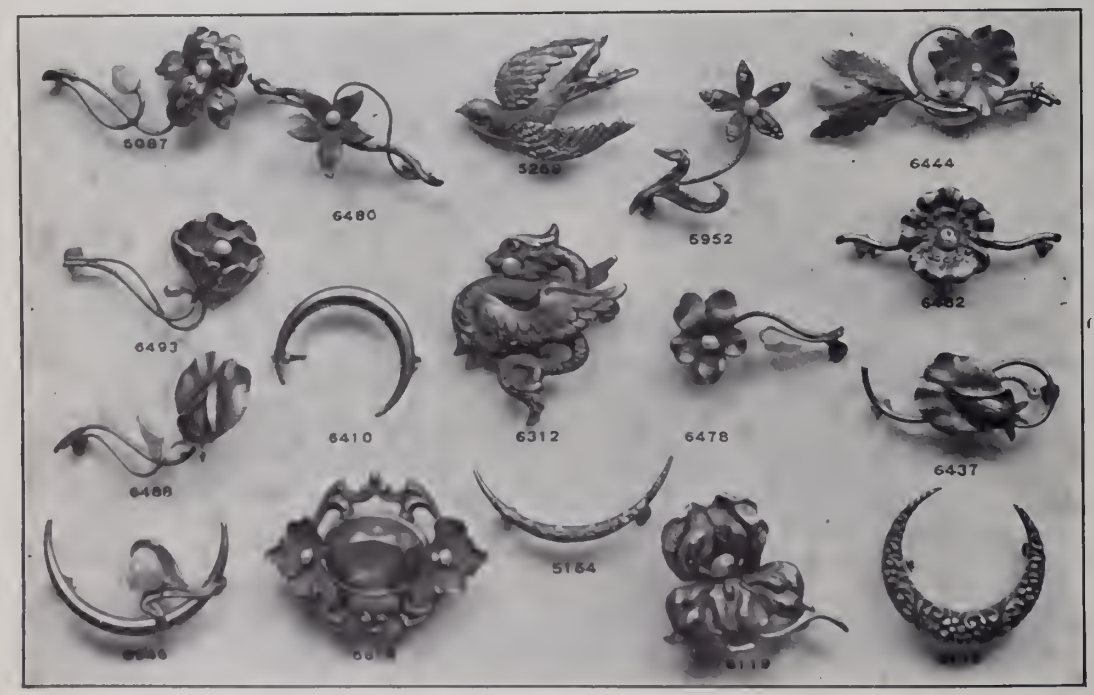
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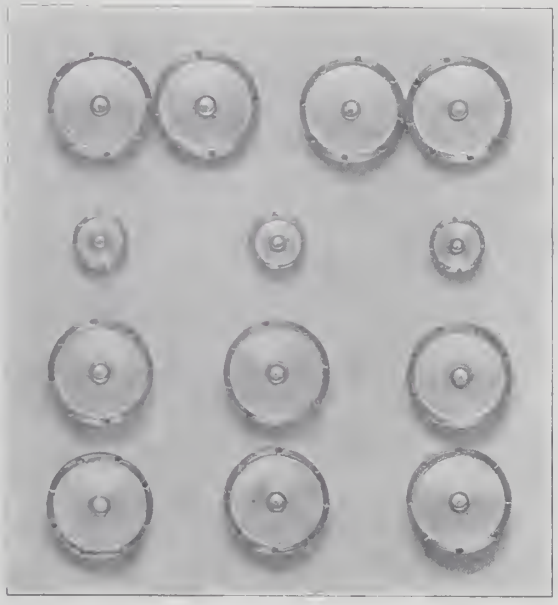
KREMENTZ
Bodkin-Clutch
Studs and Vest Buttons



KREMENTZ
Bodkin-Clutch
Dress Sets

KREMENTZ BODKIN DRESS SET

ENTERS LIKE A NEEDLE



HOLDS LIKE AN ANCHOR

Number 2375



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Should any of your customers have a set of vest buttons or studs with any old-style fasteners which have for any reason proved unsatisfactory, we will gladly change them (where practicable to do so) to Krementz Bodkin Fasteners, making only a nominal charge for same.

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THOUGH Summer relaxations often witness sleeves rolled up and cuffs discarded, the approach of cooler days brings a return to more formal modes. The necessity for good Cuff Links becomes more absolute. Made here they are more than "good," inviting closest scrutiny in make and style.

PRICES: $2.00 to $200.00.

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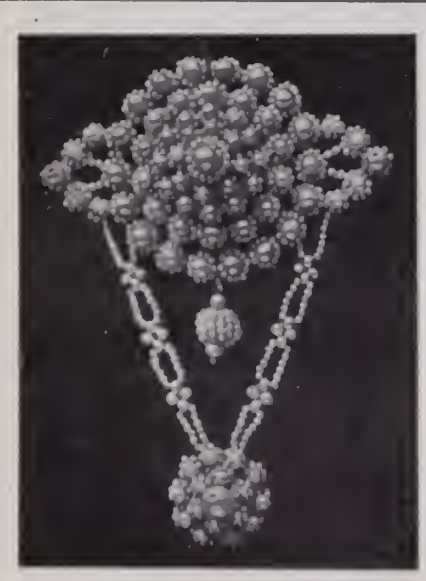


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Set with Jade, Coral, Lapis Lazuli, Opal Matrix, Baroque Pearl, Turquoise Matrix. 14-Kt.



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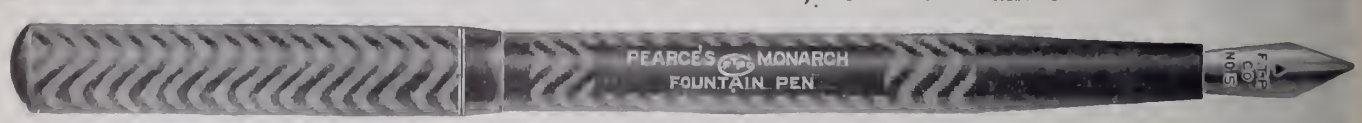
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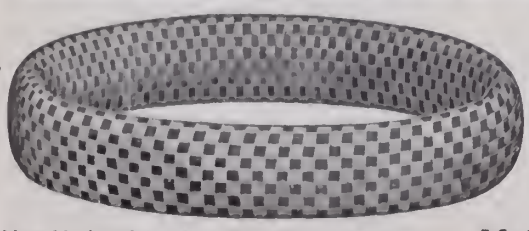
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Platinum Pearl Knife Edge **PENDANTS** 14k. 18k.

Lockets and Buttons 10k. 14k.

Unset, or Set with Diamonds or Roses

Makers of the Well Known INTERCHANGEABLE SCARF PIN

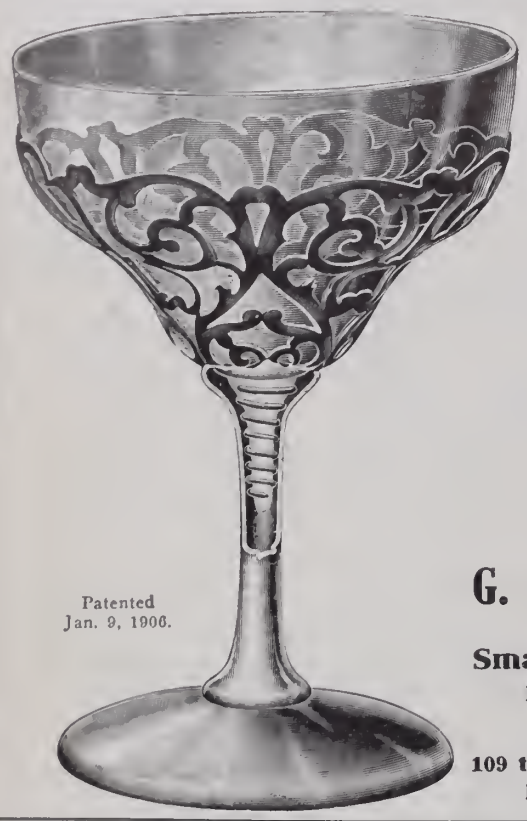
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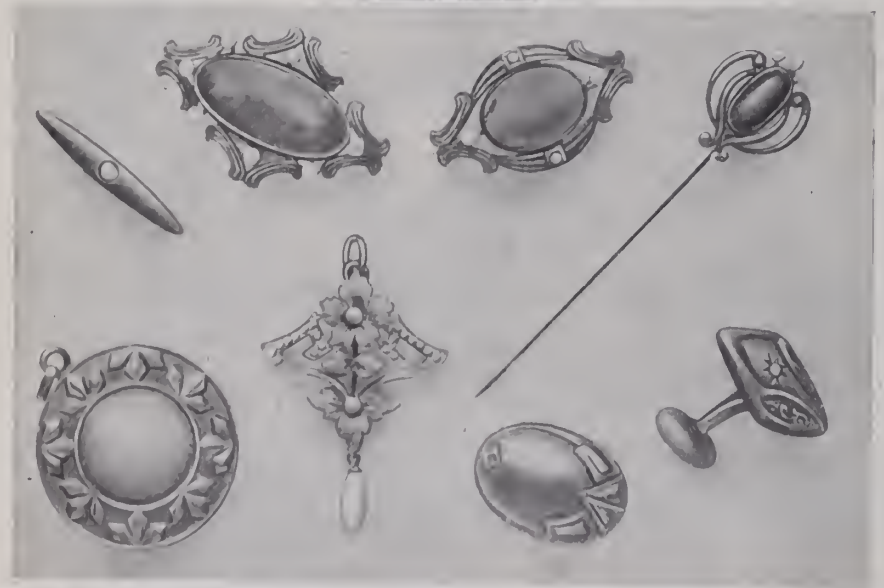
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Have you ever considered HOW FEW really useful, practical articles you have for Men?

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WORKS: 139-141-143 No. Tenth Street, BROOKLYN, N. Y.



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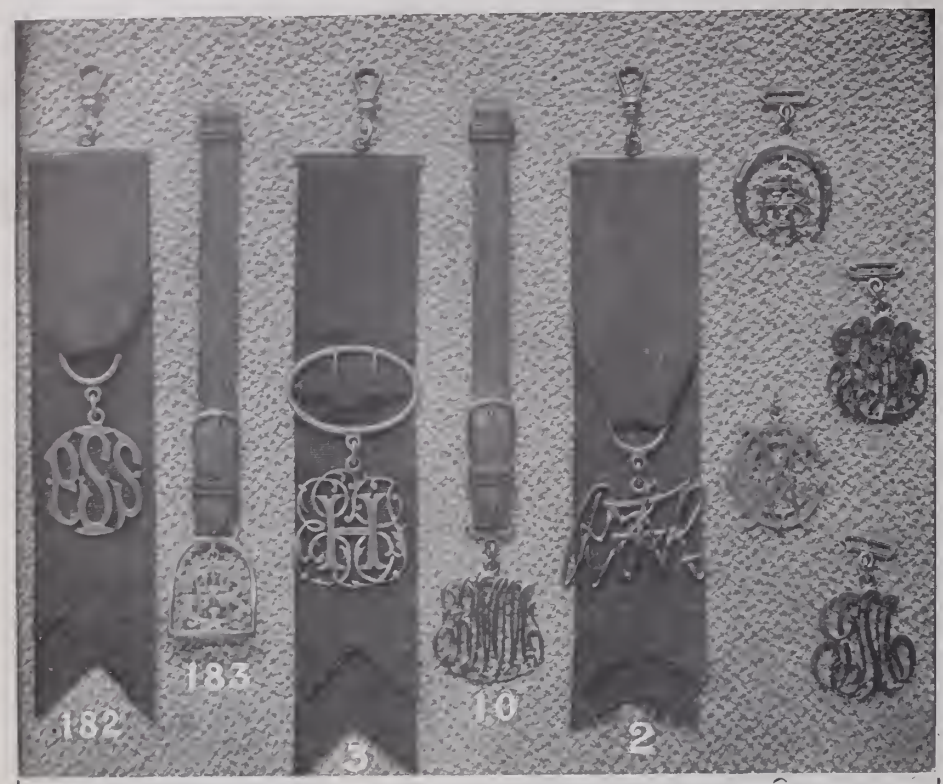
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in solid 14 Kt. GOLD, STERLING SILVER and GOLD PLATE, mounted on Silk Ribbon or Leather

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Fine Leather Goods

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No. 58

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Distinguishable for their dignity of design and excellence of finish. Made in full quart size, four designs—Narrow Strap, Broad Strap, Rye, Thistle. Shield space for monogram, sterling silver corkscrew tops. ¶ Highball and whisky glasses to match each design.

Full line of the foregoing, and any other desired pieces in the A-K Silver Deposit Ware, sent approval.

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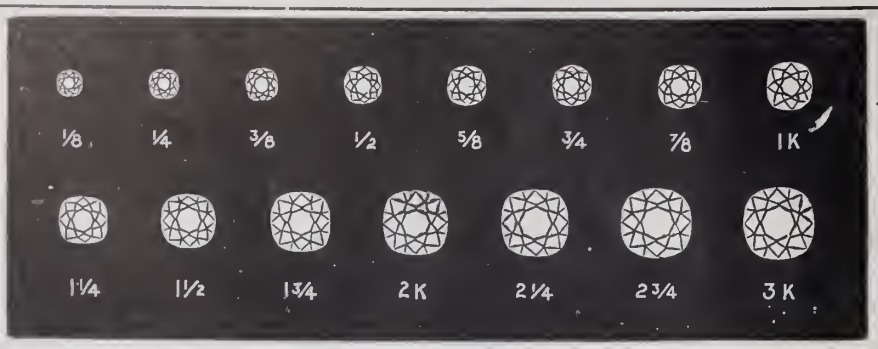
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These Reconstructed Rubies are absolutely as hard and have the same beautiful appearance as the Genuine Oriental Rubies. They are the scientific production of small articles of Genuine Rubies fused under intense heat through an electrical process and purified through a chemical process.

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has been very popular with the trade this season; exceptionally so, our Fobs with the Ball Bearings as illustrated above.

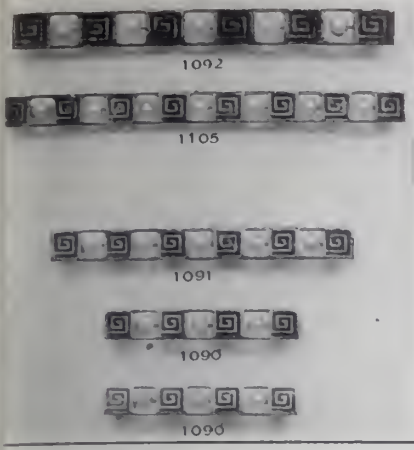
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THE "EDGEWOOD" pin has been pronounced the best pin of its kind on the American Market.

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In a variety of designs and patterns that appeal to careful buyers and readily sell at a handsome profit. We guarantee our goods to wear well, and at present we are showing a new and up-to-date line of goods that will interest you.

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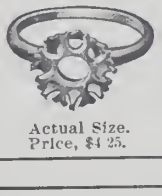
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"SEVENINONE"

BROOCH OR SCARF PIN



Finish, Workmanship, Quality of Stock and General Appearance of any article are its main selling points, but "Seveninone" not only embraces all of these vitally important attributes, but is

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It appeals to the consumer because

1 It consists of *one* mounting and seven stones.
2 The stones are of different color.
3 They can be interchanged in a moment.
4 There are no parts to wear out.
5 They take the place of seven different pins.
6 It is reasonable in price.
7 It will aid in increasing your sales.

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Fobs, Link Buttons, Sash Pins Hat Pins, Waist Sets, Etc.

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Our best salesmen are our "*LK*" *Set and Signet Rings.* They make a silent appeal that few can resist. We want to sell you some. Send for an assortment and let them tell their story. This method of selling saves noise and leaves you to form your own opinion. If they appeal to you, they will appeal to your customers—and that is what makes quick-selling stock.

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No. 82.
89 in. x 20 in. Solid mahogany case, brass dial, black numerals, etched sun rays, decoration in center, corners and arch; brass covered weights.

The "Monastery"

We constructed the "Monastery" works with a view of competing with a weight movement against inferior spring works. Our success has been great. The weight "Monastery" construction, chain wind, is of such excellent quality in every respect and offered at such a reasonable figure that it is out of question to-day to offer any hall clock above $50.00, with long pendulum spring works.

A genuine Grandfather clock has always a weight movement. And we will state that any chiming Hall clock made up with a cheap spring movement can never be satisfactory. The hammer blow is too weak to get the tone out of good bells; only thin, light bells can be used with the little blow of the hammer; every day the spring gets weaker and the chiming slower; it even ceases after 5 or 6 days. Besides, in such cheap affairs the dial works are not suitable for quarter chiming. The combination makes a very poor clock. Not so with the "MONASTERY," which are heavy, powerful brass works, with solid steel pinions and built as a good weight chiming movement should be constructed.

The illustrated model is a fine piece of furniture fit for any residence, and can be obtained with three combinations of striking:

1. With five 1¼" tubular bells, made and tuned by Mr. R. H. Mayland (Westminster chimes); list.....$1[illegible]
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Grand Prize, St. Louis, 1904

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Jewelers who have handled our lines know their surpassing merit. Those who have not, should give us a trial.

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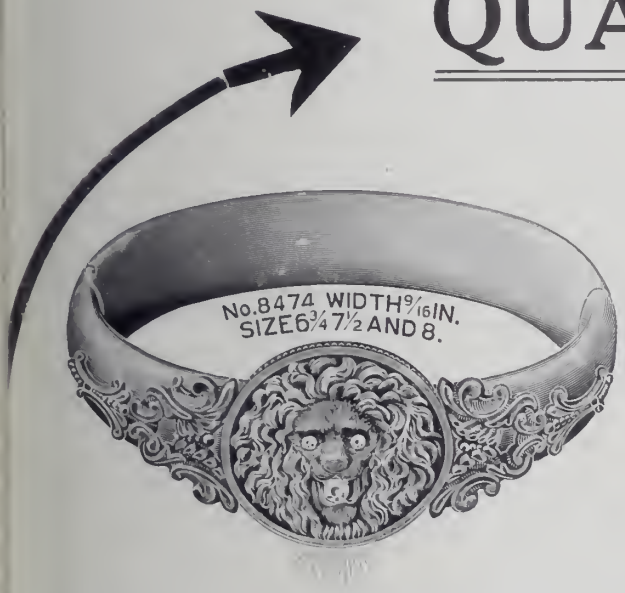
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Our line is composed of nobby up-to-date designs and when placed before you you will ask no questions—you will purchase without hesitation. Why ?

Because you will see collected together in one line the largest group of sellers you have ever before witnessed.

Our line is filled with life; we have no dead wood.

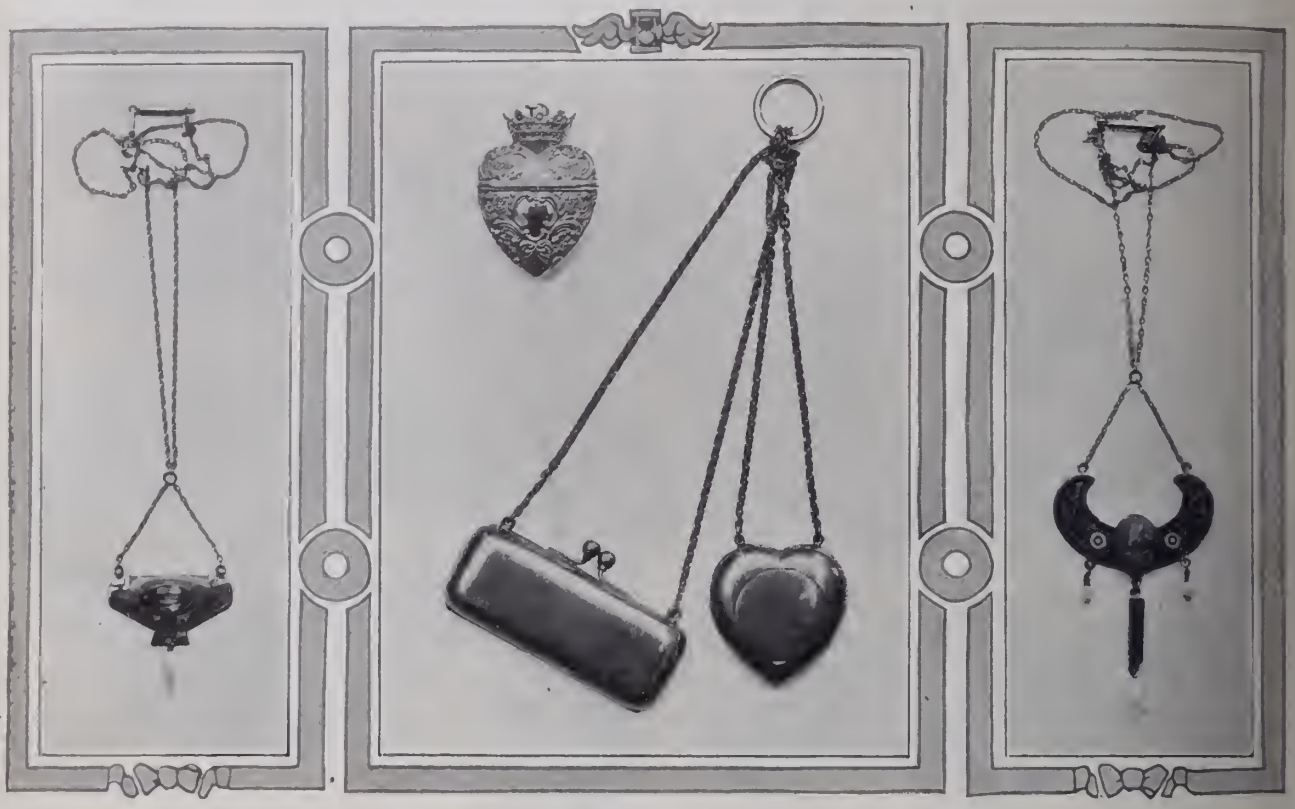
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THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

Vol. LIX. WEDNESDAY, SEPTEMBER 1, 1909. No. 5.

The Golden Table Service of the Vienna Hofburg.

AMONG the festivities that marked the recent visit to Vienna of the Emperor and Empress of Germany was a gala dinner and it was decided to make use of the celebrated golden table service of the Vienna Hofburg on this occasion. This service deserves special notice, for no royal dining-room in the world has anything like it. The plates, dishes, spoons, knives, forks, as well as coffee pot, tea pot and pitcher,



GOLD PITCHER.

everything, in short, belonging to a complete table service, is of solid gold. Only the epergnes, or table centerpieces, are silver gilt, but each of the latter is worth from 60,000 to 70,000 marks. To estimate the value of the entire service is impossible, for owing to its unique character its "value" can only mean value to a connoisseur, and this is probably immeasurable. The service appears for the first time in the inventory of the Imperial palace toward the end of the 18th century. It probably had its origin at this period; the best of the service was made in Lombardy, which then belonged to Austria. A portion was procured at a later date from Paris. Every piece is of the finest goldsmith's work, such as is no longer produced in these days. This was seen when the court stewards tried to give orders subsequently for some additional pieces. Napoleon, who had a residence in Schönbrunn 100 years ago, dined from the golden plates, but the service is used very rarely now and only on special occasions.

For dessert plates, the mythological plates, as they are called, are used. These are still more valuable as curiosities than the gold plates. They are made of porcelain, and each is decorated with a special scene from mythology, executed in the most artistic manner. These dessert plates are of older date than the golden service.

When in official use, the whole table is covered by a single table-cloth, specially woven for this purpose; it bears no other pattern than the Imperial coat of arms. The epergnes are filled with flowers from the Schönbrunn conservatories; lilac orchids, pale red roses and lilies of the valley are special favorites at the Viennese court. Festoons of rose-colored and pale green erica (heather) stretch from one epergne to the other. The blending of all these colors amid the gleam of the gold plates is exceedingly imposing. When to these are added the magnificent uniforms and costumes of the guests, the whole forms a picture in which a truly imperial



GOLD COFFEE POT, WITH ROCOCO ORNAMENT.

luxury is combined with the most tasteful delicacy.

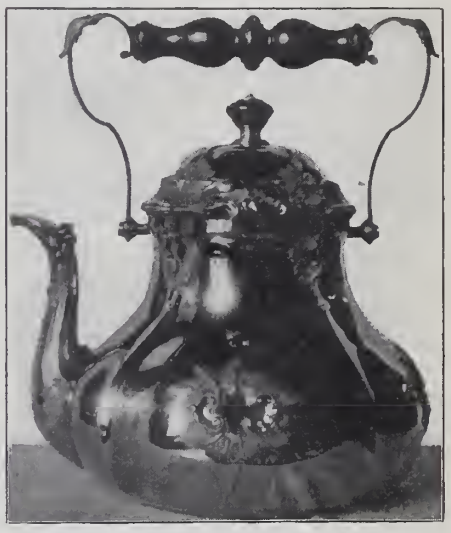
Our three illustrations show the golden coffee pot, teapot and pitcher belonging to this collection. They are in the pure Rococo style.

A man, who recently appeared at the store of J. H. Padgham & Son, Santa Ana, Cal., fraudulently secured a gold filled watch worth $19, $2.50 in cash, and the firm's check for $35, by means of a bogus check for $57.50. The payment of the firm's check was stopped, however. The swindler was about 40 years of age, of medium height, smooth shaven, full-chested, and weighed about 175 pounds. He talked and looked like a foreigner. Before accepting the watch at the price quoted by the jeweler, he dickered considerably.

Necklet and Pendant for Queen Alexandra of England.

ON the occasion of a visit to Birmingham, England, by King Edward and Queen Alexandra to open the new University, permission was obtained to present a souvenir of one of the most important industries of the city to the Queen. This took the form of a necklace, of which an illustration appears on the front cover of this issue. Arthur J. Gaskin, head master of the Vittoria St. School for Jewelers, at Birmingham, with Mrs. Gaskin, was responsible for the design and execution.

The jewel, which takes the form of a



GOLD TEAPOT.

necklet and pendant, in 18-karat gold, is a worthy example of the goldsmith's art. Carved flowers, thickly set with various stones, form the design of the necklet, which, as will be seen from the cut, widens at the throat, and so is in better keeping with the pendant; this is mostly composed of leaves very cleverly carved. Coloring is lent to it by a large sapphire in the center, and surrounding it are emeralds, pearls and pink topaz.

The center of the necklet is treated in a somewhat similar manner to the pendant.

The cut glass manufacturers are about to petition the Interstate Commerce Commission for a formal hearing on the cut glass freight rate, claiming that double first class is unjust. The manufacturers request their customers to forward to Wm. F. Heft, secretary, Honesdale, Pa., any evidence they may have at hand which will assist in presenting their claims, and would especially like to have them report the amount of breakage in cut glass shipments on which they have made claim to the transportation company during the past year.


1809


1810


1800


1267


1314


1429


1799


1807


1699


1695


1676


1712

NOT ONLY

do we produce original ideas in our ring stock, but we have original ideas in showing and shipping our goods.

Our method in marking, billing, and shipping children's rings is unique, and after a year or more of trial has been pronounced by our customers, a success.

It saves time, trouble, and annoyance in marking this class of rings.

We make a complete line of both 14K. and 10K. children's rings, from $4.50 per dozen, up.

Give our travelers, or our mail order department, a chance, when you want anything in a ring for a baby, for a miss, or for a boy.

LARTER & SONS

21 & 23 Maiden Lane

New York

Trade-Mark



Reg. U. S. Pat. Office

Pacific Coast Representatives: A. I. HALL & SON, Jewelers' Building, Post Street, San Francisco, Cal.

REPOUSSÉ WORK AND CHASING

ILLUSTRATED AND DEMONSTRATED BY AN EXPERIENCED ARTISAN

(Continued from issue of Aug. 11.)

CANDLESTICKS (*Continued.*)

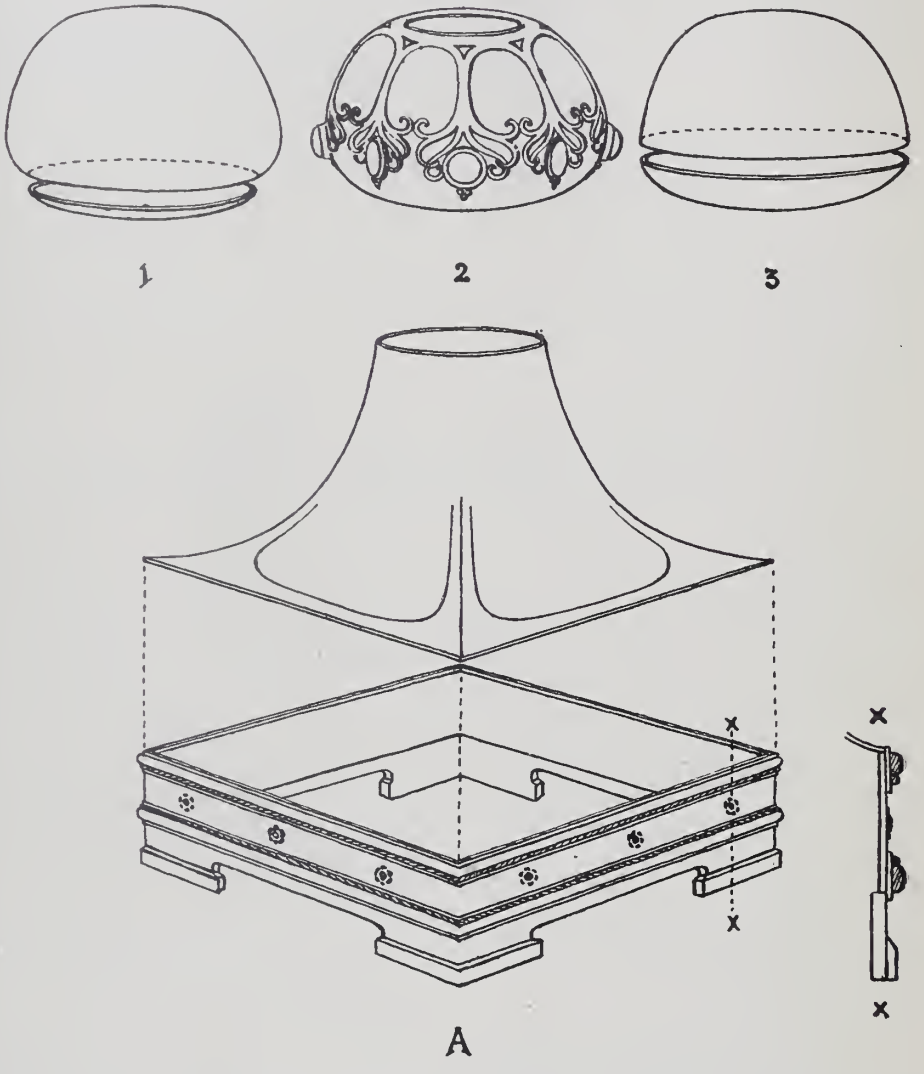
THE knop or boss in the center of the shaft differs from most bosses in as it is not absolutely symmetrical—t is, its widest part is not in the center, b much lower down. It is about 1⅛ hes deep and 1¾ inches across at its west part. To make this boss a 2½-inch cle of metal should, in the first place, hammered into a cup shape; the bottom this cup shape eventually to form the of the boss. After making the mouth his cup correspond to the widest part he boss, it can be drawn over on a very ll stake or anvil, with a narrow "raising" mer, taking care that the end of the l is shaped to the exact contour re-red It is, of course, obvious that it is ctically impossible to draw the mouth the shape in sufficiently small to fit the er shaft or stem piece, and it will be sary to shape up another very shallow for the bottom of the boss and fit and ler it on to the shape already made. exact place on the boss where to make joint depends largely, of course, on the ration It could be made very low wn so as to be practically out of sight en the boss is fitted into its proper posi-n, or it can be made a little higher up, ely, at the widest part of the boss, ere the settings of the moonstones will ntually come. In the latter case it will, course, be unnecessary to draw the uth of the cup in at all.

The boss is divided into eight equal parts a series of scroll pieces coming from the of the boss in a vertical line to its lest part near the bottom where each ce finishes with a moonstone. These oll pieces, which entwine and hold, so speak, the settings of the moonstones, be either snarled up and chased from front—in fact, if no very high relief required, the boss can be simply filled h pitch, and the entire ornamentation rked up from the front with chasing ches; or they can be applied—that is, ces of flattened or half-round wire can bent into the shapes required and dered on. The upper parts of the boss ween the scroll work can be snarled up htly in order to give a series of lobes or sses which will catch the light when the ole candlestick is finally polished.

The settings for the moonstones should of a simple character, and nothing in way of open or gallery settings should attempted, as for this type of work they very objectionable, holding, as they so ily do, dust and dirt, and being very ficult to clean. The most practical set-g in this case is just a narrow bezel made five-gauge metal. This should be made fit the stone quite accurately, and then dered onto the boss, possibly strengthen-g the joint by soldering a small plain or ist wire in the angle between the setting d the boss. When the whole candlestick finished, the edges of these bezels can be burnished down closely onto the stones, and then, if cabochon cut stones have been used, they will simply form a number of small bright bosses, and will not catch in anything or scratch, but will provide a firm grip when the candlestick is being moved, and thus fulfill their purpose from both a useful and decorative point of view.

When soldering the two pieces forming the boss together, it should be mentioned that these should be fitted as soundly as possible, so that after soldering—with the hardest possible solder—there is not the slightest gap anywhere. For preference it is advisable to key the two pieces together as much as possible—that is, instead of simply butting the two pieces against each other, the edges should be filed on a slant, filing one piece from outside inwards, and the other piece in the reverse way, so as to give the solder better bearing and grip on the metal.

For the lower stem-piece a circle of metal measuring about 1⅞ inches across will be required if this piece is to be "raised" or hammered up, or a strip of metal measuring 2⅝ inches by ⅞ inch can be turned up into a ferrule and soldered and then hammered into the shape required. Although this latter method is the quicker, it is advisable to "raise" the stem-piece without a solder line, as the solder always shows a tendency to give way when the spread at the bottom of this stem-piece is hammered out.



DETAILS OF THE CANDLESTICK.

1, 2, 3, Construction and details of the boss. A, construction of the lower part of the candlestick —at the side a section of the base is shown.

W. S.

(*To be continued.*)

Loren Reynolds and Archie Chamberlain, Anoka, Minn., found 25 pearls one day, recently, while fishing in the Mississippi River.

More than a score of fishermen are operating their clamming outfits between Red Wing and Hastings, Minn., and along the Vermillion River. A good variety and large quantities of shells are being taken out.

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Reconstructed White Sapphires

German Statistics, Giving the Wages Paid in the Jewelry and Kindred Industries.

ASHINGTON, D. C., Aug. 26.—A tariff discussion such as we have just passed hugh throws much light on subjects herto untouched. Not the least of these s the subject of wages that are paid in in- tries in other countries. In 1896, 1900 d again in 1903 the directors of Section 3 the South German Association of work- n precious and ordinary metals, with quarters at Pforzheim, have prepared t of statistics regarding laborers and s in the Pforzheim gold and silver- industry, these statistics being com- from the actual payrolls, so that there o doubt as to their authenticity. On payrolls every man employed appears, though he may only have been em- ed for one day.

e statistics, which were prepared with most painstaking accuracy and doubly ied, cover the entire Pforzheim ious or ordinary metal industry, includ- both ornamental articles and larger s, such as articles for table use. They ude not only the factories in which the cles are manufactured ready for use, also those in which the metals thus em- ed are previously prepared, as, for in- ce, artificial jewel factories, and also e which produce half manufactured ar- es, jewel settings, etc., and also those ch only perform single operations neces- in the manufacture, such as the press- works, gilding works, and also the arating shops.

he following classifications were made: ding 1, jewelers, chainmakers, pressers, rsmiths, artificial jewelmakers, wire wers, safety-hookmakers, tula-work orators, nurlers; heading 2, jewel-setters y; heading 3, engravers, designers, melers, Guillocke designers, chiselers; ding 4, mechanical workmen only; head- 5, male assistants, errand-boys, smelt- stokers, carters; heading 6, polishers y; heading 7, chainmakers, bead-press- enamelers, burnishers, jewel-setters lers, etc., all female; heading 8, female istants, errand-girls, seamstresses and dressers; heading 9, male apprentices of the various trades; heading 10, female rentices of all the various trades.

As between the years 1896, 1900 and 1903 re has been an increase in the number chainmakers, jewelers and pressers em- yed from 7,574 earning .771 daily to 1 earning .948, and 9,909 earning .961 day, an increase between the first and of these dates of 24.7 per cent. Under head of jewel-setters and jewelers in 6 the number employed was 940 earning average of .987 per day, in 1900 the mber was 1,079 at $1.109, and in 1903 9 at $1.194 per day, or an increase of per cent.; 650 engravers were employed 1896 who were paid .973 per day; in 1900 number was 738 at $1.206, and in 1903 earning $1.279 per day, an increase of per cent.; 109 mechanical workers in 6 received an average wage of $1.001 per ; in 1900 the number had been in- ased to 203 who were paid an average of $1.12 per day, and in 1903 264 were paid $1.158, or an increase of 15.7 per cent. There were 679 assistants employed in 1896 at .635; in 1900 there were 832 receiving .661, and in 1903 989 received .756 per day, an increase of 19.1 per cent.

Under the general classification of female workers the polishers stand first, and in 1896 3,541 were employed at an average daily wage of .464; in 1900 the number had been increased to 3,869 and the wage to .566 daily, while in 1903 it was 3,867 at .59 per day, or an increase as between the first and last returns of 27.2 per cent. There were 1,045 female chainmakers employed at an average of .471 per day in 1896, 2,343 at .547 in 1900 and 2,852 at .592 in 1903, an increase in pay of 25.7 per cent. Of female assistants the number employed in 1896 was 153 earning an average of .402, 319 in 1900 earned an average of .435 and 557 in 1903 earned .495, an increase as against 1896 of 23.1 per cent.

The number of male apprentices employed in 1896 was 2,548, to whom was paid .221 daily; in 1900 the number had been increased to 2,667 at .257, and in 1903 to 2,747 at .268, or 21.5 per cent. increase. Of female apprentices the number employed in 1896 was reported as 1,194, to whom was paid an average daily wage of .183; in 1900 the number had been increased to 1,361 and the wage to .226, and in 1903 to 1,410, earning an average of .233 per day, an increase of 27.3 per cent.

The number of factories reporting in 1896 was 505, and the highest number of persons employed in any one factory was between 240 and 300, while there were 196 factories reporting from 1 to 10 workmen; in 1900 the total number of factories reporting was only 494, and two of those factories were reported as employing from 300 to 340 workmen full time, while for 1903 the total number of factories reporting was 504, and the highest number of workmen employed in any one factory at full time was 352.

It is reported that the total number of laborers employed in the Pforzheim gold and silverware industry is 17,339, and with the auxiliary interests this number is brought up to 24,107, and this includes 300 foremen or *Kabinettmeisters* 750 manufacturers, 1,500 persons employed in homes and 2,000 office employes in the jewelry industry.

It is admitted that American wages are higher than the German, but they challenge the correctness of the statement that German wages are only half as high as those paid in the United States. According to an inquiry now being made, and the result of which will be published some time during the present year, regarding the Pforzheim precious-metal industry in 1906, the following average wages are paid to male employes, according to their qualifications and their particular trade: Jewelers, $1.066; bracelet-makers, $1.14; mounters, $1.325; makers of mountings, $1.261; modelers and makers of models, $1.307; master cabinetmakers, $1.86; makers of jewelry boxes, $1.247; solderers, $1.363; designers, $2.098; technicians, $2.075; steel engravers, $1.463; setters of jewels, $1.28; silversmiths, $1.05; makers of artificial stones, $1.185; enamel painters, $1.676.

During the same year the average daily wages for female workers were reported to have been as follows: Polishers, .656; chainmakers, .655; oxidizers, .697; gilders, .735; silverers, .698; jewel-setters, $1.044; brushers, .578; enamelers, .671.

Attention is also particularly called to the fact that this data indicates the average wages of all persons belonging to one trade. The various degrees of talent, skill and qualifications of different individuals are therefore not shown in these wages, which, they state, are greatly exceeded by those paid to efficient workers.

All professions, learned, unlearned and mechanical, being reckoned together, the average daily wages paid in the Pforzheim precious-metal industry in 1906 for adult male workers was $1.13, and for female workers .642 per day.

They further challenge the statement that one-third of the cost of production of a piece of jewelry made of gold is represented in the value of the material and two-thirds in wages paid, and the proportion is quite different, according to the article and the value of the material used.

They further make the statement that we in America copy the German models for jewelry, and not the reverse.

The Chamber of Commerce of Heidenheim takes exception to the statement that has been made to the effect that workmen in the silverware industry in the United States are paid from four to six times more than they are in Germany. It states that this is simply not true, and in support of that contention it submits the following list of daily wage: Founders, $1.261; dressers, $1.905; laborers, $1.618; chiselers, $1.547; solderers, $1.618; punchers, $1.488; steel engravers, $1.904; engravers, $1.666; hammer-workers, $2.046, and polishers, $1.071.

The Chamber of Commerce of Heilbronn has taken exception to the ratio of American as to German wages, as it was offered before the Ways and Means Committee, and states that it is not at all in accordance with facts. It states that if a comparison is made between American wages and those paid in Germany for the same work, it will be found that in many cases the German wages are equal to the American, and that it is only in a few cases that the American wages are from 1½ to twice as high as the German, but not 3.4 or 6 times as high.

As an example, it is claimed that a German turner is paid from $2.618 to $2.856, and the American $2.618 a day; a plate beater receives in Germany $2.142, and the same in the United States; an engraver, $1.904 in Germany and $2.856 in America, and a chiseler $1.487 and $3.091 in the United States. They state that further consideration should be given to the fact that about half the amount on which duty is levied is the metal itself, and as silver is much cheaper in America than in Germany, there is much less reason for a protective duty on the value of the silver.

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Jewelers Suffer Severe Loss in Great Fire That Destroys Large Section of Decatur, Ill.

Decatur, Ill., Aug. 25.—In a million and a half dollar fire, which visited Decatur early Sunday morning, Aug. 22, two jewelers and one optician suffered losses, the stock of the Frank Curtis Co., jewelers, 1 Main St., and R. V. Augustine, optician, 1 N. Water St., being entirely destroyed, and that of H. Post & Son, jewelers, 158 Merchant St., being damaged. Jesse E. Yohe, jeweler, 146 E. Prairie Ave., saved a total loss to his stock by calling in about seven men and boys, who assisted him in removing the jewelry from his store.

The fire was discovered at one o'clock Sunday morning in the elevator shaft of the Morehouse & Wells building. Half an hour after the blaze was discovered the six-story building was in ruins and when the walls and roof fell the flying sparks started a fire burning toward the Curtis store to the east and toward the Post and Yohe stores, which are north of the building in which the fire started.

So swiftly did the building fall prey to the flames that it was impossible to save much stock from the Curtis store, which is but 50 yards from the Morehouse & Wells building. This building is located on E. Main St. Curtis' loss is estimated at $25,000 with insurance of $20,000. The building in which the store was located was entirely destroyed.

The store occupied by R. V. Augustine on N. Water St., 200 yards from the starting point of the fire, is also a monster pile of brick instead of the fine three-story building which the optician occupied. His loss is estimated at $1,700 with a net loss of $700.

The Post store is on N. Merchant St., and is also 200 yards from the Morehouse & Wells building. The damage here is mostly by smoke and water, as it was in this building that the fire was checked after the arrival of firemen from Springfield. The loss is $1,100, fully covered by insurance.

Soon after the discovery of the fire, Mr. Yohe was informed at his home and left his bed, only to arrive at the scene to see flying embers threatening the destruction of the building which he occupied on E. Prairie St. Hurriedly he called on a large crowd of men and boys who assisted him in the removal of his stock.

Almost one square block went before the flames. Forty business houses suffered loss and 20 buildings were entirely destroyed, a gigantic pile of twisted iron and steel and brick piled 12 feet to 20 feet deep, telling where the handsome structures once stood.

The Frank Curtis Co. has opened temporary quarters at 333 N. Water St., and R. V. Augustine is located for the time being at 209 S. Park St. New buildings will rise from the ruins as soon as insurance adjusters, who are now on the ground, can adjust the losses. Both Messrs. Curtis and Augustine have made arrangements for quarters in new buildings at their old stands as soon as the buildings are completed.



A VIEW OF THE BURNED DISTRICT OF DECATUR, ILL.

Ivory Sales in London.

Washington, D. C., Aug. 28.—Vice Consul-General Richard Westcott reports on the quarterly ivory sales in London on July 20 to 23, as follows:

They comprised 68 tons (against 66¼ tons same time last year), viz.: 20½ tons Zanzibar, Bombay, Mozambique, and Siam; 12¼ tons Abyssinian; 17¾ tons Egyptian (10¼ Alexandrian and 7½ tons Malta description); 7¼ West Coast Africa and Lisbon, and 10¼ tons land carriage.

During the progress of the sales about eight tons were brought in, viz.: One ton East Indian; two tons Egyptian; ½ ton Abyssinian, and 4½ tons land carriage. There was good competition and the bidding general from all parts. Prices were rather irregular and on the average about steady, for while large tusks in some instances showed a little advance, the prices for ball ivory and some cut descriptions were hardly up to the last sales' rates. The stock on July 22 was 104¾ tons, against 120 tons at the same time last year.

Money Stolen from Aikin-Lambert Co.'s Office Returned to Firm by Mail.

The mysterious disappearance of a package containing $1,200 in bills and silver from the office of the Aikin-Lambert Co., 15 Maiden Lane, New York, four weeks ago, and its return early last week through the mail is causing considerable comment in the Maiden Lane district. The money, which had been removed from the original package, was wrapped up and mailed at a box at the Brooklyn Bridge entrance, and being too large to place in the box was left unguarded on the top until collected.

The money was intended for the payment of the weekly pay roll and was left at the desk of the manager by the treasurer of the company. About 20 minutes afterward the treasurer was informed that the package could not be found and an investigation was at once commenced. The office was searched, as were many of the employes who demanded this before leaving the office.

The money was in a compact package made up of small envelopes in which were the salaries of the different employes, each envelope bearing the name of the person for whom it was intended. The desk at which the money was left is inside a railing and not easily within reach of anyone who did not have business within it. The mystery is deepened by the fact that so far as can be learned nobody besides the office employes were within the railing from the time that the money was delivered until it was lost. This statement is substantiated by the evidence of several of the employes. The manager of the concern left his desk for a moment with the money unguarded and upon his return the package was missing.

Detectives were called into the case, and a search of the office to locate the missing money proved fruitless. After a consultation with W. E. Smith, vice-president of the company, a notice was posted asking the employes to remain after hours. When they had assembled he told them that the guilty person, one of the employes, had been spotted and that the best way out of the difficulty was for the money to be returned. While not exactly known then who took the money yet the officers felt that they had a general idea as to its disappearance. Whether the words of the vice-president fell on fertile ground or not is not known, but at any rate the money was returned through the mail and was brought into the office in the usual way along with other packages.

The package containing the money bore 18 cents worth of stamps and contained a note which stated that the person who stole the money was not in the employ of the concern from which it was stolen, but that he could not confess his sins unless the money was refunded. It is the opinion of the detectives and the officers of the company that this note was placed in the package to mislead investigation, and the opinion still holds that some one in the employ of the concern is responsible for the disappearance of the money. When the package was opened at the Aikin-Lambert offices it was found that $10 in silver was missing, the rest of the money being intact.

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George and Emil Ludwig Accidentally Drowned in the Hudson River.

George and Emil Ludwig, who were connected with the manufacturing firm of A. Ludwig & Son, with store at 927 Broadway, New York, and a manufacturing plant at 75 Nassau St., New York, were accidentally drowned, at 6 o'clock Tuesday afternoon, Aug. 24, in front of the New York Motor Boat Club House at 147th St. and the Hudson River, Manhattan.

The brothers, both of whom were young men, had been out on the river the greater part of the afternoon testing their new 25-foot boat, *The Rose*, and having finished they started in towards the dock of the New York Motor Boat Club, of which





GEORGE AND EMIL LUDWIG, WHO WERE DROWNED IN THE HUDSON RIVER.

they were members. Emil was in the stern at the time steering and George sat in the bow. When near the buoy, Emil stopped the engine, but the boat had impetus enough, however, to carry them past it so George reached out his hand to grab the mooring and in some way was pulled overboard. Although he could swim a little he did not seem able to battle against the tide, and his brother Emil jumped into the water in an attempt to save him. Emil succeeded in reaching his brother, but both sank, locked in each other's arms, before assistance could arrive.

Charles Ludwig, a brother of the two young men, in speaking about the unfortunate accident, gave this version of the drowning as being the most correct one that he had been able to obtain, and said that after the brothers sank in the water they did not again come to the surface. People who were on the river in motor boats attempted to reach the scene of the accident, but were too late to render assistance. Capt. Eric, who is in charge of the club house, was successful in recovering the bodies, but they were found Wednesday afternoon at the spot where the young men lost their lives. An added touch of sadness is given to the disaster by the fact that the mother and sister of the young men had that day gone on a vacation trip to the Catskill Mountains. Mrs. Ludwig was notified of the death of her sons by her son Charles, who went for her and brought her back to New York.

Both George and Emil Ludwig were born in New York City, and had always been in the jewelry business which was established by their father, who died last year. After the death of the elder Mr. Ludwig his widow held control of the business, and her two sons, who met such an untimely fate, were employed by her in the Broadway store.

George Ludwig was born on April 24, 1882, and was recognized as one of the most expert rifle shots in the country. He belonged to a number of shooting clubs and had captured many trophies. He was also a member of the Masonic fraternity. The younger brother, Emil, was born March 23, 23 years ago. Both were highly respected and popular young men.

Surviving the deceased are a mother, three brothers, Charles, Samuel and Theodore, and three sisters, Miss Anna Ludwig, Mrs. Wm. Posch and Mrs. Phillip Brady. The sympathy of the large number of friends and acquaintances goes out to the bereaved relatives.

The funeral services were held from the Ludwig residence, 3609 Broadway. Interment was in Woodlawn Cemetery.

Charles T. Evans, of Evans & Son, Utica, N. Y., jewelers, and president of the New York State Jewelers' Association, is a candidate for the Republican nomination for Member of Assembly in the Second Assembly District of Oneida County. Mr. Evans will have all the delegates from three wards of Utica, which will give him a good start toward securing the nomination. There are several other candidates in the field, which up to date seems to have no favorite. Mr. Evans is a strong Republican, but has never been tied up in factional fights in his party.

Schedules of Maurice C. Dreshfield, New York, Filed in the Bankruptcy Court.

The schedules in bankruptcy of Maurice C. Dreshfield, a diamond broker in New York, were filed in the United States District Court, New York, last Wednesday and show liabilities of $123,702 and assets of $81,123.57, of which amount $15,000 is given as real estate and $66,123 is bills, promissory notes, etc.

Mr. Dreshfield was connected in transactions with George H. Carpenter whereby nearly $200,000 worth of diamonds were obtained from Rudolph A. Breidenbach, under conditions which later did not meet with the sanction of Mr. Breidenbach. A petition in bankruptcy was filed against both Carpenter and Dreshfield and after protracted hearings before Referee Peter B. Onley, as special master, a report was submitted by him recommending that Dreshfield be declared a bankrupt. The filing of the schedules follows the submission of the report.

Among the unsecured creditors named in the schedules are: A. Berger, $700; Goldmuntz Bros., $2,024; Van Gelder Bros., $1,578; Stern Bros., $231; Alois Kohn & Co., $1,362; William Stern, $600; Rose Dreshfield, $2,500; Charles Dreshfield, $5,000; Cohen & Cohen, $200; R. A. Breidenbach, $3,500, and Mabei & Maidment, $2,500. Most of these creditors hold promissory notes, or security which have not been resolved into judgment.

Pen Presented to President Taft Has Historic Features.

THERE has been manufactured by the L. E. Waterman Co. a notably historical pen for President Taft. The company was presented, by John B. Hardy, Industrial Expert of New York, with a small block of wood saved from the last of 13 trees planted by Alexander Hamilton on his estate in New York City; it will be remembered that each tree represented one of the original 13 States. From the block the Waterman house manufactured a beautiful turned wood pen lined with rubber.

The cap and barrel were very handsomely mounted with gold, the pattern of which was designed by Carolyn Mihr Hardy, and engraved as follows: On the three gold bands on the barrel, "Protection, Progress, Patriotism," and on the two name plates on each side of the cap, "Presented to the Hon. Wm. H. Taft," and on the reverse side, "Made from the last of 13 trees planted by Alexander Hamilton on his estate."

The box in which the pen was presented was also made from the remaining portion of the block of the Hamilton tree. The exterior of the box was in the rough finish of the wood, very handsomely finished on the inside and finely lined with velvet and satin, the hinges and catch being made from gold.

The pen was presented to President Taft by Congressmen Pujo, Estopinal and Broussard of Louisiana, and Frank Clark of Florida, all ardent southern protectionists.

M. G. Parker recently moved from Cherry Vale, Kans., to Wagoner, Okla.



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JULIUS GOODMAN, 70 South Main Street, Memphis, Ten.

National Officers Elected by the Jewelry Workers Announced by President Wulff.

PROVIDENCE, R. I., Aug. 28.—George E. [illegible], of this city, has been elected fourth vice-president of the Jewelry Workers' Association, although up to the time when the votes were cast at a referendum vote began to be counted it was not known that he was a candidate for that or any other office. Mr. Brady was nominated by some outside [illegible] without his knowledge, and his election was a great surprise to everybody connected with the jewelry workers' organization in Providence. The two Providence candidates, who made a good run, and who up to the last moment were believed to have been elected, have been defeated. They are Edward O'Connor and John Moran, candidates, respectively, for third and fourth vice-presidents. O'Connor was defeated by [illegible] President Richard Peterson, Buffalo. William C. Wulff, Chicago, against whom no other fight was conducted, was re-elected president by a small plurality, while William [illegible]de, Philadelphia, is succeeded as secretary by George Bissinger, Newark, N. J. The result of the election was announced a day or two ago by President Wulff, as follows: President, William C. Wulff, Chicago; first vice-president, A. Weisnberger, [illegible]er, Col.; second vice-president, H. [illegible]ellhamer, Newark, N. J.; third vice-president, Richard Peterson, Buffalo, N. Y.; fourth vice-president, George E. Brady, Providence; secretary, George Bessinger, Newark, N. J.; treasurer, Frank Besstak, Buffalo, N. Y.

The counting of the ballots cast at a referendum vote was a long affair, there being almost as many candidates nominated as there are local unions of the jewelry workers of the country. The count resulted in several surprises, a number of the newly elected officers being ignorant of the fact that they had been nominated by their unions and that their names were being voted on. On the other hand, some of the most active of the candidates failed to receive the necessary number of votes to insure their election.

As a result of the four days' session of the executive board of the jewelry workers, which was held in this city, last month, a complete reorganization of the members of the craft in Providence and the Attleboros is being prosecuted. The old Providence local has been allowed to pass out of existence and the members are now affiliated directly with the international headquarters. The first step was taken for the purpose of perfecting the reorganization that was planned last month. Under the present system no one in this city knows who the members of the organization are. The new members, as soon as they are taken in by a national organizer who has been here for some time, hand their application, which is forwarded directly to the headquarters of the association at Chicago, and from that time on no one but the international officers know that they are members of the association.

It is proposed to reorganize the Providence local as soon as a thorough canvass of the jewelry shops shall have been made and as many new members as possible taken in. Mr. Brady, the new first vice-president, is well known in this city, where for several years he has been prominently identified with the labor movement. He has served two terms as international president of the jewelry workers, one term as first vice-president and another as fourth vice-president. At the present time he is one of the district organizers of the American Federation of Labor.

Providence Jeweler Convicted of Receiving Stolen Scrap Now Charged With Assault and Insanity.

PROVIDENCE, R. I., Aug. 28.—John Nelson, the N. Main St. jeweler and refiner, whose appeal for a new trial in a case in which he was found guilty of receiving stolen scrap from the Fontneau & Cook Co., of Attleboro, was denied last month by Judge Geo. T. Brown in the Superior Court, was arraigned this morning in the Sixth District Court, charged with making an assault on Charles H. Smart. He also faced a warrant issued by Deputy Chief John A. Murray, of the Police Department, charging him with being an insane person, dangerous to the safety of the people of the State, and requiring his restraint and treatment.

Nelson pleaded not guilty to the first charge and his case was continued for trial to Sept. 10, bail being taken in the sum of $2,000. On the charge of being an insane person he will be given a hearing in a few days. He was placed in the custody of Deputy Sheriff Patrick F Dinahen, with strict instructions to the latter to see that he should not leave the district included in the court's jurisdiction, and that he be brought in for a hearing when called.

The warrant for Nelson's apprehension as an insane person was issued by the deputy chief on the request of the former's wife and family, and was brought in after Nelson had been arraigned on the assault charge and had left the court. The complaint is sworn out by Drs. Charles F. Marston and William J. McCaw, and, after receiving the same, Deputy Chief Murray telephoned to the defendant and had him return to the court room, where the warrant was served.

Nelson objected strenuously to the charge that he was insane and claimed that it was a conspiracy on the part of his wife and son-in-law to put him in an institution and get control of his property. "Your Honor," said Nelson, "I have not lived with my wife for 14 years, and this is an attempt on her part to get my money, but I will get even with her."

Judge Rueckert ruled that in cases of an insane nature the rule is to have as speedy a trial as possible, but owing to the fact that Nelson claims the right of examination by his own physicians, and time in which to consult counsel, he continued the case for a hearing later, placing Nelson in charge of Deputy Sheriff Dinegan.

The assault case, according to the police of the Second Station, was the result of a loan secured by Nelson from Charles H. Smart, in which the former gave as security a horse which, he claims, is valued at $2,000. The police say that Nelson failed to make good the loan. The horse was replevined by Smart and taken to the latter's stable. Last Wednesday night the officers say that Nelson, accompanied by three others, visited Smart's place at about midnight and called upon him to give up the horse. Smart, they say, did not respond and the three men started to break down the door of the house. About that time, the police allege, Smart made his appearance with a shotgun, but before he had time to use it he was set upon, the gun taken away from him and he was badly beaten. This morning the three men were arraigned with Nelson on the charge of assault. All the cases were continued to Sept. 10 for trial.

Providence Court Refuses Preliminary Injunction to Restrain Department Store from Using Trading Stamps.

PROVIDENCE, R. I., Aug. 26.—In a decision handed down to-day Judge Christopher Lee, of the Rhode Island Superior Court, denied the petition of the Callender, McAuslan & Troup Co., J. Samuels & Bros., Inc., and the Shepard Co. for a preliminary injunction restraining L. Dimond & Sons, Inc., and the O'Gorman Co. from issuing trading stamps with purchases.

The petition was filed about a week ago and the testimony and arguments were presented Wednesday, counsel being allowed until yesterday to present authorities for their contentions. There has been a great deal of interest manifested in this case, which is the outgrowth of the attempt made some three or four years ago on the part of the department and larger retail stores of this city to make a cast-iron agreement against the giving of trading stamps or similar premiums. The decision of Judge Lee was as follows:

After a careful consideration of the evidence given at the hearing, the arguments of counsel and an examination of the authorities submitted, there is such grave doubt in the mind of the Court as to the right of the petitioners for the relief asked for that it does not believe, in the exercise of its discretion, it should grant the motion for the preliminary injunction, particularly in view of the fact that the contract submitted and on which the petitioners base their suit, affords ample protection to the petitioners for such damages as they may sustain up to the time of the final determination of the suit, in case they are entitled to the relief asked for, by making provision for the payment of the sum of $10,000 by the parties violating the same to each of the other parties to the agreement as the amount of damages accruing to each of the parties hereto, up to and until such time as upon proof of such violation an injunction is obtained against the party violating the same, and in view of the further fact that, if a preliminary injunction be granted and it should be determined upon final hearing of the case that the parties petitioning were not entitled to the relief asked for, the respondent might suffer great loss, and in consequence for which it would have no redress.

The motion for a preliminary injunction is therefore denied.

The decision disposes of the case for the present, but when the Fall session of the court is resumed the case can again be heard on bill, answer and proof in the regular court proceeding if the petitioners wish to push the case for a final hearing on a petition for a permanent injunction restraining the respondents from using trading stamps.

John M. Ganzer, a jeweler of Evansville, Ind., is suffering from blood poisoning caused by pricking his finger with a wire, with which he had pierced a giant tarantula, which he had on display in the show window in his store.

ADDISON W. WOODHULL, President. GILBERT T. WOODHULL, Treasurer.
WILLIAM J. McQUILLIN, Secretary.

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is an independent proposition. He is wedded to no seller. His object is to serve the buyer and the buyer only.

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PEARL NECKLACES
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Mounted Diamond Jewelry of Every description :: ::

Largest assortment of all kinds of very fine, fancy and rare gems, including Pearls, Diamonds, Emeralds and Sapphires :: ::

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Contracts Awarded and Bids Received by Government Departments to Supply Various Articles.

WASHINGTON, D. C., Aug. 25.—The following awards have been made for supplies to the Life-Saving Service, for delivery at Grand Haven, Mich., during the present fiscal year:

For five carving forks, Chas. H. Werner Mfg. Co., Detroit, Mich., 52.5c. each.

For 30 dinner forks, Clarence J. Walker, 15c. each.

For 10 carving knives, Clarence J. Walker, 75c. each.

For 48 dinner knives, Clarence J. Walker, 16c. each.

For life buoy barometers, all bids rejected.

For 40 leather cases for Imhauser's time detectors, Nanz Clock Co., $1.25 each.

For 40 leather cases for Newman's time detectors, Watchman's Clock & Supply Co., $1 each.

For 40 leather cases for Hahn's time detectors, bids rejected.

For marine clocks, Chelsea Clock Co., $150 each.

For five liquid boat compasses, Siegfried Schimmel, $17.40 each.

For 80 boxes card dials, bids rejected.

For 80 boxes card dials for Imhauser's time detectors, bids rejected.

For 10 boxes card dials for Newman's time detectors, bids rejected.

For 10 boxes card dials for Hahn's time detectors, bids rejected.

For five binocular glasses, bids rejected.

For keys for Imhauser's time detectors, bids rejected.

For keys for Newman's time detectors, bids rejected.

For day and night adjustment telescopes, bids rejected.

For copper case thermometers, A. E. Moller, 66.5c. each.

For Newman's time detectors, no bidders.

For Hahn's watchman's time detectors, no bidders.

For Kopp's time detectors, no bidders.

WASHINGTON, D. C., Aug. 25.—The Purchasing Agent of the Isthmian Canal Commission has received the following proposals for furnishing four field and marine glasses:

Bausch & Lomb, Rochester, N. Y., $76, to be delivered in two weeks.

Queffel & Esser Co., Hoboken, N. J., $40, shipment in one day.

Queen & Co., Philadelphia, Pa., $68, three weeks.

Bussfeld, Lorsch & Co., $46, immediate shipment.

John Wanamaker, Philadelphia, Pa., (a) $60, (b) $49.20, (c) $69; no time.

WASHINGTON, D. C., Aug. 24.—The following proposals for supplies have been received at the Bureau of Supplies and Accounts, Navy Department:

For 500 thermometers, maximum and minimum—R. W. Geldart, $4.89 each; H. J. Green, Brooklyn, $4.75 each; Hohmann & Maurer Mfg. Co., $3.70 each, (b) $4.70 each; A. E. Moeller, Brooklyn, $3.24 each; Philadelphia Thermometer Co., Philadelphia, Pa., (a) $5.50, (b) $4.50 each; Queen & Co., Philadelphia, Pa., $4.85 each.

For 500 stop watches—Carl A. Doubet, Washington, D. C., $14.70 each; Robert Leding, Washington, D. C., $6.43 each; Manhattan Supply Co., $4.25 each; Max Worms, New York, $50 each; Waterbury Co., $6.50 each.

WASHINGTON, D. C., Aug. 26.—The following awards for supplies for the Life-Saving Service, for delivery during the present fiscal year, have been announced:

For 24 carving forks, Manhattan Supply Co., 50c. each.

For 288 dinner forks, Clarence J. Walker, 15c. each.

For 24 carving knives, Clarence J. Walker, 75c. each.

For 288 dinner knives, Clarence J. Walker, 16c. each.

For 24 dozen pure white table spoons, Manhattan Supply Co., 95.5c. per dozen.

For 24 dozen pure white German silver teaspoons, F. S. Banks & Co., 51.5c. per dozen.

For life buoy barometers, all bids rejected.

For leather cases for Imhauser's time detectors, Nanz Clock Co., $1.05 each.

For dial cards for Imhauser's time detectors, Nanz Clock Co., 40c. per box.

For keys for Imhauser's time detectors, Robert Kopp, 25c. each.

For leather cards for Newman's time detectors, Watchman's Clock & Supply Co., $1.50 each.

For dial cards for Newman's time detectors, Watchman's Clock & Supply Co., 60c. each.

For keys for Newman's time detector, Newman Clock Co., Chicago, Ill., 75c. each.

For Newman's watchman's latest improved time detectors, Newman Clock Co., $43 each.

For leather cases for Hahn's time detectors, Nanz Clock Co., $1.10 each.

For dial cards for Hahn's time detectors, Watchman's Clock & Supply Co., 45c. each.

For Hahn's watchman's latest improved time detectors, Nanz Clock Co., $25 each.

For marine clocks, Chelsea Clock Co., Boston, Mass., $13.25 each.

For liquid boat compasses, Siegfried Schimmel, $17.14 each.

For binocular glasses, Siegfried Schimmel, $10.80 each.

For telescopes, day and night adjustment, Siegfried Schimmel, $9.57 each.

For thermometers in copper cases, A. E. Moeller, 63.5c. each.

For Kopp's official fire insurance time detector, Robert Kopp, $35 each.

The Lathrop-Bass Co., Morgan City, La., is anxious to discover the whereabouts of Hildreth L. Guess, a watchmaker formerly in its employ, but with whom the concern severed relations some time ago. Members of the trade who know where Mr. Guess is, or the latter himself, are asked to communicate directly with the Lathrop-Bass Co.

Vice-Consul Tarleton B. Taylor writes from Bahia that the production of diamonds in the Brazilian State of Bahia last year amounted to 298,046 carats, against 189,949 carats in 1907 and 154,307 carats in 1906. The production since 1845 has been 12,351,576 carats.

Chicago Manufacturing Jewelers' Association to Boom That City as a Buying Center.

CHICAGO, Aug. 28.—The members of the Manufacturing Jewelers' Association of Chicago are going to "do things" this Fall. There is new life in the organization, and every member is alive to the fact that by concerted action a great deal of trade can be brought to Chicago.

Chicago, they claim, is the best city in the west to take care of stock orders, special work and repairing, as there are over 30 modern jewelry shops here more completely equipped than are the factories of any other city in the United States. Here can be found an immense stock of specially manufactured mountings for immediate delivery as well as choice selections in precious and semi-precious stones.

Chicago is the terminus of more railroads than any city in the United States, and this fact, added to its central location, assures prompt shipment to the purchaser. Chicago manufacturers guarantee the best workmanship, selection, style and service and there is no reason, according to the members of the Manufacturing Jewelers' why this fact should not be emphasized by the association in a way that it will be thoroughly impressed on the minds of all western retailers with a resulting increase in the business done here.

The members of the association are now awake to their opportunity, and individually and collectively will leave no stone unturned to advance their interests.

Philadelphia Jeweler Accused of Perjury by Man Whom He Charged With Swindling Him Out of $5,000.

PHILADELPHIA, Pa., Aug. 28.—In answer to Benjamin Silverman's allegation that he swindled him out of $5,000, Charles Hefler, whose arrest the former caused in a civil suit, says that the S. 2d St. jeweler's melodramatic story of the alleged robbery was a weird tale concocted to conceal impending bankruptcy. Silverman has brought suit to recover $20,000 damages for the loss of his business and his credit. Hefler was arrested twice in June because of his connection with this case and discharged by two magistrates.

Isadore Sterns, attorney for Hefler, says that Hefler told him that Silverman owes various creditors $5,000 and hit upon this novel scheme of posing as a victim of a bunco game to cover up his financial difficulties. He also declares that "Silverman never had $5,000. At neither of the hearings could he satisfactorily account for the $5,000 he had lost. He was always known as a poor man whose stock never amounted to more than $1,000."

"Silverman has been arrested and held by Magistrate Ladner on a charge of perjury, made by Hefler. He will be arrested again on a perjury charge for making this new allegation," says Mr. Hefler's attorney.

L. S. Babcock, who for the past five years conducted the business formerly carried on by the late George Sherwood, at Waterloo, N. Y., has sold the stock to P. T. Egleston, Newark, N. Y., who has moved to Waterloo.

FRANK JEANNE CHAS. L. ROOS

WM. S. HEDGES & CO.

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JAGERSFONTEIN

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Cutters of Diamonds

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A. S. HIRSHBERG Manufacturer of DIAMOND JEWELRY

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SPECIAL ORDER WORK

LA VALLIERES from $50 to $500

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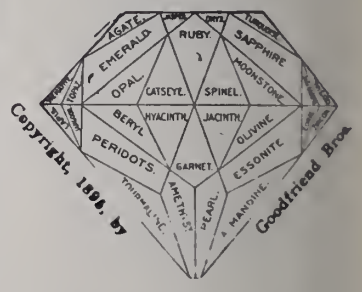
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THE NEW GREEN STONE

ROSE
DIAMONDS

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PROVIDENCE:
212 Union Street

PARIS:
10 Rue Cadet

Employes of Many Providence Jewelry Concerns Enjoy Their Annual Outings.

PROVIDENCE, R. I., Aug. 28.—The second annual outing of the employes of the Theodore W. Foster & Bro. Co. was held, to-day at Boyden Heights. The 200 employes in the factory, at 100 Richmond St., at 9 o'clock in three special electric cars, and when they returned at 6 o'clock they declared they had made every minute of the time count. Just after everybody had risen from the dinner table a committee of the employes, headed by John Lasselle, invited Theodore W. Foster, president of the company, and all the other members of the party to the dance hall. There Mr. Foster, called on for a speech, made a short address on the welfare of the workingman and the duty of the employe to his employer. He outlined the relation of the employer and employe in the past, and showed how gradually the bond was growing closer and how the two were coming to understand each other better.

"The employer in the past few years," said Mr. Foster, "is becoming more closely attached to the employe. This makes for better and more harmonious feeling, and likewise increases the efficiency of both."

Mr. Foster thought that he had done his part when he finished his speech, and was turning toward his seat when Mr. Lasselle presented him and, in behalf of the employes, presented him with an engraved silver loving cup.

Baseball and other games were played during the day. Among the guests were Mr. Theodore W. Foster, Clyde Foster, vice-president of the company; William Foster and Isaac E. Foster, superintendent.

GORHAM CO.

About 100 of the employes of the chasing and engraving departments of the Gorham Co. held their annual outing and field day this afternoon at the Warwick Club. An elaborate programme of field sports added considerably to the zest of the day. They all made the trip in special cars immediately after the works closed at noon. Upon reaching the club grounds luncheon was served, and at the conclusion of the field day programme the men enjoyed a special chicken dinner. The principal event of the afternoon was the baseball game for the silver cup offered by Superintendent Peck for the engraving department, which was won two years ago by the engravers. Last year the chasers failed to wrest it from its holders, the score being a tie. Today they succeeded in defeating the engravers, the score being 9 to 6. Special prizes for the various events were purchased with money secured by the minstrel show, held last Winter by the chasers' department.

J. A. FOSTER CO.

The employes of the James A. Foster Co. enjoyed their annual outing at Emery Park, Auburn, yesterday. The firm has an employes' beneficial association, but Mr. Foster stepped in ahead of this and furnished the outing himself. The party, including Mr. and Mrs. Foster and about 75 employes, boarded a special electric car at the Foster store at 1 o'clock and journeyed to the grounds. The afternoon was spent in a programme of games and running races until 5 o'clock when a clambake was served. The officers of the employes' association are the following: President, A. B. Viall; vice-president, J. J. Healey; treasurer, J. F. Barnes; secretary, Miss W. C. Eddy.

JOHN AUSTIN & SON.

Thirty employes of John Austin & Son, gold and silver refiners, spent a merry day on Narragansett Bay, to-day. By chartered steamer they went to Field's Point, where the first event on the programme was the annual shore dinner, which was quickly dispatched. Then the party re-embarked and sailed to Crescent Park, where athletic contests occupied the rest of the day. A baseball game between the married men and the bachelors went to the married men by a score of 9 to 7.

Death of William A. Smith.

ATTLEBORO, Mass., Aug. 28.—William A. Smith, who for many years was a well-known resident of Attleboro and a member of the firm of Smith & Crosby, died at the home of his daughter, Mrs. E. Scott Shannon, in New York City, last Tuesday morning, from diseases incident to old age.

Deceased was born in Mansfield, Mass., where he learned the jewelry trade and worked for some time. He afterward worked in the factory of H. D. Meritt & Co., North Attleboro, and also with Haward & Briggs, Attleboro. In 1876 he formed a copartnership with Alfred R. Crosby, forming the firm of Smith & Crosby. This continued until about two years ago, when he was forced to dispose of his interests to his partner on account of illness and retired from the business entirely. The business has since been continued under the firm name by Mr. Crosby and his son.

Mr. Smith was 74 years of age and was a member of the Ezekiel Bates lodge of Masons and other Masonic bodies. The news of his death was received with regret by his host of friends in the Attleboros.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., Aug. 25.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Amapala: 2 cases plated ware, $269.
Buenos Ayres: 1 case watches, $1,841; 22 cases clocks, $400.
Barbados: 1 case jewelry, $149.
Bombay: 18 cases clocks, $213.
Colon: 4 cases plated ware, $438; 6 cases clocks, $114; 4 cases watches, $511.
Constantinople: 1 case silverware, $1,000.
Curacoa: 1 case silverware, $250.
Demerara: 3 cases watches, $214; 9 cases clocks, $248.
Hamburg: 3 cases jewelry, $128; 1 case silverware, $212.
Havana: 1 case plated ware, $115.
Liverpool: 1 case silverware, $104; 1 case jewelry, $500; 34 cases clocks, $205; 4 cases silversmiths' sundries, $795; 1 case thermometers, $125.
London: 1 case silverware, $1,000; 6 cases watches, $1,049.
Montevideo: 2 cases silverware, $224.
Port au Prince: 15 cases watches, $204.
Rio de Janeiro: 2 cases jewelry, $367.
Valparaiso: 8 cases plated ware, $1,283.
Vera Cruz: 54 cases clocks, $847.

Increase in Price on All Lines of Rough Diamonds Announced by the London Syndicate.

Cablegrams received in New York, last week, announce an advance of from 3 to 4 per cent. on all rough diamonds controlled by the London syndicate. A large importer confirmed the statement and added that the advance in rough goods will of course mean an advance in the price of cut diamonds probably of 5 per cent.

It was explained that the product of the Wesselton mine, which was advanced a short time ago, 5 per cent. is included in the general advance in prices.

It was also learned that there has been a recent advance of 12½ per cent. in the wages paid to the diamond cutters in this city. This naturally means a still further advance in the price of the cut diamonds.

Death of J. C. Baldwin.

ST JOSEPH, Mo., Aug. 25.—J. C. Baldwin, a former well known jeweler of this city, died at Marietta, a short time ago, and the news of his death, which was received here this week, was the cause of sorrow to his many friends.

"Joe" Baldwin, as he was known here, for a long time had a store on Felix St. At the time he was identified with the business community of St. Joseph he was prominent and popular. He left here about 12 years ago to go with a stove company at Savannah, but later returned to the jewelry trade and engaged in business in Iowa. Last Spring he was called to Marietta by the death of his father and remained in that town until he passed away.

He is survived by a widow, who lives in Panora, Ia., and one daughter. Mrs. Baldwin will make her home in Seattle.

Death of Ray Ballard.

ULSTER, Pa., Aug. 25.—Word has been received here of the death at Pittsburg of Ray Ballard, at one time a well known jeweler of this town. Mr. Ballard had been ill with typhoid fever, but his condition had not been considered serious.

Deceased, who is the son of the late Mrs. Shepard Ballard, of Troy, was about 43 years old and began business at Ulster about 1891. He built up a fair trade, and in the early part of 1897 quit business here and took a position with his cousin, Frank L. Ballard, at Troy, and remained with him for many years.

Mr. Ballard is survived by a widow, his sister, Mrs. Albert Park, and a brother, Dix. The body was taken to Troy for interment.

A. H. Uhrig, Gallipolis, O., Goes Into Bankruptcy.

GALLIPOLIS, O., Aug. 25.—A. H. Uhrig, who conducts a jewelry store here and at Pt. Pleasant, W. Va., has filed a voluntary petition in bankruptcy in the United States Court.

Mr. Uhrig's business was founded by the late Chas. W. Uhrig, in this city, about 1888, and A. H. Uhrig took charge after his brother was compelled to go west for his health. When Charles died, in 1907, A. H. Uhrig purchased the interests of the latter's estate, continuing it alone, and opened a branch at Pt. Pleasant, in July, last year.

Pendants and LaVallieres

Outsell any other article in the jewelry market this season. The wise retail jeweler will see that his stock is well supplied with our popular priced line of Pendants and LaVallieres.

CROSSMAN COMPANY

3 Maiden Lane, New York

Do You Want a Good Seller?

AMATRICE

The Green Matrix Gem, is greatly superior to any moderate priced matrix stone

OCCIDENTAL GEM CORPORATION

St. Paul Building 220 Broadway New York

"THERE'S A REASON"

WHY YOU SHOULD BUY YOUR

FRESH WATER BAROQUE PEARLS

FROM

GEORGE W. KORPER, 2 Maiden Lane, N.Y. City

TELEPHONE, CORTLAND 7399

EICHBERG & CO.

IMPORTERS AND CUTTERS OF

Diamonds

65 Nassau St., New York

PRESCOTT BUILDING

Alfred H. Smith & Co

Importers

Pearls, Diamonds

and

Precious Stones

of Exceptional Rarity

452 FIFTH AVENUE

Cor. Fortieth Street

New York

VAN MOPPES & SON

Established 1878

IMPORTERS—DIAMONDS—CUTTERS

87 Nassau St. / 130 Fulton St. New York

Our superior inborn and inherited knowledg of diamond qualities and values, enables us t all times to obtain our diamonds at the lowe possible prices in the European markets, an consequently our customers for diamonds ar always fully and faithfully protected by u against paying high prices for them.

Diamonds sent on approval and for selection to responsible parties.

UNIQUE GEMS

UNITED STATES STONES

A window or show case display of these goo will attract attention and bring you trade.

SAMPLE PAPERS SENT ON REQUEST.

Send for Summer Bulletin and Price List.

LOUIS J. DEACON, Cape May, N. J.

w York State Retail Jewelers' Association Sends Important Notice to the Jobbing Trade.

TICA, Aug 28.—President Charles T. ans, of the New York State Retail Jewers' Association, has prepared a circular ich will be sent to the jobbing trade in w York State and Boston the coming ek. Mr. Evans states that all jobbers o fail to receive a copy of the circular asked to supply the information which desired. The circular follows:

UTICA, N. Y., Aug. 31, 1909.

the Jobber in Diamonds, Watches and Jewelry:

t a meeting of the Executive Committee of t New York State Retail Jewelers' Association, l recently, among other important matters dis-ed, the subject of the retailing jobber was ught up, and the unanimous opinion was that greatest abuse at present existing in the jew- trade is the retailing jobber.

bbers must have the support and trade of the jeweler or they cannot exist. Consequently endeavor to sell the retailers as much of r stock as they will buy from them, and mptly cut out the manufacturer who sells his ds to the retailer direct. Jobbers demand of manufacturers who solicit their trade that shall not solicit business from the retailer. sidering their attitude in this direction, they inconsistent in their treatment of the retail eler, although we do not believe that they ze this inconsistency. Retailers generally cede the right of the middleman to exist, and eve that their interests are best served by nufacturer, jobber and retailer each confining efforts to the proper field. We submit, how-r, the injustice of your position when you nly sell our customers such goods as you can uce them to buy from you, and that under the se of selling "at wholesale." If the jobbers ald come out in the open and conduct their l business on the ground floor, with its mpanying expenses for rent, advertising, etc., y would not then be the competitors of the il jeweler that they now are. We concede fact that it is perhaps a hard matter to turn ey away, particularly when your trade among jewelers of your own city is perhaps inconse-ntial. It may seem to you that inasmuch as city jewelers do not support you that you are tified in selling to their customers. But you not. Right is right, and wrong is wrong, and this matter your position is wrong. Through ociation work the jewelers outside of your city becoming familiar with the fact that you do etailing business. This they have not previ-ly known. They do not approve of it, and if practice is continued it is going to mean t those who come out openly and state that y intend to conduct a wholesale business exclu-ely are going to have the good will and pa-nage of jewelers who recognize the fact that at hurts one class of men is a cause for common rfare.

Ve also submit that great injustice is done by indiscriminate sale of watches and jewelry general stores, druggists and gentlemen's fur-hers. Very often the jewelry bought is of such character that the jeweler does not handle it. vertheless, the storekeeper who buys it has es-lished connection with the wholesale jewelry se, and expects to and does buy his diamonds l watches from the jobbers; and it does not tter to the retail jeweler whether the sale is de at wholesale prices or retail prices, the e is lost so far as he is concerned. In every , also, we find a few young men who sell jew-y on the side, and in fact are nothing more or than "runners" or "cappers" for the whole-e jewelry house, receiving a commission on s made.

What we propose to do is this: We are going compile a list of the jobbers who signify their ention of distributing their goods through the ail jeweler exclusively, and who will display sign, "No goods at retail," and live up to it. intend that the retail jewelers of this State ll know who these fair jobbers are, and we l ask them to give these firms the benefit of ir patronage wherever possible.

Ve believe that the retail jeweler has made the velry business what it is, and we believe that is entitled to any profits resulting from the sale of jewelry and kindred articles at retail. We believe that jobbers would be better off without the retail end of their business with its accompanying annoyances. We submit the above for your kind consideration with the hope that you will declare yourself for the legitimate retail jeweler, and that we may have the privilege of enrolling your name among those who do not sell at retail.

Trusting to receive a favorable reply, we remain,
The Executive Committee of the New York State Retail Jewelers' Association, by Charles T. Evans, President.

Recent Decisions by General Appraisers as to Duty on Jewelry and Kindred Lines.

The Board of United States General Appraisers has upheld the assessment by Collector Loeb of 60 per cent., under the "jewelry" provision on collars and necklaces composed of imitation pearls strung. The importers, the F. William Gertzer Co., filed a protest to this classification, holding that the articles should be admitted at 20 per cent., as being imitation precious stones. General Appraiser Sharretts, who writes the decision for the Board, holds that the imposition of the higher duty was correct and must stand.

A protest as to the classification of enameled buckles and pins as "jewelry," made by the Royal Metal Mfg. Co., has been overruled. The importers claimed the goods should be admitted at rates varying from 20 to 45 per cent. under the provision for manufactures of metal, manufactures of glass or imitation precious stones. None of these claims is held by the Board to be appropriate.

B. Altman & Co. and others were unsuccessful in securing the lowering of assessments on importations of women's side and back combs composed of celluloid mounted with metal, plated with gold, hatpins with decorated metal heads and goldplated bracelets. The Board was unwilling to grant a reduction of the 60 per cent. duty levied by the Collector.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Aug. 28, 1909.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$500,186.94
Gold bars paid depositors	45,027.08
Total	$545,214.02

Of this the gold bars exchanged for gold coin are reported as follows:

Aug.	23	$92,251.83
"	24	102,879.43
"	25	136,155.45
"	26	96,353.88
"	27	51,949.79
"	28	20,596.56
Total		$500,186.94

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

		London.	*New York selling price, .999 Basis.*
Aug.	24	23 9-16d.	$0.53⅛
"	25	23 5-8d.	.53¼
"	26	23 13-16d.	.53⅜
"	27	23 13-16d.	.53⅜
"	28	23 3-4d.	.53½
"	30	23 7-8d.	.53¾

Chas. Feldstein, Marinette, Wis., has moved to the Johnston block, 1634 Main St.



M. Hanson has commenced business at National City, Cal.

H. T. Anderson is about to begin business at Boyceville, Wis.

William Britton has just started in business in Loraine, O.

Karl Leonhardt has opened a store on Walnut St., Milwaukee, Wis.

The Lester Jewelry Co. is being opened at 328 State St., Chicago, Ill.

L. M. Nelson has opened a new store at 842 Broadway, Camden, N. J.

A. J. Schneider has engaged in the jewelry business at Arlington, Cal.

George W. Mitchell has opened a watch repairing establishment at Burbank, Cal.

A retail jewelry store has been opened by John Bilin, at Parker's Prairie, Minn.

M. Spiro has just started in business as watchmaker and jeweler at 62 Bond St., Brooklyn, N. Y.

Donald Ross has located at 1610½ Second Ave., Seattle, Wash., and will carry a full line of gems, both natural and reconstructed.

Charles Aronberg and Henry Schubach have opened a retail jewelry store at 207 N. 6th St., under the firm name of Aronberg & Schubach.

The W. H. Homuth Jewelry Co., Burlington, Ill., has been incorporated with a capital of $50,000 by W. H. and Henry J. Homuth and Margaret Collins.

Trans-Atlantic Voyagers.

FROM EUROPE.

C. E. Hastings, New York, returned, last week, on the *Kaiser Wilhelm II.*

Chas. L. Power, of Power & Allen, New York, returned on the *Zeeland* from Europe.

J. B. Hudson, Minneapolis, Minn., accompanied by his son, returned, recently, on the *Mauretania.*

Henry H. Jacobson, of Jacobson Bros., New York, returned, yesterday, on the *Kronprinz Wilhelm.*

TO EUROPE.

Burton Fox, Cincinnati, O., sailed, recently, on the *Lusitania.*

S. Frankel, New York, sailed, last Wednesday, on the *Mauretania.*

Geo. H. Holmes, Providence, sailed, Aug. 24, on the *Kaiser Wilhelm II.*

A. C. Napoleon, New York, sailed, Wednesday of last week, on the *Mauretania.*

An attractive catalogue of imported clocks has been issued by Theodore Schisgall, 116 Chambers St., New York. It contains 55 pages of exceptionally fine illustrations on heavy glazed paper. The cuts show a variety of lines, including chime clocks, cuckoo clocks, alarm and novelty clocks. The catalogue is bound in flexible brown covers, and on the front cover is a raised-work figure in green bronze coloring.

Have you ever seen Pink Amethysts?

Handsome stones of remarkable brilliancy and of the most delicate shades of pink.

These stones are cut in every size and shape for pendants, brooches, earrings, studs, etc.

They are especially commended to manufacturers on account of their beauty, adaptability, and moderate price.

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A. & S. ESPOSITER Co. FINE GEM CUTTING LAPIDARIES IMPORTERS OF PRECIOUS STONES

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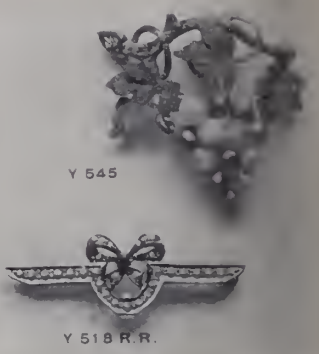
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Artistic Designing

The jewelry designer's art ranks very high to-day, and his productions far excel those of a few years ago, appealing directly to that which is most ennobling in man—the taste for the beautiful—his is a very broad field of endeavor.

He must have business ability as well as artistic skill, for to be a commercial success the price of an article must be attractive as well as the design.

Our productions are good examples of skillful designing, and by comparison you will find our

Prices Low Quality Considered

Manufacturers of 14k. and 10k. Brooches, Diamond Mountings, Festoons, Pendants, Scarf Pins, Links, Tie Clasps, Studs, Lockets, Bracelets, Ear Screws and Drops, Collar Buttons, Hat Pins, Cuff Pins, and Combination Sets.

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PROVIDENCE · · · R.I.
NEW YORK OFFICE 13·MAIDEN·LANE
CHICAGO OFFICE HEYWORTH·BLDG

Providence.

r. and Mrs. F. V. Kennon were among h guests at Sakonnet, the past week.

rank Dunn, of Dunn & Rodenburg, is ing an extended trip through the west.

. Fellman, 132 Main St., Woonsocket, a been conducting a manufacturers' sam- le sale.

r and Mrs. John H. Tuttle were the ts, the past week, of friends at Quono- taug

red V. Kennon, of the John T. Mauran Co., was in New York, a portion of week.

Colit , Woonsocket, has been elected r dent of the Congregation B'Nai Israel hat city.

Possner, a new jewelry buyer from ico City, Mexico, is in the city looking cal lines.

lward B. Hough has been granted a ling permit for the erection of a gar- at 278 Olney St.

r. and Mrs. Charles A. Russell and ghter are among the guests at the Rob- ood Inn, Gilmanton, N. H.

arry C. Lee, New York, was calling n the manufacturing jewelers of this ity the past week, placing orders.

W. Kelley has started on a three ths' trip through the west in the inter- of the Tilden-Thurber Co., this city.

B. Crandall, watchmaker with H. Fell- n, Woonsocket, with his wife, is spend- a vacation at West Barrington on Nar- nsett Bay.

eorge C. Rueckert, of the Rueckert g. Co., has returned from an automobile r through the Berkshire Hills, in western w England.

red B. Thurber has started on a trip hugh the eastern part of the country ng the customers of the Tilden-Thurber C of this city.

ayor Henry Fletcher was one of the g sts at the luncheon given by the park c missioners at the Roger Williams Park Cino, Thursday.

enry A. Kirby has been assessed on $ 00 worth of property in Johnston ac- ding to this year's assessment, which has j been announced.

ustav Saacke, of Wildprett & Saacke, w in New York, the past week, combin- r business with pleasure. He was ac- c panied by his son.

homas R. Kilkenney, of T. R. Kilken- n Co., returned, the past week, from a s cessful trip through the middle west a far as Pittsburg, Pa.

idney H. Nordinger and wife have g n a mortgage of $6,000 to the Citizens S ings Bank, on a lot with improvements o the north side of Angel St.

arry Cutler was the donor of a suit of cl hes and William Loeb of seal rings and s f pins as prizes for the games at the T kwotton playground, last week.

tto A. Herzog and wife have given a n tgage to Charles J. Herzog on real e te with improvements on Union Ave., s ject to a previous mortgage of $3,000.

Howard Sisson, representative for E. A. E nett Co., this city, in New York and t middle west, has returned to his desk a r a five weeks' vacation trip down in Maine.

The Brown & Sharpe Mfg. Co. started its plant, on Monday, on full time, after a two weeks' vacation, and with a nearly full complement of help. It has issued a call for 25 apprentices.

The Gorham Co. is rushed on orders in its bronze department. During the past week, the model was received for the equestrian statue of Gen. George A. Custer, by E. C. Potter, the sculptor.

At the second annual meeting of the Barrington Yacht Club, Saturday evening, Horace L. Manchester was elected a member of the board of directors and William T. Lewis on the racing committee.

Paul Newman, formerly of the manufacturing jewelry concern of Workman & Newman, this city, has returned from an extended trip through Europe, during which he collected a large variety of novelties.

The following buyers have been visiting the manufacturers of this city and the Attleboros, the past week: Herman Mitchell, of Samstag & Hilder Bros., New York, and Gilbert Friendlich, of the Baltimore Bargain House, Baltimore, Md.

The Gorham Mfg. Co. has been awarded the contract for the bronze and metal work on the Bell memorial mausoleum, which is to be erected through popular subscription by the citizens of Brantford, Ont., where the memorial is to be placed.

George H. Holmes, of the George H. Holmes Co., this city, sailed yesterday on the *Kaiser Wilhelm II.* from New York for Cherbourg. He expects to be joined in Paris by Mrs. Holmes and Miss Holmes, who have been touring the Continent.

Samuel Harrison, 39 years old, employed by the Manchester Mfg. Co., 100 Stewart St., had his left hand caught in one of the rolling machines at the works of the company, early last week. He was sent to the Rhode Island Hospital, where his injuries were dressed.

Mayor Henry Fletcher was one of the principal speakers at the annual meeting of the Sixth Ward Republican Club at Rocky Point, Wednesday. Among those present were Joseph Baker, Jr., George H. Grant, Walter B. Frost, Charles E. Hancock and Ernest Rueckert.

Guistino Tortolani, one of the best known diamond and pearl setters in this city, has been elected chairman of the general committee of the Italian societies, to arrange for the reception and entertainment, on Sept. 6, in honor of the visit of the Italian cruiser *Etruria*.

Among the foreign importations received through the Providence Customs House, the past week, were the following: From Bremen, one package of celluloid goods and eight of imitation precious stones; from Hamburg, one package of imitation precious stones; from Southampton, one package of imitation precious stones.

Herbert S. Tanner, the Westminster St. jeweler, was one of the honorary bearers at the funeral of Secretary of State Charles P. Bennett, on Saturday. Among those attending the funeral were Mayor Fletcher, Lieut.-Gov. Arthur W. Dennis, William H. Luther, Byron E. Daggett, John F. O'Connell, Aldridge G. Pearce and Representatives Harry Cutler and George H. Holmes.

Frank L. Miller, a manufacturing jeweler of this city, was slightly hurt at North Attleboro, Sunday afternoon, when the tire of his runabout burst and Mr. Miller was pinned beneath the framework of his car when it turned turtle. His legs were badly bruised, but fortunately no bones were broken. An odd coincident of the case was that the register showed that the car had gone 1,313 miles when the upset happened.

Among the guests at the complimentary dinner tendered to the directors of the Atlantic National Bank and a few friends, at the Pomham Club on Friday afternoon, were Robert E. Budlong, president of the Manufacturing Jewelers' Board of Trade, Lieut.-Gov. Arthur W. Dennis, Mayor Henry Fletcher, of the Fletcher-Burrows Co.; William H. Luther, of William H. Luther & Sons; Walter W. Whipple, president of the Chicago, New York and Boston Refining Co., and William L. Mauran, of the John T. Mauran Mfg. Co.

According to Wolf Kaplan, junior member of the firm, the statement published, last week, to the effect that Colitz & Kaplan, 735 Westminster St., had been swindled by a bogus diamond broker is misleading. Mr. Kaplan says that the alleged broker came into the firm's office some time ago and wanted to buy a diamond, for which he offered in payment a check. Not knowing the customer, and not desiring to cash a check of so large an amount without ascertaining whether or not it was good, Mr. Kaplan told the man, he says, to come around again the next morning. In the meantime he made an investigation and found that the check was worthless. As the customer did not show up again, Mr. Kaplan turned the check over to the police. The man did not attempt to sell bogus gems, but tried to pass a check, which Mr. Kaplan would not accept without inquiring as to its value.

After a hearing before Judge George T. Brown in the Superior Court, Saturday, Samuel Slocumb, Pawtucket, and Frederick W. O'Connell, this city, were appointed permanent receivers to wind up the business of the United Brush Co., Pawtucket. The former was made temporary receiver, recently, on the petition of Charles H. Poland, Warwick, one of the officers and a large stockholder of the company. The action was taken pursuant to a vote of the stockholders for the purpose of settling up the business of the concern, which was alleged to be unable to meet the claims against it on account of lack of ready capital. Counsel representing the creditors argued against the appointment of Mr. Slocumb, saying that the company was unsuccessful under his management. Other creditors were represented by counsel who favored the appointment of a lawyer as co-receiver with Mr. Slocumb, and the court adopted this suggestion by naming Mr. O'Connell, an attorney.

C. Kistler, Mammoth Springs, Ark., who, a short time ago, was assaulted by some unknown person in the rear of his store, where he lived alone, is said to be in a precarious condition. His recovery is believed to be doubtful on account of his advanced age. The object of the assault was robbery, which, however, was unsuccessful owing to the intervention of passersby.



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The heads are 1½ inches in diameter. Th pins are the most popular novelty of the d Assorted — four good patterns in each doz

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Originators of Jewelers' Novelties *Full Assortment of Fine Jet Goods*



For All Manufactures in Coral

We have ready some fine lots of Coral-Cameos, flat-oval and round Cabochons in all sizes and shades. Send your order immediately. All special sizes will be cut to order at short notice.

Memorandum package will be sent to reputable jewelers upon request.

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IN ANY KIND OF STONE DESIRED

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If you wish a gem stone of any kind, write us. Diamond cutting. Old diamonds recut. Broken diamonds repaired.

JEWELERS BUILDING, 373 WASHINGTON STREET, BOSTON, MASS.

North Attleboro.

William Swift has been enjoying a short vacation at Oaks Bluffs.

James Lyons has returned from a short vacation enjoyed at Block Island.

W. B. Ballou was in New York, last week, in the interests of his concern.

Lester Cutler has resigned his position as salesman for the W. K. Toole Co., of Pawtucket.

W. C. Sherman left, last week, for the west in the interests of the Estate of O. M. Fuller.

Joseph O'Neil left, last week, for the west in the interests of the Pawtucket Jewelry Co.

Walter Duncan returned, last week, from a western trip in the interests of the C. Ray Hull Co.

Andrew B. Flagg returned Saturday from a western trip in the interests of the Lindroth Co.

Oscar Hornig is on a business trip through the eastern States in the interests of the Codding & Heilborn Co.

William Peckham has returned from the west and has again taken charge of the New York office of J. H. Peckham & Co.

Charles V. Whitmash, for a number of years bookkeeper with F. M. Whiting & Co., resigned, last week, from the Attleboro Sanitarium.

Daniel Corey attended the reunion of the 1st Regiment of the Massachusetts Volunteers of which he is a member, at Framingham last week.

After Labor Day all the firms in the town will discontinue the regular Saturday afternoon holidays which they have been giving during the Summer months.

Dexter Withington, an old and respected citizen, died at his home last Wednesday at the age of 84 years. He was employed for a number of years by Bliss & Carpenter.

Louis Bagnall, for the past two years in the shipping clerk for E. I. Frankin & Co., severed his connection with that firm and will enter Exeter Academy when it opens next month.

The employes of the H. H. Curtis Co. enjoyed a clambake and outing at Magee's Island Saturday afternoon. A feature of the day was the ball game between the married and single men, which was won by the latter.

Charles E. Riley, treasurer of the Geo. L. Ide Co., has filed the following corporation report with the Treasurer of the State: Machinery, $31,161; cash and debts receivable, $121,198; manufactures and merchandise, $31,591; total, $183,950; capital, $99,000; accounts payable, $26,606; floating debt, $41,446; profit and loss, $16,898; total, $183,950.

Last week one of the local jewelers missed a valuable package of jewelry which had placed just within a window in his store. When he went to take it out in the morning he found that some one had taken it. After a while he remembered of a man who had called looking for a position, and went to that man's house he recovered the package.

Thomas Warren Bishop, the oldest citizen of Plainville, celebrated his 91st birthday last Friday at his home on Washington St. He was born in Connecticut Aug. 27, 1818. He learned the jewelry trade in the factory of W. D. Coddington & Co., at North Attleboro, and after working there many years retired. He takes great pride in the fact that his father, who died two days before his 100th birthday, fought in the Revolutionary War and was quite distinguished at that time.

All the firms in the Plainville shops were forced to close last Thursday evening for the remainder of the week on account of a piston rod on the engine breaking and thus preventing the transmission of the power. The broken parts were loaded into an automobile Friday morning and carried to the works at Fitchbury, where a new part was cast. The accident came at a particularly bad time, as nearly all the concerns were busy with large orders from their salesmen, who are now in the west. Fearing that it might be a week before the shops could open up the firm of Whiting & Davis had a donkey engine brought all the way from Providence to run a part of their factory. The firms, however, were able to resume work Monday.

Attleboro.

Ralph Regnell was confined to his home by illness, last week.

J. M. Fisher was a guest at the Attleboro Sanitarium, last week.

S. O. Bigney returned last week from a visit to his old home in Nova Scotia.

William A. Cook, of the Fontneau & Cook Co., is enjoying a short trip in Maine.

Charles P. Crane has returned to Chicago, after an eastern trip in the interests of Bliss Bros.

Everett S. Capron was elected president, last week, of the society composed of the Hodges descendants.

The framework of the new Mossberg factory is already up and shows the full outline of the building.

Chester Smith left, Monday, for New York, where he will be in charge of the New York branch of the James E. Blake Co.

John McDonough, formerly colorer for G. C. Hudson & Co., North Attleboro, has accepted the position as foreman with Kelly Bros.

The W. D. Wilmarth Co. was granted a permit, last week, by the Board of Health to make connections for the waste water from their factory into the Ten Mile river.

S. E. Edwards, of the house staff of Reed & Barton's Chicago office, has been promoted to the position of traveling salesman and will cover Illinois, Iowa, Indiana and Michigan.

The Attleboro manufacturers are at the present time having a large demand for purses. Advertisements for over 1,000 purse makers were noticed in the daily papers, last week.

Owing to the break of a number of hoops on the large tank located on the top of the second Robinson building, the supply of water for the firms in that building was curtailed for a day, last week.

The new $55,000 school house, which is soon to be dedicated, has been called the Bliss School, after the late Charles E. Bliss, who was a manufacturing jeweler and a member of the school committee for many years.

Announcement has been made, this week, that W. H. Saart had purchased the interests of George J. Kelley and Miss Lydia Peck in the W. H. Saart Co. Mr. Saart, who will continue to conduct the business with the same lines and under the same name, has had long experience in jewelry manufacturing, and before his connection with this successful business held many important positions with jewelry firms in North Attleboro and Attleboro. The present company was incorporated in 1905 and manufactures sterling silver novelties and toilet ware.

Buffalo, N. Y.

Fred Peterson, of Schutt & Peterson, has returned to Buffalo after a month's vacation.

Louis Schutt, secretary of the Buffalo Retail Jewelers' Association, accompanied by his wife, has departed on a pleasure trip of a month.

R. E. Smith, of the clock and silverware department of King & Eisle, is away on his vacation. Miss Lulu Lenhard, of the same department, recently returned from a vacation of a week.

Julius I. Block, proprietor of the Niagara Ring Mfg. Co., who was accompanied by his wife and family on a western trip, has returned home. Mr. and Mrs. Block were visitors at the Alaska-Pacific-Yukon exposition at Seattle.

Among the customers who visited the Buffalo jewelry market were: J. Mason, Jamestown, N. Y.; J. F. Murdoch, of A. C. Gies, Pittsburg, Pa.; L. J. Resnor, Port Allegheny, Pa.; P. M. Riley, Holland, N. Y.; A. Katsenmeier, Burgettstown, Pa., and Mr. Lewis, Arcade, N. Y.

Considerable enjoyment was created by the members of the Buffalo Retail Jewelers' Association at an informal dinner which they recently held at the Bedell House, Grand Island, a Summer resort near this city. A feature of the event was the presentation of a handsome silver loving cup, artistically inscribed, to William Ehmann, president of the organization, as a token of appreciation of his efforts in behalf of that body during his term of office. The presentation speech was made by Albert Zilliox. Among those present were: Mr. and Mrs. William Ehmann, Mr. and Mrs. Frank Nusc, Mr. and Mrs. Fred Petersen, Mr. and Mrs. George Kiuetz, Albert Dieboldt, Mr. and Mrs. Gus. Hanneman, Mr. and Mrs. Louis Schutt, Gus. Frisch, Mr. and Mrs. Fred J. Dorn, Mr. and Mrs. William F. Ehmann, Mr. and Mrs. Albert Zilliox, Mr. and Mrs. H. Reinhardt, Mr. and Mrs. Jerome Scherer, Mr. and Mrs. F. Ehrenfried, August Hoyler, Jacob Zilliox, M. Descomb, G. Debus, E. Detling, S. H. Brick, C. G. Hoff and ladies. The entertainment committee consisted of the following: Gus. Frisch, A. Dieboldt, Fred Petersen, E. Detling and S. Striker. Dancing followed immediately after the dinner.

Alva G. Ruff, Grand Rapids, Mich., is now at St. Johns, in the same State, where he has purchased the business of Eugene Parker.

CHAS. KELLER & CO.

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MANUFACTURERS OF 10KT.
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54 Maiden Lane - - New York
D. E. D. McMURRAY, President JOHN W. SHERWOOD, Vice-President
LOUIS J. MONTAGNON, Secretary-Treasurer

Pittsburg.

F. Lang, who has been at Cambridge Springs with his family, has returned to Pittsburg.

a Joseph, Donora, and Harry Bloser, Kensington, were in Pittsburg, last wk. on business.

awson B. Adams and Mrs. Adams, who a been enjoying their vacation in the o try, have returned to Pittsburg.

L. Roberts, of John M. Roberts & Son is spending the week-ends at North- a most attractive resort for Pitts- ers.

arry Hecren, of Heeren Bros. & Co., returned from his trip to Somerset, ells some pretty good fish stories about mountain trout he saw.

g 28 was the last Saturday on which jewelers observed the half holiday g. Stores hereafter will remain open sual until 5 and 6 o'clock.

e Crescent Jewelry Co. opened its new at 441 Smithfield St., last Saturday. store is only a few doors from Fifth and is in a good location.

M. Smit, of the M. J. Smit Co., and Smit have returned from an auto- le trip to points in New York State to Cambridge Springs, Pa.

eel F. Roberts, who is in Canada with ron City Fishing Club, an organization Pittsburg business men, writes that he njoying himself and is catching a lot sh.

S. Harris, the Seventh Ave. jeweler recently bought the cigar-stand of Siefers in 6th St., has sold the store Buffalo man. Not being experienced he cigar business he did not care to the store.

m F. Sipe is building a number of new alsome sign boards to help boom his ness and especially the diamond trade, h he says is picking up. Pittsburgers more money to spend now than they had for several years, he says.

ddison L. Stevenson, of the March, wn & Mather Co., and Mrs. Stevenson have returned from a trip through Mary- and West Virginia. C. C. Marsh, of the same house, is still at Mt. Vernon, O., re he has been for more than a year ng to regain his health, and he is said e recovering it slowly.

hris Hauch, of 219 Diamond St., has re- ly renovated and repainted his store in t attractive condition. In addition, Hauch has constructed a watch sign, h he has placed on the front of his e of business just above the doorway as reminder to the public that there is a elry store in the neighborhood.

eorge P. Christy, who recently retired n business on acount of his health, has putting in his time in the open work- in the garden at his lovely home in ickley, where he has an acre of ground. Christy, who was formerly of the firm of Vest, White & Christy, has not decided t business he will embark in, but in- s to go into something that will keep in the open air.

hile P. C. Gillespie was in Europe buy- diamonds for Gillespie Bros. he caused e mailed to the customers of the firm ty pictures of European scenes. Each recipient of the pictures was informed that if he would call at the store the picture would be framed free of charge. As a result nearly everybody called. It was a gentle reminder that the firm's place of business is in the Park building. The store has recently been overhauled, the new cut glass shelving being quite an added feature of the house.

The United States District Court in this city has referred the bankruptcy petition filed in the said court by Abraham Goldman, mention of which was made in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, to the referee in bankruptcy of the district, William R. Blair, for adjudication. It is expected that a receiver will be appointed in a few days in the hope that Goldman's affairs may be speedily adjusted to the satisfaction of his numerous creditors, who are anxious to get their money. Just what the bankrupt estate will bring appears to be a much mooted question.

J. C. Crawford, of W. W. Wattles & Sons, has called a meeting next Friday night at 8 o'clock at the Hotel Henry for the purpose of organizing a bowling league from among the members of the Jewelers' 24 Karat Club of Pittsburg, following out the ideas of President Roberts of the club. Last season and the year before the individual jewelry firms had clubs of their own, but this coming season it is proposed to name the various clubs "Diamond," "Ruby," etc. It is proposed to so divide up the players that no club selected among the members of the karat club will be much stronger than another. In this way it is expected that the competition for honors will be much more pronounced, with the result that everybody will take a greater interest in the matter.

Among the traveling representatives who called on the trade at Pittsburg, Pa., last week, were the following: Wm. V. Middlebrook, B. A. Ballow & Co.; Mr. Crane, Mandevulle, Carrow & Crane; Geo. E. Heywood, Horton-Angell Co.; John W. Sherwood, Solidarity Watch Case Co.; Wm. J. Anton, Durand & Co.; Mr. Tanner, Allen, McNerney & Co.; Frank L. Wood, Ludwig Nissen & Co.; Henry Hoffa, Hodenpyl & Walker; W. T. Francis, Waterbury Clock Co.; Mr. Elmore, Lapierre Mfg. Co.; Joseph J. Sideman, Redlich & Co.; Chas. P. Crane, Bliss Bros. Co.; Wm. Bosselman, T. Quayle & Co.; John Hoagland, F. T. Pearce Co.; W. F. Joel, E. H. H. Smith Silver Co.; W. G. Moland, Sansbury & Nellis; W. C. Sherman, Estate of O. M. Draper; M. F. Loomis, C. Sydney Smith & Co.; Shattuck, Ford & Carpenter; Frank J. Ryder, Walter E. Hayward Co.; Chas. E. Fallon, Nussbaum & Hunold; Frank W. Collom, Sulzberger Bros.; Chas. H. Clark, W. G. Clark & Co.; Maurice Kohn, Silbermann, Kohn & Wallenstein; F. R. Truell, W. H. Saart Co.; H. L. Sherman, Simpson, Hall, Miller & Co.; T. K. Benton, G. W. Parks Co.; W. E. Harwood, Fontneau & Cook Co.; Mr. Childs, Warren & Williams; Mr. Pierce, T. I. Smith Co.; Harry C. Kip, H. F. Barrows Co.; Donald Lestage, H. D. Merritt Co.; Mr. Goldberg, J. J. White Mfg. Co.

H. C. Cox, Providence, Ky., is now with A. B. Scott & Co., Fairmont, W. Va.

Lancaster, Pa.

Arnold Kretchman is in New York for a week's vacation.

Archie K. May, York, visited Lancaster, last week, with his wife and sister.

W. W. Appel is enjoying himself at Ocean Grove, whither he went Friday.

F. G. Carver is spending two weeks on a trip to Lakes Champlain and George.

John S. Reilschy, with T. Wilson Dubbs, is visiting points of interest in Lancaster county.

C. E. Faegley, head watchmaker for S. Kurtz Zook, is spending his vacation at Hanover, Pa.

Franklin Christie, a jeweler of Indianapolis, Ind., was married here, last week, to Miss Pauline Winslow.

Julius Jurgenson, formerly with Popper & Son, New York, has taken a position as a manufacturing jeweler with G. William Reisner, Lancaster.

John H. Brown, who has spent the past four months in the mountains near Denver, Colo., has returned to Lancaster, greatly improved in health.

Dr. George R. Rohrer, eye specialist, has returned from an automobile trip to the New England States with a party of friends. They covered 1,403 miles.

George R. Weber, of Louis Weber & Son, has returned home with his wife from a sojourn at Asbury Park. Harry T. Kiehl, of this firm is on a pleasure trip in eastern Pennsylvania.

John Larchmont, Milwaukee, en route to London, England, his old home, where he goes on a two months' visit, stopped over in Lancaster a few days, with his wife, to visit her parents.

Parker Williams, Cleveland, O., is visiting relatives near Marietta, his former home. From there he will go to Philadelphia, where he learned the jewelry business, for a week.

M. B. McAllister, Boston, who learned the jewelers' trade in Lancaster, spent last week in this city with relatives, leaving on Saturday for a two weeks' trip to Chicago, where he expects to engage in business for himself.

John J. and Charles E. Bowman, of Ezra F. Bowman's Sons, their engraving department foreman, and A. F. Hostetter, president of the Non-Retailing Co., had an outing, last week, at Edelweiss, on the Susquehana river.

John M. Shookers, formerly head watchmaker for Louis Weber & Son, Lancaster, has bought out the jewelry business of E. E. Coble, Elizabethtown, Lancaster county, and has already taken possession. Mr. Shookers will improve and beautify the store..

Thomas Raymond Helms, a jeweler of Hamlet, N. C., was married, Aug. 25, at Brownstown, Lancaster county, to Miss Grace Margaret, daughter of I. J. Myers. The couple became acquainted while the groom was a student at the local technical school. The best man was Frederick A. Peters, of the H. S. Meiskey Co., Lancaster. The maid of honor was Miss Ellen T. Achey, Philadelphia.

J. C. Calkins, engaged in the jewelry business in Mobile, Ala., has left that town.



We present herewith illustrations of two bronze Bas-reliefs — Hendrick Hudson and Robert Fulton.

Made in the following sizes

Mounted on Oak,	8¾ in. x 12¼ in.,	Hudson or Fulton -	Retail Price,	$5 00
" " "	12½ " x 16¼ "	Hudson and Fulton	"	10 00
" " "	17½ " x 23 "	Hudson or Fulton	"	30 00

Trade Prices furnished upon Application

ROINÉ—WEIL, Sculptors

Particularly appropriate for the coming celebration in September, and orders can be filled at once



The Gorham Company

FIFTH AVENUE AND THIRTY-SIXTH STREET, NEW YORK

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CHICAGO	NEW YORK	SAN FRANCISCO	LONDON
137 Wabash Ave.	15-17-19 Maiden Lane	140 Geary Street	Ely Place

WORKS: Providence and New York

Philadelphia.

Col. J. Warner Hutchins has returned from his yachting trip.

John Grunnd will open a new retail jewelry store at 3118 Kensington Ave.

Theodore Lindhorst, 1208 W. Girard Ave., spent the week-end at Ocean City.

William Grand will spend the month of September with his family at Ocean City.

S. W. Hart, Kennett Sq., is planning a visit to his old home in Fulton County, Pa.

Robert Kiel, with H. Noble, Chicago, was a recent visitor to this city on business.

H. Bedichimer, of I. Bedichimer & Co., 1209 Walnut St., sailed for Boston, Monday.

Harry Sears, with Charles O'Bryon, is visiting his wife and family at National Park.

James L. Pequignot, 1331 Walnut St., has gone on a fishing trip along the New England coast.

Milton Reed, Doylestown, Pa., has returned from a short stay at Lake Hopatcong, N. J.

James Stewart, 2043 South St., is spending a few days with his family at Wildwood, N. J.

Joseph M. Parker, 116 S. 12th St., and J. B. Hogson are spending a few weeks at Longport, N. J.

J. C. Ober, buyer for the Pennsylvania Traffic Co., Johnstown, Pa., visited the trade, last week.

William Britton, formerly of Clifton Heights, Pa., has started in the jewelry business in Loraine, O.

Wm. C. R. Wright, Wilmington, Del., has resumed business after a pleasant vacation at Wildwood, N. J.

Fred Barry, with L. Stern & Co., who has been sojourning with his family at Ocean City, has returned to his home.

Miss E. Leiner has resigned her position with F. L. Shaw, Camden, and is now with the Crosby Co., 920 Chestnut St.

Russel Williams, connected with the Wanamaker jewelry department, is spending his vacation at Island Heights.

Mr. Shannon, of W. H. Hopkins & Co., Jacksonville, Fla., was a visitor to this city, last week, buying for their new store.

Mrs. M. C. Williams, wife of a Trenton jeweler, is recuperating at Ocean Grove, N. J., after undergoing a serious operation.

G. W. Leopold, representing H. O. Hurlburt & Sons, has just returned from the south, where he reports business as very good.

E. C. Jump and E. H. Flury, of H. O. Hurlburt & Sons, are back again at business after a most enjoyable sojourn at Ocean City.

William Leiner, Front and Dauphin Sts., has given up his business and has accepted a position with the Newark Jewelry Co., Newark, N. J.

John F. McIlvane has been appointed receiver in the bankrupt estate of John H. Kurtz, who dealt in jewelry, etc., on the instalment plan.

George K. Dietz, Millersburg, O., was a recent visitor to this city and announces that his Fall opening will take place the latter part of September.

George Hurlburt, with H. O. Hurlburt & Sons, 14 S. 10th St., has started on his second trip through Pennsylvania, Ohio, Maryland and West Virginia.

The Vandusen & Stokes Co., 1123 Chestnut St., are busy in their workshops, additional hands having been taken on preparatory to getting out their gold and silver orders.

J. C. Dotter, Columbia Ave., accompanied by his wife and son, is motoring in his new Packard machine through Leititz, Landisville, Petersburg, Mt. Gretna and Reading.

Polard Bros., 4347 Main St., Manayunk, are making extensive alterations to their store. They intend to put in a new front and make many other improvements in their quarters.

Charles T. Rogers, 31 S. 17th St., formerly of Cumberland, Md., reports business increasing to such an extent that extra help and an extension of floor space will be necessary.

Harry Barry, with M. Sickles & Sons, who has been spending the latter part of the month at Chelsea with his family, has started on an auto trip with a party of friends along the Jersey shore.

T. A. Willson & Co., manufacturers of spectacles, Reading, Pa., will erect a large mill addition, 100 by 125 feet, to their plant. This will be ready for occupancy by January. Several hundred new hands will be employed.

Miss Margaret Iteyll, daughter of Joseph F. Iteyll, watchmaker, 706 Chestnut St., with Miss Edith Fenton, sailed, Aug. 23, on the steamer *Inantico*. The trip will include Boston, Portland and the White Mountains.

George Becker, for some time associated with Otto T. Moock, 809 Sansom St., has purchased the business and will continue as a manufacturing jeweler. Mr. Becker is a brother of H. L. Becker, 1505 Passyunk Ave. Mr. Moock has accepted a position with S. Rosenthal, manufacturing jeweler.

Maxwell & Berlet, 16th and Walnut Sts., have completed the golf trophies for the Merchantville Field Club. The special prize has been dubbed the "Big Chief" trophy because of its name, Wa-Ma-Ho, taken from the first two letters in the last surnames of the three gentlemen presenting it.

It has just come to light that the young girl, Dorothy Parker, who was run over and killed by a trolley car at 6th and Arch Sts., last Friday evening, was the daughter of Mr. Parker, long associated with the Keystone Watch Case Co. and recently with M. A. Mead & Co., New York and Chicago.

Mr. Jackson, night watchman for the Jewelers on Chestnut and Sansom Sts., while making his rounds, last week, slipped and fell down the cellar steps in the rear of T. B. Hagstoz's building, 809 Sansom St., where alterations are being made. Mr. Jackson is painfully injured, having sustained a broken rib and bruises on the body.

The following jewelers were visitors to this city during the week: W. L. Roberts, Wilmington, Del.; D. H. Krause, North Wales, Pa.; J. H. Shuler, Norristown, Pa.; E. K. Bean, Lansdale, Pa.; M. K. Laudenslager, Souderton, Pa.; William Kinna, with the Elgin Watch Co.; Charles Banks, Wilmington, Del.; Charles Eskridge, Shelby, N. C.; S. W. Wright, Phillipsburg, Pa.; L. L. Bickings, Norristown, Pa.; A. M. Kendall, Millville, N. J., and John C. Pherson, Mauch Chunk, Pa.

William McMillian, son of James Millian, of M. Sickles & Sons, has appointed inspector of fuses in the F ford Arsenal. Mr. McMillian is one c youngest men ever appointed to such a tion by the United States government.

Mary Slavin, with M. Sickles & Sons, has been spending her vacation at V wood, has been awarded a handsome by the Ocean Pier because of her char grace as a dancer.

Arthur Garis, Abington, was struck injured internally, Wednesday, by a r car owned by Edward S. Radley, a je residing in Melrose Park. Accor the police, John Radley, a son of the eler, was driving the car, and in it his two sisters and a party of fr turning from Willow Grove. Wi clared that the auto was going at rate of speed when Garis was k down. The accident happened in fr the Abington Police Station. The was requested to go there, while Garis removed to his home and Dr. Byron P was summoned. The police assert tha license of the car was issued to Edwa Radley and that John Radley while a as chauffeur was violating the law. police assert also that Radley vio other law by not stopping his mac the trolley car stopped. Garis is ma and has one child.

A clever trap prepared by the po sulted, Thursday night, in the arres James I. Dougherty, 22 years old, of Watkins St., after an exciting chase of eral blocks. Policeman McWilliams fi caught the fleeing man at 9th and Che Sts. and locked him up in the 15th Locust Sts. Station, where he will be g a hearing on the charge of larceny. Do erty is charged with having taken Thomas Jennings, 14 years old, of 13 13th St., a delivery boy employed by Blisard & Co., jewelers' supplies, 727 som St., a package containing jewelry week ago, it is alleged, the prisoner proached the boy and told him to let know when next he would carry a valu package and that he would take charg it and sell it, and with the money Dough and the boy would go west. The boy formed his employers and they in turn formed the police, who advised them make up a decoy package. This was and Dougherty's arrest followed.

Included in the large exhibit of cl at the salesrooms of Bawo & Dotter Barclay St., New York, are a number hall clocks, known as the "Mo asti clocks. These are of German construct with heavy brass plates and wheels steel cut pinions. Among them is which has a sun dial, three weights tubular bells. A second combinati also a Westminster chime, but the b are rodgongs instead of tubes. A feat of this clock is that at the hour four h mers strike simultaneously on four go which produce a sound which closely sembles the distant resonance of a tower bell. The display also include fine line of mantel clocks.

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THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

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Liability of Express Companies for Loss in Transit.

THE JEWELERS' CIRCULAR-WEEKLY is constantly in receipt of inquiries from subscribers in all parts of the country, asking as to the liability of express companies on packages lost or stolen in transit where no value has been placed upon the same by the shipper, the main question at issue being the right of the common carrier to limit its liability in the receipt which it gives. This question is a most important one to the jewelry trade, but dealers or manufacturers do not appreciate the fact that in the law relating thereto no principle has been settled so thoroughly as to apply to each and every case that comes up, or to all jurisdictions, and seem to think it strange when we tell them that not only have the courts of one State decided differently from the courts of another, but courts of the same State and the United States have often rendered decisions different in effect, where apparently the same principle was involved, but where the facts in the cases differed in one way or another. Sometimes the evidence of some slight action on the part of the shipper that the complainant does not think of, may release the liability of the carrier entirely, whereas, on the other hand, in cases where the carrier's right to limit his liabilities is apparently assured the action of its employes in the particular instance may make it liable for the full amount.

A most important case in the jewelry trade involving this point was the suit of the Berry & Whitmore Co., Washington, D. C., against the Adams Express Co., which was decided in the Supreme Court of the District of Columbia a short time ago. In this case the jewelry house brought an action to recover the value of a pearl and diamond brooch which it had shipped to Port Huron, Mich., but which was never delivered or accounted for. The express company, outside of its general defense, pleaded that it received the shipment under a special contract by the terms of which the value was to be considered $50. The case was tried by a jury and the Berry & Whitmore Co. received a verdict of $350 as the value of the property. On the defendant's motion for a new trial the legal questions came up and were thoroughly thrashed out. According to the decision rendered by Justice Stafford the company was liable notwithstanding the fact that no value was stated when the property was shipped, and the receipt contained a provision limiting the liability of the company to $50 under such conditions.

There was some question as to whether the evidence tended to show an embezzlement of the package on the part of one of the employes, but there was nothing else to indicate what had become of the lost article. In brief, Justice Stafford, in overruling the motion for a new trial, held that the $50 limit of liability, stated in the receipt of the company, was inapplicable where the goods in the course of transportation were embezzled by an agent of the carrier, as in such case the carrier was liable for the full value. More important still, the judge held that where the goods were put into the possession of the carrier and there had been a failure to deliver them within a reasonable time a *prima facie* case of liability for their value had been made out; and where the defendant claimed exemption from such liability it was incumbent upon the defendant to show that the loss occurred in the way specifically mentioned in the limiting clause of the receipt and not from some other cause which would make it liable for the full value of the goods. In the absence of any evidence showing what had become of the goods the provision limiting the carrier's liability was inapplicable and that no such showing was made by the testimony of an agent of the defendant that an attempt had been made to trace the goods and they had been traced into the hands of one of its agents and no farther.

In other words, the court holds that a *prima facie* case of common law liability of the carrier is made out when the goods are shown to have passed into its hands and have not been delivered within a reasonable time, and that if the carrier claims exemption down to $50 by reason of the receipt stating it shall not be liable for negligence, it is the carrier's duty to show affirmatively that the failure to deliver was due to want of care or negligence and not to some other cause for which it would be liable for the real value.

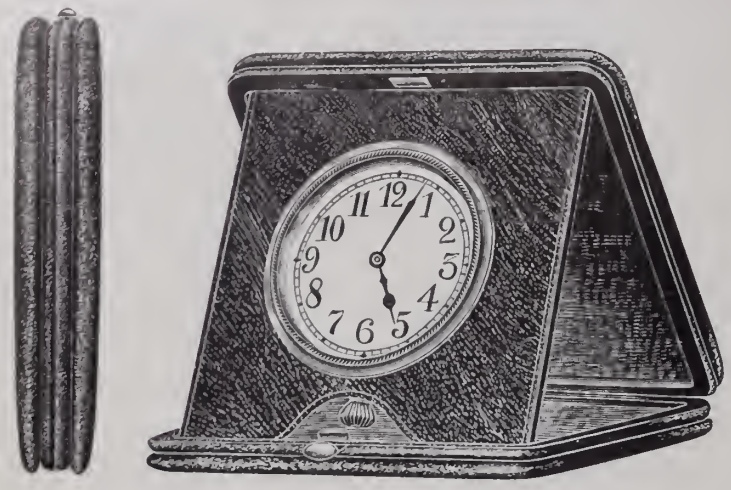
This decision will be important to shippers generally, because if it is taken as a precedent the carrier can no longer defend simply on the ground that the value of the article is fixed by agreement, but must affirmatively show that the loss occurred in the way the agreement mentions it should not be liable. If it cannot do this, the exemption cannot hold. Probably one of the first results of this decision will be the changing of the wording of the company's receipts to exempt the carrier from liability in cases of embezzlement, though we think that such a clause in the contract would be considered as against public policy.

Advertisements go where salesmen cannot.

Rewards and Those Who Claim Them.

THE controversy which has arisen over the reward offered by a New York jewelry house for the return of a package of jewelry lost by one of its customers serves to call attention to the fact that in nearly every case where a reward has been offered for the return of lost or stolen jewelry the number of claimants for the same is large and the trouble of adjusting these claims has never been small. Not only do all civilians and officials who have in any way come in contact with the lost property magnify their claims to the reward, but in many instances they are willing to go to the extent of bringing legal proceedings to enforce what they think are their rights. In the instance above mentioned the jewelry was saved from attachment by claimants for the reward only by the quickness

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LEATHER FOLDING CASES

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Cuts one-half size

TRADE MARK

PERHAPS WE ARE TIRESOMELY PERSISTENT IN DWELLING ON THE INTEGRITY OF **KIRBY JEWELRY.** HOWEVER, WE FEEL THAT IN AN ERA OF COMMERCIAL SUBSTITUTION AND MISREPRESENTATION THE ABSOLUTE HONESTY OF KIRBY PRODUCTS CANNOT BE TOO INSISTENTLY OR TOO FREQUENTLY BROUGHT TO THE ATTENTION OF THE TRADE. OUR UNIMPEACHABLE RECORD AS MANUFACTURERS OF THOROUGHLY GOOD, ARTISTIC AND INEXPENSIVE GOLD JEWELRY SHOULD CREATE IN THE SKEPTICAL AN ASSURANCE OF FAIR TREATMENT AND A CURIOSITY TO SEE THE KIRBY LINE.

H. A. KIRBY MANUFACTURERS OF FINE GOLD JEWELRY

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NEW YORK OFFICE
9-11-13 MAIDEN LANE

of the police captain who, hearing s process was to issue, returned the arti to the jeweler before he could be ser with the papers.

Among the claimants for these rew are very often the police officials who h been called upon to assist in the retur the property after it has been located, often their claim is founded upon no covery by themselves, but simply bec they have been the instruments thro which the return has been made. In c where the recovery of property re from no skill or exertion on the par a police official, but purely from doing duty when the matter has been offic called to his attention by somebody the question of giving such officials par all of the reward offered should not p erly be considered. We are sorry to s however, that the police officers are c given part of the reward offered by owner, and this part taken from the pa who are justly entitled to it, simply cause the officers have done their duty nothing more. Speaking of this atti of the police as to claiming a reward, New York *Times*, last week, said editori

We have always been of the opinion tha less policemen have to do with rewards fo return of lost or stolen property the better they get accustomed to taking these additio their regular pay, the natural tendency will b them to await the offering of a reward b taking any very vigorous action. This fa everywhere recognized in the regulations w forbid the policeman to take a reward exce special permission from his superiors, an would be well to make the prohibition abs Indeed, there is an element of moral obliqui every offer of a reward for the return of l stolen property unless great care be taken to the offer from any suspicion of involving a w ness to compound a felony. This can be and often is, but only too frequently the los property thinks only of getting it back, and ig the social injury he may cause in the process.

We think that our daily contemporary stated the question very fairly, and these words should be heeded by all have to consider the question of payi reward for the recovery of lost and s property.

Importations at the Port of New Yo

Weeks Ended Aug. 22, 1908, and Aug. 21.

	1908.	1
China, Glass and Earthen Ware:		
China	$83,668	$13
Earthen ware	16,196	1
Glass ware	20,943	2
Optical glass	10,682	
Instruments:		
Musical	13,147	1
Optical	16,749	1
Philosophical	2,709	
Jewelry, etc.:		
Jewelry	12,831	
Precious stones	251,035	8
Watches	27,704	1
Metals, etc.:		
Bronzes	2,337	
Cutlery	31,752	
Dutch metal	163	
Platina	9,556	
Plated ware	.....	
Silverware	978	
Miscellaneous:		
Alabaster ornaments	.....	
Amber	27	
Beads	540	
Clocks	3,622	
Fans	488	
Fancy goods	5,375	
Ivory	15,125	
Ivory, manufactures of	28	
Marble, manufactures of	28,912	
Statuary	8,206	

New York Notes.

eorge W. Korper, 2 Maiden Lane, has re rned from the fresh-water pearl fish- er with a quantity of pearls.

uis Stern, of Stern, Dreiblatt & Co., 45 ohn St., sailed for Europe yesterday on he *Kaiser Wilhelm der Grosse.*

. M. Brennecke, Nashville, Tenn., was n out-of-town visitor at the offices of 1 Jewelers' Circular-Weekly, last c.

as. L. Power, of Power & Allan, Inc., 7 Br adway, returned from Europe last c on the *Zeeland*, after a visit to the n ond markets.

enry H Jacobson, of Jacobson Bros., 5 Nassau St., returned, yesterday, on the *Prinz Wilhelm* from the European n ond markets after a three months' stay.

s. E. Judels, of Henri E. & Jos. E. s, 37 Maiden Lane, returned, last c, from a business trip to Providence, . and Boston, Mass. Jac. Judels left, arday, on his regular western trip.

C. Napoleon sailed Wednesday of week for Europe on the *Mauretania*, e he will remain until about the holi- a Mr Napoleon was formerly in busi- e at Monroe, La., but has been staying ew York of late.

Edgar Simonson, who for nearly 10 has ably represented the firm of Lud- i Nissen & Co. on the road, has lately e elected a director of the corporation. full board of directors now consists f lessrs. Ludwig Nissen, Emil Knopf, W. Ruefer, Frank L. Wood and J. d r Simonson.

eph Polak, who now represents A. S. Wezel, Antwerp and Amsterdam, in city, announces that Mr. Van Wezel's ond-cutting factory in this city will be d at 120 Walker St., corner Canal St bout Sept. 15, where 50 men will be oyed. The location is an excellent one diamond-cutting shop.

protest signed by L. Alavoire & Co., is city, against classification of marble with bronze mounts and marble col- n with bronze ornaments has been de- d in favor of the Government. It is ed that the articles are dutiable as a factures of metal at 45 per cent., and s claimed by importers at 20 per cent. tatuary."

e Jewelers Board of Trade has an- ced that B. Braunstein, Hoboken, N. J., gh his attorneys, has made a 40 per n composition offer to creditors, payable r cent. in cash, 10 per cent. in three hs, 10 per cent. in six months and r cent. in nine months, the deferred ents to be represented by interest- a ng notes, and are to be indorsed by n Braunstein, brother of the bankrupt.

C the arrival of the Hamburg-Ameri- iner *Graf Waldersee*, Thursday, from burg one of the first-class passengers a detained by the customs officials for epting to smuggle in \$150 worth of e jewelry which he had not declared. nan was taken to the Customs House d xamined by Deputy Surveyor Smythe, fe whom he wept and begged to be re- as . The official had pity on him and ed him to go west. The articles were ed forfeited by the customs officers.

The Merchants and Manufacturers' Exchange have completed plans for the erection of two fine commercial buildings covering the entire blocks from 46th to 48th St. and Lexington Ave. to Depew Pl., which will be used for sample and selling rooms. These will be so arranged as to enable visiting buyers to inspect products of hundreds of factories in a minimum of time with much comfort and convenience. The buildings will also contain a well-appointed club, including reading and writing rooms and a roof garden restaurant.

United States Marshal Henkel sold at public auction, Friday morning, in the Federal building, a collection of cheap jewelry, the appraised value of which was \$576.70, for \$140, to B. Kupfelberg, 23 Walker St. The bids started at \$100 and advanced slowly to the selling mark. Included in the collection of jewelry was 132 finger rings, 20 chains, eight brooches, 35 pairs of earrings, two brooches in cases, six necklaces, five long chains and 16 pocket knives. The goods were taken from the person of Riamotto Moscatello, and were declared forfeited to the United States for the violation of customs laws.

Barnett Bordin, who 15 years ago was a dealer in diamonds, jewelry and silverware near Broome St., on the Bowery, was taken a prisoner in the Essex County Court, one day last week, where he was recognized by court officials. According to one of the oldest inhabitants along the Bowery Mr. Bordin suffered a loss from robbery years ago and from that time carried his property with him, in the belief that it was safe in no other way. When arrested, he had on his person several articles of a cheap character. He was arrested because by his strange appearance he was attracting a crowd. It is thought that his loss of 15 years ago affected him mentally.

Police Captain James F. Larkin, of Jersey City, has turned over to Dreicer & Co., 560 Fifth Ave., the jewels that were found by an Italian on an Erie ferry boat, and which were subsequently taken in charge by the Jersey City police. Capt. Larkin says he gave up the jewels because he heard that an attachment had been sworn out by claimants for the reward. If this had been served in time there would have been a long delay before the owner of the jewels could have obtained possession. Several claimants have arisen for the reward of \$5,000 which was offered for the return of the jewelry, but it is not known to whom the reward will be given.

The American Exhibition Co., 79 Broad St., has perfected arrangements for opening a permanent sample exhibition at Berlin in the Spring of 1910. This exhibition is designed primarily as an exhibit of distinctively American products, and the management is especially desirous that American manufacturers of novelties shall take part. The intention is to make apparent to the people of Europe, and especially Germany and the continent, the importance and excellence of American manufactures, and to this end the German Committee will advertise the exposition throughout the continent and will co-operate with American manufacturers and exporters in every way to popularize and exploit American products.

Fancy earthenware money boxes are dutiable property at the rate of 60 per cent., according to a decision made, last week, by the Board of United States General Appraisers. The case before the customs tribunal was that of Lazarus, Rosenfeld & Lehmann. When the boxes reached this port the customs authorities decided that they fell within the provision for "decorated earthenware," duty being accordingly imposed at the rate of 60 per cent. The importers set up the contention that the merchandise should be allowed to enter as "toys," with a customs tax of only 35 per cent. This contention, however, General Appraiser Hay, who writes the decision for the board, holds to be without merit.

Miss Katherine McKee, Harrisburg, Pa., a second cabin passenger on the White Star liner *Oceanic*, was stopped, Wednesday of last week, as she was leaving the steamer and jewelry was found on her person valued at between \$600 and \$1,000. The woman made out her declaration on shipboard, in which she stated that her purchases abroad amounted to less than the \$100 allowed by law. The woman inspector who searched her found several diamond rings and earrings upon her person. When arraigned before United States Commissioner Shields in the Federal Court she waived examination. Miss McKee said that the jewelry that was found upon her was her own property and that she could prove that the rings and earrings were in her possession when she sailed for Europe.

Acting Secretary Reynolds, of the Treasury Department, has issued regulations to govern the admission, free of duty, to ports of the United States, of works of art under the new tariff law. Paragraph 717, which provides for the admission of art works more than 100 years old, is held to apply to all works of art within the liberal meaning of that term, including articles intended or suitable for purposes of utility, such as ornamental clocks, tapestries, chandeliers, church altars, etc., in the nature of household furniture or fixtures, provided the same be of sufficient artistic merit to constitute works of art within the commonly accepted meaning of that term. The regulations governing the admission of works of art more than 20 years old are practically the same as relate to the identification of art more than 100 years old, except that the provision admitting articles more than 20 years old is held to apply only to works of art within the stricter meaning of that term and does not include objects intended or suitable for purposes of utility.

The local organization of the Wholesale Jewelers' Association met, Friday afternoon, at the rooms of the 24-Karat Club, 15 Maiden Lane, to discuss questions of interest to the association. The meeting was called to order with President Averbeck in the chair. The secretary read the report of the last meetings, together with several communications. The meeting then took up the discussion of matters which demanded attention, among others the question of whether goods should be shown by the manufacturer to the retailer on the jobber's order and sold at such prices that the retailer

(*New York Notes continued on page* 93.)



139 BROADWAY

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Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

New York Notes.

(*Continued from page 91.*)

...et a good profit and at the same time ...e wholesaler make his profit. Letters ... several manufacturers expressed a ... to co-operate with the wholesalers' ...ation, looking to the best interest of ...rade, while some manufacturers took ...round that they would not deal with ...tarter at all. A discussion of what ...olicy of the jobbers' association should ...on the question then followed, but no ...ite action was taken.

...on J. Anderson returned, last week, ... a six months' trip through the west... ...tates.

...lter Ballou, head of R. Blackinton & ... North Attleboro, was a visitor in this ...ast week.

...s. L. Barrows, of the Bay State Opti... ...o., Attleboro, Mass., was at the local ... last week.

...Spiro has just started in business as a ...maker and jeweler at 62 Bond St., ...klyn, N. Y.

...ry Castleberg, a well-known Balti... ...Md., jeweler, is a guest of Morris ... in this city.

...International Silver Co. has declared ...dend of 1¼ per cent. on its preferred ... payable Oct 1.

...ward Sickles, of M. Sickles & Sons, ...delphia, was a local visitor for a ...e of days, last week.

...one & Wrone have returned to their ...uarters at 42d St., near Fifth Ave., ... has been undergoing changes.

...ster Howard, of the W. E. Richards ...Attleboro, is in Maiden Lane for a few ... showing the firm's line of goods.

...B. Rosenback, of Wm. I. Rosenfeld, ...iden Lane, left for European diamond ...ets, yesterday, on the *Kaiser Wil... II.*

...ul E. Levi, 1 Maiden Lane, represent... ...amuel Neuhäuser, Idar, Germany, paid ...iness trip to Boston and Providence, ...week.

...n Bolland, president of the John Bol... ...Jewelry Co., St. Louis, Mo., is spend... ...vacation in this city and at Atlantic ...N. J.

...the list of subscriptions received, last ...e by the treasurer of the Hudson-Fulton ...ration Commission appears the name ...ffany & Co., for $1,000.

...m. S. B. Oskamp, of the Oskamp Jew... ...Co., Cincinnati, O., returned from ...pe, last week, and stopped for a short ...in this city on his way home.

...w York jewelry salesmen will be in... ...ed to learn that Paul Stanley, buyer ...Stanley Bros., Toronto, was married, ...eek, to a Toronto young lady.

...x Oppenheimer, who was recently a ...man in the employ of R. L. Moorhead ..., 13 Maiden Lane, but who is now an ...rter of jewelry novelties, is spending ...e in Europe, purchasing merchandise.

... A. Jochum, representing C. Cor... ...on, returned, yesterday, from a vaca... ...spent at Waterford, Conn., on the ...tic river. While sojourning there he ... very pleasant visit from H. F. Ma... ...er and wife, of the jewelry firm of ...ss & Macomber, New London, Conn. The party took an automobile tour through Connecticut in Mr. Macomber's automobile. Mr. Jochum reports several successful fishing trips.

Adolph Kohl, of Jersey City, who was arrested, some time ago, on a charge of having appropriated a considerable amount of jewelry and diamonds belonging to Nebeling & Silverberg, 49 Maiden Lane, to his own use, and who since that time has been awaiting extradition, was brought to this city, last week.

The Jewelers Board of Trade has sent out to creditors of D. A. Walter, New Orleans, La., 30 per cent. in cash and 10 per cent. in notes, making a total of 40 per cent. net on its old extension indebtedness. The Board has also mailed a first and final dividend of 21 per cent. to the creditors of the Sherwood-Bartlett Jewelry Co., Montgomery, Ala.

The trustees of the Continental Commission Co., H. A. Groen, L. I. Herzfelter and I. S. Meyer, announce that the complete stock, fixtures and outstanding accounts of the defunct concern will be exhibited Thursday, Sept. 2, at the office of Meyer Bros., 59 Nassau St., and sealed bids on these will be received by the trustees, who reserve the right to reject any and all bids.

Mrs. Abigail Shanley, the widow of Bernard Shanley, formerly a jeweler in this city, who, together with her daughter Alice, lived with her son, Francis G. Shanley, at 569 W. 173d St., fell between a moving Broadway subway train and the platform at the 168th St. station, last Wednesday night, and received injuries from which she died an hour later in the Washington Heights Hospital. Her daughter Alice was thrown forward to the platform and sustained a lacerated scalp and other injuries. The accident occurred as they were about to leave the train.

Special Customs Inspector Timothy Donahue, when the American Line steamship *Philadelphia* arrived at her pier at the foot of Fulton St., North River, Saturday afternoon, halted two men and took them back on board the steamer. The men were suspected of being middlemen in some petty smuggling. They had declared $1,100 worth of diamonds, but when Donahue searched them in their cabin he says he found two gold watches valued at $100 each, four silver mesh purses, and a gold purse. These valuables were seized, but the men, after being taken to the Customs House, were released.

Jas. B. Reynolds, acting secretary of the Treasury Department, has completed arrangements for the largest convention of appraising officers ever gathered together since the inauguration of the annual conferences in President Cleveland's first term. The object of the conferences has been to achieve uniformity in the appraisement of imported merchandise at the different ports. This year's conference will begin Nov. 8 and will last a week, and it is expected that it will be of special importance owing to the fact that a new tariff has just been enacted. Appraisers from all the smaller, as well as the larger, ports will be in attendance at the conference.

A meeting of the creditors of Max Pesky, 840 Eighth Ave., was held, last Friday, at the office of his attorney, Sigmund Feinblatt, 132 Nassau St. The debtor himself was not present at the meeting, being unable to leave his business. His attorney stated that on Aug. 17 a man entered Pesky's store and left a diamond ring to be reset. About two hours thereafter another man came into the store and asked to be shown some diamond settings. The ring which had been left to be reset was in the show case and he requested to see this, and Pesky took it out of the case and handed it over to the man. Just how it happened was not made perfectly clear, but Pesky says that the fellow skipped out of the store with the ring and later Pesky had him arrested for theft. The prisoner was released because the ring was not found on his person and Pesky had no witness of the happening. Pesky is now being sued by the owner of the ring, James Culver, for $340 for conversion of property, and if Culver wins his case Pesky fears that it will embarrass him. The jeweler's assets were estimated at about $1,000 and his liabilities at $1,300. The debtor's attorney was reasonably certain that if an extension was granted Pesky could pay in full.

Saturday afternoon an outing and baseball game arranged by the L. E. Waterman Co., 173 Broadway, was held at Eastern League Park, Jersey City, N. J., and proved a most enjoyable event from beginning to end. The baseball game between "The Pen Makers," Seymour, Conn., and "The Pen Sellers" of the New York headquarters was one of the best amateur contests played at the park in years. The game was one of a series for a championship cup offered by President Waterman. The game began at a little after 2 P. M., at which time about 500 employes and friends were present to cheer the two teams. The factory team secured one run in the first inning, while the city boys failed to score. In the second inning, however, the city team was more fortunate and secured two runs. In the third inning the factory team counted twice and the city team once, tying the score. In the fourth inning the city team forged ahead by making two runs, and it looked as if it would win the game, as during the next three innings neither side succeeded in scoring. In the eighth inning, however, the factory team, by timely hitting and poor work on the part of their opponents, scored four runs, while the city team was retired without scoring, after the bases had been filled. In the last inning the factory team tallied twice and the city team once, making a total score of nine to six in favor of the factory team. During the game the men were provided with cigars and the ladies with ice cream, peanuts, etc. Directly after the baseball game newsboys appeared on the stands selling baseball extras containing an account of the game. The account was printed on extra slips and pasted into the front page of the paper. It was a humorous report and the final score was missing. Mr. Seymour, the company's "publicity man," was behind the scheme. Directly after the ball game a series of running races were held which proved to be very interesting. The two baseball teams, together with others to the number of 50, then went to the Jersey City Club, where an informal dinner was served, thus bringing to a close a most enjoyable day's outing.

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Our policy of direct selling enables the retailer to cut out the jobbers' profit in his buying.

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Our new line to retail at 25 and 50c. has never been equaled by anyone.

May we show you our line?

Remember—goods bought right are half sold, and when our salesman calls give him the glad hand.

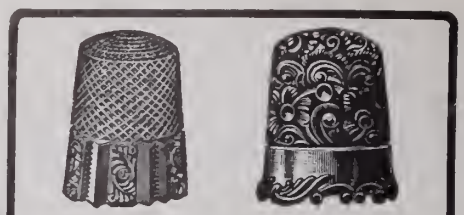
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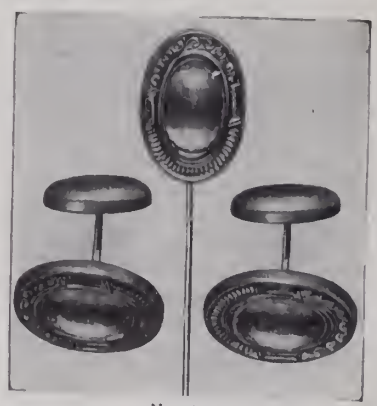
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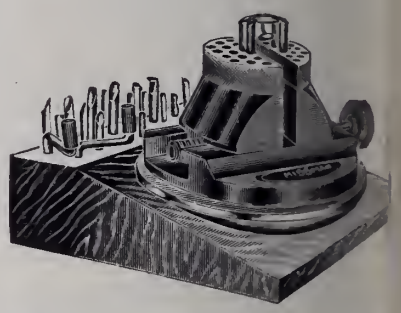
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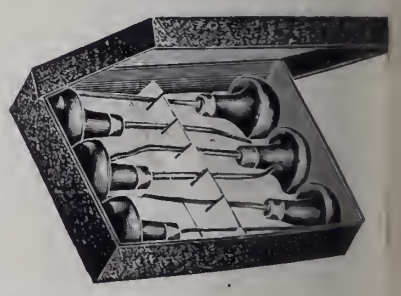
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Your choice of six of the following twelve u useful Gravers in case for $2.75

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Newark.

TRADE CONDITIONS.

siness conditions in Newark show a marked movement Five-sixths of the concerns visited ently by a representative of THE JEWELERS' ULAR-WEEKLY report a good increase over h of August last year.

harles Whitely has moved back to the e building, Oliver St.

muel Newbarth, a jeweler, 88 Broome st and Miss Rose Bernstein, of Brooklyn, vi be married on Sunday, Sept. 5, in Man-a an.

heodore C. Woodland, of the Jones & Vodland Co., is enjoying a vacation after illness Mr. Jones, of this firm, is so-ing in Massachusetts.

atthias Stratton and Curtis R. Burnett among those who attended the hear-on the application of Newark for water gs in the Wanaque river before the t Water Supply Commission.

an S. Rubin, horologist, and Fred enstine, jeweler, have resigned their ions with Cook & Jaques, Trenton, N. d will go in business together as man-f uring jewelers, watch and clock re-a rs.

ffective poles have caused a delay in establishment of N. Broad St's "Great e Way," in which all the retail jew-along the line are interested. The ovement will probably be finished the middle of November.

W. Granbery, the Newark jewelry facturer, won the power-boat race d Staten Island, last week, with his e II. The race was run under the aus-of the Brooklyn Yacht Club and was distance of 33 miles. The trip was by the boat in 3 hours 10 minutes and conds.

e Whitehead & Hoag Co., which has tly gone into medal manufacturing, he contract to supply bronze and silver e ls for the Hudson-Fulton celebration. Le than 80,000 of these medals must be ied within a short time, and orders eing rushed. The William F. Renzie-n Co. is supplying the silver for these e ls.

ter being driven from the First Pre-Police Station twice, Friday night, ack Roach finally succeeded in getting d the bars for an extended period by ng his hand through the plate glass ow in the factory of Riker Bros., man-uring jewelers, 42 Court St. He ed that he was being pursued by a of men and wanted to be locked up afe keeping.

ter & Sons are running full time in new factory. The Shiman-Miller Co. gave out a similar report. The F. Renziehausen Co., refiners, has n to believe that business has im-d throughout the country as well as ewark. The Jones & Woodland Co., & Co. and many other big manufac-s see a big Fall business ahead, and rk refiners of gold and platinum are ise busy.

arrest of James Connor, alias James ahon, alias James Tyler, will probably some of the retailers from trouble. or, a silver thief, was arrested in clair about 10 days ago and identified by an Elizabeth official, who had seen him in the Union County Jail. In referring to the robbery which caused his arrest, Connor said: "I just naturally picked the stuff up, and I would have sold it to some jeweler if the cops hadn't grabbed me."

An appeal for extradition papers was made to the New Jersey authorities by counsel for Nebeling & Silverberg, a diamond firm, 49 Maiden Lane, New York, who want Adolph Kohl held on a charge of grand larceny in the first degree. Kohl was given about $1,100 worth of diamonds to sell and is alleged to have pawned them. His counsel declared he did this with a view of tiding himself over a financial strain and would have disposed of the gems for the firm. Kohl, when arrested, refused to return to New York. The extradition papers were allowed.

There are several claimants for the $5,000 reward offered by Richard Mortimer, the banker who, on June 29, left $75,000 worth of gems on an Erie ferryboat. The package was picked up by an Italian named Paola Cantanella, of Jersey City, who for several hours was not aware of the value of the precious package. It was found by Police Captain Larkin and two of his men. G. B. Davidson, a Jersey City jeweler, who notified the police, on being asked to set a value on them; Benjamin Treacy, a lawyer; the original finder, and the police officers are all after the reward. Larkins took the jewels to New York in time to escape a writ of attachment procured by Paul Lori, another Italian, who claimed to have given the police the information that led to the recovery of the jewels. The writ was secured with a view of preventing Larkins from taking the valuables to New York.

Boston.

S. H. Ashe, of the Roy Watch Case Co., has been in this city the past week.

Walter B. Snow has returned from Bear Island, Lake Winnepesaukee, N. H.

F. H. Smith, of Kettell & Blake, is in New Hampshire for his annual outing.

H. L. Houghton, who has been at Ocean Grove on business, has returned to this city.

Henry Arnold, of D. C. Percival & Co., is enjoying an outing on the coast of Maine.

Irving Smith, of the Crescent Watch Case Co., has been here on business within the past week.

E. W. Langford, with E. M. Wilder, has been at Island Pond, Plymouth, where he has had splendid success at bird shooting.

Among the jewelers in town last week were: S. H. Sinclair, Concord, N. H.; S. D. Grossman, H. S. Hewett, Loring Smith, of the U. C. Smith Co., Brockton; W. L. Pierce, Stoughton; W. W. Cook, Natick; Arthur E. Pero, Worcester, Alden Webb, Beverly, and L. W. Weston, South Framingham.

The E. Howard Clock Co. has completed a special clock for the Essex troop Armory at Roseville, N. J., a four-dial illuminated striking clock for the Iron County Court House of Crystal Falls, Mich.; a special tower clock for the Sauquoit Silk Mills, Philadelphia, Pa., and tower clocks for the City Hall at Flint, Mich., and the City Hall at Port Washington, Wis.

News Gleanings.

Geo. Verbocke, Kaukama, Wis., was recently married at Green Bay to Miss Katherin Jadule.

J. M. Rockwell, Troy, N. Y., has given a chattel mortgage on his fixtures and a bill of sale on his stock.

A number of valuable pearls were found, recently, in clam shells taken from the Big Sioux river, at a point near Flandreau, S. Dak.

Considerable damage was recently done to the retail jewelry store of E. V. Merritt, Walton, N. Y., by fire. The loss is fully covered by insurance.

Burglars recently stole jewelry valued at $250 by breaking the show window in the store of E. A. Wood, Shamokin, Pa. They escaped on a passing freight train.

B. B. Law, until recently an employe of the Denver Watch Case Co., died, recently, as a result of having been accidentally shot while out hunting with a companion.

During home-coming week Alvin Frank, 115 E. 3d St., Winona, Minn., will have on exhibition in his store a model city, on which he has been working for over a year.

Jewelry valued at about $50 was stolen, recently, from a show window in the store of J. C. Schultz, Detroit, Mich. A ring which was dropped by the thieves was found on the street.

Adolph Ulmer, Yonkers, N. Y., has purchased the business of L. Kroglund, in the Kaufman building, Main St., Hastings, N. Y. Mr. Ulmer, before his purchase, was engaged as manager for Chas. F. May, in Yonkers. Mr. Kroglund has gone to Norway.

J. R. Sprague has purchased the interest of Mr. Roempke in the firm of Sartor & Roempke, San Antonio, Tex. Mr. Sprague was for four years president of the Merchants' Association of Newport News, and besides his large business in Newport News he also conducted a branch store in Norfolk, Va.

John Daniels, a jeweler of Denver, Colo., has been accused by Frank Dana of failing to produce upon demand a ring which Dana asserts he pledged with Daniels for a loan of $5. A warrant was sworn out for Daniels' arrest by Dana. The former claimed that Dana sold the ring for the amount mentioned.

A dividend of 10 shillings per share less the income tax is now being paid on the preferred shares of the De Beers Consolidated Mines, Ltd. The dividend, which was declared June 30, is payable to-day, Sept. 1, at the London office, 15 St. Swithin's Lane, London, E. C., where the coupons must be left four days with the London secretaries, J. Bruce and J. H. Bovenizer.

When the safe owned by Hendrickson & Hald, Lincoln, Nebr., was sold, after the filing of a petition in bankruptcy, it was bought by an attorney named Snaveley for $101. No one appeared to know what was in the safe, and there were few bidders for it. When it was opened, however, several hundred dollars' worth of jewelry was found. The attorney has been prevented by a temporary injunction granted by Judge Cornish from selling the jewelry or molesting the safe. The injunction was asked for by the concern.



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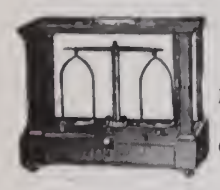
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Vol. LIX. CHICAGO, WEDNESDAY, SEPTEMBER 1, 1909. No. 5.

Chicago Notes.

. J. Roehr is visiting the middle west.

. A. Dorrance is on a trip to the north-
t.

. W. Cureton is on a trip west to
nver.

"Manny" Stern is taking a vacation in
Wisconsin.

Geo. T. Bynner has returned from a
stern trip.

Carl Lochan is on a trip through Illinois
d eastern Iowa.

Frank Plon has returned from a vaca-
n at Peewaukee Lake.

. H. Levy, New York, was in this city,
a week, visiting the trade.

. H. Reid, Perry, Ia., was here, last
ek, accompanied by his wife.

W. Clark is spending a vacation at his
ve town of Haddam, Conn.

ver L. Lake, with the Waltham Watch
C. visited Cincinnati, last week.

Byron L. Strasburger, New York, spent
w days in this city, last week.

S. Loftis is erecting a flat building on
Sheridan Road and Lawrence Ave.

John H. Watson has removed from 7036
Coney Island Ave. to 1144 E. 55th St.

Col. L. Byrnes has just sold out the bank-
t stock of W. A. Penn, Morrison, Ill.

I. Schrantz, representing the Dueber-
Hampden companies, was here, last week.

John A. Gartland, Rock Valley, Ia., was
re, last week, accompanied by his wife.

M. L. Jalonack has just completed a sale
the stock of J. L. Mullins, Hillsboro, Ill.

. E. Fay, representing the R. F. Sim-
ns Co., is on a trip to the Pacific Coast.

Harry Kohn, of the Stein & Ellbogen Co.,
s joined the ranks of the golf enthusi-
s.

. V. St. Clair, representing S. Sternau
Co., is on a trip through Illinois and
wa.

Leon Gross, with the Knickerbocker Sil-
Co., has returned from a visit to the
tory.

. H. Schafer is on a business trip in
chigan, and is making his headquarters
Detroit.

I. L. Hettig, formerly of Keil & Hettich,
s been engaged as salesman by Chas. E.
ves & Co.

. A. Limbach, representing the Theodore
Foster & Bro. Co., is on a trip through
middle west.

Mrs. Louisa Burgauer, mother-in-law of
d G. Goldberger, died, last Wednesday,
in Milwaukee and was buried there, on Friday.

J. B. Hudson, Minneapolis, Minn., stopped over here, last week, on his way home from Europe.

John Cox, manager for Benj. Allen & Co., is taking a vacation at his native town of Goderich, Ontario.

J. Abelson has opened a new jewelry store at 328 State St., under the name of the Lester Jewelry Co.

Among the diamond men here last week were W. J. McQuillin, of Mount & Woodhull, and S. C. Powell.

Fred G. Bohnen, representing the Cutler Jewelry Co., has returned from a trip through the middle west.

F. E. Wallis, representing T. W. Adams & Co., is in the middle west and will go to Denver on his return.

J. Heilbron, with the C. H. Eden Co., is in the northwest. J. H. Carmody is on a vacation in Wisconsin.

Albert Riddel, watchmaker in the Heyworth building, is the father of a new baby boy weighing 13 pounds.

E. Roth, secretary and general manager of the Western Clock Mfg. Co., has returned from a visit to Seattle.

George Spies, accompanied by his wife and a party of friends, is back from an automobile trip to New York.

Frank Hoerr, Mankato, Minn., stopped over in this city, last week, on his way east for a business and pleasure trip.

W. T. Austin, retail jeweler at 970 Milwaukee Ave., will open a branch store, Sept. 10, at 3616 Irving Park Boulevard.

Geo. Kettlety, of the A. H. Bliss Co., was here, last week, visiting J. A. Lucas, western representative of the concern.

James Coy, with the Webb C. Ball Watch Co., Cleveland, O., was here, last week, expatiating on the beauties of Omaha.

Fred D. Jones & Co., installment jewelers at 72 Madison St., will remove, Sept. 15, to the third floor at 274 Wabash Ave.

Miss I. Munzer, jewelry buyer for the Siegel-Cooper Co., of New York, stopped over here, last week, on his way to Seattle.

Louis Manheimer, accompanied by his wife and daughter, is expected to arrive, this week, from Europe on the *Kronprincessin Cecile.*

S. K. Tyrakowski, who was in business three years ago on W. 18th St., has again entered the retail jewelry business at 2990 Milwaukee Ave.

A. A. Bruckner, publisher, author and distinguished representative of W. A. Pickard, is visiting Cincinnati and nearby points, this week.

Adrian Buck, manager of the ecclesiastical department of the Gorham Co.'s New York branch, stopped over here, last week, on his way to Denver.

The Chicago office of The Jewelers' Circular-Weekly and the *Optical Review* has removed from room 501 to room 503 Heyworth building.

H. D. Vognild, manager for E. L. Vognild, has returned from a six weeks' trip through the Canadian Rockies and a visit to the Seattle Exposition.

Horace B. Morgan, Lansing, Mich., was here, last week, accompanied by Mrs. Morgan, buying stock for the new store which he will open in Lansing, Jan. 1.

Mr. Barrett, of Emerick, Barrett & Co., Freeport, Ill., was here, last week, and announced that the name of the concern hereafter will be Emerick & Barrett.

M. A. Cohen and F. C. Emerson, of the traveling force of Rettig, Hess & Madsen, came in, last week, from the west, and will leave, this week, for western points.

John R. Brophy, formerly in business here, writes from Seattle, where he is now located, that he is doing a good trade and engraving 60 pieces of jewelry a day.

Louis Jacobson, 1047 Halsted St., arrested for the theft of $300 worth of jewelry from Mary Mullen, pleaded guilty, last week, and was sentenced to three months in the Bridewell and to pay a fine of $25.

John Graham was sentenced, last week, to three years in the Kingston (Ont.) Penitentiary for forgery. He recently swindled Loftis Bros. & Co. out of a $70 diamond scarf pin by giving a forged check in payment thereof.

M. Hirsch, Chicago representative of Leon Hirsch, has discontinued business in room 503, Heyworth building, in order to devote more time to traveling on the road. Mr. Hirsch intends to stay in Chicago one week out of the four.

While Mrs. J. W. Tice was bathing at Asbury Park, N. J., last week, the heavy surf threw her against a bathing post and broke one of her ribs. Mrs. Tice has recovered from the shock and is expected in Chicago this week.

William Henry McGillivray, father of Norman S. McGillivray, died, last Friday, at a private sanitarium at Rockford, Ill., aged 69 years. Mr. McGillivray had been suffering for a long time with paralysis.



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BLAUER, FRED & CO.,	126 State St.
BOYDEN, FRANK S. & CO.,	Heyworth Building
BUCHSBAUM, S. & CO.,	Masonic Temple
DREYER, LOCHAU & OHM CO.,	72 Madison St.
EMRATH, EDWARD,	78 State St.
GRAFFE & STANEK,	Heyworth Building
GRIMM & JUDAE,	103 State St.
HIRSCH & OPPENHEIMER,	702 Masonic Temple
JACOBSON, F. H. CO.,	209 State St.
JOHNSON, ROBT. M. & SON,	67 Washington St.
JUERGENS & ANDERSEN CO.,	92 State St.
KRONBERG & BLOCK,	126 State St.
LAZARUS, S. & CO.,	Masonic Temple
LEVINSON & JACOBSON,	42 Madison St.
MILHENNING, J.,	195 State St.
MORSTROM, WM. G. & CO.,	78 State Street
MORSE, F. E. & CO.,	151 Wabash Ave.
NEWMAN, M.,	Masonic Temple
NOBLE, F. H. & CO.,	42 Madison St.
PFEIL, CHARLES H.,	209 State St.
PINES & HANSEN,	133 Wabash Ave.
ROOVAART BROS.,	Columbus Memorial Building
SCHRADER-WITTSTEIN CO.,	103 State St.
SPIES BROS.,	156 Wabash Ave.
TERNAND, C. W.,	78 State Street
WECHTER, S. & CO.,	Masonic Temple
WENDELL & CO.,	258 Madison St.
WILLIAMS, A. L. & CO.,	156 Wabash Ave.
WILSON & CO.,	57 Washington St.



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Not only are the Chicago manufacturers prepared to give you the best selection, style and orkmanship at reasonable prices, but they offer you prompt service. **The thousands of miles of ilroads terminating in Chicago make all territory "Chicago territory"** and give it the greatest ship- ng facilities of any city in the world.

On the opposite page you will find the names of the manufacturing jewelers of **Chicago.** ach contributes his share towards making Chicago the greatest manufacturing center in the nited States. The jeweler who has been sending his orders here needs no further invitation— e will continue to do so, but to the jeweler who has not, to him the **Chicago manufacturers** extend a invitation to use this market, guaranteeing the best workmanship, selection, style and service.

The interment took place on Aug. 29 at Oakwoods Cemetery.

The Chicago office of the Omega Watch Co., A. Max Holzheimer representative, has removed from room 502 to room 703 Heyworth building, where the company has much larger quarters than before to accommodate their increasing business.

C. R. Maxwell, formerly watchmaker for Fritz Hoefer, Aurora, Nebr., has bought out the stock and fixtures of the bankrupt estate of Frederick Runkel, Oshkosh, Wis., and will carry on a retail jewelry business there. Mr. Maxwell was in Chicago, last week, buying stock for his opening.

Nathan Roff, retail jeweler at 910 W. 59th St., has filed a voluntary petition in bankruptcy, with liabilities of $2,379.44, and practically no assets. He was formerly on Ashland Ave., where he was robbed and had a fire. He recently tried to settle at 15 cents on the dollar without success.

About 15 members of the wholesale jewelry trade received letters, last week, the contents of each being identical. Each letter asked the dealer to send a perfect blue white diamond weighing one carat or over to E. D. Eiger, Cashton, Wis., and said that if the price was satisfactory a check would be sent in payment.

There seems to be an impression among a few houses in the trade here that the agreement to close on Saturday afternoons at 1 o'clock terminated on Saturday, Aug. 28. This supposition is incorrect. Saturday, Sept. 18, is the last day for the early closing, according to previous arrangements, and many houses would like to continue closing up to and including Sept. 25.

Clarinda A. Keeler, wife of Col. William B. Keeler, of Chas. E. Graves & Co., died, Sunday, Aug. 22, and was buried from her late residence, 6200 Kimbark Ave., on Tuesday, Aug. 24. The interment was at Oakland Cemetery. Mrs. Keeler, who was 81 years old at the time of her death, had been suffering from paralysis for some time. His friends in the trade extend to Col. Keeler their sincerest sympathy in his bereavement.

While Ed Jensen, retail jeweler at 6105 Halsted St., was in the rear part of his store, Tuesday afternoon, Aug. 24, a stranger walked in and opening one of the show cases stole six gold-filled watch cases valued altogether at $150. Mr. Jensen had closed his store door and set the door alarm when he went to the rear, but the alarm failed to signal when the door opened and he did not hear the stranger when he entered.

The show window in the jewelry store of W. E. Hunter, 463 E. 47th St., was smashed at 4 A.M. last Thursday morning and a tray of diamond rings valued at $300 stolen, in addition to a complicated watch 100 years old enclosed in a gold case, valued at $175. Mr. Hunter was away at the time, but his sister, who was asleep in the rear of the store, arose when she heard the noise of breaking glass, and seizing a revolver fired three shots at the burglar, none of which took effect. The burglar escaped.

Among the jewelers here, last week, were: J. E. Geiwitz, La Crosse, Wis.; C. E. Tarr, Greenfield, Mo.; Geo. Olin, Janesville, Wis.; J. H. Randall, Monticello, Ind.; Oscar J. Ludwig, Waterloo, Ia.; J. Ramser, Rock Island, Ill.; H. B. Larson, Manistee, Mich.; M. F. Goldberg, Marquette, Mich.; H. K. Fites, Winamac, Ind.; Theo. Sims, Hastings, Nebr.; Frank Thayer, Rockford, Ill.; J. A. Weaver, Havana, Ill.; A. J. Lauch, Kankakee, Ill.; H. Linnig, Peru, Ill.; A. E. Gordon, Shreveport, La.; Herman Lange, Cincinnati, O.

Cincinnati.

Wm. Owen has gone to Kentucky on a short business trip.

Joseph Mehmert has returned from a very successful business trip.

Gilbert Wallenstein, of Wallenstein, Mayer & Co., is fishing in Michigan.

Mr. Phillips and Mr. Chaffee, of Richter & Phillips, have returned from their regular trips.

Fred. G. Gruen, of D. Gruen, Sons & Co., and his wife, are spending a few weeks at Petosky, Mich.

Wm. Pflueger, of Joseph Noterman & Co., who returned the last of the week, goes south in a day or two.

Hugo A. Lindenberg, of Lindenberg & Fox, is to married to Miss Blanche Bernheim the latter part of September.

Referee Greve, who has been taking the evidence in the Duhme and Keck cases, expects to make his final report by this week.

Pohlmeyer & Roth state they are working full time with a full force of men, business being better than for several years past.

Harry Bohmer, with Frohman & Co., accompanied by his wife and child, is in the north on a business and pleasure trip; B. S. Newman, of the same firm, started this week on his regular Fall trip.

G. Schultz, with T. Hausmann & Sons, New Orleans, has been spending his vacation with relatives in Louisville, Ky., and spent the past week in Cincinnati, calling on all his old acquaintances.

"Jake" Frohman, of Frohman & Co., returned this week, from Whitmore Lake, Mich., Niagara Falls and Toronto (Can.) after spending a delightful two weeks with the excursion party from Bartlett's School.

The Merchants' building at 6th and College Sts., is nearing completion. D. Jacobs & Co. are to occupy the second floor, and the E. & J. Swigart Co. the third floor; both expect to move in early in this month.

Miss Anna Herschede, cashier of the Frank Herschede Co., is away on her vacation. C. Bennett, of the same firm, is touring the lakes, while C. W. Lucius and Ed. Herschede are camping on the banks of White Water River.

Anthony Herschede, the Main St. jeweler, who at one time ran the waterworks department under Mayor Dempsey, is again active in politics, coming out openly for Alfred Cohen, saying he will support him to the best of his ability.

Among the out-of-town jewelers in the city the past week were: Chas. Sieglitz, Vevay, Ind.; M. A. Selbert, Frankfort, Ky.; Philip Boerstler, Batesville, Ind.; Edward Mueller, Hamilton, O.; A. Boiarsky, Charleston, W. Va.; J. W. Tufts, Loveland, O.; Wm. M. Waters, Danville, Ky.; Owen Sherwood, Falmouth, Ky.; J. C. Meyer, Harrison, O.; Frank Emmerling, Hillsboro, O.; J. W. Sparks, Sabina, O.; I. Fuller, Ashland, Ky.; Joseph H Sor mann, Memphis, Tenn.; C. Keller, Fr fort, Ky., and I. N. Pollock, Ashland,

The Executive Board of the Metal I ishers, Platers and Silver Workers' In national Union, met Aug. 23 at the he quarters of the organization, in the Ne building, and were in conference fo rest of the week. The greatest part the business to come before the meeting in the nature of legislative action in interest and benefit of local bodies th out the United States and Canada. A r cally restrictive policy was adopted fo government of local organizations, in ter to eliminate unnecessary strikes and co versy with employers, and to compel unions to give a closer compliance t letter and spirit of laws of the intern union.

Pacific Northwest.

The new Sunnyside M. E. Ch Portland, Ore., will have a large c the tower.

The store of Mr. Jacoby, Oroville is being remodeled in anticipation of heavy Winter trade, and an entirely front is being erected.

Part of the property of L. J. Ly merly a retailer engaged in bu Suisun, Cal., has been sold to sa judgment against him.

Chas. H. Williams, Condon, Ore., returned home from the jewelers' co tion at Omaha, Nebr. While away he his selections of Fall and holiday go d

A. J. Schneider will shortly open a at Arlington, Cal., in the Burrows' bl A store is now being fitted up, and intended to have the place stocked Sept. 1.

"Brownie" Siegbold, son of Mr. and C. Siegbold, of Salinas, Cal., is assis his father in the store there preparato coming to San Francisco to begin an prenticeship.

Donald Ross has located at 1610½ ond Ave., Seattle, in a store which he La Blaunche. He will carry here a line of gems, both natural and "re structed." Nothing but stones and indivi mountings will be carried. An ex Chinese goldsmith has been secured t tend to the latter end of the business, his work is creating considerable inte Designs are worked out from ideas gested by the customer, and only a ready-made mountings are carried.

Lyman Henderson, who is heavily in ested in the Stanley Turquoise Mining of Warwick, San Bernardino County, was here, recently, on his way to Seatt visit the Alaska-Yukon-Pacific Exposi From there he intends to go to Europe will spend the balance of the year lapidaries and jewelers in London, P Munich, Florence, Geneva and Vie where he hopes to create a market for bies and turquoises, such as are mine southern California and Arizona

Geo. Gerner has purchased the busi of the late Chas. B. Jacquemin, Co Bluffs, Ia.

Omaha.

Joseph Frenzer is enjoying a two weeks' hiring trip at Winters, Wis.

Sol Bergman has recently returned from business trip through the State.

H. V. Howe, who is in business at Humboldt, Nebr., was in the city, last week.

L. Homan, with the C. B. Brown Co., is spending a two weeks' vacation at Des Moines, Ia.

J. Johnson, Des Moines, Ia., has accepted a position in the watch department with Albert Edholm.

Lee J. Kohlers, Earling, Ia., and Bauskett Drew, Gretna, Nebr., were in the city, last week, on business.

O. W. Chase, who has been located in the jewelry business in Yale, Ia., has sold out and will locate in Seattle.

Mr. Watt, watchmaker with Gustafson & Erickson, has left for a week's vacation at his home at Geneva, Nebr.

Hendrickson has returned from a fishing trip near Center City, Minn. Mr. Henderson also visited St. Paul and Minneapolis.

Albert Edholm has left for Evanston, Ill., to visit his brother. Mr. Edholm expects to spend most of his time on a ranch near Evanston.

Mr. Kohlman, who has been in the jewelry business at Bloomfield, Nebr., has sold out his interests and intends to go farther west for a new location.

Mr. Sims and wife stopped in the city, Sunday of last week, on their return from an eastern trip. Mr. Sims is a jeweler at Hastings, Nebr.

W. M. DeCant, with Henry Copley, has taken his vacation. Mr. DeCant intends visiting in Chicago and, on his return, will visit his parents in Shenandoah, Ia.

W. F. Kourtland, with C. A. Williams & Co., who is making a trip through the western part of the State, is expected home Wednesday, Sept. 1, for the Eagles' convention.

The C. B. Brown Co. furnished the five cups which are trophies for the Nebraska State Golf Association tourney, which is being held, this week, at the Happy Hollow links.

C. A. Williams is now traveling through western Nebraska in the interest of his firm. Mr. Williams reports the best possible condition of trade all through the state.

Earl Thomes, with Jos. Frenzer, and who has been very ill for the past eight weeks, is reported as convalescing and it is hoped he will soon be back at his work again.

Albert Kaas, in the employ of S. W. Lindsay, has returned from a two weeks' trip to Denver, Colo., and vicinity. Oscar Hoefer also with S. W. Lindsay, has left for vacation.

Fritz Hoefer was in the city, Tuesday of last week, on his way to Minneapolis and the lakes, where he expects to be relieved of his annual visit of hay fever. Mr. Hoefer is a jeweler at Aurora, Nebr.

A. B. Regnier, who has been in the employ of Albert Edholm as head watchmaker, has accepted a position with Fritz Hoefer, Aurora, Nebr. Mr. Regnier has been with Mr. Edholm for the past six years and, previous to his coming to Omaha, was connected with the Jaccard Jewelry Co., Kansas City, Mo.

N. P. Frandsen, with C. A. Williams & Co., has left on his vacation trip for the A.-Y.-P. Exposition. After visiting Seattle, Mr. Frandsen expects to visit San Francisco, Reno, Nev., Lake View, Ore., and then return home by way of New Orleans.

"Diamond" Dick, who has been displaying so-called diamonds in the window of the Myers-Dillion Drug Co., has advertised as having received a letter from S. A. Fess, Kearney, secretary of the jewelers' state association, endorsing his diamonds. Upon examination, this letter is found to be of a personal character, and one in which no mention is made of the "diamonds." Mr. Fess wishes it thoroughly known that he has given no indorsement of this nature, and the officers of the State association also wish it understood that they have given Mr. Dick no such credentials.

Minneapolis and St. Paul.

E. C. Baxter, Minneapolis, is back from a vacation trip to his old home in Indiana.

Chas. Carlson, St. Paul, has started work on a handsome new brick store with plate glass front.

J. B. Hudson, of J. B. Hudson & Son, Minneapolis, has recently returned from an extended trip abroad.

C. M. Nelson, formerly watchmaker for the Fisk, Johnson Jewelry Co., Minneapolis, has taken a position with E. B. Nelson.

J. C. Marks, Sherwood, N. Dak., was in the Twin Cities, last week, on his return from an extended tour of the west, and has gone to his home in Sherwood.

D. G. Gallett, Aberdeen, S. Dak., has been in the Twin Cities inspecting fixtures and fittings to be used in connection with the store which is to be established in the new Citizens Bank and Trust building, now under construction. Mr. Gallett expects to remove to his new location in the Fall and to have one of the finest retail stores in the northwest.

Out-of-town jewelers in the Twin Cities, last week, included: Mr. Lohr, Estelline, S. Dak.; F. W. Harper, Renville, Minn.; Wm. Grinnell, Janesville, Minn.; Mr. Moody, of the Moody-Baker-Elliott Co., Ellsworth, Wis.; L. G. Johnson, Superior, Wis.; Mr. Jensen, Albert Lea, Minn.; A. G. Feinberg, Brownton, Minn.; N. P. Peterson, Russell, Minn.; J. O. Westby, Renville, Minn.

The Northwestern Association of Railway Watch Inspectors, which was organized in Minneapolis a short time ago, is sending out circulars to all inspectors in the territory covered, outlining the plans of the association and inviting membership. A fairly good number of applications are being received. It is expected that various matters in which the members are interested commonly will be taken up with the railroads before long. E. B. Nelson, Minneapolis, is secretary.

Minneapolis is undergoing a periodical change as to the condition of the streets, and it is threatened to clear the sidewalks of everything contrary to the ordinance. This would require the removal of all sorts of street display cases, curb standards and the like. It would not affect jewelers much, for hardly any have street display cases, but some of the department stores and others have a great many cases on the street, close to their buildings, in which articles of jewelry are frequently displayed.

Indianapolis.

After a two weeks' fishing trip at Lake Maxinkuckee, L. A. Kiefer, of L. F. Kiefer & Son, has returned home.

Business connected with lead and zinc mines in which he is interested called A. P. Craft to Wisconsin, last week.

George G. Dyer, engraver for Dyer Bros., has gone to Bloomfield, where he will spend two weeks resting and recuperating.

Charles W. Lauer, of Charles W. Lauer & Co., is expected home, this week, after a three weeks' fishing trip to Lake Manitou.

E. M. Craft, of the A. P. Craft Co., left, last Saturday, for a month's visit at Atlantic City. He was accompanied by his family.

Joseph E. Reagan, manager of the Baldwin-Miller Co., left, last Friday, to spend 10 days with his family at Ludington, Mich.

Seriously ill with typhoid fever, Ralph W. Abbott, employed by J. H. Reed, is confined to his home. It is expected that he will recover.

Following a month's trip to the Seattle Exposition and other western points, J. M. Williams, watchmaker for J. H. Reed, reached home, last week.

Harry Reed, who has been employed by his father, J. H. Reed, will leave, this week, for Purdue University, to begin a four years' agricultural course.

Burglars, one night last week, broke the display window of the City Loan & Jewelry Co., in West Washington St., with a brick, but were frightened away before they succeeded in stealing anything.

A six weeks' trip to the Seattle. (Wash.) Exposition and tour of California and other western States has been completed by John A. Bernloehr, of Chris. Bernloehr & Bro. He was accompanied by his family.

Important pearl finds continue to be reported from mussel fishers in the Wabash river. The latest was that made, last week, by George Rutledge, near Evansville. He found a pearl weighing 46 grains, which he sold for $3,500.

Leopold Markowitz, secretary of the I. Grohs' Jewelry Co., has returned to the city after a six weeks' business trip through Texas and the southwest. I. Grohs, president of the company, is expected home from a month's business trip to St. Louis, this week.

Dyer Bros. have installed a novel window display. The old window has been removed and in its place has been arranged a large show case running the full width of the window, protecting goods displayed from dust and also presenting an attractive appearance.

Retail jewelers in this city, last week, were: John W. Hudson, Fortville; J. F. Kiser, Muncie; Herman Tabler, Waynetown; Mr. Robbins, of Cooper & Robbins, Mooresville; L. J. Small, Carmel; J. A. Miessen, Cicero; Clyde Porter, Tipton; A. S. Orr, Greenfield, and S. B. Merrick, Plainfield.

San Francisco.

TRADE CONDITIONS

The demand for diamonds this Fall indicates that this section of the country, at least, is in a prosperous condition again. Several wholesale houses which have had buyers in the European markets have been compelled to send reorders for stock, the goods selected by their representatives earlier in the season having been practically disposed of already. Last season retailers throughout the country delayed their purchases of holiday goods until the latest possible moment and then bought sparingly, but this year they are commencing to buy early and in large quantities. The wholesale business is very satisfactory and with good crops and fair prices, the rule throughout the coast, a big Winter trade is anticipated.

Mr. Languetin, of the firm of Harris & Languetin, spent his Summer vacation this season at Lake Tahoe.

W. S. Fulton, with the Standard Button Co., Attleboro, Mass., and the Roy Watch Case Co., is out on the road at the present time.

The new goods selected by Mr. Sorenson for the Market and Mission St. stores of the Sorenson Co. while on his recent eastern visit are commencing to arrive and the stores are taking on a holiday air already.

George Larson, the well known engraver, has been very busy during the past six weeks manufacturing the emblems for the Golden Jubilee Festival, held in San Francisco, this month. The design was also furnished by him.

Ed. Radke's new watchmaking school in San Francisco is now located at 717 Market St., and a number of students are enrolled for the Fall term. Mr. Radke has also purchased an interest in the material house of the R. & L. Myers Co. and is devoting a portion of his time to the supply business.

A. Cramwell, an auctioneer, 211 Market St., San Francisco, was arrested, last week, on a warrant obtained by Marion Longmire, on a charge of grand larceny. It was later found that Cramwell had no license to conduct an auction room and an additional charge was booked against him. Longmire called upon Cramwell recently in answer to an advertisement in a local paper for a partner with $300 to invest in the jewelry auction business and purchased an interest in the business. The profits were to be divided equally, but after the goods were sold it is claimed that he received nothing.

The Diamond Palace of Col. A. Andrews will be opened in a permanent location in the downtown district, this week. The new store in the Meskey building, on Kearny St., just off Market, is now practically finished and will be opened to the public in a few days. In general appearance the store is very similar to the one destroyed by fire in the Ruef building, on Montgomery St., and the one opened later on Van Ness Ave., but the decorations of the new establishment will be more elaborate than ever. Some of the decorations, lighting fixtures and mirrors have been removed from the Van Ness Ave. store and placed in position, but in the main new material has been used. The location is much better than the former one, being midway between the new Palace and the St. Francis Hotels and on one of the main retail streets of the city. A magnificent clock has been installed outside, and the selection of this location by this store has made stores in the vicinity much more valuable, as the Diamond Palace is one of the greatest drawing cards in the city, being familiar to every one who has been here within the past 35 or 40 years. Col. A. Andrews will be on hand to welcome visitors on the opening day, and the occasion will be a memorable one.

Los Angeles.

R. H. Gilmore, of Gilmore & Lee, is making a business trip up the coast.

John Luckenbach, 141 S. Spring St., is taking a vacation with his wife at Lake Tahoe.

Ed. Villemot, head engraver with J. Wiesenberger, has gone to Seattle for a month's vacation.

Geo. W. Miller, of Brock & Feagans' silver department, is taking a vacation, camping on the beach.

E. Sprague, watchmaker and salesman for the Carl Entenmann Jewelry Co., is taking a week's rest.

Chas. McNiff, of Brock & Feagans' store, has returned from New York. Mr. Feagans is still in the east.

W. C. Libs, of Hambright & Walsh's office force, is taking a vacation at the beach with his family.

A. E. Baranger, traveling salesman for H. F. Wallace, has just started out for an extended trip on the road.

Ed. Bastheim, of the Bastheim, Adams & Abel Co., the new wholesale firm, has gone to Arizona on a business trip.

Eugene A. Reboul, head engraver for the Donavan & Seamans Co., has gone to Santa Barbara, on an automobile trip.

E. Gerson, 545 S. Broadway, has gone to Oxnard, Hueneme and vicinity with his wife for a rest of a week or 10 days.

Geo. W. Mitchell, recently from the east, has opened a watch repairing shop in Burbank, a small town 12 miles from this city.

The E. W. Reynolds Co. has found it necessary to enlarge its optical department on account of growing prescription business.

Ed. Turner, of the E. W. Reynolds Co., has just returned from a month's vacation spent in motoring with his wife through southern California.

Jacob Kaplan, head of J. Wiesenberger's manufacturing department for a number of years, has gone to Matilija with his wife for a short vacation.

The S. S. Schepps Co., 621 S. Broadway, has been rearranging the rear of the store by means of which they will get considerable additional space.

Floyd James, formerly with the J. P. Trafton Co., which discontinued business in this city recently, has taken a position with Geo. W. Collis, Pasadena.

H. F. Wallace, 414½ S. Broadway, is engaged in taking his annual inventory. Charles Schwenck, of Mr. Wallace's force, is taking a vacation at Catalina Island.

Edward Nicoll, of the Carl Entenmann Jewelry Co., started with his wife, a few days ago, on an automobile trip to San Francisco and return. He is driving his own machine.

The California Gem Co. has just received samples of a reddish mixed opal deposit discovered in San Bernardino County. It is not yet determined whether the mine will be commercially valuable.

A force of workmen is actively engag in remodeling and repairing S. B. Bail store, which was recently visited by fi Mr. Bailey has not yet returned from t cast, where he is buying a stock prepara to reopening in September.

Out-of-town retail jewelers who ha been in this city, recently, include: W Wilson, Ocean Park; J. O. White, Barst Cal.; J. F. Byrd, Searchlight, Nev.; F Adams, of Greenwald & Adams, Tucs E. H. Booth, Chihuahua, Mexico.

The California Gem Co. is handling number of samples of their black matr turquoise, of which it has recently co into possession. There was some doubt to the exact character of this stone. Mr. Sterrett, the Government expert w was here recently, pronounced it turq

Owing to his success in the more mediate southern part of this State, Art Turner, a comparatively new salesman w the E. W. Reynolds Co., has just sta on his first northern trip, to be gon weeks. He took with him complete li representing all departments of the h

John M. Samuels, watchmaker for A Taylor, is taking a two weeks' vacatio the mountains. Kyle McBratney, El Ce Imperial County, is filling Mr. Sa place. Mr. McBratney comes here to esca the heat at his home during the Sum and expects to return to El Centro Nov. 1.

Ed. Sandstrom, of J. Wiesenberger's o force, is taking a vacation with his wife Mt. Lowe, where they have a cabin 14 m from any settlement. Dr. Geo. A. C optician with Mr. Wiesenberger, is taki vacation with his wife at Catalina Islan where they are entertaining friends w some delightful trips on Mr. Collins' ya Ed. Viereck has been added to Mr. Wies berger's force to help out while others a away.

Clem Glass, manager of the Whit Jewelry Co., has just returned from an e tended trip through the east, having be absent nearly three months. During t trip he traveled 10,000 miles and visit 52 cities in the east and south. The larg cities which he visited included Kansas C Chicago, St. Louis, Milwaukee, Detro Cleveland, Buffalo, Toronto, Kingst Montreal, Boston, New York, Philadelph Baltimore, Washington and many of t leading cities of the southern States. H comes back more gratified than ever to h in Los Angeles, and says that this city in many respects in advance of most of t eastern cities and behind but few.

Joseph Rittigstein, who has been do business for some time past on the b floor of the O. T. Johnson building, h decided to return to the ground floor, a has rented a store at 540 S. Broadw This store will be fitted up with a mah front, mahogany finish throughout, a cement plate cases. The store will be re for occupancy Oct. 1, when Mr. Rittigste expects to begin business. He has take five-year lease. Mr. Rittigstein will be m ried in San Francisco, Sept. 12, to M Rose Cahen, a member of one of the pr nent families of San Francisco. He say this new store is his wedding present t himself. He has engaged E. A. Palmer a watchmaker.

Milwaukee.

Wiam Sinka, Beloit, Wis., has opened je lry store in the Famcree & Vandrisse loc Luxenburg, Wis.

K l Leonhardt, formerly a jeweler at rte, Ind., has opened a new jewelry r n Walnut St., in this city.

Kaukauna Jewelry Co., South Kau- Wis., has moved its stock from the lock to the Gantter building.

ng the out-of town jewelers in Mil- e, last week, were: F. P. Beswick, , and J B. Kimball, Waukesha.

ws has been received by Milwaukee rs of the recent death of J. E. Kil- Kingston, Wis. Few particulars are beyond the announcement that the ss is being carried on by a son, J. mer.

ngements have just been completed entertainment committee of the Mil- e Jewelers' Club for the next annual et of the organization, which will be t Blatz Park, Sept. 8 The meeting e entirely social in nature.

J Gaum, Madison, Wis., who has chant for the light harness horse, re d word last week that his entry in the or all races at Waukesha, Major z, had taken second position in four heats. The best time was 2.10¼.

waukee jewelers are surprised at the ts of the assessors of the city, which se the existence in Milwaukee of only 2 atches and not a single diamond, and n a city of nearly 375,000. Jewelers hat never before were so few watches iamonds routed out from their hiding s as this year.

meeting of the Fox River Valley Jew- Association, was held at Berlin, Wis., 25. Trade matters were discussed a social time was enjoyed by the visit- jewelers. A most interesting pro- me for the entertainment of the vis- was arranged by a committee of Ber- n members of the association.

ri. Warnke & Co. are improving their r equipment by installing the indi- l motor system. Several new motors placed in operation, last week, and us other improvements are being . E. H. Warnke, president of the has just returned to Milwaukee from n uting at Silver Lake, near West Bend, W

the final meeting, held in the United s District Court, Milwaukee, of the tors of Francis D. Bancroft, the bank- u jeweler of Waukesha, Wis., a first and dividend of 18 per cent. was declared n paid, amounting to $845.76. An order a been filed with the court discharging trustee and closing the administration f he estate.

cking up two costly pearls in one day. valued at $4,000 and the other at $6,000, the recent experience of Reno Miller, rmer resident of Racine, Wis., now liv- in the western part of the State. The r occurred along the Mississippi River. pearl weighing 19 grains which was ently found in the Catfish River by Hor- Peas has been sold to John Young, a rminent pearl buyer of Brodhead, Wis. T estimated value of this pearl is given at $2,000.

Milwaukee jewelers and opticians have decided to make war upon peddlers who represent themselves to be agents of some well-known optician or optometrist, and on this claim sell eyeglasses or test eyes. There has been much of this fraudulent practice in the State of late, due to the fact that Wisconsin is without an optometry law, and the determination seems to have been made not to await the appearance of a new law before taking action in the matter. One firm has decided to prosecute all cases where sufficient evidence can be obtained. The peddler usually exhibits a piece of printed matter containing the name of the firm he claims to represent, and although few jewelers are taken in, injustice is done to the public at large.

Springfield, Ill.

J. C. Pierik has gone to Chicago for a couple of days on a business trip.

W. N. Watts, with T. G. Hawks & Son, Corning, N Y., was in Springfield last week.

Carl H. Klaholt has returned from a trip to New York, where he purchased a new line of Fall jewelry.

Thursday was the last half-holiday of Springfield business houses, and commencing next month, all jewelers will remain open six full days a week.

Herman Pierik, son of J. C. Pierik, has removed to Los Angeles, Cal., where he has secured employment in a jewelry store. He is not expected to return until after the holiday rush season. He served for two years under his father as salesman.

On display at the jewelry store of J. C. Klaholt is a handsome silver loving cup, 10 inches high, which is to be presented by the president of the Illinois Gun club to the member making the best individual score at the shoots this season. The trophy is engraved appropriately and will bear the name of the winner, who will thus claim the championship. The silver loving cup to be presented to the lady making the best score in the two-ball foursome golf play at the Illinois County Club golf links, by Miss Grace Yates, has also been furnished by Mr. Klaholt.

Pacific Coast Notes.

M. Hanson, a Dane who has been in America but a few years, has opened a store in National City, near San Diego, Cal.

A. J. Schneider, a jeweler who owns a ranch at Arlington, near Riverside, Cal., and who has been doing a jewelry business at his house, has opened a store with a complete stock of up-to-date goods. His is the first jewelry store in Arlington.

The Bureau of Manufacturers, Washington, D. C., is in receipt of a letter from a Massachusetts company, asking for the addresses of manufacturers of bead chain, a sample of which, made in Germany and known as No. 9, is sent with the inquiry. This sample and the address of the company may be had by interested houses upon application to this bureau.

Kansas City.

I. W. Schmandt, Holden, Mo., was a visitor in this city, last week.

Leslie Burklund and wife, Moberly, Mo., visited Kansas City friends, last week.

Three new retail jewelry stores have been opened in this city within the last month.

Leslie White, with D. B. Ward & Co., was in the house, last week, stocking up his trunks.

Catherine Porter, of the Porter & Wiser Jewelry Co., has just returned from a vacation trip.

E. P. Nevin, of Nevin Bros., is spending his vacation in Colorado Springs, Manitou and vicinity.

J. V. Robinson, of the C. B. Norton Jewelry Co., is spending his vacation in northern Minnesota.

G. H. Church, Oak Grove, Mo., visited Kansas City, last week, to look over the automobile situation.

Louis Oppenstein, of Oppenstein Bros., is spending his vacation at Atlantic City and other eastern resorts.

W. C. Vandel, with the Edwards & Sloane Jewelry Co., has returned from a trip over his territory.

E. C. Reinholdt, with the Meyer Jewelry Co., leaves this week for a vacation trip of a week or 10 days to the east.

Geo. H. Edwards, of the Edwards & Sloane Jewelry Co., has just returned from a vacation at Sylvan Beach, Mich.

Frank Winkler, Jr., Lincoln, Nebr., has been visiting his relatives and many friends in this city during the past week.

H. M. Heckart, Springfield, Mo., was here, last week, as a delegate to the annual convention of the Retail Merchants' Association of Missouri.

With many pedestrians in sight the plate glass window in the store of J. Friedman, 812 Main St., was broken one night recently, and a large quantity of jewelry stolen.

Gilbert Cohen is moving into larger and better quarters at 1321 Grand Ave. Ben Leach, watchmaker for J. R. Mercer, has just returned from a visit to relatives in Higginsville, Mo.

Dan Sargeant, Delphos, Kans., accompanied by his wife and son, was in Kansas City, last week, on their return from a fishing expedition to the White River country in southern Missouri.

Out-of-town jewelers who called on the jobbing trade during the past week were: Frank J. Kohr, Poteau, Okla.; S. C. Arnold, Hudson, Kans.; S. H. Miller, Wichita, Kans.; L. E. DeLanty, Parkville, Mo.; V. W. Huffman, Herrington, Kans.; Frank Mitchell, Marshall, Mo.; C. H. Reideman, Vinita, Okla.; R. B. McPhilimy, Effingham, Kans.; Gail B. Douglas, Pleasant Hill, Mo.; Mr. Huber, of Inglis & Huber, Higginsville, Mo.; G. H. Church, Oak Grove, Mo.; Geo. H. Spangle, Chetopa, Kans.; C. G. Morrison, Olathe, Kans.; Fred Melluish, Ottawa, Kans., and J. H. Leighty, Spring Hill, Kans..

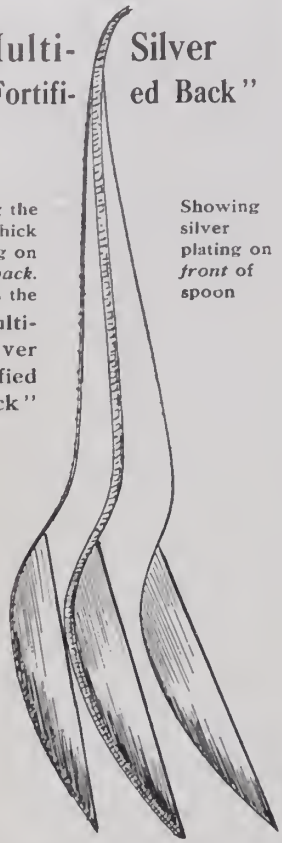
Pearl hunting is becoming an industry in the Cedar River, at Nashau, Ia., several valuable finds having been reported from there.

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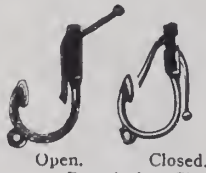
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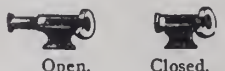




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St. Louis.

A. L. Lerner, of A. R. Brooks & Co., has returned from a two weeks' outing in the Ozarks.

Edwin Massa, of the Bauman-Massa Jewelry Co., is out in Missouri on a short business trip.

Edward Kretemeyer, of the F. W. Drosten Jewelry Co., is spending a part of his vacation at Elgin, Ill.

The mother of L. Harris, of Harris & Goldman, diamond merchants, Commercial Building, is seriously ill.

Ferdinand Gauen, of the Martin Hacker Jewelry Mfg. Co., has returned from a two weeks' trip to Colorado.

Carl Morefield, credit man of Loftis Bros., returned on Tuesday of last week from a business trip to Chicago.

The marriage of Harry W. Mark, of the St. Louis Clock & Silverware Co., to Miss Amelia Drissel took place Tuesday.

A. R. Brooks & Co. are issuing a supplementary catalogue of 160 pages. A new general catalogue of 400 pages will be issued next month.

H. L. Fischacker, advertising manager of the Mermod, Jaccard & King Jewelry Co., returned from a few days' outing at Piasa Bluffs, Chautauqua.

Otto Mueller, manager of the William Heller Jewelry Co., 18th and Olive Sts., has just returned from a vacation trip of two weeks in the south.

Vincent J. Gorley, of Grimm & Gorly, 10 Cass Ave., has returned from a five days' pleasure trip to Cincinnati. He was accompanied by Mrs. Gorly.

E. A. Schoene, of the Maschmeyer-Richards Silver Co., came in from California and left on a trip through Texas. He will remain in Texas until Nov. 15.

F. W. Hoyt, president of the Hoyt Jewelry Co., left Tuesday on a trip through southeastern Missouri, Oklahoma and Arkansas. He will be gone about a month.

Sam Hotchner, local representative of A. Hotchner & Son, has returned from Antwerp, where he made large purchases of diamonds. He was away about three months.

During the first week in October St. Louis will celebrate the centennial of its incorporation, and the celebration will be on such a scale that thousands of visitors are expected.

Among the out-of-town jewelers in St. Louis during the past week were: C. F. Cordon, Shreveport, La.; A. Vogt, Montgomery City, Mo.; Fred Simon, Collinsville, Ill.; E. Markley, Marianna, Ark.

Grimm & Gorly, jewelers and florists at 10 Cass Ave., had a floral float in the recent annual parade of the North St. Louis Business Men's Association. Advertising matter for both branches of the business was distributed from it.

F. J. Burke, president of the Brooks Jewelry & Optical Co., returned Friday, accompanied by his wife, from a trip to Chicago, Milwaukee and the Lake Michigan ports. Mrs. Burke, convalescing from her recent serious illness, was benefited by the trip.

L. H. Bauman, president of the Bauman-Massa Jewelry Co., says that the demand for diamonds, considering general conditions, is exceptionally good; as good as any year in his firm's business. The firm, he says, is selling considerably more diamonds than jewelry.

J. F. Dailey, St. Louis manager of Loftis Bros. Jewelry Co., will return Sept. 1 from Nevada, where he has been since July 15, looking after mining interests there. During his absence Charles W. E. U. Dailey, Chicago, auditor of the company, has been here. He will return next week to Chicago.

A. L. Blankenmeister, of the Blankenmeister-Oberting Jewelry Co., has returned from a business trip through Kansas and Oklahoma. He will be in town for a few days and will return to the same territory. George Oberting came in from Illinois and will leave shortly for a trip through Missouri and Arkansas.

The store of the C. F. Gauen Jewelry Co. has been sold to A. Hugunin, a son of F. U. Hugunin, railroad time inspector. Mr. Gauen has gone to Colorado for his health, and has not announced what plans he will carry out on his return. The purchaser has been in the brokerage business. He has taken into his employ as watchmaker and salesman Robert Saloch, formerly with the G. Eckhardt Jewelry Co.

Ground has been broken for the new home to be erected in fashionable Kingsbury Pl. by L. H. Bauman, president of the Bauman-Massa Jewelry Co. The house will be three stories in height, of English style, will contain 14 rooms and will cost, including the ground, $30,000. It will be one of the handsomest homes in Kingsbury Pl. Mr. Bauman sold his former home, and since the return of Mrs. Bauman and himself from Europe they have been living at the Washington.

Charles Aronberg and Henry Schubach opened an attractive retail jewelry store Saturday at 207 N. 6th St., under the firm name of Aronberg & Schubach. They will carry a line of medium-priced goods and novelties. Mr. Aronberg is in the gents' furnishing goods business on Tower Grove Ave., but was formerly connected with the jewelry business. Mr. Schubach was with Brener & Co. at 6th St. and Washington Ave., until the failure of that firm, a few months ago. Before that he was with W. A. Gill. The interior finish of the store is mahogany.

The cruiser *St. Louis*, now off San Francisco, is to be presented in a few days with a silver punch set for the officers by St. Louis business men. The set was made by the Mermod, Jaccard & King Jewelry Co., and has just been completed and turned over to T. R. Ballard, who has charge of the raising of the fund. The trophy will be exhibited Monday at the Merchants' Exchange, and in a few days Mr. Ballard and a committee of business men will leave for San Francisco to make the presentation. The design is said to be one of the most beautiful ever made in St. Louis. The cost is upward of $3,000. An electric piano is to be presented to the men of the cruiser. The movement to present the trophy was promoted by a committee composed of Jas. E. Smith, president of the Business Men's League; Edward Devoy, Russell E. Gardner, Horace Rumsey, Charles F. Wenneker, L. D. Kingsland and T. R. Ballard.

Toledo.

Frank C. Field, St. Clair, has improved the appearance of his store front and has erected a new sign.

The Conklin Pen Co. is reorganizing its traveling force and, beginning Sept. 1, will establish a Chicago office.

I. Kopelman, who has been indisposed for some weeks past, is improved in health and has returned to his store.

Norman Haskell, of J. J. Freeman & Co., officiated as one of the judges in the automobile parade in connection with the King Wamba Festival.

W. H. Ricaby & Co., 307 Monroe St., have increased their stock and will hereafter give their jewelry business the greater part of their attention.

The Hull Bros. Umbrella Co. has added another man to the traveling force and anticipates an unusually heavy holiday trade. A handsome new sign has been put on the factory.

Traveling salesmen who have visited Toledo, during the past week, report the best outlook for a banner Fall and holiday trade in three years and further say that jewelers are already preparing to carry a larger and more expensive stock than during the past two years.

The Lion store is displaying the loving cups and other trophies which are offered for the nautical races on Lake Erie this season. Most of those displayed were furnished by the Merrill & Broer Co., wholesale jewelers, and form the finest collection of its kind ever offered or displayed in Toledo.

The President's cup, presented to the Toledo Yacht Club by President Taft, was won by Art Davies, Toledo, over a field of eatboats representing most of the Lake Erie ports. By peculiar coincident the boat was the "*'Possum,*" named for President Taft, shortly after his election last Fall.

John R. Tyler, jeweler at Fayette, O., spent some days in Toledo, last week, looking after stock and materials. Mr. Tyler is at present a member of the city council, and expects to become a candidate for reelection at the Fall election. He reports a much better business this Summer than last, and will shortly install the largest stock he has ever carried, in anticipation of a good holiday trade.

The Libbey Glass Co. will shortly double its working force or resume the large force it had before the financial panic two years ago. This is in line with other indications of a return of prosperity. Mr. Libbey, the head of the company, will also play an important rôle in the laying of the corner stone of the new Toledo Museum of Art, more than half of the funds necessary for its erection having been given by him.

Toledo jewelers are profuse in their decorations for King Wamba festival week, which began Aug. 2 and ended Aug. 28. Among those who paid special attention to decorative schemes were J. J. Freeman & Co., whose entire first story front was almost a solid mass of colors; the Judd-Gross Co., I. Kopelman Co., Walcott & Co., J. G. Kapp, L. Beekman Co., W. A. Rankin, Merrill & Broer Co., Isenberg Bros. Co., L. P. Christiancy and J. D. Rowland.



Traveling representatives in Toronto, Ont., recently, included George Marshall, Buttner & Son, Sheffield, England

Among the traveling representatives who called upon the Milwaukee, Wis., trade, last week, were: Joseph Rifkow, L. Heller & Son; F. England, Frohchstein, England & Klein.

The following traveling representatives visited Lancaster, Pa., lately: Charles Koshland, Koshland & Italic Co.; Mr. Izzard, H. M. Justis Co.; Robert F. Houghton, Waterbury Clock Co.; C. F. Swasey, Champenois & Co.; Thomas J. Campbell, Adolph Goldsmith & Co.; William A. Lamb, F. B. Rogers Silver Co.; Wilbur L. Hough, New England Watch Co.; R. R. Carmichael, Kollmar, Rauch & Co.; Edgar A. Cory, Jr., Crown Mfg. Co.; Mr. Adams, Wm. B. Durgin Co.; Mr. King, Link & Angell; H. W. Wilson, Plainville Stock Co., Robert H. Kale, F. H. Noble & Co.; W. Powell, S. O. Bigney & Co.; John Cradsner, John T. Mauran Mfg. Co.; R. J. Riede, Oneida Community, Ltd.; A. R. Dorchester, Frisch Bros.; George N. Steere, George N. Steere Co.; George L. Shepherdson, C. A. Marsh & Co.

Among the travelers who, recently visited the Buffalo, N. Y., jewelry trade, were: F. L. Avery, Louis Manheimer & Bros.; H. D. Meyer, I. N. Deitsch, Inc.; E. W. Dellar, La Secla, Fried & Co.; W. J. Harber, Enos Richardson & Co.; E. Ball, Woodside Sterling Co.; Mr. Mason, James E. Blake Co.; H. L. Strauss, Nathan Wallach; J. P. Stearns, Unger Bros.; L. Rockwell, Rockwell Silver Co.; H. A. Bliss, Wordley, Allsop & Bliss Co.; H. W. Anderson, Bride & Tinckler, James G. Mager, C. F. Rumpp & Sons; M. B. Rosenback, Wm. I. Rosenfeld; Benj. Schloss, A. Wallach & Co.; W. T. Francis, Waterbury Clock Co.; George Horrebrink, Queen City Silver Co., D. Skutch, New Haven Clock Co.; F. R. Perkins, Wm. Rogers Mfg. Co.; A. Bradshaw, Meriden Britannia Co.; L. Rockwell, Poole Silver Co.; J. M. Curtis, Meriden Silver Plate Co.

Traveling representatives in Cincinnati, O., during the past week, included J. F. Sullivan, Hansen Bennett Co.; a representative of Levinson & Friedlander, A. J. Brech, Bawo & Dotter; Wallace E. Welch, Hoyt, Obrig & Geiger Co.; Frank W. Collom, Sulzberger Bros.; George A. Schuetz, Snow & Westcott Co., Edward L. Johnson, R. M. Johnson & Son; George I. Paine, Geo. L. Paine Co.; Mr. Watts, T. G. Hawkes & Co.; Mr. Child, Warren & Williams, Mr. Goldberg, J. J. White Mfg. Co., C. A. Hollbrook, Sloan & Co., J. M. Curtis, Meriden Silver Plate Co., Mr. Classen, Irving Cut Glass Co., Inc.; F. R. Truell, W. H. Saart Co.; Mr. Pierce, T. L. Smith Co., Fred Cooper, Mauser Mfg. Co., Henry Hoffe, Hodenpyl & Walker, Mauser, Kelso, Silberstang, Kohn & Wallenstein; L. Fleming, Joseph Eahy & Co., Wm. Kohn, American Watch Case Co., T. E. Bowne, E. Ira Pettigrew & Co., Mr. Hummel, Gattle, Ettinger & Co., W. G. Merrell, Sandbury & Nellis, M. S. Barnard, Latter & Sons, L. H. Smith, Bippart, Grimmer & Osborne, Wm. J. Anton, Durand & Co.

Among the traveling representatives calling on the trade in Kansas City, Mo., during the past week were: Mr. Bennett, Wade, Evans & Co., Edgar Hanes, Schield, Marcus & Schield, F. E. Bigelow, C. A. Wedgeberg, H. A. Allen, H. A. Allen & Co., Mr. Vaughn, New England Watch Co., George H. Remington, Mauran, Bros. & Elliott, George H. Thomas, Powell & Co., Mr. Lewis, Latham, Smith & Parker, Alfred L. Mosher, Mr. King, Otis & Bartlett Co., George H. Kemble, A. H. Eaton Co., Frank W. Bliven, E. J. Franklin & Co., Leon A. Blackinton, W. & S. Blackinton Co., L. L. Lake, Robbins & Appleton; Max L. Lemle, Manheim Mfg. Co., F. S. Gilbert, Fred A. Bullock, Horton Angell Co., C. A. Rogers, Irons & Russell Co., L. T. Barton, George N. Steere Co., A. E. Moore, Sykes & Strandberg; W. J. Dorman, Keystone Watch Case Co., George E. White, White & Remmerlin, Frank E. Behrendt, Homan Mfg. Co.; J. B. Macdonald, Wolcott Mfg. Co.; Harry H. Miller, Hutchison & Huestis; W. T. Sherman, S. K. Merrill & Co.; L. E. Fay, F. R. Simmons Co.

The following traveling representatives called on the trade in Omaha, Nebr., the past week: Frank E. Behrendt, Homan Mfg. Co.; M. S. Grunebaum, Wm. I. Rosenfeld; Fred H. England, Frolichstein, England & Klein; Louis A. Blackinton, W. & S. Blackinton Co.; Mr. Fisher, Furbish, Swift & Fisher; Harry H. Miller, Hutchison & Huestis; Henry Furne, Furne Bros.; B. S. Cohen, Michigan Optical Co.; Mr. Fisher, Furbish, Swift & Fisher; P. A. Wilkinson, J. J. Sommer & Co.; A. Sussfeld, Sterling Silver Mfg. Co.; J. B. Macdonald, Wolcott Mfg. Co.; H. A. Allen, H. A. Allen & Co.; Mr. Cunningham, Allison Mfg. Co.; J. P. Fagan, Unger Bros.; Thomas E. Rogers, Riker Bros.; C. T. Barbour, Watrous Mfg. Co.; George Pilzer, Goodfriend Bros.; Mills Smith, R. Blackinton & Co.; P. W. Smith, Roger Williams Silver Co.; N. M. Higbie, International Silver Co.; M. L. Barnard, Larter & Sons; Amory B. Swift, Wm. A. Rogers, Ltd.; F. F. Gibson, Gibson-Krugler Co.; Perry C. Burnham, Enos Richardson Co.; M. Wolfe, M. Wolfe Co.; Robert Edwards, Whiting Mfg. Co.; R. F. Kleckner, Theodore W. Foster & Bro. Co.; W. S. Willis, Gorham Co.

Traveling representatives in St. Louis, Mo., during the past week, were: Mr. Finberg, Finberg Mfg. Co.; George H. Thomas, Powell & Co.; F. J. Wirtz, Standard Optical Co.; Edgar Huhn, Scofield, Melcher & Scofield; C. W. Hickok, Graff, Washbourne & Dunn; Mr. Gorman, Woodside Sterling Co.; H. H. Meyer, William B. Kerr Co.; F. R. Horton, Carter, Howe & Co.; W. G. Moland, Sansbury & Nellis; George Pilzer, Goodfriend Bro.; Mr. Macpherson, Macpherson-Roubaud Co.; E. P. Staunton, Gorham Co.; Mr. Watts, T. G. Hawkes & Co.; H. B. Rogers, Rogers & Co.; H. L. Seligsberger, Mauser Mfg. Co.; Jerome M. Lissauer, Arnstein Bros. & Co.; W. H. Osborne, R. Wallace & Sons Mfg. Co.; Zach. A. Oppenheimer; W. S. Noon, Cory, Clark & Noon; Thomas E. Rogers, Riker Bros.; W. H. Gregory, Strohell & Crane; Mr. Tinker, William B. Durgin Co.; B. Hyman, B. Hyman & Co.; Mr. Powers, William C. Greene Co.; H. J. Hildebrand, H. C. Lindol & Co.; S. J. Summer, Providence Stock Co.; H. A. Allen, H. A. Allen & Co.; Mr. King, Ostby & Barton Co.; Emile Homberger, American Swiss Watch Co.; E. T. Barton, George N. Steere Co.; G. H. Howard, Mason, Howard & Co.; Mr. Cunningham, Allison Mfg. Co.; Mr. Hunter, George L. Brown & Co.; E. A. Warner, Adolph Tanzer; W. H. Hurlbert, American Optical Co.; M. W. Potter, J. M. Fisher Co.; Mr. Vaslett, Fletcher-Burrows Co.; Mr. Fay, T. I. Smith Co.; Sidney H. Israel, Marden & Kettlety Co.; J. A. Limbach, Theodore W. Foster & Bro. Co.; Fran'k W. Collom, Sulsberger Bros.; William H. Hanaford, Tuttle & Stark; Mr. Tanner, Allen, McNerney & Co.; C. A. Rogers, Irons & Russell Co.

Canada Notes.

Walker Bros., Orillia, Ont., recently sustained a fire loss.

Laura Fenwick, Shelburne, Ont., has sold out her business to Harry Cameron.

The stock of A. D. Tobias & Co., Winnipeg, Man., has been sold to Joseph Goodey.

The store and residence of P. Saucier, Vankleek Hill, Ont., were destroyed by fire on the night of Sunday, Aug. 22.

Albert Freedman, diamond dealer, Montreal, has just returned to Canada after a business tour around the world.

Out of town jewelers calling on the Toronto, Ont., trade, last week, included: E. J. Ross, Waterloo; W. F. McCarty, Lindsay, and E. W. Ross, North Bay, all Ontario.

P. H. Love is traveling through Ontario in the interests of the recently organized Canadian Thermos Bottle Co., Toronto. R. B. Bailey, representing the same house, has left for the Maritime Provinces.

Matthew R. Friend, manager of the gold goods department of Ryrie Bros., Toronto, Ont., was married, Tuesday, Aug. 21, to Miss Blanche Graham, of Port Hur Mich. Mr. and Mrs. Friend are now their wedding tour in Quebec province.

Diamond rings and jewelry valued $4,500 were stolen on Friday, Aug. 20, fr the store of C. E. Redfern, Victoria, B The theft was not detected until nig shortly before the valuable goods were away in the safe. The stolen articles clude a pair of diamond earrings va ed $1,250. The police have been notifi d a it is stated that great efforts were su quently made to have the affair kept

Connecticut.

Chas. D. Morris, Wallingford, is a ent at Block Island. D. E. Morris to go to Litchfield, about Sept 1

Among the incorporators of the organized Highland Country Clu , of M den, are G. W. Wilcox, president International Silver Co.; E. L. Bra Chas. T. Dodge, Floyd Curtis and Miller.

Wm. Sayre, New Haven, was arrest about a week ago, on the warrant of Sabina, a jeweler at Atlantic St., Stam who accused Sayre of taking a ring at $5. Sayre was fined $7 and c sentenced to 30 days' imprisonmen

John Drucquer, an employe of fac "L," International Silver Co., Wall g dropped dead at his bench in the fa one day last week. Death was ca hemorrhage of the lung. Deceased about 40 years of age, and is survive widow and five children.

The E. H. H. Smith Silver Co., Bri port, is introducing a new silver set hotels. The set is made in nickel, sil soldered and heavily plated, and the d is very beautiful. The company is ab t build a fireproof addition to its fact ry order to care for increasing busines

Capt. David T. Lyon, for many ye with the Wilcox Silver Plate Co., Meri recently celebrated his 75th birthday Lyon, who received his discharg service in Hose Company No. 5, Meri still active and works every day at fa "E." He has been in the silverware ness in Meriden since 1852.

Two men who claim to live in R N. Y., were taken into custody N Haven, Aug. 25, on a charge of hav mitted a number of burglaries in New Haven. When arrested in their possession about $1,000 w jewelry. Included in the stock possession were the following: watch with the initials "R. L. G." gold watch with diamond in cente de-lis pin; lady's gold watch with the center, studded with diamonds locket, bearing the initials "A. S." locket and chain with a diamond breast pin with small diamond; ring; several heavy gold chains; with initials "A. G."; bracelet a pair of valuable scarf pins. brothers, and claim that they were in the junk business, but tired took up the business of sell They were held in bonds of $5,000

E. K. Harkness, Silvam Spring has moved to Los Angeles, Cal

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Having been appointed Trustee in the bankrupt estate of Robert W. Brady, Jeweler, Washington, Pa., I offer for sale, subject to the approval of the District Court of the United States for the Western District of Pennsylvania, his entire stock of Jewelry, Silverware, etc.

I desire to sell as a whole, the invoice running between $5,000 and $6,000, and a rare opportunity is offered to the man with the cash to purchase the same.

The stock is the finest and up-to-date, no cheap goods included. Consists of Watches, Jewelry, Silverware (solid and plated), Clocks, Cut Glass Novelties, in fact a complete up-to-date stock.

Don't delay as same will be sold soon. Call on or address

W. B. RITCHIE, Trustee
111 South Main St., Washington, Pa.

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Special Notices.

Situations Wanted.

GIRL, 20, wishes office position; experienced. Address "S. H., 1637," care Jewelers' Circular-Weekly.

EXPERT SALESLADY desires position; speaks English and Italian. E. De Santis, 250 Mott St., New York.

ENGRAVER wants position; good letter and ornamental; city references. "B.," care Klein, 530 E. 84th St., New York.

YOUNG MAN wants position as melter, drop and press hand, can roll stock and wire. "S., 1449," care Jewelers' Circular-Weekly.

YOUNG MAN wants position as engraver and second watch repairer; has own tools. "N. Y., 1655," care Jewelers' Circular-Weekly.

EXPERIENCED STENOGRAPHER and typist desires position; formerly with jewelry concern. B. R. Swarts, 318 W. 117th St., New York.

YOUNG WOMAN, bookkeeper, four years in jewelry business, familiar with all office detail. "A., 1570," care Jewelers' Circular-Weekly.

LADY ENGRAVER; position as engraver only preferred; experienced; best of refcrences. "L. P. C., 1610," care Jewelers' Circular-Weekly.

GOOD WATCHMAKER, with tools, desires position at once; 20 years' experience. Address "Watchmaker," 45 Charles St., Springfield, Mass.

SITUATION WANTED by all around man, 26 years old, six years' experience, by Oct. 1; Iowa preferred. C. F. Quinn, Independence, Ia.

YOUNG LADY desires position as assistant bookkeeper; thoroughly experienced in the jewelry line. "S. I., 1526," care Jewelers' Circular-Weekly.

YOUNG MAN wishes position as jewelry repairer, new work and stone setting; can furnish A1 reference. "O. S., 1617," care Jewelers' Circular-Weekly.

WANTED, BY YOUNG MAN, position as watchmaker, assistant watchmaker, clock or jewelry repairer. "G. E. D.," 67 John R. St., Detroit, Mich.

YOUNG MAN, 25, wishes position as assistant foreman in a ring making jewelry shop; 10 years' experience. "C. R., 1560," care Jewelers' Circular-Weekly.

BOOKKEEPER, charge of stock, filling orders and selling, long experience in the wholesale jewelry business. "H. L., 1525," care Jewelers' Circular-Weekly.

AN EXPERIENCED letter and monogram engraver wants to work nights and half days Saturdays. Address M. Harrison, 1309 Silver St., Philadelphia, Pa.

WATCHMAKER, engraver, clock and jewelry repairer desires steady position; best of habits and references; own tools. S. D. Coon, Arlington, Poughkeepsie, N. Y.

SITUATION wanted by graduate optician and watchmaker; 10 years' experience; single; go anywhere. Address L. R. Bryant, 85 Walnut St., Willimantic, Conn.

YOUNG MAN, 23, 5½ years' experience inside and outside, desires position with wholesale jewelry house, has large trade. "S. G., 1631," care Jewelers' Circular Weekly.

WATCHMAKER AND JEWELER, age 32 years, first class workman, quick and reliable, desires position in Maine or New Hampshire. Address Box 503, Norwood, N. Y.

YOUNG MAN, 21, desires position in office of jewelry firm; has two years' experience; can furnish best of references. "R. N., 1490," care Jewelers' Circular-Weekly.

WATCHMAKER AND CLOCK REPAIRER, single, 40 years of age; moderate salary. Ohio or nearby States preferred. Address "Watchmaker," 519 North St., Sidney, Ohio.

YOUNG MAN, 18, can do jewelry and clock repairing, desires position to finish trade as watchmaker; first class references. "Willing, 1596," care Jewelers' Circular-Weekly.

WATCHMAKER, thoroughly experienced in every line of watch work, desires position, eastern Pennsylvania preferred. Address "R. L., 1644," care Jewelers' Circular-Weekly.

SALESMAN desires position with manufacturing or wholesale jeweler for New York City and vicinity; can furnish highest references. "A. L.," 126 W. 117th St., New York.

ENGRAVER, expert in heraldry, monograms, lettering of all descriptions, etching and ornamental work; samples and reference furnished. "M., 1445," care Jewelers' Circular-Weekly.

FIRST CLASS WATCHMAKER, jeweler and fair engraver; steady, no bad habits, industrious; any State; only gentlemen need apply. Conrad Kohler, General Delivery, Canton, Miss.

WANTED, position by expert watchmaker and engraver; unquestionable references; 11 years' experience; salary not less than $50 per week. "P. A., 1647," care Jewelers' Circular-Weekly.

WANTED, Oct. 1, position as watchmaker and assistant optometrist; no bad habits; best of reference; wages, $25 per week. Address "W. B., 1585," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, hustler, fluent talker and business getter, wishes a line of patented novelties in jewelry, silverware, brass or copper. "K., 1569," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler and engraver wishes permanent position; married, 15 years' experience, own tools and can give best of references. "O., 1567," care Jewelers' Circular-Weekly.

WANTED, position by first class letter and monogram engraver, salesman and jeweler; experience highest class; best of reference. Address "W. C. B., 1619," care Jewelers' Circular-Weekly.

WATCHMAKER wants position; 22 years' experience on high grade and common watches, American and Swiss make; best references. Address "J. R., 1645," care Jewelers' Circular-Weekly.

YOUNG LADY desires position with jewelry firm; three years' experience, understand how to take care of stock, orders and repairs; good reference. "E., 1571," care Jewelers' Circular-Weekly.

WANTED, permanent position, by first class letter and monogram engraver, also good at enamel cutting and chasing; A1 references. Address "O. L. K., 1378," care Jewelers' Circular-Weekly.

YOUNG MAN, with five years' experience in diamond office, desires position; capable of assorting original lots and a good knowledge of values; references. "E., 1631," care Jewelers' Circular-Weekly.

WANTED, position by experienced watchmaker on fine watches and French clocks; capable of waiting on trade; must be in New York State. Address "C., 1654," care Jewelers' Circular-Weekly.

JEWELER, all around man on repair and order work, can handle all kinds of jobs in the jewelry line, wants a good steady position. Address "C. M., 1563," care Jewelers' Circular-Weekly.

YOUNG LADY, understands how to take care of stock, orders and repairs, also has a knowledge of stenography and typewriting, wishes position with jewelry firm. "L., 1448," care Jewelers' Circular-Weekly.

WANTED, a position by young man; fine letter and monogram engraver, plain watch and clock work; experience; best recommendations; salesman. Address "J. V., 1476," care Jewelers' Circular-Weekly.

POSITION wanted by an experienced salesman, about Dec. 1; prefers to travel West for some responsible eastern manufacturer to sell the jobbing trade. "Traveler, 1361," care Jewelers' Circular-Weekly.

EXPERT WATCHMAKER and assistant optometrist would like a position in Florida or the south by Oct. 1 or 15; good habits; best reference. Address "T. A., 1586," care Jewelers' Circular Weekly.

RAILROAD WATCHMAKER and engraver, 32 years of age, good habits, A1 references, capable of taking charge of department or store; west preferred. "O. W., 1591," care Jewelers' Circular-Weekly.

JEWELER and diamond setter, first class on fine special order work, also fine repairing, desires position in fine retail store or factory; south or west preferred. Address "M., 1521," care Jewelers' Circular Weekly.

WANTED, position and to put interest in established business, by exceptionally fine all-around watchmaker, jeweler, engraver and optician; have clean, new, up-to-date small stock of jewelry, watches, etc., age 32; New York City experience; salary $25; middle Atlantic or New England States. "Partner, 1377," care Jewelers' Circular-Weekly.

HIGH CLASS watchmaker, optometrist and pl engraver wishes position at once; experienc on railroad work; passed New York State exa ination; best references and address. Morris Fuller, Phoenix, N. Y.

POSITION DESIRED by first class man of years' experience on fine high grade French a English clocks; competent on all kinds of fi watch repairing and serving on trade. "W W. 48th St., New York.

EXPERT WATCHMAKER, thoroughly comp on high grade complicated watches, ad position and temperature, wants pos first class position accepted. "Z, 16 Jewelers' Circular-Weekly.

YOUNG MAN, 23, desires position in w jewelry house as inside salesman; five experience as salesman and buyer in ret first class reference. John Rosen, 405 R Terrace, New Brighton, S. I., N. Y.

WATCHMAKER, jeweler and optician, rec New York State, age 38, married; have at first class optical school; long experien ahove trades, desires a steady position. "A 1652," care Jewelers' Circular-Weekly.

YOUNG married man, 32, capable, good a pe ance, experience in the jewelry line, w tch etc., wishes position with first class concern furnish best references. Address "Salesm. 1542," care Jewelers' Circular-Weekly.

YOUNG MAN, watchmaker, jeweler, engrav and optician, wants position as second an, once; three years' experience; good habits, reference; Iowa, Dakota or Minnesota p ferred. Address "Postmaster," Sutherland, I

WATCHMAKER AND ENGRAVER; first cl engraver and good watchmaker, age 25, wa permanent position; will go to work immediatel New York City reference; own lathe and too Address "V. E., 1616," care Jewelers' Circul Weekly.

CAPABLE YOUNG MAN, 27, speaking seve languages, familiar with Latin-American trac is open for a position with a first class conce on salary, or will take several lines on comm sion; A1 references. E. Schoen, 30 Maiden La New York.

FORMERLY manager of repair department one of the largest jewelry stores in the sout wants similar situation; ability, quickness, briety, experience, two languages, very highe references. "N. T., 1556," care Jewelers' C cular-Weekly.

FIRST CLASS watchmaker, 24 years old, wish to make change Oct. 13; good at complicat clock repairing; can assist on jewelry w r eight years' experience; best references; we preferred. Albert Sondhelm, care Thaye Hotel, Littleton, N. H.

WATCHMAKER, jeweler, engraver, salesma fine workman, 20 years' experience, age 3 American, good appearance, best of reference wants head position with good house; salar $30 to $35 per week. Address "W. D. 1642 care Jewelers' Circular-Weekly.

FOREMAN, thoroughly experienced in getti out orders quick and good, fully acquainted w fine diamond work, fine repairing, fancy a plain coloring, enameling and cast work, wan position at once; south or west preferred. " B., 1557," care Jewelers' Circular-Weekly

SALESMAN, large acquaintance with jewelry a best department store trade on Pacific Texas and middle west, desires to make ne connections for 1909; experience, cut glass, je elry, silverware and imported chinas. "X Z., 1389," care Jewelers' Circular-Weekly.

WHO WANTS the services of an educated ma as caretaker, messenger or at anything? Am notary public of long standing; have had m years' experience in office work; in perfect healt with the exception of writer's cramp, excelle references. F. Howell, 496 E. 138th St., Ne York.

WATCHMAKER, first class, over 20 years' ex rience in retail stores, good salesman and c petent to take charge, would like to make change, new York or vicinity; only permane position with reliable house considered. A dress "C. J., 1559," care Jewelers' Circula Weekly.

WELL EDUCATED watchmaker, with exceptio abilities and chronometer adjusting experienc with the best Swiss, English and American manu facturers, wants a situation for the Winter permanently in Manila, Panama or the Greate Antilles; perfect health; good buyer, manage and rapid mechanics, with best lathes and tool speaks English and Latin languages; high clas North and Central American references. "V 1453," care Jewelers' Circular-Weekly.

SITUATIONS WANTED—Continued.

POSITION WANTED by Sept. 15; young man of good appearance, who thoroughly understands the retail jewelry business, desires position as salesman and engraver; can do ordinary jewelry repairing and trim windows; nine years' experience; reference. Address P. O. Box 355, Johnstown, Pa.

FIRST CLASS watchmaker on Swiss and American work, capable taking charge of repair department, good salesman, American of good appearance, honest and reliable, total abstainer, wants position with good employer; references. Address "Competent, 1516," care Jewelers' Circular-Weekly.

WATCHMAKER WANTS POSITION; 11 years' experience on fine complicated Swiss and American watches, good set of tools, thoroughly reliable. European, speaking also German and French, Chicago or large city preferred; state salary and particulars. "G. R., 1629," care Jewelers' Circular-Weekly.

THOROUGHLY practical and competent watchmaker of 24 years' experience desires a good permanent position with a first class retail firm; competent to take full charge of repair department; expert in watch repairs, experienced on railroad complicated work, graduate and practical optician for 12 years; have New York State license, good jeweler and fine engraver; salary, best reference. "K. Y., 1614," care Jewelers' Circular-Weekly.

FIRST GRADE watchmaker and adjuster, 25 years' experience on railroad and complicated watches engraver, jewelry repairer and optician, wishes permanent position with first class house anywhere, competent to take charge of repair department; good appearance and own fine tools; party worked for me several years to entire satisfaction and I can recommend him highly as to ability and honesty. Address G. M. Butler, manufacturing jeweler and time inspector, Deadwood, S. Dak.

YOUNG, energetic Canadian, who is a good stock keeper and who is buyer and manager of a $75,000 stock, desires to connect with a good reliable American retail or wholesale house as salesman; can give A1 references; state full particulars and salary in first letter. Address "R., 1558," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED, good lapidary to cut torquoise. A. Rosweiler, Masonic Temple, Chicago, Ill.

ASSISTANT WATCHMAKER; give reference and experience. Richardson, jeweler, Caldwell, Kans.

WANTED, salesman to sell cut glass as a side line. Newark Cut Glass Co., 60-62 Arlington St., Newark, N. J.

WANTED, A BOOKKEEPER, experienced in the wholesale jewelry business. "A. U., 1626," care Jewelers' Circular-Weekly.

WATCHMAKER; first class swivel maker wanted; good position to right party. Arthur Marson, Inc., 23 Mulhall St., Newark, N. J.

WANTED, first class watchmaker and engraver; own tools, best of reference; permanent position. W. W. Howe, Clearfield, Pa.

WATCHMAKER WANTED, good, reliable man, also to assist on clocks. Humburch Bros., 182 Main St., E., Rochester, N. Y.

WATCHMAKER and optician by October, town of 5,000; give reference and experience. Richardson, jeweler, Caldwell, Kans.

WANTED, a young man in retail jewelry store. Address L. Hahn & Co., wholesale jewelers, 411 Union Bank Bldg., Pittsburg, Pa.

WATCHMAKER, one who can do small repair work; city jobs preferred; steady employment. S. Kayan, 706 Eighth Ave., New York.

WANTED, a first class trade shop watchmaker, one who can make good and come at once; top salary to successful applicant, must be worth it; send references with application. H. H. Tracy Co., Dallas, Tex.

WANTED, at once, young man with some experience in jewelry business, to finish learning the trade. Address A. Possin, Waupun, Wis.

WANTED, reliable material and tool man; good place for man with ability; send references. "T. B., 1394," care Jewelers' Circular-Weekly.

WATCHMAKER and plain engraver wanted, young man preferred; call or write. Leon Chanaud, 261 Bergenline Ave., Union Hill, N. J.

WANTED, New York City salesman for wholesale jewelry house; only those with established trade need apply. "X., 1434," care Jewelers' Circular-Weekly.

ENGRAVING and jobbing jeweler; send sample of engraving, references and photo. in first letter; salary, $12.50 per week. W. R. Hale, Greenville, S. C.

WANTED, experienced letter engraver; position south, Sept. 15; samples and last two years' references to "Florida, 1576," care Jewelers' Circular-Weekly.

WANTED, a first class jewelry salesman for retail department; must be well informed in the business; give references and salary expected. Taylor Bros., Houston, Tex.

WANTED, two experienced men, one jewelry maker and one diamond setter; permanent positions; location, Boston. Orkin Bros., 373 Washington St., Boston, Mass.

COMPETENT OPTICIAN who can assist as salesman; state age, salary and give references; only high class man need apply. "V., 1583," care Jewelers' Circular-Weekly.

WANTED, first class engraver and jewelry repairer; steady position; send sample of engraving and references in first letter. Hanson Jewelry Co., Princeton, Ill.

WANTED, a first class engraver; permanent position to right party; must be rapid; give references and salary wanted in first letter. Arthur A. Everts Co., Dallas, Tex.

WATCHMAKER, jeweler and plain engraver, one who is willing to help as salesman and make himself generally useful about the store. Address T. O. Phelps, Bradford, Pa.

WANTED, a first class jeweler for general repairing and manufacturing; give experience and references and state salary expected in answer. Taylor Bros., Houston, Tex.

WANTED, first class letter and monogram engraver; fine position for steady, sober man; good salary; send samples and references. Bullard Brothers Co., St. Paul, Minn.

WANTED, young man, good at repairing jewelry and clocks and general work in store; state experience and send best references. "J., 1575," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker at once; permanent position; send reference, state wages and other particulars in first letter. Address Tillson Jewelry Co., Carrington, N. Dak.

WANTED, experienced salesman for the west and northwest; must have established trade; one who can command good salary. A. G. Schwab & Sons, 31 E. 4th St., Cincinnati, O.

WANTED, by Sept. 5, a watchmaker, jeweler and engraver; steady position and good wages to the right man with tools; wire or write, with references. L. S. Robinson, Glenwood, Ia.

GOOD JEWELER and engraver, one who can do plain watch and clock repairing and make himself generally useful; in Virginia; state salary. "B. K., 1646." care Jewelers' Circular-Weekly.

WANTED, first class jeweler and engraver; permanent position; first class salary to first class man; send samples of engraving and copy of reference in first letter. Address J. Levinski, Waco, Tex.

SALESMAN WANTED on commission, to carry as a whole or side line, the highest grade Britannia hollow ware; one with established trade preferred. Address "B., 1565," care Jewelers' Circular-Weekly.

WANTED, an experienced manufacturing jeweler who can do good enameling; state age, salary expected and kinds of work in which you are experienced. Address Porter & Wiser Jewelry Co., Kansas City, Mo.

WANTED, watchmaker and salesman; permanent position, $18 per week; send photograph and reference in first letter. G. K. Ware, Atlantic City, N. J.

WANTED, representative calling on jewelry trade; strong side line; liberal commission; must have wide acquaintance and furnish A1 references. National Umbrella Co., Long Ave. and W. 3d St., Cleveland, O.

WANTED, two traveling salesmen for the middle west to carry silver deposit line; small salary and commission; start at once; answer, giving references, experience, etc. "R. Y., 1544," care Jewelers' Circular-Weekly.

ENGRAVING, lettering, monograms on jewelry and silverware, can be learned very quick by the wonderful method of a French-American professor; call all week; evening classes. "Engravers." 30 E. 14th St., New York.

SALESMAN WANTED in retail jewelry store; must be experienced in selling watches. M. Straus, 409 Fulton St., Brooklyn, N. Y.

WATCHMAKER WANTED, 500 miles from New York; steady position; pay $20 per week. Address or call, Emile Dreyer, 75 Nassau St., New York.

WANTED, man with store experience, good engraver and jeweler, one who can assist on watches and clocks preferred; state experience and wages expected in first letter, also enclose sample of engraving. W. H. Replogle, Shenandoah, Iowa.

WANTED, at once, first class watchmaker to take charge of repair department; large watch inspection; position permanent; $25 per week to start; give experience and reference. A. Graves Co., George Wood, Manager, 93 S. Main St., Memphis, Tenn.

SALESMAN WANTED, to carry a side line, a line mission mantel clocks, wood, $4 to $8 per day; good medium priced line; sold from photographs; no fake; established 28 years. Address, giving permanent address, The Oscar Onken Co., Cincinnati, O.

WANTED, AN OPTICIAN, jeweler and expert watch repairer; must be quick and good on high grade watches; only a first class man wanting a steady position and with first class references need apply; will pay $20 a week. "Jeweler," Box 81, Madison, Ill.

WANTED, first class jeweler and stone setter, capable of making and setting platinum cluster work, casting and fine repairing; also want A1 jewelry repairer, good, fast workman; steady work all year round; state salary expected. Silvers & Woods, 28½ Whitehall St., Atlanta, Ga.

WANTED, strictly first class watchmaker, capable of fine work, position adjusting on railroad watches, must be a hustler, no other need apply; good salary to the right man if willing to come on two weeks' trial; send sample of work with application and recommendation. Julius C. Walk & Son, 10 E. Washington St., Indianapolis, Ind.

WANTED, IN NEW YORK office of jewelry manufacturers, young man to assist on books and take charge of stock; also, boy about 16 years old to be generally useful; address in own handwriting, stating experience, salary expected and references, which must be of the best. Address T. B., 1613," care Jewelers' Circular-Weekly.

WANTED, a first class watchmaker and engraver, competent to do reliable work and adjusting on railroad watches, to go to a progressive town of 35,000 inhabitants in the southwest; must have first class references; a permanent position and good wages guaranteed to the man who can fill the bill. Address or call, Henry Freund & Bros., 71 Nassau St., New York.

IMPORTERS want, Jan. 1, salesman, with established trade in middle west and south; good salary to capable man; address, in strictest confidence, "Loose Diamonds, 1390," care Jewelers' Circular-Weekly.

A LARGE jewelry installment house wants an experienced manager for a branch office; must show successful record in getting business, collections and credits; an exceptional opportunity and permanent position for the right man; state age, experience and salary willing to accept. Address "C., 1599," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

(*Special Notices continued on page* 110.)

Special Notices.

(Continued from page 109.)

HELP WANTED—Continued.

WANTED, engraver and second watchmaker or engraver and jobber; must be good workman; permanent position for a temperate man at $15 per week, which is equal to $18 or $20 in larger cities; pleasant corner store in healthiest city of 10,000 in State; store closes every night except Saturdays and during June and December. E. Fairchild, Johnstown, N. Y.

WANTED, a first class silversmith; wanted a silver chaser and embosser; wanted an engraver who can cut for enamel and thoroughly understands the work in connection with the manufacture of Masonic and society jewels; positions offered are permanent to capable, intelligent and industrious workmen. Address, with references and all particulars as to experience, salary wanted, etc., to Jos. Mayer & Bros., Seattle, Wash.

DESIGNER WANTED by manufacturers of high grade sterling silver hollow and flat ware lines; only those having had experience in designing successful selling patterns will be considered. Address, stating experience, etc., "X., 1489," care Jewelers' Circular-Weekly.

WANTED, a first class matcher and finisher, must be accustomed to high grade work and have factory experience; to a good hustler capable of taking charge of room we can offer a steady position; must be sober and reliable. Address "L. B., 1286," care Jewelers' Circular-Weekly.

A LARGE DIAMOND HOUSE wants a competent man, experienced in assorting original series of loose diamonds; one who knows values and is capable of assisting in buying; an exceptional opportunity and permanent position for a man of ability; state experience, age and salary acceptable to start. Address "H., 1600," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

To Let.

TO LET, desk room and part of office, elevator, safe, telephone, no office boy required. Room 54, 7 Maiden Lane, New York.

PART OF OFFICE to let, suitable for watchmaker, chaser or diamond dealer; very light. J. M. Rossi, Room 5, 20 Maiden Lane, New York.

Side Lines Wanted.

A LARGE manufacturer of silver deposit ware would like to secure some good side lines; the entire United States thoroughly covered, with competent salesmen. "R. O., 1543," care Jewelers' Circular-Weekly.

JEWELRY SALESMAN, with established trade in New York State and New England, wants line of Providence light gold filled jewelry, either as side line or whole time; now carrying solid gold line. Address "Hustler, 1475," care Jewelers' Circular-Weekly.

A SALESMAN with offices at Los Angeles, having a large and choice established trade in California, Arizona, New Mexico, Oregon, Utah, Washington and Montana, is open for a gold line to call on the retail trade only on a commission basis; can guarantee results and furnish best of references. Address "E. D., 1604," care Jewelers' Circular-Weekly.

Business Opportunities.

ONLY JEWELRY STORE in city of 2,500 population, county seat; lights, water works, large saw mill; stock and fixtures invoice $2,000. Address "L., 1639," care Jewelers' Circular-Weekly.

FOR SALE, jewelry stock and fixtures in good northern Ohio city of 9,000; excellent opportunity for right party; can reduce to $1,000. Address "C. J., 1650," care Jewelers' Circular-Weekly.

BUY my up-to-date fixtures, $1,000 will handle same; doing a business of $6,000 to $8,000 a year; rich town of 6,000; German-American community; must go west; don't write unless you mean business, and act quickly. Address "742," New Ulm, Minn.

FOR SALE, all or one-half of good paying jewelry and optical business; only two stores in manufacturing town of 6,500 in Indiana; best location; clean stock; invoice $5,000; best reasons; snap for someone; must have someone soon. Baldwin, Miller Co., Indianapolis, Ind.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

GET QUICK ACTION and Immed cash for surplus diamonds watches, liberal prices paid; busin confidential; National Bank re ences. H. Schwartz, 903 Heywo Bldg., Chicago, Ill.

I PAY MORE for your diamor watches and jewelry than any c buyer in the United States; s your stock to me at once and get y money by return mail; Nationa B. references. Emil Noel, 550 E. 4 Place, Chicago, Ill.

For Sale.

PAIR of Power jewelers' rolls for Apply Wm. Faber, 728 Sansom St., Pa.

WATCHMAKERS and jewelers, it is to your advantage to read the Le page 123 of this issue.

DESK ROOM or part of office to Lane, New York; elevator, safe and suitable for diamond setter or a jobber 1641," care Jewelers' Circular-Weekly

A COMPLETE OUTFIT of fine mah elry fixtures of the best make, as all plate glass and in fine condition ticulars write P. Present, Rochester, N

BUNGALOW shore sites, salt water bat tiful Long Island, just what you Summer home, $150 up, $10 down suit. "V., 1562," care Jewelers' Cir

FOR SALE, a genuine Chicago Watch T modern outdoor electric flasher watch plete with written guarantee, at a barg dress "A. G., 510," care Jewelers Weekly.

BEAUTIFUL water front sites, Island, elegant plot, 30 minutes fr bathing beach, club house privileges, v your terms. "T., 1561," care Jewelers' Weekly.

FOR SALE, one large Mosler modern proof safe, cost $535; will take $ dimensions, not including legs, 35 inch 37 inches wide, 54 inches high. C P Evansville, Ind.

FOR SALE, 100 Seth Thomas specia eight-day clock movements, made to w back, especially adapted for advertis will sell cheap. Apply Castelberg's Jewelry Co., 106 N. Eutaw St., Ba

FOR SALE, cheap, eight plate glass, b hogany finished ten ft. show cases, m with tables to match; also one solid plate glass center display case, 5x6x2 with marble base; all in good condi H. Leffert, jeweler, Council Bluffs, Ia.

REFEREE SALE; notice is hereby given complete jewelry stock, fixtures and accounts of the Continental Commission be exhibited on Thursday, Sept 2 Meyer Bros. office, 59 Nassau St., New sealed bids will be received; the the right to reject any and all bids. T H. A. Groen, L. I. Herzfelter, I. S. Mey

Wanted to Purchase

WANTED TO PURCHASE, a flat one wire roller; must be "Roller, 1656," care Jewelers' C

Miscellaneous.

PORTRAIT MINIATURES copied fro photo on watches, dials, brooches and loc Goldstein Engraving Co., 45 Maiden Lane, York.

Raise Money Quick

Don't keep any dead stock. Let me co duct an auction sale for you. Successful s assured. 20 years experience. Thousan of testimonials. Keep my name on file go anywhere.

COL. L. BYRNES
170 E. Madison Street CHICAGO, Il

Save Time!

THE DUPLEX INDEPENDENT END BUFFING LATHE WILL DO IT



This machine has all the good points of the ordinary double end buffing lathe without any of the well known faults. It is very compact in design, simple and strong. It is

"The Lathe You Will Eventually Use"

Either end can be instantly started or stopped independent of the other. No waiting by one operator while the other is changing his polishing wheel. Can you imagine what a time saver a device like this would be to you? The bearings and all working parts are protected by dust-proof casings. Ends of spindles are detachable and can be furnished in any length or form, making it possible to use the same machine for all classes of work. Just to show you how invaluable this machine is, we want you to have it on

Free Trial—If you don't want to keep it, send it back and we will pay the freight both ways. *Ask for particulars*

A. B. NUTTING & CO. - - - - Amesbury, Mass.

Texas.

. H. Benninger, Cleburne, was in Dallas rently.

. D. Reily, Paris, has removed to Dart, Okla.

baby girl has been born to Mr. and . L. Daches, Laredo.

mmitt Mitchell, Dallas, is spending his ation with relatives in Kansas City, Mo.

D. Wall, Poolville, has disposed of his rests in that town and has opened up in rd.

. C. Hilburn, Wichita Falls, is now em- d as watchmaker for H. W. Bounds, as

F. Bertsch, formerly with J. H. Ter- Baird, has opened a store of his own nters

A. Fowler, Albany, has sold out his to J. W. Davis and expects to locate klahoma City, Okla.

H. Ledden, formerly of Altus, Okla., accepted a position as watchmaker with Astracan, Amarillo.

r Shannon, formerly with C. D. Pea- , Chicago, is now employed as watch- er for P. H. Seewald, Amarillo.

T. Camp, of the firm of Martin & Camp elry Co., Midland, has withdrawn and opened an attractive store at Toyah.

a k E. Yantis, Sulphur Springs, was in as, purchasing some new wall cases and ing some heavy purchases of jewelry.

W. Rauch has been employed by C. L. sworthy as traveling representative, and t covering his newly assigned territory.

m Harle, Memphis, has purchased a several miles from that town and is following the vocation of a husband- .

R. Jones, Memphis, has opened his store with an enlarged stock and is ing a very tasty display of his new k.

. A. Wilson, watchmaker for George ffle, Greenville, has just returned from Yukon Exposition after a month's nce.

E. Brasfield, formerly salesman for the wford Jewelry Co., Temple, is now con- ed with the A. A. Everts Co. in the e capacity.

he John Griffith Co. is the name of the firm that has purchased and is now ating W. D. McGraw's former business loresville.

unter & Brockett is the style of the ly formed firm which is now conducting business formerly owned by E. D. ckett, Itasca.

chorsch-Christian Co., Inc., is the name he new firm now operating the business ch E. G. Schorsch & Son formerly ed in Abilene.

H. Bartlett, Marshall, has become the d owner of an automobile and is find- it useful in attracting his acquaintances to is place of business.

ames Huffman, watchmaker for Henry sen & Co., Corsicana, has resigned and now employed by J. H. Hemple & Temple, in the same capacity.

H. Greer, Fort Worth, is attending the kon Exposition and expects to make an ended tour of Canada and the United tes before returning home in the Fall.

ulius W. Smith, Rusk, has returned home considerably improved after an absence of several weeks, during which time he had a very serious operation performed.

A. T. Roempke, of the firm of Sartor & Roempke, San Antonio, Tex., has sold out his interest in that business to R. J. Sprague, formerly of Newport News, Va.

Charles Sorg, who has been connected with the A. A. Everts Co., Dallas, as watchmaker for several years, resigned his position and is taking a much-needed rest.

H. H. Hawley, Dallas, after a two months' vacation in Asheville, N. C., expects to return home within the coming week, but is stopping at Atlanta, Ga., for a few days.

George Stuart, formerly of R. J. Slagle & Co., Henrietta, who resigned and went to Ohio, has just returned to Dallas and is seeking a location. He says it is too hot up north for him.

W. H. Ray, Hereford, is moving into his new brick building, which is much larger than his old one and is considerably increasing his stock of jewelry, and is also adding several new wall cases.

J. R. Bookwalter and wife, Teague, were in Dallas, spending a week's vacation. Mr. Bookwalter reports conditions a little dull, but with the opening of the railroad shops he expects an increased business to ensue.

J. P. Majors, Colorado, has gone on a lengthy vacation through the State of Colorado. This trip was ordered by Mr. Major's physicians, who advised this cessation from business to prevent a breakdown of his health.

W. F. Johnson, Gatesville, has become infected with the Oklahoma fever and closed out his business. He is fitting up a neat, attractive little store in Hollis, Okla., which is in the center of the prosperous Indian country.

J. R. Cromer, one of the brothers who composed the old firm of Cromer Bros., Fort Worth, has started in business for himself in that town and has opened a store at 508 Houston St. with quite a large stock of goods.

After an interval of two months H. L. Williams, who severed his connection with the H. H. Hawley Co. and started in business in Mabank, has returned and resumed his former position with the above-mentioned firm.

Z. Gluck, house salesman for Linz Bros., Dallas, is visiting relatives in Dodge City, Kans., and expects to remain for a month's vacation. Mr. McCann, bookkeeper for Linz Bros.' wholesale department, is visiting relatives in Canada.

Arthur Cox, who recently forsook the watchmaker's bench for an outside traveling position with a candy company of Dallas, found that the traveling salesman's lot was not a bed of roses and has taken a position as watchmaker with D. Goodin, McKinney.

J. M. Wilson, secretary of the H. H. Hawley Co., Dallas, is returning home from the Yukon Exposition, and is covering part of his territory. He reports conditions exceptionally fine through the Panhandle, owing to the recent heavy rains, which saved the almost parched crops.

T. J. Hines, formerly connected with the Studer-Crawford Co., Waco, recently severed his connection with that firm and became connected with J. P. Bolding, Terrell. After a two weeks' investigation of conditions he purchased Mr. Bolding's entire stock and contemplates big improvements.

L. B. Moore and Fred Marcus, members of the "Live Wire Organization" of Denison, were in Dallas, Aug 11. This organization is composed of the principal merchants, whose object is to boost Denison.

E. G. Buerger, head watchmaker for the Hawley Co., is on the sick list. He is being attended by trained nurses, furnished through the generosity of the company for whom he has been working. As yet the doctors have been unable to diagnose the case, but it is feared that this is likely to be the first instance in Dallas of the dreaded mysterious sleeping disease, which is supposed to be communicated by cattle.

H. W. Bounds and wife, Dallas, spent five days in San Antonio. Both Mr. and Mrs. Bounds were members of the K. and L. of H., Mr. Bounds being captain. The chapter to which they belong left Dallas Sunday, Aug. 8, on a special car. The Dallas chapter's degree team won the banner and Mr. Bounds was made the recipient of a beautiful four-bar and star medal with a large diamond pendant, valued at $500.

Geo. E. Cook, formerly partner with Jules E. Muchert, of Sherman, and Dr. J. B. Rooney, who was also connected with that firm as optician, have formed a partnership under the name of Cook & Rooney and have leased the building at 354 Main St., Dallas, where extensive alterations are being made for their accommodation. These gentlemen are going to operate an optical business and will handle jewelry novelties. Mr. Cook has been many years in the business and Dr. Rooney's wide experience also stands them well in stead. A thorough canvass of the State was made looking to a suitable location before this present site was finally chosen.

Columbus, O.

E. J. Goodman, of Goodman Bros., is spending a two weeks' vacation in the country.

Fred C. Blenkner, manufacturing jeweler, expects to hear within a month or two the verdict of the Chief of Ordnance, United States Army, in regard to a number of sights for guns and rifles which he invented. They have been in the hands of various infantry and cavalry boards, for examination, for a year or more, in all parts of the country, and in all cases they have "met all requirements."

A window smasher broke the plate glass window in the store of C. E. Loose, 180 E. Main St., Wednesday morning at about 4 o'clock, using a large boulder about eight inches in diameter, which smashed a hole almost large enough for a man to crawl through. The noise awakened people living in the neighborhood, and the thief ran with what he could hastily gather up. He got a seven-jewel Elgin watch in a 20-year case (18 size), four set rings, two bracelets and one locket. The broken window cost more than did the goods stolen. The loss on the window was covered by insurance.

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ROSENCRANTZ-THATCHER CO., MILWAUKEE, WIS.

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PATENT DEPARTMENT

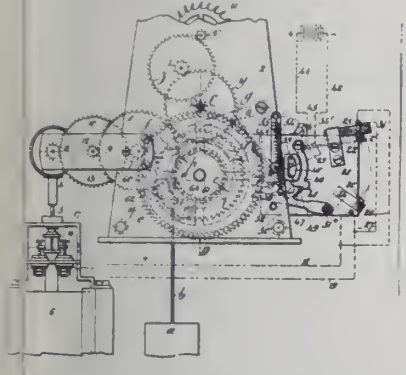
ION IS CONTAINED A LIST OF THE LATEST PAT-VIDED BY THE UNITED STATES AND GREAT ITS. THE UNITED STATES PATENTS THAT HAVE PIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

PUBLISHED AUG. 17, 1909

157. ELECTRIC SELF-WINDING CLOCK. ACOB STEIGER and JAMES BESANCON, La haux-de-Fonds, Switzerland. Filed Feb. 11, 907. Serial No. 356,849.

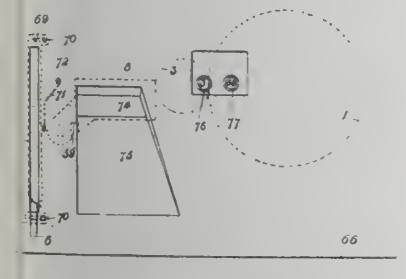
ck including an electric motor for auto-y winding the same, a winding wheel *e*, a wheel *q*, means actuated by the driven *q* for establishing a circuit through the



ot and causing the forward movement of the g wheel, and means controlled by the wind-g heel for reversing the circuit and the direc-f rotation of the motor at the end of a g operation, the winding drum of the clock a notch *h*, and the winding wheel having *f* adapted to engage said notch in order smit a winding movement to the drum.

3154. TIME-RECORDER. WALTER BERES-ORD, Liverpool, England. Filed May 19, 908. Serial No. 433,727.

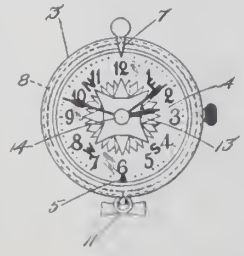
time-recorder actuated by a rocking shaft which a recording paper band is exposed arking through an aperture in the case and nted with the time-record by a hammer g the band against type wheels, the com-on of a shutter loosely pivoted on a ver-shaft and adapted to normally cover the



re in the case, an arm fixed to the vertical and carrying an inking pad at its end, actuated by the rocking shaft adapted to the vertical shaft and arm and a spring d to return to their starting position, a adapted to turn the shutter so as to open erture, a catch adapted to retain the shutter closing position and to be released by the turning of the said arm by means of the rocking shaft, and a projection in the shutter adapted to be encountered by the arm and its return movement and turn the shutter so that the catch can engage and hold the same.

931,278. NAUTICAL-CLOCK REGISTER. THOMAS CUNNINGHAM, Wenham, Mass. Filed April 29, 1909. Serial No. 492,905.

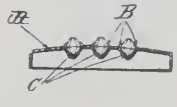
In combination with a clock, a crystal for said clock having marked thereon the points of the compass, a movable pointer adapted to be set at



any one of the said marked points of the compass, hour and minute hands which move with the clock and two independently adjustable pointers which are adapted to be set to register respectively the time of departure from any particular point and the anticipated time of arrival at another point.

931,306. JEWEL-SETTING. HENRY HESS, Providence, R. I., assignor to the Hansen-Bennett Co., Attleboro, Mass. Filed June 27, 1908. Serial No. 440,710.

The improved process of setting jewels in thin sheet metal which consists in first striking up prongs out of the plain surface of the metal around the place where the jewel is to be set and



before the seat is formed, then forming an indentation by bending down the sheet metal between the prongs with a die to form a seat for the jewel, then placing the jewel therein and then bending the prongs against the jewel.

931,308. VEIL-CLASP. BELLE HONSOWETZ, Lac du Flambeau, Wis. Filed Aug. 24, 1907. Serial No. 389,967.

A clasp of the character described, comprising two members struck up of sheet metal, one member having a resilient head formed therewith, the shank portion of which has a lateral concave outline intermediate of its head and base, said head being laterally or outwardly bulged, the other member having a recurved lateral outline and



adapted to be engaged by the first-referred to member, the first-referred to member having its outwardly or laterally bulged portion spaced off from the corresponding portion of the second referred to or embraced member, said member each having a lateral extension at its lower end which, when same members are assembled, extend in opposite directions, said extension being formed in continuation of said members, of sheet metal and having transverse slots therein of narrow rectangular outline and an elastic strap looped through said slots of said members and forming a clamping arch over the fastening when the parts are assembled.

931,471. METHOD OF MAKING TABLE-KNIVES. CHARLES E. PECK, Yalesville, Conn., assignor to the C. I. Yale Mfg. Co., Yalesville, Conn. Filed July 10, 1907. Serial No. 383,099.

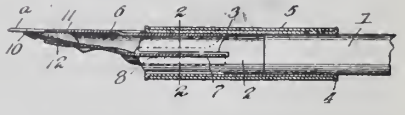
The herein described method of making a table-knife, consisting in forming independent handle and blade blanks respectively provided with a slot and a tang, said tang being of less length and width than the slot and provided in its edges with recesses, fitting the tang of the blade into the slot of the handle, riveting the parts together, and finally forging the connected parts together so as to produce the usual connecting neck and to dis-



place the edge portions of the walls of the slot of the handle into overlapping engagement with the side edges of the tang.

931,530. FOUNTAIN ATTACHMENT FOR PENHOLDERS. DENNIS O. VAUGHAN, McPherson, Kans. Filed Oct. 17, 1908. Serial No. 458,240.

A fountain attachment for penholders comprising a shank, curved flanges, one at each side of said shank, a curved reduced neck portion, a



pointed spoon-like reservoir having converging side flanges, said attachment being longitudinally slotted and provided with perforations.

DESIGN.

40,228. METAL ORNAMENT. JOSEPH WARREN ANTHONY, Lynn, Mass. Filed June 4, 1909.



Serial No. 502,183. Term of patent 3½ years.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of this act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

TRADE-MARKS PUBLISHED AUG. 17, 1909.

Ser. No. **41,418.** (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) DAVID GOLDBERG, New York. Filed March 26, 1909.

Lucios

Particular description of goods. Jewelry for personal wear.

Ser. No. **42,294.** (CLASS 28. JEWELRY AND



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39 UNION SQUARE, NEW YORK

RECIOUS METAL WARE.) STANDARD Button Co. Attleboro, Mass. Filed May 7, 1909.



ular description of goods.—Bracelets.

BRITISH PATENTS.

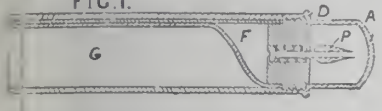
GMENTS OF SPECIFICATIONS, 1908, FROM *The Illustrated Official Journal.*)

ISSUE OF AUG. 11, 1909.

PENS. G. R. HUGHES, Stockport, Cheshire. April 14

lastic sac or chamber F, F¹ is contained in rrel G of a self-filling reservoir pen, to is fitted a spring valve P, normally closed vered by a milled screw-cap A. To fill the

FIG. 1.

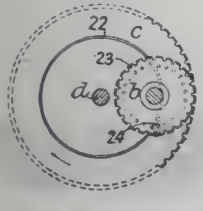


e contents are first expelled by forcing air e sac F, F¹ through the valve P, and then c is exhausted with the point under ink. enters the sac.

WORKMEN'S TELL-TALES. C. J. Hewitt and C. W. Hewitt, Rainhill, Lancashire. Aug. 2, 1907.

A ansfer mechanism for time-printing wheels d in time-recorders is shown in Fig. 1, the wheel *c* is driven by a shaft *d* and is pro- with a concentric rib 22 adapted to engage ns 23 projecting from the surface of the heel *b*. The pins 23 are so spaced that the sses between them and prevents the hour-

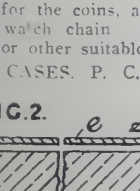
FIG. 1.



b from turning until the gap 24 enters the pace and, at the completion of each revolu- of the minute wheel, effects the forward ent. The axles of the hour and minute- are inclined to each other so that the rib ns engage each other at one point.

TESTING COINS. E. HAHN, London. pin tester which may be worn on the watch as an article of jewelry comprises a ring A

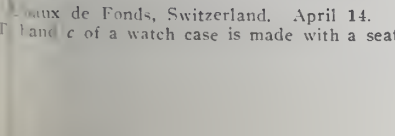
FIG. 1.



notches *a* for the coins, and a ring B for ing to the watch chain. The device may square, bar or other suitable shape.

WATCH CASES. P. C. JEANNERET, La

FIG. 2.

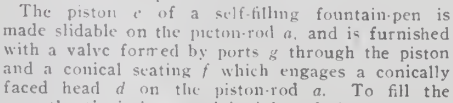


Eaux de Fonds, Switzerland. April 14. T and *c* of a watch case is made with a seating *b* in which is inserted a steel or nickel ring *a*, which serves to strengthen the watch case. The ring is held in position by screws *i* screwed into the movement. The ring *a* may be provided with a cap *c*, hinged to it at *d* and arranged to snap over a ridge on the ring.

8,418. PENS. F. COSSOR and T. W. FLORY, London. April 15.

The piston *e* of a self-filling fountain-pen is made slidable on the piston-rod *a*, and is furnished with a valve formed by ports *g* through the piston and a conical seating *f* which engages a conically faced head *d* on the piston-rod *a*. To fill the pen, the tip is immersed in ink and the piston-rod and piston are raised by a cap *c*; the piston valve is thus closed and ink is drawn into the pen through a passage *x* originating in an aperture *u* at or near the point. When the piston-rod is returned, the piston *e* is left behind till a slotted

FIG. 2



stop *h* on the rod reaches it and carries it downward, the ink passing up through its valve, which is now open. A stop on the barrel limits the piston stroke and maintains the valve open. In a modification, an air outlet *p* connected by ports *q*, *r* with an aperture *t* is provided, the barrel being made up of two concentric cylinders *n*, *o*. A conical seating d^2 may be formed in the head *d*, whereby in conjunction with a screw cap *c* the supply of ink to the point can be regulated or stopped; or a disk provided with an eccentric port may be screwed against a face on the point section for the same purpose. A stuffing-box *b*, packed with alternate layers *k*, *m* of cork and vulcanite with intervening pockets, is fitted to the top of the pen. In a stylograph, the point section is made in two parts s^1, s^2, and the head *d* is provided with ports d^4 and an aperture d^3 and normally closes the port *x* so that ink does not enter till the head is withdrawn some distance. An air passage *w* and a vent *x* are formed in the rod *a* and cap *c* respectively.

Applications filed July 26, 1909, to July 31, 1909.

17,497. IMPROVEMENTS IN OR RELATING TO STUDS AND SOLITAIRES FOR PERSONAL WEAR. JOEL CADBURY and WALTER BYWATER, Birmingham.

17,502. IMPROVEMENTS IN FASTENINGS FOR BRACELETS, NECKLETS AND THE LIKE. ALBERT WALTER SMITH and JOSEPH HARRY SMITH, Birmingham.

17,509. IMPROVEMENTS IN LADIES' HAT FASTENERS. ELIZABETH LANG SCOTT, Armath, Potterhill, Paisley.

17,519. IMPROVEMENTS IN SUSPENSION BARS FOR WATCH-CHAINS, KEY-CHAINS AND THE LIKE. GEORGE DRESDEN, London.

17,583. IMPROVED HAT-PIN. NORAH MADELEINE BAINES, Southampton.

17,590. IMPROVEMENTS IN THE MANUFACTURE OF STEMS FOR LADIES' HAT-PINS. FREDERICK BARNES, Birmingham.

17,669. EXPANDING BRACELET. CHARLES DREYFUS, London.

17,680. IMPROVEMENTS IN CIGARETTE AND SIMILAR CASES. ALFRED JAMES BARRATT, Birmingham.

17,796. IMPROVED STAND FOR A TIMEPIECE OR WATCH. WILLIAM HENRY SPARROW, Birmingham.

17,829. IMPROVED HAT-PIN. LYDIA HARRIOTT HOLLIS, Herts.

17,865. IMPROVEMENTS IN CLOCKS, WATCHES AND THE LIKE. JAMES FRANCIS KENDAL, London.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by Davis & Davis, Patent Attorneys, New York.]

Patents expired, Aug. 25, 1909.

481,213. BUCKLE. JUSTUS A. TRAUT, New Britain, Conn.

481,217. PICTURE-FRAME. PAUL WIENER, Chicago.

481,225. CANDLESTICK. JOHN P. DALEIDEN, Chicago.

481,238. ENGRAVERS' BLOCK. ADOLPH MUEHLMATT, Newport, Ky.

481,256. GARMENT-SUPPORTER. GEORGE J. CLINE, Goshen, Ind.

481,333. FRAME FOR PICTURES AND SIMILAR PURPOSES. MAYER REINGELD, St. Louis, Mo.

481,400. EYEGLASSES. ADOLPH H. HARTMANN, Brooklyn, N. Y.

481,415. POLISHING-WHEEL. JOHN MCCLELLAN, Greenbush, N. Y.

481,450. DIE-PLATE. LEWIS C. WETZEL, Scottdale, Pa.

Designs issued Feb. 20, 1906, for 3½ years.

37,829. JAR. JOHN ELLWOOD LEE, Conshohocken, Pa.

Farmers Buying Diamonds.

(From the Kansas City *Journal.*)

QUITE a lot of unnecessary astonishment is expressed in the effete east because of the steady and growing demand for diamonds in the western States. This fact has also given a shock to the theorists who hold that during hard times luxuries are sacrificed first. The wisacres who preside over the statistical bureaus at Washington are struggling with the fact that although the exports of the United States fell off about $200,000,000 in the last year, yet about $10,000,000 more in diamonds and other precious stones were imported to this country than during the previous year. The puzzling feature of this problem in national economics to the minds of a great many persons in the East is that the great bulk of these importations of precious stones has been absorbed by the west. The stocks of diamonds in Maiden Lane and other places where precious stones are popular have become so depleted that the importers are hurrying their buyers abroad to purchase fresh supplies. Another noteworthy feature of the situation is that the western demand is chiefly for the higher grades of perfect stones. Although gems valued at $5,000,000 were imported into this country last month, five times greater than the same period last year, the dealers have not been able to fill the orders. The importers are of the opinion that most of these jewels are going to the farmers' wives.

Nevertheless, there is nothing to be astonished at in the fact that the farmers of the west are buying diamonds for their wives. For one thing, western men have an innate chivalry which prompts them to be good to their women folk. A woman who marries a western man of the better class comes about as near being a queen, at least in her own household, as any feminine on earth, not barring titled royalty. In the next place, the western farmers have enjoyed unparalleled prosperity for the last 10 years. Their pockets are fairly bulging with money. So after buying the best modern farm machinery, as well as high class automobiles, and starting banks at almost every cross roads, they have plenty money left to decorate their wives and daughters with sparkling gems. The farmers of the west will realize upwards of $3,000,000,000 from their crops this year, and most of it will be clear "velvet," without any incumbrances or old obligations to meet. As a consequence they can well afford to buy diamonds and automobiles and take their families to Europe.



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CONTROL the railroad trade in your district and you are assured of a good business. The duties of railroad men require them to have a correct and durable watch.

It is also true that other trade follows railroad trade, because the patronage of railroad men at once stamps your stock as *reliable.* The Railroad

Elgin

is designed especially to meet the requirements of the railroad man. The silver finish metal dial is most popular because the faintest ray of light illuminates it. This is the *only* metal dial made with *inlaid* figures of *hard enamel.* Some prefer the white enamel dial.

The Railroad Elgin is the thinnest 18 size watch made. It is timed and cased at the factory, and will run longer on one winding than any other railroad watch.

Another sales factor is *Elgin prestige*; for the Elgin is the most popularly known watch in the country, and this particular Elgin is everywhere recognized as a standard railroad timepiece. Advertising in railroad magazines is familiarizing it among railroad men who are anxious to see it and who are asking for the Elgin with the "49 silver dial" or the "49 enamel dial."

You can't control the railroad trade with a poor watch; but you *can* with the Railroad Elgin. Write to your jobber or to the company direct for prices.

These are the four grades and established retail prices as advertised:

GRADE		20 YEAR GOLD-FILLED	25 YEAR GOLD-FILLED
VERITAS	23 JEWELS	$46.00	$48.00
VERITAS	21 JEWELS	$43.00	$45.00
FATHER TIME (VERITAS MODEL)	21 JEWELS	$38.00	$40.00
B. W. RAYMOND " "	19 JEWELS	$34.00	$36.00

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New York Office, 15 Maiden Lane — General Offices, 131 Wabash Ave., Chicago



The Adjustment of Watches.

Written expressly for The Jewelers' Circular-Weekly by H. Reinecke.

(Continued from issue of Aug. 18.)

A WATCH provided with a balance spring of very nearly of the form used at the present day appeared in London in the year 1766. In the year 1766 Pierre Le Roy thus brought his discovery of the isochronal spring to notice: "There is in every balance spring, provided it be long enough, a certain length which causes all the vibrations, whether long or short, to be isochronal; having fixed upon this length, if you weaken the spring the long vibrations will be quicker than the short; if, on the other hand, you lengthen it, the short arcs will employ less time than the long."

Later experiments have demonstrated in addition the following theorems: Notwithstanding this condition of sufficient exactness the isochronous property will remain no longer than while the form of the spring is preserved as it originally was. Should the coils be more compressed, or taken in, the long vibrations will now be faster than the short ones; and, on the contrary, if they are more let out or extended, the long vibrations will be faster than the short ones. In the flat spring every coil has theoretically a point where its vibrations are isochronal. That point of isochronism is determined by the relative positions of the two points connecting the balance spring with the collet and the stud called the points of attachment. These two points should be so located that the balance spring is pinned at equal or complete turns, and it is by shortening or lengthening of the outer coil that isochronism is obtained.

It is easily understood that in most instances the regulator pins have to represent the stud. It is at times expedient to shorten the coil at the collet, where an angular change does not produce the same difference in time as it would do if such change were to be made at the outer coil, while the alteration in the angle would change the isochronal condition greatly. If an adjustment is made at the outer coil, the shifting of the spring in the stud of the width of a tenth of a millimeter would produce a change of perhaps from three to five seconds in the isochronism.

It is easily understood from some of the foregoing remarks that if a watch is slow in the short vibrations the proper thing to do is to increase the length of the spring and change the weight of the balance. The lengthening of the spring may also be done by shifting the index if the correction to be made is small and the index occupies a proper position in relation to the stud. In such a case the timing of the watch is to be done by changing the weight of the balance without interfering with its poise.

One of the most important things to be done in fitting a flat balance spring is to set it strictly central, which is readily recognized by the central coil appearing to be standing still. This is, of course, only an optical illusion. If a spiral be revolved in one direction the coils all appear to run outwards; run in the other direction, they all seem to run inward. The stationary coil is merely the point at which the optical effect is exactly neutralized by the mechanical opening and closing of the spring caused by the vibration of the balance. It takes place in the opposite direction to the optical effect. However, this coil should be seen in a true spring apparently motionless. If it jumps or shakes, the eye of the spring is not quite true. The eye of the spring, even of a flat spring, is a theoretical curve. The first half of this curve is a part of a true circle free and just clearing the collet a little less than 90 degrees, and the second part is the beginning of something like an increasing spiral curve—the whole representing something like the overcoil of a breguet spring reversed. A little practice will soon enable an operator to produce it. For bending the eye of the balance spring free from the collet, etc., take a small-eyed blued sewing needle, file off the extremity of the eye and smooth the corners. Setting the needle then in a small wooden handle, the coil is bent into a proper curve without damaging the spring. It has been said by some that flat springs can be isochronized to but a limited extent. But such is not the case. A flat spring when properly adjusted under favorable conditions is better than a breguet spring, because it does not need to be strained by bending a curve upward and inward. In the middle of the 19th century some of the finest English and American watches were adjusted by flat springs.

(To be continued.)

The Ancient Division of Time in China.

THE Chinese seem to have not only anticipated the Gregorian system, but in some respects the decimal system, more than 4,000 years ago. In the reign of the Emperor Yao, about 2,337 years B. C., the Chinese astronomers recognized the two equinoxes and the two solstices by the length of the days and the nights. They divided the year into four seasons and fixed its duration at 365 days and six hours, and every four years 366 complete days.

They divided the day into 12 parts, corresponding consequently with two of our hours, the hours into 100 minutes, and each minute into 100 seconds. The six diurnal hours extended from the rising to the setting of the sun, and the six nocturnal hours from the setting to the rising of the sun. The civil day commenced at midnight and ended the next day at the same hour.

The Chinese employed 12 characters as the signs of their zodiac, to indicate the 12 months of the year, the 12 days of their lunar division and the 12 hours of the day. It was only in the 17th century, under the influence of Jesuit missionaries, and particularly of Father A. Schall, that the Chinese adopted the division of the day into 24 hours, of the hour into 60 minutes and of the minute into 60 seconds. Of horary instruments, the gnomon was most used.

Horological Notes.

ON the new and commodious structure of the Pennsylvania Railroad in New York City has been set in place some magnificent sculpture. In the center of each of the four sides of the eastern section of the building is a portico and entrance, over which rises the great clock group. At the eastern facade, which faces Seventh Ave., there is a long and imposing colonnade, from which the central portico extends, as does the pavilions at the corners of the building. Here are seen two supporting figures of the clock, which rises to the height of 11 feet. On the right of the clock stands the heroic group, Day; on the left is Night. On the northern and southern walls are three sets of panels, in relief; in the center of each are displayed an eagle in a wreath with a scroll. The two end panels represent Time, Progress, Speed and Commerce.

An ingenious device has been installed at Hurlingham, one of the great polo fields of England, to time the plays in polo. It is a clock which sounds a bell at the end of each 10 minutes of play, and keeps count of the number of such periods.

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Bronze Sun Dial of Artistic Design.

ALTHOUGH sun dials are no longer used extensively as an accurate means of indicating time, they are, nevertheless, very conspicuous and are gradually becoming more so, on the broad and extensive lawns of large estates where they serve both an ornamental and a utilitarian purpose. Sun dials, in fact, are much sought by those of esthetic taste and when used with excellent effect in enhancing the beauty of the landscape. Besides those of the old type, there have recently been invented sun-dials which give standard time, such as are illustrated in a recent issue of THE JEWELERS' CIRCULAR-WEEKLY.

One of the most artistic sun dials, however, which has been seen for a long time, is that which was recently made by Reed & Barton of New York, for the residence of Samuel Hill, in Seattle, Wash. The dial has been carefully calculated for the latitude and special position which it is to occupy there. It is made of bronze, and is 40 inches square by 24 inches high. In appearance it is massive and striking, being carefully designed in design to suit general environment. The gnomon has been so machined that the marking of the hours that are correct" shall be entirely accurate.

The motto has been chosen by courtesy of Rowland G. Hazard, a friend of Mr. Hill, who also possesses a dial with this motto at Peace Dale, R. I. The original author of the motto was Rowland Hazard, father of the donor.



ARTISTIC BRONZE SUN-DIAL RECENTLY MADE BY REED & BARTON.

In the construction of this sun-dial calculation has been made for the half hours as well as the hours. The dial is of the type known as the south vertical, the house being placed due north and south.

Vertical dials can be constructed for all situations having a sunny prospect, and are known as east or west declining dials, but special calculations are necessary for all localities. Besides these and the horizontal dials, there are various others which offer greater complications and call for considerable astronomical and mathematical knowledge for their calculation, but they are rarely used. There have also been used instruments consisting of a combination of the original sun-dial and a special form of telescope, the object glass of which is formed by the narrow segmental cylindrical lens, which projects into the field of vision an image at all altitudes of the sun or a star, without any movement or adjustment. One of the oldest sun-dials, however, may still be seen in Delhi, India. This latter is rather crude.

Scholarships to be Awarded at Northampton Polytechnic Institute.

TWO scholarships presented by D. Buckney and J. A. Clemence, respectively, each scholarship of the value of £10 10s. per annum, and tenable for three years in the day courses of the department of horology at the Northampton Polytechnic Institute, in London, will soon be awarded. One of these scholarships, that presented by Mr. Clemence, will be awarded in September, 1909, under the following conditions:

(1.) Candidates must not be less than 16 or more than 18 years of age on the 28th of September, 1909.

(2.) Each candidate must fill up the usual application form for admission to the day courses and return it to the principal of the institute not later than the 20th of September, 1909, accompanied by a letter stating that he is a candidate for the "Clemence Scholarship," and accepts these conditions. No fee is required to be sent with this application form.

(3.) Candidates will be examined on Wednesday and Thursday, the 29th and 30th of September, 1909. On the first day a paper in simple arithmetical calculations, elementary algebra, and another paper in English, including dictation, will be set. Candidates will be required to pass in both these papers to qualify for entrance into the institute. On the second day there will be optional papers in elementary science and mathematics.

(4.) The scholarships will be awarded to the two candidates obtaining the highest aggregate marks in the whole examination, provided each obtains a sufficient number of marks to pass in each of the first day's papers separately, and that in the opinion of the examiners the answers are of sufficient merit to justify the award of a scholarship. It is desired to elect scholars who have a decided bent towards mechanical and constructive work, and each selected candidate may be required to enter for a probationary period of two months before the scholarship is finally awarded. No fee will be charged during this probationary period.

(5.) The amount of each scholarship (£10 10s.) will be expended each year in providing for the scholar an admission ticket (value £5), to the day courses in horology at the institute, and the balance of £5 10s. for each year will be paid to the scholar in two equal instalments, provided a satisfactory report of the attendance and progress of the scholar is presented by the principal to the governing body.

Further particulars of the entrance examination referred to in (3) may be obtained on application to the principal, R. Mullineux Walmsley, D.Sc.

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STANDARD.—30-hour time. Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in; Case, seamless brass nickeled.

THE RATTLER.—30-hour time. Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case nickeled and highly polished

LONG ALARM.—30-hour time. Six-minute Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

ALTERNATOR.—30-hour time. Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

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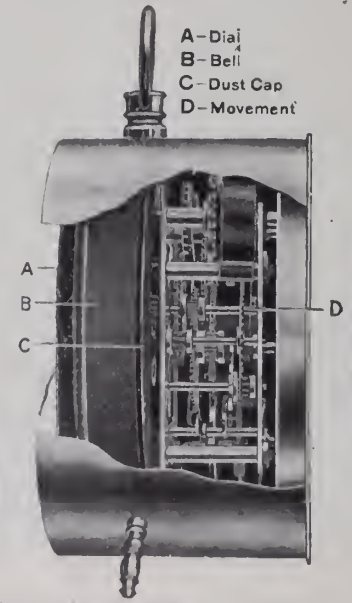
BRISTOL, CONN.

DI-ALTERNATOR.—30-hour time. Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off switch: extra large bell. Height, 7 in.; Dial, 4 1-2 in., Case, seamless brass nickeled.

"THE ALARM CLOCK WITH THE CONCEALED BELL"

See cut of interior view showing bell located entirely within the case. The unsightly visible bell eliminated. Bell cannot be disarranged or thrown out of adjustment.







SIREN.—30-hour time, Long Alarm (four minutes), with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass; Case, nickeled and highly polished.

VIBRATOR.—30-hour time. Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass silvered; Case, solid brass, old brass finish.

ROTATOR.—30 hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off switch. Large bell inside case. (See interior view.) Height, in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

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Simple Conversion of a Regulator into a Current Reverser.

ATTENTION has frequently been directed to the fact that the striking work of a spring-operated regulator can, with but trouble, be converted into a train that will act as a current reverser. By this means, says the *Deutsche Uhrmacher Zeitung* such a mechanism can be employed to master clock for a small electrical time installation, or simply for the operation of an electrical motion work of a street clock. We will serve to exemplify this conversion with the aid of a few explanatory remarks.

It may be noted, firstly, all the dial and parts have been removed. On the hand, on the rear side of the cannon pinion V a ratchet wheel, R, with 60 teeth is fitted, which is made of such a size that it will just freely pass the minute hand staff. This wheel, like the cannon pinion, makes one revolution in an hour, and consequently advances one tooth every minute.

Furthermore, to the left, above the wheel R, a steady-pin *d* is screwed in that serves as the axis for a crank lever, *a b*. The arm *a*, running off to a point like a pawl, engages the teeth of the wheel *R* and is forced into the space between the teeth by the nose of the spring f as often as it passes over one of the teeth of the wheel.

The arm *b* of the crank lever, at its upper end, has two steps (*b*1 and *b*2) that project sharply at right angles, and through an aperture in the works plate extend freely to the warning wheel, so that they can catch the two starting pins inserted in the wheel, one of which pins is visible at *c*. These two starting pins are directly opposite to one another, the warning wheel, as soon as one of the pins is released, will make a half revolution.

The working of this arrangement may be described as follows: When at rest, one of the starting pins rests at the higher step *b*1, of the crank lever. As the wheel R moves slowly forward one of the teeth lifts the arm *a* of the crank lever just as gradually, the starting pin *c* slips from the step *b*1 to the lower step *b*2; this position is shown in the illustration. Between the steps *b*1 and *b*2 there is so much space that the pin *c* can pass freely between them. Then, shortly after, the arm *a*, under pressure of the spring *f*, is forced into a tooth space of the wheel R, the arm *b* makes a slight turn to the right, so that the step *b*2 releases the pin *c*. The warning wheel now makes a half revolution, whereupon its second pin is engaged by the upper step *b*1 and the whole again returns to rest. As the spring *f* exercises only a very light pressure, the friction is very slight and does not affect the rate of the clock.

This advancement of the warning wheel, by half revolutions, is utilized in sending an alternating current through the battery, the staff of the warning wheel being prolonged to the rear, and to this projecting end the familiar finger is attached, which at each half revolution alternately presses, to the right and left, against a contact spring. The contact springs employed here for his purpose are made of hard rolled brass plate, 40 millimeters long, 2.3 millimeters broad and 0.4 millimeters thick. A clockwork, equipped with this current converter, will readily go three weeks with one winding.

For the benefit of those, continues the aforementioned contemporary, who may not be conversant with this commonly used commutator or current reverser, we present Fig. 2, but it must be understood that for the mechanism described the current reverser must, of course, be constructed turned about (*i.e.*, the lower end to the top) because the staff of the warning wheel is situated near the upper end of the plate.

In our Fig. 2, *f* represents the finger attached to the projecting staff of the warning wheel. The springs *a* and *b* are each secured to a brass rail, and, like the contact piece *c*, carefully insulated. At their lower ends *a* and *b* rest firmly against suitable projections on *c*; *e* and *d* are the

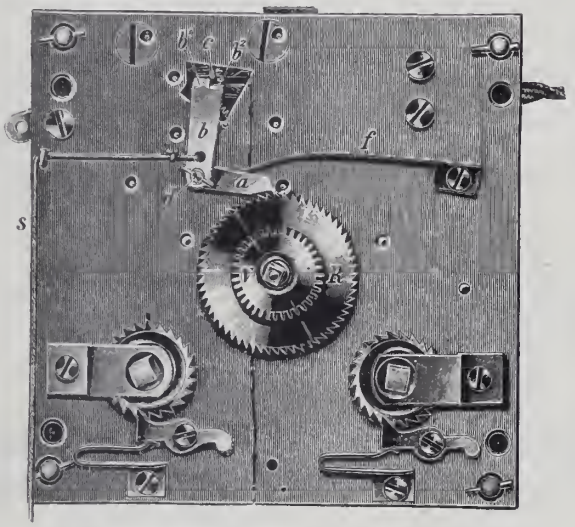


FIG. 1.

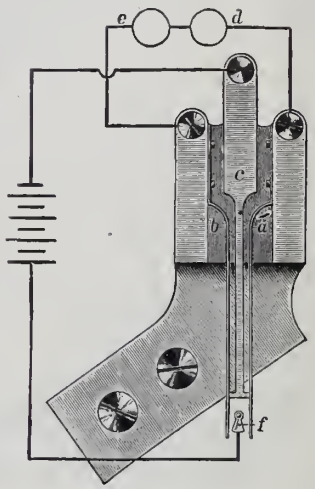


FIG. 2.

electro-magnetic coils of a secondary clock. If the contact arm *f* makes a half revolution to the right it establishes contact with the spring *b*, whereas the connection between *b* and *c* is interrupted. The current of the circuit thus closed flows from the battery through *c a* to the right-hand magnet coil of the secondary clock, and by way of *c b f* back to the battery. At the next current impulse *a* and *f* make contact, whereas *a* and *c* are cut out. Then the current takes the reverse direction—that is, from the battery by way of *c b* to the left-hand magnet coil *e* and returns by *d a f*. The current consequently passes, in alternate direction, through *c* and *d*. The break-spark, through this alternation, is afforded an opportunity to travel in a closed circuit, the route from *d*, by way of *a*, and the noses *e c*, *b e* being always open to it.

By suitable modification of the ratchet wheel the contact (direct or alternating current) may be adjusted for any desired time intervals. The little cord s attached to the arm b of the crank lever a b (Fig. 1) serves to advance the hands from a distance. In this manner any clockmaker can, with little trouble, construct an electric master clock.

Burglars broke into the home of L. M. Lea, a jeweler of Sandusky, O., on Tuesday, of last week, and, after thoroughly ransacking the house, made off with plunder valued at $500.

Career of the Late John Calvin Adams.

NEWS reached members of the jewelry trade, last week, of the death of John Calvin Adams, which occurred, recently, at the residence of his son, Edward F. Adams, in Galveston, Tex. The funeral was held at the residence and was conducted by the Rev. Eves, of Trinity Church. The body was temporarily interred in a vault at the Episcopal Cemetery.

Mr. Adams was 76 years of age at the time of his death and was widely known as a watchmaker of international reputation. He represented the Swiss Government during its horological exhibit at the World's Columbian Exposition and promoted several watch factories.

Mr. Adams was born at Prebel, Onondaga County, N. Y., Oct. 7, 1834. His parents moved to Syracuse, N. Y., soon afterward, and in 1841 settled near Elgin, Ill. Mr. Adams served three years' apprenticeship in Elgin, from 1848 to 1851, with J. H. Atkins, a former watch manufacturer of Liverpool, Eng. After this he worked as a journeyman for two years in Janesville, Wis. He then returned to Elgin and engaged in business with G. B. Adams. He remained in Elgin until 1857 when he went to Chicago and took charge of the watch repair department of the firm of Hoard & Hoes. After two years he took a similar position with W. H. C. Miller & Co., with whom he remained until he began the agitation which resulted in the formation of the Elgin Watch Co. In 1862 he was appointed timekeeper for the various railroads centering in Chicago, and this resulted in the organization of the railroad time inspection service.

To Mr. Adams is also due the credit of being active in the organization of the Illinois Watch Co. in 1868. In 1869, with Paul Cornell, he organized the Cornell Watch Co., of Grand Crossing, Ill. In 1874 he organized the Adams & Terry Watch Mfg. Co. In 1883 he entered the employ of the Independent Watch Co., of Fredonia, N. Y. In 1885 he organized the Peoria Watch Co. He also represented the Jewelers' Security Alliance for a time.

In 1901 Mr. Adams retired from active business and lived with his son in Galveston,

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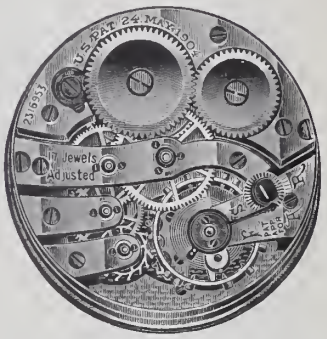
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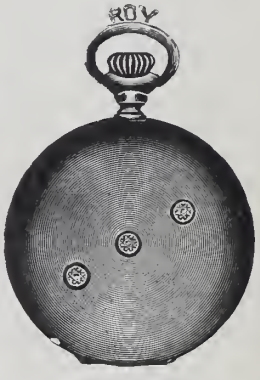
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"Turn the tables" on him and sell the goods you know he cannot buy.

The **SOUTH BEND WATCH** has never been sold to Mail Order Houses, Department Stores and such unfair competition, and it is guaranteed to give your customers satisfaction.

You can buy them complete, timed in the case, or **SOUTH BEND CASES** and **MOVEMENTS** separately. It is a great convenience to you to buy your cases and movements direct from the factory.



South Bend Watch Company

Manufacturers of High Grade Watch Movements and Cases, SOUTH BEND, INDIANA

HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,

12 BARCLAY ST., NEW YORK

Sole Agents to the Trade for J. J. ELLIOTT & CO. LONDON



MONTROSE

Nine inches high; two and one-half inch Porcelain Dial; one-day lever time; Solid Mahogany; Genuine Inlaid.

Sessions Clocks

Have you seen our new line of one and eight-day Solid Mahogany Inlaid Clocks?

They are fine sellers.

We also manufacture the best black marble-ized wood clocks on the market.

THE SESSIONS CLOCK CO.

Forestville, Connecticut, U. S. A.

New York Salesroom, 37 Maiden Lane

HOROLOGICAL DEPARTMENT
BRADLEY POLYTECHNIC INSTITUTE
Formerly Parsons Horological Institute
PEORIA, ILLINOIS
LARGEST AND BEST WATCH SCHOOL IN AMERICA
We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates.
Send for Catalog of Information

JULES JÜRGENSEN
Watches and Chronometers

PARIS—"THE GRAND PRIX"—1900

SOLE AGENTS
RUDOLPH & SNEDEKER
65 Nassau St., New York



THE PENNSYLVANIA WATCH CASES

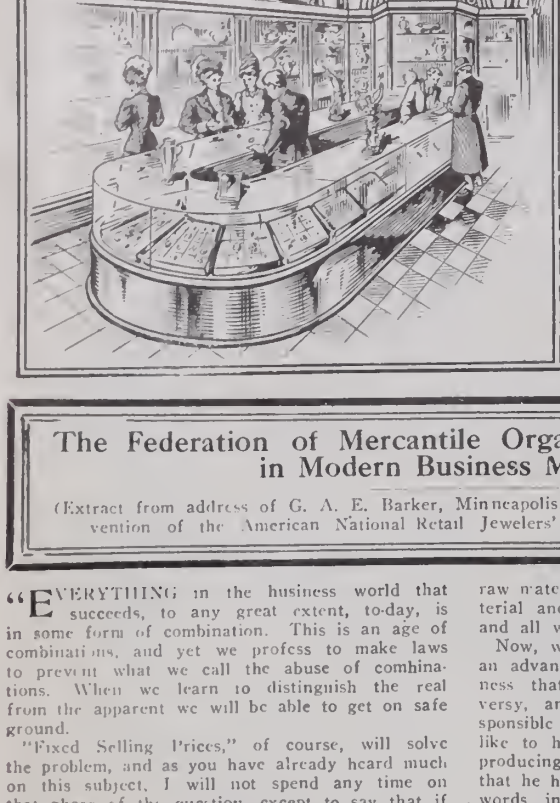
Trade **XXX** Mark

A New Case Which is Proving a WINNER

It will mean **increased business** to the **Dealer** who carries a line of these cases in his stock. Our line will be **sold exclusively** through the **Dealer** and **Jobber**. In offering our goods for sale, you will not be up against the competition of Mail Order Houses.

Drop us a line for description and prices. You will find both interesting.

THE PENNSYLVANIA WATCH CASE COMPANY
YORK, PA.



STORE KEEPING DEPARTMENT

A Hudson-Fulton Window

Especially adapted for the display of the jeweler's stock and designed and arranged expressly for THE JEWELERS' CIRCULAR-WEEKLY, will appear in this department next week. Owing to the interest taken in the coming celebration this display will prove both timely and profitable.

The Federation of Mercantile Organizations as a Factor in Modern Business Methods.

(Extract from address of G. A. E. Barker, Minneapolis, Minn., before the recent convention of the American National Retail Jewelers' Association in Omaha, Nebr.)

"EVERYTHING in the business world that succeeds, to any great extent, to-day, is in some form of combination. This is an age of combinations, and yet we profess to make laws to prevent what we call the abuse of combinations. When we learn to distinguish the real from the apparent we will be able to get on safe ground.

"Fixed Selling Prices," of course, will solve the problem, and as you have already heard much on this subject, I will not spend any time on that phase of the question, except to say that if this plan of federation should be carried out, we could make any plan that was just fair, and equitable; lawful, and therefore permanent.

I am aware that many of those who listen to this plan as I shall lay it before you, will doubt the advisability of undertaking such a stupendous proposition, but let me say to all such that this paper is prepared for the purpose of setting the manufacturer, wholesaler and the retailer to thinking. I want you all to turn these arguments over in your own minds—I want you to keep this in your minds at least for the next year to come; and when the next meeting of the A. N. R. J. A. is held, my hope is that there will be some one who will present the plan more in detail, and more perfect than I can do at this time.

* * * * * * * *

We are living in a fast age—everybody is in a hurry to make their stake and get out of business. Everything is made to sell, but with little regard to quality, and why? Because each manufacturer tries to make something that looks good and that will permit the dealer to place a cheaper price than such goods were sold for in days gone by. What does all this prove? To my mind it proves that the system under which we are working will not permit of good service to the people who buy of us.

If the system is ever changed it must be done with an iron hand at the pilot wheel. When we start to change the present regime, we must have an organization so strong that we can pass laws that will help us to force those who never will, unite with others in forming a beneficial reform.

Why do we pass laws that are calculated to protect the human family from degredation? Why do we pass laws that compel children to go to school? These questions are so simple they answer themselves. And yet, when we talk of bettering the business conditions, there are plenty of people who will at once refer you to the Constitutional Limitations, they tell us that Sacred Document protects the right of property, and forbids the abridgment of contract rights, which means nothing more than that personal liberty and absolute freedom in business affairs must not be interfered with. All this makes a thinking man feel that man was made for the Constitution, and we all know the reverse, if that statement is true.

* * * * * * * *

The manufacturer says: "Give us free, raw material, and protect our manufactured products, and all will be well." Those who produce the raw material say: "Give us protection on raw material and free trade on manufactured products, and all will be well."

Now, what are the facts—both are sparring for an advantage—in other words, it is pure selfishness that actuates both parties to the controversy, and the competitive price system is responsible for this condition. Each man would like to have the price of the article that he is producing, protected; but he wants those things that he has to buy to be unprotected, or, in other words, in competition as to price with the world.

There is no better illustration than the tariff question, to show how the people will contend with each other for the purpose of getting some advantage that others cannot have, in order that they may be in a position to take advantage of the other fellow.

If the great struggle that has been going on for months in Congress proves anything, it is that those who cling to the old system are no further advanced in the science of merchandising than those who lived a hundred or a thousand years ago.

* * * * * * * *

If the price of an article can be controlled by combination, and the people thereby receive good quality and good service, would this not tend to elevate and make things better? If we lose sight of good quality and service, and think of nothing but competition in price, where will we finally land?

The Sherman Anti-Trust Law is obsolete and should either be amended or repealed, and a better and more just one enacted. When this is done, the merchant and manufacturer should be prepared to take a hand in the construction of such a law as will benefit the whole people—we should not leave the making of these laws entirely to the lawyers.

* * * * * * * *

Now, you take a business man of the new school; his mind is trained for progress, and if the old Constitution will not appear plain, he will say, "Let's write a clause or two into that document and let us write it in such simple language that it will not take a dozen different courts with as many different decisions to find out the meaning." For instance, if we wanted to have an amendment to the Federal Constitution that would forever set at rest the contention over co-operation and combinations in the fields of merchandising, a simple clause like this: Congress shall have power to enact laws, permitting combined or united efforts in the maintaining of prices of commodities, and provide for governmental supervision and restriction thereof.

Now, do any of those who are here think it would take a decision of the Supreme Court of the United States to interpret the meaning of that language? We are a nation of producers, second to none on the face of the globe. In view of the conditions as they appear to-day, with reference to the distribution of our products, we are like a lot of children. We mould into forms beautiful things to please the five senses of man. We manufacture the useful and necessary implements of toil, but we distribute these products by means of a very clumsy and anci system of so-called merchandising. Do't is derstand me. It is not for me to say t the beautiful palaces that are erected a this country for the purpose of dispensing chandise are ancient and clumsy. No, far be from me to make such a statement, but it s manner in which we carry out the syste of tribution in those beautiful palaces.

* * * * * * * *

The Yankee idea, of always looking f a the cheaper price has been so instilled n people of the country, that the common pract that most merchants have fallen into is of price their goods, now $4.98, former price $9.98. T you will notice is always done after the bottom is reached and there is no chance going any lower. But the merchant still m cater to the bugbear in the minds of the pe So he tells them that the former price was one-third or one-half more than he is now ask in order to make the customers believe they getting the cheapest price.

* * * * * * * *

Now this condition of things is what is lead the better class of manufacturers and merchan to consider the "Fixed Price System." I am o of those who believe the "Fixed Price Syste should apply to the entire list of manufactur commodities that are distributed through the me chants to the consumer.

We know that this cannot be done exce through the law-making bodies of this nation, a we should have a combination so strong that t request for a law would mean the getting of th same with dispatch. This is where the Feder tion would come in. We propose to unite th different State Associations by making officers a directors of each Association, members of th State Federation. Then we propose to make th officers and directors of each State Federati members of the National Federation; and here w would have the climax or the capstone of o ganization. This National Federation would hol the same position to the commercial organiza tions of these United States, that the Presiden and his Cabinet holds to the Nation.

I would liken the mercantile associations of th country, without a federation, to a monumen built without a capstone, a house without a roof an army of soldiers without a leader for it commander, a city without a mayor, a State with out a governor, a nation without a president o king.

* * * * * * * *

And now, with these facts before us as th everlasting truth, let us examine the co-operatio plan of organization as it will apply to the manu facturing and merchandising interests of thi nation. From the standpoint of utility and sta bility, I take it that the most of those who have studied the plan of co-operation, understand tha each and every one of our mercantile organiza tions are limited—that is, our influence and ulti mate accomplishments must necessarily be con fined to the limitation of our own scope, or fields of operations. The same is true of the grocer the hardware, the druggist, etc., or down the lines.

Considered, then, from all sides, I believe you will recognize the absolute necessity of a more complete and authoritative body to lead the con test that is going on in this nation, between the modern, and the old ideas of what constitutes a perfect system of distributing manufactured products.

We would have a complete co-operative com mercial association with a proper capstone, and

Storekeeping Department.

thi would be a monument to the world of com- nee, that would live to reverse many of the f l ideas that we now have, pertaining to the exchange of products. This would be a monu- e to the world of commerce that would live o hide the commercial destinies of this nation ll time to come, instead of leaving them to he awyers and politicians to juggle with. We l say what we want, and we would get it. instance, if we should discover that we d one or more amendments to the Federal o titution, the machinery of Congress would ru d on, and the people would be given a p to vote these amendments.

THE MANUFACTURERS INTERESTED.

manufacturers should be interested, in- they are vitally interested, and they should hands with us when we are ready to demand ation necessary to carry out this plan. It s to the manufacturers of this country one o propositions: either they will finally be ed to the price of their wares, or will be obliged to establish retail stores to e of them. Now, what do you think I wh I say the manufacturer's price will ctated to him, if he does not join hands the jobbers and retailers of this country to legislate a fixed price regime into operation? esent conditions indicate anything, it seems they point clearly to one of two things that finally come to pass Either the large cor- e companies that control a chain of stores going to control the retail business of this try, or the many individual stores are going o.

thing for the manufacturers to do is to a hand in the proposition when the time nd throw the weight of their influence e it will do the most good to themselves, o the great mass of consumers. To make it as to decide which is the better side of the u on to take, let us suppose, for instance, net profit that accrues from the dispensing of manufactured articles is in round numbers two ll n of dollars, in a given space of time, of e. I only set that amount as an approxi- a Will anyone argue that it would be bet- o have that amount distributed to a few olders of, say four or five holding com- s, in the shape of dividends? Or, would efer to have it go to the many thousands f erchants? Come, now, gentlemen, look this u ion squarely in the face, for the day is g when you manufacturers are going to be d upon to make a decision and throw the we t of your influence on one side or the other f his question.

d now I come to the place to answer the u ion as to what I mean by the manufacturers g their prices set by those who buy of them. f e large holding companies come to you with a position to make so and so at a price they set or you, with the alternative that if you will not make the goods at those figures they will st a factory of their own, where will you manu- fa rers stand when that day comes?

my judgment you will stand on a very weak fo dation; so if the manufacturers take time by he forelock—build their fences—and prepare to ot hands with the Mercantile Federation that is ou on the right principle, this would make a co ination that certainly would result in placing he whole proposition of distribution of manu- fa red products on a proper, safe and equitable ba —and no one would be harmed in the least, an the consumer would be equally benefited.

ter all has been said and done along these ir that can be, I maintain that the consumer wi be benefited more, if anything, than the ma facturers and distributors, and there are pl y of good arguments that go to back up this st ment; but for the sake of brevity, I will not al the time of this convention to produce them ne so I will drop this line of thought by saying th the amount of value the consumer would re ve for his money, and the good service he wo d get, would be reason enough. Why, the co umer should favor the combine regime in me handising, in place of what is now known as th competitive regime. As a matter of fact, th is almost nothing that can be said in favor of competitive price system, except that old, wo -out, and often refuted argument, that, "To bu in the cheapest and sell in the dearest mar- ke is the best way to do business, and the life of trade; but you will all remember the story of the boys pelting the frogs with stones. It may be fun for those who buy in the cheapest market, but is death to those who compete in the cheapest market, and also to the consumer who never gets quality.

* * * * * * *

Unregulated competition is wasteful and unjust, and we must find some way out of the chaotic conditions that now exist. It is a fact that history records that both the competitive and the fixed price systems have been tried and both have been found to be wanting, or imperfect, in many respects. And, to-day, after having had the experience, we seem to be but little, if any, advanced in our system of distribution. My argument is that, in the light of the facts as recorded, the experience should show us how to improve on the present.

The history of England, which is largely the history of civilization, especially as it relates to political economy—the relation of the individual to the distribution of goods—shows that as an outgrowth of the feudal system there grew up there what might be called, and is technically called, "the manorial system" in the production of agricultural products and their distribution, and (in the towns) the "merchants' guilds" and "crafts' guilds." Under this regime, which extended over about three centuries, all competition was surpassed by organizations formed for the purpose. The selling prices of many things were fixed by law, and justices of the peace were authorized to meet, in their respective localities, annually, and fix the wages to be paid to labor. It was the invention of the steam engine, and the multitude of mechanical devices that its use stimulated, cheapening production, and revolutionizing methods of trade, that uprooted this system of government control of prices.

England was the first to avail herself of the advantages of the substitution of machinery for hand labor in manufacturing, and her energy in that direction made her the greatest manufacturing country in the world during the 19th century, until her laurels were taken from her by the United States.

The last of these price-fixing laws were not repealed until about 1815. The Chief Advocate of governmental non-interference in business transaction was Adam Smith.

Smith's theory of government was that (1) it should protect society from all external violence; (2) protect society from internal injustice; (3) it should promote those public works and utilities, the private ownership of which would be detrimental to society. He claimed: "All systems, either of preference or restraint, being taken away, the obvious simple system of natural liberty establishes itself of its own accord." In accordance with the teachings of Adam Smith and those who espoused his philosophy, both England and this country have ever since pursued the policy of non-interference in business, except so far as, by the exercise of the police power, the protection of the weak against the oppression of the strong was necessary in the interests of abstract justice, or for the preservation of the health and welfare of the race.

And now, gentlemen, I am coming to the climax of my argument. A laborer's wages is the profit on his capital, and we all know his capital is labor only. Then, if we ask for fixed prices on goods that we dispense, we should ask for fixed scale of wages for the laborer. He is entitled to that, just as much as we are entitled to our fixed price; and there is no good reason why he should not have it, except the same old story over again, the same old saying and business misunderstanding, namely: "The supply and demand of labor shall regulate the price thereof." There never was a more ridiculous, selfish, hard-hearted, unchristian-like statement ever made.

There is no justice or reason in such a proposition. If there are a hundred men who stand ready to take my job, that is no reason why I should be compelled to work for less than living wages. Would it be reasonable to say that, because I have a watch to sell, and a thousand other men had the same kind of a watch for sale, that I must sell my watch at no profit?

We must be fair about the matter, for, remember, if we ask for a law that is not just and reasonable we will never get it. If it is just and reasonable that we establish a fixed minimum selling price, then it is just and reasonable that we have a fixed minimum wage scale for every man that works.

Business Letters Used in Conjunction With Newspaper Advertising.

DEAR FRIEND: For more than 20 years we have been repairing watches, clocks and jewelry, improving on old methods each year, employing only the latest devices and most skilful workmen, our idea being to turn out the best work possible.

Our watch repair department is well equipped to handle all kinds of work, including the most complicated watches. When you bring your watch to us, you may depend upon its being properly attended to, and returned to you, in a reasonable length of time, in good order.

We clean and repair clocks in the most thorough manner. If your clock is out of order let us attend to it for you.

We carry a complete line of precious and semi-precious stones at all times, for special work, and replacing lost sets. No article of jewelry is too small, or too large, to receive our careful attention. When you have a very difficult piece of work, bring it to us. We succeed when others fail.

We test your eyes, free of charge, fit glasses, duplicate lenses and repair all kinds of eyeglasses.

The fads in jewelry which will be worn more than ever this season, such as bracelets, lavallieres, necklaces, lockets, chains, belt pins and buckles, cuff pins and buttons, hat pins, veil pins, scarf pins, combs, fobs, etc., are all to be found here in the newest patterns.

Call and inspect our line of diamonds, watches, clocks, jewelry, silverware, etc., at your convenience, and don't forget our repair department. A. J. REINHARDT,
Lincoln, Ill.

* * *

Dear Sir:—

No doubt you have a watch, clock, gun or something of the kind out of working order, and which you have been putting off until the Fall of the year to have repaired.

As the time has arrived I'll be glad for you to look around and see what you have that needs repair and bring it in to us and see how nice we will fix it up for you.

I'll thank you very much if you will do me the favor to tell your neighbors and friends to come to my store for anything they need in my line.

No doubt you and your folks will be coming to Monroe quite a lot just now, and I want to make my store your stopping place when you come.

Let us take care of your bundles, robes or anything of the kind until you get ready to go home.

I will take pleasure in doing anything I can to show you that I really appreciate your patronage and friendship.

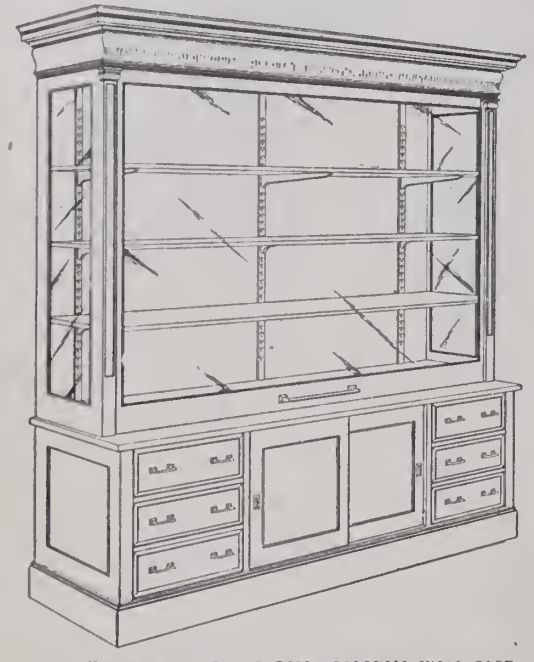
Hoping to have you stop in and see me any time you are in town, and thanking you for any patronage you can give me, I beg to remain, Yours truly,

B. P. MCCORMICK,
Monroe, Ga.

Wm. Plackner, Benson, Minn., has moved his jewelry stock into the Brenden building, where he has better facilities for his increasing business.

ALEXANDER H. REVELL & CO.

Dayton and Eastman Streets **Chicago, Ill.**



No. "FOUR HUNDRED" SPECIAL COLONIAL WALL CASE

"BEGIN NOW"

To beautify your store for the holiday season of 1909 and 1910. A new set of fixtures will bring that increased business. Our "Quarter of a Century" experience "is yours for the asking."

Write us to-day for copy of our new loose leaflet catalogue and let us quote you prices.

A Canadian Invasion!

by America's Leading Jewelry Auctioneer

James L. Hand

Now conducting a number of Sales for **14 Maiden Lane, New York** Representative Jewelers of Canada



MY first sale was for Frank L. Thompson, of Moncton, New Brunswick. Read what he says: "I wish to express my entire satisfaction with the way in which you conducted the sale for me, and also to thank you for the many new friends you made for me through it. It has been a great pleasure to me to hear on all sides expressions of satisfaction from those who patronized our auction sale. My reputation and business to-day stand higher than ever in the public estimation."

Brother Jeweler, it is such sales as this that have made me the leading auctioneer of the United States. The jobbers will tell you that a "Hand" sale is always a success. I am conducting sales this summer throughout Canada, but will be ready September first with my trained assistants to take charge of your fall and winter sales.

If you desire the services of the best and most reliable auctioneers in the United States "get busy" at once and write for my "auction folder." It tells you all about it. Don't wait, for I will soon be dated up. I can reduce your stock without loss; let me tell you how. Correspondence confidential.



The Law of Advertising and Sales.

Address delivered by R. Fay, of the Elgin National Watch Co., before the Convention of the Minnesota Retail Jewelers' Association in Minneapolis.

HE first law of advertising and sales depends upon the study of human nature. Study men more than books, their nature, their habits, their wants their ideas, their passions and their prejudices, for upon this study depends the first great law—the appeal to the individual."

The second great law of advertising and sales depends upon local conditions. In my travels which have extended over nearly every State and territory, I have found that human nature is the same, but the buying power of each individual community is regulated by certain local conditions, which you, Mr. Retailer, are in closer touch with than any outsider can possibly be. The Elgin National Watch Co. employs what are known as missionaries, who travel the world over, feeling the pulse of the various communities in order that we may better adapt our product and make our advertising an appeal that will meet the needs of your individual customers. I find many instances where the local dealer knows less about local conditions than he should to appeal to his customers in language that will bring them into his store as a direct result of advertising.

All advertising does not bring immediate results. If it did newspapers, magazines, street cars and bill posters would make more money than the United States mint could supply. They all can point to their success—they all have their failures. A good advertising always pays, but it takes time and patience before the goal is reached.

Big general retail stores, of course, get quicker results than others, because the actual necessities of life must be purchased daily, but a little patience and keeping everlastingly at it will bring success to folks like you and my people, who sell goods that really make life worth living. After all the keynote of successful advertising is simplicity, integrity and alert merchandising methods.

Establish a definite advertising policy. If you can spend $500 or a thousand or two thousand plan your campaign accordingly. Whatever it is plan it out and take time to spend it right. The advertising managers of the small newspapers tell me that you let them write your copy. It seems to be a question of filling space—not selling goods. If you have more than one paper in your town select the one that reaches the homes. An evening paper of New York has a slogan which you and I can do well to remember: "One paper in a home is worth a thousand on the highway." I would rather have the Elgin watch advertisements reflect the rays of the old oil lamp in the living room than the sun's rays on a street corner. I never buy space in magazines with a large news stand circulation. It's the homes we are seeking. We must play a melody of dollars and cents upon the heart strings of the masses.

The jewelers all over the country are complaining because small space does not pay, and it is no wonder, considering the way it is used. Small space once in a while will never pay, but small space in every issue of your paper will have a trade-building power that will result in more profitable customers.

I have found retail jewelers who pay little or no attention to their advertising copy, either leaving it to the local paper or only changing the copy when they had time to write it. Don't neglect the greatest feature of your promotion campaign. Set aside a certain hour in the morning and write your advertisement with the same care that you use when buying your goods.

As it stands to-day, the average consumer enters a jewelry store with the bargain idea in her head. She virtually sells herself the goods at a reduced price. This law would put every man on a firm footing. The price, the quality, the manufacture or the reasons for selling could not be misrepresented by anyone. Each would get a good profit and the consumer would learn that the jewelers were in as legitimate a business as the grocery store on the corner.

Don't describe watches, bracelets, cut glass and silverware with circus adjectives. Use small words and short sentences. A pause after a short, convincing argument has a greater selling power than a whole paragraph of description. If advertising could be written in words of one syllable your business would grow faster.

The story is told of a man who wished for years he might hear Daniel Webster speak. His wish was gratified late in life, and, in telling about it afterward, he seemed to be amazed that he understood every word the great man said. You will find the people will talk about your store if they understand every word of your advertisement.

Let your customers be your first thought when writing advertisements. Select the strong and timely points of your goods and present them first. You must talk to the point. Your sentences must say something.

Did you ever stop to think that a number of people every day read your advertisement for the first time. This illustrates the law of impression. Each advertisement must be written with this in view. The man who is a stranger will not read between the lines; he will judge you and your store by the impression created by your advertisement.

Make your advertising creative; make two customers where only one existed before. Talk to the people in language they understand. When you're fighting competition study your competitor's methods. Nine times out of 10 he is familiar with yours and is striking your weakest point.

I believe in organization; I believe in the work the organized jewelers are trying to do, the reforms that they are bringing about, the stand they are taking to promote the business of the legitimate jeweler. It is going to be a long fight and a hard one. A hundred hindering trifles hang to the coat-tails of every great undertaking, but with the right co-operation they can be used as a spur to greater activities in place of a hindrance to present accomplishment.

The position of the retail jeweler to-day is not unlike the old-time farmer. He took a sack of grain under his arm and went into the field, and with one splurge scattered it broadcast and went back home and waited for the harvest. It came in time, but only here and there a head of grain appeared among the grass, and the crop just allowed him to eke out an existence.

To-day the farmer plows his field; he harrows it and he rolls it. Great industries supply the best fertilizer; then the ground is ready for the seed, which is drilled into the soil in regular rows. Every seed is made to count. The modern farmer does not wait for the crop. He cultivates, and removes weeds from the growing grain. If it is a dry season he waters it. In short, every effort is made to make the work count. What is the result—a great field of full-grown grain—harvests that are making the farmer America's wealthiest citizen.

Mr. Retailer, you are the merchant farmer. Your territory is your field; the study of conditions your preparation. Sow your advertising seed well; make every booklet, advertisement and window display count. When your people begin to show interest it is but the growing grain in the field of business. Keep after them; cultivate their desires; help them to grow. The result will be a harvest of dollars.

Your fellow merchants in other lines are observing these simple laws of advertising and sales. "Go thou and do likewise."

The Philadelphia Art Metal Co., Camden, N. J., has been incorporated to manufacture metal novelties and specialties with a capital of $50,000. The incorporators are David M. Patton, Jacob J. Staley and Albert W. Staley, all of Camden.

At the invitation of the Advertisers' Club of Louisville, Ky., advertising managers from various parts of the country assembled, Wednesday, Thursday and Friday of last week, in Louisville, at the fifth annual convention of the Associated Advertising Clubs of America. The speakers included some of the most prominent and noteworthy advertisers in the United States.

C. DORFLINGER & SONS

36 MURRAY STREET

NEW YORK

Hand-Made Blanks only. Cut, engraved and etched glass. Light, medium and heavy stemware, tumblers, etc. . . .

Pacific Coast Agent—A. I. HALL & SON, INC., Jewelers' Building, San Francisco.
Canadian Agent—JAMES A. PITTS, 179 St. James Street, Montreal.

The Bergen Cut Glass Co.

Manufacturers RICH AMERICAN CUT GLASS



Peleus" No. 805. Soap Box.

Within the next thirty days our 1909 Catalogue will be ready for distribution. We would be pleased to have your application on file for one of them.

New York Salesroom - 38 Murray Street
Chicago " - 131 Wabash Avenue
San Francisco " - 709 Jewelers Bldg.

The J. D. Bergen Co.

MERIDEN, CONN.

JEWELERS' SHOW CASES



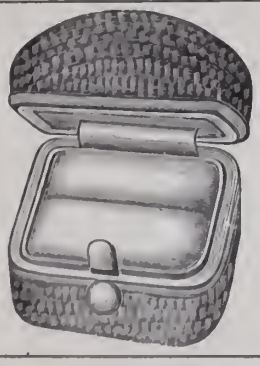
Our Small ROSEWOOD MOULDING STEEL LINED CASE. We Challenge the World to Produce a Better Case.

F. C. JORGESON & Co.

159 to 167 ANN ST., CHICAGO

Makers of all kinds of
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h Rhyton and Other Drinking Vessels of the Ancients.

By Charles A. Brassler.

IE Greeks were not over-fond of the pleasu es of the table. The real meal l only long enough to satisfy hunger: entral point of the festive banquets the symposium, or the drinking revels, ened by cheerful converse, music or icry. The tables were cleared away, als washed with fragrant soap and liba- offered to the divinities of sociability health. The guests reclined on couches le the cup went merrily round. The of manifold forms and materials; most frequently of clay, beautifully painted, but also of silver, electron and gold. The heroes of Homer put great value in splendid drinking vessels. Among the treasures found by Dr. Schliemann in the second city of Troy were cups of gold and electron, on in the shape of a boat with broad projections on each side. The golden drinking cups of Mycene and Amyclae, among them the cup with the capture of the bulls, ar the finest metal work which has come to us from that age. With the Romans luxury became degeneracy. Golden cups were covered with gems, so that Pliny



RHYTONS, GRAECO-PERSIAN, FROM THE LOUVRE, PARIS.

t crater, or bowl, of metal or clay held mixed wine and water, sometimes hot. etimes iced; and youthful cup-bearers d it out with long-handled *kyathos,* ne pitcher-shaped *œnochoe,* and filled the ets. The best throw of the dice de- d the choice of the ruler of the feast. master of ceremonies. He fixed the s of procedure, which were governed strict usage, dictated punishments for r violation, and arranged the order of ts and songs. The drinking began with cate little cups, which required careful ing, but larger ones soon followed, ch must be emptied in one draught to health of the right hand neighbor.

he drinking vessels of the ancients were complained, "We drink from a mass of jewels; we cover our cups with emeralds, and please ourselves, for intoxication's sake, with holding all India in the hand; the gold is only an accessory."

One of the oldest forms of drinking vessel, perhaps an imitation of the bottle gourd, was the two-handled *carchesion,* moderately curved inward at the sides. The *cantharus,* on a high foot, was dedicated to Dionysius, while the *skyphos,* shaped like a cup, was the drinking vessel of Heracles. The *kylix* was shaped like a champagne glass, except for the two handles, the *phiale* had no foot, but was a shallow vessel without handles and had bosses in the center.

The drinking horn was a favorite vessel at feasts. The hollow horns of the ruminant animals are certainly along the oldest forms of drinking vessel, but the Greeks thought it a barbarous custom to drink out



SILVER RHYTON, B. C. 500.

of the horns of animals. Aeschylus had the Pauhaeber drink out of silver horns with gold mouthpieces; and at the banquet given by the Thracian Seuthes to Xenophon, the wine was tasted for the Greeks



WINE CRATER.

in horn. From the horn the refined taste of the Greeks made the *rhyton,* a curved vessel in the shape of a horn, ending in a point with a nicely modeled animal's head. According to this head the rhyton had its different names of "vulture," "lynx,"



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"donkey," "horse," "boar," "elephant," etc. Bulls' heads was the most common, having probably some connection with the worship of Dionysius.

There were different ways of drinking from the rhyton. When the symposium was well under way the order would be



OENOCHOE.

given to "empty the rhyton," and the contents were drunk at one draught, from the wide opening, after the fashion of the bar rooms. But it had sometimes also a small opening at the point, through which the wine could be drunk in a delicate stream, as shown in a Pompeiian painting. Or the



CANTHARUS.

drinker could hold the full rhyton and fill the delicately balanced phiále from it.

Soldering, Welding and Brazing.

(Resumé of a lecture by NOEL HEATON, B.Sc., before the Central School of Arts and Crafts, London.)

(*Continued from issue of Aug.* 18.)

SOLDERING.

THE lecturer than turned to the practical side of soldering, and said that a very important point was that the surface of the metals must be quite clean. Two pieces of glass, slightly powdered with dirt, were again used as an illustration, and it was pointed out that the first thing necessary was to remove any dirt from the surface. But that was not enough. In the case of most metals the tendency to combine with oxygen now came into play. Such metals might not combine very easily at the ordinary temperature of the air, but directly heat was applied, they at once began to combine. The effect would be that a film of oxide would be formed on the surfaces of the two bodies to be joined, which would act just as if the metals were covered with a film of dirt. That had to be got over, but how? There were two ways. First, if they could get some material which combined with the oxygen more readily than did the metal, this other substance would take away the oxygen and leave the metal clean. That process was called reduction. Suppose they took a compound of carbon: that would take the oxygen away from the metals. They could not use carbon itself, because being a solid, its presence would be just as troublesome as that of the oxide itself, but they could get compounds of carbon that melted when they were heated. Tallow and resin were used for the purpose. That was all right for such metals as lead or tin, because they were low down in the scale, and were not easily oxidized. When they came to such metals as iron, however, carbon was not strong enough. If they tried to solder two pieces of iron with tallow as a flux, they would find it would not work. That was because the tallow had no more tendency to combine with the oxygen than had the iron. They then fell back on another process, which acted in quite another way. The oxide formed in a sort of skin on the surface of the metal. If that was melted as fast as it formed, it would, of course, run away, leaving the joint free for the solder to run in. One could use for this purpose such a substance as chloride of zinc, made by dissolving zinc in hydrochloric acid (or to use the workshop phrase by "killing spirits of salts"). This salt melted at a very low temperature (262 degrees Centigrade, or 500 degrees Fahrenheit), and had the useful property of dissolving metallic oxides. So now they had got over the difficulty with the metals that could be reduced, and also with those that could not. But suppose they wanted to braze anything, or to solder an article which was to be enameled and required a very hard solder. In that case chloride of zinc would not do, and the reason was that its boiling point was 710 degrees Centigrade (1,300 degrees Fahrenheit), and as brazing solder only melted at somewhere about 1,500 degrees Fahrenheit, it would, at the temperature required for the brazing, boil away like so much water. It melted the oxide all right, but when subjected to great heat, boiled away and left it behind again. But, fortunately, they had another substance in borax, which only differed from a very soft sort of glass in being a definite chemical compound. It was easily melted, and dissolved the oxides in the same way as the chloride of zinc. When using a very hard solder, they could use a little glass if they liked. It was quite possible to use water glass as a flux for soldering at high temperatures.

SOLDERING ALUMINUM.

With reference to the special case of soldering aluminum, the lecturer said that it had never been satisfactorily solved how this could be done. Aluminum was not affected by oxygen, and they would therefore think it was easy to solder. But it remained bright from quite a different reason to nickel and silver. The reason it remained bright was not really because its affinity was weak, but exceptionally strong. When the surface of aluminum was cut, it was immediately covered with a film of oxide, which, having the same expansion as the metal, did not flake off, but protected the surface from further oxidation again, and being colorless and transparent, the bright metal was seen through it just as in the case of lacquered brass. That oxide would not dissolve, and it could not be reduced, it was always in the way, and formed a film over any surface desired to be joined, and that was why it was almost impossible to solder. Passing on to consider the process of welding, Mr. Heaton reminded his audience that he had already mentioned that it only differed from soldering in that the two metals to be joined were united without the intervention of a solder or by using strips of the metal itself as solder. Of course, in the ordinary process of welding, the metals were heated until soft, and then hammered together, borax being used to remove oxidation in the manner already described. Of course, that could only be done in the case of fairly heavy work, and not for delicate or intricate operations, and it was only applicable to metals like wrought iron, which did not melt suddenly, but passed into a soft plastic state on heating.

OXY-ACETYLENE WELDING.

Through the kindness of the British Oxygen Co. he had been able to show them in actual operation a new process of welding, which he thought should prove capable of extensive application in art metal working. It consisted in heating the metal locally, where the joint was to be made, to a very high temperature, so that it fused and ran together, forming an absolutely homogeneous joint. This was accomplished by means of a flame produced by burning together oxygen and acetylene gas in a specially constructed blow-pipe. A temperature of about 6,000 degrees Fahrenheit was produced, at which wrought iron ran like water, and an additional advantage was that the flame formed a reducing atmosphere, owing partly to the large amount of oxygen required for the combustion of the acetylene, which was a compound consisting of equal proportions of carbon and hydrogen. No flux was necessary for the welding, therefore, as oxidation of the metal was entirely prevented.

Any metals could be welded by this process, the only difficulty being with such metals as copper. The reason of that was that a very high temperature was required at one place without affecting the other parts. If they were working upon a very large article, there was always a tendency for the heat to move from one part to another before it melted the desired portion. The difficulty was very great in the case of copper, because of its great conductivity for heat. As had been shown in a previous lecture, the conductivity of copper as compared with iron was as 76 to 13. Platinum, for the same reason, was easy to weld, because its conduction was low.

THE END.

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WORKSHOP NOTES AND QUERIES

Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2326.—**Silvering Inside Glass Tube.**—*I wish to coat the inside of a glass tube with silver. Kindly tell me how to proceed.* S. I.

ANSWER.—The following formula will do the silvering the inside of a glass tube. There are two solutions, A and B. A consists of 10 grammes of Rochelle salt in a liter of water. B consists of five grammes of nitrate of silver dissolved in a liter of water. Add, gradually, three grammes of strong ammonia, so that the precipitate at first found is dissolved. Add enough water to make one liter. Mix equal parts of A and B. The glass should be perfectly clean and at a temperature of 25° or 30° C. Fill the tube with the mixed solution and let it remain for 30 minutes, and the deposit will be complete. This is serviceable not only for glass tubes, but the same mixture may be applied to flat pieces or bowls.

QUESTION No. 2327.—**Turning and Working Jet.**—*What kind of tools must be used to turn and work jet?* T. A.

ANSWER:—The tools used for turning jet are beveled from both sides like a turner's set of wood chisel, only they are held with the edge horizontal and scrape rather than cut. Their edges are very thin and keen. A small gauge, also beveled from both sides, is used for roughing out. For polishing use first fine emery cloth, then charcoal dust and soft soap on a flannel. Finish in the same, only adding more soft soap. Sometimes rottenstone on the hand or flannel is used as a finish. No heat is required.

QUESTION No. 2328.—**Method of Bronzing Plaster.**—*We have several plaster casts that we want to bronze to a brownish color to match a clock we have in stock.* B. & P.

ANSWER:—To bronze plaster proceed as follows: (1) Boil linseed oil with so much caustic lye until a soap, clearly soluble in hot water, is produced, which is diluted with warm water. Into this fluid pour a dissolved mixture of four parts of sulphate of copper and one part of sulphate of iron as long as a deposit is produced, which is filtered out, washed and dried. (2) Also boil 3,000 parts of linseed oil with 750 parts of litharge. Filter it hot off the undissolved litharge and melt in the fluid 750 parts of the precipitate obtained from No. 1, together with 1,000 parts of wax. If the plaster casts are impregnated they will assume, after polishing, a fine color of brown-green bronze.

Owing to the death of Louis Frobish, Chesworth, Ill., the business will be discontinued.

Simplified Electroplating for Jewelers.

(Written expressly for THE JEWELERS' CIRCULAR-WEEKLY by "R. B.")

(*Continued from issue of Aug.* 18.)

PREPARING GOLD-PLATING SOLUTIONS.

WHILE all kinds of plating solutions are purchasable in the market, ready made, it is nevertheless our earnest desire to thoroughly treat in these columns of the making and preparation of all kinds of plating solutions, so that those who followed the previous issues may be thoroughly versed in every branch of the art of deposition of metals by the electro-plating process.

In purchasing ready-made solutions, or what are known as plating salts, one often finds oneself in the position of buying a "cat in a bag." Especially is this true in the case of gold chloride, salts or solution. One is frequently totally blind as to its intrinsic value. But the financial consideration is a mere side issue. What is of paramount importance is the indispensable knowledge as to the contents of the plating bath. For it frequently happens that a solution does not yield to the wishes of the operator. It may deposit too slowly or too quickly, too light or too dark in color, hard or brittle.

The operator is called upon to set matters right. Is it necessary to add metal, gold or silver, as the case might be, chemicals or water? To decide these questions intelligently with a reasonable degree of certainty, it is absolutely necessary to know the contents of the bath, so that the operator may add that in which the bath is deficient. This the operator cannot know unless he prepared the solution himself and is fully and intimately acquainted with its component parts. Thus it is readily seen what an advantage it is to prepare plating solutions in one's own establishment, instead of buying same in the open market.

For the above reasons the following directions are given for the making of plating solutions:

ROMAN COLORING SOLUTION.

Take three pennyweights of fine gold, 14 karat, rolled very thin. With a pair of scissors cut them into very small pieces. The smaller the pieces the sooner they will dissolve by the acid to be added. Place the cut-up gold in a porcelain capsule or china dish, add one part of nitric acid and two parts of hydrochloric or muriatic acid; mix well and allow to stand a few minutes. Having permitted the solution to rest, place the dish over a very slow flame, as it will be found that the heat will accelerate chemical dissolution of the metal.

Care should be taken to place the dish containing the gold and acids under a flue or chimney to carry off the fumes, as their inhalation is very injurious to health. When the gold is completely dissolved into a liquid, turn off the heat and permit the solution to cool and rest for a few minutes. When cold add very carefully, at first only drop by drop, strong water ammonia—26 per cent. Violent effervescence should be guarded against to prevent waste and loss of the precious metal. The addition of ammonia should be continued slowly until the acid is incapable of effervescence—in the language of the trade, until the acid is "killed."

It will be noticed that upon the dissolution of the gold by the heated acid the solution remained transparent, but that after the addition of the ammonia it will become a thick yellow paste. In this condition it should again be allowed to stand a few moments in order to complete neutralization. That done, a small quantity of hot, clean water should be added and well stirred. It should now be poured into a porcelain funnel lined with heavy gray filtering paper. Several quarts of hot water should be run through, thus giving the gold chloride a thorough washing in order to completely separate the chemicals from the gold chloride.

Since what has happened to some may happen to others, forgetfulness being common to all, should the operator forget to remove the capsule from the heat, the acid being all expelled and the operation at an end, the gold will become reduced to the metallic state, which can readily be ascertained by the mass acquiring first a yellow and next a dark brown or bronze tinge. In such a case it will be necessary to add a very small quantity of the acid originally employed, in the same proportion, and the metal will again instantly become dissolved. The operation of filtration being performed as indicated, two quarts of water should be heated to the boiling point; one ounce of cyanide of potassium should be dissolved in this hot water. The chloride of gold should be placed in the hot cyanide water and well stirred until the chloride becomes perfectly dissolved and the solution becomes clear and transparent.

If a sediment forms on the bottom, pour off the gold solution in a bottle and add a small piece of cyanide to the remainder and stir well. It will then be found that the sediment has entirely disappeared. This latter part of the solution should be kept separate from the first, for the reason that the sediment might have contained a small proportion of silver. The latter solution should therefore be used for preliminary plating. The first solution is now ready for use. This preparation is an excellent solution for what is known as Roman coloring, the color frequently adapted for diamond ring mountings, neck chains, watch movements, clock ornaments, etc. A little yellow prussiate of potash may be added to obtain a deeper hue of yellow. In using this solution a fine gold anode should be used—24 karat. This solution should be used warm.

PREPARING GOLD SOLUTIONS.

The dissolution of metallic gold for the gold-plating bath may be accomplished

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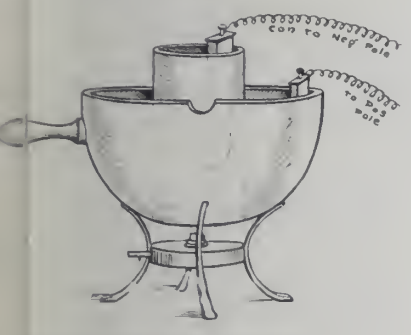
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Workshop Notes Department.

y ie following economic and convenient roc.s.

Hit three quarts of water to the boiling oin in a china capsule. Dissolve therein nc unce of chemically pure cyanide of ot.ium. Four one quart of this cyanide lun into a tubular porous cup, such as tquently used for electric batteries. p ous cup measuring from about five s inches in height and one and one- to two inches in diameter should be pved. This cup should be placed in the capsule.

[solution in the capsule and that of orous cup shou d be at a level. An onal half ounce of cyanide of potas-



VESEL FOR DISSOLVING METALLIC GOLD.

(above illustration shows a china capsule, in s placed the porous cup containing a strong solution. A copper or carbon plate in the which a wire is attached is connected to c or negative pole and a gold strip in the is connected by wire to the carbon or pole. This arrangement is to be maintas shown until the gold strip is dissolved t solution contained in the capsule, which is ated.

should be dissolved in the cyanide n contained in the porous cup. It e noticed that the solution in the cup her in cyanide than the solution in the dish. This is done for the reason he solution in the china dish, as will appear, is to form the gold-plating and free cyanide in the gilding bath tendency to yield an undesirable pale An excess of cyanide of potassium solution contained in the porous cup ave no deleterious effect, as it is not used for the plating bath, and its le strength facilitates conductivity of lectric current, thus accelerating the olution of the metallic gold.

strip of copper or carbon attached by e to the zinc or negative pole, known cathode, is to be placed in the porous hile a strip of fine metallic gold is to ached to the positive or anode pole. should be taken not to immerse the r wire along with the gold, as the will dissolve with the gold, thus ren- the bath impure. For this reason um wire is preferred, as platinum is ingly slow in dissolving and will give the gold attached to it without being in the least affected. During this s the solution in the capsule should ntinued warm.

will now be seen that while the arment remains in action, whether a ic battery or an electric dynamo be the copper in the porous cup draws from the gold anode and into the cyanide contained in the capsule, while deposition of the gold upon the copper or carbon in the porous cup is checked by the cup itself, thus resulting in the dissolution of the gold in the cyanide solution contained in the capsule. After the gold is completely dissolved the cup is raised from the capsule and its contents used up with old gold or copper solution, while that of the capsule will contain the fine gilding or coloring solution. This process is one which claims but little attention, and takes care of itself after preliminary preparation, and is therefore the most economical process. The resultant solution is to be used warm when plating.

A gilding solution which may be employed both for electro-gilding and gilding by immersion—that is, by simply dipping the article to be plated into the solution, the article having first obtained the necessary preparation, is made as follows:

Reduce six pennyweights of fine gold to chloride as described previously. Dissolve the chloride in two quarts of hot water containing one-half ounce of pure potassium cyanide.

Stir well until this solution is absolutely clear and the sediment disappears. In a separate vessel heat two quarts of water to the boiling point and first dissolve therein 12 pennyweights of phosphate of soda and add thereto three pennyweights of bisulphate of soda and stir well. Allow the solution to cool; when slightly warm, mix this solution with the gold solution first prepared, and after moderate stirring allow it to rest for an hour, when it will be ready for use. This solution, it will be noticed, renders a very pleasing deep color when used for electro-gilding. A lighter color may be obtained when used for simple immersion. This solution is especially adapted for gilding brass clock parts, watch movements and cheap jewelry. When used for plating by immersion it should be heated almost to the boiling point. When not in use the solution should be kept well covered and free from dust.

It may be well to remark that satisfactory tints can be produced only as long as the solution continues rich in gold, and therefore should not be worked to exhaustion. This is true of all metal solutions, irrespective of the metal of which it is made.

To prevent impoverishment and to avoid demetalization it is suggested that gold anodes be used, and not platinum, so as to replenish the bath during the plating process.

It was at one time regarded as an extravagant method, as the gold anodes thin out and disappear, while the platinum anodes last for a long time. But this fallacy was soon realized, for it is far costlier to replenish the bath by additions of gold chloride.

PREPARATION OF PLATING SOLUTIONS.

It frequently happens that the jeweler or watchmaker has occasion to do nickel plating. Especially is this true in reference to such articles as brass watch cases, spectacle frames, watch movements and bicycle parts. It is therefore deemed necessary to treat of the preparation of nickel solution and nickel plating.

Compliance with the following directions will give one a splendid working nickel bath:

Dissolve in one gallon of water moderately heated 2½ pounds of double nickel salts of ammonia; the water should not be allowed to boil, as it will evaporate the ammonia it contains, which is indispensable.

To facilitate dissolution it should be well stirred, or the salts may be placed in a perforated earthen basket, suspended on a wire to the side of the tank or jar containing the solution.

In another gallon of warm water dissolve one pound of single nickel salts of ammonia. When the single salts are dissolved add one ounce of boracic acid and stir well.

That done, mix the separately prepared solutions and give them a thorough stirring; allow to stand for about a day, when they will be ready for use. A current strength of about three to four volts will give a good adhesive deposit of uniform thickness.

This solution will deposit nickel on iron and steel directly, no previous copper plating being necessary. On brass and copper it will readily deposit a nice white coat of nickel of lasting quality. When a heavy deposit is required the article should first be well cleaned. The surface must be free from grease or stains of any kind.

The article before being immersed in the nickel bath should be plunged into hot caustic potash for a short while, and upon removal quickly dipped into fresh running water.

If the articles to be plated are of brass or copper they should be similarly treated, and before placing them in the bath they should be quickly run through cyanide water, which has the tendency to remove any formation of oxidization or discoloration from the surface of the articles to be plated.

Immediately upon removal from the cyanide bath the articles should be quickly plunged into fresh running water to remove cyanide. The article thus treated is now ready for the bath. When placing work to be plated into the bath you should proceed with haste. The entire body of the article should be submerged without delay and hastily connected to the cathode, for the reason that the bath contains a considerable quantity of sulphuric acid. Oxidization will set in at once, and thus prevent a cohesive deposit—a situation which should be carefully guarded against.

(To be continued.)

Nathan Mendlow, of Mendlow Bros., 36 Central Square, Lynn, Mass., narrowly escaped death by drowning, a short time ago, after having been thrown into the water, as a result of the capsizing of a boat, in which he was standing. He was rescued by M. R. Connelly.

The Paducah Jewelry & Optical Association is the name of a new organization which has been formed in Paducah, and is composed of jewelers and opticians. The officers are: President, M. Steinfeld; vice-president, W. M. Warren; secretary, H. H. Boyson, and treasurer, J. L. Wanner. A meeting of the association is scheduled to take place to-day, Aug. 25.

H. J. HOOPER,

New York's Undisputed Leading Jewelry Auctioneer

Don't be led into the mistake of negotiating for the services of an auctioneer who will send a substitute to conduct your sale.

Substitutes are wholly incompetent makeshifts who work more mischief than good. Fifty per cent. of this auctioneer's commission goes to the substitute, the other fifty per cent. to the man he represents — *the one you really employ, but don't get.*



I conduct all sales personally, never under any circumstances sending a substitute to represent me.

My charges are conservative, your interests are fully protected, your stock quickly disposed of, and a satisfactory profit on the sale assured.

Write, wire or telephone me for dates and particulars.

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We Do Our Own Smelting

CASTINGS Gold, Silver, Bronze, Bra German Silver, Copper and Ir
L D.TEL. 2072 L. Supply Jewelers, Silversmit Die-makers, Mould-makers, etc. Bronze Forces Ba Bronze and Iron Shells for Die-cutting Machin Cast Iron Hub for sinking in Steel Dies. Chandeli Undercut Work. Statuary.
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Refined, profitable labor. Competent men als in demand. We teach it thoroughly in as m months as it formerly took years. Does a with tedious apprenticeship. Money earned w studying. Positions secured. Easy terms. S for catalogue. Address

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All qualities of Gold and Silver, in Plate, Square and Round Wire, Rolled to any gauge.
We are selling fine gold for $1.04 per dwt. which we guarantee to be government assay bars.
Small rolling for the trade.

ALL QUALITIES OF GOLD AND SILVER SOLDER

We buy Old Gold and Silver

16 Maiden Lane, New York

PATENTS

Procured promptly and properly in all countries. Also trade marks and designs.

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220 Broadway, New York and Washington, D.

The Long Awaited Has Arrived



At last a satisfactory Watch and Clock Oil can be obtained. One which will hold its lubricating efficiency which will not gum—which will not evaporate—which will not become rancid or discolor—which will not corrode the pivots—which does not contain a trace of acid. The solution of the watchmaker's difficulty has been found in

Fulcrum Watch and Clock Oil

Never has any product met with such immediate success as FULCRUM OIL.

ARE YOU USING FULCRUM OIL?

If not, you are one of the few watchmakers in this country to-day who are not. Jobbers will tell you that the sales have been enormous, and they will tell you that every man who has tried it, has re-ordered. It's the only Watch and Clock Oil ever known which is absolutely free from acid, AND WE CAN PROVE IT.

35c. PER BOTTLE For Sale by all Jobbers $3.75 PER DOZEN



A POSTAL TO THE FACTORY WILL BRING YOU A SMALL SAMPLE BOTTLE FREE OF CHARGE

FULCRUM OIL COMPANY - - Franklin, Pa., U. S. A.



Beautifully adapted for the jeweler's stock and show case display—the New Pocket Edition Gillette Safety Razor is becoming an important feature in the best retail jewelry stores.

The demand over the retail counter is astonishing. Every old Gillette user wants the New Pocket Edition and it makes new friends at sight.

The set consists of handle and blade box, either triple silver-plated or 14-k. gold-plated. The pocket case is of gold, silver or gun metal — plain polished or richly engraved in Floral or Empire designs. It is so neat and compact that it will fit like a card case in the waistcoat pocket or slip into the side of a travelling bag — *the blades are fine.* Prices, $5.00 to $7.50.

For the special use of the jewelry trade, the Gillette Company has designed a tray lined with purple velvet, size of the regular watch tray—contains wells for twelve razors. These trays are made in various hardwood finishes to match the store fixtures and are shipped free of cost with the initial order for a dozen razors. Aside from the sales of the razor, the business in blades is a steady income for a store.

Two additions to the Gillette line this season are the Gillette Brush—a brush of Gillette quality, bristles gripped in hard rubber; and the Gillette Shaving Stick—a soap worthy of the Gillette Safety Razor. The stick is enclosed in a sanitary nickel box: both soap and brush are packed in attractive cartons. They will be welcomed by Gillette users everywhere.

Write us for full information. Get our suggestions on popular assortment. Talk to your jobber about it.

Canadian Office:
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GILLETTE SALES CO.
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Gillette Safety Razor
NO STROPPING NO HONING

QUALITY FINISH



The
"PERFECT ONE PIECE"
COLLAR-BUTTONS

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To avoid delay, use local address, 32-43 Gold Street

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THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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11 John St., Corner Broadway, New York.

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41st Year. WEDNESDAY, SEPTEMBER 8, 1909. Vol. LIX., No. 6.



The Michelin Aviation Trophy, by Roussel.

(*See Text on Page* 63.)

ALVIN SILVER



FLANDERS PATTERN

One of our choice productions in Sterling Silver Flat Ware.

A substantial, massive looking pattern of the Colonial style at moderate price.

A pattern sufficiently ornate to relieve the severity of plainness without being too fancy.

Made in bright finish and French grey, in the full line of ounce goods, fancy pieces and cutlery.

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Silversmiths
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TRADE MARK



You are sailing in the right direction by having a well assorted line of

Fahys Gold Filled Watch Cases

in stock.

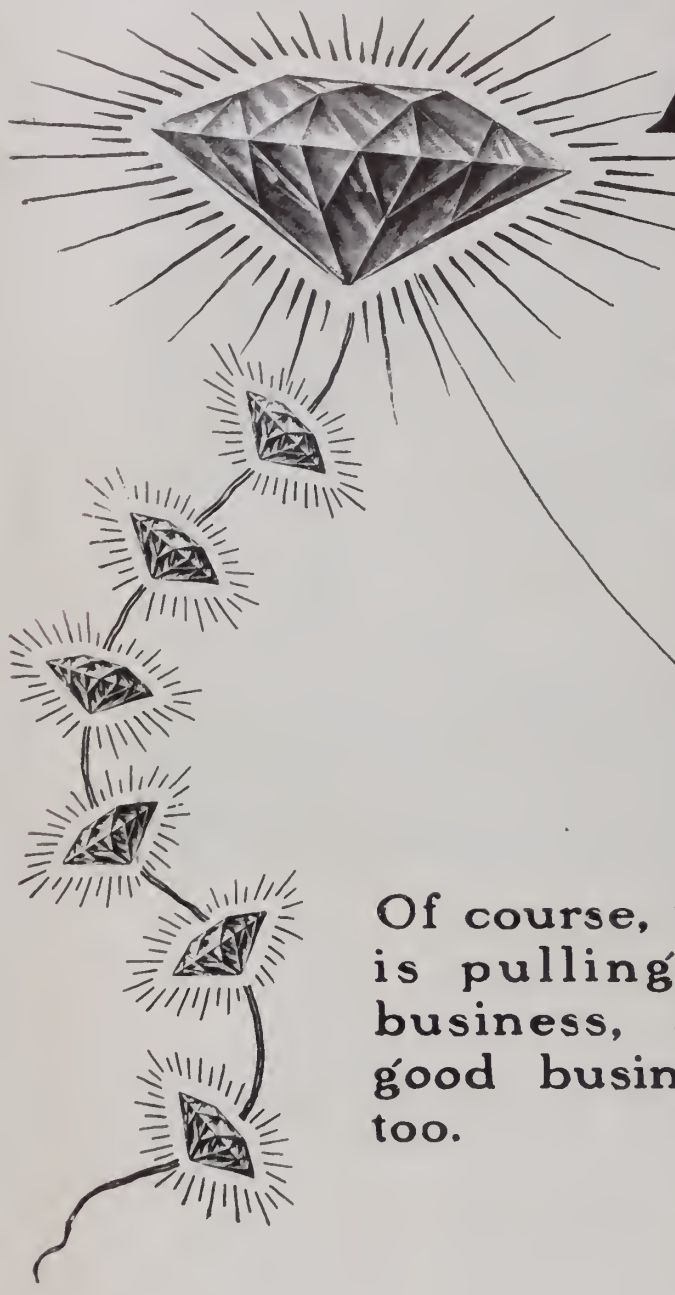
So many styles and designs to choose from that every taste can be suited.

Why not buy the best?

All made with our patent one-piece pendant, eliminating all solder. This patent is controlled by us exclusively.

JOSEPH FAHYS & CO.

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Pulling in Business

By offering your customers diamonds of our cutting you can show diamonds that stand you only the actual cost of production, plus our modest profit

Of course, that is pulling in business, and good business, too.



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Diamond Cutters

Importers of Rubies, Emeralds and Sapphires

2 Maiden Lane, Corner of 170 Broadway NEW YORK



THE PRIZE RING

Cupid is the acknowledged champion in this ring.

Our ring is the acknowledged champion of all the wedding rings.

Buy the best wedding rings—rings of our manufacture, and be sure of perfectly satisfied customers, and at no additional expense to you, for our rings cost no more than inferior ones do.

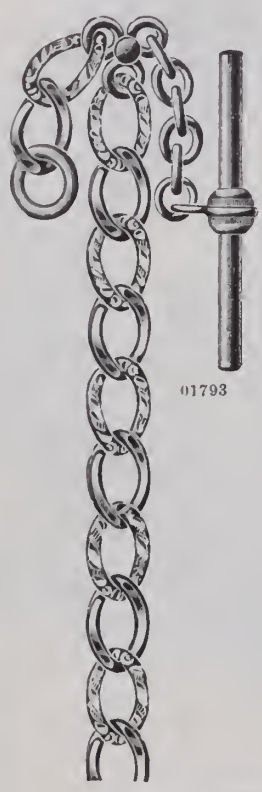
J. R. WOOD & SONS

Wedding Ring Makers

2 Maiden Lane, Corner of 170 Broadway, NEW YORK

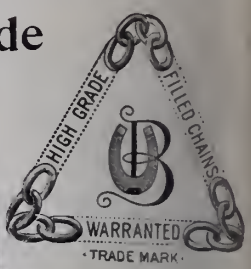
S. O. BIGNEY & CO.

Makers of the Celebrated High-Grade Filled Gold Mirror-Finish Chains

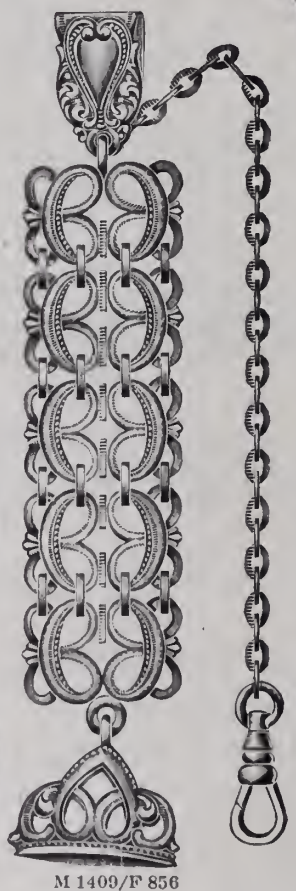

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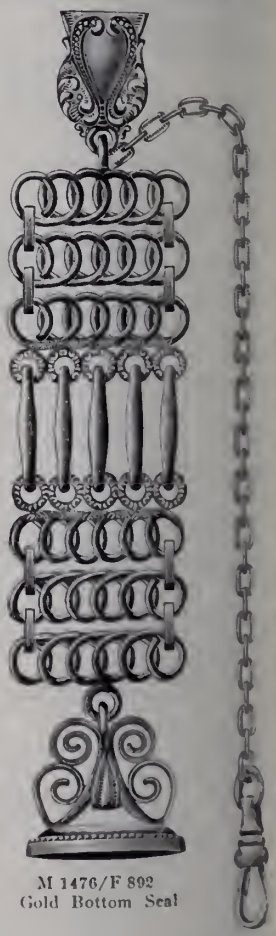

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M 1409/F 856

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M 1476/F 892
Gold Bottom Seal



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Send for our new Catalogue

OFFICE AND FACTORY
Attleboro, Mass.

We sell the Wholesale Trade only

NEW YORK OFFICE
3 Maiden Lane



Belcher ring as received with a badly worn.



How the same ring looks when stone is reset without new claws. Stone is not secure and point is below inside of ring.



How we splice settings and solder in new claws; seams do not show and rings are as perfect as when originally made.



How ring looks with new claws and stone securely reset. Entire ring is finished like new.

When we tell you that we have received as many as 75 diamond rings in one day for new claws and settings, you will not think us extravagant for using a full page in THE JEWELERS' CIRCULAR to exploit this feature of our business, but will wonder if you are getting your share of claw work.

99 out of every 100 owners of diamond rings willingly pay $1.50 to $5 for new claws or settings on their rings, but would not buy new mountings for $5 to $25.

It is worth while to familiarize yourself and your employees with this work, as it is one of the important little things that help to make your business profitable.

WENDELL & COMPANY

The firm that did much to change the repair end of the Retail Jewelry Business from a source of worry and dissatisfaction to one of pleasure and profit.

47 John Street
New York

TWO WONDERFUL SHOPS

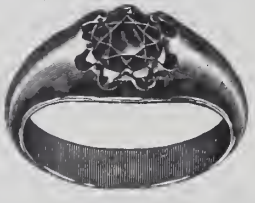
256 Madison Street
Chicago



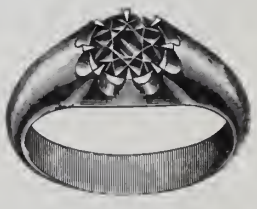
Tiffany ring as received with worn off claws. Stone cannot he reset, as it would he too low to look well and the point would come below the inner circle of ring.
(See cut No. 2 of flat belcher.)



How same ring looks with new claws and stone securely reset. Entire ring is finished like new.



Oval Belcher ring as received with claws badly worn. Stone cannot be reset, as it would be too low to look well and the point would come below the inner circle of ring.
(See cut No. 2 of flat belcher.)



How same ring looks with new claws and stone securely reset. Entire ring is finished like new.

THE PRICES QUOTED ABOVE FOR NEW CLAWS AND SETTINGS ARE SUBJECT TO OUR CATALOGUE DISCOUNT.

WE CAN PUT NEW CLAWS AND SETTINGS ON MOUNTINGS TAKEN IN TRADE AND REFINISH THEM SO THEY WILL BE AS GOOD AS NEW.

WE RETIP CLAWS AND MAKE NEW SETTINGS FOR CLUSTER MOUNTINGS SO THEY ARE AS GOOD AS WHEN ORIGINALLY MADE, AT PRICES THAT MAKE IT ADVANTAGEOUS FOR THE OWNERS TO HAVE THIS WORK DONE.

Carrying no diamonds in stock, entering and tagging each piece of diamond jewelry as received, then giving to each workman but one ring at a time, which is returned before he receives another, prevent any possibility of diamonds being exchanged while in our possession.

New Official Emblem Perfected

B P O E



B P O E

Features:

Red characters on dial.
Characters well proportioned.
Prominent nose.
Head in correct position.
Royal Elk Purple Enamel.

SEND FOR SAMPLES

These goods are not sold through jobbers.

THE CHAS. M. ROBBINS CO.

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New York Office: 17 Maiden Lane

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We Make Goods That Sell

There is always a demand for a nice

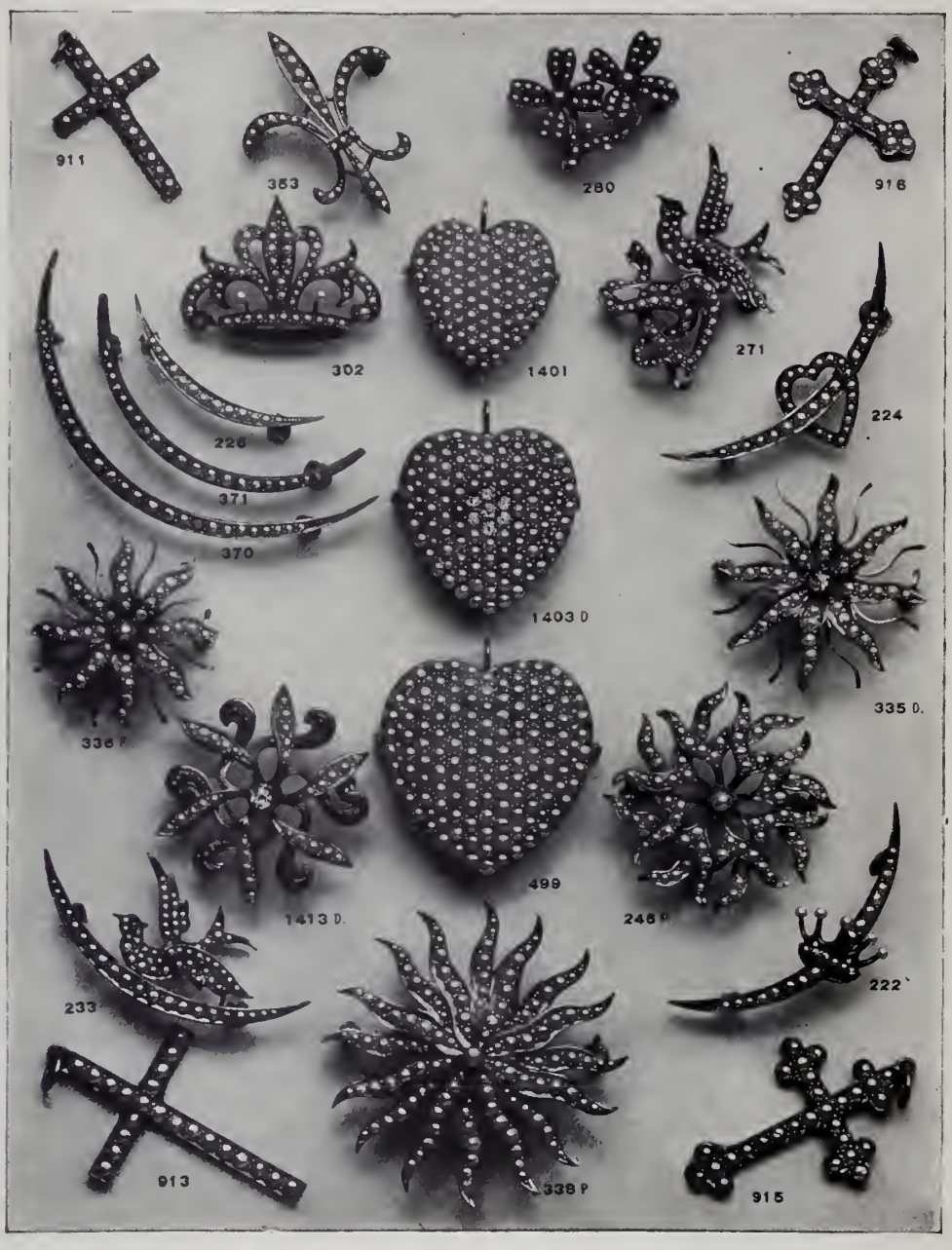
Pearl Paved Heart

or a well-made, attractive

Sunburst

We use only first quality pearls.

Workmanship and Finish are absolutely beyond criticism.



Our Jeweler's Catalogue for 1909

Your Name Only Appears.

Do not place your order until you have heard our plan. WE DO NOT COMPEL YOU TO BUY ANY GOODS. The nominal price of the catalogue is five cents.

Look for

Our Trade-Mark

The Keller Jewelry Mfg. Co.

64 Nassau Street - - - New York

Factory, 251 N. J. R. R. Ave., Newark, N. J.

The

DUEBER-HAMPDEN

Watch Works

CANTON, O.

If You are a Retail Jeweler and Contemplate Using Catalogs, It Will Pay You to Write Us for Samples and Particulars



ITZ P. LILJEDAHL

Used our Catalogs since 1905

We call your attention to testimonials received from satisfied customers, who will use our Catalogs again this year

BRADDOCK, Pa., Feb. 11, 1909.

THE ARNSTINE BROS. COMPANY,
Cleveland, Ohio:

Gentlemen—In answer to your favor of the 8th, take pleasure in testifying to the efficacy of your Catalogs, this being my fourth season with your house. They are real business getters.

I also take pleasure in complimenting you on the splendid line of merchandise you handle in connection with your Catalogs, and for the exceptional fairness with which you treat your customers.

Assuring you that I will be with you again this year, I am, Very truly yours,

FRITZ P. LILJEDAHL.

DUNKIRK, N. Y., Feb. 14, 1909.

THE ARNSTINE BROS. COMPANY,
Cleveland, Ohio:

Gentlemen—The Catalogs you made for me last Fall did good work. They got many customers which I could not get any other way. Without the Catalogs our holiday business would have been only about half what it was.

From now on I will continue to use them. They are O. K. Yours truly,

FRANK F. STAPF.



F. F. STAPF

Used our Catalogs in 1908



STORE OF H. J. KUECHLER, STOCKTON, CAL.

STOCKTON, CAL., JULY 29, 1909.

THE ARNSTINE BROS. CO.,
Cleveland, Ohio.

Gentlemen: The holiday trade did not prove as good as last year owing to failure of crops, low prices and other unfavorable conditions in our locality.

However, I am positive that fully one-half of my holiday business should be attributed to your Catalogs, as other jewelers in this city had a very much larger falling off in sales.

Will state that I am a firm believer in Catalogs and will continue that mode of advertising.

Respectfully,

H. J. KUECHLER.

The Catalogs sent out by this firm since 1907 were made by The Arnstine Bros. Company

We are represented in every State in the Union. If you are interested in our proposition, and will notify us, our representative will take pleasure in calling on you and explaining our method.

THE ARNSTINE BROS. COMPANY

Originators of The Exclusive Catalog Method for Retail Jewelers

CLEVELAND, OHIO

Precious

OR

Semi-Precious Stones

In any Quality, Sizes or Shapes

If you want Goods at Prices that are Right and Goods

THAT WILL SELL

BUY

Himalaya Products

HIMALAYA MINING COMPANY

15-17-19 Maiden Lane, NEW YORK

London Paris Oberstein Boston Providence

"We never follow the Fashions, the Fashions Follow Us"

P&M

REG. IN U. S. PAT. OFF.

Always in Red

Frederick C. Kopf
Milton O. Kepler
Eugene F. Corwin
Josh. W. Mayer

Will visit different sections of the Country from now on, with an important and beautiful stock of Mounted Diamond Jewelry.

¶ Do not fail to view these stocks, as you will find them interesting and instructive. Letters will be addressed to our clientele when the stocks will arrive with our representatives at the different parts of the Country.

¶ In the meantime, we send goods on memorandum to responsible parties.

POWERS AND MAYER

258-260 FIFTH AVENUE, NEW YORK

LONDON
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CABLE ADDRESS "ON TOP," LONDON

"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES



"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES

As Handsome As Any Solid Gold Line On the Market.



As Handsome As Any Solid Gold Line On the Market.



Factory and Main Office,
LUDINGTON, MICH.

NEW YORK OFFICE,
37 and 39 Maiden Lane.

CHICAGO OFFICE,
701 Heyworth Building.



STAR WATCH CASE CO.

What the Watch is Saying



The Wadsworth Twenty-Year Case

IN TIME this bouncing boy will be a man. He will attain his majority. He will naturally change a great deal. There he *differs* from the Case he holds in his hand. It stays the same, seeing him through school and college days; for it's a

WADSWORTH 20-YEAR CASE

This Case will go with the best Twenty Years of his life. What a host of pleasant memories will hover round this watch-case! Likely he will be a jeweler, and push this Case. But you need not wait that long. Push it *now*. Guaranteed.

"Attains its Majority"

The Wadsworth Watch Case Co.

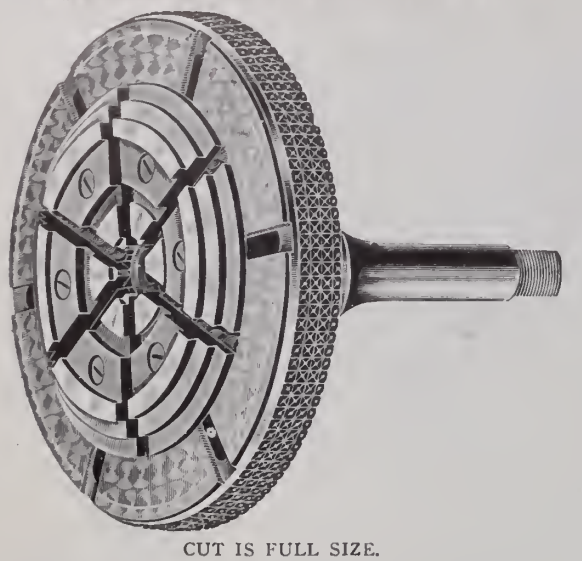
NEW YORK
17 Maiden Lane

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market Street

FACTORY: Dayton, Ky.

IMPROVED BEZEL AND WHEEL CHUCK No. 26



CUT IS FULL SIZE.

Larger capacity for holding work and improved construction.
Will hold wheels or plates from 3 mm. to 52 mm.
Bezels, rings, watch cases, etc., from 13 to 62 mm.
State name and size of lathe when ordering.

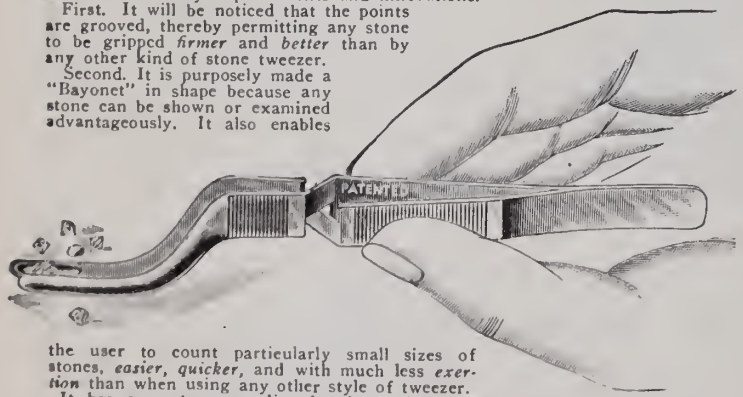
Price, Each, $9.00

Engelsman's Patent "Bayonet" Automatic Locking Stone Tweezer No. 119

The acknowledged superiority of this tweezer over any other of its kind is due to its many improvements and innovations.

First. It will be noticed that the points are grooved, thereby permitting any stone to be gripped *firmer* and *better* than by any other kind of stone tweezer.

Second. It is purposely made a "Bayonet" in shape because any stone can be shown or examined advantageously. It also enables

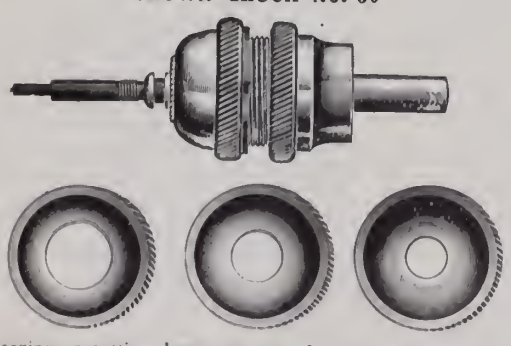


the user to count particularly small sizes of stones, *easier*, *quicker*, and with much less *exertion* than when using any other style of tweezer.

It has an *extra* part directly above the crossing points to permit the holder to examine the stone without fear of *releasing* it accidentally, which frequently occurs when using the ordinary style crossing tweezer.

Price, Each, $1.00

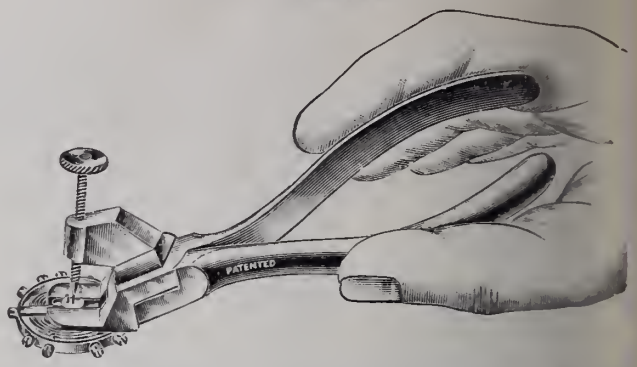
CROWN CHUCK No. 50



For enlarging or cutting deeper crowns of watch cases. A movable plug in the stem regulates the depth required for various sizes. Four caps of various sizes are supplied with each to hold crowns from small to large. Stem fits in No. 50 wire chuck.

Price, Each, $1.50

ROLLER REMOVER No. 60 (Patented)



A thoroughly efficient and quick acting Roller Remover. The work always plainly in sight. The roller is held in the grooved jaws of t pliers. The adjustable head which holds the screw is quickly brought in position over the staff and the most obstinate roller will instantly yie to the gradual pressure of the screw.

Nickel Plated, Each, $1.50

GRINDING OUTFIT No. 105



This outfit consists of:

1. Two interchangeable steel disc wheels, 3⅝" and 1⅝" in diameter
2. One interchangeable flexible leather disc wheel, 2½" in diameter.
3. One adjustable hollow spindle for holding the above disc wheels.
4. Eight different grade emery paper discs, 2⅛" in diameter.
5. Four carborundum paper discs of different grades, 2⅛" in diamete
6. Eight different grade emery paper discs, 4" in diameter.
7. Four carborundum paper discs of different grades, 4" in diameter
8. One clamping device for keeping discs flat, when not in use.

Price of Outfit No. 105, complete.....$1.
Separate small emery discs.....per doz.
" large " " ..... " "
" small carborundum discs..... " "
" large " " ..... " "

This new grinding device should find favor with the trade, being th oughly practical and complete for all purposes, such as grinding steel toc glass, enamel or any other metal or substance that can be ground w emery or carborundum. It is of equal value to the watchmaker, jewel optician, dentist, lock or gunsmith, platers and kindred trades. It will found much more economical than solid emery and carborundum wheels. assortment of solid wheels of twelve different grits would necessitate outlay of ten times the cost of this outfit, not taking into consideration t trouble of trueing up the wheels when worn or glazed.

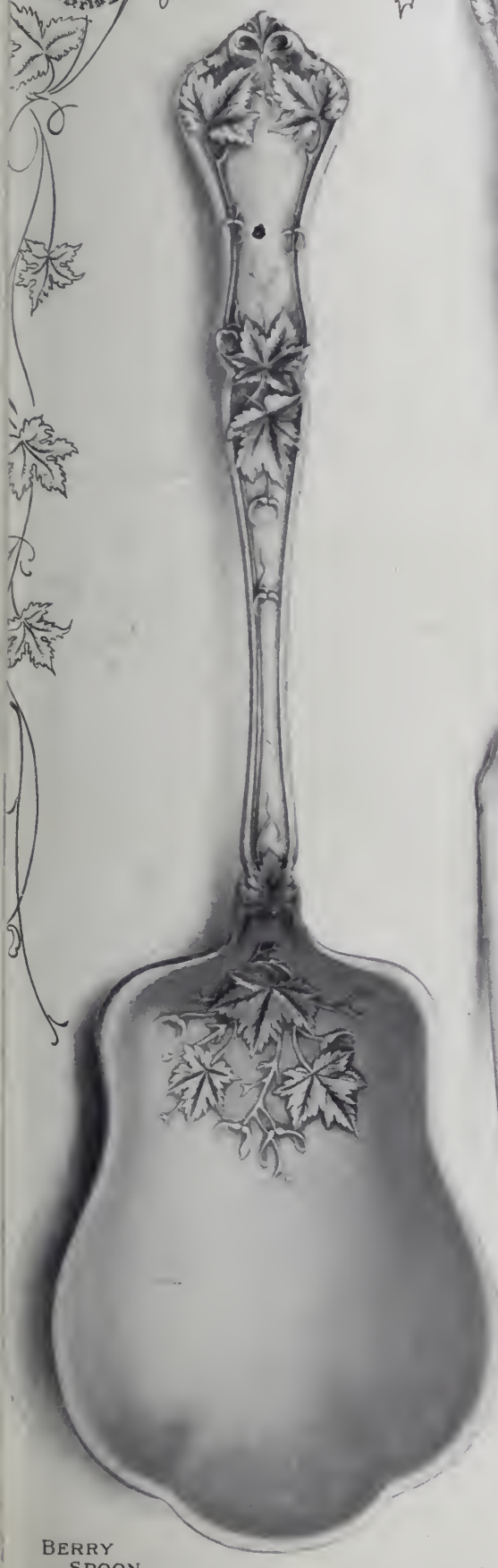
Full description and directions accompany each outfit.

For Sale by all Jobbers in the United States and Canada.

Edgewood

THE PATTERN THAT IS "DIFFERENT"

THE NAME ***EDGEWOOD*** *SUGGESTS COOL AND INVITING WALKS AND SHADY LAWNS. THE EDGEWOOD SILVERWARE IS JUST AS INVITING IN ITS SUGGESTION OF RELIEF FROM THE MANY ORDINARY DESIGNS YOU ARE SEEING EVERY DAY.*



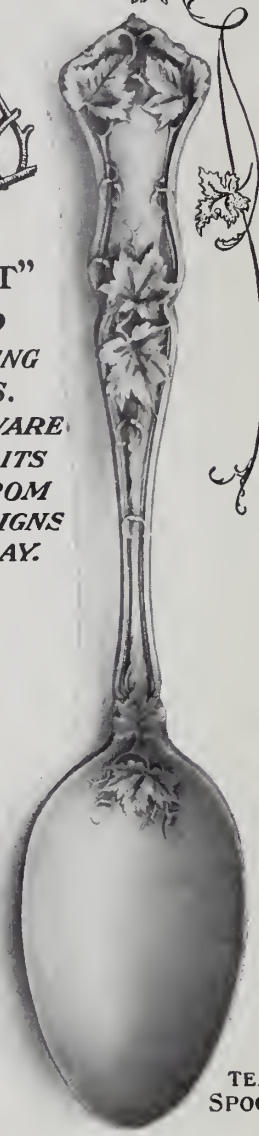
BERRY SPOON



MEDIUM FORK



GRAVY LADLE



TEA SPOON

ILLUSTRATIONS ACTUAL SIZE

THE LATEST DESIGN FROM

Simpson·Hall. — Miller — & Co.

INTERNATIONAL SILVER CO. SUCCESSOR

NEW YORK
CHICAGO
SAN FRANCISCO
TORONTO

SILVERSMITHS TO THE AMERICAN PEOPLE



Our regular goods are plated by the sectional process, which enables us to guarantee tha plated ware of our manufacture will withstand the hardest usage, and last for many years.

We carry a complete assortment of fancy pieces in each of the patterns illustrated. Th symmetry and splendid proportion of our designs satisfy the most discriminating tastes, whil the superior wearing qualities of our product make permanent customers.

Our handsome illustrated catalogue sent on request

SIMEON L. & GEORGE H. ROGERS COMPANY
Hartford, Conn.

FACTORIES: HARTFORD AND WALLINGFORD, CONN.

Advertising That Counts



N THE TWO following pages will be found a

COMMUNITY SILVER *and* RELIANCE PLATE

advertisement in four colors. In November this advertisement will appear in full color on the back cover of the "Delineator," "Designer" and "New Idea" magazines; reaching in these three papers over five million women. It will also appear in black and white in many other important publications.

This advertisement in color marks a radical departure from the ordinary. Moreover, its prominent cover position insures its being seen by millions of readers, while its strong buying appeal will make sales.

This is your opportunity. Take advantage of it. Carry RELIANCE PLATE *in addition to* COMMUNITY SILVER and increase your sales by connecting your store with *"Our Advertising That Counts."*

Order Now! *Ask your Jobber*

ONEIDA COMMUNITY, LTD., ONEIDA, N. Y.


Louis XVI Design
Wildwood Design



You can

Make your Gift fit your purse

COMMUNITY SILVER

The Best Plated Ware Made
6 Teaspoons, $2.00

or

RELIANCE PLATE

The New Low-Priced Plated Ware
Guaranteed for 10 Years
6 Teaspoons, 90 Cents

Either will make a beautiful and lasting gift. Many attractive designs at your dealer's. A wide assortment of pieces at proportionate prices.

ONEIDA COMMUNITY, LTD., - - ONEIDA, N.Y.

FOUNDED IN 1848

¶ ABOVE ADVERTISEMENT will appear in full color on the back covers of the November issues of the "Delineator," "Designer," and "New Idea" magazines. Also in black and white—together with other attractive Community Silver advertisements—in many important magazines.

A Clean-Cut Selling Proposition



OMMUNITY SILVER,

is the best quality made. It sells readily and our restricte price on it insures good profit to the dealer who carries i In fact, Community Silver is the ideal Jewelers' line. Bu

RELIANCE PLATE

fills a long-felt need of the Jewelery trade—a thoroughly reliable, popul priced plated ware at the lowest cost, offering consumers who cannot affor Community Silver the greatest possible value.

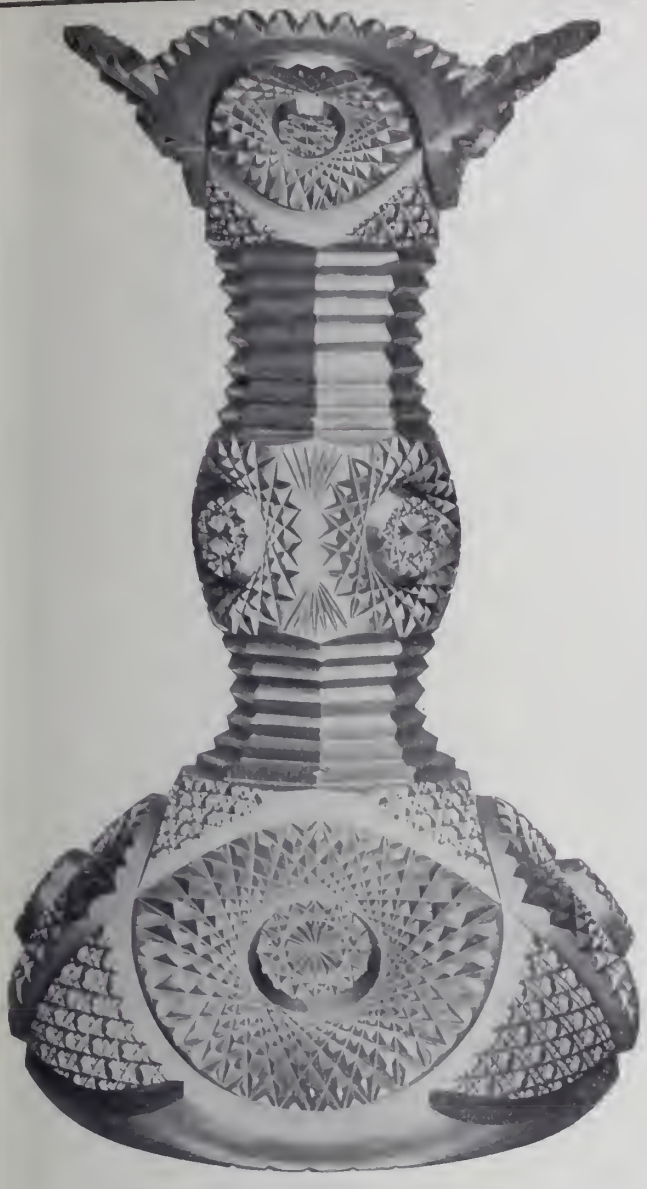
Through years of extensive advertising Community Silver has becom known to every consumer in the country. Reliance Plate, now advertise with Community Silver, has immediately profited by this wide celebrity, an by the Oneida Community's well-known reputation for honest values.

¶ Moreover, the Dealers' profit on Reliance Plate is the same as o Community Silver, and is absolutely protected on both lines.

With saleability, satisfaction and profit assured, the dealer who carri RELIANCE PLATE *in addition to* COMMUNITY SILVE has a complete and clean-cut selling proposition.

Order Now!

ONEIDA COMMUNITY, LTD., ONEIDA, N. Y.



Cut Glass

produced by our factories is the best grade of American Rich Cut Glass that can be made by highly skilled workers. A visit to our warerooms will be to your interest. The out-of-town dealer is invited to make his headquarters here.

Below we print a list of our factories producing fine

Silver Plate
AND
Sterling Silver

The newest and most popular patterns made in these factories are shown here in great variety.

INTERNATIONAL SILVER CO.

WAREROOMS:

18-22 John Street
(Subway Entrance)

9-19 Maiden Lane

FULTON SUBWAY STATION

NEW YORK

FACTORIES:

THE BARBOUR SILVER CO.
THE HOLMES & EDWARDS SILVER CO.
MERIDEN BRITANNIA CO.
THE MERIDEN CUT GLASS CO.
1847 ROGERS BROS.
ROGERS & BROTHER.
ROGERS, SMITH & CO.
WILCOX SILVER PLATE CO.
THE DERBY SILVER CO.
THE MERIDEN SILVER PLATE CO.
THE WM. ROGERS MFG. CO.
THE ROGERS & HAMILTON CO.
SIMPSON, HALL, MILLER & CO.
THE WATROUS MFG. CO.

GENERAL OFFICE: MERIDEN, CONN.



THE LAUREL

TRADE MARK
STERLING 1909

¶ The **LAUREL** pattern is now ready for delivery in the dozen, with the fancy pieces in process.

¶ Made on the popular MARTHA WASHINGTON shape.

¶ Decorated with a dainty **LAUREL** wreath, cut with the delicacy of hand engraving.

¶ Finished in light, medium and heavy weights at a very moderate price.

¶ In manufacturing **"THE LAUREL,"** every care has been exercised as to design, die work and finish—it is in every sense a Pattern of Class—but on account of slenderness of outline, proper distribution of weight, the most perfect factory and manufacturing facilities, it will be offered at the price of the cheap "ordinary" patterns now on the market.

¶ This is another Smith Pattern, designed to remain permanently in demand.

Frank W. Smith Company

Manufacturers of Sterling Silverware

GARDNER, MASS.



The Dorothy Vernon

A NEW **WHITING** PATTERN
IN STERLING SILVER FLATWARE

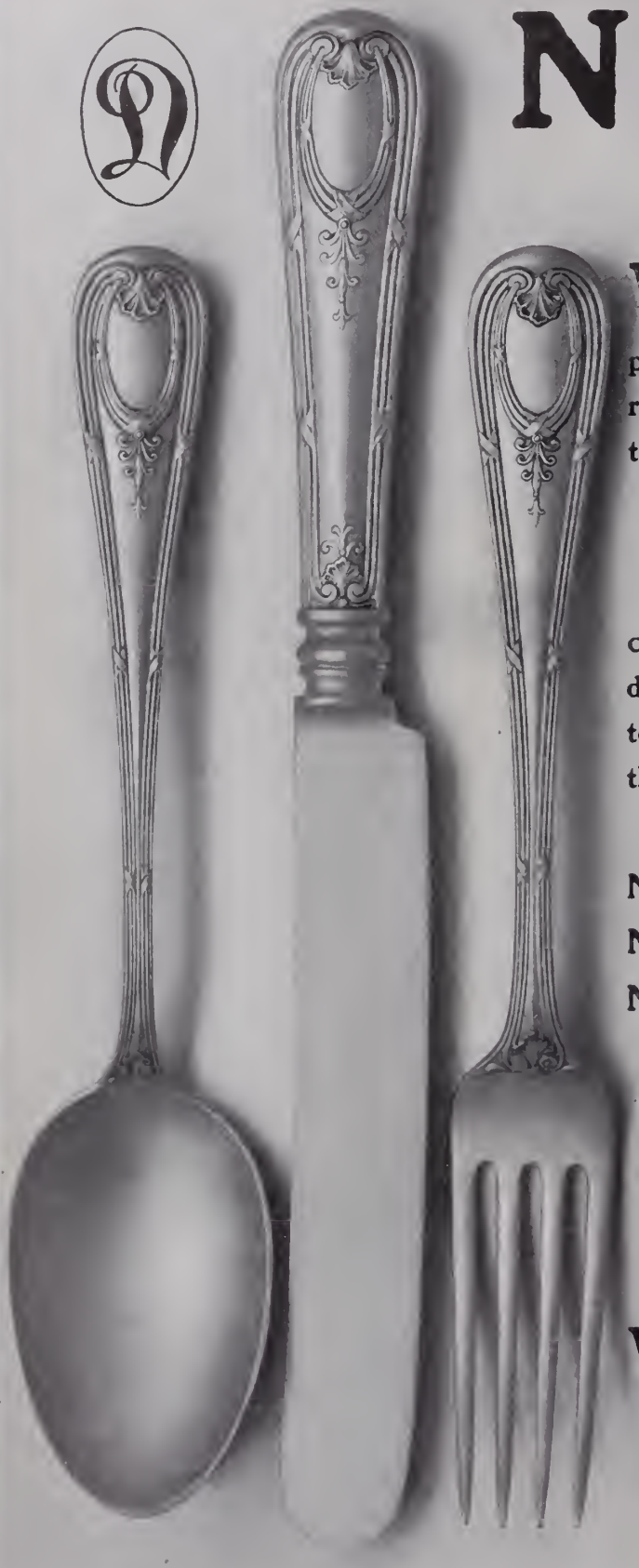
Made in the Complete Line—Dozen Work, Fancy Flatware, Cutlery—Now Ready for Delivery. Price Lists on Application.

IN its leading motive and the treatment of its details the new pattern is eminently suggestive of the English Renaissance designers of the 16th and 17th Centuries. It seems becoming therefore that it should be known by a name that not only recalls one of the most romantic episodes of the social history of that period, but is also intimately associated with the most significant existing example of English Renaissance Art and Architecture.

TRADE W MARK

THE WHITING MFG. CO.

SILVERSMITHS BUILDING
15-17-19 MAIDEN LANE
NEW YORK



Navarre

The William B. Durgin Co.

present for the consideration of the retail jewelry trade their latest pattern in flat-ware, the

"Navarre"

This pattern has already been commended as a grateful and timely departure from the simple thread patterns, although retaining, in a way, this popular feature.

Navarre is popular in price

Navarre is furnished bright or gray

Navarre—ready for delivery Sept. 15

"Navarre"

Send for Illustrated Price List

William B. Durgin Co.

Designers and Makers of

Wares in Sterling Silver

Concord, N. H.

New York
17 Maiden Lane

Boston
387 Washington Street

San Francisco
Chronicle Building

Ye Mount Vernon Pattern

MADE BY

ROGERS, LUNT & BOWLEN CO.

Silversmiths

GREENFIELD, MASS.

Write for Catalog



TRADE MARK R&L BCo STERLING

A fine setting enhances the beauty of the rarest and most costly jewels.

Likewise, a fine oak or mahogany chest makes a desirable setting for ye Mount Vernon pattern, a distinct Colonial gem.

We can furnish these chests to suit any combination desired.



EVERYTHING indicates the greatest demand for Fall and Holiday goods in the history of the trade. We advise buyers to place orders early as it is very difficult even now to get help in the factories. What will it be later?

We have the largest and most ideal line of

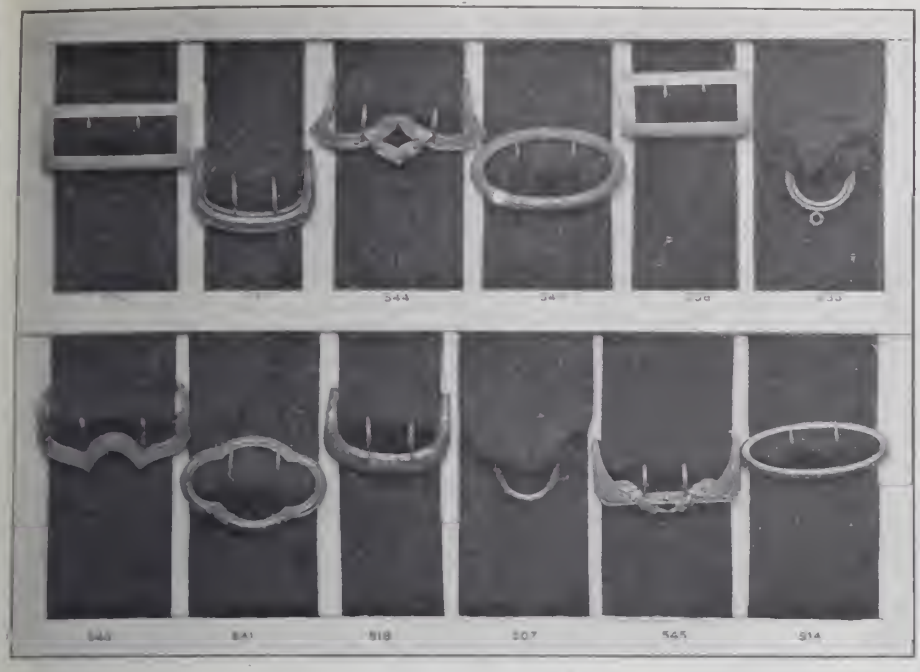
Jewel Cases, Clocks, Candles and Candelabra, Inks, Trays, Vases, Smoking Sets, Desk Sets, Paper Weights, Clock Ornaments, etc.

We challenge comparison in price or quality of goods.

The Brainard & Wilson Corporation

Main Office and Factory: DANBURY, CONN.

NEW YORK OFFICE: 621 Broadway, Room 531, in charge of Fred J. Foster



THE 10K LINE WITH A 14K APPEARANCE

ILLUSTRATIONS ONE-HALF SIZE.

When we originally conceived the idea

that 10K jewelry could be made to look and appear like the nicest 14K, we had in mind, particularly, that class of consumer, who has excellent taste, but a limited purse.

How successful we have been in carrying out this idea, is a fact well known to all high class retailers.

Hundreds of your customers like dainty, well made things, but cannot pay 14K prices.

Our line always pleases them, in price and design—and the excellent percentage of profit for you, will also please.

Send for Selections

KOHN & CO
CAMP & ORCHARD STS.
NEWARK N.J.
1K0



Some Good Selling Designs from Our Line

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

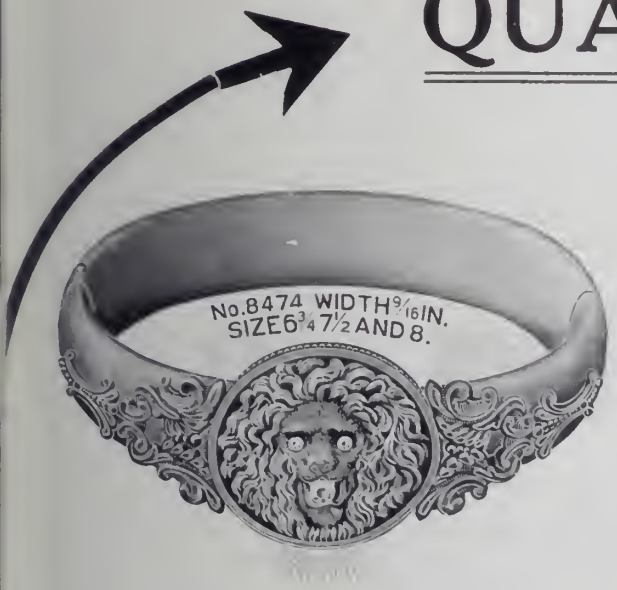
LONDON OFFICE
62 Hatton Garden

All roads lead to

FONTNEAU & COOK CO.'S

There's a reason and it's no secret

QUALITY!





Everything points toward a large volume of business the coming Fall and we are ready to meet the demand—we are always ready.

Our line is composed of nobby up-to-date designs and when placed before you you will ask no questions—you will purchase without hesitation. Why?

Because you will see collected together in one line the largest group of sellers you have ever before witnessed.

Our line is filled with life; we have no dead wood.

Factory: Attleboro, Mass.

NEW YORK: 15 Maiden Lane **CHICAGO: 1203 Heyworth Bldg.**

To the Jobbing Trade of the Country

Gentlemen: — Last February I purchased the entire interest of my partner, Mr. Herman T. Regnell, of Regnell, Bigney & Co.

I have reorganized the Company and will do business in the future under the firm name of The Allison Manufacturing Co., makers of high grade goods, and will sell the jobbing trade only.

We are making a most beautiful line, in choice designs, of Brooches, Dutch Collar Pins, Sash Pins, Link Buttons, Scarf Pins, etc., also an exquisite line of enameled goods, Cuff Pins, Combination Sets, etc., tastefully mounted on pads.

You will make no mistake if you give our representative a few moments of your time when he calls upon you.

JAMES ALLISON BIGNEY
For The Allison Manufacturing Co.

Our goods are guaranteed to give satisfaction



We stand back of every article we manufacture

The Allison Manufacturing Co.

ATTLEBORO, MASS.

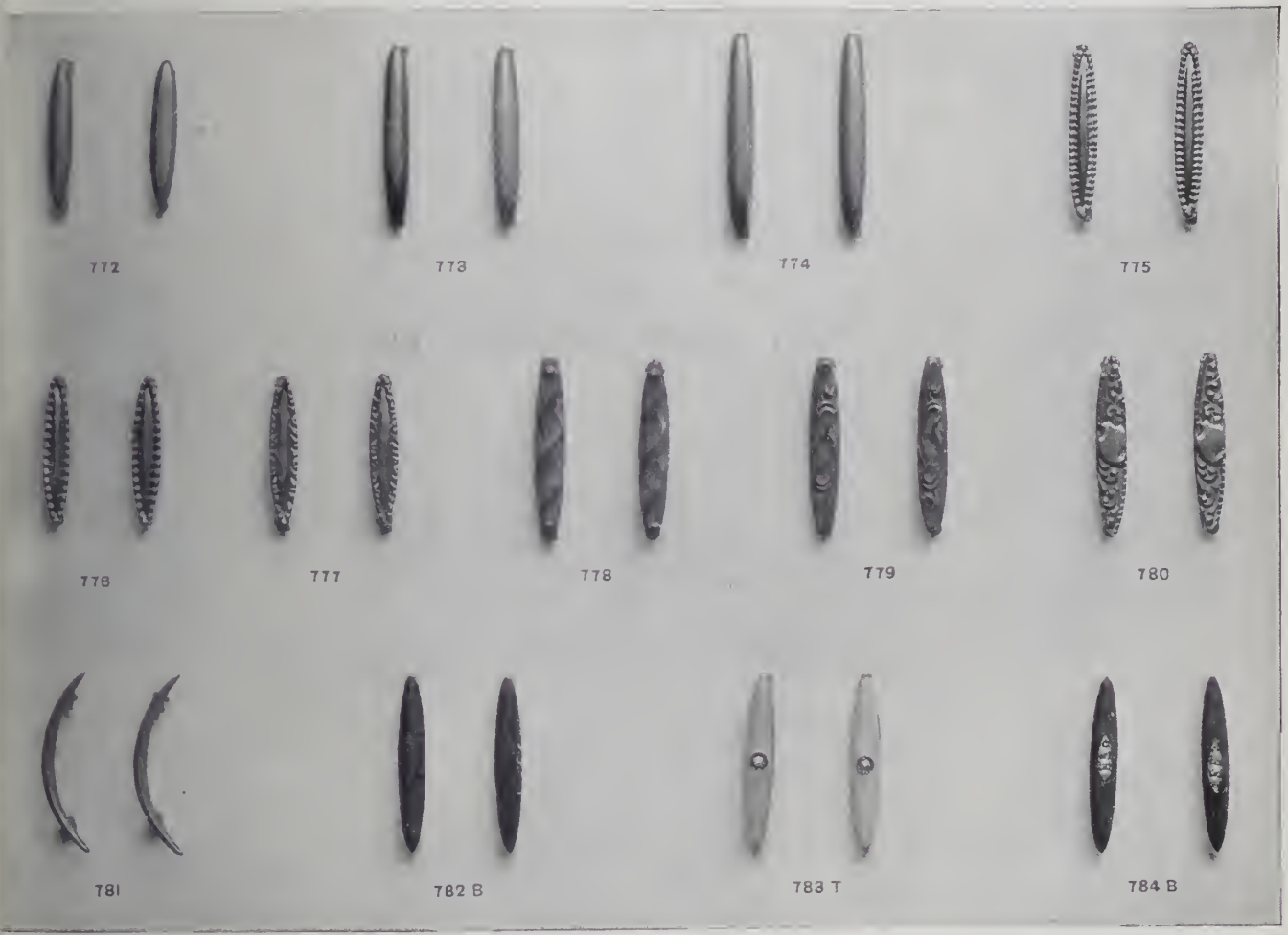
NEW YORK OFFICE
37 Maiden Lane

SAN FRANCISCO OFFICE
Van Ness and O'Farrell Sts.

CHICAGO OFFICE
1205 Heyworth Bldg.

Merely A Suggestion

IF you are not handling the Mauran line of Baby Pins, possibly it would be to your advantage to do so. Better look into it.
If you don't, we both lose.



Incidentally have a look at the largest line of 10K. Scarf Pins and Brooches in the market.

10 K
TRADE MARK
Since 1850

John T. Mauran Mfg. Co.

MAKERS OF

"The Representative Line" of 10K. Solid Gold Jewelry

New York: No. 3 Maiden Lane

PROVIDENCE, R. I.



We beg to call your attention to our extensive

Card Jewelry Line

consisting of medium priced

10K. Solid Gold Brooches, Scarf Pins, Baby Pins, Handy Pins, Ear Screws, Pendants, etc.

These goods are sold through the jobbing trade at very attractive figures. An examination and comparison will at once prove them to be ready sellers and profit makers in the stock of any jobber.

New patterns have been brought to a point of especial distinction, and all bear our mark of quality and reliability

O&B

It is our earnest desire to establish the same reputation for Finish, Originality, Quality and Reliability for this CARD JEWELRY LINE as is borne by our ring lines.

Samples will be cheerfully sent to jobbers and we heartily commend this line for a profitable business in 1909.



OSTBY & BARTON COMPANY

NEW YORK: 9-13 Maiden Lane. PROVIDENCE, R. I. CHICAGO: 103 State Stre

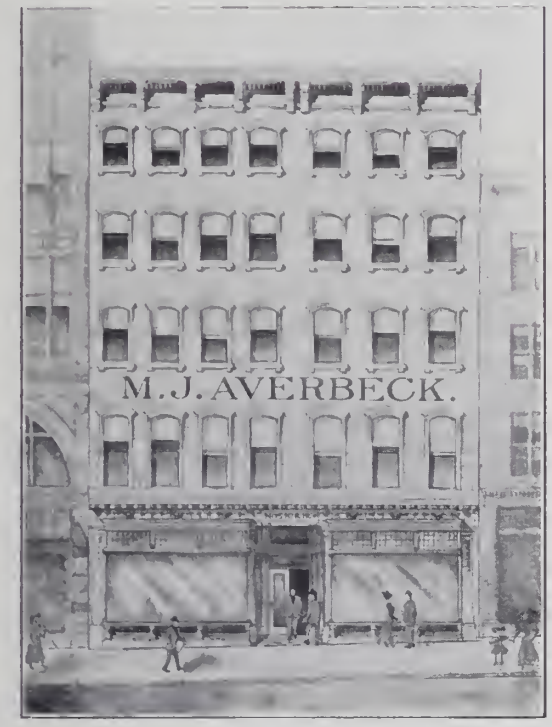
M. J. AVERBECK
Manufacturer and Importer
10-12 Maiden Lane, - New York

NO NEED
to scatter your orders for Jewelry among a dozen firms We can serve you in ALL THINGS

"All the Jewelry needs of the Retail Jeweler" as quickly, cheaply and well as the dozen put together

M. J. AVERBECK
Manufacturer and Importer
10-12 Maiden Lane, - New York

Remember
M. J. A. GOODS
SELL



VISITORS TO NEW YORK

To see the Hudson-Fulton Celebration will find our building a place of interest. The MANY DEPARTMENTS of Diamond and Precious Stone Jewelry, Silverware, Silver Novelties, Gold Filled Novelties, Cut Glass and Leather Goods contain beautiful and low priced lines which the Retail Jeweler is invited to inspect without any obligation to purchase.

M. J. AVERBECK
Manufacturer and Importer
10-12 Maiden Lane, - New York

NEW STERLING NOVELTIES
NEW VANITY PURSES
NEW MESH BAGS
NEW VEIL PINS
NEW SASH PINS
NEW BELT BUCKLES
NEW COMBS
NEW BRACELETS
NEW BROOCHES
NEW HAT PINS
NEW SCARF PINS
NEW WAIST SETS
NEW DUMBBELL LINKS
NEW NOVELTIES IN GOLD GOLD-FILLED STERLING SILVER

M. J. AVERBECK
Manufacturer and Importer
10-12 Maiden Lane, - New York

NOTICE!

No increase in prices of Mesh Bags on account of increase in tariff. We manufacture our Mesh at our Works at Plainville, Mass., by the latest improved machinery. We are not dependent upon imported Mesh or importers as other manufacturers are. You will not receive notices of increase in cost from us.

Buy only machine made mesh which is stronger,



smoother and better than hand made.

American made goods are the best. We are the only manufacturers using Mesh made by machines, enabling us to supply all demands promptly for any quantity.

WHITING & DAVIS CO.

7 Maiden Lane
New York

PLAINVILLE (Norfolk Co.), MASS.

103 State Street
Chicago

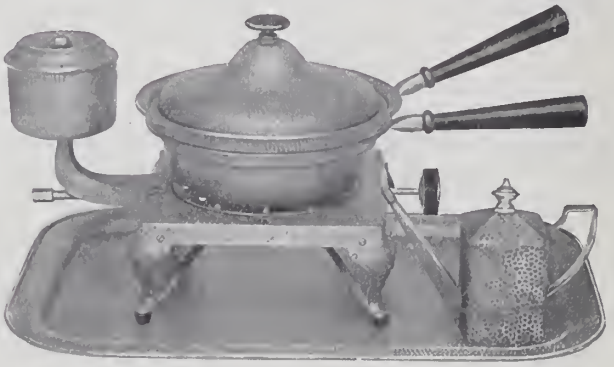
If It Burns Alcohol We Make It

A Commuter's Breakfast

HE is tied to a time-table, cannot wait to start the kitchen fire. His wife comes down, neatly dressed, sets the breakfast table with fruit, bread and butter, and then brings from the pantry a Sternau Alcohol-Stove outfit. This she places on the breakfast table and proceeds to get breakfast for her husband and children, in the quickest possible time, without the labor and dirt unavoidable with the use of a coal range.

The illustration shows one of the many Sternau Alcohol-Stoves she uses in preparing this simple yet nutritious breakfast.

We will furnish, without charge, handsomely printed booklets bearing your name and address, for distribution among your customers. Particulars and Catalogue No. 23 on request.



Another Distinctive Sternau Alcohol-Stove Outfit

No. 4013,672

Consists of Alcohol-Stove, Three-pint Chafing-Dish, Alcohol Flagon, and Oblong Tray, size, 14 x 22 inches. Made in Hammered Brass and Hammered Copper.



S. STERNAU & COMPANY

Makers of

STERNAUWARE

New York Showrooms
BROADWAY, COR. PARK PLACE
Opposite Post-office

Office and Factory
195 PLYMOUTH STREET
BROOKLYN, N. Y.



NOTHING BUT STERLING!

¶ **The Trade is cordially invited to inspect our goods either at our factory or at our New York Salesroom recently opened.**

¶ **Our designs are exclusive, artistic, rich in quality and of the best workmanship.**

¶ **Hand-pierced and engraved baskets and dishes (see cut) are featured this Fall.**

¶ **We are displaying a new and extensive line of French Roll Compotes, Grape Dishes, Plain and Fancy Sandwich Plates.**

¶ **The attention of legitimate jewelers is called to our new "Imperial" Flatware pattern, which will appeal strongly to the most conservative buyer.**



ROGER WILLIAMS SILVER COMPANY

Providence, R. I.

FACTORY: 101 Sabin Street, PROVIDENCE, R. I.

NEW YORK SALESROOM:
220 Fifth Avenue, Corner 31st Street, Room 809

FACTORIES

Birmingham, England Pforzheim, Germany

ERNST GIDEON BEK

European Jewelry and Novelties



Silver Mesh Bags and Purses
Dutch Silver—a Complete Line
Coral, Shell and Stone Cameos
Coral Necklaces, Drops, Buttons
Garnet Brooches and Bracelets
Gun Metal Novelties

Largest and Best Line of Mesh Bags
Attractive Designs and Right Prices

35 Maiden Lane, New York



The above advertisement appears in the leading magazines. Ask your jobber to show you these goods, or send direct to

ALVIN MFG. CO.

54 MAIDEN LANE - - - NEW YORK CITY



No. 5125

JULIUS WODISKA

Manufacturer of a General Line of Platinum 18 K. and 14 K.

Diamond Mountings

[illegible] JOHN STREET, NEW YORK

Ziruth-Unbreakable
GOLD AND PLATINUM CHAINS

Are cheaper than those that claim to compare in quality and much better than those of equal price.

Are stronger, more flexible, better finished, finer shaped links, more beautifully colored, more carefully soldered and inspected than any other chain on the market **and are so conceded by the trade.**

They are plump 10K. and 14K. as stamped and fully guaranteed.

Of what value is the stamping law unless you assay your goods? **We invite you to assay our chains.**

Chains, cheap in construction are dear at any price and therefore you cannot afford to use machine made chains in place of hand made chains.

ZIRUTH-UNBREAKABLE HAND MADE CHAINS

are the cheapest because they are the best constructed on the market.

Our prompt deliveries of orders are the wonder of the trade.

Write us at once and our representative will call or we will submit samples and prices.

We cater to the manufacturing and jobbing trade.

DO NOT CONFUSE US WITH ANY FIRM BEARING SIMILAR NAME.

HENRY ZIRUTH, Sole Manufacturer

Factory and Office: Murray and Austin Streets, NEWARK, N. J.

SALESROOMS:

9-11-13 Maiden Lane, New York 103 State St., Chicago, Ill. 704 Market St., San Francisco, Cal.

Engine Turned and Engraved Silver



No. 1522 E. T. Powder Paper Book

A most refined combination. A line that has been received with universal favor.

In this finish we are showing: Purses, gents' card cases, vanity boxes, powder books, cigarette cases, match boxes, eyeglass cases, pocket knives, buckles, etc., etc.

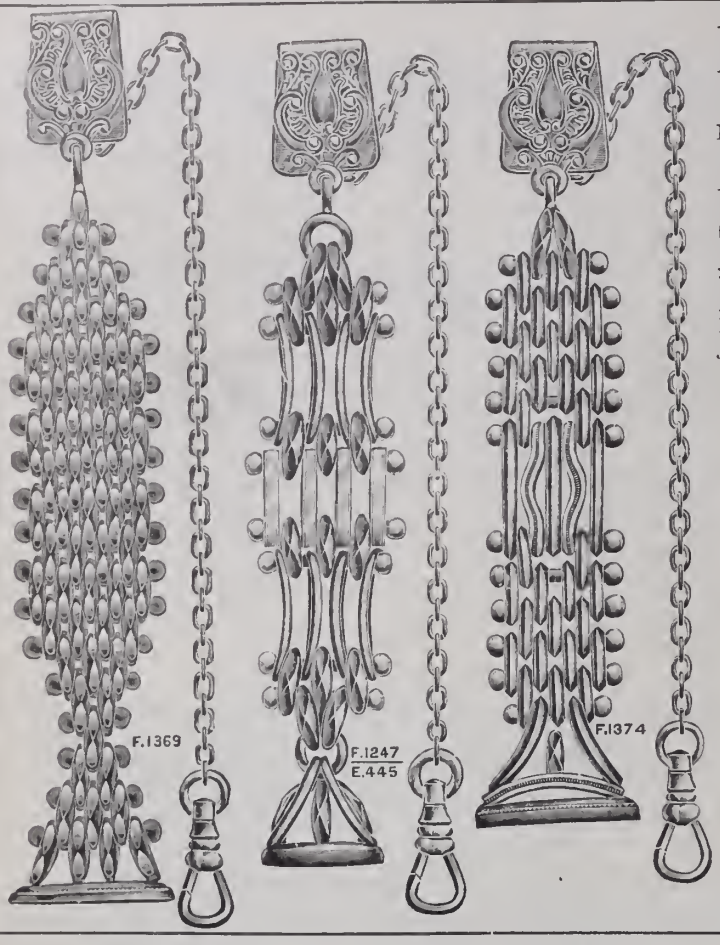
The illustration cannot possibly do justice to the beautiful sheen and finish of the original. The goods must be seen to be appreciated. Ask our travelers to show you the line.

ESTABLISHED 1861 **R. BLACKINTON & COMPANY** Trade ~~B~~ Mark

New York Salesrooms: 15-17-19 Maiden Lane

JEWELERS :: SILVERSMITHS

FACTORY: North Attleboro, Mass.



BATES & BACON

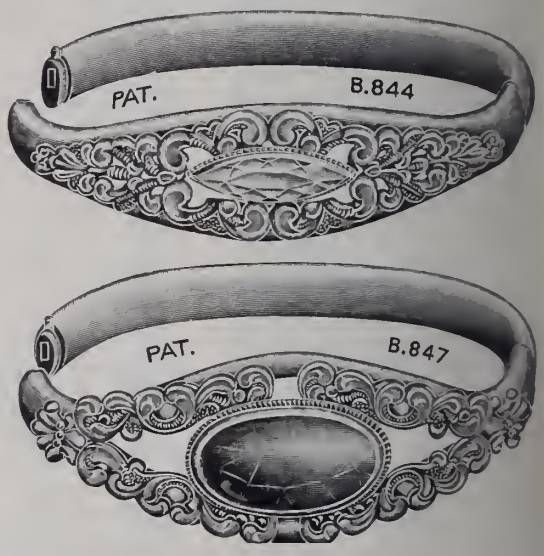
ATTLEBORO, MASS.

New York: 9 Maiden Lane Chicago: 103 State St

Makers of High Grade, Gold Fille

Chains, Lockets and Bracelets

Amethyst and Topaz are the fashionable stones this season. W have some fine new designs in bracelets set with these stones Just look at them, they are worth while.



Birth Month Lockets



July brings Poppies "steeped in sleep"
To you who July birthdays keep.
A Poppy locket checkmates strife
And brings to you a happy life.



Pond-lilies in the water blue
Are August born as well as you.
Would you be free from every care,
A locket of Pond-lilies wear.

Enameled in beautiful floral designs.

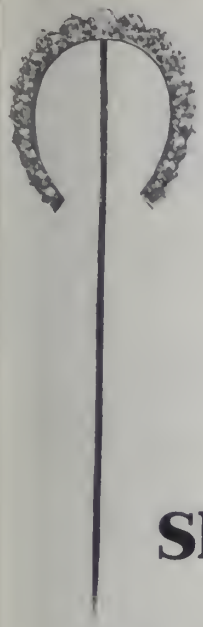
$\frac{1}{10}$ gold—solid gold joints.

TRADE MARK

Wolcott Mfg. Co.

71 Peck Street, PROVIDENCE, R. I.

New York Office, 14 Maiden Lane







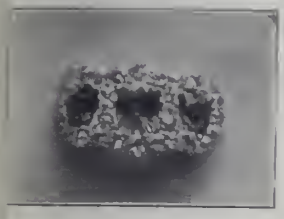
FOR QUICK SELLERS IN DIAMONDS

Wait for Our Representatives with our Beautiful and Attractive Line of

SHOWY, SNAPPY AND SALABLE

DIAMOND JEWELRY (Exclusively)

At Prices That Have Made Our Goods Popular.



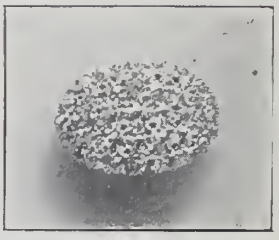
WEINER & GARSON

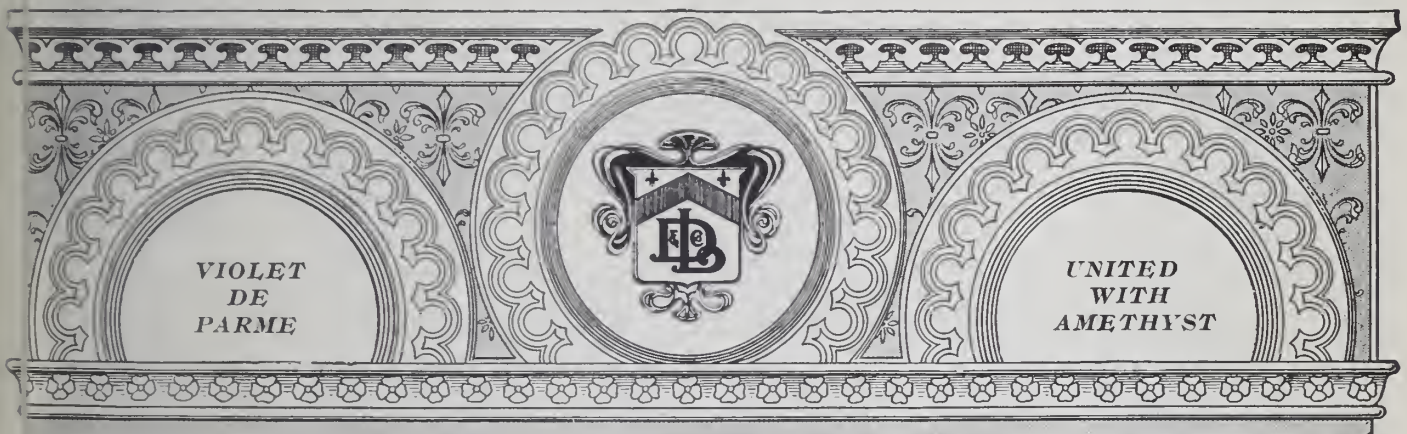
IMPORTERS AND CUTTERS OF DIAMONDS

And Manufacturers of Diamond Jewelry of Every Description.

15-17-19 Maiden Lane Silversmiths Building **New York**

19 Ave. Plantyn, ANTWERP





THE MODE does not limit itself to a single color. To the Seal Brown forecasted in a former issue, will be added Violet-de-Parme as a fashionable fabric-tone. By a happy inspiration, this house has imparted to its designs a delicate "Violet-Glow Finish"; which combines with Amethyst to produce the most beautiful and correct Jewelry to accompany the new fabrics. Artistically the line is exceptionally impressive and the range widely comprehensive.

HAT PINS—BROOCHES—SASH PINS—NECK CHAINS
LA VALLIERES—BANDEAUX, Etc.

D. Lisner & Co.

Creating Importers of

Jewelry Novelties

One-Forty Fifth Avenue, cor. 19th St., NEW YORK

Come to New York during the Hudson-Fulton Celebration.



Combine business with pleasure. Take in the sights and let us show you our new Fall "Sellers." It will be time well spent.

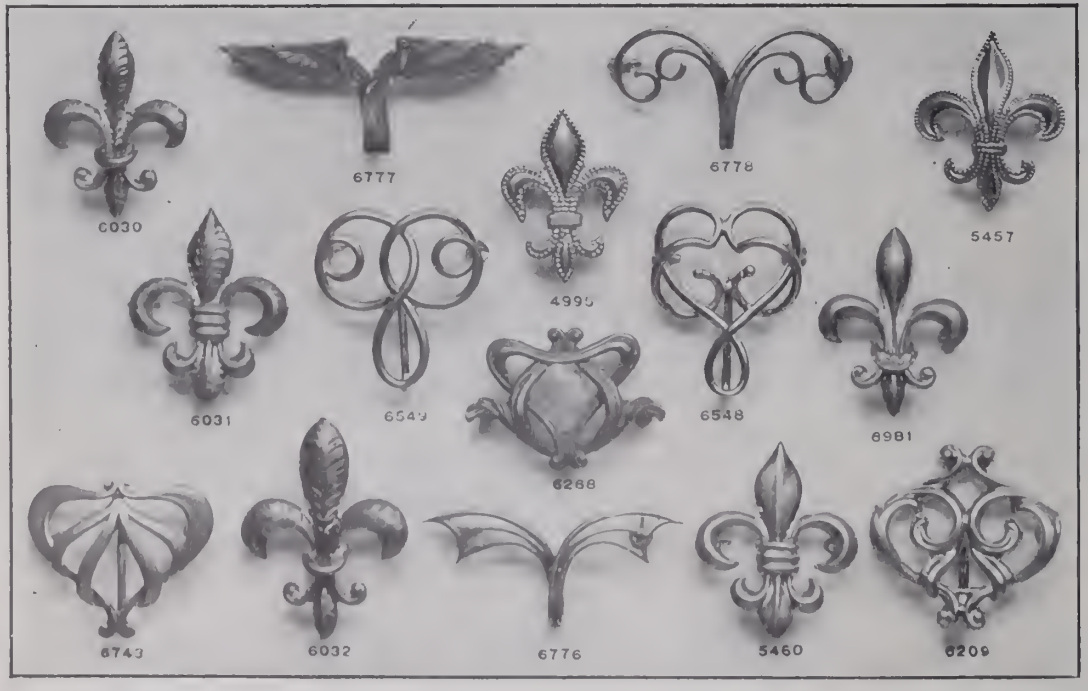


HENRY FREUND & BRO.,

"Sellers of Sellers" 71 Nassau St., New York

Elk, Eagle and Moose Goods a Specialty

Our Trade-Mark, "The Rose," stands for quality and excellence



AN UP-TO-DATE LINE FOR WIDE-AWAKE JEWELERS

TRADE G MARK

QUALITY 10 K. FINISH THE BEST

BROOCHES, SCARF PINS, BRACELETS, HAT PINS, FOBS, BIB PINS, BELT PINS, VEIL PINS, BUTTONS, TIE CLASPS, PENDANTS, NECK CHAINS, BEAD NECKS, LOCKETS.

J. A. & S. W. GRANBERY

13 Maiden Lane, New York 31 and 33 E. Kinney St., Newark, N. J. 342 So. Broadway, Los Angeles, Cal.

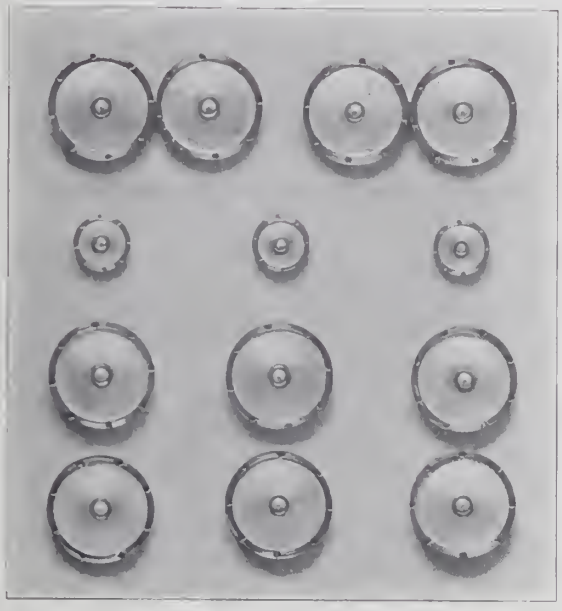
KREMENTZ
Bodkin-Clutch
Studs and Vest Buttons



KREMENTZ
Bodkin-Clutch
Dress Sets

KREMENTZ BODKIN DRESS SET

ENTERS LIKE A NEEDLE



HOLDS LIKE AN ANCHOR

Number 2375



CLOSED



OPEN





THE KREMENTZ BODKIN-CLUTCH is recognized to be the most improved, simplest in construction, strongest and most durable on the market. Not one piece, but one-piece construction. No solder or tubing. Nothing to bend or break, being made of solid hard Spring Metal throughout.

Krementz Bodkin-Clutch Studs, Vest Buttons and Dress Sets are made in many salable patterns, set with Diamonds, Sapphires, Amethysts, Moonstones, Carnelian, Half Pearls and Whole Pearls at prices lower than any others made.

Note:

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Manufacturers of 14-Kt. Gold and Diamond-Platinum Jewelry

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STAPLES THAT ARE MORE THAN STAPLES

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LONG AND SHORT HANDY PINS

RICH EFFECTS IN PEARLS
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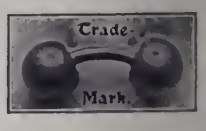
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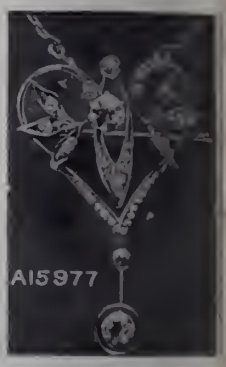
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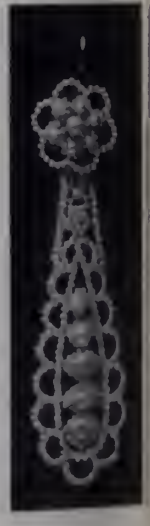
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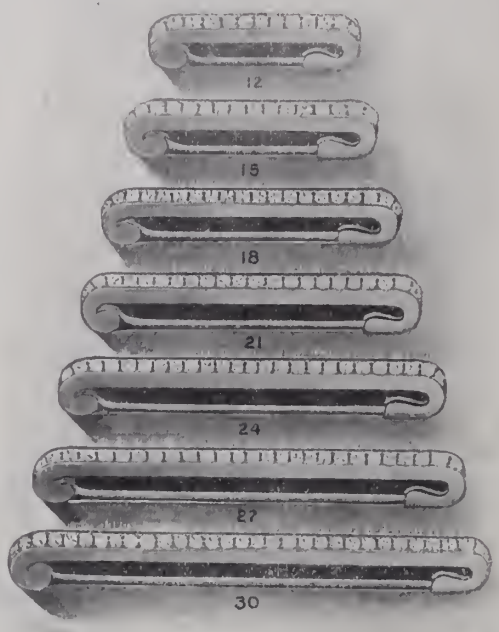
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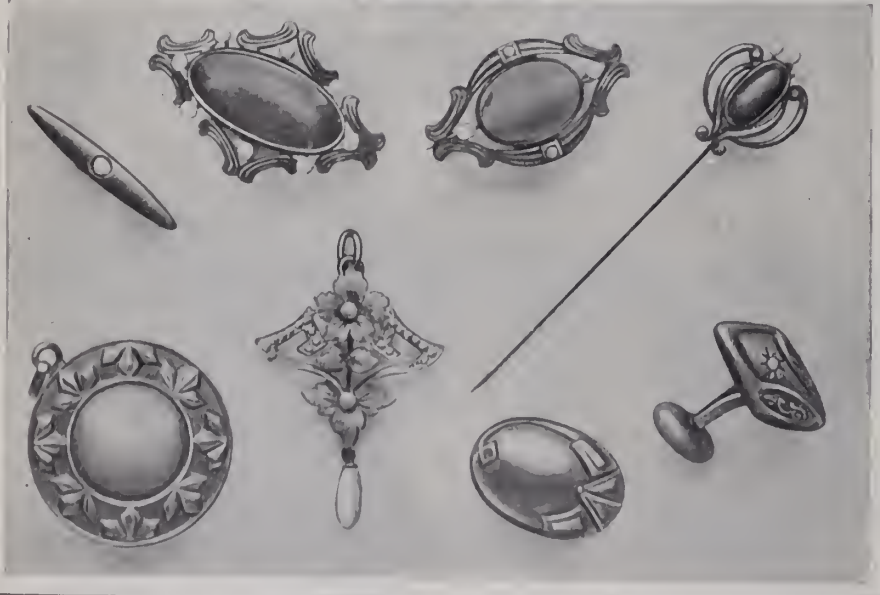
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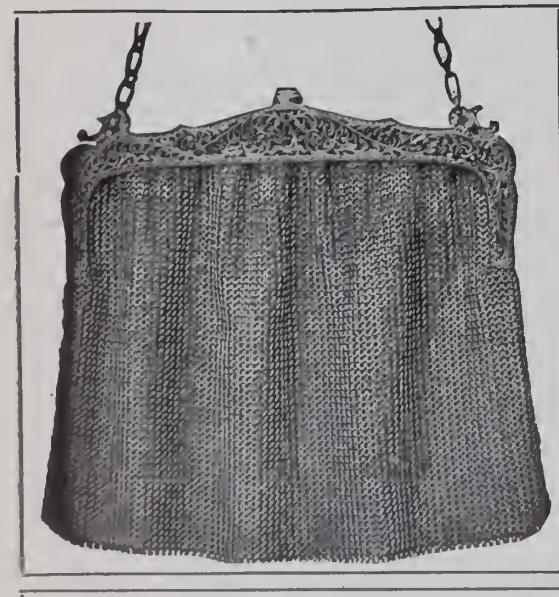
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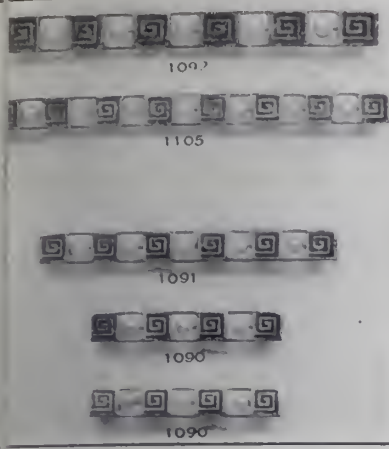
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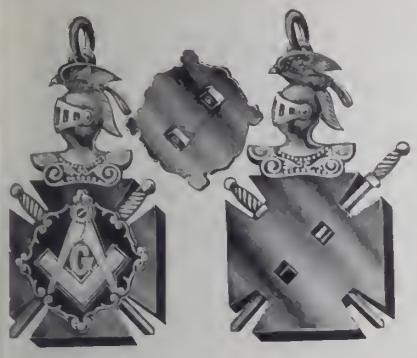
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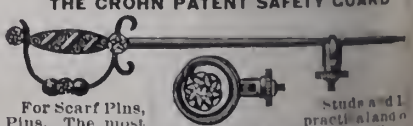
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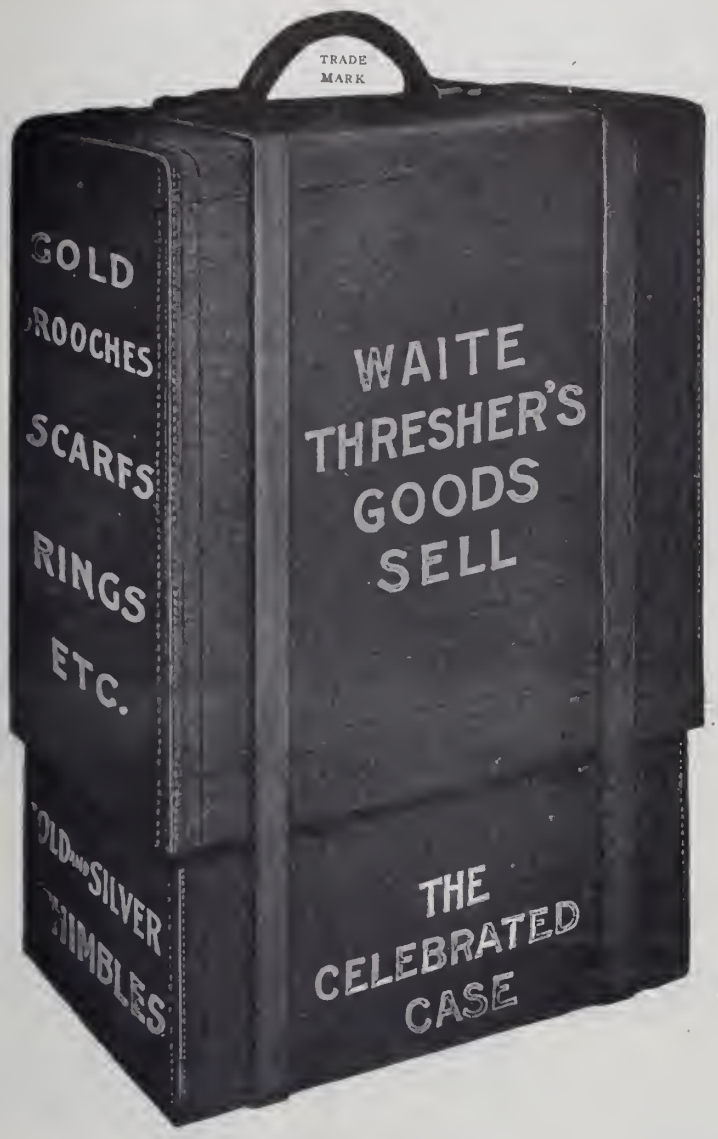
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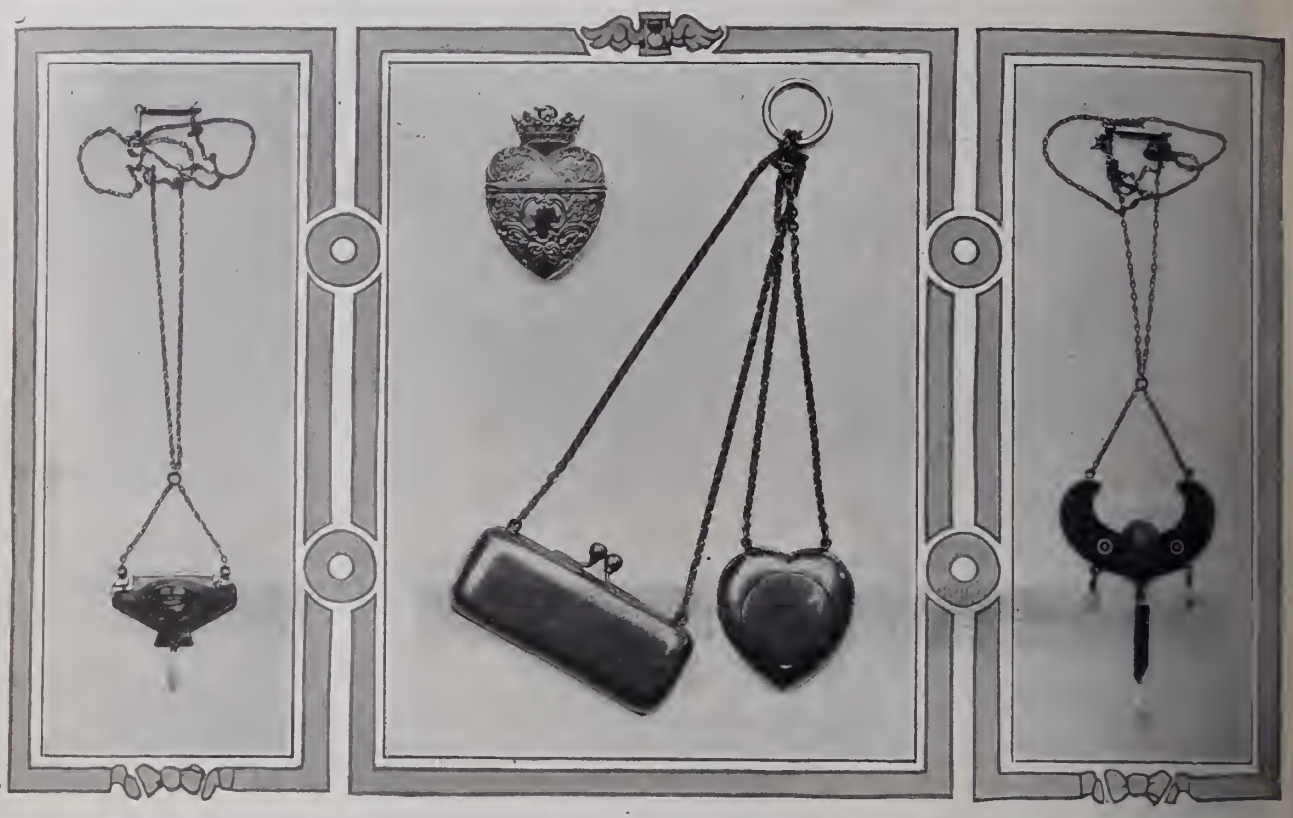
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THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

V. LIX. WEDNESDAY, SEPTEMBER 8, 1909. No. 6.

Aviation Cups.

By Chas. A. Brassler.

THE last few years have witnessed a wonderful advance in the science of aeronautics, and it is to be expected that from now on there will be still more rapid progress. Wide-awake French jewelry manufacturers have been inspired by the prevailing craze to produce "aeroplane" pendants of gold and similar trinkets, while this country either, considering the deep interest that is taken here in the conquest of the air and the fact that the United States is next to France, the leading country in aviation, thanks to the wonderful success of the Wright brothers, Glenn H. Curtiss and others.

Of great interest to the jeweler, too, are the handsome trophies offered in France for various feats in aviation and for the contests at the first aerial tournament at



A GORDON-BENNETT AIRSHIP RACING TROPHY.

In Germany the patriotic folk are tempted to purchase tiny reproductions of the "Zeppelin" airship intended for watch charms. The writer recently saw a picture in a foreign journal showing a handsome silver hand-mirror back in the shape of a spherical balloon, the ropes and basket forming the handle. Thus the popular enthusiasm is cleverly turned to account by the enterprising jeweler, and it is safe to say that such articles will not lack for customers in Rheims. While it cannot be said that the form of the "aeroplane" by reason of its shape is particularly well adapted for use on these prizes, it has nevertheless been cleverly utilized by various designers of such trophies, and the International Aviation Cup of Rheims, for instance, is surmounted by a faithful and exact miniature copy in silver of a complete "aeroplane" upborne by a winged figure of "Progress" on a highly ornamental base apparently representing high mountain peaks, clouds, etc.

On the front cover of this issue of The Jewelers' Circular-Weekly we show an illustration of the Michelin Aviation Cup by Roussel, which figured prominently among the exhibits at the French salon this year. This is the prize offered by the Michelin firm for some particular achievement of the flying machine. Various de-



THE ROLLS TROPHY FOR BALLOONS.

signs of great merit were submitted to the Michelin company in that firm's competition for a model for their trophy, and while naturally only one could be selected, the designs will doubtless interest the trade, for which reason a few of them are reproduced on page 65.

It is not unlikely that in the course of time aeronautic trophies will become as numerous as automobile prizes are now, and great demands will be made upon the inventive skill of the craft to supply striking designs.

There is a great future in store for acronautics and aviation in the United States, since our countryman, Wilbur Wright, as is well known, was the first to demonstrate successfully the possibility of mechanical flight through the air by a



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Make a **14k** pattern of ring in **10k** gold, or make a **10k** pattern in **14k** gold.

We do, however, make the same style of rings in the two qualities, but of radically different patterns.

This is an illustration of a new 10k Scarabe Ring made in two sizes, one for men and the other for women, each in the following stones:

Turquoise Matrix,	New Zealand Jade,
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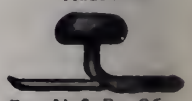
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heavier-than-air machine. As a matter of fact, one of the models submitted at the Michelin competition shows Mr. Wright in his aeroplane, aided by Progress, conquering the air. Most of the designs in the group of sculptors' models speak for themselves. We will only mention as very unique one which is described as "The Genius of Aviation teaching the man-birds the art of flight."

For regular balloon races, too (dirigible or otherwise), numerous trophies and prizes will be offered right along. The Michelin trophy, a British prize, is illustrated

The arrangement of designs, several thousand in number, no two of which were alike, was admirably fitted for purpose of inspection. Everything shown at the exhibit was entirely new, every article being designed and made up especially for this year's trade. The variety and scope at this exhibition left nothing to be desired by the visiting buyers, who have come to recognize this annual display as the most interesting and instructive feature of their trips to New York.

There was so much to be seen that it is hard to single out individual pieces for

shown. Among these was an attractive pin showing on one side a horse shoe and on the other a crown, which was so arranged as to revolve showing either side at the option of the wearer.

The use of fancy diamonds in giving artistic expression to various designs are more pronounced this year than at any previous exhibition. In collarettes, hair ornaments and other articles there was an endless combination in diamonds and pearls in exquisite effects. A "Mary Garden barette in diamond studded design and most intricate and beautiful in



DESIGNS SUBMITTED IN CONTEST FOR MICHELIN AVIATION TROPHY.

on page 63. This trophy takes the shape of a solid silver model of a balloon, perfect in every detail and mounted on an ebonized base, which bears the following inscription: "The Rolls trophy, presented by the late C. S. Rolls for competition by the members of the Aero Club of the United Kingdom."

Seventh Annual Exhibition of Jewelry Opened at New York by Powers & Mayer.

Many members of the trade from all part of the country were in attendance last week at the Seventh Annual Exhibition of diamond jewelry, which was held in the salesrooms of Powers & Mayer, 258 Fifth Ave., New York. The exhibit this year was more comprehensive and attractive to buyers than any previously given and called forth on all sides words of praise from those who viewed it.

a detailed description, yet there were many objects which at once attracted special attention. The display of collarettes in different patterns and sizes, diamond studded and made up in original and attractive designs, constituted part of the exhibit which held the attention of visitors. Necklaces set with cashmere sapphires and diamonds together with diamond sautoirs, including chains, were also prominent in the exhibit. The woven pearl chains in sautoir effect were shown in a number of styles all of which were most attractive. Large amethysts and pearls are used in the pendants. One of the latest innovations is shown in the lockets and brooches which have interchangeable enamel colored slides which can be used to match the particular dress which is being worn.

Stick pins with a new arrangement allowing for a display of two designs were

conception was shown together with many novel brooch patterns.

The use of large amethysts in brooches was also noted, and in the line of chain lorgnettes the exhibition was interesting.

A prominent feature of this year's display was a large assortment of black opals set in brooches, one of which was of especial beauty and attracted the attention of all visitors. The display of rings in ruby, emerald and star sapphire settings was larger and better than ever before and included many choice offerings. Pieces set with aquamarines and cat's eye, were also prominent.

E. P. Gainor, Troy, N. Y., bought out the jewelry business, fixtures and stock of J. M. Rockwell, 2240 Fifth Ave., that city, Aug. 28, and hereafter intends to run both stores, continuing the old business at River, Grand and 4th Sts. without change.

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OPALS

All Sizes and Qualities

THE NEWS FROM ENGLAND.

usiness Prospects Better But Financial Conditions Bad—Export Trade Increasing—Birmingham Manufacturers and the Technical Schools—Jeweled Buttons for the Hair—Ancient Gold Torque Discovered in Somersetshire—Mappen & Webb's Robbery.

ONDON, Aug. 29.—There is a strange nsistency about the month just closing. Dpite the fact that it is *the* holiday nth, that the weather has been uncer- n though much better than the abnor- achmatic conditions which prevailed dur- what should have been the best two hs of the year, and that buyers have reatly been very chary, there is every ication of a more satisfactory state of in the very near future. There is a ness in commercial circles which bodes for the future, while financiers ex- much more optimistic views.

e financial side of our industry, how- is far from bright. I have just paid ried visit to the midland centers and hat the same hushed fear prevails as ondon. Who will be the next to go? is the disquieting question everywhere. inly the extent of some bankruptcies some surprising deeds of assignment one cause to think.

id one prominent Birmingham manu- rer: "There are several very shaky s, and one does not like to press ." That is the case generally, and di- a little pressure is put on, up go the ers or a proposition of five shillings in pound is made. With the pleasant indicated by the Board of Trade re- , it is probable that the tide has d and the "shaky" houses will remain, n a more certain basis.

ere is an increase of over three and f million pounds in the value of Brit- mports when compared with the same l of 1908, while the exports have in- d by £1,781,000, and it is satisfactory te that nearly all our manufactures an improvement. It would appear to at the cycle of bad trade, which has ed trade throughout the world, is now g away and that we are on the up for the recurring cycle of prosperity. iness in London has been fair, and al manufacturing jewelers have been ng overtime, but mainly on special

* * *

ain referring to our improving ex- it is noteworthy that our exports of and gilt wares show a substantial in- . As I write, the official figures are up to the end of July, but, as com- with the same period of last year, total £67,652 as against £59,047 for me month of 1908, while the seven s of the present year demonstrate a e if slow revival, inasmuch as the was £365,305, as compared with the period of last year, when the figures £333,606. In this particular class, eld is very much interested, and she mains that while the U. S. A. has pur- less, Canada, which is buying very y now, Australia, South Africa and America, are all improving pur- rs. Meanwhile, Sheffield's satisfac- with an improving export trade is not shared by Birmingham, where the small silver trade is reduced to a fine art, but there is hope in "Jewelopolis" (although not for jewelry sales in Canada).

* * *

In Scotland, trade is still very unsatisfactory. Ireland shows very little improvement, while the seaside resorts, where the fancy trades should be piling up money, are not doing particularly well.

* * *

While in Birmingham I made it my business to call on certain employers and get a chat as to the value of the technical schools, now that the working understanding, which had been arrived at between the Manufacturing Jewelers' Association and the Education Committee of the City Council, has been in operation for some time. On all hands I found complete satisfaction and a belief that the system of technical education now in operation was doing a very great deal of good for the workers in precious metals. The better class of employers send their boys for one or two afternoons each week to the classes, paying the lads as if they were at work, and, said one cultured but businesslike manufacturer, it pays us; moreover, the boys are not only more valuable servants but happier and brighter. There was one drawback inseparable from the breakdown of the apprenticeship system, *i. e.*, that boys put to the bench cleared off, just like full-blown workmen, when offered, in busy times, a shilling or two more per week. Since the advent of day technical classes the best employers have reinstituted the system of apprenticeship and now, finding the value of it and the interest shown in their welfare, the lads are actually asking to be apprenticed! Thus a wise system of technical education may to some extent and in a manner unthought of help to revive apprenticeship.

* * *

A new fashion, probably due to the button-headed hatpins, has come into vogue of wearing enameled or jeweled buttons in the hair. These buttons are set at either side of the forehead or used to take up into position tresses which have a tendency to stray and make the hair untidy. Mentioning buttons for the hair reminds one of some massive silver enameled hatpins I saw at the Imperial International Exhibition. These were at least three inches across and weighed at least two ounces, so that a wearer of a pair would carry a quarter of a pound avoirdupois extra to the weight of her hat.

* * *

For the first jewelry and silversmithing competitions held under the auspices of the newly formed Jewelers' and Silversmiths' Art Council there are over 100 entries, 39 of which are for the journeymen jewelers' class.

* * *

An ancient British torque has been found at Yeovil, in Somersetshire. It is of pure gold, and was acquired by the Somerset County Museum authorities at Taunton, but the Government has claimed it as treasure trove. Henry Coles found the torque surrounded by clay and sold it for £40 and half its additional value, if any. Mr. Harold St. George Gray, curator of Taunton Museum and assistant secretary of the Somerset Archæological Society, however, holds the torque on behalf of the society and resists any claim of ownership by any other person, not excepting the Crown. The torque is believed to be of pure gold, and the date would probably be 500 to 800 B. C. It weighs 5 oz. 7½ dwt., and is of purely British manufacture.

* * *

The facts as to the daring but unsuccessful attempt to rob the jewelry establishment of Messrs. Mappin & Webb, just close by the Mansion House in the city of London, are as follows: The premises, which occupy one of the leading positions in the city, stand on an island. An observant detective noticed a couple of men acting in a strange manner, one standing a long time looking at his bicycle, and another apparently reading a newspaper but looking over it. This aroused his suspicions, and he sent for more police. A cordon of police were unobtrusively placed around the establishlishment, with the result that five men were captured with their pockets absolutely full of the best jewelry they could find, worth over £40,000. When the police entered the establishment, they found that the watchman had been struck, bound and thrown into a corner.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., Sept. 1.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Algoa Bay: 3 cases optical goods, $610; 4 cases plated ware, $225; 5 cases jewelry, $115; 77 cases clocks, $1,602; 2 cases watches, $223.

Berlin: 2 cases watches, $1,868.

Bradford: 1 case watches, $200.

Bremen: 2 cases plated ware, $180.

Christiania: 11 cases clocks, $494.

Christiansand: 5 cases clocks, $150.

Colon: 2 cases silverware, $160; 6 cases plated ware, $1,169.

Copenbagen: 1 case plated ware, $100.

Demerara: 1 case watches, $173.

Hamburg: 13 cases jewelers' sweeps, $8,000; 2 cases optical goods, $165.

Havana: 17 cases clocks, $153; 1 case optical goods, $263.

Havre: 2 cases jewelry, $350; 2 cases silverware, $500; 1 case precious stones, $161.

Hong Kong: 16 cases clocks, $347.

Kobe: 45 cases clocks, $696; 11 cases clocks, $1,134.

Liverpool: 2 cases jewelry, $325; 4 cases plated ware, $268.

London: 1 case watches, $148; 13 cases clocks, $500; 8 cases optical goods; $3,894; 1 case optical goods, $125.

Madeira: 25 cases clocks, $331.

Melbourne: 38 cases plated ware, $3,173; 73 cases clocks, $872; 2 cases watches, $647; 7 cases optical goods, $882.

Rio de Janeiro: 8 cases clocks, $152.

Shanghai: 1 case jewelry, $168; 2 cases clocks, $120.

Southampton: 27 cases watches, $4,776.

Vera Cruz: 7 cases plated ware, $579.

Wellington: 8 cases plated ware, $164; 113 cases clocks, $1,464; 1 case optical goods, $473.

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2 Tulpstraat

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40 Holborn Viaduct

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30 MAIDEN LANE, - - - NEW YORK CITY

Death of Louis Strasburger.

ouis Strasburger, who for many years
w one of the most prominent watch and
d mond importers in New York, and
w o for a long time was the head of Louis
S sburger & Co., died, Tuesday, Aug.
3 at his Summer home, West End, N.
J after a short illness. Death was caused
b a general decline, resulting from old
u Mr Strasburger was for many
rs one of the most prominent figures
the New York jewelry district, and
news of his death was received with
et not only in this city, but in other
s of the country as well.
uis Strasburger was born in Wurtem-



THE LATE LOUIS STRASBURGER.

e Germany, April 21, 1833, and here
p t his early life. When a boy of 16
e me to New York City, where he was
n oyed for a short time, and from there
e ent to Rochester, where, after work-
for others for a time, he started a
e lry store of his own. In the early
0 he returned to New York and started
atch business and 10 years later was
of the most important Swiss watch
m rters of that time. In 1873 he bought
u Chas. Rubens & Co. who were his
h competitors in the Swiss watch busi-
e and in 1866 established an European
o e for the purchase of diamonds, his
o Mortimer being sent abroad to take
h e of the business. In 1885 he turned
v the watch business to his son Byron
L trasburger, and continued in the dia-
d business until 1893 when he en-
r withdrew from active service, and
e liamond business was then conducted
n r the firm style of Louis Strasburg-
'. Son & Co., with Alvin L. Stras-
u r, another son of his, as its head.
. Strasburger was regarded in the
a as an energetic, competent business
a and made many life-long friends
m g his business and social associates.
le was interested in a number of chari-
b institutions and gave freely of his
n s to this end. He was a member of
he Valley Lodge, F. & A. M., Rochester,
. ., being its oldest honorary member.
le was at one time a director of the Hamilton Bank and was one of the originators of the Montefiore Home in this city.

Deceased is survived by three sons, Alvin L. Mortimer L. and Byron L. Strasburger, and by a daughter, Mrs. S. M. Bloch. Funeral services were held from his late residence at West End, N. J., and the interment took place at Salem Fields. His city residence was at 128 W. 77th St., New York.

Career of the Late William Handley.

NEWARK, N. J., Sept. 1.—William Handley, who died at St. James Hospital, Aug. 25, after an illness from which he had suffered since last April, was well known in the jewelry trade of this city, having been connected with the industry both as an engraver and retail jeweler for a number of years.

Mr. Handley was born in England 44 years ago and came to this city in 1885. He obtained work with a prominent local concern and about eight years ago opened a jewelry store of his own at 365 Orange St. In addition to his jewelry stock he also carried confectionery, stationery and other lines. For a while he also worked as an engraver, his wife taking care of the store, but owing to his ill health he was forced to give up all work some time ago and take a six months' trip abroad in the hope that this would benefit him. However, his condition became worse and he finally went to the hospital, where he passed away.

The funeral services, which were held from his late home Sunday afternoon, were largely attended. The interment took place in Fairmount Cemetery.

Mr. Handley was highly regarded in the trade as an honest, reliable and industrious business man and was especially prominent in social and fraternal circles, being a member of the Eureka Lodge of Masons, Court Clinton of the Foresters, and the Sheffield Lodge, Sons of St. George, as well as other organizations. A large delegation of these societies followed the remains to its last resting place.

Mr. Handley is survived by a widow, three sons, Joseph, William and George.

Death of G. Herbert Thompson.

MARSHALL, Mich., Aug. 31.—G. Herbert Thompson, who passed away last week in this city, was an old and well-known jeweler of Marshall. He is survived by a widow and two sons.

Mr. Thompson, who was 61 years old at the time of his death, was the son of C. N. Thompson who established a retail business here many years ago. The deceased learned the business with his father, with whom he was associated for many years, and was admitted as a partner, the firm name becoming C. N. Thompson & Son. In 1881 he succeeded to the business and continued it in his own name.

In addition to jewelry Mr. Thompson also carried a line of drugs and was well known in that trade.

A. T. Masters, Lebanon, Ind., has admitted a partner into the business, making the firm style Masters & Mitchell.

Heavy Taxpayers Among the Jewelers and Jewelry Concerns of Providence.

PROVIDENCE, R. I., Sept. 2.—The tax assessors of this city yesterday announced their returns of the assessments that have been made for the current year. The total valuation is given as $240,618,600, which is an increase over last year of $3,344,260 in real estate and $4,677,440 in personal property.

Among those who are taxed on $50,000 or over are the following individuals, firms and corporations that are associated with the manufacturing jewelry industry and kindred branches: William Armour, trustee, $127,420; Baird-North Co., $118,080; George M. Baker, $63,940; Barton A. Ballou et al., trustee, $50,000; B. A. Ballou & Co., Inc., $75,000; Joseph Banigan estate, $1,064,280; Belcher & Loomis, $86,840; William O. Blanding, $136,560; Boston Store Land Co., $614,680; Charles W. Bowen, $108,820; Charles Briggs, $73,700; George Briggs, $72,860; Brown & Sharpe Mfg. Co., $2,357,000; John M. Buffiinton, $55,140; John M. Buffinton, trustee, $125,260; Callender, McAusland & Troup Co., $645,620; Walter Callender, $378,000; George B. Champlin, $97,600; Waity A. Champlin, $84,660; George L. Claflin Co., $50,000; Arthur W. Claflin, $51,100; Howard P. Cornell, $85,160; H. P. Cornell Co., $122,780; Joseph P. Cory, $235,040; Josiah W. Crocker et ux., $137,080; Charles C. Darling, et ux., $59,720; William H. Draper, $125,200; Dyer St. Land Co., $112,180; Michael Fitzgerald,: $105,760; Theodore W. Foster & Bro. Co., $223,340; James A. Foster, $117,860; J. A. Foster Co., $81,400; B. H. Gladding Co., $50,000; Gorham Mfg. Co., $663,120; William C. Greene, $51,140; Henry A. Hidden estate, $390,680; Hough Realty Co., $75,540; Charles F. Irons, $50,860; Irons & Russell Co., $175,080; Lederer Realty Corporation, $703,620; Otto C. Lenz, $61,540; Manufacturers' Building Co., $344,740; Caesar Misch estate, $193,720; the Metal Products Corporation, $60,500; John Nelson, $79,080; Samuel M. Nicholson, $100,000; Nicholson File Co., $567,340; Englehardt C. Ostby, $103,440; Ostby & Barton Co., $324,300; John S. Palmer estate, $136,540; Remington Realty Co., $99,280; Samuels Land Co., $499,440; J. Samuels & Bro., Inc., $90,200; Joseph and Leon Samuels, $132,000; Henry D. Sharpe, $160,400; Lucian Sharpe, $150,000; Lucian and Henry D. Sharpe, trustees, $250,000; John Shepard, Jr., $151,300; Shepard Land Co., $337,000; John Shepard, Jr., Real Estate Co., $712,000; Stevens & Co., Inc., $75,000; James Tiffany estate, $58,120; Tilden, Thurber Co., $51,900; United Wire & Supply Co., $83,920; Waite-Thresher Co., $60,000; William H. Waite, $258,980; A. T. Wall Co., $58,780; Ashbel T. Wall, $99,960; Arthur H. Watson, $78,780; Dutee Wilcox, $335,620.

The Gorham Mfg. Co., assessed last year with $1,406,620, is assessed now at $663,120. The Browne & Sharpe Mfg. Co. is increased from $2,332,500 to $2,357,000; the Samuels Land Co. is increased from $291,140 to $499,440; the Shepard Land Co. is raised from $223,080 to $337,000; the Lederer Realty Corporation shows a gain from $630,180 to $703,620.

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Jon Nelson, Convicted of Receiving Stolen Gold, Adjudged Insane by Providence Court.

ROVIDENCE, Sept. 1.—John Nelson, the N Main St. jeweler and refiner, was com- ed to the State Hospital for the In- -a-, yesterday, upon the order of Judge R ckert, after a hearing in the Sixth Dis- r Court, at the conclusion of which the c t adjudged Nelson to be of unsound nd and dangerous to the public. In ac- lance with the usual custom, Nelson taken to the State Hospital immedi- after his ordered commitment. He no trouble whatever, either on the to Howard or after he arrived there. was later placed in a ward with other ners

protracted hearing, lasting the greater of the day, occupied the attention of ge Rueckert, yesterday, during which ral physicians testified and Nelson him- took the witness stand. Dr. Henry C. l, first assistant physician at Butler pital for the Insane, was one of the cipal witnesses. Dr. Hall was appointed he Superior Court last Winter to make examination as to Nelson's condition tive to his trial on the criminal charge eceiving stolen scrap from an employe an Attleboro jewelry manufacturing cern. At that time he considered him to b responsible for his acts.

esterday afternoon Dr. Hall made an- er examination of Nelson and testified in his opinion he was insane. When ge Rueckert gave his decision there was e talk about having Nelson sent to But- Hospital, but it was finally decided to mit him to the State Hospital at How- The complaint against Nelson was ituted through the legal firm of Water- n, Curran & Hubt, at the instance of his ily.

following several unsuccessful attempts b the police to convict him, John Nelson's l troubles culminated on July 17, when lge George T. Brown in the Superior rt practically denied him a new trial er he had been convicted on May 11 of eiving stolen goods, knowing them to e been stolen.

t is pointed out, however, that if Nelson ls to recover his mental faculties and is t confined in the hospital there will be necessity for pressing the criminal rge to a final determination. On the er hand, if he is released from the hos- al as cured, there will probably be an usual legal battle to prevent him from ng sentenced or tried again on the old e if a new trial is granted.

Since his commitment to the State Hos- al numerous civil actions have been be- n against Nelson, all in the nature of at- hments, and in order to protect his in- ests Judge Spink has appointed Raphael verstein, Nelson's son-in-law, as tem- rary guardian, who will serve under nds of $5,000 until a permanent guardian appointed. According to the tax as- ssor's report, made public during the past ek, Nelson is taxed on $79,080 worth of operty.

According to the records at the office of e Recorder of deeds at the City Hall, tachments have been levied against vari- s parcels of real estate belonging to Nel- son, as follows: By Charles Smart, for $5,000; L. Dimond & Sons, Inc., $500; David Eisenberg, $500; Samuel Hilwitz, $500; Henry Rosenblatt, $500; George P. Peterson, $300; Richard S. Manders, $100. This afternoon a suit was entered in the Superior Court against Nelson, the plaintiff, Henry Shaw, alleging that the defendant owes him the sum of $1,500 on book account. Mr. Shaw places the amount of damages at $1,700.

Death of George E. Darling.

PROVIDENCE, Sept. 1.—George E. Darling, for several years a jobbing jeweler at 21 Eddy St., this city, was buried in the family burial plot at his old home in Searsport, Me., yesterday, where he died on the night of Aug. 29, after an extended illness. Deceased was born at Searsport, Me., Sept. 6, 1868, where he received his education in the schools of that section. He came to this city about 14 years ago, and soon became identified with the jobbing jewelry business and was very successful. He is survived by his wife and one son.

Mr. Darling had a great fondness for the water and devoted all of his leisure time to yachting. He was particularly well known in yachting circles along Narragansett Bay, and was formerly secretary and treasurer of the Rhode Island Yacht Club. At a special meeting of the latter association, held last evening, appropriate resolutions on his death were passed.

About the middle of July, Mr. Darling, who had been suffering for several months from kidney trouble, went to a sanitarium at Brookline, Mass., in the hope of bettering his condition. He did not improve, however, and he finally determined to go to his old home at Searsport hoping that the climate there would prove beneficial, but the change did him but little good, and for a number of weeks his condition had been precarious.

Mr. Darling's business will be continued.

Employe Pleads Guilty to Charge of Stealing Gold Scrap from Attleboro Manufacturers.

ATTLEBORO, Mass., Sept. 1.—As the result of an investigation by Detective Goldowsky, Harry T. Prince was placed under arrest at the office of the Earle & Prews Co., in Pawtucket, last Monday evening, on a charge of stealing jewelry from the Watson-Newell Co.

For some time Prince has been employed at the Watson-Newell factory, and from time to time the firm has been missing quantities of gold and silver scraps. Accordingly the firm reported the matter to the Jewelers' Protective Agency, of which it is a member. The arrest followed.

When arrested, Prince was taken to the Pawtucket police station and confessed his guilt, and then he was turned over to Deputy Sheriff Nerney, of Attleboro. In the Fourth District Court he pleaded guilty to larceny, and the case was continued until to-day for sentence. It is thought that the amount of goods stolen was about $300. To-day the case was adjourned until Saturday.

W. A. Pipher has moved from Worthington, Ind., to Harrisburg, Ark.

Robbers Break Into Dubuque, Ia., Jewelry Store and Loot Only the Window.

DUBUQUE, Ia., Sept. 1.—A cleverly performed robbery that is puzzling the authorities here occurred Monday night, when the jewelry store of J. P. Buechele, 1042 Main St., was entered by burglars, who stripped the window of practically all the articles it contained, but left the jewelry in the store proper untouched.

An investigation showed that the robber or robbers had procured a ladder from a neighboring yard, climbed to the top of a window in the rear of the store and forced it open. In this way they got into the workroom and climbed through a transom into the store, taking out the glass to get through. The men brought the ladder with them and left it behind the counter.

The time the robbery occurred was shown by a mission clock, which had been knocked out of place and stopped. The clock indicated eight minutes after 10.

A list of the goods stolen from Mr. Buechele's store is as follows: Lady's diamond locket, plain, Roman finish; lady's diamond locket, engraved, rose finish; two gent's diamond lockets, engraved, rose finish; one gent's diamond locket, automobile on same; lady's locket, plain, Roman finish; two lady's, engraved, quarter-shell; gent's, engraved, quarter-shell; lady's, engraved, filled, English finish; two lady's, plain, Roman, quarter-shell; solitaire diamond Tiffany ring, ⅜-carat; gent's solid gold vest rope pattern; six gent's filled vest rope; two gold-filled chain rosaries, red beads; pair pearl opera glasses, white, with handle; silver pocket mirror; meerschaum pipe, brier pipe; eight solid gold scarf pins; two festoons, one brilliant, one turquoise; two gold Eagle charms; two Knights of Columbus charms; mounted elk tooth and other emblem charms. The total loss is estimated at about $300.

Biennial Meeting of Fox River Valley Retail Jewelers' Association.

MILWAUKEE, Wis., Sept. 3.—The biennial meeting of the Fox River Valley Retail Jewelers' Association, held last week at Berlin, Wis., was a pronounced success. About 20 jewelers attended, 12 coming from the lower Fox river district and the others coming from Berlin and surrounding towns. The visiting delegates, accompanied by Franklin Thomson, secretary of the Wisconsin Retail Jewelers' Association, made the trip down the Fox river from Oshkosh to Berlin by steam yacht and were met at the Berlin docks by the Berlin jewelers, who drove them about the city in their automobiles and took them to the Hotel Bellis, where a banquet and smoker was held.

This was followed by a social and business session, when various matters of interest to the trade were discussed. Franklin Thomson, Milwaukee, spoke upon the Jewelers' Mutual Fire Insurance Co., of Wisconsin, of which he is secretary. The party left Berlin at 9:30, after passing several votes of thanks to those who furnished the excellent entertainment. The next meeting will be held, early in 1910, at Fond du Lac.



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muel J. Greenfield is a new jeweler n Lanerch, Pa.

L. Jackson has just opened a new t m Chattanooga, Tenn.

jewelry store has been opened by G. aunders, Fort Bragg, Cal.

Dorn recently started in business at Flatbush Ave., Brooklyn, N. Y.

retail jewelry store has been opened t Lillersburg, O., by G. K. Deitz.

Marion Hill, recently from Missouri, opened a store at Westgate, Cal.

Lempson expects to start in business rbanks, Alaska, in the near future.

nan Simon has opened a retail jew- store at 135 S. 13th St., Philadelphia,

bert Walk recently began business as al jeweler in the Gem building, Lex- n, Mo.

B Bailey has engaged in the watch e ring business in the Missouri build- Kansas City, Mo.

A Spector has completed arrange- s to open a retail jewelry establish- n at 26 N Oak St., Mt. Carmel, Pa.

mes H. Kelley has leased quarters at Thurber Ave., Providence, R. I., to nufacture a general line of plated ls.

Piltch, dealer in diamonds, watches, lry and optical goods, has just be- business at 42 Springfield Ave., New- N. J.

E. Russell, formerly of Corona, has ed a new store in Chino, Cal. He first-class watchmaker and carries a stock.

P. Farwell has opened a new jewelry e at 1148 Central Ave., Los Angeles, . He will carry a full stock of watches jewelry and will do a watch making ness.

L. Willard, who for several years charge of the diamond and watch de- ment in John Wanamaker's New k store, has opened a store of his own 16 Jay St., Schenectady, N. Y.

he Fred. G. Burgess Co., Brooklyn, N. has been incorporated to manufacture elry, with a capital of $15,000. The in- orators are: F. G. Burgess and Max l, Brooklyn, and Fred W. Decker, York.

eith & Martin, 217 Chamber of Com- ce building, Rochester, N. Y., is the e of a new concern which will manu- ture and repair gold ring mountings, elry, etc. They will make a specialty platinum mountings.

he Broadway Diamond Importing Co. been incorporated in New York to l in watches, diamonds, jewelry, etc., h a capital of $20,000. The incor- orators are: Ralph Jacobs, Harry C. Ams and H. R. Berlinicke.

new jewelry store has been opened at Clintonville, Wis., by Wm. Madel, Clintonville, and Caleb Marlow, Elgin, Ill. Quarters have been secured in the State Bank building. Mr. Madel has just completed a course in watchmaking.

A new jewelry store will shortly be opened in Trenton, N. J., by John S. Rubin and Frederick Grefenstein. The former was for two years in the employ of Cook & Jaques, and the latter was with the same concern for about 14 years.

G. R. & I. Railroad Fights Railroad Commission's Baggage Rule as to Jewelry Salesmen's Cases.

GRAND RAPIDS, Mich., Sept. 1.—Claiming that the action of the Michigan railroad commission in forcing the railroads to carry as baggage the watches, clocks and jewelry contained in the traveling cases of traveling salesmen and in fixing the minimum charges for excess baggage is unconstitutional and void, the Grand Rapids & Indiana Railroad Co. has brought suit against the commission, asking that the action be declared void and rescinded and that pending the settlement of the case the order be without force.

The order was served upon the railroad commission Aug. 4, 1909, and it is claimed a similar matter was at that time pending in the Wayne County Circuit Court in chancery. For this reason the complainant charges the railroad commissioner had no right to make the new order during the pendency of the suit.

It is set up, too, that the commission has no power to make such orders under the act prescribing its powers and duties, and that if such tariffs were to be fixed they should be fixed by a body having legislative powers, which, it is denied, the commission has.

Importations at the Port of New York.

Weeks Ended Aug. 29, 1908, and Aug. 28, 1909.	1908.	1909.
China, Glass and Earthen Ware:		
China	$125,700	$112,271
Earthen ware	14,693	4,899
Glass ware	21,730	44,067
Optical glass	740	291
Instruments:		
Musical	11,430	14,413
Optical	10,219	8,265
Philosophical	.....	6,231
Jewelry, etc.:		
Jewelry	15,183	29,406
Precious stones	519,483	449,184
Watches	26,076	12,699
Metals, etc.:		
Bronzes	1,381	5,219
Cutlery	28,599	21,142
Dutch metal	1,219	434
Platina	19,187	31,397
Plated ware	.....	.....
Silverware	2	104
Miscellaneous:		
Alabaster ornaments	553	181
Amber	1,555	11,409
Beads	1,600	6,466
Clocks	5,692	4,705
Fans	1,426	7,671
Fancy goods	4,730	9,363
Ivory	1,575	37,777
Ivory, manufactures of	417	4,089
Marble, manufactures of	5,129	.....
Statuary	1,131	2,979

Bruno Zimmerman, Parker's Prairie, Minn., has gone to Princeton, Minn.

Silas P. Houser, Rutherfordton, N. C., is offering to settle with creditors on a basis of 33⅓ per cent.

Two State Conventions Opened at Detroit by the Jewelers and Optometrists of Michigan.

DETROIT, Mich., Sept. 7.—Two conventions were opened in the Hotel Cadillac in this city to-day by the Michigan Retail Jewelers' Association and the Michigan Society of Optometrists. The programme has been so arranged that to-day will be given up largely to the proceedings of the jewelers, while to-morrow will be a big day for the optometrists. This arrangement will enable the jeweler-opticians to attend the sessions of both associations.

The members of the two associations began to arrive last evening, at which time the presidents and other officers held an informal reception and there was a pleasant social time.

At the morning session A. B. Hull, Belding, addressed the meeting both as president of the Michigan Retail Jewelers' Association and also as a member of the National Executive Committee. He praised the watch manufacturers for adopting minimum prices and also the jewelry manufacturers who have agreed to sell exclusively to the retail jewelry trade.

This afternoon an executive session will be held by the jewelers and reports of the officers and committees will be submitted. Sandy MacKay is to speak on "The Future of the Retail Jewelers' Association." Wm. Stolz will speak on "How Can We Best Increase Our Membership?" A question box will be conducted and there will be a general discussion prior to the nomination of officers. In the evening the Ku-Kus will give a banquet at which both jewelers and optometrists will be present; the ladies will also be guests.

The meeting of the Michigan Society of Optometrists is of special importance, because this is the first convention held since the new optometry law was enacted in this State. The meeting has been very extensively advertised and this has resulted in bringing to the meeting a larger attendance than at any prior convention of this society. It is expected that the new law will be the chief subject of discussion at the session to-morrow, and that action will be taken in building up the society so that it may do its part in obtaining a proper enforcement of the new law.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Sept. 4, 1909.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$499,529.87
Gold bars paid depositors	53,181.08
Total	$552,710.95

Of this the gold bars exchanged for gold coin are reported as follows:

Aug.	30	$76,342.47
"	31	72,745.05
Sept.	1	66,464.76
"	2	132,748.27
"	3	101,098.23
"	4	50,131.09
Total		$499,529.87

Roy L. Crouch will carry on the business formerly conducted by Mrs. William Morris, at Albuquerque, N. Mex.

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Send for Summer Bulletin and Price List.
LOUIS J. DEACON, Cape May, N. J.

Death of Hyman Schenkein.

yman Schenkein, for many years head of he firm of H. Schenkein & Sons, cutters and importers of diamonds in New Yo, died at his home, 196 Riverside Dre, Friday. Death resulted from a e ral decline, due to old age. Mr. Sc nkein was well and favorably known i he diamond trade in New York and b ad, and his death brings regret to friends in the trade.

yman Schenkein was born in Austria 829. He came to this country in 1865 n identified himself with the jewelry as a dealer in watches and jewelry. 870 he became an importer of dia- ds and continued this business until mber, 1908, when he retired from the r ot H Schenkein & Sons, 2 Maiden , New York, of which he had been the e head The business was succeeded his sons, who continue it under the y of H. Schenkein's Sons. The firm a foreign headquarters in Amsterdam n Antwerp.

. Schenkein was a member of a num- of charitable institutions in New , among which were the Mount i Hospital, Hebrew Orphan Asylum, Montefiore Home, and others, besides al fraternal societies.

is survived by a widow, four sons, s, Abram, Samuel and Edward, and ne daughter, Mrs. Sadie V. Mintzer. e funeral services were held Sunday the late home of the deceased. In- ent was in Macpelah Cemetery, Cy- s Hills.

Death of Max Gross.

ICAGO, Sept. 6.—Max Gross, one of the e known jewelry dealers here, died sud- , last Friday night, and was buried m his late residence, 4315 Vincennes Av, on Sunday. He is survived by a i w, three sons and two daughters.

ax Gross was a resident of Chicago for w 30 years. He kept a general dry goods on the North Side for about 10 years n then embarked in the diamond and e lry business.

was a man of upright character, his rd never being questioned. Always hon- r le and straightforward in his dealings. e ad the respect and confidence of every- n who knew him. He had been sick for w years and his death, though sudden, a not unexpected.

Bold Thieves Rob Jewelry Stores in the Vicinity of Lancaster, Pa.

ANCASTER, Pa., Sept. 4.—Thieves, several i ts ago, smashed the show window of Eugene G. Keller's jewelry store, 8 E. Orange St., and cleaned it of all the watches n fobs within reach. The men were dis- o red and pursued by officers, but s ped. The same window was looted o ething over a year ago.

n the night of Sept. 1, thieves also n shed the window of Frederick Kauf- 's jewelry store, on Locust St., Colum- a and were helping themselves when dis- red and fired upon several times by a hbor. They were evidently bold ras- a as they walked away leisurely after the g began. George Smith, Philadelphia, and John Brian, Middletown, Pa., were arrested next day in York county, on suspicion of robbing several houses in Wrightsville, Pa., and they are supposed to be the men who were at Kaufhold's and at Keller's.

Theft of $4,500 Worth of Jewels Reported from Victoria, B. C.

SAN FRANCISCO, Cal., Sept. 1.—From Victoria, B. C., comes the news of a jewel theft that is mystifying the police there and Charles E. Redfern is seeking to recover goods valued at $4,500. The mysterious part of the disappearance is that the members of the firm are not certain just where the jewels were when taken. They were supposed to have been placed in the safe when the place was closed up the night before, but of this Harry Redfern, who closed the store, is not certain. It is presumed that their absence from the stock failed to attract his attention when he put the goods away and that they were purloined in some manner during the rush hours of the afternoon.

The list of missing gems includes 11 fine solitaires, three twin diamond rings, a three-stone ring, four five-stone rings, two cluster rings, a circle ring, a three-stone ring with platinum tips, a tiger-head scarf pin with a diamond set in the mouth, and a set of earrings. Some of the rings were stamped inside "C. E. R., 14k."

This store was robbed three years ago and the loot was found hidden under a building.

News Gleanings.

P. Stoeferle, West Allis, Mo., is no longer in business at that place.

L. N. Lee has sold his retail business at Ada, Minn., to A. J. Johnson.

Klein Bros. Co., Muncie, Ind., has been incorporated with a capital stock of $250,000.

R. E. Baker, Morristown, Ill., has taken a position as watchmaker with A. E. Foster, Creston, Ia.

The Parsons Optical Co., Charleston, S. C., was incorporated recently, with a capital of $35,000.

R. A. Bullard moved recently from Omaha to Des Moines, Ia., where he will continue business.

W. Madel, Clintonville, Wis., and Caleb Marlow, Elgin, Ill., have opened a retail jewelry store at Clintonville.

The Snider-Umstead Co., Durham, N. C., has been incorporated with a capital stock of $100,000 to engage in the jewelry business. Business will be begun with $25,000, paid in. The stockholders are J. N. Umstead and S. N. Snider.

There is quite a revival of interest in pearl hunting in the streams of the Northwest and reports come from different points of finds of greater or less importance. H. J. Roth, La Crosse, Wis., recently found a pearl at Lake Worth, which he sold for $480, and several others. Frank Penny, Anoka, Minn., has been working the Rum river there and has found a number of small pearls as well as many slugs.

Bert B. Stanley, who recently pleaded guilty to a charge of the larceny of tools from the American Optical Co., Southbridge, Mass., was sentenced to three months in the House of Correction, but the sentence was finally commuted and Stanley was released after paying a fine of $25.

According to a report from Wellsville, N. Y., while F. W. Ward, a local jeweler, was examining an "unloaded gun" which had been used to start the horse races at the fair, it accidentally exploded and the bullet just missed the jeweler's son and crashed through the hat of a farmer who was passing. Neither the boy nor the farmer were injured.

In the story of the fire at Decatur, Ill., published in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, mention was made of the loss to the Frank Curtis Co. as $25,000, with insurance of $20,000. This was a mistake, as the Curtis Co. announces that the damage it suffered was but $7,200 on stock, and this was fully covered by insurance. The fire was in the uptown store, 156 E. Main St. The Frank Curtis Co. is still doing business at the old stand and will continue to do so for the next 60 days, when it will move to a new location and will probably build a new building on the old site. Another jeweler of this town who suffered severely in the fire, but whose loss was not mentioned last week, was E. A. Barber, who occupied one-half of the store room at 121 N. Water St. His premises were entirely burned up. In addition to his stock of bric-â-brac, silverware, china, estimated at $2,000, he lost about $1,000 worth of new mahogany fixtures. The gems and jewelry which he kept in his large safe were found in perfect condition, but the stock in the small safe was badly damaged. Mr. Barber came to Decatur from Sullivan, Ill., July 7, 1908. He has reopened temporarily at 250 N. Water St.

The Home and Export issue of our British contemporary, *The Watchmaker, Jeweler, Silversmith and Optician*, which has just made its appearance in this country, is a most creditable product of trade journalism in every way, and contains so many interesting features that it will undoubtedly find a place in the library of all jewelers who collect literature of interest to their craft. This number opens with an article by the editor, W. Augustus Steward, on the Paris Salons, which article appeared in THE CIRCULAR-WEEKLY in the issues of Aug. 18 and 25, but in Mr. Steward's own paper it is profusely illustrated with examples of the work of the French artists to whom he refers. "Fifty Years of the Gold and Silver Trades," a brief historical review by a manufacturer, will be found of especial interest to the British trade, while the articles on "Gem Engraving," by Cecil Thomas; "The Influence of the Renaissance on the Silverwork of Today," by Walter Stoye; "The Dantzic Goldsmiths' Guild," by Ludwig Schröder, and the "Notes on the Collection and Value of Silver Plate," by "Gykou," will prove of interest to jewelers and silversmiths in all parts of the world. The volume contains 192 pages of text and advertising, is well printed, finely illustrated and every way reflects credit both on its editors and its publishers, Heywood & Co.

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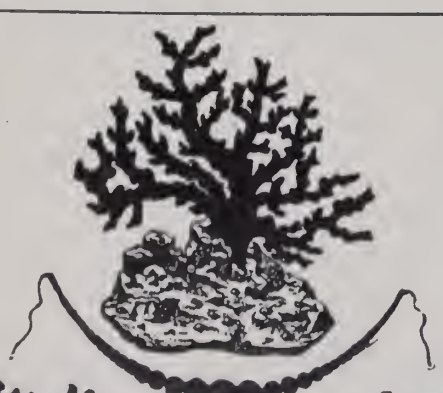
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Baltimore.

Baltimore has an inventive spirit in John R. Hare, a watchmaker at 707 N. Howard St. whose height of ambition is to complete ...s under way for the making of a dirig... balloon which will be devoid of most ...e dangers encountered in the airships ...e present time. He lays some of his ... inventive ideas aside to employ most ... is time on his airship, that, he an... ...ees, will not have screw propellers, to ...ff and tear things, nor the kind of ...er that becomes unshipped. He is ad...sing for financial aid to enable him ...t on a working basis and protect his ... by patents in this and foreign lands. ...orge Swartz, alias Block, alias Co... who made a bold attempt to rob ... store of G. T. Sadtler & Sons, ... 16 E. Baltimore St., during ...ess hours, Aug. 16, pleaded guilty ... the Criminal Court, Sept. 13, to ...ny and was sentenced to three years ...ison. He had been indicted for the ... of 29 rings, valued on an average at ... each. Swartz is well known to the ... York police, having just completed a ... year term in Sing Sing. His attempt ...e Sadtler store during business hours ...a daring in the extreme. He walked into ...e store and behind the counter and began ...ing himself to a tray of valuable rings. ...n accosted by Mr. Sadtler as to what ...e was doing there he replied that he was ...y clerk and was getting some rings to ... a customer. Mr. Sadtler's reply then ...inced the thief that his game had ...l, and, dropping the rings he had in ... and at the time, he made a dash for ...door and ran into the arms of Louis ...ohnson, a court house watchman, who ...a passing at the time. Mr. Johnson held ... and finally placed him under arrest. ...n searched 29 rings were found on ...

Columbus, O.

...e schedule of Adam H. Uhrig, a Gal...s jeweler, who has filed a petition in ...ruptcy in the United States Court, at ...mbus, shows his assets to be $14,526.14 ...his liabilities $18,386.65.

... A. Reid, arrested with Gertrude ...n and charged with petit larceny for ...heft of a watch from the store of Al...n & Pickering, got off with a light ...nce in Police Court as a result of a ... to Columbus by his father, who is D. ... eid, of Lake Charles, La. When the ... finished collecting evidence against ... there were three charges of petit lar...y against him, one of grand larceny and ...of living unlawfully with the Brown ...an. His father said he had at one ... been confined in a hospital for the in... and was a morphine user, and pleaded ...leniency. The major charges were ...ped, and on the three counts of petit ...y he was given for each $25 fine and ...ys in the workhouse. The fines were ...nded on agreement of the father to ...ll losses occasioned by his son's theft, ...n two of the cases the workhouse sen... was suspended. The Brown woman ... found builty of petit larceny and fined ...sentenced to the workhouse, and the sentence suspended on condition that she leave the State.

George E. Hamilton, of Columbus, who claims to have been for many years a traveling salesman for the A. Rogers silverware company and who says he is now a heavy stockholder in that concern, was arrested by Columbus detectives, Friday, on suspicion of being a man wanted in Indiana on a charge of fleecing banks, under the name of Thomas E. Hamilton. A detective arrived from Indiana, Saturday, and took Hamilton back to Knightstown, Ind., for trial. The case is a rather peculiar one. Hamilton strenuously denies that he is the Hamilton wanted and agreed to go back to Indiana without requisition papers and face an Indiana woman, said to be his wife. George E. Hamilton, the Columbus man, is married to an Ohio woman, having been wedded to Miss Marshall, of Greenville, last July. The Hamilton under arrest has claimed that he is worth in the neighborhood of $700,000, acquired by purchases of land in South Dakota and Chicago when a young man; that he owns a large grain elevator in South Dakota, and is a heavy stockholder in the silverware company.

Lancaster, Pa.

W. F. Meiskey, of H. S. Meiskey Co., visited Chicago, last week.

Frank P. Baker spent last week in Boston and N. Providence, R. I.

John Wood, with H. C. Oberlin, Columbia, Pa., visited Lancaster, last week.

Henry Weber, the City Hall optician and jeweler, has returned from Ocean Grove.

J. W. Klein, optician, of 133 Pearl St., has returned from a long stay at Mt. Gretna, Pa.

T. Wilson Dubbs is giving away to every purchaser of a certain amount of goods a neat silver spoon.

C. E. Hinkle, Ephrata, is receiving the congratulations of his friends upon the advent of a young son.

Edward Buck, a silversmith, was married, last week, to Miss Ruth E. Shiffler, by Rev. Dr. C. E. Haupt.

E. R. Kant, of the Non-Retailing Co., has returned from a nine weeks' trip through western Pennsylvania, Virginia and Ohio.

Constantine Fokiades, late with his brother, John Fokiades, a Reading, Pa., jeweler, has taken a position with Marcus Edelstein, optician.

Harry T. Kiehl, a salesman for Louis Weber & Son, has returned from a visit to Atlantic City, and Frank B. Fon Dersmith, with the same firm, has been visiting at Benton-on-the-Susquehanna.

J. B. Martin & Co. last week presented a handsome loving cup to each of four employes, W. H. Gundiker, A. P. Newall, E. A. Walton and Miss Sarah Edwards, in recognition of long years of service.

Eight beautiful silver loving cups, prizes awarded, this week, in the Lancaster Country Club's tennis and golf tournament, were on exhibition, this week, in a show window of the jewelry store of S. Kurtz Zook, who furnished them.

Among those who contributed prizes for the Central Labor Union demonstration contests at Rocky Springs Park, on Labor Day, were Jewelers Henry Weber, T. Wilson Dubbs, S. Kurtz Zook, Louis Weber & Son, W. W. Appel and Aug. Rhoads.

Last week, the show window of Aug. Rhoads' store on E. King St. was filled for several days with the numerous prizes which were awarded on Labor Day in contests held at Rocky Springs Park, under the auspices of the Central Labor Union.

Three new students have entered the local technical school: Herbert N. Herrick, Lexington, Va.; Harry Schrieber, Carnegie, Pa., both in engraving and watchmaking, and A. W. Arter, Sunbury, Pa., in engraving. Ralph Sprenger, Uniontown, Pa., a former student of the school, spent several days in Lancaster, last week.

Indianapolis.

Retail jewelry stores closed at noon on Labor Day, following their usual custom.

Charles B. Dyer, of Dyer Bros., is spending a week fishing with friends near Worthington.

A. R. Gray, of Gray, Gribben & Gray, and his family, is spending a few weeks at Mackinac Island.

Charles W. Lauer, of Charles W. Lauer & Co., has returned home from a vacation trip with his family at Lake Manitou.

After a business trip to mines in which he is interested in Wisconsin, A. P. Craft, of the A. P. Craft Co., has returned home.

Miss Daisy Dyer, assistant in the arts and crafts department of Dyer Bros., is home after a three weeks' vacation trip to Detroit, Mich., and Chicago.

F. T. Harmon, formerly in business at Scottsburg, has gone to Oklahoma, where he will open a retail jewelry store as soon as he finds a suitable location.

Mr. and Mrs. John P. Mullally have completed a three weeks' eastern trip, during which they visited Reading, Pa., New York City, Providence, R. I., and other cities.

Among out-of-town jewelers in this city, last week, were: J. C. Nutter, Martinsville; A. F. Froeb, Terre Haute; S. B. Merrick, Plainfield; A. G. Craig, Bicknell; S. W. Stunkle, with T. M. Jackson, Seymour.

Mr. and Mrs. Lon R. Mauzy have returned home after an extended western trip. They visited the Seattle exposition, then spent two weeks with Mr. Mauzy's parents at San Francisco, after which they visited relatives in Texas.

Dyer Bros. have issued cards announcing they will resume their classes in hand wrought jewelry, Sept. 27. They have received about 50 applications for entrance and are expecting the largest classes since they began arts and crafts instruction, some years ago.

Charles B. Dyer and George G. Dyer were called on one day last week to assist in a difficult operation at the Methodist Hospital, the first time in local history that a jeweler has assisted in a surgical operation. The case required the making and placing of a silver nose bridge for a young man from southern Indiana.

Frank E. Kaiser, Kansas City, Kans., is now a member of the Kaiser Jewelry Co.

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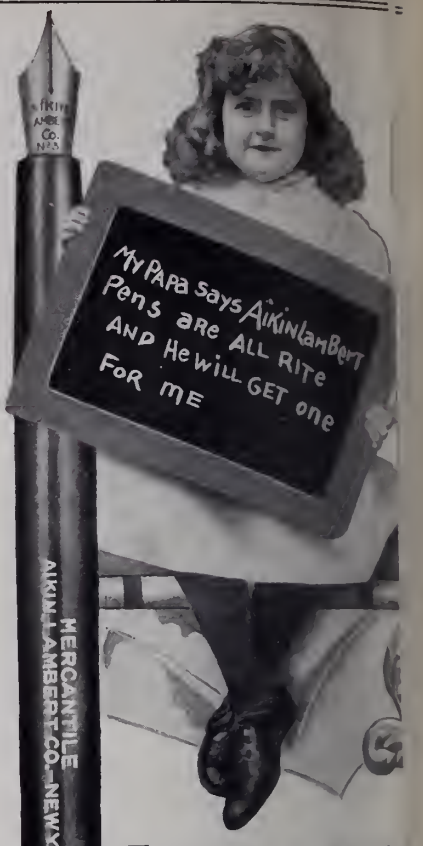
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Boston.

. S. Scales, Winchester, has returned fr n an extended auto trip through Maine.

he retail stores will be open Saturday af rnoons beginning Sept. 18. The whole- and jobbing houses will close on Sat- y afternoons throughout the present th, resuming the Winter arrangement 2.

he decided advance in industrial train- in the public schools of this city is ly shown by the announcement of the o board that beginning this month e is to be established a class in jewelry e East Boston High School.

he handsome Summer residence of D Pere val at Marblehead Neck was g th se most brilliantly decorated at mination night" Wednesday of last r honor of the Sonder races at Mar- ad A clever arrangement of electric s made the Percival house especially ctive

nong the visitors to the Waltham ch factory last week and who enjoyed orough inspection of the plant was A. is Perrine, Chicago. The train-makers a most successful outing last Satur- afte noon at Childs Farm, Waltham. Watch Factory band closed, Tuesday ing of last week, its season of free oor concerts at Robbins Park. The a's work was praised and endorsed on ides.

ed David, aged 30 years, employed in ore the name of which the police are holding, was arrested Thursday of last on a charge of larceny and held for Inspector Knox, who took David in- stody, says that the young man's ar- is likely to clear up the mystery sur- ding several attempts to steal jewelry David's employers. The police claim ave found in David's locker an old bent pair of scissors, which fit, it is ed, marks made on the jewelry show s.

mong the jewelers in town last week George E. Twambly, Saco, Me.; J. R. e, of J. R. Roche & Co., Eastport. Charles Gaudette, Pawtucket, R. I.; I. Sinclair, Concord, N. H.; J. H. Tat- ll, Exeter, N. H.; H. R. Kimball. efield; S. W. Baker, Rockland; J. F. s, Beverly; L. R. Hapgood, Orange; F. Welch, Foxboro; L. W. Weston, h Framingham; H. H. Samuels, Grant lry Co., Lowell; H. P. N. Dahl, May- ; Clarence Foster, Foster Bros., Green- ; A. E. Pero, Worcester, Mass.

voluntary petition in bankruptcy has filed by the New England Jewelry Co., is city The concern, which does an stallment business in watches and jewelry, onducted by William Bennett and his Mary J. Bennett, who run a store at Dorchester Ave., Dorchester. Mr. nett began business in 1905 at 127 Park from which he moved to his present ess in October last. His principal busi- was selling watches and jewelry to the oyes of the street car company and his s consist principally of debts due on eases to his customers.

ore than 150 men employes of the E. ard Watch factory held an outing at ls farm, Waltham, Saturday, Aug. 28. Special cars conveyed the party from the factory and a procession from the trolleys to the farm was led by the E. Howard Watch factory fife and drum corps. Supt. W. B. Mohl, Foreman Charles Horner, Foreman Anton Sederquist and Foreman Walter Latham were among the most active participants. The special guests were A. E. Travis, W. Rowe, Frank Handrahan and J. Arthur Burke. The committee of arrangements, to whom much credit is given for the affair's success, was headed by Charles Schneider. The young women employes of the E. Howard Watch Factory are said to be planning a field day, to be held some time this month.

The Boston police received news from New York, Sept. 4, of the arrest in that city of William E. Murphy, who up to last June was employed as a collector and salesman by Robertson, Hartley & Co., 790 Washington St., this city. A large number of pawn tickets found in his room by the New York detectives led to Murphy's arrest. The Boston firm was surprised to learn that Murphy was in custody, as they had thought him on an extended vacation. It is alleged that he had between $500 and $1,000 worth of the firm's stock when he left. The Boston police say that they have located in this city watches, diamonds, rings and bracelets to the value of $532.50, which they charge Murphy took from Robertson, Hartley & Co. The police also charge that Murphy stole between $75 and $100 in cash from Davis Bros., La Grange and Washington Sts., while employed by them as collector. The Boston police will, next week, ask for requisition papers and endeavor to bring Murphy to this city.

Newark.

TRADE CONDITIONS.

Reports as to business conditions are favorable all along the line and manufacturers are most optimistic. There is no unwarranted rush, but the constant demand for goods continues. Retailers continue to buy fairly liberally although cautiously as a result of two years of dulness.

Practically all the factories were closed on Labor Day.

Refiners in Newark report a heavier demand for gold than there is for silver.

The factory on Elm St., formerly occupied by manufacturing jewelers, is now vacant.

The Goldsmith-Koch Co. now occupies the easterly end of the first floor in the Crane building, Oliver St.

S. Piltch, dealer in diamonds, watches, jewelry and optical goods, has just started in business at 42 Springfield Ave. He was formerly in business at Port Richmond, S. I.

The Schickerling Mfg. Co., Mulberry St., has given the sole agency on the Pacific Coast to Alois Kohn & Co., who are represented there by A. Kohn, with headquarters in San Francisco.

John Miller, who was formerly employed by Fritchie & Co., died in this city, recently. Mr. Miller was born in Germany and came to New York at the age of 15 years. He later moved to this city. He leaves two daughters and a son.

The American Diamond Cutting Co., Edgewater, N. J., has been incorporated with a capital of $2,000. The incorporators are H. P. Jones, J. J. Harper and E. J. Forhan. The company is to cut and polish diamonds from the crude material.

Mr. and Mrs. Charles Champenois are touring Nova Scotia and other Canadian provinces, having recently started on the trip. They intend to visit various points of interest and will be away some time. Mr. Champenois is the senior member of the firm of Champenois & Co.

Through the daring of a colored man who visited his store at 163 Main St., recently, S. Raffal, a jeweler of Asbury Park, N. J., lost three diamond rings valued in all about $145. They were taken from the window, he asserts, when he was in the rear of the room with his back turned. One was set with three stones and the other two each had one jewel.

Israel Berkowitz, 745 Broadway, Bayonne, N. J., appeared, last week, in the Recorder's Court as a defendant on charges of obtaining money under false pretenses by Philip Furshman, of Avenue C and 28th St. It appeared that Furshman was to back Berkowitz in the manufacturing jewelry business. Furshman, according to Berkowitz, gave him $475 with which to buy gold and other materials from which to make the jewelry. The venture for some reason was not a success, and he contended that the money was never used to buy gold. The case on request of counsel was adjourned one week. It is believed that a compromise will be made and the matter settled out of court.

The Newark Technical School, 367 High St., the local seat of industrial education, will reopen the first Monday in October. It is expected that the class in jewelry and silverware designing will be unusually large this year, now that the work of the school is becoming better known. Because of Newark's great importance as an industrial center the necessity for such an institution is very apparent and manufacturers and business men are in hearty accord with its aims and objects. The school has been open only Wednesdays and Saturdays during the vacation season for the purpose of allowing all who desired to take vacations to do so. The last Monday in September will be the final date for the examinations.

The firm of Mueller & New, New Brunswick, N. J., has filed articles of incorporation and will continue the jewelry business now conducted by A. F. W. Mueller, at George and Bayard Sts. The forming of the company means that the business is to be developed and expanded. The new company will move into its handsome new building on George St. about the middle of next month and will have one of the finest stores in this city. The store will be equipped with new furnishings. A 10-ton safe has arrived to be installed in the new store. Mr. Mueller has been in business here since 1888, having first had a store on Hiram St. and then having moved to his present location. Ambrose New has been connected with him for the last 12 years.

H. T. Anderson, Sand Creek, Wis., has opened a jewelry and grocery establishment at Boyceville, Wis.

Louis Shafland, Roland, Ia., was a recent visitor in Cambridge, Ia., on a combined business and pleasure trip.

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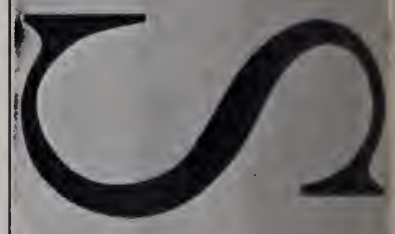
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LAPIDARIES PRECIOUS STONES

GEMS in Unique Cuttings

Philadelphia.

ax Einhorn, with M. Sickles & Sons, returned from a vacation.

G. Lee has returned from a vacation t along the Atlantic Coast.

muel J. Greenfield is a new jeweler in erch, Delaware County, Pa.

C. Coble, Elizabeth, Pa., has disposed s business to J M. Shorkers.

W. Clark, Bristol, Pa., who has been again able to assume business cares.

C. Wilde, with L. P. White, has just ed from a very satisfactory western

eph B. Bechtel, 725 Sansom St., spent week-end with his family at Atlantic

Armstrong, a former Philadel-, is renewing old friendships in the

ton Baer, Washington, D. C., stopped on his way east for business and re

n C. Ober, Johnstown, again passing gh the city, called on his friends in rade.

lter Barry, son of James W. Barry, facturing jeweler, has gone to Lake-, N. J.

J Andrews, retail jeweler, 108 S. 8th as returned from a week's fishing and ng trip.

eph Fussman, jeweler, has removed 350 Spruce St. to 911 Federal St., en, N. J.

and Mrs. C. E. Hinkle, of Ephrata, have sent out cards announcing the rt of a son.

ny of the wholesale and retail jewel- f this city observed Labor Day by g at noon.

Pinkstone, 1947 South St., is celebrat- he 40th anniversary of his business a reduction sale.

P. Kammerer, with J. Warner hins, will spend the month of Septem- n Chester county.

lliam Egolf, Somerset and Hutchinson who conducts a clock hospital, has tinued this business.

lliam Waltz, jeweler of Perkasie, Pa., losed his store and is now acting as ent for a local journal.

E. Bryan, Lehighton, Pa., has ac- a position with D. Laubach, retail r, 7038 Woodland Ave.

P. Loeper, with B. E. Loeper, jew- 14 S. 11th St., will spend some time s farm in Delaware County.

B. Hagstoz & Co., 709 Sansom St., refiners, are making extensive altera- to the rear of the building.

lliam Proud, of M. Sickles & Sons' facturing department, has been ap- d registrar in the 44th Ward.

lliam Heins, manager for William ns, 5 S. 40th St., has bought a very at- e home in West Philadelphia.

lliam C. Penfold, of Leary & Penfold, lence, R. I., spent a few hours with ade just before starting on his southern

drew Kaas, a jeweler of S. 13th St., Mrs. Kaas, has returned to his home a most delightful trip through the

B. Wallen, Camden, N. J., who has been summering with his family at Collingswood, N. J., will shortly return to his home.

J. Wicker, with E. S. Radley, 2404 Frankford Ave., well known to the jewelry trade, has returned from a trip to his home in Rome, Va.

C. M. Loeffler, 1004 W. Girard Ave., has made alterations to his store, new wall cases having been installed and the store thoroughly renovated.

David Cooper, formerly with D. Hillerson, 127 S. 8th St., has accepted a position with Cooper & Miller, manufacturing jewelers, 719 Sansom St.

Nathan Simon, formerly associated with A. Simon & Sons, diamond importers, East Radford, Va., has opened an attractive store at 135 S. 13th St.

Albert Booth, with Charles Muth, 1632 Columbia Ave., will enter the Pennington Seminary this Fall and will take up the study of electrical engineering.

Mr. Tice, buyer for the cut glass department of the Bailey, Banks & Biddle Co., has resigned his position and will establish himself in the same business in Rochester.

James I. Dougherty, who was arrested, last week, for holding up a messenger boy employed by J. F. Blisard & Co., 727 Sansom St., has been held in $800 bail for court.

A. Colororsi, with Dadalins Arts and Crafts, 239 S. 11th St., arrived in town this week after an absence of three months spent in the mountains of western Pennsylvania.

Miss A. Jordon, of the Paul-Gale-Greenwood Co., jewelers, with her sister, Miss C. Jordon, and Miss Hangleman, of Norfolk, Va., were the guests of Mrs. A. E. J. Dorn, of Camden, N. J., while on a visit to this city.

Miss S. E. McKinley, bookkeeper for H. O. Hurlburt & Sons, has resigned her position. James Gilmore, formerly employed in the wholesale department of H. O. Hurlburt & Sons, has accepted a position with J. E. Caldwell & Co.

Max Polak, traveling for M. Sickles & Sons, met with a most painful accident while on one of his trips, last week. It was while Mr. Polak was going from one car to another that the door slammed and crushed one of his hands.

L. Spoerhase, jeweler, 4078 Lancaster Ave., has purchased the property adjoining his present store, which he will convert into one large store upon the completion of the alterations and improvements. There will be a grand opening on this occasion and souvenirs will be presented.

Thieves forced an entrance into the jewelry store of Joseph Gumpert, 2218 Ridge Ave., early Tuesday morning and escaped with a quantity of jewelry valued at $150. When Mr. Gumpert arrived to open the store he found everything in disorder. The bulk of his stock had been placed in an iron safe the night before and was untouched.

Col. J. Warner Hutchins, who has just returned from his Canadian trip, was interviewed to-day by THE JEWELERS' CIRCULAR-WEEKLY representative regarding his nomination as supervisor. Col. Hutchins had very little to say other than that he was proud and pleased that he had been so honored and that he had accepted the appointment that had been tendered him by Senator Penrose.

The Bailey, Banks & Biddle Co. has made and designed the cups, medals, watches and shields for the North Wildwood Auto Club, to be presented as prizes at their auto and cycle meet on Labor Day. This house has also been awarded the contract for the trophies for the Bryn Mawr Horse Show exhibit, which will take place the latter part of September.

It is reported that the popular early hour closing of the wholesale jewelers and material houses will continue for some time. Those in favor of it are: L. P. White, H. O. Hurlburt & Sons, M. F. Williams Co., G. S. Lovell Clock Co., Charles O. Bryon, John Blisard & Co., J. B. Beehtel & Co., R. M. Cooper & Son and other manufacturers.

About 204 gold-filled rings, 75 thimbles and several articles of jewelry were stolen early this week from the jewelry store of W. H. Long, 1627 South St., by thieves, who entered a rear door after scaling the fence. Though much jewelry was taken from the shop it was principally the inexpensive articles, all the valuable pices being locked away in burglar-proof safes.

The following jewelers were visitors to this city during the week: Henry Bolte, Atlantic City, N. J.; H. S. Kratz, Souderton, Pa.; William Hobson, Marlton, N. J.; George Press, Oxford, Pa.; Mr. Thompson, with H. A. Kirby, Providence, R. I.; Mr. Dorion, with Astby & Barton Co., Providence, R. I.; D. L. Kauffman, Luray, Va.; E. Solomoniski, Norfolk, Va.; D. N. Krouse, North Wales, Pa.; E. K. Bean, Lonsdale; H. B. McFarlan, East Downington; H. F. Freeman, West Chester; Charles Rudolph, Wilmington, Del., and Roland Oliver, Burlington, N. J.

Miss Sylvia Stern, daughter of L. Stern, chain manufacturer, Providence, R. I., will be married Sept. 6 at Atlantic City, N. J., to Dr. James H. Oppenheimer, Buffalo, N. Y. The ceremony will be performed by Rabbi Fisher, of Atlantic City, and Rabbi Bekkowitz, of this city. The wedding reception will take place at the Hotel Shelburne. Miss Florence Stern, a sister of the bride, will act as maid of honor, while Miss Della Stern will be bridesmaid. A substantial check from the bride's father, silver pieces galore and quaint and beautiful pieces of jewelry are among some of the gifts already received. Dr. Oppenheimer, who is a graduate to Johns Hopkins University, will sail for Europe on Sept. 8 with his bride.

H. B. Karshner has sold out his interests in the jewelry business at Bellevue, O., to his partner, G. L. Gunther, who established the business 15 years ago. Mr. Karshner will continue in the employ of Mr. Gunther.

A note in the issue of Aug. 4 stated that Ora Stetson, formerly of Garden City, Mo., was about to locate in Harrisonville. This was an error, the item referring to Ora Stutzman, who is now settled in business at Harrisonville.

Hart Swalstad, formerly with George K. Munro, Grand Forks, N. Dak., has bought the retail business of J. J. Skaug, 126 S. Main St., Minot, N. Dak.

CHAS. KELLER & CO.

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LOUIS J. MONTAGNON, Secretary-Treasurer

Pittsburg.

P. Hale, Akron, is spending two weeks at ie Thousand Islands.

Frank Raine is out in Illinois, putting in wo weeks spending "the simple life."

L. Peddinghaus, Marietta, O., recently t ned from an automobile trip to the e shire hills.

Ie Rosenbaum Co. is making rapid c ess on its new building at Fifth Ave. Market St.

Warren Wattles, of the Hardy & a s Co., is spending a few weeks on s arm at Harmony, Pa.

orge S Dunbar, of the Geo. B. Barrett eft, last Saturday, on a business and ire trip to New York.

A Ott, Mansfield, is attending the convention of the Elks at Cedar of which organization he is a promi- nember

P. Humphreys, Bellefonte, Pa., was tly appointed watch inspector for the on of the "Big Four" railroad which through his territory.

inning last Wednesday, most of the which had closed at 5 P. M. re- d open until 5.30 P. M., which will e closing hour for the remainder of ear

ele F. Roberts, of E. P. Roberts & r and president of the Jewelry 24- Club of Pittsburg, has returned from s cation, spent in Canada. Mr. Roberts dhe distinction of catching the largest s f the season, weighing about five uls.

T Brown Street Clock Co., is the name a ew concern formed recently at Mones- n Pa., by B. E. Brown, Walter Brown d oss Brown, who are interested in the w y business. The clocks which the n n have commenced to build weigh ounds each.

and Mrs. J. Harvey Wattles and Wattles returned last week from an t obile tour to Bemas Point, N. Y. members of the firm of W. W. Wat- s Sons recently bought a touring car dare certainly getting much pleasure f it.

T window of the store of William in McKee's Rocks, was broken several gl ago and a quantity of jewelry stolen. e is no clue, but it is presumed that e b was done by some of the men im- rt to take the place of strikers at a g oring car plant.

Monongahela valley merchants are watch- g ith much interest the protest being is by coal miners who object to recent s tion which interferes with their ti in the mines. It is feared that the ns will strike, which would have a d ffect on business.

Among the out-of-town jewelers who t Pittsburg last week were H. R. o , Donora; Wm. M. Barbour, Miday; V Rosendahl, Irwin; J. R. Thorn, To- t F. B McKinley, Washington; a s S. Schmid, New Castle; A. G. g New Alexandria.

The Pittsburg Association of Credit Men t week held another of their midday e gs and ordered the sending of a message to Dr. Frederick A. Cook, c erer of the North Pole, which read as follows: "We are proud of you. Congratulations. Pittsburg Association of Credit Men."

The South Side jewelers are taking an active interest in the campaign to improve S. 18th St., making good use of buttons which have been gotten out by the thousand bearing the slogan "Open the door to the hilltops." The improvement of the thoroughfare would divert to them some business from a section inhabited by 100,000 persons.

City Councils recently passed an ordinance directing the director of the department of public safety to create the position of pawn clerk. Last week A. W. McCullough was named for the place. Under the law the pawn dealers must submit a description of all articles pawned, these being furnished daily. In this way the police are kept in close touch with the dealers and are frequently aided in running down robberies, because of this system. The pawn dealers also keep in close touch with the officers and when anyone of a suspicious character attempts to pawn articles the police department is promptly notified.

The W. J Johnston Co. has rented 15 of the 17 offices on the fifth floor of the Union National Bank building, greatly enlarging its present quarters. W. J. Johnston told THE JEWELERS' CIRCULAR-WEEKLY correspondent that it would be some little time yet before he secured possession of all of them, but that some have already been given over to his concern. The Johnston company has been occupying half of the fifth floor, but the new acquisition gives to the concern all of the floor space of this, floor with the exception of two offices. Mr. Johnston reports business as increasing daily and much better than it was a year ago this time. In fact, the house is enjoying a most lucrative and profitable trade.

"How do you like that?" asked a prominent jeweler, the other day, when THE JEWELERS' CIRCULAR-WEEKLY correspondent entered his establishment, at the same time exhibiting two handsome pearl necklaces, with a diamond set in platinum in the center. "One of them is sold," he went on, "and my wife is the customer. Both are worth nearly $4,000. You know, my wife saves her money and she has quite a snug sum in bank now. I encourage her in this sort of thing. She has been wanting a pearl necklace. I told her that I would sell her one. Of course, I will lose several hundred dollars on it, but I can afford to do that. When she goes out she will wear it and other women will admire it. That creates a demand for such things and even if it does not help me it will help others."

A fire broke out, Saturday morning, in the jewelry store of A. E. Siviter, in the Avalon Bank building, Avalon, a suburb of Pittsburg, and two men were injured while engaged in fighting the blaze. One of the men, J. A. Alberts, who lives in the rear of the building, was awakened by the smoke and was cut while breaking a glass window to gain access to the store. It is believed that the fumes from a dish filled with gasoline that had been left in the jewelry shop were ignited by a lighted gas jet and this set fire to the place. Mr. Siviter is away from home at the present time on his vacation. He lives in Bellevue, a neighboring town. Considerable ill luck has followed Mr. Siviter's efforts in business. It is not known what the loss is, but it is believed to be covered by insurance. Some say that his stock was damaged to the extent of $200, while $300 will cover the damage sustained by the building.

When Jacob Green's store was opened for business last Friday morning in Schoenville, where the big strike of the Pressed Steel Car Co. is in progress, the jeweler found tacked above his door signs which read as follows: "Congratulations from the strikers." Inquiry developed the fact that Mr. Green and Miss Mollie Lewis, of 1308 Locust St., Pittsburg, had been married Aug. 31. The strikers, who are very fond of the jeweler, wanted to show their appreciation, so it was decided to put the signs on his door. Six of them were placed in conspicuous places, all written in as many different languages. The strikers were quick to manifest their pleasure at the wedding when they heard what had occurred. The wedding took place at the home of the bride and in the future the couple will make their home in the apartments of the Victor Bank building, in which building Mr. Greene's store also is situated.

Canada Notes.

E. A. Kerr, Edmonton, Alb., is out of business.

W. F. Mercer, Lindsay, Ont., has gone out of business.

A. H. McIntyre, Portage la Prairie, Man., has sold out his business.

John W. Gabriel, Halifax, N. S., has given a chattel mortgage to Henry Kitz.

The jewelry stock belonging to the estate of S. H. Lawrence, Salmon Arm, B. C., has been sold to F. G. Burns.

Henry Birks & Sons, Ltd., have given a silver cup as a prize for a five-mile foot race, which is to be run as one of the amusement attractions at Sherbrooke Fair, this month.

W. M. Birks, of the firm of Henry Birks & Sons, Ltd., Montreal, has publicly expressed himself in favor of the principle of civic government by a board of control. This is a very "live" question in Montreal at the present time, and the opinions of leading business men are being sought as guidance for the electors, Sept. 20, when a referendum will decide whether a change shall be made in the system of civic government.

On the occasion of the visit of Lord Strathcona, Canadian High Commissioner in England to Winnipeg, a civic address of welcome was presented to him, Aug. 25. It was inclosed in a silver casket manufactured by Andrew & Co., Main St., Winnipeg, of sterling silver, 10 inches long by seven inches wide and nine inches high, weighing 100 ounces. It is surmounted by the figure of a buffalo. On the front is embossed the arms of the city of Winnipeg, and the reverse side bears an appropriate inscription. The right end shows the coat-of-arms of Lord Strathcona embossed in relief, and on the opposite end is a reproduction of old Fort Garry.



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"	10½ x 13 "	" " " 13 x 16 "	" 20.00

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THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

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Notice of changes in standing advertisements must reach us one week in advance, new matter received up to Monday.

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Gem Imports During August.

DESPITE the fact that over $5,000,000 worth of diamonds and precious stones were imported during the month of July, the importations for the month of August were among the greatest in history for this period of the year. That the total for the month just passed is a surprise to the most optimistic members of the trade goes without saying, as it was generally known that the unusual importations in July were due not to the demand for that month, but to forestall the demand for future months on the chance that the new tariff law would increase the duty and thereby saving at least five per cent. on importations entered before the tariff law went into effect. As it happened, there was no change in the tariff law and normally the buying on the other side should have diminished for a while. That it did not is manifest in the fact that during the month of August there passed through the Appraisers stores at New York gems to the total value of $3,262,099, a total which exceeded the importations of the corresponding month of the previous year by over $2,000,000, and in fact exceeded the total of any August recorded in New York, with the exception of the August in 1906, when $3,382,000 worth were brought into this country.

Of the total gem importations last month the value of the cut precious stones and pearls was placed at $2,566,349, which is over $1,500,000 more than the total last August, and the largest amount ever recorded for the month. The value of the uncut precious stones, principally diamonds, was $695,749.82, as against $280,211.57 last year. This amount is only exceeded by one previous August, that of 1906, when the rough totaled $884,837.96.

How the importations for the past month compare with those of August of previous years will be seen at a glance from the following table:

Aug.	*Cut.*	*Uncut*	*Total.*
1909	$2,566,349.35	$695,749.82	$3,262,099.17
1908	977,657.37	280,211.57	1,257,868.94
1907	2,537,288.00	446,634.00	2,983,862.00
1906	2,497,459.09	884,837.96	3,382,296.05
1905	1,815,718.61	460,154.98	2,275,873.59
1904	1,632,937.48	388,357.94	2,021,295.42
1903	1,905,995.19	377,653.02	2,283,648.21
1902	2,124,078.42	205,427.54	2,329,505.96
1901	1,458,208.47	398,373.69	1,856,582.16
1900	1,034,470.82	256,640.35	1,291,111.47
1899	1,672,364.01	534,497.29	2,206,861.30
1898	1,131,805.21	589,087.21	1,720,892.42
1897	1,331,035.56	720,133.75	2,051,169.31

A Novel Point In Customs Law.

FOR the first time in many years the mercantile interests of the country have no cause to complain against the customs authorities for any laxness in enforcing the customs law as far as tourists and returning residents of the United States are concerned, because the Administration, in New York at least, seems to be making an honest effort to prevent smuggling and collect on dutiable articles in every way, even though they have had to go to an extent that has brought down criticism on the heads of officials from sources which sympathize with the respectable (?) and amateur smuggler.

New and profitable business will come to you through an intelligent use of our advertising columns.

The Government enforcement of the customs law in collecting duty on articles of personal adornment and personal effects has not been accomplished without raising a number of interesting and some "knotty" questions, some of which will have to go to the courts for final settlement. Some of these questions are most important to the mercantile interests generally, because if the Government should be beaten certain of the provisions of the law covering the entry of personal effects will in a way be nullified, and residents or tourists may accomplish by indirection what the law says cannot be done directly.

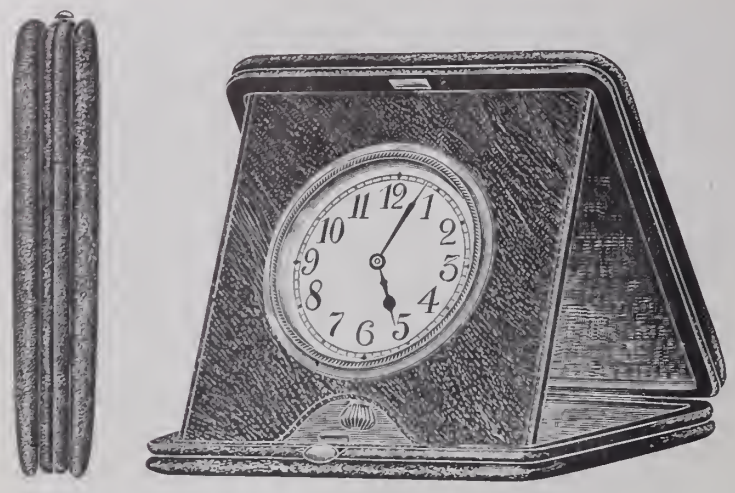
A typical case of this kind has arisen relative to the seizure of a necklace which was originally brought into this country without payment of duty on the claim of the woman who brought it here that she was not a resident and therefore entitled to claim free entry for it as a personal effect needed for the comfort and convenience of her journey. After coming to this country she presented it to a relative who was a resident of this country, and the woman who received it took it to Europe with her and brought it back, claiming free entry because it was part of the personal effects which she had taken abroad with her.

The Collector at New York seized the necklace and is attempting to make a test case of it because if the contention of the two women are allowed to stand our rich tourist smugglers whose practices are being thwarted by the rigid inspection system now in force will be able to get around the law, so far as jewelry is concerned, by simply having the jewelry which they buy abroad brought in by a non-resident as a personal effect, and then transferred or sold to the intended owner in this country. The point raised by the customs officials in this case is interesting from a legal standpoint, and at the same time is most important to the business world.

Care Needed In Use of Gem Names.

THE tendency among women to match fabrics or dress material with precious stones or gem minerals of suitable color and substance has not only caused a large demand for American gems and gem matrix and minerals which years ago were little used in jewelry, but has also been the cause of a number of varieties of gem matrix and material being put on the market under special names. Some of these names are mineralogically sound in description, while others are to some extent ridiculous, and still others misleading. It is but natural that a layman who finds a pretty material which he thinks can be cut up

A Good Traveling Companion



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AMERICAN DOUBLE ROLLER-LEVER MOVEMENTS

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Cuts one-half size

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H. A. KIRBY MANUFACTURERS OF FINE GOLD JEWELRY

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NEW YORK OFFICE
9-11-13 MAIDEN LANE

into a gem should magnify the impor of his discovery and give the material a high sounding or fancy name and t sell it to the public as a novelty. How jewelers can in no way afford to be p to these transactions, because they are posed by the public to have the p knowledge of gems and gem material to understand the meaning of names to realize that every crystalline subs which gets a pretty color by a tra metallic oxide is not necessarily a ge new gem material which will in the jewelry trade.

Before engaging in the sale about, any gem material or subs he believes to be new, the jew see that he is informed exac properties, chemical and phys clearly shown that the nam it passes is in no way misle correct from a descriptive a jewelry or mineralogical stan

Connecticut.

C. H. Hibbet, Wallingford, w in the jewelry trade, has res dent of the Wallingford Auto

G. B. Owen, general manager L. Gilbert Clock Co., Winsted, Mrs. Harriet M. Bleuher wer united in marriage.

The employes of Dunbar Br Spring Co., Bristol, enjoyed a the Bristol Gun Club's grounds, S afternoon, Aug. 28. About 4 attended.

At a meeting of the directors ternational Silver Co., Merid week ago, a dividend of 1¾ per declared on the preferred capi able Oct. 1.

The business of L. Boar East Haddam, is about to be The concern was founded by L man, who passed away about a century ago.

Albert Sido, 52 years old, an employe of the Waterbury Waterbury, was found dead in in Waterbury, about 7 o'clock ing of Aug. 27. Sido is believed committed suicide.

James Melville Clarke, at gaged in the jewelry busines 29, at the New Britain Hospita ceased was born March 27 18 learned the jewelry trade with of Churchill & Lewis, on Main St Britain, but later went into

John Jessup was recently t today in Waterbury by Detective Owen J. Davey, on a charge rings valued at about $100 fro Smith, a watchmaker of New Have accused is also wanted in Ph a charge of embezzlement by h is about 36 years of age, and ployed as a watchmaker by J up to the time the alleged occurred.

Isiah Randall, who was jewelry business in Seneca died suddenly, Aug. 28, of heart. Mr. Randall, who was age, had been in poor health

New York Notes.

. Hayes, buyer for Alfred Eaves, Montre, Can., was at the Astor House, last we.

ius Jurgenson, of this city, has taken a sition with G. William Reisner, Lanr, Pa.

illiam Lowe, with Austin & Stone, 15 Maiden Lane, is making a short middle ern trip.

arles E. Stanley, with the Estate of O. Draper, is visiting the factory at North boro, Mass.

ster Smith, Attleboro, Mass., has engaged on the sales force of the J. E. Co., 37 Maiden Lane.

lliam Williams, of Williams & Payn Providence, R. I., was at the local of- 18 Broadway, last week.

A. Reichman, of Reichman Bros., 65 au St., is on a western trip for the He reports good business.

F. Fahys, of Joseph Fahys & Co., aiden Lane, has been on an automoour in his car with friends. He arrived metropolis yesterday.

Jewelers Board of Trade announce t has sent out a 33 1-3 per cent. payin full composition in the matter uglass Jewelry Co., Guthrie, Okla.

ert Windau, Milwaukee, Wis., I. E. ony, Comanche, Ia., and S. M. Henson, Vincennes, Ind., were among the rn out-of-town visitors in this city, week.

stock of jewelry belonging to the ors of Sol Karger, who was formerly siness in this city, was scheduled to be at public auction, yesterday, at 113 rd St.

is Manheimer, of Louis Manheimer o., 35 Maiden Lane, accompanied by aughter, has returned from a trip in pe. They came home on the *Kronssin Cecilie.*

. John L. Shepherd, of the Keystone h Case Co., left, Saturday, for a trip Pacific coast. He expects to visit the wstone Park and other places of inr in the west.

e firm heretofore known as the Sene-Labouseur Co., manufacturing jews 102 Fulton St., will in the future be cted by Henry Senquese, Mr. Laur having withdrawn.

Geo. F. Kunz, head of the precious department of Tiffany & Co., had an esting article on "The Strange Forn of Precious Stones" in the last issue *Saturday Evening Post.*

e Fred G. Burgess Co., Brooklyn, been incorporated as manufacturers of wry, with a capital of $15,000. The inrators are: F. G. Burgess and Max Brooklyn, and Fred W. Decker, of attan.

ong the out-of-town jewelers visiting etropolis, during the past week, were ge Phillips, Scranton, Pa.; Arnold hman, Lancaster, Pa.; C. H. Klaholt, gfield, Ill.; Daniel O'Brien, of Russell Brien, Binghamton, N. Y.

olph Kohl, who was brought from Jersey on extradition papers after bearged with appropriating a large ity of jewelry belonging to Nebeling lverberg, 49 Maiden Lane, has been held in $5,000 bail. His case is down for trial to-day.

The Broadway Diamond Importing Co. has been incorporated to deal in watches, diamonds, jewelry, etc., with a capital of $20,000. The incorporators are: Ralph Jacobs, Harry C. Adams and H. R. Berlinicke, all of this city.

The Socialist Labor party, composed of the De Leon Socialists, has announced that it has nominated its municipal ticket for New York. The nominations include the name of James T. Hunter for Mayor. Mr. Hunter is described as a silversmith.

The Dolgin Jewelry Co. has been incorporated under the laws of New York State to deal in jewelry novelties, etc., with a capital of $1,000. The incorporators are: Samuel Dolgin, 36 Eldridge St.; Jacob Beckman, 182 Clinton St.; Rose Beller, 22 E. 106th St., all of new York.

J. F. Marks, of Borrelli & Vitelli, 401 Broadway, has started on his Pacific coast trip and will be in Chicago, this week G. B. Vitelli, of the same firm, sailed, Saturday, on *La Savoie* for home after spending three months inspecting the branches at Paris, London and Naples.

The silver plating factory of B. W. G. Creamer & Co., near the Erie Basin in Brooklyn, caught fire at 6:30 last Wednesday morning, and the damage done before the blaze was extinguished was estimated at about $1,000. The loss is covered by insurance. The cause of the fire is unknown.

Nath'l Langford (Inc.) is the name of a concern which has been incorporated under the laws of the State of New York to manufacture and deal in jewelry, clocks, watches, etc., with a capital of $5,000. The incorporators are: Nathaniel and Nellie E. Langford and Ephraim Langford, of this city.

Eleanor L. Beattie, who was arrested in London last June on a charge of grand larceny, preferred by the Gorham Co., appeared in the Bow St. police court, London, last Thursday, and waived defense and asked that she be sent back to this city immediately for trial. The magistrate, however, after committing her for extradition, decided that she must remain in London for 15 days, as provided under the extradition law.

An exciting game of baseball is scheduled for next Saturday between the New York and eastern salesmen in the Maiden Lane district. The game will be played at the McAvoy Oval, 145th St. and Lenox Ave., and is one of a series of games, the first of which was won by the eastern representatives. Ample seating room is provided at the grounds, and it is hoped that a large crowd will be in attendance. The game will be played for a money consideration and each team is determined to win.

The Jewelers Security Alliance was notified last week that a young man, who is being held at Mansfield, O., went into the jewelry store of Lewis A. Ott, of that city, and asked a clerk to look at a diamond ring. The young man picked out the most expensive ring in the lot, valued at $300, and after placing it on his finger took off the tag and started toward the door, saying he would pay for it later. An attempt to stop him was made, but he reached the street, where he was followed for some distance and finally arrested. The ring disappeared and cannot be located. The young man is highly regarded in his local community and it is thought that he is subject to attacks of mental aberration.

A noonday habit of thousands was rudely interrupted, Friday, by the failure of the time ball to drop. The usual crowd gathered in the vicinity of Broadway, John, Dey and Fulton Sts., but when watches by the hundred registered 12 M. and the ball did not drop the throng increased fivefold. It took seven minutes for the people to realize that the time ball was delinquent, then some investigative person went into the Western Union offices to discover why it had not dropped. As a matter of fact, the Western Union people had no idea that the ball was out of order. They said it was released by a Washington impulse, and they came to the conclusion that something had gone wrong with the electrical connection. Finally the ball was released by hand, and as it slid slowly down the pole the crowd dispersed.

As the result of the stringent provisions of Section 7 of the new tariff law regarding the labeling of merchandise of foreign origin, many importations, aggregating hundreds of thousands of dollars, are detained in the Seizure Room at the Appraiser's Warehouse awaiting compliance with the revenue act. It is said that the failure of the exporters on the other side to comply literally with the labeling provision of the law is due to the fact that copies of the tariff act have scarcely had time to be translated into various foreign languages and generally distributed abroad. Importations under the new tariff are increasing rapidly, according to a statement issued by George W. Wanamaker, Appraiser of the Port. The appraiser's report, which is for August, shows that the total appraised value of foreign merchandise entered at this port, last month, aggregated $74,477,521, compared with $53,061,629 the same month one year ago.

The Board of United States General Appraisers held, last week, that when cuff buttons consisting of link mountings and settings of sapphire are imported separately they are to be considered as entireties for the purpose of levying duty. In accordance with this principle, the Board of Appraisers affirms the action of the customs authorities in exacting a duty of 50 per cent. under the specific provision in the new tariff for collar buttons. The case stood in the name of Spaulding & Co., Chicago, but the ruling made applies to all importations of a similar character, where it is intended to assemble the articles and constitute a unit. It is intended by the importers that the stones should be assessed as precious stones advanced in value or condition at 10 per cent. and the mounting at 45 per cent. under the provision for metal. The decision says that testimony shows that various parts of cuff buttons were separately placed on the same invoice and imported on the same vessel, coming to the same consignee or their order, and under these circumstances the appraiser is of the opinion

(*New York Notes continued on page* 89.)



139 BROADWAY

THE LIBERTY NATIONAL BANK
OF NEW YORK

FREDERICK B. SCHENCK, President
DANIEL G. REID, Vice-President — ZOHETH S. FREEMAN, Vice-President
CHARLES W. RIECKS, Vice-Pres. and Cashier
FRED'K P. McGLYNN, Asst. Cashier — HENRY S. BARTOW, Asst. Cashier
HENRY P. DAVISON, Chairman Executive Committee

DIRECTORS

GEORGE F. BAKER — E. C. CONVERSE — CHARLES H. WARREN
ARTHUR F. LUKE — FRANCIS L. HINE — FREDERICK C. BOURNE
HENRY C. TINKER — T. A. GILLESPIE — AMBROSE MONELL
J. ROGERS MAXWELL — CHARLES H. STOUT — FREDERICK B. SCHENCK
DANIEL C. REID — CHARLES A. MOORE — ZOHETH S. FREEMAN
HENRY P. DAVISON

Capital, Surplus and Undivided Profits
$3,500,000.00

1851 — The Jeweler's Bank for half a century in the same location — 190

THE
CHATHAM NATIONAL
BANK

Broadway and John Street, New York

ACCOUNTS INVITED

GEORGE M. HARD, President
FRANK J. HEANEY, Vice-President
C. H. IMHOFF, Vice-President
WILLIAM H. STRAWN, Cashier
HENRY L. CADMUS, Assistant Cashier

THE MERCANTILE NATIONAL BANK
195 BROADWAY NEW YORK
Capital and Surplus, $5,000,000

WILLIS G. NASH, President
MILES M. O'BRIEN, Vice-President
WM. SKINNER, Vice-President
WILLIAM H. TAYLOR, Vice-President
EMIL KLEIN, Cashier

DIRECTORS

WILLIAM SKINNER — WILLIAM H. TAYLOR — CHARLES E. PERKINS
ROBERT C. CLOWRY — WARNER VAN NORDEN — WILLIS G. NASH
WILLIAM NELSON CROMWELL — WILLIAM F. CARLTON — ARTHUR J. TRUSSELL
EDWIN GOULD — DICK S. RAMSAY — ABRAM J. PRAGER
EDWARD T. JEFFERY — BENJAMIN NICOLL — ROBERT L. BEECKMAN
MILES M. O'BRIEN — HAROLD A. HATCH — SIDNEY Z. MITCHELL

FAMILIAR WITH MERCANTILE REQUIREMENTS — ACCOUNTS INVITED

The Market and Fulton National Bank of New York
ORGANIZED 1852 — 81-83 FULTON STREET

CAPITAL, $1,000,000 — SURPLUS, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, - President
R. A. PARKER, - - Vice-President
T. J. STEVENS, - - - - Cashier
JOHN H. CARR, - - - Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

New York Notes.

(Continued from page 87.)

tha those articles constitute entireties and the fore are dutiable as assessed. The prest was accordingly overruled.

ingold & Son, jewelers, have leased the te at 641 Sixth Ave., from S. May.

. Dworin has recently started in busi- e at 803 Flatbush Ave., Brooklyn, N. Y.

M. Laird, Prairie du Chien, Wis., is ng the out-of-town visitors in New k, last week.

lward M. Coe, who is in charge of Bros. Co.'s New York office, spent abor Day at Attleboro, Mass., leaving that ght for the middle west.

m. M. Miller, of Doran, Bagnall & Co., th Attleboro, Mass., was a visitor to New York, last week, and was among the rs at the office of THE JEWELERS' CIRCU- WEEKLY.

H. De Jong, 35 Maiden Lane, accom- d by Mrs. De Jong, returned, Satur- on the *Philadelphia* from a two months' abroad. They visited during that time principal diamond markets.

F. Varney, Wichita, Kans., who is dent of the Varney Jewelry Co., of city, was among the out-of-town visi- here, last week, who called at the of- of THE JEWELERS' CIRCULAR-WEEKLY.

e Omega Watch Co. has started its eling representatives on the road from city office at 21 Maiden Lane, which is r the management of Jules H. Lacroix. New England States are being covered Harvey P. Day and the middle States by o H. Sackett.

as. E. Rice and Geo. Widenmeyer, erly in business as Rice, Widenmeyer o., have dissolved partnership, Chas. having withdrawn from the firm. The ness will be conducted in the future Geo. Widenmeyer, associated with k Schaller and Adolph Hentschel, r the style of Wodenmeyer, Schaller ., at 45 John St.

e Jewelers Security Alliance has been ied by Jos. Gumpert, 2218 Ridge Ave., Philadelphia, Pa., that his store window was recently broken into and between $400 n $500 worth of goods taken. O. A. pstadt, Vandergrift, Pa., has also noti- e the Alliance that a new plate-glass ilow in his store was smashed and about worth of goods taken.

rnard Eisenberg, who conducts a re- il jewelry store at 179 Smith St., Brook- and Miss Bessie Busloff, 132 E. 2d St., will be married Sunday evening, Sept. 12, e Great Central Palace, 90-96 Clinton St. Mr. Eisenberg and his bride will then rt on a short honeymoon, during which the store will be in charge of his ner.

stoms Inspector Timothy Donohue, in ing his way about the pier in plain hes, Sunday, saw odd bulges in the ets of a returning passenger who said was a dealer in art novelties, in business his city. Donohue made an examination found several pieces of jewelry which not been declared. These were seized await appraisement.

a recent issue the announcement was e of the retirement from active busi- ness of Jules H. Lacroix, formerly a jobber in watches at 35 Maiden Lane. Subsequent information has proven this to be erroneous, as Mr. Lacroix is engaged in business more actively than ever before and is in charge of the New York office of the Omega Watch Co., 21-23 Maiden Lane, where he will be pleased to again meet his friends in the trade. Mr. Lacroix is looking after the city trade for this concern.

A second-cabin passenger on a North German Lloyd steamer which arrived last week from Bremen, in his declaration to customs officials, said that he had only $48 worth of dutiable goods, and was permitted, after his baggage had been examined, to start for the gate at the end of the pier. There he was detained by an inspector, who felt things in the pockets of his overcoat, which he carried on his arm. It was discovered that he had a coral necklace, a pair of earrings and cutlery, valued at $180, in his possession. He was taken before United States Commissioner Russ, in Hoboken, and held for examination.

The first of the Fall meetings of the Optometrical Society of the City of New York will be held in its room, 29 W. 39th St., this evening at eight o'clock. The executive committee will submit the revised constitution and by-laws, which is an important matter, as it involves several new and interesting points. There are several other important matters to be disposed of and a very interesting meeting is promised. In accordance with a resolution adopted at the June meeting, each member in good standing will be supplied with a card of admission, to be used hereafter in gaining admission to the meetings. There are two coupons attached to each card for the use of prospective members.

The Davis & Hawley Co., Bridgeport, Conn., reports to the Jewelers Security Alliance that they are the victims of a clever crook who passed a worthless check for $15 on this concern. It was drawn on the Colonial Bank of New York City. The man who passed the check claimed to be a member of the firm of Braman & Braman, 120 and 1274 Broadway, New York, and presented a business card with that address. The jewelers learned later that he was not a member of this firm, but is related to someone connected with the business. The young man is described as about five feet seven inches tall, weighing about 180 pounds, has a dark complexion, is quite stout and has a round, full face. He was well dressed.

Officers are looking for Raymond Jacobs, 16 years old, who is charged with robbing Barr & Willis, jewelers, of Huntington, L. I., of cash and diamonds valued at $300. Young Jacobs was sent to the bank to deposit $147. He did not return and investigation showed that he had not called at the bank. It was then discovered that two diamond rings valued at $150 were missing from stock. Although the boy had only an hour's start and was seen by an officer after he left the store, he could not be located. A Brooklyn boy, who with his parents has been spending the Summer at Huntingdon, is also missing. He and Jacobs have been very intimate. It is believed the boys have gone away together. Young Jacobs' parents, who are said to be well-to-do residents of Bayside, will make good the loss to Barr & Willis.

The bowling season is approaching and already the schedule committee of the Jewelers' Bowling League is hard at work trying to arrange the games for the coming tournament. Much interest in past years has been shown in the contests and it is expected that this year will be no exception. The following teams will roll for honors: Robt. H. Ingersoll & Bro., Joseph Fahys & Co., Ilgen & Wakefield Co., Hayden W. Wheeler & Co., Tiffany & Co., William Barthman, Mumford & Galaway, Solidarity Watch Case Co. and J. J. Donnelly. It will be noted that several new teams appear in the list, while some of the old names are missing. The season will start Sept. 20 and the games will be rolled on the Universal Alleys, Brooklyn, as was the case last year. The schedule committee consists of W. C. Weber, H. Labouseur and F. Schaller.

Artistic medals designed by Emil Fuchs, sculptor-artist, for the Hudson-Fulton Celebration Commission, have been placed on exhibition in the windows of Abraham & Straus, Brooklyn. These medals are to be made for the commission in various metals. Medals of the same design are to be issued, three inches in diameter, to be made of Alaskan gold, and given to the heads of nations sending representatives to the celebration. Solid sterling silver medals of the design are to be given to principal guests or sold to the members of the commission at $10 each. The same model in sterling silver, of smaller size, will be sold to the Citizens' Committeemen and official aids at $1. Bronze medals, two and one-half inches in diameter, will be given as souvenirs of the banquet at the Astor Hotel. These will not be for sale. Others will be issued as prizes, etc., in different sizes and metals.

Mr. Neuss, a watchmaker in the employ of A. Weiss, 666 Nostrand Ave., Brooklyn, reported, yesterday, that a young man came to the store recently, accompanied by a customer, and displayed a diamond on which he asked an appraisement. The watchmaker, after examining the stone, placed its value at $125. The man who was known at the store said he was thinking of buying it. After replacing the diamond in a tissue paper, the men went away. The next Monday morning the customer returned and said that he had purchased the diamond and wished to have it mounted. A glance at the stone to be mounted showed it to be paste. The young man was much surprised at learning that he had been swindled. He said that he had paid $50 for the imitation diamond. It is also reported that the stranger who disposed of the stone is working elsewhere in the trade, and jewelers are warned to beware of him. He is described as about five feet five inches tall, stout of build, dark complexion and clean shaven. He was well dressed and looked prosperous.

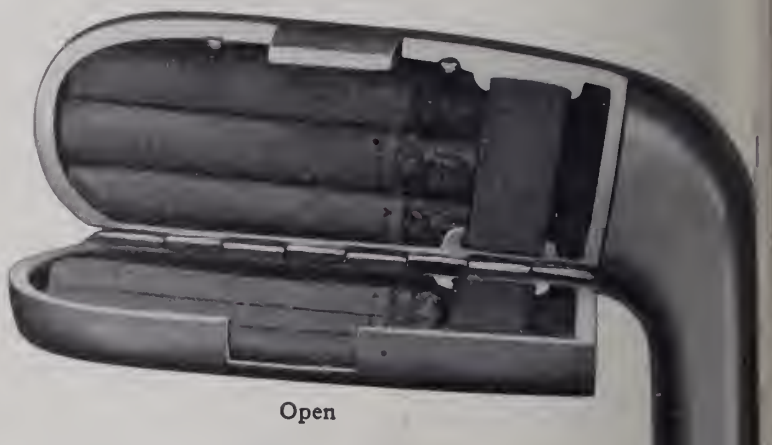
C. Leith, for many years with T. & E. Dickinson & Co., Buffalo, N. Y., has formed a partnership with C. E. Martin, formerly of Humburch Bros., Rochester, N. Y., to manufacture jewelry and platinum mountings at 217 Chamber of Commerce building, Rochester, N. Y.

HARRISON

NOVELTY CIGARETTE CASE CANE



Closed



Open

Our 1909 Fall and Holiday Line of Umbrellas and Canes

is now ready

¶ The constant increase of our business every season for the past thirty-three years is certainly a strong recommendation for the Harrison line. Our aim is always to present to our customers a line of **sellers**—of new up-to-date patterns in both

UMBRELLAS AND WALKING STICKS

¶ Unique Designs, Artistic Finish and Perfection of Construction characterize all our productions.

¶ The line of 14 Karat Handles this year is larger than ever.

¶ Our Russian Niello Handles are special features for Holiday Trade.

¶ We make Gold Filled Ebony Canes in twenty-eight patterns, and have them ready for rush orders.

TRADE MARK

W. W. HARRISON CO. Established 1876

1149 Broadway, New York

Providence.

William H. Hanaford is on a western trip in the interests of Tuttle & Stark.

Lander C. Belcher was a guest at the Seaside House, Block Island, the past week.

Sidney H. Israel is taking orders through the west for Marden & Kettlety Co., this city.

C. A. Rogers is showing Irons & Russell's line to the trade on the western circuit.

Mrs. Florence Callahan of Chestnut St., corsocket, is calling for 500 pursemakers' trade.

The western customers of H. C. Lindol & Co. are receiving calls from H. J. Hilliard.

I. Alberts, diamond broker of Boston, was over upon the trade in this city, the past week.

S. S. Hunter was in this city, the past week in the interests of W. I. Rosenfeld, of New York.

The western trade of the Wolcott Mfg. Co. is receiving a business call from J. B. Donald.

Hest Block was recently in Chicago, calling upon the trade of Louis Stern & Co., of this city.

James H. Kelley has begun the manufacture of a general line of plated goods at 3 Thurber Ave.

David R. Harris has established an office in the Case-Mead building, corner of Dorrance and Weybosset Sts.

John Cradsner is sending some good orders from the middle west to the John T. Cahan Mfg Co., this city.

H. F. Kleckner was in Omaha, Nebr., recently, in the interests of Theodore W. Foster & Bro. Co., this city.

W. T. Sherman, of the S. K. Merrill Co., this city, was one of the callers among the Chicago trade, last week.

The Alpha Jewelry Co. has removed from 99 Friendship St to larger and more commodious quarters at 35 Garnet St.

The will of William Bens has been filed in the Municipal Court for probate and will be considered on the 14th inst.

John S. Cunningham, representing the E. Spencer Co., of this city, was in Chicago, last week, on business for that concern.

The Westerly Jewelry Mfg. & Engraving Co. has started in the manufacturing of scarf pins, brooches, etc., at Westerly.

The Harvey J. Flint Co., 59 Page St., has added about 1,500 ft. to the present floor space, due to pressure of business.

Emery & Penfold, 59 Page St., have recently increased the size of their quarters to accommodate their growing business.

George N. Steere, of G. N. Steere Co., Pawtucket, is calling upon the firm's trade through the middle west with satisfactory success.

At the meeting of the Providence Board of Trade, Thursday, Ralph G. Ostby, with the Ostby & Barton Co., was admitted to membership.

Snow & Westcott are receiving some good reports from their representative, George A. Fletz, who is touring the middle west in their interests.

Friday was the last day on which the retail stores in this city close at noon for a half-holiday in connection with the early closing movement.

George F. Albro has purchased a 10-horsepower White touring car, which he registered at the State Board of Public Roads, the last week.

S. K. Merrill, representing the Rockford Watch Co., Rockford, Ill., was in this city, the past week, and secured several good orders from the trade.

The Rueckert Mfg. Co. has orders on hand to keep them going at full capacity for some time to come, and additions are being made daily to the books.

Harry B. Kennion, of Parks Bros. & Rogers, of this city, was a recent visitor in Chicago, where he called upon the local jobbers with satisfactory results.

Edgar C. Lakey and Norris G. Abbott were members of the committee of arrangements for the Knights Templar pilgrimage to Narragansett Pier on Labor Day.

The regular monthly meeting of the directors of the Manufacturing Jewelers' Board of Trade will be held at the rooms of the association next week on Friday.

Emanuel Hamberger, representing the H. B. Claflin Co., New York, was a visitor among the local manufacturers, the past week, and placed a number of orders for holiday delivery.

At the annual meeting of the Buttonwoods Hall Association, on Monday evening, William A. Schofield and Edward B. Hough were elected as members of the board of directors.

Henry Fletcher, of the Fletcher-Burrows Co., manufacturing jewelers, announced Friday that he would be a candidate on the Republican ticket for re-election this Fall as Mayor of this city.

The Fall term of the Rhode Island School of Design will begin on Sept. 20, and already the entries filed in the jewelry and designing department is very satisfactory and encouraging.

Mr. and Mrs. William H. Manchester have returned to their Summer home at Buttonwoods Beach after a two weeks' automobile trip through Maine, New Hampshire and Massachusetts.

William P. Chapin, of the Chapin & Hollister Co., accompanied by his wife, son and daughter, Robert and Miss Grace, who have been spending the Summer abroad, arrived home the past week.

Mr. and Mrs. Edward B. Hough, Walter S. Hough, Mrs. Charles Wilkinson, Mrs. H. B. Hough and Mr. and Mrs. Howard Wilkinson took a motor trip to Bell Terre Club, Long Island, over last Sunday.

Timothy Pratt, an old-time manufacturing jeweler, was adjudged of unsound mind in the Sixth District Court, last week, and was ordered by Judge Rueckert committed to the State Hospital for the Insane.

John M. Buffinton, George M. Baker, William H. Bell and Sidney O. Bigney were among the jewelers who attended the 50th annual clambake of the Rehoboth Antiquarian Society at Rehoboth, last Tuesday.

Among those who participated in the 40th anniversary outing of the First Light Infantry Veteran Association at the Grover Club, on Thursday last, were Col. Byron E. Daggett, Major Leander C. Belcher and Robert E. Lowe.

Jennie Casey, 29 years old, was before the Sixth District Court on Friday charged with the larceny of $14.27 worth of jewelry and other goods from the Outlet. She pleaded guilty and was sentenced to pay a fine of $20 and costs.

Washington R. Prescott has been given a decision for $25 and costs on book account against Barnet Bander et al., the defendant not appearing in the Sixth District Court, Civil Session, when the case was called before Judge Wright on Friday.

William Clark, Jr., of Clark & Coombs Co., manufacturing jewelers of this city, is receiving the expressions of sympathy from a large circle of acquaintances in the trade here at the recent death of his wife. Mr. and Mrs. Clark had been married for more than 59 years.

Among the jewelry buyers in the city, the last week, were noted the following: C. H. Brady, of the C. D. Peacock Co., Chicago; Miss Henrietta Graf, of Berg Bros., New York; L. S. Joslow, Montreal; James Eastwood, New Glasgow, N. S.; M. Auerbach & Co., Montreal.

Horace M. Peck, manager of the Manufacturing Jewelers' Board of Trade, who has been spending a few days' vacation with his family at Franconia, N. H., returned, the latter part of the week, and accompanied the Knights Templar on their pilgrimage to Narragansett Pier.

Paul Newman, formerly of Workman & Newman, who recently returned from a four months' tour of Europe, has opened salesrooms at 433 Westminster St. as an importer of jewelry novelties from European manufacturers. The firm style will be the Newman Importing & Mfg. Co.

Maj. Howard D. Wilcox, of D. Wilcox & Co., who is inspector of rifle practice in the Rhode Island National Guard, returned, Monday, from Camp Perry, O., where the National Guard rifle shoot has been in progress. He was captain of the rifle team that represented Rhode Island at the range.

The E. A. Eddy Machinery Co., of this city, has recently purchased the tools and machinery of the L. G. Young Co., Plainville, Mass., which recently went out of business. It has also purchased the plant of the Eastern Carolina Silver Co., Hartsville, S. C., manufacturers of britannia goods.

Articles of incorporation have been filed at the office of the Secretary of State by Joseph W. Heller, Ralph Krauss and Thomas Curran. The firm is to be known as the J. W. Heller Co., and will engage in the manufacture of jewelry. It is to be located in this city and will be capitalized at $100,000.

Among the foreign importations received the past week through the Providence Customs House were the following: From Bremen, 10 packages of imitation precious stones and three of jewelry; from Hamburg, nine packages of glassware; from Liverpool, one package of clocks; from Toronto, one package of jewelry.

Darius Whitford, for over 20 years an employe of George H. Cahoone & Co., manufacturing jewelers, died at his home, 94 Glenham St., Wednesday afternoon. Mr Whitford was 77 years, four months and 19 days old. He was born in Pocasset, R. I., and was the son of Thomas and Rachel Whitford. He was one of the best

TRADE MARK

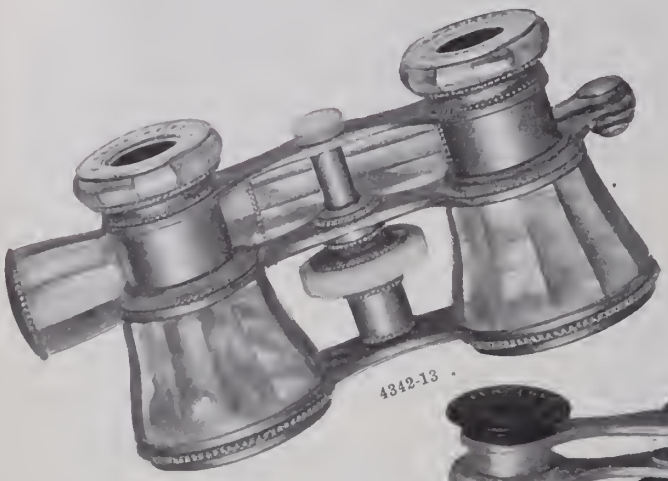


On Under Side of Middle Bar

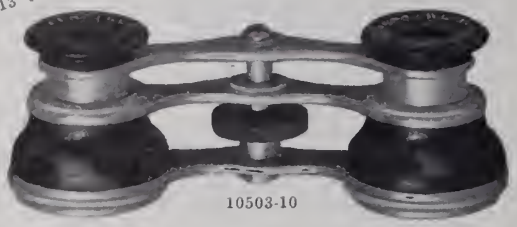
FROM THE CELEBRATED MANUFACTURER

LEMAIRE

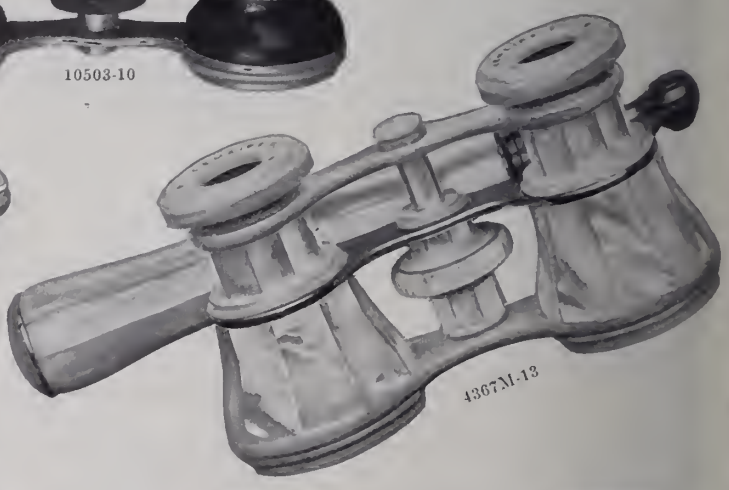
PARIS















SUSSFELD, LORSCH & CO., Importers

NEW CATALOGUE upon application to any JOBBER :: 37 Maiden Lane, New York

known of the old-time, all-around journeyman jewelers of this city.

The employes of the Universal Die Sinking Co. held their annual outing on Saturday. The party left the city by boat at 1.15 and went at once to Field's Point, where dinner was served. After the dinner the merrymakers again boarded the steamer and proceeded to Crescent Park, where the various amusements were enjoyed during the afternoon and evening. The outing was arranged by Harry Burt, of the firm.

E. W. Cunningham, manager of Newton's optical business, on Mathewson St. has just returned from a 10 days' trip to Nova Scotia, going out through Canada to Chicago and back via Cleveland and Buffalo. His sister, Mrs. Urquhart, with her young daughter, from Riverside, Cal., have been visiting in the East and he accompanied them on their return trip as far as Chicago. Mr. Cunningham has recently purchased the two family house and property at 20 Park Ave., Edgewood, R. I., where he expects to live with his family after they move up from down the river, where they spend the Summer months each year.

A temporary injunction, issued last week by Judge A. L. Brown in the United States Court for the District of Rhode Island, prevented the auction sale of the plant of the United Brush Co., at Pawtucket, and may have the effect of straightening out the involved financial situation of the concern. Archibald C. Matteson was appointed by the court as receiver. The concern has been in financial difficulties. The Liberer Realty Co. with a claim of $1,200, F. Rosenhirsch with a claim of $409, and M. Firschbaum with a claim of $332.20 filed an involuntary petition in bankruptcy against the company. An injunction was secured in behalf of the creditors to prevent depreciation of the property through sale, as they are confident that the business can be made a financial success with results that will be far more satisfactory to the creditors.

A committee of 22 representative business men was appointed, Sept. 3, by President Frank O. Filed, of the Providence Board of Trade, to arrange for the entertainment of the Honorary Japanese Commercial Commissioners, who are to visit the city next month. The appointment of the committee was authorized at a special meeting of the executive council of the Board of Trade, held earlier in the day. Among the appointees are Mayor Henry Fletcher, of Fletcher-Burrows Co., to represent the City Government, Nathan B. Barton, of Ostby & Barton Co., and Harry Cutler, of the Cutler Jewelry Co., to represent the manufacturing jewelry industry. John F. P. Lawton, of the Gorham Mfg. Co., to represent the gold and silverware industry and Henry D. Sharpe, of Brown & Sharpe Mfg. Co., to represent tools. The commissioners are expected to arrive in this city on the afternoon of Oct. 11 and to leave for Boston the following morning, although an effort is being made to secure the commissioners' stay in this city longer than has been allotted to them. Visits to the leading manufacturing establishments will be the plan of the entertainment that will be arranged.

Attleboro.

Ralph Regnell has recovered from his recent slight illness.

S. O. Bigney attended the Antiquarium bake, last week, at Rehoboth.

All the local factories were closed, Monday, in observance of Labor Day.

F. R. Truell is making a western trip in the interest of the W. H. Saart Co.

Charles H. Tappan returned, last week, from Falmouth, where he passed the Summer.

The J. T. Healey & Son ball nine has been admitted to the Interstate Baseball League.

L. E. Fay, of the R. F. Simmons Co., has gone on a trip to the coast in their interests.

The new Bliss school house, which was named after the late Charles E. Bliss, was dedicated, last week.

One of Charles Tappan's horses, "Simon Kenton," won the $15,000 derby, last Thursday, at Readville.

Charles H. Barrows, of the Bay State Optical Co., returned, last week, from a short stay at New York.

J. M. Fisher was elected delegate to the State convention by the Prohibitionists, last week, at their Fall caucus.

C. M. Robbins, of the C. M. Robbins Co., is mentioned as a possible candidate for the position of Congressman, to succeed Congressman W. C. Lovering, who positively refuses another term.

Geo. F. Kelly, formerly treasurer of W. H. Saart & Co., is no longer connected with the concern, and his stock, together with that of Miss Lydia Peck, consisting of 100 shares, has been secured by W. H. Saart.

E. D. Guild recently received a visit from H. H. Taylor of Wakefield, Danlel Smith of Richmond, Va., J. H. Rhoades of Pawtucket and E. C. Martin. The host and the party are all that remains of the 1st Rhode Island Cavalry, and a pleasant time was enjoyed talking over the stirring war times.

Work has been commenced on an addition to the factory of the Finberg Mfg. Co., on Park St. It will be 36 by 36 feet and will be added to the rear of the present factory. It will be two stories high, and the contractors have been urged to rush the work, as the concern badly needs the extra space.

Frank, the eldest son of Frank Fontneau, of the Fontneau & Cook Co., jewelry manufacturers, was married, last Wednesday morning, to Miss Cora La Fleur, also of Attleboro. The wedding took place at St. John's Church. Rev. Fathers John O'Connell, J. F. McKeon and J. F. Lyons were the celebrants of the mass. The church was well filled with relatives and friends.

Lester Tallman, formerly a member of the advertising staff of THE JEWELERS' CIRCULAR-WEEKLY, who is well known in the trade of this section, is now connected with the C. H. Eden Co., for which he will cover New York, Philadelphia, Baltimore and Washington, with headquarters at 37 Maiden Lane, New York. Mr. Tallman's many friends wish him success in his new venture.

The new building which Edward A. Sweeney, of the W. H. Wilmarth Co., has donated to the Methodist Church for a home for girls is almost ready for occupancy and will offer accommodation for a number of girls. Only a small amount, sufficient to maintain the institution, will be charged. The announcement of the gift was made several months ago in THE JEWELERS' CIRCULAR WEEKLY.

North Attleboro.

W. H. Bell attended the Antiquarium bake at Rehoboth, last week.

Alpin Chisholm left, last Thursday, for a short pleasure trip to Canada.

A large well is being dug in the yard of the T. I. Smith & Co. factory.

Harry C. Kip, salesman for the H. F. Barrows Co., is making a western trip.

H. C. Saunders has returned from a short stay at Oak Bluffs with his family.

Donald Le Stage left, last week, for the west in the interests of the H. D. Merritt Co.

William Peckham, of the J. H. Peckham Co., arrived home from the far west, last week.

William Riley, of Riley & French, attended the horse-races at Readville, last week.

Roy Blackinton, of R. Blackinton & Co., is the proud father of a daughter, born Aug. 28.

The new boilers at the factory of the G. K. Webster Co. were used, last week, for the first time.

S. Mandalien returned, last week, from the west, where he has been traveling in the interests of his concern.

Charles Stanley, New York representative of the Estate of O. M. Draper, was in town, last week, for a few days.

The four large cups which were given as prizes at the St. Mary's Marathon race were made by the Derby Silver Co.

While T. I. Smith was in his factory, last Thursday, one of his horses ran away and considerable damage to his wagon resulted.

William Barlett, who was formerly with the Stafford Ring Co., Providence, has taken a position as salesman for the Farmers and Drovers' Stock Yard Co.

All the factories at Plainville which were obliged to shut down on account of the breaking of the engine resumed operations, last Wednesday, and are now working 13 hours a day to make up for lost time.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	*New York selling price, .999 Basis.*
Aug. 31	24d.	$0.54
Sept. 1 (Holiday)	.....	.....
" 2	24d.	.54
" 3	23 3-4d.	.53½
" 4	23 3-16d.	.53⅝
" 6	.....	.....
" 7	23 3-4d.	.53½

Ed. Williams will hereafter conduct the business of Ed. Williams & Co., North Vernon, Ind.

Bliss Bros. Co., Attleboro, Mass.

BB TRADE MARK.

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Link Buttons
and
Combination
Sets

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Full variety up to $5.00 each



3-inch Silver Plated Coasters with Delft China Plate.
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I WILL

CHICAGO AND WEST

Western Office:
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Chicago.

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Vol. LIX. CHICAGO, WEDNESDAY, SEPTEMBER 8, 1909. No. 6.

Chicago Notes.

Ziegler is in Illinois.

d. Beyget is back from a trip through

rry Q Farquharson is on a trip to er

rry H. Miller is back from a north- trip.

ank T. Barton is on a trip to the Pa- Coast

m Zimmern, of Henry Zimmern & Co., last week here.

M. Klein, son of G. A. Klein, Duluth, ., was here, last week.

alter Stevens, with the Bay State Op- Co., is in the northwest.

to J. Lieberman has returned from a ion at Elkhart Lake, Wis.

T. A. Smith, with Reed & Barton, is from a visit through Illinois.

as. H. Pfeil, jeweler, in the Republic ing, is very sick at his home.

H. Carmody has resigned his position lesman for the C. H. Eden Co.

m Cunningham, with the Allison Mfg. has returned from a western trip.

M. Chadbourne, with the James E. e Co., visited Milwaukee, last week.

Silverman has engaged in the diamond ess in room 401, Heyworth building.

A. Moore has removed from the Sil- niths' building to the Republic building.

Max Holzheimer, of the Omega Watch made a flying trip to New York, last .

ward Werder, Jr., son of E. Werder, les City, Ia., will be married in this this week.

mong the diamond men here, last , were: Phil Noel, Jack E. Judels and sternberger.

V. Hammerberg, with Hamilton & ilton, Jr., has returned from a trip ugh Wisconsin.

Rufle, retail jeweler at North Man- er, Ind., is here receiving medical ement for his eyes.

ward Sager, city salesman for Meyer oh & Co., was married, Aug. 31, to Gertrude Oppenheim.

hn H. Mather, Chicago manager for Geo. H. Fuller, Son Co., is back from ree months' European trip.

J. Anderson, engraver in the Church ing, has sold out his business to F. E. iams and has removed to Kansas City.

iss Florence Newman, with the Star ch Case Co., is on an automobile trip to New York and back with a party of friends.

Ed. Bornmueller, buyer for the John Boland Jewelry Co., St. Louis, Mo., stopped over here, last week, on his way home from a vacation.

J. Hods, formerly with F. S. Boyden & Co., has bought out the interest of August Habel in the firm of Tonzimsky & Co., 618 W. 18th St.

Carl Jackson, office manager for the M. S. Fleishman Co., who had been in the employ of that firm for 14 years, is now with the Stein & Ellbogen Co.

Paul H. Henning, formerly employed by F. A. Hardy & Co., and who disappeared a few hours before he was to marry Miss Alice Follis, is again in Chicago.

Mr. Van Vliet, president and general manager of the Baldwin Jewelry Co., San Francisco, Cal., stopped over here for a few days, last week, on his way to New York City.

Louis Engel, well known in New York and Chicago jewelry circles, has taken office room in room 503 Heyworth building, and will represent a number of eastern manufacturers.

Thomas B. Strittmalter, general manager for the Quaker City Cut Glass Co., was here, last week. Frank H. Challen, who formerly represented the company here, has resigned his position and is succeeded by Frank O'Neill, formerly with the J. D. Bergen Co.

Alfred Weintraub was arrested in New York and was brought here, last Friday, charged with stealing $3,000 worth of diamonds from the Marquart & Scott Co., James W. Clark, proprietor. Weintraub got the diamonds on memorandum over a year ago and disappeared.

Otto L. Hinrichs has been engaged by the Omega Watch Co. to represent the company in Nebraska, Oklahoma and Colorado. Mr. Hinrichs traveled for this company for three years in Germany. His father has been in the Omega concern for many years and resides in Frankfort, Germany.

Isadore Greenebaum has been arrested in Seattle and will be brought back here charged with stealing $2,000 worth of diamond jewelry from Herbert L. Joseph & Co., instalment jewelers, at 217 State St. Greenebaum was formerly employed as a clerk there. The alleged theft is reported to have taken place two years ago.

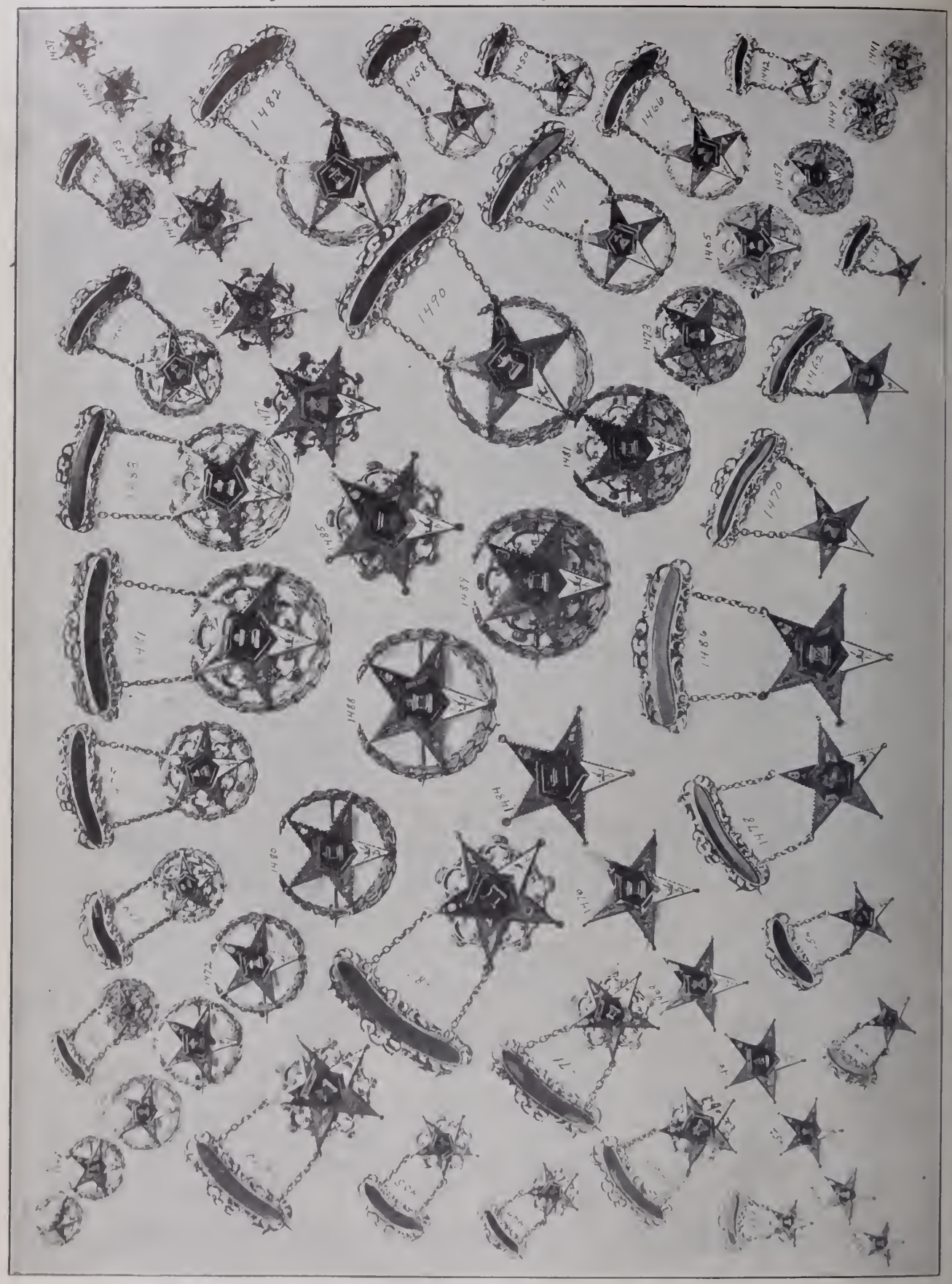
Mrs. A. Hirsch, wife of A. Hirsch, of A. Hirsch & Co., lost a hand bag containing $5,000 worth of diamond jewelry, last Monday, at the Vendome Hotel. While taking lunch Mrs. Hirsch placed the bag on a chair beside her and left the table without taking the hand bag with her. Upon her return the satchel was gone, and so far no trace of the missing diamonds has been found.

Notice was posted recently at the Elgin National Watch Co.'s factory announcing that from September the factory will be in operation five and one-half days a week. According to authoritative information, the extra half day will result in the additional manufacture of a large number of watches each week. Employes received the notice with general satisfaction. For nearly two years the majority have been working only five days a week.

The creditors of J. F. Dailey & Co. have received notices from Sidney C. Eastman, referee in bankruptcy, to the effect that the trustee of the bankrupt firm had filed his final report and a dividend will be declared at the final meeting of the creditors, to be held at Mr. Eastman's office, room 907, Monadnock block, 98 Jackson Boulevard, Sept. 15, at 10 A. M. At this time creditors may examine the final report, arrange for allowance of attorney's fees, etc.

Alfred C. Loeb and Leo H. Kahnweiler, who have been connected with Lewy Bros. for a number of years, and Alexander Kahnweiler, formerly manager of Lewy Bros. Co.'s State St. store, have purchased the lease, fixtures and part of the stock of Lewy Bros., 68-70 E. Van Buren St., where they will continue the business under the name of the Loeb-Kahnweiler Co. All three members of the new concern are well liked by a host of friends, who wish them success in their new enterprise.

Among the buyers in town, last week, were: E. Hallett, Lincoln, Nebr.; Gene Thomas, Kirksville, Mo.; H. J. Crawford, Marseilles, Ia.; A. W. Thoma, Mineral Point, Wis.; Will H. Cleaver, Dubuque, Ia.; Mr. Snyder, Fairfield, Ia.; Mrs. K. Silberstein, Portland, Ore.; B. H. Fabrick, Toledo, O.; A. Rufle, North Manchester, Ind.; J. W. Neasham, Ottumwa, Ia.; W. J. Graff, Boscobel, Wis.; H. B. Clark, Rantoul, Ill.; J. A. Gartland, Rock Valley, Ia.; J. H. Sunne, Negaunee, Mich.; A. E. Wuestemann, Champagne, Ill.; Geo. Dickinson, son of S. C. Dickinson, Cherokee, Ia.; Herman Anderson, son of G. Anderson, Taylorville, Ill.



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Kansas City.

TRADE CONDITIONS.

e business situation here, not only in the jewel trade but in other lines, is good and the outlo bright. A somewhat protracted dry spell cut d n the estimates of a month ago as to a bu per corn crop in Nebraska, Kansas and Oklah , but the yield will be very good nevertheless, ra during the past week having greatly im ed crop conditions. It is a little early to make diction as to the holiday trade, but the indi ns are it will be very satisfactory. In the h States named above it is estimated that the y value of the wheat, oats and corn crops v exceed $400,000,000. To this must be added od vegetable and a fair fruit crop. Farmers freer from pressing debts than they have ever to the history of these States and are in a ition to indulge in liberal expenditures.

arl Ruppelius, who recently completed urse of engraving at the Missman ol of Engraving, has taken a position H. V. Tibbals, Emporia, Kans.

illard Kohler, Parsons, Kans., and H. larshall, with Robt. Worrell, Mexico, have finished a course of engraving the Missman School of Engraving.

irde Firstenburg, traveling representa- for the Woodstock-Hoefer Watch and elry Co., started out, this week, for a through his territory in Nebraska.

he Kansas City Horological and Op- School is about to move into its new ters, 110 E. 12th St. It will occupy h entire building, consisting of three s.

he following new students have been lled at the Missman School of Engrav- Hughes Stoddard, Kansas City, Mo.; H. Ober, Kansas City, Mo.; H. R. Totson, Hebron, Nebr.; F. S. Shepherd, lonia, Kans.

he following retail jewelers were in this last week: H. M. Hickart, Springfield, ; H. E. Tucker, Higginsville, Mo.; J. Leighty, Spring Hill, Kans.; J. W. op, of the M. L. Bishop Jewelry Co., emore, Okla.; Mrs. F. W. Sellers, lington, Kans.; Gail B. Douglas, Pleas- Hill, Mo.; A. A. Ditter, Moundridge, s.; S. A. Noble, LaCygne, Kans.; S. Avey, Auburn, Nebr.; R. R. Smithers, eron, Mo.; L. E. DeLanty, Parkville, ; J. H. Whiteside, Liberty, Mo.

Pacific Coast Notes.

Howard Payne, San Jose, is enjoying outing at Salinas.

oy Akers and E. W. Smatz, of Thomas City's jewelry establishment, Watsonville, C , are attempting to learn the location o a ledge of turquoise that is supposed to b n the San Juan Mountains not far dist . A beautiful stone as long as a man's thumb was recently brought into the store b a boy, who stated that it had been p ed up in the hills.

disastrous fire occurred at Tracy, last w k, destroying several stores, among w ch was the jewelry establishment of Z . Von Dack. Some of the stock from t store was saved, but the loss will be q e heavy and will be felt especially by the j eler, as he has been here but a short ti e and just had the store in good shape f the Fall and Winter business. Just w at will be done toward establishing a n y store has not yet been decided.

A business change of considerable importance has just been effected at Santa Paula, Cal., and the Santa Paula Jewelry Co., has been sold by James Lebreche, to Fred Bacon, Los Angeles. Mr. Bacon will place the store in charge of his nephew, Walter Bartling, recently from Nebraska. Albert Kaufman, who has been with Mr. Labreche in the business for a number of years, will remain with the new owners. The former proprietor and his wife will remain in Santa Paula for the present.

Cleveland.

The Guyon Jewelry Co. has been incorporated with a capital of $5,000. The incorporators ars W. K. Stanley, F. B. Guyon, E. R. Guyon, B. D. Nicola and Eli E. Dasler.

Will H. Maire, of this city, who is well known to the jewelry trade through his having been connected with the watch business for the last 18 years, has achieved considerable fame recently by reason of his long fast of nearly two months. Mr. Maier, who has been a traveling salesman for the Rockford Watch Co., had been in poor health for some time, and several months ago went to a sanitorium at Battle Creek, Mich., where he was recommended to go without food for some time. Mr. Maier then began a fast which lasted for 50½ days, during which time nothing passed his lips but water. As a result of this he writes that his health is much better, and he is now on the high road to recovery. Mr. Maier's fast has been the subject of a number of articles in newspapers in Battle Creek and other cities.

Toledo.

C. C. Winans has increased his store room space at 407 Adams St.

L. McKinstry is displaying a new regulator which he has just installed.

Isenberg Bros. are decorating the front of their store with several new gold signs.

The Sample Jewelry Store, at 307½ Adams St., has added an optical department to its business.

Jacob Postley, one of the oldest pawnbrokers in the city, has renovated his store and made other improvements, which add greatly to the appearance of his place of business.

The case of Samuel Ricard, a Toledo pawnbroker, charged with violating the city loan-brokers' ordinance, has been postponed twice, and when called for hearing during the past week was again postponed until Sept. 22. Another case against him, in which he is charged with assault and battery, was postponed till the same date.

Pacific Northwest.

The new building of A. E. Crawford, Othello, Wash., has been completed and the store has just been opened for business.

Isador Greenbaum, 24 years of age, wanted in Chicago for the theft of $3,000 worth of jewelry from a firm by which he was employed as a salesman, was arrested, last week, in Seattle and will be taken east to stand trial.

San Francisco.

R. Lempson has left for Fairbanks, Alaska, where he will start a store.

William Lamb, representing Geo. H. Fuller & Son Co., Chicago, was a recent visitor here.

Bert Lissner, formerly in business in Berkeley, has taken a position with the Keystone Watch Case Co.

George Goldberg, with Untermeyer-Robbins Co., New York, called upon the trade here during the past week.

G. E. Saunders, formerly in the employ of R. & L. Myers, has opened a store of his own at Fort Bragg, Cal.

Sam Zimmerman, representing Zimmerman & Co., New York, has been calling on the local trade here recently.

Among the jewelers who were here last week have been F. Golden, Reno, Nev., and C. J. Noack, Sacramento, Cal.

Peter Borud, formerly with R. & L. Myers, has left to accept a position with W. C. Anderson, a well-known retailer of Auburn, Cal.

Henry Landsberger, of M. S. Schussler & Co., is away on his honeymoon. Mr. Hovey, representing J. B. Whitney & Co., has just returned from his southern trip.

Lesslee, jeweler, who took over the stock of Alexandra, the Jeweler, 934 Market St., is now selling out the stock at auction at the order of the stockholders.

George Maccany, 15 years of age, and until recently employed as messenger by the Ott Jewelry Co., 1063 O'Farrell St., was taken into custody about a week ago on a charge of check forging.

Customs Inspector G. B. Richardson made an important seizure of valuable blue jade and jade jewelry to the extent of 63 pieces, recently, when he searched San Yook, a Chinese who was a steerage passenger in the liner Siberia, which arrived in port late last week.

On Saturday, Aug. 28, an event of more than passing interest to the trade in San Francisco took place, this date marking the opening of Col. A. Andrews new Diamond Palace. The event is all the more significant when it is considered that in the new store all former efforts at magnificence have been surpassed and the store located in the very center of the retail trade. When the Diamond Palace was opened originally years ago it was located in the Russ Building, on Montgomery St., in what was then the center of the hotel and retail district. Gradually since that time the retail district had been drifting westward until at the time of the fire the store was really in the office district. However, there were still three old and prominent hotels on this street and the Diamond Palace with its past reputation was visited by thousands. With the reconstruction of the city these old hotel buildings have been replaced with office buildings so that when it was decided to re-establish the Diamond Palace, it also became necessary to seek a new location. The new site 50 Kearny St., will probably remain for all time in a retail section, for it is but a few doors from Market St. and midway between the two great hotels of the city.

Albert E. Porter, Ashland, N. H., has been succeeded by Albert E. Porter & Son.

VISIT ST. LOUIS DURING CENTENNIAL WEEK

One Entire Week of Gala Occasions

THE ENTIRE WEEK OF OCTOBER 3d to 9th



ST. LOUIS WILL CELEBRATE THE One Hundredth Anniversary of its incorporation October 3d to 9th. The week will be a fitting climax to a century of progress and the most gorgeous event in the city's history. A fund of over $100,000 has been raised to defray the expenses of the celebration. In addition to this the municipal authorities have pledged themselves to assemble as special guests the mayors of American cities and no fewer than one thousand mayors will participate in the festivities. An elaborate programme of balloon and other aeronautic features has also been prepared including a long distance race of spherical balloons and exhibition flights of aeroplanes. There will also be the great pageant of the Veiled Prophet and the grand ball with more than the usual features.

In addition to these entertainment features, St. Louis business men have made elaborate preparations for a convention of retail merchants for an exchange of ideas on advertising, window and show case display, store arrangements and other matters of vital interest to retail merchants, together with a gathering of the best and most successful traveling merchants representing St. Louis houses. These conventions will prove of inestimable value to retail merchants. Special excursion rates will be in force for Centennial week for the entire Middle West and Southwest territory and special arrangements have been made by all the hotels to provide for the entertainment and comfort of the many thousands of visitors who will attend the celebration.

Transformation of the downtown section into a fairyland of vari-colored lights for an all-week Centennial Festival, including music and fireworks

¶ **ARRANGE YOUR BUSINESS APPOINTMENTS so you can spend Centennial Week in St. Louis. You will regret it if you don't.**

St. Louis.

W. Hoyt came in from Fulton, Mo., f the week-end and left again for south- er territory.

S. Sisk, Wellsville, Mo., has been in ll health for some time and his condition s ot improved.

. Haberman will go to Kansas City, n week, on a business trip and will be h e several days.

eorge Oberting, of the Blankenmeister- Orting Jewelry Co., has gone out on a ness trip through Missouri.

. L. King, traveler for E. W. Hughes, just returned from a successful busi- trip through Wisconsin, Iowa and N aska.

ank McCoole, of Sudheimer & Mc- e, Holland building, has gone to Old ico on important business and will be at country for some time.

ong the out-of-town jewelers in this during the past week, were: J. C. cr, Wellsville, Mo.; W. A. Rowe, Wal- lle, Ill.; J. J. Gaffner, St. Jacobs, Ill.

to Buder, South Broadway, returned, day of last week, from a stay of sev- r days at Elsah, Ill. His family will re- there until the latter part of the h.

ss Rose Emerich, secretary of the J. Da ey Jewelry Co., Century building, a zone on a combined business and pleas- r trip to Buffalo, Niagara Falls, New k and Atlantic City. She will be away b t two weeks.

e Mermod, Jaccard & King Jewelry has just completed setting a $5,000 dia- d ring for Frank N. Dowling, musical i tor at Delmar Garden, who will travel i the Anna Held Company at the end f e Delmar season.

. P. Wolff, of the Elliot Jewelry Co., ned, Tuesday of last week, from a ri to Texas. While he was away he had ere attack of illness, but is now com- ly recovered. In a few days he will a for the south again.

tensive alterations are in progress at he store of the F. W. Drosten Jewelry Co the purpose of which is to afford an n ged cut glass department and better ac ties in other departments. A new and r entrance is to be constructed on the St. side of the store.

. H. Niehaus, Sr., dean of St. Louis t jewelers, who has been in business nuously for 43 years, has been con- n to his home, 1302 Franklin Ave., for o time by an attack of bronchitis and a e heart, but is much improved now is able to be about.

L. D. Rodgers, of the McCoy-Rodgers e lry Co., Star building, is back from the a nal rifle competitions at Camp Perry, with medals and honors. He won the r cent. competition medal by making he ighest score at 200, 600 and 1,000 s. The Missouri team made 737 s more than the preceding year.

I S. Bauman, of the L. Bauman Jewelry has just returned from a four-weeks' e re trip to the Pacific coast. J. H. r pton, buyer for the firm, is spending s acation at his home in the western su- . Clarence Heyman came in, this e from a business trip through Mis- souri and will remain in the city for a while.

Alterations in progress at the establishment of the Maritz-Kober Jewelry Mfg. Co., 6th and Olive Sts., will result in the partial removal of partitions, so as to bring the factory under the visual supervision of President Maritz as he sits at his desk in the office. Heretofore the office and factory have been completely separated. Samuel Kober, of this firm, has returned from a business trip through Oklahoma and Texas.

Creditors of J. Rosenberg, who did business in the Columbia Theater building under the name of the Providence Jewelry Co., will not receive more than 15 to 20 cents on the dollar, according to Alfred C. Wilson, trustee under a chattel deed of trust. A meeting of the creditors was held, last week, at the office of Mr. Wilson, in the Times building, at which claims were filed and allowed. The stock has all been sold and nothing remains to be done except to receive the claims and divide the proceeds. Mr. Wilson says the affairs of the firm will be wound up the latter part of October.

J. F. Dailey, manager of Loftis Bros. & Co., Carlton building, returned, this week, from a stay of several weeks in Montana, where he has been looking after his mining interests there. He only came back to resign his position and arrange his affairs for a permanent removal to the west, where he expects to devote himself to mining interests. He will leave in a few days for San Francisco, and will probably make his home in that city. Before Mr. Dailey became manager of the Loftis Co. he was at the head of the J. F. Dailey Jewelry Co., in the Century building.

F. W. Drosten and Mrs. Drosten returned, Sunday, from a three-weeks' stay at Rye Beach, Magnolia Beach and Boston. When Mr. Drosten arrived, Monday morning, at his store, at 7th and Locust Sts., he was surprised to find scaffolding up and other evidences that a busy job of redecorating had been in progress. It had not been made known to him, for fear he would shorten his pleasure trip, that during his absence the bursting of a water-pipe on the floor above the store had flooded it and had done considerable damage to the walls, the stock and fixtures.

A police shake-up is to result from the attack on Gustav Scholl and the robbery of his jewelry store at 1321 South Broadway, on the afternoon of Aug. 14. Because of the manner in which men suspected of having been involved in the robbery were handled by the police of the Soulard St. District, the Police Board has ordered an investigation. A charge of neglect of duty has been preferred against Policeman Drumright. He is charged with failure to properly guard William Wuertz while a prisoner. Wuertz has confessed that while in his house, to which, it is alleged, he was permitted to go by the policeman, he concealed a portion of the jewelry that had been stolen from Schroll's store. As none of the stolen jewelry was found on him, he was released, but was later re-arrested and then confessed that he acted as lookout while two other men went into the store and attacked Scholl and robbed him. The confession of Wuertz led to the arrest of David Regan, who also confessed. Wuertz and Regan gave the police the name of the third man, but he has not been arrested.

Milwaukee.

G. W. Fink, of the Fink-Bosshardt Co., dealing in jewelers' supplies, is calling upon the trade about Wisconsin.

Among the out-of-town jewelers who were in Milwaukee, last week, were: L. A. Thompson, Mauston; Sig. Hoffman, Jefferson; D. M. Smith, Montfort, and F. P. Beswick, Racine.

Thomas Bruhy, West Bend, Wis., has returned from a trip to the western coast, where he visited the Seattle Exposition and other points of interest. Mr. Bruhy was in Milwaukee, last week.

Franklin Thomson, Milwaukee, secretary of the Wisconsin Retail Jewelers' Association and secretary of the Jewelers' Mutual Fire Insurance Co., Wisconsin, is in Chicago for two weeks.

Archie Tegtmeyer, well known south side jeweler, Milwaukee, has brought an injunction suit in behalf of the South Division Civic Association to restrain the officials of Milwaukee from furnishing water to the city of West Allis, a suburb. Mr. Tegtmeyer alleges that the interests of the south side are endangered by the lack of water pressure at the expense of the water furnished to West Allis and other outlying districts.

A. Watterich, one of the old-time jewelers of Wisconsin, who has been engaged in business at Oconto for the past 33 years, has sold his stock to his son, Oscar C. Watterich, now connected with an Oshkosh, Wis., jewelry establishment. The young man, who has had considerable experience in the jewelry business at Green Bay, Antigo and Oshkosh, will take charge within a few days. The Watterich building, erected by A. Watterich in 1883, will be remodeled and a plate glass front will be installed. New furniture will be put in and the stock will be increased. The retiring jeweler established himself in business at Oconto in 1876.

The ringing of a burglar alarm over the entrance of the jewelry store of Julius Lando, 419 E. Water St., Milwaukee, one night recently, brought a big force of police, and the bluecoats had visions of capturing the wily yeggmen who have been breaking into jewelry stores of the city, this year. The policemen tried the doors and windows, only to find everything secure. In the meantime the bell continued to ring, and it rang for nearly two hours before Mr. Lando arrived from his home, when it was stopped by cutting the wires. Investigation showed that rats had gnawed the insulation until the wires had come in contact, forming a circuit.

James L. Hand, auctioneer, 14 Maiden Lane, New York, who has been conducting sales all Summer for large jewelry firms throughout Canada, commences a sale for Emil H. Leffert, Council Bluffs, Ia., who is forced to vacate his present quarters. On conclusion of his auction Mr. Leffert will open one of the finest appointed jewelry stores in his State, having purchased and remodeled a building on Broadway, Council Bluffs.



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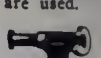
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Cincinnati.

Edwin Gebhardt, of Gebhardt Bros., and wife are making a tour of the Lakes.

Charles Nurre, 1214 Main St., has returned from a trip through the eastern cities.

Edward Albert, of Albert Bros., is attending business again after a two months' rest.

Gustave Lindner, of Lindner & Co., is home after a three weeks' pleasure trip in Europe.

L. Jackson purchased goods here for his new store he has just opened in Chattanooga, Tenn.

G. K. Oeitz, well known to the trade, has opened a new retail jewelry store at Hillsburg, O.

Dorst, of the Dorst Co., and his wife are enjoying a three weeks' trip through the Great Lakes.

Charles Theye, of Theo. Neuhaus & Co., has returned from a two weeks' pleasure trip in Michigan.

Irene Frommeyer and Charles Payne, of L. Gutmann & Sons, will visit the trade next week in Ohio and vicinity.

Allison & Co. are arranging to enlarge their store with additional wall and show room and also increase their stock.

Charles Seiglitz, Vevay, Ind., stopped in the city, last week, on his way to Michigan, where he will remain until Sept. 15.

S. Strauss, of Lindenburg, Strauss & Co., will resume business on the road, this week, after a month's illness in the hospital here.

Louis Creutz, of the Creutz Silver Plating Co., is enjoying a rest in the north, and Otto Creutz, of this house, is home from Chattanooga.

J. J. Didot, who has been in business many years in Versailles, O., is about to retire, and has sold his store to A. E. Hamm, Norwood, O.

Joseph Mehmert has been called home from the road, owing to the illness of his wife, who has been detained from business for about two weeks.

Messrs. Greenwald, Arcade, has bought the Walter Wickard jewelry store at 22 Arcade. Mr. Wickard will engage in the jewelry cleaning business on Race St.

Cincinnati creditors of Adam H. Uhrig, Hillsboro, O., who filed papers in bankruptcy Aug. 27, have been notified that a meeting of the creditors will be held, Sept. 7, to prove claims and appoint a trustee.

Meehan F. Rohs, son of H. B. Rohs, at 1 Pine St., and missing since Aug. 24, was found working in a tobacco field near Hartsville, Ky., a few days ago. His uncle, Herman A. Rohs, of that place, brought him to Cincinnati to his father.

L. Gutmann and his wife have gone to New York to meet Mr. Gutmann's sister, Mrs. Bertha Gutmann, also Mrs. Herman Marks and A. G. Schwab, of A. G. Schwab & Sons, and wife, who return, Sept. 7, from a five months' stay in Europe.

The sad news of the death of J. S. Throp, Greensburg, Ind., was received here with deep regret. Deceased was about 70 years of age and for about 20 years was engaged in the jewelry business. He was well and favorably known here for many years and was highly respected.

Theo. Neuhaus & Co. filed suit in the Common Pleas Court, Aug. 28, against John Brennan, owner and publisher of the *Eleven O'clock Toast Magazine,* asking for a receiver to take charge of Brennan's property. The plaintiff asks for a judgment for $300 against Brennan, which it claims is for goods not paid for.

In the suit of Mrs. Marion D. Oskamp *vs.* Alfred Oskamp and others to partition the Oskamp property on Vine St., between 4th and 5th Sts., the appraisers have placed the value of the property at $120,008. Mrs. Oskamp, having been granted an order of partition, has filed an offer to take the property at the appraised value. The property consists of a five-story front store building on a lot 30 by 140 feet.

The Cincinnati Wholesale Jewelers and Manufacturers are to be congratulated upon their souvenir booklets which they have sent out in great numbers. Each booklet was accompanied by a letter of invitation to visit Cincinnati and the jewelry trade. Ferd Phillips, of Richter & Phillips, chairman of the committee, was assisted by Jacob Frohman, of Frohman & Co.; C. Oskamp Daller, of the Clemens-Oskamp Co.; George Gruen, of D. Gruen, Sons & Co., and A. Thoma, of Thoma Bros.

Out-of-town jewelers who were in this city, last week, buying stock, included: John A. Selbert and Charles Kellar, Frankfort, Ky.; R. W. Clark, Burlington, Ky.; H. Reisinger, Laureneeburg, Ind.; J. Laupus, Seymour, Ind.; Mr. Marlett, of Marlett & Baker, Middletown, O.; W. C. Carroll and H. A. Kilgore, Lebanon, Ky.; J. W. Sparks, Sabina, O.; I. N. Pollock, Ashland, Ky.; Frank Emmerling, Hillsboro, O.; W. L. Lehne, Decatur, Ind.; M. Earley and wife, Berea, Ky.; Edward Israel and son, Harrison, O.; J. D. Ward, Rising Sun, Ind.; I. Gluck, Charleston, W. Va.; E. F. Froeb, Terre Haute, Ind.; Dan T. Fisher, Flemingsburg, Ky.; W. H. Muller, Stamford, Ky.; O. E. McWaters, Danville, Ky., and Edward Mueller, Hamilton, O.

Minneapolis and St. Paul.

TRADE CONDITIONS.

The generally good business prospects make the outlook for Fall business with the retail trade, both in the cities and in the country, materially better than usual. The grain crop is excellent and is commanding high prices.

A. P. Meyer, Minneapolis, is reported out of business.

John Fisher, Garrison, N. Dak., was in the Twin Cities on his way to Redwood Falls, Minn., last week.

A meeting of creditors of Mrs. Edna M. Schulz, Minneapolis, has been called for Sept. 13, at which time an auction sale of the stock and fixtures will be considered.

The Emporium, St. Paul, has moved into the new building on Robert St., between 7th and 8th Sts., with entrances from all three streets. The store has a large jewelry department, which is materially extended in the new building.

The matter of a law of fraudulent advertising, which was urged by A. E. Paegel, Minneapolis, in his address before the Minnesota Retail Jewelers' Association, last July, is being taken up in various associations and societies for consideration.

The chief of police of Minneapolis has not moved in the matter of clearing the streets of all overhanging signs, curb line display show cases and all infringements of the street line, as threatened. It seems unlikely that anything radical will be done in the matter, although some of the more brazen infringements may be stopped.

Out-of-town jewelers in the Twin Cities, last week, were: Miss Bertha Diacon, Chaska, Minn.; G. R. Simons, Langford, S. Dak.; W. C. Kayser, Milbank, S. Dak.; C. A. Sherdahl, Montevideo, Minn.; C. P. Elliott, Lisbon, N. Dak.; Miss Marie A. Pisinger, New Prague, Minn.; Wm. Follett, Sandstone, Minn.; Mr. Grinnell, Janesville, Minn.

Detroit.

George E. Flint, Carson City, Mich., was in town, recently.

Frank Preswell, Holly, Mich., visited the local trade, last week.

H. W. Kulp, Freeport, Mich., replenished his stock here, last week.

H. T. Elank, Elsie, Mich., came in, last week, to look over Fall patterns.

J. P. Stein, Alliance, O., spent some time in Detroit, not long ago, resting up for the Fall season.

C. P. Bessmer, who started a new store in Flint, recently, was in Detroit a few days ago on a buying trip.

E. A. Cress, Minden City, Mich., was in this city, accompanied by his wife, last week, for a two-days' stay.

The Bonfield Jewelry Co. has announced that it is leaving the retail field and has a sale of its retail stock in progress.

Jesse Poe, Rushville, Ind., has been spending his vacation here. He found time between side trips from Detroit to call on the trade.

Charles B. Martin, Brooklyn, Mich., was recently married. He and his bride came to Detroit and spent a portion of their honeymoon in this city.

The Arsenal Installment Co., of which S. L. Harrison is the head, has moved from the third floor at 220 Woodward Ave. to a ground floor location several doors to the north. This concern is a branch of the one of the same name in Pittsburg.

E. J. Peters, of the firm of E. J. Peters & Co., which recently succeeded J. F. Hicks & Son, Tecumseh, was here, last week, purchasing goods. Mr. Peters was formerly employed in the store and has been doing well since taking over the business on his own account.

Wright, Kay & Co. have had on exhibition in their show window, since last Friday, the silver service for the battleship *Michigan.* This service, which was made by Tiffany & Co., consists of 63 pieces. The set is unique, in that not only the officers and the rank and file of the sailors are recognized in the pieces comprising the service, some of the articles being for the wardroom table, while a tobacco set is for the enlisted men. The decorations consist of pine cones and sheaves of wheat, as symbolic of the products of the State. The old cruiser *Michigan,* now re-named the Wolverine, is pictured in the principal engraving upon the punch bowl of the set.

Los Angeles.

Geo. L. Bannister and wife have just returned from an outing at Balboa, Cal.

B. Rowell, watchmaker for E. Gerson, has just returned from a vacation spent at Laguna Beach.

W. C. Libs, with Hambright & Walsh, has returned from a vacation spent with his family at Hermosa Beach.

Joseph Lawton, of the Whitley Jewelry Co., has gone to Laguna Beach, Cal., with his family to enjoy a short outing.

H. B. Lewis and Chas. Snell, of the E. W. Reynolds Co., have gone to Catalina Island to spend some time fishing.

Walter Lord, Goldfield, Nev., is spending some time in Los Angeles and vicinity. He is accompanied by his wife.

H. L. Dow, watchmaker with S. Nordlinger & Sons, has returned from a vacation of two months spent in Chicago.

George Dickson is again at his old place in the stationery department of Brock & Feagans, having just returned from an extended vacation spent in the east.

C. H. Walton, of Field & Walton, has returned from a three weeks' visit with his wife in Seattle, Portland, San Francisco and other northern Pacific coast points of interest.

After a week's strenuous work, a considerable portion of it done in the night, H. F. Wallace and his employes have completed the annual inventory of his stock.

H. Koch and M. Nordlinger, of S. Nordlinger & Sons, started east on a buying trip, Sept. 7. Their headquarters will be with L. & M. Kahn & Co., 170 Broadway, New York.

S. Simmons, 315 S. Spring St., has returned from a somewhat extended trip, taking in Lake Tahoe, San Francisco and other northern points. He was accompanied by Mrs. Simmons.

Ed. Bastheim, of Bastheim, Adams & Abel Co., has returned from his first business trip for the firm. He called on the trade in Arizona and comes back well satisfied with the outlook.

Geo. W. Miller, of Brock & Feagans' silver department, has just returned from a week's outing, camping at Manhattan Beach. Eugene Ashton, of the same department, is now taking his vacation.

Robert E. Lomax, 4106 Central Ave., expects to move, Sept. 15, into his new location at the corner of Central Ave. and 41th St. The building is one which was bought by him and entirely remodeled especially for his business.

Out-of-town jewelers who have been in Los Angeles recently, include: S. J. Newton, Long Beach; Chas. Kelley, Pasadena; J. H. Sohn, Ocean Park; S. B. Clem, Redondo; Claud T. Walker, of the Coalinga Jewelry Co., Coalinga, Cal.

F. A. Marcher, manager of the Pacific Gem Co., expects to be home some time in October. When last heard from he was in Paris, after having spent three weeks in London. He intended to go from Paris to Idar, Germany, thence to Cologne, Berlin, Dresden, Vienna, and then through Switzerland and Italy.

F. Stansfield, formerly manager of the Jupiter Consolidated Jewel Co., is now managing the F. Stansfield Mfg. Co., 237 W. 63d St. The principal work of this company is the manufacture of the 20th Century facet cutting machine, invented by Mr. Stansfield, and other lapidary machinery.

Miss Adele Henrickson, of J. C. Fleming & Co.'s sales force, has returned after an extended vacation, a considerable portion of which was spent on a trip with friends to San Clemente, an island in the Pacific Ocean, about 50 miles from San Pedro. She reports having had a very enjoyable trip and having secured a number of interesting prehistoric relics.

J. J. Kinehan, head watchmaker for Brock & Feagans, since the establishment of that firm in this city, has severed his connection with the firm and gone into the automobile business. The members of the firm and its employes united in presenting Mr. Kinehan with a very handsome set of silver as an expression of their friendship when he left the jewelry business. Mr. Jarvis, of the watchmaking department, takes Mr. Kinehan's place in the store.

Early Sunday morning a burglar broke the glass in the front window in the store of H. B. Crouch, 555 S. Broadway, and stole a diamond ring valued at $127, which Mr. Crouch had placed on special sale and left in the window over night. The burglar was evidently an expert. The window was protected by a burglar alarm, but the glass had been cut by a diamond and a portion quickly removed, the gem snatched and an escape made before the burglar alarm officer could reach the place. The window was insured, so Mr. Crouch loses nothing except the diamond. On the same morning the window in front of Chas. H. Clark's new store, 325 W. 4th St., was broken in a similar manner and a bronze medal belonging to W. O. Truax, watchmaker with Mr. Clark, was stolen. The intrinsic value of the medal was but little, but it was highly appreciated by Mr. Truax, to whom it was given in Paris by the French government for his invention of the method of setting three hands on a watch with one lever. As the glass was insured, Mr. Clark suffered no loss.

Omaha.

Mrs. A. L. Shook is at present in St. Paul, Minn., visiting relatives.

W. H. Wiker, Spalding, Nebr., was in Omaha, last week, purchasing Fall stock.

S. W. Lindsay was confined to his home a couple of days, last week, by a slight illness.

Oscar Pihl, watchmaker with S. W. Lindsay, returned, Monday, from a pleasure trip.

W. M. DeCant, who is with Henry Copley, returned from a pleasure trip which included Chicago and the east.

Norman P. Dean has gone to Fairbury, Nebr., for a few days' visit with relatives, returning at the end of the week with Mrs. Dean, who has been in Fairbury for some time. Mr. Dean is an engraver who does work for several local jewelers.

Miss Evlyn Bergman, daughter of Sol Bergman, returned, Saturday, from a 1,300-mile automobile trip to Denver, Colo., and vicinity and return. Leaving Omaha, Miss Bergman followed the U. P. railroad and returned by way of the B. & M. road.

Springfield, Ill.

TRADE CONDITIONS.

August, 1909, was a banner month with Springfield jewelers. Large crops of everything on the farm, steady work in the mines and many improvements in all lines had the result of bringing much money to the city and the jewelers prosper as a result. As one jeweler put it: "Bumper crops and steady work in the city resulted in the best business. It is our heaviest August and other Springfield jewelers tell the same. People purchased a better line of goods and more of the Large mining interests and the great number large farms in the vicinity is where the people work and when they have good crops we prosper."

Miss Louise Irvine, with Lockwood, spent a few days in Chicago recently.

W. J. Reed, Indianapolis, Ind., visited the plant of the Illinois Watch Co. Tuesday.

Rev. Eli Lane, a negro minister, Carrollton, Ill., who engages in clam fishing occasionally as a side line, found a pearl recently in the Wabash river. He has been offered $750 for the jewel, but is holding out for $1,000, claiming the pearl to be worth $1,200.

Ostermeier & Trunk, jewelers, formerly of Chicago, have leased the ground floor of the Booth building, one of the handsomest buildings in the city, possession to be given Sept. 25. They intend to refurnish and remodel the store and will open a jewelry store.

John C. Pierik has returned from an extensive automobile trip through the New England states. While away he visited New York, Massachusetts, Maryland, Rhode Island, Connecticut and Vermont. He spent two days in New York city and purchased a line of Fall goods.

Traveling salesmen of the Illinois Watch company are located this week as follows: Mr. Gigon, in the east, as far south as North Carolina; August Weisz, in the west, traveling between Missouri and Colorado; Mr. Theiry in the New England States; Charles Slemmons and W. J. Armbrust are in the office.

Three silver loving cups to be awarded in the golf play at the Illini Country Club on Labor Day were furnished by J. C. Kholt. They stand on ebony bases, the largest one 14 inches high. They are to be the winners of first, second and third nights. The first prize is called "The Governor's Cup" and is presented by Governor Charles S. Deneen. The other cups are presented by members of the Country Club.

After dissolving partnership, Klar & Cress, Kilbourne, Ill., jewelers, have each decided to remain in the business in Kilbourne. Mr. Cress continues to occupy the old stand and Mr. Klar will remove into the building formerly occupied by J. L. Mull. Mr. Cress retains the agency for all lines handled by the firm and will also add several new lines. The stock was evenly divided by the two members of the firm in the dissolution.

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All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

ALL AROUND jeweler, shop work, melting and tool repairing. J. Pierson, 140 Wakman Ave., Newark, N. J.

WATCHMAKER, with 20 years' experience, desires position; first class reference. Elias Nerantzi, 102 W. 27th St., New York.

YOUNG MAN wants position as engraver and second watch repairer; has own tools. "N. Y., 1655." care Jewelers' Circular-Weekly.

JEWELER and clock repairer, can help on watches; steady and reliable; A1 reference. "L. E., 1703," care Jewelers' Circular-Weekly.

LADY ENGRAVER; position as engraver only preferred; experienced; best of references. "L. P. C., 1610," care Jewelers' Circular-Weekly.

YOUNG MAN, 19, wishes position with a wholesale jewelry house; first class references given. Bernhardt B. Guth, 13 E. 119th St., New York.

FIRST CLASS watchmaker and jeweler, do some engraving, all tools, steady, no bad habits, industrious; go any State. Conrad Kohler, Canton, Miss.

YOUNG MAN, five years' experience, wants position as engraver; can also do chasing and ornamental work. A. Heilscher, 7328 Lafayette Ave., Chicago, Ill.

YOUNG MAN, seven years' experience in pawnbrokers' and retail jewelry line, wishes position; state salary. "C. N., 1715," care Jewelers' Circular-Weekly.

WATCHMAKER AND JEWELER, age 32 years, first class workman, quick and reliable, desires position in Maine or New Hampshire. Address Box 503, Norwood, N. Y.

YOUNG MAN, five years' experience at jobbing and clock work, wishes permanent position; can do plain engraving. Address S., 1676," care Jewelers' Circular-Weekly.

YOUNG MAN, thoroughly experienced in a retail jewelry store, wishes a position as salesman; furnish best of references. "G. O., 1685," care Jewelers' Circular Weekly.

WANTED, situation as engraver and saleslady by young woman of some experience; first class references. Address "B. W.," Box 1, B., 288 Michigan Ave., Chicago, Ill.

FIRST CLASS engraver and plain jewelry repairer, also do clock work; best of references, sample of engraving. Address "L. H. F., 1666," care Jewelers' Circular Weekly.

WATCHMAKER, thoroughly experienced in every line of watch work, desires position, eastern Pennsylvania preferred. Address "R. L., 1644," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, jeweler and fair engraver of nine years' experience, wishes permanent position by Sept. 15; own tools; reference. P. R. Tucker, Box 186, Toccoa, Ga.

SILVERSMITH, first class man, experienced in hammering, sample work, etc., wishes steady responsible position; references. Address "B. B., 1697," care Jewelers' Circular Weekly

YOUNG WOMAN bookkeeper and cashier; books balanced monthly; accustomed to responsibility; four years in jewelry business. Address "S. L., 1695," care Jewelers' Circular Weekly

ENGRAVER, expert in heraldry, monograms, lettering of all descriptions, etching and ornamental work; samples and reference furnished. "M., 1445," care Jewelers' Circular-Weekly.

WATCHMAKER'S ASSISTANT, young man, 18, with some experience in watchmaking, desires position with watchmaker or in a material store. "R., 1679," care Jewelers' Circular-Weekly.

YOUNG LADY, competent double entry bookkeeper, desires position in a jewelry house; three years' experience; can furnish good references. "P., 1730," care Jewelers' Circular-Weekly.

WANTED, position by expert watchmaker and engraver; unquestionable references; 11 years' experience; salary not less than $50 per week. "P. A., 1647," care Jewelers' Circular-Weekly.

WATCHMAKER wants position; 22 years' experience on high grade and common watches, American and Swiss make; best references. Address "J. R., 1645," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and engraver wants position; full set of tools; best references. Address "E. Harrison, 1689," care Jewelers' Circular-Weekly., 503 *Heyworth Bldg., Chicago, Ill.*

WANTED, a position as salesman by a salesman with reputable jewelry firm; a trial will satisfy you that I am a man who can make good. Address R. A. Bertschy, 328 Fifth Ave., Paterson, N. J.

EXPERIENCED watchmaker and jewelry repairer, also a graduate optician, desires a permanent position; salary, $25 per week; no night work. "A., 1670," care Jewelers' Circular-Weekly.

YOUNG LADY, with knowledge of stenography and typewriting, can take charge of stock, orders and repairs, wishes position with jewelry firm. "I. T., 1714," care Jewelers' Circular-Weekly.

WANTED, position by young man, 25 years, as ordinary watchmaker and engraver, can assist on clocks and jewelry repairs. Michigan preferred. "J. M., 1726," care Jewelers' Circular-Weekly.

EXPERIENCED JEWELER, on order work and fine repairing, wants a steady position; German, single; best of references; west or south preferred. "Jeweler, 1707," care Jewelers' Circular-Weekly.

FIRST CLASS optician open for engagement at once; salary, $30 to start; can do all kinds of ordinary watch, clock and jewelry repairing; prefer the south. Dr. Zeller, care Home Hotel, Pittsburg, Pa.

POSITION wanted by an experienced salesman, about Dec. 1; prefers to travel West for some responsible eastern manufacturer to sell the jobbing trade. "Traveler, 1361," care Jewelers' Circular-Weekly.

JEWELER and diamond setter, first class on fine special order work, also fine repairing, desires position in fine retail store or factory; south or west preferred. Address "M., 1521," care Jewelers' Circular-Weekly.

YOUNG MAN wants position as second watchmaker and jewelry repairer by Oct. 1 or Oct. 15; have a full set of the best tools and can furnish first class reference. "R. R., 1727," care Jewelers' Circular-Weekly.

A THOROUGHLY practical and competent watchmaker and good engraver, of good habits, 32 years of age, competent to take full charge of repair department; salary, $20 to $25. "M. V., 1719," care Jewelers' Circular-Weekly.

ENGRAVER and watchmaker; experienced letter and monogram engraver and good watchmaker would like position in first class store; can do optics; New England preferred; references. "C. O., 1713," care Jewelers' Circular-Weekly.

ENGRAVER, young man, desires position as letter and monogram engraver with reliable house; can furnish samples of work; full set of own tools; unquestionable reference furnished. Address "M., 1684," care Jewelers' Circular-Weekly.

WATCHMAKER AND ENGRAVER; first class engraver and good watchmaker, age 25, wants permanent position; will go to work immediately; New York City reference; own lathe and tools. Address "V. E., 1616," care Jewelers' Circular-Weekly.

BY STRICTLY first class watchmaker of 25 years' experience on fine complicated Swiss and American work, adjusting for railroad inspection; can take in and deliver work; A1 salesman; good references. "A. C., 1717." care Jewelers' Circular Weekly.

SALESMAN, large acquaintance with jewelry best department store trade on Pacific c Texas and middle west, desires to make connections for 1909; experience, cut glass, elry, silverware and imported chinas. "X. Z., 1389," care Jewelers' Circular-Weekly.

BY A STRICTLY first class watchmaker cap of taking charge of repair department, 28 ye experience in fine Swiss and American rail work, do no engraving, wishes permanent p tion; A1 reference; south or southwest. Addr "Watchmaker," 216 Lavaca St., San Ant Tex.

WHO WANTS the services of an educated as caretaker, messenger or at anything? A notary public of long standing; have had m years' experience in office work; in perfect hea with the exception of writer's cramp, references. F. Howell, 496 E. 138th St. York.

POSITION WANTED by Sept. 15; young mar good appearance, who thoroughly understands retail jewelry business, desires position as sa man and engraver; can do ordinary jewelry pairing and trim windows; nine years' ex ence; reference. Address P. O. Box 3 town, Pa.

FIRST CLASS watchmaker, 24 years to make change Oct. 18; good a clock repairing, can assist on jewelry years' experience; American lathe a set of tools; best references; west Albert Sondhelm, care Thayer's H ton, N. H.

A FIRST CLASS Scandinavian w present employed in one of Illinois tories, has many years' store experi for engagement; wages about $25 does watch repairing only. For fur ticulars address "Watchmaker," c A., Elgin, Ill.

YOUNG MAN, 21 years of age, hav years' experience with wholesale sil wishes to change position to go with s reliable concern; would like to learn ing, so as to advance to go on the road la can furnish reference. "D., 1671," ar elers' Circular-Weekly.

WATCHMAKER WANTS POSITION; 11 ye experience on fine complicated Swiss and Am ican watches; good set of tools; thoroughly able; European, speaking also German French; Chicago or large city preferred, salary and particulars. "G. R., 1629." care J elers' Circular-Weekly.

A THOROUGHLY practical and competent wa maker, 15 years' experience, expert on most plicated work, good pivoter and capable of tak charge of repair department, desires with New York or Brooklyn house. salary best references. Oclert, 214 Linden St., R wood, Brooklyn, N. Y.

WANTED, position and to put interest in es lished business, by exceptionally fine all-aro watchmaker, jeweler, engraver and optician, h clean, new, up-to-date small stock of jewe watches, etc.; age 32; New York City exp ence; salary $25; middle Atlantic or New E land States. "Partner, 1377," care Jewe Circular-Weekly.

ENGRAVER and jewelry design competent on all kinds of monograms, letter inscriptions, etching, ornamental engraving ing, cutting for enamel, die cutting, crests, coat-of-arms, up-to-date design mond and gold jewelry badges, medals highest references. Address "A. L. C. care Jewelers' Circular Weekly.

A THOROUGHLY practical and competent wat maker of 24 years' experience desires a permanent position with a first class retail competent to take full charge of repair dep ment, expert in watch repairs, experienced road and complicated work, graduate and pract optician for 12 years; have New York S license; good jeweler and fine engraver, $30; best reference. "K. Y., 1614." care clers' Circular-Weekly.

HIGH GRADE watchmaker and adjuster, years' experience on railroad and c watches, engraver, jewelry repairer and wishes permanent position with first class h only; competent to take charge of repair ment; good appearance and own fine t worked for me several years to entire sat tion and I can recommend him highly as ability and honesty. Address G. M. B manufacturing jeweler and time i Deadwood, S. Dak.

Side Lines Wanted.

SALESMAN, with good acquaintance south and southwest, wants 10 nd 14 karat lines Jan. 1; equitable asis; A1 references. Address "L. ," care Jewelers' Circular-Weekly.

THREE MEN now representing a well known jelry house in Philadelphia, two men traveling t entire south and one traveling west, would l to handle several manufacturers' lines on c mission; all of these men having an old es- lished trade among the retail jewelers and de- pment stores; engagement to commence Jan. 1910 none but strictly first class lines wanted; of the above men can be engaged separately. 1788, care Jewelers' Circular-Weekly.

SALESMAN with offices at Los ngeles, having a large and choice es- blished trade in California, Arizona, ew Mexico, Oregon, Utah, Washing- n and Montana, is open for a gold e to call on the retail trade only on commission basis; can guarantee re- lts and furnish best of references. ddress "E. D., 1604," care Jewelers' rcular-Weekly.

Help Wanted.

ELER WANTED, one who is a good jobber. H. Warnke & Co., Milwaukee, Wis.

DINAVIAN watchmaker, with own tools, nted by Juell Bie, 237 Columbia St., Brooklyn, NY.

ONCE, watch and jewelry repairer; state ry wanted and send references. P. G. Diener, risburg, Pa.

TED, salesman to sell cut glass as a side li Newark Cut Glass Co., 60-62 Arlington S Newark, N. J.

TED, first class watchmaker and engraver; o tools, best of reference; permanent position. W. W. Howe, Clearfield, Pa.

CHMAKER and optician by October, town 3,000, give reference and experience. Rich- on, jeweler, Caldwell, Kans.

TED, at once, first class watchmaker; state s y; position permanent. Louis Selig, leading eler Elizabeth City, N. C.

ELER and clock repairer wanted, at once; t be good man; good wages. A. Krautheim, W Western Ave., Muskegon, Mich.

CHMAKER and engraver, at once; send ref- ce and state wages in first letter. W. A. er, 232 Main St., Fairmont, W. Va.

TED, at once, young man with some experi- e in jewelry business, to finish learning the e. Address A. Possin, Waupun, Wis.

TED, jeweler and stone setter; steady posi- n; salary, $15 to $18 per week; young man erred Lochman Bros., Springfield, Ill.

TED, first class head watchmaker, prefer one w could assist in optical work; first class ref- ces required. S. Joseph & Sons, Des Moines, Ia.

TED, good engraver, jewelry and clock re- er; state wages and give reference in first er. Address John P. Hess, Fond du Lac, W

TED salesman by New York City retail he e; state experience and salary expected. Ad- ds "E. E., 1669," care Jewelers' Circular- Wkly.

TED, New York City salesman for wholesale elry house; only those with established trade n apply. "X., 1434," care Jewelers' Circular- Wkly.

TED, first class watchmaker, good all around m; steady position; give references and state s y wanted. Address Chas. J. Dale, Platts- rgh, N. Y.

SMAN WANTED, to carry a side line, a mission mantel clocks, wood, $4 to $8 per d good medium priced line; sold from photo- gs; no fake; established 28 years. Address, g permanent address, The Oscar Onken Cincinnati, O.

WANTED, experienced letter engraver; position south, Sept. 15; samples and last two years' references to "Florida, 1576," care Jewelers' Circular-Weekly.

WANTED, Oct. 1, first class jeweler and engraver; must be A1 man; wages, $25 a week; references required. Address R. Van Keuren & Co., Savannah, Ga.

WATCHMAKER, jeweler and engraver, at once; permanent position to right party; state reference and salary expected. A. Seidensticker, 237 High St., Hamilton, O.

WANTED, first class engraver and jewelry repairer; steady position; send sample of engraving and references in first letter. Hanson Jewelry Co., Princeton, Ill.

WANTED, first class letter and monogram engraver; fine position for steady, sober man; good salary; send samples and references. Bullard Brothers Co., St. Paul, Minn.

WANTED, billing clerk in wholesale jewelry store, male or female; must be quick and accurate at figures; state experience and salary desired. P. O. Drawer 18, Syracuse, N. Y.

WANTED, first class watchmaker at once; permanent position; send reference, state wages and other particulars in first letter. Address Tillson Jewelry Co., Carrington, N. Dak.

WANTED, watchmaker and engraver; must be fast and accurate and not afraid of work; steady position to right man; $18 to start. A. E. Cunliffe, 186 Worthington St., Springfield, Mass.

ENGRAVER and designer wanted, first class, one who can do enamel cutting, chasing and general line of work for a manufacturing jeweler; state salary. E. H. Warnke & Co., Milwaukee, Wis.

GOOD JEWELER and engraver, one who can do plain watch and clock repairing and make himself generally useful; in Virginia; state salary. "B. K., 1646," care Jewelers' Circular-Weekly.

WANTED, at once, good, all around jobbing jeweler, engraver and stone setter; must be thorough man, ambitious and willing, with good recommendations; permanent. Fred Saul, Chattanooga, Tenn.

WANTED, first class jeweler and engraver; permanent position; first class salary to first class man; send samples of engraving and copy of reference in first letter. Address J. Levinski, Waco, Tex.

WANTED, good watchmaker, first class on French clocks and jewelry; steady position; give references and state salary wanted; northern New York. Address N., 1691," care Jewelers' Circular-Weekly.

WANTED, experienced letter and monogram engraver; must be reliable; permanent position; samples of engraving and references in first letter; state salary. H. C. Abbott & Bro., Birmingham, Ala.

WANTED, an experienced manufacturing jeweler who can do good enameling; state age, salary expected and kinds of work in which you are experienced. Address Porter & Wiser Jewelry Co., Kansas City, Mo.

SALESMAN WANTED, experienced for better class jewelers and high class dry goods trade for New York and vicinity, by large manufacturing jewelers. Address "Diamond, 1687," care Jewelers' Circular-Weekly.

WANTED, at once, watchmaker who can handle ordinary watch work, young man, who speaks German preferred; state salary expected and send references; steady job. R. B. Stevenson, Ellinwood, Kans.

WANTED, a first class trade shop watchmaker, one who can make good and come at once; top salary to successful applicant, must be worth it; send references with application. H. H. Hawley Co., Dallas, Tex.

JEWELER WANTED, thorough, all around manufacturing jeweler with experience in all branches of manufacturing and stone setting; must be well recommended as to honesty and ability, to take charge of shop. A. Broedel, Milwaukee, Wis.

R., L. & M. Friedlander, 30 Maiden Lane, N. Y., require an experienced saleslady in jewelry department; call before 11 A. M.

SALESMAN WANTED who can sell semi-precious stones to jewelry manufacturers in New York and Newark; must have some experience and furnish first class references; splendid chance for young man; salary and commission; give full details. "Lapidary, 1693," care Jewelers' Circular-Weekly.

YOUNG MAN as jewelry repairer, engraver, and to assist in store; send references and samples of engraving. "South, 1722," care Jewelers' Circular-Weekly.

WATCHMAKER and plain engraver; permanent position to right party; $15 per week to start, would advance good man rapidly; full particulars and references in first letter; fine store and pleasant place to work. J. E. Baldwin Co., Shelbyville, Ky.

WANTED, salesman in first class Chestnut St. retail jewelry establishment; young man familiar with the silverware branch of the business; permanent if satisfactory; give in application age, experience and references. Address "Salesman," P. O. Box 1311, Philadelphia, Pa.

WANTED, a high grade salesman, familiar with Greater New York jewelry trade; we offer an exceptional opportunity to the right man; line is heavily advertised; highest reference required; state full particulars. "H., 1705," care Jewelers' Circular-Weekly.

WANTED, strictly first class watchmaker, capable of fine work, position adjusting on railroad watches, must be a hustler, no other need apply; good salary to the right man if willing to come on two weeks' trial; send sample of work with application and recommendation. Julius C. Walk & Son, 10 E. Washington St., Indianapolis, Ind.

WANTED, first class traveling man by a wholesale jewelry firm carrying a complete and fine line of watches and jewelry, who has some established trade in the central and southern states; will pay good salary. Please reply to "A. B., 1661," care Jewelers' Circular-Weekly.

A LARGE jewelry installment house wants an experienced manager for a branch office; must show successful record in getting business, collections and credits; an exceptional opportunity and permanent position for the right man; state age, experience and salary willing to accept. Address "C., 1599," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

A LARGE DIAMOND HOUSE wants a competent man, experienced in assorting original series of loose diamonds; one who knows values and is capable of assisting in buying; an exceptional opportunity and permanent position for a man of ability; state experience, age and salary acceptable to start. Address "H., 1600," care Jewelers' Circular-Weekly, 501 Heyworth Bldg., Chicago, Ill.

For Sale.

WATCHMAKERS and jewelers, special notice; it is to your advantage to read the Le-Bo ad. on page 74 of this issue.

A COMPLETE OUTFIT of fine mahogany jewelry fixtures of the best make, as good as new, all plate glass and in fine condition. For particulars write P. Present, Rochester, N. Y.

FOR SALE, a genuine Chicago Watch Tool Co. modern outdoor electric flasher watch sign, complete with written guarantee, at a bargain. Address "A. G., 510," care Jewelers' Circular-Weekly.

CUFF BUTTON, unloosable, easily applied, fit for rich display, newly patented; patent for sale or to be manufactured on royalty; interested parties please address "F. R., 1718," care Jewelers' Circular-Weekly.

FOR SALE, 100 Seth Thomas specially made eight-day clock movements, made to wind in the back, especially adapted for advertising clocks; will sell cheap. Apply Castelberg's National Jewelry Co., 106 N. Eutaw St., Baltimore, Md.

FOR SALE, cheap, eight plate glass, birch, mahogany finished ten ft. show cases, mirror back, with tables to match; also one solid mahogany plate glass center display case, 8x6x2½ feet, with marble base; all in good condition. Emil H. Leffert, jeweler, Council Bluffs, Ia.

(*Special Notices continued on page* 106.)

Special Notices.

(Continued from page 105.)

Business Opportunities.

JEWELRY STORE for sale, with or without stock; good location for right party; good reasons given. 140 Third Ave., New York.

FOR SALE, jewelry store in Chicago, good repair and optical trade; excellent location; fine stock and fixtures; will sell same at sacrifice. Address "W., 1674," care Jewelers' Circular-Weekly.

ONLY JEWELRY STORE in city of 2,500 population, county seat; lights, water works, large saw mill; stock and fixtures invoice $2,000. Address "L., 1639," care Jewelers' Circular-Weekly.

FOR SALE; an unusual opportunity to buy a long established and well reputed jewelry business in Pennsylvania city of 40,000; up-to-date and clean stock. "Penn, 1682," care Jewelers' Circular-Weekly.

BUY my up-to-date fixtures, $1,000 will handle same; doing a business of $6,000 to $8,000 a year; rich town of 6,000; German-American community; must go west; don't write unless you mean business, and act quickly. Address "742," New Ulm, Minn.

GET QUICK ACTION and immediate cash for surplus diamonds and watches, liberal prices paid; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

I PAY MORE for your diamonds, watches and jewelry than any cash buyer in the United States; send your stock to me at once and get your money by return mail; National Bank references. Emil Noel, 550 E. 46th Place, Chicago, Ill.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

Wanted to Purchase.

WANTED, wall cases and two 8-ft. counter cases, walnut or dark wood; Craigleith grindstone for sale. E. C. Kern, Montclair, N. J.

To Let.

TO LET, desk room and part of office, elevator, safe, telephone, no office boy required. Room 54, 7 Maiden Lane, New York.

PART OF OFFICE to let, suitable for watchmaker, chaser or diamond dealer; very light. J. M. Rossi, Room 5, 20 Maiden Lane, New York.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

ENGINE TURNING, exclusively, on jewelry of every description, specialty on dies or hubs to reproduce engine turning under enamel. Bille & Son, 401 Third Ave., New York.

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in the Heyworth Building Vault Room for Sample Electric Light, Telephone and all conveniences.

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for Jewelers and Watchmakers

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14 Maiden Lane, New York

The largest and most successful sales ever conducted in the United States and Canada were conducted by Hand. Many auctioneers advertise that they are "wonders." Printers' ink is purchasable and the man with little ability might call himself the greatest ever. Write them all if you wish to but write "Hand" for his booklet on auctions. It will save you money and reputation. Why jeopardize your business by employing a "has been." Employ "Hand," the recognized Leader.

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The Detroit *Free Press* says: "It requires no special talent to sell average merchandise at auction, but in selling a stock as fine as that carried by Sturgeon & Co. a man of more than ordinary ability is needed. The magnificent collection of precious stones, the products of the famous silversmiths, the objects of art, etc., that comprise the largest stock of its kind in this section of the country, were described and sold by Mr. Hand in a manner both interesting and instructive. Never before has such a representative audience been collected at an auction sale in Detroit."

The *Association Jeweler* says: "Mr. Hand has avoided at all instances identifying himself with fake sales or poor business alliances, as in the present case he has allowed his name to be coupled with only high class retail concerns."

The Omaha *World-Herald* says: "The auction sale of the fine stock of the Mawhinney & Ryan Co. was ably conducted. Its success was due to the personality of Mr. Hand, the auctioneer, who is a man of education and refinement."

I commence a sale this week for E. H. Leffert, Council Bluffs, Iowa. This is the largest and finest jewelry stock in Southwestern Iowa. Write me in his care or to my New York office.

If you value your reputation "Hand" is the man.



JAMES L. HAND.

PATENT DEPARTMENT

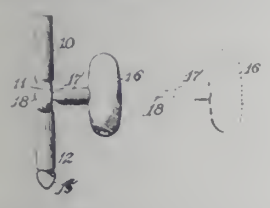
...NION IS CONTAINED A LIST OF THE LATEST PAT... GRANTED BY THE UNITED STATES AND GREAT ...N, THE UNITED STATES PATENTS THAT HAVE ...ED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

PUBLISHED AUG. 24, 1909.

...822. SEPARABLE STUD. HENRY C. WARD, Newark, N. J. Filed Aug. 24, 1908. Serial No. 449,885.

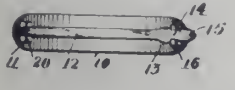
...tud consisting of two members, one member ...ising a stem, the stem being split and ...d to form an eye, a latch sliding in the ...nd adapted to close the eye in the stem, ...ing to force the latch shut, a head on the



...cting end of the latch for operating it, the ...d member comprising a head, and a post on ...e back of the head, the post having an eye on ...s id for entering the eye of the stem and re... the latch to lock the parts together.

...877. BARRETTE. EDWARD B. KINGMAN, Leominster, Mass. Filed May 11, 1908. Serial No. 432,019.

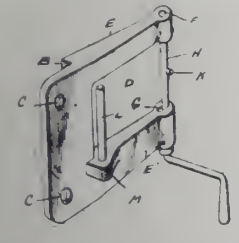
... an article of manufacture, a barrette having ...k provided with a smooth continuous uni... rear surface, and a separate pivoted, re... t, substantially flat bar on the back thereof ...d flatwise with respect to the barrette, said



...tte having means for preventing outward ...tudinal movement of the free end of the bar ...n for positively holding said free end in a po... to distort the bar out of its natural form ...n curve it to bring the center of its flat face ...rd the rear surface of the back whereby the ...a will be gripped by said bar at its center.

...257. MAINSPRING-WINDER. ORVILLE S. EVANS, Farmington, N. Mex. Filed Oct. 27, 1908. Serial No. 459,688.

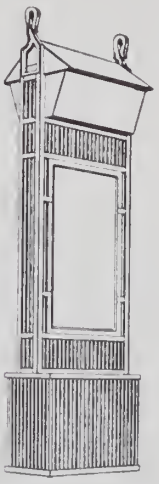
...e mainspring-winder consisting of a bracket ...pport having a pair of arms, a pintle carried



...said support for receiving the spring to be ...nd, a shaft provided with a crank mounted in ...arms and means for connecting the shaft with ...spring and for permitting the withdrawal of ...shaft from the spring.

DESIGNS.

...33. CHIME-CLOCK CASE. JAMES EARL GREEN, Minneapolis, Minn., assignor to the McClintock-Loomis Co. Filed June 21, 1909.



Serial No. 503,554. Term of patent 7 years.

40,234. CHIME-CLOCK CASE. JAMES EARL GREEN, Minneapolis, Minn., assignor to the



McClintock-Loomis Co. Filed June 21, 1909. Serial No. 503,555. Term of patent 7 years.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by Davis & Davis, Patent Attorneys, New York.]

Patents expired, Aug. 30, 1909.

481,544. ICE-PITCHER. RAWDON ARNOLD, Sacramento, Cal.

481,547. SEDIMENT GATHERER FOR COFFEE-POTS, ETC. JOSEPH C. W. BOICE, Bates City, Mo.

481,552. SPECTACLES. MASON W. DAVIS, Southbridge, Mass.

481,683. METHOD AND APPARATUS FOR EXTRACTING GOLD AND SILVER FROM THEIR ORES. JONAS W. AYLSWORTH, Orange, and ARTHUR C. PAYNE, Elizabeth, N. J.

481,732. HINGE. CHARLES OLBORNE, New York.

481,769. COFFEE-POT. ROBERT F. RANDALL, Newark, N. Y.

481,793. CALENDAR ATTACHMENT FOR TIMEPIECES. PAUL JOHNSON and JOSEPH H. HAMILL, Globe, Ariz.

481,809. WATCH CASE. VICTOR NIVOIS, Brooklyn, N. Y.

481,851. COFFEE-URN. FREDERICK DOERING, St. Louis, Mo.

Designs issued Sept. 2, 1902, *for* 7 *years.*

36,034. HANDLE FOR SPOONS, FORKS OR SIMILAR ARTICLES. JOHN CLULEE, Wallingford, Conn.

36,035. CANDLESTICK. LOUIS C. HILLER, Wallingford, Conn.

Designs issued Feb. 27, 1906, *for* 3½ *years.*

37,849. BACK FOR BRUSHES, MIRRORS OR SIMILAR ARTICLES. HERBERT J. STRAKER, North Attleboro, Mass.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

TRADE-MARKS PUBLISHED AUG. 24, 1909.

Ser. No. **38,183.** (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) LARTER & SONS, Newark, N. J. Filed Oct. 22, 1908.



Particular description of goods.—Sleeve-buttons, studs, scarf-pins, handy-pins, vest buttons, fobs, lockets and similar articles of personal adornment made in whole or in part of precious metal.

TRADE-MARKS REGISTERED, AUG 24 1909

74,941. JEWELRY FOR PERSONAL ADORNMENT. GEORGE W. DOVER, Providence, R. I. Filed April 28, 1909. Serial No. 42,118. Published June 22, 1909.

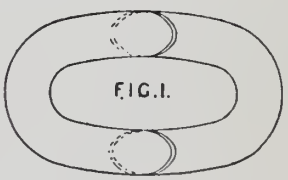
BRITISH PATENTS.

(ABRIDGMENTS OF SPECIFICATIONS, 1908, FROM *The Illustrated Official Journal.*)

ISSUE OF AUG. 18, 1909.

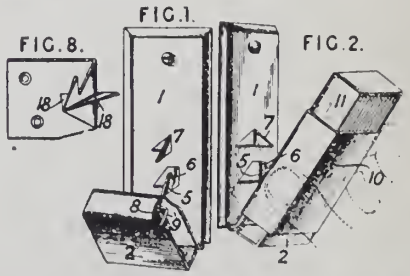
8,587. MAKING CHAINS. D. S. HOLLOWAY, Glamorganshire. April 18.

A chain link is formed of two U-shaped pieces

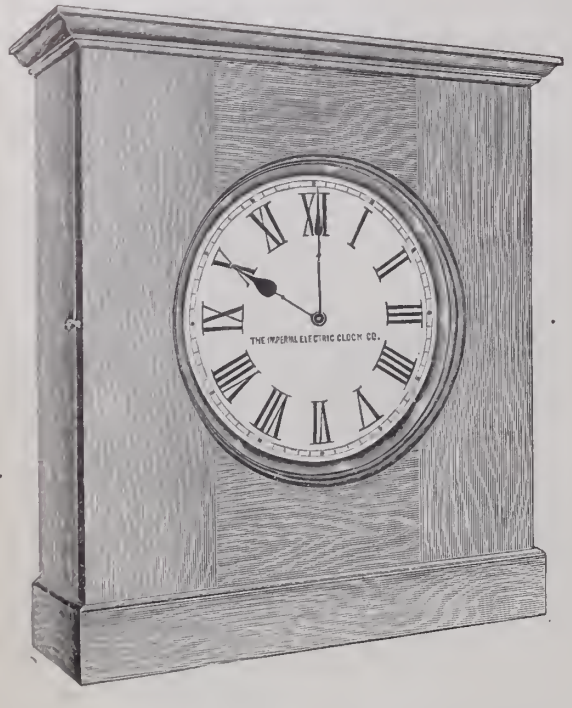


diagonally scarfed, as shown, and welded together, one of the pieces having been previously threaded into the chain already formed.

8,889. MATCH-BOX HOLDERS. G. W. JOHNSON, London.—(H. de H. Bright, 1608 Summer St., Philadelphia, U. S. A.) April 23.



Match-box holders comprise a member 2, Fig. 1,



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An Electric Clock with all the clock troubles left out.
Having no delicate parts to get out of order.
Having no contacts to fail.
Having no spring to break.
Like a high grade clock it is operated by a weight.
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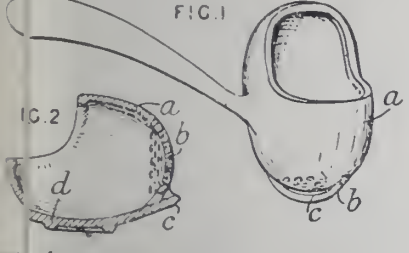
Jewelry, China, Art Wares

14 Maiden Lane, NEW YORK

hin d or detachably connected to a member 1. Th box is placed on the member 2, as shown in Fig 2, and swung into a vertical position, so that the projection 5 pierces the cover 10 and passes thr gh the slot 8, and one or more projections 7 pie the cover 10 and the drawer 11. A spring det t 9 engages the notch 6, and the parts 1, 2 are us locked together until the box is destroyed. Th parts 1, 2 may he made of wood, and a tra y detent may be used. The piercing-device ma have lateral wings 18, Fig. 8.

,82. TEA AND LIKE STRAINERS. A. SCHWIEGER, Hanover, Germany. April 24.

A rainer *a* for tea, coffee and other beverages s protruding lip *c* adjacent to the perforated tt *b*, so that, when the strainer rests on the



t after use, residual liquid is caught and re- n to the bowl. The part *b* may consist of a e eve and may be detachable or hinged.

Applications for patents, July 28-31.

7,47. IMPROVEMENTS IN OR RELATING TO STUDS AND SOLITAIRES FOR PERSONAL WEAR. JOEL CADBURY and WALTER BYWATER, Birmingham.

7,82. IMPROVEMENTS IN FASTENINGS FOR BRACELETS, NECKTIES AND THE LIKE. ALBERT WALTER SMITH and JOSEPH HARRY SMITH, Birmingham.

17,509. IMPROVEMENTS IN LADIES' HAT FASTENERS. ELIZABETH LANG SCOTT, Paisley.

17,531. IMPROVEMENTS IN TIME-INDICATORS. HENRY SIDEBOTHAM, Chorlton cum-Hardy.

17,583. IMPROVED HAT-PIN. NORAH MADELEINE BAINES, Southampton.

17,590. IMPROVEMENTS IN THE MANUFACTURE OF STEMS FOR LADIES' HAT-PINS. FREDERICK BARNES, Birmingham.

17,669. EXPANDING BRACELET. CHARLES DREYFUS, London.

17,680. IMPROVEMENTS IN CIGARETTE AND SIMILAR CASES. ALFRED JAMES BARRATT, Birmingham.

17,796. IMPROVED STAND FOR A TIMEPIECE OR WATCH. WILLIAM HENRY SPARROW, Birmingham.

17,829. IMPROVED HAT-PIN. LYDIA HARRIOTT HOLLIS, Codicate, near Welwyn, Herts.

17,863. IMPROVEMENTS IN CLOCKS, WATCHES AND THE LIKE. JAMES FRANCIS KENDAL, London.



TROPHY FOR TWO-MILE SIX-OARED BARGE RACE ON THE MISSISSIPPI RIVER.

Percy N. Waters, Bentonville, Ark., is now of Waters & Muck. The latter firm has bought out the business of Daniel R. Porter at that place.

L. Wachs, formerly of Mill Valley, Cal., has returned to that place and established optical parlors there. It is his intention to open an establishment at San Francisco and make the Mill Valley store a branch.

Silver Trophies for Six-Oared Barge Races on the Mississippi River.

A SOLID silver trophy made by the Mermod, Jaccard & King Jewelry Co., St. Louis, Mo., to be awarded to the winner of a two-mile six-oared barge rowing race on the Mississippi River, under the auspices of the Western Rowing Club, is regarded as one of the handsomest silver prizes ever made in St. Louis.

The figure of an athlete holding an oar and surrounded by a laurel wreath stands out in bold relief. The finish is French gray. The silver design is mounted on a massive shield of ebony.



TROPHY FOR SENIOR SIX-OARED BARGE CREWS.

The trophy was donated by Otto F. Stifel, a brewer, and cost $250.

The Mermod, Jaccard & King Jewelry Co., also designed and made the solid silver trophy for senior six-oared barge crews which is to be contested for annually on the Mississippi river.

This solid silver vase portrays the Goddess of Liberty on the crest of a wave, beneath which are four dolphins. At the sides are the figures of two oarsmen.

The trophy was first contested for July 5 in a two-mile race on the Mississippi, which was won by the Central Boat Club crew. It must be won three times for possession. Mr. Stifel donated this trophy also.

J. H. Muckleroy, Grand View, Tex., has assigned to T. S. Wade for the benefit of his creditors.

The business of C. Lumsden & Son, Richmond, Va., was recently incorporated with an authorized capital stock of $75,000, paid in, and the firm style has been changed to C. Lumsden Sons.

"Have You the Elgin with the 49 Dial?"



"HAVE *you* the Elgin with the 49 Dial? Such a question will soon mea money to you, because it's one that' going to be asked everywhere and often.

Back of it is the demand that is bein created for the new Railroad Elgin through th medium of advertising in Railroad magazine telling of this innovation among watches.

This watch is making a strong appeal t railroad men and others because of its rea able dial. The hands are large, the figur big and plain, the dial either of white enam or silver finished metal. This latter is th *only* metal dial with hard *inlaid enamel fi ures.* It catches the faintest glimmer and easily legible in dim light, besides being pro against the chemical action of cleaning fluid

This new Railroad Elgin is the thinn and most compact 18 size movement made. a is cased at the factory.

Don't wait until you see two or thr prospective customers go elsewhere befo you lay in a stock, but write now, RIGH NOW, for prices and terms. Your jobb can give you full particulars. Or write dire to the Company.

Be ready when the demand is made f the Railroad Elgin with the "49 silver" "49 enamel" dial.

These are the four grades and established retail prices as advertised :

Grade		20 Year Gold-Filled	25 Year Gold-Filled
VERITAS	23 JEWELS	$46.00	$48.00
VERITAS	21 JEWELS	$43.00	$45.00
FATHER TIME (VERITAS MODEL)	21 JEWELS	$38.00	$40.00
B. W. RAYMOND " "	19 JEWELS	$34.00	$36.00

ELGIN NATIONAL WATCH COMPANY,
Factories, Elgin, Ill., U. S. A.

New York Office:
15 Maiden Lane

General Offices:
131 Wabash Ave., Chic o

THE HOROLOGICAL REVIEW

Two Curious Old Clocks in Saxony.

S d as the art of making time indi- cators operated by mechanical agency he art of imparting a semblance of life utomatic figures by means of clockwork. the time of Christ the Chinese were a ady able to produce movement in figures b means of their water clocks. This art a flourished among the Arabs, who had a ublic clock of this description on the sque at Damascus as early as the year 0 A. D.

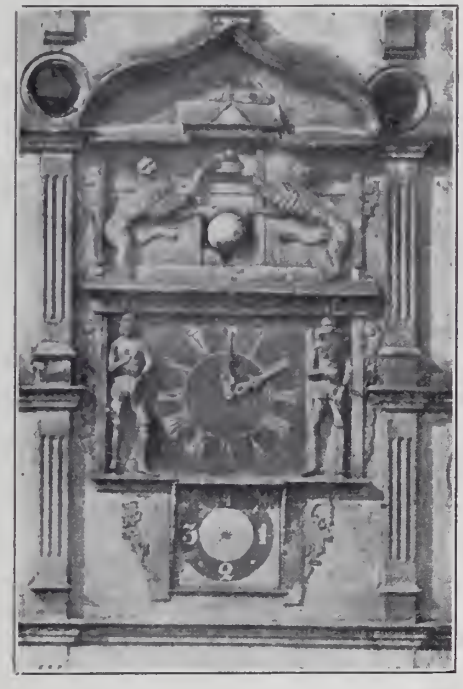
he construction of clocks provided with chanically moved figures had already en firm root in Europe in the 14th cen- y, and was extensively cultivated as a ular branch of art during the two fol- ing centuries. The makers were fully scious of the attraction which such works sessed for the multitude. They were d especially for decorating public build- s, particularly the churches and the town ls, with their courts of justice. Some- es religious subjects, *e.g.*, the Adoration the Magi, were represenfed, as in Venice; other times, subjects connected with poli- or local history ("Männleinlaufen" in remberg). Of higher value are those lic clocks which, in addition to these omatic figures, are provided with astro- mical and calendar work.

Some of the latter may still be seen in od working condition in Strassburg. ague, Olmütz, Bern, Lübeck, Heilbronn, inster, etc. The old masters of the clock- king art seem to have possessed a genuine n of humor; this is shown by the bur- que works of the former "Lällenkönig" Basle, of the "Gabbek" in Cologne and the "Schnapphaus" in Jena, mentioned Luther.

The veil of tradition was spread over ny of these old clocks, thereby increas- g their reputation. The wandering ap- entice, or "journeyman," when describing s visit to this or that town, would always gin with these wonderful clocks, which ve such a delightful imitation of actual e.

Saxony could point with pride to auto- atic clocks of this kind on the town halls Plauen, Grossenhain, Zittau and Pirna the most prominent features of these wns. These clocks still exist in Plauen d Pirna.

The clock in the gable of the town hall at Plauen, constructed by an unknown mas- ter in Hof, Bavaria, probably dates, accord- ing to an article by M. Engelmann in the *Allgemeines Journal der Uhrmacherkunst,* from the first half of the 16th century.



INTERESTING OLD CLOCK IN PLAUEN.

Placed between fluted pillars, the death's head at the top reminds the beholder of the transitoriness of human life. Beneath it two lions facing each other strike the hours and quarters on a visible bell with one of their forepaws. Between the lions a sphere, painted half gold and half blue, shows the phases of the moon. The center of the entire construction is occupied by the large dial.

On each side of the dial is a male figure. The figure on the right, a man with a very ferocious countenance, opens his mouth when the clock strikes, and at the same time raises his right arm, which at one time cer- tainly wielded a club. The figure on the left, the head of which bears a resemblance to that of Christ, makes a similar movement of the arm, which originally held a staff. In these figures one can detect a visual representation of guilt and expiation. Placed as they are in the Hall of Justice, they constituted an emblem of the public conscience, never wearied of warning. The "wild man," in his day the best-known crimi- nal figure of the Erzgebirge (Ore Moun- tains) and of Northern Bohemia, accused among other things of the horrible crime of devouring little children, stands before his judge, who is about to break the staff over his head.

Even to-day it is the custom in many districts of the Erzgebirge to threaten chil- dren with the "wild man," though his place is now generally filled by the "black man," and in the towns by the policeman. Even now the "Hunting of the Wild Man" is celebrated as a popular festival in Schluck- enau, in Bohemia, the capture of the wild man, who wears no covering except a hide, being represented with the utmost realism. Under the large dial is a smaller one, which served at one time to show the quarters, the large dial having only an hour hand. Below it is a sun-dial, completing the entire work.

Still more remarkable were the clocks in Grossenhain and Zittau, which no longer exist. Over the town hall clock in Grossen- hain two goats butted each other at the striking of the hour, while a male figure belabored them with a whip and a negro's head close by snapped at a golden apple. The relationship between this snapping head and the "Schnapphaus" in Jena, still exist- ing to-day, is evident. The Grossenhain town hall was built in 1492, and the Jena clock was constructed at about the same time. The town hall, together with its clock, was reduced to ashes by a fire in 1744.

An automatic apparatus was erected in the town hall at Zittau as a memorial of the great fire of 1608. On every 7th of January, the anniversary of this misfortune, a figure of Death with a torch was made to emerge and to yield to an angel bearing an olive branch. This work was also destroyed, July 23, 1757, at the bombardment and burn- ing of Zittau during the Seven Years War.

The clock in the town hall of Pirna is the most recent of those here described. It was constructed in 1718 at the same time as the turret in the town hall, and at a period when the making of such clocks was begin- ning to go out of fashion. The group of automatic figures represents the arms of the

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ton of Pirna, *viz.*, a pear tree with two lics standing erect at its foot. The arms we loaned to the town as such in 1549 by he then King and later Emperor Ferdinand, but originally showed only the pear tr. It is certain that the arms have nothin to do with the name of the town; probably the similarity in sound between h name of the town and the fruit of the r suggested the choice of the emblem.

is stated that a clockmaker of the e of Goldammer was the maker of the et clock with the automatically worked s. The latter are made of copper and



CLOCK IN THE TOWN HALL AT PIRNA.

ai painted in various colors corresponding tc hose of the town. The duty of one of th lions is to indicate the quarters when th clock strikes by raising and lowering oi of his forepaws, the other lion anncing the hour strokes in the same mann They move their tongues alternately the same time. The phases of the moon a also shown, as is usual in most of such cl ks, the lunar sphere being placed above th dial.

should also be mentioned that Saxony psesses in the castle of Stolpen a turret cl k dating from the year 1562, and enti y in its original form. This single-h ded clock, though nearly 350 years old, st announces the time at the top of the t er, called after it the Seiger tower. It c ld tell many a thrilling story connected wi this interesting ruin if it could talk.

The Paris Horological School.

THE Paris Horological School has passed into the possession of the city of Paris by purchase. It was established in 1880 by the Paris Chamber of Horology (Chambre Syndicale de l'Horlogerie), thanks mainly to the devoted energy of its former president, Mr. Rodanet. The school has a museum and a technical library containing documents of extraordinary value. The school obtained good results, but during the last few years a reaction set in, which was noticeable also in other countries. The opening up of fresh technical territory owing to the progress of electricity, with its extensive applications, the development of the telephone and the phonograph, and lately also of the science of aeronautics, attracted the students of the institution, as the *Moniteur de la Bijouterie et de l'Horlogerie* remarks, on the completion of their course to branches where their skill and the knowledge which they had acquired might be put to better use, where they would be better paid, and where the outlook for the future was more promising.

To contend against this reaction only one thing was to be done; the number of the students must be increased in order to insure a supply of apprentices for every branch of technics, for horology as well as for the others mentioned. The Chamber, however, was not in a position to bear additional burdens on behalf of the school; it therefore made an offer to transfer it to the city of Paris. This has now been done. This circumstance shows that the representatives of the community of Paris appreciate the extraordinary advantages to the city and the nation to be derived from having a centralized institution of this kind.

The future progress of the school will be watched with interest, and it will be acknowledged that some other countries have not yet advanced to the point of being prepared to give the assistance for technical objects which Paris will undoubtedly furnish to her newly acquired institution.

The Application of Horology in Tachometry.

IT must be admitted, says L. Reverchon, in *The Monitor*, that the makers of recorders, of registers and tachometers are, to a certain extent, responsible for the high speed of autos, etc. It is, in reality, owing to them that the automobilist can make up, with approaching eve, his journey's schedule. It is due to them that at each instant

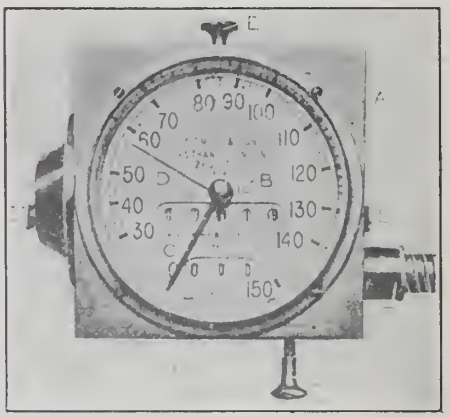


FIG. 1.

the speed needle incites them to activity, prompts them, by its threatened recession, not to give way, to maintain the giddy pace, to gain one or two units on the kilometer dial.

It may be urged, however, in defense of the makers, that any day the exciting little machines, of which the drivers are so much enamored, may become their accusers, as regards police regulations, by registering automatically and unimpeachably the excessive speed. Like almost all human inventions, registers and tachometers are capable, impartially, of good or bad service. We may admit that nowadays these little devices are particularly well adapted to the intense service that is required of them.

This is the case especially with the tachometer illustrated herewith. Fig. 1 is the indicating portion.

The exterior scale indicates the instantaneous speeds up to 150 kilometers (93 miles) per hour. The pointer C gives the present speed; the auxiliary pointer D indicates the maximum speed attained, and is returned to zero by simple pressure on the button E. The lower counter L with three figures is intended to show the number of miles (kilometers) traveled in a day. It is returned to zero on pressing the button G. The daily indications of the counter

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18 Third Prizes - - -	" 35	7 Single Mentions - -	" 21

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CHICAGO: HEYWORTH BUILDING

L c totaled on the five-figure counter L', wh h does not return to zero with L.

S S are the oilers, F the end of the le ole operating shaft. The arrangement of his shaft is shown in Fig. 2. Q is a circ of aluminum mounted on one of the wh ls. A rubber pulley, P, acts as a roller, an pressed against the ring by a spring, R, rus by the friction caused by this ring n carries with it, in its rotation, the e ole shaft F. The reduction is one-half, th protects the counter against excessive p ds.

he details of the mechanism located be- the dial of Fig. 1 are shown in Fig. 3.

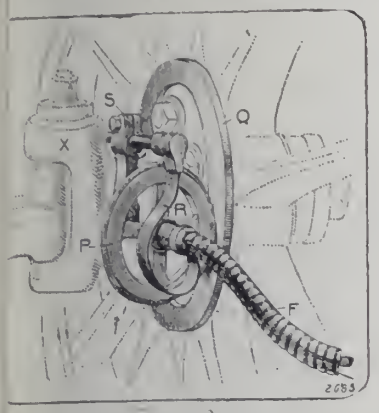


Fig. 2.

flexible shaft imparts motion to the ht F, on which the wheel J is mounted. T s wheel, by means of the endless screw f a the toothed wheel K, operates the two kilometric counters.

meshes, at the same time, with the wel I, which operates the centrifugal p er regulator of H h h'. The toothed s et of the regulator C communicates its d lacements to the needle of the tach-



Fig. 3.

eter, the axis of which is at C. It is dless to state that the arrangement of tl transmission on the wheel of the vehicle a ws the exact determination of the rub- b pulley in such a manner as to transform t revolutions of the wheel into exact e ivalents in kilometers.

t is, however, not in the precision of t se arrangements that the essential orig- ality of the instrument exists, but in the eployment of three dynamometric springs, i place of the one commonly used in ap- atus of this character. It is easy to see t advantage of three springs. Suppose a tachometer has but a single spring. If this spring is very strong, a low speed will not bend it. It will not budge. Beyond the natural highest limit allowed by its play it will have a lower limit, still much above zero, where it will be more powerful.

If, on the other hand, the spring is weak, it will begin to work at lower speeds than in the preceding instance, but its highest limit will be much lower than in this case. The apparatus cannot be used for high speeds.

The arrangement of the three springs, detailed in Fig. 4, ingeniously avoids these difficulties due to the use of the gyroscopic system.

The masses are set in motion. From the beginning of their action they compress the spring 1, the weakest of the series. This compression ceases when the sleeve d is brought into contact with the mounting D D'. If the speed still increases, the spring 1 remains fixed in its position of maximum compression. Spring No. 2 comes into action and abuts against the shoulder of the sleeve d. It is compressed up to the moment when the sleeve d^1 comes in contact with this shoulder. It has itself attained, at this moment, its position of maximum compression, and it gives place to the largest of the three springs, 3, which

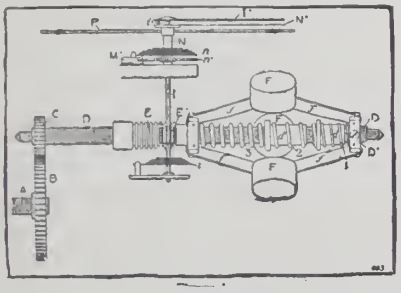


Fig. 4.

carries the needle to the limit of the graduation of the dial.

The principle is capable of very interesting applications. The number of springs may be made to vary from three. To emphasize the importance, I need only here recall how the tachometers ordinarily work —for instance, the tachometers used in the French navy, which have but one spring.

These springs only allow exact records on the dials when the number of revolutions of the shaft ranges from 250 to 1,000, for instance. If it is desired to record the instant speed of revolutions, greater than the highest of these numbers or less than the lowest of them, it is necessary to increase or decrease the speed of the machine by means of suitable pulleys or gears.

This is a complication, the more so when we consider that the readings of the scale are not always simple, and that each dial must be separately graduated. It is to be presumed that the principle of the three springs—or, rather, of multiple springs—will soon find application in other industries than that of the automobile.

Ed. Nix has succeeded to the business of A. B. Phinney, Bentonville, Ark.

Ed. Werder, Charles City, Ia., will considerably improve his store, about Oct. 1. New mahogany fixtures with marble bases will be included in the new furnishings.

A Good Mayor Not Always a Good Clockmaker.

MAYOR Henry Fletcher, of Providence, R. I., who is treasurer of Fletcher, Burrows Co., is a great advocate of a man finding his particular vocation or sphere and then sticking to it and making a success of it. In this connection, the Mayor says that once, just once, he essayed to doctor a clock. "First, I put a clamp on the spring to make sure of holding it in place. Then I lifted out the 'innards,' and confidently placed them on the table. Swish! Bang, went the clamp and the room was full of clock springs.

"With a great deal of effort and no little finesse I coaxed the spring back to its normal condition, screwed down the clamp, dusted the several wheels, assembled the parts, put the works back in the case, set the clock on end and started the pendulum.

"There was no responsive tick. Good reason why there was not. On the table beside me were two of the wheels which I had forgotten to restore to their normal position in the 'innards.' Then a full-fledged clockmaker got the job."

A Long-Winded Hall-Clock.

A HALL clock that will run five years with one winding has been invented by Max Schucht, Milwaukee, Wis. The clock ticks only once in 60 seconds, at the end of which time the pendulum receives an impulse which sends the minute hand forward one minute. It is provided with a hundred-pound weight, which drops one inch each month. The counting wheels are very fine and need no oiling, while the heavy gear-wheels have more power than those of the ordinary clock, as they move but once a minute. The clock requires comparatively little weight to keep it in motion.

Mr. Schucht's timepiece has a framework of quarter-sawed oak. The dial, which is 14 inches square, consists of brass and silver. The outer rim is of brass and has ornamental corners. The ring which shows the hour numbers is of silver, and the figures, which are raised, are of brass. The hands are of aluminum, black enameled. In the center of the door is a handsome art glass panel. The clock is eight feet high and 29 inches wide.

School Janitor Constructs Unique Clock.

WITH the aid of works from an old Waterbury watch, David L. Marrs, janitor of a San Diego school, has perfected what he calls a 24-hour clock, and has presented it to the pupils of the school. Instead of going around the dial twice in 24 hours the hands of Marrs' clock go around but once. He declares it to be the first clock of the kind to be successfully used on the Pacific Coast. The dial is 26 inches in diameter, with numerals from one to 24. A clapper strikes every half hour on a cup bell.

A fire recently broke out in the building occupied by Max Auschwitz, Fort Meade, Fla. The jeweler saved most of his stock, his loss being only about $100, which is covered by insurance.

WHAT WILL THE HARVEST BE?

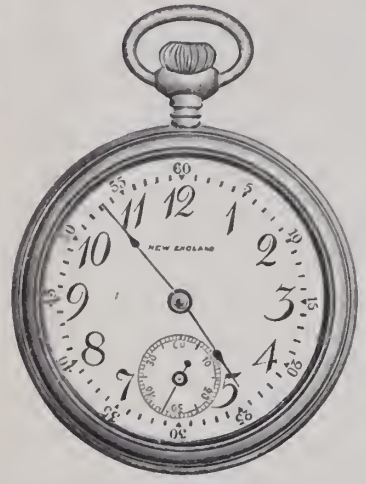
The Farmer's Harvest is governed largely by weather conditions. **Your Harvest,** Mr. Retail Jeweler, depends somewhat upon financial conditions, but **you** can **govern** it largely by having in your show cases

THE RIGHT GOODS

Will you allow us just a suggestion?

Our Lever Watch—The "Alden"

16 Size, 7 Jewels, Double Roller Escapement



Nickel - $5.80

IS A SURE SELLER

An absolutely High Grade Watch at a

Moderate Price

Guaranteed to give First-class Service

TRADE N.E. MARK

A Leader in the Watch Market

SECURED FROM

The New England Watch Co.

Waterbury, Conn.

AND THE LEADING JOBBERS

Prices subject to Jewelers' Circular Key and 6% Cash Discount

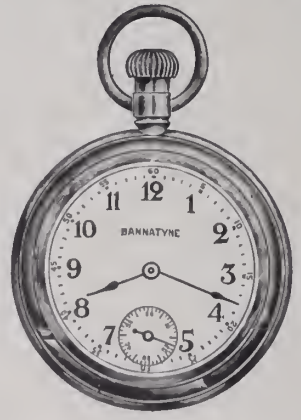


20 Year, Gold Filled, Jointed, $12.50
Gilt Dial no extra charge

"The proof of the pudding is in the eating."

THE PROOF OF THE WATCH IS IN THE ACCURACY OF ITS TIME

$1.50



$1.50

14 Size.

THE "BANNATYNE"

IS

"A TIMEKEEPER AHEAD OF THE TIMES"

WALTER FRAZER BROWN

Western Representative

Columbus Memorial Building

CHICAGO

VACHERON & CONSTANTIN



Recognized Standard of Merit for More Than a Hundred Years

Since **1785** Vacheron & Constantin watches have continuously won **international first prizes** in all the great world **expositions.** nd have been the acknowledged **leaders** in those improvements which have marked various epochs of progress in the science watchmaking.

This line **has no superior** for time-keeping qualities, absolute reliability and leadership in style.

It is extremely wide in variety, embracing a full line of movements to fit regular American cases as well as many Swiss zes. There is ample provision for all purposes and all tastes—**plain and complicated** watches, extra flat, ultra flat and dec- ated, carved and jeweled watches.

Wherever the line is represented it easily takes **first place** in sales and public approval.

CDMOND E. ROBERT, Sole Agent, 3 Maiden Lane, New York City

OK

is the decision of the official railroad inspector, if it is a



Rockford

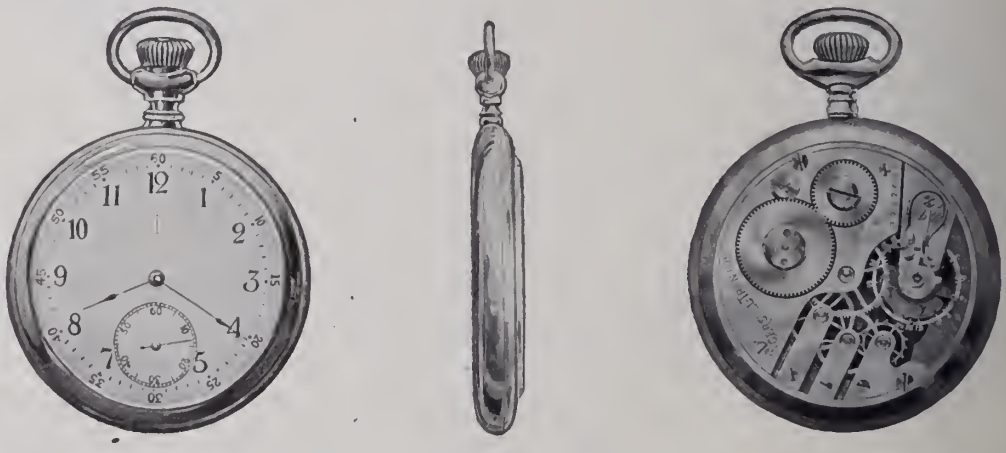
The railroad watch that stands every test—and is especially made to meet the exacting requirements of railroading.

OUR SELLING POLICY

protects the legitimate retail Jeweler. The ROCKFORD WATCH COMPANY sells only direct to the retail Jeweler—eliminating the Jobber—and stands pledged neither to sell the ROCKFORD Watch to catalog or Mail Order houses or price cutters, or manufacture for them a watch under any other name.

THE ROCKFORD WATCH CO.
ROCKFORD, ILLINOIS

IN justice to yourself and to the welfare of your business, ***don't buy your Fall stock of watches*** without keeping in mind that in the 7-jewel field the new remodeled Ingersoll-Trenton is the only ***one*** sold exactly as Jewelers want ***all*** watches marketed.



(1) The "I-T" is, without exception, the best 7-jewel watch ever built. An examination will prove this.

(2) It is sold only through responsible jewelers and only direct to the retail trade.

(3) The prices are absolutely restricted, guaranteeing a fair profit.

(4) It is the most extensively advertised of any watch ever put on the market. Every "ad." reads: "Sold by responsible jewelers only."

No jeweler should overlook the article in his line which is most prominently before the public. The coupon in the corner will bring full information of great interest to every jeweler who can get these goods.

J. C.

ROBT. H. INGERSOLL & BRO.
45 John St., New York

I am willing to know about the Ingersoll-Trenton watch and its trade policies.

NAME.....

STREET.....

TOWN.....

ROBT. H. INGERSOLL & BRO.

NEW YORK CHICAGO SAN FRANCISCO MONTREAL

ZENITH

A WONDERFUL RECORD !

Annual Competition of Chronometry at the Astronomical Observatory of Neuchatel (Switzerland) Under STATE Patronage and Control, Year 1908



Illustration of Record-Breaking Chronometer

Minimum number of points required for the award of the **Prize** for the six best Deck and Pocket Chronometers - 12

HIGHEST marks attained in previous years :

1902—15,5	1905—18,8
1903—13,2	1906—19,9
1904—14,5	1907—18.5

The Maximum marks awarded on December 31, 1908, constituting at that time, the **record** - - - **19,9**

The ZENITH record at the last trial, held on January 1, 1909, - - - - - - - - - - **22,8**

Thus, the ZENITH has beaten all records before January 1, 1909, **by a large margin.**

Movements fit all sizes of American Cases, besides a number of Swiss sizes; there are six grades, from 7 to 21 Jewels, adjusted to heat, cold and positions.

SOLE AGENT FOR THE UNITED STATES :

EDMOND E. ROBERT : 3 Maiden Lane, NEW YORK

Wachter

Patented

Ball Bearing Bow

Patented July 25, 1905
May 21, 1907
March 30, 1909
Patents pending. Patented in foreign countries

BEWARE OF IMITATION

The Wachter Mfg. Co.
HARTFORD, CONN.



Gold Cases with our Patented Ball Bearing Pendant and Bow are on the market in all sizes.

THE ONLY BOW WHICH WILL NOT PULL OUT

Made for safety;
Made to last;
Made to look well.

DON'T WASTE YOUR BREATH

attempting to sell at a profit the identical goods that the Mail Order Man sells. He will beat you nearly every time.

"Turn the tables" on him and sell the goods you know he cannot buy.

The **SOUTH BEND WATCH** has never been sold to Mail Order Houses, Department Stores and such unfair competition, and it is guaranteed to give your customers satisfaction.

You can buy them complete, timed in the case, or **SOUTH BEND CASES** and **MOVEMENTS** separately. It is a great convenience to you to buy your cases and movements direct from the factory.



South Bend Watch Company

Manufacturers of High Grade Watch Movements and Cases, SOUTH BEND, INDIANA



MONTROSE

Nine inches high; two and one-half inch Porcelain Dial; one-day lever time; Solid Mahogany; Genuine Inlaid.

Sessions Clocks

Have you seen our new line of one and eight-day Solid Mahogany Inlaid Clocks?

They are fine sellers.

We also manufacture the best black marble-ized wood clocks on the market.

THE SESSIONS CLOCK CO.

Forestville, Connecticut, U. S. A.

New York Salesroom, 37 Maiden Lane

HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,

12 BARCLAY ST., NEW YORK

Sole Agents to the Trade for J. J. ELLIOTT & CO. LONDON

JULES JÜRGENSEN

Watches and Chronometers

PARIS—"THE GRAND PRIX"—1900

SOLE AGENTS

RUDOLPH & SNEDEKER
65 Nassau St., New York

Learn Watchmaking

Refined, profitable labor. Competent men alway in demand. We teach it thoroughly in as man months as it formerly took years. Does awa with tedious apprenticeship. Money earned whi studying. Positions secured. Easy terms. Sen for catalogue. Address

St. Louis Watchmaking School, St. Louis, Mo



THE PENNSYLVANIA WATCH CASES

Trade **XXX** Mark

A New Case Which is Proving a WINNER

It will mean **increased business** to the **Dealer** who carries a line of these cases in his stock. Our line will be **sold exclusively** through the **Dealer** and **Jobber**. In offering our goods for sale, you will not be up against the competition of Mail Order Houses.

Drop us a line for description and prices. You will find both interesting.

THE PENNSYLVANIA WATCH CASE COMPANY

YORK, PA.

RING OUT THE OLD—RING IN THE NEW



Why travel in the same old rut the balance of your natural life, and buy the same antiquated styles of Nickel Alarm Clocks your grandfather used to buy, just because some manufacturers have not thought it necessary to produce new designs in Nickel Alarms, as they do in other clocks?

We have some new ones, superior to anything heretofore made, and to introduce them and put a set into the hands of every jeweler, we will, on receipt of $6.00, deliver east of the Rocky Mountains, express prepaid, one sample of each, consisting of eight clocks as described.

Don't fail to avail yourself of this opportunity to see a complete line of up-to-date alarm clocks

See coupon at bottom of page.



STANDARD.—30-hour time. Alarm with "shut-off" switch. ight, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

THE RATTLER.—30-hour time. Alarm with "shut-off" switch. ight, 6 1-2 in.; Dial, 4 1-2 in.; Case nickeled and highly polished.

LONG ALARM.—30-hour time. Six-minute Alarm with "shut- " switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass keled.

ALTERNATOR. 30-hour time. Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" itch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass keled.

THE E. INGRAHAM CO.

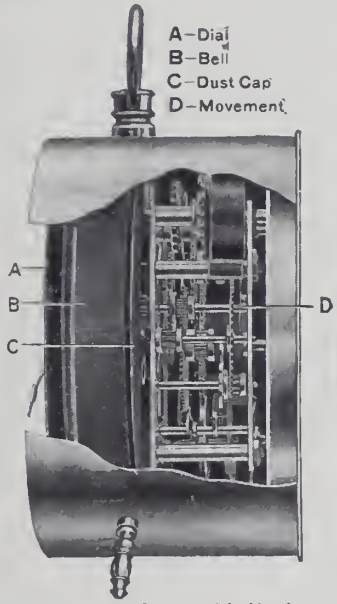
BRISTOL, CONN.

DI-ALTERNATOR.—30-hour time. Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch; extra large bell. Height, 7 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

"THE ALARM CLOCK WITH THE CONCEALED BELL"

See cut of interior view showing bell located entirely within the case. The unsightly visible bell eliminated. Bell cannot be disarranged or thrown out of adjustment.







SIREN.—30 hour time. Long Alarm (four minutes), with "shut-off" switch. Large bell inside of case. See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass; Case, nickeled and highly polished.

VIBRATOR.—30-hour time. Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass silvered; Case, solid brass, old brass finish.

ROTATOR.—30-hour time. Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

TEAR THIS OFF AND MAIL TO-DAY

THE E. INGRAHAM COMPANY, BRISTOL, CONN.:

Gentlemen—Enclosed find $6.00. Please send me by express, prepaid, your "Introductory Assortment" of eight alarm clocks, consisting of "Standard," "The Rattler," "Long Alarm," "Alternator," "Di-Alternator," "Siren," "Vibrator" and "Rotator." Yours truly,

Name..... Address.....



IF IT'S A

ROY

TRADE MARK REGISTERED

IT'S STANDARD

ROY WATCH CASE COMPANY



ROY WATCH CASE CO.

21-23 Maiden Lane, New York

704 Market St., San Francisco

REPRODUCTION OF THE OLD

Willard Banjo Clock



ELEGANT DESIGNS

SUPERB FINISH

MADE TO LAST

The pinions are hardened and ished and plates made of heavy brass.

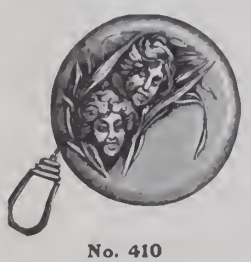
Derry Manufacturing Company

DERRY, NEW HAMPSHIRE

The Automatic Eyeglass Holder

Made in a Variety of Designs in

WHITE, BLACK ENAMEL, GOLD, SILVER, ROLLED PLATE and GUN METAL



No. 410

Retails for 50 Cents

and upwards

With a Liberal Discount to the Trade

THOROUGHLY GUARANTEED

These Goods are advertised in the Magazines as being sold by Jewelers and Opticians



No. 200

KETCHAM & McDOUGALL, Manufacturers

Catalogue Sent Upon Application 15-17-19 Maiden Lane, New York (Silversmiths Bldg.)

Kindly note our change of address to the Silversmiths Building

Not One Complaint

has ever been received from the use of R. & L. Watch and Clock O Thousands of watchmakers and je elers all over the United States ha found it to be the finest oil ever p on the market. Will not gum, cut blacken pivots.

TRY IT



Send 25c to yo jobber for a bott

M. Sickles & Sons, Philadelphia
Swartchild & Co. Chicago
Nordman Bros. Co. San Francis
D. C. Percival & Co Boston
Chas. May & Son Bos
Daniel Pratt's Son. 53 Franklin St., Bos
Sussfeld, Lorsch & C New York
H. S. Meiskey Co., Lancaster, P
E. & J. Swigart, Cincinnati, O
Hammel, Riglander & Co., New York
E. L. Deacon Jewelr Co. Denver, C
Edwards & Sloane Jewelry Co., Kansas City,

RANLETT & LOWELL CO.

Sole Manufacturers

Jewelers' Bldg., Boston, Mas

SOMMER CLOCK CO., Inc.

111 South 8th Street, Philadelphia, Pa.

Makers of the Best Grade of

Cuckoo Clocks

HARD WOOD AND BEAUTIFULLY FINISHED CLOCK MATERIAL

New Haven Clocks

Our Cuckoo catalogue upon request

HOROLOGICAL DEPARTMENT

BRADLEY POLYTECHNIC INSTITUTE

Formerly Parsons Horological Institute

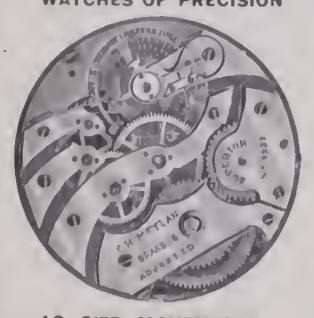
PEORIA, ILLINOIS

LARGEST AND BEST WATCH SCHOOL IN AMERICA

We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates. Send for Catalog of Information

ILLINOIS MOVEMENTS
WADSWORTH CASES
HENRY M. ABRAMS CO.
717 Market St., SAN FRANCISCO

WATCHES OF PRECISION



12 SIZE MOVEMENTS

Mathey Bros., Mathez & Co.

Manufacturers and Importers of

SUPERIOR, PLAIN AND COMPLICATED

WATCHES

Sole Agents for **CHAS. H. MEYLAN** Small Watches a Specialty

Brassus, Switzerland **21 Maiden Lane, New York**

WATCHES DEMAGNETIZE



12 SIZE SPLITS

Mr. Watchmaker:

Aren't you tired of cleaning watches two or three times and receiving pay for the job but once? Aren't you tired of turning a watch or clock out in perfect order and then have it come back in two or three months all gummed up and with blackened pivots?

Aren't you just about ready to quit your profession, when you oil a watch thoroughly and it comes back in a short time completely dried out, looking as if it had never seen a drop of oil?

If you have had these experiences (and if you haven't, you are the first one we have yet to hear from), you will surely welcome some relief.



Fulcrum Watch and Clock Oil



will solve all these difficulties. It positively will not gum, will not evaporate, will not corrode the pivots, because it is the only Watch and Clock Oil ever known which is absolutely free from acid, AND WE CAN PROVE IT.

The price is 35 cents a bottle, or $3.75 per dozen, and can be obtained from any material jobber.

If you want to try it, send us a postal and you will receive a small sample bottle free of charge.

FULCRUM OIL COMPANY - - Franklin, Pa., U. S. A.



No. 82. 89 in. x 20 in. Solid mahogany case, brass dial, black numerals, etched sun rays, decoration in center, corners and arch; brass covered weights.

The "Monastery"

We constructed the "Monastery" works with a view of competing with a weight movement against inferior spring works. Our success has heen great. The weight "Monastery" construction, chain wind, is of such excellent quality in every respect and offered at such a reasonahle figure that it is out of question to-day to offer any hall clock ahove $50.00, with long pendulum spring works.

A genuine Grandfather clock has always a weight movement. And we will state that any chiming Hall clock made up with a cheap spring movement can never be satisfactory. The hammer hlow is too weak to get the tone out of good hells; only thin, light bells can he used with the little blow of the hammer; every day the spring gets weaker and the chiming slower; it even ceases after 5 or 6 days. Besides, in such cheap affairs the dial works are not suitable for quarter chiming. The combination makes a very poor clock. Not so with the "MONASTERY," which are heavy, powerful hrass works, with solid steel pinions and huilt as a good weight chiming movement should be constructed.

The illustrated model is a fine piece of furniture, fit for any residence, and can be obtained with three combinations of striking:

1. With five 1¼" tuhular hells, made and tuned by Mr. R. H. Mayland (Westminster chimes); list.....$180.00
2. With five rodgongs, also Westminster chimes; a feature in this combination is that the hour is struck on 4 gongs which, being tuned in a chord, produce a sound which is the nearest imitation of the distant resonance of a hig tower hell; list... 151.00
3. Hour and half strike on 4 rodgongs, tuned in a chord; list..... 104.00

Prices F. O. B. New York.

AWO & DOTTER, 26-34 Barclay Street, New York

Makers of the High Grade "Elite" Tubular Chiming Hall Clocks

Grand Prize, St. Louis, 1904



Do It Now! Don't Delay!!

Get rid of your shopworn stock and make room for a new, up-to-date and salable line. It can be done without a sacrifice of profit. Your old stock can be disposed of at auction at an advance over the purchase price sufficiently large to cover the cost of a new line. It can be done without interference with your present business or standing.

REMEMBER

The Holiday Season is approaching and that your customers will be more interested in a new than an old line. Write, wire or 'phone me at my expense, as the time is short.

H. J. HOOPER The Undisputed Leading Jewelry Auctioneer of New York

37 Maiden Lane, NEW YORK



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Original Display Commemorative of the Hudson-Fulton Celebration.

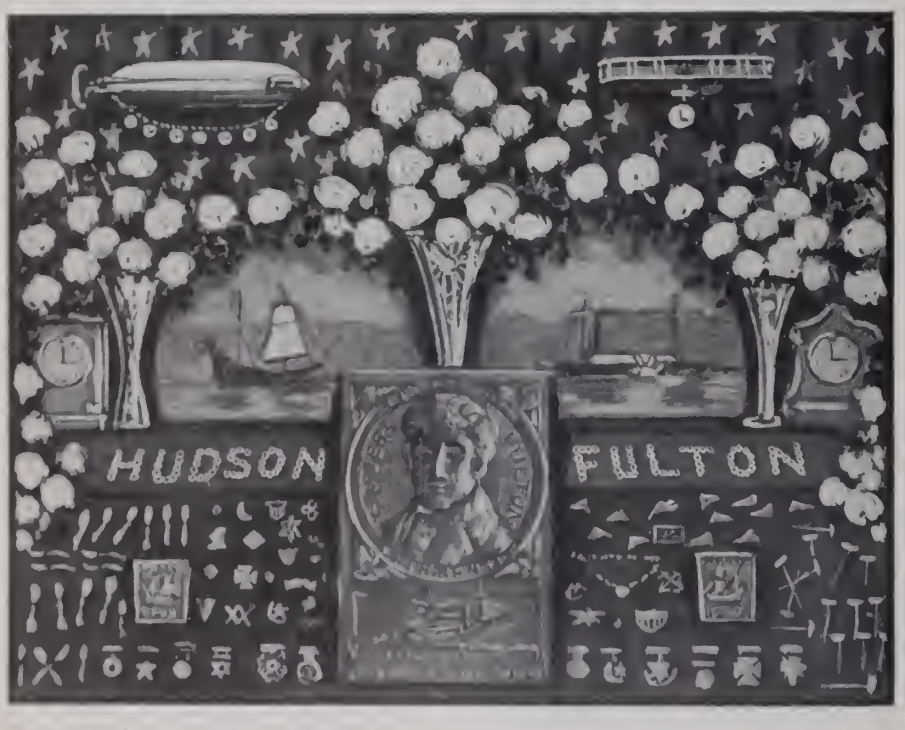
Prepared expressly for The Jewelers' Circular-Weekly.

MUCH interest is at present being focused on the coming Hudson-Fulton celebration, and a window decoration commemorative of this anniversary would be particularly timely.

Procure two large pictures of the *Clermont* and the *Half Moon*. Attach these to a curtain made of flags, showing the stars only, in the back of the window. Place a narrow raised platform in front, and on this put three cut glass vases in such a manner as to hide the side edges of the pictures. The top edges will be hid by streamers of flowers and leaves fastened together by wire. These may be connected to the bouquets of some large flowers, as chrysanthemums, which should be placed in the vases. In this way the two vessels will be "framed in," making attractive views of them like a stage setting.

On the sloping front of the platform spell out the names "Hudson-Fulton" with wedding rings, or other small articles, if necessary.

In the foreground part of the window "center up" with a large Fulton or Hudson memorial plaque, and at proper intervals on either side place two smaller ones.



TIMELY WINDOW DISPLAY CONTAINING SOUVENIRS OF THE HUDSON-FULTON CELEBRATION

The rest of the stock can be made up of souvenir spoons, rings, charms, pins, buckles, medals, etc., on a dark ground.

One of the great features of the celebration in New York will be the aerial exhibitions and races. As airships are also things of universal interest everywhere, the attractiveness of the window might be considerably enhanced by two of the leading types, as a "Zeppelin" and an aeroplane. These could be easily drawn on white cardboard, cut out and suspended by strings above the flowers in the rear of the window. They may be made to serve a useful purpose by attaching watches.

The jeweler will be credited wit siderable enterprise and will s attracting power of the display by s a neatly printed programme of th ings.

A "Homestead-Store" in Vermo

NESTLING among the Green M of Vermont in the quiet l of Manchester Center, is the qua diminutive jewelry store of J S der. Mr. Bachelder's establishment cated in his private house, and were for the little watch sign erected on the sward near the sidewalk an passerby would scarcely recognize th as a business establishment as we very cozy little home. The ma keen eye, however, upon passing th can see the owner at his window bu gaged in repairing watches or en articles of jewelry. The store adjo of the well known hotels of the which is really a good business asse to the number of visitors who f Manchester to breathe the healt ozone and try their piscatorial luck trout-filled Battenkill that flows t the village.

Mr. Batchelder moved to Ma Center about four years ago fr hill, Mass., and has built up a l which has far exceeded his expec Being an expert engraver and ch well as a competent watchmaker, been able to do work which many be obliged to send out. Although itiated traveler might wonder how small population could support a whose wares are generally consider uries, this little jewelry store is k ceedingly busy.

The dimensions of the store a about 10x14 feet and in this small of space is arranged a generous ass of well-chosen stock, including silv a general line of jewelry and a va collection of clocks. Mr Batche finds space here for his lathe and necessary watch repairing tools, the of watch repairing done being u large. A large amount of plate-en is done for undertakers, both in M ter and in half a dozen adjoining

Hart Swalstead has bought the J. J. Skaug, Minot, N Dak.

J. G. Swain has purchased the bus D. S. Binford, Whittier, Cal.

THE SMALL MERCHANT'S TRIALS.

Address delivered by J. R. CHAPMAN, Oshkosh, Wis., before the convention of the Wisconsin Retail Jewelers' Association, held in Milwaukee.

ALMOST everywhere to-day the small merchant in any line of business finds itself confronted by a comparatively new phase of competition. If he is the small merchant in the large city, away from city centers, he feels the competition of the department stores, whose wagons are moving in and out through his logical territory. If he is the small merchant in the country town or on the cross-roads corner where the rural free delivery operates, he may be under still greater stress from the mail order house of the city.

Now from whatsoever source the small merchant feels the influences of this new competition, he recognizes in it a certain element of the mysterious and the ill-defined. As for himself and his business, he feels that he is in the open. If he has been long in business in a certain neighborhood he is disposed to feel that as a citizen and a business man he is entitled to the organization simply because he has been so long a fixture. If he be new in the environment and has been making special efforts for recognition by reason of his up-to-date stock and its display, he is likely to brand this new field as prejudiced and unprogressive to the extent that it is unresponsive.

The chief trouble with this small merchant is that he has not considered the nature of his competition. He is competing for business with it, looking to his public to be the final judges as to his merits as a merchant, yet all too frequently he has not the slightest idea of the nature of the competition which he must combat.

WHERE THE TROUBLE RESTS.

I met an acquaintance in the streets the other day, who had come in from his home in the outskirts of an Illinois town of 5,000 population 100 miles out of Chicago.

"I've been laying in my winter's supplies," he said, explaining his presence in town. "I don't know anything about the storekeepers in my town, only that I do know they are taking long chances on credits everywhere. The competition is keen, and every year storekeepers there are several thousand dollars 'in the hole' because of these bad accounts. As many of them have continued in business for years the inference is if I buy of them I must accept the condition of becoming a cash customer, making good these losses in addition to paying reasonable profits on goods sold.

"In buying in quantities in Chicago department stores, I find that I can save 15 to 20 per cent on many kinds of household supplies. These goods are fresher, perhaps; they are of standard quality; I have wider range of selection than is possible in the country store, and freight rates are only 25 cents a hundred pounds to the village station. Do you wonder that I buy supplies in Chicago."

As a first problem in his competition, the small dealer runs into that of the bad debts which he contracts one year with another. Ordinarily this small dealer in city or country neighborhood has his full share of local competition from other local dealers. He and his competitors are in personal touch with his customers, who, as a class, are prone to bank upon personal acquaintance with the storekeeper as a leverage, making risky credits possible.

In the case of a doubtful creditor whom Smith would turn down in a minute were he the only storekeeper in that region, the fact that the competing Jones and Clark and Brown might give this man credit for the asking makes it a stronger possibility that Smith will take the risk.

In fact, that competition which impels Smith to go after the best type of customer against Jones also may make it even more imperative that Smith try to get the trade of the doubtful man. Few men who class as bad pay in the small community are without their personal influence. Nowhere does the pressure to command personal influence for trade rest more heavily than upon the country merchant. If he cannot command a man's friendship, especially he doesn't want to invite his enmity.

No one is more conversant with this fact than is the man who is bad pay. It is a large part of his working capital. In consequence the proportion of bad debts contracted in the small store may be immeasurably above that of the large establishment on a cash basis.

Naturally, the small merchant, knowing virtually everybody in his business field, comes to resent certain fixed conditions which local competition forces upon him. In many cases this small merchant knows the "inside" history of every possible customer within his range. To the extent that gossip and prejudices tend to the forming of social cliques around him he is more than human if he doesn't take sides himself. And he is more than human if his own opinion, likes and dislikes are not reflected in his business relations with his customers.

Try as he may, he cannot show the same front to Jones, who is running up a doubtful bill of $25, as he unconsciously shows to Brown, who pays cash for every purchase he makes. Jones must see and feel this sooner or later, in which case, no matter how Jones may swallow the fact to his selfish ends, the storekeeper, in baiting Jones, not only has a doubtful customer as to payment, but he has a "knocker" of his business as well. Competition may have forced the storekeeper into accepting one man as a customer, but the storekeeper pays his inevitable two prices for the customer.

But how does the big, impersonal house in the city treat Jones? Jones appears, expressing a desire to open a charge account. Jones is referred to the credit man, an impersonal agent of the business. Here Mr. Jones is asked virtually to give a history of his life, with references of known character who will vouch for the truth of what Jones tells, after which Jones is asked what limit he wishes to put upon his monthly purchases. When Jones has approximated this amount he is invited to schedule property of a value commensurate with such purchases, and if Mr. Jones can't do this he is told that the house must look upon him as a cash customer always or else dispense with the hope of his trade.

Is it any wonder that Jones goes back to his neighborhood store, taking advantage of local competition to sell his doubtful custom to some small dealer who may be induced to pay two prices for it?

Another of the vital elements in the competition of the great house against the smaller house is that comparatively new gospel of a "satisfied customer is one of the best assets of any business."

Hundreds of small dealers all over the country may scoff at this as an empty phrase of that big business established on metropolitan lines. But there are thousands of customers of the big establishments who know that the philosophy is in every-day practice the year around.

I was told a story, a few months ago, touching on this fact. In some way the head of a large business in Chicago had been quoted in this matter. He had explained that no effort was spared in selling a customer just the thing that the customer wanted to buy and with which he would be satisfied.

Incidentally, this quoted statement came to the eye of a man living in North Dakota. This man, a dozen years before, had bought an article of this Chicago house, for which he had paid $18 cash. The thing had been shipped to him and had proved unsatisfactory from the first. In the end it was cast aside as useless to the customer, who, on a first complaint, had received little complaint from the house.

But after these 12 years, challenged by the utterance of the head of this establishment, the former customer in North Dakota clipped the quoted sentences from the newspaper and attached them to a letter addressed to the speaker, explaining that unsatisfactory deal of 12 years ago.

The sequel was that by return mail this former customer received a check for $18 principal, with compound interest for 12 years at 6 per cent. Convincing, wasn't it?

One of the largest mail order houses in the United States contracts with every purchaser who is dissatisfied with his purchase not only to return his money but to repay return charges upon the unsatisfactory goods which the house has sent out for cash in advance. Yet how many thousands of small dealers all over the country show even a pleasant expression of countenance when a "best" customer comes in for cause to make complaint of any kind as to some purchase made the day before on a charge account?

Chas. Donnell, 32 years of age, and owner of a small store in Denver, Colo., was recently taken into custody on a charge of having misappropriated a number of watches which had been given to him to be repaired. The accused promised to return the missing timepieces.

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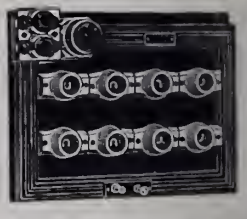
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THE CONNOISSEUR'S HANDBOOK.

Definitions of Some Technical Terms in Gold and Silver Smithing and Ceramics Alphabetically Arranged for Easy Reference.

By Clement W. Coumbe.

(*Continued from issue of Aug. 25.*)

BASTIS. An Egyptian goddess to whom the cat was sacred. Egyptian ladies wore rings sometimes in which the cat figure took the place of the usual scarab.

BUCCARO or *boccaro* ware is "a most delicate stone ware decorated with colored figures raised a great deal above the surface."—Janvier.

BUCCHERO WARE. (Vasi di Bucchero Scuro.) A peculiar ware made of black clay unrelieved by colored decorations, found abundantly in Etruscan cemeteries. Commonly called by its Italian name bucchero nero, or simply bucchero. It may be regarded as the national pottery of Etruria. It is the only branch of the ceremic art in which the Etruscans attained any degree of individuality, and is now admitted to have been their own invention. Its chief characteristic is the material, usually of a coarse, heavy, grayish clay, covered with a coating of finer, blacker clay, which is capable of taking a smooth, glossy surface. Forms sometimes borrowed from Greek, generally copied from Egyptian, Phenician or Carthaginian metal vases. The Etruscan's slavish copy is shown by his imitating the rivets and every detail when copying a brass vase. The date of this ware is about the VII. century, probably. It has a polished, not glazed, surface.

BUCCINA (Gr.) "A kind of trumpet anciently made of a conch shell, represented in the hands of Tritons."—Mollett.

BUCENTAUR. "A monster half man and half ox. The name of the Venetian galley."—Mollett.

BUCRANIUM (Lat.). "An ox's head from which the flesh has been stripped; an ox skull employed in the decoration of friezes by Greek and Roman architects. The cut represents a *bucranium* in the temple of Vespasian at Rome."—Mollett.



BUCRANEUM.

BUCKLES. "Knee and shoe buckles of silver are named after their styles, 'aigrette,' 'Sevigné,' 'bouquet,' etc.—Vors.

BUDDED CROSS. (See Botonnée.)

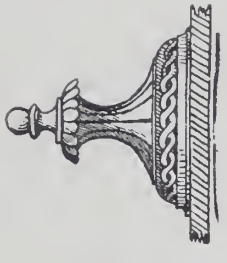
BUEN RETIRO, EL (Spain). This factory, near Madrid, was started 1759 by Charles III. As he brought his workmen and models from Naples the porcelain bears a great resemblance to that of Capo di Monte. It is often highly embossed work. This ware is very rare. It was exclusively a royal factory. In the "Peninsula War" the place was destroyed in 1812. Marks: Fleur-de-lis and monogram of Charles III.

BUHL, H., & Son. A pottery was established in 1780 at Grossbreitenbach by this concern. Their chief product consisted of vases and tea services.

BULGA (Lat.). "A purse or leather bag for money which was carried on the arm."—Mollett.

BULKELEY & BENT. Staffordshire potters of the latter part of the XVIII. century.

BULLA. The Greco-Roman neck pendant. Worn by Roman children till passing the rites of a youth. They consisted of two bossed plates soldered around the edge and



BULLA.

generally enclosing a charm. "The heads of certain nails were called *bullae*. The cut shows one of the *bullae* decorating an ancient bronze door in the Pantheon at Rome."—Mollett.

BUNTZLAU (Germany). The stone ware of this location has been produced since the XVII. century. Very plain in appearance, it usually does not claim even any decoration. Occasionally flowers, armorial bearings in gilded relief or a yellowish design is met with. The Buntzlauer coffee pots have had a vogue with the masses in northern Germany for centuries.

BUONI, LUDOVICO, of Faenza; paliotto of Pistoja (1347).

BUONTALENTI, BERNARDO. A Florentine chemist who in the 16th century produced in Cosmo the Great's San Marco Castle laboratory a translucent porcelain. It was a hybrid consisting of Vicenza kaolin, quartz and vitreous frit.

BURETTE. Called variously *ampulla, amula, fiola, crewet, cruet,* etc. An ecclesiastical vessel, usually made of the precious metals, used to contain wine or water. A



BURETTE, VI. OR VII. CENTURY. ABOUT EIGHT INCHES HIGH. IN CHRISTIAN MUSEUM, ROME.

cruet. The engraving depicts a *burette* in the Christian Museum at Rome. It is of silver, the design is in intaglio.

BURGAU. "A univalve shell. *Turbo marmoratus,* producing a mother of pearl; and hence all works in mother of pearl, of whatever material, are called 'burgau.'"—Jacquemart.

BURGEN, Jan van der. A potter at Delft (1695). Started as foreman to Lambertus Eenhoorn, then to Jacobus Pynacker at the Porseleine Fles (Porcelain Bottle), later under Kocks, at De Griekse A (Alpha) factory, and lastly under Damis Hofdick, at De Ster (the Star). Pieces from all these factories bear his signature.

BURGH, Paulus van der. A Delft master potter (1759) at De Vergulde Blompot (Golden Flowerpot).

BURGONET, *burgonette,* or *burganet.* "A steel cap, or helmet, worn by infantry during the XV. and XVI. centuries; it derives its name from the Burgundians, who introduced it."

BURGOS, or Burgau luster. A mother-of-pearl effect produced in ceramics by sulphur gold and potash.—Janvier. (See *burgau.*)

"BURNT IN." A term used to distinguish the painted from the enameled porcelain, the colors of the former being burnt in

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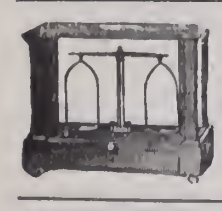
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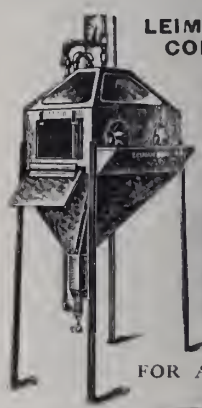


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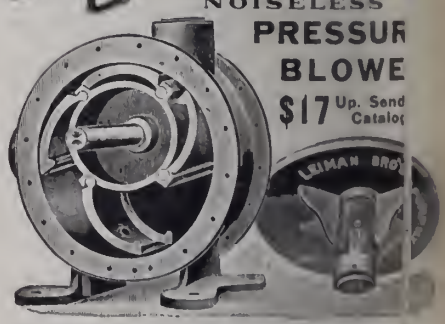
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wit the glaze, whereas in the latter the colo are laid on after glazing."—Marryat.

ERSLEM, Staffordshire. Center of the ear English pottery industry. On ac- rou of the close proximity of the coal nd potters' clays at this location it has n w's enjoyed prominence as a potters' ctn. Burslem has been the home of ot s whose families have carried on the n occupation for generation after gen- a n. The Wedgwoods had been potters r for very many years; of Enoch Ward's n this is the case.

SCH. A German of this name gave vs the secret of making hard porcelain.

TTON" TEARLS Those pearls which at on one side

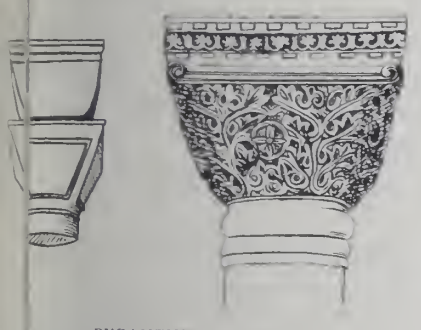
BZEN (Japan) A pottery was estab- here in the opening years of the . century by Hosokawa Tadaoki, a having lands here. He brought a n potter, Soukai, and opened a kiln aro. Soukai changed his name to Kizo. He made *chaire* (to which which went by the name of Agano He went to the Province of Higo his patron went to that place, and a was started at Yatsushiro.

ANTINE KNOT (See *intreccio.*)

ANTINE PERIOD, A. D. 328-1453 ;" Byzantine period 328-550. Con- ne I. period, 272-337; made emperor best period, 550-1000; "late," or Italian l, 1000-1451 By 1453 it is lost.

Byantine art is a conglomerate developed Eastern Roman Empire and includes *otifs* and modifications of the Asiatic, lnic and early Roman. It is beauti- l ntricate, but lacks vitality and th of character.

BANTINE CAPITAL In the Byzantine l the *capital*, "for some time really of the antique style, now received a ically Byzantine form; for, although it made round below, but four-cornered o, the trapeze-shaped flat parts were



BYZANTINE CAPITAL.

rounded by an ornamental border, while closed surfaces received another kind nament. Besides this, on the *capital* was placed a trapeze-shaped block in- d to unite the capitals and arches. On des of the block are sculptured orna- or symbolical emblems. *Capitals,* wer, are often found which come near ancient character of form, though in the manner of treatment."—Lübke.

(To be continued.)

Richbourg has succeeded to the busi- of Chandler L. Glines, Leslie, Ark.

business formerly conducted by A. Bittrolff, Evansville, Ind., is now l by J. F. Bittrolff.

"What We Have Done and What We Should Do."

(Address of JOSEPH MAZER, before the Iowa Retail Jewelers' Association, at Des Moines, Ia., June 23-24, 1909.)

IT is not often that a president of a State association is honored by being asked to address the convention of a sister State, and that, of itself, implies a courtesy which I would be cold-hearted indeed not to appreciate. I come before you as the president of the jewelers' association of the State of Oklahoma, and you have asked me to speak upon the subject, "What We Have Done and What We Should Do." As applying to the State of Iowa, the first part of the question, "What We Have Done," could have been handled more easily by the speaker if it had been made to read, "What Haven't We Done?" It can be properly said that in Iowa was sown seed which culminated in the great national organization, which now has something like 37 States beneath its protecting wing. It was Iowa that published the *Bulletin*, and during the short time of its existence it proved to the manufacturing and jobbing trade that the retail jeweler, even though his complaints were legion, was capable at all times of remembering that no man is truly great if he is not able to express himself in language which will not violate the laws of decency and charity. Within the *Bulletin's* pages there appeared neither heated nor bitter words. For when those responsible for its existence had maturely reflected and were satisfied that the grounds they took were wholly right, they maintained with firmness and expressed with frankness their opinions, but not too positively nor scornfully towards their antagonists, nor with the use of words that could justly wound any man's feelings or startle his self-respect.

I might tell you about what you have done in the way of protecting the retail jeweler against mail order, cut-throat competition. I might tell you what great good you have accomplished in being instrumental in the establishment of fixed selling prices on many standard makes of goods. I might tell you of the inestimable benefit you conferred upon us by inducing many manufacturers to market their entire product through the legitimate jewelry channels only. I might tell you of our latest great victory, the request by the Waltham Watch Co. that mail order houses hereafter refrain from cataloging its product. I might tell you of the stupendous service you performed when you abolished in part the retailing jobber. But all of these things, and others I might mention, would fade away into invisible significance beside the incalculable, miraculous accomplishment of having learned that your competitor was also a human being, and like yourself was endowed with the five senses and possessed that integrity of purpose which always characterizes the members of your grand Iowa association.

By meeting together you discovered that your competitor was a fairly good fellow. You can't deny it, you were surprised when you heard him talk about matters other than business. You were astonished when you discovered that he was not so cruelly constituted but what he could laugh and smile at things which previously you had thought was impossible for so depraved a nature. Yes, and you were thunderstruck when he missed an opportunity to run down a competitor in your presence. A second time he missed and a third time he missed, and when the fourth time had rolled around and still he did not take advantage of the openings you gave him, you pinched yourself to see whether or not you were dreaming. And when, on top of all that he asked you to have a cigar, it was too much for your overwrought nerves, and you fell upon his neck and wept the bitter tears of repentance which always flow from the well-springs of a contrite soul.

The association has enabled you to discover that there is good in all men, even jewelers! It opened your eyes to the fact that peace has its victories no less renowned than war, and now you know that before the advent of the association we were living mistaken, selfish and profitless lives.

It is not necessary, however, to dwell longer on "What We Have Done," and so let us consider "What We Should Do." And that reminds me of a story: At one time a very fond father visited a military camp to see the maneuvers. He watched every evolution with breathless interest, and in all of them, Frank, his Frank, occupied the center of the picture. No sooner were the drills at an end than the father raced madly towards his boy and, between the embraces and hand shakes, managed to say, "Frank, you just can't know how proud I feel! And to think that among all those men you were the only one who was in step!" and that brings me to Oklahoma.

I don't know whether or not it would be right for me to say that Oklahoma has always been in step, but I look upon Oklahoma as my "Frank." With a father's enthusiasm I have watched it grow from nothing to its present dimensions. I love the members of the Oklahoma association for their unshaking fidelity, their unsurpassed enthusiasm and their unswerving loyalty, and I consider that the greatest compliment ever paid Oklahoma was by that grand old man, Colonel Shephard, when he enthusiastically told me during his presence at our recent convention that "The Oklahoma boys were the finest bunch of crazy snakes he had ever seen in his life."

I approve every resolution ever passed by the Oklahoma association. I believe they were all based on good thought and sound judgment, and wish to call your especial attention to the "Fixed Selling Price" resolution which we passed last year and which we later introduced at the national convention at Cincinnati. (Mr. Mazer here read the resolution to which he referred.)

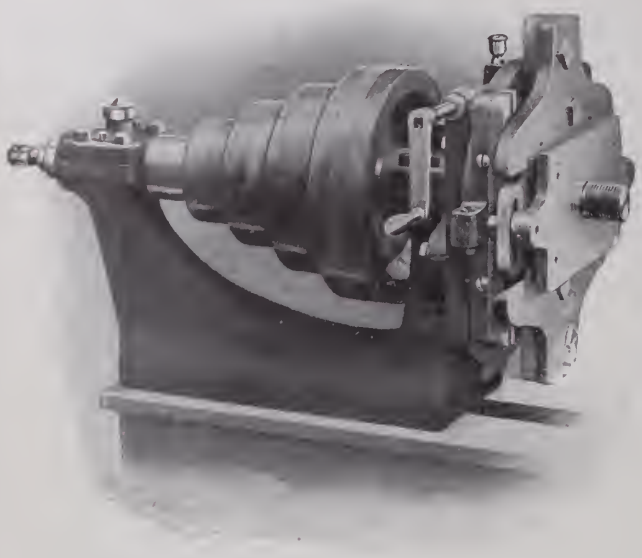
"What We Should Do." Let every jeweler present to-day make up his mind that this fixed selling price resolution shall hereafter be known also as the Iowa resolution. "What We Should Do." Let every retail jeweler of Iowa sign that resolution, pledging his sacred word of honor that he will refrain from purchasing goods which do not give him fixed selling price protection.

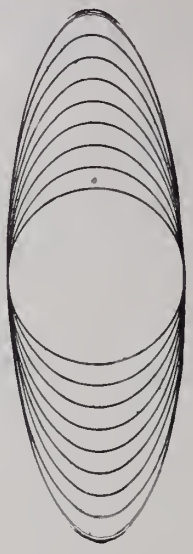
"What We Should Do!" Pass a resolution condemning the practice of silverware companies running retail stores, thereby coming into direct competition with the retailer. Condemn the practice of silverware manufacturers supplying hotels direct, thereby depriving you of profits which are justly yours. Resolve that you will not buy silverware which is sold through the hardware trade, either wholesale or retail. Resolve that you will not purchase from a jobber who sends catalogues to people not entitled to receive them. Resolve that you will not tolerate the practice of watch companies making special named movements for mail order houses, thereby decreasing the demand for regularly named goods, which, under fixed selling price protection, would necessarily be supplied by you. Resolve all of these things and more, and do more than merely resolve.

In the jewelry business I liken the retailer to the team and the wholesaler to the driver. The team can run away any time it wants to and smash the vehicle to everlasting smithereens, but, like old work horses, you have labored when you should have been at rest, you have gone without food when you were hungry, and without water when you were thirsty, and you have been driven for so long a time that you have neither the nerve nor inclination to assert your real strength. So you just plod along, turning to the right or to the left at the touch of the rein or lash, and you are content to eat the salt from the driver's hand.

If you would say to the silverware man that he cannot supply you if he suppplies the hotel; if you would say to the movement makers that you will not handle the same movements as "Sore Sawbuck;" if you would say to the case manufacturers that you will handle complete watches only until such time as you can receive protection on the case as well as movement; if you would say to the wholesaler that the catalogue from which the mail company orders can find no place in your store, and if by your actions as well as by your talk you would convince these people that you mean it, then I would see upon your faces looks of contentment, happiness and prosperity, the like of which has never been equaled since the establishment of the first fig-leaf tailor shop in the time of Adam.

"What We Should Do!" Increase your membership. And if you will pardon my presumption, I believe I can suggest the method by which that may be immediately done. If a number of you who are honestly interested would take out of your own pockets the money necessary to pay the fees of as many unaffiliated members, I warrant that when you arrive home and explain to your competitor what you have done and why you did it, that he will thank you for it. In that manner we got some 30 or more members for the Oklahoma association, and out of all of them we had but one who did not come across with his own signed application, and you may depend upon it that we are not claiming any representation for that fellow.





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WORKSHOP NOTES AND QUERIES

nswers are also solicited from our readers to the questions published on this page.]
o attention paid to communications unless accompanied by full name and address of the writer

ESTION No. 2329.—**Gilding Fluid for ersing.**—*Kindly give me a formula ilding by simply immersing. G. F.*

SWER:—A very good gilding fluid for ry, which may be used without the c current, is known as Elsners. It posed of the following: One part ystalized gold chloride, five parts of v potassium ferrocyanide and five of water The jewelry to be gilded st thoroughly cleaned, then immersed fluid at a boiling point and touched a zinc rod or sheet. The jewelry will rfectly gilded in a few minutes. It is l in water and made bright by brush- it's moistened powdered tartar. After several times the gilding fluid must plenished by adding more of the gold ide and chemicals. This is known as ontact process, and can be worked more ly than any other method.

ESTION No. 2330.—**To Clean Marble n Remove Grease.**—*How can I remove c spots and clean a marble counter? C. M.*

SWER:—Grease spots can be removed marble by piling a little whitening on pots, saturated with benzine, and al- g it to stand. Another way is to make xture of two parts washing soda, one pumice and one part chalk, all finely ered and made into a paste with water. th marble with this and finally wash ith soap and water. To clean marble, with water, five parts of soda, 2½ parts ered chalk, 2½ parts powdered pumice. the marble with this mixture first and wash with soap and water.

ESTION No. 2331.—**Etching Ivory.**—*want to do some etching on an ivory- brush and comb set. Can you give formula for doing this? E. & I.*

SWER:—The following formula for ng ivory was given recently in the *ntific American:* Cover the surface thin resin varnish and transfer the n on this. Trace it out thoroughly a sharp needle. Proceed by building a wall around the surface to be etched, pour on one part sulphuric acid and to six parts water, which works very ly. The lines are thereby turned a dark. If brown lines are preferred, lve one part of lunar caustic (nitrate lver) in five parts of water; etch for a time and then expose the ivory for al hours to the light, until the lines turned brown.

ESTION No. 2332.—**Sources of Tripoli.** *hat is the source of tripoli? I refer he kind so much used for polishing s, copper and silver articles. S. T.*

ANSWER:—According to Government reports, the principal source of tripoli, which is also known as infusorial earth, or diatomaceous earth, is now Santa Barbara County, Cal., where it exists in great abundance. Diatomaceous earth is perhaps the most appropriate name, as the material is composed almost entirely of the skeletons of minute organisms, called diatoms—one-celled plants that adapt themselves to a wide range of conditions of depth and temperature in fresh or salt water and secrete siliceous casings around their organic matter. The tripoli which is offered for polishing purposes is, of course, prepared by being ground and pressed into cakes, with enough fat or grease to allow it to become consistent.

QUESTION No. 2333.—**To Clean and Fill Barometer Tubes.**—*I sometimes receive barometers which have developed air bubbles during transport, and which consequently do not work properly and have to be refilled. How can I repair them?*

ANSWER:—This should be done in the following manner, according to the *Deutsche Uhrmacher Zeitung:* Pour the mercury into a porcelain vessel and keep well covered. Rinse the tubes several times with diluted sulphuric acid (prepare the solution by pouring the acid in a thin stream into 20 times its volume of water, not the reverse), and afterward with plenty of water. Then leave them to dry in a warm place, the open ends upward, in order that the vapors may pass off more easily. Next, clean the mercury by holding a piece of soft, clean leather in one hand in the shape of a bag, pouring in some of the metal and pressing the mercury with the other hand through the leather into a clean porcelain vessel. The process may be repeated, and it will be found that all impurities have been left in the leather. In filling, pour about a thimbleful of the mercury into the widened part of the tube, place the thumb over the opening, turn the tube downwards, holding it in a slanting position, and by means of short raps or jerks force the mercury toward the closed end of the tube; when the end has been reached, pour in a second portion of mercury. Air bubbles which may have formed in the metal may be removed by careful knocking; the upper end of the barometer, which is held downwards, should be knocked against a harder substance, such as soft wood. If more mercury has already been added, the forcing of the mercury toward the closed end of the tube by knocking as described must be performed gently, otherwise the bulb might be broken by the heavy metal. When the process is completed, close the wide end with a cork or piece of wadding. The sealing need not be loose; the only essential is that the tube should not be air-tight. If any mercury has been lost, pour more in, regulating the quantity by comparing the barometer with another. Any metal which may have fallen on the ground must be carefully removed, as it evaporates and may produce symptoms of poisoning in human beings, the mildest of which is profuse salivation.

QUESTION No. 2334.—**Silver Polish**—*I would appreciate it very much if you would send me a recipe for making a solution pomade or a cream which would put a fine polish on sterling silver, plated silver, gold, brass, copper and nickel. F. D. W.*

ANSWER:—(1) To restore brilliancy to silverware that has become somewhat tarnished it is best to make a preparation of cyanide of potassium, three or four drachms, dissolved, and eight to 10 drachms of nitrate of silver in four ounces of water. Apply with a soft brush, wash the object thoroughly with water, dry with a soft linen cloth, and polish with a chamois skin. For solid silver a little precipitated chalk may be added to the solution. (2) A brilliant luster may be given to plated silver articles by using a liquid polish made of about 120 grams of distilled water, seven grams of potassium cyanide, and 600 milligrams of silver nitrate. *German Putz Pomade.*—The formula for what is claimed to be the genuine putz pomade contains the following: Oxalic acid, one part; oxide of iron, 25 parts; rottenstone, 30 parts; palm oil, 60 parts; vaseline, four parts. The oxide of iron and rottenstone must be free from grit. A pomade much simpler contains 100 pounds of common vaseline, melted. Stir in 20 pounds of fine colcothar. *Meyer's German Putz Cream.*—Meyer's putz cream is much used in Germany for silver and other metals, and consists of eleine (white), 10 kilos; stearine, five kilos; kieselgrube, ex. white triturated, 20 kilos; turpentine oil, 20 kilos; benzine, 25 kilos; spirit, 96 per cent., five kilos; salammoniac, .9060 sp. gr., six kilos; water, five kilos. Perfume with oil of mirbane.

The second annual convention of the Vermont State Optical Society opened, recently, at the Bardwell, in Rutland, with an attendance of about 25. The programme provided for a two days' session, which included business meetings, addresses, a banquet, boat ride and a trip to the marble quarries. The president, F. H. Palmer, Bristol, presided, and H. F. Jordan, Brattleboro, secretary of the society, was clerk. At the opening session Leo McIver, Newport, gave an address, discussing various optical instruments, and Secretary Jordan told his brother opticians of a system he had devised for keeping his stock in a convenient way. The Globe Optical Co., Boston, had a large exhibit at the convention. The State Board of Optometry announces that they have granted 120 requests for exemptions from examination. Thirteen applications have been received, 30 applications sent out have not been returned and five await action. The convention party went by trolley at 6.15 o'clock in the evening to Lake Bomoseen for a banquet at the Prospect House and a boat ride.

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AUGUST [illegible] 280-286 CHESTNU NEWARK, N.



Beautifully adapted for the jeweler's stock and show case display—the New Pocket Edition Gillette Safety Razor is becoming an important feature in the best retail jewelry stores.

The demand over the retail counter is astonishing. Every old Gillette user wants the New Pocket Edition and it makes new friends at sight.

The set consists of handle and blade box, either triple silver-plated or 14-k. gold-plated. The pocket case is of gold, silver or gun metal — plain polished or richly engraved in Floral or Empire designs. It is so neat and compact that it will fit like a card case in the waistcoat pocket or slip into the side of a travelling bag — *the blades are fine.* Prices, $5.00 to $7.50.

For the special use of the jewelry trade, the Gillette Company has designed a tray lined with purple velvet, size of the regular watch tray—contains wells for twelve razors. These trays are made in various hardwood finishes to match the store fixtures and are shipped free of cost with the initial order for a dozen razors. Aside from the sales of the razor, the business in blades is a steady income for a store.

Two additions to the Gillette line this season are the Gillette Brush—a brush of Gillette quality, bristles gripped in hard rubber; and the Gillette Shaving Stick—a soap worthy of the Gillette Safety Razor. The stick is enclosed in a sanitary nickel box: both soap and brush are packed in attractive cartons. They will be welcomed by Gillette users everywhere.

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THE HOROLOGICAL REVIEW,
THE JEWELERS' WEEKLY,
THE JEWELERS REVIEW

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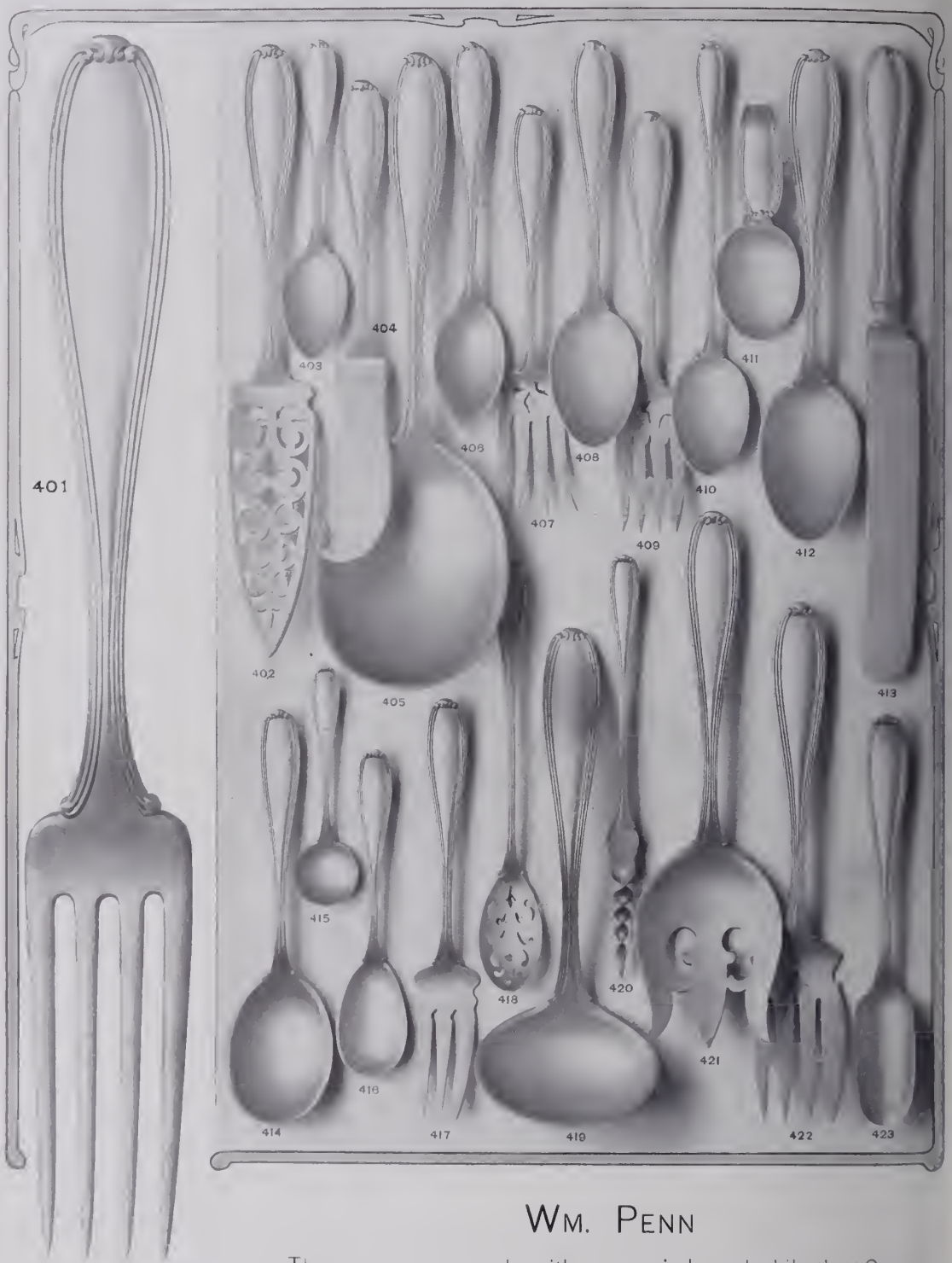
41st Year. WEDNESDAY, SEPTEMBER 15, 1909. Vol. LIX., No. 7.



Center-Piece Trophy of the City of Munich for the German Riflemen's Tournament.

(*See Text on Page 65.*)

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Wm. Penn

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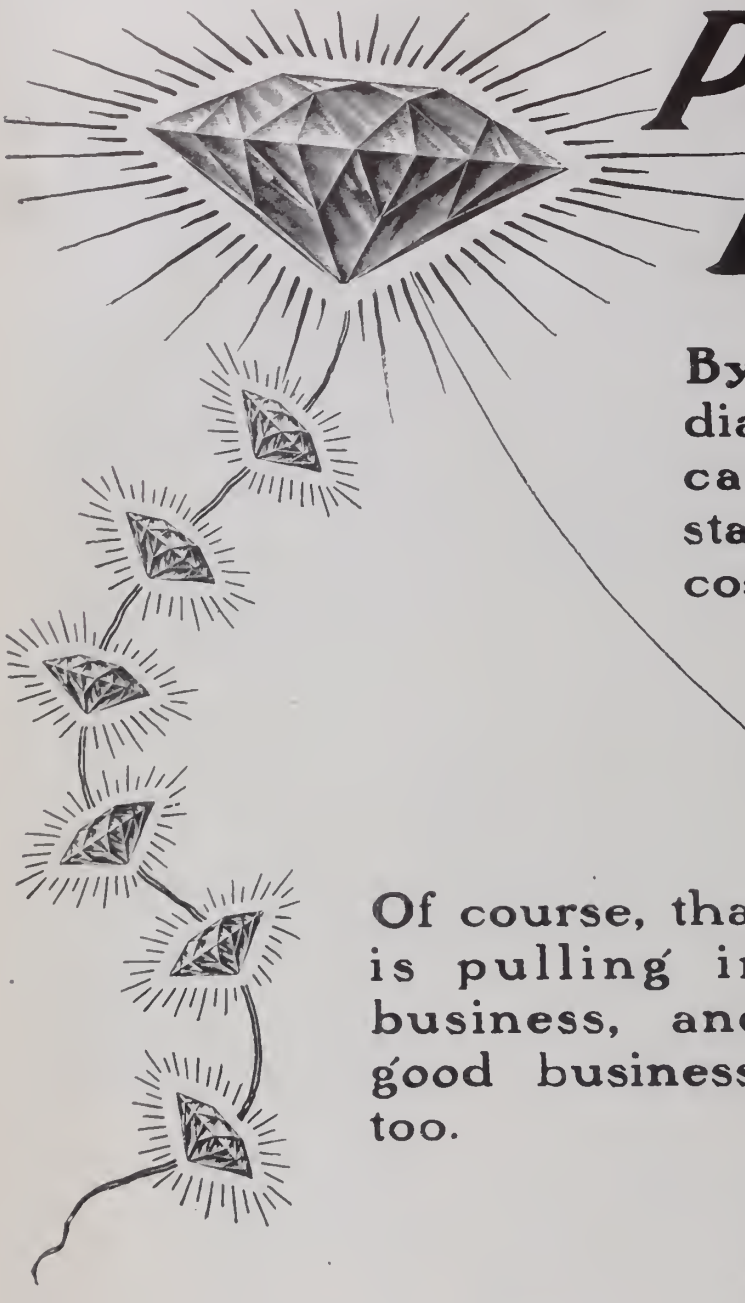


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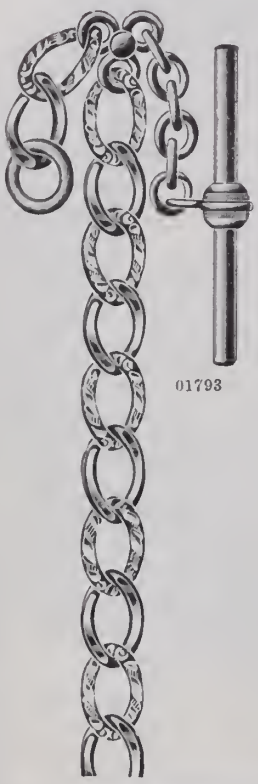
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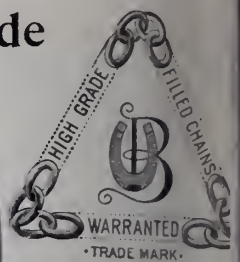
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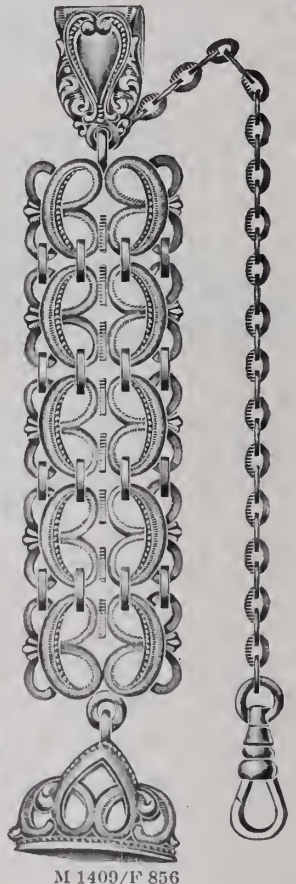

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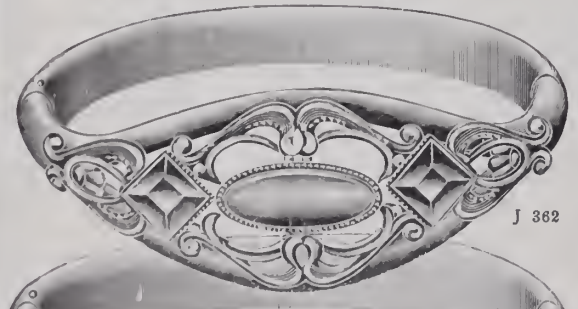

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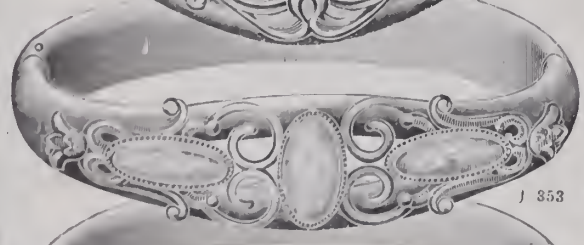


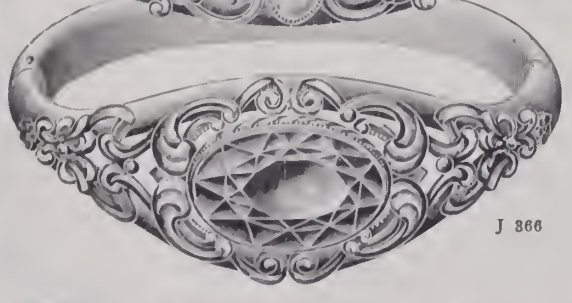


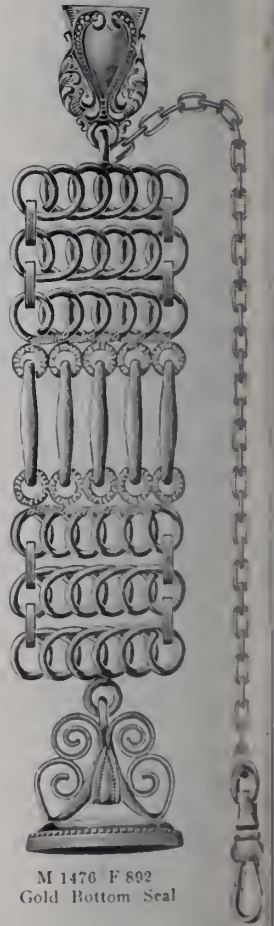

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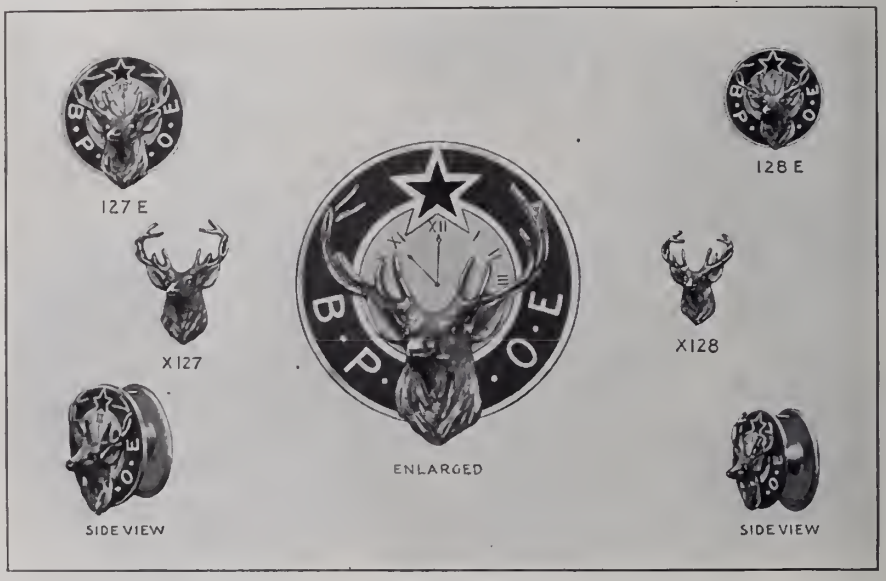
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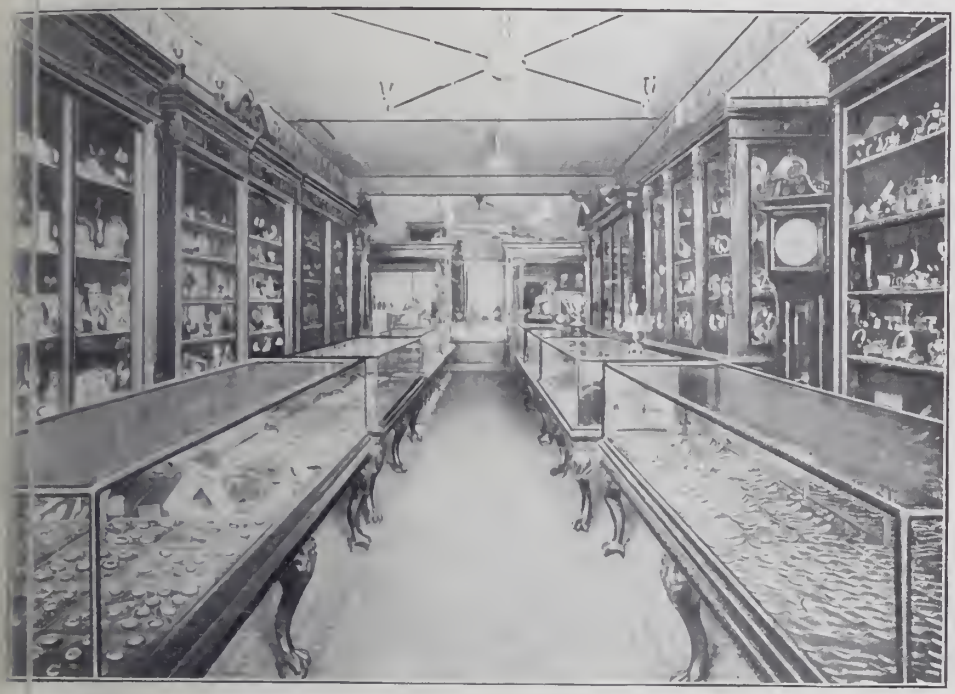
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CALVIN K. CLAUER.

The Catalogs sent out by this firm since 1907 were made by The Arnstine Bros. Company.



STORE OF CALVIN K. CLAUER, SOUTH BEND, IND.

We are represented in every State in the Union. If you are interested in our proposition, and will notify us, our representative will take pleasure in calling on you and explaining our method.

THE ARNSTINE BROS. COMPANY

Originators of The Exclusive Catalog Method for Retail Jewelers

In writing us please mention this issue "The Jewelers' Circular-Weekly"

CLEVELAND, OHIO

Precious

OR

Semi-Precious Stones

In any Quality, Sizes or Shapes

If you want Goods at Prices that are Right and Goods

THAT WILL SELL

BUY

Himalaya Products

HIMALAYA MINING COMPANY

15-17-19 Maiden Lane, NEW YORK

London Paris Oberstein Boston Providen

"We never follow the Fashions, the Fashions Follow Us"

P&M

REG. IN U. S. PAT. OFF.

Always in Red

HUDSON-FULTON CELEBRATION

¶ Jewelers visiting New York during this Celebration are cordially invited to make their headquarters with us. We extend the courtesy of the use of our offices in every possible way.

EXHIBITION

¶ A Semi-Exhibition of Diamond Jewelry will be given during this Celebration, and this will enable many Jewelers who were unable to visit our recent SEVENTH ANNUAL EXHIBITION, to now take advantage of the opportunity to view this magnificent display.

POWERS AND MAYER

258-260 FIFTH AVENUE, NEW YORK

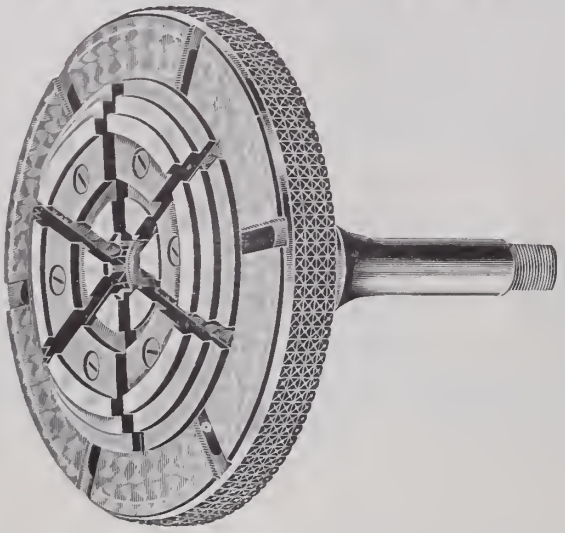
LONDON
Audrey House, Ely Place

PARIS
51 Rue de Chateaudun

AMSTERDAM
Tulpstraat 2

CABLE ADDRESS "ON TOP," LONDON

IMPROVED BEZEL AND WHEEL CHUCK No. 26



CUT IS FULL SIZE.

Larger capacity for holding work and improved construction.
Will hold wheels or plates from 3 mm. to 52 mm.
Bezels, rings, watch cases, etc., from 13 to 62 mm.
State name and size of lathe when ordering.

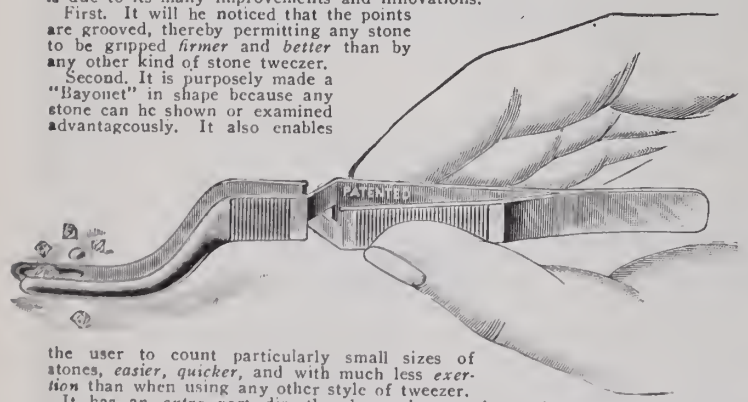
Price, Each, $9.00

Engelsman's Patent "Bayonet" Automatic Locking Stone Tweezer No. 119

The acknowledged superiority of this tweezer over any other of its kind is due to its many improvements and innovations.

First. It will be noticed that the points are grooved, thereby permitting any stone to be gripped *firmer* and *better* than by any other kind of stone tweezer.

Second. It is purposely made a "Bayonet" in shape because any stone can be shown or examined advantageously. It also enables

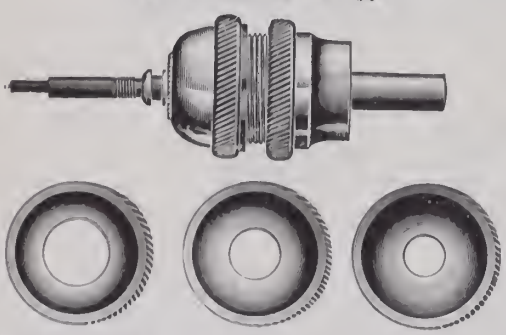


the user to count particularly small sizes of stones, *easier*, *quicker*, and with much less *exertion* than when using any other style of tweezer.

It has an *extra* part directly above the crossing points to permit the holder to examine the stone without fear of *releasing* it accidentally, which frequently occurs when using the ordinary style crossing tweezer.

Price, Each, $1.00

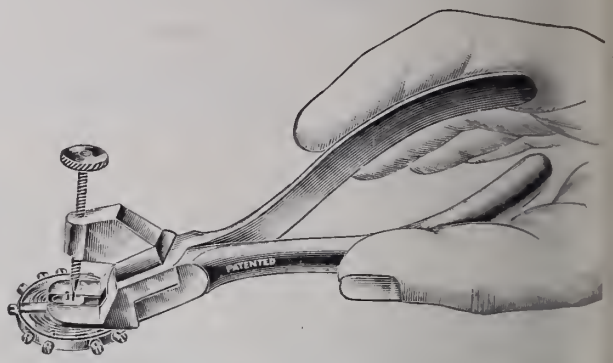
CROWN CHUCK No. 50



For enlarging or cutting deeper crowns of watch cases. A movable plug in the stem regulates the depth required for various sizes. Four caps of various sizes are supplied with each to hold crowns from small to large. Stem fits in No. 50 wire chuck.

Price, Each, $1.50

ROLLER REMOVER No. 60 (Patented)



A thoroughly efficient and quick acting Roller Remover. The wo always plainly in sight. The roller is held in the grooved jaws o pliers. The adjustable head which holds the screw is quickly brough position over the staff and the most obstinate roller will instantly to the gradual pressure of the screw.

Nickel Plated, Each, $1.50

GRINDING OUTFIT No. 105



This outfit consists of:

1. Two interchangeable steel disc wheels, 3⅝" and 1⅝" in diamet
2. One interchangeable flexible leather disc wheel, 2¼" in diame
3. One adjustable hollow spindle for holding the above disc whe
4. Eight different grade emery paper discs, 2¼" in diameter.
5. Four carborundum paper discs of different grades, 2¼" in dia er
6. Eight different grade emery paper discs, 4" in diameter.
7. Four carborundum paper discs of different grades, 4" in diam r
8. One clamping device for keeping discs flat, when not in use.

Price of Outfit No. 105, complete.....
Separate small emery discs.....per d
" large " " ..... "
" small carborundum discs..... "
" large " " ..... "

This new grinding device should find favor with the trade, bein oughly practical and complete for all purposes, such as grinding ste glass, enamel or any other metal or substance that can be grou emery or carborundum. It is of equal value to the watchmaker, je optician, dentist, lock or gunsmith, platers and kindred trades. It found much more economical than solid emery and carborundum whe assortment of solid wheels of twelve different grits would necessi outlay of ten times the cost of this outfit, not taking into considerat trouble of truing up the wheels when worn or glazed.

Full description and directions accompany each outfit.

For Sale by all Jobbers in the United States and Canada.

"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES



"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES

As Handsome As Any Solid Gold Line On the Market.



As Handsome As Any Solid Gold Line On the Market.



Factory and Main Office,
LUDINGTON, MICH.

NEW YORK OFFICE,
37 and 39 Maiden Lane.

CHICAGO OFFICE,
701 Heyworth Building.



STAR WATCH CASE CO.



Some Good Selling Designs from Our Line

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden

To the Jobbing Trade of the Country

Gentlemen: — Last February I purchased the entire interest of my partner, Mr. Herman T. Regnell, of Regnell, Bigney & Co.

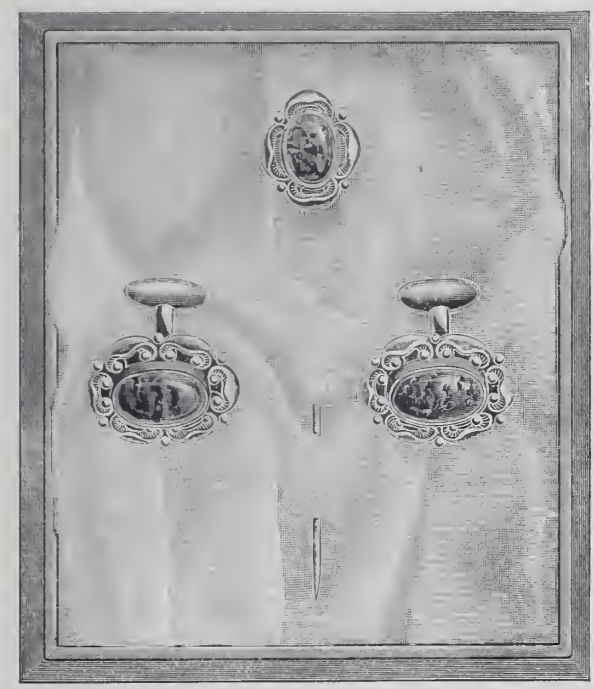
I have reorganized the Company and will do business in the future under the firm name of The Allison Manufacturing Co., makers of high grade goods, and will sell the jobbing trade only.

We are making a most beautiful line, in choice designs, of Brooches, Dutch Collar Pins, Sash Pins, Link Buttons, Scarf Pins, etc., also an exquisite line of enameled goods, Cuff Pins, Combination Sets, etc., tastefully mounted on pads.

You will make no mistake if you give our representative a few moments of your time when he calls upon you.

JAMES ALLISON BIGNEY
For The Allison Manufacturing Co.

Our goods are guaranteed to give satisfaction



We stand back of every article we manufacture

The Allison Manufacturing Co.

ATTLEBORO, MASS.

NEW YORK OFFICE
37 Maiden Lane

SAN FRANCISCO OFFICE
Van Ness and O'Farrell Sts.

CHICAGO OFFICE
1205 Heyworth Bldg.

All roads lead to

FONTNEAU & COOK CO.'S

There's a reason and it's no secret

QUALITY!





Everything points toward a large volume of business the coming Fall and we are ready to meet the demand—we are always ready.

Our line is composed of nobby up-to-date designs and when placed before you you will ask no questions—you will purchase without hesitation. Why?

Because you will see collected together in one line the largest group of sellers you have ever before witnessed.

Our line is filled with life; we have no dead wood.

Factory: Attleboro, Mass.

NEW YORK: 15 Maiden Lane CHICAGO: 1203 Heyworth Bldg.

Merely A Suggestion

IF you are not handling the Mauran line of Baby Pins, possibly it would be to your advantage to do so. Better look into it.
If you don't, we both lose.



Incidentally have a look at the largest line of 10K. Scarf Pins and Brooches in the market.

10 K
TRADE MARK
Since 1850

John T. Mauran Mfg. Co.

MAKERS OF

"The Representative Line" of 10K. Solid Gold Jewelry

New York: No. 3 Maiden Lane

PROVIDENCE, R. I.

Beautifully Enameled In Appropriate Colors

Real Cloisonne Enamel

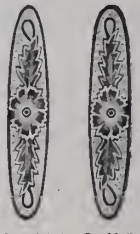


No 1043—Hat Pin

See Our Latest Ideas in
"Animals' Heads"



No. 966—Brooch



No. 115—Cuff Pins



No. 2326—Scarf Pin



No. 692—Handy Pin



No. 389—Tie Holder



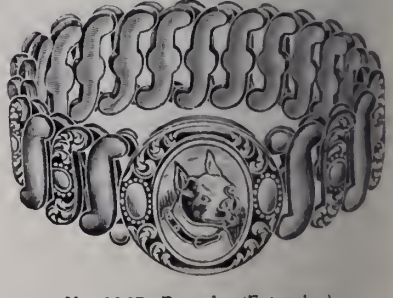
No. 793—Dutch Collar Pin



No. 22—Bracelet (Tubing)



No. 10485—Link



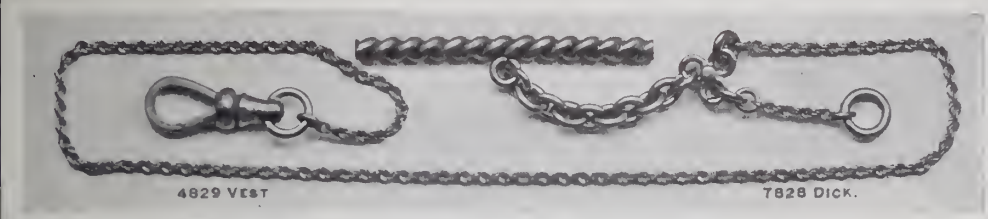
No. 1067—Bracelet (Extension)

Mutual Bank Bldg.
San Francisco
Cal.

Standard Button Company

We Manufacture Exclusively for the Jobbing Trade
ATTLEBORO, MASSACHUSETTS

Silversmiths Bldg.
15 Maiden Lane
New York







Simmons Rope Chain

Rope chain is expensive to make because of the unusual amount of labor involved in its manufacture.

In consequence, most rope chains are *stretched*—so as to make the extra length, obtained by stretching, offset the labor cost.

Now the only rope chain that actually gives perfect satisfaction and absolutely first-class service, is the kind that is close and compact.

And Simmons rope is exactly that—it is more compact than any other rope chain manufactured, either here or abroad.

Remember that when buying ropes.

SIMMONS 12-CHAIN
$21.75 COMBINATION $21.75

Including a $1.50 imported velvet roll, free of charge.

This combination consists of a dozen of our selected, most popular vest chains and has proven such an excellent seller that it now forms a staple part of our line.

Carried by all leading jobbers.

SIMMONS CATALOGUE
SENT ON REQUEST

Contains 48 pages illustrating representative patterns of Vest, Pony, Golf, Dickens, Lorgnette, Neck and Eyeglass Chains, Silk and Metal Fobs, Chatelaine Pins, Lockets, Seals, Charms and Bracelets.

R. F. SIMMONS COMPANY

Main Office and Works: **ATTLEBORO, MASS.**

NEW YORK SALESROOMS:
9-13 MAIDEN LANE.

CHICAGO SALESROOMS:
42 MADISON ST. (Heyworth Bldg.).



THE DENNISON CATALOGUE is regarded by leading Jewelers as a book of reference essential to the profitable conduct of business. Like all valuable works of reference, it must be kept up to the day. To meet the fastidious demands of the modern Jeweler calls for progressive treatment. The 1909-1910 issue of Dennison's Jewelers' Catalogue reflects the advance made by us in the Art of manufacturing Jewelers' Boxes and Specialties for display.

This new catalogue is now being distributed and it will be our pleasure to forward on request.

Dennison Manufacturing Company

The Tag Makers

"The Original Jewelry Box Makers"

BOSTON,
26 Franklin St.

NEW YORK,
15 John St.
15 West 27th St.
(A New Dennison Store)

PHILADELPHIA,
1007 Chestnut St.

CHICAGO,
25 Randolph St.
(A New Dennison Store)

ST. LOUIS
413 North 4th St.

M. J. AVERBECK
Manufacturer and Importer
10-12 Maiden Lane, - New York

NO NEED
to scatter your orders for Jewelry among a dozen firms We can serve you in
ALL THINGS

"All the Jewelry needs of the Retail Jeweler" as quickly, cheaply and well as the dozen put together

M. J. AVERBECK
Manufacturer and Importer
10-12 Maiden Lane, - New York

Remember
M. J. A. GOODS
SELL



VISITORS TO NEW YORK

To see the Hudson-Fulton Celebration will find our building a place of interest. The MANY DEPARTMENTS of Diamond and Precious Stone Jewelry, Silverware, Silver Novelties, Gold Filled Novelties, Cut Glass and Leather Goods contain beautiful and low priced lines which the Retail Jeweler is invited to inspect without any obligation to purchase.

M. J. AVERBECK
Manufacturer and Importer
10-12 Maiden Lane, - New York

NEW
STERLING NOVELTIES
NEW
VANITY PURSES
NEW
MESH BAGS
NEW
VEIL PINS
NEW
SASH PINS
NEW
BELT BUCKLES
NEW
COMBS
NEW
BRACELETS
NEW
BROOCHES
NEW
HAT PINS
NEW
SCARF PINS
NEW
WAIST SETS
NEW
DUMBBELL LINKS
NEW
NOVELTIES IN
GOLD
GOLD-FILLED
STERLING SILVER

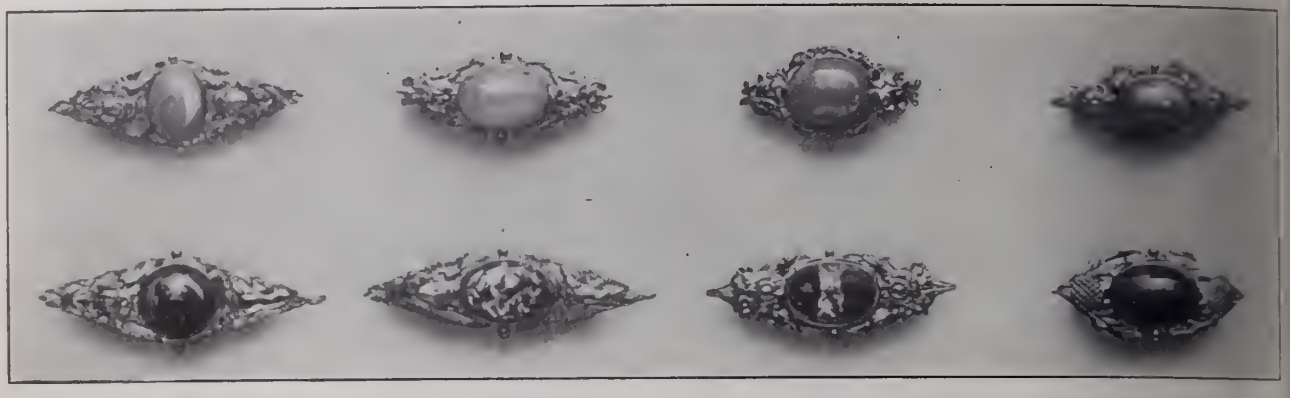
M. J. AVERBECK
Manufacturer and Importer
10-12 Maiden Lane, - New York

UNUSUAL JEWELRY

All Our Gold Jewelry in 14K., 18K. or 22K.

14K. Hand-Made

BROOCHE



The above are a few of our new designs for 1909-1910. Hand-made heavy mountings with **Lapis Lazuli, Jade, Garnets, Chrysoprase, Turquoise Matrix, etc.**

SILVER PENDANTS

New Designs ***Hand-Made*** ***Sterling***



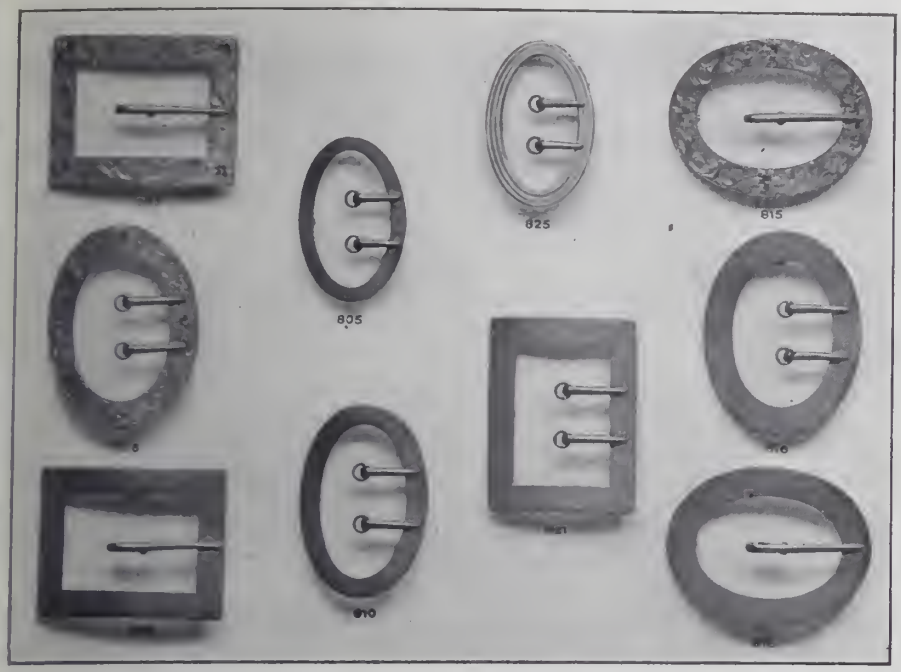
The above Silver Pendants, mounted with real Semi-Precious Stones, including Lapis, Amazonite, Spanish Topaz, Turquoise Matrix, Sardonyx, etc.

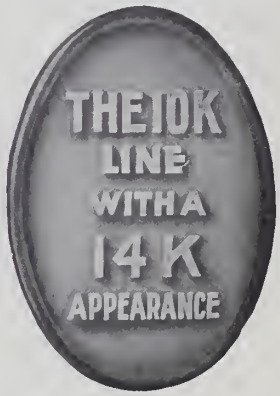
☞ REPRESENTATIVES CALLING ON THE TRADE FROM THE ATLANTIC TO THE PACIFIC COAST.

CURIOUS CHINESE 14K. RINGS

VAN DUSEN & STOKES C(.

1123 Chestnut Street :: :: PHILADELPH





ILLUSTRATIONS ONE-HALF SIZE.

Sash Pin Buckles

We have brought out a beautiful line of 10K buckles, ranging in price from $4.75 to $12.00.

They are very heavy, well made, and cannot be distinguished from the nicest 14K ones made.

There will, no doubt, be a great run on buckles this Fall, and we have prepared for it with numerous designs and an immense stock of each.

Send for Selections

KOHN & CO
CAMP & ORCHARD STS.
NEWARK N.J.
1KO

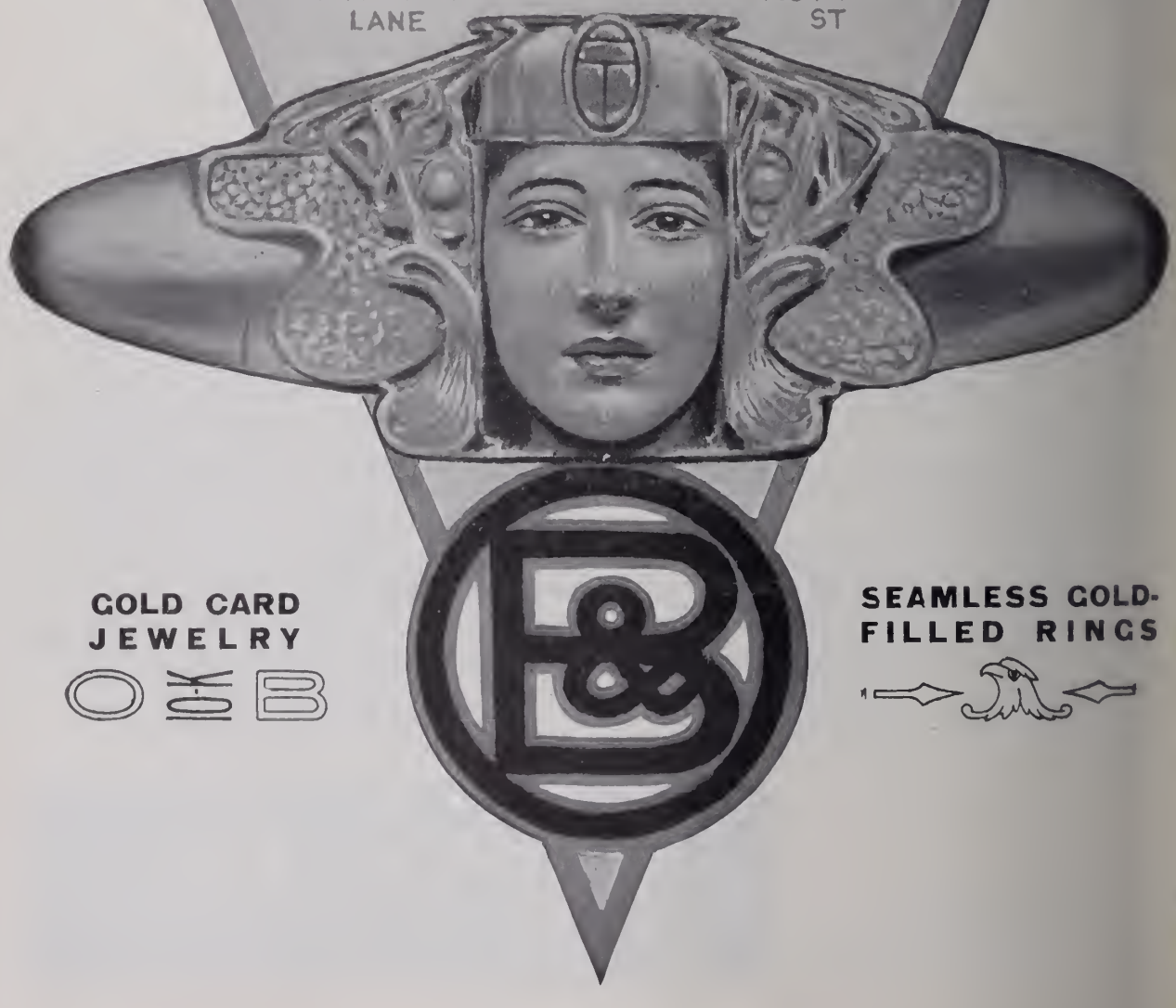
GOLD RINGS

A POINTED SUGGESTION - TO THE JOBBER WHO WOULD HAVE A PROFITABLE SEASON - BUY O&B RINGS - THEY SELL

OSTBY & BARTON CO
PROVIDENCE
R I

NEW YORK
9 MAIDEN LANE

CHICAGO
103 STATE ST



GOLD CARD JEWELRY
O&B

SEAMLESS GOLD-FILLED RINGS



These Illustrations are Actual Size

The Length of the Blade on the MEDIUM Knife is 5¾ inches



WM ROGERS ★

"Eagle Brand"

THE LATEST DESIGN IN THIS FAMOUS BRAND IS

HARDWICK

THE PATTERN THAT "TAKES"

WE desire to call particular attention to the line of HOLLOW HANDLE PIECES made in this handsomest of creations in Silver Plated Table Ware. NICKEL SILVER, SILVER SOLDERED WITH FINEST CRUCIBLE STEEL BLADES.

Our facilities are such that we are able to produce the very best to be obtained in this class of goods. We can supply the following pieces in HOLLOW HANDLES:—

MEDIUM KNIVES AND FORKS,
DESSERT KNIVES AND FORKS,
TEA KNIVES,
CHILD'S KNIVES,
FRUIT KNIVES,
ORANGE KNIVES,
BREAD KNIVES,
BUTTER SPREADERS,
PIE OR ICE CREAM SERVERS,
POULTRY SHEARS,
And Several Sizes of CARVING SETS.

Made Exclusively by

SIMPSON HALL MILLER & CO.

International Silver Co., Successor,

WALLINGFORD, CONN.,

U. S. A.

NEW YORK, SAN FRANCISCO,
CHICAGO, TORONTO.

Send for Price List No. 46,
Also our Souvenir Booklet
relating to the . . . . .

HARDWICK



THE LAUREL

TRADE MARK
STERLING 925 1000

¶ The **LAUREL** pattern is now ready for delivery in the dozen, with the fancy pieces in process.

¶ Made on the popular MARTHA WASHINGTON shape.

¶ Decorated with a dainty **LAUREL** wreath, cut with the delicacy of hand engraving.

¶ Finished in light, medium and heavy weights at a very moderate price.

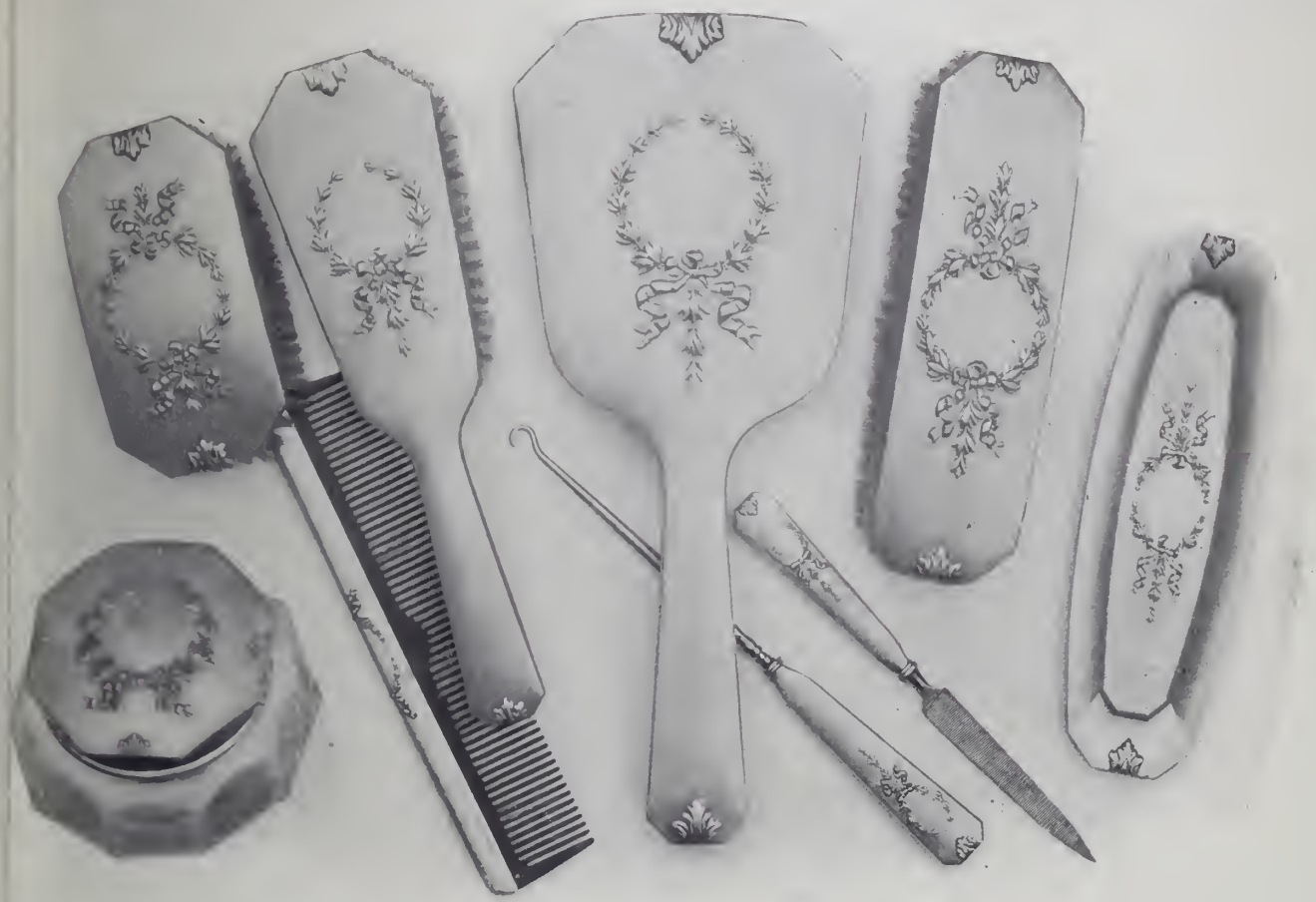
¶ In manufacturing **"THE LAUREL,"** every care has been exercised as to design, die work and finish—it is in every sense a Pattern of Class—but on account of slenderness of outline, proper distribution of weight, the most perfect factory and manufacturing facilities, it will be offered at the price of the cheap "ordinary" patterns now on the market.

¶ This is another Smith Pattern, designed to remain permanently in demand.

Frank W. Smith Company

Manufacturers of Sterling Silverware

GARDNER, MASS.



The Madam Jumel

STERLING SILVER TOILET WARE

ALL those salient features of design which have made so pronounced a success of the Madam Jumel pattern of flat ware are embodied in the new Whiting pattern of Sterling Silver Toilet Ware. It appeals just as strongly to the increasing number of those who are attracted by a graceful simplicity of outline, a delicate refinement of ornamentation and a general harmony of proportion.

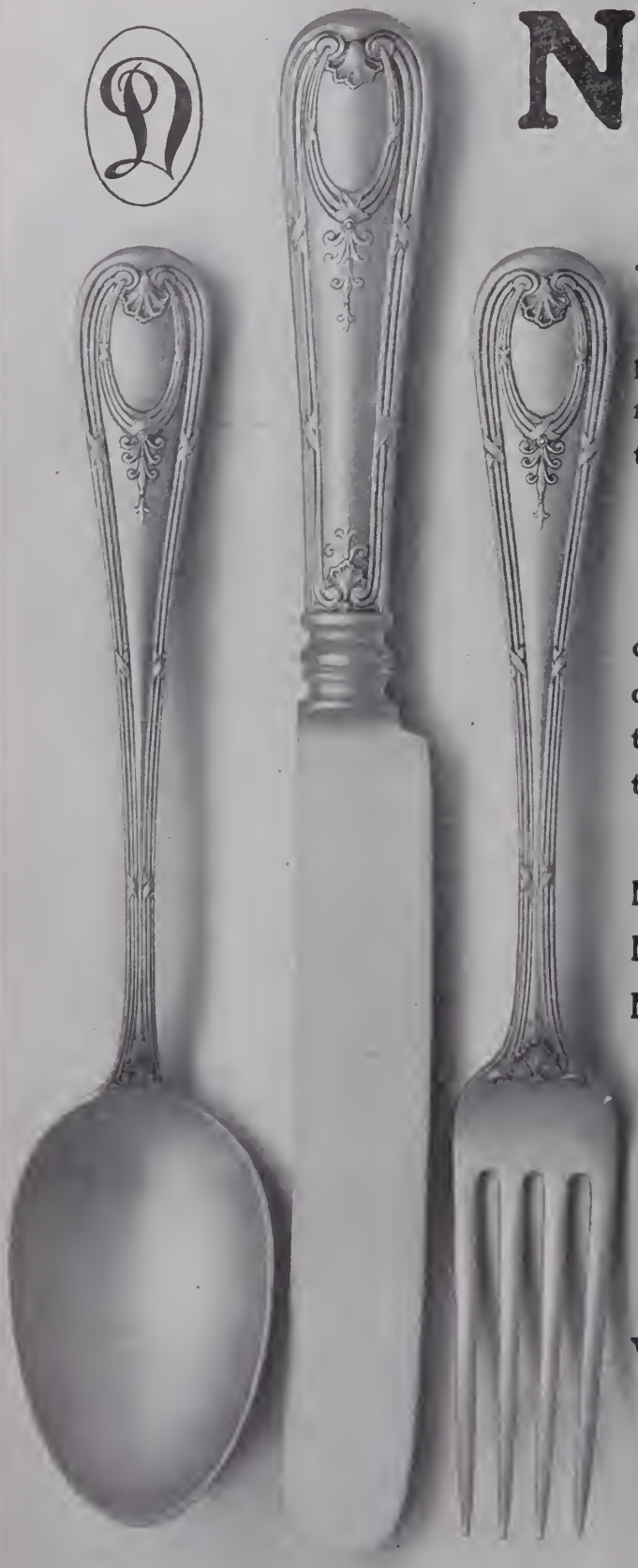
The immediate and definite success of this new pattern in Toilet Ware is undoubtedly due to its happy adaptation of those principles of design which have made the Madam Jumel flat ware so deservedly popular.

TRADE W MARK

The WHITING MANUFACTURING CO.

SILVERSMITHS' BUILDING

15-17-19 MAIDEN LANE :: :: NEW YORK



Navarre

The William B. Durgin Co.

present for the consideration of the retail jewelry trade their latest pattern in flat-ware, the

"Navarre"

This pattern has already been commended as a grateful and timely departure from the simple thread patterns, although retaining, in a way, this popular feature.

Navarre is popular in price

Navarre is furnished bright or gray

Navarre—ready for delivery Sept. 15

"Navarre"

Send for Illustrated Price List

William B. Durgin Co.

Designers and Makers of

Wares in Sterling Silver

Concord, N. H.

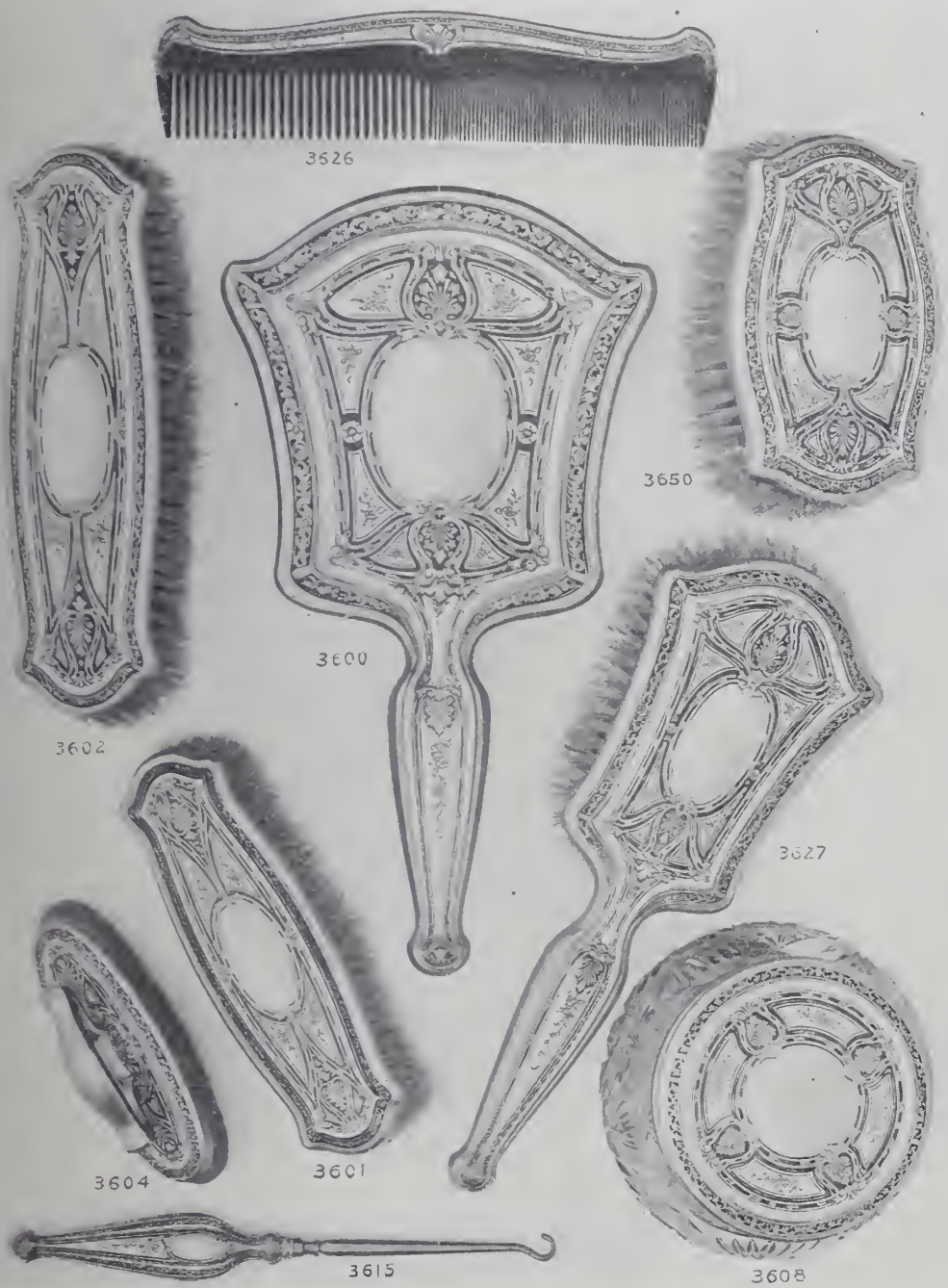
New York
17 Maiden Lane

Boston
387 Washington Street

San Francisco
Chronicle Building

THE "STUART"

No. 3600



One of Our New Toiletware Patterns

When you come to New York to see the Hudson-Fulton Celebration, do not fail to call at our **New York Salesrooms** in the **Silversmiths Building, Maiden Lane,** and inspect our line of fine grade novelties at reasonable prices. We shall be happy to have you make our rooms your headquarters when you are in the city.

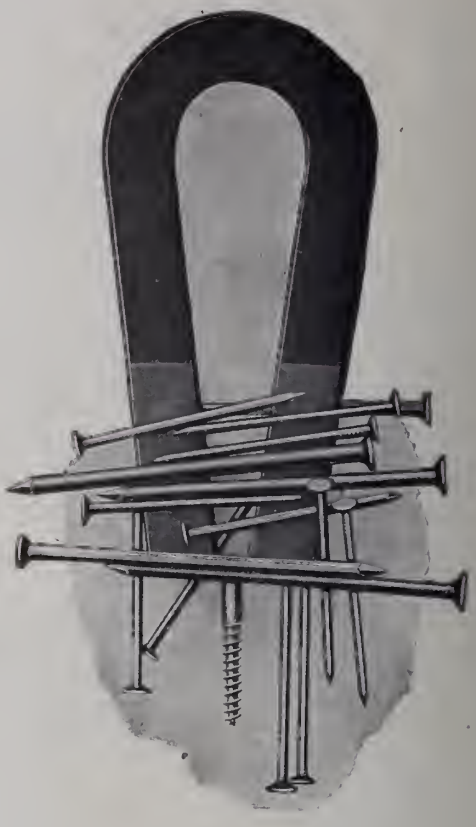
Send for our New Toiletware Catalogue

Trade Mark

R. BLACKINTON & COMPANY

Factory: North Attleboro, Mass.





The comparison is evident to many Jewelers.
Try it yourself and be convinced.

Ye Mount Vernon pattern has all the qualities that are most attractive to ye brides and housewives

Made at ye Silver Shop of

ROGERS, LUNT & BOWLEN CO.

GREENFIELD, MASSACHUSETTS

TRADE MARK R&L BCo STERLING

Write for Catalogue



Every Dealer Coming to New York

is cordially invited to make his headquarters with us while in the city, whether he buys largely or not.

Our line of

STERLING SILVER
SILVER PLATE
STERLING INLAID
and CUT GLASS

s unexcelled both in quality and variety. The number of our produc- ng plants assures a wide range in patterns and designs. No silverware lealer should neglect to inspect our goods.

INTERNATIONAL SILVER CO.

WAREROOMS:

18-22 John Street
(Subway Entrance)

9-19 Maiden Lane

FULTON SUBWAY STATION

NEW YORK

FACTORIES:

THE BARBOUR SILVER CO.
THE HOLMES & EDWARDS SILVER CO.
MERIDEN BRITANNIA CO.
THE MERIDEN CUT GLASS CO.
1847 ROGERS BROS.
ROGERS & BROTHER.
ROGERS, SMITH & CO.
WILCOX SILVER PLATE CO.
THE DERBY SILVER CO.
THE MERIDEN SILVER PLATE CO.
THE WM. ROGERS MFG. CO.
THE ROGERS & HAMILTON CO.
SIMPSON, HALL, MILLER & CO.
THE WATROUS MFG. CO.

GENERAL OFFICE: MERIDEN, CONN.



Our regular goods are plated by the sectional process, which enables us to guarantee that plated ware of our manufacture will withstand the hardest usage, and last for many years.

We carry a complete assortment of fancy pieces in each of the patterns illustrated. The symmetry and splendid proportion of our designs satisfy the most discriminating tastes, while the superior wearing qualities of our product make permanent customers.

Our handsome illustrated catalogue sent on request

SIMEON L. & GEORGE H. ROGERS COMPANY
Hartford, Conn.

FACTORIES: HARTFORD AND WALLINGFORD, CONN.



THE REASON WHY

We are able to handle orders for Mesh Bags in any size quantities is because after long years of experimenting—on what seemed to others an impossibility—we have at last succeeded in making a machine to produce mesh.

The advantages to you are many, of which a few are: a perfectly smooth strong mesh, finer than can be produced by hand for double our price—prompt deliveries—and a guarantee that your Holiday orders will be taken care of. Your experience will supply many others.

W. & D. Bags are offered by Leading Jobbers.

WHITING & DAVIS CO.

7 Maiden Lane
New York

PLAINVILLE (Norfolk Co.), MASS.

103 State Street
Chicago



Blossom Pattern

1835 R. WALLACE

Silver plate that Resists wear

Every progressive dealer knows how immensely popular 1835 R. W plated ware has always been.

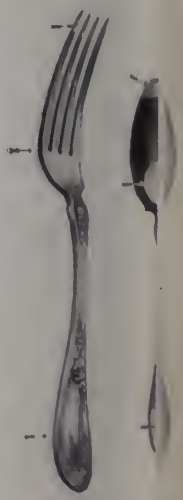
There are many good reasons why now, more than ever before, R. Wallace is destined to win an even greater preference amon discriminating buying-public.

The Blossom Pattern reproduced herewith is an entirely fresh idea cate in design, superb in execution, finished in French Gray with po shield. It is the pattern of the year.

Our new Guarantee is another most effective selling point.

To every purchaser we guarantee that "1835 R. Wallace," *Silver that resists wear,* will give absolute satisfaction, and we agree to behind and replace every piece of goods bearing the "1835 R. W trade-mark that does not give satisfactory service in any hous

There is no time-limit in this guarantee. It's as broad as the air. Your customer is protected absolutely.



The additional sectional plate will also appeal to every buyer.

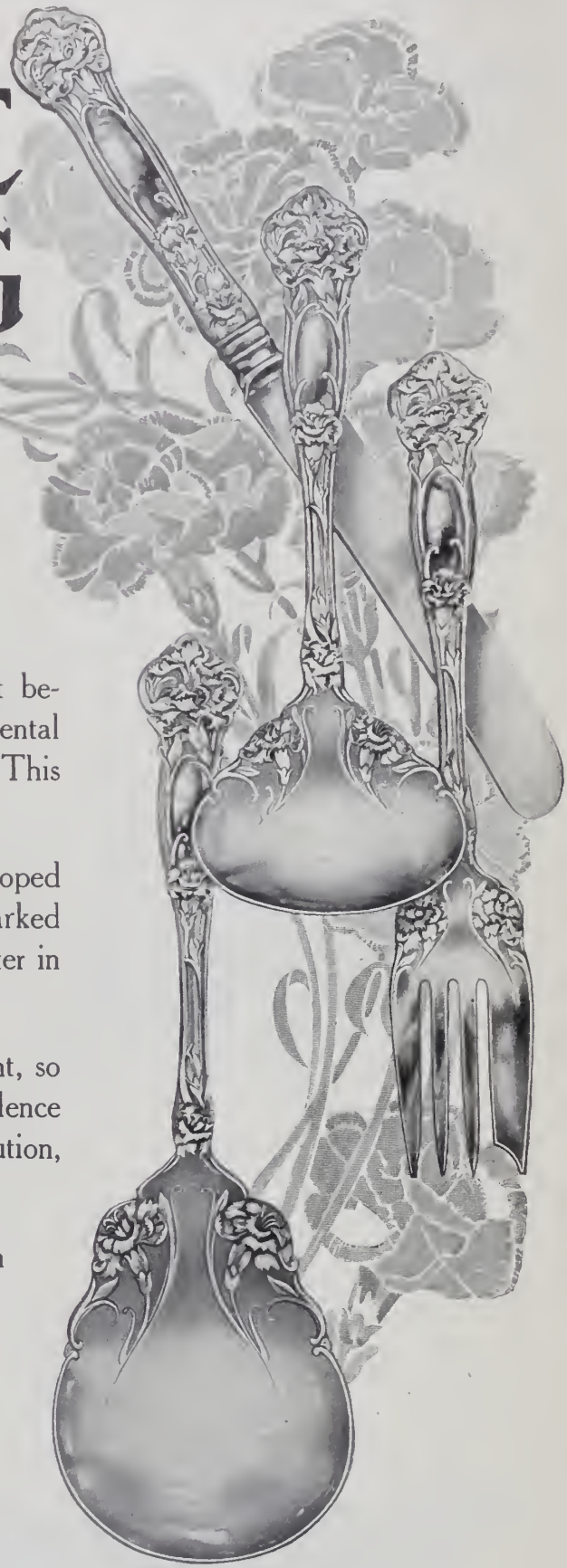
On those pieces that receive constant use, in our old A1 and Triple grades (namely: tea, table, dessert, and soup spoons, medium and dessert forks) a heavy sectional coating of silver is added to the parts most exposed to wear. These pieces in all patterns are stamped 1835 R. WALLACE SECTIONAL, and 1835 R. WALLACE SECTIONAL TRIPLE. This increases the wear-resistance three fold, *but there is no increase in price.*

Send to-day for the literature in which the new Blossom Pattern is contained.

R. WALLACE & SONS MFG. COMPA

WALLACE STERLING

Carnation Pattern



In conventionalizing the form of the carnation, our most beloved flower, this new service appeals to the sentimental preference of a very large proportion of the people. This alone will make the design immensely popular.

In itself the design is one of the most beautiful ever developed in the silver art, and one of the most practical. It is marked by distinction, giving an entirely new spirit and character in table silverware.

The Carnation Pattern is made in a commercial weight, so that the price is extremely low. Considering the excellence of the design, the brilliancy of the die-work and execution, the sales of this pattern promise to be unusually large.

We would suggest that you send in your orders as soon as possible.

TRADE MARK
R W & S
STERLING

Write for one of our new Sterling Catalogs in which this Carnation flatware is included.

WALLINGFORD, CONN.

BRANCHES { 11 West 32nd St., New York
131-7 Wabash Ave., Chicago
925 Chestnut St., Philadelphia
85 Post St., San Francisco



Three Representative Patterns.

ALVIN SILVER PLATE

LILY—A floral pattern which reproduces the natural grace of the flower.

LEXINGTON—A Colonial pattern of unusual merit; at once elegant and practical.

BRIDE'S BOUQUET—A wedding pattern, also adapted to bridal anniversaries.

Ask your jeweler to show you these designs.

The above advertisement appears in the leading magazines. Ask your jobber to show you these goods, or send direct to

ALVIN MFG. CO.

54 MAIDEN LANE - - - NEW YORK CITY

FACTORIES

Birmingham, England Pforzheim, Germany

ERNST GIDEON BEK

European Jewelry and Novelties



Silver Mesh Bags and Purses

Dutch Silver—a Complete Line

Coral, Shell and Stone Cameos

Coral Necklaces, Drops, Buttons

Garnet Brooches and Bracelets

Gun Metal Novelties

Largest and Best Line of Mesh Bags
Attractive Designs and Right Prices

35 Maiden Lane, New York



No. 5125

JULIUS WODISKA

Manufacturer of a General Line of Platinum 18 K. and 14 K.

Diamond Mountings

4 JOHN STREET, NEW YORK

Ziruth-Unbreakable
GOLD AND PLATINUM CHAINS

Are cheaper than those that claim to compare in quality and much better than those of equal price.

Are stronger, more flexible, better finished, finer shaped links, more beautifully colored, more carefully soldered and inspected than any other chain on the market **and are so conceded by the trade.**

They are plump 10K. and 14K. as stamped and fully guaranteed.

Of what value is the stamping law unless you assay your goods? **We invite you to assay our chains.**

Chains, cheap in construction are dear at any price and therefore you cannot afford to use machine made chains in place of hand made chains.

ZIRUTH-UNBREAKABLE HAND MADE CHAINS

are the cheapest because they are the best constructed on the market.

Our prompt deliveries of orders are the wonder of the trade.

Write us at once and our representative will call or we will submit samples and prices.

We cater to the manufacturing and jobbing trade.

DO NOT CONFUSE US WITH ANY FIRM BEARING SIMILAR NAME.

HENRY ZIRUTH, Sole Manufacturer

Factory and Office: Murray and Austin Streets, NEWARK, N. J.

SALESROOMS:

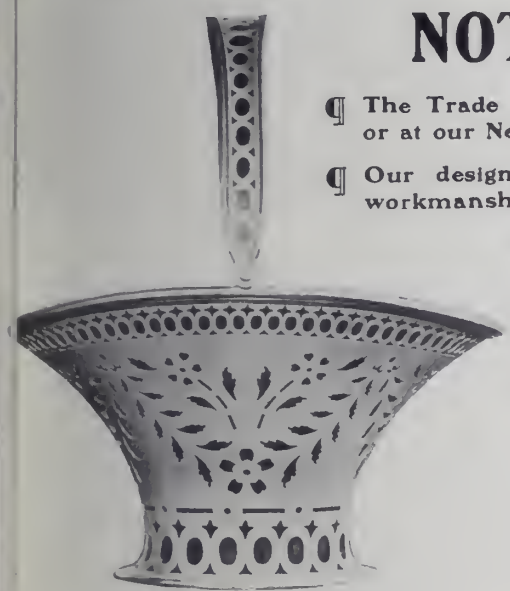
9-11-13 Maiden Lane, New York 103 State St., Chicago, Ill. 704 Market St., San Francisco, Cal.

NOTHING BUT STERLING!

¶ The Trade is cordially invited to inspect our goods either at our factory or at our New York Salesroom recently opened.

¶ Our designs are exclusive, artistic, rich in quality and of the best workmanship.

¶ Hand-pierced and engraved baskets and dishes (see cut) are featured this Fall.



¶ We are displaying a new and extensive line of French Roll Compotes, Grape Dishes, Plain and Fancy Sandwich Plates.

¶ The attention of legitimate jewelers is called to our new "Imperial" Flatware pattern, which will appeal strongly to the most conservative buyer.



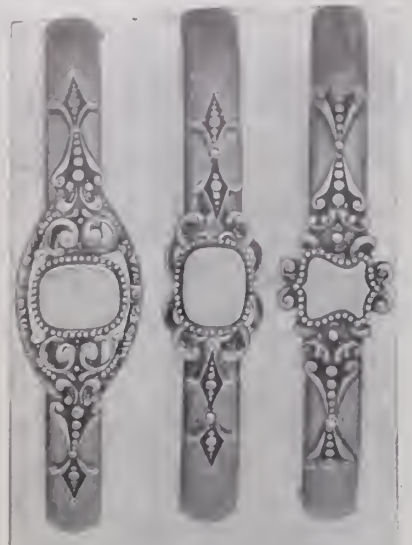
ROGER WILLIAMS SILVER COMPANY

Providence, R. I.

FACTORY: 101 Sabin Street, PROVIDENCE, R. I.

NEW YORK SALESROOM:

320 Fifth Avenue, Corner 31st Street, Room 809



THE

"If For Any Reason" Line

Manufactured by

Austin & Stone, Inc.

ATTLEBORO, MASS.

New York
15 Maiden Lane

San Francisco
503 Chronicle Bldg.

Makers of Highest Grade

Vest Chains — Neck Chains
Fobs — Lockets
Bracelets — Pendants
and
La Vallieres

SOLD THROUGH JOBBERS ONLY



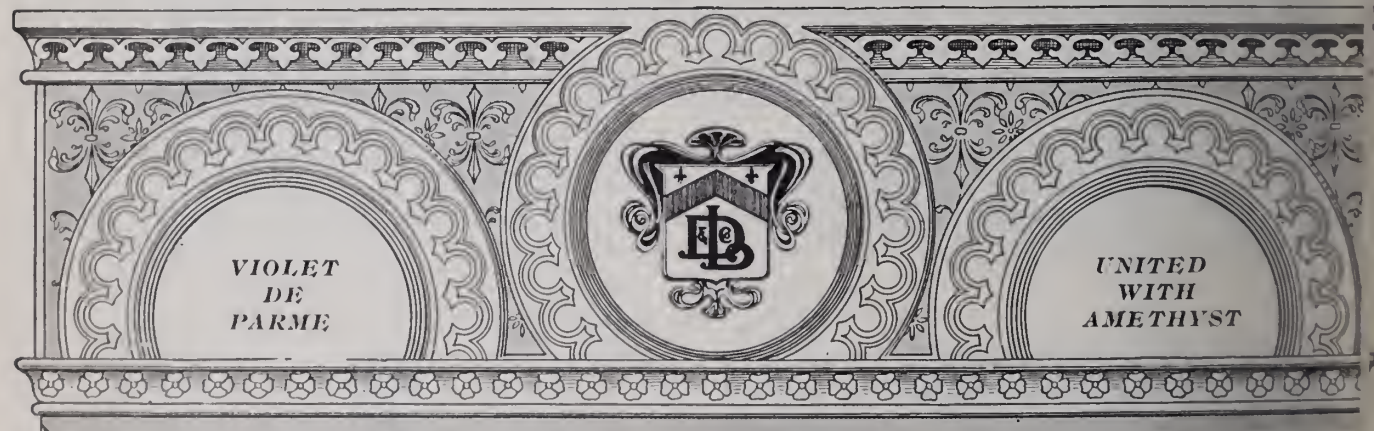












THE MODE does not limit itself to a single color. To the Seal Brown forecasted in a former issue, will be added Violet-de-Parme as a fashionable fabric-tone. By a happy inspiration, this house has imparted to its designs a delicate "Violet-Glow Finish"; which combines with Amethyst to produce the most beautiful and correct Jewelry to accompany the new fabrics. Artistically the line is exceptionally impressive and the range widely comprehensive.

HAT PINS—BROOCHES—SASH PINS—NECK CHAINS
LA VALLIERES—BANDEAUX, Etc.

D. Lisner & Co.

Creating Importers of
Jewelry Novelties

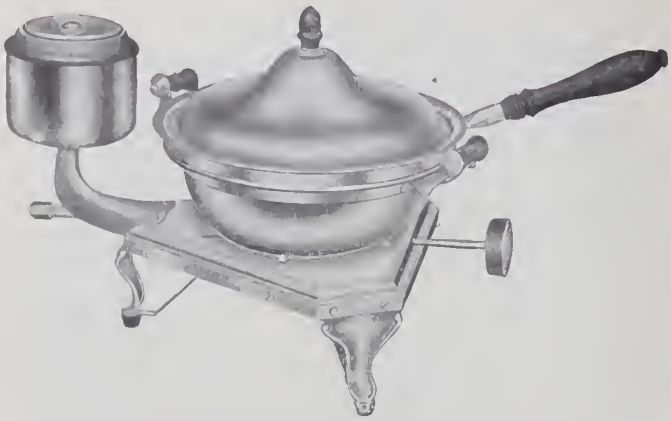
One-Forty Fifth Avenue, cor. 19th St., NEW YORK

The Best Kind of Housekeeping

MANY people imagine that using alcohol under a tea-urn or chafing-dish is playing at housekeeping — but not real housekeeping. This is not the correct point of view. Experiments in a country house show that a Sternau Alcohol-Stove with a chafing-dish offers a ready means of cooking and serving food on the table, where all can see the whole interesting process from beginning to end.

If it burns Alcohol we make it

For you to distribute, we will furnish without charge handsomely printed books with your name and address thereon. Full particulars and Catalogue No. 23 on request.



Sternau Alcohol-Stove with Chafing-Dish

No. 4011/670

Consists of Alcohol-Stove and Chafing-Dish. Furnished in Brass, Nickel-plate and Solid Copper.

S. STERNAU & COMPANY

Makers of

STERNAUWARE

New York Showrooms
BROADWAY, COR. PARK PLACE
Opposite Post-office

Office and Factory
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BROOKLYN, N. Y.





C. A. MARSH & CO.

Makers of

High Grade Gold Filled

BRACELETS
LORGNETTES
DICKENS
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GOLD FILLED
C.A.M.&Co.
Trade Mark
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VEST CHAIN
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The above represents

A LINE - - - - - UP-TO-DATE
A LINE - - - - - OF QUALITY
A LINE - - - - OF REPUTATION
A LINE - - - WITH NO SUPERIORS

The Best Clear Through

FOR THE JOBBING TRADE ONLY



F651/01307

Office and Factory
ATTLEBORO, MASS.

A. P. WOOD, 420 Broadway, Los Angeles
Pacific Coast Representative

F427/01210



2050 E. T.

OUR 2050 E.T

(ENGINE TURNED)

TOILET SET

is strikingly handsome.

It is impossible in a photograph to show the sheen which the article possesses—One thing is certain—There is nothing on the market to equal it—Those who have seen it, say so.

SIMONS, BRO. & CO.

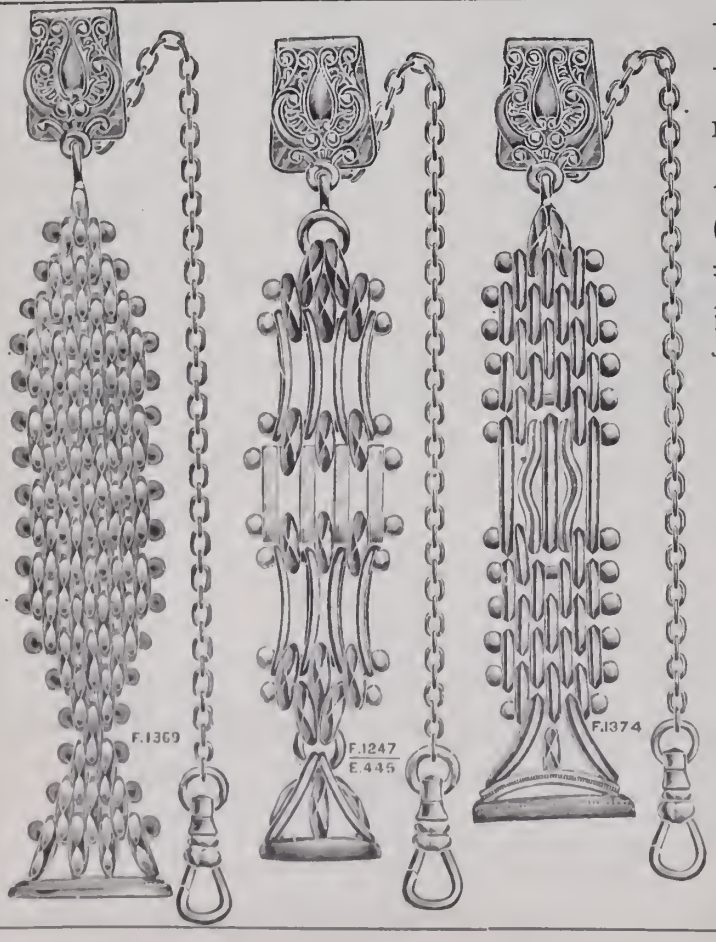
Silversmiths
Thimblemakers :: *Jewelers*

611 Sansom St., PHILADELPHIA

NEW YORK: 13 Maiden Lane: 320 5th Ave.
CHICAGO: 103 State Street.
SAN FRANCISCO: 717 Market Street.

When in the vicinity of any of our offices drop in and see our complete line.

Have you made that visit to our New York Offices? 'Twill pay you.



BATES & BACON

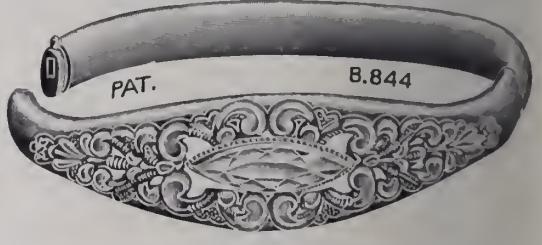
ATTLEBORO, MASS.

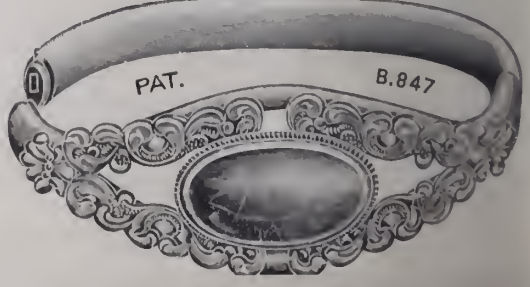
New York: 9 Maiden Lane Chicago: 103 State St

Makers of High Grade, Gold Filled

Chains, Lockets and Bracelets

Amethyst and Topaz are the fashionable stones this season We have some fine new designs in bracelets set with these stones Just look at them, they are worth while.





Come to New York during the Hudson-Fulton Celebration.



Combine business with pleasure. Take in the sights and let us show you our new Fall "Sellers." It will be time well spent.



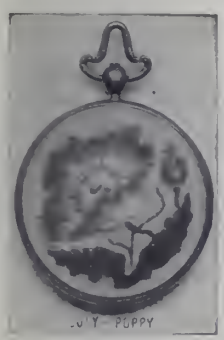
HENRY FREUND & BRO.,

"Sellers of Sellers" 71 Nassau St., New York

Elk, Eagle and Moose Goods a Specialty

Our Trade-Mark, "The Rose," stands for quality and excellence

Birth Month Lockets



July brings Poppies "steeped in sleep"
To you who July birthdays keep.
A Poppy locket checkmates strife
And brings to you a happy life.



Pond-lilies in the water blue
Are August born as well as you.
Would you be free from every care,
A locket of Pond-lilies wear.

Enameled in beautiful floral designs.

$\frac{1}{10}$ gold—solid gold joints.

TRADE MARK

Wolcott Mfg. Co.

71 Peck Street, PROVIDENCE, R. I.
New York Office, 14 Maiden Lane



AN UP-TO-DATE
LINE
FOR WIDE-AWAKE
JEWELERS

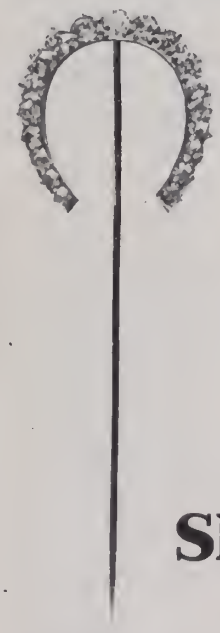
TRADE
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MARK

QUALITY
10 K.
FINISH
THE BEST

BROOCHES, SCARF PINS, BRACELETS, HAT PINS, FOBS, BIB PINS, BELT PINS, VEIL PINS, BUTTONS, TIE CLASPS, PENDANTS, NECK CHAINS, BEAD NECKS, LOCKETS.

J. A. & S. W. GRANBERY

13 Maiden Lane, New York — 31 and 33 E. Kinney St., Newark, N. J. — 342 So. Broadway, Los Angeles, Cal







FOR QUICK SELLERS IN DIAMONDS

Wait for Our Representatives with our Beautiful and Attractive Line of

SHOWY, SNAPPY AND SALABLE

DIAMOND JEWELRY (Exclusively)

At Prices That Have Made Our Goods Popular.



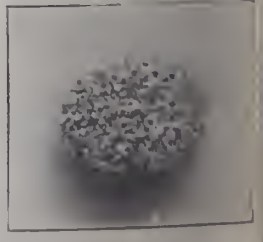
WEINER & GARSON

IMPORTERS AND CUTTERS OF DIAMONDS

And Manufacturers of Diamond Jewelry of Every Description.

15-17-19 Maiden Lane Silversmiths Building **New York**

19 Ave. Plantyn, ANTWERP



KREMENTZ
Bodkin-Clutch
Studs and Vest Buttons



KREMENTZ
Bodkin-Clutch
Dress Sets

KREMENTZ BODKIN DRESS SET

ENTERS LIKE A NEEDLE



HOLDS LIKE AN ANCHOR

Number 2375



CLOSED



OPEN

THE KREMENTZ BODKIN-CLUTCH is recognized to be the most improved, simplest in construction, strongest and most durable on the market. Not one piece, but one-piece construction. No solder or tubing. Nothing to bend or break, being made of solid hard Spring Metal throughout.

Krementz Bodkin-Clutch Studs, Vest Buttons and Dress Sets are made in many salable patterns, set with Diamonds, Sapphires, Amethysts, Moonstones, Carnelian, Half Pearls and Whole Pearls at prices lower than any others made.





Note:

Should any of your customers have a set of vest buttons or studs with any old-style fasteners which have for any reason proved unsatisfactory, we will gladly change them (where practicable to do so) to Krementz Bodkin Fasteners, making only a nominal charge for same.

KREMENTZ & CO.

14K.J TRADE MARK

Manufacturers of 14-Kt. Gold and Diamond-Platinum Jewelry

NEW YORK OFFICE
1 Maiden Lane

NEWARK, N. J.

SAN FRANCISCO
722 Shreve Bldg

STAPLES THAT ARE MORE THAN STAPLES

TRADE D MARK

SLEEVE LINKS as staples are needed in every jeweler's stock. They grow in commercial interest in proportion as they are superior in make and beauty. Durand Sleeve Links have the qualities that lift them out of the ordinary. The closer one examines the more evident this becomes.

PRICES: $2.00 to $200.00.

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.



TRADE 14 MARK

OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
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"THE BRACELET HOUSE"

GOLD BRACELETS of every Kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory Newark, N. J. San Francisco, Julius A. Young

Geo. O. Street & Sons

35 Maiden Lane, New York

Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

Agents for the Pacific Coast:
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340 S. Broadway, Los Angeles, Cal.

TRADE S MARK

TRADE O MARK

SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

Established 1834

LAPEL FOBS
FOR
SUMMER WEAR

LONG AND SHORT
HANDY PINS

RICH EFFECTS IN PEARLS
MOTHER OF PEARL
AND ENAMELS

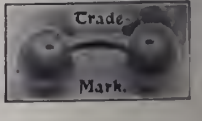
THESE PINS are also called Beauty Pins. They are both "handy" and "beautiful," as the two names signify.

The handy virtues of the Pins are increased by making them long and short for different uses.

Their beauty finds expression in new styles combining Pearls, Mother of Pearl and Enamels, etc.

Altogether the line is distinctly notable.

Write for Illustrated Circular just issued.

14 Kt. 

Only

Day, Clark & Co.

Twenty-three Maiden Lane

NEW YORK

G. R. HOWE
W. T. CARTER
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ESTABLISHED 1841 BY A. CARTER

F. R. HORTON
F. W. STANBROUGH
H. L. FARROW

CARTER, HOWE & CO





MANUFACTURERS OF

GOLD JEWELRY

ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

9-11-13 Maiden Lane, New York

Factory, Newark, New Jersey

N. LEVINSON, President

Established 1865

H. S. MORRIS, Sec'y and Treas.

S. COTTLE COMPANY

14-K Gold Bag



old Bags, Engraved and Pierced; New Effects in Straight, Shirred and Herringbone Mesh

Builders of High-Grade

Gold and Silver Novelties

In Original Designs

Mesh Bags
Buckles
Card Cases
Chatelaines
Vanity Cases
Sash Pins
Purses
Lorgnettes
Cigarette Cases
And Other Novelties

Our New Illustrated Catalogue is ready for distribution and we will cheerfully mail one upon request.

14-K VANITY CASE



Vanity Cases, All Sizes and Various Compartments

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CHICAGO: Mr. H. M. HEYMANN, 1103 Heyworth Bldg.
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S. COTTLE COMPANY

31 East 17th Street, New York







COOPER & FORMAN

Importers of

DIAMONDS AND PRECIOUS STONES

Office and Factory, 3 Maiden Lane, New York

Makers of fine and popular priced

DIAMOND JEWELRY

Newest and most artistic designs



TRADE MARK

Abel Mountings have a Tone of Superiority

WHEN YOU COME TO NEW YORK DURING THE HUDSON-FULTON CELEBRATION

Or If You Should Happen To Be Here At The Present Time, Don't Neglect To

VISIT US

We are always in a receptive mood. Our offices are at your disposal and our factory is open to inspection. We are at all times energetically at work creating and producing artistic and novel effects in gold and platinum Diamond mounted Jewelry. The line and prices are unparalleled. Our present display of

LA VALLIERES, BROOCHES, RINGS, ETC.

has the approval of the most critical and will surely appeal to both you and your customers — **Don't fail to see it.**

Diamonds : Sapphires

ABEL BROS. & CO.

Creating Manufacturers and Importers and Cutters of Precious and Semi-precious Stones

Pearls : Rubies

29 MAIDEN LANE Cor. 58 Nassau St. NEW YORK

LONDON PARIS AMSTERDAM ANTWERP

HAND-MADE JEWELRY

WE have every facility for turning out special hand-made pieces to meet any requirement in style, kind or finish. Our artists are the best in the business and their ideas are carried out by highly trained craftsmen who know how to give that distinctive touch that makes all the difference between goods manufactured in bulk and art work.

¶ Write us for suggestions when you want something out of the common run.

B. M. SHANLEY, JR., CO.

SALESROOM: 527 Fifth Avenue, New York OFFICE AND FACTORY: 11-13 Governor St., Newark, N. J.



Osmers, Dougherty Co.

MANUFACTURING JEWELERS

291-293 Seventh Avenue, bet. 26th and 27th Sts.

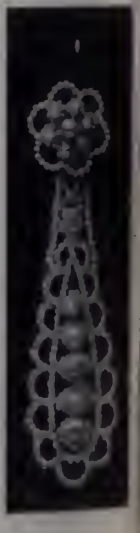
'Phone 913 Madison NEW YORK

Trade Mark

SEED PEARL

Necklaces, Collars, Bracelets, Ropes, Bayaderes, Sautoirs, Brooches, Pendants, etc., also loose in all sizes and qualities.

ORDER AND REPAIR WORK
of all kinds executed by skilled workmen



14-K. GOLD JEWELRY

TRADE MARK

Handy Pins	Link Buttons	Tie Clasps	Scarf Pins
Safety Pins	Shirt Studs	Veil Pins	Barrettes
Brooches	Fobs	Hat Pins	Belt Pins

10-K. and 14-K. Neck Chains and Guard Chains — Plain and Jeweled Lorgnette Chains

STERLING SILVER JEWELRY

NEW DESIGNS IN

LINK BUTTONS HAT PINS SAFETY PINS
TIE CLASPS COAT CHAINS

THE R. S. CIGAR CUTTER

In Sterling Silver, Plain and Engraved; and 14-K. Gold, Plain and Engraved, also Set with Diamonds.

Enos Richardson & Co.

23 MAIDEN LANE - - - - - - NEW YORK, N. Y.

SAN FRANCISCO OFFICE: J. A. YOUNG, 717 MARKET STREET

SOME OF OUR BUSINESS BUILDERS



HAT PINS

All Genuine Stones used, and Hand Engraved

Layman & Straus Co.

Factory and Office

91 Oliver Street, NEWARK, N. J.

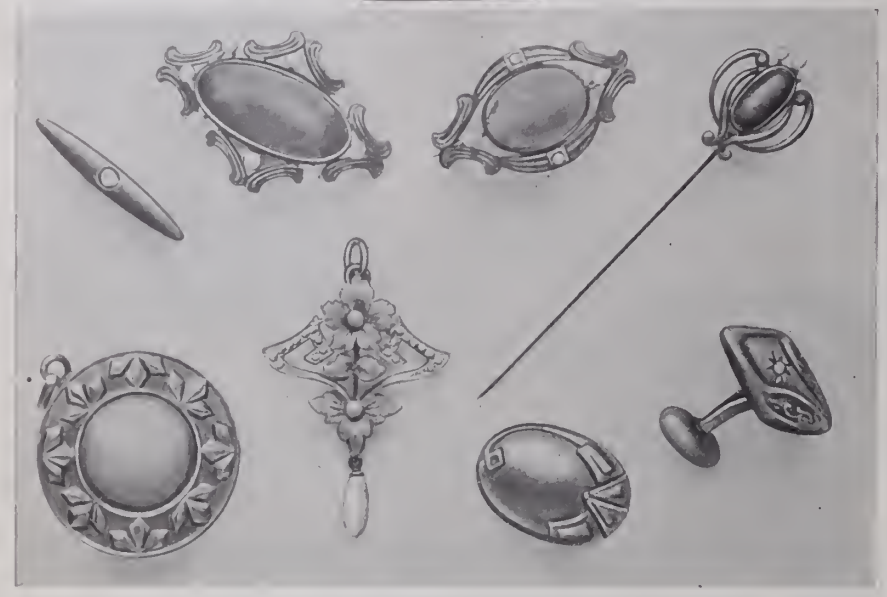
N. Y. Salesrooms - 13 Maiden Lane

For the Jobbers

New and Popular Priced Goods

S. K. & W.
SILBERMANN KORN & WALLENSTEIN
MANUFACTURING JEWELERS
OFFICE 37 MAIDEN LANE, FACTORY NEW YORK.

A General Line of 10K. and 14K. Gold Jewelry





BELINE & GLASSER

Silversmiths and Goldsmiths

Makers of High Grade

Gold Mesh Bags

Vanity Cases and Cigarette Cases, etc.

ALSO SILVER MESH BAGS

49 SECOND ST.
NEW YORK
Telephone 6383 Orchard

Trade-Mark.

THE COMB HOUSE

¶ If interested in Combs, etc., we beg to call your attention to our fine new line of Exclusive and Artistic Combs and Barrettes, both plain and mounted in Genuine and Imitation Tortoise Shell. Now ready. We manufacture Combs exclusively in Genuine and Imitation Shell, both plain and mounted in 14 kt., 10 k., Sterling and Gold Filled.

SELECTION PACKAGES SENT TO RELIABLE JEWELERS

We do all kinds of repairing. Try us.

Wagner Comb Manufacturing Company

41 Union Square HARTFORD BUILDING New York

The Fairfax



DESIGN PAT. 1909

Colonial in Design
Superior in Quality

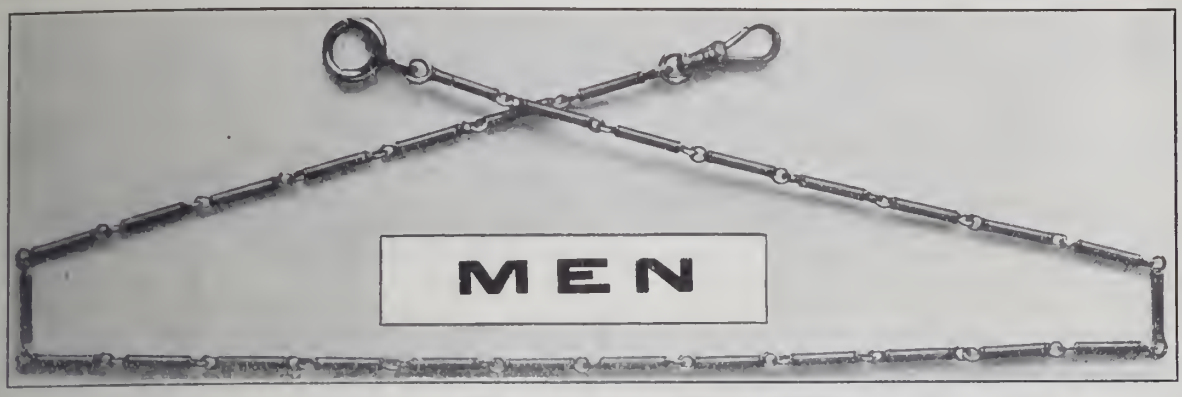
FRENCH GRAY FINISH

MADE IN 4 OZ AND 12 OZ PLATE

A POSTAL BRINGS YOU SAMPLE AND PRICE LIST

BENEDICT MFG. CO

NEW YORK OFFICE 409 BROADWAY WORKS—EAS SYRACUSE, N



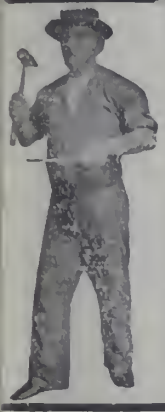
¶ Seldom any new piece of jewelry for men. These Vest Chains are made for full and semi dress. They come in white, green, red, blue, black, lavender and a variety of enamels. The very latest chain fad for well-dressed men.

14 K Trade-Mark

A. J. HEDGES & CO.

MAKERS OF 14 K. JEWELRY

14 John Street, :: NEW YORK



DO YOU REALIZE what it means to manufacture gold chains of excellent quality and faultless construction and sell them at prices much below what the retailer ordinarily pays for chains of similar quality? It means that we have a well organized factory and prefer selling these chains ourselves directly to the trade, thereby giving you the benefit of what it would cost to maintain a necessarily expensive organization of traveling men.

THAT NEW CHAIN we are exploiting is solderless and flexible, without stringing, 15-inch lengths only. IT SELLS AT SIGHT.

Write for a sample.

ALOIS KOHN & CO., 16-18 Maiden Lane, New York

1850 MAKERS OF GOLD CHAINS 1909

TRADE-MARK



39 Years in Business Your Father Used Our Goods The Locket

Rothschild Bros. & Co.

51 and 53 Maiden Lane, NEW YORK

House

Platinum Pearl Knife Edge **PENDANTS** 14k. 18k.

Lockets and Buttons 10k. 14k.

Unset, or Set with Diamonds or Roses

Makers of the Well Known INTERCHANGEABLE SCARF PIN

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

15, 17, 19 Maiden Lane, 2d Floor, NEW YORK.

SALT CELLARS

IN VARIOUS SIZES

ARTISTIC SERVICEABLE REASONABLE

We illustrate one design, in order that you may be able to appreciate the selling qualities of our new goods. Write for prices and information.



We have specialized for years in the manufacture of goods for

The Den
The Desk
The Dresser
The Toilet Table
The Sideboard
The Dining Table &
The Living Room

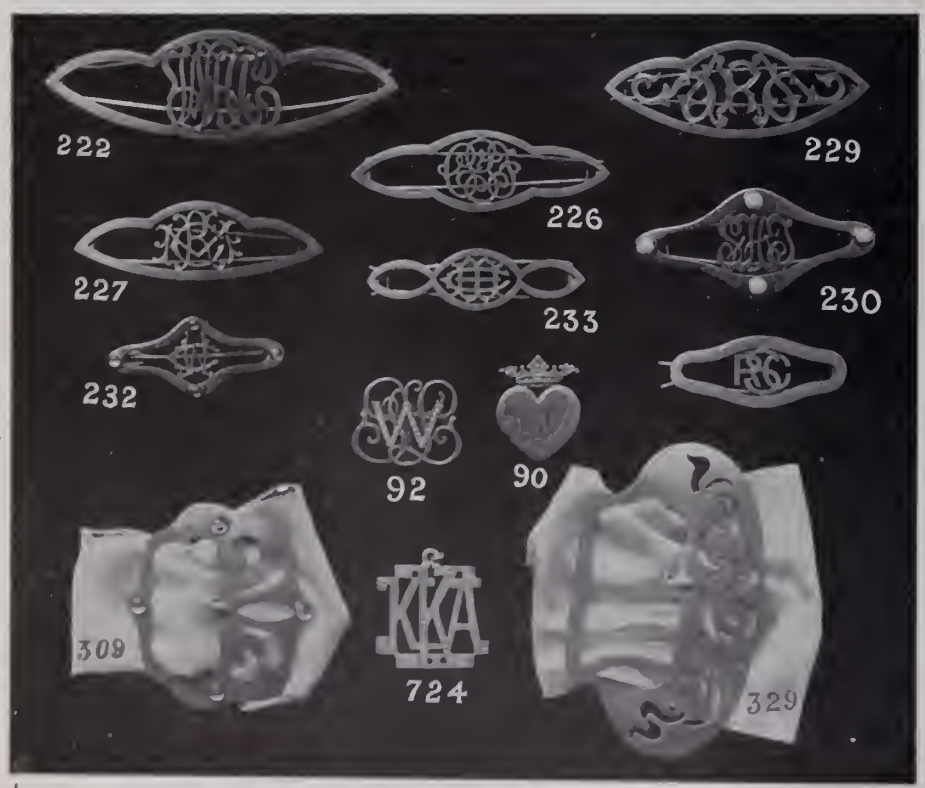
G. A. HENCKEL & CO.

Makers of

SMALL AND MEDIUM WARES IN STERLING SILVER

FOR THE TRADE ONLY

109 to 115 West 26th Street, NEW YORK CITY



SOMETHING NEW IN LADIES' HAIR ORNAMENTS

MONOGRAM BARRETTES

in Solid Gold, Sterling Silver and Gilt

TO THE TRADE

Monogram Fobs, Belt Buckles, Brooches, and all kinds of MONOGRAM WORK our Specialty

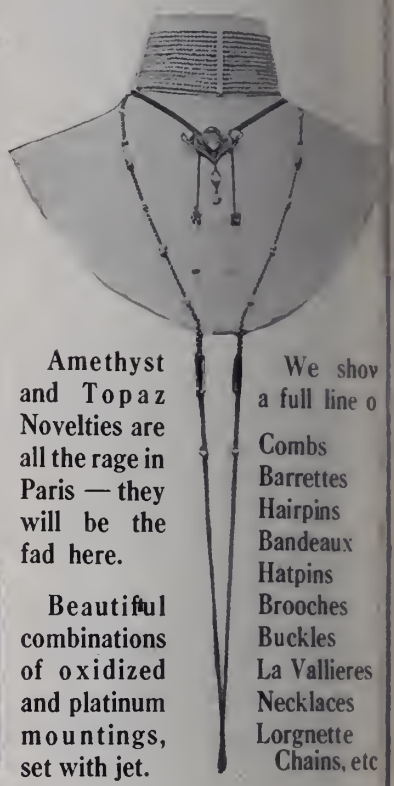
WALDRON & CARROLL, Mfg. Jewelers, 34 Warren St., New York

For the Latest

Parisian Novelties

Call on Us when in New York

We've just received a line of fancy Jewelry from the other side, that equals in salability and beauty our famous Jet Jewelry and Pear Strings.



Amethyst and Topaz Novelties are all the rage in Paris — they will be the fad here.

Beautiful combinations of oxidized and platinum mountings, set with jet.

We show a full line o

Combs
Barrettes
Hairpins
Bandeaux
Hatpins
Brooches
Buckles
La Vallieres
Necklaces
Lorgnette Chains, etc

Special String Pearls at specia prices. Pearl Collars, Necklace and Sautoirs! Selections sent upon request to all reliable dealers.

CHOPARD FRÈRES CO.

56 MAIDEN LANE

NEW YORK, N. Y.

Get Them While Demand is Red Hot. The N

HUDSON-FULTON

Dollar Size Souvenir Toke



Modeled by

J. E. ROIN

Noted Paris Sculp in High Relief

18 K. GOLI

The most beauti pieces ever struck America

Write for term

THOMAS L. ELDER, 32 East 23d Street, New Y



WATCH OIL
Per Bottle, 25c.

Another Black Shield Product—

Black Shield Oils

The Product of the Highest Attainment in Oil Manufacturing. Too much care cannot be taken in selecting the right oil.

It's the LIFE-BLOOD of a watch. It will not gum. It is free from acids. Climate has no effect. Every drop of oil in the bottle, even to the very last, is as good as the first

Try a bottle and convince yourself that it is THE BEST

SOLE DISTRIBUTORS OF BLACK SHIELD PRODUCTS

Black Shield Oils — Write for our double-sized catalogue. Sent free of all charges. — Black Shield Mainsprings



CLOCK OIL
Per Bottle, 25c

SWARTCHILD & COMPANY

THE LARGEST WATCHMAKERS' AND JEWELERS' SUPPLY HOUSE IN THE WORLD — HEYWORTH BUILDING, MADISON ST. & WABASH AVE. CHICAGO, ILL.



Popular Priced 14K. and 10K. Jewelry

"THE SEASON'S BEST SELLERS"

La Vallieres — Seed Pearl Jewelry
Festoons — Pearl Chains

A Complete Line in Original and Artistic Designs

To the Jobbing Trade Only

MILTON L. ERNST

Twelve Dutch Street — NEW YORK



When You Buy Rings

and desire style, quality and workmanship



— CORRESPOND WITH —



LYONS MANUFACTURING CO.

Makers of Seamless Gold Shell Rings



New York
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PROVIDENCE, R. I., U. S. A.

Chicago
1111 Heyworth Bldg.

LEROY W FAIRCHILD.
GOLD PENS.

FAIRCHILD & COMPANY

29 & 31 EAST 22D STREET
NEW YORK CITY

PENCILS
PENHOLDERS
FOUNTAIN PENS
THERMOMETER CASES
IN GOLD AND SILVER IN
NEW AND UNIQUE DESIGNS

BEFORE PURCHASING INSPECT OUR LINE.

College and Fraternity Monogram and Initial

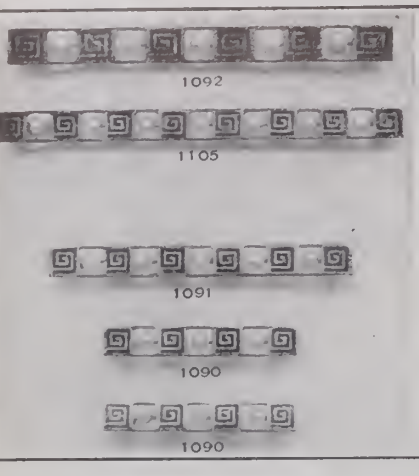
BELT PINS, BUCKLES and FOBS

Send for Booklets — Monograms to order for Leather Goods. 10 and 14k. Gold Monogram Fobs at Lowest Prices. — Get our Estimates

No. 1969.

THOMAS J. DUNN COMPANY, 100 Chambers Street, New York

No. 1968.



JEWELRY OF DISTINCTION

"EDGEWOOD" BAR PIN

The design of this pin is patented, and we will promptly prosecute any manufacturer who infringes on same.

ENAMEL BAR PINS will be among the best sellers this Fall.

THE "EDGEWOOD" pin has been pronounced the best pin of its kind on the American Market.

RETAILERS should use this pin for the following reasons:

The GOLD is fourteen karat.
The WORKMANSHIP is perfect.
The DESIGN is patented.
The PEARLS are selected Oriental Baroques.
The PRICE is moderate.
The PIN will not be imitated in inferior goods.
The ENAMEL can be furnished in eight colors.

We sell direct to the retail trade.

THE HARVEY J. FLINT CO.

59 PAGE STREET PROVIDENCE, R. I.



HALF MOON, 1609

If You Visit New York

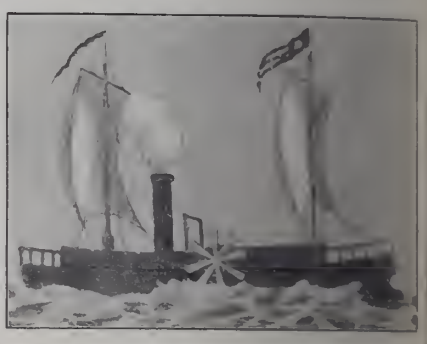
during the Hudson-Fulton Celebration, September 25th to October 2nd, we will be pleased to have you make your headquarters at our office in the Silversmiths' Building, :: :: ::

15-17-19 Maiden Lane, New York

ILGEN & WAKEFIELD CO.

Successors to

Aikin-Lambert Jewelry Company, Wholesale Dealers in Watches, Diamonds and Jewelry.

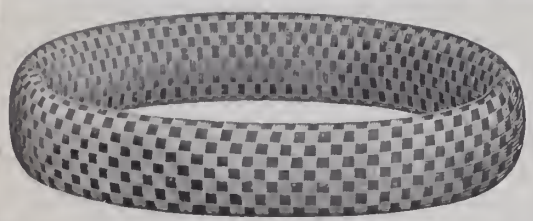


CLERMONT, 1808

F. T. PEARCE COMPANY

Makers of GOLD PENS, PEN HOLDERS, PENCILS, FOUNTAIN and STYLOGRAPHIC PENS.





Also the

Debutante Bracelet

In four widths and any size



New York Sales Office, No. 180 Broadway

Head Office and Works, 85 Sprague St., PROVIDENCE, R. I

Cloisonne Enamel

The best selling line of Jewelry on the market. We are still the leaders in the manufacture of this beautiful class of goods. Wait for our salesmen this Fall and you will see a display of the most beautiful Enamel ever shown.
A comparison of our designs and finish is the only argument needed to sell our goods. Look over your stock and keep it full as this is a Summer as well as a Holiday line.

Souvenir Spoons a Specialty

SHEPARD MFG. CO., MELROSE HIGHLANDS, MASS.



No. 3341x

THE NORTH POLE

Has Just Been Discovered

BUT

The SALABILITY of OUR GOODS was Found Long Ago.

SURELY you are one of the DISCOVERERS!

If not, WHY NOT?



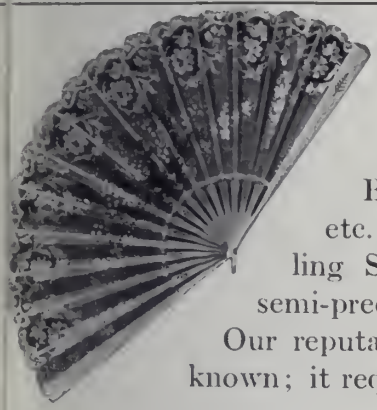
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IRONS & RUSSELL CO., Manufacturers of Emblems

THREE COMPLETE STOCKS

Main Office and Factory: 95 Chestnut St., Providence, R. I.

CHICAGO OFFICE: 131 Wabash Avenue NEW YORK OFFICE: 11 Maiden Lane



JET GOODS

Necklaces, Brooches, Chains, Combs, Barrettes, Bandeaux, Earrings, Collars, etc. Also choice styles in Plated and Sterling Silver Jewelry, set with imitation or semi-precious stones.

Our reputation as **"The Fan House"** is well known; it requires no further comment.

Call to see us or send for selection, mentioning price



Lewy & Cohen, Importers, **530 Broadway** Cor. Spring St. **N.Y.**



No. 1327—Shaving Stand

USEFUL GIFTS FOR MEN

Have you ever considered HOW FEW really useful, practical articles you have for Men?

Here Are Two—We Make Hundreds

Such as Shaving Stands and Shaving Sets, Smokers' Articles, Desk Sets, Electroliers, etc., etc., in Silver Plate, Nickel, Brass and "Dorantique" Copper. New Line "Barbizon" Brass.





Sanitary Shaving Mug. Keeps soap and brush clean When open cover is used for hot water.

BERNARD RICE'S SONS

PROPRIETORS

Apollo Studios :: Apollo Silver Co.

544 BROADWAY, - NEW YORK

WORKS: 139-141-143 No. Tenth Street, BROOKLYN, N. Y.

8994

Lockets Only



ASSORTED STONES

TRADE W&H MARK INSIDE

ESTABLISHED FIFTY-TWO YEARS

The new W. & H. line contains the largest variety of original and desirable designs ever shown.

"Goods distributed through the Jobbing Trade exclusively"

Wightman & Hough Co.

PROVIDENCE, R. I.

NEW YORK OFFICE
3 Maiden Lane

Main Office and Factory
7 Beverly Street, PROVIDENCE, R. I.

W. W. Fulmer & C



Manufacturers of

DIAMOND MOUNTINGS

(Mounted and Unmounted)



OFFICE and FACTORY:
122-124 South 8th Str
PHILADELPHIA, P

We manufacture a line of 14K Gold and Platinum Mou ings for the fine jewelry tr. Newest designs, original i and prompt delivery.

Rings, Brooches, Scarf Pins, La Vallieres, etc., in 14K Gold and Platinum.

Our special order department equipped to care for all kinds of spe work made to order.

Our workmanship and facilities construction are unsurpassed.

Locket Cuff Links



OPEN

Again Something New



CLOSED

A Cuff Link with place for a picture—
10K. only, at a modest price.
Made in four sizes.
We market our goods through

JOBBERS EXCLUSIVELY

MADE BY

POTTER & BUFFINTON CO.

7 Eddy Street, Providence, R. I.

CHICAGO OFFICE
103 State Street

NEW YORK OFFICE
65 Nassau Street

SAN FRANCISCO OFFICE
704 Market Street

William S. Hicks' Sons

MANUFACTURERS

Gold Pens, Penci

AND

Thermometer Case

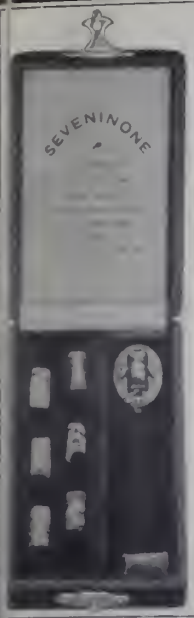
231, 233, 235 Greenwich Str
NEW YORK

CROUCH & FITZGERA D



Jewel y Trun ls and Cas s

177 Broad y
Bet. Cortla and Dey S
154 Fifth Av e
723 6th A.
New Yo



"Seveninone" Sets

Either Brooch or Scarf Pin

These sets consist of one mounting and seven stones of different colors. The mounting is so constructed that the stones can be interchanged at a moment's notice. The idea is new and pleasing. The quality of stock and finish is of the best. Send for information as to price, etc.

Fobs, Link Buttons, Sash Pins Hat Pins, Waist Sets, Etc.

In Gold Plate

Finish
Workmanship
Quality of Stock
Design
and
Satisfaction
Guaranteed



One of our New Dutch Collar Pins

C. H. ALLEN & CO., Attleboro, Mass.



No. 606

THE

U. S. CO. **ART SHOP** U. S. CO.

Makers of the Best and Newest in Brass and Plate for the Jobbing Trade

COLLAR PINS, BROOCHES, CUFF PINS
VEIL PINS, HAT PINS, LINK BUTTONS

Prices range from $5.00 per Gross up
Subject to Discount

Let us send you a selection

UNIVERSAL SUPPLY CO.

9 Calendar Street PROVIDENCE, R. I.

Established 1857 Incorporated 1903

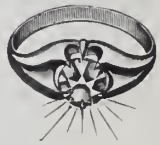


RINGS



WE MAKE THEM
IN
Seamless Gold Filled
and
Rolled Plate





Quality and Workmanship the Best

P. & A. LINTON CO.

86 Page Street, Providence, R. I.

Jobbing Trade Only New York Office, 180 Broadway

WM. SMITH & CO.

OFFICE: 9-13 Maiden Lane, New York
Established 1854.
MANUFACTORY: 61 Peck St., Providence, R. I.

Manufacturers of GOLD AND SILVER CHAINS
GOLD, SILVER AND PLATED CHAIN TRIMMINGS

Also GOLD AND SILVER KEY CHAINS AND BRACELETS

LINK BUTTONS
BRACELETS
FOBS

IN ROLLED GOLD PLATE AND SOLID GOLD FRONT



The Stamp **M. H. & Co.,** on our goods is a guarantee of quality, workmanship and finish.

ENAMELED
BAR PINS
CUFF PINS
BROOCHES

Ask your jobber to show you the line stamped M. H. & Co. If he doesn't handle it, write us.

MASON, HOWARD & CO., Attleboro, Mass. N. Y. Office, 180 Broadway

8994

Lockets Only



TRADE W&H MARK INSIDE

ESTABLISHED FIFTY-TWO YEARS

ASSORTED STONES

The new W. & H. line contains the largest variety of original and desirable designs ever shown.

"Goods distributed through the Jobbing Trade exclusively"

Wightman & Hough Co.

PROVIDENCE, R. I.

NEW YORK OFFICE
3 Maiden Lane

Main Office and Factory
7 Beverly Street, PROVIDENCE, R. I.

W. W. Fulmer & Co.



Manufacturers of

DIAMOND MOUNTINGS

(Mounted and Unmounted



OFFICE and FACTORY
122-124 South 8th Street
PHILADELPHIA, PA.

We manufacture a line of 14K Gold and Platinum Mountings for the fine jewelry trade. Newest designs, original ideas and prompt delivery.

Rings, Brooches, Scarf Pins, La Vallieres, etc., in 14K Gold and Platinum.

Our special order department is equipped to care for all kinds of special work made to order.

Our workmanship and facilities for construction are unsurpassed.

Locket Cuff Links



OPEN

Again Something New



CLOSED

A Cuff Link with place for a picture—
10K. only, at a modest price.
Made in four sizes.
We market our goods through

JOBBERS EXCLUSIVELY

MADE BY

POTTER & BUFFINTON CO.

7 Eddy Street, Providence, R. I.

CHICAGO OFFICE
103 State Street

NEW YORK OFFICE
65 Nassau Street

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704 Market Street

William S. Hicks' Sons

MANUFACTURERS

Gold Pens, Pencil

AND

Thermometer Cases

231, 233, 235 Greenwich Stree
NEW YORK

CROUCH & FITZGERALD



Jewelr
Trunk
and Case

177 Broadwa
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and Dey Sts.

154 Fifth Aven
723 6th Ave
New York



"Seveninone" Sets

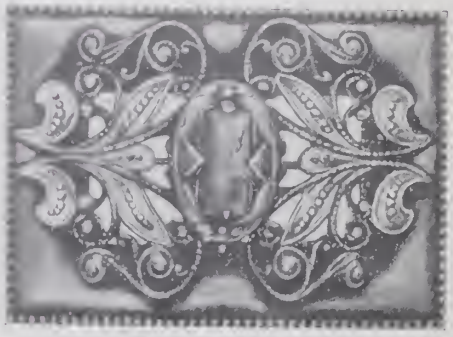
Either Brooch or Scarf Pin

These sets consist of one mounting and seven stones of different colors. The mounting is so constructed that the stones can be interchanged at a moment's notice. The idea is new and pleasing. The quality of stock and finish is of the best. Send for information as to price, etc.

Fobs, Link Buttons, Sash Pins Hat Pins, Waist Sets, Etc.

In Gold Plate

Finish
Workmanship
Quality of Stock
Design
and
Satisfaction
Guaranteed



One of our New Dutch Collar Pins

C. H. ALLEN & CO., Attleboro, Mass.



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THE

U. S. CO. ART SHOP U. S. CO.

Makers of the Best and Newest in Brass and Plate for the Jobbing Trade

COLLAR PINS, BROOCHES, CUFF PINS
VEST PINS, HAT PINS, LINK BUTTONS

Prices range from $5.00 per Gross up
Subject to Discount

Let us send you a selection

UNIVERSAL SUPPLY CO.
9 Calendar Street PROVIDENCE, R. I.

Established 1857 Incorporated 1903

RINGS





WE MAKE THEM
IN
Seamless Gold Filled
and
Rolled Plate





Quality and Workmanship the Best

P. & A. LINTON CO.
86 Page Street, Providence, R. I.

Jobbing Trade Only New York Office, 180 Broadway

WM. SMITH & CO.

OFFICE: 9-13 Maiden Lane, New York
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Manufacturers of GOLD AND SILVER CHAINS
GOLD, SILVER AND PLATED CHAIN TRIMMINGS

Also GOLD AND SILVER KEY CHAINS AND BRACELETS

LINK BUTTONS
BRACELETS
FOBS

IN ROLLED GOLD PLATE AND SOLID GOLD FRONT



The Stamp **M. H. & Co.,** on our goods is a guarantee of quality, workmanship and finish.

ENAMELED
BAR PINS
CUFF PINS
BROOCHES

Ask your jobber to show you the line stamped M. H. & Co. If he doesn't handle it, write us.

MASON, HOWARD & CO., Attleboro, Mass. N. Y. Office, 180 Broadway

E. L. SPENCER CO.

MAKERS OF

Solid Gold Jewelry

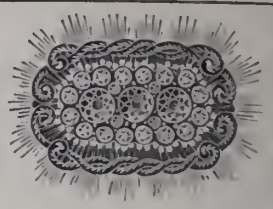
FOR THE

Jobbing Trade Only

Rings, Brooches, Scarf Pins, Tie Pins, Handy Pins, Cuff Pins, Veil Pins, Collar Pins, Chain Sets, Link Buttons, Hair Barrettes, Heart Charms, Ear Screws, Ear Drops, Pierceless Drops, Crosses, Cameos in Brooches, Belt Pins, Scarf Pins and Stick Pins.

Factory: 95 Chestnut Street
PROVIDENCE, R. I.

New York Office: 15-17-19 Maiden Lane *Sample Lines Only*



Seamless Gold-Filled RINGS



and Scarf Pins, Stick Pins, Link Buttons, Emblems, Ear Knobs, Brooches, Etc., to



If you, Mr. Retailer, could realize what an extensive line of exclusive patterns and stock designs we are constantly making for your benefit, you could not do justice to yourself and your stock make all your purchases without first having investigated our prices and seen some of the examples of our work.



We stand back of every article we make and solicit your inspection.



Write for prices through your Jobber.

THE MORGAN JEWELRY CO.
Manufacturing Jewelers
62 Page St. PROVIDENCE, R. I.

EVERYTHING IN LOCKETS AND CHAINS.

The Bassett Jewelry Co.,

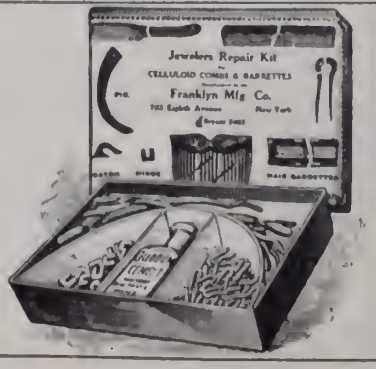
Providence, R. I.

¶ WE SHALL BE GLAD TO SEND OUR NEW ILLUSTRATED CATALOGUE TO ANY LEGITIMATE JEWELER.

S. F. Myers Co.
WHOLESALE JEWELERS
47C and 49 Maiden Lane
New York

JEWELERS' REPAIR KIT
For Combs or Barrettes

Sample Box No. J, Containing the Following—
1 Doz. Joints Assorted
1 Doz. Catches Assorted
½ Doz. Pin Tongs Assorted
1 Bottle Cement
Guaranteed to repair any article made of Celluloid
Sent Prepaid on Receipt of Price, 50c.
OR FROM YOUR OWN JOBBER

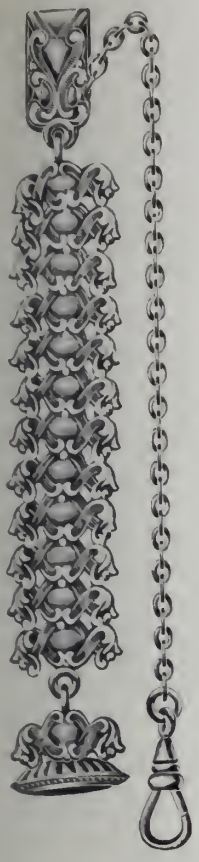


FRANKLYN MANUFACTURING CO.
783 Eighth Avenue :: :: NEW YORK CITY

PATENTS

Procured promptly and properly in all countries. Also trade marks and designs

DAVIS & DAVIS
220 Broadway, New York and Washington, D. C.



Our line of

FOBS

has been very popular with the trade this season; exceptionally so, our Fobs with the Ball Bearings as illustrated above.

Doran, Bagnall & Co.

NORTH ATTLEBORO, MASS.

Manufacturers of Ladies' and Gentlemen's Chains, Bracelets, Rosaries, Crosses, Pendants and Charms.

OFFICES:

194 Broadway, N.Y. 42 E. Madison St., Chicago, Ill.
150 Post St., San Francisco, Cal.

EVERYTHING IN LOCKETS



TRADE SKM CO. MARK

S.K.Merrill Company

Locket Makers

SOLD TO JOBBERS ONLY

NEW YORK OFFICE
15-17-19 MAIDEN LANE

MAIN OFFICE & FACTORY
PROVIDENCE, R. I.

Bliss Bros. Co., Attleboro, Mass.

BB TRADE MARK.

MANUFACTURING JEWELERS



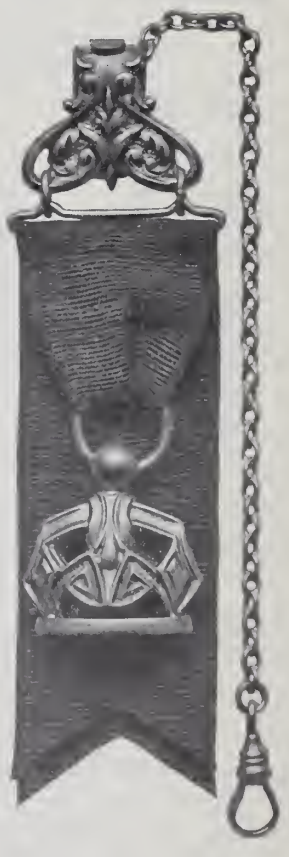
Pond Lily—August

12 designs, representing every month in the year.

B CO All lockets stamped ←⋘ in shell.

¶ The Enamel Cloisonne Locket and Ribbon Fobette here illustrated are two of the Quick Sellers found in our line.

Quality Workmanship and Finish Always the Best



Lockets
Charms
Ribbon Fobs
Bracelets
Hat Pins
Waist Sets
Scarf Pins
Link Buttons and Combination Sets

OFFICES:

New York City - - - E. M. COE
1609 Silversmiths Bldg.

Chicago - - - - - C. P. CRANE
1110 Heyworth Bldg.

San Francisco - - F. R. SHERIDAN
503 Chronicle Bldg.

Exclusively Through Jobbers



In the Time of Tiberius

None but the wealthy were permitted to wear gold rings. Now, you are not only allowed to wear what you please (provided you wear enough), but really handsome gold rings are within the purchasing power of even the thinnest purse. *We refer to* "LK" *Rings, of course,* a line that includes everything worth while in design, at invitingly fair prices.

YOU SHOULD SEE THESE RINGS.

Send for an assortment.

LOUIS KAUFMAN & CO.
Succeeded by
JOSEPH L. HERZOG & CO.
MAKERS OF THE "LK" RINGS
(DIAMOND, SET AND SIGNET)
45-51 Rose Street (Cor. Duane) NEW YORK



No. 82.
89 in. x 20 in.
Solid mahogany case, brass dial, black numerals, etched sun rays, decoration in center, corners and arch; brass covered weights.

The "Monastery"

We constructed the "Monastery" works with view of competing with a weight movement at inferior spring works. Our success has been The weight "Monastery" construction is of such excellent quality in every respect offered at such a reasonable price that it is of question to-day to offer any $50.00, with long pendulum spring

A genuine Grandfather clock has always a movement. And we will state that Hall clock made up with a cheap spring can never be satisfactory. The weak to get the time out of light bells can be used with the hammer; every day the spring gets chiming slower; it ever Besides, in such cheap affairs the not suitable for quarter chiming. makes a very poor clock. ASTERY," which are heavy, with solid steel pinions and chiming movement should be

The illustrated model is a fine fit for any residence, and can be three combinations of striking:

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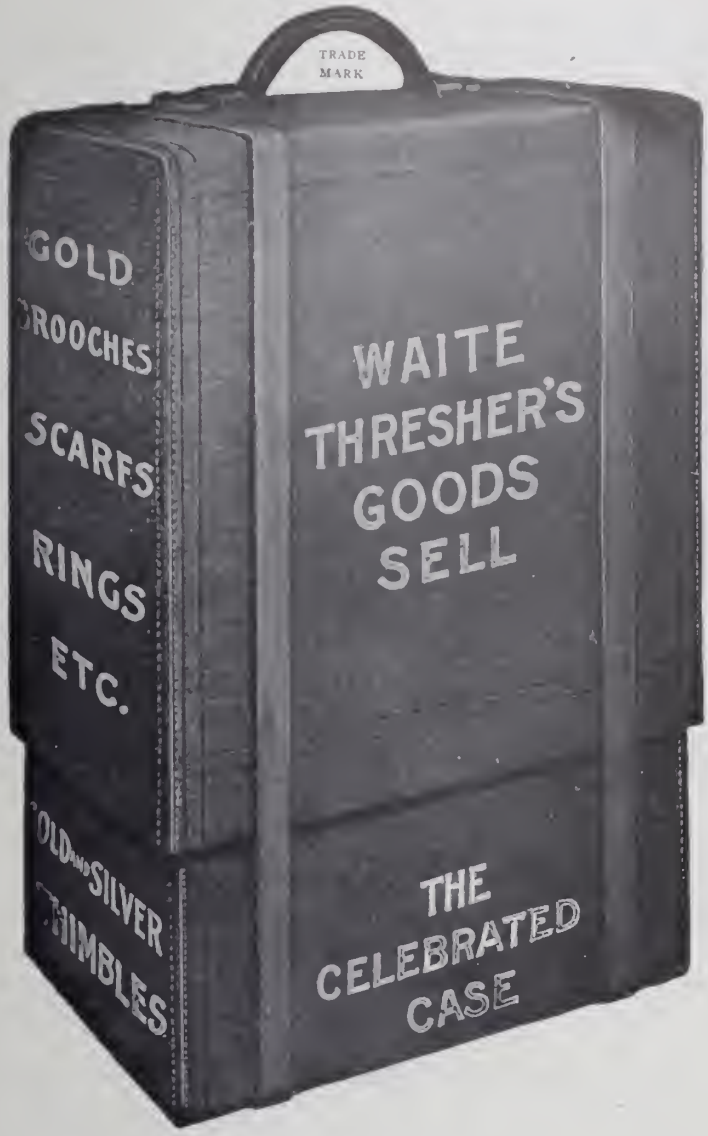
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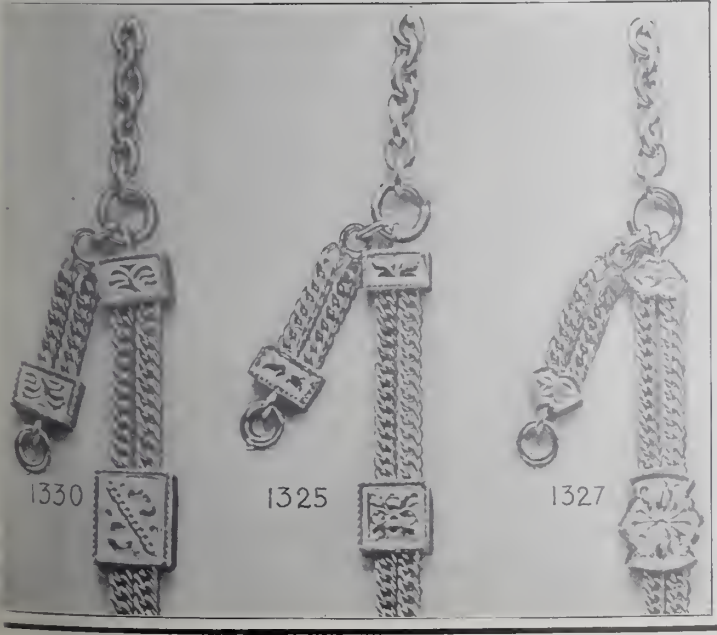
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shows in tabulated form the Chemical Composition, Crystallography, Common Fracture, Lustre, Hardness, Color, etc.

TESTS FOR PRECIOUS STONES;
Describes testing implements, methods of testing, mineralogical characteristics, specific gravity, drochroism, tests, etc.

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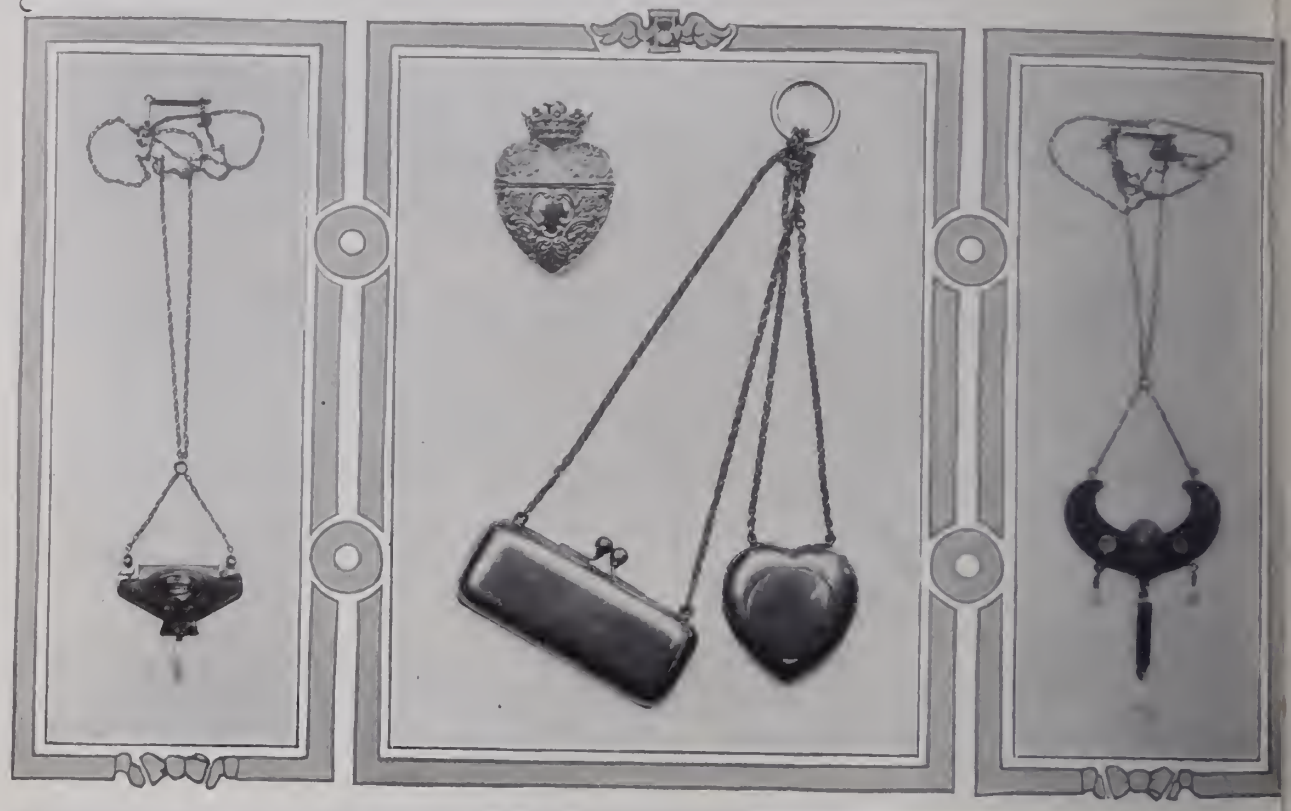
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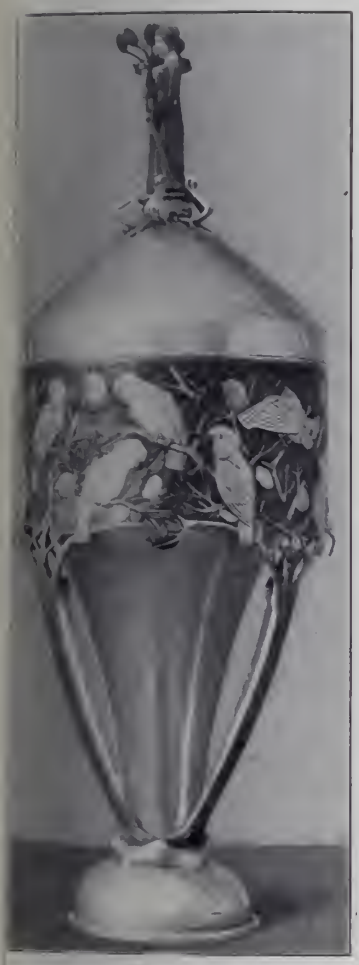
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THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

Vol. LIX. WEDNESDAY, SEPTEMBER 15, 1909. No. 7.

Fine Arts and Crafts Work in Germany.

...d German contemporary, the ...*der Goldschmiedekunst*, which ... confined its attention mainly ... work of jewelers and regular pre... metal workers or artisans, has re... made a new departure by extending ... pe... to include productions in these ... artists and craftsmen of note. ...ring on its new mission as a com...



SILVER CUP WITH ENAMELS.

...art and trade paper, the *Journal* ...ght out a special issue, devoted princi... to the work of Professor Ernst Riegel, ...Darmstadt. The special circular ac...anying the issue says, in part:

...n active movement that will promote ...tic effort and the comprehension of ... art in the trades permeates the entire ... of industrial art and has everywhere ...ned well-merited success. To turn our ... of goldsmithing' to useful account is ... end of the trade press, and in so far as they encourage this movement, by textual and illustrative representations, they prove themselves friends and promoters of the creative handicraft.

"We are pleased to be able, by the publication of our Professor Riegel number, to furnish evidence of our zeal in the service of our goldsmithing art. Professor Ernst Riegel, whose artistic originality is fully set forth in the valuable and comprehensive illustrations which we accompany with a detailed explanation, is entitled to particular esteem, because he has worked up from the ranks as a goldsmith, and as such has created for our entire precious metal industry representative creations of the highest order. In later issues we shall publish the works of other masters of our artistic handicraft, in order thereby to raise our



COMMUNION CUP PRESENTED BY THE GRAND DUKE OF HESSEN.

Journal to the position of a trade-art paper, which shall furnish all goldsmiths with the incentive to fruitful activity."

Professor Ernst Riegel is an artist-artisan of the old school. He was born in 1871 at Münnerstadt, near Kissingen, and when 16 years of age entered upon a three years' apprenticeship with a master goldsmith in Kempten. He received a further training in the technical art-trade school at Munich, under the tuition of Professors Fritz von Miller and L. Gmelin. He was later employed for five years as assistant in Professor von Miller's private workshop. In 1900 he began business for himself in Munich, and at the same time gave instructions in trade drawing and modeling to the class for jewelers, gold and silver smiths in the municipal trade schools. In 1906,



SILVER CUP, CHASED, WITH REPOUSSÉ WORK.

in response to an invitation from the Grand Duke of Hesse, he removed to Darmstadt, where he was welcomed as a member of the artists' colony.

In addition to various other honors, he received, in 1900, the gold collaborators' medal of the Paris International Exhibition, and at the Dresden art exhibition in 1904 he was awarded the minor gold medal.

Professor Riegel is one of the few modern craftsmen who design their own work and execute their own designs, both to a


1769


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1764

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degree of perfection that distinguishes his works as extraordinary productions. He has been able to keep from all the vicissitudes of the stormy and perilous periods of modern art currents; most of his creations reveal a thoroughly refined composition. He is at the same time an artist in form and a constructive naturalist.

In the latter capacity, says the aforementioned journal, he excites admiration by his versatility in incorporating the most widely different conventionalized natural objects in his works of art, at the same time, with a degree of perfection that is made possible only by an intimate knowledge of the possibilities of the material employed. He practices to a certain extent a cult with nature's wealth of form. Some of his works, on the other hand, display a geometrical form fantasie; as a conventional artist he produces a really æsthetic grouping of curve ornamentation and linear groupings.

His development of the beauties of the material by individual, substantial manipulation is masterly; we find, continues the above journal, in him embodied the most delicates motives and constructive vigor. In spite of their variety of form, however, all his productions bear the same unmistakable originality; they possess a certain impress and individuality.

In secular and ecclesiastical art Riegel worked with the same confident skill. His modern altar vessels are harmonized spiritual inspirations of striking effectiveness; they are calculated to chain the attention of every observer.

For our illustrations we have selected from his numerous works those which will appeal most to our personal knowledge of present progress. A goblet and a cup were made in 1902 and 1903, and both display the development of style then prevalent. The goblet is attractive by reason of its slender construction; the beaker or cup has the ponderous form that would proceed from the idea of stability. This specimen (of which we present an illustration) is a masterpiece of damaskeening in gorgeous colors, the effect of which unfortunately cannot be done justice to in the illustration. The beaker itself is carried out in polished silver and is inclosed in an envelope of tombac that is enlivened with motives from the animal and vegetable kingdoms. The birds, boughs and ribs of the greenish-brown colored leaves are damaskeened in silver and carved in flat relief; the fruits are of gold; the feet, eyes and beaks of the birds are made of an alloy of gold and copper.



CHAIN OF THE MAYOR OF THE CITY OF ASCHERSLEBEN—SILVER-GILT.

A production possessing much character is the goblet shown in another cut. The leaf work in this case is of engraved silver; the roots encircle tourmalines of various shapes, dark green in color. The fruit dish which is the subject of the illustration on page 69 is of repoussé and chased silver; the pale blue turquoises with which its knob is decorated harmonize exquisitely with the light yellow gilded metal. The artist has approached the design in a similar fruit dish, mounted on a wooden base, in which the knob of the silver gilt bowl is also richly ornamented with precious stones.

The table centerpiece shown on the front cover is supported on a smooth base of brown stained oak. The large dish is apparently borne by four St. Hubert stags, standing in shrubs with pearl buds. The real gem of the ornament is the knot-shaped upper cup or bowl, representing an oak tree, in the branches of which the arms of all the German states, with the exception of the four kingdoms, are worked. The latter are applied in enamel, on the gnarled trunk of the tree. The edge of the large lower bowl is ornamented by a border, the details of which relate to the chase.



RED STONE VESSEL MOUNTED IN SILVER-GILT AND SET WITH AMETHYSTS.

This centerpiece was a gift of honor by the city of Munich to the 15th German marksmen's meeting in 1906. It is executed in silver on a base of brown stained oak, with golded mountings. The metal foot is set with lapis lazuli, and among the roots of the goblet stem are green tourmalines.

Of unique character is a fruit dish in which, by a combination of nephrite, old silver, enamel and fiery opals beautiful effects are produced.

A comb, neck ornament, belt buckle and major's chain demonstrate Riegel's remarkable capacity for producing small jewelry. Filigree-like structures, sometimes resembling antique forms, are gracefully combined. Pearls, gold, silver and delicately tinted enamel find here ideal employment. Especially the mayor's chain, of which we present a picture with the chased figured intermediate pieces, the open-work pendant and the enameled coat-of-arms, is a product of the most artistic workmanship.

His altar vessels particularly prove that modern tendency in style is well adapted for the production in ecclesiastical vessels of the necessary sacerdotal character. Professor Riegel has found a happy solution of the problem thus presented to him. This is effected in the case of a baptismal service, altar candlesticks and a crucifix, by slender shape and exceedingly attractive

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Rose Diamonds

urface disposition, or, as in the case of the ommunion chalice, which has received uch notice, by rich figure work and the se of motives of biblical origin.

Among Professor Riegel's productions re some fine cane and umbrella handles, hich, in spite of their simple form, never- heless bear the stamp of thoroughly artistic reatment.

Severe in ornamentation, but of massive haracter, are a bowl and a cup by this rtist. Both display a new epoch in iegel's development. Here we may note broad treatment of smoth surfaces. The rnamental is subordinated to the useful, in hich respect this work shows a marked eparture from the other. The vessel in



REPOUSSÉ FRUIT DISH—SILVER-GILT.

he shape of an eagle mounted in silver ilt and set with amethysts, shown in the t on page 67, is of great beauty. This ork of art, with many others of Riegel's roductions, is in the possession of the rand Duke of Hessen. The exceedingly roductive diligence of Professor Riegel ill doubtless still result in many other orks of art of this character to emanate rom his studio.

THE JEWELERS' CIRCULAR-WEEKLY is in- ebted to Professor Riegel for having indly placed at our disposal, direct, the ecessary photographs for the production f our half-tone illustrations, some of which re additional to those that appeared in the sue of the *Journal der Goldschmiedekunst*, efore mentioned.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., Sept. 8.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Bermuda: 1 case plated ware, $100.

Bremen: 4 cases scopes and views, $200; 59 cases clocks, $1,810.

Buenos Ayres: 3 cases optical goods, $420; 1 case plated ware, $245; 72 cases clocks, $1,371; 2 cases jewelry, $1,819; 15 cases plated ware, $525; 2 cases watches, $260; 8 cases optical goods, $4,725; 2 cases plated ware, $310; 168 cases clocks, $4,095.

Calcutta: 82 cases clocks, $2,288.

Colon: 2 cases optical goods, $209.

Demerara: 1 box granulated silver, $254; 50 cases clocks, $171.

Hamburg: 5 cases watches, $5,380; 1 case jewelry, $1,692.

Liverpool: 92 cases clocks, $900; 2 cases jewelers' ashes, $415; 6 cases jewelry, $9,000; 2 cases watches, $1,500; 1 case silverware, $300; 1 case jewelry, $300.

London: 35 cases clocks, $500; 8 cases watches, $251; 12 cases clocks, $104.

Lorraine: 3 cases optical goods, $200; 1 case plated ware, $800; 2 cases jewelry, $450.

Lunon: 3 cases plated ware, $480.

Mattenda: 1 case clocks, $100.

Oporto: 55 cases clocks, $658.

Para: 47 cases clocks, $945; 3 cases jewelry, $457.

Sydney: 11 cases plated ware, $489; 132 cases clocks, $3,177.

Trinidad: 1 case plated ware, $108.

Valparaiso: 8 cases clocks, $149; 4 cases plated ware, $396; 1 case watches, $120.

A Western Agricultural Trophy.

A TROPHY which has been the subject of distinct interest in Colorado is the special cup made for the Weld County Fair Association, which was ordered through H. H. Thurlby, Greeley, Colo., and made by the Rockford Silver Plate Co., Rockford, Ill.

The cup, including the ebony plinth on which it rests, is 22 inches high and its most



TROPHY OF THE WELD COUNTY FAIR ASSOCIATION.

characteristic features are the three potatoes, emblematic of the most important product of Weld County. On one panel is engraved a harvest binder, surrounded by sprays of wheat. Around the top a grapevine border is applied.

The cup is now being placed on exhibition for short periods in different towns in Weld County in order to give competitors a chance to see it at close range.

A. G. Smither, a well-known jeweler of Washington, N. C., and Miss Sue Wilkins, Stewart, were recently united in marriage.

The Gulf Jewelry & Stationery Co., Corpus Christi, Tex., has applied for a charter of incorporation, with a capital of $5,000, all of which has been subscribed and over 70 per cent. paid up. The concern has been in business for about two months, and has quarters at 610 Chaparral St., Corpus Christi, and has met with success from the start. The secretary and manager is J. S. Gallie, Jr.

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Members of the Michigan Retail Jewelers' Association Hold Convention at Detroit.

DETROIT Mich., Sept. 9.—In the genuine terest manifested by members and in the siness-like way of conducting the pro-dings the annual convention of the ichigan Retail Jewelers' Association, held re Tuesday and Wednesday of this week, s a most satisfactory event. The attend-ce was not quite as large as the officers d hoped for, but there was a highly rep sentative assemblage of jewelers and jew-r-opticians.

This is "State Fair" week here, and while s was advantageous in some ways in aking it possible for the members to at-d the convention and see the fair on the ne trip, yet there was an unfavorable ef-t from the combination of events. The etroit jewelers and opticians have been pt so busy by the throngs of visitors to fair that they have not been able to at d the sessions of the convention in as ge numbers as would otherwise have e the case.

Some of the out-of-town jewelers and pticians have also skipped an hour or two the convention's work in order to enjoy re fully the special attractions which the y now offers.

As noted in the report last week, the con ention was called to order before noon on uesday by A. B. Hull, Belding, the presi-nt, whose vigor and earnestness had their ect upon the entire proceedings. The esident called for the first speech of the y upon Charles A. Berkey, of the Detroit welers' Board of Trade.

Mr Berkey cordially welcomed all pres-t. He expressed the hope that the visit ould be pleasant and profitable for all e visitors, and said that the Board of rade had arranged to entertain them at ast until Thursday evening. Tuesday ening, he announced, the Ku-Kus would itiate new members and afterward would ive a dinner to all the visiting jewelers and pticians. On Thursday night all were in-ited to a dinner given by the wholesale lealers of Detroit.

Mr. Berkey said that the wholesale deal-rs are working for the interest of the retail-rs as well as for themselves. The whole-salers have not been scattering broadcast reports of their work and have pursued the policy of laboring quietly and steadily for the ends in view. The jobbers feel that what is for the benefit of the retailers is also for their benefit.

Continuing, Mr. Berkey said that the executive committee of the wholesalers's as-sociation had talked over matters with of-ficers of the National Retail Jewelers' As-sociation, and as a consequence there had been real co-operation and progress.

The wholesale dealers, the speaker said, are seeking to prevent unfair competition and ill-advised and ruinous credits, which often result in unfair competition.

In the speaker's experience he had noted that the successful jewelers are those who are wide-awake, who look for business and who are not afraid to ask for fair prices for their merchandise. One of the most important things for the association to do is to educate the part of the trade that believes in cutting prices.

The general advances in recent years in the cost of all kinds of materials and merchandise, as well as of labor, were mentioned as reasons why the jeweler should adjust his prices to the conditions in his locality.

The Ku Kus, said the speaker, are doing a great deal in bringing jewelers together and in educating them in commercial ethics.

Mr. Berkey was heartily applauded. Mr.



A. B. HULL, PRESIDENT-ELECT.

Russell, of Mt. Pleasant, responded by speaking of Detroit as a city of which the people of the entire State are proud. He spoke of the benefits of jewelers acting together and said:

"We will be brought to see that we are being crowded to the wall. Our trade has been receding. We see jewelry sold in the dry goods, the drug and the hardware store. We hardly know whether a jeweler is a watch 'tinker' or a merchant. But by getting together in these meetings we can check the backward movement and we can build up the business where it has been torn down. There are enough brains in our associations to find the remedy for our ills."

President Hull next delivered his annual address, which was frequently applauded. He said:

PRESIDENT HULL'S ADDRESS.

One year ago, when I accepted the honor of presidency of this association, it was with fear and trembling. Diversified opinion of our good intentions was discussed by various branches of our trade, and we as an association were severely criticized by some. It was my avowed intention at that time to do all in my power to harmonize the diversified interests of this State into a more harmonious whole, so that we might all work to the end of an elevation and betterment of the jewelry craft.

Personally, I have not done all that I wished or aspired to do, and we as an association have fallen short of what we wished to accomplish. Yet one thing we have accomplished, and that is in producing a pleasant, amiable and harmonious feeling among ourselves and the various diversified interests.

To-day, the manufacturers, jobbers and retailers of the State of Michigan are working shoulder to shoulder for the betterment of trade conditions, and each is willing and anxious to assist the other. This much, brother jewelers, has been accomplished, and now as we have the foundation laid, let us pull together and strengthen the jewelry organization of our grand old State of Michigan so that it will take its place in the head ranks of organization where she rightfully belongs, and not be a tailender where it has been for the last few years.

It might be well to go back a few years in the history of retail jewelry organizations (about seven years), and follow it down to the present time, when you will have a more just conception of where Michigan stands. In 1903-4 we had a strong association under the name of the Michigan Retail Jewelers' Association, and through the small trade paper (*The Jewelers' Advocate*) many in other States commended our action and applied for membership, but under our constitution we could not accept them, as no one but retail jewelers of Michigan were eligible to membership. However, the number increased, and could we stand quietly by and refuse the repeated knocks upon our portals? No, no. There were others who were anxious to assist in this organization movement, and we changed our name and constitution to that of the American Retail Jewelers' Association, and the Michigan membership was accordingly changed. Under this new name we made rapid strides. Our convention dates were then changed from January to July and our attendance at the conventions was materially increased. It was in the Fall of 1905 that the executives of the American association thought it advisable to have State organizations affiliate with the American association, and accordingly, in January, 1906, the Michigan members of the American association were again transferred to a new Michigan Retail Jewelers' Association, and they then affiliated with the American association. These various changes were very confusing to our State members, especially if they were any way lukewarm on the subject, and then in August of the same year, the American Retail Jewelers' Association gave a call for all retail jewelers' associations to meet in Rochester, N. Y.

At this memorable and historic meeting the American Retail Jewelers' Association died, and from its ashes sprang the greatest and grandest organization for the betterment of the retail jewelers' craft this world has ever known—The American National Retail Jewelers' Association. Four years of unparalleled success of this organization has proven the strength of its foundation to be like that of a Gibraltar. I just mention this bit of history as one of the things which has materially hindered our State association.

It is a common custom in these annual head executive addresses to throw a bunch of bouquets to the members, and especially to the directors, but as I am not a florist I will have to pass that along to future generations. Neither am I a preacher to tell you by which road we, as retail jewelers, can gain salvation or absolution from our numerous besetting sins. I am simply your presiding officer and will give a short review of the year's work.

At our last annual meeting the delegates then elected to the American National Jewelers' Association in Cincinnati, were there in a body with one exception. The results of that convention are familiar to us all. It was the intention of the board of directors to hold some district meetings that Fall, but business opened up early, and before we could complete our plans retail jewelers were so busy that they could not leave business to attend association meetings.

In March a meeting of the directors was held in this city (Detroit) at the Hotel Normandie, at which time the dates for our next annual meeting were discussed and it was decided to hold the convention during the "Buyers' Excursion" week, at that time anticipating that it would be the last week of August. Your directors were invited to a dinner given by the Detroit Jewelers' Board of Trade. The invitation was accepted. William Stoltz and your president (the only two in attendance) were to represent the board of directors. At this meeting it was considered advisable to hold a district meeting in Saginaw for the election of delegates to the American National Retail Jewelers' Association to be held in Omaha, and to adopt a new constitution to conform with our

present needs. This was carried out as planned and our district meeting in Saginaw was a decided success, and we are much indebted to the local Saginaw association for its hospitality and entertainment afforded on that occasion. It was then the desire of the directors to hold a district meeting in Grand Rapids, and I accordingly wrote one of the leading jewelers in that city, and after waiting several weeks without a reply I abandoned the project.

We have in the past year increased our membership by new applications to the number of 40. How well our old members have kept up their dues will be seen by the secretary's report. I will say that the new members gained this year are of the quality that count, and their personality and established reputation are of material benefit to the association.

It was my pleasure to attend the American National Retail Jewelers' Association in Omaha as one of your delegates, and the final unanimous vote of that convention was that its next annual convention be held in Detroit. This, brother jewelers, gives us an opportunity. The best definition of opportunity that I can refer you to was that eloquent and forceful address of Ernest Lunt at the Omaha convention, which every member of this convention should read and reread, as it applies to our own State association. It is ours, let us grasp it. Let us have our State association meeting with the national association meeting if it be advantageous, or ahead of the national convention, to better prepare ourselves for the same, but we want to prepare ourselves for this event and make the best of it.

We should double or treble our membership in the next year. Let us arise to the emergency of the occasion and bring up in membership the organization of the State of Michigan where she rightfully belongs, and with open arms and a royal welcome show the American National Retail Jewelers' Association in 1910 that we have entirely awakened from our quiet nap and that henceforth Michigan will take her old place in the front rank of association work.

Brothers, it is up to you, it is up to me, and if each individual does his share it is an easy victory. Now, will you work or will you shirk? We all have the opportunity, and a little from each makes a grand total, but a good deal from each will make a triumphant success. Talk association, work association, and believe in association, and our betterments in the end will be many.

Stand by your officers, whoever they may be. Write them on various occasions. Do not hesitate to ask your business associates to join the association. You are doing them a favor and indirectly yourself as well. A reasonable perusal of the trade press cannot help but convince any sane jeweler of the benefits our national association has accomplished. It has not been done boisterously or threateningly, but, believing in a square deal for all, in gaining the respect and admiration of the largest manufacturers and by working harmoniously with their organizations to the betterment of our individual business.

As R. A. Keule, of the American Waltham Watch Co., said in his few remarks at Omaha, it was with a full realization of all of the obstacles that would come up that his company had changed its methods of marketing its product, and that it expected that it would take some time to get adjusted to the new conditions; yet the decision was final and that concern's goods were manufactured for, and would be sold in the future by the retail jewelers exclusively. The many other manufacturers who have changed their selling plan will be mentioned later in another paper.

At the district meeting in Saginaw we adopted a new constitution and we contemplate having it printed in sufficient quantities so that we can use them with our circulars for a distribution in soliciting members. Owing to the fact that our secretary did not thoroughly understand them they were sent to me for correction and addition which we had made at the meeting. My local printing house gave us a much lower figure on the printing than we had, so it was left in my hands, and like many other concerns the print shop has been busy and as a result it was only last week that I received them from the print shop. We have a few distinctive features relative to election of officers, amendments to the constitution, etc., that are not as of old.

Brother jewelers, we want this coming year the best, the strongest organization we have ever had; much depends on this year with us, we have the whole American National Retail Jewelers' Association back of us or with us this coming year; we have the right material in our ranks that will give us the prestige that we should have. It is lamentable yet true that many of the large concerns of our State are not our members, and the reason is beyond me. I do wish this State could be aroused to the true betterments that a strong association could give.

In conclusion, brother jewelers, I ask of you a loyal support of your officers, a greater interest in your association, a careful perusal of the trade press, your continual watchfulness for new members, and a true and loyal recognition of those manufacturers who are complying with our wishes.

Brother jewelers, I have made this address just as short as I possibly could and touch on the various subjects that were essential to us. Let us work together in harmony, for the innumerable benefits that will come to us and future generations. I will close with this old but good saying, "Keep on hustling ever forward, work with will and not with frown, make the live fish swim up stream, the dead ones will float down."

Max Jennings, St. Clair, was called upon for an address on "How to Increase Our Membership." His address was most favorably received. He said:



J. G. DAVENPORT, SECRETARY.

ADDRESS OF MAX JENNINGS.

I will not take up very much of the valuable time of this meeting in telling what I have to say about "How we can best increase our membership." This subject is one that, handle it as you may, devote as much time and study as you please in evolving ideas, is hard to definitely dispose of. When you get all through you will very likely discover that your ideas of how we can best increase our membership do not pan out as rich as you expected. Any plan that can be devised to increase membership, unless you have the guidance of some successful precedent to go by, must be largely theoretical with a speculative element attached. If your theory is right and is properly conducted, your speculation wins; if it is wrong or badly handled, then you lose.

In my opinion the chief essential in a campaign for new members is to arouse interest among those we desire to have join us. We must explain to them the exact status of the evils they are up against, and then show them how the association can improve conditions as they now exist.

You who are here naturally, perhaps, will be inclined to think that all jewelers know or ought to know the evils and abuses that prevail in the trade. That they ought to know is probably correct, but that they all do know is a matter of a good deal of doubt in my mind. Many things happen in this world that everyone is supposed to know all about, but occasionally we run across a person that never even heard of them. (The speaker here told a humorous story of a French woman to illustrate his point.)

I presume that a large per cent. of the jewelers in Michigan don't even know their condition. Well, its our business as an association to let them know it. Its also our business as an association to show them that we have discovered a medicine that's a sure cure for what ails them.

My idea of the campaign that should be carried on to increase our membership is something like this: Appoint a committee of five, of which the president and secretary shall be members; give this committee full power to carry on a campaign for new members and to use the funds of the association to do so. The committee should begin operations by sending a series of letters to every jeweler in the State who is not a member of the association. The first letter should state plainly and truthfully the evils and abuses that exist in our trade, with a suggestion that more information is to follow. The second letter should call attention to the former one and suggest that a remedy for existing conditions is the building up of a stronger jewelers' organization. Also a statement of what the organizations have already accomplished.

These letters should also be published in all the trade journals and editorial comments asked for. As some interest may be aroused by this time I would enclose an application blank in the second letter.

Should these letters fail to do the work, that is, obtain the desired applications for membership I would follow them with other letters such as in the judgment of the committee might be deemed best for different situations.

In addition to this, and it may perhaps prove more efficient than the series letter plan, I would get in touch with some prominent jeweler (several of them if possible), in every county in the State with a view of organizing county associations, or where there are large cities would organize city jewelers' clubs. These two plans harmonize completely and will work together nicely. The series of letters cannot fail to arouse some interest, and if followed closely by solicitation from someone of standing in their own county or city it seems to me it ought to appeal to most of the jewelers in the State.

Some may ask, what is the object of our doing all this work if they organize city or county associations and do not join the State and national associations? This, in my opinion, is a point that need not bother us a bit. I believe that every county or city organization would see that it would be to their interest to be members of the State association and would not delay very long to do so.

I told you, gentlemen, in the beginning, that any plan that could be devised was largely a matter of theory. The plan I have laid before you is my theory and I submit it to you for discussion.

President Hull then spoke at some length on the work of the National Retail Jewelers' Association, as he is a member of its executive committee. He cited various instances of the practical benefits of the work of the association, and said in part:

ADDRESS OF MR. HULL, AS MEMBER OF EXECUTIVE COMMITTEE OF THE A. N. R. J. A.

Committee of the A. N. R. J. A.

Last March, when the board of directors met in this city, they thought it advisable and possible to have a member of the American National Retail Jewelers' Association's executive committee present and give you some talk on the national association. We had no idea at that time that our State would be honored with a member on that executive board, however, at Omaha, I was elected national treasurer, and as such I am a member of the executive committee. Realizing the expense getting one of the better and more able speakers to come to us, I have prepared a few remarks.

The American National Association has in the few years accomplished much, the establishment of retail minimum selling prices on all grades of Hamilton, Howard, South Bend, Illinois, Rockford, and all high grade Elgin, Waltham and Hampden watches, with the assurance of better things from many and the assurance from the American Waltham Watch Co. that it will not allow the products sold by the catalogue houses and through undesirable competition, this, of itself, is a revelation. The Ingersoll-Trenton Co., also the Excelsior brand of the New York Standard, are sold through the retail jeweler only and at a fixed selling price.

Some of the sterling silver as well as the plated



SOME OF THE MICHIGAN OPTICIANS AND JEWELERS WHO ATTENDED THE CONVENTIONS HELD IN DETROIT, SEPT. 7TH AND 8TH.

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ware and hollow ware manufacturers have e out boldly for us and sell at a reasonable rgin and confine their goods to the retail jew- only Many manufacturers of rings, lockets, ins, have ceased to think only of the large ut of their factories regardless of where it s, but are now thinking of the legitimate dis- ution of their products, which must go only ugh the legitimate channels.

he address of Harry Hyman, of Hyman-Berg ., Chicago, at the Omaha convention, was of good thought, wisdom and practical advice; as been stated by some that it was a master- e on the subject of "Dollars and Sense." It filled with common sense and the dollars are to come where we have enough common se. If there is a retail jeweler within the nd of my voice that has not read that able ress I urge upon you to do so, and then read gain It was published in full in the Aug. sue of THE JEWELERS' CIRCULAR-WEEKLY, and oubtedly will be published in all of the trade s. The paper given by Steel F. Roberts, sburg, overflowed with good points on the ect of "Personality, Profit and Publicity." must read these papers to appreciate them, or r yet, attend the meetings where they are vered. I just mention these two special numbers e national convention; if you will look up personnel of these two speakers you will see quality of men who are not too busy to assist association work.

entlemen, brother jewelers, the national asso- is your association, and it is the means of ying forward this movement of improving condition and ethics of the retail jewelry l. If you know of existing evils make your plaint to your State officers, and they will the matter up with the national officers and how quick it is rectified.

e of us is perfect, we all make some mis- s, but I assure you, brother jewelers, this nal association and the executive committee e square; all the time watchful of the interests of the retail jeweler, and the larger State associations the greater the power of tional association

was stated at the convention by a jobber pres- "That whatever the American National Re Jewelers' Association wanted would be ted." This was said with the perfect confi- that any request we asked would be rea- able, and that as due deliberation and consider- n would govern our actions, the same spirit fairness must prevail in meeting us. Simply yourself in the other man's place and you l realize the wisdom of making haste slowly, in that way only is it permanent and lasting.

TUESDAY AFTERNOON'S SESSION.

In the afternoon a closed session was held discuss the affairs of the association inimum prices, restriction of sales to re- ilers and kindred subjects. The reports of ficers and committees were read and ap oved.

The election of new officers took place at e close of this session and resulted as llows:

President, A. B. Hull, Belding (re- elected); first vice-president, G. Wm. Stolz, aginaw; second vice-president, W. B. lurray, East Tawas; secretary, J. G. Dav- nport, Battle Creek; treasurer, W. F. King, ., Adrian.

A vote of thanks was extended the retir- g secretary, V. C. Morse, Ithaca, and Mrs. lorse, who had performed a large part of e secretary's duties in order to assist her usband and who had kept the minutes of e present and of the preceding convention.

This closed the regular work of the jew- lers' convention, but the executive com- ittee held a session later.

TUESDAY EVENING'S SESSION.

Tuesday evening the Ku-Kus held their itiation and gave their dinner in Duffield Hall. The jeweler-opticians remained over or the optical convention, which opened Wednesday, as related in the accompanying ccount.

THE ROSTER—A number of the jewelers present at the convention overlooked the formality of registering in the secretary's book. The following names were registered:

A. B. Hull, Belding; Joel F. Hendrick, Cass City; Will Maclear, Chicago, Ill.; H. C. Goodwin, Rochester, N. Y.; J. L. Chapman, Ann Arbor; G. A. Foland, Mt. Pleasant; E. E. Thomas, Detroit; W. B. Murray, East Tawas; L. H. Norman, Reed City; V. C. Morse, Ithaca; Max Jennings, St. Clair; Otto Plyde, Chicago; A. G. Bedford, Iowa; John J. Campbell, Pigeon; M. D. Walton, Armada; M. O Lewis, Ovid; Tall Bros., South Haven; I H Grabowsky, Bay City; Eugene E. Wagner, Monroe; J. L. P. Gentil, Monroe; C. J Hathaway, Grayling; Herman Hiss, Bay City; James P. Walton, Durand; W. C. Shirreff, Chesaning; H. S. Blank, Elsie; S. W. Williams, Lapeer; J. G. Davenport, Battle Creek; H. H. Howey, Ortonville; C A. Bishop, Quincy; O. A. Wood, Blissfield; Wm. W Bridges, Marine City; Fred D. Farmer, Saginaw; O. F. Hancks, Whittaker; W F. King, Jr., Adrian; Milton B. Fetch, Flint; H. B. Thompson, Ithaca; Sid. D. Thompson, Shepherd; G. Wm. Stolz, Saginaw; W T. Green, St. Louis (Mich.); L. C. Gardner (with C. D Gardner), Manchester, John J Campbell, Pigeon; Fred A. McGill, New York.

THE KU KUS' INITIATION.

A. L. Thoma, the king of Nest No 1 and the national organizer of the Ku-Kus, conducted the initiation with the assistance of the uniformed corps, and the ceremonies were the most dignified and impressive in the history of the order.

At the banquet in Duffield Hall the Hon. Philip Breitmeyer, the Mayor of Detroit, acted as toastmaster. Responses to toasts were made by A B Hull, Belding, the president of the Michigan Retail Jewelers Association; B. W. Hardy, Port Huron, the president of the Michigan Society of Optometrists; A. L. Thoma, Piqua, O., the national organizer, Nelson K. Standart, Detroit; H. C. Goodwin, Rochester, N. Y.; Prof. Griffith, of Detroit's Art Museum.

About 200 members and friends, including the ladies, were present at the dinner, which was thoroughly enjoyed. The speeches were informal and tended to add to the merry spirit of the occasion. Several of the speakers called attention to the work of the Ku-Kus in promoting a spirit of good fellowship among jewelers.

After the banquet dancing was enjoyed in the lodge room.

The Exhibits.

E. T. Flood represented the Pickard china.

* * *

Fred C. Smith was in charge of the exhibit of the Heintz Art Metal Shop, Buffalo, N. Y.

* * *

A large display of watches was arranged in the parlor of the Rockford Watch Co., Rockford, Ill., by Earl G. J. Lovatt.

* * *

J. T. Cunningham was busy showing the sterling and plated silver products of the Holmes & Edwards Silver Co., Bridgeport, Conn.

* * *

The Stein & Ellbogen Co., Chicago, was represented by Wm. H Horton, who had on exhibition full lines of diamond jewelry and watches.

* * *

The exhibits arranged for the jewelers' convention were in the parlors of the main gallery of the second floor of the Hotel Cadillac. At one end of the gallery was a huge streamer calling attention to the display of the R. Wallace & Sons Mfg. Co., comprising the latest patterns from the company's silver factory. Louis Nystrom was in charge.

* * *

Fred C. Smith, Buffalo, N. Y., had a display of copper, brass and silver applied wares of the Heintz Art Metal Shop, Buffalo, N. Y.

* * *

Complete lines of "Ponce de Train" and "1847" designs of the International Silver Co., were exhibited in charge of H. Vandenhurgh, Frank Wilcox and Mr. Tibbits.

* * *

Souvenir spoons, French enamel spoons and cloisonne ware were exhibited by the Shepard Mfg. Co., Melrose Highland, Mass. The company's representative was H. G. Smith.

* * *

"World Brand, American Silver Co.," was the sign over the next parlor, and here G. W. Cheney explained to all callers the merits of the sterling and plated silverware made at the works in Bristol, Conn.

* * *

Joseph Knoblauch had a parlor filled with novelties in sterling, cut glass and metal goods of the C. F. Monroe Co., Meriden, Conn. The lines of brushed and spun brass and the decorated Nakare ware were especially noticeable.

Michigan Optometrists Turn Out in Large Numbers at Convention Held in Detroit.

DETROIT, Mich., Sept. 9.—As a result, in part, of the fact that the new optometry law is about to go into effect in Michigan, the 12th annual convention of the Michigan Society of Optometrists, which opened Wednesday morning, was the most largely attended and most interesting of any meeting yet held by the society. The attendance was larger than at the convention held the day before by the Michigan State Jewelers' Association.

In accordance with the provisions of the new law a list of nominations to the positions in the new State Board of Examiners in Optometry was prepared at an executive session, and this list will be submitted to the Governor. It was deemed advisable not to give out the names for publication until the Governor makes known his action.

It was decided to add to the officers of the society a board of regents, modeled somewhat after the plan of the regents of the American Association of Opticians. The regents of the State society are to inaugurate educational work and will have charge of the scientific and technical parts of the programme at conventions.

Benson W. Hardy, Port Huron, the president of the association, reviewed in his annual address the labors of the organization which led to the enactment of the new optometry law. He pointed out that as this law becomes effective optometrists will necessarily assume a more professional plane than they have occupied prior to this time.

Ernest Eimer, the secretary, took occasion during the meeting to speak earnestly against optometrists advertising themselves as "eye specialists" or ophthalmologists or using any title that would mislead people into supposing that the advertiser is a medical or surgical practitioner. He suggested that "eyesight specialist" could be used, but said that "Optometrist" is a title good enough for anybody.

Nelson K. Standart spoke against optometrists calling themselves doctors.

The society's minimum price list was dis-



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ed at length. Various speakers related thr experience to show that the public is ready to pay fair prices for eyeglasses a spectacles and to pay an examination fe The "free examinations" were de ed to be an unnecessary evil.

he report of the membership Committee wed that the society had 111 members a ago and now has 194.

echnical addresses were delivered by O. Altenberg, Saginaw; B. D. Thompson, roit; Phillip A. Wolfe, Cadillac; E. L. be, Detroit; John A. Rath, Jackson; F. ames, Detroit. A paper by Peter Schole Hancock, Mich., was read by the presi- H. C. Goodwin, with the E. Kirstein S Co., Rochester, N. Y., spoke on optic advertising.

he election resulted in the unanimous e of President Benson W. Hardy, Port on, for another term, and also the u mous re-election of Secretary Ernest l er, Muskegon. Other officers were ed as follows: Vice-President, A. N. S erlin, Grand Rapids; directors, George V Dolph, Northville; Edward L. Trube, D it; regent for three years, Chas. J. Hhaway, Grayling; regent for two years, A I. Towle, Lansing; regent for one year, E l H. Arnold, Ann Arbor.

hursday the visitors who remained in city were entertained by an outing, but n y had gone home after the close of V lnesday's programme.

Ocials of the Retail and Wholesale Jewelers' National Association Confer in New York.

meeting of unusual interest to the jewel trade in general was held, last Wednesday, at the rooms of the Jewelers' 24 Kt Club, of New York, 15 Maiden Lane, discuss various matters of interest to manufacturers, wholesalers and retailers. Those present were J. P. Archibald, president of the American National Retail Jewelers' Association, and the following officers of the National Wholesale Jewelers' Association: A. G. Schwab, Cincinnati, O., president; Louis Cohn, New York, vice-president, and M. J. Averbeck, New York, member of Executive Committee. In addition, there were also the following members of the executive committee of the New York association: Messrs. Alford, Montgomery, Kramer, Kallman, Woodrow, Mabeau and Trout.

s a result of this and similar meetings the feeling of friendly intercourse which has been established between jobbers and retailers will no doubt be strengthened, and the good work which is being accomplished by both organizations be helped along materially.

mong other matters which were discussed were the questions of improving the watch situation, on which some action will be taken in the near future. The question of the trade-marking of jewelry by the American National Retail Jewelers' Association, by the use of their own stamp, was taken up, but after a full discussion it was concluded that the time for such action was not ripe and that it would be better, for numerous reasons, to defer action until some later period. Other matters were discussed informally.

New British Hall-Marking—Regulation Intended to Raise Gold-Ware Standard.

WASHINGTON, D. C., Sept. 9.—Consul Albert Halstead reports that the following new regulation has been issued by the assay masters of the Birmingham assay office, after a conference with the other assay offices of the United Kingdom:

Gold wares of the two lower standards, viz., nine karats and 12 karats, needing solder in the making, shall as a whole, as well as in every part thereof, assay at not less than the standard declared by the sender.

The consul comments:—"Under the assay act, regulations made by the assay masters are effective without reference to any government department. This new regulation applies to all British assay offices and all gold ware manufactured or sold in the United Kingdom. It is intended to stop the practice of using silver solder in the manufacture of gold ware of the two lower standards; that is, of 9 and 12 karats, respectively. This practice is of comparatively recent date, and, it is said, was due to the fact that in Australia there was no requirement for any particular standard for gold or silver ware. In order to compete with the ware of Australia, or foreign makes sold there, manufacturers found it necessary to load their gold ware of 9 and 12 karats excessively with silver solder.

"As the Australian customs law requires that gold ware marked as nine karats must at least assay eight and three-quarters karats and that marked at 12 karats must at least assay 11¾ karats, it has become necessary to raise the standard of these lower grades of gold ware. It is also thought that the name of British gold ware must be protected from the charge of being below the standard which it is marked.

"As to gold ware of 15, 18 and 22 karats, respectively, there has been no question of using other than gold solder, and, as I understand, existing regulations have required that assays of the higher grades must come up to these standards in order to secure the hall-mark or be salable in the United Kingdom. Hall-marked silverware has always been up to the standard of .9255 fine. It is expected that the new regulation will cause British gold ware, of these two standards, to be preferred to the same standards of foreign or colonial make, thus increasing the demand for it."

Thief Who Robbed Baltimore Jeweler Now Serving Three Years in Prison.

BALTIMORE, Md., Sept. 8.—George Swartz, alias Block, who is now serving a sentence of three years' imprisonment after pleading guilty to robbing the jewelry store of G. L. Sadtler & Sons, 16 E. Baltimore St., as told in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, is believed by the police to have a long criminal record. As noted in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, the local police learned that he had recently completed a nine-year term in Sing-Sing prison, New York, but they have little doubt that other institutions of a like kind in various parts of the country may claim him as a graduate.

Mr. Sadtler's robbery, Aug. 16, showed



GEO. SWARTZ SENTENCED TO PRISON AT BALTIMORE, MD.

Swartz to be a thief of extreme daring and cleverness, so THE JEWELERS' CIRCULAR-WEEKLY publishes herewith a portrait of the man, that the jewelers throughout the country may beware of him should be operate again when he gets out of prison.

The Bertillon system describes Swartz as being a salesman, 29 years old, five feet five inches tall, 128 pounds, sallow complexion, unmarried, slender build, black hair, chestnut eyes, vex nose, scar on right thumb and another on the right cheek.

Death of Chas. E. Burnham.

WHITE PLAINS, N. Y., Sept. 8.—Charles E. Burnham, one of the oldest residents of this village, as well as one of the best known jewelers of this section of the State, passed away at his home, 32 Mamaroneck Ave., Sunday morning, and the funeral services were held at this address yesterday afternoon. Interment was in White Plains Rural Cemetery, the Rev. George Hite, of the Memorial M. E. Church, officiating.

Mr. Burnham, who was 84 years old, had been a resident of White Plains for over 35 years, and had been in the jewelry business here almost as long. After coming to this town, he started in business for himself, but in 1891 admitted a partner, and the business was continued under the style of Burnham & Crane. This firm dissolved in 1894, and from that time Mr. Burnham remained in business alone.

Mr. Burnham was well regarded in the community and was a prominent member of the Memorial M. E. Church. His wife preceded him to the grave by many years.

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ttsburg Jeweler Robbed of Diamonds, Swindled Out of $1,600 Cash and Loses $500 on a Bail Bond

PITTSBURG, Pa., Sept. 11.—Max Zeisel, a veler and optician at 1406 Wylie Ave., rerts that he has been swindled out of diands and $2,100 in cash during the last weeks, the circumstances surrounding loss of the cash being distinctly sensanal. First, Mr. Zeisel suffered the loss hamonds valued at $500, his store being bed. Then he was tricked out of $1,600 ash by being fed "doped" candy, his last being suffered by going on the bonds two colored women, one of whom fled to cago, where she was captured and ught back to Pittsburg by the police, at ost of $75 to the jeweler. He was on nds of the two women for $1,500. The an brought back saved his bank acnt to the extent of $1,000, but he must over $500 to the county unless the secl woman is apprehended this week. Zeihas offered a reward of $500 for the rn of the $1,600, which swindlers stole m his pocket.

Zeisel, who was seen by THE JEWELERS' CIRCULAR-WEEKLY correspondent, l his own story as follows: "Some time my home burned and I received the urance money, amounting to several usand dollars. Several weeks ago, two n came to my store and informed me t I could get a bargain at Cleveland by ing a jewelry store at bankrupt sale, the ck of which was worth $8,000, and that I bought the goods it would result in ge profits. I was informed that as I am known at Cleveland, it would be necesy to take along the cash. I consulted my orney, A. C. Stein, who advised me to certified checks, and the lawyer gave me certified checks and with what money ad made a total of $1,600. Thinking that would be compelled to get the checks hed at Pittsburg, I did so and put the ney in the envelope.

"I was invited to go to the theater and ile there I ate some candy. I had only ten a few pieces when my head began to l and, feeling sick, I left the Pittsburg ater, my supposed friends accompanying to the street. While there the men took t of my pocket the envelope containing money and slipped in its place another ntaining nothing but tissue paper. I did t know that the exchange had been made til I went home, after discovering I had en forsaken by my supposed friends. They re to return to me in the morning, but ey did not do so. My headache gone, the xt morning I examined the envelope and covered that I had been duped.

"I notified the police and will pay a reard of $500 for the capture of the men. he police are making an effort to locate em. The men, no doubt, discovered that had received insurance money and then anned to get it.

"Only a short time before I was robbed diamonds valued at $500, some of the nes being my personal property. A ighboring alderman a short time ago ked me to go on the bail bond of two lored women, and I did so. He said it as all right; that there would be no difflty or risk, and I took his word. But the o women ran away and one of them was located in Chicago and brought back here. The other one has not as yet been apprehended, and if she is not caught this week I will be compelled to pay $500, the amount of the bond, as the case will be called in court. They tell me that trouble never comes singly, and I certainly believe it, for I have had more than ought to fall to my lot."

Zeisel's store is in the colored settlement of the city. He is also a watchmaker by trade, and while he does not carry a large stock, yet it is stated that he has enjoyed a very good trade and had managed to save considerable money. A description of the men who are alleged to have robbed him will be sent broadcast over the country within a few days, although it is said that the men are not known as professionals in the swindling business. Zeisel does not know the nature of the drug used in the candy, but it made his mind a blank. If the men are captured they will be compelled to face a number of charges.

Dinner to F. C. Beckwith, New Selling Agent of the Hamilton Watch Co., in Which Joseph Fahys & Co. Are Now Interested.

It was announced last week that Joseph Fahys & Co., 54 Maiden Lane, New York, had obtained a large interest in the Hamilton Watch Co., Lancaster, Pa., and that Frank C. Beckwith, who has been with the former concern since 1887, had gone with the latter company as general sales agent. Members of the firm of Joseph Fahys & Co. will be on the board of directors of the Hamilton Watch Co., but it was stated that there will be no change in the policy of the movement concern, the management remaining the same as heretofore.

On the advent of Mr. Beckwith's connection with the Hamilton Watch Co. members and officials of Joseph Fahys & Co. paid a most flattering tribute to the high esteem in which he is held by making him the guest of honor at a dinner given on the evening of Sept. 7, at the University Club in New York. The dinner, which was attended by Geo. E. Fahys, Henry F. Cook, C. W. Harman, W. A. Blythe, H. B. O'Brien, Louis Flemming, John Hall, R. A. Talbot, F. Johnson, F. S. Sherry and N. H. Emery, was a most pleasant occasion, during which everyone present took part in making it one to be remembered. The dinner began at 7 o'clock and comprised an elaborate menu served in metropolitan style. Each seat at the table was marked by a clever place card designed by Geo. E. Fahys, which contained some happy allusion to the particular individual.

When coffee and cigars had been reached Mr. Harman, on behalf of Joseph Fahys & Co., took the chair as toastmaster, and in a timely and well worded speech presented to Mr. Beckwith an elaborate chest of silver. Mr. Harman's speech teemed with the kindest of allusions to Mr. Beckwith and explained to him that Joseph Fahys & Co. were as delighted in honoring him as they knew he would be in receiving their words of commendation.

Mr. Beckwith, in a few well chosen words, voiced his thanks and appreciation for the token of regard and the spirit in which it was presented. The whole affair, he said, was a great surprise to him, and he could find no adequate words in which to express himself. He assured those present that the occasion would long remain in his memory as one of the most pleasant happenings of his business career.

Following the remarks of Mr. Beckwith, Geo. E. Fahys made an address, saying that the occasion was one in which all met on a common plane as business associates. He paid Mr. Beckwith a high tribute and concluded his remarks by pointing out that co-operation on the part of those present had meant much in the success of the firm.

Henry F. Cook, the next speaker, reviewed Mr. Beckwith's career from the time he came with the firm as a boy, 22 years ago, making telling points as he proceeded to illustrate how any man, by hard work and strict attention to duty, will make a success in any undertaking.

Speeches were also made by Mr. Blythe, Mr. Sherry, Mr. O'Brien and others, all of whom spoke in the highest terms of the guest of the evening, his work with the concern and how all will miss him.

Richmond, Va., Jeweler Knocked Down in the Street by Wagon and Killed.

RICHMOND, Va., Sept. 8.—Calvin King, a jeweler at 517 W. Broad St., was killed early Thursday morning, last, at Marshall St., this city. Mr. King, while standing in the street, was struck by a passing wagon and knocked to the ground. He received a fracture of the skull and died before he could be taken to his home. His body was removed to Billie's undertaking rooms.

According to bystanders, Mr. King was about to cross the street and stepped from in front of an ice wagon going west in front of a carriage going east. The driver pulled up his horse and Mr. King was thrown to the sidewalk. An ambulance was summoned, but the jeweler passed away before anything could be done for him. The driver of the carriage was arrested and he declared that as he reined his horse the jeweler fell down and that neither the horse nor carriage struck him. He was held to wait result of the Coroner's inquest.

Deceased is 44 years old and is survived by his widow, a, a mother, three brothers and a sister.

An old confidence game is being worked on Indiana farmers. A well dressed man appears at a farmhouse, stating he has lost a diamond pin valued at $500 in the road and asks the farmer to help him look for it. Their search is futile and the stranger leaves, offering a reward of $100 if the farmer finds the pin and sends it to a certain Indianapolis address. The following day a tramp appears at the farmhouse with a pin which the farmer is sure is the one lost. He bargains with the tramp, finally paying from $25 to $50 for it. The Indianapolis address proves a fake and the pin is not worth over 50 cents. A. M. Kringer, living near Richmond, is one of the farmers thus victimized.

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iladelphia Jeweler Tells In Court the Story of a Bogus "Raid" by Which He Lost $5,000.

PHILADELPHIA, Pa., Sept. 11.—Benjamin lverman, a jeweler of 705 S. 2d St., had s day in court Thursday, when he accused s whilom diamond partner of conspiracy bogus fraud. Before Magistrate Borie, 502 Cuthbert St., he had arraigned arles Heffler, of 2416 S. 5th St., on a rge of conspiracy. Heffler, according to lverman, was represented to him as being nillionaire diamond dealer, but there was evidence to corroborate it.

Silverman in broken English rehashed the ry of the "raid" by half a score of rported secret service men in a house at Pierce St., where a room had been ted from a sister-in-law of Heffler's and re he was to take possession of a bar- n in diamonds for $5,000. He and Hef- were to become partners and eventually rt in business at Atlantic City. Silver- n had been told that he could count on ,000 a year, and he believed it.

t was on June 17 that Silverman met ffler at the Pierce St. house by appoint- nt, he says. On a table was a package ich looked as though it might contain monds. Drawing $5,000 from his pocket verman handed it to Heffler, so he as- ts. Heffler, he told the court, pulled a sum from his pocket. Slapping the rolls together, Silverman declares Hef- r said: "Well, here's my part of the ney!"

Just then, according to the witness, a wd of men, headed by a rough indi- dual with a gun, burst into the room, outing: "Now we've caught you; you're nterfeiters. Give us the money!" Sil- rman did not have any money to give to "secret service men," but he excitedly bmitted to arrest and allowed his captors lead him away. Heffler was also ar- sted, but taken in an opposite direction. was the money.

After being led away from the scene Sil- rman says he was liberated and advised go home. Just then it dawned on him at perhaps the raid was not a regular one. effler was soon arrested, but was later leased.

At the hearing Thursday Silverman's at- rney made direct charges of conspiracy, ming Heffler as chief conspirator. Two her diamond merchants, who were ar- sted in New York on a similar charge, it who a few weeks ago jumped their bail, ere mentioned as being friends and co- nspirators. United States Secret Service gent Griffin, in charge of the Philadelphia fice, appeared as a witness, as did Detec- e Walsh of the Central Station. Both clared there had been no official raid ade at the house on Pierce St.

Heffler was released on $1,000 bail to wait a continued hearing next week.

rank Borisk, Norwood, N. Y., Goes Into Voluntary Bankruptcy.

UTICA, N. Y., Sept. 13.—Frank Borisk, a tail jeweler at Norwood, N. Y., is in vol- ntary bankruptcy, and the first meeting of s creditors will be held before Referee ulloch at 76 Ford St., Ogdensburg Sept. , at 11 o'clock. A trustee will be selected then. Mr. Borisk, who runs a jewelry and confectionery business, went into voluntary bankruptcy five or six years ago. His assets now include a house and lot in Park St., valued at $1,050 and subject to two mortgages for $680, held by F. C. Smith and W. D. Fuller, of Norwood. The latter also has a chattel mortgage on Borisk's store fixtures.

Among the bankrupt's unsecured creditors are: W. P. Hitchcock, $2,495; W. D. Andrews, $131; W. A. Davis, $63; Queen City Mfg. Co., $145; Buffalo Chain & Ring Co., $287; Fred C. Smith, $78; Treyz, Yager & Co., $158; Knickerbocker Watch Co., $42; Rockford Watch Co., $61; South Bend, Ill., Watch Co., $35; R. C. Smith, $33; Charles Lawrence Co., $24.

Trusted Clerk of Newark, N. J., Jewelry House Held on Larceny Charge—Stock Valued at 10,000 Said to be Missing.

NEWARK, N. J., Sept. 13.—Samuel Colter, a clerk employed by Schanbacher & Bro., manufacturing jewelers, 30 Beecher St., was held in $5,000 bonds in the First Precinct Police Court, Saturday, on a charge of swindling the concern out of a large quantity of gold, silver and jewels. The sum of $500 is named in the charge, but it is understood that Colter will be charged with taking goods valued at $10,000. The alleged thefts are said to have occurred during the last six years, while Colter was employed as a clerk at $20 a week. He has been employed by the concern as order clerk 13 years.

The police claim that Colter has confessed that he has been robbing the firm systematically for 19 months. Detectives assigned to the case claim that Colter would get more jewelry for orders which he had to make up than was necessary, and would keep the surplus. A safe, to which Colter's wife is alleged to have furnished the combination after some persuasion, is said to have yielded up much treasure. Small boxes filled with gold fillings, rectangular pieces of gold and platinum, partly finished articles of jewelry, packages of pearls, rubies and garnets, in addition to $5,000 worth of other jewels, it is said, were found.

Colter lived in apparently comfortable circumstances at his home, on Lincoln St. He was popular with the employes, as well as with his employers. The latter had been aware of losses in the stock for some time, but were loath to suspect Colter, in whom they had implicit faith. They finally set a trap and notified the police, with the result above described.

Otto Schanbacher, a member of the Schanbacher firm, when asked for a statement by a representative of THE JEWELERS' CIRCULAR WEEKLY in connection with the alleged thefts, said:

"For a long time we had been missing quantities of jewelry. We suspected several of our employes, but never dreamed of Colter, because he had been with us such a long time. We regarded him as one of our most faithful clerks. A short time ago, however, we learned that Colter had bought property, and that his wife was wearing diamonds. Even then we were loath to believe that he was guilty. Although we paid him only $20 a week, we figured that he might have been of a saving disposition, although it did seem remarkable that he had been able to buy the property he did. We decided to set a trap, and as a result, we caught Colter. I hate to think of him as guilty, but the evidence against him admits of no doubt.

"I do not know where Colter got the diamonds or to whom they belong. The police recovered a lot of our goods in his home."

Slayer of Philadelphia Jeweler Will Not Get a New Trial—Plot to Escape Foiled.

ALLENTOWN, Pa., Sept. 9.—George L. Schaeffer will hang for the murder of Leopold Ermann, the jewelry dealer in Philadelphia, whom Schaeffer was convicted of having killed about Nov. 18, 1908. The murder occurred on Schaeffer's chicken farm in North Whitehall, where Ermann's dismembered body was found in January of this year buried under the cement floor of one of the chicken houses.

After Schaeffer's conviction a motion was made for a new trial on the ground of newly discovered evidence, but last Tuesday Judge Trexler denied the motion. To-day it was reported that Schaeffer had concocted a plan with a cell-mate and servant at the jail, by which the warden of the jail was to be sandbagged and robbed of his keys, and Schaeffer was to be carried away in an automobile. Warden Wieand got hold of the plot and made arrangements to trap the conspirators on the night that the escape was to be made. Whether his preparations were known or the plans miscarried, is not known, but the suspected parties failed to show up.

Warden Wieand to-day made all the facts public.

Receiver for A. Goldman, Pittsburg, Pa., Winding Up the Bankrupt's Estate.

PITTSBURG, Pa., Sept. 9.—Simon Sher, receiver for A. Goldman, who several weeks ago filed a petition in voluntary bankruptcy in the United States District Court in Pittsburg, as stated at the time in THE JEWELERS' CIRCULAR-WEEKLY, has disposed of Goldman's stock to B. Sedler and L. Stein for $6,425. Goldman also owns some real estate, against which there are two mortgages, and this property also will be disposed of.

The claims against his estate total $26,000, with secured claims of $5,000, leaving $21,000 of claims unsecured. Mr. Sher at the present writing believes that Goldman's creditors will receive about 30 per cent. of their claims, which is better than was anticipated. It was at first thought that little would be realized. Goldman in his schedules set forth that the stock in his establishment was worth $15,000; the prices secured for the goods is said to be pretty close to the appraised value. Mr. Sher also said that he was collecting the book accounts rapidly, a large amount of money being outstanding, and the indications are that a further snug sum will be realized from this source. He is anxious to wind up the business at the earliest possible moment.

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LOUIS J. DEACON, Cape May, N. J.

An Interpretation of the Jewelry and Gem Schedules of the Present Law by General Appraiser Sharretts.

S. Sharretts, of the Board of United tes General Appraisers, who has been in shington, D. C., during the time oc- d in revising the tariff, has returned to York and is again at his desk. Mr. rretts went to Washington at the request Senator Aldrich to confer in regard to proposed tariff schedules as applying jewelry and gem trade, and his wide erience in the handling of customs cases much weight in deciding the present the lines which come into this coun- try. As far as the jewelry and kindred ies are concerned General Appraiser rretts is without exception the best ed man who has ever filled the position. s closely in touch with the jewelry ion and understands fully the condi- which the trade has to meet in making, d as marketing, its product. His clear ge of conditions as affecting the trade been of great value both to the trade the government.

Monday, Mr. Sharretts gave to a repre- ntative of THE JEWELERS' CIRCULAR- EKLY a concise explanation of the prin- l paragraphs in the new tariff as affect- the trade. Of paragraph 448, which s with jewelry, he said: "Paragraph 448 the new tariff act of Aug. 5, 1909, was gned to cover all articles in the nature ornaments and includes everything, ther fully finished or not, designed to be rn on apparel or carried on or about or ched to the person, valued at 20 cents or re per dozen pieces, made of any ma- al set with imitation precious stones, ex- black jet, composed wholly or in chief ue of silver, German silver, white metal, ss or gun metal, whether or not washed plated, and composition metals, provides he aggregate for 85 per cent. duty. The e rate of duty is imposed on bags and rses and other articles made in chief ue of metal mesh, composed of silver, rman silver or white metal. All articles mmonly or commercially known as jew- y, or parts thereof, including chain, mesh l mesh bags and purses, composed of ld or platinum, whether set with precious, mi-precious or imitation stones, 60 per t. duty."

"Fancy chains suitable to be worn on the rson or material or parts of chains to be de into the foregoing, are dutiable at 60 r cent. ad valorem.

"The paragraph avoids the necessity of ermining whether articles are jewelry or , the uncertainty of which led to much gation under former acts, there being ore the Board of General Appraisers at sent upwards of 20,000 cases involving s question.

"Congress in imposing duty on articles signed to ornament the person reached the nclusion that they were purely articles of xury, and as such, whether designed for h or poor, were properly subject for the dition of a higher rate of duty in order secure revenue. Jewelry made of gold l platinum is of such high value that a per cent. duty was regarded as more than the equivalent of 85 per cent. on orna- ments composed of base metal. The cer- tainty of classification and the avoidance of litigation and delay in receiving goods more than compensates the trade for the addi- tional duty imposed on cheap jewelry, or the class of goods in question. Importa- tions will not be lessened, as the cheap class of trashy ornaments can be made in Austria at one-third of the cost of manufacture in the United States. Many leading importers throughout the country have expressed sat- isfaction at this paragraph for the reason stated."

In regard to paragraph 449, which deals with pearls, General Appraiser Sharretts said: "While this paragraph does not state anything about matched or selected pearls, the indication is that all pearls, whether matched or selected as to color and size are dutiable at 10 per cent., unless strung or mounted in the form of a necklace or ar- ticle of jewelry. Synthetic stones, doublets, consisting of imitation precious stones or semi-precious stones, or composed of dif- ferent parts of other precious stones, are now all placed under a duty of 20 per cent. This includes all stones not a product of nature. Scientific stones are included in this category, and I fail to see how any con- flict can arise in regard to the proper classi- fication."

Mr. Sharretts when asked about the ques- tion of marking foreign watch cases, dials, etc., declined to give an opinion as, he said, the question was still open.

Speaking of the attempt that was made to raise the duty on gems, he said: "The effect of a duty of 5 per cent. on rough diamonds would have been that every diamond cutter in the country would have eventually been forced out of business. A 15 per cent. on cut would have demoralized trade.

Annual Meeting of the Maryland Retail Jewelers' Association, Held at Baltimore.

BALTIMORE, Md., Sept. 9.—The Maryland Retail Jewelers' Association held its annual meeting and election of officers at the meeting rooms in the Royal Arcanum building, this city, yesterday. The follow- ing officers were elected: Jerome W. Schirm, president; J. J. Bartholomew, first vice-president; Walter Powell, second vice- president; Arthur Hollenhorst, third vice- president; F. J. Euler, recording secretary; I. E. Sanford, financial secretary; George Schaeffer, treasurer. These, with R. B. Smith, Jr., and John Vogt, constitute the Executive Committee.

The subject of "Repairs Left for Long Time" was debated, as was the "Bad Pay List."

The secretary's and treasurer's reports showed gratifying results. The membership has been doubled since last year.

BALTIMORE, Md., Sept. 8.—At the second outing of the Maryland Retail Jewelers' Association, held recently at Makado Park, which was largely attended and proved, if possible, more successful and enjoyable than the previous outing, Samuel T. Dukehart, one of the oldest of the Baltimore jewelers, gave some amus- ing impersonations, with the aid of an im- provised costume. A photographer being present, it was suggested that he be re- produced "in costume."



CHARACTER SKETCH AT THE OUTING OF THE MARYLAND JEWELERS.

The result is the subject of the illus- tration, Mr. Dukehart being on the left, and at the right is A. Wallenhorst, hold- ing erect the "Jewelers' Club," the mascot being in the center.

Among other amusements, the ball game between the single and married men was a feature, the score being 41 to 7, in favor of the married men.

The Clinton Optical Co. has opened a new store in the Pilgrim Block, Clinton, Mass.

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We are showing a bewildering variety of attractive designs—all absolutely new in bug hat pins—bug buckles—bug collar pins—bug sash pins, etc., etc.

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the new Parisian Hair Ornaments are selling everywhere.
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WHITESTONE GOODS

of all kinds—heretofore this has been our weak point. Now we've made it one of our strongest. Our present line of whitestone goods is ahead of anything else on the market—and the prices are right.

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Certain competitors—unable to meet our prices—or match the quality of our goods—are industriously spreading the story that we are jobbers. It is true that years ago we were jobbers—but it's equally true that years ago we started making our own goods—gradually eliminating our jobbing lines—until now we are and have been for a long time past *manufacturers in the broadest sense.*

Our factory is open to anyone interested. Come and go through it from top to bottom—see "CHECO" goods everywhere—in all stages of manufacture and then—well, the next time our salesman calls look through our line and remember

"Checo" Goods Are "Checo" Made

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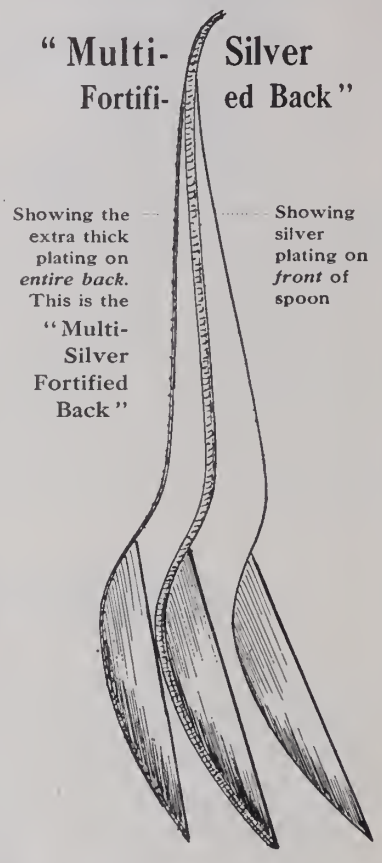
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IN *addition* to our extraordinary standard plating we put a "Multi-Silver" plating on the entire back of every spoon and fork—the place *wear-resistance* is most necessary:

As our *Multi-Silver* plating is accomplished in one operation, by a new patented process *which we control exclusively,* we get the extra fortification at but a trifle more than the cost of the additional silver:

Our goods have a *standard price and profit for the dealer,* because we take advantage of every invention to make them better:

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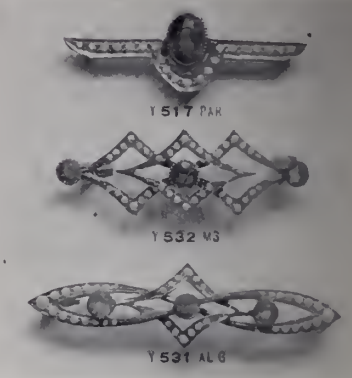
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Careful and discriminating jewelry buyers appreciate the value of good stone-setting, for many an otherwise beautiful production has been miserably spoiled by careless and incompetent workmen.

All of our stones are neatly and perfectly set. Bright-cutting around half pearls is a special feature with us, and greatly enhances the effect of our pearl set designs. We employ in this department only the most skillful stone setters, and every piece must pass a most rigid inspection before shipment. We invite a most careful comparison.

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E. T. Giese will soon begin business at Wyott, Ia.

J. P. Arnolds has started in business in Merrill, Ore.

L. F. Smith has purchased a store at Waterford, Wis.

W. B. Sherratt has engaged in business at Pocahontas, Ia.

M. Maloney will soon engage in business at Auburndale, Mass.

H. G. Greenhut is about to open a retail jewelry store in Peoria, Ill.

E. J. Stanson has just opened a jewelry store at 429 W. State St., Rockford, Ill.

Walter Chattin has opened an antique shop at 266 S. 11th St., Philadelphia, Pa.

Clas. Ten Eyck will open a store, Sept. 5, at 35 W. Union St., Johnstown, N. Y.

L. A. Messing is a new jeweler in Glendale, Ore., where he recently opened a store.

The Standard Die Sinking Co. has started in business at 25 Calender St., Providence, R. I.

Johnson & Landstrom have opened a store in the Royal Hotel building, at Huron, S. Dak.

Paul Marion has opened a watchmaking establishment at 717 Market St., San Francisco, Cal.

A jewelry store will soon be opened at Klamath Falls, Ore., by R. A. Moore and T. C. Tipton.

A store has been opened by A. Brunner in Santa Barbara, Cal. It is located at 628½ State St.

Henry Deitrich has entered the retail jewelry and optical business at 2528 Vine St., Cincinnati, O.

Joseph Brindamour has opened a jewelry and watchmaking store in the Bouchard building, Artic Center, R. I.

A new watch and jewelry repairing establishment has been opened by J. H. Scott at 963 State St., New Haven, Conn.

Rubin & Griffenstein have opened a repairing and manufacturing jewelry establishment at 10 E. State St., Trenton, N. J.

James E. Russell has again engaged in the jewelry business at Chino, Cal. The new store is located in the Kruckman building.

John A. Davis and E. Pettit are now in the jewelry business in Chicago, Ill. Mr. Davis formerly resided in Bound Brook, N. J.

The E. Block Mercantile Co. has begun business at 817 Broadway, San Francisco, Cal. A. S. Shadow will be manager of the concern.

Thomas Catherwood will shortly commence business in Park River, N. Dak. He was engaged in the jewelry business some time ago.

The Olathe Jewelry Co. was incorporated recently in Denver, Colo., with a capital of $2,000. The incorporators are: Edward Applegate, A. Gerstenhauer and E. Kinston.

George R. Blose formally opened his new store at 319 Fifth Ave., McKeesport, Pa., a short time since. The establishment is attractively furnished.

George Moyer, for 15 years in the employ of W. Williams, Trenton, N. J., has resigned his position and will open a retail jewelry store on his own account in Asbury Park, N. J., where he will reside permanently.

Harry M. Slaughter will soon go into the jewelry business on his own account in Union City, Ind. He was formerly watchmaker for Chris. Bernloehr & Bro., Indianapolis, Ind.

The Reinert, Andrus Co. has been incorporated in Chicago with a capital of $5,000 to manufacture and deal in jewelry, etc. The incorporators were L. A. Reinert, H. E. Andrus and O. C. Gaylard.

The Gulf Jewelry & Stationery Co., Corpus Christi, Tex., has been incorporated with a capital of $5,000, all of which stock has been subscribed, and over 70 per cent. paid in. The secretary and manager is J. S. Gallie, Jr.

The Burnes Mfg. Co. is a new concern which has been incorporated in Kittery, Me., to manufacture jewelry, with a capital of $150,000. The officers are: President, H. Mitchell, Kittery; treasurer, S. J. Morrison, Portsmouth, N. H.

Members of Philadelphia Jewelers' Club Royally Entertain Guests at Clambake.

PHILADELPHIA, Pa., Sept. 9.—The 200 jewelers and friends who were guests at the clambake given by the Philadelphia Jewelers' Club, Wednesday, had a most enjoyable spread. The dinner was in the form of a clambake, which had been arranged by the members. L. P. White, president; Henry Bodenheimer, vice-president; A. J. Le Jambre, secretary; W. H. Long, treasurer; Joseph E. Cadwallader, John A. Lehman, William Linker and A. G. Lee did the honors and helped much toward making everybody feel at home.

The music was furnished by Kendall's First Regiment Band. Talent from the Philadelphia theaters entertained the guests after dinner. Great interest was centered in the 100-yard dash between two of the fattest men in the club, Howard E. Stevenson and Jacob Binder, Jr. Binder won in a walk.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Sept. 11, 1909.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$427,591.65
Gold bars paid depositors	62,953.78
Total	$490,545.43

Of this the gold bars exchanged for gold coin are reported as follows:

Sept. 7	$117,604.80
" 8	77,047.56
" 9	109,720.49
" 10	82,579.92
" 11	40,638.88
Total	$427,591.65

H. W. Slingluff & Co. have sold their store at New London, Ia., to a Mr. Jones, who has taken possession.

Valuable Diamond Pipe Reported to Have Been Located in Oroville, Cal.

LOS ANGELES, Cal., Sept. 8.—In reply to a letter addressed to the Chamber of Commerce of Oroville, Cal., inquiring in reference to the reported finding of diamonds in that vicinity, N. B. Crane, secretary, writes as follows:

"Your kind favor at hand. In reply will say that it is a fact that we have a true diamond pipe here at Oroville, and from present prospects it will prove to be one of great value. We were picking up diamonds here from the old hydraulic washings before diamonds were found in South Africa. From whence they came no one was able to determine until a diamond expert from South Africa learned of the conditions here and came here, and through him the diamond pipe was discovered.

"We are now sinking on the best Kimberlite (which is known as a matrix, neither is it rock or clay, but a hard substance when first brought to the surface), that has ever been discovered in any part of the world, so said to be by several diamond experts. We are now down 200 feet in the Kimberlite, and while we have found a goodly number of diamonds of the finest water, we do not expect to obtain any large ones until we reach a depth of from 500 to 1,000 feet. All the satellites of the diamond are obtained in great quantities, as well as many black diamonds, which proves conclusively that we have a genuine diamond pipe."

Importations at the Port of New York.

Weeks Ended Sept. 5, 1908, *and Sept.* 4, 1909.

	1908.	1909.
China, Glass and Earthen Ware:		
Cbina	$74,710	$79,845
Earthen ware	8,807	15,027
Glass ware	23,459	41,150
Optical glass	7,151	4
Instruments:		
Musical	5,998	15,604
Optical	3,649	6,706
Philosophical	3,645	9,246
Jewelry, etc.:		
Jewelry	11,495	25,370
Precious stones	268,597	869,332
Watches	31,200	19,183
Metals, etc.:		
Bronzes	7,535	3,102
Cutlery	20,952	23,836
Dutch metal	14,555	3,514
Platina	34,874	48,247
Plated ware	.....	.....
Silverware	1,905	1,509
Miscellaneous:		
Alabaster ornaments	$111	$699
Amber	2,356	298
Beads	1,500	6,348
Clocks	7,371	5,587
Fans	3,191	2,362
Fancy goods	8,786	18,810
Ivory	7,906	31,022
Ivory, manufactures of	201	329
Marble, manufactures of	7,065	42,668
Statuary	5,434	6,754

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	*New York selling price, .999 Basis.*
Sept. 7	23 3-4d.	$0.53½
" 8	23 11-16d.	.53⅜
" 9	23 3-4d.	.53½
" 10	23 13-16d.	.53⅝
" 11	23 3-4d.	.53½
" 13	23 11-16d.	.53⅜

CHAS. KELLER & CO.

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SEVENTY-ONE NASSAU STREET, NEW YORK CITY

MANUFACTURERS OF 10KT.
AND 14KT. JEWELRY FOR THE
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NOT CONNECTED WITH ANY FIRM OF A SIMILAR NAME.



Solid Gold Jewelry

14 Kt and 10 Kt

¶ We have been in business 2 years but this is only our second year in the making of 14 Kt. and 1 Kt. jewelry. We are proud of the reception accorded our gold lin and want those who are not al ready familiar with these well-mad goods to grant us an opportunit to show what we have done i this short space of time.

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SILVERSMITHS AND JEWELERS

Office and Wks., 79-85 Crosby St. New Yor
Salesroom, 556 Broadway

ecent Decisions by General Appraisers as to Duty on Jewelry and Kindred Lines.

The Board of United States General ppraisers, Friday, handed down decisions fecting the classification under the Ding- tariff of various articles imported by welry firms. A protest filed by the H. H. mman Curio Co. regarding the assess- nt on agate, carnelian, onyx and other mi-precious stones was decided in favor the protestants.

The stones in question were cut, but t set, and were intended exclusively for welry purposes. They were assessed at rate of 50 per cent. under the tariff vision for "manufacturers." The con- tion of the importers, on the other nd, was for duty at 10 per cent. as cious stones cut. This claim the board holds, and reverses the classification ade by the Collector.

Leeder & Bernkopf made a protest ainst the assessment of 50 per cent. on portations of onyx cut into the forms of mes and intended for jewelry manufac- res The board, in sustaining the claim, ts the duty from 50 per cent. to 10 per nt.

A claim by L. Heller & Son, asking for 10 per cent. duty on rock crystals cement- together, made to imitate emeralds, was anted.

The Collector's assessment at the rate of per cent. is set aside. The Board reduced e assessment of duty on imitation pearl tpin tops from 45 per cent. to 25 per cent. he goods were entered by the A. Bader .., of this city.

The protest of Marshall, Field & Co. gainst the assessment of duty by the Col- ctor of Customs at Chicago on coral, cut t not set, was decided last week by General ppraiser Sharretts, who upheld the pro- st of the Chicago concern. In his opinion, said that the articles covered by the rotest were shown by the official samples be coral cut, but not set, commercially nown as precious stones and intended ex- lusively for jewelry purposes, and that ne of these stones had been manufactured to articles of utility, having a different ame from the coral from which they are t. In a previous decision, Mr. Sharretts ted. the board held that identical articles ere held dutiable at 10 per cent. ad valor- m. This decision was sustained by the nited States Circuit Court in the case of Albert Lorsch & Co., and was acquiesced in y the Treasury Department, and on the uthority of this decision the United States eneral Appraiser sustains the claim in he protest that the merchandise is dutiable t 10 per cent. ad valorem under paragraph 35. The Collector's decision is reversed.

A recent decision by the board holds that rticles composed of californite, which were lassified as manufactures of agate under ragraph 115, are precious stones within he meaning of paragraph 435, as claimed y L. Tannenbaum & Co., the New York mporters. General Appraiser Sharretts, ho writes the decision, says: "This pro- st relates to articles composed of califor- ite, a mineral described in Mineral Re- ources of the United States, 1907, page 812, s 'a compact variety of vesuvianite with color and texture so like jade that it was first mistaken for that mineral. It is found in Siskiyou County, Cal., on the south fork of Indian Creek, 12 miles from Happy Camp, and has been described by Dr. George F. Kunz.'

"It appears from the testimony that the crude mineral californite was sent to Germany, where it was cut into the form of handles, diminutive cups, cabochon settings for rings, etc., in which condition they were returned to the United States to be mounted." * * *

New Members Elected by the Jewelers' Security Alliance.

The regular monthly meeting of the executive committee of the Jewelers' Security Alliance was held on Friday, Sept. 10, the following members being present: Chairman Butts, Vice-Presidents Wood and Champenois, Treasurer Karsch, Secretary Noyes and Messrs. Bowden, Brown and Stern. The following new members were admitted:

William L. Cooley, Abilene, Kans.; A. E. Foster, Creston, Ia.; Edward Luke, Yazoo City, Miss.; R. E. Scott, Muncie, Ind.; D. A. Stocking, Kalispel, Mont.; M. E. Arkwright, Beatrice, Nebr.; R. H. Bach, Owatonna, Minn.; D. P. Benelli, Frontenac, Kans.; T. H. Bingel, Chicago; Bleiweiss & Straitman, Newark, N. J.; J. W. Crabill, Plattsmouth, Nebr.; Crellin-Feller Co., Kansas City, Mo.; Curl & Palmer, Duluth, Minn.; J. C. Davidson, San Francisco; Henry Elbelt, St. Joseph, Mo.; Elm Mfg. Co., Newark, N. J.; Peter Engel, Marysville, Cal.; E. E. Esterly, Duluth, Minn.; Gale-Ford Co., Inc., Norfolk, Va.; A. Gallopini, Brooklyn, N. Y.; Garon Bros., Duluth, Minn.; A. J. Gillinsky, Council Bluffs, Ia.; Goldsmith Bros. Smelting & Refining Co., New York; Hagerstrom Co., Newark N. J.; Ike Hassen, San Francisco; E. J. Hodgdon, Haverhill, Mass.; J. A. Light & Co., Minneapolis, Minn.; A. M. Lindahl, St. Paul, Minn.; H. A. Lunda, Minneapolis, Minn.; L. A. Martin, Superior, Wis.; L. J. Mosher, Owatonna, Minn.; E. B. Nelson, Minneapolis, Minn.; Z. M. Nelson, Camden, N. J.; P. Oliver, San Francisco, Cal.; George H. Pease, Baxter Ia.; A. P Petersen, Brooklyn, N. Y.; N. Peterson, Superior, Wis.; T. I. Place, Milton, Wis.. Portuguese Mercantile Co., San Francisco, Cal.; I. M. Radabaugh, Hastings, Minn.; A. Rassweiler, Chicago; J. H. Ruge, Faribault, Minn.; A. G. Scherf, Red Wing, Minn.; B. F. Simpson & Co., Minneapolis, Minn.; R. H. Stratford, Beatrice, Nebr.; T. S. Terry, Nevada, Mo.; D. A. Tobias, Inc., Atlanta, Ga.; S. J. Vasaly, Little Falls, Minn.; C. I. Walls, Spirit Lake, Idaho; P. L. Webster, Havelock, Nebr.; O. F. Wennerlund, Duluth, Minn.; O. C. Wiggins, Islip, N. Y.; C. A. Williams & Co., Omaha, Nebr.; A. L. Wilson, Hutchinson, Kans.; F. A. Klass, Hibbing, Minn.; L. S. Robinson, Glenwood, Ia.; W. L. Smith, Clinton, Mich.; G. T. Baker & Co., Bemidji, Minn.; M. A. Bratrud, Crookston, Minn.; C. B. Curtis, Villisca, Ia.; S. Gordon & Co., Oklahoma City, Okla.; J. P. Mikkelsen, Nebraska City, Nebr.; Tom Morris, Crookston, Minn.; W. L. Pedersen, Clarinda, Ia.; J. M. Tinsley, Villisca, Ia.; White Bros., New Orleans, La.; N. C. Anderson, Fargo, N. Dak.; E. A. Arhart, Lisbon, N. Dak.; C. E. Gronberg and H. T. Holverson, Alexandria, Minn.; F. W. Peterson P. & M. Co., Fargo, N. Dak.; Eastwood-Park Co. and Henry Ziruth, Newark, N. J.; F. C. Brace, Worthington, Minn.; Brehm Jewelry Co., Attica, Kans.; John Douglas, Onawa, Ia.; N. S. Dahl, Missouri Valley, Ia.; O. A. Duppstadt, Vandergrift, Pa.; Mrs. J. H. Holmquist, Sycamore, Ill.; H. E. Jacobi, Baltimore, Md.; N. Langford, Inc., New York; F. E. Mendenhall, Tilden Nebr.; E. F. Minder, St. James, Minn.; B. Reingold, Sioux City, Ia.; Spink Bros., Hornell, N. Y.; Swartz & Warne, Redfield, S. Dak.; Henry Whizin, Brooklyn, N. Y.; H. T. Whaler Co., Narragansett Pier, R. I.; R. Eisele, Wyoming, Ill.; F. Evans & Co., Le Mars, Ia.; Huhert Huewe, Remsen, Ia.; S. Messerer, Newark, N. J.; A. H. Smith, Cherokee, Ia.; A. J. Larson, Newell, Ia.; D. T. Martin, Pomeroy, Ia.; Benedict & Wilkinson, Inc., Sioux Falls, S. Dak.; Duerr Bros., New Martinsville, W. Va.; C. A. Keepers, Greencastle, Pa.; E. G. Kothe, Parkersburg, Ia.; A. H. Pehrson, Mitchell, S. Dak.; E. H. Prey, Watertown, S. Dak.; H. D. Strauch, Alexandria, S. Dak.; Townsan Jewelry Co.; Mitchell, S. Dak.; Empire Jewelry Mfg. Co., Newark, N. J.; Hollingsworth & Son, French Lick, Ind.; M. M. Freund, Brooklyn, N. Y.; P. A. Freeman, Allentown, Pa.; Ilgen & Wakefield Co., New York; Alva Ruff, St. Johns, Mich.; F. R. Crocker, Grand Junction, Colo.; C. E. Neuman, Sand Point, Idaho; Virgin & Young, Macon, Ga.; George Gerner, Council Bluffs, Ia.; Charles E. Hurd, Sycamore, Ill.; Palmer Bros., Mankato, Minn.

Daring Hold-up and Robbery of Jeweler of Baltimore, Md.

BALTIMORE, Sept. 13.—Another sensational robbery has occurred in the downtown jewelry center, this time in daylight also, the victim being Simon Ruman, 156 N. Gay St. Early this morning two men walked into his store and asked to see some watches, and as he proceeded to get a tray from the show case one of the robbers leveled a pistol at his head and demanded that he throw up his hands.

The jeweler was so startled that he failed to comply immediately, whereupon the gun was shoved into his face and the demand repeated. Although traffic on Gay St. was at this time of the day very heavy and there were many people passing to and fro, the jeweler could see no other alternative than to comply, as the hold-up occurred in the rear of the store, where he could not be seen, and he realized the men were desperate. Following the command to throw up his hands he was led back into an anteroom, where he was bound and gagged, and while one member kept close watch on him with the pistol handy the other proceeded to lock the front door and ransack the show cases. Not content with this, they took $25 from his pockets and whatever loose change they could find around the store. In addition rings valued at $200 were taken, and five watches of the cheaper variety, valued in all at $50. Mr. Ruman expects the loss will be found to be considerable when he goes through all his stock.

The first intimation that anything was wrong in the store was when August Grecht, who was standing on the opposite side of Gay St., heard a crash, and, running across the street, peered through the broken door glass and saw Mr. Ruman struggling on the floor, bound tightly to a rocking chair, which he had succeeded in shoving through the glass. He had tried to unlock with his teeth the door which the robbers had locked before they made their escape through the back door, but had only knocked the key to the floor. He directed Mr. Grecht to reach his hand in and find the key, unlock the door and release him. While this was going on others notified the police, and four detectives from headquarters were rushed to the scene and followed up the robbers, who, however, had made good their escape through the back way. They had bound him tightly with towels and strong cord and threatened to return and kill him if he attempted to give an alarm. Mr. Ruman described one of the robbers as being about 28 years old, with smooth face, black hair and weighing about 175 pounds. This man wore a soft black hat and dark suit. The other was about 25 years old, five feet six inches tall and weighed about 125 pounds. He wore a black derby hat.

R., L. & M. FRIEDLANDER

30 MAIDEN LANE NEW YORK CITY



Hudson-Fulton Celebration

AN INVITATION

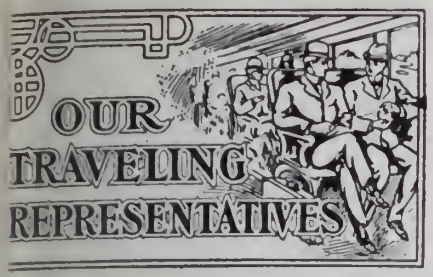
¶ IF you come to New York for the Hudson-Fulton Celebration make our store your headquarters. At least, come in to see us and let our new goods parade before you. We have stood the test of time and our reputation is a guarantee of the quality of the goods we sell. Fair treatment keeps our old customers and makes new ones.

¶ We carry a complete staple line as well as the latest and most salable novelties in gold, gold filled and sterling silver, at popular prices. Come to see us and get new ideas for increasing your Fall trade. Our suggestions suggest

Diamonds (all sizes), Watches (all kinds), Movements (all makes), Jewelry—Gold and Gold Filled—including

La Vallieres, Brooches, Earrings, Rings, Festoon Necks, Bracelets, Crosses, Buckles, Combs, Scarf Pins, Dumbbells, Lockets, Tie Clasps, Cigar Cutters, Knives, Fobs, Vest Chains, Collar Buttons, Vanity Cases, Purses and Mesh Bags, large and small, shirred and plain. Toilet Sets, Manicure Sets, Gun Metal Match Safes, Cigarette Cases, Knives, Cigar Cutters, Dumbbells, Long Guard Chains, Crosses, etc.

Don't fail to avail yourself of this opportunity to inspect our complete line of up-to-date goods.



Among the traveling representatives who called on the Milwaukee, Wis., trade, last week, were: [illegible] Lamb, George H. Fuller & Son Co.; A. [illegible], Ben. Allen & Co.; Jerome M. Lissauer, [illegible] Bros. & Co.

The traveling salesmen visiting the Philadelphia, Pa., trade, during the past week, included: Charles Butts, George H. Fuller & Son Co.; Howard R. Grant, Riley & French; Mr. [illegible] Ostby & Barton Co.; Mr. Shierloh, Keystone Watch Case Co.; Louis Frank, G. & H. Worthington.

Traveling representatives in Los Angeles, Cal., recently, included: H. H. Curtis, H. H. Curtis Co.; A. W. Angell, Geo. L. Paine; Mr. Parks, Parks Bros. & Rogers; Samuel Brower, E. L. Speer Co.; A. M. Andrews, Riker Bros.; J. J. Alexander, Burr W. Freer; De Lancey Stone, Fuller & Douglas; F. W. Reed, Paye & Baker Mfg. Co., Thomas H. Ryland, American Watch Co. Lancaster, Pa., was visited, recently, by the following traveling representatives: A. Holzinger, Fred Kaufman & Co.; F. W. Cornell, J. A. & W. Granbery; John H. Baker, Jacobson Bros.; B. Ehlers, Ehlers & Co.; Charles Fake, Whiting Mfg. Co.; Henry Hoffa, Hodenpyl & Walker; T. Griffiths, Jr., Carter, Howe & Co.; Frank Somers, Arnold & Steere; L. S. Hodges, A. E. Patton.

The following traveling representatives were in Savannah, Ga., recently: Charles E. Burchell, Dominick & Haff; J. N. Minterson, Wilcox Silver Plate Co., O. A. Edwards, Alvin Mfg. Co.; Otto Rosenbauer, A. G. Schultz & Co.; Wm. Kinscherf, Jr., Wm. Kinscherf Co.; Justian W. Smith, L. H. Keller & Co.; Charles H. Horton, Bradley & Hubbard Mfg. Co.; H. C. Yerkes, Kelly & Steinman; Fred A. Wheeler, Non-Retailing Co.; V. A. Picard, Tryor Mfg. Co.; A. M. Haring, Carter, Howe & Co.; V. E. J. Winter, Enos Richardson & Co.; J. L. Mitchell, Sloan & Co.

The following traveling representatives called on the trade in Kansas City, Mo., during the past week: George B. Neill, Keystone Watch Case Co.; Mr. Somes, Bates & Bacon; Harry B. Kennion, Parks Bros. & Rogers; Frank J. Ruggles, W. E. Richards Co.; Donald LeStage, H. D. Merritt Co.; J. B. Carmichael, Bride & Tinkler; Mr. Tanner, Allen, McNerney & Co.; Henry Bloch, L. D. Bloch & Co.; S. C. Powell, S. C. Powell & Co.; Charles S. Peckham, J. H. Peckham & Co.; C. E. Emerson, W. H. Bell & Co.; Mr. Dorrance, Simons Bro. & Co.; J. T. Edwards, B. S. Freeman Co.; John S. Cunningham, E. L. Spencer Co.; Mr. Goldberg, J. J. White Mfg. Co.

Traveling representatives of jewelry firms in St. Louis, Mo., during the past week, were: Harry B. Kennion, Parks Bros. & Rogers; John S. Cunningham, E. L. Spencer Co.; Frederick S. Potter, Flint, Blood & Co.; J. G. Trafton, Jared Keith, George W. Dover Jewelry Co.; C. E. Emerson, W. H. Bell & Co.; Frank Milhening, J. Milhening, Inc.; W. J. Bens, William Bens Co.; William F. Koch, American Morocco Case Co.; S. W. Abbey, E. Ira Richards & Co.; G. A. Armstrong, Paye & Baker Co.; Frederick Keim; Mr. Dorrance, Simons, Bro. & Co.; Ernest A. Rose, Weigle & Rose; H. R. Blackman, Mandeville, Carrow & Crane; Mr. Ettinger, Gattle, Ettinger & Co.; S. C. Powell, S. C. Powell & Co.; M. Bernstein, Tuthill Cut Glass Co.; C. H. Davison, Kohn & Co.; C. P. Young, Whiteside & Blank; M. G. Cook, Alvin Mfg. Co.; William Roman, Manasseh Levy & Co.; Charles A. Hetzel, Charles A. Hetzel & Son Co.; L. O. Binder, Ernst Gideon Bek.

Traveling representatives who called on the Cincinnati, O., trade, during the past week, included: C. P. Young, Whiteside & Blank; H. E. Barkman, F. H. Cutler & Co.; C. Glander, J. D. Dalzell & Co.; E. A. Reed, Reed & Barton; Mr. Frink, Thomas F. Brogan Co.; Mr. Chatellier, John Chatelier; Reuben W. Cohen, George H. Cahoone Co.; William J. McQuillin, Mount & Woodhull; L. A. Knohel, Louis Ettlinger & Sons; L. O. Binder, Ernst Gideon Bek; Mr. Thomas, H. P. Sinclaire & Co.; T. W. Smith, Roger Williams Silver Co.; W. H. Gregory, Strobell & Crane; Frederick Keim; C. N. Perley, Perley Bros.; Wallace E. Welch, Hoyt, Obrig & Geiger Co., V. D. Haring, Kent & Woodland; J. Laffey, Gorham Co.; W. C. Barry, Barr & Co., James Baker, Frank M. Whiting & Co.; Fred Somes, Bates & Bacon; Mr. Howard, Towle Mfg. Co., C. T. Barbour, Watrous Mfg. Co.; O. Krause, Arthur W. Ware & Co.; Mr. Stanford, Alvin Mfg. Co.; James O. Otis, Harvey & Otis, S. K. Jonas; William Moulton, F. W. Weaver & Co.; H. B. Koopman, Newark Tortoise Shell Co., W. S. Dudley, Rogers Bros.; Edgar Huhn, Scofield, Melcher & Scofield; William Rosenberger, A. Wadach & Co.; William W. Middlebrook, B. V. Barlow & Co., Inc., C. Morgan, Rogers & Bro.; Mr. Levy, Fox Mfg. Co.; W. R. Eliot, Meriden Cut Glass Co.; A. Hetzel, Charles A. Hetzel & Son Co.; George E. Taylor, Wilcox & Wagoner Co.

Among the jewelry travelers who, recently, visited the Buffalo, N. Y., trade, were the following: J. W. McClannin, Wilcox Silver Plate Co.; D. Skutch, New Haven Clock Co.; Mr. Francis, Waterbury Clock Co.; A. Bradshaw, Meriden Britannia Co.; L. Rockwell, Poole Silver Co.; Mr. Osborne, R. Wallace & Sons Mfg. Co.; Mr. Landon, Hamilton Mfg. Co.; J. Stanley, Landers, Frary & Clark; H. G. Glasstone, Fox Mfg. Co.; W. J. Francis, Waterbury Clock Co.; Charles Miller, Ansonia Clock Co.; H. Levin, Art Metal Works, George Pilzer, Goodfriend Bros.; Percy D. Lucas, Frank W. Smith Co.; Frank L. Wood, Ludwig, Nissen & Co.; C. L. Kruger, Jr., Larter & Sons, Alfred Nathan, Henry Baschkopf; W. S. Noon, Cory, Clark & Noon; Frederick Keim; E. A. Reed, Reed & Barton; Mr. Henderson, Crane & Theurer; E. A. Osten, Mandeville, Carrow & Crane; Charles E. Platt, Theodore W. Foster & Bro. Co., Wm. H. Wefferling, Riker Bros.; C. F. Sueasy, Champenois & Co.; George E. Taylor, Wilcox & Wagoner Co.; Charles Isidor Jaskow, Isidor Jaskow & Co.; Hubert Somborn, Bawo & Dotter; a representative of Wm. S. Hedges & Co.; John W. Kraus, Steeber-Kraus Co.; M. S. Ohn, A. & Z. Cham Co.; Charles F. Sexton, W. L. Sexton & Co.; Mark Pearl, Wagner Comb Mfg. Co.; H. C. Barnum, Shafer & Douglas; I. P. Lane, L. H. Keller & Co.; A. E. Hayward, Seth Thomas Clock Co.; C. H. Holbrook, Sloan & Co.; James Panton, Mabie, Todd & Co.

The following traveling representatives visited the trade in Omaha, Nebr., during the past week: R. H. Stevens, Mabie, Todd & Co.; Mr. Parsons, Hull Umbrella Co.; S. C. Powell, S. C. Powell & Co.; Arthur Abraham, Cohn, Abraham & Co.; C. E. Emerson, W. H. Bell & Co.; Frank W. Collom, Sulzberger Bros.; G. Rodenberg, J. A. Dunn & Co.; Milton S. Rodenberg, Dunn & Rodenberg; W. N. Brooks, Brown & Mills; Henry Bloch, L. D. Bloch & Co.; J. B. Rockefeller, Forquignon Sales Co.; Otto Hinrichs, Omega Watch Co.; M. B. Bernstein, Tuthill Cut Glass Co.; J. A. McIntire, Kreis & Hubbard; J. S. Brande, Keller Jewelry Mfg. Co.; Mr. Tinker, William B. Durgin Co.; F. H. Helkinsden, Longines Watch Co., Mr. Thornton, Hayden W. Wheeler & Co.; Mr. Clinger, T. J. Hawkes Co.; E. G. Adler, Leroy Mfg. Co.; R. Watson, Whiteside & Blank; J. H. Crawford, J. W. Forsinger; Jul. F. Schuman, Jr., William Kinscherf Co.; John A. Lossau, Martin-Copeland Co.; C. H. Davison, Kohn & Co.; P. G. Storm, Reed & Barton; T. H. Batcheller, Moore & Son; Mr. Dorrance, Simons Bro. & Co.; G. A. Armstrong, Paye & Baker Mfg. Co.; H. A. Bliss, Wardley, Allsopp & Bliss Co.; Harry E. Farquharson, E. D. Gilmore and E. A. Potter; Mr. Gate, Manning, Bowman & Co.; George B. Neill, Keystone Watch Case Co.; Rudolph Schweiger, H. Z. & H. Oppenheimer; Mr. Cureton, Henry G. Lefort; Leonard M. Heine, Henry Lederer & Bro., Inc.; G. W. Hopkins, Sheppard Mfg. Co.

News Gleanings.

Hall & Co., Manistique, Mich., announce that A. R. Grove, formerly of Bluffton, Ind., has retired from this concern and is no longer connected with it in any way. H. L. Hall, who is now sole owner of the business, will continue to conduct it under the old name, and Mr. Grove expects to return to Bluffton in the near future where he will operate an optical parlor.

Chas. B. Rubert, a well known jeweler, of Owego, N. Y., who had been employed for many years by W. L. Hoskins, died, Sept. 3, at his home in that city of pneumonia after an illness of about three weeks. Deceased was about 73 years old and is survived by a widow and one son.

W. E. Johnson, Abbeville, S. C., has moved into his new quarters and now has a very finely fitted establishment, with many novel features. The fixtures are distinctly unique and the decorations and arrangements of the store are not only rich but out of the ordinary in many particulars. Mr. Johnson started in business many years ago in a very modest way and has built up a fine trade by his progressive methods.

Announcement has been made that the referendum vote taken by the Metal Polishers, Buffers, Brass Moulders and Brass and Silver Workers' International Union of North America on the election of their national officers is completed, and the results show that T. M. Daly, South Field, N. Y., has defeated the present incumbent, A. B. Grout, for international president. The first news given out was to the effect that President Grout had been re-elected, but the report of the international canvassing board shows that he has been defeated by T. M. Daly for that position. Besides this, the following officers have been elected for the ensuing term: Secretary, treasurer and editor, Charles R. Atherton; vice-presidents, first district, Thomas J. Flynn; second district, George Leary; third district, Joseph L. Merchant; fourth district, James Clarke; fifth district, Joseph Stoker; sixth district, John E. Burke; seventh district, Alfred Burton; eighth district, George Foster; ninth district, Martin Ludwig; 10th district, W. W. Britton; 11th district, William Kauffman; 12th district, Edwin Lederman; 13th district, T. J. Fadigan; 14th district, Joseph G. Hyde; 15th district, Frederick O. Smith.

Two sharpers, one claiming to be a jeweler, are working an old game through the central part of New York State. The "jeweler" stops in town for the day and makes friends with the intended victim. Later his partner comes along, trades at the store of the victim and asks where he can sell a pair of diamond earrings. The victim shows the earrings to the "jeweler," who says they are worth from $300 to $400, and suggests that the victim buy them. As an evidence of good faith the "jeweler" puts up from $50 to $100 in the victim's hands, telling him if he can get the earrings at a bargain that they will "go halves." The victim generally acts on the suggestion only to find that the "jeweler" has disappeared, and that the earrings that he has purchased for twice the amount entrusted to him are worth but a few cents. One of the most recent victims was Sam Meyers, a shoe dealer, of Kingston, N. Y., who lost about $200.

The Mexican grade of table ware made by Holmes & Edwards Silver Co., Bridgeport, which is unplated and, therefore, extremely serviceable where severe and constant use is required, has received an excellent test and endorsement by reason of the fact that it has been used in the equipment of the yacht *Carnegie*, which, as is well known, is sailing on the scientific expedition, taking magnetic observations all over the world.



Bronze Tablet "Elk's Creed"

Made in two sizes

Bronze,	7 x 8½ in.	Mounted on Oak, 9 x 11 in.	Retail Price, $10.00
"	10½ x 13 "	" " " 13 x 16 "	" 20.00

Trade Prices furnished upon Application

The Gorham Company

FIFTH AVENUE AND THIRTY-SIXTH STREET, NEW YORK

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WORKS: Providence and New York

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

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THE JEWELERS' CIRCULAR PUB'G CO.
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THE commercial failures during last month, as reported to R. G. Dun & Co., number 917, with total liabilities of $9,620,000, as compared with 1,199 in August, 1908, with liabilities of $23,782,000. In other words, conditions are about down to the normal again. Strange to say, the figures of the jewelry trade which were compiled for *Dun's Review* were still above the normal, though last month showed a big improvement over August of 1908. According to this table there were 20 failures in the jewelry and clock trades in August just passed, with liabilities of $176,253, as against 24 in August, 1908, with liabilities of $324,530; 11 in August of 1907, with liabilities of $40,559; seven in August, 1906, with liabilities of $108,261, and seven in August, 1905, with liabilities of $51,386.

The Use of Coin in the Arts.

FROM a number of letters which have been received from subscribers it would appear that the idea has again become prevalent that jewelers have no right to melt silver and gold coins in their business, as this will be a violation of the federal law against "mutilation" of coins. To the many inquirers for information on the subject and for the sake of those who are still in doubt we wish to again state that there is no law, as far as we know, that forbids the melting of gold and silver coins for use in the arts and industry, but there *is* a law (Section 5459) of the Revised Statutes which makes it a crime for any person to fraudulently deface, mutilate, impair, diminish, falsify, scale or lighten the gold and silver coins which are by law made current or are in actual use and circulation as money within the United States.

As we read the statutes, the law against defacement and mutilation of coins is directed against persons who tamper with the coin for the purpose of defrauding and is not intended to prevent such use of the coin as results in its absolute destruction as coin. It is evident from the circular letters which have often been sent out by the directors of the Mint, seeking information as to the amount of gold and silver consumed in the arts, that the Government takes it for granted that a certain proportion of the gold coined at least will always be destroyed for use in jewelry and other lines, because this is the most convenient way in which gold in small amounts can be obtained in certain sections of the country, with the additional advantage that the weight and fineness is guaranteed by the Government stamp and no further assay is necessary on the part of the user.

In other words, the jeweler need have no fear of using coin as long as he takes the coin out of circulation and converts it into bullion; that is, that he does nothing to it which will permit its value to be impaired and still give himself or another a chance to defraud any one else by putting it again in circulation. The price of silver and the artificially high ratio at which silver pieces of the United States are now coined makes it foolish for any one to use silver coins in the arts, as he would pay approximately twice the price for the coin that he would pay for the bullion, but with gold it is often found easier to use the coin than to buy the bullion, and there is no reason why this should not be done.

An advertiser in The Jewelers' Circular-Weekly advertises to the entire jewelry field.

Care in Selecting Trade-Marks.

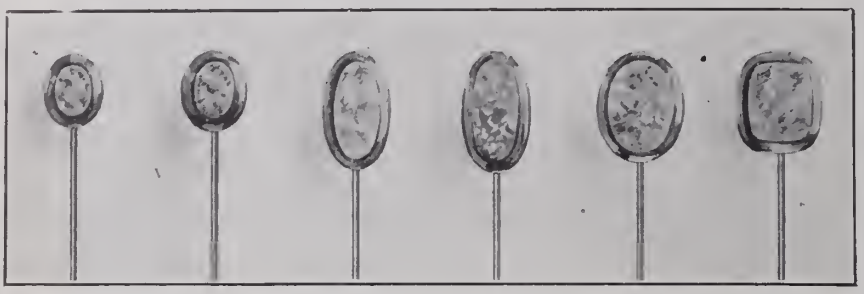
THE important part played by trade-marks in the jewelry trade is realized more and more every year by manufacturers, jobbers and retailers alike, because these marks not only serve to identify the maker of the product of the manufacturer in a way known only to the jobber and retailer, but also, in numerous instances, serve as a guarantee of quality and workmanship as well. In fact, when the retailer buys through the jobber the trade-mark used on a standard line of goods made by many concerns is often the only means he has of knowing that the article he buys is the product of the particular manufacturer whose goods he wishes. The fundamental use of the trade-mark is as a means of identification of the product, and the fact that it has come also to sometimes serve as a quality stamp as well takes away nothing, but adds to its essential usefulness. The essential feature of a trade-mark, therefore, should be its individuality, so that it will not be easily confused with others used on like brands of goods.

Manufacturers or dealers who desire to adopt a trade-mark should keep the above carefully in mind, and when selecting a device which they wish to put upon the products coming from their houses should devote considerable time and use extreme care and caution before they finally adopt their mark, because they are probably building not for the present, but for a long time in the future, and a little care at the beginning may save them much annoyance and perhaps litigation at a later date.

In speaking of this subject, a writer in a recent edition of *Printers' Ink* truly says: "Men in business separate or die, firms change or dissolve and stock incorporations pass into new hands. But a trade-mark, commonly called a "brand," will, if well chosen, legal and registered, run through generations and centuries with a swelling potential of value. It is of the most extreme and enormous importance, therefore, that the limit of care be taken to find a mark that is legal and registrable. An ounce of prevention of mistake will save a ton of correction later—but if necessary it is wise to exercise the ton of care at the outset rather than to risk an ounce of terror after the lapse of time. Time is an essential element of success of a mark—but it is an element that once lost is lost forever. The acorn contains the potential of a centenarian among oaks—but it takes 100 years to make it one. To lose a mark

BLACK OPALS

With all the rainbow tints and many more. A range of colors unknown in any other Precious Stone. Effects of a beauty and rarity unequaled.



Mounted in 18-K Gold Scarf Pins. Send for Selection Package.

CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Meslay, PARIS *Telephone, 5100 Cortland* *23 Maiden Lane, NEW YORK*

TRADE MARK

PERHAPS WE ARE TIRESOMELY PERSISTENT IN DWELLING ON THE INTEGRITY OF KIRBY JEWELRY. HOWEVER, WE FEEL THAT IN AN ERA OF COMMERCIAL SUBSTITUTION AND MISREPRESENTATION THE ABSOLUTE HONESTY OF KIRBY PRODUCTS CANNOT BE TOO INSISTENTLY OR TOO FREQUENTLY BROUGHT TO THE ATTENTION OF THE TRADE. OUR UNIMPEACHABLE RECORD AS MANUFACTURERS OF THOROUGHLY GOOD, ARTISTIC AND INEXPENSIVE GOLD JEWELRY SHOULD CREATE IN THE SKEPTICAL AN ASSURANCE OF FAIR TREATMENT AND A CURIOSITY TO SEE THE KIRBY LINE.

H. A. KIRBY

MANUFACTURERS OF FINE GOLD JEWELRY

PROVIDENCE, R. I.
85 SPRAGUE STREET

NEW YORK OFFICE
9-11-13 MAIDEN LANE

is almost like beginning business o again."

The essential right of a manufacturer a trade-mark or trade name is not c ferred upon him by statute, but is one t he has inherited under the common l consequently the protection which he g under the common law is often very gr than he can get through any legisl passed by the Federal or State gover For this reason no registration is requ to give him an absolute right to injun relief and to damages as against infring who cut into his trade, but the fact t no registration is necessary makes it harder for the man about to adopt a r mark to determine whether or not the which he intends to use has previously used in the same line.

It is for this reason that the natural registering trade-marks is of valu the beginner and the old user of a mark, as it permits the man about to one to file an application, which is p by the Government, with an illustrat description of the mark he claims fore registration is granted any perso believes he will be damaged by the r tration may oppose the registration wit 30 days of the publication. This, to tent, puts all competitors on notice (leg if not actually) and permits the appli to some extent to find out if there are predecessors in the field.

Of course, a similar result may be tained by the manufacturer publishing his trade paper a notice of the fact th was about to adopt a certain device fo trade-mark and giving objectors a cert time in which to let him know of their jections, but in this way he would not ha the advantage that the federal registra gives him of being able to use the Fed as well as State courts in case of cont versy unless the litigation involved a fendant in another State in a controversy an amount of over $2,000.

Even should the manufacturer regis his trade-mark at Washington we still vise him to conduct a careful investig of the marks used in his line before fina adopting the device that he will use. Fo tunately for the jewelry trade, investig tions as to marks in the lines that co into this industry has been made fairly ea by the publication of "Trade-Marks of t Jewelry and Kindred Trades" by The Je elers' Circular Publishing Co., and a rusal of this line, together with the supp ment, which is now on the press, will g the searcher very clear knowledge of t registered and unregistered marks wh have been and are being used in this indu try. The volume and the new supplem to it are about as perfect a compilation the trade-marks of the jewelry trade th it is possible to make. Even though th may not be absolutely complete, we ha little doubt that the manufacturer or dea who adopts a mark or device not record in these works may feel pretty sure of bei a pioneer in the use of such mark in t field.

H. Shadel, Webb City, Mo., moved r cently, to Fayetteville, Ark.

Frank A. Hanson & Co. have succeed to the business of Frank Hanson.

New York Notes.

W. Schmitz, Clinton, Ia., is in town week.

William Taub, 31 Avenue B, has sold out Wasserstrom & Beilich.

B. Umsted, New Port, Ark., is in this week, calling on friends in the de

lhus H. Moss, 14 Maiden Lane, has on a business trip through New land

L. Ruth, Montgomery, Ala., was g the out-of-town visitors during the week.

F Brinck, of the Crescent Watch Co., returned last week from a vaca- spent in Pennsylvania.

ned in the list of contributors to the n-Fulton Celebration appears the of the Gorham Co. for $100.

iss Pettus, jewelry buyer for Maison, che, Inc., New Orleans, La., has been ng on the trade in this city during the week.

B. Cohen, who is in the jewelry busi- in this city, is spending a month at Union Broadway Hotel, in Atlantic N. J.

larry B. Schreiber, who represents the chester-Smith Co. on the Pacific coast in the south, has returned from a suc- ful trip.

red L. Goddard, assistant secretary of Jewelers' Safety Fund Society, is spend- a vacation at Lake Waramaug, New ston, Conn.

Arthur Lesser, formerly with D. Harris Co., 621 Broadway, is now the New rk representative of the Royal Comb Co., minster, Mass.

Mr. and Mrs. Charles Braxmar have been iting friends in Kingston, N. Y. Mr. axmar is a large manufacturer of badges l jewelry in this city.

Mr. Aufhauser, of the Peckham Seamless g Mfg Co., and Bernard Karsch, an ghth Ave. jeweler, are on the September and Jury of New York County.

Among the out-of-town visitors last week this city was J. Alexander Hardy, of Hardy & Hays Co., Pittsburg, Pa. He de his headquarters at the Holland ouse.

Mr. Wheeler, of the W. & S. Blackinton ., North Attleboro, Mass., is in charge of e New York office during the absence of o. Semple, who is on a western trip for concern.

Sigmond Wyler, 4 W. 28th St., dealer in welry antiques, etc., accompanied by his mily, returned Tuesday, of last week, on e *Kronprinzessin Cecilie*. They have en abroad about 10 weeks.

Leopold Stern, of Stern Bros. & Co., 68 assau St., returned from Europe Sunday last week on the *Rotterdam*. Mr. Stern ports that there has never been a more tive demand for diamonds than at the esent time. While abroad he met a num- r of buyers in the foreign markets.

The Dennison Mfg. Co. has an attractive udson-Fulton display window at 13 John t., which is creating many favorable com- ents from passersby. The "Clermont" nd "Half Moon" are reproduced in paper a most realistic manner. The background of Dutch windmills, etc., completes the display.

Clarence F Bayer, of the Bayer & Pretzfelder Co., sailed for Europe on the *Kronprinzessin Cecilie*, yesterday, to visit all the principal cities He expects to be gone four months, buying new goods prior to the opening of the new showrooms at 5 E. 17th St. and 6 E. 18th St Albert Pretzfelder, of the same firm, will sail for Europe in October.

Allen Wilkinson, who is associated with Carr & Co., manufacturers of optical goods, Providence, R. I., and who will represent that firm in this city, was married, recently, to Miss Edyth Kathryn Shellabarger. The marriage was solemnized in the parlors of the Grace Episcopal Church, Chicago. Mr. and Mrs Wilkinson are now on a trip through the west

A number of traveling salesmen returning to New York, this week, report that out-of-town jewelers are planning to visit this city during the Hudson-Fulton celebration, from Sept. 25 to Oct. 1. The opportunity thus afforded for a trip to New York is an excellent one, and will give out-of-town jewelers a chance to buy for the holiday trade and at the same time see one of the greatest celebrations ever held in this city.

The Boost Club, of New York, have chartered the steamer *Putnam* for the day and evening of the Naval Parade of the Hudson-Fulton Celebration, on Oct. 1. An official position in the parade has been assigned the club's steamer. This will afford a rare opportunity for its members and their friends to witness the various displays. If you decide to attend, mail before Sept. 15 checks for $3.50 to William H. Ingersoll, 45 John St.

At the regular monthly meeting of the board of directors of the Jewelers' Board of Trade, held last Thursday, the following firms were unanimously elected to membership in the Board: The Harvey J. Flint Co., Charles E. Hancock Co., Himalaya Mining Co., the Kinney Co., Henry Lederer & Bro. and Henry Williams & Son, all of Providence, R. I. W. S. Hicks & Sons, Henri E. & Jos. E. Judels, Jacob J. Schmukler and U. S. Agency Omega Watch Co. (branch), all of New York, and New England Jewelers, Boston, Mass.

The case of Miss Eleanor Beattie, under bail on charges for defrauding the Gorham Co., came up at London, England, in the Bow St. court, last week, and was adjourned. This time it was the defence who asked the postponement, though heretofore it has professed great anxiety to have the application for the extradition ruled upon without delay. The reason alleged by Miss Beattie's attorney was that a cablegram was expected from America which would increase his client's chances of being freed from Chancery. No explanation was given of the exact nature of this expected message, but the plea evidently impressed the magistrate and he granted the postponement.

The Jewelers' Security Alliance was notified last week that the store of Eugene F. Seaman, Monongahela, Pa., was broken into on the night of Sept. 6, but that the thieves had evidently been frightened away, as nothing had been missed. Admission was gained through a rear window. A letter was received, also, stating that a window in the store of C. F. Plitt, Washington, D. C., was smashed early on the morning of Sept. 7 and about $30 worth of jewelry stolen. Mr. Plitt sleeps on the premises and was awakened by the breaking of the glass. He investigated and did not find the broken window, but shortly afterward he was again aroused by the police, who notified him that the front window of his store had been broken. He had overlooked that window, because it was covered by a black silk curtain.

An involuntary petition in bankruptcy was filed against David Kessler, dealer in jewelry and precious stones, 215 Forsyth St., New York, Saturday, in the United States District Court, New York, by Levinson & Friedlander. The petition recites that there is a provable claim against Mr. Kessler for $1,170 in excess of securities. It is alleged that he is insolvent, and transferred cash and merchandise to preferred creditors. A petition in bankruptcy has been filed against Israel Goldfarb, a dealer in diamonds and precious stones at 51 Maiden Lane, New York, by the same firm. This petition states that there are provable claims against Mr. Goldfarb amounting to $1,379 in excess of securities. It is alleged that he is insolvent, and on May 25 transferred real estate to Mr. Kaplan. Both petitions allege the debts to be due for goods sold and delivered. Levinson & Friedlander, who filed both claims, sold notes for part of their claim, made by I. Goldfarb and indorsed by Mr. Kessler. David Kessler, who is the father-in-law of Israel Goldfarb, has been in business for about 20 years. He failed and went through bankruptcy, receiving his discharge in July, 1908. Mr. Goldfarb is a rabbi, with a charge in Brooklyn. He has owned the jewelry business since September, 1908.

The baseball game, Saturday, between the New York and eastern salesmen in the Maiden Lane district, which was played at the McAvoy Oval, 145th St. and Lenox Ave., resulted in a victory for the New York representatives, the final score being 10 to 4. The game created considerable interest in Maiden Lane, and as a result quite a large crowd was on hand to see the fun. The eastern boys started off well by securing two runs in the first inning. Neither side counted in the second, but in the third session the New York team secured five counts and kept their opponents from scoring. They added two more in the fourth. In the fifth inning each side tallied once In the sixth and seventh the city boys gathered in two more runs, but failed to score in the eighth, while the easterners managed to get one man around. The final session saw nothing for either side. Individual cups for the winning team were the trophies of the occasion, and were on exhibition at 9 Maiden Lane before the game. This is the second game between the two teams, and Captain Hilsinger is sure his team can win the next one. Capt. Heywood, however, does not see it that way, and it is probable a third game will be played later. The batteries were: New York salesmen, Baker and Parker; eastern salesmen, Heywood and O'Connell.

(New York Notes continued on page 97.)



139 BROADWAY

THE LIBERTY NATIONAL BANK
OF NEW YORK

FREDERICK B. SCHENCK, President
DANIEL G. REID, Vice-President — ZOHETH S. FREEMAN, Vice-President
CHARLES W. RIECKS, Vice-Pres. and Cashier
FRED'K P. McGLYNN, Asst. Cashier — HENRY S. BARTOW, Asst. Cashier
HENRY P. DAVISON, Chairman Executive Committee

DIRECTORS

GEORGE F. BAKER — E. C. CONVERSE — CHARLES H. WARREN
ARTHUR F. LUKE — FRANCIS L. HINE — FREDERICK G. BOURNE
HENRY C. TINKER — T. A. GILLESPIE — AMBROSE MONELL
J. ROGERS MAXWELL — CHARLES H. STOUT — FREDERICK B. SCHENCK
DANIEL G. REID — CHARLES A. MOORE — ZOHETH S. FREEMAN
HENRY P. DAVISON

Capital, Surplus and Undivided Profits
$3,500,000.00

1851 — The Jeweler's Bank for half a century in the same location — 1909

THE
CHATHAM NATIONAL
BANK

Broadway and John Street, New York

ACCOUNTS INVITED

GEORGE M. HARD, President
FRANK J. HEANEY, Vice-President
C. H. IMHOFF, Vice-President
WILLIAM H. STRAWN, Cashier
HENRY L. CADMUS, Assistant Cashier

THE MERCANTILE NATIONAL BANK
195 BROADWAY NEW YORK
Capital and Surplus, $5,000,000

WILLIS G. NASH, President
MILES M. O'BRIEN, Vice-President
WM. SKINNER, Vice-President
WILLIAM H. TAYLOR, Vice-President
EMIL KLEIN, Cashier

DIRECTORS

WILLIAM SKINNER — WILLIAM H. TAYLOR — CHARLES E. PERKINS
ROBERT C. CLOWRY — WARNER VAN NORDEN — WILLIS G. NASH
WILLIAM NELSON CROMWELL — WILLIAM F. CARLTON — ARTHUR J. TRUSSELL
EDWIN GOULD — DICK S. RAMSAY — ABRAM J. PRAGER
EDWARD T. JEFFERY — BENJAMIN NICOLL — ROBERT L. BEECKMAN
MILES M. O'BRIEN — HAROLD A. HATCH — SIDNEY Z. MITCHELL

FAMILIAR WITH MERCANTILE REQUIREMENTS — ACCOUNTS INVITED

The Market and Fulton National Bank of New York
ORGANIZED 1852 — 81-83 FULTON STREET

CAPITAL, $1,000,000 — SURPLUS, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, - President
R. A. PARKER, - - Vice-President
T. J. STEVENS, - - - - Cashier
JOHN H. CARR, - - - Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

New York Notes.

(Continued from page 95.)

umpires, Mr Booth and Mr. Sturdy, re "the men of the hour."

Goldstein, Mobile, Ala., was seen in Maiden Lane district during the week.

seph Bros., Indianapolis, Ind., wholejewelers, have opened an office at 404 adway.

L. Brent, Altoona, Pa., was a visitor at offices of THE JEWELERS' CIRCULARKLY last week.

A. Zwlier, of the Little-Long Co., rlotte, N. C., is in town buying goods the Fall and holiday trade.

A German jewelry manufacturer advises American Consul that he desires to get touch with American manufacturers of her used in making handbags and belts.

Henri Sinquese, formerly of the Sinquese Labonseur Co., manufacturing jewelers, 102 st., will continue the business under own name. Mr. Labonseur has withwn from the firm, as noted last week.

Cablegrams received in this city last week nounce a further advance in Wesselton gh diamonds. One cable placed the adce at 5 per cent., while another cable- stated 4 per cent. to be the amount of increase in price.

A. Schwab, president of the National holesale Jewelers' Association, returned m Europe last week and was in attendce at a meeting of the executive comttee of the local Wholesale Jewelers' sociation, a report of which appears in other column.

J. P. Archibald, president of the Ameri- National Retail Jewelers' Association, s in town last week to confer with the ecutive committee of the local branch of e National Wholesale Jewelers' Associaon. He also paid a visit to the offices of HE JEWELERS' CIRCULAR-WEEKLY.

Martin Mayer, Mainz, Germany, a well-own German manufacturing jeweler, has ened a New York office at 315 Fifth ve., where he will carry a complete sample e of his own manufactures of high grade welry, silverware and corals. Albert eidenheimer, who has been with the house r several years, the last four of which as in the Paris office, will have charge of e New York office.

The Jewelers' Bowling League season ened Monday night in Brooklyn with a me between the William Barthman and lumford & Galloway teams. The Barthan team lost the first game by 30 pins and on the last two, winning the last game of e series by over 100 pins. The scores ere in the eight hundreds, and the games ere hotly contested. The Ilgen & Wakeld Co. team plays Hayden W. Wheeler & . to-night. Friday night the Solidarity atch Case Co. and Cross & Beguelin teams eet.

The Jewelers' Security Alliance have reived a list of the jewelry stolen from Mrs. Hirsch, wife of A. Hirsch, of A. Hirsch & o., Chicago. It includes one marquise ring; ne three stone Tiffany ring; one diamond nd ruby ring, containing two diamonds; ne three stone ring containing two diamonds and a sapphire; one five stone Tiffny ring and an old style French brooch with about 10 diamonds and three or four large pearls, with a pendant in the center. The jewels are thought to have been taken by a waiter. A reward of $500 is offered.

Tim Donohue, customs sleuth, found in the seal cap of a cabin passenger by the French liner *La Savoie*, in Saturday from Havre, several pearls and diamonds valued at about $100. The jewels were seized and the passenger was permitted to go. Three women passengers by the American liner *New York*, from Southampton, according to C. C. Wall, special Treasury agent, handed their satchels to women friends who met them at the pier within the customs lines, the result being the seizure of three pieces of jewelry by watchmen at the gates.

The protest last week of Albert Lorsch & Co., 37 Maiden Lane, against the assessment of duty on half pearls returned at 20 per cent. ad valorem under Section 6 of the tariff act of 1897 was sustained. The half pearls were claimed as dutiable at 10 per cent. ad valorem under paragraph 436 of the same act. The assessment of the collector in holding that scale bearings be returned as manufactures of agate at 50 per cent. under paragraph 115 was sustained, while the protest that onyx cut but not set and dutiable only for jewelry purposes, which is claimed by the importers to be dutiable at 10 per cent. ad valorem, was sustained.

United States General Appraiser Sharretts last week handed down a ruling on the protest of the Rocky Mountain Gem Co., Denver, Colo. The case came up before the United States General Appraisers and related to merchandise classified by the surveyor as manufactures of agate, with a duty of 50 per cent. ad valorem under paragraph 115. The importers claim the agate to be dutiable at 10 per cent. under paragraph 435 of the same act. In his decision Appraiser Sharretts says that these agate stones are intended exclusively for settings for jewelry, and are not articles of utility manufactured from agate. He sustains the protest and reverses the decision of the surveyor.

Morris Starr, a salesman employed by Aisenstein & Woronock, 22 Eldridge St., it is charged, was caught Friday with 45 cents and a sales slip that he had failed to turn over to the cashier. To avoid arrest he swallowed some nitric acid. He was taken to Bellevue Hospital, a prisoner, in the ambulance. Mr. Woronock, of the firm, in speaking of the occurrence to a reporter of THE JEWELERS' CIRCULAR-WEEKLY, said that the salesman had been under suspicion for some time, and that he was detected in the transaction. When he saw he was caught, Mr. Woronock said, he ran to the back of the store and grabbed up a bottle of nitric acid from the watchmakers' bench and swallowed some of it. A nearby druggist was at once called into the store and administered an emetic. The police and ambulance were then called. Mr. Woronock said that the firm will prefer charges of larceny against the salesman, who will recover, it is said.

The will filed last week of Louis Strasburger, of 5 W. 73d St., for many years a merchant in the Maiden Lane district, leaves to his son, Byron L. Strasburger, $50,000 and the income from a trust fund of $100,000. On his death the principal of this trust is to revert to his brothers, Alvin L. and Mortimer L. Strasburger. The residue of the estate, after deducting bequests, is to be divided, the will states, between the three sons. Mrs. Rose Black, an only daughter, inherits the furniture, plate and furnishings in the house at 5 W. 73d St., and $10,000 outright. Two trust funds of $30,000 each are created, one payable to Mr. Strasburger's granddaughter, Bertha M. Black, when she becomes 21. The interest of the other $30,000 is payable to Mrs. Black, and at her death the principal is to go to her son, Monroe Percy Black. The sum of $500 is bequeathed to the Hebrew Congregation of Hohebach, Germany; $200 to Rose Bruynsaids, a former maid, and $100 to Max Winkler, the testator's nurse. To the Mount Sinai Hospital, the Montefiore Home, the Home for Aged and Infirm Hebrews, the Hebrew Orphan Asylum, the Hebrew Sheltering Guardian Society, Lebanon Hospital, Beth-Israel Hospital, and the United Hebrew Charities, $1,000 each is given.

Elgin National Watch Co's Revised Price List in Effect To-day—Waltham Watch Co. Changes Prices Sept. 20.

CHICAGO, Sept. 11.—The Elgin National Watch Co. has just announced to the trade that the following gilded grades of movements will be advanced in price Sept. 15, but deliveries will be limited: 18 size, No. 326; 16 size, Nos. 365, 366 and 310; 12 size, No. 364; 6 size, No. 325; 0 size, No. 377.

Accompanying the circular is a revised price list which takes effect Sept. 15 and covers the following grades:

18 Size—23 jewel Veritas, O. F.; 21 jewel Veritas, O. F., Htg.; Father Time, O. F., Htg.; 19 jewel B. W. Raymond, O. F.; Nos. 348, 349; 17 jewel B. W. Raymond, O. F.; Nos. 378, 379, 335, 336, 316, 317, 287, 288, 294 (gilded) and 309 (gilded).

16 Size—23 jewel Lord Elgin, O. F.; Nos. 156 and 162; 23 jewel Veritas, O. F.; 21 jewel Veritas, O. F.; 19 jewel B. W. Raymond, O. F., Htg.; 17 jewel B. W. Raymond, O. F., Htg.; No. 242; G. M. Wheeler, O. F., Htg.; Nos. 241, 244, 339, 340, 312, 313, 290 and 291.

12 Size—23 jewel Lord Elgin, O. F., Htg.; Nos. 190, 194, 189, 193 and 321; G. M. Wheeler, O. F., Htg.; Nos. 344, 345, 314, 315, 301 and 303.

6 Size—Nos. 295, 286 and 289.

0 Size—Nos. 201 205, 263, 264, 354, 355, 320 and 324.

Lady Elgin Series—17 jewel Lady Elgin, O. F.; 15 jewel Lady Elgin, O. F.

The use of mahogany boxes will be discontinued by the company.

BOSTON, Mass., Sept. 13.—The Waltham Watch Co. will announce revised prices of a number of grades of its watches, to take effect Sept. 20. The change will extend the scope of the protected retail price to additional lines not now covered.

Patrick Murphy, aged 40 years, a pearl fisherman, Winchester, Ill., was drowned in the Illinois river, at Naples, recently, while engaged in his occupation.



Stock Orders Special Work Repairs

WE WANT YOUR BUSINESS

AN IMPORTANT DEPARTMENT OF YOUR BUSINESS IS
STOCK ORDERS, SPECIAL WORK, ALTERATIONS and REPAIRS

Selecting Your Market for this Work is Therefore of Great Importance

You cannot make a mistake when you send your **stock orders, special work** and **repairs** to **Chicago,** as there are over 30 manufacturing jewelers with better and more completely equipped factories than are the factories of other manufacturing jewelers in any city in the world.

In this market you will find a larger stock of specially manufactured mountings for immediate delivery than in any other market, and as choice a selection of precious and semi-precious stones as is to be found anywhere.

Not only are the Chicago manufacturers prepared to give you the best selection, style and workmanship at reasonable prices, but they offer you prompt service. **The thousands of miles of railroads terminating in Chicago make all territory "Chicago territory"** and give it the greatest shipping facilities of any city in the world.

OUR SHOPS ARE YOUR SHOPS

WHY NOT USE THEM?

Manufacturing Jewelers Association of Chicago

BLAUER, FRED & CO.,	126 State St.	JUERGENS & ANDERSEN CO.,	92 State St.	PINES & HANSEN,	133 Wabash Ave.
BOYDEN, FRANK S. & CO.,	Heyworth Bldg.	KRONBERG & BLOCK,	126 State St.	ROOVAART BROS.,	Columbus Memorial Bldg.
BUCHSBAUM, S. & CO.,	Masonic Temple	LAZARUS, S. & CO.,	Masonic Temple	SCHRADER-WITTSTEIN CO.,	103 State St.
DREYER, LOCHAU & OHM CO.,	72 Madison St.	LEVINSON & JACOBSON,	42 Madison St.	SPIES BROS.,	156 Wabash Ave.
EMRATH, EDWARD,	78 State St.	MILHENNING, J.,	195 State St.	TERNAND, C. W.,	78 State St.
GRAFFE & STANEK,	Heyworth Bldg.	MORSTROM, WM. G. & CO.,	78 State St.	WECHTER, S. & CO.,	Masonic Temple
GRIMM & JUDAE,	103 State St.	MORSE, F. E. & CO.,	151 Wabash Ave.	WENDELL & CO.,	258 Madison St.
HIRSCH & OPPENHEIMER,	702 Masonic Temple	NEWMAN, M.,	Masonic Temple	WILLIAMS, A. L. & CO.,	156 Wabash Ave.
JACOBSON, F. H. CO.,	209 State St.	NOBLE, F. H. & CO.,	42 Madison St.	WILSON & CO.,	57 Washington St.
JOHNSON, ROBT. M. & SON,	67 Washington St.	PFEIL, CHARLES H.,	209 State St.		

I WILL

CHICAGO AND WEST

Western Office:
503 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
Randolph 1079,
Chicago.

OL. LIX. CHICAGO, WEDNESDAY, SEPTEMBER 15, 1909. No. 7.

Chicago Notes.

hn Braude is on a western trip.

larry Adler, of Chas. Adler's Sons, was e last week.

ouis Manheimer and family have ar- ed in Chicago.

has H. Bern, 5116 Wentworth Ave., is ar- ng his store.

L. Kerr, jeweler at Colon, Panama, s here, last week.

Seth Thomas Miller made a flying trip New York, last week.

D. H. Child, representing Warren & iams, was here, last week.

A. B. Smith, with Wm. A. Rogers, Ltd., s returned from a western trip.

Wm. D. Dreyer, formerly of Jones & reyer, has located in Kansas City.

Peter Lapp, of Lapp & Flershem, is back m a vacation at Buzzards' Bay, Mass.

W. A. Fay, representing the Porter-Buf- ton Co., visited the northwest, last week.

F. Lane, a retail jeweler at Roseland, riously injured his right knee, last week.

Adolph Schwob, New York, visited J. . Tice, his Chicago manager, last week.

I. L. Lake, with the Waltham Watch ., is spending a month's vacation east.

A. M. Chadbourne, representing the ames E. Black Co., is on a western trip.

G. A. Jewett, representing Hamilton & Hamilton, Jr., is back from the northwest.

John A. Davis is the new assistant to C. Edgar Pettit, representing Ballou & Co. in Chicago.

Glenn H. Seitz, representing Bedford & ones, is on a trip through Michigan and Visconsin.

Geo. M. Strawn, of E. A. Dayton & Co., s a member of the Cook County September Grand Jury.

Jules Franklin, New York, stopped over ere, last week, on his way home from the Pacific coast.

Otto Lieberman, of the diamond depart- ment of the Stein & Ellbogen Co., is in he northwest.

Fred Hyatt, with the Philadelphia Watch Case Co., went to Duluth, last week, n a lumber barge.

Miss M. Johnson, with the American Sil- ver Co., has returned from a three weeks' vacation at Paw Paw Lake.

Thos. Singleton, superintendent of the J. D. Bergen Co., visited the Chicago offices of that corporation, last week.

F. C. Emerson, with Rettig, Hess & Mad- sen, visited the Michigan retail jewelers' convention at Detroit, last week.

Anton Englemann, 357 Ogden Ave., has recovered from his recent illness and is again able to attend to his business.

I. F. Varney, of the Varney Jewelry Co., Wichita, Kans., stopped over here, last week, on his way home from New York.

The jewelry store of Emil Schaffer, 306 State St., was closed for two days, last week, on account of the death of his father.

C. D. Warner, formerly with Henry Paul- son & Co., has been engaged by the Wat- son & Newell Co. to travel in the north- west.

Milton Newitter, the new member of the New York diamond house of Veit, Hirsch & Co., was here, last week, calling on the trade.

Fred H. Young, Maquoketa, Ia., came to Chicago in his automobile, last week, ac- companied by his wife and a party of friends.

Ernest M. Lunt, Chicago manager for the Towle Mfg. Co., and H. S. Hyman, of Hy- man, Berg & Co., are on a vacation trip to Maine.

A. Rosenfield, Leavenworth, Kans., ac- companied by his wife, stopped over in this city, last week, on his way home from Europe.

The new telephone number of the Chi- cago office of The Jewelers' Circular-Weekly and of the *Optical Review* is Ran- dolph 1079.

A. C. Becken and J. T. A. Finn, dia- mond buyers for the A. C. Becken Co., visited New York on a diamond-buying trip, last week.

Ed M. Klein, of the new jobbing house of Klein Bros., Muncie, Ind., was a visitor here, last week. Klein Bros. will remove to Cincinnati the latter part of the month.

Gottlieb & O'Neil, jewelry auctioneers, are closing out the stock of the Parritt Jewelry Co., Des Moines, Ia. The sale is well attended and is running successfully.

Col. T. P. Moody is in New York trying to interest a few cigar manufacturers in a patented article. The article is a cigar- lighter, match safe and collar box, all com- bined.

While going to Alaska on the steamer *Ohio*, which was wrecked on Aug. 27 last, A. N. Anderson, jewelry dealer, of Min- neapolis, lost about $5,000 worth of watches and jewelry.

Mr. Beaton, Toronto agent of the Elgin National Watch Co., paid a visit to the Chicago office of that corporation, last week. R. C. Fay, advertising manager for the Elgin company, is in New York.

Emil T. Giese was here, last week, buy- ing his stock for a new jewelry store he will shortly open at Walcott, Ia. Mr. Giese formerly was employed as watch- maker for Plank & Co., of Davenport, Ia.

Abraham Davis, for many years in the jewelry business and at one time a member of the Chicago jewelry jobbing house of A. Davis & Co., died, Sept. 7, at his resi- dence, 5627 Prairie Ave., and was buried on Sept. 9.

George H. Bohner, Jr., who died, last week, in the Philippines, where he held a position under the United States Govern- ment, was the son of the president of the Geo. H. Bohner Co., lamp manufacturers, 42 State St.

Franklin Thompson, secretary of the Wisconsin Retail Jewelers' Association, was here, last week, on special business con- nected with the Jewelers' Mutual Fire In- surance Co. of Wisconsin. This mutual in- surance company, owned by jewelers and managed by jewelers, is meeting with marked success, Mr. Thompson reports.

J. F. Dailey, St. Louis manager for Loftis Bros. & Co., has resigned his position to en- gage in the mining business in Nevada. While with Loftis Bros & Co. he sold a bill of jewelry to a customer and made friends with him. The latter, who was a miner, took Mr. Dailey to Nevada and showed him some rich silver claims. Dailey took advantage of the opportunity and staked off a few claims for himself.

Among the out-of-town retail jewelers here, last week, were: J. H. Crane, Chari- ton, Ia.; Geo. S. Bauder, Elburn, Ill.; J. C. Seaton, Somonauk, Ill.; J. C. Ranbow, Geneva, Ill.; T. A. Bader, Kalama- zoo, Mich.; Geo. L. Goodale, Lenox, Ia.; A. D. Miller, Braidwood, Ill.; E. A. Buder, Cairo, Ill.; Henry W. Seltz, Clay Center, Kans.; J. T. Bradford, Colfax, Ill.; O. C. Zinn, Hastings, Nebr.; C. C. Patton, Canyon City, Colo.; E. A. Sigler, Crown Point, Ind.; E. O. Collins, Franklin, Ind.; F. E. Chandler, Boone, Ia.; C. F. Graff, Elkhorn, Wis.; T. H. Craig, of Ferguson & Craig, Champaign, Ill.; A. Lundquist, North Crystal Lake, Ill.; P. Jacoby, Kalis- pell, Mont.; F. A. Shetter, DeKalb Ill.; L. A. Beatty, Roodhouse, Ill.; Frank Krel s, Frankfort, Ind.

This Beautiful Picture FREE

To Jewelers who sell K & H Umbrellas

The K & H Umbrella Girl makes a hit wherever she goes. She will make a hit with YOUR trade and help you sell more umbrellas.

Let us send you a K & H Umbrella Girl hanger for your windows—an exact reproduction of the K & H Umbrella Girl pastel, printed in four colors and mounted on heavy board with silk cord hanger.

Make your store a "Mecca" for umbrella buyers by handling

K&H
QUALITY

Umbrellas and Canes

Their exclusive features and "extras" make them easy sellers. High grade umbrellas are the best gifts—always acceptable. Are you taking advantage of this fact? You have not seen the latest ideas—the most novel styles—the biggest values—unless you have inspected our holiday line. You owe it to yourself to know what are the most up-to-date things. Write for samples, or request us to have our man call when in your locality. It will not obligate you to buy and may open your eyes to the profit-winning possibilities of a quality line of umbrellas.

The Bridal Pair

is a unique Fall wedding gift—people like something out-of-the-ordinary. It makes a handsome showing among the gifts. Prices to retail from $10.00 up. Solid gold if desired.

KREIS & HUBBARD

Manufacturers of the Jewelers' Line

Jackson and Franklin Sts. CHICAGO



The K & H Umbrella Girl,

pastel in four colors—for framing—appears on the cover of our new Fall catalogs. We have a liberal proposition to make you whereby you can secure a supply of these catalogs, printed with your name on them. Also newspaper cuts—FREE. Write for particulars.

St. Louis.

S. Ruby and wife are spending three ks at the northern lakes.

A. Kurtzeborn has returned from Battle ke, Minn., where he spent the Summer.

W. Long, of Tower & Long, returned turday from a business trip to Arkansas.

J. W. Cary has returned from the north- lakes, where he spent the greater part the Summer.

Mr Miller, of Smith's Credit Jewelry Co., go to Wisconsin, next week, for a of two weeks.

R. M. Mothner and his daughter, Beau- nt, Tex., stopped in St. Louis, last week, their way east.

Michael A. Grollnek, with Henry Miller, and Market Sts., and Miss E. Pimentel re recently married.

The St. Louis trade has received notifica- n that H. H. Kelly has sold his store at ie, Kans., to Harry Six.

F. L. Steiner, secretary of the St. Louis lver Co., has recovered from the operation ich he recently underwent.

S. E. Heffern, of the J. Bolland Jewelry ., returned Friday from a trip with his fe and family to Mackinac.

Samuel Kober, of the Maritz-Kober welry Co., left Thursday night for the rthwest, to be gone a month.

S. E. Bamber, secretary of the Hess & lbertson Jewelry Co., will spend three eks in New York and vicinity.

Langsdorf Bros. Jewelry Co. has filed it in Justice Spaulding's Court on an ac- unt of $157 against Aaron Klein.

P. T. Whelan, of the Whelan-Aehle- utchison Jewelry Co., will spend three cks in New York on business and pleas- e.

Otto Kurtzeborn, of A. Kurtzeborn & ns, has gone to Beaver Dam, Ill., accom- anied by his family, for a stay of two eeks.

Al P. Wolff, of the Elliott Jewelry Co., t Wednesday on a business trip through entucky, Mississippi, Louisiana and exas.

J. Reed Elliott, president of the Elliott welry Co., has gone to Colorado Springs, lo., on a pleasure trip, to be gone about o weeks.

Audrey C. Lindsley, of the J. Bolland welry Co., has removed from the Lucerne the new Nevins apartments, at Belt and ates Aves.

E. W. Bornmueller, of the J. Bolland welry Co., has returned from Eagle River, is., where he spent two weeks with a arty of friends.

Adolph Umbrecht, of the Brooks Jewelry Optical Co., has left on a business trip rough Oklahoma and Texas. He will be ne about a month.

Mr. Ross, of the Ross & Heyer Co., Ft. Worth, Tex., acompanied by his wife, spent art of this week in St. Louis. They ere on their way east.

Ralph Lowenstein, of the R. Lowenstein ewelry Co., has returned from a southern ip. Milton B. Lowenstein has returned om the northern resorts.

Mr. Sutton, of the J. L. Wolff Jewelry tore, Paducah, Ky., after a visit to his old ome at Macon, Mo., stopped off here on is way to the northern resorts.

Harry W. Mark, of the St. Louis Clock & Silverware Co., has returned from his vacation, during which he was married to Miss Amelia Drissel, of this city.

Henry Schubach and Charles Anonberg, composing the new 6th St. firm of Schubach & Anonberg, returned Monday from a trip of business and pleasure to Chicago.

In the Edward H. Kniepkamp bankruptcy proceeding, the trustee, on his petition, has been ordered to sell all uncollected accounts at the east front door of the court house.

Z. B. Robbins and wife, Robbins Jewelry Co., 315 Holland building, went to Chicago last Saturday on a trip of business and pleasure combined. They will return Monday.

George Petter, of the Petter Jewelry Co., Hannibal, Mo., acompanied by Mrs. Petter, spent several days in St. Louis, last week, visiting relatives. Mr. Petter also made purchases.

C. W. Klar and G. C. Cress, heretofore doing business at Hillsboro, Ill., under the firm name of Klar & Cress, have dissolved partnership and each is now conducting his own business.

J. C. Faulkner, Russellville, Ark., who was in the city during the week, making purchases, was accompanied by his wife, and the trip was made one of pleasure as well as of business.

Goodman King, president of the Mermod, Jaccard & King Jewelry Co., has been appointed a member of the committee on decorations for Industrial Day at the St. Louis Centennial, Oct. 3 to 9.

The William H. Homuth Jewelry Co., Bloomington, Ill., has been incorporated with a capital stock of $50,000. The incorporators are William H. Homuth, Margaret A. Collins and Henry G. Homuth.

C. F. Cardell, Missouri traveler for the Furstenwerth-Uhl Jewelry Co., is in town, but will leave again Monday, for his territory. D. N. Furstenwerth and Sol Summerfield left this week for Texas.

U. E. Penney, manager of the watch department of the C. L. Norsworthy store at Dallas, Tex., left for Dallas after visiting friends here on his return from a trip to Chicago, New York and his old home in Boston.

J. Bolland, president of the J. Bolland Jewelry Co., is in the east for a stay of two weeks. Mrs. Bolland and the family, who have been spending the Summer at the eastern watering places, will probably return with him.

The R. Lowenstein Jewelry Co. moved this week from the Equitable building to the fourth floor of the Globe-Democrat building. Removal was necessitated by the fact that the Equitable building is to be remodeled.

An inventory of the estate of the late August Poos, Carondelet, who killed himself in his store last Spring after an altercation with his son, has been filed in the probate court. It shows that he left a personal estate of $4,989.42, consisting mostly of jewelry.

Herman Mauch, F. W. Drosten, E. H. Kortkamp, Joseph M. Ebeling and E. C. Zerweck constitute a committee of the Retail Jewelers' Association of St. Louis to act with committees of other organizations in making the preparations for a "get-together" banquet, to be held during St. Louis Centennial Week, Oct. 3 to 9.

The sentence of Charles Vinton, a convicted diamond thief, who was given three years in the penitentiary by a jury in the Criminal Division of the Circuit, has been affirmed by the Supreme Court, but he has disappeared and his bondsman, Arthur Lancaster, is seeking him.

L. Oberting, of the Blankenmeister-Oberting Jewelry Co., has returned from a trip through Missouri, Iowa and Kansas, and will go out through Illinois next week. A. L. Blankenmeister came in from Kansas and Oklahoma, and is getting ready to leave for a trip through Missouri and the western States. George Oberting has come in from Arkansas.

E. J. Netzhammer, formerly with the Meyer Jewelry Co., Kansas City, has taken a position as foreman of the factory of the Maritz-Kober Jewelry Co. O. E. Mitchell, formerly of New York; Ray Gregory, formerly of the Eisenstadt Jewelry Co., St. Louis, and J. Fisher, formerly of San Francisco, have been added to the Maritz-Kober forces.

R. O. Bolt, manager of the Mermod, Jaccard & King Jewelry Co., will be the musical director of a chorus of 10,000 Sunday-school children at the religious demonstration to be held at the Coliseum on the afternoon of Sunday, Oct. 3, to inaugurate the festivities of Centennial Week. Rehearsals are now in progress under the direction of Mr. Bolt.

Miss Augusta B. Falkenhainer, of the F. W. Drosten Jewelry Co., will return Monday from a six weeks' western trip, on which she was accompanied by her mother. They visited the Seattle Exposition and San Francisco, Los Angeles, Salt Lake, Denver and other cities, and spent some time as the guests of Miss Falkenhainer's sister, Mrs. Walter Niedner, at Legrand, Ore.

George L. Weber, Jr., of the Weber Advertising Agency, has been appointed manager of Loftis Bros. & Co., Carleton building, to succeed J. F. Dailey, who resigned to remove to San Francisco, where he will take charge of a branch to be opened there by the Gately Co., of St. Louis, at which clothing and jewelry will be sold, and look after his mining interests in Nevada.

The cases of Sergeant Patrick Ward and Policeman Walter H. Strother, of the Soulard district, charged with neglect of duty and making a false statement, in connection with the recent robbery of the jewelry store of Gustav Scholl, at 1321 South Broadway, were called at Friday's meeting of the Board of Police Commissioners, but were continued at the request of Strother's attorney.

Out-of-town jewelers in St. Louis during the past week were: I. B. Morris, Perry, Mo.; H. Adolph, Ironton, Mo.; Edward Tetley, Farmington, Mo.; J. J. Gaffney, St. Jacobs, Ill.; George Petter, Hannibal, Mo.; J. C. Faulkner, Russellville, Ark.; E. E. Allen, Eldon, Mo.; Otto Rink, Carlyle, Ill.; A. S. Higbee, Roodhouse, Ill.; Charles Scanlin, Indianapolis, Ind.; R. M. Mothner, Beaumont, Tex.; Mr. Ross, of the Ross & Heyer Co., Ft. Worth, Tex.

E. E. Smith, president of Smith's Credit Jewelry Co., returned Wednesday from a trip in the Ozark Mountains of southwest-

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e Missouri and northern Arkansas. He w accompanied on the trip by Mrs. Smith. H says the crops in the northern part of Arkansas have been literally burned up by p onged drought, which has been so se- v that even large trees have died. On h return he immediately left on a business t to Kansas City, and returned from t e on Saturday.

he centennial of the incorporation of S urs will be celebrated the week begin- Oct. 3. The celebration will be on an ressive scale, with illuminations, page- and a ball, and it is expected that great bers will be attracted to the city from trade territory. Retail jewelers will brilliant window displays in the ex- tion of attracting the attention of the rs, and jobbers and manufacturers are ting large numbers of out-of-town rs, who will come to the celebration tarry to replenish their stock.

e Niemeyer Jewelry Co., Market S is one of the recent victims of "Jack- lass-Cutter," who has been doing damage and baffling the police for the ight months. The glass cutter is a n who has a mania for cutting expen- plate glass windows with a diamond. day night he damaged 15 windows in ess places on Market St., between 4th a 18th Sts. The glass was slashed in all tions. In some places the glass was clear through, but in no instance was ttempt made to steal anything.

ewspaper dispatches from Montgomery C., Mo., tell of the brilliant wedding there ee Vogt, of the Hess & Culbertson Jew- Co., St. Louis, and Miss Grace Gup- at the home of the bride's father, W. L. ton, a leading Democratic politician of State. The ceremony was performed Rev. H. D. Thompson. The couple were recipients of many costly presents. The m is the son of Albert Vogt, a promi- jeweler of Montgomery City. The ple have returned from their wedding and have gone to housekeeping in this

hen F. J. Handy, of Chicago, won the mile river Marathon of the Missouri letic Club, on Labor Day, for the third secutive time, by beating all competitors he swim from the Chain of Rocks to the Bridge, he became the owner of a nificent $1,000 solid silver trophy that made by the Mermod, Jaccard & King elry Co., and paid for by Adolphus ch, the St. Louis brewer. The cup is feet high. The modeled figure of a r surmounts it. At the base of the cup per is a figure in relief in a swimming ude. On the base are finely-wrought ws of the river, bridge, and city. The was made four years ago, and was com- d for in four annual events. The first the winner was Goessling, of St. Louis. ad to be won three times in succession become the property of a contestant.

he semi-annual "get together" dinner en by the Hess & Culbertson Jewelry Wednesday night, at the Mercantile b, was notable from the fact that it was first given since the firm expanded into second largest jewelry store in town, at and St. Charles Sts. By reason of the erous departments added at the new tion, there were 14 heads of depart- ments present who had not attended a previous dinner. President George J. Hess and Vice-President S. D. Culbertson made addresses of congratulation and encouragement. Rolla Hess, who returned recently from an extended European trip of business and pleasure, told of jewelry conditions in European centers. Secretary S. E. Bamber gave an address replete with practical suggestions for forwarding the business. Short, pointed talks were made by Leonard Woods, advertising manager, and others. Ideas were exchanged and plans laid for an aggressive business campaign during the coming winter.

Los Angeles.

A. Lubeck has moved to 310 S. Main St.

G. F. Hambright, of Hambright & Walsh, has gone north for a business trip.

J. A. Van Buren has taken a position as salesman in the office of H. F. Wallace.

Mr. Fulton, of the Lewis Jewelers' Supply Co., Denver, Colo., is here taking a rest for a few weeks.

I. W. Birnbaum, of Birnbaum Bros., 457 S. Spring St., has returned from a visit to Lake Tahoe and vicinity.

George F. Feagans, of Brock & Feagans, has just returned from a business trip of several weeks in the east.

F. B. Howe, manager of the jewelry department in the "Fifth Street Store," is in New York on a buying trip.

George M. Williams, proprietor of the Geneva Watch & Optical Co., is home again from his trip through the east.

W. H. Homer, formerly assistant to Mr. Jehlinger, in Hamburger's store, has left this city and gone to San Francisco.

Out-of-town jewelers who have recently been here include: E. J. Pollock, of Pollock Bros., Riverside; E. W. Cosgrove, Colton.

J. Rosenkranz, formerly a jeweler in New York, has opened an office as manufacturer's agent in Room 817, 424 S. Broadway.

Sidney Vogel, representative of Lippman, Spier & Hahn, New York, has been here after spending two weeks on Catalina Island.

W. A. Wheeler, chief salesman with H. F. Wallace, is spending a week or two with his family at Camp Baldy, in the San Bernardino Mountains.

H. L. Dow, watchmaker, formerly with S. Nordlinger & Sons, who has been east for a few months past, has taken a position with Brock & Feagans.

Werner A. Schless, buyer for the jewelry department of the Broadway Department Store, has just returned from a two weeks' vacation at Catalina Island.

Walter Rohwetter, of the material department of the E. W. Reynolds Co., has gone to Tia Juana Hot Springs, Lower California, for a short vacation.

M. Marshall, San Luis Obispo, was here a few days ago to engage a watchmaker. He secured the services of Frank Frey, formerly in the employ of the Whitley Jewelry Co.

Ed. Peterson, now one of the only two jewelers west of the 3d St. tunnel, reports a very satisfactory increase in his business. Although he was absent personally for a week's vacation at Catalina during August, it was the best he has yet experienced.

Monroe D. Montgomery, of Montgomery Bros., has returned from a sojourn spent at Pizmo Beach, 200 miles north of here. John Bloom, of the same firm, is now in San Francisco.

Abel King, of Emrich, King & Schorsch, New York, is spending a short time here. He is taking a leisurely tour down the coast after having visited the Yellowstone Park and the Yosemite. He intends to visit the Grand Canyon of the Colorado after leaving here.

Beginning with this month the jewelers are again remaining open during Saturday afternoon. On Labor Day most of the retailers closed, while the wholesalers did not close. On Sept. 9, California Admission Day, most of the jewelry houses closed during the afternoon.

The E. Bloch Mercantile Co., San Francisco, has opened an office at 817 Broadway Central building, this city. A. S. Shaddow has been made manager. Miss Eileen Rozas, formerly with the company in San Francisco, will take charge of the office during Mr. Shaddow's absence.

S. B. Bailey has returned from a business trip to New York. Before his arrival home, his brother and others of his force reopened his store, at 353 S. Broadway, which was burned some weeks ago. The fixtures were not yet complete, but Mr. Bailey was tired of waiting and determined to reopen.

Albert Fink, of Albert Fink & Co., Broadway Central building, expects a man soon from Salt Lake City to take charge of his office, and thus enable Mr. Fink to go out on the road to visit customers. Mr. Fink reports himself to be more than satisfied with the business done by his firm since it was organized a few months ago. He has a suite of the most finely furnished jeweler's offices in the city.

Misfortune still seems to pursue I. E. Kring, who for some time had a jewelry store on W. 3d St., beyond the tunnel. His little store was visited by fire, then some of his stock was stolen. Later a team of horses ran away, and smashed in the front of his store, destroying some of the stock in the window. After that, he changed his location, and being called to serve on a grand jury he discontinued business for a short time. He then reopened at his home, near Echo Park. Recently his house was burned, and with it his tools and other property. He has now abandoned the jewelry business and has taken a position as salesman in a Main St. furniture store.

A distinct improvement has been made to the "Advance" collar button by the manufacturers, which, it is expected, will be appreciated by the trade and public alike. The post has been rendered nearly solid by swaging, and the lens-shaped head has been modified so that it can be inserted in the linen without injury to the fabric. The Advance Button Co. is now finishing its product entirely by burnishing; that is, leaving on the button all the gold that was originally in the stock. New machinery has recently been installed in the company's factory, at 36 Garnet St., Providence, R. I., which enables the concern to make these improvements and facilitates the handling of its constantly increasing business.



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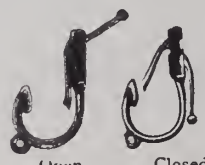


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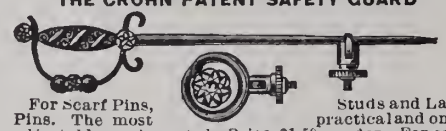
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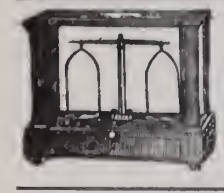
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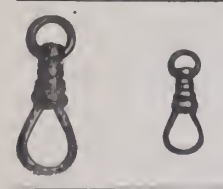
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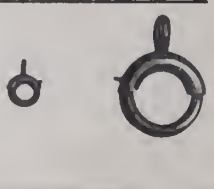
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RANLETT & LOWELL CO.

Sole Manufacturers

Jewelers' Bldg., Boston, Mass.

Indianapolis.

arles B Dyer, of Dyer Bros., has re- d home after a two weeks' fishing trip Werthington.

H. Reed, who is spending several hs in Brown County, was in the city a ays last week.

ert R Gray and family have returned Detroit, Mich., where they attended Detroit State Fair.

rs. Bernloehr, of Chris. Bernloehr & spent part of last week at Terre Haute siness for the company.

ph E. Reagan and family have re- d after a visit of several weeks at gton, Mich., where they have a sum- ome.

rry M. Slaughter, who has been em- d as watchmaker by Chris. Bernloehr . has resigned and has gone to Union to engage in the jewelry business him-

and Mrs. Carl L. Rost have returned after a very interesting pleasure trip rthern Canada, in the vicinity of the lt silver mines. They were about 400 north of Toronto.

siness men of South Bend have in- l Frank Toepp to become a candidate he Mayoralty nomination, and political rs predict he will get the nomination ut much opposition.

recent marriage at Crawfordsville was of George J. Schuck and Miss Kather- Slattery. Mr. Schuck is in the jewelry ess in Crawfordsville, having recently there from Delphos, O.

omas Ward, formerly with J. C. Ertel, ted recently for misappropriation of s and released on bond, insisted on 'ocked up last week, in order to re- relatives of the responsibility of his

wholesale and retail jewelry business be conducted by the Klein Bros. Co., h has been organized and incorporated uncie, with $25,000 capital. George A Edward M Klein and Charles A. Crop- re members of the company.

rique C Miller, of the Baldwin-Miller and daughter Marian, sailed from New k, last week, for Europe, where they join Mrs. Miller and son. Mr. Miller son will return home immediately, e Mrs. Miller and Miss Miller will re- in Europe for some time.

he only watch company exhibiting at Indiana State Fair, last week, was the th Bend Watch Co., which had an at- tive display in the Fine Arts Building. goods were sold, but spectators were h interested in the watch shown frozen cake of ice, as well as the numerous ements and cases on display.

a list published annually a local news- er states that the following jewelers pay s on more than $10,000 worth of prop- : Julius C. Walk & Son, $25,310; Bald- -Miller Co., $25,000; Charles Mayer & $27,680; Chris. Bernloehr, $15,460; L. Rost, $12,510; J. H. Reed, $12,090; rles Mayer, $43,560; John A. Bernloehr, ,510, and Ferd. L. Mayer, $11,500.

ocal jewelers say the trade during the iana State Fair, last week, exceeded vious records. Among retail jewelers o came to the city were Mrs. B. Maier, Edmburg; W J. Wallace, Morgantown; A. F Nutter, Eminence; H. P. Tourner, Bloomington; H. Tabler, Waynetown; H. Vollmer, Princeton; A. B. Johnson, Sheridan; H. T. Coffin, Newcastle; G C. Decamp, Shirley; L W Kelly, Sullivan; E. O Collins, Franklin; J A. Pickett, Newcastle; A S. Orr, Greenfield; John Kennard, Rushville Aaron Pursel, Noblesville; E. C. Manahan, Gas City; C. W. Neal, Franklin; H. A. Roberts, Veedersburg; C. E. Hodgen, Kokomo; George W. Carrier, Eaton; August Anderson, North Salem; J. A. Miessen, Cicero; C. K. McCain, Kokomo; M I. Kirkman, Pendleton; J. F. Kiser, Muncie; C. O Reutschler, Center Point; A W Owen, Greenwood; Lew R. Roberts, Richmond; George Stone, Bedford; A. P. Woods, Russiaville; F. C. Sheldon, Shelbyville; J A. Jeffries, Rushville; August Ellis, Bedford; J W. Dell, Franklin, and George L. Spahr, Lebanon

Milwaukee.

Jerome M. Lissauer, representative of Arnstein Bros. & Co., New York, called upon Milwaukee friends, last week.

E. H Warnke, president of E. H. Warnke & Co., recently made another enjoyable fishing excursion to Silver Lake, Wis.

Fred Osterwald, New York representative of the Bunde & Upmeyer Co., has returned to New York, after a few weeks spent at the Milwaukee establishment of the company.

Among the out-of-town jewelers who were Milwaukee visitors, last week, were William F. Nothohm, Oconomowoc; F. P. Beswick, Racine; J. B. Kimball, Waukesha, and J. M. Bostwick, Port Washington.

Oscar Watterich, who recently purchased the jewelry business of his father, A. Watterich, Oconto, Wis., will take charge within a short time. Several improvements, including the installation of a new plate glass front, are now being made at the jewelry establishment.

The regular monthly meeting of the Milwaukee Jewelers' Club, which was held in the nature of an outdoor banquet, at Blatz Park, on Sept. 8, was a great success. About 40 jewelers were in attendance and enjoyed the chicken dinner and participated in the informal discussion at the close of the banquet. The trip to Blatz Park was made by chartered steamer, which left the city early in the evening.

From a miller to a jeweler is the step recently taken by L. F. Smith, who in company with his nephew has purchased a store at Waterford, Wis., and is now conducting a successful business. For three years, Mr. Smith has been miller for the Charter Oak Mill, at Black River Falls, Wis., and when the opportunity came for him to engage in the jewelry business he did not hesitate, because of the fact that he has had considerable experience as a jeweler some years ago.

As a result of the finding of some especially fine pearls in Wisconsin streams this year, the pearl and clam-shell fishing industry has been taken up all over the southern portion of the State. Good clam shells are being disposed of at prices ranging from $9 to $12 per ton to the button manufacturers, while now and then a valuable pearl is picked up, so that the industry is proving to be especially profitable. A pearl valued at $7,000 is the largest find thus far this year, although several have been found valued at $4,000 and $2,000 each.

One of the most enjoyable local outings participated in this season was the recent picnic given by E. H. Warnke, president of E. H. Warnke & Co., manufacturing jewelers, to the employes of the concern. The gathering was held at Waukesha Beach and was attended by most of the 20 employes. A picture was taken of most of the force in their picnic-day attire and the satisfied expression of the group naturally followed after the big picnic "feed," which was furnished by Mr. Warnke. T. H. Miller, foreman of the E. H. Warnke & Co. establishment, was chairman of ceremonies at the picnic.

The Bunde & Upmeyer Co. recently secured a handsome pink pearl weighing 35 grains. It is valued at $7,000, although Louis W. Bunde, president of the Bunde & Upmeyer Co., says that he would be loath to part with it at that price. The gem is a Wisconsin pearl and was found in the Mississippi River, near Prairie du Chien, by a professional pear fisher. "The pearl is the most wonderful pink pearl ever found anywhere," said Louis W. Bunde. "It is the choicest, most perfectly round and finest specimen that I have ever seen. In fact, I have never seen a duplicate and I have had 22 years of experience with fresh water pearls."

Toledo.

W. F. Broer, of the Merrill & Broer Co., has just returned from a three weeks' vacation, which was spent at Wapmer's Lake, in Michigan.

By the association of Charles Kapp and William Wolcott into a company to be known as the Wolcott-Kapp Co., two of the oldest jewelers in Toledo will hereafter head a new jewelry firm in Toledo. The company will be incorporated and the business will be conducted at 318 Summit St., where Mr. Wolcott has been doing business for many years. Mr. Wolcott has been actively engaged in the jewelry business in this city for the past 30 years, and Charles Kapp has been employed in the store of J. George Kapp for the past quarter of a century. Mr. Kapp, this week, began his new business relations, and changes are being made in the Wolcott business as rapidly as possible. All stock carried and marked by Mr. Wolcott will be replaced by a new stock carrying the trade name of the new concern. Although Mr. Wolcott will continue to be the head of the firm for the present, it is his intention to gradually allow the junior members of the company to assume the burden of the business.

When Walter Kuhlman, a member of the firm of Kuhlman Bros., manufacturing jewelers, Des Moines, Ia., returned, recently, from his marriage at Indianola to Miss Edna Cissel, he was taken from the street car on which he and his wife were riding to the home of his father by members of the Capital Park football team, while his bride was left to continue her journey alone.

Kansas City.

L. B. Bailey is a new watchmaker with R. L. Warner.

S. J. Hucy, Excelsior Springs, Mo., was here last week.

J. R. Mercer and wife returned last week from a trip to Canada.

Noble R. Fuller, of the Edwards & Sloane Jewelry Co., has returned from a trip to Canada.

C. L. Dockhorn, Oskaloosa, Kas., was in this city last week on his way to South Dakota.

C. M. Kraemer, with J. R. Mercer, leaves next week for his vacation, which will be spent in Iowa.

Leslie White, with D. B. Ward & Co., was in this city last week, and left for his territory again.

J. W. Brown, with D. B. Ward & Co., left for his territory Wednesday, with an outfit of trunks.

Irving Park, a former resident of this city, but now of Big Springs, Tex., was here several days of this week.

Ivan W. Hershey, Lancaster, Pa., has taken a position in the engraving department of the Porter & Wiser Jewelry Co.

H. M. McFadden, Rogers, Ark., has discontinued business at that point and gone to York, Neb., where he takes a position with C. A. Davis.

L. Meyer, president of the Meyer Jewelry Co., has been enjoying a visit from his brother, E. B. Meyer, formerly engaged in the jewelry business in Memphis, Tenn.

G. Hallauer, a watchmaker to the trade, who has been located in the Keith & Perry Building, is about to move to Portland, Ore., having sold out his Kansas City property.

W. G. Fry, of the firm of Fry & Alston, De Queen, Ark., and also Mayor of that city, has been in the market this week, and reports his town on a veritable boom, property having generally doubled in value within the last six months.

Ben W. Warner, of Widber & Warner, and R. L. Warner, a jeweler of the Missouri Building, are interested in the real estate business, in a way, now developing Warner's new addition to Noel, Mo. This town is in the fishing country of Missouri, in the southwest corner.

J. H. Whitney, representative of the Edwards & Sloane Jewelry Co., was in the office last week, and when starting out on the road again lost his grip at the Union Depot. It contained his personal effects and some jewelry. The grip is reported by the police as having been located.

D. Goodin, McKinney, Tex., is celebrating his 51st anniversary in the jewelry business, which makes him one of the oldest, if not the oldest, jeweler in the State of Texas. To celebrate the occasion, he is giving a birthstone to every customer whose birthday happens to come in this month. His business slogan is, "If you buy it from Goodin it's good indeed."

The following jewelers called on the trade during the past week: A. J. Dutton, Plainview, Tex.; Mr. Potts, of the Potts Jewelry Co., Marceline, Mo; Carl Ricker, Emporia, Kans.; G. W. Hardway, of Hardway & Williams, Fort Smith, Ark; L. F. Garnett, Chanute, Kans.; Walter Starcke and wife, Junction City, Kans.; J. O. Van Voorhies, Osawatomie, Kans.; J. R. Cullumber, Eldon, Mo.; W. T. Brown, Sterling, Kans.; J. T. Morrison, Olathe, Kans.; J. H. Whiteside, Liberty, Mo.; Mr. Miesch, Muskogee, Okla.; R. R. Smithers, Cameron, Mo.; L. E. De Lanty, Parkville, Mo.

Omaha.

Joseph Frenzer has returned from a fishing trip in Wisconsin.

G. F. Peterson has started out through the State for the Sol Bergman Jewelry Co.

J. C. Mudd, Merriman, Nebr., was recently in this city looking up a course in optics.

W. H. Wiker, who is a jeweler at Spalding, Nebr., has been in the city lately looking over Fall goods.

L. P. Watt, watchmaker for Gustafsen & Hendrickson, has returned from a trip to his home, at Stephen, Nebr.

Harry Ryan, son of Mr. Ryan, Mawhinney & Ryan Co., has returned from a month's outing in Wyoming.

J. C. Grassborg, watchmaker with A. Mandleberg, has been away for three or four days on account of illness.

Marion D. Franks expected to be able to move into his new store at 1619 Farnam St. Sept. 15, but is now delayed until Oct. 1.

Mr. and Mrs. George Hastings have been here during the past week. Mr. Hastings is in the jewelry business at Arcadia, Nebr.

Albert Edholm has returned from Evanston, Wyo., where he has been for the past two weeks with his brother, who is a jeweler.

Jacob L. Jacobson is advertising his removal to the top floor of the Douglas Block, which is at the southeast corner of 16th and Dodge Sts. Mr. Jacobson will move about Sept. 16.

The wife of H. C. Damm, watchmaker for Fred Brodegaard & Co., has undergone a serious operation at the M. E. Hospital. The latest reports are that Mrs. Damm is well on the way to recovery.

Mr. Clay, who has been with the C. B. Brown Co., as watchmaker and engraver, has resigned to take up his father's business at Long Pine, Nebr. Mr. Clay's father has recently secured a claim on the Rosebud Indian reservation and is going there to settle. Mr. Clay is succeeded by M. C. Wheeler, who comes from the west and was formerly in Omaha with the Mawhinney & Ryan Co.

Albert Edholm recently completed extensive improvements in his store. In his diamond room Mr. Edholm has installed an elaborate diamond case, which is fastened to the wall, the bottom being about three feet from the floor. The case is of mahogany and matches the other store fixtures, with a plate glass front fashioned in a raising door. The back of the case is black plush and the interior is lighted by concealed electric lights. The case is to be used to display large diamond and pearl pieces, together with other large jewelry pieces. On the opposite side of the store Mr. Edholm has enclosed the display window. The sliding windows are of plate glass tops, with mirrors at the bottom. The window is lighted with tungsten lamps, which makes the whole very attractive.

Minneapolis and St. Paul.

W. C. Weld, of Weld & Sons, Minneapolis, is in New York on a business trip.

W. A. Lawhead, with J. B. Hudson & Son, Minneapolis, is visiting Chicago, this week.

L. Metzger, of S. Jacobs & Co., Minneapolis, is on a business trip to New York.

E. C. Bennett is now working as watchmaker for the Barker Jewelry Co., 1311 Washington Ave. N., Minneapolis.

J. J. Skaug, Minot, N. Dak., has secured quarters at 2404 Central Ave., Minneapolis, and will open a jewelry store there at once.

William A. Sorenson, 230 Twentieth Ave., Minneapolis, has been on a visit to the Alaska-Yukon-Pacific Exposition, at Seattle.

Thomas Catherwood, a former retailer in Park River, N. Dak., is arranging to reengage in business there, and was in the Twin Cities buying his opening stock, recently.

J. B. Hudson, of J. B. Hudson & Son, Minneapolis, who recently returned from a trip abroad, made extensive purchases of black pearls, and his collection is said to be among the largest in the country.

A party of hunters, four jewelers, left Sept. 10, for a week's outing at Lake Traverse, near Wheaton, Minn., in quest of prairie chickens and ducks. The party was composed of C. M. Thomsen, of the Birkenhauer-Thomsen Co.; Will Olin with Charles Olson & Co.; Walter Ball, with the Jacobs Jewelry Co., and P. Nordland, jeweler for the Powers Mercantile Co., all of Minneapolis.

A. M. Anderson, who makes his home in Minneapolis, and travels in the far west with a line of jewelry, which he sells in the lumber and mining camps, was a passenger on the ill-fated steamer *Ohio*, which foundered on the way to Alaska from Seattle. Mr. Anderson's trunks, containing goods worth $15,000, went down, and he remained at the point of landing from the vessel for three days, while waiting the coming of a diver with outfit to recover the goods.

The Minnesota State Fair, which was held last week, brought in fewer country dealers than usual. Some of the railroads made reduced rates to the fair, but others refused, on the ground that the two cent a mile rate established by law was as low as they could afford. The difference in the cost of a railroad ticket is not sufficient in many cases to induce a retailer to come to the cities now, when conditions make it preferable for him to defer his trip until a little later in the Fall. Generally speaking, conditions are reported very promising for a good Fall and Winter trade. Among the jewelers who were in the cities were H. L. Jewett, Rhinelander, Wis.; O. Holmes, Cambridge, Minn.; A. L. Mealey, De'ano, Minn.; J. L. Williams, Zumbrota, Minn.; J. A. La Croft, Plainview, Minn.; H. J. Heram, Elbow Lake, Minn.; F. H. Boehrer, Durand, Wis.; Mr. Jarrett, of Jarrett & Co., Colman, S. Dak.; William Weber, of the Weber Jewelry & Music Co., St. Cloud, Minn.; John S. Nelson, Toronto, S. Dak.; Mr. Arveson, Bird Island, Minn.; M. Hendrickson, of the Hendrickson Jewelry Co., Duluth, Minn.; W. W. Winchester, Amery, Wis., and L. B. Woodward, Bismarck, N. Dak.

San Francisco.

ee Wetherby, of Shreve & Co., leaves the east, this week, on a business trip.

Schuman has located in the Robinson uhr building, on Grant Ave., near Mar- St

watchmaking establishment has just opened at 717 Market St. by Paul on.

Sanders, employed by Chas. Haas & Stockton, was in San Francisco, re- on a pleasure trip.

W. Storer, jeweler and watchmaker, secured a lease on a store at 727 ket St., and will vacate the present ters at 9 Grant Ave., Sept. 15.

W Lowry, formerly in business in Angeles, has disposed of his interests and is now in this city with the in- on of opening a store as soon as a suit- location can be found.

R. Claxton, importer and dealer in tal jewelry, has moved from Van Ness and is now settled in his new quar- on an upper floor of the Hirsch & building, 220 Post St.

A. R. Vieira, Honolulu, H. I., was a here, recently, and placed large or- for holiday goods. He will visit the ka-Yukon-Pacific Exposition at Seattle re returning to the Island capital.

F. Armstrong, who preceded John on as representative of Bippart, Gris- & Osborn in the west, has been heard in Washington, D. C., where he has chased an interest in a jewelry concern.

mong the out-of-town jewelers here ing the past week were: Y. H. Bou- u, Hanford, Cal.; John Hood, Santa a; V. E. La Porte, Redding; Ernest C. eller, Eureka; C. J. Noack, Sacramento; J. Wilson, Dunsmuir, and L. Feibush, ding.

oseph Nordman, of Nordman Bros. Co., about a week ago, on a short vacation, planned when he left to be back in ut two weeks. Leo Aurich is also away a short stay, and has been spending his e in the Lake Tahoe district, accom- ied by Mrs. Aurich.

Olef Bradlie, who was arrested recently this city at the instance of Steffens s., on a charge of stealing a watch from ir store, at 2158 Mission St., while in r employ, is still in the city jail and uses to be released on bail, although bail is but $50. He states that his for- r employes are in the wrong, and de- res that he will institute proceedings inst them.

Pacific Coast Notes.

George W. Weber & Son, Longbeach, L., have removed from 128 W. 2d St. to W. 1st St.

Mrs. Herman Hall, of the Chicago Art ademy, recently held an exhibit of an- nt jewelry at Long Beach, Cal.

R. Van Buren, Ontario, Cal., has taken five years' lease on a store at 130 N. clid Ave., and will move there at once.

C. G. W. Phelon, who resides at 42d e., Fruitvi'le, Cal., was knocked down by automobile in Oakland, recently, and ffered painful but not serious injuries.

O. C. Hobart, formerly located at 709 Oregon Ave., Sawtelle, Cal., has moved to new quarters, at 454 Oregon Ave., and is prepared to do all kinds of lapidary work.

A. Brunner, formerly with Mrs. H. A. Chambers, Santa Barbara, Cal., has opened a store of his own at 628½ State St., in that city, in the place formerly occupied by Fred W. Yates.

James E. Russell recently opened a new store in the Kruckman building, at Chino, Cal. Mr. Russell had been in the jewelry business for about 30 years, but recently has been trying ranch life.

Pacific Northwest.

R. A. Moore, Santa Barbara, Cal., has gone to Klamath Falls, Ore., and, with J. C. Tipton, will open a jewelry establishment there.

Ackenhausen & Co., 214 Kakima Ave., East North Yakima, Wash., have opened their new store under the name of "Original Idea Jewelers."

J. P. Arnolds, Santa Cruz, Cal., has moved to Merrill, Ore., where he has opened a store. A temporary location is used at the present time.

Lloyd Black, who has been in the employ of George Carpenter's store, Dayton, Wash., for some time, has bought out the business of E. L. Gard, at that place.

Columbus, O.

Adam Uhrig, Gallipolis, bankrupt jeweler, mentions about 300 creditors in his schedule of liabilities, filed in the United States court here. About 200 of them are preferred. Among the principal creditors are the Point Pleasant Trust Co., Point Pleasant, W. Va., and the Ohio Valley Bank Co., Gallipolis, both of whom he owes on notes.

George Thomas Hamilton—just plain Edward Hamilton now—who was arrested in Columbus week before last on suspicion of having fleeced a Knightstown (Ind.) bank, but who said his arrest was a case of mistaken identity, claiming he was a wealthy landowner and a stockholder in an eastern silverware manufacturing company, has issued a statement in which he practically admits his guilt. The statement is a very voluminous one, in which Hamilton attributes his downfall to the too free indulgence in fine wines. As he is still in jail in default of $1,000 bond, it is not very likely there is much in his claim made to his wife that he was worth about $700,000.

New Orleans, La.

A. J. Palfrey, of A. B. Griswold & Co., is on a month's tour of the eastern jewelry centers and had been visiting the principal manufacturers.

Coleman E. Adler is now becoming settled in his beautiful new building at 722-724 Canal St., which is between St. Charles and Carondelet Sts., where Mr. Adler has not only increased facilities, but in addition expects to add a number of new departments.

D. A. Boardman, a local clam fisher of Red Wing, Minn., recently secured two pearls in the Vermillion river, weighing respectively 72 grains and 42 grains.

Buffalo, N. Y.

Freedman Bros., wholesale jewelers, are now settled in their new quarters, 128 Franklin St.

Charles F. Heintz, of Heintz Bros., ring manufacturers, was recently chosen as a director of the Buffalo Orpheus Singing Society.

John Galloway, Jamestown, N. Y., recently bought the large brick factory building of the Linford Cut Glass Co., the purchase price being $10,000. The glass plant has been closed for several years. Mr. Galloway refused to state his plans in reference to the use of the building.

Hugh Dolan, who has a jewelry store at 83 Seneca St., complained to the police recently that when he awoke in his home, 305 Niagara St., he was minus jewelry valued at $1,000. Dolan thinks that the robbery was committed late at night or early in the morning. Among the articles missing is a diamond stud worth about $400. A window was found unfastened in the rear of the house.

Among the jewelers who recently visited the local jewelry market were: C. D. Barnes, Gowanda, N. Y.; J. J. Borne, Titusville, Pa.; D. G. Erdle, Cherry Creek, N. Y.; I. Traub, Niagara Falls, N. Y.; F. W. Woodward, Cattaraugus, N. Y.; E. C. Saks, Mansfield, Pa.; A. Katzenmeyer, Burgettstown, Pa.; F. D. Kelsey, East Aurora, N. Y.; C. F. Hurd, Medina, N. Y., and W. H. Fuller, Silver Creek, N. Y.

At the Erie County Fair, recently held at Hamburg, N. Y., the local jewelry firm of Yung & Debus was represented among the concessionaires. In a tastefully decorated booth, eight feet square, they featured a beautiful line of imported enameled jewelry. This concern will have a similar exhibit at the New York State Fair, Syracuse, N. Y., and the Genesee County Fair, Batavia, N. Y., both to be held during the present month. Among other jewelers who were concessionaires at the Erie County Fair were Dana G. Morse and Mr. Pomery, Brooklyn, N. Y., and Mark Baker, Celeron, N. Y.

According to a report from Batavia, N. Y., Lottie Fisher, of Buffalo, under arrest in Batavia, recently made a statement at the Genesee County jail to Thomas P. Brophy, Fire Marshal of Brooklyn, in which she declared that two men named Bevac and Schultz were implicated with her in the alleged diamond robbery, for which she was arrested on the 14th of last August. The alleged robbery occurred in the jewelry store of Charles Bradley & Co. Bevac and Schultz claimed to be detectives. They were arrested in Batavia at the time of the robbery, but afterward discharged, as Miss Fisher would then say nothing that would implicate them. Brophy went to Batavia to investigate the record of the men.

Burglars, a short time ago, broke into the store of B. S. Polskee, Memphis, Tenn., and stole a tray of gold stick pins and other stock.

M. D. Jamerson has purchased the stock of G. S. Garbutt, Sandersville, Ga. E. S. Scarborough will have charge of the jewelry department. Mr. Scarborough was formerly in the employ of Mr Garbutt.

WE beg to advise the trade that we have not advanced the prices of movements on our lists of February 1st

Illinois Watch Company

SPRINGFIELD

Canada Notes.

store of P. F. Woolhouse, Saskatoon, S... was destroyed by fire, Wednesday.

seph Stanley, Toronto, Ont., has given attel mortgage for $672 to J. Stanley.

A. St. John, Portage la Prairie, Man., sold his business to McLelland & od.

. H House, Sault Ste Marie, Ont., given a chattel mortgage to G. W. ke, for $3,000.

A. Gledhill, Fort Frances, has given attel mortgage to J C. Scott, for $2,700, J C Scott has given a bill of sale to A. Gledhill, for $3,790.

nry Birks & Sons, Montreal, have sed outright for the sum of $29,000 Winnipeg Young Men's Christian As- tion building on Portage Ave. This has already a fine store on Main St., W M. Birks, who has just returned Montreal from a business trip through northwest, foresees that trade is tend- along Portage Ave., hence the purchase the Y. M. C. A. building. It forms a er lot, having a frontage on Portage f 88 feet and a depth of 130 feet. building will be immediately remod- to suit the requirements of its present ers, but as the purchase was only con- ed on Friday afternoon no definite s have yet been drawn up.

magnificent specimen of Canadian work presented to Lord Charles Beresford on occasion of his visit to the Canadian onal Exhibition at Toronto. The ming Mfg. Co., Montreal, designed manufactured a large decanter with er deposit. On one side the name of recipient is engraved, while his coat of s was beautifully worked on the other W. Hemming and W. H. Miller, of silver deposit department, went up from ntreal especially to make the presenta- n. The firm had a large exhibit at the hibition, and it was during his inspec- n that opportunity was taken to present Lord Charles a sample of what the nadian workman can accomplish in istic work.

Action has been entered in the Montreal perior Court by Wilfrid Noel against adame la Comtesse de Boishebert Caste- -Tilly, Marquise de Blaru, who is a resi- nt of Windsor Mills. The case is a se- el to a famous jewelry affair. The Mar- ioness of Blaru was the owner of a gnificent collection of antique jewels, hich she offered to any institution send- g her the sum of $100,000. Mr. Noel ted for her as a kind of advertising and siness manager. But in May last the rchioness had her former employe ar- sted on a charge that he refused to re- rn certain valuable documents which she id he had received in his capacity as anager for her. The accusation was ver investigated in court, and the action s dismissed by default. It is on account arrest that Mr. Noel has entered a suit gainst the marchioness, claiming $5,000 mpensation.

The Canadian National Exhibition, which ened here, Aug. 30, lasting for two eeks, broke all records, both in point of tendance and as regards the general ex- cellence of the display. The principal jewelry exhibit was that of Ryrie Bros., Ltd., Toronto, which included jewelry and precious stones to the value of $150,000. The display embraced a single strand of pearls valued at $10,500; a single emerald tie pin of rare quality, worth $2,400; a single strand diamond necklace, valued at $5,400; diamond festooned necklet, $2,350; and a black diamond ring, very rare, $675, with a great variety of other designs in costly gems. Diamond sautoirs in the form of necklets and pendants, a much admired Parisian novelty, were shown. There was also a fine display of sterling silverware, including a five-piece tea set and tray, priced at $1,385, and some rare sets in silver plated with gold. Ambrose Kent & Sons, Ltd., Toronto, Ont., who usually have a fine display, did not exhibit this year, being too busily engaged with arranging for their large new building.

Among the jewelers visiting Toronto, Ont., during Exhibition time were: F. R. Clark, Peterborough; J. A. Vandewater, Yarker; H. E. Prince, Dutton; Charles Wendt, Mildmay; Henry Wendt, Clifford; C. R. Grill, Hespeler; S. Azerck, Lakefield; G. S. Edmonds and F. Evans, Allis- ton; F. A. Rayner, Palmerston; W. F. Tate, North Bay; E. Pequegnat and W. H. Roberts, Stratford; E. Ashley, Kingston; T. B. Philips, Smith's Falls; S. Hadley, Frankford; G. D. Pringle, Guelph; J. Boehmer, Berlin; G. F. Counter, Simcoe; W. J. Chambers, Coldwater; A. E. Thornhill, Hamilton; A. H. Smith, Tilbury; I. Wurster, Preston; W. Cox, Paris; A. W. Smith, Merlin; W. Williams, Barrie; J. House, Welland; W. H. Hopper, Cobourg; C. R. Sumner, London; R. F. Dale, Harriston, and J. B. Strathearn, Sault Ste. Marie—all Ontario; S. Sherman and M. Vineburg, Montreal; E. V. Cantin, Quebec City, and F. Blackman, Fredericton, N. B.

A magnificent trophy donated by Alderman Thomas Foster, Toronto, competed for at the International Marathon race, held in connection with the Canadian National Exhibition, Sept. 11, is displayed at the store of Edmund Scheuer, Yonge St., Toronto, Ont., by whom it was furnished, and attracts much attention. It is nearly five feet high and 18 inches in width, in Queen Anne style, with the characteristic Queen Anne flute shown prominently on the base and in the cap on the cover. The handles are mounted with a beaver on each, and maple leaves hanging down. The center of the body is highly embossed with the coat of arms of the Canadian National Exhibition surmounted with a wreath bearing the lengend. "Foster's International Marathon," in high relief. A line of maple leaves is embossed on the neck of the cover, and a duplicate band of the same is embossed around the bolster or midway between the bowl and the foot. The beading around the base of the cup and at the top of the bowl is the English reed and ribbon border. The cup stands on an ebonized base, with festoons of maple leaves, and in the center of the base a silver car touch is applied. The whole is surmounted with a winged figure of victory bearing a laurel wreath, and the base displays two Marathon runners in the attitude of starting.

Connecticut.

Wm. H. Dunbar, Bristol, has just returned home from a pleasure trip to Woodmont.

J. H. Scott has opened a watch and jewelry repairing shop at 963 State St., New Haven. He also carries a line of jewelry.

Levi Ives Lake, assistant manager of the Waltham Watch Co.'s Chicago office, accompanied by his wife, recently visited his old home in New Haven. Mr. Lake has been with the Waltham Co. for the past 27 years.

A laudatory tribute was paid recently to the memory of the late William L. Gilbert and Mrs. Gilbert, by the Rev. Dr. W. R. Webster, of Boston. Mr. Gilbert was founder of the Wm. L. Gilbert Clock Co., at Winsted.

Lee Roberts, a jeweler and president of the Bristol Business Men's Association, has received an inquiry from a New York attorney, who asks information regarding a factory site for a concern that wants to employ 600 girls and 400 men and is ready to build at once.

A quantity of jewelry valued at about $100, belonging to Isaac Stillman, 176 Green St., Albany, N. Y., was recently identified and recovered from Sol. and Abe. Gordon, in New Haven. Both men, who are brothers, have been bound over to the Supreme Court to answer two charges of burglary.

Work has just been completed at the factory, in Bridgeport, of the E. H. H. Smith Silver Co., on the largest order for flat ware which the concern has ever received from an individual patron. It consists of 40,000 pieces of table silverware for Murray's Roman Gardens, the new restaurant in New York. The first shipment of 5,295 pieces left the factory recently, and the balance of the order will be shipped some time this week.

Through the help of the police department of Waterbury the New Haven detective bureau members, Sergeants Dailey and Ward, located and arrested, recently, John Jessup, a young man who has been wanted in New Haven for embezzlement by agent. Jessup has been wanted for two years past and the charge against him is that at that time while working for John I. Smith, a jeweler in Grand Ave., Fair Haven, he took a pair of diamond earrings to sell and disappeared with the earrings. The local police were informed of the case, but they were unable to get trace of Jessup. A couple of weeks ago he appeared in New Haven, but when the police got after him he had disappeared. He was traced to Waterbury, but when Sergeants Dailey and Ward went there he had left that city. Through Lieutenant Dodge, of the Waterbury police, he was located in Thomaston and finally he was placed under arrest by Constable Frank C. Barnes and brought to Waterbury. Dailey went to Waterbury and brought the young man back. Besides being wanted for embezzlement by agent, Jessup is wanted in Philadelphia, where there is a count of larceny by bailee of $185. Jessup was a watchmaker by trade. He went to Waterbury from New Haven and secured a position in a Thomaston factory, where he was arrested.

Providence.

TRADE CONDITIONS.

There has been a marked improvement in the general trade conditions in this city and vicinity as regards the manufacturing jewelry industry during the past week. One of the best evidences of this is the largely increased number of advertisements in the daily papers for help wanted. In one issue there were calls from no less than 19 firms, while a general call was made by the employment bureau connected with the New England Manufacturing Jewelers and Silversmiths' Association. The general opinion at present seems to indicate an unusually good Fall and holiday season.

George W. Dover was a guest at Narragansett Pier, the past week.

Charles Gaudette, Pawtucket, was in Boston, last week, on a business trip.

The Standard Die Sinking Co. has started in business at 25 Calender St.

Mr. and Mrs. J. R. Doolittle are at Washington, D. C., for a visit of several days.

Philip Wunderle has been drawn for petit jury duty by the Cranston Town Council.

Frank P. Baker, Lancaster, Pa., was a recent visitor among the manufactories in this city.

Mr. and Mrs. Nelson S. Davis have returned from a Summer at Barbour's Heights.

Horace F. Carpenter left early, the past week on a vacation trip through the south and southwest.

Sam H. Brower, representing E. L. Spencer & Co., of this city, was in San Francisco, last week.

Joseph Brindamour has opened a jewelry and repairing shop in the Bouchard block, Arctic Centre.

Arthur E. Smith & Co., New Ray block, Woonsocket, have been making a successful special sale on clocks.

Charles W. Grube and wife have given a mortgage of $125 to Theresa A. Fanning on three lots at Riverside.

Dexter B. Potter, trustee of the Edgar L. Logee estate, has returned from a several months' tour of Europe.

Mr. and Mrs. Theodore W. Foster returned, early in the week, from an automobile trip to Bennington, Vt.

Jacob Bartman has leased the premises occupied by him at 675 Westminster St., corner of Stewart, for three years.

G. Rodenberg, of Dunn & Rodenberg, of this city, was a calller upon the firm's customers in Chicago, the past week.

Thomas E. Bennett is improving after an attack of rheumatism, from which he has been suffering for a long time.

James E. P. Pender, of this city, assignor to the Gorham Mfg. Co., has been granted a patent on a cigarette case.

Among the recent callers upon the trade in Chicago was E. L. White, representing the George L. Vose Mfg. Co., of this city.

Mr and Mrs. Harry Cutler have returned from a month's stay at the Heath cottage, Conimicut, on Narragansett Bay.

William L. Mauran was one of the end of the season guests at Narragansett Pier, having registered, Wednesday, at Greene's Inn.

William C. Codman, of this city, and assignor to the Gorham Mfg. Co., has been awarded a patent on a tray, or similar article.

Edwin A. Bush, general manager of the Charles S. Bush Co., was in New York, the past week, on business for that concern.

The E. A. Bliss Co., Meriden, Conn., has been advertising in the local newspapers for engravers on German silver and brass work.

Permission has been granted the American Emery Wheel Works to erect an addition to its brick factory building on Pitman St.

William A. Schofield has closed his Summer cottage at Buttonwoods for the season and returned to his home in this city the past week.

Mrs. W. H. Gudgeon and Miss Florence Marriot were in this city, last Thursday, in the interests of the E. N. Denison Co., Westerly.

William Bosselman has been sending home some good orders to T. Quayle & Co. as a result of his recent visit to the trade in Chicago.

Frank W. Collom called upon the trade in Chicago, last week, in the interests of Sulzberger Bros., of this city, with satisfactory results.

W. Louis Frost's crack yacht *Medric II.* won the Possner cup in Class P at the regatta of the Edgewood Yacht Club, Monday afternoon.

Little & Co., toolmakers and die-sinkers, have removed from 59 Page St. to larger and more commodious quarters at 150 Chestnut St.

John P. Mullally, Indianapolis, Ind., accompanied by his wife, was a visitor in this city for several days during a recent trip through the east.

The postponed mortgagee's sale of the plant of the United Brush Co., Main and Carver Sts., Pawtucket, will be held, Sept. 16, at 12 o'clock.

Mr. Goldberg, of the J. J. White Mfg. Co., of this city, has been looking after the interests of his firm in Chicago since the first of the month.

William A. Schofield has purchased from Everett I. Rogers the undivided half of the land and improvements at Buttonwoods Beach, in Warwick.

Mr. and Mrs. C. P. Darling are starting, this week, for an extended stay in the south. They will motor in their new touring car through to Texas.

Mr. and Mrs. William Armour and a party of friends are taking an extended trip in the former's touring car through the White Mountains and Maine.

William Williams, of Williams & Payton, of this city, was at the firm's New York office, last week, and called upon several of the customers of the concern.

Paul Shocker, for several years in the stone and pearl setting business, has started in the manufacturing business at 19 Calender St. as the Paul Shocker Comb Co.

William P. Chapin, Jr., has taken up automobiling, and during the past week has had registered at the State Board of Public Roads a new 37-h.p. Pierce runabout.

Frank T. Pearce, who was accompanied by his wife and sister, has returned from a several weeks' vacation spent at Green Lake, Me., where he had considerable enjoyment fishing.

The request of Margaret S. Darling to be appointed administratrix of the estate of George E. Darling has been filed with the Municipal Court and referred to Sept. 28 for consideration.

The business of the late George E. Darling will be continued at 21 Eddy St. under the management of Joel J. Pincus, who has been associated with Mr. Darling for the past 10 years.

The contract has been awarded to raise the roof and place an additional story, 153 by 85 feet, on one of the buildings and to build a retaining wall at the plant of the Brown & Sharpe Mfg. Co.

E. A. Eddy has returned from Hartsville, S. C., where he has been in the interests of the E. A. Eddy Machine Co., purchasing the entire plant of the Eastern Carolina Silver Co., of that place.

Charles H. Smart has brought suit in the Superior Court against John Nelson on three promissory notes of $695, $100 and $175, respectively. The *ad damnum* is placed in the amount of $5,000.

Robert Budlong, New York representative of the S. K. Merrill Co., of this city, while the guest of his parents, in East Providence, the past week, was a frequent visitor to the firm's factory here.

Isaac Lawton, formerly a jewelry jobber, of this city, supplied the committee in charge of the poor children's excursion from Pawtucket, last week, with 600 lollypops for distribution among the excursionists.

William G. Lawton, son of Secretary John F. P. Lawton, of the Gorham Mfg. Co., and himself an employe of that corporation, has been nominated by the Prohibition party of Rhode Island for general Treasurer.

Arthur W. Dennis, who is financially interested in one of the largest manufacturing jewelry establishments in Attleboro, has announced his willingness to accept the renomination as Lieutenant-Governor of Rhode Island.

Florence E. Manchester, wife of William H. Manchester, has purchased the land and improvements at Buttonwoods Beach, where they have been spending the Summer this year, and will make it a permanent country resort.

John H. Mather, Chicago representative of the George H. Fuller & Son Co., Pawtucket, has returned from a three months' European trip and taken up his duties on the western circuit after a few days' visit to the factory.

Sigmund Fischer & Co., manufacturers of jewelers' specialties and findings, have removed from 102 Friendship St. to 100 Stewart St., where the firm will have considerably larger quarters, more adapted to its rapidly increasing business.

The manufacturing jewelry firm of Tucker & Norton has been dissolved by mutual consent, George W. Tucker retiring. The business will be continued at 86 Page St. by the remaining partner, C. Rufus Norton, under the firm style of C. R. Norton & Co.

Notice has been given by J. Fred Parker, Secretary of State, that the Chelsea Clock Co., of Boston, has registered a trade mark in this State which is intended to be applied to all time-keeping and time recording instruments. The essential feature of

trade-mark and form of advertisement sists in the arbitrary use of the word helsea."

Mr and Mrs. Everett I. Rogers and organ W. Rogers, of this city, and a party friends left Jackson, N. H., on Wednesy last, in their automobile en route to ir home here. They journeyed through White Mountains and the Berkshires arrived here on Sunday.

A. S Vennerbeck, of the Vennerbeck & ase Co., who held the State golf champship, was defeated, Thursday afternoon, the championship contests at the links the Agawam Hunt Club, East Provice. John Shepard, Jr., was defeated r lasting till the semi-finals.

Mayor Henry Fletcher was one of the sts of honor at the banquet tendered the ers of the Italian cruiser *Etruria* at the rragansett Hotel, last Monday evening, the Italian societies of Rhode Island. ng the others guests were William H. her, William A. Schofield, John Kelso, rge H. Grant, John F. O'Connell and es P. Sullivan.

Among the wardens and clerks to act as publican caucus officers, this Fall, the lowing have been named: Barnet S. ander, clerk, 1st District 3rd Ward; arles H. Holt, Jr., clerk, 6th District d Ward; Frank R. Eddy, clerk, 2nd Dis- ct 5th Ward; James H. Cushman, clerk, d District 5th Ward; Emery J. San ouci, warden, 8th Ward.

Seven new members were admitted by e Jewelers' Board of Trade at its meetg of directors on Sept. 9. These applicaons for membership were received from e Providence office. F. N. Wood, the anager of the Providence office, reports at the Board of Trade is fast gaining round and making many new friends rough its active and efficient service.

The employes of Workman & Newman, companied by several friends, in all numring about 60, were the guests of the firm an outing at Crescent Park, on Narraansett Bay, on Labor Day. A special car ok the party from the Union Station to e resort, where a shore dinner was disatched, after which the afternoon was enyed in visiting the various attractions n the grounds.

Milton S. Rodenberg, of Dunn & Rodenerg, returned, Thursday, on the *Deutschland* from Europe. He was accompanied y his family, and in the three months he as away he toured Germany, Switzerland, rance, Belgium and England. He also isited the jewelry centers, where manuacturers told him that business is much etter than last year. Mr. Rodenberg will oon start to see his western trade.

Waterman W Dexter, who died, recently, Pawtucket, for many years conducted a etail jewelry store on Main St., that city, eing the leader in that business there. He as born in Pawtucket in 1824 and was acive in the varied interests of that place, here he lived practically all of his life. He was the oldest member of the Independent Order of Odd Fellows in the State, having joined the organizaion 61 years ago.

A meeting of the creditors of the D. R. Child Co., Levi P. Sturtevant, owner, at Swansea, will probably be called in a few days. The concern made a general assignment some time ago, but as yet no statement of the assets and liabilities has been made. It is understood, however, that the latter will approximate $50,000, while the assets will be very small, outside of the plant itself and the real estate held by the firm.

The Gorham Co. furnished the handsome cup of solid silver that was presented, last week, to Mr. and Mrs. John H. Hanan at Narragansett Pier by Gov. Pothier and his staff in acknowledgement of the hospitality recently afforded them. The cup is of beautiful design and workmanship and has an excellent etching of "Shore Acres," the Hanan residence, thereon. The State coat of arms appears on the ebony base.

Ernest L. Hanowell, night watchman in the store of the B. H. Gladding Co., 291 Westminster St., was caught between the floor of the elevator and the top of the entrance to the elevator shaft on the fourth floor of the building, Friday night, and almost instantly killed. The elevator continued to the fifth floor, and the body of the watchman, released, fell four stories to the basement. It is thought, however, that the man was dead before he fell down the shaft. The victim was 38 years of age and had a wife and two children. He had been employed by the firm about eight months.

The charge against John Nelson, the N. Main St. jeweler and refiner, for an assault upon Charles H. Smart, Aug. 27, was discontinued, Friday, by Judge Gorham, of the Sixth District Court, on motion of the complainant. When the case was called Attorney Brand told the court that Nelson had been adjudged insane and committed to the State Hospital. He suggested that bail be released in the assault case. Assistant City Solicitor Cram said that in view of the conditions now existing in Mr. Nelson's case he would discontinue the complaint.

The settlement in full of every claim against the Central Trust Co., of this city, is forecasted by Richard E. Lyman, who is acting as receiver for the defunct banking institution. This bank suspended soon after the collapse of the old Union Trust Co., during the financial depression of the fall of 1907, and seriously affected several manufacturing jewelers whose money was deposited therein. Mr. Lyman, the past week, announced that a large portion of the claims against the company will be settled at once, and expressed the hope that in a few months every creditor will be paid 100 cents on the dollar.

The motion of the respondent in the case of William B. Streeter against Grace H. Streeter for an allowance was heard, Wednesday, by Judge George T. Brown in the Superior Court and was denied. It was claimed by the respondent that her husband, who is a manufacturing jeweler, did a business of $600 weekly. This was denied by the petitioner, who said that he did a business last year of $20,000, which was a loss of $2,000, and that this year things had just begun to look better. Mrs. Streeter acknowledged to the court, in answer to a question from the counsel of Mr. Streeter, that she had $1,900 at her immediate disposal.

Boston.

M. J. Atherton has returned from his Summer home at Mt. Desert, Me.

Albert L. Stearns, president of the Roy Watch Case Co., was here, last week.

Louis Nordlinger was here last week in the interests of L. & M. Kahn & Co., New York.

Joseph H. Fallon, with Stanton & Glover, has returned from a month's outing on the shores of the Concord River at Concord.

George Hutchison, of Hutchison & Huestis, Providence, paid a visit to this city last week, as did L. Strassburger, of S. Sternau & Co., New York; Fred Barry, with Louis Stern & Co., Providence, and John Abel, of Abel Bros. & Co., New York.

Among the jewelers in town last week were: J. W. Springall, Dexter; George E. Twambley, Saco, Me.; O. S. Fairbanks, Worcester; Harry Wheeler, Baird-North Co., Providence; John J. Barry, Ayer; Fred Newhall and J. H. Conner, Lynn.

George L. Almy, a veteran employe of the Waltham watch factory, died Friday of last week at his home, 20 Russell St., Waltham, aged 87 years. He had been in feeble health since his retirement from active duties five years ago. Death was hastened by the fact that on Friday he tripped on his piazza and fell, receiving a shock from which he was unable to recover. The funeral services, which took place Sunday, were largely attended, there being many representatives of the watch factory among the mourners.

The E. Howard Clock Co. has completed 25 extra fine clocks for the United States Navy Department, and which are to be used in the engine rooms of the largest battleships. Other orders filled by the company include a four-dial striking tower clock for the court house at Monticello, Fla., master and secondary clock systems for the new Cedar St. school, Roxbury, and the L. L. Dame school, Medford, Mass., and a large timepiece tower clock for the N. Y., N. H. & H. railroad station at Waterbury, Conn.

Inspector of Police Morris Wolf was in New York, Friday of last week, where he identified William E. Murphy, of this city, wanted here on two counts of larceny. Murphy had been employed as a salesman and collector for Davis Bros., jewelers, at 683 Washington St., and for Robertson & Hartley, 790 Washington St., and, as was told last week, is alleged to have stolen from both firms. The Boston police are endeavoring to secure requisition papers with which they hope to be able to have Murphy arraigned in this city.

A social event of much interest to employes of the Waltham watch factory was the celebration by Mr. and Mrs. John W. Johnson of their 25th wedding anniversary, Saturday, Sept. 4, at their home on Elson Road, Waltham. Mr. Johnson has been employed for 31 years in the dial department, of which fact there was suitable recognition by his fellow employes. The employes of the train making department held their annual outing at Childs' farm, Saturday, Sept. 4, and the occasion proved a decided success. The members of the Codfish Club of the machine department, are planning to hold their annual fishing trip next Saturday. A meeting is soon to be called to make plans for the bowling league's season

Attleboro.

S. O. Bigney spoke upon the tariff at a meeting of the Essex Club, last week.

Plans are being made for the formation of a bowling league among the local shops.

John M. Fisher attended a noon rally of the Prohibitionists at Faneuil Hall, Boston, last Saturday.

The Leach & Garner Co. has removed from the old building on Union St. to its new factory on Pearl St.

Harry T. Prince, charged with the larc n. of gold and silver scraps from the factory of the Watson-Newell Co., was in court Saturday morning. It was reported that he had made restitution and that there was no inclination on the part of the firm to prosecute. Under these conditions Judge Byram placed the case on file.

Taunton is very anxious to obtain one or more Attleboro jewelry concerns and is contemplating the immediate erection of factory buildings that will be suitable for jewelry shops. The buildings will be constructed by the Bristol County Realty Co. Simon Swig will be president of the company and Mayor Coughlin, of Fall River, is said to be slated for treasurer. The Attleboro Board of Trade, which has recently been formed, will do all within its powers to keep any of the local firms from leaving the town.

Charles F. Getteny, director of the Massachusetts Bureau of Statistics, has issued the annual report for the year of 1908. In respect to the towns of Plainville, Attleboro and North Attleboro he has the following to say: "Attleboro and North Attleboro have a product value of $12,327,007 and $5,617,544, respectively, these towns being the largest centers for the manufacture of jewelry in Massachusetts. The above two towns together have a total of 8,115 wage-earners, mostly all jewelers. The highest average yearly earnings in the State appears for the town of Plainville, which is $731.67 for each person employed. The only industry in Plainville is the manufacture of jewelry."

The tax assessors of Attleboro have announced the assessments for the coming year. Among those who pay more than $100 for taxes and who are connected with the jewelry trade are: Allen, McNerney & Co., $180; H. E. Angell, $119; Attleboro Mfg. Co., $1,793; Attleboro Refining Co., $393; W. F. Barden, $117; Bates & Bacon, $1,313; James A. Bigney, $131; S. O. Bigney & Co., $861; Sidney O. Bigney, $2,653; James E. Blake, $2,233· James E. Blake & Co., $791; Bliss Bros. Co., $168; heirs of E. B. Bliss, $1,152; H. F Bliss, $104; Chas. W. Bliss, $198; D. F. Briggs Co., $2,700; E. T. Bright, $207; Bristol Mfg. Co., $630; Geo. L. Brown Co., $198; A. A. Bushee & Co., $106; Albert A. Bushee, $111; Carter, Qvarnstrom & Carpenter, $150; Harvey E. Clapp, $272; Andrew Cornell Smelting Co., $120; Daggett & Clapp Co., $666; H. M. Daggett heirs, $146; John Eden, $596; Finberg Mfg. Co., $396; J. M Fisher, $561; J M. Fisher & Co., $816; Fontneau Cook Co., $900; E. D Gilmore & Co., $279; E. D. Gilmore, $339; Hanson Benett Co., $108; Hebron Mfg. Co., $5,508; Horton-Angell Co., $1,804; A. S. Ingraham, $952; Leach & Garner Co., $723; J W. Luther Co., $378; D. E. Makepeace Co., $1,620; W. B. Marble Co., $135; C. A. Marsh & Co., $558; Mason-Howard Co., $270; William Nerney & Co., $117; Regnell, Bigney & Co., $857; W. E. Richards & Co., $324; W. H. Saart, $306; F. H. Sadler & Co., $576; R. F. Simmons Co., $4,460; Sykes & Strandberg, $180; C. O. Sweet & Sons Co., $324; Watson-Newell Co., $3,060; W. H. Wilmarth Co., $162; C. M. Wendelstein, $131; F. W. Weaver & Co., $216; C. L. Watson, $7,042; Charles H. Tappan, $658; Henry D. Merritt, $429.

North Attleboro.

J. J. Sommer left, last Friday, for a short trip in the interests of his firm.

F. M. Whiting & Co. started to run their factory on a 13-hour schedule last week.

George G. Wheeler was in New York last week on business for the W. & S. Blackinton Co.

Harry Fisher returned, last week, from a short trip in the interests of Furbish, Swift & Fisher.

Charles Kettlety has returned from the west, where he has been in the interests of the A. H. Bliss Co.

William H. Miller has returned from a visit to New York in the interests of Doran, Bagnall & Co.

George L. Paine returned, last Saturday, from the west, where he has been in the interests of his concern.

More advertisements for help were noticed in last week's local paper than at any time during the past year.

Thomas Totten has returned to his home in California after spending the Summer with his brother, Albert Totten.

Alpin Chisholm, of the Bugbee & Niles Co., has returned from Nova Scotia, where he enjoyed a short pleasure trip.

Mrs. Joanna Cheever, mother of George W. Cheever, of Cheever & Tweedy, died last week at her home on Cottage St.

Charles Stanley returned to the New York office of the Estate of O. M. Draper last Tuesday, after spending a few days at the factory.

At the last session of the Norfolk County Probate Court Albert Edward Burton was named as the administrator of the estate of Albert William Burton. Bonds were fixed at $60,000.

The cases of Edwin L. Mumford *vs.* the Miller, Fuller & Whiting Co. and the Manchester Savings Bank *vs.* the Miller, Fuller & Whiting Co. are listed for trial in the coming session of the Superior Court at Taunton.

The Whiting & Davis Co. was the only firm in Plainville that was able to resume operations Monday, Aug. 30, after the accident to the factory engine. The other concerns—Scofield, Melcher & Scofield and Plainville Stock Co.—did not resume work until Sept. 2. The Whiting & Davis Co. enterprisingly went to Providence and brought out a large engine, which it connected up, and was thus able to resume work with very little loss of time. The firm generously shared its engine facilities with the other concerns, and it was not until Tuesday, Sept. 7, that the other two firms were able to get along without using the Whiting & Davis engine.

Marmaduke Mackreth, an old and respected citizen, died last Saturday morn at the age of 75 years. He was born in Yo shire, England, May 3, 1834. He recei a common school education in that cour and came to this country with a friend 1850. He decided to learn a trade and lected the jewelry business. He becam member of the firm of W. H. Fisher & and was identified with the concern u his retirement from active business Mr. Mackreth built a beautiful house Commonwealth Ave., patterned after house in England, and it was here lived until his death. Funeral services w held last Tuesday from his late reside on Commonwealth Ave. Rev. Zenas C well, of the Central Congregational Chu officiated and burial was held at the M Hope Cemetery.

Newark.

Mr. and Mrs. C. C. Champenois have turned from an extensive pleasure tour

Frank M. Schiener, of A. Rosenberg, started on a trip for the middle west will also cover New York State.

Ewald Dietz, an enameler, at 46 Oli St., has returned from a 10 weeks' trip Europe, during which time he combi business with pleasure.

Miss E. Kate Livingston, daughter of I ward Livingston, a New York jeweler, married Sept. 11 at her home, Westmins Ave., Elizabeth, N. J., to George Lorra Wyeth. The wedding was attended many prominent society people and busin associates of Mr. Livingston.

The German Jewelers' Association hold a banquet on Oct. 23 at Weve Colosseum. The affair will be in co memoration of the 28th anniversary of founding of the society, which is flourish financially as well as numerically, and held in high regard by the manufacturers

Charged with the larceny of a pair gold earrings, a 14-year-old girl was raigned in the Third Precinct Police Co recently, and paroled for the Juve Court. Bernard Pfundstein, a jeweler, Hamburg Place, stated that the girl ca at his store to get a pair of earrings fix and before leaving picked up another p valued at $2, from a counter.

Another large real estate deal, in wh $30,000 was involved, has just been clos by which William P. Powell has sold t property at 45 and 47 Austin St. to Da and Harry Shiman, of the Shiman-Mil Co., manufacturing jewelers. The plot 50x100 feet. The new owners will erect it a five-story factory building, which w be used for the manufacture of jewelry

An autopsy performed on the body Henry Felger, an employe of the firm F. & F. Felger, Marshall St., on Saturd indicated that death was due to heart f ure and not to the wound sustained wh Mr. Felger fell from a trolley car, Frid night, while bound to his home in Irvingt He sustained a severe wound in his head a result of the fall. Deceased had been for some time and had recently return from a trip which he took for the bene on his health. He was a son of F Felg who, with an older brother, comprises t firm of F. & F. Felger. Mr. Felger is s vived by a widow and five children.

Philadelphia.

TRADE CONDITIONS.

The great influx of buyers from the south and st brought to this city through the plan of the erchants and Manufacturers' Association, which ered an inducement in the form of free transtation was increased last week when about 25 yers from the largest firms arrived. The number buyers here now is greater than ever before, the reports of the Merchants and Manufacers' Association indicate a season of greater sperity than has ever visited this city. Two who represent a Jacksonville jewelry firm, ght $20,000 worth of jewelry, and are enthuse over the purchases and expressed their ose to return to this city each year to buy.

The Flaig Optical Co. has opened an of- at 209 S. 11th St.

L. Kuebler, 2317 Germantown Ave., will t New York shortly on business.

Willis Porter, Burlington, N. J., was a ent visitor to New York on business.

M. McIlvaine has accepted a position as atchmaker for T. Brennan, Chester, Pa.

H. E. Ogden, with R. L. Saunders, 13 8th St., is visiting friends in Salem, N.

M. H. Fearnow, of Washington, D. C., pped over here on his way home from a ip.

Lewis Glick, representing Hammel, Rignder & Co., was seen in the trade during week.

Thomas Bunston, watchmaker, 726 Sanm St., has been visiting New York on siness.

Julius Goldstein, Mobile, Ala., stopped re, last week, on his way home with Mrs. ldstein.

Col. J. Warner Hutchins was elected a stee of the Cape May Yacht Club at its st meeting.

The Hoover & Smith Co. expects to pen a branch store at N. 13th and Walt Sts., Oct. 1.

Kenneth Hoffman, bookkeeper for Joseph . Bechtel & Co., is spending a vacation Wildwood, N. J.

Frank Kline, Spring City, Pa., jeweler nd cigar manufacturer, was robbed, last eek, of 3,500 cigars.

F. A. Braun, 1426 Susquehanna Ave., has emoved to 1343 York St., where he has uch larger quarters.

Ruben & Griffinstein have opened a reair and manufacturing jewelry shop at 10 . State St., Trenton, N. J.

William Gibbons and Lewis W. Gibbons re now associated in business with W. W. ulmer, 122 and 124 S. 8th St.

David Ludlam, casemaker for John ardler, has recovered from his broken rm and is able to resume work.

C. S. Kepner, Chester, Pa., has returned om Asbury Park and is again actively ngaged in the management of the Chesr store.

James Girvan Maree, a retired jeweler, f this city, has the sympathy of the trade wing to the death of his wife, which ocurred Sept. 5.

Walter Chattin, late of the firm of Garer & Chattin, manufacturing jewelers, 734 Sansom St., has opened an antique shop at 66 S. 11th St.

John Eichman, watchmaker for Strawridge & Clothier, has resigned his posion and will devote his time to his jewelry tore in Camden.

Edwin Koshland, traveling for Charles H. Koshland, manufacturing jeweler, has returned from a trip through Maryland and reports business good.

The business recently conducted by A. Du Bosq, deceased, 722 Chestnut St., is being carried on by A. Du Bosq Gesimer, a nephew of Mr. Du Bosq.

George W. Long, who is connected with the Registry Department of J. E. Caldwell & Co., is steadily improving and expects to return to business in a short time.

William C. Williams, with C. H. O'Bryon, 735 Sansom St., councilman from the 18th Ward, has been appointed a member of the committee to investigate the harbor of Boston.

D. V. Brown, optician, 734-740 Sansom St., returned from Europe on the *Lusitania* when this vessel made the record trip across the Atlantic in 4 days 11 hours and 22 minutes.

P. A. McMasters, Avondale, Pa., with Mrs. McMasters, were recent visitors to this city prior to a trip to Atlantic City, where they will quietly celebrate the 25th anniversary of their marriage.

The value of the imports of every kind brought into the port of Philadelphia during the month of August shows substantial increase over that of last year. In many instances the increase is four times greater; in some only two or three times as much, but in every instance the figures show, according to the Collector of the Port, that trade is booming. The increase on jewelry brought in this year over that of last year, for 1908 was $13,823, while for 1909 the figures follow $19,172.

J. E. Caldwell & Co. are the manufacturers and designers of the silver loving cup to be presented by George H. McNeely as a prize to the winner of the inter-city baseball match between the Hoffman-Corr Mfg. Co., New York, and the Aberdeen Athletic Club, West Philadelphia. This house has also completed the juvenile cup for the Bryn-Mawr horse show, for the special pony class. Etched on the cup is a pony and wagon. The pony is a reproduction of a photograph of a famous show pony.

The following jewelers were visitors to this city during the week: Henry Bolte, Atlantic City, N. J.; Mrs. A. T. Johnson, Smyrna, Del.; E. L. Thomas, Phoenixville, Pa.; J. W. Clark, Bristol, Pa.; Ivan Jensen, Riverside, N. J.; Maurice Hunter, Beverly, N. J.; M. K. Laudenslager, Souderton, Pa.; H. Kratz, Souderton, Pa.; C. A. Carmany, Coatesville, Pa.; J. A. James, Swedesboro, N. J.; George Ware, Atlantic City, N. J.; D. H. Krause, North Wales, Pa.; L. R. Douglas, Atlantic City, N. J.; O. T. Fenton, Hightstown, N. J.; Roland Oliver, Burlington, N. J.; Oliver Cox, New Egypt, N. J.; A. M. Kendall, Millville, N. J.; J. Sallade, Norristown, Pa.; B. C. Foster, Bristol, Pa., and John H. Mery, Hopewell, N. J.

Maxwell & Berlet have on exhibition in their show-room a block and gavel, in a neat design, of the first tree cut at 1105 Walnut St. This memento will be used at the banquets of the Walnut St. Business Men's Association, of which Mr. Berlet is president. Among the members are Z. J. Pequignot, Combes & Van Roden, S. A. MacQueen & Co. and Maxwell & Berlet. Maxwell & Berlet have also on display in their window an old-fashioned drinking cup, of the Georgian style, with three handles. This trophy was made and designed by the house for the special match race between yachts owned by Commodore Dickerson, of the Corinthian Yacht and Gym Club, and Commodore Crozer, of the Beach Haven Yacht Club.

Lancaster, Pa.

Joseph Harris, a Shamokin, Pa., jeweler, paid a visit, last week, to Lancaster.

J. W. Hirlinger, manager of the Lancaster Clock Repairing Co., has returned to this city from a pleasure trip.

S. H. Hostetter, watchmaker for Harper & Taylor, Salisbury, Md., with his family spent a few days in Lancaster, last week. This county was his old home.

Robert Albright, a manufacturing jeweler of Philadelphia, formerly of Lancaster, was here, recently, spending a few days with his father, Jacob Albright.

Guy K. Herr, watchmaker for Charles J. Kinzer, Bluefields, W. Va., who came to Lansaster to recuperate after an attack of typhoid fever, has returned to Bluefields.

F. A. Wheeler, of the Non-Retailing Co., is now in southern territory, with headquarters at Atlanta, Ga. His wife has just returned from a two months' trip to California.

Martin M. Weaver, a graduate from the local technical school, recently left the service of J. H. Young, Fort Wayne, Ind., to take a similar position with E. G. Hoover, Harrisburg, Pa.

Joel S. Chandler, Nashville, Tenn., spent a few days in Lancaster, last week, on his way home from New York. It was his first visit here in 10 years, Lancaster being his wife's old home. She died in Nashville, several years ago.

Harold Brecht, a son of Prof. M. J. Brecht, superintendent of the public schools of Lancaster County, has entered the Ezra F. Bowman Technical School as a student in watchmaking and engraving. Frederick D. Mumma, Mechanicsburg, Pa., has entered as a student in engraving and watchmaking. W. H. Jones, Port Jefferson, N. Y., has entered as a student in watchmaking.

G. William Reisner became the proud father of his first child, a son, last week, who, he says, is a prospective partner. J. Wealand Meek, formerly with the Aluminum Utensil Co., Pittsburg, has taken a position with Mr. Reisner as traveling salesman, and so has H. L. Ingram. The former will cover the middle States and the south, and the other the west, while John H. Reisner will devote himself to the New England States.

T. Wilson Dubbs was one of the guests at the dinner given by citizens on the evening of Sept. 7 at the Rossmer Hotel to the manager and players of the Lancaster Tri-State League team to celebrate the winning of the 1909 pennant. Mr. Dubbs sold to the team the silver loving cup and silver tea set presented by the team to Manager Martin Hogan, and sold to the Board of Directors of the club the 13 gold watches, which they presented to the members of the team.

Pittsburg.

H. Terheyden expects to leave in a few days on a business and pleasure trip to New York.

J. Alexander Hardy, of the Hardy & Hayes Co., is in New York buying stock for the Fall and Winter trade.

G. Warren Wattles and his family, who have been spending a short vacation on the latter's farm at Harmony, have returned to Pittsburg.

Some of the local jewelers report a very good demand for automobile watches, this being one of the results of improving business in this territory.

Several jewelers are said to be figuring on opening places in the new Oliver building, which is being erected in Smithfield St. and which will be Pittsburg's largest skyscraper.

Out of town jewelers visiting Pittsburg last week included B. E. Brown, Monessen; H. R. Brown, Donora; John Lanzendorfer and wife, Punxsutawney; F. H. Hayes, Washington; Thomas Tomlinson, Charleroi; A. C. Graul, Sharpsburg; L. L. Swan, New Castle.

The John M. Roberts & Son Co. secured a half page advertising in some of the daily papers last week because of the sending of a letter to a billboard advertising concern, setting forth that it was the opinion of the jewelry house that this system of advertising assisted in keeping its name prominently before the public.

The Crescent Jewelry Store, of which S. Maltinsky is the proprietor, has very fine quarters at 441 Smithfield St., which were opened a few days ago. Mr. Maltinsky also has a store in Braddock. He had one in Wilmerding, but recently closed this establishment because he said it did not pay. The fixtures which he has installed in his Pittsburg store are new and are of mahogany.

The creditors of Parnes & Fassberg will not receive one penny, according to Simon Sher, receiver for the bankrupts. An involuntary petition was filed against the firm last January, at which time Parnes disappeared and has not been heard from since. A rumor was current that he had been apprehended, but Mr. Sher knows nothing about it. He spent a large amount of money for the creditors to obtain Parnes' arrest on charges of fraud, but the missing man cannot be located. The affairs of the concern were wound up a few days ago. A E. Siviter had a claim in for $293 wages which was allowed by the court, Siviter having been employed as manager at a salary of $25 a week. This took nearly all the money left in the hands of the trustee for distribution. Mr. Fassberg has been endeavoring to locate Parnes, whom he declares was not his partner at the time of the failure, but has not been able to do so.

A robbery involving jewelry said to be valued at $35,000 is attracting the attention of the public here, a reward of $10,000 having been offered for the recovery of the goods by the Perkins Union Detective Agency. The owner's name has not been made public, but description of the stolen jewelry is being sent out over the country, and especially to jewelers. This includes a diamond chain 36 inches long set in platinum with 122 brilliants, bought in Paris, and valued at $2,800; pear-shaped diamond drop on chain, weighing 10¼ carats, valued at $10,000; diamond combination collar and tiara fancy scroll design set in platinum, containing two diamonds, 1—1-32 carats, three diamonds, 1, 1—½ and 1-16 carats, and 446 diamonds, 20⅞ carats, value $3,500; diamond back comb, light shell, containing 274 small diamonds, set in platinum, value $1,000; diamond bracelet containing 43 diamonds, set in platinum, stones weighing about ⅓ carat each; diamond pin, star-shaped; wild rose pin, one-carat stone in center and smaller diamonds surrounding; gentleman's 18-karat open-faced gold watch, stem winding, Swiss movement, with name of J. C. Grogan, Pittsburg, No. 22172, private mark of J. C. Grogan & Co., No. 18, case heavy gold, value $175; pearl earrings, eyeglass hook, platinum mounting, 19 rose diamonds, value $55. The Perkins agency refuses to discuss the matter, beyond an offer of the reward for the recovery of the stolen property. Jewelers are therefore warned to be on the lookout for any of the plunder deserbed.

Cincinnati.

J. Ira Seebaeher, of A. & J. Plaut, has started on an extended business trip in the west.

Mr. Porter, Berea, Ky., was here, last week, buying stock for a new store he will soon open.

William Hertig, of the Prefex Mfg. Co., Providence, R. I., spent last week here with relatives and friends.

Duhme Bros., Covington, Ky., have closed out their music line and will devote their entire time to their jewelry business.

Loring Andrews, of the Loring Andrews Co., has been selected to serve as juror on the Grand Jury of the October session of court.

Lee Loeb, of Herman & Loeb, has returned from a long western business trip, and Clarence Loeb, of this house, will continue it this week.

Col. Ed. H. Lovell, with George H. Newstedt, has returned from a pleasure tour including New York, Providence, R. I., and the Great Lakes.

Henry Deitrich, formerly in the jewelry manufacturing business on Longworth St., has gone into the retail jewelry and optical business at 2528 Vine St.

William Ueberschlag, of the Cincinnati Watch Case Co., and one of the popular politicians of Bellevue, Ky., is a candidate for council of that place.

H. G. Greenhut, well known in the jewelry business, Peoria, Ill., spent several days here stocking up the new store he is about to open in that place.

George Fox, of Fox Bros. & Co., has returned from a long stay in Portland, Ore., and Henry Fox, of this firm, and family are home from Charlevoix, Mich.

H. F. Smith, 610 Vine St., has just returned from a six weeks' stay in Central City, Colo., where he has large interests in the Gilpin Eureka gold mines, and is contemplating going back about Sept. 14.

D. Jacobs & Co. have moved from their old quarters at 434 Race St. to their new place on 6th St., where now they are fully equipped with facilities to carry on business more satisfactorily than heretofore.

The pawnbrokers of Cincinnati are considering the matter of making 6:30 P. M. permanent closing hour, as it proved a success during the Summer months. Heretofore there has not been any specific time for closing among the pawnbrokers.

George and Edward Klein, who have for some years been conducting the Old House Jewelry Store, Muncie, Ind., have leased quarters for a term of years at the Traction building, this city, where they will engage in the wholesale jewelry business. Both gentlemen are well and favorably known here as the sons of the late Henry C. Klein, who for many years carried on a retail jewelry business in Muncie.

The marriage of Michael Plaut, son of J. Plaut, and Miss Florence Louise Schwab, daughter of M. Schwab, of the M. Schwab Jewelry Co., took place, Sept. 12, at 6:30 P. M. at the Cincinnati Club, Walnut Hills. Mr. and Mrs. Plaut are among Cincinnati's most highly esteemed young people and were the recipients of many costly gifts. A honeymoon of several weeks will be spent in eastern cities, after which they will reside in Avondale.

It was reported, last week, from Lexington, Ky., that O. R. King, of the firm of King & Metzger, local jewelers, while walking in company with some friends gathered wild flowers and was bitten on the thumb by a copperhead snake. The reptile was immediately killed, and the members of the party became alarmed at King's predicament. Mr. King, however, says that he sucked the poison from the thumb and that the wound is now healing.

Wednesday evening, Sept. 8, the third of the series of entertainments was given the visiting merchants and buyers by the Merchants' and Manufacturers' and Travelers' Men's Associations of this city. The outing was on the Ohio river, and the steamer *Island Queen* took the party, consisting of about 500 visitors, on a trip down to Foster bank, then back to Coney Island. At Manhattan Beach a fireworks display was given. A chicken dinner was served on the boat. It is reported that in the three outings 1,500 visiting merchants have been entertained and that business generally has greatly improved during these times.

Out-of-town jewelers here, the past week, purchasing goods, included: H. Risinger, Lawrenceburg, Ind.; Frank B. Carey, Lebanon, O.; Herman Voller, Princeton, Ind.; Herman A. Rohr, Carthiana, Ky.; A. I. Polan, Charleston, W. Va.; Charles Schlenker and wife, Herman, Ky.; John Glenn, Newport, Ky.; Joseph Jashanosky, Hamilton, O.; J. Hesselbrock, Liberty, Ind.; H. Fisher, Beckley, W. Va.; A. Bellman, Dayton, O. E. Anderson, Rising Sun, Ind.; Schneider, Louisville, Ky.; G. H. Ash, Middletown, O.; E. Israel, Harrison, F. W. Powers, Ashland, Ky., and O. McCracken, Mt. Olivet, Ky.

J. E. Yohe, Decatur, Ill., was slightly injured in a street car smash-up, recently, suffering a concussion of the right elbow and several minor injuries.

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Special Notices.

Payable invariably in advance.

Rates, 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

EXPERT SALESLADY desires position; speaks English and Italian. E. De Santis, 250 Mott St., New York.

JEWELER and engraver, with 17 years' experience; salary, $25 per week. Address "L. M., 1825," care Jewelers' Circular-Weekly.

JEWELRY DESIGNER, first class, just came from Europe, wishes steady position. Anton Horwat, 234 Bradhurst Ave., New York.

LADY ENGRAVER; position as engraver only preferred; experienced; best of references. "L. P. C., 1610," care Jewelers' Circular-Weekly.

GOOD WATCHMAKER, with tools, desires position at once; 20 years' experience. Address "Watchmaker," 45 Charles St., Springfield, Mass.

YOUNG MAN, 19, wishes position with a wholesale jewelry house; first class references given. Bernhardt B. Guth, 13 E. 119th St., New York.

RESPONSIBLE POSITION wanted with manufacturing jewelry concern by young lady of experience. "N. N., 1810," care Jewelers' Circular-Weekly.

STONE SETTER, four years' experience, wishes a steady position, country or town; best references. "A. L., 1771," care Jewelers' Circular-Weekly.

A YOUNG MAN, good and practical watchmaker, wishes position with a good firm in Brooklyn or New York. "K. R., 1807," care Jewelers' Circular-Weekly.

YOUNG MAN, seven years' experience in pawnbrokers' and retail jewelry line, wishes position; state salary. "C. N., 1715," care Jewelers' Circular-Weekly.

YOUNG LADY, experienced stenographer and typist, desires position; formerly with jewelry concern; salary, $10. Miss B. R. Snarts, 318 W. 147th St., New York.

SALESMAN, experienced in jewelry business, wishes to connect with a responsible house, New York City and vicinity. S. Goodman, 13 W. 115th St., New York.

PRECIOUS STONE salesman, with trade west to the coast, desires to make arrangements, now or Jan. 1, for best references. "L., 1765," care Jewelers' Circular Weekly.

ENGRAVER, first class, can do plain jewelry repairing and clock work; best of reference, sample of engraving. Address "O., 1788," care Jewelers' Circular Weekly.

WATCHMAKER and clock repairer, single man, 15 years' experience; no engraver; moderate salary; Ohio preferred. Address "E. S.," 519 North St., Sidney, Ohio.

WANTED, position by young man as watchmaker and jeweler; good reference; North Carolina, Virginia or South Carolina preferred. D. R. Morgan, Fountain, N. C.

A YOUNG MAN, 20 years old, desires position in wholesale jewelry business; four years' experience. "Unquestionable References, 1818," care Jewelers' Circular-Weekly.

EXPERT WATCHMAKER, graduate optometrist, plain engraver and good salesman, desires a permanent position at once; 22 years' experience; married; south or southwest preferred; best reference as to ability and character. "Terry," Box 706, Jonesboro, Ark.

SHIPPING CLERK, 16 years' experience with highest class retail trade; first class references. Address "W. L. P.," care Martin A. Doherty, 572 Fifth Ave., New York.

WANTED, situation as engraver and saleslady by young woman of some experience; first class references. Address "B. W.," Box 1, B., 288 Michigan Ave., Chicago, Ill.

FIRST CLASS letter and monogram engraver is open for permanent position in Chicago. Address "D., 1754," care Jewelers' Circular-Weekly, 501 *Heyworth Bldg., Chicago, Ill.*

BY A FIRST CLASS manufacturing jeweler and repairer, diamond setter, in retail jewelry store; salary in first reply or don't answer. "Y., 1759," care Jewelers' Circular-Weekly.

YOUNG MAN, 23, 4½ years' experience as a retail salesman, can also furnish estimates on repairs, desires to make a change. Address Al. Levin, 790 E. 181st St., New York.

FIRST CLASS watchmaker, jeweler and fair engraver of nine years' experience, wishes permanent position by Sept. 15; own tools; reference, P. R. Tucker, Box 186, Toccoa, Ga.

FIRST CLASS jeweler and diamond setter, thoroughly experienced can give best of reference, would like to make a change if favorable. "K., 1741," care Jewelers' Circular-Weekly.

YOUNG LADY, understands office work, also jewelry business thoroughly, knowledge of stenography and typewriting, wishes position. "Y., 1782," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and engraver wants position; full set of tools; best references. Address "H. E., 1776," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

WATCHMAKER wants position; graduate Philadelphia College of Horology; experienced; 30 years old, single, sober habits; own tools; references. Frank Abernethy, Henderson, N. C.

YOUNG MAN, having 12 years' experience as salesman in the pawnbrokerage and retail jewelry line, employed at present, desires change. "R., 1733," care Jewelers' Circular-Weekly.

WANTED, position by expert watchmaker and engraver; unquestionable references; 11 years' experience; salary not less than $50 per week. "P. A., 1647," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and jeweler wishes position with reliable firm; less than $30 per week not considered; Georgia or Florida preferred. "A., 1731," care Jewelers' Circular-Weekly.

YOUNG LADY wishes position as engraver during the holiday season; will also assist in clock repairing or waiting on trade; will go as far south as Virginia. "W., 1819," care Jewelers' Circular-Weekly.

COLORER, plater, expert on jewelry, mesh bags, chains, etc., make own solutions, all colors and metals, can do small repairs, able to take entire charge. "Reliable, 1808," care Jewelers' Circular-Weekly.

ENGRAVER, salesman and jeweler desires position with first class house; 10 years' with fine houses; fully competent; samples and references. Address "Engraver, 1746," care Jewelers' Circular-Weekly.

BOOKKEEPER, young lady, five years' experience, double entry, capable of taking full charge, quick at figures, trial balance, etc.; references furnished. "S. W., 1751," care Jewelers' Circular-Weekly.

BY OCT. 15, young man wants position as second watchmaker and jewelry repairer; have a complete set of first class tools and can furnish first class reference. "U., 1795," care Jewelers' Circular Weekly.

FIRST CLASS WATCHMAKER, 15 years' experience on railroad watches, and a good engraver, permanent position only, at good salary; good references. Address "M. D.," 1422 Third Ave., Rock Island, Ill.

SALESMAN, well known and well acquainted with the jobbing trade, is open for engagement, solid gold or high grade gold filled line preferred. Address "A. B. C., 1792," care Jewelers' Circular Weekly.

WATCHMAKER WANTS POSITION; 11 years' experience on fine complicated Swiss and American watches; good set of tools; thoroughly reliable; European, speaking also German and French; Chicago or large city preferred; state salary and particulars. "G. R., 1629," care Jewelers' Circular-Weekly.

POSITION WANTED by watchmaker, jewe and engraver, all around man in store; age 11 years' experience; best of references; W consin preferred. Ingolf Larson, care Lon Hotel, Janesville, Wis.

FIRST CLASS watchmaker, competent on all h grade American and Swiss watches, compl set of tools; 15 years' experience in finest ho in Europe and United States. "F., 1760," c Jewelers' Circular-Weekly.

YOUNG LADY, competent assistant bookkee bill, entry and order clerk, thoroughly convers in the wholesale jewelry line; can furnish g references; six years' experience. "X., 17 care Jewelers' Circular-Weekly.

EXPERT WATCHMAKER, manager of department, wishes to make a change; 20 y experience; A1 salesman; first class house o New York or vicinity. Address "Amer 1822," care Jewelers' Circular-Weekly.

WATCHMAKER, good and reliable, over 20 ye experience in England, Germany and Amer good habits and manners, able to manage w department, wants permanent position. Add "R. R.," 56 North St., Rochester, N. Y.

YOUNG LADY stenographer and typewrite who thoroughly understands all branches of jewelry business, desires position with wholes or large retail house by Oct. 1. Address L., 1809," care Jewelers' Circular-Weekly

EXPERIENCED watchmaker, jewelry repairer engraver, also diamond setter and can assist optics, single man, 22 years old, wants ste position in any State; $18 per week. Add "K. E., 1827," care Jewelers' Circular-Week

SECOND WATCHMAKER, good letter and m gram engraver, desires to change, steady careful workman; American; four years in p ent place; send for sample of engraving photo. "F. M., 1829," care Jewelers' Circ Weekly.

YOUNG MAN, 28, single, American and o tools, first class jeweler, engraver, wa trimmer and second watchmaker, also have s knowledge of optics; salary, $20 per week start; best references. Address "S., 1745," c Jewelers' Circular-Weekly.

CHARGE of watch repairing for first class f which has good run of work; am a pract watchmaker; best tools; can engrave; age married; six years' experience; $25; not floater; Colorado preferred. Address "F 1828," care Jewelers' Circular-Weekly.

SALESMAN, with 10 years' experience proved ability, is open for first class manu turer's line of 10 or 14 karat goods, or c bination; will consider on single basis o side line; territory south and middle west. " sults, 1753," care Jewelers' Circular-Weekly

GOOD, ALL AROUND, industrious watch clock repairer on American, Swiss, complica and English work; good knowledge of the re jewelry business; good salesman; American good appearance; strictly reliable. Address " liable, 1781," care Jewelers' Circular Weekly.

BY A STRICTLY first class watchmaker, capa of taking charge of repair department, 28 ye experience in fine Swiss and American railw work, do no engraving, wishes permanent p tion; A1 reference; south or southwest. Addr "Watchmaker," 216 Lavaca St., San Anto Tex.

FIRST CLASS engraver, a man capable a sirous of securing position with first class ho as engraver; 10 years cutting for the best houses; monograms, inscriptions, etc.; pl m iled on request; gilt edge references dress "Engraver 1747," care Jewelers' Circ Weekly.

POSITION WANTED as watchmaker or cl by a first class workman; fully experienced able to handle all classes of customers, age unmarried; New York, New Jersey or Pe sylvania preferred; first class houses only answer. Address "Horology, 1796," care J elers' Circular-Weekly.

HIGH GRADE and practical watchmaker of years' experience, graduate and practical op for 12 years, good jeweler and fine engra would like to make a change for a good pe nent position with a first class retail firm, re petent to take full charge of repair departme expert in watch repairs, experienced on railr and complicated work; A1 diamond setter positively don't misrepresent above statem will not go as second man; salary, $30 to per week. "S. V., 1816," care Jewelers' Cir Weekly.

SUATIONS WANTED Continued.

NG MAN, 21 years of age, having three rs' experience with wholesale silversmiths, hes to change position to go with some other ahle concern; would like to learn city sell- so as to advance to go on the road later on; furnish reference. "D., 1671," care Jew- s' Circular-Weekly.

Side Lines Wanted.

KNOWN salesman of ability, desires to ha ge Jan. 1, 1910; familiar with sterling ted hollow and flat ware; territory middle with headquarters in Chicago. Address 1777," care Jewelers' Circular-Weekly, 503 ith Bldg., Chicago, Ill.

A SALESMAN with offices at Los ngeles, having a large and choice es- blished trade in California, Arizona, w Mexico, Oregon, Utah, Washing- n and Montana, is open for a gold e to call on the retail trade only on commission basis; can guarantee re- ts and furnish best of references. ddress "E. D., 1604," care Jewelers' rcular-Weekly.

Help Wanted.

E LER WANTED, one who is a good jobber. E. Warnke & Co., Milwaukee, Wis.

NAMELER WANTED, small emblem work. le Co., 314 Madison Ave., New York.

TED, first class watchmaker who can assist graving. S. Joseph & Sons, Des Moines, Ia.

TED, an engraver who can assist as sales- Frank Schlampp Co., Inc., Des Moines, Ia.

N to do general clock repairing in Brooklyn, ess "R. K., 1813," care Jewelers' Circular- kly

TED, a first class watchmaker and engraver, nce P. A. Freeman, 907 Hamilton St., ntown, Pa.

TED, at once, A1 watchmaker; state age salary expected. J. W. Boone, 256 Marietta Atlanta, Ga.

TED, salesman to sell cut glass as a side Newark Cut Glass Co., 60-62 Arlington Newark, N. J.

TED, a young man, from 18 to 20 years old, work in retail jewelry store. 409 Federal Allegheny, Pa.

TED first class watchmaker and engraver; w ges and steady employment. Address seph, Hudson, N. Y.

H CLASS watchmaker, at once; send refer- in first letter; healthiest town in this coun- F. E. Hull, Saranac Lake, N. Y.

SMAN WANTED to take a line or side of rings and earrings on commission. Box care Jewelers' Circular-Weekly.

TED, at once, young man with some experi- e in jewelry business, to finish learning the e. Address A. Possin, Waupun, Wis.

TED, experienced, competent engraver and hmaker; good pay to careful man of good acter. Lincoln H. Bucks, Jefferson, Ia.

TED, an all around jeweler to work in fac- also a young man to complete his trade. ess 20 E. Baltimore St., Baltimore, Md.

OND SALESMAN having established trade; salary expected and territory. "Diamond rters, 1779." care Jewelers' Circular-Weekly.

RIENCED watchmaker and good salesman; per week; a permanent position with an old blished house. S. J. Strickler, Selina, Kans.

TED, New York City salesman for wholesale dry house; only those with established trade n! apply. "X., 1434," care Jewelers' Circular- kly.

NG MAN as jewelry repairer, engraver, and ssist in store; send references and samples ngraving. "South, 1722," care Jewelers' Cir- Weekly.

WANTED, Oct. 1, first class jeweler and engraver; must be A1 man; wages, $25 a week; references required. Address R. Van Keuren & Co., Savannah, Ga.

WANTED, first class watchmaker, prefer one who is a good optician and salesman; steady position; best references required. Frank Schlampp Co., Inc., Des Moines, Ia.

WATCH and jewelry salesman. Philadelphia wholesale jeweler wants capable assistance inside, give particulars. "T. R., 1800," care Jewelers' Circular-Weekly.

WANTED, lady bookkeeper, single entry, one who is familiar with wholesale jewelry business; state salary and references. Address "E., 1794," care Jewelers' Circular-Weekly.

WANTED, first class engraver and jewelry repairer; steady position; send sample of engraving and references in first letter. Hanson Jewelry Co., Princeton, Ill.

WANTED, first class letter and monogram engraver; fine position for steady, sober man; good salary; send samples and references. Bullard Brothers Co., St. Paul, Minn.

CLOCKMAKER, one thoroughly experienced in repairing fine French traveling clocks; write, with copy of reference. J. E. Caldwell & Co., 902 Chestnut St., Philadelphia, Pa.

YOUNG LADY or young man who understands how to take care of jewelry stock and repairs, also to make themselves generally useful. L. S. Meyer & Bro., 38 Maiden Lane, New York.

WANTED, first class workman for repairing jewelry and engraving; permanent position; state age, experience and salary wanted and give references. The Harrington Co., Columbus, O.

ENGRAVER and designer wanted, first class, one who can do enamel cutting, chasing and general line of work for a manufacturing jeweler; state salary. E. H. Warnke & Co., Milwaukee, Wis.

WANTED, a man thoroughly conversant with imitation pearl business, to take charge of department and call on large manufacturers. Address "Pearl, 1823," care Jewelers' Circular-Weekly.

ENGRAVING, lettering, mongrams on jewelry and silverware, quickly learned by the wonderful modern method of a French-American professor. School of Engraving, 30 E. 14th St., New York.

GOOD JEWELER and engraver, one who can do plain watch and clock repairing and make himself generally useful; in Virginia; state salary. "B. K., 1646," care Jewelers' Circular-Weekly.

WANTED, at once, good, all around jobbing jeweler, engraver and stone setter; must be thorough man, ambitious and willing, with good recommendations; permanent. Fred Saul, Chattanooga, Tenn.

WANTED, first class jeweler and engraver; permanent position; first class salary to first class man; send samples of engraving and copy of reference in first letter. Address J. Levinski, Waco, Tex.

ENGRAVER WANTED, at once, one who can do fine work as well as take charge of jewelry repairing and do some watch work; must be a good all around man; steady job. H. C. Stevens, Lakeland, Fla.

WANTED, experienced letter and monogram engraver; must be reliable; permanent position; samples of engraving and references in first letter; $25 per week. H. C. Abbott & Bro., Birmingham, Ala.

WANTED, first class silver salesman, window trimmer and silver stockkeeper; an opportunity to take charge of department later; state salary, references and send photo. Albert Edholm, Omaha, Nebr.

SALESMAN WANTED, capable to handle a line of sterling goods on commission for the entire south; must reside in New York; references required. Address "Sterling, 1740," care Jewelers' Circular-Weekly.

ABRAHAM & STRAUS, Fulton St., Brooklyn, jewelry workroom, require an experienced watch repairer. Apply to Superintendent.

WANTED, at once, a first class watchmaker, jeweler and engraver; permanent position; none but a first class man need apply; send sample of engraving and reference; we pay $25 per week. Greenwoods, 56 Granby St., Norfolk, Va.

WANTED, a bright young man with some experience in manufacturing jeweler's office; must write a good plain hand and capable of making himself useful. Address "A. A., 1804," care Jewelers' Circular-Weekly.

WANTED, a number of high class optical salesmen, no has-been need apply; must thoroughly understand the line and have record; large salaries to proper men. Address "Line, 1824," care Jewelers' Circular-Weekly.

SALESMAN WANTED; experienced retail jewelry salesman, knowledge of optics and window trimming required; salary, $25 per week and permanent position; apply with references. J. Lowinsohn, Birmingham, Ala.

STERN BROTHERS, West 23d St., New York, require an experienced buyer for their jewelry department; only those having been employed in that capacity need apply, giving full particulars as to experience and salary expected.

WANTED, engraver; a fine engraver who has had several years of practical experience and who can assist as second watchmaker; must be sober and reliable; state salary; send samples and reference to "First Class, 1770," care Jewelers' Circular-Weekly.

SALESMAN WANTED, to carry a side line, a line mission mantel clocks, wood, $4 to $8 per day; good medium priced line; sold from photographs; no fake; established 28 years. Address, giving permanent address, The Oscar Onken Co., Cincinnati, O.

YOUNG MAN, 18 or 19, general letter and monogram engraver, prefer one who can do some hard soldering and wait on trade, make himself useful in store; steady position; send sample of engraving and references. "R., 1743," care Jewelers' Circular-Weekly.

GOOD ALL AROUND engraver and jewelry repairer in city of 75,000 in New York State; steady employment to the right party; unmarried man preferred; state salary and references in first letter. Address "X. Y. Z., 1762," care Jewelers' Circular-Weekly.

A HIGH GRADE salesman having a following retail jewelry trade in Greater New York, to sell a newly patented article heavily advertised; exceptionally good opportunity to the right party; full particulars and references. "M., 1811," care Jewelers' Circular-Weekly.

WANTED, two first class engravers, one for gold and one for silverware; permanent position and good pay for competent workman. S. Nordlinger & Son, 323 S. Spring St., Los Angeles, Cal.; temporary address after Jan. 12, care L. & M. Kahn & Co., 170 Broadway New York.

WANTED, at once, first class watchmaker and engraver; send sample engraving in first letter and state salary wanted; do not want cheap man. Garibaldi, Burns & Dixon, Charlotte, N. C.

WANTED, IN NEW YORK office of jewelry manufacturers, young man to assist on books and take charge of stock; also, boy about 16 years old to be generally useful; address in own handwriting, stating experience, salary expected and references, which must be of the best. Address "T. B., 1821," care Jewelers' Circular-Weekly.

SALESMAN, for south and southwest, manufacturers' line, gold and diamond jewelry, 10 and 14 karat; experienced man only. Address "Salesman, 1780," care Jewelers' Circular-Weekly.

WANTED, first class traveling man by a wholesale jewelry firm carrying a complete and fine line of watches and jewelry, who has some established trade in the central and southern states; will pay good salary. Please reply to "A. B., 1661," care Jewelers' Circular-Weekly.

$30 PER WEEK permanent pleasant position for expert optometrist, fine watchmaker and engraver in fine store; city of 20,000; complete charge of testing room; must have pleasant address and be over 30 years. "E. C., 1787," care Jewelers' Circular-Weekly.

(Special Notices continued on page 106.)

Special Notices.

(Continued from page 105.)

Business Opportunities.

GOLD and silver plating and repair shop for sale in Maiden Lane, near Nassau St., New York. E. Nobis, 1286 Prospect Ave., Brooklyn, N. Y.

JEWELRY STORE for sale, with or without stock; good repair trade; good reasons for selling. Write or call, S. Reisler, 40 Twelfth Ave., Paterson, N. J.

FOR SALE, moderate sized and old established jewelry business; will sell cheap; an opportunity worth while. For particulars address "G., 1814," care Jewelers' Circular-Weekly.

OWING TO DEATH of the owner, an old, profitable retail Maiden Lane, New York, jewelry business is for sale at a bargain. Address "L., 1736," care Jewelers' Circular-Weekly.

A GOOD OPPORTUNITY for a young man, one who is a watchmaker and business man combined; $2,000 to $5,000 capital required. Rubenstein Bros., 14 Maiden Lane, New York.

FOR SALE, jewelry store in Chicago, good repair and optical trade; excellent location; fine stock and fixtures; will sell same at sacrifice. Address "W., 1674," care Jewelers' Circular-Weekly.

ONLY JEWELRY STORE in city of 2,500 population, county seat; lights, water works, large saw mill; stock and fixtures invoice $2,000. Address "L., 1639," care Jewelers' Circular-Weekly.

SPLENDID opening here for a jewelry store, also for book and wall paper store, also clothing store; this is a fast growing young city of 5,000 with a big future ahead. For full information address Chas. L. Hyde, President American Bank, Pierre, S. Dak.

FOR SALE, a well established old jewelry and optical business, in one of the best southern towns, surrounded by the finest agricultural country in the United States; the stock invoices $12,000; can reduce to cash customer; best reasons for selling. Address "Money Talks, 1768," care Jewelers' Circular-Weekly.

GET QUICK ACTION and immediate cash for surplus diamonds and watches, liberal prices paid; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

I PAY MORE for your diamonds, watches and jewelry than any cash buyer in the United States; send your stock to me at once and get your money by return mail; National Bank references. Emil Noel, 541 E. 46th Place, Chicago, Ill.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

A SNAP—Buy my up-to-date fixtures and get the best located and long established jewelry business in a rich town of 6,000 population; German-American community doing a cash business of between $6,000 and $8,000 a year, no need of carrying a large stock; close to market; a money maker; low expense; $1,000 will handle same; cost me $1,400; get in on the Fall and holiday trade, big crop; must go west at once, so act quickly if interested. Address Box 742, New Ulm, Minn.

For Sale.

WATCHMAKERS and jewelers, special notice; it is to your advantage to read the Le-Bo ad. on page 100 of this issue.

CASH BARGAINS, 32 diamonds, 16 5/8 1/32, nice color, slightly imperfect, prices $90 to $110 per carat. Rubenstein Bros., 14 Maiden Lane, New York.

A COMPLETE OUTFIT of fine mahogany jewelry fixtures of the best make, as good as new, all plate glass and in fine condition. For particulars write P. Present, Rochester, N. Y.

FOR SALE, a genuine Chicago Watch Tool Co. modern outdoor electric flasher watch sign, complete with written guarantee, at a bargain. Address "A. G., 510," care Jewelers' Circular-Weekly.

FOR SALE, 100 Seth Thomas specially made eight-day clock movements, made to wind in the back, especially adapted for advertising clocks; will sell cheap. Apply Castelberg's National Jewelry Co., 106 N. Eutaw St., Baltimore, Md.

THE ELEGANT JEWELRY FIXTURES, consisting of mirrored wall cases, cases and tables, safe, partition, etc. at store 1209 Pennsylvania Ave., Washington, D. C., to be sold at public auction, Saturday, Sept. 18, at 3 P. M., by order of Benj. F. Spink.

To Let.

DESK ROOM to let, light room and telephone service. Inquire Morrison Bros., 41 Maiden Lane, New York.

TO LET, Room 1407 Silversmiths' Building, at reduced rent. Apply W. S. Hicks' Sons, 231 Greenwich St., New York.

PART OF OFFICE to let, suitable for watchmaker, chaser or diamond dealer; very light. J. M. Rossi, Room 5, 20 Maiden Lane, New York.

DESK ROOM or part of office to let, 51 Maiden Lane, New York; elevator, safe and telephone; suitable for diamond setter or a jobber. "V. A., 1641," care Jewelers' Circular-Weekly.

Lost.

LOST, one carat diamond, in front of Frankel Building, 45 John St., New York; finder please return and receive reward. "P., 1815," care Jewelers' Circular-Weekly.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

Practical Course in Adjusting

By THEO. GRIBI

How to make a Balance Arbo with Modern Appliances; How to Clean a Watch Properly; and the Lever Escapement—Some Current Defects in it and How to Remedy Them.

Published Price, $2.50

SPECIAL REDUCED PRICE, $1.50, Post Prepaid.

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Publishers

11 John St., cor. Broadway

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PATENT DEPARTMENT

IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.

UNITED STATES PATENTS.

PUBLISHED AUG. 3, 1909

932,447. FOUNTAIN-PEN. PATRICK D. CORRIGAN, Wellsville, N. Y. Filed Nov. 5, 1908. Serial No. 461,216.

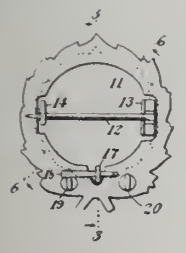
A fountain-pen comprising a barrel having a filling opening at a point intermediate its ends, a pen arranged in the barrel, and a rubber casing disposed over the pen and portion of the barrel to be held by contraction on the latter and covering



the filling opening to hold ink in the barrel, the rear end of the casing having an opening through which the tip of the pen extends, and the inner end of the casing being adapted to roll back on itself to expose the filling opening.

932,480. ORNAMENTAL PIN OR BADGE. CALVIN W. LITTLE, Montclair, N. J. Filed March 28, 1908. Serial No. 423,940.

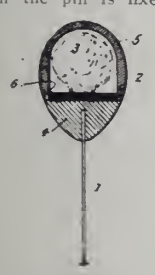
In a badge, a central plate constituting in itself a badge and provided with means for securing it to the person of the wearer, in combination with an inclosing border for the central plate adapted to fit against the back of such plate and extending beyond the edges of the plate, such border



being provided at one edge with an overhanging lug adapted to fit over the corresponding front of the central plate, means for detachably securing together the edges of the plate and border opposite to said lug and means for preventing the plate from slipping from beneath the lug.

932,526. POWDER-PUFF PIN. JEFFERSON WETZLER, New York. Filed July 24, 1908. Serial No. 445,110.

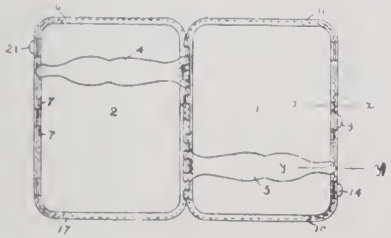
A lady's hat-pin comprising in combination, a pin, a two-part head therefor comprising a minor portion to which the pin is fixed and having a



reduced threaded part, a hollow major portion having interior threads co-operating with the threaded part of said minor portion and having a rounded outline merging into the outline of said minor portion whereby a rounded outside contour is produced by the assembled parts, and a powder puff fixed to said minor portion and adapted to fit within the cavity of said major portion when the latter is screwed and firmly fixed on the minor portion in the use of the hat-pin.

932,569. CIGARETTE-CASE. JAMES E. P. PENTON, Providence, R. I., assignor to the Gorham Mfg. Co., Providence, R. I. Filed June 1, 1906. Serial No. 320,024.

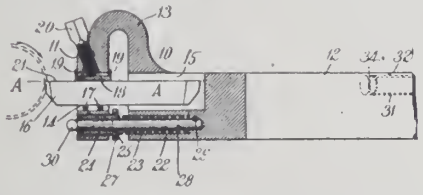
In a case formed of two sections hinged together, a spring catch for holding said sections



closed comprising a flat spring extending along one side of one of said sections and around the corners thereof and with its ends bent to abut against fixed projections at the ends of said section, substantially as described.

932,576. LATHE-TOOL. JOSEPH D. RAMSEY, Dorchester, Mass. Filed Sept. 24, 1908. Serial No. 454,588.

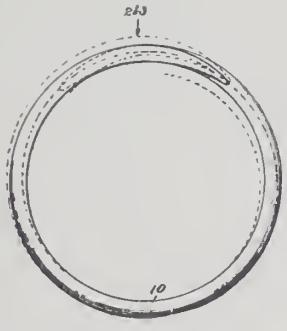
The combination in a device of the class described of a holder having two relatively movable parts, one of which is adapted to support a tool



and the other of which is adapted to be rigidly secured to a tool post, a stop adapted to limit the movement of one of said parts with relation to the other in one direction, and a spring adapted to hold one of said parts against said stop.

932,787. KEY RING. GEORGE J. KIRBY, Willimantic, Conn. Filed Jan. 6, 1908. Serial No. 409,560.

A key-ring comprised of a whirl of resilient wire cylindrical in cross section throughout the major portion of its extent, the wire being bent so that its end portions overlap in either one of two relative positions, the said end portions being pointed



and curved laterally in opposite directions, one side of each end portion being flattened, the said end portions being normally positioned with the pointed extremity of each end bearing against the flattened side of the other producing a space between the members between the incurved points, and being adapted to be rotated one about the other to bring their convex sides in contact at points inwardly of their extremities, and with the point now curved outwardly and spaced from the rounded sides of the adjacent member.

932,938. LOCKET. HARVEY E. ADAMS, Hockingport, O. Filed Sept. 24, 1907. Serial No. 394,277.

In combination, two members hingedly connected and movable to a position in substantially parallel planes, one of said members having a symbol-receiving face and also having an opening therethrough adjacent the point of hinge connection, the rear face of said latter member having an annular flange formed with an annular recess adjacent the plane of said face, and a spring having its ends lying within said recess and having an intermediate portion bent to form a loop, said loop extending through said opening in a direction at substantially right angles to the plane of the remaining portion of the spring and projecting beyond the plane of the spring-carrying member, said projecting portion normally extending in a plane angular with respect to the plane of the axis



of the opening and positioned to retain the opposing member in one extreme of its length of movement, said loop being of a length to provide a portion in contact with the inner face of the opposing member during each of the movements of the latter, said movements causing the contracting portion of the loop to pass from one side to the other of the plane of the axis of the opening.

DESIGNS.

40,237. BADGE. JOHN W. GREEN, Los Angeles, Cal. Filed June 29, 1909. Serial No. 505,-



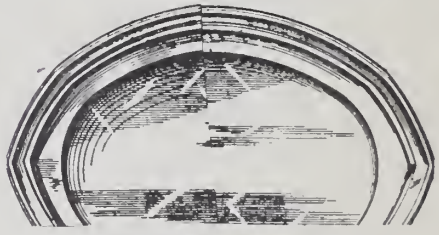
088. Term of patent 14 years.

40,238. EMBLEM. JOSEPH M. WEINGAERTNER, Newark, N. J., assignor to the Toledo Cham-



ber of Commerce, Toledo, O. Filed June 28, 1909. Serial No. 504,948. Term of patent 7 years.

40,240. TRAY OR SIMILAR ARTICLE. WILLIAM C. CODMAN, Providence, R. I., assignor



to the Gorham Mfg. Co., Providence, R. I. Filed May 14, 1909. Serial No. 496,087. Term of patent 14 years.

40,246. WATCH OR CLOCK DIAL. LEON N. LONGE, Springfield, Vt. Filed March 18,



1909. Serial No. 484,332. Term of patent 7 years.

ALEXANDER H. REVELL & CO.

Dayton and Eastman Streets **Chicago, Ill.**



No. "FOUR HUNDRED" SPECIAL COLONIAL WALL CASE

"BEGIN NOW"

To beautify your store for the holiday season of 1909 and 1910. A new set of fixtures will bring that increased business. Our "Quarter of a Century" experience "is yours for the asking."

Write us to-day for copy of our new loose leaflet catalogue and let us quote you prices.

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It's "the Case that **Courts** Comparison."
It's a Quality case at a Quality price,
with no deviation
in either price, quality or method of selling.

Any JOBBER can supply you.

SOLIDARITY WATCH CASE COMPANY

(Established a Quarter of a Century)

54 Maiden Lane - - New York

D. E. D. McMURRAY, President JOHN W. SHERWOOD, Vice-President

LOUIS J. MONTAGNON, Secretary-Treasurer

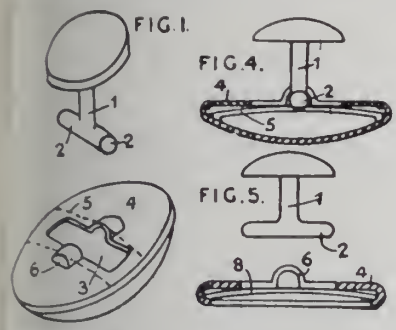
BRITISH PATENTS.

ABRIDGMENTS OF SPECIFICATIONS, 1908, FROM *The Illustrated Official Journal.*

ISSUE OF AUG 25, 1909.

928. STUDS, ETC. T. BOSWELL, Sandycroft, near Chester. April 25.

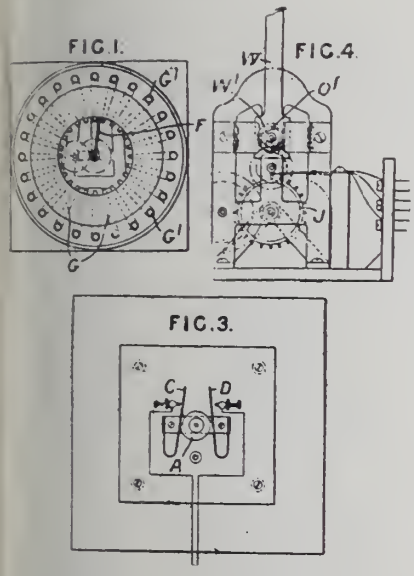
A detachable button or stud comprises a shank (Fig. 1, bearing branches 2 adapted to be passed through a slot 3 in the base 4 and turned through



a quarter, so that a plate spring 5, Fig. 4, passes the branches 2 into recesses 6 in the base. Fig. 5, is for a trowser button

211. TIME ALARMS. G. E. MARSTON, and A. POPE, Carlton, Nottinghamshire. April 8.

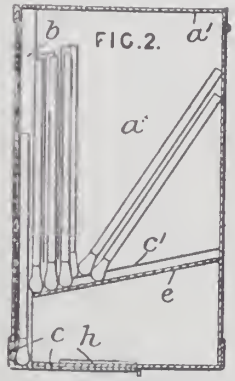
A clock for controlling the circuits of an electric time-alarm system, a cam A, Fig. 3, on the arbor of the minute-hand arbor controls contact springs C D, so as to close the alarm circuits at a definite duration every half or quarter of an hour. The hours at which alarms are given are determined by plugging the terminals of the circuits from the different rooms, etc., into sockets E, Fig. 1, arranged in a circle round the clock and connected to radial contact-springs G, the



inner ends of which are wiped by an arm F on the 12-hour spindle. The outer end of each plug is formed as a socket to take another plug in case an alarm is required at two places at the same time. Alternatively, the device shown in Fig. 3 may be used in conjunction with a rotating barrel having a spiral of contact-pins co-operating with a fixed row of springs connected to plugging-in sockets. The barrel may be geared to clockwork driven by a spring under control of a "let-off" device or escapement, shown in Fig. 4, comprising a slide W which is reciprocated by a cam or the like on the minute arbor of a clock movement, and has an opening W^1 shaped to co-operate with a crank-pin O^1 on the last arbor of the train that drives the barrel J. The alarm bells are arranged to be readily removable and interchangeable by constructing them with terminals which engage terminals on bell-boards. According to the provisional specification, the bell-circuits may be connected severally to a series of contact-bars arranged transversely to a series of bus-bars which be put in circuit in turn by the clock, and each contact bar is provided with a sliding-block having a spring, bolt, or other means to make contact with any of the bus-bars. Each block is arranged to be locked in place by a key, or the whole arrangement may be enclosed in a locked part of the clock case. Specifications No. 11,317, A.D. 1906, and No. 18,165, A.D. 1898, are referred to.

9,218. MATCH BOXES. C. J. NELSON, Laurium, Mich., U.S.A. April 28.

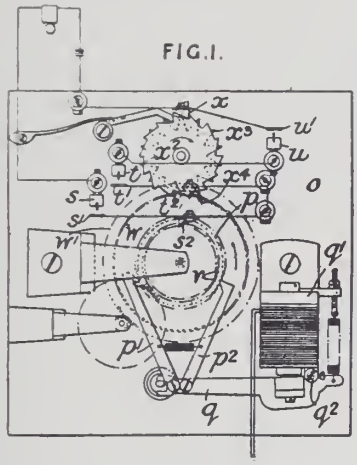
A metal box for delivering single matches consists of a part *a* formed with a longitudinal groove *b* and having a hinged end or lid a^1 and a fixed



bottom a^2. A shaft a^3 is provided having a groove or channel *e* for guiding the matches into the delivery groove *b*, from which they are permitted to fall by a sliding motion of the plunger *h*. The box may have striking-surfaces formed thereon.

9,229. ELECTRIC CLOCKS AND SIGNALS. W. T. GILES, Clifton, Bristol. April 28.

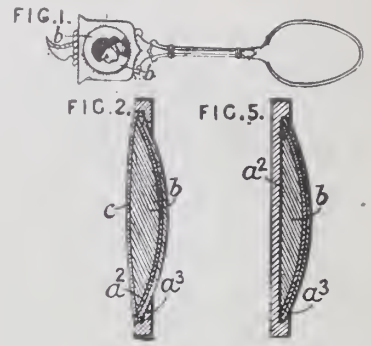
A secondary clock is provided with circuit-closing devices adjustable for action at any desired time of day and on any day of the week. The hour-wheel *p* which, as the electromagnet q^1 receives currents from a master clock, is driven by a lever armature *q* bearing a pair of pawls p^1, p^2, is provided with holes *x* to receive a pin, which at the required minute closes the circuit at a fixed contact *s* by applying thereto a finger-contact s^1



furnished with a tappet s^2. The 12-hour wheel *w* is provided with holes *w* close together to receive a pin, which, by action on a second finger-contact t^1 with a tappet t^2, closes the circuit at a second fixed contact within the desired hour of the half-day and for the required minute. A third pair of contacts are closed together at the required time, either A.M. or P.M., each day of the week, by means of a wheel x^2 having 14 ratchet teeth alternately shallow and deep. This wheel is combined with a star-wheel x^3, which is advanced each half-day by a pin x^4 put into one of the holes in the 12-hour wheel. Shallow teeth may replace some of the deep teeth to cut out the current on Sunday or other days of the week. By means of another minute-wheel and a modified week-wheel, together with other contacts, completion of the circuit may be determined for different times or different days.

9,327. TABLE ARTICLES. H. ALLDAY (trading as Horton & Allday), Birmingham. April 30.

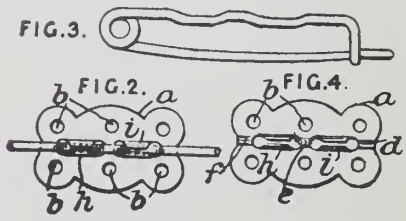
The handles of spoons and table, carving and like forks, are set with photographs or other miniatures *b*, Figs. 1 and 2, which are carried by a tray *c* and mounted in a recess a^2, where they are retained by a bezel a^3. Fig. 5 shows a modification in which the photograph is inserted from the front and the edge of the recess is



spread over to form a retaining-burr. In another modification, the retaining-flange is carried by a split ring which is provided in the recess.

9,395. DRESS PINS. L. WILLERINGHAUS, Aldersgate St., London. April 30.

A plate *a*, shown in elevation in Fig. 4, for securing safety-pins to garments is recessed at *d*,



e, *f*, and carries jaws *h*, *i* for holding the pin, which is bent as shown in plan in Fig. 3, in order that the two may be rigidly fixed. Fig. 2 shows the mode of attachment.

Application for Patents, Aug. 3-7.

17,891. WATCH HOLDER AND PROTECTOR. WILLIAM JOHN THOMPSON, London.

17,898. IMPROVEMENTS IN LADIES' HAT FASTENERS. ELIZABETH SCOTT née LANG, Paisley.

18,005. ELECTRIC CONTROL OF CLOCKS. SIEMENS BROS. & Co., LTD., London.

18,009. IMPROVEMENTS IN FASTENINGS FOR NECKLACES, BRACELETS AND THE LIKE. MERVYN PATRICK TRAIL SMITH, London.

18,030. IMPROVED DEVICE FOR RETAINING AND FASTENING NECKTIES. WILLY GOTTHILF, FRANZ TRUMPER and FRIEDRICH GUSTAV WILHELM, London.

18,070. IMPROVEMENTS IN HAT-PINS. JOHANN CARL GLASER, London.

18,238. IMPROVEMENTS IN THE STRIKING OF CLOCKS. JOSEPH DURRAN, Towcester.

Complete specifications accepted.
1909.

12,217. MATCH-BOXES. SNAZELLE.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by Davis & Davis, Patent Attorneys, New York.]

Patents expired, Sept. 6, 1909.

481,998. MACHINE FOR SQUARING METALLIC BOXES, FRAMES, ETC. JACOB BAUM, Cincinnati, O.

482,030. BUCKLE. GEORGE WILLIAMSON, Luton, and CONSTANTINE DE NEGRI, London, Eng.

482,098. STONE CUTTING AND DRESSING MACHINE. JOHN RAWLE, Chicago.

482,099. STONE CUTTING AND DRESSING MACHINE. JOHN RAWLE, Chicago.

482,191. EYEGLASS-HOLDER. ERNEST C. PERKINS, Geneva, N. Y.

482,208. CHARM OR LOCKET. AUGUST L. TERAZ and LEOPOLD C. HADORN, Chicago.

482,213. PROCESS OF REDUCING UN-

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"Clock Talk"

An original and unusually interesting descriptive folder.

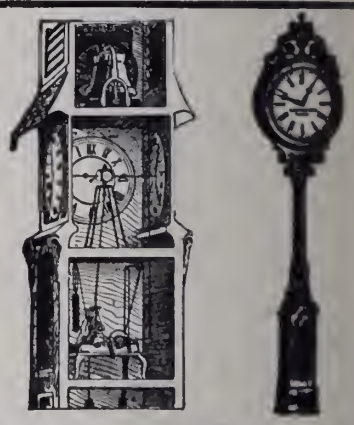
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717 Market St., SAN FRANCISCO

SMELTED ORES. Jacob T. Wainwright, Chicago.

2,229. BRACELET. Louis Cremonesi, New York.

2,232. WATCHMAKER'S TWEEZERS. Chas. W. Delaney, Hammond, Ind.

2,237. NAME-PLATE FOR MONUMENTS, SIGNS, ETC. Reinhold H. Follenius, St. Louis, Mo.

2,257. SPIRAL HAIR OR OTHER PINS. John T. Larkin Halifax, Can.

2,311. CUFF HOLDER. Harry W. Jones, Baltimore, Md.

2,322. ORE CONCENTRATOR. Charles E. Seymour, Lake Geneva, Wis.

Designs issued Sept. 9, 1902, for 7 years.

1,043. HANDLE FOR BUTTON-HOOKS OR SIMILAR ARTICLES. Sidney A. Keller, New York.

1,044. SHIELD. Sidney A. Keller, New York

1,045. SHIELD. Sidney A. Keller, New York.

Design issued March 6, 1906, for 3½ years.

1,868. BREAD-TRAY. William Mischler, New York.

UNITED STATES TRADE-MARKS.

The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905 and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of this act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

TRADE-MARKS PUBLISHED AUG. 31, 1909.

Ser. No. 38,873. (CLASS 37. PAPER AND STATIONERY.) Aikin-Lambert Co., New York. Filed Nov. 24, 1908.

A.L.Co

Particular description of goods.—Pencils, pencil-cases, penholders and pen-cases of precious-metal or plated ware.

Ser. No. 42,254. (CLASS 28. JEWELRY AND PRECIOUS METAL WARE.) Albert W. Engel, Chicago. Filed May 5, 1909.



Particular description of goods.—Imitation diamonds.

Imports of Clocks, Watches, Jewelry and Gems Into Canada.

Toronto, Can., Sept. 8.—The monthly report of the Canadian Department of Trade and Commerce for June gives the value of imports for home consumption in the jewelry and allied trades as follows:

	Month of June,		*Three months ending June,*	
	1908.	1909.	1908.	1909.
Clocks:				
United Kingdom	$1,744	$2,159	$2,839	$4,726
United States	19,652	23,566	54,220	71,007
Germany	1,322	5,241	7,004	12,488
Other countries	1,263	2,679	4,027	6,172
Totals	$23,971	$53,645	$68,090	$94,393
Watches:				
United Kingdom	$1,060	$4,914	$1,951	$11,672
United States	43,275	53,592	112,710	152,382
France	4,238	3,583	5,759	8,204
Switzerland	13,649	13,184	45,516	47,904
Other countries	2,505	386	3,840	999
Totals	$64,727	$75,659	$169,776	$221,161
Jewelry:				
United Kingdom	$15,445	$18,504	$37,741	$55,797
United States	31,722	53,141	90,293	146,668
France	2,325	4,200	11,618	12,423
Germany	5,686	5,850	17,679	14,508
Other countries	3,375	2,154	9,705	7,527
Totals	$58,553	$83,849	$167,036	$236,723
Gold and silver and manufactures of:				
United Kingdom	$20,651	$30,059	$38,828	$63,459
United States	17,177	17,011	47,902	52,006
Other countries	4,265	6,909	14,692	16,358
Totals	$42,093	$53,979	$101,422	$131,823
Precious stones of all kinds and imitations of (dutiable):				
United Kingdom	$364	$4,508	$9,261	$46,097
United States	2,301	2,894	4,275	9,748
France	1,406	1,672	2,848	19,987
Other countries	518	1,208	2,139	7,764
Totals	$4,389	$10,282	$18,523	$83,596
Precious stones of all kinds and imitations of (free):				
United Kingdom	$9,346	$17,297	$45,480	$132,940
United States	7,126	8,546	16,597	82,265
France	49	11,667	33,844	37,261
Holland	.....	89,981	.....	184,591
Other countries	264	10,609	42,427	82,546
Totals	$16,785	$138,100	$138,348	$519,603

Artistic Work in Bronze Tablets.

THE handsome oval bronze tablet herewith illustrated was designed and executed by Reed & Barton at their works at Taunton, Mass. The tablet is to be placed on a memorial school building, and serves to commemorate two little girls who died nearly a generation ago, but whose memory is still sadly cherished by their devoted parents.

The design, of a Louis XVI. character, embodies emblems appropriate to its function—the trailing ivy branches for clinging affection, sprays of roses for fond love, and the two reversed torches, symbols of the quenching of the two young lives.



A BRONZE MEMORIAL TABLET.

The extreme dimensions of the bronzes are 38 inches in length by 27 inches wide. The finish in dark brown with lighter surface tones shows the skilful modeling and excellent workmanship to advantage.

Mexico Joins Trade-Mark Agreement.

THE Department of State is in receipt of a note from the Swiss Minister at Washington, under date of July 6, 1909, giving notice of the accession of Mexico to the trade-mark arrangement signed at Madrid, April 14, 1891, the said accession to become effective on July 26, 1909; that is to say, one month after the date of the Mexican Government's ratification.

By the terms of the arrangement of 1891 a trade mark registered in any of the contracting countries is entitled to protection in all the other contracting countries, provided it is registered with the international bureau at Berne. The following countries were already parties to the arrangement: Austria-Hungary, Brazil, Cuba, France, Italy, The Netherlands, Portugal, Switzerland and Tunis, as well as the respective colonies of the contracting States.

The business of Mrs. Nellie C. Cordz, Springfield, Mo., has been purchased by Geo. E. Ward.

TRADE MARK



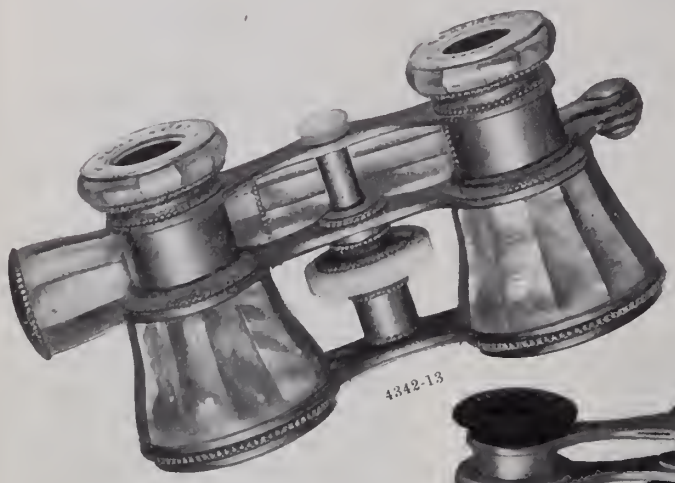
On Under Side of Middle Bar

FROM THE CELEBRATED MANUFACTURER

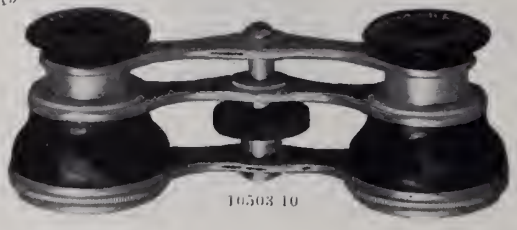
LEMAIRE

PARIS

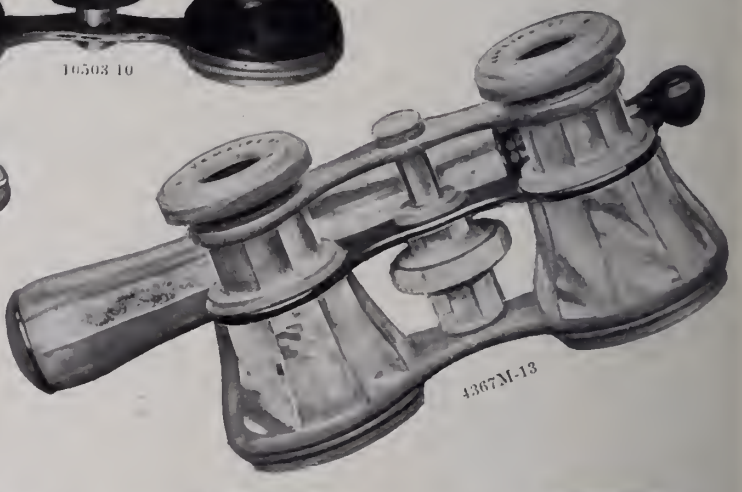
















SUSSFELD, LORSCH & CO., Importers

NEW CATALOGUE upon application to any JOBBER :: 37 Maiden Lane, New York

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No. 8000. Pennsylvania. Genuine mahogany case.



No. 6080. Borneo. Genuine inlaid mahogany case.



No. 3. Genuine mahogany case.



No. 5181. Chant. Genuine mahogany case.



No. 8001. Ohio. Genuine inlaid mahogany case.

CUCKOO CLOCKS



No. 10. Cuckoo Clock. Walnut case with inlay.



No. 14. Cuckoo Clock. Finely carved walnut case.

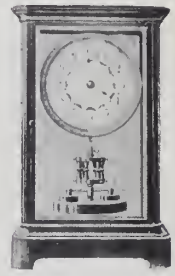


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No. 202. Polished visible movement.



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No. 4123. Double Bell Alarm. Polished case, nickel or copper.



No. 4120. Intermittent Alarm Clock.

NOVELTY ALARM CLOCKS



No. 6304. The Siren. Nickel or copper.



No. 5459. Hurrah Alarm.



No. 4051. Nickel Desk Clock.

FRENCH GILT REGULATORS



No. 1920. Polished square gold-plated case.



No. 8521. Polished gold plated case.



No. 8490. Polished gold plated oval case.

FRENCH TRAVELING CLOCKS



No. 1010. French Traveling Clock.



No. 1177. Oval, with red leather case.

DESK TIME and ALARM CLOCKS



No. 6040. Suevia.



No. 6040. Suevia. Leather case.

RADIUM DIAL



No. 6564R. Alarm Watch.

LEATHER FOLDING CLOCKS



Closed.

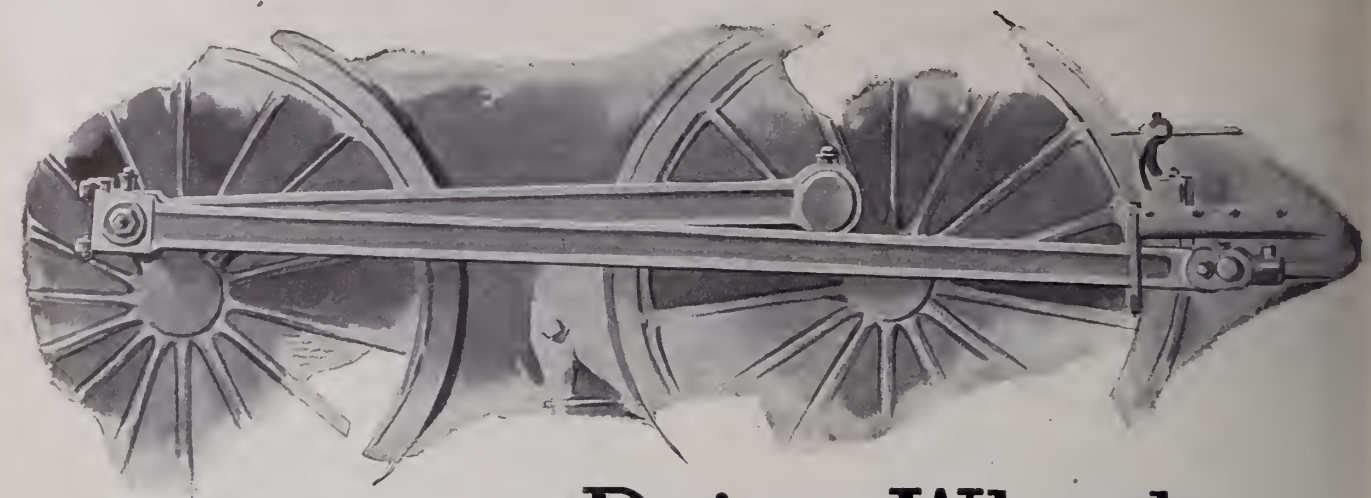
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These are the lightest and most practical traveling clocks made. They close like a pocketbook and take up very little room.

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Drive-Wheels in Your Business

A line of Elgin Railroad Movements will prove a strong drive-wheel in your business. Not only will the Railroad Elgin command the patronage of railroad men in your district, but it will also attract ***other*** trade, for it is only natural that the man who wants a reliable timepiece will go where **the railroad man, whose duties require him to have a correct and durable watch, buys his.**

Briefly stated, these are the advantages of the Railroad

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Large plain hands and figures; large spring which will run longer on one winding than that of any other railroad watch; silver finish, metal dial easily seen in faint light—the only metal dial with inlaid figures of hard enamel (or, if preferred, watch can be had with plain enamel dial). The thinnest railroad watch made. Cased at the factory and timed in the case.

Another business drive-wheel is that Elgin is the most popular watch word everywhere—a popularity maintained by Elgin advertising and, in itself, a distinct asset to the dealer—to *you*.

Advertising in railroad magazines is creating a demand for the Elgin with the "49 silver dial" or the "49 enamel dial," and your stock should be in readiness to anticipate the demand. Your jobber or the Company will furnish prices on request.

These are the four grades and established retail prices as advertised:

Grade		20 Year Gold-Filled	25 Year Gold-Filled
VERITAS	23 JEWELS	$46.00	$48.00
VERITAS	21 JEWELS	$43.00	$45.00
FATHER TIME (Veritas Model)	21 JEWELS	$38.00	$40.00
B. W. RAYMOND " "	19 JEWELS	$34.00	$36.00

ELGIN NATIONAL WATCH COMPANY
Factories: Elgin, Ill., U. S. A.

New York Office, 15 Maiden Lane — General Offices, 131 Wabash Ave., Chicago



The Adjustment of Watches.

Written expressly for The Jewelers' Circular-Weekly by H. Reinecke.

(Continued from issue of Sept. 1.)

It is well understood that the adjustment of watches is embodied in two subdivisions, one of which is the temperature adjustment and the other the adjustment to isochronism and positions. While we may control, to a certain extent, the position of a watch, we do not control any change in temperature, which comes mostly unannounced and in uncertain degree. In the manner the fickle molecular condition and quality of the metals composing a compensation balance make the durable success of such a balance a problem. Steel is chemically a better known metal than brass, while neither is an elementary metal. The superior brass, by the use of which the early English horologists became famous, was the celebrated Dutch Kettle brass, which was also used by Miss Lockwood for cutting the unexceled Duplex wheels. English records show that the ordinary compensation balances made 60 years ago were superior to those made at present, not including those yet in an experimental stage. The Dutch Kettle brass is that kind which has long been used for culinary purposes in melting fat, etc. It seems as though the impurities contained originally in the brass had a greater affinity for the fat than it had for the metal. This theory is somewhat confirmed by the repeated cooling of red hot brass in fat before submitting it to reduction by the rollers for punching of brass escape wheel blanks, which were never equaled as finished escape wheels in a certain watch factory.

At the present time it has been said that some noted chronometer makers use the brass of old spy-glass tubing for their balances with excellent results. The importance of a good balance to a pocket watch, when it is made in the best possible manner and adjusted accordingly, possesses these imperfections in the compensation, which fact should be made plain to a watch adjuster; fine watches are generally adjusted to two temperatures, which are 85° and 55° F. A watch thus adjusted will lose one second at 45° in 24 hours. It will gain one second at 70° and lose one second at 95°. But these deviations will be somewhat changed if we reverse the trials from 85° to 70° and to 55°, probably owing to the ever changing molecular condition of the metals (liquation) which cannot be explained.

Perhaps it is not generally known that if a watch is adjusted to two different temperatures, as 30° and 90°, is will gain about two and five tenths seconds at 60°. This error is technically called the "middle error," and is explained as follows: It has been found by trials and experiments that the adjustment of a compensation balance can only be made perfect at two points of different temperatures and that timepieces so adjusted will gain in all temperatures between these two and lose in all temperatures beyond these two.

The exact measurement of time by timepieces still remains an unsolved problem, more especially on account of the temperature adjustment, and it is still to be wondered at that so much perfection has been attained, which cannot be denied, and rests a good deal on counteracting errors. Giant intellects have made a life-long study of the subject, and it would be captious indeed to belittle their success. It has been brought so far that a competent adjuster of watches can guarantee one of the best made watches to run with an average variation of about a minute per month, and many will run much closer, but occasionally one may fail.

The British government offered premiums for the yearly uniform rate of any chronometer. The test continued about 13 years and about 500 chronometers were offered in competition. The popular verdict was that no chronometer is fit for competition until it has been tested for about three years. The government competition was closed about the year 1845.

The Russian government, about the same time, had sent a naval expedition on a cruise for the same purpose, and in consequence honored E. Dent, of London, with a gold medal for having furnished beyond all dispute the most serviceable chronometer.

The errors left in the temperature adjustment of a compensation balance when adjusted at 55° and 85° between and above these extremes, as given above, are correct in connection with hardened and tempered steel balance springs, but such errors are less in connection with "palladium" or the well-known "Lutz" balance springs.

Palladium balance springs, as introduced by M. Paillard, show the middle temperature error much reduced, and on this account have been and are still, to some extent, used in marine chronometers, but in watches they are only used to make them non-magnetic. I have used them occasionally for such a purpose, but only in large watches with balances weighing about 16 grains. Whether the palladium springs retain their elasticity as well as hardened steel springs, I have been unable to verify.

Mr. Lutz discovered a method of hardening springs other than by the old process of fire and water, and imparting a beautiful appearance to them. These springs were much used in fine Swiss watches, some years ago, and they were said to need less compensation for changes of temperature than fire hardened steel springs. A complete assortment of these springs was kept in stock by some watch-material fakers, and were used by watchmakers to quite an extent, but they were not the most suitable for Breguet springs, as much bending deprived them of their elasticity. The method of hardening these springs has also been used for the steel rims of compensation balances, but with what result has not become known. It is commonly conjectured that the extraordinary success of some of the early chronometers has been the result of individual efforts, the details of which are not extant.

(To be continued.)

The Chronometer Factory at Hamburg.

PURSUING persistently the policy of ignoring foreign establishments in providing for the construction, armament and furnishing of their vessels, the large German navigation companies have united in organizing a joint stock company for the manufacture of chronometers. The profits of the enterprise were a minor consideration. The great object was to provide for the German marine and scientific institutions chronometers of prime quality at moderate price.

Herr Deucker, recognized as one of the best chronometer makers, was selected, though 73 years of age, as the executive head of the manufacture, the council of administration consisting of Herren Grumme, director of the Hamburg-American Line; Leist, director of the North German Lloyds; Kruss, president of the German Society of Mechanics and Optics, and Krauss, bank director. Herr Deucker has recently taken a trip to Switzerland to secure artisans.

BEAT IT

Last year's business was poor for all of us — profits small — outlook rather discouraging — This year we can

BEAT IT

Your competitors may have "cold feet" — afraid to buy new goods — hope to get rid of the old stock first — poor plan — you can

BEAT IT

Let's study existing conditions — look up last year's record — lose no time in figuring out a way to

BEAT IT

TRADE **N.E.** MARK

What you need is a good **ENTERING WEDGE** to open the flood gates of prosperity and

The Trick Is Done

Do you know we are making **REAL WATCHES,** in solid nickel cases, that you can sell for **$2.00?**
How about a supply of these as an **ENTERING WEDGE?**

PUTNAM — 18 Size

For the Business Man



Cased Very Thin

Nickel - - - - - - - - $2.80

Genuine Watches

WITH

Porcelain Dials.
Hardened and Polished Pinions.
Wheels cut by machinery to absolute accuracy.
All essential wearing parts protected by real jewels.
Cased, timed and regulated in cases before shipping.
Guaranteed to give first-class service.

All Prices subject to Jewelers' Circular Key and 6 per cent. Cash Discount.

HALE — 12 Size

The Ideal Boy's Watch
Thin Model



Nickel - - - - - $2.90
10 Year Gold Filled - - - 6.90

They're fresh, new goods—will make your stock much more attractive—insure you sales and profits—give you an opportunity to display the old stock and get rid of that, too. We'll be glad to help you in advertising.

Just Drop Us A Line

OUR LEVER LINE
is most attractive
"Lady Mary"—17 Jewels
For the Ladies
Prices, $32.00 and up
"Alden" — 7 Jewels
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Orders promptly filled by

The New England Watch Co.

WATERBURY :: :: CONNECTICUT

And The Leading Jobbers

A display of our old standard
JOCKEYS
will be sure to attract
THE BOYS

Apparatus for Measuring the Power of Mainsprings.

[Editor's Note.—Figures at the right in diagrams represent the power in grams, figures from 0 to 8 represent the number of turns of barrel arbor.]

HE following described apparatus for measuring the power of mainsprings been devised by the director of the logical school in Cluses, France, rles Poncet, and the description pub-

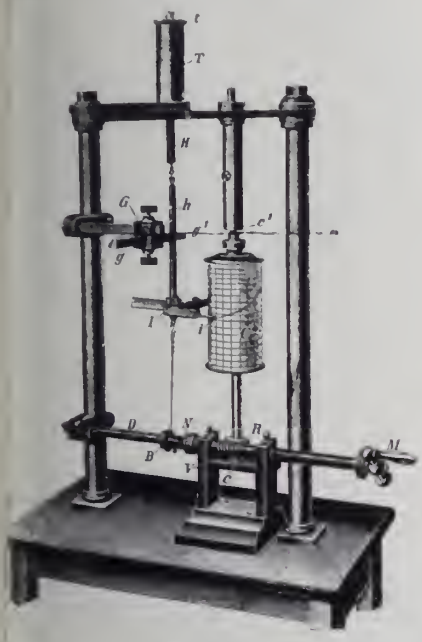


Fig. 2.
Complete apparatus with barrel B, put in.

ied in the *Revue Internationale de orlogerie*. With the aid of this device mainsprings of the smallest watches, to those of marine chronometers, or n larger specimens, can be tested as to ir motive power.

The essential parts of the apparatus wn herewith are: A registering drum

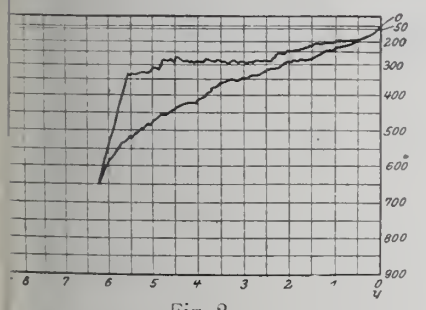


Fig. 2.
Diagram of spring with sticky oil.

around which a sheet of paper showing scale can be wound, and the arbor of ich is supported by pivots at *c* and c^1; engagement between an endless screw d the worm wheel R that is attached to arbor of the drum; a dynamo-metric ral spring H, of definitely determined wer, a carrier with I of the registering *i*.

The shaft of the endless screw is equipped its right-hand end with a small hand ank, M, by means of which the screw d the registering drum C may be caused revolve. At the left-hand end it is equipped with a charging head, N, capable of accommodating different insets, each provided with a hollow square to accommodate the winding square of the barrel of the mainspring to be tested.

In the test the winding square is inserted in the proper inset, while the end pivot of the barrel arbor is secured by a counter runner D, so that the barrel B is firmly held in its position. In the circumference of the barrel box B a small hook is inserted, to which, in the case of heavy springs, a gut string is attached; for weak springs a silken cord, the other end of which, by means of a rectangular steel plate, h, is connected with the dynamometric spiral spring *H*. As may be seen

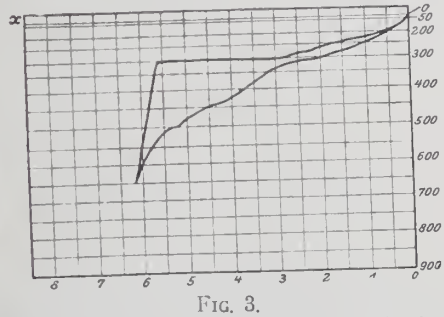


Fig. 3.
Diagram of spring shown in Fig. 2, after cleaning.

in Fig. 1, this steel plate also carries the writing apparatus *I i*.

In using the apparatus we proceed as follows: After the barrel B, the spring of which is to be measured, is secured as described in its place and connected with the measuring spring *H*, the crank *M* is turned easily until the silken cord is stretched, *i.e.*, until the spring tension itself commences. Then the screw, with the aid of which the registering drum is attached to its shaft, is loosened, and the drum is turned exactly to the zero point of the coordinate axes, Ox and Oy, designated on the recording chart *H*. (See Figs. 2 and following figures.) From this moment the apparatus is ready to record the strength of the spring.

If we now, by means of the crank M, turn the endless screw still further in the proper direction, on the one hand the recording drum will be rotated, while, at the same time, the mainspring, enclosed in the barrel *B*, will be wound up, because the shaft of the endless screw assumes the function of a winding key. As, however, the barrel is only held back by the silk cord which connects its circumference with the measuring spring *H*, it follows that the mainspring will carry the barrel with it to the extent that its power is greater than that of the measuring spring *H*, and that this will also gradually be tightened.

While this action is in progress the pen *i* would, of course, make a vertical mark on the record chart if the latter remained stationary; but inasmuch as the recording drum revolves the line produced is more or less bent, or inclined towards the horizontal.

When we attain the limit of the spring tension (of the spring to be tested) in which condition the barrel arbor, the mainspring and the barrel will form a solid whole, the measuring spring *H* will only follow the power applied to the crank M and the line described by the pen, will approach closely to the vertical. After we have, in this manner, completely wound up the mainspring we allow the crank to turn back slowly; the pen, as may readily be understood, will trace a new line on the

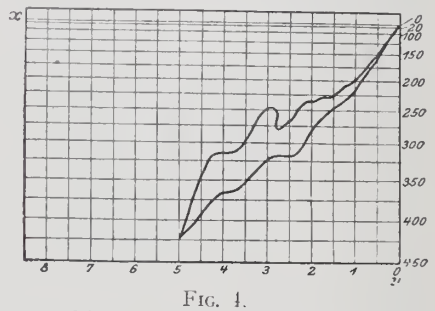


Fig. 4.
Diagram of faulty watch spring.

chart, the direction of revolution being now reversed, but it will be very different to the first. Only in the neighborhood of the zero point do the two lines run together, as we may see in Figs. 2 to 6.

If we examine these tracings more closely it is easy, according to the ordinates Ox, which show the development of the mainspring in half turns of the barrel arbor and *oy*, which shows the progressive tension of the dynamo-metric spring *H*, to read every fraction of the revolution of the barrel arbor. We can thus read, at a glance, that the spring in testing which record Fig. 3 has been obtained, developed, in running down, a power of 300 grammes with a winding of 5½ coils, or of 260 grammes, with a winding of two coils, and so on.

We may note that the spring, in running down, by no means develops the same power that was required to wind it up. As a fact, we perceive that a winding power of 510 grammes was necessary, in place of 300, to impart 5½ coils to the

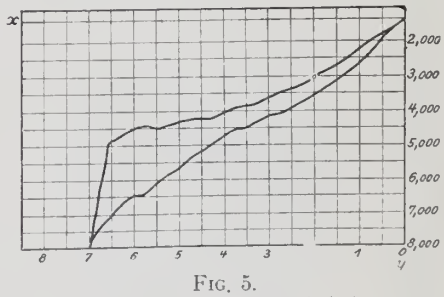


Fig. 5.
Diagram of mainspring of clock.

spring. It is, however, easy to understand that the difference between the curves in winding and running down of the spring will be but small in springs of good quality, because this difference must be ascribed to the loss of power caused by friction, which is greatly reduced where the spring is well made. In this respect we may state that the performance of the spring shown in diagram, Fig 6, is better than the two preceding it, but the power is not so even as in diagram, Fig. 3.

Considering all that has been said, the

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Additional salesmen wanted with watch knowledge

aratus under consideration will enable u to distinguish with certainty a good fr a bad spring. The first will manifest itself by a better performance and by a c e approaching the ideal line, *i.e.*, a hori- ally straight line. For a certain spring can, moreover, determine the co-efficient sticity, the effects of different methods stening at the inner and outer ends he spiral or cylindrical barrel core or t of the different kinds of oil, etc. is best shown in the diagrams, Figs 2

hus Fig. 2 shows a diagram obtained the mainspring of a lever watch (size late, 1⅝ inches, 41 millimeters) after watch had been going six years *before ning*. The difference in the power t caused by the gummed oil is shown the tremulous curve. Fig. 3 shows a ram of the same spring, *after cleaning*. wavering lines have now completely ppeared, and the absolute uniformity of spring power, in running down, between and 5½ coils, is especially apparent.

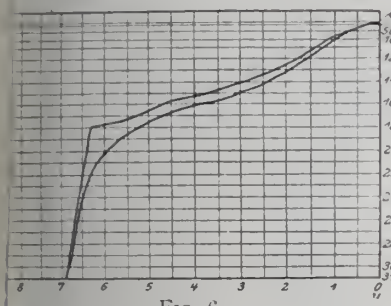


FIG. 6.
gram of spring with inwardly tapering band from a marine chronometer.

Fig. 4 shows the diagram of the spring a lever watch with a plate of 1½ inches millimeters) diameter, which, as one of eries of watches that were regulated re- rkably well, shows a less regular rate. e uneven curves, particularly in running wn between 2½ and three coils, show t this defective rate is due to irregular velopment of power by the mainspring.

In Fig. 5 the diagram of a clock spring reproduced. The measurements of this ring were: Length, 144 cm. (56¼ hes); width, 24 mm. (13/16 inch); ickness, 0.39 mm.

Finally, Fig. 6 shows the diagram of the ring of a marine chronometer, the meas- ements of this spring being : length, 112 n. (43 inches); breadth, 8 mm. (⅜ inch); ickness of the outer coils, 0.32 mm., di- inishing in the inner coils to 0.25 mm. he slight difference between the two rves on winding (the lower line) and nning down (the upper line), shows that e loss due to friction between the sepa- te coils is notably less than in the four eceding instances.

George Steinle, who recently purchased e store of George Kent, Williston, N. ak., is about to make a number of im- ovements in the store. He has engaged watchmaker from Chicago.

Willet Robertson, Indianola, Ia., has taken e management of Paul V. McCoy & o.'s jewelry business, at Minot, N. Dak.

The store of J. P. Buechele & Co., Du- uque, Ia., was recently looted of $200 orth of stock.

No Time at the Pole.

DR FREDERICK COOK, the daring Arctic explorer, in his account of how he discovered the North Pole, said:

"It was noon at the Pole, according to the sun. But it was an object lesson of the true fictitious nature of all time. There was no time at the Pole, where all meridians meet. Nor was there much direction. All direction was southward from the Pole."

A peculiarity consequent on the unique position of the Pole, indeed, is that there is no time there. It is easily explained why it is theoretically correct to make such a startling assertion. Everyone who is conversant with the use of globes knows that all the meridians of longitude starting from the equator converge toward and meet at the Pole. It is well known, too, that longitude signifies time and that difference of longitude is difference in time. For instance, when it is noon in London it is about 7 o'clock in the morning in Boston, and when it is noon in San Francisco it is about 3.15 in the afternoon in New York.

Now, as the meridian of London extends to the North Pole, it necessarily ensues that when it is noon in the British capital it must also be noon at the North Pole. In a similar manner when it is noon at Boston, or in San Francisco, or at Pekin, or at any other place situated in the northern hemisphere, it follows that it must also be noon at the Pole, because all the meridians of those places unite at the North Pole. Therefore, it is noon all day long at the Pole! Thus there is an entire absence of time at the Pole; but it would be just as correct to say that it is a place where there is a preponderance of time, for it is practically any time of the day during the whole 24 hours, or, indeed, through the entire year. If time were money, we would have either lots of it at the Pole, or none at all, as we may choose. That there can be no east or west or north, but only south at the Pole requires no explanation.

New Rules at the Neuchatel Observatory.

THE Neuchatel Observatory has made a new departure, introducing some noticeable changes in its rules. There are five classes of chronometers—two for marine chronometers, one for deck chronometers (deck watches), and two for pocket chronometers. The marine chronometers are subjected to 63 days of observation, divided into nine periods of seven days each. The temperature commenced at 32° C., is lowered to 4°, and raised again to 32°, each period varying 7° from the preceding and the following. Marine chronometers of the second class are under observation for five periods of seven days each.

The cycle of temperature is the same except that the variations are by steps of 14° instead of 7°. Deck watches undergo 65 days of trial, divided into 14 periods. The first five periods are of four days, the tests for positions being at the ordinary temperature. The following nine periods are of five days, devoted to thermic tests, the position remaining horizontal.

Pocket chronometers are submitted to 46 days of tests, distributed in 11 periods, one of four days, the pieces being horizontal and at the ordinary temperature; four periods of thermic tests of five days in the same position, one period of one day in the oven in the vertical position, one period of five days in the same position, but at the ordinary temperature (18° C.), and four periods of four days for other tests of position at the ordinary temperature. The difference of the tests of the second class is that the thermic trials are of two days instead of five, and that there are two periods less of tests in positions at the ordinary temperature. The total number of tests in this class embraces nine periods and 2[illegible] days.

The clocks under observation are divided into two classes—astronomical clocks of high precision (A), and clocks of precision (B). The observations continue for three months, including three weeks of thermic tests. The temperatures vary from the ordinary to 30°, then from 30° to 6°, returning afterwards to the ordinary temperature.

Special interest attaches to the institution of supplementary tests to which pocket chronometers may be submitted on the application of the constructors. The most important of these are:

(1) Thermic tests, during which the chronometers are exposed to temperatures varying from 17° below zero to 46° above.

(2) Tests for chronometers furnished with electric registering apparatus.

(3) Tests in a magnetic field.

(4) Tests under different atmospheric pressures, which have been suggested by the well-known experiments of M. Ditisheim.

These supplementary tests respond to modern requirements. Explorers require timepieces adjusted for extreme temperatures and varying pressures, and the march of electrical science has presented new and important conditions.

Why the Emperor Napoleon Rose on Time.

IT has been claimed that the Emperor Napoleon was always able to wake at the precise moment desired. The truth is that Napoleon had a good alarm clock—the best ever made by the celebrated horologist, Bréguet. This timepiece Bréguet considered as his *chef d'œuvre*. It was constructed in 1810 for the Emperor and accompanied him in his Russian and French campaigns, afterwards passing into the collection of the Princess Mathilde. It is of gilded bronze and embraces eight dials, the year. It is furnished with a small thermometer and strikes the hours and the quarters.

The 100,000 British residents of Argentina have decided to erect a memorial clock tower on some prominent site in Buenos Aires to mark the first centenary of Argentine independence in 1910. A monument will be erected by the Spanish community in Argentina—a large and wealthy body—while the French, Italian and other foreign elements have similar plans on foot.

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attempting to sell at a profit the identical goods that the Mail Order Man sells. He will beat you nearly every time.

"Turn the tables" on him and sell the goods you know he cannot buy.

The **SOUTH BEND WATCH** has never been sold to Mail Order Houses, Department Stores and such unfair competition, and it is guaranteed to give your customers satisfaction.

You can buy them complete, timed in the case, or **SOUTH BEND CASES** and **MOVEMENTS** separately. It is a great convenience to you to buy your cases and movements direct from the factory.



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Patented

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Patented July 25, 1905
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Patents pending. Patented in foreign countries

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Gold Cases with our Patented Ball Bearing Pendant and Bow are on the market in all sizes.

THE ONLY BOW WHICH WILL NOT PULL OUT

Made for safety;
Made to last;
Made to look well.

RING OUT THE OLD—RING IN THE NEW



STANDARD.—30-hour time, Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

THE RATTLER.—30-hour time, Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case nickeled and highly polished.

LONG ALARM.—30-hour time, Six-minute Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

ALTERNATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

Why travel in the same old rut the balance of your natural life, and buy the same antiquated styles of Nickel Alarm Clocks your grandfather used to buy, just because some manufacturers have not thought it necessary to produce new designs in Nickel Alarms, as they do in other clocks?

We have some new ones, superior to anything heretofore made, and to introduce them and put a set into the hands of every jeweler, we will, on receipt of $6.00, deliver east of the Rocky Mountains, express prepaid, one sample of each, consisting of eight clocks as described.

Don't fail to avail yourself of this opportunity to see a complete line of up-to-date alarm clocks

See coupon at bottom of page.

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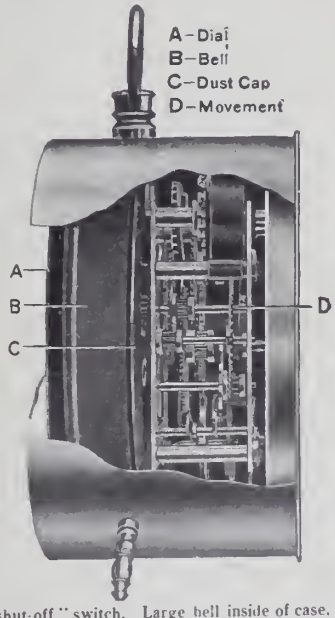


DI-ALTERNATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch; extra large bell. Height, 7 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

"THE ALARM CLOCK WITH THE CONCEALED BELL"

See cut of interior view showing bell located entirely within the case. The unsightly visible bell eliminated. Bell cannot be disarranged or thrown out of adjustment.







SIREN.—30 hour time, Long Alarm (four minutes), with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1 2 in., solid brass; Case, nickeled and highly polished.

VIBRATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass silvered; Case, solid brass, old brass finish.

ROTATOR.—30 hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

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MONTROSE
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Have you seen our new line of one and eight-day Solid Mahogany Inlaid Clocks?

They are fine sellers.

We also manufacture the best black marble-ized wood clocks on the market.

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It will mean **increased business** to the **Dealer** who carries a line of these cases in his stock. Our line will be **sold exclusively** through the **Dealer** and **Jobber**. In offering our goods for sale, you will not be up against the competition of Mail Order Houses.

Drop us a line for description and prices. You will find both interesting.

THE PENNSYLVANIA WATCH CASE COMPANY

YORK, PA.

THE BOYPROOF WATCH



The American Boyproof Watch

Stem Wind and Stem Set. 16 Size. Weight 3 oz. Double Roller Escapement.
Double Dust-Proof Cover. Self-Centered Wheels.
Packed 12 in a Display Box. Advertising Matter free. See Reverse Side.

Price, $17.87 per doz.


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Mechanical Window Display Showing Features of the Hudson-Fulton Celebration.

Prepared expressly for The Jewelers' Circular-Weekly.

IN last week's issue of THE JEWELERS' CIRCULAR-WEEKLY was published an original display for the Hudson-Fulton celebration. The accompanying diagram shows

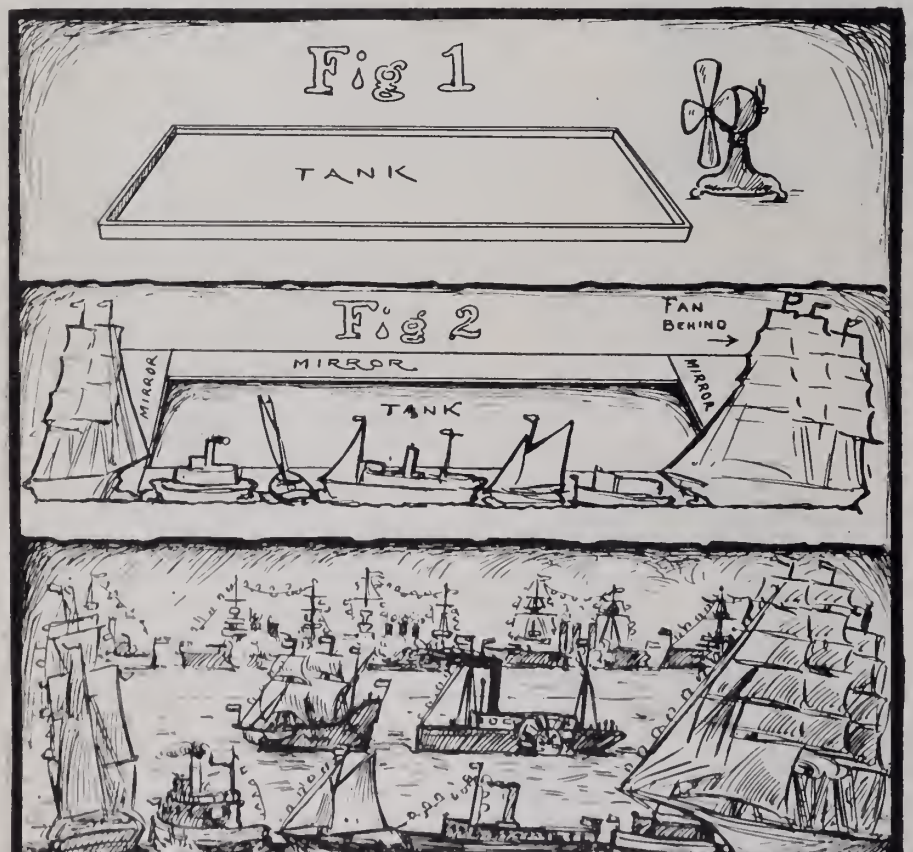


DIAGRAM SHOWING HOW TO ARRANGE A TIMELY MECHANICAL DISPLAY AT NOMINAL COST.

a mechanical window display, which may be arranged at very little expense, the motion features being obtained by an electric fan.

Fig. 1 represents a shallow tank made of a size to suit the window in which it is placed. A tinsmith will construct a small one at a nominal price. If a very small show is being made pans of suitable size can be bought at any house furnishing establishment. Your electric fan is placed so that the blades are level with the surface of the tank.

If possible, conceal edges of the tank with small mirrors laid around the sides (Fig. 2). If it is inconvenient to use mirrors, level off with glass shelves, under which some dark paper or cloth has been laid. Every jeweler has a few surplus glass shelves.

Conceal the front edge of the tank by a row of small boats. These can be made of newspaper or magazine illustrations cut out and pasted on stiff cardboard. A large "ship" or two, also procured from some illustrated papers, is used to screen the fan from view, unless it can otherwise be conveniently hidden.

Fasten in the center of tank two toy boats, rigged up to represent the *Half Moon* and the *Clermont*. Have square-rigged sails for the *Half Moon* and a smoke stack for the *Clermont*. Gray and black bab ribbons are fastened inside the smokestacks and both vessels should be decorated with flags. Cheap toy boats can easily be made up to represent both vessels. (See Fig 3.)

When the current is turned on the fan will blow and cause the sails to swell out. The smoke (*i. e.*, the ribbons) will blow and ripples will be seen on the water.

A line of battleships of all nations are placed across the rear of the windows. These also are cut-outs pasted on cardboard. If carefully constructed a very realistic representation of the Hudson-Fulton spectacle can be gotten up. The expense need not exceed $2, unless one cares to make the exhibit very elaborate.

Other suggestions for which the tank and fan can be used are:

(1) A scene showing Hudson discovering the river which bears his name, with Indians in small canoes paddling around.

(2) A scene showing three types of vessels—Hudson's *Half Moon*, Fulton's *Clermont* and a modern battleship, each bearing the dates, respectively, 1609, 1809 and 1909.

The Triumph of Enthusiasm.

By XENO W. PUTNAM

IT is hardly more difficult to start a business without capital than it is to keep one going without enthusiasm. The best of credit will not tide us over this difficulty. Any man who does not believe in his own goods should be in some other business else he will be out of any business before long, while he who cannot get a proper degree of enthusiasm worked up for a line of goods in which he actually believes was never intended for a business man.

It is true that natural enthusiasm comes from an endowment fund placed to our credit in a greater or a less amount before we have a great deal to do with the running of our own affairs. It carried us

Storekeeping Department.

ugh many a blackberry patch and hard-ght football game earlier in life and our courage up to the point where we ly believed we were having a good It ought to take us through the t strenuous business encounters, con-ed that we are enjoying ourselves, if e is enough of it, but the amount of our ual credit may not be enough to take rough all of our difficulties or we may overdrawn our account during the berry and football season. The origi-fund may be increased, like original if we are faithful in developing the as the other, but we must not depend spontaneous combustion to fire it up us.

hen the volatile young commercial man, h from the road and rich only in his unded faith in his own goods, comes upon us it is worth while to listen to just for the contagion of his enthus-n, even though his story does not con-n to all the ethics of good salesman-. We need his enthusiasm to kindle up own smouldering stock, whether we d his goods or not. His sublime faith, irrepressible conviction that his own is the best ever made, the entire ab-ce of a suspicion that there may be thing else that can be compared with it, worth more in shaking out the wrinkles m our commercial liver than the most hodox business discourse in the world. How this fresh young enthusiasm thaws the corners of our commercial heart t have been frozen up by our conserva-m for years. We smile inwardly at se boyish dreams, but we feel the rich od of endeavor bounding to our finger s again with an electrical thrill that we d three parts forgotten. Something aches into the far-off corners of our am-tion and sets the spider-web of indiffer-ce to vibrating with renewed motion and begin to feel somewhere under this old siness shell that we have dragged about ith us until we are tired of it, there is ill enough of that old football life to give a good time again if we saw fit to turn loose. Of a sudden we are converted om the mere talking machines we have nconsciously become into thinking, living ings again.

Someone has said that the way to build p a solid business is to mix one part cap-al, two of conservative, three of careful udy and four of hard work. Such a re-pe would indeed make a solid business nd a very uninteresting one. Leven it ith a dash of genuine enthusiasm and it lls our commercial world with something e are proud of; that we like to labor over nd can truthfully refer to with the same oyous spirit that carried us through the lackberry patch in boyhood. If we wish o create the inspiring, rising business that o-day demands, we must not omit the neasure of enthusiasm which gives snap o the endeavor and flavor to success itself.

No retailer is quite as close to the foun-ain-head of his supplies as the commercial nan is. He still reeks with the odors of he lapidary's shop and he glories in the smell, for it inspires him. He knows the goods he handles; has seen them in the making; believes in their merit, and is enthusiastic in their praise. If his experience on the road convinces him that there are no other lines as complete as his own the extra enthusiasm he pours from the vials of his innocence makes up in inspiration what it lacks in judgment.

Get as close as possible to such a man If you are selling his line of goods he will give your own faith in them such a thorough replating that your own enthusiasm for them will stand any reasonable test put upon it by some acid customer. If you are selling some other line you will sell it all the better for associating with this whole-souled fellow who throws every ounce of himself into his work. He is an object lesson and an inspiration, both at once.

The enthusiastic may err in judgment frequently, but he some way makes up for it in his sales, for he fills the doubter with his own convictions, which, after all, are pretty certain to have some merit back of them. Is it not for the retailer to follow the example of this confident enthusiast?

Unique Store in Los Angeles, Cal.

THE new store of C. H. Clark, 325 W. 4th St., Los Angeles, Cal., is unique in its arrangement. One side of the store is devoted entirely to manufacturing, with benches, machinery, etc., and the other to the sales department. Across the rear has been constructed a partition representing a half section of a bungalow, roof included.

This is entered by two doors, one on each side. That on one side opens into the dark room of the optical department, and that on the other into the melting room, where the furnace connected with the manufacturing department is located.

The Attractive Retail Jewelry Establishment of J. E. Copeland, Palestine, Tex.

THE attractive retail jewelry store of L. E. Copeland, Palestine, Tex., is illustrated herewith. There are four wall cases on either side of the establishment, each being 10 feet in length. These are connected with five mirrors, three feet high. Across the rear of the store there is a wall case 15 feet wide. All of these display cases have mirrors at the back.

The counter cases, of which there are nine, including the horseshoe-shaped case in the center, measure, each, 10 feet in length, with the exception of the latter, which measures eight feet. On the right side, as one enters, is the watch repairing department, and directly opposite this is the diamond room. The front of the store contains a vestibule and is very attractive.



INTERIOR VIEW OF THE ESTABLISHMENT OF J. E. COPELAND, PALESTINE, TEX.

The show windows are large and well adapted for the display of stock, being 12 feet wide and three feet deep. The entire building was renovated only a short time ago, at a cost of $250. The flooring is of tiles, while the ceiling is made of steel. The illuminating facilities are especially effective, the electric lights used numbering in all 270. Besides these there are 12 gas lights. The building measures 25 by 100 feet, 80 feet of which is occupied by the concern.

The furniture and fixtures are all of mahogany and present a rich appearance to the visitor. Mr. Copeland is watch inspector for the International and Great Northern Railroad, and by his energy and enterprise has succeeded in building up a very successful business.

T. S. Ellis, Fairland, Okla., has gone out of business.



Effective Advertising Repartee.

Jewelers' Timely Response to an Alleged Misleading Advertisement.

CONSIDERABLE enterprise was shown by Miller Bros. and Marston & Seaman, jewelers, of Albany, N. Y., recently, when a concern outside of the jewelry trade advertised watches for $4.95 in an advertisement 12 inches deep and 17 inches wide, stating therein that such watches could not be duplicated at a regular jewelry establishment for less than $10 to $15. The jewelers, to use a slang expression, "went this concern one better" by offering watches for $3.95 in a large well-set advertisement.

The chief reason for advertising watches at this price was in order to prove the falsity of the assertion in the competing announcement that the jeweler's price for similar watches ranged from $10 to $15.

Edward Wentworth, president of the Albany Jewelers' Association, who was also concerned in this bit of enterprise in behalf of the jewelers, is authority for the statement that Marston & Seaman, from Friday morning until Saturday noon, disposed of 342 watches, while Miller Bros. sold about 400. Coincident with the running of the ad. attractive window displays were made by the jewelers, who exhibited the watches, and several timely cards bearing the price and convincing inscriptions.

Among the latter were the following:

> Remember we are jewelers, not gunsmiths, and our guarantee is worth something to you.

> Don't be mi led by false statements, you will only have to suffer in the future for it.

> You can fool some of the people some of the time, but you cannot fool all of the people all of the time. Remember our price is $3.95—not $4.95.

The above cards were used by Marston & Seaman. Miller Bros. also used timely cards bearing inscriptions in large attractive lettering and a clipping of their advertisement was also shown.

This vigorous and timely advertising on the part of the jewelers did a great deal to destroy any wrong impression regarding the alleged exorbitant prices charged by the jewelry trade, which impression might have been created by the advertisement of the concern outside of the jewelry trade.

The text of the advertisement used by Miller Bros. is as follows:

Friday and Saturday only—Aug. 27 and Aug. 28—Don't buy an unknown, unreliable watch; it will prove a source of annoyance to you, and no conscientious dealer who appreciates your trade will offer one for sale. Most watches advertised as being of $15 and $20 value, and sold for about one-third of that price, contain fake movements and fake cases. The cases are marked 20 years, 15 years and 10 years, but you are lucky if they retain their wearing qualities for over a year. You ought to know that any watch will run for 10 days from the time you buy it, but you are foolish to spend your money for a timepiece guaranteed only for that length of time. For 40 years we have been watch-making and watch-selling, and all the knowledge and experience that we have gained in that time is at your service. To-morrow we inaugurate the best watch sale Albany has ever known. The kind we have secured for this sale are fully guaranteed. They have an elegantly engraved dust-proof case and are stem wind and stem set, and our personal guarantee is behind this statement. They are beautiful and serviceable watches; all have high-grade works and cases. They have been examined and regulated by our own watchmakers, the most expert in Albany. Wide choice of patterns, sizes, dials, cases, etc. Sale starts 8 A. M., Friday, Aug. 27, and positively closes Saturday, Aug. 28, 10 P. M.

Advertising and Salesmanship.

By GEORGE FRENCH in *Advertising and Selling Magazine.*

THE successful selling of goods is accomplished through a thorough knowledge of the goods being added to a thorough knowledge of the people who are expected to buy the goods, and a thorough knowledge of the conditions of trade, and this knowledge being skilfully applied by capable salesmen.

Successful advertising may be defined in almost identical terms. It requires a thorough knowledge of the goods, the people and the conditions of trade—and much more.

Salesmanship and advertising have the same object—the sale of goods. In their application they follow the same general course much of the way toward the sale, but indulge in divergences and tangents. In fundamental motives, these two grand divisions of selling are essentially alike, but in practical operation they are very dissimilar. They vary most radically in the personal qualities necessary for the successful practice of either.

The successful salesman may not be able to either conceive of or practice the art of advertising, and usually is not. The good advertiser may not be able personally to sell, and often cannot.

Salesmanship, as usually thought of, the selling of goods through personal c tact with the buyer.

The advertiser never knows the buy never sees him, and would not know how approach him if he did come in perso contact with him.

Here lies the radical difference betwe salesmanship, as it is usually consider and advertising. While both have the o ject to sell, each differs from the other the means employed to accomplish the se ing; and the difference is so radical as constitute for each a field of its own, anc science and pedagogy of its own.

The problem of advertising always volves the problem of selling, and the pro lem of selling generally involves the pro lem of advertising; but not invariably, if use the term advertising as it is usua employed. It is possible to imagine a se ing campaign without advertising, but cannot imagine an advertising ca pai without selling.

Salesmanship embraces the whole of a vertising. Advertising is only one eleme in salesmanship; as it is usually understoc it is a subordinate element, though usua so important as to form the keystone the selling structure.

In its real and broadest meaning selli comprehends about all there is to busines The producer is always guided by the neec capacities, limitations and opportunities the seller. Every co-ordinate and subord nate branch or department of business shaped and directed by the selling elemer

From the modest tender of the labor the man who has nothing but his muscle offer to the largest financial transaction business is selling. Each man profits b his capacity and his attainments accordin to his ability to sell his capacity and attain ments, and is to that extent a salesman, ju as the largest factory disposes of its enor mous product.

Religious, social, political and education movements and institutions depend for the spread and life upon salesmanship, just truly, and just as particularly, as do th factories, the mines, the stores, and all the industries.

In its broadest and truest sense, therefor salesmanship is one of the chief eleme ts c life in *its* broadest and truest sense.

But it is not exactly this aspect of sellin that we have in mind. For practical pur poses the limits of salesmanship must b brought down to the selling of merchandis

The object of salesmanship is to sell. Th object of advertising is to turn people' minds favorably toward buying. Whateve tends to do this is advertising. It may b printed matter, spoken words, or anythin whatever which tends, directly or indirectly to produce a favorable impression toward definite selling proposition.

The radical and fundamental difference between salesmanship and advertising lie in the medium of approach to the buyer and the method of approach.

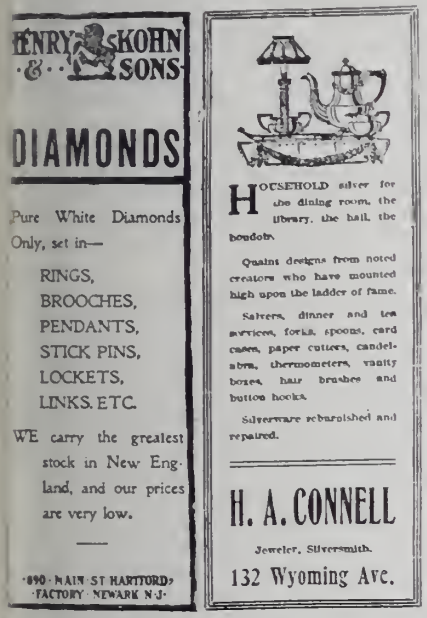
Broadly, salesmanship implies persona contact, and advertising implies contact by proxy.

This is an unsatisfactory definition—an arbitrary definition—since there are so many methods of contact that partake of the direct personal and the proxy, and which cannot

absolutely classed with either. Yet for rposes of noting the peculiar field of ch it may be that the definition used is good as any, if there must be delimitaons recognized, as practice and popular nception demand.

The salesman may, by reason of personal ntact, adapt his method of attack as the velopments of the personal interview sugst. The advertiser cannot. With the esman it is man against man. With the vertiser it is an idea in print against man. In the one case there is opportunity for acqusition of new knowledge during act of selling, and the application of that w knowledge for the benefit of the seller. the other case there is no such oppority

Therefore, considering the nature of the ks set for the salesman and for the adtiser, and considering the likenesses, ferences and opportunities of each, it is n that to qualify for his work the salesn must know the people to whom he is



BOTH NEAT AND DIGNIFIED.

sell in order that he may differentiate dividuals, estimate their divergences, take dvantage of their personalities, and by dog so win; while the advertiser must conne his knowledge of the people whom he xpects to persuade to buy to general habits, ndencies and predilections, which apply man in the mass, or, at best, to classes of en. The individual does not concern the dvertiser, and he cannot avail himself of e wonderful power of personal appeal.

The distinction between salesmanship and dvertising is a very real distinction, and pon its recognition depends the success f about every selling campaign to a greater lesser degree. But the distinction is one aving chiefly to do with methods rather an with principles. To an appreciation f this patent fact and a frank acceptance f it is traceable all of the supposed conflict etween salesmanship and advertising, and uch of the weakness and inefficiency of oth.

Despite all the obvious teachings of the heorists, and the unanswerable arguments of experience, there is yet prevailing very strong beliefs that selling campaigns can be successfully presented without the assistance of advertising, and that advertising campaigns may be made successful if they do not co-ordinate with those salesmanship principles which must envelop and accompany the goods from the birth of the idea in the originator's mind to their delivery to the consumer; yes, and during the whole of the life of the goods in the hands of, and to the use of, the consumer.

The great and greatly successful marketing campaigns are based squarely upon the principle that conceives of selling and advertising as expressions of methods leading to the favorable attention of the particular class or classes of people that need the particular goods to be sold.

Many successful campaigns have not recognized this principle. Some have deliberately and consciously ignored it. Some have denied, and even flouted it. But these successes have always been limited—might have been much greater if the selling plans had considered that, whatever the commodity and whatever the circumstances surrounding its making and marketing, it must always be sold by one man to another man; that in the selling the buyer's attention and interest must be secured, through advertising, whether or not the sale is effected through personal appeal, over the counter, or through the mails; that the plan of the selling campaign and the actual closing of the sales must be made in accord with the ascertained principles and tested methods of salesmanship; that salesmanship and advertising are interwoven together, like the red and white corpuscles of the blood, act and react for and upon each other, and to forward the sale; that there can be little selling without advertising, and no advertising without salesmanship.

The study of selling, from this point of view, is the most vital element in the development of the business of the twentieth century. The skilled application of the teachings of such study leads to, and is responsible for, many of the more recent of the great business successes.

Every man must blow his own horn nowadays and judicious advertising is the great horn that enables many to make themselves heard in the din of competition.

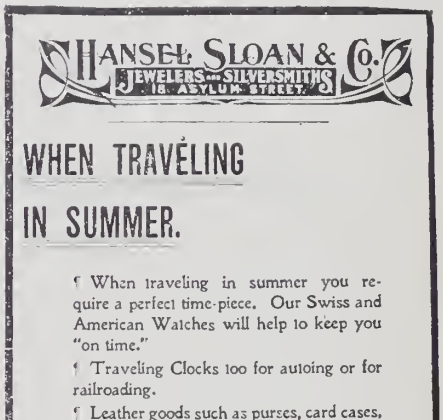


TWO WELL WRITTEN WATCH-REPAIRING ADS.



SILVER—We are selling our sterling silver bowls at cost. We have only a few left. This is done in order to make room for new goods which are arriving daily. Get our prices before going elsewhere. We are here to save you money on anything in our line. Engraving free. Greenwoods, Inc., Norfolk, Va.

Watch and Clock Repairing—Our expert repairers are familiar with the intricate mechanism of every style of watch or clock made. Years devoted to this kind of work have given our experts unusual experience, and it is at your service for a very modest cost. Suburban people will find it to their advantage to deal exclusively "at the sign of the street clock," both as to results and expense. H. A. Howland, New Bedford, Mass.



GOOD CLOCK AND WATCH ADVERTISING.

Engagement rings for Cupid's victims we are showing in solitaire diamonds that look like drops of fire, with all the scintillating glints of the rainbow in both large and small stones of the purest water, full of life and fire. We have all kinds of beauty in precious stones and in combinations that make the most exquisite effects in new and rich designs in settings. A. B. Kennedy, Ithaca, N. Y.

The engagement ring is the golden prophecy of coming wedlock, and the anticipated event should never lack its finger forerunner. Our ring display shows as pretty a line of first choices as one could wish to find. Fashion frolics in a bright array of novelties that flash and gleam in a luminous procession. Jewelry has its triumphs and here they are. Virgin & Young, Macon, Ga.

KALANA GLASS

AN entirely new and beautiful effect in etched glassware in which floral designs, such as pansy, lily, poppy, geranium, etc., are shown in an attractive manner true to nature. No illustration could convey the exquisite beauty of this ware.

During the dull times we have been preparing to meet the prosperity which we were certain would follow. You can now find among our samples many good things in Cut Glass, Engraved Glass and Rock Crystal for prompt shipment.

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Is a publication of real practical value it truthfully illustrates those lines of merchandise; best adapted to the needs of the *Jewelry Trade;* its reliability is unquestionable.

SAFETY

With implicit confidence you can use it when ordering goods; it insures you against deception; remember, for every dollar's worth of merchandise you buy you are obtaining positive, intrinsic value.

Write for this catalog; it means much to you.

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Fine Leather Goods

Exclusively for the Jewelry Trade

WORKSHOP NOTES

For Jewelers and Watchmakers. Cloth. Postpaid, $2.50. Published by The Jewelers' Circular Pub. Co., 11 John St., New York.

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

The China and Glass Department.

Practical Pointers on How to Arrange the China and Glass Room in Order to Display the Goods to the Best Advantage and a Word Regarding the Value of Good Salesmanship.

(From the *House Furnishing Review.*)

'HINA, glass and art wares, excepting possibly table ware, will stand almost y level of profit, no matter how high, vided the goods "look the price"—and y usually do.

f, therefore, the china and glass ware ar ment does not pay there is some- g wrong somewhere, but the probabili- are that "something" is not the ck. To find out what is wrong, examine the loss by breakage, the cost of sell- and stocking the goods, the loss by car- g over-stocks or too large a propor- of slow-moving wares, the method used figuring prices and the efficiency of your es clerks. If you do not discover the k by the time you complete such an in- stigation, there still remains another ex- nation—that the volume of sales does not rrant the amount of capital that is in- ted in stock, or, in other words, your na and glass is not suited to your trade, l, therefore, does not move fast enough.

LOCATION OF THE CHINA DEPARTMENT.

One of the most important considera- ns to the china and glass dealer is the tion of his department. In the case of china dealer, who also carries house other goods, we believe his china and ss should have the best light, decora- ns and fixtures the store allows. We y add that great care must be taken of na and glass to keep it free from dust l grime; to take the samples out of the aw or other packing; to have the tables an and highly polished, and to make the na and glass look choice and costly. We e seen some stores that did not do this, ch to the detriment of the really high- ss line of goods they exhibited. The trolling idea should be to make every ce of china or glass exhibited look to worth about twice what is asked for it. l these goods lend themselves readily to h treatment. This policy pays, because makes the goods desirable. In other rds, it makes them sell easily at high ces.

THE MATTER OF STORE ARRANGEMENT.

When it comes to the question of how arrange china and glass ware, volumes ght be written. Primarily, most small res lack space, working capital and fa- ties, and the consequence is the stock omes cramped, dusty and cluttered up l eventually unsalab'e. If you must cut down on expenses somewhere, reduce your stock and buy suitable fixtures—your fixtures are of more importance to you than your stock. Maybe that sounds like a wrong statement to you. If it does, just take yourself to one side and think it over good and hard. It may help you to sit down and figure out which pays better profits—a large stock of goods you find it difficult to sell, or a small stock of goods that sells rapidly and profitably. The fixtures do the trick. * * *

Being crowded for space, the dealer is almost certain to build shelving sometimes four feet high over his tables, shutting off a bird's-eye view of the whole stock from the front entrance, cutting off the light from the wall shelves and also making it impossible for his clerks to keep his tables and shelves clean and free from dust. The table shelving is a bad mistake, and should not be tolerated for a minute longer than is needed to take it down.

The small dealer should use wall shelving (preferahly cabinets with glass doors) wherein to show tall pieces, art ware, etc., and he should use small tables with mirror tops for glass ware, tables with a high polish for the more costly grades of china, or mission may be used throughout for fixtures and tables. The tables should run about four by six, six by nine, or, at most, nine by 12 feet, or any other convenient size. They should be placed crossways with aisles between. Prices should be plainly marked on all goods, and the goods should a'so be arranged in sections indicated by signs, such as Table Wares, Art Wares, Cut Glass, Table Glass, etc.

THE MATTER OF FIXTURES.

As to what fixtures to use, this matter depends largely upon the goods to be displayed. Costly cut glass, high-priced china, etc., should be given treatment in keeping with their value. Show cases and wall cabinets should shelter the art wares and the fancy china; cut glass should be displayed by tables with mirror tops, and on shelving with mirror backs, eclectric lights being used to bring out the prismatic colors of cut glass. Mahogany tables, real or imitation, should he used with certain grades of art wares and bric-à-brac, and in general every attention paid to details in store fixtures and furnishings, that the china and glass ware may all of it be invested with an atmosphere of luxury, good taste and intrinsic value. Attention to these matters, we repeat, means that the dealer can ask and obtain high prices for his goods.

HOW TO FIGURE PRICES.

Too many merchants add their profits to the cost price instead of to the retail price of the goods. Assuming that the factory cost of an article is $1, the price should be figured in this way:

Factory cost	$1.00
Freight, breakage, etc.	.10
Selling expenses—maintainance of store, wages, light, heat, interest, etc.	.25
Actual cost	$1.35
Twenty per cent. profit would be	.27
Selling price	$1.62

The above example shows in simple form just how the price of an article costing $1 at the factory should be figured, so that the dea'er may realize a profit of 20 per cent. We hear every now and then of merchants who, wishing to realize a profit of 20 per cent. on an article bought at $1, set the price at $1.20, forgetting to add freight and selling expense to the factory cost before they add their profits. Such a mistake means eventual bankruptcy.

THE SELLING END OF THE CHINA DEPARTMENT.

When it comes to a consideration of the selling end of the china and glass business, assuming that proper attention has been given to fixtures, furnishings and store arrangement, we are struck with the importance of competent salesmanship.

We do not believe the average sales girl can sell china and glass with any degree of success, except in the case of the cheapest class of goods. If all that is needed to say is: "Them tumblers are six for a quarter," the sales girl will do. If the customer asks her "What kind of glass are they made of?" the sale is off right there, for few sales girls have any conception of the difference between lead-blown glass, moulded glass, etc. True, the customer might not pursue the subject further, but if the sales girl were competent to tell her why lead-blown glass is superior to tank glass, and then go into the subject of etched decorations, etc., illustrating the differences by samples from stock, the customer would soon find herself buying choice glasses before she knew it.

Suppose, for example, Mrs. Newlywed, with a more or less limited purse, found she had received odd pieces of cut glass as wedding presents, and needed certain articles to round out her collection. She would argue that genuine cut glass was beyond her means, and when she came into the china store to look around she would have that thought in mind. A clever sales-

The Auctioneer You Want

is the one who has the reputation.

In the 20 years that I have been conducting Jewelry Auctions not one of my clients has failed or gone into bankruptcy. They have all paid their bills 100 cents on the dollar and their trade has increased after each sale.

Just a few whom I have made three or more sales for:

MERMOD, JACCARD & KING JEWELRY CO., ST. LOUIS, MO.

L. LECHENGER, HOUSTON, TEX.

A. H. RICHARDS, EL PASO, TEX.

ROSENCRANTZ-THATCHER CO., MILWAUKEE, WIS.

GUSTAVE FOX CO., CINCINNATI, OHIO

P. H. KLINGMAN, GRAND RAPIDS, MICH.

A. E. PAEGEL, MINNEAPOLIS, MINN.

M. SCHOOLER CO., NEW ORLEANS, LA.



MY CREDENTIALS

Are the certified testimonials of satisfied clients. Every Jeweler should read them. They tell a story of achievement unparalleled in the jewelry auction business. I hold the record for sales made, the aggregate of goods sold and of profits made for my clients. No failure on my part; no disappointment on your part; no dissatisfaction on the part of purchasers. My clients' chorus of praise for me is no conspiracy—it is a spontaneous expression of gratitude for successful service. They will tell you so. If you are thinking of an auction sale, write me at once.

After I get through with an Auction you have no old or unsalable goods left. I advertise your store and bring new trade and renew confidence in your old trade. All first class jewelers should have an auction every three years, then your profits are not tied up in unsalable goods but your stock is always fresh and up-to-date. Try it.

S. MARTIN

THE JEWELERS' AUCTIONEER

205 FARWELL AVENUE, MILWAUKEE, WIS.

I Conduct Sales only for Jewelers who have a Reputation, and wish to maintain the same

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NOW BOOKING FOR FALL AND WINTER SALES

LONG DISTANCE TELEPHONE LAKE 663

n could, by a few leading questions, draw what she desired, and then without ting how much she had to spend, show first the pieces she wished in genuine glass, at the same time stating the cost. en he could compare them with the same ces acid finished, and again with the same ces made from the moulded blanks. He ld point out how slight are the differ- es in appearance between the grades, there is such a great variance in price and her order for the articles she de- ed. She might buy the genuine cut glass, she could afford it, even pinching a little where; but if not she would certainly e of the cheaper grades before she left store and would return to the salesman for she would be impressed with idea that he knew her needs and how satisfy them to the best advantage.

When it comes to china ware the same ng holds true. The difference between erican and imported table wares in ity, decoration, shape and finish furnish most interesting fund of selling talk and argument for the purchase of high-priced ds. We do not intend to disparage erican wares, for there are a number high-grade lines of American table ware the market, but there are also many ex- mely cheap grades known in the trade "mud," and the profits on these goods e as low as the price. The china dealer, drawing comparisons, can readily sell s higher-priced and more profitable goods. As to art wares, here enters the element craftsmanship. The educated salesman ho knows how the pieces are moulded, mething of their composition, a great deal out how they are decorated and fired, has fund of information at his command hich will please the connoisseur, entertain is customers and lead them to value highly ie goods they buy, and also treasure and ppreciate them at their real value. Such elling talk eliminates forever the question f price. Those who love art wares will nake any kind of sacrifice to buy a piece f china or a vase, or any other object they ovet. The higher the price they have to ay the more they value it, and the better hey know its history and how it was made he more they long to possess it.

Salesmanship in the china and glass store s a valuable asset. The proprietor should ossess it, and so should his sales assistant, he main point being well-paid and well- nformed salesmen are well worth while if not absolutely indispensable to the china dealer. Knowledge of the craft pays big dividends in the form of higher prices and longer profits.

Fighting Mail Order Competition.

(Address of J. M. Goldstone, Bennett, Ia., before the Convention of the I. R. J. A. at Des Moines.)

WE are told that necessity is the mother of invention. I might add that threatening dangers and calamities are prognostications of defense. This will apply very well to that serious evil confronting the retail merchant, especially the jeweler, the mail-order house. This octopus is stretching out its long, greedy arms and trying to entwine the jeweler until he is securely bound by its meshes.

In Kansas the people have severe storms and are constantly fortifying themselves against these storms by the use of structural steel in their buildings. These massive pillars will not do away with storms, but they will lessen their damning effect. Now, if the people of Kansas can guard against their disastrous storms, which are almost uncontrollable, then why cannot the jewelers of Iowa destroy this stifling monster, the mail-order evil, which is governed by the law of man?

It is true we cannot kill mail-order competition at once, for it is too firmly entrenched in the minds of the gullible American people; but we can, by the helpful aid of advertising, cut the monster's tentacles so that he can scarcely crawl, and in the end he must succumb to the inevitable, and the jeweler will be free from this evil.

Fellow jewelers, come out of your long nap—get your back from your bench and look after the selling part of your business. Don't drone your life away lying over your bench poking away at mainsprings, etc., and continually complaining that someone else is getting the gravy. Use some good, live, honest advertisements in your local paper, and you will do more to kill the mail-order evil than anything else under the sun.

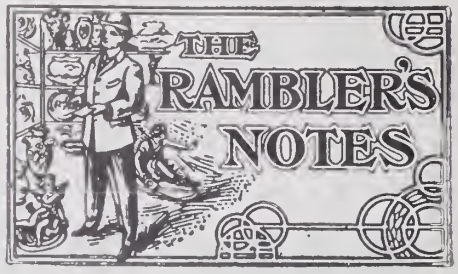
That advertising is a power for success is admitted by every successful business man or corporation in this country. Nothing appeals more and sells more goods to the people than a persuasive advertisement in a magazine or newspaper. There are, of course, other methods of reaching the buying public, such as circulars, personal letters, etc., but the best medium is the newspaper or magazine. Come out of your trance; join the ranks of the progressives. Then and only then will you have success.

Here is an illustration showing wherein advertising helps. We carry a line of wall-paper and druggists' sundries in addition to our jewelry stock. This Spring I sent out to nearly all my patrons a small assortment of wall-paper samples. Montgomery, Ward & Co. did likewise, and had a pattern identically the same as ours, the same weight and quality, the only difference being in the price. They asked 18 cents per double roll, and we asked 12 cents. We took the two samples, pasted them side by side, showed the people we saved them 6 cents per double roll, the freight, waste, etc., and the result was that Montgomery, Ward & Co. sold one bundle of wall-paper in this community, and that was to a party who has owed us an account for the past five years.

Incidentally, I might add that if the parcels post as suggested by Postmaster-General Meyer is adopted it would also be a great aid in abolishing the mail-order houses.

We should turn our support and patronage to the firms who are joining us in this struggle, and I think we all owe a vote of thanks to a certain large watch house which has led a terrific onslaught upon the mail-order houses, and we should give it our support by carrying a line of its goods.

In conclusion, gentlemen, the sooner we join hands and minds against our common foe, the sooner we will be rid of him. Therefore, let us begin at once. Let us make a grand assault against our most dangerous enemy, and the mail-order house will be a thing of the past.



NEW EFFECTS IN ROYAL DOULTON

"CLOUD and Landscape" pottery is a recent addition to the line of Royal Doulton ware now on exhibition at the salesrooms of W. S. Pitcairn, 44 Murray St., New York. This decoration is something decidedly new. The clouds are in white, and the landscape effect in natural colorings. This ornamentation appears on jugs, trays and numerous other objects. Rail plates showing a variety of scenes are also exhibited by the same firm. The "Eglington Tournament" is one of the most popular of these rail plate designs. It shows two knights, mounted on chargers and dressed in coats of mail, about to engage in battle. Not less attractive is the line decorated with representations of cavaliers of the 17th century, who are shown in the gorgeous costumes of their day in a variety of beautiful colorings.

*

ATTRACTIVE CUT GLASS FOR FALL

AT the New York salesrooms of the International Silver Co., 9 Maiden Lane, New York, is displayed an attractive line of cut glass suitable for Fall use. Included in the exhibit is a tall cut glass flower receiver, suitable for golden rod. It has a round base which is notched and scolloped and embellished with artistic cutting. From this base rises a standard which gradually grows smaller until near the top, where it forms a knob-like section. Above this knob rests the bowl or holder. The piece is cut with much skill and shows artistic conception. Among other seasonable offerings at the same salesrooms is a line of dainty fruit or flower baskets. These are shown in a number of sizes with dainty handles and cut in artistic patterns. The assortment also includes salad bowls, candy trays, wine and cordial sets and other pieces.

*

NEW SUBJECTS IN BRONZES

"L'INDUSTRIE" is the title given a French bronze statuette seen in a New York salesroom recently. It shows a stalwart man standing beside an anvil. One hand rests on the anvil, while in the other is grasped a heavy sledge. Beside the anvil is a partly completed wheel. The figure is mounted on a round base and rests on a slight pedestal. Another exhibit seen at the same salesrooms is called "Le Mineur." It represents a miner dressed in crude garb, with his pick across his shoulder.

THE RAMBLER.

Frederick D. Wermuth, New Matamoras, O., is now located at Bremen, in the same State.

T. B. HABSTOZ & SON

PHILADELPHIA, PA.

709 SANSOM ST.

HONEST AND PROMPT RETURNS FOR YOUR OLD GOLD, SILVER, FILINGS, SWEEPINGS &c.

WE BUY

Scrap Gold and Silver, Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at *our expense*.

WE PAY FOR OLD GOLD:

FOUR CENTS PER KARAT PER DWT.

MARKET RATES FOR SILVER AND PLATINUM

PLATED SCRAP PURCHASED OUTRIGHT OR ON ASSAY.

WE SELL

Gold, Silver and Platinum, various qualities, rolled flat or drawn to wire down to 21 B & S gauge. Extra charge for smaller sizes.

PRICES OF ALLOYED GOLD:

8 K. 42c. per dwt. 14 K 66c. per dwt.
10 K. 50c. " " 18 K. 87c. " "

12K. and 16K. made up on order in 1 oz. lots or more. Gold and Silver Solder, either from formulas furnished, or our own. "T. B. H." Alloy, 25c. per oz. Guinea Gold, 75c. per lb. Shot Copper, 40c. lb. We will send tables for alloying without charge. They save figuring.

BID SAMPLES OF SWEEPS AND COPPER BARS CONTAINING GOLD AND SILVER SOLICITED.

SMELTERS—REFINERS—ASSAYERS

LEES & SANDERS,

CHEAP AND QUICK TRANSIT IS BRINGING TRADE FROM ALL OVER THE WORLD

SWEEP SMELTERS,

BIRMINGHAM, ENG.



TIME-SAVING equipment and methods that help us get every fractional value out of the filings, waste, sweep and scrap consignments treated by us. We do the work expeditiously and as a rule remit for more than the consignor expects his shipment to yield. Write us.

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236 Eddy St., Providence, R. I.

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GOLD AND SILVER REFINERS.
ASSAYERS AND SWEEP SMELTERS.

S. W. Corner Halsey, Marshall and Nevada Streets, NEWARK, N. J.

Prompt attention given to Gold and Silver Bullion.

SMELTING FOR THE TRADE



WORKSHOP NOTES AND QUERIES

[swers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

ESTION No. 2335.—**Roman Coloring—Gold Solution.**—*Please send me a rec pe making gold solutions for Roman and t finish to be used with electric bat- s to color jewelry after being repaired.* G. I. P.

NSWER:—*Roman Coloring.*—We will you the formula for gold solution per n and you can reduce the amount in portion if you want less. Take distilled ain water, one gallon; cyanide of potas- 1, 3½ ounces, and gold chloride, 3 1/10 es. The articles to be plated must be nically clean. Care should be taken that have no finger-marks. Heat the solu- and hold the article in one hand, sus- ded on a wire, and the anode in the r, and move about in the solution. If do not obtain the color desired, remove scratch-brush and try again until the red shade is obtained. If the solution ich in gold there will be no trouble in ing Roman gold finish. *Gold Solution.*— excellent gold solution, and one which capable of giving a rich gold color, is le by the use of chloride of gold and nide. Its simplicity is such that no one uld have any difficulty in preparing it. s made as follows: Water, one gallon; assium of cyanide, three ounces; sodium sulphite, one ounce, and gold, one-half ce. The gold is first converted into oride by dissolving it in aqua regia (a ture of three parts of muriatic acid and part nitric acid) and then evaporated a porcelain dish until syrupy. The cya- e is dissolved in water and then the d is added and the whole stirred. The sulphite of soda is next introduced and whole is ready for use. The bi-sulphite soda may be omitted from the formula desired, but the deposit is brighter and re uniform when it is present. The ntity of gold that is given in the pre- ing formula is greater than that usually ployed for gold baths, but if it is to be d for heavy deposits it will not be found much If desired, the solution may be ted with three or four times its volume water and still obtain a good deposit. der such conditions, however, the de- it is slower than in the concentrated so- on. One advantage of this gold solution the fact that it may be used either hot cold. While the best deposits are always ained in the hot gold solutions, there are tances where it cannot be done and the ter will be surprised to find how good a posit may be obtained in the cold solu- n. It is not advisable, however, unless cessary, as the gold deposit adheres bet- when deposited from a hot solution for the reason that the cyanide is capable of dissolving any film or grease or oxide that may be on the surface of the brass that is to be plated.

Simplified Electroplating for Jewelers.

(Written expressly for THE JEWELERS' CIRCULAR-WEEKLY by "R. B.")

(Continued from issue of Sept. 1.)

ARTICLES to be nickel plated which are to be subjected to only occasional wear may be highly polished first, especially if such articles are made of brass, copper or German silver.

After polishing they should be plunged into hot potash for the purpose of removing the grease, finger marks or stains. Thereafter quickly run through fresh running wate, then into the cyanide water, and remove instantly. Wash in fresh water again and immediately place in the nickel bath for a few minutes, when the articles will be ready for removal and may be dried. That done, the articles should be lightly buffed for a high polish, and they are presently finished. This method is cheap and convenient, and well adapted for cheap work in large quantities.

When, however, a good durable deposit is desired the surface of the article to be plated need not be highly polished, but simply smooth and clean, and should be allowed to remain in the nickel bath from 20 to 30 minutes. It should be plated very slowly. The more slowly it is permitted to plate, the whiter and harder will be the deposit.

Great care is enjoined upon the operator not to allow any bubbling to take place during the plating operation. The bubbling is caused by the strong electric current giving off hydrogen gas and rendering the deposit loose, spongy and unadhesive.

To avoid this difficulty, in the absence of a rheostat or a switch board for the regulation of the electric current, the operator may regulate the current and prevent bubbling simply by raising or lowering the anode in the bath—that is, subjecting more or less anode surface to the action of the bath. It hardly need be said that the smaller the amount of work placed into the bath the less anode is required for plating.

It will be readily seen that, by thus raising and lowering the anodes, the current can be controlled with ease. Of course, it is understood that rheostat or switch board is preferable.

But for plating in a small way, as is frequently done and found necessary by the average jeweler, the switch board can be dispensed with, and the operator in a comparatively short time may become so proficient as to be master of the situation without any loss of time, and obtain the desired current strength with a single adjustment.

Above all, this must not be overlooked: The connections at the anode and cathode rod must be maintained in a very clean condition. The importance of cleanliness in this respect cannot be over-rated, as it is indispensable to good and satisfactory results.

Dirty connections will not only retard the flow of the current, but break it, and thus stop the plating. While one may entertain the fairest hope of success in the outcome of the operation, to his dismay he will find that the work in the bath is ruined. Cleanliness, therefore, cannot be too highly appreciated.

The solution in the bath should not be disturbed during the plating operation, as the carbonate of nickel will sooner or later accumulate and deposit on the bottom of the bath, and the slightest stirring will bring the same to the top of the bath and cause a dark, yellowish deposit. When not in use the bath should be kept well covered and free from dust.

In the proportions given above the solution may be enlarged to any desired quantity.

(To be continued.)

A New Method for Plating Aluminum.

IN a recent issue of the London *Electrical Review* a method for electroplating is described. The author, E. C. Szarvasy, states that up to this time the problem of electroplating aluminum with copper, silver, tin or other metals has not been satisfactorily solved.

The method used is to dissolve a dry salt of the metal to be deposited in methyl alcohol (wood alcohol). Unless the salt is dry, water is introduced, which interferes with the success of the operation. The aluminum to be plated is cleaned by polishing or cutting down materials containing grease. When polished or scoured by such material a film of grease is left on the surface. This is not removed, however, as it serves to protect the surface from oxidation. The aluminum is immersed in the solution with the grease on it and the alcohol dissolves it, having a clean surface for the deposition of the metal. The deposition is carried on as usual.

In copper or nickel plating aluminum, the chloride or other soluble salt is used, but the moisture must previously be removed from it before dissolving in the alcohol.

It was reported last week that the watch presented to Jefferson Davis by his admirers when he returned from the Mexican War had been stolen from the Davis Memorial Hall some time ago.

Waterman W. Dexter, who many years ago was prominent as a jeweler in Pawtucket, R. I., passed away in that city recently. At the time of his death he was considered to be the oldest native born citizen of Pawtucket and the oldest Odd Fellow in the State.

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PROMPT RETURNS MADE FOR ANY MATERIAL CONTAINING PRECIOUS METALS
DEALERS IN GOLD AND SILVER, AND ROLLERS OF STERLING SILVER

Gold and Silver Anodes a Specialty

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Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing precious Metals.

POSITIVELY HIGHEST PRICES PAID FOR OLD GOLD AND SILVER

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NEW YORK OFFICE
CHARLES ENGELHARD
32 Cortlandt Street
HUDSON TERMINAL BUILDINGS

NEWARK, N.J.



Beautifully adapted for the jeweler's stock and show case display—the New Pocket Edition Gillette Safety Razor is becoming an important feature in the best retail jewelry stores.

The demand over the retail counter is astonishing. Every old Gillette user wants the New Pocket Edition and it makes new friends at sight.

The set consists of handle and blade box, either triple silver-plated or 14-k. gold-plated. The pocket case is of gold, silver or gun metal — plain polished or richly engraved in Floral or Empire designs. It is so neat and compact that it will fit like a card case in the waistcoat pocket or slip into the side of a travelling bag — *the blades are fine.* Prices, $5.00 to $7.50.

For the special use of the jewelry trade, the Gillette Company has designed a tray lined with purple velvet, size of the regular watch tray — contains wells for twelve razors. These trays are made in various hardwood finishes to match the store fixtures and are shipped free of cost with the initial order for a dozen razors. Aside from the sales of the razor, the business in blades is a steady income for a store.

Two additions to the Gillette line this season are the Gillette Brush—a brush of Gillette quality, bristles gripped in hard rubber; and the Gillette Shaving Stick — a soap worthy of the Gillette Safety Razor. The stick is enclosed in a sanitary nickel box: both soap and brush are packed in attractive cartons. They will be welcomed by Gillette users everywhere.

Write us for full information. Get our suggestions on popular assortment. Talk to your jobber about it.

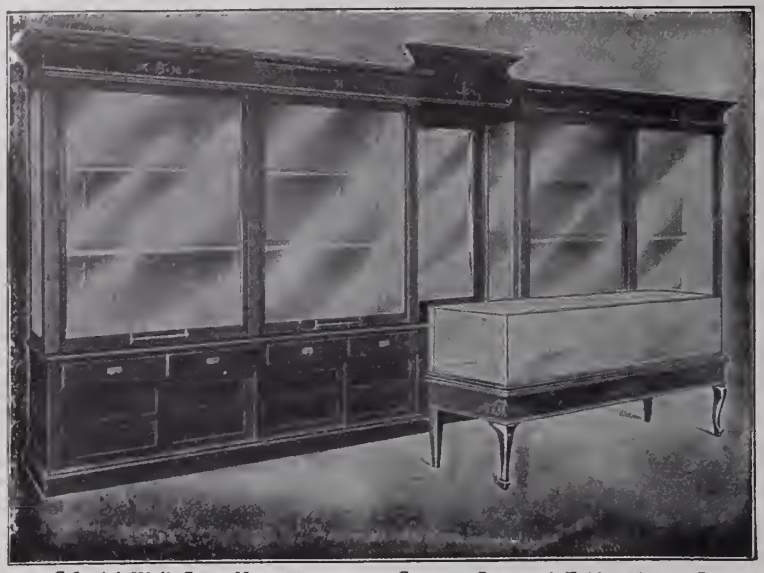
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535 Kimball Building, Boston

New York: Times Bldg.
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Factories: Boston, Montreal, London, Berlin, Paris

Gillette Safety Razor
NO STROPPING NO HONING



Colonial Wall Case No. 123. Counter Case and Table, No. 107B.

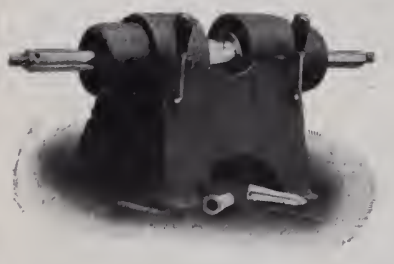
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MAKERS OF **High-Grade Jewelers' Fixtures**

Save Time!

THE DUPLEX INDEPENDENT END BUFFING LATHE WILL DO IT



This machine has all the good points of the ordinary double end buffing lathe without any of the well known faults. It is very compact in design, simple and strong. It is

"The Lathe You Will Eventually Use"

Either end can be instantly started or stopped independent of the other. No waiting by one operator while the other is changing his polishing wheel. Can you imagine what a time saver a device like this would be to you? The bearings and all working parts are protected by dust-proof casings. Ends of spindles are detachable and can be furnished in any length or form, making it possible to use the same machine for all classes of work. Just to show you how invaluable this machine is, we want you to have it on

Free Trial—If you don't want to keep it, send it back and we will pay the freight both ways. *Ask for particulars*

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WE PAY THE HIGHEST PRICES FOR OLD GOLD AND SILVER

4 Kt.....16c. per dwt.	12 Kt.....48c. per dwt.	18 Kt.....72c. per dwt.
6 Kt.....24c. per dwt.	14 Kt.....56c. per dwt.	20 Kt.....80c. per dwt.
8 Kt.....32c. per dwt.	16 Kt.....64c. per dwt.	22 Kt.....90c. per dwt.
10 Kt.....40c. per dwt.		24 Kt.....$1.00 per dwt.

We pay the highest market price for Silver. Prompt attention given to consignments sent by mail or express

A. ZAREMBOWITZ, 216-218 EAST HOUSTON ST. **NEW YORK**

Frank Dederick *Established 59 Years* James E. Dederick

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Assayers and Bullion Dealers

All qualities of Gold and Silver, in Plate, Square and Round Wire, Rolled to any gauge. We are selling fine gold for $1.04 per dwt. which we guarantee to be government assay bars. Small rolling for the trade.

ALL QUALITIES OF GOLD AND SILVER SOLDER

We buy Old Gold and Silver

16 Maiden Lane, New York



No. 129 No. 144

KETCHAM & McDOUGALL

Manufacturers

Gold and Silver Thimbles

Automatic Eye-Glass Holders

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Silversmiths' Bldg

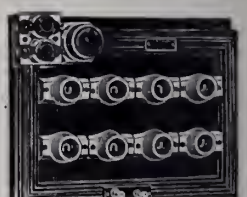
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A neat, compa arrangement of v rious sized Lam for giving a wi range of colo The best Jewel Houses have us this Board f years for strippi and coloring; gives every sat faction. For dire current only.

Write or Call at **WHITELEY'S**

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Jewelers' Supplies, Etc.

Established 1850.

J. & H. BERGE,

95 John Street, NEW YORK.



CASTINGS Gold, Silver, Bronze, Br German Silver, Copper and Ir

L. D. TEL. 2072 L. Supply Jewelers, Silversmit Die-makers, Mould-makers, etc. Bronze Forces, Hi Bronze and Iron Shells for Die-cutting Machin Cast Iron Hub for sinking in Steel Dies. Chandeli Undercut Work. Statuary.

AUGUST GRIFFOUL 280-286 CHESTNUT S NEWARK, N. J.

Mr. Watchmaker:

Aren't you tired of cleaning watches two or three times and receiving pay for the job but once? Aren't you tired of turning a watch or clock out in perfect order and then have it come back in two or three months all gummed up and with blackened pivots?

Aren't you just about ready to quit your profession, when you oil a watch thoroughly and it comes back in a short time completely dried out, looking as if it had never seen a drop of oil?

If you have had these experiences (and if you haven't, you are the first one we have yet to hear from), you will surely welcome some relief.



Fulcrum Watch and Clock Oil

will solve all these difficulties. It positively will not gum, will not evaporate, will not corrode the pivots, because it is the only Watch and Clock Oil ever known which is absolutely free from acid, AND WE CAN PROVE IT.

The price is 35 cents a bottle, or $3.75 per dozen, and can be obtained from any material jobber.

If you want to try it, send us a postal and you will receive a small sample bottle free of charge.



FULCRUM OIL COMPANY - - Franklin, Pa., U. S. A.



The Proof of the Pudding

The proof of ability in any line consists in doing the things that others have failed in doing.

This we have done repeatedly, and can furnish the proof.

We sold $20,300 in one sale where another auctioneer had thrown up his hands after selling only $3,000.

In another sale we sold three times as much as the combined sales of two other auctioneers, and realized much better prices.

We have repeatedly taken dead sales—the result of the work of incompetent auctioneers—put new life and vim into them, and closed out the stock at a profit.

However, it is not the large amount of goods sold that counts so much as the net results in the profit and loss account—the small amount of new goods used, compared to the percentage of your goods, and your dead stock in particular, that are disposed of, and that larger and more important question of the after effects of your auction sale upon your customers, and, consequently, upon your future trade.

We believe we have solved the problem of how to conduct an auction sale so it will be to your profit, in both dollars and cents, and in the building up and permanency of your regular business.

We will furnish you evidence that sales, at this time of the year, when regular business is dull, can be made as profitable as during the seasons when regular business is booming.

We would be pleased to talk with you about it.



MITHCELL & TILLOTSON

Jewelers' Auctioneers

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QUALITY FINISH



The "PERFECT ONE PIECE" COLLAR-BUTTONS

TRADE S B C MARK

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ESTABLISHED 1869

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THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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The Jewelers' Circular
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11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

41st Year. WEDNESDAY, SEPTEMBER 22, 1909. Vol. LIX., No. 8.



Types of Early American Teapots in Hudson-Fulton Exhibit at the Metropolitan Museum of Art, New York.

(*See Text on Page 63.*)

ALVIN SILVER

One of our latest novelties is a Silver Deposit Picture Frame, which we make in a variety of sizes, from 3 x 3½ inches to 9 x 11½ inches, and either oval or oblong in shape.





These frames are low in price and yet are Alvin quality: nothing better in deposit ware can be made.

They are one of the most successful articles in Alvin deposit ware and wherever shown have created an instant demand.

ALVIN MFG. CO.
Silversmiths
New York

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Prices and Size Sent on Request

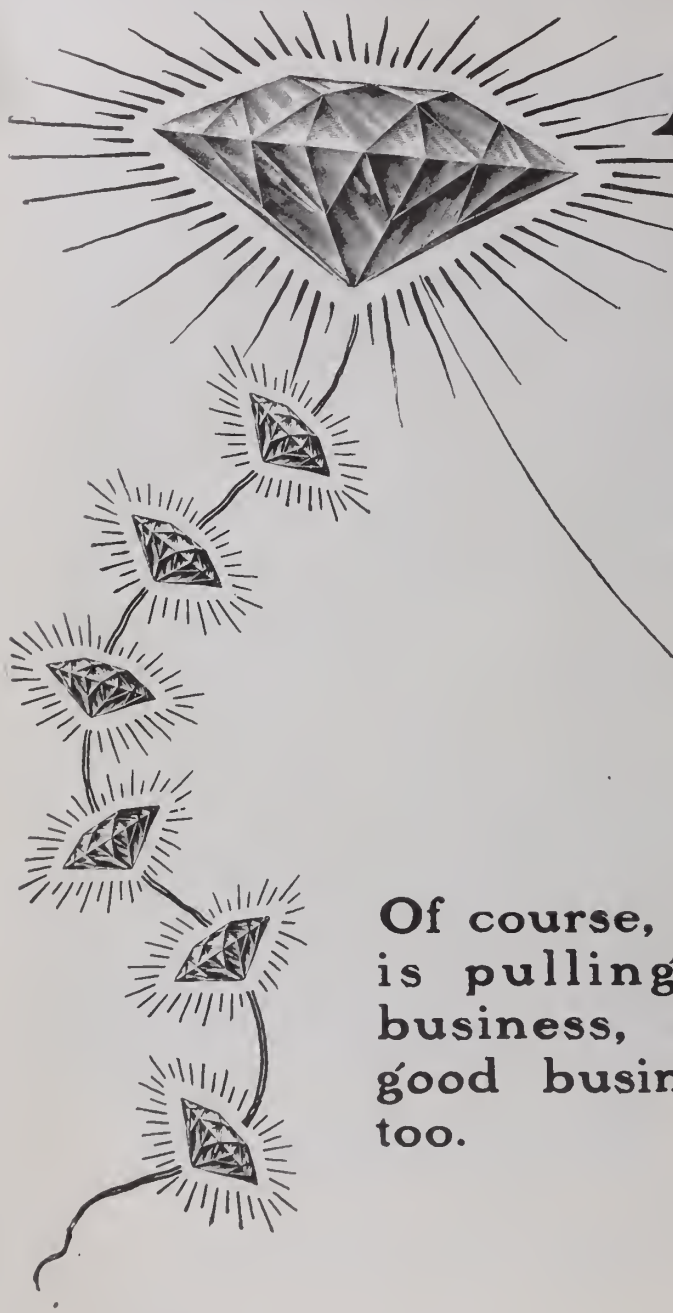


In the race for supremacy Fahys Cases lead all competitors by their points of superiority.

Be sure to have in stock at all times a complete line of Fahys Gold Filled Watch Cases. The retail jeweler can then take advantage of all trade demands.

JOSEPH FAHYS & CO.

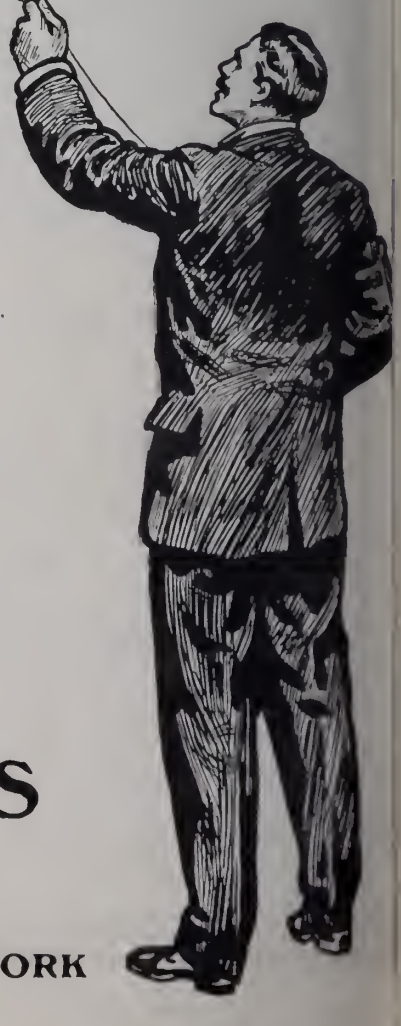
Boston New York Chicago San Francisco



Pulling in Business

By offering your customer diamonds of our cutting yo can show diamonds tha stand you only the actua cost of production, plus ou modest profit.

Of course, that is pulling in business, and good business, too.



J. R. WOOD & SONS

Diamond Cutters

Importers of Rubies, Emeralds and Sapphires

2 Maiden Lane, Corner of 170 Broadway NEW YORK



THE PRIZE RING

Cupid is the acknowledged champion in this ring.

Our ring is the acknowledged champion of all the wedding rings.

Buy the best wedding rings—rings of our manufacture, and be sure of perfectly satisfied customers, and at no additional expense to you, for our rings cost no more than inferior ones do.

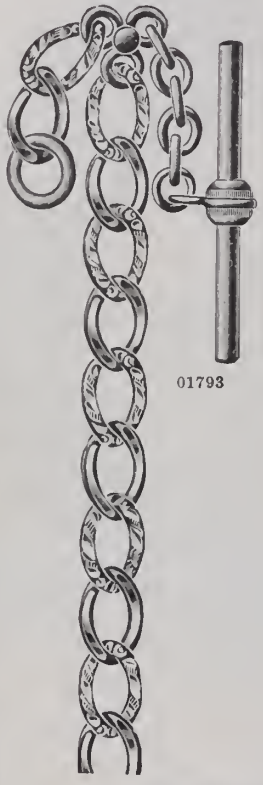
J. R. WOOD & SONS

Wedding Ring Makers

2 Maiden Lane, Corner of 170 Broadway, NEW YORK

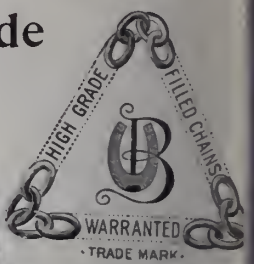
S. O. BIGNEY & CO.

Makers of the Celebrated High-Grade Filled Gold Mirror-Finish Chains

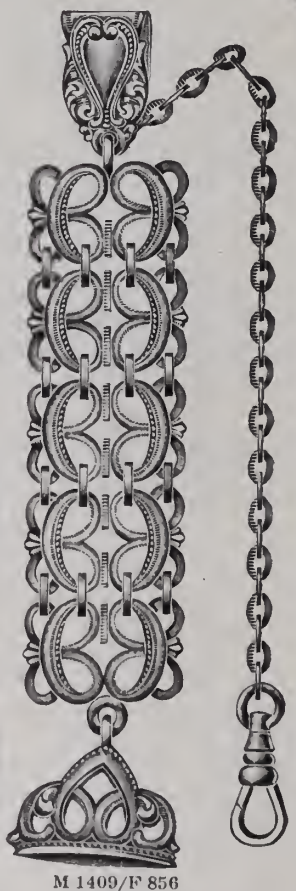

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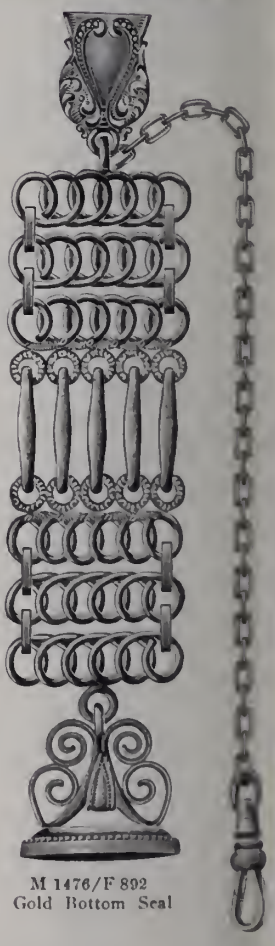

L 483






M 1409/F 856

We Originate


M 1476/F 892
Gold Bottom Seal



ASK YOUR JOBBER FOR OUR NEW SHAPE LOCKETS—THEY ARE BEAUTIES.

Send for our new Catalogue

OFFICE AND FACTORY
Attleboro, Mass.

We sell the Wholesale Trade only

NEW YORK OFFICE
3 Maiden Lane



Received



Repaired

GOLD MESH BAG and PURSE REPAIRING

Repairing mesh, hard soldering links, according to size of break and number of links required.	$1.50	to	$5.00
1 new joint on side of frame	.75	"	1.50
2 new joints on sides of frame	1.50	"	2.50
1 new ball snap on one side of frame	1.25	"	2.00
2 new ball snaps on frame	2.50	"	4.00
Repairing push piece on spring snap	.75	"	1.50
New lock spring inside of frame	.75	"	2.00
Soldering bearings and setting stones in frame, each	1.50	"	3.00
Straightening frame and repairing	1.00	"	3.00
New balls on bottom of mesh to match, each	$0.35	to	$0.75
Extra for recoloring frame on all hard solder jobs	1.00	"	2.50
Recoloring gold purses, small	1.50	"	2.50
" " medium	2.50	"	4.50
" " large	4.50	"	7.50
New yellow silk or kid lining in chain purses	1.25	"	2.00

An extra charge of 50 cts. is made for removing and refitting the silk or kid lining on hard solder and recoloring jobs

SILVER, GERMAN SILVER and PLATED MESH BAG and PURSE REPAIRING

Repairing mesh or fish scales, not soldered	$0.50	to	$1.75
Repairing mesh, hard soldering links, according to size of break and number of links required.	1.00	"	3.00
1 new joint on side of frame	.50	"	.75
2 new joints on sides of frame	.75	"	1.25
1 new ball snap on one side of frame	.50	"	.75
2 new ball snaps on frame	.75	"	1.25
Soldering two eyes on frame for chain	.50	"	1.00
Lengthening chain on frame or new chain, per foot	1.25	"	2.50
New balls on bottom of mesh to match, each	.15	"	.25
Regilding frame only	$0.75	to	$2.00
Gilding purses, small	1.00	"	2.00
" " medium size	2.00	"	3.00
" " large	3.50	"	6.00
Lining purse with silk or kid (white or yellow)	1.25	"	2.00

All chain purses are cleaned, gray-finished or whitened like new when repaired. An extra charge of 50 cts. is made for removing and refitting the kid or silk lining on hard solder and gilding jobs.

Net prices are quoted above. Preserve this page for your own and your employes' information.

Gold and Silver Vanity Cases straightened, repaired and recolored. New Mirrors and Powder Puffs fitted. Monograms and Crests engraved or enameled.

WENDELL & COMPANY

General Repairers for the Retail Jewelry Trade

45, 47 and 49 John Street
NEW YORK

Two Wonderful Shops

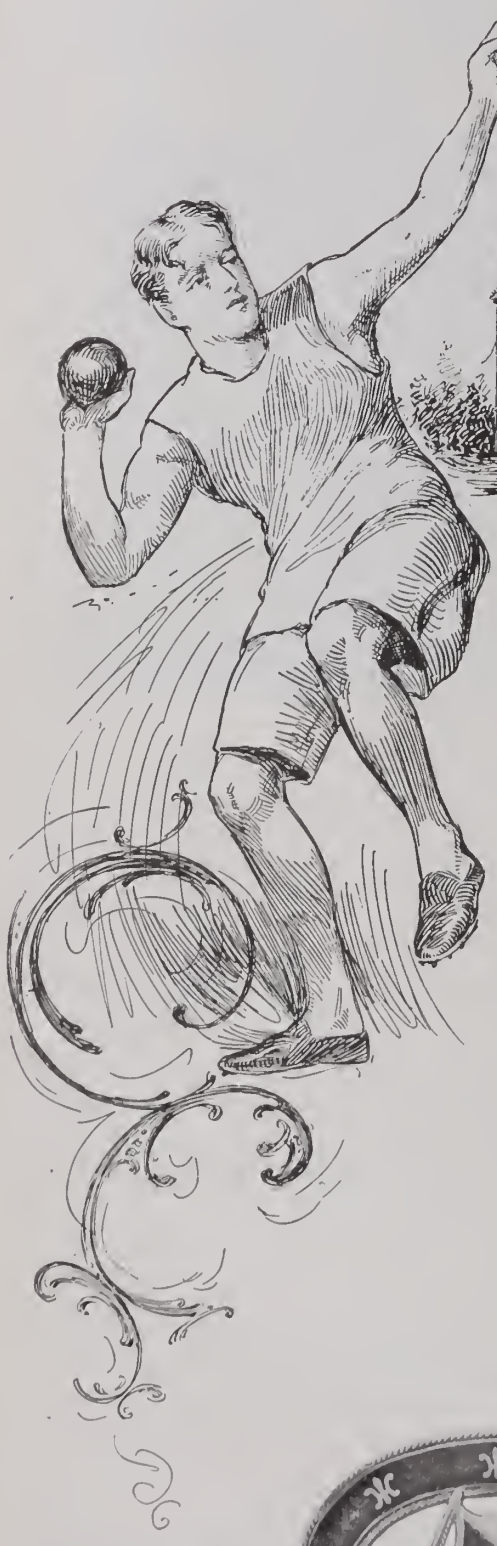
256, 258 and 260 Madison Street
CHICAGO

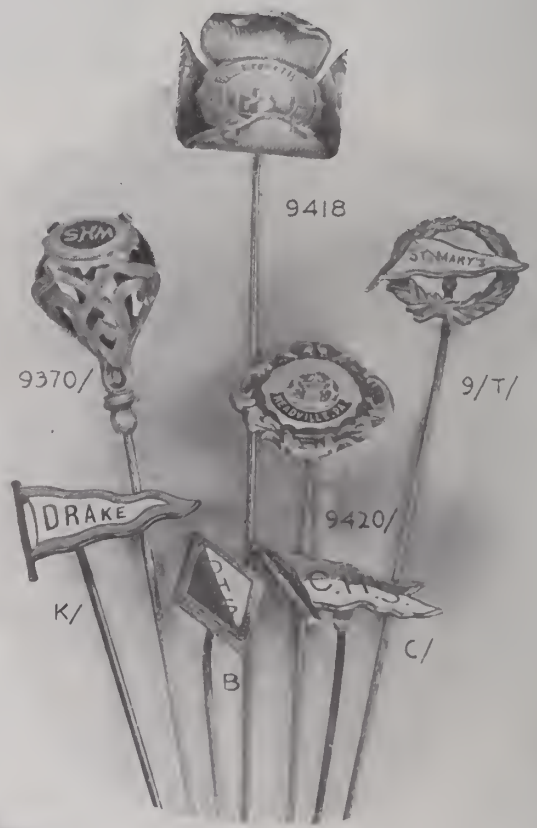
WE manufacture the large line of College and Scho Pins in the world

Enough Said



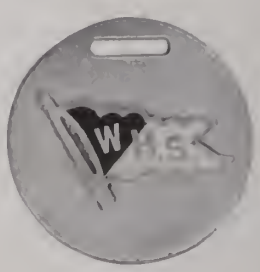
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UNIVERSITY OF ILLINOIS











Send for Leaflet, J 32

THE CHARLES M. ROBBINS COMPANY, ATTLEBORO MASSACHUSETTS

NEW YORK OFFICE: 17 Maiden Lane *Manufacturing Jewelers and Enamelers* CHICAGO OFFICE: 103 State Street


1807 OM


1806 AME


1778 AME


1785 CC


1781 3/4


1815 3/4

It is said there is A Limit to Everything

But there is none to our efforts to please our customers. We realize fully that our interests are mutual and work every day to that end. Your show-cases will look brighter, your sales books will look better with a good assortment of our up-to-date goods.

We are daily adding something new, and our line of 10-Karat Gold Jewelry is excelled by none and equalled by few in finish and workmanship to compare with the most exclusive 14-Karat lines.

Let us prove it to you.

We manufacture Buttons, Scarf Pins, Lockets, Fobs, Handy Pins, Brooches, Neck and Lorgnette Chains and our line of Stone Goods is positively the very best on the market to-day; prices lowest, goods the best.

Look for

A 10-Karat Line that is 10-Karat

This Trade-Mark

The

Keller Jewelry Mfg. Co.

64 Nassau St., New York

Factory, 251 N. J. R. R. Ave., Newark, N. J.



Dueber Cases Stand Unquestioned



Dueber-Hampden Watch Co.

Canton, Ohio

CONVINCING EVIDENCE

That we can furnish you a Catalog arranged to meet your local conditions.

WHICH WILL INCREASE YOUR BUSINESS FROM 25 TO 100%

...s sent out by this firm since 1906 were made by The Arnstine Bros. Company.



STORE OF F. A. COPELAND, ELGIN, ILL.

...E BROS. COMPANY.
...eveland, Ohio.

Elgin, Ill., Jan. 8, 1909.

...n—The best opinion I can give you of your system and the results I ...d from it is that I actually did $1,500 more business in December, ... I did December, 1907. Conditions and everything were against Elgin for ...ear, but I figure I got more than my share from the results of the Cata... other advertising of yours, so you see I took in more than enough to ... r goods and advertising. This being my third year for your Catalogue, ... goods, Cataloguc, terms and all, the best I ever had.

Yours truly,
F. A. COPELAND.

The Catalogs sent out by this firm in 1908 were made by The Arnstine Bros. Company.



STORE OF DUNHAM & SCHICK, HOLDREGE, NEBR.

Holdrege, Nebr., Feb. 9, 1909.

The Arnstine Bros. Co.,
Cleveland, O.

Gentlemen:—We received your letter. We have had good success with your Catalogs, as they increased our business considerably. You may use our store cut in your Souvenir.

Yours,
DUNHAM & SCHICK.

The Catalogs sent out by this firm since 1907 were made by The Arnstine Bros. Company.



STORE OF R. M. MOTHNER, BEAUMONT, TEXAS.



R. M. MOTHNER.

Feb., 18, 1909.

The Arnstine Bros. Co.,
Cleveland, O.

Gentlemen:—In reply to yours of Jan. 8, 1909, will say that I think Catalogs will reach a class of people that would be impossible to reach by any other means of advertising, so it proves a good business investment.

Yours truly,
R. M. MOTHNER.

We are represented in every State in the Union. If you contemplate using Catalogs, and will notify us, we will have our representative call on you and explain our proposition.

THE ARNSTINE BROS. COMPANY

Originators of The Exclusive Catalog Method for Retail Jewelers

CLEVELAND, OHIO

...n writing us please mention this issue THE JEWELERS' CIRCULAR-WEEKLY.

Important Announcement

The **HIMALAYA MINING COMPANY** have one of the finest stocks of Precious and Semi-precious Stones for the Fall Season, and they are ready to deliver them at the shortest notice, cut to order in any size or quality.

TURQUOISE MATRIX

OUR TURQUOISE MATRIX excels any other for hardness, beauty of markings and color, and must be seen in order to be appreciated.

TOURMALINE

OUR PINK TOURMALINES are the finest to be had. All other shades in Tourmalines, in every size imaginable, to meet almost any requirements, can be procured from us.

CHRYSOPRASE

OUR CHRYSOPRASE is simply exquisite. We have the real Emerald color, the finest Apple Green, and almost every other shade of Green.

Inspection is Requested Before Purchasing Elsewhere

HIMALAYA MINING COMPANY

15-17-19 Maiden Lane, New York

London Paris Oberstein Boston Providence

"We never follow the Fashions, the Fashions Follow Us"

P&M

REG. IN U. S. PAT. OFF.

Always in Red

HUDSON-FULTON CELEBRATION

¶ Jewelers visiting New York during this Celebration are cordially invited to make their headquarters with us. We extend the courtesy of the use of our offices in every possible way.

EXHIBITION

¶ A Semi-Exhibition of Diamond Jewelry will be given during this Celebration, and this will enable many Jewelers who were unable to visit our recent SEVENTH ANNUAL EXHIBITION, to now take advantage of the opportunity to view this magnificent display.

POWERS AND MAYER

258-260 FIFTH AVENUE, NEW YORK

LONDON
Audrey House, Ely Place

PARIS
51 Rue de Chateaudun

AMSTERDAM
Tulpstraat 2

CABLE ADDRESS "ON TOP," LONDON

"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES



"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES

As Handsome As Any Solid Gold Line On the Market.



As Handsome As Any Solid Gold Line On the Market.



Factory and Main Office,
LUDINGTON, MICH.

NEW YORK OFFICE,
37 and 39 Maiden Lane.

CHICAGO OFFICE,
701 Heyworth Building.



STAR WATCH CASE CO.



EVERYTHING indicates the greatest demand for Fall and Holiday goods in the history of the trade. We advise buyers to place orders early as it is very difficult even now to get help in the factories. What will it be later?

We have the largest and most ideal line of

Jewel Cases, Clocks, Candles and Candelabra, Inks, Trays, Vases, Smoking Sets, Desk Sets, Paper Weights, Clock Ornaments, etc.

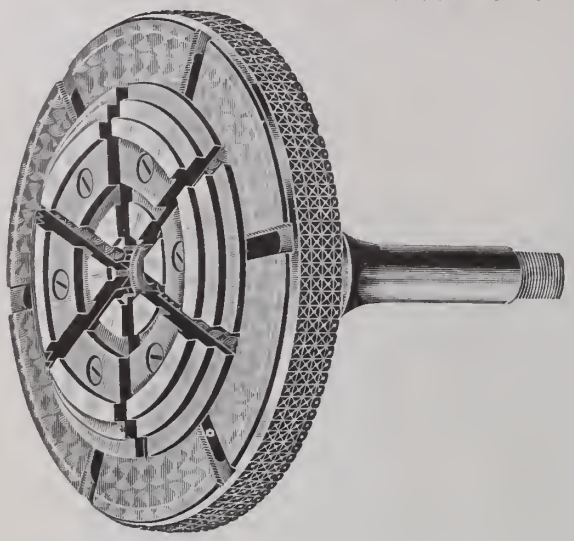
We challenge comparison in price or quality of goods.

The Brainard & Wilson Corporation

Main Office and Factory: DANBURY, CONN.

NEW YORK OFFICE: 621 Broadway, Room 531, in charge of Fred J. Foster

IMPROVED BEZEL AND WHEEL CHUCK No. 26



CUT IS FULL SIZE.

Larger capacity for holding work and improved construction.
Will hold wheels or plates from 3 mm. to 52 mm.
Bezels, rings, watch cases, etc., from 13 to 62 mm.
State name and size of lathe when ordering.

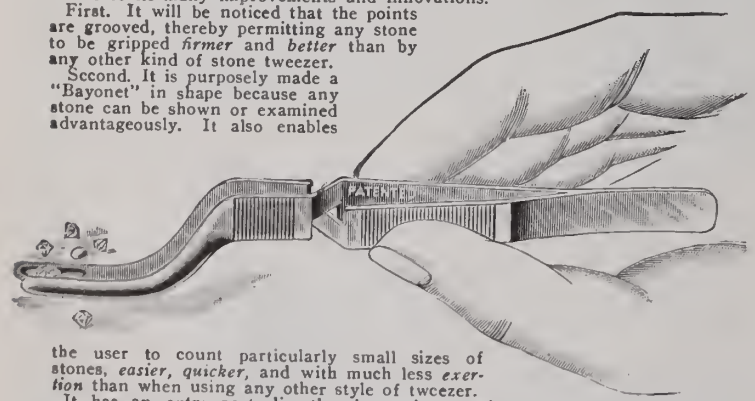
Price, Each, $9.00

Engelsman's Patent "Bayonet" Automatic Locking Stone Tweezer No. 119

The acknowledged superiority of this tweezer over any other of its kind is due to its many improvements and innovations.

First. It will be noticed that the points are grooved, thereby permitting any stone to be gripped *firmer* and *better* than by any other kind of stone tweezer.

Second. It is purposely made a "Bayonet" in shape because any stone can be shown or examined advantageously. It also enables

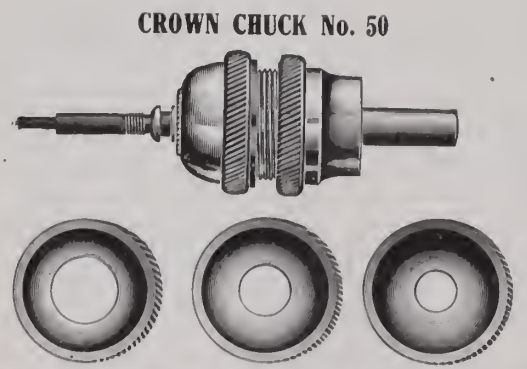


the user to count particularly small sizes of stones, *easier, quicker,* and with much less *exertion* than when using any other style of tweezer.

It has an *extra* part directly above the crossing points to permit the holder to examine the stone without fear of *releasing* it accidentally, which frequently occurs when using the ordinary style crossing tweezer.

Price, Each, $1.00

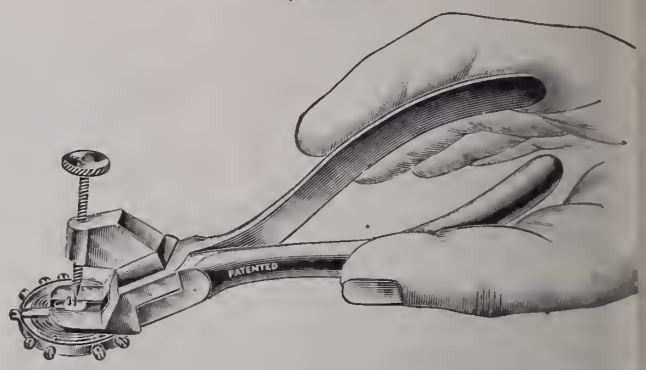
CROWN CHUCK No. 50



For enlarging or cutting deeper crowns of watch cases. A movable plug in the stem regulates the depth required for various sizes. Four caps of various sizes are supplied with each to hold crowns from small to large. Stem fits in No. 50 wire chuck.

Price, Each, $1.50

ROLLER REMOVER No. 60 (Patented)



A thoroughly efficient and quick acting Roller Remover. The work always plainly in sight. The roller is held in the grooved jaws of pliers. The adjustable head which holds the screw is quickly brought in position over the staff and the most obstinate roller will instantly yi to the gradual pressure of the screw.

Nickel Plated, Each, $1.50

GRINDING OUTFIT No. 105



This outfit consists of:

1. Two interchangeable steel disc wheels, 3⅝" and 1⅝" in diameter.
2. One interchangeable flexible leather disc wheel, 2⅛" in diameter.
3. One adjustable hollow spindle for holding the above disc wheels.
4. Eight different grade emery paper discs, 2⅛" in diameter.
5. Four carborundum paper discs of different grades, 2⅛" in diameter.
6. Eight different grade emery paper discs, 4" in diameter.
7. Four carborundum paper discs of different grades, 4" in diameter.
8. One clamping device for keeping discs flat, when not in use.

Price of Outfit No. 105, complete		$1.5
Separate small emery discs	per doz.	.1
" large " "	" "	.2
" small carborundum discs	" "	.2
" large " "	" "	.3

This new grinding device should find favor with the trade, being thoroughly practical and complete for all purposes, such as grinding steel tools glass, enamel or any other metal or substance that can be ground with emery or carborundum. It is of equal value to the watchmaker, jeweler optician, dentist, lock or gunsmith, platers and kindred trades. It will b found much more economical than solid emery and carborundum wheels. A assortment of solid wheels of twelve different grits would necessitate a outlay of ten times the cost of this outfit, not taking into consideration th trouble of truing up the wheels when worn or glazed.

Full description and directions accompany each outfit.

For Sale by all Jobbers in the United States and Canada.

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New York



Some Good Selling Designs from Our Line

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden

All roads lead to

FONTNEAU & COOK CO.'S

There's a reason and it's no secret

QUALITY!





Everything points toward a large volume of business the coming Fall and we are ready to meet the demand—we are always ready.

Our line is composed of nobby up-to-date designs and when placed before you you will ask no questions—you will purchase without hesitation. Why?

Because you will see collected together in one line the largest group of sellers you have ever before witnessed.

Our line is filled with life; we have no dead wood.

Factory: Attleboro, Mass.

NEW YORK: 15 Maiden Lane **CHICAGO: 1203 Heyworth Bldg.**

Here's To The Good Old Hudson River Itself



SOURCE OF THE HUDSON RIVER

And The Wadsworth Twenty-Five Year "Pilot" Watch Case

CELEBRATE Hudson and Fulton as much as you like, but as for us we take our hats off to the Good Old River itself. A river like this could not lie round loose without somebody discovering it. And the steamboat would have come in time anyway. We salute the HUDSON RIVER. We salute its waves and tides. We salute its teeming ships. We salute the Pilots who guide them. Speaking of Pilots

THE WADSWORTH 25-YEAR "PILOT"

Watch Case is no stranger on the Hudson River. Large shipments are constantly crossing to the great terminals. On the decks and in the cabins, passengers have this case in their watch-pockets. Stately ships carry them to the ends of the earth. Four of these cases would have lasted the hundred years we are now celebrating. Order the Wadsworth "PILOT".

"A Quarter of a Century"

The Wadsworth Watch Case Co.

NEW YORK
17 Maiden Lane

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market Street

FACTORY: Dayton, Ky.

Nothing better than Simmons Good.



except Simmons Guarantee

is the verdict of all jewe ers who carry Simmo Chains and the oth products of the Simmo factory — of which w wish just now to emph size particularly,

SIMMONS
Lockets, Chatelaines, Fancy Necks and Beads Seals and Charms.

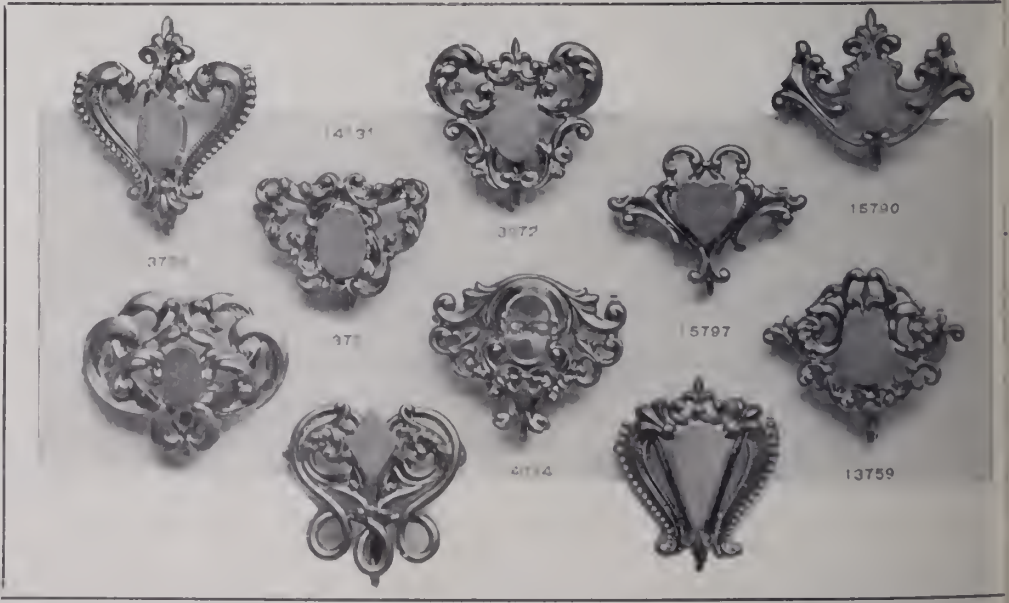
These Simmons products are the finest examples of gold-filled goods it is possible to produc and all have proved themselves to be first-class sellers.

Combining the highest quality of stock and workmanship obtainable with exceptionally attracti designs and the style and finish of the best grade all-gold goods, they offer a line of gold-filled jewel that appeals to the better class of trade everywhere.

And the positive quality and good wear of all—from the least expensive up—are absolutely guarantee by us through the jobber to the retailer and through the latter to his customers.

The Simmons guarantee renders Simmons goods as safe and as satisfactory to handle as any 18 solid gold jewelry.

Look through the jobber's entire showing of Simmons goods—Chains, Fobs, Armillas, Necks, Beads, Lockets, Chatelaines, etc., before selecting your Holiday stock and a good selling assortment of them will pretty surely be included in your Christmas season displays.

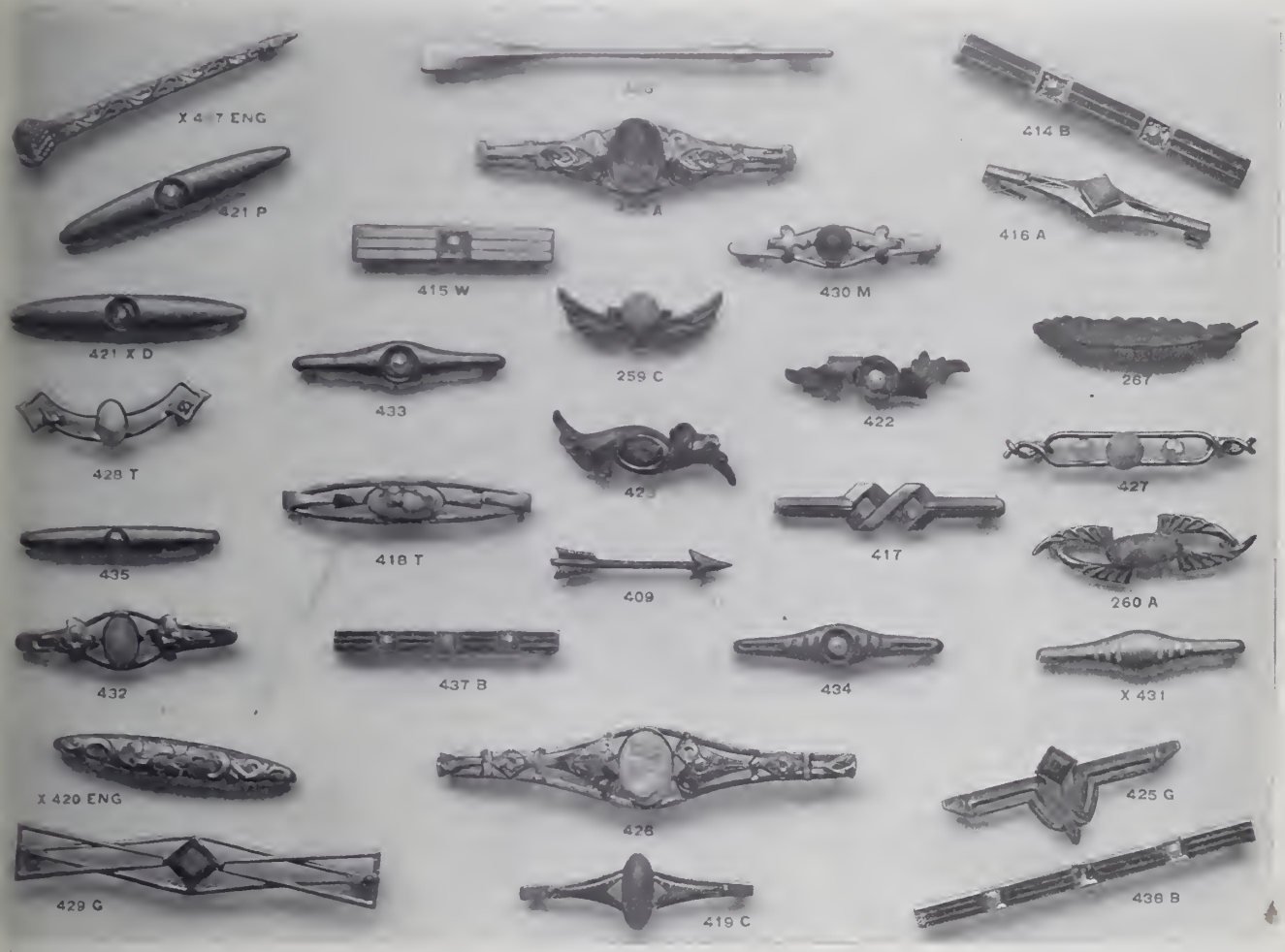


R. F. SIMMONS COMPANY, Main Office and Works **ATTLEBORO, MASS.**

New York Salesrooms, 9-13 Maiden Lane Chicago Salesrooms, Heyworth Buildi

Try It!

You do not know that the **MAURAN** line is the **BEST SELLING** line of 10-K. Solid Gold Jewelry until you **TRY IT.**



Our artistic productions in enameled lockets, with chains to match, appeal to discriminating purchasers.

Scarf Pins
Brooches
Handy Pins
Baby Pins
Lockets
Necklaces
La Vallieres
Link Buttons
Studs
Combs
Hat Pins
Veil Pins
Heart Charms
Etc., Etc.

10 K
TRADE MARK
Since 1850

John T. Mauran Mfg. Co.

MAKERS OF

"The Representative Line"

—OF—

10-K. Solid Gold Jewelry

61 PECK STREET - - PROVIDENCE, R. I.

Consult the Catalogue



We beg to call your attention to our extensive

Card Jewelry Line

consisting of medium priced

10K. Solid Gold Brooches, Scarf Pins, Baby Pins, Handy Pins, Ear Screws, Pendants, etc.

These goods are sold through the jobbing trade at very attractive figures. An examination and comparison will at once prove them to be ready sellers and profit makers in the stock of any jobber.

New patterns have been brought to a point of especial distinction, and all bear our mark of quality and reliability

O K B

It is our earnest desire to establish the same reputation for Finish, Originality, Quality and Reliability for this CARD JEWELRY LINE as is borne by our ring lines.

Samples will be cheerfully sent to jobbers and we heartily commend this line for a profitable business in 1909.



OSTBY & BARTON COMPANY

NEW YORK: 9-13 Maiden Lane. PROVIDENCE, R. I. CHICAGO: 103 State Street.



THE REASON WHY

We are able to handle orders for Mesh Bags in any size quantities is because after long years of experimenting—on what seemed to others an impossibility—we have at last succeeded in making a machine to produce mesh.

The advantages to you are many, of which a few are: a perfectly smooth strong mesh, finer than can be produced by hand for double our price—prompt deliveries—and a guarantee that your Holiday orders will be taken care of. Your experience will supply many others.

W. & D. Bags are offered by Leading Jobbers.

WHITING & DAVIS CO.

7 Maiden Lane
New York

PLAINVILLE (Norfolk Co.), MASS.

103 State Street
Chicago

R., L. & M. FRIEDLANDER

30 MAIDEN LANE NEW YORK CITY



Hudson-Fulton Celebration

AN INVITATION

¶ IF you come to New York for the Hudson-Fulton Celebration make our store your headquarters. At least, come in to see us and let our new goods parade before you. We have stood the test of time and our reputation is a guarantee of the quality of the goods we sell. Fair treatment keeps our old customers and makes new ones.

¶ We carry a complete staple line as well as the latest and most salable novelties in gold, gold filled and sterling silver, at popular prices. Come to see us and get new ideas for increasing your Fall trade. Our suggestions suggest

Diamonds (all sizes), Watches (all kinds), Movements (all makes), Jewelry—Gold and Gold Filled—including

La Vallieres	Combs	Fobs	Manicure Sets
Brooches	Scarf Pins	Vest Chains	Gun Metal Match Safes
Earrings	Dumbbells	Collar Buttons	Cigarette Cases
Rings	Lockets	Vanity Cases	Knives
Festoon Necks	Tie Clasps	Purses and Mesh Bags	Cigar Cutters
Bracelets	Cigar Cutters	large and small shirred and plain	Long Guard Chains
Crosses	Knives	Toilet Sets	Crosses, Etc.
Buckles			

Don't fail to avail yourself of this opportunity to inspect our complete line of up-to-date goods.

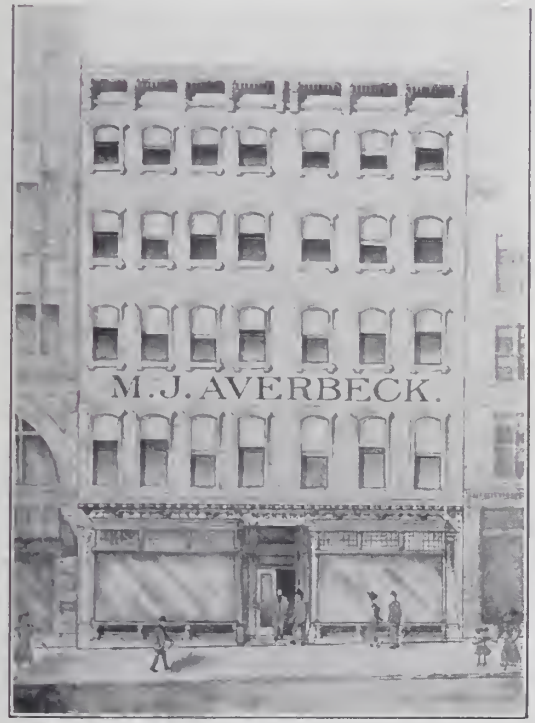
M. J. AVERBECK
Manufacturer and Importer
0-12 Maiden Lane, - New York

NO NEED
to scatter your orders for Jewelry among a dozen firms We can serve you in ALL THINGS

"All the Jewelry needs of the Retail Jeweler" as quickly, cheaply and well as the dozen put together

M. J. AVERBECK
Manufacturer and Importer
10-12 Maiden Lane, - New York

Remember
M. J. A. GOODS
SELL



VISITORS TO NEW YORK

To see the Hudson-Fulton Celebration will find our building a place of interest. The MANY DEPARTMENTS of Diamond and Precious Stone Jewelry, Silverware, Silver Novelties, Gold Filled Novelties, Cut Glass and Leather Goods contain beautiful and low priced lines which the Retail Jeweler is invited to inspect without any obligation to purchase.

M. J. AVERBECK
Manufacturer and Importer
10-12 Maiden Lane, - New York

NEW
STERLING NOVELTIES
NEW
VANITY PURSES
NEW
MESH BAGS
NEW
VEIL PINS
NEW
SASH PINS
NEW
BELT BUCKLES
NEW
COMBS
NEW
BRACELETS
NEW
BROOCHES
NEW
HAT PINS
NEW
SCARF PINS
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WAIST SETS
NEW
DUMBBELL LINKS
NEW
NOVELTIES IN GOLD GOLD-FILLED STERLING SILVER

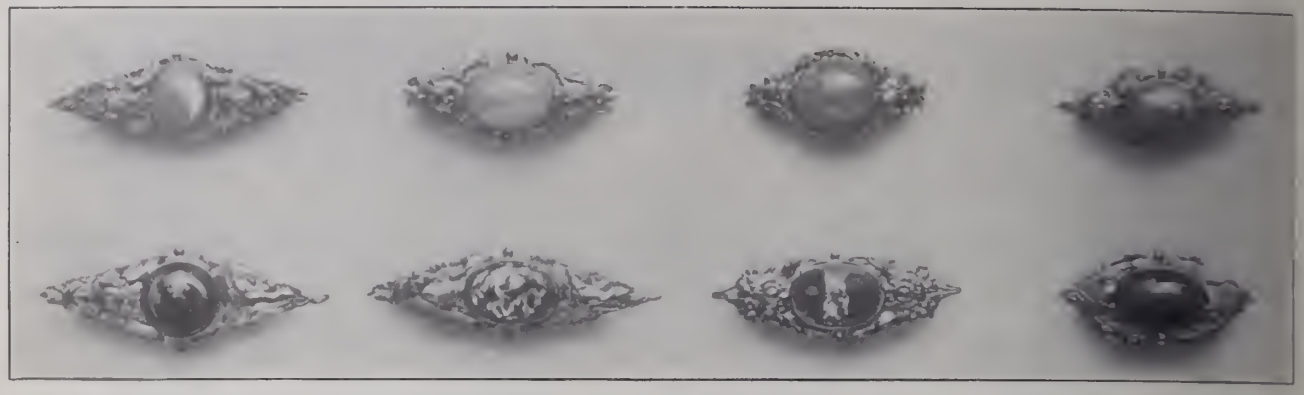
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Manufacturer and Importer
10-12 Maiden Lane, - New York

UNUSUAL JEWELRY

All Our Gold Jewelry in 14K., 18K. or 22K.

14K. Hand-Made

BROOCHES



The above are a few of our new designs for 1909-1910. Hand-made heavy mountings with **Lapis Lazuli, Jade, Garnets, Chrysoprase, Turquoise Matrix, etc.**

SILVER PENDANTS

New Designs *Hand-Made* *Sterling*



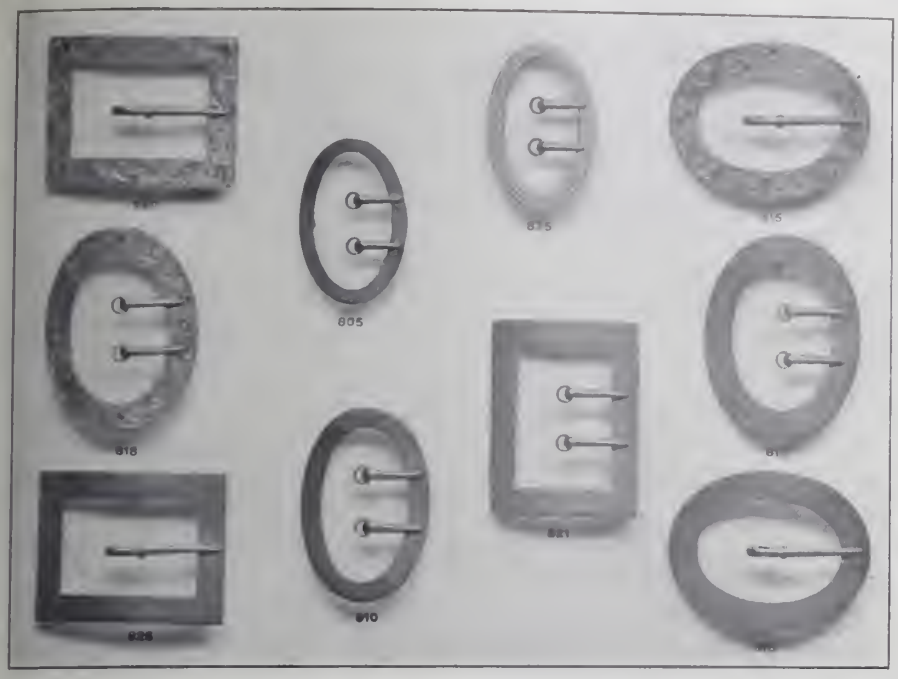
The above Silver Pendants, mounted with real Semi-Precious Stones, including Lapis, Amazonite, Spanish Topaz, Turquoise Matrix, Sardonyx, etc.

☞ REPRESENTATIVES CALLING ON THE TRADE FROM THE ATLANTIC TO THE PACIFIC COAST.

CURIOUS CHINESE 14K. RINGS

VAN DUSEN & STOKES CO.

1123 Chestnut Street :: :: PHILADELPHIA





ILLUSTRATIONS ONE-HALF SIZE.

Sash Pin Buckles

We have brought out a beautiful line of 10K buckles, ranging in price from $4.75 to $12.00.

They are very heavy, well made, and cannot be distinguished from the nicest 14K ones made.

There will, no doubt, be a great run on buckles this Fall, and we have prepared for it with numerous designs and an immense stock of each.

Send for Selections

KOHN & CO
CAMP & ORCHARD STS.
NEWARK N.J.
1KO



SILVER PLATE, STERLING SILVER, CUT GLASS

In quality our line is unequaled, while the number of our producing plants insures variety. New patterns in both sterling and silver plate. Visitors are always welcome at our warerooms.

INTERNATIONAL SILVER CO., NEW YORK

18-22 JOHN STREET (Subway Entrance) FULTON SUBWAY STATION 9-19 MAIDEN LANE



HARDWICK HALL



DESSERT FORK



DESSERT KNIFE



MEDIUM FORK

These Illustrations are Actual Size

The Length of the Blade on the MEDIUM Knife is 5¾ inches



WM ROGERS ★

"Eagle Brand"

THE LATEST DESIGN IN THIS FAMOUS BRAND IS

HARDWICK

THE PATTERN THAT "TAKES"

WE desire to call particular attention to the line of HOLLOW HANDLE PIECES made in this handsomest of creations in Silver Plated Table Ware. NICKEL SILVER, SILVER SOLDERED WITH FINEST CRUCIBLE STEEL BLADES.

Our facilities are such that we are able to produce the very best to be obtained in this class of goods. We can supply the following pieces in HOLLOW HANDLES:—

MEDIUM KNIVES AND FORKS,
DESSERT KNIVES AND FORKS,
TEA KNIVES,
CHILD'S KNIVES,
FRUIT KNIVES,
ORANGE KNIVES,
BREAD KNIVES,
BUTTER SPREADERS,
PIE OR ICE CREAM SERVERS,
POULTRY SHEARS,
And Several Sizes of CARVING SETS.

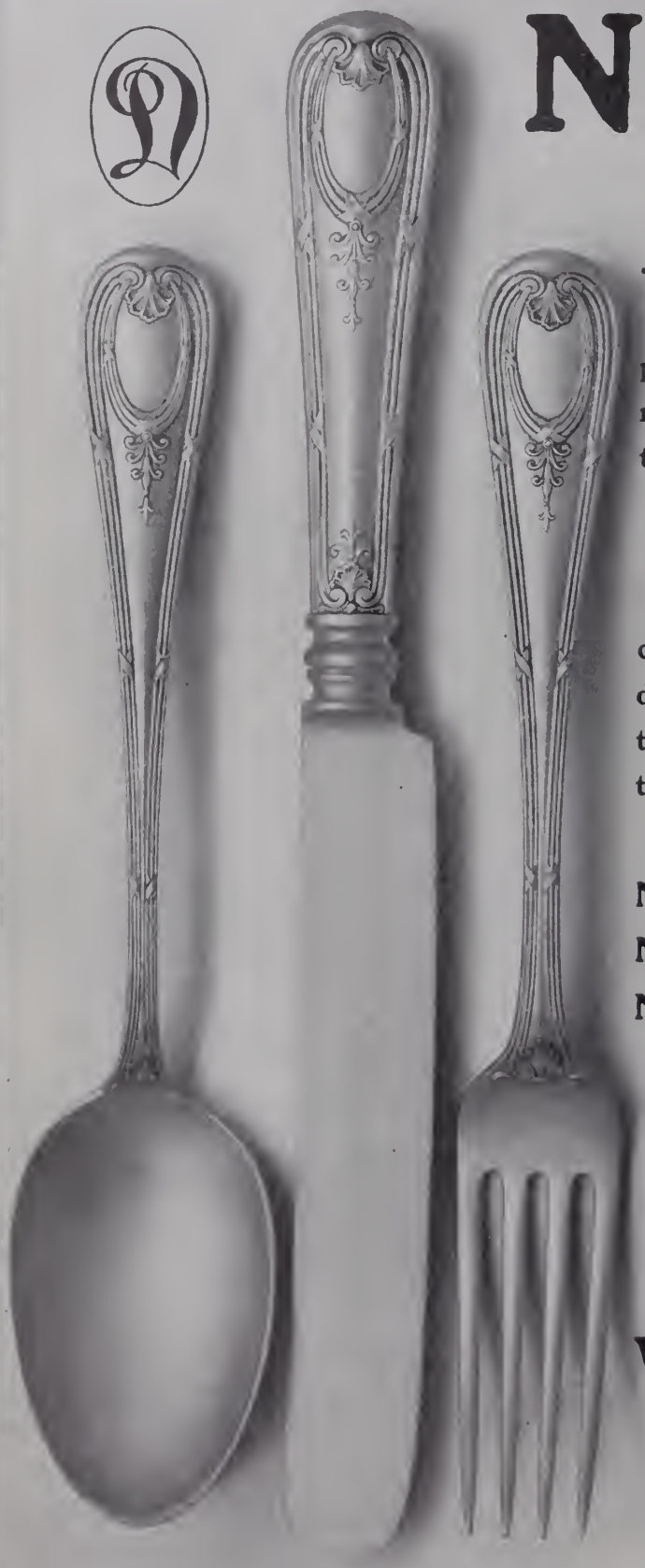
Made Exclusively by

SIMPSON HALL MILLER & CO.
International Silver Co., Successor,
WALLINGFORD, CONN.,
U. S. A.

NEW YORK, SAN FRANCISCO,
CHICAGO, TORONTO.

Send for Price List No. 46,
Also our Souvenir Booklet
relating to the . . . . .

HARDWICK



Navarre

The William B. Durgin Co.

present for the consideration of the retail jewelry trade their latest pattern in flat-ware, the

"Navarre"

This pattern has already been commended as a grateful and timely departure from the simple thread patterns, although retaining, in a way, this popular feature.

Navarre is popular in price

Navarre is furnished bright or gray

Navarre—ready for delivery Sept. 15

"Navarre"

Send for Illustrated Price List

William B. Durgin Co.

Designers and Makers of

Wares in Sterling Silver

Concord, N. H.

New York
17 Maiden Lane

Boston
387 Washington Street

San Francisco
Chronicle Building



The Madam Jumel

STERLING SILVER TOILET WARE

ALL those salient features of design which have made so pronounced a success of the Madam Jumel pattern of flat ware are embodied in the new Whiting pattern of Sterling Silver Toilet Ware. It appeals just as strongly to the increasing number of those who are attracted by a graceful simplicity of outline, a delicate refinement of ornamentation and a general harmony of proportion.

The immediate and definite success of this new pattern in Toilet Ware is undoubtedly due to its happy adaptation of those principles of design which have made the Madam Jumel flat ware so deservedly popular.

TRADE W MARK

The WHITING MANUFACTURING CO.

SILVERSMITHS' BUILDING

15-17-19 MAIDEN LANE :: :: NEW YORK



THE LAUREL

TRADE MARK
STERLING 925 1000

¶ The **LAUREL** pattern is now ready for delivery in the dozen, with the fancy pieces in process.

¶ Made on the popular MARTHA WASHINGTON shape.

¶ Decorated with a dainty **LAUREL** wreath, cut with the delicacy of hand engraving.

¶ Finished in light, medium and heavy weights at a very moderate price.

¶ In manufacturing **"THE LAUREL,"** every care has been exercised as to design, die work and finish—it is in every sense a Pattern of Class—but on account of slenderness of outline, proper distribution of weight, the most perfect factory and manufacturing facilities, it will be offered at the price of the cheap "ordinary" patterns now on the market.

¶ This is another Smith Pattern, designed to remain permanently in demand.

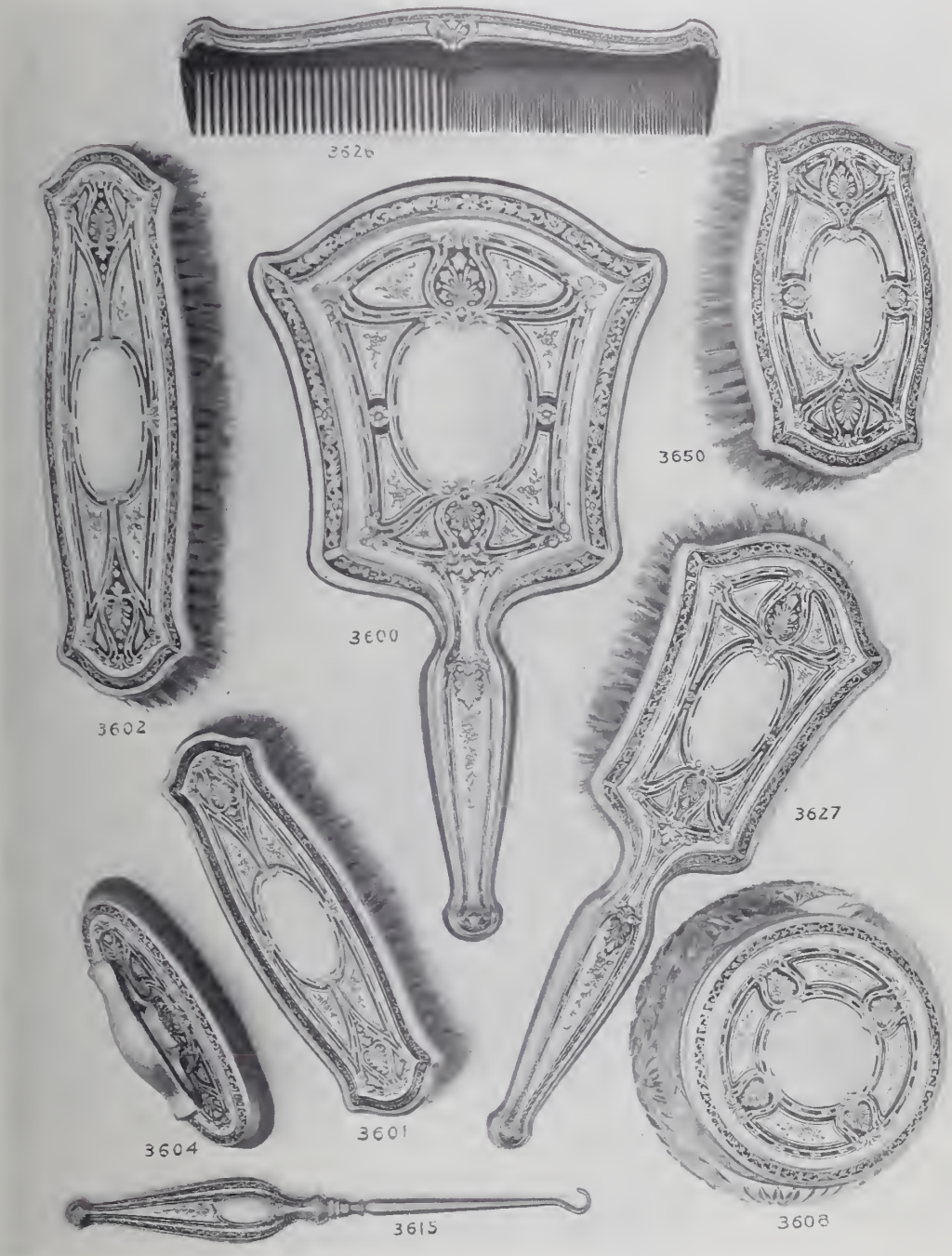
Frank W. Smith Company

Manufacturers of Sterling Silverware

GARDNER, MASS.

THE "STUART"

No. 3600



One of Our New Toiletware Patterns

When you come to New York to see the Hudson-Fulton Celebration, do not fail to call at our **New York Salesrooms** in the **Silversmiths Building, Maiden Lane,** and inspect our line of fine grade novelties at reasonable prices. We shall be happy to have you make our rooms your headquarters when you are in the city.

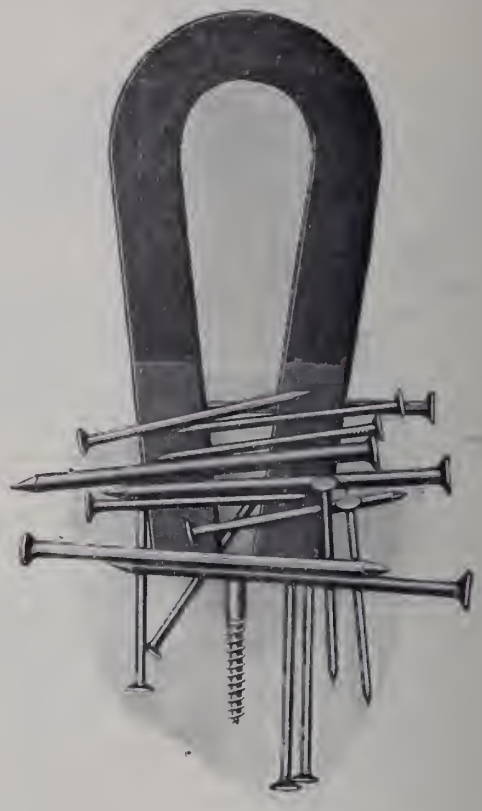
Send for our New Toiletware Catalogue

Trade HB Mark

R. BLACKINTON & COMPANY

Factory: North Attleboro, Mass.





The comparison is evident to many Jewelers.
Try it yourself and be convinced.

Ye Mount Vernon pattern has all the qualities that are most attractive to ye brides and housewives

---

Made at ye Silver Shop of

ROGERS, LUNT & BOWLEN CO.

GREENFIELD, MASSACHUSETTS

TRADE MARK R&L BCo STERLING

Write for Catalogue

FLORETTE PATTERN

★ ROGERS & BRO. A-1.
(TRADE MARK)



ABOUT TWO-THIRDS SCALE

The "FLORETTE"

The latest pattern in the celebrated **STAR (★) BRAND** plated ware, is now ready for delivery. It is a most artistic and effective design. The trade-mark

★ ROGERS & BRO. A-1

is always a guarantee of quality. Finished either Bright or French Grey with burnished shield. Supplied in **A-1, XII** (Sectional) and **Triple** Plate grades.

Sold by us direct and by all Leading Jobbers. Let us help you advertise. SEND FOR BOOKLET.

Made Only By

ROGERS & BROTHER, Waterbury, Conn.

(INTERNATIONAL SILVER CO., Successor)



Our regular goods are plated by the sectional process, which enables us to guarantee that plated ware of our manufacture will withstand the hardest usage, and last for many years.

We carry a complete assortment of fancy pieces in each of the patterns illustrated. The symmetry and splendid proportion of our designs satisfy the most discriminating tastes, while the superior wearing qualities of our product make permanent customers.

Our handsome illustrated catalogue sent on request

SIMEON L. & GEORGE H. ROGERS COMPANY
Hartford, Conn.

FACTORIES: HARTFORD AND WALLINGFORD, CONN.

MAIDEN LANE

The Jewelry

Centre for the

ENTIRE WORLD



THE SILVERSMITHS' BUILDING
LOCATED IN MAIDEN LANE

COME TO NEW YORK

THE HUDSON-FULTON CELEBRATION

will be held in New York from SEPTEMBER 25 to OCTOBER 5th—the greatest water pageant ever attempted—take advantage of the low Railway Rates and come to NEW YORK

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Robt. H. Ingersoll & Bro., 45 John Street

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Keller Jewelry Mfg. Co., 64 Nassau Street

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Three Representative Patterns.

ALVIN SILVER PLATE

LILY—A floral pattern which reproduces the natural grace of the flower.

LEXINGTON—A Colonial pattern of unusual merit; at once elegant and practical.

BRIDE'S BOUQUET—A wedding pattern, also adapted to bridal anniversaries.

Ask your jeweler to show you these designs.

The above advertisement appears in the leading magazines. Ask your jobber to show you these goods, or send direct to

ALVIN MFG. CO.

54 MAIDEN LANE - - - NEW YORK CITY



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CUFF PINS

BEAT B. R. M. 18 74 ATRICE RICE

TRADE-MARK REGISTERED

EVERY ARTICLE WARRANTED

HARDNESS OF STOCK, DESIGNS and FINISH HAVE MADE THE BEATRICE GOODS FAMOUS

R. B. MACDONALD & CO., MFG. JEWELERS

OFFICE AND FACTORY, ATTLEBORO, MASS.

Not Simply Up-to-Date But in the Lead

The New "Perfect Joint"

BRACELET



A Large Variety of Patterns In All Widths

Plain
Chased
Engraved
Stone Set
Finished in Old English, Roman, Rose and 14K.
All of Superior Gold Filled Quality

LOCKETS IN A LARGE VARIETY

Made by CASTIGLIONI CO.

JOBBING TRADE ONLY

116 Chestnut St. (Champlin Bldg.)
PROVIDENCE, R. I.



No. 5125

JULIUS WODISKA

Manufacturer of a General Line of Platinum 18 K. and 14 K.

Diamond Mountings

10 JOHN STREET, NEW YORK

Ziruth-Unbreakable
GOLD AND PLATINUM CHAINS

Are cheaper than those that claim to compare in quality and much better than those of equal price.

Are stronger, more flexible, better finished, finer shaped links, more beautifully colored, more carefully soldered and inspected than any other chain on the market **and are so conceded by the trade.**

They are plump 10K. and 14K. as stamped and fully guaranteed.

Of what value is the stamping law unless you assay your goods? **We invite you to assay our chains.**

Chains, cheap in construction are dear at any price and therefore you cannot afford to use machine made chains in place of hand made chains.

ZIRUTH-UNBREAKABLE HAND MADE CHAINS

are the cheapest because they are the best constructed on the market.

Our prompt deliveries of orders are the wonder of the trade.

Write us at once and our representative will call or we will submit samples and prices.

We cater to the manufacturing and jobbing trade.

DO NOT CONFUSE US WITH ANY FIRM BEARING SIMILAR NAME.

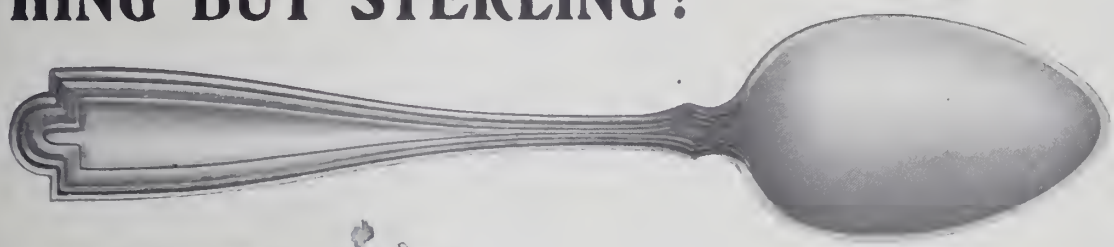
HENRY ZIRUTH, Sole Manufacturer

Factory and Office: Murray and Austin Streets, NEWARK, N. J.

SALESROOMS:

9-11-13 Maiden Lane, New York 103 State St., Chicago, Ill. 704 Market St., San Francisco, Cal.

NOTHING BUT STERLING!





ROGER WILLIAMS SILVER CO. are manufacturers of high grade sterling ware only. We are the house that is always busy. Our goods are of original design; we do not wait for our competitors to originate for us. We manufacture no light weight or trashy goods, as we cater exclusively to the legitimate jeweler.

A complete line of samples is carried both at our New York Salesroom and at the Factory, Providence, R. I.

The Legitimate Trade is cordially invited to call and see for themselves.

We furnish exclusive pieces, no matter how large or how small.

Our "IMPERIAL" flatware pattern should not be overlooked by any jeweler. It is an assured success. Its pleasing, attractive and graceful lines appeal to all tastes. Place a small order of this pattern in your stock and watch the results. It stands out from all other patterns, being an entirely new departure from all other flatware designs.

A full line will be carried in stock after October 1.

Our toiletware line in the Bead, Plain and Engraved patterns, is unsurpassed in weight, workmanship and design.

We advise the trade to place their orders early to insure prompt delivery as present indications show that we shall be unable to fill orders received after November 1 as promptly as now.

Write or 'phone us for catalogue and attractive prices. Better; visit our salesroom or factory and see for yourselves.

Roger Williams Silver Company

FACTORY AND SALESROOM:

101 Sabin Street, Providence, R. I.

NEW YORK SALESROOM - 320 Fifth Avenue, Room 809

Hutchison & Huestis Ring Makers

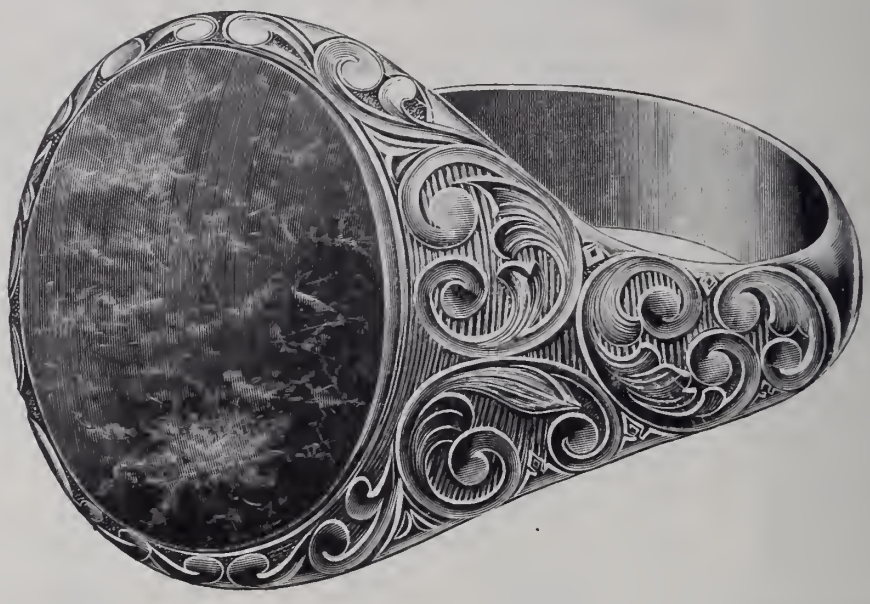
FOR THE JOBBING TRADE

Up-to-date

STONE RINGS

Made in

AMAZONITE
LAPIS LAZULI
OPAL MATRIX
BLOODSTONE
SARDONYX
JADE



SIGNET RINGS

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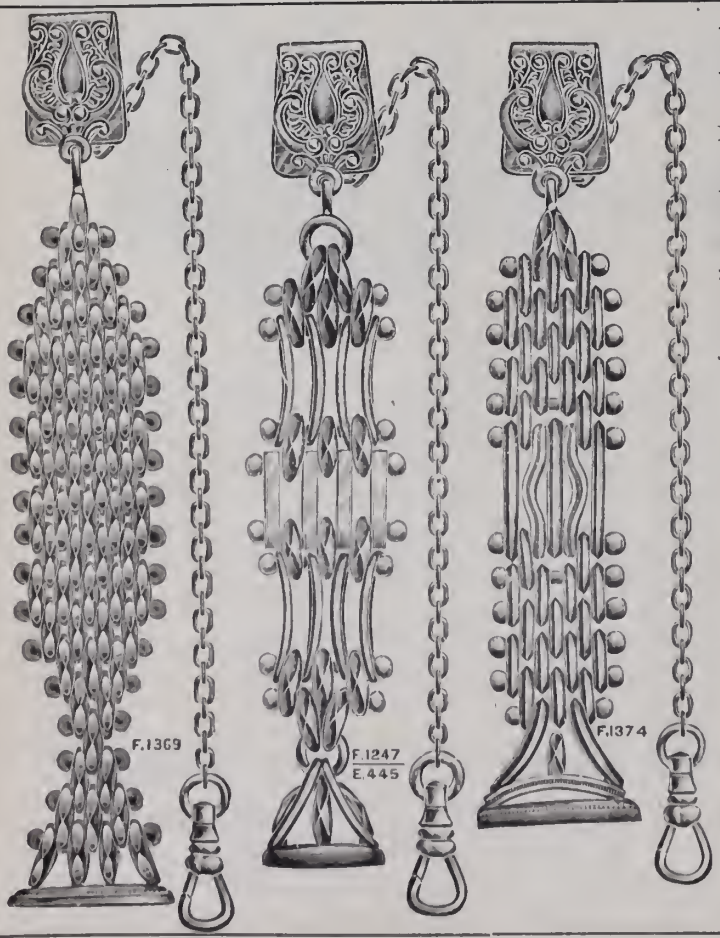
DIAMOND RINGS

DIAMOND MOUNTINGS

NEW YORK:
3 Maiden Lane, Ira B. Hudson

CHICAGO:
Columbus Building, Harry H. Miller

FACTORY: 185 Eddy Street, PROVIDENCE, R. I.



BATES & BACON

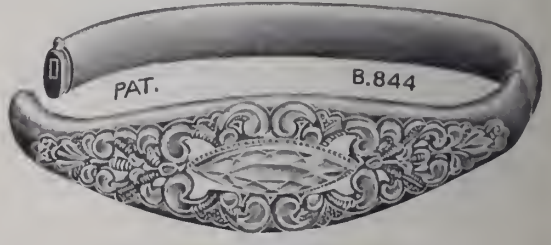
ATTLEBORO, MASS.

New York: 9 Maiden Lane Chicago: 103 State St.

Makers of High Grade, Gold Filled

Chains, Lockets and Bracelets

Amethyst and Topaz are the fashionable stones this season. We have some fine new designs in bracelets set with these stones. Just look at them, they are worth while.



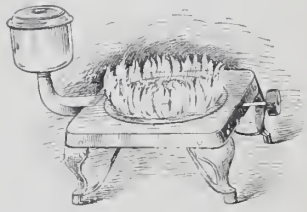




THE NEW FUEL

Experiments made almost every day for two years in the kitchen of a country house show that denatured alcohol is perfectly safe, and if burned in the stoves shown herewith, is clean, easily controlled, smokeless; an admirable fuel for cooking any breakfast, luncheon, or dinner in anybody's kitchen. It has been used for every meal, every day for two years, without a single accident, failure or mishap of any kind. It has been used to cook every kind of meat, fish or vegetable used at any time in the year and cooked every dish to perfection.

We will furnish, without charge, handsomely printed booklets bearing your name and address, for distribution among your customers. Particulars and Catalogue No. 23 on request.



S. STERNAU & COMPANY

Makers of

STERNAUWARE

New York Showrooms
BROADWAY, COR. PARK PLACE
Opposite Post-office

Office and Factory
195 PLYMOUTH STREET
BROOKLYN, N. Y.



WOLCOTT MFG. CO., 71 PECK STREET, PROVIDENCE, R. I.
NEW YORK OFFICE: 14 MAIDEN LANE



Louis Kaufman & Co.
SUCCEEDED BY
JOSEPH L. HERZOG & CO.
MAKERS OF THE
"LK" RINGS
DIAMOND SET AND SIGNET
45-51 ROSE STREET, (COR. DUANE)
ESTABLISHED 1886. NEW YORK.



The Stamp M.H. & Co. on our goods is a guarantee of quality, workmanship and finish

Fobs, Bracelets, Link Buttons
In Rolled Gold Plate and Solid Gold Front

Honest, well made Jewelry, of new and attractive design and pattern, that looks well and wears well, is the kind that you want to have in stock and offer to your customers. That is the only kind we make, and we stand behind our mark, M. H. & Co.

ENAMELED—
BAR PINS, CUFF PINS AND BROOCHES

Mason, Howard & Co.
Factory, Attleboro, Mass. New York Office, 180 Broadway

The Jewelry Box House

¶ We manufacture and import Boxes, Cards, Tags, Trays, Window and Show Case Displays, Tissue Paper, Sealing Wax, Jewelers' Cotton, etc.



No. 496—Hat Pin Stand.

Fox Manufacturing Co.
176 Madison Street, = = CHICAGO

Our New Fall Line of Silver Deposit and Sterling Hollowware
IS READY FOR YOUR INSPECTION

Do not fail to see it before placing your Fall order. Out of town buyers are cordially invited to visit our showroom.

DEPASSE MFG. CO.
SALESROOM 41-43 Maiden Lane, N. Y.
FACTORY AND SHOWROOM 318-320 E. 23d St., N. Y.
Coast Agent, A. I. Hall & Son, San Francisco, Cal.

Workshop Notes
for Jewelers and Watchmakers

Cloth :: Postpaid, $2.50

Published by
The Jewelers' Circular Pub. Co.
11 John St., New York

ATTLEBORO CHAIN CO. ATTLEBORO, MASS.

Manufacturers of the popular high grade, gold filled

MARATHON BRACELET

MARATHON LOCKET-BRACELET

MARATHON LOCKET

VEST CHAIN FOBS



ELSIE BRACELET

REGINA BRACELET

STEPHANIE BRACELET

NECK CHAINS

LA VALLIERES

AND

THE "ALEXANDRA" NECKLACE

Designed and manufactured for a high class of trade. Made in two widths and three (3) lengths in a variety of patterns, plain and stone set, with Topaz, Amethyst, Turquoise Matrix and Brilliants.

SOLD ONLY TO THE JOBBING TRADE. SEND FOR SAMPLES AND PRICES

NEW YORK OFFICE
11 Maiden Lane, Room 607

TORONTO, CANADA
Continental Life Building

SAN FRANCISCO, CAL.
704 Market Street

JET JEWELRY TRIUMPHS

AT THE HOME OF JET

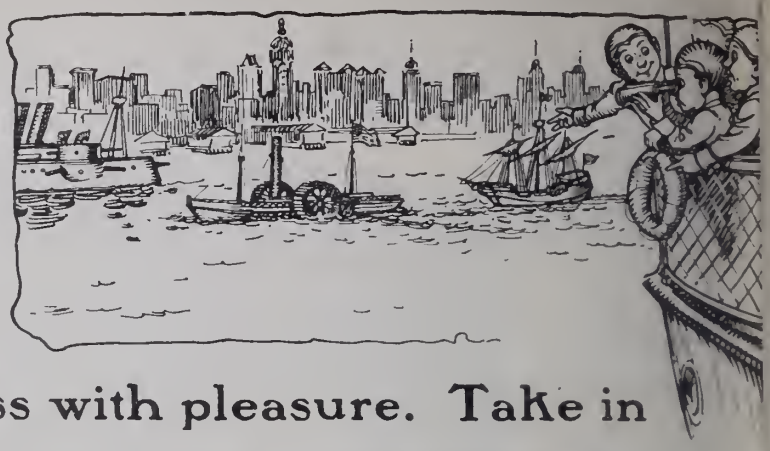
FOR MANY YEARS this house has been recognized throughout the trade as the "Home of Jet." Not merely when Jet is a fad, but always—in season and out of season, it has always been a strong line. This includes Jet of every kind: Whitby Jet, familiar French Jet and the now famous Indestructible Jet, studded on Net. The latter adds to its greater strength, the finest possibilities of artistic expression. It is also lighter. A wealth of the richest and most original designs.

NECKLETS—CHAINS—BROOCHES—SASH PINS—COMBS—BARRETTES
HAT PINS—CROSSES—HEARTS, Etc.

D. Lisner & Co.

Creating Importers of
Jewelry Novelties

One-Forty Fifth Avenue, cor. 19th St., NEW YORK



Come to New York during the Hudson-Fulton Celebration.

Combine business with pleasure. Take in the sights and let us show you our new Fall "Sellers." It will be time well spent.



HENRY FREUND & BRO.,

"Sellers of Sellers" 71 Nassau St., New York

Elk, Eagle and Moose Goods a Specialty

Our Trade-Mark, "The Rose," stands for quality and excellence



AN UP-TO-DATE LINE FOR WIDE-AWAKE JEWELERS

TRADE G MARK

QUALITY 10 K. FINISH THE BEST

BROOCHES, SCARF PINS, BRACELETS, HAT PINS, FOBS, BIB PINS, BELT PINS, VEIL PINS, BUTTONS, TIE CLASPS, PENDANTS, NECK CHAINS, BEAD NECKS, LOCKETS.

J. A. & S. W. GRANBERY

13 Maiden Lane, New York 31 and 33 E. Kinney St., Newark, N. J. 342 So. Broadway, Los Angeles, Cal.

KREMENTZ
Bodkin-Clutch
Studs and Vest Buttons



KREMENTZ
Bodkin-Clutch
Dress Sets

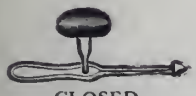
KREMENTZ BODKIN DRESS SET

ENTERS LIKE A NEEDLE



HOLDS LIKE AN ANCHOR

Number 2375



CLOSED



OPEN

THE KREMENTZ BODKIN-CLUTCH is recognized to be the most improved, simplest in construction, strongest and most durable on the market. Not one piece, but one-piece construction. No solder or tubing. Nothing to bend or break, being made of solid hard Spring Metal throughout.

Krementz Bodkin-Clutch Studs, Vest Buttons and Dress Sets are made in many salable patterns, set with Diamonds, Sapphires, Amethysts, Moonstones, Carnelian, Half Pearls and Whole Pearls at prices lower than any others made.





Note:

Should any of your customers have a set of vest buttons or studs with any old-style fasteners which have for any reason proved unsatisfactory, we will gladly change them (where practicable to do so) to Krementz Bodkin Fasteners, making only a nominal charge for same.

KREMENTZ & CO.

14K.J. TRADE-MARK

Manufacturers of 14-Kt. Gold and Diamond-Platinum Jewelry

NEW YORK OFFICE
1 Maiden Lane

NEWARK, N. J.

SAN FRANCISCO
722 Shreve Bldg.

SUPERIOR MOUNTINGS AT MODERATE PRICE

TRADE D MARK

THE RECOGNIZED Quality of Durand Mountings gives them special interest. Consultation invited as to problems of this nature. For mountings of merit the prices are moderate.

Ring Mountings	from	$ 3.75 up
Sleeve Link Mountings	"	6.00 "
Lorgnette Chain Mountings	"	20.00 "
Brooch Mountings	"	6.00 "

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.



TRADE 14 MARK

OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

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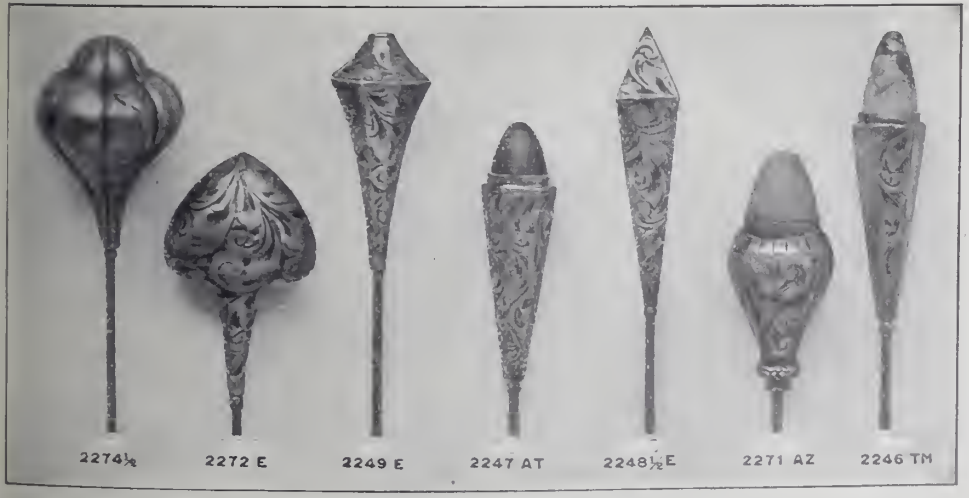
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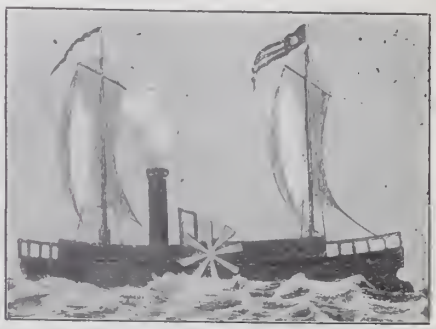
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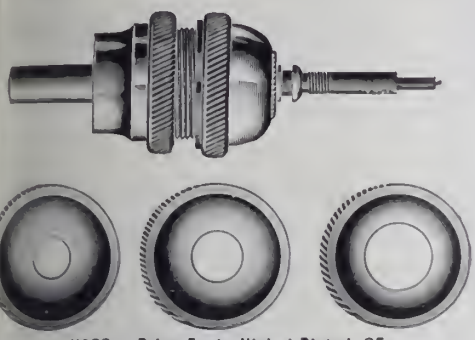
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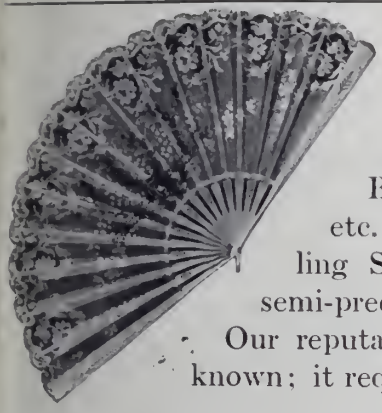
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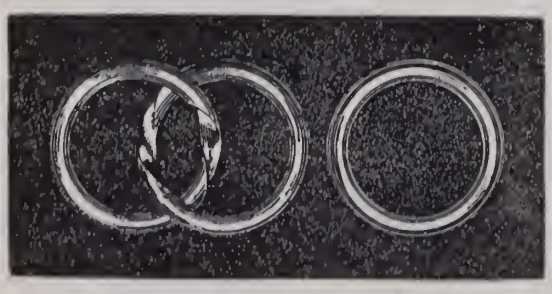
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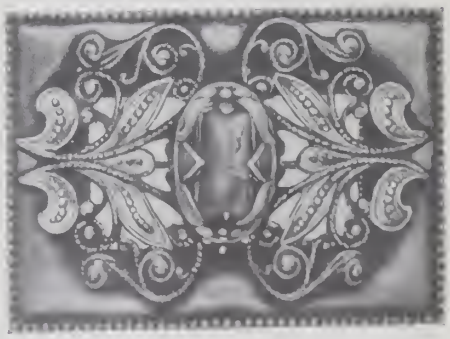
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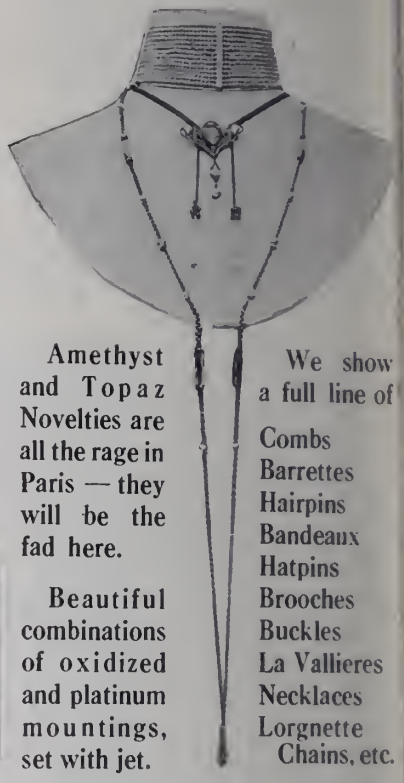
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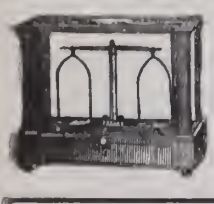
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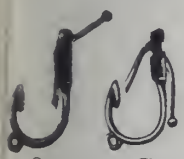
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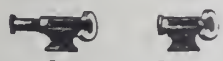
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THE GREAT AMERICAN JEWELRY CATALOG

Is a publication of real practical value; it truthfully illustrates those lines of merchandise; best adapted to the needs of the *Jewelry Trade;* its reliability is unquestionable.

SAFETY

With implicit confidence you can use it when ordering goods; it insures you against deception; remember, for every dollar's worth of merchandise you buy you are obtaining positive, intrinsic value.

Write for this catalog; it means much to you.

THE OSKAMP-NOLTING CO.

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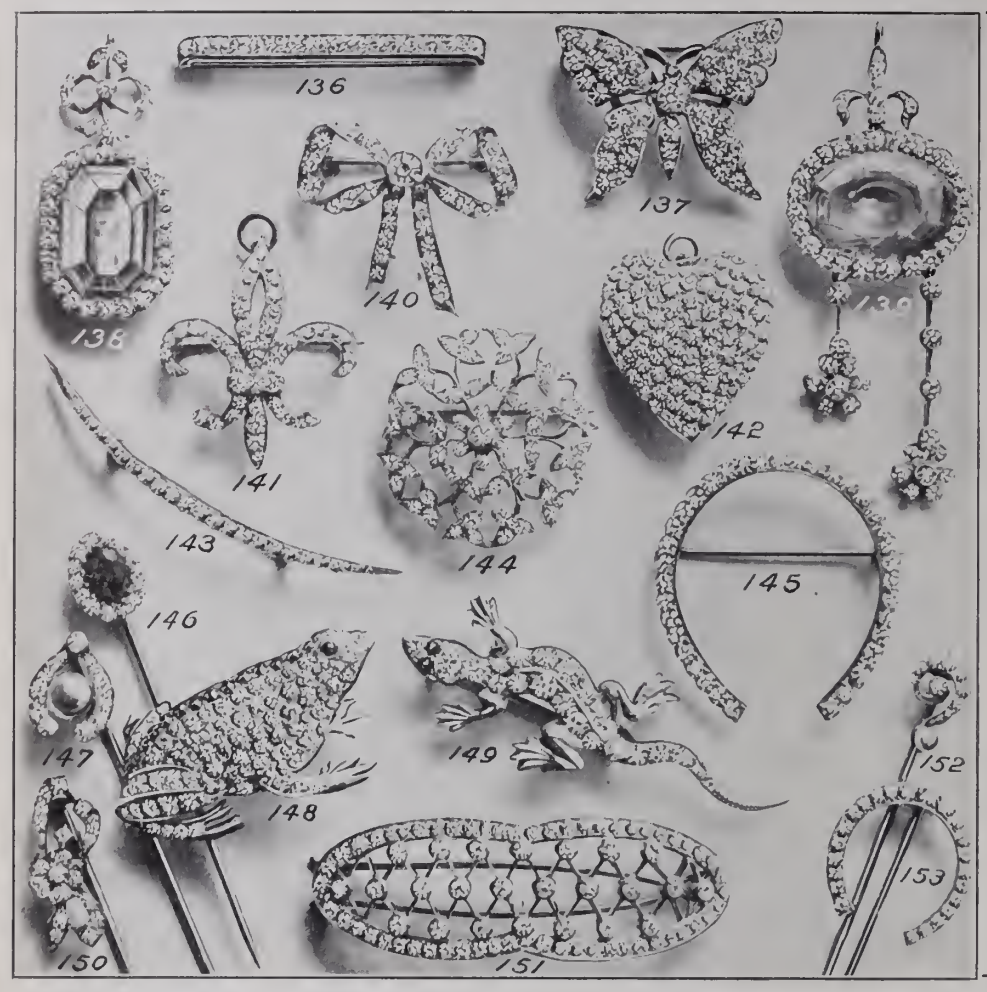
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Made and set like Genuine Diamond Goods

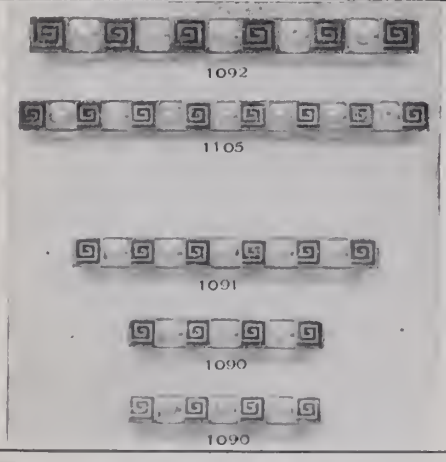
We have made such marvelous progress that it is next to impossible to distinguish our reproductions from the real and costly diamonds. Our white stone jewelry is now sold by the best jewelers in every city. Try a few pieces and watch them sell



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SILVERSMITHS AND JEWELERS

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JEWELRY OF DISTINCTION

"EDGEWOOD" BAR PIN

The design of this pin is patented, and we will promptly prosecute any manufacturer who infringes on same.

ENAMEL BAR PINS will be among the best sellers this Fall

THE "EDGEWOOD" pin has been pronounced the best pin of its kind on the American Market.

RETAILERS should use this pin for the following reasons:

The GOLD is fourteen karat.
The WORKMANSHIP is perfect.
The DESIGN is patented.
The PEARLS are selected Oriental Baroques.
The PRICE is moderate.
The PIN will not be imitated in inferior goods.
The ENAMEL can be furnished in eight colors.

We sell direct to the retail trade.

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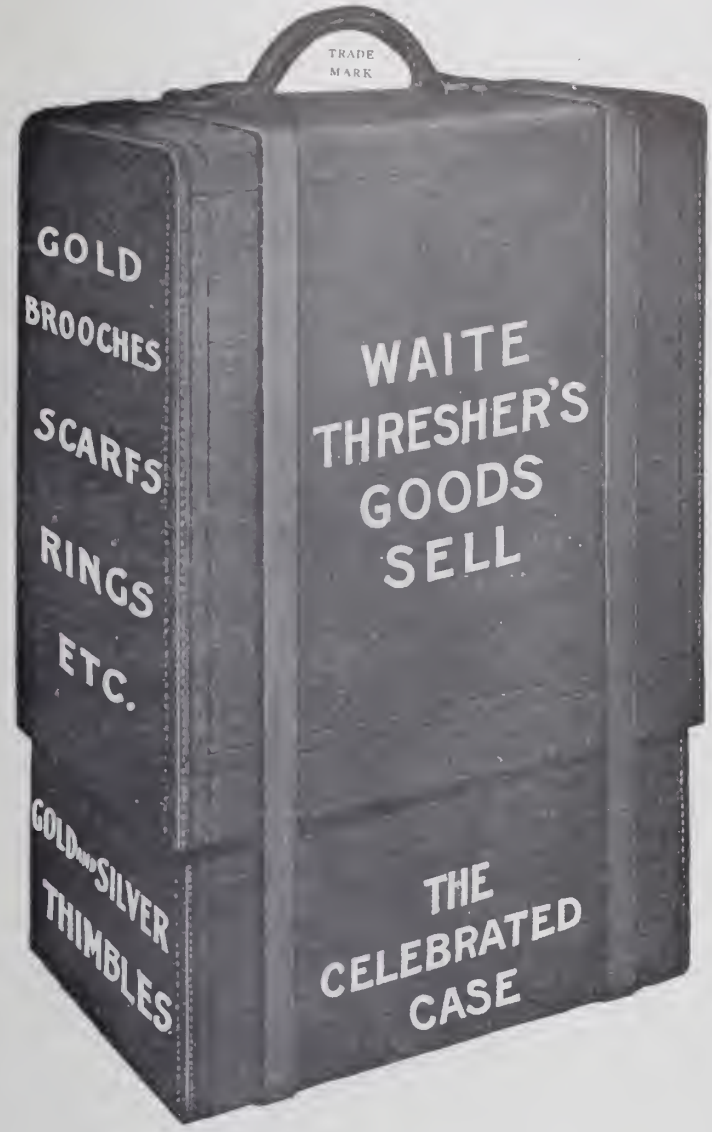
59 PAGE STREET PROVIDENCE, R. I.

Cloisonne Enamel

The best selling line of Jewelry on the market. We are still the leaders in the manufacture of this beautiful class of goods. Wait for our salesmen this Fall and you will see a display of the most beautiful Enamel ever shown.
A comparison of our designs and finish is the only argument needed to sell our goods. Look over your stock and keep it full as this is a Fall as well as a Holiday line.

Souvenir Spoons a Specialty

SHEPARD MFG. CO., MELROSE HIGHLANDS, MASS.



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No. 6481
3 x 4 — Lock — Taffeta Lined
$10.50 to $11.75 per doz.

THE PRICE OF A JEWEL CASE

A Comparison that Conveys a Point

FOR EXAMPLE, Semi-Precious Stones are beautiful. They are finely cut. The effects are extremely rich. Yet the prices are low. That is the point.

In the same way, these JEWEL CASES also are beautiful. The are artistically fine. In make and finish they are decidedly superior. The best workmanship is expended upon them. The fittings and linings are rich. YET THE PRICE IS LOW. For that reason they appeal to the widest range of customers. Write for Illustrated Catalogue.

K. & O. CO., Manufacturers of Britannia Novelties
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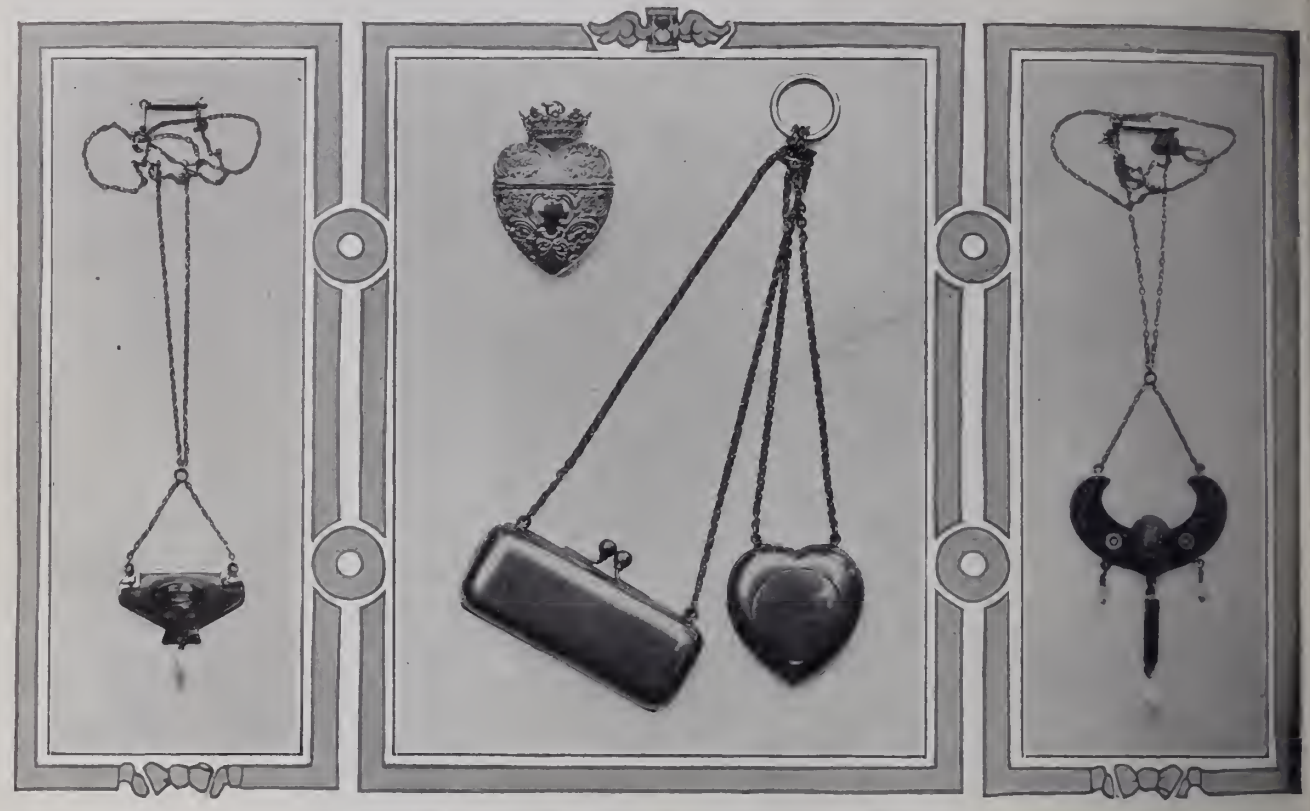
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F&B TRADE MARK REGISTERED

OUR FALL CATALOGUE

is now ready showing 335 pages of good sellers. Over 10,000 different articles in sterling silver Toilet and Manicure Goods as well as fine Gold Filled Neck Chains and Pendants. Lockets and Charms, Bracelets and Pins, Scarf and Hat Pins, Link Buttons and Tie Clasps.





100 Richmond Street — **Theodore W. Foster & Bro. Co.** — PROVIDENCE, R. I.

Manufacturing Jewelers and Silversmiths

NEW YORK, 13 Maiden Lane CHICAGO, Heyworth Building CANADA, Kingston, Ont.

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

V. LIX. WEDNESDAY, SEPTEMBER 22, 1909. No. 8.

Hudson-Fulton Exhibition of Colonial Silver at the Metropolitan Museum of Art.

E Hudson-Fulton exhibition at the Metropolitan Museum of Art, New . was opened to the public yesterday t. 21), and has already begun to attract tion. Monday evening a private view given to the trustees and members of useum, the Hudson-Fulton Celebration



SILVER TEA SET BY JOHN M'MULLIN.

ommission and the Committee of Arts xhibits and their friends.

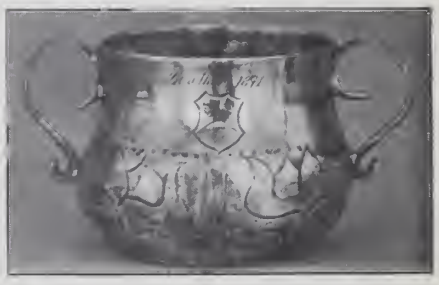
The exhibition will doubtless be attended thousands of out-of-town visitors and welers visiting the city at this time will well repaid for the time spent at the useum. Of special interest to the jewelry rade is the exhibit of silverware, which is ell worthy of attention.

The exhibition as a whole consists of a reat loan collection divided into two parts -one commemorative of the age of Henry Hudson and the country under whose auspices he entered the river which bears his ame, and the other of Robert Fulton and his predecessors in this country. In both the intention has been to confine the exhibition to works of art rather than those of a historical or biographical character.

For the Hudson section the aim has been to illustrate the great art of painting in Holland in the century to which Henry Hudson belonged, and thanks to the liberality and co-operation of public and private collectors in various cities of the United States and Canada, it is not too much to say that a collection has been brought together which far outranks any exhibition of old masters ever held in this country. About 145 paintings are shown, including 34 by Rembrandt, 20 by Frans Hals and a representative selection of all the other great Dutch painters of the time.

The American section of the exhibition embraces examples of the American industrial arts dating from the earliest Colonial times in New England and New Amsterdam to about the time of Fulton's death, namely, 1815, and paintings by American artists born before 1800.

In collecting these objects the aim has been to show, by means of the most noteworthy examples, the development of artistic expression in the more important handicrafts. This being the first time such an



CAUDLE CUP BY HULL & SANDERSON.

exhibition has been made, it is hoped that a new emphasis may be given to the importance of our early workmen.

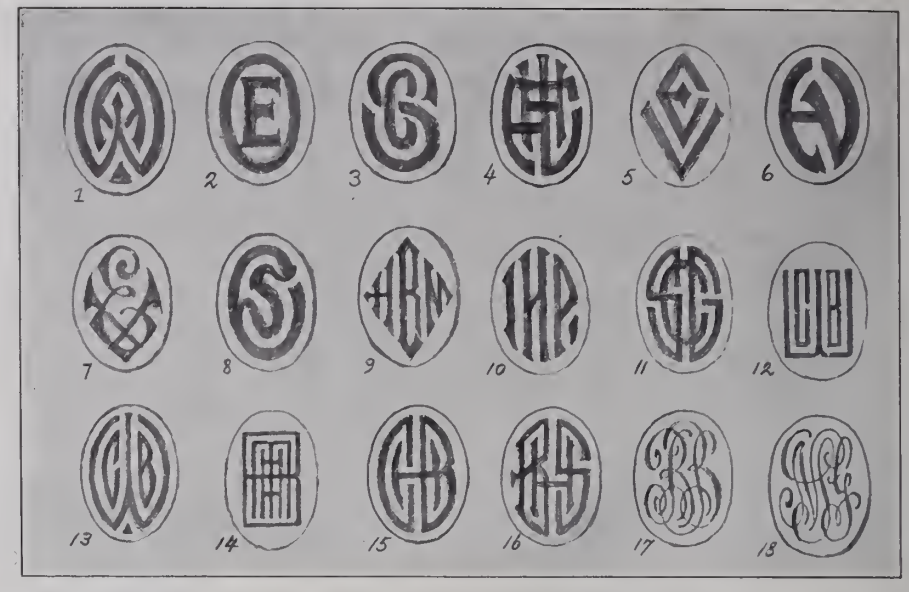
More than 300 pieces of American silversmithing are shown in the exhibit, all made before 1825. In the earlier pieces the traditional designs and methods of work of the English silversmiths are apparent. Because of the close relation between England and her colonies on the Western Hemisphere many English workmen came



PORRINGER BY JOHN CONY.

here in the 17th century, and their work dominated the industry. They were, however, soon influenced by the simplicity of the younger country, and the following generation of silversmiths made pieces that have a distinct and unmistakable American characteristic.

One of the earliest of these English silver-



THE FINISHING TOUCH

to one of our Signet rings is an original and artistic monogram in harmony with the design of the ring.

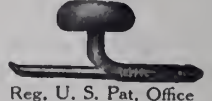
We not only make the ring, but, we are prepared to cut any of these monograms in bas relief, in an artistic manner, at a moderate cost.

LARTER & SONS

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Trade-Mark



Reg. U. S. Pat. Office



s hs was John Hull, who was born in y-ket Horboro, Leicestershire, in 1624. In l he came to Boston, and later took as a r ner Robert Sanderson. The colony r ey was coined by these two men, and mint house stood on Hull's land.

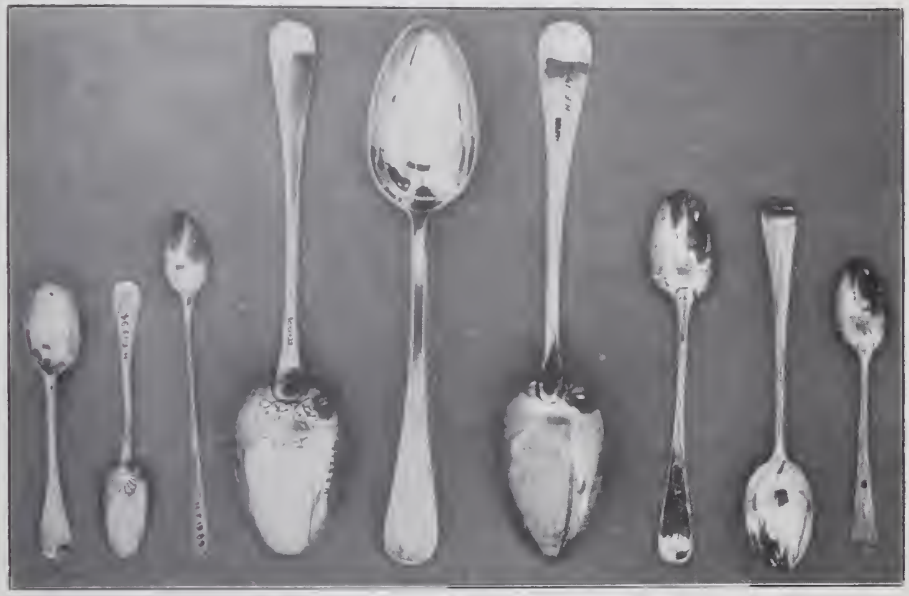
he illustration of the caudle cup shown age 63 is the work of Hull & Sanderson. t the cup is a band of conventionalized s in granulated work. It has two S- d handle and bears the engraving W. on the bottom. It is two inches high three inches in diameter and bears the ntworth arms on one side. It was lent the exhibition by William H. Went- h, and is of special interest as being the example of American silversmithing e exhibition. Hull's mark, together is partner's, is found on silver in the ession of the First Church, Boston, and Old South Church.

the middle of the 18th century there three important families of silver- bs in Boston, namely, the Burts, the rds and the Reveres, all of whom are esented in this exhibition.

f all the Boston silversmiths the patriot, Revere (1735-1818) is the best known. father, Appollos Rivoire (1702-1754) born in France but was taken to Bos- when quite young, and at 13 years of became apprenticed to John Cony. In 3 he established himself in Boston as a d and silversmith, anglicizing his name Paul Revere. His son, Paul Revere, was n in Boston in 1735, and was the most ous of all Boston silversmiths. He was third of a family of 12 children, and ered his father's shop at an early age. hen 19 years old his father died, but he s able to carry on the business.

The engraving on his silver bears witness o his ability. He also engraved on copper nd made many political cartoons. After he war, in 1783, he resumed his business s a gold and silversmith. He died in the ear 1818.

The photograph of the spoons shown bove illustrate some of the work of Paul Revere included in the exhibition, the most famous piece being the famous punch bowl, illustrated and described in THE JEWELERS' CIRCULAR WEEKLY March 21, 1901. Some of the teaspoons shown have pointed bowls and engraved crests on the front of the handles One has a shell on the back of the bowl engraved T. H. H. and the monogram M. A. on the front of the handle, with the Revere mark in rectangle. Another spoon has M. P. R. on the bowl and is 4⅜ inches long. These spoons were lent by George S. Palmer.



SILVER SPOONS BY PAUL REVERE.

Another interesting bit of silverware is a porringer, the work of John Cony, illustrated on the preceding page. John Cony was one of the earlier silversmiths who lived in Boston, and it was from him that the older Revere learned his trade. Mr. Cony died in 1722.

On the preceding page is illustrated a silver tea set, which was the work of John McMullin, a Philadelphia silversmith. Included in the list of exhibits of his work is an urn-shaped teapot decorated with fluted and reeded bands and engraved borders. It has trumpet feet, a curved spout and is engraved with a monogram. Its height is 14⅜ inches. Other products of his handiwork include a coffee pot 11¼ inches high lent by George S. Palmer, a sugar bowl 10½ inches high and a cream pitcher 7⅜ inches high. The pitcher is engraved with a monogram. Various forms of cups, mugs, beakers, tankards, teapots, coffee pots, bowls, strainers and spoons used by our ancestors are included in the exhibit, some of which are shown on the front cover of this issue and others on page 67.



EARLY AMERICAN TYPES OF CUPS AND MUGS.
1. Unknown. 2. E. Davis. 3. Otis. 4. Minnott. 5. Whittemore. 6. J. Ball.

A special effort has been made by those in charge of the exhibit to show pieces of silver made in New York State. An interesting group of church vessels are also included in the display.

Among the New York silversmiths represented are: Adrian Bancker, Thauvet Besley, Jacob Boelen, Ephriam Brasher, John and Tunis Denise, Cary Dunn, Garrett Eoff, William G. Forbes, William Grigg, Jabez Halsey, Thomas Hamersly, John Hutton, John Burt Lyng, Myer Myers, J. Newkirke, E. Pelletrau, George Ridout, Peter Quintard, W. Roe, John Sayre, Bartholomew Schaats, John and Peter Targee, Koenraet Ten Eyck, Thomas Underhill, Richard Van Dyke, Hugh Wishart, Freeman Woods and Benjamin Wyncoope.

Among those who have generously lent pieces of silver are: Messrs. George S. Palmer, R. T. Haines Halsey, Judge A. T. Clearwater, Hollis French and Trinity Church Corporation. Many of the pieces were collected by the Colonial Dames of the State of New York.

The exhibition will close about Nov. 15.

(To be continued.)

Searles & Wilson, Richford, Vt., have dissolved partnership, the interest of Mr. Searles having been purchased by F. R. Wilson, who continues the business. Mr. Searles will visit the store every Friday and Saturday to attend to optical work.

LOUIS KAHN MOSES KAHN SAMUEL H. LEVY

L. & M. Kahn & Co.

Importers and Cutters of

DIAMONDS

170 Broadway, cor. Maiden Lane, New York

AMSTERDAM: 2 TULP STRAAT CUTTING WORKS: 29 GOLD STREET

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ALBERT LORSCH & CO.

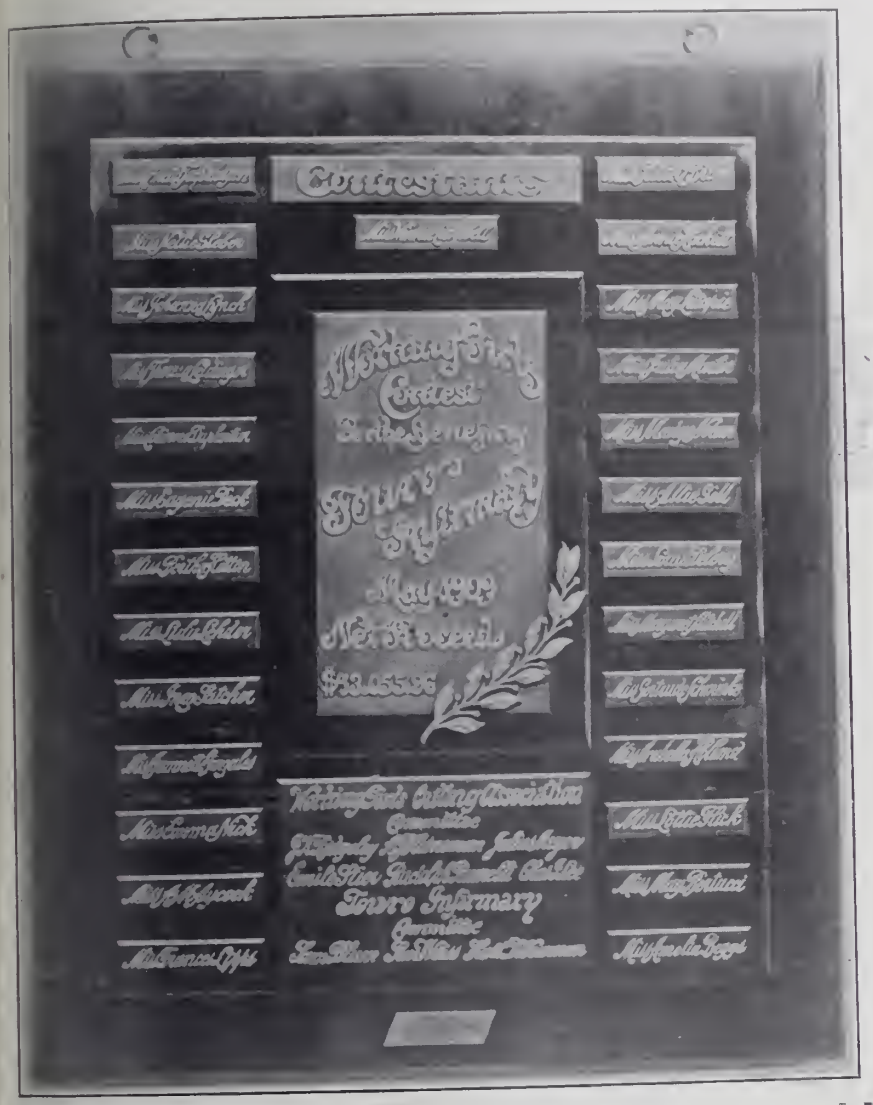
LORSCH BUILDING, 37 and 39 MAIDEN LANE, NEW YORK

131 Washington Street, Providence, R. I.

Japanese Pearls

Notable Example of Metal Work and Engraving Made by a Jewelry House in New Orleans, La.

A NUMBER of handsome plaques and trophies have been manufactured in w Orleans, La., lately, for different asions, but none which required the en-



UNIQUE PRODUCT OF A NEW ORLEANS SILVERSMITH.

re skill of the engraver and manufacturer ore than the apparently plain plaque, made y T. Haussmann & Sons and illustrated erewith.

As the cut shows, it is a square plaque of ahogany. In the center is a bronze plate elling that in May, 1909, the sum of $13,-55.96 net proceeds was turned over to he Touro Infirmary by the working girls' ontest. The lucky ones, the first 13, were iven a vacation trip by the committee.

The names of all the contestants are on eparate bronze plaques and across the bot-om are the names of the committee.

All the lettering is in raised gold script, nd the work is considered a very credit-ble piece of engraving. The plaque is to dorn the center hall of the great hospital.

A dispatch from Bonham, Tex., announces that the store of Mark Fairley, at hat place, was recently looted by burglars.

Unique Blue Diamonds.

OUR Antwerp contemporary, *Le Joaillier*, in its issue of Aug. 1, 1908, describes a unique diamond which is now owned by a prominent New York importer. The stone is a perfect sapphire blue diamond, and is probably the finest stone of its kind ever brought into this country.

In speaking of the stone *La Joaillier* says:

"In calling at one of the fine offices installed by one of our principal Antwerp diamond dealers, we had the good fortune, last week, to admire a brilliant which has no equal.

"This brilliant, set in the crown of some powerful monarch or in the tiara of some autocrat, would most assuredly find its place among the series of celebrated precious stones. We would read with incredulity the fabulous price at which the reporters valued it.

"The brilliant, which has had our careful attention, is an old stone acquired in the Orient by its present owner. It has just been recut in Antwerp at the shop of its owner, and is nothing less than a sapphire-brilliant of the most beautiful tint, and weighs 3 13-16 carats.

"It would be impossible to find a more complete, a prettier and, at the same time, more scintillating sapphire.

"The most expert connoisseurs, the greatest celebrities in the business, even those who control the destiny of the market and to whom the stone has been shown as a curiosity, affirm that the stone surpasses all of its kind that have been known up to this day.

"All the sapphire-diamonds seen up to this time, and even those exhibited at the Franco-British exposition in London, pale before the one which we have had the opportunity to admire.

"We are fortunate in being able to inform the readers of our review of same. As to mentioning the name of the fortunate owner, we dare not do so for fear of wounding his modesty unless, in the end, we are so authorized in the narration of the history which this sapphire-brilliant will know."

The New York importer who now holds this stone has also another sapphire blue diamond more than five times the size and almost as wonderful in color as the one above mentioned.

I. A. Deisher, Reading, Pa., accompanied by his watchmaker, Mr. Keyport, J. W. Kalbach and E. J. Faust, the latter a resident of Allentown, left, recently, in a touring car for a trip to Boston.



TYPES OF SUGAR BOWLS.
1. Dupay. 2. Westhall. 3, 4 and 5. Sayre. 6. Forbes. 7. Grigg. 8. Hulton. 9. S. Richards.
(See text on page 63 and 65.)

STERN BROS. & CO.

operate the largest Diamond-Cutting Establishment in America, fitted with the most modern equipment, thus enabling them to offer advantageous values to Importers and large Dealers.

68 Nassau Street, New York

Cutting Works, 138-142 West 14th Street, New York

CHICAGO
103 State Street

LONDON
Audrey House, Ely Place

T f Who Robbed Boston, Mass., Jewelry Store Captured After an Exciting Chase.

STON, Mass., Sept. 20.—Unable up to ime to discover the identity of the man g the name of George E. Ryan, who, Wednesday afternoon, made a sensa- l raid upon the diamond-filled show f Hodgson, Kennard & Co., Inc., at r of State and Devonshire Sts., in y, the police are still persistently en- ring to obtain some information con- g this man and his past.

three-stone diamond ring in a Tif- setting, valued at $1,750, which the threw away during the chase, has not been recovered. An opal ring valued 0, which the thief also snatched, was ered from him at the time of his ar-

incident proved to be one of the most ional jewel robberies which has been pted in this city in a long time, and as very fortunate that the police hap- d to capture the thief, who certainly ld have had a fair and much more cer- ainee of escape if he had executed his ery later in the afternoon. An hour the street would have been deserted e detectives of the bank squad and by army of men who flit about the bank- and brokerage district during banking s.

ng six feet one inch tall, of excellent arance and dressed in a tailor-made of fine texture, Ryan at once com- ded respect and confidence when he ked into the diamond shop at 3.15 P. M., lnesday afternoon, and informed Mr. rrington, a clerk, that he wished to pur- se for his wife a pair of diamond ear- gs of a certain size and style. The clerk ned the show case and took out a very uable set of earrings, and at the same e exposed to view a very valuable ring. The prospective customer suddenly re- rked that the clerk need not mind the rings, because he thought he would like look at some fine finger rings instead. r Harrington walked back to the rear the store to secure a tray of valuable mond rings from the vault, and when was 25 feet away from the customer, th his back turned, E. W. Hodgson, of e firm, looked up and saw the customer ith his long arm reach over the show se and with his fingers tamper with e catch-spring upon the show case back, hich Harrington had cautiously closed fore leaving.

"What is that man doing in that show se?" exclaimed Mr. Hodgson, and at the stant both he and Harrington dashed to e front of the store in the effort to reach e customer. Just before they reached the ief he managed to open the show case and snatch two ring boxes, one containing he three-stone diamond ring valued at 1,750, and the other containing the one alued at $350 and set with a very fine pal. The thief dashed out through the loor into the street with Hodgson and Har- ington after him. They were coatless and at less, and, following in close pursuit, they houted "Stop thief!"

The thief ran through Congress St., round the Congress building and doubled back into Congress Sq., and was returning when Police Inspector George M. Robinson suddenly grabbed him and thrust a revolver into his face. The thief made no resistance and was quickly handcuffed and led back to the store again. He was searched and the opal ring valued at $350 was recovered from him. The three-stone diamond ring valued at $1,750 could not be found. The theory is that the thief dropped it in his flight or else handed it to a confederate as he dashed out into the street. All of the streets, gutters, doorways and coal bins in the vicinity of the thief's flight were searched, but the ring was not found.

The thief was taken to police headquarters and Deputy Superintendent William B. Watts, who is in charge of the detective bureau, gave him the "third degree," but obtained no admissions from him. The prisoner said his name is George E. Ryan, alias Rogers, 38 years old, of 416 N. 13th St., Philadelphia. He admitted that he was once arrested in New York, but he would not tell for what. It is believed by Deputy Watts that Ryan is a clever professional thief, and the deputy declares that he will ultimately discover his identity and other facts which will satisfy him that his belief that Ryan is a much-sought-for thief is true.

Thursday Deputy Watts gave Ryan a severe examination, but he was unable to cause him to make any admissions concerning himself or his past. He was later taken into the police court and arraigned and held in $2,500 bonds for a hearing on Monday. He was committed to the Charles St. jail, and he is being closely watched. If an attempt is made to secure his release on bail it is anticipated that he will be re-arrested before he reaches the street upon another charge. The police seem determined that he shall not escape them.

The pursuit and capture of the thief was attended by great excitement, for it happened at a time when the streets of the banking district were thronged with bankers, bankers' clerks, women, policemen and detectives. But the thief was so quick and so fleet that he managed to get around a corner and out of sight almost before anyone realized what had happened. But the cries of "Stop thief!" soon aroused the entire neighborhood, and the chase was short, quick and very exciting. Detective John Harris, of the bank squad, joined the pursuit, and ran after Ryan with Messrs. Hodgson and Harrington, while his partner detective, Robinson, ran around the other side of the building and intercepted the thief. Great crowds of enraged men followed the prisoner as he was led away to police headquarters, and it might have fared ill with him if the angry men had him to deal with instead of the detectives.

This is the third attempt to rob a concern with which E. W. Hodgson has been connected, but at no time has the thief succeeded in getting away with any part of his loot. Eight years ago, when Mr. Hodgson was in business at 56 Devonshire St., a thief threw powder into Mr. Hodgson's eyes, grabbed a tray of diamonds valued at $1,000 and dashed into the street. A patrolman saw the fleeing thief, gave chase and caught him. He is now serving a seven to 10 years' term in the Charlestown State prison for this offense. The firm of Hodgson, Kennard & Co., Inc., is insured against loss by burglary and is amply protected in the matter of the loss of the three-stone ring valued at $1,750.

While Ryan is awaiting trial the police are making a strenuous effort to ascertain something about him. Circulars having an excellent picture and a full and detailed description of the man upon them have been sent out to the police of all the large cities of the world. All of the rogues' galleries of the country also are being ransacked in the effort to locate his picture and record. His finger prints, Bertillon measurements and all of his striking characteristics are being made careful note of in the effort to secure his identification. No information about him has yet been received.

In court to-day Ryan was held in $3,500 for the Grand Jury. His bail up to that time had been $2,500, but the court saw fit to increase the amount.

Death of Edward Evans.

PHILADELPHIA, Pa., Sept. 18.—Edward Evans, a former well known jeweler, of Port Richmond, died, Sunday, and was buried Thursday.

Mr. Evans was a native of England and was born in London 77 years ago, receiving his education in his native land. As a young man he decided to go to Australia, and at the last moment changed his mind and came to the United States. Settling in Philadelphia, he started in the jewelry business here, in 1874, and for a long number of years conducted a business on Richmond St., below Lehigh Ave., where he built up a large trade and obtained a wide reputation as a watch and clock repairer. With his advancing years Mr. Evans' trade fell off somewhat, and little over a year ago he closed out his business at 2664 Richmond St. and moved to 3082 Frankford Ave., where he devoted himself more particularly to his optical business and repair work.

He had always been highly regarded both by the trade and his customers, and in the community had been respected and honored as a merchant of the highest character, of unimpeachable integrity, and his ability as a jeweler and his honesty as a tradesman gave him the confidence and esteem of all with whom he came in contact.

Outside of business he took distinct interest in religious, charitable and fraternal work. He long had been an active member of the Protestant Episcopal church, was one of the early members of St. George's Chapel, in Upper Richmond, and ably supported his church and liberally contributed to its charities. Among the fraternal organizations to which he belonged were Richmond Lodge, No. 240, Order of Odd Fellows; Harrison Encampment, No. 22, of the same society, and Centennial Lodge, No. 100, Sons of St. George.

The remains of the deceased were viewed by his friends, Wednesday evening, and the funeral services took place from his late residence, 3082 Frankford Ave., Thursday morning, the Rev. A. J. Arkin officiating. The interment took place in Mt. Peace Cemetery.

Mr. Evans survived his wife by a number of years.

Special Announcement to Large Diamond Buyers

THIS is to inform the trade that I have opened a factory and office for the cutting of diamonds at 120-126 Walker St. (junction of Canal St.), New York, under the management of Jos. Polak, formerly connected with S. L. Van Wezel. This cutting establishment has capacity for the employment of fifty diamond cutters and polishers, working on my own rough importations exclusively, is equipped with the most modern machinery and is now in full operation.

A. S. VAN WEZEL

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nited States Geological Survey Reports on the Production of Precious Stones in United States in 1908.

WASHINGTON, D. C., Sept. 21.—The ...ed States Geological Survey to-morrow ...kes public the value of the precious ... produced in the United States in ... is $415,963, a decrease of $56,237 from ... for 1907. These figures, which ... part furnished by the producers and ... based on estimates from the quan... produced, are given by D. B. Sterrett, ... Survey, in an advance chapter from ... Resources of the United States, ... year 1908." They are as com... as it is possible to obtain, but there ... some gems for which no accurate fig... are at present available. The general ... depression appears not to have af... the precious stones industry as much ... might have been expected, and the pro... of certain gems, notably turquoise ... variscite, was greatly increased over ... for 1907.

Turquoise and turquoise matrix formed the largest item in the list, the production ... 29,590 pounds, with an estimated ... of $147,950, from Arizona, New Mex... Nevada and California. The 1907 ... was $23,840. An odd stone recently ... in Los Angeles from a deposit on Ithaca Peak, in Mohave County, Ariz., showed a blue letter Y of turquoise in a gray matrix, this cutting being made possible through the presence of a split turquoise veinlet. The stone was sent to a student in Yale University.

Tourmaline was the next largest item in point of value, the production being 3,300 pounds, with an estimated value of $90,600, from California, Connecticut and Maine. In 1907 the production was 2,140 pounds, valued at $84,120. The bulk of the 1908 production came from California; at Mesa Grande a perfect tourmaline weighing 55 carats after cutting was obtained.

The third item in the list, sapphire, showed a great decrease from 1907, the production in 1908 having an estimated value of $58,397, as against $229,800 in the earlier year. The greater part of the 1908 output came from a single mine in Fergus County, Mont., but a small quantity was obtained in Morgan County, Mo.

The production of diamonds from Arkansas, though not a large item, is of interest, because this was the first locality in North America where diamonds were found in place. The first diamond was discovered, Aug. 1, 1906, about 2½ miles southeast of Murfreesboro, Pike County, in peridotite, an igneous rock. The production from this locality in 1907 had an estimated value of $2,800. In 1908 the production was 362 stones, with an estimated value of $2,100. It is reported that over 700 diamonds have been found up to July 1, 1909. Three cut stones were found to be brilliant and were valued at $60 to $175 per carat. A parcel of rough, unsorted stones from the mine will be easily worth $10 per carat. The possibilities of cheap mining in Arkansas are great, as water and timber are abundant near by and coal should be obtained at reasonable rates. Some diamonds are reported to have been found also in a newly discovered peridotite area about 2½ miles to the northeast of the original locality.

The imports of precious stones in 1908 were 57 per cent. less than in 1907 and 69 per cent less than in 1906. The total value of the 1908 imports was $13,700,404, of which $9,270,225 was in unset cut diamonds, $1,636,798 in uncut diamonds, and $910,699 in pearls.

Mr. Sterrett's report contains not only details of production of the various gems in the United States, but also notes on the important occurrences in foreign countries. It will be published in full, in instalments, in THE JEWELERS' CIRCULAR-WEEKLY.

Death of Albert Pollard.

PROVIDENCE, R. I., Sept. 16.—Albert Pollard, who died at his mother's home, 6 Washington St., South Attleboro, Mass., yesterday afternoon, was formerly a manufacturing jeweler at 59 Page St., this city.

Deceased was the son of Wright and Celia Pollard and was born at Catasauqua, Pa., Oct. 29, 1871. When very young Mr. Pollard's parents removed from Pennsylvania to South Attleboro, where he attended the public schools. At the conclusion of his grammar school course he came to this city and entered the employ of L. Dimond & Sons, at Randall Sq., and at the age of 20 years was head buyer in the haberdashery department.

After a couple of years in this position he engaged in the manufacturing jewelry business under the firm style of Albert Pollard & Co., making a line of miniature brooches, with which he was very successful. About two years ago his business was purchased by his brother, Thomas Pollard, and Louis S. Darling, the concern becoming Pollard & Darling, now at 21 Eddy St.

For more than 10 years Mr. Pollard had been a sufferer from a complication of diseases of heart and kidney, which finally necessitated his retirement from business about two years ago. He was a member of Enterprise Lodge, A. F. and A. M., of Pawtucket. He leaves a widow, who was Miss Laura Kennison, of East Boston, Mass., and a daughter, Helen, seven years of age. Besides his mother there are two brothers and one sister.

Death of Conrad Klank.

BALTIMORE, Md., Sept. 18.—Conrad Klank, head of C. Klank & Sons, 6 and 8 W. Lombard St., died, Thursday afternoon, at his home, 2820 N. Calvert St., of a complication of diseases. He was born in Germany, 69 years ago, coming to this country when he was 13 years old.

At the opening of the Civil War Mr. Klank enlisted on the Union side and served until the close. He was wounded in the left leg in an engagement in Tennessee, and was confined to the hospital for many months. In 1871 he started in the silversmithing business in Baltimore with his brother, under the firm name of C. Klank & Bro., which was not changed until recently to C. Klank & Sons.

The funeral services at Loudon Park Cemetery, where he was buried, were conducted by the Masonic order. A delegation from the Wilson Post, G. A. R., acted as a guard of honor. Mr. Klank had married twice. His second wife and three sons, William, George and Herbert, survive him.

Waltham Watch Co. Announces Change in Prices of Many Movements.

WALTHAM, Mass., Sept. 20.—As predicted in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, the Waltham Watch Co. today sent the following announcement to the retail watch dealers of the country:

"Four years ago this company introduced the Waltham contract system, which established a satisfactory retail profit on all position-adjusted Waltham movements of the several sizes. That system is now extended to include all colonial series watches. Enclosed are the list prices of colonial series watches to the trade, also a list of the fixed retail selling prices. The profit thus provided will be found to be consistent with the care and responsibility which the handling of high-grade watches requires.

"Every colonial series movement is fitted and timed at the factory in the case in which it is delivered to the jobber. To transfer a movement of this series from one case to another is to violate the conditions under which these watches are sold.

"Each colonial series watch is now delivered in a display box with contract notice bearing the retail selling price. These boxes are to be delivered to the purchasers and will not be redeemed by this company.

"Particular attention is also called to revised retail selling prices of Waltham movements already subject to contract conditions. Full particulars regarding these prices will be supplied by jobbers.

"Dealers are requested to return to our selling agents as below the contract notices which they have with movements of this class in stock. New notices will be promptly sent in exchange.

"We ask your prompt and constant cooperation in maintaining the contract conditions of sale in order that watch dealers everywhere shall derive the immediate and substantial benefits intended.

"WALTHAM WATCH CO."

The revised selling price list which the company states will be sent out to the jobbing trade announces that the company has discontinued the manufacture of its four gilt movements and has changed the prices on the following:

18 Size—No. 1, 7 jewels, gilt (discontinued); No. 18, 7 jewels, nickel; No. 81, 15 jewels, gilt (discontinued); No. 820, 15 jewels, nickel; No. 825, 17 jewels, nickel; No. 85, 17 jewels, gilt, adj. (discontinued); No. 87, 17 jewels, nickel, adj.; P. S. Bartlett, 17 jewels, nickel, adj.; P. S. Bartlett, 17 jewels, gilt and nickel, adj.; A., T. & Co., 17 jewels, nickel, adj.; No. 845, 21 jewels, nickel, adj.; Crest St., 19 and 21 jewels, nickel, adj.; Vanguard, 19, 21 and 23 jewels, nickel, adj.

16 Size—No. 610, 7 jewels, nickel; No. 620, 15 jewels, nickel; No. 625, 17 jewels, nickel; No. 630, 17 jewels, nickel, adj.; P. S. Bartlett, 17 jewels, nickel, adj.; Royal, 17 jewels, nickel, adj.; Riverside, 19 jewels, nickel, adj.; Crest St., 21 jewels, nickel, adj.; Vanguard, 19 and 23 jewels, nickel, adj.; Maximus, 23 jewels, nickel, adj.

12 Size—No. 210, 7 jewels, nickel; No. 220, 15 jewels, nickel; No. 225, 17 jewels, nickel; Royal, 17 jewels, nickel, adj.; Riverside, 19 jewels, nickel, adj.; Maximus, 21 jewels, nickel, adj.

6 Size—J, 7 jewels, gilt (discontinued); Y, 7 jewels, nickel; V, 15 jewels, nickel; Lady Waltham, 16 jewels, nickel, adj.

0 Size—No. 161, 7 jewels, nickel; No. 165, 15 jewels, nickel; Lady Waltham, 16 jewels, nickel, adj.; Riverside, 17 jewels, nickel, adj.; Maximus, 19 jewels, nickel, adj.

Jewel Series—Sapphire, 13 jewels, nickel; Ruby, 15 jewels, nickel; Riverside, 17 jewels, nickel, adj.; Diamond, 17 jewels, nickel, adj.



Diamond Horseshoe Brooches

These Brooches are as popular as ever—standard pieces always in demand—and ours are preferred by careful buyer because of the high quality of the stones and the superio workmanship and finish.

3 Models, all sizes. Settings, platinum and gold.

Send to us for these or anything else you want in high clas Diamond Jewelry.

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Our stock is now complete. **Everything** is **entirely new** and of the latest, original ideas, comprising **inexpensive as well as important pieces.**

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SPECIAL ATTENTION WILL BE GIVEN TO MEMORANDUM ORDERS

170 BROADWAY, Corner Maiden Lane - - - NEW YORK

r Pin Lost in Fire of Express Car Near Harrisburg Found in Baltimore and Returned to Makers.

'ROVIDENCE, R. I., Sept. 18.—The loss of iamond bar pin valued at $250 in the squehanna river, above Harrisburg, Pa., payment in this city of the insurance the article, the finding of the missing ment by a lad who was bathing in the r at Baltimore, its recovery by the rers and the return of the insurance ney to G. L. and H. J. Gross, the in- rs, are the bare facts in the most re- kable case that has come to the atten- of insurance men in this city in many rs.

ough the agency of the I. Gross se, this city, Whiteside & Blank, manu- turing jewelers, Newark, N. J., carry a cy against loss of their property by theft or accident. Late in January a mman for the Newark concern had oc- sion to send to the home office the valua- ble packet. He sent it by express from risburg, and on the way east fire broke to the express car, in which was a trunk containing the parcel. This urred on the Pennsylvania Railroad, ar Harrisburg, and to save the contents the car from total loss, trunks of valu- e property were thrown into the river. any of the packages in the trunk with e diamond were found after the fire was tinguished. Although the most careful arch was made, no trace of the jewel uld be discovered.

In February, Whiteside & Blank notified e insurance agents of the loss and all the rcumstances surrounding it. The insur- nce firm immediately sent to Newark for oof of the loss, fixing their liability, and e proof being furnished two days later check for $250, the value of the jewel, as sent to Whiteside & Blank to cover the aim. So far as the principals were con- erned, the case was closed with the ad- ustment.

Months later, or in midsummer, a Bal- more lad who was bathing in the river in hat city found a small parcel floating on he water. Examining it, he discovered he contents to be a pin. He gave it to his nother, and she in turn visited a jeweler for the purpose of learning its value and selling it if possible. She realized that the pin was no ordinary article of jewelry and thought it a good time to exchange it for needed cash.

The jeweler to whom she offered the pin for sale saw that it was set with diamonds. He also recognized it as one of the prod- ucts of Whiteside & Blank, being a cus- tomer of the manufacturers, and communi- cated the facts of the incident to the New- ark firm.

Members of the concern were not long in connecting the loss of the pin above Har- risburg with its finding in the same river miles below Baltimore. A visit to Balti- more resulted in the identification of the jewel as the one that was in one of the trunks thrown from the burning express car. The lad who made the recovery was rewarded liberally.

Having recovered the property on which the $250 claim had been settled, Whiteside & Blank lost no time in reporting the facts to their insurers in this city, returning the $250 paid on the loss.

National Monthly Import and Export Statistics.

WASHINGTON, D. C., Sept. 15.—The records of the Treasury Department contain the following comparative statistics of interest to the jewelry trade for July, 1907, and for the seven months ending July 31, 1907:

IMPORTS.

			7 Months Ending	
	July, 1908.	*July*, 1909.	*July*, 1908.	*July*, 1909.
Clocks and parts of	$26,610	$51,952	$141,898	$283,409
Watches, materials and movements	117,350	152,002	1,041,841	1,204,691
Diamonds, uncut, including glaziers', engravers' drimond, etc (free)	125,796	1,282,481	925,443	455,580
Diamonds, n. e. s., not set (dutiable)	1,046,217	3,522,833	2,375,090	14,914,601
Diamond dust or bort	14,971	6,017	45,821	38,199
Precious stones, rough or uncut (free)	1,976	6,348	60,755	259,797
Precious stones and pearls, not set	151,714	634,217	926,110	3,841,090
Jewelry and manufactures of gold and silver	151,180	206,991	808,042	1,057,707
EXPORTS OF DOMESTIC MERCHANDISE.				
Clocks and parts	$82,889	$83,477	$756,022	$675,556
Watches and parts	65,841	68,414	609,510	703,602
Jewelry and manufactures of gold and silver	84,621	91,317	627,820	745,493
Plated ware	42,150	73,809	311,476	573,188
EXPORTS OF FORLIGN MERCHANDISE.				
Clocks and parts	$468	$1,170	$1,377	$2,543
Watches, materials and movements	898	.....	23,007	358
Diamonds, rough, including miners', glaziers' etc.	262	.....	5,391	4,589
Diamonds, n. e. s. (dutiable)	.....	.....	700	17,336
Precious stones and pearls, not set	.....	.....	2,752	2,372
Jewelry and manufactures of gold and silver	.....	1,677	225,345	21,018

Coral and Ivory Worth $2,000 Stolen from Store in Los Angeles, Cal.

LOS ANGELES, Cal., Sept. 15.—Coral, both in the natural state and polished, also carved ivory, all valued at more than $2,000, were stolen during the night from the Yamato Japanese store, 635-637 S. Broadway, this city. The theft was not discovered until the store was opened in the morning.

The burglars placed a ladder against a fire-escape landing on the second story and gained entrance by prying up a window with a jimmy.

Loose coral valued at $500 was gathered up, and earrings and necklaces of rare and valuable coloring were carefully selected from among those of little worth. The loot included 14 necklaces, 11 pairs of earrings, 42 rings, 10 pairs of cuff buttons, 26 scarf pins, 35 brooches, all of coral, besides a quantity of carved ivory and a small amount of cash. The total loss is placed by the proprietors at $2,177.25. A reward of $100 is offered for the arrest of the burglars.

Detectives who have investigated the case think that the robbery was committed by men who had visited the store as customers. That they were experts is evidenced by their apparent knowledge of the relative value of the goods. The burglars departed by unlocking a rear door leading to an alley. No trace of them has as yet been found.

P. P. Pierce, Humboldt, Tenn., Makes a General Assignment.

HUMBOLDT, Tenn., Sept. 15.—P. P. Pierce, a young jeweler of this town, last week, made an assignment under State laws, naming W. E. Dunlay as assignee. No schedules of assets and liabilities have as yet been made public, but the former are not large.

Mr. Pierce, who is 23 years old, has been in business less than two years. He carried but little stock and made a specialty of repairing.

Navy Department Solicits Bids to Supply Many Articles.

WASHINGTON, D. C., Sept. 20.—The Navy Department is calling for proposals, until Sept. 28, for 30 illuminated dial peloronses, complete, with hardwood transporting cases, the contractor to protect the Government against any or all claims for patents or copyrights.

Also on same date for 212½ troy ounces silver anodes, to be 999 fine, 1-16th in. thick, by 4 in. x 6 in., 480 grains to the ounce, to be used for electroplating at the Brooklyn Navy Yard.

On the same date for the Mare Island Navy Yard: 20 dozen thermometers, salmometers, 150° brass trimmings; 20 dozen salmometers, 1-32° to 5-32° for sea water; 10 dozen high grade thermometers, graduated from 100° to 160°, copper cased; 20 dozen ordinary thermometers, graduated from 0° to 22°, in copper cases; 30 dozen hydrometers (salmometers), metal, in case, standardized 190°, 200° and 210°.

For the Annapolis Navy Yard: Three short telescopes; one beam compass, German silver, mahogany case; two surveyor's transits, with terrestrial telescopes, the latter to be of bell metal.

Ishpeming, Mich., Jeweler Goes Away and Landlord Attaches His Stock.

ISHPEMING, Mich., Sept. 15.—What remained of the stock of jewelry and fixtures in the store of John Nieminen on W. Division St. has been attached by William Andrews for rent and will be sold at auction.

Nieminen left this city Aug. 26, intending to make a visit to the copper country in the hope of selling jewelry. He left the store in charge of a clerk, with general instructions as to carrying on the business. However, as Nieminen's family left this town later and no word was heard from him, the landlord took action on the rent claim, as several other creditors have put their claims in the hands of local attorneys for collection.

A. E. Foster has sold his store at Creston, Ia., to Shea Bros.

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There are RUBIES and RUBIES. For OURS we claim the foremost place in the Scientific Stone market.

We have succeeded in developing the Reconstructed Ruby to the highest possible standard, improving it irrespective of effort and cost. In the purity of material, its uniformity of color and shape, correctness of size and brilliancy of finish, OUR RUBY has positively no equal.

We were the first to make the Reconstructed Ruby popular, introducing it in all the variety of MODERN SHAPES and DESIGNS.

Our stock is the LARGEST and BEST in the country and will be found pre-eminently suitable for the use of the LARGE MANUFACTURING JEWELER.

When buying Rubies, GET THE BEST. They cost no more.

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I AM in the market for anything in antique or old style silver and jewelry, such as seed pearls, onyx, coral, amethyst, or old mine diamonds of any description.

Send me your goods with your lowest spot cash prices.
I will pay express charges on jewelry both ways.

References, either Mercantile Agency or the Commercial Trust & Savings Bank of Memphis, Tenn.

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Paris Office: 38 Rue de Maubeuge — Amsterdam: 2 Tulpstraat

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Diamonds and Other Precious Stones — American and Oriental Pearls

If you wish a gem stone of any kind, write us. Diamond cutting. Old diamonds recut. Broken diamonds repaired.

JEWELERS BUILDING, 373 WASHINGTON STREET, BOSTON, MASS.

ice Claim to Have Arrested Thugs Who Robbed Simon Ruman, Baltimore, Md.

ALTIMORE, Md., Sept. 18.—The local po- claim they have arrested the two men are guilty of the daring daylight hold- and robbery in the jewelry store of n Ruman, last Monday, as described st week's issue of THE JEWELERS' AR-WEEKLY. The first man arrested Samuel Geiselman, while the second Arthur Reicke. Reicke, who is 25 years was arrested in the saloon of Alfred n and Frederick Holmes, 737 South way, a place he is charged with rob-

When Mr. Ruman was called to police quarters to identify the prisoner he was and exclaimed as soon as he saw "That is the man; he held the pistol my head while the other man robbed re. This man also took the $25 out my pocket." Five other men, who claim saw the man come into their place, identified the prisoner. One of these was Rubin, a watchmaker at 237 N. Gay far from Mr. Ruman's store, who d that the two prisoners came into store and said they wanted to buy a but the fact that several other cus- ers came in about the same time pos- saved him from becoming the victim their plans, for they left, stating they ld call later.

At the hearing, Reicke tried to make the weler state the exact time the hold-up curred, but Chief of Detectives Pum- ries told him not to answer. After the aring at the police station Reicke was ken to police headquarters, where he was ven the "third degree" to break down s sullen demeanor. He was placed on e stand beneath the spotlight with the es of the 20-odd detectives peering at m from behind masks, and apparently d not mind the ordeal very much. He eld a cigarette between his fingers, but ropped it at the command of the chief. le stood up under the ordeal until Capt. Pumphries said: "Many of you know this an and the case he is charged with. One f his brothers is now behind the bars for house robbery," whereupon he winced erceptibly. He was later taken to the Ber- tillon room and measured, but under the late court ruling no pictures are allowed to be taken until after conviction. At the earing there were numerous wrangles be- tween Reicke's attorney, the magistrate and the detectives as to a further hearing, but the magistrate held him for a later hearing, on Sept. 21, when Samuel Geiselman and John Raeder, who are accused of being implicated, will also be given a further hearing.

Burglars got into Charles F. Hurd's jewelry store, Medina, N. Y., Sept. 16, and secured jewelry valued at $300. The thieves secured an entrance by a rear door. A large quantity of plated goods was taken, while several show cases filled with solid silverware were not touched. A former resident has been arrested on suspicion. The burglary is one of a series of many which have taken place in that vicinity of New York State.

Man Wanted for Defrauding St. Louis Jewelers Arrested in Norfolk, Va.

NORFOLK, Va., Sept. 16.—"Lieutenant" Donald C. Thompson, alias Earl McFarlan, who is alleged to have swindled the Mermod, Jaccard & King Jewelry Co. in St. Louis and jewelry firms in other cities by representing himself as a first lieutenant of the Coast Defense Service, is under arrest here and will be brought back to St. Louis for trial.

Federal warrants, sworn out here by Col. William R. Hamilton, of the United States Recruiting Office at St. Louis, have been forwarded to Attorney General Wickersham, at Washington, and will be sent from there to Norfolk. The accused called at the Mermod, Jaccard & King store, Aug. 16, and bought a $35 gold Masonic pin and had it engraved with his initials and those of Senator Curtis, of Kansas, and the words "West Point, 1906," and ordered it sent to Senator Curtis, at Washington.

Thompson explained that he was under obligation to the Senator for procuring his appointment at West Point. In payment he tendered a $100 check, drawn to his order by J. A. Steinmeyer, of St. Mary's, Kans. He said he was engaged to Miss Bessie Steinmeyer, daughter of J. A. Steinmeyer. Dr. Steinmeyer repudiated the check. He sent the information that his check book had been stolen from his office.

The Jaccard company recovered the pin, but not the money that was given in change for payment by bogus check. It is reported that the man is wanted in New York, San Francisco and Tampa, Fla., for similar swindles.

Death of Edward P. Goulding.

ALTON, Ill., Sept. 18.—Edward P. Goulding, formerly senior member of the E. H. Goulding & Sons Co., one of the oldest and best known jewelry houses of Illinois, died at St. Joseph, Mich., on his fruit farm, yesterday, of heart failure. He had been ill for some time and five years ago he ceased active connection with the jewelry house here and took up fruit farming with the hope of aiding his health.

The deceased was the son of E. H. Goulding, one of the pioneer jewelers of Alton, who started in business in 1852, built up a large business and was well known in the trade. With a younger brother, C. L. Goulding, he assumed charge of the jewelry business after the death of his father, in 1895, retaining charge for about 10 years. The concern is now a corporation, of which C. L. Goulding is president, E. Brandenberger vice-president and Ella H. Bode secretary.

The funeral services of the deceased will be held, to-morrow, and the burial will be at Atlanta, Ill., the home and birthplace of Mr. Goulding's widow.

Death of James F. Crist.

NEWBURGH, N. Y., Sept. 17.—James F. Crist, for many years a prominent jeweler here, died, last night, after a lingering illness.

Mr. Crist recently retired from the jewelry business, selling his store at 46 2d St. Deceased was in his 63d year, and is survived by a widow and two sisters.

Philadelphian Charged With Using the Mails to Defraud After Ordering Jewelry from New York House.

PHILADELPHIA, Pa., Sept. 18.—Morris Cohen, 23 years old, was arraigned, last Thursday, before United States Commissioner Craig in the Federal building, accused of misusing the mails and has been held in $1,000 for the next term of court. Cohen, who has been traveling under many names and with various addresses, has been, according to the postal authorities, operating only a few weeks, and by novel methods has obtained on credit diamonds and jewelry of all kinds. The prisoner admitted that he used aliases to obtain the merchandise, but insisted that his method was legitimate and that he intended to pay when he had disposed of them.

As a result of a complaint made to Chief Inspector Cortelyou by J. M. Lyon & Co., wholesale jewelers, 71-73 Nassau St., New York, Cohen was arrested at 1039 Callowhill St., one of his "offices," where he was known as Arthur C. Bell, an eye specialist. The New York jewelers allege that Cohen ordered valuable diamonds from them for which they never received payment. When the firm received another order for $350 they became suspicious and communicated with Mr. Cortelyou.

Cohen, it is alleged, would write to a firm, using one of his many names, asking them to send him a shipment of goods on credit, and giving as a reference his other names and addresses. Postal inspectors found that he had cards printed bearing the names and addresses by which he is known. A list of the names are: Thomas A. Simson, mechanical draughtsman, 1131 Callowhill St.; John R. Wiggins, civil engineer, 1329 Vine St.; John C. Black, engineer, 240 N. 11th St.; George A. Fuller, attorney-at-law, 1039 Callowhill St. At each of the above addresses the prisoner had engaged a room and received mail. A careful search of the room revealed a heavy correspondence from manufacturing firms of this city and New York.

One of the letters found was a reference to a book publishing firm, in which Cohen said he was an eye specialist and had resided at the Callowhill St. address for 18 years, whereas he had only engaged the room the day before.

V. H. Cohn, of J. M. Lyon & Co., New York, in speaking about the matter to a reporter of THE JEWELERS' CIRCULAR-WEEKLY, said that no goods were obtained from the concern. It was said that Cohen placed orders under different names, and on investigation the matter was referred to Chief Inspector Cortelyou. One of the orders sent in through the mails amounted to $541 and called for a watch, a chain, a diamond ring and a solitaire diamond scarf pin and diamond cuff buttons. It is claimed that the man's method was to use the name of some prominent person in ordering his goods.

W. B. Spray has opened a store in Indianola, Ia.

Walter Tibbitts, of 711 Bismark St., Muscatine, Ia., found a pearl weighing 24 grains recently, for which he received $385.

ADDISON W. WOODHULL, President. GILBERT T. WOODHULL, Treasurer.
WILLIAM J. McQUILLIN, Secretary.

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IMPORTERS OF
DIAMONDS
30 MAIDEN LANE, - - - NEW YORK CITY

M Who Placed Big Order for Silverare Skips to Europe and Charges Are Lodged Against Him.

...messages have been sent to the po... Cherbourg, Bremen and Plymouth ...g for the detention upon the arrival of ... *Kronprinzessin Cecilie*, of the North ... Lloyd Line, at any of those ports, ... known as George Baker, who was ... the Hotel St Regis, New York, ... was regarded as a Cuban repre... large interests in that country. ... held a position of trust in Ha... and acquaintance with men in ... York whose names gave him entre to ...ments dealing in goods with which ...ar. While a clerk in the Hotel ...nducted by Gonzalez & Lopez, in ... early last spring, he met Joseph ... the Hotel St. Regis.

... registered at the Hotel St. Regis ... weeks ago and announced that he had ...ession from the Havana hotel pro... to buy certain supplies for the ... Sevilla. He was furnished with the ...rmation concerning the best busi... for his purposes in the city.

...laced an order with the Gorham Co., ... it is, for goods valued at about $65,... ...r this hotel. The goods, however, ... not sent. He did, nevertheless, secure a ...er of articles of no great value, for ... he paid with his own personal check. ...re leaving the St. Regis he paid up his ... by check, saying he had to go to At... City for the week. Meanwhile, in... ...s had been made of the Havana ...ers upon whom the checks had been ..., who replied that they held no funds ...Baker's credit. The hotel proprietors ...closed that he was no longer in their ... and had no authority to represent ...

...avid J Larkin, a detective in the em... of the Gorham Co. was assigned to the ... He learned that Baker's baggage ...en sent to the Pennsylvania Railroad ...on in Jersey City on Tuesday morning ...st week. At the Pennsylvania station ...learned that the man had changed cabs ... returned to a hotel on 25th St., and ... he had given his checks to a cabman to ...e his trunks transferred to the pier of ... North German Lloyd Line in Hoboken. ...e detective obtained a description of the ..., and when he had learned that the ...nks had been transferred to the ...rth German Lloyd Line docks he went ...re, but the *Kronprinzessin Cecilie* had ...ed for Europe at 10 o'clock that morn... Baker's name did not appear on the ...ular passenger list, but on a supplemen... list of first cabin passengers appeared ...name somewhat similar.

An examination of the baggage disclosed ...t the passenger bearing this name car... the same number of trunks and of the ...me description as Baker's baggage. On ... strength of this information the cable ...sage was sent to the police authorities ... foreign countries where the vessel ...ched.

At the office of the Gorham Co. it was ...d that as soon as the order for about ...5,000 worth of hotel silverware had been ...ceived the hotel people in Cuba were ...bled, and it was learned that the man had ... authority to place such an order. It was said that Baker when giving the order for the goods had stated that he was acting under orders and would produce his credentials before the contract was signed. He gave his orders for what he wished in a way which showed him to be thoroughly familiar with what he was ordering. His story was that he was acting for a chain of hotels under the same management as the Savilla, and that the goods were for these hotels.

Connecticut.

Mayor George M. Landers, New Britain, is being anxiously awaited by his friends from a trip to England. He is expected to return the end of this week.

Alfonse M. Emberlin, a German clockmaker, was recently arrested in Waterbury on a charge of larceny preferred against him by a concern in Winsted.

General George H. Ford, New Haven, presided at the shore dinner, held Sept. 16 at Morris Cove, under the auspices of the Connecticut Sons of the Revolution.

Harry Ellis Lux, of the firm of Lux, Bond & Lux, Hartford, and Miss Frances Emily Weeks, Rosemont, Pa., were married at the latter place, on Wednesday afternoon.

Walter Camp, president of the New Haven Clock Co., New Haven, accompanied by his wife, has returned to his home in New Haven from the Shelton House, Pine Orchard, where he spent the Summer.

In the town court at Seymour, Thursday, Justice R. H. Smith entered a judgment by default in two cases of Abraham Geller and Francis Scott against H. Obstfeld, a jeweler of Main St., at that place, who left town some time ago.

Joseph Stuhlbach, for the past seven years engaged in business in Stafford Springs, is about to move to Port Jervis, N. Y., where he will continue in the same line. He will be succeeded in Stafford Springs by George G. Chittendon, until recently of Steventown, N. Y.

Charged with the embezzlement of $4,500 worth of diamonds, John Jessop, a former salesman for John I. Smith, Fair Haven, was bound over to the Superior Court, Wednesday, under bonds of $1,500. Following the disappearance of the diamonds, two years ago, Jessop vanished also, and was recently taken into custody and brought back to New Haven.

John J. McDonald, who for the past 26 years had been foreman in the case department of the New England Watch Co., Waterbury, has offered his resignation, which will take effect Oct. 1, after which he will engage in business with his son-in-law, F. W. Wenzel. He will be succeeded in his former position by E. F. Grilley, for some time foreman of the train department.

Irving Ingraham, vice-president of the E. Ingraham Co., who makes his home in Los Angeles, Cal., is now in Bristol, after an extended trip abroad. Mr. Ingraham left Bristol about a year and a half ago, and has been touring most of the time in Europe. While away he visited every city of importance on the Continent and also journeyed extensively in Africa. After visiting his brothers in Bristol, he will proceed to Los Angeles.



C. G. Strock has begun business in Santa Ana, Cal.

A. H. Denny will soon open a jewelry store at Saranac Lake, N. Y.

J. B. Paxton, Sac City, Ia., has decided to open a store at Hettinger, N. Dak.

O. D. Stroud intends shortly to engage in the jewelry business in California.

John Welch has commenced business as a retail jeweler at 803 N. Gay St., Baltimore, Md.

C. B. Kuehnle & Co. opened a jewelry store, recently, on the Boardwalk, Atlantic City, N. J.

E. Crane is a new jeweler in Atlantic City, N. J. The store is located at 1619 Boardwalk.

H. Beckman has opened a retail jewelry store and repairing establishment at Mariposa, Cal.

F. Schneider will soon engage in the retail jewelry business in the Burrows building, Riverside, Cal.

Isidore Steinberg, Farmington, Mo., has opened an attractive store at 1002 N. Grand Ave., St. Louis, Mo.

A jewelry, watchmaking and optical store has been opened by M. Eschner, at 126 S. Kentucky Ave., Philadelphia.

Rufus Rankin has engaged in business at 107 S. Kentucky Ave. Mr. Rankin will carry a line of jewelry novelties.

A. S. Higbee, conducting an optical business at Roodhouse, Ill., has added a stock of jewelry to his establishment.

The Riverside Jewelry Co. has started in business at 317 Bullock's Point Ave., Riverside, R. I., as a mail-order house.

S. I. Echelbarger, formerly with L. I. Peddinghaus, Marietta, O., has begun business on his own account in Union City, Ind.

Harry M. Slaughter, formerly with Chris. Bernloehr & Bro., Indianapolis, Ind., has opened a store on his own account at Union City, in the same State.

The Shepard Finding Co. is the name of a new concern at 150 Chestnut St., Providence, R. I. The firm will manufacture metal ornaments and findings.

G. F. Cosnette, Bridgeton, N. J., has opened a jewelry establishment at 2701 Boardwalk, Atlantic City, N. J. Mr. Cosnette expects to open a factory in the near future.

Charles Teneyck, Gloversville, N. Y., is about to open a store at 35 W. Main St., at that place, in the quarters formerly occupied by M. C. Conn. Mr. Teneyck, until recently, was employed by a large jewelry concern in Kingston.

Walter H. Deuble, Canton, O., recently purchased a bank building there for a consideration of $30,000. The original owners have reserved the right to occupy the place until Sept. 10.

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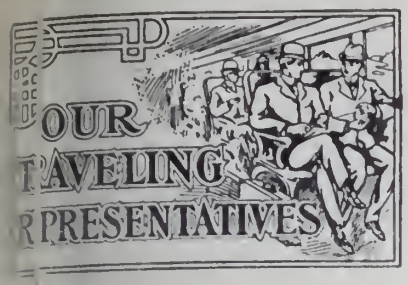
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the manufacturers' representatives in st week, were: Frederick Keim; Sid. H. Marden & Kettlety Co.; Jack Dunn, Aus- c. C D. Petty, Winthrop Mfg. Co.

ng representatives in Toronto, Ont., re- ere Charles Jacot, Fredrich Speidel , Germany); Mr. Ripley, Standard But- Mr. Yorke, Henry Rogers & Son (Shef- g.

owing traveling salesmen were in Balti- recently: Harry Kip, H. F. Barrows Goldberg, J. J. Sommer & Co.; Mr. Stein, agnall Co.; Mr. Dorchester, Fritsch Bros.; entative of Jones & Russell.

ng representatives in Los Angeles, Cal., included: Carl Hadenfeldt, Rothschild & ; J. H. Merrill, J. H. Merrill Co.; Kein, Herman Scheuer; M. R. Peck, M. & Co. Herbert Graham and Lance H. A. Hall & Son.

llowing traveling representatives called on le in Kansas City, Mo., during the past Rudolph Schwerger, H. Z. & H. Oppen- John Hoagland, F. T. Pearce Co.; George ck, Payton & Kelly Co.; Harry Mix, an & Hough Co.; H. W. Sherrill, Sinnock rill; Mr. Somes, Bates & Bacon; T. K. G. W. Parks Co.; James O. Otis, Harvey

aster, Pa., was recently visited by the fol- traveling representatives: Mr. Braun, Kre- & Co.; H N. Smith, Roseville Pottery Co.; Hosmer, Diamond Point Pen Co.; Mr. Ehlich & Sinnock; J. M. Byer, Maple City Co.; G. S. Melville, E. Wilcox & Co.; H. rdan, Gorham Co.; J. H. Sylvia, New Clock Co.; A. Holzinger, Fred Kaufman Mr. Grant, Riley & French; Mr. Beck. r, Tweedy & Co.; Mr. Payson, Finberg Co.; I. S. Schoenfeld.

ng the traveling representatives who, re- visited the Buffalo, N. Y., jewelry trade the following: C. Morgan, Rogers & Bro.; Sinclair, Van Dusen & Stokes Co.; Mr. o, Saunders, Meurer & Co.; Alexander Le- L. Lelong & Bro.; Frank P. Steitz, William Wm. H. Wefferling, Riker Bros.; W. H. ry, Strobell & Crane; W. J. Harber, Enos rdson & Co.; W. S. Gardner, Bassett Jew- Co.; Percy D. Lucas, Frank W. Smith Co.; e Pilzer, Goodfriend Bros.

following traveling representatives visited a, Nebr., last week: A. M. Breckenridge, Allen & Co.; Charles P. Crane, Bliss Bros. ; Adolph M. Kuhn, Towle Mfg. Co.; C. L. r, Sproehnle & Co.; Rudolph Schweiger, H. H. Oppenheimer; C. Williams, Louis W. a; John O. Slemmons, J. B. Brown & Co.; H. Ryland, American Watch Case Co.; ence C. May, Moskowitz Bros. Co.; Meyer ann, Ludwig Lehman; S. F. Graygenheim, ar Goldsmith & Co.; George A. Schuetz, & Westcott Co.; John C. Jones, Charles L. & Co.; John O. Slemmons, J. B. Bowden & Donald LeStage, H. D. Merritt Co.; Mr. ett, Waite, Evans & Co.; Frank J. Ruggles, Richards Co.; Mr. Somers, Bates & Bacon; y Mix, Wightman & Hough Co.; W. M. ed, B. Shoninger & Co.; J. J. McGary, ary's Universal Silver & Jewelers' Polish Co.

aveling salesmen in Boston, Mass., last week, ded: V. L. Burgesser, Krementz & Co.; F. C. , Gibson, Krugler & Co.; A. D. Manning, Wilcox & Co.; H. B. Bliss, B. M. Shanley, Co.; W. G. Rattey, Hagerstrom Co.; Edward Hicks, W. S. Hicks' Son; Charles Theurer, e & Theurer; Frank F. Keller, Keller Mfg. C. Glander, J. D. Dalzell & Co.; James C. hild, Fairchild & Co.; Arthur Connett, Link Angell; Mr. Bishop, Bishop & Bishop; Mr. er, Battin & Co.; George W. Read, Larter & ; H. Nesbitt, Pearce, Ferraille & Co.; J. W. tz, C. Sidney Smith & Co.; Mr. Barstow, Bar- , Kollmar & Co.; Mr. Bruns, George O. Street & Sons; Louis Kurtz, Cheever, Tweedy & Co.; Mr. Thornton, H. A. Kirby; Christopher Morgan, International Silver Co.; Daniel Chisholm, Bugbee & Niles Co.; L. D Barrows, H. F. Barrows Co.; Woodbury Melcher, Scofield, Melcher & Scofield; J. Arthur Cope, Rogers, Smith & Co.; Sam Newman, B. Hyman & Co.

Traveling representatives in Cincinnati, O., during the past week, included: John J. Somers, J. J. Somers & Co.; A. H. Oakley, Thornton Bros.; J. T. Griffith, Jr., Carter, Howe & Co.; Mills Smith, R. Blackinton & Co.; F. F. Gibson, Gibson, Krugler Co., E. H. Eckfeldt, Eckfeldt & Ackley; Charles F. Hartshorn, Alling & Co.; Charles S. Miller, Ansonia Clock Co.; John F. Garland, L. H Keller & Co.; D. Schwab, Davidson & Schwab; Mr. Laurino, Saunders, Meurer & Co.; R J. Gordon, Ripley, Howland Mfg. Co.; J. E. Simonson, Ludwig Nissen & Co.; A. T. Teague, Link & Angell; H C. Woods, Dominick & Haff; Mr. Lyons, Lyons Gem Co.; Lucien Rockwell, Poole Silver Co.; A. J. Casse, John A. Keim; Clayton Shepperd, Krementz & Co.; A. B. Tuthill, A. Ludeke & Co.; A. A Green, A. A. Green & Co.; John Marsh, C. A. Marsh & Co.; George L. Sweet, R. F. Simmons Co.; Mr. Fowler, Fowler Bros.; Gustav Huebner, Huebner & Son; Mr. Middlebrook, B. A. Ballou & Co.; H. G. Pfordresher, Eastern Jewelry Co.; Al. Bruckner, W. A. Pickard; Joseph Keller, Keller Mfg. Co.

Among the traveling representatives who, recently, called on the trade at Pittsburg, Pa., were the following: C. B. Bartlett, Whiting Mfg. Co.; Alfred Nathan, Henry Baschkopf; George A. Joehum, C. Cornehlsen; Charles F. Sexton, Wm. L. Sexton & Co.; Edgar Huhn, Scofield, Melcher & Scofield; A. H. Oakley, Thornton Bros. Co.; George S. Semple, W. & S. Blackinton Co.; Mr. Laurino, Saunders, Meurer & Co.; W. H. Osborne, R. Wallace & Sons Mfg. Co.; Mr. Singleton, Adams & Singleton; Harry Goodison, E. G. Webster & Son; J. Williams, Fera & Kadison; A. D. Haring, Kent & Woodland; Albert Hunting, T. W. Adams & Co.; F. C. Winship, H. C. Fry Glass Co.; James O. Otis, Harvey & Otis; J. T. Griffith, Jr., Carter, Howe & Co.; C. M. Davis, Depasse Mfg. Co.; Henry C. Woods, Dominick & Haff; Joseph Keller, Keller Mfg. Co.; George Pilzer, Goodfriend Bros.; A. B. Barnes, H. M. Quackenbush; Mr. Sisson, E. A. Bennett & Co.; E. J. Walther, D. F. Briggs Co.; Mr. Toury, Eastern Jewelry Co.; F Kennedy, Paye & Baker Mfg. Co.; John S. Cunningham, E. L. Spencer Co.; H. L. Sherman, Simpson, Hill, Miller & Co.; A. Wiplitzhauser, Wightman & Hough Co.; W. A. Burt, Cory & Reynolds Co.; F. F. Gibson, Gibson, Krugler Co.; F. E. Goode, Philadelphia Watch Case Co.; W. J. Harber, Enos Richardson & Co.; J. F. Reed, Reed & Barton.

Newark.

Retailers report an improvement in business.

Matthias Stratton, of Alling & Co., has been out of town for several days.

The engagement of Miss Helen Allsopp, daughter of Henry Allsopp, of Allsopp Bros., to Walter Grange Thacker, of New York, is announced.

F. M. Van Houten, of the Schwarzkopf Mfg. Co., is in New York State; George Weiss is touring the Central States, and William Schwarzkopf is in Mississippi.

Mr. Bancroft, a member of the Bancroft Bros. Co., Columbus, O., was in this city, last week, on a business trip. He paid his respects to his friends in the wholesale district.

The United Silver Co., having its registered office at 776 Broad St., has filed articles of incorporation authorizing it to have a capital of $15,000, of which $1,000 is paid up. The incorporators are Paul Armitage, James Betts and A. H. Montegriffo, all of this city.

A new concern, dealing in precious stones, has entered the Newark field. The members are Edward V. Anderson and Isidore Lassner, New York, and Anna L. Coughlin, Elizabeth, N. J. Papers of incorporation have been filed with the County Clerk of Essex. The capital of the concern is $10,000.

William Coney, a former employe of the Celluloid Novelty Co., of this city, died, last week. He was a veteran of the Mexican War and an orderly to General Grant during the Civil War.

Mr. Van Ness, of the American Oil & Supply Co., is expected home shortly from a business tour of New York State and Canada in the interests of the jewelry supply department of the company.

John F. Zucker, vice-president of the George Zucker Co., dealers in polishing and buffing compounds and well known to the jewelry trade, committed suicide, Saturday morning, at his home in East Orange.

Many of the retailers expect to attend the annual banquet of the Newark Credit Men, which will be held this year at the Kreuger Auditorium, Nov. 15. Curtis R. Burnett is chairman of the arrangement committee.

William H. Tichenor, a jeweler of 12 Liberty St., was sued in Chancery Court by his wife, last week, for the enforcement of an agreement which they made several years ago and under which Tichenor was to pay $10 a week when they separated, the separation being mutually agreeable. She claims Tichenor did not live up to his agreement. He avers that she circulated stories concerning him and tried to injure his business, and for this reason he declined to pay her the money stipulated.

Robert Jourdan, formerly employed by Burstow, Kollnar & Co., 18 Columbia St., has brought suit in the Chancery Court to have two lots, which he conveyed to his employers when they accused him of embezzlement, reconveyed back to him. He claims that he did not understand the purport of the transaction at the time and that he was not guilty of the theft of ingots of gold, of which he was accused. His suit was heard before Vice-Chancellor Stevens. The papers which, he said, he was forced to sign accused him of the theft of goods valued at $2,000. The lots which he transferred, together with a sum of cash, was given in the way of restitution toward his alleged embezzlement, which the defendants say he fully admitted.

Trade Gossip.

The Potter & Buffinton Co., Providence, R. I., is distributing to the trade a neat little folder, illustrating a new creation in locket jewelry in the form of a locket and signet combined.

Catalogue No. 56 has just been issued by Manning, Bowman & Co., Meriden, Conn. It consists of 215 pages and contains illustrations and price lists of their various lines, such as alcohol gas stoves and outfits, chafing dishes, coffee percolators, traveling companions, prize trophies, etc.

The magnificent Larter Gold Book for 1910 has recently been issued. As stated in the preface, this is not a catalogue, but, however, it conveys a very good idea of the various lines of gold jewelry made by Larter & Sons, 21-23 Maiden Lane, New York, and every jeweler ought to have a copy for reference.

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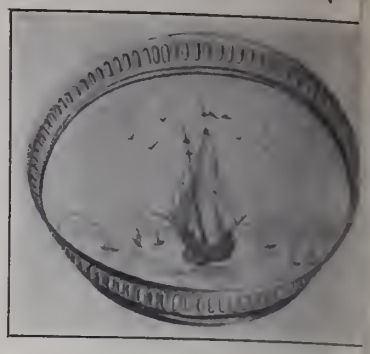
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GARREAUD & GRISE

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LAPIDARIES PRECIO STONE

GEMS in Unique Cutting

Providence.

lter H. Durfee was a visitor in Bos- Tuesday of last week.

nry A. Kirby has returned from a o Europe of several weeks.

W. Ripley, of the Frank E. Guild was in New York last week.

H Hannaford has returned from a ssful western trip for Tuttle & Stark.

is Cert, Pittsburg, Pa., was a caller the local manufacturers the past

A. Otis, of Harvey & Otis, was icago, last week, calling upon the

r and Thomas Lind have the sym- of the trade in the recent death of ster.

and Mrs. Frank P. Eddy were recent for several days at the Point Judith se.

lardt C. Ostby, president of the & Barton Co., has returned from a Maine.

will of Browning B. Nickerson was ed in the Municipal Court of this on Tuesday.

H White & Son have removed their facturing plant from 22 Conduit St., to leuder St.

ward White called upon the Chicago of the George L. Vose Mfg. Co., of rity, the past week.

electroplating plant of R. E. Sturdy, Eddy St., has been completely re- ged and improved.

arles W Battey of Schofield, Battey has returned from an extended trip ng the western trade.

e will of Waterman W. Dexter presented for probate at Pawtucket nesday and continued to Oct. 6.

H. Henry & Co. have removed from Conduit St., to larger and more con- ent quarters at 9 Calender St.

he trade in Chicago received a visit the week from D. H. Childs, who was ving the line of Warren & Williams.

eorge Briggs, of the J. Briggs & Sons is at Ogunquit, Me., where he will re- n until about the middle of October.

illiam Loeb has started on a six weeks' to the western trade in the interests he Rhode Island Ring Co., of this city.

. Leo Kilkenny, with T. W. Lind Co., enjoying a two weeks' vacation among mountains in New Hampshire and rmont.

he northwestern trade of Hamilton & milton, Jr., of this city, is receiving calls n the firm's western representative, G. Jewett.

he factory of the Theodore W. Foster Bro. Co., is running nights to keep pace h the orders that are daily adding to ir books.

hn Sheard, Jr., and A. S. Vennerbeck re members of the Rhode Island team the interstate golf match with Connecti- at Hartford, on Saturday.

ames R. Palmer was in Chicago the t week representing Henry A. Kirby, this city. H. A. Kidder, of the same se, is on the Pacific Coast.

Edwin A. Bush, general manager of the harles S. Bush Co., was in Vermont the st week on business connected with the concern and Vice-President Braids was in New York.

William E. Chase, of the United States Gas Furnace Co., is taking a much needed respite from business cares among the mountains in New Hampshire.

The Tilden-Thurber Co. has been given the exclusive agency in this city for the "Edgewood Bar Pin" by the manufacturers, the Harvey J. Flint Co., of this city.

Mr. and Mrs. A. T. Wall were members of an automobile party at Narragansett Pier last Monday. Mr. Wall left the following day for a month's stay at Chicago.

W. R. Ford was in town the past week placing some good orders with local manufacturers, for delivery to the Thompson-Hudson Co., a new department house at Toledo, O.

Anson D. Manning, with D. Wilcox & Co., is erecting a fine residence in East Providence, near the grounds of the Pomham Club, overlooking the waters of Narragansett Bay.

The mortgagee's sale of the plant of the United Brush Co., on Main and Carver Sts., Pawtucket, which on Sept. 2, was postponed to Sept. 16, has been again continued to Sept. 30.

George W. Allen, Jr., left the first of the week on an extended western trip for the Macomber Mfg. Co. He will show the firm's new line of brooches, scarf and cuff pins for the first time.

Among those who attended the invitation lunch given at the Crown Hotel by Gen. Charles R. Brayton, to the Republican leaders of the State were Frank E. Dutemple and Roswell C. Smith.

The Riverside Jewelry Co. has started at 317 Bullock's Point Ave., Riverside, doing a mail order business. Goddard J. Schoenhardt is president and treasurer, and William G. Schoenhardt is secretary.

Among those who attended the annual dinner given by the Republican leaders of Cranston, at Slocum's, Pawtuxet, last Wednesday evening, were George W. Dover, William W. Bloomer, Phineas Conley and William R. Dutemple.

Mayor Henry Fletcher, of the Fletcher-Burrows Co., and Henry D. Sharpe, of the Brown & Sharpe Mfg. Co., are members of the special committee on new industries of the Providence Board of Trade, to induce firms to locate in this city.

Frederick W. Aldred, who has been traveling in the west since the first of July, is now at Los Angeles on his way home, after visiting the Yellowstone Park, the Alaska-Yukon-Pacific Exposition at Seattle and other places of interest en route.

Manufacturers in this vicinity have received notice from the manager of the Eastern Dry Goods Alliance that the buyers of that association will not visit this city this season to place their orders, but will look at the various lines at the New York office.

Mr. and Mrs. William E. Aldred have returned from East Douglas, Mass., where Mr. Aldred went immediately upon his return from Europe, his plans abroad having been interrupted by an illness of two weeks in Cologne, which prevented his visiting Switzerland.

George N. Steere has returned from the western circuit with so many orders that the firm of George N. Steere Co. finds it impossible to keep pace with the daily bookings. Frank Somers, who is making the western circuit for this house, is also sending in good orders.

Albert Ross, 17 years old, was arraigned before Judge Gorham in the Sixth District Court, Wednesday morning, on the charge of the larceny of one ring, one watch and one pair of sleeve links, all valued at $27 from the Outlet Co. He pleaded guilty and was fined $10 and costs.

Robert E. Budlong, of S. K. Merrill & Co., and president of the Manufacturing Jewelers' Board of Trade, attended the annual convention of the National Banking Association at Chicago the past week, as a representative from the Atlantic National Bank of this city, of which he is one of the directors.

The regular monthly meeting of the directors of the Manufacturing Jewelers' Board of Trade was held in the rooms of that association on Friday afternoon. In the absence of President Budlong, who is out of the city, first Vice-President Fred D. Carr presided. One new member was elected to membership.

The Shepard Finding Co. is the name of a new concern that is located at 150 Chestnut St. for the manufacture of metal ornaments and findings. The company will be composed of Joseph H. Kerchijian, who has been a traveling salesman for A. Vester & Sons; Reuben Berberian, who has been in the enameling business at 14 Blount St., and B. G. Shepard.

Lieut.-Gov. Arthur W. Dennis tendered a dinner to the members of the State senate and invited guests at the Pomham club on Friday afternoon, and about 80 persons enjoyed his hospitality. Among those present were Gov. Pothier, Attorney-General Greenough, Secretary of State J. Fred Parker, Albert A. Remington, George H. Grant and Emery J. San Souci.

As the season for the opening of the evening schools approaches, the sentiment in favor of establishing an Evening Technical High School becomes more pronounced, and it is quite possible that when the schools are opened in October one in which manual training is given will be included in the number. Among the branches which it is proposed to teach in case such a school should be opened will be jewelry making and designing. The school would be open four nights a week.

Among the foreign importations received through the Providence Custom House during the past week were the following: From Bremen, seven packages of imitation precious stones; from Hamburg, six packages of glass ware, one of manufactures of metal and one of imitation precious stones; from Havre, one package of bronzes, one of enamel ware and one of imitation precious stones; from Liverpool, four packages of manufactures of metal; from Rotterdam, 10 packages of crockery; from Southampton, one package of silverware.

The seventh annual field day and clambake of the employes in Room M 5 at the Gorham Mfg. Co., took place last Saturday afternoon in Smithfield, with 75 present. On the arrival of the company at the grove, lunch was served, after which a



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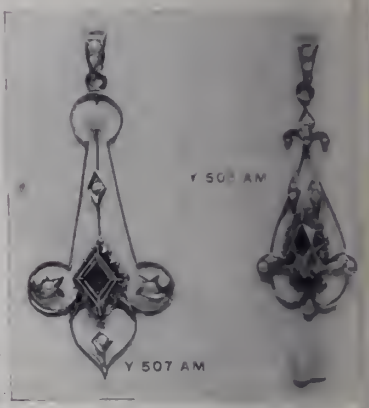
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mme of sports was in order. The ll game between the married and gle men resulted in a score of 9 to 5 r of the husbands. The bake was at 4 o'clock, and speeches and songs istened to after the repast. T. E. haw and G. Jepson formed the com- f arrangements.

itors in this vicinity of the Southern sale Jewelry Co., of New Orleans, eiving acceptably indorsed notes for cent. of their claims, due in Febru- 910, in full settlement, through the turing Jewelers' Board of Trade.

ace B. Ingraham and Walter E. are two of the incorporators of the Williams Land Co., which took out s of association at the Secretary of office, last week, to deal in real es- e., with a capital stock of $50,000.

Shepard, Jr., of the Shepard Co., city, has been elected treasurer of , Norwell Co., of Boston, and ssume a prominent part in the man- nt of the latter concern, of which ber is the president and in which nger Mr. Shepard recently pur- considerable interest.

suits were filed in the Superior Saturday against Arnold C. Messler, C. Messler & Co., manufacturing rs, as the result of an automobile nt in Pawtucket, Sept. 24, 1907. L. McCormick, a minor, sues for ges of $10,000 for injuries received is father, William A. McCormick, sues 5,000 as compensation for loss of the services. The plaintiffs declare that oy was riding a bicycle along the when the defendant's automobile from behind a team and struck the l. The boy was thrown to the ground received a fractured skull and other ies, it is claimed.

e igniting of the gas in a blower pipe, ng the bursting of the latter, in the ry of E. C. Bliss & Co., 91 Sabin St., d much excitement on the downtown 's at 10.30 A.M. Sept. 14. The accident ed a loud explosion that was heard a long distance. It occurred in the r of the building. Someone had left ve open, with the result that the long er pipe connecting the drum to the ace filled entirely with gas. There was e in the furnace, which within a few utes was at a white heat. The heat ed the ignition of the gas and the pipe t with a thunderous noise. Three men were working close to the drum had arrow escape. Their clothing was cov- with steam and their hands were badly led, but otherwise they were uninjured. E. Bliss, the manager of the establish- t, stood at the head of the stairs when explosion occurred, and hurried down the cellar, not knowing what he might He heartily congratulated the men their fortunate escape. The damage ed by the explosion was estimated at t $100.

. Carl Jelenko, for several years with Chagru Jewel Co., will open an exclu- jewelry store at 224 E. Baltimore St., timore, Md., about Sept. 25. He will y a full line of watches, diamonds and cal goods.

Attleboro.

Charles Crane, salesman for Bliss Bros. Co., has returned to Chicago.

A letter is being held at the postoffice for the Attleboro Jewelry Co.

Louis D. Jones, representing C. A. Marsh & Co. is confined to his home by illness.

Rothschild & Levy have moved their comb factory from this town to Chicago.

G. Percy Clap is making a New York State trip in the interest of Daggett & Clap Co.

The Bristol Mfg. Co. has become the Bristol Jewelry Co., a non-incorporated body.

W. L. Tidd, salesman for the Winthrop Mfg. Co., is enjoying a vacation at Bethlehem, N. H.

S. M. Einstein, a well-known manufacturing jeweler, is planning to erect a new residence on County St.

C. D. Lyons, of the C. D. Lyons Co., Mansfield, was in New York last week in the interests of his concern.

Charles W. Perry, salesman for C. M. Robbins Co., was in a railroad wreck in Connecticut last Friday night, but happily escaped without injuries.

C. O. Sweet and William E. Sykes were members of the delegations presented in the Republican caucus Tuesday, and favorable to George A. Sweeney.

S. O. Bigney, Maxy Potter, Harvey E. Clap, C. L. Watson and Peter Nerney have been made members of a committee in charge of the coming Elks' fair.

While digging the cellar for the new factory of the Mossberg Co., last week, a ledge of rock was found which is thought to contain gold. Some of the rocks were sent away to be analyzed.

A number of salesmen have returned from trips to the west, but will start out in two weeks again, so as to catch the buyers who were away on vacations when the travelers made their last trip.

Col. Sidney O. Bigney emphatically denies the truth of the reports published in Boston papers that he is to be a candidate for Congress in the 14th Massachusetts district, when Congressman Lovering steps aside next year. Col. Bigney says that under no circumstances would he accept the nomination.

Fifty years ago last Saturday, the old steam power building which stood on Railroad St. was destroyed by fire. The building that replaced the burned structure did service as a home for jewelry concerns until this Spring, when it was torn down. On the site a new modern factory will be erected in the very near future.

Maxy W. Potter, with J. M. Fisher & Co.; Mr. Tanner, with Allen, McNerney & Co.; W. H. Payson, with Finberg Mfg. Co.; W. L. Bushee, with A. Bushee & Co.; J. W. Clark, with R. B. McDonald & Co., and William Moulton, with F. W. Weaver & Co., all of this place, were in New York last week, having arrived back from western trips.

Herbert M. Williams, a former manufacturing jeweler of this town, was arrested in New York last week on a civil process to satisfy a judgment secured against him by Mrs. Emma F. Sullivan, who was the wife of the late Fred. Heffron. Mrs. Sullivan claims that she placed an automobile in the hands of Mr. Williams for disposal and that he failed to make any returns to her. A judgment for $276.81 was awarded to her, and the defendant was allowed five days to pay, which he failed to do. Williams was formerly salesman for the A. T. Wall Co., Providence, manufacturing jewelers. Williams later came to Attleboro, and formed the H. M. Williams Co., but a few years ago met with reverses and returned to New York.

North Attleboro.

J. J. Sommer is at present in the west.

Artner Chace, salesman for Boss & Baldwin, was at the factory last week.

George S. Semple is making an eastern trip for the W. & S. Blackington Co.

Walter Duncan is making a western trip in the interests of C. Ray Randall & Co.

Harry Fisher left last week for a short trip in the interests of Furbish, Swift & Fisher.

Charles Clark has returned from a successful western trip in the interests of his concern.

F. S. Gilbert returned last week from the west, where he has been in the interests of his concern.

Daniel Chisholm has returned from a western trip in the interests of the Bugbee & Niles Co.

Howard Grant has returned from a successful trip last week in the interests of Riley & French.

A large number of the local factories have started to run on a 13-hour schedule to fill their orders.

Raymond Draper, of the estate of O. M. Draper, returned last week from a vacation enjoyed at Oaks Bluffs.

J. J. Sommer & Co. are planning to open a Chicago office, of which Edward Sommer will be given the management.

The engagement of Phillip R. Cook, who has charge of the packing room of the J. F. Sturdy's Sons Co., and Miss Vera Billings, of Milford, has been announced.

The Whiting & Davis Co. is at present doing a big business in mesh bags. In addition to eight mesh machines the concern has over 2,000 makers in six States and will take on 5,000 more as fast as possible. The concern keeps a standing advertisement for every ring purse maker in the Attleboros.

At a meeting of the Republican Town Committee, last Friday evening, the following manufacturing jewelers were selected for positions on a slate that will be presented to the Republican voters of the town: Town Committee for 1910, Fred Gilbert, W. B. Ballou. Delegates to the representative convention, Raymond Wise, H. J. Straker. Delegate to the Senatorial convention, Charles T. Paye. Delegates to the county convention, F. O. Coombs, Roswell Blackinton. Delegates to the State convention, W. H. Bell, John Rose, W. B. Ballou and H. Alton Hall.

S. E. Theus, of Theus & Co., Savannah, Ga., has been appointed a member of the committee to arrange a banquet in honor of President William H. Taft and party on the occasion of their visit to Savannah, Nov. 4 and 5, 1909.

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Philadelphia.

alter Powell, Cumberland, Md., was a nt visitor to this city, on business.

'o Levy, Chester, Pa., has returned c, after an enjoyable cruise in his new t.

C. Kremer, Phoenixville, Pa., is mak- arrangements to enlarge and improve ore.

W. Harper, Hurlock, Md., spent a days in town, last week, before going ew York.

E. Harper, mayor of Salisbury, Md., a visitor to this city, last week, buying Fall stock.

lliam Locke, watchmaker for Frank Posten, Stroudsburg, Pa., stopped off s way to Atlantic City.

e jewelry store of W. F. Seidel, Bow- Del., was entered and robbed, last week, any valuable pieces of jewelry.

lmund Diesinger, case maker, 115 S. St., is recovering from a severe cold, h he contracted some months ago.

seph Wachs, with J. Neill, optician, 727 som St., while working in the factory, week, suffered the loss of a finger.

aurice E. Hunter, jeweler, Beverly, N. g ving his store a general overhauling. fixtures and cases have been installed.

D. Stoudt, a former representative for D. Hurlburt & Sons, has gone to Cali- ua, where he intends starting in the j lry business.

W. Carey, Hampton, Va., spent last k in this city visiting old friends. Mr. y formerly conducted a jewelry store rankford, Pa.

ohn L. Borsch, Jr., has conveyed to n L. Borsch, optician, the three-story elling at 1308 Walnut St. The assessed ation is $60,000.

. Dilsheimer, of Ferdinand Dilsheimer o., 710 Chestnut St., who has been trav- g in Europe for the past three months, rned home, last week.

old gold and coins were stolen from the re of M. Shapiro & Co., 5 S. 7th St., by hief who threw a brick through the win- v and made his escape.

ouis Meyers, silver plater, S. 8th St., is ing the spade which was used in dig- g the first spadeful of earth in the erec- of the new Gimbel store in New York.

B. Robertson has been given entire rge of the material department of M. kles & Sons. Mr. Robertson has suc- ded Mr. Horn, who has been transferred the jewelry section.

. A. Schlechter, Reading, Pa., made a cial trip to this city, Friday, to witness game between the Athletics and Detroit. Schlechter was too late for the game, he consoled himself visiting the trade.

Diamonds valued at more than $300 were len from the jewelry store of Weaver Nelson, manufacturing jewelers, 127 S. St., last Friday evening. The thief aped, leaving no trace as to his identity.

Many retail jewelers, anticipating the in- ase in price on movements made by the gin and Waltham companies, swarmed this city during the week. Watch deal- and jobbers had as much as they could to handle the unexpected increase in siness.

. Rubenstone, jeweler, with stores at 125 7th St., and 1623 Susquehanna Ave., has been elected vice-president of the Busi- ness Men's Carnival, which will be held an- nually on Susquehanna Ave. Mayor Rey- burn will open the first carnival, which will take place Oct. 7 and 8.

The Bailey, Banks & Biddle Co. has on display in its window more than 70 special silver cups in various sizes and designs, each bearing the seal of the Bryn Mawr Horse Show Association in enamel. In addition to these cups are the trophies for the Light House and Kensington Boys' Club, to be presented at their annual track meet.

The local Fall meeting of the Pennsyl- vania Retail Jewelers' Association was held Monday, at the Jewelers' Club. The com- mittee calling the meeting consisted of J. Warner Hutchins, F. C. Bode, Frank Kind, W. H. Thompson, Jr., Wm. Gibbons, Max- well & Berlett, Chas. H. Hambly, H. F. Seltzer, Geo. S. Katz and President Ira D. Garman. There was a large attendance.

W. J. Fulton, of the diamond section of Strawbridge & Clothier's, is responsible for their attractive window display, this week. In a gold frame, with the stars and stripes fluttering on either side, there is a globe with two distinct tracks of precious stones, indicative of Peary's and Cook's climb to the Pole. At the top there is a small figure encased in a coat of diamonds, presumably Dr. Cook.

The man and woman who were arrested, last week, charged with conspiring by letter to plan an escape for George Schaeffer, the condemned murderer of Leopold Erman, were released from jail, last Friday, be- cause of insufficient evidence. According to the letters, Schaeffer was to be supplied with acids, guns, saws and other instru- ments, which were intended to make his escape easy and, if necessary, Warden Wie- and was to be killed. For this help Schae- fer was to pay the conspirators $50.

The following jewelers were visitors to this city, during the week: J. D. Salladay, Norristown, Pa.; C. M. Banks and M. Bryan, of Baynard, Banks & Bryan, Wil- mington, Del.; M. F. Davis, Wilmington, Del.; F. C. Moag, Bridgeport, Pa.; M. C. Brock, Trenton, N. J.; J. H. Lepsch, Ridge- way, Pa.; Thomas Leslie, Ocean City, N. J.; R. T. Chapman and M. Friedeberg, At- lantic City, N. J.; J. W. Parrish, Newark, Del.; G. Lang, Norristown, Pa.; E. K. Bean, Lansdale, Pa.; Roland Oliver, Bur- lington, N. J.; R. W. Quicksall, Mt. Holly, N. J., and D. H. Krouse, North Wales, Pa.

J. A. Caldwell & Co. have designed and made the Henry D. Moore cup, which is to be presented to the Holly Beach Yacht Club as a perpetual trophy to be contested for annually by motor boats. The cup stands 14 inches, independent of the base, and is built of sterling silver. Around the top of the cup is an etched scene of a motor boat race in which four modern high-power boats are shown dashing through the water at high speed. Below the etching is ap- plied a rope which forms a nautical loop. In the loop are the initials of the club. On the reverse side a rope medallion is ap- plied. The remaining space is for the win- ners' name each year. This house has the contract for the prizes to be awarded at the Chesterbrook races, Sept. 28.

Boston.

Alanson Bigelow, Jr., is at his camp, which is situated near Moosehead Lake, Me.

The Bentley Jewelry Co. is removing from the third to the ninth floor of the Jewelers' building.

William B. Garfield, with Kettell & Blake, is enjoying an outing at his camp at Wilson Mills, Me.

It is announced that jewelry working will be part of the course in industrial training of the East Boston High School.

The Waltham free library has added to its shelves a large number of books on the subject of clocks and watches. An an- nouncement of the increased collection has met with much interest in that city.

William E. Murphy, who was brought from New York to answer to charges of larceny on two counts, it being alleged that he stole $532.50 worth of jewelry from Robertson, Hartley & Co., and $504 from Davis Bros., has been held in $1,800 bonds for trial.

E. Charles Fitch is now in charge of the Waltham Watch Co.'s Boston office in the Jewelers' building. There have been sev- eral changes made in the personnel of the office force. It is understood that the ma- terial department will be moved out to the factory building at Waltham.

The Waltham watch factory bowling league has arranged for a series of games which will be begun the latter part of this month and continue until April. The league consists of 10 teams, including the "flat steel," "finishing," "punch," "gilding," "jewel making," "hairspring," "dial" and others yet to be organized. The annual outing of the employes of the jeweling de- partment was held, Saturday, at Child's farm and largely attended.

The first meeting of the Fall season of the New England Watchmakers' Club was held, Tuesday evening of last week, at Engineer building B, Massachusetts Insti- tute of Technology. In the absence of the president and vice-president Treasurer Nichols presided. About 50 members were present. After several important business matters had been acted upon the speaker of the evening, H. E. Duncan, was intro- duced, and he gave a very interesting talk on the Alaska-Yukon-Pacific Exposition. At the next meeting it is hoped to have as the principal speaker Consulting Superin- tendent Higginbotham, of the South Bend (Ind.) Watch Co.

Among the jewelers in town, last week, were: W. E. Whitney, Hopedale; Henry A. Wippich, Provincetown; J. F. Whippich, Ipswich; L. R. Hapgood, Orange; P. F. McEneaney and G. A. Schmidt, Lawrence; Loring Smith, I. A. Willey and H. S. Hew- ett, Brockton; F. H. Jessup, Wareham; H. W. Eager, Marlboro; W. A. Kemp, East Pepperell; E. L. Walsh, Foxboro; J. F. Hill, Beverly; David Robertson, South Framing- ham; Arthur Stern and W. F. Newhall, Lynn; David Perreault and Frank Ricard, Lowell; John Perreault, Worcester; H. P. M. Dahl, Maynard; G. W. Cheney, of E. E. Cheney; Fred Hendricks, Nashua; C. H. Sinclair, Concord; B. G. Couri, Portland, Me., and W. E. Morse, Burlington, Vt.

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The Time to be Careful.

WITH the commencement of the busy season, retail and even wholesale establishments should give warning to clerks and other employes to be on the outlook for swindlers and thieves of all varieties, of all ages and of both sexes, because, as has often been said in these columns, it is when business is brisk and the merchant or clerk feels he has no time to take extra precautions that the swindlers and crooks feel that they can operate with most success. In other words, the less time one has to be cautious, the more time should be given to taking precautions.

Another point that should be impressed upon the salesmen and saleswomen in the trade is that the most dangerous thief or swindler is the one that excites the least suspicion, and that the barriers of caution should never be dropped because of the dress, appearance or charm of manner of a customer who is not personally known to the establishment. It should be impressed on everyone from the office boy to the sales manager that the thief or swindler who plays for the biggest stake is the man who will have all the indicia of wealth, respectability and refinement, and will be one whose acts, manner and suggestions will be open to the least possible suspicion. It is the well-built and clean-cut and elegantly attired gentleman who may lean over and open the show case when the clerk is not looking, as it is the well-gowned woman of refined appearance whose check may come back marked "N. G."

We Need Development on Artistic Lines.

THE dearth of artist and artist-artisans in the jewelry trade of the United States has often been a subject of comment in these columns, and this condition seems to be growing worse instead of better as the years go on. What is more, it will continue to do so until an acute state is reached, unless the manufacturers and others interested in the artistic development of the craft take more active interest in the subject in the future than they have up to this time. For years the jewelry trade of this country could and did draw upon the trained artisans of Europe for help in the workshop and factory, but the number of artistic craftsmen who reach these shores has been decreasing while the demand for artistic jewelry has increased, until to-day the proportion of practical jewelry artists we get from Europe is hardly a factor in the business; and, what is more, the proportion of American boys of artistic talent who are going into the jewelry line is even less.

Already the effect of this condition is seen upon our industry—if not directly, it is at least apparent when the artistic development of the jewelry trade is compared with that in other lines. Everyone knows that the last 15 years has seen the greatest artistic strides in all sorts of commercial products, from wall-paper and furniture to pottery and metal work, and to-day many of the cheapest commercial wares that are used universally have artistic excellence that would never have been dreamed of a decade or two ago as likely to appear in anything but the most expensive products. Can anyone say that in artistic lines the jewelry industry (the oldest art industry extant) has made any such progress? True, we have advanced and are advancing after a fashion, but it is at a snail's pace compared with the express-train speed of the artistic development all around us.

The American manufacturers in other lines may be among the most progressive in the world, and the American jewelry manufacturers may keep up to the standard of his brothers in other industries when it comes to the actual making and marketing of his product; but in developing the artistic side—the element that should be and is essential in the success of his business—he has been negligent in the past and is indifferent at present. Let us hope that in the future his attitude will be more progressive for the sake of himself and his customers. His French, and particularly his German, competitor, is meeting him on almost equal grounds in the development of the mechanical end of the business, and is his superior on the artistic side. For this reason German manufacturers have been getting a foothold in this country which they will retain and increase if the present conditions keep up. The present tariff on cheap jewelry of 85 per cent. is not sufficient to counteract the difference between an artistic and an inartistic product, nor will a protective duty of double that amount prevent foreign competition in the future if the American manufacturer cannot satisfy and keep pace with the development of the artistic taste of the American consumer.

> Intelligent advertising and business stagnation cannot exist together.

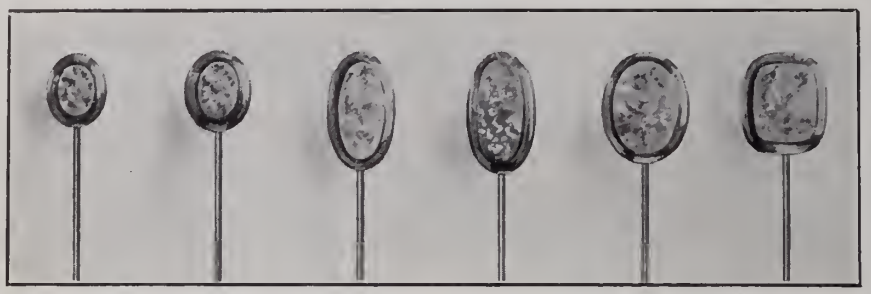
Importations at the Port of New York.

Weeks Ended Sept. 12, 1908, and Sept. 11, 1909.

	1908.	1909.
China, Glass and Earthen Ware:		
China	$76,675	$90,502
Earthen ware	22,978	12,656
Glass ware	13,415	29,147
Optical glass	192	787
Instruments:		
Musical	13,504	17,723
Optical	12,707	6,639
Philosophical	2,518	10,370
Jewelry, etc.:		
Jewelry	6,707	30,562
Precious stones	642,604	1,081,549
Watches	20,314	28,894
Metals, etc.:		
Bronzes	1,611	10,337
Cutlery	19,850	53,230
Dutch metal	1,602	1,574
Platina	45,905	34,018
Plated ware	.....	.....
Silverware	3,341	1,488
Miscellaneous:		
Alabaster ornaments	49	403
Amber	4,465	5,616
Beads	2,087	6,602
Clocks	3,571	8,512
Fans	2,308	2,011
Fancy goods	7,844	10,437
Ivory	8,184	10,887
Ivory, manufactures of	47	674
Marble, manufactures of	52,351	15,876
Statuary	2,752	1,697

BLACK OPALS

With all the rainbow tints and many more. A range of colors unknown in any other Precious Stone. Effects of a beauty and rarity unequaled.



Mounted in 18-K Gold Scarf Pins. Send for Selection Package.

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TRADE MARK

PERHAPS WE ARE TIRESOMELY PERSISTENT IN DWELLING ON THE INTEGRITY OF **KIRBY JEWELRY.** HOWEVER, WE FEEL THAT IN AN ERA OF COMMERCIAL SUBSTITUTION AND MISREPRESENTATION THE ABSOLUTE HONESTY OF KIRBY PRODUCTS CANNOT BE TOO INSISTENTLY OR TOO FREQUENTLY BROUGHT TO THE ATTENTION OF THE TRADE. OUR UNIMPEACHABLE RECORD AS MANUFACTURERS OF THOROUGHLY GOOD, ARTISTIC AND INEXPENSIVE GOLD JEWELRY SHOULD CREATE IN THE SKEPTICAL AN ASSURANCE OF FAIR TREATMENT AND A CURIOSITY TO SEE THE KIRBY LINE.

H. A. KIRBY MANUFACTURERS OF FINE GOLD JEWELRY

PROVIDENCE, R. I.
85 SPRAGUE STREET

NEW YORK OFFICE
9-11-13 MAIDEN LANE

LETTERS TO THE EDITO.

Importers of "Hope" Sapphire Rep to an Implied Criticism.

NEW YORK, Sept. 20, 19

Editor THE JEWELERS' CIRCULAR-WEEKI

In the version of Dr. C. F. Hei Smith's lecture on "Constructed Sto Similar Products," as it appears in issue of Aug. 25, we notice that wher reference is made to the "Hope" sapp the term "Hope" is omitted, being su tuted by (—).

Being interested in the "Hope" sapp as an article of our exclusive produc and as one in which the interest of trade in general is of no mean impor seems to us that when an opinion of weight as that of Dr. Smith's is expre concerning it, there should, in justice b concerned, be no doubt left in the m the reader as to what specific article re ence is made.

We fully agree with the lecturer a to chemical and physical properties of "Hope" sapphire, for which we ne claimed any more than what is credite it by him, although great improvement been achieved recently in the direction color, inasmuch as the purple hue wh this stone has been said to assume in a ficial light has been eliminated almost tirely.

As to the term "Hope," we never i tended to convey by it any par ular scientific meaning. It was adop by us for our product merely a commercial term in distinction fr an inferior article offered in the m ket under the name of "scientific" sapph to which, by the way, Dr. Smith makes r erence in one of the paragraphs follow that on the "Hope" sapphire, as being "a orphous, *i. e.*, glass, having no crystall structure."

While the "Hope" sapphire is not the e act counterpart of the real Oriental sap ire, it very closely approaches, accordi to the opinion of the lecturer, what known scientifically as the spinel sapphi which is no less than what we claim for

Very respectfully yours,

L. HELLER & SONS

New Orleans, La.

Johan Rask, a jeweler, of 558 Verret S Algiers, recently complained to the poli that his shop had been broken into ear one morning while he was in the rear his premises and five gold-filled watche valued at $10 each, taken, together with plated chain, worth $5.25, and a gold chai worth $50. Later the police arrested young negro boy named Smith, in the beli that he was connected with the robbery.

Joshua Lippman, who died in this cit recently, had been connected in the jewelr business here since the Civil War, and w well known in business and in fratern circles, particularly among the Masons. De ceased was 76 years old and was a vetera of the Confederate army; he was a nativ of Cincinnati and came to New Orlean in 1845. Among the jewelry establishment with which he had been connected were those of Jos. Turk, Samuel Jacobs, M Lowenthal, A. M. Hill and C. E. Adler

New York Notes.

A phe Schwob, 170 Broadway, visited icago office last week.

Jr. Franklin, 65 Nassau St., has re- from a trip to the west.

Hudson has returned from a short s trip for Hutchison & Huestis.

y Hull, of Barden & Hull, Attleboro, was in the Maiden Lane district last

yler, 4 W. 28th St., announces that or Isidore Bernstein is no longer mploy.

W. Sanford, of Sanford & Bennett, ne on a business trip to the middle d western Canada.

Bambein, secretary of the Hess & son Jewelry Co., St. Louis, Mo., is g a vacation in this city.

ell & Tillotson, auctioneers, 35 Lane, are conducting a sale for the of the late E. D. Vosbury, Bingham- Y.

C. Nicot, representing the Levy Her- Co., Manila, P. I., is in this city jewelry. He is stopping at the l Square Hotel.

Carpenter, for years a traveling sales- or chain manufacturing concerns, but etired, was on Maiden Lane last week ing old friendships.

Rosenkranz, of this city, has opened an at 424 S. Broadway, Los Angeles, where he will represent eastern manu- ers in that territory.

e additional stories are being added to uilding occupied partly by Marcus & 44 Fifth Ave. It is expected the work e completed about Nov. 1.

gust V. Lambert, of Lambert Bros., hird Ave., who has been abroad for ast four months on a visit to his er, Robert Lambert, is expected home on the *Amerika*.

stav Detackl, a jeweler of 13 Hender- Place, 21 years old, was taken a ner to the Presbyterian Hospital last on a charge of attempted suicide. H was found with a bullet wound in his temple.

urice Brower, 14 John St., has pur- d a pearl valued at over $5,000, which recently found by George Rutledge, H onville, Ill., in the Wabash River. The is almost a perfect oval, and weighs 46 grains.

Allen, a stone dealer of Mexico City, Mico, has been in town during the past s, calling on the trade. Mr. Allen had him two small monkeys, each weigh- five and one-half ounces, which attract- uch attention.

odman King, president of the Mer- , Jaccard & King Jewelry Co., St. Lis, Mo., was a caller at the office of Jewelers' Circular-Weekly last wk. He had just returned from Europe he *Kaiser Wilhelm der Grosse*.

iack, Starr & Frost, 436 Fifth Ave., are biting a crystal fac-simile of the Culli- diamond presented to King Edward of England, Nov. 9, 1907. Models wing original forms of the rough stone the several diamonds into which the t stone was cut are all on display.

avid Kaplan, a jeweler at Port Chester, Y., was approached recently by men who wanted to sell him some half-dozen watches and other jewelry. Mr. Kaplan had his suspicion aroused, believing the property offered for sale was stolen, so thought he would notify the police of the actions of the men.

Schedules in bankruptcy of the New York Export and Import Co., 133 Front St., show liabilities $149,809 and nominal assets $98,521, consisting of stock $53,206, of which $38,135 is in the Far East, office fixtures $3,598, accounts $10,050, notes $75, cash on hand $4,166, cash in banks $27,426, taken by the banks.

William Kleinschmidt, surviving partner of Kleinschmidt Howland & Co., importers of diamonds, 170 Broadway, was granted a discharge in bankruptcy by Judge Holt, in the United States District Court, last week. Schedules in bankruptcy were filed by the firm in Sept., 1908, showing liabilities of $252,910 and assets of $239,716.

Included in the list of recent loans at the Metropolitan Museum of Art is a silver candlestick, London, hallmark, 1714, made by John Read. The object was loaned by Hon. A. T. Clearwater. Another loan is the silver figure of a Meistersaenger, the Kaiser's prize, by E. Popler, Inv. and O. Rohloff Fec. It was lent by the Kreutzer Quartette Club, of this city.

The report in circulation last week to the effect that Jacob and Michael Dreicer, of Dreicer & Co., 560 Fifth Ave., had sold to Frank V. and John H. Burton the seven-story building at 436-438 Fifth Ave. was denied by Michael Dreicer, when asked about the matter by a representative of the Jewelers' Circular-Weekly. The building is occupied partly by Black, Starr & Frost.

The R. Simpson Co., pawnbrokers, has opened a new store at 500 Fulton St., Brooklyn. The furniture and fittings are all of rich mahogany, even the main entrance being through a vestibule lined with this costly wood, beautifully carved. Features of the new store are the salesroom, loan department and the private booths for women, access to the last being through a private hall.

John F. Roche, who was at one time an employe of the Seth Thomas Clock Co., 15 Maiden Lane, died recently at Troy, N. Y. He went to Troy about three years ago. He was about 50 years old, and when a young man was prominent in musical circles. He was considered an expert bookkeeper and accountant. Besides his wife, formerly Miss Elizabeth Hutton, he is survived by a brother, William J. Roche.

Ross Larrabie, Macon, Mo., writes the Jewelers' Security Alliance that on the night of Sept. 13, his store window was smashed and a number of watches and fobs stolen. The watches taken include five 18-size open-face, gold filled cases, with seven-jeweled Elgin movements, and four 12-size, 20-year hunting-case gold filled case watches with the same movements. Six gold-filled woven wire fobs are also included in the missing jewelry.

A new diamond-cutting factory was opened Monday by A. S. Van Wezel, Antwerp and Amsterdam, at 120 Walker St., under the management of Joseph Polak, who now represents Mr. Van Wezel in this city. The location is an excellent one for a diamond-cutting shop. The new shop is adequately equipped with most modern machinery. About 50 men will be employed. At the opening Monday noticeable among the floral gifts to the manager, Mr. Polak, was a large horseshoe of roses from the diamond polishers, which was presented with an appropriate speech by one of the men.

Dr. George F. Kunz, of Tiffany & Co., is chairman of the sub-committee in charge of scientific and historical exhibits for the Hudson-Fulton celebration. Special exhibits will be on view at the American Museum of Natural History, 77th St. and Central Park West; American Society of Mechanical Engineers, 29 W. 39th St.; Brooklyn Institute, Eastern Parkway; City History Club of New York, 21 W. 44th St.; College of the City of New York, St. Nicholas Ave. and 139th St.; Fraunces Tavern, 54 Pearl St.; Long Island Historical Society, Pierrepont and Clinton Sts., Brooklyn; Metropolitan Museum of Art, Fifth Ave. and 82d St.; National Arts Club, 20th St., near Irving Place, and several others.

As an evidence that the new regulations were tending to check smuggling, a customs official said last week that the department has evidence that the mails and wireless telegraph were being used to notify incoming passengers to declare all they were bringing in. In 15 different cases, recently, the customs men here had trustworthy information that attempts were about to be made to smuggle diamonds into this country. In all these cases it was reported that the value of the diamonds involved would be from $15,000 to $35,000. It turned out that in every case the diamonds were declared. In one case, two men arrived in the second cabin of the Red Star liner *Lapland* from Antwerp. They were notified by wireless not to attempt smuggling and on their arrival declared diamonds to the amount of $32,000.

An important conference was held last week between Assistant Secretary of the Treasury James B. Reynolds and Appraiser of the Port George W. Wanmaker on the subject of classification of merchandise under the new tariff act. Changes in the wording of the schedules and alterations in the administrative provisions made in the Payne-Aldrich law have presented new questions upon which the Appraiser is obliged to make rulings. In order that the action of customs officials throughout the country be uniform in all cases, Mr. Reynolds spent a few days last week in this city and made clear the views of the Treasury Department to the Collector and the Appraiser. He has already issued a number of regulations for the guidance of local officers. One of the most important questions which confronts Appraiser Wanmaker is the proper interpretation of the new marking clause. Section 7 of the tariff act states that all articles of foreign manufacture or production, which are "capable" of being marked "without injury" shall be marked, stamped, branded or labeled in a conspicuous place. It is the duty of the Appraiser to decide whether imported goods are capable of being marked, and also whether the inscrip-

(*New York Notes continued on page* 91.)



139 BROADWAY

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OF NEW YORK

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$3,500,000.00

1851 — The Jeweler's Bank for half a century in the same location — 19

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FAMILIAR WITH MERCANTILE REQUIREMENTS — ACCOUNTS INVITE

The Market and Fulton National Bank of New York

ORGANIZED 1852 — 81-83 FULTON STREET

CAPITAL, $1,000,000 — SURPLUS, $1,500,000

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Invites the Accounts of Jewelers

Will extend every facility that good banking will just

SAFE DEPOSIT VAULTS

New York Notes.

(Continued from page 89.)

demanded by law may be dispensed on the plea that the marking constitut "an injury." The Treasury Departme it is understood, will soon issue more ed regulations bearing on the mark- ovision.

he Jewelers' Bowling League tourna- last week, the Cross & Beguelin team ree straight games from the Solidar- atch Case Co., and the Hayden W. er & Co. team won three from the & Wakefield Co. team.

ong the out-of-town visitors who at the offices of THE JEWELERS' CIR- WEEKLY during the past week were Mittendorf, of Randolph & Mitten- Williamson and Bluefield, W. Va.; Arrington, Rochester, N. Y.; Simon s, of Theus & Co., Savannah, Ga.

ong the out-of-town visitors in the ry district, last week, were A. C. n and J. T. A. Finn, of the A. C. n Co., Chicago; F. B. Howe, owner e "Fifth Street Store," Los Angeles, P. T. Whelan, of the Whelan-Aehle- inson Jewelry Co., St. Louis, Mo.; e T. Miller, Chicago; Mr. Samuels, of Sa els Bros., Youngstown, O.; C. D. s, of the C. D. Lyons Co., Mansfield, M

ancis Morris, a retired jeweler, for m years in business in Brooklyn, died, a week, of old age at his residence, 54 D her St., at 92 years of age. He was b in New York City, Aug. 23, 1818, and n had made his home in Brooklyn for ears. He was a lifelong member of the Methodist Episcopal Church, and had been of business for many years. He is sur- ved by two daughters, Mrs. Samuel Moore a Mrs. Charles B. Angevine.

voluntary petition in bankruptcy was fi , last Wednesday, in the United States D rict Court, New York, by Herman Mz, a jewelry-setter, residing at 127 E. 1 h St., showing liabilities of $2,102.77 a no assets. Among the unsecured cred- rs named in the petition are Laubheim E s., $666; Cooper Diamond Co., $500; J ph Robinson, $250; Marcus Stifter, $; Jacob Berger, $200; Isidore Wasser- n, $150.

enry M. Brill, who has a novelty and j elry stand at Coney Island, petitioned, Saturday, the Federal Court at Brooklyn t declare him a bankrupt and release him f m his debts. The schedules showed t he owed $7,130 to 41 creditors, and s wed no assets except a policy of $1,000 c his life, and his wardrobe, worth $100, w ch his creditors cannot take. Mr. Brill i dealer in auction jewelry, etc., and is s d to have been employed as an auc- tioneer. He also had the store at Coney nd.

The $5,000 reward offered by Dreicer & . 560 Fifth Ave., for the return of a ge quantity of jewels lost on the Erie ryboat *Passaic*, June 29, has been divided ally between Capt. James Larkin, head the detective force in Jersey City, and ole Campanella, the Italian laborer who nd the jewels in the cabin of the boat. e jewels were the property of Richard Mortimer, of Tuxedo Park. Campanella had considered them valueless, and at the time of their recovery the police of Jersey City claimed the entire reward, but the Italian, who had only been in this country two months, employed counsel and brought suit in the Supreme Court, asserting that he had been the actual finder of the jewels, and therefore was entitled to the reward. Before the case came to trial, however, the matter was settled out of court by the attorneys for both claimants, and each has received half of the reward, or $2,500. Captain Larkin was reticent yesterday as to how he would use his share of the reward, but Campenella has already bought passage on the first outgoing steamer for Italy, to rejoin his wife and three children in that country.

A voluntary petition in bankruptcy was filed, Monday, in the United States District Court, New York, by Abraham S. Silverman, 56 W. 119th St., individually and as a member of the late firm of Silverman, King & Co., formerly jewelers at 18 E. 14th St. Mr. Silverman places his liabilities at $6,211, with no assets. Among the unsecured creditors are: Art Metal Co., $250; Attleboro Mfg. Co., $100; S. O. Bigney & Co., $100; D. F. Briggs Co., $100; J. Busch, $200; Geo. H. Cahoone & Co., $100; German Exchange Bank, $1,534; Leon Hirsch, $300; Horowitz Bros., $150; Fred Kaufman & Co., $100; P. & A. Linton, $150; William Loeb & Co., $100; William B. Logan & Co., $413; Rogers Silver Plate Co., $200; Adolph Schwob, $400; Singer Bros., $150; George J. Smith & Co., $100; Stafford Ring Co., $200; United Electric Light and Power Co., $238; Williams & Patton, $150; H. C. Bolton, $1,000 (for rent of store, as partners in business of Silverman, King & Co.). Mr. Silverman went through bankruptcy once before, in Dec., 1899. Harry H. King, his partner in the jewelry business, filed a petition in bankruptcy, June 10.

When Mrs. Charlotte Baldwin Frost, who was arrested, Tuesday morning of last week, on the charge of passing a worthless check as she came out of the Hotel St. Regis, appeared, Friday, for examination in the Yorkville Court two new complaints were made against her. The original complainant was Richard J. Hickson,, 436 Fifth Ave., who alleged that she got a $75 dress from him and paid for it with a bad check. She waived examination on that charge yesterday, and was held in $2,000 bail. Dieges & Clust, 23 John St., charged that last October Mrs. Frost got a $520 diamond ring from them by paying $150 down and promising the rest later on. She later pawned the ring for $300, it was charged, the pawn ticket being sent to the firm. She had got credit, one of the firm explained, through her relationship to Stephen C. Baldwin, a prominent lawyer of Brooklyn. She is his sister. George W. Sheibler, 7 Maiden Lane, the other new complainant, said that last September she got two Chinese rings, valued at $54, from him, on which she made a payment in about a month's time. She later gave him a draft for $60 to cover the balance, and received $30 in cash as change. The draft was returned marked "worthless," Mr. Sheibler said.

News Gleanings.

M. C. Alford, Huron, S. Dak., has moved his stock of jewelry into his new store room.

A. C. Zimmer is closing out his stock at Norway, Mich., and will move to another location.

Charles Ten Eyck opened a jewelry store at 35 W. Main St., Johnstown, N. Y., Sept. 18. He has been employed by a Kingston jeweler for about two years.

Through the efforts of the Board of Trade at Union, N. Y., a cutlery factory, now located at Eldred, Pa., will be moved there and incorporated as the Union Knife Co., with a capital stock of $25,000. Charles W. Platt, C. E. Whittemore, F. E. Day, I. D. Brougham and Elmer B. Lacey are to be the directors. It is proposed to employ 35 workmen at first.

Jeremiah J. Wilcox, who died recently in Denver, Colo., was for many years well known as a jeweler in New York State. He was born in Vernon, Aug. 31, 1853, and at the age of 16 started in the jewelry business while residing in Oriskany Falls, N. Y. He followed his trade until two years ago when he was compelled to retire on account of failing health. He is survived by his widow, three sons, a sister and brother.

The firm of Pickering & Jelliff, Mansfield, O., has been dissolved by mutual consent, an announcement to this effect having been made last week through the newspaper. Mr. Pickering retires and the business will now be run under the style of G. W. Jelliff & Son, Chester J. Jelliff being the junior partner. The partnership was formed 31 years ago at Mt. Vernon, O., both partners having learned the trade with Joshua Hyde, whom they afterwards bought out. After conducting the business at Mt. Vernon for eight years, they moved to Mansfield and prospered from that time. Of recent years Mr. Pickering's evesight began to fail and he decided therefore to retire from business.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Sept. 18, 1909.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$610,793.07
Gold bars paid depositors	88,374.87
Total	$699,167.94

Of this the gold bars exchanged for gold coin are reported as follows:

Sept. 13	$182,584.06
" 14	146,703.11
" 15	71,918.24
" 16	87,150.53
" 17	106,887.51
" 18	15,269.62
Total	$610,793.07

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	*New York selling price, .999 Basis.*
Sept. 14	23 3-4d.	$0.53½
" 15	23 13 16d.	.53⅝
" 16	23 3 4d.	.53½
" 17	23 3-4d.	.53½
" 18	23 3-4d.	.53½
" 20	23 3-4d.	.53½

John Holland Fountain and Gold Pens



Made in 8 sizes and nearly 200 styles of holders
To the standard dropper-filled and self-filling types we have now added a safety pen carried in any position without leakage.

Showcases furnished for display of stocks of from 1 to 12 dozen without charge.

Ink pencils of 5 styles to retail from $1.00 up. Catalogues, circulars and assortment terms on request.

THE JOHN HOLLAND GOLD PEN COMPANY

127-129 East Fourth St. Established 1841 Cincinnati, Ohio

FRANK F. SCHWARZ Telephone, 5502 Bryant CHARLES R. SCHWARZ

THE SCHWARZ BROS. COMPANY

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Paper Boxes, Silverware Chests and Cases, Etc.

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MONOGRAMS

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44 pp., each containing 48 monograms in six different styles

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William S. Hicks' Sons

MANUFACTURERS

Gold Pens, Pencils

AND

Thermometer Cases

231, 233, 235 Greenwich Street

NEW YORK

PRACTICAL COURSE IN ADJUSTING

By Theo. Gribi.

Published Price, $2.50.

Special Reduced Price, $1.50, Postpaid.

The Jewelers' Circular Pub. Co., 11 John St., N. Y.

Pittsburg.

he Chessman Optical Co. has a fine ex- at the Pittsburg Exposition.

ss Vera Owens, assistant cashier of rer Bros. & Co., was married here, last k. to Mr Poole.

K Meyer, Chester, W. Va., was in burg last week, attending the exposi- and buying stock.

E Cook, East Liverpool, Ohio, was in burg last week and reports the pot- of his section to be in a most flourish- condition.

W Verhees, one of West, White & traveling representatives, has been ned to his home here for the last six s, suffering with rheumatism.

arles S Moore has gone on a road trip Sam F Sipe, which embraces a tour gh western Pennsylvania, New York, o, Indiana, West Virginia and Ken- ky.

imes Brown, of the Marsh, Brown ther & Co., returned last Friday from a weeks' tour through Ohio, West Vir- a and other States, and reports busi- improving rapidly in all sections.

tanhope Goddard, a son of George God- of Goddard, Hill & Co., leaves, this k, for Yale, where he enters upon his nd year with the honor of being one the youngest students in this famous lege.

he police on Saturday arrested in a wntown department store a woman, be- ed to be guilty of numerous robberies, luding some jewelry thefts. Her move- nts are being inquired into by the Pitts- g detective bureau.

illespie Bros. are adding a jobbing de- tment to their establishment in the rk building, and will make their own re- irs Extensive alterations have been de to the interior of the store, and work- n are about completing their labors.

J Harvey Wattles, of W. W. Wattles & ns, and Mrs. Wattles have returned from eir summer home at Bay View in the ake Chautauqua district, where Mr. Vattles, a few weeks ago, bought five acres land overlooking the lake. He has begun e erection of a cottage, which is now well nder way, and expects to spend much of s time there during the future summers.

S. H. De Roy & Co. opened their new ore several days ago at 408 Smithfield St. he new establishment compares favorably uh any now in Pittsburg. A feature of ae store is the handsomely appointed pri- ate rooms for the loan business, for this a loan shop as well as a jewelry house. he building is also equipped with the Iolmes electric system. A general line f watches and clocks are carried in stock. handsome front has been built in the uilding, the fixtures being of mahogany. The art glass windows give the place a ery attractive appearance.

The jewelers of Pittsburg have again rganized the Jewelers' Bowling League, nd J. C. Crawford continues as president. t was thought best to have the various irms represented, instead of organizing rom among the members of the Jewelers' 4-Karat Club. The clubs which will be epresented in the league are those from he firms of E. P. Roberts & Son, L. J. Vil- sack & Co., Henry Terheyden, August Loch, W. W. Wattles & Sons and a club to be composed of members representing the wholesale trade. The first game of the season will be rolled Monday evening, Sept. 27.

The Pittsburg Association of Credit Men is about to establish an information bureau for the exchange of credit information among the members. This has long been desired by the jewelry contingent of the association, for it is in this manner that they hope to get a line on those who are worthy of credit and those who are not. At a meeting of the association held Friday, it was stated that the organization of such a bureau is under way. The subject of monthly meetings was discussed, these to be wholly confined to business matters, especially credits. The Pittsburg merchants are determined to weed out bad debtors. The association has a membership of 650 firms.

C. S. Wiley, secretary of the Pennsylvania Retail Jewelers' Association, who has been in California ever since the meeting of the American National Retail Jewelers' Association, arrived home a few days ago. He visited Los Angeles, San Francisco, Portland and Seattle, at which latter place he took in the Seattle Exposition. Returning, he stopped at a number of cities on the way. Arriving in Pittsburg, he found a large number of letters waiting for him, many of them containing applications for membership in the Pennsylvania association. He says that the association's campaign to increase its membership will be renewed, and he hopes to induce all of the jewelers of the State to join its ranks.

Buffalo, N. Y.

A. H. Denny, of Warren, O., will open a new jewelry store at Saranac Lake, N. Y.

Mr. Raichle, of King, Raichle & King, returned, recently, from a three weeks' vacation.

Max Dreyfus, a traveling representative of Heintz Bros., left recently for an extended southern trip.

Louis Gottlieb, optometrist for T. C. Tanke, recently had an interesting exhibit at the Erie County and Batavia, N. Y., Fall fairs.

Adolph Block, of the Queen City Ring Co., recently celebrated his birthday with a dinner which was attended by a number of intimate friends.

Buffalo jewelers are enrolled in the membership of the Business House Bowling League, which was recently organized for the season of 1909-1910.

I. B. Dreyfus returned recently from a western business trip. Mr. Dreyfus will remain in this city for a brief period and then depart for the same territory to visit the jewelry trade.

At the Republican primaries at Kenmore, a suburb of Buffalo, J. P. Simcox, a member of the Optometrical Society of this city, was chosen as an alternate delegate to a convention at which will be nominated a candidate for the New York State Assembly.

Albert Zilliox, a local jeweler, and other East Side business men recently met at the Cosmopolitan Club to consider a proposition to extend William St., in this city. Mr. Zilliox was appointed a member of a subcommittee to confer with the common council as to the feasibility of the proposed extension.

In Bath, N. Y., recently, the jury in the trial of the case of the Union Cut Glass Co. against the Corning Cut Glass Co. reported to Justice S. Nelson Sawyer, in Supreme Court, a verdict of $1,500 for the plaintiff. The litigants are both Corning firms, and the case was for the adjustment of accounts long standing between them.

Silverware, chains and bracelets were recently stolen from the jewelry store of Charles F. Hurd, Medina, N. Y. The loss will amount to nearly $1,000. The burglars effected an entrance by boring and then chiseled the panel out of a door. In the store the burglars obtained a suit case in which they carried away their booty.

Among the out-of-town jewelers who recently visited the Buffalo market were the following: P. M. Riley, Holland, N. Y.; Mr. and Mrs. Grimm, Oil City, Pa.; A. H. Denny, Warren, O.; George Engel, Springville; C. L. Harris, Brocton; S. S. Prentiss, Lockport; B. M. Frary, Medina; C. F. Hurd, Medina; Mr. Lewis, Arcade, and Mrs. J. C. Denniston, Dansville, N. Y.

The police of this city received word that Joseph Oginsky, who sells jewelry in his second-hand store in Saratoga Springs, N. Y., was assaulted by two burglars recently in his place of business. Oginsky heard a noise in his store and, going down to investigate, was confronted by two men. They attacked the storekeeper and beat him until he fell unconscious. Then they ransacked the store, took a sum of money, a silver watch, two plated watches, a bracelet and a ring. The police are now working on the case.

John C. Betz, a manufacturing jeweler of Buffalo, has been honored by being nominated as a Democratic candidate for the four-year term as city assessor to fill the vacancy caused by the death of Edward G. Volz. At present Mr. Betz holds the office of councilman. He has been in that position for the past four years. His candidacy has been indorsed by the Owls, a fraternal society of this city. He is also a prominent member of the Elks and has been chairman of the house committee of that organization for the past two years. The Elks have also approved his candidacy. He is a member of the Washington Lodge of Masons and is a 32d degree, Scottish Rite Mason. Mr. Betz was born in the old Fifth Ward 49 years ago, and as a boy learned the jewelry trade. About 20 years ago he went into business with Henry G. Schneider, and the firm built up a big business as manufacturing jewelers, under the firm name of Schneider & Betz.

Aaron Bergeda, Nashville, Tenn., recently returned to that city after a European trip, and long interviews of Mr. Bergeda's impression of Europe and European conditions were published in the Nashville *American* and in two issues of the Nashville *Tennessecan*. On his return to Nashville Mr. Bergeda was met by a score of friends with a brass band, who escorted him home.

THERE are established prices at which all jewelers sell Illinois movements. There are established prices at which they buy them. These are the movements of standard value—the prices don't fluctuate and the quality does not vary.

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V LIX. CHICAGO, WEDNESDAY, SEPTEMBER 22, 1909. No. 8.

Chicago Notes.

E Cobb is on the Pacific coast.

Barnett, diamond dealer, is in New

Ra & Keeler have discontinued their ffice.

nry Freund, New York, was in this last week.

G Cook, with the Alvin Mfg. Co., is uth rn territory.

ed. Mayer, of Bruhl Bros. & Henius was here, last week.

r. and Mrs. I. W. Lederer are in New k for a four weeks' stay.

ank Whiting, of Whiting & Davis, is trip to the Pacific coast.

dolph Rosenthal, watch specialist of York, was here last week.

ius Armbruster, of the Illinois Watch visited the trade here last week.

A. Starke, of the Star Watch Case paid a visit to Chicago last week.

D White, with the C. O. Sweet & Son has returned from a western trip.

eorge T. Brodnax, Memphis, Tenn., t last week here, accompanied by his

W. Berry, manager for the H. M. Ste- son Co., Escanaba, Mich., was here, last k.

E. Mitchell, of Fort Worth, Tex., ac- panied by Mrs. Mitchell, was here, last k.

Herbert T. Rich, son of Elmer A. Rich, recently married to Miss Marion vey.

Morris Mendelson has been engaged by bach & Rosenson to represent them in city.

Henry Fischer, a diamond dealer of Ant- rp, Belgium, visited the trade in Chicago, week.

Tom Stanek, of Graffe & Stanek, is on a t to Texas, where he is interested in a ntation.

J. M. Kaden, retail jeweler at Grand ven, Mich., is here taking a course in graving.

A. E. Eberhardt has opened a new retail velry store on W. Madison St., near dzie Ave.

Harry Jones, with the Wadsworth Watch se Co., has returned from St. Louis and ansas City.

Albert M. Dueber, of the Dueber-Hamp- n Companies, spent three days in this y, last week.

Paul Wittstein, jewelry jobber in the Heyworth building, has returned from a trip to Europe.

L. J. Bolte was here, last week, buying the opening stock for his new jewelry store at Alliance, Nebr.

Mr. Parman, of Brunt & Parman, Decorah, Ia., was here, last week, attending the druggists' convention.

Mort. Oppenheimer, of L. Basch & Co., is on a two weeks' buying trip to New York and the eastern factories.

M. H Cowen, with Rettig, Hess & Madsen, returned from the Pacific coast last week and left for the southwest on Tuesday.

The Caro Jewelry Co. has leased the south half of the store at 206 State St. for six years, at a total rental of $48,000 for the term.

F. C. Beckwith, the new sales manager for the Hamilton Watch Co., accompanied by J. C. Perry, visited the trade here, last week.

L. Gustave Brandt, vice-president of the Omega Watch Co., was here, last week, visiting A. Max Holzheimer, western manager of the concern.

Ed Vail, Wichita, Kans., who has been here for the past month, having his eyes treated, left for home last week much improved in health.

P. B. Kehr, C. T. A. Smith and Paul Storm, of the traveling force of Reed & Barton, returned from their respective territories, last week.

"Rich" Mead, son of M. A. Mead, visited the Bitter Root Valley in Montana last week, with the view of purchasing a large tract of fruit farm land.

R. P. Ream, representing the Bristol Jewelry Co., has returned from the middle west and is exhibiting his stock at the Palmer House, this week.

E. H. Kocher, son of R. Kocher, San Jose, Cal., who is taking a course in horology at the Bradley Polytechnic Institute at Peoria, was a visitor here last week.

Neal Vanderwolf, house salesman for the Watson & Newell Co., was operated on, last week, for appendicitis at St. Anne's Hospital and is reported doing well.

Fred H. Smith and Wm. W. Coup, of the Geneva Optical Co., are the principal owners of a rich copper mine recently discovered in Canada, north of the "Soo."

Chas. Feldenheimer, of A. & C. Feldenheimer, Portland, Ore., accompanied by his son Elmer, stopped over in this city, last week, on his way home from New York.

M. E. Kinsley, sales manager for the Oneida Community, Ltd., visited the Kenwood factory, last week. G. H. Miller, with the same corporation, is in the northwest.

James Peacock, of Peacock, Stone & Markham, and his son, John Peacock, were here, last week, visiting J. W. Stoneburner, western representative of the concern, who has just returned from the west.

Frank H. Challen, formerly with the Quaker City Cut Glass Co., is now with the Charles Parker Co., Meriden, Conn., and will cover the territory from Chicago to Denver. F. I. Camp will cover the territory from Chicago east.

Mrs. Dorothea Hohenadel, sister of Henry Pfordrescher, died last Tuesday, and was buried, Friday, from her late residence, 1813 Millard Ave. Interment was at St. Boniface Cemetery. She is survived by her husband and three daughters.

In addition to being a good watch case salesman, Thomas F. Kennedy, with the Star Watch Case Co., is an expert safe opener. His services are in demand all over the Heyworth building. In changing lock combinations Mr. Kennedy has no equal.

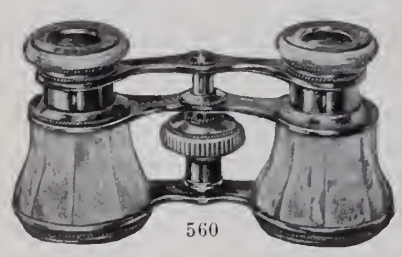
Mrs. Leah Tripp, wife of Julius Tripp, who is in the employ of Morris, Mann & Reilly, and sister of Harry Morris, the head of that firm, was murdered last Wednesday by her sister-in-law, Mrs. Anna Silvers, at her home, 5609 Prairie Ave. The latter died later from self-inflicted wounds. The tragedy is shrouded in mystery.

One by one traveling men coming in from the Pacific coast are telling of the remarkable photograph taken of Cheever Hudson by Fred. Roth, of M. Schussler & Co., San Francisco, Cal. Mr. Roth conceived the idea of taking the photograph of every traveling man who came to the coast, and as Cheever Hudson is the dean of the coast traveling men he was honored by having his photograph taken first of all. His picture now occupies the highest niche in Mr. Roth's hall of fame.

Among the buyers in town, last week, were: C. C. Bacon, St. Charles, Ill.; J. C. Ranbow, Geneva, Ill.; H. Werder, Charles City, Ia.; George Yeomans, Waukegan, Ill.; R. H. Bach, Owatonna, Minn.; S. N. Jenkins, Richmond, Ind.; A. C. H. Baker, Appleton, Wis.; E. D. Beardsley, Harvard, Ill.; E. L. Thayer, Rockford, Ill.; I. L. Grady, Jackson, Tenn.; Ben Gittelson, Gittelson Jewelry Co., Minneapolis, Minn.; Miss Nellie Stockbridge, Barnard Studio, Wallace, Idaho; R. G. Rutherford, Mount

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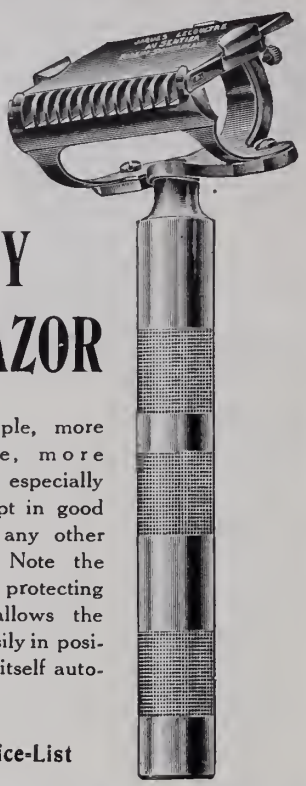
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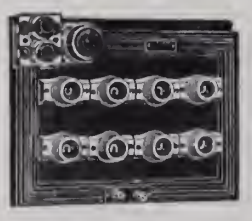
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., Ill.; D. F. Morrow, Eureka, Ill.; Mel'n, Galva, Ill.; M. D. Wise, Rock- Ill.; A. D. Miller, Braidwood, Ill.; Dixon, Northwood, Ia.; W. J. Han- Rock Rapids, Ia.; Hal. B. Smith, Lo- rt, Ind.; Mr. Hall, of Hall & Sayles, le, Wis.; M. E. Buerk, Paris, Mo.; Hanson, Hanson Jewelry Co., n, Ill.; L. J. Crawford, Burlington, John H. Gorman, Medford, Wis.; Trunk, Wenona, Ill.; C. E. Prouty, rd, Ill.; Karl C. Koons, Beatrice, O. C. Cobb, Iowa Falls, Ia.; F. C. Berton, Ark.; F. E. Holsten, Alli- Nebr.; W. K. Grady, Stillwater, Okla., C. Simons, Gauss & Simons, Shen- , Ia.

inneapolis and St. Paul.

Crandall, formerly watchmaker for m M. Stone, Minneapolis, has taken tion with the R. G. Winter Jewelry

E. Barker, president of the Minnesota Jewelers' Association, has been elect- ce president of the Minnesota Com- Federation.

M. Thomsen, of the Birkenhauer- sen Co., Minneapolis, has returned Wheaton, Minn., with a large bag of , of which he secured 95 in all.

e Gittelson Jewelry Co., which is now d at 5 S. 5th St., Minneapolis, has d quarters in the new Dyckman Hotel ing, and will be found at 25 S. 6th St., ck further west, after Nov. 1.

s. Louise G. Porteous, Minneapolis, brought suit against the Adams Ex- s Co., to recover $1,435, the valuc of a age of jewelry which is alleged to have lost while in the custody of the com- The company's defense is that as no e was given upon the package, the limit damage is $50.

ls Jensen, an expert watchmaker for trade, has brought suit against the M. Flipsborn Co., Cathcart & Maxfield and St. Paul Wrecking & Lumber Co. for finite damages, to be determined by the rt, owing to alleged injuries sustained his business in alterations which have n started by the defendants to the build- in which he is located. He alleges that work done has raised dust and dirt made it impossible for him to proceed h the repairing of watches. He asks injunction to restrain further work.

ut-of-town jewelers in the Twin Cities week were: I. M. Radabaugh, Hast- s, Minn.; J. J. Birkebak, Lester Prairie, n.; C. A. Sherdahl, Montevideo, Minn.; el Peterson, Crookston, Minn.; H. O obson, Colfax, Wis.; E. P. Johnson, stboro, Wis.; H. O. Thomas and wife, mpton, Ia.; C. W. Slocum, Cando, Dak.; K. A. Vick, Decorah, Ia.; C. O. rstad & Co., Elkton, S. Dak.; J. A. La aft, Plainview, Minn.; J. W. Hurd, Man- Ia.; Mrs. C. W. Bobb, Niagara, N. Dak.; C. Basset, Woonsocket, S. Dak.; C. M. arle, Salem, S. Dak.; O. Larsen, Bowdle, Dak.

J. T. Morgan, Iola, Kans., recently sold t to John Slykhouse, who will move his welry stock to the new location.

Cleveland.

William J. Davis is back from a pleasant trip to Atlantic City.

W. B. Wingate is going to Michigan this week on a fishing trip.

L. C. Blossom is spending his vacation at Mentor-on-the-Lake.

Elmer Thurston has just returned from a vacation spent in Detroit.

Mr. Warner, with F. H. De Witt, Port Clinton, is on a visit to Cleveland.

J. F. Spengler is now with the Westinghouse Electric Co., at East Pittsburg.

W. N. Larkworthy, Chardon, O., has gone to Columbus, Miss., to engage in business.

Bert C. Baker spent several days in Toronto, the fore part of the month, with relatives.

The wife of Oscar Smoots recently underwent a very successful operation for appendicitis.

L. G. Bates, Akron, is in Cleveland taking a course at the Newmeyer School of Engraving.

Capt. R. E. Burdick returned from Europe recently, after a very successful business trip.

P. A. Mequillet, formerly manager of the Art Novelty Shop, is now with the Burrows Bros. Co.

Announcements are out of the wedding of H. D. Williams to Miss Clara Morrison, of this city, Sept. 20.

Clyde L. Bishop, formerly with John Rich, Painesville, is considering a proposition to locate in Parsons, Kans.

A. B. Sprosty, located at E. 55th St. and Broadway, was nominated for the council by the Republican voters in his ward at the recent primaries.

The Sigler Bros. Co. has increased its floor space by cutting out a room formerly used by the salesmen. The new space will give considerable room for showcases.

J. H. Welf has just returned from a four weeks' pleasure trip spent in the country. Mr. Welf's health was poor, but the long vacation has done much to bring back his customary vigor.

Charlie Ramp, manager of the wholesale department of the Scribner & Loehr Co., believes in Cleveland as a Summer resort, and just to make his belief good he spent his vacation at home.

L. F. Boyer accompanied McKinley Chapter of Cleveland to Detroit last week on the occasion of that Chapter bearing the Traveling Triangle on its trip around the world to the King Cyrus Chapter of Detroit.

Robert Probeck, superintendent of the Sigler Bros. Co. factory, is resting in Detroit. Sanford Stiles has returned to Sigler Bros. Co., after an absence of several months, and has resumed his position as manager of the cut-glass department.

George Ramson, president of the Wisconsin State Optical Association, was in town last week visiting old friends. Mr. Ramson, who was connected with the Webb C. Ball Watch Co. a number of years ago, and is well remembered by the older jewelers, is now in business in Milwaukee.

Conrad Brenner, Youngstown, was in Cleveland Thursday, and he reported conditions in that city as very favorable for a good Fall business. Mr. Brenner and his son Norman, who has been studying at the Newmeyer School of Engraving, went from here to Michigan resorts for a short vacation.

The Bowler & Burdick Co. furnished the magnificent sterling silver cup presented by the Adjutant General of Ohio, as the trophy to the winner of the Adjutant Generals' match at the National Rifle Association matches at Camp Perry, last week. The cup was conceded to be the handsomest trophy put up for competition during the big shoot.

F. B. Guyon will continue as manager of the newly organized Guyon Jewelry Co. Mr. Guyon has been located in the Colonial Arcade for the past five years, and incorporation was to acquire capital to enlarge the business. Some alterations will be made in the store and new fixtures installed. The house will also branch out into the instalment business.

The Wardwell Co., which owns the Art Novelty Shop, is again in trouble, and a receiver has been appointed to close up the affairs of the company. The court appointed Ralph Edwards receiver. The schedule filed in Probate Court showed liabilities of about $16,000 and assets of $12,000. The Art Novelty Shop opened the first part of August in the Hippodrome Building, on Euclid Ave., and carried a general line of jewelry and art goods.

The Webb C. Ball Watch Co. has one of the most unique window displays seen here for some time. The window is lined with a fleecy white substance, and in the center is a pole covered with the same material, bearing the legend, "The North Pole," exhibited in this part of the globe for the first time. An old straw hat is labeled, "Dr. Cook, United States of America." A pair of Teddy Bears are marked, "Two of Faithful." The display is attracting considerable attention, and is a credit to the window dresser.

The following out-of-town jewelers have been in town recently to buy: C. D. Young, Delaware, O.; F. D. Cramton, Burton; E. D. Kindig, Elyria; Ben Peifer, Akron; George F. High, Medina; Benjamin Mosley, Willoughby; H. H. Brainard, Medina; J. A. Slonecker, Scio; John Burri, Wellsville; John Wight, Wellington; A. E. Oyster, Alliance; W. C. Fisher, Lorain; Nelt Barr, Ashland; G. W. Bowers, Marion; C. E. Lonsway, South Lorain; A. R. Kimpton, Oberlin; C. E. Whittaker, Clyde; D. Loenheiser, Huron; W. B. McCollow, Greenwich; T. H. Park, Mantua; W. P. Carruthers, Oberlin; O. G. Carter, New London; Walter H. Deuble, Canton; F. H. De Witt, Port Clinton.

Harry J. Eisroth, accused of larceny by bailee, was taken into custody at Erie, Pa., a short time ago, to await the arrival of authorities, who have brought him back to Uniontown, where he will be tried. The prisoner, it is alleged, some time ago conducted a jewelry business at Point Marion. When he sold out and left that place recently, it is claimed, he took several watches which had been left with him to be repaired.

St. Louis.

Samuel Kober, of the Maritz-Kober Jewelry Mfg. Co., has returned from a business trip through Iowa.

G. Eckhard returned from the Oasis, on King's Lake, where he and his family had an outing of 10 days.

G. W. Cameron, who has a jewelry store at Poplar Bluff, Mo., has purchased the business of J. H. Perkins.

The Eisenstadt Mfg. Co. has brought suit in Justice Kleiber's court against E. A. Niehaus on notes and an account for $315.03.

Benjamin Riec, Tulsa, Okla., stopped off in St. Louis, during the week, on his way east. He will stop here again on his return trip.

E. F. Maritz, president of the Maritz-Kober Jewelry Mfg. Co., has gone on a river trip to Cape Girardeau, Mo., accompanied by his wife.

H. C. Grawe will return, early in October, from Troy, Ill., where he and Mrs. Grawe have been spending the Summer. There is no material change in the condition of Mr. Grawe, who is an invalid.

Out-of-town buyers in St. Louis, during the past week, were: Mr. Nelson, Dunbar & Nelson, North Yakima, Wash.; Jacob Hersh, Waterloo, Ill.; J. F. Fields, Chaffee, Mo., and Otto Rink, Carlyle, Ill.

The jewelry store of Ross Larrabee, Macon, Mo., was robbed, on Tuesday night. A brick wrapped in a piece of red flannel was hurled through the plate glass show window and a tray of watches was snatched and carried away.

A. L. Bauman, president of the L. Bauman Jewelry Co., left, Saturday night, for a week's trip to the east, on business. J. H. Crompton has returned from a two weeks' vacation, the greater part of which he spent at Webster Groves.

Fred Bross, Illinois and Arkansas salesman of the L. Bauman Jewelry Co., is laid up temporarily with a strained ankle. Clarence Heyman is looking after his territory until such time as he is able to start out again. C. L. Stange, of this company, has returned from a trip through Missouri, Kansas and Oklahoma.

Moses Strauss, of the L. Bauman Jewelry Co., was chairman of the reception committee for the annual meeting of the National Masonic Relief Association for the United States and Canada, held Thursday, Friday and Saturday, of last week, at the Southern Hotel. In recognition of his efficient services a loving cup was presented to him by the Syracuse, N. Y., commandery.

When a young man called at the F. W. L. Drosten Jewelry Co., at 7th and Locust Sts., one day last week, and left a piece of a gold bracelet, set with three 1½ carat diamonds to be unset and appraised, suspicions were aroused. The young man was told to come back the next day. When he returned, accompanied by another young man, detectives were waiting for them. One of the men said that the jewels belonged to his sister, and that he had come to St. Louis to dispose of them for her. The detectives thought best to investigate their story, and they were taken to Police Headquarters and locked up. After Boston had been called up on the long distance telephone and the men's story verified, they were released. No blame attaches to the Drosten Co. for the arrest of the young men, as the firm only observed an ordinary precaution in calling in the detectives, and the detention of the men was on the detectives' own motion.

Application was made, Saturday, to the secretary of state for letters of incorporation for the Gutfreund-Kemper Jewelry Supply Co., which is to be the successor of the Reeves-Kemper Jewelry Supply Co. The change results from Joseph E. Gutfreund and Mr. Kemper having bought out the interest of R. F. Reeves, who will retire from the business. The firm was established three years ago by Mr. Reeves. Mr. Kemper went with him two years ago. Mr. Gutfreund has been with the company also. The incorporators of the new company are Joseph E. Gutfreund, M. Gutfreund and Mr. Kemper. The capital stock is $20,000, fully paid. The new organization will make an aggressive forward movement. At first it was intended only to change the name, and affidavit to that effect was filed in the office of the recorder of deeds, but later it was thought best to incorporate the new concern, and the affidavit was withdrawn and the application for incorporation made instead.

Omaha.

TRADE CONDITIONS.

The consensus of opinion of the Omaha jewelers is that, although trade has been somewhat slack during the past two months, it has exceeded the business done in the same period for several years past. The outlook for the Fall trade seems to be very good. The Eagles' national convention this month, the Aksarben Fall festivities early next month, and the National Corn Exposition in December will all bring immense crowds into the city. Everyone is busy in Omaha. The factories are running full force, the shops are carrying a full payroll now and wholesale and jobbing houses are working overtime.

Fred Nelson is no longer in the employ of Albert Edholm.

Phil. Folsom, Ashland, Nebr., was in this city last week replenishing his stock.

Carl Hanson, watchmaker, Cottage Grove, Ia., has accepted a position with Albert Edholm.

A. Holmberg, watchmaker with S. W. Lindsay, has been ill, the past week, having been confined to his bed with fever.

J. T. Shea, a jeweler who is opening a store at Creston, Ia., was in this city, recently, purchasing his opening stock.

T. L. Combs & Co. furnished several prizes which are to be given to officers of the Fraternal Order of Eagles, the annual national convention of which is being held in this city, this week.

A. Mandelberg furnished a chest of silver, which was presented to the past grand worthy president of the Eagles, and also a handsome diamond stickpin, which was presented to the secretary.

L. A. Holliday, watchmaker with Mahinney & Ryan Co., has started on a month's vacation with the hope of regaining his health. Mr. Holliday will spend most of the time at his home, which is in Indiana.

Max J. Egge, Grand Island, Nebr., and C. C. McLeese, Davenport, Nebr., were both in the city, last week, attending the Eagles' convention. Mr. Egge and Mr. McLeese, together with J. C. Hutcson, Omaha, comprise the Nebraska State Board o[f] Optometry.

Kansas City.

F. Linneman, of the Hassig J[ewelry] Co., is away on a week's vacation.

The Greene Jewelry Co. has a[dded] Pooler, watchmaker, to its working force.

The Hassig Jewelry Co. has been ing its force nights. A rush of ord the cause.

The Franklin Jewelry Co. will m[ove] 17 W. 9th St. as soon as the new lo can be fitted up and furnished in up-t style.

F. J. Nevin, of Nevin Bros., left, I evening, for a vacation trip to McA Springs. He was accompanied by mother.

C. Brown, formerly with the Ja Jewelry Co., has entered the emp the Porter & Wiser Jewelry Co. as a ufacturing jeweler.

Edward Vail, Wichita, Kans., stopp here for a day or two, last week, o return from Chicago, where he we have his eyes treated.

Ed N. Dunning, who has been in ness on Minnesota Ave. for a numb years, is auctioning off his jewelry preparatory to moving to Texas.

The Porter & Wiser Jewelry Co. is larging and remodeling its polishing r so as to increase the light and mak more convenient for a growing busine

Geo. L. Wood, a student at the Ka City, Horological and Optical School, turned to that institution, recently, f his wedding trip. Mr. Wood has sele a location in Oklahoma and will em k in business for himself, Nov. 1.

The following out-of-town jewelers v in this city during the week: J O Voorhies, Osawatomie, Kans.; A Holmes, Bonner Springs, Kans.; J D M rison, Olathe, Kans.; H. O. Woodb Olathe, Kans.; C. E. Banta, Pittsb Kans.; I. E. Pettitt, Downs, Kans.; King, Superior, Nebr.; O. Armel, of mel Bros., Holton, Kans.; G. W Hi way, of Hardway & Williams, Fort Smi Ark.; Ralph Campbell, Pryor Creek, Ok O. A. Karnes, Overbrook, Kans.; J. Carroll, Randall, Kans.; C. E. Rose Te ride, Colo.; R. R. Smithers, Cameron, M Mr. Grady, of the Grady Jewelry & O tical Co., Stillwater, Okla.; I Birks, Atchison, Kans.

About Oct. 1, John Eklund, Norw Mich., will move into his new location South Nelson St.

James Samuel Throp, who died Greensburg, Ind., last month, after an illn of more than a year, was a jeweler of t town for many years, and was well kno in the trade and highly regarded in l community. He was born in Kingst Aug. 14, 1836, and in his younger days w in the grain business. Later he engag in the music and jewelry line with J Gallup as partner, and then for a lo number of years owned and operated ale a jewelry store which he later sold to Jol W. Owens. He is survived by his widow Mary E. Isgrigg (Throp), whom he ma ried Oct. 21, 1883.

Cincinnati.

S Newman, of Frohman & Co., leaves week to make his last Fall trip to the

A Gebhardt, of Gebhardt Bros., has n a business trip through the northern

r Voige, with Adolph Muehlmatt, is g the arrival of a new daughter e.

ur Motch, Covington, Ky., has re- l t business after an extended and ble tour in Europe.

Abbott, Birmingham, Ala., stopped recently on his way to New York, he will buy his Fall stock.

Schwab, of A. G. Schwab & Sons, is ness again, having returned from a nths' interesting trip abroad.

Mace L. Miller, of the Miller Jewelry with his bride, is making a business n Ohio, Pennsylvania and New York.

tay Lindner, of Lindner & Co., is from a two weeks' stay at the Great . Friends of C. C. Stoner, of this will be glad to hear that he has fully ered from a two years' illness.

members of the E. & J. Swigart Co., planned their removal to 6th St. to place the fore part of this week have disappointed in their plans owing to act that their quarters have not been for occupancy. However, they ex- o move very soon.

e Max J. Greenwald Co., of which J. Greenwald is president and treas- will remain a corporation. Mr. Green- bought out the interest of his brother re, who retired a short time ago to go business for himself. D. Rosenbaum, mber of the company, succeeds the re- g member as a director of the company

e marriage of Hugo Lindenberg, of Lenberg & Fox, and Miss Blanche Bin- , of this city, was celebrated the past . Both Mr. Lindenberg and his bride well and favorably known here. After oneymoon at Washington, D. C., Old t Comfort, Niagara Falls and Toronto, will be at home in Hyde Park to their y friends.

beautiful wedding of the present sea- was that of Miss Ina Walton, daughter Harry C. Walton, local manager for the Keystone Watch Case Co., and Frank Payne, of this city, which took place at the e of the bride's parents on Chapel St., Walnut Hills. Mr. and Mrs. Payne are now ying an eastern trip and upon their re- will reside in Walnut Hills.

is now expected that a decision will be ered some time the coming week in rd to the Herman Keck Mfg. Co. case. ited States District Judge Thompson, has been in Europe all Summer, is ex- ed to arrive home to-day and upon his rn will receive reports from Bankruptcy Feree Greve as to the testimony taken arguments submitted concerning the ave case.

he John Holland Gold Pen Co. has re- tly added the following to the road e: Oscar S. Schmidt, formerly of Aikin, Inbert & Co., and known on the road for t past 10 years, will travel in the district th of the Ohio and Potomac rivers; rge E. Spencer will drum Michigan, Indiana, Illinois and Iowa territory; E. Baumgarten will have charge of Ohio, Pennsylvania and West Virginia; Charles O. Emgelke, Kansas, Nebraska and Missouri, and William T. Gallt will look after the trade in New York and the New England States. James C Haslam, with this house for 27 years, has just returned from his 17th annual trip, which covered cities both in the east and the west.

Out-of-town jewelers who were here, the past week, buying goods included: A. B. Coover, Chillicothe, O.; H. A. Kilgore, Lebanon, O.; R. S. Weaver, Miamisburg, O.; George Steitler, Owensboro, Ky.; E. F. Randolph, Williamson, W. Va.; H. E. Tuller, and Rudolph Heid, Columbus, O.; A. M. Stamm, Williamsburg, O.; Owen Sherwood, Falmouth, Ky.; E. Kahn, with O. E. M. Waters, Danville, Ky.; W. F. Roth, Gallatin, Tenn.; Frank Emmerling, Hillsboro, O.; W. L. Fredeking, Hinton, W. Va.; H. C. Reed, Blanchester, O.; Mr. Marlett and G. H. Ashton, Middletown, O.; A. Bland, Greenfield, O.; Ed. J. Foyes, Bloomington, Ind.; W. H. Tewell, Madison, Ind.; G. G. Helms, College Corner, O.; A. P. Humphreys, Bellefontaine, O.; H. C. Reed, Blanchester, O., and C. E. Ewing, Hartsville, Tenn.

Milwaukee.

TRADE CONDITIONS.

The Wisconsin State fair which was held in Milwaukee, last week, brought a big increase in business for local jewelers. As in former years, the fair brought thousands of strangers from about the State and the natural result was that a fine transient trade was received by merchants in general. Jewelers report that their average business is showing steady and healthy improvement and that there is every indication that the Fall and Winter trade will be far in excess of last year. Wisconsin crops were never better in the history of the State than they are this year, a factor which has done much to restore confidence, put money in circulation and increase trade.

John Lange's store, at Racine, Wis., is now under the management of Victor Therkelson, for the past year engaged in the jewelry business at Racine. Mr. Therkelson was formerly connected with the Lange establishment.

Among the out-of-town jewelers in Milwaukee, last week, were: O. K. Glimme, Madison; E. B. Hobkirk, Brandon; F. P. Beswick, Racine; J. B. Kimball, Waukesha, and the senior member of the firm of Brill & Steir, Beliot.

Franklin Thomson, secretary of the Wisconsin Retail Jewelers' Association and of the Jewelers' Mutual Fire Insurance Co., of Wisconsin, has returned to Chicago from an extensive business trip made in the interests of the fire insurance company.

R. J. C. Bott, 409 Broadway, Milwaukee, who recently made an assignment in favor of his creditors, is said to have left the city for some point in the west. Louis Kuesel, of the Kuesel Bros. Co., one of the trusteees, is closing out the stock of Mr. Bott and creditors are hoping to realize 50 cents on the dollar.

News has reached Milwaukee of the death of William Brand, at Davenport, Ia. Mr. Brand was born in Milwaukee, 33 years ago. He was the son of Capt. Sebastian Brand, superintendent of construction of the Milwaukee Fire Department. Mr. Brand was apprenticed in the jewelry business in Milwaukee and 10 years ago settled in Davenport, where he was married to Miss Anna Wiese. He was foreman in a large jewelry establishment until a few months ago, when he went south in the hope of recovering his health.

A. J. Stoessel has announced his resignation as chairman of the Legislative Committee of the Wisconsin Association of Optometrists. Mr. Stoessel believes that he cannot sacrifice the vast amount of time that will be required of the chairman of the committee from now on in the campaign of publicity and later before the Legislature, and he feels that a man should be chosen who can give unlimited time and energy to the position. It is probable that the successor to Mr. Stoessel will not be elected until the next regular meeting of the directors of the association.

Although he has been a resident of Beloit, Wis., for 57 years, and has voted ever since he was of age, William Hamlin, a jeweler of that city, has just discovered that he is not a citizen of the United States and that he will have to take out first and second papers before he can vote at another election. The trouble all originated over the failure of Mr. Hamlin's father, George Hamlin, to take out his second papers. Under the new Federal law aliens, even in cases where they take up their residence in the United States before reaching the age of 21 years, are denied the rights of citizenship in cases where their fathers failed to take out first and second papers. William Hamlin, the jeweler, came to this country at the age of five years.

Toledo.

J. J. Vernier entertained out-of-town visitors last week.

Joseph Teipel celebrated his 50th anniversary last week.

The People's Outfitting Co. has added a jewelry department.

Roy Wagner, 147 Main St., East Toledo, contemplates changing the present location of his business.

Henry Fiseus has given his store at 3265 Monroe St. a thorough overhauling, renovating the exterior and interior.

William Veler, who for many years had a jewelry store at the corner of Starr Ave. and E. Broadway, but who sold out his business about a year ago, contemplates starting another store in the city.

Charles P. Eells, for years watchmaker for J. Prochaska, but who was forced to take to outdoor work on account of his health and who this season had charge of the concessions at the Toledo baseball park, has under consideration several new business ventures.

Frank C. Field, who occupies a room in the building of the Toledo Humane Society, will shortly have fine new quarters. By the terms of a will recently probated, that society is bequeathed $100,000 for the erection of a building for its use. By reason of his long lease, Mr. Frame will probably occupy a room in the new building.

J. H. Smythe, Fort Smith, Ark., has returned from an extended trip to California and the Pacific coast.

Los Angeles.

TRADE CONDITIONS.

Jewelers generally, wholesalers, traveling men and retailers alike, report an improvement in business conditions and a very satisfactory and hopeful outlook. Traveling men who have recently returned from trips up and down the coast report good sales and a hopeful feeling generally among customers. The local retailers are encouraged at the prospect for the coming Fall trade. The reopening of the schools has had the effect of bringing a large number of residents home from the beaches and other resorts, and business conditions generally are resuming their normal routine. Crops have been exceptionally good this year, and the ranchmen and fruit growers are enjoying the results. Their prosperity means the prosperity of this country generally.

The business office of the E. W. Reynolds Co. is being remodeled and enlarged.

Walter Rohwedder, of the E. W. Reynolds Co., has returned from a trip to Mexico.

John Bloom, with Montgomery Bros., has returned from a vacation spent at San Francisco.

Adolph Clabes, head watchmaker with the Whitley Jewelry Co., has gone to San Diego for a vacation.

J. F. Peters, formerly in the jewelry business at Long Beach, is in Los Angeles, looking for a new location.

A. E. Baranger, traveling representative for H. F. Wallace, is making a trip through the towns of southern California.

H. B. Lewis, of the E. W. Reynolds Co.'s sales force, after having been ill for nearly a week, is again at work in the store.

Ford Hathaway, head of the mail department of the Carl Entenmann Jewelry Co., has returned from a trip to the Seattle exposition. He was gone a month.

C. H. Blake, of Brock & Feagans' diamond department, has just returned from a month's trip through the northern part of the coast, including a visit to the Seattle exposition.

Ed. Villamonte, with J. Wiesenberger, returned from a visit to the Seattle exposition, a few days ago. Charles Extrom, also with Mr. Wiesenberger, is now taking a short vacation.

J. W. Wiesenberger, 453 S. Broadway, has been exhibiting in his window a gold medal sold by him for presentation to John Mason, the actor now playing at the Auditorium Theater.

R. H. Schwarzkopf, manufacturers' agent, 342 S. Broadway, is home again, after an absence of 65 days on the road, having visited nearly all the towns of importance as far as the Canadian line.

Sydney Weisbaum, of Weisbaum & Sons, Hanford, Cal., who was married in San Francisco, recently, to Miss Blanche Elkels, was in this city a few days ago with his bride. He has now returned to Hanford.

H. A. Russell, traveling representative for the Pacific Gem Co., arrived in New York, a few days ago, from Europe, where he has been spending six weeks visiting his old home in Germany. He has again begun work for the company.

T. S. Geirrine, representative of R. Wallace & Sons Mfg. Co., with headquarters in this city, has gone to San Diego and other southern California towns on a business trip. On his return he will start for a trip to San Francisco.

Edward B. Nicoll, vice-president and treasurer of the Carl Entenmann Jewelry Co., has returned from his automobile trip with his wife to San Francisco, Oakland and other points.

Out-of-town retail jewelers who have been in this city recently include: E. B. Smith, Santa Ana; J. E. Russell, Chino; B. S. Stephenson, Redlands; F. B. King, Redlands; C. C. Lord, Long Beach; L. N. Parks, Downey; F. Bartley, Santa Paula.

Dr. D. M. Small, head of Montgomery Bros. optical department, has been laid up for about a week as a result of being poisoned by poison oak, with which he came into contact while clearing off a lot, which he recently bought in Laurel Canyon.

Joseph Rittigstein, who for some time past has been doing business in an office in the O. T. Johnson Building, was married in San Francisco, Sept. 12. Extensive alterations are now being made in the store at 540 S. Broadway, where Mr. Rittigstein expects to open business again, Oct. 1.

Joseph Lawton, of the Whitley Jewelry Co., has returned to his place in the store, after a vacation of two weeks, spent with his wife at Laguna Beach, a resort down the Pacific coast, about 60 miles from Los Angeles. C. T. Dunsmoor, of the same company, has returned from a vacation spent at Catalina Island.

George Jordan, who for the last six years has been at the head of the watch department of Luckenbach & Co., died last week. Funeral services were conducted by the Elks, of which he was a charter member in the Redlands Lodge. He was 68 years of age, and leaves a widow, two daughters and a son. He was highly respected by every one who knew him. For 25 years he was the leading jeweler in San Bernardino and Redlands. He met with reverses, and finally gave up his business there and came to this city.

C. C. Abel, of the firm of Bastheim, Adams & Abel Co., returned a few days ago from a business trip through Arizona and southern California. Three days later, he started for another tour, going this time up the coast by way of the San Joaquin Valley. He was met at Fresno by Mr. Bastheim, and from there they started northward together, intending to go as far as Portland, Ore., and return by the coast route from San Francisco. Mr. Abel reported a successful trip in Arizona and thought the outlook for business very good.

Pacific Coast Notes.

Carl G. Strock, until recently of Boulder, Colo., has opened a store at Santa Ana, Cal.

H. Beckman, formerly of Merced, Cal., has opened a retail store at Mariposa, Cal. He will make a specialty of repairing.

J. A. G. Smith, Portersville, Cal., is preparing for the holiday season by thoroughly renovating his store. He has placed in position three new show cases and made other improvements.

Andrew D. Hansell, Stockton, Cal., had a narrow escape from death, recently, by taking poison by mistake. He rushed to a nearby drug store and was relieved just in time, as he had taken cyanide of potassium.

Frank Hilderbran, Phoenix, Ariz., ... turned home from a vacation spent ... northwest. He was the manager of ... McLean, the Indian runner, who w... five-mile championship during the ... amateur meet held at Seattle, Wash.

Indianapolis.

Will Reed was in Brown County ... his parents, last week.

Carl Walk and family have returned ... a vacation of several weeks spent in ... ada.

The family of Ikko Matsumoto h... turned from Lake Manitou, where th... a cottage for the Summer season.

After a two-weeks' visit at Chicago ... Elgin J. W. Culbertson, watchmaker ... H. Cohen & Sons, has returned home.

Charles Mayer, of Charles Mayer & ... returned from Walloon Lake, last S... day, his wife and son, Kiefer, having ... ceded him several days.

Dyer Bros., makers of arts and ... jewelry, have entered the trade engr... field and have issued an attractive ... card, showing designs in seven colors.

Mr. and Mrs. Ferdinand L. Mayer, ... spent the Summer at the Country ... have taken apartments in the Claypool ... tel for a few weeks until their home ... modeled.

Mr. Nehf, of the Swope-Nehf Jew... Co., Terre Haute; J. W. Hudson, ... ville, and F. Pennington, Knightst... were among the retail jewelers in the ... last week.

Charles W. Bernloehr, formerly ... Chris. Bernloehr & Bro., has again t... a position with the company, succee... Harry H. Slaughter, who has opened a store at Union City.

A store claiming to sell manufactur... jewelry samples, including watches ... jewelry, has been opened at 123 S. Illi... St., having been moved from 39 W. Wa... ington St., at one time the location of ... Guarantee Jewelry Co.

Local retail jewelers have entered ... their schedule for closing. During the Su... mer months they closed at 5 P.M. da... while some of them closed at noon, on Sa... urdays. They are now closing at 6 P.M. ... with no Saturday half holiday.

It is reported that first-class watchmak... are scarce in Indianapolis, and as a re... the trade shops are doing the best busin... in several years. Two or three jewel... have been unable to obtain satisfacto... watchmakers and are sending to ot... cities for them.

In a communication to the Milwauk... association, last week, R. G. McClure, se... retary of the Indianapolis Commerc... Club, stated that the interurban lines ru... ning out of this city had caused an in... crease of 40 per cent. in the business of r... tail merchants and of 15 per cent. in t... business of wholesale dealers.

Ikko Matsumoto has completed a bel... buckle in what he calls a November lan... scape design. It is of copper. The lowe... part of the buckle represents a bit of lan... and water, the former being covered wit... snow. Flying over the water are two wi... geese. At the right is a coral moon. Th... sky is of blue enamel.

San Francisco.

TRADE CONDITIONS.

lers in San Francisco are busy preparing stocks in anticipation of a heavy demand g Portola week, which commences Oct. 19. As this is so close to the commencement of the season many of them will have on display holiday goods and will thus commence the n a week earlier than usual. Last season the ew stock was not put in until late owing to certain conditions that prevailed, but there beca by hesitancy in ordering goods this and local dealers have already placed large s.

H Bower, with the E. L. Spencer Co., ed this city, last week.

V. Saunders, A. 1. Hall & Son, is in Angeles, Cal., at the present time.

hn Hillinger, of R. J. Hillinger & Co., ago, was a recent visitor in this city.

has. Hannie visited this city with the s of Sussfeld, Lorsch & Co., last week.

eland Myers, of R. & L. Myers, has just pleted a trip to the southern part of the te.

Ir. Moore, with Dixon & Co., New k called upon the wholesale trade here ntly.

ames McElroy, of M. Schussler & Co., been enjoying his vacation in the Santa uz mountains.

he bankrupt stock of Paul P. Garin will offered for sale at public auction, to-rrow, Sept. 23.

. Hartzberg, with Henry Abrams, has urned from a southern trip and is now vering his northern territory.

R. W. Cummings, Ventura, Cal., was re, last week, visiting his brother and oking over the holiday lines of the local ade.

Richard Fulford, formerly with Radke & ., but who has been in Los Angeles since e fire, was married in that city, recently, Miss Smallwood.

Among the out-of-town jewelers here tely were: H. H. Wiendieck, Red Bluff; d. Praet, Woodland; B. Hartfield, Anaeim; Otto A. Paulsen, Richmond; George . Du Commun, Watsonville, and C. J. lein, Santa Cruz.

Morris M. Frederick, a retired jeweler f this city and Virginia City, Cal., and ow a resident of Seattle, Wash., last week, elebrated with his wife the golden anniverary of their wedding. An elaborate banuet was served and about 100 guests were resent.

It is noticed that the local demand for ewelry at the present time runs largely to tones, and that domestic stones are in pecial demand. Some of the local jewelers re making a specialty of these stones and ave exhibits of them, both in the rough nd in a finished state.

Radke & Co. are having work rushed on heir new store on Post St., near Grant Ave., and are holding a special sale on Van Ness Ave. prior to the removal. The removal will be effected some time during the course of the present month. Practically the only firm that will be left on Van Ness Ave. will be the Baldwin Jewelry Co., whose large store at Kearny St. and Union Sq. Ave. is still unfinished.

During the festival week, Oct. 19, many of the local jewelry stores will be gaily decorated, and the attention of the entire trade is being centered upon aiding in making this formal welcome to the new San Francisco an unqualified success. Both retailers and wholesalers are contributing heavily to the funds needed, and expect to more than realize on their investment. During the past two weeks there have been several events that have brought out-of-town people to San Francisco for a few days' stay. The crowds that will be here during Portola week will surpass any in size that have visited the city since the fire, and, coming so close to the Winter season, it is expected that a great deal of trading will be done before the festival is over.

Pacific Northwest.

A. S. Venen, Forest Grove, Ore., has disposed of his business there to E. S. Booth, Portland, who takes possession at once.

Ben Cohn & Bro., Leadville, Colo., have secured a location at 416 Riverside Ave., Spokane, Wash., and expect to move their jewelry business to that city. They will open their store Oct. 5. The Leadville business will be entirely closed out, Jan. 1, 1910.

Marx & Bloch, Portland, Ore., have just opened a new store at that place at 83 Morrison St., between 4th and 5th Sts. This firm has been in business in Portland for more than 20 years, and has been operating a store for a long time at 74 3d St., but business has increased to such an extent that it was felt advisable to open a store in the up-town section. Both stores will be maintained.

Canada Notes.

Percy F. Woolhouse, Saskatoon, Sask., has been burned out.

W. G. Minaker, Wellington, Ont., has assigned to L. K. Shourds.

Cornelius & Co. Halifax, N. S., have given a chattel mortgage to J. Cornelius, for $8,200.

Frank H. Pearson, Dundas, Ont., has given a chattel mortgage to W. E. S. Knowles for $264.

I. L. Michaelson & Sons, Stellarton, have obtained judgment against A. B. Ryan, of the same place, for $55.

L. Herbert Luke, of Ambrose Kent & Sons, Toronto, Ont., leaves on a trip to New York, Sept. 23, to witness the Hudson-Fulton celebration. He will stop at the Victoria Hotel.

On Wednesday, George W. Wallace, secretary of P. W. Ellis & Co., Ltd., Toronto, Ont., was married to Miss Lucy C. Wright, daughter of W. J. Wright, at the residence of the bride's parents, 219 Simcoe St. Mr. and Mrs. Wallace will spend their honeymoon at New York, Boston and Montreal.

J. R. Miller is making extensive improvements in his retail jewelry store in Jackson, Ga.

W. J. Pilkington, Des Moines, Ia., well known in the jewelry trade, has assumed the arduous task of taking full charge of the business of the whole town of Dexter, Ia., every enterprise there, according to a recent dispatch, being under his direction and operated according to his suggestions and ideas.

Baltimore.

Joseph Castelburg is enjoying himself at Atlantic City.

H. C. Garthe, manufacturing jeweler, has gone on a trip to Europe.

Hughes & Woodall will remodel their store on N. Charles St. and enlarge it.

George Walter, of Lexington Ave., is expected home from Europe in about a week.

William A. Stewart, optician, of 725 W. Lexington St., has returned from a short pleasure trip.

J. J. Brown has been out of the city buying stock. He will give up the fountain pen branch of his business.

Robert Rausch has moved into his new store at 325 W. Lexington St. His old location was at 310 N. Howard St.

Gercheider Bros., N. Gay St., have bought out Frank Persohn and are making many improvements in the business.

Scott & Hooper, retail jewelers, have moved from 832 Greenmount Ave. to Greenmount Ave. and Madison St.

Isaac M. Foreman, of Schumacher & Foreman, opticians, W. Lexington St., has been on a ten days' trip to Atlantic City.

William A. Rutter, retail jeweler of 93 N. Gilmore St., has given up the business and gone to Philadelphia to take charge of a wholesale drug house.

Mr. Schroeder, of Morris Schroeder & Co., 5 S. Liberty St., has returned from a trip on the road. This firm has changed its name to R. Schroeder & Co.

Harry E. Jacobs, who has charge of Isaac Benesch & Sons' jewelry department, has opened a retail jewelry store in the Merchants' and Manufacturers' building.

Elias Jacobsen, jobber, at 918 E. Baltimore St., is just starting on the road, through the south. He says there is a scarcity of good jewelry workers in the factories here.

There was a great number of traveling representatives in town, last week. Arthur C. Macy, 205 N. Charles St., an ex-traveling man, says he counted as many as 40 in one day, in his place.

The C. C. Crooks Co. has on exhibition in the show windows an interesting collection of gold and silver ores, amounting in value to several hundred dollars. The ore ranges in value from $100 to $2,000 a ton, one specimen producing 3,000 ounces of silver to the ton of quartz. The collection was made by R. Holmes Wilbur, who has recently returned from a trip through the mining regions of the south and southwest.

Jenkins & Jenkins, 216 N. Charles St., have entered into the effort to secure for Baltimore and Washington the international aviation contest in 1910, by offering a silver trophy worth $500 as a prize. Talbot W. Jenkins, secretary and treasurer of the firm, says the trophy will be offered as an evidence of the interest of the firm in the contest. The trophy will be a hand-chased and carved work of art pertaining to some feature of aerial navigation, and will be distinctively characteristic of their workmanship, as it will be designed and made exclusively by their experts. The Baltimore *Sun* has offered a $500 prize, as also have Hutzler Bros. Others are expected to follow.

Atlantic City, N. J.

John T. Haddal, 2209 Boardwalk, has put in a new line of novelties.

J. E. Caldwell, of J. E. Caldwell & Co., Philadelphia, Pa., was summering here.

Rufus Rankin has opened a store for jewelry novelties at 107 S. Kentucky Ave.

Raphael, the pearl carver and seulptor, is doing some fine work at 534 Boardwalk.

John C. Levy is the successor of Shourds & Co., 1537 Boardwalk, handling jewelry, etc.

James J. O'Keefe has opened a large display of novelties and fine ehina at 2435 Boardwalk.

E. Crane, a salesman for the S. & B. Lederer Co., has opened a jewelry store at 1619 Boardwalk.

Jennie E. Lyall, having a jewelry store at 1003 Boardwalk, has bought a house at Northfield, N. J.

F. H. Brennan, druggist at Boardwalk and New York Ave., has put in a line of gold fountain pens.

M. Esehner, Philadelphia, Pa., has opened a jewelry, watchmaking and optical store at 126 S. Kentucky Ave.

Joseph Ball, Price and Wakefield Sts., Germantown, Philadelphia, Pa., have a new store at 2217 Boardwalk.

Eph. Knapp, with J. A. & S. W. Granbery, Newark, N. J., has been spending his vaeation at Oradell, N. J.

C. B. Kuehule & Co., late of the Traymore, has started a new jewelry store on the Boardwalk at Brighton Ave.

Henry Schnabacher, of the Ameriean Cutlery Co., Chicago, has been spending considerable time at the Hotel Rudolf.

The Wigwam (Arthur W. Smith, proprietor) has moved from the Marlborough-Blenheim Arcade to the Boardwalk.

M. Alkazin has been 16 years at 925 Boardwalk, and was one of the first to handle antique and Oriental jewelry.

Henry Burman, 51 Wood St., Norfolk, Va., has opened the Cut Rate Optical Co. on S. South Carolina Ave., in charge of Peter Morgan.

The Seaside Aluminum & Novelty Co., W. Echelberger, manager, 557 Boardwalk, started a new store on the Boardwalk at Delaware Ave.

L. R. Douglass, manufacturer of gold wire jewelry at 547 Boardwalk, will probably have to move owing to relocation of the Boardwalk.

The White Art Co., making gold and silver monograms, raised gold and flat gold a specialty, rich ehinaware, etc., has a new store at 2433 Boardwalk.

C. E. Stacy, who has been the manager for a year of the Indian Trading Co., 905 Boardwalk, reports a good business this year in all lines of jewelry.

The Rosalind Co., 130 S. 11th St., Philadelphia, Pa., has opened a booth at the Summer Exposition, selling gold waist, belt and collar pins, in charge of Mrs. M. Prescott.

The Chagru Jewel Co. opened a new jewelry store at 913 Boardwalk, put in $3,000 worth of fixtures, has two stores in Baltimore and is getting ready to open another there.

David Green, a jewelry peddler, was recently fined $25 for selling without a lieense. Abraham Bloom, New York, was also arrested for peddling jewelry without a license.

J. H. Taylor, a manufacturing jeweler of Philadelphia, Pa., opened a new store on the Boardwalk at Arkansas Ave. and another plaee in the Summer Exposition at Kentueky Ave.

The Cuthbert Trading Co., 1223 Boardwalk, does not handle much jewelry, but carries many clocks, silver goods, novelties, etc. It expects to start three or four new stores next year.

John Lang has a new jewelry store at 632 Boardwalk and another new one, the Jewel Box, in eharge of William Mason. He says he will open six more stores here on the Boardwalk.

G. Baroni, who has a jewelry store on Virginia Ave., has opened an exhibit for coral, shell and precious stones at the Summer Exposition. Joseph A. Ball has an exhibit of jewelry at the same exposition.

Foster & Reynolds, of Havana, Washington and Palm Beach, have opened a new jewelry store at 1223 Boardwalk in eharge of Miss G. Grentz. O. A. Suerdfeger was here from Palm Beaeh opening this store.

Potter & Stainforth,. 39 Kingston St., Boston, Mass., noted antique eolleetors, have opened a store at the Marlborough-Blenheim Arcade, handling hand-beaten silver, Sheffield plate, etc., in charge of Charles H. Stevens.

Gilbert F. Cosnette, late of Bridgeton, N. J., has opened a store for the sale of art and crafts jewelry, ehina, hammered copper, brass and silver at 2701 Boardwalk. A factory will be opened and a dozen hands put at work.

Dave Trompeter, late employe of J. E. Coatsworth, optician, on the Boardwalk, has been admitted as a partner in the business. J. E. Coatsworth is selling out his jewelry part of the business, and will do a strictly optieal trade.

The Aajaka Jewel Co., 1629 Boardwalk, has one of the finest show windows here, showing baroque pearl, lapis lazuli set in silver in festoons, eoral, jet, etc. The company will open a new store on F St., Washington, D. C.

Henri Zuber, who has been 28 years at 539 Boardwalk, says the best class of goods sell in the Winter, and in the Summer he works off his surplus stock. He designs and makes jewelry, cuts out some fine designs in pearl and handles no imitation jewelry or stones.

Yoshimi & Co., of the Boardwalk, have closed their store at 617 Market St., Chattanooga, Tenn., and one at Birmingham, Ala., and have opened two store at Asbury Park at Seeond and Ocean Aves. and Third and Oeean Aves. Mrs. Sybil Yoshimi is the manager there.

Fenton & Co., 105 S. Kentucky Ave., have had an exhibit at the Food Show at Virginia Ave. Malle Little, Philadelphia, Pa., who makes gold and silver novelties and pins, also had an exhibit at the Food Show, and has another new exhibit at the Summer Exposition at Kentucky Ave. and the Boardwalk.

Errico Bros., 1022 Boardwalk, handling fancy goods, works of art, etc., have taken up a new line of semi-precious stones, a new line of Salvini ware for ornaments, which is imported faience, and a new line of rings and stones. Their New Yo[rk] was given up, but probably another [will] be established. Louis and Frank [Errico] are the managers. A new store h[as] opened at 2851 Boardwalk.

Lancaster, Pa.

TRADE CONDITIONS.

Business has assumed a distinctly bette[r] while no boom is apparent trade ha[s] bee[n] if steadily, improving, and the jewelers [are] ing forward to a fair Winter busi[ness]. T[he] failure of Lancaster County's tobacco [crop] somewhat dampened the hopes of loca[l] m[en] but actual conditions are better.

Benjamin Lichtenstein paid a visit [to] caster, last week.

George R. Weber, of Louis We[ber] paid a business visit to New Yor[k] week.

H. N. Smith, of the Roseville [Jewelry] Co., was in Lancaster, last week. [This] initial trip.

S. Kurtz Zook celebrated the 60[th] versary of his start in business by [selling] of goods at special prices.

E. Sturgis Coulter, watchmaker for [Wil]iam Fluhrer, York, Pa., visited Lan[caster] last week, as did Hugh Baer, with [Mr.] Polack.

T. R. Helms, Hamlet, N. C., a[nd] bride, who were reeently married [in] easter, stopped over here, last we[ek] their return home from their wed[ding] trip.

Amos T. Barton, who has been to A[rizona] and Colorado for the past three mont[hs] his health, has returned home much [bene]fited by the trip. He will return to D[enver] Col., next month, however, to stay until Spring.

Guy K. Herr, with C. J. Kinzer, [Clay]fields, W. Va., who returned to that after being sick at his old Lancaster [home] of typhoid fever, writes to friends here Mr. Kinzer, who had lately nearly reco[vered] from an attaek of the same disease, has[n't] fered a relapse.

Laverne Hanes, who recently dispos[ed] his jewelry business at Clayville, N. [Y.] order to take a eourse in watchmaki[ng] the local technical school, arrived here week, with his wife, and has entered school. He will resume business whe[n] is through with the course.

William Yates, Cold Spring, N. Y., [has] to Lancaster, last week, and placed h[is] in the Ezra F. Bowman Technical Sc[hool] as a student in engraving and watchm[ak]ing. Claude H. Ridenour, Norfolk, [Va.], having finished a eourse of engravi[ng] the school, has taken a position at Al[toona] Pa., with Clayton G. Breneman.

Much attention has been attracted [to] show window of Louis Weber & Son by exhibition of a beautiful replica of [the] Robert Fulton statue erected by Penn[sylva]nia in the Statuary Hall of the Cap[itol] at Washington. The reproduction was [made] by the sculptor for Congressman W[illiam] Griest, of this district.

J. L. Brooks, Mason City, Ill., has moved from his old location to the Ons[low] building.

The stock and fixtures of the Star Jew[el]ry Co., Milledgeville, Ga., have been [sold] to J. C. Grant, Eatonton, in the same St[ate].

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Special Notices.

Situations Wanted.

EXPERT SALESLADY desires position; speaks English and Italian. E. De Santis, 250 Mott St., New York.

FIRST CLASS salesman wishes position in or outside; best references. Address "P. T., 1907," care Jewelers' Circular-Weekly.

YOUNG LADY, stock clerk, desires position; thoroughly experienced in the jewelry line. "Clerk, 1925," care Jewelers' Circular-Weekly.

YOUNG LADY, who understands jewelry business and office work thoroughly, desires position. "O. G., 1913," care Jewelers' Circular-Weekly.

SITUATION WANTED as assistant watchmaker and jeweler or salesman; 14 years' experience. "A. D., 1867," care Jewelers' Circular-Weekly.

STENOGRAPHER and typewriter, experienced, desires position; formerly with jewelry concern. Miss B. R. Suartz, 318 W. 117th St., New York.

YOUNG MAN, 19, wishes position with a wholesale jewelry house; first class references given. Bernhardt B. Guth, 13 E. 119th St., New York.

ENGRAVER, young man, 20, experienced on ornamental engraving, wishes a position at jewelry engraving. "D., 1856," care Jewelers' Circular-Weekly.

FIRST CLASS jewelry repairer, 14 years' experience, can do coloring and some setting, desires position. Address "I. D., 1380 Washington Ave., Bronx, N. Y.

FIRST CLASS watchmaker and plain engraver would like position at once; good reference; no bad habits. Address "H. L. W.," No. 51, Gowanda, N. Y.

STONE SETTER, four years' experience, wishes steady position with a diamond house; low wages; country or town. "A. L., 1877," care Jewelers' Circular-Weekly.

AT ONCE, by German watchmaker, jeweler, engraver, diamond setter and window trimmer; go anywhere with best offer. "Lambert," 718½ W. Saratoga St., Baltimore, Md.

SALESMAN, 10 years' experience in the jewelry business, selling the finest trade in New York City, would consider a change. "S. D., 1931," care Jewelers' Circular-Weekly.

POSITION WANTED by first class jobbing jeweler; small new work, plain stone setting, also coloring; first class references. "S. S., 1896," care Jewelers' Circular-Weekly.

YOUNG MAN, 18, can do jewelry and clock repairing, desires position to finish trade as watchmaker; first class references. "Willing, 1837," care Jewelers' Circular-Weekly.

YOUNG MAN, 23, 4½ years' experience as a retail salesman, can also furnish estimates on repairs, desires to make a change. Address Al. Levin, 790 E. 181st St., New York.

FIRST CLASS watchmaker, jeweler and fair engraver of nine years' experience, wishes permanent position by Sept. 15; own tools; reference. P. R. Tucker, Box 186, Toccoa, Ga.

YOUNG MAN, 25, thoroughly experienced in the jewelry business as salesman and stock clerk, wishes position; furnish A1 references. "U. G., 1916," care Jewelers' Circular-Weekly.

JEWELER, young man, experienced at bench work, melting, drop hammer and press shell goods, desires situation; highly recommended. Vagnini, 11 Macdougal St., New York.

WATCHMAKER, jeweler and fair engraver, married, desires permanent position; New York State or Vermont preferred; own tools. Address "S.," 359 College Ave., Elmira, N. Y.

WANTED, a position by a young colored man as potter; have four years' experience in clock work; carry own tools; best reference. "L., 1851," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, experienced and reliable on Swiss, American and all complicated watches, wants position; $25 per week. Herman Scheich, 117 E. 130th St., New York.

COLORER and polisher, first class, seeks position; makes all solutions; capable of installing plant and of taking charge; references. Address "Berlin," 1246 Newberry Ave., Chicago, Ill.

FIRST CLASS jeweler and diamond setter, thoroughly experienced can give best of reference, would like to make a change if favorable. "K., 1741," care Jewelers' Circular-Weekly.

YOUNG MAN, 20, American, desires position as salesman in retail jewelry store; can repair French clocks and jewelry; formerly with father. S. Weinstein, 60 W. 106th St., New York.

WANTED, position by expert watchmaker and engraver; unquestionable references; 11 years' experience; salary not less than $50 per week. "P. A., 1647," care Jewelers' Circular-Weekly.

FIRST CLASS jobbing jeweler, stone setter and clock repairer desires to make a change; 12 years' experience; best reference. Address "N. X., 1904," care Jewelers' Circular-Weekly.

YOUNG LADY, having three years' experience, wishes permanent position with wholesale jewelry house; can furnish excellent reference. Address "J. C., 1846," care Jewelers' Circular-Weekly.

YOUNG MAN, 19, four years with present wholesale jewelry house, as stock clerk, wishes to make a change; good knowledge of jewelry business. "A. S., 1942," care Jewelers' Circular-Weekly.

POSITION as assistant watchmaker and engraver with chance for advancement; own tools; west preferred; Colorado preferable; state salary. John Higgins, 1309 N. 5th St., Springfield, Ill.

POSITION by good engraver and jewelry repairer, also understand watch repairing; seven years' experience; can come well recommended. L. G. Stickels, 89 Church St., Hornell, N. Y.

FIRST CLASS optician, jewelry jobber and salesman; good on clocks and plain watch work; 20 years' experience; single and American born. Address "A. P. D.," Box G, Mt. Vernon, N. Y.

YOUNG LADY, competent assistant bookkeeper, bill and entry clerk, seven years' experience in wholesale jewelry line; can furnish best reference. "E. T., 1929," care Jewelers' Circular-Weekly.

YOUNG LADY wishes position as engraver during the holiday season; will also assist in clock repairing or waiting on trade; will go as far south as Virginia. "W., 1819," care Jewelers' Circular-Weekly.

EXPERT WATCHMAKER, 28 years old, 13 years' experience, Frenchman, understands French and German, also little English, wishes steady position. "G. K., 1865," care Jewelers' Circular-Weekly.

LADY WATCHMAKER, with 10 years' experience, can also wait on customers, wishes a position; can furnish best of references. Address "A. M. C., 1948," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, jeweler and setter, 20 years' experience, can furnish best references, wants position in the south or southwestern States. "R., 1938," care Jewelers' Circular-Weekly.

EXPERIENCED JEWELER, 15 years at repairing, diamond setting in order work, desires position in New York City or out of town. Apply F. Sandler, care Silverman, 339 E. 8th St., New York.

ENGRAVER, salesman and jeweler desires position with first class house; 10 years' with fine houses; fully competent; samples and references. Address "Engraver, 1746," care Jewelers' Circular-Weekly.

YOUNG MAN, 19, three years' experience in large manufacturing jewelers' office, desires position with reliable concern; can furnish best of reference. "A. B. C., 1928," care Jewelers' Circular-Weekly.

SALESMAN wants position in store; conducted own business for 12 years; well up in precious stones, jewelry, silverware and watches; best of references. Address "R. S., 1927," care Jewelers' Circular-Weekly.

DIE CUTTER; advertiser open to take position as die cutter with a good firm; good experience in hollow and flat ware, also capable of assisting with tool making. "S., 1844," care Jewelers' Circular Weekly.

WATCHMAKER, with four years' experience in the business, wishes position in large retail store as assistant watchmaker and engraver; best references. Address "O. A., 1898," care Jewelers' Circular Weekly.

YOUNG MAN, thoroughly experienced with the jewelry business, wishes a position at anything with a retail jewelry store or pawnbroker; furnish best of references. "S. S., 1848," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, competent on all h grade American and Swiss watches; compl set of tools; 15 years' experience in finest hou in Europe and United States. "F., 1760" c Jewelers' Circular-Weekly.

WATCHMAKER, age 48, 25 years' experier first class rapid workman, good optician, des position Oct. 1; no cheap job considered. dress, with full particulars, "Trinity, 1909," c Jewelers' Circular-Weekly.

YOUNG MAN, 26, now employed, desires posit as assistant watchmaker with chance to fir trade under good man; Oklahoma, Texas, N Mexico or Arizona preferred. "M. D., 191 care Jewelers' Circular-Weekly.

EXPERIENCED watchmaker and manager watch department wishes position as manager salesman with first class house; 20 years' ex rience; A1 references. Address "Ability, 194 care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, now with a B wholesale jeweler, would like to commun with a manufacturer desiring a live man to dle line in New England. Address "G., 19 care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler and engraver, 15 ye experience, wishes permanent position; marri own tools and can furnish best of referen Ohio, Indiana or Michigan preferred. "R. 1860," care Jewelers' Circular-Weekly.

A THOROUGHLY practical and competent wat maker and good engraver, of good habits, years of age, competent to take full charge repair department; salary, $20 to $25. "M. 1912," care Jewelers' Circular-Weekly

WATCHMAKER, good and reliable, over 20 yea experience in England, Germany and Amer good habits and manners, able to manage wa department, wants permanent position. Addr "R. R.," 56 North St., Rochester, N. Y.

ENGRAVER and watchmaker; first class, expe enced engraver and fine watchmaker, would position as engraver and second watchmak New England preferred; best references; age Address "S. T., 1949," care Jewelers' Circul Weekly.

SALESMAN, 24 years of age, at present engag desires to make a change; well acquainted w the jobbing and department store trade in N York and vicinity; can furnish first class ref ence. "V., 1834," care Jewelers' Circul Weekly.

ENGRAVER, first class, up-to-date, quick w man, monograms, inscriptions, script, old E lish, crests, cutting for enamel, ornament, sires permanency; strictly sober; thoroughly liable. "Speed, 1945," care Jewelers' Circul Weekly.

BOY, 16, now employed in diamond busin desires a permanent position where he has opp tunity to learn diamond setting; can furnish r erence from present employer, security if nec sary. "Willing Boy, 1926," care Jewelers' C cular-Weekly.

PLATER and colorer, young man, with wide perience on all shades and colors, understan polishing thoroughly, capable to take charge, sires a position in or out of New York; best reference. Address "C. R., 1936," care Je elers' Circular-Weekly.

BY A STRICTLY first class watchmaker, capa of taking charge of repair department, 28 yea experience in fine Swiss and American railw work, do no engraving, wishes permanent po tion; A1 reference; south or southwest. Addr "Watchmaker," 216 Lavaca St., San Anton Tex.

HIGH GRADE and practical watchmaker of years' experience, graduate and practical optici for 12 years, good jeweler and fine engra would like to make a change for a good perm nent position with a first class retail firm, co petent to take full charge of repair departme expert in watch repairs, experienced on railro and complicated work; A1 diamond setter a positively don't misrepresent above statemen will not go as second man; salary, $30 to $ per week. "S. A., 1816," care Jewelers' Circul Weekly.

DIAMOND SALESMAN; I am desiro of representing a first class diamon house, either cutters or importers, medium and larger cities west fro New York to Kansas City; mar years' experience and best of refe ence; salary or commission. Addre "K., 1905," care Jewelers' Circula Weekly.

TUATIONS WANTED—Continued.

NTED, by A man, 45, not dependent on salary, perienced both in jewelry and precious stones, rd worker, either in office or outside; New rk City only; out of business some time; erican. Address "Wheaton, 1863," care Jew- s Circular-Weekly.

NG MAN wants position by Nov. 1 as assist- watchmaker and jewelry repairer; I do a grade of work and have a first class set of s and can furnish good reference; western or dle States preferred. "M. C., 1934," care elers' Circular-Weekly.

ERT WATCHMAKER, graduate optometrist, ain engraver and good salesman, desires a per- anent position at once; 22 years' experience; arried; south or southwest preferred; best ref- nce as to ability and character. "Terry," x 706, Jonesboro, Ark.

ESMAN, with 10 years' experience and oved ability, is open for first class manufac- er's line of 10 or 14 karat goods, or com- tion, will consider on single basis or as e line, territory south and middle west. "Re- ts, 1753," care Jewelers' Circular-Weekly.

ST CLASS engraver, a man capable and de- ous of securing position with first class house engraver; 10 years cutting for the best of uses; monograms, inscriptions, etc.; plates ied on request; gilt edge references. Ad- ess "Engraver 1747," care Jewelers' Circular- eekly.

NG MAN, 21 years of age, having three ars' experience with wholesale silversmiths, ishes to change position to go with some other liable concern; would like to learn city sell- g, so as to advance to go on the road later on; n furnish reference. "D., 1671," care Jew- ers' Circular-Weekly.

SITION as diamond salesman with first class firm in eastern or western city; understand all branches of jewelry business; must be permanent. Address "U., 1839," care Jewelers' Circular-Weekly.

NTED, position by first class watchmaker and graver; single; have my own tools; 15 years' od bench experience; very pleasant and can rnish the best of reference; want to go south west; must be good, reliable firm and good cation; wages, $25; don't answer unless you ave good, permanent position. "S. E., 1841," are Jewelers' Circular-Weekly.

Side Lines Wanted.

LESMAN, acquainted with the jobbing trade nd carrying a line of gold rings, would like a ood line as a side line on commission. "L. P., 952," care Jewelers' Circular-Weekly.

LL KNOWN salesman of ability, desires to ake change Jan. 1, 1910; familiar with sterling nd plated hollow and flat ware; territory middle est with headquarters in Chicago. Address D., 1777," care Jewelers' Circular-Weekly, 503 *eyworth Bldg., Chicago, Ill.*

SALESMAN with offices at Los Angeles, having a large and choice established trade in California, Arizona, New Mexico, Oregon, Utah, Washington and Montana, is open for a gold line to call on the retail trade only on a commission basis; can guarantee results and furnish best of references. Address "E. D., 1604," care Jewelers' Circular-Weekly.

Wanted to Rent.

FICE ROOM; would take part of office, Maiden Lane preferred, by jewelry retailer. S. Simons, Room 604, 6 Maiden Lane, New York.

ANT desk room or part of office or would join manufacturer in securing office on Maiden Lane, ear Broadway, New York. Address "W., 1894," are Jewelers' Circular-Weekly.

Help Wanted.

WANTED, a thorough good watchmaker at once. Address Jones & Frasier, Inc., Durham, N. C.

WANTED, watchmaker and salesman, at once; $12 to $15 job. J. F. Sarratt, Jr., 410 Market St., Steubenville, O.

JEWELER WANTED, one who is a good repairer and stone setter. Address "L. R. F., 1881," care Jewelers' Circular-Weekly.

FIRST CLASS jeweler and engraver; please send references and particulars in the first letter. F. E. Hull, Saranac Lake, N. Y.

JEWELERS WANTED on gold work; steady position Apply Van Dusen & Stokes Co., 1123 Chestnut St., Philadelphia, Pa.

FIRST CLASS watchmaker, at once; send reference in first letter; healthiest town in this country. F. E. Hull, Saranac Lake, N. Y.

WANTED, watchmaker and engraver, at once; permanent position; state wages and give references. Address B. Yehley, Delaware, O.

WATCHMAKER WANTED; wages, $25; must be A1 mechanic, employment assured to competent man. A. Ross & Co., Port Arthur, Ont.

ENGRAVER, experienced man on letter work. Address, giving full particulars, J. E. Caldwell & Co., 902 Chestnut St., Philadelphia, Pa.

WANTED, good second watchmaker, engraver, jewelry repairer and salesman; permanent position. John E. Lewis, jeweler, Little Falls, N. Y.

DIAMOND SALESMAN having established trade; state salary expected and territory. "Diamond Importers, 1779," care Jewelers' Circular-Weekly.

WATCHMAKER who can engrave and do jewelry repairing; full particulars in first letter and salary you can command. J. L. Whisler, Marion, Ind.

WANTED, jeweler, on old and new work; must be able to set and engrave; steady position. Max C. Lang, Room 45, Claypool Bldg., Indianapolis, Ind.

WANTED, a good all around manufacturing jeweler, good on fine platinum work and diamond setting. "B., 1838," care Jewelers' Circular-Weekly.

SALESMAN, in retail store; permanent position to the right party; state age, salary expected and references. "E. T., 1901," care Jewelers' Circular-Weekly.

WANTED, watch and clockmaker; steady position; Swede or Norwegian preferred; give reference and salary. "D. A., 1876," care Jewelers' Circular-Weekly.

JEWELER WANTED for general repairing and new work; steady position for right man; state wages and give references. "W. C. Pfaeffle, Enid, Okla.

YOUNG MAN as jewelry repairer, engraver, and to assist in store; send references and samples of engraving. "South, 1722," care Jewelers' Circular-Weekly.

WANTED, salesman covering New York State and Pennsylvania to carry an A1 10 karat line on commission. "T. V., 1868," care Jewelers' Circular-Weekly.

WANTED, about Oct. 1, first class watchmaker, optician, engraver and jeweler, single man; references; $30 per week to start. Geo. F. Blakeslee, Tonopah, Nev.

WANTED, Oct. 1, first class jeweler and engraver; must be A1 man; wages, $25 a week; references required. Address R. Van Keuren & Co., Savannah, Ga.

WANTED, a young man, 18 to 20, to engrave, do clock work, jewelry repairing and pick up watch repairing; Massachusetts. "Y., 1940," care Jewelers' Circular-Weekly.

SIDE LINE; an excellent line of rhinestone hatpins for department stores and retail jewelers for high class salesmen. Rhine Stone Products Co., 84 Cortlandt St., New York.

WANTED, young man, single, for plain engraving, light optical work and salesman by large retail jeweler, Pittsburg, Pa.; send sample and references. Address 6013 Penn Ave.

CLOCKMAKER, one thoroughly experienced in repairing fine French traveling clocks; write, with copy of reference. J. E. Caldwell & Co., 902 Chestnut St., Philadelphia, Pa.

WANTED, bright, experienced office boy for wholesale jewelry business; references desired. Apply, own handwriting, stating age, etc., "R. W. L., 1872," care Jewelers' Circular-Weekly.

WANTED, young man who can engrave, act as salesman, with knowledge of bookkeeping, and to make himself useful in store. Address "J. & E. R., 1937," care Jewelers' Circular-Weekly.

WANTED, jewelers for all around repair and special order work; write, with references, stating experience and giving full particulars in first letter. Jos. Mayer & Bros., Seattle, Wash.

WANTED, at once, good engraver, jeweler and clock repairer; state salary and references in first letter; permanent position. Address "Connecticut, 1922," care Jewelers' Circular-Weekly.

GOOD JEWELER and engraver, one who can do plain watch and clock repairing and make himself generally useful; in Virginia; state salary. "B. K., 1646," care Jewelers' Circular-Weekly.

WANTED, first class engraver, one who can do jewelry repairing; steady position, good salary; send sample of engraving and reference in first letter. E. F. Jakeman, 284 Main St., Norfolk, Va.

FIRST CLASS engraver on monograms, letterings, etc., at once; steady employment to the right party; state wages and send samples. Address "R. S., 1951," care Jewelers' Circular-Weekly.

WANTED, first class jeweler and engraver; permanent position; first class salary to first class man; send samples of engraving and copy of reference in first letter. Address J. Levinski, Waco, Tex.

WANTED, at once, good jeweler and engraver; state experience and ability; send reference and sample of engraving with first letter; permanent position, $15 per week. Hjalmar Anderson, Fremont, Nebr.

ENGRAVER WANTED, at once, one who can do fine work as well as take charge of jewelry repairing and do some watch work; must be a good all around man; steady job. H. C. Stevens, Lakeland, Fla.

DESIGNER WANTED, one who is familiar with making designs for platinum work and who is also capable of doing coloring; state age, references and salary expected. "A. Y., 1900," care Jewelers' Circular-Weekly.

WANTED, two first class engravers; permanent position and good pay for competent workman. S. Nordlinger & Sons, 323 S. Spring St., Los Angeles, Cal.; or, care L. & M. Kahn & Co., 170 Broadway, New York.

WANTED, first class jeweler, one who can do all kinds of repair work and manufacture; position permanent; give references and state salary expected in first letter. The B. H. Stief Jewelry Co., 404 Union St., Nashville, Tenn.

WANTED, a first class retail jewelry salesman in a large southern city, one who can do optical work and dress window; permanent position for the right man. Call or address Ingomar Goldsmith & Co., 180 Broadway, New York.

WANTED, watchmaker and salesman; permanent position; reference in first letter. Geo. K. Ware, 1707 Atlantic Ave., Atlantic City, N. J.

WANTED, traveling salesman by gold watch case manufacturer to visit large cities. Address "C., 1861," care Jewelers' Circular-Weekly.

PRACTICAL FOREMAN wanted to take entire charge of gold jewelry factory; thoroughly acquainted in making and constructing all kinds of 10 kt. jewelry; a fine opportunity for the right man. "B. L., 1930," care Jewelers' Circular-Weekly.

OPTICIAN; first class man wanted to take charge of optical department in long established business in Greater New York; must have New York State certificate and references as to ability and habits. Address "W., 1853," care Jewelers' Circular Weekly.

WANTED, two young men who have had considerable experience in retail jewelry stores, receiving and handling repair work, as receiving clerk for repairs and special order work for our factory; kindly give references with application, stating experience; give full particulars to avoid unnecessary correspondence; salary to start, $15 per week. Write Jos. Mayer & Bros., Seattle, Wash.

(*Special Notices continued on page* 106.)

Special Notices.

(*Continued from page 105.*)

HELP WANTED.—Continued.

WANTED, at once, first class watchmaker, engraver and jeweler, must have experience in railroad work; position permanent; wages, $25 per week; must be first class man; send samples of engraving in first letter. A. C. Guth, Du Bois, Pa.

SALESMAN WANTED, to carry a side line, a line mission mantel clocks, wood, $4 to $8 per day; good medium priced line; sold from photographs; no fake; established 28 years. Address, giving permanent address, The Oscar Onken Co., Cincinnati, O.

WANTED, a bright, capable young salesman who has had some experience with the retail trade to handle a well known line through the west; this salesman would make his headquarters somewhere in the middle west. "M., 1854," care Jewelers' Circular-Weekly.

SCRUGGS-VANDERVOORT-BARNEY, St. Louis, Mo., have permanent position for young man to take charge of jewelry repairing and engraving department; must be capable, courteous and of good appearance; give age, experience, references and salary expected. Address "Superintendent."

SALESMAN, young, not over 40 years old, wanted for wholesale stone house, one who is well acquainted with jewelry manufacturers of Newark and New York; good references; neat appearance; do not send application unless you have all the above qualities. Address "V. E., 1906," care Jewelers' Circular-Weekly.

YOUNG SALESMAN, not over 40 years old, wanted for a very fashionable line of wholesale jewelry by a manufacturer well known all over the United States; good references; good appearance; do not send application unless fully qualified. Address "L. L., 1878," care Jewelers' Circular-Weekly.

JEWELER who can set stones, experienced on old and new work, engraver preferred; steady position; last man 10 years. Archie Tegtmeyer, 392 National Ave., Milwaukee, Wis.

WANTED, at once, first class watchmaker and engraver; send sample engraving in first letter and state salary wanted; do not want cheap man. Garibaldi, Bruns & Dixon, Charlotte, N. C.

WANTED, salesman to sell our line of cut glass, gold incrusted china and hand painted china; liberal commission. Apply, immediately, F. X. Parsche & Son Co., 1432 Orleans St., Chicago, Ill.

EXPERIENCED traveling salesman; can arrange for any territory; salary no object to the right man; communications strictly confidential. "Diamond Importers, 1874," care Jewelers' Circular-Weekly.

R. HEINE, Talladega, Ala., requires a watchmaker and engraver, a knowledge of optics not objectionable; young man preferred; send sample of engraving and reference in first letter; state salary expected.

$30 PER WEEK permanent pleasant position for expert optometrist, fine watchmaker and engraver in fine store; city of 20,000; complete charge of testing room; must have pleasant address and be over 30 years. "E. C., 1787," care Jewelers' Circular-Weekly.

WANTED, traveling men selling on commission or otherwise to represent the Jewelers' Mutual Fire Insurance Company of Wisconsin; every jeweler is interested; exclusive territory given. For particulars address Franklin Thomson, secretary, 400 Stephenson Bldg., Milwaukee, Wis.

WANTED, at once, a first class watchmaker and good engraver to be head man in our watch repairing department in the leading store in a town of 35,000 inhabitants; must be reliable and competent to do satisfactory work and adjusting on railroad and high grade watches; good reference required; a permanent position guaranteed with $50 to $35 per week to a man who can make good. Address Klein & Fink, Fort Smith, Ark.; or, Henry Freund & Bro., 71 Nassau St., New York.

Business Opportunities.

FOR SALE, jewelry business in the fruit belt of Colorado, about $9,000. F. C. Helt, Delta, Colo.

OLD ESTABLISHED watchmaking and jewelry repairing store for sale, reasonable. Mrs. H. Hintze, 150 W. 28th St., New York.

JEWELRY STORE for sale, with or without stock; good repair trade; good reasons for selling. Write or call, S. Reisler, 40 Twelfth Ave., Paterson, N. J.

JEWELRY STORE for sale, will invoice $4,500; could reduce stock to $3,500; good opportunity for right party. Staudt & Co., 651 W. Broad St., Columbus, O.

OLD ESTABLISHED small jewelry store in Brooklyn; good opportunity for a watchmaker or a jeweler; small capital required. "R., 1869," care Jewelers' Circular-Weekly.

FOR SALE, moderate sized and old established jewelry business; will sell cheap; an opportunity worth while. For particulars address "G., 1814," care Jewelers' Circular-Weekly.

ONLY JEWELRY STORE in city of 2,500 population, county seat; lights, water works, large saw mill; stock and fixtures invoice $2,000. Address "L., 1639," care Jewelers' Circular-Weekly.

JEWELRY STOCK and fixtures, located on main thoroughfare in city of 100,000 population in Connecticut, about $2,000; low rent; good opportunity. Address "Business, 1857," care Jewelers' Circular-Weekly.

A GOOD OPPORTUNITY for a young man who is a watchmaker and business man combined; $2,000 to $5,000 capital required; diamonds advertised Sept. 15 all sold. Rubenstein Bros., 14 Maiden Lane, New York.

AN UP-TO-DATE jewelry store for sale in prosperous Atlantic City on the boardwalk, in a fine location, established many years, nicely furnished, with stock, also have lease; reason for selling, other business. Address "A. W., 1919," care Jewelers' Circular-Weekly.

A FIRST CLASS, experienced jeweler in platinum finishing and jobbing would like to invest a couple of thousand dollars with a first class shop or would take charge of the work in first class store; money and security on hand; state particulars. "A., 1855," care Jewelers' Circular-Weekly.

DIAMONDS at great bargains, $45 per carat and up; mounted rings and other diamond jewelry bought from private people sold at half the regular price; sent on memo. bill to rated dealers, sold for cash only. D. I. Murray, 3 Maiden Lane, New York.

FOR SALE, a well established old jewelry and optical business, in one of the best southern towns, surrounded by the finest agricultural country in the United States; the stock invoices $12,000; can reduce to cash customer; best reasons for selling. Address "Money Talks," care Carrier No. 59, Richmond, Va.

GET MONEY QUICKLY for your surplus stock of watches, diamonds and jewelry; money sent on receipt of goods; trial solicited; bank references. Emil Noel, 541 E. 46th Place, Chicago, Ill.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

GET QUICK ACTION and immedi cash for surplus diamonds a watches, liberal prices paid; busin confidential; National Bank ref. ences. H. Schwartz, 903 Heywo Bldg., Chicago, Ill.

A SNAP—Buy my up-to-date fixtures and get best located and long established jewelry busi in a rich town of 6,000 population; Gern American community; doing a cash business between $6,000 and $8,000 a year, no need carrying a large stock; close to market; a mo maker; low expense; $1,000 will handle sa cost me $1,400; get in on the Fall and holi trade, big crop; must go west at once, so quickly if interested. Address Box 742, Ulm, Minn.

For Sale.

WATCHMAKERS and jewelers, special not it is to your advantage to read the Le-Bo ad. page 96 of this issue.

EIGHT-DAY ship chronometer for jewel window, T. S. & J. D. Negus, New York, m J. Kappes, care the Clemens-Oskamp Co., cinnati, O.

A COMPLETE OUTFIT of fine mahogany j elry fixtures of the best make, as good as n all plate glass and in fine condition. For ticulars write P. Present, Rochester, N. Y.

FOR SALE, a genuine Chicago Watch Tool modern outdoor electric flasher watch sign, c plete with written guarantee, at a bargain. dress "A. G., 510," care Jewelers' Circu Weekly.

STOCK OF CORAL at 50 per cent. l than cost; also office fixtures. Uni Coral Co., 49 Maiden Lane, N York.

NEW STYLE foot wheel, $3; watchmakers jewelers' bench, $3; black walnut watch bo $2; small regulator (not sweep second), Address W. Zimmerman, 81 Montgomery Poughkeepsie, N. Y.

FOR SALE, 249 W. 130th St., near Eighth A "L" station, private brown stone, hardwo three-story and basement; 18 feet front, pr $16,500; mortgage, $9,000, at four per c Doyle, 87 Nassau St., New York.

LARGE 50 second flyback clock, with 60 min register; start, stop and flyback actions opera by electric push button at any distance; measures four ft. in diameter; accurate as pocket stop watch, suitable for timing races any nature. Box 1947, care Jewelers' Circu Weekly.

To Let.

BOSTON; part of office, with or without s cases, to let in Jewelers' Bldg. Address 610 J elers' Bldg., Boston, Mass.

TO LET, desk room and part of office, eleva safe, telephone, no office boy required. R 54, 7 Maiden Lane, New York.

FOR RENT; will sublet two connecting r the Silversmiths' Building, New York, at mo ate prices; unobstructed north and east l Inquire Room 1107.

Exchange.

WANTED TO EXCHANGE, choice income p erty in city of nearly 100,000 inhabitants stock of jewelry; west or southwest pref Address "Exchange, 1850," care Jewelers' cular-Weekly.

Miscellaneous.

PORTRAIT MINIATURES copied from photo on watches, dials, brooches and lock Goldstein Engraving Co., 45 Maiden Lane, N York.

America's Leading Jewelry Auctioneer

James L. Hand

14 Maiden Lane, New York

The largest and most successful sales ever conducted in the United States and Canada were conducted by Hand. Many auctioneers advertise that they are "wonders." Printers' ink is purchasable and the man with little ability might call himself the greatest ever. Write them all if you wish to but write "Hand" for his booklet on auctions. It will save you money and reputation. Why jeopardize your business by employing a "has been." Employ "Hand," the recognized Leader.

Read what three of the leading papers of the U. S. say.

The Detroit *Free Press* says: "It requires no special talent to sell average merchandise at auction, but in selling a stock as fine as that carried by Sturgeon & Co. a man of more than ordinary ability is needed. The magnificent collection of precious stones, the products of the famous silversmiths, the objects of art, etc., that comprise the largest stock of its kind in this section of the country, were described and sold by Mr. Hand in a manner both interesting and instructive. Never before has such a representative audience been collected at an auction sale in Detroit."

The *Association Jeweler* says: "Mr. Hand has avoided at all instances identifying himself with fake sales or poor business alliances, as in the present case he has allowed his name to be coupled with only high class retail concerns."

The Omaha *World-Herald* says: "The auction sale of the fine stock of the Mawhinney & Ryan Co. was ably conducted. Its success was due to the personality of Mr. Hand, the auctioneer, who is a man of education and refinement."

I commence a sale this week for E. H. Leffert, Council Bluffs, Iowa. This is the largest and finest jewelry stock in Southwestern Iowa. Write me in his care or to my New York office.

If you value your reputation "Hand" is the man.



JAMES L. HAND.



AN UNPARALLELED SALE

Des Moines, Ia., Sept. 15, 1909.

THE GOTTLIEB AUCTIONEERING CO.

conducted an auction sale for us, stock inventoried about $60,000. We find that these gentlemen have made an extraordinarily large profit for us on the sale. It was really remarkable and surprising.

They certainly deserve great credit as they used every effort in their power to make the sale a grand success.

They have fulfilled their agreement with us to the letter.

LEWIS & VAN SICKLE.

Men of Great Ability

JEWELERS: If you desire a successful Auction Sale, employ the best talent. Be very careful whom you select. Investigate. Look up our record for conducting the largest and most profitable sales throughout the United States and Canada. Let us prove how you can make considerable money by employing us. We guarantee good profits. Very valuable information given in correspondence, also many references and daily paper notices.

The Gottlieb Auctioneering Company

10th Floor, Boyce Building, Chicago, Ill.

ESTABLISHED 1886 TELEPHONE RAND 1339

PATENT DEPARTMENT

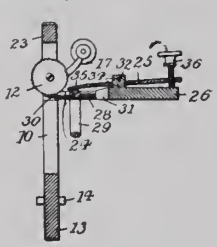
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

PUBLISHED SEPT. 17, 1909.

933,043. TOOL FOR CUTTING FINGER-RINGS. William Adelman, Hoboken, N. J. Filed April 8, 1909. Serial No. 488,677.

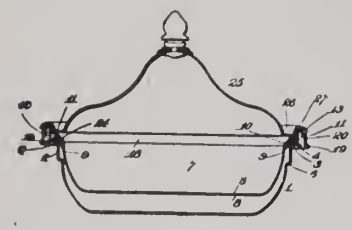
In a device of the character described, a frame and a circular saw journaled therein, combined



with a clamp movably secured to the frame and comprising a lower jaw having a forwardly extending guard and an upper jaw having a forwardly extending fork.

933,136. CHAFING-DISH. Sigmund Sternau and Lionel Strassburger, New York, assignors to S. Sternau & Co., New York. Filed Feb. 25, 1905. Serial No. 247,383.

In a chafing-dish, the combination with a hot water dish, of an enameled food pan having an



attached handle thereon and extending outside of the hot water dish, and a separable annular cover, the said cover engaging with the edge of the food pan and forming a close joint therewith with the handle projecting below the cover.

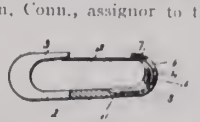
933,248. FOUNTAIN-PEN. Thomas C. Grant, New Glasgow, Nova Scotia, Can. Filed Feb. 27, 1909. Serial No. 480,342.

In combination, a fountain penholder, a casing slidably mounted thereon having a closing cap at



one end for protecting the pen-point, a spring normally acting to move said casing to its initial protecting position, and means for locking said casing when slid on the handle to expose the pen-point.

933,251. SNAP HOOK. George M. Hubbard New Haven, Conn., assignor to the W. & E.

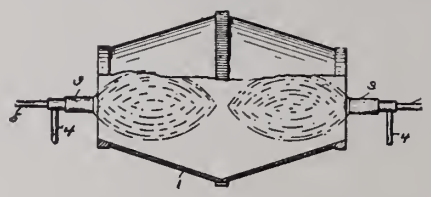


T. Fitch Co., New Haven, Conn. Filed Jan. 11, 1909. Serial No. 471,733.

A snap hook of loop type comprising a body constructed at one end with a nose, and frame-like at the opposite end, the sides of the frame connected by a top and a central bar, a spring tongue engaging with the nose of the hook and extending beneath the top bar and outside the central bar and onto the body.

933,324. PROCESS OF METAL-COATING SMALL METAL ARTICLES. Edward S. Mowry, Middletown, Conn., assignor to Wilcox, Crittenden & Co., Middletown, Conn. Filed Feb. 2, 1907. Serial No. 355,413.

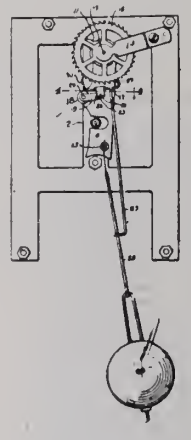
A process for coating with metal small metal articles, consisting of placing a mass of said arti-



cles, combined with the requisite quantity of coating material and flux, in a receptacle, and applying heat thereto upon the inside of said receptacle.

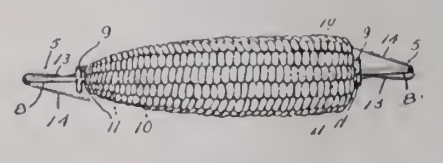
933,381. SELF-ADJUSTING PENDULUM-ESCAPEMENT. William B. Miller, Louisville, O. Filed April 27, 1909. Serial No. 492,574.

A self-adjusting pendulum escapement comprising a clock provided with an escapement wheel and a plate, a boss mounted on said plate and having a peripheral surface adapted to form a bearing, an adjusting plate provided with an aperture adapted to permit the pivotal arrangement of said adjusting plate on the bearing surface of said boss, said boss provided with an annular groove in its peripheral surface at a point beyond the front surface of said adjusting plate, a friction spring having spaced portions including said boss between them and entered into said groove, rear and front arms pivot-



ally connected to the adjusting plate, the rear arm lying closely adjacent said plate and provided with an extending pin, a lever provided with downwardly extending bearing flanges having apertures adapted to be pivotally mounted on said pin, the front arm at its free end off-set and provided with a finger, said arm adapted for pivotal adjustment, and said finger adapted to engage the said pin, and the off-set portion adapted to engage one of said bearing flanges, a pendulum rod connected to the lower end of said adjusting plate and depending therefrom, a verge rod connecting the said lever with said pendulum rod, a pendulum connected to said pendulum rod and said lever engaging said escapement wheel.

933,402. EAR-CORN HOLDER. Charles P.

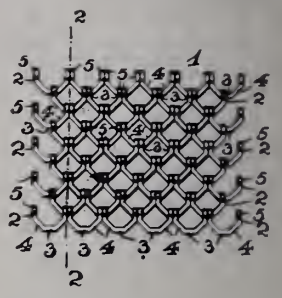


Townsend, Light Street, Pa. Filed Dec. 16, 1908. Serial No. 467,841.

A device of the class described comprising a holder formed of a single wire bent to form a handle terminating in a straight shank and a pro of less length with respect to the shank, said w further bent to form a coiled portion producing stop between the handle and the ends of the sha and prong.

933,411. LINK MESH. William J. Bailey, E Orange, N. J. Filed Jan. 16, 1909. Se No. 472,602.

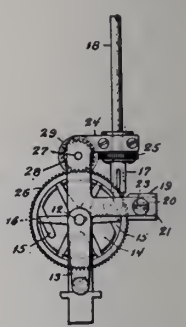
A link mesh or stock comprising interlock link-members, each link member having ppo



loops and a straight bearing portion connected w said loops and adapted to receive and hold the l of adjoining link members.

933,414. PEG-WOOD SHARPENER. George Bowers, Somerville, Mass., assignor, mesne assignments, to Hammel, Riglander Co., New York. Filed Jan. 22, 1909. Se No. 473,729.

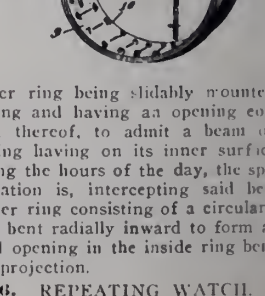
A peg-wood sharpener comprising a holder which a peg-wood stick is rotatable and longit nally movable, a rotary cutter having one or m shaving knives which move in a circular path, related to the holder as to form a longitudina concave pointed portion on a stick which is axia



rotated and moved endwise relatively to the cutt and a rest having a curved face oppo ed to t perimeter of the cutter, said rest and cutter coll tively forming convex sides of a tapering thro the apex of which coincides with the axis of t stick, the rest holding the said tapered port against the cutter and preventing the deflection said portion from the axis of the stick.

933,556. SOLAR TIMEPIECE. Hans Hansi Oakland, Cal. Filed March 27, 1909. Ser No. 486,168.

A solar timepiece comprising concentric rin the outer ring having a circumferential slot a

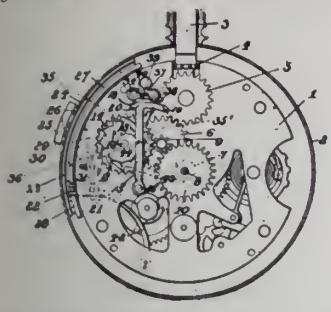


the inner ring being slidably mounted within t outer ring and having an opening coincident w the slot thereof, to admit a beam of light, s inner ring having on its inner surface a notati indicating the hours of the day, the space on wh the notation is, intercepting said beam of lig said inner ring consisting of a circular band hav its ends bent radially inward to form a finger ho and said opening in the inside ring being proxim to said projection.

933,696. REPEATING WATCH. Thomas Connolly and Joseph B. Connolly, Wa

ington, D. C. Filed June 11, 1909. Serial No. 501,673.

In a repeating watch the combination with the striking mechanism of a retarding device compris-



g means for subjecting a confined body of fluid pressure.

DESIGN.

0,250. MEDAL. EMIL FUCHS, New York, assignor to Francis Lynde Stetson, New York.



Filed June 29, 1909. Serial No. 505,110. Term of patent 14 years.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged ntitled to registration under the Act of Feb. 20, 905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged y the registration of a mark may oppose the same y filing notice of opposition, stating the grounds nerefor, in the Patent Office, within 30 days after ie publication of the mark sought to be registered, hich said notice of opposition shall be verified y the person filing the same before one of the fficers mentioned in Section 2 of this act. If no otice of opposition is filed within said time the ommissioner shall issue a certificate of registraon therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 ears" are registrable under the last proviso of ection 5 of said act, which is as follows:

"And provided further, that nothing therein shall revent the registration of any mark used by the pplicant or his predecessor, or by those from hom title to the mark is derived, in commerce ith foreign nations or among the several States, with Indian tribes, which was in actual and xclusive use as a trade-mark of the applicant or is predecessor from whom he derived title for 10 ears next preceding the passage of this act."]

TRADE-MARK PUBLISHED SEPT. 7, 1909.

er. No. 43,087. (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) BLISS BROS. Co., Attleboro, Mass. Filed June 18, 1909.



Particular description of goods.—Lockets.

TRADE-MARKS REGISTERED, SEPT. 7, 1909

5,111. CLOCKS. AMERICAN CUCKOO CLOCK CO., Philadelphia, Pa.

Filed April 5, 1909. Serial No. 41,593. Published July 6, 1909.

75,144. WATCHES, WATCH CASES AND WATCH MOVEMENTS. PHILADELPHIA WATCH CASE CO., Riverside, N. J.

Filed Feb. 13, 1909. Serial No. 40,511. Published July 6, 1909.

BRITISH PATENTS.

(ABRIDGMENTS OF SPECIFICATIONS, 1908, FROM *The Illustrated Official Journal.*)

ISSUE OF SEPT. 1, 1909.

9,818. PENS. D. CAMERON, Edinburgh. May 6. In a fountain-pen nib, means are provided for securing flexibility of the nib and continuity of flow of the ink. A short bottom feed-bar *d* and a flexible top feed-bar *e*, preferably similar to that described in Specification No. 8313, A.D. 1907, are fitted, and at the rear of the ordinary slit a^1 and pierce-hole *b* in the nib *a* are formed one or more independent apertures *c*, through which the ink is fed to the top bar *e* and thence to the nib point.

FIG.2

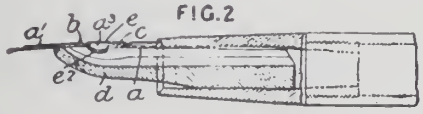
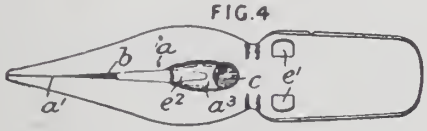


FIG.4



To secure the top bar *c* to the nib *a*, tongues e^1 at the rear may engage the edges of or slots or side recesses in the nib, and in addition a tongue e^2 on the top bar *e* may pass through the pierce-hole *b* or a cross-slit at the head of the slit a^1 when the hole *b* is absent, or through a special separate piercing, and may then be clenched underneath. The region a^3 between the holes *b*, *c* may be recessed to assist the flow of ink. According to the provisional specification, only one tongue e^1 and corresponding slit are employed.

Applications filed Aug. 9 to 14, 1909.

18,372. IMPROVEMENTS IN OR RELATING TO LADIES' HAT-PINS. WALTER GREEN, Birmingham.

18,682. IMPROVEMENTS RELATING TO FOUNTAIN OR STYLOGRAPHIC PENS. ALBERT CHARLES CURTIS, London.

18,692. IMPROVEMENTS RELATING TO BILLIARD ROOM CLOCKS. GEORGE ROBERT BOLAND, PETER FORD and PETER GALLOWAY, trading as the Globe Clock Co., London.

18,725. IMPROVED HAT-PIN FOR LADIES' HATS. ELIAS COHEN, Glasgow.

18,755. IMPROVEMENTS IN ELECTRICAL TIMING MECHANISM FOR CLOCKS AND THE LIKE. FRANK HENRY MORGAN THOMAS, London.

Complete specifications accepted.
1908.

16,889. RESERVOIR PENS. SHAND.

1909.

666. FOUNTAIN-PENS. DRUMMOND.

1,841. WRIST-STRAPS FOR WATCHES. BLACKLOCK.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS, CIRCULAR-WEEKLY by Davis & Davis, Patent Attorneys, New York and Washington, D. C.]

Patents expired, Sept. 13, 1909.

482,330. ORE CRUSHER AND GRINDER. NELSON F. ACERS, Kansas City, Mo.

482,371. MATCH-SAFE. MARTIN R. LAND, Norfolk, Va.

482,453. BENCH-BLOCK FOR JEWELERS, DENTISTS AND OTHERS. GEORGE W. MELOTTE and CHAS. M. CLINTON, Ithaca, N. Y.

482,483. JEWELRY. HARRY LEHR, New York.

482,548. MOTHER-OF-PEARL ARTICLES AND PROCESS OF MAKING THE SAME. OTTO C. ECKERT and LOUIS COHEN, Providence, R. I.

482,577. COMPOSITION OF MATTER FOR THE EXTRACTION OF GOLD AND SILVER FROM ORES. EDWARD D. KENDALL, Brooklyn, N. Y.

482,582. FEEDING DEVICE FOR ORE-WASHING MACHINES. CARL A. E. MEINICKE, Clausthal, Germany.

482,601. IMPLEMENT FOR CUTTING GLASS. JOHANN URBANEK, Frankfort-on-the-Main, Germany.

482,631. TOOTH-BRUSH CASE AND PENCIL-HOLDER COMBINED. SAMUEL S. FOX, Marion, O.

482,662. MOTTO-PLATE. CHARLES M. UNDERWOOD, Hamilton, Canada.

482,670. RING. RUDOLPH B. ACKERMAN, Minneapolis, Minn.

482,686. KNURLING OR ORNAMENTING WATCH CASES. FRITZ MINK, Philadelphia, Pa.

Designs issued March 13, 1906, for 3½ years.

37,887. BADGE, BUTTON. VAUGHN M. ELLIS, Seattle, Washington.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., Sept. 15.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Auckland: 110 cases clocks, $167.

Bahia: 1 case optical goods, $325.

Bangkok: 1 case watches, $129.

Bombay: 103 cases clocks, $1,407.

Bremen: 1 case watches, $927.

Colon: 1 case plated ware, $140; 11 cases clocks, $535; 1 case silverware, $166.

Genoa: 1 case silverware, $175; 2 cases jewelry, $325; 14 cases clocks, $655.

Glasgow: 2 cases plated ware, $400; 53 cases clocks, $953.

Hamburg: 40 cases jewelers' sweepings, $1,200; 1 case plated ware, $160; 4 cases watches, $4,590; 3 cases optical goods, $710.

Havana: 1 case jewelry, $172; 41 cases clocks, $5,782.

Havre: 4 cases jewelry, $380; 2 cases optical goods, $368.

Liverpool: 1 case jewelry, $500; 167 cases silverware, $3,039; 18 cases clocks, $1,170; 11 cases clocks, $639; 1 case thermometers, $125; 5 cases watches, $1,800.

London: 1 case plated ware, $250; 139 cases clocks, $4,246; 18 cases clocks, $550; 14 cases watches, $1,937; 1 case gold plate, $275; 11 cases optical goods, $4,503; 53 cases clocks, $1,700; 7 cases plated ware, $383; 3 cases watches, $619.

Manila: 25 cases silverware, $4,400; 18 cases plated ware, $2,002; 11 cases jewelers' findings, $384.

Melbourne: 44 cases plated ware, $2,830; 24 cases clocks, $501; 121 cases clocks, $2,603; 35 cases plated ware, $975; 1 case watches, $112.

Naples: 3 cases jewelry, $400.

Piraeus: 38 cases clocks, $338.

Rangoon: 9 cases clocks, $190.

Sheffield: 5 cases jewelers' sweepings, $5,000.

Vera Cruz: 2 cases scopes and views, $151; 1 case jewelry, $100.

The store of Albert Pfeifer & Bro., 406 Main St., Little Rock, Ark., was broken into recently, supposedly by boys, who succeeded in stealing only about $10 worth of stock.

The Greenleaf & Crosby Co., Jacksonville, Fla., sent the first contribution, amounting to $100, for the new silver service to be presented to the battleship *Florida* to the local Board of Trade, recently. It is proposed to raise $10,000 for the service. The Governor has already appointed a committee to purchase and present the service to the ship.



Get the Railroad Trade

CONTROL the railroad trade in your district and you are assured of a good business. The duties of railroad men require them to have a correct and durable watch.

It is also true that other trade follows railroad trade, because the patronage of railroad men at once stamps your stock as *reliable.* The Railroad

Elgin

is designed especially to meet the requirements of the railroad man. The silver finish metal dial is most popular because the faintest ray of light illuminates it. This is the *only* metal dial made with *inlaid* figures of *hard enamel.* Some prefer the white enamel dial.

The Railroad Elgin is the thinnest 18 size watch made. It is timed and cased at the factory, and will run longer on one winding than any other railroad watch.

Another sales factor is *Elgin prestige*; for the Elgin is the most popularly known watch in the country, and this particular Elgin is everywhere recognized as a standard railroad timepiece. Advertising in railroad magazines is familiarizing it among railroad men who are anxious to see it and who are asking for the Elgin with the "49 silver dial" or the "49 enamel dial."

You can't control the railroad trade with a poor watch; but you *can* with the Railroad Elgin. Write to your jobber or to the company direct for prices.

These are the four grades and established retail prices as advertised:

GRADE		20 YEAR GOLD-FILLED	25 YEAR GOLD-FILLED
VERITAS	23 JEWELS	$46.00	$48.00
VERITAS	21 JEWELS	$43.00	$45.00
FATHER TIME (VERITAS MODEL)	21 JEWELS	$38.00	$40.00
B. W. RAYMOND " "	19 JEWELS	$34.00	$36.00

ELGIN NATIONAL WATCH COMPANY
Factories: Elgin, Ill., U. S. A.

New York Office, 15 Maiden Lane General Offices, 131 Wabash Ave., Chicago

THE HOROLOGICAL REVIEW

Observatory for Chronometer Testing in Besancon, Where Watches Are "Baked" and "Frozen."

)UR readers are probably more or less familiar with the Swiss observatories G neva and Neuchatel and the English e at Kew, where the interesting operation testing timepieces is carried on in the ting department. Another observatory here watches are placed under observation located at Besançon, the French watch anufacturing center, and a few words re- rding the same may be in order.

This observatory, situated four kilometers om Besançon, 310 meters above the sea vel, on a small grass-covered hill, from hich a beautiful view can be obtained, is



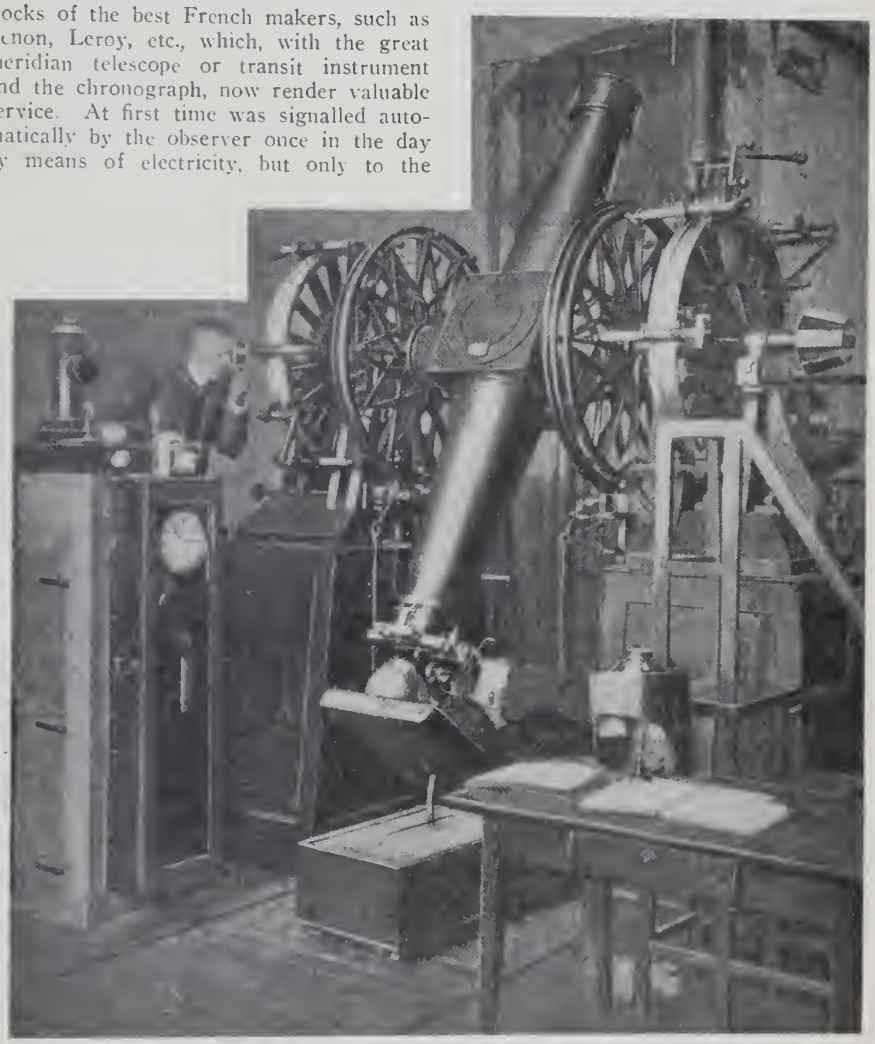
TTING THE WATCH IN THE REFRIGERATOR.

sed not only for astronomical and me- orological, but also for chronometrical, ob- rvations. It was, however, founded a uarter of a century ago to assist the watch anufacturers in the neighborhood, who ere hard pressed on account of foreign ompetition. The 10 buildings forming the bservatory were commenced in 1883 and ompleted two years later. It contains, mong other large instruments, a meridian lescope (transit instrument), a bent equa- orial instrument, and a universal instru- ient

The investigations of the late J. L. Gruey, he founder of the observatory, and of his istinguished successor, M. Auguste Le- euf, were devoted, according to *La Nature*, rincipally to the measurement of time.

The first thing to be done was to furnish he manufacturers of Besançon with exact me, in order that they might be enabled to egulate their timepieces with precision. With this object, the observatory gradually btained numerous excellent pendulum clocks of the best French makers, such as Fenon, Leroy, etc., which, with the great meridian telescope or transit instrument and the chronograph, now render valuable service. At first time was signalled automatically by the observer once in the day by means of electricity, but only to the town hall of Besançon; to-day a pendulum clock automatically transmits the correct time every hour from 11 in the morning till five in the evening to the residences of 19 manufacturers or adjusters and to four public buildings.

The chronometrical department was at first located in an office near the meridianal room, but its growth soon made it necessary to move into larger quarters, and it now occupies an extensive space where the best pendulum clocks of the observatory are collected, especially the chief pendulum clock for sidereal time, the pendulum clock for the measurement of mean time for the comparing of chronometers and the pendulum clock for the automatic transmission of time. All these instruments are very immovably placed and protected against sudden changes of temperature. In the same room are the heat boxes, or ovens, for temperatures of from 15° to 30° C., in which the chronometers are tested. Various objects preserved in glass cases constitute a little historical museum of the mod-



DETERMINING THE CORRECT TIME BY MEANS OF THE CHRONOGRAPH.

Waltham Watches

The history of the WALTHAM WATCH COMPANY is the history of watch manufacturing in America. More than half a century ago this Company introduced a new principle in the construction of watch movements, and has ever since applied the most advanced methods, producing always the best watches in the world. THE WALTHAM WATCH COMPANY has built within its own walls the marvelous machinery employed in making the 16,000,000 WALTHAM watch movements now in use.

Waltham Watch Company

Waltham, Massachusetts

n timepiece.

In the asphalted basement of the pavilion r time measurement is a room arranged th double isolated lateral walls that hold ice box or refrigerator and an electric unter, which is set in motion by the ne-signalling pendulum clock, thus en- ing the comparing of chronometers to be ne in the room itself. The air-heating paratus, which keeps the ovens at the



COMPARING THE CHRONOMETERS.

red temperature, is likewise placed in cellars.

he refrigerator, made from the plans M. P. Chofardet, is inclosed in a double r of wood, filled inside with ashes and dust.

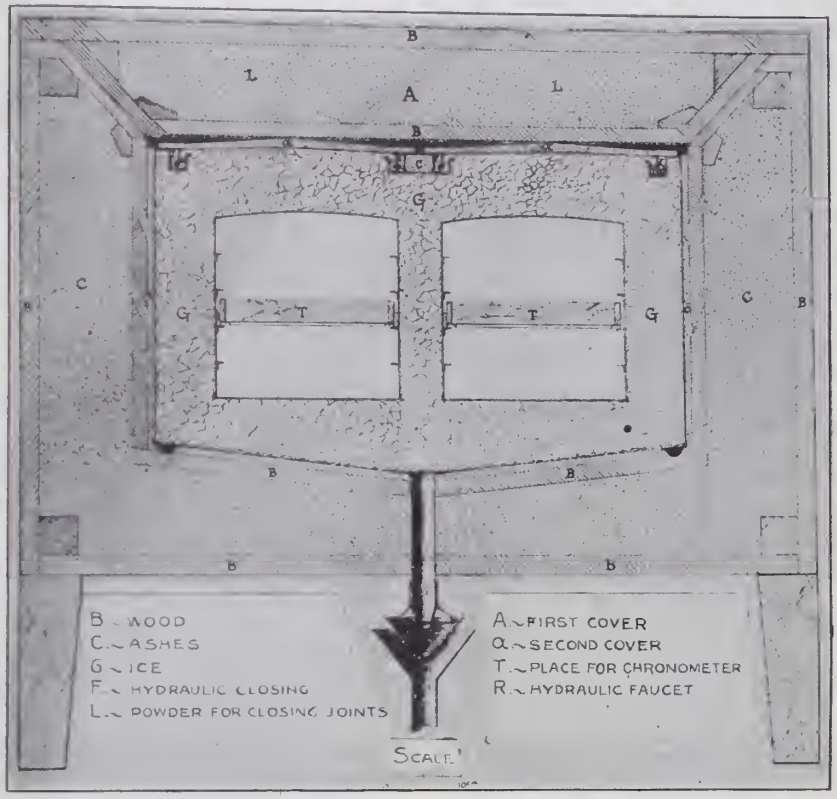
he regulations of the observatory pro-



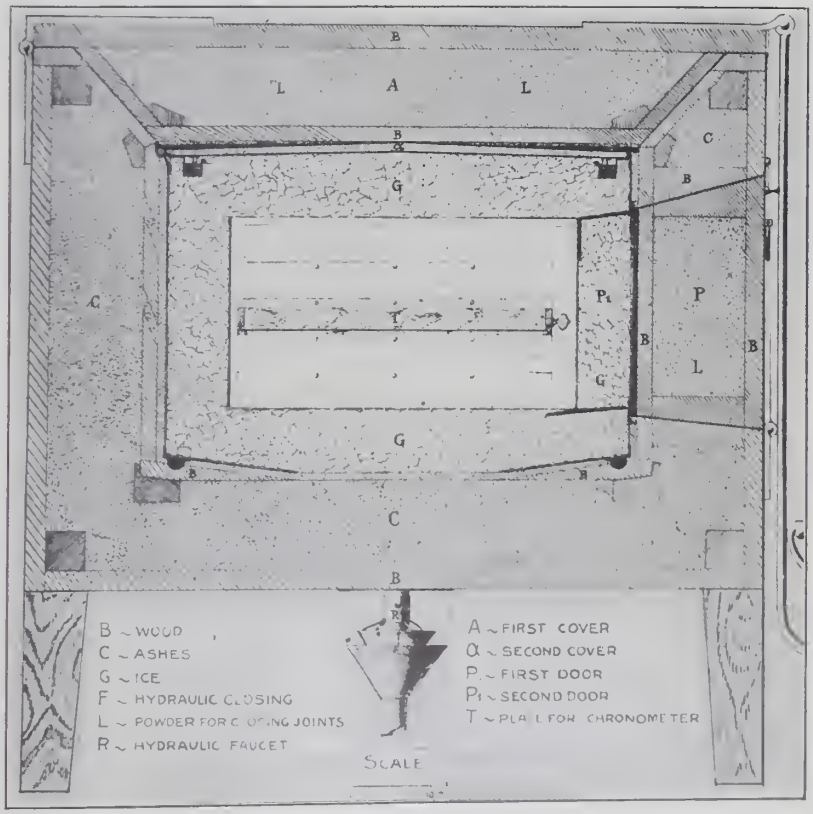
STING AND COMPARING CHRONOMETERS.

e for tests of the same stringency as se of the old Geneva establishment for Swiss watchmaking industry. Three s of tests are provided for pocket chro- meters. In the first they are observed even positions and at three temperatures —0°, 15° and 30° C.—during a period of 44 days. This is done in eight periods.

In the second class of tests the chronom- eters are observed during a period of 31 days in two positions and at three tempera- tures—0°, 15° and 30° C. In the third the examination extends only over 19 days; it is made in two positions and at the same three temperatures.



REFRIGERATOR—FRONT SECTION.



REFRIGERATOR BY CHOFARDET— LATERAL SECTION.

Chronometers which have successfully stood the entire test receive a first-class certificate. They have to satisfy very rigid



The Rockford Watch Company

Manufacturers of

THE ROCKFORD

The best American watch—known as the watch of Quality and Efficiency—wish the legitimate jewelers to take advantage of a unique "TRADE WINNING" plan which they have originated, through which you

Increase Your Sales

At the first glance you will see its great value. We have spent much money and time in perfecting this plan, and know it will increase your sales. We place it COMPLETE in your hands at NO COST to you. All it will require is a letter, requesting complete details. Write TODAY—be the first. Only legitimate jewelers will be supplied.

ROCKFORD WATCH CO.
ROCKFORD, ILLINOIS

Rockford

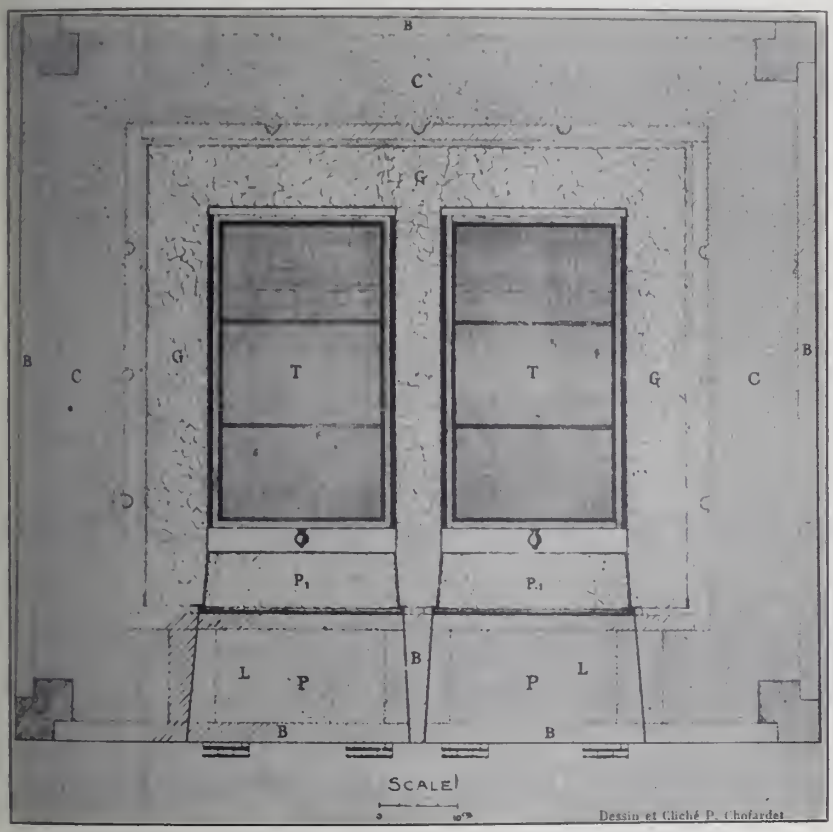
equirements. The most important of these s that the daily difference of rate shall not xceed 0.75 seconds; for second and third lass certificates the difference must not mount to more than 1.25 and 1.50 seconds, espectively.

Every certificate, the result of 44 days f observation, obviously involves a con-derable pecuniary outlay, *i.e.*, for main-aining the various temperatures. There-re the factories which have their watches sted pay a fee of 10, five or three francs, ccording to the class of the certificate. If chronometer does not satisfy the required onditions, it is returned without a certifi-ate to its owner, who then pays a portion i the above-mentioned fees.

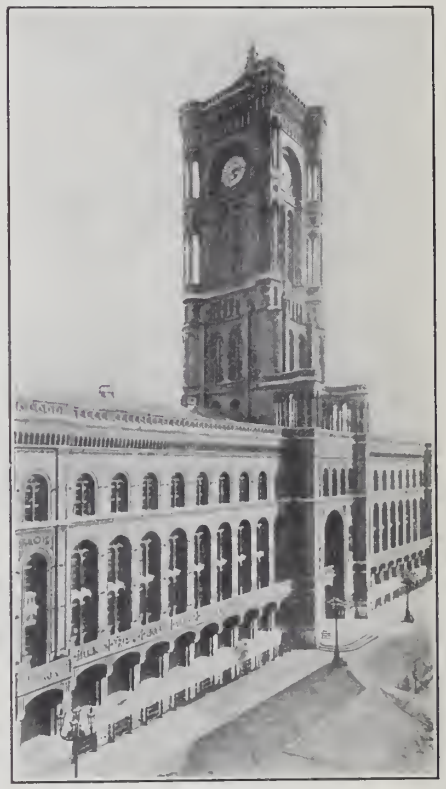
The annual competition is confined to tion for the reputation of the watchmaking industry of Besançon. The makers, for their part, have proved themselves fully competent for their work. In a comparatively short time they have trained adjusters, undertaken difficult, and for them entirely new, investigations, and after a few years of preparation have boldly submitted themselves to the chronometer tests.

In 1885, 16 chronometers were sent to the observatory at Besançon, only eight of which obtained rate certificates; from June, 1907, to May, 1908, they submitted 1,050 to that institution, 785 of which were classified.

During the fiscal year closing April 30, 1909, 1,104 pieces were submitted, an average of about four a day. They embraced three suspension chronometers, 293 pocket



REFRIGERATOR—HORIZONTAL SECTION.



BERLIN'S GREAT TOWER CLOCK.

ocket chronometers which have passed hrough the tests for first-class certificates vith complete success. The full number of redits or marks (300) represents an ideal nd impossible chronometer. The one which just satisfies the four necessary con-ditions receives a zero credit, and in pro-portion as its performance approaches that of the ideal chronometer the number of redits rises. The winner of 150-175 marks receives a bronze; of 175-200, a silver, and of over 200 credits, a gold medal. In addi-ion to these prizes, the "Chronometer Cup," founded in 1906, is given to the best chro-nometer, provided that not less than 225 marks are obtained.

The observatory had to fight hard for its existence at first, but by his scientific activ-ity and his untiring perseverance the direc-tor, M. Lebeuf, has succeeded in overcom-ing the administrative and technical diffi-culties which confronted him and has con-tributed enormously to lay a solid founda-chronometers, first class; 56 second class, and 649 third class; also three for special tests. About 767 certifiates were issued, three to suspension chronometers, 198 first class, 133 second class and 432 third. It will be seen that the number of those re-jected is exactly one-third, which is due to the fact that the tests have been severer than heretofore.

The Clock in the Town Hall of Berlin.

THE clock in the town hall of Berlin is a masterpiece by the turret clock-maker, Johann Mannhardt, who died in 1878. In 1865 Mannhardt received the com-mission to construct the clock. According to the contract, the clock was to be de-livered for the price of 2,700 thalers, but in consequence of unforeseen difficulties of construction and erection Mannhardt put in an additional claim of 1,300 thalers, which was allowed, so that the entire cost of the clock amounts to 4,000 thalers, or 12,000 marks.

The Berlin town hall clock is a curiosity as regards its construction. The large di-mensions in which it was constructed were rendered necessary by the four great dials, each about five meters in diameter, the hands of which have to defy the action of wind and weather, and must suffer no dis-turbance in their even revolution; further, by the heavy hammers which were required for striking the hours and quarters on the bells.

The dials we have mentioned consist of a cast-iron skeleton, between the spokes of which a number of glass disks of various sizes and whitewashed on the rear side have been inserted. Each figure is fastened by screws to a circular disk measuring 60 cen-timeters in diameter. Since October, 1891, six electric incandescent lamps, which can be connected with or cut out of a circuit from the ground floor, have been placed be-hind each dial. A few of the dimensions of the striking work are added.

In the quarter-striking work the hammer weighs about 30 kilograms, the cast-iron bell is 110 centimeters in diameter; the height of the bell is 100 centimeters. The weight weighs 275 kilograms. The cast-iron bell for the full hours is 115 centimeters in height.

The weight of the hammer in the hour-striking work is 46 kilograms, that of the weights 300 kilograms. Each of the four motion works is mounted on a cast-iron pillar fixed near the dial. The arbors have to bear a considerable weight at their outer extremities, viz., that of the minute hands, which, being 2½ meters long, are pretty heavy, though made only of hollow pressed iron plate.

STILL SUPREME

Patek, Philippe & Co. Watches

ANNUAL TRIUMPH AGAIN REPEATED

Nearest to Perfection as yet Reached by Portable Timepieces

Records of 1908-1909

KEW OBSERVATORY TRIAL OF WATCHES AND CHRONOMETERS

1st, 3d, 6th, 7th, 8th, 10th, 11th, 12th, 15th, 17th and 22d

BEST RECORDS

GENEVA OBSERVATORY TIMING CONTEST

The Unique First Prize for Best Average Running between Manufacturers with Average 254.68, the highest ever obtained

6 First Prizes - - -	out of 10	21 Fourth Prizes - - -	out of 30
14 Second Prizes - - -	" 30	18 Honorable Mentions - -	" 34
18 Third Prizes - - -	" 35	7 Single Mentions - -	" 21

MORE THAN ONE-HALF OF THE AWARDED PRIZES

Awarded Hors Concours (Beyond Competition): Milan, 1906; St. Louis, 1904; Chicago, 1893; Paris, 1900; Paris, 1889; Antwerp, 1885; Zurich, 1888. Centennial Exposition: Philadelphia, 1876. Gold Medal: Nuremburg, 1905; London, 1885; Calcutta, 1883; Croningen, 1880; Paris, 1878; Vienna, 1873; Paris, 1867; Paris, 1855; London, 1851; Paris, 1844. Diploma of Honor: Nice, 1883.

68 Nassau Street, NEW YORK **GENEVA, SWITZERLAND**

OMEGA

The Watch of **Matchless Merit**



Exclusive factory sales agents being established.

Application should be made **NOW.**

21 Maiden Lane, New York
Heyworth Building, Chicago

A **UNIVERSAL** selling plan that means more sales

Additional salesmen wanted with watch knowledge

WE HAVE NOT ADVANCED OUR PRICE

On Our 7 Jewel, 16 Size, Lever

"ALDEN"

Double Roller Escapement
Breguet Hairspring
20 yr. Gold Filled Cases, Jointed
Pull-Out Set
Lentilles Crystals
Porcelain or Metal Dials
Thin Model
Fully Guaranteed



$12.50

Subject to Jewelers' Circular Key and 6 per cent. Cash Discount

THE NEW ENGLAND WATCH CO., Waterbury, Conn.

AND THE LEADING JOBBERS

"The proof of the pudding is in the eating."

THE PROOF OF THE WATCH IS IN THE ACCURACY OF ITS TIME

$1.50



$1.50

14 Size.

THE "BANNATYNE"

IS

"A TIMEKEEPER AHEAD OF THE TIMES"

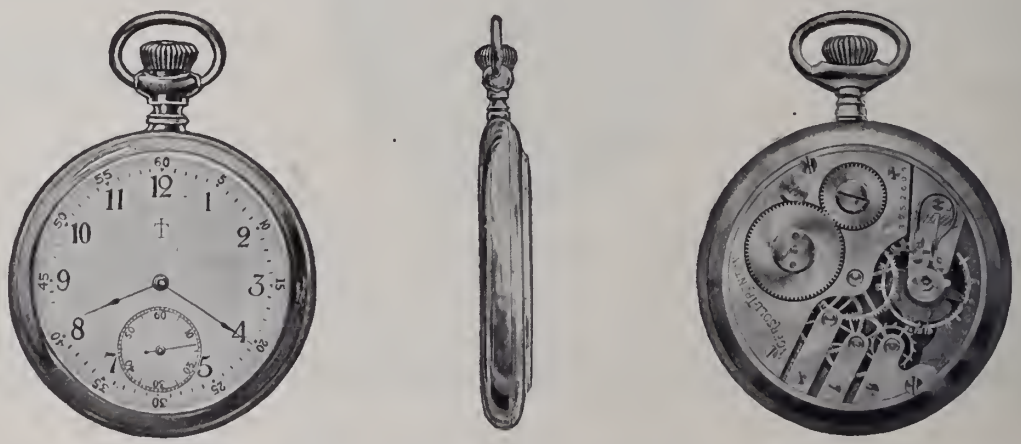
WALTER FRAZER BROWN

Western Representative

Columbus Memorial Building

CHICAGO

IN justice to yourself and to the welfare of your business, ***don't buy your Fall stock of watches*** without keeping in mind that in the 7-jewel field the new remodeled Ingersoll-Trenton is the only ***one*** sold exactly as Jewelers want ***all*** watches marketed.



(1) The "I-T" is, without exception, the best 7-jewel watch ever built. An examination will prove this.

(2) It is sold only through responsible jewelers and only direct to the retail trade.

(3) The prices are absolutely restricted, guaranteeing a fair profit.

(4) It is the most extensively advertised of any watch ever put on the market. Every "ad." reads: "Sold by responsible jewelers only."

No jeweler should overlook the article in his line which is most prominently before the public. The coupon in the corner will bring full information of great interest to every jeweler who can get these goods.

J. C.

ROBT. H. INGERSOLL & BRO.
45 John St., New York

I am willing to know about the Ingersoll-Trenton watch and its trade policies.

NAME.....

STREET.....

TOWN.....

ROBT. H. INGERSOLL & BRO.

NEW YORK CHICAGO SAN FRANCISCO MONTREAL

SPECIAL INDUCEMENTS

IN

OMEGA

Movements AND Watches

to close out stock

OF THESE

WRITE TO

EDMOND E. ROBERT

3 Maiden Lane, New York

SETH THOMAS CLOCK COMPANY

ESTABLISHED 1813



SOLAR
Bronze Finish Case.
Eight Day Movement, Striking Hours on a Cathedral Bell and Half Hours on a Cup Bell. 8 inch Silvered Convex Dial, with Raised Numerals and Minute Dots. Convex Beveled Glass. Height, 10½ inches. Base, 9¼ inches.
LIST, $25.00

A large line of popular price metal patterns, imitation of etched metal. New Empires; High Grade Real Bronze Doric and Gothic shapes, each in 5 sizes. Carriage Clocks, New Sets, etc., etc.



COUNT
Verde Antique and Syrian Bronze Finishes, with 4 Gold Plated Ornaments. Eight Day Movement. Striking Hours on a Cathedral Bell and Half Hours on a Cup Bell. 6 inch Gold Dial, Silver Center and Raised Black Numerals and Minute Dots. Convex Beveled Glass. Gold Plated Cast Sash and Mat. Height, 14 inches. Base, 10 inches.
LIST, $25.00



DUCHESS WITH LION
8-Day Strike.
Bronze and Verde Finishes. 4½ inch Dial.
Height, 13¾ inches.
LIST, $18.00

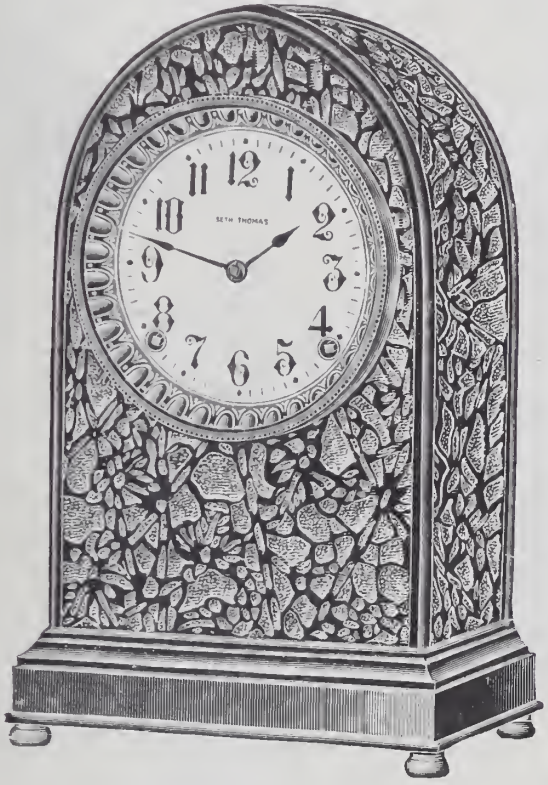
70 Wabash Ave., Chicago **SETH THOMAS CLOCK COMPANY** 15 Maiden Lane, New York

SETH THOMAS CLOCK COMPANY ESTABLISHED 1813

October 1st we will mail to the trade our New Catalogue of 100 PAGES, showing the most complete assortment of clocks ever published.

Many new lines will be included. Westminster Quarter-Hour Chiming Mantle Clocks; High Grade Automobile and Motor Boat Clocks—1 and 8-day. Many new Adamantine patterns in White, Black, Golden Bronze and Mahogany Finish. Cabinets in small sizes with 4-inch Dials; also large patterns with 8-inch Dials. A line of medium price Cabinets with Marqueterie.

New Ship Bell Striking Clocks and fine levers; 30-Day Office, Double Dial Clocks, Regulators and Hall Clocks.



REX
8-Day Strike.
Brass Antique and Bronze Finishes.
4½ inch Dial. Height, 12½ inches.
LIST, $16.00



FROLIC
8-Day Strike.
Bronze and Verde Antique Finishes. 4½ inch Porcelain Dial. Height, 23 inches. Base, 9¼ inches.
LIST, $27.00

Important

Dealers please notify us if they do not receive Catalogue with NEW Discount Sheet.



TOILER
8-Day Strike.
Bronze and Brass Antique Finishes. 4½ inch Porcelain Dial. Height, 27 inches. Base, 9¼ inches.
LIST, $27.00

70 Wabash Ave., Chicago **SETH THOMAS CLOCK COMPANY** 15 Maiden Lane, New York

DON'T WASTE YOUR BREATH



attempting to sell at a profit the identical goods that the Mail Order Man sells. He will beat you nearly every time.

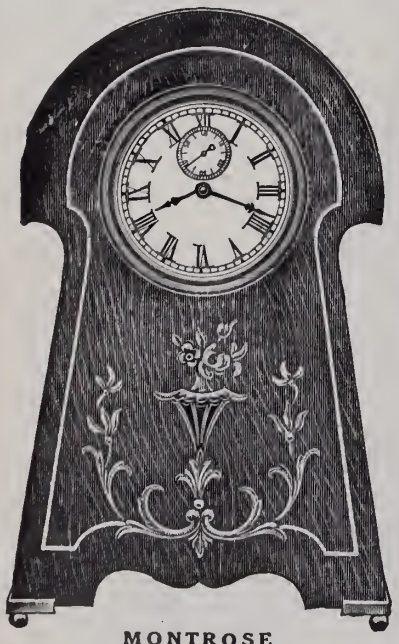
"Turn the tables" on him and sell the goods you know he cannot buy.

The **SOUTH BEND WATCH** has never been sold to Mail Order Houses, Department Stores and such unfair competition, and it is guaranteed to give your customers satisfaction.

You can buy them complete, timed in the case, or **SOUTH BEND CASES** and **MOVEMENTS** separately. It is a great convenience to you to buy your cases and movements direct from the factory.

South Bend Watch Company

Manufacturers of High Grade Watch Movements and Cases, SOUTH BEND, INDIANA



MONTROSE

Nine inches high; two and one-half inch Porcelain Dial; one-day lever time; Solid Mahogany; Genuine Inlaid.

Sessions Clocks

Have you seen our new line of one and eight-day Solid Mahogany Inlaid Clocks?

They are fine sellers.

We also manufacture the best black marble-ized wood clocks on the market.

THE SESSIONS CLOCK CO.

Forestville, Connecticut, U. S. A.

New York Salesroom, 37 Maiden Lane

HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington

12 BARCLAY ST NEW YORK

Sole Agents to the Tra for J. J. ELLIOTT & CO LONDON

Wachter

Patented

Ball Bearing Bow

Patented July 25, 1905
May 21, 1907
March 30, 1909
Patents pending. Patented in foreign countries

BEWARE OF IMITATION

The Wachter Mfg. Co.

HARTFORD, CONN.



Gold Cases with our Patented Ball Bearing Pendant and Bow are on the market in all sizes.

THE ONLY BOW WHICH WILL NOT PULL OUT

Made for safety;
Made to last;
Made to look well.

RING OUT THE OLD—RING IN THE NEW



Why travel in the same old rut the balance of your natural life and buy the same antiquated styles of Nickel Alarm Clocks your grandfather used to buy, just because some manufacturers have not thought it necessary to produce new designs in Nickel Alarms, as they do in other clocks?

We have some new ones, superior to anything heretofore made, and to introduce them and put a set into the hands of every jeweler, we will, on receipt of $6.00, deliver east of the Rocky Mountains, express prepaid, one sample of each, consisting of eight clocks as described.

Don't fail to avail yourself of this opportunity to see a complete line of up-to-date alarm clocks.

See coupon at bottom of page.



STANDARD.—30-hour time. Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

THE RATTLER.—30-hour time. Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case nickeled and highly polished.

LONG ALARM.—30-hour time. Six-minute Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

ALTERNATOR.—30-hour time. Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

THE E. INGRAHAM CO.

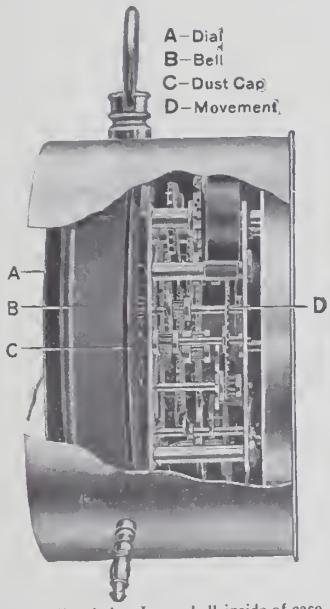
BRISTOL, CONN.

DI-ALTERNATOR.—30-hour time. Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch; extra large bell. Height, 7 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

"THE ALARM CLOCK WITH THE CONCEALED BELL"

See cut of interior view showing bell located entirely within the case. The unsightly visible bell eliminated. Bell cannot be disarranged or thrown out of adjustment.







SIREN.—30 hour time. Long Alarm (four minutes), with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass; Case, nickeled and highly polished.

VIBRATOR.—30-hour time. Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass silvered; Case, solid brass, old brass finish.

ROTATOR.—30-hour time. Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside case. (See interior view.) Height, 6 in.; Dial, 4 1 2 in.; Case, seamless brass nickeled.

TEAR THIS OFF AND MAIL TO-DAY

THE E. INGRAHAM COMPANY, BRISTOL, CONN.:

Gentlemen—Enclosed find $6.00. Please send me by express, prepaid, your "Introductory Assortment" of eight alarm clocks, consisting of "Standard," "The Rattler," "Long Alarm," "Alternator," "Di-Alternator," "Siren," "Vibrator" and "Rotator." Yours truly,

Name.....Address.....



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ROY

TRADE MARK REGISTERED

IT'S STANDARD

ROY WATCH CASE COMPANY



ROY WATCH CASE CO.

21-23 Maiden Lane, New York

704 Market St., San Francisco

REPRODUCTION OF THE OLD

Willard Banjo Clocks



ELEGANT DESIGNS

SUPERB FINISH

MADE TO LAST

The pinions are cut, hardened and polished and plates are made of heavy hard brass.

Derry Manufacturing Company

DERRY, NEW HAMPSHIR E

AUDEMARS, PIGUET & CO.,

BRASSUS and GENEVA.

Manufacturers of Superior

Plain and Complicated Watches.

Represented by

A. WITTNAUER CO.,

9-11-13 Maiden Lane, NEW YORK.

SOMMER CLOCK CO., Inc.

111 South 8th Street, Philadelphia, Pa.

Makers of the Best Grade of

Cuckoo Clocks

HARD WOOD AND BEAUTIFULLY FINISHED CLOCK MATERIAL

New Haven Clocks

Our Cuckoo catalogue upon request

JULES JÜRGENSEN

Watches and Chronometers

PARIS—"THE GRAND PRIX"—1900

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Learn Watchmaking

Refined, profitable labor. Competent men alwa in demand. We teach it thoroughly in as ma months as it formerly took years. Does aw with tedious apprenticeship. Money earned wh studying. Positions secured. Easy terms. Se for catalogue. Address

St. Louis Watchmaking School, St. Louis, M

ILLINOIS MOVEMENTS

WADSWORTH CASES

HENRY M. ABRAMS CO.

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HOROLOGICAL DEPARTMENT

BRADLEY POLYTECHNIC INSTITUTE

Formerly Parsons Horological Institute

PEORIA, ILLINOIS

LARGEST AND BEST WATCH SCHOOL IN AMERICA

We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates. Send for Catalog of Information

PRACTICAL COURSE IN ADJUSTIN

Published Price, $2.50.

Special Reduced Price, $1.50, Postpaid.

All Jobbers or Jewelers' Circular Publishing C



THE PENNSYLVANIA WATCH CASES

Trade XXX Mark

A New Case

Which is Proving a WINNER

It will mean **increased business** to the **Dealer** who carries a line of these cases in his stock. Our line will be **sold exclusively** through the **Dealer** and **Jobber.** In offering our goods for sale, you will not be up against the competition of Mail Order Houses.

Drop us a line for description and prices. You will find both interesting.

THE PENNSYLVANIA WATCH CASE COMPANY

YORK, PA.



No. 1998. (Terra)

Westminster Chime Clock, $52.00

(G. K. & CO. SPECIAL)

Genuine mahogany *dull finish*
Height, 17½ inches; width, 11½ inches



No. 136 (Illinois)

Westminster Chime Clock, $46.00

(JUNGHANS)

Genuine mahogany highly polished Case
Height, 16½ inches; width, 11 inches



No. 1999. (Termes)

Westminster Chime Clock, $52.00

(G. K. & CO. SPECIAL)

Genuine mahogany *dull finish*
Height, 18 inches; width, 12½ inches

FOR SALE AT ALL WHOLESALE CLOCK AND JEWELRY HOUSES

GEO. KUEHL & CO.

OFFICE AND WAREHOUSE: 80-82 WABASH AVENUE
CHICAGO, ILLINOIS
Works at Schonach and Hornberg, Bad. Schwarzwald, Germany

Manufacturers and Importers of **Black Forest Clocks**



"We think it is a First-Class Oil"

— Hampden Watch Co.

That statement was made by the Hampden Watch Co., and has been made, without exception, by every one who has tried

Fulcrum Watch and Clock Oil

Jobbers will tell you that they never had so many re-orders on any product.

If you want an oil which will not gum — which will not evaporate — which will not corrode the pivots — you want FULCRUM OIL. It is the only Watch or Clock Oil ever known which is absolutely free from acid, AND WE CAN PROVE IT.

35 cents a bottle — $3.75 per dozen. For sale by all jobbers. You are having trouble with oil you are using — why not order a bottle of Fulcrum Oil to-day and try it?

FULCRUM OIL COMPANY, Franklin, Pa., U.S.A.



No. 82.
89 in. x 20 in. Solid mahogany case, brass dial, black numerals, etched sun rays, decoration in center, corners and arch; brass covered weights.

The "Monastery"

We constructed the "Monastery" works with a view of competing with a weight movement against inferior spring works. Our success has been great. The weight "Monastery" construction, chain wind, is of such excellent quality in every respect and offered at such a reasonable figure that it is out of question to-day to offer any hall clock above $50.00, with long pendulum spring works.

A genuine Grandfather clock has always a weight movement. And we will state that any chiming Hall clock made up with a cheap spring movement can never be satisfactory. The hammer blow is too weak to get the tone out of good bells; only thin, light bells can be used with the little blow of the hammer; every day the spring gets weaker and the chiming slower; it even ceases after 5 or 6 days. Besides, in such cheap affairs the dial works are not suitable for quarter chiming. The combination makes a very poor clock. Not so with the "MONASTERY," which are heavy, powerful brass works, with solid steel pinions and built as a good weight chiming movement should be constructed.

The illustrated model is a fine piece of furniture, fit for any residence, and can be obtained with three combinations of striking:

1. With five 1¼" tubular bells, made and tuned by Mr. R. H. Mayland (Westminster chimes); list..... $180.00
2. With five rodgongs, also Westminster chimes; a feature in this combination is that the hour is struck on 4 gongs which, being tuned in a chord, produce a sound which is the nearest imitation of the distant resonance of a big tower bell; list... 151.00
3. Hour and half strike on 4 rodgongs, tuned in a chord; list..... 104.00

Prices F. O. B. New York.

BAWO & DOTTER, 26-34 Barclay Street, **New York**

Makers of the High Grade "Elite" Tubular Chiming Hall Clocks

Grand Prize, St. Louis, 1904



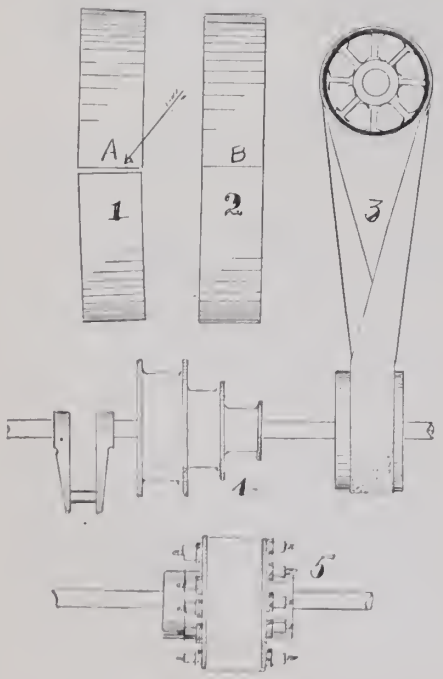
STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Annual Economies of the Jewelry Shop.

Written expressly for The Jewelers' Circular-Weekly.

IN the jeweler's manufacturing establishment, as in all other industrial plants, there is the annual demand for economy in things mechanical. The mechanical department is supposed to be a department in which money can be saved, time gained and improved products turned out each season.



One jeweler told me that his profits the past season were based primarily on savings in the technical department. By scrimping here and there in the manufacturing division, by getting the full benefit from modern machinery, but running the power and mechanical division to perfection, so to speak, the jeweler figured that he had derived more of a profit than heretofore. Other men have done the same.

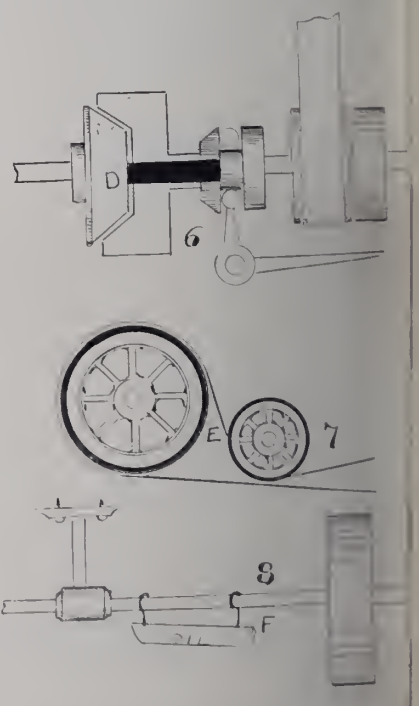
In one establishment where a 150-horsepower engine was in use the entire power and transmission system was found to be hindered in doing effective work as a result of the condition of the balance wheel of the engine. An examination revealed the condition shown in Fig 1. One half of the balance wheel was thrown over a little and tilted as illustrated at A. This threw the wheel out of balance. It made the wheel wabble at each turn. The wabbling order was communicated to the lines of shafting and belting, resulting in an unsteady motion throughout the entire plant. We fixed this condition by opening the flanges at the juncture of the halves. Then with pieces of thin tin we leveled the halves. A little chipping with the cold chisel was necessary to remove high places. The file was also employed. In a very little time we had the balance wheel as straight in adjustment of the halves as shown in Fig. 2. The closed seam at the juncture of the halves is marked B. Thereafter the power transmitted was steady and there was a gain in the work accomplished.

In the next jewelry establishment visited by the writer a combination like that shown in Fig. 3 was seen. Of course, the mechanic would not install a half drive like this, for the reason that the belt would not remain on the wheels a minute. The lower wheel is directly beneath the center of the upper wheel, as can be seen. Therefore, in the running of the belt, the belt was caused to drive far over on one side of the lower wheel to such an extent that the belt ran off repeatedly. While this is a simple defect, it is often made. In this shop an attempt had been made to retain the belt in running line by nailing up wooden guides—a bad idea, because the edges of the guides will seriously chaff and tear the edges of the belt.

We fixed this defect in 10 minutes by merely freeing the set-screws of the lower wheel and moving it so that the center of the wheel operated directly beneath the edge of the upper wheel instead of the center of the upper wheel. This made the belt come in the right place to retain the belt in running line, and the belt remained in place thereafter.

Fig. 4 shows some flanged wheels. I saw a mechanic trying to get his belting to run without wearing off the edges of the leather. You cannot run belts in flanged wheels without getting the leather torn and worn unless the flanges are recessed. You can have high centers, leaders, etc., still the edges of the belting will grind on the interior of the flanges. To recess the flang inside, get the flanged wheel outfit into turning lathe. Then cut out the metal h an inch below the edges of the flanges a the inner sides, as far as the metal w stand it. This recessing will relieve t frictional contact of the flanges with t belt next the surface of the wheels a prevent scoring the leather.

A man fixed up a coupling as in Fig. in a shop. This is dangerous. The pr truding ends of the bolts are prohibited law in some States. There is no need the projecting bolt ends to endanger liv by catching into clothing of employes. Th



device was taken off and a coupli wi inclosed bolt heads substituted.

I found an expensive jewelry w rki machine accomplishing poor work, duc the slipping of the frictional contact coned wheel surface as in Fig 6. O of the green workmen had sent a stream lubricating oil into the frictional surfac We had to remove the shaft, open the co and cup and scrape the oil off the leath cone surface. The cone surface should kept dry. Resin can be put in to help out.

In a shop where mechanical work w under way I heard the second boss c demning a turning lathe of new pattern b cause of the irregular motion of the m chine. I examined the power equipme

Storekeeping Department.

d noticed that the main driving belt was ack. The slack was taken up with an ler, E, Fig. 7. Here is where the trouble isted. The idler was set down too tight. made the lower belt rub the upper. The rface nearly caught at times. We fixed s by doing away with the idler. We ok out several inches from the belt, re- ced and put on the belt, and there was further bother.

In passing through the mechanical de- rtment of a shop dirty oil was dripping on costly jewelry stock. I noticed that ny of the drip cups hung unevenly, as in g 8. Drops of black oil oozed over the ges of some of the tins, as at f. It is st to have a monthly or quarterly inspec- n and cleaning of oil cups. Otherwise u will always have soiled oils falling be- w, injuring stock.

lling Arguments Used by Retail Jewelers.

THE silver service upon your dining table contributes an atmosphere of dignity d quiet elegance to the whole house. Noth g quite so complimentary to your guests— thing so indicative of refinement. The xpense need be but small, even though the ality is guaranteed. E. Keller & Sons, llentown, Pa.

"One Figure" more or less in the price of article may mean quality or lack of ality. The path of safety lies between xtravagantly high and ridiculously low rices and leads right to our store. We sell ewelry at absolutely fair figures. Com- arison with prices prevailing elsewhere will ive an insight to our values. Henry Birkenbusch, Pekin, Ill.

Diamonds of the purest water mounted in pins, brooches, pendants, etc., are to be found at our establishment. Our leadership as jewelers is well known and generally admitted. What we sell is not more remarkable than the figures at which we offer these high class articles. We want your repair work. Virgin & Young, Macon, Ga.

In buying jewels you have to trust your tradesman's word for a good deal. You can put implicit faith in what we tell you about anything in our stock. We have low grade and imitation stones, but we sell them for just what they are. We wish satisfied customers only—it's the duty we owe our business. That's why you can be so sure about anything you buy in this store. C. W. Bixler & Co., Easton, Pa.



A DISPLAY OF SILVER MADE BY MERMOD, JACCARD & KING JEWELRY CO., ST. LOUIS, MO.



A DISPLAY OF STATIONERY BY THE SAME FIRM.

Enterprising Window Displays.

DURING "Made in St. Louis Week," celebrated in St. Louis, Mo., recently, no show windows in which were displayed articles of St. Louis maufacture attracted more attention than those of the Mermod, Jaccard & King Jewelry Co., at its establishment at Broadway and Locust St.

In one window was shown society stationery, the latest designs in calling cards, banquet invitations, wedding anniversaries, menus, birth announcements, monogram writing papers, reception invitations, wedding invitations and programmes.

In another show window were shown products of the firm's silver factory comprising articles made in its own shop on the premises, including loving cups, prize cups, tea sets, coffee sets, water sets, goblets, waiters, chop dishes, etc. There was also shown a large collection of medals and badges, class pins, fraternity pins and fraternity jewelry manufactured by the firm.

Old Home Week in Montreal.

MONTREAL jewelers recently took an important share in the efforts that were made to insure the success of "Old Home Week," when many former residents come "back to Montreal" for a week's holiday and enjoyment amid old and familiar associations. In this connection, a handsome silver trophy was presented by Johnston Bros. to the old Montreal "boy" or "girl" who comes home to the city from the greatest distance, and M. Cochenthaler, another well-known local jeweler, gave a silver trophy to the old Montreal "boy" or "girl" who returned and was the longest continuous time away. Some of the designs for badges as made by the jewelers were very effective in their workmanship.

A. D. Hansell, a jeweler of Stockton, Cal., narrowly escaped death by taking by mistake cyanide of potassium, which he believed to be bicarbonate of soda. He was saved by prompt assistance rendered by local physicians.

KALANA GLASS

AN entirely new and beautiful effect in etched glassware in which floral designs, such as pansy, lily, poppy, geranium, etc., are shown in an attractive manner true to nature. No illustration could convey the exquisite beauty of this ware.

During the dull times we have been preparing to meet the prosperity which we were certain would follow. You can now find among our samples many good things in Cut Glass, Engraved Glass and Rock Crystal for prompt shipment.

C. DORFLINGER & SONS

36 MURRAY STREET - NEW YORK

Pacific Coast Agent: A. I. HALL & SON, INC., Jewelers' Bldg., San Francisco

Canadian Agent: JAMES A. PITTS, 179 St. James Street, Montreal

We Are Now Showing a Large Line of

CANDLESTICKS

SMOKING SETS

JEWEL BOXES and FERN DISHES

in Solid Brass, Plain Polished and Engraved. In design and finish for the *exclusive jeweler.*

THE PAIRPOINT CORPORATION

New York, Chicago, Montreal, San Francisco. Factories, NEW BEDFORD, MASS.

"THE REES SPECIAL" GRAVER

The finest Graver in the WORLD. NO QUESTION about it. Money back if not delighted.

Razor Steel. Hand Forged. Result of years of experimenting

Mounted, READY TO USE, 50 CENTS



Catalogue for the Asking

REES ENGRAVING SCHOOL, Dept. C, Library Building, ELMIRA, N. Y.

Established 1879 Manufacturer of

LOUIS W. HRABA Fine Leather Goods

29 East 19th St., New York Exclusively for the Jewelry Trade

Not One Complaint

has ever been received from the users of R. & L. Watch and Clock Oils. Thousands of watchmakers and jewelers all over the United States have found it to be the finest oil ever put on the market. Will not gum, cut or blacken pivots.

TRY IT

Send 25c. to your jobber for a bottle.



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Nordman Bros. Co., San Francisco
D. C. Percival & Co., Boston
Chas. May & Son, Boston
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Sussfeld, Lorsch & Co., New York City
H. S. Meiskey Co., Lancaster, Pa.
E. & J. Swigart, Cincinnati, Ohio
Hammel, Riglander & Co., New York City
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JACOT MUSIC BOX CO.

MIRA MUSIC BOXES AND MIRAPHONES

39 UNION SQUARE, NEW YORK

WORKSHOP NOTES

For Jewelers and Watchmakers. Cloth. Postpaid, $2.50. Published by The Jewelers' Circular Pub. Co., 11 John St., New York.

Britannia Metal

STANDARD ROLLING MILLS

363 Hudson Ave., BROOKLYN, N. Y.

ROLLING FOR THE TRADE DONE PROMPTLY

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

THE CONNOISSEUR'S HANDBOOK.

Definitions of Some Technical Terms in Gold and Silver Smithing and Ceramics Alphabetically Arranged for Easy Reference.

By Clement W. Coumbe.

(Continued from issue of Sept. 8.)

CABAN, Charles. Ceramic artist at Rouen (XVIII. century).

CABAN, Louis. Potter at Rouen (XVIII. century).

CABARET, Pierre Antoine. A ceramist at ceaux. (end of the XVIII. century).

CABIRUS. One of the metal-working divinities under Vulcan.

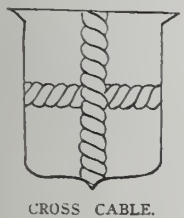
CABOSSED, *caboched* or *caboshed* (Her.). A term used to express the head of a ck, or any other animal, that is placed



STAG'S HEAD CABOCHED.

ull-faced, or *affrontée*, without any part of he neck being visible, and is sometimes ermed *trunkcd*."—Robson.

CABLE, cross, or *cablée* (Her.). "Formed



CROSS CABLE.

f the rope or cable, and differs from the ross *corded*."—Robson. (See cross corded.)

CABLE ORNAMENT. This design, taken rom the rope, dates from ancient times. he Phœnician artists used it. The *guilloche* is also often called *cable ornament*. See *guilloche*.)

CABLING, or *cable moulding*. "A mould-



CABLE AND TOOTH MOULDING.

ing in Roman architecture, made in imitation of a thick rope or cable."—Mollett.

CABRÉ (Fr.). In heraldry *cabré* signifies erect. "This term is applied to a horse in the act of rearing."—Milbourne. (See *effrayé*.)

CACAULT, François. A ceramist of Nantes (second half of the XVIII. century).

CACABUS. (See *caccabus*.)

CACCABUS, sometimes spelled *cacabus* (Gr. and Rom.). "A sort of pot or vessel for cooking any kind of food. It was made of bronze, silver or earthen ware, and assumed a variety of forms; but the one in ordinary use resembled an egg with an opening at the top which closed by a lid. The *caccabus* rested upon a trivet (*tripus*)."—Mollett.



CACCABUS FROM POMPEII.

CACHOLLONG is a porcelain-like variety of opal.

CADENCY (Her.). "Also called *distinction of houses, marks of cadency, differences, brisures*, etc. The ancient mode of varying coats-of-arms between father and sons, and between the several branches of a family, was by introducing an *ordinary*, inserting a charge or inverting the paternal tincture. But this being done according to the fancy of the bearer, without system, order or rule, heralds have now adopted a strictly uniform method, which offers to the beholder a criterion as certain and indubitable as it is manifest and satisfactory; that is, the heir, or first son, during his father's lifetime bears a *label*, the second son a *crescent*, the third a *mullet*, the fourth a *martlet*, the fifth an *annulet*, the sixth a *fleur-de-lis*, the seventh a *rose*, the eighth a *cross moline*, and the ninth a *double quatrefoil*."—Robson. (See label, crescent, mullet, martlet, annulet, fleur-de-lis, rose, cross moline, quatrefoil.)

CADET. In heraldry *cadet* means junior.

CADISCUS. An ancient Greek voting urn. (See *psephus*, the voting pebble or die that was cast into the urn.)

CADOS. "The Greek *cados* (cask), a name given, according to Callimachus, to all pottery, was used at banquets. It appears to have been employed as a *situla*, or bucket, and it is possible that the deep semi-oval vase of pale varnish, and generally with figures of a late style, either embossed or painted, was the *cados*. It is very similar to certain bronzes which seem also to have been *cadoi* or *cadiskoi*. In the Pax of Aristophanes he persuades a helmet-seller to clap two handles on a helmet and convert it into a *cadus*."—Birch.

CADUCEUS, or *caduceum* (Lat.). "A wand of laurel or olive given by Apollo to Mercury in exchange for the lyre invented by the latter. Mercury, it is said, seeing two snakes struggling together, separated them with his wand, whereupon the snakes immediately twined themselves round it. This was the origin of the *caduceus* as we know



CADUCEUS STYLES ON ANTIQUE STATUES.

it; it was always an attribute of Mercury, who thence obtained his name of Caducifer, or *caduceus*-bearer. The *caduceus* was an emblem of peace."—Mollett. The personification of the Roman god Mercury was to the Greeks Hermes, and his wand was called *kerykeion*. The ancient Greek ambassadors and heralds carried a staff called a *caduceus* (*kadukeos*). Hence the wand that is the attribute of Hermes became so termed. It must be remembered that the snake was the symbol of the ancients of death, as it was later with the Christians and of the Hebrews from distant times, and it was a function of Hermes to conduct the departed spirit to Hades.

CADUS. The Latin for the Greek word *cados* (to which refer).

CAELATURA (Lat.). "A general term for working in metal by raised work or intaglio, such as engraving, carving, chasing, riveting, soldering, smelting, etc. Greek, the *toreutic* art. Similar work on wood, ivory,

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arble, glass or precious stones was called *ulptura.*"—Mollett.

Caen (France). "According to the 'Tab- au general du commeree de la Normandie' iere was here a manufacture of earthen are, which later produced hard porcelain ider the care of Desmare & Co."—Jaeque- art (1800-10.) "Hard paste, resembling èvres paste, well decorated."—Prime.

Caesare da Faenza (Cesare Cari). A ajolica artist at Urbino about 1536. A iece ascribed by Mr. Chaffers to this fab- ique and to the brush of Caesari Cari, who painted in the *botega* of Guido Mer- io, 1536-51," (?) is marked 1549 above a e, a pierced heart below the line and the erlaced initials C G at bottom.

Caetra. (See *cetra.*)

Caffaggiolo (Italy), spelled variously affagiolo, Caffagiulo, Cafagiol, Chaffagiolo, haffagilolo, Gafagizotto. "The existence Caffaggiolo (majoliea) has been made nown to us only by inscription of the name some few pieces preserved in the cabi- ets of the curious. From their style and e mark accompanying the inscription we e able to detect many examples."—Fort- um. This ware was probably created rough the patronage of the Medici family. osmo I. established in a castle at this place, tuated between Florence and Bologna, a brique of earthen ware.

"Characteristics: A glaze of rich and ven quality, and purely white; the use of very dark cobalt blue of great intensity, t brilliant as that of lapis lazuli, fre- uently in masses as a grounding to the ubject, and it would seem laid on pur- osely with a coarse brush, the strokes of hich are apparent. A bright yellow and range of brilliant but opaque quality, a eculiar liquid and semi-transparent copper reen, is also found, and another charac- eristic pigment is an opaque bright Indian ed; a brown and a purple are also used. * * As might be expected, the arms, mblems and mottos of the Medici family requently occur, and occasionally the letters . P. Q. F. are introduced for *'Senatus opulusque Florentinus.'* The British Mu- eum and the South Kensington Museum re rich in fine specimens of this ware of arious date and variety, some of which re among the most beautiful examples of he potter's art."—Fortnum. "Grotesques nd *a candeliere* decoration are frequent; he drawing is bold and firm, and the fig- res frequently outlined with a narrow blue ne. * * * Among the dates inscribed re 1507, 1509, 1514, 1544, 1546, 1547, 1570, 590. The name of the artist Benedetto occhi, of the period 1640, appears on one iece, while the following artists are known o have worked there: Giacomo Ridolfi, oys Ridolfi, Flaminio Fontana and Pietro a Cortona. The name Andrea di Bono, robably that of the owner, appears on a iece dated 1491. A monogram formed of P and S, or of those letters with an L, dis- inguishes many Caffaggiolo pices."—Beck- with. Caffaggiolo ware shows great resem- lance to Siena products, and a general imilarity to Faenza and Forli pieces in tyle. The few pieees in metallic luster lead o the supposition that they are only ex- erimental work but little attempted.

Caffo, Giovanni Antonio. A majolica potter at Bassano (Italy) in the XVIII. century. Worked for the Manardi family from 1707 as manager. In 1737 he started his own pottery there. It gradually declined.

Cailloutage. A French term for fine earthen ware, pipe-clay. "Its white paste is composed of plastic clay, of silica or quartz ground fine, and a little lime; its crystalline glaze is plumbiferous. * * * Fine earthen ware is most frequently decorated by the muffle. The oldest specimens, those made in France in the XVI. century, are ornamented by incrustations."—Jacquemart.

Cairngorm. Smoky quartz found in North Scotland at Cairngorm, near Banff, usually treated to produce the desired yellow color, has long been used by the Scoteh in jewelry. It is known locally as *cairngorm.*

Caissia. "In Freneh *caisse,* English *case.* The small Roman quiver for the quarrels and bolts was so called."—Meyrick.

Caixia. "A casque, in Spanish *caxeo.* A corruption of the Roman *cassis.*"—Meyrick.

Calamarius. "A case to hold the *calami* (reed pens)." Sometimes called *theca calamaria.* (See *calamus.*)

Calamis (Gr. Kalamis). A Greek artist of Athens about 470 B. C. Worked in marble, gold, ivory, etc.

Calamus (Lat.). "A haulm, reed or cane. The term was applied to a variety of objects made out of reeds, such as Pan's pipe, a shepherd's flute (*tibia*), a fishing rod (*piscatio*), a rod tipped with lime for fowling, etc. It was especially used, however, to denote a reed cut into proper shape, and used as a pen for writing."—Mollett.



CALAMUS (PAN'S PIPE). TERRA-COTTA RELIEF WITH JUDGMENT OF PARIS, BRITISH MUSEUM.

Calata Girone (Sicily). "The brilliant metallic lusters which later spread over Italy first illumined the vases of Calata Girone, according to the testimony of the learned of that city, and when chance brought about the discovery of the ancient furnaces they found there helter-skelter both fragments of golden works and remains of majolica similar to those which the peninsular produced in the XVI. century."—Jacquemart.

Calatayud (Spain), a suburb of Aragon. "Señor Riaño refers to a deed executed at *Calatayud* in 1507 by one Muhamed ben Suleyman Attaalab, an artificer in gold luster ware (Hispano-Moresque), engaging himself with Abdullah Alfoguey to teach him that industry in four years and a half."—Fortnum.

Calathus. A Greek and Roman vessel



CALATHUS BASKET.

used for holding milk and a wine cup of the same shape was called *kalathos* and *calathus.* They are named and shaped after the wicker work-basket of that name.

Calcar (Lat.). "A spur. It was also called *calcis aculeus* (literally heel-goad), a term specially applied to the spur of a cock. The latter, however, was just as often called *calcar.*"—Mollett.

Calcaria argentea (Lat.). "Silvered spurs. These were the distinguishing marks of esquires, being worn by them only."—Meyrick.

Calcaria aurea (Lat.). "Golden, or rather gilt, spurs, which, as being appropriated to, were a mark of knighthood."—Meyrick.

Calceamentum (Lat.). "A general term denoting any description of boot or shoe."—Mollett.

Calceolus (Lat.). "A small shoe or ankle boot worn by women. There were three kinds: The first had a slit over the instep, which was laced up when the boot was on. A second shape had a very wide opening, and could be fastened above the ankle by a string passed through a hem round the top. In the third deseription there was neither eord, lace nor slit. The shoe was always low in the heel, and was worn like a slipper."—Mollett.

(To be continued.)

Wedgwood Collection to Be Exhibited in New York.

A LARGE collection of original Wedgwood pottery will be placed on exhibition at the Duveen Galleries, 302 Fifth Ave., about Oct. 1.

The eolleetion eonsists of the combined eolleetions of the present Lord Tweedmouth, ex-Premier of the Radical Cabinet, and Sir Arthur Sanderson. The two collections were purchased from the two well-known English eollectors by Ben Duveen this Summer at the same time that other members of his firm were negotiating for the Maurice Kann colleetion of paintings in Franee.

The combined colleetion eonsists of more than 463 original plaques, vases, ewers, candlesticks, medallion portraits and busts all in inmitably eolored jasper, and all designed, "thrown" and "turned" by Josiah Wedgwood himself and by Flaxman, Bentley, Lady, Templeton and the other members of the small but remarkable group of pottery artists which the historic earthenware inventor attraeted about his little Staffordshire factory between 1770 and 1795.

The collections of Sanderson and Tweedmouth were gathered piece by piece by the two Englishmen's agents all over Europe. One vase was made for George IV. when he was Prince of Wales, and remained for a long time in his possession. Another vase was found by Lord Tweedmouth's agent in the possession of Prince Galitzen of Russia. Others were obtained by the Englishmen's agents from the Vize, T. S. Walker, and De Falbe collections, and still other individual pieces were found in dismantled English country homes. One of the feature pieces in the collection is one of Wedgwood's original 50 copies of the Portland vase, only 16 of which are now extant.

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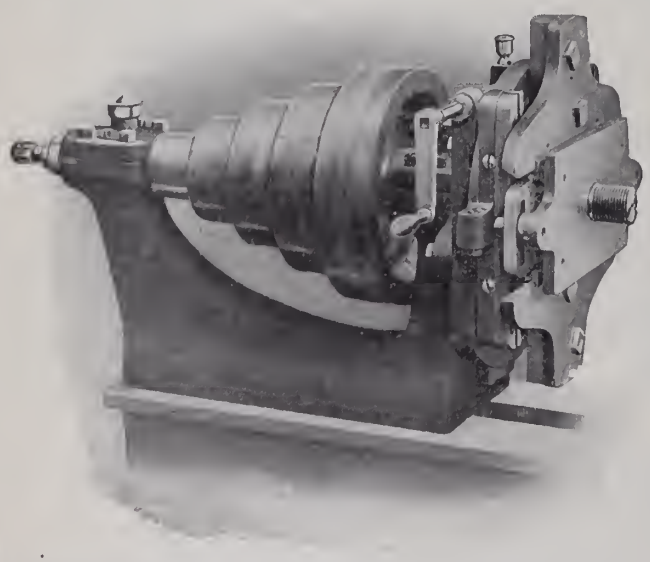
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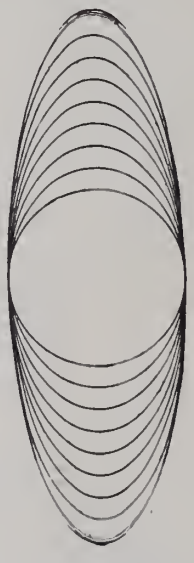
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WORKSHOP NOTES AND QUERIES

Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2336.—**Replacing Broken eeth in Watch Barrel.**—*Will you kindly me the easiest method of replacing ken teeth in barrel and wheel of a atch? After drawing the temper down of pivot to replace broken pivot, what is best way to polish between the leaves? n you recommend a good gauge for oll- und bench work? In pivoting a staff, a can I draw the temper down on staff th balance wheel on without injury to ince from heat? I have always pre- red unstaking stoff from bolonce to do s work. A. M. B.*

ANSWER:—The easiest way to replace oken teeth in a mainspring barrel is to ill two or three holes in the place of each ken tooth and insert pins of hard brass re and soft-solder them in the holes illed, after which each set of pins may be shed in a tooth with suitable files. To place broken teeth, or rather one broken th, in a common train wheel, slit the ot of such tooth by a slitting file, widen e slot a little, dovetail the sides slightly d push in a piece of hard brass wire of suitable shape. Soft-solder it and finish match the other teeth. To re-polish the aves of a pinion which has been blued by ating, use a piece of pegwood or any other it wood charged with a little Vienna ne and alcohol. For drawing the temper the end of a balance staff for drilling ithout heating the balance, place the end mly in a brass wire about one or two ches long and heat the end of this wire fficiently to draw the temper of the staff.

QUESTION No. 2337.—**Gray Finish on em Wind Wheels.**—*Can you inform me rough your voluable poper how to put at beautiful dead white groy finish on em wind wheels? I can get the usuol sults on ground gloss, which leoves atches. I remove these scrotches by ushing with dry oilstone dust, but this oils the dead white effect. J. G. K.*

ANSWER:—To frost stem winding wheels th a white matted surface after the work s been made free from scratches, rub back and forward, or in a circular mo- on, with glass charged with a fine paste oilstone and sweet oil. Before mixing is paste, carefully look over the oilstone wder with a magnifying glass and re- ove all black atoms, which, if left, would ratch the surface. It may afterward be bbed in the same manner with pith arged with some pure charcoal powder d fine oilstone dust. With thin oil ap- ied sparingly, cleaning with benzine and reful handling a brilliant white matted rface will result.

QUESTION No. 2338.—**Cleaning Marble Counter.**—*Please give me some simple way of cleaning marble counters. C. M.*

ANSWER:—Marble slabs are cleaned by rubbing with a mixture of five parts common salt, and 2½ parts each powdered lime and pumice stone. After this, wash off with soap and water. Another is two parts bicarbonate of sodium, one part chloride of lime, mixed with sufficient water to make a thick paste, with which the slab is polished. Then wash with water and dry quickly.

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(Written expressly for THE JEWELERS' CIRCULAR-WEEKLY by "R. B.")

(*Continued from issue of Sept. 15.*)

PLATING OF STERLING SILVER ARTICLES.

WHEN a Roman finish is desired on sterling silver articles after treating them preliminarily, as already set forth, the articles, if not intended to be polished or

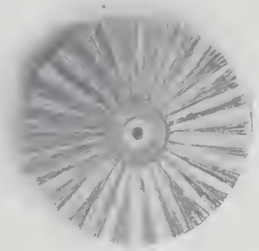


FIG. 7.

burnished, or such parts as are not to be finished in that way, should be satin finished before plating.

Sating finishing is accomplished by means of a steel wire circular brush running at a fairly high speed.

A rather inexpensive satin finish brush in common use in plating establishments, and one that is adapted for satin finishing copper and brass, as well as silver and gold, is shown in Fig. 7.

It may be useful for the benefit of jewelers and watchmakers who have their business in cities and towns far removed from a material supply establishment to know how to make a satin finish brush which will put a matt or dead finish on all metals, such as sterling silver, German silver, copper, brass and gold.

HOW TO MAKE A SATIN FINISH BRUSH.

Take a circular block of hard wood—say of about 1½ to two inches in diameter and about one inch wide—and bore a hole in the center about one-fourth of an inch. Draw two lines on the side of the block so that they will cross each other at the center of the block at right angles. It will be noticed that the lines thus drawn will indicate four equi-distant divisions. At the termination of each line, and on the circular side of the block, screw in one eyehole—



FIG. 8.

four in all. In each eyehole insert an equal quantity of steel wire and twist it twice. This done, trim the ends of the wire evenly, and the brush is completed. A careful examination of Fig. 8 will render clear and simple the making of a satin finish brush of any size. The coarseness of the finish is regulated by the thickness of the wire used. The finer the steel wire, the smoother will be the finish. A dead finish can also be obtained by means of sand blasting, but as few jewelers are equipped with motive power to render this mode of matting available, we shall treat of sand blasting in a later issue.

After satin finishing the article, one may proceed at once to prepare for gilding, or silver plating, as explained in a previous issue. When the objects have been removed from the plating bath it will be noticed that a cloudy, yellow, soft coat was drawn on the objects during plating.

If a Roman finish is desired, all of this coat should be brushed off by means of a fine brass circular brush, as shown in Fig. 9.

In brushing, the article should frequently

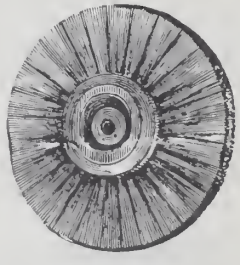


FIG. 9.

be dipped into soap-bark water in order to make the brushing easy and thus prevent stickiness.

The object, during all the various stages of the plating operation, must be kept wet. When the article is brushed perfectly clean it should be lightly run through a perfectly fresh Roman gilding solution (just for an instantaneous plate), then quickly removed and washed in cold water.

If any part thereof is to be made bright—such as, for instance, the raised or high lights—it may at once be burnished.

The cloudy, enveloping yellow coat is a

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inish known as rose gilding. If a rose effect is desired, this cloudy yellow should be removed from the raised or high lights only, and retained in the depressed parts, thus giving a pleasant and harmonious contrast to the article.

This cloudy appearance may be removed by brushing, as explained above, or simply by rubbing the part with one's fingers, aided by the use of bicarbonate of soda.

Of course, if a considerable surface is to be relieved, or a Roman effect is desired on a perfectly smooth surface—as is frequently seen on large belt buckles, where the inner part is Roman and the surrounding part, such as a wreath or garland, or any other raised fancy work, is to be rose finished—the relieving should be done by brushing on the large part and rubbing on the raised parts or high lights. After the object is thus prepared it should be given, as in the case of Roman finishing, a final instantaneous flash-finish in a fine Roman gold solution.

The final instantaneous plate in a fresh and rich solution is recommended for the purpose of securing a very deep yellow, and that can be accomplished only in a fresh, rich, fine gold solution.

After this "finishing solution," as it is appropriately called, becomes poorer in gold and no longer yields a fine yellow, it should be thrown into the ordinary preliminary gilding solution. In this solution only fine gold anodes must be used, and care should be taken not to immerse the copper wire to which the gold anode is attached, as the dissolution of the copper wire in the bath will soon change the color of deposit—a situation that should always be averted.

GILDING STERLING SILVER NOVELTIES.

As innumerable articles are manufactured of sterling silver, especially such articles as cuff buttons, brooches, belt buckles, baby pins, umbrella handles, etc., finished in the latest attractive gold finishes, and since it is a well known fact that newly manufactured articles are seldom heavily coated with gold and after a short time are badly in need of replating, it may be of interest, and surely cannot fail to prove profitable, to every jeweler and watchmaker to be well prepared to replate such articles, so as to give satisfaction in wear as well as to restore the original artistic appearance.

First of all, when such articles as above mentioned are to be replated, they should be placed in a hot solution of potash, prepared as indicated in a former article, for the purpose of removing the lacquer, which becomes softened and loosened when subjected to immersion in a hot solution of potash. Until such lacquer is removed an attempt to deposit metal upon the article would prove futile.

After the lacquer is removed, the article should be dried. If the article has any smooth, plain surfaces and such surfaces are scratched, or if not scratched are rough, such parts should be given what is known in the language of the plater, a "cut down"—that is, a polish by means of a linen buff aided by an occasional application of hard tripoli.

The same treatment should be applied to such parts as may be desired, after plating, to be highly burnished, so as to form an attractive contrast between the dead, Roman or rose gold and such glittering burnished parts.

It will be noticed that after the article is thus subjected to the buff, it will become greasy and sticky and, as has been said in a previous issue, that cleanliness is indispensable to successful electro-deposition of any metal, the article should be again immersed for a little while, in the hot potash solution, which will soften and dispel the

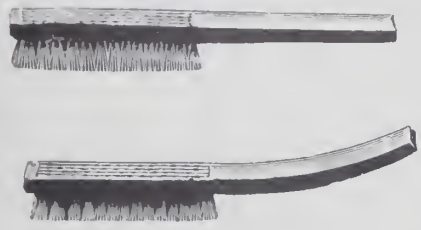


FIG. 10.

sticky substance accumulated in the depressed parts.

When the article is removed from the potash it should be washed in cold water and subjected to a brushing either by means of a circular two or three-row bristle brush, revolved pretty lively by power, or simply brushed with a hand brush dipped in soft, wet, finely powdered pumice stone. Hand-brushes are illustrated in Fig. 10. The method of brushing by hand is shown in Fig. 11.

This operation, while a tardy one, has demonstrated beyond all possible doubt its invaluable effect in rendering a heavy deposit—in fact, any deposit intended to wear some time, adherent and tenacious.

In the course of several operations the operator will learn that an adhesive deposit by electro-chemical processes can be secured only when the surface of the inferior metal is not merely clean, but free from a glossy smoothness.

Of course, if the article to be plated does not demand a good lasting plate, less atten-



FIG. 11.

tion will suffice. When a good deposit is desired the article should be lightly plated with copper prior to gold plating, because copper, beyond question, is the most readily adhesive metal known. But too much copper as a preliminary deposit on good work is not recommended, for the reason that when the gold wears off the copper becomes exposed and discolors contiguous material.

For the above reason, a gold solution of lower purity should be used. For instance, when a rich Roman or rose finish is desired and one is paid to deposit a lasting deposit, a 10-karat or 14-karat deposit should be put on after the light copper deposit, and a fine 22-karat or 24-karat deposit should be put on as a final coat; thus, when the fine gold finish is worn off the article still wears like a gold article, retaining the yellow finish in the depressed parts and the high lights are not tarnished; neither is there a tendency to discolor the material with which the article comes in contact.

These suggestions are made for reason of economy, and are not to be practised when one is well paid to deposit a pure coat of fine gold from the start.

In the case of a cheaper grade of plating, or when coloring on silver is desired and yet wear is of important consideration, a heavy coat of copper should first be given; thereafter a low gold coat and a final fine gold deposit for a finish.

One who operates with the precious metal must be acquainted with what are commonly considered the secrets of the trade, for gold is not to be trifled with. Again, one should judiciously distribute the deposit—that is, deposit most metal where most wear or friction is likely to take place.

When the article is a brooch or a belt buckle, the front or upper side should be so

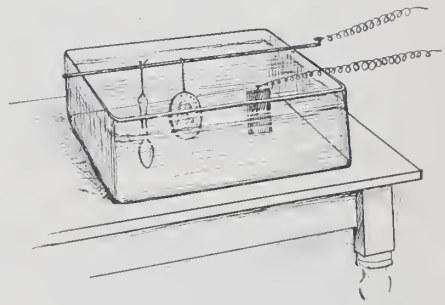


FIG. 12.

arranged while in the plating bath as to face the anode surface; by this operation it will be noticed that while the part thus exposed to the anode will become brown and dark sooner than the back or lower side, clearly indicating that the part facing the anode is benefited at the expense of the averted side. No argument is necessary to prove the practical value of such practice, for no matter how much gold one might deposit on the back of a buckle, a brooch, or any ornament, it will be far from securing satisfaction to the customer, since the front, the most conspicuous part, is least prepared to resist wear.

The articles, therefore, should be arranged, when plating, as indicated in Fig. 12.

(To be continued.)

Among the foreign importations received through the Providence Customs House during the past week were the following: From Antwerp, one package of manufactures of metal; from Bremen, seven packages of imitation precious stones and three of jewelry; from Hamburg, one package of silverware; from Havre, four packages of bronzes; from Liverpool, 10 packages of manufactures of metals; from Rotterdam, five packages of manufactures of metal; from Southampton, one package of pottery; Yokohama, one package of lenses.

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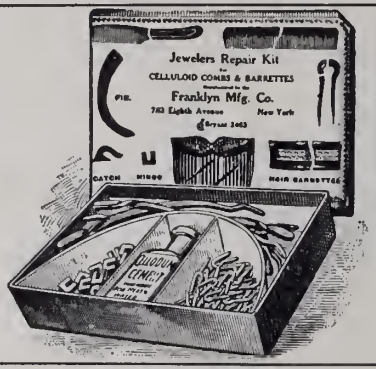
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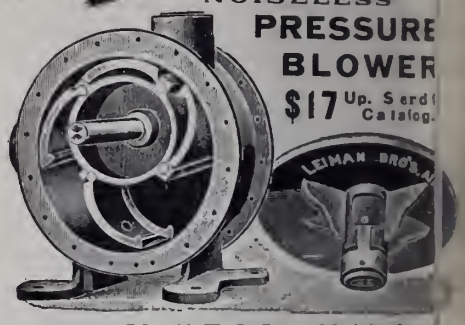
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Your Gillette showing gives a man a new idea—he wants one for himself and others for his friends.

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Gillette Safety Razor, standard set, $5.00.

Pocket Edition cases in gold, silver, or gun metal, with razor and blade box to match, retail complete from $5.00 to $7.50.

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THE HOROLOGICAL REVIEW,
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41st Year. WEDNESDAY, SEPTEMBER 29, 1909. Vol. LIX., No. 9.



verware by Paul Revere and His Father in the Hudson-Fulton Exhibit at the Metropolitan Museum of Art, New York.

(*See Text on Page 63.*)

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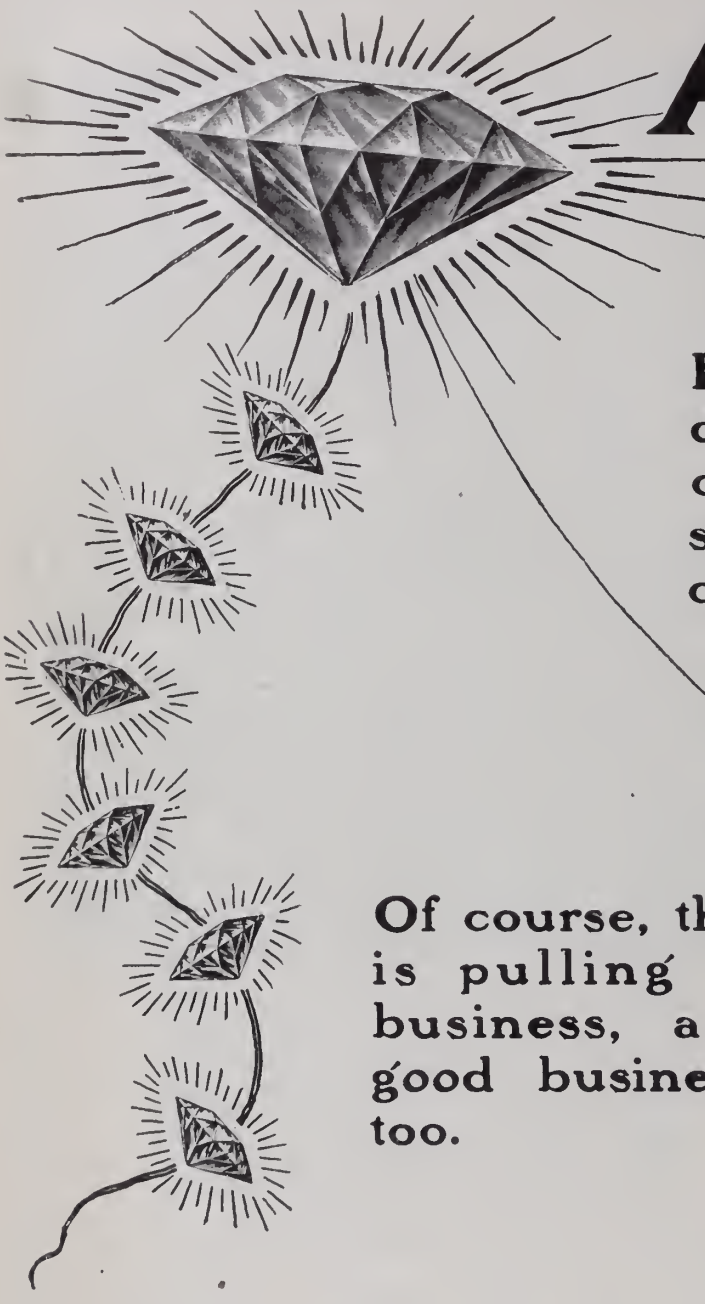


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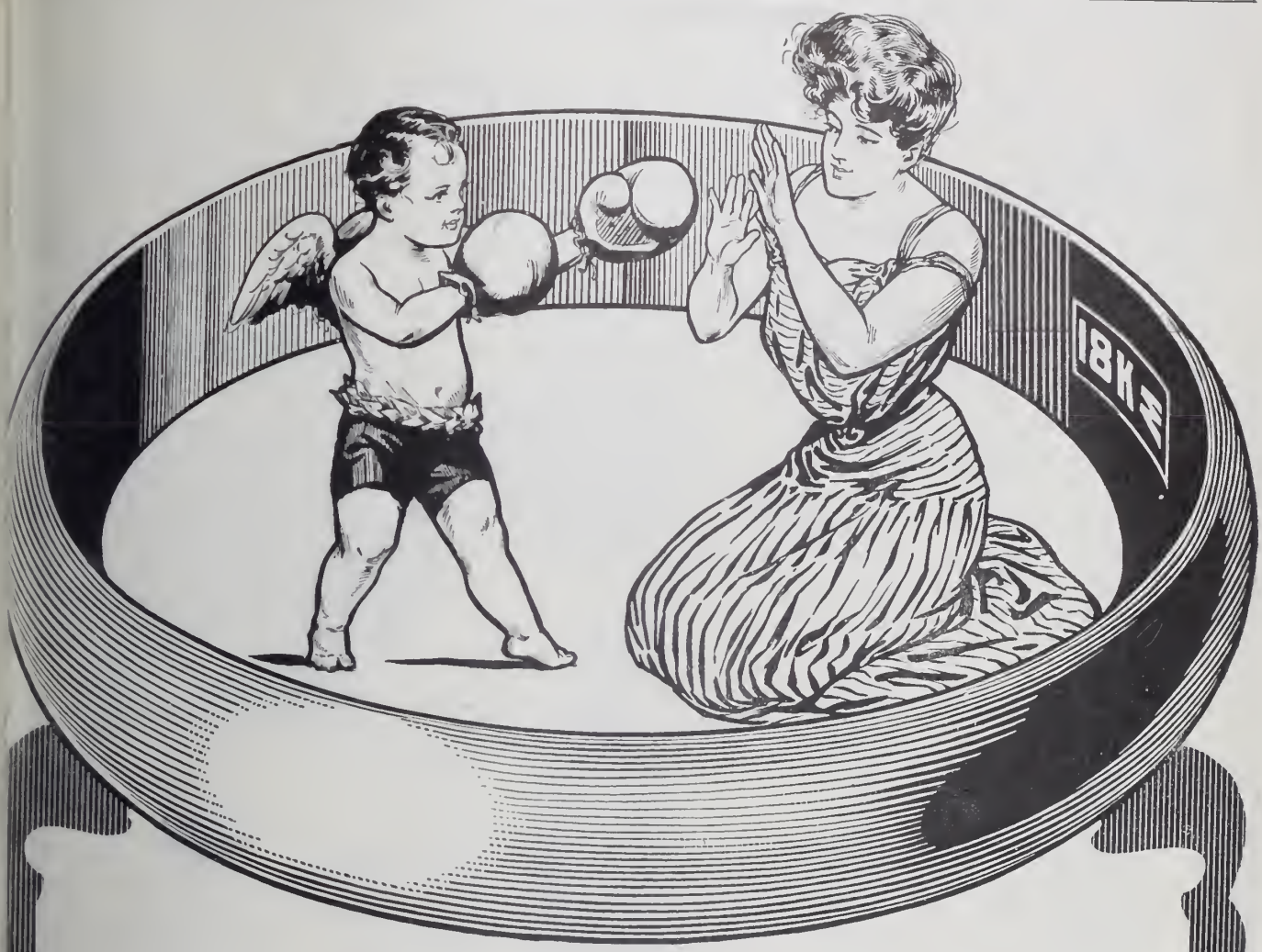


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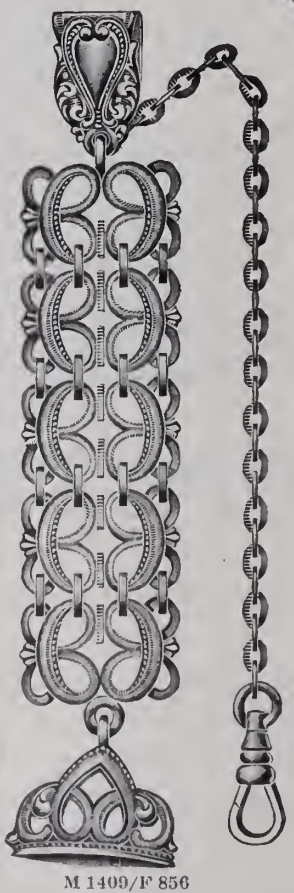

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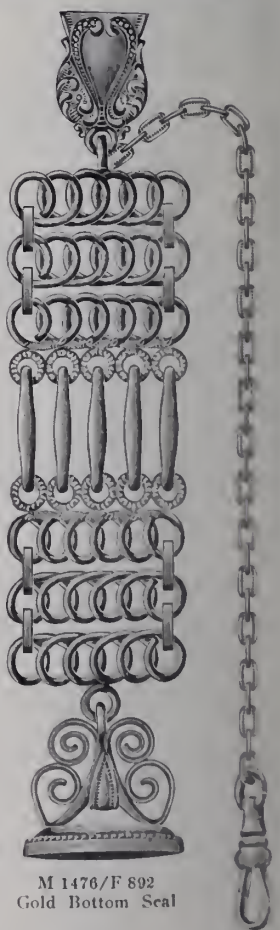

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lat Belcher ring as received with aws badly worn.



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How we splice settings and solder in new claws; seams do not show and rings are as perfect as when originally made.



How ring looks with new claws and stone securely reset. Entire ring is finished like new.

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99 out of every 100 owners of diamond rings willingly pay $1.50 to $5 for new claws or settings on their rings, but would not buy new mountings for $5 to $25.

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(See cut No. 2 of flat belcher.)



How same ring looks with new claws and stone securely reset. Entire ring is finished like new.



Oval Belcher ring as received with claws badly worn. Stone cannot be reset, as it would be too low to look well and the point would come below the inner circle of ring.
(See cut No. 2 of flat belcher.)



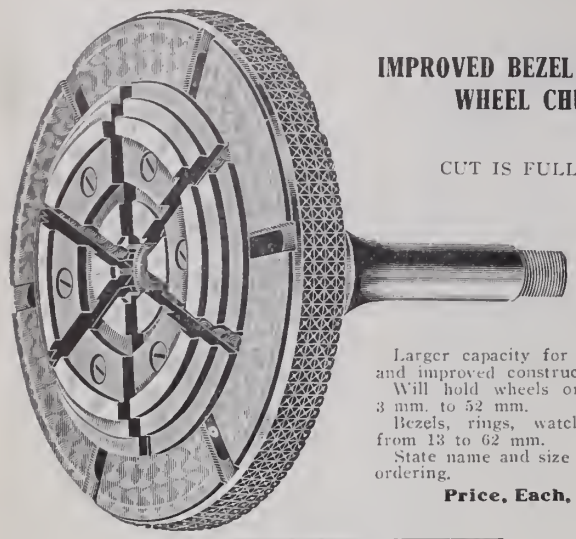
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CUT IS FULL SIZE.

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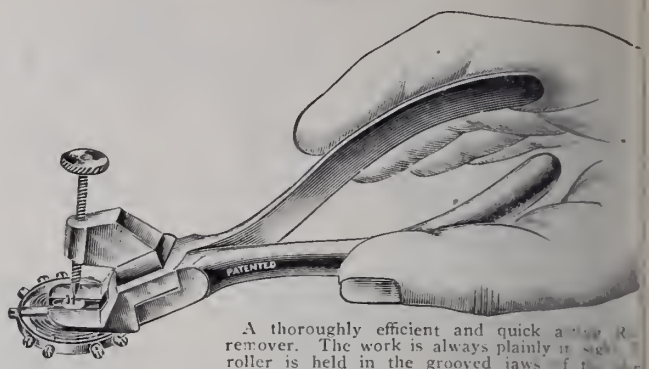
Will hold wheels or plates from 3 mm. to 52 mm.

Bezels, rings, watch cases, etc., from 13 to 62 mm.

State name and size of lathe when ordering.

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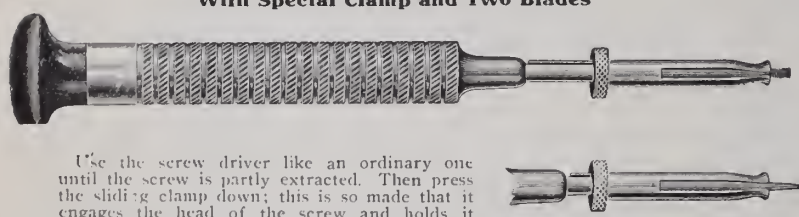


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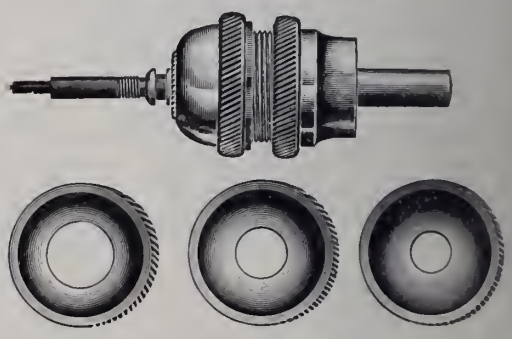


Use the screw driver like an ordinary one until the screw is partly extracted. Then press the sliding clamp down; this is so made that it engages the head of the screw and holds it until it is desired to put it back again, when it automatically disengages itself, and the driver sends the screw clear home. Particularly useful with stud screws.

Our illustration shows the clamp drawn back, which permits the driver to be used like any ordinary spectacle screw driver. The other illustration shows screw held in the clamp ready to be placed in the mounting.

Price, $1.00

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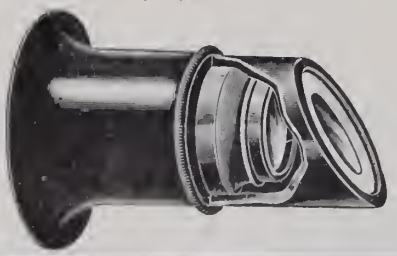


For enlarging or cutting deeper crowns of watch cases. A movable pin in the stem regulates the depth required for various sizes. Four caps of various sizes are supplied with each to hold crowns from small to large. Stem fits in No. 50 wire chuck.

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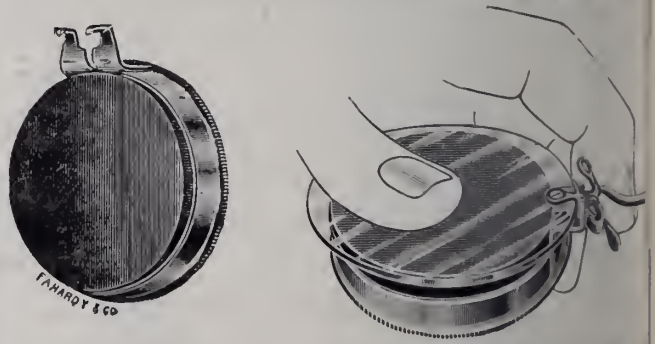




For inspection between the plates of a watch movement, or any recess from which light is excluded, these loupes are an absolute necessity. They have been greatly improved in construction, the mirrors now being optically ground concave, which causes them to reflect powerful rays of light at the necessary point.

Single Lens - - - - - Each, 85c.
Double Lens, very powerful - - " $1.50

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This pad consists of a circular piece of rubber not too solid to yield when a convex surface is laid upon it, thus preventing any possible breakage. It has a metal rim with two bent arms which hold the clamp of the eyeglass or spectacle, and keeps them in place while the screw is driven home.

Instructions for Using the Setting-Up Pad No. 1

Put the lens in the straps of mounting. Then put the lens in the holder by letting the two prongs come on each side of the stud. Hold the lens in place between the thumb and forefinger of the left hand. Draw the lens up in the strap by pressing the thumb of the right hand against the end of the lens, and with the forefinger and middle finger of the right hand press against the rim of the holder on each side of the two prongs. Place spectacle in holder in the same way. Then secure lens by turning the screw home. Will hold any strap of rimless or eyeglasses.

Our illustration shows "So-Easy" Eyeglass Mounting on Pad. We show this one in particular as it is one of the most difficult to assemble.

Price, Each, 50 cents

For Sale by all Jobbers in the United States and Canada.

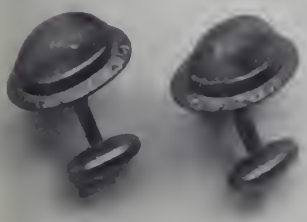
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But there is none to our efforts to please our customers. We realize fully that our interests are mutual and work every day to that end. Your show-cases will look brighter, your sales books will look better with a good assortment of our up-to-date goods.

We are daily adding something new, and our line of 10-Karat Gold Jewelry is excelled by none and equalled by few in finish and workmanship to compare with the most exclusive 14-Karat lines.

Let us prove it to you.

We manufacture Buttons, Scarf Pins, Lockets, Fobs, Handy Pins, Brooches, Neck and Lorgnette Chains and our line of Stone Goods is positively the very best on the market to-day; prices lowest, goods the best.

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A 10-Karat Line that is 10-Karat

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A Perusal of Our Customers' Letters Should Convince You That Our System Brings Results



STORE OF THE ERNSTING COMPANY, SAN DIEGO, CAL.

San Diego, Cal., Aug. 3, 1909.

The Arnstine Bros. Company,
Cleveland, Ohio.

Gentlemen—Regarding your Catalog proposition, we desire to say that the order recently given you for this year's Catalogs and also for the goods illustrated on your regular stock pages will make the third year that we will use them.

In the two years that we have been sending out the Catalogs, we have learned to realize their value as a business getter. They bring in the customers to buy their holiday gifts earlier and at the same time settle the problem of the holiday purchaser, "What shall I buy and how much shall I spend?"

They act as a silent salesman by placing one's stock in the homes of the people so they can study over them at their leisure. They give the store a greater prestige and higher standing and are an excellent means for drawing new trade. By means of the Catalogs and illustrated Circulars we can reach our entire population both in the city and the country. This we have heretofore found it difficult to do.

The goods you furnished, which are illustrated on your regular pages, are of satisfactory quality, containing the best makes and ready sellers and we hope to continue using your Catalog proposition.

Yours very truly,

The Ernsting Co.

The Catalogs sent out by this firm since 1907 were made by The Arnstine Bros. Company.

Easton, Pa., Jan. 20, 1909.

The Arnstine Bros. Co.,
Cleveland, Ohio.

Gentlemen—In answer to your recent favor, inquiring if the 1908-9 Catalogs furnished us by your house were in every way satisfactory, I write to state that they have more than met our expectations—not only in the way of appearance, but also as a business getter.

This method of advertising is unusually good, and I could not think of any method that would bring the same results for the same amount of money invested.

This was the fourth year that you furnished us with catalogs and we have used them all with splendid results.

The merchandise illustrated in your catalogs is of standard salable goods from well known manufacturers, and most of the prices are lower than those asked by jobbers.

The jeweler who uses your Catalogs certainly does not stick in the rut, but will be classed as an up-to-date merchant.

As a whole, we are well pleased with the results.

Yours very truly,

Otto Jarck.

The Catalogs sent out by this firm since 1905 were made by The Arnstine Bros. Company



STORE OF OTTO JARCK & SON, EASTON, PA.

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THE ARNSTINE BROS. COMPANY

Originators of The Exclusive Catalog Method for Retail Jewelers

CLEVELAND, OHIO

In writing us please mention this issue "The Jewelers' Circular-Weekly"

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OUR TURQUOISE MATRIX excels any other for hardness, beauty of markings and color, and must be seen in order to be appreciated.

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OUR PINK TOURMALINES are the finest to be had. All other shades in Tourmalines, in every size imaginable, to meet almost any requirements, can be procured from us.

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15-17-19 Maiden Lane, New York

London Paris Oberstein Boston Providence

"We never follow the Fashions, the Fashions Follow Us"

P&M

REG. IN U. S. PAT. OFF.

Always in Red

FINAL ANNOUNCEMENT

¶ This will be our last advertisement prior to the future announcements of our next Exhibition of Diamond Jewelry.

¶ Our representatives are now on the road and will visit different sections of the country during the next three months with an important stock of up-to-date Diamond Jewelry. Jewelers will be informed by letter, the exact date of these visits.

POWERS AND MAYER

258-260 FIFTH AVENUE, NEW YORK

LONDON
Audrey House, Ely Place

PARIS
51 Rue de Chateaudun

AMSTERDAM
Tulpstraat 2

CABLE ADDRESS "ON TOP," LONDON

"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES



"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES

As Handsome As Any Solid Gold Line On the Market.



As Handsome As Any Solid Gold Line On the Market.



Factory and Main Office,
LUDINGTON, MICH.

NEW YORK OFFICE,
37 and 39 Maiden Lane.

CHICAGO OFFICE,
701 Heyworth Building.



STAR WATCH CASE CO.



Some Good Selling Designs from Our Line

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden

All roads lead to

FONTNEAU & COOK CO.'S

There's a reason and it's no secret

QUALITY!





Everything points toward a large volume of business the coming Fall and we are ready to meet the demand—we are always ready.

Our line is composed of nobby up-to-date designs and when placed before you you will ask no questions—you will purchase without hesitation. Why ?

Because you will see collected together in one line the largest group of sellers you have ever before witnessed.

Our line is filled with life; we have no dead wood.

Factory: Attleboro, Mass.

NEW YORK: 15 Maiden Lane **CHICAGO: 1203 Heyworth Bldg.**



THE REASON WHY

We are able to handle orders for Mesh Bags in any size quantities is because after long years of experimenting—on what seemed to others an impossibility—we have at last succeeded in making a machine to produce mesh.

The advantages to you are many, of which a few are: a perfectly smooth strong mesh, finer than can be produced by hand for double our price—prompt deliveries—and a guarantee that your Holiday orders will be taken care of. Your experience will supply many others.

W. & D. Bags are offered by Leading Jobbers.

WHITING & DAVIS CO.

7 Maiden Lane
New York

PLAINVILLE (Norfolk Co.), MASS.

103 State Street
Chicago

GOLD RINGS

A POINTED SUGGESTION - TO THE JOBBER WHO WOULD HAVE A PROFITABLE SEASON - BUY O&B RINGS - THEY SELL

OSTBY & BARTON CO
PROVIDENCE
R I

NEW YORK
9 MAIDEN LANE

CHICAGO
103 STATE ST



GOLD CARD JEWELRY
O&B

SEAMLESS GOLD-FILLED RINGS

Our New Christmas Booklet

(OR SHOPPING LIST)

Containing 24 pages and cover—including 8 pages of illustrations in beautiful colors—like samples shown below—printed on high grade paper with an artistic extension cover in colors and embossed, bound with silk floss

WILL BE READY ABOUT OCTOBER 1st

We can give only ONE JEWELER in each city the exclusive right of this beautiful Booklet
It will therefore be to your interest to write to us immediately for sample and prices



Plate No. 1

Plate No. 1

We ... received yours of 25th ... which you enclosed a few ... of a color plate which you ... made of our goods to be used in ... Christmas Booklet, and must ... we ... agree with you that it ... a very beautiful sheet and a fine ... piece of workmanship, doing in our ... opinion, full justice to the goods, ... which ... few illustrations do.

We would be very glad to ... refer any of our customers to you ... regarding this booklet and as a ... matter of fact we have already ... done so. When this booklet is ... complete, we should be very much ... pleased to receive one.

Yours truly,
KREMENTZ & CO.
49 Chestnut Street, Newark, N. J.

Plate No. 2

We beg to acknowledge the ... receipt of your esteemed favor of ... recent date enclosing some sheets ... of a page you have made of our ... goods for your Christmas Booklet ... and desire to say it is certainly ... a handsome piece of work and ... does justice to our goods. We shall ... be very happy to refer any of our ... customers to you regarding this ... booklet and when it is complete ... we would thank you to send us ... several for which we shall be ex ... ceedingly obliged, and remain

Very truly yours,
ALLSOPP BROS.
Allsopp Bld Newark, N. J.



Plate No. 2

We show two of the color plates that will be contained in this attractive CHRISTMAS BOOKLET.
Read what manufacturers say of our color work.
We venture to say that this Booklet will be the most beautiful affair of its kind ever produced—and the price will be very reasonable.
Do not confuse this Christmas Booklet with our regular Catalog proposition.
We have nothing to do with the merchandise in either case.

WRITE AT ONCE FOR SAMPLE AND PRICES

THE PENINSULAR ENGRAVING COMPANY

Builders of Catalogs for Retail Jewelers
DETROIT, MICH.



Our Cloisonne Enamel **Dutch Collar** Pins and **Jabot Pins** are extremely popular at this season; in fact, our line of Enamel Jewelry including Belt Pins, Hat Pins, Veil Pins, Handy Pins, etc. are so exquisite in artistic effect that they are universally admired. These goods will make an attractive addition to your line; in fact no Jeweler should be without them. Write for a line of samples and also for colored Catalog.

THE CHAS. M. ROBBINS COMPANY

Manufacturing Jewelers and Enamelers

Attleboro, Mass.

NEW YORK OFFICE - 17 Maiden Lane
CHICAGO OFFICE - 103 State Street

Plates and Printing by
THE PENINSULAR ENGRAVING COMPANY
Builders of Catalogs for Retail Jewelers
Detroit, Michigan



No. C 532

THE

GEORGIAN

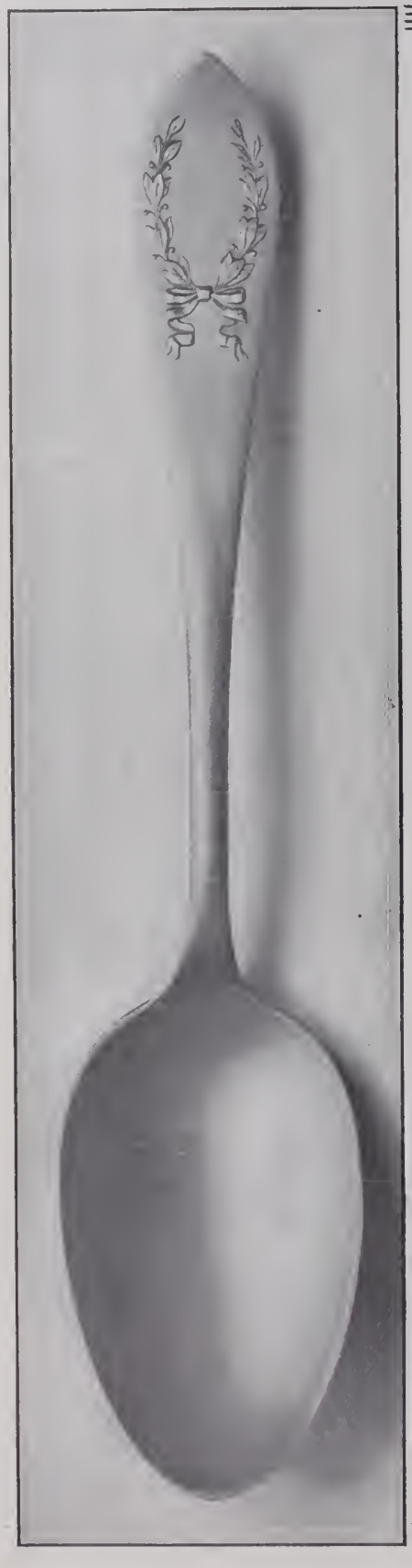
THE LATEST PRODUCT IN
STERLING SILVER TOILET WARE
FROM THE HOUSE OF

SIMPSON·HALL·MILLER & CO

INTERNATIONAL SILVER CO. SUCCESSOR.
WALLINGFORD, CONNECTICUT, U.S.A.
NEW YORK · CHICAGO · SAN FRANCISCO · TORONTO

Silversmiths to the American People

ILLUSTRATIONS ABOUT THREE FOURTHS SIZE



THE LAUREL

TRADE MARK
STERLING 1000

¶ The **LAUREL** pattern is now ready for delivery in the dozen, with the fancy pieces in process.

¶ Made on the popular MARTHA WASHINGTON shape.

¶ Decorated with a dainty **LAUREL** wreath, cut with the delicacy of hand engraving.

¶ Finished in light, medium and heavy weights at a very moderate price.

¶ In manufacturing **"THE LAUREL,"** every care has been exercised as to design, die work and finish—it is in every sense a Pattern of Class—but on account of slenderness of outline, proper distribution of weight, the most perfect factory and manufacturing facilities, it will be offered at the price of the cheap "ordinary" patterns now on the market.

¶ This is another Smith Pattern, designed to remain permanently in demand.

Frank W. Smith Company

Manufacturers of Sterling Silverware

GARDNER, MASS.



The Madam Jumel

STERLING SILVER TOILET WARE

ALL those salient features of design which have made so pronounced a success of the Madam Jumel pattern of flat ware are embodied in the new Whiting pattern of Sterling Silver Toilet Ware. It appeals just as strongly to the increasing number of those who are attracted by a graceful simplicity of outline, a delicate refinement of ornamentation and a general harmony of proportion.

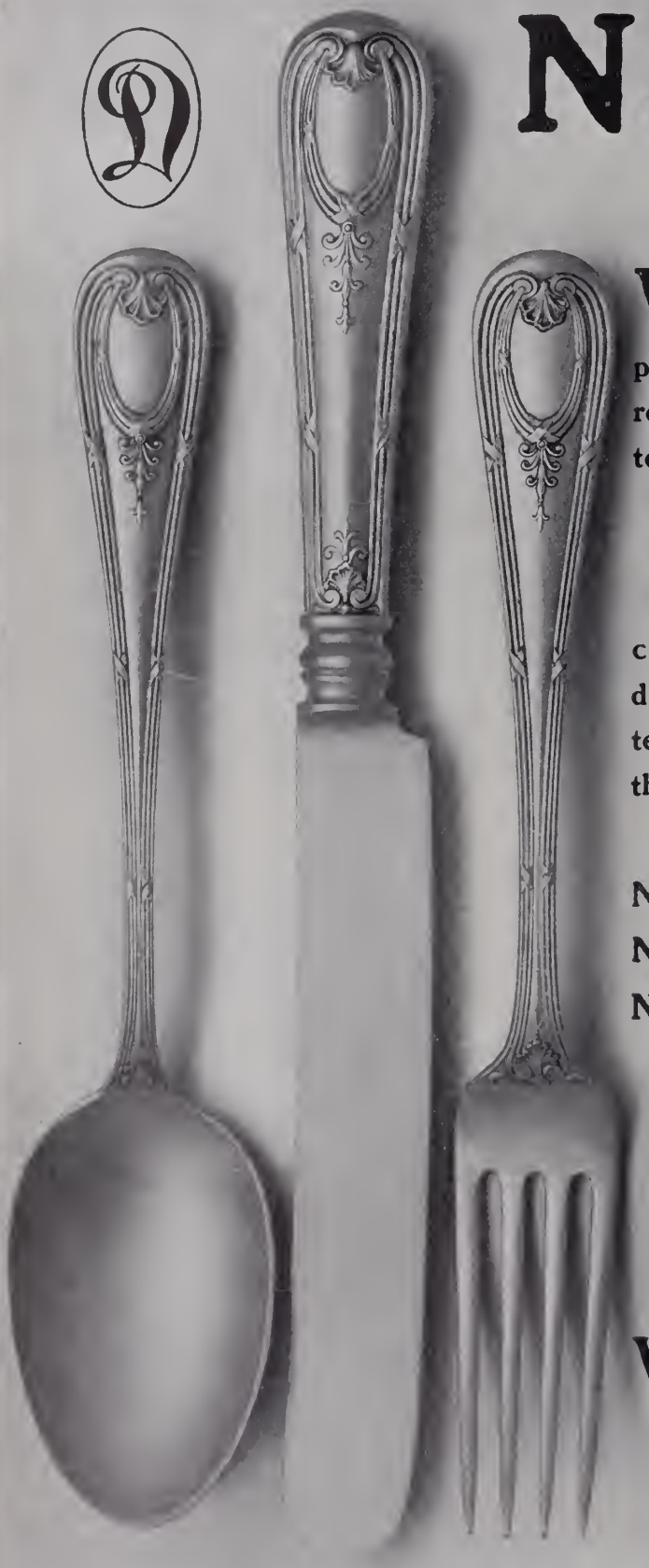
The immediate and definite success of this new pattern in Toilet Ware is undoubtedly due to its happy adaptation of those principles of design which have made the Madam Jumel flat ware so deservedly popular.

TRADE MARK

The WHITING MANUFACTURING CO.

SILVERSMITHS' BUILDING

15-17-19 MAIDEN LANE :: :: NEW YORK



Navarre

The William B. Durgin Co.

present for the consideration of the retail jewelry trade their latest pattern in flat-ware, the

"Navarre"

This pattern has already been commended as a grateful and timely departure from the simple thread patterns, although retaining, in a way, this popular feature.

Navarre is popular in price

Navarre is furnished bright or gray

Navarre—ready for delivery Sept. 15

"Navarre"

Send for Illustrated Price List

William B. Durgin Co.

Designers and Makers of

Wares in Sterling Silver

Concord, N. H.

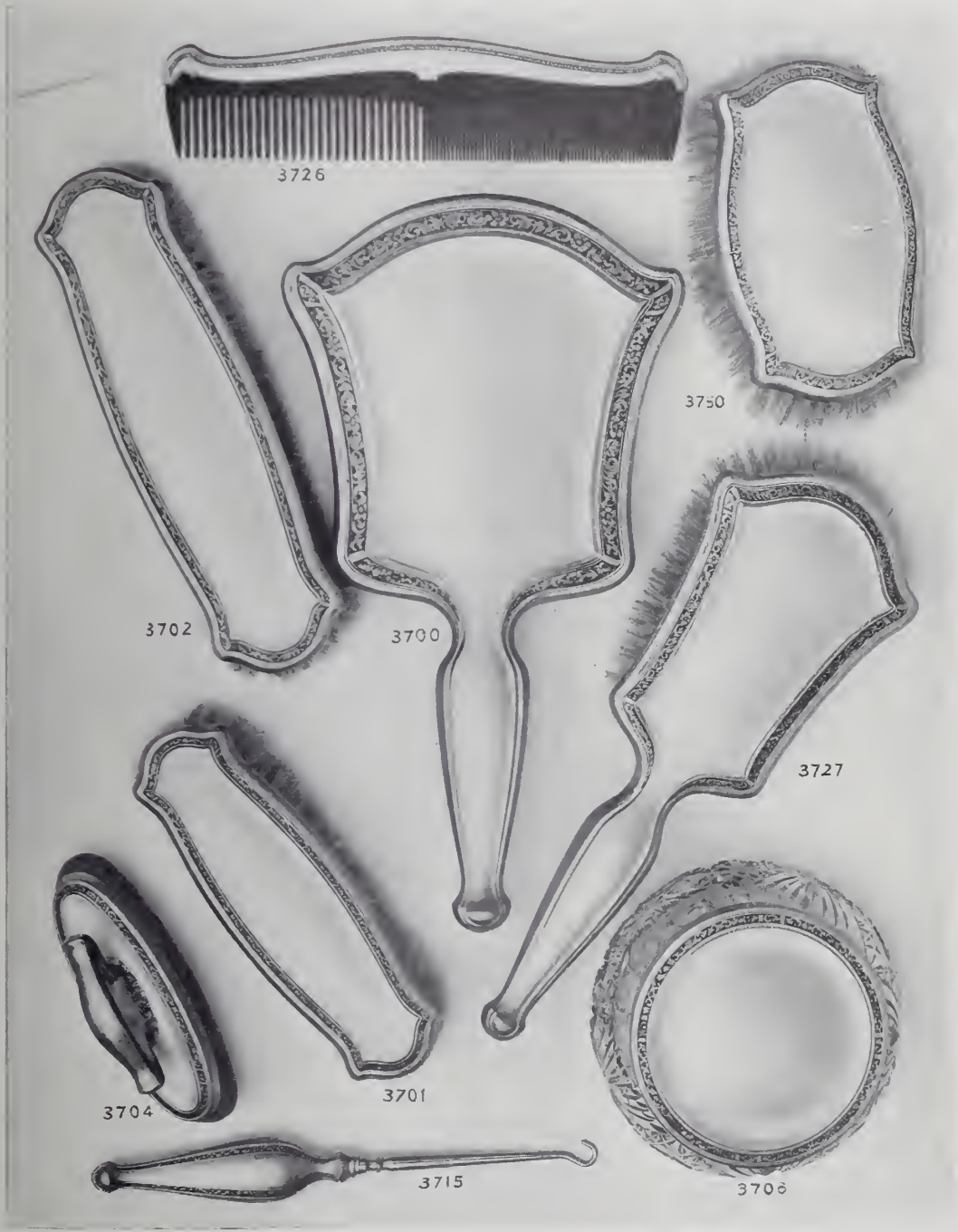
New York
17 Maiden Lane

Boston
387 Washington Street

San Francisco
Chronicle Building

THE "BERKSHIRE"

No. 3700



Another One of Our New Toiletware Patterns

To quote an admirer of the above design, "It is neither too plain nor too ornate; just a happy medium." We have, of course, seen to it that the workmanship and finish are up to our usual high standard.

Already the sales on this pattern assure us it will be one of the most popular we have ever made.

Send for our New Toiletware Catalogue

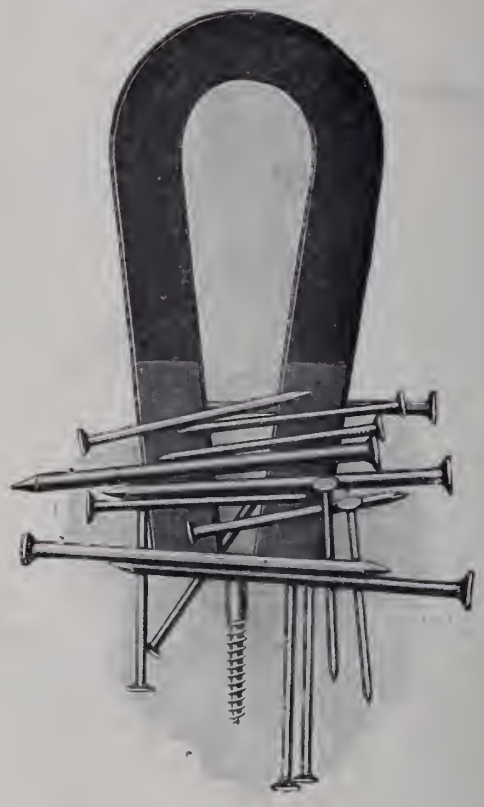
New York Salesrooms:
Silversmiths Building, 15-17-19 Maiden Lane

Trade +B- Mark

R. BLACKINTON & COMPANY

Factory: North Attleboro, Mass.





The comparison is evident to many Jewelers.
Try it yourself and be convinced.

Ye Mount Vernon pattern has all the qualities that are most attractive to ye brides and housewives

Made at ye Silver Shop of

ROGERS, LUNT & BOWLEN CO.

GREENFIELD, MASSACHUSETTS

TRADE MARK R & L B Co STERLING

Write for Catalogue



LA ROCHELLE TRUMBULL EDGEWOOD MARATHON PANSY

STERLING SILVER FLATWARE

Our Sterling Silver Flatware Patterns are varied in design, and made in substantial weights. We illustrate only a few of our latest. Attention is also called to our Sterling Inlaid Flatware, Cut Glass and varied other lines.

INTERNATIONAL SILVER CO.

WAREROOMS:

18-22 John Street
(Subway Entrance)

9-19 Maiden Lane

NEW YORK

FACTORIES

THE BARBOUR SILVER CO.
THE HOLMES & EDWARDS SILVER CO.
MERIDEN BRITANNIA CO.
1847 ROGERS BROS.
THE MERIDEN CUT GLASS CO.
ROGERS & BROTHER.
ROGERS, SMITH & CO.
WILCOX SILVER PLATE CO.
THE DERBY SILVER CO.
THE MERIDEN SILVER PLATE CO.
THE WM. ROGERS MFG. CO.
THE ROGERS & HAMILTON CO.
SIMPSON, HALL, MILLER & CO.
THE WATROUS MFG. CO.

GENERAL OFFICE: MERIDEN, CONN.

RELIANCE PLATE

The New Kenwood Design

Now Ready for Delivery



THIS new pattern is in the Rococo style. It possesses unusual beauty and attractiveness. The whole effect is a pleasure to the eye and an ornament to the table.

GUARANTEED FOR TEN YEARS

RELIANCE PLATE

The New Kenwood Design

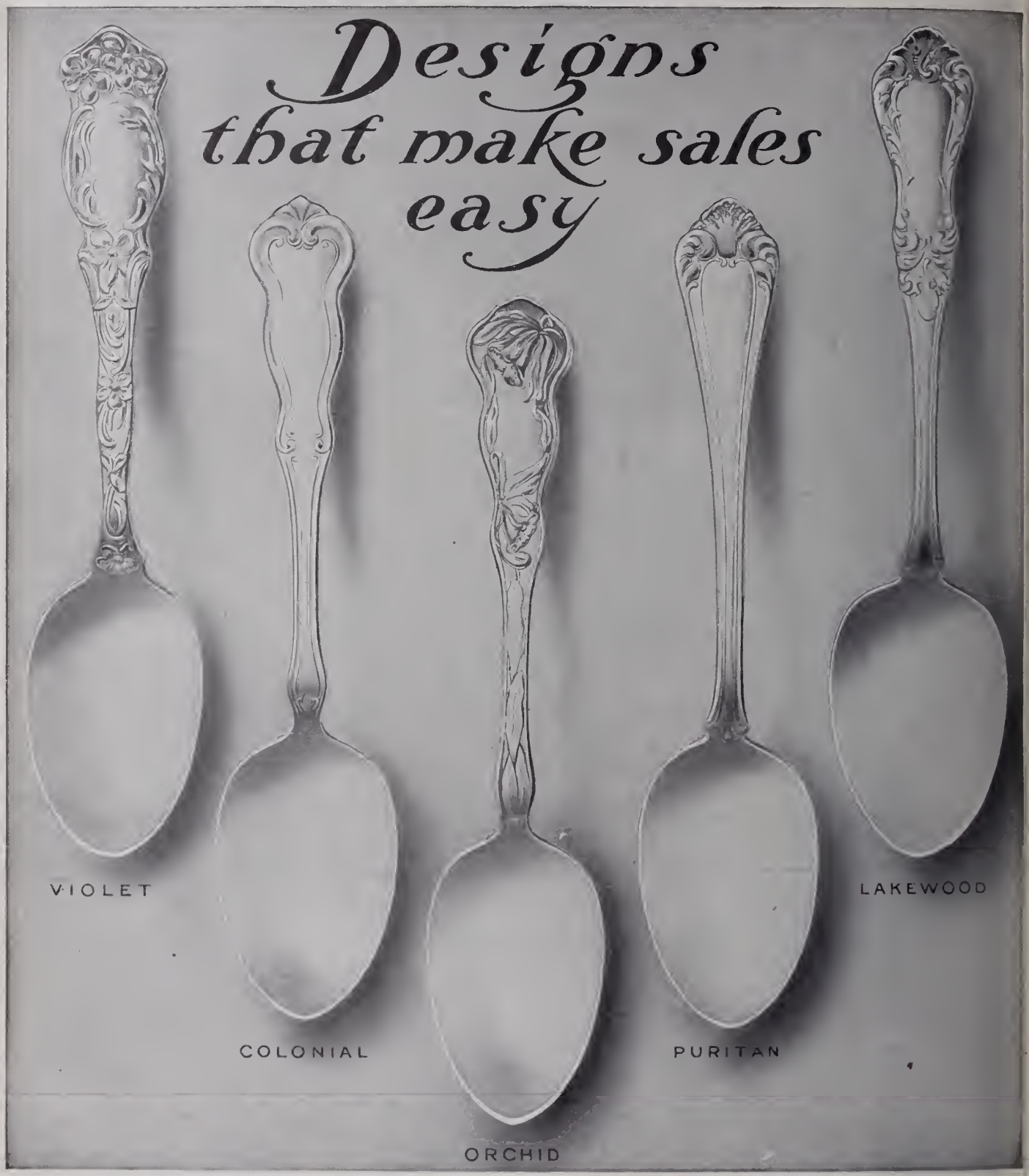
Now Ready for Delivery



LIKE its sister pattern — the Wildwood — the new KENWOOD design has a base metal of 18% German Silver. Moreover, it carries a full 5-oz. A1 plate of pure silver, and is guaranteed for 10 years. It is made only in the bright finish.

ONEIDA COMMUNITY, LTD.,
FOUNDED IN 1848

ONEIDA N.Y.



Our regular goods are plated by the sectional process, which enables us to guarantee that plated ware of our manufacture will withstand the hardest usage, and last for many years.

We carry a complete assortment of fancy pieces in each of the patterns illustrated. The symmetry and splendid proportion of our designs satisfy the most discriminating tastes, while the superior wearing qualities of our product make permanent customers.

Our handsome illustrated catalogue sent on request

SIMEON L. & GEORGE H. ROGERS COMPANY
Hartford, Conn.

FACTORIES: HARTFORD AND WALLINGFORD, CONN.

The American Beauty Rose



Know all the Trade by These Presents

that the

Holmes & Edwards Silver Co.

does hereby present the

American Beauty Rose

A design in which is reproduced at once the

Simplicity and Beauty of Nature

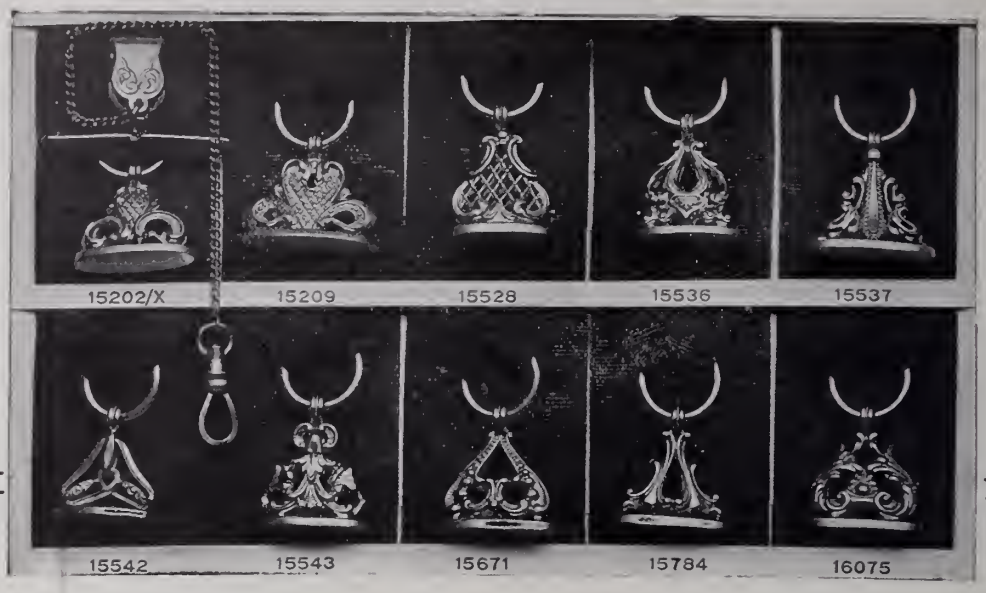
Holmes & Edwards

International Silver Co. Successor

Bridgeport & Connecticut

:: *Makers of* ::

Sterling Silver Inlaid Spoons and Forks

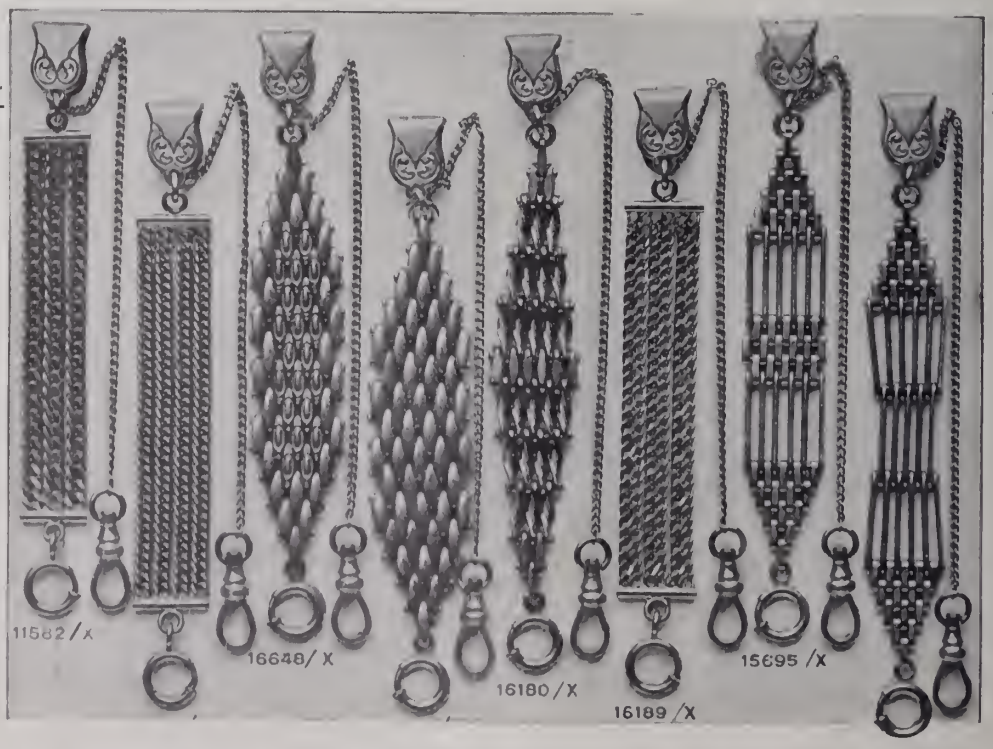


Simmons Fobs are ready sellers

—because they are not only especially attractive and thoroughly good goods, but are widely *known* as such.

There is no question whatever about their quality and reliability, and the great variety of desirable patterns (in both silk and metal fobs) affords a selection sure to meet all tastes and all requirements as to price.

If your showing of fobs comprises a properly representative assortment of Simmons patterns, you can count on a profitable and wholly satisfactory fob business this Fall. If your line of them is not as strong and varied as it should be, there is yet time to make it so;—they are carried by leading jobbers everywhere.



R. F. SIMMONS COMPANY, Main Office and Works **ATTLEBORO, MASS.**

New York Salesrooms, 9-13 Maiden Lane

Chicago Salesrooms, Heyworth Building

M. J. AVERBECK
Manufacturer and Importer
10-12 Maiden Lane, - New York

NO NEED
to scatter your orders for Jewelry among a dozen firms We can serve you in ALL THINGS

"All the Jewelry needs of the Retail Jeweler" as quickly, cheaply and well as the dozen put together

M. J. AVERBECK
Manufacturer and Importer
10-12 Maiden Lane, - New York

Remember
M. J. A. GOODS
SELL



VISITORS TO NEW YORK

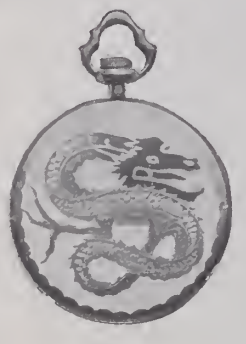
To see the Hudson-Fulton Celebration will find our building a place of interest. The MANY DEPARTMENTS of Diamond and Precious Stone Jewelry, Silverware, Silver Novelties, Gold Filled Novelties, Cut Glass and Leather Goods contain beautiful and low priced lines which the Retail Jeweler is invited to inspect without any obligation to purchase.

M. J. AVERBECK
Manufacturer and Importer
10-12 Maiden Lane, - New York

NEW *STERLING NOVELTIES*
NEW *VANITY PURSES*
NEW *MESH BAGS*
NEW *VEIL PINS*
NEW *SASH PINS*
NEW *BELT BUCKLES*
NEW *COMBS*
NEW *BRACELETS*
NEW *BROOCHES*
NEW *HAT PINS*
NEW *SCARF PINS*
NEW *WAIST SETS*
NEW *DUMBBELL LINKS*
NEW *NOVELTIES IN GOLD GOLD-FILLED STERLING SILVER*

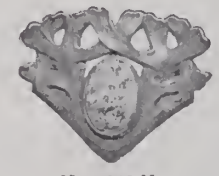
M. J. AVERBECK
Manufacturer and Importer
10-12 Maiden Lane, - New York

We make Friends by pleasing Our Customers



No. 391

We have boasted that the **MAURAN LINE IS THE BEST SELLING LINE** of 10-K. Solid Gold Jewelry made and that the quality and construction is such that **YOUR CUSTOMERS WILL BE PLEASED.**



No. 948 N



No. 943 C



No. 940 C



No. 1103 Amt.

It were but idle boasting and waste of good advertising space if our goods would not substantiate all of our claims, and our customers testify to the truth of our statements.



No. 258 M



No. 430 M



No. 419 A



No. 1094 G

Our boasting is done for the benefit of those who happen for some reason or other not to be handling our line.

To those few we say, **MAURAN GOODS SELL QUICKLY** and then again and again.

You will secure a friend every time you sell a piece of MAURAN JEWELRY
Try it :: :: Consult the Catalogue

10 K
TRADE MARK
Since 1850

JOHN T. MAURAN MFG. CO.

Makers of

10-K. Solid Gold Jewelry

61 PECK STREET - - - - PROVIDENCE, R. I.

BUY YOUR JEWELRY IN NEW YORK



THE SILVERSMITHS' BUILDING
LOCATED IN MAIDEN LANE

MAIDEN LANE IS THE JEWELRY CENTER OF THE ENTIRE WORLD

C. G. Alford & Co.,
192 Broadway

M. J. Averbeck,
10 Maiden Lane

J. B. Bowden & Co.,
15 Maiden Lane

Carter, Howe & Co.,
9 Maiden Lane

Cross & Beguelin,
23 Maiden Lane

Day, Clark & Co.,
23 Maiden Lane

Henry Freund & Bro.,
71 Nassau Street

R., L. & M. Friedlander,
30 Maiden Lane

Henry Froehlich & Co.,
68 Nassau Street

Adolph Goldsmith & Son,
68 Nassau Street

Gorham Co.,
386 Fifth Ave.-17 Maiden Lane

Heyman & Kramer,
65 Nassau Street

Robt. H. Ingersoll & Bro.,
45 John Street

International Silver Co.,
9 Maiden Lane

Keller Jewelry Mfg. Co.,
64 Nassau Street

Julius King Optical Co.,
10 Maiden Lane

Jonas Koch,
37 Maiden Lane

Larter & Sons,
21 Maiden Lane

Lissauer & Co.,
54 Maiden Lane

Albert Lorsch & Co.,
37 Maiden Lane

Ludwig Nissen & Co.,
182 Broadway

Reed & Barton,
4 Maiden Lane-320 Fifth Ave.

Wm. I. Rosenfeld,
1 Maiden Lane

Seth Thomas Clock Co.,
15 Maiden Lane

Towle Mfg. Co.,
15 Maiden Lane

Chas. L. Trout & Co.,
2 Maiden Lane

L. E. Waterman Co.,
173 Broadway

A. Wittnauer Co.,
9-13 Maiden Lane

Hayden W. Wheeler & Co.,
2 Maiden Lane

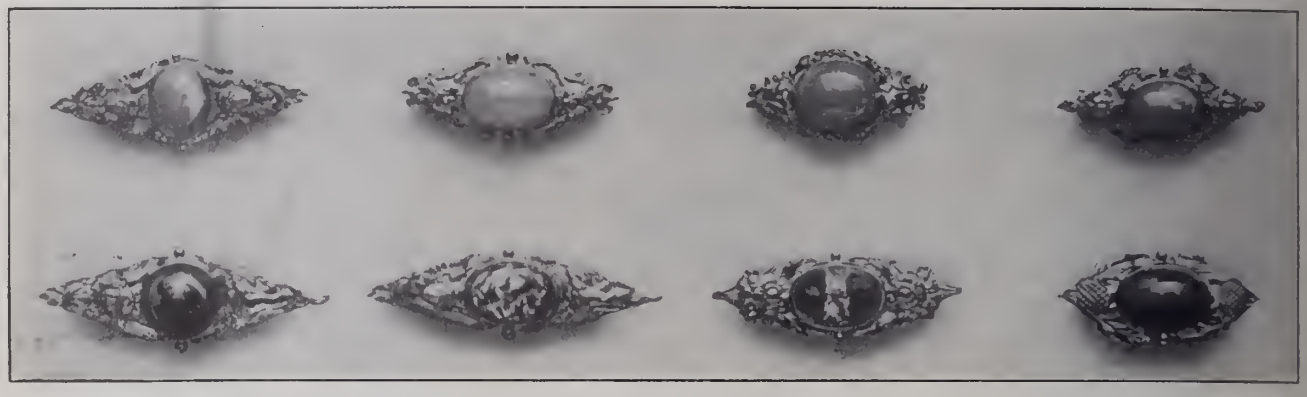
N. H. White & Co.,
21 Maiden Lane

J. R. Wood & Sons,
2 Maiden Lane

UNUSUAL JEWELRY

All Our Gold Jewelry in 14K., 18K. or 22K.

14K. Hand-Made BROOCHES



The above are a few of our new designs for 1909-1910. Hand-made heavy mountings with **Lapis Lazuli, Jade, Garnets, Chrysoprase, Turquoise Matrix, etc.**

SILVER PENDANTS

New Designs ***Hand-Made*** ***Sterling***



The above Silver Pendants, mounted with real Semi-Precious Stones, including Lapis, Amazonite, Spanish Topaz, Turquoise Matrix, Sardonyx, etc.

☞ REPRESENTATIVES CALLING ON THE TRADE FROM THE ATLANTIC TO THE PACIFIC COAST.

CURIOUS CHINESE 14K. RINGS

VAN DUSEN & STOKES CO.

1123 Chestnut Street :: :: PHILADELPHIA



THE 10K LINE WITH A 14K APPEARANCE

This heavy, well-made, beautifully finished 10k. Line

can be compared with the nicest 14K. in every way but price.

These goods can be sold to your customers, for what 14K. costs you, and with a better percentage of profit.

Satisfaction is absolutely guaranteed as to wearing qualities—and as to price—that is particularly satisfactory to the purchaser.

Send for Selections

KOHN & CO
CAMP & ORCHARD STS.
NEWARK N.J.
1Ko



Three Representative Patterns.

ALVIN SILVER PLATE

LILY—A floral pattern which reproduces the natural grace of the flower.

LEXINGTON—A Colonial pattern of unusual merit; at once elegant and practical.

BRIDE'S BOUQUET A wedding pattern, also adapted to bridal anniversaries.

Ask your jeweler to show you these designs.

The above advertisement appears in the leading magazines. Ask your jobber to show you these goods, or send direct to

ALVIN MFG. CO.

54 MAIDEN LANE - - - NEW YORK CITY



THE CHAIN HOUSE

that gives the Jobber, Retailer and Consumer the broadest guarantee on all their product:

IF FOR ANY REASON LINE

GUARANTEE
GOLD FILLED
HIGHEST GRADE
REGISTERED
AUSTIN AND STONE
INCORPORATED

CELEBRATED WATCH CHAINS

Sold by all Up-to-Date Jobbers and Dealers of HIGH GRADE QUALITY

AUSTIN & STONE

ATTLEBORO, MASSACHUSETTS

New York 15 Maiden Lane

San Francisco 503 Chronicle Bldg



No. 5125

JULIUS WODISKA

Manufacturer of a General Line of Platinum 18 K. and 14 K.

Diamond Mountings

40 JOHN STREET, NEW YORK

Ziruth-Unbreakable
GOLD AND PLATINUM CHAINS

Are cheaper than those that claim to compare in quality and much better than those of equal price.

Are stronger, more flexible, better finished, finer shaped links, more beautifully colored, more carefully soldered and inspected than any other chain on the market **and are so conceded by the trade.**

They are plump 10K. and 14K. as stamped and fully guaranteed.

Of what value is the stamping law unless you assay your goods? **We invite you to assay our chains.**

Chains, cheap in construction are dear at any price and therefore you cannot afford to use machine made chains in place of hand made chains.

ZIRUTH-UNBREAKABLE HAND MADE CHAINS

are the cheapest because they are the best constructed on the market.

Our prompt deliveries of orders are the wonder of the trade.

Write us at once and our representative will call or we will submit samples and prices.

We cater to the manufacturing and jobbing trade.

DO NOT CONFUSE US WITH ANY FIRM BEARING SIMILAR NAME.

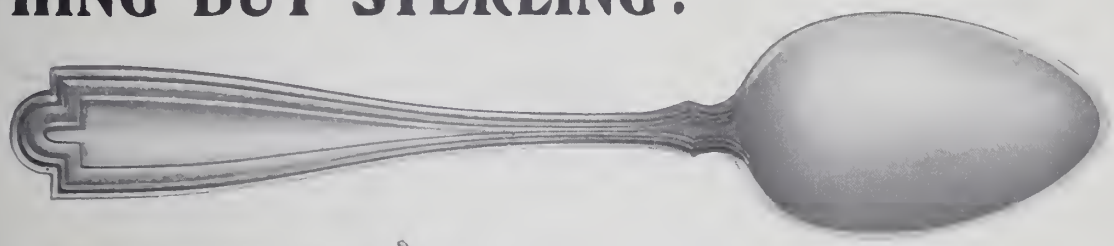
HENRY ZIRUTH, Sole Manufacturer

Factory and Office: Murray and Austin Streets, NEWARK, N. J.

SALESROOMS:

9-11-13 Maiden Lane, New York 103 State St., Chicago, Ill. 704 Market St., San Francisco, Cal.

NOTHING BUT STERLING!





ROGER WILLIAMS SILVER CO. are manufacturers of high grade sterling ware only. We are the house that is always busy. Our goods are of original design; we do not wait for our competitors to originate for us. We manufacture no light weight or trashy goods, as we cater exclusively to the legitimate jeweler.

A complete line of samples is carried both at our New York Salesroom and at the Factory, Providence, R. I.

The Legitimate Trade is cordially invited to call and see for themselves.

We furnish exclusive pieces, no matter how large or how small.

Our "IMPERIAL" flatware pattern should not be overlooked by any jeweler. It is an assured success. Its pleasing, attractive and graceful lines appeal to all tastes. Place a small order of this pattern in your stock and watch the results. It stands out from all other patterns, being an entirely new departure from all other flatware designs.

A full line will be carried in stock after October 1.

Our toiletware line in the Bead, Plain and Engraved patterns, is unsurpassed in weight, workmanship and design.

We advise the trade to place their orders early to insure prompt delivery as present indications show that we shall be unable to fill orders received after November 1 as promptly as now.

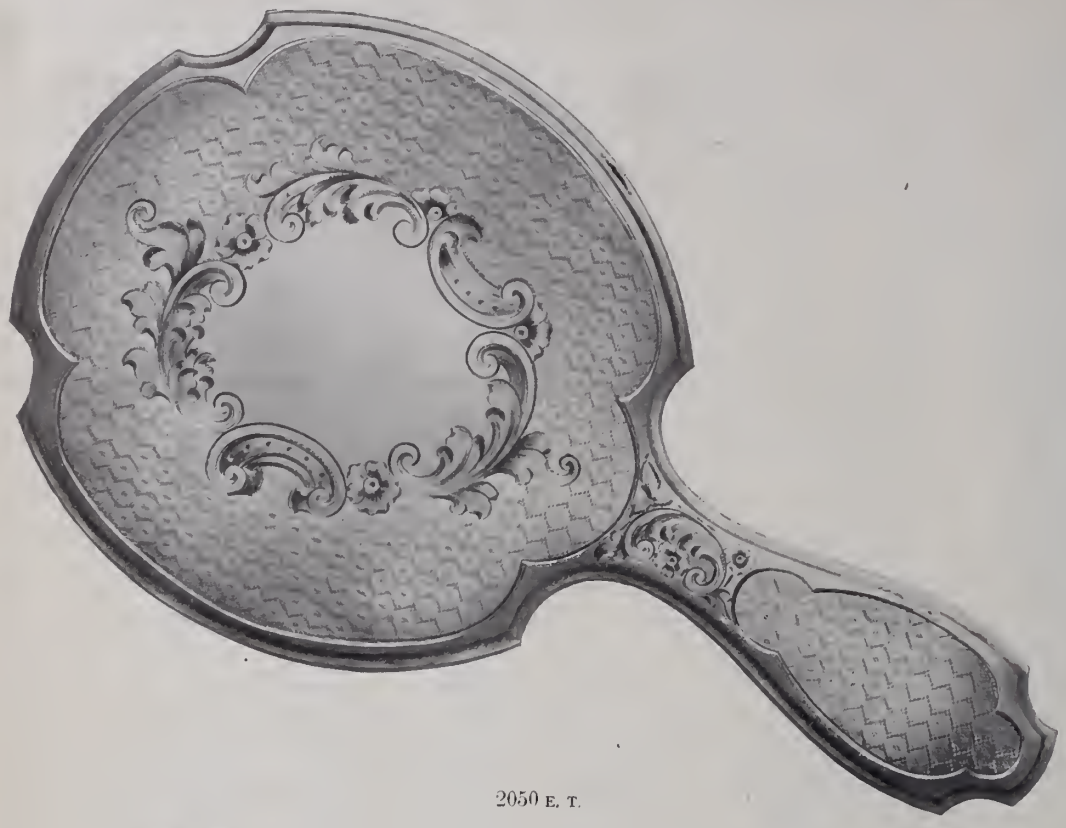
Write or 'phone us for catalogue and attractive prices. Better; visit our salesroom or factory and see for yourselves.

Roger Williams Silver Company

FACTORY AND SALESROOM:

101 Sabin Street, Providence, R. I.

NEW YORK SALESROOM - 320 Fifth Avenue, Room 809



2050 E. T.

OUR 2050 E. T.

(ENGINE TURNED)

TOILET SET

is strikingly handsome.

It is impossible in a photograph to show the sheen which the article possesses—One thing is certain—There is nothing on the market to equal it—Those who have seen it, say so.

SIMONS, BRO. & CO.

Silversmiths
Thimblemakers :: Jewelers
611 Sansom St., PHILADELPHIA

NEW YORK: 13 Maiden Lane; 320 5th Ave.
CHICAGO: 103 State Street.
SAN FRANCISCO: 717 Market Street.

When in the vicinity of any of our offices drop in and see our complete line.

Have you made that visit to our
New York Offices? 'Twill pay you.



WOLCOTT MFG. CO., 71 PECK STREET, PROVIDENCE, R. I.
NEW YORK OFFICE: 14 MAIDEN LANE

Unexpected Company to Luncheon

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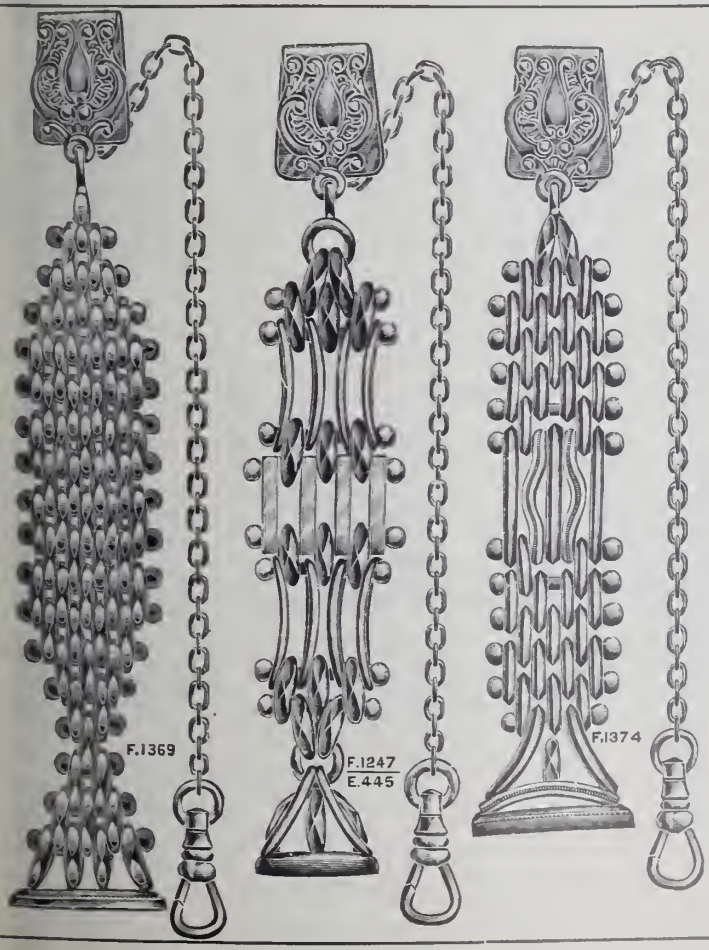
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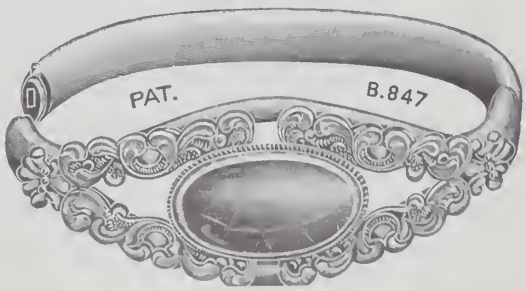
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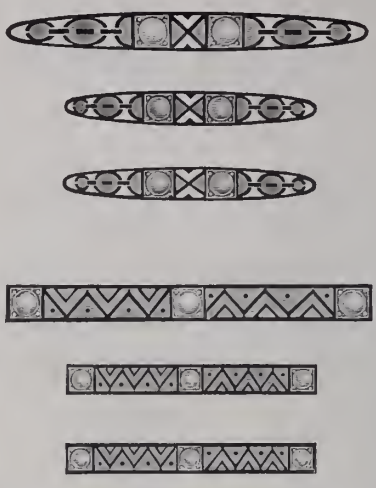




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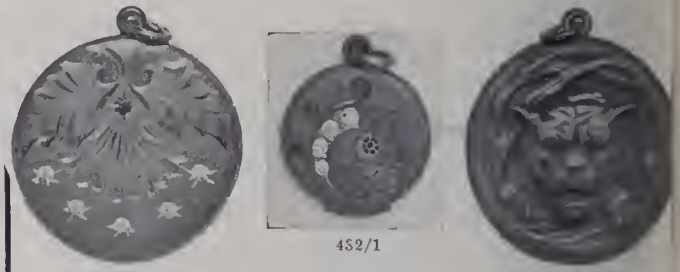
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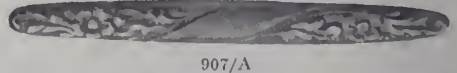
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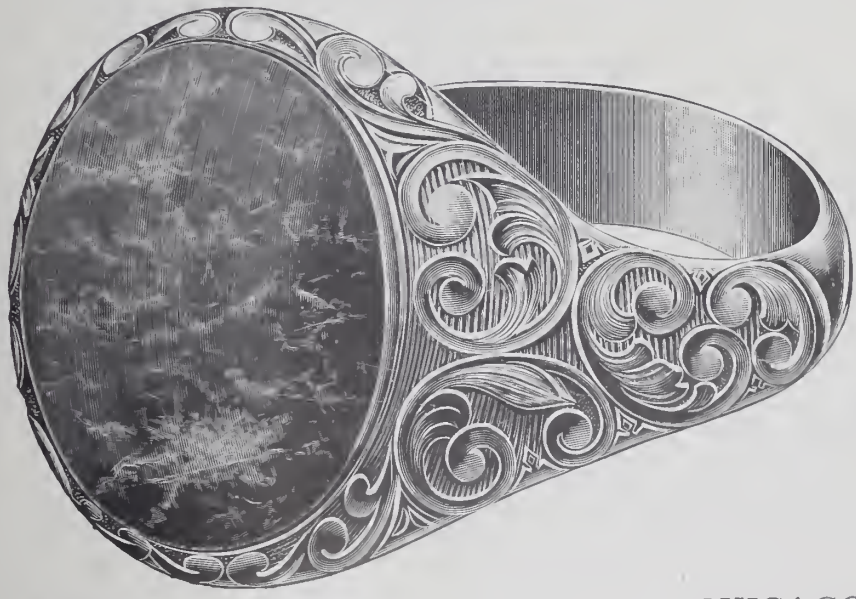


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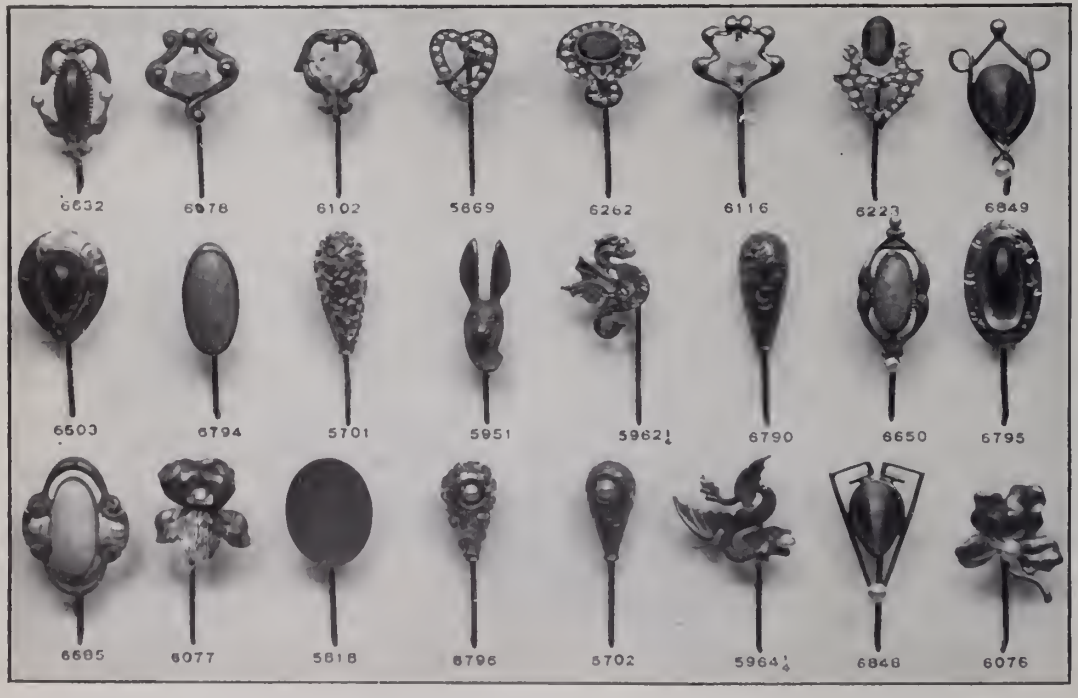
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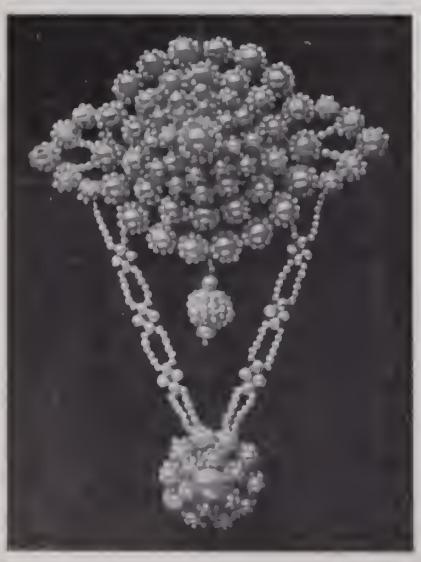
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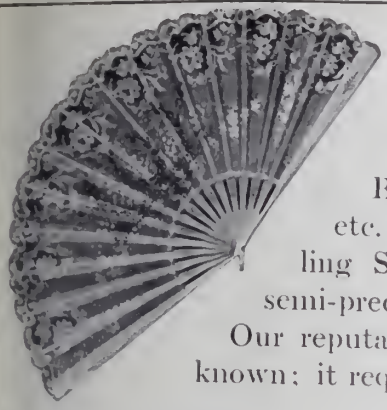
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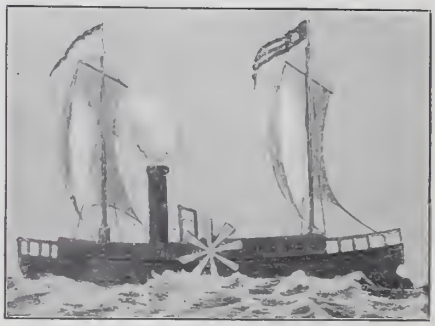
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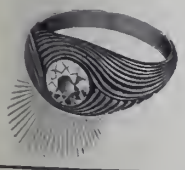
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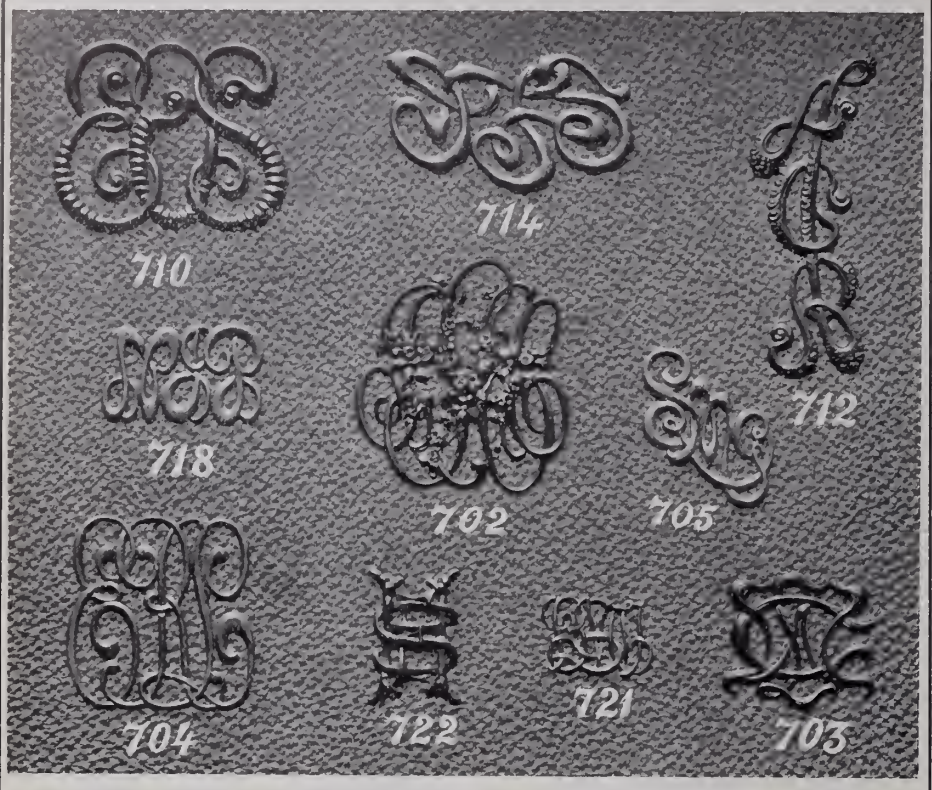
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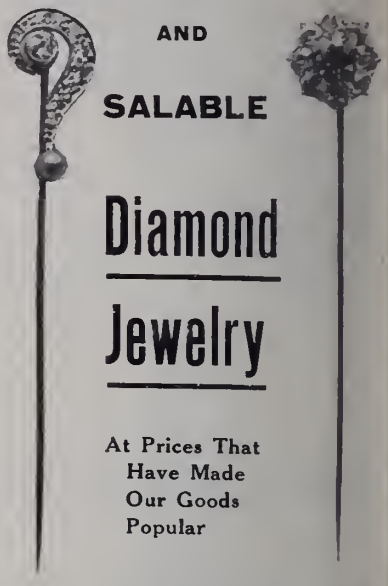
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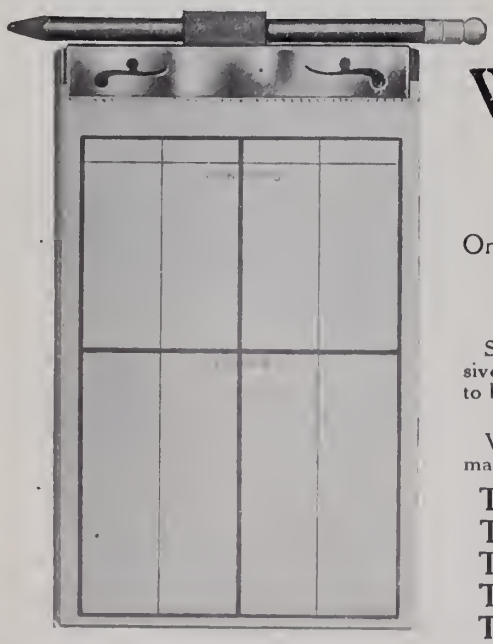
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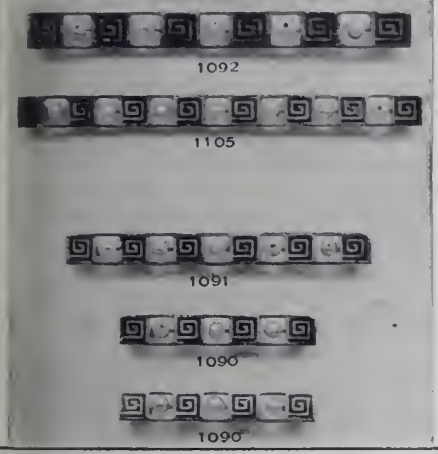
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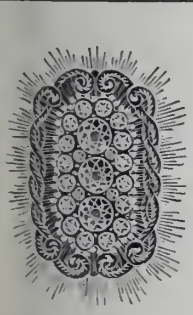
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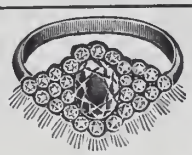




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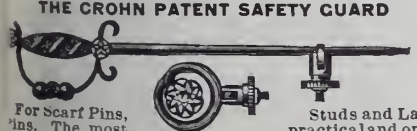
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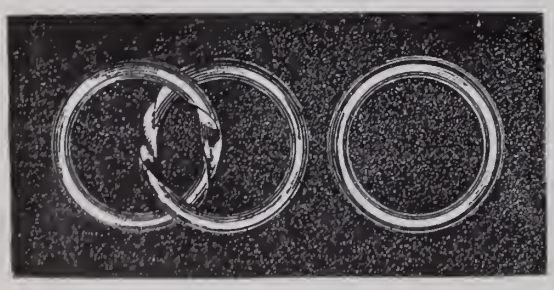
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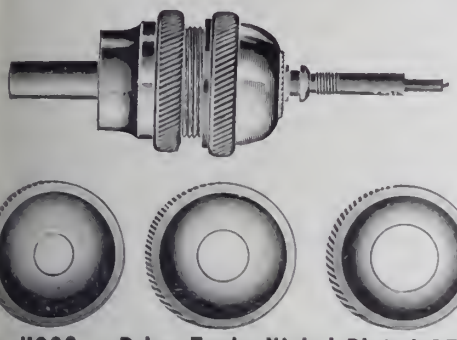
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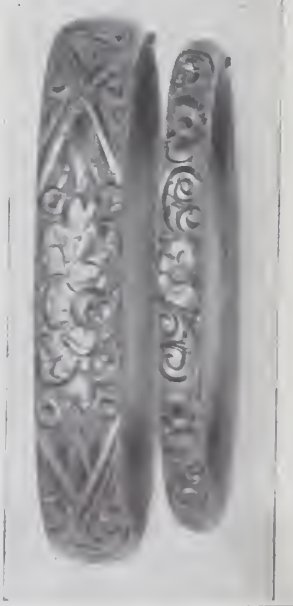
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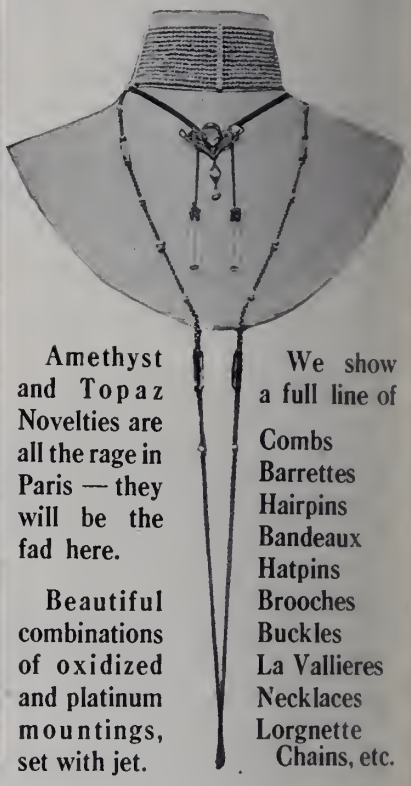
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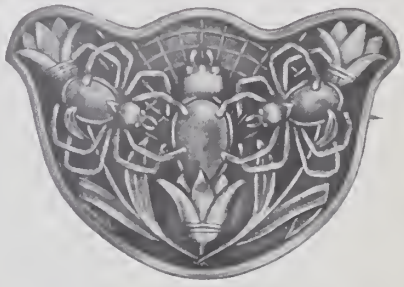
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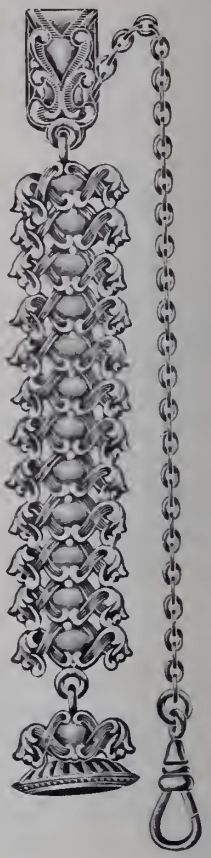
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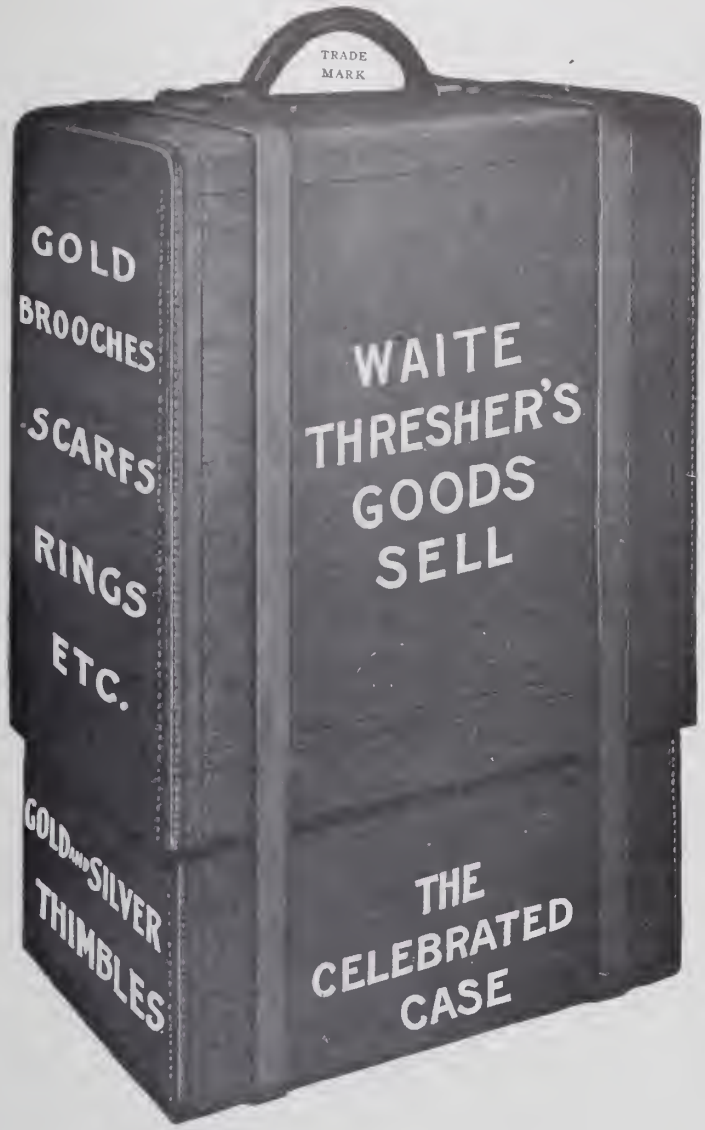
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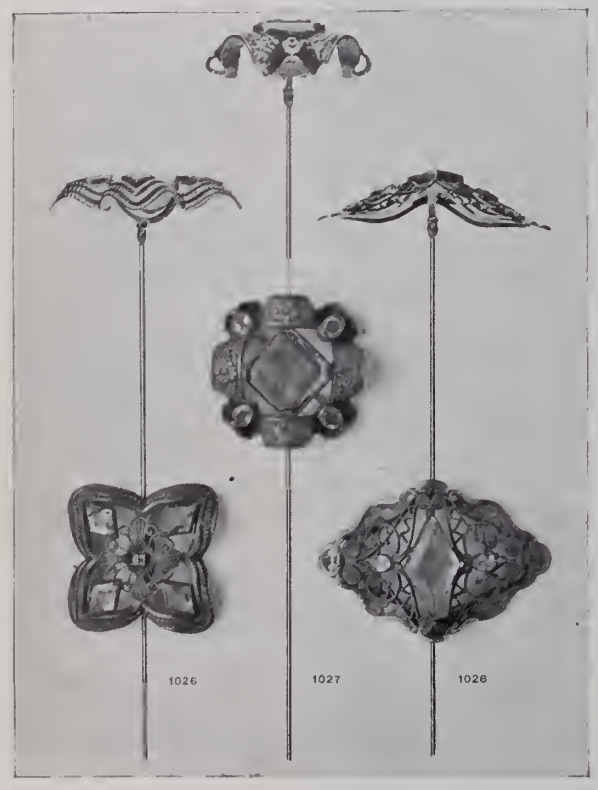
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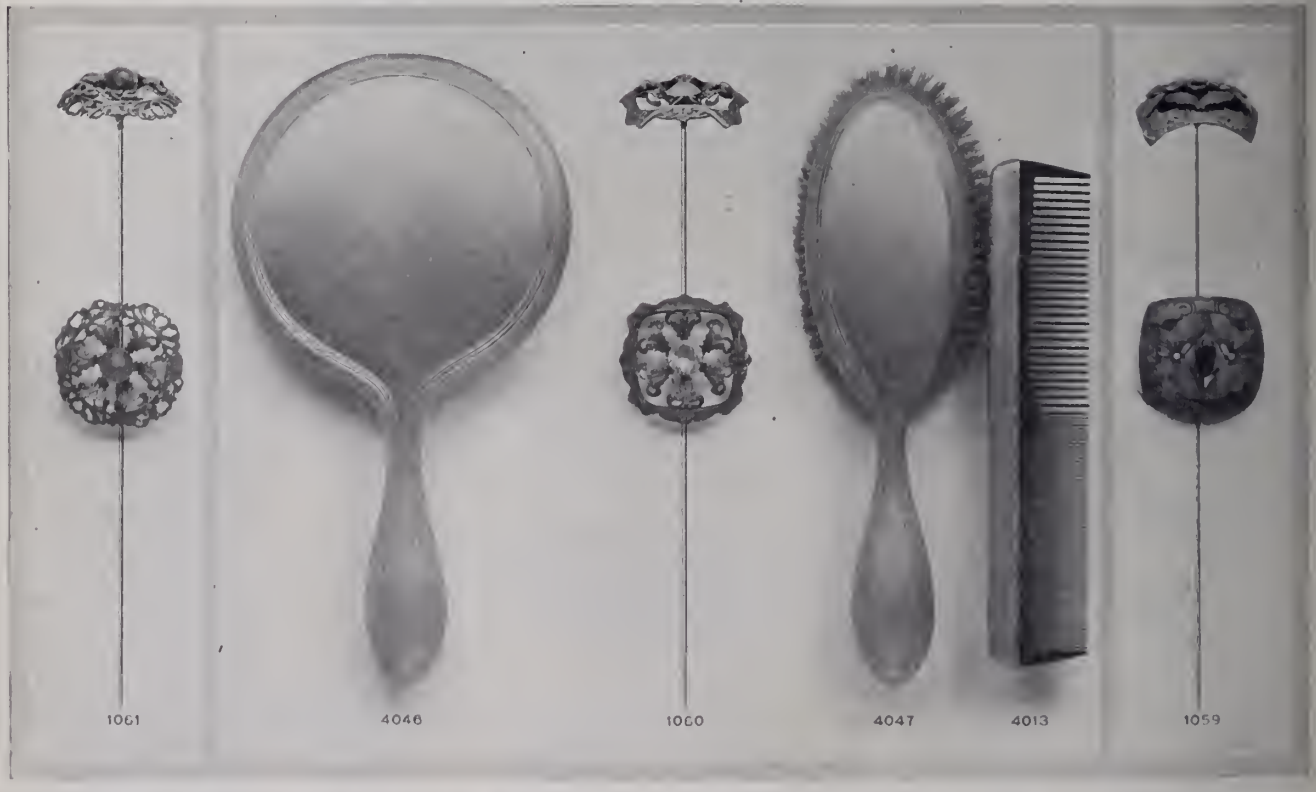
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WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LIX. WEDNESDAY, SEPTEMBER 29, 1909. No. 9.

Hudson-Fulton Exhibition of Colonial Silver at the Metropolitan Museum of Art.

(*Continued from issue of Sept. 22.*)

THE silverware shown in the Hudson-Fulton Celebration Exhibition at the Metropolitan Museum of Art, part of which was described in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, is receiving its full share of attention from the thousands of visitors who daily throng the museum.



TYPES OF PITCHERS BY EARLY AMERICAN SILVERSMITHS.

The work of American silversmiths from the earliest period up to the time of Fulton's death is most comprehensive, including pieces by practically all the workers of any prominence during that time.

As noted in the article published last week, the earlier exhibits show the influence of European design and workmanship, but this is lost in the simpler style of later pieces which present a distinctive American conception in design and execution.

Altough there are a number of pieces by earlier workmen, it is safe to say that the display of the handiwork of the two Reveres, father and son, is perhaps the most interesting, because of the close connection which Paul Revere, the younger, had with Revolutionary events.

Four pieces of the work of the elder Revere are shown in the exhibition—namely, a cup, two teaspoons and a porringer. The cup and porringer are shown in the illustration on the front cover of the current issue, being the two pieces on the bottom line, third and fourth from the left to right. The cup has a molded rim and base and curved handles. It is 3¼ inches high and has the Revere mark in rectangle and was loaned by R. T. Haines Halsey. The porringer has a pierced-in keyhole pattern and is engraved M. P., being 5½ inches in diameter. It also has the Revere mark in rectangle. It was loaned by George S. Palmer.

The other pieces in the illustration are the work of Paul Revere, the younger. The breakers are engraved at top and bottom, and are 3⅞ inches tall. The engraving T appears in a shield (Isaiah Thomas, of Worcester). They are loaned by R. T. Haines Halsey. Each mug has a splayed foot and double-curved handle. One is engraved with the monogram S. D. S. in script within branches, and is 6¼ inches high. Another mug bears the engraving "Stephano Scales, Harvardinates A. D. MDCCLXVIII," *Conscripti Biennio Sub*



MUG BY REVERE. BOWL BY VAN DYKE.

ejus Tutela peracto, Hoc Poculum, Grati Animi Monimentrum Donant." It is five inches high. The mugs were loaned by Mr. Halsey.

In the second row two of the teapots were loaned by Mr. Halsey and the other by Mrs. W. H. Adams. The last mentioned is oval and is engraved top and bottom. The lid is slightly domed with a pine cone finial. It has a straight spout and handle sockets. The engraved monogram A. McK. in script appears on both sides. It is 7½ inches high.

One of those loaned by Mr. Halsey is oval and is engraved with garlands. It has beaded edges and a flat lid slightly domed with a wooden knob and spiral finial. The engraved monogram, B. R. I., appears in script in medallion on one side and W. L. A. on the other. It is 5½ inches high and 5⅞ inches in diameter. The other teapot is round, with beaded edges. It has a domed lid, with pine cone finial and a fluted spout. It is engraved with the monogram I. S. C. in script in crossed



COFFEE POTS AND MUGS BY WOODS, WYNCOOPE, VAN DYKE AND UNDERHILL.



BUFFED TOP

Faceted back Amethyst, Topaz and Garnet stone rings, for both men and women, make one of the attractive new lines of rings we are showing this Fall, in both 14K. and 10K. gold—several patterns in each quality.

This half-tone illustrates one of the new 14K. patterns which is made in three sizes, rose gold or English finish.

The 10K. patterns are just as attractive, but different.

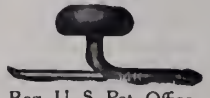
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Reg. U. S. Pat. Office

branches and is about 6¾ inches high.

The cream pitcher has a molded rim and reeded strap handle. It is engraved with the monogram I. L. H. in script and is 5½ inches high. It was loaned by George S. Palmer.

The bowl shown in the second row is 4⅜ inches high and 5⅜ inches in diameter. It has a splayed foot and was loaned by Mrs. Richard S. Ely.

The bottom row shows two porringers, one loaned by Mr. Halsey and the other



SALT CELLARS, SHAKERS, CANDLESTICKS, ETC., BY VARIOUS MAKERS.

by Mrs. Richard S. Ely. One is engraved I S P on the handle ("Rand" in script on the side and "From Est. of John Pettigel" on the bottom). It is 5⅛ inches in diameter. The other porringer is engraved J R. A., and has a diameter of 5½ inches. Both have the handles pierced in keyhole pattern. They were loaned by Mr. Halsey and Mrs. Ely.

One strainer is pierced in Tudor Rose design, and was loaned by Hollis French. The other strainer is pierced in aster pattern and has a gadrooned edge. It was loaned by Mr. Halsey.

The salt cellar is 1½ inches high. It is round and has a notched rim and three cabrioled feet. It is engraved W. E. H.



MUG BY EDWARD WINSLOW.

(Hickling) on the bottom. It was also loaned by Mr. Halsey.

The illustration on page 63 shows a group of types of pitchers by early American silversmiths. The one at the extreme left in the first row is an octagonal boat-shaped cream pitcher, with a turned-over lip and molded strap handle. It is engraved "S" in a wreath on one side and has a rose in a wreath on the other. It is 4½ inches high and was the work of Joel Sayre, who was born in Southampton, L. I., in 1778. He died in 1818.

The next pitcher is the work of Jacob Hurd, one of the most famous of the early silversmiths. He was born in 1702 and died in 1758. He was known in Boston as "Captain" for his long service in the military company. The pitcher is described as having a tumbler-shaped body, with repoussé and flat engraving showing a house and ships. It has three cabriole legs and a double-curved handle. It is engraved B. I. on the bottom and the arms of Benjamin Johnson, of Marblehead, flat chased on the front. It is four inches high and has the Hurd mark in rectangle. It was loaned by R. T. Baines Halsey.

Another example of the early silversmith's art in America is shown in the smallest cream pitcher in the second row by J. Coburn. Mr. Coburn was born in Boston in 1725 and died in 1803. He was the third sergeant of an artillery company in the Revolutionary War. The pitcher is described as mug-shaped, with a spout. It has a spade foot and S-shaped handle. It is 3¼ inches high and bears the maker's mark in rectangle. It was loaned by Hollis French.

An example of a somewhat later period is the pitcher at the left in the second row. It was made by Lewis & Smith, who worked in Philadelphia in 1811. The pitcher is oval and has a diaper band around the rim and base, with molded mid-bands and square strap handle. It is five inches high and was loaned by Hon. A. T. Clearwater.

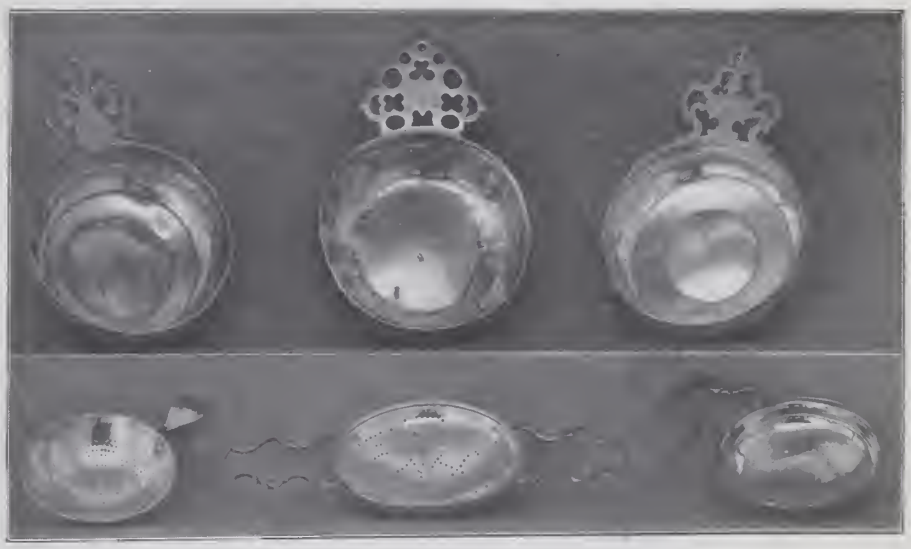
The other types of pitchers shown in the illustration are the work of later silversmiths, and all bear some distinctive quality of design or workmanship which mark them as clearly American.

An illustration showing types of teapots and tankards appears also on page 63. Two of the teapots are the work of Freeman Woods, who was a goldsmith at 11 Smith St., New York, from 1790 to 1793. The other one is by Benjamin Wyncoope, 1698 to 1740. One of the Woods teapots is oval, with a beaded band about the top and bottom, and engraved with garlands and flowers. It has a slightly domed lid, with urn-shaped finial, a straight spout and handle sockets. It bears the engraved monogram L. T. in bright cut medallion on the side, and is 6¾ inches high and 6¼ inches in diameter. The other teapot, by Woods, is described in the same way, except that it has engraved in script, S. W. It is 6½ inches high and 6¼ inches in diameter. Both teapots were loaned by Mr. Halsey.

The teapot by Benjamin Wyncoope is round and has a molded lid and finial. It is engraved W. S. B. on the bottom and has a coat-of-arms on one side and a crest on the other. It was loaned by Mrs. W. E. Verplanck.

The tankards shown in the same illustration are all the handicraft of Peter Van Dyke, who worked in New York from 1705 to 1750. One has a molded base, embossed with strawberry leaf and wire band. It has an S-shaped handle, with embossed drop, and a cherub head on the whistle end. It is engraved W. C. B. on the handle and has the Beekman coat-of arms on the front. It is 7½ inches high and was loaned by Mrs. William Beekman.

Another tankard is engraved S. D. to A. D. on the handle. It is seven inches high and has a molded top and base and an



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S-shaped handle. The mark P. V. D. appears in oval.

The third tankard is five inches in diameter and is engraved P. E. S. on the bottom. It has the same base as the preceding one and bears the same mark of the maker in oval. It was loaned by R. T. Haines Halsey.

The bowl in the small cut is by Richard Van Dyke, son of Peter Van Dyke, who had a store in Hanover Sq., New York, in 1750. The bowl is described as having its sides flat chased with flowers, leaves and medallions. It is engraved G. P. in cartouche and was loaned by Mr. Halsey.

The illustration shown on page 65 depicts types of smaller articles of silver made by a number of different workmen. One of the oldest pieces is the salt pail shown at the extreme left in the second row. It was made by T. Dane, who worked in Boston in 1773. It has five reeded bands about the body and a twisted and hinged bail. It is engraved, "I. Tudor," on the bottom and is 1¾ inches high by 1⅝ inches in diameter.

Another interesting bit of workmanship in the same group are the two castors at the left of the top row. They were made by Z. Brigden, who was born in Charlestown, Mass., in 1734 and died in 1787. These two loans were obtained from Mrs. J. J. de Peyster.

The small salt cellar next to the right-hand end of the second row is by Paul Revere and has already been described. The other pieces are the work of Andrew Tyler, George Ridout, Phillip Goelet, Bartholomew-Schaats, Newkirk and others, some of whom are unknown.

The illustration of the porringers and strainers shown on page 65 are the work of a number of men, and are types of their kind. The one at the upper left-hand corner was made by John Dixwell, who was born in New Haven in 1680 and died in 1725. He worked in Boston at the trade of a goldsmith. The handle of the porringer is pierced in keyhole pattern and engraved W. A. T. It was loaned by Mrs. John W. McBurney.

Jeremiah Drummer, who was born in Boston in 1645 and died in 1718, made the second porringer. The handle is pierced in geometrical pattern, and it is 5½ inches in diameter.

The third porringer was made by J. Clarke, who worked in Newport in 1734. It was loaned by George S. Palmer.

The strainer at the left in the second row is the work of E. Pelletrau, who was admitted as a freeman at New York in 1750. The strainer is pierced in daisy pattern, with a flat pear-shaped handle and hook. It was loaned by Mr. Halsey.

The next strainer was made by Benjamin Burt, a son of John Burt. It is pierced in circles, and is 9½ inches long.

The third strainer was perhaps made by John Moulton, who was working in Newburyport, Mass., about 1765, but this is not fully decided. It is pierced in daisy pattern, and is 5¾ inches in diameter.

The tankard illustrated on the previous page is the work of Edward Winslow, who was born in Boston in 1669 and died in 1753. He was a grandson of John Winslow and held a number of public offices. The tankard is engraved R. S. G. on the bottom and has a cherub head on the whistle end. A mask and dolphins appear on the purchase.

The series of articles on early silversmithing on exhibition at the Metropolitan Museum during the Hudson-Fulton celebration will be concluded in an early issue.

We are indebted to the Metropolitan Museum of Art catalogue for the data on the silverware. The material was compiled by Miss Florence Levy from the introduction to the Boston catalogue by R. T. Haines Halsey, American Silver Exhibition at the Museum of Fine Arts, Boston, 1906, and from "Old Plate," by John H. Buck, curator of metal work at the Metropolitan Museum. Both of these men aided in the collection of the exhibit as well as the making of the catalogue.

(To be continued.)

An Automobile Trophy of the Pacific Coast.

A NOTABLE cup of the automobile season of the Pacific Coast is the Leon Shettler perpetual challenge trophy for light car races, an illustration of which appears herewith.

The cup or trophy takes the form of a graceful vase attractively decorated with an etching of the donor on the front, under the representation of the head of an automobile driver in racing cap and goggles. The base is ornamented with wheels having Mercury wings, indicating speed, while the ebony pedestal on which it rests bears silver shields on which will be inscribed the name of the winners from year to year.



LEON SHETTLER PERPETUAL CHALLENGE TROPHY.

The cup was supplied by Brock & Feagans, Los Angeles, Cal., and was made to their order by the Gorham Co., New York and Providence.

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Annual Report on the Production of Precious Stones.

Text of the United States Geological Survey's Advance Pamphlet on Gems and Gem Minerals for 1908, Compiled by Douglas B. Sterrett.

WASHINGTON, D. C., Sept. 27.—Through the courtesy of the United States Geological Survey THE JEWELERS' CIRCULAR-WEEKLY is enabled to present the following text of the department's annual report on the production of precious stones in advance of its publication in "Mineral Resources of the United States." The report, which is again prepared by Douglas B. Sterrett, reads:

INTRODUCTION.

Considering the general depression in business during 1908 the production of precious stones did not suffer so great a falling off as might have been expected. While the output of certain gems was considerably smaller in 1908 than in 1907, the production of others was greatly increased. Notable among the decreases was the output of sapphire, the principal part of the production of which came from a single mine in Montana as against four mines in operation in 1907. Greatly increased activity in turquoise mining in the southwestern States was combined with an unusually large output. This activity has extended well into 1909, and an even greater number of mines are being developed than in 1908. The demand for turquoise matrix has been large and is much greater than for the higher-priced pure blue gems. The output of variscite gems was greatly increased, and the value for 1908 was nearly double that for 1907. This has resulted largely through the successful efforts of the Occidental Gem Corporation, of Salt Lake City, to place its product on the market under the name "matrice." The production of tourmaline was again large. An interesting feature in the tourmaline industry consisted of considerable purchases by Chinese dealers for use in the Orient.

The tendency to use all varieties of matrix stones is increasing. This is especially true of those minerals having the bright blue and green colors that are found with copper ores. In fact nearly any minerals or rocks stained with these colors and showing odd patterns are pressed into service as souvenir gems for tourists, etc. Several minerals that show pleasing colors or unique patterns when cut and that were formerly not thought of as gems have been placed on the list of semi-precious stones during the last few years. Among these are the chrysoprase-colored smithsonite from New Mexico called "bonamite;" the serpentine cat's-eye, "satelite;" copper-stained chalcedony or blue chrysoprase from the copper mines near Globe, Ariz., and pebbles of compact epidote found along Arkansas River in Colorado. Interest in the native gems of Colorado as amazon stone, amethyst, beryl, agates, etc., is being revived, partly through the prospecting work of J. D. Endicott, of Canon City, Colo. A new supply of rhodonite of attractive color has been obtained in California and is being cut as a matrix gem.

AGATE, MOSS AGATE, ETC.

WYOMING.

The production of moss agate in the United States comes principally from the Wilde and Deercorn mine, two miles northwest of Guernsey, in Laramie County, Wyo. This mine contains three claims and is located near the top of a hill or small mountain about 400 feet above the adjoining valley. The base and lower slopes of this hill are composed of red quartzites, phyllites, hornblende and greenstone schists. These rocks are mapped under the name Whalen group by W. S. T. Smith[1] and are referred to the Algonkian age. The top of the hill is composed of limestone and quartzites resting unconformably on the Whalen group and dipping to the west at a low angle. These rocks belong principally to the Guernsey formation of carboniferous age as mapped by Mr. Smith.

The moss agate occurs in an irregularly shaped vein, varying from less than one inch to nearly two feet in thickness and cutting nearly vertically across the bedded limestones. This vein strikes northeast and has been opened at two places about 200 yards apart. At the southwest opening an open cut and drift about 75 feet long have been made on the vein. The openings do not reach a greater depth than 15 feet. The upper few feet of the limestone exposed in the opening has a light flesh color, and the lower layer is red and is banded. The vein appears to pinch out in places in the light colored layer of limestone and does not reach the surface a few feet above the tunnel. In the floor of the tunnel the moss agate had a thickness of nearly two feet in one place and pinched down to a few inches in a short distance. Small stringers of moss agate occur in some of the vertical seams crossing or branching out from the main vein. The moss agate does not appear to be firmly attached to the wall rock, but is separated from it by a deposit of white chalky chalcedony or silica, and in places by layers of columnar calcite crystals. The vein filling is chalcedony or agate with a few small botryoidal chalcedony and drusy quartz lined cavities through it. The greater part of the chalcedony has abundant black moss-like arborescent and dendritic markings throughout. The agate varies in quality from opaque cloudy white to substranslucent to translucent or subtransparent. The latter material furnishes the finest stone for gem purposes. The white and subtranslucent agate is plentiful, and contains smaller portions of clearer fine gem material distributed through it. The translucent agate is also found in smaller rounded masses with a chalky coating over their surfaces. The black stains (of manganese oxide) occur through both the cloudy and the translucent agate, with all the variations of form characteristic of the mocha stone or moss agate. The better grades furnish very fine gem material, and the cloudy varieties are suitable for mosaic and small ornaments, for which a portion is used. Blocks of several hundred pounds weight of cloudy white agate with translucent portions were seen around the mine, and it is reported that a 1,000-pound block was once obtained which was almost entirely composed of moss agate of good quality. about three and one-half tons of rough moss agate were mined during 1908, though none was sold.

Much of the chalcedony and jasper lying on the surface near the moss agate mine has black dendritic markings. This material occurs in varying shades of red, yellow and green, and some would furnish attractive stones for watch charms and similar uses if cut.

CALIFORNIA.

J. A. Edman, of Meadow Valley, Cal., reports the occurrence of abundant agates of different varieties on the shore of the southern end of Goose Lake, in Modoc County.

COLORADO.

Willis T. Lee[1] mentions the occurrence of a seam of nodular silica, resembling imperfectly formed agates, as a remarkably persistent feature of the Morrison formation of the nonmarine Jura rocks of Colorado. The silica is evidently a deposit from solution and often occurs in concentric bands of different colors. The seams bearing this agate-like material are usually only a few inches thick and have a clay filling in the internodular spaces.

J. D. Endicott has obtained some agate from Garden Park, eight miles north of Canon City, Colo., similar to the above, but he states that it came from the inside of fossil dinosaus bones. Some of it has a peculiar structure that may be the original bone structure. This agate has bright red, yellow and gray colors, and makes a beautiful curio gem for watch charms when polished. Mr. Endicott also obtains agates with peculiar structure from the Curio Hill locality, eight miles southeast of Canon City. These agates are translucent, with blood-red spots through them either in layers or bands or more or less regularly distributed through the mass. The latter pattern has been called St. Stephen stone. Mr. Endicott has cut a small quantity of translucent bluish chalcedony found at Thirty-one Mile Mountain, seven miles west of Guffy, Colo. This chalcedony has an agate texture showing faint banding. The blue color is of a light shade, though pronounced. It is not the bright blue found in the blue chrysoprase or copper-stained chalcedony of Globe, Ariz. The effect of the cut gem is very pleasing. Another variety of chalcedony found in Colorado by Mr. Endicott has an amethystine color. This cuts to a pretty cabochon gem. These fancy agates and chalcedony gems are delicately marked and have beautiful colors. They should be in large demand for the tourist trade and also for wider sale when people become acquainted with them.

AMBER.

INDIA.

Burma.—The production of amber from the Myitkyina district of Burma in 1907 was 44 hundredweight, with a local value of £385[1], a decrease of 173 hundredweight from 1906. The output in 1908 was 49 hundredweight, valued at £364[2].

RUSSIA.

Amber was discovered in Transuralia on the Isset River, about a century ago[3]. This deposit was in a brown coal formation, and since this coal formation is now to be worked it is hoped new deposits of amber will be found.

AMETHYST.

COLORADO.

A deposit of cloudy amethyst has been worked in a small way in Fremont County, 12 miles northwest of Canon City and one mile south of Twelvemile Park. This deposit was opened some years ago by prospectors in search of gold, the amethyst being mistaken for fluorite, which was considered a good indication of that metal. In March, 1907, the claim was relocated by J. D. Endicott, Canon City, as a gem deposit. Three openings have been made—a shaft 25 feet deep, a pit 15 feet deep and another pit 10 feet deep.

The country rock it biotite granite gneiss whose schistosity strikes N. 40° E. with a dip of 30° SE. Small dikes or veins of coarse granite or pegmatite with dark red feldspars cut the granite gneiss. Some of these dikelets are badly epidotized, with the result that the red feldspars with yellowish-green epidote form a rock with a pleasing combination of colors for small ornamental purposes. The amethyst is found in a vein or system of veinlets, ranging from several inches to three feet in thickness associated with a pegmatite streak. The amethyst occurs in streaks and veinlets varying from less than one inch to three or four inches in thickness and opening out into irregularly shaped pockets eight or 10 inches across. The greater part of these streaks are vertical and parallel to the walls of the veins, though in some cases they are inclined and transverse to the vein. The veinlets are made up of layers of amethyst and smoky quartz crystals with comb structure. Nearly all the cavities have been completely filled with amethyst, so that few are obtained with perfect crystal form. Pink calcite forms a part of the vein filling in places. The wall rocks have been partly decomposed and hardened by silicification. The order of formation of parts of the vein appear to be: Fissuring, silicification of wall rock, deposition of calcite, more fracturing, deposition of smoky quartz, deposition of amethyst, deposition of shells of white quartz or amethyst crystals.

The cloudy amethyst is translucent, with patches of deep amethyst color scattered through paler portions. When cut "en cabochon" or in beads this gem is very attractive for scarf pins, cuff buttons or necklace stones. It is probable pieces of sufficient size could be obtained for umbrella handles or similar small ornaments, as some of the crystals are two inches thick

PENNSYLVANIA.

Dr. Edgar T. Wherry, of Lehigh University, reports the occurrence of amethyst at several localities in southeastern Pennsylvania. Crystals of fairly good color, though generally somewhat cloudy, are found on the farm of a Mr. Copple, about one mile east of Media, Delaware County. These crystals of amethyst occur in pockets in decomposed mica schist and are sometimes as much as two inches long.

LAKE SUPERIOR REGION

A large specimen of amethyst weighing 200

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[1]Hartville folio (No. 91), Geol. Atlas U. S.; U. S. Geol. Survey, 1903.

[1]The Morrison shales of southern Colorado and northern New Mexico: Jour. Geology, vol. 10, No. 1, 1902, p. 44

[1]Rec. Geol. Survey, India, vol. 37, pt. 1, 1908

[2]Advance statement of production of minerals in India in 1908 by the Director of the Geological Survey of India, June 10, 1909.

[3]Min. Jour. London, Oct. 17, 1908

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unds is reported to have been sold by Alexander eads, Marquette, Mich. The amethyst was found me 45 years ago in a cave on the north shore f Lake Superior. It is stated to be a fine speci- en.

AZURMALACHITE, MALACHITE, ETC.

ARIZONA.

Besides the true azurmalachite gems, composed ly of azurite and malachite, there are impure rms consisting of smaller amounts of these nerals mixed through a rock or other mineral trix. Such is the azurmalachite from the John ay mine at Mineral Park, Ariz. This variety pears to be a badly altered fine-grained white rphyry which has been brecciated, decomposed, rtly silicified, and the seams filled in with azurite d malachite. Portions of this rock are soft d have a hardness of four or five, while parts ich have been silicified are harder through the esence of much free quartz. The azurite and alachite occur in veinlets or seams and irregular s es through the rock. The veinlets range from per thickness to an eighth of an inch thick d are very numerous in some specimens. These ams cut each other at various angles and mify throughout the rock in an irregular man- er. In places blue azurite is the principal colored neral, in others green malachite, while the two ten occur in the same specimen. The azurite inlets appear to have been introduced later than e malachite. Brecciation of the rock and cem- ntation by copper carbonates has been far reach- g, so that some of the material has a marked eckled appearance.

NEVADA.

William Kley, Denver, Colo., kindly sent to the fice of the Survey a gem cut from a copper ore btained from a mine in Nevada by I. F. Peck, enver. The stone consists of granular quartz ith much blue azurite in the interstices. It re- embles chrysocolla in appearance. As a souvenir em it should find a market in the tourist trade.

BERYL, AQUAMARINE, ETC.

COLORADO.

The Mount Antero locality in Chaffee County, olo., has furnished many fine specimens and con- derable gem beryl, topaz, phenacite and quartz rystals. These gems would doubtless be mined egularly if the locality were more accessible. The reat elevation of the deposits, with the accom- panying dangers from landslides on the steep alus slopes, exposure to severe thunder storms, difficulty of transporting tools and supplies and the hort season (two to three months) when it is ossible to work has necessarily limited extensive levelopment of these deposits. Practically all of he workings are simply pits from four to eight eet in width and depth, and many consist of but ne or two blasts in favorable places. Gem de- osits have been found on the top of White Moun- ain at an elevation of about 13,900 feet above sea, nd one-half of a mile south of the top of Mount Antero, on the west slope of Mount Antero, and on smaller peaks to the east of it. Former glaciers have left their marks in the region by cirques, moraines and lakelets in the surrounding valleys. The gem locality is reached from the little town of Alpine, or from Fisher station, on the narrow- gauge branch of the Colorado & Southern Railroad between Buena Vista and Gunnison. From Alpine the distance is about eight miles and the climb about 5,000 feet. Over half of the trip can be made on burro or mule back.

The mass of Mount Antero and White Mountain s composed of quartz monzonite with local varia- ions. Along the divide half a mile southwest of White Mountain an abrupt change of character o more basic rock is indicated by an area of dark-brown soil on Calico Mountain. The talus lopes and angular gravel-covered surfaces of Mount Antero and White Mountain appear light gray and frost white in contrast to Calico Moun- ain. On parts of White Mountain, especially near the beryl deposits, the rock is muscovite gran- ite composed of orthoclase with microperthite inter- growths, oligoclase, quartz, muscovite and a little biotite. Magnetite, apatite and zircon are present as accessories.

The beryl, quartz, phenacite and topaz crystals occur in miarolitic cavities and pockets in the granite and granitic phases of the quartz monzo- nite. The pockets occur in streaks or are isolated and occupy no definite arrangement with respect to each other. The crystallization along the streaks and around the miarolitic cavities is coarse, and the rock may be called pegmatite. One streak or vein of pegmatite with its gem-bearing pockets is 15 inches thick where exposed in a pit. This streak can be traced for some distance in a north- east direction across the ridge near the top of White Mountain by loose beryl and quartz crystals in the angular gravel soil formed by the disinte- gration of the rock and in blocks of the granite lying on the surface. As exposed in the pit the vein consists of pegmatite, much crystallized clear and smoky quartz penetrated by beryl crystals, crystals of phenacite, muscovite mica, feldspar, violet and green-colored fluorite, etc. Crystals of beryl and quartz occur scattered along the top of the ridge from the summit of White Mountain for about 200 yards to the southwest. In places many crystals may be found loose in the gravel, indicat- ing the position of a gem pocket.

With the exception of smoky and clear quartz, beryl is the most abundant specimen and gem min- eral found at the Mount Antero locality. The beryl occurs in transparent clear crystals from small size to those measuring two centimeters in diameter and six centimeters in length. Many of the crystals are badly etched or corroded, especially on the ends projecting into cavities. The color of the beryls varies from clear light blue to pale and deep aquamarine green. Blue beryl is very plenti- ful "frozen" in the rock, either in the granite, pegmatite or quartz. Much of the frozen beryl is badly checked and flawed. That from the cavities is generally clear and of gem quality. The other minerals—phenacite, topaz and fluorite—are closely associated with the quartz and beryl, and often attached to them. Phenacite crystals attain the size of the beryl and are generally colorless. S. L. Penfield[1] has described the beryl, bertrandite and phenacite from Mount Antero. He discussed the etching of the beryl and its probable relation to the formation of the two associated beryllium min- erals—bertrandite and phenacite.

Beryl crystals have been found rather plentifully at the Amazon claim of J. D. Endicott, six and a half miles north of Texas Creek on East Gulch, Fremont County, Colo. The country rock at this mine is contorted mica and hornblende gneiss. The gneiss is cut by a large irregular mass of pegmatite which outcrops as a small cliff on the west side of the valley. The pegmatite contains irregularly shaped quartz masses of pale rose color, ranging from a few inches to several feet across. Beryl crystals are exposed at six or eight places in the cliff and range from less than an inch to a foot in diameter. They are mostly opaque and yellowish to greenish in color. Indica- tions of gem quality were seen in fragments of one crystal, and a few gems have been cut. Mica occurs in crystals four and five inches across, and a few crystals of columbite are found.

PENNSYLVANIA.

Dr. Edgar T. Wherry, of Lehigh University, states that beryl is found at many places in Ches- ter and Delaware counties in southeastern Penn- sylvania. The best locality is probably at the quarry of C. J. Leiper, at Avondale, Delaware County. The beryls are found here in pegmatite cutting the coarse granitic Baltimore gneiss. The beryl crystals range in size up to two inches in diameter and four inches in length. They have a bright green to golden yellow color, though the majority are badly flawed and opaque. Occasion- ally clear crystals of gem quality are obtained. In the Fall of 1908 some rusty beryl crystals were found about half a mile to the north of this place during the grading of a road. Good specimens are expected when the locality is opened as a quarry for building stone, as is the present inten- tion. Almandite garnet is found with the beryl at some of the localities and in some cases is suitable for cutting into gems.

UTAH.

Maynard Bixby, of Salt Lake City, reports the discovery of a new beryl locality on Ibapah Moun- tain in Tooele or Juab counties, western Utah. The beryl has a blue color with patches of gem quality. Details of the find are lacking, though it seems the beryls were found in gulch gravels and not in place.

NEW HAMPSHIRE.

Edwin Passmore, Boston, Mass., reports the dis- covery of a ledge carrying light green, light yellow and golden-colored beryl near Danbury, N. H. A portion of a broken crystal of dark yellow color found at this locality was valued at about $150. The crystals are associated with massive feldspar and will have to be removed with care to prevent breaking.

NORTH CAROLINA.

The Virginia-Carolina Gem Co., Shenandoah, Va., reports prospecting work on its acquamarine deposit near Mica, Mitchell County, N. C. The mine adjoins the property of the American Gem & Pearl Co., and is probably the old Hungerford mine.

BRAZIL.

According to A. S. Atkinson[1] aquamarines have been mined at a number of localities in Brazil. Some remarkable gems are obtained, and a few years ago one weighing nearly six pounds was found near Arassuahy. Records report a 15-pound green aquamarine found in 1814. The best gems come from the island of Alegre and are prized for their rich colors and brilliant luster.

CALAMINE.

MEXICO.

A very beautiful variety of calamine, suitable for gem purposes, has been brought to light by Charles H. Beers, of the Ysahelita Mining Co., San Pedro, Chihuahua, Mexico. Mr. Beers first noticed this material in the possession of a Yaqui Indian, who placed it before his shrine beside the cross and candle. The Indian informed him it was a guard against sickness, accidents, etc., and a sign of success. Mr. Beers obtained all the material possible from the Indian, amounting to about 400 pounds in the rough, and learned that it probably came from the Sahinal district near the Adventure mine, or perhaps in the Santo Domingo region in the Sierra Madre Mountains. The Indian was later killed in a mine, so that at pres- ent the locality from which the material was ob- tained is not definitely known.

The calamine occurs in masses of gray, green and blue colors, the blue prevailing. The Indian's name for the blue calamine was "buena fortuna." Specimens of the blue calamine, one a cabochon- cut gem kindly furnish by Mr. Beers, consist of translucent material, with a curved banded struc- ture and fibrous or radial crystallization across the banding. The banding is evidently due to cala- mine deposited from solutions in mammillary layers of translucent blue and white colors. The crystal- lization has been from a center outward in radial lines, and gives a fibrous or silky appearance. Mr. Beers calls attention to the resemblance of a section of this material to the rising sun and be- lieves this to be the cause of attraction for the Yaqui Indians. The gem cut from this calamine is very pretty.

CALIFORNITE.

CALIFORNIA.

Collier & Smith, San Diego, Cal., report that about two tons of rough californite was obtained at their mine on the South Fork of Indian Creek, 10½ miles from Happy Camp, Siskiyou County, Cal. None of this material was disposed of dur- ing 1908. The good grades of californite or jade —as it is sometimes called—are sold for about $50 a pound.

CHRYSOPRASE.

ARIZONA.

John L. Riggs, Chloride, Ariz., reports the oc- currence of chrysoprase near the summit on the west slope of the River Range or Black Mountains, Mohave County. The deposits are about 20 miles west of Mineral Park. Two claims have been taken up and are owned by Mr. Riggs and the Walker brothers. Mr. Riggs kindly sent a set of labeled specimens, among which were the following minerals and rocks: Country rock, decomposed, fine-grained, light-colored porphyry with small quartz phenocrysts. Perlitic volcanic glass with associated dark-red jasper. Red jasper or chert gangue mineral in chrysoprase veins. Brecciated vein matter composed of black flint, red and brown jasper, gray and white chalcedony, and small chrysoprase particles of rich green color. Brec- ciated brown and gray chert cut by two seams of pale-colored chrysoprase and white chalcedony. Breccia composed of white and gray translucent chalcedony, red jasper and dark-colored chryso- prase, adhering to decomposed light-colored por- phyry; this material is part of the vein. Dark- green chrysoprase, rather cloudy, in milky-white chalcedony or chert, some with a reddish-purplish

[1]Beryllium minerals from Colorado: Am. Jour. Sci., 3d Ser., vol. 40, 1890, pp. 489-491.

[1]Mining for gems in Brazil: Eng. and Min. Jour., June 19, 1909.



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olor. A mass measuring six by three by three inches and smaller pieces of finely granular apple reen chrysoprase, float material. Only a limited mount of prospecting has been done, and part of his is only assessment work, so that the deposits ave not been proven. Judging from color and uality exhibited by some of the small seams and atches of chrysoprase, it is reasonable to hope r high-grade gem material. So far the latter as been found only in pieces too small to be of uch value for cutting. The large lumps of low-ade chrysoprase, occurring as float on the surface, ay find a use in cheap jewelry. Some of the ecorated specimens, with the several colored va-eties of chalcedony and jasper, would yield andsome small ornamental stones. Portions of e white, purplish and translucent gray chalcedony ith streaks of chrysoprase would yield an odd ough attractive semi-precious stone.

CALIFORNIA.

Some of the chrysoprase mines of Tulare County, ., were operated during 1908. Among these re the Venice Hill mine and the Porterville ne; the latter was described in this report for 06. The Himalaya Mining Co., New York, ns the Porterville mine and cuts the high-grade m material obtained. The remainder is shipped Germany for cutting.

A. A. Prim, Visalia, also operated a chrysoprase posit at Venice Hill, owned by Franklin Playter, oston, Mass.

DATOLITE.

A quantity of massive datolite is obtained from rtain of the Lake Superior copper mines each ear and a portion is used for gem purposes. Datolite is a basic orthosilicate of boron and cal-um and commonly occurs in white or colorless rystals. Otto Borreson, Hancock, Mich., sub-mitted samples from the Franklin mine for ex-mination. This material comes from the upper vels of the mine and some of it contains so uch copper that it is crushed and smelted along ith the regular ore. The gem material varies in olor from pure opaque enamel white in a compact anular variety to cream, yellowish, pink and urplish in more translucent material. There are so dark to black streaks and mottlings through e massive datolite of different colors. The colors n the datolite are due to the presence of native opper more or less finely divided. Apparently he purplish tints are due to extremely finely ivided copper, and the pink and yellow tints are aused by larger scales and particles of copper isible to the naked eye or through a hand glass. Some of the specimens are attached to trap rock, nuch epidotized in places with native copper. These specimens furnish attractive material for mall ornaments and some are suitable for gems. The datolite is cut into stones for scarf pins, uff buttons, watch charms, etc. They are sold by ewelers in the copper-producing section of Michi-gan and also more widely in the gem markets.

(*To be continued.*)

President Archibald's Suggestions to Members of the American National Retail Jewelers' Association.

BLAIRSVILLE, Pa., Sept. 28.—President Archibald, of the American National Retail Jewelers' Association, this week, issues the following general letter to the members of the organization:

The fourth annual convention of the American National Retail Jewelers' Association has now passed into history. It was a memorable convention. The keynote was brotherly love and co-operation. I do not think there was an unpleasant remark made at this convention. All was pleasant and profitable to those who attended.

We recommend that every retail jeweler read again each address given at this convention. I think each retail jeweler can get some new thought by reading these addresses several times.

The writer heard every word of each address, yet he has reread each address several times. We consider these addresses classical. These should go down in history as masterpieces to each retail jeweler. We urge you to make a study of these practical suggestions. Apply them in your business. These came from "men of affairs."

* * *

The national convention authorized the president and secretary of the A. N. R. J. A. to compile a general code of ethics for the trade and that the same be given to the trade press as soon as completed.

* * *

We request each jeweler to send us suggestions for a list of rules or "Code of Ethics" from which we may compile our list. For example a rule like this: "Do not put price on goods bought in other stores."

Each retail jeweler has his idea what rules he would like to see adopted. Send us a list that suits you. We will compile a list from the many hundred rules we are sent.

* * *

Since the unit of organization is the local clubs or "round tables," we urge every town and city and county to form local organizations and meet frequently. We believe the life of all national organizations lies in the small clubs or local organizations. The busy season should not keep us from meeting. Meet and set prices and keep up a friendly spirit. Our Christmas profits will be larger if we all sell goods at a higher price. We can get the higher prices if we agree among ourselves not to cut the prices. Get together in every locality.

* * *

If there is a retail jeweler who has not paid up his annual dues during the year he is kindly asked to forward same to his State secretary. On January next we would like to have all delinquent members paid up in full. Now is the time to pay.

Every retail jeweler who believes in higher business principles, who believes in making more profit on our goods, who believes in the preservation of our own business, is asked to send his $5 for dues to his State and national organization. The verdict of thousands of retail jewelers who are members is that $3 is well spent money. Some retail jewelers say it is worth to them $25 a year. Let us have your application at once.

* * *

At the national convention at Omaha the president was authorized to appoint one man from each State who shall be a member of the Auxiliary Finance Committee.

I have appointed Steele F. Roberts, of Pittsburg, Pa., chairman of that committee. I have been asking for names of retail jewelers from each affiliated State. We desire one retail jeweler from each State who will secure funds from retail jewelers to carry on specific work of national importance. Send me names of suitable men for this finance committee. This money will not be used for salaries nor general expenses. If any retail jeweler believes that association work helps him more than he pays for it, and is desirous of aiding the work, send what you feel like giving to the national chairman, Steele F. Roberts, Pittsburg, Pa.

* * *

We trust that each retail jeweler will not forget to write the president about association work. Keep up interest in your State and city and town. Do not let the busy season crowd out interest in association work. Always have time to ask a brother jeweler to join our association. Always have time to read the trade press carefully. Always find time to write a few postal cards to your State and national officers.

* * *

Send suggestions about the new proposed door plate for members of the A. N. R. J. A.

* * *

Pay your delinquent dues at once.

* * *

Secure new members.

* * *

Do not buy too many goods. Pay your bills promptly and then we will have the respect of the manufacturer and the jobber.

* * *

Advocate a *fixed selling price* on every watch.

* * *

Keep your eyes and ears open for those jobbers and manufacturers who sell *you* and also the department store and mail order house.

J. P. ARCHIBALD,
President American National Retail Jewelers' Association.

H. F. Hinson, who was recently convicted of stealing jewelry valued at $5,000 from the Southern Express Co., last week, was sentenced to pay a fine of $900 and costs or serve 18 months in the Convict Camps in Jacksonville, Fla. His attorney will appeal the case to the Supreme Court.

Death of Joseph Friedman, LL. D.

The funeral of Joseph Friedman, head of the jewelry and pearl house bearing his name at 92 Spring St., New York, took place from his late home, 62 W. 124th St., New York, Wednesday of last week. Mr. Friedman died at Sea Cliffe, L. I., after a prolonged illness, on Sept. 20. The funeral services were conducted by John Elliott and Rev. Dr. Phillip Klein, the interment being in Union Fields Cemetery.

Joseph Friedman was born in Hungary, 1852, where he spent his early life. He went to Vienna, Austria, in 1861, and here



THE LATE JOSEPH FRIEDMAN.

made his home and studied law. He later served in the Austrian army and took part in the campaign of 1878, which resulted in the occupation of the two former Turkish provinces, Herzegovina and Bosnia. During this campaign he rendered valuable service to his country and was wounded. At the close of the campaign he resumed his practice of law, which he continued until 1886, when, after a nervous breakdown, he was compelled to abandon the law practice and travel for two years. He had the title LL.D.

Mr. Friedman finally settled in New York and started at 92 Spring St. in the wholesale jewelry business, and subsequently went to manufacturing and importing of pearl articles, pearl stubs, sleeve and collar buttons and mother of pearl jewelry, which he furnished to the men's furnishing goods trade. The factory is at 626 Fourth Ave., Brooklyn. Mr. Friedman was well and favorably known in the trade by a large number of friends and acquaintances who expressed their sympathy to his family in their bereavement.

Deceased was a member of several German and Austrian clubs, and the Manufacturing Jewelers' Board of Trade, Providence, R. I. He is survived by a widow and one son, 14 years of age. His widow is a sister of Louis M. Graubarth, who has been connected in business with Mr. Friedman since 1891, and had managed the business during Mr. Friedman's long illness.

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Death of Addison W. Woodhull.

Members of the jewelry trade in New York and also throughout the country learned with deep regret, last week, of the death of Addison W. Woodhull, president of the diamond firm of Mount & Woodhull, Inc., 26 Maiden Lane, N. Y. Mr. Woodhull died at his home, 26 E. Kinney St., Newark, at one o'clock last Friday morning after an illness of about three months. His death was caused by arteral sclerosis. Mr. Woodhull was known and highly regarded by a large circle of business associates and friends. He was a man of sterling character, firm business integrity and kindly disposition.

Addison W. Woodhull was born Aug. 21, 1861, at Newark, N. J., his father being



THE LATE ADDISON WOODHULL.

Dr. Addison Woodhull, surgeon in the United States Army during the Civil War and a prominent medical practitioner in the city of Newark. Deceased spent his early life in Newark, N. J., and entered the jewelry trade about 1878 as an employe of Aikin, Lambert & Co. In 1889 he went with the old firm of Randel, Barrimore & Billings, with which he remained until 1897, when in company with John C. Mount, also with this house, formed the firm of Mount & Woodhull. Mr. Mount died in January, 1900, and the business was continued under the same style until Feb. 1, 1905, when it was incorporated, Mr. Woodhull becoming president. Together with his brother, Gilbert T. Woodhull, he had continued the business since that time.

Mr. Woodhull was a member of the Jewelers' League, Jewelers' 24 Karat Club of New York City, Loyal Legion, Essex Club of Newark, Essex County Club of West Orange, and a member of the Jewelers' Board of Trade.

The funeral services were held Monday at 10 A.M. from the late home of the deceased. Dr. Vance officiated. The interment took place in the old Tennent Churchyard at Tennent, N. J. Deceased is survived by his mother, one sister and two brothers, Daniel E., who is vice-president of the American Bank Note Co., and Gilbert T., who is treasurer of Mount & Woodhull. The business will be conducted under the same firm style.

Interesting Statistics of Jewelry Industry of Massachusetts Compiled by State Bureau.

ATTLEBORO, Sept. 28.—The annual reports of Statistics of Manufactures brought out by the Massachusetts Bureau of Statistics contain information and data for the year 1908 that is not only of great interest but extremely valuable to the trade.

In the entire State there were 129 jewelry establishments, having a capital of $6,-135,658; using materials amounting to $5,-111,301; paying wages aggregating $3,958,-731 to 6,691 persons, 1,268 of whom were males and 2,423 females; the yearly average wage was $591.65, and the amount of production $13,674,638.

There were 16 silverware concerns, with a capital of $2,446,322, using materials worth $2,165,551, and paying wages of $1,-181,599 to 1,939 persons—1,652 males and 287 females. The average wage was $609.39, and the value of the goods produced $5,-201,526.

The plated-ware business had four establishments, employing 157 persons, paying wages to the amount of $107,311, and producing goods worth $220,117.

The following is an interesting table concerning the jewelry industry in the various towns:

Attleboro:	*No. of concerns.*	*Capital.*	*Value of stock used.*	*Wages paid.*	*Men employed.*	*Women employed.*	*Average earnings.*	*Value of products.*
Jewelry	63	$3,202,252	$3,231,294	$1,930,835	2,015	1,133	$613.74	$7,414,266
Other industries.	27	4,064,223	2,232,367	1,222,370	1,982	331	528.48	4,912,741
North Attleboro:								
Jewelry	40	1,711,993	1,313,573	1,289,594	1,430	630	626.02	3,987,456
Other industries.	15	973,646	664,642	352,647	408	188	891.09	1,630,088
Plainville:								
Jewelry	6	199,858	171,321	195,356	201	16	731.07	567,533
Taunton:								
Plate ware	3	142,683	41,047	63,161	88	19	590.29	156,647
Leominster:								
Combs, hair-pin.	28	821,445	1,513,982	746,056	1,285	581	447.81	3,040,877

Another table, showing the pay received by all working in the jewelry business, shows the following: Under $3—males 11, females 29; $3 but under $5—males 49, females 70; $5 but under $6—males 69, females 146; $6 but under $7—males 110, females 276; $7 but under $8—males 193, females 293; $8 but under $9— males 271, females 367; $9 but under $10—males 253, females 277; $10 but under $12—males 626, females 327; $12 but under $15—males 1,003, females 208; $15 but under $20—males 1,276, females 135; $20 but under $25—males 625, females 17; $25 and over—males 333, females 11.

A third table gives the number of jewelry establishments in the State as 129, the average number of working days, 276.32, and the average proportion of business done, 63.26.

The town of Plainville has the rare honor of paying the highest average wage of any city and town in the State.

John A. Schrott, Herkimer, N. Y., has purchased a camp site at Otter Lake, where he is erecting a cottage for his own use

Retail Jewelers of Philadelphia, Pa., Discuss Resolutions Against Jobbers and Manufacturers Selling at Retail.

PHILADELPHIA, Pa., Sept. 23.—As noted in yesterday's issue of THE JEWELERS' CIRCULAR-WEEKLY, the first local Fall meeting of the Philadelphia Retail Jewelers' Association was held last Monday evening at the rooms of the Philadelphia Jewelers' Club, under the direction of the Pennsylvania Retail Jewelers' Association. Ira D. Garman, president of the association, presided.

The principal topic discussed at this meeting was the illegitimate retail selling on the part of some of the wholesale jewelers and silversmiths to consumers which must necessarily reduce the sales of the retailer. For some time it has been the desire of the retailers to get together and thresh out the various complaints in the local districts that certain wholesalers were abusing their privileges, and it was not until the meeting of Monday evening that a resolution was adopted proposing that the association take action in the matter of illegitimate retail selling on the part of wholesale jewelers and manufacturing silversmiths.

The resolution discussed was referred to the executive committee, which consists of J. P. Archibald, chairman; Charles Hambly and R. S. Seltzer. It was the sense of the meeting that the matter be settled satisfactorily and amicably to all those concerned, and that the main object of the retailer was to work in harmony with the wholesaler.

The meeting was largely attended and was voted one of the most successful of its kind. Regular monthly meetings will be held at the Jewelers' Club hereafter. During the evening a publicity committee was appointed. E. J. Berlet and Charles H. Hambly will act on this committee.

President Garman of the Pennsylvania Retail Jewelers' Association announces his committees for 1909-1910 as follows: Trade Interests—Steel F. Roberts, Pittsburg, chairman; Edward Keller, Allentown; J. E. Berlet, Philadelphia. Qualities—Wm. Gibbons, Philadelphia, chairman; Will K. Rebert, York; F. C. Bode, Jr., Philadelphia. Legislation—A. C. Graul, Sharpsburg, chairman; E. L. Rinkenbach, Harrisburg; W. W. Fisher, Sunbury. Membership—F. I. Davis, Philadelphia, chairman; O. F. Heineman, Pittsburg; Robert T. Garman, Tyrone. Deceased Members—J. P. Steinmann, Pittsburg, chairman; Thos. J. Apryl, Johnstown; E. J. Faust, Allentown.

ADDISON W. WOODHULL, President. GILBERT T. WOODHULL, Treasurer.
WILLIAM J. McQUILLIN, Secretary.

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rooks Assault St. Louis Jeweler in Unsuccessful Attempt to Rob Him.

St. Louis, Mo., Sept. 25.—Two robbers ntered the store of Washington Volker, 25 Easton Ave., at 1:30 o'clock Thursday ternoon, and attacked Mr. Volker, strikg him on the head with the butt of a reolver, but were frightened away before ey could steal anything.

Mr Volker was alone in the store when e men entered. They said they wanted to e some rings. Mr. Volker instead of setg a tray before them took out a single ng, set with a ruby, and showed it to m One of them then said he wanted a eller ring.

As Mr. Volker was leaning over to take nother from the case, one of the men ruck him on the side of the head. Volker ught the show case to keep from falling d staggered back against a wall cabinet. e was stunned but not unconscious and as able to call loudly for his son, Washgton Volker, Jr., who was upstairs.

The robbers heard the son running down he stairs and ran out of the store. The ng man pursued them west on Easton ve One of them made a motion to draw revolver, but young Volker did not stop. hey turned into Cardinal Ave., dodged rough a yard and escaped.

Mr Volker, Sr., had a cut three inches the side of his head, but the skull was ot fractured. The police have been given good description of the robbers.

ewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

Washington, D. C. Sept. 22.—The folwing were the exports of jewelry, silverare, optical goods, clock, watches and indred lines from the port of New York or the week just ended:

Buenos Aires: 8 cases plated ware, $1,020; 10 ases clocks, $285.

Cape Town: 4 cases plated ware, $121; 49 cases ocks, $1,079; 3 cases scopes and views, $174; cases watches, $163.

Copenhagen: 2 cases watches, $125.

Hamburg: 2 cases optical goods, $113; 3 cases vatches, $2,539.

Havana: 4 cases optical goods, $1,197; 6 cases lated ware, $235; 2 cases optical goods, $144.

Liverpool: 22 cases clocks, $810.

London: 71 cases clocks, $2,000; 5 cases scopes nd views, $250; 3 cases clocks, $163; 24 cases locks, $1,300; 9 cases optical goods, $3,810; 28 ases watches, $3,312; 2 cases scopes and views, 120.

Lyttleton: 35 cases clocks, $458; 6 cases plated vare, $128.

Manchester: 52 cases clocks, $1,037.

Maracaibo: 2 cases silverware, $141.

Melbourne: 31 cases plated ware, $1,230; 249 ases clocks, $4,205.

Montevideo: 8 cases plated ware, $771.

Para: 7 cases clocks, $155; 1 case plated ware, 148; 1 case optical goods, $158.

Rio de Janeiro: 42 cases clocks, $779; 8 cases lated ware, $622; 2 cases optical goods, $727.

Savanilla: 3 cases clocks, $149.

Valparaiso: 2 cases watches, $170; 12 cases locks, $498.

Vera Cruz: 4 cases plated ware, $400; 13 cases locks, $215.

Paducah, Ky., Jeweler Files a Voluntary Petition in Bankruptcy.

Paducah, Ky., Sept. 22.—Louis Pollock, rading as A. Pollock in the retail jewelry usiness in this city, has filed a voluntary etition in bankruptcy in the United States Court here. The schedules show liabilities of about $2,000, while the nominal value of the assets enumerated aggregate $2,300.

The business for some time has been run under the name of Ada Pollock, wife of Louis Pollock and has been making little headway for a year or more. The failure did not come as a surprise to his creditors as payments have been slow for some time. Many claims have been in attorney's hands for collection. The trouble is believed to be due to the fact that the assets of the business, while valuable, were not easily turned into cash.

Assignee of D. R. Child & Co., North Swansea, Mass., to Sell Plant at Public or Private Sale.

Providence, R. I., Sept. 25.—A meeting of the creditors of L. P. Sturtevant, doing business as D. R. Child & Co., manufacturing jewelers, at North Swansea, Mass., was held a few days ago at the office of James F. Phetteplace, the assignee, in this city, and was well attended. The entire situation was discussed at great length and the assignee announced that it was his intention to sell the plant at either private sale or public auction as soon as arrangements could be made. The proposition was in accordance with the views of the creditors, although Mr. Sturtevant is understood to have pleaded for a little time in order that he might see what means he could raise, so that he might make an offer in settlement.

The statement of the firm's affairs, issued by Assignee Phetteplace, was studied with considerable interest. It is as follows: The assets, not mortgaged or hypothecated, include real estate, manufacturing plant, estimated, $5,000; personal property at plant, as appraised, $9,023.90; accounts receivable, not exceeding, $1,000; total assets, $15,023.90. The liabilities—unsecured, or where security is not equal in value to the indebtedness sought to secure—are: Bills payable, $41,090.49; accounts payable, $3,873.99; taxes, $281.09; labor, $402.77; total, $45,648.34.

Importations at the Port of New York.

Weeks Ended Sept. 19, 1908, *and Sept.* 18, 1909.

China, Glass and Earthen Ware:	1908.	1909.
China	$102,899	$59,426
Earthen ware	13,711	22,062
Glass ware	27,659	30,957
Optical glass	10,921	1,357
Instruments:		
Musical	7,000	14,407
Optical	30,261	19,967
Philosophical	7,479	1,665
Jewelry, etc.:		
Jewelry	16,852	22,364
Precious stones	238,489	380,086
Watches	29,035	7,004
Metals, etc.:		
Bronzes	8,122	8,706
Cutlery	19,946	35,458
Dutch metal	4,610	3,829
Platina	22,143	103,641
Plated ware	.....	721
Silverware	743	2,803
Miscellaneous:		
Alabaster ornaments	22	362
Amber	3,859	20,772
Beads	1,115	6,835
Clocks	4,469	11,478
Fans	2,906	3,637
Fancy goods	7,114	9,416
Ivory	17,234	7,586
Ivory, manufactures of	1,732	377
Marble, manufactures of	3,924	12,764
Statuary	4,243	8,900



E. E. Fite has engaged in business in Los Angeles, Cal.

Tromby & Clark is a new jewelry concern in Poplar Bluff, Mo.

Frank Andrews expects to open a store shortly at Farmington, Wash.

The Sachs Novelty Shop will open a store at 94 State St., Chicago, Oct. 1.

Louis Gordon has started in business on W. Madison St., near Kedzie Ave., Chicago, Ill.

Frank Freeman has opened a store on E. 55th St., near the corner of Superior Ave., Cleveland, O.

The Harding Jewelry Co., F. E. Harding, proprietor, has opened a store at 216 Second Ave., Cedar Rapids, Ia.

O. T. Hodhefield, formerly with T. B. Thomsen, Minneapolis, Minn., has opened a store of his own at Marietta, Minn.

Allen & Algie are about to open a retail jewelry store in the new Grangeville Savings & Trust building, Grangeville, Idaho, which was recently completed.

The Standard Bifocal Co., Geneva, N. Y., was incorporated recently to manufacture optical supplies. The directors are: H. B. Graves, T. J. Smith and W. A. Silsby.

The Booth Jewelry Co. was recently incorporated at Salem, Ore., with a capital stock of $25,000. The incorporators were: C. S. Orwig, E. S. Booth and Mae Booth.

The Campfield, Raggle Clock Co., Richmond, Ind., has been incorporated, with a capital of $1,000. The directors are: E. M. Campfield, G. A. Campfield and E. Arnold.

The Gold and Silver Reducing & Smelting Co. has filed a certificate of incorporation in Lowville, N. Y. The directors are: A. W. Rich, Croghan; W. L. McLaughlin and T. B. Seevers, Oskaloosa, Ia.

The Hertzog-Thomsen Co. is the name of a new concern which will soon open a store at 1907 Third Ave., Birmingham, Ala. Edward F. Hertzog and Joseph G. Thomsen comprise the firm. Mr. Hertzog was formerly with F. W. Bromberg for eight years, while Mr. Thomsen had charge of the jewelry department in the store of Loveman, Joseph & Loeb.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Sept. 25, 1909.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$602,925.53
Gold bars paid depositors	63,085.24
Total	$666,010.77

Of this the gold bars exchanged for gold coin are reported as follows:

Sept. 20	$168,046 45
" 21	159,155.98
" 22	70,530 25
" 23	101,834.28
" 24	72,872.39
" 25	30,186.20
Total	$602,925.53

FRANK JEANNE CHAS. L. ROOS

WM. S. HEDGES & CO.

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Precious Stones and Pearls

170 Broadway, Corner Maiden Lane, New York

Fancy Colored Diamonds

ALSO FANCY SHAPED STONES

SAUNDERS, MEURER & CO.

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Importers and Cutters of Diamonds

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HIGH GRADE DIAMOND MOUNTINGS

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We make a specialty of PLATINUM MOUNTINGS of the highest workmanship and finish at most reasonable prices. Order work given the greatest attention. Memorandum orders solicited. Designs and estimates furnished on application.

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Pearls, Diamonds

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Precious Stones

of Exceptional Rarity

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HENRY E. OPPENHEIMER & CO.

Precious Stone Merchants

NOW AT

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UNIQUE GEMS

United States Stones

Back at headquarters with a fine new assortment of Semi-Precious Native and Foreign Stones, including the newest genuine gem

APRICOTINE

Fall and Winter Bulletin and Price List now ready

LOUIS J. DEACON, Atlantic City, New Jersey



Traveling representatives who called on the Milwaukee, Wis., trade, last week, included: William Moore, William Dixon, Inc.; E. E. Howard, A. Lowy and Tushnett & Lancton.

Traveling representatives in Toronto, Ont., recently, were: D. A. Merrick, Depasse Mfg. Co.; George Smith, manufacturers' agent, Kingston, and W. A. Austin, Austin & Co.

The following traveling men called on the trade in Kansas City, Mo., last week: Theodore Parker, Bush & Crosby; H. F. Tourtellot, Waite-Thresher Co.; V. H. Oakley, Thornton Bros. Co.

Traveling representatives in Los Angeles, Cal., recently, included: J. D. Bridges, W. R. Landram; H. B. Grantfield, Reed & Barton; James Hagan, Hedges & Co.; George Miller, Gorham Co.; Mr. Lowy, Sussfeld, Lorsch & Co.; John L. Jepson, Gorham Griscom & Osborn.

The following traveling representatives visited the trade in Lancaster, Pa., recently: P. S. Harton, Reliance Fountain Pen Co.; O. F. Somers; W. Tuttle, Smith, Patterson Co.; William Rossington, Moore & Son; Harry Caro, Sterling Silver Mfg. Co.; W. Leroy Ketchum, Derby Silver Co.; Fred Ehrlich, King & Eisele; Mr. Breidenbach, Adolphe Schwob; L. A. Burt, R. Wallace & Sons' Mfg. Co.; Willie B. Ehlers, Ehlers & Co.; George L. Sheppard-son, C. A. Marsh & Co.; Charles Parker, Bates & Bacon.

Traveling representatives who called on the Cincinnati, O., trade, during the past week, included: William Huger, William Huger & Co.; W. G. Mould, Sansbury & Nellis; E. W. Dellar, La Secla. Reed & Co.; J. P. Fagan, Unger Bros.; W. H. Osborne, R. Wallace & Sons Mfg. Co.; George Allsopp, Jr., Allsopp Bros.; Charles T. Dougherty, Osmers, Dougherty Co.; Walter S. Strauss, Strauss & Sons; H. D. Meyer, I. N. Deitsch; H. Carmichael, Bride & Tinckler; H. W. Dumby, S. E. Howard's Son & Co.; J. F. Dean, Reed & Barton; H. H. Meyer, William B. Kerr & Co., G. S. Melville, D. Wilcox & Co.; Frank E. Gallis, T. W. Adams & Co.; George A. Schuetz, Snow & Westcott Co.; J. J. Sideman, Redlich & Co.

Among the traveling representatives who, recently, visited the trade at Pittsburg, Pa., were the following: Frank S. Ottley, Riker Bros.; W. H. Eliot, Meriden Cut Glass Co.; Walter S. Strauss, Jacob Strauss & Sons; Lewis P. Cook, Sternau & Co.; H. B. Bliss, B. M. Stanley, Jr., J. F. Dean, Reed & Barton; Mr. Curran, A. Hedges & Co.; Mr. Tinker, Wm. B. Durgin Co.; Lucien Rockwell, Poole Silver Co.; J. P. Fagan, Unger Bros.; C. T. Barbour, Watrous Mfg. Co.; I. M. Morrow, American Watch Case Co.; J. T. Daughaday, Walter Scott Co.; George S. Temple, W & S. Blackinton Co.; W. D. Sinnock, Ehrlich & Sinnock; Mr. Walter, Untermeyer-Gobbins Co.; J. Walther, D. F. Briggs Co.; Fred England, Frolichstein, England & Klein.

The traveling representatives who called on the Omaha, Nebr., trade, during the past week, included: Chester W. Kelley, Tilden-Thurber Co.; L. Bradley, J. D. Bergen Co.; E. C. Stetson, Crest Silver Co.; A. S. Wormood, Joseph Fahys & Co.; John C. Jones, Charles L. Trout & Co.; E. Benike, Champenois & Co.; Mr. Singleton, Adams Singleton; R. M. Peare, Art Metal Works; Adolph M. Kuhn, Towle Mfg. Co.; L. H. Smith, Bippart, Griscom & Osborn; C. L. Caliger, Proehnle & Co.; R. W. Cohen, George H. Capone Co.; James R. Palmer, Henry A. Kirby; Mr. Cohen, Lewy & Cohen; H. A. Bliss, Wordley, Allsopp & Bliss Co.; Joseph Keller, Keller Mfg. Co.; H. J. Perl, Wagner Comb Mfg. Co.; George V. Beardsley, Allsopp & Allsopp; John O. Slemmons, J. B. Bowden & Co.; John Hoagland, F. T. Pearce Co.; H. W. Hedge, Excelsior Watch Co.; W. S. Dudley, Rodgers, Smith & Co.; M. E. Van Bergh, Van Bergh Silver Plate Co.; Mr. Dorrance, Simons Bros. & Co.

Among the travelers who, recently, visited the Buffalo, N. Y., trade, were: Charles A. Paine, Macpherson-Roubaud Co.; L. O. Binder, Ernst Gideon Bek; George E. Taylor, Wilcox & Wagoner Co.; M. F. Loomis, C. Sydney Smith & Co.; E. Horton, Mandeville, Carrow & Crane; Frederick Kenn; E. A. Reed, Reed & Barton; J. Spear, E. A. Bliss Co.; Mr. Rapelye, J. D. Bergen Co.; H. J. Dennis; E. W. Dellar, W. S. Hicks' Sons; William Roman, Manasseh Levy & Co.; A. D. Harmg, Kent & Woodland; J. Laffey, Gorham Co.; H. Budwig, Arthur W. Ware & Co.; Mr. Whitmore, Rogers, Lunt & Bowlen Co.; J. W. Armbruster, Illinois Watch Co.; Wallace E. Welch, Hoyt, Obrig & Geiger Co.; A. J. Parker, Osmun Parker Mfg. Co.; C. F. Sweasy, Champenois & Co.; J. E. Simonson, Ludwig Nissen & Co.; Morris Weil; George A. Jochum, C. Cornehlsen; R. J. Gordon, Ripley-Howland Mfg. Co.; J. J. Sideman, Redlich & Co.; T. D. Bailey, Robert S. Gatter; H. D. Meyer, I. N. Deitsch; Henry Freund, Henry Freund & Bro.

Among the traveling representatives in St. Louis, Mo., during the past week, were: Thomas E. Rogers, Riker Bros.; E. A. Reed, Reed & Barton; George A. Schuetz, Snow & Westcott Co.; Mark Perl, Wagner Comb Mfg. Co.; W. R. Shute, Day, Clark & Co.; Mr. Grimes, Orega Watch Co.; Louis Berger, Longines Watch Co.; L. A. Knobel, Louis Ettlinger & Sons; Arthur W. Ware, Arthur W. Ware & Co.; G. A. Jewett, Hamilton & Hamilton; J. E. Simonson, Ludwig Nissen & Co.; Perry C. Burnham, Enos Richardson & Co.; M. B. Bernstein, Tuthill Cut Glass Co.; George A. Allsopp, Allsopp Bros.; R. L. Seely, La Pierre Mfg. Co., A. A. Haring, Kent & Woodland; H. A. Bliss, Wordley, Allsopp & Bliss Co.; Rudolph Schwenger, H. Z. & H. Oppenheimer, Henry C. Woods, Dommick & Haff; R. J. Gordon, Ripley-Howard Mfg. Co.; M. L. Barnard, Larter & Sons; E. D. Weston, C. Dorflinger & Sons; F. R. Horton, Carter, Howe & Co.; Mr. Macpherson, Macpherson-Roubaud Co.; S. W. Abbey, E. Ira Richards & Co.; L. H. Smith, Bippart, Griscom & Osborn; Charles R. Dietz, Herman J. Dietz; Reuben W. Cohen, George H. Cahoone Co.; William Huger, William Huger & Co.; A. J. Casse, John R. Kenn, Mr. Lyons, Lyons Gem Co.; Joseph Keller, Keller Mfg. Co.; F. L. Pettee, Waterbury Clock Co.; Frank E. Wallis, T. W. Adams & Co.; Emil Herbeck, Herbeck-Demer Co.; Charles F. Sexton, William L. Sexton & Co.; George W. Beardsley, Allsopp & Allsopp; H. H. Meyer, William B. Kerr Co.; T. H. Batchelder, Moore & Son; J. Williams, Fera & Kadison; A. L. Hancock, C. Sydney Smith & Co.; D. Meyer, I. N. Deitsch; L. Seligsberger, Mauser Mfg. Co.; C. A. Holbrock, Sloan & Co.; Charles T. Dougherty, Osmers-Dougherty Co.; O. F. Samuelson, Towle Mfg. Co.; A. T. Teague, Link & Angell; D. N. Jacoby, Providence Stock Co.; I. C. Nicholson, Excelsior Mfg. Co.; Mr. Ross, Robert H. Ingersoll & Bro.; H. G. Pfordresher, Eastern Jewelry Co.; H. S. Wiltshire, Palmer & Capron; Mr. Morse, Chapman Mfg. Co.; Mr. Bolton, Tenney & Porter; Mr. McLaughlin, S. McLaughlin & Co.; Mr. Crossin, Crossin & Co.; Mr. Levy, Fox Mfg. Co.; W. A. Burt, Cory & Reynolds Co.; John Hoagland, F. T. Pearce Co.; Mr. Stevens, Bay State Optical Co.; H. C. Hull, Pierpont Corporation.

Connecticut.

M. W. Hill, New Milford, reached home, last week, after touring the southern Berkshires.

Work is being rapidly completed on the foundation for the two-story brick building to be used by the Rogers Silver Plate Co., in Danbury. The building is being erected on Rowan St.

The large brick addition to the movement department of the E. Ingraham Co.'s factory, Bristol, is now practically completed on the outside, and the work of installing the machinery has been begun.

George D. Munson, manager of factory "H," International Silver Co., Wallingford, was recently elected secretary and treasurer of the League of Connecticut Golf Clubs, to succeed R. P. Curtis, of Bridgeport.

The recent election of Thomas H. McDonald as a director of the American Graphophone Co., Bridgeport, recalls the fact that Mr. McDonald was the first inventor of a clockwork motor used in a graphophone. He also invented the duplicating machine used for transferring wax cylinder records from a master record to a blank at very small cost.

Patrick F. Ryan, for many years in the employ of factory "N," International Silver Co., Meriden, and a well known citizen of that place, died on the morning of Sept. 20 at his home, 122 Hobart St., after several weeks' illness. Death was caused by a complication of diseases. The deceased was a member of St. Joseph's Church and of the Silver City Council, Knights of Columbus.

Pacific Coast Notes.

C. W. Wickersham, Bakersfield, Cal., has returned from a business trip to New York.

A. W. Schleyer, Arbuckle, Cal., has decided to close out his business at Calistoga, Cal.

George Jordan, formerly in business in Redlands, died recently in southern California.

C. H. Renner, Arcata, Cal., has removed his store from that place to Blue Lake, Cal., and will begin business there shortly.

The many friends of C. Sieghold, Salinas, Cal., will be interested in learning that he has entered the political ring, having been appointed Councilman of that place.

Harry Pierce, Salinas, Cal., who is in the jewelry business with J. Gordino, is now in the east and will spend a three weeks' vacation in Chicago. He will be absent from Salinas about five weeks.

M. J. Kaliher, Whittier, Cal., and Miss Charlotte S. McCormick, Lankershim, Cal., were married recently at the home of the bride. Mrs. Kaliher was formerly a teacher in one of the grammar schools of Whittier.

Kyle McBratney, El Centro, Cal., has become interested in the possibilities of Calexico, and has decided to establish a branch store there. A safe and show cases have been shipped, and the new store will be ready for business some time during the course of the present month.

The American Jewelry Co., Bakersfield, Cal., is making extensive improvements in its store at that place, the changes including an entirely new store front, a concrete floor, steel paneled ceiling, a large vault, new furnishings and a manufacturing room. This latter department is to be made a special feature of the business, and it is expected that when it is finished 15 men will be given employment.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	*New York selling price, .999 Basis.*
Sept. 21	23 3-4d.	$0.53½
" 22	23 11 16d.	53⅝
" 23	23 11 16d	53⅝
" 24	23 11 16d	53⅝
" 25	23 11 16d.	.53⅝
" 27	23 5-8d.	.53⅛

The Vincent Jewelry Co., Tampa, Fla., moved recently from its old location to attractively furnished quarters at 1322 Franklin St.

Special Order Work

Special order work is profitable if proper material is at hand to carry out the ideas and wishes of critical customers.

In addition to our large stock of American and European cut precious and so-called semi-precious stones, we carry an assortment of rough gems from which we can readily cut odd sizes and shapes and so fill practically almost any order.

The ownership of American gem mines and a large modern lapidary shop place us in a unique position to serve the trade.

Upon request we will send a list of the stones we cut and carry in stock.

BUY FROM THE CUTTERS

AMERICAN GEM & PEARL COMPANY

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FROM MINES TO MARKET

A. ESPOSITER S. ESPOSITER S. VARNI

Buy your Gems and Semi-Precious Stones direct from the Lapidary.

A. & S. ESPOSITER Co. FINE GEM CUTTING LAPIDARIES IMPORTERS OF PRECIOUS STONES

Cutting of Rubies, Sapphires and Emeralds a specialty.

Jobbing Orders Promptly Executed

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La Vallieres

From $15.00 to $150.00

Workmanship and finish above criticism

CROSSMAN COMPANY

3 Maiden Lane NEW YORK

SCARABÆS

IN SCARF PIN, BROOCH, RING AND BUCKLE SIZES

CUT TO ORDER

IN ANY KIND OF STONE DESIRED

Samples Sent on Request

"There is nothing in the Art that we cannot do"

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¶ WE SHALL BE GLAD TO SEND OUR NEW ILLUSTRATED CATALOGUE TO ANY LEGITIMATE JEWELER.

S. F. Myers Co.

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ANCIENT AND MODERN

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Importers and Manufacturers of **CORAL**

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Head Office Torre del Greco, Italy Corso Avezzana N. 31

News Gleanings.

Geo. M Harker is no longer at Waverly, Ia

A D Wycoff, Villisca, Ia., has retired from business.

J C. McManus has retired from the field at Ackley, Ia.

H. A Vogel has retired from the business at Newell, Ia.

J F McSwen makes his headquarters with W N Boynton, Manchester, Ia.

Leander H. Tonner, Red Oak, Ia. is succeeded by C. C. Tonner, Portland, Ore.

H F Gamenthaler's store, Cass Lake, Minn., was recently looted of fountain pens, watches and jewelry.

The jewelry establishment of A. S. Venen, Forest Grove, Ore., was sold, recently, to E. S. Booth, Portland.

J J Skaug, who came from Minot, N Dak., will soon open a jewelry store at 2404 Central Ave., Minneapolis, Minn.

J. N Bartholomew, of Livingston Bros., Yankton, S. Dak., spent a short time at his old home in St. Cloud, Minn., recently.

Bissell & Co. have secured a nine years' lease of the building at 1207 G St., Washington, D. C., and will move there about Jan 1.

Dahl & Fredin, 2409 Central Ave., Minneapolis, Minn., are installing machinery for repairing and manufacturing all kinds of jewelry.

Jewelry stock amounting to $50 was stolen from the store of C. W. Webb, Dewitt, Mich., recently, by burglars, who picked the door lock.

S. S. Stacey, jeweler and optician, has moved from Minot, S. Dak., to Whitefish, Mont., where he recently bought out the stock of J. A. Robinson.

S Doman, Spring Valley, N. Y., has opened a branch store in Suffern, N. Y., where he has secured quarters in the Beers building, on Lafayette Ave.

David Rust, Whiting, Ia., has closed out. F. M. Whisman, of that place, no longer carries jewelry, and A. J. Pooley, druggist, has added a stock of jewelry.

A large rock was hurled through the show window in the store of J. Levin, Pueblo, Colo., recently, and about $100 worth of stock was stolen. There is no clue.

Paul Seligman, of the firm of Hyman & Seligman, retail jewelers, Syracuse, N. Y., died on the morning of Sept. 28 of tuberculosis. He was a young man only about 30 years old and is survived by his father and mother.

According to Consul-General R. E. Mansfield, Switzerland exported to the United States in 1908 watches and clocks valued at $839,565, while this year the same country exported material of that kind amounting to $979,714.

Members of the trade heard with deep regret the news that Jesse L. Browne, a well-known salesman and southern representative of M. Sickles & Sons, Philadelphia, Pa., had died at Richmond, Va., Sunday evening, Sept. 26.

Frank Schlampp, Des Moines, Ia., is enlarging the floor space in his store at Sixth Ave. and Locust St., by taking out some of the partitions. The interior of the store will be redecorated and tile flooring and new fixtures installed.

A A. Exley, formerly manager for G. W. Pipes' store at 314 Main St., Morgantown, W. Va., has bought out Mr. Pipes' business here, which is the largest jewelry establishment in this section. Mr. Exley continues the business in his own name as successor to Mr. Pipes.

The Parritt Jewelry Store, Des Moines, Ia., has been succeeded by the Louis Van Sickle Co., formerly of Oskaloosa, Ia. The formal opening of the new establishment will take place in the near future. The interior of the store will be thoroughly remodeled and equipped with new fixtures.

H J Homrich, Huntington, W. Va., has erected a street clock in front of his establishment. The clock, together with the stand in which it is placed, weighs two tons and measures 18 feet in height. The clock has four dials and will be lighted from the interior by electricity. The clock was made by the Seth Thomas Clock Co., Thomaston, Conn.

The Rochester (N. Y.) police were notified early last week of an attempt at burglary at the jewelry store of L. H. Kullerud, 447 Plymouth Ave. Kullerud said that he heard the noise the thieves made, and when he went to investigate he found two men trying to force an entrance through the front window of his place. They had broken the glass, and were about to succeed in their attempt, but were frightened away when he appeared. No clue was discovered.

Dec. 1, 2 and 3 have been selected by the National Society for the Promotion of Industrial Education as the days upon which to hold the annual convention. The place selected is Milwaukee. Every effort is being made to secure some of the most distinguished leaders in the industrial, legislative and educational world for addresses and papers to be delivered and read at the convention. An exhibition of trade school work from all over the United States will be one of the features of the convention. State branches of the Society have increased in number during the past year. Massachusetts and New York alone have more than 200 members each, enrolled on their lists. The Society has just issued its Bulletin No. 9, which contains all the addresses delivered at the last annual convention, held in Atlanta.

Trans-Atlantic Voyagers.

FROM EUROPE.

Irving Baum, New York, returned on the *Kronprinz Wilhelm* yesterday.

Michael De Simone, of F. De Simone, Son & Co., New York, returned Saturday on the *Perugia*.

Simon Frankel, of Joseph Frankel's Sons, New York, returned on the *Kaiser Wilhelm II.*, last week.

B. Konijn, of Konijn, Frank & Shire, New York, returned on the *Nieuw Amsterdam* Monday, of last week.

TO EUROPE.

L. P. Kadison, of Fera & Kadison, sails for Europe to-day on the *Lusitania*.

Lee Reichman, of Reichman Bros., New York, and Wm. Naigles, New York, sailed on the *Kaiser Wilhelm II.* yesterday.

Trade Gossip.

Comrie & Brokaw, the jewelry auctioneers, 14 Maiden Lane, New York, report business "looking up." They say this is the most successful year they have ever had, and they have booked some important sales for the Fall.

Shaw, the jeweler, 32 W. 34th St., New York, is sending out attractively printed cards, three and one-half inches by six and one-quarter inches, bearing on one side the programme of the Hudson-Fulton Celebration and on the other side an original collection of witticisms printed under the caption, "The Passing Show."

The New England Watch Co., Oct. 1, will place on the market its new, improved B. B. seven-jewel movement, 16-size, in 20-year gold-filled cases, jointed. In addition to the regular double-roller lever escapement, Breguet hairspring, exposed winding wheels and pallets, recoil click, this movement now has tempered steel safety barrel, cut expansion balance, cut top plate, red gilded, exposed train wheels.

An interesting exhibit at the Alaska-Yukon Exposition is made by Jos. Mayer & Bros., Seattle, Wash., who manufacture about 12 dozen sterling silver spoons every day, in the presence of spectators. The bar silver is melted into ingots, which are four inches wide, 10 inches long and three-quarters of an inch thick. The ingots are rolled into sheets, and the blanks cut from these sheets are graded, stamped, trimmed and polished before the onlookers. The process of manufacture is greatly enjoyed by all.

An effective means of stimulating the sale of watches by retail jewelers has been devised by J. T. Montgomery, manager of M. A. Mead & Co., New York and Chicago. The jeweler simply offers two prizes for the oldest two Elgin, Waltham or Howard watches in actual service in the town in which the jeweler is located. One prize is given for a man's watch and another for a lady's. The scheme is advertised extensively in the local newspapers and appropriate cards are placed in the show window, together with some of the watches submitted, the owner's name and available historical data relating to the timepiece. The prizes should also be exhibited. Any prominent citizen and one of the local editors should be designated as the judges of the age of the watches, although the concern has offered to co-operate with them in rendering any needed assistance. When the winners are selected they are to be displayed in the window with their history and cost. At the same time may be shown what the same amount of money will buy at the present time. M. A. Mead & Co. have published a set of snappy window cards and have had prepared by experts several catchy advertisements especially for the "Veteran's Contest." Only one jeweler in each city is being supplied with the matter.

A. E. Storey, Lochart, Tex., has completed arrangements to move to San Antonio, Tex., where he will reside permanently in future

M. A. Gray, Plymouth, Mass., has purchased a store in East Bridgewater, in the same State, to which place he will move in the near future

EVERYTHING IN LOCKETS AND CHAINS.

The Bassett Jewelry Co.,

Providence, R. I.

Growing in Favor with Retailers

AMATRICE

Recognized as the finest and most individual Matrix Gem

OCCIDENTAL GEM CORPORATION
St. Paul Building 220 Broadway New York

DROP EARRINGS

IN BAROQUE PEARL AND COLORED STONES

VOGEL, CORBY & WESCHE
Manufacturing Jewelers
30 Maiden Lane NEW YORK

W. S. HICKS' SONS, MANUFACTURERS



of every description of Flat Pencils, Gold, Silver and Plate

231-233-235 Greenwich Street, New York

WE PAY THE HIGHEST PRICES FOR OLD GOLD AND SILVER

4 Kt.....16c. per dwt.	12 Kt.....48c. per dwt.	18 Kt.....72c. per dwt.
6 Kt.....24c. per dwt.	14 Kt.....56c. per dwt.	20 Kt.....80c. per dwt.
8 Kt.....32c. per dwt.	16 Kt.....64c. per dwt.	22 Kt.....90c. per dwt.
10 Kt.....40c. per dwt.		24 Kt.....$1.00 per dwt.

We pay the highest market price for Silver. Prompt attention given to consignments sent by mail or express

A. ZAREMBOWITZ, 216-218 EAST HOUSTON ST. **NEW YORK**

The LINE of QUALITY



Factory Inspection

Having a high standard of excellence to maintain, our factory inspection is extremely rigid. Every piece of jewelry that we manufacture is critically examined by competent inspectors after each operation and the smallest imperfection is detected. Thus we maintain our reputation and protect our customers, who may feel absolutely sure that every article which they purchase will be perfect and possess every essential feature of quality.

Prices Low Quality Considered

Manufacturers of 14k. and 10k. Brooches, Diamond Mountings, Festoons, Pendants, Scarf Pins, Links, Tie Clasps, Studs, Lockets, Bracelets, Ear Screws and Drops, Collar Buttons, Hat Pins, Cuff Pins, and Combination Sets.

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CHICAGO OFFICE HEYWORTH·BLDG.

Philadelphia.

Frank Tyack, Reading, is busily engaged in renovating his store.

Percy Savory, with the Wadsworth Watch Case Co., was in town last week.

William Norton has resigned his position with J. Hand, a Cape May jeweler.

Charles M. Schlack, 2508 Frankford Road, has removed to 502 Main St., Darby, Pa.

Eugene Seydel has removed from 485 S. Broad St. to 440 S. Broad St., Trenton, N. J.

E. Weinmann, a local wholesale jeweler, will establish himself soon in the Burd Building.

A. G. Lee, representing the E. Howard Watch Co., was a visitor to the trade during the week.

Fred Hurlburt, of H. O. Hurlburt & Sons, is planning an auto trip to Boston and the Adirondacks.

David Hillerson, 127 S. 8th St., will attend the Hudson-Fulton celebration in New York, next week.

Paul Gesswein, representing W. H. Dixon, Inc., New York, was a visitor to this city during the week.

Max Einhorn, watchmaker for M. Sickles & Sons, is the guest of friends on a motor-boat trip along the Delaware.

R. T. Chapman, of Atlantic City, will accompany the Morris Guards to the Hudson-Fulton celebration, New York.

M. K. Loudenslager, Souderton, Pa., is remodeling his store; a number of new show cases have been installed.

F. Friedeberg, 1516 Atlantic Ave., Atlantic City, has started on a business trip to New York and Providence.

Robert Richie, watchmaker for A. H. Hadley, is entertaining his brother, who has recently arrived from Denver, Colo.

Sol. Goldsmith, of I. Goldsmith & Son, Reading, Pa., was a recent visitor to this city, combining business and pleasure.

Allen Barry, son of Fred Barry, of L. Stern & Co., Providence, R. I., had his nose broken while playing football last week.

C. Schirn has resigned his position as watchmaker for C. K. Smith & Son, and is now connected with J. E. Caldwell & Co.

Otto Donath, son of H. Donath, jeweler, 1446 Kensington Ave., has accepted a position with A. Nelson, 834 Broadway, Camden.

B. F. Frischer, of M. Sickles & Sons, will go to Chicago Oct. 1. During his stay in Chicago he will take a course in physical culture.

Nathan Simon, representing A. Simon & Sons, jewelers, 135 S. 13th St., announces the engagement to Miss Alice Adler, of Baltimore.

Ralph Appel, formerly connected with the jewelry section of J. E. Caldwell & Co., has taken a position with Z. J. Pequignot, 1331 Walnut St.

The regular monthly meeting of the Association of Wholesale Jewelers of Philadelphia took place Monday evening at the Jewelers' Club.

F. C. Maag, retail jeweler of Bridgeport, has opened a new jewelry store in Conshohocken, where he expects to reside with his family permanently.

Prof. John Wieder, formerly with E. J. Wieder, Jr., jeweler, Pennsburg, Pa., has accepted the position as principal of the West Point Public School.

F. B. Wallen, of Camden, N. J., has been nominated for secretary of the Business Improvement Association, election for which will take place Oct. 2.

Chief Bender, who played so skilfully against the Tigers last week, was presented, after one of the games, with a diamond pin by John A. Ross, a prominent local jeweler.

Mrs. A. A. F. Williams, who has assumed the management of her late husband's business in Trenton, was a recent local visitor, with her assistant, Mrs. D. V. Biles.

C. S. Kepner, Chester, Pa., and Asbury Park, has disposed of his Asbury Park store to George E. Moyer, of Trenton, N. J. The old employes will be transferred to the Chester store.

The stock and fixtures of William Waltz, jeweler of Perkasie, Pa., were sold last week to George Weidenhofer, watchmaker for the trade, who will eventually start in the jewelry business.

George Hurlburt, of H. O. Hurlburt & Sons, has just returned from a western trip and reports business good. George Morrill, representing the same house, is back after an extended business trip through eastern Pennsylvania and Maryland.

While cleaning the windows of H. O. Hurlburt & Sons' store Daniel Casey recently met with a most painful and serious mishap. The ladder upon which he was standing slipped and threw the boy against the broken window, almost severing his hand by the force of the fall.

A. M. Yeakel, jeweler, and William Yeakel, Jr., optician, Perkasie, have moved into their newly remodeled store, which gives them three times the space of the old store. The new store is modern and up to date and thoroughly equipped for all requirements of an ideal jewelry and optical shop.

An attractive window display was shown by Bailey, Banks & Biddle Co. last week. Various campaign medals, made expressly for the Government by this house, representing China, Cuba and the Philippines, were seen to advantage because of the background, which was in the form of a very handsome banner made for the medal of honor legion.

An interesting sale of furniture, statuary, art objects, paintings, diamonds, jewelry and silverware, formerly the property of Henry During, of this city, took place last week in the Philadelphia Art Galleries, at 15th and Chestnut Sts. The bidding was lively throughout the sale. Among the bargains offered were two pairs of Japanese silver inlaid porcelain vases, which were practically given away for 81 cents. A bronze bust of an Arab sold for $4.

The following jewelers were visitors to this city during the week: C. C. Vogt, Allentown, Pa.; George Prett, Oxford, Pa.; L. Goldsmith, Stern Bros. & Co.; M. Sweet, R. F. Simmons Co.; J. Gleason, Waltham Watch Co.; George A. Bowen, of T. H. Bowen & Co., Bridgeport, N. J.; O. O. Stillman, New Brunswick, N. J.; Frank White, Weatherly, Pa.; John MacPherson, Mauch Chunk, Pa.; S. M. Naamee, Atlantic City, N. J.; D. H. Krause, North Wales, Pa.; H. S. Kratz, Souderton, Pa.; H. B. McFarlan, East Downington, Pa.; Roland Oliver, Burlington, N. J.; Fred Pfleger, Trenton, N. J.; J. A. James, Swedesboro, N. J.; E. K. Kerper, Pottstown, Pa.; E. S. Gehman, Bally, Pa., and E. Smith, Mauch Chunk, Pa.

Ira D. Garman, retail jeweler of 101 S. 11th St., with C. H. Docker, has purchased the manufacturing plant, machinery, tools, dies, etc., of the late Jacob Bennett & Son, 1026 Chestnut St. Mr. Docker, who served many years with the late Mr. Bennett, will have entire charge of the factory. The firm will be styled the Philadelphia Jewelry Mfg. Co. and will sell exclusively to the trade. Diamond mountings, platinum work and repairing will be a specialty with this house.

Newark.

The Woolfe jewelry store has just been opened at High St., Elizabeth, N. J.

George D. Davidson, Jersey City, N. J., is on a trip to the northwest and will visit the exposition at Seattle.

George R. Howe, of Carter, Howe & Co., was the presiding officer at the Governor Fort rally in Newark last Wednesday night when the Governor made an address.

Alling & Co. are sending out notices to all the firms with which it does business that on May 1 next it will discontinue its New York office entirely and will do all its business in Newark.

Many of the Newark factories closed earlier than usual Saturday morning to give their employes an opportunity to see the first parade of the Hudson-Fulton celebration. The stores also closed earlier.

John Beichk, who conducts a jewelry store at 503 Market St., reports that his stock escaped serious damage during the fire which burned part of his store recently. The firemen prevented the blaze from spreading, but damage to the extent of several hundred dollars was done to the building.

A daylight robbery took place at noon, Tuesday of last week, at South River, N. J., when the jewelry shop of Emanuel Gershuny was entered while the owner was at dinner and robbed of $1,400 worth of jewelry, including three trays of rings, one of watches and another of solid gold cuff buttons. Gershuny had left the back door unlocked when he went away.

Henry J. Witte, a clerk employed in the jewelry store of George J. Busch, Springfield Ave., has identified George A. Ryan, now in prison in Buffalo for jewelry thefts, as the man who entered the store in August and disappeared with a diamond ring. The identfication was made through a photograph.

Vice-Chancellor Stevens has reserved decision in the case of Robert Jourdan against Burstow, Kollmar & Co., manufacturing jewelers. Jourdan claimed the firm secured some of his property through his signing it over to them when in an excited condition. He was told, he said, that he was guilty of theft, and in the excitement which followed the charge signed a paper, which was in effect a transfer of property for the goods which it was alleged he took. He denies his guilt and now asks that the transfer be annulled.

CHAS. KELLER & CO.

ESTABLISHED 1865

SEVENTY-ONE NASSAU STREET, NEW YORK CITY

MANUFACTURERS OF 10KT.
AND 14KT. JEWELRY FOR THE
JOBBING TRADE ONLY.

NOT CONNECTED WITH ANY FIRM OF A SIMILAR NAME.

Mr. Retailer:

The SOLIDARITY case is a Comparable Case.
It's "the Case that **Courts** Comparison."
It's a Quality case at a Quality price,
with no deviation
in either price, quality or method of selling.

Any JOBBER can supply you.

SOLIDARITY WATCH CASE COMPANY
(Established a Quarter of a Century)
54 Maiden Lane - - New York
D. E. D. McMURRAY, President JOHN W. SHERWOOD, Vice-President
LOUIS J. MONTAGNON, Secretary-Treasurer

Pittsburg.

Mr. and Mrs. R. H. Wolf, Smithton, were n Pittsburg, last week, on a buying tour.

George S. Dunbar, who went east several veeks ag on a business and pleasure trip, as returned to Pittsburg.

C. C. Marsh, of the Marsh, Brown & Ma her Co., who has been ill for several ea s, is gaining in weight and in strength.

O A. Duppstadt has opened a jewelry nd optical establishment at Vandergrift, a. He will pay special attention to the tical business.

W J. Sample, of the J. C. Grogan Co., ill erect a handsome home on a lot in en Avon, at Brighton Road and Forest ve., which he has just bought for $10,000.

The clubs comprising the Jewelers' Duck n League opened their season Monday ght at the Harry Davis alleys and a large mber of jewelers were present at the vent.

Guy Hutchison, Kittanning, has returned s home, after making an extensive au mobile trip. He first went east, touring ew York and other eastern States, and he went as far west as Omaha. He reatly enjoyed the tour and the out-door fe which it afforded.

Gillespie Bros. recently added three new alesmen to their already large force, be ause of an increase in business and because f the confidence that they have in the busi ess of the future. This house has added a second private diamond room for the rivate display of gems to customers.

The John M. Roberts & Son Co. fur ished the medals awarded by a Pittsburg paper at the water sports contest given a few weeks ago on the Allegheny river at Pittsburg. The same house has been mak ing a large window display of diamonds during the last few days and advertising them extensively in the newspapers.

C. S. Wiley, secretary of the Pennsyl vania Retail Jewelers' Association, received a number of names of Philadelphia jewel ers, new members in the association who met Monday night of last week with the Philadelphia division of the organization. Secretary Wiley says that he hopes to have a majority of the jewelers of the State en rolled in the association before another year has passed.

A number of out-of-town jewelers visited Pittsburg, last week, to buy goods. Among them were: A. Hepner, Masontown; B. E. Brown, Monessen; Frank Murdock, Ligon ier; J. D. Thomas, Evans City; Asa Joseph, Donora; William Barbour, Midway; F. H. Hayes, Washington; Fred W. Lahan, Steubenville; Henry Bloser, New Kensing ton; Mrs. A. Katzenmyer, Burgettstown; E. F. Preise, Homestead; Edward Hutchi son, Kittanning.

The police have not as yet been able to catch up with the men who recently swin dled M. Zeisel, of 1406 Wylie Ave., out of $1,600 in cash by feeding him "doped" candy. The money was taken from Zeisel while he was under the influence of the drug. He supposed he was going to buy a store at bankruptcy sale at C'eveland at a bargain, the particulars of which were pub lished in THE JEWELERS' CIRCULAR-WEEKLY two weeks ago.

The R. M. Weaver gold cup, valued at $2,500, a description of which was pub lished in THE JEWELERS' CIRCULAR-WEEKLY several years ago, goes to Cleveland for good. It was captured by the Cleveland Driving Club, all the racing conditions hav ing been complied with. "Tolling Chimes," a horse owned by E. W. Devereaux, won the trophy. Local jewelers last week sold a large number of cups which were won at the matinee events held on Brunot's Island.

S. E. and C. G Hall, of Hall Bros. & Co., who have been covering western Pennsyl vania, eastern Ohio and West Virginia for their house, report an increase in trade. Miss Hazel Hall, a sister of the Hall Bros., a few weeks ago captured second prize, $75, in the voting contest conducted by the Pittsburg *Press* for the most popular tradeswoman in Pittsburg. This young woman, who looks after the business of the Pittsburg house during the absence of her brothers, has been highly complimented on her success in carrying off second honors.

Canada Notes.

S. Margolin has opened a new store at 145½ Queen St. W., Toronto, Ont.

A meeting of the creditors of William G. Minaker, Wellington, Ont., was called for Sept. 28.

Harry Ryrie, of Ryrie Bros., Toronto, Ont., left last week for a three weeks' trip to the eastern States.

The Alberta Jewelry Mfg. Co., Calgary, Alba., has compromised with creditors at 50 cents on the dollar.

A. V. Elms, manager of the sterling sil ver department of Ryrie Bros., Toronto, Ont., has returned from a business trip to Montreal.

Out-of-town jewelers calling on the Toronto, Ont., trade last week included: E. W. Ross, North Bay; A. E. Heller, Waterloo, and Jonas Bargman, Belleville—all Ontario.

A handsome trophy for the annual Mara thon road race, held at Toronto, con tributed by Controller J. J. Ward, and sup plied by Edmund Scheuer, 90 Yonge St., is on exhibition there, this week. This trophy is to take the place of that finally won by Longboat, the Indian runner, last Fall.

A very searching investigation is being conducted at Ottawa into the circumstances of the recent robbery of about $3,000 worth of diamonds from McMillan's, Montreal. Several witnesses were called before the Police Commissioners recently, the most important being Chief de la Ronde himself. His examination revealed the fact that only one man was sent after the gang by the detective department.

Henry Birks & Sons, Ltd., Montreal, will not enter into actual possession of the new block of property which the firm has re cently purchased at Winnipeg, at a cost of $29,000, for some months to come. At the present time plans are being prepared to re construct the building, which is now occu pied by the Young Men's Christian Asso ciation, and make it one of the finest jew elry houses in the Dominion.

James B. McInnes, as trustee, has dis posed of the stock of A. Zierleyn, 85 Mon roe St., Grand Rapids, Mich., to Benjamin Roth, Chicago.

Buffalo, N. Y.

Max Levine, a local jeweler, was recently married in this city to Miss Isabelle Aaron.

M. Clovall, a traveling representative of the Queen City Ring Co., is home from an extended business trip.

Benjamin Friedlander, representing Julius Boasberg, a diamond merchant at 384 Main St., is in New York, on a business trip.

Richard Petersen, setter for Heintz Bros., ring manufacturers, who has been ill for the past five months, is on the road to recovery.

Mrs. R. S. Panimo, who died recently in this city, was the mother-in-law of Isadore Latz, a traveling representative of the Em pire State Ring Co.

Dr. H. D. Minchin, of Rochester Uni versity, will address the Buffalo Optometri cal Society, at a banquet at the Lafayette Hotel, Friday evening, Oct. 1.

Valuable prizes, known as the Jesse Ketch um medals, furnished by T. & E. Dickin son & Co., were presented recently to suc cessful pupils of the public schools.

Two timber signs fully 10 feet high and 15 feet long have been erected by the Kyrie Bros., Toronto, on the Bowen Road, a Canadian point not far from Buffalo.

Among the buyers who recently visited the Buffalo jewelry market were: Mrs. E. A. Harris, Coudersport, Pa.; C. D. Barnes, Gowanda, N. Y., and R. C. Holmes, Gowanda, N. Y.

Some improvements, including a new ceiling, new chandelier, new mirrors and other features, have been made at the jew elry store of Schutt & Petersen, 137 Gen esee St., and have enhanced the beauty of that establishment.

E. V. Syrcher was a passenger in a car which recently collided with another car in Main St., in this city. Mr. Syrcher is an optometrist for Best & Co., Buffalo jew elers. Three passengers were hurt as a result of the collision, but Mr. Syrcher es caped injury.

O. Zittel and Miss L. Kaefer, both of the manufacturing department of King & Eisele, were recently married at Miss Kaefer's home. Philip DeWein, of the material and optical department of the same firm, was recently married to Miss Josephine Frey, of this city. The ceremony took place in the Church of the Atonement.

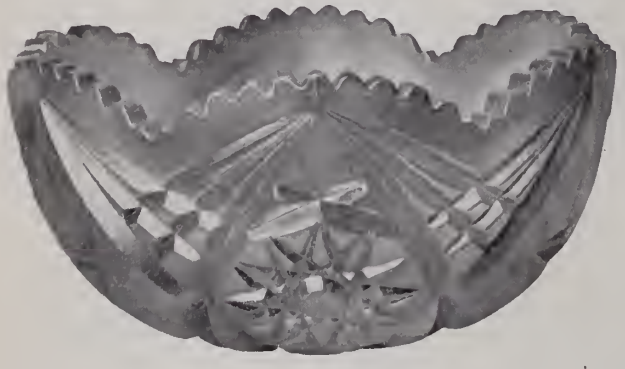
The services of skilled workmen in the jewelry business in Buffalo is in great de mand at present. White, Wile & Warner, local jewelry manufacturers, are among those who have difficulty in securing ex perienced employes in their manufacturing department. As they have been unable, lately, to get men skilled in this line, they have been compelled to break in some boys in their plant.

The Buffalo Retail Jewelers' Association has a successful meeting at the Genesee Hotel last Friday night. There was a good attendance, and preliminary plans for a smoker to be held on the third Friday night in October were made. It was in dicated from discussions at the meeting that the members of the association will play an active part in some bowling contests during the coming Winter. President Wil liam Ehmann presided at the session.

We Do Not Use Pressed Blanks

Hawkes Cut Glass

IS CUT FROM THE *SOLID* BLANK



No. 1.



No. 2.

No. 1 illustrates a pressed blank, *viz.*:—the pattern pressed into the Glass.

No. 2 illustrates a solid blank, the kind entirely used by us.

The DIFFERENCE in the finished article is unmistakable, the pressed blank being devoid of lustre and brilliancy and giving one the idea of a cheap moulded article. It can easily be detected by passing the fingers lightly over the inside of the article. Wherever the cutting on the outside is deeper a slight swelling on the inside will be noticeable to the touch. Whereas the genuine article cut from the solid blank is free from all these defects, being perfectly smooth on the inside, having a lustre and brilliancy only equaled by that of the diamond, and when held to the light is as clear as crystal.

Pressed or Figured Blanks Cut Over Appeal to the Department Store Trade

WE DO NOT SELL DEPARTMENT STORES

but cater exclusively to the legitimate Jewelry trade. In return we ask for the business of the Jewelers whom we are seeking to protect by furnishing genuine cut glass (not purchasable by department stores) at prices competitive with the inferior product.

No piece of HAWKES CUT GLASS cut from the solid blank is genuine without this trade-mark engraved on it

HAWKES

T. G. HAWKES & CO., Corning, N. Y.

Grand Prize Paris Exposition

Cincinnati.

E. Bengston and wife, Freeport, Ill., opped here on their return from New rk, recently.

William Deters, watchmaker for William reuer, 5 W. 7th St., has returned to bus- ess after a three months' illness.

L. H. Ford, son of D. C. Ford, Lima, , is here taking engraving lessons of A. Geiger, of the Clemens Oskamp Co.

Leonard J. Fox, of the Gustave Fox Co., making the western trip instead of Mil- rd Fox, of this company, as was previous- given.

"Al" Granducci and Charles Esberger, of Gutmann & Sons, are home from Sis- rsville, Va., where they spent an enjoyable ne fishing.

Charles Sullivan, Converse, Ind., was rchasing goods here last week for his ore, which he has completely remodeled d refitted with new fixtures.

Albert, alias "Dutch" Goldstrohm, a sec- d of the alleged band of diamond robbers cently arrested in Parkersburg, W. Va., as been convicted by a jury at that place sealing $3,000 worth of diamonds.

George H. Newstedt is adding greatly to e attractiveness of his store by having a lcony placed in the north end. This will ve him more office room, as well as dis- lay space. Col. Ed. H. Lovell, with Mr. Newstedt, has just returned from an east- rn pleasure trip.

D. Jacobs & Co. are now completely set- ed in their new quarters in the new Mer- ant's building, on 6th St. With a com- lete new set of fixtures and cases, and ith new lines of cut glass, clocks and sil- erware, the concern's handsome new quar- ers make a very fine appearance.

Charles Hummel, of the Thoma Bros. Co., while attending the Ku-Ku bowling ournament at North Turner Hall, last week, slipped on the floor and broke his nkle. A physician was immediately called, who gave Mr. Hummel the necessary at- ention and reports his patient as doing well.

John J. Holland, of the John Holland Gold Pen Co., is one of the incorporators of the new life insurance company recently organized here under the name of National Life Insurance Co., and he is also a direct- or of the Ohio Mutual Life Insurance Co., which is expected soon to combine forces with the new company.

Henry Ollinger, connected with Nicholas Ollinger, Vine and Green Sts., is in a seri- ous condition, suffering from a fractured skull. Mr. Ollinger was driving on Vine St. last week, when his horse suddenly became frightened. The jeweler was thrown out with great force onto the pavement, thus receiving serious injury. He was tak- en to the city hospital, where he still re- mains.

It was announced in one of the local papers last week that the store room and basement of the Boylan building, 14 E. 4th St., now occupied by A. & J. Plaut, had been leased for a term of years to another party. The name has not yet been made public. Mr. Plaut says their lease does not expire until Jan. 1, 1911, and also states that they had a verbal agreement with the Boylan estate, owners of the property, rel- ative to a renewal of the lease. He says they intend to protect their rights.

Out-of-town jewelers who were here the past week purchasing goods included: J. E. Steinkamp, Jasper, Ind.; F. L. Miller, Wil- mington, O.; J. C. Meyer, Harrison, O.; A. H. Beer, Versailles, O.; M. Milsch and wife, Muskogee, Okla.; Frank Horning, Brookville, Ind.; R. S. Weaver, Miamis- burg, O.; A. J. Williams, Coldwater, O.; H. S. Freelan, Seaman, O.; U. L. Jennings, Watertown, Tenn.; William Hesselbrock, Liberty, Ind.; C. A. Gossard, Washington C. H., O.; R. J. Timmerman, Batesville, Ind.; Charles Sieglitz, Vevay, Ind.; N. San- ning, Walton, Ky.; L. C. Diefenbaugh, Lewisburg, O.; William Leive, Aurora, Ind.

Cleveland.

TRADE CONDITIONS.

A better feeling prevails in the local jewelry trade than has been manifest for some time. The wholesalers are all busy with the large number of outside buyers who are dropping in every day, and reports from traveling salesmen indicate good busi- ness in the smaller towns. The local retail trade is steadily increasing in volume. Merchants are stocking heavily in expectation of a good Fall and holiday trade. The good roads convention of the American Automobile Association brought in quite a number of buyers to this city.

G. V. Dickenson, of the Elgin National Watch Co., was in Cleveland, last week.

A. A. Joliet, Franklin, Pa., is spending his vacation in Cleveland visiting friends.

E. J. G. Gallcy, of the Schauweker Bros. Co., is in Pittsburg, this week, on business.

J. F. Nelson, who opened a small shop on Prospect St., near E. 14th St., has gone out of business.

Walter Dueble, Canton, is traveling in the west, and expects to make an extensive tour before returning, in November.

The store of the Hutchins Jewelry Co., 9001 Superior Ave., N. E., was robbed, Sept. 20. Goods valued at about $30 were stolen.

Frank Freeman, who was formerly in the jewelry business in Newcomerstown, O., has opened a store on E. 55th St., near Superior Ave.

Ignatius Longtin has entirely changed the aspect of his store by putting up new signs and has improved the interior by considerable redecorating.

Bamberger & Gaines are redecorating their store in a tasteful maner. A re- arrangement of the fixtures will make room for several new showcases.

Mathias Masten, who has been in Cleve- land for several months, has returned to Winston-Salem, N. C. He will be with Henry Voght & Son after Oct. 1.

"Joe" Blumrich, who was formerly on the editorial staff of the Cleveland *Press*, thinks so well of the jewelry business that he has connected himself with the Guyon Jewelry Co.

Messrs. C. A. Rock, of the Scribner & Loehr Co., and A. G. Johnson, of the Bur- rows Bros. Co., and a third party, to be chosen to-morrow, will appraise the stock of the Art Novelty Shop, in the next day or so.

A. T. Hubbard, president of the Cowell & Hubbard Co., and Mrs. Hubbard are in New York. Their daughter, Marguerite, re- turns from Europe, this week, and they will meet her.

The Conn Jewelry Co. has just opened a store at 670 E. 105th St., near St. Clair Ave. J. A. Conn, who was formerly in the jewelry business in Bowling Green, Ky., is the head of the new house.

The wife of L. C. Blossom, of the Sig- ler Bros. Co., who recently underwent a dangerous operation, was taken to her home, last week. While the operation was successful, Mrs. Blossom will be confined to her home for several months.

The Cleveland Credit Men's Association will take up the matter of an elastic cur- rency at the October meeting. It is the intention to conduct a campaign of educa- tion, using both the local and national bodies as a nucleus for spreading knowl- edge on this subject.

Geo. Wickmiller, Albion, Pa., was in town, last week, with his brother, Henry, who hails from Oklahoma. Henry spent a week or so in Albion taking in the sights and then they came to Cleveland together. The local boys here did their best to make things interesting for Messrs. Wickmiller.

J. C. Knittle, formerly of Knittle & Long- tin, recently opened a shop on W. 25th St., opposite the Majestic Theater. Mr. Knittle is well known on the West Side, having been in business there for 18 years, and his friends believe his present location to be an ideal one. He has ordered several new cases to take care of stock bought for de- livery this Fall.

The following out-of-town jewelers were in, this week, to buy: C. F. Hill, Akron; C. A. Austin, of Austin & Younglove, Greenspring, O.; Alvin Kintner, Paines- ville; G. L. Gunther, Bellevue; Nelt Barr, Ashland; E. H. Holter, Canton; E. D. Davis, Kent; Dr. M. J. Cohen, of the Mt. Clemens Jewelry & Optical Co., Mt. Clem- ens, Mich.; F. M. Prevey, Akron; C. F. Elgin, Kent; Henry Wickmiller, Albion, Pa.

Pacific Northwest.

Frank Andrews is preparing to open a store at Farmington, Wash.

K. S. Mueller, Bellingham, Wash., has taken a partner in the jewelry business in the person of E. F. Harpst.

The new store of W. C. Schuneman, on 8th St., adjoining the First National Bank, Hoquiam, Wash., was opened to the public, last week.

The Booth Jewelry Co. has been incorpo- rated at Salem, Ore., by C. S. Orwig, E. S. Booth and Mae Booth. The capital stock is placed at $25,000.

The Mountain Gem Mining & Develop- ment Co. has been incorporated to do busi- ness at Joseph, Ore. The capital stock is placed at $2,000,000. The incorporators are Thomas P. Adams, Floyd Green and Mar- garet A. Sheets.

E. D. Gilmore, of the E. D. Gilmore Co., was a member of the committee in charge of the grange fair, held recently.

Maxwell & Berlet, Philadelphia, Pa., are increasing business by distributing to their customers handsome score cards for the games of the University of Pennsylvania season of 1909.

GORHAM SILVER

¶ Claiming merchandise to be a little better than any other is not sufficient to a discriminating public. Claims, to be convincing, must be backed by the merchandise.

¶ There is no silverware for which so many claims can be made, *and backed up*, as Gorham silverware.

¶ The Gorham trade-mark is so well known as the mark of highest excellence in silverware, that it carries with it greater significance and trade value than any other.

¶ All the prestige that can be afforded by three-quarters of a century of recognized pre-eminence, belongs to the Gorham Company.

¶ Each production is the result of months of study by an expert designing department with every facility and under a competent head.

¶ In both artistic effect and technical detail, each article is correct.

¶ Gorham silver is placed in the hands of the retailer at the lowest price consistent with individuality of design and with strict integrity of material and workmanship.

¶ Popular demand for Gorham productions so far surpasses that for any other make that jewelers the country over who carry Gorham wares do not lose sales.

THE GORHAM COMPANY

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.

BRANCHES:

CHICAGO, 137 Wabash Ave.

NEW YORK, 15-17-19 Maiden Lane.

SAN FRANCISCO, 140 Geary Street.

LONDON, Ely Place.

WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

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Notices of changes in standing advertisements must be received one week in advance, new matter can be received up to Monday.

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Production of Gems by United States in 1908.

FOR many years the gem and jewelry trades have annually looked forward to the report of the production of precious stones issued by the United States Geological Survey, which they have not not only read with interest when issued, but kept for future reference, as this is about the only work published, which gives an adequate idea of what the United States produce each year in the line of precious stones and gem material.

Through the courtesy of the Survey THE JEWELERS' CIRCULAR-WEEKLY, for many years, has been enabled to publish in advance of the annual report of the department on "Mineral Resources of the United States," the full text of that chapter relating to the precious stone production, and though this always continues over many issues, we feel safe in saying that there is not one installment of the report published that has not been of interest to some members of the trade, or contained features that they wished to file for future reference.

With this issue begins the publication of the report of the Survey's precious stone report for 1908, which is compiled by Douglas B. Sterrett, and which will be found to be as complete and interesting as any of its predecessors. The report covers the production of precious stones for the calendar year of 1908, and indicates that the gem mining industry did not suffer proportionately with the other business industries from the recent financial depression; for while there was a slight falling off in the total product mined (from $471,000 in 1907 to $415,000 in 1908) the total was above the average of the previous years. While some gems showed a drop in production, others showed a distinct increase. Among those showing a decrease in the output are sapphires, which dropped from $229,800 in 1907 to $58,397 in 1908. On the other hand a corresponding increase was shown in the production of turquoise, whose value in 1907 was $23,840 and $147,950 in 1908. The production of tourmaline is also again large, amounting to about $90,000, a slight increase over that of the previous year. In his introduction, Mr. Sterrett calls attention to the increase in the demand for all varieties of matrix stones, particularly minerals having bright blue and green colors.

As will be seen from the first installment of the report, which begins this week, Mr. Sterrett takes up the gem materials alphabetically, and not according to their mineralogical groups. The installment this week deals with agate, amber, amethyst, azurmalachite, malachite, etc., beryl, aqua marine, etc., calimine, californite, chrysoprase and datolite, while the next installment will be devoted principally to the diamond production of the world. The report will be continued weekly until it is completed.

Avoid Unnecessary Litigation.

IN the development of our civilization, appeals to the court have gradually taken the place of appeals to brute force whenever it is necessary to settle differences between men or bodies of men, but it is regrettable that the same hotheaded tendency to rush into a quarrel shown by the fighter of old is in a way continued in the present-day tendency of men or firms to rush into litigation the moment they feel they have suffered an injury or their rights have been invaded in any way. For this reason many an unnecessary suit is started and many legal proceedings begun that have become a source of regret to the parties who instituted them.

The law's delays and the fallibility of the jury system are among the elements which keep the courts from doing justice in all cases, and, therefore, in the long run the litigant who can get substantially all or a large part of what he demands, without trial, loses by appealing to the courts. This, of course, applies only in legitimate disputes, where no principle is involved, because he who is fighting for a principle recognizes and should recognize neither the cost nor the gain, as he seeks the establishment of right for right's sake and not for his own. There are, of course, many occasions in which a man cannot obtain justice or recognition of his rights unless an appeal be made to the courts, but unfortunately, the tendency is too often to make these appeals not so much to right an actual wrong as a fancied wrong, or to obtain revenge or satisfaction for the wounding of one's pride.

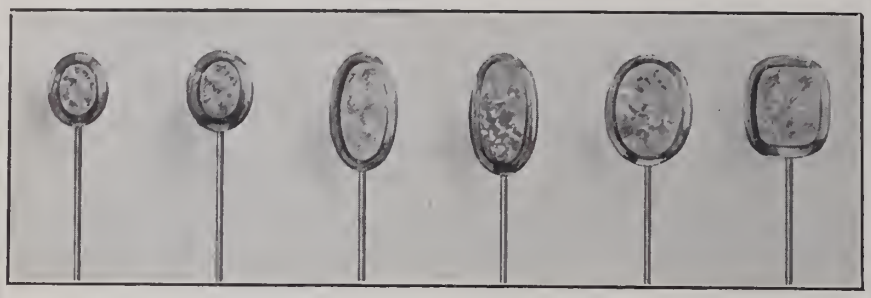
Many instances of foolish and unnecessary litigation in the jewelry trade come to us from time to time, where had the litigants given cool deliberation to their differences or even sought the suggestion or advice of a disinterested third party their differences would have been quickly adjusted and probably the same result obtained as will eventually come from the court, without the loss of time and the expense of the attorneys. But of all the unnecessary and dangerous appeals to the court, the one which the jeweler should guard against most is that of invoking the criminal machinery of the law on matters growing out of a contract or debt unless he has had competent advice to the effect that the law has been violated and that a prosecution can be sustained.

It is unfortunately true, as charged by one of the judges of the Court of General Sessions, New York, in his address to the grand jury, that merchants are prone to invoke the prosecuting machinery of the State for the ultimate purpose of collecting a civil debt or of revenge because such debt has proved incollectable, and charges of larceny are constantly made where the crime is at the most constructive or criminal intent is practically absent. Such charges are not only useless but dangerous,

During the nine months from Jan. 1, 1909, to date, **351,000** copies of The Jewelers' Circular-Weekly have been circulated. There is no free list. During the remaining three months will be issued over **115,000** copies. Hundreds of the leading houses are reaping the advantages of having their advertisements in nearly half a million copies a year.

BLACK OPALS

With all the rainbow tints and many more. A range of colors unknown in any other Precious Stone. Effects of a beauty and rarity unequaled.



Mounted in 18-K Gold Scarf Pins. Send for Selection Package.

CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Meslay, PARIS *Telephone, 5100 Cortland* *23 Maiden Lane, NEW YORK*

TRADE MARK

PERHAPS WE ARE TIRESOMELY PERSISTENT IN DWELLING ON THE INTEGRITY OF **KIRBY JEWELRY.** HOWEVER, WE FEEL THAT IN AN ERA OF COMMERCIAL SUBSTITUTION AND MISREPRESENTATION THE ABSOLUTE HONESTY OF KIRBY PRODUCTS CANNOT BE TOO INSISTENTLY OR TOO FREQUENTLY BROUGHT TO THE ATTENTION OF THE TRADE. OUR UNIMPEACHABLE RECORD AS MANUFACTURERS OF THOROUGHLY GOOD, ARTISTIC AND INEXPENSIVE GOLD JEWELRY SHOULD CREATE IN THE SKEPTICAL AN ASSURANCE OF FAIR TREATMENT AND A CURIOSITY TO SEE THE KIRBY LINE.

H. A. KIRBY MANUFACTURERS OF FINE GOLD JEWELRY

PROVIDENCE, R. I.
85 SPRAGUE STREET

NEW YORK OFFICE
9-11-13 MAIDEN LANE

because as a rule the prosecuting autho ties will have little to do with them, and they are pushed, it is done in a half-heart way. Also where convictions are not c tained, the plaintiff may find himself su for damages, false arrest or imprisonme and the fact that the proceedings we brought in an attempt to collect a ci debt will always militate against the me chant when he is sued on the false impr onment charge.

What is more, the tendency to use criminal courts to obtain satisfaction f civil debt has caused the courts and d trict attorneys to "bend over backward as it were, and often fight shy of taking charges of larceny that are clearly t proper subjects of prosecution, simply cause they fear that an element of ci debt may lie in the case somewhere. this way the mercantile interests are oft put to a disadvantage.

On the other hand, where an actual crin is committed or attempted the mercha t not only safe in prosecuting, bu bound by duty to do so, and he will be su to get co-operation from the prosecutir authorities and the judges of the courts, b he must remember that a criminal pros cution is started for the punishment of t thief and to protect society, and mu in no way be used for the purpose of for ing restitution; it is a case by the Sta against the defendant, and the complaina may easily be saved from a suit for dan ages if he has proper cause to suspect th a crime has been committed and has starte the prosecution to protect himself c society and not for profit to himself.

North Attleboro.

Several local firms are busy turning North Pole souvenirs.

K. Lucius Taylor is home from a weste trip in the interests of Riley & French.

Fred Bishop, of the Bishop Chain Co., h moved into his new residence on Grant S

S. G. Mandalian left, last week, for short business trip in the interests of hi firm.

William L. Weise, New York, was i town, last week, calling on the local manu facturers.

George Horton, an employe of the G h Webster Co., had his finger cut severely i a machine last Friday.

Robert P. Murphy, who has for the pas 10 years been connected with the firm Sadler Bros., South Attleboro, has resigne his position to accept a similar one wi a Chicago manufacturer.

John E. Tweedy and E. H. Cumming representing the North Attleboro Country Club, were beaten, last Saturday, at tenni by Messrs. Chipman and McPherson, of th Highland Golf Club, of Attleboro.

The Whiting & Davis Co., Plainville, ha found it necessary to establish a ranch fac tory in Franklin in order to keep up wit the deluge of purse orders that are pouring into the office. The new branch is locate in the Morse block, and the machinery in cludes the new mesh purse machines. The branch shop runs 24 hours a day, the force being divided into shifts which work all day and all night.

New York Notes.

Fred Greene has accepted a position as al representative of the Allison Mfg. ., Attleboro, Mass.

Mr Tomes, diamond expert for William Ward, 9 Maiden Lane, is confined to his ne by nervous trouble.

Simon Frankel, of Joseph Frankel's ns Co., returned from Europe Tuesday last week on the *Kaiser Wilhelm II.*

James Peacock, of Peacock, Stone & rkham, visited the West, recently, call- at the Chicago office on his way home.

A number of houses in the Maiden Lane rict were closed Saturday because of Yom Kippur, the Jewish day of atone- nt.

Andrew C. Troy, Brooklyn, appears as a ector of the corporation styled Brand & ns, manufacturing jewelers, incorporated this city, with a capital of $20,000.

The Jewelers Board of Trade has sent a final dividend of 35 per cent. in full mposition in the matter of the Sherman Moody Jewelry Co., Grand Junction, lo.

Among the eastern visitors in town ring the week were Col. S. O. Bigney, S. O. Bigney & Co., Attleboro, Mass.; W. Ledcrer, of S. & B. Lederer, Provi- nce, R. I.

An auctioneer will sell, Oct. 8, for nited States Marshal Hinkel, a num- r of silver spoons and other merchandise hich were seized, recently, from pas- ngers on the *Amerika.*

Lee Reichman, of Reichman Bros., 65 assau St., sailed yesterday on the *Kaiser ilhelm II.* for a visit to the European dia- ond markets. This is the fifth trip which r. Reichman has made since December.

Wallace G. Franklin, of E. I. Franklin Co., North Attleboro, Mass., and Frank lummer, the firm's western representa- ve, were in this city, last week, and vis- d the firm's local offices, at 7 Maiden ane.

R. L. & M. Friedlander, 30 Maiden Lane, ere visited, recently, by B. F. Harliss, ouston, Tex., who made his headquarters ith the firm. Among other callers was H. Abbot, of H. C. Abbot & Bro., Birming- am, Ala.

C. V. & E. W. Miller, pearl dealers, Comanche, Ia., were among the out-of- own visitors in this city last week. It is eported that the fresh-water pearls are not t all plentiful this year and that the prices or good goods are ranging high.

The I. E. Waterman Co. is displaying in s Cortlandt St. window an airship model, hich is attracting much attention from assers-by. The same concern is exhibit- ng a number of pictures of Robert Peary nd Dr. Cook, the Arctic explorers.

S. Solodar, a jeweler and optician for- nerly at 2135 Broadway, New York, an- nounces that owing to the increase in busi- ess on Oct. 1 he will be located at 2110½ Broadway, opposite the Ansonia, where, with additional space and an eye-testing oom, he will be able to carry a full line of ewelry and optical goods.

Wm. Seeman, wholesale grocer, died ast week at his home, 55 Central Park West, in his 87th year. He was born in El- berfeld, Germany, and came to this country in 1844, settling at Honesdale, Pa., where he became a manufacturing jeweler. About 25 years ago he came to New York and started the firm of Seeman Bros.

Among the out-of-town jewelers who have called at the offices of Hayden W. Wheeler & Co., 170 Broadway, during the past week were: D. B. Ryland, Lynchburg, Va.; C. A. Shinneman, Chambersburg, Pa.; A. R. Rovelstad, Elgin, Ill.; W. H. Keese, Anderson, S. C.; James W. Kight, Elizabeth City, N. C.; R. L. Keplinger, Franklin, Pa., and Mr. Davidson, of the Thomas Long Co., Boston.

Among the out-of-town jewelers in this city during the past week were: Walter H. Keese, Anderson, S. C.; C. Lenkowitz, representing the Globe Optical Co., Atlanta, Ga.; Mr. Benswanger, a department store buyer for the Siegel Cooper Co., Chicago; Mr. Bunch, of Wm. Hengerer Co., Buffalo; W. J. Adler, Atlantic City, N. J.; L. Herbert Luke, of Ambrose Kent & Sons, Ltd., Toronto, Can.; Samuel Barnett, Chicago.

An American consular officer reports that a business man in Berlin who has had business experience as an agent and knows the business methods of the country has decided to open a commission agency on Oct. 1. He is desirous of obtaining American agencies for a number of lines on a strictly commission basis from firms wishing to enter the English market, and states that he does not wish to buy any merchandise on his own account. In the list of articles he is desirous of handling are mentioned cheap watches and alarm clocks.

The Jewelers Security Alliance has received a notification from C. A. Wolf, 725 Kansas Ave., Topeka, Kans., to the effect that his store was broken into on the morning of Sept. 20 and watches and jewelry to the amount of about $500 were stolen. The thief was captured about 5:30 A.M. the same morning by Patrolman Smith in the Union Pacific yards while making an effort to catch a freight train out of town. The goods were all recovered except a Howard watch. The Jewelers Security Alliance will pay $100 reward to the patrolman if the thief is convicted.

According to the regular monthly statement of the Bureau of Statistics of the Custom House, the total value of free and dutiable goods remaining in bonded warehouses at this port for the month ending Aug. 31 amounts to $41,795,032, as against $50,147,953 on July 31, a decrease of $8,352,921. The following figures showing the value of goods in the trade are given for the month of August, 1909: Clocks, $27,683; watches, $99,575; diamonds unset, $60,107; precious stones, $31,358; decorated china, $63,742; jewelry, etc., $1,809; manufactures of gold and silver, $18,089. Compared with these figures goods remaining in bonded warehouses in the same lines for August, 1908, appear as follows: Clocks, $19,143; watches, $143,258; diamonds unset, $60,107; precious stones, $37,943; decorated china, $259,098; jewelry, etc., $4,037; manufactures of gold and silver, $15,911.

According to the dispatches received in this city, last week, George A. Baker, alias Bohlken, who is wanted for defrauding Joseph Haan, the St. Regis Hotel and the Gorham Co., has eluded the police officials in Europe. It was supposed that Baker had gone from the *Kronprinzessin Cecilie,* but the steamer had left Cherbourg for Bremen before the officers were able to make an investigation. The steamer was held and searched, but without result. The police of Cherbourg telegraphed Bremen. It will be remembered that Baker went to the Fifth Ave. store of the Gorham Co. and represented himself as authorized to purchase about $65,000 worth of silverware for a chain of hotels in Cuba. He placed the order, but the Gorham officials were suspicious and cabled the hotel manager in Cuba and learned that Baker had no authority to purchase for them. The silverware was not delivered, but Baker succeeded in obtaining a small quantity of jewelry for which he gave his personal check, which, it is claimed, is worthless.

The American Optical Co., Southbridge, Mass., has brought action in equity in the Circuit Court of the United States, Southern District of New York, against the Bay State Optical Co., asking for a preliminary as well as perpetual injunction against the defendant's making or selling eyeglasses or spectacles containing the new and useful improvement for which the plaintiffs claim they have the sole right under a patent. The bill recites that David Hunt Ludlow obtained the patent No. 674,974 on May 28, 1901, and that on March 29, 1909, he assigned his rights to J. E. Limeburner Co., and that on April 21, 1909, the J. E. Limeburner Co. transferred its rights to the American Optical Co. The petition alleges that the Bay State Optical Co. and Frank A. Eastman individually as agents for that company have sold eyeglasses and spectacles embodying the patent and that they continue to make and sell the same although notice has been given them. It is asked that the defendant pay on the profits obtained by reason of the said alleged infringement since March 29, 1909, and the damages sustained by the plaintiff because of this since that date, together with the costs.

United States Commissioner Gilchrist, last week, held for examination on $1,000 bail an Italian on a charge of using the mails to defraud. The complaint was made to the postoffice officials by several persons who said they had been swindled by a concern named the European-American Transfer Co., with headquarters at 53 Leroy St. The last few weeks hundreds of Italians living in different parts of the country have received notices from the mails, each of which said that a package containing jewelry, addressed to the person receiving the notice, had been received from abroad and as duty amounting to $1.95 had been paid on the contents it would be forwarded on receipt of $2.95. The notice nearly always had the desired effect, and in return for the money the company sent back by express a bundle containing plated jewelery worth less than 30 cents. Postoffice inspectors investigated the matter and found the Italian with his headquarters in one room of the alleged transfer company. The postoffice officials say that the man admitted that he was sending "fake" bundles to people and

(*New York Notes continued on page* 93.)



139 BROADWAY

THE LIBERTY NATIONAL BANK
OF NEW YORK

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Capital, Surplus and Undivided Profits
$3,500,000.00

1851 — The Jeweler's Bank for half a century in the same location — 190

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Broadway and John Street, New York

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195 BROADWAY NEW YORK
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FAMILIAR WITH MERCANTILE REQUIREMENTS — ACCOUNTS INVITED

The Market and Fulton National Bank of New York

ORGANIZED 1852 — 81-83 FULTON STREET

CAPITAL, $1,000,000 — SURPLUS, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, - President
R. A. PARKER, - - Vice-President
T. J. STEVENS, - - - - Cashier
JOHN H. CARR, - - - Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justi

SAFE DEPOSIT VAULTS

New York Notes.

(*Continued from page 91.*)

d that he had the names of more than prospective dupes on his books and s making money rapidly.

Herman Baum, 125 Canal St., has been succeeded by Baum Bros.

C. W. Harman, of Joseph Fahys & Co., 4 Maiden Lane, has returned from a vacation at Lake Mohonk, N. Y.

A judgment of $191 has been filed in the county clerk's office against Arthur J. Conin favor of the Adelphi Silver Co.

Mr and Mrs. Maurice Power, after touring Europe for six months, returned home on the *Lusitania*.

Herbert Tobias, for many years connected with the Acme Plating Works, 17 John St., has again taken up his work of calling upon the trade.

B. Konijn, of Konijn, Frank & Shire, 65 Nassau St., has returned on the *Nieuw Amsterdam* from a trip in Europe, accompanied by his family.

M. O. Nobbe, of M. O. Nobbe & Co., Galveston, Tex., has returned home after a sojourn in this city. He had been at his country residence in Canada.

J. H. Young, Fort Wayne, Ind., and M. Oppenheimer, of Louis Basch & Co., Chicago, were among the out-of-town visitors in town during the past week.

Stern Bros. & Co. closed their diamond-cutting factory for a half-day yesterday in order to enable their employes to witness the historical parade of the Hudson-Fulton celebration.

Michael De Simone, of F. De Simone, Son & Co., importers and manufacturers of coral and turquoise, 71 Nassau St., returned from Europe, Saturday, on the *Perugia*, of the Anchor Line.

E. A. Lehmann in a letter to the New York *Times* expresses his views on nickel five-cent coins as being of a convenient denomination, but advocates that they be made of aluminum, and gives many reasons why this metal should be used in coinage.

One of the points at which a beacon fire will be lighted on Saturday night, Oct. 9, for the Hudson-Fulton Celebration is at Mt. Taurus, or Bull Hill, at Cold Spring-on-the Hudson, which property is owned by Sigmund Stern, of Stern Bros. & Co., 68 Nassaut St.

A sidewalk showcase in front of the antique jewelry shop of Mrs. Amy S. Morean, opposite the Waldorf-Astoria Hotel, was opened recently and some jewelry taken. A man was arrested who gave the name of Albert Brady. He would not give his companion's name.

The creditors of Abraham S. Silverman, individually, and as a member of the firm of Silverman, King & Co., are notified that the first meeting will be held at the offices of Macgrave Coxe, referee in bankruptcy, 50 Church St., Oct. 7, at 12 o'clock noon, for the appointment of a trustee and transaction of other business.

The Gorham Co. and Tiffany & Co. are among the Fifth Ave. firms whose buildings are handsomely decorated for the Hudson-Fulton celebration. The figures holding up the large clock in the center of Tiffany & Co.'s building are draped with evergreens and bunting, in which are concealed hundreds of electric lights.

In the tournament of the Jewelers' Bowling League, last week, the R. H. Ingersoll & Bro.'s team rolled three games at the Brooklyn alleys with Joseph Fahys & Co., winning one and losing two out of three. The games were rolled Sept. 20. Wednesday night Tiffany & Co. won three straight games from the J. J. Donnely team, and Friday night the Cross & Beguelin rollers won two out of three games from the Mumford & Galloway team.

J. Holsman, of J. Holsman & Co., Portland, Ore., was among the visitors in New York, last week, and while here called at the office of THE JEWELERS' CIRCULAR-WEEKLY. Mr. Holsman is the inventor of a unique souvenir spoon, the patent for which will be issued in a few weeks. The spoon contains a novel feature in the form of a bowl, with locket formation, which permits 12 local views to be inserted, which are absolutely concealed when the bowl is closed.

Letters have been sent out to all the leading manufacturers and boards of trade calling attention to an American exposition to be held in Berlin, Germany, from May to July, 1910. At the head of this exposition is a committee consisting of representative business men of the United States. The exposition is to be confined strictly to American products, and will serve to strengthen the prestige of American industries abroad. The committee, with headquarters at 50 Church St., will be glad to furnish further information.

More than $15,000 worth of unclaimed and abandoned merchandise remaining in the care of Collector Loeb will be sold at public auction on Oct. 5 and succeeding days. A catalogue of the goods to be sold has been issued and contains 1,068 lots, covering about every article enumerated in the tariff as well as some that are not. The sale will begin each day at 10 A. M., and end at 2 P. M. The catalogue contains offerings in jewelry and kindred lines, but these are fewer than in former years. Charles A. Berrian will conduct the sale. The goods will be on view Sept. 30 and Oct. 1, between 9 A. M. and 3.30 P. M.

The store of N. Herman, 294½ Grand St., was broken into Saturday night or early Sunday morning and between $300 and $400 worth of goods taken. Entrance was gained to the store through the rear. The burglar took a quantity of 14-karat gold diamond mountings and some other jewelry such as was left in the show and window cases. The best of the jewelry was in a safe and was unmolested. A showcase was broken and other things in disorder when the robbery was discovered. Mr. Herman reported the matter to the police and notified the Jeweler Security Alliance. No clue has as yet developed which will assist in locating the thieves.

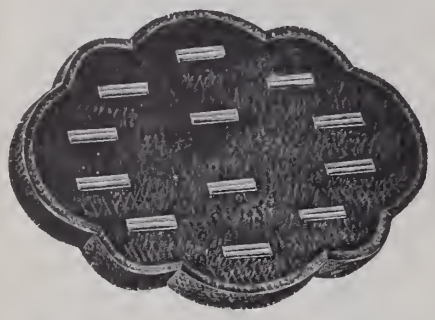
S. M. Moore, a manufacturing jeweler at 1368 Broadway, is the first member of the trade, so far as has been learned, to purchase an aeroplane. The one Mr. Moore has just secured is a Herring-Curtis machine, carrying a four-cylinder, 135-pound gasoline engine of 30 horse-power. The aeroplane is 24 feet long and has two main planes beside smaller ones. The seat is beneath a rear plane and is so situated that the rear planes are controlled by a movement of the shoulders. The machine is made of aluminum wherever practicable, and is fitted with small wheels somewhat similar to bicycle wheels. Mr. Moore says that he is going to try the machine out at his home in New Jersey. The whole machine with the operator weighs about 500 pounds.

The Jewelers' Board of Trade, New York, reports to creditors that the stock of all the stores conducted by W. W. Condon, Greensboro, N. C., with the exception of that at Weldon, has been sold, realizing $3,200, which is a little more than the appraised value. In addition to this there was sold some odds and ends of jewelry not in the stock at the time of the first sale, which brought $160. The bankrupt had some equity in a piece of real estate in Florida which is to be sold the latter part of November. He also had several show cases which have not as yet been sold. The stock in the store at Weldon was turned over to the party who held a mortgage against it in satisfaction for the sum. As the mortgagee was willing to do this it was thought advisable by all creditors to do so, as in all probability the stock would not have been sufficient to pay the indebtedness, and the claims could have been proven up for the balance of the debt.

The new Metropolitan Life building is attracting much attention this week, not only because of the 25,000 incandescent lights which make the building visible at night for miles, but also because of the lighting of the tower clock as no big clock in the world has ever been illuminated. Electric lights and red globes flash each quarter-hour. There is one red flash on the dial for each quarter-hour, two flashes for the half-hour, three for the three-quarter and four for the hour. As the hour is struck the flash of four red lights is followed by a blinding white flash which tells the hour. Each of the dials is 26 feet six inches in diameter, and the figures on the dial are four feet high and the minute marks 10 inches. The hands are built of iron frames and sheathed with copper, weighing 1,000 pounds for the large hand and 700 pounds for the small. The large hand measures 17 feet long and the smaller hand 13 feet and four inches. The big clock and the 99 other clocks in the building are regulated from a masterclock which is tested to run within five seconds a month and which sends minute impulses to the tower clock. Electric hammers on the 42d floor on each quarter-hour rings out the chimes of the Westminster chimes. The hours are struck on 7,000-pound bells, which can be heard for miles.

Pleading guilty to stealing $475, which he said he did in the hope of getting back to Russia to attend his dying mother and perhaps furnish the means of saving her life, Morris Starr, who was formerly a salesman in the employ of Aisenstein & Wornonock, 22 Eldridge St., sought release on the charges of larceny before Magistrate Harmen in the Essex Market Court

(*New York Notes continued on page 95.*)



Fancy Platforms and Blocks for Window Display

Trays for Show Cases and Travelers' use, of every description

Jewelry Boxes in many qualities and styles

Boxes for Silverware, Manicure and Toilet Sets

Silverware Chests in all combinations

Flannel Rolls and Bags for Silverware

We Re-Cover Window Platforms and Trays

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Tags, Cards, Cotton, Findings, Etc.

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Factory, 10 Gold St.

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A new work, written in remarkably clear, concise language—no superfluous words or matter. In convenient Vest Pocket size—can always be carried and studied during odd moments. Contains two hundred possible examination questions, which are comprehensively answered in the book. Illustrated.

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Paper Cover, 75c. Leatherette, $1.00.

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W. W. Fulmer & Co.



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DIAMOND MOUNTINGS

(Mounted and Unmounted)



OFFICE and FACTORY:

122-124 South 8th Street

PHILADELPHIA, PA.

We manufacture a line of fine 14K Gold and Platinum Mountings for the fine jewelry trade. Newest designs, original ideas and prompt delivery.

Rings, Brooches, Scarf Pins, La Vallieres, etc., in 14K Gold and Platinum.

Our special order department is equipped to care for all kinds of special work made to order.

Our workmanship and facilities for construction are unsurpassed.

THE GREAT AMERICAN JEWELRY CATALOG

Is a publication of real practical value; it truthfully illustrates those lines of merchandise; best adapted to the needs of the *Jewelry Trade;* its reliability is unquestionable.

SAFETY

With implicit confidence you can use it when ordering goods; it insures you against deception; remember, for every dollar's worth of merchandise you buy you are obtaining positive, intrinsic value.

Write for this catalog; it means much to you

THE OSKAMP-NOLTING CO.

Mammoth Wholesale Jewelers

411-413-415-417 Elm St. CINCINNATI, OHIO



3-inch Silver Plated Coasters with Delft China Plate. 1 Doz. Express paid on receipt of $2.00.

Largest Line of Jet Novelties in New York

SMOKERS' BRASS ARTICLES, DESK SETS, ETC.

HUDSON-FULTON SOUVENIRS

L. W. LEVY & CO.

Originators of Novelties for Jewelers
Brass Goods in endless variety

580-582 BROADWAY

Between Prince and Houston Streets

NEW YORK



Specialties in

Black Onyx Hematite Moonstone and Coral

Established 1863

BLACK ONYX EAR SCREWS in all sizes, set with or without diamonds, pearls, etc., plain and faceted ranging in price from $4.50 to $75. per pair.

CORAL: Brooches, Earrings, Bracelets, Necklace and Scarf Pins, from $2.50 up.

We repair, recut and polish Coral equal to new. Special order work will receive prompt attention.

We also import an attractive line of Necklaces, Manicure Files, Paper Weights, Fancy Goods and Novelties in Agate Jewelry especially suitable for souvenir trade.

Write for an assortment.

SAMUEL LAWSON

19 John Street NEW YORK CITY

I AM in the market for anything in antique or old style silver and jewelry, such as seed pearls, onyx, coral, amethyst, or old mine diamonds of any description.

Send me your goods with your lowest spot cash prices. I will pay express charges on jewelry both ways.

References, either Mercantile Agency or the Commercial Trust & Savings Bank of Memphis, Tenn.

JULIUS GOODMAN, 70 South Main Street, Memphis, Tenn.

New York Notes.

(Continued from page 93.)

st week. He was held in $500 bail. As ported in THE JEWELERS' CIRCULAR-EEKLY, recently, Starr, it was claimed, s detected in holding up money belong- t the firm while making a transaction th a customer. He ran to the back of e store and seized a bottle of acid from watchmaker's bench, from which he allowed a portion. The ambulance was led and the young man taken to the hos- al and treated. He was released from e hospital last week. Some of the firm's oney, it is claimed, was held back by arr in making cash sales, but the larger rtion, it is said, was taken when he failed deposit sums with which he was sent to e bank. He said his mother lived in lisawatyrod, Russia. He talked inco- rently about his mother needing $300 it which to buy him out of the militia h returned to Russia.

L. P Kadison, of Fera & Kadison, New ork, sails to-day on the *Lusitania* for urope.

The Board of United States General Ap- aisers upheld, Monday, a claim filed by e H. H. Tamman Curio Co. regarding e classification of semi-precious stones. appears that the stones were cut for jew- ry purposes, but were not set. The im- orters protested against the classification f the articles as manufactures of jewelry t 50 per cent., and claimed that the duty hould be at the rate of 10 per cent., as emi-precious stones, cut. General Ap- raiser Sharretts, who writes the decision or the board, upholds the contention of the mporters.

Edward Goldstein, of Goldstein Bros., 9 Ave. A, reports that he had a unique xperience last Wednesday with a man who he believes was intent on stealing some jewelry. The man came to Goldstein Bros. first about two months ago, and, claiming to be deaf and dumb, made motions to the jeweler which indicated a desire to pur- chase a gold ring. A tray of rings was placed in front of the customer, and Mr. Goldstein says that he detected the fellow trying to palm one of them. The man soon was joined by another man and both soon went away. Last Wednesday the same cus- tomer visited his store again and by signs made the jeweler understand that he wished to buy a scarf pin. Mr. Goldstein recog- nized him at once and refused to show him any jewelry. The jeweler stepped from behind his counter and took the man by the coat lapel, indicating to him that he was to get out of the store. To dispel dis- trust the man held out a roll containing $12 toward the jeweler, who took it. The man then went down the street, but would not return to get his money, evidently fear- ing that he would be arrested. He has not as yet returned, and Mr. Goldstein still has the money in an envelope in his safe awaiting his return. The jeweler described his visitor as being of medium height, with a round, full face and florid complexion. He was smooth-shaven and fairly well dressed. He had dark hair and eyes and showed a front tooth crowned with gold.

Boston.

Employes of D. C. Percival & Co. en- joyed a yachting trip, Saturday, as the guests of Lawrence Percival. The outing included a sail off the north shore and a dinner at Marblehead.

Jewelers in town last week included A. R Campbell, Morrisville, Vt.; F. P. Fisk, Epping, N. H.; J. A. Merrill, of J. A. Mer- rill & Co., Portland Me.; L. E. Briggs, Vineyard Haven, and D. J. Sullivan, New Bedford, Mass.

E. R Snow, general manager of the E. Howard Watch Co., stated that there had been no advance in the price of the Howard product and that no increase is contem- plated. The company, he said, is doing a large and successful business.

Two strangers entered the jewelry store of Lazarus Davis at 1247 Tremont St., Rox- bury, about 1.30 P.M. Sept. 20 and asked if they could examine some gold signet rings. Mr. Davis produced a tray containing a dozen rings. The men snatched the rings and ran from the store, turning into a side street, and from thence to the tracks of the N. Y., N. H. & H. Railroad. When last seen they were heading towards the city proper. The police are investigat- ing the theft.

Sixty-five members of the Boston Jewel- ers' Club enjoyed an outing, Tuesday, Sept. 21, at Ferncroft Inn, Middleton. The party started from Hotel Somerset at 4 p. m. in automobiles, and made the trip by a cir- cuitous route in order to take advantage of the north shore's boulevards and attractive scenery. The programme included a din- ner and an informal entertainment. The affair was in charge of the executive com- mittee, which includes James S. Blake, F. S. Sherry and H. W. Patterson, and the secretary, F. E. Chick.

Walter Llewelyn Shepard, treasurer of the Shepard Mfg. Co., Melrose, was mar- ried, Wednesday of last week, to Miss Ger- trude Lawson, daughter of John H. Law- son, and the favorite niece of Thomas W. Lawson, the financier. The ceremony was performed at the residence of Rev. Burke F. Leavitt, in Belmont. The party accom- panying the bride and bridegroom included the bride's father, Mrs. Shepard, the bride- groom's mother, Miss Bessie Shepard, Miss Dorothy Lawson and Miss Beatrice Pike, of Concord, N. H. The ceremony was fol- lowed by a dinner at the Parker House, Boston. After a few weeks at Bar Harbor they will go to the bridegroom's Summer home at Little John's Island, Me., and later occupy their permanent home at 26 Henry Ave., Melrose.

There was a large gathering at the sec- ond complimentary banquet given by the Waltham Watch Co. to its volunteer fire brigade at A. O. U. W. hall, Waltham, Sat- urday evening, Sept. 18. Foreman H. C. Eaton, of the engineering department, pre- sided. At the head table was General Superintendent Burckes, Assistant Superin- tendent Gleason Wood, Assistant Superin- tendent E. C. Richardson, Captain E. T. Jewett, of the volunteer fire brigade, and his lieutenants, Messrs. Condrin, Jackson and Williams, together with these city of- ficials: Fire Chief George I. Johnson, Superintendent of Wires John Pownall, Assistant Chief Edward H. Bull, Assistant Engineer Strauch and ex-Fire Chief Free- man Hodgdon. Speeches were made by the guests, who spoke of the value of the factory fire brigade and praised its effi- ciency.

The jewel presented to Benjamin W. Rowell of Lynn by the Imperial Council of the Mystic Shrine in recognition of his services as imperial recorder was supplied by the firm of Kettell & Blake. The top of the jewel is a scimeter, the hilt studded with diamonds, garnets, rubies and emeralds, from which is pendant a medallion, having in the center a portrait of Recorder Rowell, surrounded by 60 emeralds. In a circle out- side of this are these words in emeralds: "Benjamin W. Rowell, Imperial Recorder, 1894-1910." Attached to the medallion is a mother-of-pearl crescent, embordered with gold, on the top of which is the head of a female sphinx cut in sardonyx, having a headdress of gold with garnets in the center. Depending from the crescent is a star, the center piece being a 3½ carat dia- mond. On the reverse side of the medallion is an appropriate inscription.

A. S. Martin has been appointed fore- man of the new matching department of the Waltham Watch Co.'s factory, which was formerly a part of the finishing department. Among those who were shown through the factory, recently, were Guy H. Wyman, of Yarmouth, N. S.; T. Jousse, of La Chuto, Canada; D. H. La Porte, of Lowell; Ella W. Perry, of Cambridge; Harry C. Gads- ley, of Mansfield, O.; Mr. and Mrs. A. R. Rovelstad, of Elgin, Ill.; Rev. William H. Dyas, of Waltham; Charles R. Dyas and A. Douglass Dyas, of Parrsboro, N. S. A. E. Benoit has resigned his position at the fac- tory to engage in the jewelry business at Bedford, Ore. The bowling league has perfected its organization. Three more teams have entered, the jewel assembling, balance and adjusting, making 12 teams in all. The first match will be played Oct. 4, and there will be rolling every night ex- cept Saturday.

Washington, D. C.

Segal & Alpher, 307 17th St., N. W., have been succeeded by Alpher & Kur.

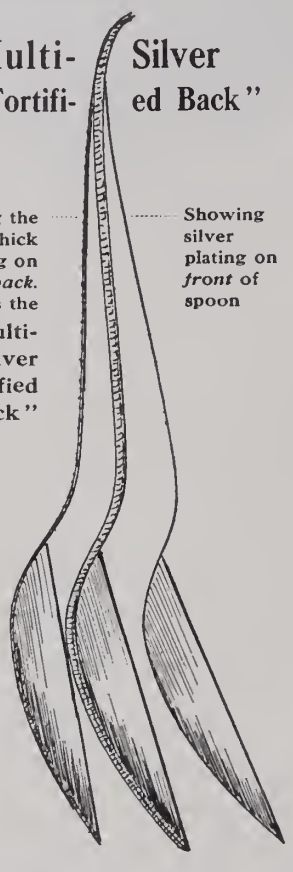
H. D. Feast & Co., 1213 F St., have in- corporated, with an authorized capital stock of $10,000, paid in.

According to announcement made recent- ly work is to be rushed upon the proposed five-story structure to be built at 1207 G St., with the view of having it completed and ready for occupancy by the middle of December. A. L. Bissell, jeweler, at 1117 G St., has secured a nine-year lease upon the building and will occupy all five floors of it. His store will be enlarged and he expects to have it open for business by Jan. 1, 1910.

James Robinson, a negro, 21 years old, was arrested some time ago at Louisville, Ky., where he was charged by detectives with having taken two gold watches from the jewelry store of Jac. Gordy, 724 W. Market St. It was believed that he en- tered the store when the proprietor was in the rear, grabbed the watches and then escaped.

E. H. H. Smith SILVER CO'S

"Multi-Fortifi- Silver ed Back"



IN *addition* to our extraordinary standard plating we put a "Multi-Silver" plating on the entire back of every spoon and fork—the place *wear-resistance* is most necessary:

As our *Multi-Silver* plating is accomplished in one operation, by a new patented process *which we control exclusively,* we get the extra fortification at but a trifle more than the cost of the additional silver:

Our goods have a *standard price and profit for the dealer,* because we take advantage of every invention to make them better:

Send your orders *now* for Fall delivery.

E. H. H. Smith Silver Co.
Manufacturers of
Highest Grade Silverware
"Sterling Effects in Plate"
Factory and Main Office
BRIDGEPORT, CONN.

New York Representative: H. H. COLLARD
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KETCHAM & McDOUGALL
Manufacturers
Gold and Silver Thimbles
Automatic Eye-Glass Holders
15-17-19 MAIDEN LANE
Silversmiths' Bldg.
NEW YORK

Established 1832


No. 149 No. 163

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SECURITY
Automatic Holder
for all sizes of scarf-pin wire. Guaranteed.



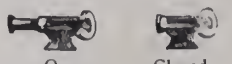
EAR WIRES
for unpierced ears.

MAGIC NUT
for ear studs, scarf-pins, etc.



SAFETY CATCH
For Brooches, etc. Can be applied to any work where pin tongues are used


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Descriptive Circular on Application.
Pearl Drilling and Adjusting a Specialty.
Special Order Work and Repairing.
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Learn Watchmaking

Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address

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Bug Jewelry

is new, catchy, and wonderfully attractive. Everyone will have it later. Why don't you try it NOW? We have a full line in hat pins, collar pins, sash pins, etc.



NENUPHARS

The new hair ornaments — the most popular novelty of the season. They sel at sight.

Whitestone Goods

Our line of Whitestone has never been equaled — it's worth waiting for.

Checo Hat Pins

If you want to corner the market on hat pins in your city, write for our new proposition on hat pins. Just the thing to stimulate Fall trade.

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The best adjustable bracelet on the market —24 new patterns just out — Every one a winner.

We Make Our Own Goods
WE SELL DIRECT

If you are not on our books it will pay you to get in touch with us

18 Salesmen at your service. Write to-day

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Address all correspondence to **Attleboro, Mass.**

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CHICAGO.....910 Heyworth Bldg.
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Nothing cheap about Checo except the price

Providence.

TRADE CONDITIONS.

manufacturing jewelry industry of this city is owing a gradual improvement and has now at ied within a few points of what it was during 1 which was admittedly one of the best years trade has experienced since the Civil War, w money was spent freely by all classes. The ous stone merchants report that their business y is already ahead of 1906, and that the re- y from the depression during 1908 is here to Diamonds—brown, yellow and white, and ct and imperfect stones—have doubled in nce then. The manufacturing jewelers say the business is back to 95 per cent. of normal. rmal they mean the largest year, and that ng 1907 The jewelers on the whole look a much more prosperous year and a more trade than they have had for years, owing e recent tariff bill, over the passage of which are much elated. Many of the shops are now ng overtime and this applies to gold and s workers alike.

rederick Mayer, of the Bruhl Bros. & ius Co., of this city, was in Chicago, l week.

arpenter & Wood, enamelers, will re- e. Oct. 1, from 38 Friendship St. to 14 nder St.

Ir. and Mrs. James R. Doolittle are k from a trip to Norfolk and Old Point nfort, Va.

David F. Sherwood has discharged a tel mortgage of $1,000 against Freder- B. Wood, 199 Eddy St.

Spacious offices are being partitioned off the large salesrooms of the Brownell chinery Co., 13 Eddy St.

Bradley A. Graffam and family have re- ned from their Summer home at Bristol ck, on Narragansett Bay.

Harry Brown has placed attachments on rious parcels of land in this city belong- g to John Nelson for $200.

The Gorham Mfg. Co. has been awarded contract to make the award medals for Alaska-Yukon exposition.

The Lyons Mfg. Co., of this city, has re- ved its Chicago office from 565 E. 45th to 1111 Heyworth building.

Martha O. Nickerson has been appointed the Municipal Court as administratrix the estate of Browning B. Nickerson.

Hedwig P. Bens has been appointed by e Municipal Court as the executrix of e estate of her husband, William Bens.

A quarterly dividend of 1½ per cent. on ie preferred capital stock of the Gorham lfg. Co. has been declared, payable Oct. 1.

Hoffman S. Dorchester, an old-time man- facturing jeweler, and wife have issued in- itations for their daughter's wedding,)ct. 2.

Mr. and Mrs. William H. Thurber have turned from their Summer home at Bris- ol and opened their town house on Water- nan St.

Horace F. Carpenter is enjoying an ex- nded pleasure trip through the south. He vas a visitor at the Natural Bridge, Va., ie past week.

A dividend on the capital stock of the Nicholson File Co. has been declared, pay- ble to stockholders of record to Sept. 5 on Sept. 30.

B. Riddell has given a chattel mortgage o Hirsch Bloom, New York, on all the stock in the department store, 420 West- minster St., for $500.

Frederick B. Luther, of William H. Lu- ther & Son, has presented the Pawtuxet Motor Boat Club with a float and fixtures for their boat landing.

Horace M. Peck, manager of the Manufacturing Jewelers' Board of Trade, was in New York, last week, on business connected with that association.

At the 11th annual meeting of the Anawan Club, Wednesday, Edward B. Hough was elected vice-president and director, and Everett L. Spencer secretary.

Jacob Goldman, of Horwitz & Goldman, successors to Goldman & Co., of Pittsburg, Pa., was in this city, the past week, placing orders with the manufacturers.

Samuel H. Brower has returned from a successful trip to the Pacific coast with the E. L. Spencer Co.'s line. He included Portland and Seattle in his trip.

Edward L. Mulcahey, superintendent of the C Sydney Smith & Co.'s shop, has been chosen to fill a vacancy in the Providence School Committee from the Seventh Ward.

The Vennerbeck & Clase Co. has taken an entire floor of the new addition to the Doran building on Chestnut St., which materially increases the floor space of its shop.

The W. H. Holt Mfg. Co., 7 Eddy St., has given a chattel mortgage of $18,500 to James Keenan, New York, covering stock, machinery and other personal property at that location.

Robert E. Budlong, of the S. K. Merrill Co., who has been a member of the East Providence school committee for the past six years, has announced that he is not a candidate for re-election.

The last race of the season in the 18-foot class, on Saturday, gave Harvey J. Flint's *Bat* a clean-cut, well-deserved victory over her rivals in one of the prettiest yacht races sailed during the entire Summer.

Rothschild & Levy have taken one floor of the new section of the Doran building on Chestnut St., this city, and will shortly remove from their present location in the Bates & Bacon building, Attleboro.

Frank T. Pearce was one of the few members of the 33rd degree of the Ancient and Accepted Scottish Rites Masonry from Rhode Island who attended the 97th annual convention at Boston, last Tuesday evening.

The petition of Nathan Nelson that Raphael Silverstein, or some other suitable person, be appointed the guardian of the person and estate of John Nelson will be heard in the Municipal Court, Oct. 5, at 9 A.M.

Rudolph G. Schutz, traveling representative of the Improved Seamless Wire Co., of this city, has just returned from an extended stay in Europe, during which he visited Hungary, Germany and Switzerland.

Among the heaviest taxpayers of East Providence, according to the assessment just announced, are: Robert E. Budlong, $12,000; Edward T. George, $14,000; Anson D. Manning, $9,750; Edgar B. Wood, estate, $5,000.

At the annual meeting of the Eighth Ward Republican Club, of this city, on Wednesday evening, Edward N. Cook was elected one of the vice-presidents and Emery J. San Souci was appointed on an important committee.

A. S. Vennerbeck and John Shepard, Jr., were members of the team representing Rhode Island in the interstate golf match with the Massachusetts team, played at the links of the Wannamoisett Golf Club, on Saturday afternoon.

Ernest T. Mathewson has severed his connection with the Standard Machinery Co. to accept a similar position with John W. Cole. He will make a specialty of calling on the manufacturing jewelers for orders on jewelry machinery.

The United Brush Co., Pawtucket, having been declared bankrupt, a meeting of the creditors has been called for Sept. 30, at 10 o'clock, in the office of Nathan W. Littlefield, referee, room 47, 87 Weybosset St., to prove claims and appoint a trustee.

At 12:30 o'clock Saturday afternoon special cars left the corner of Chestnut and Friendship Sts. with the employes of the E. L. Spencer Co., who went to the Pomham Club for their annual outing. It was a jolly party and an enjoyable time was had by all those present.

The co-partnership heretofore existing between George Eberhard and Robert J. Jimmerson, under the firm name of Eberhard & Jimmerson, 9 Calender St., has been dissolved by mutual consent, and the business will be conducted by George Eberhard, Mr. Jimmerson retiring.

James Peacock, of Peacock, Stone & Markham, of this city, accompanied by his son, John Peacock, were in Chicago, last week, attending to business of the firm. They were guests of J. W. Stoneburger, western representative of the firm, who has just returned from the far west.

Frank A. Fanning, 18 years old, was arrested, Saturday evening, by Inspector Monahan, of the headquarters squad, and Detective Goldowsky, on a charge of stealing seven gold rings, valued at $17.50, from the Ostby & Barton Co. He was locked up at the Central Station and will be given a trial next week.

Several improvements are to be made to the Enterprise building on Eddy St., whereby it will be made up to date in every respect. One of the most important improvements will be the equipping of the building with electric power in place of steam. Several manufacturing jewelry establishments are located in this building.

A double wedding, in which the brides were sisters, took place at Riverside, Wednesday afternoon, when Miss Grace Lucretia Hudson was married to Clifford Eaton Norris, and Miss Ethel Marion Hudson was married to Frank Wentworth Kingsford. The brides are the daughters of Theodore C. Hudson, jeweler, of this city.

The E. C. Bliss Mfg. Co., of this city, is making 1,000,000 official souvenirs for the Hudson-Fulton celebration. These are on a rush order, and the production is at the rate of 100,000 per day. They are in the form of fobs, of shield shape, bearing on the one side busts of Henry Hudson and Robert Fulton, and on the other the *Half Moon* and the *Clermont* in relief.

William H. Richardson, treasurer of Flint, Blood & Co., is slowly regaining the use of his eyesight, and it is expected that he will fully recover. At the midsummer outing of the New England Manufacturing Jewelers and Silversmiths' Association at



Established 1876

The Harrison

UMBRELLA and WALKING STICK

LINE FOR

Fall and Holiday Trade is Now Complete

Our assortment this season is larger than ever, comprising Sterling Handles Plain Etched, Engraved and Niello, in original patterns and finish, as well as repr ductions of Foreign Novelties in Sterling, Ivory and 14-K. Gold. New designs Fancy Woods, inlaid for Ladies' and Gentlemen's Umbrellas. Also an extensi line of catchy Walking Sticks in fancy woods, mounted in novel effects.

N. B. — Owing to the demand for our New Cigarette Box Handle for Cane Umbrella being so great, we will have to ask our friends on future orders to wa several weeks to have same filled.

TRADE MARK

W. W. HARRISON CO., 1149 Broadway, New Yor



THE PENNSYLVANIA WATCH CASES

Trade **XXX** Mark

A New Case Which is Proving a WINNER

It will mean **increased business** to the **Dealer** who carries a line of these cases in his stock. Our line will be **sold exclusively** through the **Dealer** and **Jobber.** In offering our goods for sale, you will not be up against the competition of Mail Order Houses.

Drop us a line for description and prices. You will find both interesting.

THE PENNSYLVANIA WATCH CASE COMPANY
YORK, PA.

Our New Fall Line of Silver Deposit and Sterling Hollowware

IS READY FOR YOUR INSPECTION

Do not fail to see it before placing your Fall order. Out of town buyers are cordially invited to visit our showroom.

DEPASSE MFG. CO.

SALESROOM	FACTORY AND SHOWROOM
41-43 Maiden Lane, N. Y.	318-320 E. 23d St., N. Y.

Coast Agent, A. I. Hall & Son, San Francisco, Cal.

Workshop Notes

for Jewelers and Watchmakers

Cloth :: Postpaid, $2.50

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The Jewelers' Circular Pub. Co.
11 John St., New York

F d's Point he was suddenly stricken with b dness while at the dinner table, and had to be assisted to his home. He has since b n under the care of a specialist.

mong the individuals, firms and corpo- ons taxed for $25,000 or more property Pawtucket, according to the last as- ment, just announced, are the follow- Callender, McAusland & Troup Co., 520; George B. Champlin, $54,640; rles H. Fuller, $122,760; George H. r & Son Co., $25,000; Arnold C. ssler, $40,000; Shartenberg & Robinson, 000, United Wire & Supply Co., $43,-

he shop of Alfred Vester & Sons, man- turers of metal ornaments and jewel- findings, on the second floor of the nder building, on Calender and Sabin , was considerably damaged by fire and er, Tuesday night, Sept. 21. The blaze fortunately discovered before it had ed much headway, but the firemen rked for an hour or more before they the fire extinguished. The cause of blaze is unknown.

Among the foreign importations received ough the Providence Customs House, past week, were the following: From men, one package of silverware and 11 kages of imitation precious stones; from burg, seven packages of jewelry; from erpool, one package of manufactures of tal; from Naples, one package of man- ctures of marble; from Southampton, packages of scientific instruments, one kage of imitation precious stones and package of jewelry.

Ground was broken, on Monday, for the ction of a three-story factory building. feet in length and 35 feet in width, in lition to the building now occupied by George N. Steere Co., at Pawtucket. he two buildings will be connected by a idge, and when completed the entire plant ll afford about three times the present or space. Mr. Steere left, Sept. 27, on trip west as far as Chicago, where he pects to meet Frank T. Barton, who is turning from a successful trip to the acific coast.

At a meeting of the general committee of e business men and manufacturers of this ty having in charge the visit of the Jap- ese commissioners to this city, in Octo- r, Mayor Fletcher volunteered to go to ew York and make a personal effort to ave their stay in this city prolonged to a hole day. Mayor Fletcher, Harry Cutler, rederick W. Aldred and Walter Callender ere reported as being on the reception ommittee, and Henry D. Sharpe, John F. Lawton and N. B. Barton as members f the trade and commerce committee that as been appointed.

A very dainty little folder, entitled About a New Bracelet," is being sent out y Henry Birks & Sons, Montreal, Can. he folder consists essentially of a cover age of a brownish hue inside of which is asted on—on one side only—a straw-col- red circular embellished by watermarks of brownish hue, and printed in black. A eproduction of the bracelet advertised is asted on the front cover.

Attleboro.

Harry Hull is home from a western trip for Barden & Hull.

Charles Crane is making a western trip in the interests of the Bliss Bros. Co.

J. L. Sweet will soon start on a pleasure trip that will extend around the world.

Samuel M. Einstein registered, the past week, a new Everett-Mitzger touring car.

Frank Mossberg witnessed the Hudson-Fulton celebration at New York, last week.

The jewelry design classes at the Y. M. C. A. will open for the Winter session Oct. 19.

The Reed & Barton Co., Taunton, have found it necessary to run several of the departments overtime.

Freeman, Daughaday & Co., Sturdy Bros. and the Sturdy Mfg. Co., of Chartley, are all working overtime.

S. O. Bigney attended the reception given to Dr Cook, the discoverer of the North Pole, at New York, last week.

Edward A. Sweeney, a member of the county committee, has received word that the county convention will be held in Taunton, Oct. 8.

The suit of the Cornell & Andrews Smelting Co. against the Boston & Providence Railroad Co. is scheduled to be heard at Taunton this month.

Rothschild & Levy have decided to remove their plant to Providence. They have been located on the top floor of the Bates and Bacon building, on County St.

Thomas E. McCaffrey, who is interested in a number of local firms, was elected a delegate to the representative convention by the Democrats at their caucus last week.

Roger T. Wilson, with D. S. Spaulding, Mansfield, was married, last week, to Miss Annie Swanton, of Attleboro, who for some time has been bookkeeper for C. D. Lyons & Co., Mansfield.

Last week an unknown man relieved a number of the residents of Hebronville of a little of their cash by representing himself to be a manufacturing jeweler located at 220 Main St., Attleboro. He was looking, he said, for help, and when he found a person who was willing to go to work he made them put up a dollar security so as to be sure they would be on hand when wanted By this method he obtained quite a little money before he disappeared.

The employes of the Finberg Mfg. Co. were entertained, last Wednesday evening, in the new addition which has been recently built to the Finberg shop on Park St. The affair was given by the firm and was thoroughly enjoyed by the gathering. An entertainment was enjoyed and then the guests present sat down to a banquet. Lawrance McNally and Joseph Finberg had the general supervision of the affair, and the decorations were in charge of Joseph Reynolds, Herman Wyatt and Slade Lake.

A suit for $2,000 damages has been brought in the Circuit Court, Kansas City, Mo., against P. S. Harris and J. E. Goar, of the Harris-Goar Mfg. Co., of that place, by Onell Munden, 14 years of age, who alleges that his picture was used by the concern as an advertisement without his consent. The plaintiff being a minor the suit is brought in the name of his mother.

Lancaster, Pa.

Charles Watson has gone to Tucson, Ariz., for the benefit of his health, having been greatly benefited during last Winter's residence at that place.

John J. Bowman and W. W. Appel attended the Hudson-Fulton centennial celebration at the home of the inventor, in Fulton township, Lancaster County.

G. William Reisner has received an order for 50 gold, silver and bronze medals, which are to be distributed as prizes to the winners in the inter-county athletic meet that was held on Labor Day, at Calumet, Mich.

Word was received here, last week, from St. Paul of the death, a few days prior, of August Coulman, who removed to that city a number of years ago from Lancaster County. He had a reputation as a skillful engraver.

A pair of sharpers were taken into custody, last week, by the police for selling cheap jewelry, which they represented as a good quality. They were released on promising to leave the city, and they lost no time in going away.

A grandfather's clock made in 1798 in Wurtemberg, Germany, was sold, last week, to a Philadelphia party in the sale of the effects of the late Josiah Clements, a few miles from Manheim. The works are wood and the case inlaid with woods. The price paid was $135.

William George, Reading, Pa., has entered the local technical school as a student in engraving. C. H. Hoxworth, Allentown, Pa., a student of the school, has gone home for his vacation. George H. Thomas, of Kittanning, Pa., has returned to the school from a month's visit to his home.

John J. and Charles E. Bowman, of Ezra F. Bowman's Sons, visited Philadelphia last week, making the trip by automobile. The first named was a guest at the recent Strauss-Proyer wedding, this city. A. W. Proyer, manager of the Non-Retailing Co., was also a guest, the bride being his niece.

A show window of S. Kurtz Zook's jewelry store last week contained an exhibit of unusual interest, a Robert Fulton display, so called because it consisted of watches of the period contemporaneous with Fulton's steamboat. They were of immense size, in strong contrast with the latest style of thin watches exhibited with them.

The following jewelers, recently, visited Lancaster: C. E. Hinkle, Ephrata; H. Frank Maurer, Strasburg; Jacob Esch, Intercourse; David Frynger, Leola; John M. Shookers, Elizabethtown; W. J. Frazer, Lincoln; George Hepp and H. R. Wertz, Lititz; N. W. Pinkerton, Manheim; J. Harry Senseny, New Holland; Paul N. Mecklin, Baltimore, Md.; C. J. Prentice, Pittsburg; A. L. McKenzie, Columbus, O.; David O. Cookman, Rochester.

W. H. Diefenbach, Dushore, Pa., has resumed business after having been confined to his home by illness for several days.

E. G. Sites, Bellefontaine, O., was painfully burned while recently making repairs to a gasoline supply tank connected with his automobile.

THERE are established prices at which all jewelers sell Illinois movements. There are established prices at which they buy them. These are the movements of standard value—the prices don't fluctuate and the quality does not vary.

We suggest the advisability of dealers anticipating their requirements, not because we expect to raise prices, but because there is going to be a greater shortage of Illinois movements this Fall than ever before in the history of our company.

ILLINOIS WATCH COMPANY

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I WILL

CHICAGO AND WEST

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Chicago.

Telephone:
Randolph 1079,
Chicago.

Vol. LIX. CHICAGO, WEDNESDAY, SEPTEMBER 29, 1909. No. 9.

Chicago Notes.

J Roehr visited Kansas City, last

Werdig visited the northwest, last

S Church is on a trip to Seattle,

Hellinger is back from a trip to the c coast.

Fox is in Michigan for the Western Mfg. Co.

R. Oughten visited St. Louis and Kansity, last week.

A. Cohen, with Rettig, Hess & Madin Wisconsin.

S. Noyes, with Bates & Bacon, is back the Pacific coast.

erman S. Miller, Milwaukee, Wis., was itor here, last week.

E. Scanlon, with the Oneida Comty, Ltd., is in Indiana.

arl Oesterle, Joliet, Ill., has returned n a 10-weeks' European trip.

W. Hoyt, St. Louis, Mo., stopped over , last week, on his way east.

ames W. Clark is back from a visit to native town of Haddam, Mass.

V. S. Tompers is back in Chicago repnting C. H. Eden Co. in the west.

Iax L. Silverberg, diamond dealer, has rned from Europe with his family.

M. Bigwood and wife, Terre Haute, ., spent a few days here, last week.

ee Wechter, with L. A. Eppenstein & , has returned from the Pacific coast.

Messrs. Simpson and Gebhart, Flandreau, Dak., were in this market, last week.

. S. Hayes, Norfolk, Nebr., stopped over e, last week, on his way to New York.

Wm. Arnold, Ann Arbor, Mich., was e, last week, on a visit to his relatives.

A. Hirsch was confined to his home for few days, last week, slightly indisposed.

Al. Kolker, with the Juergens & Ander Co., came in from Denver, last week.

Mr Cook, of the Cook Jewelry Co., Fayeville, Ark., was here, last week, buying ock.

F. T. Barton, representing the Fontneau Cook Co., has returned from the Pacific ast.

F. E. Hyatt, with the Philadelphia Watch ase Co., visited the middle western cities, st week.

H W. Hodge, with the New York Standrd Watch Co., is on an eastern trip to ew York.

Edward Baumgarten, of M. F. Barger & Co., has returned from a three-months' western trip.

Jac Rosenberg, with Kristian Falkenberg, Walla Walla, Wash., is here spending a few weeks' vacation.

A baby boy was born, last week, in the family of Jacob Franks, president of the Rockford Watch Co.

J T Brayton, Chicago manager of the Julius King Optical Co., is in New York for a three-weeks' stay.

Weiss & Weiss, who failed in the wholesale jewelry business here, are now running a saloon on the West Side.

James Coy, with the Webb C. Ball Watch Co., will make his maiden trip to the Pacific coast, the latter part of October.

Specht, McNeff & Co. will remove, Oct. 1, from the Chicago Savings Bank building to room 1109 Heyworth building.

The family of Paul N. Lackritz, retail jeweler of Milwaukee Ave., was recently increased by the advent of a baby girl.

Leary & Penfold, Providence, R. I., have opened an office in room 401 Heyworth building, in charge of Geo. C. Mendell.

J. J. Sommer & Co., North Attleboro, Mass., have opened an office in the Columbus building, in charge of E. T. Sommer.

Louis Gordon, formerly employed by S. Lazarus & Co., has opened a new jewelry store on W. Madison St., near Kedzie Ave.

Wm. Mueller has resigned his position with S. K. Huston and is now visiting the city trade in the interests of F. H. Noble & Co.

M. C. Eppenstein, of the Illinois Watch Case Co., has almost recovered from his recent illness and is much improved in health.

Chas. A. Bachman, formerly at Gilman, Ill., and now at 63rd St. and Stewart Ave., is taking a course in engraving from A. Wehde.

Mr. Nelson, of Dunbar & Nelson, North Yakima, Wash., was here, last week, with his bride, having been married recently in Wisconsin.

C. W. Morris, formerly representing Benj. Allen & Co. in Oklahoma, has been engaged by Bach & Co. to represent them in this city.

B. Meyerowitz, of Meyerowitz Bros., New York, is now in Chicago submitting the latest importations of his firm to the local trade.

Messrs. Ostermyer and Trunk were here, last week, buying the opening stock for their new jewelry store recently opened in Springfield, Ill. Chas. A. Trunk was formerly in business at Winona, Ill.

Jacob Bunn, president of the Illinois Watch Co., stopped over here, last week, on his way to the Hudson-Fulton celebration in New York.

Geo. Southick, representing Payton & Kelly Co., passed through here, last week, on his way home from the coast, accompanied by his wife.

M. G. Evans, traveler for Norris, Alister & Co., sprained his left ankle while in Kalamazoo recently, and has been laid up for repairs for a few days.

J. D. Mosely, retail jeweler at Clarion, Ia., stopped over in this city, last week, on his way east, where he will visit his mother, who resides in Massachusetts.

L. H. Schafer and F. C. Strang, of L. H. Schafer & Co., have returned from a business trip to the principal cities of Michigan, Ohio, Indiana and Kentucky, and report excellent business.

Announcement of the death of Addison Woodhull, of Mount & Woodhull, caused a great shock to the trade here. The office of Charles A. Garlick, representing the firm here, was closed on Friday.

L. Brick, jewelry auctioneer, has sold out the stock of Guy M. La Pierre, leading jeweler of Niles, Mich. Mr. La Pierre intends to open up in a larger town which offers a broader field for his business.

The houseboat of Larry Edwards was turned into a clubhouse, last Sunday, the occasion being the annual regatta of the McHenry Power-Boat Club. Mr. Edwards donated a silver loving cup as one of the prizes.

The first Fall monthly meeting of the Chicago Jewelers' Association took place, last Tuesday, in the Columbus building. The matter of increasing the association's efficiency by widening its plan and scope was deferred until January.

Wm. K. Sandberg & Co. had Harry Feldman arrested, last week, charging him with receiving $600 worth of diamonds under false pretenses. The case was dismissed on the ground that Sandberg & Co. had recourse through a civil action only.

A. W. Levy, formerly with Byron L. Strasburger & Co. and lately in the manufacturing jewelry business, is again a resident of Chicago and will represent the diamond house of Louis Strasburger's Son & Co. on the road in western territory.

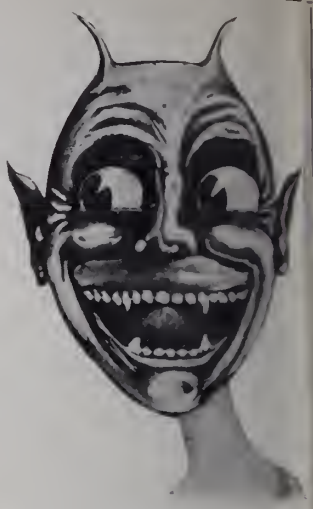
Harry Sachs has sold out his interest in "Lorios," at 90 State St., and has leased

No Falling Out



She just can't make her eyes behave. Our goods dazzle.





You can look like the devil but you can't beat our prices.

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NO FALLING OUT

IN

OUR SETTING

IF THE WORK IS DONE BY US

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OUR SPECIALTIES—Engraving and Designing, Fine Diamond Work and Repairing

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he store at 94 State St., where he will pen a jewelry store about Oct. 1 under the ame of Sachs' Novelty Shop. Mr. Sachs as no connection with any jewelry store xcept his own.

Edward Bauman, of the Bauman Loan o., died at his residence, 3558 Grand oulevard, on Sept. 19, aged 62 years and ight months, and was buried on Sept. 21, nterment being at Rosehill Cemetery. Deeased is survived by a widow, two daughers and four sons.

The Regnier & Shoup Crockery Co., St. oseph, Mo., one of the largest crockery and ilverware houses in the west, is adding a arge jewelry department to the business. harles A. Shoup, of the firm, was ere, last week, looking over the lines of anufacturers' representatives.

"Joe" Mazer, McAlester, Okla., whom Mack Hurlbut christened "Joseph McAlester," was a visitor here, last week. Mr. Mazer left on Friday night to visit some relatives in Detroit. He is the president of the Oklahoma Retail Jewelers' Association and 1st vice-president of the A. N. R. J. A.

One evening, last week, while Simeon Francis McLaughlin was sailing down the Calumet River in his motor-boat *Spunk* he collided with a revenue cutter and was fined $1.98 for having his port light in the dining room. International complications were at one time imminent, as S. Francis is a native of Dubuque, Ia.

Wholesale houses represented here, last week, were: Alex. M. Thanhauser, with Wolfsheim & Sachs, New York; G. P. Altenberg, president Icy Hot Bottle Co., Cincinnati, O.; Ed. Skinner, with Geiger & Bauer, New York; J. De Mariano, New York; "Si" Pickering, with H. Z. & H. Oppenheimer, New York; Mr. Thaler, of L. Fitzche & Co., Newark, N. J.

Theo. Schisgall, the New York clock importer, was here, last week, and appointed Henry Paulson & Co. his selling agents for Chicago and middle western territory. Paulson & Co., in their show room on Wabash Ave., will carry a complete line of cuckoo, chime, alarm, 400-day, novelty and window-display clocks, with an American guarantee. Mr. Schisgall intends to visit Chicago frequently.

Last Spring, the R. Wallace & Sons Mfg. Co. received the order for the silverware, both flat ware and hollow ware, for the Hotel La Salle, of this city, which is said to be the largest fireproof hotel under one roof in the world. There are more than 20,000 pieces in the silverware equipment, and the job of filling the order on time was an enormous one. Every piece of hollow ware is mounted with the crest of the hotel, and the name Hotel La Salle appears on every piece of flat ware.

A man named Evans, alias "Ryan," alias "Larkin," who was arrested, 10 weeks ago, charged with stealing an $85 diamond ring from Turner Bros., retail jewelers at 831 W. Madison St., was sentenced to Joliet penitentiary, last week, to serve an indeterminate sentence of from one to 10 years. This crook worked with two women confederates, who would enter a jewelry store with him and select a moderately priced ring, paying a $1 deposit on it. While the salesman was writing the receipt Evans would "switch" a white stone for the best ring he could lay his hands on. Turner Bros. recovered their property, as did Edward Alberti, retail jeweler at 900 Milwaukee Ave., who had the same trick played on him by the same trio. Alberti lost a diamond ring valued at $100.

A meeting of the executive officers of the Illinois Retail Jewelers' Association was held here, last week. Those present were: President F. A. Marean, Secretary Geo. B. Elbe, Treasurer Paul Lackritz, Directors Tom Brown, Quincy; Frank Smith, Pontiac; Richard Wieting, Peoria. After routine business was effected the committee voted to hold the next annual convention at Springfield, May 16-17-18, provided that date did not interfere with other State convention dates. The matter is not final, however, and action was deferred until the next executive meeting, in February,

Among the out-of-town retail jewelers here, last week, were: C. H. Trask, Galesburg; Tom Brown, Quincy; Richard Wieting, Peoria; F. G. Marean, Belvidere; Frank Smith, Pontiac; Louis Ratzesberger, Milford; Mr. Barrett, Freeport; L. J. Keis, Quincy; A. Sturgell, Tuscola; E. Bengston, Freeport; A. E. Rush, Macomb; J. V. Knapp, Rushville; Lorenz Holland Cullom; Andrew Anderson, Rankin; R. E. Winter, Highwood; John G. Brehm, R. P. Kiep, Louis A. Libermann, Joliet; Geo. H. Chapman, Galesburg; R. E. Lincoln, Plano; Otto M. Scheidt, Lockport; F. E. Carlson, Kewanee, Ill.; Mr. Bransford, of Bransford & Andrews, Union City, Tenn.; C. B. Connoll, Waldo, Wis.; John H. Gorman, Medford, Wis.; John E. Campbell, Highmore, S. Dak.; Edward Fassnacht, Peru, Ind.; Walter Mellor, Michigan City, Ind.; Geo. A. Young, Moberly, Mo.; C. T. Howe, Louisville, Ky.; E. O. Collins, Franklin, Ind.; W. A. Scheddell, Crown Point, Ind.; S. C. Nofzinger, Swanton, O.; E. L. Fischer, Reeseville, Wis.; J. Raubert, Ligonier, Ind.; A. T. Scattergood, Sturgis, Mich.; Gustav Schleuder, Austin, Minn.; August Krautheim, Muskegon, Mich.; J. S. Coffman, with E. J. Hervey, Grand Rapids, Mich.

Toledo.

J. G. Boutelle, who for several years has conducted a souvenir post card and jewelry store at 111 Summit St., has moved to the Empire Arcade on St. Clair St., where he will devote almost his exclusive attention to the jewelry business.

William S. McCaw, who for the past year and a half has occupied space with the Merrill & Broer Co., has leased a commodious room at 317 Smith & Baker building, where he will continue his business as before, but on a larger scale. Mr. McCaw carries a full line of jewelers' tools and also does wholesale watch and jewelry repairing. For four years prior to starting in business for himself he was watchmaker for Louis Commlossy. His present removal is made necessary by reason of increasing business and also of a need of the room he occupied by the Merrill & Broer Co.

Lyn. Thomas, Wilmington, Del., has returned home from his annual purchasing trip to New York. He made the trip in his automobile, accompanied by his wife.

Indianapolis.

E. M. Craft has returned after a month's sojourn at Atlantic City.

Carl Walk, of Julius C. Walk & Son, is home from a buying trip to New York.

C. M. Collins, who has been in business in West Michigan St. for some time, has sold out to William Davis.

The Crescent team of the Indianapolis Bowling League has elected Horace Comstock vice-president for the coming season.

Leopold Markowitz, secretary of I. Grohs Jewelry Co., left, last week, for Texas on his annual six weeks' holiday trip. He will cover the southwestern territory during that time.

Among Indiana delegates to the national convention of the Loyal Order of Moose, held at St. Paul, Minn., last week, was I. Grohs, of I. Grohs Jewelry Co.

Charles Mayer, of Charles Mayer & Co., has been made chairman of a committee of local automobile owners that will give an amateur sociability automobile run, Oct. 2 and 3.

Frank H. Johnson, Oaktown, has just purchased a 22-grain pearl of fine luster, the purchase price being $1,000. The pearl was found in the Wabash River, near Carlisle, by E. E. Brown, a pearl fisher.

Albert R. Gray, of Gray, Gribben & Gray, is showing several photographs of the fish he caught while at Long Lake, Mich., this month. The pictures will be placed on display in the store of Gray, Gribben & Gray.

Moe Amdur, of Amdur Bros., jewelers and pawnbrokers, was shot and seriously injured in his store, one day last week. He was inspecting a revolver which he had been assured was not loaded, when the weapon was suddenly discharged, the bullet entering his hand.

Out-of-town jewelers in this city, last week, included: J. A. Oswald, secretary of the Indiana Retail Jewelers' Association, Crawfordsville; G. W. Clemens, Greenwood; S. B. Merrick, Plainfield; August Anderson, North Salem; Aaron Pursel, Noblesville, and John W. Hudson, Fortville.

The store of Traugott Bros., 417-425 W. Washington St., was robbed of about $300 worth of jewelry, last Wednesday night. Entrance was gained by burglars, who climbed on the roof and crawled through a skylight. Iron bars placed to guard the skylight were bent, and a rope was lowered to the floor. The burglars then left through a rear door after taking fobs, tie pins, cuff buttons, etc.

Suit has been filed in the Circuit Court by Mrs. Hilda Davey, of Richmond, to recover $1,500 worth of jewelry from Emil Mantel, a local jeweler and pawnbroker. She states that she intrusted the jewelry to a man to be placed in an Indianapolis safety deposit vault. Later she found the jewelry had been pawned and was given the tickets, but when she attempted to redeem it, found the time had expired. The jewelry consists of four diamond rings, a diamond bracelet, an emerald pin and a ruby pin.

H. E. Vogler, junior member of the firm of W. T. Vogler & Son, Winston-Salem, N. C., was a recent purchaser in New York, where he went to select holiday stock.



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then and now, by business methods that must ever win.

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the **oldest** and **largest** Jobbing House in the West for **DIAMONDS, WATCHES** and **JEWELRY, want your trade, be it large or small.** We are now selling goods to the grandsons of many of our first customers, for **once a customer, always a customer.** A cordial invitation is extended the Trade in general, to make our Offices their headquarters during Centennial Week.

L. Bauman Jewelry Company

ESTABLISHED 1844

CENTURY BUILDING ST. LOUIS, MO.

St. Louis.

E. G. Tucker, Pender, Nebr., was here, t week, doing his Fall buying.

W. T. Hooper has moved his store from tragould, Ark., to Campbell, Mo.

John Douglas, a jeweler in Onawa, Ia., is in the city replenishing his Fall stock, t week.

Mr. and Mrs. Z. B. Robbins are back m a 10 days' trip to Chicago in their omobile.

The interior of the establishment of the Louis Clock & Silverware Co. is being decorated.

Otto Buder, S. Broadway, has brought family back from their Summer home Elsah, Ill.

J. M. Price, a watchmaker, formerly of eblo, Colo., has taken a position with W Lindsay.

B. B. Combs, optician for T. L. Combs Co., has decided to take a short rest from arduous duties.

Joseph J. Mazer, McAlester, Okla., spent rt of last week here, and left Thursday ght for New York.

C. M. Daniels, Roswell, N. Mex., was re during the week making purchases, accompanied by his wife.

W Haberman, located in the Holland ilding, returned, Thursday, from a business trip out of the city.

Benjamin Rice, Tulsa, Okla., stopped ere, Wednesday, on his way back home om a trip to New York.

C. L. Shook, of the Shook Mfg. Co., will tart in a couple of days on his Fall trip hroughout the northwest.

Samuel Hotchner, of A. Hotchner & on, will take a trip through Illinois, and as ar as Chicago, next week.

Fred Brodegaard & Co. have installed an ptical department in their new store under he supervision of C. W. Nelson.

J. Hubel, a diamond setter, formerly of New York, has been added to the force of he Maritz-Kober Jewelry Mfg. Co.

H. W. Mark, of the St. Louis Clock & Silverware Co., has gone to housekeeping with his bride at 3122A Keokuk St.

Louis Dubuque, of the R. Loewenstein Jewelry Co., has returned from a week's sojourn in Chicago and Rockford, Ill.

J. Reed, manager of the Elliott Jewelry Co., returned, Saturday, from a 10 days' trip to Denver and Colorado Springs.

Herman Mauch furnished the prize cups that were awarded at the Kings Lake clay pigeon shoot, last Saturday and Sunday.

Omaha has, for a week past, been engaged in a street car strike. General business has been interrupted and much inconvenience caused.

J. A. Michelson, until recently of Grand Island, Nebr., has accepted a position with E. I. Jones, watchmaker for the trade, at 308 Brown block.

Jacob L. Jacobson, formerly located in the Arlington block, has recently moved his shop to the top floor of the Douglas block, 16th and Dodge St.

Vincent J. Gorly, of Grimm & Gorly, 1510 Cass Ave., returned on Thursday from Chicago, where he had been for four days, buying a Christmas line of goods.

J. H. Hasenritter, Herrmann, Mo., was in St. Louis, last week, visiting his wife, who has been a patient at the Deaconess Hospital.

M. H. Cox, of the Hoyt Jewelry Co., is in from a three months' trip through Texas and New Mexico. He will stay in the city until Oct. 1.

Ralph Loewenstein, of the R. Loewenstein Jewelry Co., will leave, next week, on a business trip through Arkansas, Tennessee and Oklahoma.

J. J. Gaffner came to St. Louis from St. Jacobs, Ill., Wednesday, to meet his wife, who was returning home from a Summer sojourn at Ottumwa, Ia.

W. H. Replogle, jeweler in Shenandoah, Ia., was in Omaha, last week, visiting friends and at the same time looking over the stocks for Fall goods.

Joseph B. Moore, of the Elliott Jewelry Co., returned from a two months' business trip through Kansas and Colorado. He will stay in town for a while.

J. A. Johnson, Glenwood, Ia., was in the city early last week, ordering his Fall stock.

Geo. Frater, Louisville, Nebr., was here yesterday on the same errand.

H. Eiesle, who is an assayer and who has for several years been located in the Arlington block, 1513 Dodge St., recently moved to room 303, Neville block.

A. W. Long, of Tower & Long, returned, last week, from a month's trip through Arkansas. W. E. Tower is now on a short trip through northern Missouri.

W. D. Strahl has sold his business at Judsonia, Ark., and has gone to the State of Washington. He will open a store there as soon as he is located.

Mr. and Mrs. M. L. Kile, Creighton, Nebr., were in the city, last week, on their way to Excelsior Springs, Mo., where Mr. Kile will spend some time resting.

M. F. Denman, Stuttgart, Ark., has written to the St. Louis Clock & Silverware Co. asking that hotel reservations be made for him for St. Louis Centennial week.

Frank Pfeiffer, J. F. Pfeiffer & Son, Parsons, Kans., who was in St. Louis, during the past week, making purchases, was accompanied on the trip to St. Louis by his wife.

S. E. Bamber, secretary of the Hess & Culbertson Jewelry Co., is in St. Joseph, Mo., attending a meeting of the Grand Masonic Lodge. He will return to St. Louis Oct. 1.

A. J. Dahlin, watchmaker for Gustafson & Hendrickson, has gone to Denver and Colorado Springs on a pleasure trip. Mr. Dahlin will probably be away from the city about 10 days.

Fred Brodegaard & Co. have announced that they have discontinued their store at 109 N. 16th St., and that in the future their entire stock will be shown at the new store, 115 S. 16th St.

Joseph M. Ebeling, the new president of the Retail Jewelers' Association of St. Louis, expects to call a meeting of the association early in October after the Centennial celebration.

Julius Newman and W. F. Wilmes, of the Aller-Wilmes-Newman Jewelry Co., came in and spent Sunday at home, but returned Monday to Missouri and Kansas territory, respectively.

F. W. Hoyt, president of the Hoyt Jewelry Co., returned from a trip through western Missouri and Kansas, and left, Sunday, for New York, where he expected to spend a week making purchases.

The Barnes-Smith Mercantile Co. has removed from the Equitable building to the Wright building, at 8th and Pine Sts. Removal was necessitated by the approaching demolition of the Equitable building.

John Albright was in the city during the past week, returning from a European trip to his home in David City, Nebr. Mr. Albright was accompanied by his daughter, who has been a nurse at the M. E. Hospital in Omaha.

J. H. Booth, Alton, Ill., whose store was recently burned, now occupies temporary quarters until his new store building is ready for occupancy. He was in St. Louis during the week ordering fixtures for the new store.

S. R. Curtis, heretofore in business at Newbern, Tenn., has opened a store at Wynne, Ark. He will continue his Newbern store, which will be in charge of an assistant. For the present, at least, Mr. Curtis will give his personal attention to the new store.

Charles Westermeyer, of the Maritz-Kober Jewelry Co., has the sympathy of his many friends, owing to the death of his wife, who died, Sunday, from complications following the birth of a child. She was only 19 years old. The child, a boy, is doing well.

In the bankruptcy proceeding against Edward A. Gotsch, formerly in business on West Olive St., pending before Referee in Bankruptcy Coles, the appraisers have filed their report, and the trustee has filed his report of exempt property and his inventory. The assets are few.

The new North St. Louis Bank & Trust Co., in which Joseph and Louis Ebeling are interested, will occupy temporary quarters in a building owned by Joseph M. Ebeling, at Grand Ave. and Hebert St., until a building can be put up for the permanent occupancy of the company.

Extensive alterations of the interior of the store of the F. W. Drosten Jewelry Co., 7th and Locust Sts., are being made. When they are completed the cut glass, clocks and plated ware will have more room and will be exhibited to better advantage, and there will be a larger and more convenient entrance on the 7th St. side of the store.

Henry Estinghausen, president of the Attleboro Jewelry Co., has returned from a business and pleasure trip to Alaska. He visited all the important places in Alaska. He had a good trip, but says Alaska is not a promising field for fine jewelry. The taste there runs more to nugget jewelry. He will stay in St. Louis a month and will leave for Florida and Cuba, where he will spend the Winter.

The fire which destroyed the store of G. W. Cameron, Popular Bluff, Mo., was the indirect means of giving that town another jewelry store. Mr. Cameron bought out the store and stock of J. H. Perkins, and now L. A. Tromby, who was employed in the Perkins store, and Mr. Clark, who was employed in the Cameron store, are going to start a store of their own under the name of Tromby & Clark. Mr. Perkins was in St. Louis during the week.

J. Bolland, president of the Jno. Bolland



A Novelty For the Children

These toy Umbrellas attract instant attention displayed in windows or cases.

They are a selling power when offered free with any Umbrella at $6.00 or over.

Ideal for the little girls and their dolls. You should have a stock for holiday trade.

Each Doll Umbrella is 12 inches from tip to tip. Made on stout steel frame, nickel ferrule. The cloth is heavy, fine sateen, silk cord and tassel, assorted handles.

Write for sample dozen and prices.

Let us also ship you samples Matched Pairs, Bridal Pairs, and other exclusive K & H winners.

K&H QUALITY

Umbrellas and Canes

THE ONLY ADVERTISED LINE

will increase your prestige as a dealer in high-class goods of *known* merit.

Our goods sell easily because they have extra features— only practical detachable handles, closest roll, heavier silver, Virgin Color gold, stainless fabrics, and many other features make K & H goods better than the ordinary.

WE WANT A JEWELER IN EVERY TOWN

in the country to handle the greatest money-making line of its kind ever put out. Someone in your town is going to take it. Will it be you? We will help you sell the goods. Write for particulars.

KREIS & HUBBARD

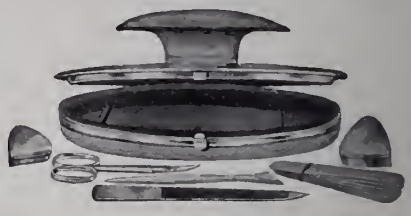
The Jewelers' Line

Jackson and Franklin Sts., CHICAGO

Seattle Office: 456 New York Block

Allwon Manicure Outfit

Everything Fits into the Buffer



Patented March 9, 1909.

The Latest Useful Novelty
A Splendid Holiday Article
For Women or Men.

The "ALLWON" Manicure Buffer is of the average size, gracefully proportioned, and is tastefully lined with velvet, giving it very much the appearance of a jewel box.

The "ALLWON" Manicure Outfit, is now going through a very heavy Holiday advertising campaign, so that the public will be perfectly familiar with the article which we wish to include in your stock.

UNITED STATES SPECIALTY CO.

736 BROADWAY, NEW YORK

The Jewelry Box House

¶ We manufacture and import Boxes, Cards, Tags, Trays, Window and Show Case Displays, Tissue Paper, Sealing Wax, Jewelers' Cotton, etc.



No. 496—Hat Pin Stand.

Fox Manufacturing Co.

176 Madison Street, = = CHICAG

ry Co., has returned from New York Atlantic City. At New York he made sive purchases. At Atlantic City he a few days with his wife and daughnd son. The son, John Bolland, Jr., npanied him back to St. Louis, and g completed his course at Culver Col- last term, he has started in at the Mrs. Bolland and Miss Bolland will n east a while longer.

even massive solid silver cups to be ed as prizes in the invitation golf ament to take place during Centennial have been manufactured by the meyer-Richards Silver Co., and are engraved. Each of the St. Louis ry clubs contributed one of the cups. firm has also made four large solid r cups to be awarded in the boat car- which is to be one of the other fea- of Centennial week. The handsome s were obtained by D. P. Richards.

corporation papers have been granted e newly organized Gutfreund-Kemper ply Co. The certificate filed in the office e St. Louis Recorder of Deeds shows Joseph I. Gutfreund holds 100 shares, ham F. Kemper 95 shares and Millie freund five shares. The company is to in jewelry and opticians' supplies. The tal stock, fully paid, is $20,000. Robert Reeves, with whom Mr. Kemper was asated in the Reeves-Kemper Co., will a while before deciding on his future ness course.

The announcement that Grimm & Gorly, ers and florists, 1510 Cass Ave., have sed the building at 702 Washington Ave. three years has led to the supposition t the jewelry store would be moved to new location. Vincent J. Gorly, man- r of the jewelry branch of the business, d to-day that the business on Cass Ave. ll be continued as it is, and that the wntown building will be used only as branch flower store. The Washington Ave. ilding will be remodeled and will be occupied early in October.

R. O. Bolt, manager of the Mermod, Jacrd & King Jewelry Co., will have the cenr of the stage at the opening of the Cennial celebration, next Sunday afternoon. he first event of the week is to be a regious demonstration at the Coliseum, at hich a chorus of 10,000 Sunday-school ildren will sing. Mr. Bolt will lead the horus, which will be the largest ever conucted by any man in the west, if not in the ntire country. Mr. Bolt is now actively irecting the rehearsals. He has had large xperience in the direction of large horuses.

Claud Wheeler, Columbia, Mo., president f the Missouri Association of Retail Jewlers and secretary of the National Assoiation, was in St. Louis, Thursday, making xtensive purchases of optical supplies to tock an enlarged optical department at his tore, which is to be in charge of Herman Kilberger, formerly with an eastern house. Mr. Wheeler has had a balcony constructed in his store, and the optical department will be on it. Heretofore he has carried only a small line of optical goods. Hereafter his line will be as complete as can be found in any store.

Goodman King, president of the Mermod, Jaccard & King Jewelry Co., just back from his annual trip to Europe, is enthusiastic over the business outlook and convinced that there is soon to be a return to as great prosperity as the country has ever known. "The imports this year will undoubtedly exceed all former years," said he. "This, with the fact that stocks and bonds are now commanding the highest of prices, indicates that prosperity has already returned." Mr. King visited Amsterdam, Paris, London, Berlin, Dresden, Florence, Carlsbad and all the marts and made heavy purchases of gems and jewelry and art goods. He hurried his return somewhat in order to be here for the centennial celebration.

The following out of town jewelers were in this city during the past week: S. O. Harwell, Litchfield, Ill.; Joseph J. Mazer, McAlester, Okla.; C. S. Scanlin, Indianapolis, Ind.; C. W. Evans, San Antonio, Tex.; Jacob Easton, Antlers, Okla.; C. M. Daniels, Roswell, N. Mex.; J. J. Gaffner, St. Jacobs, Ill.; S. Francis Duenweg, Mo.; Enno Dick, New Baden, Ill.; W. R. Sheldrup, Pierce City, Mo.; J. R. Booth, Alton, Ill.; W. Westphal, St. Charles, Mo.; Mr. Hiegelman and Mr. Nussbaum, composing the firm of Hiegelman & Nussbaum, Hugo, Okla.; John Clark, of the Kruger Jewelry Co., Paris, Tex.; George A. Young, Moberly, Mo.; Frank Pfeiffer, J. F. Pfeiffer & Son, Parsons, Kans.; C. F. Gardner, Sorento, Ill.

Joseph M. Ebeling and Edward C. Zerweck, president and secretary of the Retail Jewelers' Association, attended a meeting at the Mercantile Club, at which the arrangements were completed for the "Get-Together" business men's banquet that is to be given Saturday, Oct. 9, at the close of Centennial week. The object of the banquet is to bring all the different civic and business organizations together and engender a spirit which will make for the more rapid progress of the city. It will be given in the arena of the Coliseum. A number of prominent jewelers will attend. Invitations have been sent to 10,000 persons. Mr. Ebeling, who has engaged a box for the evening is on the committee of the North St. Louis Business Men's Association, which is making arrangements for the participation of the association in the Civic League celebration, to be held at Fair Ground in connection with the Centennial celebration.

The Alvin Realty Co., composed of members of the L. Bauman Jewelry Co., will erect a six-story building, to occupy a half block and bounded by Morgan, High and Linden Sts., with a frontage of 140 feet on High St. and 80 feet on Linden St. and Moran St., at a cost of $150,000. Plans are being prepared and work will begin early next year. It is to be either of slow combustion or steel construction. There will be six stores on the first floor, and the upper floors will be fitted up as lofts for wholesale or light manufacturing purposes. Leases have been closed for a good part of the space. There will be handsome exterior in brick and terra cotta, with ornamental cornice work. The site has been bought by piecemeal by the Baumans, whose confidence in the locality, from an investment point of view, has been confirmed by the selection of the neighborhood by the Illinois Traction system for a terminus. Meyer Bauman is president of the company, and Alvin Bauman, treasurer. It is not the intention of the L. Bauman Jewelry Co. to remove from the present location in the Century building at 9th and Olive Sts.

Kansas City.

H. H. Kelly, Erie, Kans., has sold out his business to E. C. Six.

A. C. Hahn, 408 E. 12th St., is entertaining a brother from Ottawa, Kans.

The Greene Jewelry Co. has added Julius Gordon, jeweler, to its working force.

The Franklin Jewelry Co. is now installed in its up-to-date quarters at 17 W. 9th St.

The Harris-Goar Mfg. Co. has leased the entire third floor of the Boley building, 12th and Walnut Sts.

W. J. Holt, Stillwater, Okla., was in this city last week, having brought his mother's body here for burial in Kansas City, Kans.

E. O. Sill, recently a student at the Kansas City Polytechnic Institute, has accepted a position as watchmaker with Cohn Bros., Eufaula, Okla.

The Hassig Jewelry Co. has recently received an order for four high-priest Masonic jewels. This company has been working nights to get out its orders.

The following jewelers were in town, last week: V. W. Kirman, Edgerton, Kans.; W. C. Speer, Mt. Vernon, Mo.; H. O. Harrison and wife, Wichita, Kans.; W. E. Lacey, Moran, Kans.; S. A. Douglas, Stillwater, Okla.; J. O. Van Voorhies, Osawatomie, Kans.; Walter Sperling, Seneca, Kans.; A. W. Holmes, Bonner Springs, Kans.; A. Manifold, Beloit, Kans.; H. E. Turck, Ellinwood, Kans.; Mr. Harris, Noesho, Mo.; A. Rosenfield, Leavenworth, Kans.; W. A. Harrison, Clifton, Ariz.; C. A. Wolf, Topeka, Kans.

Minneapolis and St. Paul.

Mr. Wilkinson, formerly watchmaker for the R. G. Winter Jewelry Co., Minneapolis, has taken a position with Kirchner & Renich.

Among the out-of-town jewelers in Minneapolis and St. Paul, during the past week, were: L. J. Hunter, Tracy, Minn.; Peter Gaalas, Stillwater, Minn.; B. K. Maxfield, Northville, S. Dak., and J. P. Madsen, Luck, Wis.

Aaron Johnson, of the Aaron Johnson Jewelry Mfg. Co., Minneapolis, has been named trustee for the bankrupt stock of Mrs. Edna M. Schulz, of the same place. A sale was made of the stock to the Osakis Drug Co., of Osakis, Minn., for $100, that being the best bid. The assets are so small that the payments to creditors will be nominal, if there is anything left after the bankruptcy expenses are defrayed.

The death of John A. Johnson, Governor of Minnesota, which occurred Sept. 21, resulted in a general observation of the funeral services Sept. 23. Some stores suspended business for an hour, between 2 and 3 P. M., and the railroads and street car systems stopped all cars for five minutes, beginning at 3 o'clock. The funeral cortege started from St. Paul for his former home at St. Peter, Minn., at 10.30 A. M., and a number of retail stores in different lines in St. Paul, including jewelers, remained closed until 10 A. M.

Los Angeles.

H. M. Stevens, with H. F. Wallace, is now enjoying a short vacation.

E. E. Fite, formerly with F. E. Lenhart, Pomona, has started in business for himself in that city.

G. B. Crisp, of the material department of the E. W. Reynolds Co., is taking a week's vacation.

Mr. and Mrs. R. Van Buren, Ontario, were in this city a few days ago buying goods for the coming holiday trade.

Louis Berger, for many years manager of the T. B. Clark jewelry store in this city, has been in San Francisco for several weeks past.

R. H. Gilmore, of Gilmore & Lee, recently returned from a trip to neighboring towns and soon started out again to make a tour of southern California.

Dr. George A. Collins, Samuel Friedman, Robert Mitchell and Ed Sandstrom, with J. Wiesenberger, have just returned from a yachting trip to Catalina Island.

Mr. and Mrs. S. M. Pawder, Denver, Col., are visiting at the home of M. Hammerslaek, of J. Wiesenberger's sales force. Mrs. Pawder and Mrs. Hammerslaek are sisters.

W. A. Wheeler, chief salesman in the office of H. F. Wallace, has returned from a two weeks' outing with his wife at Camp Baldy, a mountain resort about 50 miles from this city.

Out-of-town jewelers who visited Los Angeles recently include: A. R. Moon, Escondido; O. D. Collins, Needles; E. A. Wynn, Azusa; T. M. Gillenwaters, Azusa, and J. L. White, Barstow.

E. W. Reynolds, of the E. W. Reynolds Co., has found it necessary on account of the growth of business in the company's clock department to remodel that department and to install new wall cases, etc.

George G. Koeberle, head watchmaker for Donovan & Seamans Co., has been taking a week's vacation, spending most of his time taking automobile trips through the surrounding country. H. C. Lybye is taking Mr. Koeberle's place during his absence.

A. Fink & Co. are executing an order for a $1,500 bracelet of handsome design. It will contain a three-carat perfect Wesselton crystal, with 22 smaller diamonds, all set in platinum. The design, which was made by the company, is an especially attractive one.

Frank J. Ernst was convicted in the United States Court here of counterfeiting $5 gold pieces. Arthur Care, head of the material department of the E. W. Reynolds Co., who sold him a melting outfit, was one of the witnesses for the prosecution.

F. M. Barr, accused of having passed a number of fictitious checks in this city, was arrested in Ashland, Ore., and brought back to this city a few days ago. J. Wiesenberger, jeweler at 453 S. Broadway, was one of Barr's victims, having accepted a check for $500.

G. L. Penniman, manufacturers' agent, with offices at 342 S. Broadway, has returned from a three months' business trip covering the entire Pacific Coast. He went as far east as Denver and Texas. He reports business conditions generally very encouraging. The farmers in nearly all sections have had good crops and their prosperity has stimulated that of others. Everybody is confident of continued improvement.

R. H. Schwarzkopf, who returned recently from an extended trip over the coast, has opened a new office for himself and his associate, H. A. Curry, adjoining the room heretofore occupied by Messrs. Schwarzkopf and Penniman, at 342 S. Broadway. Mr. Curry, who returned with Mr. Schwarzkopf, is also at home at present.

A local paper says: "John L. Witney has received from a prospector named Youmans in Death Valley surface outeroppings of what are asserted to be genuine fire opal, and an attempt will be made to locate the ledge. The find was made in a lime formation, in which particles closely resembling the Hungarian or Austrian opals were imbedded. There was no sign of any ledge, but the small globular pieces polish like the opal."

Milwaukee.

E. H. Warnke & Co. have increased their working force.

Perry L. Hatch, connected with the Lockhart jewelry store at Kenosha, Wis., was married recently to Miss Blanche Shaver, Oconomowoc, Wis.

Among the out-of-town jewelers in Milwaukee last week were: E. L. Fischer, Reeseville; John Braun, Two Rivers; F. H. Coburn, East Troy; W. T. Stetson, Lake Mills, and William F. Notbohm, Oconomowoc.

Jewelers at Menasha, Wis., are interested in the movement under way there for the purchase of a city clock to be placed in the tower of St. Mary's Church. The sum of $200 has already been subscribed for the purpose and it is expected that merchants and public-spirited citizens will subscribe the additional $400 required.

Because he was selling clocks at New London, Wis., without a license, A. G. Gorch was arrested and is in the county jail until his case comes up for trial. Jewelers did not approve of Gorch's methods of peddling timepieces about the city and the authorities looked the matter up and found that he was without the necessary license.

It has developed that Allen Beaumont, a boy burglar recently arrested at Madison, Wis., on the charge of looting several residences in that city, has been burglarizing jewelry establishments about the State. A few days after Beaumont's arrest, H. Toms, a well known jeweler at Richland Center, Wis., arrived in the city and identified about $70 worth of jewelry found upon Beaumont as having been taken from his store.

The new Jewelers' Mutual Fire Insurance Co. of Wisconsin lacks only $300,000 of reaching the record attained the first year by the Wisconsin Hardware Dealers' Insurance Co., a figure which has been surpassed by but few mutual companies in the first year of their existence. Secretary Franklin Thomson has formed the "Boosters' Club," which is being made up of those jewelers who are taking out policies with the new company and pushing its interests, and indications are that the idea will result in even more rapid advances being made by the company.

San Francisco.

J. Donally, with Sprochnle & Co., w a recent visitor here.

Chas. L. Staib, a diamond setter, nas l eated at 133 Geary St.

R. Bernhardy, with Brown & Miller, back from a northern trip.

Ferd. Heiduska has taken quart rs in Whitney building, at 133 Geary St.

George Lewis, secretary of Shreve & C is back from a trip to New York

Julius Young recently returned from trip through the San Joaquin Valley

W. A. Brown, of Carter, Howe & C was here, last week, visiting the trade

Mr. Spaulding, with the lines of All Bros., called on the local trade, recently

On Sept. 15, J. B. Whitney celebrated l 66th birthday, which was the occasion i many felicitations.

J. Monaseh, known to the trade as expert diamond appraiser, has accepted position with J. B. Cohn & Co., now new quarters at 14 Eddy St.

On Sept. 24 bids were opened for the fu nishing of electric programme clocks f the 14 new city schools that will soon ready for occupancy. The contract is e pected to amount to about $5,000.

The announcement is made that Arth Elston, who has been with Mayer & Wei shenk, of late, has decided to begin busine for himself. Mr. Elston was formerly wi Rothschild & Hadenfeldt for a long time

The new store of Radke & Co. is not e tirely completed as yet, but workmen w be finished this week. The store is a lar one and is far ahead of any that has be occupied by this firm in the past. The a rangement is the same as has always be the Radke rule, large wall cases around t walls for silverware and cut glass, with large hollow display case in the center f the smaller articles. There is considera building in the immediate vicinity that w probably interfere slightly with business f some time, but the neighboring structur will be completed and occupied before t holiday season sets in in earnest.

Practically all wholesale firms have cated in permanent downtown quarters, a almost all are in buildings far superi to the ones destroyed by the great fire. T removal of Radke & Co. from the Van N Ave. district during the present week a the opening of their new store at 219-2 Post St. leaves but one firm of any size Van Ness Ave., *i. e.*, the Baldwin Jewel Co., which is making every effort to have building on Kearny St. finished at earli possible moment. When the great busine firms commenced to locate on Van N Ave. about three years ago very f imagined that in three years' time busine would be back downtown again, a from five to 10 years was the time nam for the restoration of the downtown distr to a shape where retail business could carried on again. One or two jewelry firm erected large buildings, and through renti out space have realized quite handsome on their investment. Van Ness Ave., ho ever, as a retail district is now practica a thing of the past, and while a few sho may be located there to secure the neighb hood trade, it is claimed that its usefulne as a shopping district has passed.

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Situations Wanted.

TRAVELING SALESMAN open for immediate engagement. Address "B. G., 2016," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, German, wants a position in New York City. "S., 2032," care Jewelers' Circular-Weekly.

FINE English, French and chime clock repairer seeks position; can assist on watches. Box 2025, care Jewelers' Circular-Weekly.

ENGRAVER, practical, desires permanent position; references, samples and state wages. "W., 2021," care Jewelers' Circular-Weekly.

MANUFACTURING and jobbing jeweler seeks situation; also sets stones. Apply Rosenthal, 126 3d St., San Francisco, Cal.

LADY ENGRAVER; position as engraver only preferred; experienced; best of references. "L. P. C., 2008," care Jewelers' Circular-Weekly.

YOUNG MAN desires position as watchmaker and engraver; have had five years' experience; will furnish best of reference. Ross C. Deible, Reynoldsville, Pa.

FIRST CLASS watchmaker and plain engraver would like position at once; good reference; no bad habits. Address "H. L. W.," No. 51, Gowanda, N. Y.

WANTED, position as traveling salesman for jewelry house; salary and commission preferred; best of references. "N., 1957," care Jewelers' Circular-Weekly.

STONE SETTER, four years' experience, wishes steady position with a diamond house; low wages; country or town. "A. L., 1877," care Jewelers' Circular-Weekly.

WATCHMAKER, 23 years old, six years' experience in store, good salesman; best references; tools complete. Address "H. H. H.," 2612 N. 17th St., Philadelphia, Pa.

YOUNG LADY, stenographer and typewriter, who understands jewelry business and office work thoroughly, desires position. "O. G., 2052," care Jewelers' Circular-Weekly.

AT ONCE, by German watchmaker, jeweler, engraver, diamond setter and window trimmer; go anywhere with best offer. "Lambert," 718½ W. Saratoga St., Baltimore, Md.

YOUNG MAN, 20, ambitious, three years with present firm, retail jewelry, wishes to make a change; A1 reference. Address "W. H., 2033," care Jewelers' Circular-Weekly.

YOUNG MAN, 23 years old, desires locating with good reliable house; several years' experience; can furnish best of references. "Z. B., 2038," care Jewelers' Circular-Weekly.

YOUNG MAN, 23, 4½ years' experience as a retail salesman, can also furnish estimates on repairs, desires to make a change. Address Al. Levin, 790 E. 181st St., New York.

YOUNG LADY wants position as stenographer with good, first class house; had six years' experience in various lines of industry. Address "S., 1958," care Jewelers' Circular-Weekly.

POSITION WANTED by chaser, pattern maker and modeler; German, 23 years old, nine years' experience; prefer position in small town. "D. C., 2039," care Jewelers' Circular-Weekly.

YOUNG MAN, graduate, one year's experience, wants position as watchmaker and clockmaker; own tools; good habits; best references; salary reasonable. R. D. Wingert, Covington, Ind.

BUYER and manager for department or exclusive jewelry store, desires change; expert on watches and precious stones; A1 references. Address "J. K., 1999," care Jewelers' Circular-Weekly.

POSITION as salesman in high class retail jewelry store; 17 years' experience in diamond, jewelry and watch salesmanship; best reference. "H., 1993," care Jewelers' Circular-Weekly.

FIRST CLASS polisher, lapper, colorer and plater in all its branches, desires position; 20 years' experience; platinum polishing and facet lapping. "M. H., 2015," care Jewelers' Circular-Weekly.

FIRST CLASS optician, jewelry jobber and salesman; good on clocks and plain watch work; 20 years' experience; single and American born. Address "A. P. D.," Box G, Mt. Vernon, N. Y.

WANTED, position to take charge of jewelry store; am practical workman, have had 12 years' experience and can furnish best of references; age 30, married. H. C. Little, Box 385, Lisbon, N. H.

YOUNG LADY wishes position as engraver during the holiday season; will also assist in clock repairing or waiting on trade; will go as far south as Virginia. "W., 1819," care Jewelers' Circular-Weekly.

LADY WATCHMAKER, with 10 years' experience, can also wait on customers, wishes a position; can furnish best of references. Address "A. M. C., 1948," care Jewelers' Circular-Weekly.

WANTED, position hy first class letter and monogram engraver and salesman, with first class house; highest class experience; reference. Address "W. C. B., 2011," care Jewelers' Circular-Weekly.

YOUNG MAN, seven years' experience on watches, clocks and jewelry, wants position where he can learn engraving; best of references; moderate salary. F. P. Bargelt, Shelbyville, Ky.

FIRST CLASS salesman and window trimmer for retail store; 25 years' experience; some knowledge of clock repairing and optical work; A1 reference. "E. I., 1979," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and engraver wants position at once; no bad habits; full set of tools; best reference. Address "H. E., 2010," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

YOUNG MAN, 25, thoroughly experienced in the jewelry business, wishes position as salesman; furnish A1 references from present and past employers. "W. F., 2050," care Jewelers' Circular-Weekly.

FIRST CLASS engraver, fair jeweler, young man, desires steady position in store after Nov. 1; west preferred; six years' experience; first class references; samples. D. Sands Titus, Jr., Old Forge, N. Y.

SALESMAN wants position in store; conducted own business for 12 years; well up in precious stones, jewelry, silverware and watches; best of references. Address "R. S., 1927," care Jewelers' Circular-Weekly.

DIE CUTTER; advertiser open to take position as die cutter with a good firm; good experience in hollow and flat ware, also capable of assisting with tool making. "S., 1844," care Jewelers' Circular-Weekly.

BY STRICTLY first class watchmaker and engraver, capable of taking charge of repair department; western States preferred; salary, $22 to $25 per week. W. E. Christman, 192 Olney Ave., Marion, O.

YOUNG MAN, 23 years of age, having eight years' experience in retail jewelry store, wishes a position with a wholesale jewelry house; can give best of references. "B., 1954," care Jewelers' Circular-Weekly.

YOUNG MAN, thoroughly experienced with the jewelry business, wishes a position at anything with a retail jewelry store or pawnbroker; furnish best of references. "S. S., 1848," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, competent on all high grade American and Swiss watches; complete set of tools; 15 years' experience in finest houses in Europe and United States. "F., 1760" care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, now with a Boston wholesale jeweler, would like to communicate with a manufacturer desiring a live man to handle line in New England. Address "G., 1908," care Jewelers' Circular-Weekly.

EXPERIENCED watchmaker and manager of watch department wishes position as manager or salesman with first class house; 20 years' experience; A1 references. Address "Ability, 1943," care Jewelers' Circular-Weekly.

GOOD LETTER and monogram engraver, jewelry repairer and stone setter, good on plating and coloring and can do all kinds of pierced monogram work; can furnish references and samples. Address "R. K., 2044," care Jewelers' Circular-Weekly.

SALESMAN, 18 years' experience, at present holding responsible position as head salesman in diamond and jewelry department in one of the finest stores of the east, desires to represent first class manufacturer on the road; German; best of references. Address "X., 1987," care Jewelers' Circular-Weekly.

AT ONCE, all around German engraver, dia setter, jewelry repairer, expert watchmaker, not preferred; October, November and De ber, $35; December only, $40 a week, or pe nent to suit. "L., 2045," care Jewelers' Circ Weekly.

SALESMAN, 24 years of age, at present eng desires to make a change; well acquainted the jobbing and department store trade in York and vicinity; can furnish first class r ence. "V., 1834," care Jewelers' Circ Weekly.

WANTED, position by young man as assi watchmaker, clock and jewelry repairer salesman; best of refcrence from present ployers; Colorado or western States prefe Address O. B. Sheldon, 106 S. Main St., N ville, Mo.

CAPABLE WATCHMAKER, can engrave, w good position in west; age 23, married; years' good bench experience; best tools and erences; not less than $25 considered; no flo Address "Railroad, 2020," care Jewelers' cular-Weekly.

SALESMAN, with 10 years' experience with tablished trade in Pennsylvania, Ohio, Jersey, Maryland, Virginia and Massachus wishes position with a watch or jewelry ho best of referencces. "F. G., 1976," care Jewe Circular-Weekly.

PLATER and colorer, young man, with wide perience on all shades and colors, underst polishing thoroughly, capable to take charge, sires a position in or out of New York, bes reference. Address "C. R., 1936," care elers' Circular-Weekly.

WANTED, by a man, 45, not dependent on sal experienced both in jewelry and precious st hard worker, either in office or outside; York City only; out of business some t Amerlean. Address "Wheaton, 1863," care elers' Circular-Weekly.

YOUNG MAN wants position by Nov. 1 as sec watchmaker and jewelry repairer; have a set of first class tools and do a fine grad work; can furnish first class reference; wes or middle States preferred. "Y. A., 2037," Jewelers' Circular-Weekly.

EXPERT WATCHMAKER, graduate optomet plain engraver and good salesman, desires a manent position at once; 22 years' experie married; south or southwest preferred; best erence as to ability and character. "Ter Box 706, Jonesboro, Ark.

DESIGNER of extraordinary ability and exp enee, artistic and productive in all branches the jewelry manufacturing, an excellent mod chaser and first class die cutter, wants to charge, with first class house only; high sal "S. R., 2049," care Jewelers' Circular-Weekl

FIRST CLASS watchmaker, 15 years' experie on railroad and complicated watches, also a engraver, good salesman, wants permanent p tion with a first class house only; first class erences; fine appearance and good habits; diana, Ohio, Illinois or Iowa preferred. Add "E. E., 2007," care Jewelers' Circular-Weekl

WATCHMAKER, engraver and optlcla thorough; learned watchmaking factories; I make no statements cannot fulfill; will answer all lett and furnish reference. J. S. Hart Big Rock, Ill.

POSITION as diamond salesman wi first class firm in eastern or weste city; understand all branches jewelry business; must be permane Address "U., 1839," care Jewele Circular-Weekly.

ENGRAVER, first class all around man, at pr ent not employed, wants position with relia firm who guarantees steady position; samp and unquestionable references as to charac and ability; want transportation if great tance from Chicago. Address "R. A., 200 care Jewelers' Circular-Weekly, 503 *Heywo Bldg., Chicago, Ill.*

DIAMOND SALESMAN; I am desiro of representing a first class diamo house, either cutters or importers, medium and larger cities west fro New York to Kansas City; ma years' experience and best of refe ence; salary or commission. Addre "K., 1905," care Jewelers' Circula Weekly.

TUATIONS WANTED—Continued.

RST CLASS engraver wishes a position; has 5 years' experience and would like a permanent osition with a first class house; experience in onograms, inscription, script, old English and rnamental engraving; has the best of reference rom past and present employer and also sample f engraving; wishes to change; New England referred. Address "W. S., 2023," care Jewelers' ircular-Weekly.

ANTED, position by first class watchmaker and ngraver; single; have my own tools; 15 years' ood bench experience; very pleasant and can urnish the best of reference; want to go south r west, must be good, reliable firm and good ocation; wages, $25; don't answer unless you ave good, permanent position. "S. E., 1841," are Jewelers' Circular-Weekly.

Side Lines Wanted.

ARTY in New York City, from San Francisco, al., looking for jewelry lines with view to es- ablishing agency on coast. "B. L., 2001," care ewelers' Circular-Weekly.

OULD LIKE to communicate with manufac- urer of goldstone combination sets, cuff buttons nd scarf-pins, 7590, 842, 8117, 7550; have large outlet for this and similar numbers. W. Reichert & Co., 470 Broadway, New York.

ALESMAN, familiar with middle western terri- tory, with office in Chicago, is open for line of gold filled or plated jewelry on commission, after Jan 1. Address "V., 1975," care Jewelers' Cir- cular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

WELL KNOWN salesman of ability, desires to make change Jan. 1, 1910; familiar with sterling and plated hollow and flat ware; territory middle west with headquarters in Chicago. Address "D., 1777," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

A SALESMAN with offices at Los Angeles, having a large and choice es- tablished trade in California, Arizona, New Mexico, Oregon, Utah, Washing- ton and Montana, is open for a gold line to call on the retail trade only on a commission basis; can guarantee re- sults and furnish best of references. Address "E. D., 1604," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED, first class watchmaker who can do engraving. Leach & Simpson, Auburn, N. Y.

WANTED, a thorough good watchmaker at once. Address Jones & Frasier, Inc., Durham, N. C.

WANTED, at once, watchmaker, optician, en- graver; permanent position. L. L. Peddinghaus, Marietta, O.

WANTED, watchmaker and salesman, at once; $12 to $15 job. J. F. Sarratt, Jr., 410 Market St., Steubenville, O.

WANTED, watchmaker and engraver; write with copy of reference. E. Keller & Sons, 711 Ham- ilton St., Allentown, Pa.

WANTED, watchmaker and engraver, at once; permanent position; state wages and give refer- ences. A. J. Rand, Holyoke, Mass.

WATCHMAKER WANTED; wages, $25; must be A1 mechanic; employment assured to competent man. A. Ross & Co., Port Arthur, Ont.

ENGRAVER, experienced man on letter work. Address, giving full particulars, J. E. Caldwell & Co., 902 Chestnut St., Philadelphia, Pa.

WANTED, a first class watchmaker; none but a young American need apply. Address "Missis- sippi, 2024," care Jewelers' Circular-Weekly.

WANTED, watchmaker; must be experienced salesman in retail store; steady position and good salary. M. L. Wetstein, 557 Eighth Ave., New York.

WANTED, first class jeweler and engraver; per- manent position; first class salary to first class man; send samples of engraving and copy of reference in first letter. Address J. Levinski, Waco, Tex.

WANTED, at once, jeweler and engraver or watchmaker and engraver; will pay the right price to right party. Leo Slonim, Plainfield, N. J.

WANTED, a good all around manufacturing jew- eler, good on fine platinum work and diamond setting. "B, 1838," care Jewelers' Circular-Weekly.

YOUNG MAN who can do ordinary jewelry job- bing wanted at once; state experience and salary wanted. "Blow Pipe," General Delivery, Grand Rapids, Mich.

YOUNG MAN as jewelry repairer, engraver, and to assist in store; send references and samples of engraving. "South, 1722," care Jewelers' Cir- cular-Weekly.

WANTED, young man who can engrave, act as salesman and to make himself useful in store. Address "J. & E. R., 2042," care Jewelers' Cir- cular-Weekly.

WANTED, about Oct. 1, first class watchmaker, optician, engraver and jeweler, single man; ref- erences; $30 per week to start. Geo. F. Blakeslee, Tonopah, Nev.

WANTED, engraver on class pins and medals, one who can cut for enamel on small work; steady position. Address "C. J., 1990," care Jewelers' Circular-Weekly.

WANTED, strictly first class, experienced sales- man in fine retail store, capable of taking entire charge. L. L. Berens Co., 104 E. Holly St., Bellingham, Wash.

WANTED, salesman to handle high grade brass and copper goods as a regular or side line; lib- eral terms to hustler. Massack Bros., 1021 Third Ave., New York.

JEWELER WANTED for general repairing and stone setting; steady position for right man; state wages; give references. Louis G. Schroe- der, St. Paul, Minn.

WATCHMAKER, jeweler and engraver; $20 per week; must be first class; reference and sample of engraving required. A. Seidensticker, 237 High St., Hamilton, O.

WANTED, a young man, 18 to 20, to engrave, do clock work, jewelry repairing and pick up watch repairing; Massachusetts. "Y., 1940," care Jew- elers' Circular-Weekly.

WANTED, watchmaker, fine workman, in Brook- lyn store; must have good references and be able to wait on trade. "H. H., 2041," care Jew- elers' Circular-Weekly.

YOUNG LADY who understands how to take care of jewelry stock and repairs, also to make her- self generally useful. L. S. Meyer & Bro., 38 Maiden Lane, New York.

EXPERIENCED SALESMAN for wholesale jew- elry house is wanted to travel out of town; good character, good references. "Jewelry, 2035," care Jewelers' Circular-Weekly.

WANTED, young man, good at repairing jewelry and clocks and general work in store; state ex- perience and send best references. "J., 1997," care Jewelers' Circular-Weekly.

WANTED, young man, single, for plain engraving, light optical work and salesman by large retail jeweler, Pittsburg, Pa.; send sample and refer- ences. Address 6013 Penn Ave.

WANTED, a good, steady man for clock and jewelry repairing and second watchmaker; $15 per week, in Massachusetts. "Workman, 1977," care Jewelers' Circular-Weekly.

WANTED, jewelers for all around repair and special order work; write, with references, stating experience and giving full particulars in first letter. Jos. Mayer & Bros., Seattle, Wash.

WANTED, first class engraver, one who can do jewelry repairing; steady position, good salary; send sample of engraving and reference in first letter. E. F. Jakeman, 284 Main St., Norfolk, Va.

A TRAVELING MAN for an old established wholesale watch and jewelry house, one who may command a good salary; position open Jan. 1, 1910. Lindenberg, Strauss & Co., Cincin- nati, O.

WATCHMAKER WANTED; steady position for a good workman with an old firm; give refer- ence and state salary wanted, and experience in first letter. H. Best & Son, 33 N. Main St., Dayton, O.

WANTED, competent jeweler and stone setter for high class platinum and gold special order work; state age, experience and salary wanted. Silvers & Wards, manufacturing jewelers, 28½ White- hall, Atlanta, Ga.

WANTED, experienced salesman for wholesale stone house to sell to the manufacturers in New York and vicinity; salary and commission; first class reference required. "Stone, 2034," care Jewelers' Circular-Weekly.

WANTED, a manufacturing jeweler as second man in our factory and repair shop; a man who has had one or two years' experience at that kind of work, not a watchmaker. Address W. T. Hixson Co., El Paso, Tex.

SALESMAN WANTED, young man, for a high class diamond mounting house, one acquainted with Fifth Ave., New York, trade, preferred; state experience and salary wanted. "J., 1959," care Jewelers' Circular-Weekly.

WATCHMAKER and plain engraver; $15 per week to start; excellent opportunity to advance; nice store; permanent position; prefer man over 25; good treatment and reasonable hours. J. E. Baldwin Co., Shelbyville, Ky.

$35 WEEKLY for manufacturing jew- eler, diamond setter and engraver. Address "N. D., 2036," care Jewelers' Circular-Weekly.

WANTED, traveling salesman by gold watch case manufacturer to visit large cities. Address "C., 1861," care Jewelers' Circular-Weekly.

PLEASANT POSITIONS at good salaries to a first class watchmaker, also a first class cluster worker who can enamel; prefer both to be fair engravers; give reference and full particulars in first letter. "L. C. G., 1955," care Jewelers' Cir- cular-Weekly.

WANTED, a bright, capable young salesman who has had some experience with the retail trade to handle a well known line through the west; this salesman would make his headquarters some- where in the middle west. "M., 1854," care Jewelers' Circular-Weekly.

DIAMOND SALESMAN having estab- lished trade; state salary expected and territory. "Diamond Importers, 1991," care Jewelers' Circular- Weekly.

SALESMAN, fine retail jewelry pre- ferred; single, age about 30; give two years' references, with date of em- ployment. Address quick, "Florida, 1980," care Jewelers' Circular- Weekly.

JEWELRY REPAIR MAN who can set stones; write at once, give references, nationality, married or single, age, wages wanted. Address "Florida, 1981," care Jewelers' Circular- Weekly.

WANTED, salesman to sell our line of cut glass, gold incrusted china and hand painted china; liberal com- mission. Apply, immediately, F. X. Parsche & Son Co., 1432 Orleans St., Chicago, Ill.

WANTED, two young men who have had con- siderable experience in retail jewelry stores, re- ceiving and handling repair work, as receiving clerk for repairs and special order work for our factory; kindly give references with application, stating experience; give full particulars to avoid unnecessary correspondence; salary to start, $15 per week. Write Jos. Mayer & Bros., Seattle, Wash.

WANTED, a competent man to take full charge of watch and clock department in a large jewelry store in one of the middle west cities; must be able to buy and sell watches and clocks, take in and estimate on repair work, employ necessary help and show profitable results; permanent po- sition to the man who can make good. Write, with reference, to "Manager, 1996," care Jew- elers' Circular-Weekly.

EXPERIENCED office man, must be thoroughly conversant with whole- sale jewelry business and capable of taking entire charge; answer giving experience and salary expected. "Strictly Confidential, 2029," care Jewelers' Circular-Weekly.

(*Special Notices continued on page* 112.)

Special Notices.

(*Continued from page* 111.)

HELP WANTED.—Continued.

RARE OPPORTUNITY; salesman for jobbing house in middle west, short trips; sufficient trade established; fine salary; carry three trunks, complete watch and general line; high class references required; prefer Western man. "X. X. X., 2053," care Jewelers' Circular-Weekly.

WANTED, salesman well known in the territory, to travel in the south with a line of watch cases; also salesman for southwest territory; also for Minnesota, Wisconsin and Michigan; must come well recommended. Address, giving references, "G., 1964," care Jewelers' Circular-Weekly.

WANTED, traveling men selling on commission or otherwise to represent the Jewelers' Mutual Fire Insurance Company of Wisconsin; every jeweler is interested; exclusive territory given. For particulars address Franklin Thomson, secretary, 400 Stephenson Bldg., Milwaukee, Wis.

WANTED, a first class watchmaker, engraver and optician; must be able to take Indiana examination; a man who is familiar with grinding plant preferred; situation is a permanent one and an opportunity which comes but once in a lifetime; fine optical room and the best light in the state. Hal B. Smith & Co., Logansport, Ind.

ONE OF THE LARGEST New York jewelry importers and manufacturers is open to engage the services of a competent manufacturer, one who can take charge of their factory in New York in every detail; must possess original ideas and be able to get new patterns throughout the season. Address, stating full particulars, where employed and salary expected, "V., 1969," care Jewelers' Circular-Weekly.

Business Opportunities.

FOR SALE, jewelry business in the fruit belt of Colorado, about $9,000. F. C. Helt, Delta, Colo.

OLD ESTABLISHED watchmaking and jewelry repairing store for sale, reasonable. Mrs. H. Hintze, 150 W. 28th St., New York.

JEWELRY BUSINESS for sale in a good town of New Jersey; large surrounding country; no opposition. "T. G., 2040," care Jewelers' Circular-Weekly.

A WELL PAYING horological school for sale; established many years; a bargain for the right man. "Horological, 2009," care Jewelers' Circular-Weekly.

A GOOD OPPORTUNITY for a young man with some capital, who is a watchmaker and business man combined. Rubenstein Bros., 14 Maiden Lane, New York.

JEWELRY STORE for sale, will invoice $4,500; could reduce stock to $3,500; good opportunity for right party. Staudt & Co., 651 W. Broad St., Columbus, O.

FOR SALE, a jewelry store in one of the most popular Winter resorts in the south; watch work amounts to $50 a week. Address "Retiring, 2027," care Jewelers' Circular-Weekly.

FOR SALE, jewelry and optical business in prosperous Maine town; only one small store to compete with, no optician within 12 miles; stock clean and up-to-date; good fixtures. For particulars address "U. C., 1966," care Jewelers' Circular-Weekly.

FINEST optical and kodak store in city near New York, doing a good business, selling on account of not being able to run two stores. Address "Kodak, 2022," care Jewelers' Circular-Weekly.

FOR SALE, a manufacturing jewelry concern, with good trade, in Indianapolis, Ind.; look this up, it's worth your while; invoice, $1,200; will sell for $1,000. "K. H., 1983," care Jewelers' Circular-Weekly.

DIAMONDS at great bargains, $45 per carat and up; mounted rings and other diamond jewelry bought from private people sold at half the regular price; sent on memo. bill to rated dealers, sold for cash only. D. I. Murray, 3 Maiden Lane, New York.

AN UP-TO-DATE jewelry store for sale in prosperous Atlantic City on the boardwalk, in a fine location, established many years, nicely furnished, with stock, also have lease; reason for selling, other business. Address "A. W., 1919," care Jewelers' Circular-Weekly.

FOR SALE, jewelry business, old established, 15 years on the same premises, prominent location in Brooklyn, N. Y.; cheap rent with living rooms; no opposition; plenty repairs; exceptional opportunity; satisfactory reasons for selling. "P. A., 2014," care Jewelers' Circular-Weekly.

FOR SALE, jewelry and optical business, invoicing $5,000; county seat, 6,000 population; monthly payroll, $70,000; Oklahoma town; bench work from $80 to $100 per month; no competition; good reasons for selling; cash only. Address "A. X., 1985," care Jewelers' Circular-Weekly.

FOR SALE, a well established old jewelry and optical business, in one of the best southern towns, surrounded by the finest agricultural country in the United States; the stock invoices $12,000; can reduce to cash customer; best reasons for selling. Address "Money Talks," care Carrier No. 59, Richmond, Va.

FOR SALE, fixtures, material, optical stock, etc., of leading jewelry and optical store in busy town of 8,000 in New York State; inventory, $1,300; for $1,000 cash; no opposition in optometry; must be sold at once on account of health; $7,000 worth of business per year. "A. T., 1986," care Jewelers' Circular-Weekly.

GET MONEY QUICKLY for your surplus stock of watches, diamonds and jewelry; money sent on receipt of goods; trial solicited; bank references. Emil Noel, 541 E. 46th Place, Chicago, Ill.

GET QUICK ACTION and immediate cash for surplus diamonds and watches, liberal prices paid; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

FOR SALE, small jewelry store and fixtures, lease, with any part of stock you care to take; fine location in Brooklyn, N. Y.; best of reasons for selling. "A. B. C., 1982," care Jewelers' Circular-Weekly.

BEST JEWELRY and optical business in north central Ohio, county seat, town of 14,000; store invoices $15,000, will reduce to suit; doing a business which brings me a clean net profit of $1,700 a year; any competent person can go right on and do the same; best optical business in the county, large run of bench work; very easy competition; low rent; splendid location; most beautiful city in Ohio; wealthy farming and manufacturing community; ill health reason for selling; this is a money maker and a real opportunity for someone; don't write unless you mean business. Address "L. U., 2012," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

DO YOU WISH TO RETIRE? are yo looking to raise ready cash? ser your diamonds, watches and jewel to us; liberal cash prices paid; bus ness strictly confidential; bank refe ences. St. Louis Loan Society, Inc 800 Olive St., St. Louis, Mo.

For Sale.

WATCHMAKERS and jewelers, special notic it is to your advantage to read the Le-Bo ad. page 126 of this issue.

FOR SALE, Wolf-John jewelers' lathe, with chucks, in fine condition. "C., 1965," care Je elers' Circular-Weekly.

EIGHT-DAY ship chronometer for jeweler window, T. S. & J. D. Negus, New York, mak J. Kappes, care the Clemens-Oskamp Co., Ci cinnati, O.

A COMPLETE OUTFIT of fine mahogany je elry fixtures of the best make, as good as ne all plate glass and in fine condition. For pa ticulars write P. Present, Rochester, N. Y.

FOR SALE, a genuine Chicago Watch Tool C modern outdoor electric flasher watch sign, cor plete with written guarantee, at a bargain. A dress "A. G., 510," care Jewelers' Circula Weekly.

OCULIST'S trial case for sale, made by t Thomson Optical Co., South Bend, Ind. inches long, 15 inches wide, lined with velve good as new; cost $75, will sell for $25, perfe condition. Address "Cash, 2026," care Jewele Circular-Weekly.

FOR SALE, cheap, one large Oliver hand rollin mill with interchangeable wire and plain rin rolls; one wire draw bench, one ring bender an one bench shears; above only used a short time act quick. J. H. Ehrlich, 59 Gratiot Ave Detroit, Mich.

LARGE fifth-second flyback clock, with 60 minu register; start, stop and flyback actions operate by electric push button at any distance; di measures four ft. in diameter; accurate as be pocket stop watch, suitable for timing races any nature. Box 1947, care Jewelers' Circula Weekly.

To Let.

BENCH ROOM, suitable for diamond setter an engraver; fine north light. Room 507, 315 Fift Ave., New York.

TO LET, desk room and part of office, elevato safe, telephone, no office boy required. Roo 54, 7 Maiden Lane, New York.

HALF of up-to-date optical store, uppe Harlem, N. Y., in the busiest thor oughfare, to a first class jeweler o favorable conditions. "P. W., 2051, care Jewelers' Circular-Weekly.

Wanted to Purchase

WANT good optical test case, modern outfit, stat lowest price. S. Mellin, 1903 South St., Phil delphia, Pa.

WANTED, one good ophthalmometer; must b in first class condition and cheap for cash; als Hardy 20th century testing cabinet. T. P. Bel 237 Bermuda St., New Orleans, La.

Miscellaneous.

PORTRAIT MINIATURES copied from an photo on watches, dials, brooches and locket Goldstein Engraving Co., 45 Maiden Lane, Ne York.

ENGINE TURNING, exclusively, on jewelry c every description, specialty on dies or hubs t reproduce engine turning under enamel. Bill & Son, 401 Third Ave., New York.

Gems and Precious Stones

Flexible cover, postpaid, 50c. Published by the Jewelers' Circular Pub. Co., 11 John St., N. Y.

PATENT DEPARTMENT

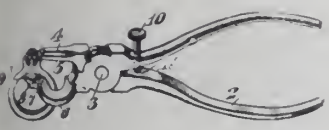
[WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

PUBLISHED SEPT. 14, 1909

933,749. JEWELER'S PLIERS. BALFOUR FEAGLE, Longview, Tex. Filed May 10, 1909. Serial No. 495,024.

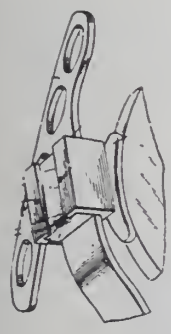
A tool of the class described, comprising a pair crossed pivoted handles, the lower handle terminating in an upper jaw and the upper handle terminating in an outwardly offset lower jaw, the



offset portion being arranged in a horizontal position and in a plane substantially at right angles to the upper jaw, and at one side of the longitudinal axis of the same, the outer end of the lower jaw being arranged in the said longitudinal axis.

933,763. CONNECTION-GUARD FOR EYEGLASSES. MAURICE B. KORMAN, Washington, D. C. Filed Jan. 18, 1909. Serial No. 472,855.

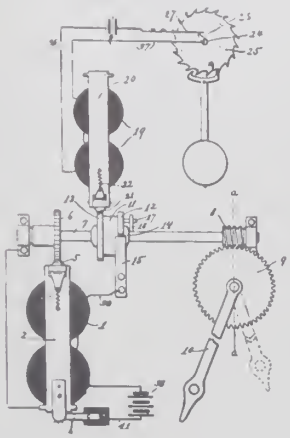
In combination with the box of a lens post of eyeglasses having inturned flanges, a bridge piece extending within said box, a shank of a nose piece extending within the box in advance of the bridge piece, and a connecting screw passing through the shank and bridge piece; an L-shaped guard plate fitted within said box between the shank and the flanges in advance of the screw, the foot of the guard plate contacting with the free end of the



shank, the stem of the plate being provided with pockets in the longitudinal edge portions thereof beneath the inturned flanges of the box of the lens post, and said flanges of the box having inwardly projecting points pressed therefrom to extend within the pockets of the stem of the plate.

933,899. ELECTRICALLY-OPERATED CLOCK. HARLEIGH GILLETTE, Chicago. Filed March 11, 1908. Serial No. 420,324.

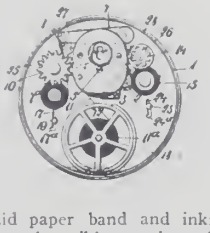
An electrically actuated clock comprising in combination a master clock and a secondary clock, an electrically acutated motor actuating said secondary clock, a circuit controlling said motor, a rotating circuit closer controlling said circuit, a second circuit, a circuit closer controlling the same, means interposed in and actuated by said second circuit and operatively disposed relatively to the first-mentioned circuit closer to impart movement to the same, mechanically actuated means operatively engaging said first-mentioned circuit closer to further actuate the same, the movement imparted thereto by one of said means serving to



close the circuit through said motor and the movement imparted by the other thereof serving to open said circuit.

934,038. TIME-RECORDER AND THE LIKE. RICHARD BUERK, Schweningen, Germany. Filed July 6, 1908. Serial No. 442,116.

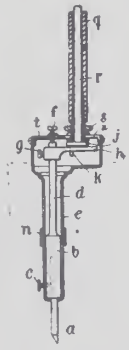
In a time-recorder, the combination with the clock and the type wheels operated thereby and having its paper band in close proximity to the type wheels, of an inking ribbon, separate carrying



rollers for said paper band and inking ribbon, a slidingly arranged striking pad, and a key provided with means for first moving the paper band, then operating the striking pad, and afterward moving the inking ribbon.

934,216. ENGRAVING-MACHINE. ARNT ROSTAD, Drontheim, Norway, assignor of one-half to Arthur David-Anderson, Christiania, Norway. Filed Dec. 21, 1908. Serial No. 468,526.

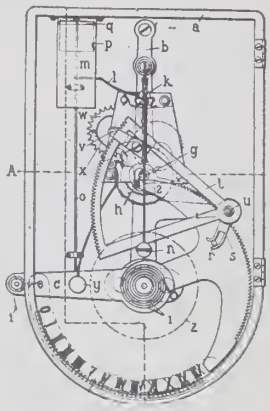
In an engraving-machine, a chisel, a holder for the same, means whereby to the latter is imparted



a rocking movement and a casing in which the parts are mounted and serving as a handle for manipulating the machine.

934,241. ALARM OR TIME-CHECK. ROBERT TUERCK, Zurich, Switzerland, assignor to the Unique Automatic Alarm Clock Co., Zurich, Switzerland. Filed Feb. 27, 1908. Serial No. 418,091.

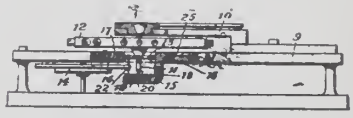
An alarm or time check, comprising in combination, a going train, a continuous alarm train, a common main spring, an indicator, the setting of which winds up said mainspring, and which is returned by said mainspring to actuate said going train, and means actuated by said indicator on its



return for transmitting the power of said wound up mainspring to said alarm train.

934,305. WATCH POTENCE OR BALANCE-FOOT. JOHN H. GORMAN, Salisbury, N. C. Filed May 29, 1907. Serial No. 376,446.

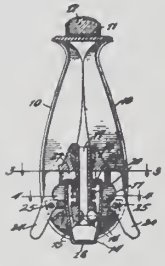
In a timepiece, a plate having an opening and having a depression adjoining said opening and formed concentric therewith from the top side of



said plate, said depression forming a seat, in combination with a potence set in said opening from the top side of said plate and having a portion resting on said seat.

934,306. HAT-PIN GUARD. FRANK R. GREENWALD, Chicago. Filed Feb. 18, 1909. Serial No. 478,699.

A hat-pin guard consisting of means for protecting the point of the pin, means for automatically holding said projecting means in position when slipped over the end of the pin, and a pair



of levers adapted to be operated by the fingers of the wearer for releasing said holding means, said levers being pivoted to said holding means and having separate parallel fulcrum axes arranged on opposite sides of the pin.

934,340. SWITCH. OLE P. NOISOM and CARL J. LINDEWALD, South Bend, Ind.; said Lindewald assignor of one-fourth of the entire



right to said Noisom. Filed Sept. 19, 1908. Serial No. 453,739.

An electric time switch comprising clock mechanism including a power spring, a movable switch



7005

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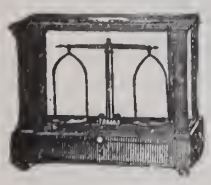
This machine has all the good points of the ordinary double end buffing lathe without any of the well known faults. It is very compact in design, simple and strong. It is

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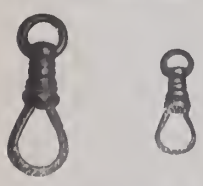
Watches and Chronometers

PARIS—"THE GRAND PRIX"—1900

SOLE AGENTS

RUDOLPH & SNEDEKER

65 Nassau St., New York



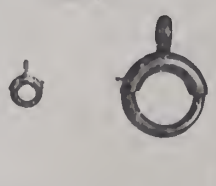
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Sussfeld, Lorsch & Co., New York City
H. S. Meiskey Co., Lancaster, Pa.
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RANLETT & LOWELL CO.

Sole Manufacturers

Jewelers' Bldg., Boston, Mass.

ement geared to and operable by said spring, eans for locking the power spring to hold the ame inert, a trip wheel geared to and driven by n element of the clock mechanism, an adjustable esser bar movable around the arbor of the trip heel and adapted to be set at various positions act on said wheel, a knob on the trip wheel hich co-operates with said presser bar acting to hift said wheel in the direction of length of its rbor, and means actuated by the shifting of the rip wheel acting to unlock the power spring and ermit the latter to move the switch element.

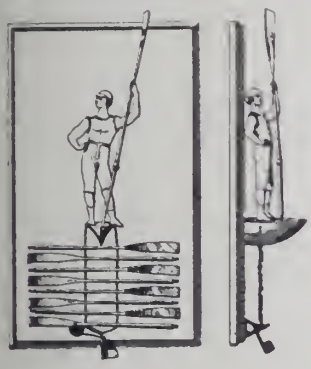
DESIGNS.

40,257. HANDLE FOR SPOONS, FORKS AND SIMILAR ARTICLES. GEORGE P. ITTIG, Bridgeport, Conn., assignor to the E. H. H.



Smith Silver Co., Bridgeport, Conn. Filed June 29, 1909. Serial No. 505,089. Term of patent 14 years.

40,258. PLAQUE. JAMES FREDERICK THOMAS, Philadelphia, Pa., assignor to J. E. Caldwell & Co., Philadelphia, Pa. Filed July 16,

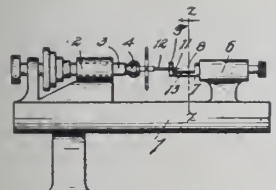


1909. Serial No. 508,069. Term of patent 3½ years.

PATENTS PUBLISHED SEPT. 29, 1909.

934,429. BALANCE-STAFF-PIVOT-TRUING DEVICE. DENNIS L. DAVIES, Nelson, Nebr. Filed July 1, 1907. Serial No. 381,789.

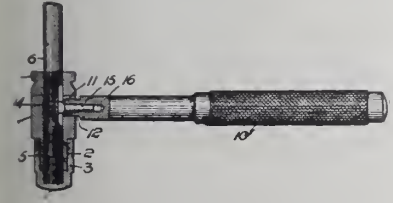
A truing device having a cut away top portion to form a resting place for the flat end of a steel taper and a projecting front having a conical



opening therein adapted to receive the bent pivot of a balance staff for truing the same.

934,692. MICROMETER-GAGE. HENRY S. PLANT, Boston, Mass. Filed May 27, 1908. Serial No. 435,234.

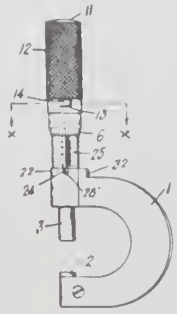
A micrometer gage comprising a member having a pin receiving socket or recess therein, a distance pin mounted in said socket or recess for longitudinal movement therein, said member and pin being adapted to contact with portions whose dis-



tance apart is to be measured, means to move said pin longitudinally and a gage manipulating handle having a length exceeding that of said member and independent of said pin moving means and having means to limit the movement of said pin.

934,730. MICROMETER-GAGE. FERNANDO O. JAQUES, Cranston, R. I., assignor to the Central Tool Co. Filed May 19, 1908. Serial No. 433,656.

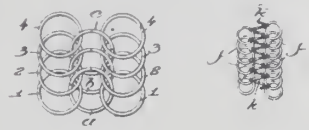
In a micrometer gage, the combination with the barrel and the measuring sleeve, of a reading



device longitudinally mounted upon the barrel within the measuring sleeve.

934,952. METHOD OF MAKING LINK FABRIC. FELIX VIANO, Lexington, Mass., assignor to the Columbia Jewelry Co., North Cambridge, Mass. Filed Oct. 31, 1908. Serial No. 460,445.

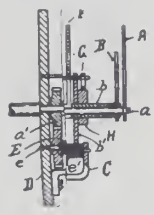
The method of making flexible link fabric which consists in positioning in parallelism a plurality of rows of overlapping closed links; rotatively



threading the coils of a spiral into the links of two adjacent rows, to connect the same, and forming the coils of the connecting spiral into separate, closed links.

934,913. CLOCK. EDWARD F. HERSCHEDE, Cincinnati, O. Filed Oct. 26, 1907. Serial No. 399,264.

In a clock the combination of a minute shaft for the minute hand, a minute gear rigidly mounted on said shaft, an hour shaft for the hour hand, an hour gear rigidly mounted thereon and a stroke controlling mechanism mounted on said hour shaft, an auxiliary shaft, a pinion rigidly



mounted thereon and meshing with said minute gear, a second pinion meshing with said hour gear and mounted friction tight on said auxiliary shaft so that the minute shaft will transmit rotation to the hour shaft but the hour shaft will not transmit rotation to the minute shaft.

DESIGN.

40,265. BADGE. CHARLES WILLARD NELSON, Kansas City, Mo., assignor to the Soverign Grand Lodge of the Independent Order of



Odd Fellows, Maryland. Filed July 24, 1909. Serial No. 509,464. Term of patent 14 years.

TRADE-MARKS REGISTERED SEPT. 14, 1909.

75,242. CERTAIN JEWELRY. THE ARIZONA TURQUOISE MINES CO., New York.

Filed April 20, 1909. Serial No. 41,890. Published July 13, 1909.

75,259. WATCH-FOBS AND BADGES. GUSTAVUS A. SCHLECHTER, Reading, Pa.

Filed March 9, 1909. Serial No. 41,034. Published July 13, 1909.

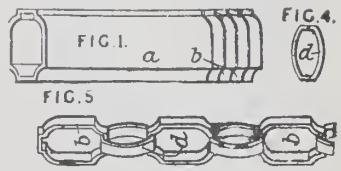
BRITISH PATENTS.

(ABRIDGMENTS OF SPECIFICATIONS, 1908, FROM *The Illustrated Official Journal.*)

ISSUE OF SEPT 8 1909

10,409. CHAINS. W. ORTLIEB, Stuttgart, Germany. May 13.

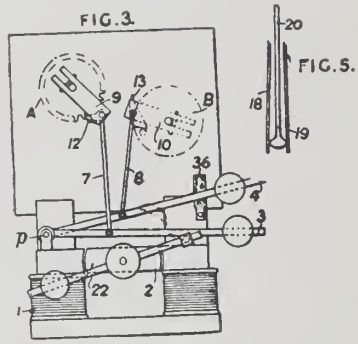
Chains mainly for ornamental use are made by cutting slices *b* from a tube *a* of any section to form the links, and joining these together by

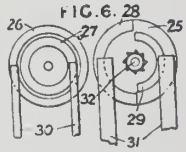


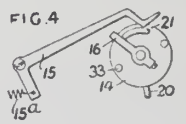
rings, loops or chain links *d* formed by the same method as the links *b* and split as shown in Fig. 4.

10,626. CLOCKS. A. ANDERS, Charlottenburg, Germany, May 15. (Date applied for under Section 91 of Patents, etc., Act, 1907, Sept. 11, 1907.)

Electric Clocks; Striking Mechanism.—The invention consists chiefly in providing mechanism for the going and striking trains of ordinary clocks. The going and striking trains A, B are driven by pawls 12, 13, on arms 9, 10, which are connected by links 7, 8, to weighted driving-levers 3, 4, pivoted at *p*, these levers being raised into the operative position by a weighted arm 22 on the armature 2 of an electromagnet 1. The



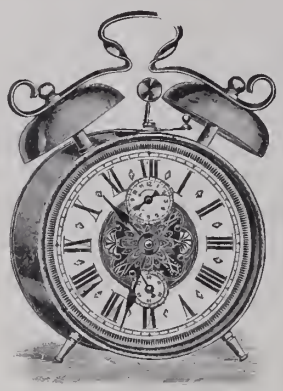




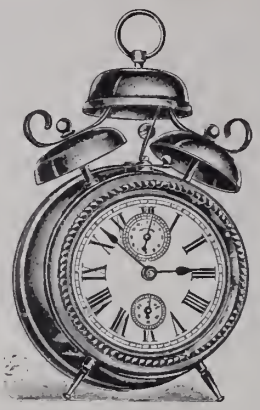
circuit of the electromagnet is closed as follows: The levers as they descend rotate the armature by bearing on a roller on the weighted arm 22, a concentric loose disk 14, Fig. 4, rotating with the armature when an arm 16 on the armature engages a pin 33 on the disk. The rotation of the disk and armature continues until the bent end of a lever 15 escapes behind a projection 21 on the disk when the disk is thrown forwards by the action of a spring 15*a*, forcing a contact-pin 20 between contact-springs 18, 19, Fig. 5, and closing the circuit of the electromagnet. The armature is now rotated, thereby throwing up the weighted driving-levers and returning the disk 14 by the engagement of the arm 16 with the projection 21, and withdrawing the pin 20 and breaking the circuit of the electromagnet, the lever 15 again resting on the projection 21. The striking-mechanism may be adapted to strike one or several blows for each raising of the driving-lever 4. To prevent the circuit of the electromagnet from being closed by the jerking of the lever 4 as each blow is struck, this lever is arranged to work over a brake spring 36, Fig. 3, covered with canvas, etc. The formation of permanent poles is prevented by a commutator ar-



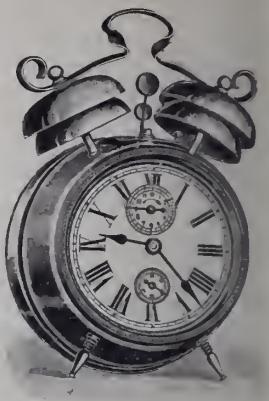
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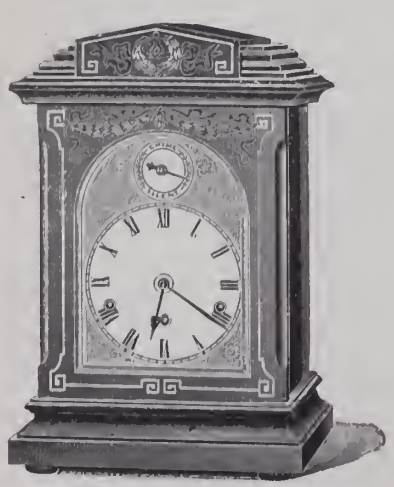
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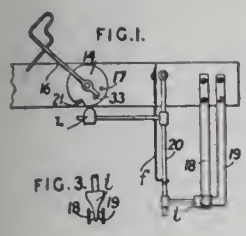


No. 29
Cuckoo Clock

ra ment which reverses the direction of the nt through the electromagnet. An insulated d 25, Fig. 6, carries two contact-pieces forming co ete rings 26, 27 on one side and segments 28 9 on the other, these contacts being rotated by e engagement of a pawl on the armature with a chet 32 on the disk, and being constantly in ement with pairs of fixed contacts 30, 31. ssen shocks, etc., the driving-levers 3, 4 are ded with a stretched cord, the tension of may be adjusted.

1027. CLOCKS. A. Anders, Charlottenburg, Germany. May 15. (Date applied for under Section 91, of Patents etc., Act, 1907, March 28, 1 (Patent of addition to No. 10,626, A.D. 1908.)

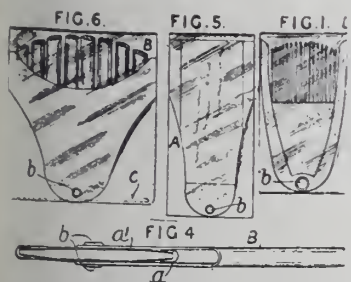
ctric Clocks; Striking Mechanism.—In the ic driving-mechanism for going and striking



s, as described in Specification No. 10,626, 1908, the arm 20 is arranged to carry an in- ing-piece *i*, which is normally held between contacts 18, 19, and is withdrawn to permit closure of the circuit of the electromagnet a wedge piece *k* on the arm 20 enters a h 21 in the disk 14 under the action of a g *f*. The disk 14 is rotated by the engage- of the driver 16 with pins 17, 33, the driver g controlled by the weighted driving-levers as ribed in the above-mentioneu specification.

645. NEEDLE, CIGARETTE AND LIKE CASES. E. Johnson, Glasgow. May 16.

case for needles, visiting-cards, cigarettes, is provided with a pivoted cover B of trans- nt or other material. In the form shown in 1, which is intended for needles, the case A metal may be of skeleton form and may con- a paper sheath a^1, Fig. 4. This sheath may padded to receive the needles and may slide position along grooves formed in the sides the metal frame. The cover B, which is se-



red pivotally at *b* by eyeletting, etc., is of U- aped section, as shown, and may be turned to e right or left to expose the contents. In a garette case, Fig. 6, a false bottom C of curved ction is provided, and helps to prevent the crush- g of the case when clinching the eyelets, etc. he card case, Fig. 5, may have a skeleton metal ame A with U-shaped sides and bottom.

Applications filed Aug. 23 to 28.

9,316. IMPROVED HAT-PIN. Georgina Maria Dunkerley, Southport, Lancaster.

9,319. INVISIBLE TIE-CLIP AND HOLDER. Alfred Herbert Jeffries, Hockley Hill, Birmingham.

9,330. IMPROVEMENTS IN HAT-PINS. John Bartlett and Charles Ingrey, Holborn Viaduct, London.

9,433. SAFETY HAT-PIN. Lewis George Hill, Redland, Bristol.

9,643. MEMORANDUM TABLET FOR ATTACHMENT TO A WATCH CHAIN. William Conyers Kirby, Newport, Mon.

9,656. LADIES' HAT-PINS. Rhys Clee and John Hammond, Tirphil, Glam.

9,672. IMPROVEMENTS IN AND RELATING TO JEWELRY.

19,690. PINS FOR HATS AND THE LIKE. Anna Countess von Holstein aus Bayern, London.

Complete specifications accepted, Sept. 1, 1909.

1908.

17,468. HAT PINS. Harrison, Richardson & Campbell.

1909.

9,836. WATCHES. Karr.

12,855. HOLDER FOR EYEGLASSES, PENCIL CASES OR LIKE ARTICLES.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by Davis & Davis, Patent Attorneys, New York and Washington, D. C.]

Patents expired, Sept. 20, 1909.

482,831. PENDULUM SCALE. David Olmsted, Minnapolis, Minn.

482,853. ORE SEPARATOR. Horace H. Taylor, San Francisco, Cal.

482,857. SHEARS. Thomas M. Underwood, Baldwyn, Miss.

482,880. COVER FOR MELTING-POTS. James A. St. John, St. Louis, Mo.

482,971. WATCH CASE PENDANT. Charles Arthur, East Orange, N. J.

482,978. SUPPORT FOR PHOTOGRAPHS, PICTURES AND ANALOGOUS ARTICLES. Andrew Hunter, Chicago.

482,985. CLOCK-REGULATOR. Wilson E. Porter, New Haven, Conn.

483,058. COMB. Elmira H. Harpham, St. Louis, Mich.

Designs issued Sept. 17, 1895, for 14 years.

24,678. CLUSTER-SETTING FOR GEMS. Milton E. Oppenheimer, New York.

Designs issued March 20, 1906, for 3½ years.

37,899. LAPEL-BUTTON. Edwin Gebhardt, Cincinnati, O.

Special Morgan Cup Presented by C. C. Stillman.

THE sterling silver prize illustrated herewith is the Special Morgan Cup presented by C. C. Stillman for the brood mare with foal conforming most truly to the ancient Morgan type exhibited at the Vermont State Fair during the years 1909, 1910 and 1911.

The trophy is gold lined and weighs 66 ounces. It has a height of 11¼ inches. The base is round and somewhat cone-shaped. On this base appears the inscription, "Special Morgan Cup presented C. C. Stillman for the brood mare with foal conforming most truly to the ancient Morgan type." The handles of the cup are double curved, and at the top is leafwork in raised effect from which spring two horses' heads modeled in noble style.



SPECIAL MORGAN CUP PRESENTED BY C. C. STILLMAN.

On the face of the cup is a place to engrave the winner of each year's contest.

The cup, which is a unique piece of the silversmith's art, was supplied by the Metcalf Co., 2 W. 39th St., New York.

An unsuccessful attempt was made to break into the retail jewelry establishment of Theodore M. Fisher, Auburn, N. Y., a short time ago. The burglar was frightened away before completing his plans and nothing was taken.

"Have You the Elgin with the 49 Dial?"



"HAVE *you* the Elgin with the 49 Dial?" Such a question will soon mean money to you, because it's one that's going to be asked everywhere and often.

Back of it is the demand that is being created for the new Railroad Elgin through the medium of advertising in Railroad magazines telling of this innovation among watches.

This watch is making a strong appeal to railroad men and others because of its readable dial. The hands are large, the figures big and plain, the dial either of white enamel or silver finished metal. This latter is the *only* metal dial with hard *inlaid enamel figures.* It catches the faintest glimmer and is easily legible in dim light, besides being proof against the chemical action of cleaning fluids.

This new Railroad Elgin is the thinnest and most compact 18 size movement made. and is cased at the factory.

Don't wait until you see two or three prospective customers go elsewhere before you lay in a stock, but write now, RIGHT NOW, for prices and terms. Your jobber can give you full particulars. Or write direct to the Company.

Be ready when the demand is made for the Railroad Elgin with the "49 silver" or "49 enamel" dial.

These are the four grades and established retail prices as advertised:

GRADE		20 YEAR GOLD-FILLED	25 YEAR GOLD-FILLED
VERITAS	23 JEWELS	$46.00	$48.00
VERITAS	21 JEWELS	$43.00	$45.00
FATHER TIME (VERITAS MODEL)	21 JEWELS	$38.00	$40.00
B. W. RAYMOND " "	19 JEWELS	$34.00	$36.00

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THE HOROLOGICAL REVIEW

The Adjustment of Watches.

Written expressly for The Jewelers' Circular-Weekly by H. Reinecke.

(Continued from issue of Sept. 15.)

...l adjustment of watches to isochronism we have first to do with the simple hairspring. The outer end of such ...ng is pinned into a fixed stud and the ...nd into the collet. To get sufficient freedom of the spring around the ... we should make the latter as small ...ossible for a substantial attachment ...e inner coil of the balance spring by ...s of a pin, at the same time giving ...ient room for the freedom of a theoretical curve by breaking out sufficient of ...oils of the spring, without reducing the ...ssary number of coils of the entire ...g. A collet in most watches is a small ... circle turned to fit the balance staff ...on tight, and to split it in order to give ... certain amount of spring.

...nother form of collet, used in some for... watches, is a circle of steel, hardened ... tempered, made to accurately fit the ..., which has two flat sides filed upon it, ...ng it oblong. Such a collet goes on more ... and is not liable to become damaged. ...lso allows the balance spring to be cen...d more easily. The flat balance springs ... coiled in small copper barrels, in which ... are hardened and tempered. The ...eness of the coils depends upon how ...y are coiled up together. Thus, if ...e springs are coiled up and hardened ...ther, such springs are generally close ...ugh for flat or Breguet springs.

...airsprings for factory use are all made ...his country and cannot be excelled by ... foreign articles. For repairing and ad...ing foreign watches, large assortments ... prings are imported and have to be kept ...hand by the watch repairer and adjuster. ...rsprings which have not been hardened ... tempered are not much used at pres..., except they are non-magnetic springs.

...o select a new hairspring by the repairer ... number of beats of a watch in an hour ...st first be known. Most watches have an ...00 train—that is, they make that num... of beats in one hour. It will be no...d that in all trains at the present time ... fourth wheel makes one revolution per ...ute, and when the fourth wheel has 10 ...es as many teeth as the escape pinion ... leaves, the train is an 18,000 one; when ...e times, the train is a 16,200 one; when eight times, the train has 14,400 beats per hour.

In counting vibrations, when fitting hairsprings, double vibrations only are counted. Thus, each time that the balance comes to one side it counts for one. In this way an 18,000 train counts 75 in half a minute, a 16,000 train counts 67 and a 14,400 train counts 60.

Then pick out a spring that is a little too large in diameter to lie in the regulator pins of the index. Lay the spring on the balance and press the collet down on a little beeswax to temporarily hold it in place. Hold the outer end of the balance spring when so fastened in the tweezers, and let the balance hang down with the tower pivot of the staff on a watch glass. With a turn of the tweezers and the thumb of the hand set the balance vibrating about half a turn each way. Then hold it steady and it will vibrate more or less for a minute. The vibration may be counted for about 30 seconds. The vibrations can be counted to see if it is anywhere near what is wanted.

If the balance moves too slowly, select a stronger spring; if too fast, a weaker one, and try again. The spring should be held in the tweezer until the exact point is reached, at which it will have to be pinned in the stud. Thus, if the spring is two coils too large to go into the regulator pins it must be counted while held two coils from the end.

Finally, select one which counts one double beat slow in half a minute. Lay this spring on a convex watch glass on white paper and, with the open eye of a sewing needle, as stated by me in a former article, break out from the eye of the inner coil of the spring sufficient until ample room has been made for the collet, that the spring should be free from it, when it has been pinned to by an end of an elbow formed of a part of the inner coil. But this elbow must be bent with a pegwood in a rounding and graceful angle. From this elbow the curve should be bent in such manner that it will meet the regular spiral form about one-eighth of a coil from the elbow.

If the spring diverges too boldly from the collet its action will not be good. To pin the spring in its collet, put the collet on a broach and insert the end of the spring with the tweezers. File a fine brass pin and file a flat side upon it, making it D shaped. Insert a small piece of the spring into the hole to fit the pin, cut it off, leaving a small projection to it and pin the elbow into the hole. Before proceeding in this manner, the hole in the collet should be opened so as to form a right angle with central hole of the collet.

Another way of proceeding to pin the spring to the collet is to get a small plate of brass, tap a hole in its center and fasten the collet by a screw. The advantage of this plan is that the surface of the plate serves to show at once if the spring lies in the proper plane.

The collet may now be put on an arbor and the arbor rotated in the turns to ascertain if the spring is true. In setting the spring, it must only be touched close to the eye. When this is right and the spring is true both ways, the spring may then be pinned to the stud. This should not be done till the stud has been broached in the proper direction.

The pinning in the stud should, however, be only done temporarily and the spring should not be broken off too short, as the lengthening of the spring may become necessary, partly for trueing and partly for the adjustment with the collet attachment and other adjustments in regard to the position of the index, etc.

The regulator or curb pins should be made of brass, never of steel, and put far enough apart to admit the spring without binding. They should be brightly polished, and no longer than necessary. After the watch has been brought to time, by changing the weight of the balance, if necessary, the watch should be tried, lying flat and hanging for 24 hours in each position. If it loses in the long vibrations, the spring should be shortened; if it loses in the short vibrations, the spring should be let out a little, changing again the weight of the balance to accommodate the position of the index.

In making adjustment on the balance spring for position adjustments the pin fastening the spring to the stud should be permanently pushed in, leaving a good projection for withdrawing it again when such becomes absolutely necessary.

(To be continued.)

Herbert Herrick, of the Sancton Herrick Co., Oldtown, Me., has resumed his business duties after a brief sojourn in New Hampshire and the western part of Massachusetts.

Waltham Watches

The history of the WALTHAM WATCH COMPANY is the history of watch manufacturing in America. More than half a century ago this Company introduced a new principle in the construction of watch movements, and has ever since applied the most advanced methods, producing always the best watches in the world. THE WALTHAM WATCH COMPANY has built within its own walls the marvelous machinery employed in making the 16,000,000 WALTHAM watch movements now in use.

Waltham Watch Company

Waltham, Massachusetts

'endulum with Electric Impulse and Minute Contact.

GERMAN inventor, for purposes of research, has occupied himself with clock having an electrical impulse and ute contact, more fully described herein-r, with the idea of employing it for the ration of secondary clocks, his chief ob- being to produce something that had previously existed. The first illustra- shows the entire pendulum clockwork, ented according to plan, as with the dulum at rest.

t the upper end of the pendulum rod the

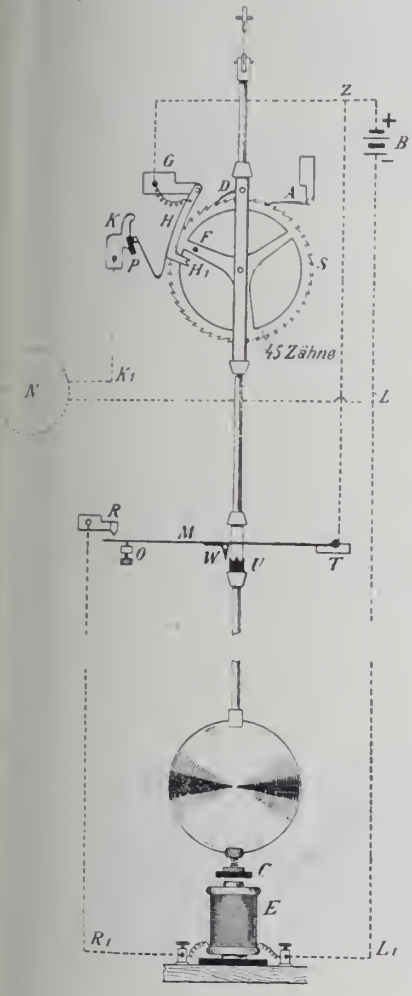


Fig. 1.

minute contact contrivance, according to the *Leipziger Uhrmacher Zeitung*, is arranged as follows: The verge wheel S, with 45 ratchet teeth, is disposed between two flat rods, the pendulum being calculated for three-fourths of a second oscillation. The lever A that engages the teeth of the verge wheel pushes it one tooth ahead at each swing of the pendulum to the right. The catch D, attached to the pendulum rod, prevents any backward motion of the verge wheel. When the wheel moves forward the pin F, at each minute interval, comes in contact with the knee-piece H^1 of the lever H, pivoted at G, and during a left swing of the pendulum pushes the contact spring, located on the lever, from the insulated piece P to the contact surface K, thereby closing the circuit. On the return swing of the pendulum the spring slips back to P and the current is again interrupted. Owing to the intense friction during the contact, the latter is very certain and effective; while it exists the current passes from the battery B, by way of Z, G, H, K and K^1, to the secondary clock N, and thence returns by way of L to B.

For the operation of the pendulum the Hipp system is employed. The tongue W is affixed in an easily movable manner to the contact spring M, standing vertical before the pendulum and attached at T. During the oscillations of the pendulum it slips over the piece U attached to the pendulum rod, and which is provided with notches. If the oscillations of the pendulum are shortened until there is danger that the lever A mentioned previously will not pro-



Fig. 2.

pel the verge wheel any further, then, after accurate adjustment of the tongue W, it will remain after the pendulum has swung to the left, at rest on the piece W, drops, on the return swing of the pendulum, into one of the notches, and thereby lifts up the spring M, which presses against the contact piece, thereby closing the circuit. During the further swing of the pendulum to the central position the tongue W is again set free, and the contact spring, when the current has again been interrupted, drops again onto the screw O.

While the circuit is interrupted the armature C, located at the bottom of the pendulum rod, is attracted by the pair of magnets and thereby receives a fresh impulse. The current in the meantime passes from B. by way of Z, T, M and R. to the electro magnet E, and thence returns, by way of L^1 and L, to B.

With the co-operation of the lower electrical operation a failure of the upper contact arrangement is impossible.

Postscript of the Constructors.—I desire to allay in advance any doubts that may arise on the part of horologists, and would state that in the production of this clockwork I was not aiming at the production of a masterpiece, but to produce an exhibition piece. This purpose it fulfills in the most complete manner, to which also the circumstance contributes that the contact processes can be very readily observed and the choice of a three-fourths seconds pendulum was so far favorable in that it oscillates more actively than a seconds pendulum.

For the general public electric apparatus of this character is more interesting than is usually believed. In order to render the operation of the secondary clock as readily visible as possible, I have located the skeleton-like works behind a glass plate that serves as a dial, which affords a full view of the works. (See Fig. 2.)

To prevent, where stronger currents are employed, the occurrence of injurious sparks, the pendulum rod can be separated below the verge wheel by means of an insulating piece, and between the pendulum suspension and L a conducting connection with a suitable resistance could be placed. Then during the meeting (before and also after the contact) of the pin F with H^1 the extra current would pass from B, by way of Z, G, H, H^1, F, verge wheel, pendulum rod and pendulum spring, and thence by way of the interposed resistance back by way of L to B.

The magnetic power required to operate the pendulum, which need only be small, may, in the case of more powerful currents, be weakened and at the same time regulated by interposing in front of the electro-magnet E, in the conductor, a suitable resistance.

Moreover, the above-described minute-contact arrangement may also be employed for the operation of alternating current clocks if a suitable device is placed behind the verge wheel, and the latter, where a seconds pendulum is used, is equipped with 60 teeth. Then the wheel must carry two oppositely placed pins, one on each side. By this means, after each minute, the closing of the circuit occurs alternately—now in front of and then behind the wheel. Of course, in the case of the alternating current the proper means of switching must be provided.

Over 100 Years Old and Still Ticking.

WITH the name of its maker, dead these hundred years, written in his own hand across its face, a tall old corner clock stands in the library of the home of George B. Yandes, 122 E. Michigan St., Indianapolis, Ind., ticking away the time as it did in the days before Indiana was a State, and while Indianapolis was yet a little frontier settlement of a few log cabins. The clock, which has been in the family of Mr. Yandes for 85 years, and which was hammered and carved out by the hand of August Hoft, a clockmaker of Lancaster, Pa., perhaps a quarter of a century before, is well preserved; and, although none of the wheels or other pieces of mechanism have ever been replaced, it keeps time almost as accurately as it did when Andrew Jackson was President of the United States.

The works of the clock were brought west over the mountains and a cabinet of cherry was made for them by Caleb Scudder, the first cabinet maker to settle in Indianapolis. The signature of Hoft is legible, and seems to be indefacible by time.

The business of the late S. M. Baker, Roann, Ind., has been closed.

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FACTORY

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WATERBURY, CONN.

AND THE LEADING JOBBERS

TRADE

N.E.

MARK

A New Eight-Day Watch.

A ROMINENT manufacturer of watches at La-Chaux-de-Fonds has recently u n the market an eight-day watch which been patented in many countries and presents several features of particu- rest.

ler to clearly explain the special gements of this piece, we have repro- the drawings of the patent, as shown 1 and 2, from *Revue Internationale orlogerie*. The original plan of the

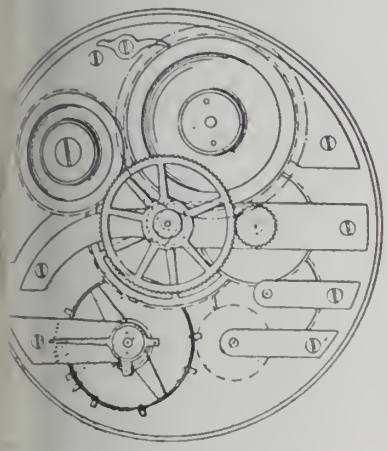


Fig. 1.

nt has been altered so as to make the more attractive. The watch is made fferent sizes.

he illustration shows that the *grande enne*, or great wheel, is not used as a r wheel, as in ordinary watches, but ssentially employed as a change wheel. this purpose it is freely disposed on arbor of the motion work, and its diam- r is unusually large.

he *grande moyenne*, or great wheel, shes by means of an appropriate heel h the third wheel, while on the arbor of latter, extended to the back of the

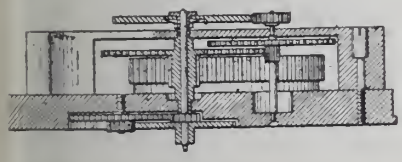


Fig. 2.

chanism, there is a special wheel mesh- with the center wheel.

The center wheel is also arranged at the ck of the mechanism on a tube applied the extended arbor of the motion work, th which it is connected by friction by eans of a plate spring, so as to prevent y play between the teeth of the wheels d insure an exact hand setting.

In the example given the transmission oportions are laid down in such a manner, d the watch is so regulated, that the rrel performs one revolution every 48 ours, while the *grande moyenne*, or great heel, turns once every four hours, the enter wheel every hour, the third wheel very five minutes, and the seconds wheel very minute.

The spring must, of course, be set ac- ordingly, but this arrangement permits the construction of an eight-day watch without increasing the usual dimensions of the works.

It may be remarked that in consequence the train of the watch does not carry any supplementary wheels, called *roues huitaines*, as found in all eight-day watches, and that the barrel, being of normal size, does not extend beyond the center of the works. Therefore, there is no disproportion in the functions of the train, and these elements essentially contribute to the good regulating results obtained from the first to the last day of going.

It may be even said that these arrangements of the train, combined with a highly finished lever escapement, are capable of attaining a regulation with rate certificate, and this is a feature which the manufacturer intends soon to work out. (Fig. 1.)

Lastly, says the above-named contemporary, the eight-day watch of this make has the conspicuous advantage of being more attractive and elegant in appearance, without taking into account that the examination of the movement is also much more interesting than that of watches with large barrels, whose massive appearance is far from pleasing to the eye. (Fig. 2.)

Figs. 4 and 5 show a watch of 19 lignes and the same in a standing case. The watch has several other applications of a similar nature, and the movements are also made to fit American cases.

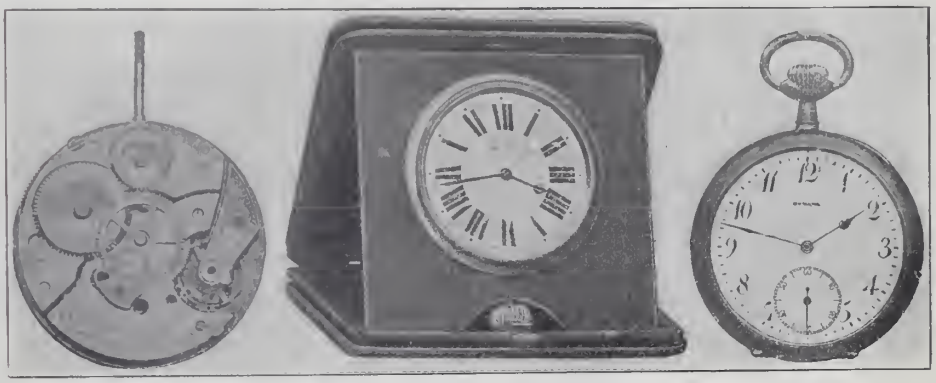


Fig. 3. Fig. 4. Fig. 5.

No Clocks to Disturb the Prayerful.

HEREAFTER no clock will be allowed in the Methodist churches of Ohio, according to a dispatch to the New York *Sun*. This was one of the weighty matters decided to-day by the Conference at Jackson, O. It was adopted upon the recommendations of Bishop Thomas B. Neely, who said that he found clocks an attraction which continuously disturbed his congregations and himself. "You will never know what 'quiet blessedness' is until you get rid of them," said the Bishop. "People continually turn around to see what time it is, and you, as ministers, naturally follow their gaze and cut short your sermons." Then the resolution was read and adopted.

S. I. Echelbarger, formerly of Marietta, O., where he was employed by L. L. Peddinghaus, moved recently to Union City, Ind., to engage in business on his own account.

The Marine Clocks of France.

THE term "marine clock" was first adopted in France for the use of the navy, and these timepieces were so denominated with the exception of a period about 1775, when, being of reduced size, they were designated "longitude clocks," or "marine watches," until about 1815, when the term "chronometer" was definitely adopted.

At the outset Ferdinand Berthoud was appointed the official horologist, and was charged both with the construction and the repair of the instruments, as well as the housing and protection of those not in use. His compensation was fixed at 3,000 livres, which was independent of the allowance of 3,000 livres accorded by the king. He also received an additional sum for the care of the instruments until 1783, when they were deposited in the gallery of the Louvre.

In 1784 Pierre Louis Berthoud, his son, became an official assistant, with an allowance of 1,000 livres. The official title afterwards passed to this son. After the death of the latter it was continued in the family until the appointment of Louis Antoine Breguet in 1816.

In 1832 the arrangements were changed, and the furnishing of chronometers was opened to public competition. The need, however, of an experienced official horologist for full supervision was felt, and in 1873 legal provision was made for this purpose and has been continued.

H. F. Hinson has been found guilty on the charge of stealing a diamond-set bracelet, which was shipped by Alfred H. Smith & Co. to the Greenleaf & Crosby Co.'s branch store at Miami, Fla. He was an express messenger at the time the bracelet was lost, Jan. 26 last, while in transit. Detectives arrested Hinson on March 19 as the guilty party, and he was held for trial. The bracelet was traced from New York to the Union Station in Jacksonville, Fla., where Hinson checked out the freight. The bracelet was found at the house of Hinson, and three of the removed diamonds from the bracelet were found in his possession. They had been set in finger rings, and his wife gave another diamond-set ring to the detectives when the house was searched. Hinson said he found the diamonds in Savannah a year previous, and also that he found them on the street near the Union Depot.

WATCH & SWIGART OPTICAL Co

IF

you send us your orders—

Your Interest
" Profit
" Bank Account

Will be the gainer
What more can you ask?



No. 106 Flyback Chronograph, Split Second.

Elgin, Waltham, Howard, Hamilton, Excelsior, Standard } Movements

Boss, Crescent, Keystone, Crown } Cases

HEADQUARTERS FOR
Chronographs, Horse Timers, Split Seconds, Repeaters, Nurses' Watches, Physicians' Watches
Thin Models, Chatelaines, Bench Timers, Alarm Watches, Foot Ball Watches
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OMEGA

The Watch of **Matchless Merit**



Exclusive factory sales agents being established.

Application should be made **NOW.**

21 Maiden Lane, New York
Heyworth Building, Chicago

A **UNIVERSAL** selling plan that means more sales

Additional salesmen wanted with watch knowledge

RING OUT THE OLD—RING IN THE NEW



STANDARD.—30-hour time. Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

THE RATTLER.—30-hour time. Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case nickeled and highly polished.

LONG ALARM.—30-hour time. Six-minute Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

ALTERNATOR.—30-hour time. Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

Why travel in the same old rut the balance of your natural life and buy the same antiquated styles of Nickel Alarm Clocks your grandfather used to buy, just because some manufacturers have not thought it necessary to produce new designs in Nickel Alarms, as they do in other clocks?

We have some new ones, superior to anything heretofore made, and to introduce them and put a set into the hands of every jeweler, we will, on receipt of $6.00, deliver east of the Rocky Mountains, express prepaid, one sample of each, consisting of eight clocks as described.

Don't fail to avail yourself of this opportunity to see a complete line of up-to-date alarm clocks

See coupon at bottom of page.

THE E. INGRAHAM CO.

BRISTOL, CONN.

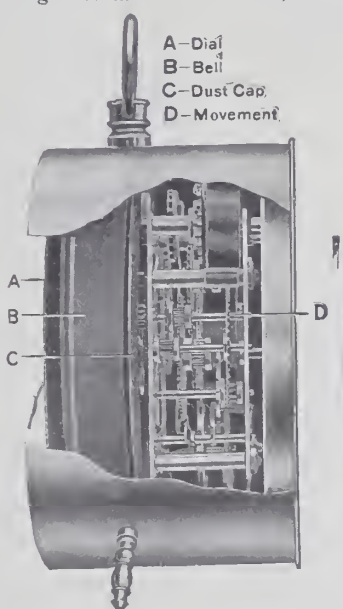


DI-ALTERNATOR.—30-hour time. Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch; extra large bell. Height, 7 in.; Dial, 4 1-2⅝in.; Case, seamless brass nickeled.

"THE ALARM CLOCK WITH THE CONCEALED BELL"

See cut of interior view showing bell located entirely within the case. The unsightly visible bell eliminated. Bell cannot be disarranged or thrown out of adjustment.







SIREN.—30-hour time. Long Alarm (four minutes), with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass; Case, nickeled and highly polished.

VIBRATOR.—30-hour time. Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass silvered; Case, solid brass, old brass finish.

ROTATOR.—30-hour time. Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside case. (See interior view.) Height, 6 in.; Dial, 4 1 2 in.; Case, seamless brass nickeled.

TEAR THIS OFF AND MAIL TO-DAY

THE E. INGRAHAM COMPANY, BRISTOL, CONN.:

Gentlemen—Enclosed find $6.00. Please send me by express, prepaid, your "Introductory Assortment" of eight alarm clocks, consisting of "Standard," "The Rattler," "Long Alarm," "Alternator," "Di-Alternator," "Siren," "Vibrator" and "Rotator." Yours truly,

Name.....Address.....



No. 82.
89 in. x 20 in. Solid mabogany case, brass dial, black numerals, etched sun rays, decoration in center, corners and arch; brass covered weights.

The "Monastery"

We constructed the "Monastery" works with a view of competing with a weigbt movement against inferior spring works. Our success has been great. The weight "Monastery" construction, cbain wind, is of such excellent quality in every respect and offered at such a reasonable figure that it is out of question to-day to offer any hall clock above $50.00, with long pendulum spring works.

A genuine Grandfather clock has always a weight movement. And we will state that any chiming Hall clock made up with a cheap spring movement can never be satisfactory. The bammer blow is too weak to get the tone out of good bells; only thin, light bells can be used with the little blow of the hammer; every day the spring gets weaker and the chiming slower; it even ceases after 5 or 6 days. Besides, in sucb cheap affairs the dial works are not suitable for quarter chiming. The combination makes a very poor clock. Not so with the "MONASTERY," which are heavy, powerful brass works, with solid steel pinions and built as a good weigbt chiming movement should be constructed.

The illustrated model is a fine piece of furniture, fit for any residence, and can be obtained with three combinations of striking:

1. With five 1¼" tubular bells, made and tuned by Mr. R. H. Mayland (Westminster chimes); list.....$180.00
2. With five rodgongs, also Westminster chimes; a feature in this combination is that the hour is struck on 4 gongs which, being tuned in a chord, produce a sound which is the nearest imitation of the distant resonance of a big tower bell; list... 151.00
3. Hour and half strike on 4 rodgongs, tuned in a chord; list..... 104.00

Prices F. O. B. New York.

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Makers of the High Grade "Elite" Tubular Chiming Hall Clocks

Grand Prize, St. Louis, 1904



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— Hampden Watch Co

That statement was made by the Hampden Watch Co., and has been made, without exception, by every one who has tried

Fulcrum Watch and Clock Oil

Jobbers will tell you that they never had so many re-orders on any product.

If you want an oil which will not gum—which will not evaporate—which will not corrode the pivots—you want FULCRUM OIL. It is the only Watch or Clock Oil ever known which is absolutely free from acid, AND WE CAN PROVE IT.

35 cents a bottle — $3.75 per dozen. For sale by all jobbers. You are having trouble with oil you are using—why not order a bottle of Fulcrum Oil to-day and try it?

FULCRUM OIL COMPANY, Franklin, Pa., U.S.A.



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ROY

TRADE MARK REGISTERED

IT'S STANDARD





ROY WATCH CASE CO.

21-23 Maiden Lane, New York

704 Market St., San Francisco

REPRODUCTION OF THE OLD

Willard Banjo Clock



ELEGANT DESIGNS

SUPERB FINISH

MADE TO LAST

The pinions are cu hardened and po ished and plates ar made of heavy hai brass.

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Since the introduction of our

NEW TRANSFER PRINTING OUT PAPER

retail jewelers and watchmakers are doing this class of work themselves, instead of sending it to jobbers, making larger profits and pleasing their customers with better work, greater promptness and lower prices.

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HARD WOOD AND BEAUTIFULLY FINISHED CLOCK MATERIAL

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We tench Watch Work, Jewelry, Engravir Clock Work, Optics. Tuition reasonable. Boa and rooms near school at moderate rat

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"Turn the tables" on him and sell the goods you know he cannot buy.

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You can buy them complete, timed in the case, or **SOUTH BEND CASES** and **MOVEMENTS** separately. It is a great convenience to you to buy your cases and movements direct from the factory.



South Bend Watch Company

Manufacturers of High Grade Watch Movements and Cases, SOUTH BEND, INDIANA

HALL CLOCKS

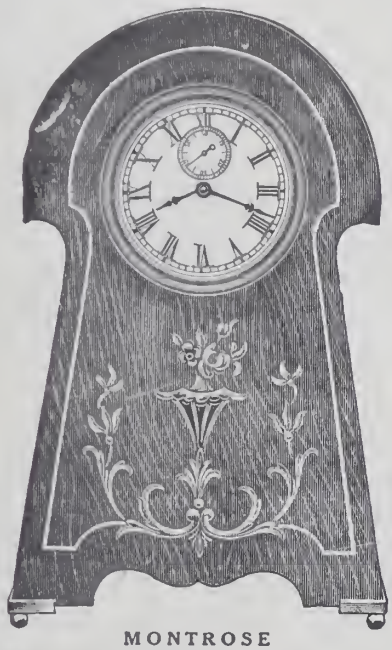


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Harris & Harrington,

12 BARCLAY ST., NEW YORK

Sole Agents to the Trade for J. J. ELLIOTT & CO. LONDON



MONTROSE

Nine inches high; two and one-half inch Porcelain Dial; one-day lever time; Solid Mahogany; Genuine Inlaid.

Sessions Clocks

Have you seen our new line of one and eight-day Solid Mahogany Inlaid Clocks?

They are fine sellers.

We also manufacture the best black marbleized wood clocks on the market.

THE SESSIONS CLOCK CO.

Forestville, Connecticut, U. S. A.

New York Salesroom, 37 Maiden Lane

Wachter

Patented

Ball Bearing Bow

Patented July 25, 1905
May 21, 1907
March 30, 1909
Patents pending. Patented in foreign countries

BEWARE OF IMITATION

The Wachter Mfg. Co.

HARTFORD, CONN.



Gold Cases with our Patented Ball Bearing Pendant and Bow are on the market in all sizes.

THE ONLY BOW WHICH WILL NOT PULL OUT

Made for safety;
Made to last;
Made to look well.

WESTMINSTER CHIME MANTLE AND HALL CLOCKS



No. 8000. Pennsylvania. Genuine mahogany case.



No. 6080. Borneo. Genuine inlaid mahogany case.



No. 3. Genuine mahogany case.



No. 5181. Chant. Genuine mahogany case.



No. 8001. Ohio. Genui inlaid mahogany case.

CUCKOO CLOCKS



No. 10. Cuckoo Clock. Walnut case with inlay.



No. 14. Cuckoo Clock. Finely carved walnut case.



No. 34. Cuckoo Clock. Finely hand carved walnut case.

400-DAY CLOCKS



No. 202. Polished visible movement.



No. 206. Fine gilt French case

NICKEL ALARM CLOCKS



No. 4123. Double Bell Alarm. Polished case, nickel or copper.



No. 4120. Intermittent Alarm Clock.

NOVELTY ALARM CLOCKS



No. 6304. The Siren. Nickel or copper.



No. 5459. Hurrah Alarm.



No. 4051. Nickel Desk Clock.

FRENCH GILT REGULATORS



No. 1920. Polished square gold-plated case.



No. 8521. Polished gold plated case.



No. 8490. Polished gold plated oval case.

FRENCH TRAVELING CLOCKS



No. 1010. French Traveling Clock.



No. 1177. Oval, with red leather case.

DESK TIME and ALARM CLOCKS



No. 6040. Sucvia.



No. 6040. Sucvia. Leather case.

RADIUM DIAL

For Setting Alarm



For Setting Hands

No. 6564R. Alarm Watch.

LEATHER FOLDING CLOCKS



Closed.

One and Eight Day



Open.

These are the lightest and most practical traveling clocks made. They close like a pocketbook and take up very little room.

ASK FOR NEW CATALOGUE **SUSSFELD, LORSCH & CO.** 37 Maiden Lane New York **Importers of Clocks** ASK FOR NEW CATALOGUE

TRADE MARK



On Under Side of Middle Bar

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LEMAIRE

PARIS



SUSSFELD, LORSCH & CO., Importers

NEW CATALOGUE upon application to any JOBBER :: 37 Maiden Lane, New York



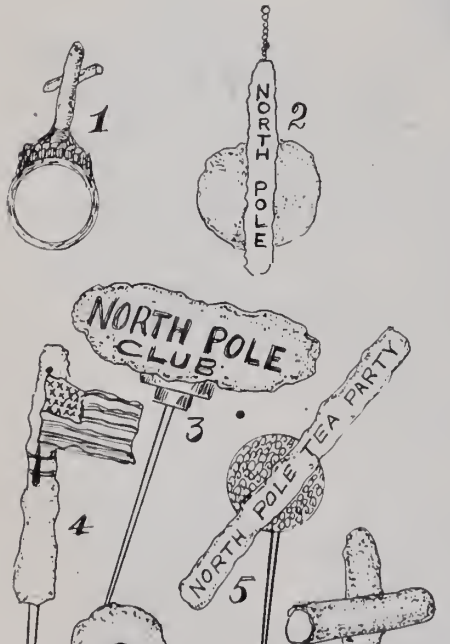
STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

North Pole Jewelry Now in Order.

Odd Conceits Suggested by the Recently Reported Discovery.

SO-CALLED North Pole jewelry, jewelry of the northern lights, and iceberg trinkets are in demand, and no doubt will be in demand for some time yet. The North Pole jewelry is not the only article of commerce that has been called for by the fad-loving public. It became the fashion



to have show window decorations containing exhibits of north poles and home decorations in the den and hall of the same order as soon as the discovery of the pole was announced to the world. North Pole garments, North Pole shoes, North Pole plays, North Pole stories and North Pole soda and confectionery are noticed on every hand.

The North Pole fashion will, of course, die out in time, and then it may be the South Pole jewelry fad or the flying-machine ornamentation, just as there are certain jewels appropriate for the automobile races and the tennis grounds. The jeweler keeps up with the times. Of course, he has to manufacture and put on the market what is desired. If the people got a coal craze jewelry would be made from bits of the black diamond taken from the coal mines, same as the run the Japanese had some years ago on finger, head, foot and nose devices, in which highly polished, selected gems of common coal were set.

The North Pole jewelry has to be appropriately adorned with poles, icebergs, polar bears, seal effects, musk oxen figures, etc. The ornamentation as well as the base work is commonly of white material. A white metal, representing the white ice, snow or grizzly bear fur, is required. When there are imitations of the colored northern lights applied, then hues of different character are obtained with colored glass. All the tints of the rainbow may be worked into some of the elaborate designs of this order. The bulk of the work involves the use of the pole on some portion of the ornament.

The North Pole jewelry, without the pole, would hardly prove a seller. Hence, in the illustrations are exhibited a few models on which imitations of the pole are given according to the ideas of the designers or the wishes of the buyers. Fig. 1 is a ring, to which is adjusted the representation of the pole as shown. A charm is shown in Fig. 2, on which the lettering designates the pole. Then, again, some of the ornaments are made to supply the requirements of the many newly organized Peary and Cook clubs.

These organizations are in process of forming in every city and town, and the interest promises to last. The president of the newly formed club almost immediately decides upon placing an order for the proper pattern of pin, charm, badge or plate for the members. Ladies' clubs have been formed with the same object in view, and hat pin or other pin of frozen north jeweled badges are ordered. Therefore, some of the ice-character designs are like the one in Fig. 3, bearing the words, "North Pole Club."

Then, again, some members ar[illegible] and require that a little silken flag [illegible] nected, as in Fig. 4, or the flag e[illegible] duced in the metal and properly c[illegible] with the Stars and Stripes. Again, t[illegible] are sacred pins wanted with a cross [illegible] as in Fig. 6. Of course, there are a s[illegible] numerous slides of every problem. Y[illegible] men meet to debate as to who reached pole first, and much interest is cre[illegible] North Pole tea parties have been introduced as a fad, and pins worn, as shown Fig. 5. The tea party is not one of ser[illegible] object. It is simply a way of passing afternoon with friends, each friend b[illegible] presented with a moderate-priced N[illegible] Pole pin, such as is illustrated herew[illegible]

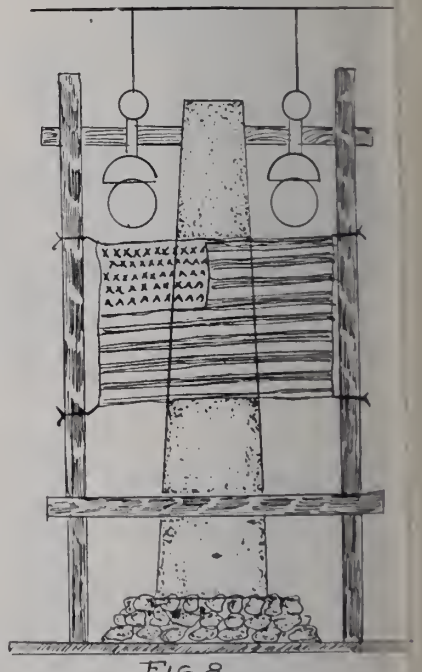


FIG. 8.

Then there are secret orders of the N[illegible] Pole discussion, and such orders may w[illegible] special ornaments without a mark of [illegible] kind. A certain glance of the eye or a [illegible] on the shoulder with a certain finger reve[illegible] the friendship. Hence, emblems of the ch[illegible] acter of the cross, as in Fig. 7, may be [illegible] sired by the conservative organizations.

Fig. 8 is a pattern of window disp[illegible] in which North Pole jewelry may be pla[illegible] on exhibition in the jewelry establishme[illegible] The framework is of common boards, at [illegible] top of which two arc lights furnish the li[illegible] to glow over the scene. A flag is stretch[illegible] as illustrated. A pillar of marble, or

Storekeeping Department.

e of wooden framework covered with te cloth projects up as the North Pole perty. Then the wooden frame of the r is decorated with the North Pole jew- North Pole ornaments of all kinds are ributed about. The scene will be quite ne-like if some imitation snow and ice introduced.

For the Man With the Grouch.

(By Paul J. Barret, in *Sheldon's Business Philosopher.*)

ERY frequently the man who sells things—the man who works for some- ly else—is bound to bump into slights. gentlemanly treatment on the part of pos- customers, or to suffer because of the gs or errors of the company he is rking for.

In the work of every man there are days en everything goes wrong; when custom- seem to be more than ordinarily gruff d indifferent; commission checks erron- ly made out and not up to expectations; d, in addition, a letter from a home office pa tment employe who wasn't feeling st right himself.

Now, what should we really do on such casions? Should we scowl, fight back d seek to get revenge?

In the first place, the largest share of the orld's good things come to the man who olds himself in perfect poise within. Don't ink about your "bad treatment." The ore you think about it the more you will et stirred up. Your thoughts will act like many excited bees. Make up your mind hat your main purpose is to win success, no matter what your "line" may be. Con- sider the gruff actions of those with whom you come in contact too insignificant to de- stroy your mental equilibrium. Remember that the only way to break down a sneer is with a smile and with patient argument. When you start out in the morning with bright sunshiny thoughts, you are sure to come back a conqueror at night. If a man wounds your pride don't go "down and out." Forget it! You are building man- hood in doing so.

It is not my intention to offer excuses for the clerk who makes errors in figuring com- mission checks, nor to apologize for the fel- low who writes a letter that makes you mad all over. But I dare say that in any reputa- ble concern there has never been a just claim on the part of one of its salesman that has not been adjusted.

As for the man who writes the untactful letter, I can only add he probably started the day with his mind filled with clouds rather than sunshine. To fight back is only to lower our average. To override our prejudices is to be real men who are sure to win out, no matter what our chosen fields may be.

The retail jewelry establishment of George Hudson, Winfield, Kans., was the scene of a burglary, one night recently, when burglars made off with $200 worth of miscellaneous jewelry and silverware, and afterwards stole a horse and buggy in which to make good their escape.

A Thriving Establishment of Findlay, O.

THE retail store of O. B. Marvin & Co., Findlay, O., is illustrated this week. The establishment is located in the center of the city, directly opposite the County Building, and in the leading hotel building of Findlay. The business was started in the Fall of 1891, when the concern occupied only 20 feet of floor space in the quarters of a drug store. Enterprise, hard work and vigorous advertising, however, caused the business to grow rapidly, with the result that the drug store disappeared and the jewelry store enlarged, so that the concern now has a store 60 feet deep and 20 feet wide. There is a work room in each win- dow in front of the store.



INTERIOR VIEW OF THE STORE OF O. B. MARVIN & CO., FINDLAY, O.

The fixtures and furnishings are of mod- ern design. There are three large wall cases on each side of the store, each being equipped with plate glass mirrors and shelves on nickel adjusted brackets. The show cases in the center are trimmed with mahogany, and are mostly glass, no wood- work at all being used around the top.

In the rear is a storeroom and part of the store, 14 by 14 feet. The rear parti- tion, also of mahogany, has four large mir- rors, two on each side of the safe, which is four feet wide and six feet high. The optical department is six by 14 feet. The ceiling is of steel, painted pure white. The walls are covered with burlap and are frescoed in a light pea-green color, their attractiveness being enhanced by well- arranged panels.

The show windows are three feet deep, six feet wide in front and eight feet wide on the inside. Each window contains a white enameled panel with a mirror meas- uring three by three feet, at the bottom. In the window there is a false ceiling with two strong Tungsten lamps. Twenty Tung- sten lamps are used on the ceiling and on the walls in the store proper. The floor is covered with linoleum. Everything is exceptionally well systematized, and the whole establishment bespeaks industry and good business management.

Good Advantage Taken of the Vogue of a Popular Song.

EDWARD R. ROEHM, 16 John R. St., Detroit, Mich., has taken advantage of the vogue of a popular song by issuing a number of small blotters bearing on one side a cartoon of a college lad holding in his left hand a large scroll containing this inscrip- tion:

"To the tune of 'I Wish I Had A Girl.'

"Gee, I wish that I had a badge
Like Edward R. Roehm's are,
Segdab Miheor Rekam he is,
And in Detroit, 16 John R.,
Then how classy I would be,
When all must have the best you see
I guess I'll have to get one—
Gee! I wish I had a badge."

Although the writers of the song may not agree with him in regard to the rhythm or meter, the idea is a good one, and will un- doubtedly attract attention. What is os- tensibly the name of a Greek fraternity or three Greek words is really "Maker Roehm badges," spelled backwards. The advertiser believes that human curiosity will be suf- ficiently aroused to endeavor to determine the meaning of these seemingly mysterious words. On the right of the scroll is a skull adorned with a college cap and embellished by a smaller scroll bearing these same words. Mr. Roehm's little scheme has in it that ele- ment of human interest which is particu- larly well adapted to the class of persons which he proposes to reach.

Always the greatest and holiest among us will be our servants—those who do their stunt efficiently.

Don't damn the fellow who hands you a lemon. You really do not have to take it, you know.

The world is a mighty small thing, it is true, but it is big enough to give many Big Things space enough in which to move about and get lost.

It is cheaper and more effective to build a fence around a muck-hole than to hire men with lanterns to pull out those blind folks who fall in.—*Business Philosopher.*



The Futility from a Business Standpoint of "Envelope Stuffing"

By E. L. Willis, in *Trade Journal Advertiser.*

THE fondness that idle people or those leading uneventful lives have for the mail carrier's visits was well noted years ago in those advertisements which read something like this, "Do you want to get lots of mail? Send us your name and that of a friend and we will see that you get plenty of interesting letters from all parts of the country. No Charge." The answers to these ads were probably innumerable. For to those who have but rare visits from the representatives of the postal department there is a wondrous charm in receiving mail.

Perhaps it is partially due to this tendency in human nature that there has grown up a practice that is almost a vice—envelope stuffing. The word "stuffing" is used advisedly and shows in what contempt this practice is held. A man is said to stuff himself with food when he gorges indiscriminately, without taste, and without any heed to his needs or capacity.

Just so envelopes are being stuffed with extraneous matter and frequently without any heed to the capacity of the recipient to assimilate what is sent him, without any eye to the probability of his paying any attention to the printed matter.

Concerns that are addicted to envelope stuffing, stuff everything, whereas usually firms that do not stuff everything, stuff nothing.

Something might be said for the practice of sending out printed matter in the same envelope with invoices, statements, etc. There is something impersonal about these documents. They are an extract from the books and do not partake very strongly of the nature of the direct message.

Letters, on the other hand, are to all intents and purposes the personal talk of the man who writes them to the man who receives them. That this personal talk should be encumbered and confused by the injection of little or much impertinent matter smacks strongly of bad breeding.

Let it be clearly understood, of course, that an envelope stuffer is necessarily something that has nothing to do with the subject matter of the letter itself. If you are writing a man about your machine and send him a leaflet showing cuts of that machine, the leaflet is really a part of the letter and cannot be regarded as an envelope stuffer. If you are writing the dealer about your line of men's clothing and enclose him a style sheet, here again the printed matter is pertinent to the written.

A defense can easily be made of the practice of sending out a single small piece of printed matter with all letters. The main basis for the defense would be on the ground of utility, in that there is some chance of the single piece of printed matter being read. When this small item has to do with some special offer its utility is even more manifest.

But there is a sore temptation to make the two-cent stamp perform all the work that the government will permit. It is curious to note how a firm when once it is inoculated with the virus of envelope stuffing will become more and more subject to the ravages of that fell disease. A man who has kept his correspondence free from the intrusive stuffers will in a weak moment, actuated thereto by the practice of other people, introduce a single unobnoxious leaflet.

He finds that no violent protest comes to him from his customers or prospects, and he is tempted to add another little something. And so he goes on, deeper and deeper, until he is so deep in the practice that he may even go the length of paying extra postage in order to have his letters obscured and lowered in tone through being accompanied by a varied assortment of printed matter of all shapes, qualities and tenors.

Now, it might be well to think of the fate that printed matter of this sort usually meets. It is not uncommon for envelopes to be sent out that contain in addition to the letter itself five different pieces of printed matter. These are nearly always folded in such a way that when the addressee opens the envelope, six objects meet his view. He wants the letter and so he goes through the whole mass with growing impatience until he gets what he seeks. There are no statistics on the subject, but it is probably a safe estimate to say that 999 men out of every 1,000 throw the whole mass of printed matter into the waste-paper basket.

What effect has the receipt of this stuff upon the customer or prospect? If it be a customer, his thought is probably that the man who wrote the letter is taking a mean opportunity to do his advertising by "dodgers." They are little more than dodgers—the sort of thing used by "Cheap Johns" in small towns.

A customer has the feeling usually that he is entitled to personal treatment from the concern to which he gives his orders. He feels that he has passed the stage where the impersonal address contained in printed leaflets should be made him. In this day of close competition t least little detail of business operation m sway a customer from one house to a other. Goods are much the same, price co sidered, and it is, therefore, the firm w the nicest, most carefully devised meth of operation that is the most successful

The envelope stuffer that is pretty or c be useful to the addressee is its own d fense, only it probably would have mo effect if it were not sent out together w a letter on a routine business topic. good thing should go by itself so that f attention may be riveted upon it.

One of the troubles with this class of a vertising is its sameness. Compare all t stuffers you get in the course of a week a you will probably find they are all drear alike. I must pause here to say there is difference between circulars and what a called "envelope stuffers" or "fillers." circular does not pretend to be anythi else. It usually goes out under a one-c stamp; it does not expect to do much go and its fate is not a matter of much co sequence.

The stuffer always accompanies a lett and that is what makes it so pernicious is an effort to slip under the guard a m puts up against circulars; it comes und a two-cent stamp and to get at the letter t man is frequently compelled at least to lo at the accompanying printed matter.

It is a form of advertising that is mo honored in the breach than in the obser ance, and, as has already been intimate whatever little effect these fillers mig have, they lose by being to a large exte the same as all other fillers.

You will find a yellow leaflet, three two, a printed postal card, a dodger bad printed on poor stock, a little booklet co taining testimonials, and probably, as gift, a blotter calendar for the month b fore last and, of course, there is the lett too.

It has frequently occurred to the writ that an envelope stuffer to be anything b a waste of money and more likely to ang the recipient than do the sender any goo must be novel or beautiful. There are n many things that can be used in this w that will answer either of these requir ments, and it is just as well, for it is an i ritating practice at the best and should l left for the fly-by-night mail-order hous that appeal to a class of people who will d vour all the printed matter that is addresse to them.

The envelope stuffer that contains th note of personal courtesy has its good pla as strengthening the tie between the manu facturer or wholesaler and his patro For instance, the sending of a seasonab greeting about Christmas time frequentl leaves a very good taste all around. Othe seasons of the year, such as Easter an Thanksgiving, can easily be signalized i this way. Of course, here the whole effe will be destroyed if in addition to the bus ness letter and the card or other token c greeting, additional printed matter is pu into the envelope. The letter and the car are all that the envelope should be calle upon to carry.

An ingenious acquaintance of mine, i

t printing machinery business, for a time d as an envelope stuffer a half-tone por- t of himself. I have never heard of one else adopting this apparently vain m of publicity, but it has some points recommend it that other forms of stuff- certainly do not possess.

n the first place, any portrait, even that a total stranger, has a certain human rest. The old-time family album was unmitigated bore largely because there so much of it, and when you were d upon to admire a family group con- ng of your best girl's Montana uncle, and cousins, who were altogether un- wn to you, you wished that Duleinea's nts had been brotherless and sister- But a single photograph brought to r notice in a place where you are not hered with other photographs, has a nificance alike from its novelty and hu- touch. This interest is undeniably ghtened when the counterfeit present- nt is of a man with whom you have had siness dealings. It might easily be held t such a picture gives a personal aspect the impersonal business relations.

The retailer sees in the flesh only the iveling representative. He has an inevit- le curiosity as to the personality and ysical appearance of the owner or head the concern. This curiosity is to some tent gratified by seeing a picture of "the an highest up."

It is also extremely likely that a picture ill not, at least, not immediately, be rown away. Most of us recoil a little om destroying the picture of a human be- g. To do so seems somehow to offer an dignity to the whole human family. This ay seem delving a little into psychology nd to be a far cry from envelope stuffing. Nevertheless, what they call psychology lies t the root of men's relations to one an- ther and some of the best minds of the ivilized world are now striving to get at he psychological rules, which, when dis- overed, will make of advertising the ex- act science which it now is not.

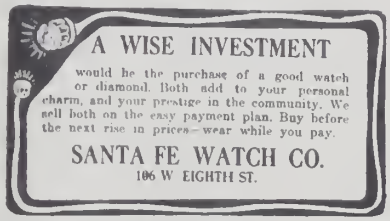
My friend's experience, so far as he could gather data, was that his photograph had a good advertising effect. His salesmen were told by quite a number of people, jocularly, that they had had a visit from the "boss," from which he drew the fair conclusion that they had remembered the photograph.

He discontinued the sending out of this photograph because his list was exhausted. One rather amusing complication of this scheme of his was that before he could stop him, the mailing clerk, with the stu- pidity characteristic of his ilk, had sent out in a number of instances several photo- graphs to the same person.

On the whole, the truth probably is that little good is to be gained from the use of envelope stuffers. The sanest and most successful concerns are the most chary in their employment of this method of adver- tising. A letter is a personal, direct com- munication and should not be asked to sup- port a lot of impersonal, extraneous printed matter. Printed matter has its well estab- lished place in the realm of publicity, but it should have a sufficiently clear message to be worth sending out to stand or fall by its own merits.



JEWELRY.—Watches, all grades and makes; rings, any style wanted; lockets, a good assortment; bracelets that will please all. A general and complete stock of jewelry, cut glass and silver. Our



REDUCED FROM 2¼ INCHES, DOUBLE COLUMN. TERRITORY, TOPEKA, KANS.

stock is the best, our prices convince you. T. E. Reinhart, Duluth, Minn.

Diamonds in many novel and beautiful designs, especially suitable for wedding and holiday presents. Rings, pins, brooches, la vallieres, pendants and hair ornaments, in unusual assortments, set with diamonds that have been carefully selected, perfectly matched and mounted in an artistic manner so as to bring out the beauty and brilliancy of each gem. We direct special attention to the low prices at which these pieces are offered—values that we are confident will not be equaled elsewhere in this city or any



ARTISTIC VALUE AND "ALWAYS IN DEMAND" SHOULD BE THE ARGUMENT HERE.

other. The B. H. Stief Jewelry Co., Nashville, Tenn.

Not Too Soon for Christmas Thoughts.—If you will make a visit to our store you may see the most complete line ever carried by a jewelry store in Tampa. Carefully selected stock of standard goods at less money than you are accustomed to pay. Owen-Cotter Jewelry Co., Tampa, Fla.

Sterling Silver Mesh Bags and Purses.—Recognizing the growing popularity of silver bags, we have brought on a large line purchased under special advantages. The result, we offer them at more reasonable prices than ever before. Every link of the mesh is hard soldered, the frames are well constructed and of very attractive designs. German silver bags—These are of such good quality and appearance that we recommend them very highly. W. F. Fischer & Bro. Co., Chattanooga, Tenn.

One Dollar—One Thousand Dollars—Anything Between.—One dollar won't buy



CONVINCING TECHNICAL INFORMATION. REDUCED FROM 5½ INCHES, DOUBLE COLUMN.

a good watch or a diamond, but there are lots of mighty pretty gifts at that, and if you add a little the range is large. Suppose, for example, you want to give father or brother or "him" something nice, but inexpensive; there are sterling silver match safes from $1.50 to $4.75. A fine smoker's set of gold-lined match safe, cigar cutter and pocket knife for $6. Give him a silver cigar cutter for a dollar. There are scores of other desirable articles for them. If for



TEXT IN THE RING IS "FETCHING."

mother, the range is almost unlimited. She would probably prefer a piece of silver or cut glass, and here you can also begin at a dollar. It is a mistake to think we cater only to large buyers because we have such a large store. The smallest purchaser gets the same careful attention. Your dollar is as good as his hundred. Come to-night and see the illumination. The store is fairly ablaze at night. Paul-Gale-Greenwood Co., Norfolk, Va.

The Hiles Jewelry Co. was recently incorporated with a capital of $5,000 in St. Joseph, Mo. The officers are: W. F. Hiles, Isaac A. Miller and Joseph E. Heffley.

KALANA GLASS

AN entirely new and beautiful effect in etched glassware in which floral designs, such as pansy, lily, poppy, geranium, etc., are shown in an attractive manner true to nature. No illustration could convey the exquisite beauty of this ware.

During the dull times we have been preparing to meet the prosperity which we were certain would follow. You can now find among our samples many good things in Cut Glass, Engraved Glass and Rock Crystal for prompt shipment.

C. DORFLINGER & SONS

36 MURRAY STREET - NEW YORK

Pacific Coast Agent: A. I. HALL & SON, INC., Jewelers' Bldg. San Francisco

Canadian Agent: JAMES A. PITTS, 179 St. James Street, Montreal

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NO. 15, COMPOT GRAND

QUALITY GLASS

We give you quality at a reasonable price

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KELLY & STEINMAN, Inc.

Manufacturers of Rich Cut Glassware HONESDALE, PA.

THE WRIGHT SELF FILLING PEN



THE WRIGHT WRITES RIGHT

WRIGHT PEN Co. ST. LOUIS U.S.A.

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THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

res Tea Set Presented to the Metropolitan Museum of Art, New York.

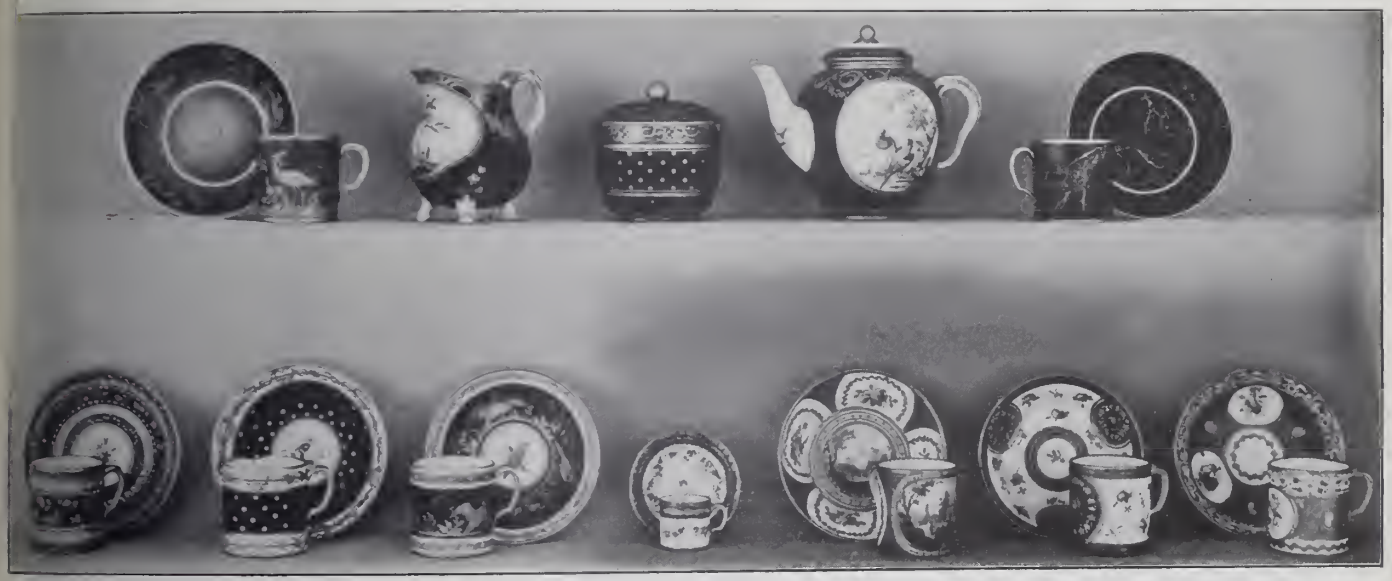
CLUDED in the list of recent accessions at the Metropolitan Museum of New York, is a Sèvres porcelain tea the gift of Mrs. George Clinton Genêt, memory of Edward Charles Genêt, an il ration of which appears below.

In speaking about the gift the *Bulletin* the Museum in a recent issue says:

"In ceramics, thanks to Mrs. George nton Genêt, the European section has n greatly enriched by the gift of a rkable tea set of old Sèvres. The pieces, in number, are of the purest soft paste, and consist of a teapot, sugar bowl and cream pitcher, together with nine most representative cups and saucers. Decorated in the richest yet most tasteful manner at the hands of some of the most famous painters and gilders of the day, they range in date from the year 1776 to 1780, one of the best and most prolific periods of the factory.

"The porcelain is given by Mrs. Genêt as a memorial to Edmond Charles Genêt, known as 'Citizen Genêt,' the French diplomatist and brother to Madame Campan, first lady of the bedchamber to Marie Antoinette. Genêt was appointed minister to the United States in 1793, and after his official duties were ended settled in the State of New York.

"The tea set was purchased by Madame Campan and her two sisters, who presented it to their mother. After the mother's death the service was sent to Citizen Genêt by Madame Campan."



SÈVRES TEA SET, 1776-1780. GIFT TO THE METROPOLITAN MUSEUM OF ART. IN MEMORY OF EDWARD CHARLES GENÊT.

Cut, Engraved and Decorated Glass Lines of the Present Season Show Many Novelties.

A VISIT to the New York glass district at this season of the year affords an excellent opportunity to the jeweler who carries cut and decorated glass ware as an adjunct to his lines to see some of the latest ideas in glass ware. New creations in cuttings and patterns and the revival of old styles in cutting with new adaptations are being shown by many houses that excel anything yet offered.

At the salesrooms of C. Dorflinger & Son, for instance, a new line of cut glass in miter and fine diamond cutting is now on display. The cutting is shown to good advantage on a salad bowl, where it runs in radiated lines from the bottom of the dish while about the top is a band of fine diamond work. Honeycomb cutting in new adaptations is shown in a line just received which is attracting considerable attention. This peculiarly attractive style of glass decoration appeals to many because of its distinctive character. One piece shown, a salad bowl, has a scalloped and notched edge from which the dainty honeycomb effect continues until at the base a pattern design surrounded by clear glass is used in contrast to the body cutting. Variations of the old strawberry cutting is shown in pleasing effect.

The new offering in etched glass, known as "Kalana" ware, makes a most acceptable display. This glass is shown in stem ware, vases, fancy pieces such as almond dishes, sherbets, etc. The pattern is traced by hand, and after being treated to the acid bath the fine detail which makes the glass so attractive is added. The designs are floral, and include pansy, lily, poppy, geranium, etc., on which the stamens and leaves and other detail of the flowers are most lifelike. Some pieces, mostly large, are shown with a combination of cutting and etching, but this combination is not used extensively.

Rock crystal ware, which appeals to the most discriminating tastes, has steadily increased in popularity in the last 10 years until to-day it holds a place of its own with the trade and public. The patterns are not cut deep enough to show light refraction, but the beauty lies in the delicate and the intricate designs. The finest pieces are cut on a copper wheel and are of special beauty. While cut glass is always popular those who can afford it are turning more and more to the rock crystal ware, the more generally used cut glass.

Among the firms showing fine assortments of all kinds of cut crystal are C. Dorflinger & Son, 36 Murray St.; Pairpoint Corporation, 38 Murray St.; J. D. Bergen Co., 38 Murray St., and Bawo & Dotter, 26 Barclay St.

The Columbus Optical Co., 1115 Broad St., Columbus, Ga., has sold out to M. B. Classon.

ALEXANDER H. REVELL & CO.

Dayton and Eastman Streets

Chicago, Ill.



No. "FOUR HUNDRED" SPECIAL COLONIAL WALL CASE

"BEGIN NOW"

To beautify your store for the holiday season of 1909 and 1910. A new set of fixtures will bring that increased business. Our "Quarter of a Century" experience "is yours for the asking."

Write us to-day for copy of our new loose leaflet catalogue and let us quote you prices.



The Proof of the Pudding

The proof of ability in any line consists in doing the things that others have failed in doing.

This we have done repeatedly, and can furnish the proof.

We sold $20,300 in one sale where another auctioneer had thrown up his hands after selling only $3,000.

In another sale we sold three times as much as the combined sales of two other auctioneers, and realized much better prices.

We have repeatedly taken dead sales—the result of the work of incompetent auctioneers—put new life and vim into them, and closed out the stock at a profit.

However, it is not the large amount of goods sold that counts so much as the net results in the profit and loss account—the small amount of new goods used, compared to the percentage of your goods, and your dead stock in particular, that are disposed of, and that larger and more important question of the after effects of your auction sale upon your customers, and, consequently, upon your future trade.

We believe we have solved the problem of how to conduct an auction sale so it will be to your profit, in both dollars and cents, and in the building up and permanency of your regular business.

We will furnish you evidence that sales, at this time of the year, when regular business is dull, can be made as profitable as during the seasons when regular business is booming.

We would be pleased to talk with you about it.



MITCHELL & TILLOTSON

Jewelers' Auctioneers

35 Maiden Lane - - - - NEW YORK

Our Weakness and Our Strength.

] S. Callison, Dexter, Ia., before the convention of the Iowa Retail Jewelers' Association.

NEED not tell you that I am proud to have the honor of being placed on the gramme of the Iowa Retail Jewelers' sociation, and, brother jewelers, t appeal you to put your hearts and souls in work more than you have ever done re, so as to strengthen the efforts of ir splendid corps of officers to make d the undertaking they have so bravely ried on.

We of Iowa are fully 10 per cent. of the re organized membership of jewelers, le the total number of the jewelers in State is less than a 22d part of the number of jewelers in the United tes. In other words, if all the jewelers affiliated organizations were to stand up a row, every 10th man would be an wan You see, gentlemen, we have com- ed with the scriptures in this respect; we e given one-tenth and more. In the mber of years devoted to association rk we will also compare favorably, hav- g been organized in February of the e year in which our present national dy was formed.

The Iowa idea has been "the greatest od to the greatest number," and our sociation is imbued with the spirit of uality and fair play. Since the day we ere organized, we have not ceased to ow, and the men who were present on at stormy day in February are still loyal pporters of the cause and are prominent pushing the work along. Since our or- nization we have not had one little jar our management. Everything has gone smoothly and harmony has reigned so upremely that there has not even been a rface ripple. I shall not attempt to say ere have been no mistakes made, but if here have, they have been "passed up" as istakes and no account taken of them.

While the course of the Iowa Associa- on has not been that of ultra-conservatism, has gone in for reforms with both eyes pen. In all questions of burning interest, nd I use the word "burning" advisedly, he Iowa boys have been found in the hot- est of the battle, with never a fear as to he cost thereafter. Where others more imid hesitate to venture, the Iowa boys ave forced their way into the thickest of he fray and carried to a most successful conclusion some of the fiercest engagements yet waged in association work.

There is a question now being agitated all over the country, and resolutions passed n its favor, upon which there will prob- ably be a stand taken by the Iowa associa- tion, and I am particularly anxious that we follow this through to its logical se- quence before taking any definite stand. I refer to the fixed price system—a scheme whereby every buttonhole will be cut the same size regardless of the size of the button. In other words, a committee will confer together and conclude that every man shall be so tall, and if he does not measure up to the required standard, the committee will shove a chip under his boot heels and raise him to the proper di- mensions, and should he be too tall, his head will most likely be sandpapered down until he meets the committee's approbation. Now, this may be all right, if you were dealing with fools or angels, but you will run against a different proposition when you attempt to corral the actions of men. But some one says, "we have the fixed price." Yes, that is true; we have the fixed price on certain lines, but suppose you apply it to every line, and (if it is to become the panacea that some would have us believe) it should be applied to every line. Then there would be a committee to set the price on every blooming thing on earth, and carry- ing this to its untimate conclusion would make ninnies of us all. However, there is another view of this matter that should re- ceive our serious consideration.

How many of you started in business in a very humble way, with only a very small stock of the commoner staples? Suppose that you had been tied down to sell at a cer- tain price? Why would a man patronize you when he was compelled to pay you just as much as the big corner store up- town, where there is an endless variety of styles and grades to pick from. If it once became known that the price was the same everywhere the consumer would naturally favor the store where the largest stock was shown. Another thing I have noticed about the fixed price scheme—it offers a nice little prize for dishonesty. The price would be fixed for the scrupulous and honest dealer, so that the unscrupulous man could steal his trade away from him.

Gentlemen, I prefer to have my custom- ers understand that the prices I mark on my goods are the values that I place on them, and that if any man cuts my price I can go him one better and cut it again if I so choose. In other words, I would prefer that the people have confidence enough in my ability and sense of justice not to call in a tribunal to tell me what I am to get for a Krementz collar button. I will tell you what kind of a fixed price system the champions of this commercial dream are really clamoring for. It is a fixed price on what they have to sell, and an unfixed price on what they have to buy —Well, I guess so—they want to buy as cheaply as possible. Now, I trust that you will pardon me for digressing from my subject, as this more nearly answers to "our weakness." We are always willing to have the other fellow fixed, so that he can- not get at us, but we want the road open so that we can take a stab at him whenever occasion arises.

I trust that this convention shall not go on record on this matter without the full- est and freest discussion, for it is only by open discussion of all these questions that we may be able to arrive at a proper con- clusion. We should never be so narrow as to wish to place our business under more favorable conditions than we would have other lines adopt, for should our system prove beneficial, why would not others emulate our example by adopting the self- same system, which would in a great meas- ure thwart our plans? A fixed price system generally adopted for all lines, could not help but act in restraint of trade, which is "un-American and unconstitutional," as it limits the right of the citizen

When it comes to theories we are all strong, but when it comes to getting down to actual conditions and meeting them and grappling with them we are all reminded of our weakness. However, there is one thing we are always safe in tying up with, and that is any system that makes it bet- ter and easier for us as dealers and yet works no real hardship on either the com- munity in general or to our asso- ciates in business. The fact that we should demand of the jobber that he should not sell our customers, or the further fact that we refuse to sell the lines of goods sold to department stores and mail-order houses is nothing more than fair play and a square deal, and the American people as a whole will stand by this proposition. If we stick to this proposition we will find that we will gain in strength each succeed- ing year. But when you undertake to put a system in practice among a bunch of men where every mother's son of them thinks, and act as though it would be a good thing for the other fellow, and would like to see it put in practice for his special benefit to control and govern his actions, then you are up against a hard proposition. When our associations were first formed these doctrines or trade principles were looked upon as very radical in many places, but now you hear them being proclaimed by some of the most skeptical. There is a marked change of sentiment along this line.

Now, gentlemen, I am going to call your attention to one of our greatest weaknesses. You have no doubt wondered many a time, when you have received the secretary's no- tice of your delinquency, what on earth was the use of parting with your three big round dollars years after year when there was nothing being done. You have called to mind this trade evil and that trade evil which should have been remedied, and you claim conditions still remain very much as in former times before the days of associa- tions. And you have said, "What is the use anyway; the whole scheme will fall of its own weight, and we will drop back into the old rut and not be able to tell in a few short years that there ever was such a thing as a State or national association of retail jewelers."

Well, now, what do you think of a man who is always preaching his own funeral? Don't you believe he deserves to die? You know something of the power of suggestion, don't you? Well, let me make a suggestion. If you would hold yourself out at arm's length and take a few swift kicks at yourself, it might arouse you sufficiently to see some of the reasons why you are complaining. When you re- ceived the programme this year I have no doubt that you made unfavorable comment, on the growth of the Iowa association and the movement in general. You, no doubt, said to yourself, "Is this the size of it?" But you never stopped to think why the little book had shrunken in size Well, I will tell you. This represents the value we, as members, have placed upon the work. It has been shorn of all commercial patron- age. Its feathers have been taken of, and if it looks like a picked screech owl, you, and you, and you are at fault.

I want to relate to you a little incident. A short time ago I unrolled a national cer tificate in the presence of a member of the National Milliners' Association, and the



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The Recognized Leading Jewelry Auctioneer of New York With an Unparalleled Record for Successful Sales

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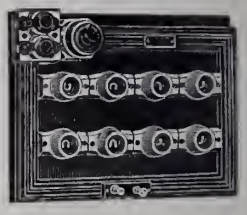
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A neat, compact arrangement of various sized Lamps for giving a wide range of colors. The best Jewelry Houses have used this Board for years for stripping and coloring; it gives every satisfaction. For direct current only.

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All qualities of Gold and Silver, in Plate, Square and Round Wire, Rolled to any gauge.
We are selling fine gold for $1.04 per dwt, which we guarantee to be government assay bars.
Small rolling for the trade.

ALL QUALITIES OF GOLD AND SILVER SOLDER

We buy Old Gold and Silver

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CASTINGS

Gold, Silver, Bronze, Brass, German Silver, Copper and Iron

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ALL TRIALS HAVE PROVEN CONVINCING

They possess all the features required and are fully appreciated by the critical merchants to make a timepiece a satisfactory article of merchandise and,

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131 Wabash Avenue Chicago

ADOLPHE SCHWOB, Sole Agent for the U. S.
2 and 4 MAIDEN LANE, NEW YORK

701 Market Street San Francisco

l at once, overawed by the flash of the d seal and general appearance of ex- agance, exclaimed that it must be quite ensive to belong to an association that ied such elaborate diplomas. Then it urred to me that we not only issue one two of these splendid articles, and I ved my chest out to its fullest extent replied: "It would cost you $3 to be to our association, if you could lify." Imagine, if you please, my cha- and surprise when I learned that it $5 to belong to the National Milliners' ciation, and it does not issue a certifi- "Well," I inquired, "what do you get your money?" "Oh," she replied, "we a splendid banquet and royal entertain- nt when we attend the meetings."

Now, gentlemen, I have no doubt but that e of you almost hesitated to attend s meeting because the programme was embellished sufficiently with features entertainment, and I will venture that re are a lot of fellows that remained at me and are saving their money to attend circus. But in the name of common se how do you expect your committee provide all those things when you have t paid for them? How do you expect ey shall secure all the reforms you are moring for when they are compelled to unt the postage stamps before they send t a circular letter asking you to pay your last year's dues? You know that r every member of our association your retary must pay over to the national dy $1 to keep in force your national cer- ficate, and that of the $3 paid in there ly remains $2 with which to carry on ah e association's interests. Of this it takes ite a percentage for collecting dues, quite percentage for renewal cards and postage. hen there is some expense for stenog- apher, carfare and other minor details.

Gentlemen, I sometimes think we are a unch of "tightwads," if you will pardon he expression. But we are not nearly so con mical as some other associations. A ew of the affiliated associations collect only $2 as annual dues. Now, what kind of "blowouts" do you think they can have on that basis? And over in New York, where a dollar lasts no longer than the proverbial snowball, they were organizing a great big State association last Winter, and they were placing their dues at $1 per year. Can you imagine what they could do with the money? Yes, sir, they were organizing on the mammoth sum of $1 per year, and had it not been for Mr. Archibald, our national president, pulling them up to $2, that would have been the price of a membership in the New York association.

Now, gentlemen, since your earliest remembrances you have been reminded that it is "money that makes the mare go," and if you want bigger results in the line of reforms, if you want this thing done and that thing done, if you want to see the Iowa association "do things" as they never have done them, then vote to raise the annual dues to $5 until all the reforms are accomplished. Then if the money cannot be profitably spent toward advancing your interests, reduce the assessment.

Your officers have needed funds since the beginning to carry on a campaign for membership. Do you know what a new member costs on the average? Well, if you are a new one this year do not flatter yourself that the association is spending much of your first year's dues on entertainment, for it likely took the whole amount to cover the cost of inducing you to come in with us. Now, I want to tell you a secret: we have but one State association in which the dues are $5 per year, and that is one of our youngest; but I want to tell you the members are proud of the distinction, and, if I do not miss my guess, that association will be one of the liveliest propositions with which we will have to reckon in the next few years. But, you say, if the dues are so high it will keep fellows all out. There is where you are mistaken. The higher price appeals to a man, and he thinks he is getting a better article. If you pay out a dollar you only expect a dollar's worth, and you know that the man who gets the least for his money is the man who is continually buying something cheap. Now, fellows, this is one of the weakest of our weak points, and I appeal to your better judgment if I am not correct.

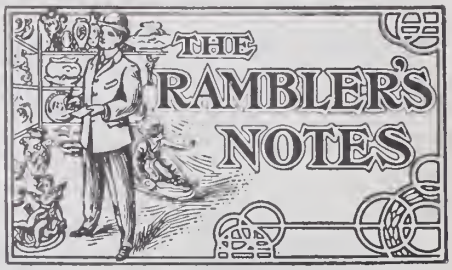
Famous Gold and Silver Treasures of the Rheims Cathedral.

THE aerial tournament at Rheims has once more brought that historic old city to public notice. For many, many years the kings of France were crowned at Rheims, and it is therefore not surprising that the cathedral of Rheims contains a rich treasure of goldsmiths' work. The oldest piece, which dates from the 12th century, is the chalice of St. Remigius, which was carried to Paris in 1791, but afterwards restored to the treasure of the cathedral.

The most famous object, perhaps, is the reliquary of the vessel of holy oil, containing the supposedly inexhaustible holy oil, which, according to the legend, was brought from heaven by a dove, at the prayer of St. Remigius, for the baptism of Clovis. This oil was in use until the time of the Revolution. In 1793 reliquary and flask were destroyed with a hammer in the square in front of the cathedral, but some of the pieces were saved and put together again. Strangely enough, some of the oil was also saved, and is still preserved in a jeweled flask.

In this cathedral is also the ship, or nef, of St. Ursula, the hull of which is made of a single carnelian. In the ship are 11 virgins, five made of silver and six of enameled gold. The reliquaries of the Holy Thorn and of the Holy Grave, and a cross of mountain crystal, formerly belonged to the Cardinal of Lorraine.

Three Cubans were taken into custody in Tampa, Fla., about a week ago, accused of looting several retail jewelry stores. A visit to the house where the prisoners boarded revealed several articles of value, among them a lady's silver purse, a gold locket and a penknife in its original box and wrapper. Besides these, several articles of jewelry, varying in value, were found. The men had in their possession, when arrested, several other trinkets. Only one of the prisoners is able to speak English, all having recently come from Cuba.



SERVICE PLATES OF LIMOGES CHINA

INCLUDED in the exhibit of French china at the New York salesrooms of Wm. Guerin & Co., 33 Park Pl., is a carefully selected assortment of service plates in the latest designs. Among these are plates with deep blue borders overlaid with gold effect pattern designs. One plate has a heavy border within which is a band of gold enclosing a circlet of deep purple, on which is a pattern design in scattered leaf effect. Another plate shows a band of gold in scolloped design. At the shoulder is a heavy circlet of gold, while the center of the plate is free of decorative effect. Plates with circlets of acid gold in varying widths are also shown, together with a large collection of other patterns.

*

NEW SUBJECTS IN AMPHORA WARE

AMPHORA ware has won a place in many up-to-date jewelry establishments, and because of the artistic value of the various objects has met with much approval. This pottery is reminiscent of the days of glory in old Greece and Rome. The amphora ware on exhibition at the salesrooms of Geo. Borgfeldt & Co., 48 W. 4th St., New York, who are the sole agents in the United States and Canada, contains many modern counterparts of the amphoræ of the ancients, dating back to 2000 B. C. The modern amphora ware is made in Austria, and the display includes designs in bas-relief, reproducing Millet's famous masterpieces typifying French peasants at labor in the fields. A variety of vases are also shown embellished with fruit and flowers. Aside from the vase forms, the line includes reproductions from life, showing children in frolic, women with baskets and bundles of faggots and animals in motion.

*

NEW ART BRONZES

"THE Quartz Miners," by Lovis Potter, is the name given a small bronze group on exhibition at the Fifth Ave. salesrooms of the Gorham Co., New York. The work shows one man seated on a ledge of rock holding a drill while his companion is standing over him with an upraised hammer, about to strike the drill. The group is mounted on an irregular base and is a most attractive bit of work. "Diogenes" looking for an honest man, is the subject of another bronze production seen at the same salesrooms. The venerable figure is shown in the characteristic attitude, holding in one outstretched hand a lantern, while the other hand grasps a staff.

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SMELTING FOR THE TRADE



WORKSHOP NOTES AND QUERIES

nswers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

ESTION No. 2339.—**Miscellaneous.**—*e answer the following questions. What is the best test for silver? How you tell what the quality is? (2) What e difference between the quality of coin e and sterling? (3) What is the for- for a "green gold finish"? I have a d one for Roman and rose gold, but not get a green gold finish.* *R. L. L.*

ANSWER:—(1) *Test for Silver*—If articles be touched with a mixture of equal ts of bichromate of potassium and pure ric acid of 1.35 specific gravity, and a l stain is produced, it is an indication of t silvering. To recognize light silvered gs, apply a 1.5 per cent. solution of ulphite of soda. After allowing the drop act for 10 minutes, rinse it off with ter. Upon silver articles a full, round, el-gray spot is produced. Other white tals and alloys, with the exception of malgamated copper, do not show this phenomenon. All that ever appears is a ring the edge of the drop. Amalgamated copr is more quickly colored and acquires a ore dead black color than silver. The st is so sensitive that the original color f the article shows through it. Test water r silver consists of 16 parts of chromic cid and 32 parts of distilled water; keep he fluid in a well-stopped glass bottle. File into the surface of the article to be sted. By detaching or rinsing off the tter with water it will be shown whether he article is silver or silvered. With silver he touch becomes blood-red, the coloration eing more or less intense according to the ineness of the silver. The touch of silvered German silver, tin composition, etc., is not decomposed by the test water, the touch appearing in its original color or with a dull gray tint. (2) *Coin and Sterling Silver*—Sterling silver consists of fine silver, ive ounces, 11 pennyweights; fine copper, ine pennyweights. Standard coin silver consists of silver, 18 pennyweights; copper, one pennyweight and 12 grains. Common silver consists of silver, one ounce; copper, 17 pennyweights; nickel, 13 pennyweights. (3) *Green Gold Finish*—A very good method of making a dark green gold solution is to obtain an alloy of green gold, then make up the solution with the aid of a porous cell. Prepare about one gallon of cyanide solution, so that it will stand about three degrees Baume, and warm the solution. A porous cell is filled with part of the cyanide solution, but should be strengthened by adding a little more cyanide and placing in the solution. Leave the top of the cell above the liquid free and connect with the negative pole. Connect the gold piece with the positive. Take a piece of iron and, with the copper wire, connect with the negative pole and hang the iron in the cell, turning on a strong electric current which will absorb the gold necessary for the solution. An anode of the same gold may be used, which should produce the desired shade. Green gold is an alloy of 19 parts of pure gold and five parts of pure silver. This mixture will make an alloy very effective for foliated designs. Other proportions are 20 parts of pure gold with either 1⅓ or 6⅔ parts of silver, according to the shade desired. Green gold is composed of nine grains of fine gold, 11 grains of fine silver and four grains of copper, which, when alloyed, will represent one pennyweight on nine-karat gold. Green gold may also be composed of 19 grains of fine gold and five grains of pure silver, which will form an alloy of a beautiful green shade. It will represent one pennyweight of 19-karat gold.

QUESTION No. 2340.—**Magnetizing of Steel Tools.**—*How can I prevent the magnetizing of steel tools during the repairing of electric clocks?* *C. B.*

ANSWER:—It is impossible to protect the tools used in repairing portions of magnetized steel, according to the *Deutsche Uhrmacher Zeitung*. The lathe alone can be used without danger, as its working parts rotate, and magnetism cannot be induced owing to the constant change of pole. When other tools have to be used, such as pliers, pincers, screw-drivers, etc., the oldest that can be obtained are taken, as there is rarely much on these that can be spoiled. These tools are afterwards kept carefully apart from the others. Small articles, such as tweezers, screw-drivers for watches, etc., can be safely and rapidly demagnetized by holding them by one end and knocking the other end for a few minutes at rapid intervals on a hard substance. The magnetism disappears completely in consequence of the blows.

QUESTION No. 2341.—**Steel Color on Copper.**—*We are manufacturing novelties out of tomback and alpaka metals, and desire to color them to resemble steel. Kindly give us a formula for doing this.* *S. & C.*

ANSWER:—To give tomback, alpaka or any copper-nickel alloy a steel finish, polish the articles in the usual way, then clean in a potash solution and highly scratch-brush. Make a solution in proportion of two pints of distilled or rain water to six ounces nitrate of copper and one-fourth ounce nitrate of silver. Immerse the article in this and let dry slowly. Then heat gradually with gas or alcohol flame. The article will first turn to a green, then gradually turn to a dark color resembling steel. The pieces may be relieved by brushing to a dead or lively appearance.

QUESTION No. 2342.—**Artistic Ornamental Enamels.**—*Kindly give me the ingredients of artistic ornamental enamels which can be used on white enamel.* *A. O.*

ANSWER:—The following are the ingredients of several enamel colors: *Transparent Red*—Melt together 65 parts Cassius gold-purple, 3,000 parts crystal glass, 400 parts borax. *Transparent Blue*—34 parts crystal glass, six parts borax, four parts oxide of cobalt. *Dark Blue*—30 parts crystal glass, six parts borax, four parts oxide of cobalt, four parts bone charcoal, two parts arsenic acid. *Violet*—30 parts crystal glass, four parts borax, four parts manganese, 1.2 parts oxide of cobalt. *Transparent Green*—80 parts crystal glass, four parts oxide of copper, two parts borax. *Dark Green*—30 parts crystal glass, eight parts borax, four parts oxide of copper, four parts bone charcoal, two parts arsenic acid. *Black*—30 parts crystal glass, eight parts borax, four parts oxide of copper, three parts oxide of iron, four parts oxide of cobalt, four parts oxide of manganese. *White*—30 parts of crystal glass, six parts oxide of tin, six parts borax, two parts arsenic acid. The colored enamel, powdered as fine as possible, is applied by means of a brush with oil of lavender to the already fused on white enamel and then heated just to the melting point. For certain purposes the colored enamels may be applied without the white foundation.

The Hall-Marking of Watches.

THERE is an impression abroad, says the *London Watchmaker*, that it is not necessary to hall-mark enameled or enameled and jeweled watches. This is utterly erroneous. All watches, no matter how decorated, must pass through the British assay offices, and those who take any risks will have a heavier bill to pay than they had anticipated.

Our object in making this statement is to warn the retailer who would assuredly be the victim in the case of the Worshipful Company of Goldsmiths taking the matter up.

Hardness of Iridium.

IN some experiments carried out by W. O. Heraeus, the platinum manufacturer of Hanau, Germany, in 1891, iridium, when pure, has about the same hardness as steel hardened and drawn to a blue temper.—*The Brass World.*

A clock which, it is claimed, has ticked off the hours for nearly 200 years is owned by Mrs. Daniel Stevens, Reynolds Bridge, Conn. The old timepiece is seven feet high, has a solid black walnut case and movement of cherry wood. There are no marks on the clock to enable one to identify the maker. It has been in the Stevens family for 150 years.

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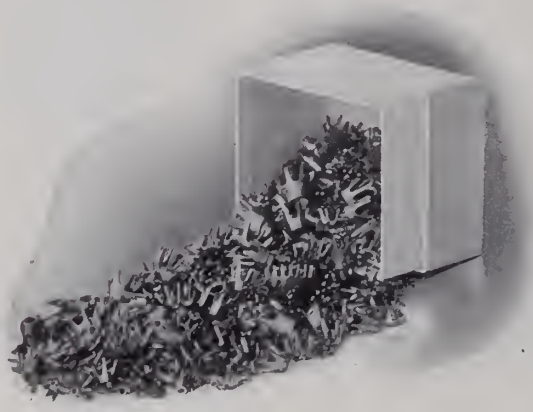
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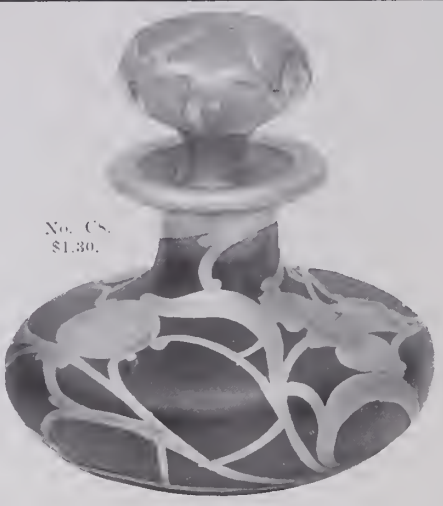
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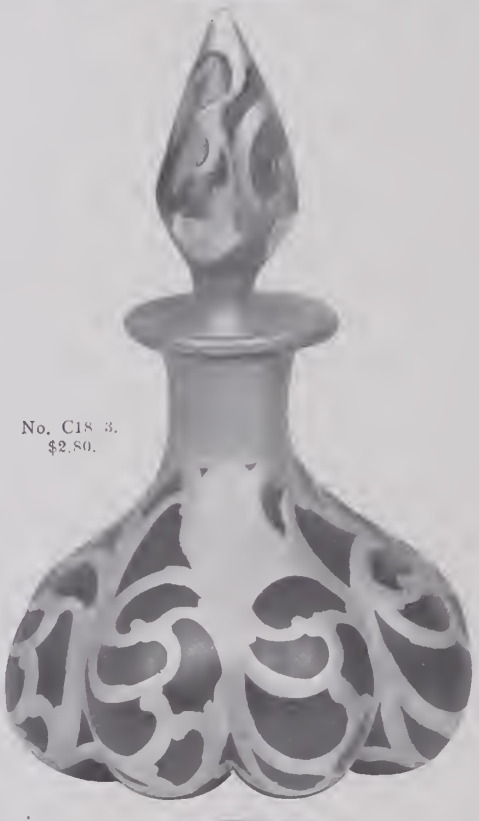


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(See Text on Page 65.)



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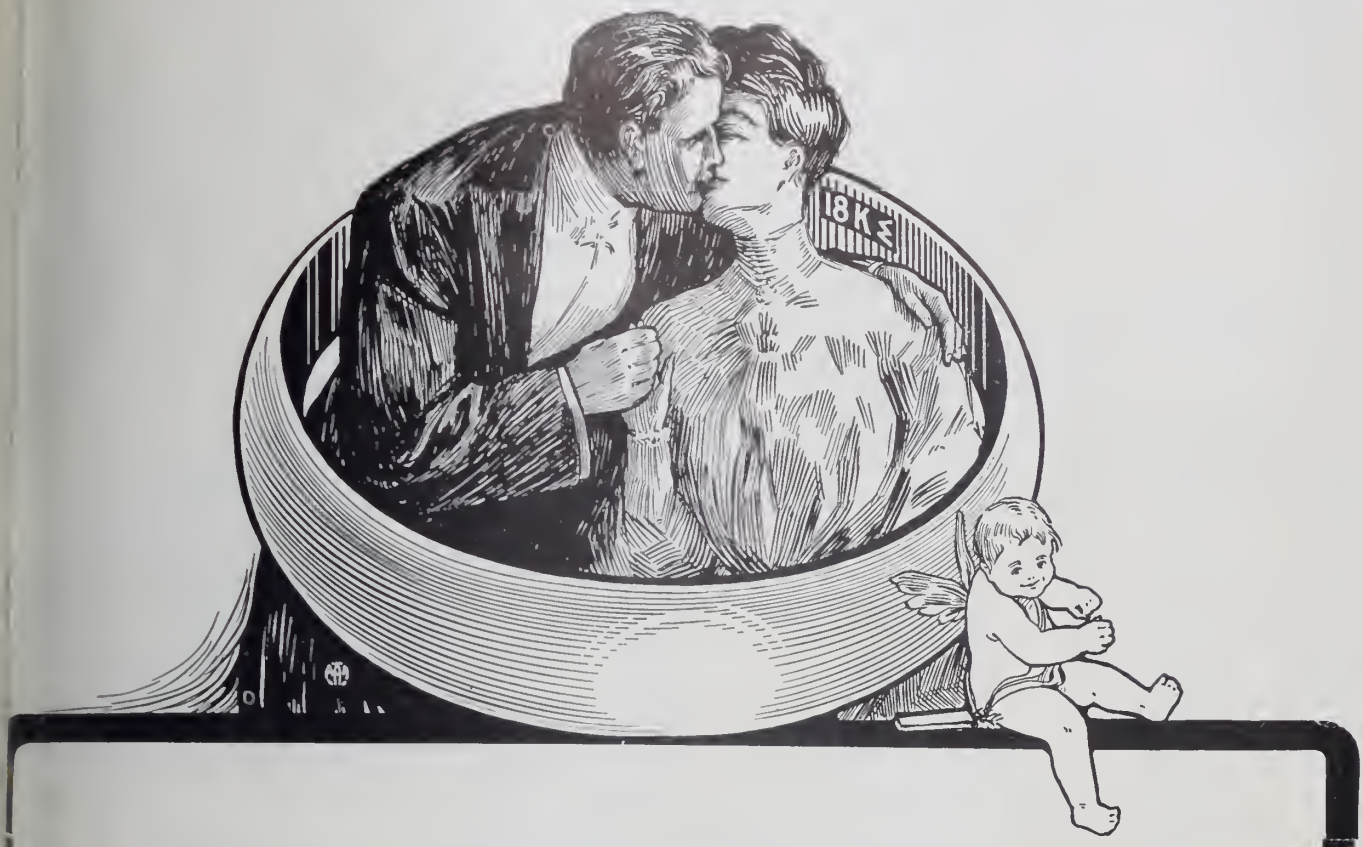
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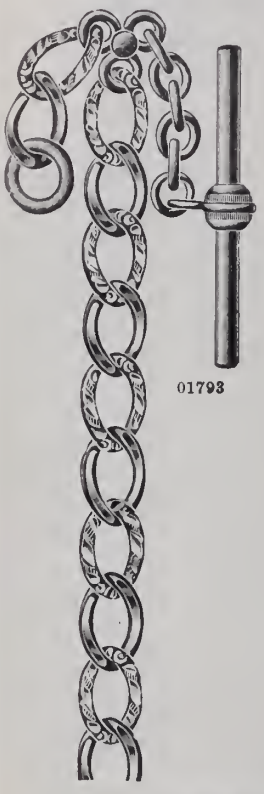
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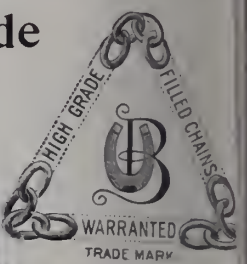
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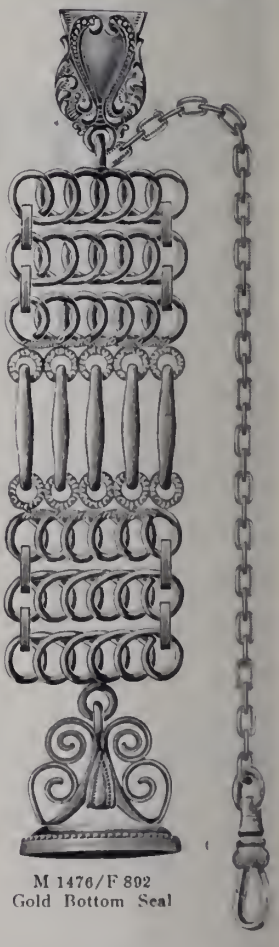


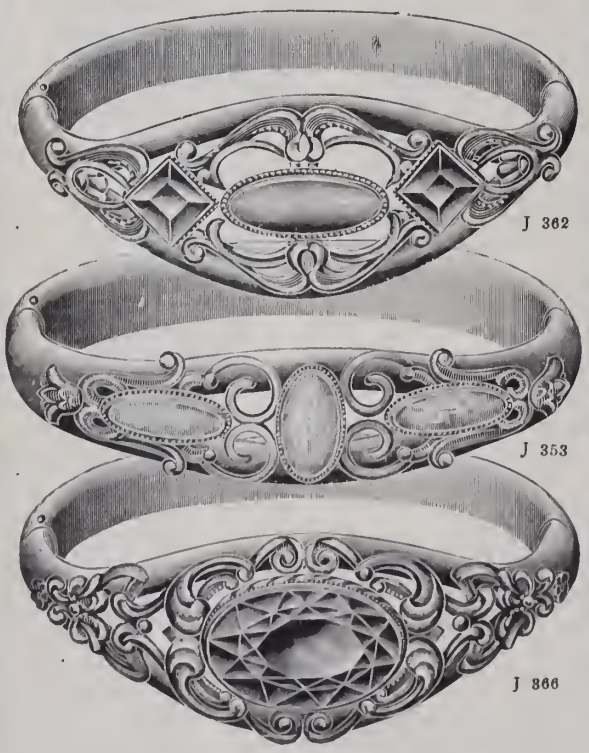






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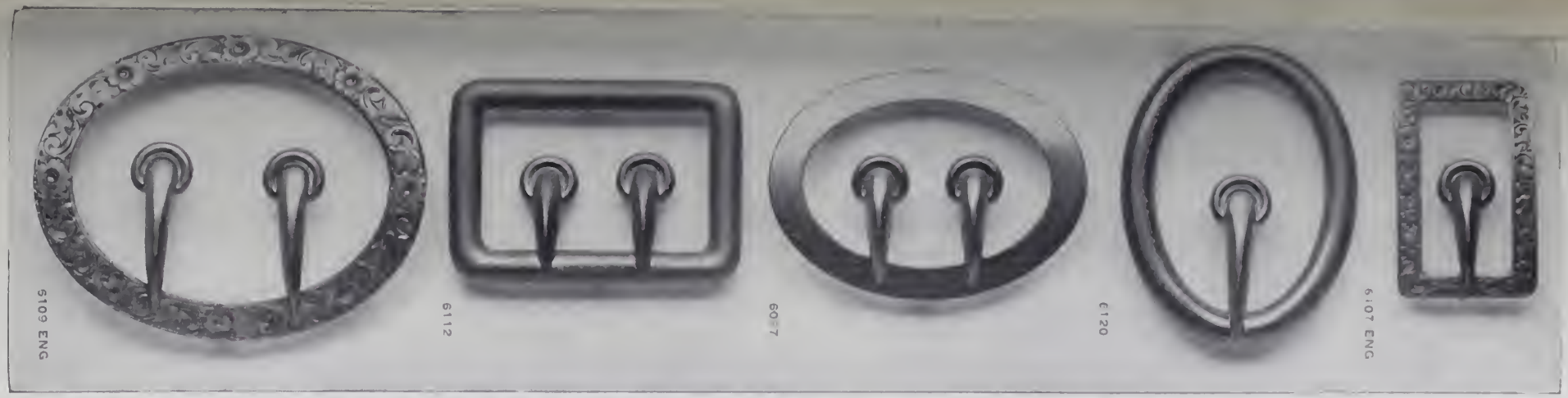


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SAMPLES ONLY



BELT BUCKLES, Plain and Engraved

JEWELERS' CATALOGUE FOR 1909

"Retail Jewelers who contemplate using a catalogue should write to us for sample and particulars; your name only appears"

Look for

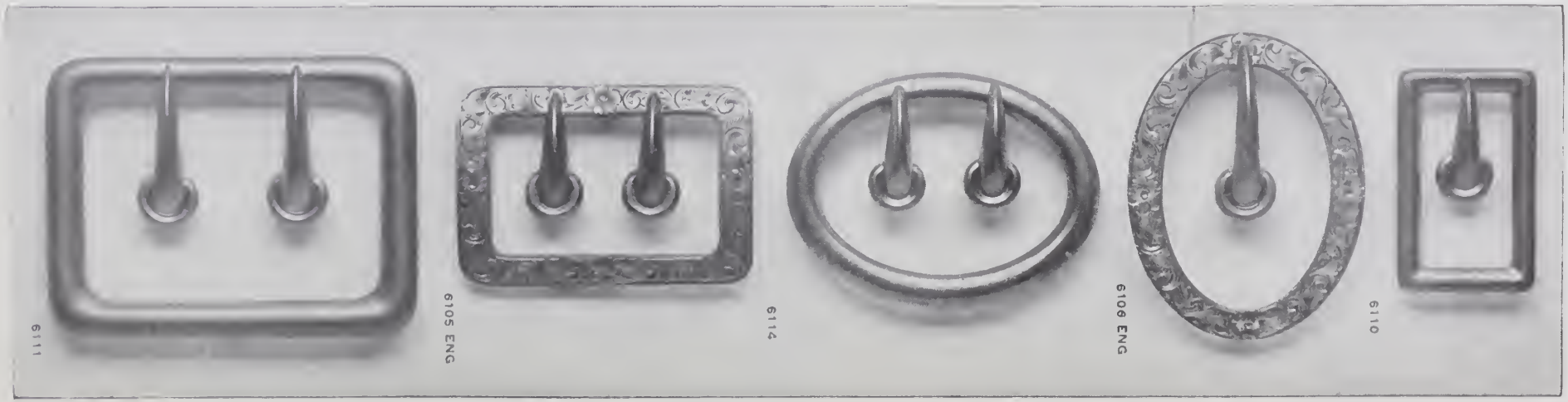
This Trade-Mark

The KELLER JEWELRY MFG. CO.

Manufacturers of Brooches, Link Buttons, Lockets, Scarf Pins, Baby Pins, Handy Pins, Veil Pins, Waist Sets, Crosses, Combs, Fobs, Tie Clasps, Charms, Lorgnette Chains, Neck Chains

FACTORY: 8 Lum Street, Newark, N. J.

64 NASSAU STREET, NEW YORK



Dueber Cases Stand Unquestioned



Dueber-Hampden Watch Co.

Canton, Ohio

SEND FOR A COPY OF OUR NEW CATALOG JUST OUT

is the Handsomest Jewelry Catalog Ever Issued and Will Meet the Demands of the Most Critical. If You Contemplate Issuing Catalogs Th s Season, Now is the Time to Place Your Order. This is an Opportunity You Cannot Afford to Miss.

PROMINENT JEWELERS WHO WILL SEND OUT OUR CATALOGS THIS FALL:



STORE OF SWITZER BROS., MT. CLEMENS, MICH.

HERE IS PROOF THAT OUR CATALOGS BRING RESULTS

MT. CLEMENS, Mich., March 13, 1909.

THE ARNSTINE BROS. CO.,
Cleveland, O.

Dear Sirs:—We are well pleased with the results obtained through the use of your catalog this year. We have used them for four years and each year has shown us a very satisfactory increase in business.

We expect to use them in our two stores the coming year, having just purchased the R. H. Brabb Jewelry Store at Ypsilanti, Mich.

Very truly yours,
SWITZER BROS.

The Catalogs sent out by this firm since 1904 were made by The Arnstine Bros. Company

TRENTON, Mo., Feb. 11, 1909.

THE ARNSTINE BROS. CO.,
Cleveland, O.

Gentlemen:—Replying to yours of the 8th inst., regarding the benefits derived from the use of your Catalogs during the past year, we are pleased to say that they have become such an important feature in our business that we hardly see how we could do business without them.

It not only advertises our business in the Rural Districts, and brings customers from miles around, but we have on our books customers in ten different States, former residents of Trenton to whom we mailed our Catalogs, receiving numerous mail orders from them.

We have used your Catalogs for five years and cannot recommend them too highly as a "trade builder."

Very respectfully yours,
THE RANGE JEWELRY CO.

The Catalogs sent out by this firm since 1904 were made by The Arnstine Bros. Company



STORE OF THE RANGE JEWELRY COMPANY, TRENTON, MO.

We are represented in every State in the Union. If you contemplate using Catalogs, and will notify us, we will have our representative call on you and explain our proposition.

THE ARNSTINE BROS. COMPANY

Originators of The Exclusive Catalog Method for Retail Jewelers

CLEVELAND, OHIO

In writing us please mention this issue THE JEWELERS' CIRCULAR-WEEKLY.

Important Announcement

The HIMALAYA MINING COMPANY have one of the finest stocks of Precious and Semi-precious Stones for the Fall Season, and they are ready to deliver them at the shortest notice, cut to order in any size or quality.

TURQUOISE MATRIX

OUR TURQUOISE MATRIX excels any other for hardness, beauty of markings and color, and must be seen in order to be appreciated.

TOURMALINE

OUR PINK TOURMALINES are the finest to be had. All other shades in Tourmalines, in every size imaginable, to meet almost any requirements, can be procured from us.

CHRYSOPRASE

OUR CHRYSOPRASE is simply exquisite. We have the real Emerald color, the finest Apple Green, and almost every other shade of Green.

Inspection is Requested Before Purchasing Elsewhere

HIMALAYA MINING COMPANY

15-17-19 Maiden Lane, New York

London Paris Oberstein Boston Providence

Here's To The Good Old Hudson River Itself



SOURCE OF THE HUDSON RIVER

And The Wadsworth Twenty-Five Year "Pilot"

CELEBRATE Hudson and Fulton as much as you like, but as for us we take our hats off to the Good Old River itself. A river like this could not lie round loose without somebody discovering it. And the steamboat would have come in time anyway. We salute the HUDSON RIVER. We salute its waves and tides. We salute its teeming ships. We salute the Pilots who guide them. Speaking of Pilots

THE WADSWORTH 25-YEAR "PILOT"

Watch Case is no stranger on the Hudson River. Large shipments are constantly crossing to the great terminals. On the decks and in the cabins, passengers have this case in their watch-pockets. Stately ships carry them to the ends of the earth. Four of these cases would have lasted the hundred years we are now celebrating. Order the Wadsworth "PILOT".

"A Quarter of a Century"

The Wadsworth Watch Case Co.

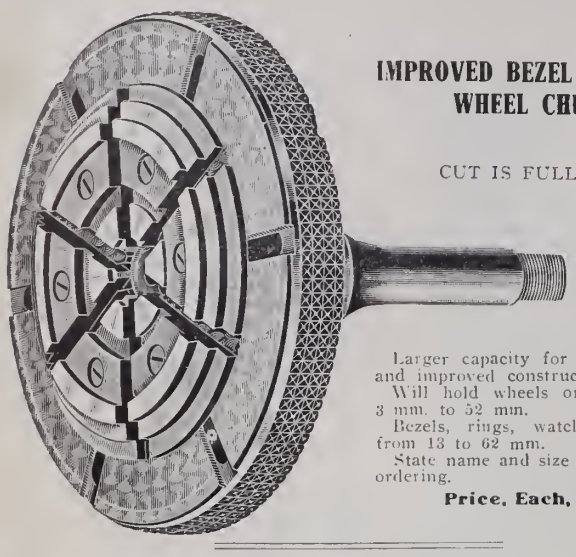
NEW YORK
17 Maiden Lane

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market Street

FACTORY: Dayton, Ky.

IMPROVED BEZEL AND WHEEL CHUCK No. 26

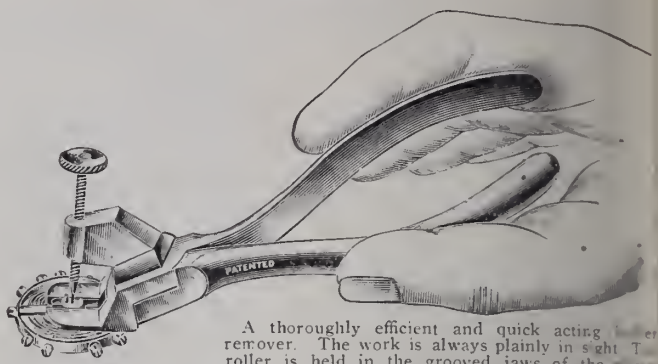


CUT IS FULL SIZE.

Larger capacity for holding work and improved construction.
Will hold wheels or plates from 3 mm. to 52 mm.
Bezels, rings, watch cases, etc., from 13 to 62 mm.
State name and size of lathe when ordering.

Price, Each, $9.00

ROLLER REMOVER No. 60
(Patented)



A thoroughly efficient and quick acting [illegible]er remover. The work is always plainly in sight. The roller is held in the grooved jaws of the [illegible] The adjustable head which holds the screw is quickly brought into position over the staff and the most obstinate roller will instantly yield to the gradual pressure of the screw.

Nickel Plated, Each, $1.50

SCREW DRIVER No. 112
With Special Clamp and Two Blades



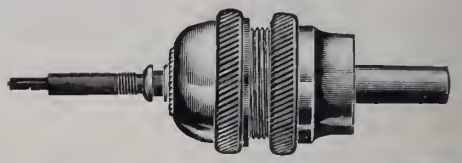


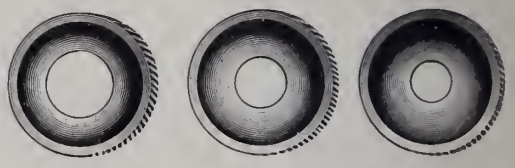
Use the screw driver like an ordinary one until the screw is partly extracted. Then press the sliding clamp down; this is so made that it engages the head of the screw and holds it until it is desired to put it back again, when it automatically disengages itself, and the driver sends the screw clear home. Particularly useful with stud screws.

Our illustration shows the clamp drawn back, which permits the driver to be used like any ordinary spectacle screw driver. The other illustration shows screw held in the clamp ready to be placed in the mounting.

Price, $1. 0

CROWN CHUCK No. 50

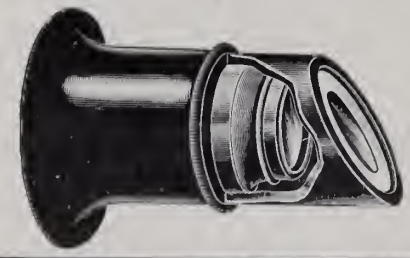




For enlarging or cutting deeper crowns of watch cases. A movable plug in the stem regulates the depth required for various sizes. Four caps of various sizes are supplied with each to hold crowns from small to large. Stem fits in No. 50 wire chuck.

Price, Each, $1.50

REFLECTING LOUPES
Made in 2, 2½ and 3-inch Foci

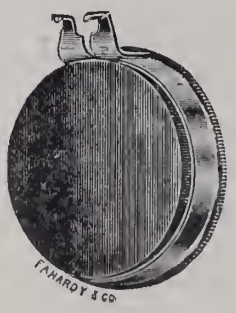


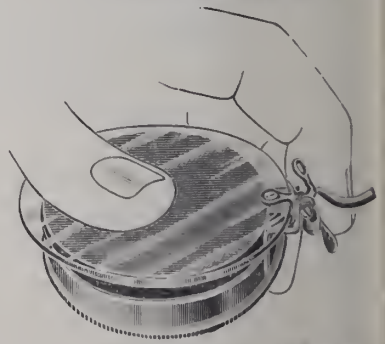


For inspection between the plates of a watch movement, or any recess from which light is excluded, these loupes are an absolute necessity. They have been greatly improved in construction, the mirrors now being optically ground concave, which causes them to reflect powerful rays of light at the necessary point.

Single Lens - - - - - Each, 85c.
Double Lens, very powerful - - " $1.50

SPECTACLE AND EYEGLASS SETTING-UP PAD No. 1





This pad consists of a circular piece of rubber not too soft or hard when a convex surface is laid upon it, thus preventing any possible breakage. It has a metal rim with two bent arms which hold the stamps of the eyeglass or spectacle, and keeps them in place while the screw is driven home.

Instructions for Using the Setting-Up Pad No. 1

Put the lens in the straps of mounting. Then put the lens in the holder by letting the two prongs come on each side of the stud, holding the lens in place between the thumb and forefinger of the left hand. Draw the lens up in the strap by pressing the thumb of the right hand against the end of the lens, and with the forefinger and middle finger of the right hand press against the rim of the holder on each side of the two prongs. Place spectacle in holder in the same way. Then screw the lens by turning the screw home. Will hold any strap of rimless spectacle or eyeglasses.

Our illustration shows "So-Easy" Eyeglass Mounting on Pad. We show this one in particular as it is one of the most difficult ones to assemble.

Price, Each, 50 cents

For Sale by all Jobbers in the United States and Canada.

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New York

"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES



"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES

As Handsome As Any Solid Gold Line On the Market.



As Handsome As Any Solid Gold Line On the Market.



Factory and Main Office,
LUDINGTON, MICH.

NEW YORK OFFICE,
37 and 39 Maiden Lane.

CHICAGO OFFICE,
701 Heyworth Building.



STAR WATCH CASE CO.



EVERYTHING indicates the greatest demand for Fall and Holiday goods in the history of the trade. We advise buyers to place orders early as it is very difficult even now to get help in the factories. What will it be later?

We have the largest and most ideal line of

Jewel Cases, Clocks, Candles and Candelabra, Inks, Trays, Vases, Smoking Sets, Desk Sets, Paper Weights, Clock Ornaments, etc.

We challenge comparison in price or quality of goods.

The Brainard & Wilson Corporation

Main Office and Factory: DANBURY, CONN.

NEW YORK OFFICE: 621 Broadway, Room 531, in charge of Fred J. Foster

F stands for Fontneau
and **C** stands for Cook

Fontneau & Cook
is the firm

F stands for fidelity to business and its success.

C stands for character in the business world, a combination you can ill afford to pass by.

Buy the goods and you will find they merit all we say of them.

FACTORY: ATTLEBORO, MASS.

CHICAGO
1203 Heyworth Bldg.

NEW YORK
15 Maiden Lane



THE REASON WHY

We are able to handle orders for Mesh Bags in any size quantities is because after long years of experimenting—on what seemed to others an impossibility—we have at last succeeded in making a machine to produce mesh.

The advantages to you are many, of which a few are: a perfectly smooth strong mesh, finer than can be produced by hand for double our price—prompt deliveries—and a guarantee that your Holiday orders will be taken care of. Your experience will supply many others.

W. & D. Bags are offered by Leading Jobbers.

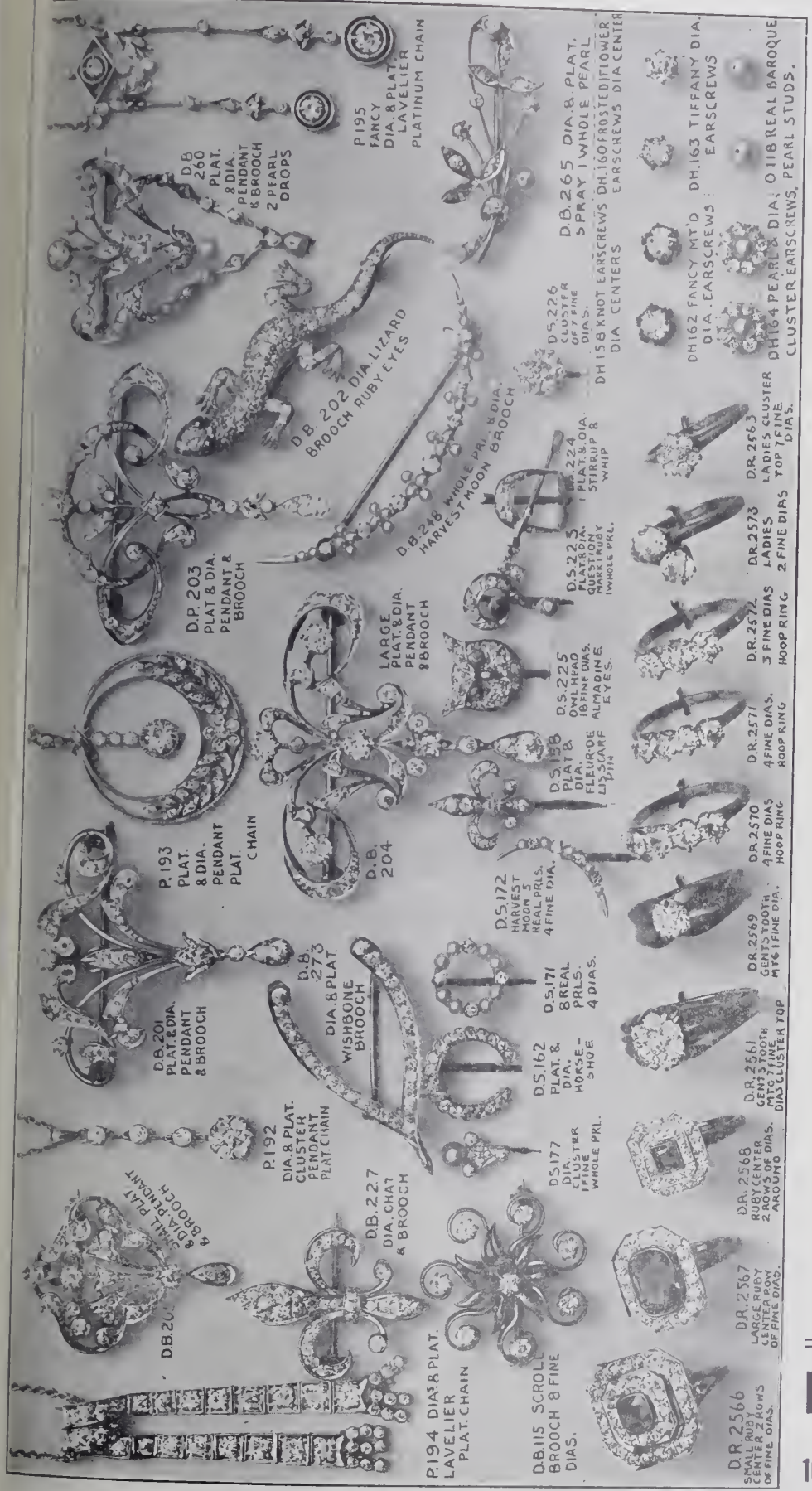
WHITING & DAVIS CO.

7 Maiden Lane
New York

PLAINVILLE (Norfolk Co.), MASS.

103 State Street
Chicago

Averbeck's Diamond Jewelry Sells!



M. J. AVERBECK

Manufacturer and Importer

10-12 Maiden Lane, - New York

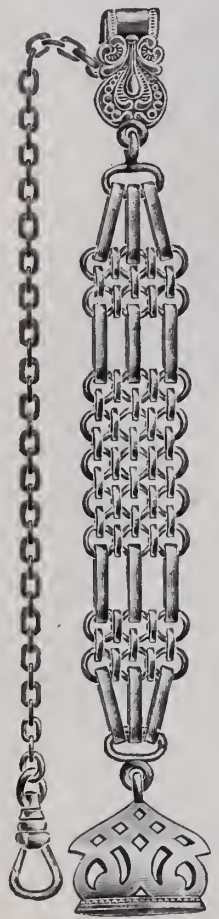
NO NEED *to scatter your orders for Jewelry among a dozen firms We can serve you in* ***ALL THINGS***

"All the Jewelry needs of the Retail Jeweler" as quickly, cheaply and well as the dozen put together

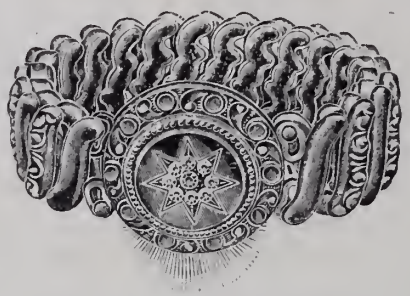
M. J. AVERBECK

Manufacturer and Importer

10-12 Maiden Lane, - New York



F 291/1095



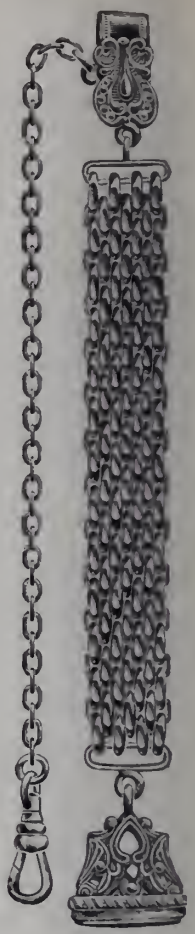
No. A67. Eight White, One Red Stone.



No. 45.



No 101. Locket Top.



F 293 993

The popularity of the CARMEN BRACELET continues unabated as evidenced by the large orders placed with us for the Fall trade. FOBS are more popular this season than ever before. Sample some of our latest creations and you will be convinced that they are winners.

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

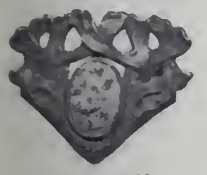
The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden

WHY ?



No. 948 N

Do you secure a friend every time you sell a piece of Mauran Jewelry ?



No. 1094 G



No. 943 C

Because



No. 1103 Amt.



No. 940 C

1st—Your customer likes the **style and the price** of the article.

2d—He returns to buy more goods of you, as he knows that the **goods you sell are satisfactory** and pleasing in every way.



No. 258 M

3d—He sends his friends to you.



No. 391

Consult the Catalogue



No. 430 M

10 K

TRADE MARK

Since 1850

JOHN T. MAURAN MFG. CO.

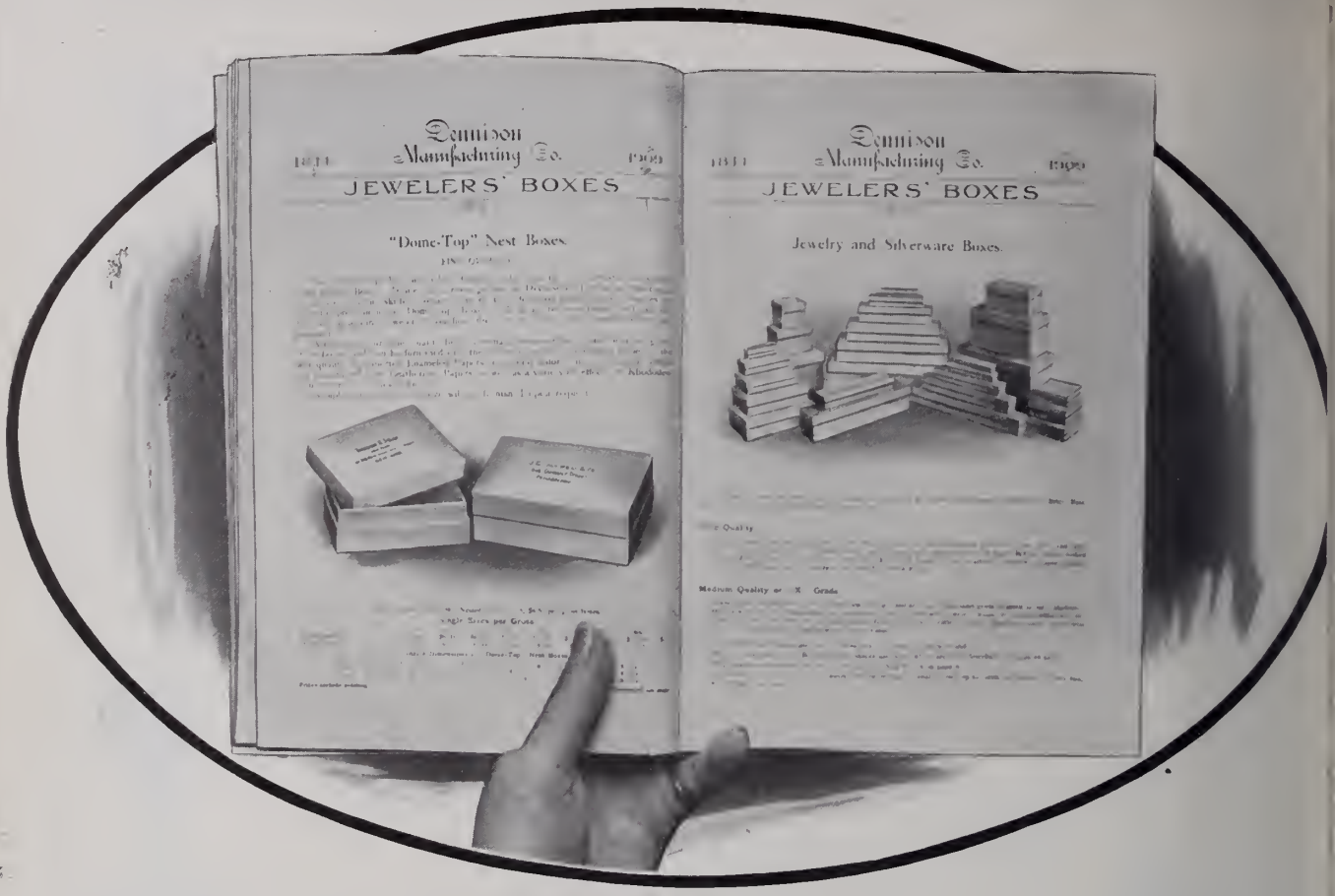
Makers of

"THE REPRESENTATIVE LINE"

of

10-K. SOLID GOLD JEWELRY

61 PECK STREET - - - - PROVIDENCE, R. I.



IN 1844 Col. Andrew Dennison, seated on a cobbler's bench, cut the forms for the first Jewelers' Cardboard Boxes made in America. Such was the inception of the Dennison Manufacturing Company.

The new edition of Dennison's Jewelers' Catalogue, now being distributed, gives an idea of the immensity of the present-day Dennison plant and reflects the remarkable advance made by us in the Art of Manufacturing Jewelers' Cardboard Boxes, Cases, Trays, and Findings.

This book is regarded by leading Jewelers as an almost indispensable adjunct to the successful conduct of business. It is consulted by them as a work of reference, for each and every item listed is the Jewelers' Standard of Comparison.

The task of distributing the 1909-10 issue of Dennison's Jewelers' Catalogue is one that requires your co-operation. We wish to reach every Jeweler in the country. If you have not already received a copy you will confer a favor upon us by requesting one. We will take pleasure in forwarding promptly.

Dennison Manufacturing Company

"The Original Jewelry Box Makers"

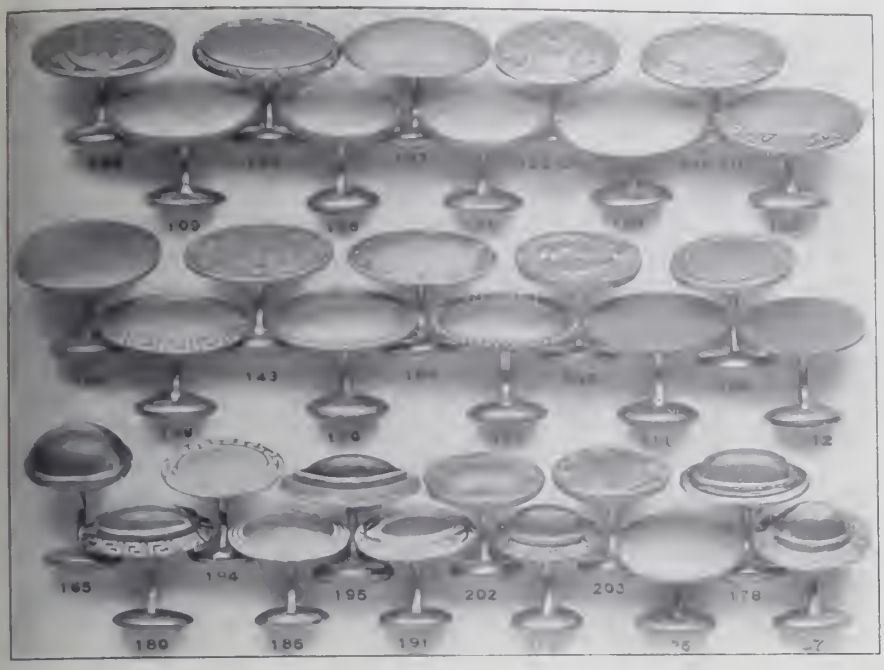
Boston,
26 Franklin St.

New York,
15 John St.,
Twenty-seventh St.,
Between 5th Ave. and Broadway.

Philadelphia,
1007 Chestnut St.

Chicago,
25 Randolph St.

St. Louis,
413 North 4th St.



THE 10K LINE WITH A 14K APPEARANCE

This heavy, well-made, beautifully finished 10k. Line

can be compared with the nicest 14K. in every way but price.

These goods can be sold to your customers, for what 14K. costs you, and with a better percentage of profit.

Satisfaction is absolutely guaranteed as to wearing qualities—and as to price—that is particularly satisfactory to the purchaser.

Send for Selections

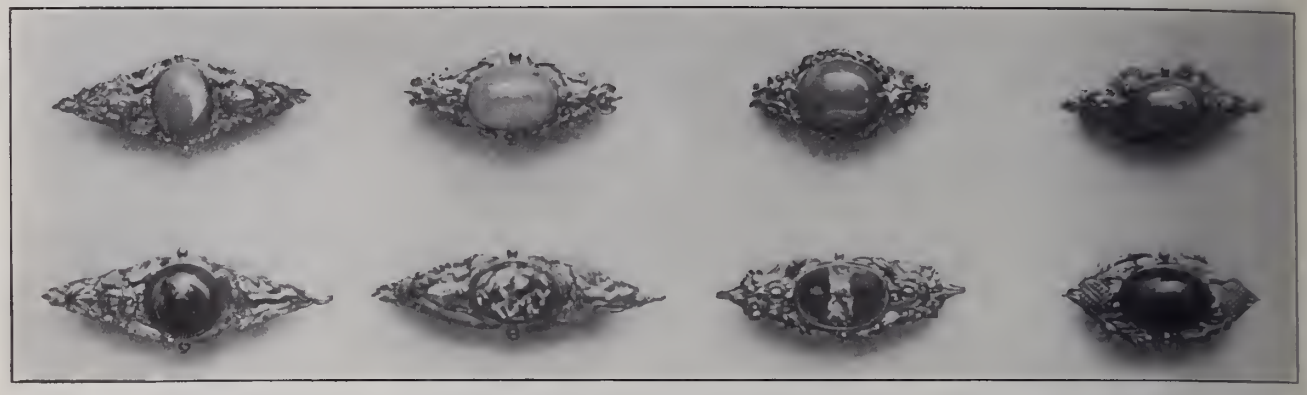
KOHN & CO
CAMP & ORCHARD STS.
NEWARK N.J.
1KO

UNUSUAL JEWELRY

All Our Gold Jewelry in 14K., 18K. or 22K.

14K. Hand-Made

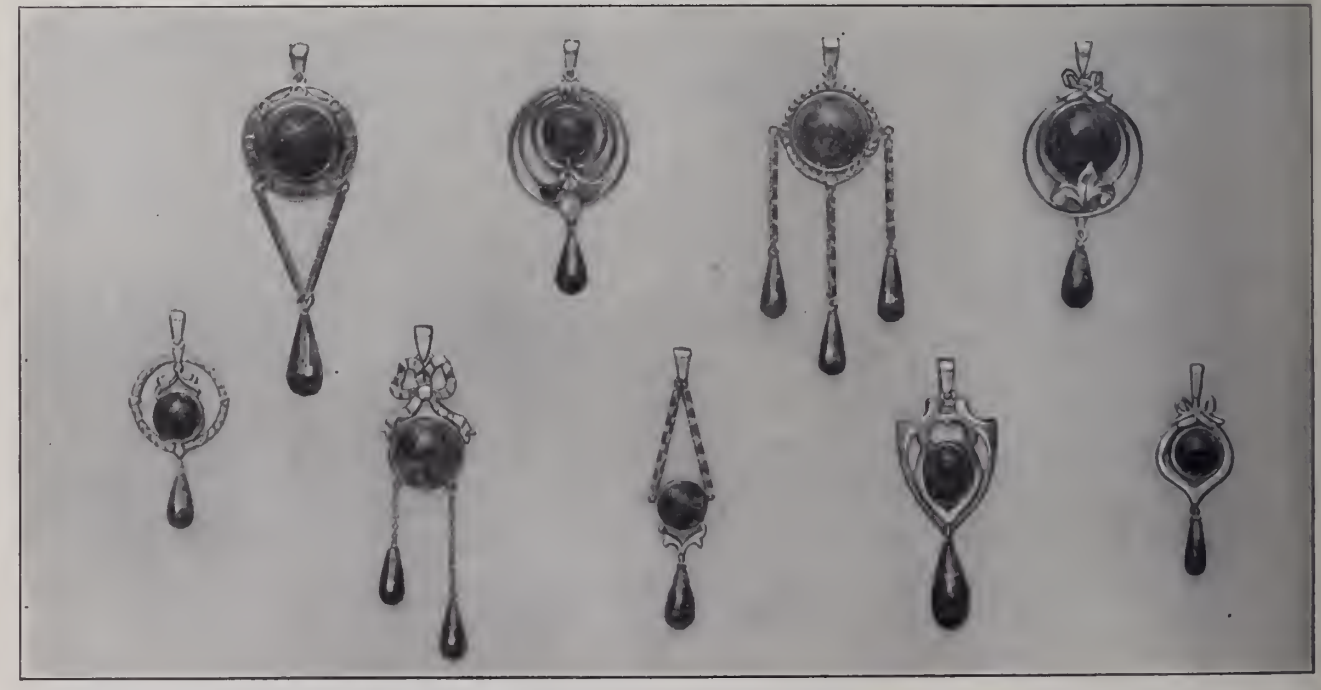
BROOCHES



The above are a few of our new designs for 1909-1910. Hand-made heavy mountings with **Lapis Lazuli, Jade, Garnets, Chrysoprase, Turquoise Matrix, etc.**

SILVER PENDANTS

New Designs *Hand-Made* *Sterling*



The above Silver Pendants, mounted with real Semi-Precious Stones, including Lapis, Amazonite, Spanish Topaz, Turquoise Matrix, Sardonyx, etc.

☞ REPRESENTATIVES CALLING ON THE TRADE FROM THE ATLANTIC TO THE PACIFIC COAST.

CURIOUS CHINESE 14K. RINGS

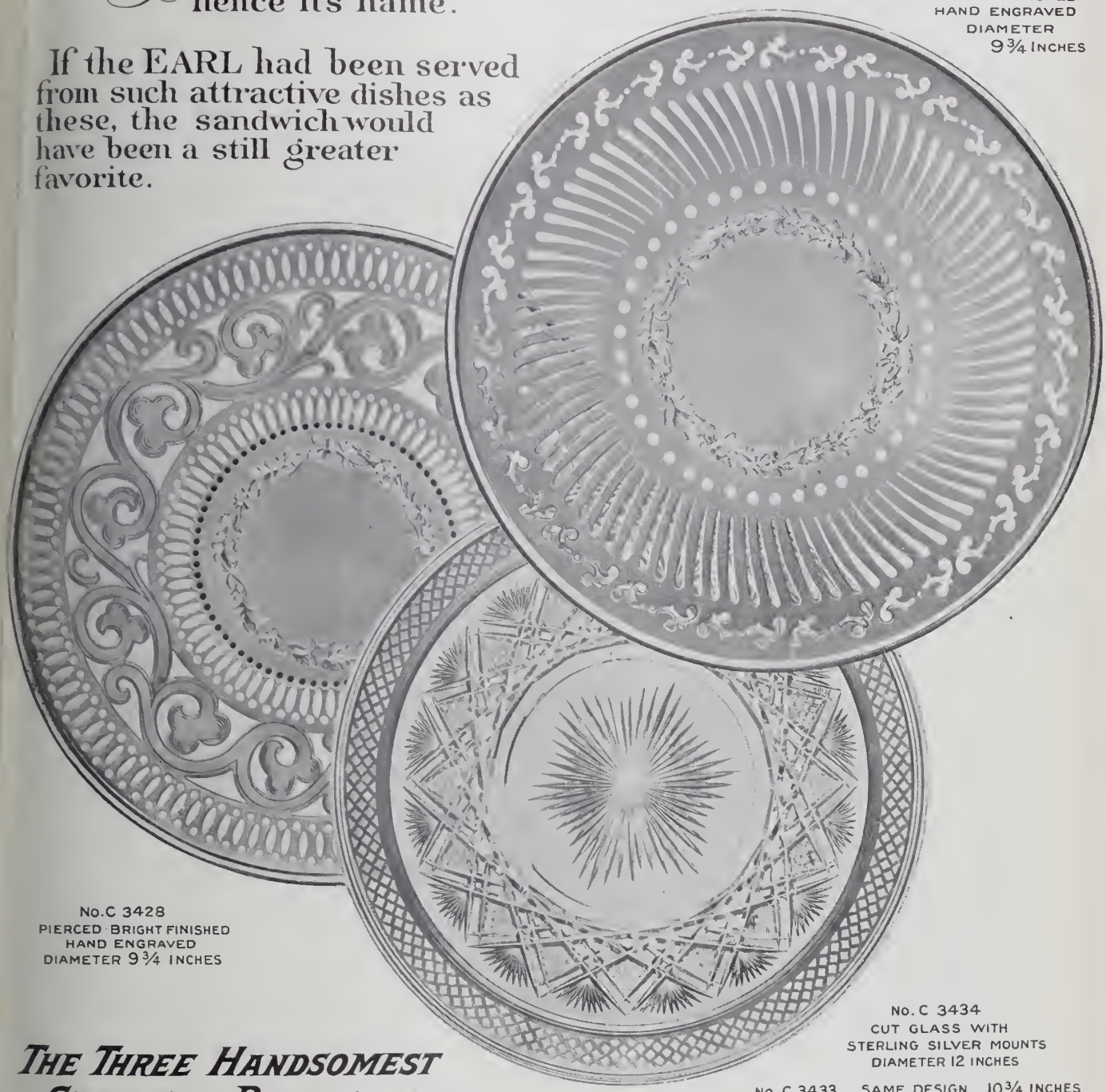
VAN DUSEN & STOKES CO.

1123 Chestnut Street :: :: PHILADELPHIA

The Sandwich is said to have been a favorite of the Earl of Sandwich hence it's name.

If the EARL had been served from such attractive dishes as these, the sandwich would have been a still greater favorite.

No. C 3429 PIERCED
BRIGHT FINISHED
HAND ENGRAVED
DIAMETER
9¾ INCHES



No. C 3428
PIERCED BRIGHT FINISHED
HAND ENGRAVED
DIAMETER 9¾ INCHES

No. C 3434
CUT GLASS WITH
STERLING SILVER MOUNTS
DIAMETER 12 INCHES

No. C 3433 SAME DESIGN 10¾ INCHES

THE THREE HANDSOMEST SANDWICH PLATES MADE IN STERLING SILVER

FOR PRICES OF THESE AND OTHER BEAUTIFUL DESIGNS
ADDRESS THE OLD AND RELIABLE MANUFACTURERS OF SILVERWARE

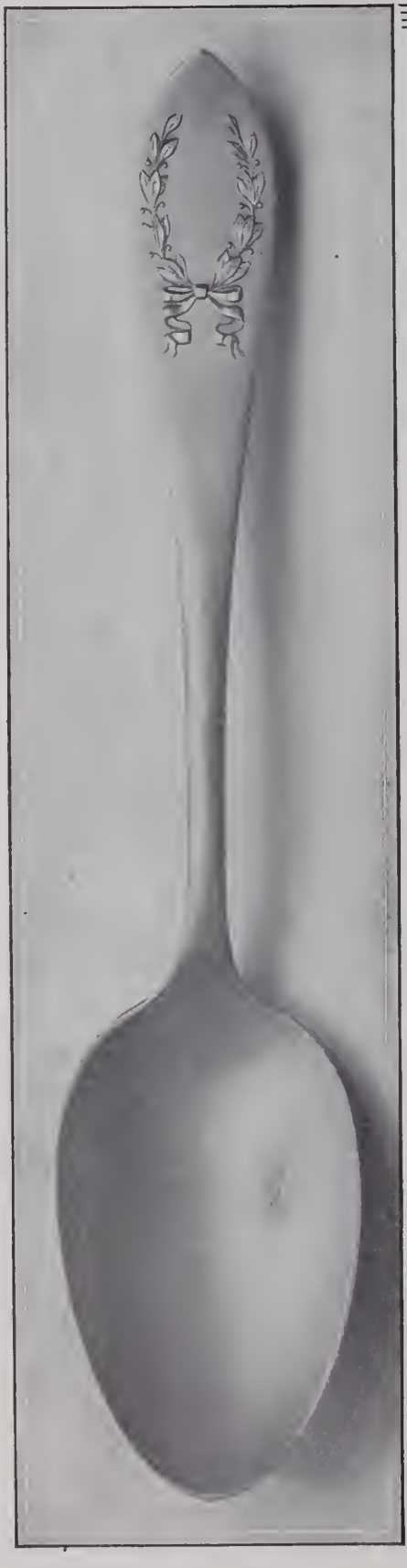
SIMPSON·HALL·MILLER & CO.

INTERNATIONAL SILVER CO., SUCCESSOR,

WALLINGFORD · CONN·U·S·A·

NEW YORK · CHICAGO
SAN FRANCISCO · TORONTO

SILVERSMITHS TO THE AMERICAN PEOPLE



THE LAUREL

TRADE MARK
STERLING 1000

¶ The **LAUREL** pattern is now ready for delivery in the dozen, with the fancy pieces in process.

¶ Made on the popular MARTHA WASHINGTON shape.

¶ Decorated with a dainty **LAUREL** wreath, cut with the delicacy of hand engraving.

¶ Finished in light, medium and heavy weights at a very moderate price.

¶ In manufacturing **"THE LAUREL,"** every care has been exercised as to design, die work and finish—it is in every sense a Pattern of Class—but on account of slenderness of outline, proper distribution of weight, the most perfect factory and manufacturing facilities, it will be offered at the price of the cheap "ordinary" patterns now on the market.

¶ This is another Smith Pattern, designed to remain permanently in demand.

Frank W. Smith Company

Manufacturers of Sterling Silverware

GARDNER, MASS.



CHILD'S SET IN STERLING SILVER

THIS has been called the "Children's Age." Even in Art and Literature they claim and receive the very best that can be provided. For this reason in designing the Child's Set here shown the Whiting Company have taken pains to produce one concerning the high artistic value of which there can be no question. The exquisite modelling of these figures will be found as attractive to the mature adult as the story they tell is delightsome to the childish minds of the little ones.

TRADE MARK

THE WHITING MANUFACTURING COMPANY

Silversmiths

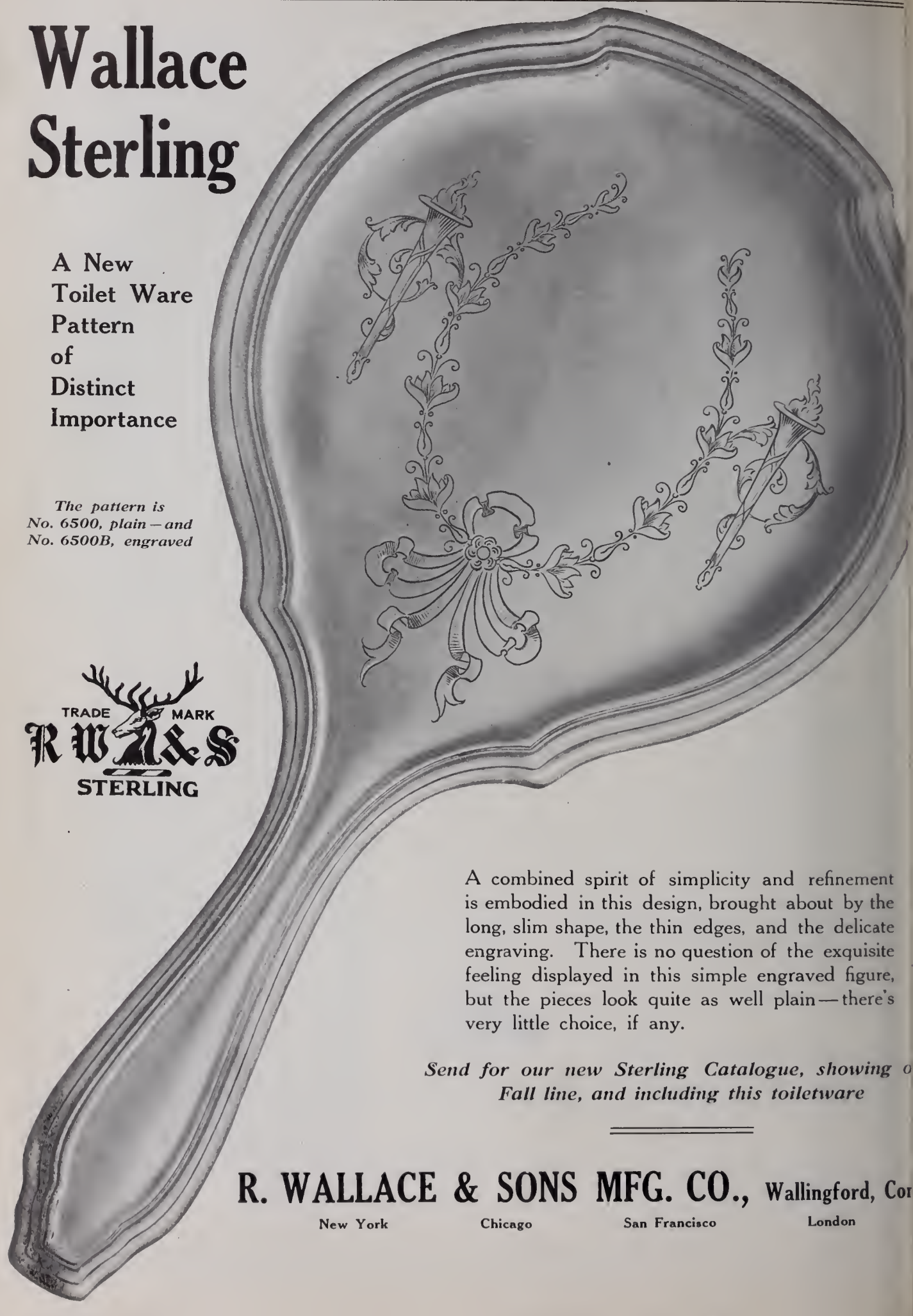
15 MAIDEN LANE NEW YORK

717 MARKET ST., SAN FRANCISCO

Wallace Sterling

A New Toilet Ware Pattern of Distinct Importance

The pattern is No. 6500, plain—and No. 6500B, engraved



TRADE MARK
R W & S
STERLING

A combined spirit of simplicity and refinement is embodied in this design, brought about by the long, slim shape, the thin edges, and the delicate engraving. There is no question of the exquisite feeling displayed in this simple engraved figure, but the pieces look quite as well plain—there's very little choice, if any.

Send for our new Sterling Catalogue, showing or Fall line, and including this toiletware

R. WALLACE & SONS MFG. CO., Wallingford, Cor.

New York Chicago San Francisco London

STERLING NOVELTIES

THE REED & BARTON FACTORIES

have so long been famous for flatware, tea ware and the larger pieces of hollowware, some of the trade scarcely appreciate the fact that a very large and prolific department has been devoted for a number of years to the making of small, attractive and immensely salable pieces of sterling hollowware.

These pieces really come under the head of novelties. They are popular-priced and afford the jeweler quick and attractive profit. They fill the great demand for wedding and holiday gifts which are inexpensive but choice.

Cut out this list, mark the articles you can sell and let us send you illustrations and prices. Do it now so as to have a complete stock for the Wedding and Gift Seasons.

Bar-le-Duc Holders
Belt Buckles
Bon-Bon Dishes
Bottle Stands
Bottle Stoppers
Bouillon Cups
Brown Betty Sets
Card Cases
Card Trays
Caviar Coolers
Child's Sets
Chocolate Cups
Cigarette Cases
Club Cheese Holders
Condiment Sets
Cracked Ice Bowls
Dainty Dishes
Demi-Tasses
Deposit Ware
Desk Sets
Egg Dishes
Eyeglass Cases
Finger Bowls
Grape Dips
Grape Fruit Glasses
Jam Jars
Marmalade Jars
Match Safes
Mayonnaise Bowls
Napkin Rings
Pepper Mills
Photo Frames
Pin Cushions
Plateaux
Pocketbooks
Ramekin Dishes
Relish Dishes
Sardine Dishes
Shaving Sets
Sliced Lemon Dishes
Smokers' Sets
Sorbet Glasses
Spoon Trays
Sugar and Cream Casters
Syrup Jugs
Talcum Holders
Tea Strainers
Terrapin Dishes
Tid-Bit Racks
Toast Racks
Tabasco Bottle Holders
Tooth Powder Holders
Tourists' Clocks
Trinket Boxes
Worcestershire Sauce Holders

Some of these articles are also made in Nickel Silver

REED & BARTON, *Silversmiths*

TRADE MARK



STERLING

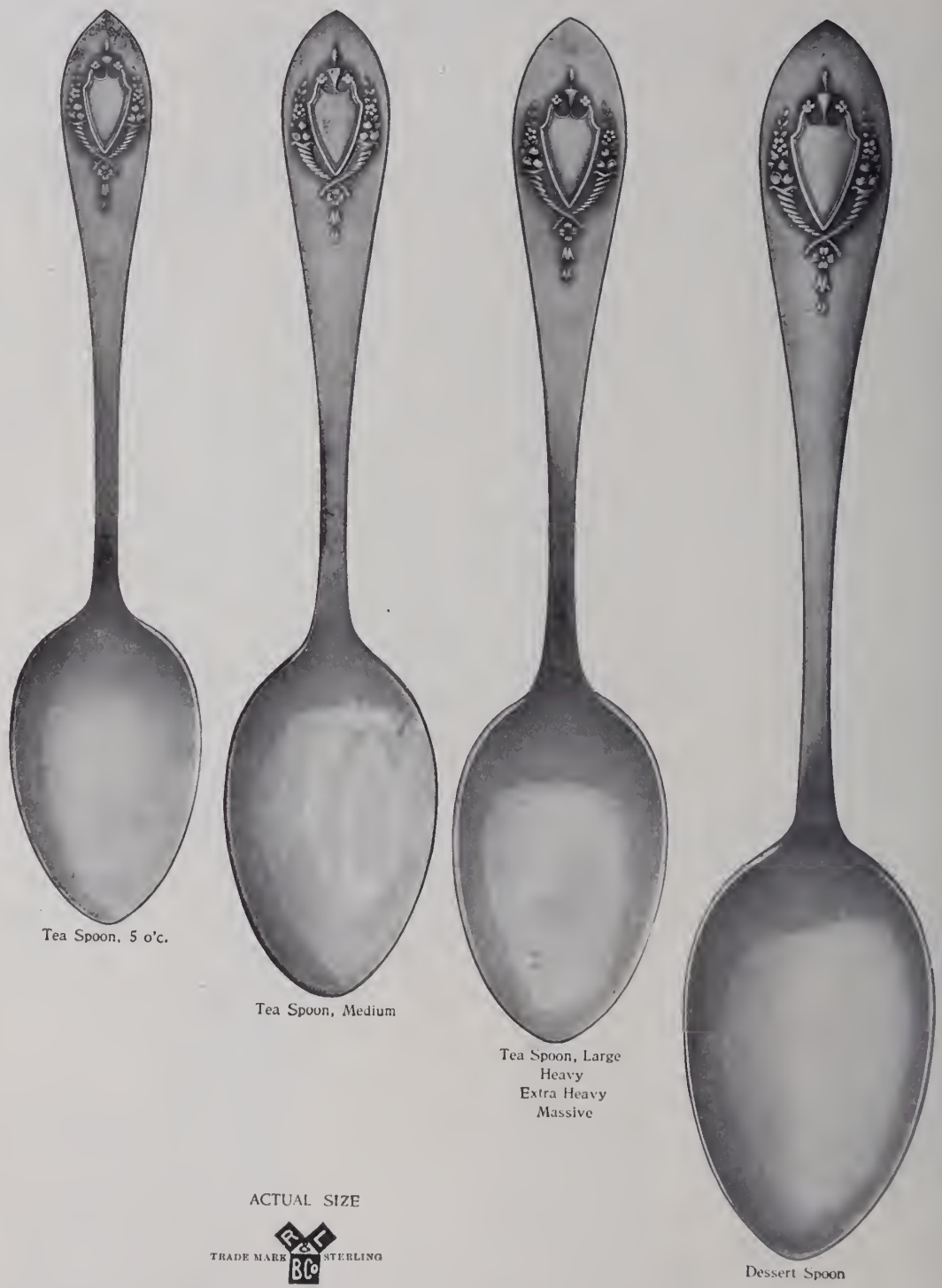
Factories Established 1824, Taunton, Mass.

REPRESENTED AT

320 Fifth Avenue } New York
4 Maiden Lane }

103 State Street, Chicago
154 Sutter Street, San Francisco

MOUNT VERNON



Tea Spoon, 5 o'c.

Tea Spoon, Medium

Tea Spoon, Large
Heavy
Extra Heavy
Massive

Dessert Spoon

ACTUAL SIZE

TRADE MARK R&L BCo STERLING

The continuous and ever increasing demand for ye Mount Vernon pattern places it among the very best designs ever produced by American Silversmiths.

That rare combination of STRENGTH, BEAUTY and SIMPLICITY continues to make it most attractive, both to ye brides, and to ye good housewives.

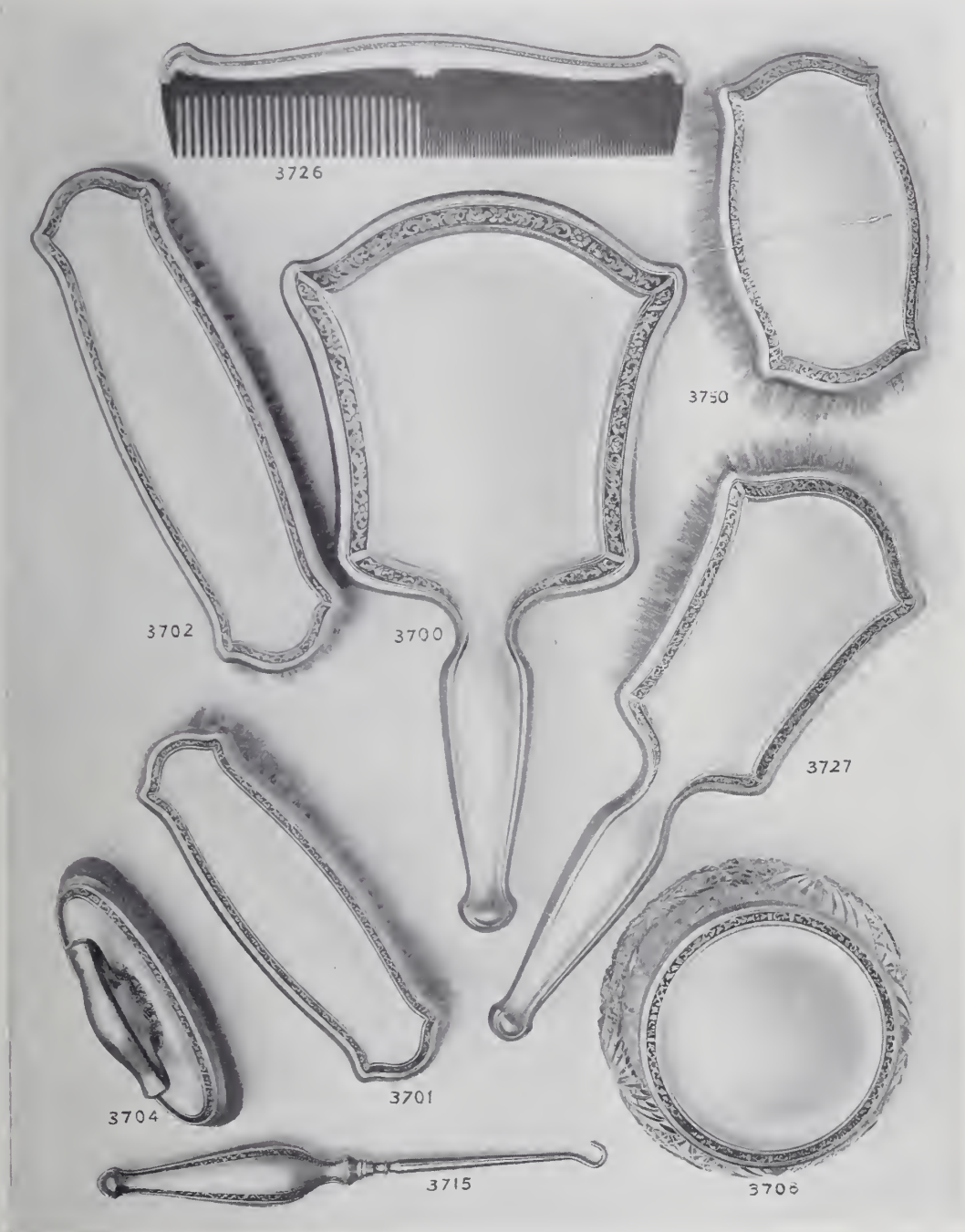
MADE AT GREENFIELD, MASSACHUSETTS
BY

ROGERS, LUNT & BOWLEN CO.

WRITE FOR CATALOG

THE "BERKSHIRE"

No. 3700



Another One of Our New Toiletware Patterns

To quote an admirer of the above design, "It is neither too plain nor too ornate; just a happy medium." We have, of course, seen to it that the workmanship and finish are up to our usual high standard.

Already the sales on this pattern assure us it will be one of the most popular we have ever made.

Send for our New Toiletware Catalogue

New York Salesrooms:
Silversmiths Building, 15-17-19 Maiden Lane

Trade +B- Mark

R. BLACKINTON & COMPANY

Factory: North Attleboro, Mass.

Silver Plate that Sells



For over half a century the word ROGERS applied to plated ware has been deservedly synonymous with the highest art of the designer, and the most careful and finished workmanship of the artisan, but dominating all else

DURABILITY IN THE SERVICE OF THE CONSUMER.

To add still further prestige to the high standard of the ROGERS name comes our announcement of the succession of *the sectional process* of plating over the common method of a uniform silver deposit on articles of flatware.

The coating of silver on flatware articles invariably wears through at the points marked XII on the above illustrations because the quantity of silver deposited has not heretofore been adjusted proportionately to the wear the Spoons and Forks receive.

OUR SECTIONAL PROCESS

of plating, deposits on these exposed points a triple quantity of silver, thereby more than doubling the service obtained by the old method of uniform plating. We are thus enabled to guarantee that plated ware of our manufacture will bear

50% MORE SILVER

than standard plate and will outwear any and all other brands of silver-plated ware.

SEND TO-DAY FOR OUR CATALOG No. 15

Simeon L. & George H. Rogers Company

HARTFORD, CONN.

FACTORIES: HARTFORD AND WALLINGFORD, CONN.



An Unusual Fall Assortment

We have many new and exclusive articles, as well as new shapes and designs in the more conventional wares, that every dealer should see. Both in quality and in variety our line is unique. Here is gathered a vast assortment far surpassing that of any exposition.

STERLING SILVER
SILVER PLATE
STERLING INLAID
and CUT GLASS

We invite every dealer visiting New York to make his headquarters at our warerooms, where he will be made welcome whether he buys largely or not.

INTERNATIONAL SILVER CO.

WAREROOMS:

18-22 John Street
(Subway Entrance)

9-19 Maiden Lane

NEW YORK

FACTORIES

THE BARBOUR SILVER CO.
THE HOLMES & EDWARDS SILVER CO.
MERIDEN BRITANNIA CO.
1847 ROGERS BROS.
THE MERIDEN CUT GLASS CO.
ROGERS & BROTHER.
ROGERS, SMITH & CO.
WILCOX SILVER PLATE CO.
THE DERBY SILVER CO.
THE MERIDEN SILVER PLATE CO.
THE WM. ROGERS MFG. CO.
THE ROGERS & HAMILTON CO.
SIMPSON, HALL, MILLER & CO.
THE WATROUS MFG. CO.

GENERAL OFFICE: MERIDEN, CONN.



We beg to call your attention to our extensive

Card Jewelry Line

consisting of medium priced

10K. Solid Gold Brooches, Scarf Pins, Baby Pins, Handy Pins, Ear Screws, Pendants, etc.

These goods are sold through the jobbing trade at very attractive figures. An examination and comparison will at once prove them to be ready sellers and profit makers in the stock of any jobber.

New patterns have been brought to a point of especial distinction, and all bear our mark of quality and reliability

O&B

It is our earnest desire to establish the same reputation for Finish, Originality, Quality and Reliability for this CARD JEWELRY LINE as is borne by our ring lines.

Samples will be cheerfully sent to jobbers and we heartily commend this line for a profitable business in 1909.



OSTBY & BARTON COMPANY

NEW YORK: 9-13 Maiden Lane. PROVIDENCE, R. I. CHICAGO: 103 State Street.

THE pinnacle of Fame is difficult to reach, and many fall by the wayside. Plain statement of facts is better than vain boasting.

We could not reach the Pole, but we believe we have reached the highest point in artistic design and excellence of finish in our line of silverware.

Our achievement has been won like the Arctic Explorer's—by persistent effort and long experience.



Our policy of selling to the Retail Jeweler exclusively has won the victory.

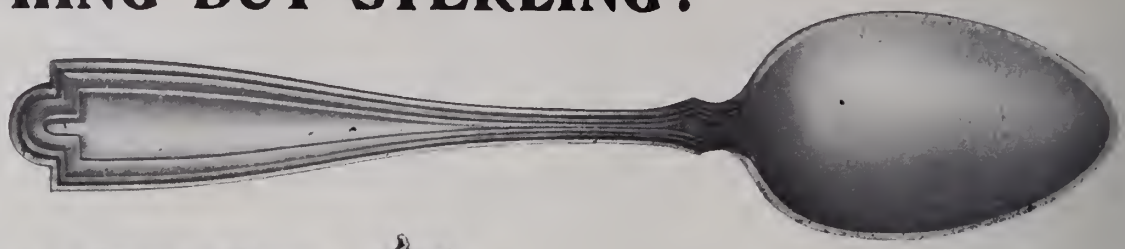
Rockford Silver Plate Company

ROCKFORD, ILLINOIS

The Leading Silverware Manufacturers of the West

Stand by those who stand by you

NOTHING BUT STERLING!





ROGER WILLIAMS SILVER CO. are manufacturers of high grade sterling ware only. We are the house that is always busy. Our goods are of original design; we do not wait for our competitors to originate for us. We manufacture no light weight or trashy goods, as we cater exclusively to the legitimate jeweler.

A complete line of samples is carried both at our New York Salesroom and at the Factory, Providence, R. I.

The Legitimate Trade is cordially invited to call and see for themselves. We furnish exclusive pieces, no matter how large or how small.

Our "IMPERIAL" flatware pattern should not be overlooked by any jeweler. It is an assured success. Its pleasing, attractive and graceful lines appeal to all tastes. Place a small order of this pattern in your stock and watch the results. It stands out from all other patterns, being an entirely new departure from all other flatware designs.

A full line will be carried in stock after October 1.

Our toiletware line in the Bead, Plain and Engraved patterns, is unsurpassed in weight, workmanship and design.

We advise the trade to place their orders early to insure prompt delivery as present indications show that we shall be unable to fill orders received after November 1 as promptly as now.

Write or 'phone us for catalogue and attractive prices. Better; visit our salesroom or factory and see for yourselves.

Roger Williams Silver Company

FACTORY AND SALESROOM:

101 Sabin Street, Providence, R. I.

NEW YORK SALESROOM - 320 Fifth Avenue, Room 809

THE CORONET BRAID

JET HAIR PINS CORRECT

THE CORONET BRAID, one of the most graceful of all coiffures, is a revival. It encircled the heads of former beauties, just as it does with the belles of to-day. Loop Hair Pins were inseparable from this style of head dress. Fashionable women wore from four to eight of these hair pins. The pendulum has swung back once more. The old Coronet Braid is now the "latest style." It was foreseen here. The revival calls for correct Loop Hair Pins of Jet. They are here provided in many artistic variations. Priced to retail from 75c. to $5.00 per pair.

D. Lisner & Co.

Creating Importers of

Jewelry Novelties

One-Forty Fifth Avenue, cor. 19th St., NEW YORK

Of Interest to the Jeweler

THERE are several thousand teachers of Domestic Economics in this country. These women will tell you that our coal stoves are crude and costly, that much of the work in the kitchen is only useless drudgery. What every woman knows is that something is wrong about housework. Thousands of women prefer to do their own work, and are eager to learn how to keep a house with less trouble, less monotonous, wearisome labor; with more comfort, more leisure and more pleasure for their families.

New Housekeeping begins by using a Sternau Alcohol-Stove.

One gill of alcohol is more than enough to prepare a lunch for three persons, and the expense does not exceed one and a half cents a person.

Write for further information.



Sternau Alcohol-Stove
No. 4013.—Made in Hammered Copper.

Sternau Alcohol-Stoves like Chafing-Dishes, Fancy Teakettles, Coffee-Machines, etc., appeal to the jewelry trade.

For you to distribute, we will furnish without charge handsomely printed books with your name and address thereon. Full particulars and Catalogue No. 23 on request.

S. STERNAU & COMPANY

Makers of

STERNAUWARE

Comprising Fancy Teakettles, Chafing-Dishes, Coffee-Machines, Alcohol-Stoves, etc.

New York Showrooms
BROADWAY, COR. PARK PLACE
Opposite Post-office

Office and Factory
195 PLYMOUTH STREET
BROOKLYN, N. Y.



Sternau Alcohol-Stove
In Use on the Dining Table.

ATTLEBORO CHAIN CO. ATTLEBORO, MASS.

Manufacturers of the popular high grade, gold filled

MARATHON BRACELET

MARATHON LOCKET-BRACELET

MARATHON LOCKET

VEST CHAINS FOBS



ELSIE BRACELET

REGINA BRACELET

STEPHANIE BRACELET

NECK CHAINS

LA VALLIERES

AND

THE "ALEXANDRA" NECKLACE

Designed and manufactured for a high class of trade. Made in two widths and three (3) lengths in a variety of patterns, plain and stone set, with Topaz, Amethyst, Turquoise Matrix and Brilliants.

SOLD ONLY TO THE JOBBING TRADE. SEND FOR SAMPLES AND PRICES

NEW YORK OFFICE
11 Maiden Lane, Room 607

TORONTO, CANADA
Continental Life Building

SAN FRANCISCO, CAL.
704 Market Street



Three Representative Patterns.

ALVIN SILVER PLATE

LILY—A floral pattern which reproduces the natural grace of the flower.

LEXINGTON—A Colonial pattern of unusual merit; at once elegant and practical.

BRIDE'S BOUQUET—A wedding pattern, also adapted to bridal anniversaries.

Ask your jeweler to show you these designs.

The above advertisement appears in the leading magazines. Ask your jobber to show you these goods, or send direct to

ALVIN MFG. CO.

54 MAIDEN LANE - - - NEW YORK CITY



A few of our new and popular styles of hand made La Vallieres to retail from $4.00 to $10.00 each. Sterling silver mountings set with brilliant white stones; exact reproductions of the expensive platinum and diamond ornaments.

Write for selection package.

FISHEL, NESSLER & CO.



SILVERSMITHS AND JEWELERS

Office and Works: 79, 81, 83, 85 Crosby St.
Salesroom: 556 Broadway, NEW YORK

Our New Fall Line of Silver Deposit and Sterling Hollowware

IS READY FOR YOUR INSPECTION

Do not fail to see it before placing your Fall order. Out of town buyers are cordially invited to visit our showroom.

DEPASSE MFG. CO.

SALESROOM	FACTORY AND SHOWROOM
41-43 Maiden Lane, N. Y.	318-320 E. 23d St., N. Y.

Coast Agent, A. I. Hall & Son, San Francisco, Cal.



No. 5125

JULIUS WODISKA

Manufacturer of a General Line of Platinum 18 K. and 14 K.

Diamond Mountings

40 JOHN STREET, NEW YORK

Ziruth-Unbreakable
GOLD AND PLATINUM CHAINS

Are cheaper than those that claim to compare in quality and much better than those of equal price.

Are stronger, more flexible, better finished, finer shaped links, more beautifully colored, more carefully soldered and inspected than any other chain on the market **and are so conceded by the trade.**

They are plump 10K. and 14K. as stamped and fully guaranteed.

Of what value is the stamping law unless you assay your goods? **We invite you to assay our chains.**

Chains, cheap in construction are dear at any price and therefore you cannot afford to use machine made chains in place of hand made chains.

ZIRUTH-UNBREAKABLE HAND MADE CHAINS

are the cheapest because they are the best constructed on the market.

Our prompt deliveries of orders are the wonder of the trade.

Write us at once and our representative will call or we will submit samples and prices.

We cater to the manufacturing and jobbing trade.

DO NOT CONFUSE US WITH ANY FIRM BEARING SIMILAR NAME.

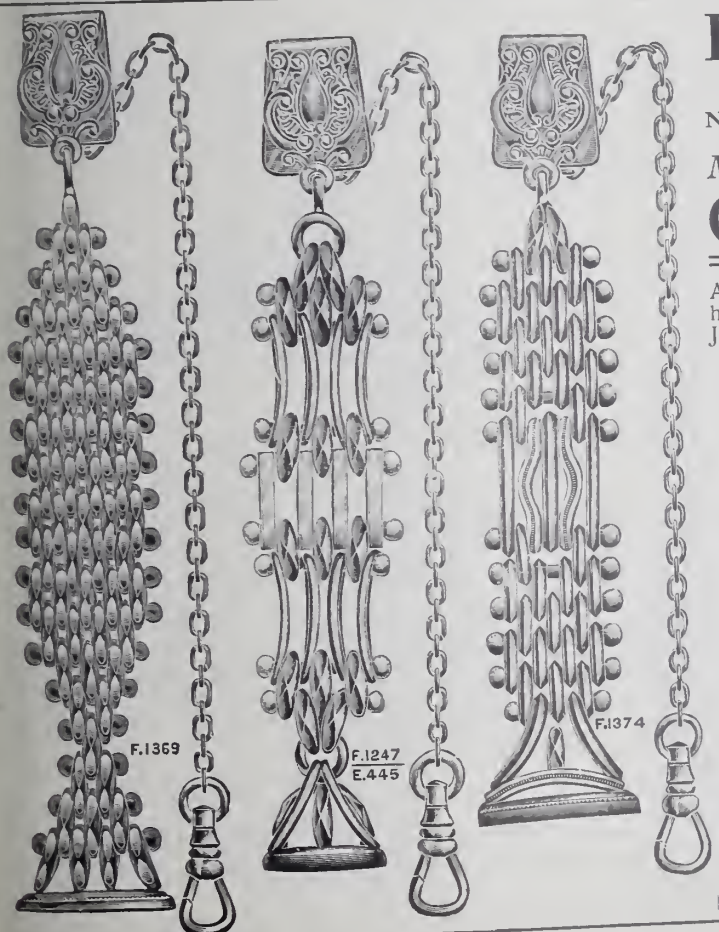
Z ZIRUTH UNBREAKABLE CHAINS U C

HENRY ZIRUTH, Sole Manufacturer

Factory and Office: Murray and Austin Streets, NEWARK, N. J.

SALESROOMS:

9-11-13 Maiden Lane, New York 103 State St., Chicago, Ill. 704 Market St., San Francisco, Cal.



BATES & BACON

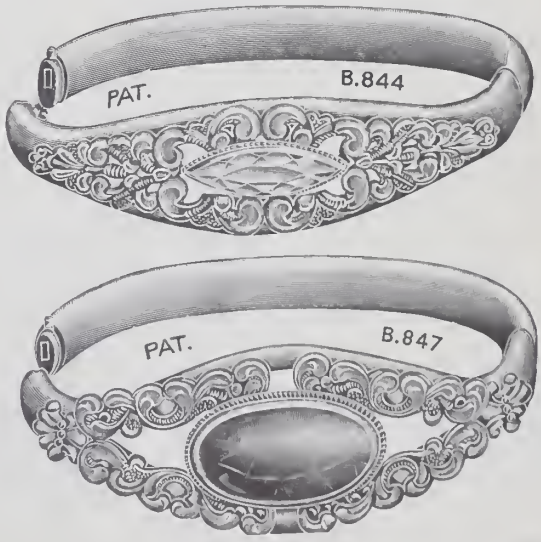
ATTLEBORO, MASS.

New York: 9 Maiden Lane Chicago: 103 State St.

Makers of High Grade, Gold Filled

Chains, Lockets and Bracelets

Amethyst and Topaz are the fashionable stones this season. We have some fine new designs in bracelets set with these stones. Just look at them, they are worth while.



The "Velvet" Adjustable Bracelet

Pat. Dec. 13, 1904

This bracelet has stood the test of years because it is well made and right in price.

Bracelets Link Buttons Fobs

IN

Rolled Gold Plate and Solid Gold Front

Look for the Stamp M. H. & CO.

It is a guarantee of quality, finish and workmanship



There is a present and ever increasing demand for

Enameled Goods

We are showing a dainty line in Bar Pins, Cuff Pins and Brooches in Sterling and Plate that merits your inspection

Sold through the Jobbing Trade. If your Jobber hasn't them, write us

Mason, Howard & Co.

Factory, ATTLEBORO, MASS. New York Office, 180 Broadway

Not Simply Up-to-Date But in the Lead

The New "Perfect Joint"

BRACELET

A Large Variety of Patterns in All Widths



Plain
Chased
Engraved
Stone Set
Finished in Old English, Roman, Rose and 14K.
All of Superior Gold Filled Quality

LOCKETS IN A LARGE VARIETY

Made by **CASTIGLIONI CO.**

JOBBING TRADE ONLY

116 Chestnut St. (Champlin Bldg.)
PROVIDENCE, R. I.



No. 35



No. 31A

Clarence G. Thorpe

Lead, So. Dak.

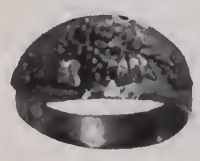
MANUFACTURER OF

Black Hills Gold Jewelry.

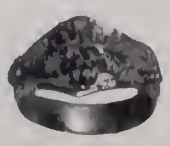
We Make a Specialty of

GRAPE DESIGNS

And Sell Direct to the Dealer



No. 41



No. 45

Allwon Manicure Outfit

Everything Fits into the Buffer



Patented March 9, 1909.

The Latest Useful Novelty
A Splendid Holiday Article
For Women or Men.

The "ALLWON" Manicure Buffer is of the average size, gracefully proportioned, and is tastefully lined with velvet, giving it very much the appearance of a jewel box.

The "ALLWON" Manicure Outfit, is now going through a very heavy Holiday advertising campaign, so that the public will be perfectly familiar with the article which we wish to include in your stock.

UNITED STATES SPECIALTY CO.

736 BROADWAY, NEW YORK



WOLCOTT MFG. CO., 71 PECK STREET, PROVIDENCE, R. I.
NEW YORK OFFICE: 14 MAIDEN LANE

HUTCHISON & HUESTIS

RING MAKERS FOR THE JOBBING TRADE

SIGNET RINGS

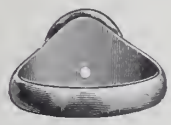
SERPENT RINGS

Makers of the New

H & H

Interchangeable











DIAMOND RINGS

DIAMOND MOUNTINGS



Up-to-date STONE RINGS of all kinds.

NEW YORK:
3 Maiden Lane, Ira B. Hudson

CHICAGO:
Columbus Building, Harry H. Miller

FACTORY: 185 Eddy Street, PROVIDENCE, R. I.



There may be a dispute as to who is the actual discoverer of the North Pole, but there is no difference of opinion regarding the selling value of the goods bearing "The Imprint of the Rose." Our beautiful emblems make a strong appeal to all members of Fraternal Organizations, and their wearers invariably have a friendly feeling towards others, as well as themselves. Help along this Fraternal feeling by distributing as many of these emblems as possible. Write us for selection package.

Diamonds, Watches and Jewelry **HENRY FREUND & BRO.** 71 Nassau Street NEW YORK

Our Trade-Mark, "The Rose," stands for quality and excellence



AN UP-TO-DATE LINE FOR WIDE-AWAKE JEWELERS

TRADE G MARK

QUALITY 10 K. FINISH THE BEST

BROOCHES, SCARF PINS, BRACELETS, HAT PINS, FOBS, BIB PINS, BELT PINS, VEIL PINS, BUTTONS, TIE CLASPS, PENDANTS, NECK CHAINS, BEAD NECKS, LOCKETS.

J. A. & S. W. GRANBERY

13 Maiden Lane, New York — 31 and 33 E. Kinney St., Newark, N. J. — 342 So. Broadway, Los Angeles, Cal.

KREMENTZ
Bodkin-Clutch
Studs and Vest Buttons



KREMENTZ
Bodkin-Clutch
Dress Sets

KREMENTZ BODKIN DRESS SET

ENTERS LIKE A NEEDLE



HOLDS LIKE AN ANCHOR

Number 2375



CLOSED



OPEN





THE KREMENTZ BODKIN-CLUTCH is recognized to be the most improved, simplest in construction, strongest and most durable on the market. Not one piece, but one-piece construction. No solder or tubing. Nothing to bend or break, being made of solid hard Spring Metal throughout.

Krementz Bodkin-Clutch Studs, Vest Buttons and Dress Sets are made in many salable patterns, set with Diamonds, Sapphires, Amethysts, Moonstones, Carnelian, Half Pearls and Whole Pearls at prices lower than any others made.

Note:

Should any of your customers have a set of vest buttons or studs with any old-style fasteners which have for any reason proved unsatisfactory, we will gladly change them (where practicable to do so) to Krementz Bodkin Fasteners, making only a nominal charge for same.

KREMENTZ & CO.

14K.J TRADE-MARK

Manufacturers of 14-Kt. Gold and Diamond-Platinum Jewelry

NEW YORK OFFICE
1 Maiden Lane

NEWARK, N. J.

SAN FRANCISCO
722 Shreve Bldg.

CHARM OF BLACK OPAL JEWELRY

TRADE D MARK

THE EFFECT of Black Opals very largely depends on their mountings. While their lights vary there always is a prevailing tone. Durand Black Opal Jewelry always catches the right tone-finish, greatly heightening the effect. The finest Black Opals are employed in innumerable designs.

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.



TRADE 14 MARK

OSMUN-PARKER MFG. CO.

MAKERS OF.

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every Kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory Newark, N. J. San Francisco, Julius A. Young

Geo. O. Street & Sons

35 Maiden Lane, New York

Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

TRADE S MARK

Agents for the Pacific Coast:
R. H. SCHWARZKOPF
340 S. Broadway, Los Angeles, Cal.

TRADE O MARK

SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

Established 1834

LAPEL FOBS
FOR
FALL WEAR

TRADE K MARK

Gold Chains

We make every conceivable kind of a Gold Chain, incorporating the best material and workmanship.



Economy in manufacture and merchandizing—we have no traveling men—makes it possible to offer the Retailer a good, substantial line of attractive Chains at prices that allow a generous profit.

THE NEW CHAIN

Write for a sample of our new solderless, flexible and indestructible Bead Neck. No stringing or wiring. 15-inch lengths, and 10K. only.

IT'S A SELLER

Aloís Kohn & Co.

16-18 Maiden Lane NEW YORK

1850 **THE GOLD CHAIN HOUSE** 1909

CROUCH & FITZGERALD



Jewelry Trunks and Cases

177 Broadway
Bet. Cortlandt and Dey Sts.
154 Fifth Avenue
723 6th Ave.
New York

G. R. HOWE
W. T. CARTER
W. T. GOUGH

ESTABLISHED 1841 BY A. CARTER

F. R. HORTON
F. W. STANBROUGH
H. L. FARROW

CARTER, HOWE & CO.

MANUFACTURERS OF

GOLD JEWELRY

Including the Most Complete Assortment of

VANITY CASES, and BAGS and PURSES in GOLD and SILVER

PLAIN, ENGRAVED, ETCHED

Our New Combination Cigar Cutter Match Box



Patented January 12, 1909

The newest and quickest selling article introduced this season



Patented January 12, 1909

Carter, Howe & Co. take pleasure in offering to the Trade the latest Perfected Match Box for Paper Matches, with Combination Cigar Cutter. Automatic and easily operated. Made in 14-K. Gold and Sterling Silver, Plain, English Engraved, Etched and Engine Turned. Patented January 12, 1909.

9-11-13 Maiden Lane, NEW YORK **Factory: Newark, New Jersey**



Black Jewelry of all Kinds

Bracelets Brooches Scarf Pins
Buttons Studs Necklaces

Everything in Black

14 K TRADE-MARK

A. J. HEDGES & CO.

Makers of 14-K. Jewelry

14 John Street - - NEW YORK

WE ARE NOW OFFERING

Some exquisite examples of artistic platinum applied work in our latest

GOLD MESH BAGS

These pieces are of rare merit, hand made, not factory work; finish of the best; sapphire push-piece; 6" size with our special safety clasp.

YOU CAN SEE THEM

At our salesroom, 527 5th Ave., New York, or we will send you samples on memo.

Better Mesh Bags than these are not made.

SALESROOM
527 Fifth Avenue, New York

B. M. SHANLEY, JR., CO.

OFFICE AND FACTORY
11-13 Governor St., Newark, N. J.

OSMERS, DOUGHERTY CO.

MANUFACTURING JEWELERS

291-293 Seventh Avenue, bet. 26th and 27th Sts.

'Phone 913 Madison — Trade Mark — NEW YORK





SEED PEARL

Necklaces, Collars, Bracelets, Ropes, Bayaderes, Sautoirs, Brooches, Pendants, etc., also loose in all sizes and qualities.

ORDER AND REPAIR WORK of all kinds executed by skilled workmen

The "Bryant" Rings.

WE have been making **Rings** over **fifty years,** and know how to make them right. No one can produce the same quality of **Rings** any cheaper than we do, and we guarantee every **Ring** we make.

TRADE-MARK

M. B. BRYANT & CO., No. 7 MAIDEN LANE, NEW YORK.

I. N. LEVINSON, President. Established 1865 H. S. MORRIS, Sec'y and Treas.

S. COTTLE COMPANY

14-K Gold Bag

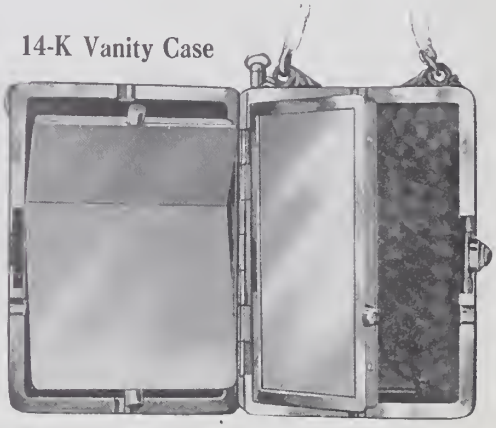


Gold Bags, Engraved and Pierced; New Effects in Straight, Shirred and Herringbone Mesh

Builders of High-grade Gold and Silver Novelties in Original Design.

MESH BAGS
BUCKLES
CARD CASES
CHATELAINES
VANITY CASES
SASH PINS
PURSES
LORGNETTES
CIGARETTE CASES and
OTHER NOVELTIES

14-K Vanity Case



Vanity Cases, All Sizes and Various Compartments

Our New Illustrated Catalogue is ready for distribution and we will cheerfully mail one upon request.

Branch Offices: { PARIS: 28 Rue d'Hauteville
CHICAGO: Mr. H. M. HEYMANN, 1103 Heyworth Bldg.
SAN FRANCISCO: Mr. A. E. LEE, Shreve Bldg.

31 East 17th St., NEW YORK



HAVE YOU A
DEW DROP LA VALLIERE?
DEW DROP SCARF PIN?
DEW DROP ENGAGEMENT RING in your stock at present?

If not *you* are losing money each day that *rightfully* belongs to you. *Each* bezel or ring enlarges the Diamond one diameter—made in *all* platinum.

United States Government Patent applied for

If *any* members of the Imitation Brigade of Pigmies tries to sell you an infringement of our patent *don't buy it at any price* —it is not safe.

Our *new*, *beautiful* all Platinum Engraved Engagement Rings are the talk of the trade. You *see* them at the earliest opportunity and be convinced. Their originality and positively rapid selling qualities will appeal to you.



Diamonds : Sapphires

ABEL BROS. & CO.

Pearls : Rubies

Creating Manufacturers and Importers and Cutters of Precious and Semi-Precious Stones

29 MAIDEN LANE Cor. 58 Nassau St. NEW YORK

TRADE MARK

ABEL MOUNTINGS HAVE A TONE OF SUPERIORITY

LONDON PARIS AMSTERDAM ANTWERP

DIAMONDS WATCHES JEWELRY

ILGEN & WAKEFIELD CO.

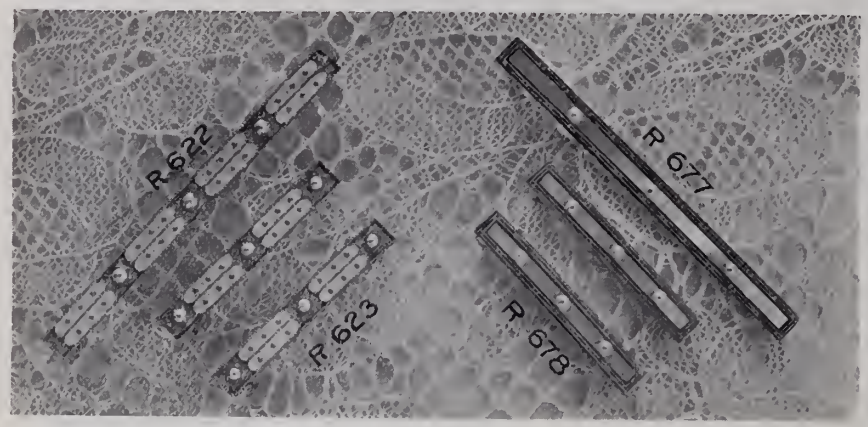
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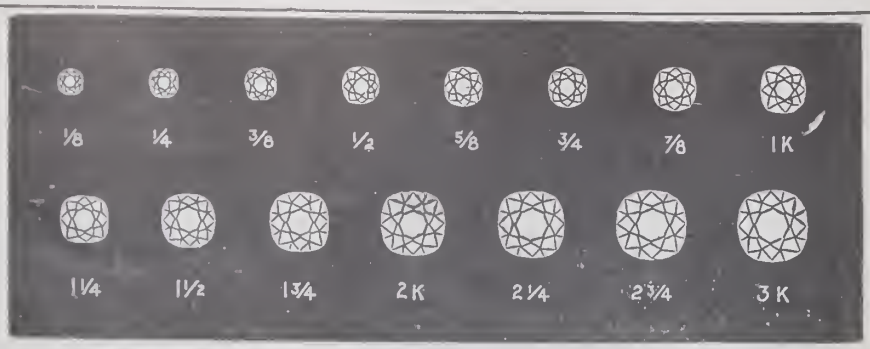
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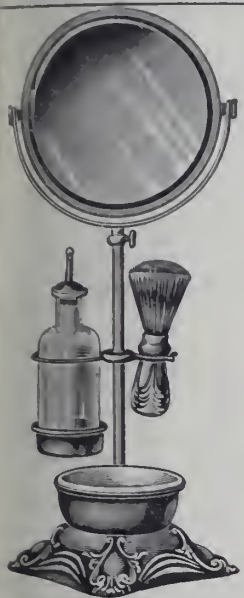
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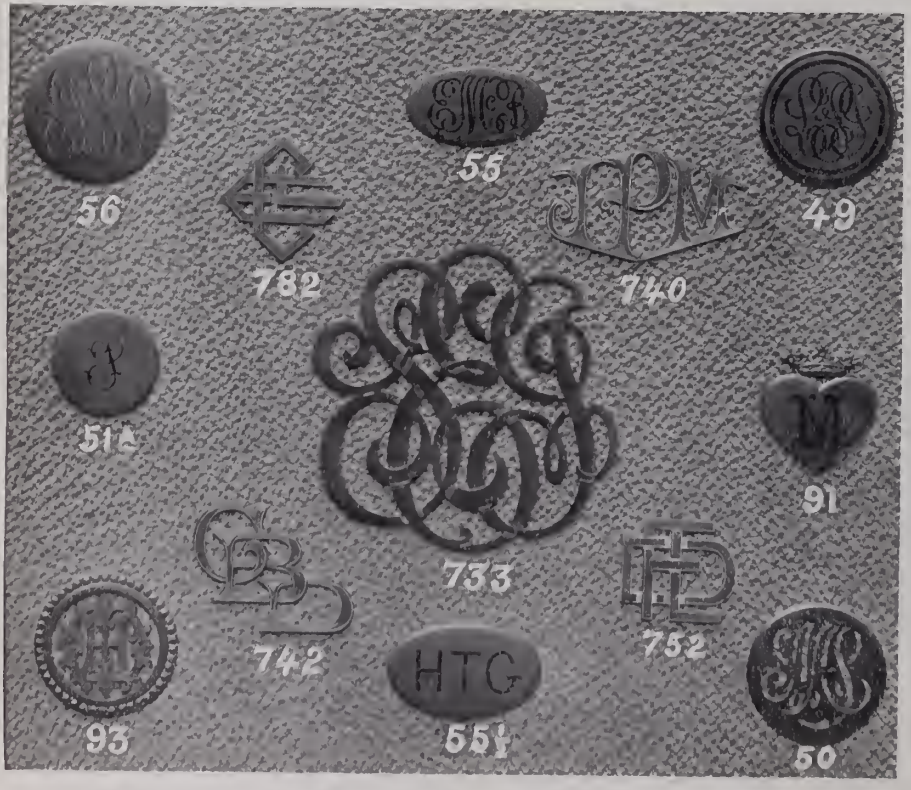
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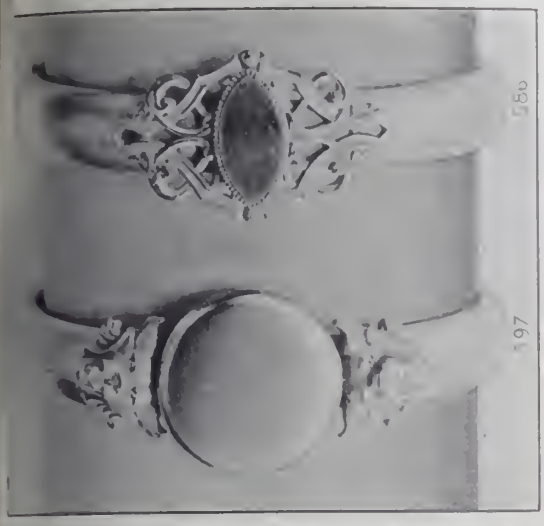
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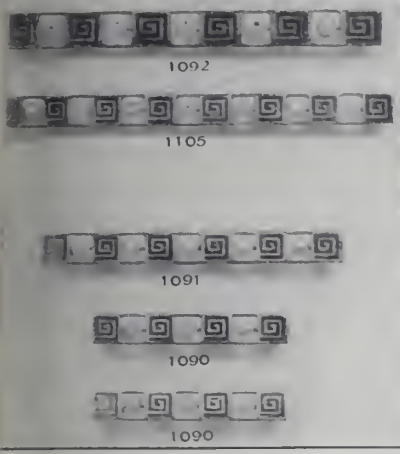
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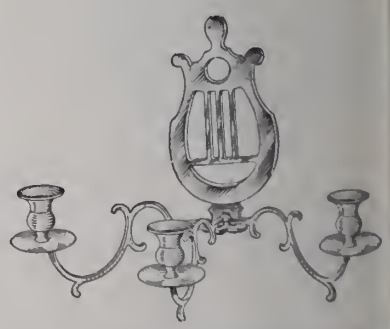
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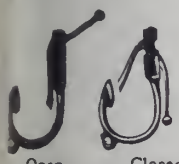
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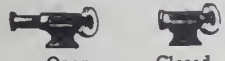


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Can be applied to any work where pin tongues are used.



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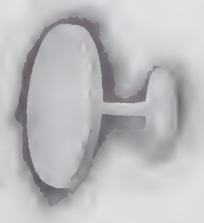
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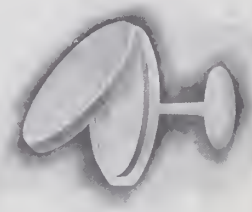
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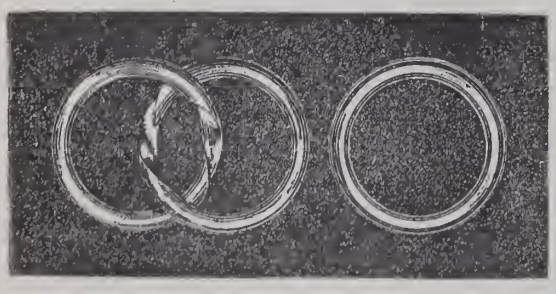
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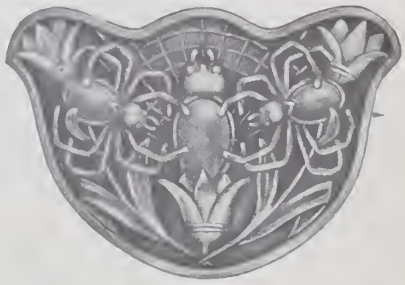
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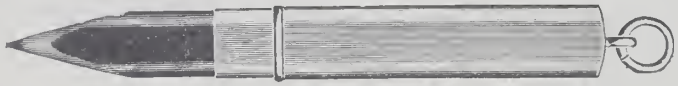


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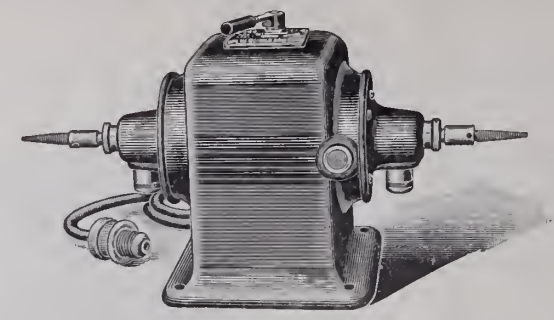
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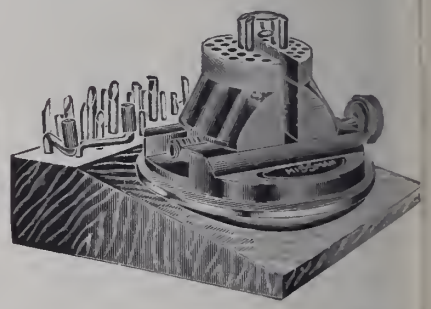
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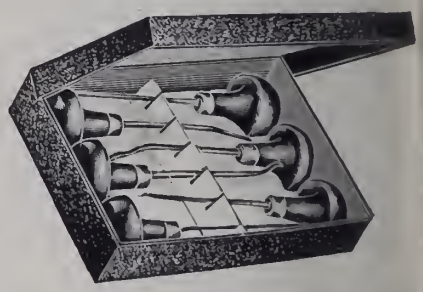
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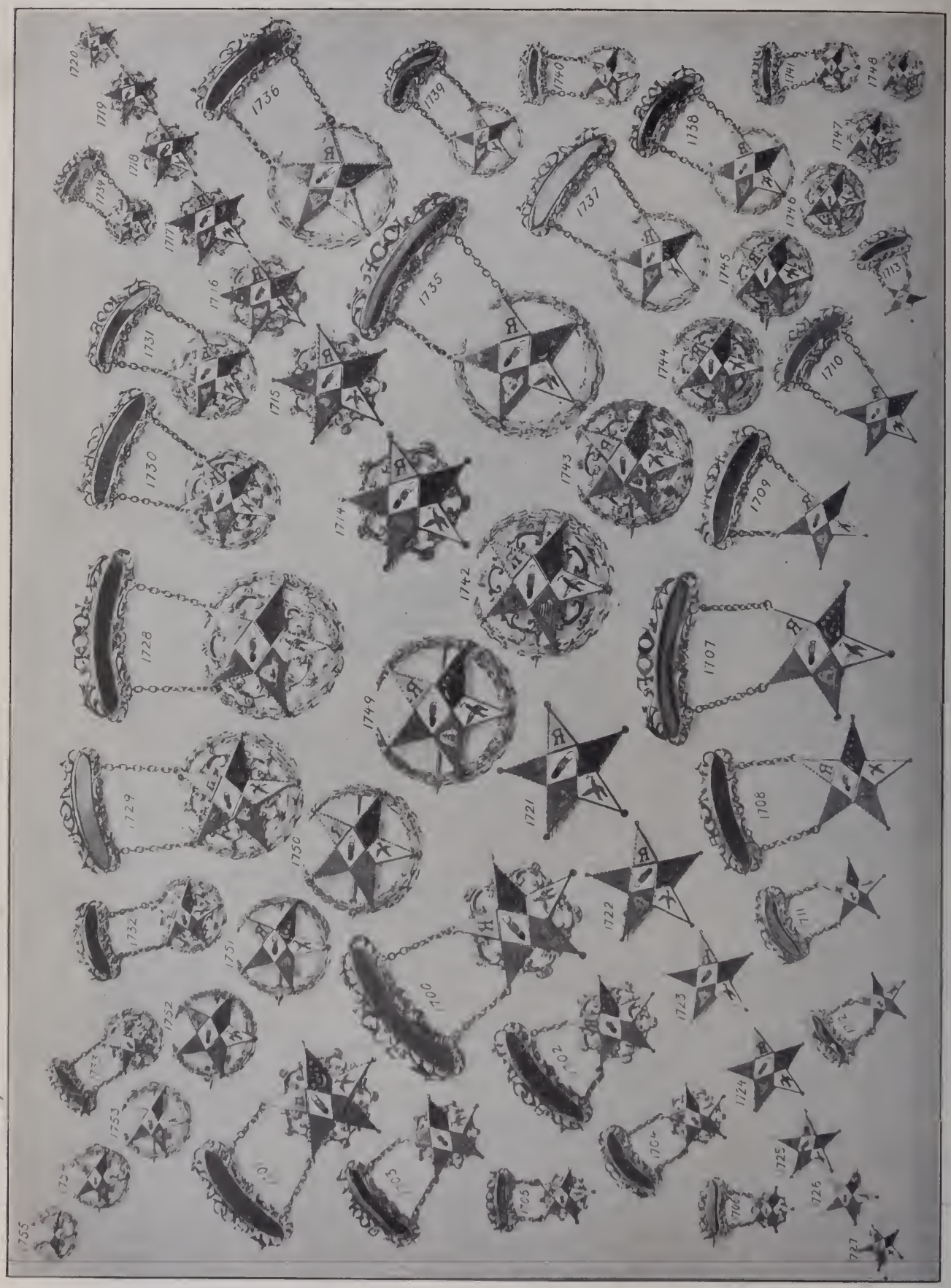
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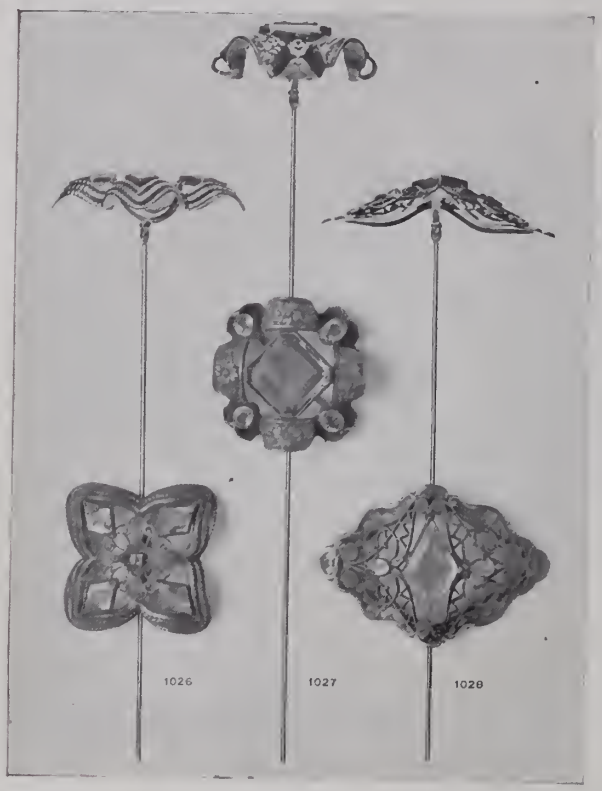
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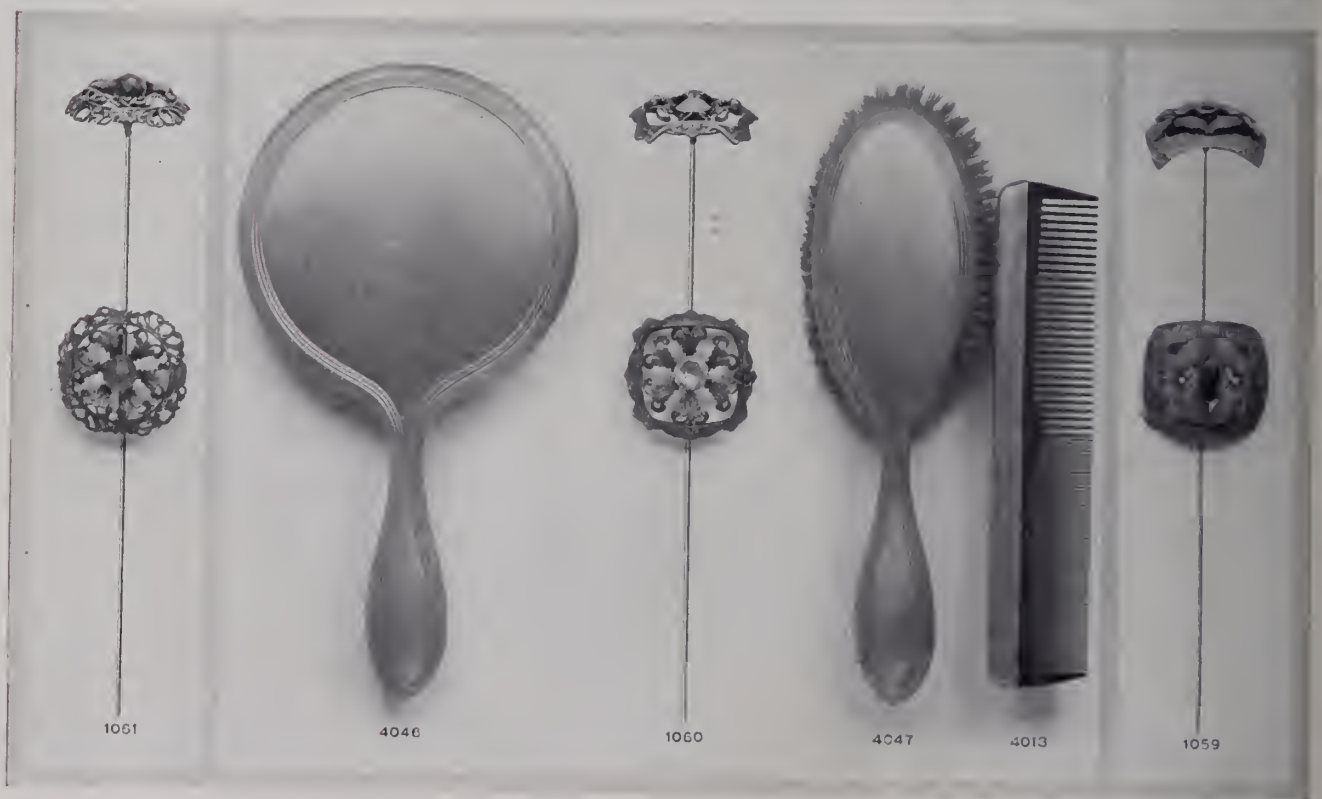
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VOL. LIX. WEDNESDAY, OCTOBER 6, 1909. No. 10.

The President Taft Cup.

THE trophy shown on the front cover of the current issue is known as the "Taft Cup," so called because it was offered under the auspices of the President of the United States by the Eastern Yacht Club and was designed by Gustave Rogers, of Marblehead, Mass. It is a large sterling punch cup measuring 24 inches across the handles, standing about 10½ inches high and weighing 300 ounces. The ornaments—two female heads and two cagles—modeled by Louis Potter, the New York sculptor, were cast very skilfully by Chemgros, the French caster, in Newark, N. J.

The bowl was raised by hand in Boston by Richard Dimes, an Englishman by birth, but long a resident in this country, and his son-in-law, J. W. Buckley. Their work is particularly to be praised, for the soldering of the four heavy castings to the relatively thin metal of the bowl was naturally not an easy task. There is not the slightest evidence of falling in or buckling; the inside of the bowl is perfect.

Each of the eagles carries the coat-of-arms of the competing nation—on one side the German, on the other the American The finish of the piece is dull except the upper three inches or so of the bowl, where it is burnished bright. The handles and the eagles are partly oxidized a peculiar gray-blue, which brings out the modeling and reliefs, but is not obtrusive. The prominent idea is to imitate the old-time appearance, both in color as well as in richness and massiveness.

Besides the Taft cup, Mr. Rogers was awarded the order for the trophy of the Eastern Yacht Club's commodore, weighing as much as the Taft cup. It is an interesting piece of modeling, showing a gargoyle fish carrying a bowl, and stands 20 inches high. Mr. Rogers' practical experience in silversmithing and in gold work, gained in France and Italy, gives him the happy faculty of making his designs from the viewpoint of the silversmith's requirements, so they can be carried out without complaint. He is a great believer in keeping his workmen contented and in good temper; he says his success is attributable less to fortunate design and more to getting the best there is in the workman.

The Taft cup was won by the *Joyette*, owned by Commodore Childs, of New York. It was exhibited last week in a window at 364 Fifth Ave., New York, where it attracted much attention.



ANOTHER VIEW OF THE PRESIDENT TAFT CUP FOR GERMAN-AMERICAN YACHT RACES, OFF MARBLEHEAD, MASS.

The Snider-Umstead Co., Durham, N. C., has been incorporated with a capital stock of $100,000.

A Golden Pestle Weighing Six and One-half Pounds Which Sold for Twelve Francs.

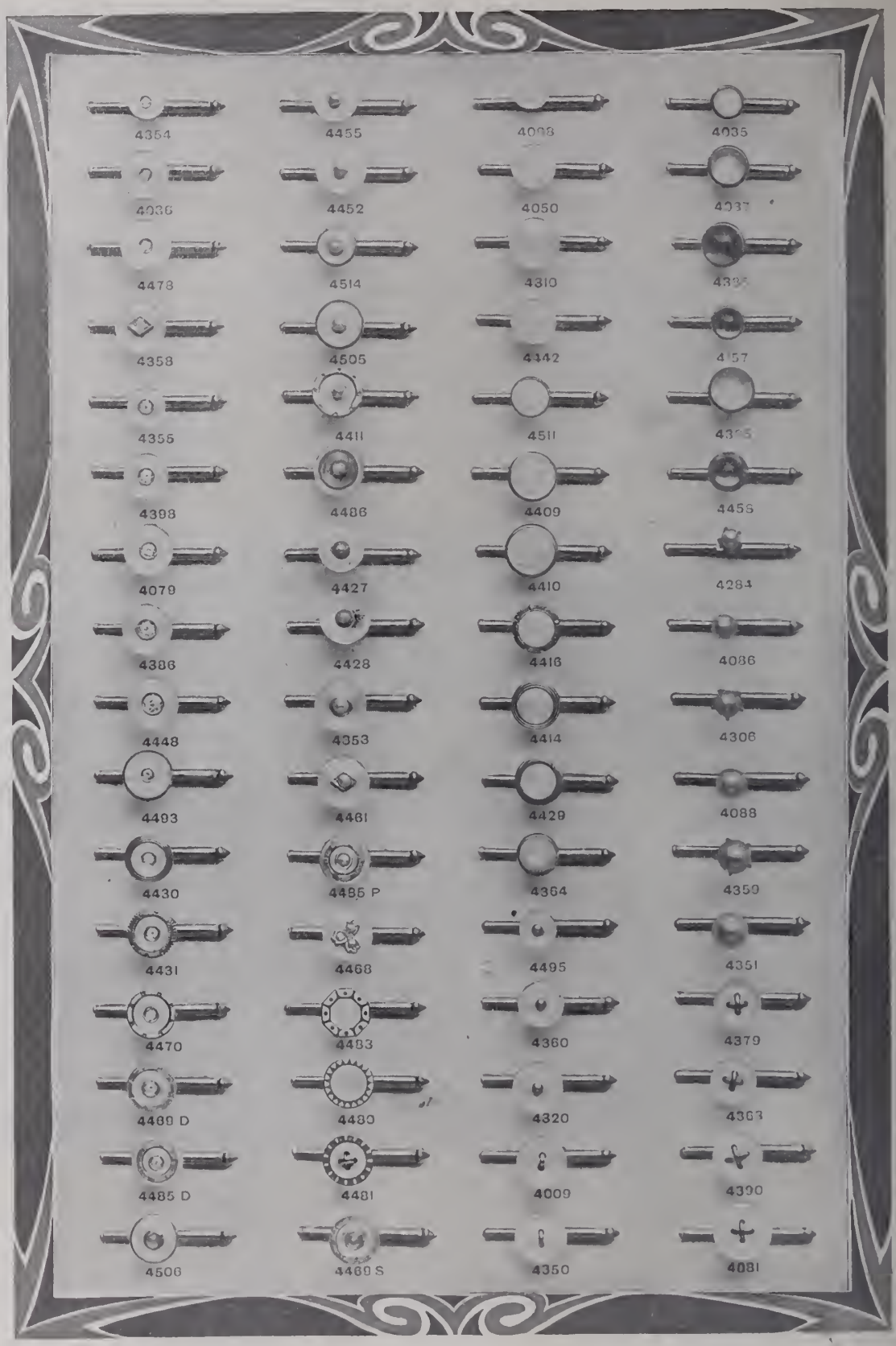
SOME months ago Mr. Jacques, an Armenian merchant, passing through Paris, went to a Paris antiquary on the Victor Massé St., Amiel Soliman, and asked him, among other things, to purchase a heavy pestle of copper, of undoubted Turkish origin, and ancient. Mr. Soliman bought the pestle for the sum of 12 francs.

Since then he had several opportunities to sell this pestle at a slight advance, which he regarded as unprofitable. Latterly he noted with surprise that while all his copper articles became dirty and tarnished the pestle purchased from M. Jacques alone retained a resplendent brightness. Finally impressed with a strange suspicion he took it to one of his friends, a jeweler, who having tested it, found it was fine gold.

This coppered pestle bought for 12 francs with worth more than 10,000 francs, its weight being 3 3-10 kilogrammes.

The honest antiquary, not knowing the address of the seller, who, moreover, was evidently ignorant of the value of the pestle, took it to the commissary of police.

It is supposed that it was cast, a long time before, by thieves or brigands, who conceived the idea of by this means hiding the proceeds of their robberies.



Picture Number One.
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ILLUSTRATED AND DEMONSTRATED BY AN EXPERIENCED ARTISAN

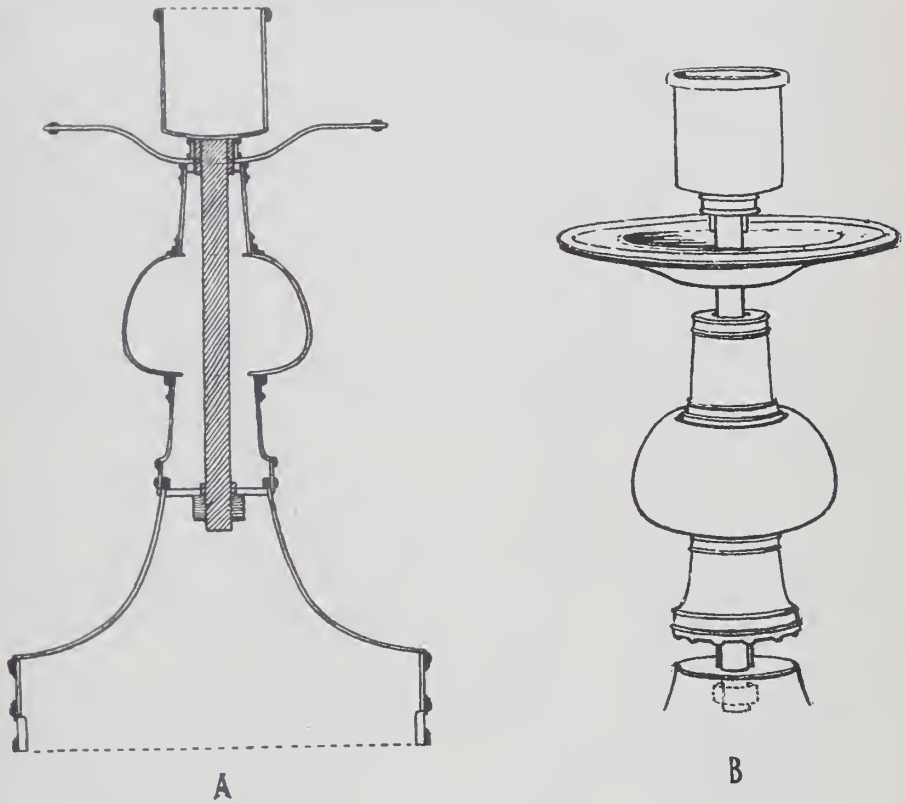
(*Continued from the issue of Sept.* 1.)

THIS spread-out end of the stem piece fits onto a collar about three-eighths ch wide, which in its turn is fitted over e top of the foot. This collar should be ade of a strip of 10-gauge metal three-ghths inch wide, and after accurately fit-ng it over the top of the foot the lower ge of the collar can be pierced to the tline shown in the sketch, or any other mple decorative edging that may suggest self, avoiding extremely sharp and spiky ojections if possible. Although in this se they would be soldered down and so uld not catch or tear, as would be the se if they were free—*i.e.*, unattached to background—they nevertheless give a eling of weakness. It should be remem-red in using this type of decoration—and e same applies to the enrichment of ouldings and borders—that however mple and primitive the unit, yet when used a repeating pattern it can look extremely ell and decorative and effective. A good xample of the value of repetition in this pe of design may be found in the collec-ion of Anglo-Saxon jewelry in the British luseum. Some of the brooches found in ent are particularly noteworthy for the ichness of their decorative effect produced y a repetition and arrangement of units f quite rudimentary simplicity. Over the pper edge of the collar a half-round wire bout one-twelfth inch wide should be lipped, allowing it to project half over the dge, thus forming a step into which the pread-out end of the lower stem-piece can e fitted. One-half inch below this an-ther half-round wire can be soldered, and he space between can be either further nriched with a series of beads or possibly small lozenge shapes, or a very fine twist wire might be soldered in the angle be-tween the half-round wires and the collar, thus reducing the space between the wires to one-sixteenth inch, which would then, of course, be left plain to look well. Inside the collar a square wire should be soldered corresponding in position to the lower half-round wire on the outside, against which the top of the foot would butt, and the col-lar can then be soldered on the lower end of the stem-piece.

On the other end of the stem-piece, which fits into the bottom of the boss, a small collar, similar to the one just discussed, can be fitted, but it should be rather nar-rower and made of thinner metal, about seven or eight gauge. The collar should be turned up on the small side, and after sold-ering it should be stretched carefully with a planishing hammer on a mandrel until it slips down over the stem-piece sufficiently for this to project about one-sixteenth inch. It should then be slipped off again, and a square wire about one-sixteenth inch thick should be soldered round flush with the top edge. For the sake of appearance the two outside corners of this wire can be slightly taken off, but it must not be filed into a half-round wire, as the object of this wire is to give a strong bearing for the boss to rest on, and so make a good joint when soldered. Further down the collar a small half-round wire can be soldered about one-thirty-second inch away from the bottom edge. This will make a neat little molding when the collar is slipped into position on the stem-piece and soldered on.

The opening in the bottom of the boss should be filed out very accurately, so that the end of the stem-piece pushes in as tightly as possible, as otherwise there will be great difficulty in soldering the two pieces together soundly afterwards. If by any chance the hole has become too large it is quite a simple matter to pass a flat punch through the opening at the other end of the boss, and with this as a support, the opening can be drawn together with a small planishing or collet hammer. It is ad-visable to roughly cut out these openings before soldering the two cups forming the boss together, as they are more easily cut out then, and it also makes the tying to-gether of the two parts before soldering a simpler matter, but before doing so it is necessary to strike two or three concentric circles about one-sixteenth inch apart as a guide when enlarging these, as, of course, there is no longer any center when once these pieces have been cut away.

The upper stem-piece is like the lower one, also a little tapered, but rather nar-rower, so that when in position on the top of the boss it gives the appearance of simply being a continuation of the lower one, carried right through the boss as it were. This tapering of the stem-piece considerably helps the general line of the candlestick, as in this way a continuous spread is obtained from below the grease-pan, thus giving a very strong and sturdy appearance. The two collars to be slipped over the top and bottom of this upper stem-piece should be in keeping with those on the lower one, but they need not be absolutely identically alike. If anything, they should be kept rather lighter in appearance. The lower collar should be slipped on far enough to allow the stem-piece to project and be fitted into the boss in the same way as the lower stem-piece. The upper collar on the other should come flush with the top edge of the stem-piece, in order to provide a good bear-ing surface for the grease-pan immediately above it.



A—SECTION THROUGH COMPLETE CANDLESTICK SHOWING CONSTRUCTION.
B—METHOD OF SCREWING AND FITTING TOGETHER; THE MAIN PARTS ARE SHOWN SEPARATED WITH THE SCREW PASSING THROUGH.

The grease-pan should be shaped out of a 3⅝-inch circle of metal, using rather stouter metal than has been used for the other parts so far, as there will be more wear here from continual clearing. The grease-pan, as will be seen from the sketch, is quite a shallow one and can be domed up almost entirely with a round blocking hammer on a wooden block, only doming up the center and leaving a flat band about five-eighths inch all round. Then when roughly shaped, it can be annealed and care-fully planished on a steel tool. The rim should be strengthened with wires or moldings, as the thin edge of the steel metal, besides making an unpleasant finish, is always more liable to be bruised or put out of shape. One of the simplest ways of strengthening the rim is to solder either a

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s are or half-round wire on either side of t rim, keeping both of them about one-ty-second inch inside the extreme edge. is looks very well seen edgeways, and nensely strengthens the rim, besides be- simple to do, there being only one wire each side. When two or three wires are d to make a little molding, the work omes much more difficult, as they look y untidy if not soldered absolutely paral- with one another. It is somewhat easier all the wires are touching one another, when once the inner circle of wire has n accurately soldered on, it is a com- atively easy matter to butt the others one one against each other, using small iron mps or cotter pins to hold them down.

The nozzle of the candlestick can be her raised in one piece—that is, without seam, or a ferrule can be turned up from strip of metal, soldered, and after plan- ing, a slightly domed bottom can be sold- d on. The nozzle should be made to fit stock size of candle. For a candlestick this size candles one inch thick would about right. The edge of the nozzle can strengthened by having a half-round re soldered round. Immediately below is wire a band of ornament can be erced, using a simple repeating pattern. his looks equally well when the nozzle empty or holding a candle. Underneath e nozzle a ferrule about three-eighths inch ng and just wide enough to push tightly to the upper stem-piece has to be sol- red. Over this ferrule a small collar bout one-eighth inch wide should be slipped order to separate the nozzle from the rease-pan, as this always looks better than hen the nozzle fits flush without any break etween the two. After soldering the col- r and the grease-pan on, the projecting art of the ferrule can be pushed down ightly into the upper stem-piece and the hole soundly soldered.

In the event of its being desired to keep he various parts separate and screw them ogether instead of soldering them together nto one piece, several slight modifications n the way of fitting will have to be made. For purposes of cleaning it is advisable, hough not absolutely necessary, to keep he nozzle and grease-pan separate, as it is rather difficult to clean the center of the grease-pan with the nozzle fixed above it. The other two pieces to be kept separate are the two stem-pieces with the boss be- tween, and the foot, thus making four dis- tinct pieces to be screwed together.

Into the top of the foot on to which the lower stem-piece fits, a thick plate of metal about 16-gauge has to be soldered, and a similar one has to be soldered into the top of the upper stem-piece. The ferrule sol- dered underneath the nozzle—before re- ferred to—can be done away with, only soldering a little collar to separate nozzle and grease-pan on. The two plates sol- dered into the top of the upper stem-piece and the foot should next have holes cut in them sufficiently large to allow a one-quar- ter inch thick wire to pass through. A length of one-quarter inch wire has next to be soldered on to the nozzle long enough to project about one-quarter inch beyond the plate soldered into the top of the foot when the whole candlestick is fitted to- gether. The end of this wire can then be screw-tapped, and a nut fitted to it. As, however, the various parts are circular, they would still be inclined to turn on one another even if screwed together tightly. It is therefore necessary to key them to- gether to such an extent as to make this impossible. This can be done by cutting a hole about three-eighths inch deep and one-sixteenth inch wide into the end of the wire which is to be soldered on to the nozzle. Into this slot a piece of plate metal can be fitted, leaving it just wide enough to project about one-sixteenth inch on either side of the wire. Then if two slots are fitted on either side of the holes in the grease-pan and the plates in the stem-pieces and foot, through which the wire pass, it would do away with any movement whatsoever when the whole is screwed together tightly. A similar piece has to be let into the wire at the other end. This has to be very carefully fitted, as the projecting piece on either side must not come beyond the plate soldered into the foot, leaving a clear one-quarter inch of screw for the nut, as, of course, the nut must screw tightly down on the plate in order to make the whole candlestick per- fectly rigid.

Candlesticks should on no account be lacquered after being polished, as from the very nature of their use they require con- stant cleaning, and after once the lacquer has been worn off in parts the whole sur- face becomes very patchy.

(To be continued.)

Nicaraguan National Exposition.

IN transmitting the official announcements of the Nicaraguan National Exposition to be held at Leon, commencing Jan. 2, 1910, in commemoration of that city's tri-centen- nial, Consul José de Olivares writes from Managua:

"Much interest is being manifested in this exposition, both by the government and the general public, the enterprise being the first of its nature that has ever been undertaken in this republic. It will embrace 10 sec- tions, as follows:

(1) Mechanical industries, which comprise: Cloth- ing, ceramics, shoes, tanneries, printing, binding, saddlery and harness, foundry, hardware, carpen- try, cabinet work, textiles, etc. (2) Agriculture and its products. (3) Chemical industries in gen- eral: Sugars, rum, wines, oils, varnishes, etc. (4) Mining and its products. (5) Fine arts and its adjuncts: Painting, sculpture, architecture, pho- tography, engraving, gold and silver work, music, etc. (6) Woman's arts: Embroidery, hand weav- ing, artificial flowers, etc. (7) Live stock in- dustry: Horses, swine, poultry, etc. (8) Forestry: Specimens of wood in crude state, sawed and pol- ished, rosin, specimens of rubber, vegetable wax, fibers, vines, etc. (9) Pedagogy and educational apparatus. (10) Retrospective arts: Idols, vases, urns, arms, etc.

Several thousand dollars have been al- lotted for prizes for literary and musical compositions, paintings, and for various other contests. It may be added that Leon is a city of 45,000 inhabitants (the largest in the republic) and on the railway from Corinto, on the Pacific Coast.

W. S. W. Blake, for three years located in N. C. Jackwitz's drug store, at Kenmare, N. Dak., has moved to Grand Forks, N. Dak., where he has formed a partner- ship in the jewelry business.

Golden Key Made by an Alaska Jeweler

A NOVEL product of jeweler's work in precious metal comes from Alaska in the form of a golden key that was pre- sented to the members of the Nile Temple, Seattle, on their pilgrimage to Nome, Alaska, Aug. 1 to 5. The key was made by A. J. Mueller, a jeweler of Nome, and was presented by Mr. Mueller and Otto W. Olsen and Chas. L. Johnson, two mine operators who donated the gold which came from their own mines.

The key, which is about 6¾ inches long and weighs six ounces, has the insignia of



GOLDEN KEY MADE BY AN ALASKA JEWELER.

the Mystic Shrine at the handle and the in- scription appears on the part which fits in the lock. The Egyptian face is in oxidized gold, the leaves of green gold and the lily between them of red gold. The scimiter blade and other bright parts are satin fin- ished, while the handle, the body and the other parts of the key are of rough virgin gold made of assorted sized nuggets.

The inscription on the ward reads "Pil- grimage of Nile Temple to Nome, Alaska," and on the reverse side "Presented by Scot- tish Rite Club to the Nile Temple of Seattle, Wash., Aug. 1st, 1909." On the three edges are the names of the donors, Messrs. Mueller, Olson and Johnson.

H. Princen, Minnesota, Minn., has turned over his interest in the jewelry business of H. Princen & Son to his son, August. H. Princen contemplates moving to Eu- rope.

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Annual Report on the Production of Precious Stones.

Text of the United States Geological Survey's Advance Pamphlet on Gems and Gem Minerals for 1908, Compiled by Douglas B. Sterrett.

(*Continued from issue of Sept. 29.*)

DIAMOND.

UNITED STATES.

Arkansas.—A pamphlet issued by the Arkansas Diamond Co., Little Rock, containing the statements of the original investors, the mining engineer and the geologist of the company will prove of interest to many people. An article giving an outline of the discovery, developments and possibilities of the deposit has been written also by the company's mining engineer, John T. Fuller.[1] Mr. Fuller calls attention to the fact that the term "blue ground" is a misnomer and is little understood by the average prospector. The "blue" refers to the bluish-green color of the unweathered serpentinized peridotite encountered below the zone of yellow weathered material at the surface. On exposure to weather the "blue," which is really the form of rock, disintegrates to a grayish-green or yellowish-green friable mass which is more properly a "ground." The peridotite of the Arkansas Diamond Co. mine is essentially similar to that of the South African diamond mines. Since the peridotite in the latter mines varies greatly in appearance, not only in different mines often in different parts of the same mine, it is not expected that a close comparison between details can be made. The occurrence of the Arkansas peridotite in the form of a pipe, the manner in which it weathers, the presence of unaltered portions called "hardibank," and of minerals commonly found associated with diamonds are points of similarity.

On over half of the area of the peridotite outcrop the rock has weathered to depths varying from 20 to 60 feet, so that it will require but a minimum of blasting to mine. The material that can be thus removed is estimated at 1,500,000 cubic yards. In the work of testing the deposit a good yield of diamonds was promising and amounted to 540 stones, of which 505 weighed together 217 carats. Three cut stones were found to be brilliant and were valued at from $60 to $175 per carat, with an average value of $104 per carat. A parcel of rough unsorted stones from the mine will easily worth $10 per carat. The only way to obtain a true idea of the value or possibilities of such a deposit is to wash at least 50,000 cubic yards of rock with the proper type of washing machines. Small test runs on certain parts of the peridotite outcrop indicate at least a content of 21 carat per load of 16 cubic feet. The possibilities of cheap mining in Arkansas are great, since there is an abundant supply of water and timber near by and coal should be obtained at reasonable rates.

Mr. Stifft, of the Stifft Jewelry Co., Little Rock, Ark., reports that over 700 diamonds have been found up to July 1, 1909.

According to reports the Ozark Diamond Mining Co., Little Rock, has taken up the Mauney property, covering eight acres of the peridotite outcrop adjoining the land of the Arkansas Diamond Co., and is engaged in prospecting it. A number of diamonds are reported to have been found.

The discovery of a new peridotite deposit in Arkansas has been described by A. H. Purdue.[2] This deposit is located a little over two and a half miles northeast of the original area and three miles south of east of Murfreesboro. It was discovered by M. N. Burgess, Murfreesboro. The peridotite outcrops on the north slope of a hill whose top is covered with 10 to 12 feet of "plateau gravel" cemented into conglomerate. The gravel débris covers portions of the hill slopes and, along with the depth of soil and vegetation on the latter, renders it difficult to determine the boundaries of the peridotite. The peridotite covers at least two and a half to three acres of land, though the actual area may be found to be still greater.

From microscopic examination this peridotite appears to be identical with that of the original area described by Kunz and Washington.[3] The rock weathers readily, and on the outcrop has disintegrated into soil and bowlders up to the size of a man's fist. The soil is green, brown and yellow, according to stages of oxidation. Rather hard fragments of peridotite thrown out of pits go to pieces after a few days' exposure. The formations cut by the peridotite are referred most probably to Cretaceous age, and the peridotite is probably synchronous with the peridotite of the original area. In the original area more resistant portions of the peridotite have withstood weathering and have formed knobs and elevations extending in a northeast-southwest direction. The new area lies in this same general line.

This new peridotite area has been taken up by the American Diamond Mining Co., and prospecting work has been started. Reece Lamb, vice-president of the company, reports that seven diamonds have been found, along with several garnets and numerous quartz crystals.

California.—The United States Diamond Mining Co. has continued prospecting work on its property near Oroville. According to reports the shaft is 180 feet deep, and several small diamonds and chips have been found. As yet no authentic report of these finds has been received at the Survey.

Kentucky.—Press reports indicate continued prospecting in the peridotite areas of Elliott County, Ky., during 1908. Reports state that two diamonds have been found, though details and official confirmation of these discoveries have not been received.

SOUTH AFRICA.

Griqualand West.—The 20th annual report of the De Beers Consolidated Mines[1] shows a large decrease in the number of loads of "blue" raised and washed and in the quantity and value of diamonds obtained. The total production of blue ground at all the mines—De Beers, Kimberley, Wesselton, Bultfontein and Dutoitspan—was 5,497,782 loads of 16 cubic feet, as against 9,010,686 loads in 1907, and the total quantity washed was 4,965,323 loads in 1908 as against 6,626,291 loads in 1907. The stock of blue on the floors was increased from 9,391,603 loads in 1907 to 9,955,123 loads in 1908. The number of carats of diamonds won from all the mines and from the tailings and débris was 2,177,191, as compared with 2,619,872 carats in 1907. The number of carats of diamonds won per 100 loads remained the same as in 1907 in the De Beers and Kimberley and Bultfontein mines, and showed a slight decrease in the Wesselton and Dutoitspan mines. The average cost of mining and depositing the blue was lowered in the De Beers, Kimberley and Wesselton mines and slightly increased in the Bultfontein and Dutoitspan. The cost of washing and winning the diamonds was materially lowered in all the mines. The value of the diamonds produced, calculated on the basis of diamonds sold, was £3,354,524, as compared with £6,452,597 in 1907. Owing to the severe depression in the diamond market, the output of diamonds was not all sold, and those disposed of brought a slightly lower price than in 1907. The amount distributed in dividends during 1908 was £800,000, as against £2,550,000 in 1907. The payment of this amount in dividends was much to the company's credit, considering the general depressed condition of the diamond market and the fact that no diamonds were sold during the last five months of the year. By closing the De Beers and Dutoitspan mines and reducing the scale of the work at the others the operations were reduced step by step to about 35 per cent. of what they were during 1907. This accomplished the purpose of maintaining the price of diamonds, especially those of better grade, though the increased output of the Premier mine made this difficult. Attention is called to the fact that about 30 per cent. by weight of the parcels of diamonds sold by the company contains 70 per cent. of the values.

A new diamond field was proclaimed at Harrisdale, 14 miles from Kimberley, on July 16, 1908,[2] and the best prospects were hastily taken up. This diamond deposit consists of alluvial gravel wash, running from four inches to three feet in thickness. Water is scarce and has to be pumped from Vaal River, seven miles off, and then carried five miles by donkeys. The ground was prospected by a few men before the field was opened, and £20,000 worth of diamonds were reported as won in six weeks. The diamonds are of excellent quality and average about £8 per carat.

Transvaal.—The production of diamonds in the Transvaal[1] during the fiscal year 1908 amounted to 2,184,490 carats, valued at £1,879,551, an increase of 639,154 carats in quantity and a decrease of £323,960 in value, as compared with 1907. The production came principally from the Premier mine, though 11 other companies and the alluvial diggings at Christiana contributed a small portion. The production from the alluvial diggings amounted to 1,387 carats, valued at £4,617. The production at the Premier mine[2] for the year ended Oct. 31, 1908, amounted to 2,078,825 carats, an increase of 188,838 carats over 1907. The value of the output was £1,536,719, or 14s. 9d. per carat. The prices received were lower than in previous years, due in part to the poor market for diamonds and in part to a slight deterioration of the quality of the output. The contract with the Diamond Buying Syndicate has been broken, but the company has established sales offices in London, and the price of diamonds is not to be lowered indiscriminately.

Orange River Colony.[3]—The production of diamonds in the Orange River Colony during the fiscal year ending June 30, 1908, is given by Burnett Adams as 505,452 carats, valued at £1,069,942, as compared with 398,700 carats, valued at £1,222,202, in 1907. The yield in carats per 100 loads washed was 10.38 in 1908 as compared with 10.19 in 1907. The average price per carat fell from 60s. 6½d. to 42s. 1d. through the unstable condition of the diamond market. The production came principally from the Jaegersfontein, Koffyfontein, Voorspoed and Roberts Victor mines, with a smaller part from prospecting and developing work at the Ebenezer, Lace and Monastery mines. The yield from the Vaal River alluvial diggings amounted to 5,447 carats, valued at £18,217, or 66s. 10½d. per carat. The largest diamond found in the alluvial diggings during the year weighed 59¼ carats and was valued at £385. That the prospects of the Roberts Victor mine are good is shown by the declaration of a 25 per cent. dividend[4] in March, 1909. The projection of an intrusion of non-diamond-bearing ground into the diamond-bearing area was found to be local and offered no serious drawback to the operations of the mine. The Lace diamond mine has been purchased by the Crown Diamond Mining & Exploration Co.[5] and is expected to be actively worked under the new management.

German Southwest Africa.—Considerable interest has arisen from the discovery of a new diamond field in German Southwest Africa during 1908.[6] The diamond deposit occurs in a belt about one mile wide and stretching in an arc from Luderitz Bay southward 30 miles to Elizabeth Bay. The diamonds occur in a coarse sand associated with agates and the more valuable forms of quartz. They are generally in fairly perfect octahedral crystals ranging from one-fifth to three-fourths of a carat in weight. No large stones are found. The quality of the stones is good and the color generally pure white, though some have a yellow shade.[7]

Consul Thomas H. Norton, Chemnitz,[8] reports that up to Dec. 31, 1908, about 40,000 carats of diamonds had been found, whose estimated value was $269,000. It is the policy of the German Government to hold a monopoly over these diamond deposits and to regulate development in such a way as to assure proper protection of mining interests and to prevent uneconomic methods of exploitation. All of the diamonds are to be cut in Germany, and it is estimated that the wages paid for the work will amount to $500,000 annually at the present rate of production of the field. The diamonds are to be taxed at such a rate that the miners will secure about one-half

[1]Eng. and Min. Jour., Jan. 16, 1909.
[2]Econ. Geology, vol. 3, 1908, pp. 525-528.
[3]Trans. Am. Inst. Min. Eng. Bimonthly Bull. No. 20, pp. 187-194.

[1]20th Ann. Rept. De Beers Consolidated Mines for year ending June 30, 1908.
[2]Mining World, Oct. 17, 1908.

[1]Ann. Rept. Gov't Min. Eng., Transvaal, 1907.
[2]Eng. and Min. Jour., April 24, 1909.
[3]Mines Dept. Orange River Colony, Fifth Ann. Rept., 1908, Bloemfontein.
[4]Min. Jour., London, March 20, 1909.
[5]Min. Jour., London, Feb. 6, 1909.
[6]U. S. Daily Cons. Repts., April 2, 1909.
[7]Eng. and Min. Jour., Dec. 19, 1908.
[8]Idem.

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profit. Mining consists in simple sieving, hing and picking out of diamonds. Almost no ital for machinery has been required so far the work is done by natives with white over-rs.

he extent of the diamond field is being found be greater than at first thought. Diamonds e been found along the coast to the south ut 150 miles from Ludcritz Bay and 75 miles n Orange River.[1] That the deposits have med from alluvial deposits is thought probable, Orange River is pointed out as a possible ginal source.

SOUTH AMERICA.

Brazil.—The geology of the diamond-bearing hlands of Bahia—Chapada Diamantina, as a tion of it is called—has been described by J. Branner.[2] This region lies northwest of Bahia south and southeast of Rio Sao Francisco. out it comparatively little is known. Two rail-ds approach but do not penetrate this area, and must be accomplished with mules. The ion is semi-arid and the climate hot, though tful. Much of the country is covered with nga forests, a tough, scrubby growth of timber. country is fairly well watered along the ams, though subject to droughts away from m.

The following is an outline of the geology with bable ages of the formations: Along the coast the north of the city of Bahia is a series of etaceous and Tertiary strata resting on pre-mbrian schists, gneisses and granites. The lat- extend from the sedimentaries along the coast stward to the highlands and form a nearly level in with a few scattered hills and peaks over it. e Serra de Jacobina is the first mountain range the highlands, and is composed of the con-omerates, shales, schists and quartzites of the nas series, 1,000 meters thick, and of Cambrian e. The bedding of this series strikes nearly rth with the range and dips steeply to the east is vertical. The crystalline rocks also appear the west of the Jacobina range. To the west this is the great Tombador range, composed 400 meters of nearly horizontal Cambrian ndstones and quartzites resting directly on the ystallines. The edges of these beds of the ombador formation, which dip gently westward, rm great walls or searps on the east. The Tom-ador beds can be traced northward toward Rio ao Francisco, where they cap the flat-topped ountains or form the monoclinal ridges of that egion. Above the Tombador beds are the acuipe flints, about 100 meters thick. Above these re 500 meters of the Caboclo formation, of De-onian age, composed of gray, red, yellow, black nd cream-colored shales. The upper part of this ormation is in contrast with the overlying false-edded pinkish sandstones, conglomerates and uartzites of the Lavras series, of Carboniferous ge. This series carries the diamonds and is about 00 meters thick. The Lavras series is overlain y 350 meters of red Triassic sandstones, very like he Triassic sandstones of New Jersey and Con-ecticut. These have been called the Estancia ed beds. The last series exposed is the Salitre imestones and marbles, about 300 meters thick and f Jurassie age.

Diamonds and carbonados are found together in his region, and their mining constitutes an impor-ant industry of Bahia. The source of the dia-monds and carbonados has been pretty definitely raced to the Lavras series, though Dr. Branner has never seen one in place in these rocks. The streams and river gravels have been found richest n diamonds where they flow through or over large areas of the Lavras beds. No eruptive rocks occur in the Lavras beds which could possibly give rise to all the diamonds and carbonados of the region. Areas of serpentine have been found in the crystalline rocks that underlie the sedi-mentary rocks. It is possible the diamonds origi-nated in peridotite in these crystalline rocks, and were later washed out and deposited with the Lavras beds.

The most productive area has been that between Sincoro on the south and Morro do Chapeo on the north. Whether this is due to a particular richness of the beds in this area or to the favor-able supply of water, or to both, is not known. Mining methods used have been crude, practically all work being done by hand. The possibilities of mechanical apparatus, especially dredges, should be tested. In the stream beds and places where the natives have been able to work there is but little virgin gravel left. In swamp and marsh lands along the river not accessible to the natives it is probable rich deposits still exist and could be worked with dredges. Dredges must operate under difficulties in this region, however, as transporta tion facilities are poor and repair shops and fac-tories a long way off.

[1]Min. Jour., London, March 20, 1909.
[2]Eng. and Min. Jour., May 15, 1909.

British Guiana.—The exports of diamonds from British Guiana during the calendar year 1908 amounted to 4,968 carats, [1] valued at $40,872, as against 2,220 carats, valued at $17,550, in 1907. The shipments between Jan. 1 and May 12, 1909, amounted to 1,095 carats,[2] valued at $7,350. A new deposit of diamonds was discovered near the Dukwarri Cataract, about 115 miles from the mouth of Cuyuna River.[3] Two parcels of stones weighed 138 carats, showing that the diamonds of this deposit are small in size, as are those from the other deposits of British Guiana.

INDIA.

The production of diamonds in India during 1908 amounted to 140.75 carats, valued at £940,[4] against 628 carats, valued at £2,784[5] in 1907. These figures represent the production in the States of Panna, Charkhari and Ajaigarh, in central India. A few diamonds are reported found in the Anantapus district of the Anadras Presidency, though no statistics have been obtained.

AUSTRALIA.

New South Wales.[6]—The production of diamonds in New South Wales during 1907 amounted to 2,539 carats, valued at £2,056, a decrease of 288 carats in quantity and of £64 in value from 1906. The average size of the diamonds was small, though one fine white stone was found at Copeton that weighed 3¾ carats and was sold locally for £17. The greater part of the output came from the vicinity of Copeton, in the Tingha division.

The discovery of a volcanic breccia or agglomerate[7] at Snodgrass, 20 miles west of Delegate, led to the prospecting for diamonds in that region. The rock resembles the diamond matrix in the pipes of the mines of South Africa and contains rounded eclogite lumps as in those mines. The rock occurs at the contact between granite and Silurian slates and sandstones. No diamonds have yet been found.

DIAMOND INDUSTRY.

The crisis which the diamond industry of the world recently faced is past and the conditions are fast becoming normal. With the exception of a five per cent. increase in the price of the rough diamonds from the Wesselton mine, the price of rough diamonds has remained practically stationary.[8] The increase in price of high-grade rough diamonds is taken as an indication of a growing demand for these and a decided betterment of the industry. The value of the rough diamonds has fluctuated but little, although an increase in the price of polished stones[9] of as much as 15 per cent. in three months is reported. Dispatches from the foreign diamond markets, as Amsterdam and Antwerp, report the presence of large American buyers as a good sign of a revival of the diamond trade.

The imports of diamonds and other precious stones into the United States has again returned to nearly the normal amounts, and is strong indication of the general betterment of industrial conditions. Nearly the usual number of diamond cutters have returned to work in the United States, and it is to be hoped that this industry will increase with the change effected in labor conditions.

Cullinan Diamond.—A noteworthy event in the diamond world during 1908 was the successful cutting and polishing of the great Cullinan diamond, and the presentation of the same to the King and Queen of England on Nov. 21.[10] The diamond weighed about 3,025 carats and was cut into 9 large stones and a number of smaller ones.[1] These gems were (1) a pendaloque or drop brilliant, weighing 516½ carats, dimensions, 2.322 inches long and 1.791 inches broad; (2) a square brilliant, weighing 309 3/16 carats, 1.771 inches long by 1.594 inches broad; (3) a pendaloque, weighing 92 carats; (4) a square brilliant, weighing 62 carats; (5) a heart-shaped brilliant, weighing 18¾ carats; (6) a marquise brilliant, weighing 11¼ carats; (7) a marquise brilliant, weighing 8 9/16 carats; (8) a square brilliant, weighing 6⅝ carats; (9) a pendaloque, weighing 4 9/32 carats; (10) 96 brilliants, weighing 7⅜ carats; (11) a quantity of unpolished "ends" weighing 9 carats.

The first and second of these are larger than any cut diamond in the world. Even the Kohinoor diamond, weighing 102¾ carats, is less than half the size of the smaller one of the two large Cullinan stones. All the polished gems from the Cullinan are without flaw and of remarkable brilliancy and luster. In place of the normal 58 facets on a brilliant, the largest stone has 77 facets and the second 66 facets, which add greatly to the beauty of the gems.

Origin of Diamonds.—In a paper read before the Geological Society of South Africa,[2] F. W. Voit discusses the nature and origin of kimberlite and its relation to the diamonds found with it in South Africa. Dr. Voit prefers to call kimberlite an agglomerate rather than a breccia. From the abundance of pyroxene and other minerals besides olivine and a suspicion of the presence of feldspar in some cases, the rock is evidently not a peridotite, but might more appropriately be called porphyritic pyroxenite. In places it is difficult to determine whether a rock is kimberlite or diabase, and chemically there is a transition from the one to the other. In many places diamonds are found where it would be difficult to explain their presence otherwise than as having weathered out of the diabase beds forming the surface rocks on some of the plateau regions. The so-called bowlders of eclogite found at some of the mines described by Dr. Bonney can very readily be explained as segregations in the magma or as inclusions with edges and corners dissolved off by the action of the kimberlite magma. The brecciation evident in portions of the kimberlite bodies could readily have taken place during the extensive serpentinization the latter have undergone with consequent large increase of volume by hydration. The same agency may have caused the breaking of some of the diamonds, though this phenomenon is also readily explained in other ways.

[1]Min. Jour., London, Feb. 6, 1909.
[2]Min. Jour., London, June 5, 1909.
[3]Min. Jour., London, May 5, 1909.
[4]Advance statement of the production of minerals in India in 1908 by the director of the Geological Survey of India, June 10, 1909.
[5]Rec. Geol. Survey India, Vol. 37, pt. 1, 1908.
[6]Ann. Rept. Dept. Mines, New South Wales, 1907, p. 59.
[7]Pittman, E. F., Australian Min. Standard, April 7, 1909.
[8]Jewelers' Circular-Weekly, June 16, 1909.
[9]Jewelers' Circular-Weekly, Dec. 9, 1908.
[10]Jewelers' Circular-Weekly, Nov. 25, 1908.

EPIDOTE.

J. D. Endicott, of Canon City, Colo., has had a quantity of compact epidote cut "en cabochon" with pleasing results, for use in scarf-pins, cuff buttons, etc. This epidote is found in the unconsolidated drift material two miles south of Canon City. The drift has been deposited in terraces and beds over former table-lands and slopes south of Arkansas River. The epidote is found as pebbles associated with cobbles and pebbles of granite, quartz porphyry, trap, pegmatite, cyanite rock, jasper, chert, iron ores, chalcedony, quartz, etc. Pebbles of granite and diorite have a similar variety of epidote in streaks and irregular patches through them, indicating the probable source of the gem material. Only the very fine-grained compact variety of epidote furnishes good gems. The greater part is too coarse-grained and brittle for cutting. The colors range from light pistache or yellowish green to dark olive-green. Occasionally a bright-red patch of jasper is included in the epidote, giving somewhat the effect of bloodstone. The epidote is hard, and if sufficiently compact takes a beautiful polish. It has found favor in the local markets in Colorado and should be received elsewhere.

[1]Jewelers' Circular-Weekly, Nov. 11, 1908.
[2]Abstracted in Eng. and Min. Jour., April 17, 1909.

(To be continued.)

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	*New York selling price, .999 Basis.*
Sept. 28	23 5-8d.	$0.53⅝
" 29	23 11-16d.	.53¼
" 30	23 5-8d.	.53⅜
Oct. 1	23 3-4d.	.53⅜
" 2	23 3-4d.	.53⅜
" 4	23 11-16d.	.53¼



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Pennsylvania Jewelers Take Stand Against Jobbers Selling at Retail.

PHILADELPHIA, Pa., Oct. 2.—The following letter has been sent to-day to the jobbers and wholesalers throughout this city and the State of Pennsylvania by the Executive committee of the Pennsylvania Retail Jewelers' Association, which is composed of J. P Archibald, H. F. Seltzer and Charles H. Hambly. It is signed by them and by the president of the association, Ira D. Garman:

PHILADELPHIA, Oct. 2, 1909.

Gentlemen—At a meeting of the Pennsylvania Retail Jewelers' Association held recently, among other matters discussed, the subject of retailing by jobbers was brought up, and the consensus of opinion was that this is one of the greatest abuses existing to-day in the jewelry trade.

The matter was referred to the executive committee, which was instructed to communicate with the jobbers of our State asking them to discontinue the present practice of retailing and to confine their business in future to the legitimate retail jeweler.

Jobbers must have the support and trade of the retail jeweler or they cannot exist; consequently, they endeavor to sell the retailers as much of their stock as they will buy. Considering their attitude in this direction, they are inconsistent in their treatment of the retail jeweler.

Retailers generally concede the right of the middlemen to exist, and firmly believe their interests are best served by the manufacturer, jobber and retailer each confining his efforts to the proper field.

Through association work the jewelers outside of our city are becoming familiar with the fact that you do more or less retailing. They do not approve of it, and if this practice is continued it is going to mean that those jobbers who come forward and state to the legitimate retail jeweler that in future they will positively sell no goods except to them will have the patronage of the jewelers throughout our entire State.

In conformity with our instructions, we beg to submit this request for your thoughtful consideration, with the hope you will recognize the justice of it and will co-operate with us to the end that the rights and interests of each be recognized and preserved.

We would thank you to give this matter your immediate attention, and let us have your reply at your earliest possible convenience, that we may make our report to the association at our next meeting. Very cordially yours,

The Executive Committee of the Pennsylvania Retail Jewelers' Association.

(Signed) IRA D. GARMAN, President.

Receiver Appointed for William Feintuch, Providence, in Bankruptcy Proceedings Begun by Creditors.

PROVIDENCE, R. I., Oct. 2.—Creditors have petitioned the United States District Court for the district of Rhode Island for an adjudication of William Feintuch, doing a manufacturing jewelry business as William Feintuch & Co., as a bankrupt. Judge Arthur L. Brown has cited Feintuch to appear and show cause why he should not be adjudged a bankrupt and has appointed Edward H. Ziegler as temporary receiver.

Mr. Feintuch has been conducting business at 234 Chestnut St. The petitioning creditors are all of this city and include Amelia Feintuch, who claims to be a creditor for $800, and Charles Silverman and Bertha Esser, creditors each for small amounts. Concealment of property with intent to hinder, delay and defraud creditors is alleged in the petition.

It is understood that when the United States marshal visited Mr. Feintuch's place of business he was unable to locate Mr. Feintuch, who, it was stated, had left the city for parts unknown. An attachment has also been made on the plant by Edward D. Bassett, who holds a note against Feintuch for $1,800.

President of Amsterdam Diamond Co., Buffalo, N. Y., Charged with Conducting a Lottery.

BUFFALO, N. Y., Oct. 4.—Joseph H. Miller, of 587 Ashland Ave., president of the Amsterdam Diamond Co., is under arrest here. He is charged with using the mails for fraudulent purposes and running a lottery. Miller has offices in the Palace Arcade. The arrest was made by United States Marshal Doty, of Buffalo.

It is said that the Amsterdam concern issued contracts in which it was stipulated that it would furnish diamonds after the contracts were paid in full, or the purchaser could have the choice of receiving annual dividends of the concern. United States Attorney O'Brian, of Buffalo, who is prosecuting the case, alleges that the company for a time lived up to the contract, but failed to do so after business decreased. Mr. O'Brian claims that the concern took in more than $500,000, but he does not know how much was paid out. The advertisements of the company, which has been in Buffalo for the past four years, were answered by thousands of persons. It is said that all of the business was carried on outside of New York State.

Mr. Miller pleaded not guilty when arraigned before United States Commissioner Keating. His attorney is Charles M. Harrington. Assistant United States Attorney James O. Moore represented the Government at the hearing. The defendant, who is out on $4,000 bail, will have a hearing on Oct. 18. Postal Inspector Griggs has been working on the case for some time.

Importations at the Port of New York.

Weeks Ended Sept. 26, 1908, *and Sept.* 25, 1909.	1908.	1909.
China, Glass and Earthen Ware:		
China	$73,024	$103,279
Earthen ware	18,113	13,098
Glass ware	15,415	36,143
Optical glass	200	2,386
Instruments:		
Musical	12,252	11,842
Optical	9,313	17,921
Philosophical	816	5,498
Jewelry, etc.:		
Jewelry	11,156	18,102
Precious stones	663,569	1,155,555
Watches	27,146	13,451
Metals, etc.:		
Bronzes	1,524	8,790
Cutlery	20,654	28,054
Dutch metal	.....	650
Platina	24,148	22,653
Plated ware	.....	.....
Silverware	150	124
Miscellaneous:		
Alabaster ornaments	.....	381
Amber	2,475	1,490
Beads	372	3,941
Clocks	5,704	9,534
Fans	5,275	2,799
Fancy goods	6,833	15,233
Ivory	17,233	.....
Ivory, manufactures of	38	470
Marble, manufactures of	4,015	23,872
Statuary	1,356	24,260

Stein & Damon, Alliance, O., have leased a two-story brick building on the southeast corner of Main and Arch Sts., which will be remodeled and improved, and additional windows put in for the use of their jewelry and optical business. They expect to have this ready by Nov. 1.

Negro Accused of Substituting Cheap Ring for Valuable Jewel, Sent to Prison for Six Months.

A colored man, who is known to the police in this city as Francis Rolland, whose portrait is No. 3645 in the Rogues' Gallery, was sentenced to six months on Blackwell's Island by Judge Mayo, in the Court of Special Sessions, New York, Friday. Last week the man went to the store of Wm. H. Enhaus & Son, 31 John St., New York, and while there was detected in trying to substitute a cheap imitation ring containing a red stone for a ring valued at about $18.

The man first called at the store and selected a stone which he desired to have mounted. He later returned, and while waiting for the work to be done asked to be shown a tray of rings. Behind the counter at which the man was examining the rings is the watchmaker's bench, on which is a mirror. As the customer was examining the rings the watchmaker followed his movements in the glass and noted that he substituted for one of the rings a cheap imitation. Detective-Lieutenants Monahan and Summers were summoned and the ring was found in the man's possession. He was taken to police headquarters and held in $500 bail for trial in Special Sessions, Friday. He said his name is Herbert Hechman, 25 years old and a native of France. The police records show that he had previously served a prison term at one time as an inmate of the House of Refuge.

In view of the fact that the prisoner is now serving only six months, it behooves the jewelry trade to keep him in mind and beware of future visits. The man is described as being of medium height, having the appearance of a Mexican negro, with dark hair and dark eyes.

New Jersey Retail Jewelers' Association Holds Its Semi-Annual Meeting at Trenton.

TRENTON, N. J., Oct. 1.—The New Jersey Retail Jewelers' Association held its initial meeting, since the organization of the society six months ago, last Wednesday evening at the Trenton House, this city. Several new members were elected to the association and other business transacted. This meeting being a semi-annual gathering, a large part of the business of the association was left until the annual meeting, which will be held April 13, 1910.

A discussion of plans for the annual meeting was a feature of the session, at which Frederick Rowe presided.

The officers of the association are: President, Frederick Rowe; first vice-president, H. L. Rickey; second vice-president, John Harris; third vice-president, Otto Raggenkamp, of Elizabeth; fourth vice-president, Louis Phliger; treasurer, I. D. Lyon, of Morristown; secretary, George E. Fort.

A recent dispatch from London, England, stated that negotiations were recently concluded whereby a European syndicate takes control of the 16 best gem mines in Ceylon, the objects being to make a market for the gems and bring them to a proper standard and market value. The mines up to the present have been under the management of natives.

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J elers of Boston, Mass., Suffer Many aring Robberies—Thieves Escape.

STON, Mass., Oct. 1.—The police have in a crusade against the snatch thieves w seem to have selected South End and R bury jewelry stores as their particular cts of plunder. Within a fortnight four s have been reported, and in two of arrests have been made.

has already been told in this corre- idence how a tray of rings was stolen the store of Lazarus Davis, 1247 noat St., Roxbury, Sept. 21, by two g men. The police arrested James ley, 21 years old, giving his address as 4 Newton St., charged with assault on e person unknown.

st Sunday morning, when Greeley had taken into custody, the police got the hat Greeley was concerned in the rob- at Davis' store and sent for Mr. Davis e if he could identify him. Mr. Davis onded, and, according to the police, said Greeley was one of the men.

reeley's case was continued for trial.

was while Mr. Davis was at Station 10 word came to the police that somebody broken the window of Mr. Davis' store was removing articles. A squad of olmen started on the run and soon ched the Davis store, which is but a rt distance from the police station. ere they found a young man who gave name of Francis Kenney and his age 23 years. Kenney would not say where lived. He was taken into court next day d bound over for the Grand Jury on a rge of breaking and entering.

About 3 P. M., Wednesday, two men en- ed the store of Abraham Lewis, 1915 ashington St., Roxbury, and requested the oprietor to show them some rings. No oner had Mr. Lewis set before them a tray ntaining 36 rings and valued at $60 than ne of the two grabbed it and ran, closely llowed by his companion. Lewis gave ase, shouting "Stop thief!" The street as crowded at the time, and before the uch-surprised passers-by realized what was appening the thieves managed to make eir escape with all of the rings.

According to the description given the olice, one of the men was about 18 years ld, five feet seven inches tall, weight about 20 pounds, smooth face, and wore dark othes and a derby hat. The other was bout 19 years old, five feet four inches all, light complexion, and wore a blue suit nd blue cap.

The fourth robbery occurred to-day. About 2 o'clock two men walked into the welry store of Bernard Kuhn, 284 Tre- ont St., corner of Hollis St., South End. Ir Kuhn tells the circumstances as fol- ows:

"These two asked to see some rings. I ook out a tray of signet rings, which they examined carefully for a moment. Then ne of the men went to the door and called a third and older man, who, after examin- ng the rings, requested that I should show hem some more.

"I had hardly turned to the case to get a second tray before the oldest man grabbed the first tray and dashed for the street. In his haste he upset the tray. It contained 24 rings, all but six being thrown to the floor. I ran to the door and shouted "Stop thief!" but the three men dashed up Tre- mont St. to the corner of Pleasant St. and were soon out of my sight. Any of the 100 or more spectators could have stopped the thieves, but they made no effort to do so.

"I gathered from the floor 18 of the rings that had fallen out and figured up my loss as about $18, as the rings were not expen- sive."

The oldest of the three men appeared to be the leader. He is 30 years old, weighs about 130 pounds and stands five feet five inches. His face is brown from exposure and he has light hair and a fair com- plexion.

The youngest of the trio is about 17 years old, weighs not more than 100 pounds and is about four feet six inches in height. The third man is about 25 years old, weighs about 130 pounds, and is five feet four inches in height. All three were dressed in shabby suits of gray material.

Despite the discrepancies in the descrip- tions furnished them, the police are of the opinion that the same men committed the thefts at Lewis' and Kuhn's.

Death of Jesse L. Browne.

PHILADELPHIA, Pa., Oct. 1.—The jewelry trade in this city and throughout the south learned with deep regret, last week, of the sudden death of Jesse L. Browne, southern representative for M. Sickles & Sons, who, as briefly noted in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, died at his home in Richmond, Va., Sunday, Sept. 26, of blood poisoning. Mr. Browne's death was a severe shock to his many friends, who had always regarded him as having a robust constitution.

Mr. Browne had long been connected with the trade: he was the representative for several years of Henry Freund & Bro., New York, later engaging in business for him- self. After some years he accepted a posi- tion with M. Sickles & Sons, identifying himself with the southern territory, a posi- tion he retained until the time of his death.

Deceased was highly esteemed by all with whom he came in contact. He was 31 years of age and is survived by his widow.

Games Rolled by the Jewelers' Bowling League of New York.

The following were the scores of the teams of the Jewelers' Bowling League of New York in the games rolled last week:

Sept. 27.—Wm. Barthman.....	783	863	921
vs. H. W. Wheeler & Co.....	804	798	844
Sept. 29.—Joseph Fahys & Co.....	760	892	882
vs. J. J. Donnelly.....	753	748	825
Oct. 1.—Ilgen & Wakefield Co.....	782	821	840
vs. Wm. Barthman.....	953	897	917

STANDING OF CLUBS.

	Won.	*Lost.*	*Per cent.*
Tiffany & Co.....	3	..	1.000
Joseph Fahys & Co.....	5	1	.833
Cross & Beguelin.....	5	1	.833
Wm. Barthman.....	7	2	.778
H. W. Wheeler & Co.....	4	2	.667
Robt. H. Ingersoll & Bro....	1	2	.333
Mumford & Galaway.....	2	4	.333
Solidarity Watch Case Co.... ..		3	...
Ilgen & Wakefield Co..... ..		6	...
J. J. Donnelly..... ..		3	...

A negro was arrested recently, after a chase, accused of entering the store of C. A. Wolf, Topeka, Kan., and stealing $500 worth of stock. Entrance to the store was gained through a window in the rear of the building.

Involuntary Petition in Bankruptcy Filed Against E. A. Niehaus.

ST. LOUIS, Mo., Oct. 4.—An involuntary petition for adjudication in bankruptcy was filed in the United States District Court by Grant, Carroll & Kennedy, attorneys for the Eisenstadt Mfg. Co., the St. Louis Clock & Silverware Co. and Heintz Bros., Buffalo, N. Y., against Ernst A. Niehaus, 2026 Franklin Ave. An order to show cause was made and a subpoena was issued, made re- turnable Oct. 13. The subpoena was served and the marshal's return of service filed. The Eisenstadt company filed suit against Mr. Niehaus two weeks ago for $315.03, al- leged to be due on notes and account.

Mr. Niehaus has been in business for himself about five years. Before that he was associated with his brother Frank, on Market St. Frank obtained a divorce from his wife, who afterward was married to Ernst. The latter is a nephew of F. H. Niehaus, Sr., of 1302 Franklin Ave., the oldest St. Louis jeweler.

Mr. Niehaus was well regarded for his ability and industry, and his principal diffi- culty has been lack of capital.

Morris Siegel, East St. Louis, Ill., Files Voluntary Petition in Bankruptcy.

ST. LOUIS, Mo., Oct. 4.—Local creditors of Morris Siegel, East St. Louis, have been notified by Walter J. Grant, referee in bankruptcy, that Sept. 23, in the District Court of the United States for the Eastern District of Illinois, Mr. Siegel was adjudi- cated bankrupt. The first meeting of his creditors was scheduled to be held in the office of Referee Grant, at his office in the Plaut building, Danville, Ill., Oct. 5.

A few months ago Mr. Siegel proposed to his creditors a settlement on the basis of 25 per cent. cash and 15 per cent. out of collections. The creditors agreed to this. The 25 per cent. was paid, but not the 15 per cent. The bankrutpcy adjudication is due to a voluntary petition filed by Mr. Siegel.

Prosperous Condition of the Jagersfon- tein Diamond Co. Due to Present Market.

A special cable dispatch from Kimber- ley, Sept. 29, stated that the chairman of the Jagersfontein Diamond Co., presiding at a meeting that day, congratulated the shareholders on the improvement in the market. He said the demand had grown again to its former extent and was likely to continue. The improvement had been specially noticeable, he said, since July.

The De Beers and Jagersfontein com- panies, which had exhausted their mone- tary reserves to prevent a crisis, have now recovered their financial equilibrium, and would be able to increase their mining operations by the end of 1909, said the speaker.

The United States Sixth Circuit Court of Appeals recently decided a case involving the infringement of a trade-mark in which the court held the title to both parties to the suit to be defective at the time of its origin by reason of the fact that the marks involved were infringements upon a previ- ous mark of another company which had been abandoned by the original owner.

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Reigning Jewelry Fashions Noted in Paris.

Dainty Novelties in Gold, Silver, Gems and Watches Now in Demand Among the People of Taste in France's Capital.

PARIS, Sept. 26.—With the increased popularity of the tailored suit the jewelers are endeavoring to produce styles suitable for wear with mannish garments. Hence the "lappel watch," severely plain, and so arranged that it may be pinned to the lappel or reveres of a coat and always in evidence, has replaced the utilitarian bracelet and ring watch once deemed the inseparable accompaniment of the shopper or tourist or automobilist. The lappel watch is of burnished gold or gun metal and sometimes, but rarely, enamel-rimmed. It is a compact little affair, about as large as half a dollar and of thick convex form, the dial being set in the center and very small. To those of short sight the numerals are an objection. The dial is set up high from the base, which is at least an inch in thickness. These little affairs are compact and lacking in the fancy attributes of the ordinary feminine timepiece. They are firmly attached to the coat with a pin, and there is less likelihood of loss than with the watch secured by a fancy brooch or a chain liable to catch when descending from an automobile or railroad carriage.

There are day pendants, dubbed *"neglige"* pendants, which also have a certain affinity for the plain tailored suit. These are usually fashioned of tarnished gold or blackened silver and set with dull stones, such as amazonite, lapis, jade, the precious quartzes, with also *cabochons* of amethysts, baroque pearls or turquoise matrix, the latter often engraved with a sentence from the Koran. Ancient mummy beads and necklaces are faithfully reproduced, and look well with coat and skirt suits. The mannish girl fastens her collar with gold or stone-studded links her cuffs submitting also to the masculine idea. Cuff and collar buttons in enamel, imitating striped percale, are stylish. When the tailored blouse is of linen or percale the studs match the collar and cuff links. The pendant suspended by a gold or silver chain is heavy and substantial. Sometimes the *sautoir* is replaced by a half-inch black moire ribbon adorned at intervals with ornaments of gold or silver. Women of sporting proclivities have also arrogated to themselves the old-time ribbon fob or one composed of wide chain links, to which is attached an antique cornelian or bloodstone intaglio or a finely graven cameo. For such ornaments some cabalistic charm is often substituted, or the horsy woman affects a golden harness buckle and pendant stirrups on the broad moire ribbon fob, which is attached by a golden hook to the belt.

Some of the best model makers are employing ornaments of moyen-age fashion on dress corsages. These are usually composed of gilt and imitation gems, but would be most effective in semi-precious stones and old silver in perforated antique designs or in tarnished gold. There are round and oblong plaques, almost assuming the proportions of a breastplate; also very ornate medieval girdles hugging the waist-line and of metal and gems. There are entire bodice trimmings consisting of a fine gold network with, at each intersection, a dazzling simili gem. Showy clasps hold sashes and draperies, reproduced from old Roman, Etruscan and Byzantine forms. This craze of the moment might open a vast field to the artistic jeweler.

The elbow sleeve, again coming to the front, is another boon to the workers in the precious metals, as with them the bracelet is once more in evidence. Most of them are of delicate workmanship, sometimes a mere thread of brilliants or colored stones from three to five worn together, while others consist of oblong plaques of enamel or golden links set with stones, among which the semi-precious varieties are in favor.

As the hair is worn low, classic jeweled bands hold the bandeaux in place. An ornament consisting of two bands an inch and a half wide of purposely rude workmanship is of open-work gold wire set with sunken dull emeralds. There is an ornament just over the forehead and one at each ear, consisting of a lustreless emerald plaque set in dead gold. It was signed Lalique.

The barrette has undergone a change, and is now of large proportions. It is of pierced metal gem-studded, or of real or imitation tortoise-shell as long as the hand and three inches wide. It holds the low Greek coil in place, or is secured beneath the *chichis* or puffs. Combs come to match and are rather wide than high.

There is a fast developing taste for Oriental jewels in large and showy designs, whose colorings harmonize so admirably with the rich Persian and Chinese embroideries into which turquoise beads are often introduced. There are golden plaques, very large and flat and picked out in semi-precious stones, embodying a verse from some sacred book. They are also of triangular shape set with a great boss of carnelian, chrysophrase, turquoise or opal matrix surrounded with dull gold. There are bracelets and rings of gold or silver, amulets for luck-bringing, also of rich red amber. Great oval beads of clouded amber separated by smaller ones of jade or turquoise. Cabalistic rings of slender gold wire, set with a pear-shaped gold-graven turquoise. There are also barbaric necklaces consisting of many looped chains in varying lengths, studded with dull *cabochons* and coral and which fall from neck to waist. A new style of ring is a narrow golden hoop, each end standing curved and upright and enclosing a great opal or pearl.

Long pear-shaped pearl earrings, perfectly matched as to size, consist of one black and one dazzingly white pearl, pendant from solitaire diamonds. This is rather a bizarre fancy, noticed lately in the ears of a Russian princess.

Animal and insect shapes abound, a pretty corsage brooch revealing a bat with outspread wings in platinum, the veins emphasized by tiny brilliants. A cat's head was of black enamel diamond-incrusted, with nose and tongue of pale rose coral and ruby eyes. A greyhound as long as one's finger had a blanket of rich blue enamel jewel-incrusted. A butterfly in rubies and pearls was set on the top of a golden diadem.

Very attractive is a not too small watch of the clearest *cristal de roche* the convex plaques enclosed in a delicately etched rim of gold. Through the transparent material can be seen the movements.

Many of the ancient watches of the picturesque Louis XV. period are reproduced. One seen in the window of a well known jeweler of the rue de la Paix was quite large and enameled with a *genre* scene, a beauty in hoops and farthingale. The chatelaine was as long as the hand and consisted of circular disks, each with a painted head. It is probable that with the impulse toward the modes of the Louis XV and XVI periods, that watches of this fashion will return to favor, for they would fittingly complete a toilet suggestive of that century.

Moss agate is coming into fashion, made up in the form of rather small brooches with pink or pale gray backgrounds, the mossy markings looking like a delicate gray etching. They are plainly mounted and look well as Dutch collar pins.

Modern but extremely artistic is a corsage ornament as long as the hand in the form of a yellow lily in opaque enamel rising from a pale green calyx, while the indentations of the petals were outlined with tiny brilliants. A bud was formed of a large baroque pearl, the sunken parts diamond-besprinkled, while the long ribbon-like leaves were of pale green enamel. Gray enamel picked out in a design with small diamonds is one of the color fancies of the moment. Designs for pendants are also carried out in other colors, the links of the neck chain of the same hue. There are plaques in triangular half circles or crescent shapes, copied from old Greek designs and materialized in brilliant-toned, translucid enamels or in flambé colors, often with some classic head or figure. A new idea in a necklace shows a flat chain of platinum in Greek key pattern reaching to each side of the neck, and met by several strands of twisted seed pearls. The unobtrusive pendant was of diamonds in a floral device.

The craze for matching is illustrated in men's scarf pins, men of fashion carefully assorting their scarf pins to their neckties. The vast choice in inexpensive fancy stones, precious quartzes and enamels makes this possible without an inordinate outlay of money. However, a quaintly-shaped baroque pearl may be safely worn with every color, and obviates an assortment of tie pins. Frenchmen are affecting pins of flat, pierced gold, illustrating one of La Fontaine's or Æsop's fables, while others prefer the quaint Benjamin Rabier comic animals for the same usage.

Canes are most elaborate, entire ones of translucent rhinoceros hide, while others show Egyptian heads of carven or engraved silver or gilded crooks.

Animals, mostly elephants, cats and rabbits, are of carved ivory, rock-crystal, crocodolite, sardonyx or jade, and hang pendant from a gentleman's fob. Gamahe talismans are curious; these stones are found in some parts of France, and are considered to possess talismanic virtues. On the surface are natural designs in the shape

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APRICOTINE

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animals, human faces and flowers, looking as if etched.

White aquamarines are much employed by the jewelers, an example shown being an enormous stone as limpid and almost as brilliant as a diamond, cut like a brilliant and enclosed in a platinum setting. Effective is a string of pearls separated by oblong diamond barettes.

There is every device for the automobile, among the most recent a useful folding table of mahogany, the slender legs folding beneath the body. It is provided with the necessary toilet utensils of plated silver or aluminum and can be set up when the auto is at a standstill. An afternoon tea table is also of mahogany furnished with everything necessary for the compounding of the delectable beverage. On the top are ranged the silver tea and coffee pot, with sugar bowl and cream jug; also four tiny glasses for liqueur. On the bottom shelf are the egg-shell, tea and coffee cups, the spoons of quaint Georgian pattern, with also a silver lemon-squeezer and a squat bottle for rum.

Vases of brilliant *Gré Flambé* are much liked, imparting a bright note of color in an apartment. They are etched in forest scenes in shadowy black effects, also in Oriental designs, with palm trees and camels and Arabs with floating burnous. Another device for holding flowers is a big white elephant of porcelain supporting on its broad back a square basket, the top provided with a gilt wire network, into which the blossoms are stuck.

Convenient for lovers of good coffee are silver drippers to be placed on the table, the coffee percolating in the cup beneath, so that each person has a freshly made cup of coffee. There are individual teacup stands of silver, containing a cup and saucer and a small rum or cognac glass.

A superb toilet set shows a mirror framed in mother-of-pearl and gilt with gilded pillars for supports. A couple of drawers beneath are of pearl and contain trifles, such as gloves, kerchiefs and laces. To match is a puff box, glove and handkerchief boxes, perfume stands and other accessories in iridescent pearl in hexagon shape with gold mounts. Another idea shows a gilded fence, in the center the crystal etched powder receptacle, while grouped about it are glass perfume bottles, each securely held by the fence.

Curious are fetiches consisting of an elephant in jade, with carven and jeweled housings of gold or silver swinging by a large jade ring depending from a silver chain. They may be worn as ornaments or, if preferred, can be encased in a small, upright, satin-lined receptacle of morocco.

Menus and name card holders are of gilt or silver with a dog, cat or rabbit, back of which the card is placed. These figures are *en silhouette*.

COUNTESS DE MONTAIGU.

George Chandler, Lewiston, Me., has purchased the business of O. F. Hall, at that place.

Wm. J. Eisenhardt, owner of the Florence Silver Plate Co., 530 N. Gay St., Baltimore, Md., has purchased the lot at 110 W. Lumbard St., which has a frontage of 27 feet and a depth of 80 feet. It is understood that a building will be erected there, to be used as a warehouse.

Members of the Florida State Optical Society Meet at Jacksonville.

JACKSONVILLE, Fla., Sept. 29.—An interesting address was delivered by President D. M. Boney, of the Florida State Optical Society, before that body in convention at the Windsor Hotel, this city. In this address Dr. Boney congratulated the public generally upon the enactment of legislation that will put the optical faker to rout, and called upon the people to aid the society in its important work in this regard.

Following are the names of some of the opticians who attended: H. E. Lough, Tampa; R. Goldstein, Tampa; G. W. Stokes, Jacksonville; R. T. Radford, Lake City; W. M. Marcus, Jacksonville; O. W. Maynard, Miami; Major J. Gumbinger, Jacksonville; E. W. Frazee, Arcadia; B. M. Moody, Lake City; L. C. Coles, Gainesville; Dr. D. M. Boney, Ocala; N. H. Clark, Daytona; T. G. Yates, Pensacola; B. S. Rowell, Live Oak; M. R. Campbell, Key West; P. G. White, Kissimee, and others.

Many applications were made to the examining board, of which Dr. Boney is president and Dr. Lough secretary and treasurer, for licenses to practice in Florida. The diplomas of reputable colleges are being recognized, but others are forced to stand a rigid examination. As a result quite a number will undoubtedly be refused licenses.

The society, it is understood, is considering the advisability of prosecuting quite a number of men who have been engaged in selling spectacles when they held no diplomas and were in no wise equipped for the difficult work of fitting glasses.

At to-day's session many subjects will come before the society. It is likely that the uncompleted business will be finished with the next meeting place fixed and the odds and ends closed up for the year.

This year there will be no election of officers, they remaining the same as last year.

Death of William James Eddy.

FRANKLIN, N. H., Sept. 29.—Willliam James Eddy died at his home on Franklin St. yesterday of tuberculosis, following an illness of seven years. He was born in Enfield, the son of the late James O. Eddy and Christiana (Smith) Eddy. He was 44 years old, and had made Franklin his home for more than 40 years.

Deceased was a jeweler and optician, and had had stores in West Burke, Vt.; Bradford, Vt., and Woodsville. He belonged to the Odd Fellows at Bradford and the New England Order of Protection at North Adams, Mass.

Mr. Eddy leaves a widow and one brother, Charles L. Eddy, of Franklin. The funeral will take place to-morrow afternoon at 2 o'clock at the house.

J. C. Hadler, Wichita, Kans., has purchased the store of W. Howe, 110 E. Douglas Ave., in the same place. Mr. Hadler now conducts two sores in Wichita.

A. Lepper, Berkley, Cal., deported to the police that while he was in the rear of his store one morning about a week ago, some one entered and made off with five cheap watches which had been displayed in his show window. Thus far no clue has been obtained of the thief.



F. A. Ward has opened a store at Newman, Cal.

C. H. Hartman recently opened a store at Hanover, Pa.

J. E. White has opened a repairing establishment in Shreveport, La.

J. J. Skaug has opened a store at 428 Central Ave., Minneapolis, Minn.

I. G. Dillon has opened an office at 505 Chestnut St., Philadelphia, Pa.

Arthur Gleason is making arrangements to open a store in Newaygo, Mich.

A new retail store was recently opened by Farr & Smith, at Turlock, Cal.

J. Newstate has begun business on Woodburn Ave., Walnut Hills, Cincinnati, O.

J. T. Clarke has started in the enameling business at 77 Page St., Providence, R. I.

George Johantgen will shortly commence business at 36 S. 5th St., Minneapolis, Minn.

L. P. Sandberg is a new jeweler in Minneapolis, Minn. The store is located at 2706 E. 25th St.

Chas. W. Penn has opened a store in Centralia, Mo. Mr. Penn was for several years with Geo. A. Young, Moberly, Mo.

E. E. Fite, formerly watchmaker for F. E. Lenhart, Pomona, Cal., has engaged in business on his own account at that place.

The Royal Jewelry & Optical Co. is the name of a new concern at 302 Fulton St., Peoria, Ill. Herbert Greenhood is manager.

Hamilton J. Sapp recently began in business in Eastman, Ga. He will carry a complete line of jewelry, clocks, silverware, etc.

J. D. Martin will shortly open a jewelry store at Sylvester, Ga. Mr. Martin was formerly connected with the Martin-Miller Co.

F. W. Ruggles has engaged in the jewelry business in the Jewelers' building, Boston, Mass. He was formerly with Robbins, Appleton & Co.

Bishop Bros. have started in the manufacturing jewelry business at 151 Pine St., Providence, R. I., and will make a general line of electroplated ware.

The Buffalo Lens Co. has been incorporated with a capital stock of $5,000 at Buffalo, N. Y. The incorporators are: Herman and Helena Silbert, Buffalo, and I. Q. Vetter, Rochester, N. Y.

The Standard Jewelry Enamel Co. is the name of a new concern in South Windsor, Conn. The firm will do a general wholesale and retail jewelry and novelty business. The incorporators are: R. M. Grant, L. L. Brewer and J. J. Quinn.

The Western Optical Co., of Salt Lake City, Utah, has filed articles of incorporation with a capital of $10,000. The officers are: President, H. O. Jenson; vice-president, A. G. Gowans; secretary and treasurer, C. R. Murchison. The business will be managed by C. W. Fehr.

Special Order Work

Special order work is profitable if proper material is at hand to carry out the ideas and wishes of critical customers.

In addition to our large stock of American and European cut precious and so-called semi-precious stones, we carry an assortment of rough gems from which we can readily cut odd sizes and shapes and so fill practically almost any order.

The ownership of American gem mines and a large modern lapidary shop place us in a unique position to serve the trade.

Upon request we will send a list of the stones we cut and carry in stock.

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Formerly with late firm of
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HIGH GRADE DIAMOND MOUNTINGS
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We make a specialty of PLATINUM MOUNTINGS of the highest workmanship and finish at most reasonable prices. Order work given the greatest attention. Memorandum orders solicited. Designs and estimates furnished on application.

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from original designs by the largest fact
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The Latest Fad in Hair Ornaments

One of the most successful novelties w
have ever brought out. You can sell them t
your best trade. Try them.

Painted Goods

We are putting out a line of painted sas
pins and other goods that are unequaled
They are made to wear as well as to sel
Think of being able to sell a pin you ca
guarantee to stand acid for the ordinar
price of water color finish. Do you wonde
we are enlarging our factory?

Bug Jewelry



is new, catchy and wonderfully attractive
Every one will have it later. Why don't you
try it NOW? We are showing a full line
of bug hat pins, sash pins, collar pins,
etc., etc.

**18 salesmen at your service,
or send for samples.**

C. H. EDEN CO.

Address all correspondence to **Attleboro, Mass.**

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CHICAGO.....910 Heyworth Bldg.
NEW YORK.....37 Maiden Lane

Nothing cheap about Checo except the price

WRITE US TO-DAY

Handsome Ostensorium Made by a Baltimore Firm.

THE cut reproduced herewith is that of a very beautiful ostensorium just completed by Jenkins & Jenkins, Baltimore, Md., which has been on exhibition in their show windows. It is one of the most carefully executed pieces designed and made by that firm for some time, taking three months, and cost, exclusive of the 27 large diamonds, $1,500.



HANDSOME OSTENSORIUM MADE BY A BALTIMORE, MD., FIRM.

Both the pedestal and figure are solid cast silver, while the emblematic designs on the pedestal are in gold, consisting of the cross, wheat, pelican, lamb and the sacred heart and the cluster of grapes. The rays above the figure are 15 inches across and surround a circle of wheat heads, grapes and leaves, all in gold. The 27 large diamonds surround the host in the center. The figure standing on the pedestal is that of St. Michael, with sword and shield delicately chased. An unusual feature is the workmanship in the back, both the wings of the figure and the rays being as elaborately finished as the front.

The ostensorium, which measures 30 inches from the top of the cross to the bottom of the base, is for the convent at Emmitsburg, and is to be presented by a prominent woman of Baltimore, who will not divulge her name, in the memory of her sister. Besides the ostensorium, Jenkins & Jenkins have made six ciboriums for the same customer, to be given to churches as memorials.

J. Hyman, formerly a member of the firm of Hyman & Seligman, retail jewelers, Syracuse, N. Y., has sold out his interest in the firm and will start in the jobbing business in this city, Jan. 1, 1910. The new firm name of the concern with which Mr. Hyman was connected is Seligman & Katz. Mr. Seligman is a brother of the late Paul Seligman, and will continue the business as partner with Mr. Katz, who has taken Mr. Hyman's share in the business of the concern.

Importations of Swiss Watches Being Held Up Until They Are Marked in Conformity with the New Tariff Laws.

Two consignments of Swiss watches which are not marked in conformity with the provisions of the new tariff act were held up, yesterday, by customs officials. This is only one of a number of cases of omission of the proper markings on watches and watch movements which have been reported by the Appraiser to the Collector. In one case the importer decided to export the goods rather than have them marked here. Another importer arranged to have an engraver in this city put the necessary inscription on the movements. In another case no action had been taken up to yesterday morning, but it was expected that some arrangement would be reached during the day.

The new Payne-Aldrich act provides that all watch and clock dials, whether attached to movements or not, shall have indelibly painted or printed thereon the country of origin, and that all watch movements shall have the name of the manufacturer and country of manufacture cut, engraved or die-sunk conspicuously and indelibly on the plate of the movement and inside the case, respectively. The law also provides that the movement shall also have marked the number of jewels and adjustments, said number to be expressed both in words and in Arabic numerals. This rule is imperative, and the Government officials must enforce it according to the reading.

Shipments of watch movements which did not conform with the law have arrived since Sept. 2. The first consignment did not meet the requirements, and rather than have the markings made here the goods were exported.

In another case a Swiss manufacturer sent by mistake some watch movements to a New York firm which, on examination, it was found were made before the passage of the new act. These goods were turned over to a Maiden Lane engraver to be properly marked.

It was said at the Customs House that importations of Swiss watches and movements would be allowed to enter this country if properly marked after being received here. It is said, however, that it is much more expensive to have the marking done here than it would be to have it done in the factory abroad, and in the case of cheap watches the expense of marking them here is too much to make it worth while to keep them.

One shipment which is being held up bears the trade mark of an American firm on the dial. Before this lot is admitted it was said that the importer will be obliged to have the word "Swiss" painted on the dial and engraved on the movements the name of the manufacturer and the number of jewels and adjustments.

Mrs. C. M. Vosbury will continue the business of the late E. D. Vosbury at 20 Court St., Binghamton, N. Y., under the old name. An auction sale was conducted in the last month and the old stock sold out. Fred P. Carter, the manager, is in New York this week buying new stock.

THE JEWELRY BOX HOUSE

¶We manufacture and import Boxes, Cards, Tags, Trays, Window and Show Case Displays, Tissue Paper, Sealing Wax, Jewelers' Cotton, etc.



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For All Manufactures in Coral

We have ready some fine lots of Coral-Cameos, flat-oval and round Cabochons in all sizes and shades. Send your order immediately. All special sizes will be cut to order at short notice.

Memorandum package will be sent to reputable jewelers upon request.

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57 HATTON GARDEN, LONDON, ENGLAND

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RINGS

Seamless Gold Filled
and Fine Rolled Plate





CROSSES

Fine Rolled Plate
Plain and Set With Stone,
Hoop Earrings, Scarf Pins,
Collar Pins





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New York Office, 180 Broadway

Jobbing Trade Only







Providence.

TRADE CONDITIONS.

Business continues to show improvement and the manufacturers, with few exceptions, report increased orders daily. Many of the salesmen leaving for trips through the west and mid-west of a busy Fall are increasing. Several manufacturing plants have commenced to run overtime and others are expected to follow suit in a short time. Calls for experienced help are prominent in the want columns of the daily papers and skilled workmen are idle. Collections are reported as being fairly prompt and on the whole the situation is satisfactory.

George M. Baker was in New York, last week.

J. Clarke has started in the enamel business at 77 Page St.

Mr and Mrs. A. T. Wall left Sunday for a week's stay in New York.

Mr and Mrs. Edward D. Wilcox and family have returned from Barbour's Lights.

Mr and Mrs. William P. Otis and family returned last Friday from a Summer's stay at River View.

Frank W. Bloomer was a visitor in New York the past week, combining business with pleasure.

Mr and Mrs. Henry A. Kirby moved last week, from their Summer home at Warwick Neck.

Mr. and Mrs. I. W. Lederer have been visiting in New York during the Hudson-Fulton celebration.

J. Parker Ford, of Ford & Carpenter, of this city, was a visitor to the trade in New York the past week.

George A. Scheutz was in the Ohio Valley the past week in the interest of the Howe & Westcott Co.

G. S. Melville is meeting with good success in showing D. Wilcox & Co.'s line through the middle west.

W. R. Barber, of this city, assignor to George W. Dover, has been granted a patent on an envelope opener.

Harris Fellman, Woonsocket, visited New York, last week, where he witnessed the Hudson-Fulton celebration.

W. G. Ellis, with P. W. Ellis & Co., Toronto, was a caller upon the manufacturers in this vicinity the past week.

Englehart C. Ostby and daughter, Miss Helen Ostby, are on an automobile trip to Saratoga and Lake Champlain.

George Southwick has returned from a successful trip to the Pacific Coast for Payson & Kelley Co., of this city.

Fales & Co., stone setters, are now located at 119 Pine St., where they make a specialty of repairing antique jewelry.

The Tilden-Thurber Co. is receiving some good orders from Chester W. Kelly, who is in the west for that concern.

Horace Remington and Albert E. Remington, of Horace Remington & Sons, were visitors in New York the past week.

The C. P. Henry Novelty Co. has been granted permission to erect a one-story wooden storage building on Early St.

George C. Mendell is in charge of an office room opened by Leary & Penfold, of this city, at 401 Heyworth building, Chicago.

Kraigenow & Naumann are now settled in new quarters at 117 Point St., having removed the past week from 25 Calender St.

E. C. Bliss, of the E. C. Bliss Mfg. Co., was one of the witnesses of the Hudson-Fulton celebration in New York the past week.

Ex-Representative John F. O'Connell has announced that he is not a candidate for renomination this year, owing to business duties.

Mayor Henry Fletcher was one of the speakers at the big Knights of Pythias demonstration at Infantry Hall last Thursday evening.

Col and Mrs. Arthur H. Watson and daughter, Miss Anna Watson, were at the Waldorf-Astoria, New York, during the past week.

Mr. and Mrs. Erling C. Ostby, who have been spending the Summer at Warwick Neck, came to the city for the Winter season, Monday.

Bishop Bros. have started in the manufacturing jewelry business at 151 Pine St., and will introduce a general line of electroplated goods.

Harry Sachs, of Sachs Novelty Store, Chicago, has been in town the past week placing orders with the manufacturers of white stone goods.

Mr. and Mrs. Meyer Harzberg, of this city, were among those who saw the opening of the Hudson-Fulton celebration at New York, last week.

Mr. and Mrs. William N. Manchester have closed their home at Buttonwoods and are enjoying an automobile trip in the wilds of Maine and New Hampshire.

Joseph G. Doran has gone on an extended western trip for two or three months, during which he will visit the Pacific Coast in the interests of James C. Doran & Sons.

The Standard Enameling & Plating Co., H. Arabian, manager, is extending its business by furnishing enamel colors to jewelers who do their own enamel work.

Rothschild & Levy, who are removing from the Bacon building, Attleboro, to the Doran building, Chestnut St., this city, began getting in their machinery the first of the month.

C. Fred Munroe has gone on a trip, through Canada and the middle west in the interests of George M. Baker. He has just returned from a trip to New York and vicinity.

The members of the Employes' Beneficial Association of Silverman Bros., manufacturing jewelry establishment, held a well attended and successful ball in Fay's Hall the other evening.

Among the debutantes this Winter will be Miss Constance Wall, daughter of A. Tingley Wall, of A. T. Wall & Co., and Miss Helen Ostby, daughter of Englehart C. Ostby, of the Ostby & Barton Co.

Herbert A. Crowell, manager for the Manufacturers' Refining Co., 45 Claverick St., has complained to the police that some one stole two magnets valued at $3 each from the shop of the concern on Monday.

G. A. Jewett's orders from the recent western trip have given Hamilton & Hamilton, Jr.'s, establishment plenty to do for some time to come. A. V. Hammersberg is making a trip through Indiana for this house.

A building permit was granted the past week to John G. Lundgren, for the erection of a two-story brick building on Dudley St., to be used as a manufactory. It will be 26 feet high and 48 by 109 feet on the ground.

Miss Daisy Erb, a well-known worker in the arts and crafts in jewelry, arrived on Friday as the week-end guest of the Misses Le Garde, on her way to her home in Washington, D. C., from a season in Maine and Canada.

Horace E. Remington, secretary of Horace Remington & Sons, and wife have sent out cards for a reception on Saturday evening, Oct. 9, from 8 to 10 o'clock, at their home on Adelaide Ave., in observance of their 10th wedding anniversary.

North Pole jewelry and novelties is the latest offering of the T. W. Lind Co., findings manufacturers, of this city. These include "Cook bears," "Peary seals," reindeers, snowshoes, sledges, Eskimos and similar articles suggestive of the Arctic.

At the annual Fall exhibition of the Rhode Island Horticultural Society Wednesday and Thursday evening Herr Prest, of 1925 Westminster St., made a handsome showing of cactus dahlias, which he raises for a pastime. He was awarded several prizes.

A copper medal about the size of an old-fashioned cent has been brought out by P. A. Willemin, designer, diemaker and toolmaker at 95 Pine St., as an advertising medium. On one side is shown a polar bear on a cake of ice, carrying off the North Pole, with his card on the other side.

The pawnbroker and usury laws, stipulating what rates of interest shall be charged both on secured and unsecured loans, went into effect on Friday. The laws were passed at the January sessions of the 1909 General Assembly, and were specially framed to reduce the evil of usury to a minimum.

Silverman Bros. have taken the larger part of the floor of the annex to the Doran building on Chestnut St., which forms a continuation of the floor now occupied by them. Their factory is running overtime to keep pace with their numerous orders. With increased facilities they expect to considerably extend their business.

Among the foreign importations received through the Providence Custom House the past week were the following: From Bremen, nine packages of imitation precious stones and two of jewelry; from Hamburg, nine packages of crockery; from London, one package of gold leaf; from Liverpool, nine packages manufactures of metal; from Southampton, one package of jewelry.

Frederick W. Aldred, with the B. H. Gladding Co., has returned from a nine weeks' trip through the Great Lakes and the west. He was a delegate to the National Irrigation Congress at Spokane and the National Conservation Congress at Seattle, visiting the Rainier National Park, many places on the Pacific Coast and all intervening cities of note, either going or coming.

Samuel Holt, Jr., who has a shop in the Favis building, 23 Aborn St., has made a complaint to the police of the First Precinct that his place of business was entered some time between Friday forenoon and Saturday night, and considerable booty stolen. Among the property taken was 200 gross of white stones, valued at $70; 25 gross of colored stones, valued at $12.50; three

CHAS. KELLER & CO.

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SEVENTY-ONE NASSAU STREET, NEW YORK CITY

MANUFACTURERS OF 10KT.
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Greatest Diamond Sale Ever Held in the United States

CHARLES SHONGOOD

United States Auctioneer

will offer for sale to the trade, at public auction, without reserve, on behalf of the purchasers, a stock recently acquired of

JOSEPH FRANKEL'S SONS

This stock is the balance of goods purchased by Joseph Frankel's Sons of **CATTLE, ETTINGER & HAMMEL,** and consists approximately of **$500,000** worth of jewelry mounted in a highly artistic manner with the finest grades of

DIAMONDS, PEARLS and PRECIOUS STONES

The Dates and Place for Inspection as well as for the Sale will be announced later

...en back combs, valued at $14, and an ...que clock, valued at $30. It is thought ...t entrance was gained by means of false ...s.

...ohn Penhall has placed an attachment ... $25 on the plant of Hellar & Grant, ...nufacturers of electroplated goods, who ...ntly started in business at 111 Point St. ... suit has been brought to recover for ...ices as traveling salesman. It is ...erstood that when the deputy-sheriff ...t to the place of business to levy the ...chment he found very little of value ...satisfy the claim.

...s a result of the Republican caucuses in ... city, last week, the following jewelers ...re chosen as party leaders: Members of ...y Committee, Ward 1, Fred D. Carr; ...rd 5, Frederick S. Waite and Frank P. ...dy; Ward 6, Ernest Rueckert; Ward 7, ...thur W. Barrus. Members of the School ...mmittee, Ward 7, Edward I. Mulchahey. ...legates to State convention to nominate ...neral officers, Ward 5, Harry Cutler, Le...er C. Belcher and Frank P. Eddy; Ward ... Frank T. Pearce and Rudolph Sandel...n; Ward 8, Emery J. San Souci; Ward ... John M. Buffington. Delegates to City ...ssembly convention, Ward 2, Edward B. ...ough; Ward 5, Harold E. Norberg. ...legates to city Mayoralty convention, ...ard 1, Henry D. Sharpe and Harold W. ...stby; Ward 6, George H. Grant and Ed...ard A. Truelove.

North Attleboro.

Albert Totten has returned from Nova Scotia.

Arthur Chace left Saturday evening for New York.

Harry Peckham enjoyed a fishing trip, ...st week, at the Cape.

Percy Ball designer for Frank M. Whi...ng & Co., has accepted the Socialist party nomination for Representative.

The Chicago office of J. J. Sommer & Co., which has just been opened, has been placed in charge of Edward Sommer.

The relief association, which was recently established at the W. G. Clark & Co.'s factory, is rapidly increasing its membership.

A. Bingswanger, buyer for the Siegel, Cooper Co., Chicago, was in town last Friday placing orders with the local manufacturers.

Word was received, last week, of the death of Percy Bishop, who for many years was employed at the factory of F. M. Whiting & Co.

At a meeting of the Men's Club of the Universalist Church, last week, Frank Cutler and Harry Fisher were honored with places on the governing board.

Matthew Johnson, a local jeweler, succeeded in finding Carl Morse, a Wrentham lad of four years, who became lost. The boy passed two nights and two days in a meadow swamp without food or water. He was in good condition when found by Mr. Johnson. Over 250 people joined in the two days' hunt for the lad.

Charles H. Randall, for many years bookkeeper for the H. F. Barrows Co., has returned from an extended visit to Cape Cod. Henry Clay Kip, New York representative for the same firm, was married, last week, to Mattye Eva, daughter of Mr. and Mrs. Charles MacNaughton. They are enjoying a trip to Old Point Comfort, Va.

Albert R. White 2d, of Taunton, announces that he will conduct a trustee sale of the bankrupt estate of the Miller, Fuller & Whiting Co., Oct. 12. All the machinery, small tools, jewelry, samples, sample cases and office furniture now in the building of the company will be sold at a public auction by Auctioneer John T. Sharkey, of Taunton. The sale will be in the afternoon at 2 o'clock.

Walter Duncan is home from a successful trip for C. Ray Randall & Co. Oscar Hornig returned last week from New York State, where he traveled in the interests of the Codding & Heilborn Co. W. C. Sherman returned from a western trip in the interests of the Estate of O. M. Draper. William F. Metcalf, of the Plainville Stock Co., arrived home after a trip in the interests of his firm. Donald Le Stage has returned from a trip through the west for the H. D. Merritt Co.

Attleboro.

Frank J. Ruggles is home from a trip in the interest of W. E. Richards & Co.

Fred Greene has taken a position as New York representative for the Allison Mfg. Co.

Col. S. O. Bigney was in New York, last week, and attended the Hudson-Fulton celebration.

David L. Lowe, manager of the D. F. Briggs Co., has returned from a two weeks' trip in Virginia.

H. S. Noyes, salesman for Bates & Bacon, has just returned from a successful trip to the Pacific coast.

John M. Fisher presided at a rally of the Prohibition party held in North Attleboro, last Friday evening.

The artesian well at the new Leach & Garner factory is now completed and is furnishing the plant with an excellent flow of water.

The electroplating and coloring establishment of Kelly Bros., County St., has undergone many improvements during the past month.

Walter J. Newman, formerly with the Horton, Angell Co., met with a bad accident, last week, in Taunton. He dislocated his elbow and broke his arm.

The committee in charge of a new town hall and of which Joseph L. Sweet is chairman will meet in a few days, so that they may report at a special town meeting, which will soon be held.

A new concern which will be known as the Globe Jewelry Co. has begun business on Railroad St. The business will be managed by Otto Newhouse, who is well known in the Attleboros.

P. A. Randall, former Attleboro correspondent for THE JEWELERS' CIRCULAR-WEEKLY, has accepted the position of managing editor of the Fall River *Herald*. Mr. Randall has the best wishes of a host of friends in the Attleboros for success in his new position.

A fire which for a few minutes threatened the business section of the town broke out, last week, in a factory building on Railroad Ave., leased by the Frank Mossberg Co. The blaze was discovered on the second floor of the building. Prompt work by the fire department kept the loss down to a few hundred dollars. The cause of the blaze is as yet unknown.

P. Nerney, treasurer of the Bay State Optical Co., has filed the following corporation report: Machinery, $30,551; cash and discounts receivable, $52,221; manufactures and merchandise, $30,366; furniture and fixtures, $2,468; treasury stock, $19,178; total, $134,784. Capital, $60,000; accounts payable, $6,152; floating debt, $17,000; surplus, $51,632; total, $134,784.

Monday, work was started on the new main building of the Y. M. C. A. The building was made possible by the generous gift of Mrs. William C. Tappan. The building will cost $60,000 and will be known as the William C. Tappan Memorial Young Men's Christian Association. Before his death William C. Tappan was one of the most prominent jewelers of the town, and this gift is a fitting memorial in his honor.

Announcement is made of a change in the personnel of one of Attleboro's progressive concerns, W. H. Saart & Co. The holdings of George J. Kelley and Lydia D. Peck have been purchased by William H. Saart, A. A. McRae and Charles P. Keeler. Mr. Saart had previously a large interest in the concern and Messrs. McRae and Keeler are well-known jewelry manufacturers. The resignations of Mr. Kelley as a director and treasurer and Miss Peck as secretary and director have been accepted. The company has elected the following officers: William H. Saart, president; C. P. Keeler, treasurer and clerk; C. P. Keeler, W. H. Saart and A. A. McRae, directors.

Toledo.

J. George Kapp, the Summit St. jeweler, has again entered the political arena and has been appointed chairman of the Lucas County Republican Campaign Committee. Mr. Kapp has already signified his intention of accepting.

The Thompson-Hudson Co. will open a department store in this city about Nov. 10. A feature of the store will be the jewelry department in charge of W. R. Ford. It will be furnished in elaborate style, and will include every facility for handling the business.

Gustave A. C. Manz, a manufacturing jeweler of New York, has been named defendant in a suit brought by his wife in the local courts for alimony, but not for divorce. In a cross petition and answer to the petition filed some days ago by his wife, Mr. Manz to-day made some allegations against his wife, who now resides here. Manz accuses a former Austrian army officer and a Hungarian musician of breaking up his home.

Displayed in the show window in the store of the Whelan-Aehle-Hutchison Jewelry Co., St. Louis, Mo., is an attractive piece of pyrogravure measuring about 20 inches by 16 inches. It is a copy of Cabanel's well-known painting "Catastrophe of Ammon and Tammon." It is an artistic example of high class wood burning and was executed by M. S. Mahtez, head of the concern's watchmaking department. It has been pronounced one of the finest pieces of its kind ever seen.

GORHAM SILVER

¶ The Gorham Company are gratified to announce that they have made every preparation for coping with what bids fair to prove an unusually busy holiday season.

¶ They are enabled to offer to the trade a selection of appropriate goods hitherto unexampled either as to variety of style or individuality of design.

¶ It must, however, be remembered that, though every endeavor will be made to fill all orders promptly and satisfactorily, the interests of all concerned are best served if these orders be placed as early as possible.

THE GORHAM COMPANY

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.

BRANCHES:

CHICAGO, 137 Wabash Ave.

NEW YORK, 15-17-19 Maiden Lane.

SAN FRANCISCO, 140 Geary Street.

LONDON, Ely Place.

WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

PUBLISHED EVERY WEDNESDAY BY
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. Mulford, Pres. & Treas. V. S. Mulford, V.P. & Sec.
11 JOHN ST., COR BROADWAY, NEW YORK.
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No attention paid to communications unless accompanied by full name and address of the writer, as is asked not necessarily for publication, but as evidence of good faith.

Notices of changes in standing advertisements ust be received one week in advance, new mat- can be received up to Monday.

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A Warning Against Impostors.

FOR some time past this office has been in receipt of complaints from various parts of the country which indicate that swindlers, claiming to represent THE JEWELERS' CIRCULAR-WEEKLY, have solicited subscriptions and collected the money therefor from a number of members of the trade. We therefore warn the trade generally to be careful in giving subscriptions or making any payment to any one but a duly accredited agent of this company. All of our subscription canvassers have proper credentials, which will cheerfully be produced upon demand, and we request every one who is solicited by a man who cannot produce credentials to notify this office immediately.

Members of the trade are also warned to refrain from lending money to any one on the strength of his claim that he is connected with THE JEWELERS' CIRCULAR-WEEKLY or its publishers.

The Legality of the Fixed Selling Price.

JEWELERS as well as merchants in other trades who advocate the fixed selling price on standard articles cannot but feel pleased with the present attitude of the courts generally on the question of the right of a manufacturer to fix a selling price for his own goods and to refuse to sell to those who will not keep up to the contract of which this fixed selling price is a part. In the cases that have come up in the last few years relating to a selling price fixed by a manufacturer of his own goods (and not to an agreement between one or more manufacturers to maintain a fixed selling price), the contract covering the price has been held valid no matter how big the manufacturer's business may be. As was noted in THE JEWELERS' CIRCULAR-WEEKLY some time ago, the New York Court of Appeals held that a corporation had the same right as an individual in this regard even in the case at issue, where it was alleged that the corporation's product was so important a part of the trade of the dealer that to go without that product practically meant to go out of business.

A more recent case has gone even further in upholding the attempt to maintain a fixed selling price by not only holding the contract legal but also holding that the retail dealer purchasing goods from a manufacturer under a contract fixed price at which he was to sell can be restrained by an injunction from selling these articles at a lower price no matter from what source he might then or hereafter obtain the articles. In this particular case, which came before a court of the State of Washington, the articles in question were of a proprietary character, with a trademark that was widely advertised and well known to the public, and the chief ground on which the decision rested was that the cutting of the price by the defendant caused other dealers to refuse to buy or handle the article in question, this resulting in the plaintiff losing many sales and practically destroying the effect of his advertising and destroying the confidence of the public in the worth of the article.

Paying results always follow a well managed advertising campaign.

Whether the Washington court's decision will hold or not as a precedent in future litigation remains to be seen, but there is little doubt that the justice of the fixed selling price is being realized more and more both by the courts and the public, and even by the press.

One of the important metropolitan daily papers said editorially recently: "Restraining competition among those dealing with the particular article of commerce by fixing a uniform price at which it may be sold has obvious advantages for the manufacturer and for the trade as a whole, and if the price is a fair one there seems to be no reason why it should not be maintained. The manufacturer can undoubtedly refuse to sell to any dealer who refuses to contract to charge the regular price. If the selling contract is alike for all, and one or several dealers violate it, it is unfair to those who honorably abide by it and may be a serious injury to the business of the manufacturer by restricting his sales as a whole."

In trade circles the subject will be even more strenuously indorsed in the future than in the past, and we doubt not but little by little the courts will look more and more favorably upon the manufacturer and dealer who seeks to maintain a just and standard price and less and less favorably upon the price cutter who fosters cutthroat competition from which nobody benefits in the end.

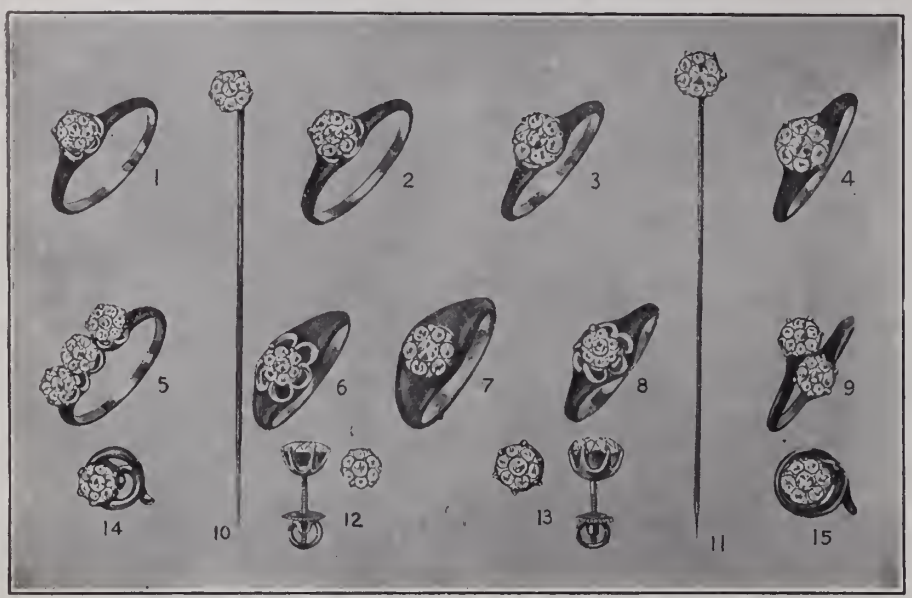
One point, however, is always to be borne in mind; that though the right of an individual or corporation to sell to whom he or it pleases, at his or its own terms, is pretty well sustained in law, this does not apply to any agreement between a number of manufacturers to regulate their combined product or establish a uniform price; for what the individual may do for himself he often may not be able to do with others, particularly if in any way there can be shown a conspiracy in restraint of trade.

Gem Importations During September.

ANY idea that members of the trade may have had that the large gem importations in the early part of the year came about solely because of the danger of a raise in the tariff, and not by the conditions of the gem market, has been dissipated by the amount of the importations since the tariff went into effect. Notwithstanding the large value of these importations during July and August, more gems were brought into this country during September than during the corresponding month of any previous year recorded by the Government. The total gem importations last month ex-

Our Latest Achievement

"Cluster (C/B) Solitaires"



Seven choice small Diamonds set close in Platina tops and 14-kt. Gold Mountings, giving the effect of one large stone. These Cluster Solitaires sell at less than quarter the price of a single stone of equal size. *Send for Samples.*

CROSS & BEGUELIN

(INCORPORATED)

43 RUE DE MESLAY, PARIS — *Importers of Diamonds* — 23 MAIDEN LANE, NEW YORK — TELEPHONE 5100 CORTLAND

TRADE MARK

PERHAPS WE ARE TIRESOMELY PERSISTENT IN DWELLING ON THE INTEGRITY OF **KIRBY JEWELRY.** HOWEVER, WE FEEL THAT IN AN ERA OF COMMERCIAL SUBSTITUTION AND MISREPRESENTATION THE ABSOLUTE HONESTY OF KIRBY PRODUCTS CANNOT BE TOO INSISTENTLY OR TOO FREQUENTLY BROUGHT TO THE ATTENTION OF THE TRADE. OUR UNIMPEACHABLE RECORD AS MANUFACTURERS OF THOROUGHLY GOOD, ARTISTIC AND INEXPENSIVE GOLD JEWELRY SHOULD CREATE IN THE SKEPTICAL AN ASSURANCE OF FAIR TREATMENT AND A CURIOSITY TO SEE THE KIRBY LINE.

H. A. KIRBY

MANUFACTURERS OF FINE GOLD JEWELRY

PROVIDENCE, R. I.
85 SPRAGUE STREET

NEW YORK OFFICE
9-11-13 MAIDEN LANE

ceeded those of September, 1908, by $1,[illegible]-000 and beat the record for September [illegible]de in 1905 by a good margin.

According to the report made by [illegible] Appraiser at New York, the value of [illegible] gems which passed through the Cus[illegible] House at this port last month was $3,[illegible] 341.74, of which the cut precious s[illegible]es pearls amounted to $2,652,340 63, and u[illegible] $666,001.11. While the amount of r[illegible] brought in was not unusually large, [illegible] value of the cut precious stones and p[illegible] exceeded the record figures of Septe[illegible] 1905, by over $410,000 and exce[illegible]ed figures in the same month of last yea[illegible] over $900,000. If these figures [illegible] indicate that the gem trade is enjoying [illegible] greatest prosperity in its history, it is [illegible] to understand what they do mean.

How the figures of last month c[illegible] with those of September in previous y[illegible] may be seen in the following ta[illegible]

Sept.	*Cut.*	*Uncut.*	*T[illegible]*
1909.....	$2,652,340	$666,001	$3,[illegible]
1908.....	1,731,098	181,304	1,[illegible]
1907.....	1,679,428	799,169	2,46[illegible]
1906.....	1,796,911	748,846	2,5[illegible]
1905.....	2,240,987	1,009,892	3,2[illegible]
1904.....	1,018,053	1,174,550	2,19[illegible]
1903.....	1,099,860	862,524	1,96[illegible]
1902.....	1,235,051	818,473	2,05[illegible]
1901.....	978,611	384,545	1,36[illegible]
1900.....	754,930	202,799	95[illegible]
1899.....	1,123,628	325,916	1,44[illegible]
1898.....	858,601	257,884	1,11[illegible]
1897.....	852,476	219,510	1,07[illegible]
1896.....	57,673	88,447	14[illegible]

Pacific Northwest.

During the absence of J. H Tawney [illegible] store, at Sandy, Ore., was entered [illegible] burglars.

August Melsness has opened a new s[illegible] at Enumclaw, Wash., in quarters adjoin[illegible] the postoffice.

The John G. Barr Co., Salem, [illegible] which recently moved into the Catlin [illegible] Linn building there, is now celebrating [illegible] 25th anniversary of its business career.

Jewelers' Gold Bars Withdrawn and [illegible]changed at New York.

Week Ended Oct. 2, 1909.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin[illegible]	$594,9[illegible]
Gold bars paid depositors..... [illegible]	30,2[illegible]
Total	$625,2[illegible]

Of this the gold bars exchanged for gold [illegible] are reported as follows:

Sept. 27..... [illegible]	$81,5[illegible]
" 28..... [illegible]	132,7[illegible]
" 29.....	212,5[illegible]
Oct. 1.....	121,9[illegible]
" 2..... [illegible]	46,2[illegible]
Total	$594,9[illegible]

Henry Berry, chief designer for the De[illegible] Silver Co., Derby, for over a quarter [illegible] century, dropped dead, Wednesday af[illegible] noon, at his home in South Bend. [illegible] Berry was born in Manchester, Engl[illegible] but came to this country when quite yo[illegible] He came to Shelton about 30 years [illegible] entering the employ of the Derby Sil[illegible] Co. as chief designer, which position [illegible] held ever since. Mr. Berry was the old[illegible] employe of the Derby Silver Co. in po[illegible] of continuous service. He was a most [illegible] man in his line, as not only had he [illegible] artistic nature and perception necessary [illegible] the work, but also a keen, practical kno[illegible] edge of the business in all its phases.

New York Notes.

The firm of Blitz & Abel, 19 Maiden Lane, has been succeeded by Abel & Bartt

Herman Levy sailed Wednesday on the *Kaiserin* to visit the diamond market of Europe.

Irving Lederer, of the S. & B. Lederer Co., returned, last week, from a vacation spent in Europe.

Mr. and Mrs. A. S. Van Wezel sailed from Rotterdam last Saturday on the Rotterdam, for this city.

H. W. Hedges, Chicago manager for the New York Standard Watch Co., is on a business trip to this city.

J. T. Brayton, Chicago manager for the Julius King Optical Co. in that city, is spending a vacation in town.

A. W. Levy has been engaged to represent Louis Strasburger's Son & Co., 170 Broadway, in the western territory.

Barden & Hull, Attleboro, Mass., manufacturers, have engaged the services of Mr. Copeland, who will represent them in this city.

Sam Newman, of B. Hyman & Co., 2 Maiden Lane, has just returned from a successful trip and expects to start out again shortly.

Henry Freund, of Henry Freund & Bros., returned, last week, Wednesday, from a trip on the road and started out again last Saturday.

The Jewelers Board of Trade reports that a first dividend of 15 per cent. has been sent out in the matter of F. Runkel, Oshkosh, Wis.

William Penfold, of Leary & Penfold, started for a trip through New York State yesterday. The firm recently opened a Chicago office.

L. H. Jerger, Thomasville, Ga., was among the out-of-town visitors at the office of THE JEWELERS' CIRCULAR-WEEKLY, during the week.

M. B. Rosenback, of Wm. I. Rosenfeld, 1 Maiden Lane, returns this week from the diamond markets of Europe, on the *Kronprinzessin Cecilie*.

R., L. & M. Friedlander, 30 Maiden Lane, have installed new electric lighting throughout their store, which greatly adds to its appearance.

Woodbury Melcher, of Scofield, Melcher & Scofield, Plainville, Mass., was in town, last week, and spent some time at the local offices of the concern.

Wm. Naigles, of Wm. Naigles & Co., 71 Nassau St., sailed, Tuesday of last week, on the *Kaiser Wilhelm der Grosse*, for London and the Continent.

The business formerly conducted under the style of the Estate of Louis Rubin, 352 E. Houston St. is being continued under the name of Mrs. Amalia Rubin.

Michael Dreicer, of Dreicer & Co., took title, last week, to an American basement dwelling house at 1046 Fifth Ave., which he bought from Mrs. Emma D. Thaw.

The Hudson-Fulton aquatic sports trophy cups, made by the Mauser Mfg. Co., 298 Fifth Ave., have been on exhibition during the celebration at the Fifth Ave. salesrooms of the concern.

On exhibition at the Broadway store of the L. E. Waterman Co. is a letter written by Robert Fulton to one David Cook, Pittsburg Pa., which attracts the attention of the passers-by.

Among the exhibitors at the business show which was held in Madison Square Garden from Sept. 25 to Oct. 2, was the firm of Sanford & Bennet, who displayed fountain pens. The booth was in charge of Miss M. Murray.

W. R. Ford, jewelry buyer for The Thompson-Hudson Co., Toledo, O., called at the offices of THE JEWELERS' CIRCULAR-WEEKLY, Monday. He has been in the east buying goods for some time past. The firm will begin business about Nov. 10.

Sam J. Hart, manager of the Hart Jewelry Co., New Orleans, La., returned from this city, Saturday, to his home, after spending a month in the east purchasing goods for the opening of the new store. The firm has been established since 1845.

According to the reports of the daily papers last week a New York law firm has been engaged to bring a test case against the government for alleged undue severity on the part of inspectors in searching the persons of incoming passengers on a transatlantic liner.

Following the death of Addison W. Woodhull, it is announced by Mount & Woodhull that the business will be continued without any change whatsoever, under the management of the following officers: Gilbert T. Woodhull, president; Wm. J. McQuillan, vice-president and secretary; Daniel E. Woodhull, treasurer.

The Board of United States General Appraisers in a decision handed down last week upheld the protest of Lebolt & Co., and others on the assessment of duty on coral and onyx, cut cameo, and intended for use as settings for jewelry. The claim of a duty at 10 per cent., under paragraph 435, was sustained and the Collector's decision reversed.

The firm of Samuel Brandi & Sons has been incorporated under the laws of the State of New York to manufacture jewelry and to deal in diamonds, stones, watches, jewelry, novelties, etc., with a capital of $20,000. The incorporators are: John C. Hoenninger, of New York; Andrew C. Troy and Wm. N. Lewis, of Brooklyn.

Among the out-of-town jewelers who were in the city, last week, to see the Hudson-Fulton celebration were: Jos. Mazer, McAlester, Okla.; Benj. Ash, Binghamton, N. Y.; David Hillerson, Philadelphia, Pa.; C. S. Hayes, Norfolk, Nebr.; Benj. Friedlander, of J. Boasberg, Buffalo, N. Y.; Jacob Bunn, president of the Illinois Watch Case Co.; John E. Tweedy, of Cheever-Tweedy & Co., North Attleboro, Mass.

The Board of United States General Appraisers in a decision handed down last week denies the protest of The Barber Jewelry Co. against the assessment of duty in New York on imitation precious stones composed of paste, which the collector returned for duty at 20 per cent. ad valorem, under paragraph 435. The importers claim the merchandise to be dutiable as precious stones at 10 per cent. The protest was overruled.

The Board of the United States General Appraisers handed down two decisions last week on protests of Albert Lorsch & Co. On one a rate of 10 per cent. was granted on certain precious stones intended for use as settings for jewelry and not as articles of utility, as claimed by the government. Imitation precious stones composed of paste, were held properly dutiable at 20 per cent. Imitation pearl beads strung, composed in chief value of wax, were held dutiable at 25 per cent., the rate claimed by the importers.

The protest of A. B. Closson, Jr., Co., on the assessment of duty at the port of Cincinnati, on drilled corals, cut, but not set or strung, except for transportation purposes, came up before the Board of United States General Appraisers last week and in a decision handed down by Appraiser Sharretts is was held that the goods in question are commercially known as precious stones and are designed exclusively for settings in jewelry. The claim of a duty of 10 per cent. was sustained and the assessment of a 50 per cent. duty by the collector, under paragraph 115, reversed.

Through his attorney, C. A. Smith, Topeka, Kans., has notified the Jewelers Security Alliance that he is claiming the reward of $100 offered for the arrest and conviction of the burglar who robbed the jewelry store of C. A. Wolf, of that city, on Sept. 20. A young negro is being held on the charge. He was caught in the Union Railroad yards a few hours after the robbery occurred by Mr. Smith, who is a night patrolman. When apprehended the negro had a suspicious-looking box under his arm and which it is claimed contained a quantity of high-priced watches and a quantity of jewelry which was missing from the store which had been robbed.

Among the out-of-town jewelers in the Maiden Lane district during the week were: J. S. Hardy, Lowville, N. Y.; Jay Jackson, Pine Plains, N. Y.; Rodgers & Krull, Louisville, Ky.; C. C. Mussina, Williamsport, Pa.; C. J. Monson, New Haven, Conn.; Jos. J. Schuster, Cleveland, O.; F. B. Howard, Rutland, Vt.; L. F. Poor of Poor Bros., North Adams, Mass.; Jos. C. Musgrove, Nassau, N. P.; M. L. Richter, Madison, Ga.; Chas. Wendell of J. Wendell & Son, Oswego, N. Y.; H. W. Curtis, Knoxville, Tenn.; E. T. Chase of J. E. Caldwell & Co., Philadelphia, Pa.; F. A. Bixby, Ironton, O.; W. C. Hawley of Davis & Hawley Co., Bridgeport, Conn.

The Jewelers Security Alliance has received a report from J. S. Jensen & Sons, Salt Lake City, Utah, to the effect that their store was recently broken into. The thieves gained entrance by way of a rear transom and then broke the lock on the show window. They did not obtain any jewelry of value, but got two watches in the watchmaker's drawer before the burglar alarm rang and frightened them away. They did not touch the safe. As soon as the robbery was discovered it was found that one of the thieves had cut himself on a piece of broken glass. This is the second time within six months that a robbery has occurred at this store; the first time a tray containing a quantity of valuable jewelry was taken.

Elinore Beattie, who is accused of the larceny of a considerable quantity of silverware and jewelry from the Gorham

(*New York Notes continued on page 93.*)



139 BROADWAY

THE LIBERTY NATIONAL BANK
OF NEW YORK

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DANIEL G. REID, Vice-President — ZOHETH S. FREEMAN, Vice-President
CHARLES W. RIECKS, Vice-Pres. and Cashier
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Capital, Surplus and Undivided Profits
$3,500,000.00

1851 — The Jeweler's Bank for half a century in the same location — 190

THE CHATHAM NATIONAL BANK

Broadway and John Street, New York

ACCOUNTS INVITED

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HENRY L. CADMUS, Assistant Cashier

THE MERCANTILE NATIONAL BANK

195 BROADWAY — NEW YORK
Capital and Surplus, $5,000,000

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MILES M. O'BRIEN	HAROLD A. HATCH	SIDNEY Z. MITCHELL

FAMILIAR WITH MERCANTILE REQUIREMENTS — ACCOUNTS INVITED

The Market and Fulton National Bank of New York

ORGANIZED 1852
81-83 FULTON STREET

CAPITAL, $1,000,000 — SURPLUS, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, - President
R. A. PARKER, - - Vice-President
T. J. STEVENS, - - - - Cashier
JOHN H. CARR, - - - Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

New York Notes.

(Continued from page 91.)

. was brought back from London by eut. Bernard Flood, of the District Atrney's office, on Sunday, on the White ar liner *Baltic*. It is alleged that Miss attie obtained silverware and jewelry falsely representing herself in using the me of Mrs. Margaret Sterns, a customer that firm. She was taken to the Tombs prisoner to be detained until District Atrney Jerome could arraign her on one the several complaints of grand larceny. iss Beattie has been fighting extradition r some time past. As reported in the umns of this journal at the time, the oman was identified from a caricature ade of her by one of the employes of the rham Co., and it was by the use of this awing that she was captured.

Isidor Adler has moved his place of busiss from 260 W. 121st St. to 50 Bleecker t., Newark, N. J.

The silver service for the battleship *Minesota* was presented Monday to Commander Sims, in whose custody as the representative of the Navy Department the service was intrusted, by Miss Rose M. Schaler. The service consists of 56 pieces.

A local auctioneer will soon begin for the purchasers a sale of a stock of diamond, pearl and precious stone jewelry recently acquired of Joseph Frankel's Sons. The stock is the balance of goods purchased by Joseph Frankel's Sons of Gattle, Ettinger & Hammel, and will consist of about $500,000 worth of jewelry.

Harry Canfield, secretary and treasurer of the Roy Watch Case Co., 21 Maiden Lane, died at 2 A. M. yesterday of typhoid pneumonia. Mr. Canfield was 40 years of age and has been connected with the concern for the past 12 years. He leaves a widow and one daughter. The deceased was a member of the Seventh Regiment and of the Crescent Atheltic Club.

James Edward Hardenbergh, employed as cashier of the S. F. Myers Co., 49 Maiden Lane, died Saturday after a long illness at his home, 92 Decatur St., Brooklyn. He had been in the employ of the S. F. Myers Co. for 22 years, and was highly regarded. He had been a resident of Brooklyn for 55 years. Mr. Hardenbergh was born in Ulster County, this State, and came to the metropolis when a youth. He was a member for some time of Company B of the 23d Regiment, National Guard, and belonged to the Ex-Members Association of that company, the Central Presbyterian Church and United States Council, National Provident Union. He is survived by his widow, Margarette Alston, and a daughter, Miss Edna Hardenbergh. Funeral services were held Monday night, with Dr. DeWitt Snyder officiating. The burial was at Bound Brook, N. J.

The funeral of Wm. F. Hoffman, for over 20 years an employe of R., L. & M. Friedlander, was held Tuesday of last week at Carlstadt, N. J., and was largely attended. He committed suicide by shooting himself through the heart. The cause of the act has not been explained. Mr. Hoffman was in charge of the material department for R., L. & M. Friedlander, at the time of his death. He was 52 years old. He also conducted a retail business at Carlstadt, N. J. He was an expert fencer and a lover of athletic sports. He was a member of the Carlstadt Turn Verein at the time of his death, one of the foremost members of the Concordia Society, whose new hall was his hobby and for the welfare of which he worked incessantly. As an Odd Fellow he ranked high, holding various offices at different times, and proving himself a devotee of the order in every respect. He is survived by a widow and three daughters.

News Gleanings.

Ed. Werder, Charles City, Ia., has improved the interior of his store.

Oscar Olson, Northwood, N. Dak., is now located in a new store, on Main St.

J. C. Condon, Opelika, Ala., recently started on a trip to New York to purchase his Fall stock.

George H. Smith, Puyallup, Wash., has completed plans to move his stock to the new Stevenson brick building, on S. Meridian St.

Merle E. Garmoe, employed as jeweler in E. A. Marsh's store, Grinnell, Ia., was married recently at Cedar Rapids, Ia., to Miss Marie E. Henderson.

Fountain pens, jewelry and cheap watches, valued at $200, were stolen recently, by burglars from the jewelry store of H. Gamenthaler, Cass Lake, Minn.

Mrs. W. S. Lindsey has moved from Carselton, N. Dak., and joined her husband in Mott, N. Dak., where he has recently engaged in the jewelry business.

F. C. Stone, who formerly practiced as an optometrist in Warren, Pa., has again located in that city and opened offices at 202 Main St., in the second floor of the Merz block.

P. L. Camden, who has been managing the branch jewelry store of A. J. Rankin & Co., Roanoke, Va., at White Sulphur Springs, has closed out that place for the Winter and returned home.

The Alabama Jewelry Co., Greenville, Ala., was dissolved, recently, Henry E. Brown purchasing the business and Charles T. Blaum retiring. Mr. Brown assumes all debts and will collect the accounts of the old firm.

The F. C. Bennett Co., retail jewelers at 3 N. Main St., Gloversville, N. Y., is closing out its stock at auction and giving presents to the women attending the sale. Mr. Bennett is interested in the Standard Jewelry Case Co., Buffalo, and he will hereafter devote his entire attention to it.

A report from E. Las Vegas, N. Mex., recently stated that a local resident while digging a well on his claim in Quay County discovered a genuine diamond in a bucket of earth that was brought up. The stone, it is reported, was sent to a St. Louis jeweler, who pronounced it a fair quality gem worth about $500. No verification of the report, however, has since been received.

The ladies who are with the Japanese Commission are wearing brooches made by a Cleveland girl. Miss Mildred Watkins, who is a graduate of the Cleveland School of Art, was visiting in Portland when the commission was in that city. Miss Watkins designed and made six brooches of different pattern and presented them to the Japanese ladies. The brooches are of gold and silver and are set with various precious stones. Miss Watkins has won several awards of merit at both the St. Louis and Seattle expositions.

The final meeting of the creditors of Jeweler George B. Smith will be held before Bankruptcy Referee Atwell, Watertown, N. Y., Oct. 18, at 10 o'clock. Some of Smith's stock, store fixtures, etc., will be sold then, as a number of bids have been received by the trustee. The accounts of the trustee will be passed upon and the final dividend declared. The suit brought by Charles A. Phelps, Smith's trustee, against Samuel Silverman was argued in the Appellate Division, last week. The appeal was by Silverman, and the suit involved possession of some of Smith's stock.

A meeting of the executive committee of the New York State Retail Jewelers' Association will be held some time this month, probably at Syracuse. President Evans will send out the call this week. It is expected that action of some kind will be taken on the demands sent out by the association to the jobbers that they quit the retail business and not compete with the retailers. President Evans stated to-day that he has received many letters following the publication of the letter in THE JEWELERS' CIRCULAR-WEEKLY recently. The membership of the association is steadily increasing.

Robert W. Little, jeweler, of Cumberland, Md., is the Prohibition Party's candidate for State Secretary. Mr. Little, who is 50 years old, learned his trade with his father, the late Samuel T. Little, and has been manager of the jewelry business founded by him, since the death of his father in 1882. He has served as county chairman of the Prohibition Party for some time and is now a member of the County Executive Committee. A clever cartoon sketch of Mr. Little seated on a "water wagon" marked "Bound for Annapolis" appeared in the Cumberland *Evening Times* on Saturday last.

Canada Notes.

B. J. Marquette, Prescott, Ont., has assigned to C. D. Row.

C. C. Harman, Winnipeg manager for Henry Birks & Sons, has returned home from a business trip to New York, Montreal, and the eastern townships. Trade prospects are reported to be encouraging.

Caron Bros., of Montreal, have made a neatly designed silver badge for the members of the Royal Architectural Institute of Canada, who are holding their second annual assembly in Toronto this week. The design for the badge was drawn by Alcide Chausse.

An artistic set of telegraph instruments has been completed by Henry Birks & Sons, Ltd., Montreal, to be used by his Majesty, King Edward, by direct cable communication from Buckingham Palace, London, in opening the Royal Edward Institute, a fine new building which has been put up on Belmont Park, Montreal, for the study and prevention and cure of tuberculosis. The instruments are made of Cobalt silver, mounted on bird's-eye maple, while the handles are Labradorite

ZYLOLOID CEMENT AND FINDINGS — TO REPAIR COMB BARRETTES, ETC.

Many a brother jeweler has made an additional source of income in his Repairing Department, also gained many new customers, owing to his scientific reputation by using our wonderful electro-chemical inventions.



CATCHES
Shell No. 5
Amber No. 105
Per doz., .30



CATCHES
Shell No. 6
Amber No. 106
Per doz., .30



CATCH, DOUBLE
Shell No. 7
Amber No. 107
Per doz., .50



LARGE CATCHES DOUBLE
Shell No. 8
Amber No. 108
Per doz., .50



FLANGE CATCHES
Shell No. 9
Amber No. 109
Per doz., .50



FLANGE CAT[illegible]
Shell N[illegible] 10
Amber N[illegible] 1[illegible]
Per doz., [illegible]



NEW CATCH
Shell No. 12
Amber No. 112
Per doz., .30



JOINTS
Shell No. 15
Amber No. 115
Per doz., .30



JOINTS
Shell No. 16
Amber No. 116
Per doz., .30



JOINTS
Shell No. 20
Amber No. 120
Per doz., .50



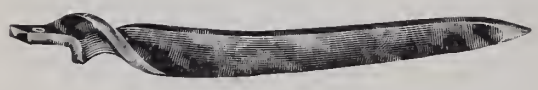
JOINTS
Shell No. 21
Amber No. 121
Per doz., .50



JOINTS
Shell No. 17
Amber No. 117
Per doz., .30



JOINTS
Shell N[illegible] 19
Amber N[illegible] 1[illegible]
Per doz[illegible]



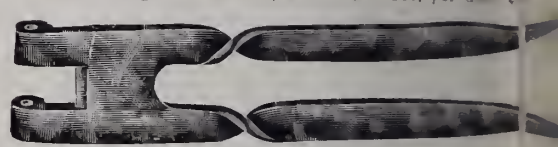
3 inch Pins, Shell No. 25, Amber No. 125, per doz. $0.30
4 " " " " 26, " " 126, " .40
5 " " " " 27, " " 127, " .50
6 " " " " 28, " " 128, " .50



5 inch long Shell No. 42, Amber No. 142, per d[illegible] $[illegible]



SPLIT PINS
3 inch long Shell No. 45, Amber No. 145, per doz. $0.50
4 " " " " 46, " " 146, " .60
5 " " " " 47, " " 147, " .75
6 " " " " 48, " " 148, " 1.00



DOUBLE PINS
3 inch long Shell No. 35, Amber No. 135, per doz $[illegible]
4 " " " " 36, " " 136, "
5 " " " " 37, " " 137, "
6 " " " " 38, " " 138, "



READY JOINTED
5 in. long Shell No. 57 J, Amber No. 157 J, per doz., $0.75



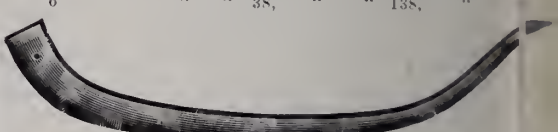
5 inch Shell No. 80, Amber No. 180, per doz., $1.00



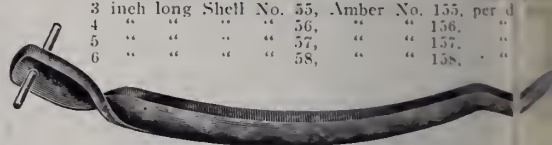
Full Size Bottle
ZYLOLOID CEMENT
Shell No. 1, Amber No. 101, $0.25
Large " " 2, " " 102, .50
(Enough for 150 repairs)

Natal, Langford Inc

None genuine without this signature on label



Double Curve
3 inch long Shell No. 55, Amber No. 155, per d[illegible]
4 " " " " 56, " " 156, "
5 " " " " 57, " " 157, "
6 " " " " 58, " " 158, "



Shell No. 95, Amber No. 195, per doz., $0.80

Jewelers' Repair Kit J, for Combs, Barrettes, etc.
Sample box, the greatest value ever offered in combination outfit.

1 doz. No. 5 and No. 6 Catches, heavy hand made
1 " No. 20 and No. 21 Joints, hand made
1 " No. 57 and No. 95 Pins, " "
1 Bottle Cement as per cut
Valued at $1.45 COMPLETE IN BOX for $ .50

Other Combinations, K.....$ 1.50
" " L..... 3.00
" " V. L..... 10 00

Of all Jobbers in the U. S. and Canada, or send 10 c[illegible] extra for postage from the ZYLOLOID CO.
962-964 Amsterdam Ave., New York City, U. S[illegible]
WHOLESALE FROM
HAMMEL, RIGLANDER & CO.
SUSSFELD, LORSCH & CO.
HENRY ZIMMERN & CO.

☞ *Send postal for our new and fully illustrated [illegible]s of our latest wonderful money-making inventi[illegible].*

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103 STATE STREET, - - CHICAGO, ILL.

Importers and Cutters of

DIAMONDS

Dealers in Watches and Jewelry

Your orders for Diamonds solicited and lowest prices assured

Our Fall lines in Watches and Jewelry are now ready for inspection

Philadelphia.

Wine, diamond setter, 133 S. 7th St., removed to 117 S. 8th St.

rnest Alley, Millville, N. J., has purased a new home in Millville.

P. White, with a party of friends, ored, last week, to the Trenton Fair.

lfred Moyer, of the Non-Retailing Co., caster, Pa., was a visitor during the k

seph Nillson, of the Hoover & Smith attended a conclave in Boston, retly.

oseph B. Bechtel, 725 Sansom St., has ted on his Fall trip along the Lehigh ley.

I F. Barrows, representing the Bay te Optical Co., was a recent visitor to city.

N. Bogdanoff, member of the firm of danoff & Goldstein, was quietly married, week.

G. Dillon, a former jeweler of Wheeg, W. Va., has opened an office at 505 estnut St.

Irving Lederer, with the S. & B. Lederer Providence, R. I., was a local visitor rin g the week.

John McKenna, formerly with Wanaker's jewelry department, has accepted position with L. P. White.

Robert Leusch, 2113 N. Front St., is dising of his stock and fixtures prior to s retirement from business.

C H. Hartman was a visitor, last week, uying for his new store, which he has reently opened in Hanover, Pa.

H. Garman, Coatesville, Pa., was the guest, st week, of John H. Converse at a dinner iven by him at the Union League.

Frank Hurlburt, of the firm of H. O. lurlburt & Sons, will leave, next week, on pleasure trip through Scranton and Honesdale.

James R. Stewart has removed from 055 South St. to larger quarters at 2111 South St., where an optical section has been dded.

H. McIlvaine, formerly with T. F. Brennan, Chester, Pa., has accepted a position with C. R. Smith & Son, 18th and Market Sts.

George Long, of the registry department of J. E. Caldwell & Co., who has been ill for the past three months, will report for business this week.

The engagement has been announced of Miss Alice Adler, a popular young lady of Baltimore, to Nathan Simon, of the firm of A. Simon & Sons, this city.

An entrance was forced to the jewelry store of Jacob Schaerle, 1244 Poplar St., by thieves, last Wednesday morning, and a number of clocks were stolen.

Walter B. Taylor, watchmaker for G. M. Harrington, Harrington, Del., has resigned his position and is now connected with H. E. Hemenway, Granville, N. Y.

Lewis Brenninger and Max Goldsmith have designed the solid gold emblems that are manufactured exclusively by H. O. Hurlburt & Sons for the trade only.

William Brand, with M. Sickles & Sons, spent the week-end in New York, attending the Hudson-Fulton celebration. Mr. Brand was accompanied by his wife and son.

Sidney Albin, for 15 years watchmaker for Riggs & Bro., 310 Market St., died, Sept. 30, following an operation performed at the Presbyterian Hospital. The deceased was 15 years of age.

William Norton has returned from Cape May, where he assisted Joseph K. Hand during the Summer season. Mr. Norton is busy looking after his own interests in West Philadelphia.

A. G. Lee and W. C. Cook, of the E. Howard Watch Co., were recent visitors here. Mr. Cook, who is an old Philadelphian, was formerly associated with the Keystone Watch Case Co.

R. C. Wilde, agent for the Meriden Cutlery Co. and the Hartford Sterling Co., was a recent visitor and reports a much improved condition of business throughout the State.

Mr. Atkins, representing the New England Watch Co., was seen in the trade during the week. His friends will be glad to know that he has entirely recovered from his attack of nervous prostration.

An oil painting of the river front of New Castle, Del., which was on exhibition in a window of J. E. Caldwell & Co., attracted unusual interest this week. The painting was executed by C. W. Schreyler for I. Layton Register. The latter was the first president of the Sons of Delaware.

Louis Blum was arrested in Atlantic City, last Wednesday, by Detectives Cameron and Brown of the Central Office staff, charged with embezzling $300 from the Illinois concern whose representative he was in Philadelphia. The detectives stated that the young man admitted taking the money, but declared he had made arrangements to pay his employers every cent they were entitled to.

The following jewelers were visitors to this city during the week: T. C. Kremer, Phoenixville, Pa.; M. E. Hunter, Beverly, N. J.; L. S. Caldwell, Wildwood, N. J.; T. Brennan, Chester, Pa.; H. S. Kratz, Souderton, Pa.; D. H. Krause, North Wales, Pa.; E. K. Bean, Lansdale, Pa.; H. B. McFarlan, East Downington, Pa.; C. C. Mussina, Williamsport, Pa.; J. E. Webb and Howard Fitzsimmons, West Chester, Pa.; H. Garman, Coatesville, Pa.; L. L. Bickings, Norristown, Pa., and A. M. Kendall, Millville, N. J.

Raymond A. Cullen, 17 years old, who has been missing for a week, was arrested at his home, 231 N. 52d St., by Detectives Tucker and Timlin, charged with the larceny of jewelry valued at $3,000 from the store of J. A. Lehman, 223½ S. Broad St., where he had been employed. Young Cullen had been at the Lehman store about 10 days when he mysteriously disappeared. It was then discovered that a number of valuable pieces of jewelry had been stolen. A search was made for Cullen, but he could not be found and a warrant was sworn out for his arrest. The police said that Cullen acknowledged his guilt to them, but could not account for his actions. He said he had not made any efforts to dispose of the jewelry.

In a suggestion to hold a monster exhibition of articles offered by local jobbers, it is proposed to utilize the City Hall courtyard, covered with canvas, as a central location for the show. D. V. Brown, a member of the board of directors of the Merchants' and Travelers' Association, is the father of this idea. Mr. Brown's plan is for the smaller industries, which would cover the jobbers and small manufacturers. The larger ones could come in if they desired, but they would not be featured as they are at the Bourse, where large machines are in operation and where everything is done to attract attention to the large concerns. "To do this," said Mr. Brown, "would take too much room. The exhibition would include and would make a special feature of the watchmaker, the jeweler, the optical man, the clothier and shoemaker, and all such trades. We would hold it in the Spring or Fall—around Nov. 1, or, if we cannot get ready by that time this year, in April or May."

Lancaster, Pa.

John J. Bowman, of Ezra F. Bowman's Sons, was recently elected a director of the Lancaster Gun Club.

Isaac Kreuger has gone to Boston to visit his parents, and from that city he will go to New York for a week.

Parke S. Lindsay, of the Hamilton Watch Co.'s factory, and Miss Edna Simon, until recently also employed there, were married, Sept. 30.

Herbert Shiffer, late with John Shookers, Elizabethtown, Pa., has started business for himself in the Woolworth building, and will work for the trade.

Albert T. Heberling, a Parkersburg, Pa., jeweler, visited Lancaster, last week, as did George A. Silvers, Louisville, Ky., and Reuben Faegley, of Mt. Joy, Pa.

A letter received, last Thursday, from Denver, Colo., states that Walter McKinney, who went there several months ago for his health, is in a critical condition.

Oliver Mentzer, foreman for Ezra F. Bowman's Sons, was first-prize winner at the big reception held on the evening of Sept. 29 by Conestoga Council, Royal Arcanum.

A. W. Moyer, manager of the Non-Retailing Co., visited Philadelphia, last week, and he and T. Wilson Dubbs formed one of a large party of Lancaster business men who visited Benson-on-the-Susquehanna during the week.

George Augustus Gollatz, with G. M. Wallace, Huntington, W. Va., was married, Sept. 28, to Miss Florida Gladys Rohrer, of this city. The groom formerly resided in Lancaster, where he was watchmaker for several local firms.

Webb C. Ball, Cleveland, O., who is general time inspector over 125,000 miles of railroad, embracing 50 roads, was the guest, last week, of Charles D. Rood, president of the Hamilton Watch Co. After the departure of his guest Mr. Rood went to New York for a few days' visit.

The police, last week, arrested a man giving the name of Jacob Collins on suspicion of having stolen a lot of silver spoons, and other tableware, which he offered at very low prices. As no evidence against him could be found, he was discharged, but was warned to leave Lancaster at once.

J. J. Rammer has sold his business at Sheboygan Falls, Wis., to Charles C. Meier.

THE best watches for Railway Service or where accurate time is a necessity:

18 Size	16 Size
Bunn Special.	Sangamo.
A. Lincoln.	A. Lincoln.
Bunn.	No. 187.

Fully guaranteed by

ILLINOIS WATCH COMPANY

SPRINGFIELD

CHICAGO AND WEST

I WILL

Western Office:
503 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
Randolph 1079,
Chicago.

L. LIX. CHICAGO, WEDNESDAY, OCTOBER 6, 1909. No. 10.

Chicago Notes.

W. Tice visited St. Louis, last week.

Al" Happel served on the jury, last ek.

Schwartz is on a trip through the thwest.

F. D. White, with C. O. Sweet & Son , is on a western trip.

. F. Haber, traveler for the Towle Mfg. , is on a western trip.

Perry Short, a retail jeweler at Monett, ., was here, last week.

F. J. Behrendt, with the Homan Mfg. , is on an eastern trip.

Geo. Weidig, of Joseph Fahys & Co., has urned from the northwest.

The Crown Jewelry Co. has opened a w store at 673 W. Madison St.

D. A. Wilkens, of the Ostby & Barton ., is back from the Pacific Coast.

R. W. Cohen, with Geo. H. Cahoone Co., as returned from a six weeks' trip.

J. H. Purdy and wife celebrated their olden wedding anniversary Sept. 28.

"Joe" Crawford, with J. W. Forsinger, is n a trip through Ohio and Michigan.

John Schmelzer, Centralia, Ill., was here, ast week, accompanied by his daughter.

Alvin Strasburger, of Louis Strasburger's on & Co., spent a few days here, last week.

Bobinsky Bros. is the name of a new firm f engravers in the Silversmiths' building.

W. S. Tompers, with the C. H. Eden Co., s on a trip through Illinois and Wisconsin.

Charles J. Franz, Darlington, Wis., was ere, last week, accompanied by his wife.

S. L. Scott and V. H. Officer, of the Scott Bros. Co., are on trips through the west.

Cornish T. Beck, son of Will Beck, Sioux City, Ia., was a visitor here, last week.

Cassius H. Bagley, Duluth, Minn., stopped over here, last week, on his way to New York.

F. C. Brace, Worthington, Minn., is installing new fixtures and show cases in his store.

H. A. Riddel, watchmaker, has removed from room 503 to room 400, Heyworth building.

J. S. Pfeiffer, Parsons, Kans., spent a few days here, last week, accompanied by his wife.

Emil Noel, diamond dealer, has removed from room 503 to room 1108, Heyworth building.

W. F. Drexmit, with the Keystone Watch Case Co., visited St. Louis and Kansas City, last week.

Harry B. Conyers, retail jeweler of Urbana, O., was here, last week, accompanied by his wife.

R. F. Prochnow, Carl T. Weibezahn and E. Tuerk are on a hunting trip near Long Point, Nebr.

Emil Despres, of Despres, Bridges & Noel, is the proud father of a baby boy, born last week.

G. A. Le Roy, advertising manager of the Western Clock Mfg. Co., will sail for Europe this week.

A. E. Foster, formerly in the retail jewelry business at Custon, Ia., was a visitor here, last week.

"Al" Kolker, with the Juergens & Andersen Co., left for Denver and the Pacific Coast, last week.

Mr. Hoerr, of Martin & Hoerr, Mankato, Minn., stopped over here, last week, on his return from the east.

The bankrupt estate of L. A. Soper, Harvard, Ill., has declared a first and only dividend of 23 per cent.

Claud Range and Mr. Pennell, of the Range Jewelry Co., Trenton, Mo., spent a few days here, last week.

M. E. Kinsley, sales manager for the Oneida Community, Ltd., is on a two weeks' visit to the factory.

"Jack" Adler, manufacturers' representative on the Pacific Coast, was here, last week, visiting a sick sister.

Albert M. Johnson, jewelry jobber, will hereafter have his business office at his new residence, 1466 Foster Ave.

E. F. Mayer, Butte, and P. Jacoby, Kalispell, Mont., stopped over here, last week, on their way home from New York.

J. Haas, formerly with Loftis Bros. & Co., is the new western representative of the Electrolytic Art Metal Co., Trenton, N. J.

C. R. Pearsall, manager for the J. H. Leyson Co., Salt Lake City, Utah, stopped over here, last week, on his way to New York.

Arthur T. Jacobs, with Theo. Jacobs & Co., is on an eastern trip. Louis Eppstein, with the same firm, is on a trip to the Coast.

The Estate of S. E. Howard, Hastings, Nebr., has been settled, and the creditors will receive 72.69 per cent. of their claims.

M. A. Mead has bought a fruit farm of 90 acres in the Bitter Root Valley of Montana, near Missoula. The farm will be managed by his son, "Rich."

G. A. Jewett, Chicago manager for Hamilton & Hamilton, Jr., has returned from the middle west. A. V. Hammerberg, with the same firm, is in Indiana.

L. M. Eldred, Estherville, Ia., has bought out the musical business which formerly occupied half of his store, and has combined it with his own business.

Geo. Nelson, of Dunbar & Nelson, North Yakima, Wash., was here, last week, accompanied by his bride. Mr. and Mrs. Nelson left for a wedding trip to New York.

Ernest M. Lunt, Chicago manager for the Towle Mfg. Co., and H. S. Hyman, of Hyman, Berg & Co., have returned from a month's vacation spent in the Maine woods.

Mrs. May, mother of Oscar D. May, with Moore & Evans, was struck by a street car at the corner of State and Washington Sts., last Friday evening, and was severely injured.

News is received here that A. F. Hawkins, a retail jeweler at Blue Earth, Minn., has sold out to his former watchmaker, Albert A. Tressler. Mr. Hawkins will engage in fruit farming.

O. C. Watterich, Oconto, Wis., was here, last week, and announced that he had succeeded his father, A. Watterich, in business there. The store is being remodeled and an opening will be held Oct. 20.

Mr. and Mrs. E. E. Swadener attended the banquet at the Congress Hotel, last week, given in honor of the delegation of the Japanese Commercial Association, who are touring the United States.

Mr. Fox, of the Fox Mfg. Co., fell from a stepladder, one day last week, and broke a small bone in his left knee. He was operated on at the Michael Reese Hospital, and will remain there for a few weeks.

"Tom" Stanek, of Graffe & Stanek, returned from Texas, last week, and brought back with him a lemon weighing one and three-quarters pounds, just to show the kind of stuff they raise down there.

G. M. La Pierre, who recently sold out at Niles, Mich., was here, last week, accompanied by Mr. Thayer, his former watchmaker, who is in business at Niles in the store formerly occupied by Mr. La Pierre.

Miss Esther Bell, for the past six years with the Chicago office of the Watson & Newell Co., was married, last Saturday, at the residence of her parents, 1518 Lawndale Ave., to Eugene Smith. Mr. and Mrs.



RESULTS ARE WHAT COUNT

STOCK ORDERS

In no other market will you find a more attractive and complete line of ready-to-deliver goods. Stocks are always new and up-to-date, for they move lively in Chicago. Stocks are always large for the same reason. The demand centers here and we are always prepared. No better selection of Diamonds and Precious Stones is shown anywhere. Novelties and seasonable goods are shown here simultaneously with New York, London and Paris. Chicago stocks, prices and service should attract your orders.

REPAIRS

No job too small, no job too large—none too difficult for Chicago shops. The equipment, skilled workmen and facilities are here. Despatch is usually an important factor in repair work—and it gives Chicago all the advantage. Diamond setting, matching, jewelry and watch case repairing, enameling, coloring, soldering, sizing, jointing, engraving, polishing, stringing, ferrule work for pipes and canes, re-plating, etc., etc. Send the jobs here for quick action and profit. Antiques repaired, renewed, etc.

SPECIAL WORK

Our manufacturing facilities are unsurpassed. Fine gold, silver and platinum work made to order. Cluster work and special design orders executed promptly in the best possible manner and at prices which favor Chicago as your market. In lodge jewels, emblems, buttons, pins, etc., we lead the world. Send in the rough ideas of your customers for special work and let us send you accurate, detailed designs with estimates that will permit you to get the order against any competitor.

On the opposite page you will find the names of some thirty Manufacturing Jewelers of Chicago—make a choice from this list and send in your jobs and orders. All of these firms and companies are members of The Manufacturing Jewelers Association of Chicago; also of the Chicago Association of Commerce—a double guarantee of reliability and commercial standing. They are all competitors for your business, but stand shoulder to shoulder for Chicago, and invite your inquiries and favors.

"WRITE CHICAGO ON THE PACKAGE"



Our Shops Are Your Shops

Why not use them?

Manufacturing Jewelers Association of Chicago

BLAUER, FRED & CO.,	126 State St.
BOYDEN, FRANK S. & CO.,	Heyworth Building
BUCHSBAUM, S. & CO.,	Masonic Temple
DREYER, LOCHAU & OHM CO.,	72 Madison St.
EMRATH, EDWARD,	78 State Street
GRAFFE & STANEK,	Heyworth Building
GRIMM & JUDAE,	103 State St.
HIRSCH & OPPENHEIMER,	702 Masonic Temple
JACOBSON, F. H. CO.,	209 State St.
JOHNSON, ROBT. M. & SON,	67 Washington St.
JUERGENS & ANDERSEN CO.,	92 State St.
KRONBERG & BLOCK,	126 State St.
LAZARUS, S. & CO.,	Masonic Temple
LEVINSON & JACOBSON,	42 Madison St.
MILHENNING, J.,	195 State St.
MORSTROM, WM. G. & CO.	78 State Street
MORSE, F. E. & CO.,	151 Wabash Avenue
NEWMAN, M.,	Masonic Temple
NOBLE, F. H. & CO.,	42 Madison St.
PFEIL, CHARLES H.,	209 State St.
PINES & HANSEN,	133 Wabash Ave.
ROOVAART BROS.,	Columbus Memorial Building
SCHRADER-WITTSTEIN CO.,	103 State St.
SPIES BROS.,	156 Wabash Ave.
TERNAND, C. W.,	78 State Street
WECHTER, S. & CO.,	Masonic Temple
WENDELL & CO.,	258 Madison St.
WILLIAMS, A. L. & CO.,	156 Wabash Ave.
WILSON & CO.,	57 Washington St.

OUR STOCK OF LOOSE AND MOUNTED DIAMOND GOODS ALWAYS COMPLETE :: SEND TO US FOR YOUR SPECIAL "MEMO" CALLS

ESTABLISHED 1854

JUERGENS & ANDERSEN CO.

DIAMONDS

MAKERS OF FINE JEWELRY

92 TO 98 STATE STREET

CHICAGO

SPECIAL ORDER WORK ALWAYS RECEIVES OUR BEST ATTENTION

Smh will make their home in Oak Park.

e trade here was surprised, last week, eceiving notices to the effect that Geo. haw, of Geo. V. Shaw & Son, Savanna, had left for parts unknown. The firm $6,900 for merchandise and $5,000 to a bank. The estimated assets are be- $2,500 and $3,500.

ong the out-of-town retail jewelers last week were: M. A. Hagen, Fargo, Wm. D. Roeder, Dwight, Ill.; M. Werner, Deerfield, Wis.; Harry K. Fites, Knox, Ind; John W. Burkitt, Arling Heights, Ill.; H. O. Duncan, Oktaha, ; Mr. Anderson, of Nelson & Ander- Neenah, Wis.; Chas. H. Blanchaine, , Ia., J. G. Davenport, Battle Creek, Chas. Ham, Frankfort, Ind.; k Ricketts, Charleston, Ill.; Mr. Moe, rud & Moe, Canton, S. Dak; E. F. of Wedding & Strain, Gregory, S. S. R Livergood, Mason City, Ia.; S. Record, Cambridge, Ill.; Cline Tims Harlan, Ia.; Geo. M. Wherritt, Mount oll, Ill; J. N. Martinek, Travers City, ; H. L. Chase, Cedar Falls, Ia.; Stuck, Washington, Ia.; E. B. Lewis, Ill.; H. F. Benn, Kankakee, B. Wartell, Hampston, Ill, olis, Ind.

Cincinnati.

Joseph Mehmert is making a business through northern Ohio and Michigan.

Lee Loeb, of Herman & Loeb, and wife spending 10 days at Martinsville Springs, d.

Ferd Phillips, of Richter & Phillips, and e are enjoying a stay at Martinsville,

J. Newstate has opened a new retail jew- y store on Woodburn Ave., Walnut ills.

Bingaman & Co. are arranging to im- rove their store with new fixtures and ses.

Max H. Loebnitz, of the Dueber-Hamp- en companies, called on the trade here, st week.

Michael Plaut, of A. & J. Plaut, and his ride have returned from their wedding rip in the east.

Eli Gutmann, of L. Gutmann & Sons, has eft for the south on a combined business nd pleasure trip.

Jacob Dorst, of the Dorst Co., and his wife are home from a very enjoyable so- journ at the Lakes.

Joseph S. Voss and Louis Voss, of Joseph S. Voss & Sons, leave, this week, on busi- ness trips south and north.

J. D. Jensen, of Jensen, Herzer & Jeck, Nashville, Tenn., was here, last week, ar- ranging for fixtures for the new store which the firm is fitting up.

R. Frankle, Louisville, Ky., is now asso- ciated with Wallenstein, Mayer & Co. as a traveling salesman, and makes his initial trip, this week, in the west.

R. J. Satterthwait, Charleston, W. Va., was here, recently, buying goods for his new store on Capitol St., having moved from his old location on Kanawha St.

Edwin De Voss, Wilmington, O., is en- larging and also remodeling his store, put- ting in new cases and stock, which will make his store one of the handsomest in that section when completed.

H. H. Irwin, who has been a representa- tive of the Dennison Mfg. Co. in Philadel- phia, Pa., will in the future represent the company in Kentucky. Mr. Irwin has not yet selected his headquarters.

Louis F. Hummel, Emery Arcade, feeling the great need of additional space, is hav- ing a handsome balcony placed in the rear of his store, where his office will hereafter be located, thus giving the desired space for displaying of stock.

The local Retail Jewelers' Association met in the Sinton Hotel, recently, to per- fect a plan of campaign to advertise this city through circular letters as the jewelry center of the west. The campaign will be started shortly by the expenditure of several thousands of dollars in this way.

Klein Bros., Cincinnati's new jobbing firm, have engaged the services, as traveling salesmen, of A. A. Spiegel, formerly of A. A. Spiegel & Co., and W. H. Modrick, for- merly with the Shepard Mfg. Co. The for- mer will have southern territory and the latter Indiana, Illinois, Ohio and part of Michigan.

Reitenour & Schmitt, Union City, Ind., have dissolved partnership. Mr. Schmitt has sold out his interest to his partner and will engage in the manufacturing of auto- mobile frames. Mr. Reitenour, with Mr. Echelberger, formerly watchmaker for Mr. Piddinghaus, Marietta, O., will continue the business.

Out-of-town jewelers here the past week, buying stock, included: J. W. Shirley and wife, Bloomfield, Ky.; Frank B. Cary, Leba- non, O.; Fred Saul, G. W. Meyer and wife, and G. S. McCabe, with E. H. Mozley, Chattanooga, Tenn.; H. Joseph, Mattoon, Ill.; S. M. Whitehead, Middlesboro, Ky.; Miss Reickel, Cynthiana, Ky.; U. L. Jen- nings, Watertown, Tenn.; George Haendel, Piqua, O.; R. D. Washington, Russel, Ky.; T. J. Horstman, Havana, Ill.; A. L. Wade, Bradford, O.; W. H. Keller, Corydon, Ind., and E. Israel, Harrison, O.

Jensen, Herzer & Jeck, located at 402 Union St., Nashville, Tenn., are now ar- ranging to open a new store, which prom- ises to be one of the handsomest in the entire country. They have leased for a term of years the double storehouse at 602 and 604 Church St., in Nashville, and will occupy the entire three floors and basement. The lease will begin Jan. 1, 1911. Mr. Jen- sen has been traveling through the western States inspecting similar establishments in that section. Mr. Jeck has been in the east for the same purpose, and Mr. Herzer has been on the same business in the north. They have in this way obtained the ideas of those most experienced in the arrange- ment and fittings of a modern jewelry store. Architects are now at work on plans carry- ing out their ideas. The store will be finished in white marble and mahogany with tile floors and plate glass throughout. The first floor will be occupied by the retail sales department, and on the second floor will be handsome art rooms. All of the manufacturing will be done on the third floor. The firm has realized for some time that their present quarters were entirely inadequate. The new store will furnish ample space for all desired purposes.

Cleveland.

John Rich, Painesville, was in town, this week, with his uncle, visiting friends.

Fred Kennard made his first appearance in the rôle of the proud father, Sept. 25.

W. E. Butcher has gone to Hamilton, Ont., to enter the employ of Norman Ellis.

W. H. Durham will spend a week in Huron, O., before returning to his home in Homer, Ont.

U. R. Sigler has been confined to his home for two weeks, but has now practi- cally recovered.

W. B. Wingate returned from his fishing trip with photographs to prove that he is a first-class nimrod.

A. G. Shanabarger has sold out his opti- cal business, and is now with the firm of Shanabarger & Murray.

John Hueter, who has been located on Wade Park Ave. for a number of years, is attempting to sell out his business.

The stock of the Art Novelty Shop, which was placed in the hands of a receiver re- cently, has been sold in bulk to the May Co.

Mr. and Mrs. A. T. Hubbard received numerous silver gifts from friends and em- ployes of the store on the occasion of their recent 25th wedding anniversary.

S. Y. Ball is one of the committee on arrangements of the retail merchants' board for the trip to Pittsburg, Oct. 8. The board will see the first game of the world's cham- pionship baseball series.

N. M. Wiegand, who is located at the corner of Wade Park and Addison Road, takes a great deal of pride in his store and show windows. He has just added an opti- cal department that harmonizes well with the rest of the outfit.

H. W. Arnstine hurried home from his trip to California to greet an eight and a half pound son that arrived Sept. 28. Mr. Arnstine says that conditions in the west are better than they are here, and that he looks for a big business in that section of the country.

The wholesale merchants' board of the Chamber of Commerce, of which all the wholesale jewelers are members, will hold their annual meeting, Oct. 7. Plans for the coming year will be discussed and a com- mittee appointed to select routes for the trade excursion trips.

The party of distinguished Japanese busi- ness men who compose the commission that is visiting this country in the interests of better trade relations were tendered a ban- quet by the Chamber of Commerce, Mon- day evening, Oct. 4. A number of the prominent jewelers were present.

Out-of-town buyers here this week were: D. Leonheiser, Huron; H. H. Brainard, Medina; C. E. Lousman, South Lorain; C. H. Dexheimer, Bedford; W. P. Seward, Rushsylvania; B. Mosley, Willoughby; L. A. Poole, Mansfield; Wm. Landgrabe, La Rue; Robt. Miller, Lorain; G. F. Elgin, Kent; R. R. Moore, Cuyahoga Falls; J. W. Helfrich, Carrolton; G. H. Dickinson, Ge- neva; John Rich, Painesville, and L. A. Ott, Mansfield.

A. W. Pierce, Ord, Nebr., has sold out to C. D. Remal. Mr. Pierce will devote his attention to the music trade in the fu- ture.



Diamonds

A Parrot Talks

but his tongue is not harnessed to his brain. We do not talk just to make statements, but because we have the best values and the lowest prices on diamonds.

We want the jewelers who are confident of their judgment to order diamonds from us on approval.

We have a graded stock of ten different qualities of diamonds, and with our special cutting contract we have no trouble to keep it complete. Every stone is examined by experts and selected for its merits, particular attention being paid to color, cut and finish.

Write for our booklet with prices of diamonds; you can save money. Every sale of our diamonds will bring you a handsome profit and enable you to give your customer a bargain.

Send us your orders. Compare the goods; there will be no further arguments; we have the best values and the lowest prices.

A. G. Becken Co.

156 WABASH AVE. CHICAGO

St. Louis.

L. A. Fassett, of Weiss & Fassett, left, Friday night, for Indiana on a business trip.

Mr. Miller, of the Smith's Credit Jewelry Co., has returned from a stay of two weeks in Wisconsin.

Grimm & Gorley and the St. Louis Brass Mfg. Co. will have floats in the industrial parade, Thursday.

Mrs Hasenritter, wife of J. H. Hasenritter, Hermann, Mo., is critically ill in a St. Louis hospital.

W. E. Denham, Princeton, Ind., will arrive, Wednesday, and spend the rest of the week in St. Louis.

The Mermod, Jaccard & King Jewelry Co. will send up a balloon in the advertising balloon race, Monday.

W. C. Ludwig, Globe-Democrat building, has returned from a two weeks' fishing trip on the Meramec River.

S. E. Friede, of the Quaker City Glass Co., has returned from an extended trip through Texas and the southwest.

F. W. Hoyt, president of the Hoyt Jewelry Co., returned, Wednesday night, from New York, where he made purchases.

Otto Kurtzeborn, of A. Kurtzeborn & Sons, has returned from Beaver Dam, Ill., where he and his family spent two weeks.

Clarence D. Henry, for a long time with the Mermod, Jaccard & King Jewelry Co., is now with the Hess & Culbertson Jewelry Co.

Ralph Lowenstein, of the Joseph Lowenstein Jewelry Co., will return, the first of the week, from a trip through Kentucky and Tennessee.

Mrs. Petter, mother of George Petter, president of the Petter Jewelry Co., Hannibal, Mo., died, a few days ago, at her home in Paducah, Ky.

Mr. Clark and Mr. Tromley, composing the new firm of Clark & Tromley, Poplar Bluff, Mo., were here during the week, purchasing stock.

Russell Stone has resigned his position with Anderson Blanton, Paris, Mo., to take a position with the Kelly-Vawter Jewelry Co., Marshall, Mo.

David Feist, who travels out of St. Louis for Ingomar Goldsmith & Co., has returned from a trip to the Pacific Coast. He left on the trip in July.

Theodore Eagle, 23 S. Broadway, has returned from a three weeks' trip up the Mississippi River, on which he was accompanied by his family.

The Fisher Jewelry Co. filed suit in Justice Spaulding's court against E. V. McClure and J. C. McClure on a note for $20. The case will be heard, Oct. 15.

S. E. Bamber, secretary of the Hess & Culbertson Jewelry Co., has returned from St. Joseph, Mo., where he attended a meeting of the Grand Lodge of Masons.

Glinnis Stolle has resigned his position with H. P. Sutton, McCook, Nebr., to go with C. A. Leach, in the same city. He has bought an interest in the business of Mr. Leach.

J. H. Cummings, St. Louis Clock & Silverware Co., came in, Thursday, from northeast Missouri for the Centennial, and A. Widdicomb arrived, Saturday, from northern Illinois.

Joseph B. Moore, of the Elliott Jewelry Co., is getting ready to go out on his second Fall trip through Missouri, Nebraska, Colorado and Kansas. He will be gone several weeks.

A large solid silver challenge trophy cup donated by the St. Louis Power Boat Association, to be competed for during the Centennial, is on exhibition in the window of the F. W. Drosten Jewelry Co.

Edward Netzheimer, of the Maritz Kober Jewelry Mfg. Co., has gone to the Black River in Arkansas on a fishing trip. Samuel Kober will return to the city the first of the week on account of the Centennial.

Henry Tas, son of Louis Tas, diamond merchant of Amsterdam, was in St. Louis, last week, visiting friends and calling on the trade. It was his first trip to this city. He leaves, Saturday night, for Cincinnati.

T. J. Ellis, Jonesboro, Ark., who has been traveling in the west for several months, passed through St. Louis, last week, on his way home, accompanied by his wife and child, who have been with him on the trip.

James Miller tried to sell a watch at a jewelry store in Belleville, and was arrested and held for the police at Mt. Carmel, Ill., where he was wanted to answer to the charge of stealing the timepiece from J. Rocca.

No arrests have been made in connection with the assault and attempted robbery at the store of Wash. Volker, 3028 Easton Ave., over a week ago. The description of the two men is so meager that arrests are unlikely.

E. H. Meier, of the St. Louis Clock & Silverware Co., has come in from the south by way of Evansville, Ind., and will remain until after the Centennial. He will then leave for a trip through Arkansas and Louisiana.

George L. Weber, Jr., and J. C. Morefield have been made joint managers of Loftis Bros. & Co., Carleton building. Mr. Morefield began with the company when the St. Louis branch was first opened in 1894. He started in as credit man.

The Smith's Credit Jewelry Co. has filed suit in Justice Spaulding's court against Benj. Barnett & Co. for $82.50. The same company has filed a replevin suit in the same court against Mrs. M. McClathery. The amount involved in the latter suit is $52.50.

W. E. Barker, vice-president of the Hoyt Jewelry Co., left, Tuesday night, for New York, to meet and welcome Melms' Pilgrims, the English soccer football team, who are to make a tour of the United States and play in St. Louis, Oct. 16, 17 and 18.

Weiss & Fassett, diamond merchants, have just issued a very complete calculation table for diamonds, and they are being sent to the customers of the firm. It is a booklet of 74 pages and enables computations to be quickly made on diamonds ranging from $1 a carat to $250 a carat.

A cross designed by Mrs. Hudson E. Bridge and manufactured by the Whelan-Aehle-Hutchison Jewelry Co. is used as an illustration of a capable article on "Jewels Antique and Modern," by Mrs. Elizabeth Beverly James, in the Centennial number of the *American Woman's Review*. Mrs. James was formerly advertising manager of both the Whelan-Aehle-Hutchison Co. and the Hess & Culbertson Jewelry Co.

The solid silver cups manufactured by the Maschmeyer-Richards Silver Co., offered by the Centennial Association for invitation gold tournament to be held at the Glen Echo Club, Oct. 5 to 8, are on exhibition in the corner show window of the William Barr Dry Goods Co., 6th and Olive Sts.

Joseph Ebeling and E. C. Zerweck attended a meeting, Saturday night, at the Mercantile Club of the Get-Together banquet committee, and reported that there would be a large attendance of jewelers at the banquet. Mr. Ebeling, Mr. Zerweck and Meyer Bauman have purchased boxes for the evening.

Travelers for William Weidlich & Bro., who have come in for the Centennial, are: H. F. Hines, from Kansas City; H. D. Wachholder, from Texas; Herman Nechling, from Missouri; William Goeggle, from Illinois. They will all remain through the week to entertain their customers who come to the Centennial.

A certificate of incorporation of the H. C. Grawe Jewelry Co. has been filed in the office of the St. Louis Recorder of Deeds. The capital stock is $20,000. The company was incorporated some time ago on account of the illness of H. C. Grawe and to facilitate the continuance of the business in the event of his death, but the certificate has only now been filed. The incorporators are the immediate members of Mr. Grawe's family.

Clarence Heyman, of the L. Bauman Jewelry Co., has returned from a trip through Arkansas, which he took for F. J. Bross, who was laid up by an injury to his ankle. Mr. Bross has now so far recovered that he will be able to go out on a trip next week through Illinois and Missouri. Mark Eiseman, southern representative, is in for a few days. Morris Bauman has come in from the west and Charles Stange from Illinois for the Centennial.

Out-of-town jewelers in St. Louis during the past week were: E. L. Bersche, Columbia, Ill.; W. B. Kerns, Bunceton, Mo.; B. Massie, Granite City, Ill.; George A. Young, Moberly, Mo.; Joseph Major, McAlester, Okla.; C. B. Johnson, Okolona, Miss.; O. L. Davis, New Madrid, Mo.; J. C. Vines, Bessemer, Ala.; C. W. Beardsley, Litchfield, Ill.; Clark & Tromley, Poplar Bluff, Mo.; Michael Miesch, Muscogee, Okla.; E. H. Goulding, Alton; A. Y. Boswell, Tulsa, Okla.

St. Louis now has a great white way, and to Goodman King, president of the Mermod, Jaccard & King Jewelry Co., belongs much of the credit—more than to any other one man or several men. Work done by the lighting committee of the City Improvement Association, of which Mr. King is chairman, resulted in the turning on of lights, Saturday night, which transformed Broadway into a most brilliantly lighted thoroughfare. The plan carried out was for the property owners to pay $3 a front foot for installing electroliers and the tenants to pay $3 a front foot per year for maintenance.

The celebration of the centennial of the city's incorporation began Sunday, Oct. 3, and will continue a week. Jewelers have



Fine Emblem Jewelry

10K--and--14K

Made for the Retail Jeweler by

The Miller Jewelry Co.

CINCINNATI, OHIO

If our travelers do not call on you, send for memorandum packages. Special order work solicited

H. E. GLENDORE & CO., 604 Champlain Bldg., CHICAGO



Jewelry, China and Art Auctioneers

20 YEARS IN BUSINESS

READ!!

We guarantee you against loss; your reputation remains the same after we finish. We never misrepresent the quality, and you can always depend on us to fill our engagements. We will make your sale and POSITIVELY GUARANTEE that our NEW SYSTEM will produce the required results. Wire or write for date.

We will sell your goods and get prices for them even if they have been in your stock for 25 years.

After we conduct a sale for you, your methods of doing business will receive a new impetus. We will put NEW LIFE into your store.

A $40,000 SALE

To My Brother Jewelers:

My sale, which was conducted by H. E. Glendore & Co., was one of the most pleasant surprises of my business career, surpassing all my expectations. Yours, A. KAEMPFER,
146 W. Madison St., Chicago.

A $7,000 SALE

I moved to Amarillo, Texas, and opened there Dec. 15, 1907. Mr. Glendore made my sale the following month (January), opening sale Jan. 11, 1908, selling over $7,000 and averaging 5 per cent. profit, under the most difficult circumstances. Many thanks to him.
E. I. PITTMAN & SON.

My sale made in February, 1908, by H. E. Glendore, was in every way satisfactory. My guarantee with them was for them to get me 80 cents on the dollar. But they made my stock bring me dollar for dollar, above expenses. H. L. MORRISON, Pittsburg, Kans.

Mr. Glendore made a fine sale for us under the most difficult circumstances. We found him to be honorable and upright and cheerfully recommend him.
C. W. GHOLSON & CO., Henderson, N. C.

I think Mr. Glendore can get out of a jewelry stock all that it is worth. You cannot make a mistake in securing him.
W. W. AKENHEAD, Lake Village, Ark.

Should you succeed in getting Mr. Glendore's services, I know your sale will be a success.
W. M. WARREN, Paducah, Ky.

Mr. Glendore made the *only successful sale* that was ever made for me.
A. J. KLIMEK, Thief River Falls, Minn.

Mr. Glendore is one of the best you can get. He is a gentleman. He will not do you or leave you in a hole. He gets the prices without any misrepresentations.
N. ROITMAN, 511 Olive St., St. Louis, Mo.

I can truthfully recommend H. E. Glendore as one of the most capable auctioneers. His ability to get the crowds and hold them is marvelous. I can truthfully say that only the personality of the man made the sale a success under the conditions.
H. Y. WEBB, Greensboro, Ala.

Enclose an addressed and stamped envelope to above references for an assured answer.

ten an active part in the preparations. e Retail Jewelers' Association joined rtily in the arrangements for the "Get-gether" banquet of civic and commercial anizations, to be one of the features of week. The actual work was done by a mmittee composed of President Joseph eling, Secretary E. C. Zerweck, Herman uch, F. W. Drosten and E. H. Kort-np. Invitations were sent to all the mbers of the association to attend the quet. Jewelry houses rank well with er places of business in the profuseness their decorations.

ewelers have a conspicuous part in the ious events of Centennial Week. Joseph eling is associate chairman and E. C. rweck associate secretary of the Get-gether banquet. Goodman King has been pointed host for Mayor Emil W. Parno Greene, Ia., for the week. George J. ss, L. C. Ebeling and Elsworth L. Bau-n will be aides to Col. E. J. Spencer in e educational, historical and military pa-de, Friday. Theodore Ebeling is on the ess and publicity committee for the St. uis Day dedication of Fairground, Sat-rday. Otto Buder will be in the industrial rade, Thursday, as a member of the house f delegates. Fred W. Drosten, Jr., is on e committee in charge of the welcome ass-meeting, Monday night, at the Coli-um. Fred Drosten will be an aide to he grand marshal in the industrial parade, Thursday. Otto Buder and Vincent J. Gorly will be on the reception committee f the ball of all nations, Thursday night.

Pacific Coast Notes.

E. D. Charters, formerly of Los Banos, as located at Sebastopol, Cal.

Farr & Smith have opened a retail jew-elry establishment at Turlock, Cal.

M. J. Kaliher, Whittier, Cal., was mar-ried, recently, to Charlotte S. McCormick, of that place.

W. B. Williams has moved into the new Hanlin building, on Pasadena Ave., High-land Park, Cal.

A new store has just been opened at Newman, Cal., by F. A. Ward, who has been a traveling jeweler for some time.

E. E. Fite, who has been acting as watch-maker for F. E. Lenhart, Pomona, Cal., has decided to go into business there for himself.

Carl G. Strouck, formerly of Boulder, Colo., has opened a store at 112 E. 4th St., Santa Ana. He is an expert engraver and will make a specialty of that line of work.

The jewelry repairing shop of W. S. Bracktie, 945 Broadway, Oakland, Cal., was entered by thieves, recently, while the proprietor was at lunch and articles worth $100 were taken.

J. F. Reed, who has been occupying a store at 1420½ 3d St., Santa Monica, Cal., moved, Oct. 1, to 1442 3d St. New fur-nishings will be installed and a larger stock carried in the new quarters.

The jewelers of Redlands, who have been keeping their stores open until very late, on Saturday evenings, have come to an agreement, and hereafter will close at 9 P.M. Saturdays and at 6 P.M. on other evenings.

Articles of incorporation have been filed at San Jose, Cal., by Field, Walton & Co., who are now conducting a jewelry and curio business at that place. The com-pany is incorporated for $20,000, and the interested parties are Robert S. Field, C. H. Walton and F. A. Smith. The store is located at 19 S. 1st St.

A jewelry manufacturing plant is being planned for Tucson, Ariz., and will be in operation shortly. The establishment will be conducted in connection with the busi-ness of Greenwald & Adams, Tucson, and will be under the immediate direction of J. E. Walker, who came from Norfolk, Va., a short time ago. At Norfolk Mr. Walker has been operating a plant of his own and is a man of much experience in manufac-turing lines.

Los Angeles.

Almon G. Stone, 330 S. Broadway, is ex-hibiting in his window a magnificent black opal.

Ralph Himmelschein, with S. Meyer & Co., was married Sept. 29, to Miss Sadie Friedmann.

Ed. Turner, traveling salesman for the E. W. Reynolds Co., has gone on a trip through Arizona.

Harry M. Seamans, of H. F. Wallace's office force, has returned from a pleasant vacation spent at Ocean Park.

A. E. Baranger, traveling salesman for H. F. Wallace, who recently returned from a long trip on the road, has started out again.

George F. Hambright, of Hambright & Walsh, has gone on a business trip through the north, expecting to be gone five or six weeks.

E. F. Whittemore, watchmaker with the J. C. Fleming Co., has completed a course in optometry at the Los Angeles Optical College.

The workmen installing the fixtures in S. B. Bailey's store are much behind in their work, but Mr. Bailey expects to have every-thing complete in a short time.

The jobbers of this city received invita-tions from the jewelers of Santa Ana to be their guests at the annual Orange County Carnival of Products, held in that city.

B. W. Rowell, head watchmaker for E. Gerson, suffered a sudden and severe af-fliction a few days ago in the loss of his wife, who died after a serious surgical operation.

L. W. Clark, watchmaker with W. M. Kinney, 607 S. Spring St., has returned to his place in the store after having been laid up in consequence of a severe cut in his right hand.

J. J. Kemp, formerly with the Pacific Gem Co., when that company did a retail busi-ness on Spring St., has returned to this city and taken a position with H. B. Crouch, on S. Broadway.

Word has been received here of the death of W. C. Cheney, at Pocatello, Idaho. Mr. Cheney was formerly watchmaker for Al-mon G. Stone, of this city. His death was the result of consumption.

Joseph Rittigstein, who returned recently from his wedding trip, opened his new store at 540 S. Broadway, Oct. 1. He has a very neat and convenient place of busi-ness. The location is but a short distance from that formerly occupied by Brock & Feagans.

H. H. Hooper, for many years a jeweler in Whittier, 15 miles from this city, died here a few days ago. He had sold his busi-ness some time since on account of failing health and came to Los Angeles.

Arthur Turner has returned from his first trip for the E. W. Reynolds Co., through the north. The trip was very suc-cessful from a business point of view, and he reports a very good feeling generally among retail jewelers.

John Koke, formerly of Grand Rapids, Mich., who has been chief salesman for Field & Walton in this city for some months past, was married at Riverside, Sept. 23, to Miss Nettie Pauline Ghysels, Grand Rapids. He has just returned from his honeymoon and is again at his place in Field & Wal-ton's.

Out-of-town jewelers in Los Angeles re-cently, include: J. O. White, Barstow; D. A. Houk, Long Beach; F. H. Guernsey, Glendale; E. B. Smith, Santa Ana; C. P. Kryhl, Santa Ana. Mr. Kryhl came to the city to buy cups as trophies to be awarded at the Orange County Carnival of Products.

S. Nordlinger & Sons, who for many years have been among the foremost jew-elers of this city, have just concluded nego-tiations by which they secure a new loca-tion. They will move some time next year to 629 S. Broadway, where the Unique Theater is now located. By the terms of their lease they are to have a basement and first and second stories of a new building to be erected on the premises. This loca-tion is about two blocks further south than that of Brock & Feagans, and marks an-other step in the advance of business toward the southwest in this city.

Minneapolis and St. Paul.

Mrs. Fuller, Waterville, Minn., bought an opening stock in the Twin Cities during the past week.

Peder Uldin, watchmaker for John D. Bodfors, Minneapolis, is in the hospital, threatened with appendicitis.

Frank Hankinson, watchmaker for the Gittelson Jewelry Co., Minneapolis, has re-signed, and Mr. Hilker succeeds him.

Miss Louise Diacon, daughter of the late Lucian Diacon, Chaska, Minn., will take a course in watchmaking in Minneapolis.

It is understood that a jewelry store will be located in the new Hotel Radisson, on 7th St., between Hennepin and Nicollet Aves., Minneapolis, which will be com-pleted within a short time.

Among the out-of-town jewelers who were in the Twin Cities during the past week were: Misses Bertha and Louise Diacon, Chaska, Minn.; J. R. Krueger, North Branch, Minn.; W. S. Davis, Stew-artville, Minn.; F. H. Parker, Lake Mills, Ia.

Johantgen & Kohl, 303 Nicollet Ave., Minneapolis, have dissolved partnership, George Johantgen retiring and Philip M. Kohl continuing the business at the old stand. Mr. Johantgen will engage in the same business for himself, with quarters at 36 S. 5th St., on the second floor. He ex-pects to be able to open for business about Oct. 15.

Kansas City.

C. M. Kramer, with J. R. Mercer, has just returned from his vacation.

B. Fricke, of the material department of the Meyer Jewelry Co., is on a short hunting trip to Kansas.

Ed. Reinholdt, in charge of the receiving department of the Meyer Jewelry Co., has just returned from a trip east.

Frank White, son of Charles White, Guthrie, Okla., was in the city, last week, stopping off on his way home from Omaha.

Walter Sperling, Seneca, Kans., was in this city, last week, having but recently returned from a pleasure trip to the Pacific coast.

Frank Reinholdt, who has been with the Meyer Jewelry Co. for the past 15 years, has resigned. His brother, who comes from Honolulu, H. I., will take his place.

E. H. Wardell, Nowata, Okla., will move into his new jewelry store, this week, with a complete new line of fixtures. He is said to have one of the finest stores in the State.

All nearby salesmen of the Edwards & Sloane Jewelry Co. have been called in for the Carnival week, and will assist in entertaining customers who come in to see the sights.

Thomas Thompson, who has just returned from a stay of six months in Europe, has taken a position in the watchmaking department of the Meyer Jewelry Co., as have also Messrs. Taylor and Cahn.

L. E. Garnett, Chanute, Kans., was in Kansas City, last week, regarding patented articles which he is about to begin manufacturing at that point. One is for watchmakers and the other is a lock switch for railroads.

There is an inclination on the part of the public to associate the manufacturing firm of Porter & Wiser Jewelry Co. with the retail establishment of H. Porter, located on Walnut St., between 7th and 8th Sts. These are different firms, neither having any connection nor relation with the other.

The Edwards & Sloane Jewelry Co. has added considerably to its floor space, taking in the room to the south and removing the partition, thus dropping the material department back into the new room and making the main display room much larger. The display space for both cut glass and clocks will be increased.

Martin Johnson, Independence, Kans., who has just returned from a trip around the world, started with Jack London on his yacht, the *Snark,* and after two years of adventure on that vessel is home again, and fully satisfied to settle down to quiet life in the jewelry store of his father in Independence, Kans. He reached this city the latter part of last week, meeting his father, J. A. Johnson, here, and they made the balance of the trip together.

The following jewelers called on the trade, during the past week: J. H. Whiteside, Liberty, Mo.; John Morrison, of Morrison Bros., Olathe, Kans.; J. A. Hacker, Tipton, Kans.; E. B. Van Ness, Mound City, Kans.; Mrs. F. Smith, Billings, Okla.; M. W. J. Holt, Stillwater, Okla.; M. B. Gordon, Braymer, Mo.; J. E. Smith, Rolff, Okla.; Mr. Miller of Miller & Cash, Sapulpa, Okla.; Carl Ricker, Emporia, Kans.; Orville Shrack, of W. H. Shrack & Son, Pratt, Kans.; Lute Potts, Potts Jewelry Co., Marceline, Mo.; W. E. Lacey, Moran, Kans.; C. J. Keil, Clinton, Mo.; L. E. DeLanty, Parkville, Mo.; W. N. Kirkman, Edgerton, Mo.; G. H. Church, Oak Grove, Mo.; C. E. Tieman, California, Mo.; J. E. Inglis, Higginsville, Mo.; Mr. Sellers, with B. F. Rhodes, Minneapolis, Kans.; H. M. Schnatterly, Kinsley, Kans.; A. W. Holmes, Bonner Springs, Kans.; M. F. Kohler, Parsons, Kans.; Richard Miller, McPherson, Kans.; J. A. Reuling and wife, Wymore, Nebr.; N. Jordan, Windsor, Mo.; A. Rosenfield, Leavenworth, Kans.

Indianapolis.

W. J. Hoffman, of Hoffman & Lauer, has been ill for several days.

Charles W. Lauer, Sr., of Charles W. Lauer & Co., was in Chicago, last week, on business.

Mr. and Mrs. Henry A. Winn have returned from an extensive trip to North Dakota and Denver, Colo. Mr. Winn was called to North Dakota on business.

I. Grohs, of the I. Grohs Jewelry Co., is home from St. Paul, Minn., where he attended a convention. He is spending several days in the house before resuming his Fall trips.

Jefferson H. Reed, who has spent several months at his country home in Brown County, returned to this city, last week. During the Summer Mr. Reed built a seven-room house.

Lester Secttor, of Krauss & Secttor, has purchased five pieces of property at the corner of College Ave. and 27th St., the consideration being $25,000. Mr. Secttor purchased the property as an investment.

As chairman of the committee on arrangements, Charles Mayer, of Charles Mayer & Co., accompanied an automobile owners' reliability run to Mudlavia Springs and return, last Saturday and Sunday.

Daniel Beauchamp, who has been employed by his brother, Samuel Beauchamp, at Fairmount, has taken a position with Hoffman & Lauer, in this city. Samuel Beauchamp has sold out to Luther Davis.

Enrique C. Miller, of the Baldwin-Miller Co., returned, last week, from a trip abroad, accompanied by his son, Roy, who has gone to Princeton University. Mrs. Miller and Miss Miller will remain in Europe several weeks.

A number of jewelers at Columbus have joined the newly organized Columbus Retail Merchants' Association, which will be affiliated with the Indiana Retail Merchants' Association, of which Ralph Clark, Anderson, is president.

J. D. Day, jeweler and watchmaker, employed by Henry C. Schergens, celebrated the 10th anniversary of his marriage at his home, Monday evening, Oct. 4. A number of his friends in the jewelry trade were among the guests.

Harry M. Slaughter, formerly with Chris. Bernloehr & Bro., has taken a position with George S. Kern as watchmaker. Mr. Slaughter first contemplated engaging in business in an Indiana town, but later decided to remain in this city.

M. C. Lang, formerly of New York, has purchased the manufacturing jewelry business of E. B. Johns, and will continue it at the old quarters, 45-46 Claypool buildin The quarters are to be enlarged and i proved immediately, and the force will increased.

Out-of-town retail jewelers who visit the trade, last week, were: George Ganne Seymour; Clyde Porter, Tipton; John V Hudson, Fortville; G. C. De Camp, Shi ley; E. O. Collins, Franklin; A. S. O Greenfield; Mr. Robbins, Cooper & Robbir Mooresville; I. H. Barnes, Greenfield, a A. H. Pauley, Bloomington.

Merchants of Massachusetts Ave o served their annual Fall opening, last wee The thoroughfare, which has grown to l a lively retail center during the last tw years, was attractively decorated and illum nated. Among the retail jewelers partic pating in the opening week were Lon I Mauzy, Dyer Bros., Amdur Bros., L. Kiefer & Son, and the Fidelity Watch C

Charles Hill and Queena Nelson, bo colored, are being held by the local polic pending an investigation. They were a rested after they had attempted to dispo of considerable jewelry at local pawnshop When arrested they had a large quantity jewelry and diamonds valued at hundrec of dollars, and also pawn checks from number of eastern cities. They were we dressed and unable to give a satisfactor account of themselves. They are held u der bonds of $1,000 each.

Omaha.

Fred. Brodegaard & Co. have installed large burglar-proof safe in their new stor

Mrs. Hare, formerly with Albert Edholn has accepted a position with T. L. Comb & Co.

Mr. Scott, with Albert Edholm, has gon out in the State for a few days on a bus ness trip.

Mr. Wilson, Atchison, Nebr., was in thi city, last week, looking over the stocks fo Fall goods.

W. F. Kourtlaug, formerly with C. A Williams & Co., is now with the jewelry de partment of the Bennett Co.

H. P. Dean, an engraver for the trad has recently installed very attractive case in his shop in the Brown block.

Jaquemin & Co., Council Bluffs, Ia., hav closed their extended auction sale and hav moved their store to 411 W. Broadway.

O. J. Dahlin, watchmaker with Gustafso & Hendrickson, has just returned from vacation trip, which included Denver an other Colorado points.

T. L. Combs & Co. are in the midst of discount sale by which they hope to reduc their present stock, in view of the elaborat alterations which are pending.

N. P. Frandsen, a member of the jobbin firm of C. A. Williams & Co., has returne from a combined business and pleasure trip including, in particular, Washington, Ore gon and California.

While working on the electric light fix tures in the store of Albert Edholn last week, an electrician dropped his ham mer on a large plate glass show case. Th latter was wrecked, but fortunately no dam age was done to the goods with the excep tion of scratches and dents.

Walter Job has bought out the business of Fred C. Fritz, Scranton, Pa.



The following traveling representatives visited the trade in Lancaster, Pa., recently: C. B. Hag... Hagstoz & Son; W. H. Chadderton, Jen... Bros. Mfg. Co.; D. G. Stites, Ilgen & Wake... Co.; Oscar H. Hornig, Codding & Heilborn...

Traveling representatives in Los Angeles, Cal., ...ntly included: A. W. Van Ness, H. C. Van ... & Co., A. S. Riley, Mandeville, Carrow & ...e; H. New, Hammel, Riglander & Co.; Louis ... R. F. Simmons Co.; H. S. Sparrow, Stern ...s.

Among the traveling salesmen who, recently, ...ted the Buffalo, N. Y., jewelry trade, were: ... C. Schneider, Edward Todd & Co.; Charles ... Dougherty, Osmers-Dougherty Co.; Henry C. ...ods, Dominick & Haff; J. Curtiss, Meriden ...ver Plate Co.

Among the manufacturers and wholesale firm ...presentatives in Chicago, last week, were: Percy ...eas, Frank W. Smith Co.; Mort Adler, Chas. ...ller Sons; M. Hirsch, Leon Hirsch; Abel King, ...mrich, King & Schorsch; C. Norwood Perley, ...rley & Bro.; Harry C. Ulmer, Kryptok Sales Co.

The following traveling representatives called on ...e trade in Kansas City, Mo., during the past ...eek: Wm. Lamb, Geo. H. Fuller & Son Co.; ...bel King, Emrich, King & Schorsch; Henry H. ...cobson, Jacobson Bros.; N. Shiman, Shiman ...ros. & Co.; Walter S. Strauss, Jacob Strauss & ...ons; Charles P. Crane, Bliss Bros. Co.; G. W. ...leecker, Martin-Copeland Co.

Traveling representatives in Boston, Mass., last ...eek, included: V. S. Burgessor, Krementz & ...o.; Frederick Lapham, Carter Howe & Co.; ...tanley Lynch, W. B. Kerr Co.; L. F. Clark, ...ory, Clark & Noon; Harry Higham, Alling & ...o.; E. E. Allsopp, Wordley, Allsopp & Bliss Co.; ...V. J. Harber, Enos Richardson & Son; Stephen ...Kent, Kent & Woodland; John Curran, A. J. ...ledges & Co.; R. W. Simpson, Jr., Riker Bros.

Traveling representatives of jewelry houses in St. Louis, Mo., during the past week, were: C. T. Smith, Reed & Barton; H. R. Shirley, T. B. Clark & Co.; C. M. Davis, Depasse Mfg. Co.; E. P. Staunton, Gorham Co.; A. Fraser, Rochester Cut Glass Co.; Charles E. Loebner, Hayes Bros. Co.; G. W. Bleecker, Martin-Copeland Co.; A. H. Cohn, Herald Novelty Co.; L. J. Fox, Gustave Fox Co.; A. J. Casse, John R. Keim; Henry H. Jacobson, Jacobson Bros.; C. B. Bartlett, Whiting Mfg. Co.; R. M. Sawyer, Shafer & Douglas; B. Heise, Langfeld Bros. & Co.; R. C. Read, Barrows Chain Co.; Fred A. Bullock, Horton-Angell Co.; Lee Powell, S. O. Bigney & Co.; W. H. Alger, North American Watch Co.; Mr. Josepb, M. B. & H. H. Joseph; D. Riddell, Adolph Strauss & Co.; Kossuth Marx Jewelry Co.

The traveling representatives who have called upon the trade in Omaha, Nebr., last week, were: Albert B. Randall, Codding & Heilborn Co.; C. Williams, Louis W. Hraba; Rudolph Bruening, Schrader-Wittstein Co.; W. S. Noon, Cory, Clark & Noon; Thomas H. Ryland, American Watch Case Co.; E. P. Stanntors, Gorham Co.; John O. Slemmons, J. B. Bowden & Co.; F. L. Pettee, Waterbury Clock Co.; Mr. Jenayer, Mauser Mfg. Co.; Mr. Singleton, Adams & Singleton; J. Percy Wrayton, Durand & Co.; E. Denike, Champenois & Co.; Thos. E. Rogers, Riker Bros.; Percy C. Burnham, Enos, Richardson & Co.; Henry Hoffa, Hodenpyl & Walker; M. Weintraub, Lindol Mfg. Co.; Julius L. Mayer, Mauser Mfg. Co.; W. E. Kennedy, Suplee-Reeve-Whiting Co.; R. H. Stevens, Mabie, Todd & Co.; T. L. Lyons, Lyons Gem Co.; K. R. Irwin, C. G. Alford & Co.; Sol. H. Veit, Henry Froeblich & Co.; Henry H. Jacobson, Jacobson Bros.

Traveling representatives who called on the Cincinati, O., trade, during the past week, included: C. A. Holbrook, Sloan & Co.; H. R. Blackman, Mandeville, Carrow & Crane; George W. Beardsley, Allsopp & Allsopp; Mr. Harris, H. J. Harris & Co.; J. R. Payne, Meriden Cutlery Co.; Lewis P. Cook, S. Sternau & Co.; C. N. Perley, Perley & Bro.; George H. Thomas, Powell & Co.; J. P. Fagan, Unger Bros.; W. H. Osborne, R. Wallace & Sons Mfg. Co.; R. L. Seeley, La Pierre Mfg. Co.; E. P. Staunton, Gorham Co.; H. B. Bliss, B. M. Shanley, Jr., Co.; Mr. Sweetser, Sweetser Co.; Emil Pick, Hammel, Riglander & Co.; George Curten, H. Le Fort; William Stevens, Bay State Optical Co.; Mr. Frank, Buffalo Jewelry Case Co.; Joe Rifkin, L. Heller & Sons; Mr. Boss, Boss & Baldwin; Dan Chisholm, Bugbee & Niles Co.; Mr. Turtlcott, Waite, Thresher Co.; Milton Goldberg, J. J. White & Co.; Louis Goldberg, J. Solinger & Co.; Walter M. Hodges, Will & Baumer Co.; Mark Perl, Wagner Comb Mfg. Co.; Alfred Nathan, Henry Baschkopf; Lee Powell, S. O. Bigney & Co.; C. B. Bartlett, Whiting Mfg. Co.; George H. Thomas, Scharling & Co.; W. J. Miller, Seth Thomas Clock Co.; H. W. Sherrill, Sinnock & Sherrill.

Connecticut.

F. A. Wallace, of R. Wallace & Sons Mfg. Co., Wallingford, accompanied by several friends, attended the Hudson-Fulton celebration in New York, on Thursday.

James Masterton, with Clark & True, Middletown, was in Hartford, on Wednesday, attending the meeting of the Connecticut Association of Opticians, which was held at that place.

Albert L. Sessions, accompanied by Mrs. Sessions, is at present on a trip to the Pacific coast. The couple will visit Seattle and other places along the coast and then pay a visit to the Yellowstone National Park.

Miscellaneous merchandise, including cheap watches, was stolen by burglars, on Wednesday night, from the general store of Torkelson Bros. & Co., East Hampton. Access to the store was gained by breaking the glass in a rear window.

Edmund Warren, for the past 25 years engaged in the silverplating business, on Cannon St., Bridgeport, died suddenly, last week, at his home, 186 Cortlandt Hill. The deceased, who was 62 years old, was a member of the Odd Fellows and of the Algonquin Club.

The Standard Jewelry Enamel Co., South Windsor, has filed a certificate of incorporation, with a capital of $50,000, to engage in the jewelry and novelty business. The incorporators are: R. M. Grant, South Windsor; L. L. Brewer, East Hartford, and J. J. Quinn, Hartford.

The funeral of Walter W. Roberts was held, on the evening of Sept. 28, at the home of his son-in-law. L. J. Mueller, in New Britain. The pallbearers had all been selected by the deceased before his death. They included W. J. Rawlings, G. H. Dyson, Edgar H. Smith, E. Parker, W. P. Chaloner and C. Mueller, all of whom formerly worked with Mr. Roberts at the jewelry trade.

The annual meeting and dinner of the Connecticut Pawn Brokers' Association was held at Long's Hotel, in Hartford, on Wednesday evening, many of those in attendance being jewelers. The officers elected for the ensuing year are: President, L. S. Knoek, Hartford; secretary, I. Schmed, New Haven; treasurer, S. Capasso, New Haven. These also make up the executive committee. The association was organized five years ago.

Howard Nesbit, brother of Evelyn Nesbit Thaw, was arrested in New Haven, Sept. 29, by Detective Sergeant J. G. Dennehy on a technical charge of idleness. It is alleged that Nesbit, who, when taken into custody, gave the name of R. E. Campbell, had been attempting to dispose of "phony" diamonds to jewelers and pawnbrokers in New Haven. According to a dispatch from New Haven, cheap rings were found in Nesbit's trunk, which had been left at the railroad station.

San Francisco.

TRADE CONDITIONS.

Big crops and general prosperity of the State has resulted in making money plentiful, and as people have been spending cautiously for the past two years the present season should show a turn for the better. It is also pointed out that the season in San Francisco will be considerably longer than is usually the case, owing to the Portola festival that commences Oct. 19 and which is expected to draw large crowds to this city. Preparations are being made for the greatest throng that ever assembled here and jewelers believe that a great deal of good will result from the celebration. The effect of the Portola celebration will be to increase the length of the regular holiday season by at least a couple of weeks, for many visitors will remain here that long.

J. B. Williams, Susanville, Cal., was here purchasing Fall stock, last week.

Charles Hanni, with Sussfeld, Lorsch & Co., New York, was a recent visitor here.

J. A. Hillinger, of R. J. Hillinger & Co., of Chicago, has been here visiting the local trade.

George C. Wilkins, Red Bluff, Cal., was here visiting the wholesale establishments, recently.

Karl Brandt, a diamond merchant of South Africa, is in this city at the present time.

H. New, with Hammel, Riglander & Co., New York, called on the San Francisco trade, recently.

Ben and Leo Nordman, of Nordman Bros., are expected from England in time to join in the Portola Festival.

Leon Myers, of the firm of R. & L. Myers, is now out on the road and will be gone for some weeks. He recently returned from an outing.

The friends of Max Baruth, of the traveling staff of R. & L. Myers, will be interested in learning that he will soon be married to Miss Etta Rush, of Sacramento, Cal.

Out-of-town jewelers here during the past week included: L. A. Peck, Gilroy; J. E. Smith, Turlock; T. White, Vallejo; Chas. Warfield, Chicago, and C. J. Klein, Santa Cruz.

Edmond Warren, for 25 years head of the silver-plating business of Edmond Warren & Co., Bridgeport, died suddenly of heart disease recently. The deceased was 62 years of age and is survived by a widow and two sons.

The Keystone Jewelry Co. is making extensive improvements in its store on Market St. in anticipation of the holiday season, and the addition of the balcony now in course of construction will add considerable room for stock.

On Sept. 22, F. G. Arnold, a well-known jeweler of San Francisco, was married in Los Angeles to Miss Mabel Wiles. The wedding was attended by a number of the friends of the groom from San Francisco. The happy pair have returned to San Francisco and will later make an eastern trip.

THE OPTICAL REVIEW

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Technique in Optometry.

By Prof. G. A. Rogers, Chicago, Ill., one of the foremost authorities on the practice and theory of Optics and Optometry, contributes an especially valuable series of articles in this department which gives him the widest possible scope for communicating to our readers the results of his many years of study and experience. The series is especially adapted to be of practical use to the optometrist in his every day work.

Prisms in Ocular Practice.

By John C. Eberhardt, Dayton, Ohio, is a series of articles based on actual cases in his practice. Each article is complete in itself. We have received many letters from optometrists in all parts of the country who have declared that his articles now appearing are among the most valuable serial contributions to the literature of optometry. Mr. Eberhardt was formerly President of the American Association of Opticians, and is among the foremost in the profession.

Physical Optics.

In theoretical optics and their bearing on optometry, we have secured the exclusive articles of the leading contributors to this branch of work. These writers are noted scientific men, members of the faculties of two great universities, who have especially devoted themselves to the study of optics as bearing upon the growing profession of optometry.

Howard D. Minchin, Ph.D., Professor of Physics of the University of Rochester, Rochester, N. Y., is providing a most admirable contribution to the literature of physical optics. His articles will continue to appear regularly each month.

For the benefit of optometrists who may have little or no knowledge of trigonometry, a clear and easily comprehended series of lectures dealing with the science are being written by Dr. Minchin, of the University of Rochester, Rochester, N. Y., and appear monthly.

Mathematical Optics.

Prof. Charles Sheard, of the Department of Physics of the State University, Columbus, Ohio, is contributing a brilliant series of articles on the mathematical phases of optics which should be familiar to all optometrists.

Mechanical Optics.

John E. Meyer, New York, N. Y., is recognized as an authority on the mechanical phases of optics. His articles on the "Grind-stone" have attracted much attention and this series which will continue, is certainly the best which have yet appeared on this subject.

Other Features.

These are only a few of the features but numerous other authorities on optics and optometry will add their contributions from time to time. In fact, every important contribution to the literature of optics and optometry will be found in the columns of THE OPTICAL REVIEW. Nothing that is worth while is omitted.

News.

Our news reports are acknowledged to be the most comprehensive of any that are published in the optical field. All the meetings and conventions of optical societies, and work of the various State Boards of Optometry are promptly chronicled, while the technical papers read at meetings are published fully and promptly.

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TRADE CONDITIONS.

The last trace of the recent business depression has disappeared in Greater Pittsburg. With but few exceptions all mills and factories are working to their full capacity. Labor is reported scarce. The production of the United States Steel Corporation is now on the basis of over 12,000,000 tons a year, as compared with 10,000,000 in 1907, which was the banner year in the steel industry. Indicating a splendid holiday trade, nearly all the well established retail merchants have been receiving some heavy buying to take care of the expected business. Wedding present sales also have been good, those making purchases for October delivery having made them early. Many of the local dealers have begun to increase their force of salespeople. Collections are improving and dealers are more optimistic now than they have been at any time during the last two years.

C. J. Prentice, of this city, was a recent business visitor at Lancaster, Pa.

J. Alexander Hardy, who has been in the east buying Fall and holiday goods, has returned to Pittsburg.

J. A. Macintosh, according to the police, has confessed to stealing jewelry valued at $600 from the store of C. H. Franklin, Amridge, Pa.

Mrs. Lida Z. Wattles has been appointed administratrix of the estate of her husband, Wesley W. Wattles, formerly identified with the Hardy & Hayes Co., and who died a few weeks ago.

Herman, William and Arthur Hoffman, sons of William Hoffman, Sr., of Heeren Bros. & Co., returned, last week, from Europe, where they had been for several months. They stopped over in New York for a few days to attend the Hudson-Fulton festivities.

Among the out-of-town jewelers in Pittsburg, last week, were: J. D. Thorn, Toronto; A. F. Stauver, Wheeling; C. L. Snyder and L. S. Swan, New Castle; B. E. Brown, Monessen; H. R. Brown, Donora; F. H. Hayes, Washington; Mrs. A. Katzenmyer, Burgettstown.

J. D. Schein, the South Side jeweler, has just finished the erection of a three-story building in Carson St., into which he moved last week. The second and third floors contain suites of flats, and Mr. Schein and his family occupy one of them. Mr. Schein is one of the progressive merchants of the South Side.

One of the handsome silver cups won at the recent races at Bonwits Island, and which was one of the largest ever made for a similar event, was made and designed by the Cowell & Hubbard Co., Cleveland, O. Local jewelers sold a large number of cups because of the interest taken in the amateur contests.

The explosion at the Ferguson building, last week, caused a great deal of excitement among the jewelers in that vicinity and gave rise to a report that the store of James H. Matthews & Sons' jewelry house in Wood St., near Third Ave., was in danger. This concern is not a jewelry house, although some of the papers had it so listed. The building was badly damaged as a result of 600 feet of moving picture film exploding.

The Jewelers' Duckpin Bowling League opened its third season, Monday night of last week, at the Davis alleys, six clubs contesting. The August Loch team showed up in splendid style, defeating the Diamonds, composed of members of the wholesale trade, three out of four games. The Wattles team took all four games from the Roberts team, and the Ferheydens pulled three out of four from the Vilsacks. The clubs will roll every Monday night throughout the season.

Max Zeisel, 1406 Wylie Ave., is having more trouble. This time he is charged with receiving stolen goods. Zeisel's recent misfortunes have been previously noted in THE JEWELERS' CIRCULAR-WEEKLY. He has been robbed, duped and "buncoed" out of money by going on other people's bonds. The Wylie Ave. jeweler's present difficulty was the outcome of the arrest of a negro by the name of King Davis, who is said to have been mixed up in a number of robberies throughout the city. Davis made a confession to the police admitting his guilt and telling where he had disposed of his loot. As a result of his statement a watch valued at $100, and stolen from Samuel Kraus, was found in Zeisel's store. Zeisel claims he bought the watch from the negro in good faith and had no idea it was stolen.

Boston.

M. Myers has returned from an extensive and very successful trip through the west.

J. S. Martin has resumed his duties at D. C. Percival & Co.'s establishment after several weeks' illness.

Thomas Addison, of Addison Bros., Chelsea, has gone on a hunting and fishing trip to Cape Smallpoint, Me.

F. H. Smith, with Kettell & Blake, is ill at his home in Roxbury, suffering from a severe attack of neuritis.

Treasurer O'Hara, of the O'Hara Waltham Dial Co., with Mrs. O'Hara, is soon to leave on an extended European trip on which he will combine business and pleasure.

F. W. Ruggles, for 18 years with Robbins, Appleton & Co., has severed his connection with that firm and has established himself at room 63, Jewelers' building, where he will deal in watches, clocks, diamonds, jewelry, silverware, etc.

The following Boston jewelers, members of the Ancient and Honorable Artillery Company, are with that organization, which is this week holding its Fall field day in Milwaukee: Sergt. Elmer E. Knight and Privates Edward Hardy, George E. Homer and A. S. Hirshberg.

Among the jewelers in town, last week, were: Joseph W. Beverly, South Berwick, Me.; M. P. Foss, Pittsfield, N. H.; James Wain, Lawrence; George Andrews, the Hill Co., J. H. Conner and Frank Olin, Lynn; J. H. Jacques, Haverhill; L. R. Hapgood, Orange, and Ernest Welch, Westboro.

S. Howard Wright, formerly of St. Albans, Vt., and now employed as a salesman by a wholesale jewelry house here, was married, Sept. 29, at Waltham, to Mildred Elizabeth Greene, of that city. The bride is a daughter of the late Leonard Greene, at one time a foreman in the Waltham Watch Co.'s factory.

An indictment was returned by the Federal Grand Jury, last Friday, Oct. 1, against John L. Nudd, who is charged on six counts with using the mails in a scheme to defraud. Nudd, it will be remembered, conducted a school of engraving in the Old South building. Witnesses who appeared against him in the hearing for the United States Commissioner testified that Nudd said he would teach them engraving in six months and furnish them with positions paying a weekly salary of $25.

Ernest L. Paulman, a watchmaker at 1585 Washington St., was arrested, Wednesday afternoon of last week, on the charge of having received stolen property. He was arraigned, Friday, and held in $300 bail for trial, Thursday, Oct. 7. The police claim that a man named Fred Cassell, or Bailey, who is awaiting the action of the Grand Jury on charges of forgery and larceny, he having, it is alleged, stolen a gold watch worth $75 from Mrs. E. Cutter King, 292 Newbury St., sold the watch to Paulman.

The October meeting of the New England Watchmakers' Club will be held Tuesday evening of next week, Oct. 12, in room 11, Engineering building "B," Massachusetts Institute of Technology, Boylston St. The principal guest and speaker will be Charles T. Higginbotham, consulting superintendent of the South Bend Watch Co. Mr. Higginbotham's address will be of great value to watchmakers, and he expects to have a working model of the lever escapement to illustrate certain points of his talk. The lecture is open to all who are interested, whether club members or not.

C. F. Pettingill, a well-known Quincy, Mass., jeweler, has, with Mrs. Pettingill, returned from a hunting trip in the Maine woods, having had his headquarters at Rangeley. Not only did Mr. Pettingill find his outing a most enjoyable one, but made a record for himself as a fisherman, he succeeding in landing a salmon weighing 10 pounds and eight ounces. The *Maine Woods* and *Maine Sportsman*, published at Phillips, Me., speaks with enthusiasm of Mr. Pettingill's feat, and declares the salmon in question to be "the big fish of 1909."

Bernard Alexander, who, until his retirement five years ago, was a well known optician, died, Tuesday of last week, at his home in Dorchester. He was born in Posen, Germany, 73 years ago, and as a lad learned the trade. He was a comparatively young man when he came to Boston and established himself in the profession which he successfully followed until he gave up active duties to live at his home at 99 Wheatland Ave., Dorchester. His death was sudden, caused by lung trouble. He belonged to the Knights of Pythias, Red Men, Odd Fellows and Order of Brith Abraham. He leaves a widow and 14 children. The funeral took place Wednesday.

Among those who recently inspected the Waltham Watch Co.'s plant were: Frank Reynolds, Hartford, Conn.; John J. McLellan, West Haven, Conn.; Theodore Peterson, Providence; J. B. Pierce, Butte, Mont.; W. I. Graffam, Portland, Me.; E. W. Barter, Colorado Springs; H. L. Williams, Rochester, N. Y.; Cortland Myers, Jr., Cambridge; William H. Eaton, Pawtucket, R. I., and B. L. Thurston, Johannesburg, South Africa. Frank E. Thompson, of the machine department, has had unusual success as a grower of dahlias, producing 140 varieties at a flower show at his place in Waltham. Miss Agnes Brierton, of the punch department, was married, last week, to James Flanagan, of Watertown.

Newark.

There is a general call for help all through the trade here.

Schuler Bros. are now located in the Schlosstein building.

Mr. Kraus, of the Steeber, Kraus Co., was in town, Saturday, and returned to the road immediately.

Herman C. Schwartz, of the Charles C. Wientge Co., is touring New York State, Pennsylvania and Ohio.

George W. Starkweather, of the William F. Renziehausen Co., refiners, started, on Monday, for his Fall Canadian trip.

John F. Schrink & Son, who have been located for some weeks in their new building, at Mulberry and Emmet Sts., report business fair.

John Conover, a jeweler of this city, and family have leased the Struble residence, on Price Ave., Branchville, for a Winter home and will occupy it soon.

The J. E. Mergott Co., making metal goods, has decided to construct a frame-polishing room near the factory on Jeliffe Ave. It will be used temporarily pending the construction of a larger structure.

E. A. Guenther has resigned from Kohn & Co., his resignation taking effect on October 1. Mr. Guenther goes into business for himself in Brooklyn. His place on the road will be taken by George W. Martin.

Many of the Newark factories have been seriously interfered with by the absence of employes at the Hudson-Fulton celebration. In some cases the places were forced to close afternoons while the young men and women employes went to enjoy the festivities.

Newark had the honor of not only supplying all the souvenir badges for the Hudson-Fulton celebration, but also of refining the silver that made them. The badges were furnished by the Whitehead & Hoag Co. and the silver supplied by the W. F. Renziehausen Co.

John M. Kiefer, a jeweler, has been the subject of investigation by the lunacy commission here. It is charged by his wife that he is insane, while his brother, Andrew O. Kiefer, who manufactures jewelry at 61 Arlington St., alleges that he is of sound mind, and that his wife's charges are based on selfish motives. Kiefer has already been confined in an insane asylum. The hearing will be continued this week.

Mueller & New, jewelers, at New Brunswick, N. J., have opened their new and handsome store, at 357 George St., opposite the New Brunswick Trust Co. The building, on which work was commenced last April, is of brick and three stories high, and the façade presents an exceedingly artistic and attractive appearance. The entire lower floor, 20x80 feet, is to be occupied by Mueller & New, and will provide double the space of their previous quarters.

S. W. Granbery, of the J. A. & S. W. Granbery Co., was an aide in the military parade at the Hudson-Fulton celebration, last Thursday. Mr. Granbery won the race for cruising boats with his *Irene II.*, last Thursday, in the aquatic events, under the direction of the New York Motor Boat Association. The boat went 20 miles in 1 hour 50 minutes and 29 seconds. Mr. Granbery has won quite a reputation as a yachtsman, having recently captured a prize in a race around Staten Island in the *Irene II.*

The police are searching for two men who recently entered the jewelry store of H. R. Meyers, 427 Grove St., Jersey City, and attempted to hold him up. According to the story told to the police by Mr. Meyers, one of the men first asked if he would exchange American for foreign money. Mr. Meyers replied that he wasn't in that business. The man then took a revolver from his pocket and, pointing it at Meyers' head, commanded him to throw up his hands. Instead of obeying, Meyers rushed to the room in the rear of his store to get his revolver. When he returned to the store the men had disappeared. Mr. Meyers then hurried to the Second Precinct station and reported the attempted hold-up.

Buffalo, N. Y.

Herman Boasberg is on a business trip in New York.

The Seneca Loan & Jewelry Co. is making alterations in its store at 84 Seneca St.

Abram Green, a watchmaker, of Youngstown, O., is seriously ill at Niagara Falls, suffering from acute indigestion.

Handsome silver cups given as prizes at the Welland County fair were recently exhibited in Mrs. James Tuckey's jewelry store, in Welland, Ont.

The Buffalo Lens Co. has been incorporated with a capital of $5,000. The directors are Herman and Helena Silbert, Buffalo, and I. Q. Vetter, Rochester.

According to a report from Westfield, N. Y., E. H. Overton has bought the Chautauqua jewelry store, having secured the jewelry concession at that famous resort for 1910.

The final meeting of creditors in the matter of Nelson A. Soggs, deceased, a Niagara Falls jeweler, was adjourned to Oct. 9 at a session of bankruptcy court in Lockport recently.

Among the customers who recently visited the Buffalo jewelry market were: W. E. Longmate, Elmira; F. D. Kelsey, East Aurora; R. J. Tarc, North Collins; Mrs. J. C. Denniston, Dansville; C. L. Kerr, Silver Springs; George Engel, Springville, and A. J. Tulian, Alpena, Mich.

The picture of Albert Zilliox, Buffalo jeweler, recently appeared in a Buffalo newspaper in connection with a story on the coming carnival to be held by the merchants of William St. Mr. Zilliox is a member of the finance committee, which will play a prominent part in the celebration.

M. A. Wander, a well known jeweler, who was formerly in business in this city, has been appointed outside representative of the clock and silverware department of King & Eisele. He is taking the place of Samuel Goldberg, who resigned to engage in business. That firm, which recently sent out their 1909-1910 catalogue to the trade, is making extensive alterations in its building to keep pace with the rapidly increasing business.

An old suit case containing a bar of silver on which were stamped the words "Dodge Mfg. Co., Mishawaka, Ind." was recently found in a ditch on Koons Ave., in this city, and detectives are trying to locate the owner. The case also contained counterfeit quarters and half dollars. It is an established fact here that the India firm undoubtedly was not aware that its silver had fallen into the hands of counterfeiters. A bar of lead and several plaster-of-paris molds were also in the suit case. Secret service men are trying to find the owners of the outfit. A considerable amount of counterfeit coins has been circulated in Buffalo lately.

An indictment was recently returned in Batavia, N. Y., against Lottie Blazak, alias Kugler, alias Fisher, of Buffalo, who was charged with grand larceny in the second degree. She was accused of attempting to steal two diamond rings from the jewelry store of Charles Bradley & Co., Batavia. The prisoner at first pleaded not guilty, but later pleaded guilty. Justice Emery then suspended sentence on the prisoner and paroled her in charge of Mrs. Mix, police matron, and Mrs. Garrett, wife of a Batavia sheriff. Not long ago the defendant made a statement in which she declared that two men named Bevac and Schultz were implicated with her in the attempted robbery. The fact that the court took no cognizance of her statement indicated that these men were fully exonerated in connection with the case.

The meeting of the Buffalo Optometric Society at the Lafayette Hotel, last Friday night, was a pronounced success. Practically all the leading members of the organization were present. A tempting menu and appropriate speeches were among the features. A spirit of good fellowship prevailed, and the committee in charge of the event, E. G. Wiseman, J. P. Simcox, E. W. Syrcher, L. W. Aldridge, W. W. Hammond and J. Hansen, were delighted with the attendance and the success of the programme. Among the speakers of the evening were Prof. H. D. Minchin, of Rochester University, who spoke on "The Human Eye; What It Should Do; Why It Sometimes Fails to Do It; the Reason and the Remedy." Among the other speakers was Edward E. Arrington, president of the Optical Society of the State of New York.

Jireh Kinney, who has kept a jewelry store at 92 Seneca St. for the past 3 years, recently returned to his place of business after an absence of four weeks caused by illness. W. M. Wickham had charge of the store when the proprietor was on the sick list. Mr. Kinney intends to retire from business soon. His home is in East Aurora. Although he has been at his Seneca St. address for a long period, Mr. Kinney thought when he first went there, in 1870, he would stay only about six months, and planned to move nearly every year since he opened the place. He started in the jewelry business in Providence in 1855, and he was in Pawtucket when the Civil War broke out. He entered the service in the 1st Rhode Island Infantry, April 17, 1861, and later served in the 3d Massachusetts Infantry, and still later in the 23d Unattached Co. He came to Buffalo on the day that President Lincoln was assassinated and worked for Daniel B. Castle, who had a jewelry store at that time in the Mansion House. He later worked as a jeweler for Thomas Dickinson.

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I AM in the market for anything in antique or old style silver and jewelry, such as seed pearls, onyx, coral, amethyst, or old mine diamonds of any description.

Send me your goods with your lowest spot cash prices.
I will pay express charges on jewelry both ways.

References, either Mercantile Agency or the Commercial Trust & Savings Bank of Memphis, Tenn.

JULIUS GOODMAN, 70 South Main Street, Memphis, Tenn.

Special Notices.

Situations Wanted.

FIRST CLASS engraver desires a position. Address "W. S., 2102," care Jewelers' Circular-Weekly.

EXPERT saleslady desires position; speaks English and Italian. E. De Santis, 250 Mott St., New York.

TRAVELING SALESMAN open for immediate engagement. "W., 2125," care Jewelers' Circular-Weekly.

YOUNG MAN, 19, desires position in wholesale jewelry house; experience. "F., 2134," care Jewelers' Circular-Weekly.

YOUNG MAN, 22, six years with precious stone house, desires to make change. "Y. E., 2131," care Jewelers' Circular-Weekly.

FINE English, French and chime clock repairer seeks position; can assist on watches. Box 2025, care Jewelers' Circular-Weekly.

MISS BAROWN seeks position as double entry bookkeeper and can also take charge of an office. Address 25 W. 126th St., New York.

YOUNG MAN, 19, desires a position with a wholesale house; first class references given. Bernhardt B. Guth, 13 E. 119th St., New York.

LADY ENGRAVER; position as engraver only preferred; experienced; best of references. "L. P. C., 2008," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, 15 years' experience, wishes a first class position in New York City. "A. B., 2060," care Jewelers' Circular-Weekly.

WANTED, position as salesman or clerk with silverware concern, city or out of town; references. Letter Box 15, 347 E. 57th St., New York.

FOREMAN, known in the trade as originator of modern ideas in the manufacturing jewelry line; experience. "E. T., 2157," care Jewelers' Circular-Weekly.

YOUNG MAN, with one year's experience, wants position as watchmaker, clock and jewelry repairer, to finish trade. "S. N., 2145," care Jewelers' Circular-Weekly.

SITUATION WANTED by first class retail salesman, 33 years old; Fifth Ave., New York; experience and references. "Y. B., 2103," care Jewelers' Circular-Weekly.

YOUNG LADY, stenographer and typewriter, who understands jewelry business and office work thoroughly, desires position. "O. G., 2052," care Jewelers' Circular-Weekly.

YOUNG MAN wishes a position as salesman with a retail jewelry store; six years with one house; first class reference given. "S. S., 2105," care Jewelers' Circular-Weekly.

SALESMAN, 23 years of age, desires locating with good, reliable firm; can furnish best of references; road or inside. "U., 2114," care Jewelers' Circular-Weekly.

AT ONCE, by German watchmaker, jeweler, engraver, diamond setter and window trimmer; go anywhere with best offer. "Lambert," 718½ W. Saratoga St., Baltimore, Md.

YOUNG MAN, 21, knowledge of bookkeeping, desires clerical position with jewelry house; salary moderate; A1 references. A. Weinberg, 718 Sterling Pl., Brooklyn, N. Y.

FIRST CLASS watchmaker, with tools, desires position at once; middle age man, competent to handle fine work. Address "E. H. B.," 45 Charles St., Springfield, Mass.

JEWELER, man with long experience, wants a steady position; efficient on bench work, modeling and on the press. Address "S. R., 2152," care Jewelers' Circular-Weekly.

BOY, 18 years old, wants position with jewelry house; three years with last firm; can furnish reference and reason for leaving. "S., 2152," care Jewelers' Circular-Weekly.

YOUNG MAN, 23, 4½ years' experience as a retail salesman, can also furnish estimates on repairs, desires to make a change. Address Al. Levin, 790 E. 181st St., New York.

BOOKKEEPER, double entry, long experience in wholesale jewelry business, having entire charge, also filling orders and selling. Address "Z., 2139," care Jewelers' Circular-Weekly.

YOUNG MAN, 10 years' experience in jewelry business, wants salesmanship with manufacturer or jobber offering good opportunity. "O. R., 2098," care Jewelers' Circular-Weekly.

WATCHMAKER wants situation last of October; can do plain engraving and hard soldering; good salesman; best of reference; 25 years old. "T. W., 2150," care Jewelers' Circular-Weekly.

FIRST CLASS optician, jewelry jobber and salesman; good on clocks and plain watch work; 20 years' experience; single and American born. Address "A. P. D.," Box G, Mt. Vernon, N. Y.

POSITION as watchmaker and jeweler, six years' experience, have bench and tools; best reference. Address "E., 2058," care Jewelers' Circular-Weekly.

POSITION as watchmaker and engraver by young man of good appearance, good habits; own tools; good references; age 23. Fred Hurst, 724 Nichol Ave., Anderson, Ind.

SALESMAN, having 12 years' experience in the pawnbrokers' and retail jewelry line, can give estimates on repair work, wishes position in New York. "I., 2056," care Jewelers' Circular-Weekly.

WATCHMAKER, engraver, diamond setter, first class, all around man; 22 years' experience; own tools; best reference; salary, $25; New York or vicinity. "T. B., 2128," care Jewelers' Circular-Weekly.

YOUNG LADY desires position with jewelry firm; three years' experience, understands how to take care of stock, orders and repairs; good reference. "E., 2109," care Jewelers' Circular-Weekly.

ENGRAVER wishes position under some good watchmaker to finish learning watch trade; have three years' experience and own tools; please state wages. "Y., 2084," care Jewelers' Circular-Weekly.

ENGRAVER, young man, desires steady position as assistant, letter engraver on jewelry, silverware, etc.; south preferred; samples on request; A1 reference. "T., 2085," care Jewelers' Circular-Weekly.

POSITION WANTED by watchmaker of ability, can also assist at engraving; samples of work on request; $25 per week, nothing less considered. Address "M. S., 2117," care Jewelers' Circular-Weekly.

YOUNG MAN, 25, nine years' experience, desires a position as salesman with first class retail house; best of references as to character, honesty and ability. Address "Q., 2082," care Jewelers' Circular-Weekly.

MAN, 28 years of age, with 10 years' experience in the jewelry business, wholesale and retail, specialist in white stones, wishes a position with first class house. "C. B., 2064," care Jewelers' Circular-Weekly.

SALESMAN wants position in store; conducted own business for 12 years; well up in precious stones, jewelry, silverware and watches; best of references. Address "R. S., 1927," care Jewelers' Circular-Weekly.

DIE CUTTER; advertiser open to take position as die cutter with a good firm; good experience in hollow and flat ware, also capable of assisting with tool making. "S., 1844," care Jewelers' Circular-Weekly.

YOUNG MAN, 23 years of age, having eight years' experience in retail jewelry store, wishes a position with a wholesale jewelry house; can give best of references. "B., 1954," care Jewelers' Circular-Weekly.

STENOGRAPHER and typewriter; employer desires to find position for stenographer in his employ several years; salary, $12. Fred Bauer, Room 506, 170 Broadway, New York; or, telephone Flatbush 1589J.

EXPERIENCED office man, thoroughly conversant with the wholesale and manufacturing business and accustomed to having entire charge, open for engagement. Address "Engagement, 2141," care Jewelers' Circular-Weekly.

YOUNG LADY, bookkeeper, double entry, thoroughly competent, six years' experience, also stenographer and typewriter, familiar with office details; can furnish best references. "I. S., 2055," care Jewelers' Circular-Weekly.

YOUNG MAN, 19, wishes position with large concern; 3½ years' experience as shipping clerk and doing general office work with J. B. Bowden & Co., who will furnish reference; must be good chance for advancement. For particulars address Stephen Palmer, 425 3d St., Brooklyn, N. Y.

WANTED, position as salesman by Jan. 1, man with 20 years' experience in retail jew business; Pennsylvania and New York terri preferred; good reference. Address "P. 2071," care Jewelers' Circular-Weekly.

ENGRAVER, letter, monogram, saw piercing, jeweler and salesman, desires permanent tion with fine house; experienced, capable honest; samples and reference. Address " graver, 2115," care Jewelers' Circular-Week

WANTED, position by young man as assist watchmaker, clock and jewelry repairer salesman; best of reference from present ployers; Colorado or western States preferr Address O. B. Sbeldon, 106 S. Main St., Ma ville, Mo.

SALESMAN, with an established jobbing and partment store trade, New York, Philadelphia Baltimore and east, located in New York d line on commission; will furnish best ref ences. Address "B., 2069," care Jewelers' C cular-Weekly.

TRAVELING SALESMAN, 28 years old, w four years' experience among the m jewelry trade, is open for a positi class manufacturing concern; service about Jan. 1, 1910. "X., 2091," care Jew Circular-Weekly.

PLATER and colorer, young man, with wide perience on all shades and colors, understan polishing thoroughly, capable to take charge, sires a position in or out of New York; best reference. Address "C. R., 1936," care Je elers' Circular-Weekly.

WANTED, by a man, 45, not dependent on sala experienced both in jewelry and precious st hard worker, either in office or outside; N York City only; out of business some time American. Address "Wheaton, 1863," care Je elers' Circular-Weekly.

DESIGNER of extraordinary ability and expe ence, artistic and productive in all branches the jewelry manufacturing, an excellent model chaser and first class die cutter, wants to tal charge, with first class house only; high salar "S. R., 2049," care Jewelers' Circular-Weekly.

WATCHMAKER, engraver and optician thorough; learned watchmaking i factories; I make no statements cannot fulfill; will answer all letter and furnish reference. J. S. Harte Big Rock, Ill.

ENGRAVER, first class letterer, ribbon, fr monograms, enamel cutter, familiar with bad work and class pin dies, samples sent, a yu married man, temperate, reliable, des nent position with first class store; years in last position. Address " 2057," care Jewelers' Circular-Weekly

FIRST CLASS engraver wishes a posi 15 years' experience and would like a p position with a first class house; ex monograms, inscription, script, old English an ornamental engraving; has the best of referenc from past and present employer and also sampl of engraving; wishes to change; New Englan preferred. Address "W. S., 2023," care Jewelers Circular-Weekly.

Side Lines Wanted.

SALESMAN, familiar with middle western territory, with office in Chicago, is open for line o gold filled or plated jewelry on commission, afte Jan. 1. Address "V., 1975," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

TWO SALESMEN, with offices in Minneapolis who have established trade in Michigan, Wisconsin, Minnesota, Iowa, North and South Dakota, will be open Jan. 1 for manufacturers' lines to be handled on a commission basis only. can guarantee results and furnish best of references. Address "B. F., 2062," care Jewelers' Circular-Weekly.

A SALESMAN with offices at Los Angeles, having a large and choice established trade in California, Arizona, New Mexico, Oregon, Utah, Washington and Montana, is open for a gold line to call on the retail trade only on a commission basis; can guarantee results and furnish best of references. Address "E. D., 1604," care Jewelers' Circular-Weekly.

IDE LINES WANTED—Continued.

XPERIENCED, live and successful salesman wants line of gold or filled jewelry, silverware, cut glass or kindred lines for the Pacific coast on commission. Address "K., 2083," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

ELL KNOWN salesman of ability, desires to make change Jan. 1, 1910; familiar with sterling and plated hollow and flat ware; territory middle west with headquarters in Chicago. Address "D., 1777," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

ARTY in New York City, from San Francisco, Cal., looking for jewelry lines with view to establishing agency on coast. "B. L., 2001," care Jewelers' Circular-Weekly.

Help Wanted.

ANTED, first class watchmaker who can do graving. Leach & Simpson, Auburn, N. Y.

IRST CLASS watchmaker and engraver; salary, \$ per week. Hollins Bros., Lake Charles, La.

ANTED, experienced young men in a wholesale jewelry house. Apply Fred Kaufman, 565 Broadway.

ANTED, at once, watchmaker, opticiaa, engraver; permanent position. L. L. Peddinghaus, Marietta, O.

WANTED, good watchmaker and engraver; permanent position for good man. Baldwin Bros., Winchester, Ky.

WANTED, watchmaker and engraver; write with copy of reference. E. Keller & Sons, 711 Hamilton St., Allentown, Pa.

SALESMAN for New York and vicinity for precious and imitation stones. "M., 2074," care Jewelers' Circular-Weekly.

GOOD ENGRAVER, jeweler and salesman; permanent position to good man; \$22 a week. S. J. Strickler, Salina, Kans.

WANTED, boy about 18 years old, to assist in office; references required. Address "Assist, 2112," care Jeweler's Circular-Weekly.

ENGRAVER, experienced man on letter work. Address, giving full particulars, J. E. Caldwell & Co., 902 Chestnut St., Philadelphia, Pa.

WANTED, a first class watchmaker; none but a young American need apply. Address "Mississippi, 2024," care Jewelers' Circular-Weekly.

WANTED, watchmaker; must be experienced salesman in retail store; steady position and good salary. M. L. Wetstein, 557 Eighth Ave., New York.

WANTED, watch and clockmaker, Scandinavian preferred; state experience and salary; steady position. "O. C., 2135," care Jewelers' Circular-Weekly.

WANTED, by Nov. 1, 1909, a first class watch repairer and engraver, no drinking man need apply. Address A. V. Polack, Jeweler, Hagerstown, Md.

WANTED, a good watchmaker and engraver; good wages, city in western Pennsylvania; references required. Address Jonas Koch, 37 Maiden Lane, New York.

YOUNG MAN as jewelry repairer, engraver, and to assist in store; send references and samples of engraving. "South, 1722," care Jewelers' Circular-Weekly.

WANTED, immediately, stone setter for single stone setting; apply, with references and all particulars in first letter. Jos. Mayer & Bros., Seattle, Wash.

WANTED, first class watchmaker, also jewelry repairer and clockmaker, married men preferred; permanent positions to both men; must have good references; state salary wanted and experience. "Connecticut, 2086," care Jewelers' Circular-Weekly.

WANTED, good engraver, jeweler and watchmaker; sample of engraving, salary expected and references in first letter. Rust Beckwith Jewelry Co., Tampa, Fla.

WATCHMAKER, first class man, permanent position, good salary; send reference and salary expected. N. B. Griswold & Co., Ltd., 728 Canal St., New Orleans, La.

WANTED, a young man, 18 to 20, to engrave, do clock work, jewelry repairing and pick up watch repairing; Massachusetts. "Y., 1940," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler and engraver; \$20 per week; must be first class; reference and sample of engraving required. A. Seidensticker, 237 High St., Hamilton, O.

WANTED, engraver to work on Britannia metal hollow ware, one with experience preferred; good wages, steady position. Address Benedict Mfg. Co., East Syracuse, N. Y.

WANTED, at once, jeweler and plain engraver; permanent position; state experience and salary expected in first letter. C. V. L. Pitts & Son, 311 Wall St., Kingston, N. Y.

WATCHMAKER and engraver, honest, reliable and industrious, wanted at once; full particulars and salary expected in first letter. M. C. Remington & Co., Nelgh, Nebr.

WANTED, an experienced salesman for the middle west and Pacific coast, by well known house manufacturing staple line. "Well Known, 2108," care Jewelers' Circular-Weekly.

WANTED, a young man as second watchmaker, one who can engrave; state salary, age and experience in first letter; references required. Address H. E. McCoy, Battle Creek, Mich.

WANTED, first class engraver, one who can do jewelry repairing; steady position, good salary; send sample of engraving and reference in first letter. E. F. Jakeman, 284 Main St., Norfolk, Va.

WANTED, a good watchmaker who can engrave well and wait on trade; state age; sample of engraving and reference required; \$20 a week; steady position. A. H. Izman, jeweler, Atlanta, Ga.

FIRST CLASS engraver on monograms, letterings, etc., at once; steady employment to the right party; state wages and send samples. Address "R. S., 2061," care Jewelers' Circular-Weekly.

WANTED, first class jeweler and engraver; permanent position; first class salary to first class man; send samples of engraving and copy of reference in first letter. Address J. Levinski, Waco, Tex.

WANTED, optician and engraver, or optician and advertising man to take charge of optical parlor, connected with jewelry store; state wages wanted and reference. "C., 2081," care Jewelers' Circular-Weekly.

WANTED, watchmaker, at once, in healthy Georgia town, prefer man who can engrave; salary, \$15 per week; references and full information in first letter. "J. B. L., 2149," care Jewelers' Circular-Weekly.

JEWELER wanted for general repairing and new work; prefer one who can do stone setting; permanent position to right party; send reference with first letter. Address H. Mahler's Sons, Raleigh, N. C.

WANTED, watchmaker, engraver, salesman and all around useful man about the store; steady position, town 5,000; short hours; state salary expected, age and experience. Ed. J. Niewohner, Columbus, Nebr.

INSTRUCTOR in watchmaking school, located in middle west, familiar with all branches of watch repairing; good pay and good position; correspondence confidential. Box 2072, care Jewelers' Circular-Weekly.

DIAMOND SETTERS and jewelers, first class workmen on fine platinum work; steady employment at highest wages guaranteed to the right man. Apply to F. X. Zirnkilton, 112 S. 13th St., Philadelphia, Pa.

WANTED, competent jeweler and stone setter for high class platinum and gold special order work; state age, experience and salary wanted. Silvers & Woods, manufacturing jewelers, 28½ Whitehall St., Atlanta, Ga.

JEWELRY SALESMAN for permanent position in retail jewelry store; must have experience and reference and be of good address; state salary expected, age, and whether married or single, first letter. Jos. De Roy & Sons, 307 Smithfield St., Pittsburg, Pa.

SALESMAN who knows how to sell Elk, Eagle and Moose goods, also a toilet ware salesman, on commission. "S. O., 2089," care Jewelers' Circular-Weekly.

WANTED, an experienced watch case engraver to take charge of a factory department; must have experience in handling men. Address, giving reference and where previously employed. "L., 2080," care Jewelers' Circular-Weekly.

WANTED, at once, young man as second watchmaker, one who can do engraving and is willing to do clock work; state wages expected and experience in first letter; steady work guaranteed to right man. Address "A. N. B., 2107," care Jewelers' Circular-Weekly.

WANTED, a bright, capable young salesman who has had some experience with the retail trade to handle a well known line through the west; this salesman would make his headquarters somewhere in the middle west. "M., 1854," care Jewelers' Circular-Weekly.

YOUNG MAN, general letter and monogram engraver, one who can do hard soldering and wait on trade, make himself useful in store; steady position in Connecticut; send sample of engraving and references in first letter. Address "R., 2073," care Jewelers' Circular-Weekly.

DIAMOND SALESMAN having established trade; state salary expected and territory. "Diamond Importers, 1991," care Jewelers' Circular-Weekly.

WANTED, high grade sales manager, experienced in watches; good pay to the right man. Address "High Grade, 2113," care Jewelers' Circular-Weekly.

WANTED, at once, first class watchmaker and engraver; good salary and steady position; must come well recommended. M. Bernan, 1309½ Eleventh Ave., Altoona, Pa.

R., L. & M. FRIEDLANDER, 30 Maiden Lane, New York, require a watchmaker to act as material clerk; also an experienced saleslady in jewelry department. Apply in rear of store.

WANTED, strictly first class watchmaker, capable of fine work, position adjusting on railroad watches, must be a hustler, no other need apply; good salary to the right man if willing to come on two weeks' trial; send sample of work with application and recommendation. Julius C. Walk & Son, 10 E. Washington St., Indianapolis, Ind.

A GOOD ENGRAVER who can assist either at watchmaking or do jewelry repairing; write or wire and send references with samples; steady position. George Honnet, Wilmington, N. C.

WANTED, by large manufacturing silversmiths, an experienced man with established trade to travel middle west and coast. "Coast, 2118," care Jewelers' Circular-Weekly.

SALESMAN, fine retail jewelry preferred; single, age about 30; give two years' references, with date of employment. Address quick, "Florida, 1980," care Jewelers' Circular-Weekly.

JEWELRY REPAIR MAN who can set stones; write at once, give references, nationality, married or single, age, wages wanted. Address "Florida, 1981," care Jewelers' Circular-Weekly.

ENGRAVER WANTED, fine script, cypher and inscription; sample impression of work; two years' references, age, etc., nationality and wages expected. "Florida, 2067," care Jewelers' Circular-Weekly.

(*Special Notices continued on page* 114.)

Special Notices.

(Continued from page 113.)

HELP WANTED.—Continued.

STOCK and order clerk in wholesale jewelry house; must be thoroughly conversant with the position and come highly recommended; write, stating salary expected. Address, "Ability, 2153," care Jewelers' Circular-Weekly.

YOUNG MAN to do clock and jewelry work and wait on trade; prefer one who can do plain engraving; must be quick, accurate and a hustler; permanent position and good wages. Address "Position, 2119," care Jewelers' Circular-Weekly.

RARE OPPORTUNITY; salesman for jobbing house in middle west, short trips; sufficient trade established; fine salary; carry three trunks, complete watch and general line; high class references required; prefer Western man. "X. X. X., 2053," care Jewelers' Circular-Weekly.

WANTED, a first class jewelry and silver salesman, one of experience, of good address and thoroughly acquainted with southern trade; good salary to proper person; no other need apply. M. Sickles & Sons, manufacturers and jobbers, 726 Chestnut St., Philadelphia, Pa.

WANTED, a first class watchmaker, engraver and optician; must be able to take Indiana examination; a man who is familiar with grinding plant preferred; situation is a permanent one and an opportunity which comes but once in a lifetime; fine optical room and the best light in the state. Hal B. Smith & Co., Logansport, Ind.

Business Opportunities.

FOR SALE, jewelry business in the fruit belt of Colorado, about $9,000. F. C. Helt, Delta, Colo.

JEWELRY STORE for sale, best section in Bronx; small money; good opportunity; good reason. Enquire, Wolk, 236 E. 3d St., New York.

FOR SALE, my watch and jewelry business also the building and two lofts; good opening for a practical man. N. A. Vurgason, 31 Main St., Bartow, Fla.

PARTNER WANTED for high class jewelry store, best location in New York City; good holiday business coming. "G., 2133," care Jewelers' Circular-Weekly.

ON ACCOUNT of the health of my wife I have to move to warmer climate; will sacrifice paying jewelry store and building if taken at once. Ulysses Fortier, Saint Anne, Ill.

FOR SALE, a jewelry store in one of the most popular Winter resorts in the south; watch work amounts to $50 a week. Address "Retiring, 2027," care Jewelers' Circular-Weekly.

FOR SALE, a 12-year well established jewelry store, long lease, prominent business locality; proprietor's death cause of selling. For information address Mrs. Rosenfeld, Star Office, Box 258, Washington, D. C.

FOR SALE, in a live New England town of 5,000, an old established jewelry business; will sell stock and fixtures or fixtures alone; steam heat; central location; ill health cause. Address "H. M., 2144," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? are you looking to raise ready cash? send your diamonds, watches and jewelry to us; liberal cash prices paid; business strictly confidential; bank references. St. Louis Loan Society, Inc., 800 Olive St., St. Louis, Mo.

FOR SALE, jewelry and optical business, invoicing $5,000; county seat, 6,000 population; monthly payroll, $70,000; Oklahoma town; bench work from $80 to $100 per month; no competition; good reasons for selling; cash only. Address "A. X., 1985," care Jewelers' Circular-Weekly.

FOR SALE, A1 jewelry business in north central Ohio, one of the best growing towns in the State; population, 4,000; a money maker for a good man; must give up on account of ill health. Address "A1., 2075," care Jewelers' Circular-Weekly.

FOR SALE; this is worth looking into, a well established business in one of the best cities in central New York; am engaged in manufacturing business in another city only reason for selling. If interested write F. C. Bennett Co., Gloversville, N. Y.

FOR SALE jewelry and optical store doing fine business, this month or January, southern Wisconsin city; good opening and chance to grow; about 2,000 required; look into this, you will be satisfied. Address "I. S., 2130," care Jewelers' Circular-Weekly.

DIAMONDS at great bargains, $45 per carat and up; mounted rings and other diamond jewelry bought from private people sold at half the regular price; sent on memo. bill to rated dealers, sold for cash only. D. I. Murray, 3 Maiden Lane, New York.

AN UP-TO-DATE jewelry store for sale in prosperous Atlantic City on the boardwalk, in a fine location, established many years, nicely furnished, with stock, also have lease; reason for selling, other business. Address "A. W., 1919," care Jewelers' Circular-Weekly.

FOR SALE, a well established old jewelry and optical business, in one of the best southern towns, surrounded by the finest agricultural country in the United States; the stock invoices $12,000; can reduce to cash customer; best reasons for selling. Address "Money Talks," care Carrier No. 59, Richmond, Va.

GET MONEY QUICKLY for your surplus stock of watches, diamonds and jewelry; money sent on receipt of goods; trial solicited; bank references. Emil Noel, 541 E. 46th Place, Chicago, Ill.

GET QUICK ACTION and immediate cash for surplus diamonds and watches, liberal prices paid; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

FOR SALE, small jewelry store and fixtures, lease, with any part of stock you care to take; fine location in Brooklyn, N. Y.; best of reasons for selling. "A. B. C., 1982," care Jewelers' Circular-Weekly.

OLD ESTABLISHED jewelry store in eastern Pennsylvania town of 3,000; clean stock, invoice $1,500 to $2,000; watch inspector for two railroads; considerable repairing; excellent opportunity for young man who is also optician, as there is none in town; will rent store with house or without; I wish to retire. Address "J. F., 2100," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

For Sale.

WATCHMAKERS and jewelers, special notice; it is to your advantage to read the Le-Bo ad. on page 130 of this issue.

LYON & HEALY concert harp in perfect condition, better than new; has shipping trunk, etc. F. E. Williams, Janesville, Wis.

A COMPLETE OUTFIT of fine mahogany jewelry fixtures of the best make, as good as new, all plate glass and in fine condition. For particulars write P. Present, Rochester, N. Y.

100 SETH THOMAS eight-day clock movements specially made to wind in the back, balance wheel, beautifully adjusted; will sell cheap. Apply to Castelberg's National Jewelry Co., 1 N. Eutaw St., Baltimore, Md.

METAL WATCH SIGN, gold leaf edge, diameter 29 inches, $5; black walnut watch board, 36 by 44 inches, $3; Bachus water motor, ½ H. P., $ also 7 assorted draw plates. Address W. Zimerman, 81 Montgomery St., Poughkeepsie, N.

OCULIST'S trial case for sale, made by the Thomson Optical Co., South Bend, Ind.; inches long, 15 inches wide, lined with velvet good as new; cost $75, will sell for $25; perfect condition. Address "Cash, 2026," care Jewelers Circular-Weekly.

FOR SALE, cheap, one large Oliver hand rolling mill with interchangeable wire and plain rolls; one wire draw bench, one ring bender and one bench shears; above only used a short time act quick. J. H. Ehrlich, 59 Gratiot Ave., Detroit, Mich.

To Let.

HALF of up-to-date optical store, upper Harlem, N. Y., in the busiest thoroughfare, to a first class jeweler on favorable conditions. "P. W., 2051, care Jewelers' Circular-Weekly.

Wanted to Purchase

WANTED, second hand Rex, Ideal Keyless or Missman engraving block and attachments; state condition and cash price. H. W. Hamblin, N Seminary St., Galesburg, Ill.

Wanted to Rent.

WANTED, desk room or half of office on Maiden Lane, New York; must be cheap, by month or year. "W. C., 2090," care Jewelers' Circular Weekly.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

ENGINE TURNING, exclusively, on jewelry of every description, specialty on dies or hubs to reproduce engine turning under enamel. Bille & Son, 401 Third Ave., New York.

NEWARK, N. J., firm of manufacturing jewelers, with fully equipped factory and skilled workmen, would like to communicate with jobbers in view of filling orders on special work exclusively for them. Address "V., 2124," care Jewelers' Circular-Weekly.

LIGHTNING POLISHER; puts that mirror factory finish on your silver stock; quick, no dipping, washing or buffing; shop work goods look like new; does not injure lacquered goods; 50 cent coin; money back if not satisfied. Campbell & Co., 498 Park Ave., Woonsocket, R. I.

A MANUFACTURING concern, having capital and competent sales force, will manufacture and market articles of merit suitable for the jewelry trade for persons not having sufficient capital or sales force to place their goods on the market. "F., 2078," care Jewelers' Circular-Weekly.

LEARN JEWELERS ENGRAVING

"The Engraving School that Graduates Experts."
A fascinating, high-salaried and easily learned trade, taught thoroughly and practically by correspondence. Your instructor is the foremost authority and master workman in the world. We will teach the beginner better engraving by correspondence than he can gain in years of rigid apprenticeship. We will improve the skill of any engraver one hundred per cent. and make him master of the trade. The demand for competent engravers far exceeds the supply.
Send for handsome, illustrated prospectus.
PAGE-DAVIS COMPANY,
Suite 10, 90 Wabash Avenue, CHICAGO.

PATENT DEPARTMENT

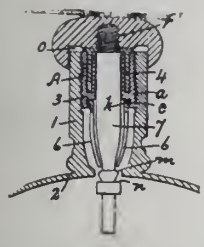
THEREON IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS [illegible] ISSUED AND THE REGISTERED TRADE-MARKS [illegible]

UNITED STATES PATENTS.

PUBLISHED SEPT. 28, 1909

935,028. DUST-PROOF SLEEVE FOR STEM WINDING WATCHES. FREDERICK J. HUGHES, Watford, Ont., Canada, assignor to Carl A. Class, Walford, Canada. Filed May 9, 1908. Serial No. 431,968.

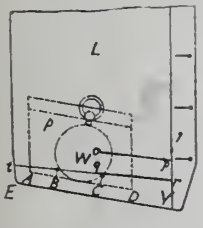
A dust-proof sleeve for stem-winding watches, comprising an outer section in which an opening and an annular groove or recess is formed, and an inner section provided with a cover in which a screw threaded opening is formed, and the body of said inner section fitted to and adapted to be inserted in said annular recess or groove in said outer section, in combination with a stem provided



with a screw thread on its outer face, and the screw thread on said outer face of said stem fitted to and adapted to engage with said screw threaded socket in said cover to secure said inner section of said dust-proof sleeve to said stem.

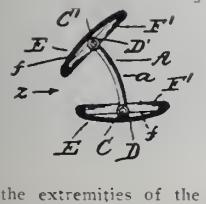
935,085. WATCH-POCKET FOR VESTS. LEWIS B. AVERY, Bridgewater, Mich. Filed Feb. 10, 1909. Serial No. 477,231.

In a vest, the combination of a watch-pocket having openings at its bottom with the inner portion of the vest having a slit or opening *q r* near the lower edge E F of the vest, to facilitate the removal of dirt that would pass through the bottom of the pocket to the said lower edge.



935,122. CUFF-BUTTON. EUGENE W. MOREHOUSE, Providence, R. I., assignor to B. A. Ballou & Co., Providence, R. I. Filed April 8, 1909. Serial No. 488,680.

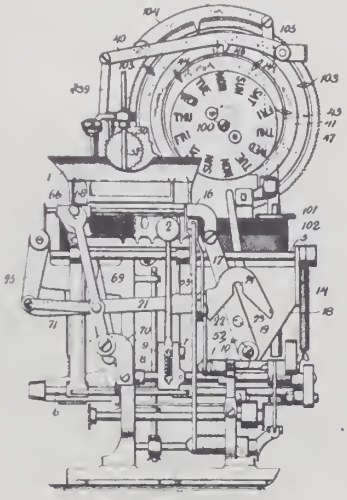
In a cuff-button, the combination of a post having a T-shaped end; two tubular bearings loosely



mounted on the extremities of the T-shaped end in alignment with each other, and a button head provided with a rolled-over edge, which edge is adapted to overlie and clamp said two tubular bearings.

935,312. TIME RECORDER. CLINTON E. LARRABEE, Binghamton, N. Y., assignor to the International Time Recording Co., New York. Filed Sept. 10, 1908. Serial No. 452,422.

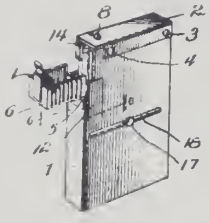
In a time-recorder, the combination of a record receiver adjustable with respect to the impression



point, a locating member adjustable independently of said receiver, for shifting the receiver to a position determined by the adjustment of said member; and time-controlled mechanism for adjusting the locating member.

935,472. SAFETY MATCH-BOX. JOSEPH DEMAINE and WILLIAM H. DEMAINE, Ashworth, Ont., Canada. Filed March 30, 1909. Serial No. 486,675.

A receptacle having an open top and its face provided with an offset cut away portion adjacent its top, a closure for the top, a partition within the receptacle, an offset member upon the top projecting within one of the compartments provided by the partition, said partition having its



faces adjacent its front provided with serrations, integrally formed resilient fingers also provided with serrations upon the sides of the receptacle, a substantially U-shaped door for the offset cut away portion of the receptacle, a resilient catch between the offset door and the closure of the receptacle, elliptical springs within each of the compartments adapted to exert a forward pressure to force the matches within the receptacle toward the front wall of the receptacle, and means for retracting the springs.

DESIGN.

40,279. CLUTCH FOR SCARF-PINS AND BROOCHES. CHARLES P. GOLDSMITH, New



York, a signor to Charles P. Goldsmith & Co., New York. Filed May 22, 1907. Serial No. 375,177. Term of patent 7 years.

TRADE-MARKS REGISTERED SEPT. 28, 1909

75,352. CLOCKS. BAWO & DOTTER, New York. Filed June 5, 1909. Serial No. 42,861. Published July 27, 1909.

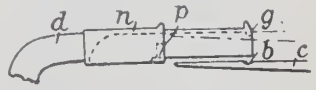
BRITISH PATENTS.

(ABRIDGMENTS OF SPECIFICATIONS, 1908, FROM *The Illustrated Official Journal.*)

ISSUE OF SEPT. 15, 1909.

10,746. JEWELRY, ETC., FASTENINGS. A. E. E. KEATING, Harringay, London. May 18.

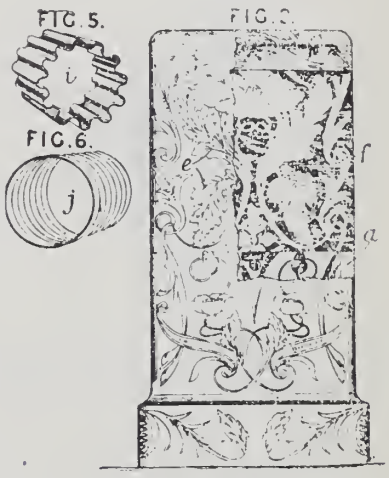
Relates to fastenings for safety-pins, rings, brooches, etc., comprising interlocking parts secured by a sliding sheath. One member *c* has a



notch *b*, which engages with a ridge *g* inside the slotted tubular part of the other member *d*. Engagement is secured by a sliding sheath *n* with a stud *p*, which traverses the slot in the member *d*.

10,787. CLOCK CASES. E. C. R. MARKS, London. (W. E. McGraw, Everett, Mass., U. S. A.). May 18.

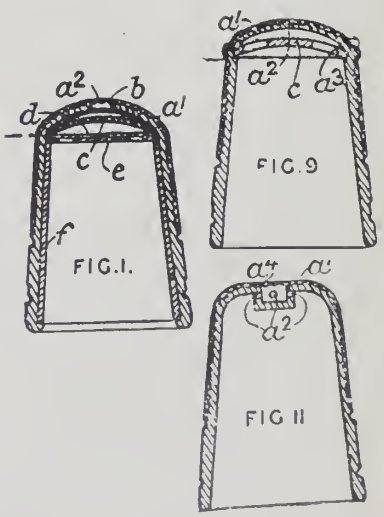
The casing *a* of a clock is made of transparent material on which are etched designs such as *e*, and is closed at the top and open at the bottom. The movement is protected from dust and corrosion by being enclosed in a metal casing *f*, which



is mounted in the front and back walls of the outer casing *a*, and is highly polished so as to reflect the designs on the outer casing. The cylindrical surface of the casing *f* may be fluted, as shown in Fig. 5, or corrugated, as shown in Fig. 6, in which cases the reflected images are distorted.

10,821. THIMBLES. C. E. ILES, Birmingham. May 19.

For the purpose of ventilating the interior of thimbles, the crowns are provided with one or more holes and a perforated guard is provided in



the interior of the crown. In the form shown in Fig. 1, the crown a^1 has a central hole a^2 and a guard *b* of steel wire gauze is fitted immediately

Mr. Retailer:



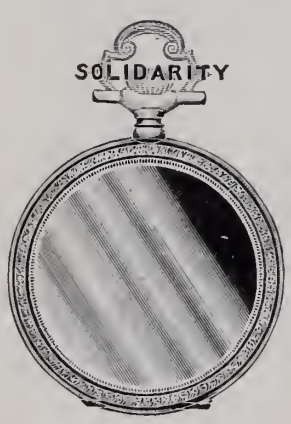
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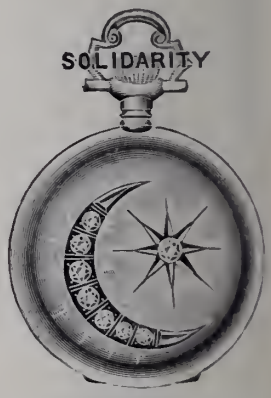


R-1098



R-1178





SOLIDARITY

"THAT'S ALL"

America's Leading Jewelry Auctioneer

James L. Hand

14 Maiden Lane, New York

The largest and most successful sales ever conducted in the United States and Canada were conducted by Hand. Many auctioneers advertise that they are "wonders." Printers' ink is purchasable and the man with little ability might call himself the greatest ever. Write them all if you wish to but write "Hand" for his booklet on auctions. It will save you money and reputation. Why jeopardize your business by employing a "has been." Employ "Hand," the recognized Leader.

Read what three of the leading papers of the U. S. say.

The Detroit *Free Press* says: "It requires no special talent to sell average merchandise at auction, but in selling a stock as fine as that carried by Sturgeon & Co. a man of more than ordinary ability is needed. The magnificent collection of precious stones, the products of the famous silversmiths, the objects of art, etc., that comprise the largest stock of its kind in this section of the country, were described and sold by Mr. Hand in a manner both interesting and instructive. Never before has such a representative audience been collected at an auction sale in Detroit."

The *Association Jeweler* says: "Mr. Hand has avoided at all instances identifying himself with fake sales or poor business alliances, as in the present case he has allowed his name to be coupled with only high class retail concerns."

The Omaha *World Herald* says: "The auction sale of the fine stock of the Mawhinney & Ryan Co. was ably conducted. Its success was due to the personality of Mr. Hand, the auctioneer, who is a man of education and refinement."

I conclude this week the most successful sale ever conducted in southwestern Iowa, the stock of E. H. Leffert, of Council Bluffs, reducing this fine $60,000.00 stock in four weeks. Write Mr. Leffert as to my ability and write me to my New York office for a list of the great sales made by "Hand."

If you value your reputation "Hand" is the man.

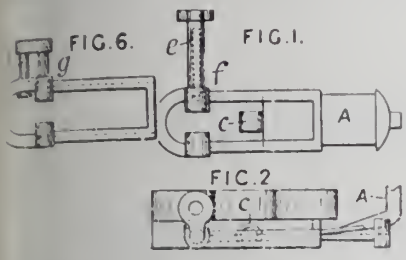


JAMES L. HAND.

bow in the form of a shallow cup. Below the cord is a hexagonal disk *c*, while below the disk another gauze disk *d* superimposed upon a perforated diaphragm *e*. In a modification, the gauze dispensed with and a star-shaped disk used, and another, only a gauze disk is used above the perforated diaphragm. Where the thimble has a lining *f*, the parts are held up between the lining the crown, but where there is no lining, the *c* and any other elements used, may be seated in an annular groove a^3 formed in the inner of the thimble, as shown in Fig. 9, or the may be indented beneath the disk. In a modification, shown in Fig. 11, a well a^4 made in the crown a^1, and the sides of the well perforated to provide ventilation holes.

999. JEWELRY FASTENINGS. W. Trainin, London. May 21.

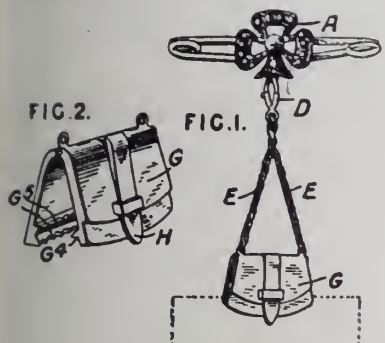
For wide additional security, the spring tongue a snap fastening for jewelry is provided with lar or grooved portion *c*, which is engaged



the bolt *e* carried by the hox portion. The bolt prevented from being totally withdrawn by a working in a groove in the bolt, or, by viding the bolt *g* with an additional limb g^1 rying a stop piece as shown in Fig. 6.

131. BROOCHES. T. D. Pannett and T. D. Pannett & Sons, London. May 22.

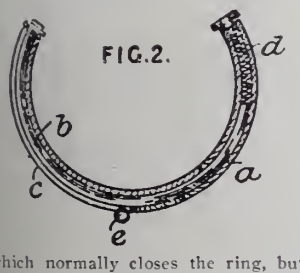
A clip is attached by means of a chain E and p-fastening D to a brooch A for the purpose



suspending a light flat article, such as a ball-gramme. The clip comprises hinged jaws, which are held either open or closed by a flat spring H secured to the center of one jaw G. A row of teeth G^4 on the jaw G lies between two rows of teeth G^5 on the other, when the clip is closed.

11,148. BRACELETS. E. Loh Muller, Cologne, Prussia. May 22.

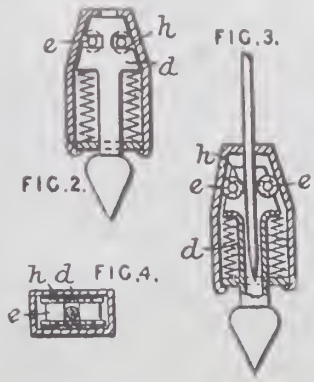
A bracelet is constructed in the form of a gated ring. The segment *a* is a tube containing a



bolt *b* which normally closes the ring, but can be withdrawn by the knob *e* against the action of a spring *d*.

11,159. PINS, DRESS. A. Bruckmann, Pforzheim, Germany. May. 22.

In safety or retaining devices for scarf-pins, hat-pins, etc., the gripping-members carried by a slide-piece working in a tapering casing consist, according to this invention, of rollers. Figs. 2, 3, 4 show cross-sections of one form in which the slide-piece *d* is spring-controlled and carries two rollers *e* mounted in transverse slots *h* in the



piece *d*. In a modification, one roller only is employed.

Applications filed Aug. 30 to Sept. 4, 1909.

19,790. NEW STUD FOR COLLARS. David Gwyn Roberts, Staple Hill, Bristol.

19,953. IMPROVEMENTS IN HAT-PINS. Charles Mazuc, Liverpool.

20,022. PROCESS FOR INLAYING AND ORNAMENTING METALLIC SURFACES. Sherrard Osborn Cowper-Coles, Westminster, London.

20,056. SAFETY FASTENERS FOR BROOCHES, JEWELRY, ORNAMENTS, BUCKLES, CLASPS, MEDALS, ORDERS, BADGES OR SAFETY-PINS, OR FOR ANY SIMILAR OR ANALOGOUS PURPOSES. George Hudson Griffin, London.

Complete specifications accepted Sept. 8, 1909.

1908.

18,406. FLEXIBLE METALLIC WAIST-BAND, BELT, GARTER, BRACELET, CHAIN OR OTHER SUCH ARTICLE. Pearce & Berlyn.

1909.

9,517. MANICURING APPLIANCES. Straus.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by Davis & Davis, Patent Attorneys, New York.]

Patents expired, Sept. 27, 1909.

483,214. EARRING. Thomas F. Gaynor, Louisville, Ky.

483,331. COMBINED NAPKIN RING AND HOLDER. Alpheus M. Spaulding, North Belgrade, Me.

483,379. SPOON. Phebe C. Gooowin, Boston, Mass.

483,399. RING-HOLDER. Julius Smith, Tom's River, N. J.

Design issued March 27, 1906, for 3½ years.

37,915. RING. Eomono James Carr and Elmer Theodore Rushton, Portland, Ore.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

Washington, D. C., Sept. 29.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the port of New York for the week just ended:

Amapala: 1 case silver plated ware, $122.

Auckland: 70 cases clocks, $961; 12 cases plated ware, $567.

Bremen: 1 case optical goods, $150.

Berlin: 2 cases clocks, $136.

Bombay: 27 cases clocks, $461; 33 cases clocks, $601.

Buenos Aires: 33 cases clocks, $927; 71 cases clocks, $1,500.

Calcutta: 1 case watches, $184; 7 cases clocks, $174; 21 cases clocks, $387.

Colon: 10 cases clocks, $360; 1 case clocks, $180.

Christiania: 8 cases clocks, $319.

Colombo: 20 cases clocks, $381; 53 cases clocks, $562.

Corinto: 20 cases clocks, $283.

Havre: 2 cases silver, $350; 2 cases jewelry, $266; 1 case silverware, $1,000; 1 case optical goods, $212.

Glasgow: 34 cases clocks, $765.

Guayaquil: 1 case jewelry, $1,401.

Hamburg: 2 cases optical goods, $266; 2 cases watches, $2,824.

Havana: 1 case plated ware, $107; 1 case jewelry, $139; 10 cases clocks, $179.

Hohart: 2 cases plated ware, $291.

Las Palmas: 6 cases clocks, $104.

Liverpool: 2 cases jewelry, $550; 1 case thermometers, $120; 2 cases watches, $1,200; 1 case silverware, $100; 94 cases clocks, $594; 2 cases watches, $1,250; 3 cases silverware, $1,173; 12 cases clocks, $590; 3 cases plated ware, $296; 2 cases watches, $1,200; 1 case optical goods, $770.

London: 6 cases optical goods, $2,839; 4 cases watches, $440; 76 cases clocks, $2,537; 32 cases watches, $5,927; 2 cases plated ware, $327; 3 cases optical goods, $269.

Matanzas: 1 case optical goods, $293.

Montevideo: 3 cases plated ware, $350; 60 cases clocks, $525.

Para: 4 cases watches, $2,194; 2 cases jewelry, $738; 15 cases clocks, $390.

Rio de Janeiro: 3 cases jewelry, $964; 3 cases optical goods, $368.

Rotterdam: 1 case optical goods, $150.

Santo Domingo: 33 cases jewelry, 555.

Santiago: 6 cases thermometers, $399.

Shanghai: 4 cases clocks, $1,427.

Southampton: 7 cases watches, $1,355; 1 case optical goods, $308.

Sydney: 8 cases optical goods, $815; 3 cases watches, $971; 10 cases thermometers, $600; 102 cases plated ware, $5,618; 107 cases clocks, $2,500; 39 cases plated ware, $2,221; 23 cases clocks, $350; 4 cases optical goods, $439.

Trinidad: 3 cases plated ware, $266.

Valparaiso: 8 cases plated ware, $1,305; 3 cases watches, $127; 6 cases silver plated ware, $620.

Wellington: 2 cases watches, $346.

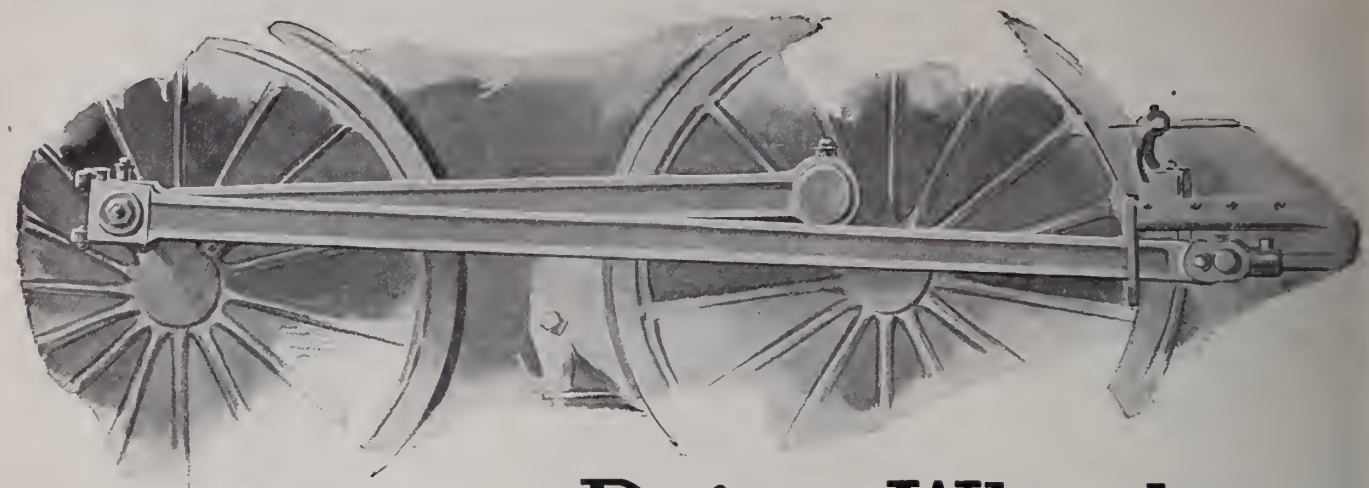
The Silver Treasure of Hermopolis.

THE famous silver treasures of Hildesheim and of Boscoreale are universally known. The older Hildesheim treasure contains the most beautiful examples extant of Greek work in precious metals, and the Boscoreale discovery brought us also curious representations from Hellenic times, such as the "Dance of Death" on a silver cup. The Hildesheim treasure is in Berlin, the Boscoreale, discovered in 1895, came by roundabout ways to the Louvre. The owner of the land between Pompeii and Vesuvius, Vincenzo Prisco, had the silver carried secretly to France, and sold to Baron Rothschild, who presented it to the Louvre.

A third discovery of antique silver was made a few years ago on the west bank of the Nile, near the present village of Achmunen, on the site of the old Hermopolis. As late as 1821, a French expedition saw 12 large pillars projecting 17 metres high in the air, the remains of a Greek portico. To-day they have disappeared, like other ruins, and were probably used in the building of a modern saltpetre factory. But a collection of silver was found there, wrapped in coarse linen. Most of it was melted down, but some came into the hands of dealers, and at last to the Berlin Museum.

There are four well preserved smooth flat dishes, a shallow bowl, a small flat plate, and fragments of a very large flat, corrugated platter. The chief piece of the collection, a flat silver dish 25 centimetres in diameter, has in the center a repoussé head of Hercules. Another shows a Maenad, and a third, of poorer silver, is smooth.

The collection probably dates from the period before the Christian era.





Drive-Wheels in Your Business

A line of Elgin Railroad Movements will prove a strong drive-wheel in your business. Not only will the Railroad Elgin command the patronage of railroad men in your district, but it will also attract *other* trade, for it is only natural that the man who wants a reliable timepiece will go where **the railroad man, whose duties require him to have a correct and durable watch, buys his.**

Briefly stated, these are the advantages of the Railroad

Elgin

Large plain hands and figures; large spring which will run longer on one winding than that of any other railroad watch; silver finish, metal dial easily seen in faint light—the only metal dial with inlaid figures of hard enamel (or, if preferred, watch can be had with plain enamel dial). The thinnest railroad watch made. Cased at the factory and timed in the case.

Another business drive-wheel is that Elgin is the most popular watch word everywhere—a popularity maintained by Elgin advertising and, in itself, a distinct asset to the dealer—to *you*.

Advertising in railroad magazines is creating a demand for the Elgin with the "49 silver dial" or the "49 enamel dial," and your stock should be in readiness to anticipate the demand. Your jobber or the Company will furnish prices on request.

These are the four grades and established retail prices as advertised:

GRADE		20 YEAR GOLD-FILLED	25 YEAR GOLD-FILLED
VERITAS	23 JEWELS	$46.00	$48.00
VERITAS	21 JEWELS	$43.00	$45.00
FATHER TIME (VERITAS MODEL)	21 JEWELS	$38.00	$40.00
B. W. RAYMOND " "	19 JEWELS	$34.00	$36.00

ELGIN NATIONAL WATCH COMPANY
Factories: Elgin, Ill., U. S. A.

New York Office, 15 Maiden Lane — General Offices, 131 Wabash Ave., Chicago

THE HOROLOGICAL REVIEW

Complicated Watches.

Written expressly for The Jewelers' Circular-Weekly by H. Reinecke.

At the present time many watches are made which may be used to do everything which may be done by mechanical contrivances in conection with a timepiece in the shape of a watch. Some of these may be named and passed in review, pointing out generally their uses, attractive points and construction. Among them may be named hour, quarter hour and minute repeaters, center, seconds and chronographs of many varieties, simple and perpetual calendars, clock watches, double-time watches, sidereal watches, musical and alarm watches, etc. The more useful ones are chronographs, repeaters, which strike hours and quarters, and simple calendars. Some of the others are artistic or novelties.

Practical double-timers are yet destined to become a desideratum to meet the introduction of different standards of time in relation to Greenwich time in this country and elsewhere. Centre seconds have been for a long time useful to medical men, to mariners and to invalids, etc. Fractional parts of seconds are wanted now in everything, in science, and in anything subject to accurate time, including amusements and games. Chronographs indicating fractional parts of seconds have not yet reached any point of reliability and are still being perfected. In fact, all complicated watches, when needing repairs, must have their construction studied patiently by skilful watch repairers only. Inexperienced workmen ought never to presume to do any repairs on them.

Single calendars have been described as follows: "In these the day of the month is shown, and the watch automatically changes it at midnight each 24 hours. The date dial is divided up to 31 days and for 28, 29 or 30 day months, the hand requires correction. Some calendars show in addition the days of the week, the month and the age of the moon."

In these simple calendars are shown the day of the week, the month and the moon (except for a small error that accumulates with the moon disc), the date only requiring corrections.

The calendar wheels are driven from the hour wheel, which turns once in 12 hours. This is made to drive two wheels of exactly the same size, turning in 24 hours. A pin in one of these wheels moves the day of the week wheel one tooth. This wheel has teeth and is mounted on a fixed stud in the watch plate and is held in position by a spring or a jumper. The other 24-hour wheel similarly moves the date wheel nearer the month wheel, which has 12 teeth, one tooth in each revolution.

A second pin on one of the 24-hour wheels moves the moon wheel one tooth each day. In cleaning these watches leave all calendar wheels and studs dry, but oil the springs where they touch sparingly. When putting together set the watch at 12 o'clock, then put on all calendar wheels in such a position that they just begin to change. As a rule, each hand and wheel can be set by jumping it round with a push on the case side. Clean all these pushes from dirt, and oil them.

The independent center seconds watch was introduced to enable the seconds hand to be stopped and started without stopping the watch. These watches have two mainsprings and two trains of wheels. One is the going train, the other the center seconds train, and its sole business is to drive the second hand. The escape pinion has always six leaves; therefore, one of these leaves comes around for each second.

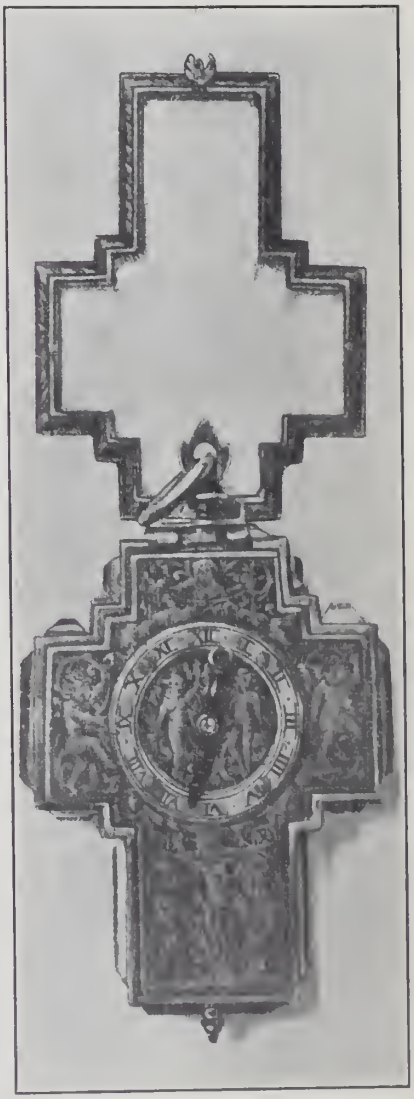
The last pinion of the seconds train was a fly pinion with a light arm that just caught the leaves of the escape pinion. Every time a leaf of the pinion passed the arm of the fly made one revolution. This caused the center seconds hands to beat dead seconds. The independent train was stopped and started by a slide on the side of the case.

Center seconds watches have the minute hand driven by motion wheels and without a center post in the center wheels. If the depths of these wheels are a little shallow they allow the minute hand too much side shake. To reduce this error, some watches have a very thin and light spring acting on the teeth of the canon pinion to hold it back. The pressure of such a spring is so slight that it does not interfere at all with the going of the watch.

(To be continued.)

Cross-Watch Made in 1600.

IN the historical division of the Jubilee Exhibition of the artisans of Steiermark the lively interest of the technical and lay visitors was aroused by an old cross-watch constructed about 1600 A. D., by the then celebrated clockmaker and jeweler,



ANTIQUE CROSS-SHAPED WATCH.

Johann Georg Mayr, of Augsburg, and lately obtained from private ownership by the Graz Museum of Industrial Art. We take this opportunity of presenting our readers with an illustration of this cross watch, re-

Waltham Watches

The history of the WALTHAM WATCH COMPANY is the history of watch manufacturing in America. More than half a century ago this Company introduced a new principle in the construction of watch movements, and has ever since applied the most advanced methods, producing always the best watches in the world. THE WALTHAM WATCH COMPANY has built within its own walls the marvelous machinery employed in making the 16,000,000 WALTHAM watch movements now in use.

Waltham Watch Company

Waltham, Massachusetts

oduced from the *Leipziger Uhrmacher tung.*

The unsymmetrical cross shape with a aller upper and a longer lower part sup- ed the idea for the form of construction. relieve the monotonous effect of the dinary lines, Mayr inserted a dentil at ch of the four corners of his frame. The oss-pieces are made very broad in com- rison with the height of the watch, in der to have more space for the dial and r artistic decoration.

The dial itself consists only of a narrow ng in the middle of the cross, and serves a frame to enclose a small figured bronze ef, two cherubs pointing with raised ms to heaven. The remainder of the sur ce of the cross around the dial is filled with plastic ornamental figures in relief illfully adapted to the irregular masses of surface. A saint in the act of blessing, ting on a throne in the upper part of the oss over artistically designed clouds, herubs in the side-pieces, and a representa- on of the crucifixion in the lower part con- itute the subjects of the ornamentation, rmonizing with the religious ideas asso- ated with the form of the timepiece. The gures are embossed by hand in bronze.

On the back of the watch appears the ame of the maker and various decorative gures, partly engraved, partly embossed.

The interior of the watch is made of right bronze, gilded only at the dial. The rystal cover has a silver border, gilded t the outside, which, when the cover is losed over the watch, contrasts well with he bronze dial with its more pronounced olor effects.

Tempering of Cylinder Wheels.

ACCORDING to a German exchange, the barrel cover of a table clock can be used with good advantage for this purpose, since in these covers a rather high rim has been turned, which protects the teeth of the horizontal wheel very well. A watchmaker



MODE OF TEMPERING CYLINDER WHEELS.

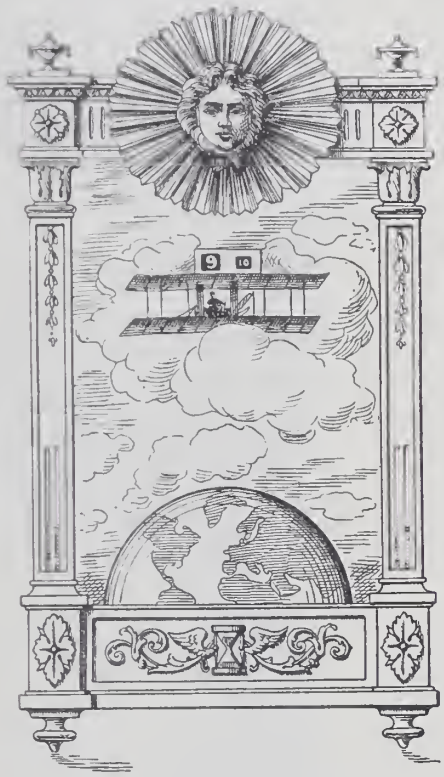
in Leipsic has been able with the aid of this method to temper the center of the wheels with great ease, and commends it to his fellow craftsmen for emulation. The illustration given herewith seems to render further description unnecessary.

Wilson K. Bryant, a jeweler of Saratoga Springs, N. Y., has secured judgment for $323 against Mrs. Charlotte M. Sherman. The case was tried before a referee and there were objections to him, the defendant's attorney claiming that the referee had not complied with the law upon appointment, and that he was associated in a business way with Mr. Bryant's lawyer. There may be an appeal.

Aeroplane "Ascendency" in the Show Window.

Timely Display Suggesting the Latest Achievement in Aerial Navigation.

IT is quite astonishing that some clockmaker has not, up to the present time, conceived the idea of constructing a show window piece, based on the prevailing craze and having an aeroplane as its motive. This want is at last to be filled, says *La France Horlogère*, and shown herewith is an illustration in which the device dear to Wilbur Wright plays the most important part. To speak correctly, the idea submitted by a horologist (who wishes to preserve his anonymity) is primarily a "design" for



A TIMELY SHOW WINDOW PIECE.

a show window piece for the use of watchmakers, and each one can turn to his own account and elaborate on or simplify the piece he wishes to execute, according to his ideas. Here are its characteristic features:

From the globe, in which is concealed a clock movement, there ascends every minute an aeroplane, with the aid of a clockwork, or trip, operated by a bent lever concealed by the painted cardboard clouds.

At each release of the click the aeroplane comes in contact with the sun, and at this contact a driving click acts on a ratchet with 60 teeth concealed behind the armature of the aeroplane. This wheel is inscribed with figures from 0 to 59; these are the minutes. At the division 59 a pin causes the hour wheel (graduated from 1 to 12) to advance one notch. It must be understood that the use of only two mobiles compels the use of a minute wheel of a certain diameter, if we desire the minute figures to be visible. It is for this reason that the use of three mobiles may be preferred—an hour wheel, graduated from 1 to 12, a 10-minutes wheel, graduated from 0 to 6, and a minute wheel, graduated from 0 to 9.

The aeroplane, supposing it to be in relief on the piece, hides the mobiles. It would be more difficult to set up this system of driving click if all parts of the armature of the aeroplane are expected to stand out clearly in the construction. In such case we would advise the location of the hours on the sun itself, the two eyes of which could be made to show the minutes, while the mouth could be used to display the hours. The operation would always be effected by means of the driving click, which the aeroplane could be made to strike every minute, with the aid of the pawl of its level, controlled by the movement of the pendulum.

The mechanical part of the show window piece is susceptible of easy construction; the idea only is original and novel, and it is for this reason that it has been published in these columns, believing that it will interest readers and that some of them may utilize it.

C. B.

To Straighten a Bent Balance Spring.

WHERE a balance spring is so bent in an upward or downward direction that its restoration appears almost impossible, or attainable only with great loss of time, it can be restored to a plane or flat condition easily and quickly by the following means:

Take a round disc of brass, about three-quarters of an inch (2 cm.) in diameter and one to two millimeters thick; grind it flat on one side and attach to it, at the edge, two steady pins, opposite to one another. Then bore, through the center of the disc, a hole three to four millimeters in diameter. Also make a round steel disc of the same thickness and size and drill a hole of the same size as that in the brass disc through its center, and also provide two holes into which the steady pins of the other disc will fit easily.

After this steel disc has likewise been ground flat, this very simple but exceedingly effective apparatus is ready for use. The bent balance spring is placed on the brass disc, so that the eye lies in the center hole; then cover it with the steel plate, being careful that the coils do not, at any point, overlap. Then take the two discs in pliers and expose them with the enclosed spring to the flame of an alcohol lamp.

As soon as the steel plate acquires the dark blue color, remove the flame; and, with the tweezers, carefully remove the steel disc as quickly as possible. This proceeding will have made the spring perfectly flat, and it will not be difficult to re-dispose it concentrically.

It is to be recommended that each time, before use, the steel plate should be rubbed off with an emery stick, in order that the color shade may be more readily perceptible.

THE SOUTH BEND COMPLETE WATCH

Polaris

REGULATES THE TIME OF THE WORLD

Sold Under An Everlasting Guarantee.

THIS GUARANTEE *for* YOUR CUSTOMER.

You would like to guarantee a watch to give satisfaction forever, if you knew the watch would come up to the guarantee, but up until now such a guarantee would have been at your own risk because no watch manufacturer has ever had sufficient confidence in his product to sell it under such a guarantee.

The *SOUTH BEND "POLARIS"* you can sell under an everlasting guarantee *at our risk* for every watch of the *"POLARIS"* grade is accompanied by a written agreement guaranteeing satisfaction forever. If we did not know that the *SOUTH BEND "POLARIS"* was made as good as any watch can be made and would always be an accurate timepiece if not abused, we could not afford to make such a strong guarantee. It is really not a risk on our part, but it is simply insuring by a written agreement what we know the watch will do if given proper treatment. A prospective watch buyer could not ask more.

THIS GUARANTEE FOR YOU.

The *SOUTH BEND "POLARIS"* will be advertised extensively and, of course, we are going to make a strong talk on the first everlasting guarantee ever given on any watch. The result will be a large number of these watches will be sold and we are so confident of its sale that we will guarantee you a profit on every *SOUTH BEND WATCH* of the *"POLARIS"* grade in twelve months' time from the date of purchase. In other words, we will insure you a sale at a profit by written agreement on the *SOUTH BEND "POLARIS"* within one year.

Space will not permit of our telling you all of this extraordinary proposition on this page, but we hope you will fill in and cut out the coupon in the lower corner and direct it to us to-day.



SOUTH BEND WATCH CO.
South Bend, Ind.

Send me full particulars of your proposition to guarantee me a profit in one year on the South Bend "Polaris."

Name.

Town

State

South Bend Watch Company

MANUFACTURERS OF HIGH GRADE WATCHES

SOUTH BEND :: :: :: :: INDIANA

Magnetism in Chronometers and Watches.

Prepared expressly for The Jewelers' Circular-Weekly.

A WATCH which is strongly magnetized will stop entirely and will not go all. When slightly magnetized, wholly or ly in part, it will not keep correct time. t the present time this is quite a common currence when the balance or the balce spring, or both, become feebly magetized, on account of having been located nder the influence of a powerful electroagnet, such as a running dynamo or otor.

When such is the case the watch is ought to the watchmaker, with the comlaint that the watch does not keep time, nd its erratic running may simply cause variation of seconds, when the balance is ibrating principally one and one-quarter urns, as in such case the magnetic poles f the arm of the balance are counteracting ach other.

To produce the best results in a marine hronometer it is customary to give each vibration of a one and one-quarter turn n a horizontal position.

In order to test a pocket watch for magnetism, it is the bad habit of most watchmakers to use a small compass. In this manner magnetism might be communicated imperceptibly to the watch. The proper modus operandi for such a test is as follows:

Take a piece of perfectly soft iron binding wire, about half an inch long and very fine. Tie a fine silk fibre around the middle of it and fix the other end in a slit in a stick of pegwood. This tester will swing freely and point in any direction not influenced by a magnet; but if there is any magnetism present in any part of a watch the tester will point to it. Remember that magnetism of enough energy will point through glass or even through the rim of a watchcase in this manner.

You can test the balance of a watch without taking the watch apart. If these pieces of wire are pure iron they will not become permanently magnetized by their use, but for the sake of safety it is well to make them red hot after having been used.

Demagnetization is accomplished by causing the lines of force to pass through the magnetized piece in opposite and contrary directions. This is done by revolving the magnetized part or the entire watch movement rapidly in the field of a powerful horseshoe magnet. This explains the prineiple, but quite a number of different methods have been devised by scientists.

Careful tests, however, have shown that a watch or a part of a watch which has once been magnetized is never free again from magnetism. This may be explained by the fact that the presence or subsequent absence of magnetism is a change of molecular structure, which is hardly ever restored to its normal condition when it has once been disturbed, as the vibration of the equilibrium between positions and negative electricity is a natural standpoint in the metal.

A fine watch with a steady and close rate once disturbed by magnetism may therefore be considered forever spoiled, unless the balance and the balance spring are changed by the use of non-magnetic metals, which may also have to include parts of the escapement.

Many attempts have been made to supply a suitable metal for such a purpose. C. A. Paillard has achieved considerable success with different alloys, of which palladium is the principal component metal. Of such alloys he has compounded several which have been patented.

The first described in the United States Patent specifications contains the following elements:

Palladium	60 to 75 parts
Copper	15 " 25 "
Iron	1 " 5 "

The preceding proportions may be varied and such variations will not affect the characteristics of the alloy.

The process of producing this alloy is stated to be as follows:

About half of the palladium to be used is placed with the other metals and with a small quantity of borax and pulverized charcoal in a clay crucible and heated until melted. The remaining part of the palladium is then added, and when the whole is melted the mass is poured into a mold and is then ready for use.

Patent No. 367,159 described an alloy which is cheaper in its production and which is suitable for a cheap grade of watches or for parts thereof.

The inventor makes the following statement in the specifications:

"I have found by experiment that the alloy hereinafter described and claimed can be successfully employed in the manufacture of watches and timepieces for all the parts not required to be non-magnetic and hardly dilatable, as it is not perceptibly affected by ordinary magnetic or other disturbing causes or influences. The cost of its production is also such that it can be profitably and economically used for all the ordinary parts of watches where perfect uniformity and regularity of movement under all circumstances are not required."

The composition of this alloy is as follows:

Palladium	50 to 75 parts
Copper	20 " 30 "
Iron	5 " 20 "

The method of the production of this alloy is the same as the preceding one.

United States Patent 367,161 describes an alloy possessing in the highest degree the properties desired in parts of high grade watches. The following is the composition of this alloy that is described and claimed in this patent.

Palladium	65 to 74 parts
Copper	15 " 25 "
Nickel	1 " 5 "
Gold	1 " 2½ "
Silver	3 " 10 "
Steel	1 " 5 "

United States Patent 367,161 describes an alloy which, besides possessing the properties of the preceding, has the additional property of being raised, by tempering, to a very high degree of hardness. The inventor uses this alloy as follows:

"In order that the best result may be obtained in watches and chronometers I have found that it is necessary that other parts of the mechanism employed therein, viz., the escape wheel, the lever, guard pins and regulator index pins, shall possess the same properties and in addition thereto be capable of being tempered to a high degree of hardness."

This alloy has the following composition, viz.:

Palladium	45 to 50 parts
Silver	20 " 25 "
Copper	15 " 25 "
Gold	2 " 5 "
Platinum	2 " 5 "
Nickel	2 " 5 "
Steel	2 " 5 "

Competent authorities say that the segments of Paillard's balances consist of two laminæ of different palladium alloys, the coefficients of expansion of which are so proportioned as to permit them to act as in the compound balance of brass and steel.

After melting the alloy composed of metals mentioned according to patent 367,-161, the molten metal should be poured into a mold, to form a plate. This plate, when cold, is to be forged or hammered, being frequently heated to red heat alternately with the forging, until it becomes hard and has obtained the desired thickness. The statement has been made by good authorities that the same method is employed in treating nickel steel of Mr. Guillaume.

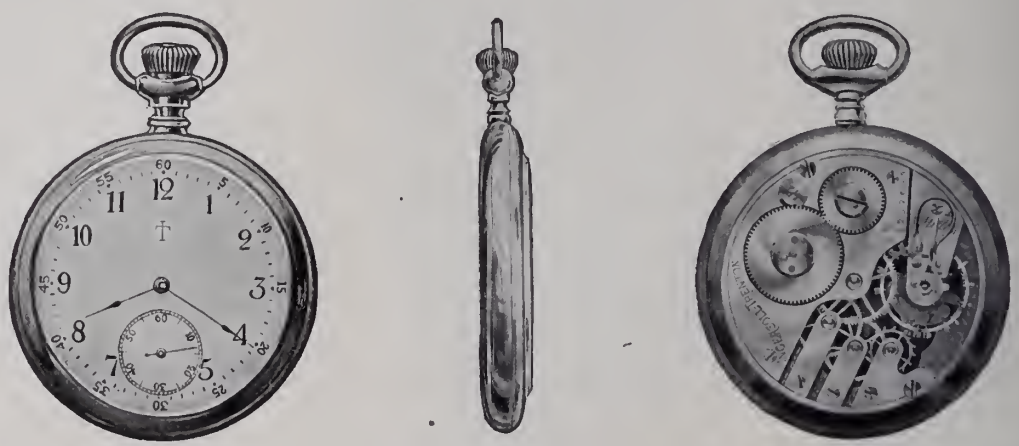
(To be continued.)

New Illuminated Clock for Buffalo, N. Y.

AN illuminated electric clock may be placed on the curb at the southeast corner of William and Sherman Sts., in Buffalo, N. Y. A request to place the timepiece at that point has been made by the Citizens' Bank, of Buffalo, to the Board of Councilmen. The board held up its approval, on the ground that the bank should furnish a bond to indemnify the city against any possible accident as a result of a collision or for other reasons. This action was taken as the result of an amendment introduced by Councilman Wright, who pointed out that other cities had been recovered against in cases arising out of the placing of similar contrivances. Councilman Siegrist opposed delay, urging that the bank wished to erect the clock in time for the coming carnival to be held in William St. Councilman Siegrist explained that the proposed clock is not an advertisement. If the Board of Aldermen approves the amendment calling for a bond from the bank the matter will then go directly to the Mayor.

Word was received from Zanesville, O., last week, to the effect that John N. Bonnet, for many years a well-known jeweler of that city, had died Sept. 28 at the home of his daughter, Mrs. C. A. Miller, in Baltimore. Mr. Bonnet has been in ill health for many months past, but his death, while not unexpected, was a great shock to his friends. The deceased is survived by three daughters, Mrs. Miller, Miss Emma Bonnet and Mrs. Helen Powell, and five sons, William, Harry, Charles, John and Arthur.

IN justice to yourself and to the welfare of your business, ***don't buy your Fall stock of watches*** without keeping in mind that in the 7-jewel field the new remodeled Ingersoll-Trenton is the only ***one*** sold exactly as Jewelers want ***all*** watches marketed.



(1) The "I-T" is, without exception, the best 7-jewel watch ever built. An examination will prove this.

(2) It is sold only through responsible jewelers and only direct to the retail trade.

(3) The prices are absolutely restricted, guaranteeing a fair profit.

(4) It is the most extensively advertised of any watch ever put on the market. Every "ad." reads: "Sold by responsible jewelers only."

No jeweler should overlook the article in his line which is most prominently before the public. The coupon in the corner will bring full information of great interest to every jeweler who can get these goods.

J. C.

ROBT. H. INGERSOLL & BRO.
45 John St., New York

I am willing to know about the Ingersoll-Trenton watch and its trade policies.

NAME.....

STREET.....

TOWN.....

ROBT. H. INGERSOLL & BRO.

NEW YORK CHICAGO SAN FRANCISCO MONTREAL

"You May Take Your Chance With Us, Sir"

This simple statement, we are told, was made by ROBERT FULTON to a gentleman who applied to him for passage on the first steamboat which carried passengers down the HUDSON RIVER from ALBANY to NEW YORK. The story goes on to say that

He Took His Chance and Had a Safe Trip

Many years have passed since then, bringing many wonderful things to the world and humanity. Everything must have its crude beginning, and, gradually, by constant elimination and improvement, work toward perfection. TO-DAY, THEREFORE, WE CAN SAY TO YOU

YOU TAKE NO CHANCE

WHEN YOU INCLUDE IN YOUR STOCK OUR

"ALDEN" WATCH

16 SIZE 7 JEWELS

For it is the result of thirty years' experience in skilled watchmaking, has had over a year's test on the market and has proven itself to be, in every respect

A SAFE INVESTMENT

Sure to Sell *Bound to Please* *A Perfect Timepiece*

IT'S A HIGH-GRADE WATCH

With DOUBLE ROLLER LEVER ESCAPEMENT
BREGUET HAIRSPRING PULL OUT SET



NICKEL—SNAP CASES
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Trade N.E. Mark Trade N.E. Mark



20 YEAR GOLD FILLED—JOINTED
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The Watch of **Matchless Merit**



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Application should be made **NOW.**

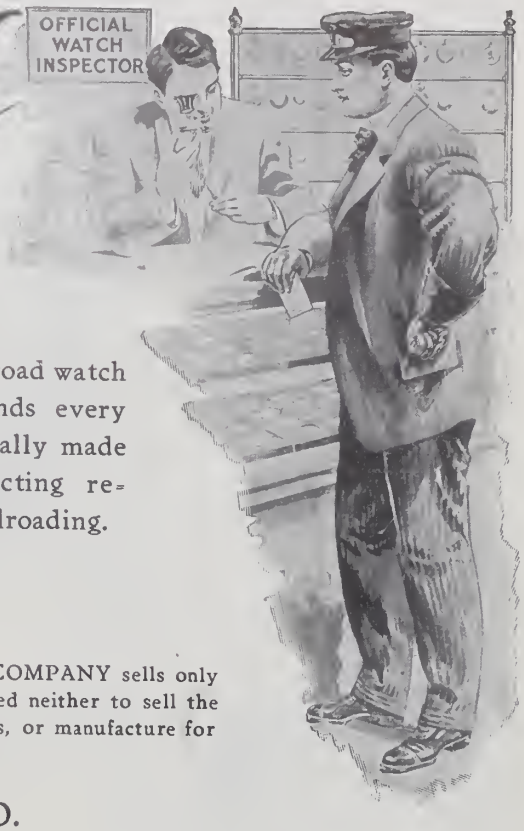
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A **UNIVERSAL** selling plan that means more sales

Additional salesmen wanted with watch knowledge

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Rockford

The railroad watch that stands every test—and is especially made to meet the exacting requirements of railroading.

OUR SELLING POLICY

protects the legitimate retail Jeweler. The ROCKFORD WATCH COMPANY sells only direct to the retail Jeweler—eliminating the Jobber—and stands pledged neither to sell the ROCKFORD Watch to catalog or Mail Order houses or price cutters, or manufacture for them a watch under any other name.

THE ROCKFORD WATCH CO.
ROCKFORD, ILLINOIS

"The proof of the pudding is in the eating."

THE PROOF OF THE WATCH IS IN THE ACCURACY OF ITS TIME

$1.50



14 Size.

$1.50

THE "BANNATYNE"

IS

"A TIMEKEEPER AHEAD OF THE TIMES"

WALTER FRAZER BROWN

Western Representative

Columbus Memorial Building

CHICAGO

Wachter

Patented

Ball Bearing Bow

Patented July 25, 1905
May 21, 1907
March 30, 1909
Patents pending. Patented in foreign countries

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Gold Cases with our Patented Ball Bearing Pendant and Bow are on the market in all sizes.

THE ONLY BOW WHICH WILL NOT PULL OUT

Made for safety;
Made to last;
Made to look well.



MONTROSE
Nine inches high; two and one-half inch Porcelain Dial; one-day lever time; Solid Mahogany; Genuine Inlaid.

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Have you seen our new line of one and eight-day Solid Mahogany Inlaid Clocks?

They are fine sellers.

We also manufacture the best black marble-ized wood clocks on the market.

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ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,
12 BARCLAY ST., NEW YORK

Sole Agents to the Trade for
J. J. ELLIOTT & CO. LONDON



THE PENNSYLVANIA WATCH CASES

Trade **XXX** Mark

A New Case Which is Proving a WINNER

It will mean **increased business** to the **Dealer** who carries a line of these cases in his stock. Our line will be **sold exclusively** through the **Dealer** and **Jobber.** In offering our goods for sale, you will not be up against the competition of Mail Order Houses.

Drop us a line for description and prices. You will find both interesting.

THE PENNSYLVANIA WATCH CASE COMPANY
YORK, PA.

RING OUT THE OLD—RING IN THE NEW



STANDARD.—30-hour time, Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

THE RATTLER.—30-hour time, Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case nickeled and highly polished.

LONG ALARM.—30-hour time, Six-minute Alarm with "shut off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless bras nickeled.

ALTERNATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

Why travel in the same old rut the balance of your natural life and buy the same antiquated styles of Nickel Alarm Clocks your grandfather used to buy, just because some manufacturers have not thought it necessary to produce new designs in Nickel Alarms, as they do in other clocks?

We have some new ones, superior to anything heretofore made, and to introduce them and put a set into the hands of every jeweler, we will, on receipt of $6.00, deliver east of the Rocky Mountains, express prepaid, one sample of each, consisting of eight clocks as described.

Don't fail to avail yourself of this opportunity to see a complete line of up-to-date alarm clocks.

See coupon at bottom of page.

THE E. INGRAHAM CO.

BRISTOL, CONN.

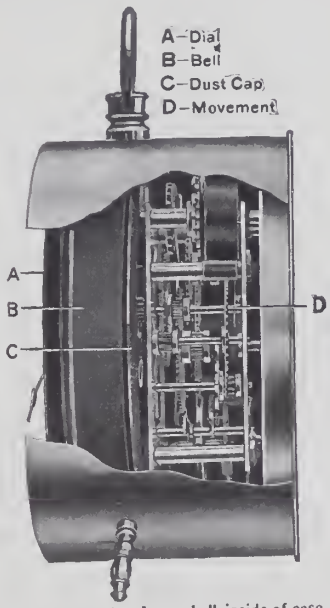


DI-ALTERNATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch; extra large bell. Height, 7 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

"THE ALARM CLOCK WITH THE CONCEALED BELL"

See cut of interior view showing bell located entirely within the case. The unsightly visible bell eliminated. Bell cannot be disarranged or thrown out of adjustment.







SIREN.—30 hour time, Long Alarm (four minutes), with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1 2 in., solid brass; Case, nickeled and highly polished.

VIBRATOR.—30-hour time. Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass silvered; Case, solid brass, old brass finish.

ROTATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside case. (See interior view.) Height, 6 in., Dial, 4 1 2 in.; Case, seamless brass nickeled.

TEAR THIS OFF AND MAIL TO-DAY

THE E. INGRAHAM COMPANY, BRISTOL, CONN.:

Gentlemen—Enclosed find $6.00. Please send me by express, prepaid, your "Introductory Assortment" of eight alarm clocks, consisting of "Standard," "The Rattler," "Long Alarm," "Alternator," "Di-Alternator," "Siren," "Vibrator" and "Rotator." Yours truly,

Name .....Address .....



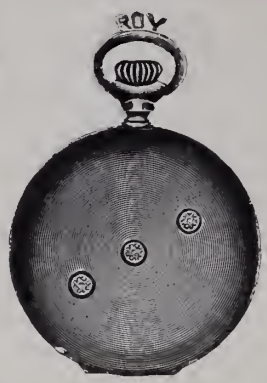
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ROY WATCH CASE COMPANY



ROY WATCH CASE CO.

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The pinions are cut, hardened and polished and plates are made of heavy hard brass.

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has ever been received from the users of R. & L. Watch and Clock Oils. Thousands of watchmakers and jewelers all over the United States have found it to be the finest oil ever put on the market. Will not gum, cut or blacken pivots.

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Send 25c. to your jobber for a bottle.



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Is what watchmakers are writing us every day—it is what one of the best known and largest jewelers in New York City wrote us—at the same time telling us that poor oil had cost him over $5,000.00 last year on account of work being done over without charge.



Haven't you been up against the same condition? You're the exception if you haven't had to clean hundreds of watches and clocks without charge within the year after they had been turned out as repaired.

It's your own fault if you do it hereafter, because you can get an oil now which will not gum, will not evaporate, will not discolor or become rancid, will not corrode the pivots. It is

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and it is the only watch or clock oil ever known which is absolutely free from acid, AND WE CAN PROVE IT.

FULCRUM OIL sells at 35c. per bottle, or $3.75 per dozen, and can be obtained from all material jobbers.

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FULCRUM OIL COMPANY, Franklin, Pa., U.S.A.



No. 82.
89 in. x 20 in. Solid mahogany case, brass dial, black numerals, etched sun rays, decoration in center, corners and arch; brass covered weights.

The "Monastery"

We constructed the "Monastery" works with a view of competing with a weight movement against inferior spring works. Our success has been great. The weight "Monastery" construction, chain wind, is of such excellent quality in every respect and offered at such a reasonable figure that it is out of question to-day to offer any hall clock above $50.00, with long pendulum spring works.

A genuine Grandfather clock has always a weight movement. And we will state that any chiming Hall clock made up with a cheap spring movement can never be satisfactory. The hammer blow is too weak to get the tone out of good bells; only thin, light bells can be used with the little blow of the hammer; every day the spring gets weaker and the chiming slower; it even ceases after 5 or 6 days. Besides, in such cheap affairs the dial works are not suitable for quarter chiming. The combination makes a very poor clock. Not so with the "MONASTERY," which are heavy, powerful brass works, with solid steel pinions and built as a good weight chiming movement should be constructed.

The illustrated model is a fine piece of furniture, fit for any residence, and can be obtained with three combinations of striking:

1. With five 1¼" tubular bells, made and tuned by Mr. R. H. Mayland (Westminster chimes); list.....$180.00
2. With five rodgongs, also Westminster chimes; a feature in this combination is that the hour is struck on 4 gongs which, being tuned in a chord, produce a sound which is the nearest imitation of the distant resonance of a big tower bell; list... 151.00
3. Hour and half strike on 4 rodgongs, tuned in a chord; list..... 104.00

Prices F. O. B. New York.

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Grand Prize, St. Louis, 1904

Telephone
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Our long experience in handling the largest stocks ever sold at auction in the United States enables us to appreciate the conditions of a successful sale. We bring you ability, experience and results unequalled.

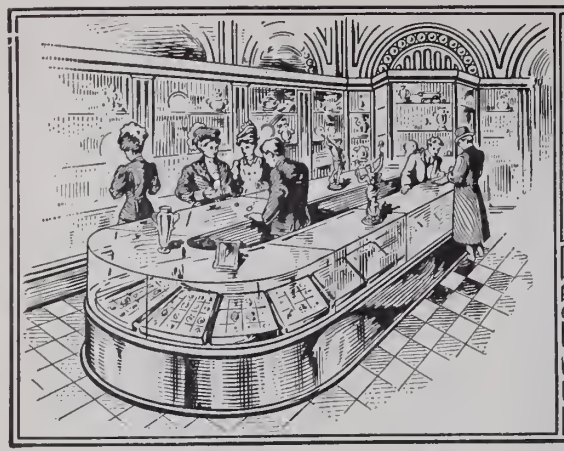
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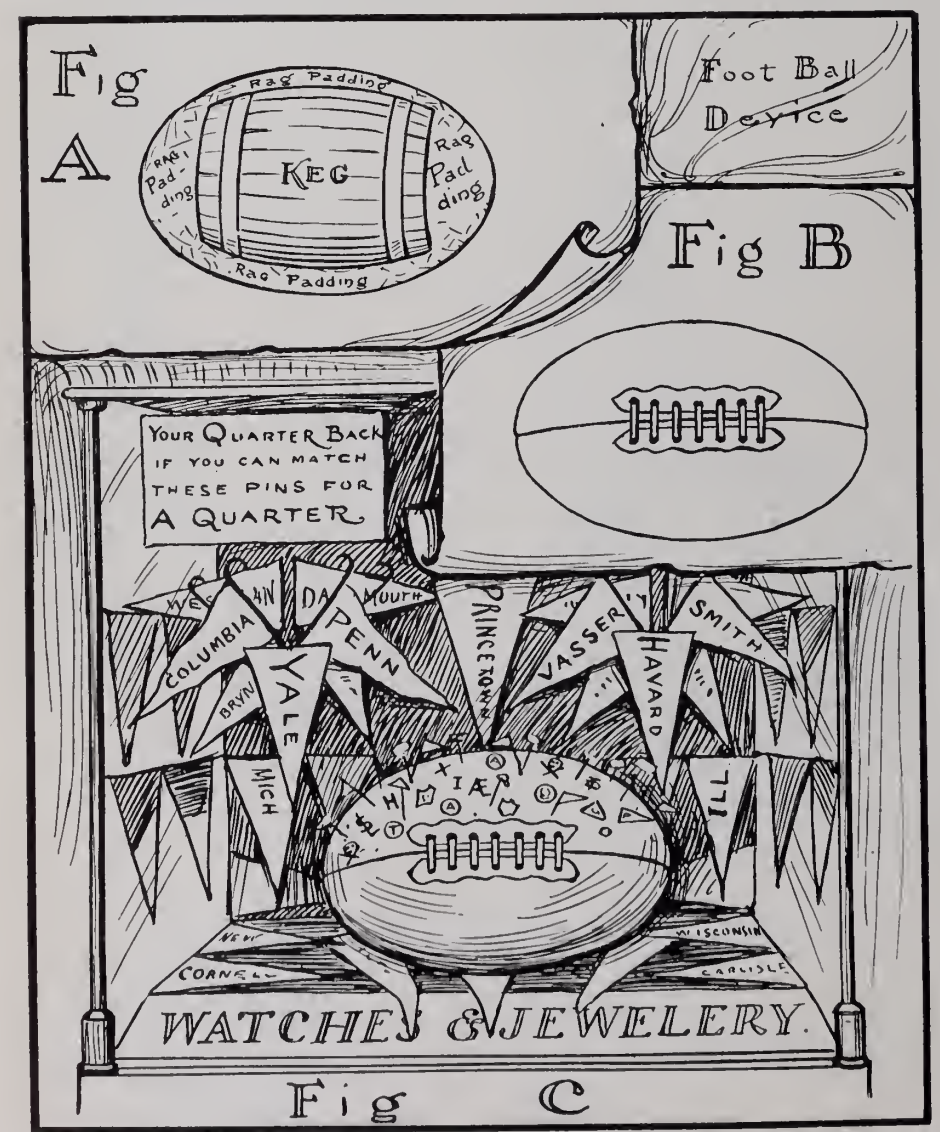
STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Football Time the Occasion for Striking Window Displays.

SOMETHING suitable for the football season is especially attractive now. A football of gigantic size, placed in the center of the window, and used as a display cushion for college pins and emblems, will prove a decided winner.

The sides and back of the window should be hung with college colors of every variety in the form of small flags and pennants. These need not be purchased but can be rented for a nominal sum from some flag dealer.



To make the football is not difficult, and the cost is very little. A keg is padded on either end with rags and forms an oval as shown in Fig. A. Cover this entire affair with some strong cloth tacked on tightly and drawn smooth. An outer covering of buff-colored cloth is now tacked or sewn over the "football," and after it is crossmarked to imitate leather stitching the ball is complete (see Fig. B).

Fig. C is a sketch of a show window design signed along the lines suggested.

For small price cards use oval cut-outs of miniature footballs, with stitches outlined.

Larger signs could be outlined on cards shaped like pennants but of various colors.

As catchy text for these signs some of the following might be used:

> Your "quarter-back" if you can match these pins for a quarter.
>
> No one ever kicks at these values.
>
> These college pins are the warmest ever shown
>
> Show your colors.
>
> We've pins of all the colleges.

The display outlined above is one that will be very pretty if care is taken not to make it too gaudy. Match and blend your colorings as nearly as possible, and a tasty effect will be the result.

Little Courtesies of Business Life.

IF you are a jeweler and someone enters your store and requests to be directed to a certain shoe dealer's or wine merchant's establishment, you courteously tell him where to find these firms. Had the same party asked you to direct him to one of your rivals in the jewelry trade (if you are the average retailer), you most likely would have first tried to ascertain his business with your competitor and tried to sell him some of your own stock or else pretended ignorance of the whereabouts of the people sought for.

Why not be fair toward both the public and your trade members? Seldom, if ever, does one divert trade by tricky means—and it is best to be square from the start. Give the desired information, and then it would be perfectly proper to announce that being in the same line, you would be pleased to have a share of the buyer's patronage. Why be less courteous to one trying to find a competitor than if the question were about a dealer in other wares? The pretended lack of knowledge fools no one but yourself. The enquirer will eventually locate the people he wants, and if he is an every-

Storekeeping Department.

y sort of human being he will tell how n dodged his question, and both your mpetitor and his customer will have a od laugh at your expense. Each will be kely to relate the little incident several nes, putting you in a bad light.

Apply the Golden Rule in your treatment f your competitors. There are many little vors men in the same trade can extend each other, and it is mutually beneficial. stomers also appreciate entering the store a man above little tricks and are likely patronize as a preference men not afraid their trade-fellows. Another bad policy to criticize in an unfavorable manner acts business methods of people in your own ne. Customers have a knack of telling their leged grievances and seeking corroboation. Be dignified enough to "hold your ngue" on such occasions and you will ppear at a greater advantage than if you ined in their vituperations.

The man who runs only his own business nd attends strictly to it is upbuilding a sting structure, and he profits immeasrably by the record he establishes of being liberal-minded gentleman. The busyody in trade is like the social scold, a favorite with no one, and merits no other treatment than the contempt of all right-thinking people.

Many a merchant scrupulously honest in his dealings is devoid of tact, and by being a stickler in his transactions for little unimportant details acquires an undeserved reputation for being mean.

Avoid petty disputes with customers, even though you know and can prove them to be wrong. Small differences are not worth while fighting for. A little moral triumph over a man frequently means a perpetual grudge on the part of the customer and a consequent trade deficit from this party and his circle of friends.

Bad humor grows on one, and if not checked in time one is apt to become as irascible as a certain old innkeeper, who, entering his public sitting-room on a Winter's day and noticing a guest carelessly expectorating on the large stove in the center of the place, yelled out: "Say, you, spit in my face"! The startled guest inquired what caused the host to hold such odd views of etiquette, and was gruffly informed that "it costs me two dollars to have that stove cleaned and I can wash my face for nothing." Of course, the above is an extreme case, but it illustrates what a ludicrous position a bad temper can place one in.

The public resents churlish treatment from those whom they favor with their patronage. There is no reason why a tradesman should be servile in his manner, but there is every reason for him to be tactful and polite, and he can be so without loss of dignity. A little patience in explaining how to operate any articles sold that are new or unusual will avoid many disputes over breakage and complaints that material was defective. One must also remember that there is always a possibility that the customer's complaint is a just one, and he should be allowed to tell his story.

A man of my acquaintance bought a pair of shoes from a prominent firm and was displeased with them. He was obliged to return them four times, and he was politely treated each time he visited the store. At last the shoes were forwarded to the manufacturer, and it was found that they were defective, and an investigation was made, which resulted in calling in a large lot of shoes of faulty construction which would have possibly proven a big drawback to selling a heavily advertised article. Consequently it paid to be considerate.

Don't detain customers unnecessarily. Their time may be valuable. Don't talk too much. If customers like to hear anyone talk it is most probable they are fond of hearing their own voices and will appreciate a good listener. Don't pretend a knowledge of the means or income of your customer or hint about what price goods you imagine they can afford.

Don't criticize or make jesting remarks to your trade about other customers; the natural result will be that reflection will cause them to suspect that they will get same treatment. Don't attempt to dust stock, read, write letters or occupy yourself in any other manner while serving customers.

If a customer tenders you a mutilated or even a bad coin, don't pass it back to him with an indignant air. He may be a victim of someone else and unaware of having suspicious money. Give him the benefit of the doubt and return it, saying: "I am afraid you have been victimized; this coin is bad," or some similar polite statement.

A very successful merchant whom I know has a sign painted in his store, reading:

> "Kanadian koin
> Kan be spent here."

He has made many friends by accepting this and other foreign money, of which people ordinarily find it hard to dispose of.

Should a customer visit your place at closing time, don't yawn or show signs of unrest if you are delayed a few moments beyond your regular time. If you must leave at a specified time, tell your customer so frankly and he will understand that, while hints, even though impolite, are not effective. When occasion requires you to say, "Thank you," say it as if you meant it and not in a mechanical manner.

Another class of persons to whom it most certainly pays to be courteous is the traveling salesmen. Don't act as though you were too busy to entertain drummers. There are some of them who are bores, but the general run are carefully chosen, highly paid and representative men, to whom it is always profitable to listen, if one wants to keep right up to the minute. A merchant who scares off commercial travelers is digging his own business grave, as it is only a question of time when such a man will become a back number.

It pays to give salesmen a hearing. They frequently pull one out of a rut and bring storekeepers in connection with firms whom it is extremely profitable for them to deal with.

Clerks and other business associates should be treated with consideration, so that they can maintain self-respect. It adds to their efficiency and makes them inclined to extend courtesy to those with whom they come in daily contact in your place of business.

Loud orders and every appearance of quarreling should be avoided. It cheapens an establishment to permit noisy disputes. Also avoid hasty conclusions. Give men under you a chance to explain seeming errors. Sometimes a more explicit statement about the manner in which you prefer work done will prevent misunderstandings. No man will do your work exactly as you do it yourself. The most humble clerk will retain some individuality of manner, and the best one can hope for from employes is that they follow one's instructions as strictly as it is possible for an intelligent man to do and use their own brains to direct them as circumstances seem to indicate best.

Parties associated together for years differ in their ideas as to details, and are successful because they learn to combine their views and yield to each other on minor points.

When advertising your business, either in newspapers or otherwise, make it a point to avoid reference to your competitors, and also be accurate in your statements. It pays to avoid extravagant claims, so only say what you can prove.

It is foolish to try to inveigle people into your store with false promises and is a waste of your time. Moreover, no permanent trade ever results from trickery.

Watch the Other Fellow.

AS soon as a dealer sees the benefits to be derived from carefully and systematically reading the advertisements of his competitors, he will make this a feature of his daily work; not that he desires to follow in the footsteps of anyone, nor copy the ideas for arguments, but to keep in touch with what every competitor in his locality is doing and talking about.

It is a part of his business to investigate, as far as possible, the purposes and methods of operation employed by those in his particular line of business, for often the knowledge thus gained will effect his own plans of procedure. At any rate, the man who keeps himself well posted is not working blindly.

Advertisements usually contain information regarding three classes of articles—something for which there is a great deal of call, some dead stuff that it is desirable to clear out, or new articles which it is desired shall be pushed—all of which it is well to know about.

By reading advertisements it is not only easy to obtain ideas that have heretofore escaped your notice, but some phrase or statement will suggest some entirely new line of thought, to be followed up and worked out to advantage. Your neighbor's ads, if you will let them, will prove a valuable stimulus both to thought and action.

Maxwell & Berlet, Philadelphia, Pa., are distributing a clever little ad. in the form of a score card complimentary to the University of Pennsylvania football players, season of 1909. On one side of the leaflet is the M. & B. ball at the goal.



BUSINESS ESTABLISHED 1818

The customer may not ask to be shown Libbey cut glass, but she expects it to be placed before her.

This is not the exception, but the rule—because, in the customer's mind, cut glass is synonymous with Libbey.

THE LIBBEY GLASS COMPANY

Toledo, Ohio

New York Salesroom 57 Park Place

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

THE CONNOISSEUR'S HANDBOOK.

Definitions of Some Technical Terms in Gold and Silver Smithing and Ceramics Alphabetically Arranged for Easy Reference.

By Clement W. Coumbe.

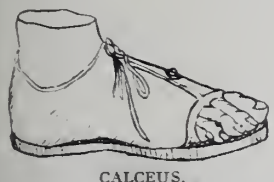
(Continued from issue of Sept. 22.)

ALCEUS (Lat.). "The high Roman laced ... which, in contradistinction to the ...a was worn with gala or official cloth..."—Ferrer.



CALCEUS.

A shoe, part of the regular Roman dress, ...d usually worn in public. Each order, ...d every *gens*, had its particular kind of ...*ceus*. The patricians wore a *mulleus* or ...*ceus patricius*. This was a shoe of red ...ther with a high sole, like that of the ...*thurnus*. The leather passed round the ...ck of the heel, where it was furnished ...th small hooks, to which the straps were ...stened. It was originally a part of the ...yal dress, and was afterwards worn by ...nerals on the occasion of a triumph. In ...ter times, with the rest of the triumphal ...stume, it became a part of the dress of ...e consuls. In the second rank came the



CALCEUS.

...*lceus senatorius*, or shoe worn by the ...nators. This was black and tied round ...e leg by four straps. In the case of ...atricians it was ornamented by a crescent-...haped clasp (luna). The *calceus* of the ...quites (see *equites*), and of ordinary citi-...ens, was also black. The latter was called ...*ero*. It rose as high as the ankle, and was ...astened with a simple tie."—Harper's Class. ...Dict.

CALCITE is a soft mineral. The stalag-...nitic *calcite* was used by the Egyptians and ...ncient Greeks for carving vases, statues, ...tc. (See *alabaster*.) It takes a fine polish, ...ut its hardness being only 3, it becomes ...asily marred by scratches. Mexican onyx ... a *calcite* and much used for ornament.

CALCULUS (Lat.). "A pebble or small stone worn by friction to present the appearance of a pebble. Calculi were used in antiquity for recording votes (for which purpose they were thrown into the urn), for reckoning, and for mosaic paving."—Mollett. Hence our word *calculation*.

CALDAS (Spain). "This (ceramic) factory would appear to have been specialized for faiences in relief. The greater number are covered with a black coating; the others with the customary enamels of the country, violet, yellow and green. Some bulls of excellent design and skilful modeling sold at a low price."—Jacquemart.

CALDWELL, James. An English potter. Became partner with Aaron Wood (1790), the Burslem potter. Firm was known as Wood & Caldwell. The latter retired in 1818 and the firm became Wood & Sons.

CALICE. The chalice suspended from the *ciborium* (altar dome) was called a *calice*.

CALIGA (Lat.). "A military boot worn by soldiers and officers of inferior rank. The *caliga* consisted of a strong sole,



CALIGA FROM ARCH OF TRAJAN.

studded with heavy pointed nails, and bound on by a network of leather thongs, which covered the heel and the foot as high as the ankle."—Mollett.

CALIGARI, Antonio Filippo. An art potter of Lodi (Italy), where he worked at Antonio Ferreti's fabrique (1763). He came to Pesaro under influence of Passeri. In conjunction with Antonio Casali and Pietro da Sassuola, of Modena, he established a faience fabrique "producing wares of great excellence, hardly to be distinguished from the Chinese."—*Jacquemart*.

CALIPTRA. (See *calyptra*.)

CALIVER. A gun. "A corruption of the word *calibre*, the name being given in the early part of Elizabeth's reign to those pieces, the bores of which were of one standard size."—Meyrick.

CALIX (Lat.). The Roman equivalent of the Greek *kylix*. (See *cylix*.) It was the most commonly used of all drinking vessels. It was often without handles, probably.

CALLAINITE is a green hydrous phosphate of aluminum having bluish and whitish spots. Its hardness is 3.5 to 4; specific gravity, 2.5. It is opaque to translucent. What little of it is available is discovered in small round fragments found only at Man-er-H'rock, in Brittany.

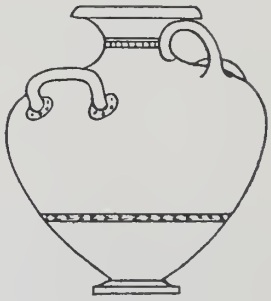
CALLICULA (Lat.). "A kind of very thin metal disk, more or less ornamented, worn by rich Christians, and especially priests, as an ornament for the dress. *Caliculae* were also made of purple-colored cloth. Many of the pictures in the catacombs represent persons wearing *caliculae* on their *colobia* (see *colobium*) and other garments."—Mollett.

CALLIMACHUS (Gr. Kallimachus). A Greek artist of the second half of the V. century B. C. Said to be the inventor of the Corinthian order of capital. A clever goldsmith evidently, as the golden chandelier in the Erechteum at Athens was one of his celebrated works.

CALOTE. "A species of skull cap which officers and soldiers wore under their hats in the French cavalry, being saber-proof."—Meyrick.

CALPAR (Lat.). An old term for *dolium* (to which refer).

CALPIS (or kalpis). A Greek vessel for carrying water. It was somewhat similar to the *hydria*. Like the latter, it had three cylindrical handles, but the upper one did



CALPIS.

not reach beyond the rim like the *hydria*. Judges' lots were often cast in the *calpis*, and unguents are supposed to have been kept in it.

CALTAGIRONE (Sicily). "It was believed in this neighborhood, where potteries have existed from very early times, the Arabian occupants of Sicily had furnaces producing those siliceous glazed vases, some of which bear ill-indited Arabic lettering, and of which we have examples in our museums. * * * Prince Filangieri * * * tells us that the remains of such furnaces and the fragments of such wares had been found at *Caltagi-*

KALANA GLASS

AN entirely new and beautiful effect in etched glassware in which floral designs, such as pansy, lily, poppy, geranium, etc., are shown in an attractive manner true to nature. No illustration could convey the exquisite beauty of this ware.

During the dull times we have been preparing to meet the prosperity which we were certain would follow. You can now find among our samples many good things in Cut Glass, Engraved Glass and Rock Crystal for prompt shipment.

C. DORFLINGER & SONS

36 MURRAY STREET - NEW YORK

Pacific Coast Agent: A. I. HALL & SON, INC., Jewelers' Bldg., San Francisco

Canadian Agent: JAMES A. PITTS, 179 St. James Street, Montreal

We Are Now Showing a Large Line of

CANDLESTICKS

SMOKING SETS

JEWEL BOXES and FERN DISHES

in Solid Brass, Plain Polished and Engraved. In design and finish for the *exclusive jeweler.*

THE PAIRPOINT CORPORATION

New York, Chicago, Montreal, San Francisco. Factories, NEW BEDFORD, MASS.

JEWELERS' SHOW CASES



Our Small ROSEWOOD MOULDING STEEL LINED CASE. We Challenge the World to Produce a Better Case.

F. C. JORGESON & CO.

159 to 167 ANN ST., CHICAGO

Makers of all kinds of

JEWELERS' FIXTURES

Write for Illustrated Circular

Our Motto: The Best of Everything

Established 1879

LOUIS W. HRABA

29 East 19th St., New York

Manufacturer of

Fine Leather Goods

Exclusively for the Jewelry Trade

FRANK F. SCHWARZ Telephone, 5502 Bryant CHARLES R. SCHWARZ

THE SCHWARZ BROS. COMPANY

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HIGH-GRADE JEWELRY CASES

Paper Boxes, Silverware Chests and Cases, Etc.

242-244 WEST FORTY-FIRST STREET NEW YORK

ne. These, however, refer to wares which have arranged as a separate class Siculo-Arabian). * * * The glazed and ameled pottery produced at *Caltagirone* later date seem to have been of little portance."—Fortnum.

CALTHROP, caltrop, caltrap, galytrap, gal-ap, chevaltrap. "An iron instrument used ancient times to gall and wound horses' et in time of war. It had four spikes so



ERALDIC CALTHROP.



ACTUAL CALTHROP.

ranged that when placed on the ground ne was always erect."—Milbourne. In ristian art the *calthrops* are attributes of . Themistocles.

CALVARY, cross, also known as *cross of ne Passion*, or *cross of Christ* This her-



CROSS CALVARY.

aldic cross "is mounted on three *steps, grieces* or *degrees*."—Robson.

CALZE, Pier Francesco. Faience artist of Castel Durante (XVI. century). Decorated storiati pieces, with mythological subjects.

CAMAÏEU. This term "formerly meant a piece graved in relief, or cameo. The term is now more frequently applied to a painting in monochrome (of one color), in grisaille, black, blue, green or red."—Marryatt.

CAMALE, or *camallus*. "In French camail.



"METHOD OF FASTENING CAMAIL TO THE BASCINET. ACTUAL SIZE."—MEYRICK.

The chain covering for the neck which was fastened to the basinet."—Meyrick.

CAMAIL (see *camale*), *camelaucum, calamaucus, calamaucum*. "The camail. It was



CAMAIL, OR CAMALE.

originally made to cover the head as well as the shoulders"—Meyrick.

CAMALLUS. (See *camail.*)

CAMAYEU (same as *camaicu*). "Monochrome painting, *i.e.*, in shades of one color, or in conventional colors not copied from nature."—Mollett.

CAMBA, *cambale, cambiae* or *camberota*. "Jambs, or armor for the legs."—Meyrick.

CAMBERIA (Lat.). Italian *Gambiera*. "Jambs, or armor for the legs."—Meyrick.

CAMBRAI (France). "After information communicated by M. de Boyer de Sainte Suzanne, Cambresian ceramics would go back to the XVI. century. * * * In the "Livre au bans" (in the town library) * * * of 1611, is recommended to cleanse the earth intended for 'poterie blanc' from the pebbles and alum glaze it generally contains. This denomination of 'white pottery' again found in several localities of France evidently refers to enameled faience. M. Houdoy has met with a piece of faience signed 'Cambray,' but he thinks it to be only the name of a decorator attached to the Lillois works, and not that of a town."—Jacquemart.

CAMBRESIAN FAIENCE. The "poterie blanc" of Cambrai (to which refer).

CAMBULUM. "An ancient short sword."—Meyrick.

CAMELLA. "An earthen ware or wooden vessel employed in certain religious ceremonies."—Mollett.

CAMEO. "The term signifies work in relief upon stones of two or more differently colored layers, affording a background and a contrast. The term which first appears in the 13th century as *camahutum* is usually derived from the Syriac *chemeia*, 'a charm' from the light in which such relics were universally considered in those ages by the Orientals and Europeans. There may, however, be some truth in Von Hammer's conjecture, who makes it the same with *camaut*, 'the camel's hump,' applied metaphorically to anything prominent, and therefore to gems in relief, as distinguished from signet stones."—King. "From the Arab word *camant*, a flower, and used since the crusades."—King.

CAMERA, or *camara* (Lat.). This term denoted, among other things, a chariot with an arched cover formed by hoops.

CAMILLO, of Urbino. Camillo and his brother Baptista (not of the Fontana family), faience artists of Urbino, went to Ferrara. "We hear of fresh experiments in the production of porcelain, directed by Maestro Camillo, of Urbino, assisted by his brother Baptista, and which seem to have resulted in success," but he was killed by the accidental explosion of a cannon, in 1567, and he died refusing to divulge the secret of his formula.

CAMILLO FONTANA. (See Fontana.)

CAMP (Her.). "A term used by French heralds, as well as *coripon;* and is the same as *componée* or *gabony.*"—Robson. (See *componée* and *gabony.*)

CAMPAGUS, or *compagus* (Lat.). "A kind of boot worn by the Roman emperors and

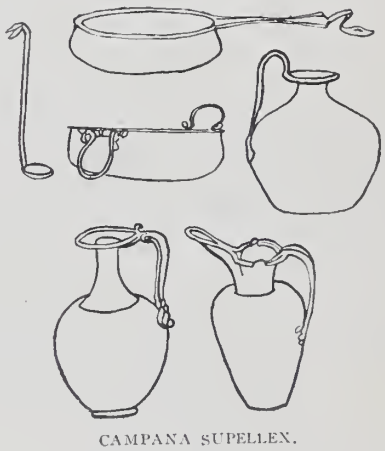


CAMPAGUS. FROM MARBLE STATUE OF EMPEROR AT CARTHAGE.

military officers under the later empire."—Smith.

CAMPANA, Ferdinando Maria. A painter on majolica at Siena (Italy), after prints by Marc Antonio. Said to have worked also at Castelli, and at San Quirico before going to Siena. A plate in the British Museum is signed by him and dated 1733.

CAMPANA SUPELLEX. "Under this title in the Roman period the bronze utensils such as wine sieves, wine ewers, dippers, etc.,



CAMPANA SUPELLEX.

were so called, especially those made at Capua, in the Campagna."—Forrer.

CAMPANED (Her.). "When bells are borne pendent from a *file*."—Robson.

CAMPANI, Ferd. Maria, of Siena. A majolica artist of the XVIII. century. Worked at Terchi's St. Querico (Italy) fabrique.

(To be continued.)

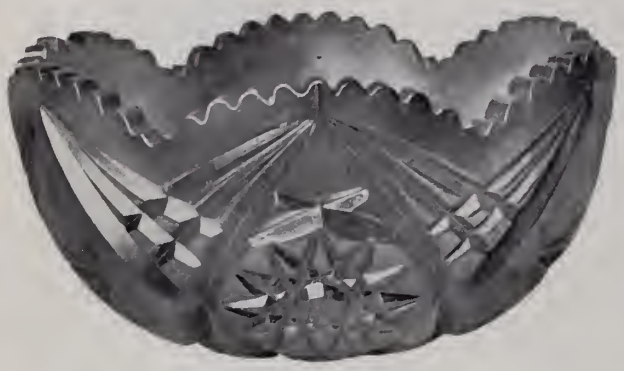
A dispatch from Spartanburg, S. C., recently announced the death of George Henneman, who for a number of years was a well-known jeweler and a prominent resident of that town. Death was due to congestion of the lungs.

An interesting article on the medals of the Hudson-Fulton celebration appeared in *Harper's Weekly*, Sept. 25. The article, which was written by Charles de Kay, contained cuts of the Hudson Fulton medal, the medallion of the official badge and the first medal of the society, "Circle of Friends of the Medallion."

We Do Not Use Pressed Blanks

Hawkes Cut Glass

IS CUT FROM THE *SOLID* BLANK



No. 1.



No. 2.

No. 1 illustrates a pressed blank, *viz.*:—the pattern pressed into the Glass.

No. 2 illustrates a solid blank, the kind entirely used by us.

The DIFFERENCE in the finished article is unmistakable, the pressed blank being devoid o lustre and brilliancy and giving one the idea of a cheap moulded article. It can easily be detected b passing the fingers lightly over the inside of the article. Wherever the cutting on the outside is deepes a slight swelling on the inside will be noticeable to the touch. Whereas the genuine article cut fro the solid blank is free from all these defects, being perfectly smooth on the inside, having a lustre an brilliancy only equaled by that of the diamond, and when held to the light is as clear as crystal.

Pressed or Figured Blanks Cut Over Appeal to the Department Store Trade

WE DO NOT SELL DEPARTMENT STORES

but cater exclusively to the legitimate Jewelry trade. In return we ask for the business of the Jewelers whom we are seeking to protect by furnishing genuine cut glass (not purchasable by department stores) at prices competitive with the inferior product.

No piece of HAWKES CUT GLASS cut from the solid blank is genuine without this trade-mark engraved on it.

HAWKES

T. G. HAWKES & CO., Corning, N. Y.

Grand Prize Paris Exposition



WORKSHOP NOTES AND QUERIES

Answers are also solicited from our readers to the questions published on this page.
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2343.—**Brass for Small Screws.**—*We are using brass rods for making small screws, but find this metal does not turn clean. Can you give us a brass alloy which will turn up sharp? Also kindly state the composition of navy brass.* *S. & B.*

ANSWER:—Screwing brass is a type of yellow metal, to which is added 2 per cent. of lead. This will turn better in the lathe than the yellow metal. Naval brass is composed of: Copper, 62 per cent.; zinc, 37 per cent., tin, one per cent.

QUESTION No. 2344.—**Kayserzinn.**—*Can you give me the alloy of kayserzinn?* *K.*

ANSWER:—Kayserzinn is an alloy containing tin, 92.98 per cent.; copper, 1.58 per cent.; antimony, 5.44 per cent. It is somewhat akin to britannia metal, containing only a smaller proportion of copper and antimony.

QUESTION No. 2345.—**Castings of Flowers.**—*How can I get the impression of a natural flower so I can use same for casting in silver and other metals?* *C. F.*

ANSWER:—Castings can be made of natural flowers, leaves, buds or stems by painting them over very lightly with molten wax, then making a plaster mold for them. The waxed parts need not be removed from the plaster at once, but may be left to dry and afterwards burned out of the plaster. This is done after the plaster has thoroughly dried by heating it. The wax will run out. The remaining dried leaves or flowers are burned out by heating the plaster. The stems are used for gateways to pour the metal in, and, for that reason, should be made quite large, which is done by putting on a thick coating of wax around the stem several times. When ready to cast, heat the plaster mold as warm as possible and pour the metal in very hot. When cold the plaster must be broken, so the casting can be removed.

QUESTION No. 2346.—**Soft Soldered Watch Cases.**—*In watch case repairing I often have to use soft solder. This soft solder will cause trouble when I silver or gold plate the case. The deposit will not take on the soft solder. Is there a good remedy for this?* *S. G.*

ANSWER:—The silver and gold deposit will take on the soft solder if the part is scratch-brushed before plating. But as this cannot be done on polished cases it is best to take a large wooden water pail and fill it about two-thirds full of rain water. Dissolve in this about two quarts of coarse salt and four ounces of cyanide. Add about one gallon of coarse sawdust. Clean the soft soldered pieces by potashing or washing in benzine; wire and hang in the sawdust mixture; keep the solution in motion with a paddle and long enough until the watch case looks thoroughly clean. Rinse and proceed to plate. The operation will allow one to dispense with scratch-brushing, and, if done right, the deposit will take to the soft solder.

Simplified Electroplating for Jewelers.

(Written expressly for THE JEWELERS' CIRCULAR-WEEKLY by "R. B.")

(*Continued from issue of Sept. 22.*)

BURNISHING ON GOLD AND SILVER.

AFTER the articles have received a coat of metal, be it silver or gold, as the case may be, careful judgment should be used in finishing the article to render it attractive for the market.

Nothing causes such lasting admiration as that which impresses itself upon one's fancy or imagination through the beneficent medium of "contrast." No matter how pleasant a color or shade one gives to an object, unvarying dull uniformity will render it not only displeasing to the eye, but utterly unpresentable.

A pleasant contract may readily be obtained by burnishing part and keeping the other parts satined, oxidized or French gray. A space or part of an article which is intended for any inscription, or engraving, of any crest, insignia, name or initials, should either be satined, French grayed or, in case of gilding, Romaned or rosed, and the immediate parts surrounding such surface should be nicely burnished to set it off.

One can readily notice the value of the suggestion, and it will fully repay one to carefully examine the gilt clocks and candelabra on exhibition in any jewelry shop. They are usually of a very dead Roman gold or silver gray, and raised or prominent parts are highly burnished, giving a glittering brilliancy, thus affording a very harmonious and highly artistic touch to the finish of the article.

OBJECT OF BURNISHING.

The object of burnishing is threefold:

(1) It gives a splendid brightness and lends beauty to the finish by direct contrast with the dull part of the object, thus preventing uniformity of finish.

(2) It preserves the metal deposited on the article, as no metal is removed in the process of burnishing. To obtain a bright finish by any other means would cause the loss of some deposited metal.

(3) It renders the deposit more durable, as the burnishing hardens the deposit.

Burnishing is done by means of extra-hardened steel tools, the edges of which are highly polished. It may also be done by means of specially shaped bloodstones—a green siliceous stone sprinkled with red jasper.

As bloodstone tools are costly and very good burnishing may be done by means of steel tools, bloodstones can be dispensed with. Their principal use is for burnishing large gold-plated surfaces, such as the



FIG. 13.

inside of trays, cups, ladles, antique snuff-boxes, etc.

In burnishing the tool should frequently be dipped into soap-suds made of good washing or laundry soap, so as to render the contact very slippery and thus avoid scratching. At frequent intervals the tool should be wiped dry with a clean cloth or towel and rubbed on walrus or bull-neck leather sprayed with crocus or fine rouge on one part for high polishing and at the



FIG. 14.

right end with finely powdered emery for smoothing the tool's edge when it becomes nicked and uneven.

The high polish on the tool can easily be restored by moving the tool up and down over the crocused leather with great rapidity of motion and slight pressure. The leather should be kept well covered when not in use, and free from dust or foreign substances; otherwise it will scratch the tool and prevent a high polish. The tools must be kept perfectly dry and free from dampness and acidulent atmosphere.

Burnishing tools come in various lengths and shapes, calculated to accommodate

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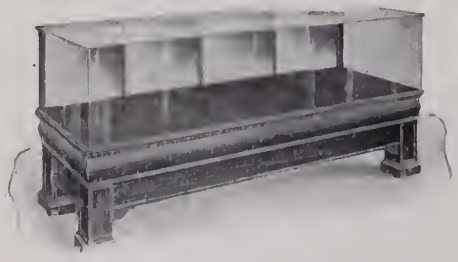
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uselves to any shaped surface or inner t of articles.

hape *a*, in Fig. 13, is usually employed the purpose of burnishing inside the vl of speens and rim of large trays, or concave vessel of hemispherical shape. hape *b* is used for burnishing the inside watch case centers, the horn and part t to the crown and indentations which readily receive its point.

hape *c* is conveniently used for all flat slightly convex surfaces of such articles watch cases, trays, knives and spoons and amental objects.

Shape *d* is used for hollow-shaped jew- little hearts and dental work, such as wns and bridges and mouthpieces.

Shape *e* is used for burnishing the inside boxes, loving cups, ladles and creamers.

Shape *f* must be employed to get at the ttom of deep vessels of limited width.

There are many other shapes which the erator will learn to use to advantage after veral attempts. These shapes are not rded of sufficient value to demand de- iled description here.

The burnishing should be done by the iding movement, with slight pressure and eady stroke. The contact should always slippery and highly polished.

In burnishing one should assume the po- tion shown in the illustration (Fig. 14).

(To be continued.)

Cracking Off of Enamel During Electro-Plating.

NO sooner has the experienced and thoughtful electro-plater elaborated method by which he has succeeded n a certain number of cases in pre- enting the cracking; no sooner has e begun to boast of his success and undertaken the gilding of enameled ar- icles under guarantee, than on the next ccasion, perhaps just when success is specially important, the behavior of the enamel teaches him the truth of the saying, "all theory is vain," and in this case we may add, practice also. Under precisely the same conditions, and with the same care and foresight that we have worked hitherto, the anamel cracks cheerfully as before, while we have to confess with sor- row that once more nothing has resulted from our infallible method.

One of the principal causes of an acci- dent of this kind, which we have to con- sider, says George Nicolaus of Hanau in the *Deutsche Goldschmiede-Zeitung*, is the insufficient thickness of the object to be enameled; if in addition a current of too great an intensity is used, then the cracking off of the enamel may be "guaranteed." Also, if the object has been allowed to get too hot during soldering, the metal is apt to become loosened in the structure, which is an extremely unfavorable condition for the success of the enameling process. The requisite cavity produced by engraving or stamping, and which is to be filled up with enamel, may not be entirely uniform; the stamping may not have been deep enough, or the exact outlines be missed.

If a current of the same intensity has been used for many articles, the failure may with certainty be attributed to irregular annealing. A current of too great an intensity is doubtless a fundamental error, but an unsuccessful result may also be produced by the opposite condition—a current of minimum intensity, on account of the much longer period of immersion, and even more so than by a current of medium intensity.

A combination of circumstances undoubtedly favorable for the holding together of the enamel during electro-plating is supplied if there is a good thickness of metal in the article, if the latter has been evenly annealed in a steady fire, and if it has, moreover, not been allowed to get too hot during the subsequent enameling, thus obviating any injurious action on the joinings and the tension of the metal.

The best proof of the truth of this assertion is furnished by the well-known cheap enameled club and festival badges, which are made of spurious metal; also by the Russian images of saints (ikons), enameled in solid silver, which can be electro-plated in the most unexceptionable manner.

It is a mistake to have the object suspended in one position with the anode on one side of it; it should be kept in motion and the anode passed uniformly round it in the bath, so that the current may act concentrically, and a more rapid and more even coating of the deposit be induced. If the anode is left suspended on one side, the current can only act on a very limited area, and this is apt to cause a cracking of the enamel. It is a well-known fact that the power of resistance of the enamel depends on its color; the green translucent color has the feeblest resisting capacity, a proof that the composition of the enamel is a factor to be considered.

It has been stated that a bath prepared without potassium cyanide gives a better result; my experience does not support this contention. I have seen just as many failures in a gold bath prepared with bloodlye salt (prussiate of potash) as in a cyanide bath. It has often been proposed to protect the enamel with a covering; this would be useless, for the current does not attack the enamel from above, but passes through the metal from below and removes the enamel from the bottom.

It follows from what has been said that the gold and silver plating of enameled goods always involves some risk, for which the electro-plater should not be held responsible, but which the party giving the order should take into consideration when making his calculations.

It results further that, as we are not in a position to detect faults in the object originating during its construction, except when the shell has been made too thin, nobody can safely undertake a guarantee. Certainly the work can be carried out with care and caution; what this means can be seen from the following description of my method of work:

For gold-plating enameled articles of jewelry I use a warm gold bath; this should be neither hot nor cold, but heated till the steam begins to rise. Before immersing the articles in the bath, I always put them into hot water (not boiling). I use only a fresh unused gold bath, in which a beautiful deposit can be much more rapidly produced than in one already used. Moving the object about during the process and passing the anode round it is not only advantageous but necessary.

As soon as a beautiful color has been obtained, the article should be removed from the bath, rinsed in *warm* water, dried immediately in sawdust, wrapped in tissue paper or cotton wool and laid aside. If the color does not come out well the first time it should be gently scratched (but not before the article is cool), then the article should again be placed in warm water for about a minute and the process just described repeated. With this treatment I have been gratified to find comparatively few cases of cracking; now and then something goes wrong, but very seldom, since after a preliminary testing of the object I have felt almost certain that I could undertake the work without risk.

It is advisable to employ a current of two volts and slowly increase it a little. If a piece cracks only slightly and in a not very noticeable part the enameler can often sufficiently conceal the damage by a little cold enamel or varnish. Pieces that have been enameled a second time behave well as a rule during gold plating; it sometimes happens, on the other hand, that a piece has to be enameled three or four times before it will hold.

With dead or rough enamel the following point should be noticed: If pieces of dead enamel are scratched before or after gold-plating, it is sometimes unavoidable that the brass brush brushes over the dead enamel and leaves a very thin coating of brass on it. This layer of brass must be carefully rubbed away with potassium cyanide solution and a small piece of wood before the object is placed in the bath. If the enamel with the brass coating, especially if the latter lies firmly on the enamel in consequence of vigorous scratching (the enamel would thereby be metalized to a certain extent and rendered capable of receiving the precipitate), is immediately suspended in the bath a deposit will be formed on the metalized part also, which might be extremely difficult to remove.

In a communication to the *Deutsche Goldschmiede-Zeitung* it is suggested that the silver bath is more dangerous to the holding together of the enamel than the gold bath, as a correspondent had noticed that, with a number of articles which were to be either gold or silver plated, the majority of cases of cracking occurred in those that were silver-plated. The opinion does not correspond with the facts. In silver-plating a current of lower intensity is employed and a deposit is more quickly formed than in gold-plating.

The cause of these accidents must be sought elsewhere, in some mistake in the process or some carelessness in carrying it out. In my experience it has seldom happened that a piece has been spoiled in the silver bath. Silver-plating is much more rarely performed than gold-plating. The conditions ought to be the same for both. Patience, a well-adapted current intensity and a fresh bath are the most reliable means for securing a satisfactory result.

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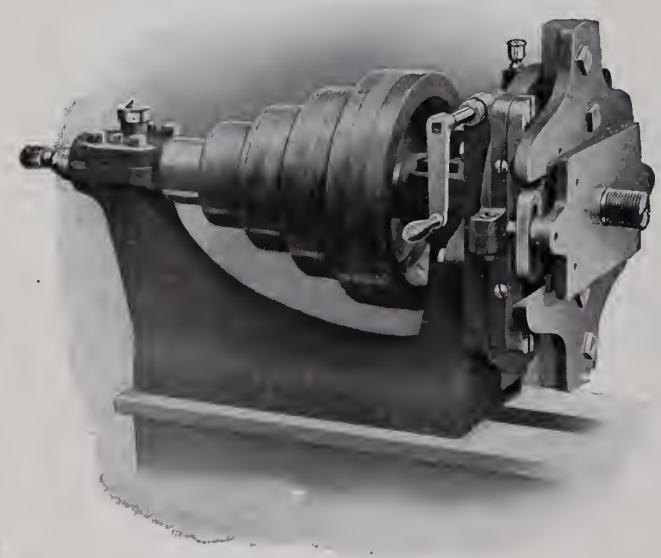
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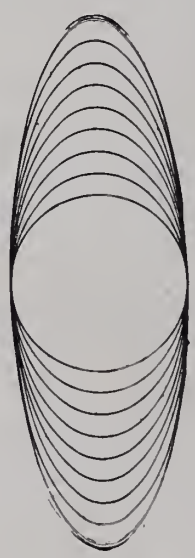
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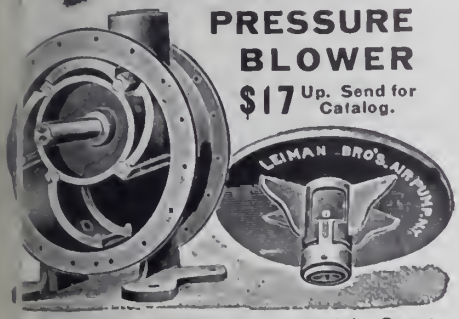
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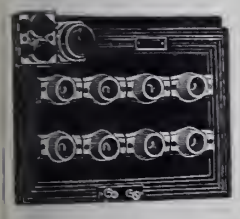
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(See Text on Page 59.)

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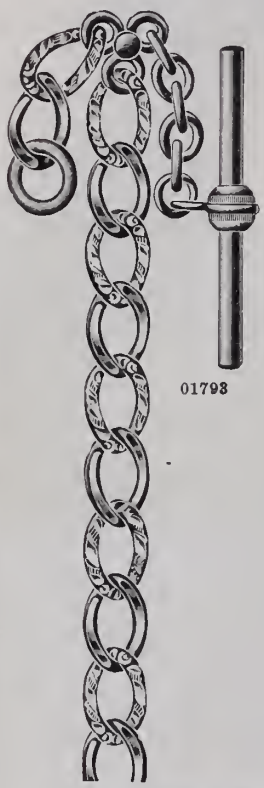
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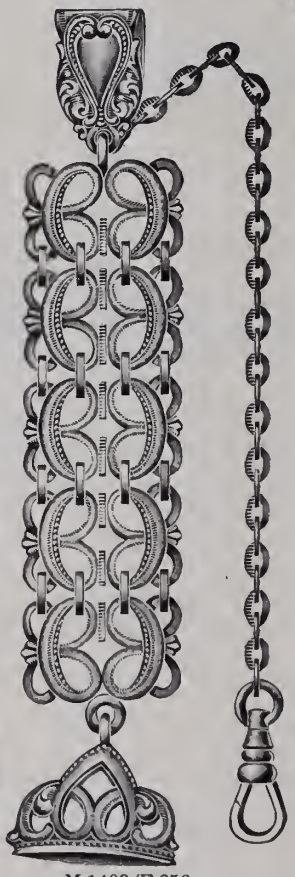



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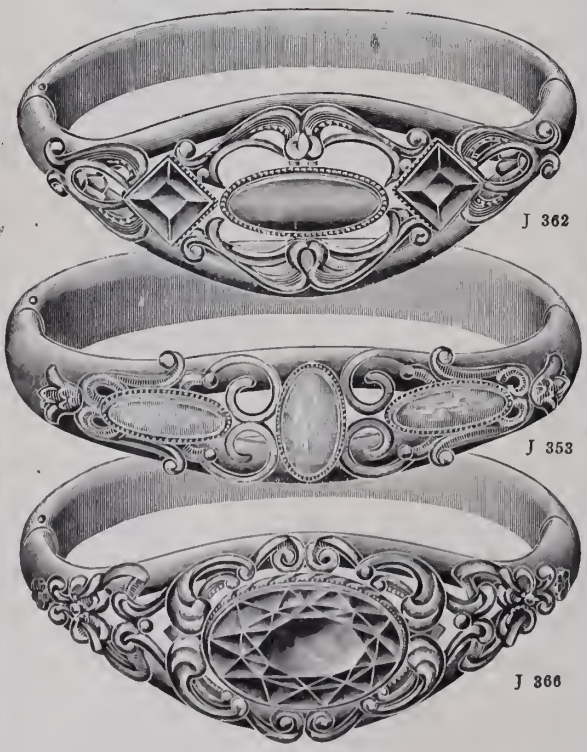

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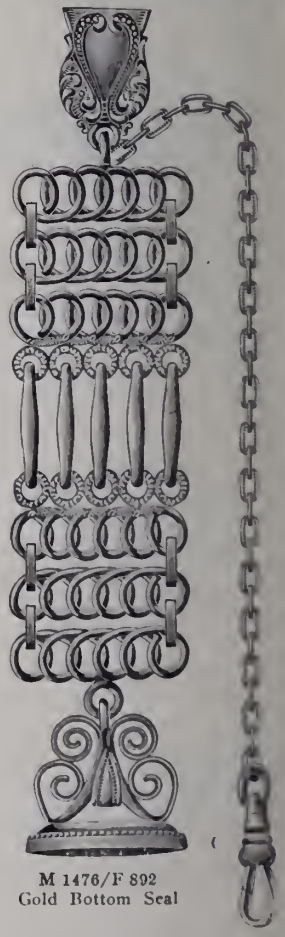

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2 new joints on sides of frame	1.50	"	2.50
1 new ball snap on one side of frame	1.25	"	2.00
2 new ball snaps on frame	2.50	"	4.00
Repairing push piece on spring snap	.75	"	1.50
New lock spring inside of frame	.75	"	2.00
Soldering bearings and setting stones in frame, each	1.50	"	3.00
Straightening frame and repairing	1.00	"	3.00
New balls on bottom of mesh to match, each	$0.35	to	$0.75
Extra for recoloring frame on all hard solder jobs	1.00	"	2.50
Recoloring gold purses, small	1.50	"	2.50
" " medium	2.50	"	4.50
" " large	4.50	"	7.50
New yellow silk or kid lining in chain purses	1.25	"	2.00

An extra charge of 50 cts. is made for removing and refitting the silk or kid lining on hard solder and recoloring jobs.

SILVER, GERMAN SILVER and PLATED MESH BAG and PURSE REPAIRING

Repairing mesh or fish scales, not soldered	$0.50	to	$1.75
Repairing mesh, hard soldering links, according to size of break and number of links required.	1.00	"	3.00
1 new joint on side of frame	.50	"	.75
2 new joints on sides of frame	.75	"	1.25
1 new ball snap on one side of frame	.50	"	.75
2 new ball snaps on frame	.75	"	1.25
Soldering two eyes on frame for chain	.50	"	1.00
Lengthening chain on frame or new chain, per foot	1.25	"	2.50
New balls on bottom of mesh to match, each	.15	"	.25
Regilding frame only	$0.75	to	$2.00
Gilding purses, small	1.00	"	2.00
" " medium size	2.00	"	3.00
" " large	3.50	"	6.00
Lining purse with silk or kid (white or yellow)	1.25	"	2.00

All chain purses are cleaned, gray-finished or whitened like new when repaired. An extra charge of 50 cts. is made for removing and refitting the kid or silk lining on hard solder and gilding jobs.

Net prices are quoted above. Preserve this page for your own and your employes' information.

Gold and Silver Vanity Cases straightened, repaired and recolored. New Mirrors and Powder Puffs fitted. Monograms and Crests engraved or enameled.

WENDELL & COMPANY

General Repairers for the Retail Jewelry Trade

45, 47 and 49 John Street
NEW YORK

Two Wonderful Shops

256, 258 and 260 Madison Street
CHICAGO



THE CHAS. M. ROBBINS CO.

ATTLEBORO, MASS., U. S. A.

New York Office: 17 Maiden Lane Chicago Office: 103 State Street

SAMPLES ONLY

JEWELERS 1909 CATALOGUE

Write for our Catalogue Proposition for Retail Jewelers

Do not arrange for your catalogue until you have heard our plan

A 10-Karat Line that is 10-Karat

The Keller Jewelry Mfg. Co.

Manufacturers of
BROOCHES, LINK BUTTONS, LOCKETS, SCARF PINS, BABY PINS, HANDY PINS, VEIL PINS, WAIST SETS, CROSSES, COMBS, FOBS, TIE CLASPS, CHARMS, LORGNETTE CHAINS, NECK CHAINS

64 Nassau S ., New York

FACTORY:
8 Lum St., Newark, N. J.

Look for

This Trade-Mark

Your name only appears. Every RETAIL JEWELER who is desirous of increasing his business should use our catalogue. Price of catalogue five cents.

We can furnish you a High Grade Catalogue

Dueber Cases Stand Unquestioned



Dueber-Hampden Watch Co.

Canton, Ohio

YOU NEED A CATALOG IN YOUR BUSINESS

WE CAN FURNISH YOU ONE THAT WILL BRING LARGE RETURNS



STORE OF LEFFERT BROS., PORTLAND, OREGON.

The Jewelers represented on this page are using our Catalogs again this year.

This fact should convince you that they are worthy a trial.

Write at once for Samples and Particulars

The Catalogs sent out by this firm since 1907 were made by The Arnstine Bros. Company.

Our Catalogs will prove of inestimable value to you in creating and stimulating business during the coming Holidays.

COUNCIL BLUFFS, Ia., Jan. 14, 1909.
THE ARNSTINE BROS. COMPANY,
Cleveland, Ohio.

Gentlemen—Answering your inquiry regarding our recent holiday business, we are pleased to state that we found our Catalogs more valuable than ever before. They created a very strong demand for the goods illustrated.

Our experience during the past six years you have made Catalogs for us, convinces us that it is the proper plan on which to conduct our business. The catalog is a big trade winner; it has the power of getting competitors' business; is a splendid medium to favorably influence the minds of the people; creates a demand for jewelry and gives the store a high standing. Since we began using the catalogs, our business has nearly trebled itself.

The goods illustrated, which you furnished, and the prices were entirely satisfactory.

Very truly yours,
EMIL H. LEFFERT.

The Catalogs sent out by this firm since 1903 were made by The Arnstine Bros. Company.



STORE OF EMIL H. LEFFERT, COUNCIL BLUFFS, IOWA.

We are represented in every State in the Union. If you are interested in our proposition, and will notify us, our representative will take pleasure in calling on you and explaining our method.

THE ARNSTINE BROS. COMPANY

Originators of The Exclusive Catalog Method for Retail Jewelers

CLEVELAND, OHIO

In writing us please mention this issue THE JEWELERS' CIRCULAR-WEEKLY.

Important Announcement

The HIMALAYA MINING COMPANY have one of the finest stocks of Precious and Semi-precious Stones for the Fall Season, and they are ready to deliver them at the shortest notice, cut to order in any size or quality.

TURQUOISE MATRIX

OUR TURQUOISE MATRIX excels any other for hardness, beauty of markings and color, and must be seen in order to be appreciated.

TOURMALINE

OUR PINK TOURMALINES are the finest to be had. All other shades in Tourmalines, in every size imaginable, to meet almost any requirements, can be procured from us.

CHRYSOPRASE

OUR CHRYSOPRASE is simply exquisite. We have the real Emerald color, the finest Apple Green, and almost every other shade of Green.

Inspection is Requested Before Purchasing Elsewhere

HIMALAYA MINING COMPANY

15-17-19 Maiden Lane, New York

London Paris Oberstein Boston Providence



THE REASON WHY

We are able to handle orders for Mesh Bags in any size quantities is because after long years of experimenting—on what seemed to others an impossibility—we have at last succeeded in making a machine to produce mesh.

The advantages to you are many, of which a few are: a perfectly smooth strong mesh, finer than can be produced by hand for double our price—prompt deliveries—and a guarantee that your Holiday orders will be taken care of. Your experience will supply many others.

W. & D. Bags are offered by Leading Jobbers.

WHITING & DAVIS CO.

7 Maiden Lane
New York

PLAINVILLE (Norfolk Co.), MASS.

103 State Street
Chicago



IMPROVED BEZEL AND WHEEL CHUCK No. 26

CUT IS FULL SIZE.

Larger capacity for holding work and improved construction.

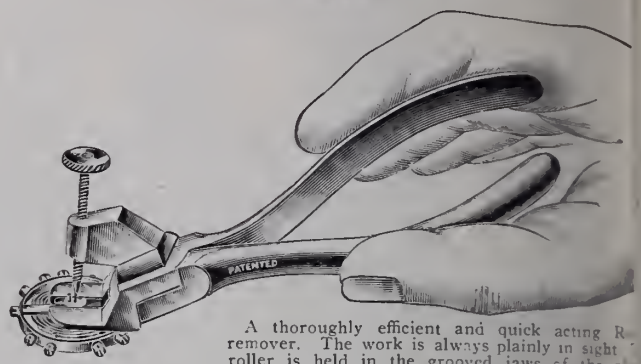
Will hold wheels or plates from 3 mm. to 52 mm.

Bezels, rings, watch cases, etc., from 13 to 62 mm.

State name and size of lathe when ordering.

Price, Each, $9.00

ROLLER REMOVER No. 60 (Patented)

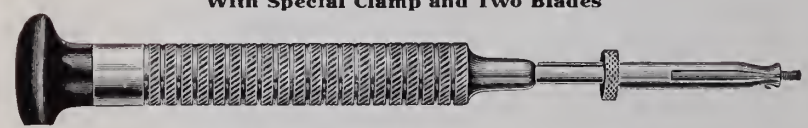


A thoroughly efficient and quick acting R remover. The work is always plainly in sight roller is held in the grooved jaws of the p The adjustable head which holds the screw is quickly brought int over the staff and the most obstinate roller will instantly yield t gradual pressure of the screw.

Nickel Plated, Each, $1.50

SCREW DRIVER No. 112

With Special Clamp and Two Blades



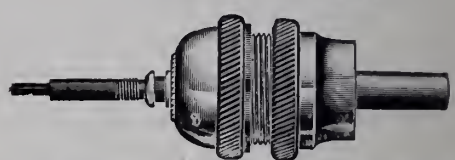


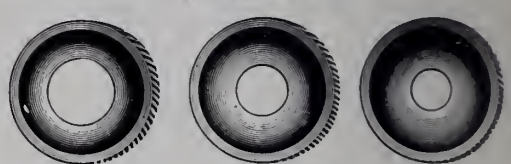
Use the screw driver like an ordinary one until the screw is partly extracted. Then press the sliding clamp down; this is so made that it engages the head of the screw and holds it until it is desired to put it back again, when it automatically disengages itself, and the driver sends the screw clear home. Particularly useful with stud screws.

Our illustration shows the clamp drawn back, which permits the driver to be used like any ordinary spectacle screw driver. The other illustration shows screw held in the clamp ready to be placed in the mounting.

Price, $1.00

CROWN CHUCK No. 50





For enlarging or cutting deeper crowns of watch cases. A movable p in the stem regulates the depth required for various sizes. Four caps various sizes are supplied with each to hold crowns from small to lar Stem fits in No. 50 wire chuck.

Price, Each, $1.50

REFLECTING LOUPES

Made in 2, 2½ and 3-inch Foci

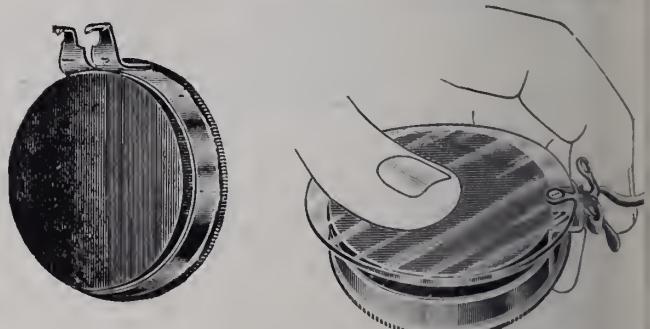




For inspection between the plates of a watch movement, or any recess from which light is excluded, these loupes are an absolute necessity. They have been greatly improved in construction, the mirrors now being optically ground concave, which causes them to reflect powerful rays of light at the necessary point.

Single Lens - - - - - Each, 85c.
Double Lens, very powerful - - " $1.50

SPECTACLE AND EYEGLASS SETTING-UP PAD No. 1



This pad consists of a circular piece of rubber not too solid t yie when a convex surface is laid upon it, thus preventing any possi breakage. It has a metal rim with two bent arms which hold the clam of the eyeglass or spectacle, and keeps them in place while the screw driven home.

Instructions for Using the Setting-Up Pad No. 1

Put the lens in the straps of mounting. Then put the lens in t holder by letting the two prongs come on each side of the stud, holdi the lens in place between the thumb and forefinger of the left han Draw the lens up in the strap by pressing the thumb of the right han against the end of the lens, and with the forefinger and middle finger the right hand press against the rim of the holder on each side of t two prongs. Place spectacle in holder in the same way. Then secure t lens by turning the screw home. Will hold any strap of rimless spectac or eyeglasses.

Our illustration shows "So-Easy" Eyeglass Mounting on Pad. W show this one in particular as it is one of the most difficult ones assemble.

Price, Each, 50 cents

For Sale by all Jobbers in the United States and Canada.

"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES



"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES

As Handsome As Any Solid Gold Line On the Market.



As Handsome As Any Solid Gold Line On the Market.



Factory and Main Office,
LUDINGTON, MICH.

NEW YORK OFFICE,
37 and 39 Maiden Lane.

CHICAGO OFFICE,
701 Heyworth Building.



STAR WATCH CASE CO.

F stands for Fontneau
and **C** stands for Cook

Fontneau & Cook
is the firm

F stands for fidelity to business and its success.

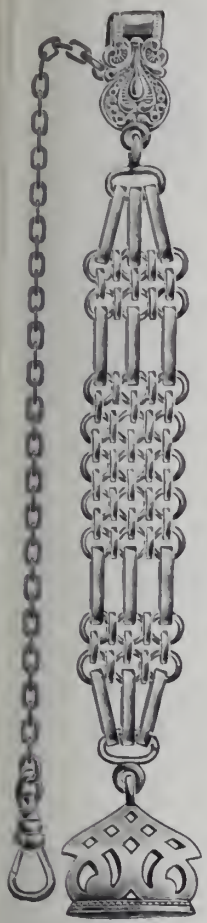
C stands for character in the business world, a combination you can ill afford to pass by.

Buy the goods and you will find they merit all we say of them.

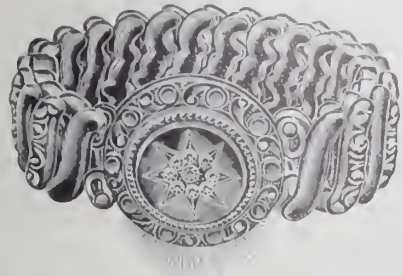
FACTORY: ATTLEBORO, MASS.

CHICAGO
1203 Heyworth Bldg.

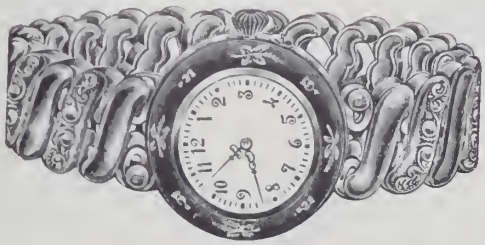
NEW YORK
15 Maiden Lane



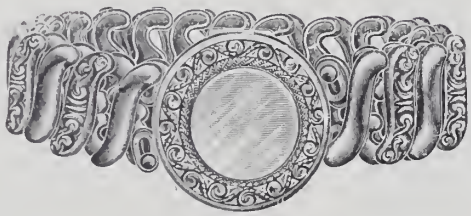
F 291 1095



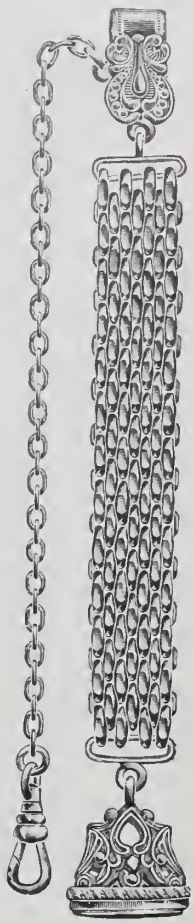
No. A67. Eight White, One Red Stone.



No. 45.



No. 101. Locket Top.



F 293 993

The popularity of the CARMEN BRACELET continues unabated as evidenced by the large orders placed with us for the Fall trade. FOBS are more popular this season than ever before. Sample some of our latest creations and you will be convinced that they are winners.

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden

Silver Plate that Sells



For over half a century the word ROGERS applied to plated ware has been deservedly synonymous with the highest art of the designer, and the most careful and finished workmanship of the artisan, but dominating all else

DURABILITY IN THE SERVICE OF THE CONSUMER.

To add still further prestige to the high standard of the ROGERS name comes our announcement of the succession of *the sectional process* of plating over the common method of a uniform silver deposit on articles of flatware.

The coating of silver on flatware articles invariably wears through at the points marked XII on the above illustrations because the quantity of silver deposited has not heretofore been adjusted proportionately to the wear the Spoons and Forks receive.

OUR SECTIONAL PROCESS

of plating, deposits on these exposed points a triple quantity of silver, thereby more than doubling the service obtained by the old method of uniform plating. We are thus enabled to guarantee that plated ware of our manufacture will bear

50% MORE SILVER

than standard plate and will outwear any and all other brands of silver-plated ware.

SEND TO-DAY FOR OUR CATALOG No. 15

Simeon L. & George H. Rogers Company

HARTFORD, CONN.

FACTORIES: HARTFORD AND WALLINGFORD, CONN.

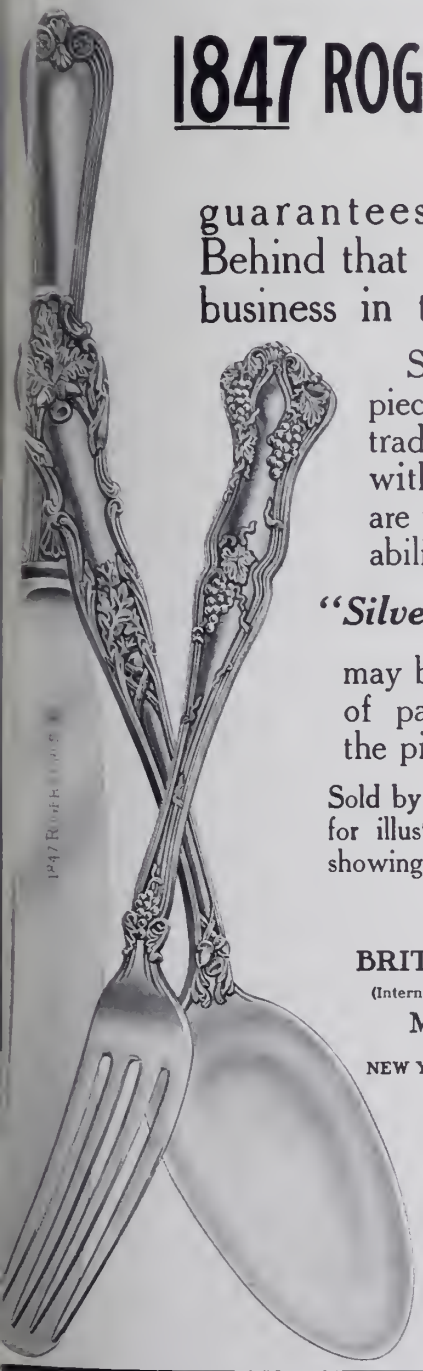
Since the Days of '47

Quality and beauty have made "1847 ROGERS BROS." silver plate the choice of discriminating purchasers since the original Rogers Bros. first made this famous ware in the year 1847.

From that period this brand has been the accepted standard. It has constantly increased in popularity because of its remarkable service and grace of design. To-day, the mark

1847 ROGERS BROS. MERIDEN BRITANNIA COMPANY **X S TRIPLE**

guarantees the heaviest triple plate. Behind that guarantee is the largest silver business in the world.



Spoons, forks and fancy serving pieces bearing the "1847 ROGERS BROS." trade mark may be purchased with the full confidence that they are without equal, either in wearability or beauty.

"Silver Plate that Wears"

may be had in a wide variety of patterns as suggested by the pieces shown.

Sold by leading dealers. Send for illustrated catalogue "L28" showing designs.

MERIDEN
BRITANNIA COMPANY
(International Silver Company, Successor)
Meriden, Conn.

NEW YORK CHICAGO
SAN FRANCISCO



A full size reproduction of the above advertisement as it will appear in the Ladies' Home Journal (14¼x9½), finely printed on good paper and suitable for display purposes, will be sent upon request.

(02

OVER FIFTY MILLION READERS

see the advertisements of "1847 ROGERS BROS." silverware *every month.*

The advertisement reproduced (in reduced size) on the other side of this sheet will appear on the back cover of the November *Ladies' Home Journal* in four colors, as shown.

The Delineator, Woman's Home Companion, Designer and other prominent women's magazines will print similar advertisements, but not in colors.

The various magazines in which our advertisements appear have a combined circulation of over 10,000,000—and, figuring the customary way, five readers to each copy, have between fifty and sixty million readers.

And this does not include those who see our advertisements in weekly newspapers, with a total circulation of over half a million, and in the big New York and Boston dailies.

AND IT'S ALL YOUR ADVERTISING IF YOU HANDLE OUR GOODS



LABEL (WHITE) XS TRIPLE GRADE



LABEL (BLUE) XII XS TRIPLE GRADE



LABEL (YELLOW) XS QUINTUPLE GRADE

LABELS FOR BOXES SHOWING THE THREE GRADES OF PLATE

In line with the policy of its owners for the past fifty years to make flatware bearing the trade-mark "1847 ROGERS BROS." the best, we now furnish wares of this brand in the following grades only:

1847 ROGERS BROS. XS TRIPLE

Teaspoons plated not less than six ounces per gross (other staple pieces in proportion). List prices on all articles in this quality are the same as former "A-1" plate.

1847 ROGERS BROS. XII XS TRIPLE

Teaspoons plated not less than six ounces per gross (other staple pieces in proportion), and on the points most exposed to wear an additional plating. List prices on all articles in this quality are the same as our former "XII" plate.

1847 ROGERS BROS. XS QUINTUPLE

Teaspoons plated not less than ten ounces per gross (other staple pieces in proportion). List prices on all articles in this quality are the same as our former triple plate.

The plate on fancy pieces will be in keeping with grades described above.

Our No. 12 Medium Knives are now plated 16 dwt. and bear the trade-mark:



These are still labeled and billed as "No. 12." This change in plating also applies to Nos. 43, 44, 45, etc. Although carrying this increased amount of silver, there is no increase in price.

With a better quality offered at the same price, and the increased advertising space, the dealer handling our goods has an exceptional chance for a large fall trade.

MERIDEN BRITANNIA CO., MERIDEN, CONN.

(INTERNATIONAL SILVER CO., SUCCESSOR)

The Sandwich is said to have been a favorite of the Earl of Sandwich hence it's name.

If the EARL had been served from such attractive dishes as these, the sandwich would have been a still greater favorite.



No. C 3429 PIERCED BRIGHT FINISHED HAND ENGRAVED DIAMETER 9¾ INCHES

No. C 3428 PIERCED · BRIGHT FINISHED HAND ENGRAVED DIAMETER 9¾ INCHES

No. C 3434 CUT GLASS WITH STERLING SILVER MOUNTS DIAMETER 12 INCHES

No. C 3433 SAME DESIGN 10¾ INCHES

THE THREE HANDSOMEST SANDWICH PLATES MADE IN STERLING SILVER

FOR PRICES OF THESE AND OTHER BEAUTIFUL DESIGNS ADDRESS THE OLD AND RELIABLE MANUFACTURERS OF SILVERWARE

SIMPSON·HALL·MILLER & CO.

INTERNATIONAL SILVER CO., SUCCESSOR,

WALLINGFORD · CONN·U·S·A·

NEW YORK · CHICAGO
SAN FRANCISCO · TORONTO

SILVERSMITHS TO THE AMERICAN PEOPLE



CUT GLASS

Best grade of American Rich Cut Glass made by highly skilled workers. A visit to our warerooms will also impress you with the quality and variety of our lines of

STERLING SILVER
STERLING INLAID
and SILVER PLATE

Many new patterns in the more unusual articles as well as in the regular lines of Hollowware and Flatware. The quality is the highest, while variety is assured by the number of our producing plants.

INTERNATIONAL SILVER CO.

WAREROOMS:

18-22 John Street (Subway Entrance) **9-19 Maiden Lane**

NEW YORK

FACTORIES

THE BARBOUR SILVER CO.
THE HOLMES & EDWARDS SILVER CO.
MERIDEN BRITANNIA CO.
THE MERIDEN CUT GLASS CO.
1847 ROGERS BROS.
ROGERS & BROTHER.
ROGERS, SMITH & CO.
WILCOX SILVER PLATE CO.
THE DERBY SILVER CO.
THE MERIDEN SILVER PLATE CO.
THE WM. ROGERS MFG. CO.
THE ROGERS & HAMILTON CO.
SIMPSON, HALL, MILLER & CO.
THE WATROUS MFG. CO.

GENERAL OFFICE: MERIDEN, CONN.

MOUNT VERNON



Tea Spoon, 5 o'c.

Tea Spoon, Medium

Tea Spoon, Large
Heavy
Extra Heavy
Massive

Dessert Spoon

ACTUAL SIZE

TRADE MARK R G L Blo STERLING

The continuous and ever increasing demand for ye Mount Vernon pattern places it among the very best designs ever produced by American Silversmiths.

That rare combination of STRENGTH, BEAUTY and SIMPLICITY continues to make it most attractive, both to ye brides, and to ye good housewives.

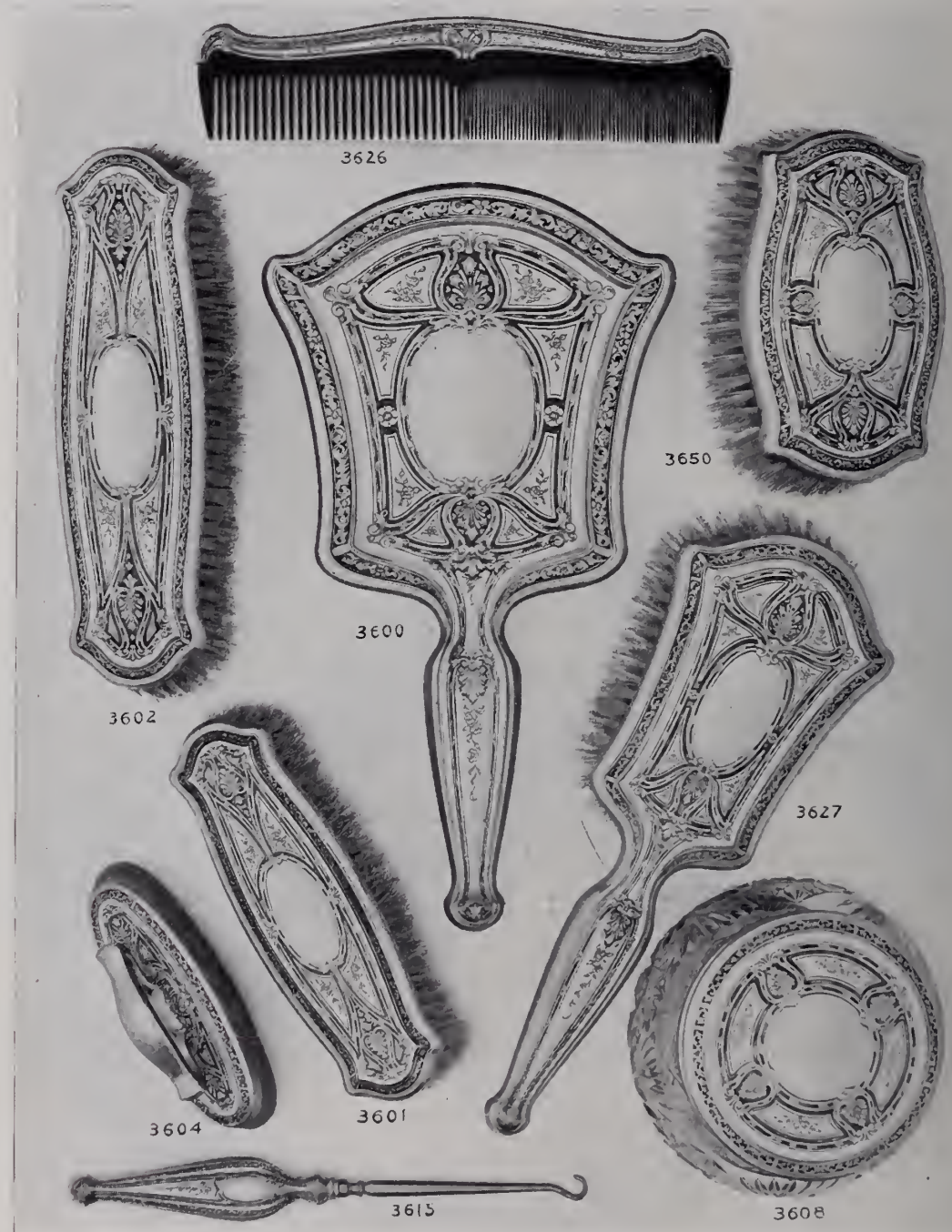
MADE AT GREENFIELD, MASSACHUSETTS
BY

ROGERS, LUNT & BOWLEN CO.

WRITE FOR CATALOG

THE "STUART"

No. 3600



One of Our New Toiletware Patterns

When you come to New York do not fail to call at our **New York Salesrooms** in the **Silversmiths Building, Maiden Lane,** and inspect our line of fine grade novelties at reasonable prices. We shall be happy to have you make our rooms your headquarters when you are in the city.

Send for our New Toiletware Catalogue

New York Salesrooms:
Silversmiths Building, 15-17-19 Maiden Lane

Trade B Mark

R. BLACKINTON & COMPANY

Factory: North Attleboro, Mass.



THE LAUREL

TRADE MARK
STERLING 925 1000

¶ The **LAUREL** pattern is now ready for delivery in the dozen, with the fancy pieces in process.

¶ Made on the popular MARTHA WASHINGTON shape.

¶ Decorated with a dainty **LAUREL** wreath, cut with the delicacy of hand engraving.

¶ Finished in light, medium and heavy weights at a very moderate price.

¶ In manufacturing **"THE LAUREL,"** every care has been exercised as to design, die work and finish—it is in every sense a Pattern of Class—but on account of slenderness of outline, proper distribution of weight, the most perfect factory and manufacturing facilities, it will be offered at the price of the cheap "ordinary" patterns now on the market.

¶ This is another Smith Pattern, designed to remain permanently in demand.

Frank W. Smith Company

Manufacturers of Sterling Silverware

GARDNER, MASS.

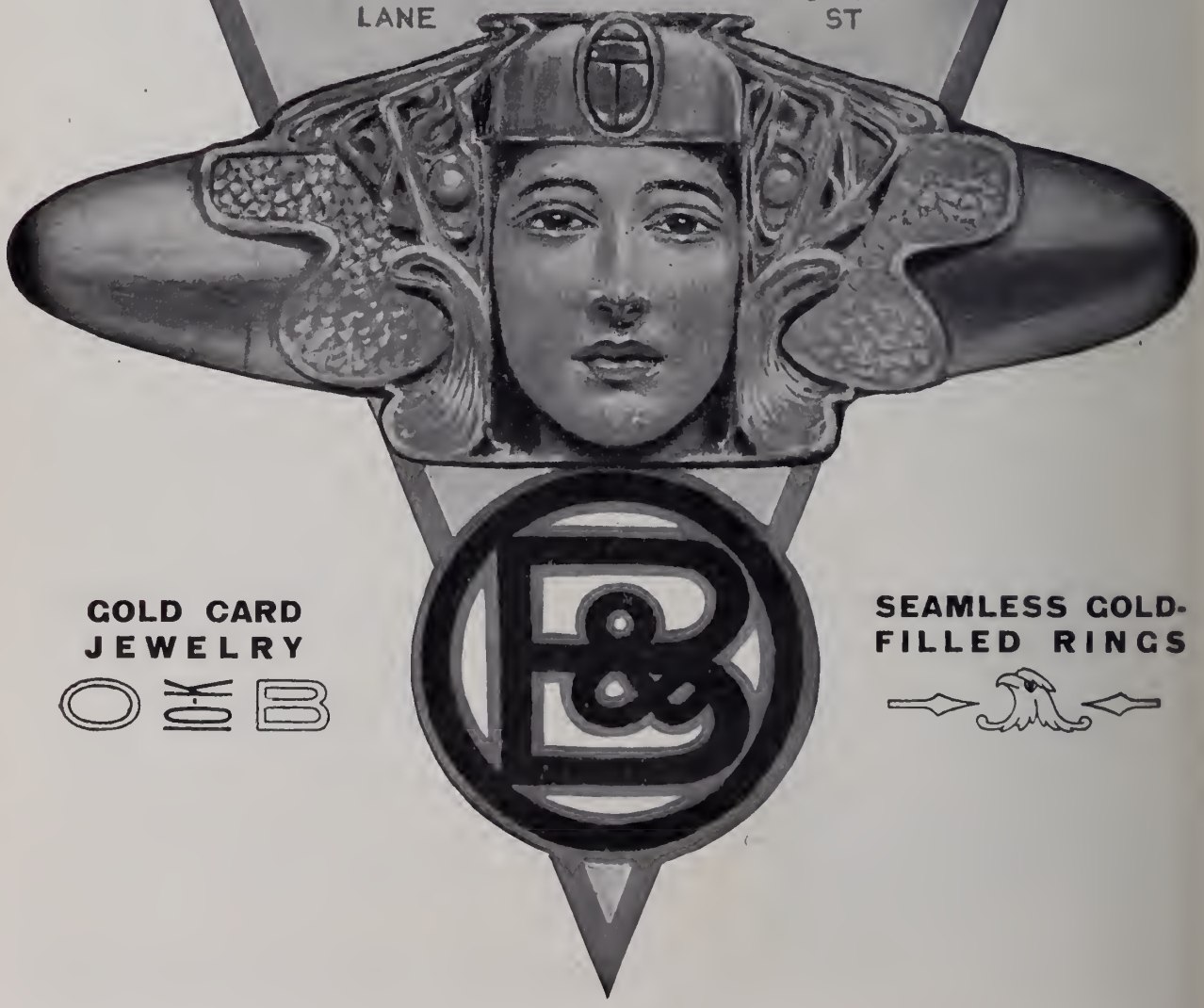
GOLD RINGS

A POINTED SUGGESTION - TO THE JOBBER WHO WOULD HAVE A PROFITABLE SEASON - BUY O&B RINGS - THEY SELL

OSTBY & BARTON CO
PROVIDENCE R I

NEW YORK
9 MAIDEN LANE

CHICAGO
103 STATE ST



GOLD CARD JEWELRY
O&B

SEAMLESS GOLD-FILLED RINGS



THE 10K LINE WITH A 14K APPEARANCE

Send Us Your Mail Orders

Write, telegraph or telephone to us.

Our Mail Order Department has grown to very large proportions, and we fill every order immediately.

We make a special feature of this department, and take particular pride in giving you quick service and generous selections.

We solicit new accounts in cities not visited by our travelers, as we wish to have our famous line universally known from coast to coast.

Send for Selections

KOHN & CO
CAMP & ORCHARD STS.
NEWARK N.J.
1/10

SIMMONS
PENDANTS and LOCKETS



IF you haven't seen the Fall showing of Simmons Pendants, Lockets and Neck Chains, you ought to make it a point to do so at your earliest opportunity.

No finer quality or more artistic and refined designs in gold-filled goods have ever been offered —every pendant and locket affording unmistakable evidence of Simmons Superiority.

PENDANTS will be especially good sellers this season and you can make no mistake in putting in a good-sized assortment of them.

The Simmons line of pendants offers a fine selection of particularly attractive and salable patterns that should certainly be included in your Holiday showing.



Specimens of Simmons Superiority

A New Simmons Chain Posterette

for your Holiday Window Displays

The new Simmons-Chain Window Posterette, which is now ready for distribution to the trade, is most attractive in subject and in color.

It is striking, yet refined and wholly artistic, and cannot fail to attract the attention of all passers-by to the window in which it is displayed.

It is printed in rich and harmonious colors on fine plate paper and mounted on a heavy, dark-toned board 15 inches wide by 20 inches high.

We send with each posterette a window plan and sketch, suggesting an effective way of displaying it in conjunction with jewelry or any goods you may desire to show in your window.

Please let us know at an early date if you wish us to send you one of these posterettes; it is, of course, mailed free.

R. F. SIMMONS COMPANY

Main Office and Works
Attleboro, Mass.

New York Salesrooms
9-13 Maiden Lane

Chicago Salesrooms
Heyworth Bldg.

TUBING

"Bracelets"

EXTENSION



No. 386 Hand Chased

Guaranteed the Best Value on the Market



No. 703 Signet



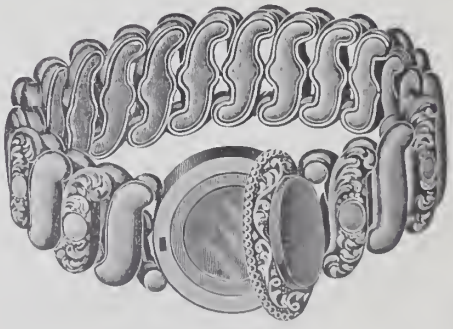
No. 345 Hand Chased



No. 610 Hand Chased



No. 1068 Deer } Cloisonne Enamel
No. 1066 Dog }



No. 1023 Locket Top
No. 1024 Signet

Standard Button Company

ATTLEBORO, MASS.

Sold Exclusively to the Jobbing Trade



Three Representative Patterns.

ALVIN SILVER PLATE

LILY—A floral pattern which reproduces the natural grace of the flower.

LEXINGTON—A Colonial pattern of unusual merit; at once elegant and practical.

BRIDE'S BOUQUET—A wedding pattern, also adapted to bridal anniversaries.

Ask your jeweler to show you these designs.

The above advertisement appears in the leading magazines. Ask your jobber to show you these goods, or send direct to

ALVIN MFG. CO.

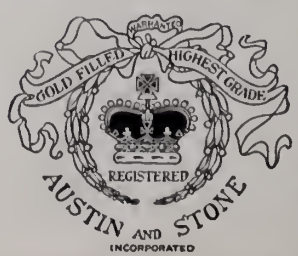
54 MAIDEN LANE - - - NEW YORK CITY



THE CHAIN HOUSE

that gives the Jobber, Retailer and Consumer the broadest guarantee on all their product:

IF FOR ANY REASON LINE



CELEBRATED WATCH CHAINS

Sold by all Up-to-Date Jobbers and Dealers of HIGH GRADE QUALITY

AUSTIN & STONE

ATTLEBORO, MASSACHUSETTS

New York 15 Maiden Lane

San Francisco 503 Chronicle Bldg.

THE STERNAU COFFEE-MACHINE

Lers of coffee are quick to recognize the difference between *good* c ee and the other kind. Good coffee is the *only* kind that can be nde with the Sternau Coffee-machine, because its process of distillat is the only proper way to make the beverage. This is a telling pnt that can be used effectively by the retail jeweler in making the sale.

] s machine is so constructed as to be easily taken apart and cleaned.

] beauty is another feature that makes it an easy seller.

IT IS MADE IN SILVER-PLATE, NICKEL-PLATE AND COPPER

Illustrations and prices sent on request

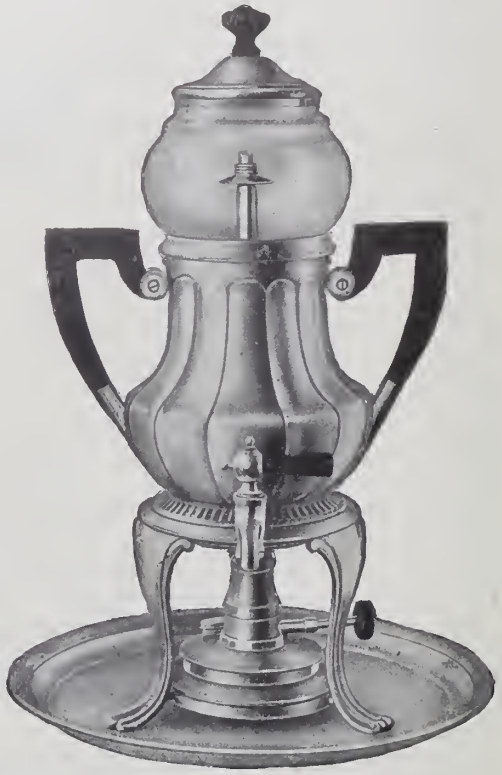
S. STERNAU & CO.

Makers of STERNAUWARE consisting of

Fancy Teakettles, Chafing-dishes and their Accessories. Coffee-machines Candlesticks, etc.

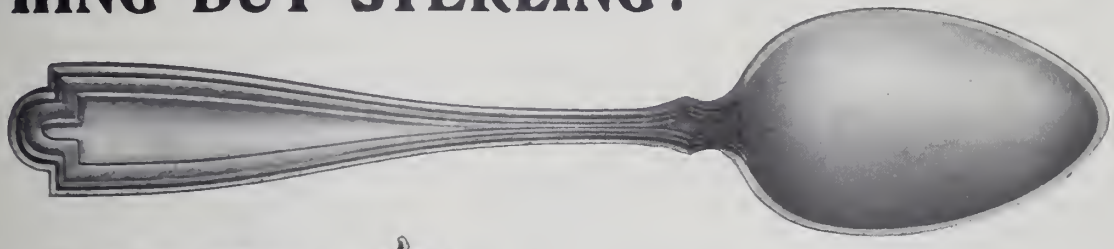
W YORK SHOW ROOMS
roadway cor. Park Place
Opp. Post-Office

Office and Factory
195 PLYMOUTH STREET
BROOKLYN, N. Y.



No. 1881.— One of the *new* designs just issued.

NOTHING BUT STERLING!





ROGER WILLIAMS SILVER CO. are manufacturers of high grade sterling ware only. We are the house that is always busy. Our goods are of original design; we do not wait for our competitors to originate for us. We manufacture no light weight or trashy goods, as we cater exclusively to the legitimate jeweler.

A complete line of samples is carried both at our New York Salesroom and at the Factory, Providence, R. I.

The Legitimate Trade is cordially invited to call and see for themselves.

We furnish exclusive pieces, no matter how large or how small.

Our "IMPERIAL" flatware pattern should not be overlooked by any jeweler. It is an assured success. Its pleasing, attractive and graceful lines appeal to all tastes. Place a small order of this pattern in your stock and watch the results. It stands out from all other patterns, being an entirely new departure from all other flatware designs.

A full line will be carried in stock after October 1.

Our toiletware line in the Bead, Plain and Engraved patterns, is unsurpassed in weight, workmanship and design.

We advise the trade to place their orders early to insure prompt delivery as present indications show that we shall be unable to fill orders received after November 1 as promptly as now.

Write or 'phone us for catalogue and attractive prices. Better; visit our salesroom or factory and see for yourselves.

Roger Williams Silver Company

FACTORY AND SALESROOM:

101 Sabin Street, Providence, R. I.

NEW YORK SALESROOM - 320 Fifth Avenue, Room 809

WATCH & SWIGART OPTICAL Co

IF

you send us your orders—

Your Interest
" Profit
" Bank Account

Will be the gainer
What more can you ask?



No. 106 Flyback Chronograph. Split Second.

Elgin, Waltham, Howard, Hamilton, Excelsior, Standard } Movements

Boss, Crescent, Keystone, Crown } Cases

HEADQUARTERS FOR
Chronographs, Horse Timers, Split Seconds, Repeaters, Nurses' Watches, Physicians' Watches, Thin Models, Chatelaines, Bench Timers, Alarm Watches, Foot Ball Watches
$5.50 to $450.00

Catalogue on Application
A Full Line of Jewelry
Jobbers and Manufacturers of Optical Goods
Strictly Wholesale

Swigart Watch & Optical Co.

328-330-332 Superior Street :: :: TOLEDO, OHIO

Not Simply Up-to-Date But in the Lead

The New "Perfect Joint"

BRACELET

A Large Variety of Patterns in All Widths



Plain
Chased
Engraved
Stone Set
Finished in Old English, Roman, Rose and 14K.
All of Superior Gold Filled Quality

LOCKETS IN A LARGE VARIETY

Made by CASTIGLIONI CO.

JOBBING TRADE ONLY

116 Chestnut St. (Champlin Bldg.)
PROVIDENCE, R. I.

Allwon Manicure Outfit

Everything Fits into the Buffer



Patented March 9, 1909.

The Latest Useful Novelty
A Splendid Holiday Article
For Women or Men.

The "ALLWON" Manicure Buffer is of the averag size, gracefully proportioned, and is tastefully lined with velvet, giving it very much the appearance of a jewel box.

The "ALLWON" Manicure Outfit, is now going through a very heavy Holiday advertising campaign, so that the public will be perfectly familiar with the article which we wish to include in your stock.

UNITED STATES SPECIALTY CO.
736 BROADWAY, NEW YORK



2050 E. T

Have you made that visit to our
New York Offices? 'Twill pay you.

OUR 2050 E. T.

(ENGINE TURNED)

TOILET SET

is strikingly handsome.

It is impossible in a photograph to show the sheen which the article possesses — One thing is certain—There is nothing on the market to equal it—Those who have seen it, say so.

SIMONS, BRO. & CO.

Silversmiths
Thimblemakers :: Jewelers
611 Sansom St., PHILADELPHIA

NEW YORK: 13 Maiden Lane; 320 5th Ave.
CHICAGO: 103 State Street.
SAN FRANCISCO: 717 Market Street.

When in the vicinity of any of our offices drop in and see our complete line.



C. A. MARSH & CO.

Makers of

High Grade Gold Filled

BRACELETS
LORGNETTES
DICKENS
FOBS

GOLD FILLED
C.A.M.&Co.
Trade Mark
Registered

VEST CHAIN
PONY CHAIN
NECKS
LOCKETS

The above represents

A LINE - - - - - - UP-TO-DATE
A LINE - - - - - - OF QUALITY
A LINE - - - - - OF REPUTATION
A LINE - - - WITH NO SUPERIORS

The Best Clear Through

FOR THE JOBBING TRADE ONLY



F651/01307

Office and Factory
ATTLEBORO, MASS.

A. P. WOOD, 420 Broadway, Los Angeles
Pacific Coast Representative

F427/01210

HUTCHISON & HUESTIS

RING MAKERS FOR THE JOBBING TRADE

Makers of the New

H & H

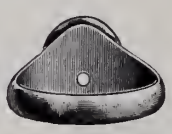
Interchangeable

SIGNET RINGS

SERPENT RINGS









DIAMOND RINGS

DIAMOND MOUNTINGS



Up-to-date STONE RINGS of all kinds.

NEW YORK:
3 Maiden Lane, Ira B. Hudson

CHICAGO:
Columbus Building, Harry H. Miller

FACTORY: 185 Eddy Street, PROVIDENCE, R. I.

THE CORONET BRAID

JET HAIR PINS CORRECT

THE CORONET BRAID, one of the most graceful of all coiffures, is a revival. It encircled the heads of former beauties, just as it does with the belles of to-day. Loop Hair Pins were inseparable from this style of head dress. Fashionable women wore from four to eight of these hair pins. The pendulum has swung back once more. The old Coronet Braid is now the "latest style." It was foreseen here. The revival calls for correct Loop Hair Pins of Jet. They are here provided in many artistic variations. Priced to retail from 75c. to $5.00 per pair.

D. Lisner & Co.

Creating Importers of

Jewelry Novelties

One-Forty Fifth Avenue, cor. 19th St., NEW YORK



WOLCOTT MFG. CO., 71 PECK STREET, PROVIDENCE, R. I.
NEW YORK OFFICE: 14 MAIDEN LANE



Fine Emblem Jewelry

10 K--and--14 K

Made for the Retail Jeweler by

The Miller Jewelry Co.

CINCINNATI, OHIO

If our travelers do not call on you, send for memorandum packages. Special order work solicited.



There may be a dispute as to who is the actual discoverer of the North Pole, but there is no difference of opinion regarding the selling value of the goods bearing "The Imprint of the Rose." Our beautiful emblems make a strong appeal to all members of Fraternal Organizations, and their wearers invariably have a friendly feeling towards others, as well as themselves. Help along this Fraternal feeling by distributing as many of these emblems as possible. Write us for selection package.

Diamonds, Watches and Jewelry **HENRY FREUND & BRO.** 71 Nassau Street NEW YORK

Our Trade-Mark, "The Rose," stands for quality and excellence



AN UP-TO-DATE LINE FOR WIDE-AWAKE JEWELERS

TRADE G MARK

QUALITY 10 K. FINISH THE BEST

BROOCHES, SCARF PINS, BRACELETS, HAT PINS, FOBS, BIB PINS, BELT PINS, VEIL PINS, BUTTONS, TIE CLASPS, PENDANTS, NECK CHAINS, BEAD NECKS, LOCKETS.

J. A. & S. W. GRANBERY

3 Maiden Lane, New York... 31 and 33 E. Kinney St., Newark, N. J. 342 So. Broadway, Los Angeles, Cal.

KREMENTZ
Bodkin-Clutch
Studs and Vest Buttons



KREMENTZ
Bodkin-Clutch
Dress Sets

KREMENTZ BODKIN DRESS SET

ENTERS LIKE A NEEDLE



HOLDS LIKE AN ANCHOR

Number 2375



CLOSED



OPEN

THE KREMENTZ BODKIN-CLUTCH is recognized to be the most improved, simplest in construction, strongest and most durable on the market. Not one piece, but one-piece construction. No solder or tubing. Nothing to bend or break, being made of solid hard Spring Metal throughout.

Krementz Bodkin-Clutch Studs, Vest Buttons and Dress Sets are made in many salable patterns, set with Diamonds, Sapphires, Amethysts, Moonstones, Carnelian, Half Pearls and Whole Pearls at prices lower than any others made.





Note:

Should any of your customers have a set of vest buttons or studs with any old-style fasteners which have for any reason proved unsatisfactory, we will gladly change them (where practicable to do so) to Krementz Bodkin Fasteners, making only a nominal charge for same.

KREMENTZ & CO.

14K.J TRADE-MARK

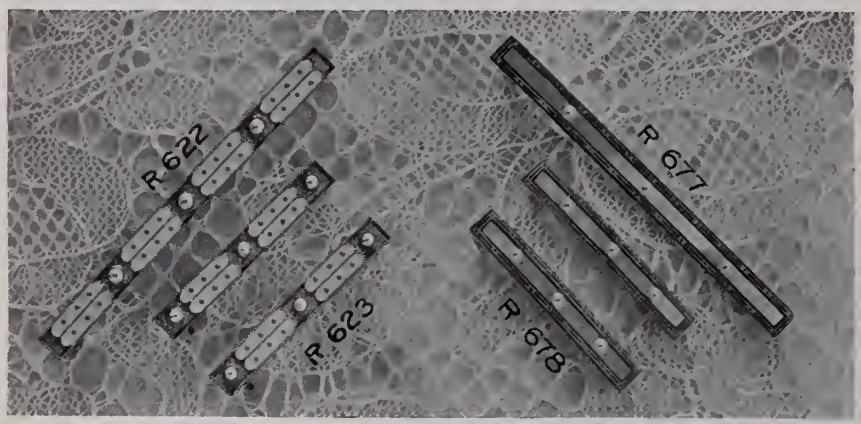
Manufacturers of 14-Kt. Gold and Diamond-Platinum Jewelry

NEW YORK OFFICE
1 Maiden Lane

NEWARK, N. J.

SAN FRANCISCO
722 Shreve Bldg.

SOME SPECIAL EFFECTS IN HANDY PINS



THE EXAMPLE on the right shows the impressive use of Inlaid Mother of Pearl set with Gem Pearls (also Diamonds). Border is enameled in White, Turquoise, Blue or Black. New and worth knowing. On the left is presented a rich union of Enamel and Pearls with Picked Gold. Selected colors. A favorite design. 14 KARAT ONLY.

Day, Clark & Co.

23 Maiden Lane — Trade Mark. — New York



S·K&W·

MAKERS OF GOLD JEWELRY
87 MAIDEN LANE
NEW YORK

SILBERMANN KOHN & WALLENSTEIN

A LINE
FOR THE JOBBERS


No. 129


No. 144

KETCHAM & McDOUGALL

Manufacturers

Gold and Silver Thimbles

Automatic Eye-Glass Holders

15-17-19 MAIDEN LANE
Silversmiths' Bldg.
NEW YORK

Established 1832


No. 149


No. 163



Specialties in

Black Ony Hematite Moonston and Coral

Established 186

BLACK ONYX EAR SCREWS in all sizes, set wit or without diamonds, pearls, etc., plain and facete ranging in price from $4.50 to $75. per pair.

CORAL: Brooches, Earrings, Bracelets, Necklace and Scarf Pins, from $2.50 up.

We repair, recut and polish Coral equal to new Special order work will receive prompt attention.

We also import an attractive line of Necklaces, Man cure Files, Paper Weights, Fancy Goods and Novelti in Agate Jewelry especially suitable for souvenir trad

Write for an assortment.

SAMUEL LAWSON

19 John Street NEW YORK CIT

LEROY W FAIRCHILD.
GOLD PENS.

FAIRCHILD & COMPANY
29 & 31 EAST 22D STREET
NEW YORK CITY

BEFORE PURCHASING INSPECT OUR LINE.

PENCILS
PENHOLDERS
FOUNTAIN PENS
THERMOMETER CASES
IN GOLD AND SILVER IN
NEW AND UNIQUE DESIGNS

SHOWY, SNAPPY AND SALABLE

Diamond Jewelry

At Prices That Have Made Our Goods Popular



Manufactured by

WEINER & GARSON

Importers and Cutters of

DIAMONDS

Silversmiths Building

15-17-19 Maiden Lane, New York

19 Ave. Plantyn, ANTWERP

Ziruth-Unbreakable

GOLD AND PLATINUM CHAINS

Are cheaper than those that claim to compare in quality and much better than those of equal price.

Are stronger, more flexible, better finished, finer shaped links, more beautifully colored, more carefully soldered and inspected than any other chain on the market **and are so conceded by the trade.**

They are plump 10K. and 14K. as stamped and fully guaranteed.

Of what value is the stamping law unless you assay your goods? **We invite you to assay our chains.**

Chains, cheap in construction are dear at any price and therefore you cannot afford to use machine made chains in place of hand made chains.

ZIRUTH-UNBREAKABLE HAND MADE CHAINS

are the cheapest because they are the best constructed on the market.

Our prompt deliveries of orders are the wonder of the trade.

Write us at once and our representative will call or we will submit samples and prices.

We cater to the manufacturing and jobbing trade.

DO NOT CONFUSE US WITH ANY FIRM BEARING SIMILAR NAME.

Z ZIRUTH UNBREAKABLE CHAINS U C

HENRY ZIRUTH, Sole Manufacturer

Factory and Office: Murray and Austin Streets, NEWARK, N. J.

SALESROOMS:

9-11-13 Maiden Lane, New York 103 State St., Chicago, Ill. 704 Market St., San Francisco, Cal.

W. W. Fulmer & Co.



Manufacturers of

DIAMOND MOUNTINGS

(Mounted and Unmounted)



OFFICE and FACTORY:

122-124 South 8th Street

PHILADELPHIA, PA.

We manufacture a line of fine 14K Gold and Platinum Mountings for the fine jewelry trade.

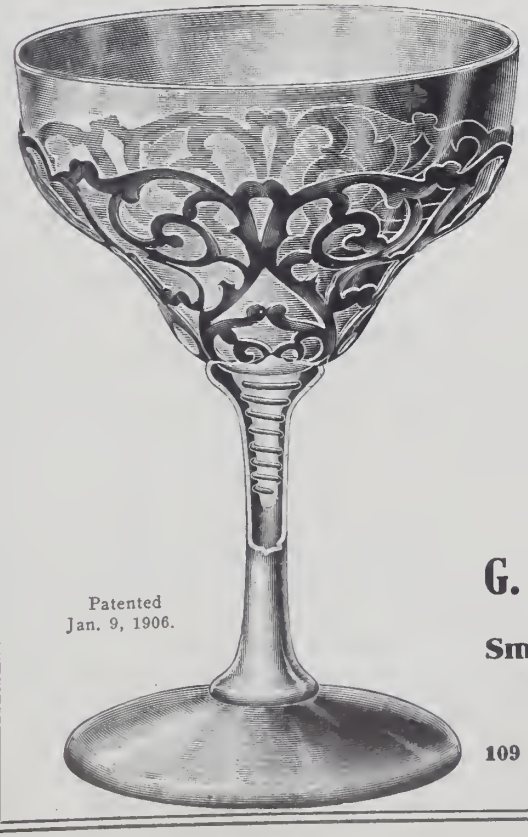
Newest designs, original ideas and prompt delivery.

Rings, Brooches, Scarf Pins, La Vallieres, etc., in 14K Gold and Platinum.

Our special order department is equipped to care for all kinds of special work made to order.

Our workmanship and facilities for construction are unsurpassed.

MOUNTINGS FOR GLASSES



Patented Jan. 9, 1906.

The spring shown in the illustration holds the glass securely in place. A twist removes glass from holder. Broken glasses may be quickly replaced at little cost and small inconvenience.

Made in all glasses from water to cordial.

Write for Prices

G. A. HENCKEL & CO.

Makers of

Small and Medium Wares in Sterling Silver

FOR THE TRADE ONLY

109 to 115 West 26th St.

New York City

CHARM OF BLACK OPAL JEWELRY

TRADE D MARK

THE EFFECT of Black Opals very largely depends on their mountings. While their lights vary there always is a prevailing tone. Durand Black Opal Jewelry always catches the right tone-finish, greatly heightening the effect. The finest Black Opals are employed in innumerable designs.

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.



TRADE 14 MARK

OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory Newark, N. J. San Francisco, Julius A. Young

Geo. O. Street & Sons

35 Maiden Lane, New York

Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

TRADE S MARK

Agents for the Pacific Coast:
R. H. SCHWARZKOPF
340 S. Broadway, Los Angeles, Cal.

TRADE O MARK

SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

Established 1834

LAPEL FOBS
FOR
FALL WEAR

TRADE K MARK

Gold Chains

We make every conceivable kind of a Gold Chain, incorporating the best material and workmanship.



Economy in manufacture and merchandizing—we have no traveling men—makes it possible to offer the Retailer a good, substantial line of attractive Chains at prices that allow a generous profit.

THE NEW CHAIN

Write for a sample of our new solderless, flexible and indestructible Bead Neck. No stringing or wiring. 15-inch lengths, and 10K. only.

IT'S A SELLER

Alois Kohn & Co.

16-18 Maiden Lane NEW YORK

1850 THE GOLD CHAIN HOUSE 1909

CROUCH & FITZGERALD



Jewelry Trunks and Cases

177 Broadway
Bet. Cortlandt and Dey Sts.
154 Fifth Avenue
723 6th Ave.
New York

G. R. HOWE
W. T. CARTER
W. T. GOUGH

ESTABLISHED 1841 BY A. CARTER

F. R. HORTON
F. W. STANBROUGH
H. L. FARROW

CARTER, HOWE & CO.

MANUFACTURERS OF

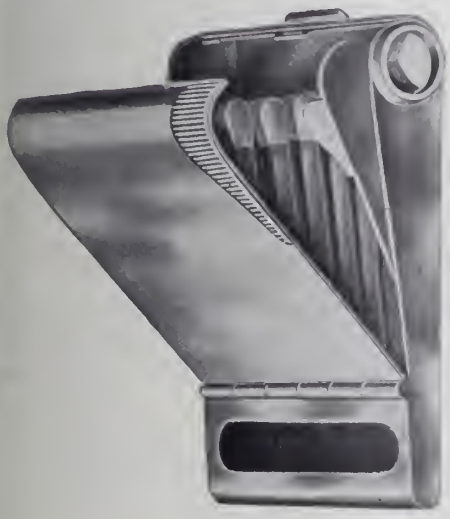
GOLD JEWELRY

Including the Most Complete Assortment of

VANITY CASES, and BAGS and PURSES in GOLD and SILVER

PLAIN, ENGRAVED, ETCHED

Our New Combination Cigar Cutter Match Box



Patented January 12, 1909

The newest and quickest selling article introduced this season



Patented January 12, 1909

Carter, Howe & Co. take pleasure in offering to the Trade the latest Perfected Match Box for Paper Matches, with Combination Cigar Cutter. Automatic and easily operated. Made in 14-K. Gold and Sterling Silver, Plain, English Engraved, Etched and Engine Turned. Patented January 12, 1909.

9-11-13 Maiden Lane, NEW YORK **Factory: Newark, New Jersey**

OSMERS, DOUGHERTY CO.

MANUFACTURING JEWELERS

291-293 Seventh Avenue, bet. 26th and 27th Sts.

'Phone 913 Madison NEW YORK

Trade Mark





SEED PEARL

Necklaces, Collars, Bracelets, Ropes, Bayaderes, Sautoirs, Brooches, Pendants, etc., also loose in all sizes and qualities.

ORDER AND REPAIR WORK of all kinds executed by skilled workmen



HAVE YOU A DEW DROP LA VALLIERE?
DEW DROP SCARF PIN?
DEW DROP ENGAGEMENT RING in your stock at present?

If not *you* are losing money each day that *rightfully* belongs to you *Each* bezel or ring enlarges the Diamond one diameter—made in *all* platinum.

United States Government Patent applied for

If any unprincipled manufacturer offers to sell you an *infringement* or copy of our Dew Drop La Valliere, Ring or Scarf Pin, do not buy it *at any price—it is not safe.*

Our *new*, *beautiful* all Platinum Engraved Engagement Rings are the talk of the trade. You *see* them at the earliest opportunity and be convinced. Their originality and positively rapid selling qualities will appeal to you.



Diamonds : Sapphires

ABEL BROS. & CO.

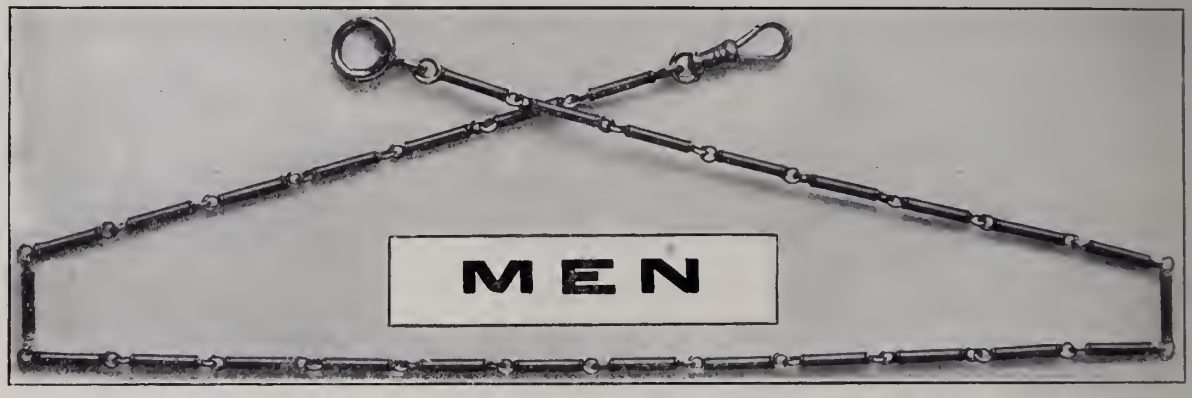
Pearls : Rubies

Creating Manufacturers and Importers and Cutters of Precious and Semi-Precious Stones

29 MAIDEN LANE Cor. 58 Nassau St. NEW YORK

ABEL MOUNTINGS HAVE A TONE OF SUPERIORITY

LONDON PARIS TRADE MARK AMSTERDAM ANTWERP



¶ Seldom any new piece of jewelry for men. These Vest Chains are made for full and semi-dress. They come in white, green, red, blue, black, lavender and a variety of enamels. The very latest chain fad for well-dressed men.

14 K Trade-Mark

A. J. HEDGES & CO.

MAKERS OF 14 K. JEWELRY

14 John Street :: NEW YORK

MORE OF OUR BUSINESS BUILDERS



FOBS

More style and *niftier* than any ever shown.

Layman & Straus Co.

FACTORY AND OFFICE:
91 Oliver St. NEWARK, N. J.
N. Y. Salesrooms, 13 Maiden Lane

Trade Mark

I. N. LEVINSON, President. Established 1865 H. S. MORRIS, Sec'y and Treas.

S. COTTLE COMPANY

14-K Gold Bag

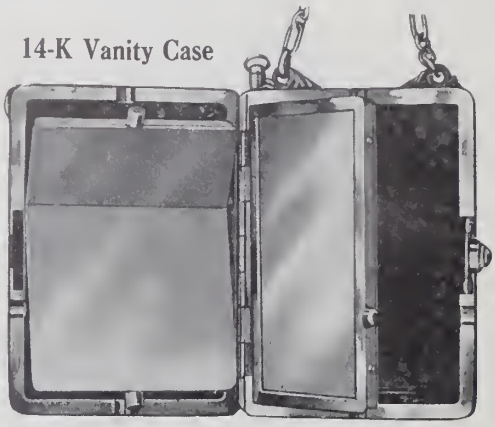


Gold Bags, Engraved and Pierced; New Effects in Straight, Shirred and Herringbone Mesh

Builders of High-grade Gold and Silver Novelties in Original Design.

MESH BAGS
BUCKLES
CARD CASES
CHATELAINES
VANITY CASES
SASH PINS
PURSES
LORGNETTES
CIGARETTE CASES and
OTHER NOVELTIES

14-K Vanity Case



Vanity Cases, All Sizes and Various Compartments

Our New Illustrated Catalogue is ready for distribution and we will cheerfully mail one upon request.

Branch Offices: { PARIS: 28 Rue d'Hauteville
CHICAGO: Mr. H. M. HEYMANN, 1103 Heyworth Bldg.
SAN FRANCISCO: Mr. A. E. LEE, Shreve Bldg.

31 East 17th St., NEW YORK

GOLD VANITY CASES

We make a specialty of Gold Vanity Cases. We do not believe there is another line of Vanity Cases in the United States that comes anywhere near ours in variety and beauty of design and excellence of workmanship and finish.

WE HAVE THEM AT ALL PRICES, from **$14.00** to **$400.00,** the higher-priced ones being exquisitely jeweled.

There is an increasing demand for Vanity Cases, and our line precisely meets the demands of fashion. *Write for an assortment.*

B. M. SHANLEY, JR., CO.

SALESROOM
527 Fifth Avenue, New York

OFFICE AND FACTORY
11-13 Governor St., Newark, N. J.

DIAMONDS WATCHES JEWELRY

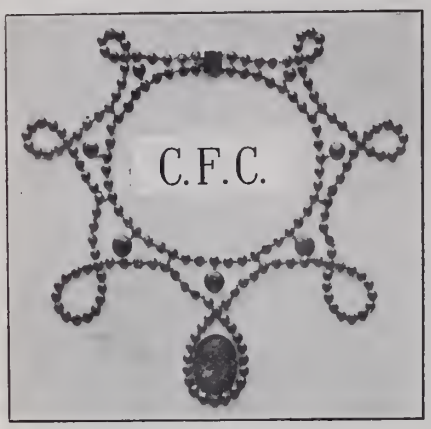
ILGEN & WAKEFIELD CO.

SUCCESSORS TO

Aikin-Lambert Jewelry Co.

Silversmiths' Building

15-17-19 Maiden Lane NEW YORK



YOU KNOW THE REPUTATION OF

CHOPARD'S JET JEWELRY

how it is considered the best—the most exclusive—the most salable; how famous have become its exquisite design and workmanship.

Now we make a line of **NOVELTY JEWELRY** that shows just the same painstaking care in manufacturing, that exclusive something, that touch of originality and brains that have made our **JETS** so rightfully famous. We want to show you that

CHOPARD'S NOVELTY JEWELRY and PEARL STRINGS

deserve just as prominent a place as do our **JETS.**

Selection packages sent upon request to all reliable dealers.

Visiting buyers are cordially invited to look at our complete line at

56 MAIDEN LANE, NEW YORK. CHOPARD FRERES CO.



Popular Priced 14K. and 10K. Jewelry

"THE SEASON'S BEST SELLERS"

La Vallieres Seed Pearl Jewelry
Festoons Pearl Chains

A Complete Line in Original and Artistic Designs

To the Jobbing Trade Only

MILTON L. ERNST

Twelve Dutch Street NEW YORK





COOPER & FORMAN

Importers of

DIAMONDS AND PRECIOUS STONES

Office and Factory, 3 Maiden Lane, New York

Makers of fine and popular priced

DIAMOND JEWELRY

Newest and most artistic designs

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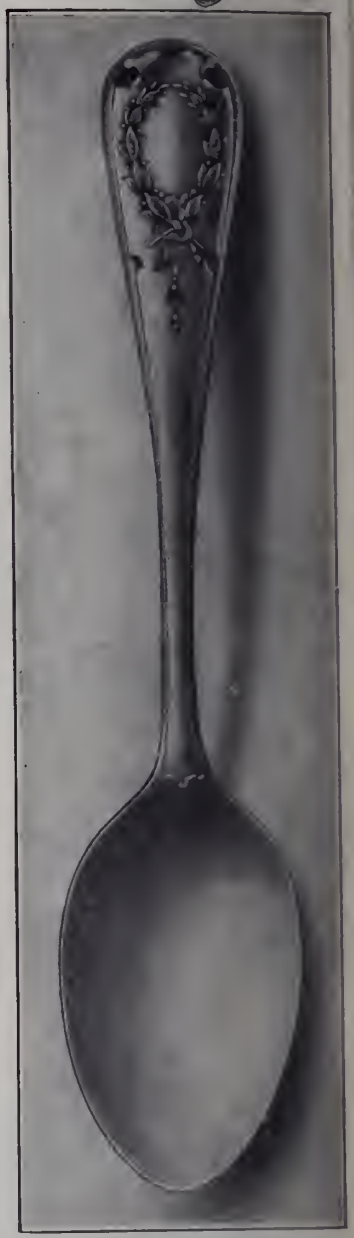
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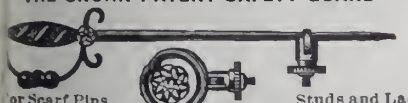
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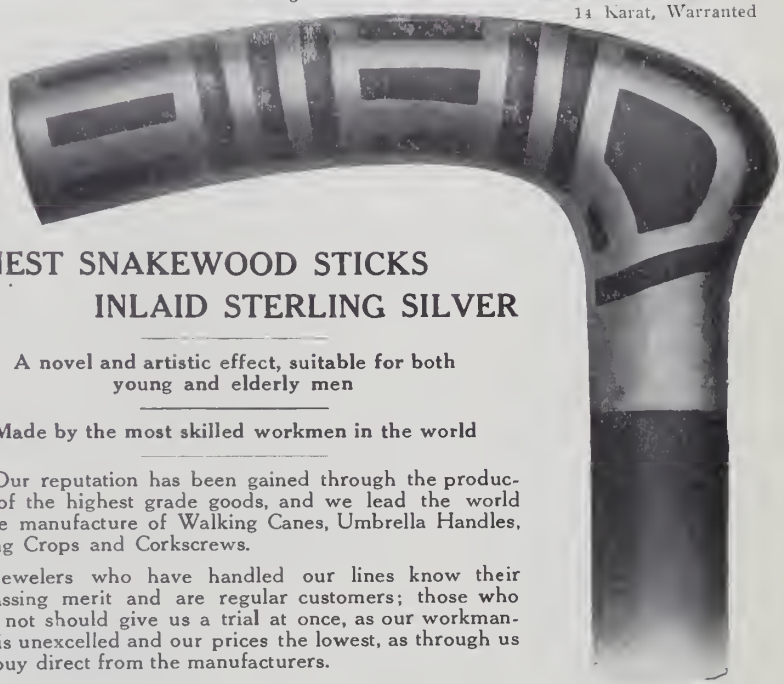
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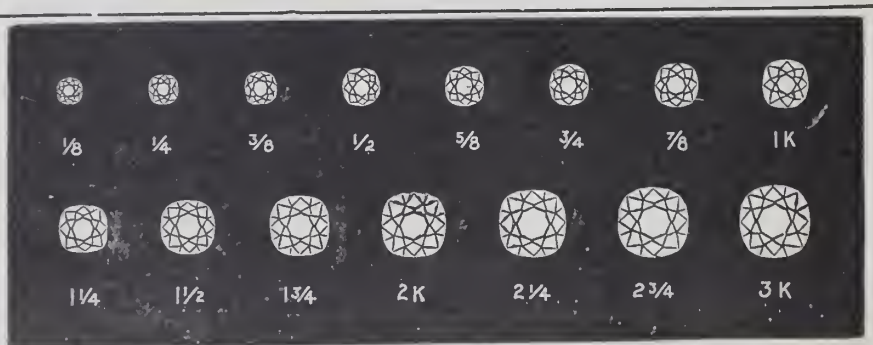
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No. 58

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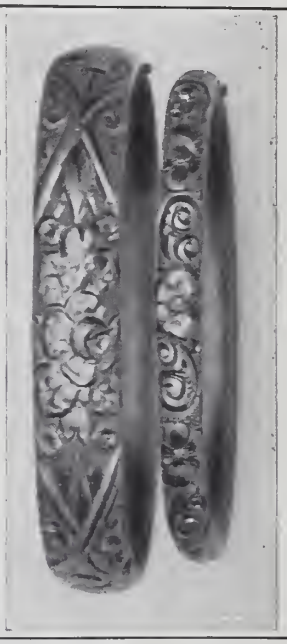
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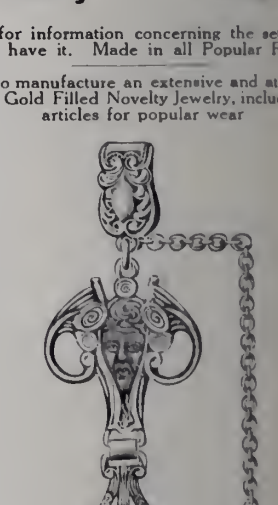
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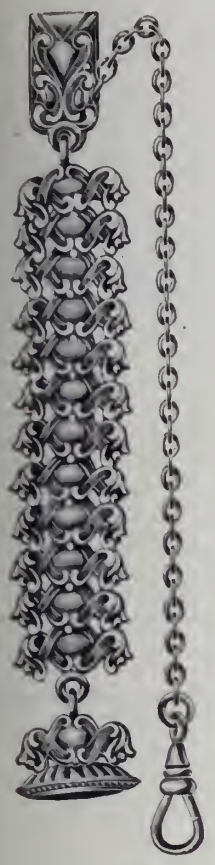
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One of our New Hand Chased Stone Set

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New original designs added to our line this month for the Christmas Trade.

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Exclusive patterns put in samples for the regular Fall business.

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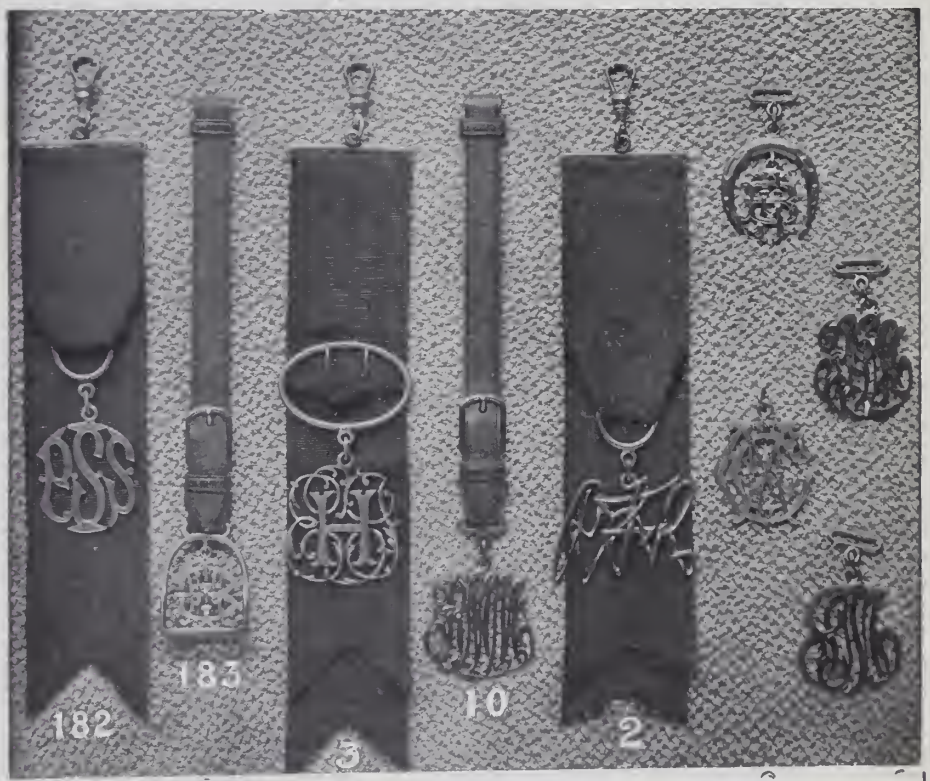
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Prices range from $5.00 per Gross up Subject to Discount

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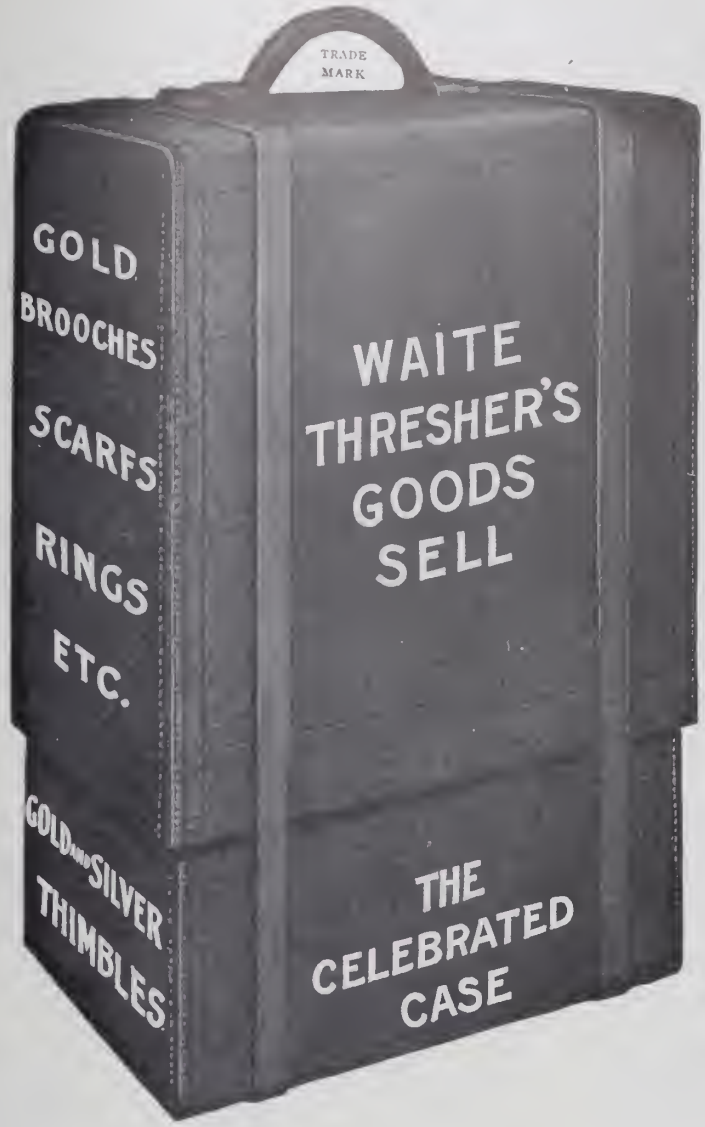
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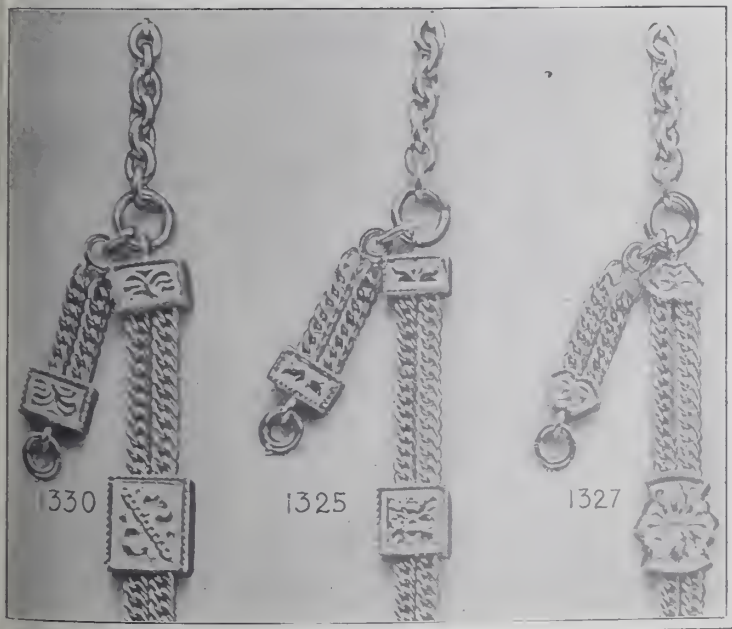
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Your customer appreciates it. It helps your business. You become known as a Reliable Business House.

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Our line of **CHAINS, ROLLER FOBS AND BRACELETS, SEALS, LOCKETS AND LA VALLIERES** is as fine as ever and up-to-date in styles.

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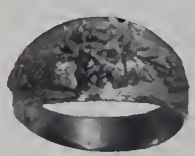
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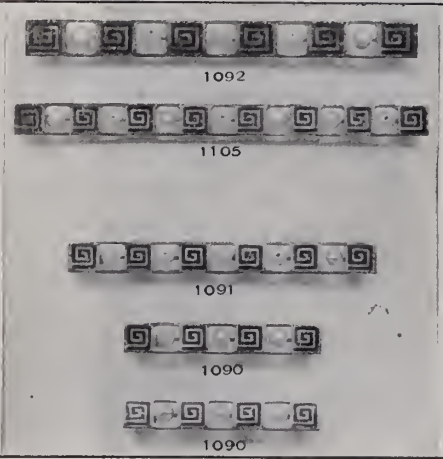

No. 31A

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MANUFACTURER OF
Black Hills Gold Jewelry

We Make a Specialty of
GRAPE DESIGNS
And Sell Direct to the Dealer


No. 41


No. 45



JEWELRY OF DISTINCTION

"EDGEWOOD" BAR PIN

The design of this pin is patented, and we will prosecute any manufacturer who infringes on same.

ENAMEL BAR PINS are among the best sellers this Fall.

THE "EDGEWOOD" pin has been pronounced the best pin of its kind on the American Market.

RETAILERS should use this pin for the following reasons:

The GOLD is fourteen karat.
The WORKMANSHIP is perfect.
The DESIGN is patented.
The PEARLS are selected Oriental Baroques.
The PRICE is moderate.
The PIN will not be imitated in inferior goods.
The ENAMEL can be furnished in eight colors.

We sell direct to the retail trade.

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Cloisonne Enamel

The best selling line of Jewelry on the market. We are still the leaders in the manufacture of this beautiful class of goods. Wait for our salesmen this Fall and you will see a display of the most beautiful Enamel ever shown.
A comparison of our designs and finish is the only argument needed to sell our goods. Look over your stock and keep it full as this is a Fall as well as a Holiday line.

Souvenir Spoons a Specialty

SHEPARD MFG. CO., MELROSE HIGHLANDS, MASS.



MATINEE RINGS

made of heavy

STERLING SILVER

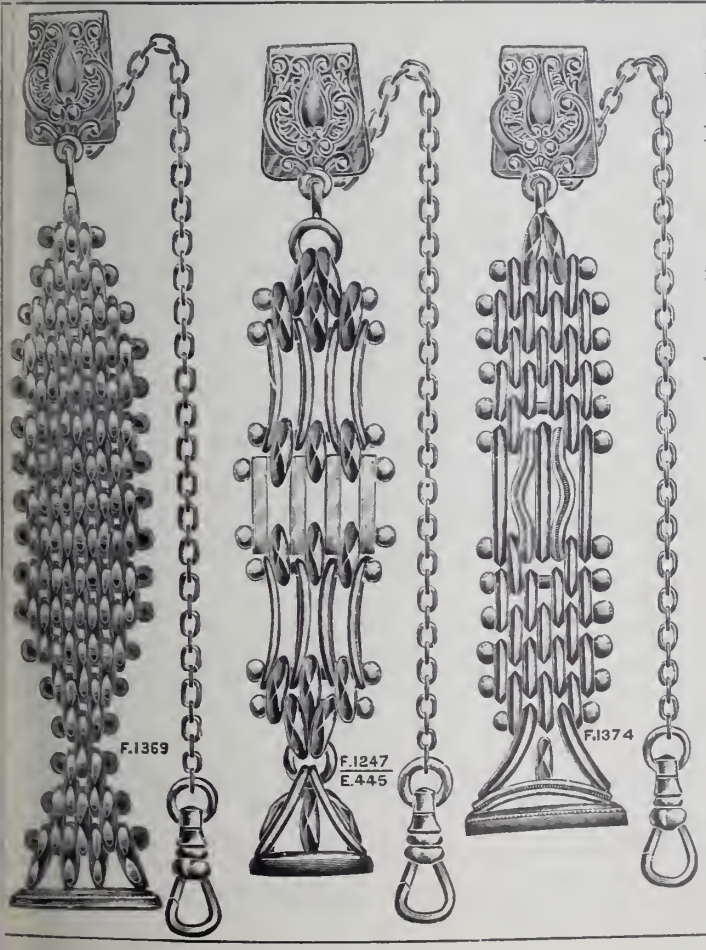
THE most wonderful selling novelty of the season. Beautiful chased shanks, richly finished in "Old Dutch," securely set with Swiss Lapis, Amethyst, Topaz, Sapphire, Garnet, Turquoise, Opal, Emerald, Jade or Malachite. We will send, express paid, the two dozen assortment, as illustrated, for your approval. *Write for it to-day.*

205 Assortment, - $27.00
(1 doz. ea. $12.00—$15.00)
206 to 220, each - $1.00
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Silversmiths and Jewelers

Factory: 79, 81, 83, 85 Crosby Street
Salesroom: 556 Broadway, New York



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ATTLEBORO, MASS.

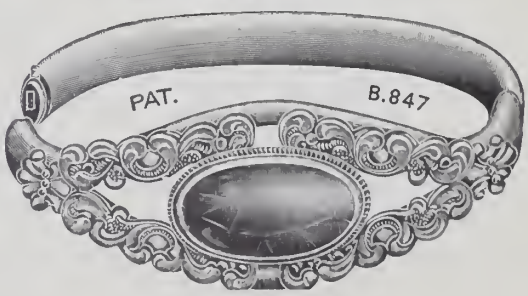
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Makers of High Grade, Gold Filled

Chains, Lockets and Bracelets

Amethyst and Topaz are the fashionable stones this season. We have some fine new designs in bracelets set with these stones. Just look at them, they are worth while.





Lockets for Critical Buyers



If you will compare these essential features with all other makes of lockets

STYLE, WORKMANSHIP, QUALITY, PRICE

You will give us your locket business

We Make
SCARF PINS
BROOCHES
HANDY PINS
BABY PINS
LOCKETS
NECKLACES
LA VALLIERES
LINK BUTTONS
STUDS
COMBS
HAT PINS
VEIL PINS
HEART CHARMS, Etc., Etc.

JOHN T. MAURAN MFG. CO.

Makers of

"THE REPRESENTATIVE LINE"

of

10-K. SOLID GOLD JEWELRY

61 PECK STREET, PROVIDENCE, R. I.

10 K
TRADE MARK
Since 1850

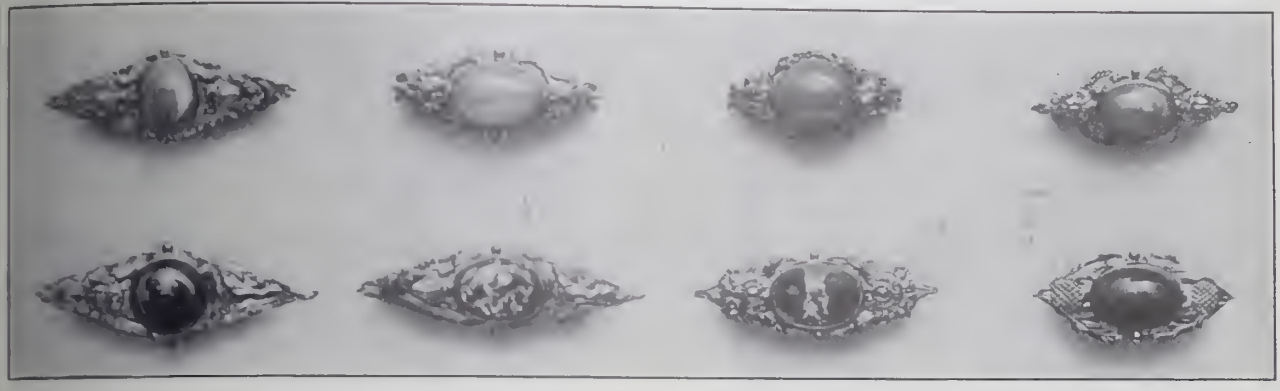
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New York Office :: :: No. 3 MAIDEN LANE

UNUSUAL JEWELRY

All Our Gold Jewelry in 14K., 18K. or 22K.

14K. Hand-Made BROOCHES



The above are a few of our new designs for 1909-1910. Hand-made heavy mountings with **Lapis Lazuli, Jade, Garnets, Chrysoprase, Turquoise Matrix, etc.**

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New Designs ***Hand-Made*** ***Sterling***



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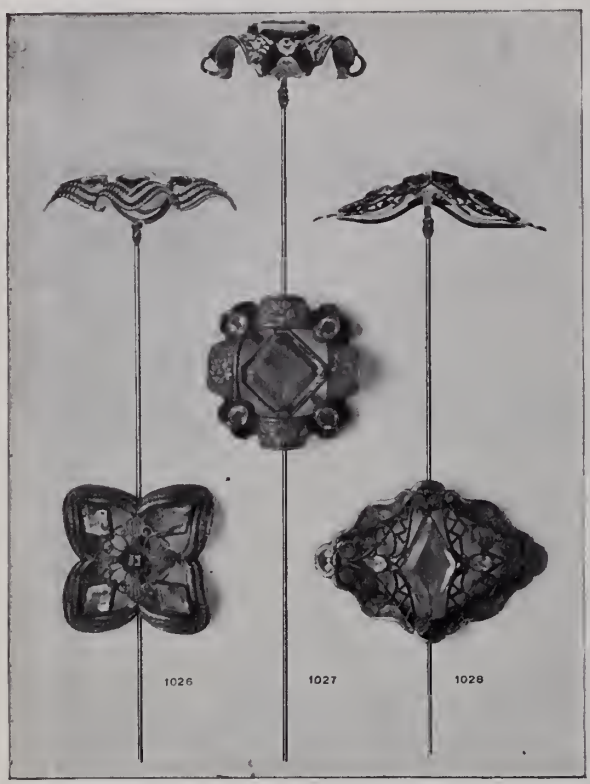
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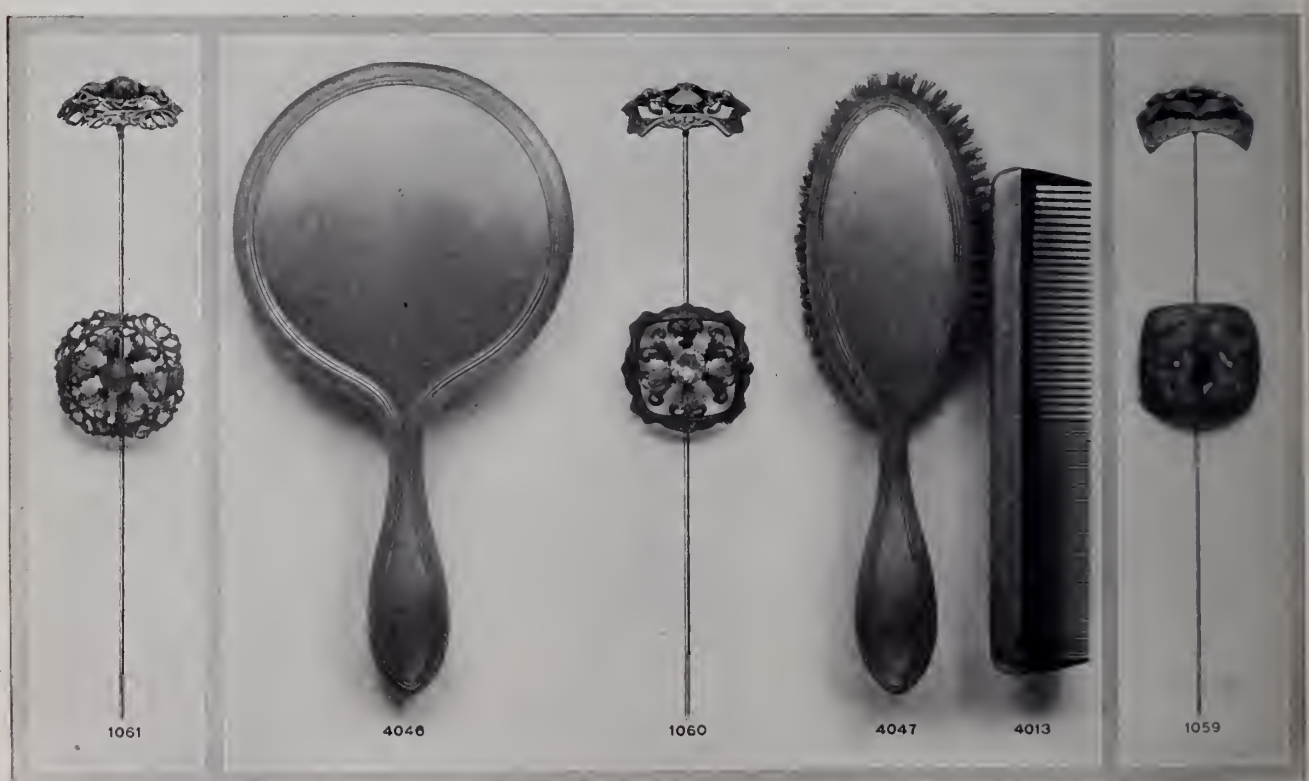
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V. LIX. WEDNESDAY, OCTOBER 13, 1909. No. 11.

Punch Set for United States Battleship "St. Louis" Sent to That Vessel.

R BALLARD left St. Louis for San Francisco recently, taking with him magnificent solid silver punch-bowl set, ...gned and made by the Mermod, Jaccard ...ng Jewelry Co., which was presented ... citizens of St. Louis to the officers ... U. S. S. *St. Louis*, Sept 4. The oak ... containing the service traveled in ... To avoid risk of delay and other ...aps Mr. Ballard engaged a stateroom ... the Wabash limited for the ex... use and occupancy of the chest of ... r

...e set cost $3,000. It is made of solid ... r The punch bowl, gold lined, ...ds 15 inches high and has a capacity ...0 gallons. It is supported on a mas... foot. Both bowl and foot are beau...ly embossed with raised designs, ...ng which is the figure "St. Louis" ...nted on a horse, and the seal and ...ld of the city of St. Louis. The ...dles of the bowl have figures of the ...erican Eagle worked in bas relief on ...m.

...here are 24 solid silver punch cups, a ...l lined ladle and a richly-engraved old ...glish waiter. Each of the cups bears the ... of the United States navy and the ...d "St. Louis". The set is finished in ...nch gray and is considered one of the ...dsomest of its kind ever produced in ... Louis.

...he vessels of the United States Navy ...ose presentation services have been illus...ted and described in THE JEWELERS' ...RCULAR-WEEKLY and the dates of the is... ...s in which these appeared from time to ...e are as follows:

VESSELS.	ISSUE.
...ine	June 3, 1891
...trout	July 20, 1892
...ntgomery	Feb. 15, 1893
...ncinnati	Sept. 26, 1894; April 24, 1895
...nneapolis	May 1, 1895
...ooklyn	Feb. 12, 1896
...shville	May 13, 1896
...wa	July 22, 1896
...leigh	Oct. 7, 1896
...regon	April 28, 1897
...assachusetts	June 9, 1897
...ilmington	Dec. 1, 1897
...w Orleans	June 7, 1899
...entucky	June 28, 1899
...lympia	July 26, 1899
...diana	Aug. 30, 1899
...arietta	Sept. 13, 1899
...isconsin	May 16, 1900
...linois	April 17, 1901
...w York	May 22, 1901
...labama	Nov. 26, 1902
...lbany	Feb. 11, 1903
...enver	March 18, 1903
...ennsylvania	June 24, 1903; Nov. 16, 1904
South Dakota	April 20, 1904
Tacoma	June 29, 1904
Ohio	Aug. 2, 1905
Nebraska	Aug. 30, 1905
Missouri	Sept. 6, 1905
Kansas	Sept. 13, 1905; June 26, 1907
New Jersey	Oct. 18, 1905
Milwaukee	Oct. 25, 1905
Maryland	Nov. 8, 1905
Charleston	Feb. 14, 1906
Connecticut	March 14, 1906; Nov. 21, 1906
Tennessee	Nov. 7, 1906
Virginia	Nov. 14, 1906
Louisiana	Dec. 19, 1906
Vermont	Jan. 2, 1907
Chattanooga	Feb. 13, 1907
Washington	Feb. 27, 1907
Georgia	June 12, 1907; June 19, 1907
Rhode Island	Sept. 4, 1907
Paducah (punch set)	Feb. 19, 1908
Montana	April 1, 1908
California	May 27, 1908; June 24, 1908
Colorado	June 24, 1908
North Carolina	July 29, 1908
New Hampshire	Aug. 26, 1908
Chester	Jan. 27, 1909
Birmingham	Feb. 17, 1909
Minnesota	Feb. 24, 1909
Mississippi	April 21, 1909
Salem	Aug. 18, 1909
St. Louis (punch set)	Oct. 13, 1909

The St. Francis Hotel Trophy for Golden West Grand Prize Race.

THE accompanying illustration will give a faint idea of the beauty of the St. Francis Hotel trophy contended for recently on the automobile track at Tanforan by six of the fastest automobiles on the Pacific coast. The trophy is one of the most magnificent ever awarded on the Pacific or anywhere else for that matter, and is highly prized by the winner of the race.

The trophy, which is three and a half feet high, stands on a base of Pennsylvania marble, around the bottom of which are four plates and on one of these is the inscription in raised block letters, "Golden West Grand Prize Race." The other plates are inscribed with the conditions of the race, etc. In the middle of the base are the figures of four racing automobiles, heavily etched on a band of silver, representing a circular track.

Above the figures of the racing automobiles is a succession of draped wreaths, surmounted by a large silver column, around the bottom of which are four reproductions of the coat-of-arms of the Hotel St. Francis. Above this, in bold relief, is a model in miniature of the hotel.

Near the top of the silver column is a drapery of wreaths and bow-knots, suspended from which are four State seals, representing the States of Oregon, Washington, California and Nevada, comprising the territory of the "Golden West." Above this and surrounding the column are four winged wheels, while above these rises a figure standing on a winged wheel, representing victory and speed.

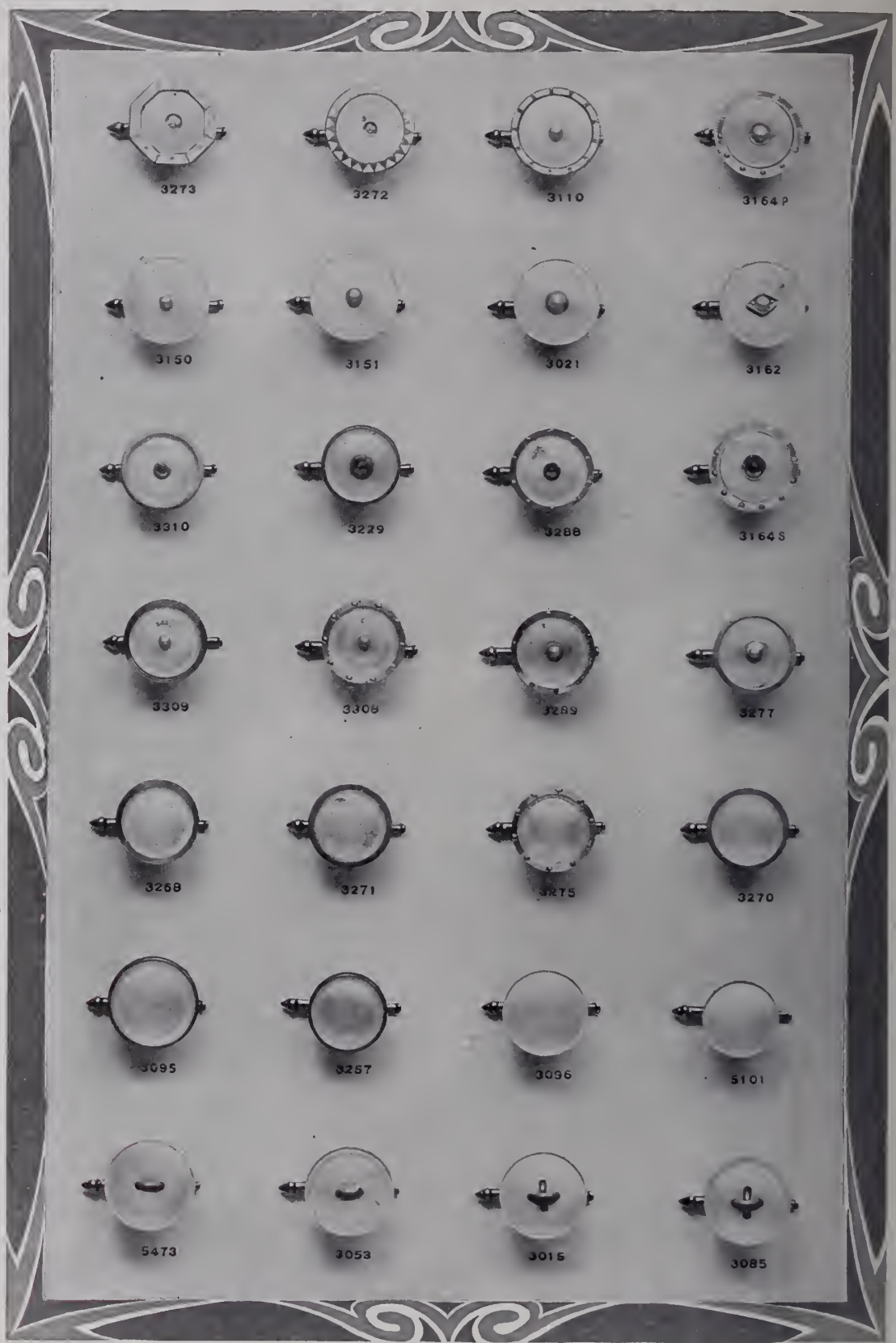
This beautiful work is especially attrac-



THE ST. FRANCIS HOTEL TROPHY.

tive to San Franciscans, inasmuch as it is the product of local industry. The design is that of Lester Hammersmith, of the firm of Hammersmith & Co., and the entire work was done in the silver factory of that concern.

George A. Smith is about to open a branch store in Apponaug, R. I. Mr. Smith at present conducts a store in Hinsdale, Mass.



Picture Number Two.
14-K. Mother-of-Pearl Larter Vest Buttons.

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Annual Report on the Production of Precious Stones.

xt of the United States Geological Survey's Advance Pamphlet on Gems and Gem Minerals for 1908, Compiled by Douglas B. Sterrett.

(Continued from issue of Oct. 6.)

FELDSPAR GEMS—AMAZON STONE, MOONSTONE, ETC.

COLORADO.

Pike's Peak region has long been famous as ce of beautiful crystals of amazon stone ssociated smoky and clear quartz. One of st prolific areas has been that called Crystal by collectors, lying from two to four miles vest and south of Manitou Springs and ex- g southeasterly from the east side of Cam- Cove along the slopes of the mountains for ance of three miles. Numerous prospect holes Crystal Park region with the less valuable s left on the dumps show the past activities ing collectors. Fine quartz crystals occur merous places outside of the Crystal Park and especially to the northwest, toward Peak, more amazon stone has been found.

rock of this region is principally coarse granite composed chiefly of light flesh- potash feldspars, a white plagioclase feld- gray quartz and biotite mica. Pegmatite in dikes, veins and irregular masses through anite. The crystals of amazon stone occur cavities or pockets in the pegmatite. The ts vary from less than one inch to nearly feet across. Some of these pockets are litic cavities in the granite, around which rystallization is coarse and the same as in atite. In some cases the miarolitic pockets connected by seams or veinlets, and can be ly traced for yards. In other cases the ts are isolated, and others may or may not ound near by. The pockets are lined with rals of amazon stone, smoky and clear quartz; ionally topaz and phenacite are present. The rals of amazon stone are generally well de- ed, and vary in size from a fraction of an to three or four inches square. The color s from gray to bright green and is often r in one portion of a crystal than in another. crystals from the shallow prospects are often or less stained with iron rust both on their aces and along cleavage cracks. The rust may be removed with oxalic acid to prepare the crys- for mineral collections and for sale as gem rial. Quartz crystals are found rranging from action of an inch to several inches across, r singly or in clusters of parallel grown crys- Some are colorless, though the majority are e or less clear smoke colored, sometimes very ngly so. They furnish fine cabinet specimens f mineral collections. Whitman Cross[1] and W. Hillebrand describe the occurrence of the speci- minerals of this region. Those observed were rocline, albite, biotite, quartz (smoky or clear), rite, columbite, gotnite, hemantite and limon- arfvedsonite, astrophylilite and zircon. As h as a ton of crystals have been found in one ket.

mazon stone and crystals of the associated imen and gem materials, quartz, topaz and nacite, were mined by J. D. Endicott during s in the Crystal Peak region four miles north Florissant, Teller County. The occurrence of se minerals at this locality is evidently similar that of the Pike's Peak region. The country k in each case is coarse granite. Mr. Endicott es that the crystals are found in leads of peg- tite, which can be traced from a few feet in e cases to over a hundred yards in others. In deposits opened the pegmatite is nearly in nket form. The amazon stone occurs in streaks d pockets in the interior of the "veins" and ains a thickness of one foot in places; in other ces it is absent. Troughlike depressions occur places in the cavities, and in these the amazon ne is stained and coated with films of oxide of n. Evidently the troughs served as channels for ater deposition of limonite from solutions. Some the amazon stone is of good gem quality and s a rich green and blue-green color. Other nes are pale or badly stained with iron. The stals obtained in mining are often quite perfect d would make fine cabinet specimens. Many stals of smoky quartz and a few of phenacite d topaz were obtained in 1908 during the work for amazon stone. The Crystal Peak region is noted for the fine specimens of these minerals it has yielded. W. E. Hidden[1] has described phenacite, topaz, xenotime and fayalite from this locality. Messrs. Cross and Hillebrand[2] described a fragment of a clear greenish-tinged topaz crystal measuring nine centimeters on an edge. This was but the corner of what must have been a very large crystal.

[1]Minerals from Pike's Peak: Am. Jour. Sci., 3d r., Val. 24, 1882, pp. 281-286.

PENNSYLVANIA.

Dr. Edgar T. Wherry reports the occurrence of amazon stone with sunstone at the Mineral Hill locality, about one mile west of Media, Delaware County, Pa. These minerals are found loose in the soil, where they are brought up from pegmatite ledges by the action of frost.

GARNET.

UTAH.

For many years the Navajo Indians have collected the rich red pyrope garnets found on their reservation and sold them to tourists or at the trading stores. The exact locality at which these garnets were found and their mode of occurrence has always been more or less indefinitely known. Within the last few years the quantity of garnets collected by the Indians has been decreasing, and many of the traders that formerly bought quantities of garnets now state that they are becoming very scarce. A partial explanation for this seems to be that whereas the greater part of the garnets was formerly brought to trading posts in Arizona and New Mexico and to stations along the Santa Fe Railway, a considerable part is now traded at points in Utah and goes out from Salt Lake City. Tourists still buy these garnets from the Indians along the railroad, though they generally obtain only small and inferior gems. A visit to the garnet field was made possible through the kindness of J. L. Hubbell, of Ganado, Ariz., who furnished the necessary guide and equipment to reach the locality, as he did also for the trip by the writer to the peridot locality described in subsequent pages.

Clear red garnets associated with peridot gems weathered out of basic rocks are found at several places around and to the north of Fort Defiance. As a rule the garnets from these localities are small and not often sufficiently large for cutting. The supply of gem garnets comes from close to the Utah-Arizona line about 12 miles southwest of the mouth of the Chin Lee Valley and San Juan River in Utah. It has commonly been reported that the gems came from Arizona, though Don Maguire, of Ogden, Utah, reported the locality as Utah. The garnets occur in an elevated region a few miles north of the Arizona-Utah line, about 100 miles west of north of Ganado, Ariz., and over 120 miles northwest of Gallup, N. Mex. After visiting the locality one can readily appreciate the value of the "Arizona ruby," as the garnet is called. It is necessary to make a long trip over sandy and rocky trails with many miles between water pools or springs, and at its end garnets of good size and quality are not found abundantly, and, when found, are on an arid stretch of country several miles from water.

The geology of Arizona and Utah in the Navajo reservation has been little studied, and in the limited time given for the trip to the garnet region but few notes were obtained to add to the general knowledge. The route followed led over the mesa country north from Ganado and down the valley of Naklini Creek to Chin Lee at the mouth of Canyon de Chelly. From Chin Lee, through a mistake of the Indian guide, a northwesterly course was followed to a point within a few miles of Agathla Needle, some 25 miles S. 60° W. of the garnet fields. From this point the route led down Gypsum Valley, which drains into the Chin Lee Valley near its mouth. The garnet field is several miles northwest of this canyon. The return trip was made over the elevated country south of the garnet fields, across the Chin Lee Valley nearly opposite the mouth of Carriso Creek, up Carriso Creek to Bradley's store, and then south to Chin Lee.

Descending from the mesa several miles north of Ganado one passes over several miles of petrified forests in which the trees are not so numerous as in the famous localities near Adamana. The formation in which the trees are imbedded, however, appears to be identical with that near Adamana. The rock exposures in Canyon de Chelly and along the Chin Lee Valley north to the garnet locality appear to be similar and consist principally of red beds, largely cross-bedded sandstone and conglomerate. This sandstone forms great blocky vertical cliffs from 100 to several hundred feet high along the Chin Lee Valley and the canyons entering it. This formation extends west from the Chin Lee Valley and northwest from Gypsum Valley, forming the semi-mesa country on which the garnet deposits occur. These red beds may correspond to those described by L. F. Ward[1] in the Little Colorado region to the south, referred to the Triassic age and provisionally thus accepted by N. H. Darton.[2] The red sandstones extend over 30 miles west of the Chin Lee Valley to the region around Agathla Needle. In the latter region basic rocks outcrop at numerous places and in several instances have formed sharp needle-like masses hundreds of feet high with small bases. Agathla Needle is evidently composed of such a rock and stands several hundred feet high. One of these hills or outcrops, about four miles south of Agathla Needle, was composed of two types of rock—one a dark, hard, dense basaltic rock with visible olivine phenocrysts and the other a dark-gray, somewhat porous olivine-mica rock. A few small pieces of peridot were found weathered out of this rock. Between Agathla Needle and the garnet locality basaltic and other basic rocks outcrop at several places both as needles and as dikes, cutting the sandstone formations.

The extent of the area over which gem garnets are found was not determined. Actual examination was limited to a stretch of country about two and one-half miles long in a northwesterly direction and half a mile wide. From the apparent similarity of the formations around this strip it was judged that garnets should be found over an area of several square miles, probably four miles north and south and five or six miles east and west, while the field might extend several miles beyond a line of hills to the north.

The garnets are found on a series of mesa-like benches rising from Gypsum Valley on the southeast, and between 6,000 and 7,000 feet (barometric measurement) above the sea level. The elevation increases sligtly to the west in the mountains around Monument Pass. The benches and mesa on which the garnet deposits occur are nearly level in places and dip to the southeast in others. They are formed by different beds of the red sandstone formation, the edges of some of the beds standing as small cliffs over the next lower. In places the sandstone floors are bare; in others they are covered by wind-blown sand in layers varying from a few inches in depth to dunes many feet high. This sand is brought up principally from the red sandstone country to the southwest, from which direction the prevailing winds of the region blow. The garnets are found in the sand and on the sandstone floors, associated with pebbles of feldspar sometimes with a moonstone luster, occasionally emerald-green diopside, red sugary quartz, and such rocks as granite, diorite, trap, etc. Some of the garnets and hard-rock fragments are rounded and polished on one or more sides by the action of the wind-blown sand as they lie exposed on the surface. This accounts for the smooth rounded surfaces so prevalent on many of the garnets from the Navajo country. The garnets may be uncovered by a wind from one direction and then covered up by that from another, or vice versa. By the shifting of the dunes the position of the garnets is changed so that different sides are exposed for polishing by the wind-blown sand.

The source of the garnet over the mesa country is in a stratum of coarse, unconsolidated drift or gravel that rests on the more elevated part of the red sandstone on the northwest of the area examined. This drift is over 100 feet thick and is composed of bowlders, which vary from stones weighing many tons to cobble size, mixed through a matrix of pebbles and sand. The gravel and bowlders consist of biotite granite gneiss, porphyritic biotite granite gneiss, hornblende or diorite gneiss, partly epidotized trap and basaltic rocks, epidote hornstone, soapstone, tremolite, asbestos, sugary

[1]Mineralogical notes: Am. Jour. Sci., 3d ser., vol. 29, 1885, pp. 249-250.

[2]Minerals from Pike's Peak: Am. Jour. Sci., 3d ser., vol. 24, 1882, pp. 281-286.

[1]Mon. U. S. Geol. Survey, vol. 48, 1905, p. 45.

[2]Reconnaissance of part of western New Mexico and northern Arizona: Bull. U. S. Geol. Survey. (In preparation.)

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OPALS

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quz, and large blocks of light gray colored ferous limestone of carboniferous age. Just w the origin of this conglomeration is to be so t is not known. The general appearance of th drift is that of a glacial deposit. Glaciation aken place in the San Francisco Mountains[1] f coconino County, Ariz., and moraine deposits a been formed. The latter are thought to be rather recent age, probably Quaternary. Whether there has been glaciation in the silghtly r country west and northwest of the garnet its is not known. It is probable that the t-bearing drift deposits are of greater age the glacial deposits of the San Francisco Mtains, for the former are covered with a m of hard white sandstone and are at almost eat an elevation as any of the surrounding . The presence of such quantities of crystal- and ancient rocks in the drift cannot be ned by very recent action, as these rocks do ater near the locality.

garnets are scattered through the drift, at plentifully, and are carried down with the mesa country below during erasion.[2] It the garnets undergo a partial concentration e mesas during the breaking down and wash- away of its loose matrix. The latter takes readily when the protecting cover of hard one is removed. In one place near the gar- ing formation some ant hills were found built up of over half garnet chips ranging up or three millimeters across. The remainder e mineral grains of these ant hills consisted y of cleavage chips of orthoclase feldspar, a smaller amount of hornblende gneiss rock ents, grains of quartz, epidote, etc.

garnets found in this region range in size small grains to over three centimeters in eter. The larger ones are not perfect, being flawed and cracked. They often have a ish-red color, and rarely contain gem ma- . The best gem garnets are not often over ntimeter or 12 millimeters in diameter, and greatest yield of gems is in garnets of less eight millimeters in diameter. Garnets that cut perfect gems over three carats in weight scarce, while those ranging from one to two s when cut are fairly plentiful. Stones of carat and under are abundant. A garnet cut ordinary brilliant measuring eight millimeters s and 5.5 millimeters thick will weigh about and one-half carats. The garnets range in from the beautiful rich Burgundy wine red acteristic of pyrope to lighter shades, with of more or less cinnamon color. Some of red garnets are so dark that the gems show color and appear nearly black. In others the s appear brilliant even under artificial light.

perfections occur in many of the garnets. e imperfections may be cracks or flaws or usions of dark spots or of other minerals. In deeper-colored garnets flaws are often difficult letect until the stone has been partly or wholly

The dark spots appear to be due to cavities the garnet in some cases; in others they are sed by inclusions of other minerals. Among minerals found associated with the garnets is rald-green diopside, and in one specimen of net which had been split a small diopside crys- of pin-head size was found in the center. In ther specimen a tiny garnet was found at- hed to a larger diopside crystal. Minute aci- ar inclusions are also present in some of the nets. They are arranged according to certain ections of symmetry in the crystal and are bably rutile. These acicular or threadlike in- sions are so fine that they do not perceptibly ect the color and luster of the gems.

The garnets are collected by the Indians who rch carefully over the sandy country below the ft. Apparently no methods are used to find gems that may be concealed below a few hes of sand, but only those on the surface are ked for. The shifting of the sand uncovers rnets at one time and covers them up at others, d therefore renders the possibilities of new ds attractive. No water can be obtained except rainy seasons to wash for the garnets, so that s method of concentration cannot be used. the use of screens it seems possible much ma- ial could be worked over with good results. e sand could be thus eliminated, and the gar- ts are rather easily picked out from other peb- bles. Screens varying in size of mesh from four-fifths to one-fifth of an inch would be very serviceable in screening and separating the material for hand picking. In the majority of cases the garents are richest near the bottom of dunes or sand beds, and that portion should therefore be sieved. The larger garnets are now difficult to obtain, but it is probable that the "Arizona ruby" will again become more plentiful when the Indian learns to work a little more systematically for this gem

COLORADO.

J. D. Endicott, of Canon City, Colo., has taken up two claims for garnets on Grape Creek, two miles S. 75° W. of Canon City. The country rock is biotite schist-gneiss, garnetiferous in streaks. It strikes north of east to east and west and dips 45° N. Pegmatite is associated with the gneiss in places. The portion prospected for garnets consists of a garnetiferous streak in which the garnets are rather plentiful and of some size. Certain smaller bands and lenses in the "vein" up to eight or 10 inches thick are richer in garnets than the rest of the rock. The garnets are found in crystals varying from minute size to over three inches in diameter, wrapped in biotite in the gneiss. The greater part of the garnets are more or less crushed and fractured. The cutting material, though mostly small, comes from the solid portions of the crystals not injured by fracturing. The color is the beautiful red to pinkish red of almandite or precious garnet, and handsome gems of about two carats' weight have been cut.

Specimens of spessartite garnet and topaz are still obtained from Ruby Mountain on the east side of Arkansas River opposite Nathrop, Chaffee County, Colo. The deposit is on public land and is visited intermittently by collectors chiefly for mineral specimens, though some garnets suitable for cutting are obtained. The work done by each collector does not usually exceed a few blasts in the most favorable places. The locality has been described by Whitman Cross,[1] and the following notes are prepared principally from his description:

The garnets and topaz occur in cavities in a rhyolite of probable Tertiary age. The rhyolite outcrops in three places—in Ruby Mountain, a hundred yards north of Ruby Mountain, and on the west side of the river opposite Ruby Mountain. Ruby Mountain is a hill about 200 feet high and a quarter of a mile long, running north of west and east of south parallel with the course of the river. The upper and larger part of the hill is composed of white to pinkish-gray rhyolite of very fine grain with more or less flow banding of light and darker layers. The lower portion of the hill where outcrops are not covered with talus on the southeast and northwest ends are composed of gray volcanic glass with perlitic texture. This perlite contains numerous round particles of obsidian up to the size of a pea. On the east side of the hill are rhyolitic tuff beds which, in an exposure on the north of the hill, dip about 20° E. Cross mentions vertical contact between the rhyolite and inclosing Archean gneiss.

The crystal-bearing cavities are larger and more abundant in the rhyolite in the upper part of the hill. These cavities are lithophysæ as in the Utah topaz locality described later. The cavities range in size from a millimeter cross section to more than five centimeters in greatest dimensions. They are elongated in the direction of the flow lines in many places or are composed of numerous smaller joining cavities in this direction. Some of the lithophysæ shells are fairly well developed in concentric layers, though generally the cavities are very irregular in shape and inclusions. The walls of the cavities are generally druzy with tiny brilliant crystals which Mr. Cross determined to be sanadine. Small quartz crystals also occur in the cavities though no tridymite has been found. The garnets have a transparent deep-red to cinnamon-red color and are of the spessartite variety. Crystals of over a centimeter in diameter are rare and the average size is about 2.5 millimeters. The crystals have sharp edges and brilliant faces in the cavities. Generally only a part of the crystal form is developed, for the surfaces are very rough where the garnet is attached to the matrix. The predominant crystal form is the trapezohedron (211) with a small development of the dodecahedron (110). Several garnets often occur in the same cavity, with or without topaz. The topaz is less plentiful than the garnet and of about equal dimensions. The crystals are attached to the walls of the cavities and to the shells in different positions, so that in some cases doubly terminated crystals occur. The forms observed in the order of their prominence are given by Mr. Cross as: M(110), L(120), O(221), C(001), F(021), Y(041), A(100), G(130), and F(202). The crystals are clear wine pink or yellow, while in the unbroken cavities in the rock, but fade to colorless or tinted pale bluish on exposure to the light.

Mr. Cross[1] describes also a similar occurrence of garnet in a coarse rhyolite at Chalk Mountain, near Fremont Pass, Colorado. A specimen of rhyolite with small garnets in a cavity was given to the writer by J. D. Endicott, of Canon City. This specimen was from the Gudger mine near Westcliffe, Custer County, Colo., and appears to come from an occurrence similar to that described above.

JADE.

BURMA.

The production of jade (jadeite) in the Myitkyina district of upper Burma during 1907 amounted to 3,590 hundredweight,[2] with a local value of £18,998; this is an increase of 1,375½ hundredweight over 1906. Part of the jade is used locally, part carried overland to southwest China, and the greater part is exported through Rangoon, principally to China. The exports through Rangoon during 1907 amounted to 2,636 hundredweight, valued at £49,643. The production in 1908 was 3,367 hundredweight, valued at £22,332.[3]

The occurrence and origin of jadeite in the Kachin Hills in the Myitkyina district, upper Burma, has been carefully discussed by A. W. G. Bleeck.[4] Jadeite is found at three places in the Kachin Hills, at Tawmaw, Hweka and Mamon. At Tawmaw the deposits consist of a metamorphosed igneous dike intruded into serpentine. At Hweka the jadeite occurs in bowlders in a conglomerate. The jadeite bowlders are quarried from the slope of a hill and are sometimes found of large size. At Mamon the jadeite is found in bowlders in the alluvial deposits and bed of Uru Chaung River.

Professor Bleeck concludes that the jadeite was formed by the metamorphism of an alvite-nepheline rock, both of these minerals being found with the jadeite in places. The change would be reperesented chemically by $NaAlSiO_4$ (nephiline) $+NaAlSi_2O_6$ (albite) $= 2NaAlSi_2O_6$ (jadeite). Under certain conditions albite-nephelite rock might form, while under conditions of high pressure, during consolidation or after, jadeite with a much lower molecular volume would be produced. The color of pure jadeite is stainless white and specimens closely resemble marble in appearance. The rich emerald-green colored jadeite is the most highly prized and is not abundant compared with the white or dull-green varieties. Some jadeite has a pale amethystine color. The emerald-green color of the best variety of jadeite is due to chromium; the dull-green color of other varieties is due to iron; and the amethystine color is supposed to be caused by the presence of manganese.

(To be continued.)

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York:

	London.	*New York selling price, .999 Basis.*
Oct. 5	23 3-4d.	$0.53⅝
" 6	23 13-16d.	.53⅝
" 7	23 3-4d.	.53½
" 8	23 11-16d.	.53⅜
" 9	25 11-16d.	.53⅜
" 10	23 11-16d.	.53⅜

W. Powell Harvey, a former jeweler of Des Moines, Ia., died there, last week, after an illness of three weeks, of heart trouble and dropsy. A widow and one daughter survive.

[1]Ward, L. F., Glaciation of the San Francisco ountains, Arizona: Jour. Geology, vol. 13, 1905, . 276-279.

[2]Robinson, H. H., Geology of the San Franeiscan lcanic field, Arizona: Prof. Paper U. S. Geol. rvey. (In preparation.)

[1]Topaz and garnet in rhyolite; Am. Jour. Sci., 3d ser., vol. 31, 1886, pp. 432-438.

[1]Sanadine and topaz from Colorado: Am. Jour. Sci., 3d ser., vol. 27, 1884, pp. 94-96.

[2]Rec. Geol. Survey India, vol. 37, pt. 1, 1908.

[3]Advance statement of the production of minerals in India in 1908, by the Director of the Geological Survey of India, June 10, 1909.

[4]Rec. Geol. Survey India, vol. 36, pt. 4, 1908, pp. 254-285.

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Hudson-Fulton Exhibition of Colonial Silver at the Metropolitan Museum of Art.

(Continued from issue of Sept. 29.)

RING the Hudson-Fulton celebration the thousands of visitors at the opolitan Museum of Art, New York, shown much interest in the exhibit of American silversmithing, described issues of Sept. 22 and Sept. 29. Every the rooms devoted to the display of



SILVERWARE BY WILLIAM G. FORBES.

erware have been thronged with people nt on seeing the workmanship of the y artisans. Those who have in their session pieces of silverware of an early have lingered long before the cases, paring and discussing the various exits. The arrangement of the collection made it an easy matter to locate each e and, by reference to the catalogue, determine its maker. The exhibit judged by interest it has aroused as well as by own merit has proved a decided sucs in every way, and those instrumental its arrangement can justly feel that their rk has been greatly appreciated.

n the preceding articles on the exhibit es of the handiwork of various silverths have been shown, and at the same e an endeavor has been made to give cial prominence to the work of the lier workmen, together with that of Paul vere, who, from an historical standpoint, s the most prominent of all the early versmiths. In the accompanying cuts are own examples of the work of various silsmiths without relation to their age or portance.

One illustration shown on this page dets a number of pieces of silverware typi of the work of William G. Forbes, o was admitted as a freeman in New rk in 1773. His name appears in the first w York directory in 1786 under a notice meeting of a gold and silversmiths' soty

At the extreme left in the illustration is shown a sugar bowl, oval in shape, with bands of bright cutting. It has two scroll handles with ring drops, a trumpet-shaped cover with urn-shaped finial and is 6⅞ inch high. It bears the mark W. G. Forbes in script in rectangle. It was loaned by William H. Wentworth.

The sugar bowl, second from the left, is urn-shaped and fluted. The cover terminates in an urn-shaped finial. It is engraved with the monogram R. H. W. in script, and has a height of nine inches and diameter of 6⅞ inches. It bears the Forbes mark and was loaned by R. T. Haines Halsey.

The teapot at the right is oval, with chased bands. It has a domed lid with urn finial, curved spout and silver handle. It is engraved S. P. O. in script on each side and was also loaned by Mr. Wentworth.

The teaspoons, six in number, are engraved G. F. in script on the front of the handles and also bear a bright cut cartouche and drop on the front of the handles. They are 5½ inches in length and were loaned by Mr. Halsey. The ladle, bowl and silver tongs all bear the Forbes mark and are typical of his handicraft.

The illustration shown below depicts the work of five workmen. The cream pitcher coffee pot and sugar bowl on the top row are the work of Garrett Eoff, who worked in New York in 1805. He was born about 1785 and died in 1850. The cream pitcher is barrel-shaped and has a foot-band chased with sheaves of wheat. It has a turned-over lip, S shaped handle and is 3⅞ inches high. It bears the maker's mark and was loaned by George S. Palmer.

The coffee pot is melon-shaped, with richly chased shoulders. It has four ball-and-claw feet, with leaf effect on the body of the pot. The lid and dome are of especial beauty, being decorated with repoussé and chased clusters and leaves of grapes. It is 11 inches high and 10½ inches wide. It was loaned by Hon. A. T. Clearwater. The sugar bowl belongs with the coffee pot and is decorated in the same style, having ring handles dropping and fitting over lions heads.

The tankard and sugar tongs in the second row are the work of Cary Dunn, a silversmith in New York for 31 years. Both pieces bear the mark "C. Dunn" in rectangle and were loaned by R. T. Haines Halsey.

The teapot and stand, sugar bowl and cream pitcher are all of one set and are the work of John and Tunis Denise, who worked in New York in 1798. The pieces are engraved in monogram J. M. C. and were loaned by Mrs. Edward G. Janeway.



TEAPOTS, SUGAR BOWLS, PITCHERS, ETC., BY EOFF, CARY DUNN AND JOHN AND TUNIS DENISE.

Each piece also bears a phoenix's head and sheaf of wheat in rectangle.

The illustrations on page 65 show the work of a number of artisans, among whom was George Ridout. The articles shown are types including sugar bowls, cream pitcher,

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In speaking of early silversmithing the ...logue of the Metropolitan Museum of Art says:

"The first silver made in New England was probably fashioned by English or ... emigrants who had served their ... abroad. They were followed by crafts... who either were born here, or, like ... Hull, arriving at an early age, learned ... trade on this side.



TYPES OF SILVERWARE BY EARLY AMERICAN SILVERSMITHS.

England it was required that every ... goldsmith should have his mark ... it upon his work after it was as... and marked, with the king's mark ... mark) testifying to the fineness of the ...

...e Colonial silversmiths marked their ... with their initials, with or without ...ms, placed in shields, circles, etc., ...ut any guide as to place of manufac... or date. After about 1725 it was the ...m to use the surname, with or without ... initial, and sometimes the full name. ...e the establishment of the United States ...ame of the town was often added and ... the letters D or C in a circle, prob... meaning dollar or coin, showing the ...dard or coin from which the wares ...e made. In many instances a lion pas..., head, eagle displayed, anchor, star, ...r-de-lis, etc., were added, and marks of ... maker and dealer are sometimes found ...mped on the same piece. Many of the ...ersmiths used several different marks ...ng their career.

...n the Colonies no assay marks were ...essary or used, but attempts were made ...give protection to purchasers of plate ...lar to that given in Europe. Maryland ... the first State, however, to regulate the ...lity of plate, and that not until 1814, ...n an act was passed fixing the standard ...11 ounces of fine silver to the pound ...w.'

Before commencing business, it was nec...ry for the silversmith to become a Free... In New York, 1683-4, the Common ...uncil enacted: "That noe Person or Per... whatsoever within this citty or Liber... doe keep Shop or Sell any Goods or ...res by Retaile or Exercise any handi...craft Trade or Occupation but such as are Freeman thereof or soe Admitted by the Mayor or Court of Aldermen for the tyme being." But in 1807 it was stated that "Freemen are seldom created; and no prosecutions are brought against those who carry on their business without taking out their freedom."

Workers in silver who are interested in their art can on application to the Metropolitan Museum of Art obtain the privilege of listening to a lecture on early silversmithing, illustrated with lantern slides. This opportunity should not be neglected. It is sugested that a committee be appointed who will make formal application in writing to the museum authorities for the lecture.

A Handsome Swimming Trophy.

ILLUSTRATED herewith is the handsome trophy known as the Adolphus Busch Cup, which, as noted in a recent issue of THE JEWELERS' CIRCULAR-WEEKLY, was presented to F. J. Handy, Chicago, who won the 10-mile river Marathon of the Missouri Athletic Club, on Labor Day, for the third consecutive time, by beating all competitors in the swim from the Chain of Rocks to the Eads Bridge.

The trophy, which cost $1,000, is of solid silver and was made by the Mermod, Jaccard & King Jewelry Co., St. Louis, being paid for by Adolphus Busch, the St. Louis brewer. The cup is two feet high. The modeled figure of a diver surmounts it. At the base of the cup proper is a figure in relief in a swimming attitude. On the base are finely wrought views of the river, bridge and city.

The cup was made four years ago, and was competed for in four annual events. It had to be won three times in succession to become the absolute property of a contestant.



ADOLPHUS BUSCH CUP.

A new Centennial souvenir spoon made by William Weidlich & Bro., which presents emblematically the idea of "St. Louis to the front," is making good with the St Louis trade, and many of them have been placed.



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THE NEWS FROM ENGLAND.

Unseasonable Weather Retards London Trade and Sheffield and Birmingham Complain Though Imports and Exports Increase—Col. Stockall Confesses That He Robbed His Own Firm Robbers of Mappin & Webb Sentenced—First Jewelry and Silversmithing Competitions—Jurors of the Imperial International Exposition—Anglo-Japanese Exhibition Next Year.

LONDON, Sept. 29.—Trade has not been equal to that of September of last year. Unfortunately the weather has been most unseasonable and quite upset business generally, and as a result from all quarters we learns that trade has been most unsatisfactory. In Scotland trade remains much the same, although a brighter outlook is apparent. Irish trade is also poor. In Sheffield about the same conditions obtain as in August. Birmingham complains further of poor trade, and yet despite all this imports are increasing and exports rapid. The imports show an increase of over £5,500,000 when compared with the same month of last year, while the exports show an increase of almost £1,750,000, compared with the same period last year, but the total exports are nearly £10,000,000 behind those of 1908.

* * *

The dramatic arrest of Col. Stockall after his confession that he burgled his own premises in November, 1904, has been the talk of the trade. It literally eclipsed the sensational robbery at Mappin & Webb's, which resulted in three of the men being sentenced to penal servitude for 10 years and one to eight. Col. Stockall was at the time managing director of J. J. Stockall & Co., Ltd., a manufacturing and factoring concern established by his father. Over £3,000 worth of watches and jewelry disappeared, and the Colonel told a most circumstantial story of his being attacked, gagged, bound and tied up to a rack by men who, under the pretense of buying a presentation watch, got into the premises after closing time on a Saturday afternoon. On the Monday morning he was found in an exhausted condition, for, it transpires, he so firmly secured himself up that it was impossible to get free again, and so without food or water he remained in his uncomfortable position for over 36 hours. And now he has the mortification, this once highly respected man of standing in the felon's dock, self-confessed as a clever thief, who will bring his father's gray hairs in sorrow to the grave. As I write Col. Stockall is awaiting trial, and the insurance company which paid £3,000 in respect to the burglary has a copy of the police depositions. It is that developments in this direction are likely expected. Only about £1,000 of the goods have been recovered.

* * *

The sequel to the big robbery at Mappin & Webb's is that one man was discharged, two sentenced to penal servitude for 10 years and one for eight years. The men, the police stated, were implicated in the robbery of the motor trophy from Oxford of a short time since and were colleagues of a gang of American thieves who had been about town. However, "it is an ill wind that blows nobody any good," and the cabman who first became suspicious and learned the police has been presented with a new cab and horse by Messrs. Mappin & Webb, while the insurance company has given him £500.

* * *

A short time since M. Goldschmidt, of Paris, was robbed of £10,000 worth of pearls, while in the well known West End restaurant, the "Monico." In connection with this the police have made a couple of arrests this week.

* * *

Saturday the first jewelry and silversmithing competitions took place in London, and there were over 100 entrants. Some stupid employers have refused to give their boys the Saturday mornings off to allow them to compete, but there is every possibility of successful first competitions.

* * *

The jurors appointed to judge the exhibits at the Imperial International Exhibition included Julien Tripplin, the translator of Saunier's treatise on horology; Thos. D. Wright, head of the horological department of the Northampton Institute, Clerkenwell, E. C.; W. Augustus Steward, chief instructor in silversmithing and jewelry at the Central School of Arts and Crafts, and Starkie Gardiner, the well-known authority on bronzes and art metalwork. The latter two worked together on the silversmithing, jewelry and enameling jury and also on the fine arts jury. Although people have been somewhat critical with regard to the exhibits, the fact remains that, although there are not by any means so many fine exhibits this year, there are nevertheless a considerable number of first-rate productions, notably in silverware and bronzes, in the Italian section.

* * *

The Anglo-Japanese Exhibition, which will be held next year at Shepherd's Bush, I gather from reliable sources, bids fair to be very successful. Several well-known British firms who fought shy of this year's have already made application for positions, and if the exhibition authorities act reasonably there is every possibility of the exhibition being a great success. Certainly the Japanese Government and the Japanese people are taking exceeding interest in the exhibition, and, moreover, it has the benediction of His Majesty King Edward as well as the Japanese Emperor.

ST. GEORGE.

Plans Being Formed to Increase and Strengthen the Membership of the A. N. R. J. A.

PITTSBURG, Pa., Oct. 7.—J. P. Archbald, the hustling president of the American National Retail Jewelers' Association, was in Pittsburg from Blairsville, yesterday, and held an interesting conference with Steele F. Roberts, whom he recently appointed chairman of the finance committee of the organization. Efforts are now being put forward to secure the names of jewelers in every State, and when this data is collected an appeal will be made to them for contributions. The money collected will be used to infuse still greater activity in the association. It is intended to invade the New England States, but this will not be done this year, although it is expected that an organizer will be sent there next year. The association is said to be weak in the New England territory, and it is desired to greatly strengthen the jewelers' ranks there. Mr. Roberts told THE JEWELERS' CIRCULAR-WEEKLY correspondent to-day that if he had the means he would himself pay the expenses of an organizer in that district. He is of the opinion that all jewelers should affiliate with a local or national organization, and he places much value on a local organization, citing as an instance what the Jewelers' 24-Karat Club, of Pittsburg, has done for the jewelers of the Pittsburg district, bringing them together as they had never been before, and in a way that no one ever thought possible.

New Members Elected by the Jewelers Security Alliance.

The regular monthly meeting of the executive committee of the Jewelers' Security Alliance was held on Friday, Oct. 8, the following members being present: Chairman Butts, President Sloan, Vice-Presidents Wood and Champenois, Secretary Noyes, Treasurer Karsch and Messrs. Abbott, Alford, Bowden, Brown and stern.

The following new members were admitted:

M. C. Alford and Fred J. Baker, Huron, S. Dak.; D. G. Gallett, Aberdeen, S. Dak.; Johnson & Landstrom, Huron, S. Dak.; Marlett & Baker, Middletown, O.; Charles A. Sauer, Aberdeen, S. Dak.; Schmidt Bros., Redfield,, S. Dak.; L. Dlouhy & Co., Miller, S. D.; Louis Gilbride, Portland, Ore.; Lange & Lange, Rapid City, S. Dak.; W. D. Nelson & Co., Pierre, S. Dak.; V. E. Swanson, Rapid City, S. Dak.; A. R. Staufenbeil, Dubuque, Ia.; U. S. Loan Co., Oklahoma City, Okla.; Wilson Jewelry Co., Miller, S. Dak.; Richard F. Hoyt, Mineola, N. Y.; E. H. Beatty, Brookings, S. Dak.; George M. Carter, Sturgis, S. Dak.; C. E. Fouts, Wyoming, Ill.; James Martin, American Fork, Utah; J. K. Stebbins & Son, Ashtabula, O.; American Jewelry Co., Minneapolis, Minn.; Fred L. Baldwin, Gary, Ind:; Bloom & Vasbinder, Du Bois, Pa.; John D. Bodfers, Minneapolis, Minn.; F. G. Copeland, Kane, Pa.; Lucios Jewelry Co., Minneapolis, Minn.; W. J. Rooda Co., Gary, Ind.; Scallin Bros. Co., Mitchell, S. Dak.; A. E. Seebold, Whiting, Ind.; R. L. Senift, Osmond, Nebr.; Samuel Steinberg, La Porte, Ind.; J. M. Hurwitz & Co., Denver, Colo.; Capitol Loan Co., Hartford, Conn.; Edwin W. Hicks, Auburn, Ind.; Leslie R. Jones, Kendallville, Ind.; E. O. Little, Auburn, Ind.; L. H. Service, Berkeley, Cal.; Louis S. Smith, Beverly, Mass.; L. A. Spurlock, Rock Port, Mo.; Frank C. Toepp, South Bend, Ind.; Henry L. Wehrly, Garrett, Ind.; E. F. Bertram, New York; Louis W. Bolte, Alliance, Nebr.; C. B. Durbin, Peru, Ind.; George H. Frees, Reading, Pa.; Samuel Goldberg, Buffalo, N. Y.; W. L. Lehne, Decatur, Ind.; Charles M. McKee, Goodland, Ind.; H. C. Morse, Rocky Ford, Colo.; M. Oppenheimer, Temple, Tex.; Jos. E. Ruffing, Delphi, Ind.; Bert F. Spencer, Remington, Ind.; S. W. Thompson, Monticello, Ind.; Earle R. Tyler, N. Manchester, Ind.; Anthony Urbahns, Minden, Iowa; John E. Fischer, Philadelphia, Pa.; Hassig Jewelry Co., Kansas City, Mo.; Bullard Bros. Co., St. Paul, Minn.; Joseph Wighard, Union, N. J.; J. C. Mitchell, Red Cloud, Nebr.; Snider-Umstead Co., Durham, N. C.; C. W. Jellif & Son, Mansfield, O.; C. H. Ousley & Sons, Paris, Ill.; L. A. Duerr, Horton, Kans.; Pangborn & Weyant, Kalaska, Mich.; John M. Clower, Mangum, Okla.; D. S. Dimon, Candor, N. Y.; Wm. Swank & Co., Charleston, W. Va.; F. D. Jones Co., Chicago; R. F. Winslow, San Pedro, Cal.; Jensen & Wise, Dallas Center, Ia.; Fosas Brothers, Indianapolis, Ind.



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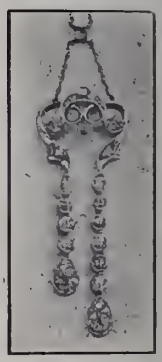
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Death of Harry Canfield.

he brief notice of the death of Harry Canfield, secretary and treasurer of the R Watch Case Co., 21 Maiden Lane, New Y., which appeared in the last issue of journal, was read with surprise and by a large number of friends in New Y City and other parts of the country, y of whom had not even known that Canfield was seriously ill. As stated week, Mr. Canfield died, Tuesday of week, at his home, 37 Sidney Pl., Brook- of typhoid pneumonia. The funeral ces were held Thursday evening, and nterment took place, Friday, in Green- Cemetery.

he illness to which Mr. Canfield finally mbed dated from Sept. 1. Typhoid



THE LATE HARRY CANFIELD.

r developed, but it was hoped that his ng constitution would overcome the dis- e when pneumonia set in, and despite ry effort of medical skill and the nursing loving friends and relatives he grew rse until death ended his suffering.

Harry Canfield was the son of Charles B. Mary A. Canfield, and was born, Sept. 868, in Hartford, Conn., where he spent boyhood days. He came to New York a youth, and in 1897 obtained employment h the Roy Watch Case Co., where he n won the respect and confidence of all h whom he came in contact. He was of ind-hearted and friendly disposition, and nbered many in the trade as friends. hen Charles Glatz, the former president the company, retired, in 1904, A. L. arns and Mr. Canfield succeeded him in management of the concern, Mr. Stearns oming president and Mr. Canfield secre- y and treasurer.

Mr. Canfield was a member of a num- r of trade and social organizations, among ich were the Jewelers' 24-Karat Club of w York City, Crescent Athletic Club, ooklyn, and the Veteran Association of Seventh Regiment of the National ard. He found much enjoyment in ath- ic sports, and always took an active part in the various athletic events in connection with the trade outings.

The beautiful floral tributes sent by the employes of the Roy Watch Case Co. and others bore mute testimony to the esteem in which he was held.

Deceased is survived by a widow, Elsie Glatz Canfield; a daughter, Catherine; a sister, Mrs. Joseph G. Duncan, of Indianapolis, Ind., and a brother, Charles Canfield.

Bold Thief Captured After Stealing Three Diamond Rings from a Boston, Mass., Jeweler.

BOSTON, Mass., Oct. 11.—One of the boldest jewelry robberies reported here in a long time occurred Wednesday evening of last week, and before the alleged thief was captured a desperate chase and battle had taken place. The prisoner, who insists that his name is Robert Fulton, had grabbed three diamond rings, the property of Elmer P. Sawtelle, diamond merchant and jeweler at 31 Huntington Ave., and these gems, valued at $200, were wrested from the thief's hand, the police say.

Fulton is about 21 years old and athletic. His home has been, he says, in Newark, N. J., but lately he had been lodging at 92 Chandler St., though the landlady there does not recognize him by that name. His effects are being guarded by the police, and if anybody turns up there to claim them they will have to answer questions. Mr. Sawtelle's store is just across from the Hotel Nottingham. He is a young man, cautious and athletic, and because of these things Fulton was taken into custody.

More than two weeks ago the man, known as Fulton, called at the Sawtelle store and asked to be shown some solid gold watches. These he inspected closely, and then departed, saying he would return and make a purchase. About 7.20 Wednesday evening the young stranger appeared again, and Mr. Sawtelle remembered him very well. This time Fulton wanted to look at diamonds. Mr. Sawtelle at first permitted him to see only one diamond ring at a time, as the two were alone in the store.

As Fulton wanted to compare the rings, Mr. Sawtelle finally allowed him to hold three rings at a time, but immediately realized he had made a mistake.

"Just a moment, please," said Mr. Sawtelle. "If you will give me back those rings I can show you others that will better please you."

"Never mind," replied Fulton, "these will do," and, closing his right hand over the rings, he shouted: "Good-night, sir," turned and dashed out of the store into Huntington Ave.

Mr. Sawtelle promptly vaulted over the counter and started in pursuit, shouting, "Stop that thief!" and hundreds of pedestrians stopped to watch the race. Fortunately, three of them were prompt to come to Mr. Sawtelle's assistance. They were William P. Cook, night watchman at the Huntington chambers, next door to the store; John F. Devlin, watchman for Coleman Bros., and Daniel Gallagher, the foreman of the same contracting firm. The four men followed Fulton as he turned from Huntington Ave. into Dartmouth St., and crowds of spectators followed. Fulton turned abruptly into a Dartmouth St. doorway and backed up against the wall, preparing to give his pursuers a battle.

Watchman Cook grabbed Fulton by the throat and Devlin and Gallagher got each a grip on his arms. Just then a patrolman from station 16 appeared and took Fulton in charge. Fulton's right hand was closely holding the rings, the officer declares, and when his fist was forced open the diamonds were revealed.

The policeman took his man to the station, where Cook and Devlin declared that they had seen Fulton and two companions standing in front of Hotel Nottingham and watching the jewelry store on many evenings during the past two weeks. They had been suspicious of the trio, and assert that they saw two accomplices run away when Fulton was captured.

Fulton insisted next morning, when given the "third degree" by headquarters detectives, that his name was Fulton. He did not seem disturbed about his predicament. He joked with the officers and declared he had come recently from Newark. The police failed to find his picture in the rogues' gallery under the name of Fulton. Thereupon they had him photographed and measured. It was thought he might, as others have done, betray himself when writing his name. He did not falter, however, but signed himself on the bottom of the blank in a clear hand, "Robert Fulton."

The prisoner was later brought before Chief Justice Bolster in the First Session of the Municipal Court and held in $500 bail for trial.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., Oct. 6.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Bombay: 93 cases clocks, $1,307.

Buenos Aires: 45 cases plated ware, $5,395; 72 cases clocks, $1,515; 12 cases optical goods, $3,839.

Cape Town: 53 cases watches, $983.

Calcutta: 18 cases clocks, $335; 2 cases watches, 335.

Colon: 2 cases watches, $100.

Fremantle: 34 cases plated ware, $1,468; 7 cases thermometers, $150; 21 cases watches, $2,063; 1 case optical goods, $575.

Hamburg: 3 cases watches, $2,741.

Havana: 1 case jewelry, $274; 2 cases plated silver, $112; 87 cases clocks, $1,449.

Kingston: 21 cases clocks, $255.

Liverpool: 1 case plated ware, $150; 1 case jewelry, $225; 114 cases clocks, $1,994; 3 cases watches, $1,200; 6 cases jewelers' findings, $7,000.

London: 4 cases thermometers, $390; 5 cases optical goods, $1,132; 1 case watches, $100; 89 cases clocks, $1,976.

Montevideo: 19 cases plated ware, $1,795.

Naples: 1 case jewelry, $500.

Puerto Barrios: 5 cases plated ware, $478; 2 cases plated ware, $161.

Santos: 3 cases plated ware, $296; 125 cases clocks, $766.

Savanilla: 1 case optical goods, $106.

Soerabaya: 2 cases clocks, $101.

Southampton: 9 cases watches, $1,989; 1 case scopes and views, $250.

Sydney: 1 case watches, $100; 103 cases clocks, $398; 15 cases plated ware, $730.

Vera Cruz: 68 cases plated ware, $624; 3 cases scopes and views, $160.

In the store of W. H. Oppold, Sterling, Ill., was shown recently an automatic Winchester rifle won by Capt. Benjamin Eick in a recent rapid-firing match.

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Bus Army Lieutenant Who Passed Worthless Checks to be Tried at Pittsburg, Pa.

TTSBURG, Pa., Oct. 8.—Donald C. mpson, who is wanted by the police in least 18 different cities in the United S es, was brought to Pittsburg last night fficers from Norfolk, Va., to answer to arge of swindling a Fifth Ave. jeweler other merchants of this city by means gus checks. Thompson is the man who d as "Lieut. Earl McFarland, U. S. A.," who in carrying on his operations wore



THOMPSON, BOGUS ARMY LIEUTENANT.

uniform of a United States officer, w h he had especially made in New York, which place he hails.

ompson was arraigned for a prelim- hearing this morning before United es Commissioner W. T. Lindsay and to await the action of the October ted States Grand Jury in the sum of 00 bail. He was committed to the ty jail in default of bail. The War artment had Thompson brought here, a ough he is under indictment at Los eles, Cal., where he also operated. but some reason the War Department headed the action of the United States Marshal's e at Los Angeles and ordered the man ught here. Los Angeles waiving their it.

he prisoner is a dapper-looking indi- ual and wears clothes of the best make. talked entertainingly to a JEWELERS' CULAR-WEEKLY correspondent this morn- in the office of United States Marshal phen Stone. He was asked how many elry stores he had visited in his opera- ns, but evaded the question, but there is to be little doubt about his operations ing covered a wide field. He is only 24 rs old, and is regarded as one of the ewdest swindlers captured in a decade. mpson was arrested in a Norfolk hotel, re a description of the man was lying the clerk's desk when he registered. ef Kiser was notified and soon had the locked up. Kiser brought him here.

hompson's plan was to enter a store and a small bill of goods and tender checks various amounts, explaining that he was officer in the United States army, and, his funds being tied up elsewhere, he did not have the cash. Being a man of good address, a good talker and a fine dresser, it did not take him long to make a good impression. He easily worked his way into the good graces of everyone. Thompson says that he has a wife and little daughter in New York.

"When my little daughter sees me again," he said to THE JEWELERS' CIRCULAR-WEEKLY correspondent, "she will say, 'Mamma, who is that gray-haired man?'" meaning that he realized that he was in for a long vacation behind the bars. "When I am in New York my headquarters usually are at the St. Regis Hotel," he went on, "but the New York police were not slick enough to get me, that honor belonging to Mr. Kiser. I never was a soldier in the United States army, and where my wife and daughter are or where I secured the lieutenant's uniform is my own business. My home at the present time is in Pittsburg, and I have sort of enjoyed a week's-end vacation at your county jail."

Thompson looks the part of an army soldier and acts it. His knowledge of army life and affairs is extensive. He claims to be a magazine writer, but Chief Kiser told the correspondent that Thompson's knowledge of writing amounts only to his having held a job as advertising solicitor in Tampa, Fla.

Importations at the Port of New York.

Weeks Ended Oct. 3, 1908, and Oct. 2, 1909.

	1908.	1909.
China, Glass and Earthen Ware:		
China	$186,318	$118,082
Earthen ware	19,836	15,899
Glass ware	35,080	26,580
Optical glass	8,466	319
Instruments:		
Musical	13,789	6,825
Optical	5,999	10,955
Philosophical	7,449	4,327
Jewelry, etc.:		
Jewelry	15,816	24,234
Precious stones	477,988	1,199,649
Watches	25,267	20,351
Metals, etc.:		
Bronzes	2,401	3,199
Cutlery	32,885	45,990
Dutch metal	6,461	.....
Platina	35,499	62,746
Plated ware	.....	.....
Silverware	21	.....
Miscellaneous:		
Alabaster ornaments	374	580
Amber	5,531	22,547
Beads	2,192	4,555
Clocks	8,103	8,757
Fans	2,445	4,646
Fancy goods	4,491	8,392
Ivory	7,715	16,172
Ivory, manufactures of	714	417
Marble, manufactures of	28,969	28,232
Statuary	25,970	5,558

Death of W. Powell Harvey.

DES MOINES, Ia., Oct. 6.—W. Powell Harvey, a well-known resident of Des Moines, and for many years a dealer in imitation jewelry at 206 Sixth Ave., died, last week, at his home, 203 Forest Ave., after an illness of three months' duration, of heart disease.

Deceased was a native of New York State, having been born in Amsterdam, Oct. 26, 1856. He had been in the jewelry trade many years, and had conducted stores in many cities. He came to Des Moines about 14 years ago and started in the imitation jewelry business, and in 1898 he located in Chicago under the Palmer House. This venture did not prove successful, and about nine years ago he came again to Des Moines, where he located under the style of the Barado Diamond Co. He subsequently left here, but returned again in the Summer of 1906.

Mr. Harvey was quite prominent as a merchant in this city, and was at one time a candidate for councilman. He is survived by his widow, one daughter, a mother and two brothers.

Death of Aaron Rosenthal.

TORONTO, Ont., Oct. 6.—Aaron Rosenthal, senior member of the jewelry firm of A. Rosenthal & Sons, Ottawa, died in that city, Friday, Oct. 1, aged 78, as the result of a complication of diseases. He had been actively identified with the business interests of Ottawa for 31 years.

Mr. Rosenthal was a native of Lobsenż, Germany, and was engaged in the jewelry business in Australia for some years. After having been in Montreal for a period he came to Ottawa in 1878, and started in business at 113 Sparks St., in the same locality now occupied by the firm. His sons, as they grew up, became identified with the business, and about six years ago the present firm was organized with Mr. Rosenthal's four sons, Adolphe, Samuel, Martin and Harry, as junior partners.

The deceased was a prominent member of the Hebrew Synagogue and connected with several societies, and was noted for his charitable disposition. He had been in poor health for some time before his death, and recently took a trip to the south. Upon his return his condition gradually became worse.

Involuntary Bankruptcy Proceedings Against the City Jewelry Co., Montgomery, Ala.

MONTGOMERY, Ala., Oct. 6.—An involuntary petition in bankruptcy was filed with the clerk in the United States Court of this city, Oct. 1, against the City Jewelry Co., 10 Commerce St. The signers of the petition are the Montgomery Journal Co. and the Times Publishing Co., with A. F. Whiting and W. C. Hill as sureties. The petitioners allege that the assets of the company consist of a jewelry stock and fixtures and are worth about $5,000. Application for temporary receiver was also made, and Judge Jones appointed Geo. Stuart as such receiver.

The Jewelry Co. is a corporation of which J. H. Shreve is president, J. L. Ivey vice-president and D. H. Shreve the secretary and treasurer. J. H. Shreve, who is also in the dry goods business at Greenville, purchased the stock of the Sherwood-Bartlett Co. early this year, which he sold out and incorporated the present company, April 16, with a capital of $15,000, of which stock he held nearly the entire amount.

A dispatch from Berlin, Germany, Oct. 5, stated that George Heim, the chemist who was accused by the government authorities of mining diamonds in Southwest Africa and smuggling them to Germany in contravention of the government diamond monopoly in that colony, hanged himself in prison. The case aroused much attention, owing to the large operations effected. The precious stones were brought to Germany concealed in blocks of cement.

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APRICOTINE

Fall and Winter Bulletin and Price List now

LOUIS J. DEACON, Atlantic City, New Jersey

Ma Jacobs, Who Obtained Jewelry on se Representations, Sent to Jail for Four Years.

Aman giving the name of Max Jacobs, who was arrested, recently, on a charge of gra larceny preferred by J. R. Wood & Son 170 Broadway, New York, pleaded gui to the offense, last week, and was ntenced, Monday, by Judge O'Sullivan in a V of the Court of General Sessions, York, to four years in Sing Sing

Jobs first became known to J. R. Wood ns when he was for a time acting as a man and messenger for the Mount s Jewelry Co., of Harlem. He stayed d the firm's place of business and on ent occasions was sent to the offices R. Wood & Sons to get goods for the rn Later, after he was no longer in nploy of the jewelry concern, he took tage of the fact that he was known offices of the Wood concern and, rep- ing that he was still employed as pre- y, he obtained diamond jewelry valued s, with the understanding that the were for the Mount Morris Jewelry The goods, consisting of rings, he ed.

er the rings had been delivered to s the Mount Morris Jewelry Co. was ed, and it was learned that the man o longer employed there.

e case was turned over to an attorney, with the help of the salesman who let s have the goods, undertook the task cating him. It was learned that he was staying at Coney Island, but a h there failed to locate him. While hunt was still on the missing man came e offices of J. R. Wood & Sons and at once arrested. He said that he had ned to bring back some of the goods h he desired to exchange for others. H prompt arrest did not admit of his ng the exchange. He was taken by the pol e authorities and has been waiting an rtunity to plead to the charge.

hen Jacobs was taken into court, Mon- morning, two pawnbrokers were present attorneys, who told the court that the s should not be returned to the firm of J. Wood & Sons because they were ob- ed under circumstances which gave Jacobs the right to pledge them. This con- on was quickly overruled, as the man already pleaded guilty to grand lar- .

he prisoner said he was a jewelry agent that he lived at 2085 Lenox Ave., New k.

Jn Gaard, Beloit, Wis., Who Mysteriously Disappeared Several Months Ago, Still Missing.

ETROIT, Mich., Oct. 6.—A search is being e in this city, both by the police and by members of the Lodge of Elks, for John rd, a well-to-do Beloit, Wis., jeweler was last heard of in this city. It is ved that he became demented as the lt of his wife's death, after which Gaard ned to go to Norway with a party of tives. He went to Chicago ahead of the rs and there disappeared. He was rd from in Denver and he wrote home r from Detroit. He was seen here, June in the Fourth Street Presbyterian rch. The last previous trace of him was on May 30, when he mailed a postal to Beloit.

Where he has been since June 20 no one seems to have any idea. He is five feet five inches in height, weighs about 140 pounds and is 47 years of age. W. H. Hanfen, Beloit, called the matter to the attention of the Detroit authorities, requesting that action be taken to find the missing man.

Chicago Jeweler Commits Suicide at Grave of His Wife in a Milwaukee Cemetery.

MILWAUKEE, Wis., Oct. 11.—Preferring death to being separated from his wife, who died two years ago, Julius Manasse, a Chicago jeweler, formerly of Milwaukee, committed suicide, last week, by shooting himself at the grave of his wife in one of the Milwaukee cemeteries. Mr. Manasse had been making frequent trips to the Milwaukee cemetery, and friends have known that he was despondent. Mrs. Manasse was also a suicide.

Most of the property of the dead jeweler was left to his sister, Rose, of Chicago. His will leaves her $700 in cash, $1,000 life insurance policy in the Knights and Ladies of Honor, a $2,500 life insurance policy in the Knights of the Maccabees and an interest in his business at 3638 S. Clark St., Chicago. The business itself is left to his brother, Morris J. Manasse. All his personal jewelry is left to a niece, Celie Hartt, of Montreal, Canada. A friend, Dr. Harry Greenberg, of Milwaukee, is left $100.

Mr. Manasse's funeral was held from the Schram undertaking rooms in this city, Oct. 6.

Death of Leonard Ohlson.

DALLAS, Tex., Oct. 6.—Leonard Ohlson died, Wednesday, Sept. 29, at his home, 131 Caroline St., aged 60 years. The funeral was held from Bethany Church, corner McKinnon St. and Cedar Spring Ave., to Greenwood Cemetery, Friday, Rev. James Kirkland conducting the services.

Mr. Ohlson, who was a jeweler for many years in Dallas, was a native of Stockholm, Sweden. He is survived by his widow and the following children: Mrs. W. L. Peacock, Mrs. Norman DeBorde, Miss Ottie and Miss Ruby Ohlson and Leo and Egbert Ohlson, all of Dallas. He was a member of Queen City Lodge No. 941, Knights of Honor.

Death of Frank O. White.

NEW ORLEANS, La., Oct. 6.—It was with deep regret that the friends of Frank O. White, of the firm of White Bros., dealer in cutlery, jewelry, etc., whose store is at 424 Canal St., heard the news, Monday, that he had died at Polo, Ill. The remains were brought here for interment.

Mr. White was a native of Genesee, Ill., but had been a resident of New Orleans for 14 years. Together with his brother, Wm. T. White, he founded the firm of White Bros. and became well known and prominent in commercial circles. His residence in this city was at 1211 Henry Clay Ave.

B. O. King & Co., Stockton, Kans., have sold out to G. R. Thomason, who conducted a jewelry and drug business at Cuba, Kans. Mr. Thomason has closed out his store at the latter place.



A. D. Calkins has opened a jewelry store at Osceola, Wis.

Russell B. Maybee is opening a store at Fort William, Ont.

W. F. Leavell recently opened a watchmaking shop at Sultan, Wash.

W. E. Cawood has opened a shop in the Republic building, Cleveland, O.

J. Kray will soon engage in the retail jewelry business at Clara City, Minn.

Ostermeier & Trunk have opened a jewelry store at 518 Monroe St., Springfield, Ill.

The Herzog, Thompson Co. will shortly open a new jewelry store at Montgomery, Ala.

A new store has just been opened by M. Wroblewski, at 883 Russell St., Detroit, Mich.

A retail jewelry store has been opened by H. Porter, at 716 Walnut St., Kansas City, Mo.

T. C. Carr is about to open a store at Island Pond, near Morrisville, Vt., in about two weeks.

Fred. Poley has started in business as a manufacturer in the Republic building, Cleveland, O.

A jewelry store has been opened at 3118 Kensington Ave., Philadelphia, Pa., by John Grund.

Samuel Kantor has engaged in business on his own account at 1979 Third Ave., New York.

The Albany Jewelry Co., recently began business in the Astor House, on Broadway, New York.

The National Watch & Diamond Co. has opened a suite of offices in the Colonial Trust building, Reading, Pa.

Ed. Barfield, Prescott, Ark., has rented the quarters formerly occupied by the variety store, and will conduct a store there.

"The Marceaux" is the style of a new store which has been opened at 50 Nassau St., New York. Mr. Jacobson is the manager.

Lyle F. Chadband and Oscar Corman, both of Bloomington, Ill., have formed a partnership and will open a jewelry store at 114 S. Main St.

The Nevada Optical Co. has been incorporated at Reno, Nev., and will shortly open a complete grinding plant. The firm will do a manufacturing, wholesale and retail business.

The Crescent Jewelry Co., Pittsburg, Pa., has been granted a charter by Governor Stuart. The capital stocks is $25,000, and the directors are: H. D. Montgomery, Chas. B. Prichard and J. D. Meyer.

Chas. A. Burmaster has engaged in business under the name of the Central Plating Co., at 40 State St., Detroit, Mich. Mr. Burmaster was formerly with Wright, Kay & Co., of the same city.

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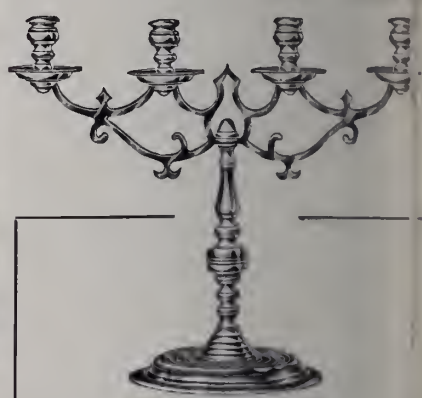


Figure 36

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The Coloring and Etching of Gem Stones.

WHEN the coloring of a precious stone is undertaken for the purpose of palming it off as a similarly colored natural stone, such products may with justice be termed counterfeits. It is a different matter entirely, says the *Journal der Uhrmachekunst*, when, for instance, a pale topaz is transformed by heating into pink topaz and sold as such. Agate especially has for a long time been the object of attempts to impart to it different colors, concerning which we shall have more to say later. Yellow burned amethyst is sold as citrin (gold topaz), and in this no deception can be imputed, because in such case we are dealing with the same material, quartz, which is of the same value as before the coloring of onyx, the stones are first washed and then dried in the air before they are placed in honey, diluted with water—500 parts (½ liter) of water to 250 parts (250 grammes) of honey. The pot containing the stones in this fluid is placed in hot ashes or on a warm stove, but care must be taken that the fluid does not come to a boil. As the stones must always remain covered with the fluid, it requires constant filling up. In this manner, one must proceed for at least 14 days. After this period, the stones are removed from the fluid, washed off and placed in another pot, which is then filled up with sulphuric acid until the stones are covered. A piece of glass is placed over the pot; it is placed in hot ashes and live coals heaped about it. After a few hours the porous or soft stones will be colored; others may require as much as a day, while some cannot be colored at all. The stones are finally removed from the acid fluid, washed and dried on the stove. They are then polished and laid for a day in oil, so that any possible fissures may be filled with it and greater brilliancy imparted to them. The oil is removed by rubbing with bran.

The so-called Brazilian carnelian, which at the present time is worked up in Oberstein and Idar, is subjected to the same treatment as the domestic, as well as the imitated stones with straight markings.

Chalcedony can be beautifully colored a clear yellow, either monochrome, clouded or striped, by drying them for several days on a stove, not too hot, laying them in a clay pot and pouring hydrochloric acid over them. The vessel is then covered with a flat piece of slate, which must be tightly sealed by means of putty or clay. After the pot has been allowed to stand quiet under the stove for 14 days, at least, the change of color to yellow will be complete.

To beautify their natural colors many stones are burned and the following process carried out with them. The stones are dried for at least 14 days on a very hot stove; they are then thrown into a crucible and moistened with sulphuric acid. The crucible is then covered with a lid and heated, in a hot fire, to a red heat. The fire is allowed to die out gradually, and when the crucible has cooled off the iron oxhydrate in the stones is completely deprived of water. The color of the oxide is very apparent in the transparent mass with the carnelian color. Large pieces crack easily in burning; they should therefore be cut first, to reduce their bulk. The milky white chalcedony with the beautiful dendritic brown and black markings, which is worked in Oberstein and Idar into medallions, is also imitated, with the dendriform markings so naturally and durably produced that these artificial arborescent markings can only with difficulty be distinguished from the natural article.

Etching can only be effected in the case of gem stones in which the chief component is silicic acid—for instance, rock crystal, carnelian, chalcedony, etc. Fluoric acid is well adapted for this purpose because in contact with silicic acid the latter is dissolved. The process employed is as follows:

After the stone surface has been cleansed it is prepared with an etching ground, just the same as in etching on copper. Then the design is traced in it, the whole inclosed in a wax dam and finely powdered fluor-spar strewn over the surface. Then pour on a mixture of sulphuric acid and water, in equal parts, until the whole has thickened, and cover with a close metal cover, so that the fumes arising from the acid cannot escape. The gaseous acid causes the etching to proceed more rapidly. Then take a leaden box, the upper side of which can be used as a lid, and hang in it the grounded and traced stones on threads secured to the inside of the lid by wax. To the bottom of the box a leaden pipe extends, which is connected with the lead retort that is exposed to a gentle fire, and in which the mixture of fluor-spar and sulphuric acid has been placed. On the bottom of the box a little water is poured, which absorbs the excess of acid.

The lid must be lightly cemented down. the acid fumes will now enter the box and etch the tracing on the stone. By this process the lines are rendered rough and matt, whereas in that first described they are made smooth and brilliant.

News Gleanings.

August Basse, Quiney, Ill., has been succeeded by Henry Basse.

Charles M. Sullins, Creal Springs, Ill., has removed to Marshall, Ill.

Frank Baldwin, Booneville, Ia., has gone to Van Meter, in the same State.

The business of the late Fred Dubaeh, Sabetha, Kans., has been discontinued.

George Warnheis, a jeweler of Black Lick, Pa., recently sustained a loss by fire amounting to $900.

W. L. Williams, Winnfield, La., recently sustained a loss of $600 by fire. The loss is covered by insurance.

A. E. Veon, Brainerd, Minn., died there, recently, of disease incident to old age and troubles contracted during service in the war.

The retail jewelry store of Dawson & Bristol, Pieree, Colo., was the scene of a burglary, reeently, when stock valued at $100 was stolen. There is no clue.

C. G. Brenneman, Altoona, Pa., is making improvements in the interior of his store at 1416 Eleventh Ave., in that city. The entire front of the store will be remodeled, and new show windows will replace the old ones.

Edward E. Baker, Warsaw, N. Y., watch inspector for the Buffalo, Rochester & Pittsburg Railroad, has been granted a patent on a railway tie and fastener. Railroad men say Mr. Baker's invention will prove practicable in railroad operations.

It was recently reported that G. W. Wills, Tecumseh, Nebr., had sold out his business, but Mr. Wills says this is a mistake, and was due to the fact that he sold out his bicycle business. He continues selling the jewelry, clock and watch line, and says that he is in Tecumseh to stay.

The Eugene L. Deacon Jewelry Co., Denver, Colo., is seeking to locate J. C. Richdale, a former employe of the concern, for whose arrest Mr. Deacon says a warrant has been sworn out. Members of the trade who may know anything of the missing man are requested to notify E. L. Deaeon at 1620 Champa St.., Denver, Colo.

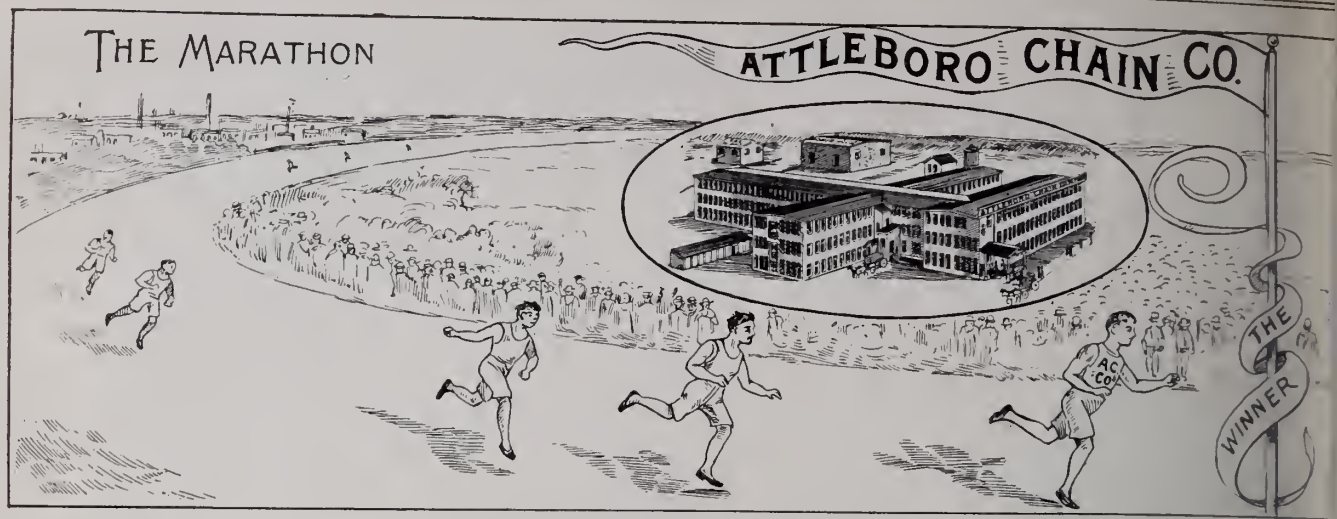
Hugh Connelly, Detroit, Mich., recently received from the E. Howard Watch Co., Waltham, Mass., a eopy of a wireless message sent to the wateh company by Commodore R. E. Peary. The message was sent from a Marconi station at Battle Harbor, Sept. H, and in it Peary thanks the eoncern for congratulations tendered to him.

Burglars entered the jewelry store of C. Earl Wetzel, Council Bluffs, Wednesday night, and secured a small amount of money, two revolvers and several small articles of jewelry. They made their eseape before the robbery was discovered, and bloodhounds were called from Deeatur and placed on their trail. Entrance was gained to the building by forcing a door in the rear.

At a meeting of the City Council of Houston, Tex., about a week ago, an amendment to one of the city ordinances was offered and passed under the emergency provisions which will have a direct bearing on the right of pawnbrokers to purchase articles from minors. It is intended to act as an aid to the poliee to trace stolen articles. The new provision makes it a misdemeanor for any pawnbroker to take in pawn an article from a minor without the eonsent of the parent or guardian, and fixes the penalty at not less than $10 nor more than $50.

Werre & Brundige, jewelers, have opened a store at 70 Water St., Newburg, N. Y., for many years occupied by John H. Taylor and Taylor & Berlvoitz. The senior member, Winfield H. Werre, came to Newburg from Detroit, Mich., about three months ago. He is a graduate of the Landis School of Engraving, in Detroit, and the Philadelphia (Pa.) Watchmaking School. He had served as manager for Mr. Taylor. Albert S. Brundige is the son of H. V. Brundige. Werre & Brundige have added an optical department and the store has been remodeled.

Customers of H. A. Roland, a watchmaker at 37 Maiden Lane, New York, are seeking to locate him. Mr. Roland went away Saturday last and an investigation later disclosed that he had left in the safe at his office a box containing a note and pawntickets for customer's watches, which he had pledged for $92. The note stated that Roland was about to commit suicide, but as his tools were missing his customers think that he has skipped out. The missing man has been in business for 18 months, prior to which time he was employed by L. W. Sweet & Co.




M 38
A. C. CO.

COMPLIMENTARY ADVICE

The only way to keep our pace is to follow our footsteps.

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is leading everything. It has been running day and night since August 10th, and there is no letup in sight


M 24
A. C. CO.

WE ARE BUSY MAKING

Marathon Lockets — Marathon Bracelets — Marathon Necks
Marathon Locket Bracelets — Marathon Fobs — Marathon Chains

AND MARATHON JOBBERS

We are also Makers of High Grade Gold Filled Chains, Fobs, Bracelets, Pendant Necks, and La Vallieres

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NEW YORK OFFICE: 11 Maiden Lane, Room 607
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SAN FRANCISCO, CAL.: 704 Market St.

GREATEST DIAMOND SALE EVER HELD

CHARLES SHONGOOD

United States Auctioneer

will offer for sale to the trade, at public auction, without reserve, on behalf of the purchasers, a stock recently acquired of

JOSEPH FRANKEL'S SONS

This stock is the balance of goods purchased by Joseph Frankel's Sons of **CATTLE, ETTINGER & HAMMEL,** and consists approximately of **$500,000** worth of jewelry mounted in a highly artistic manner with the finest grades of

DIAMONDS, PEARLS and PRECIOUS STONES

Goods open for inspection from October 18 to 23 at 505 Fifth Ave., near 42d St., sale beginning October 25

North Attleboro.

ry H. Curtis returned, last week, ro a successful western trip.
ard Wilmarth is enjoying a few et in the White Mountains.
F Barrows has returned from an obile trip to New Hampshire.
C Hudson has returned from a west- ip in the interests of his firm.
rles T. Paye attended the senatorial ntion, last Friday, as a delegate.
C Pratt, Newark, N. J., was in town, eek, calling on the local jewelers.
rge storage shed in the rear of the ny shops has been removed to East

n Tweedy has returned to his Winter in New York, after spending the r in town.
I Cutler, W. B. Ballou, C. Ray Ran- nd R. Blackinton enjoyed an auto- e ride to the Brockton fair last week.
thew Johnson, an employe of Main- Elliot Co., recently located a child n the woods of Wrentham, who had missing several days.
t week a manufacturing jeweler of ro Falls sent his errand boy to the ffice for $10 worth of stamps. The k the money and boarded a train ston and has not been heard of since.
earing was given, last week, by Judge ur L. Brown in the United States in the patent infringement case of ge L. Vose Mfg. Co. *vs.* G. C. Hudson ., of this town. The complainants that their rights in invention patented homas Hudson of a certain style of let have been infringed, and ask for junction on manufacturer. The de- denies the originality of the Hudson tion, and asserts that it has been aban- d to the public.
nouncement was made last Wednes- norning of the sale of the F. L. Shep- n & Co., one of the oldest jewelry erns in North Attleboro. The new r is Carl Hempel, a well-known young who has been employed by Cheever. edy & Co. for some years. Mr. Hem- took possession of the business last Wednesday, and will conduct the business r the same name and will manufacture gh grade of chains and jewelry as the has in the past. The business of F. L. pardson was established in 1875 in a fac- on East St., now situated in the rear Mr Shepardson's home. It was origi- y started by Mr. Shepardson and his er. Mr. Hempel, the new owner, has st of friends in North Attleboro who confident he will meet with success in new venture.

he manufacturing jewelers in the north south districts paying over $100 in s are: Walter B. Ballou, $142; Manu- facturers' National Bank, $289; Harry F. Ira Barrows, executors, $380; H. F. rows, Jr., $361; H. F. Barrows Co., 88; H. F. Barrows' heirs, $3,297; A. S. hop, $293; Roswell Blackinton, $160; hony H. Bliss, $591; Frank H. Bliss, 2; Walter G. Clark, $464; Arthur E. Cod- g. $150; F. H. Cutler, $121; Raymond Draper, $317; G. Herbert French, $1,488; G. Frothingham, $178; Furbush, Swift & her, $160; Edgar L. Hixon, $986; Charles O. Mason, $163; George L. Paine & Co., $300; Paye & Baker Mfg. Co., $695; C. Ray Randall, $258; W. H. and E. I. Riley, $167; Howard C. Saunders, $104; F. L. Shepardson & Co., $100; William E. Smith, $302; T. I. Smith Co., $1,683; J. J. Sommer, $694; J. J. Sommer & Co., $340; Straker & Freeman, $197; John L. Thompson, $266; Union Power Co., $214; George K Webster, $350; G. K. Webster & Co., $1,855; George A. Whiting, $161; L. W. Wise, $1,253; W. & S. Blackinton Co., $760; R Blackinton & Co., $920; F. B. Brigham, $142, James O. Copeland, $198; Fred S. Gilbert, $172; G. C. Hudson & Co., $300; Frank G. Pate, $132; C. Ray Randall & Co., $280.

Attleboro.

Charles H. Tappan has purchased several new fast racing horses in the south.

P. Nerney has returned from New York, where he enjoyed the Hudson-Fulton celebration.

The shop bowling league started last Monday evening and will continue during the Winter.

Edward E. Sweeney presided over the Republican Representative Convention, which was held here, last week.

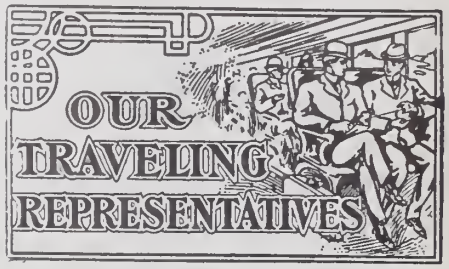
Frank Ruggles, salesman for W. E. Richards & Co., is receiving congratulations upon the arrival of a daughter at his home in Wrentham.

The Town Hall Committee, of which Joseph L. Sweet is a member met last Thursday evening and voted to recommend to the town that a piece of land belonging to C. L. Watson, of the firm of Watson-Newell Co. on N. Main St.

J. S. Fearns, Taunton, has recovered the sample case of silverware he lost in town on a Taunton train, last week. The case was found in shrubbery near Capron Park, where it had been thrown by the two men who had taken it. The police found that it had been taken in an error by a drunken man, and it was returned to its owner.

The Cohannet Silver Co., Taunton, has been at work for some time past filling a large order for 254 premium cups of different designs for the State fair at Salt Lake City, Utah, soon to be held. Two of these cups are of special excellence and will be awarded to some fortunate persons who make particularly fine exhibits. The cups are handsomely engraved and make a very attractive appearance.

The case of the Cornell-Andrews Smelting Co. *vs.* the Boston & Providence R. R. Co. was heard, last week, in the Massachusetts Superior Court. This case is considered an important one and much is involved in the decision of the court. The plaintiff is the lessee of a piece of land upon which they have built a large smelting plant. The land is owned by Clarence Watson. The abolition of the grade crossings in Attleboro was decreed by the court in 1904, but it was not until 1906 that the land in question was taken for the purpose of abolishing the grade crossing at this point. This is the only way the Cornell-Andrews Co. had of carting the scraps from the other factories of the town in wagons to its plant, and when this was blocked up their business was injured.



A. Strauss, Backes & Strauss (London, Eng.); Isidore Freedman (Montreal), and A. Freedman, S. Freedman (Antwerp), were in Toronto, Ont., the week ending Sept. 30.

Among the traveling representatives in Toronto, Ont., last week, were: W. H. Sparks, Seth Thomas Clock Co.; Louis Schoenberg, Lyons Mfg. Co.; George B. Kenrick, Reed & Barton; George W. Starkweather, W. F. Renziehausen.

Among the travelers, who, recently, called on the Buffalo, N. Y., jewelry trade, were: W. H. McKenna, S. B. Champlin Co.; W. R. Shute, Day, Clark & Co.; Joseph Keller, Keller Mfg. Co.; Herman C. Schwartz, Charles C. Wientge Co.; I. P. Klous, Meyerowitz Bros.

Among the traveling representatives who visited the trade in Lancaster, Pa., recently, were: J. L. Roland, International Silver Co.; E. Woolf, Michael Woolf; H. A. Brennan, Robert S. Gatter; Morris Friedman, M. Friedman & Co.; C. H. Macarty, Kastenhuher & Lehrfeld.

Traveling salesmen who visited Indianapolis, Ind., recently, were: Ferd. Phillips, Richter & Phillips; Alvan T. Hatch; John F. Garland, Keller Jewelry Mfg. Co.; F. E. Jacohus, Bride & Tinckler; F. G. Kreuger, Gebhardt Bros.; Milton J. Vogel, Morris Vogel & Bro.; R. P. Clarke, New England Watch Co.

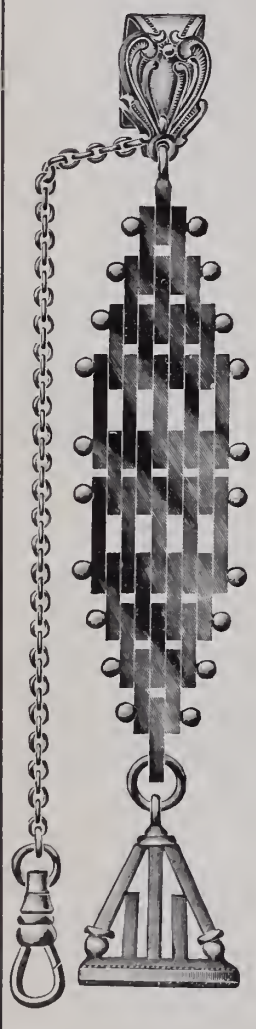
Traveling representatives who called on the Cincinnati, O., trade, during the past week, included: M. Untermeyer, Charles Keller & Co.; Mr. Sinnock, Ehrlich & Sinnock; Harry Farquarhson, E A. Potter & Co.; A. W. Levy, Louis Strasburger's Son & Co.; J. W. McClannin, Wilcox Silver Plate Co.; J. M. Morrow, American Watch Case Co.; George A. Jochum, C. Cornehlsen; William J. Anton, Durand & Co.; J. M. Torbert, Simeon L. & George H. Rogers Co.; James R. Palmer, Henry A. Kerby; C. B. Bartlett, Whiting Mfg. Co.; Percy D. Lucas, Frank W. Smith Co.; George N. Steere, George N. Steere Co.; W. S. Noon, Cory, Clark & Noon; W. F. Joel, E. H. H. Smith Silver Co.; Norbert Hofman, Eichberg & Co.; C. T. Barbour, Watrous Mfg. Co.; Leo Henle, Sussfeld, Lorsch & Co.

The traveling representatives who called on the trade in Omaha, Nebr., during the past week, were: W. G. Moland, Sansbury & Nellis; Morton Frackman, S. Frackman; Henry Hoffa, Hodenpyl & Walker; H. C. Wilson, Crescent Watch Case Co.; C. E. Pettit, B. A. Ballou & Co., Inc.; E. Denilie, Champenois & Co.; Mr. Levy, Fox Mfg. Co.; F. L. Pettee, Waterbury Clock Co.; W. A. Lamb, Geo. H. Fuller & Son Co.; F. C. Winship, H. C. Fry Glass Co.; J. R. Palmer, Henry A. Kirby; R. J. Marsh, C. A. Marsh & Co.; Mr. Brower, S. O. Bigney & Co.; H. H. Jacobson, Jacobson Bros.; F. F. Gibson, Gibson, Krugler & Co.; Mr. Kolker, Juergens & Anderson Co.; N. E. Treat, Gorham Co.; W. F. Adams, Simpson, Hall, Miller & Co.; F. B. Frank, Pairpoint Corporation; D. L. Nesler, Nesler, Mackenzie Co.; Mr. Bond, Brown Art Goods Co.

Traveling representatives in Boston, Mass., last week, included: B. F. Griscom, Bippart, Griscom & Osborn; A. D. Manning, D. Wilcox & Co.; Mr. Bishop, Bishop & Bishop; George W. Read, Larter & Sons; Mr. Hollister, Chapin & Hollister Co.; A. T. Sansbury, Sanshury & Nellis; Arthur Connett, Link & Angell; Mr. Glander, J. D. Dalzell & Co.; William B. Peck, Crossman Co.; F. C. Standinger, Charles Weller & Co.; A. E. Allsopp, Allsopp & Allsopp; J. W. Wortz, C. Sidney Smith & Co.; David Young, White & Young; H. C. Ward, Durand & Co.; Mr. Lanneau, Battin & Co.; Fred Hoyt, Hoyt, Obrig & Geiger Co.; Max Moser, Moser & Whyte, Miles Carter, Carter, Qvarnstrom & Remington; Mr. Ruggles, W. E. Richards Co.; Mr. Chase, Boss & Baldwin; Mr. Swift, Furbish, Swift & Fisher; J. J. Sommer, J. J. Sommer & Co.; Fred Somes, Bates & Bacon; Mr. Sherrill, Sinnock & Sherrill; A. R Engelmann, Krantz, Smith & Co. (Inc.).

FOBS

Bracelets and Link Buttons
Brooches, Bar Pins
Cuff Pins, etc., etc.



In
Sterling Silver
and
Gold Plate

The stamp M. H. & Co. on our goods is a guarantee of quality, workmanship and finish.

We stand behind every article that we make.

Enameled Jewelry

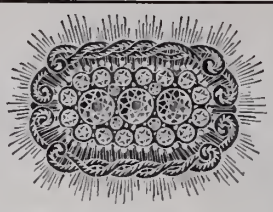
After long experimenting, our line of Enameled Jewelry is to-day one of the richest in the market. You should see it to appreciate its daintiness in design and coloring.

Ask your jobber to show you the line stamped M. H. & Co. If he doesn't handle it, write us.

Mason, Howard & Co.

FACTORY: ATTLEBORO, MASS.

New York Office: 180 Broadway



Seamless Gold-Shell RINGS









and
Scarf Pins, Studs, Link Buttons, Emblems, Ear Knobs, Brooches, Etc., Etc.

If you, Mr. Retailer, could realize what an extensive line of exclusive patterns and salable designs we are continually making for your benefit, you could not in justice to yourself and your stock make all of your purchases without first having investigated our prices and seen some of the examples of our work.

We stand back of every article we make, and solicit your inspection.

Write for prices through your Jobber.

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Manufacturing Jewelers

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Importers and Manufacturers of

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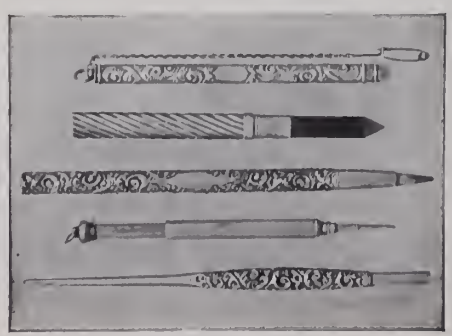
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Importers and Manufacturers of **CORAL**

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Room 501

Head Office
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Corso Avezzana N. 31





F. T. Pearce Company

Makers of Gold Fountain and Stylographic Pens, Pen Holders and Pencils

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New York Sales Office
180 BROADWAY

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PROVIDENCE, R. I.

CHECO

stands for strictly high-grade Jewelry made from original designs by the largest factor in this country—and

SOLD DIRECT



Here's a Few of Our Current Novelties

NENUPHARS

The Latest Fad in Hair Ornaments

One of the most successful novelties we have ever brought out. You can sell them at your best trade. Try them.

Painted Goods

We are putting out a line of painted sash pins and other goods that are unequaled. They are made to wear as well as to sell. Think of being able to sell a pin you can guarantee to stand acid for the ordinary price of water color finish. Do you wonder we are enlarging our factory?

Bug Jewelry



is new, catchy and wonderfully attractive. Every one will have it later. Why don't you try it NOW? We are showing a full line of bug hat pins, sash pins, collar pins, etc., etc.

18 salesmen at your service, or send for samples.

C. H. EDEN CO.

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BRANCHES:
CHICAGO.....910 Heyworth Bldg
NEW YORK.....37 Maiden Lane

Nothing cheap about **Checo** except the price

WRITE US TO-DAY

Buffalo, N. Y.

lliam St. jewelers are taking an active a in plans for a big East Side carnival held at an early date.

olph Block, of the Queen City Ring is in New York on business. J. H. r, of the same firm, is on a western

the last meeting of the Buffalo Optoal Society the organization of the ific branch of that body was post- until the next meeting.

H. Wile, of White, Wile & Warner, facturing jewelers, is on an eastern A B. Warner has returned from New Their factory is being operated day ight at present.

ong the jewelers who recently visited Buffalo jewelry market were: J. S. Punxsutawney; P. M. Riley, Hol- N Y.; J. A. Snyder, Du Bois; W. H. r, Silver Creek, and F. Nordstrom, stown.

arles A. Schopp, an Ellicott Sq. jew- recently reported to the police that his n Herkimer St. was entered by bur- A diamond stud and other jewelry stolen. Mr. and Mrs. Schopp have re- d from Syracuse.

ffalo friends of George R. Lammerts been informed that he has taken a on as representative of the Kennedy al Co., Detroit. He is covering In- and Illinois. Mr. Lammerts was for- sales agent for E. Kirstein Sons Co. g & Eisele, who are agents for the ara Cut Glass Co., have a most inter- g exhibit at the Buffalo Industrial Ex- on being held at the Broadway Arsenal is city. The exhibit shows the cutting polishing of glass and is under the nal charge of H. C. Van Auda. The ay is attracting widespread attention.

hn C. Betz, of Schneider & Betz, manu- ring jewelers, who, as recently an- ced in THE JEWELERS' CIRCULAR-WEEK- has been nominated for assessor by the D ocrats of Buffalo, is being boosted by s of the local newspapers. One paper sa that his experience as a business man w make him a valuable member of the B d of Assessors. Mr. Betz is at present a uncilman.

J. Carr, the jeweler at 2127 Main St., Ngara Falls, has a record of which any b ness man can feel proud. He has been at e same stand and in the same business fo 43 years. Mr. Carr started to learn the jewelry business with O. R. Newton, Oct. 1, 1 . In 1882 Mr. Newton sold his business to arr & Brown. In 1884 Mr. Brown sold h interests to Mr. Carr, who has since b in charge of it.

nited States Attorney John Lord Brian announces that so far as he has d overed no others are connected with the sterdam Diamond Co. in this city than J ph H. Miller, who ran the office of the cern in the Palace Arcade. As already a unced in THE JEWELERS' CIRCULAR-WEEKLY, Mr. Miller was recently arrested h on a charge of using the mails for f dulent purposes in connection with the c cern. Miller is now at liberty under b .

decision of interest to jewelers and in- ing the sale of jewelry has just been ded down by Justice Brown of the Supreme Court of Buffalo. He holds that a person doing business and buying goods while under the age of 21 years cannot, under any circumstances, be held responsible for the purchase of said goods. The sale of nearly $600 worth of jewelry by Rosenbloom Bros., of Rochester, to Libbie Rosokopf, who had jewelry stores in Buffalo and West Seneca, a suburb of this city, was responsible for the suit. An action was tried in the Municipal Court in January, 1908, because she failed to pay the bills for jewelry when due. Judge Hodson, of Buffalo, who presided at the trial in that court, held that the plaintiff could not recover on the contract of purchase by the defendant because, from a legal standpoint, she was an infant in age, although it appeared in the case that she was running two stores, was a grown woman and married. Judge Hodson held that the defense made by Mrs. Rosokopf was against equity, but that the law was clear that she could not be held on the contract for the purchase of merchandise other than necessaries. In the appeal case Justice Brown has just upheld the decision of the lower court.

Newark.

Mr. De Wyngaert, of Scofield & De Wyngaert, is touring Pennsylvania.

George W. Starkweather, of the Wm. H. Renziehausen Co., is home from a business tour.

Mr. Leithoff, of Leithoff & Stevens, 61 Arlington St., has returned with his family from a four months' tour of Europe.

Dr. R. Chesler, D. O. S., the optical specialist, has removed from his old quarters on Halsey St., and is now at 102 Market St.

J. A. Lebkeucher, of Krementz & Co., widely known to the trade in Newark, is seriously ill. He has been ailing for some time and has now been removed to a hospital.

Theodore M. Woodland, of Jones & Woodland, has again been elected a director of the First National Bank, of West Orange. Mr. Woodland was one of the organizers of this institution.

The Frizlen Cut Glass Co., Vineland, N. J., has been incorporated, with a capital of $10,000. The incorporators are William L. Frizlen and W. F. Tower, Vineland, N. J., and David Doerr, Dacosta, N. J.

Newark retail jewelry stores along N. Broad St. will soon be brilliantly illuminated evenings. The Business Men's Association has almost completed its work, and the lights will be in place on Nov. 1.

Among the buyers in town, last week, were: Mr. Patch, of Henry Birks & Sons, Ltd., Montreal, Can.; Mr. Cuff, of Ryrie Bros., Toronto, Can.; Mr. Gilbert, St. Louis, Mo., and E. Jaccard, Kansas City, Mo.

The Elm Mfg. Co., East Orange, N. J., has been incorporated to manufacture jewelry, with a capital of $125,000. The incorporators are F. J. Meerlender, F. D. Meerlender and H. H. Picking, all of East Orange.

The United Silver Co., of this city, has been incorporated to manufacture silverware, with a capital of $15,000. The incorporators are Paul Armitage, James Betts and A. H. Montegriffo, Jr., all of Newark.

J. Wiss & Sons will soon commence the erection of a 12-story marble structure on Market St., opposite Military Park. The building promises to be one of the finest in the State and the finest in Newark, from an architectural standpoint. The concern is one of the largest retail jewelry and cut glass concerns in the city.

When the Japanese business men who are studying conditions in this country visit Newark they will inspect all the big factories, including the jewelry concerns. Included in the committee which has been appointed by the Board of Trade to receive them and conduct them about are Curtis R. Burnett and Matthias Stratton.

Announcement has just been made at New Brunswick, N. J., of the marriage of Dr. Walker Atwood, formerly of this city, and Miss Helen Bennett, of Church St., New Brunswick. They were married on Sept. 15, in this city, by Justice of the Peace Hopwood, stopping off during a visit to New York. Dr. Atwood is an oculist and came to this city about six weeks ago.

The beautiful Autumn floral display and decorations in the large show window of Mrs. A. F. Williams' jewelry store, 23 E. State St., attracted the attention of many passers-by during the past week. The decorations include red and yellow asters and streamers of the same colors artistically arranged. Brilliant diamonds nestle in beds of yellow satin and yellow and red wax candles in dazzling silver candelabra add to the enchanting scene.

Additional testimony in the case of John M. Kiefer, the jeweler, whose wife is trying to prove him insane, was taken at the courthouse this week. Kiefer's brother, Andrew O., a wholesaler on Arlington St., is seeking to keep him from Overbrook Asylum, where he was formerly confined. Much of the testimony was of a personal nature. Physicians engaged by Kiefer testified that Kiefer was now sound in mind and had no delusions. His wife declared otherwise.

The Good and Welfare Committee of the Manufacturing Jewelers' Association is already actively campaigning, after the Summer vacation, for the stamping and placing of a trade-mark on all goods sent to the retailers. Because of the failure to stamp goods properly some concerns help perpetrate much fraud year after year, and it is to eliminate this that the manufacturers are crusading. In Pennsylvania a State law makes it a misdemeanor to sell goods lower than 10 carat, marked as "gold"; hence the agitation here would no doubt result in ridding the country of much of this practice. It is possible that when the New Jersey Legislature convenes in January a bill may be prepared and presented by the manufacturers along the lines of the Pennsylvania measure. The Good and Welfare Committee has not yet arranged a date for the meeting of the association, but will do so soon. When the association meets there will be an interesting business and social session. The committee is composed of the following members: A. J. Parker, of the Osmun Parker Co.; Andrew Hedges, of A. J. Hedges & Co.; Theodore M. Woodland, of Jones & Woodland; Matthias Stratton, of Alling & Co., and Joseph Angell, of Link & Angell.

Boost Your Holiday Sales

WITH K & H UMBRELLAS

One of these doll umbrellas given away free with any umbrella at $6 or over will mean more umbrella sales.

Each one is in every respect like a "full grown" umbrella—has steel frame, strong hard-wood rod, fine sateen cover, nickel ferrule, assorted handles. Size 12 inches from tip to tip.

A CATCHY NOVELTY

These doll umbrellas please the children, interest the grown folks, and attract attention wherever shown. Order a dozen or two for holiday trade.

THEY SELL LIKE HOT CAKES

and make your regular line move faster, because they attract attention to your umbrella stock.

Write for sample and prices.

Prepare now for the Christmas rush. Let us send samples of the fastest selling umbrella novelties on the market. Goods that will give you an umbrella reputation.



K&H QUALITY

THE BRIDAL PAIR

Unique K & H novelty—man's and woman's umbrella strapped together. Solves the problem of what to give a man and his wife. Two gifts in one.

MATCHED PAIRS

A man's umbrella and a cane to match, or a cane and a lady's umbrella to match. Many designs—prices to retail $7 up.

Write for Handsome Catalog

which shows these and other K & H wrinkles. Every jeweler should have a supply of these books to distribute to his trade. Furnished in lots of 100 or over with YOUR OWN NAME AND ADVERTISEMENT ON COVER. Address us for particulars.

UMBRELLAS AND CANES

KREIS & HUBBARD,

Manufacturers of the Jewelers' Line
Jackson and Franklin Sts., Chicago

CHAS. KELLER & CO.

ESTABLISHED 1865

SEVENTY-ONE NASSAU STREET, NEW YORK CITY

MANUFACTURERS OF 10KT.
AND 14KT. JEWELRY FOR THE
JOBBING TRADE ONLY.

NOT CONNECTED WITH ANY FIRM OF A SIMILAR NAME.

Canada Notes.

TRADE CONDITIONS.

iness is good, especially in western Canada, for the last 18 months stocks have been own. With a record harvest and easy money ing a period of forced inactivity, a heavy d has arisen, the rush of orders making it lt to supply the call for some lines. In the rade, though good, is not so noticeably ac- The watch business is satisfactory, with creased demand for railroad watches. The n as regards clocks is not so favorable, as le appears to be falling to a greater extent he hands of the department stores. Silver- is in good demand and jewelry is active. coins and ring bracelets are not selling so formerly, expansion bracelets being more ue of late. Fobs are much in requisition. son in souvenir goods opened late this and the volume of trade in this line was rably below expectations. Skilled mechanical great demand.

A Burns, Vernon, B. C., has assigned O Cochrane.

New Liskeard Clock Co., New rd, Ont., advertised that it is selling

n M. Bulger, formerly of Seaforth, is opening a store in Vancouver, B. C.

tt, Latimer & Poulter, Toronto, Ont., ucceeded by the Michigan Optical Co.

B Thorolofsson, Saltcoats, Sask., has his business to the Thomas Jewelry

mund Scheuer, Jr., with Edmund ier, Toronto, Ont., has gone to New on a purchasing trip.

G. Ellis, P. W. Ellis & Co., Toronto, has returned after an extended trip eastern jewelry centers.

A. Kent, of Ambrose Kent & Sons, nto, Ont., has gone to place orders in York and the Attleboros.

lter J. Barr, president of the Gold- s' Stock Co., Toronto, Ont., has gone ew York on a purchasing trip.

S. Smith, St. Catharines, Ont., and . Jeanncret, Elmira, Ont., were among uyers who visited Toronto, last week.

Milburn, Peterborough, Ont., had his considerably damaged by smoke and r during a fire in the neighboring ises, Sunday, Oct. 3.

t-of-town jewelers calling on the To- . Ont., trade, last week, included: J. Hollingshead, Streetsville; A. Birks, Arthur and J. Landreble, Galt, all On-

hn A. McEwen, who recently resigned osition with Ryrie Bros. Toronto, Ont., ccount of ill health, and at present in ner, Ont., visited Toronto, last week, is much improved in health.

he marriage of Albert Freedman, Mon- r, Canadian representative of S. Freed- n diamond merchant, Antwerp, to Miss el Hart, of Montreal, will take place O 14. Mr. and Mrs. Freedman will e a honeymoon tour 'round the world.

hree men were recently arrested at Ste- on, B. C., on suspicion of being con- ed in the recent robbery of C. E. Red- e's jewelry store, Victoria, B. C., when 0 worth of goods were taken. One of named Innis alias Roberts escaped the lockup. The others have been tified by Mr. Redfern as having visited store the day of the robbery.

R. Dingwall, Ltd., Winnipeg, Man., leased the ground floor of the new McArthur building on the corner of Portage Ave. and Main St., in that city, which will give them 8,000 square feet of floor space. It is expected that their new quarters will be ready for occupation early in the new year, and the fitting up will be of the most modern and luxurious character. One or two members of the company will visit Europe in the meantime to place extensive orders in readiness for the opening.

The jewelry store of C. Dawson, 198 Carlton St., Toronto, Ont., was robbed of jewelry valued at $600 on the evening of Friday, Oct. 1. Mrs. Dawson and another lady were in charge, Mr. Dawson having gone out. The women were in a back room, when one man entered, leaving two confederates on guard outside, and snatched a tray containing brooches set with pearls. The men got away, but were afterwards arrested. Upon one of them, Fred. Parish, some of the stolen goods were found. He confessed to taking the articles and implicated the others, Malcolm McCollum and Harry Dewsbury, as his partners. The latter couple were also identified by Mrs. Dawson. The thieves were arraigned in the Police Court on Monday and remanded for a week.

Pittsburg.

Robert Miller, Lorain, O., came to Pittsburg, last week, to witness the ball games of the national series.

Howard Smart has gone to Omaha, Nebr., to engage in the jewelry business with an uncle at that place who is a manufacturing jeweler.

F. H. Kennerdell, who will be one of the next jury commissioners of Allegheny County, was in Pittsburg, last week, from Tarentum, buying stock.

Sam F. Sipe has erected a large and handsome electric sign at the Union Station which is attracting a great deal of attention from travelers who live in the suburbs.

B. J. Harkins, who for a number of years was marker at the Pittsburg Stock Exchange, is now associated with the M. J. Smit Co., Fifth Ave. and Masters Way.

L. M. Smit left Sunday night for Detroit to attend the Pittsburg-Detroit baseball world series. Mrs. Smit preceded him there in an automobile, and Mr. Smit will come home in the car.

John J. Butler, Providence, is visiting his son, Haywood M. Butler, director of physical culture in the Allegheny Preparatory College. Mr. Butler is a member of Waite, Thresher & Co., Providence, one of the largest manufacturers of jewelry in the United States.

Carl Gillespie, of Gillespie Bros., has been in the east for 10 days, F. F. Lang, of the same house, presented a coral stickpin to the man who knocked the first home run during the national baseball series. Mr. Lang has recently made some very fine articles from wood which he carved by hand.

The Hardy & Hayes Co. has completely recovered from its recent fire. The carpenters and painters have finished their labors and the store looks handsomer than ever. The walls of the first floor have been painted in white and a delicate shade of blue, adding a subdued tone to the entire interior.

Steele F. Roberts, president of the Jewelers' 24-Karat Club, of Pittsburg, announces that the club will give a "social" about the middle of next month, when an effort will be made to arrange a good time for the members of the organization. Following the holidays a number of smokers and similar affairs will be held.

The John M. Roberts & Son Co. at the present time is making some extensive alterations to the second floor of the establishment in Market St. New metal ceilings are being installed and will be finished in a delicate white and decorated in gold. The firm also will equip the room with 30 chandeliers. John M. Roberts promises that it will be the best-lighted room in America. The firm display cut glass throughout this entire floor. Some changes are also being made to Mr. Roberts' offices.

The members of the Jewelers' Duckpin League rolled the second game of the season Monday night of last week. The Wattles team took four straight from the Diamonds; the Loch's trimmed the Vilsacks three out of four and the Terheyden's and Roberts' teams split even. The Wattles are first in the standing of the teams, with eight games to their credit, or 1,000 per cent. The Loch's, Terheyden's, Roberts', Vilsack and Diamond follow in the order named.

The Pittsburg Association of Credit Men will entertain the members of the Pittsburg ball team at luncheon in Pittsburg to-morrow, provided at that time, they have concluded playing all the games that it will be necessary to demonstrate who are the world's champions. This town has been baseball mad for a week. Many out-of-town jewelers came here to attend the series. Friday and Saturday retail business was almost suspended because of the enthusiasm.

The revival of prosperity is nowhere more evident than in the northwest. The remarkable development in this section of the country during the past decade is well shown in the growth of Jos. Mayer & Bros., Seattle, Wash., the largest jewelry factory of the far west. How many jewelers would imagine that on the Pacific coast there is a modern and well appointed factory giving employment to 225 workmen, exclusive of the office help? This firm has five departments, making exhibition pieces in silver, gold and silvery jewelry, diamond work, Masonic and emblem goods and watch cases. The house also has a complete optical department, including a lens-grinding shop, and does silver-plating for the trade. The firm is composed of Joseph, Alfred and Marcus Mayer, and their three traveling men cover the territory from and including Alaska to Arizona. Besides being manufacturers, Jos. Mayer & Bros. are large jobbers of watches, jewelry, silver and plated ware, clocks, optical goods, and, in fact, everything required in a retail jewelry store. Some of the special presentation pieces made by this factory, notably the silver service for the battleship *Washington* and the "Dick Ferris" trophy, were high examples of the silversmith's art.

GORHAM SILVER

¶ The Gorham Company are gratified to announce that they have made every preparation for coping with what bids fair to prove an unusually busy holiday season.

¶ They are enabled to offer to the trade a selection of appropriate goods hitherto unexampled either as to variety of style or individuality of design.

¶ It must, however, be remembered that, though every endeavor will be made to fill all orders promptly and satisfactorily, the interests of all concerned are best served if these orders be placed as early as possible.

THE GORHAM COMPANY

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.

BRANCHES:

CHICAGO, 137 Wabash Ave.

NEW YORK, 15-17-19 Maiden Lane.

SAN FRANCISCO, 140 Geary Street.

LONDON, Ely Place.

WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

JBLISHED EVERY WEDNESDAY BY
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dulford, Pres. & Treas. V.S. Mulford, V.P. & Sec.
JOHN ST., COR BROADWAY, NEW YORK.
LEPHONE: CORTLAND. CABLE ADDRESS: JEWLAR, NEW YORK

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Failures During September.

THE improved conditions in the business world are well reflected in the reports of the failures during the month of September, which generally were below the average of the previous years in number and amount of liabilities. According to the table of failures prepared for *Dun's Review*, there were but 813 commercial insolvencies last month, with liabilities of $8,446,000, as against 1,026 in September a year ago, with liabilities of $17,298, and 856 in September, 1907, with liabilities of $18,935. Of these the decrease is shown both in manufacturing and trading lines.

As far as the jewelry trade is concerned, the showing keeps pace with the general conditions as outlined above, particularly in the total liabilities. According to the table of failures by branches of business compiled for *Dun's Review*, there were but 13 jewelry and clock dealers reported insolvent last month, whose liabilities aggregated $76,360, as against 19 in September, 1908, with liabilities of $111,628, six in September, 1907, with liabilities of $103,612, six in September, 1906, with liabilities of $16,428, and nine in September, 1905, with liabilities of $80,407.

During the nine months from Jan. 1, 1909, to Sept. 29, 1909, **351,000** copies of The Jewelers' Circular-Weekly were circulated. There is no free list. During the remaining three months of this year over **115,000** copies will be issued. Hundreds of the leading houses are reaping the advantages of having their advertisements in nearly half a million copies a year.

Stamp Out the Gem Smuggler.

OF the disagreeable elements with which the business world has to contend the three worst (the three disgraces they might be called) are the swindler, the thief and the smuggler, but the meanest of all is the smuggler. Caution on the part of business man can often keep him from being a victim of the thief or swindler, but there is little or nothing he can do to protect himself from the smuggler, and the loss incurred in the aggregate by the practices of the smugglers may sometimes equal that of the combined aggregate of losses suffered from thieves and swindlers.

As it is the Government's duty to stamp out smuggling for its own benefit and to protect the legitimate merchants who directly or indirectly have paid the full customs charges upon the articles which they handle, the mercantile interests naturally leave it to the Government to deal with the smuggler and keep their hands off the subject. However, there are times when business lines for their own sake should actively co-operate with the Government in the stamping out of smuggling by taking measures of their own and getting evidence against the smuggler, and if reports that have been coming to this office and rumors that have been going around the trade are true, such conditions exist in the jewelry and gem trades at the present time.

It is nothing new for the jewelry trade to suffer from smuggling, and no matter what the duty on jewelry or gems may be, the intrinsic value of the articles are so high that the avoidance of even the smallest duty amounts to a material saving. What is more, the bulk, particularly in gems, is so small that smuggling these articles has not been difficult to those who believed that the amount to be gained was worth the risk. Heretofore the greatest loss to the trade has not been from the professional who brought in his goods to sell, but from the tourists and returning residents of the country who have shown little compunction about violating the customs law when they felt they could do it safely. In pearl necklaces particularly the loss of duty by the Government, if it could be properly computed, will be found to run into an enormous sum, as it is a common custom for rich people who buy these abroad to bring them into this country and forget to mention the fact to the inspectors of customs.

That there has been a decrease in the practices of tourists, and that this decrease will continue as a result of the activity of the customs inspectors at the Atlantic ports, within the last month or so, is generally believed, and it is to be hoped that the many seizures that have been made and the prosecutions that have been threatened will to a large extent put a stop to the illegal acts of these people who are in other respects honorable and respectable.

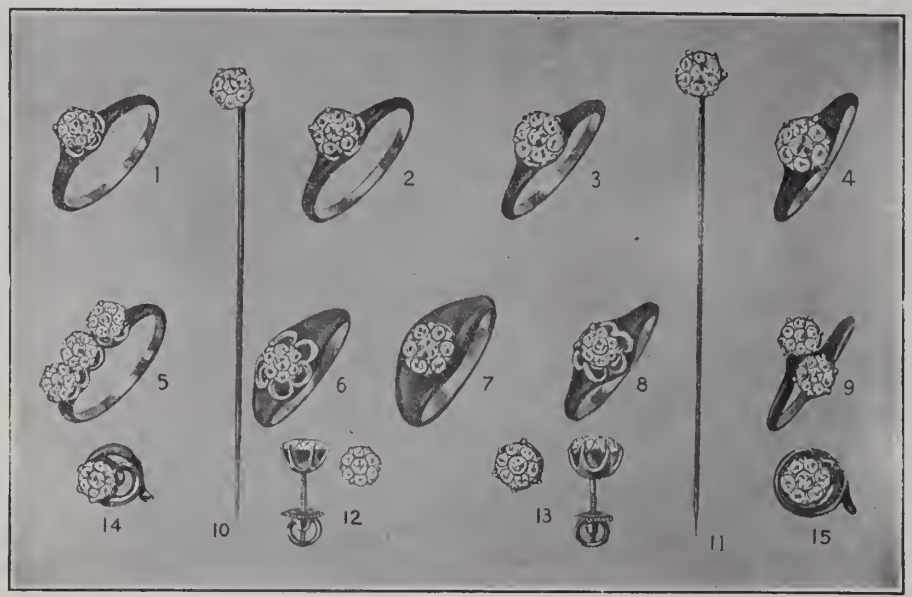
For the first time in years the jewelry trade is now suffering more from the professional smuggler than from the tourist, and, according to rumors that have been going around the trade in New York for some time, the professional smugglers in gems are not only active, but are working on more systematic lines than ever before. Correctly or incorrectly, the names of some large houses are connected with these smugglers in the rumors, and this has even been brought to the attention of Government officials.

This condition should be stopped at once, and it is up to the trade to help to do it. We suggest that a fund be raised immediately by the principal importers, cutters and retailers for the purpose of prosecuting, without fear or favor, every one connected directly or indirectly with the clandestine importation of diamonds or other gems, and that steps be taken for the purpose of getting evidence both in Europe and America that can be laid before the United States attorneys in the districts through which the gems now come. To prevent undue influence or pressure being brought upon the subscribers to the fund, we would suggest that it be put into the hands of an international detective or other agency with instructions to go ahead and get evidence and prosecute without caring as to who is involved by the evidence or permitting immunity to be granted to any guilty party for any reason whatsoever.

The Government is stopping the practices of the private smuggler; let the jewelry and gem trade help kill out the professional smuggler by refusing to deal with him and by helping to get evidence that will put him where he belongs.

Our Latest Achievement

"Cluster (C)(B) Solitaires"



Seven choice small Diamonds set close in Platina tops and 14-kt. Gold Mountings, giving the effect of one large stone. These Cluster Solitaires sell at less than quarter the price of a single stone of equal size. *Send for Samples.*

CROSS & BEGUELIN

(INCORPORATED)

43 RUE DE MESLAY PARIS — *Importers of Diamonds* — 23 MAIDEN LANE, NEW YORK — TELEPHONE 5100 CORTLAND

TRADE MARK

THE INTEGRITY OF

ALL GOLD JEWELRY

bearing the above trade-mark is vouched for by the manufacturers. It is an unequivocal guarantee that every article bearing it is of the Karat standard, complying in all and every respect with the various stamping laws enacted throughout the country. You can represent it to your customers as we represent it to you with the guaranteed assurance that it is one of the best and most artistic lines offered the discriminating trade of to-day.

H. A. KIRBY

Manufacturers of Gold Jewelry

PROVIDENCE and NEW YORK

Lancaster, Pa.

G. W. Reisner visited Pottstown last week.

Samuel Zimmern, with Henry Zimm & Co., visited Lancaster friends, last we

Frank B. Fon Dersmith, with L. Weber & Son, spent last week at Atla City.

Elmer S. Woods, for the past two y a salesman for a Havana, Cub jew firm, is at home on a visit.

Frank Gaskins, railroad watch at Sunbury, Pa., was in Lancaster L and called on the local trad

Mr. Hitchler, Wilkes-Barre, Pa., merly a missionary for the Hamilton W Co., visited this city, last week

J. George Fox, late a student at the school, has taken a positi as w and engraver with George L. Blackw Camden, S. C.

Arthur Metzger, formerly with the H ilton Watch Co., has resigned as sec of the Lancaster Board of Trade to a similar position with the Trenton, N Board of Trade.

The friends of T. Wilson Dubbs w pleased to learn that his father, Dr. J Dubbs, of the faculty of Franklin Marshall College, is recovering fro late serious illness.

Charles J. Rood, president of the Hamilton Watch Co., has returned from a to New York. J. Fred. Lever, of the pany, was last week elected a direc the Lancaster Gas, Light & Fuel C

George L. Hepp, Lititz; A. T. H Parkesbury; Wm. P. Carsons, Balt Edmund Rankin, Pittsburg, and J. H senig, New Holland, were among the elers who visited this city, last week

James W. Simcox, Boston, formerly Lancaster County, was in Columbia, week, on his wedding tour. His wif was Miss Matilda Warren, of Provid R. I., was visiting friends in Lancas year ago, when she and her husband at the home of her hostess.

Albert Langer, who was arrested in York, Oct. 6, for shooting a Lancaster liceman on Oct. 4 while under arrest selling liquor illegally, stole some articles from C. F. Lichtenstein's store a day or two before the shooting, and will answer to this charge among other

C. S. Ridenour, late with C. G. Bre man, Altoona, Pa., has entered the F. Bowman Technical School for a spe course in watch work. Cecil Arn Painesville, O., has returned home finishing a course in watchmaking at school. Leroy Gallatin, R. R. Keener, ward Link and W. J. Fisher, students, in the big county fair at York, Pa., week.

Inquiries made by a resident of Oil Pa., relative to George Hoff, a once fam clockmaker of Lancaster County, one whose fine clocks crops up now and at different points in this country, le recent investigation which showed tha was in business in Lancaster in 1780. He came from Germany in 1765, it is p able that he was in business long be that year. He died here in 1816. Tw his sons, John and John George, were noted clockmakers here.

New York Notes.

is Bernheim, of Bernheim & Beer, is jury duty this week.

ry New, of Hammel, Riglander & Co., iden Lane, is on a trip to the Pacific

pold Stern, of Stern Bros. & Co., is October Grand Jury for New York y

les Hanni, with Sussfeld, Lorsch & 7 Maiden Lane, is on a trip to the coast

ry Clap, of the Daggett & Clap Co., r, Mass., visited the local offices of last week.

d L. Gluck, 65 Nassau St., is one of ymen, this week, in the New York ne Court, Part XIII.

n Frankel, of Joseph Frankel Sons 78 Fifth Ave., sailed, last Wednesday, *Mauretania,* for Europe.

el Kantor has opened a store at 1979 Ave. Mr. Kantor was for a time lius Hebald, 254 Bowery.

store and basement at 87 Maiden has been leased through the agency of as. F. Noyes Co. to George Jaquins rice Brower, 14 John St., sailed, last day, on the *Mauretania,* for Paris don, and expects to be absent a

A by Jewelry Co. is opening a store Astor House, on Broadway. It is stood that Oscar Gubin will be in

ry Fischer, Antwerp, who has been g the American trade for some time, ed, Wednesday of last week, on *auretania.*

Oerlinger & Sons, manufacturers of ass, 36 Murray St., will not be repre- d by A. 1. Hall & Co., San Fran- Cal., after Jan. 1, 1910.

L. E. Waterman Co., 173 Broadway, display a number of photographs of ships and other scenes taken during udson-Fulton celebration.

nk C. Beckwith, sales manager of the lton Watch Co., Lancaster, Pa., was tor in town, last week, and called at fices of Joseph Fahys & Co.

J. Kryn & Wouters, 39 Washington St., klyn, announce that their offices and g works are now located at 50 Church the Hudson Terminal building.

E. Baker, vice-president of the Hoyt lry Co., St. Louis, Mo., was in New , last week, to greet the Pilgrims foot- eam on its arrival from Europe.

Jeph H. Meyer Bros., New York, been incorporated with a capital of 0. The incorporators are I. S. Meyer, Meyer and M. C. Meyer, all of Brook-

n. I. Rosenfeld has on exhibition at his s, 1 Maiden Lane, models of the Cull- diamond, showing facsimiles of the stone and the several brilliants into it was cut.

gust Hillman, retired manufacturer of cases, died at his home, 48 Duffield Brooklyn, Sunday of last week. He 80 years old. He is survived by a w and four sons.

the Republican Assembly convention anhattan, held last Wednesday night, g the candidates for members of assembly who were nominated are Wm. Hoetzel, jeweler, of 293 E. 156th St., Bronx.

Wm. 1 Rosenfeld, 1 Maiden Lane, has established an Antwerp office at Avenue de Keyser, and where he will hereafter buy his diamonds direct—not through brokers. M. B. Rosenbeck will be in charge of the office.

A notice of appearance has been filed by attorneys representing the Bay State Optical Co., in response to an action brought recently in the United States District against the concern by the American Optical Co. for alleged infringement of an eyeglass patent.

Sadie E. Shapiro, daughter of J. Shapiro, treasurer of the Watchmakers Jewelers' Benevolent Association No. 1, will be married, Sunday evening, Oct. 24, to Maurice E. Passes, late of London, Eng. The ceremony will take place at the Lexington, 109 E. 116th St.

Dr George F. Kunz, of Tiffany & Co., it was announced, last week, has accepted the chairmanship of the American Advisory Committee of the exhibition of American manufactures, to be held in Berlin in 1910. The directors of the committee include many well-known men in this country.

A discharge in bankruptcy was denied last week to the former export company known as H. J. Lesser & Co. It was alleged that the firm made false statements on which to obtain credit and on which they obtained a loan of $4,000 from Jacob H. Schiff, the banker. Mr. Schiff opposed the discharge successfully.

William Barthman, 174 Broadway, has purchased the stock, good will and fixtures of the business formerly conducted by D. C. Van Riper, 170 Broadway. Mr. Barthman said, last week, that he had not yet fully decided what he would do, but that he contemplated continuing the business at the same address under the same firm style.

Henry J. Bebro, alias "Harry Phillips," who was placed on trial in London, last week, on charges of fraud connected with the bankruptcy of the Feltham's Bank, which he founded, will be remembered by the older members in the trade as the same man who, back in 1894, swindled a number of Maiden Lane jewelers on various pretexes.

A trophy in the form of an Indian war canoe, made of silver, with clusters of ivy resting on flint arrowheads, has disappeared in a mysterious fashion from the Arrow-Head Inn. The cup was offered by the proprietor of the Inn to the winner in a four-in-hand race, which was driven from Arrow-Head Inn to Madison Square Garden. The trophy was supplied by Chester Billings & Son.

It was learned last week that the home of Jerome Adler, of Charles Adler's Sons, 527 Fifth Ave., who lives at 29 E. 79th St., was entered by burglars on the night of Sept. 28, and a considerable quantity of valuable jewelry taken. The jewelry, which was the property of Mrs. Adler, was taken from an unoccupied room. Detectives were assigned to the case but no information as to what the stolen goods consisted of could be obtained either from the police or detectives.

Creditors of George H. Carpenter and Maurice C. Dreschfield are notified that there will be a first meeting of creditors at the offices of referee in bankruptcy, Peter B. Olney, 68 William St., on Oct. 27. Mr. Carpenter was adjudicated a bankrupt April 27, and Mr. Dreschfield was declared bankrupt on Aug. 14. Petitions in bankruptcy were filed in the United States District Court in this city against both bankrupts by Rudolph A. Breidenbach and others some time ago. Following the filing of the petitions a long-drawn-out series of examinations were conducted before Referee Olney, as special master, the final outcome being the adjudication in bankruptcy of both Carpenter and Dreschfield.

Adolph Kohl, who was arrested recently, charged with the larceny of $2,400 worth of diamonds, some unset and some in the form of rings, brooches, etc., from Nebeling & Silverberg, 49 Maiden Lane, New York, was arraigned in the court of General Sessions, Part III, Tuesday, of last week, and pleaded guilty to grand larceny in the second degree. Kohl had been in business with his father, Daniel Kohl, in New Jersey, and had from time to time obtained goods from the firm of Nebeling & Silverberg for his father. The young man continued to represent to the New York firm that he was in business with his father, and the goods he obtained in this way had been pawned. It was said last week that all of the goods taken from the Maiden Lane jewelry concern have been recovered. Kohl will be arraigned for a final disposition of his case this week.

Frederick Portman, a Swiss watchmaker, who stole a 98-cent watch from a Brooklyn department store, was freed through the efforts of his wife, who not only secured his release from prison but obtained employment for him and made a number of friends. The man, whose home is in Allentown, Pa., had not fared well since he came to this country two years ago. He came to New York during the Hudson-Fulton celebration to seek for work. Mrs. Portman, when notified of his arrest by telegraph, came to New York, where she convinced the authorities that her husband was an honest man, and that it was hunger that made him steal the watch to provide means of obtaining food. The man was taken before a magistrate with the result that he secured his release and it is reported that he is now employed in the department store from which he stole the watch.

An action has been started in the United States District Court by Maximillian P. Fisher against R., L. & M. Friedlander, 30 Maiden Lane, alleging an infringement of the complainaint's right to a patent on a certain original invention of a useful frictional grip for sliding rods. The complaint sets forth that before July 17, 1896, Wm. L. Preece was the original inventor of the device, and he patented the article on April 20, 1897, under letters patent No. 581,136. It is further stated that Mr. Preece transferred his rights to one H. Powell Rees and that Mr. Rees assigned and transferred all his rights to the complainant in this action. The complainants allege that the defendants have sold a large number of the devices in question, notwithstanding the fact that they have been notified that they were infringing upon the rights of the complain-

(*New York Notes continued on page* 89.)



139 BROADWAY

THE LIBERTY NATIONAL BANK
OF NEW YORK

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DANIEL G. REID, Vice-President — ZOHETH S. FREEMAN, Vice-President
CHARLES W. RIECKS, Vice-Pres. and Cashier
FRED'K P. McGLYNN, Asst. Cashier — HENRY S. BARTOW, Asst. Cashier
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Capital, Surplus and Undivided Profits
$3,500,000.00

1851 — The Jeweler's Bank for half a century in the same location — 19(illegible)

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CHATHAM NATIONAL
BANK

Broadway and John Street, New York

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195 BROADWAY NEW YORK
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EDWIN GOULD — DICK S. RAMSAY — ABRAM J. PRAGER
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FAMILIAR WITH MERCANTILE REQUIREMENTS — ACCOUNTS INVITE

The Market and Fulton National Bank of New York
ORGANIZED 1852
81-83 FULTON STREET

CAPITAL, $1,000,000 — SURPLUS, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, - President
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JOHN H. CARR, - - - Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will ju(illegible)

SAFE DEPOSIT VAULTS

New York Notes.

(Continued from page 87.)

nt A preliminary injunction is asked for straint the defendants from infringe pending the adjudication of the suit.
nk Jeanne, of Wm. S. Hedges & Co., for Europe, Wednesday of last week, ie *Mauretania*.
. Dennis, buyer for T. Eaton Co., a tment store at Toronto, Ont., is in this nd has been buying Fall goods.
ert Oppenheimer, for many years with & M Friedlander, 30 Maiden Lane, nounced his engagement to Miss Bethhofeld.
new jewelry store was opened last at 50 Nassau St., under the style of eaux." It is understood that a Mr. n is to be the manager.
sale at the Fifth Ave. Art Galleries, turday, a diamond Greek tiara sold The bidding on 131 lots of jewhich was offered for sale was brisk.
J. Arens, formerly a well-known diabroker of Paris, has removed his to the active diamond district of Antwhere he is located at 14 Ave. Char-

Goldsmith, of Ingomar Goldsmith recently returned to New York after sence of five months in Europe. He sail again for Paris in about four

jamin Roth, 204 State St., of Chicago, visitor in New York, last week, and at the offices of THE JEWELERS' CIRe-WEEKLY. He has gone to Provi-

Aikin-Lambert Co. is represented ie New York Stationers' Bowling ue this season. The team lost three s to the Anderson-Prigge team re-

rge J. Klinick, representing L. Heller & n New York and Newark, is receiving ongratulations from his friends in the upon his engagement to Miss Anna Woss, of this city.

Bendix & Son have opened a new at 114 E. 42d St., near the Grand n Hotel. Julius Bendix has been in ness at 800 Third Ave. The two places w now be conducted under the name of J. endix & Son.

Winterhalter, of the Towle-Winterer-Hannafin Co., Butte, Mont., has reed from Europe after an extended trip started for his home. While in this he made his headquarters with Henry Fnd & Bro., 71 Nassau St.

nong the out-of-town manufacturers e in Maiden Lane during the past week Charles E. Hancock, of the C. E. Hcock Co., Providence, R. I.; Orin Clife of the Webster Co., North Attleboro, M., and Charles D. Root, president of the Hilton Watch Co., Lancaster, Pa.

nong the out-of-town jewelers who recent callers on Henry Freund & B, 71 Nassau St., who made their offices that concern while in town, were: Cornish Beck, of the W. H. Beck Co., Sux City, Ia.; Ernst Wetteroth, of the Wteroth Jewelry Co., St. Joseph, Mo.; J Schuster, Cleveland, O.; C. S. Oberlin, no, Cal.; George W. Feldman, Franklin, Pa.; S. S. Kaufmann, Fredericksburg, Va.; George Kapp, Jr., Toledo, O.

The sale of the diamond and precious stone jewelry mentioned in the last issue of THE JEWELERS' CIRCULAR-WEEKLY will take place, Oct. 25, at 505 Fifth Ave. The goods consist of the finest selection of modern examples of the jewelers' craftsmanship, and contain the finest specimens of rubies, sapphires, pearls and diamonds. The goods will be open for inspection from Oct. 18 to Oct. 23, and catalogues will be sent on application to prospective buyers.

Among the out-of-town visitors in this city, last week, were: L. Black, of the L. Black Co., Detroit, Mich., who made his headquarters at the Hotel Kniekerbocker; M. A. Hagen, Fargo, N. Dak., stopping at the Breslin; W. A. Pierpont, Naugatuck, Conn.; I. Anthony, Camoneh, Ia.; Maurice Van Vliet, president and manager of the Baldwin Jewelry Co., San Francisco, Cal.; J. Wetherell, of J. Wetherell & Son, Parkersburg, W. Va., and A. B. Griswold, New Orleans, La., a number of whom were callers at the offices of THE JEWELERS' CIRCULAR-WEEKLY.

The jewelry store of Louis Spitzer, on Broadway, Far Rockaway, was entered by burglars on Wednesday night of last week. Goods to the value of about $100 were taken. The thieves evidently became frightened, as they were leaving the store, for a number of articles taken were dropped in the street. The work is believed to have been done by three Italians who were observed hanging around town previously. Mr. Spitzer has offered a reward of $50 for the arrest and conviction of the thieves.

An evidence of the great improvement in the diamond trade is shown in the cutting works of Eduard Van Dam, 437 Fifth Ave., which are being worked to their utmost capacity. Mr. Van Dam has increased his factory space and added 12 new cutting mills. These are of the latest improved type, and are operated by individual electric motors, thus dispensing with all shafting and belting. The mills occupy very little space and can be readily moved from place to place as required without any shifting of machinery, or interfering with the other mills, as the motor is attached to the base of each mill. This mill is a new Belgian invention and runs very smoothly.

In one of the windows of the Tower Mfg. & Novelty Co., 306 Broadway, there is on exhibition a handsome leather case filled with Castell pencils of all kinds and sizes which A. W. Faber will present to President Taft. The leather is of the finest morocco, red in color and the cabinet is lined with silk. A number of the pencils have silver and gold holders, while the erasers are green to match the color of the Castells. The cabinet is an elaborate affair, and will doubtless be highly appreciated by the highest executive in the land when the presentation is made on behalf of Count von Faber-Castell, the owner of the great pencil factories bearing his name here and abroad.

The Jewelers Security Alliance is trying to locate one J. Herman, who was until recently in the employ of H. Greenblatt, 168 Washington St., Seattle, Wash. He is charged with having robbed his employer of a tray of gold coins valued at $150 and a miscellaneous assortment of English and Australian gold coins, together with about 20 men's and women's watches and a miscellaneous quantity of jewelry. Herman had worked for the jeweler for about six weeks as a watchmaker and clerk, and had been employed without references. The missing man is described as 26 years old, five feet seven inches tall, weighing 160 pounds, by nationality a Russian, who speaks English brokenly. He has a smooth-shaven face and dark brown hair and eyes.

Elinor Loraine Beattie, who was recently brought here from London to answer a charge of obtaining a quantity of silverware from the Gorham Co., Fifth Ave. and 36th St., by representing herself to be a well-known customer of the firm, was released from the Tombs, Friday, in $1,750 bail, pending her trial. The bail was at first placed at $3,000, but was later reduced. Judge Crain, of the Court of General Sessions, accepted the bond, which was given by the National Surety Co. Miss Beattie was located through the agency of a caricature made of her by one of the employes of the Gorham Co. while she was purchasing goods at that establishment. Detectives learned that she had left the city and she was traced to London, England, where she was arrested and extradited.

Collector Loeb, of the customs service, has received from the Treasury Department detailed instruction relating to the enforcement of the marking clause of the new tariff act. The construction of the new law as set forth in the Treasury regulation just issued is regarded by importers as liberal. A decrease in the market value of the article caused by marking or printing is considered by the department as constituting "an injury," and the customs authorities are instructed to consider such articles exempt from the marking provisions of the new tariff. Articles which, while they may be marked without injury to the structure of the article itself, would constitute a defacement and materially depreciate their value and in many instances render the same unsalable, are considered by the Government to be not capable of being marked.

A five-dollar gold piece of private manufacture brought $140 at the auction of coins held at the Elder Auction Rooms Saturday. This coin was made in 1852 by the assaying firm of Wass, Molitor & Co., and is the first specimen that has been offered for sale in many years. Wass, Molitor & Co. put so much value in their gold coins that they took away from the official United States Assay Office nearly all of its business. The coin was intrinsically worth $5.04. It is due to the value in excess of face that the coin is now so scarce, the majority of them having been remelted years ago. The design is quite similar to that of the regular United States half eagle, but the inscription on the reverse reads "In California Gold Five Dollars." At the sale many new records were made, principally for three-dollar pieces. A fine coin of this denomination, dated 1869, in which year only 2,525 three-dollar pieces were coined, brought $18.25, a figure much above the previous records. A gold dollar, dated 1860, struck at the Dahlonega Mint of Georgia, brought $55, and a four-dollar piece

(New York Notes continued on page 91.)



THE TATTOO

INTERMITTENT ALARM

4½-Inch Nickel Plated Seamless Brass Case, 4-incl Bell on Back.

An Accurate Timekeeper. A Sure Alarm

THE NEW HAVEN CLOCK CO.
NEW HAVEN CONN.

WRITE FOR ADVERTISING MATTER.



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Notice! The House of Newness. Notice!



BAYER & PRETZFELDER CO.

Manufacturers and Importers JEWELRY, NOVELTIES *and* FANCY GOODS

11 WEST 17th STREET (*Right off Fifth Avenue*) NEW YORK

Prior to our REMOVAL TO LARGER QUARTERS at 5 East 17th Street and 6 East 18th Street, we are closing out our entire sample lines; so, when in New York, be sure to call on us, if not, write us for particulars.

Electric and Gas Lamps, Brass Novelties, Desk Sets, Dinner Gongs, Smoking Stands, Smokers' Articles, Opera and Field Glasses, "La Vogu Lorgnettes in Gold, Gold Filled, Silver and Gun Metal of every description. Jet Jewelry, Solid Gold, Sterling Silver, Gold Filled, Gun Metal a German Silver Cigarette Cases of every description. Sterling Silver, German Silver and Gun Metal Mesh Bags, Desk Clocks, Chime Cloc Traveling Clocks and Novelty Clocks in large variety.

Established 1857 Incorporated 1903

RINGS

Seamless Gold Filled and Fine Rolled Plate





CROSSES

Fine Rolled Plate
Plain and Set With Stone,
Hoop Earrings, Scarf Pins,
Collar Pins





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THE GREAT AMERICA JEWELRY CATALOG

Is a publication of real practical valu it truthfully illustrates those lines merchandise; best adapted to the nee of the *Jewelry Trade;* its reliability unquestionable.

SAFETY

With implicit confidence you can t it when ordering goods; it insures y against deception; remember, for eve dollar's worth of merchandise you b you are obtaining positive, intrinsic val

Write for this catalog; it means mu to you.

THE OSKAMP-NOLTING CO.
Mammoth Wholesale Jewelers
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39 Years in Business Your Father Used Our Goods The Locke

Rothschild Bros. & Co.

51 and 53 Maiden Lane, NEW YORK

House

Platinum
Pearl
Knife Edge

PENDANTS 14k. 18k.

Lockets and Buttons 10 14

Unset, or Set with Diamonds or Roses

Makers of the Well Known INTERCHANGEABLE SCARF PIN

New York Notes.

(Continued from page 89.)

1879 brought $51. Two specimens of octagonal 50-dollar piece of California, l, respectively, 1851 and 1852, brought $1 and $115.

nong the out-of-town jewelers who l at the offices of J. R. Wood & Sons g the week was J. Stoecker, Syracuse.

lumbus Day, the new holiday, was ob- d by a number of prominent houses trade yesterday. There seemed to be g of uncertainty, Monday, as to what be done by many concerns. One firm willing to close if another did, but no emed willing to take the initiative.

usiness which has been conducted the style of J. & W. Taylor, 70 r St, Newburgh, N. Y., has been pur- d by W. H. Werre and A. S. Brun- Mr Werre has been connected with management of the store for the last years. Mr. Brundidge has had long ience in the jewelry business.

e next meeting of the Optometrical ty of the City of New York will be at the rooms of the society, 29 W. 39th s evening, at eight o'clock. The ex- ve committee will make its report on icates of membership and other mat- which were referred to it. The revised tution and by-laws, as read at the last ng, will be presented for a vote on adoption thereof. The executive com- e announces the following lectures: ber—Chas. F. Prentice; subject, "Static Dynamic Reproduction." November— Martin; subject, "Reaping the Fruits of ry" December—F. B. Marchant; sub- "Troublesome Cases." January—To be lied. February—A. J. Cross; subject, namic Skiametry." Those whose appli- ns are pending are again requested to e to the meeting, in order that their s may be balloted on.

e suit of John R. Wood & Sons against C. Proudman over a memorandum saction is set down for trial, this week, e Supreme Court, Trial Term, Part 16, re Justice Dayton. A decision reversing judgment of the lower court and grant- a new trial was handed down by the ellate Division in January, 1908. The now again before the court was brought ecover the sum of $622.14 damages, the e of diamonds alleged to have been erted by the defendant. As told in the mns of THE JEWELERS' CIRCLAR-WEEKLY e time that the action was first tried, October, 1904, Mr. Trebilcock, who was ember of the firm of J. C. Proudman & o., sent a clerk to the plaintiffs' offices two diamonds and 2⅜ pennyweight 14- t gold, which were delivered together w a memorandum bill. The diamonds w sold to a third party, and what money w received on the purchase was deposited e bank to the credit of J. C. Proudman & o. The complaint alleged that under contract the defendants agreed to re- the goods upon demand, and that this d and was refused by the defendants and they therefore converted the articles to own use. The answer to the com- t was a general denial.

Boston.

William B Garfield, with Kettell & Blake, has returned from a several weeks' camping trip at Wilson Mills, Me.

Lucian Rockwell, western representative of the Poole Silver Co., has been for a few days visiting his firm's factory and calling on friends.

Charles W. Davidson, president of the Thomas Long Co., addressed the William H. Davis Club, of Newton, Monday evening, taking for his subject "The Diamond Industry."

The engagement is announced of Miss Marion Squire, daughter of N. C. Squire, a leading jeweler of Lynn, and Arthur S. Kelly, of the diamond department of D. C. Percival & Co.

A club composed of the wholesale salesmen of the Smith, Patterson Co., known as "The 14 of Us," held its annual fishing excursion Sunday, Oct. 3. The day proved profitable and interesting to all who participated. Of the party Tom Hodgeson was "high liner" and Charlie Ramsdell was "Jonah."

Mrs Dora A Thompson, wife of William A. Thompson, a local jeweler and former president of the Medford Board of Aldermen, died at her residence, 19 Magoun Ave., Medford, Oct. 1. She was born in Medford, July 30, 1849. Besides her husband, a son, Leslie P., an artist, and Blanche Thompson survive her.

Among the jewelers in town, last week, were H. B. Ross, Ross Bros, Calais.; C. A. Harriman, Bath; Mr. Morrow, Camden Jewelry Co., Camden, Me.; Percy Safford, J. F. Safford Co., Farmington, A. B. Duncan, Portsmouth, N. H.; C. E. Gray, W. F. Chisholm, Gloucester; S. C. Hewitt, Salem; H. S. Hewett and Loring Smith, U. C. Smith Co., Brockton.

George H. Fernald, of the Waltham Watch Co.'s factory, who is in charge of the automatic machines of the company's exhibit at the Alaska-Yukon-Pacific Exposition, has announced his engagement to Miss Katherine Niblock, of Rockport, Ind. The wedding will take place in November and Mr. and Mrs. Fernald will make their home in West Newton. Previous to her marriage to William Collins, of Summit, R. I., Miss Etta Bennett, of the plate department, was given a reception by her shopmates and presented with a beautiful cabinet containing about 50 pieces of silverware. Mrs. Elizabeth Jones has been elected grand vice-president of the Daughters of St. George, the election taking place, last week, at the session of the grand lodge at Gloversville, N. Y. The opening games in the Waltham Watch Co. bowling league were rolled, Monday evening, Oct. 4, when the Machinists lost to the Jewel Assembling team.

Much sympathy is expressed for Aaron Mendelsohn, who shot at a man he believed to be a burglar intent on robbing his Summer home, and thereby seriously wounded a private of the 83d Company, Corps of Coast Artillery. The accident occurred at Mr. Mendelsohn's Hull residence Thursday night. The injured man is Private Michael J. Brogan. There are a number of regular companies of coast artillery stationed in and about the harbor, and several are quartered at Fort Revere. It was about 11 o'clock when the Mendelsohn household was aroused by a noise apparently proceeding from the kitchen. Mr. Mendelsohn went downstairs and took his revolver with him. Receiving no response to his inqury, "Who's there?" he fired, not waiting to turn on the electric light. When the incandescent was flashed on the scene, however, Brogan was found stretched upon the floor, the bullet having entered his back and passed straight through him. Mr. Mendelsohn summoned the police and physicians and everything was done to relieve the soldier. The doctors declare that Brogan was intoxicated and agree with the police that Brogan thought the Mendelsohn cottage was closed for the season and crawled inside for the purpose of taking a night's sleep. Brogan had no intention of robbing the place, all agree. The soldier, it is thought, will recover providing blood poisoning does not set in.

Games Rolled by the Jewelers' Bowling League of New York.

The following were the scores of the teams of the Jewelers' Bowling League of New York in the games rolled last week:

Oct. 4.—Solidarity Watch Case Co..	726	927	803
vs. Mumford & Galaway.....	825	764	766
Oct. 6.—Cross & Beguelin.....	867	889	889
vs. Wm. Barthman.....	906	953	895
Oct. 8.—Hayden W. Wheeler & Co..	822	932	862
vs. Mumford & Galaway.....	754	853	770

STANDING OF THE CLUBS.

	Won.	Lost.	High score.	Per cent.
Tiffany & Co.....	3	..	848	1.000
Wm. Barthman.....	10	2	953	.833
Joseph Fahys & Co.....	5	1	892	.833
Hayden W. Wheeler & Co..	7	2	932	.778
Cross & Beguelin.....	5	4	939	.556
Solidarity Watch Case Co...	2	4	927	.333
Robert Ingersoll & Bro....	1	2	794	.333
Mumford & Galaway.....	3	9	929	.250
Ilgen & Wakefield Co.....	..	6	840	...
J. J. Donnelly.....	..	6	825	...

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Oct. 9, 1909.

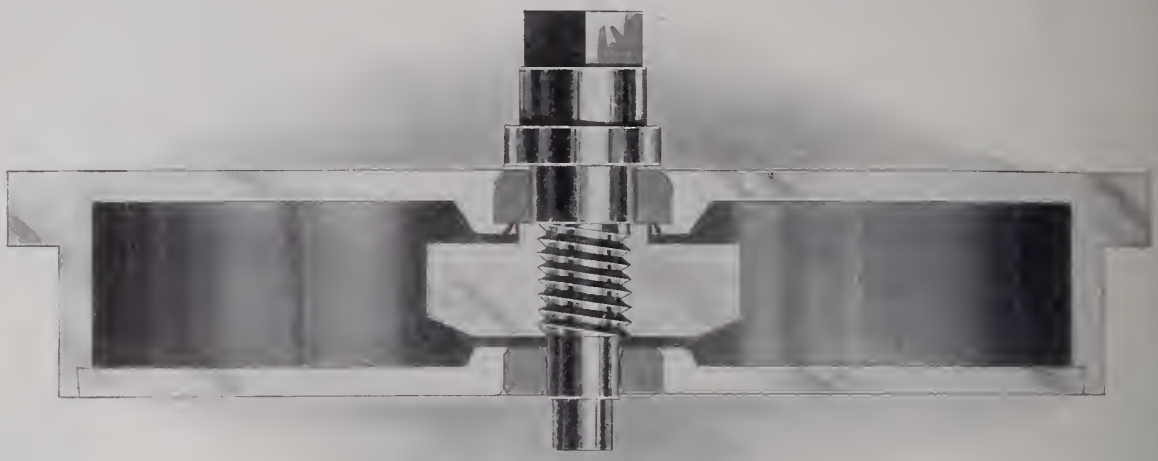
The U. S. Assay Office reports:

Gold bars exchanged for gold coin.....	$622,052.14
Gold bars paid depositors.....	78,881.75
Total	$700,933.89

Of this the gold bars exchanged for gold coin are reported as follows:

Oct. 4.....	$142,524.58
" 5.....	158,334.66
" 6.....	73,054.46
" 7.....	124,698.62
" 8.....	102,979.67
" 9.....	20,460.15
Total	$622,052.14

As a result of a fistic encounter between A. Y. Boswell, a prominent jeweler of Tulsa, Okla., and James Warren, a diamond dealer of Muskogee, both were brought to court, recently, where Boswell said he had thrashed Warren because the latter had offered him a $100 bribe to put a wrong value upon the diamond which Warren was about to sell. Warren, on the other hand, claimed that he had only offered the jeweler the money as commission if he would help him sell the stone to his customer. It cost Boswell $10 for his act resenting what he considered an insult, but the jeweler immediately gave notice that he would appeal the case, as he claimed that he acted only as an honorable man should act under the circumstances.



THE
ILLINOIS JEWELED BARREL

One of our late achievements. The best friction-reducing barrel ever invented. Used exclusively in the

BUNN SPECIAL, 23 JEWELS
SANGAMO, 23 JEWELS
BUNN, 19 JEWELS

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Chicago.

Telephone:
Randolph 1079,
Chicago.

LIX. CHICAGO, WEDNESDAY, OCTOBER 13, 1909. No. 11.

Chicago Notes.

L. Barton is on a trip through the west.

s Manheimer is in New York for a weeks' stay.

N. Lorish, with the Alvin Mfg. Co., he northwest.

. Cohenour, Muskogee, Okla., is re- ing his store.

Cook, with the E. Howard Watch here, last week.

fbron, with the C. H. Eden Co., is rom the northwest.

B. St. Clair, with S. Sternau & Co., a trip through Ohio.

B Dickey, Newton, Kans., has just sed a new automobile.

ham Carew, Steator, Ill., was here, eek, accompanied by his wife.

L. Caliger has returned from a west- p and is now in the northwest.

" Rifkin, with L. Heller & Sons, was last week, calling on the trade.

J. Walther, with the D. F. Briggs Co., a trip through the middle west.

B. Pollock, Oklahoma City, Okla., has an installment jewelry department.

ert M. Dueber, of the Dueber-Hamp- Co., spent two days here, last week.

s" Caro, of Caro & Co., has returned a two weeks' vacation at West Baden.

n Cunningham, with the Allison Mfg. s on a western and southwestern trip.

ssell Talbot, with the Alvin Mfg. Co., ed over here, last week, on his way

W. Green, of Max R. Green & Co., a pearl buying trip on the Mississippi .

phen Schlients, trunk jobber of De- . O., was here, last week, buying s.

and Mrs. S. H. Hess celebrated the anniversary of their marriage on 7.

L. Lake, with the Waltham Watch has returned from a month's eastern ion.

Newman, retail jeweler at 4825 S. and Ave., has returned from a Euro- trip.

e number of directors in the corpora- of Babson Bros. has been reduced from to four.

orge Major, of Milliken & Major, Wal- Ill., was here, last week, accompanied is wife.

F Hirsch, manufacturers' represen- tative, has returned from a trip to the Pacific Coast.

The bankrupt estate of J. F. Dailey & Co. has declared a third and final dividend of 4 per cent.

O. A. Starke, president of the Star Watch Case Co., Ludington, Mich., was here, last week.

J. K. Glennon, Chicago manager for the Kryptok Sales Co., became the father of a baby girl, Oct. 2.

R. T Kleckner, with Theo. W. Foster & Bro. Co., has returned from a trip to the Pacific Coast.

Elmer A Rich, Jr., son of Elmer A. Rich, was recently married to Miss Florence H. O'Brien.

A. J. Munson, formerly of Ames, Ia., was here, last week, buying goods for his new store at Tuscola, Ill.

Maryan Ast, formerly with John S. Rimkus, has opened a new jewelry store at 1618 S. Ashland Ave.

M. M. Schmoeger, buyer for J. C. Bloom & Co., Denver, Colo., stopped over here, last week, on his way east.

M. L. Lagassee, formerly in the retail jewelry business at Newwaygo, Mich., has removed to Hillsdale, Mich.

C. W. Chilcote, optician, at 432 North Park Ave., has opened a new optical-jewelry store at 462 N. Park Ave.

Oscar A. Lessing, representing the S. & B. Lederer Co., has returned from a six weeks' trip to the Pacific Coast.

Mr. C. E. Child, with the Chas. M. Robbins Co., was called east, last week, on account of the death of a grandson.

Mr. and Mrs. E. A. Dayton have returned from a trip to California, where Mr. Dayton combined business with pleasure.

News was received here, last week, of the death of Mrs. W. G. Spies, wife of W. G. Spies, retail jeweler, at Steubenville, O.

William Miller, retail jeweler at 565 E. 43d St., has engaged in the manufacturing jewelry business in room 709, 156 Wabash Ave.

F. G. Hayner, Colorado Springs, Colo., accompanied by his wife, passed through here, last week, on his way to New York City.

Mr. L. Carr, for the past 24 years with Lapp & Flershem, and who was the head of their tool, material and optical departments, has embarked in the retail jewelry business at Benton Harbor, Mich.

The Commercial Jewelry Co. has been incorporated here, with a capital of $80,000, to do a general jewelry and merchandise business. The incorporators are A. W. Beck, A. J. Parker and M. L. Fearing.

Miss Josephine Hershfield, sister of Ben Hershfield, with the Star Watch Case Co., will be married in Kansas City, Oct. 19, to "Jack" Greenman.

Neal Vanderwolf, with the Watson & Newell Co., has recovered from an operation for appendicitis, and is again able to attend to his regular duties.

Carl N. Oulie, Black River Falls, Wis., accompanied by Mrs. Oulie, stopped over here, last week, on their way home from a five months' trip to Norway.

Geo. K. Thomas, stationed at the factory of the Elgin National Watch Co., at Elgin, is on a vacation. While absent his place will be filled by Mr. McKinley.

Leon Nordman, Jr., and Bert Nordman, of Nordman Bros. Co., San Francisco, Cal., stopped over here last week on their way home from a six months' trip to Europe.

A. Tetaz, designer for the Keystone Watch Case Co., stopped over in this city, last week, on his way west, where he will spend a three months' vacation. Mr. Tetaz intends investing in a western farm.

George Wettstein, Cedar Rapids, Ia., accompanied by members of his family, is on an automobile trip from Cedar Rapids to New York and return. The party stopped over here, last week, on their way east.

The trunk of jewelry belonging to Theo. Jacobs & Co., supposed to have been lost some time ago at Springfield, Ill., has been recovered intact. It was sent by mistake to the interurban freight house at East St. Louis, Ill.

Albert Schwarz, brother of E. Schwarz, died, last Wednesday morning, and was buried from his late residence, 434 E. 45th St., on Friday. Interment was at Rosehill Cemetery. Deceased, who was a member of Chicago lodge A. F. & A. M., Myrtle Council R. A., and Bankers' Council N. U., is survived by a widow, two daughters and two sons.

W. F. Dunn, with the C. D. Lyons Co.; Al. Sweet, with J. F. Sturdys' Sons Co., and Harry Hull, of Barden & Hull, met Dr. Cook, the Arctic explorer, at the Jefferson hotel in St. Louis, Oct. 6. Dr. Cook was told about the chilly atmosphere travelers sometimes encounter while selling goods on the road, and made some notes on the subject, which he promised to embody in his lectures.

Manning-Bowman Quality

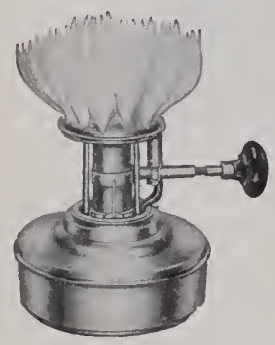
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ALCOHOL GAS STOVE CHAFING DISH

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"*Alcolite*" Burner



"Alcolite" Burner



No. 345/84 ALCOHOL GAS STOVE CHAFING DISH

By the use of this Burner the value of a Chafing Dish is more than doubled.

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Always Insure *Delicious Coffee*

MANNING, BOWMAN & COMPANY

Meriden, Conn.

NEW YORK CHICAGO SAN FRANCISCO

Catalogue No. 56 J. Illustrating Complete Line Sent On Request

arles E. Graves & Co. have leased a portion of the second floor of the Haverth building, which is directly over store they now occupy, and will use conjunction with their present busi-

Extensive alterations will be made, a passenger elevator will be installed he accommodation of their customers. new room will be used principally for ware, art objects and kindred lines.

J Jacobus, who for the past 11 years been the diamond buyer for the S. F. Co., of New York, and who previous cupying that position was for 14 years ed with Casperfeld & Cleveland, has engaged by Loftis Bros. Co. as mana- nd buyer for their diamond depart-

Thomas A. Cray has been engaged sistant to Mr. Jacobus. Mr. Cray was e past eight years assistant to Arthur atrick of Chester Billings & Son, New

ong the out-of-town retail jewelers last week, were: T. H. Craig, of Fer- & Craig, Champaign, Ill.; M. F. y, Harlan, Ia.; Paul N. Strain, ington, Ill.; William T. Jennings, ng, Ill.; W. C. Carroll, Lebanon, Ky.; Van Hoy, Jr., Shelbyville, Ky.; C. L. ur, Greenville, Mich.; James Scrib- Attica, Ind.; G. H. Martin, Genoa, J. H. Potts, Lyons, Ia.; George Weis- r, Salina, Kans.; L. Bunde, Milwau- Wis.; J. C. Randow, Geneva, Ill.; icoll, Kenosha, Wis.; G. W. Martin, , Ill.; Mr. Teed, of Teed & Teed, ster City, Ia.; C. Pieper, Holland, ; Mrs. D. C. Griswold, Clinton, Wis.; Beale, Rockford, Ill.; Mr. Hurd, of & Diller, Sycamore, Ill.; Wm. Strat- Seymour, Ind.; C. C. Thoma, Battle k, Mich.; L. Krasney, Milwaukee, ; C. G. Lindholm, Joliet, Ill., and Mr. s, of Gross & Saxe, Milwaukee, Wis.

Cincinnati.

rry Gilsey, of S. & H. Gilsey, left, this to call on the trade in the south.

C. Stoner, of Lindner & Co., has start- a three months' trip in the south.

lliam Meyer, with G. W. Meyer, Chat- ga, Tenn., has returned from a buying o New York.

Henry McClure, of W. F. Fisher & Co., called here, the past week, while is way to the east.

. Herzog, of the new firm known as Herzog, Thompson Co., Birmingham, was here, last week, buying stock for etail jewelry store this house is about en.

adison & Co., having met with great ss in their new business on Vine St., found it necessary to both enlarge quarters and add more extensively eir stock.

nes C. Haslam, of the John Holland Pen Co., returned from his business two weeks ago by reason of illness. s improving, and it is expected he will ne business soon.

A. Spiegel, who has recently been senting Klein Bros. in the south, came e, last week, with a badly sprained e which will keep him from business for several weeks. Ed. M. Klein, of the firm, will take Mr. Spiegel's place during his illness.

F. A. Hall, a representative of the Dennison Mfg. Co. at Boston, Mass., and H. K. Taylor, the company's representative at Philadelphia, Pa., were visitors at the Cincinnati office of the concern, last week.

Horace W. Harmeyer, for many years a jeweler in the Arcade, has returned to this city, and at present is engaged in writing sketches for motion pictures. Mr. Harmeyer states he has been very successful in this line of work.

S. A. Moore, doing a stationery and book business in Gallipolis, O., and a brother-in-law of A. H. Uhrig, who recently went into bankruptcy in that place, has offered to make a cash settlement for the latter at 30 cents on the dollar. Mr. Uhrig's assets are about $7,000 and his liabilities are about $19,000.

Sidney C. Howard, a Columbus, O., jeweler, and Miss Pearl Guy, of the same city, were married, Monday morning, Oct. 4, at the residence of the Rev. Gervaise Roughton, of this city. They were accompanied by the bride's father and brother. Mr. and Mrs. Howard then left on a trip among the eastern cities.

David E. Fletcher, watchmaker in the St. Paul building, was run down at 4th and Vine Sts., Oct. 6, by an automobile belonging to William Andrews, of Newport, Ky. Mr. Fletcher had walked out to the street just as the automobile turned the corner. Not seeing it in time, he was struck and hurled to the ground. He was taken to his office, where his injuries were dressed. He is reported as not seriously hurt.

Out-of-town jewelers who were here the past week, buying goods, included: Owen Sherwood, Falmouth, Ky.; L. Heid, Columbus, O.; O. B. Schmidt, Tiffin, O.; A. Wahlrab, Dayton, O.; Joseph Mazer, McAlester, Okla.; W. L. Wilhelm, Portsmouth, O.; Charles Creighton, Franklin, O.; P. M. Spicer, Milford, Ky.; S. L. Sherwood, Ewing, Ky.; Ed. C. Dwyer, Greenville, O.; Grant Luzader, Pennsboro, W. Va.; Mr. Shelman, Irvington, Ky.; J. W. Thompson, Danville, Ind.; W. M. Northrup, North Baltimore, O., and Mr. Olnhausen, of Olnhausen & Smith, Celina, O.

Detroit.

TRADE CONDITIONS.

Fall trade is excellent and manufacturers and jobbers are kept very busy handling their orders, while the retail stores are thronged. "My business for September was just 92 per cent. better than the business of September, 1908," stated one prominent retailer. Every indication points to a continuance of this condition as the city is enjoying a period of unexampled prosperity, manufacturers and contractors claiming that they cannot secure enough labor.

J. D. Patterson, Port Huron, was here, last week.

D. L. Ranney, Leslie, visited the wholesale trade, last week.

L. H. Cooper, Oxford, was in the city, last week, on a buying trip.

M. Wroblewski has started in business at 883 Russell St., handling jewelry and religious articles.

Noack & Gorenflo have again been awarded the annual clock contract by the Detroit Board of Education.

W. W. Bridges, Marine City, was in Detroit, a few days ago, and reports business good in the up-river towns.

William F. King, Jr., Adrian, came in, Monday and Tuesday of last week, to attend the baseball games at Bennett Park.

Frank B. Bromley, formerly with Bullard Bros. Co., St. Paul, Minn., has taken a position as engraver with the Charles A. Berkley Co.

William Traub, of Traub Bros. & Co., was one of the loyal Tiger rooters who went to Pittsburg to witness the first games of the world's series.

Charles A. Burmaster, formerly with Wright, Kay & Co., has started the Central Plating Co., with offices at 40 State St., and is doing work for the trade.

F. A. Drexel has moved into the quarters formerly occupied by Kunz & Rogers, at Woodward Ave. and Larned St., putting in new fixtures and improvements.

E. F. Hill and C. H. Keller, salesmen for Noack & Gorenflo, were in the home office recently to replenish their lines, and went out again, last week, to their territory.

H. C. Finley, who has been watchmaker for S. P. Flayer, has purchased the store and stock of Emory Locke & Son, 1181 Jefferson Ave. Mr. Locke will go to Arizona.

William Creigh, who has been employed in Wright, Kay & Co.'s factory department, has left that firm to go to Milwaukee. There he is to have charge of a manufacturing business.

Henry M. Wright, of the firm of Wright, Kay & Co., returned, last week, from a five weeks' stay in the east. He spent most of his time in rest and recreation, but also took occasion to visit various factories.

George Thompson, Guatamala, Central America, visited his home at Utica, Mich., recently, and stopped over in Detroit to buy goods. Mr. Thompson has spent many years in Mexico and Central America, and has a good mercantile business there.

Max Jennings, St. Clair, who came down to buy goods, last week, states that the advance orders of the shipbuilding company of his town are sufficient to keep the shipyard force busy all Winter, thus assuring good business for the St. Clair merchants.

At the regular monthly meeting of the Detroit Jewelers' Board of Trade, last Thursday evening, the success of the September buyers' excursion and entertainment was the principal subject of discussion. Trade matters were also discussed, and the members had a thoroughly good time.

President Charles T. Evans, of the New York State Retail Jewelers' Association, did not receive the Republican nomination for member of Assembly in the 2d Oneida District. Mr. Evans, however, made a good showing, receiving 25 votes, including the support of all the Utica delegates.

William Veler, 410 E. Broadway, Toledo, O., states that the item in the issue of Sept. 22 to the effect that he had sold out his business a year ago and contemplated starting another store, is incorrect. He says he simply rented the store building where he had done business for many years, and that he still has his stock and tools, and that he never told anyone he contemplated starting another store or that he had given up his jewelry business.

Milwaukee.

George Cox, Black Earth, Wis., was a recent Milwaukee visitor.

Fred W. Teschner, Milwaukee, has moved from the Metropolitan building to 749 3d St.

John P. Hess, Fond du Lac, Wis., has installed a new electrically operated cash register.

Albert S. Smith, a prominent jeweler at Birmingham, Ala., and Miss Barbara Lepsch, Milwaukee, were recently married.

Louis W. Bunde, president of the Bunde & Upmeyer Co., jewelers of Milwaukee, is on a short business trip in the east.

The junior member of the firm of C. Christenson & Son, Stoughton, Wis., was a recent visitor in Milwaukee circles.

T. Jewett, of the Gorham Co., Chicago, and Fred Pattee, of the Waterbury Clock Co., called upon friends in the Milwaukee trade, last week.

R. Wendt, for many years connected with A. Bloedel, has started in business for himself as manufacturing jeweler and repairer at 648 3d St., this city.

The capacity of E. H. Warnke & Co., manufacturing jewelers, is being increased by the enlarging of the working force and by the installation of additional new equipment.

A. D. Calkins, formerly with H. C. Calkins & Co., jewelers at Ladysmith, has opened a new store at Osceola, Wis. His father will continue to conduct the store at Ladysmith.

T. J. Dale, Kenosha, Wis., has purchased a site for a new store, and work will begin at once on the erection of a two-story brick structure. The new building will be located on Main St.

The interior of the store of A. Wiggenhorn & Son, Watertown, Wis., is being extensively remodeled. A new steel ceiling has been put in place and other improvements are being made.

The C. Preusser Jewelry Co., Milwaukee, has donated a silver cup and base as a prize for the winning relay team in the annual swimming races, which will be held under the auspices of the Milwaukee Athletic Club this Winter.

Richard Bott, former Milwaukee jeweler, who recently made an assignment to his creditors, was in the city a few days of the past week. Mr. Bott is now engaged in pearl fishing in western Wisconsin. The former jeweler is one of the leading pearl experts of the State.

David Goldman is making preparations to enlarge his downtown store by occupying adjoining quarters at the corner of W. Water St. and Grand Ave. The additional floor space will more than double the present quarters. Mr. Goldman has been meeting with an excellent business since the opening of the new store nearly a year ago.

Milwaukee jewelers were interested, last week, in the fact that a gold wedding ring belonging to Walter Moody and lost for more than nine years has just been found by J. L. Houlehen, also of Milwaukee. While searching for a diamond ring dropped down a furnace register in the house formerly occupied by Mr. Moody Mr. Houlehen found the long-lost wedding circlet. Jewelers say that this instance is good proof of the contention often made that a wedding ring should be engraved. The ring found bore the full name of the owner.

J. J. Rammer, who has been engaged in the jewelry business at Sheboygan Falls, Wis., for the past 11 years, has sold out to Charles C. Meier, of the same village. Mr. Rammer expects to leave Sheboygan Falls, although his plans for the future have not as yet been completed. During the past year he has been conducting a piano business in connection with his jewelry store. Mr. Meier, the successor, has had considerable experience in the jewelry field and will carry on both businesses as conducted by Mr. Rammer. For the past year he has been connected with the Plymouth Parlor Frame Co.

Cleveland.

S. Y. Ball has been west on business.

D. A. Boswick, Berea, was in town, last week.

Ben Tietlman has left the Bowler & Burdick Co.

Hurbert Burdick is confined to his home with grippe.

L. S. E. Miller, Painesville, is now with the Little-Long Co., of Charlotsville, N. C.

Oliver Meyer, who was with the Cowell & Hubbard Co., is now with the Price Pyrometer Co.

Fred Poley, who was with the Cowell & Hubbard Co., recently opened a manufacturing establishment in the Republic building. He is making a specialty of platinum work.

H. W. Burdick was chosen a director of the Wholesale Merchants' Board of the Chamber of Commerce at the annual meeting, Oct. 7. Mr. Burdick is going to Turkeyfoot Lake on a duck shooting trip next week.

The following out-of-town buyers were in Cleveland last week: C. F. Gardner, Newton Falls; T. H. Parks, Mantua; Chas. Stausmeyer, Fremont; G. F. Elgin, Kent; C. N. Wilson, Salem; J. C. Sharer, Alliance.

C. R. Sigler has had a slight relapse and will be confined for at least another week. Clyde Campbell, superintendent of the Sigler Bros. Co.'s watch department, has returned from an automobile trip through southern Ohio. W. H. Kennon, Sigler Bros. Co.'s western representative, was in town, last week.

M. Horwitz, who failed the latter part of August, is back in business again at the old stand, 3735 Woodland Ave. Horwitz owed about $3,000, and his stock was sold to satisfy creditors. The stock was sold to one party, and Horwitz says this party offered it to his brother so cheap that he bought it and in turn transferred it to him.

W. E. Cawood opened a manufacturing jewelry and optical establishment in the Republic building this week. Mr. Cawood is the patentee of a mounting and he will push this article in this locality, besides engaging in a general manufacturing business. Mr. Cawood has been with the Schauwaker Bros. Co. for some time, and previous to that was in business in Toledo.

E. Werder, Charles City, Ia., will soon overhaul and redecorate his store.

Minneapolis and St. Paul.

Sam H. Lindquist, Camden Place, a suburb of Minneapolis, has returned from a trip in Wisconsin.

W. C. Leber and family have moved into Minneapolis from Lake Minnetonka, where they have spent the Summer at their Summer home.

Among the jewelers in Minneapolis during the past week were: G. Lomen, Le Roy, Minn.; E. J. Haas, Stanley, N. D.; Jesse L. Cross, Staples, Minn., and I. Radabaugh, Hastings, Minn.

The Minnesota Wholesale Jewelers' Association held their regular monthly meeting, last week, in St. Paul, transacting routine business. The annual meeting was deferred until late in the month.

George Johantgen is preparing to open his new manufacturing jewelry [illegible] 36 S. 5th St., Minneapolis, the first next week. His new establishment will have excellent light and is favorably located, being a few steps off Nicollet at 5th St. and adjacent to the big stores.

A test case will soon be up in the Municipal Court in Minneapolis as to the legality of sidewalk show cases. Four merchants have been arrested charged with obstructing the sidewalks. Some of the jeweler-opticians have sidewalk curio display stands, which come under the prohibition should the law be upheld.

The legality of the law aimed at trading stamp companies in Minnesota will come at the October term of court before the Supreme Court. Merchants generally think that the stamps will be knocked out but does not affect jewelry stores directly, though some of the larger department stores have taken them up in connection with their departments which include jewelry.

Springfield, Ill.

William C. Summer has returned from Boston, Mass., where he received the degree of Masonry.

A. S. Wormood, jobber of watch movements and cases, has returned from a business trip through the west.

George L. Williams, an optician, and Miss Anna George, both of Decatur, eloped to Chicago and were married. Thursday. Mr. Williams has been in Decatur for the past two years, and the couple will make their home in that city.

A shot fired by an unidentified person crashed through a heavy plate glass door of the home of John C. Pierik, 820 S. 7th St., after the members of the family had retired. No one was injured, but a report was made to police headquarters and an investigation is being made.

Under the firm name of Ostermeier & Trunk, Charles A. Trunk, Chicago, and George Ostermeier, of this city, opened their jewelry store in this city Saturday, Oct. 2. Their place of business, at 516 E. Monroe St., has been entirely refurnished and presents a modest, yet beautiful, appearance. At the formal opening of the store the place was crowded from 9 o'clock, when the doors were opened, to closing time. Handsome souvenirs were given all visitors.

St. Louis.

W. Hoyt returned Thursday from a g trip to New York.

. and Mrs. Frank Pfeiffer, Parsons, spent the week in this city.

R. Blake and wife, Columbus, Kans., among the Centennial week visitors.

and Mrs. R. Hawkins, Springfield, spent Centennial week in St. Louis.

A. Buder, Cairo, Ill., who spent the in St. Louis, was accompanied by his iter

. H. Haverkamp, of Troy, Mo., is ng her son, F. W. Haverkamp, of the t Jewelry Co.

J. Sinn, La Plata, Mo., was accomd on his Centennial week visit to St. by Mrs. Sinn.

J Martin, Van Buren, Ark., who to the Centennial celebration, was panied by his wife.

and Mrs. Hoffman, Poplar Bluff, and Mr. and Mrs. W. D. Davis, Gran-y, Ill., were visitors, last week.

E. Tower, of Tower & Long, came in a trip through Missouri and will leave few days on a trip through Kansas.

arly all of the jewelry houses closed sday afternoon to permit their emes to see the aeroplane flights at Forest

uel Kober, of the Maritz-Kober Jew-Mfg. Co., after spending Centennial here, will leave next week for the Sch.

profusion of hothouse plants added e attractiveness of the salesrooms of Bauman-Massa Jewelry Co. during the week.

J. Burke, president of the Brooks Jew-& Optical Co., will leave Tuesday on a ess trip to Chicago and will be gone al days.

ius Newman, of the Allen-Newman-nes Jewelry Co., who came home for ennial week, will leave for western ouri next week.

rgan H. Cox, of the Hoyt Jewelry after spending a couple of weeks here, leave Saturday night on a trip through nsas and Texas.

lph Lowenstein, of the J. Lowenstein lry Co., who came in from the road the Centennial, will leave the first of week for a trip through Missouri.

H. Konert, secretary and treasurer he E. H. Kortkamp Jewelry Co., is ring with a broken wrist, the result of g struck by the crank of his automobile.

drew Adank, of the Brooks Jewelry ptical Co., who was confined to his e for three weeks by an injury, has so recovered as to be able to resume his s.

dolph Umbrecht, Brooks, Jewelry & Op-Co., who came in for the Centennial, leave next week on an extended trip, has not decided in which direction he go.

attract the attention of Centennial visitors, Charles Rellwig, 1209 Olive had an illuminated windmill in his low, with the revolving arms weighted jewelry.

mes J. Burke, president of the Brooks lry & Optical Co., has just issued a plete new catalogue of the jewelry and optical goods carried by the firm. It contains 216 pages and is liberally illustrated.

Winton E. Barclay, vice-president of the Hoyt Jewelry Co., who is touring the country with the English Pilgrims, soccer football team, will not return to St. Louis until about Oct. 15, when the team comes here to play.

Herman Mauch will leave Sunday morning for his annual fishing trip up the Illinois River. He will spend a week at the reservation of the Montezuma Hunting & Fishing Club, near Montezuma, Ill. He is the president of the club.

Considerable enterprise was shown during Centennial week by the Maritz-Kober Jewelry Mfg. Co., of this city, by the display on the concern's building of a large sign bearing the inscription "Welcome Jewelers." The building was crowded with visitors during the parade.

A. L. Blankenmeister, of the Blankenmeister-Oberting Jewelry Co., after spending a week in St. Louis, will leave Monday on a trip through Oklahoma and Kansas. George Oberting will leave for Kansas and Nebraska. Lawrence Oberting will start through Missouri and Iowa.

Among those well known in the trade who attended the 13th annual reunion of the St. Louis high school class of June, '96, at the Marquette Hotel, on Monday of last week, were Samuel Kober, of the Maritz-Kober Jewelry Mfg. Co., and S. R. Culbertson, of the Hess & Culbertson Jewelry Co.

R. F. Reeves having disposed of his entire interest in the Reeves-Kemper Co., to J. I. Gutfreund and W. F. Kemper, his former associates, the latter announce that they have reincorporated as the Gutfreund-Kemper Supply Co., assuming all obligations of the former concern, and will conduct the business as heretofore.

C. W. Blankenmeister, brother of A. L. Blankenmeister and uncle of Oscar Blankenmeister, of the Blankenmeister-Oberting Jewelry Co., died Saturday evening, aged 56, from the after-effects of a stroke of apoplexy. The funeral took place Tuesday from the residence, 5138 Raymond Ave., to Bellefontaine cemetery.

Little Miss Dorothy Fitzroy, daughter of J. M. Fitzroy, of the Mermod, Jaccard & King Jewelry Co., sang a solo before an audience of 15,000 people at the Sunday-school demonstration, Sunday afternoon, at the Coliseum, which opened the Centennial week celebration, and received an ovation. She has a voice of remarkable sweetness which penetrated to the farthest corners of the great auditorium.

J. C. Johnson, president of the Johnson Jewery Co., Colorado Springs, spent the week in St. Louis seeing the sights and visiting the trade. When he leaves Saturday evening for New Orleans he will be accompanied by J. Reed Elliott, president of the Elliott Jewelry Co. From New Orleans they will go to New York by steamer. Mr. Elliott will make purchases and transact other business in New York and will return to St. Louis in about two weeks, being accompanied this far on the return trip by Mr. Johnson.

The week-long celebration by St. Louis of the Centennial of its incorporation brought jewelers to the city from the interior of Missouri and the adjacent States and all parts of the southwest. More jewelers were here than have been in the city at any one period since the World's Fair. Most of them combined business with their sight-seeing and pleasure-seeking, and the manufacturers and jobbers are glad that they came. Most of the traveling salesmen came in from the road to receive and help entertain the visitors. They were made at home at the wholesale houses and invited to see the parades from the windows, and the St. Louis members of the trade generally exerted themselves to show the visitors a good time. Among those who came to town and spent the week here were the following: H. A. Hendrichs, of Hendrichs & Chambers, Jefferson City, Mo.; F. A. Henninger, Columbia, Mo.; N. S. Weiler, Cape Girardeau, Mo.; Felix Keaney, De Soto, Mo.; W. J. Martin, Van Buren, Ark.; E. A. Buder, Cairo, Ill.; William Mosby, Newport, Ark.; John Koetting, Ste. Genevieve, Mo.; August Winkler, Poplar Bluff, Mo.; J. Meyer, Vandalia, Ill.; E. H. Goff, Belgrade, Mo.; Louis Punch, Texarkana, Ark.; I. W. Harper, Mokane, Mo.; Phillip Kelly, Nokomis, Ill.; E. H. Goulding, Alton, Ill.; C. B. Johnson, Okolona, Miss.; T. H. Morton, Boonville, Mo.; A. W. Brassler, Malvern, Ark.; J. B. Lewis, Richland, Mo.; A. H. Hoppe, Apalachicola, Fla.; Frank Pfeiffer, Parsons, Kans.; J. T. Parker, Murray, Ky.; J. E. Mackey, Farmington, Mo.; Martin Wolff, of Wolff Bros., Murphysboro, Ill.; E. M. Thomasson, Quincy, Ill.; A. C. Parno, Greene, Ia.; V. L. Prevallet, Perryville, Mo.; William Mosby, Newport, Ark.; W. A. Rowe, Waltonville, Ill.; M. Pilcher, Mexico, Mo.; F. R. Collumber, Eldon, Mo.; R. Hawkins, Springfield, Mo.; M. C. Scott, Wright City, Mo.; J. H. Keadle, Bellflower, Mo.; H. D. Jones, Trenton, Tenn.; G. R. Blake, Columbus, Kans.; John Wick, Highland, Ill.; L. S. Smith, Koseiusko, Miss.; H. J. Miller, Springfield, Ill.; L. A. Holdener, Belleville, Ill.; Fred Simon, Collinsville, Ill.; Oliver Lewis, Stonefort, Ill.; Mr. Hoffman, Poplar Bluff, Mo.; R. R. Greene, Salem, Mo.; G. H. Gieseke, Fenton, Mo.; E. J. Baumann, Ste. Genevieve, Mo.; Mr. Carvey, of the Krug-White Jewelry Co., Staunton, Ill.; Buhrman & Emery, Springfield, Mo.; W. D. Davis, Granite City, Ill.; T. H. Edwards, Clarksville, Mo.; J. F. Baloun, Steelville, Mo.; C. H. Bard, Sedalia, Mo.; C. J. Sinn, La Plata, Mo.; J. E. Walz, Boonville, Mo.; A. E. Zuckschwerdt, Tipton, Mo.; A. W. Brassler, Malvern, Ark.; H. A. Burns, Springfield, Mo.; Michael Hirsch, Muskogee, Okla.; C. W. Beardsley, Litchfield, Ill.; E. E. Gunter, Dexter, Mo.; A. Y. Boswell, Tulsa, Okla.

Five diamonds worth $300 in the aggregate, were stolen from a jewelry store at 335 S. Adams St., Peoria, Ill., in broad daylight, recently. The thief entered by the front door of the place, calmly walked behind the counter and to a show window, where he lifted a trap containing the jewels and walked out. The proprietor, one clerk and a watch repairer, were in the rear of the store at the time and did not discover the loss for some time. The thief was seen at his work by passersby, but because of his cool manner of working they thought that he was an employe of the firm.

have your unbounded loyalty.

San Francisco.

TRADE CONDITIONS.

Retail business is increasing to such an extent in San Francisco that the predictions are being freely made by jewelers that the coming holiday season will be as heavy a one as that of 1907, which was a record-breaker in point of volume, both here and elsewhere on the coast. Stores that depend largely upon the transient trade are doing a fine business at the present time and more people are pa sing through this city than at any time since the fire.

F. L. Presbrey, with the Bassett Jewelry Co., has returned from an extensive trip.

A. I. Hall & Son will cease representing C. Dorflinger & Sons, 36 Murray St., New York City, the cut-glass manufacturers, after Jan. 1 next.

W. S. Fulton, representing the Potter & Buffinton Co. and the Roy Watch Case Co. on the coast, has just returned from a successful trip of several weeks.

A. I. Hall & Son now have a fine display of holiday goods in their showrooms, and are making an early display on account of the Portola festival that commences Oct. 19.

Among the jewelers in town during the past week were: Charles A. Daunt, Modesto, Cal.; J. B. Williams, Susanville, Cal.; B. Torigoe, of B. Torigoe & Co., Watsonville, Cal., and Stanley A. McIntosh, of Lovelocks, Nev.

W. Shoemaker, formerly a resident of Merced, Cal., where he held a position in a retail store, but lately with E. Radke, 717 Market St., San Francisco, recently visited the Valley town, where he was married. The bride was formerly Miss Helen Wilson, of that place, and her father was formerly in the jewelry business, but is now retired.

During the past week a number of delegations of Easterners who are attending various conventions on the Coast have been in town and the Diamond Palace has been well visited. The prominent location on Kearny St. is causing this store to be visited by more people than ever before, and when the new Palace Hotel is opened, a short distance away, even more people are expected.

The new store of Radke & Co. on Post St., near Grant Ave., is now completed, and it is announced that three times the business has already been done in the new location as had been the rule in a similar length of time at the old location on Van Ness Ave. Workmen are still busy on the Addison Head building, next door, but this work is approaching an end, and this side of the street will soon be free from building operations. One of the features of the new store is the cut-glass department, more attention being paid to this than ever before.

On Nov. 9 the Palace Hotel reopens its doors on the old location on Market St., and jewelers in this vicinity are looking forward to this event with a great deal of anticipation, for the proximity of the Palace Hotel means a great deal to almost any retail line of business. The announcement is made that the management of this hostelry are to immediately commence the erection of a large office building on its lot just across Stevenson St., from the hotel, and that this will be specially fitted up for the convenience of traveling salesmen and factory representatives. This will be of special advantage to travelers in the jewelry line.

Kansas City.

TRADE CONDITIONS.

This is the week of the Fall festivities in Kansas City and the town is overflowing with visitors from Kansas City territory. Railway officials estimate that the trains of Monday, Tuesday and Wednesday brought into the city not less than 150,000 people, breaking all previous records. Primarily these people came here for pleasure, but a certain percentage of them were business men and women who combined business with pleasure-seeking, with the result that this has been a busy week for Kansas City merchants in every line of trade, not excepting the jewelry trade.

H. Porter has opened a retail jewelry store at 716 Walnut St.

Fred Schmidt, who comes here from Chicago, has entered the employ of the Hassig Jewelry Co., as a polisher.

The C. B. Norton Jewelry Co. has rearranged its office and salesrooms' furniture and fixtures in a manner that not only makes it more convenient for officials and employes but more attractive.

Ed. N. Dunning, for the past 22 years a jeweler in Kansas City, Kans., has closed out his business on Minnesota Ave., near 6th St., and will move to Texas, where he has bought a ranch near Mercedes. Impaired health caused Mr. Dunning to retire from business, and he hopes ranch life in the Lone Star State will benefit him.

Among the jewelers in town last week were the following: E. Stone, Blue Rapids, Kans.; F. E. Pirtle, Council Grove, Kans.; E. J. Barnett, Ponca, Okla.; J. O. Bates, Manhattan, Kans.; A. W. Logue, Scammon, Kans.; C. G. Willett, Goffs, Kans.; W. H. Haupt, Bartlesville, Okla.; Geo. A. Young, Moberly, Mo.; J. R. Lucas, Ogallala, Nebr.; E. C. Six, Eric, Kans.; G. M. Spaulding, Solomon, Kans.; B. H. Green, Wellsville, Kans.; W. C. Summers, Eureka, Kans.; V. W. Huffman, Herrington, Kans.; S. P. Shipley, Neodesha, Kans.; W. H. McCutcheon, Luther, Okla.; W. H. Pontius, of F. E. Pirtle & Co., Anthony, Kans.; J. Coffman, Salisbury, Mo.; W. J. Smith, Stockton, Kans.; M. H. Hill, Smith Center, Kans.; W. D. Brotchie, Scandia, Kans.; J. W. Phillips, Chanute, Kans.; J. N. Hole, DeWitt, Nebr.; W. F. Cyeskleba, Sylvan Grove, Kans.

Pacific Northwest.

W. F. Leavell has just opened a new store and watchmaking shop at Sultan, Wash.

The marriage of George S. Bernie, of Siegrist & Co., La Grande, Ore., to Miss Jean MacDonald, of that place, is announced.

Frank L. Jones, who recently purchased the jewelry establishment of O. D. Johnson, Wenatchee, Wash., is having the place thoroughly remodeled and new fixtures installed.

Kristian Falkenberg, Walla Walla, Wash., has completed the addition of 25 feet of space to his store, as well as a complete change of decorations. This is the fourth time in the past four years that he has found it necessary to enlarge his place of business.

Indianapolis.

Mr. and Mrs. Charles Mayer hav returned from a trip to New York.

The Federal Engraving Co. has le another room to its quarters in the it building and has also added a copper engraving department.

Carl L. Rost has gone to Kansas on business. He was acompanied as St. Louis by Mrs. Rost, who will r in that city for some time.

P. M. Strain has recently opened a elry store at Bloomington. He has l in that city after having been in bu at Rolla, Mo., for a number of years

A. P. Craft has gone for a tw fishing trip in northern Indiana, mak trip in his automobile and expecti cover much territory before returning

Charles B. Dyer, of Dyer Bros., is ing an extensive trip over the state, v colleges in the interest of the line o ternal jewelry manufactured by t pany.

During the quarter ending Sept. amount of silverware passing thro custom house in this city amounted $2,000, much below the average im tions.

The engagement of Miss Gladys to Alfred Pahud, Jr., has been an and the ceremony will take plac Miss Lauer is the daughter of Mr. and Charles W. Lauer.

Dyer Bros. have opened their cl hand-wrought jewelry with 25 stu The Fall term will close Dec. 6 and w followed by an exhibition of the a manufactured by the class, Dec. 9-10.

The Reitenour Jewelry Co. has be ganized and incorporated at Union with an authorized capitalization of $ by I. N. Reitenour, S. I. Eche barge Frank T. Parker. The company wil duct a retail jewelry business.

Out-of-town jewelers in this city week, included: J. P. Harding, Br burg; Herman Tabler, Waynestown; McCain, Kokomo; Aaron Pursel, N ville; A. W. Owens, Greenwood; G. C camp, Shirley; John W. Hudson, Fo and H. S. Coffin, Newcastle.

L. F. Kiefer & Son have on exh a tea set carved out of cocoanut sh L. A. Kiefer, in 1876. The tea se given by Mr. Kiefer to his sister as e ding present. The cream pitcher is n with silver, while all of the pieces are t with silver handles and ornaments.

Charles Hill and Quenna Nelson, n arrested here recently, with a large tity of jewelry and diamonds, and about 50 pawn tickets, have been n over to the Chicago police. Part t jewelry has been identified as having stolen from the home of Frank P. L 3826 Ellis Ave., Chicago.

The brassard awarded to Barney O in a race meet at the Indianapolis Speedway recently, was manufactur Dyer Bros. It is in the shape of a of sterling silver, and weighs 16 o There is a hinge for fastening it arm. The brassard was made for the Electric Co., Anderson, and the hol it receives a salary of $75 a week a as he retains the brassard.

Omaha.

TRADE CONDITIONS.

l local jewelers were materially affected by the al business depression while the strike was it now that the strike is practically over and sarben Fall festivities are in the foreground, ss has resumed its former activity.

L. Shook, of the Shook Mfg. Co., d, last week, on a business trip.

ss Mertz, cashier and bookkeeper with B. Brown Co., left, last week, to ac- a position in St. Paul, Minn.

Martha Copley, Superior, Nebr., is her son, Henry Copley, this week. Copley is also one of the Ahsarben rs.

J. Kass, jeweler and engraver for the who was formerly located in the Ar- n Block, has moved to 2422 N St., Omaha

Mandelberg furnished a sterling loving the 20th Century Farmer Co., to be by them to the owner of the best of fruit at the Horticultural Fruit rs' Association convention.

Hyman, a traveling salesman for Bros & Co., while leaving the store Sol Bergman Jewelry Co., last week, with a severe accident. Mr. Hyman, to notice a slight step just outside slipped and fell on the walk, and result broke his shoulder. Mr. Hyman ed to New York the following day. e latest reports are that he is rapidly wing.

Ahsarben Fall festivities, for which railroads have issued special and re- rates, have induced a large number e out-of-town jewelers to come to ha this week. A good many take this rtunity to do their Fall buying. Among ut-of-town jewelers here were: Mr. er, Alma, Nebr.; Mrs. J. C. Hunt, rior, Nebr.; L. J. Wendel and wife, on, Ia.; C. H. Rasmussen, Edgar, .; J. Morris, Handcroft, Ia.; W. E. al, Waukeeny, Kans.; H. F. Heald, ter Oak, Ia.; L. A. Line, Cozad, Nebr.; H. Hille, Beemer, Nebr.; C. J. Jensen, er, Wyo.; E. A. Waterman, Gordan, .; C. H. Wray, Lincoln, Nebr.; John horson, Wahoo, Nebr.; Theo. Chris- rson, Great Falls, Mont.; F. Arman- . Wall Lake, Ia.; D. T. Truth, Lincoln, .; A. Urbans, Ninder, Nebr.; Carl mel, Columbus, Nebr.

Pacific Coast Notes.

e Hanford Jewelry Co., Hanford, Cal., sposing of its stock at auction.

rr & Smith have opened a new store e Turlock Hardware building, at Tur- Cal.

illiam E. Pelley, formerly of Los An- s, Cal., has taken a position with H. E. on, Lompoc, Cal.

e store of A. Lepper, 2515 Shattuck A., Berkeley, was entered by thieves, re- ce y, and five cheap watches were stolen. It is supposed that someone entered the st while the proprietor was in the rear e building and took the watches from show window.

M. Mather, who has been in business at an Pedro, Cal., for some time, has sold tore to R. F. Winslow, Pendleton, Ore., at has left for Guayman, Mex., where he has been given the management of a large establishment. In addition to this position he has been appointed watch inspector for the Webb C. Ball Watch Co. His territory will extend from Nogales to Guadlahara. His family will remain in San Pedro for another month attending to the shipping of the household effects. Mr. Winslow is an experienced jeweler, and for a number of years operated a large store at Pendleton, Ore. He is making the change on account of the climate.

It has been erroneously reported that J. G. Swain bought out and succeeded D. S. Binford, of 122 E. Philadelphia St., Whittier, Cal. The real buyer and successor is Lee C. Sawin, who has been in charge of the business since Aug. 1, and will continue at the same stand, which he has completely renovated and redecorated, and now has one of the most complete and thoroughly equipped jewelry and optical stores of any small town in the State.

Los Angeles.

C. S. Douglas is now in the silver department of Brock & Feagans.

William Petry, 114 S. Spring St., has returned from a two-weeks' business trip to San Francisco.

Emile Shostrom, with Donavan & Seamans Co., has gone on a duck-hunting trip in the vicinity of San Jacinto.

R. V. Phillips, formerly with Cady & Olmstead, is now in the jewelry repair department of Brock & Feagans.

E. E. Peck, president of the Los Angeles Gem Co., is now in Arizona, visiting the company's turquoise mines.

J. Wiesenberger, 453 S. Broadway, has gone to Murrietta Hot Springs for a week's rest before the rush of holiday trade begins.

Harry W. Harrison, salesman in the gold jewelry department of Montgomery Bros., has gone on a quail-hunting trip to San Jacinto.

William Petry has just received 10 sacks of turquoise from his mine in Nevada. O. Wehrend, who has charge of the mine, is now in this city.

L. C. Sawin, M. J. Kaliher, and Mrs. Parker, Whittier, and S. P. Clem, Redondo, were out-of-town jewelers who visited this city, a few days ago.

L. E. Inns, traveling representative of the Pacific Gem Co., has returned from a 10-weeks' trip on the road and started out again to look after the holiday trade.

J. C. Fleming & Co. are making further alterations in their store, including the construction of a large skylight near the center. Meanwhile they are having an alteration sale.

Mrs. McMullen, of the Southwest Turquoise Co., has recently received several orders for the new facet-cutting machine which she invented, and the machines are now being made.

The Whitley Jewelry Co. is placing on the market a new stone, which is attracting considerable attention. It is a variety of chrysocolla matrix from Lower California. The matrix is a dark brick red.

W. C. Libs, who has been with Hambright & Walsh for a few years past, has gone to Imperial, Cal., and taken a position there in the hope that the change of climate will be beneficial to his health.

R. H. Schwarzkopf has been sick in bed for about two weeks, but is slowly recovering. F. C. Curry, Mr. Schwarzkopf's traveling representative, has gone on a trip north, to be absent about six weeks.

A letter recently received from Minnesota brings the information that Chas. C. Noble, formerly head of the diamond department in Montgomery Bros.' store, is still in poor health and staying at a sanitarium.

George L. Bannister, Newton Moore, John Luckenbach and O. L. Wuerker were among the jewelers who went to Catalina Island, a few days ago, to attend the initiation ceremonies, when a large number of candidates were received into the Mystic Shrine.

Carl Entenmann, president of the Carl Entenmann Jewelry Co., has started on tour among his customers up and down the Pacific Coast. He expects to be gone about five weeks, going by the way of the San Joaquin Valley and returning by the coast route.

Brock & Feagans sold six solid silver cups for the auto races at the Orange County Carnival of Products held at Santa Ana. The same company has just sold a handsome loving cup to the Pasadena Y. M. C. A. Tennis association to be given as a trophy.

The German American Turquoise Co., 114½ S. Spring St., is now devoting its time largely to cutting black opals for Field & Walton of this city. These opals are part of a consignment received by Field & Walton from Australia and are considered remarkably fine stones.

The Southwest Turquoise Co. has rented quarters on the south side of W. 4th St., between Broadway and Hill St., and expects to move there Nov. 1. The new quarters will be much larger than those now occupied and the three shops and salesroom now on N. Broadway will be brought together and will be afforded much better accommodations. The store is now being remodeled. This company finds an excellent demand for satelite and creolite, both named by Mrs. Gertrude S. Reynolds McMullen.

The business of the Angelus Jewelry Mfg. Co. has grown rapidly since its removal to 126 E. Jefferson St. A. P. Wood, the manager, has just returned from an extended trip as far east as Denver and New Orleans during which he took such a large number of orders that the shop is unable to fill all of them promptly, although 25 people are employed and are working 12 hours a day. The Los Angeles Gem Co., which is associated with the Angelus Co., occupying the same building, is also doing a large and increasing business.

G. Jacobsen has bought the stock and fixtures of W. J. Graff, Soldiers' Grove, Wis.

D. Buchanan & Son, Richmond, Va., have filed articles of incorporation with a capital of $10,000 subject to an increase to $35,000. The officers are: President, D. A. Buchanan; vice-president, G. M. Schaefer; secretary and treasurer, D. S. Hardy.

Philadelphia.

H. O. Hurlburt & Sons, 14 S. 10th St., continue to close at 5 P. M.

William Leiner is no longer connected with the Newark Jewelry Co.

S. C. Levy has removed from 2314 Columbia Ave. to 2607 Oxford St.

E. Weinmann has moved his Philadelphia office from 925 to 900 Chestnut St.

Homer Vernan has accepted a position with Riggs & Bro., 310 Market St.

Charles Mason, 602 Chestnut St., Perkasie, Pa., has disposed of his business.

S. A. Ludwig, Easton, Pa., spent the week end in this city with Mrs. Ludwig.

W. E. Harwood of the Fontneau & Cook Co., Attleboro, stopped over for a few days.

W. P. Thornton, with H. A. Kirby, manufacturer, Providence, R. I., was a recent visitor.

William H. Stern with the Herald Novelty Co., New York, was in town during the week.

E. H. Wetherhold, jeweler, of Allentown, Pa., was a recent visitor here with Mrs. Wetherhold.

E. P. Van Nortwich, with the American Oil & Supply Co., Newark, N. J., visited the trade, last week.

Charles Rose, jeweler, 1016 Pine St., was a recent visitor to New York, attending the Hudson-Fulton celebration.

John Grund, formerly with E. S. Radley, has started in the jewelry business for himself at 3118 Kensington Ave.

T. J. Wilkinson, of Lyons & Wilkinson, 4072 Lancaster Ave., has opened a horological school at 25 S. 54th St.

Edwin Koshland, representing Charles H. Koshland, diamond importer, 702 Chestnut St., has started on a business trip.

Al. Bandschapp, retail jeweler, 468 N. 8th St., with a party of friends, has started on a pedestrian trip to Easton, Pa.

Harry Gold has resigned his position with William Gibbons, and has bought the business of Robert Leusch, 2113 N. Front St.

Louis P. White, wholesale jeweler, 9th and Chestnut Sts., has brought suit against Emma and David R. Reynolds, for ejectment.

Miss Meyer, sister of Charles P. Meyer, retail jeweler, 929 Passayunk Ave., has just returned from a three months' tour of Europe.

Ed. Sickles, of M. Sickles & Sons, is spending a few days with Mrs. Sickles in New Brunswick, N. J., combining business and pleasure.

L. A. Favre, a jeweler of Portsmouth, N. H., and at one time a representative of H. O. Hurlburt & Sons, visited old friends in the trade last week.

E. P. Ledos, of the Ledos Mfg. Co., Newark, N. J., was a visitor to this city during the week, and will leave shortly for an extended western trip.

J. Rubenstone, of 125 S. 7th St., and 1607 Susquehanna Ave., acted as chief marshal in the parade given by the Business Men's Carnival on Oct. 7 and 9.

Walter Lowry, watchmaker for George Ware, Atlantic City, has resigned his position and is now associated with a jewelry house in Mount Holly, N. J.

E. D. Cole, retail jeweler, of Washington, D. C., contemplates a continuance of his auction, which has been successfully engineered by H. T. Stapleford, of Wayne, Ind.

J. E. Caldwell & Co. are exhibiting in their window the large silver cups, pitchers and platters designed and made by this house as prizes for the Rose Tree Hunt first Fall meet.

Harry Weir, 106 Levering St., Manayunk, Pa., has been appointed chairman of the carnival committee, to be held from Nov. 1 to Nov. 15. Many jewelers in this section will take active interest.

The Hoover & Smith Co., 616 Chestnut St., has opened its uptown branch store, Walnut and 13th Sts. The house is showing a very fine selection of diamonds, watches, jewelry and silverware.

Notice has been given that a meeting of the creditors of Frederick Goldman, bankrupt, will be held at the office of the referee, Monday, Oct. 18, to consider the confirmation of the trustee's account, declaration of dividend and the closing of the case.

A. Hall, well known to the jewelry trade of this city, and at one time an employe of M. Sickles & Sons, was held last week under $1,500 bail, for speeding and using another's license. Mr. Hall recently married Miss Bergdoll, an heiress, of this city.

Edward Evans, an oldtime jeweler and optician of this city, died, recently, at his home, after a serious illness of three weeks. Mr. Evans was 76 years of age, and had been identified in the jewelry business for the past 35 years. The business will be sold to settle the estate.

The following jewelers were visitors to this city during the week: A. L. Dennis, Stroudsburg, Pa.; E. K. Bean, Lansdale, Pa.; E. Blaine, of Lloyd & Blaine, Pocomoke City, Md.; Carson & Smith, Hagerstown, Md.; C. Kohler, Norristown, Pa.; J. H. Shuler and J. D. Sallade, Norristown, Pa.; S. W. Hart, Kennett Square, Pa.; G. W. Landis, Newville, Pa.; D. H. Krause, North Wales, Pa.; H. B. McFarlan, E. Dowington, Pa.; J. Lacey Tyler, Laceyville, Pa.; Samuel Zimmern, with H. Zimmern & Co.; John MacPherson, Mauch Chunk, Pa.; William R. Cobb, Pawtucket, R. I.; William Beck, Vineland, N. J.; L. S. Caldwell, Wildwood, N. J., and W. L. Roberts, Wilmington, Del.

Harrisburg, Pa.

TRADE CONDITIONS.

With all the local industrial plants again working full time and plenty of orders in sight, and the improved trade conditions along the Pennsylvania Railroad system, jewelry merchants are anticipating a much better Fall and holiday season trade than was given to them in 1908. The city has inaugurated a movement to secure more small industrial plants and has appointed a committee of 50 which purposes raising a fund of at least $50,000 for this express purpose, and also to secure the building of an independent municipal railroad belt line connecting the various local industrial plants. Merchants are very hopeful of the future so far as Harrisburg is concerned.

Mrs. George A. Hutman, wife of the well-known jeweler, has recovered from a recent serious illness.

Jacob Tausig's Sons, 420 Market St., announce the closing of their store at 6 P. M. every day except Saturday.

James Springer, a brother of George N. Springer, watchmaker for W. P. Der[illegible], Market St., died suddenly, Oct. 4.

Fred Robin is well pleased with h[is re]moval from 6th and Broad Sts. to 2[ ]S. near Walnut. He is now in the dow[n]business district.

James Yohe, a notorious "second-[st]man, who is thought to be implicate[d] number of jewelry robberies, aggre[gat]$15,000, in this city and vicinity, w[as] rested at York last week.

A watch book containing the numbe[r] descriptions of all watches returne[d] pawnbrokers has been opened at headquarters. Returns of stolen w[atches] will be entered in red ink.

C. Ross Boas and Henry C. Claste[r] resent the jewelers on the Harrisburg mittee of Fifty, appointed to secure m[an]dustries for the city. Henry [and] J. Claster have contributed $500 to the $ industrial fund now being subscribed.

Harrisburg retailers have given unqualified indorsement to the letter out to jobbers and wholesalers Executive Committee of the Pennsy Retail Jewelers' Association, asking to discontinue selling their wares at prices to others than retail jewelers.

Merchants of Harrisburg, including jewelers, are forming a local mercantile agency similar to Dun's and Bradstreet. It will be identified with the Mercantile Agency of Pittsburg. S agencies are being formed in Danville, bury, Columbia, Lancaster, Willian and other Pennsylvania cities.

Connecticut.

W. B. Robertson, Norwich, is dead.

C. R. Gardiner has been appointed chasing agent for the International Co., Meriden.

The New Haven Clock Co., New H[aven] has taken out a permit to build an a[dd]of one story to its factory in Hamilt[on]

W. T. Hedges, Boston representat[ive] Landers, Frary & Clark, New Britai[n] ited the factory in New Britain last on a business trip.

John J. McDonald resigned about a ago his position as foreman of the England Watch Co., Waterbury, afte[r] ing been associated with that co[mpany] 26 years.

Charles L. Taylor, at one time ass[ociated] with the Wilcox Silver Plating Co., in iden, died suddenly of heart disease, at his home, 322 W. Main St., M[eriden] Mr. Taylor was 72 years of age and a native of Bristol.

Jacob W. Hiney, at one time superi[nten]ent of the Meriden Britannia Co.'s [plant] and a well known resident of Meride[n] in Middletown, recently, at the a[dvan]age of 80 years. Mr. Hiney is surv[ived] two daughters and one son. The de[ceased] was born in Albany.

Harry Nesbit, brother of Evelyn Thaw, was sentenced to 60 days in [jail] 2, in the city court of New Haven, by Mathewson, for trying to pawn rings he said were set with diamonds and he claimed were sold to him as genuin[e]. L. Glouskin, a jeweler of Chapel St[reet] the witness stand and testified t[hat] rings had not diamonds, but sapphires

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Special Notices.

Payable invariably in advance.

Rates, 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

Situations Wanted.

EXPERT saleslady desires position; speaks English and Italian. E. De Santis, 250 Mott St., New York.

DIAMOND, watch and jewelry salesman would like a position. "W. W., 2215," care Jewelers' Circular-Weekly.

FIRST CLASS jeweler and jobber wishes position in any part of the country. Wm. Goldberg, 5065 Fairmont Ave., St. Louis, Mo.

LADY ENGRAVER; position as engraver only preferred; experienced; best of references. "L. P. C., 2008," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, 15 years' experience, wishes a first class position in New York City. "A. B., 2060," care Jewelers' Circular-Weekly.

MISS GERTRUDE BARONN seeks position as double entry bookkeeper and can also take charge of an office. Address 25 W. 126th St., New York.

GILDER and polisher, first class on gold novelties and platinum, desires a good, steady position. Address "D. Y., 2211," care Jewelers' Circular-Weekly.

YOUNG LADY, five years' experience in jewelry office, desires position; can furnish best of reference. "M. H., 2170," care Jewelers' Circular-Weekly.

FIRST CLASS letter, monogram and script engraver wants position in Chicago; references. Address F. Von Ploennies, 2610 N. Halsted St., Chicago, Ill.

SALESMAN, New York City or out of town; six years' experience; age 27; salary and commission; A1 references. "Ambitious, 2199," care Jewelers' Circular-Weekly.

YOUNG MAN, five years' experience with wholesale jewelry concern, wants a manufacturer's line; A1 reference. "D. M. P., 2182," care Jewelers' Circular-Weekly.

YOUNG MAN wishes a position as salesman with a retail jewelry store; six years with one house; first class reference given. "S. S., 2105," care Jewelers' Circular-Weekly.

YOUNG MAN, 22, desires position in office of first class wholesale jewelry or diamond concern; can furnish best of reference. "L., 2214," care Jewelers' Circular-Weekly.

FIRST CLASS engraver wishes position by Oct. 20, where he can learn watchmaking; New York State preferred. Address "P. L. E., 2205," care Jewelers' Circular-Weekly.

WANTED, position in wholesale or retail jewelry house as salesman or stock man; 20 years' experience; A1 references. Address "L. V. R.," 73 Granite St., Brooklyn, N. Y.

JEWELER'S SALESMAN, having established trade south, would connect by Jan. 1; highest New York references; jewelry and diamonds. "L.," Box 157, Cincinnati, O.

A YOUNG MAN, six years' experience in the wholesale jewelry and watch business, is open for a position; can furnish best references. "E., 2162," care Jewelers' Circular-Weekly.

BOOKKEEPER, double entry, long experience in wholesale jewelry business, having entire charge, also filling orders and selling. Address "Z., 2139," care Jewelers' Circular-Weekly.

A1 WATCHMAKER and optometrist, registered in New York State, desires position with good house; good appearance, best references. Address "J. C., 2218," care Jewelers' Circular-Weekly.

A THOROUGHLY experienced watchmaker, formerly position adjuster for the Waltham Watch Co., also fine letter and monogram engraver, will be open for a position with some first class house about Nov. 1. Address "H., 2178," care Jewelers' Circular-Weekly.

WATCHMAKER, thoroughly competent on railroad and complicated work, desires position; age 32; steady and reliable; best references. Address "A. H., 2217," care Jewelers' Circular-Weekly.

FIRST CLASS optician, jewelry jobber and salesman; good on clocks and plain watch work; 20 years' experience; single and American born. Address "A. P. D.," Box G, Mt. Vernon, N. Y.

WATCHMAKER, young man, understands French and American clocks, jewelry repairing, lathe and tools; good appearance; A1 references; $15 per week. "A. H.," 35 Washington St., Malden, Mass.

WATCHMAKER, engraver, diamond setter, first class, all around man; 22 years' experience; own tools; best reference; salary, $25; New York or vicinity. "T. B., 2128," care Jewelers' Circular-Weekly.

SALESMAN, with established jobbing and department store trade, New York, Philadelphia, Baltimore and east, desires line on commission; will furnish reference. "J., 2167," care Jewelers' Circular-Weekly.

ENGRAVER; young man desires position as assistant engraver, general lettering on jewelry, silverware, etc.; samples on request; A1 reference; south preferred. "D. D., 2171," care Jewelers' Circular-Weekly.

POSITION WANTED by watchmaker of ability, can also assist at engraving; samples of work on request; $25 per week, nothing less considered. Address "M. S., 2117," care Jewelers' Circular-Weekly.

YOUNG MAN, 21, three years' experience, wishes position with a New York jewelry firm, where he can, with strict attention to business, become a salesman; best of reference. "S. I., 2186," care Jewelers' Circular-Weekly.

REFINED, capable gentleman, 27, married, good appearance, seven years' experience in jewelry business, knowledge of bookkeeping, salesmanship; highest credentials; good penman. "A. M. E.," 439 Manhattan Ave., New York.

YOUNG LADY, bookkeeper, double entry, thoroughly competent, six years' experience, also stenographer and typewriter, familiar with office details; can furnish best references. "I. S., 2055," care Jewelers' Circular-Weekly.

WANTED, position as salesman by Jan. 1, by man with 20 years' experience in retail jewelry business; Pennsylvania and New York territory preferred; good reference. Address "P. D., 2071," care Jewelers' Circular-Weekly.

ENGRAVER, letter, monogram, saw piercing, etc., jeweler and salesman, desires permanent position with fine house; experienced, capable and honest; samples and reference. Address "Engraver, 2115," care Jewelers' Circular-Weekly.

AT ONCE, all around German engraver, diamond setter, jewelry repairer, expert watchmaker, but not preferred; October, November and December, $35; December only, $40 a week, or permanent to suit. "L., 2045," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, 28 years old, with four years' experience among the middle west jewelry trade, is open for a position with first class manufacturing concern; services available about Jan. 1, 1910. "X., 2091," care Jewelers' Circular-Weekly.

PLATER and colorer, young man, with wide experience on all shades and colors, understands polishing thoroughly, capable to take charge, desires a position in or out of New York; best of reference. Address "C. R., 1936," care Jewelers' Circular-Weekly.

WANTED, by a man, 45, not dependent on salary, experienced both in jewelry and precious stones, hard worker, either in office or outside; New York City only; out of business some time; American. Address "Wheaton, 1863," care Jewelers' Circular-Weekly.

A GOOD SALESMAN with that reputation, wishes to associate with a representative firm; 12 years with present house and has good reasons for changing; will consider manufacturers only, or loose diamond firm; can assure you good trade through New York, Pennsylvania, Baltimore, Washington and New England. Address "Live Wire, 2204," care Jewelers' Circular-Weekly.

PERMANENT POSITION as manager of repair department or head watchmaker, by first class watchmaker and jeweler; can take in and estimate work; have had long experience in railroad inspection and time service; prefer position with firm having plenty of railroad watch work; only places handling high grade work considered; own complete set of tools and can furnish gilt edge reference as to character and ability; total abstainer; no tobacco; age 34. "Watchmaker," 1104 E. Winchester Ave., Ashland, Ky.

FIRST CLASS watchmaker desires a change; expert on high grade work and thoroughly familiar with railroad inspection; can handle customers with skill and courtesy, estimate on work and get good prices; age 35, unmarried; references unexcelled. Address "Jersey, 2209," care Jewelers' Circular-Weekly.

A SALESMAN, with 15 years' experience in loose diamonds, desires a change Jan. 1; territory middle and far west. Address "C. B., 2216," care Jewelers' Circular-Weekly.

WATCHMAKER, optician and engra thorough and entirely competen make no false statements or mis resent my ability, have factory perience in watchmaking, own t American, 28 years of age, enti temperate habits, want a permar position; wages $25 to $30 accor to living expenses; will answer let and give reference. F. W. She Big Rock, Ill.

Side Lines Wanted.

SALESMAN, familiar with middle western tory, with office in Chicago, is open for li gold filled or plated jewelry on commissi n, Jan. 1. Address "V., 1975," care Jewelers cular-Weekly, 503 *Heyworth Bldg., Chic go*

EXPERIENCED, live and successf sale wants line of gold or filled jewelry, s er cut glass or kindred lines for the Pac fi commission. Address "K., 2083," care Je Circular-Weekly, 503 *Heyworth B g., Ch Ill.*

Help Wanted.

WANTED, a good watchmaker, a ly at Bitterman Brothers, Evansville, I

WANTED, at once, assistant wat ker dress M. E. La Vake, Princeton, N J

WANTED, watchmaker, jeweler, g Address N. J. Parsons, Lakewood, N J

WANTED, first class jeweler an engraver manent position. A. Itkin, jeweler, B

JEWELER WANTED; give referen s salary. "T. S., 2213," care Jewe s' Cir Weekly.

WANTED, experienced young ladies a sale jewelry house. Apply Fred Kaufm Broadway.

WANTED, experienced young men a w jewelry house. Apply Fred Kaufman, Broadway.

WANTED, first class jewelry sale man an dow trimmer; permanent posit on A. I k eler, Butte, Mont.

WANTED, a good workman at w middle west. Address "J. F., 2165," car elers' Circular-Weekly.

SALESMAN for New York and vicinity cious and imitation stones. "M., 2074," Jewelers' Circular-Weekly.

A GOOD WATCHMAKER, also to assi good pay and a steady position f E. S. Smith, Olean, N. Y.

WANTED, a man to carry small line f st flat ware on commission. Address "S. C. care Jewelers' Circular-Weekly

FIRST CLASS jeweler and engrave of engraving and references an state F. E. Hull, Saranac Lake, N Y

WANTED, a first class watchmaker; none young American need apply. Address sippi, 2024," care Jewelers' Circular Weekly

WANTED, watchmaker and engraver, at permanent position; German pref rred. wages. Address Albert Pohlmann, Pierce,

WANTED, first class jeweler and engraver manent position; first class salary to first man; send samples of engraving and c reference in first letter. Address J. L Waco, Tex.

HELP WANTED.—Continued.

WTED, a first class watchmaker for Pittsburg, , steady position; retail store. Apply to Peck- n Seamless Ring Mfg. Co., 45 Maiden Lane, y York.

WCHMAKER, capable on Swiss and American ches; good pay and good future; state age, erience and reference. F. A. Drexel & Co., t, Mich.

-SMAN who knows how to sell Elk, Eagle Moose goods, also a toilet ware salesman, mmission. "S. O., 2089," care Jewelers' ular Weekly.

TED, good engraver, jeweler and watch- er; sample of engraving, salary expected and ences in first letter. Rust-Beckwith Jewelry , Tampa, Fla.

NCE, optician who can pass a State exam- and assist with watch work; state salary ed, age, and send reference in first letter. Jewelry Co., Globe, Ariz.

TED, engraver to work on Britannia metal w ware, one with experience preferred; good s, steady position. Address Benedict Mfg. East Syracuse, N. Y.

NCE first class manufacturing jeweler and aver who wishes a steady position at $25 per and chance for increase; send reference sta ge on first letter. Globe Jewelry Co., , Ariz.

TED, an A1 watchmaker who desires to Winter in the south; position permanent March 1, 1910; salary, $20 per week; send ences with first letter. H. Mahler's Sons, gh, N. C.

ER wanted for general repairing and new s. Prefer one who can do stone setting; per- n position to right party; send reference irst letter. Address H. Mahler's Sons, gh, N. C.

TED, THREE MEN, first class watchmaker, ss jeweler, watchmaker and salesman; all particulars and references in first letter. J. Jessop & Sons, jewelers, 952 5th St., Diego, Cal.

IOND SETTERS and jewelers, first class kmen on fine platinum work; steady employ- t at highest wages guaranteed to the right Apply to F. X. Zirnkilton, 112 S. 13th St., adelphia, Pa.

TCHMAKER and engraver, expert one with ledge of optics preferred, wanted at once; age salary and experience; send reference sample engraving. R. J. Satterthwait, Charleston-Kanawha, W. Va.

TED, before Jan. 1, first class watchmaker, aver, jeweler and all around man, thoroughly erienced and reliable in every respect; per- ent for right man. Apply at once, R. C. yn, Riverhead, L. I., N. Y.

SILVERSMITH WANTED, experienced an on hand-hammered silverware; rmanent position. Marshall Field Co., retail, Chicago, Ill.

D SILVER SALESMAN who is a neat and strious storekeeper; fine permanent position ne with good character; send references, o and full particulars, stating when you can e. Albert Edholm, Omaha, Nebr.

TED, first class watchmaker, also jewelry rer and clockmaker, married men preferred; manent positions to both men; must have g references; state salary wanted and expe- ce. "Connecticut, 2086," care Jewelers' Cir- r Weekly.

TED, at once, young man as second watch- er, one who can do engraving and is willing o clock work; state wages expected and ex- ence in first letter; steady work guaranteed ight man. Address "A. N. B., 2107," care lers' Circular-Weekly.

TED, good watchmaker, jeweler and engraver south, who will take interest in business and charge; the best trade in city and surround- country; railroad watch inspector; have in- t in Cuba; full particulars upon request. "T. 2183," care Jewelers' Circular-Weekly.

TED, a first class salesman for New York and New England territory to represent a class line of hollow plated ware, including t ware; none but experienced salesmen with nection need apply; state in application, rence, experience, amount of salary required, age. Reply to "Bell, 2174," care Jewelers' cular-Weekly.

A FIRST CLASS salesman for territory west of Chicago to represent a first class line of hollow plated ware, including toilet ware; none but experienced salesmen with a connection need apply; state in application reference, experience, amount of salary required, also age. Reply to "Bell, 2175," care Jewelers' Circular-Weekly.

WANTED, strictly first class watchmaker, capable of fine work, position adjusting on railroad watches, must be a hustler, no other need apply; good salary to the right man if willing to come on two weeks' trial; send sample of work with application and recommendation. Julius C. Walk & Son, 10 E. Washington St., Indianapolis, Ind.

A GOOD ENGRAVER who can assist either at watchmaking or do jewelry repairing; write or wire and send references with samples; steady position. George Honnet, Wilmington, N. C.

SALESMAN, fine retail jewelry preferred; single, age about 30; give two years' references, with date of employment. Address quick, "Florida, 1980," care Jewelers' Circular-Weekly.

ENGRAVER WANTED, fine script, cypher and inscription; sample impression of work; two years' references, age, etc., nationality and wages expected. "Florida, 2067," care Jewelers' Circular-Weekly.

YOUNG MEN to take established line of sterling silver, on salary, through middle west and New England States; must be experienced and furnish A1 references; will receive applications until Oct. 25, 1909. Address "F., 2168," care Jewelers' Circular-Weekly.

WANTED, a first class jewelry and silver salesman, one of experience, of good address and thoroughly acquainted with southern trade; good salary to proper person; no other need apply. M. Sickles & Sons, manufacturers and jobbers, 726 Chestnut St., Philadelphia, Pa.

WANTED, a first class watchmaker, engraver and optician; must be able to take Indiana examination; a man who is familiar with grinding plant preferred; situation is a permanent one and an opportunity which comes but once in a lifetime; fine optical room and the best light in the state. Hal B. Smith & Co., Logansport, Ind.

Business Opportunities.

FOR SALE, jewelry business in the fruit belt of Colorado, about $9,000. F. C. Helt, Delta, Colo.

FOR SALE, my watch and jewelry business also the building and two lots; good opening for a practical man. N. A. Vurgason, 31 Main St., Bartow, Fla.

FOR SALE, old established jewelry business, located on one of the principal retail streets of St. Louis, Mo. Address Mrs. J. F. Ryser, 1325 Franklin Ave., St. Louis, Mo.

FOR YOUNG MAN, jewelry store and repair shop for sale, clearing from $20 to $30 per week, $500; reason for selling, other business. J. Ralph Showers, Shelbyville, Ind.

FOR SALE, a jewelry store in one of the most popular Winter resorts in the south; watch work amounts to $50 a week. Address: "Retiring, 2027," care Jewelers' Circular-Weekly.

KESSELMIRE, jewelers' auctioneer, sells your goods at a profit; nuff ced. Home address, 33 Main St., Salem, O.

DIAMONDS at great bargains, $45 per carat and up; mounted rings and other diamond jewelry bought from private people sold at half the regular price; sent on memo. bill to rated dealers, sold for cash only. D. I. Murray, 3 Maiden Lane, New York.

ONLY JEWELRY STORE in city of 2,500 population; county seat; lights, water works, large saw mill; stock and fixtures invoice $2,000. Address "L., 2181," care Jewelers' Circular-Weekly.

FOR SALE, a 12-year well established jewelry store, long lease, prominent business locality; proprietor's death cause of selling. For information address Mrs. Rosenfeld, Star Office, Box 258, Washington, D. C.

FOR SALE, old established jewelry and optical business in southern New Jersey town, population 10,000; stock and fixtures invoice $3,000; good reasons for selling. Address "S., 2189," care Jewelers' Circular-Weekly.

FOR SALE, jewelry and optical business, invoicing $5,000; county seat, 6,000 population; monthly payroll, $70,000; Oklahoma town; bench work from $80 to $100 per month; no competition; good reasons for selling; cash only. Address "A. X., 1985," care Jewelers' Circular-Weekly.

OLD ESTABLISHED watchmaking and jewelry business in Brooklyn, N. Y., for sale; stock and fixtures at a sacrifice; low rent, plenty of repairs, no competition; exceptional opportunity for a cash customer; reason for selling, owner leaving city. "X. E., 2191," care Jewelers' Circular-Weekly.

GET MONEY QUICKLY for your surplus stock of watches, diamonds and jewelry; money sent on receipt of goods; trial solicited; bank references. Emil Noel, 541 E. 46th Place, Chicago, Ill.

GET QUICK ACTION and immediate cash for surplus diamonds and watches, liberal prices paid; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

FOR SALE, small jewelry store and fixtures, lease, with any part of stock you care to take; fine location in Brooklyn, N. Y.; best of reasons for selling. "A. B. C., 1982," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? are you looking to raise ready cash? send your diamonds, watches and jewelry to us; liberal cash prices paid; business strictly confidential; bank references. St. Louis Loan Society, Inc., 800 Olive St., St. Louis, Mo.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

For Sale.

FOR SALE, pair of jewelers' power rolls, cheap. Apply Wm. Faber, 728 Sansom St., Philadelphia, Pa.

ONE FINE, large burglar proof safe, one fireproof safe and one small safe, two wall show cases with electric fixtures. Henry Roder, 205 Canal-La. Bank Bldg., cor. Camp and Gravier Sts., New Orleans, La.

JEWELRY CASES, middle west, for sale, at a great bargain; five solid rosewood cases, 10 feet by 2½ feet, two horseshoe cases and hard wood counters to fit all. "T., 2164," care Jewelers' Circular-Weekly.

WHO BUYS patent rights or manufactures on royalty, cuff buttons, unloosable, one piece, easily applied, not complicated, suitable for rich display, newly patented? Please address "W., 2163," care Jewelers' Circular-Weekly.

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Special Notices.

(*Continued from page* 103.)

FOR SALE—Continued.

A COMPLETE OUTFIT of fine mahogany jewelry fixtures of the best make, as good as new, all plate glass and in fine condition. For particulars write P. Present, Rochester, N. Y.

OCULIST'S trial case for sale, made by the Thomson Optical Co., South Bend, Ind.; 23 inches long, 15 inches wide, lined with velvet, good as new; cost $75, will sell for $25; perfect condition. Address "Cash, 2026," care Jewelers' Circular-Weekly.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

WANTED, by a responsible party, any kind of work to do at home in jewelry line; only New York. Address "W. R., 2185," care Jewelers' Circular-Weekly.

LIGHTNING POLISHER; puts that mirror factory finish on your silver stock; quick, no dipping, washing or buffing; shop work goods look like new; does not injure lacquered goods; 50 cent coin; money back if not satisfied. Campbell & Co., 498 Park Ave., Woonsocket, R. I.

A MANUFACTURING concern, having capital and competent sales force, will manufacture and market articles of merit suitable for the jewelry trade for persons not having sufficient capital or sales force to place their goods on the market. "F., 2078," care Jewelers' Circular-Weekly.

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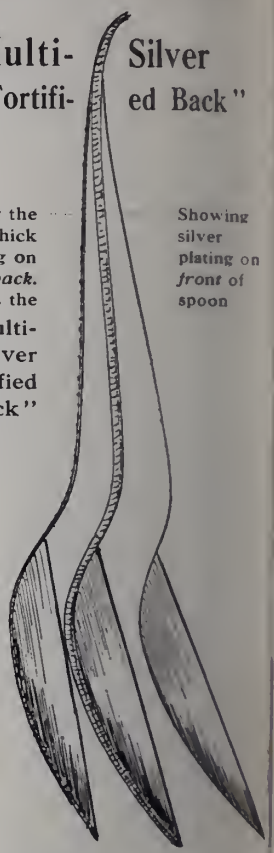
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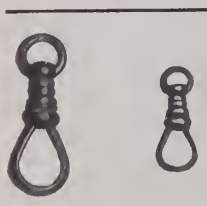
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Makers of
Gold and Platinum
Swivels, Spring Rings, Snaps, Bars, Etc.
23 Marshall Street, Newark, N. J.



How Well-Laid Plans of Burglars Were Frustrated by the Jewelers Security Alliance.

As the Boston express was pulling slowly out of the station at Albany two rough-looking men—one large, stout and burly, and the other short, stocky and wiry—came sprinting down the platform, and swinging themselves up on the steps of a smoker, dropped into their seats breathing heavily from the exertion of boarding a moving train.

"Holy gee!" said the big fellow, who was plainly a German. "That was a close connection. Good thing I didn't bang the valise against the car getting on."

"You bet your life," said his companion, who had the map of Ireland plainly im-



AUGUST PALMER.



TIMOTHY A. SHEEDY.

printed upon his countenance. "One good bump would end this trip in a hurry. You better keep a tight hold on the bag now, so that curves won't throw it around, or we may never get there."

Upon the arrival of the train at Springfield, Mass., the two men left the car, handling the valise with great care, and checked it at the parcel counter. There were four or five police officers standing about, apparently inspecting the arrivals, which caused the "Dutchman" to remark:

"Looks like a reception committee, don't it, Tim? Did you order a brass band to meet us?"

"I guess they are not after us," said the latter, "but it might be safer if we were not seen together." whereupon they separated, and shadowed by several detectives, went by different routes to the vicinity of A. E. Cunliffe's jewelry store on Worthington St. Here they met again and inspected it with the most painstaking care, looking at it from every possible point of view, and coming back several times for further observations, after which they retired for consultation.

Suddenly the larger one exclaimed excitedly: "You ought to know better, Tim, than to go up against one of those —— Alliance stores! Didn't you pike off the cops when you were up here before to lay out the plant?" After considerable argument, however, his partner succeeded in pacifying him, and while they both went back to get the bag an officer was concealed in the store.

On the return of the men they went up on the steps of the store to get a better view of the interior, and must have discovered the presence of the officer, for they left in a hurry and went back to the station, followed by the officers who had been shadowing them all the time, and were there placed under arrest. The one who had the bag made no resistance, but showed great anxiety about it, and shouted to the officer who seized him to be careful of it. The Irishman showed fight and attempted to shoot, but, having been warned that these were dangerous men, the officers were prepared and grabbed his hand before he could get the pistol out of his pocket or fire through it.

The men were readily identified as "Gus" Palmer and "Tim" Sheedy, well-known "cracksmen," both of whom have served several terms for burglary; and an examination of the bag showed that Palmer had good reason to be nervous about it, for it contained sufficient nitroglycerine and dynamite to blow up the whole station, and if dropped would probably have killed every person near it. In the bag were also found fulminating caps, batteries and a full set of safe-breaking tools, while Palmer had a loaded revolver and Sheedy was supplied with an automatic Colt with 12 shots in the magazine, so that they were prepared to make a desperate defense if they had been interfered with when at work at the safe.

At the hearing the next morning the men were held in $200 bail for carrying concealed weapons and in $5,000 bail for bringing burglars' tools into the State, and, not being able to raise the necessary funds, were remanded for the Grand Jury, which indicted both last month for having burglars' tools, and also brought a separate indictment against Sheedy for burglary of a store. The men, therefore, have not only been prevented from robbing the Cunliffe store, but will certainly be "put away" where they can do no mischief for a long time to come.

Inspector Hart, of Boston, brought a witness to the hearing to identify Sheedy, whom he had seen loitering around a dental supply office in which the safe was blown and $2,000 worth of gold stolen. Detective-Sergeant Butler, of Hartford, was also present with a witness who identified both men, whom he had seen in a hallway of a house adjoining a jewelry store there which had been robbed the same night, and evidence was given that jewelry stolen from that store had been recovered from women in Hartford and New Haven to whom Sheedy had given it the day after the robbery, while the revolver taken from him had been stolen from a store in Hartford.

Warrants have therefore been lodged against both men by the police of Boston and Hartford, on which they will be arraigned as soon as their present term has been completed.

Now, there was no magic about this capture, and the Springfield police did not find out about the burglary by "consulting the stars," but it was the direct result of the up-to-date methods of the Jewelers Security Alliance, the protective organization whose little blue sign appears on the doors of 5,000 of the best jewelry stores in the country as a warning to "cracksmen" to keep off.

The "Pinkertons," who are the detective agents of the Alliance, were "wise" to this "plant," and had the burglars under observation so that within five minutes after they boarded the train the New York office was informed and immediately telephoned the Springfield police to be on the lookout for them, with the results as stated above.

When the Alliance was first formed, 26 years ago, it contented itself with the pursuit and punishment of burglars *after a member had been robbed,* and has met with gratifying success in that direction, sending to prison a long list of noted safe-crackers, and in addition over 100 less noted "crooks" have been jailed through the reward offered by the Alliance for the arrest and conviction of burglars who did not attack safes.

The cost of all this detective work, however, was heavy, and frequently the chase was so prolonged that little of the stolen property could be recovered, most of it having been squandered before the burglars could be arrested.

It became evident, therefore, that it would be more economical and also more satisfactory to *prevent* robbery, as far as possible, and during recent years strenuous efforts have been put forth in this direction.

New signs have been furnished to the members, and so extensively advertised that they are well-known to all professionals, who are very seldom willing to risk attacking a store where they are displayed; and whenever a burglar is arrested in any part of the country a notice is sent to him with an illustration of the Alliance signs, warning him never to molest a store which is under its protection.

Arrangements have also been made with the Pinkerton Agency by which a chain of offices covering all sections of the country has been established, from which detectives can be rushed to any threatened point at

(Continued on page 109.)



BRIGGS & DODD

Jewelers' Auctioneers

References on Application

307 CANAL STREET
NEW YORK OFFICE

5132 KIMBARK AVENUE
CHICAGO, ILL.
Telephone, Hyde Park 4745

PATENT DEPARTMENT

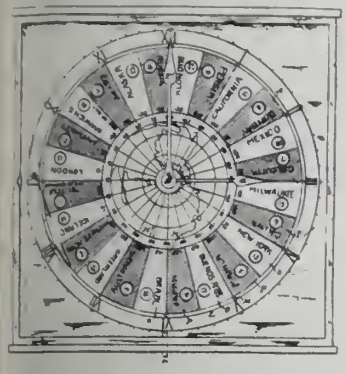
IS WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

PUBLISHED OCT. 5, 1909

[illegible]806. GEOGRAPHICAL CLOCK. JEAN B. OLINGER, Milwaukee, Wis. Filed Feb. 15, 1909. Serial No. 477,879.

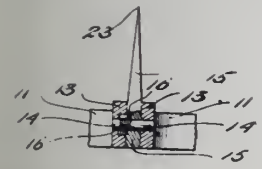
A clock of the described class, a dial having [illegible]ce provided with an annulus subdivided radially into segmental divisions of alternately [illegible]ng character, and marked to indicate time [illegible]ographical points on opposite meridians, in



[illegible]nation with means for rotating the dial, and [illegible]d concentric annulus marked to indicate sub-[illegible]ons in time, the divisions on the dial being [illegible]ed to represent points having a time standard di[illegible]ing by one hour from the preceding division [illegible]e same character and 12 hours difference of [illegible]te character to indicate A. M. and P. M. the [illegible] hour.

[illegible]002. WATCH-GUARD. EMIL M. LOEWENTHAL, Rockaway, N. J. Filed March 6, 1908. Serial No. 419,419.

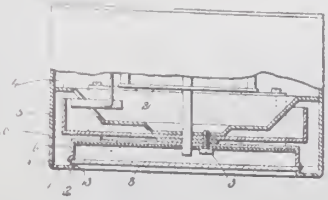
[illegible]levice of the character described comprising a [illegible]t provided with means adapted to engage a [illegible]h-ring at one end and a chain at its other [illegible]d a body formed on said stud, grippers mounted [illegible]id body, a hood mounted upon and surround-



[illegible]d said body, means for holding said grippers in [illegible]r normal positions, a sliding head mounted on [illegible]d stud provided with a hood, the hood of said [illegible]d being adapted to telescopically engage the [illegible]d of said sliding head to form a casing for [illegible]d grippers, means formed in said sliding head [illegible]apted to permit said grippers to project therethrough, means for returning said grippers to their [illegible]rmal positions, and means formed on said stud [illegible]apted to limit the movement of said grippers [illegible]d said sliding head.

[illegible]053. NICKEL ALARM-CLOCK. ELMER E. STOCKTON, Bristol, Conn., assignor to the E. Ingraham Co., Bristol, Conn. Filed Feb. 19, 1909. Serial No. 478,851.

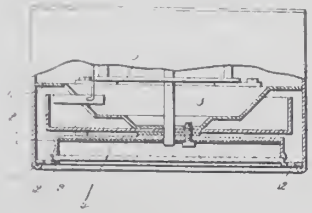
In a nickel alarm-clock, the combination with a [illegible]t-metal case-body or shell having one of its [illegible]es turned inward at a right angle to form an [illegible]ral sound-hole flange which is perforated, of a concentrically arranged bell located within the said case body or shell adjacent to the said flange



through the perforations of which the sound of the bell passes out of the clock.

936,054. NICKEL ALARM-CLOCK. ELMER E. STOCKTON, Bristol, Conn., assignor to the E. Ingraham Co., Bristol, Conn. Filed Feb. 19, 1909. Serial No. 478,852.

In a nickel alarm-clock, the combination with the case-body or shell thereof, of a bell concentrically arranged within the said case-body or shell,



and a sound-hole ring made independently of the said case body or shell and formed with sound-holes and located just within the edge of the case.

DESIGN.

40,280. WATCH DIAL. FREDERICK G. GRUEN,



Cincinnati, O. Filed April 1, 1909. Serial No. 487,364. Term of patent 14 years.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

TRADE-MARK PUBLISHED OCT. 5, 1909.

Ser. No. 44,136. (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) BAUMGOLD BROS. & CO., New York. Filed Aug. 13, 1909.



Particular description of goods.—Solid and plated chains, charms, brooches, finger-rings, earrings, bracelets, lockets, scarf-pins and stick-pins made in whole or in part of precious metal.

TRADE-MARKS REGISTERED OCT. 5, 1909

75,460. WATCH, POCKET AND JEWELRY CHARMS. HERMAN D. UMBSTAETTER, Boston, Mass.

Filed April 19, 1909. Serial No. 41,872. Published Aug. 3, 1909

BRITISH PATENTS.

(ABRIDGMENTS OF SPECIFICATIONS, 1908, FROM *The Illustrated Official Journal.*)

ISSUE OF SEPT 22, 1909

11,690. CLOCKS COMBINED WITH TALKING MACHINES. R. M. WOLFF, Steglitz, and J. PAHLE, Friedenau, both in Germany. May 29.

A clock allows a talking-machine to sound at definite intervals, for advertising purposes, etc. A pivoted spring-controlled lever 9 bears a projection 15, which prevents the rotation of the main spindle 19 of the driving-train of the talking-machine by engaging in a hole 20 in a cam 18 fixed to the spindle. When a pin 7 on a disk carried by the arbor of the minute-hand of the clock bears against a tooth 12 at one end of a second pivoted spring-controlled lever 10, the other end 13 pushes aside the lever 9, thereby freeing the spindle 19. The talking-machine train is still

FIG. 2

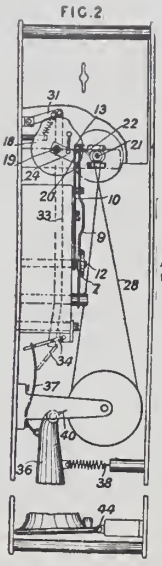
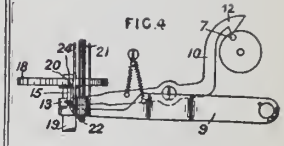


FIG. 4



checked, however, by the bent end 13 of the lever 10 obstructing a pin 22 on the regulating-spindle 21, until the pin 7 passes the tooth 12, when the lever 10 is pulled back again by its spring. The immediate return of the lever 9 is prevented by a sliding piece 24, which, as soon as the projection 15 is withdrawn from the hole 20, covers the hole; but after the spindle 19 has made a revolution, the projection 15 pushes the slider 24 aside and re-enters the hole 20. The rotation of the cam 18 allows a pivoted bar 31 and rod 33 to fall, moving a hinged flap 34, on which rests an arm 37 fixed to the horn 36 of the talking-machine. The reproducer 40 is thereby permitted to come into contact with the record, owing to the pull of a spring 38 on the horn, which is pivoted on a rod 44 in such a manner that motion in the direction of the length of the record may also take place. As the cylinder is rotated by a driving-cord 28, the impression on the record shifts the reproducer and the horn longitudinally until simultaneously with the stopping of the driving-spindle 19, the cam 18 lifts the bar 31, whereupon the flap 34 raises the reproducer out of contact with the record, and with the horn it is returned to its

Applications for patents, Sept. 6 to 11.

20,428. IMPROVEMENTS IN PIN POINT PROTECTORS. THOMAS WALL, Birmingham.

20,496. IMPROVEMENTS IN ELECTRIC CLOCKS AND LIKE MECHANISM. GEO. BENNETT BOWELL, London.

20,599. SAFETY HAT-PIN. WALTER STEEL, Newcastle-on-Tyne.

20,829. IMPROVEMENTS RELATING TO PROTECTIVE DEVICES FOR LADIES' HAT-PINS AND THE LIKE. ARTHUR OWEN, London.

Complete specifications accepted.

1908.

21,735. WATCH (OR PURSE OR THE LIKE) PROTECTOR. BIGGS.

25,119. CLOCKS. WALKER.

1909.

348. ORNAMENTAL RINGS. MARSH.



TRADE MARK

HARRISON'S

HOLIDAY LINE OF

Umbrellas and Walking Sticks

IS NOW COMPLETE

The distinguishing features of our goods are

Unique Designs **Perfection of Construction**
Superb Finish **and Durability**

Our new Combination Sets of Umbrella and Cane, strapped together, are meeting with great success among the trade

Established 1876 **W. W. HARRISON CO.,** 1149 Broadway, NEW YOR

Mr. Retailer:



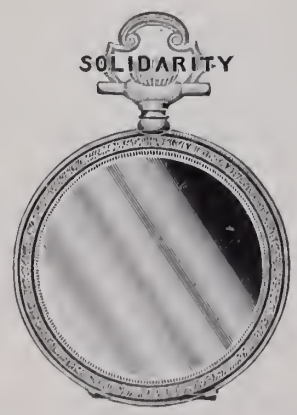
R-1107



R-1098



R-1178





SOLIDARITY

"THAT'S ALL"

NITED STATES PATENTS THAT HAVE EXPIRED.

eported especially for THE JEWELERS' CIRCU WEEKLY by Davis & Davis, Patent Attorneys, York and Washington, D. C.]

Patents expired Oct. 4, 1909.

.605. VEIL PIN. GEORGE H. FIEN, Oneida, N. Y.

.766. PROCESS OF EXTRACTING GOLD FROM ITS ORES. CARL MOLDENHAUER, Frankfort-on-the-Main, Germany.

.783. SCARF-CLASP. JAMES J. HALLAHAN, Brooklyn, N. Y.

.812. EYEGLASSES. FRITZ G. SCHMIDT, New York.

.832. HAIR-PIN. JOHN F. CHASE, Augusta, Me.

.949. WATCH-CHARM. DANIEL A. SMITH and CHAS. E. GRAPEWINE, Kokomo, Ind.

.962. PROCESS OF SMELTING COMPLEX SILVER ORES. CHRISTOPHER JAMES, Swansea, England.

.960. WATCHMAKER'S DEPTHING AND ADJUSTING TOOL. GEORGE W. HARRIS, Sturgis, Mich.

Designs issued Oct. 1, 1895, for 14 years

722. LINK CUFF BUTTON. JAS. E. HILLS, Brooklyn, N. Y.

724. SPOON-BAIT. ELIAS OLIVER PEALER, Sayre, Pa.

Design issued Oct. 7, 1902, for 7 years.

096. HANDLE FOR SPOONS OR SIMILAR ARTICLES. CHAS. SMITH COURT, Providence, R. I.

Design issued April 3, 1906, for 3½ years.

032. HANDLE FOR SPOONS, FORKS OR SIMILAR ARTICLES. CHESTER B. SHEPARD, Melrose, Mass.

Air Ships and Smuggling

is by no means inconceivable that in the comparatively near future the world y witness flying planes perfected to a nt which will enable them to make trips several hundred miles with a fair de- e of certainty in calm weather—and our n frontiers march with those of Canada the north and of Mexico to the south several thousand miles.

Along both these borders the Government w maintains a corps of inspectors to vent smuggling. Their services are be- ved to be generally effective. But it is ious that the construction of flying ma-



EWELED HAMMER PRESENTED TO PRESIDENT TAFT AFTER HE HAD USED IT TO FASTEN A DOOR PLATE ON THE HOME OF THOS. F. WALSH.

mes moderately dependable for speed and fety would create entirely new conditions smugglers in the countries which adjoin r own should undertake to use such orics for night flights across the borders th cargoes light in weight, yet possessing gh value—such, for example, as diamonds, stly laces or opium.—Philadelphia *Even- g Bulletin.*

B. W. Blocher, Ellwood City, Pa., who d been seriously ill, is reported con- lescent

An Interesting Display of Trophies.

AN interesting display of trophies was recently made by Geo. Wolf & Co., Louisville, Ky., which excited considerable local attention. This consisted of about 20 silver cups and pitchers, which were to be awarded as prizes at the Kentucky State Fair, and were furnished by this jewelry house.

The jewelers had these grouped together



AN EXHIBITION OF THE TROPHIES OF THE KENTUCKY STATE FAIR MADE BY A LOUISVILLE, KY., JEWELRY HOUSE.

at their store, 418 Fourth Ave., in such a way as to show off the graceful outlines and other details of all the trophies.

Jeweled Hammer Presented to President Taft.

ONE of the many handsome gifts received by President Taft on his trip through the west was a jeweled hammer which the President used in fastening a brass plate on the wall of Thomas F. Walsh's country home at Denver, Colo., which was renamed "Clonmel."

This hammer, which is studded with jewels, was made by the Boyd Park Jewelry Co., Denver, under the direction of Thomas L. Drake, general manager. A fine amethyst is set at one side, while the inscription is on the center of the head.

Paul J. Taliaferro, formerly with the Mulford Jewelry Co., has associated himself with the firm of W. C. Graves & Bro., Memphis, Tenn.

How Well-Laid Plans of Burglars Were Frustrated by the Jewelers Security Alliance.

(*Continued from page 105.*)

short notice, and the Pinkertons are maintaining an extensive information bureau, containing pictures and descriptions of thousands of professional criminals, together with their methods and the haunts which they frequent, so that when a burglary is committed this bureau can often judge who the burglars were and where they are likely to be found by the way in which the work was done.

Confidential relations have been established with correspondents in all parts of the country, from whom information is obtained regarding robberies which are contemplated, and the Alliance has frequently sent word to members whose stores have been selected for attack, warning them of weak points which have been observed by criminals. These were immediately strengthened and the proposed raid would then be abandoned, the thieves recognizing that their plans must have been discovered.

The Alliance also sends bulletins to its members, giving in detail all the various tricks of sneak-thieves, pennyweighters and other criminals who prey upon the jewelry trade, with information and advice as to the best means of prevention.

Such work as this is invaluable to the retail jeweler, and it is no wonder that the membership of the Alliance is increasing by leaps and bounds, more than 400 new names having been added to the roll since Jan. 1, 1909, of whom 108 were received at the September meeting.

Certainly every jeweler who carries any stock at all owes it to himself, his family and his creditors to secure this protection, which can be obtained for a merely nominal rate, the Alliance not being a money-making corporation, but an association of jewelers for mutual benefit.



Get the Railroad Trade

CONTROL the railroad trade in your district and you are assured of a good business. The duties of railroad men require them to have a correct and durable watch.

It is also true that other trade follows railroad trade, because the patronage of railroad men at once stamps your stock as *reliable*. The Railroad

Elgin

is designed especially to meet the requirements of the railroad man. The silver finish metal dial is most popular because the faintest ray of light illuminates it. This is the *only* metal dial made with *inlaid* figures of *hard enamel*. Some prefer the white enamel dial.

The Railroad Elgin is the thinnest 18 size watch made. It is timed and cased at the factory, and will run longer on one winding than any other railroad watch.

Another sales factor is *Elgin prestige*; for the Elgin is the most popularly known watch in the country, and this particular Elgin is everywhere recognized as a standard railroad timepiece. Advertising in railroad magazines is familiarizing it among railroad men who are anxious to see it and who are asking for the Elgin with the "49 silver dial" or the "49 enamel dial."

You can't control the railroad trade with a poor watch; but you *can* with the Railroad Elgin. Write to your jobber or to the company direct for prices.

These are the four grades and established retail prices as advertised:

GRADE		20 YEAR GOLD-FILLED	25 YEAR GOLD-FILLED
VERITAS	23 JEWELS	$46.00	$48.00
VERITAS	21 JEWELS	$43.00	$45.00
FATHER TIME (VERITAS MODEL)	21 JEWELS	$38.00	$40.00
B. W. RAYMOND " "	19 JEWELS	$34.00	$36.00

ELGIN NATIONAL WATCH COMPANY
Factories: Elgin, Ill., U. S. A.

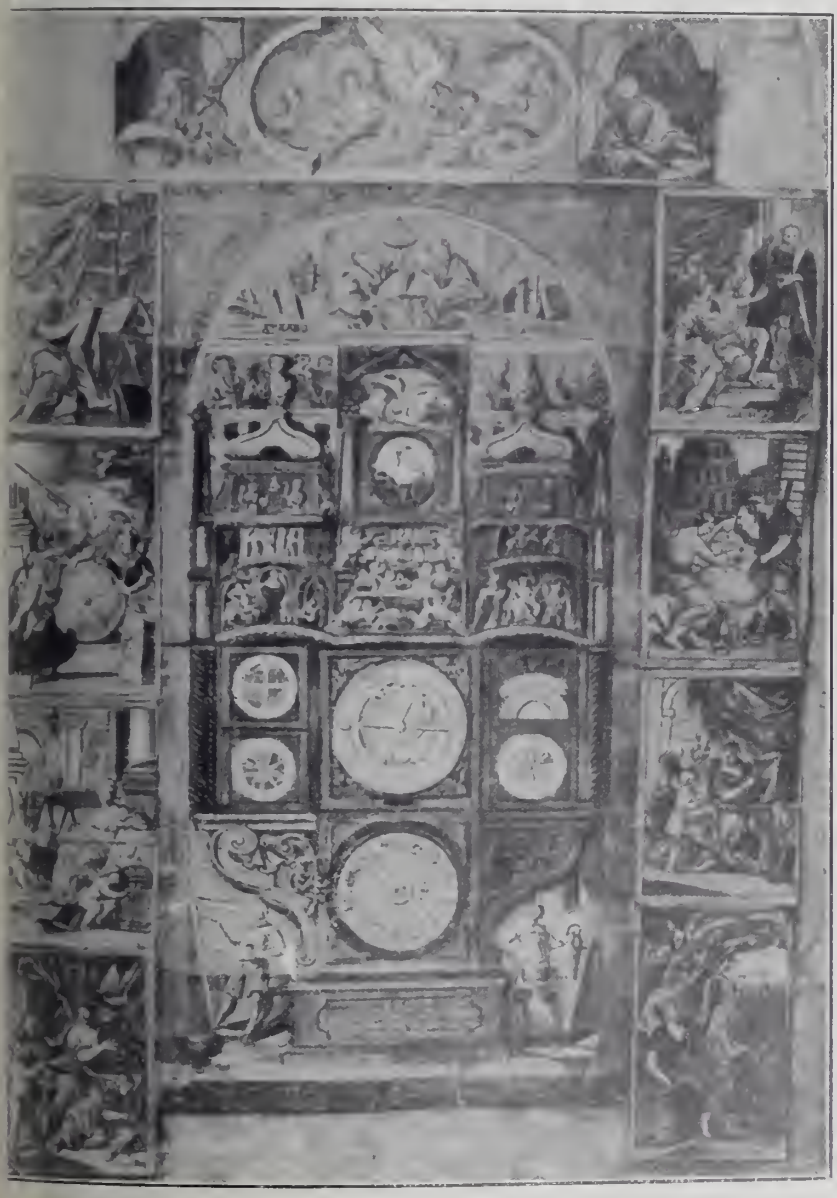
New York Office, 15 Maiden Lane — General Offices, 131 Wabash Ave., Chicago

THE HOROLOGICAL REVIEW

The Curious Astronomical Clock at Olmütz.

Written expressly for The Jewelers' Circular-Weekly, by Chas. A. Brassler.

SINCE the celebrated Strasburg clock was made the construction of similar comprehensive and complicated clocks has been almost at a stand-still. Various astronomical clocks have, it is true, been made in Germany and America for exhibition purposes: we need only remind our readers of the ingenious "Twelve Apostles clock" which was destroyed by fire a few years ago at the exhibition at Arnheim; of C. Spath's clock in Steinmauern—a remarkable work from a technical point of view; of the so-called "universal clock," by Noll, of Villingen, exhibited in various cities, and of R. L. Wille's clock, similarly designed, which was on view at the exhibition in Leipsie.



OLMUTZ CLOCK AFTER ITS THIRD RESTORATION, IN 1746.

None of these comprehensive but at the same time portable clocks can, however, rank with the Strasburg clock, which has existed for several centuries, and which, after being restored in the thirties of last century by the celebrated clockmaker, Schwilgue, of Strasburg, works to-day with perfect action in all its parts.

For about 200 years, however, the Strasburg clock had a rival in the astronomical clock at Olmütz, first constructed in 1422. This complicated piece of mechanism, which had previously been restored several times (in 1552-57, in 1661 and 1746), had unfortunately become seriously damaged in the course of time; its reconstruction involved considerable difficulty and expense, as all the separate parts had to be renewed, but the necessary money was at last raised by subscription, and when, in the firm of Ed. Korfhage & Sons, of Buer, Hanover Province, Germany, technicians were found competent to grapple with the difficulties of the reconstruction, the work was taken in hand and brought to a successful conclusion in the spring of 1898.

A description of this remarkable work of art will doubtless interest our readers.

The clock is fixed in a niche, three tiers or stories high, in the outer wall of the town hall, close to the tower. The principal wall of the clock, which is 15 meters high and 5½ meters wide, is divided into three portions: a lower part with the calendar and the astronomical disk, a central part with the group of angels and the movable figures, and a top part likewise decorated with pictures.

A glance at the lower portion of the principal clock facade reveals a marble slab in the middle with the inscription "What thou hast inherited from thy fathers win it to possess it," and below, in smaller letters, "To the Mayor, Joseph von Engel, and the combined efforts of the art-clock restoration association and the Town Council belongs the credit for the restoration of this clock in 1898."

Over the tablet with the inscription the socle like substructure on which it rests

Waltham Watches

COLONIAL SERIES

COLONIAL SERIES movements are made by the WALTHAM WATCH COMPANY only. They are supplied in five qualities as follows:

RIVERSIDE MAXIMUS; Nickel

23 diamond and fine ruby jewels; two pairs diamond caps; raised gold settings; accurately adjusted to temperature, isochronism and five positions and carefully timed; compensating balance; meantime screws; patent Breguet hairspring, hardened and tempered in form; patent detachable balance staff; both balance pivots running on diamonds; double roller escapement; sapphire jewel pin permanently driven into the roller; exposed sapphire pallets; steel escape wheel; gold train; patent micrometric regulator; tempered steel safety barrel; exposed winding wheels; steel parts chamfered; fine glass handpainted dial of most modern and artistic design.

RIVERSIDE; Nickel

19 fine ruby jewels; raised gold settings; adjusted to temperature and five positions; compensating balance; meantime screws; patent Breguet hairspring, hardened and tempered in form; patent detachable balance staff; double roller escapement; steel escape wheel; exposed sapphire pallets; red gold center wheel; patent micrometric regulator; exposed winding wheels; tempered steel safety barrel.

ROYAL; Nickel

17 jewels; red gold settings; adjusted to temperature and three positions; compensating balance; meantime screws; patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; exposed pallets; patent micrometric regulator; tempered steel safety barrel; exposed winding wheels.

No. 1425; Nickel

17 jewels; red gilded settings; cut expansion balance; meantime screws; patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; exposed pallets; red gilded center wheel; patent micrometric regulator; tempered steel safety barrel; exposed winding wheels.

No. 1420; Nickel

15 jewels; settings; cut expansion balance; meantime screws; patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; exposed pallets; patent micrometric regulator; tempered steel safety barrel; exposed winding wheels.

COLONIAL SERIES movements are sold in cases only. Each movement is fitted in its case and the watch timed at the WALTHAM factory.

Waltham Watch Company

Waltham, Massachusetts

ends upwards on each side of the wall an forms a square frame for the calendar di which shows the days of the week, the ws, the months, the date and the phases of the moon by means of hands. On a ol disk, moving from left to right, the da are pointed out by a gilded staff held yn angel at one of the sides.

ne remaining space to the right and e of the base below the volutes at the is covered with paintings. In these surfaces the painter, Bitterlich, has d the ideal figure of the original con-



CALENDAR DIAL.

ctor of the clock, Anton Pohl; on the le we see the old master in his workroom, o he right the master after his legendary b ding by the ungrateful Town Council of Olmtz. Both the pictures are full of d natic life.

bove the calendar dial, occupying the e re breadth of the wall, and surrounded b friezes, is the astronomical portion of t work. It includes, on the left, a twelve-



PLANETARY OF THE CLOCK.

r dial, with a minute dial above it, in center, the astronomical division, show- the movement of the planets, and on the t two 24-hour dials. The lower of e two dials shows the solar day, di- d into 24 hours; the upper dial, revolv- and containing in its center the north- celestial hemisphere, shows the sidereal .

ne astronomical dial with the mechan- behind it forms the real center of the le work. The path of the planets is here shown by a neatly executed mechanical contrivance. In the center of the disk we see the sun, and around it the planets Saturn, Jupiter, Mercury, Earth, Mars and Venus revolving round the sun from right to left (west to east).

Uranus and Neptune, which require, respectively, 84 and 165 of our years to complete one revolution, are omitted, as it would have been impossible to represent their orbits. Round the sun may be seen the four seasons, pretty allegorical figures, also painted by Bitterlich.

On the edge of the planetary dial and in separate fields are shown the months, and behind them the corresponding signs of the



THE OLMUTZ CLOCK AS IT IS TO-DAY.

zodiac—well-executed paintings in elegant plastic frames. All the dials of the astronomical portion of the work are made of silvered sheet copper and have blue edges. All the carvings of the surrounding woodwork are richly colored. In the four corners Bitterlich has painted some small angels' heads.

One story higher begins the aerial section. Instead of dials and hands, we here see in the center of the scene, arranged in three rows, one above the other, a group of 16 charming little angels, each bearing a hammer and a bell. The latter are made of wood, but when the bells begin to ring behind the scenes at noon the angels' hammers are set in motion at the same time.

Not only music-making angels, but a row of moving figures, human and animal, are shown on this tier. Here we see the Count of Hapsburg and the priest, Saint George and the Dragon, the Kings of the



PRIEST AND ATTENDANT.

East, the Virgin on her throne with the Child Jesus, the flight into Egypt, the four periods of life, symbolized by highly characteristic moving figures, and finally the inevitable wing-flapping and crowing cock.



MADONNA WITH THE INFANT.

All these figures, made by Hotger, of Wiedenbrück, Westphalia, from Bitterlich's designs, are richly colored.

Above and partly within the mechanical section is a portrait of the Empress Maria Theresa. It is not necessary to inquire the reason for the presence of the portrait of the empress, who was twice in Olmütz. It

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Why travel in the same old rut the balance of your natural life, and buy the same antiquated styles of Nickel Alarm Clocks your grandfather used to buy, just because some manufacturers have not thought it necessary to produce new designs in Nickel Alarms, as they do in other clocks?

We have some new ones, superior to anything heretofore made, and to introduce them and put a set into the hands of every jeweler, we will, on receipt of $6.00, deliver east of the Rocky Mountains, express prepaid, one sample of each, consisting of eight clocks as described.

Don't fail to avail yourself of this opportunity to see a complete line of up-to-date alarm clocks.

See coupon at bottom of page.



STANDARD.—30-hour time, Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

THE RATTLER.—30-hour time, Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case nickeled and highly polished.

LONG ALARM.—30-hour time, Six-minute Alarm with "shut off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless bras nickeled.

ALTERNATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

THE E. INGRAHAM CO.

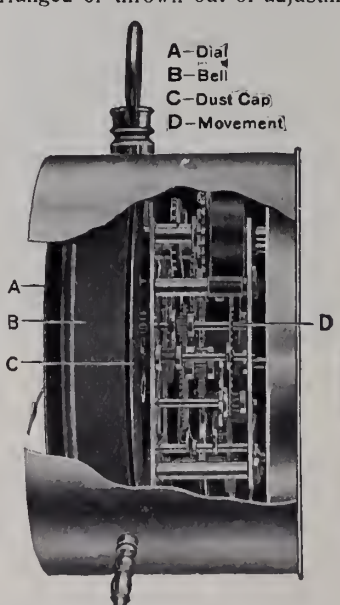
BRISTOL, CONN.

DI-ALTERNATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off switch; extra large bell. Height, 7 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

"THE ALARM CLOCK WITH THE CONCEALED BELL"

See cut of interior view showing bell located entirely within the case. The unsightly visible bell eliminated. Bell cannot be disarranged or thrown out of adjustment.







SIREN.—30 hour time, Long Alarm (four minutes), with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass; Case, nickeled and highly polished.

VIBRATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass silvered; Case, solid brass, old brass finish.

ROTATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off switch. Large bell inside case. (See interior view.) Height in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

TEAR THIS OFF AND MAIL TO-DAY

THE E. INGRAHAM COMPANY, BRISTOL, CONN.:

Gentlemen—Enclosed find $6.00. Please send me by express, prepaid, your "Introductory Assortment" of eight alarm clocks, consisting "Standard," "The Rattler," "Long Alarm," "Alternator," "Di-Alternator," "Siren," "Vibrator" and "Rotator." Yours truly,

Name.....Address.....

as ft simply because it was there before d because on principle no alteration in ginal arrangement of the figures was ri ted. It was even contemplated to re- ne frescoes of the painter, Handtke,



ER BOY, PERSONIFYING CHILDHOOD.

repair them merely, but this was o be impossible, and Bitterlich was ssioned to reproduce Handtke's sym- figures, entire freedom being allowed



ROOSTER THAT ACTUALLY CROWS.

n in the exercise of his imagination nventive faculty.

a result we have eight great pictures e side walls of the clock, representing, e right, rhetoric, geography, geometry, logy, industry; on the left, arithmetic, astronomy, architecture, mechanics and music. All these were sciences and virtues necessary for the successful completion of the work. Within the pointed arch, at the top, Bitterlich painted an Apollo with the Muse and Pegasus, and to form a connecting link between the above-mentioned great wall pictures he added two portraits of the geographers Strabo and Ptolemy on each side. Here also his work was suggested by the symbolizing art of Handtke.

Other pictures by Bitterlich are to be seen at the top of the back wall; they are arranged in two groups to the right and left and represent various persons looking down over a Gothic parapet on to the clock; also a luna under the second large lunar disk and above the portrait of Maria Theresa. These groups are in modern style, full of life and action, and are painted on wood. It is a pity that they are placed too high to be easily seen from the screen below. They must be seen through a glass to be properly appreciated.

We will add a few words on the mechanical portion of the work. The clock consists of a going train with a gravity escapement. It comprises a quarter-hour striking work, an hour striking work, a double train for moving the figure of the boy, a double driving gear for the bells and a train for the cock. The minute hand, the hour hand, the astronomical work and the 24-hour hand for solar and sidereal time are given from the going train. The calendar work in its turn receives its impulse from the astronomical work, in which a lever drops every night at midnight, thereby setting all the parts of the calendar work for the next day.

The large day dial of the calendar work is set in motion by an iron ring provided with 363 teeth, to which an automatic arrangement for leap-year is fitted. The large ring, as we have said, has only 363 teeth, two less than the number of days in the year. The two missing teeth, however, are replaced by a wheel segment with three teeth attached to a large wheel and kept stationary for three years by a movable star with four points. In the fourth year this star-wheel releases the wheel segment; this causes the wheel to stop for 24 hours on Feb. 29.

A stationary dial divided into four fields is inserted in the interior of the movable calendar disk; in it are shown the days of the week, the date, the months and the phases of the moon. A single disk with unequal notches, revolving once round its axis in four years, provides for the exact regulation of the hands of all these dials.

The mechanism for indicating the periods of revolution of the planets in the astronomical work is so arranged that a special tube is provided for each planet, set in motion by a driving whel on the inner orifice of the hand. The revolution of the tube, exactly corresponding to the period of revolution of each planet, causes the hands, which are furnished with stars and astronomical symbols, likewise to revolve. The earth hand is the first to strike the eye; it points out exactly the revolution of the moon round the earth.

The impulse for the lunar revolution is communicated through the entire length of the planet hand bearing the earth, and is conceived and constructed in the most ingenious manner. The solar and lunar eclipses are plainly indicated by this device.

The movements of the mechanical figures are carried out in the following order: Every day at noon when the sound of the hour strokes, which the symbolical figures of Youth and Manhood accompany with blows from a hammer, has died away, the boy plays a pastoral melody. He has a repertoire of six pieces. After this a peal of bells is started; these bells play three tunes, which may, if desired, be transferred to the music-drum, provided that not more than 16 notes are required, this being the number of bells. While the first piece is being played these figures appear in the left central field: St. George, Rudolph of Haps-



PAINTING ON SLIDE OF CLOCK.

(Representing the grief of Anton Pohl after destroying his own great work.)

burg with the priest and Adam and Eve.

With the second piece the figures in the central field to the right show themselves; these are the three Holy Kings (Wise Men of the East) before Mary on her throne, and the Holy Family on their flight to Egypt. During the performance of the third piece all the figures appear once more, and the cock crows and flaps his wings.

The clock is driven by eight weights. The pendulum rod is made of ash wood previously boiled in hot oil; the pendulum, therefore, has a remarkable capacity for resisting the effects of change of temperature and damp. The manufacturers fit these wood pendulums to all large clocks, and consider them superior to the compensation pendulum. The ball of the pendulum weighs exactly 50 kilograms.

The playing work is provided with an iron drum 70 centimeters in diameter and 80 centimeters long. The notes are easily adjustable, and 11,520 pins can be inserted in the note cavities. The 16 bells of the music work, each of which has two hammers, weighs 300 kilograms; the weight of

RATHER EARLY FOR CHRISTMAS BUYING?

Perhaps so, but there's going to be a fearful rush later on and

SOMEBODY WILL BE SHORT

An attractive display **NOW** will interest your trade and an order to us for **FUTURE SHIPMENT** will fix you all right for the

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A **UNIVERSAL** selling plan that means more sales

Additional salesmen wanted with watch knowledge

t entire works is about 28 metric cent-
ns. The total cost of the reconstruction
a ounted to 17,000 marks ($4.250), a mod-
e sum when the difficulties of the work
considered.

he citizens of Olmütz have reason to be
ud of the work. The time required for
completion was considerable. Even the
ents contributed to impede its progress
threw the concealing scaffolding to the
und, so that the unfinished work stood
sed to public view. Every difficulty
now at last been overcome, and Aus-
possesses another interesting art me-
rial

he repairers of the clock, Messrs. Korf-
e, also deserve the highest credit for their
k, for not only have they solved a diffi-
problem with complete success, but the
k, in the opinion of experts, is a re-
kably beautiful and enduring one. In
uries to come it will, unless destroyed
ome unfortunate accident, bear eloquent
mony to the skill of the German firm.

HORS NOTE.—There is a tradition that Anton
was blinded upon the order of the Council
e City of Olmütz so as to prevent him from
ng a similar work of art anywhere else.
aged at this ingratitude, the master, deprived
is sight, under the pretense of wishing to
late something in the mechanism, is said to
asked to be led to the clock, which oppor-
y he is supposed to have utilized to destroy
whole work by twisting or cutting a wire.
ar traditions exist with reference to other
clocks, as the one in Strasburg, that of
sic, etc. They have been dramatized and
ed in story form by various authors, but we
to take them "with a grain of salt." It seems
e sufficiently refuted in this case by the fact
Pohl subsequently constructed a similar clock
reslau and that the Olmütz clock kept run-
satisfactorily until 100 years after its in-
tion, although others seem to have kept it in
according to the records.

Magnetism in Chronometers and Watches.

(Continued from issue of Oct. 6.)

MAGNETISM as a branch of electri-
cal science is highly interesting and
ful, and forms an almost inexhaustible
dy for the average mind. By the watch
rairer, magnetism is to be avoided as
h as possible, which is very difficult
en with the greatest care. Small oblong
l tools often become spontaneously mag-
ic when placed for a long time in a
r direction. In connection with this a
quotations from Boenditch's Navigator
y be interesting:

t was many years after the discovery
the compass before it was suspected
t the magnetic needle did not point ac-
cately to the north pole of the world;
about the middle of the 16th century
ervations were made in England and
nce which fully proved that the needle
nted to the eastward of the true
th. This difference is called the varia-
n of the compass and is named east when
north point of the compass is to the
stward of the true north, but west
n the north point of the compass is to
westward of the true north. The
ntity of the variation may be found by
erving with a compass the bearing of
celestial object in the horizon (or, as it
called, the "magnetic amplitude"). The
erence between this and the true am-
ude, found by calculation, will be "the
iation."

The same may be obtained by observing the magnetic azimuth of any celestial object when elevated above the horizon; the difference between this and the true azimuth, found by calculation, will be the variation.

Some years after the discovery of the variation, it was found that it did not remain constant, for the easterly variation observed in England gradually decreased till the needle pointed to the true north, and then increased to the westward.

As all the courses steered by a compass must be corrected for the variation to obtain the true course, it is of importance to the navigator to know how to find the variation at any time.

If the needle of a compass is exactly balanced on its point in a horizontal position and then the magnetic virtue communicated, it will point toward the north and will also be inclined toward the horizon, the north point of the needle tending downward and the south point upward in northern climates, while the contrary will occur in southern climates. This inclination of the needle to the horizon is called "the dip of the magnetic needle," which is different in different places, though it has been found to remain nearly in the same place since its discovery in the year 1576, in which year, at London, it was 71 degrees 51 minutes; in 1723 is was 74 or 75 degrees, and in recent times it was 72½ degrees.

Messrs. Humboldt and Biot published a method by which the dip may be calculated for any given place in north latitude with a considerable degree of accuracy. According to this theory, there are two magnetic poles, one in latitude 79 degrees one minute N. and in longitude of 27 degrees 42 minutes W. from Greenwich; the other is diametrically apposite in the latitude 79 degrees one minute S. and in longitude 152 degrees 18 minutes E. The great circle of the earth 90 degrees distant from these poles is called the magnetic equator.

In the magnetic equator the dip is nothing, and at the poles it is 90 degrees; at any other point of the surface of the earth the dip varies with the distance from the magnetic pole. This distance may be calculated by common spherical trigonometry by measuring the distance on a terrestrial globe from the magnetic pole to the place for which the dip is to be calculated. The dip was calculated on these principles for 20 places in Europe, Asia, Africa and America, but at Spitzbergen the difference was between four and five degrees.

(THE END.)

Five wheels and a small battery virtually constitute the mechanism of a wonderful clock just invented in England. It will run three years without attention, and at the end of that time all that is required is to attach a new battery. Another new English clock enables the possessor to ascertain at a glance the mean time, the meridian, and relative position of every part of the empire, besides being able to witness the actual speed and direction of the earth's rotation. The motive power is a clock in the base of the stand, and the apparatus requires winding only once a week.

Weight and Size of the Balance.

THE regulating power of a balance is measured by its mass or its weight at the circumference, multiplied by the square of the speed.

The effective or useful weight in a balance is that situated away from the center; that is why care is taken to use the thickest rim possible and even to make it heavy and load it with screws. For the same reason the dimensions of the core and of the arms are reduced as much as possible. The speed is measured by the distance covered, within a given time, by a point on the circumference of the balance.

If, therefore, says *Revue International de l'Horlogerie*, the diameter of a balance is increased, its regulating power will increase in the same ratio; large balances are consequently preferable to small ones. If two balances of equal weight, moving at an equal circumferential speed, are of unequal size, their regulating power will be the same; but the larger balance will have the advantage of being exposed to less friction, for its angular motion will be smaller. In fact, the latter's arc, measured at its circumference, will correspond (on equal distances covered), to a smaller number of degrees than the arc described by the smaller balance.

It is better to use the largest balance possible and relatively light, making quick vibrations, than a heavy large balance making slow vibrations.

Given the diameter of a balance and the number of vibrations to be performed, it is better to make it travel over the great arcs by making it lighter than to increase the mass at the expense of the speed.

If two balances are of equal power their weights will be in inverse ratio to the square of their speeds.

If two balances have equal weights, but unequal speeds, their powers will be in the same ratio as the squares of their speeds.

If the speeds are equal the powers will be in the same ratio as the weights. If the weights and the speeds are unequal, the powers will be in the ratio of these weights multiplied by the square of the speeds.

With the help of the principles just explained, after we know the weight of a balance, its diameter, its speed, the force that keeps it in motion, we shall be able to deduct the new conditions required by any other balance of different weight, diameter, speed and different impulse.

All balances can scarcely be of the same weight and size, for these two elements are governed by several proportionate laws arising from the motive force and the dimensions of the depthing or glass and from other data equally variable.

The determination of the weight and of the diameter of the balance has, therefore, been, and still is, the subject of more or less uncertain investigations.

A thief recently hurled a brick through the large plate glass show window in the store of E. E. Chandler, Boone, Ia., and stole 10 gold watches valued at about $250. Notwithstanding the fact that the jewelry store is located only three doors from the police station there is no clue to the thief.

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They possess all the features required and are fully appreciated by the critical merchants to make a timepiece a satisfactory article of merchandise and,

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No. 82.
89 in. x 20 in. Solid mahogany case, brass dial, black numerals, etched sun rays, decoration in center, corners and arch; brass covered weights.

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We constructed the "Monastery" works with a view of competing with a weight movement against inferior spring works. Our success has been great. The weight "Monastery" construction, chain wind, is of such excellent quality in every respect and offered at such a reasonable figure that it is out of question to-day to offer any hall clock above $50.00, with long pendulum spring works.

A genuine Grandfather clock has always a weight movement. And we will state that any chiming Hall clock made up with a cheap spring movement can never be satisfactory. The hammer blow is too weak to get the tone out of good bells; only thin, light bells can be used with the little blow of the hammer; every day the spring gets weaker and the chiming slower; it even ceases after 5 or 6 days. Besides, in such cheap affairs the dial works are not suitable for quarter chiming. The combination makes a very poor clock. Not so with the "MONASTERY," which are heavy, powerful brass works, with solid steel pinions and built as a good weight chiming movement should be constructed.

The illustrated model is a fine piece of furniture, fit for any residence, and can be obtained with three combinations of striking:

1. With five 1¼" tubular bells, made and tuned by Mr. R. H. Mayland (Westminster chimes); list.....$180.00
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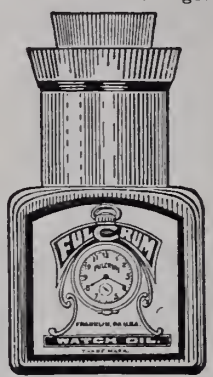
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We teach Watch Work, Jewelry, Engr Clock Work, Optics. Tuition reasonable. and rooms near school at moderate Send for Catalog of Information

"Clock Talk"

An original and unusually interesting descriptive folder.

It illustrates a line of brand new styles in clocks.

Cheerfully sent to any dealer asking for it on his letterhead.

American Cuckoo Clock Company, Inc.

Cuckoo Clocks and other Unusual Clocks ∴ ∴

Station S Philadelphia

Sommer Clock Co., Inc.

11 South 8th Street PHILADELPHIA, PA.

Makers of the best grade of

Cuckoo Clocks

Hardwood and beautifully finished CLOCK MATERIAL

New Haven Clocks

Our Cuckoo Catalogue upon request

Learn Watchmaking

...fined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address

St. Louis Watchmaking School, St. Louis, Mo.

OUR

Self Winding

Clocks are reliable

The Imperial Electric Clock Co.

Granite City, Ill.

THE JEWELRY BOX HOUSE

¶We manufacture and import Boxes, Cards, Tags, Trays, Window and Show Case Displays, Tissue Paper, Sealing Wax, Jewelers' Cotton, etc.



No. 2.—Paper Cutter.

FOX MANUFACTURING CO.

176 Madison Street :: :: CHICAGO



WE MAKE

The Alliance Ring

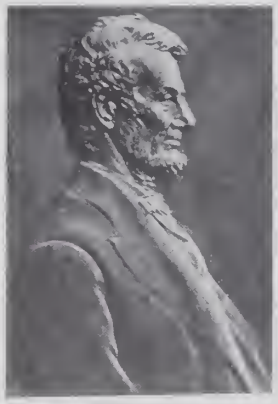
The graceful style of the Alliance Ring is rapidly supplanting the use of the old style wedding ring. The joints are invisible, and whenever engraving is desired it is done in the inside surface. Can be easily separated by inserting a pin in inside pin-hole.

14 karat, 3 dwts., each, $1.25 per dwt.; in dozen lots, $1.15 per dwt., net; 18 karat, 3 dwts., $1.40 per dwt.; in dozen lots, $1.30 per dwt., net.

MADE ONLY BY

LEONARD KROWER, WHOLESALE MANUFACTURING JEWELER AND OPTICIAN

536-538 Canal Street - - New Orleans, La.



Abraham Lincoln

Portrait Plaque, *Victor D. Brenner*
Bust from Life, *Leonard W. Volk*

Mexican Onyx and Rich Marble Pedestals, etc.

S. Klaber & Company

126 West 34th Street New York City

Send for Illustrated Matter

'Phone 1639 Gramercy

DESIGNS for STERLING and PLATED FLAT and HOLLOW WARES :: :: ::

ON HAND AND TO ORDER

CHARLES M. PRIOR, Designer, 24-26 East 21st Street, New York



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

The Witches' Hallowe'en Trip to the Moon.

A Display designed expressly for The Jewelers' Circular-Weekly.

HALLOWE'EN offers the jeweler a chance to decorate his window with a great many interesting and attractive devices which may be sold at a moderate price. Crêpe paper, for instance, can be bought by the yard very cheaply, on which there are printed witches, bats, moons, etc. These can be cut out or the paper used as it is.

In the illustrated suggestion for a window the centerpiece, a large "jack-o'-lantern," is made of paper on a wire frame, arranged to admit an incandescent electric light. These, when illuminated, have a startling effect. They can be procured in any size. Smaller paper "jack-o'-lanterns" may be used as candle shades, and a special shade is made decorated with black witches.

In the window shown herewith it is suggested that the background curtain be white in order to give a startling contrast to the black witches sailing up to the moon and down again. These can be bought as large as two feet high. A watch can be attached to each of these, and it is suggested also that all the watches, and especially the large center clock, be stopped at "the witching hour" of 12.

The cut-outs of the bats can be bought ready-made, if so desired, and the decoration of the brilliantly colored Autumn leaves can be bought also already strung up with wire for use.

The foreground covering might appropriately be made of some reddish-brown or other dark Autumn tint for the display of jewelry.

The tripods, or witches' caldrons, on the sides can also be bought cheaply. These should be filled with small jewelry, with chains overflowing, and "fires" of precious stones underneath.

As mirrors are used in a great many games, etc., the jeweler may take advantage of the opportunity to show a line of silver-backed hand mirrors. The rest of the display can be made up of various charms, pins, buckles, souvenir spoons, rings, crosses, etc.

Lastly, some "wise old owls" may be used to fill in vacant spaces, as between the candelabras in the picture. These can be bought ready-made.

If rightly managed, this ought to make a showy, interesting and timely window.



AN ORIGINAL ALL HALLOWE'EN WINDOW DISPLAY FOR THE JEWELER.

Business "Bewares."

BEWARE of the man who ridicules everything and everybody.

Beware of the man who talks much and borrows money for lunch.

Beware of the man who goes to church simply through force of habit.

Beware of the man too proud to learn.

Beware of the man who thinks always of his own comfort only.

Beware of the man who distrusts and disbelieves every member of his race.

Beware of the man who does not smoke, drink or work.

Beware of the man who shuns all human society.

Beware of the man who speaks ill of every woman.

Beware of the man who accepts your hospitality and then gossips about your home.

Beware of the man who tries to build a monument for himself out of the ruins of his fellow-men.

Beware of the man who smiles in your presence and sneers in your absence.

Beware of the man with a spine like rubber hose.

Recent Window Displays.

A NUMBER of original displays were seen during the recent Hudson-Fulton celebration in New York. One of the most noteworthy was shown in a large show window on Broadway and consisted of a model of a biplane and one of a monoplane with their wooden propellers whizzing around at great speed. The aeronaut was seated at the wheel and apparently enjoying to its fullest his trip through the air. A working model, rather crude, of course, of the great Zeppelin dirigible and a model of a smaller dirigible were also shown. All the models were suspended in the air against a background painted to represent the sky.

Storekeeping Department.

The Suggestion Case.

By Xeno W. Putnam.

D you ever try a "suggestion case" just inside your door? The idea is a r when properly carried out, for it the undetermined customer the help needed.

should occupy the same position in on to the show window that the latter to the newspaper advertising; it ex- the subject and goes more into detail. also somewhat similar in nature to ow case, but is more specific in treat- and therefore more personal in its l. To the maker of gifts it is particu- helpful and any jeweler knows that ade probably handles a larger propor- of gifts in its regular business than her except perhaps the bookman.

ange in the case an attractive sample e various articles kept in stock that most appropriate for gifts, as that is the largest number of customers are d over. The season of the year, of e, must influence the contents. For xt few weeks the Summer gift must st in evidence; the bits of jewelry gue for Summer outings. A little holiday gifts begin to come in gradual- til just before Christmas the sugges- case should be filled with suitable gift of the greatest variety. When no ular season goods are quite in order day gift suggestions are always time- In fact, there is no season of the year some sort of gift goods are not in nd.

ep the case filled with the daintiest of s but representing a good range in Let it be presided over by some who is specially familiar with the as a customer here is far more likely sire assistance than some one at the ar counters in quest of a definite le.

e giit purchaser may or may not have idea what to select. In either case display of gift goods is a welcome tance; the finding of all that is most le and daintiest brought together for enient inspection. Sometimes the col- on itself will solve the problem but the assistance of the clerk is needed a really competent clerk, with such a ay of gift goods under direct inspec- may relieve the customer of much lexing drudgery.

e suggestion case should always be up-to-date and always busy. Teach public that they may depend upon assistance on all occasions and then r disappoint them by letting it grow or out of season. Keep it con- tly new, bright, fresh and dainty, and ys suggestive. Do not permit some article to crowd out the needed variety. Remember that this case must cater to all s. Do not attempt built-up designs to attract attention, as in the show dow. This is the next step beyond, the attention has been secured, and necessary to show goods from their vidual standpoint instead of through collective effect. The only display allowable here, and that should never be omitted, is a placard announcing that "Perhaps the gift you are looking for is here. May we show you?" or something of that nature.

When backed up by good management and efficient clerks, the suggestion case will be found one of the most effective methods of store advertising and will at the same time be a method for which many of your customers will thank you heartily.

Selling Arguments Used by Retail Jewelers.

GOOD Watches.—You can't go wrong in selecting that watch you are thinking of getting from our stock. Should you have any particular make or grade in mind you are pretty sure to find it here—and at as reasonable a price as that watch can be sold for. If you don't quite know what watch to buy, the best movements are here for your comparison. We especially recommend the Hamilton watches, $12 to $50, for exacting service. New England popular priced line, $2 to $10. Renaud, Keokuk, Ia.

On the face of it, our statement that you cannot get better watch repairing in town than from us may strike you as blowing our own horn. After the accident bring it here and we will make it like new. We employ only the best of skilled and experienced workmen in our watch repairing department. Virgin & Young, Macon, Ga.

Diamonds and pearls in gold and platinum mountings are still the most prized effects of fine jewelry. Our designs embrace a very large line of artistic creations. All mountings are hand-made, insuring entire security in holding the stones. While offering goods of such exceptional quality our prices are most moderate, and we guarantee all precious stones to be exactly as represented. Don't neglect to look over our stock, as it is most choice and complete. I. M. Blitz, Topeka, Kans.

The Retail Jewelry Store of A. W. Newman, Binghamton, N. Y.

ILLUSTRATED below is the retail jewelry store of A. W. Newman, 18 Chenango St., Binghamton, N. Y. This store measures 48 feet in length and 18 feet in width. The ceiling is of steel and is painted white. The fixtures, including the show cases, are all of mahogany and present an attractive appearance.

The concern has one show window, six by four feet, which is brilliantly illuminated by means of arc lights. This window has plate glass mirrors in the back and at the sides, which thus enhances the beauty of the display and make the window space appear much larger than it really is. Maple wood is used for the flooring.



INTERIOR VIEW OF THE STORE OF A. W. NEWMAN, BINGHAMTON, N. Y.

The store is illuminated by means of gas and is also wired for electricity. Besides an extensive line of jewelry, the firm carries a line of leather goods.

Storekeeping Philosophy.

THE world cares little for what you believe. It's what you do that counts.

When in doubt, use old-fashioned common sense.

It is the clerk who is always trying to more than earn his money who becomes the owner of a store and the boss of other men.

Make your show window a show window. A circus without spice and novelty is no circus at all.

Your house is built of bricks. Your business is built of details. The soundness of the whole depends upon the soundness of the part.—*Business Philosopher.*

The store of E. E. Chandler, Boone, Ia., was robbed of $250 worth of watches recently. A brick was cast through the window.

ALEXANDER H. REVELL & CO.

Dayton and Eastman Streets

Chicago, Ill.



No. "FOUR HUNDRED" SPECIAL COLONIAL WALL CASE

"BEGIN NOW"

To beautify your store for the holiday season of 1909 and 1910. A new set of fixtures will bring that increased business. Our "Quarter of a Century" experience "is yours for the asking."

Write us to-day for copy of our new loose leaflet catalogue and let us quote you prices.



The Proof of the Pudding

The proof of ability in any line consists in doing the things that others have failed in doing.

This we have done repeatedly, and can furnish the proof.

We sold $20,300 in one sale where another auctioneer had thrown up his hands after selling only $3,000.

In another sale we sold three times as much as the combined sales of two other auctioneers, and realized much better prices.

We have repeatedly taken dead sales—the result of the work of incompetent auctioneers—put new life and vim into them, and closed out the stock at a profit.

However, it is not the large amount of goods sold that counts so much as the net results in the profit and loss account—the small amount of new goods used, compared to the percentage of your goods, and your dead stock in particular, that are disposed of, and that larger and more important question of the after effects of your auction sale upon your customers, and, consequently, upon your future trade.

We believe we have solved the problem of how to conduct an auction sale so it will be to your profit, in both dollars and cents, and in the building up and permanency of your regular business.

We will furnish you evidence that sales, at this time of the year, when regular business is dull, can be made as profitable as during the seasons when regular business is booming.

We would be pleased to talk with you about it.



MITCHELL & TILLOTSON

Jewelers' Auctioneers

35 Maiden Lane - - - - NEW YORK



How to Go About Selling Goods by Advertising.

By Geo. Frank Lord, in *Printers' Ink*

UNTIL within recent years most successful advertising men believed their success was due to a sort of sixth sense—inborn [illegible] that ordinary mortals could not hope to gain. And in a recent editorial on advertising appearing in a New York newspaper and presumably written by the advertising manager this ancient fallacy is again [illegible]igated.

[illegible]dvertising ability is in the same category as clairvoyance, those who believe they possess it should be greatly comforted, and all other unfortunate aspirants for success in advertising should be duly discouraged. But it is not true. The ability to sell goods through "salesmanship in writing" can be acquired as readily as ability to make arithmetical calculations, or to build houses, or conduct farming on a scientific basis.

Professional advertising men do not depend on *inspiration* for ideas and plans of campaign. Whether consciously or not, they work by *method*. And their method can be learned and successfully used by any person of average education and common sense. The purpose of advertising is to *sell something*, whether it be merchandise, service or opportunities, necessities, utilities or luxuries.

Good advertising consists of an efficient presentation of the selling points of the article or proposition to be sold to possible buyers. Hence, when an expert advertising man is confronted with a selling proposition to be advertised, he first considers [illegible] is the salability of the article, does a demand for it exist, or must it be created? Who needs, wants, or could be made to want it; how best can these possible buyers be reached, and what is the most effective and economical method of bringing the merits of the article to their attention. The conclusions at which he arrives after considering these points—and certainly any man with commercial common sense and knowledge of people and affairs can form such conclusions—constitute the [illegible] that determine the kind of an advertising campaign to be conducted. No inspiration or intuition is required thus far, but only method or analysis—a scientific selection and grouping of facts.

His next step is to analyze the productive and motive forces that can be brought to bear on the execution of such a campaign. What are the manufacturing and financial resources of the prospective advertiser? How extensively can he afford to advertise? How much business can he handle? How fast can he deliver goods, either direct to purchasers or through dealers? How many dealers has he? Where are they located? What territory does he cover or want to cover?

The conclusions arrived at regarding these points indicate the extent of the proposed campaign and also throw further light on the kind of campaign. It will be noted that he is still proceeding along exact and scientific lines.

Next comes the selection of mediums and apportionment of the advertising appropriation among them. The only qualifications for expert work along this line are knowledge of quality and quantity of circulations, and economical methods of buying and using space. Any one can acquire such knowledge.

Finally, he comes to the actual preparation of the copy—the writing and designing of the ads. "Ah!" you say, "here is where genius is required." But you are wrong. We are accustomed to ascribing to genius, clairvoyance and miracles any performance that we can neither do nor understand. And just as the marvelous results produced by the mythical Sherlock Holmes proved ridiculously simple when his scientific methods of analysis were understood, so the mystery of successful ad-writing vanishes before the light of reason.

The successful ad. must attract the attention of possible buyers, create desire in their minds for the article advertised, and induce them to write or call, or perform some other action leading to a purchase of the article. In general terms that is all there is to ad-writing. The rest is purely a matter of detail that can be mastered by any one with sufficient analytical ability to do an example in fractions or elementary algebra.

To attract the favorable attention of prospective buyers is simply a matter of placing in carefully selected mediums a pleasing illustration of the article or one of its selling points and a strong headline.

Creating desire consists merely in describing the selling points of the article or proposition in such a manner as to appeal to the common needs or desires of mankind and the special requirements of the class for whom the article is intended. The determination of selling points and distinctive features is the important prelude to an effort to create desire. And analyses of articles to ascertain their selling points is strictly scientific work rather than genius. The method is very simple, but requires thought and trained merchandising perception.

Producing action leading to a purchase is largely a matter of informing the reader how and where the article may be obtained, how to distinguish it from other or similar articles, and making it easy for him to order or purchase it.

The advertising man who says, "The longer I am in the advertising business the less I feel I know about it" is a self-confessed incompetent. Invariably it will be found that he works without method, and is a subscriber to the "ancient and honorable" fallacy that "advertising men are born, not made."

What Some Jewelers Say.

THE beauty of cut glass made by skilled artisans, in every way symmetrical, sparkling, brilliant, beautiful. A few specialties in carved crystal worthy of your attention are vases, jugs, glasses, bowls and trays. Frankly, we do not think you can afford to miss this exceptional opportunity. Virgin & Young, Macon, Ga.

In the foreground is where we seek to be. No wall flowers or dark alley objects for us. In the foreground, and foremost in estimation of best judges is the finest stock jewelry in town now to be seen here. Don't take our word, but come and see. Critical judges, as well as experts, all advise to buy of us. Do it. Privett & Co., Wilson, N. C.

Why not? Invest in a diamond ring. Just as practical as presenting a bank account when your gift is a diamond. That is if you buy it right. We have a beautiful assortment—stones of first water—beautifully cut. We know you will fully appreciate the values if you talk with us. Kinsel & Petri's. Columbus, Ga.

Herschede Diamonds.—No gift pleases more than diamonds. Purchasing the precious and semi-precious stones at initial sources, and making unique diamond set jewelry, enable this establishment to offer excellent inducements. Original designs are submitted. Some minimum prices are: Single stone rings, $50; two and three stone rings, $100; dinner rings, $125; all-diamond clusters, $150; La Vallieres, $50; pendants, $75; bracelets, $60; Dutch collar pins (bar), $40; earrings, $80; lockets, $35 sleeve buttons, $25. Equal inducements offered in the higher values. Selections will be sent out of town on approval. Insured in transit. Silversmiths, jewelers, goldsmiths. The Frank Herschede Co., Cincinnati, O.

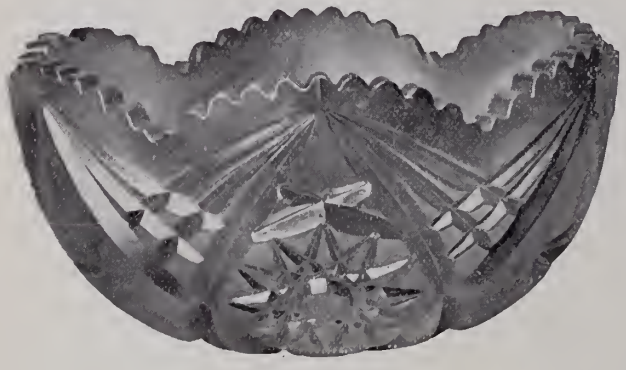
Diamonds, "the best gift of all." We believe that every one would be glad to have a diamond, and our reasons for thinking so are these—they are constantly increasing in value, having more than doubled in price in the last eight years. We believe the advance will continue, for the supply is decreasing and the demand increasing. We think you should buy diamonds from us. Our reasons are that we buy in large enough quantities to deal directly with the cutters, thus eliminating entirely the wholesaler's profit. You can exchange any diamond bought of us for at least its full value as part payment on a larger stone. Every diamond we sell must be right in quality, color, cutting and price. Solitaire diamond rings from $40 to $1,100. The Ernsting Co., San Diego, Cal.

C. S. Kepner, Asbury Park, N. J., has sold out to George E. Moyer, of Trenton, who will move to the former place.

We Do Not Use Pressed Blanks

Hawkes Cut Glass

IS CUT FROM THE *SOLID* BLANK



No. 1.



No. 2.

No. 1 illustrates a pressed blank, *viz.:*—the pattern pressed into the Glass.

No. 2 illustrates a solid blank, the kind entirely used by us.

The DIFFERENCE in the finished article is unmistakable, the pressed blank being devo[id] of lustre and brilliancy and giving one the idea of a cheap moulded article. It can easily be detected by passing the fingers lightly over the inside of the article. Wherever the cutting on the outside is de[ep] a slight swelling on the inside will be noticeable to the touch. Whereas the genuine article cut [from] the solid blank is free from all these defects, being perfectly smooth on the inside, having a lustre [and] brilliancy only equaled by that of the diamond, and when held to the light is as clear as crystal.

Pressed or Figured Blanks Cut Over Appeal to the Department Store Trad[e]

WE DO NOT SELL DEPARTMENT STORES

but cater exclusively to the legitimate Jewelry trade. In return we ask for the business of the Jewelers whom we are seeking to protect by furnishing genuine cut glass (not purchasable by department stores) at prices competitive with the inferior product.

No piece of HAWKES CUT GLASS cut from the [b]lank is genuine without this trade-mark engraved o[n]

HAWKES

T. G. HAWKES & CO., Corning, N. [Y.]

Grand Prize Paris Exposition

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

The Collection of Old Wedgwood Presented by Isaac Falcke to the British Museum.

N a recent issue the *Pottery Gazette* of London again referred to the truly magnificent collection of old Wedgwood which been so generously presented to the ion by Isaac Falcke. The donation has, course, been acknowledged in no stinted s of gratitude by the authorities of the itish Museum, on alf of the public in tter to Mr. Falcke. has also been re- to in the press. Falcke having re- ved upwards of 50 ss notices, some of m illustrated. The *ttery Gazette* says t though there are ny fine specimens Wedgwood admir- y displayed by the itish Museum, and nnoisseurs and stu- nts are pleased with facilities afforded m for inspecting se objects of their miration, they will lcome with grati- de this substantial dition of choice ecimens of original oductions of Wedg- od to the national llection. Admirers "Old Wedgwood" and they are more merous than is gen- ally supposed — will e to know that this ique collection is w available for their inspection.

"We can remember other justly famous lections of old Wedgwood, notably the nderson collection and the Tweedmouth lection," says our contemporary, "but we e no hesitation in saying that the Falcke lection, consisting of nearly 400 pieces, he finest of them all. It is natural that hould be so. Mr. Falcke has all his life n an admirer of Wedgwood, and a col- or of his wares. Fifty years ago he one of the famous Bond St. dealers in art, and in the course of his business mples of old Wedgwood came under his ce. The best of them he did not sell n. but added them to his collection, and many years he has had the satisfaction of admiring them and of showing them to his friends. Few collectors have such opportunities of securing the object of their desire, and it was because those opportunities presented themselves to such an expert as Mr. Falcke that he acquired such an unrivaled collection.



PART OF THE FALCKE COLLECTION OF OLD WEDGWOOD IN THE BRITISH MUSEUM.

"Mr. Falcke was born in Yarmouth nearly 90 years ago. His father was a fine art and antique dealer, and when quite a youth the son acquired a strong partiality for Wedgwood, and amused some of his companions by saying he should 'form a collection.' 'What shall you collect?' they asked. 'Wedgwood,' he replied, and they laughed still more, as they knew he had very little money. However, a short time after he bought a small piece of Sèvres and showed it to them in triumph. As he told us of this incident Mr. Falcke opened a glass case, and, taking out a small covered box or jar and placing it in our hand, said, 'And there it is.' This was the first item in the now famous Falcke collection

"In due time Mr. Falcke, with his brothers, succeeded their father in business and removed to London. They eventually settled in Bond St., and it was there the best of their business was done. Like other dealers, he used to make frequent visits to the Continent, where many beautiful things could then be purchased. Fifty years ago he retired from business, and he and his wife, who is also an enthusiastic lover of Wedgwood, lived quietly in Gower St., traveling a great deal, and when in London devoting their attention to their favorite subjects — antique ceramics generally, and Wedgwood particularly.

"With them the collection of Wedgwood is not a mere "hobby" —it is the outcome of an intelligent appreciation and a hearty admiration. It has been a real pleasure to them to form this collection, and they have enjoyed earing for it and showing it to their friends, and even to strangers who have asked to inspect it. It has always been their desire that others should share their gratification, and, with this in view, the collection was lent for exhibition at Crystal Palace in 1857, and to the South Kensington Museum in 1862. It was exhibited at Leeds in 1868 and at Bethnal Green Museum in 1857, 1876 and 1877, after the removal of the famous Wallace collection. It was shown at Liverpool in 1879, at Guelph Museum in 1890, and at the Burslem Centenary Exhibition in 1895.

"Mr. Falcke has always wished such of the public as cared to do so to participate in the joy he felt in contemplating the work of the 'greatest English potter,' and it was the knowledge that so much satisfaction had been given by the public exhibition of his treasures at different places that led him to contemplate presenting them to the nation.

"We had a most interesting conversation with Mr. and Mrs. Falcke on this question. They are a venerable couple. The gentleman is nearly 90 years of age and his wife

KALANA GLASS

AN entirely new and beautiful effect in etched glassware in which floral designs, such as pansy, lily, poppy, geranium, etc., are shown in an attractive manner true to nature. No illustration could convey the exquisite beauty of this ware.

During the dull times we have been preparing to meet the prosperity which we were certain would follow. You can now find among our samples many good things in Cut Glass, Engraved Glass and Rock Crystal for prompt shipment.

C. DORFLINGER & SONS

36 MURRAY STREET - NEW YORK

Pacific Coast Agent: A. I. HALL & SON, INC., Jewelers' Bldg., San Francisco

Canadian Agent: JAMES A. PITTS, 179 St. James Street, Montreal

ONE OF OUR LEADERS



NO. 15, COMPOT GRAND

QUALITY GLASS

We give you quality at a reasonable price

SEND FOR CATALOGUE

KELLY & STEINMAN, Inc.

Manufacturers of Rich Cut Glassware HONESDALE, PA.

THE WASHBURN

SECURITY
Automatic Holder
for all sizes of scarf-pin wire. Guaranteed.

MAGIC NUT
for ear studs, scarf-pins, etc.





EAR WIRES
for unpierced ears.



SAFETY CATCH
For Brooches, etc. Can be applied to any work where pin tongues are used.



Open. Closed. Open. Closed

Descriptive Circular on Application.
Pearl Drilling and Adjusting a Specialty
Special Order Work and Repairing.

C. IRVING WASHBURN, 12-16 John Street, N. Y.

JACOT MUSIC BOX CO

MIRA MUSIC BOXES AND MIRAPHONES

39 UNION SQUARE, NEW YORK

FRANK F. SCHWARZ Telephone, 5502 Bryant CHARLES R. SCHWARZ

THE SCHWARZ BROS. COMPANY

Manufacturers of

HIGH-GRADE JEWELRY CASES

Paper Boxes, Silverware Chests and Cases, Etc.

242-244 WEST FORTY-FIRST STREET NEW YORK

s years his junior, but both still possess a their mental and physical faculties, ex- c that Mr. Falcke is slightly deaf. All th r references to their cherished collecti were full of pathos, and when we r arked upon the personal sacrifice they we making in parting with it Mr. Falcke, wi undisguised emotion, revealed the feeli n by which they were actuated in disng of it in the way they had decided on He said:

"e collection of these beautiful examples has one of the joys of our long lives. It h s a 'labor of love' and we have always had at affection for the unique art wares we have l. In recent years we have been dis- by the thought that when it pleased God us away, the collection—the work of our m t be sold by auction, our long loved rs scattered to the winds, and as a collec tion I of no more. To prevent this, we de d to present it to the nation, so that we now have the assurance that the 'Falcke ction' would remain intact for all time. conditions that would afford the present and generations the opportunity of admiring preciating the best works of England's rs art potter. We are convinced that a acquaintance with works of art is calcu to educate, refine and improve the tastes of eople Another feeling, no doubt, largely nced our decision. We wished to provide besides being kept entire, the collection never go out of England. We are now in knowing that these contingencies can r occur."

he collection will soon be open to pubnspection, judiciously arranged under capable direction of C. H. Read, who charge of the Department of British eval Antiques at the British Museum. Mr. Falcke remarked, Mr. Read will a careful foster-parent, and his courte to lovers of ceramics who visit his dertment is proverbial.

Ve give an illustration of part of one he rooms at Gower St., in which the gwood collection was displayed. This s reproduction of a photograph kindly tan for us by Mr. Falcke. Some of the ges of the collection will be easily recogd, particularly the Barberini or Portla vase standing on the center table. The hory of the vase and of Wedgwood's roductions is too well known to need ther reference here. This is a splendid c , and is marked No. 4, being the fourth c produced by Wedgwood. It is of the hest beauty for undercutting, light and sle, etc. It was from the collection of L. Laurence, of Ealing.

he collection contains many pieces that ar unique, and among them 20 plaques and m allions signed by John Flaxman, whom M. Falcke describes as 'England's greatest sculptor.' The most notable of these are two plaques or tablets, 'Mercury Uniting the Heads of France and England' and 'Peace Preventing Mars from Opening the Gates of Janus,' both signed by Flaxman. These models are produced in white china and blue ball clay, and are the original models from which the Jasper plaques were produced. The *bas reliefs* are historical, and were executed by Flaxman at Wedgwood's request to commemorate the treaty of commerce between France and England in 1786. Another important work by Flaxman is a life-size bust of Mercury in black basalt, 24 inches high. Mr. Falcke regards this as Flaxman's masterpiece. Respecting this, Flaxman wrote to Wedgwood, 'You did me the honor to praise my "Bust of Mercury," the cast of which I hope you will favor with a place in your studio as one of the highest gratifications you can bestow on its sculptor.'

"The *bas relief* of 'Esculapius and Hygiea' is a choice piece. It is 8¼ inches high and 6⅜ inches wide, in mazarine blue jasper and white relief. It is taken from a *bas relief* in the Museum at Rome. As we saw it on the wall of Mr. Falcke's room it showed signs of having been broken and repaired. Mr. Falcke explained that he obtained it from a dealer's shop in Hanway St. more than 50 years ago, where he found it broken and thrown away on a rubbish heap. He gave 3s. 6d. for it, and had it repaired as we saw it. It is a relief of incomparable beauty, and Mr. Falcke believes it to be unique.

"Every piece in this collection is worthy of notice, and in due time no doubt we shall have a descriptive catalogue furnished by its new owners. The value of an art collection depends entirely upon the qualification of the collector, and it is this fact which should enable us to estimate the artistic worth of the nation's new acquisition. Mr. Falcke was the Nestor among collectors, and as a collector we may be sure he retained nothing that was not genuine, and the best of its kind. He is the possessor of a very rare collection of Greek, Roman and medieval bronzes and plaquettes, and a charming collection of Oriental china. But as a collector of old Wedgwood he has had few equals, no superior. There is probably no higher authority on old Wedgwood than Miss Meteyard. She edited 'Memorials of Wedgwood,' 'The Wedgwood Handbook,' 'Wedgwood and His Works' and 'A Catalogue of Wedgwood Manufactures.' When Miss Meteyard published her well-known 'Choice Examples of Wedgwood Art' she selected 16 specimens from Mr. Falcke's collection to illustrate it. This is the high-water wark of approbation of his skill as a collector, and we may estimate the value of his magnificent present to the nation accordingly."

Official Invitation to Participate in Roubaix Exhibition.

Pierre Lefevre-Pontalis, chargé d'affaires of the French embassy at Washington, informs the Government of the United States that an international exposition is to take place at Roubaix, Department of the Nord, in 1911, under the official patronage of the Minister of Commerce and Industry. This official notice comes with the statement that "the Minister of Foreign Affairs has asked him to announce that the French Government would be glad to have the United States Government take part in this exposition." The organizers of the exposition suggest that if a number of American firms desiring to exhibit should send their goods in charge of a commissioner-general they would find a real advantage in displaying their products. A programme, in French, showing the different classes and conditions of the exhibition is on file in the Bureau of Manufactures.

Henning & Koch, Ann Arbor, Mich., have dissolved, Wm. Henning continuing alone.

M. F. Akers, Rawhide, Nev., recently moved to Lewiston, Idaho.

The American Pottery Industry of 1908.

A REPORT on the statistics of the clay-working industries in 1908, by Jefferson Middleton, has just been issued by the United States Geological Survey as one of its "mineral resources" series. The portion of this report devoted to the pottery industry shows that in 1908 the value of the pottery products of the country was $25,135,555, a decrease of $5,007,919, or 16.61 per cent., from 1907. This was the lowest value reported since 1902. Notwithstanding the loss in value of product, domestic wares supplied 72.54 per cent. of the entire consumption of the country, the highest proportion ever reached except in 1902.

"Pottery" in this report embraces not only the common household "dishes," but all kinds of ware turned on a wheel, such as flower pots, stoneware and yellow and Rockingham ware, also sanitary ware, bath tubs and porcelain electrical and hardware supplies.

Thirty-seven States report hardware supplies, Ohio being in the lead with products valued at $10,706,787, or 42.6 per cent. of the value for the whole country. New Jersey was second, reporting wares valued at $5,949,991, or 23.67 per cent. of the whole. The third State in value of products was West Virginia, which reported pottery valued at $2,083,821, or 8.29 per cent. of the total.

The commonest grade of pottery—red earthen ware (flower pots)—was reported from 30 States, the total value of this ware being $757,900, which was $87,565 less than the value for 1907. Massachusetts is the largest producer of this ware, reporting it to the value of $150,148.

The variety showing the greatest loss—none showed a gain—was the general white ware, comprising table and toilet wares, including so-called cream-colored ware, white granite, semi-porcelain ware and semi-vitreous porcelain ware. This class of ware decreased from $13,913,680 in 1907 to $11,474,147 in 1908, a loss of 17.53 per cent. This product was reported by 68 potters. The higher grade china, including bone china, delft and bellcek ware, showed a decrease of $349,649, or 18.11 per cent., from 1907. Only 16 potters report this grade of ware.

Of the two leading pottery centers of the country, Trenton, N. J., and East Liverpool, O., the former reported wares valued at $5,649,472 and the latter $4,050,384, these two places reporting 38.59 per cent. of the total value of the pottery for the entire country. Trenton alone reported nearly one-fourth of the total—22.48 per cent.

The imports of pottery showed even a greater proportionate decrease in value from the 1907 figures, the loss being $3,062,821, or 22.54 per cent. Of this decrease $3,019,973, or over 98 per cent., was in general or white ware.

The exports of American pottery were valued at $983,760 in 1908. Of this total $906,286, or 92.12 per cent., was in earthen ware and stone ware and $77,494, or 7.88 per cent., in high-grade ware.

Bowlby & Perrig, Omaha, Nebr., have dissolved. C. W. Bowlby will continue the business alone.

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WORKSHOP NOTES AND QUERIES

nswers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2347.—**Preventing Dross Alloying Metals**—*How can I prevent ssive dross in melting and alloying us metals?* *P. D.*

ANSWER:—The making of dross can be vented by melting a small quantity of metal and gradually adding still smaller ntities, so that the melting pot contains e solid metal throughout the entire ration. Thus the temperature is kept r the fusing point, and as a much higher perature is required to effect combina- between the oxygen and nitrogen of mosphere, no dross is formed. The ed alloy is stirred briskly after remov- fr m the fire and up to the moment of ting in order to facilitate its absorption heat from the hotter walls of the ves- and thus keep it, despite its compara- ly low initial temperature, sufficiently id to be poured into the mold. The rdest melting metal should be melted t and the lesser one next, with the lowest ting last.

QUESTION No. 2348.—**Etching Varnish.** *Please inform me how I can make an hing varnish, such as is used as a resist etching silver or gold articles.* *E. V.*

ANSWER:—Etching varnish, or resist, is ade with two ounces of white wax, one- lf ounce each of black and Burgunda tch. Melt together, adding by degrees o ounces powdered asphaltum. Boil un- a drop taken out on a plate will break hen cold. Pour into warm water and ake into small balls. When ready to use, arm the metal to be etched, then thinly int over the warmed liquid varnish. An- her, which is called engravers' varnish, made with yellow wax, one ounce; mas- , one ounce; asphaltum, one-half ounce. elt together, then pour into water and ake into balls. Use in the same manner above.

QUESTION No. 2349.—**Varnish for Plas- r Casts.**—*I have a few plaster statues to hich I want to give a coating of suitable rnish. What kind of varnish can I use?* *V. P.*

ANSWER:—A good varnish suitable for aster is made by fusing over a fire one- lf ounce of tin and one-half ounce of smuth, and adding one-half ounce of mer- ry This substance, when mixed with the hite of an egg, forms a beautiful varnish r plaster casts. Another simple way is to rnish the statue with copal varnish; let and a while, and sprinkle with bronze owder.

QUESTION No. 2350.—**To Deaden Gild- ng.**—*I have several pieces of brilliant gilding and I desire to make them look dull.* *T. D.*

ANSWER:—The brilliancy of gilding can be deadened with an amalgam, consisting of 46 parts of aluminate of potash and three parts of sea salt in five parts of water. Cover the gilded pieces with this amalgam, hold over a flame until the coating is almost transparent, then immerse in cold water; rinse with hot water and dry in sawdust.

QUESTION No. 2351.—**Blistering Acid-Colored Jewelry.**—*My acid-colored jewelry blisters when soldering. How can I prevent this?* *B. A.*

ANSWER:—In order to solder acid-colored jewelry without blistering, cover the pieces with a paste of borax, boracic acid or rouge. When dry, scrape away the covering where the solder is to flow. This covering will protect the pieces somewhat from the heat and no blisters will form.

A Simple Method of Recovering Gold from Cyanide and Yellow Prussiate Plating Solutions.

(From the *Brass World*.)

THE recovery of gold from cyanide plating solutions has always been an unsatisfactory process. The method usually practiced by gold and silver refiners is to evaporate the solution to dryness and then melt the residue, but it is an expensive and unsatisfactory operation for the reason that gold plating solutions contain very little gold, and the cost of recovering it in such a manner is frequently greater than the value of the gold obtained.

The other method, frequently followed, of attempting to precipitate the gold by means of an acid is also very unsatisfactory, both for the reason that it fails to recover little, if any, of the gold and also gives off the dangerous hydrocyanic acid fumes. There is still another method often tried, and that is to deposit the gold on a strip of steel by means of the electric current. This method also fails to a certain extent, as it is very slow and does not remove all of the gold. The large excess of cyanide in the solution prevents the deposition of the gold completely.

The principle of the method about to be described lies in the fact that if metallic zinc is immersed in a cyanide gold solution, the gold is precipitated on the surface and adheres firmly. After a time, the gold is completely removed from the solution and the zinc may then be dissolved in sulphuric or muriatic acid, leaving the gold undissolved.

This method, of course, is not new, as it has been used in gold mining for a long time and is known as the "cyanide process." The principle is the same in mining, as the gold ore, from which the gold is to be extracted, is treated with a solution of potassium cyanide in water, which dissolves the gold completely. The solution is then treated with zinc, the gold precipitates upon it from which it is readily obtained. It is believed, however, that this method, although long and extensively used in recovering gold from lean ores, has not before been applied to the reclaiming of gold from plating solutions.

TREATING THE PLATING SOLUTION.

The gold plating solution from which the gold is to be reclaimed is placed in a stone crock or any other receptacle that may be desired. Large solutions may be treated in a tank. The metallic zinc used gives the best results if in the form of fine turnings, resembling curled hair, and in the gold mining industry, a special form of lathe is used for cutting slab zinc into such a shape. In case such turnings cannot be obtained, then sheet zinc clippings, granulated zinc, borings or any other form of finely divided zinc may be employed. The object is to expose the greatest amount of surface to the liquid and the zinc turnings are excellent, both for the reason that they expose the necessary surface and hold together well when the exhausted solution is poured off after the gold has been removed. In using the zinc, care should be taken to see that fresh surfaces are had. If coated with oxide, the zinc does not work as well.

The proportion of zinc used in the gold plating solution need not be exact as long as it is in excess, and the more surface exposed the more rapid the precipitation. From one to two ounces of zinc to one gallon of the gold plating solution will give rapid results. To extract the gold, therefore, take the following:

Gold plating solution	1 gallon
Zinc turnings	1 oz.

The turnings (or other convenient form of zinc) are placed in the bottom of the solution and allowed to remain for some time. Usually a few hours are all that are required for the precipitation, during which time the solution should occasionally be stirred in order to expose it to the zinc as thoroughly as possible. A good plan is to place the zinc in the gold solution during the day, stir frequently and then allow it to remain over night. In the morning the operation is completed.

When placed in the solution, the zinc first turns gold colored and then black, but the gold does not become spongy or non-adherent. It adheres tenaciously to the zinc, so there is no danger of its falling off.

It is unwise to allow the zinc to remain too long in the solution, as nothing is to be gained, and a white zinc salt is then formed, which interferes somewhat with the decanting of the solution. This white zinc compound, however, usually will not form under several days.

(To be continued.)

Henry McLaulin, Sanford, Fla., returned home last week from a business and pleasure trip to New York.

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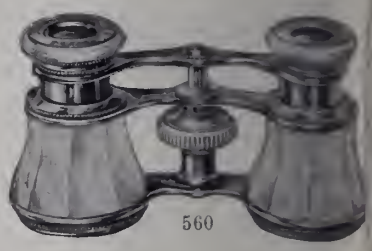
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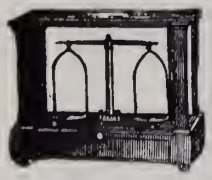


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(*See Text on Page 57.*)

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GOLD RINGS

A POINTED SUGGESTION - TO THE JOBBER WHO WOULD HAVE A PROFITABLE SEASON - BUY O&B RINGS - THEY SELL

OSTBY & BARTON CO
PROVIDENCE
R I

NEW YORK
9 MAIDEN LANE

CHICAGO
103 STATE ST

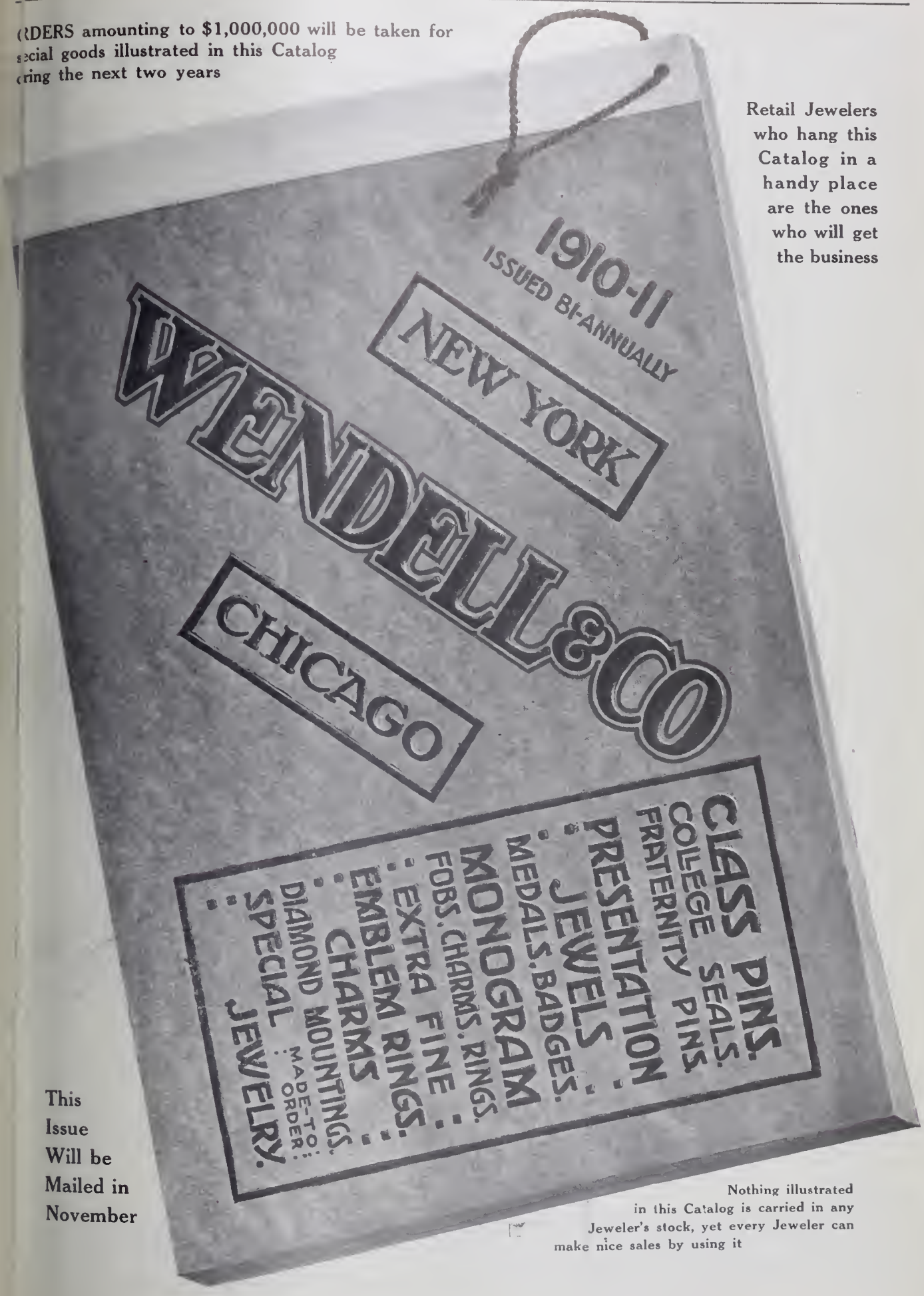


GOLD CARD JEWELRY
O&B

SEAMLESS GOLD-FILLED RINGS

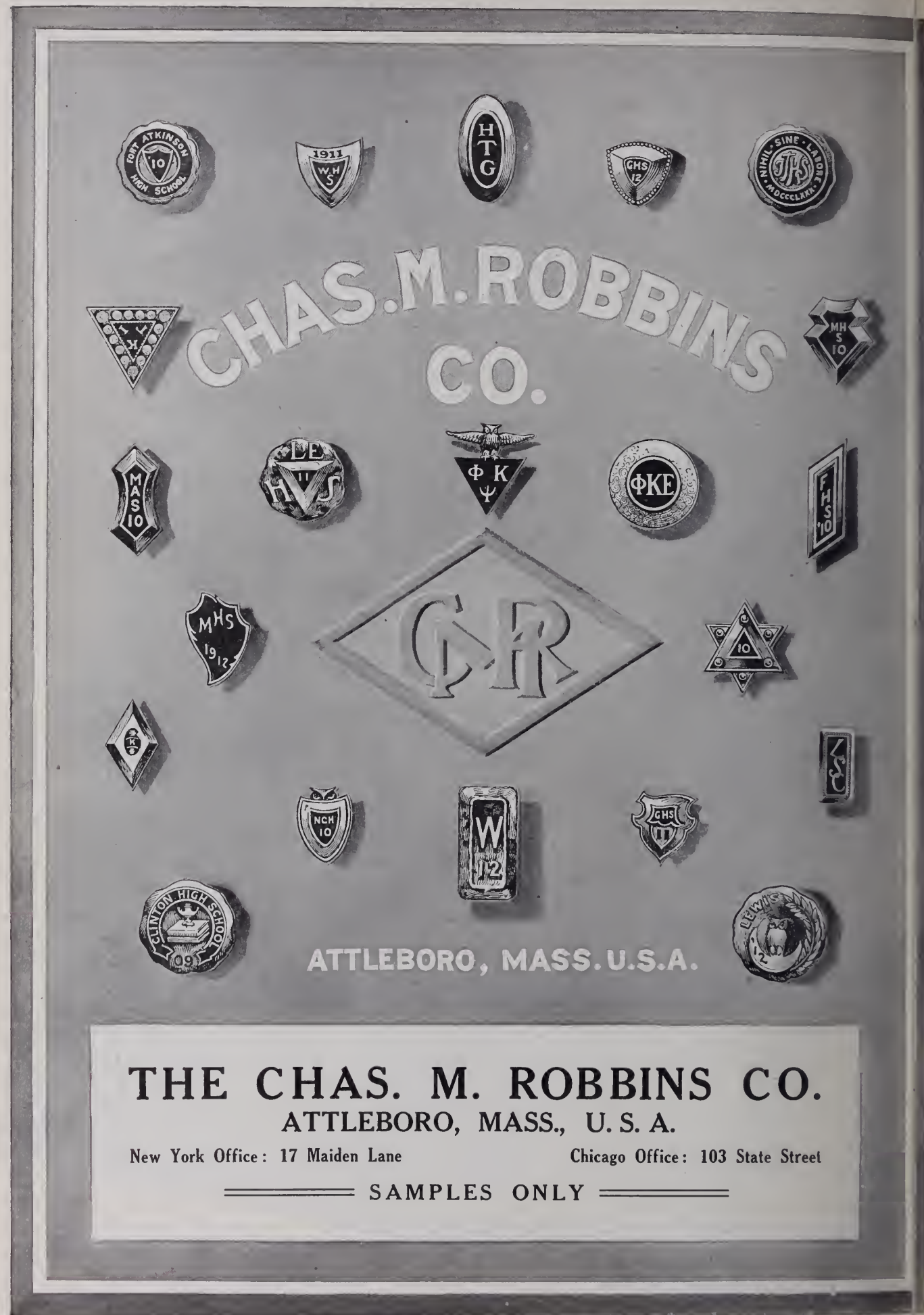
(RDERS amounting to $1,000,000 will be taken for
ecial goods illustrated in this Catalog
ring the next two years

Retail Jewelers who hang this Catalog in a handy place are the ones who will get the business



This Issue Will be Mailed in November

Nothing illustrated in this Catalog is carried in any Jeweler's stock, yet every Jeweler can make nice sales by using it



THE CHAS. M. ROBBINS CO.

ATTLEBORO, MASS., U. S. A.

New York Office: 17 Maiden Lane Chicago Office: 103 State Street

SAMPLES ONLY

JEWELERS 1909 CATALOGUE

We can furnish you a High Grade Catalogue

Your name only appears. Every RETAIL JEWELER who is desirous of increasing his business should use our catalogue. Price of catalogue five cents.

Write for our Catalogue Proposition for Retail Jewelers

Do not arrange for your catalogue until you have heard our plan

A 10-Karat Line that is 10-Karat

The Keller Jewelry Mfg. Co.

Manufacturers of
BROOCHES, LINK BUTTONS, LOCKETS, SCARF PINS, BABY PINS, HANDY PINS, VEIL PINS, WAIST SETS, CROSSES, COMBS, FOBS, TIE CLASPS, CHARMS, LORGNETTE CHAINS, NECK CHAINS

64 Nassau St. New York

FACTORY:
8 Lum St., Newark, N. J.

Look for
This Trade-Mark

Dueber Cases Stand Unquestioned



THE STAMP OF QUALITY

Dueber-Hampden Watch Co.

Canton, Ohio

WE ISSUE CATALOGS OF QUALITY

If you intend using a Catalog for your Holiday Advertising, it will pay you to investigate our Proposition before placing your order.



STORE OF A. F. HOFFMANN, ST. LOUIS, MO.

St. Louis, Mo.,
April 23d, 1909.

The Arnstine Bros. Company,
Cleveland, Ohio.

Gentlemen:—The Catalogs you furnished were an excellent piece of work and would be a credit to any store, likewise the ten thousand large four-page Christmas Circulars. These I had distributed in the section of the city tributary to my store and they brought excellent returns. They had the strength to draw the buying public to my store which made a very large increase in my business.

For ten years previously, I made my own Catalog, but in the future, will send out the ones you make; and the fact that I have just given you a large order for my Fall Catalog proves to you my faith and satisfaction in what you furnished me.

I am,
Sincerely yours,
A. F. Hoffmann.

The Catalogs sent out by this firm in 1908 were made by The Arnstine Bros. Company

Let Us Send You Samples and Particulars

They're Free For The Asking

Alton, Ill.,
Feb. 22nd, 1909.

e Arnstine Bros. Co.,
Cleveland, O.

Dear Sirs:—Regarding your Cat-g, I wish to say that I consider Catalog an almost indispensable essity for a first class jewelry re. People are buying more and re every day from Catalogs wing the goods in the greatest nand and at the right prices. If ur prices are not as low as some ier Catalog, for an article that be easily compared, your prices not right. Therefore be care-not to illustrate an article that u feel the price might be high

Arnstine Brothers surely have ex-led all others in the getting up Catalogs to the present day.

I remain,
Sincerely yours,
C. L. Goulding.

e Catalogs sent out by this firm since 1904 were made by The Arnstine Bros. Company



STORE OF E. H. GOULDING'S SONS CO., ALTON, ILLINOIS.

We are represented in every State in the Union. If you contemplate using Catalogs, and will notify us, we will have our representative call on you and explain our proposition.

THE ARNSTINE BROS. COMPANY

Originators of The Exclusive Catalog Method for Retail Jewelers

CLEVELAND, OHIO

writing us please mention this issue The Jewelers' Circular-Weekly.

Important Announcement

The HIMALAYA MINING COMPANY have one of the finest stocks of Precious and Semi-precious Stones for the Fall Season, and they are ready to deliver them at the shortest notice, cut to order in any size or quality.

TURQUOISE MATRIX

OUR TURQUOISE MATRIX excels any other for hardness, beauty of markings and color, and must be seen in order to be appreciated.

TOURMALINE

OUR PINK TOURMALINES are the finest to be had. All other shades in Tourmalines, in every size imaginable, to meet almost any requirements, can be procured from us.

CHRYSOPRASE

OUR CHRYSOPRASE is simply exquisite. We have the real Emerald color, the finest Apple Green, and almost every other shade of Green.

Inspection is Requested Before Purchasing Elsewhere

HIMALAYA MINING COMPANY

15-17-19 Maiden Lane, New York

London Paris Oberstein Boston Providen

Here's To The Good Old Hudson River Itself



SOURCE OF THE HUDSON RIVER

And The Wadsworth Twenty-Five Year "Pilot"

CELEBRATE Hudson and Fulton as much as you like, but as for us we take our hats off to the Good Old River itself. A river like this could not lie round loose without somebody discovering it. And the steamboat would have come in time anyway. We salute the HUDSON RIVER. We salute its waves and tides. We salute its teeming ships. We salute the Pilots who guide them. Speaking of Pilots

THE WADSWORTH 25-YEAR "PILOT"

Watch Case is no stranger on the Hudson River. Large shipments are constantly crossing to the great terminals. On the decks and in the cabins, passengers have this case in their watch-pockets. Stately ships carry them to the ends of the earth. Four of these cases would have lasted the hundred years recently celebrated. Order the Wadsworth "PILOT".

"A Quarter of a Century"

The Wadsworth Watch Case Co.

NEW YORK
17 Maiden Lane

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market Street

FACTORY: Dayton, Ky.

IMPROVED BEZEL AND WHEEL CHUCK No. 26



CUT IS FULL SIZE.

Larger capacity for holding work and improved construction.
Will hold wheels or plates from 3 mm. to 52 mm.
Bezels, rings, watch cases, etc., from 13 to 62 mm.
State name and size of lathe when ordering.

Price, Each, $9.00

ROLLER REMOVER No. 60 (Patented)

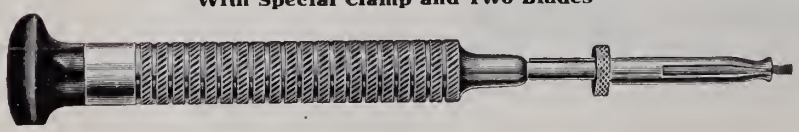


A thoroughly efficient and quick acting remover. The work is always plainly in sight roller is held in the grooved jaws of the The adjustable head which holds the screw is quickly brought into po over the staff and the most obstinate roller will instantly yield t gradual pressure of the screw.

Nickel Plated, Each, $1.50

SCREW DRIVER No. 112

With Special Clamp and Two Blades





Use the screw driver like an ordinary one until the screw is partly extracted. Then press the sliding clamp down; this is so made that it engages the head of the screw and holds it until it is desired to put it back again, when it automatically disengages itself, and the driver sends the screw clear home. Particularly useful with stud screws.

Our illustration shows the clamp drawn back, which permits the driver to be used like any ordinary spectacle screw driver. The other illustration shows screw held in the clamp ready to be placed in the mounting.

Price, $1.00

SPECTACLE AND EYEGLASS SETTING-UP PAD No. 1



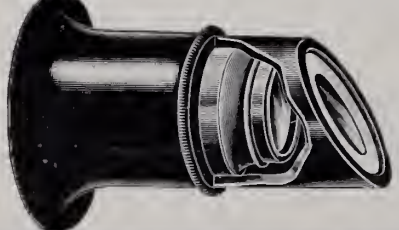


This pad consists of a circular piece of rubber not too solid to e when a convex surface is laid upon it, thus preventing any p breakage. It has a metal rim with two bent arms which hold the of the eyeglass or spectacle, and keeps them in place while the sc driven home.

Price, each, 50 cents

REFLECTING LOUPES

Made in 2, 2½ and 3-inch Foci

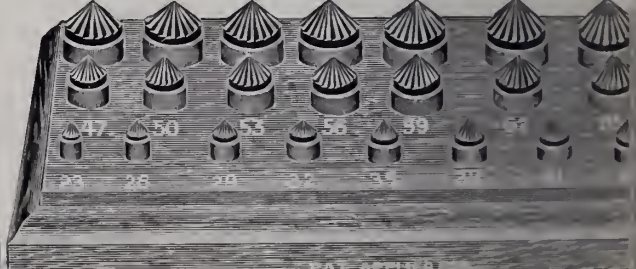




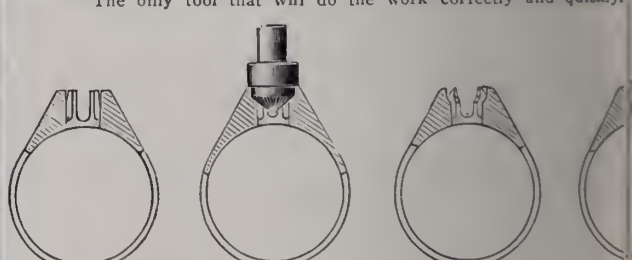
For inspection between the plates of a watch movement, or any recess from which light is excluded, these loupes are an absolute necessity. They have been greatly improved in construction, the mirrors now being optically ground concave, which causes them to reflect powerful rays of light at the necessary point.

Single Lens - - - - - Each, 85c.
Double Lens, very powerful - - " $1.50

DIAMOND AND STONE SETTING TOOL No. 85 (Pat. Applied for)



The only tool that will do the work correctly and quickly.



These tools, invented by a stone setter of many years' experienc do the work they are intended for with absolute perfection, whether t hands of an experienced or inexperienced workman. In eight after adjustment in lathe will cut a smooth seat for any stone fro to 2 carats.

Tools are made of polished and hardened steel and are indestr Will fit in chucks Nos. 28 and 44.

The greatest labor saving device ever invented in the line of setting cutters. Put up in neat block and box.

Price, per set, $5.50

For Sale by all Jobbers in the United States and Canada.

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New Yo

"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES



"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES

As Handsome As Any Solid Gold Line On the Market.



As Handsome As Any Solid Gold Line On the Market.



Factory and Main Office,
LUDINGTON, MICH.

NEW YORK OFFICE,
37 and 39 Maiden Lane.

CHICAGO OFFICE,
701 Heyworth Building.



STAR WATCH CASE CO.

F stands for Fontneau
and **C** stands for Cook

Fontneau & Cook
is the firm

F stands for fidelity to business and its success.

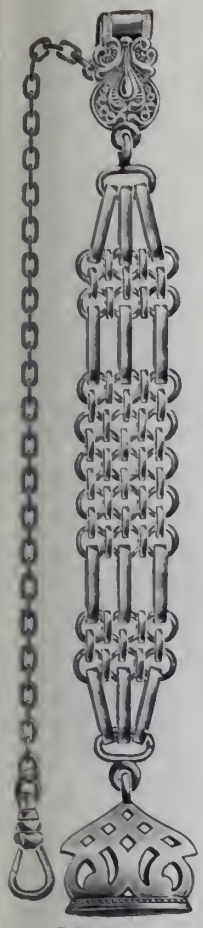
C stands for character in the business world, a combination you can ill afford to pass by.

Buy the goods and you will find they merit all we say of them.

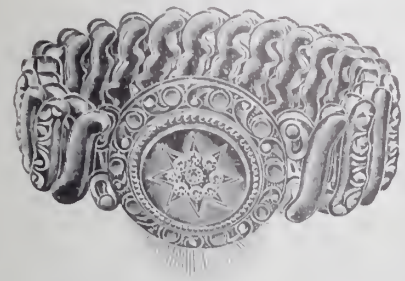
FACTORY: ATTLEBORO, MASS.

CHICAGO
1203 Heyworth Bldg.

NEW YORK
15 Maiden Lane



F 291 1095



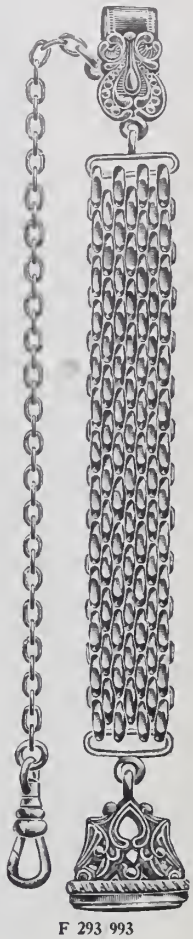
No. A67. Eight White, One Red Stone.



No. 45.



No. 101. Locket Top.



F 293 993

The popularity of the CARMEN BRACELET continues unabated as evidenced by the large orders placed with us for the Fall trade. FOBS are more popular this season than ever before. Sample some of our latest creations and you will be convinced that they are winners.

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden



THE REASON WHY

We are able to handle orders for Mesh Bags in any size quantities is because after long years of experimenting—on what seemed to others an impossibility—we have at last succeeded in making a machine to produce mesh.

The advantages to you are many, of which a few are: a perfectly smooth strong mesh, finer than can be produced by hand for double our price—prompt deliveries—and a guarantee that your Holiday orders will be taken care of. Your experience will supply many others.

W. & D. Bags are offered by Leading Jobbers.

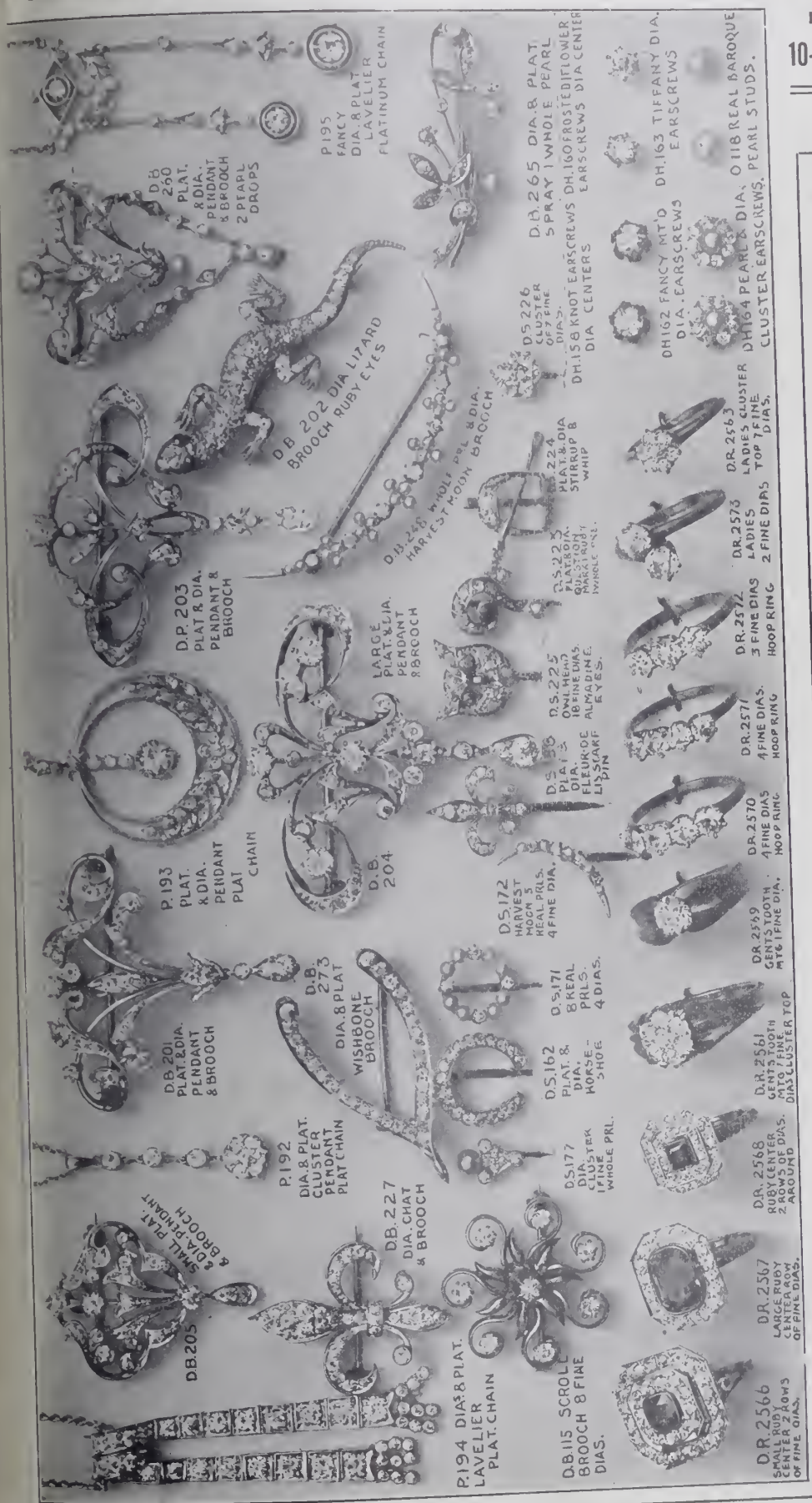
WHITING & DAVIS CO.

7 Maiden Lane
New York

PLAINVILLE (Norfolk Co.), MASS.

103 State Street
Chicago

Averbeck's Diamond Jewelry Sells!



M. J. AVERBECK

Manufacturer and Importer

10-12 Maiden Lane - New York

NO NEED

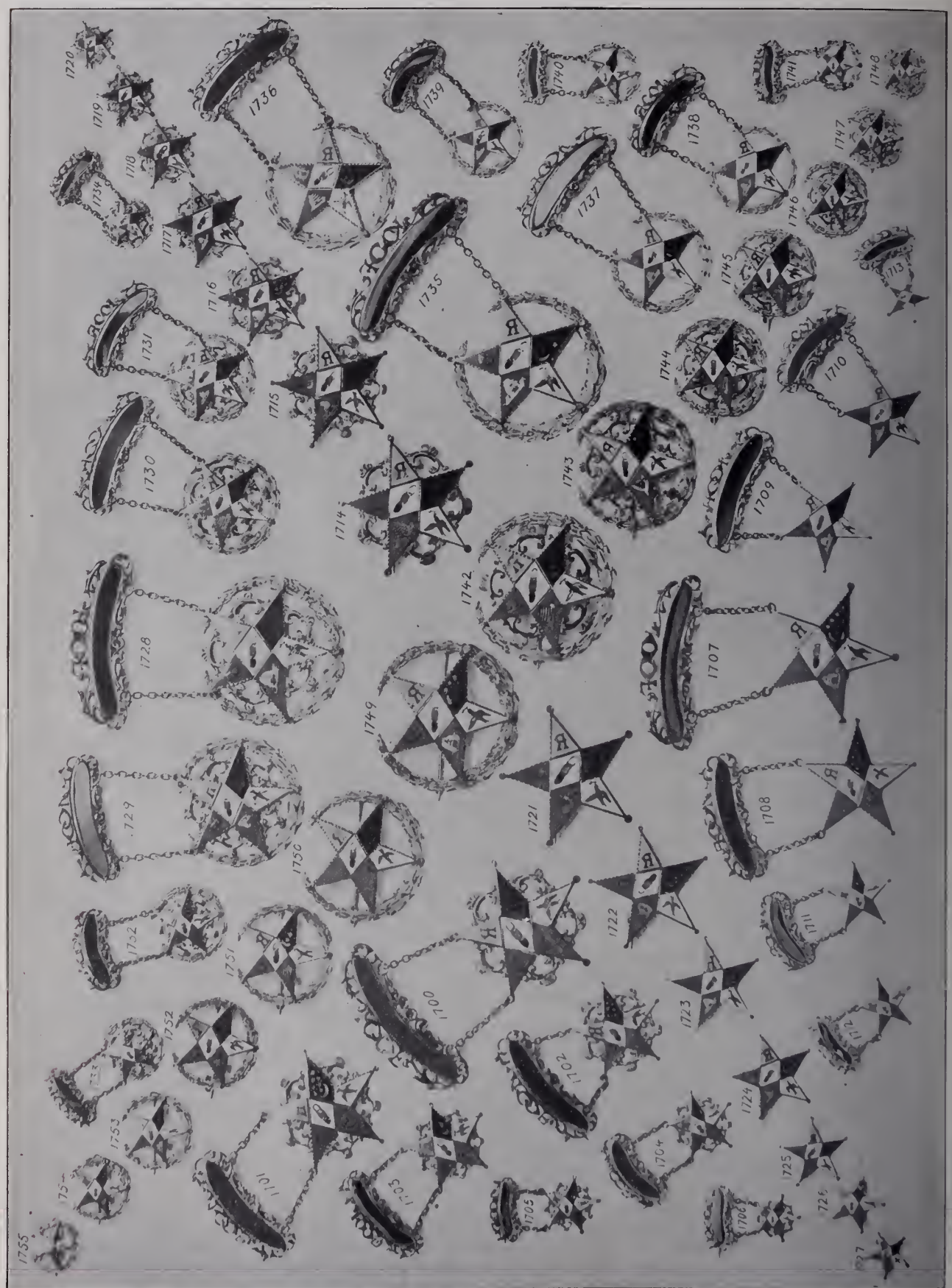
to scatter your orders for Jewelry among a dozen firms We can serve you in ***ALL THINGS***

"All the Jewelry needs of the Retail Jeweler" as quickly, cheaply and well as the dozen put together

M. J. AVERBECK

Manufacturer and Importer

10-12 Maiden Lane - New York



High Grade. 14K. Solid Gold. Rebecca Degree Emblems

Jos. Mayer & Bros., Makers, Seattle, U. S. A.

"RADE VINNERS!

M. J. AVERBECK'S CATALOGUE

GENTLEMEN:

Our new Fall Catalogue will be ready about October 25th, it took us about six months' hard work to prepare it, it contains 132 pages, has more than 5,000 illustrations, all half-tones, it is chock full of new things, it is expensive; if you want it, please ask for it, if you have no use for it, please tell us so.

For over 18 years we have made the best selling line of Jewelry Novelties, etc. in Gold, Gold-Filled and Sterling Silver. If you are an up-to-date Retail Jeweler we feel sure you will have use for this valuable book. Remember we are First Hands, you buy RIGHT, when you buy from us.

There will be no discount sheet in our Catalogues or booklets hereafter.

Send us your mail orders, we are prompt.

Very truly yours,

We are the

LEADERS

in the

JEWELRY LINE

A

$500.000.00

STOCK

ALL FRESH NEW GOODS

"PROMPT DELIVERIES AND SATISFACTORY PRICES"

Our Motto

M. J. AVERBECK

Manufacturer and Importer

Ten and Twelve Maiden Lane :: NEW YORK

STYLE
QUALITY
PRICE

The above three requisites in jewelry produce good selling goods.

Since 1850

we have striven to have all of our goods correct in the three requisites.

How well we have succeeded

Our Customers Know

and

Those who know are our Customers

John T. Mauran Mfg. Co.

Makers of

10-K. Solid Gold Jewelry

61 Peck St., PROVIDENCE, R. I.

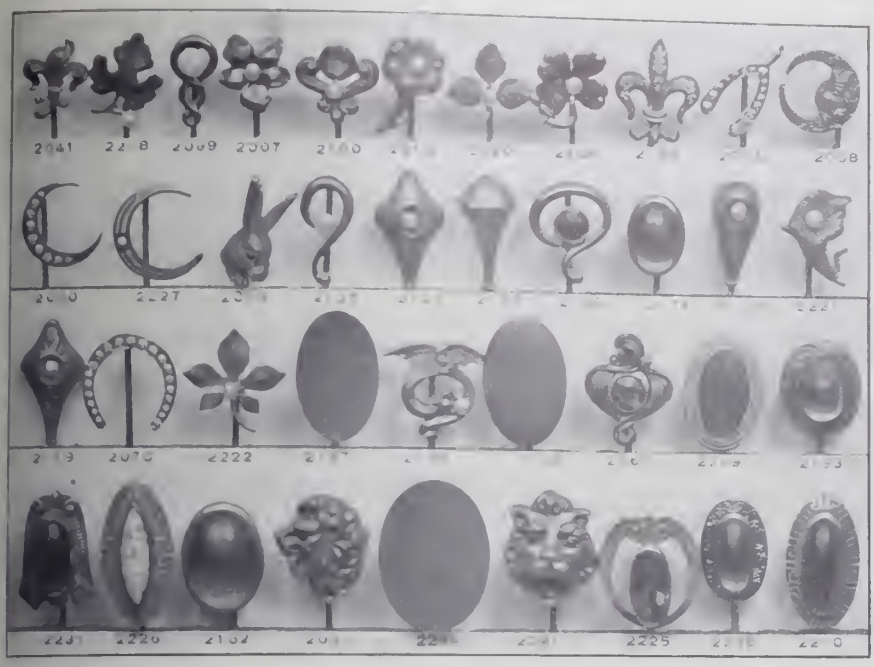
10 K

TRADE MARK

Since 1850

Consult the Catalogue





THE 10K LINE WITH A 14K APPEARANCE

Send Us Your Mail Orders

Write, telegraph or telephone to us.

Our Mail Order Department has grown to very large proportions, and we fill every order immediately.

We make a special feature of this department, and take particular pride in giving you quick service and generous selections.

We solicit new accounts in cities not visited by our travelers, as we wish to have our famous line universally known from coast to coast.

Send for Selections

KOHN & CO
CAMP & ORCHARD STS.
NEWARK N.J.
IKO



Quality Beauty Variety

Our wares are known for all three—Quality, Beauty and Variety. This is true not only of the many new and exclusive articles of our make, but of the more usual lines in flatware and hollowware. We have a line that is unsurpassed in

STERLING SILVER
SILVER PLATE
STERLING INLAID
and CUT GLASS

We invite every dealer visiting New York to make his headquarters at our warerooms, where he will be made welcome whether he buys largely or not.

INTERNATIONAL SILVER CO.

WAREROOMS:

18-22 John Street (Subway Entrance) **9-19 Maiden Lane**

NEW YORK

FACTORIES

THE BARBOUR SILVER CO.
THE HOLMES & EDWARDS SILVER CO.
MERIDEN BRITANNIA CO.
1847 ROGERS BROS.
THE MERIDEN CUT GLASS CO.
ROGERS & BROTHER.
ROGERS, SMITH & CO.
WILCOX SILVER PLATE CO.
THE DERBY SILVER CO.
THE MERIDEN SILVER PLATE CO.
THE WM. ROGERS MFG. CO.
THE ROGERS & HAMILTON CO.
SIMPSON, HALL, MILLER & CO.
THE WATROUS MFG. CO.

GENERAL OFFICE: MERIDEN, CONN.

The Sandwich is said to have been a favorite of the Earl of Sandwich hence it's name.

If the EARL had been served from such attractive dishes as these, the sandwich would have been a still greater favorite.



No. C 3429 PIERCED BRIGHT FINISHED HAND ENGRAVED DIAMETER 9¾ INCHES

No. C 3428 PIERCED · BRIGHT FINISHED HAND ENGRAVED DIAMETER 9¾ INCHES

No. C 3434 CUT GLASS WITH STERLING SILVER MOUNTS DIAMETER 12 INCHES

No. C 3433 SAME DESIGN 10¾ INCHES

THE THREE HANDSOMEST SANDWICH PLATES MADE IN STERLING SILVER

FOR PRICES OF THESE AND OTHER BEAUTIFUL DESIGNS
ADDRESS THE OLD AND RELIABLE MANUFACTURERS OF SILVERWARE

SIMPSON·HALL·MILLER & CO.

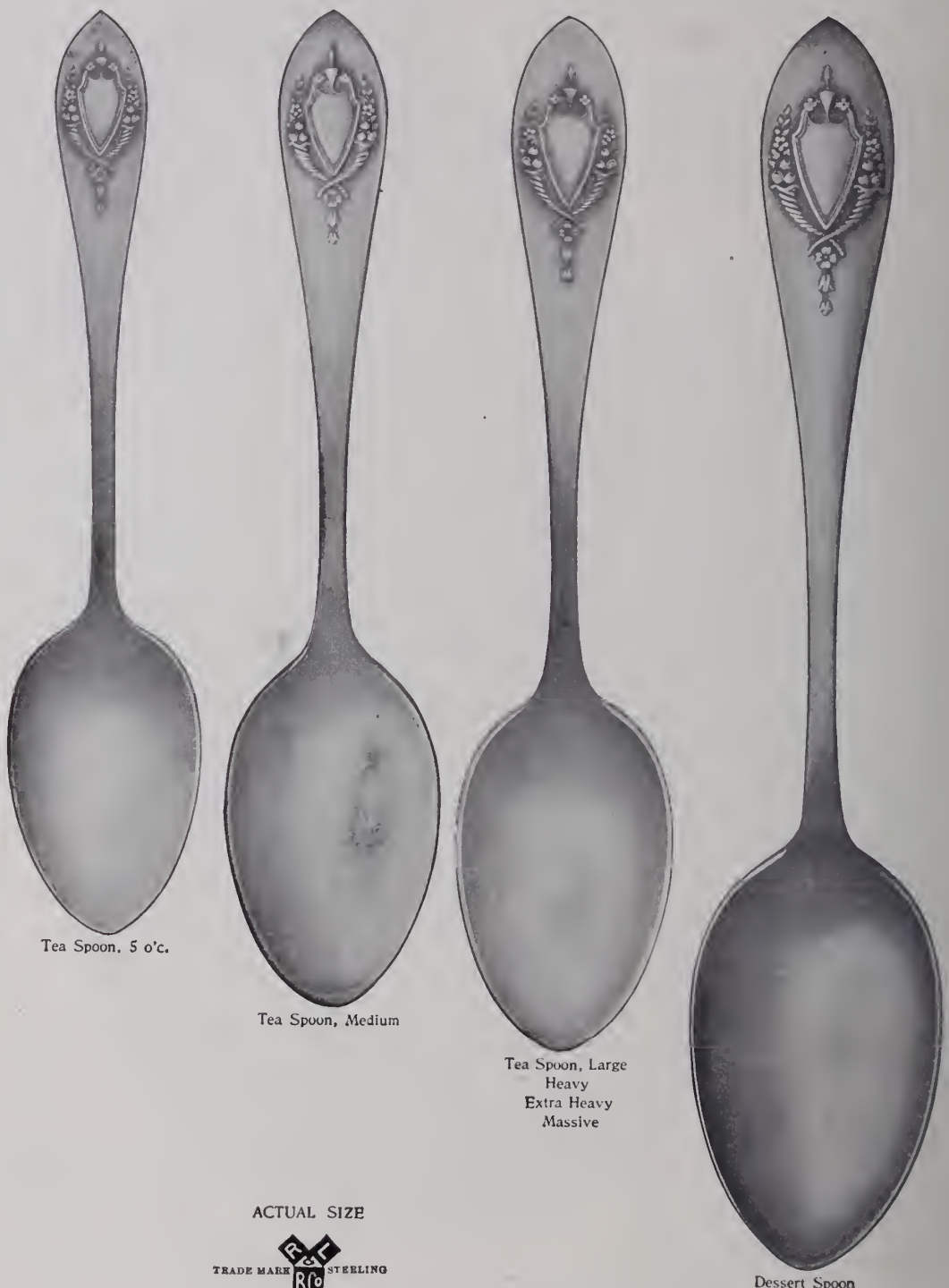
INTERNATIONAL SILVER CO., SUCCESSOR,

WALLINGFORD · CONN·U·S·A·

NEW YORK · CHICAGO
SAN FRANCISCO · TORONTO

SILVERSMITHS TO THE AMERICAN PEOPLE

MOUNT VERNON



Tea Spoon, 5 o'c.

Tea Spoon, Medium

Tea Spoon, Large
Heavy
Extra Heavy
Massive

Dessert Spoon

ACTUAL SIZE

TRADE MARK R&L BCo STEELING

The continuous and ever increasing demand for ye Mount Vernon pattern places it among the very best designs ever produced by American Silversmiths.

That rare combination of STRENGTH, BEAUTY and SIMPLICITY continues to make it most attractive, both to ye brides, and to ye good housewives.

MADE AT GREENFIELD, MASSACHUSETTS
BY

ROGERS, LUNT & BOWLEN CO.

WRITE FOR CATALOG



THE LAUREL

TRADE MARK
STERLING 925 1000

¶ The **LAUREL** pattern is now ready for delivery in the dozen, with the fancy pieces in process.

¶ Made on the popular MARTHA WASHINGTON shape.

¶ Decorated with a dainty **LAUREL** wreath, cut with the delicacy of hand engraving.

¶ Finished in light, medium and heavy weights at a very moderate price.

¶ In manufacturing **"THE LAUREL,"** every care has been exercised as to design, die work and finish—it is in every sense a Pattern of Class—but on account of slenderness of outline, proper distribution of weight, the most perfect factory and manufacturing facilities, it will be offered at the price of the cheap "ordinary" patterns now on the market.

¶ This is another Smith Pattern, designed to remain permanently in demand.

Frank W. Smith Company

Manufacturers of Sterling Silverware

GARDNER, MASS.

Silver Plate that Sells



For over half a century the word ROGERS applied to plated ware has been deservedly synonymous with the highest art of the designer, and the most careful and finished workmanship of the artisan, but dominating all else

DURABILITY IN THE SERVICE OF THE CONSUMER.

To add still further prestige to the high standard of the ROGERS name comes our announcement of the succession of *the sectional process* of plating over the common method of a uniform silver deposit on articles of flatware.

The coating of silver on flatware articles invariably wears through at the points marked XII on the above illustrations because the quantity of silver deposited has not heretofore been adjusted proportionately to the wear the Spoons and Forks receive.

OUR SECTIONAL PROCESS

of plating, deposits on these exposed points a triple quantity of silver, thereby more than doubling the service obtained by the old method of uniform plating. We are thus enabled to guarantee that plated ware of our manufacture will bear

50% MORE SILVER

than standard plate and will outwear any and all other brands of silver-plated ware.

SEND TO-DAY FOR OUR CATALOG No. 15

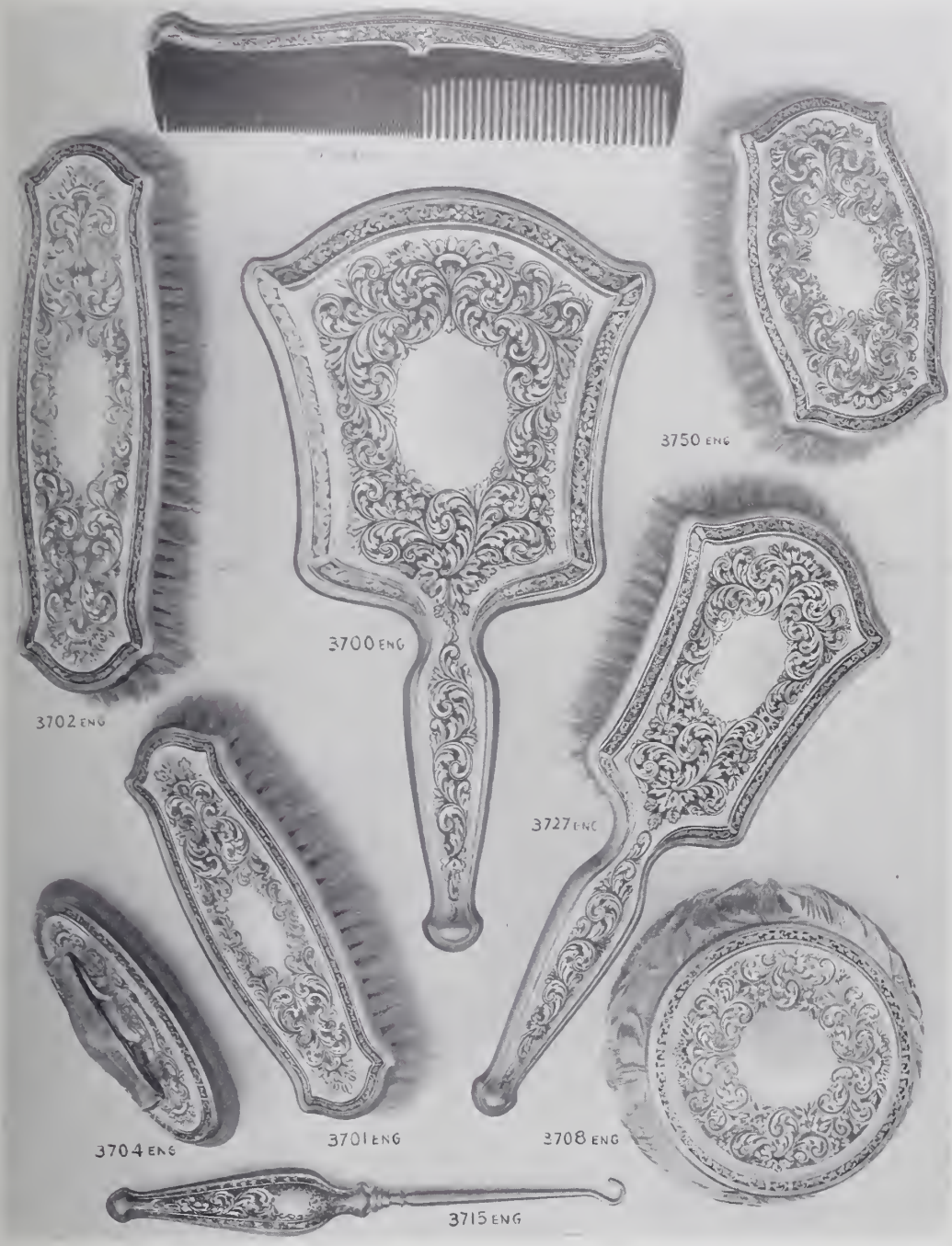
Simeon L. & George H. Rogers Company

HARTFORD, CONN.

FACTORIES: HARTFORD AND WALLINGFORD, CONN.

The "Berkshire Engraved"

No. 3700 Eng.



A new pattern we are illustrating in our new catalogue.

One of the most pleasing engraved patterns shown this season.

Send for our New Toiletware Catalogue

New York Salesrooms:
Silversmiths Building, 15-17-19 Maiden Lane

Trade +B- Mark

R. BLACKINTON & COMPANY

Factory: North Attleboro, Mass.



Three Representative Patterns.

ALVIN SILVER PLATE

LILY—A floral pattern which reproduces the natural grace of the flower.

LEXINGTON—A Colonial pattern of unusual merit; at once elegant and practical.

BRIDE'S BOUQUET—A wedding pattern, also adapted to bridal anniversaries.

Ask your jeweler to show you these designs.

The above advertisement appears in the leading magazines. Ask your jobber to show you these goods, or send direct to

ALVIN MFG. CO.

54 MAIDEN LANE - - - NEW YORK CITY

Not Simply Up-to-Date But in the Lead

The New "Perfect Joint" BRACELET



A Large Variety of Patterns in All Widths

Plain
Chased
Engraved
Stone Set
Finished in Old English, Roman, Rose and 14K.
All of Superior Gold Filled Quality

LOCKETS IN A LARGE VARIETY

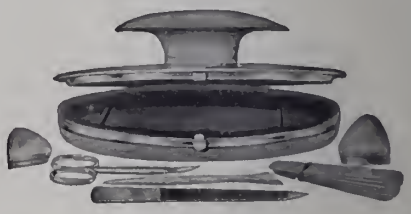
Made by **CASTIGLIONI CO**

JOBBING TRADE ONLY

116 Chestnut St. (Champlin Bldg.)
PROVIDENCE, R. I

Allwon Manicure Outfit

Everything Fits into the Buffer



Patented March 9, 1909.

The Latest Useful Novelty
A Splendid Holiday Article
For Women or Men.

The "ALLWON" Manicure Buffer is of the averag size, gracefully proportioned, and is tastefully lined wit velvet, giving it very much the appearance of a jewel box.

The "ALLWON" Manicure Outfit, is now goin through a very heavy Holiday advertising campaign, so th the public will be perfectly familiar with the article whic we wish to include in your stock.

UNITED STATES SPECIALTY CO

736 BROADWAY, NEW YORK

SPECIALTIES FOR THE JEWELER

THE VARIED LINE OF

STERNAUWARE

Offers to the retail jeweler many opportunities for profitable sale. It embraces an interesting array of pleasing designs, practical and ornamental, in nickel and copper.

Ash-Receivers
Baking-Dishes
Candelabra
Chafing Dishes
Coffee-Machines
Coffee-Pots
Coffee-Servers
Copperware
Egg-Poachers
Kettles
Match-Holders

¶All are of the highest quality and readily salable **NOW.**

¶All are guaranteed to be perfect in every detail and to give satisfactory service.

Percolators
Pitchers
Salt and Pepper Sets
Smoking-Sets
Spoons
Stands
Sugar-Bowls
Teapots
Traveling Companions
Trays
Wine-Coolers

CATALOGUE 23 SENT ON REQUEST

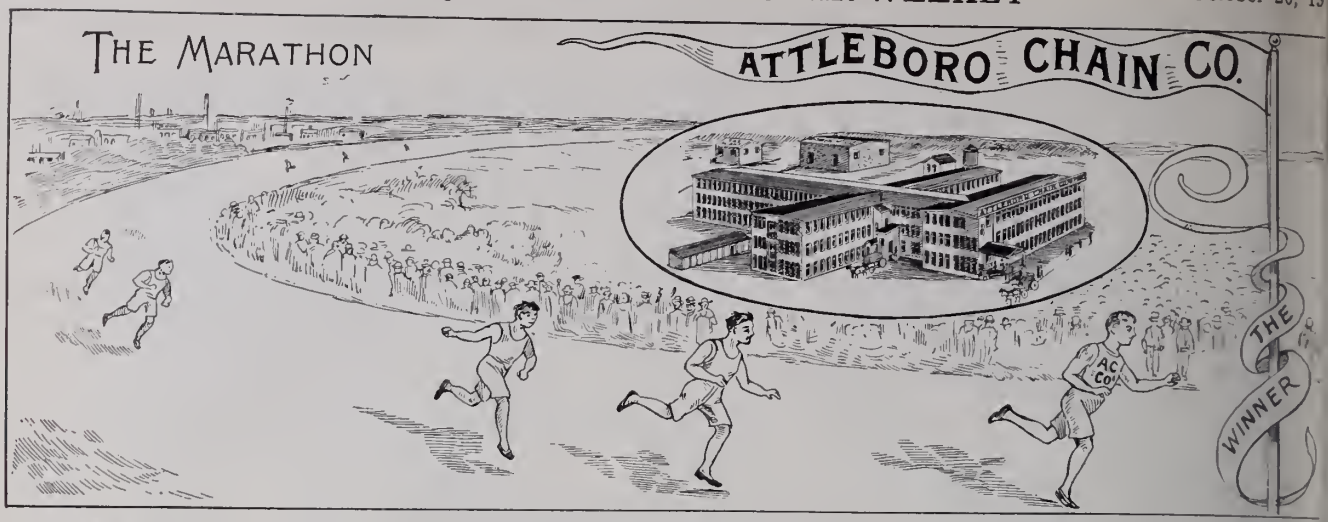
NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-office

S. STERNAU & COMPANY
Makers of STERNAUWARE consisting of
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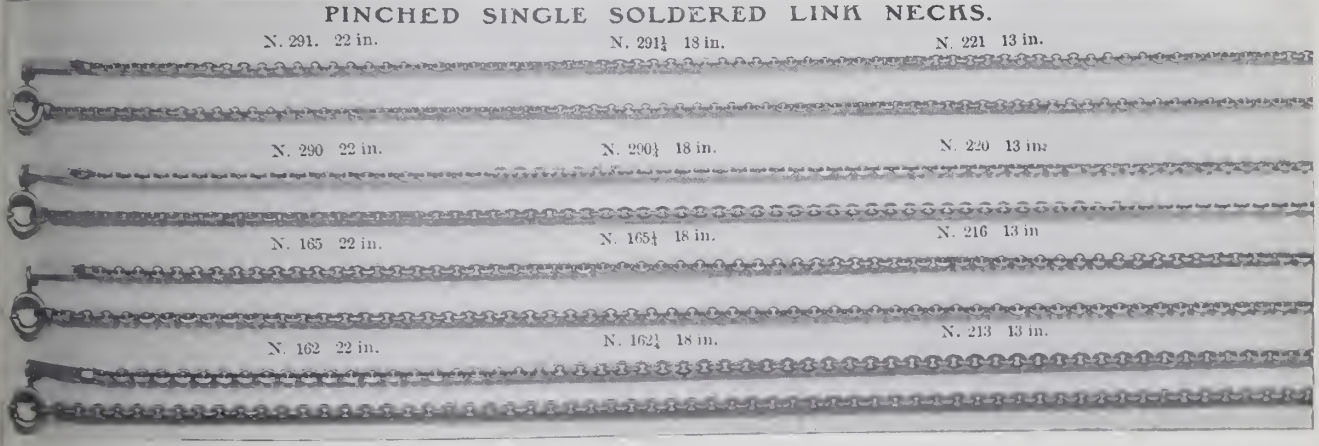
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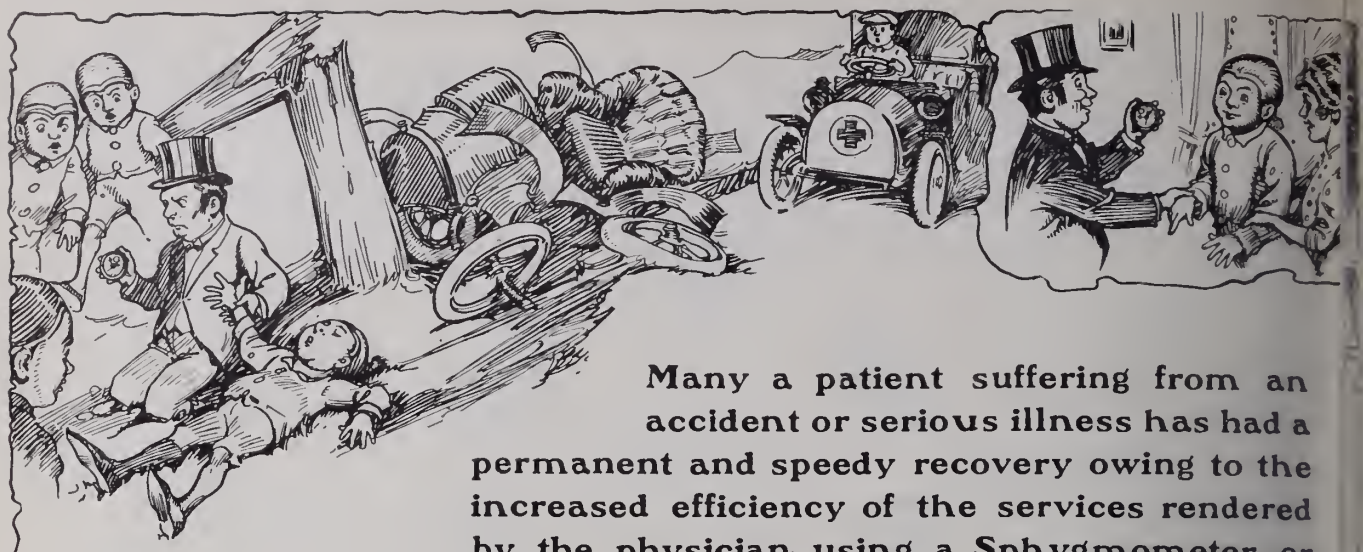
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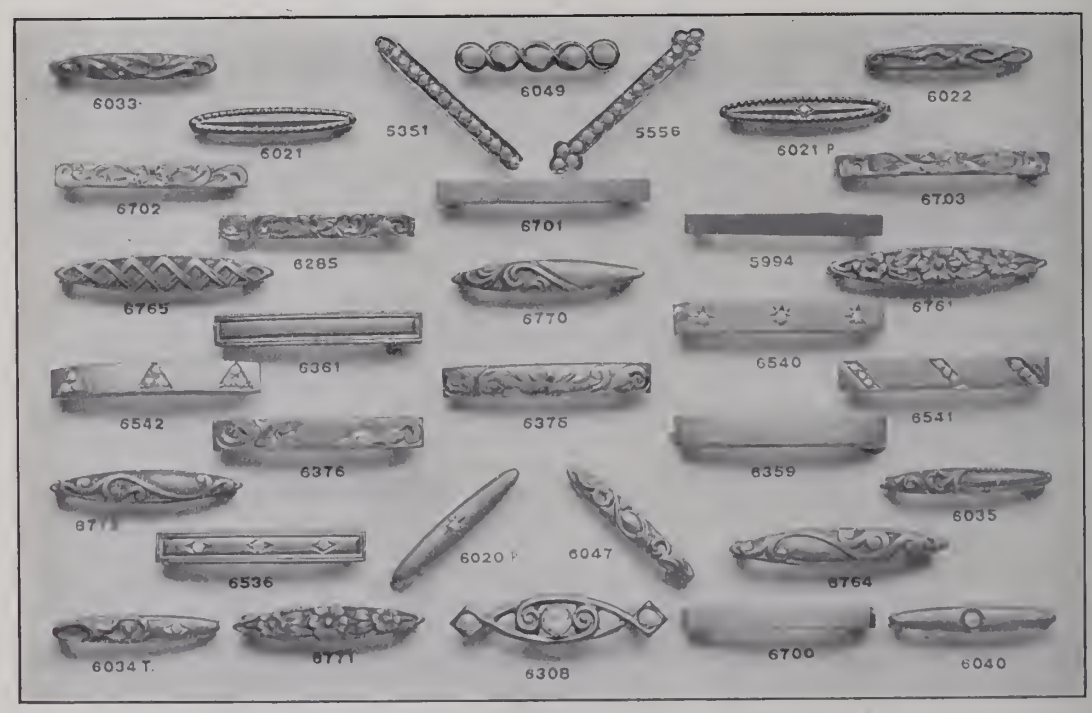
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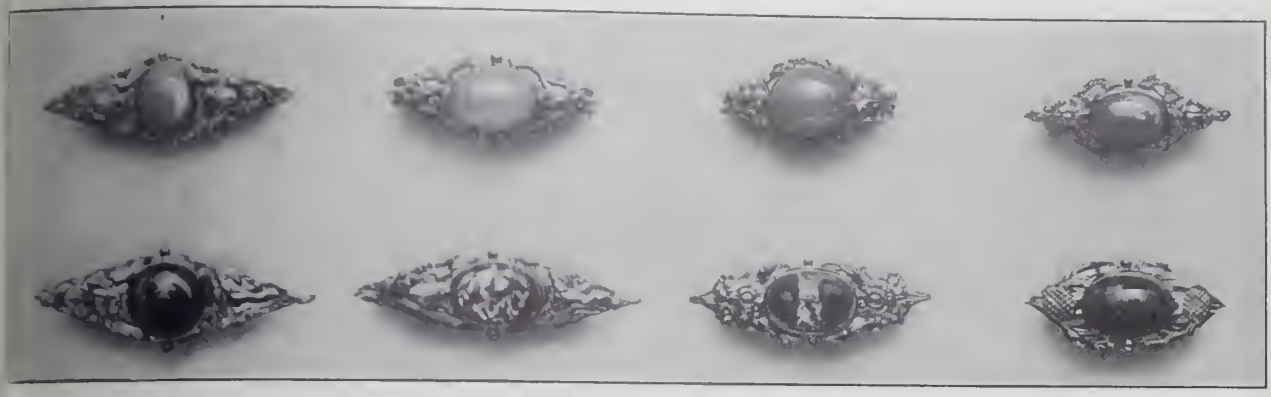
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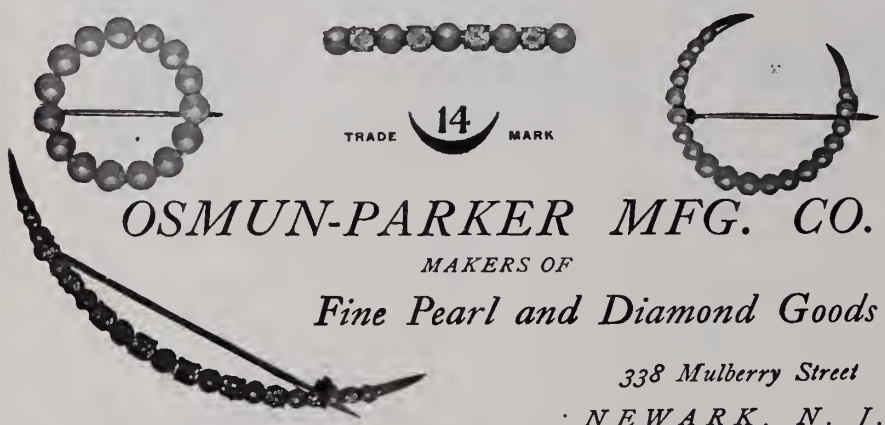
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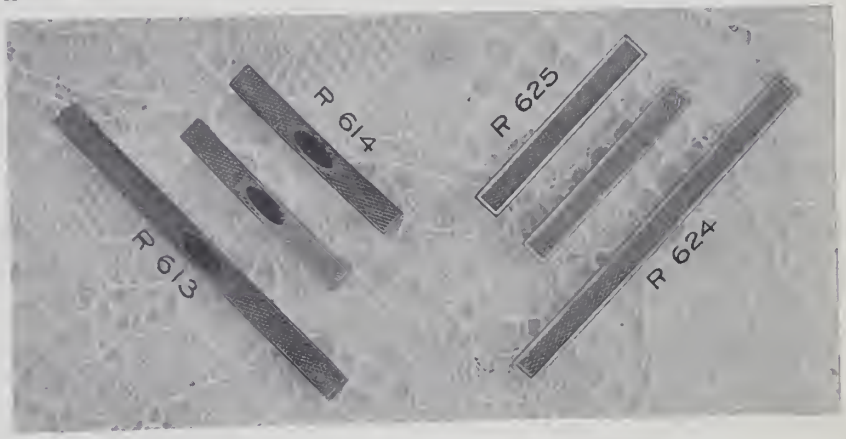
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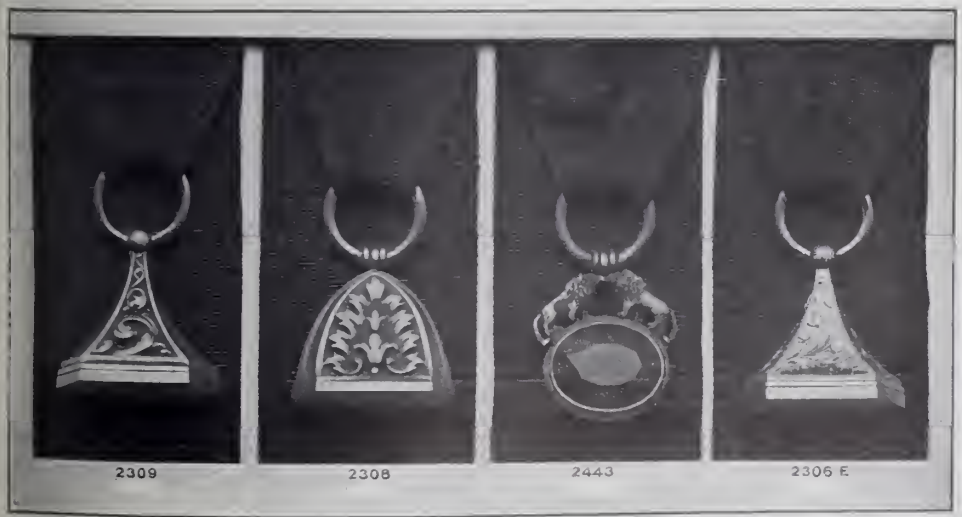
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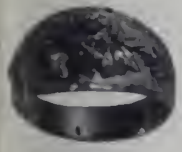
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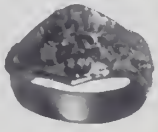
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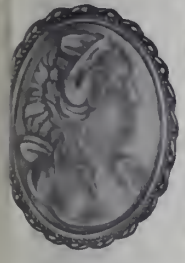
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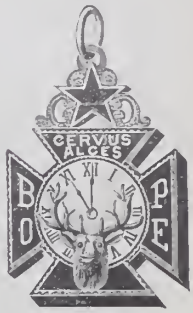
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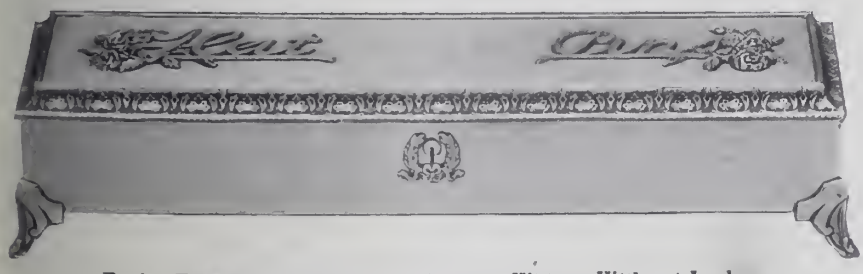
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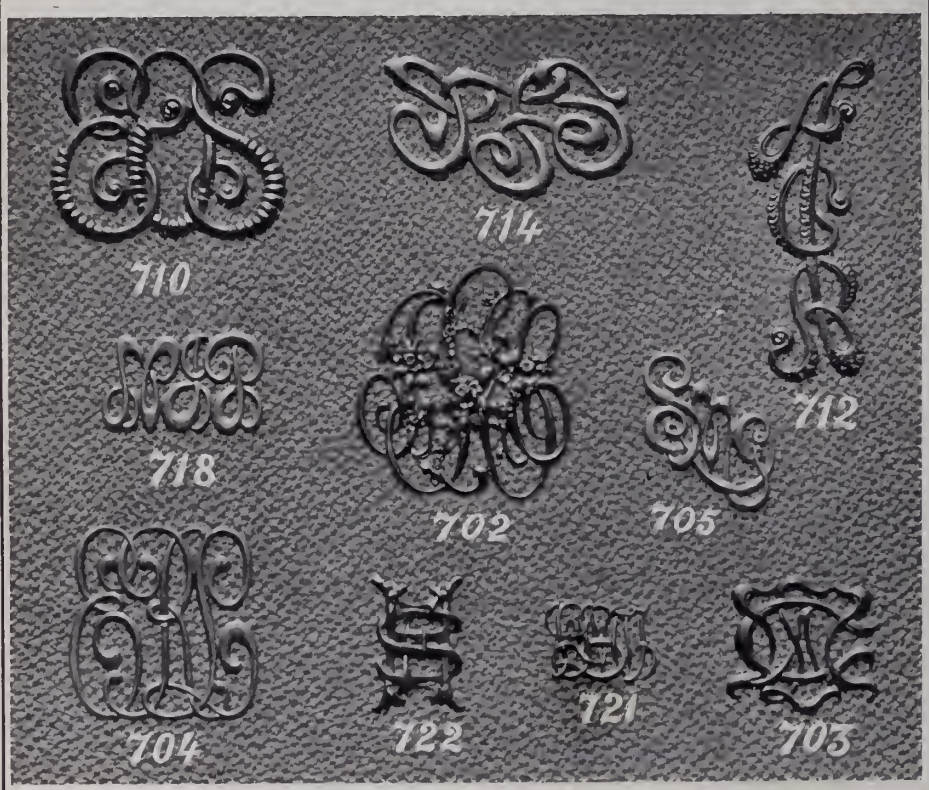
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For the Trade Only

109 to 115 West 26th Street - NEW YORK

(One Block west of Broadway)

The trade is cordially invited to call at our showrooms and inspect our new Fall productions



Monograms for Bags, Cases, Purses, Cigar, Cigarette and Tobacco Pouches, also Toilet Articles, made in 14K. Gold, Sterling Silver and Gold-plate, to the trade.

WALDRON & CARROLL, 34 Warren St., New York City

The Fairfax



DESIGN PAT. 1909

Colonial in Design
Superior in Quality

FRENCH GRAY FINISH

MADE IN 4 oz AND 12 oz PLATE

A POSTAL BRINGS YOU SAMPLE AND PRICE LIST

BENEDICT MFG. CO.

NEW YORK OFFICE 409 BROADWAY — WORKS — EAST SYRACUSE

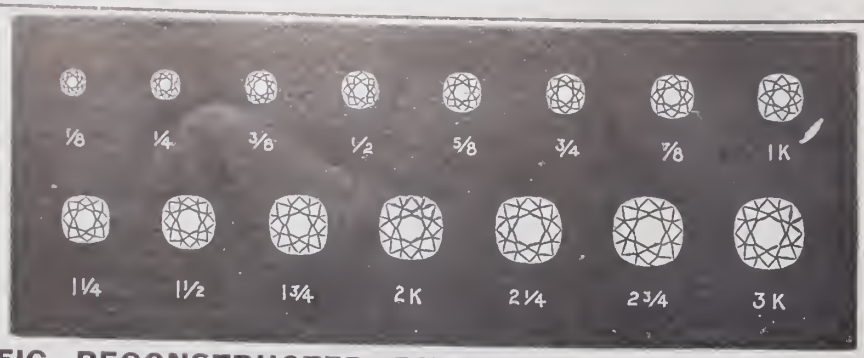
SCIENTIFIC RECONSTRUCTED WHITE SAPPHIRE

A stone of value "The Diamond's Neighbor." The near-likeness to a diamond ever marketed. Has a wonderful brilliancy, very highly polished, and will retain its brilliancy. The is hard and wearing qualities are lasting. Beware of imitation Reconstructed White Sapphires, which are of little no value.

These are the genuine

Price per Carat, Finest Selected Reconstructed White Sapphires **$1.75**

Price per Carat, Second Grade Reconstructed White Sapphires **1.45**



SCIENTIFIC RECONSTRUCTED RUBIES

These Reconstructed Rubies are absolutely as hard and have the same beautiful appearance as the Genuine Oriental Rubies. They are the scientific production of small articles of Genuine Rubies fused under intense heat through an electrical process and purified through a chemical process.
When ordering, kindly state sizes desired, the same as when ordering precious stones, as ¼ carat, ½ carat, etc., as per gauge shown above.

These Genuine Reconstructed Rubies, per Carat, $1.10 **Genuine Reconstructed Rubies, second grade, per Carat, $0.65**

SWARTCHILD & COMPANY

THE LARGEST WATCHMAKERS' AND JEWELERS' SUPPLY HOUSE IN THE WORLD — HEYWORTH BUILDING, MADISON ST. & WABASH AVE. CHICAGO, ILL.



WHEN BUYING, BUY THE BEST!

Your customer appreciates it. It helps your business.
You become known as a Reliable Business House.

B. S. FREEMAN CO.'S Trade-mark is a guarantee of quality. Their goods have been on the market for over sixty years. Ask your JOBBER for them. If your JOBBER does not carry them, write us and we will see that you get them through another JOBBER.

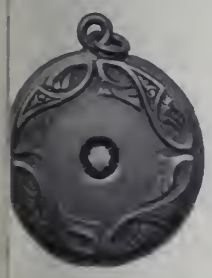
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Our line of CHAINS, ROLLER FOBS AND BRACELETS, SEALS, LOCKETS AND LAVALLIERES is as fine as ever and up-to-date in styles.

B. S. FREEMAN CO.

Manufacturers of
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Quality Workmanship Finish

The line that will earn you money.
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Lockets Bracelets

RIBBON FOBS, HAT PINS, CUFF BUTTONS, SCARF PINS and CHARMS

All Lockets Stamped in Shell

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TOPAZ AMETHYST

9007

Our old styles revived and modernized are the only thing really new in Lockets this season. If you would be up-to-date, don't fail to place an assortment of these in your stock. They are the talk of the trade.

"Goods distributed through the Jobbing Trade exclusively"

Wightman & Hough Co.

PROVIDENCE, R. I.

NEW YORK OFFICE
3 Maiden Lane

Main Office and Factory
7 Beverly Street, PROVIDENCE, R. I.



WE MAKE

The Alliance Ring

The graceful style of the Alliance Ring is rapidly supplanting the use of the old style wedding ring. The joints are invisible, and whenever engraving is desired it is done in the inside surface. Can be easily separated by inserting a p n in inside pinhole.

14 karat, 3 dwts., each, $1.25 per dwt.; in dozen lots, $1.15 per dwt., net;
18 karat, 3 dwts., $1.40 per dwt.; in dozen lots, $1.30 per dwt., net.

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W.W. FULMER & CO.

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Diamond Mountings

(MOUNTED AND UNMOUNTED)

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We manufacture a line of fine 14k. Gold and Platinum Mountings for the fine jewelry trade. Newest designs, original ideas and prompt delivery.



Rings
Brooches
Scarf Pins
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In 14k. Gold and Platinum

Our special order department is equipped to care for all kinds of special work made to order. Our workmanship and facilities for construction are unsurpassed.



Fancy Platforms and Blocks for Window Display

Trays for Show Cases and Travelers' use, of every description

Jewelry Boxes in many qualities and styles

Boxes for Silverware, Manicure and Toilet Sets

Silverware Chests in all combinations

Flannel Rolls and Bags for Silverware

We Re-Cover Window Platforms and Trays

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Estimates and Samples cheerfully furnished

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Manufacturers and Importers

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Lockets-Cuf Pin

Trade-Mark Reg.

R. B. M.

Crosses Stick Pins Pendants 18 74 and Cuff Links

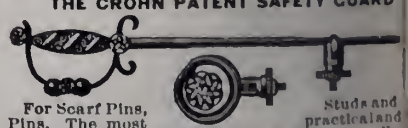
ATRICE

R. B. Macdonald & C

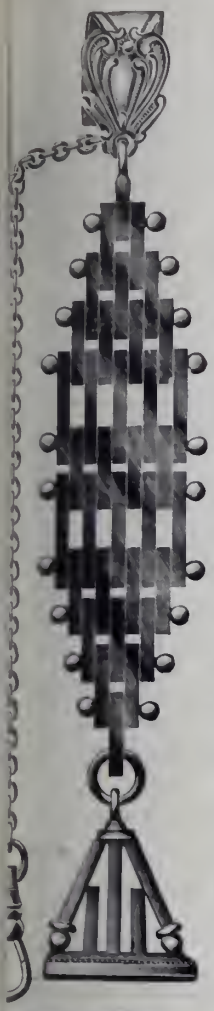
Manufacturing Jewelers

ATTLEBORO :: MAS

THE CROHN PATENT SAFETY GUARD



For Scarf Pins, Studs and Pins. The most practical and adjustable one invented. Price, $1.50 per doz. Fo by all wholesale jewelers and material houses. Sa by mail, 25c.; In 10k. gold, $1.00; 14k., $1 25. M. CR Maker and Inventor, 48 and 50 Maiden Lane, New



FOBS

Bracelets
and
Link Buttons
Brooches
Bar Pins
Cuff Pins
etc., etc.

In

Sterling Silver

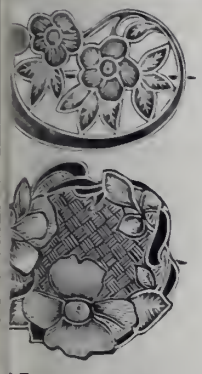
and

Gold Plate

The stamp M. H. & Co. on our goods is a guarantee of quality, workmanship and finish.

We stand behind every article that we make.

Enameled Jewelry



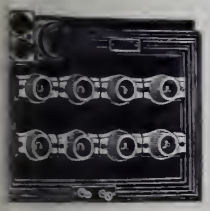
After long experimenting, our line of Enameled Jewelry is to-day one of the richest in the market. You should see it to appreciate its daintiness in design and coloring.

Ask your jobber to show you the line stamped M. H. & Co. If he doesn't handle it, write us.

Mason, Howard & Co.

FACTORY: ATTLEBORO, MASS.
New York Office: 180 Broadway

Whiteley's Coloring Board

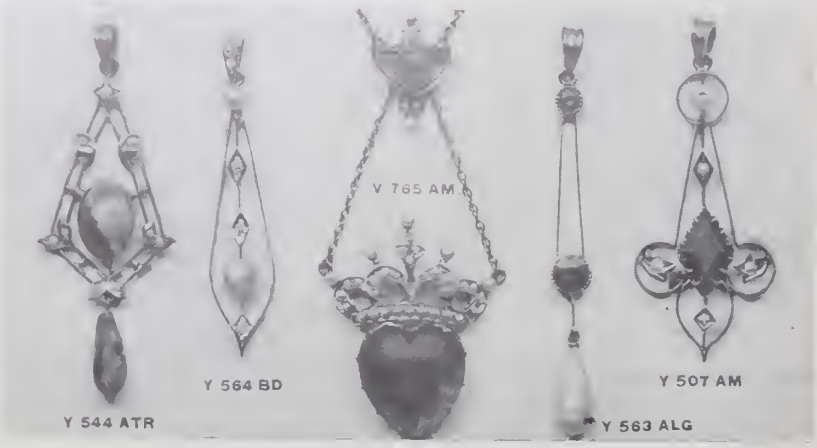


A neat, compact arrangement of various sized Lamps for giving a wide range of colors. The best Jewelry Houses have used this Board for years for stripping and coloring; it gives every satisfaction. For direct current only.

Write or Call at **WHITELEY'S**

JOHN STREET NEW YORK CITY

TASTY PENDANTS AND FESTOONS



THE NEW LONG EFFECTS

are meeting with great favor

We wish to thank the trade for the appreciation shown our new designs, for our factory is crowded with orders. We hope to be able to care for all, as we have ample facilities for a large business.

Charles E. Hancock Co., 7 Beverly St., **Providence, R. I.**

E. L. SPENCER CO.

MAKERS OF

Solid Gold Jewelry

FOR THE

Jobbing Trade Only

Rings, Brooches, Scarf Pins, Tie Pins, Handy Pins, Cuff Pins, Veil Pins, Collar Pins, Chain Sets, Link Buttons, Hair Barrettes, Heart Charms, Ear Screws, Ear Drops, Pierceless Drops, Crosses, Cameos in Brooches, Belt Pins, Scarf Pins and Stick Pins.

Factory, 95 Chestnut Street
PROVIDENCE, R. I.

New York Office: 15-17-19 Maiden Lane *Sample Lines Only.*

Locket Cuff Links



Again Something New



CLOSED OPEN

A Cuff Link with place for a picture—
10K. only, at a modest price.
Made in four sizes.
We market our goods through

JOBBERS EXCLUSIVELY

MADE BY

POTTER & BUFFINTON CO.

7 Eddy Street, Providence, R. I.

CHICAGO OFFICE 103 State Street
NEW YORK OFFICE 65 Nassau Street
SAN FRANCISCO OFFICE 704 Market Street

Everything in Lockets



One of our New Hand Chased Stone Set

LOCKETS

200

New original designs added to our line this month for the Christmas Trade.

300

Exclusive patterns put in samples for the regular Fall business.

500

of the handsomest lockets ever shown. Our Trade Mark inside every locket guarantees

Quality, Workmanship, Finish

TRADE SKM CO MARK

S. K. MERRILL CO.

PROVIDENCE, R. I.

NEW YORK OFFICE :: :: 15 Maiden Lane

Not One Complaint

has ever been received from the users of R. & L. Watch and Clock Oils. Thousands of watchmakers and jewelers all over the United States have found it to be the finest oil ever put on the market. Will not gum, cut or blacken pivots.

TRY IT



Send 25c. to your jobber for a bottle.

M. Sickles & Sons, Philadelphia
Swartchild & Co., Chicago
Nordman Bros. Co., San Francisco
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H. S. Meiskey Co., Lancaster, Pa.
E. & J. Swigart, Cincinnati, Ohio
Hammel, Riglander & Co., New York City
E. L. Deacon Jewelry Co., Denver, Colo.
Edwards & Sloane Jewelry Co., Kansas City, Mo.

RANLETT & LOWELL CO.

Sole Manufacturers

Jewelers' Bldg., Boston, Mass.

THE WASHBURI

SECURITY
Automatic Holder
for all sizes of scarf-pin wire. Guaranteed.

MAGIC NUT
for ear studs, scarf-pi etc.



EAR WIRES
for unpierced ears.



SAFETY CATC
For Brooches, etc. Can be applied to work where pin tong are used.



Open. Closed. Open. Close

Descriptive Circular on Application.
Pearl Drilling and Adjusting a Specialty.
Special Order Work and Repairing.

C. IRVING WASHBURN, 12-16 John Street,

THE GREAT AMERICAI JEWELRY CATALOG

Is a publication of real practical valu it truthfully illustrates those lines merchandise; best adapted to the nee of the *Jewelry Trade;* its reliability unquestionable.

SAFETY

With implicit confidence you can u it when ordering goods; it insures yc against deception; remember, for eve dollar's worth of merchandise you b you are obtaining positive, intrinsic valu

Write for this catalog; it means mu to you.

THE OSKAMP-NOLTING CO.

Mammoth Wholesale Jewelers

411-413-415-417 Elm St. CINCINNATI, OH



Seveninone

NOVELTY THAT IS
LL AND MORE THAN
HE NAME SUGGESTS

SEVEN SCARF PINS IN ONE

Each radically different from the other, consisting of seven beautiful stones and one mounting so constructed that one stone may be substituted for another without the least trouble.

's a Novelty That Sells Automatically

Just display it with a word about its utility and test this statement.

We are also the manufacturers of the celebrated line of Goldine jewelry—a gold plate line that includes salable and artistic patterns in Link Buttons, Brooches, Sash Pins, Waist Sets, Hat Pins, Fobs, etc.

WRITE TO US ABOUT IT.

H. ALLEN & CO.

ATTLEBORO, MASS.

W YORK, Broadway — SAMPLES ONLY — CHICAGO, 704 Heyworth Bldg.

ARTHUR W. WARE & CO.

Manufacturers and Importers of

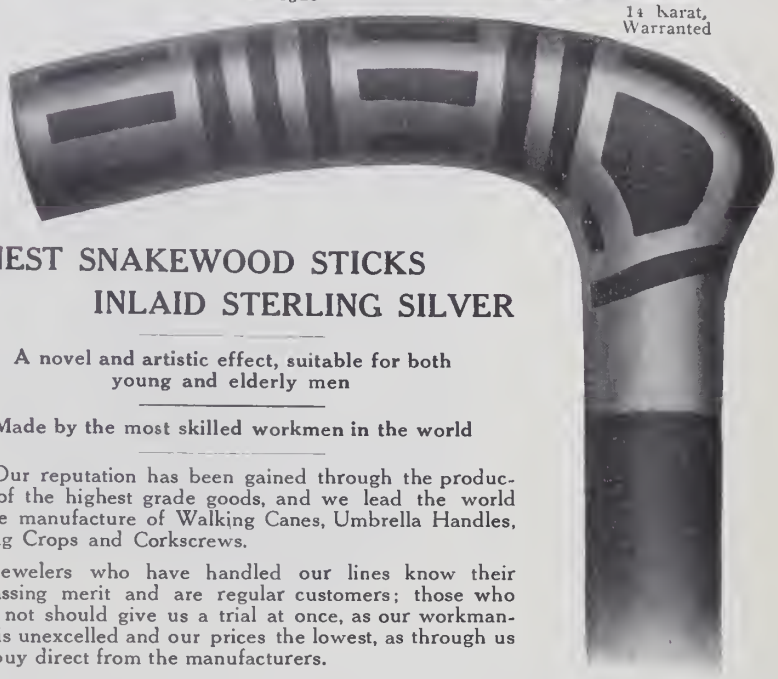
Walking Canes
Riding Crops
Corkscrews
Bottle Openers

109-111 Leonard St., Near Broadway, New York

SOLID GOLD GOODS OUR SPECIALTY
Write for Illustrated Catalogue



14 karat, Warranted



FINEST SNAKEWOOD STICKS
INLAID STERLING SILVER

A novel and artistic effect, suitable for both young and elderly men

Made by the most skilled workmen in the world

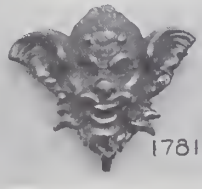
Our reputation has been gained through the production of the highest grade goods, and we lead the world in the manufacture of Walking Canes, Umbrella Handles, Riding Crops and Corkscrews.

Jewelers who have handled our lines know their surpassing merit and are regular customers; those who have not should give us a trial at once, as our workmanship is unexcelled and our prices the lowest, as through us you buy direct from the manufacturers.

EVERYTHING IN LOCKETS AND CHAINS.

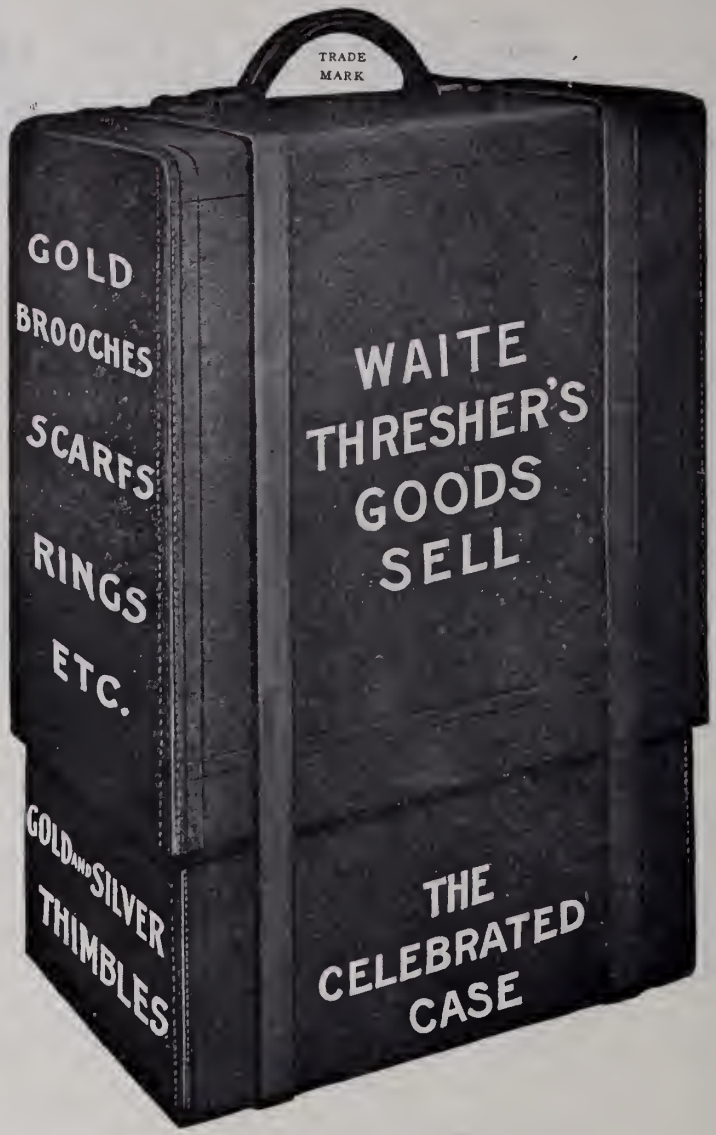
The Bassett Jewelry Co.,

Providence, R. I.



HENRY C. HASKELL

WILL FURNISH
Special Designs for Colleges, Schools, Societies, etc.
With estimates, to JEWELERS, upon request.
NO CATALOGUES
OFFICE: 2 MAIDEN LANE, NEW YORK



NEW YORK OFFICE
No. 7 Maiden Lane

CHICAGO OFFICE
1203 Heyworth Building



Sanitary Collapsing Cups

We make a large assortment in neat leather cases

Write for particulars

MANUFACTURED BY

TRADE R MARK C. F. RUMPP & SONS ESTABLISHED 1850

Fine Leather Goods

PHILADELPHIA

NEW YORK SALESROOM, 683 and 685 Broadway (Cor. 3d St.)

DENVER, COLO.
E. L. Deacon Jewelry Co.
WATCH MATERIAL AND TOOLS
FOR PROMPT SERVICE
V. T. F. WATCH GLASS
SOUVENIR SPOONS

ILLINOIS MOVEMENTS
WADSWORTH CASES
HENRY M. ABRAMS CO.
717 Market St., SAN FRANCISCO
Write for Price List

'Phone 1639 Gramercy
DESIGNS for STERLING and PLATED FLAT and HOLLOW WARES :: :: ::
ON HAND AND TO ORDER
CHARLES M. PRIOR, Designer, 24-26 East 21st Street, New York

JACOT MUSIC BOX CO.
MIRA MUSIC BOXES AND MIRAPHONES
39 UNION SQUARE, NEW YORK



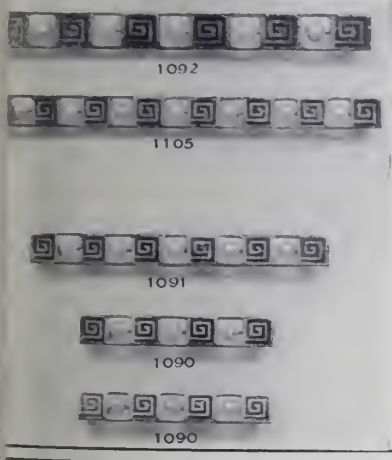
Another One of Our Popular Lines

Our novelty Link and Scarf Pin Sets are just the thing for a "Holiday Special"; put up in silk moreen boxes, they make a beautiful gift, one that any man would be proud to possess. They wear like solid gold and cost much less; shall we send you a few sets for your approval? They retail from $2.00 to $5.00 a set.

Fishel, Nessler & Co.

Silversmiths and Jewelers

Office and Works, 79, 81, 83, 85 Crosby St.
Salesroom, 556 Broadway, New York



JEWELRY OF DISTINCTION

"EDGEWOOD" BAR PIN

The design of this pin is patented, and we will promptly prosecute any manufacturer who infringes on same.

ENAMEL BAR PINS are among the best sellers this Fall.

THE "EDGEWOOD" pin has been pronounced the best pin of its kind on the American Market.

RETAILERS should use this pin for the following reasons:

The GOLD is fourteen karat.
The WORKMANSHIP is perfect.
The DESIGN is patented.
The PEARLS are selected Oriental Baroques.
The PRICE is moderate.
The PIN will not be imitated in inferior goods.
The ENAMEL can be furnished in eight colors.

We sell direct to the retail trade.

THE HARVEY J. FLINT CO.

59 PAGE STREET PROVIDENCE, R. I.

Cloisonne Enamel

The best selling line of Jewelry on the market. We are still the leaders in the manufacture of this beautiful class of goods. Wait for our salesmen this Fall and you will see a display of the most beautiful Enamel ever shown.
A comparison of our designs and finish is the only argument needed to sell our goods. Look over your stock and keep it full as this is a Fall as well as a Holiday line.

Souvenir Spoons a Specialty

SHEPARD MFG. CO., MELROSE HIGHLANDS, MASS.



EVERYTHING indicates the greatest demand for Fall and Holiday goods in the history of the trade. We advise buyers to place orders early as it is very difficult even now to get help in the factories. What will it be later?

We have the largest and most ideal line of

Jewel Cases, Clocks, Candles and Candelabra, Inks, Trays, Vases, Smoking Sets, Desk Sets, Paper Weights, Clock Ornaments, etc.

We challenge comparison in price or quality of goods.

The Brainard & Wilson Corporation

Main Office and Factory: DANBURY, CONN.

NEW YORK OFFICE: 621 Broadway, Room 531, in charge of Fred J. Foster

STERLING SILVER SASH PINS

TO RETAIL AT $1.00 AND UP

This is a sample illustration from our Fall catalog now being mailed. Retail jewelers should write us if not received.

There are more goods shown on which we admittedly have the best proposition than in any previous catalog.

This row gray finish

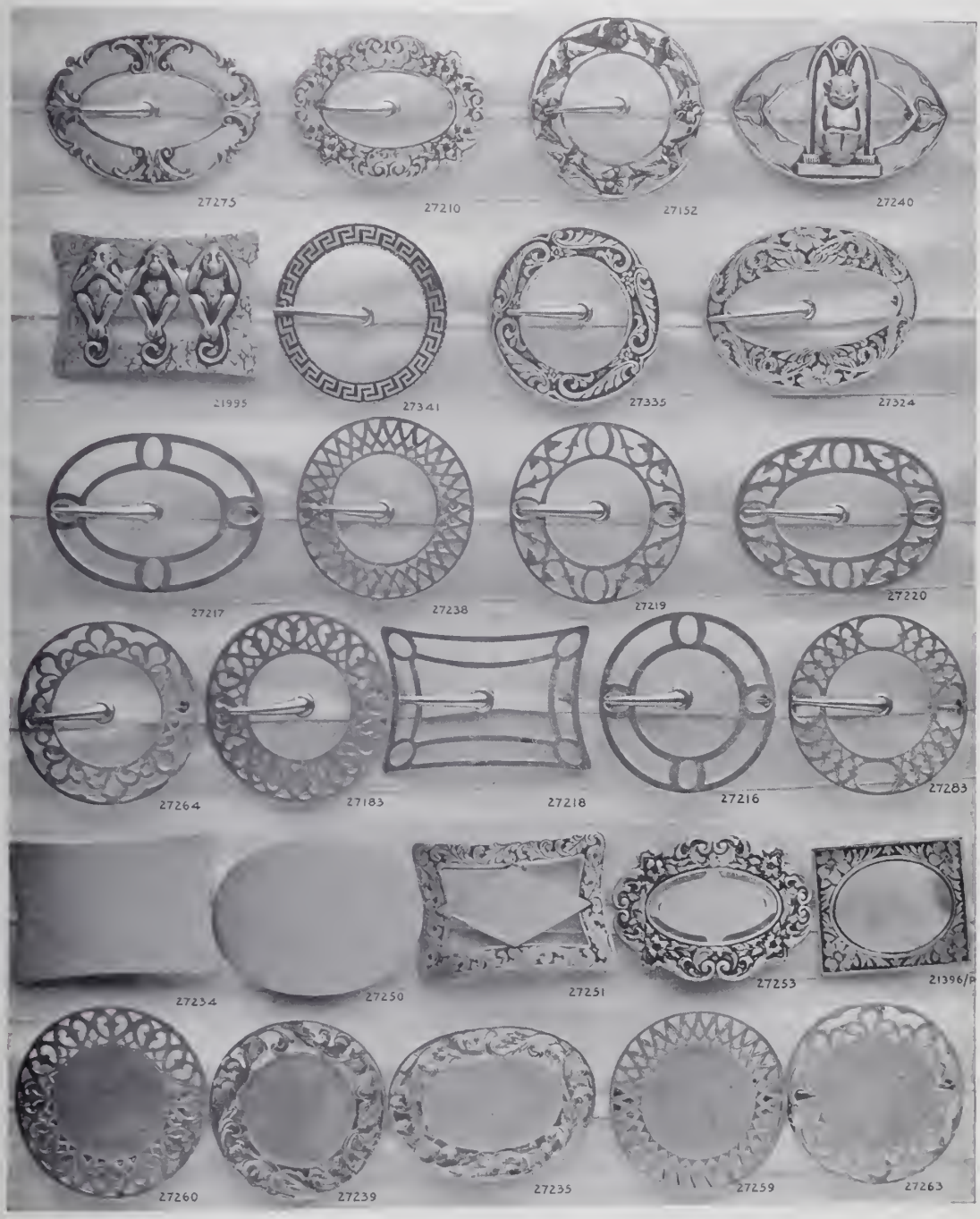
This row gray finish

This row polished

This row polished

First two "Butler" Last three "Butler" center gray border

This row polished



Articles actually twice as long and twice as wide as illustrated.

Ours is the largest and most salable line of belt pins in the market.

The workmanship is excellent, and we believe such low prices haven't been quoted before.

Don't confuse these *all* sterling silver pieces with the sterling front pins (having brass joint and catch) which are frequently offered for sale.

PAYE & BAKER MFG. CO., Silversmiths

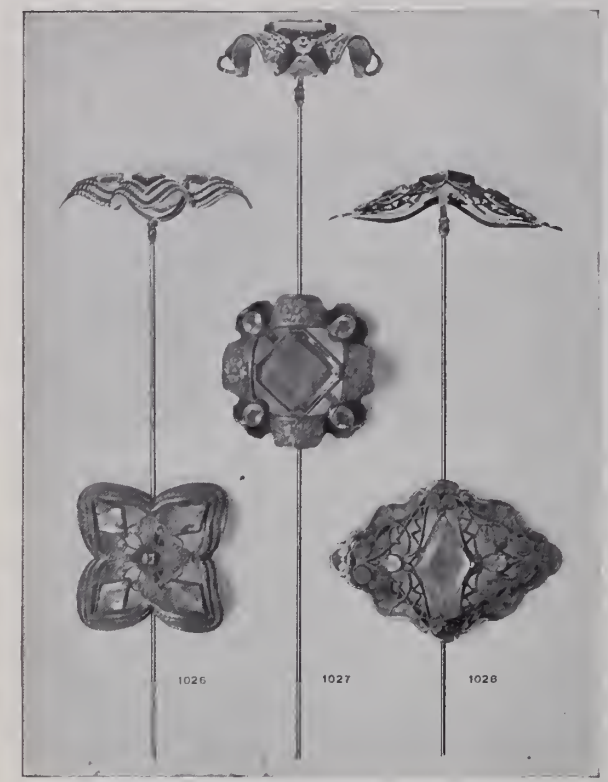
NORTH ATTLEBORO, MASS.

New York Office :: :: **9-11-13 MAIDEN LANE**

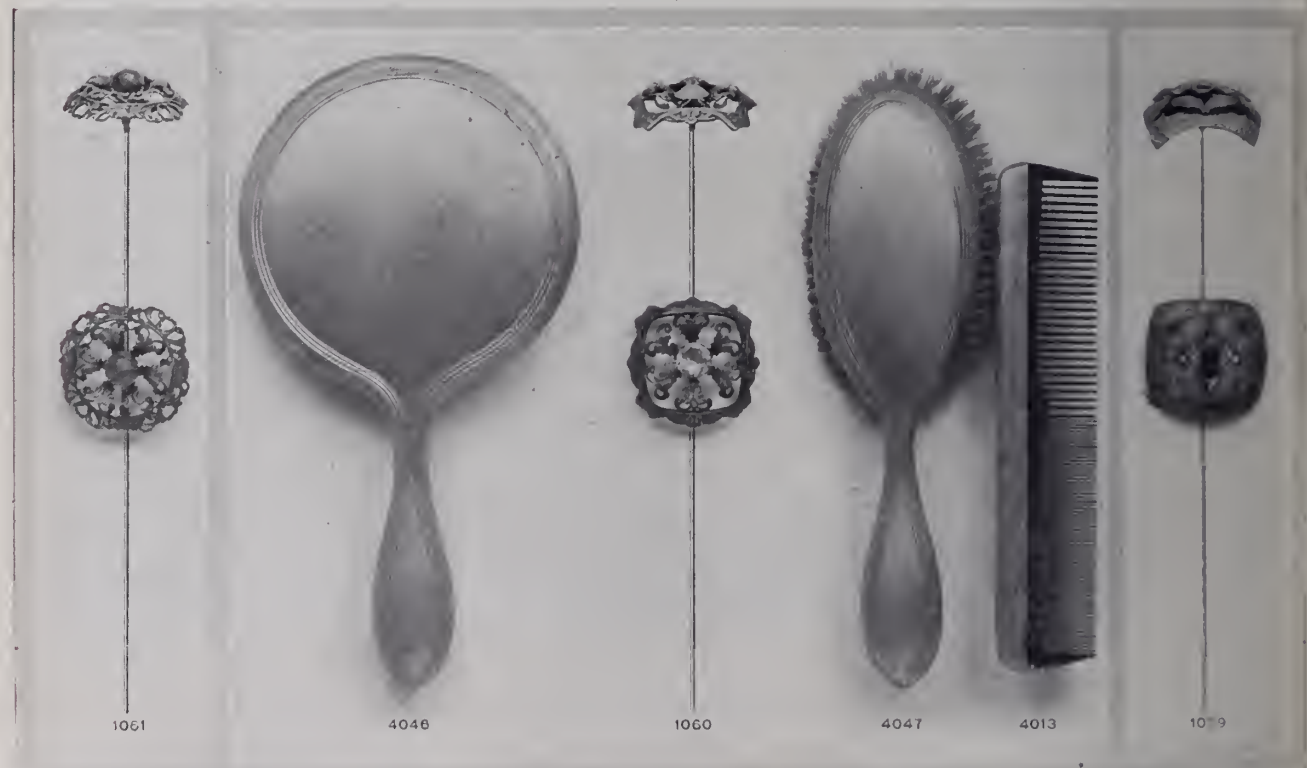
F&B TRADE MARK REGISTERED

QUALITY

in a thing of manufacture may be likened to character in a person. It has the subtle power to attract and satisfy that innate human appreciation of good. ¶ Foster products are noted for their quality by the folks who buy them as well as those who sell them. Foster products are always up-to-date. Fine Gold Filled Lockets, Charms, Necklaces, Pendants, Bracelets, Scarf, Hat and Brooch Pins, Link Buttons, Studs, etc. Sterling Silver Sets and Combinations, Toilet, Table Ware and Novelties that are typical in quality, variety and newness.







THEODORE W. FOSTER & BRO. CO.

MANUFACTURING JEWELERS AND SILVERSMITHS — 100 RICHMOND STREET, PROVIDENCE, R. I.

NEW YORK: 13 Maiden Lane — CHICAGO: Heyworth Building — CANADA: Kingston, Ont.

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

OL. LIX. WEDNESDAY, OCTOBER 20, 1909. No. 12.

ndsome Examples of American Gold and Silver Work Presented to Japanese and Chinese Navies.

MMEDIATELY upon the return of the United States Atlantic Fleet from their morable voyage around the world subriptions were made by the officers and isted men for the purpose of obtaining



SILVER CUP PRESENTED TO OFFICERS AND CREWS OF THE CHINESE NAVY BY OFFICERS AND MEN OF THE AMERICAN FLEET.

ropriate presentation pieces to be given officers and crews of the imperial panese and Chinese navies, in recognition the courtesies shown by them to our cers and men. A committee of officers s appointed to make a suitable selection m competitive designs submitted by the ding jewelers of the country, with the ult that contracts for both pieces were arded to the Bailey, Banks & Biddle Co., iladelphia, Pa.

The committee selected for presentation the officers and men of the Japanese Navy massive silver loving cup, 34½ inches in ght, exclusive of the base. As will be seen in the illustration on the front cover of this issue the body of the cup consists of a large, round bowl, supported by the globe, which is flanked on two sides by American eagles modeled in high relief. The handles are ornamented with chrysanthemums, the national flower of Japan. The cover is decorated with nautical motives, and is surmounted by two eagles and shields of the United States supporting the imperial seal of Japan, which is modeled in gold.

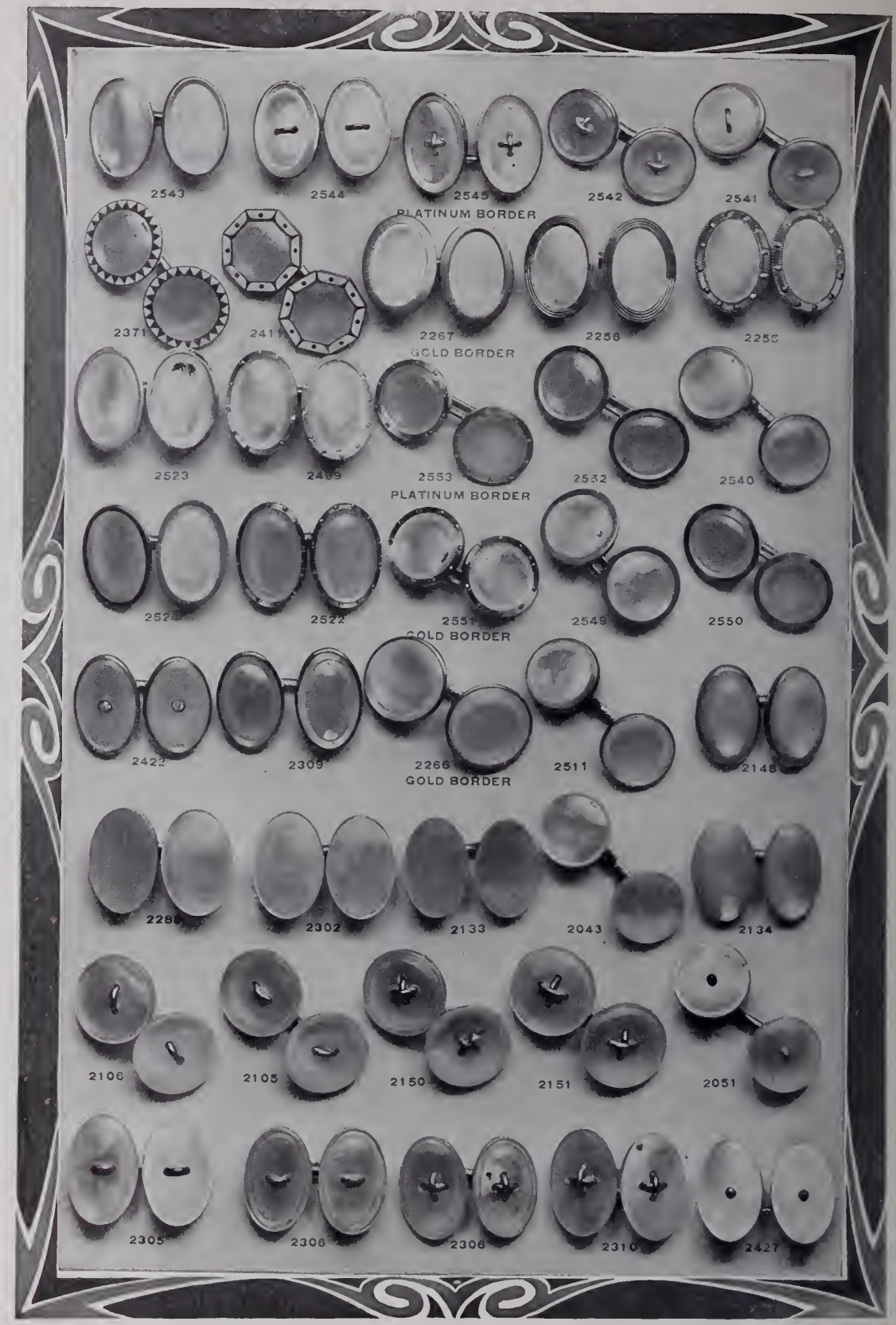
The following inscription appears on the obverse of the loving cup: *"Presented to the Officers and Men of the Imperial Japanese Navy by the Officers and Men of the United States Atlantic Fleet in grateful recognition of the generous courtesies received during their visit to Japan in October, Nineteen Hundred and Eight."*

The names of the 16 vessels of the Japanese Navy which entertained the American battleships are applied in gold around the upper rim of the cup, while those of the 16 vessels of the United States Atlantic Fleet are similarly applied around the base. These are: United States Atlantic Fleet—*Connecticut* (flagship), *Kansas, Minnesota, Vermont, Georgia, Nebraska, New Jersey, Rhode Island, Louisiana, Virginia, Missouri, Ohio, Wisconsin, Illinois, Kearsarge, Kentucky.*

Imperial Japanese Navy—*Mikasa, Fuji, Asahi, Sagami, Azuma, Yakumo, Nisshin, Kasuga, Katori, Kashima, Tsukuba, Ikoma, Soya, Otowa, Niitaka, Tsushima.*

The seal of the United States appears just above the globe, on which is etched the map of Japan, while gracefully arranged below is a group of anchors, trident and flags of the United States and Japan enameled in colors.

On the reverse appears the same inscription in Japanese characters. This was originally transcribed by his excellency, Baron Takahira, Japanese ambassador to the United States. The engraving was reproduced exactly from a photograph of the original writing. Under this inscription is



Picture Number Three.
14-K. Mother-of-Pearl Loose Link Buttons.

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th seal of the Navy Department of the U ed States, and a second group of an- chs, trident and the official naval ensigns of he United States and Japan, the two la anameled in colors. On this hemis- ph e of the globe is etched the map of th United States.

ne loving cup rests upon a mahogany .. to which is applied, in silver, the seals of ne United States and of the Navy De- pa nent, encircled by wreaths of laurel.

handsome punch bowl of sterling silver, nted on a base of copper in antique , designed on Chinese lines, was chosen presentation to the officers and men of Chinese Navy. The bowl is depicted in illustration on page 59, but the base s nitted.

ne following inscription appears on one i of the bowl in English and on the side in Chinese characters: *"To the rs and Crews of the Chinese Navy in gnition of their courtesy and hospitality, y, 1908."* On the base of the bowl, in lish only, is this inscription: *"From Officers and Crews, Second Squadron, ed States Atlantic Fleet."*

pplied to the body of the punch bowl a the eight battleships of the Second Sadron, modeled in gold. These appear ne same order as that in which the ves- entered the harbor at Amoy, the flag- *Louisiana* in the lead, followed by the *rginia, Missouri, Ohio, Wisconsin, Illi- Kearsarge* and *Kentucky* in the order ned. To secure absolute accuracy of f and detail, photographs of these bat- lships were reduced to the size of the nleled decorations, which were executed n these photographs. Prominent naval o ers have pronounced the reliefs to be p ect representations of the vessels.

he division of the line is marked by a d oration in high relief, consisting of an e le and anchor of silver, surmounting t crossed staffs of the Chinese and Ameri- c flags, which are enameled in colors. T punch bowl is 16½ inches in height and 1 inches in diameter at the top, while t weight of the whole is 235 ounces.

hese magnificent pieces are remarkable, r only for artistic embodiment of signifi- c t details, but for beautiful harmony of p portion and excellence of execution, f ming two of the handsomest specimens c the silversmith's art exhibited in recent t es.

mes Rolled by the Jewelers' Bowling League of New York.

The following were the scores of the ms of the Jewelers' Bowling League of w York in the games rolled last week:

. 11.—Joseph Fahys & Co.....	813	812	887
vs. Ilgen & Wakefield Co.....	744	833	857
. 13.—Wm. Barthman.....	868	958	802
vs. Solidarity Watch Case Co...	801	748	831
. 15.—Robert H. Ingersoll & Bro.	813	819	733
vs. Hayden W. Wheeler & Co...	800	843	842

STANDING OF CLUBS.

	Won.	*Lost.*	*High score.*	*Per cent.*
Tany & Co.....	3	..	848	1.000
n. Barthman.....	12	3	958	800
eph Fahys & Co.....	7	2	892	778
yden W. Wheeler & Co.	9	3	932	750
ss & Beguelin.....	5	4	939	556
idarity Watch Case Co..	3	6	927	333
pt. H. Ingersoll & Bro..	2	4	819	333
mford & Galaway.....	3	9	929	250
en & Wakefield Co.....	1	8	857	112
J. Donnelly.....	..	6	825	...

Involuntary Bankruptcy Petition Against the Hammatt-Dickey Co., Jacksonville, Fla.

JACKSONVILLE, Fla., Oct. 13.—The involuntary petition in bankruptcy which was filed in the United States Court against the Hammatt-Dickey Co., doing business as wholesale dealers and cutters of precious and semi-precious stones, at 323 Main St., bears the usual allegations required by law. It was filed for the purpose of conserving the assets. According to the statement made, the concern's assets are much in excess of its liabilities, as it claims the book accounts are worth about $2,000, the stock about $6,000, while the indebtedness is figured at only about $2,800.

It is said that the trouble was due to the fact that the concern could not realize quickly on its accounts, nor could it liquidate its stock. The landlord had served the company with notice to pay up or move and claims of the creditors had been put in the hands of the attorneys to sue in the State courts. To protect all interests bankruptcy proceedings were necessary, but the concern, being a corporation, an involuntary petition had to be filed. A temporary receiver has been appointed.

The Hammatt-Dickey Co., was incorporated in 1908 under the laws of Florida, with an authorized capital of $10,000, which at the time was claimed to be fully paid in. Those mainly interested in the concern were C. S. Hammatt and R. N. Dickey, of whom the latter had been in the same line here individually. Early this year Mr. Dickey bought out Mr. Hammatt's interest, and though the concern was conducted as a corporation, he was said to be the virtual owner. He has been hampered for lack of capital for some time, and in the Spring attempted to get an extension from his creditors.

Interesting Suit Over a Patent on Bracelets Decided by the United States Courts.

PROVIDENCE, R. I., Oct. 13.—Much interest is being manifested among the bracelet manufacturers of this city and the Attleboros in the hearings that opened last week in the United States Court of the District of Rhode Island before Judge Arthur L. Brown in the patent infringement case brought by the George L. Vose Mfg. Co., of this city, and the Corey Mfg. Co., formerly of this city, against G. C. Hudson & Co., Inc., of North Attleboro.

This was a suit that was instituted for infringement of rights to a certain style of expanding bracelet, the patent on which expired on March 17, 1908. The suit, however, was instituted more than two years previously, having been filed Jan. 8, 1906. The patent was granted to Thomas C. Hudson, March 17, 1891, who assigned the same to the George L. Vose Mfg. Co., and who in turn allowed it to be made under royalty by the Corey Mfg. Co., Sandland, Capron & Co. and others. The patent was sold to George L. Vose by Mr. Hudson Sept. 29, 1896, and license to manufacture the same was granted to the Corey Mfg. Co., April 20, 1905, and the suit now pending has been continued for the purpose of an accounting.

The defense denied the originality of the Hudson invention, and asserted that it had been abandoned to the public and also replied that the respondent's bracelet did not infringe the Hudson patent.

The court sustained the defendants, dismissing the bill of complaint on the ground that the patent had been anticipated by a prior patent and was therefore void.

Last Honors Paid to the Late Herman T. Jarecki, Erie, Pa.

ERIE, Pa., Oct. 13.—The funeral services over the remains of the late Herman T. Jarecki, Saturday last, at his late home on French St., marked the passing of a man whose death proved a distinct loss to Erie, as well as to the jewelry trade of this section of New York, of which he had so long been a member. His had been a leading name among the business houses of Erie for more than half a century, and he was the last but one of a family whose work had made an indelible impress upon the general character of the city.

Herman T. Jarecki was the son of Charles W. Jarecki, a goldsmith and jeweler, who came to Erie from Germany with his family in 1852. Of the elder Jarecki's seven sons, four (August, Charles, Gustave and Herman) learned the business of their father; two, (Henry and Frederick) went into the iron and brass manufacturing business, and one (Theodore) became an accountant, but later connected himself with the enterprises of his brothers.

After mastering his trade Herman Jarecki started in the jewelry business on his own account in Brown's block, at State St. and N. Park Row, in partnership with his brother-in-law. The firm, which was known as Drodzewski & Jarecki, remained in business for two or three years, and finally Mr. Jarecki, who continued alone, moved to 508 State St. In 1876 the business was again moved to a building Mr. Jarecki had erected at 728 State St., where he remained for the rest of his life. Mr. Jarecki married a Miss Becker, of this city, but his wife passed away in 1873, leaving two children.

Throughout his 48 years' career as a merchant of Erie Mr. Jarecki bore an enviable reputation for his enterprise, integrity and high sense of honor. He was noted for his excellent judgment and artistic taste, and was reputed high as a connoisseur and expert in everything that pertained to his trade. Many of the present successful jewelers are graduates of his store, where they received not only an excellent knowledge of the jewelry trade, but were grounded in those principles of probity, honesty and thoroughness that are common to the merchants of the old school.

Personally, Mr. Jarecki was a man of kindly disposition, who was loved not only by his family and relatives, but by his friends and acquaintances in business and fraternal circles. For many years he had been prominent in the Masonic order and was connected with the Perry Lodge, Temple Chapter, Mount Olivet Commandery, K. T., and Zem Zem Temple of the Mystic Shrine. The esteem in which he was held was attested in many ways, not the least of which were the many eulogies of his character which appeared in the obituary notices in the local press.

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Annual Report on the Production of Precious Stones.

Text of the United States Geological Survey's Advance Pamphlet on Gems and Gem Minerals for 1908. Compiled by Douglas B. Sterrett.

(Continued from issue of Oct. 13.)

JASPER, PETRIFIED WOOD, ETC.

ARIZONA.

Probably the largest jasper deposits in the world those of the petrified forests of Arizona. It not alone teh sight of so many petrified trees causes wonder to the visitor, but the large tion of brilliant colors displayed hy these s. The deposits have been described by L. F rd.[1] and their beauties portrayed hy many rs. Geologically the petrified forests may be fly described as occurring in formations of assic age The trees were not petrified in e except in a few instances, but were washed vn from high levels and scattered over large as or accumulated in comparatively confined as. They were deposited in and covered by a glomerate sandstone stratum overlying purp- and gray marl beds. This stratum now forms capping over large areas of mesa country. In present positions the petrified trees are le where the sandstone has been cut into by erosion of valleys and gulches and washes. e of the trees remain in the sandstone, while ers, principally fragmentary, have been dropped the washes hy the erosion of their parent k In a few cases the petrified tree trunks preserved nearly whole, while as a rule they ur in fragments large and small. The smaller terial is abundant over large areas, and in e the large blocks or sections of trees are merous.

The trees have been petrified hy silica in its ious forms with varying quantities and kinds impurities acting as pigments and furnishing ely diverse colors. The general form of the e trunks and limbs and a few details of structe have been preserved during petrification, ugh the minute detail of structure seen in some rified woods is wanting. The mineral matter posing the trees is largely jasper with varying unts of chalcedony and quartz. The jaspers ge from brilliant red, through orange to yellow color The large number of shades of these ors, particularly in reds, is striking. From the wnish and maroon reds there are all gradations terra cotta, cardinal, scarlet, cherry-red, etc., orange, and from orange yellow through oehre drab to corn yellow. Some pieces have a sugtion of green in the yellow, giving an olive t. These colors in the jasper are sometimes d over areas of several square inches and then in are banded or irregularly mixed with other rs. The colored jaspers occur mixed with and patches scattered through gray cherty chalcedony or through translucent gray chalcedony. eaks and splotches of black jasper or flint lend trast to the varied colors of the jaspers. The ter of some of the petrified wood is dull and rty, though a part is brighter, and some even ssy Occasionally amethyst and quartz crystals found in cavities in the petrified trees or ating over limbs.

Many of the petrified forests of Arizona, especially those near Adamana and Holbrook, are protected by law against material being carried off. sitors are generally allowed to take off a few nds, however, as souvenirs or material from ich to cut souvenir ornaments or gems. Even one does not procure such specimens, a visit the petrified forests always proves of great erest, especially to one interested in mineral jects of natural beauty. A trip to the forests not difficult, and two areas of petrified trees n be seen in half a day's drive from Adamana, the Santa Fe Railway.

Petrified forests are known to exist in other tions of Arizona, and some of these are doubtful outside of the regular reservation and where y could be used to procure material for polishing. If it is not possible to find such areas, a all area might be set aside where petrified wood ld he obtained for use in ornamental work. trified forests occur in the Navajo Indian Reservation between Ganado and Chin Lee and have been reported farther west in the Moqui Reservation.

Geology of the Little Colorado Valley, Ariz.: n. Jour. Sci., 4th ser., vol. 12, 1901, pp. 401-413. trified Forests of Arizona: Ann. Rept. Smithsonian Inst for 1899, 1901, pp. 289-307.

CALIFORNIA

Mrs. Gertrude S. McMullen, of the Southwest Turquoise Co., of Los Angeles, Cal., kindly sent in a specimen of jasper from near Hart, Shasta County. This material is from a deposit owned by Hart & McCullum. It is composed of layers of white, gray, yellow and red jasper in peculiar straight and curved bands. It appears to be slightly granular though very fine grained and susceptible to a fair polish. The material will be used in jewelry under the name "creolite."

LABRADORITE.

OREGON.

Maynard Bixby, of Salt Lake City, Utah, reports the discovery of a new deposit of labradorite in southern Oregon. The labradorite ranges from a colorless glassy variety resembling quartz to dark, showing fine red, salmon and green tints. Mr. Bixby states that the mineral would yield handsome gem material.

CANADA.

Dr F. S. Ward, of Rochester, N. Y., reports an importation of several hundred pounds of labradorite from Nain, Labrador, for gem purposes. There is a considerable demand for a good grade of this stone for jewelry purposes, especially in the west

LAPIS LAZULI.

CALIFORNIA.

A company has been formed in Los Angeles, Cal., under the name of the Lapis Lazuli Mining Co.,[1] to operate a deposit of lapis lazuli in the Death Valley region of San Bernardino County. Mrs. Margaret Robertson, president of the company, states that the mineral has been thoroughly tested and pronounced lapis lazuli. So far only surface material has been obtained while assessment work was being done on the claim. Development work is to be started in the Fall.

MOONSTONE.

VIRGINIA.

Specimens of rough moonstone were received from Henry Mackay, Hewlett, Va., where they were obtained from a mica mine. This moonstone is a variety of orthoclase feldspar and occurs in pockets in veinlets of partly kaolinized feldspar in a decomposed mica gneiss formation. The pockets range from the size of an egg to that of a cocoanut. Gems cut from this material display a certain amount of the chatoyancy of moonstone, but not so strongly as in the Ceylon gem. The particular pieces examined were slightly yellowish and not the pure white of good moonstone. It is possible that a better grade will he found in this locality.

CEYLON.

James Parsons,[2] principal mineral surveyor of Ceylon, reported the discovery of a new deposit of moonstone in the village of Weragoda, in the southern province. Some of the moonstones are of the fine blue variety. They are found in white kaolin, under about 4½ feet of black mud, in a swampy region. It is probahle the moonstone is derived from leptynite (acidic granulite), as in the Kandy district of Ceylon, whence the bulk of the world's supply of moonstone is obtained.

OPAL.

NEVADA.

L. F. Denio, of Denio, Ore., reports the discovery of opal in Humboldt County, about 20 miles south of the Oregon State line and 40 miles east of the California State line. The opal has been found over an area of seven miles long by one mile wide. Two groups of claims, about five miles apart, have been located on the best prospects. The character of the opal is different in these two groups, one furnishing a brilliant black stone, the other blue, green and red opals. Much petrified wood occurs in the region, with which good opal is sometimes found in seams or attached to the outside of the petrified wood. The regular supply of opal is in a decomposed porphyry of brownish red color. Basaltic rock outcrops nearby. Only limited prospecting work has been done so far.

J. B. Stott kindly sent in specimens of opal from a deposit being tested by himself near Austin, Lander County. The specimens consisted of common white opal, yellowish opal, lilac-tinted opal, and milky opal. Some of the specimens displayed a faint flash or fire when viewed in certain position. Mr. Stott reports a 100-foot incline sunk on the deposit in which the quality of opals improves with depth. The opal occurs as a core in balls of partly silicified rock whose nature could not he determined. The specimens examined contained cores of opal 1½ inches through in balls three to four inches in diameter. Mr. Stott states that the opal-hearing balls occur in a seam of hlue clay, about two feet thick, between black and red lava beds.

UTAH.

James V. Brooks, of Milford, has sent to the Survey a specimen of banded red, brown, yellow, gray, white, and colorless opal. The exterior of the specimen had a white sintery coating or crust as if deposited by a hot spring or similar agency. The specimen measured 2½ inches by one inch by three-fourths of an inch in thickness and was evidently broken from a large slab. The opal is common opal and does not display any fire. It is highly colored, resembling the rich colors of jasper. The specimen shows interrupted periods of deposition, as some of the layers are flat and straight as in onyx, and the others are wavy and cut through portions of the onyx-like bands. This opal takes a good polish and might be used for small ornaments, mosaics, or even curio jewelry. It is not unlike richly colored Mexican onyx or onyx marhle in appearance.

AUSTRALIA.

New South Wales.—The value[1] of precious opal produced in New South Wales in 1907 amounted to £79,000, which is greater than for any other year since 1903. The White Cliffs division of the opal region furnished £66,000 and the Lightning Ridge field in the Walgett division supplied the remainder.

Queensland.—The production[2] of opal in Queensland during 1907 is estimated at £3,000, the same as in the two preceding years. For several years previous to 1904 the production was much greater, and the total production since 1890 is estimated at £158,695. During seasons of drought the opal production is large, as the farmers take up mining as a means of livelihood. During 1907 the season was favorable for crops, and the opal production was consequently small.

PERIDOT.

ARIZONA.

Peridot suitable for gem purposes is found in two regions in Arizona. The first one discovered was that north of Fort Defiance, in the Navajo Indian Reservation, about which little has been written. The other region is near Rice, or the old Talklai post office in the White Mountain Apache Indian Reservation. At the latter locality the peridots are found in the original basaltic rock matrix, as well as loose in the soil. In the Navajo Reservation gem peridot is probably to be found at several localities; it appeared to be fairly plentiful at the only locality visited, about 10 miles north of North Defiance, a mile or two west of the Arizona-New Mexico line. This locality is on and around the ranch of Navajo Charlie. An Indian guide reported the occurrence of gem peridot and garnet on two prominent knobs several miles east of this locality in New Mexico. Small peridots, occasionally large enough for cutting, are found at Black Rock, an outcrop of basic rock near Fort Defiance. The peridot locality near Navajo Charlie's could be reached from Fort Defiance, though the trip was made from Ganado, 35 miles west southwest, across by the Zilh-Tusayan Butte.

The rocks between Ganado and the peridot locality consist chiefly of red and grayish sandstones and conglomerate, with an outcrop of volcanic rock forming Zilh-Tusayan Butte. Petrified wood is scattered over much of the region, especially between Ganado and the Butte. The red sandstone probably belongs chiefly to the undifferentiated Triassic as mapped by N. H. Darton.[3] East of Zilh-Tusayan Butte the red sandstone

[1]Los Angeles Mining Review, May 1, 1909.
[2]Ceylon Administration Rept., pt. 4, 1907.

[1]Ann. Rept Dept. Mines, New South Wales, 1907, p. 59.
[2]Ann. Rept. Under Secretary of Mines, Queensland, 1907, p. 18
[3]Reconnaissance of part of western New Mexico and northern Arizona: Bull. U. S. Geol. Survey. (In preparation.)

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s a large area of mesa and gently sloping
ntry extending to and around the peridot
a. The peridot is associated with volcanic
s which occupy a basin or depression 200 to
3 feet deep, partly surrounded by red sand-
st mesa or plateau country. The volcanic rocks
op over an area a mile long east and west
a three-fourths or more of a mile north and
sh. The basin is drained by a wash which
e's from the northwest, turns east across it,
tl south along the sandstone contact on the
e side, and finally cuts across the sandstone to
tl east near Navajo Charlie's house. Several
h ws and washes enter from different sides. A
p inent wash from the southwest, running in
a ng the sandstone contact on that side,
s the other wash at the outlet of the basin,
w e a gorge has been cut through the red sand-
s. The volcanic rock outcrops from small
ted hs in the valley or from ridges extend
from the sides into the valley. The valley
, where many of the peridots are found, is
and flat in places.

character of the volcanic rock varies in
rent exposures, some of the differences being
o texture and grain and others due to vari-
a of composition. It was not possible to make
eful petrographic study of the different types,
sh it is hoped this may be done later, hence
names will be used in a provisional way.
volcanic rocks are of three types coarse
nzonite porphyry, orthoclase basalt, and peri
agglomerate. These rocks are associated
one another in places apparently in an in
e way, and their relations were not
mined.

e monzonite porphyry is a spotted gray rock
white orthoclase and oligoclase phenocrysts
ring up to two centimeters across. Biotite
ocrysts are abundant also. The groundmass
y fine grained and consists of feldspar laths,
some biotite and girite. A few rounded,
del quartz crystals are present. All of the
nzonite porphyry seen was badly altered, and
me the biotite had gone over to chlorite com-
ly, giving the rock a dull greenish cast which
mbled serpentine except for the remnants of
feldspar crystals scattered throughout.

e orthoclase basalt is a dark-gray to nearly
rock, in places rather dense and fine grained
in others medium grained. A porphyritic tex-
is locally present. The rock is composed of
e, olivine, biotite, orthoclase, iron ores, and
tle ægirite. Weathering or partial weathering
ers the rock lighter in color.

e peridotite agglomerate is a dark-greenish
altering to a dark reddish on partial weather-
It is composed of olivine, largely altered to
entine in places, enstatite, a little diopside,
iron ore, with much yellowish serpentine
g. More or less limonite staining is present in
e specimens. The olivine and serpentinized
ne occurs in rounded grains and in fragments
brecciated grains through the serpentine. Por-
s of the peridotite contain inclusions of
ded and angular fragments of foreign ma-
l, as quartz or sandstone. Rounded pebbles of
ular olivine or peridot are also present as
asions. Some of the peridotite was observed
ontain many rounded and corroded grains of
sparent peridot from pinhead size up to those
arge as a pea. Small emerald-green diopside
tals are also scattered through the peridotite.

e different rocks present different degrees of
stance to weathering and consequently occupy
ing positions with respect to the topography.
several ridges extending from the hard sand-
e boundaries into the basin of volcanic rocks
composed chiefly of the more resistant ortho-
e basalt. These ridges also contain areas of
dotite and monzonite porphyry in places. The
r two rocks appear in the lower ground and
some of the low, rounded hills in the valley.
of these hills, about 100 feet high, north of
center of the basin, is formed by peridotite
omerate, resembling kimberlite and monzonite
phyry, which have resisted erosion longer than
surrounding rock. This hill is now being
ided off into angular talus and gravel slopes
weathering.

eridot is found more or less plentifully at
ral places in the valley. Some of these are
he foot of the hills or ridges of peridotite and
rs are on the flat valley floor. Specimens
e gathered in the talus and wash at the foot
he ridge back of Navajo Charlie's house, espe-
ly below outcrops of peridotite agglomerate.
the valley wash a half to three-quarters of a
e northwest of the house peridot was found in
eral bare, sandy places. Some of the ant-hills, one to two feet high, in one of these patches were found to be built up of over 75 per cent. of peridot grains. The remainder consisted of garnet, quartz, rock fragments, diopside, etc. These grains range up to four millimeters in diameter, and are carried in from the surface over an area of many square feet around the ant-hills. They are not brought from the ground underneath the hills as is thought by some persons. The nests are built above ground and are covered with the grains of mineral. The ants use no selective method, but take the most available grains. The richness of the ant-hills in peridot therefore indicates the abundance of that mineral in the soil. Larger grains of peridot suitable for gem purposes are not found on the ant-hills, but loose in the soil. From the occurrence of the peridot near and below the pridotite agglomerate outcrops and the presence of gem-quality peridot in good-sized grains in this rock, it is evident that the gem is derived from the agglomerate. The abundance of small grains of olivine or peridot both in the same soil as the large grains and in the peridotite, combined with the tendency to disintegration of the latter, also strengthens this view.

Among the minerals associated with the peridot are garnet, emerald-green diopside, quartz, calcite, titanic iron and others. The garnets have a beautiful red color, varying from deep pyrope-red to cinnamon-red, and are mostly small, under five millimeters in diameter. Occasionally garnets and diopsides of sufficient size to cut are found.

The peridots display a large range of colors or shades of the same colors. Some have a beautiful light yellowish-green color, others have richer green or a stronger yellow tint. Some are a brownish green, and others are regularly brown in color. Practically all are transparent and clear, though some are slightly smoky or contain visible dust specks through them. Under the microscope these dust specks appear as minute hexagonal plates with a dirty brown color. Some peridots are clear throughout, but contain a few scattered black spots. Others contain minute cavities which appear on polished surfaces as tiny pits. A few blades of an emerald-green mineral, probably diopside, were observed inclosed in a peridot gem. Beautiful gems are cut from some of the peridot from this region. Some of the perfectly clear golden-green stones, so much admired, are obtained in gems of three to four carats weight. Gems weighing from one to two carats are fairly abundant. The darker yellowish-green stones could be obtained plentifully.

The peridots occur in rounded and fragmentary grains with rough pitted surfaces and some rather smooth cleavage faces. Some of the surfaces are deeply pitted or corroded, as if attacked by the magma in which they were contained. This corrosion is present on the peridot still embedded in the peridotite agglomerate, and is therefore not caused by later corrosion. The grains and specimens found range up to three-fourths of an inch in larger diameter.

The peridot region has been searched over so often by the Navajos that large gems of rich yellowish-green color are difficult to find. Small pebbles of peridot are abundant. It is probable that a large supply of gems could be obtained by plowing or working up favorable areas of the valley and allowing the rain to wash out the gems. Some of the soil is dry and sandy, and in this it might pay to size off the pebbles with sieves and then pick over for gems. This would have to be done without water during the greater part of the year, as the stream bed in the valley is dry.

QUARTZ, ROCK CRYSTAL, RUTILATED QUARTZ, ETC.

ARKANSAS.

Reports of the discovery of diamonds near Delaney, in Madison County, appeared during the year in the press. Specimens sent to the Survey by W. L. Anderson, of Delaney, proved to be quartz of very clear limpid quality.

TEXAS.

J. C. Melcher, of O'Quinn, Fayette County, reports that a number of the celar colorless quartz pebbles found in that region were cut during 1908. Cut specimens sent to the Survey were perfectly clear and colorless and would be very satisfactory as souvenir gems.

PENNSYLVANIA.

George O. Simmons, of Brooklyn, N. Y., reports the occurrence of small ruby-red rutile crystals on quartz and rutilated quartz at Howard House, Delaware County, Pa.

VERMONT.

George Davidson, of South Royalton, reports the occurrenee of a large deposit of quartz in that region. A few specimens of crystals have been obtained for cabinet use, and massive material has been sold for rough specimens.

BRAZIL.

According to A. S. Atkinson[1] the best quartz and rock crystals of Brazil come from the Cristaes Mountain in the State of Goyaz. The output has been large from this region, and mining has been carried on for many decades. Undeveloped deposits still exist. Yellow quartz is exported from Goyaz and is sold in considerable quantity for cheap jewelry. It resembles topaz and is sold for that mineral.

ROSE QUARTZ.

SOUTH DAKOTA.

Rose quartz of a more or less pale color is found at numerous places in the Black Hills. It is associated with the pegmatite rocks of the region and is found at several of the mica mines. Material suitable for gem purposes has been mined in quantity at the Red Rose mine only. The latter mine is 6½ miles S. 50° E. of Custer in a small gulch draining into French Creek. The mine was first taken up some years ago by a Mr. Demerau and was sold to eastern parties for $300. After the claim was allowed to revert it was relocated and is now held by Samuel Scott, of Custer.

The operation of obtaining rose quartz at the Scott mine consists simply in blasting the massive quartz from the face of a large ledge and selecting the material of suitable quality. The rose quartz occurs in a ledge six to 15 feet thick that stands from 10 to 30 feet high along the south wall of a small gulch. It outcrops for a distance of over 100 yards and is found at points 200 yards apart. The quartz is part of a large pegmatite which has an east and west strike and cuts directly across the schistosity of the cyanite-muscovite-biotite gneiss country rock with a steep dip. The strike of the gneiss on the south side of and close to the pegmatite is about north and south with a vertical dip. Part of the quartz is white; a large part is pale rose; some is of a rich dark rose color, and some has a purplish rose tint. The dark rose color occurs through the quartz over areas 10 to 12 feet across. Solid clear translucent to transparent flawless rose quartz of deep color is obtained in pieces up to two inches in diameter. The greater part is more or less checked with flaws, or is marked with cloudy lines running through the quartz in various directions. These lines represent joint planes, the walls of which have been firmly cemented together again with quartz. In many cases these seams resist fracturing as strongly as the solid quarts, so that they do not impair the strength of gems cut from such material. One prominent set of these seams lies nearly flat in the rock. The ledge is fractured by uncemented joints into large blocks. The most promient set of these joints has a northwest direction and is vertical.

That the rose quartz will hold its color well for all gem purposes is shown by the persistence of the rose color on the outcrop of this mineral where it has been exposed to the weather for long periods. Other places blasted into several years ago hold the same rich color on their surfaces as within the mass of the rock. Rose quartz can be obtained in quantity and in large blocks at this mine. It is reported that one block was sawed into two table tops, measuring 18 by 30 inches. The massive rose quartz is sold for from three to 25 cents per pound, according to depth of color and number of flaws or seams. Selected material brings from $8 to $12 per pound.

COLORADO.

Rose quartz has been found at several localities in Colorado, especially in Fremont County. One of the most promising of these is the Wild Rose claim, located in May, 1907, by J. D. Endicott, of Canon City. The Wild Rose claim is six miles north of Texas Creek and is located on a steep mountain side about 500 feet above and one-third of a mile west of the junction of Echo Canyon and East Gulch. The country rock is highly crumpled cyanite-mica gneiss and schist, cut by hornblende schist beds. The rose quartz occurs in a large mass or ledge that forms a part of a pegmatite body. The pegmatite is also mica bearing, and may be mined for this mineral at some

[1] Mining for gems in Brazil: Eng. and Min. Jour., June 19, 1909.



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The rose quartz outcrops for about 150 fee n a north and south direction along the no ain side. The outcrop stands about 20 feet hig though the true thickness of the mass could not e determined, as its dip was not known. Otl smaller masses or segregations of quartz occ through the pegmatite. The greater part of e quartz of the pegmatite has at least a al ose color, though some is white. Portions hav deep enough color and are clear enough to ser for gem purposes. Clear translucent to tra arent pieces of flawless ro e quartz up to wo iches in thickness can be obtained, and also ar blocks for ornamental purposes.

CALIFORNIA.

V D. Parson, of Freeman, Cal., reports the s ery of a deposit of rose quartz of good n Kern County. Much of the material near rface, at least, is more or less flawed, so pec mens of large clear or translucent ma- are difficult to obtain. Mr. Freeman states e color of the quartz is good and that the will probably improve on opening the deeper.

(To be continued.)

Watch Cases Worn as Jewelry Declared to be Dutiable at 85 Per Cent.

...ton, Oct. 14.—The Collector of Cus- at this city has received a letter from ... D Hilles, Acting Secretary of the ...ury Department at Washington, D. C., ...ly to an inquiry relative to the duty ...atch cases. The letter states that ... cases in question which are to be ... on the person are dutiable at 85 per ... under Par. 448, tariff act of Aug. 5, ... an... not at 40 per cent. under Par. 192 ... same act.

letter reads as follows:

department duly received your letter of ...18 last, in which you invite attention to ...2 of the tariff act of Aug. 5, 1909, which ...s that watch cases shall be subject to duty ... rate of 40 per cent. ad valorem, and to the ...ons of Par. 448 of the said act in regard ... classification of articles of every description ...ed wholly or in chief value of silver, Ger...ilver, white metal, brass or gun metal de... to be worn on apparel or carried on or ...or attached to the person, whether known as ... or otherwise, and whether or not denomina...e or otherwise provided for in any other para... of the act.

I reply, I have to advise you that in the ... of the department the broad provisions, ...her articles of every description," and "all ... foregoing, whether known as jewelry or ...se, and whether or not denominatively or ...se provided for in any paragraph of this ... would seem to set aside specific enumeration, ...mplete watches, knives, smokers' articles ... boxes, cigarette cases and cigar cutters) ...ys (watches) if wholly or in chief value of ... German silver, white metal, brass or gun ... valued at 20 cents per dozen pieces or over, ... designed to be carried on or about the per...e dutiable thereunder rather than under the ...aphs providing for such articles eo nomine.

Following the established principle that merchan...s to be classified in the condition in which ...ed, it would seem that unassembled watch ... such as cases and movements, are not de... to be carried on the person until further ...ed or manufactured into complete watches, ...herefore they would be dutiable under Par. ...2 which provides for watch cases and watch ...ents. Thimbles of the materials mentioned, ...ing designed to be worn on the apparel or ...d on or about or attached to the person. ... seem to be dutiable under Par. 199 as arti... mposed in chief value of metal. Respectfully,

CHAS. D. HILLES, Acting Secretary.

A dispatch from Antwerp, Oct. 9, stated ...e diamond merchants there were inter...sted to learn that, following the Belgian ...ple, the Dutch government will pre...nt a bill in Parliament to adopt a metric ...t of 200 milligrammes. This will mean ... ...ut of 3.0864 grains, against the English ...ard of 3.17 grains.

Watchmaker Disappears After Writing That He Is a Thief and Would Commit Suicide.

Detectives have as yet been unable to obtain any trace of H. A. Roland, a Russian watchmaker, who disappeared from New York, as told in the last issue of THE JEWELERS' CIRCULAR WEEKLY, Oct. 9, leaving behind him a letter containing the announcement that he was guilty of theft, and that he would end his life at an early hour Monday morning by jumping off the Brooklyn Bridge. The letter was addressed to Benjamin Beekman, of L. W. Sweet & Co., New York.

According to the letter Roland had been unable to live in any degree of comfort. He had raised money by pawning his customers' watches, and, being afraid of the police and unable to face the disgrace of exposure, he had resolved to kill himself. The letter which Mr. Beekman exhibited to the police is a curious ill-spelled affair, written in a cramped hand and on fancy note paper. It recounts how the watchmaker had only earned $30 a month, of which the rent for his little room on the ninth floor ate up $20. Roland came to L. W. Sweet & Co. three years ago well recommended. He was an expert watch repairer, but after he had been in the employ of the concern for some time they decided to give up this line of business. Roland then started in a repairing business of his own and the firm turned over considerable work to him and helped him in many other ways.

A customer of the watchmaker complained that he was keeping a watch set with diamonds, on the plea that he had sent the works to the factory. The customer asked to see the case and the watchmaker could not produce it. Mr. Raives, of L. W. Sweet & Co., went upstairs and questioned the watchmaker, who confided to him that he did not want his customer to know that he had dropped the watch on the tiles and injured it.

After the watchmaker had disappeared pawn tickets were found in his place of business which aggregated $92. It is said that Roland pawned between $300 and $400 worth of watches, among them one valued at $190.

Detectives are still searching for the man. Roland boarded in Brooklyn, where it was said that he was three months in arrears for his board. The watchmaker was a widower, and far as known he had no relatives in this country.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Oct. 16, 1909.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$630,768.51
Gold bars paid depositors	94,033.40
Total	$724,801.71

Of this the gold bars exchanged for gold coin are reported as follows:

Oct. 11	$144,042.48
" 13	159,934.84
" 14	139,945.00
" 15	125,595.54
" 16	61,250.45
Total	$630,768.31

J. R. Wood & Son Win Suit Against John C. Proudman Involving a Memorandum Agreement.

The suit of John R. Wood & Sons against John C. Proudman came up for trial Friday of last week in the Supreme Court, trial term, part 16, New York county, before Justice Dayton, and on Saturday morning a sealed verdict was rendered by the jury, finding for the plaintiffs. The action was brought to recover the sum of $622.14, the value of diamonds alleged to have been converted by the defendant. The case was based on the construction of a memorandum agreement.

When the suit first came up, in January, 1906, a decision in favor of the defendant was rendered. An appeal was taken from this judgment, and a decision of the Appelate Division reversed the judgment of the lower court and granted a new trial. The action tried out, last week, was the retrial granted by the Appellate Division.

The story of the case, as brought out at the time of the first trial, was to the effect that in October, 1904, Mr. Triebelcock, who was a member of the firm of John C. Proudman, New York, and who managed the business, sent a clerk to J. R. Wood & Son's office for two diamonds and some gold, which were delivered to him, together with a memorandum. The diamonds were sold to a third party, and the money received therefrom was deposited in the bank to the account of John C. Proudman & Co. The complaint alleged that under this contract the defendant agreed to return the goods upon demand, and this demand was refused by him and that he had therefore converted the articles for his own use. The answer was a general denial.

At the trial on Friday some of the testimony that had been given before was repeated. Mr. Proudman and Mr. Triebelcock were the witnesses for the defense, and W. A. Nixon, credit man for J. R. Wood & Sons, was the only witness for the plaintiff. Practically no new evidence was offered on either side.

The defense tried to prove that the transaction was changed from a memorandum to a charge account, but the witness for the plaintiffs would not admit of any such agreement, contending throughout his examination that the transaction was on memorandum from first to last.

Another point strongly urged was that the action was brought against Mr. Proudman individually and not against the firm of J. C. Proudman & Co. It was claimed by the defense that Mr. Treiblecock was acting not for the defendant but for the firm. It was pointed out that Mr. Proudman knew nothing about the transaction at the time and that the evidence adduced by the plaintiffs was not admissible under the pleadings, because that was all directed to prove a firm transaction.

In answer to this contention the plaintiffs claimed that when a conversion concerns a firm, an action in any respect to it may be brought against all or any of the partners.

C. F. MacKenzie represented the plaintiffs and B. Pattison the defense.

L. J. Lyons, Suisun City, Cal., has moved to Santa Rosa, Cal.

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Death of Herbert A. Capron.

[redacted]ovidence, R. I., Oct. 16.—Herbert A. Capron, secretary of the Brown & Dean Co. refiners, 102 Richmond St., this city, di at his home on Pawtuxet Neck, on M day. For several months Mr. Capron h been in poor health, his condition grad- u growing worse until about three m ths ago he became confined to the h e. While his death was expected by hi family and intimate friends, it came as a eat surprise to his business associates a others, who were not aware of the se us character of his illness.

od natured, enthusiastic and energetic, M Capron was a man who made friends e y and always retained them. He was



THE LATE HERBERT A. CAPRON.

w known among the manufacturing jew- e s of this city and the Attleboros, while h social affiliations gained for him a wide c le of acquaintances.

Herbert A. Capron was born in North Attleboro, Mass., Aug. 6, 1859, and was the s of George N. Capron, who is still liv- at the age of 79 years. In 1860 he c e with his parents to this city and re- c ed his education in the public schools, f shing with a course at Mowry & Goff's School. He came of a family of jewelers, h father having begun as an apprentice c Jabez Gorham, founder of the Gorham g. Co., 69 years ago, and his father's b thers also being connected with the jew- e industry during their lifetime, one of t m, Charles Capron, having been for sev- e l years a member of the manufacturing j elry firm of Palmer & Capron.

oon after leaving school, at the age of 1 deceased entered the employ of the n ufacturing jewelry concern of McCloy & Gwinn as bookkeeper, making occasional t s to New York as salesman for the fi n. He remained with the late John A. Mc- Cloy through the varied changes in the lat- t s manufacturing business, and when the l er retired from the jewelry business, a out 1890, to start the *Manufacturing J veler*, Mr. Capron continued with him a an advertising solicitor. Later he was e ployed as a solicitor for the refining firm of Brown & Dean, and when that concern was incorporated, several years afterwards, Mr. Capron, having acquired some stock, became secretary of the corporation, remaining so until his death.

Since 1903 Mr. Capron has been a prominent figure in the automobile business in this vicinity. He organized the Rhode Island Motor Car Co. soon after the popularity of automobiles made the demand such as to command special attention to it, and was manager of the company until its incorporation, last Summer, when he was elected president and treasurer of the company. He was a member of the Rhode Island Automobile Club, the American Automobile Association, the Rhode Island Yacht Club and the Pomham Club, and was also prominently identified with the Ancient Order of United Workmen.

Mr. Capron was twice married, his first wife being a sister of his then employer, John A. McCloy, by whom he had three children, Herbert A. Capron, Jr., who is connected with the Rhode Island Motor Car Co., and two daughters, Florence E. Capron and Bessie G. Capron. His second wife was Minnie O. Chatterton. The funeral was held Thursday afternoon.

Providence Jewelers Taking Part in Coming Elections—Henry Fletcher Renominated as Mayor.

Providence, R. I., Oct. 16.—With the holding of the Republican city convention this afternoon and the nomination for city officers, the political contest is on with full headway and will hold the center of the local stage until the election on Nov. 2. Henry Fletcher, treasurer of the Fletcher-Burrows Co., manufacturing jewelers, has been renominated as Mayor, and it is expected that he will be re-elected by an increased majority over last year.

At the convention this afternoon among the delegates were the following who are associated with the manufacturing jewelry industry: Ward 1, Henry D. Sharpe and Harold N. Ostby; Ward 6, Nelson S. Gibbs; Ward 7, George H. Grant and Edmund A. Truelove.

In the make-up of the Republican ticket for members of the City Council the names of the following jewelers appear: Ward 2, Alderman, John Kelso; Councilman, William A. Schofield. Ward 5, Councilman, Albert E. Stevens; Ward 6, Councilman, Joseph Baker, Jr.; Ward 7, Councilmen E. Merle Bixby and Aldridge G. Pearce.

The fact that Roswell C. Smith, of the Sydney Smith Co., was not re-elected one of the members of the State Central Committee from this city at the Republican State convention the other day has brought to light a good story. The Providence delegates held a caucus before the convention, and it was pretty well understood by them that the same committeemen would be re-elected. Representative Harry Cutler, of the Cutler Jewelry Co., who was to have nominated Mr. Smith, was elected chairman, and when it came time to nominate the State Central Committee the name of Walter H. Durfee, manufacturer of tubular chimes and hall clocks, was placed in nomination in place of Mr. Smith, and the delegation was elected before the members were aware of what was happening.

Boston, Mass., Police Puzzled as to the Identity of Thief Convicted of Robbing Jeweler.

Boston, Mass., Oct. 18.—Robert Fulton, the young man who stole three diamond rings valued at $300 from the jewelry store of Elmer P. Sawtelle, 34 Huntington Ave., on the evening of Oct. 6 and who was arrested only after a long and exciting chase and a desperate street fight, although sentenced, last Friday, by Chief Justice Bolster in the central police court to an indefinite term in the Concord Reformatory, has fooled the police up to now as to his identity and his home address.

From time to time Fulton has been arraigned in court and upon each occasion he has persistently declined to tell the judge anything of himself or of his past life. He was debonair, well groomed and well supplied with money. The police are satisfied that he had two comrades in his daring robbery, and yet he has persistently declined to tell anything of them. They were seen, and the police have a good description of them and are searching for them. In an unguarded moment Fulton dropped the information that he "belonged in Newark, N. J.," but the police of that city have written Deputy Superintendent Watts that they do not know Fulton.

Before Fulton was sentenced, however, Deputy Superintenent Watts received a communication from the police of Springfield, Mass., in which he was told that Fulton is wanted in that city for a larceny. A warrant was contained in the letter calling for the arrest of Fulton on the charge of stealing $180 from Henry E. Marsh, of Springfield. Chief Justice Bolster, when told of this fact, ordered that Fulton be held at Concord Reformatory at the expiration of his Boston sentence for the custody of Patrolman Toland, of the Back Bay police station, so that he could take him into custody upon the Springfield warrant and deliver him to the Springfield officers.

When he was sentenced, Fulton smiled, and when he was taken away to prison he laughed aloud and intimated that he had fooled the detectives and would continue to fool them to the end of his trials. He did not enjoy the story of the alleged Springfield transaction and said he would defeat the officers in this incident without difficulty.

But the police are now determined to discover who he is and what his history is, and to that end thousands of circulars bearing his picture and measurements will be sent broadcast throughout the large cities and towns of the world in the effort to ascertain if he is wanted for crimes in other places and with the hope of ascertaining who he is. Fulton is regarded as one of the cleverest thieves the Boston police have had to deal with in a long time.

Mr. Sawtelle recovered his property stolen by Fulton.

Harry G. Palmer has resigned his position as watch inspector for the Boston & Maine Railroad at Mechanicville, N. Y., and also disposed of his jewelry business. After a short sojourn in the Adirondacks he contemplates moving to the far west.

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ntracts Awarded by Bureau of Ordnance to Supply Various Articles.

ASHINGTON, D. C., Oct. 11.—The Bu- u of Ordnance has awarded a contract eight hand diamond tools, No. 1, to uis Hansen's Sons, at $4 each; for one mond tool lathe, at $5; for eight unset ck diamonds, at $10 per carat, and for ounces of diamond dust at $62.25. H. Lyford has been awarded a contract supply 30 jeweler's saws, at 75c. each. The Goldsmith Bros. Smelting & Refining has been awarded contracts to supply: oz. sheet silver, 1⅜ x 0.058 inches per oz., Troy; 500 ozs. do., 2⅜ x 0.058 es, 57c. per oz., Troy; 50 ozs. d .. 0.045 h diameter, 63c. per oz., Troy; 10 ozs 0.041 inch diameter, 63c. per oz., Troy; ozs. do., 0.035 inch diameter, 63c. per Troy.

George H. Fuller & Sons Co. has secured following award: 10,000 silver ring ches, No. 1, 38.5c. per 100; 10,000 do., 2.42c. per 100; 5,000 German silver ring les, No. 1, 6c. per 100; 5,000 do., No. 2, per 100; 4,000 German silver pin gues, two-inch, silvered, 41c. per 100; 0 do., two-inch, 79c. per 100; 4,000 do., inches, 41c. per 100; 4,000 do., 1⅝ hes, 79c. per 100; 4,000 do., 1 9/16 inches, per 100; 4,000 do., 1½ inches, 41c. per 0; 4,000 do., 1 7/16 inches, silvered, 41c. r 100; 4,000 do., 1 5/16 inches, silvered, per 100; 4,000 do., 1 3/16 inches, silred, 41c per 100; 4,000 do., 1⅛ inches, vered, 41c. per 100; 40 lbs. German silver. inch wide, 48c.; 51 lbs. German silver re, 0.059 inch diameter, 50c.; 200 lbs. nk jeweler's cotton, B. C. Hartz, 39c per ; 50 lbs. jeweler's gold rouge, B. C. arts, 27c per lb.

G. H. Fuller & Sons Co. has also secured following: 75 ozs. 14k. gold, $13.20 per oy ounce; 12 ozs. 24k. gold, $22 per roy ounce; four ounces 14k. gold wire, os. 12 to 20, B. & S. wire gauge, $13.60 r Troy ounce; five ounces do., 0.044 inch diameter, $13.60 per Troy ounce; nine nces do., 0.072 inch in diamter, $13.60 r Troy ounce; 150 hollow gold balls, 14k., inches in diameter, 12.5c. per dwt.; 50 wt. gold solder, 10k., best quality, 54c.; e pwt. do., 12k., best quality, 63c.; 50 lk. gold joints, 5/16 inch, 20c. each; 50 .. ¼ inch, 18c. each; 50 14k. gold pin ngues, 1½ inches, 50c. each; 50 do., 1¼ nches, 45c. each.

The C. G. Braxmar Co. will furnish 30 namel targets for distinguished pistol shot adges at $2.50 each; also 50 for distinuished marksmen's badges at $3.50 each.

All the foregoing items are for the use f the Rock Island Arsenal.

ttachment Against Stock of J. S. Stimpson, Missing Wheeling, W. Va., Jeweler.

WHEELING, W. Va., Oct. 13.—Nothing as been heard of J. S. Stimpson, he Market St. jeweler, who disappeared from this city Oct. 4, but last week n attachment against the contents of his lace of business was sworn out by George iess, Bridgeport, and the store was closed y Justice Hobbs. Mr. Hobbs alleges that e took a diamond ring valued at $185 to Mr Stimpson to sell on commission, and hough the jeweler gave him a check for this amount it was not paid when presented at the bank. It is said that the missing man owes in all about $1,500, including two claims for $500 and $335 respectively.

Mrs. Stimpson, the wife of the jeweler, says that she fears that her husband has met with foul play. At the time he disappeared, she says, he started from his home at the usual time and told her that he would attend a meeting of the Woodmen's Lodge before he returned in the evening. He did not attend the lodge meeting and she has heard no word from him since. Friends of the jeweler say that unless he has met with an accident they are sure that he will return and settle up all his obligations.

Mr. Stimpson started in business for himself early, last year, prior to which time he was employed by T. A. Westmyer, of this city.

Hezekiah R. Cox, Madisonville, Ky., Goes Into Voluntary Bankruptcy.

MADISONVILLE, Ky., Oct. 13.—Hezekiah R. Cox, a jeweler of this town, has filed a voluntary petition in the office of the Federal Court at Owensboro, and according to schedules which accompany the petition his liabilities are $12,009 and the value of his available assets about $3,337. Mr. Cox's financial trouble is said to be due to the fact that he suffered from a fire a short time ago which destroyed a large quantity of his stock, on which he has been unable to collect insurance.

Mr. Cox, who was formerly in business in Johnson City, Ill., sold out the business in October, 1904, to G. E. Ellis. He came to Madisonville in 1906 and continued here ever since; for a while he had a branch in Greenville, but this he sold out in September, 1908. In the Spring of last year Mr. Cox was burned out, and he suffered a loss on his stock of about $5,700, and his fixtures, worth $2,200, were also destroyed. At the time, he was insured for $5,000 and was able to adjust his loss on the fixtures, but the loss on the stock was not settled for and the claim is still in the courts.

Importations at the Port of New York.

Weeks Ended Oct. 10, 1908, and Oct. 9, 1909.

	1908.	1909.
China, Glass and Earthen Ware:		
China	$105,035	$102,040
Earthen ware	16,457	15,766
Glass ware	24,907	44,836
Optical glass	10,024	1,188
Instruments:		
Musical	13,668	19,495
Optical	6,612	17,566
Philosophical	4,498	6,721
Jewelry, etc.:		
Jewelry	12,550	11,242
Precious stones	485,814	608,677
Watches	25,205	11,587
Metals, etc.:		
Bronzes	2,251	1,476
Cutlery	27,298	20,379
Dutch metal	2,863	2,049
Platina	39,011	48,755
Plated ware	.....	.....
Silverware	.....	872
Miscellaneous:		
Alabaster ornaments	36	329
Amber	777	4,785
Beads	815	6,732
Clocks	4,710	12,845
Fans	2,273	1,259
Fancy goods	4,046	17,885
Ivory	.....	11,081
Ivory, manufactures of	497	1,357
Marble, manufactures of	1,407	28,050
Statuary	2,189	935

Boston, Mass., Police Arrest Man Who They Believe Robbed Jewelers.

BOSTON, Mass., Oct. 17.—Another young man who is suspected of being a clever and highly successful jewelry thief was captured by Inspectors Patterson and Norton, Friday afternoon. He was caught in a west end pawnshop in the early evening when he was in the act of selling a mileage book on the Boston & Maine Railroad, good between Boston and Marblehead and valued at $37. The ticket was good for 150 trips, and later it was discovered that it was stolen two weeks ago Thursday evening from F. O. Smith, a clerk in the Boston postoffice, who lives at 149 Elm St., Marblehead.

The prisoner, who gave the name of John Donovan, 33 years old, of Middlesex St., this city, was arrested because he is suspected of being one of those thieves who prey upon jewelers. He called at the west end pawnshop on the evening of June 12 and sold a large and miscellaneous lot of jewelry, consisting of solid gold finger rings, cuff buttons, a lady's solid gold watch and numerous other articles of personal adornment. The pawnbroker reported the incident and the detectives began a search for the young man. Yesterday afternoon, while the police were waiting, the man who gives his name as Donovan dropped into the pawnshop and attempted to sell the mileage book, and he was at once recognized as the jewelry thief and arrested. He had in his possession two of the modern skeleton keys, which will open almost any lock, and because numerous jewelry stores in the suburbs have been entered in this manner and looted the police strongly suspect that the prisoner is the man who has been so persistently sought by the small jewelers throughout New England.

Donovan was well dressed, suave and polished, and he seemed thoroughly acquainted with the ways of detectives, for he was in perfect control of his emotions and declined to talk about himself, his habits or his home. He laughed cheerily with the police and told them it was their job to get him and that he was not going to be anybody's fool and peach on himself.

Donovan was photographed, measured and finger-printed for the rogues' gallery, and his records will be sent to the jewelry trade in the effort to secure an identification of him. It is strongly suspected that he does not live in Boston and that he is a jewelry thief of national reputation.

Much of the jewelry pawned by Donovan has been recovered by Deputy Superintendent Watts, and it will be placed on exhibition by Chief Inspector Dugan in the effort to secure identifications of the property. Jewelers who have lost property by thievery have been invited to call at police headquarters and look at the articles recovered from Donovan.

Later the police discovered that Donovan is known to them as Joseph E. Barrett and also as John Thompson. Cyrus H. Blackington, 1334 Blue Hill Ave., Mattapan, claims some of the jewelry sold by the prisoner to local pawnbrokers. It was stolen some time between Aug. 12 and 14.

Donovan, or Barrett, has been held for trial. The police are active in looking up his record.

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Death of Paul Juergens.

HICAGO, Oct. 16.—Paul Juergens, founder o the Juergens & Andersen Co. and p ident of that corporation, passed away tl morning, aged 75 years. The news of h death came as a great shock to all the ti e of Chicago, where Mr. Juergens had b n favorably known for over half a cen- t . Of late years he had not been ac- ti ly engaged in business, coming down to h office but a few hours a week. The f ral services will be held Monday, at 2 p .

robably no man in the United States



THE LATE PAUL JUERGENS.

more to do with the development of t manufacturing jewelry industry of this s ion of the country than Paul Juergens. I n in Oldenburg, Germany, on Sept. 19, 1 4, he had the advantage of a good educa- ti in the public schools, and was care- f y instructed in the silversmith's craft a his father's bench. When 16 years of a he came to this country and first found e ployment with a small German jewelry f in New York, with which he remained f r years; after that he was employed by O per & Fisher, jewelers in the same city. I 1854 his father also came to this coun- t , bringing with him his family of five c ldren, and in company with Paul Juer- gs came to Chicago, establishing the firm o Juergens & Son, manufacturing jewelers, a 77 Lake St.

n 1857, Sebastian Andersen, who had r rried a sister of Paul Juergens, came f m New York and joined the firm, the n me being changed to Juergens & Ander- s . Subsequently they moved to the rear o 117 Lake St., back of what was at that t e the leading retailer jewelry firm in the c t, Matson & Hoes. In 1871 the great f of Chicago burned them out, causing a oss of $37,000. The concern quickly re- o ered and moved to a barn on Eldridge C urt. Another move found them located o the second and third floors at Jackson a l Wabash Ave. Four years later they w in moved to the northeast corner of S te and Madison Sts. While there, in 1 2, the company was incorporated, with Mr. Andersen as president and Mr. Juergens, treasurer.

Mr. Andersen died in 1894 and Mr. Juergens assumed the presidency. In 1900 the firm moved to its present location, 92 State St.

Mr. Juergens was married in 1862, and his family consisted of five children, two boys and three girls. The sons, Wm. F. Juergens and H. P. Juergens, are, respectively, treasurer and secretary of the concern, Wm. G. Andersen being vice-president.

Mr. Juergens was a man of sterling character. Starting with a small capital, great skill in his craft and tireless energy he surmounted difficulties that would have embarrassed many men. The great loss in the fire of 1871 found him more ambitious than ever to retrieve the losses the firm sustained. While many older and richer firms compromised with their creditors after the fire, Juergens & Andersen paid dollar for dollar, and no jewelry firm in the United States ever enjoyed a fuller measure of confidence than the firm of which Mr. Juergens was so long a member.

Death of George P. Olmstead.

KANSAS CITY, Mo., Oct. 13.—With the recent death of George P. Olmstead, for several years a partner in the jewelry firm of Cady & Olmstead, this city, the trade lost an upright business man and this city an honorable citizen. Mr. Olmstead's death, at the age of 80 years, was caused by heart disease. Besides his interest in the jewelry firm, Mr. Olmstead was a large investor in cattle ranches in Texas and Arizona, had extensive mining interests in other States and was a retired lumber merchant.

The deceased was born, Sept. 17, 1829, in Little Falls, N. Y. He was obliged to leave school when quite young and started to learn the trade of carpenter. He moved, in 1859, to Pontiac, Ill., where shortly afterward he married Miss Cornelia E. Hunt. He went to Tuscola, Ill., two years later, and there engaged in the lumber business, remaining there for eight years and finally coming to this city, where he again entered the lumber business with John Hall and C. B. Leach. This business continued until 1887, when Mr. Olmstead retired from active business, retaining, however, his interest in the Cady & Olmstead Jewelry Co. until 1903, and his mining and ranching interests until the time of his death.

C. N. Olmstead, who was one of the founders of the jewelry firm, died in March, 1882, and after that L. S. Cady and G. P. Olmstead continued without changing the style until 1901, when the business was incorporated as the Cady & Olmstead Jewelry Co., with an authorized capital of $100,000, fully paid in. When George P. Olmstead retired from the concern his stock was taken over by Mr. Schneider, who has succeeded him as vice-president. The deceased was a keen business man and a student of scientific and biblical subjects.

The police of Glens Falls, N. Y., have taken into custody two men, who are believed to have been implicated in the recent burglary of the store of J. E. Thompson. The store was entered a short time ago when stock valued at $100 was stolen.

Tiffany & Co. Reported to Have Been Robbed of a Valuable Necklace and Ring.

According to newspaper reports, a mysterious theft of a diamond necklace, said to be valued at $10,000, and a princess ring, set with four rows of diamonds, from the workshop of Tiffany & Co., New York, on the fifth floor of their Fifth Ave. building, occurred a short time ago, and is giving no end of trouble to the detectives who are trying to solve the mystery.

The gems, according to the story in the daily papers, disappeared a few days apart, despite precautions that would seem to make such thefts impossible. So careful was the secret of the necklace guarded that it was not known to the general public that the jewelry was missing until Monday.

The necklace had been sent to Tiffany & Co. for repairs about four weeks ago. The diamonds of which the necklace was composed ranged in size from 1½ to 3 carats, and attached to the necklace was a sapphire pendant in the form of a star. The necklace was placed in the hands of a trusted workman in the main room on the fifth floor, and he was instructed to have it ready the next day. According to the story, the man left the room for a few minutes, placing the necklace in a box on his work table, and, on returning, the necklace was missing. He notified the superintendent of the store and a search of the room followed. No one was allowed to leave the room, and private detectives conducted a close examination and personal search of each employe.

The ring, which disappeared four days later, according to the story, vanished in an even more mysterious manner. After the theft of the necklace extra precautions were taken to guard against possible loss in the future. Notwithstanding this precaution, the ring also was missed.

Inquiry at the Tiffany & Co. establishment by a representative of THE JEWELERS' CIRCULAR-WEEKLY failed to throw any light on the story. Several people who were asked about the matter said that they could give no information, and all inquiries were referred to Geo. Fred Heydt, who, in turn, turned the matter over to Mr. Moore, the head of the concern. When questioned as to the story which appeared in the papers, Mr. Moore flatly refused to give out any information whatsoever. He said that the matter did not concern the public and that he did not care to have anything published about it in any way, adding that when Tiffany & Co. had a story which they wished published they would give it out themselves. He would neither affirm nor deny the newspaper accounts, and said that he had absolutely nothing to say one way or the other.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York for the week ending Oct. 18:

		London.	*New York selling price, .999 Basis.*
Oct.	12	23 11-16d.	$0.53⅝
"	13	23 9-16d.	.53⅛
"	14	23 9-16d.	.53⅛
"	15	23 7 16d.	.52⅞
"	16	25 7-16d.	.52⅞
"	18	23 1-2d.	.53

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Manufacturing Jewelers Pay Tribute to Henry G. Thresher.

Members of Trade from Providence and the Attleboros Tend Mr. Thresher a Complimentary Dinner and Present Him with a Handsome Loving Cup.

PROVIDENCE, R. I., Oct. 16.—More than manufacturing jewelers and others ntified with the industry in this city and Attleboros attended when Henry G. resher, of Waite-Thresher Co., chairman the committee of the New England nufacturing Jewelers and Silversmiths' sociation (which secured the new jew- y schedules in the Payne tariff bill passed the last session of Congress and which brought about improved conditions in jewelry industry throughout the coun-), was given a complimentary dinner at West Side Club, this evening, and was sented with a silver loving cup.

he occasion was taken as one on which do honor to the man who, it was said, preserved the industry and given labor thousands of jewelry workers, not only this State, but in all the States where elry is manufactured.

Previous to the dinner, which was held the dining room of the club, a reception s held from 6 to 7 o'clock in the club par- s, following which an excellent menu s served. At the conclusion of the din- Harry Cutler called the assemblage to er and in a speech introducing the Gov- or he called attention to the extent, ue and importance of the manufacturing elry industry, in this vicinity. He said part:

MR. CUTLER'S REMARKS.

e are gathered here, this evening, actuated by motives: First, to show the guest of the even- our friendship for him, and, secondly, to do honor because honor is due him. A little over ear ago, when it became known that it was ng to be the business of the Administration to mulate a business contract with the rest of the ld, naturally every industry looked toward its ders to present its case before the proper tri- al in the proper manner. The jewelry industry, common with all other industries, looked for its ders to present their side of the case.

How well and with what zealousness, self-sacri- , and with what success the guest of this even- served you I am not at this time to say. Others sent, in all probability, will do that. Those in ashington who regarded the manufacturing jew- y industry as a small one and had looked upon in the nature of a side show or corner stand eded instruction and education upon its import- ce. There was but one man among us to do t sort of a task.

Our guest showed to the Representatives at the pitol that the manufacturing jewelry industry in ovidence and the Attleboros represented an in- stment of $35,000,000 in 412 individual estab- hments, employing 19,000 hands, with wages r year amounting to $10,000,000, and with sales ounting to $41,000,000 annually, within a radius 15 miles, and that more than 75,000 persons re dependent upon it for a livelihood.

t required careful consideration and judgment to just the proper time and the proper manner which to present these facts to the commission that their full significance would be most forci- . But he chose his time well and succeeded in owing to our Solons, what was news to a ma- ity of them, that the manufacturing jewelry in- stry of New England was not a prize-package siness, but a business of considerable moment. was left to our guest to explain to the national wmakers that we manufacture a luxury subjected the vagaries of the season and the whims and alth of the people.

t was necessary to make them fully understand t in the jewelry industry the competition was en at home and keener from abroad. With the -called German agreement and erroneous classi- ations with which he had to deal, we could not ve made a better selection as to our leader and representative. He did our work and did it well at a great personal sacrifice. He argued that if we were paying wages amounting to $10,000,000 an- ually why not bring about a condition whereby we could pay wages amounting to $20,000,000? He acted for us as our emissary at court and is entitled to all the honor that we can bestow. We love him, and we feel that this is a fitting manifes- tation of our regard and high esteem.

If it had been possible there would have been four times as many present this evening to join with us in this demonstration of our appreciation, but even though it were 10 times that number here assembled, our regard and esteem could not have been made more sincere, notwithstanding the unanimity of regard with which we hold him.

In introducing Governor Pothier, Mr. Cutler referred to the time when the Governor and Mr. Thresher served the State together in the General Assembly, in 1888. Governor Pothier was received with a rising applause as he rose to respond. He spoke feelingly, and said:



HENRY G. THRESHER.

GOVERNOR POTHIER'S REMARKS.

I could not possibly refuse an invitation to attend this gathering and be present on an occasion like this in honor of Henry G. Thresher, and I esteem it a privilege, indeed, to be able to pay my tribute of admiration and respect to a citizen and a gentleman whom I have known intimately for several years.

Mr. Thresher was associated with my early days. I shall always remember him for his kindly assistance and companionship. I recall with feeling of greatest pleasure the first day I met him, when in 1887, young and unknown, he welcomed me to the legislative halls of our State. His interest in me has never flagged. The grasp of his hand has always been warm and his countenance always cheerful and inspiring. Men like him are an honor to Rhode Island, and it is because our State numbers in the ranks of its citizenship men of such unblemished character, hearty and true, that it stands to-day in the front ranks of progressive commonwealths, strong in business credit, strong in its institutions. You are honoring yourselves, gentlemen, and honoring your industry in honoring Henry G. Thresher.

Mayor Henry Fletcher, of the Fletcher-Burrows Co., manufacturing jewelers, was the next speaker. He said:

MAYOR FLETCHER'S TRIBUTE.

I admire the man that can do something. This country, this State and this city owes its prosperity and its greatness to the fact that it has men who can do and have done something. The day has gone by when we ask a man who his father was or who his family was. It is to-day who are you and what have you done, what are you doing and what are you going to do?

The guest of the evening knows how to do things. He knew how to get about to do the very things you desired him to do. What he did was not from selfish motives. It was rather for the men at the bench that he worked, and in working for them he worked for this State.

It is fitting and proper that the manufacturing jewelers should convene here to-night to express their appreciation of the work performed by Mr. Thresher in Washington before the tariff revision committee in behalf of our interests.

The importance of his achievements and the skilful manner in which the question was handled stamp him as a past master in the consideration of such problems.

We admire him for the untiring zeal, energy and enthusiasm which he brought to bear in the execution of his commission. He performed his task in a characteristic manner and we know from experience that his efforts will he exceedingly likely to accomplish the desired end.

I admire him for his integrity and join with you in paying tribute to a man who is a man. That is the highest tribute you can pay. The best work we do we do for others. Mr. Thresher has by his labors done this State great service. The benefits to be derived will unquestionably prove of great advantage to the craft, and the community accordingly, and it affords me great pleasure to join with you in hearty commendation of his efforts which were crowned with such signal success.

Judge William H. Sweetland, of the Rhode Island Supreme Court, said in part that it was a pleasure to take part in this complimentary dinner, given in honor of Mr. Thresher, "as not only does Mr. Thresher enjoy the high esteem of the manufacturing jewelers, but he enjoys the high regard of all citizens of the State. What he did was for the prosperity of the industry and the State. Such qualities as he possesses cannot be but for the good of the entire community."

Judge Christopher M. Lee, of the Superior Court of Providence County, said it was a great honor to be present to pay respects to one who had done so much for the industrial life of the State. "It is an honor to do honor to such a man," he said.

George W. Gardiner, Collector of Customs, Custodian of the Federal Building and Appraiser, after paying a fitting tribute to the occasion and the guest of honor, spoke of the elevating influences of the jewelry industry, saying: "You men have not only developed an industry that has bedecked and bejeweled kings and princes, but you have also clothed every housemaid in the land with 'chatonic sovereignty.'" In a happy manner, Collector Gardiner told of his efforts and that of his deputies to interpret paragraph 448 in the new tariff measure. He read the paragraph and finally, after suggesting that the paragraph was easy of interpretation, suggested that all Mr. Thresher did was to secure a duty of 85 per cent. on novelties and such things.

Alfred Krower, of New York, replied to Mr. Cutler's introduction as an importer and paid a high tribute to the work done by Mr. Thresher. He said that the paragraph in the new tariff bill left little to be desired on the part of the jewelers. The differences between the pay of the foreign workmen and those of this country were pointed out by Mr. Krower, who claimed that anyone familiar with the manufacturing jewelry business in this country and abroad would have no

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ifficulty in seeing without any lengthy ex-anation that 85 per cent. tariff was not .cessive and did not afford the industry y more protection than was necessary r its prosperity. He concluded by wish-g Mr. Thresher long life and prosperity.

Toastmaster Cutler then called upon Mr. hresher, who, after thanking the large mpany for the honor paid him, gave a de-iled account of the appointment of the riff committee, of the numerous meetings id conferences that were held in this city id the Attleboros and the framing of the welry paragraph; of the many visits to 'ashington, the appearing before the tariff mmittee; of the obstacles that were en-untered and overcome and of the many :planations made and prejudices that had be cleared away before the paragraph as now stands was finally adopted as a part the tariff law.

In explaining the benefits of the new jew-y schedules, Mr. Thresher said:

MR. THRESHER'S RESPONSE.

We had no need for a new tariff bill in 1897 jewelry as we have now, but owing to the oneous classifications of goods which were ught into the country under wrong schedules. were forced this year to frame a new jewelry hedule. The Collector of Customs at New York id 15,000 cases of appeals before him which ere pending owing to the uncertain definition the various classes of jewelry. The new hedule, while complex upon its face, figures out be an ad valorem duty of 85 per cent. on all rades of jewelry as described in the paragraph. defines jewelry, and jewelry will come in under ar. 448 at an increase in duty of from 60 per nt., as it was in the Dingley bill, to 85 per cent. the new Payne bill. The Government's loss s been stopped and the largest importers of ains are bringing in more chains, including cable, rb and rope chains, than before the schedule came a law.

Mr. Thresher told of the prosperity in ie jewelry business that has resulted from ie passage of the new tariff law and ointed to the great demand for help and he revival of many industries in connec-on with the trade that had heretofore een slack. He mentioned the many lines f jewelry that were now open to manufac-ure by concerns here, including dress but-ons, militant and millinery ornaments that ieretofore were prohibited as a product owing to the sharp competition of cheap oreign labor.

At the conclusion of Mr. Thresher's ad-lress Secretary Everett L. Spencer read etters of regret from Gen. Thaddeus F. Sharretts, of New York Custom Appraisers' Board; United States District Attor-ney-General Charles A. Wilson, Congress-man Adin B. Capron, William H. Waite and James R. MacColl. George H. Holmes chairman of the Advisory Council of the Association, was then called upon, and said: "This is one of the rare occasions that come in the lives of men. It is frequently customary for men to be honored in military, political, social and religious life, but it is seldom that a man is honored in commercial life, especially by men of his own industry, and particularly when there is the keen competition in that industry that there is in ours."

Mr. Holmes then referred briefly to the work done by Mr. Thresher and the beneficial results to the industry, community and country, and concluded by presenting Mr. Thresher with a handsome silver loving cup on behalf of the members of the association and friends of the recipient.

Mr. Thresher was taken completely by surprise, and it was several minutes before he was able to thank his friends and business associates for the kindly remembrance.

Seated at the Tables.

At the head of the dining hall was a long table, extending its entire width, at which were seated the officers, speakers and invited guests, while at a score of small tables, arranged tete-a-tete, were gathered more than a hundred manufacturing jewelers of this city and the Attleboros and personal guests.

Seated at the guests' table were Toastmaster Harry Cutler, president of the New England Manufacturing Jewelers and Silversmiths' Association; Gov. Aram J. Pothier, Mayor Henry Fletcher, Judge William H. Sweetland, of the Supreme Court; Judge Christopher M. Lee, of the Superior Court; Collector of Customs George W. Gardiner, Henry D. Sharpe, of Brown & Sharpe Mfg. Co.; Henry G. Thresher, George H. Holmes, Col. J. Edward Studley, George K. Webster, of North Attleboro; Theodore W. Foster, Isaac F. Foster, Albert A. Bushee, of Attleboro; John J. Butler, Former Representative Albert Totten, of North Attleboro.

Grouped about the smaller tables were the following: Ralph S. Hamilton, Dr. Frederick V. Hussey, Robert M. Hamilton, Ralph S. Hamilton, Jr.; George H. Cahoone, Abil Davis, Alfred Krower, of New York; Edward B. Shepard, Frederick A. Ballou, Edward B. Hough, Fred D. Carr, Howard D. Wilcox, William B. Peck, Eugene W. Knight, Herbert F. Tourtellott, C. Horton Whipple, Bradford Campbell, Peter Lind, William H. Mason, JEWELERS' CIRCULAR-WEEKLY; Thomas W. Williams, *Providence Journal;* Walter B. Frost, *Manufacturing Jeweler;* Edward K. Brown, *Evening Tribune;* Clarence M. Dunbar, Wade W. Williams, Frank T. Pearce, Aldridge G. Pearce, Everett L. Spencer, Walter W. Burnham, Archibald G. Loomis, J. Perry Carpenter, Samuel M. Einstein, of Attleboro; Thomas S. Carpenter, of Attleboro; R. C. Thompson, Charles A. Whiting, North Attleboro; Charles E. Hancock, Eustace Crees, E. C. Bliss, E. M. Bliss, of Attleboro; Nephtalie Levy, Lucien Kosmann, Horace W. Steere, William H. Grafton, William S. Metcalf, of Plainville; Samuel S. Wild.

Henry W. Harvey, John M. Buffinton, LeFavour H. Bosworth, Harry M. Mays, Dr. Henry Rolfe Brown, Fred A. Bigelow, Edwin A. Sweeney, of Attleboro; Hon. Sydney O. Bigney, of Attleboro; Frank Mossberg, of Attleboro; Augustus A. Greene, William P. Chapin, Charles W. Battey, Harold C. Field, Arthur O. Ostby, Englehard C. Ostby, Alfred K. Potter, Frank C. Miller, Frank B. Reynolds, R. Foster Reynolds, W. S. Ballou, of North Attleboro; Roswell Blackinton, of North Attleboro; Charles T. Paye, of North Attleboro; W. N. Fisher, of Attleboro; Walter A. Griffith, Dr. J. B. Gerould, of North Attleboro; Meyer Harzberg, William Wildpret, Maurice J. Karpeles, George C. Rueckert, William A. Copeland, George Bunce, Ludwig J. Roehr, Samuel D. Macpherson, Edward Parsons Tobie, executive secretary to Gov. Pothier; W. A. Cook, of Attleboro.

Banquet Pickings.

Alfred Krower was the only New Yorker present.

* * *

The music by Fay's orchestra was greatly appreciated and encores were frequent.

* * *

Ralph S. Hamilton and his brother, Robert, and son, Ralph, Jr., made an imposing trio of diners.

* * *

The menu cards had a very clever pen and ink portrait of the guest of honor, Henry G. Thresher.

* * *

Harry Cutler made an ideal toastmaster. His introductions were well chosen and sly hits prettily turned.

* * *

Governor Pothier, Judge Sweetland and Mr. Thresher were all members of the Rhode Island Legislature in 1888.

* * *

Many got caught on Collector Gardiner's joke that the new jewelry tariff paragraph was printed on the back of the menus.

* * *

The Ostby & Barton Co. was represented by President Englehardt, E. Ostby, Secretary Fred D. Carr, Factory Manager Arthur O. Ostby.

* * *

John J. Butler, superintendent of the Waite-Thresher Co.'s shop cut his vacation short so as to be present to assist in honoring his employer.

* * *

The reception and dinner proved a pleasant event, ably conducted by a committee consisting of Frank T. Pearce, Everett L. Spencer and Harry M. Mays.

* * *

Notice was given that the expression, "chatonic sovereignty," used by Collector Gardiner, had already been appropriated by Theodore W. Foster. At least so George Holmes says.

* * *

Two members of the Rhode Island General Assembly, a Mayor of Providence, an ex-Mayor of Pawtucket, and two former members of the Massachusetts Legislature, all jewelers, were seated at the tables. Going some?

* * *

A pretty effect was afforded in the lighting of the dining hall. On each table were candelabra with lighted candles and deep red shades. As Governor Pothier entered the hall the large incandescents overhead were suddenly turned on, flooding the room with brilliant light.

Involuntary Bankruptcy Petition Filed Against Abe Orman, Philadelphia, Pa.

PHILADELPHIA, Pa., Oct. 15.—A petition in involuntary bankruptcy has been filed against Abe Orman, 507 South St., in the United States Court, Oct. 11, 1909. The petitioning creditors are: Marden & Kettlety Co., Tuttle & Stark and Silverman & Bros. On an application filed by the above petitioners through Attorney William P. Davis, Jr., Potter Davis, Jr., has been appointed receiver and has authority to dispose of the assets at public sale after ten days' notice to all known creditors.

Samuel W. Cooper is acting for the petitioners and Bamberger, Levi & Mandel for the baukrupt.

Thief Captured While Trying to Rob Window of Geneva, N. Y., Jeweler.

GENEVA, N. Y., Oct. 16.—There was a daring robbery at L. H. Barth's jewelry store this evening. The thief smashed in a window, grabbed a tray of watches and other jewelry and started to run, but bystanders who saw him at once put him under arrest.

The jewelry taken was valued at $400, and it was all recovered on the thief and in the street. The burglar gave his name as Harry L. Lloyd, aged 60 years. The man has a State prison record



F. A. Brigham has opened a store in West Point, Ia.

K. L. Turner has just begun business in Dallas, Ga.

E. C. Dwyer recently engaged in business at Greenville, O.

Ralph R. Briggs has opened a jewelry store at Leeds, N. Dak.

W. A. Fabian has opened an office at 805 Sansom St., Philadelphia, Pa.

S. Klein recently opened an antique shop at 135 S. 8th St., Philadelphia, Pa.

George N. Smith will shortly open a retail jewelry store at Apponaug, R. I.

W. H. Bayles has engaged in business as a retail jeweler in Port Jefferson, N. Y.

G. L. Gardner will start in business at Fort Meade, Fla., about Jan. 1.

J. A. Dowding has located in Benkelman, Nebr., where he has opened a jewelry establishment.

McEwan & Ramsey will open an up-to-date jewelry store in the near future at Fond-du-Lac, Wis.

L. E. Freedman has started in business as a watchmaker and optician at 1480 Madison Ave., New York.

A new jewelry establishment was opened recently by the Brown & Armstrong Co., at 1208 F St., Washington, D. C.

L. R. Dillingham, Spokane, Wash., will soon occupy premises in the First National Bank, where he will conduct a jewelry store.

Reymond Deibert is a new jeweler in Slatington, Pa., where he has begun business in the Marstella building, on lower Main St.

W. H. Hopkins & Co. have leased quarters at 121 Main St., Jacksonville, Fla., where they have opened a retail jewelry establishment.

Edward J. Haas has begun business on his own account at Stanley, N. Dak. He was formerly a watchmaker for Munns & Pomerleau, Minneapolis, Minn.

The Varieties Jewelry Co. has been incorporated in Terre Haute, Ind., with a capital of $10,000. The incorporators are C. P. and F. C. Mancourt and W. L. Hornbuckle.

The Cleeman Jewelry Co. has been incorporated with a capital of $10,000 in Denver, Colo. The incorporators are Edward C. Cleeman, Sayde Cleeman and Theodore G. Wilk, Denver.

The International Gold & Diamond Dredging Syndicate, Inc., is a new concern which was recently incorporated in Wilmington, Del. The incorporators are C. E. Pearson, W. P. Pile and B. M. Spicer.

The Frizlen Cut Glass Co. was recently incorporated to manufacture cut glass at Vineland, N. J., with an authorized capital of $10,000. The incorporators are: Wm. L. Frizlen and Wilbur F. Tower, Vineland, and David Goerr, Dacosta, N. J.

The Sherwood Jewelry Co. has filed articles of incorporation in Montgomery, Ala., with a capital of $15,000, of which $8,000 is paid in. The officers of the concern are: President, John H. Sherwood; vice-president, D. D. Moore; secretary and treasurer, W. S. Sherwood.

The firm of Walter B. Bliss & Co., engravers and manufacturers of fobs, belt buckles, etc., has been organized to do business in room 422, San Francisco building, San Francisco, 4th and Main Sts. The firm is composed of W. B. Bliss and W. H. Breard, the former of Attleboro, Mass. The latter was formerly with Montgomery Bros., Los Angeles.

Window of Frisch Bros. Store at Buffalo, N. Y., Again Smashed by Thieves Who Get $2,000 Worth of Gems.

BUFFALO, N. Y., Oct. 14.—A tray of diamonds, valued at $2,000, was stolen from the show window of Frisch Bros.'s jewelry store, 443 Genesee St., last night. The robbery was one of the most daring brought to the attention of the police in several years, and was committed by two men, who made their escape after a long chase.

The tray of diamonds was on display in the show window. Shortly before 9 P.M. a stranger appeared in front of the store. He waited his chance, and when there were few persons in the immediate vicinity he hurled a stone through the window and, reaching in through the hole, grabbed the tray and dashed down the street. A confederate was in waiting a short distance down the street and the diamonds were passed to him, whereupon the men separated. The crashing of glass attracted the attention of several persons and they pursued the fleeing man. He was a good sprinter and soon eluded his pursuers, including the Messrs. Frisch and others of the store, who joined in the chase.

The police of the Fourth Precinct were notified of the robbery and in a short time several detectives were at work on the case. The Pinkerton agency, which is employed by the Jewelers' Security Alliance, was also notified.

Miss Lillian Schick, who saw the men as she was returning home, gave a good description of the thieves to the police. It was she who saw the tray of diamonds passed from one to the other. The police believe that the robbery was the work of experienced crooks, who had carefully planned it in all its details.

This is the second time that Frisch Bros. have been robbed. In each instance the thieves broke the display window.

CLEVELAND, O., Oct. 18.—A man who refused to give his name last Thursday caused the arrest of a suspect whom the police claim is Cowboy Hill, a notorious crook. The man was on a St. Clair Ave. car and noticed two men reading a Buffalo paper and laughing over a robbery and commenting on the cleverness of the job. His suspicions were aroused and he got off and called a near-by police station by 'phone, stating the facts. A bicycle patrolman gave chase to the car and saw the men on Stannard Ave. and told them they were under arrest. They ran in opposite directions a he gave chase. The officer shot at one them, who refused to stop upon being dered to do so, and probably fatally wound the man. He was hurried to a hospital a $300, jewelry and a set of saws were fou on him. The man gave his name as Jor a Spaniard. The police believe he help rob the Buffalo, N. Y., jewelry store Frisch Bros.

BUFFALO, N. Y., Oct. 18.—Police Ch Regan, of Buffalo, expressed the opini that the man arrested and shot in Cle land and his partner were undoubtedly connected with the robbery at Frisch Br store. Chief Regan and other members the Buffalo police department are bus engaged, however, in considering the ca of Morris Darling and William Sabin, w were arrested in Buffalo last Saturd afternoon on suspicion of being connec with the robbery. The men had a ro in an E. Huron St. lodging house aroused the suspicions of the police. T tective-Sergeants Lynch, Elsaesser, Sch and O'Connor went to the room, wh was on the second floor, and forced door. When the detectives entered D ling leaped from the window facing street, carrying with him glass and ca Detective Schuh went after Darling captured him at Oak St. The fugitive not injured. Sabin tried to escape, but was grappled by Detective O'Connor a easily overpowered.

Mawhinney & Ryan Co., Omaha, Nel After Financial Strain, Take Steps to Liquidate and Reorganize.

OMAHA, Nebr., Oct. 15.—The follow notice was issued by the Mawhinney & R Co., this week:

"Owing to expanding business by acq ing outside stores before the panic, Mawhinney & Ryan Co. has, for the p year or more, labored under a finan strain. They have recently closed out t out-of-town stores at a great loss and it been their aim to devote their entire enc and capital to the Omaha store. A diff ence of opinion among the stockholders to the investing of more capital has cau a condition to arise whereby liquidation necessary in order to reorganize and c tinue the business, and to that end ba ruptcy proceedings have been started. business is still open and will continue run as heretofore, and a reorganization be effected in the immediate future."

The business was incorporated under laws of the State of Nebraska, in 1901, w an authorized capital of $60,000, and was creased later to $75,000. Mr Ryan manager of the business of A. B. Hul man, for 15 years, and began busi ess his own account in 1897. He incorpora under the style of G. W. Ryan & Co., reorganized the business in 1900, and 1901 that business was closed out, a which he became associated with the p ent concern.

The firm has always been considered terprising and has succeeded in building a good business. Mr. Mawhinney, of firm, was originally employed by the C Raymond Co., which concern was succee by Mawhinney & Holliday, 10 years ago

News Gleanings.

Carl Wedler, formerly of Rochelle, is now Ashton, Ill

The stock of Frank Borisk, Norwood, Y., will be sold at auction Friday of this eek.

John P. Hess, Fond du Lac, Wis., has stalled a new electrically operated cash gister

A Buckmaster, Madison, Wis., has pre-nted the Caffteria, one of the leading tés of Madison, with a handsome clock.

Owing to the death of J. P. Angell, Pine luff, Ark., his widow, Mrs. E. A. Angell, s discontinued the business at that place.

O. H. Stone has sold the business which conducted for 14 years in Pittsfield, N. ., to L. L. Huntington, and moved to ingston.

Joseph Oliver is enlarging his store in arket St., Amsterdam. His salesroom l be twice as large and new show cases l be installed.

Sol Sallan, Detroit, Mich., is particularly ilant, nowithstanding the dark days of utumn, a little cheerer in the person of a n having recently arrived.

Geo. A. Coe has sold his store at Leon, ., to McCorkle & Allen, Knoxville, Ia. he business is in charge of R. O. Allen. r Coe will probably locate in Wyoming.

The Reitenour Jewelry Co. has been in-rporated in Union City, Ind., with a capi-l of $6,000. The incorporators are: I. N. eitenour, S. I. Echelberger and F. T. arker.

The Kuehl Clock Co., Chicago, has been corporated with a capital of $1,000 to man-facture and deal in clocks, watches and welry. The incorporators are: Theodore uehl, J. Goldiner and John L. Rodgers.

Jewelers at Merrill, Wis., were caused no ttle inconvenience, recently, when the ower clock in the Court House refused to nform to its usual methods of time-eeping. It was repaired by E. O. Farber.

A. A. McIntyre, who is said to be a jew-ler, committed suicide in jail at Hemp-tead, Tex., on Oct. 7, by taking poison. he prisoner had been indicted on a serious harge and was awaiting trial. The re-ains were buried at Shiloh.

The firm of George T. Brodnax, Mem-his, Tenn., celebrated its 12th anniversary, bout a week ago, by holding an annual all opening. The establishment was ar-istically decorated with flowers and palms nd presented a most attractive appearance. ouvenirs in the form of potted plants were iven to visitors.

Discoveries of precious stones and gold n Liberia have been reported to the State epartment by George W. Ellis, American harge d'affaires of Monrovia, the capital of he Liberian republic. There is a general elief that a systematic search in the blue lay region of the interior will reveal dia-ond mines in that territory.

The theft of $50,000 worth of jewelry rom the Ludgate Hill jewelry store of W. . Aithison, at London, England, was dis-overed, Oct. 11. The robbery occurred ome time between Saturday night and the pening of the store Monday. Aitchison elieves that pickpockets robbed him of the eys to the jewelry vault as he was going ome Saturday night.

William P. Yeoman, Waukegan, Ill., who recently died at the age of 71 years, was well known at Kenosha, Wis., where he learned the jeweler's trade under the late R. O. Gottfredsen. At the age of 17 Mr. Yeoman came to Kenosha, where he remained for three years. He was active in the jewelry business at Waukegan until 1905, when he retired and his son took charge of the establishment.

Jewelers in the vicinity of Oklahoma are warned to be careful in dealing with a man who is going through that section attempting to pawn or sell diamond rings. The rings are made up to look worth very much more than their actual value. The man, who was last heard of in the vicinity of Chelsea, Okla., is about 50 years old, with hair turning to gray and speaks with an accent. He has a large bushy mustache, weighs about 160 pounds and stands about five feet eight inches high.

L. C. Trowbridge, Rapid City, S. Dak., was in Sheboygan, Wis., last week, calling on friends in the city, where he had conducted a jewelry business more than 43 years ago. As a young man he conducted a store at Sheboygan in 1865 and 1866. At that time there were only two jewelers in Sheboygan, Mr. Trowbridge and Mr. Pfister, father of W. A. Pfister, well-known jeweler of the State, who is engaged in business at Sheboygan. Before engaging in the jewelry business at Sheboygan Mr. Trowbridge had seen active service in the Civil War and had been a prisoner at Libby Prison.

Sam Berman, a Joseph Ave. merchant, reported to the Police at Rochester, N. Y., Thursday, that he had been swindled out of $215 by two men, who had sold him a pair of imitation diamond earrings. The men, he claimed, showed a receipt from J. R. White & Co., purporting to indicate that the earrings were bought there for $465. Inquiry at the White establishment showed that the firm had never had any dealings with the men and had no knowledge of the receipt. After buying the earrings, Mr. Berman discovered that they were only imitations. The detectives have a description of the men and are looking for them.

The annual meeting of the corporation members of the New England Manufacturing Jewelers and Silversmiths' Association will be held at the Masonic Temple, Providence, R. I., on Saturday evening, Oct. 30, for the purpose of transacting routine business and the election of officers. The annual reports of the several officers and committees will give résumés of the work that has been done during the year, while that of President Cutler will outline the policies of the association and make certain recommendations for the coming year's work. The advisory council held its regular weekly meeting at the rooms of the association in the Wilcox building Thursday afternoon, at which there was a good attendance, and much time was taken in the discussion of matters pertaining to the new jewelry tariff and other features of the association work. The free labor bureau that was established about a year ago by the association was discussed at considerable length and plans considered for a change in the policy and method of conducting the bureau during the coming year.

LETTERS TO THE EDITOR.

Exclusive Lines for Retail Jewelers.

MASON CITY, Ia., Oct. 13, 1909.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

The time has come when manufacturers shou'd give the retail jewelers protection and give them exclusive control in their towns for their respective lines. It may not make any difference in some localities or to some retail jewelers, but it does to me. I believe in printers' ink, and have spent a snug little sum of money on it, but I try, as far as possible, to avoid advertising any line that the other fellow carries; but this in many cases is not possible.

In plain English, it makes me sore to take up a new line, such as ——— eyeglasses, advertise them heavily, trying to create a demand for them, and then have all the other doctors, jewelers, etc., in the town immediately buy them as soon as I have created a demand for them. In one certain line I was selling a line of goods, advertised them heavily and was making some money on them, but another dealer in town (not a jeweler) "butted" into the game, and then another did likewise, and now none of us is doing enough business in the line referred to to buy wadding for a popgun.

In our various watch lines the manufacturers all promise us protection; but they put the retail price on their watches so low that the retail jeweler cannot afford to sell at the "fixed" price and is obliged to boost it a little, and even though the price may be fixed, if he advertises the goods, he is driving part of the rabbits into the other fellow's sack. This plan would be better if all jewelers were good advertisers, but as a rule they are not.

It is a well-known fact that you cannot go into a town the size of Mason City (15,000) and buy Hart Schafer & Marks clothing at two different stores in the town. The same with Stetson's hats and many other like lines, and I think it should be so in the retail jewelry line, especially in watches, clocks, hollow and flat ware, both sterling and plated. The cut glass and china manufacturers are confining their trade, as a rule, to one dealer, and their action is appreciated.

In this city we have a clean set of jewelers, and if any one jeweler, as a rule, is handling a line of glass, silverware, etc., the other fellow keeps out, but in watches, cases and other lines it is a free for all.

I should like to hear from other retail jewelers on this subject through your valuable paper. Yours respectfully,

J. H. LEPPER.

The suit of Mrs. Donie M. Halbert against the E. Howard Clock Co., of Boston, Mass., for the sum of $30,000 for damages on account of her husband's death from falling clock weights at the Court House at Columbus, Miss., in August, 1908, was tried before Judge Niles in the United States Court at Aberdeen, Oct. 11, and resulted in the defendant company winning the case, Judge Niles holding that it had complied with the contract when it installed the clock and the accident happened 18 months later. Gen. E. T. Sykes represented the clock company.

GORHAM SILVER

¶ The Gorham Company are gratified to announce that they have made every preparation for coping with what bids fair to prove an unusually busy holiday season.

¶ They are enabled to offer to the trade a selection of appropriate goods hitherto unexampled either as to variety of style or individuality of design.

¶ It must, however, be remembered that, though every endeavor will be made to fill all orders promptly and satisfactorily, the interests of all concerned are best served if these orders be placed as early as possible.

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Treat Smugglers as You Treat Other Criminals.

FROM the words of commendation and indignation which were received from many members of the trade it would seem that the editorial in the last issue, headed "Stamp Out the Gem Smuggler," struck a responsive chord in many sections of industry and brought forth further evidence to the effect that the smuggling of precious stones, principally diamonds, into the American market has reached a point which causes it to materially affect the industry and seriously hamper the business of legitimate importers and cutters. Whether it is due to a laxness on the part of the Government officials or to the increase in demand for gems in the United States, or both, is not certain, but whatever be the cause, gem smuggling has increased and is increasing at a rate that is disgraceful, and if something is not done soon the industry must suffer.

In stamping out gem smuggling the cutter, the manufacturer and the retailer must assist the Government in getting evidence, but one of the first things to be done in hitting at this illegal practice is for the entire trade to awake to a full realization of the fact that smuggling is a *crime* and not a technical offense; and that he who encourages the smuggler either by dealing with him or "winking" at his actions is almost equally guilty with him in helping to demoralize the industry, even if he be not a party to the fraud upon the Government. The toleration with which the acts of the smuggler have been looked upon both by the trade and the public is deplorable, because the smuggler is in reality a meaner and more despicable criminal than is the thief. He *is* a thief as far as defrauding the Government of its revenue is concerned, but in addition he is a disturber of the trade, a liar and a cheat. Through the actions of an ordinary criminal an individual or a firm alone may suffer, but through the acts of the smuggler both the Government and all members of the industry are deprived of what is justly their own.

It is the toleration of the smuggler's practices by some of the reputable firms in Europe that permits the clandestine importation of gems into this country on the scale that it has now reached. Unless the smuggler be recognized as nothing but a thief and a cheat by the legitimate merchants and importers of this country, prosecution and detection will be made unusually difficult. If, on the other hand, legitimate importers and retailers will all make it clear that they will have no dealings with the smuggler, or even with a man suspected of smuggling who is unwilling to prove that the goods that he offered paid their duty, much can be done to stop the spread of this crime. If, in addition, every honest merchant will make public every bit of evidence he gets that would indicate that smuggling had been permitted, many of these crooks must go out of business.

A man who offers to sell smuggled goods or in any way helps in avoiding payment of duty insults the man to whom he makes the offer, and should be treated with no more consideration than would be given the professional crook who offers to dispose of stolen property. There are no exceptions to this rule. The smuggler is a criminal of the lowest type, and he should be treated as such by all honest men. He who tolerates or associates or deals with "customs thieves," as they are sometimes and properly called, properly forfeits the respect of his honest associates in business.

Advertising is the modern method of buying a good will. It is dollars instead of generations : : : :

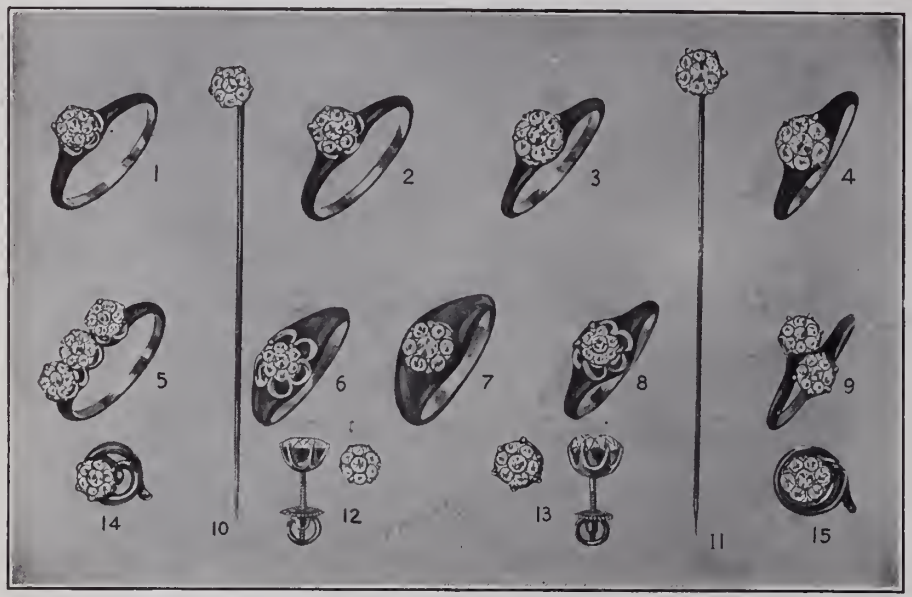
The Marking Clause of the Tariff Law.

IN a recent letter which was received from Acting Secretary of the Treasury Hilles by the Collector at New York in reference to the enforcement of Section 7, of the present tariff act, as to marking the country of origin on articles generally, indicates an unusual spirit of tolerance combined with common sense on the part of the Treasury Department. It has been the impression heretofore that the officers of the Treasury Department were souless creatures who insisted on adhering to the letter of the law more than to the spirit, and in no way permit common sense to be considered in the administration of the revenue statutes, which were to be carried out without regard to the effect they would have on mercantile interests. In fact, it was often believed (and the decisions of the department at times almost gave reason for the belief) that in the administration of customs particularly, annoyance of importers under cover of the law was the chief object to be obtained. However, if Secretary Hilles' ruling is indicative of the attitude of the department now, such criticism is far from just.

Articles to be marked, stamped or branded by the provisions of Section 7 of the present law are specifically limited to those capable of being marked without injury, and the department is of the opinion that the various methods referred to in this section are prescribed with reference to the customs of commercial lines and not exactly literally or arbitrarily. The important point of Secretary Hilles' ruling is that the words "capable of being marked" should not be construed by collectors as if they read "possible to be marked," for the Secretary realizes that it might be possible to mark without injury certain articles at a cost so disproportionate to their market value as to practically prohibit their importation. This, he says, is not the intention of the statute. He even goes further in stating, "Neither should the words 'without injury' be construed as referring solely to actual damage to article itself," because "any article intended primarily for ornamental purposes, such as lamp shades, statuary, vases, jewelry, etc., might be marked in a conspicuous place, etc., without injury to their structure, but such marking would

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"Cluster (C)(B) Solitaires"



Seven choice small Diamonds set close in Platina tops and 14-kt. Gold Mountings, giving the effect of one large stone. These Cluster Solitaires sell at less than quarter the price of a single stone of equal size. *Send for Samples.*

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ALL GOLD JEWELRY

bearing the above trade-mark is vouched for by the manufacturers. It is an unequivocal guarantee that every article bearing it is of the Karat standard, complying in all and every respect with the various stamping laws enacted throughout the country. You can represent it to your customers as we represent it to you with the guaranteed assurance that it is one of the best and most artistic lines offered the discriminating trade of to-day.

H. A. KIRBY

Manufacturers of Gold Jewelry

PROVIDENCE and NEW YORK

constitute such a defacement as to m terially depreciate the value of the artic and, in many instances, render the sar unsalable. If, therefore, the market val of an article would be materially decreas by its being marked in a conspicous plac regardless of the character of such mark the same should be considered as not cap ble of being marked without injury."

In brief, his ruling provides that a ticles such as are usually and ordinar marked, must be held as capable of bei marked without injury, and all artic the character required to be marked t cate the country or origin under Sec of the Act of July 24, 1897, should al required to be so marked under t sions of said Section 7 of the Act of 19 and in addition thereto all similar artic though not customarily marked, whic readily susceptible of marking w jury to their structure or mat creasing their value should be

The question of whether any article capable of being marked without injury a question of fact in every instance t determined by the collector in accord with the principles which are laid in this ruling. Doubtful questions, the S retary insists, should be referred Department for determination in order t a uniformity of practice at the var p may be maintained.

Washington, D. C.

Elmer D. Cole is selling out at auctio

Gerome Desio, of Victor F. Desio & C has returned after a three months' s abroad.

Bradley S. Dixon, a jeweler in F. St St., is taking a prominent part in the ag tion of the merchants of southeast Wa ington to force the government to rec and refill the Anacostia flats.

On the charge of selling jewelry with a license, Sidney Lindmann, who gave address as Philadelphia, was taken to lice headquarters recently by Detecti Pratt and Howlett. The man was said have disposed of a number of pawn tick for jewelry which his wife had pledged.

Harris N. Brown and Richard Ar strong, Tuesday of last week, opened new jewelry establishment at 1208 F Mr. Brown has been in the jewelry busin in Washington for the past 10 years, until recently was secretary and treas of the Shaw & Brown Co. Mr Armstro has been connected with the trade for years, and was for seven years emplo by Shreve & Co., San Francisco. At opening, last week, the store was ha somely decorated with ferns and flow and was crowded with visitors.

H. J. Hooper, jewelry auctioneer, of Maiden Lane, New York, has just iss a very attractive and interesting w auctioneering. It is for free distribut and a copy may be had by those int for the asking.

The stock of jewelry and optical g formerly owned by Mrs. L. D Chesmar Stockton, Kans., has been sold t W Smith, who has had charge of the store the last four years. The firm will be k as the Smith Jewelry & Optical Co

New York Notes.

Leo M. Sachs, 7 Maiden Lane, visited the Washington, D. C., trade last week.

Harry Booth, with Sturtevant & Whiting, is spending a few days at Lakewood, N. J.

J. J. Weil has moved his office from 37 Maiden Lane to the Knox building, 452 Fifth Ave.

I. Goodfriend, of Goodfriend Bros., 13 Maiden Lane, sailed for Europe recently on the *Mauretania*.

L. Freedman has opened a place of business at 1480 Madison Ave. Mr. Freedman is a jeweler and optician.

Herman Heilmann, with the Potter & Hinton Co., 65 Nassau St., served on a Brooklyn jury last week.

Edmund Scheuer, Jr., of Edmund Scheuer, Toronto, Can., was among the out-of-town visitors in this city last week.

The Gorham Mfg. Co. has declared a regular quarterly 2½ per cent. dividend on the common stock, payable Nov. 10 to stock of record Nov. 8.

The Silversmiths Co. has declared a regular quarterly one per cent. dividend on the common stock, payable Nov. 15 to stock of record Nov. 10.

George Wettstein, Cedar Rapids, Ia., arrived in this city last week in his automobile, in which he made the trip here from his home town.

C. A. Kent, of Ambrose Kent & Sons, Ltd., Toronto, Can., was in town last week, and intends to visit the Attleboro factories before he returns home.

H. L. Sweet, of the R. F. Simmons Co., Attleboro, Mass., sailed Saturday on the *Cleveland* for a trip around the world. He will be away about five months.

Simon Adler, of Rosenbaum & Adler, 65 Nassau St., sailed Tuesday of last week for Europe on the *Kronprinzessin Cecilie*. He will be away about four weeks.

Samuel and Louis Jaskow, of Bodenheimer & Jaskow, 87 Nassau St., sailed early last week on the North German Lloyd line to visit the European diamond markets.

A large amount of diamonds, watches and gold jewelry, belonging to the estate of Adolph Newburger, is being sold at auction by Frank Walker, 608 Broadway, Brooklyn.

A general alarm was sent out by the police last week for William Ernest Wright, 21 years old, of 428 W. 125th St. Wright is a jeweler. He was last seen at the 42d St. subway station.

Among the eastern manufacturers seen in the Lane during the last week were George A. Whiting, of Sturtevant & Whiting, North Attleboro; and G. Herbert French, of Riley & French.

Alfred Krower, of Albert Lorsch & Co., 5 Maiden Lane, attended a dinner Saturday night at the Westside Club, Providence, R. I., which was given in honor of H. G. Thresher, of the Waite-Thresher Co.

Creditors of the New York Export & Import Co. are notified that the personal property belonging to the estate of the concern will be sold at public auction at 133 Front St., on Oct. 27, at 10:30 o'clock.

The Grand Jury to serve during the October term of the criminal branch of the United States Circuit Court has been sworn in by Judge Hough, and includes the name of Max G. Ernest, a jeweler, at 558 Columbus Ave.

A petition in bankruptcy has been filed against Selim Elias, a dealer in notions and jewelry, 60 Washington St., by two creditors. It is alleged that Elias is insolvent and removed stock worth $1,000 and made a chattel mortgage without consideration.

Among the out-of-town visitors in Maiden Lane last week were Adolph Block, of the Queen City Ring Mfg. Co., Buffalo, N. Y.; David Fisher, buyer for Eliassof Bros. & Co., Albany, N. Y.; and C. D. Marks, jewelry and notion buyer for the "Famous," St. Louis Mo.

Among the out-of-town jewelers who called at the offices of THE JEWELERS' CIRCULAR-WEEKLY last week were: John A. Hapl, Dunkirk, N. Y.; Mr. Guthman, Youngstown, O.; J. D. Jensen, Henderson, Ky.; C. S. Bennett, Guilford, Me., and Henry Kirshner, Buffalo, N. Y.

Mr. and Mrs. A. S. Van Wezel arrived in this city Monday of last week on the steamship *Rotterdam*. Mr. Van Wezel is here on a visit to examine his new cutting establishment at 120 Walker St., and will return to Europe in about a month to supervise his European cutting works.

Maiden Lane was visited last week by a delegation of Japanese merchants who are touring the country inspecting the various industries in the United States. The Merchants' Association, of this city, who acted as hosts to the Japanese visitors last week, chartered the steamer *Sagamore* to take the commissioners for a sail up the Hudson. The members of the commission are inspecting the industries in this city and will go from here to other cities.

Bagg & Co., 452 Fifth Ave., have brought an action against Archibald S. White, based on the sale to Mrs. White of a diamond and emerald brooch valued at $35,000. According to the complaint, Mrs. White agreed to buy the brooch at the price stated when it was shown her at her home, but Mr. White asserts that the brooch was sent to Mrs. White merely on approval, and that it was returned to Bagg & Co., and that the transaction was not closed.

At the regular monthly meeting of the directors of the Jewelers Board of Trade, held last Thursday, the following firms were unanimously elected to membership in the board: Barnett Bros., Chicago; Fred Blauer & Co., Chicago; Codding & Heilborn Co., North Attleboro, Mass.; B. Hyman & Co., New York; T. R. Kilkenny Co., Providence, R. I.; Kuesel Bros. & Co., Milwaukee, Wis.; S. Lindenborn, New York; Hans Peterka, Chicago; Reinhardt Mfg. Co., Providence, R. I.

The police of the E. 35th St. station are on a hunt for a man who, at an early hour Monday morning, of last week, broke into the jewelry store of Marcus Singer, 652 Third Ave., and made away with 65 one-dollar watches, leaving a bartender's apron on the floor behind him as the only clew to his identity. There was $20,000 worth of jewelry in the safe, besides many trinkets of value in the showcases, which the burglar left behind him. It is believed that the ringing of the burglar alarm frightened the thief away before he attacked the safe. The shop showed no evidences of a violent entrance and the police believe the work to be that of an expert at locks.

The Jewelers Security Alliance received a notification last week from W. J. Gamm, 3 W. Main St., Madison, Wis., that on Oct. 11 the front window of his store was broken by a man throwing a brick against it. The hole made in the glass was too high for the offender to reach the diamonds displayed in the window, and he tried to escape, but was caught by Frank Coleman, who turned him over to Edward Segkora. The prisoner, who gave the name of Samuel Eisner, told the police that he had come to Madison the previous Friday night and slept in a box car. The police say that he was formerly in the Joliet prison for an indefinite term and was let out on parole. At the hearing the prisoner pleaded guilty and was held for sentence.

Herman Streiff, wholesale jeweler at 415 Broadway, with a branch store at 58 Market St., Newark, failed to obey an order of Nathaniel S. Smith, referee in bankruptcy, to pay $10,000 to Max L. Schallets, trustee in bankruptcy, for assets unaccounted for, and on motion of Emanuel Eschwege, counsel for Schallets, Judge Hand ordered the commitment of Streiff until the money is paid. A petition in bankruptcy was filed against Streiff April 11, 1908. He attempted to account for the disappearance of assets by saying that his store in Newark was robbed on the night of March 30, 1908, of jewelry worth from $5,000 to $8,000, but the referee disbelieved the story of the robbery; and that he had loaned $5,400 to relatives and friends.

It was announced at the Metropolitan Museum of Art last week that during the time between Sept. 10 and Oct. 14, there had been an attendance of 97,000 at the museum, as compared with 46,043 visitors at the museum last year during the same period. The average attendance is on the increase, it was said, and large numbers of out-of-town visitors from nearby towns are making special trips to visit the exhibit that was prepared for the Hudson-Fulton celebration. It was also said that the Egyptian antiquities are to be arranged during the Winter by A. M. Lithgoe and Arthur C. Mace, who have been engaged in excavation work in Egypt. These Egyptian exhibits, when arranged, will comprise one of the largest and finest collections of the kind ever brought together.

An answer has been filed to the suit which was recently brought by Stern Bros., 51 Maiden Lane, against Stern Bros. & Co., 68 Nassau St., to recover $50,000 damages. The complaint in this action alleged that the defendants succeeded in getting trade journals to refuse the advertisement of the plaintiffs and that the defendants were guilty of unfair competition and were acting with malice and intent to injure and destroy the plaintiffs' good name and business prosperity. An injunction is asked against Stern Bros. & Co. The answer which has now been filed is a general denial of any intent on the part of the

(*New York Notes continued on page 83.*)



139 BROADWAY

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OF NEW YORK

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FAMILIAR WITH MERCANTILE REQUIREMENTS — ACCOUNTS INVITED

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ORGANIZED 1852 — 81-83 FULTON STREET

CAPITAL, $1,000,000 — SURPLUS, $1,500,000

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JOHN H. CARR, - - - Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

New York Notes.

(*Continued from page* 81.)

fendants to in any way injure the intiffs. The answer sets forth that the intiffs have been in business since 1871, creas the defendants have only been in siness since 1904. The answer says that defendants would not continue their vertisement in a certain journal while t publication continued to carry the advertisements of the plaintiffs, under the me of "Stern Bros.," but that the fendants did not object to the plaintiffs erusing under a name that would not so similar to that of the defendants as mislead the trade.

The firm of D. Rosenbaum & Son has n succeeded by S. Rosenbaum.

Bouret Huste, Porto Rico, was among out-of-town jewelers here during the week

Mrs. Annie Rudleson, Atlantic City, N. J., offering 15 cents cash in settlement of ims against her.

C. H Eden, of the C. H Eden Co., Attleo, Mass., sailed, Saturday, on the *Auguste* for Europe.

Ernest Wulff has moved his business, forly at 92 W. 164th St., to a more comdious store across the street, at No. 91.

F P. Iannarone, 339 Central Ave., Far ckaway, N. Y., announces that he is going to transfer his business from there to s Angeles, Cal.

Lee Reichman, of Reichman Bros., 65 ssau St., who went abroad, recently, will l for home on the steamship *Kronprinz lhelm*, Oct. 19.

Howard C. Newman, with C. G. Alford Co., 11 John St., is confined to his home East Orange, N. J., with typhoid fever, hich he contracted while on a trip in the uth.

Beine & Glasser, silversmiths and goldiths, now located at 49 2d. St., will reove, about Nov. 1, to their new building, 52 Bryant Ave., corner Jennings St., ronx

Max Laubheim, of Laubheim Bros., 65 assau St., is recovering from a very rious operation for appendicitis. He will, is expected, return to the office within out 10 days or two weeks.

The parents of Mrs. O. D. Wormser celeated their golden wedding, Saturday, at eir home, 96th St. and Broadway. Mr. ormser is well known in the trade as a ember of Joseph Frankel's Sons.

The exhibition of "three centuries of ew York" held in connection with the udson-Fulton celebration in the galleries f the National Arts Club, 119 E. 19th St., ill be continued throughout the month.

The K. & F. Jewelry Co., of this city, s been incorporated to manufacture and eal in diamonds, watches, jewelry, etc., ith a capital of $10,000. The incorporars are: Lee Koenigsberger, 116 Lexingn Ave.: Wm. Fischer, 1065 Boston Road, nd Bernhard Schafrau, 955 Prospect Ave., ll of this city.

A letter received recently from the president of the Seattle Exposition informs he firm of Borrelli & Vitelli, coral manufacturers, 401 Broadway, that they have en awarded a gold medal by the exposition for a display of all kinds of coral goods, and especially for rare strings and cameos and other artistically carved pieces.

The Meriden Britannia Co., 218 Fifth Ave., has on exhibition a reproduction of a tankard made by Jeremiah Drummer, who worked as a silversmith in Boston. He was born in 1645 and died in 1718. The original piece is in New Haven, Conn. A reproduction of a porringer by William Cowell, also an early Boston silversmith, is shown by the same concern.

The Board of United States General Appraisers, last week, decided not to reduce the duty on automobile goggles, classified by the Collector as dutiable at 50 per cent. ad valorem under the provision of the Dingley law for goggles. The importers insisted that the provision in the tariff for goggles was not intended to cover automobile goggles, and that the articles should be allowed to enter at 45 per cent. as manufactures of glass. General Appraiser Sharretts, who writes decisions for the Board, holds that the assessment as made is correct and must stand.

The Jewelers' Safety Fund Society is sending out, this week, booklets to members of the society and others who it is thought will be interested in the work of the organization. The booklets are published by the society in honor of its 25th anniversary and contain a history of the society, together with a review of the work that is being done. The booklet contains 25 pages of reading matter and illustrations. Photographs of the officers and directors, together with views of the offices of the society at 15 Maiden Lane, are shown. The cover has the emblem of the society embossed in gilt. Altogether the booklet contains much valuable information about the society and its work.

At a meeting of the recently organized membership committee of the Merchants' Association of New York, on which the jewelry trade is represented by H. H. Butts, of Hayden W. Wheeler & Co., it was decided to hold trade meetings and luncheons at the rooms of the association from time to time. The first of these meetings will be that of the jewelry trade members, and will be held Wednesday, Oct. 27, at 12.30 P. M. A buffet luncheon will be served and matters affecting the trade discussed and the work of the association presented in detail. It is hoped by this plan to greatly increase the membership of the association. The jewelry trade is already represented in the association by a number of prominent firms, and it is hoped that others will join.

Among the indictments handed down at the October term of the Federal Grand Jury was one against Miss Catherine McKee, Harrisburg, Pa., who was a second cabin passenger on the steamship *Oceanic*, which arrived Aug. 25, 1909, and from whom were seized some pieces of lace and some jewelry. Miss McKee was placed under arrest on Aug. 25, and waived examination when arraigned before Commissioner Shields. Miss McKee appeared before Judge Holt on Oct. 7, accompanied by counsel, and pleaded guilty to the indictment charging her with smuggling. There were two counts in the indictment; as to one Judge Holt suspended sentence, and on the other he imposed a fine of $100, which was paid. Civil proceedings are still pending, which involve property of a value of $1,000.

At the third annual New York electrical show at Madison Square Garden there is on exhibition an apparatus called the "Moore Artificial Daylight Window," which is of interest to the diamond and precious stone trade. It is claimed that the light, which is produced by an electrical current being passed through a tube containing carbon dioxide, will enable the gem merchant to determine with greater accuracy the relative worth of diamonds and other precious stones. The light which is on exhibition is of an intense whiteness. The demonstrator in charge of the exhibit has a number of different gems, with which he shows the advantage of using such a light. The light is of practical value in all other lines as well where a color distinction is important. The lights are made by the Moore Electrical Co., Newark, N. J.

Among recent out-of-town jewelers seen in the Maiden Lane district were: L. H. Jerger, Thomasville, Ga.; W. O. Amann, Sidney, O.; Carson & Smith, Hagerstown, Md.; J. W. Neasham, Ottumwa, Ia.; E. Miller, representing G. N. Conklin, Marquette, Mich.; Arthur E. Dumas, Manchester, N. H.; J. H. Hollister, of E. H. Hollister, Greenfield, Mass.; L. Furtwangler, of Furtwangler & Rhea, Greensburg, Pa.; I. R. Prindle, Great Barrington, Mass.; Maj. J. N. Prior, of Warren, Prior & Son, Fayetteville, N. C.; C. L. Taylor, Uhrichsville, O.; A. B. Duncan, Portsmouth, N. H.; William Davis, of the Davis & Hawley Co., Bridgeport, Conn.; F. L. Williams, Adams, Mass.; E. F. Mayer, Butte, Mont.; Mr. Davidson, of the Thos. Long Co., Boston, Mass.; William Chapman, Portsmouth, Va.; A. Preusser, Grand Rapids, Mich.; L. H. Barth, Geneva, N. Y.; B. C. Clark, Purcell, Okla., and E. Gross, of the Judd-Gross Co., Toledo, O.

David Chertow, who arrived last week on the Red Star liner *Vaderland*, failed to make a declaration of some dutiable articles and the customs authorities seized his jewelry, valued at $600. Acting Deputy Surveyor Harris had his suspicion aroused by the actions of Chertow and he ordered Inspector Teichlauf to make a careful examination of the passenger's baggage. In going through the trunks the inspectors found a jeweler's scales, such as are used by diamond dealers. This led to further search of Chertow's person, which resulted in the discovery of one diamond stud and two diamond rings. The goods were ordered seized and the officer instructed to escort Chertow to the Customs House for a hearing. Chertow told Special Deputy Surveyor Smyth that he had been abroad for 15 months and had decided upon entering the diamond importing business. He said that his partner was to buy the stones in Antwerp and he was to sell them in this city. He said that the seized jewelry was intended for his personal use and not for sale. The stock of merchandise with which he was to start in business, Chertow said, was on the way to this country. The surveyor reported the seizure to the collector, and it was said at the Customs House last Friday that the matter was still under consideration, but no action had been taken.



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Memorandum package will be sent to reputable jewelers upon request.

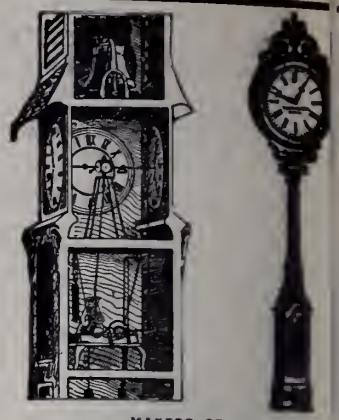
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Seamless Gold Filled
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Plain and Set With Stone,
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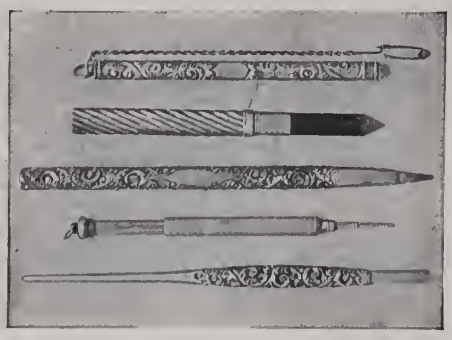
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Hardwood and beautifully finished
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GARREAUD & GRISR

45 John St., New York

LAPIDARIES PRECIOUS STONES

GEMS in Unique Cuttings

Boston.

R. A. Breidenbach was in town last week business.

E. M. Wilder has been enjoying the smelt ing in Quincy Bay and has had a number of large catches.

. H Reidpath has succeeded to the sition held by the late Edward W. Feeney th the Wm H. Brine Co.

The Nathan & Hurst Co. is planning to large its quarters on the second floor of Jewelers' building by the addition of ther room.

F W Ruggles, who has been employed Robbins, Appleton & Co in their local ce for over 18 years, has opened an office the Jewelers' building.

A lady's watch has been donated by the m Watch Co. to the Quinoboquin e, Independent Order of Red Men, to disposed of at the "trading post" con- ted by the organization in Lincoln Hall, ham, Nov 3, 4, 5 and 6.

saac W Mandelstamna said to be a watch- ker of Boston, pleaded nolo to an indict- r charge before Judge Dodge in the ited States District Court last week He s accused of being implicated with others concealing evidence in the failure of a n company.

Boxlers have begun the formation of a pin league among the various depart- nts of the Waltham Watch Co.'s fac- y. Eric Ridstrom, who studied at the ssachusetts Institute of Technology and rked in the machine department, has se- red a position as draughtsman for a rble firm in Proctor, Vt.

The apartments of Max Posner, at 43 mboldt Ave., Roxbury, were entered by eves late Saturday evening, Oct. 9, and welry valued at $500, a collection of old ins and $11 in bills were stolen. Mr. sner was at his place of business at the e, and Mrs. Posner and her daughters re at the theatre. They returned short- after midnight, Sunday, to find the place d been ransacked. Mr. and Mrs. Posner y that the jewelry taken includes four gs set with diamonds, a locket set with a amond, a gold watch with several dia- onds in the case, and a diamond brooch d scarfpin.

The Newton Comb Co.'s plant at Leo- inster, which is located in the Morse ock in the center of the town, was al- ost entirely destroyed by fire Thursday last week, causing a loss of $20,000. In dition there was a panic among the 60 rls employed there, and three were uised in the rush to escape and also ightly burned, each requiring the services a physician The blaze started on the ird floor and was caused by the explo- n of some fluid used in the manufacture combs The flames spread so rapidly at some of the girls at work in the room ere scorched before they could escape. here was a crush on the stairway, the ightened girls crowding to get out of the rning structure, but their injuries were t of a serious character.

Jewelers in this city last week were: H. Spencer, Caribou; F. A. Harriman, Waterville; Edward King, Bethel; C. S. ennett, Guilford; George H. Griffin, Port- nd; H. F. Burgess, Fairfield; T. Albert Field, Brunswick, and Guy O. Vickery, Augusta, Me.; W. I. Hatch, Charles Morse and J. M. Kimball, Lancaster; F. P. Plummer, Dover; C. W. Hatch, Claremont; C H. Sinclair, of N. C. Nelson & Co., Concord; E. N. Whitcomb, Berlin; J. A. Payson, Laconia, N. H.; E. F. Emery, Windsor; J. D. Blackshaw, St. Johnsburg; F. L. Scofield, St. Albans, and George R. Bosworth, Williamstown, Vt.; J. A. Brightman, Southbridge; J. W. Westgate, Nantucket; Samuel Stone, Fall River; James Wain and G. H. Schmidt, Lawrence; M. J Harrington, Whitinsville; S. C. Hewitt, Salem, and H. S. Hewett, Brockton.

Christopher Figenbaum, who was engaged in the jewelry trade in this city from 1887 until a short time ago, when he retired, with his wife, celebrated their golden wedding anniversary Saturday evening, Oct. 9, at their residence, 63 Atlantic St., Quincy. Both are natives of Christiansand, Norway, and came to this city 22 years ago, where Mr. Figenbaum started in the jewelry trade, which he followed with much success. In the gathering of relatives and friends that surrounded them were six of their nine children and 14 grandchildren. Mr. and Mrs. Figenbaum were assisted in receiving by Miss Adelaide Figenbaum and Frederick Figenbaum, while the ushers were Peter and Ferdinand Figenbaum. Rev. Mr. Molsted made a congratulatory address and there were piano solos by Miss Lillian Braner and Miss Grace Figenbaum and vocal solos by Adelaide Figenbaum.

Cornelius C. Doherty was arrested Saturday, Oct. 9, by Inspectors Shields and Pelton, of police headquarters, on a charge of larceny. It is alleged in the complaint that on Sept. 24 Doherty stole watches and jewelry valued at $630 from J. S. Round & Co., jewelers, at 734 Washington St. Doherty was employed as a salesman by the Round concern. He says that on the day in question he went into a saloon to purchase a drink and laid down his sample case containing the jewelry. When he turned again to pick it up, the case had disappeared. His loss so troubled him, he says, that he didn't report to his employer and stayed away from business. On Tuesday of last week Doherty was arraigned in the Municipal Court. He claimed to have good witnesses that he had been unable to locate up to that time. The police also desired a postponement, so the case was continued for trial until yesterday.

The meeting of the New England Watchmakers' club, held Tuesday evening of last week in room 11, Engineering building "B," Massachusetts Institute of Technology, was attended by an unusually large number of members and their guests and proved the extreme popularity of the principal speaker, Charles T. Higginbotham, consulting superintendent of the South Bend Watch Co. In the gathering were representatives of various watch companies, including Messrs. Marsh, Olson and Duncan, of the Waltham Watch Co.'s factory. Pres. William B. Garfield presided and introduced Mr. Higginbotham in a felicitous speech. The latter replied gracefully and then delivered a highly interesting address on "The Escapement," illustrating his remarks with a huge working model. Mr. Higginbotham is visiting relatives and friends in this vicinity, by whom he is cordially welcomed. The New England Watchmakers' Club looks forward to one of the brightest and most prosperous years in its history, the officers feel.

Buffalo, N. Y.

Charles F. Damm, manufacturing jeweler, 520 Main St., will make extensive improvements in his salesroom.

John W. Ware and family moved from Dunkirk, N. Y., to Los Angeles, where he will engage in the jewelry business.

Richard Petersen, a diamond setter for Heintz Bros., has returned from New York. He recently recovered from a serious illness.

Among the jewelers who recently visited the Buffalo jewelry market were: A. D. Bliss, Albion; P. M. Riley, Holland, and W. H. Fuller, Silver Creek.

The Retail Jewelers' Association will hold a smoker at Pattersen's hall, 237 Sysamore St., Thursday evening, Oct. 28. A programme of athletic events will be a feature of the meeting.

As a result of considerable improvements, the clock, silverware and cut glass department of Kirg & Eisele has been enlarged. The jobbing department of the concern has been moved from the third to the first floor.

Word has been received here that Harry D. Ruger, son of Morgan A. Ruger, an optician, of Elmira, N. Y., will become associated with his father in the optical business there. Mr. Ruger, Jr., was prominent in athletics in the Elmira Academy, about 10 years ago.

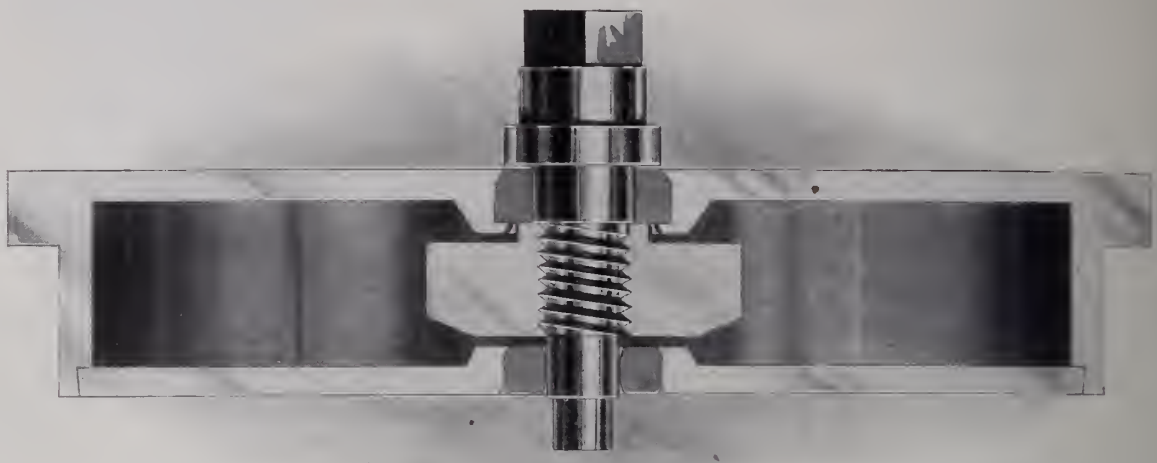
The Niagara Cut Glass Co. has removed its exhibit from the Broadway Arsenal, where the Industrial Show closed last Saturday night. The exhibit proved a big advertising feature for the company. Beautiful samples of the product turned out by the concern were shown and many orders were received.

A report from Niagara Falls says that the police there are hunting for a self-styled jeweler who worked for J. Boff, a pawnbroker of that city. The man was out of work and Boff gave him temporary employment. It is alleged that he purloined four watches, valued at $20, from his benefactor.

John C. Yung, a member of the firm of Yung & Debus, 151 Genesee St., jewelers, attended the convention of the Commission on Evangelism, a national meeting held at 1st Church, this city. Mrs. Yung had as her guest Miss Susan Bauenfeind, a missionary of Tokio, Japan, who lectured before the commission.

The educational committee of the Buffalo Optometrical Society met at the office of the Simcox Optical Co., last Friday night. The committee decided that the society will continue the study of "Thorington on Refraction." After the study class some time will be devoted to asking and answering questions on the subject under discussion

Carl Michel, of the Michel Jewelry Co., of Portage, Wis., who recently opened a branch store at Cambria, Wis., has sold the Cambria branch to Fred Schultz, who was in charge of it.



THE
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One of our late achievements. The best friction-reducing barrel ever invented. Used exclusively in the

BUNN SPECIAL, 23 JEWELS
SANGAMO, 23 JEWELS
BUNN, 19 JEWELS

ILLINOIS WATCH COMPANY
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CHICAGO AND WEST

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Chicago.

Telephone:
Randolph 1079,
Chicago.

V.. LIX. CHICAGO, WEDNESDAY, OCTOBER 20, 1909. No. 12.

Chicago Notes.

rge H. Thomas returns from a northrn trip, this week.

x Hirsch, traveler for R. Noel & Co., York, was a recent visitor in Chicago.

J. Walther, representing the D. E. s Co., is making a middle west trip.

m Watson, 55th St. and Lexington is the father of a boy, born Oct. 4.

les Schwob, son of Adolphe Schwob, York, is spending a few days at the ago office.

A. Cohen and M. H. Cowen, travelers Rettig, Hess & Madsen, are in from territories.

C. Patton, Canon City, Colo., stopped a few days ago on his way home after sit in the east.

T. Irvine, LaCrosse, Wis., called at Chicago office recently. He is on his to New York.

W. Harman, manager of the Alvin Co., New York, paid a visit to the C ago office recently.

A. LeRoy, advertising manager of the Wern Clock Mfg. Co., was a recent vist at the Chicago office.

has. J. Jacobs, of the Knickerbocker S er Co., is making a trip to Kansas City, ha and the northwest.

he jewelry and fixtures of the estate of Bardenheimer, Madison, Wis., will soon old by order of Probate Court.

rank E. Behrendt, western representa- of the Homan Silver Plate Co., has t returned from an eastern trip.

J. Burke, president of the Brooks Jelry & Optical Co., St. Louis, was a re- visitor for a few days in this city.

r. Morgan, son of S. W. Morgan, Viona, Minn., is taking a course in en- ing of A. Wehde, 151 Wabash Ave.

J. Wilson, representative of the Jas. Blake Co., made a visit to the Chicago e, recently, accompanied by Mrs. Blake.

eorge G. Gubbins, traveler for the Illin Watch Case Co., is making a three wks' trip to eastern and southwestern p ts.

P. Vaumer, of J. P. Vaumer & Co., Liston, Idaho, stopped over here a few ds on his way home after a visit to east- e points.

ouie Usselman, 3150 S. State St., has rged his store and added a new optical m. He also is going into the manufac- ng of emblem pins.

I. Felsenthal, of the Chicago office of the Philadelphia Watch Case Co., has just returned from a western trip. L. M. Levy, secretary of the company, will visit the Chicago office, this week.

L. E. Fay, representative here of the R. F. Simmons Co., after his return from a western trip, went on to New York to bid adieu to R. L. Sweet, who will shortly start on a trip around the world.

Frank P. Cheney was brought back to Chicago a few days ago from Pittsburg, Pa., by Detective Stark to answer to a charge of obtaining a diamond ring valued at $200 from E. Kirchberg, 76 State St. He is charged with obtaining the ring by a confidence game, and is being held at Harrison St., awaiting trial.

W. F. Scanlan, traveler from the Chicago office of the Oneida Community, Ltd., has just returned from a trip through Iowa. G. H. Miller, traveler from the same office, left, last week, for an eastern trip. Mrs. M. A. Kinsley, wife of the Chicago manager of the Oneida Community, Ltd., has recently come from Kenwood, N. Y., their former home. They have taken a place in Oak Park and will make their future home there.

Among the out-of-town visitors during the past few days were the following: C. C. Patton, Canon City, Colo.; U. S. Bond, Osceola, Ia.; Fred Overstreet and wife, Paxton, Ill.; Joseph Embry and wife, Richwood, O.; C. Bagley, of Bagley & Co., Duluth, Minn.; J. H. Ramsey, Aledo, Ill.; J. W. Neasham, 120 E. Maine St., Ottawa, Ia.; C. F. Noeker & Son, Virginia, Ill.; C. E. Hurd, Sycamore, Ill.; W. E. Thoma, Kalamazoo, Mich.; R. A. Woodward, Sandwich, Ill.; J. M. Bigwood, Terre Haute, Ind.; L. E. Kriebs, Elkport, Ia.; H. A. Roberts, Veedersburg, Ind.; U. D. Fortier, St. Anne, Ill.; C. F. Graff, Elkhorn, Wis.; M. F. Tinsley, Harlem, Ia.; Guinaud Bros., Ashland, Wis.; Paul M. Strain, Bloomington, Ind.; Mr. Teed, Webster City, Ia.; Ferguson & Craig, Champaign, Ill.; Range Jewelry Co., Trenton, Mo.; Younglove & Singer, Peoria, Ill.; P. B. Sturgell, Paris, Ill., and J. E. Ramsey, Fond Du Lac, Wis.

At a recent meeting of the stockholders of the Rockford Silver Plate Co., Rockford, Ill., L. A. Littlefield, for many years engaged in the silver business in New Bedford, Mass., was elected secretary and general manager. Mr. Littlefield succeeds the late Edward Taylor as director and manager of the entire business of the corporation. After the death of Mr. Taylor, Mr. Littlefield became superintendent of the Rockford Silver Plate Co., discontinuing his business at New Bedford.

Minneapolis and St. Paul.

John Rentz, Rentz Bros., Minneapolis, intends to go to Aberdeen, S. Dak., to register on the land drawing.

C. Bergquist, Minneapolis, was among those who went to Aberdeen, S. Dak., to register upon the land drawing on the Standing Rock and Cheyenne Indian reservations.

A. Thurston, Thurston Bros., Buffalo Center, Ia., was in Minneapolis, recently, on his way to Aberdeen, S. Dak., to file in the drawing for land there, about to be thrown open to settlement.

Oscar Holmgren, cut glass designer for the Eagle Cut Glass Works, died, last week, in Minneapolis, aged 32 years. He designed and executed the model which took the first prize at the exposition in St. Louis in 1904.

George Johantgen, Minneapolis, has revised his plans somewhat with reference to engaging in the manufacturing jewelry business, and has given up the location at 36 S. 5th St. He has not announced his future plans.

Mr. Burritt, who has been doing watchmaking and engraving for the trade, with offices in the Andrus building, Minneapolis, has retired from business and has taken a position with Kirchner & Renich, of the same place.

Thieves recently entered the factory of the Eagle Cut Glass Co., in North Minneapolis, through a skylight, and stole some of the finer pieces from the factory. The loss amounts to several hundred dollars. It is thought that the work was done by experts.

J. B. Hudson & Son have been showing an interesting window display, consisting of specimens of the gold banquet service for the new Radison Hotel building, Minneapolis, which is expected to open about Dec. 1. The building is 12 stories high and of fireproof construction throughout.

Among the out-of town jewelers in the Twin Cities during the week were: Julius Anderson, Mora, Minn.; C. C. Carr, Page, N. Dak.; Capt. H. W. Klopf, Neillsville, Wis.; Frank E. Williams, Waterville, Minn.; L. A. Martin, Superior, Wis.; S. A. Grafslund, Lake Park, Minn.; H. W. Palm, Brown Valley, Minn.



RESULTS ARE WHAT COUNT

STOCK ORDERS

In no other market will you find a more attractive and complete line of ready-to-deliver goods. Stocks are always new and up-to-date, for they move lively in Chicago. Stocks are always large for the same reason. The demand centers here and we are always prepared. No better selection of Diamonds and Precious Stones is shown anywhere. Novelties and seasonable goods are shown here simultaneously with New York, London and Paris. Chicago stocks, prices and service should attract your orders.

REPAIRS

No job too small, no job too large—none too difficult for Chicago shops. The equipment, skilled workmen and facilities are here. Despatch is usually an important factor in repair work—and it gives Chicago all the advantage. Diamond setting, matching, jewelry and watch case repairing, enameling, coloring, soldering, sizing, jointing, engraving, polishing, stringing, ferrule work for pipes and canes, re-plating, etc., etc. Send the jobs here for quick action and profit. Antiques repaired, renewed, etc.

SPECIAL WORK

Our manufacturing facilities are unsurpassed. Fine gold, silver and platinum work made to order. Cluster work and special design orders executed promptly in the best possible manner and at prices which favor Chicago as your market. In lodge jewels, emblems, buttons, pins, etc., we lead the world. Send in the rough ideas of your customers for special work and let us send you accurate, detailed designs with estimates that will permit you to get the order against any competitor.

OUR SHOPS ARE YOUR SHOPS
WHY NOT USE THEM?

Manufacturing Jewelers Association of Chicago

BLAUER, FRED & CO.,	126 State St.	JUERGENS & ANDERSEN CO.,	92 State St.	PINES & HANSEN,	133 Wabash Ave.
BOYDEN, FRANK S. & CO.,	Heyworth Bldg.	KRONBERG & BLOCK,	126 State St.	ROOVAART BROS.,	Columbus Memorial Bldg.
BUCHSBAUM, S. & CO.,	Masonic Temple	LAZARUS, S. & CO.,	Masonic Temple	SCHRADER-WITTSTEIN CO.,	103 State St.
DREYER, LOCHAU & OHM CO.,	72 Madison St.	LEVINSON & JACOBSON,	42 Madison St.	SPIES BROS.,	156 Wabash Ave.
EMRATH, EDWARD,	78 State Street	MILHENNING, J.,	195 State St.	TERNAND, C. W.,	78 State St.
GRAFFE & STANEK,	Heyworth Bldg.	MORSTROM, WM. G. & CO.,	78 State St.	WECHTER, S. & CO.,	Masonic Temple
GRIMM & JUDAE,	103 State Street	MORSE, F. E. & CO.,	151 Wabash Ave.	WENDELL & CO.,	258 Madison St.
HIRSCH & OPPENHEIMER,	702 Masonic Temple	NEWMAN, M.,	Masonic Temple	WILLIAMS, A. L. & CO.,	156 Wabash Ave.
JACOBSON, F. H. CO.	209 State St.	NOBLE, F. H. & CO.,	42 Madison St.	WILSON & CO.,	57 Washington St.
JOHNSON, ROBT. M. & SON,	67 Washington St.	PFEIL, CHARLES H.,	209 State St.		

"WRITE CHICAGO ON THE PACKAGE"

St. Louis.

L. A. Fassett, of Weiss & Fassett, has returned from a business trip to Indiana.

The umbrella department of the Hess & Albertson Jewelry Co. has been enlarged. The St Louis Clock & Silverware Co have added watches, watch cases and chains to their lines.

Edward Netzheimer, of the Maritz-Kober Jewelry Mfg. Co., has returned from a fishing trip on the Black River in Arkansas.

Arthur S. Feist, who has been traveling through the west and southwest with manufacturers' lines, is expected to return to St Louis in a day or two.

J. Levy, of the Furstenwerth-Uhl Jewelry Co., who came in from his Missouri territory for the centennial, left again for the interior on Monday.

Martin Hacker was on the jewelers' committee for the Get-Together banquet, given Saturday night, which brought the centennial week celebration to a close.

Joseph J. Mazer, McAlester, Okla., president of the Oklahoma Retail Jewelers' Association, stopped in St. Louis, Friday and Saturday, on his way home from a trip to New York.

T. H. Cummings and A. Widdicomb, traveling representatives of the St. Louis Clock & Silverware Co., who came home for centennial week, have returned to their respective fields.

H. F. Hines, H. D. Wachholder, Herman Schilling and William Goeggle, traveling representatives of William Weidlich & Bro., who came in from their territory to help entertain centennial visitors, have gone out again.

Moses Strauss, of the L. Bauman Jewelry Co., went to Hermann, Mo., Friday to attend the funeral of Mrs. Hasenritter, wife of J. H. Hasenritter, a jeweler at that place. Mrs. Hasenritter died in a St. Louis hospital.

The new annual catalogue of the Furstenwerth-Uhl Jewelry Co. consists of 400 pages and is the largest and most complete book ever issued by the firm. Many requests have been received for it in advance of publication.

W. E. Susong, Carl Gross, S. L. Lowenstein and Joseph Auer, travelers of the Bauman-Massa Jewelry Co., who returned to St. Louis to entertain their customers who attended the centennial celebration, have returned to their routes.

Most of the manufacturing jewelers and material men now keep their places open Saturday afternoons, after having kept them closed every Saturday afternoon since early Spring. The jobbers will observe Saturday closing until November.

Fred. J. Bross, of the L. Bauman Jewelry Co., who has been incapacitated from work for several weeks, on account of an injury, will leave on Monday for his regular territory in Illinois. Clarence Heyman will leave during the week on a trip through Missouri.

Roscoe Hawkins, Springfield, Mo., who spent centennial week in St. Louis, was accompanied by his wife. Other visiting jewelers who brought their wives with them were: A. R. Stevens, Nevada, Mo.; R. N. Phipps, Fulton, Ky.; Otto Burkland, Moberly, Mo.

W. Westphal, one of the prominent jewelers of St. Charles, Mo., has taken an active part in the arrangements for the celebration of the town's centennial, which is to take place this week. Arthur J. Lee, of the Lee Kehl Mfg. Co., will spend one day at the celebration and other St. Louis jewelers will probably attend.

The case of Edward F. Poos, charged with assault to kill, was set for trial, Monday, in Judge Shields' criminal division of the Circuit Court, but a continuance was taken to Oct. 25, by consent. Poos is charged with assault to kill his father, August Poos. Father and son were in the jewelry business together at 3564 S. Broadway. Family trouble led to an encounter and several shots were fired. August Poos and his wife were wounded. Poos died on the way to the City Hospital. Edward thought he had shot his father and made a free confession to that effect, but the Grand Jury investigation established that he was mistaken and that August Poos had killed himself. However, he was indicted on the charge of assault to kill and will be tried on that charge. He has been out on bond since the tragedy. Mrs. Poos recovered from her wound.

Centennial week visitors, in addition to those mentioned last week, were as follows: F. C. Knox, Sulphur Park, Ark.; Albert M. Dueber, Canton, O.; W. S. Loeb, Canton, O.; J. Haas, Vandalia, Mo.; I. B. Morris, Perry, Mo.; S. L. Weiser, Winchester, Ill.; Edward Barefield, Prescott, Ark.; A. Glueck, Dodge City, Kans.; Enno Dick, New Baden, Ill.; Frank A. Arnold, Pine Bluff, Ark.; Otto Burkland, Moberly, Mo.; Roscoe Hawkins, Springfield, Md.; Robert R. Greene, Salem, Mo.; A. R. Stevens, Nevada, Mo.; S. L. Barnard, Alban, Ill.; R. N. Phipps, Fulton, Ky.; A. Prothro, Dermontt, Ark.; W. J. Martin, Van Buren, Ark.; Charles Mosby, Batesville, Ark.; D. L. Brown, Glasgow, Mo.; Fred. Herold, Jerseyville, Ill.; W. Clement, Cape Girardeau, Mo.; J. Krumrey, Ballwin, Mo.; Adam A. Haffner, Desoto, Mo.; G. R. Blake, Columbus, Kans.; H. D. Jones, Trenton, Tenn.; William R. Davis, Springfield, Mo.; W. H. Mitchell, Seneca, Mo.; Otto Rink, Carlyle, Ill.; W. Rosenberg, Decatur, Ill.; F. W. Meisenheimer, Ava, Ill.; F. W. Alley, New Madrid, Mo.; A. Buchroeder, Columbia, Mo.; O. W. Morey, Valentine, Nebr.; M. F. Denman, Stuttgart, Ark.; E. W. Herring, Keytesville, Mo.; William Fischer, Whitehall, Ill.; A. S. Higbee, Roodhouse, Ill.; D. F. Carpenter, Moberly, Mo.; C. L. Evington, Richland, Mo.

Pacific Coast Notes.

The Edwards Jewelry Co. is enlarging its store at Oakland, Cal.

The store of Fred W. Lippman, Redwood City, is being remodeled and redecorated.

R. F. Winslow, who recently purchased E. M. Mather's store, San Pedro, Cal., has returned to Pendleton, Ore., to get his family, and is expected back in the southern city to-day, Oct. 20.

A man giving his name as Levy and having a number of aliases has been arrested at Oakland, Cal. A pawnbrokerage establishment in Broadway is being investigated by the police department for alleged complicity in a confidence scheme that has been exclusively worked there. Levy's plan of operation was to advertise for sale a pawn ticket for an alleged valuable diamond ring. He had a post-office box and secured many replies. When the bargain hunter redeemed the ring it was found that the latter was not worth the investment.

Kansas City.

Carl L. Rost, Indianapolis, Ind., was here, last week, looking after investments.

Fred Schmidt, Chicago, has taken a position as polisher with the Hassig Jewelry Co.

S. Bloom, traveler for the Meyer Jewelry Co., was in for the Priests of Pallas celebration.

Leslie White, with D. B. Ward & Co., who has been in the house during Carnival Week, has gone out to his territory again.

The Greene Jewelry Co. will move, about Nov. 1, from the old location at 1118 Walnut St., to the southwest corner of 12th and Grand Sts.

The travelers of the Edwards & Sloane Jewelry Co., who were in this city, last week, have all gone out to their respective territories again.

Carl L. Haber, of the Towle Mfg. Co., stopped off in Kansas City, last week, to attend the carnival ball, and officiated as one of the floor committee.

J. R. Mercer was chairman of the Priests of Pallas committee which went to St. Louis to meet Dr. Cook and to entertain him while he was in this city.

Otto Knaul, with the Woodstock-Hoefer Watch & Jewelry Co., has returned to the road after spending last week in the city helping to entertain his visiting customers.

George F. Taylor, traveling representative of the Woodstock-Hoefer Watch & Jewelry Co., who came in for a few days during the carnival, became ill while at home and is just now able to get out to his territory again.

E. P. Ledos, of the Ledos Mfg. Co., who was billed to have arrived in Kansas City last week, has notified his customers that he was called home on account of the severe illness of his wife, and will not call until later in the season.

The following out-of-town jewelers were in this city, last week: H. Burgdorff, Cawker City, Kans.; F. B. Schroeder, Paola, Kans.; C. E. Durall, Kincaid, Kans.; Dr. E. R. Kennedy, La Crosse, Kans.; B. A. McElwain, Plattsmouth, Nebr.; M. C. Fox, Russell, Kans.; I. D. Fagin, Lathrop, Mo.; A. L. Cline and wife, Edgerton, Kans.; J. Y. Wilson, Osceola, Mo.; C. W. Bowen, Brunswick, Mo.; Mr. Inglis, of Inglis & Huber, Higginsville, Mo.; E. V. Lee, Louisburg, Kans.; John Gilles and wife, Fort Scott, Kans.; R. C. Libby and wife, Weir City, Kans.; G. W. Ellis, Butler, Mo.; F. W. Holmes, Sayre, Okla.; J. H. Vankirk, Campbell, Nebr.; G. E. Kimmel, Centralia, Kans.; Ray W. Folsom, Waterville, Kans.; J. H. Whiteside, Liberty, Mo.; H. P. Hall, Carthage, Mo.; C. H. Wardell, Nowata, Okla.

Several hundred dollars' worth of jewelry was obtained, recently, by burglars who entered the jewelry store of W. J. McCray, Denton, Tex. Entrance was gained through a rear window.



We have made during the past 10 years most all of the great sales. Auctioneers who under most favorable conditions make a few successful sales and from necessity are obliged to make use of the same firm's name give no good evidence of their talent. Look at our yearly record.

We made The Duhme Bros. sale, Cincinnati, of more than three months.

Made The Mermod-Jaccard sale, St. Louis, over 100 days.

The Chas. Crankshaw sale, Atlanta, Ga., ten weeks.

Three sales for A. M. Hill
Two sales for M. Scooler } New Orleans.

The Sigler Bros., Cleveland, Ohio. Ten other sales in this same city.

The Keil & Hettich } Chicago, and a score
The Pairpoint Co. } more here.

A. Goldman, Seattle.

The King Moss Co., San Francisco.

We have made Twelve Sales that amounted to over One Million Dollars Cash.



Reputation in Business is



Send for our Booklet on Auctions

Geo. W. Winder, Troy, N. Y.
Chas. W. Crankshaw, Atlanta, Ga.
Geo. W. Biggs & Co., Pittsburg, Pa.
A. M. Hill, New Orleans, La., 2 sales.
Pairpoint Co., Chicago.
A. Stineau, Cincinnati, Ohio.
Jos. W. Field, Galveston, Texas, 2 sales.
Roth Importing Co., Denver, Colo.
Albert Feldenheimer, Portland, Ore.
C. E. Buhre, Topeka, Kan.
H. J. Young, Joliet and Kankakee, Ill., 2 sales.
Sumner Bros. & Co., Cleveland, O., 4 sales.
Geo. W. Myers, Meridian, Miss.
Geo. W. Kennedy, Des Moines, Iowa.
W. F. Main Co., Iowa City, Iowa.
S. H. Ives, Detroit, Mich.
R. E. Samson, Marion, Iowa.
Oscar Heinze, Quincy, Ill.
Lange Bros., Dubuque, Iowa.
George Clark, Lorain, Ohio.
F. B. Lewis & Co., Cleveland, Ohio.

Yearly Sales Record of Continuous Progress

1896-7	$97,500
1897-8	108,200
1898-9	112,500
1899-0	174,600
1900-1	180,275
1901-2	190,300
1902-3	201,400
1903-4	240,650
1904-5	284,100
1905-6	293,400
1906-7	346,700
1908-9	352,000

SOME OF O R

P. E. Kearn, El Paso, Texas
J. P. Stevens & Bro., Atlanta, Ga.
G. A. Schlechter, Reading, Pa.
Sildes & Co., Owensboro, Ky
C. D. Gardner, Mauistee, Mich.
John B. Miller, Portland, Ore
A. Schwaner, Beaumont, Texas.
J. M. Washburn, Celina, Ohio
Cutting & Wilson, Winona, Minn.
W. H. Kelly, Carrollton, Mo.
W. E. Smith, Bellefontaine, Ohio
L. Kaminski, St. Louis and Galvest
T. G. Burkhardt, Jefferson City, Mo
Fussy & Blair, Missoula, Mont
Geo. W. Meyer, Chattanooga, Tenn
M. Zimmerman, Jeffersonville, Ind
C. W. Ernsting, Gallipolis, Ohio
W. A. Kirkham, Leavenworth, Kan
Ash & Dembunger, Tacoma, Wash
Barnett & Nonnenmacher, Columbus
A. M. Goldman, Seattle, Wash.
Lyon & Kylling, Danville, Ill.
M. Waunch, San Francisco, Ca
Woodward, Smith & Ranch, Colo Springs, Colo.
Wilbur, Lanphear & Co., Galesburg, I
Harry Harrison, Sault Ste. Marie sales.
Sands & Fellows, Cedar Rapids, Iow
Leonard Krower, New Orleans, La
W. K. Lippit, Norwich, N. Y.
W. J. Kelly, Oshkosh, Wis.
Ritter & Ryan, Muncie, Ind
Amos Plank, Pueblo, Colo.
M. Greer, Iowa City, Iowa
J. Albert Schirmer, Saginaw, Mich
C. Ettinger, Cleveland, Ohio
Rushmer Jewelry Co., Pueblo, Colo
Freeman Jewelry Co., Atlanta, Ga.
Morris Benjamin, Denver, Colo

BRIGGS & DODD, Jewelry Auctioneers

the Fruit of Confidence



We have made more Jewelry Auctions than any other firms in the world

EFERENCES:

e Sioux City, Iowa.
Bs., Fort Dodge, Iowa.
ler Cleveland, Ohio, 5 sales.
Ms & Co., San Francisco, Cal.
n St. Paul, Minn.
s Pottinger, Louisville, Ky.
Croe, New Castle, Pa., 3 sales.
Mride & Co., Akron, Ohio, 3 sales.
es & Co., Detroit, Mich., 2 sales.
n Seattle, Wash.
Sert, Springfield, Mo.
ld, Freeport, Ill.
Dge & Son, Ypsilanti, Mich.
Blwin, St. Joseph, Mo.
Cberg, Helena, Mont.
B .. Chicago.
r os., Fort Worth, Texas.
& urgis, Houston, Texas.
n ewelry Co., Kenosha and Racine,
rt Prescott, Dallas, Texas.
de Bros. & Co., Los Angeles, Cal.
s Fellebush, Cincinnati, Ohio.
Lhlcotte & Co., Columbia, S. C.
Intyre, South McAlester, I. T.
e os., Cincinnati, Ohio.
r tler, Manistique, Mich.
S ller, Utica, N. Y.
Knight, Sons & Co., Louisville Ky.,
a s in art furniture, rugs, carpets, &c.
Mss, Kansas City, Mo.
nccard Jewelry Co., St. Louis, Mo.
s Co., Fostoria, Ohio.
Nols, St. Louis, Mich.
lland Jewelry Co., St. Louis, Mo.
dvl, Fort Worth, Texas.
Wrd, Winchester, Ky.
hse, Hamilton, Ohio.
saloosa, Iowa.
o., Ottumwa, Iowa.

Becker & Lathrop, Syracuse, N. Y.
W. H. Muller, Denison, Texas.
Pittsburg Jewelry Co., Pittsburg, Pa.
J. W. Howard, Hastings, Neb.
Barnett Jewelry Co., St. Louis, Mo.
L. R. Shumway, Rockford, Ill.
P. M. Younglove, Alpena, Mich.
Alfred Bourgeoise, Jackson, Miss.
E. L. McDowell, Arkansas City, Kan.

And more than 100 others in America and Canada.
We give Bank and Commercial References.

Business Follows Our Flag

Correspondence always treated in strict confidence

The Test of Years

Some great judge has said: "The strongest possible evidence is documentary evidence." Above we have given testimony in the form of our ever-increasing business and sales always carried to a successful completion. Proving that during our TWELVE years' partnership we have always held first place. During the past year of a partnership existing longer than any ever formed by jewelry auctioneers, we have maintained our complete supremacy by making it our most successful, selling more merchandise, and like all the preceding one handling more important sales than all our competitors combined. "In the orchard under the trees where are the best apples, will be found the most clubs." JEALOUSY. Yes, it exists even among auctioneers, but we have never torn others down to build ourselves up. We only ask the observing jeweler to compare our credentials, the true evidence of ability.



Reasons why we should make your sale

1st

We give you the benefit of our lifetime's experience.

2d

Our combined services cost no more than those of men of untried ability.

3d

We can do for you as we have for hundreds of others, sell your old stock and not hurt your reputation.

4th

We can offer you more inducements and original methods to bring about results desired.

5th

We have sold for the same firms from 2 to 5 times, and in many of the leading cities from 3 to 10 times.

6th

We are more than specialty auctioneers. We are business advisers.

7th

Have made a complete success of more than a score of sales where others failed.

8th

More than a hundred jewelry auctioneers have come and gone since we were established.

9th

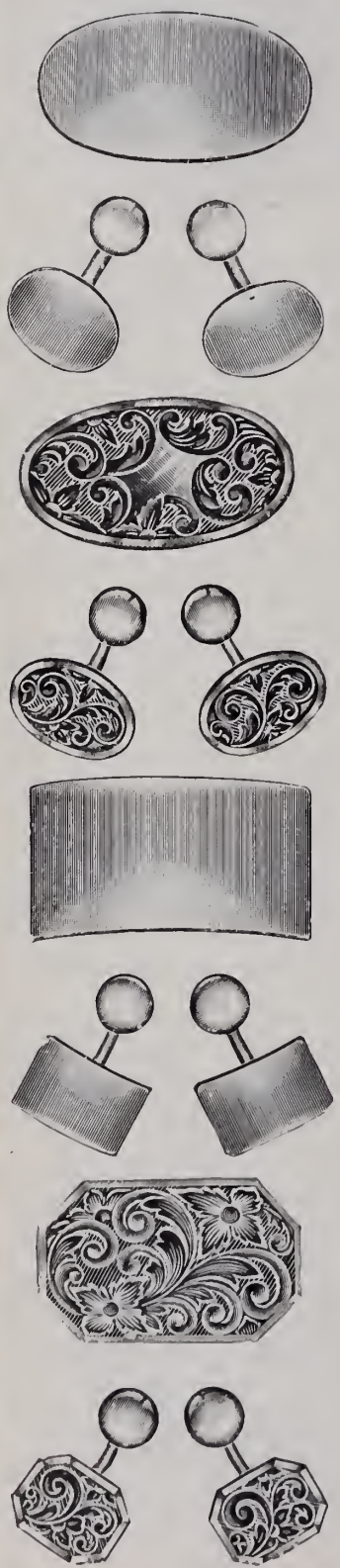
In sixty per cent. of our sales we show a net profit of over twenty per cent We can prove that we cleared for one firm over twenty thousand dollars.



12 Kimbark Avenue 'Phone 4745 Hyde Park **CHICAGO**

E' YORK OFFICE - - - - - - - 307-311 CANAL STREET

SOMETHING NEW IN
Dutch Collar Pin Sets
Gold Filled, Plain - $2.00 per set
Gold Filled, Engraved 2.90 " "
Jewelers' Circular Discount Key



BUY FROM THE STANDARD CATALOGUE
JUST ISSUED

It's complete—concise—correct. The style book for the jewelry trade.

¶ We carry in our stock constantly all the articles shown in it, and you are assured IMMEDIATE DELIVERY when you order from the Standard.

¶ All goods shown are up to date—the style is correct—and the prices correct. It will pay you to look over the Standard for the 1910 styles and the new engraved gold and filled cases, as well as all other jewelry and novelties. Send for the STANDARD CATALOGUE and look it over. It is sent FREE, express prepaid, but to legitimate jewelers only.

M. S. FLEISHMAN CO.
Heyworth Building
CHICAGO, ILL.

Los Angeles.

George H. Penniman started for a trip the north a few days ago and will be ne about six weeks.

Harry Packard, formerly with the Geneva ptical Co., has taken a position as sales- n for Hambright & Walsh.

Ed. Bastheim and C. C. Abel, of Bast- im, Adams & Abel Co., are still on the d visiting customers in the north.

The S. S. Schepps Co. has made its show nd w very attractive by the use of elec- ally illuminated flowers and fruits.

Salvador Castellanos, head watchmaker r the Carl Entenmann Jewelry Co., is ill l unable to visit the company's office.

Jake Miller, formerly of Salt Lake, is w visiting the city trade for Bastheim, ams & Abel, taking the place of Harry ams.

Arthur Turner, of the E. W. Reynolds , has just returned from a trip through thern California. He has bought a new lomobile

It is reported that Louis Burger, formerly nager of the F. B. Clark jewelry store, about to open a jewelry salesroom in n Bernardino.

Miss E. H. Harris, daughter of W. T. rr s, jeweler at the corner of 1st and air Sts., has taken a position with the S. Schepps Co., 621 S. Broadway.

Out-of-town jewelers who have been in e city recently include W. B. Woolsey, wtelle; F. B. King, Redlands; Mrs. M. J. rher, Whittier; Lars Shaker, Redondo.

Carl Entenmann, of the Carl Entenmann welry Co., who is traveling among the mpany's customers in the north, reports at he is making an especially successful p.

A. E. Baranger, traveling representative H. F. Wallace, has returned from a trip rough the San Joaquin Valley. The busi- ss he did was more than satisfactory to r. Wallace.

R. H. Schwarzkopf, who was thought to recovering from a severe illness, had a rious relapse a few days ago. His con- tion became critical, but he is now consid- ed out of danger.

George M. Williams, proprietor of the eneva Watch & Optical Co., is again in- rested in the automobile business, having tered into a partnership which will con- uct an agency for an eastern car.

Albert Kauffman, of the Santa Paula welry store, Santa Paula, Cal., was in this ty a few days ago. From here he went to an Francisco, intending to go from there the east, to be gone about a month.

Miss Augusta Bleyer, an optician who cently came here from San Francisco and pened an office with Ira M. Stabler at 702 . Spring St., has opened a branch office in nnection with the Los Angeles Badge & ewelry Mfg. Co., 342 S. Broadway.

Harry Adams, formerly with the Trafton ewelry Co. and more recently with Bast- eim, Adams & Abel Co., has now asso- iated himself with Fink & Co., 819 Central uilding. He will have a responsible posi- on, caring for the trade in this city and n near-by towns.

F. M. Barr, who was recently brought ack here from Ashland, Ore., to answer he charge of having passed a worthless check for $525 on Julius Wiesenberger, 453 S. Broadway, in payment for a diamond ring, will have to stand trial in the Superior Court, having been held for trial by a justice court. For 12 years Barr has attracted attention in southern California. The diamond was purchased after Barr had lived in luxury here for several weeks. He dropped out of sight last January, after getting the ring. Mr. Wiesenberger first tried to get his check cashed at the bank in San Diego upon which it was drawn, but found that Barr had only 53 cents there to his credit. It is reported that he went to Hayti, where, posing as a rich American, he married the daughter of a wealthy planter. He had trouble in getting funds from the United States, and his bride's father, it is said, advanced him $500. He was accused of having taken her to another island and deserting her. He returned to San Francisco and then in disguise visited friends in San Diego. His presence there was discovered, but he escaped to Oregon.

Toledo.

George L. Wening, 1413 Cherry St., will shortly enlarge his store and stock.

The Wolcott-Kapp Co. has just finished the new signs on its store as well as making other internal arrangements which add greatly to the appearance of the business.

S. B. Stein, who for several years has conducted a jewelry store at 612 Adams St., has remodeled his quarters completely. Mr. Stein has added a new front, remodeled the interior, installed considerable new furniture, enlarged his quarters and his stock. These changes have been made necessary by increased trade which he believes will continue.

George Ward, alias "Portland Fatty," was given a sentence of three years in the penitentiary for his part in the robbery of the Staley jewelry store at Sylvania, a small town near Toledo, July 13. Anticipating a light sentence, Ward threw himself on the mercy of Judge Brough, but was staggered when the court calmly told him that three Federal indictments were pending against him in Vermont. Just what the Federal authorities will do to him after his term in the Ohio penitentiary has not been made public, but the fact that they are in existence had influence with Judge Brough when he ignored the plea for mercy on the part of the defendant. Ross Woolever and Arthur Wing, companions of Ward in the robbery, were indicted by the Grand Jury, but have not yet been tried. Both Ward and Woolover have given favorable testimony in behalf of Wing, who, they say, was drunk on the night of the robbery and was not conscious of what he was doing. The trials of these two men will take place shortly.

The Brussels correspondent of the London Daily *Telegraph* says that Germany has entrusted to an Antwerp syndicate the sale of all rough diamonds discovered in German Southwest Africa. It is decided not to compete with the British diamond firms in South Africa adopting the system of limited production. Thus the dreaded slump in the price of diamonds will be averted.

Cincinnati.

Mr. Mehmert and family, Olney, Ill., were the guests of Joseph Mehmert, Norwood, O., recently.

O. B. Schmidt, Tiffin, O., was here, last week, after attending the county fair in Hamilton, O.

Norman Schweeting, son of F. A. Schweeting, is studying engraving with Charles Neubauer, Perim building.

A. A. Spiegel, of the Klein Bros. Co., has recovered sufficiently from his recent accident to resume business on the road.

R. Ketterman, formerly with the Ben. Schneider Jewelry Co., 1411 Vine St., is now associated with Richter & Phillips.

Ed. C. Dwyer, who sold out his jewelry business in Greenville, O., about a year ago, has recently opened a new store in that place.

Harold H. Haerr, representative of the D. Gruen Watch Co., is receiving the many felicitations of his friends upon his recent marriage.

Charles Hummel, of the Thoma Bros. Co., who recently sustained a broken ankle, is attending to business again, but has to walk on crutches.

Bert Ganz, of the Gustave Fox Co., who was called in from the road by the death of his father, Sol. Ganz, Walnut Hills, has resumed business again.

Mrs. William Meseke, Seymour, Ind., mother of Albert Meseke, an Oberlin, O., jeweler, died Oct. 13 at her home, after an illness of about two weeks.

I. N. Fox, of Fox Bros. & Co., has left on his western and coast trip. Burton Fox, of this firm, is expected home from Europe the last of October.

August Newstedt, of Lindenberg, Strauss & Co., was called in from the road the past week owing to the sudden death of his brother-in-law, Mr. Stevenson, a son-in-law of Herman Duhme.

Jacob Randolph, a brother of E. F. Randolph, of Randolph & Mittendorf, Williamson, W. Va., and Clarence Sauer, brother of Albert Sauer, Newport, Ky., are studying engraving with Fred J. Kilp, Perim building.

Quite a number of jewelers came here, last week, in connection with the Ohio Valley Improvement Association convention. George H. Newstedt, as a representative of the Cincinnati Industrial Bureau, was a delegate to the convention.

Out-of-town jewelers here the past week buying stock included: C. C. Hyde, New Castle, Ind.; C. L. Mellott, Woodsfield, O.; H. C. Reed, Blanchester, O.; Andrew Aman, William H. Gussee, J. L. Schell, M. B. Gary and J. Anderton, Dayton, O.; O. C. Beer, Sunman, Ind.; Philip Horr, Aurora, Ind.; A. E. Johnson, Versailles, O.; Mark Howell and wife, Rendville, O.; A. G. Meade, Beckley, W. Va.; Edward Israel and F. A. Schweeting, Harrison, O.; Mr. Zimmerman and Mrs. J. C. Beck, Martins Ferry, O.; L. Heid, Columbus, O.; Mr. Marlett, of Marlett & Baker, Middletown, O.; S. L. Sherwood, Ewing, Ky.; M. F. Conly, Louisa, Ky.; L. R. Olmsted, Milan, Ind.; C. G. Hood, Nepton, Ky.; J. W. Tufts, Loveland, O.; Frank J. Liesner, Hamilton, O., and Edward B. Scott, Batavia, O.

TRINITY GUARANTEED ELECTRIC CLOCKS



2A—GOTHIC

Height, 16 inches; width, 9 inches; Dial, 5½ inches; etched silver circular finish; French spun brass sash, convexed glass.
Case—Mahogany, 5-ply veneer, highly polished or satin finish.
Movement—Extra finished, jeweled anchor escapement.

List, $23.85



4B—MISSION COLONIAL

Height, 13 inches; width, 12 inches; Dial, 5½ inches; etched silver circular finish.
Case—Select Birch, Mahogany finish; highly polished.
Movement—Plain, extra finished anchor escapement.

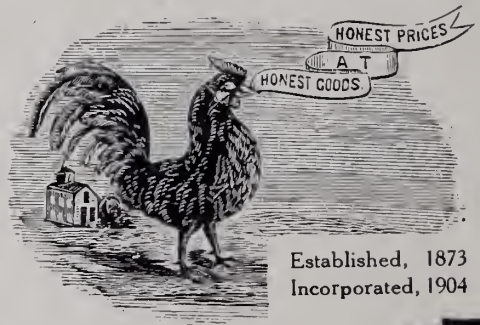
List, $10.15



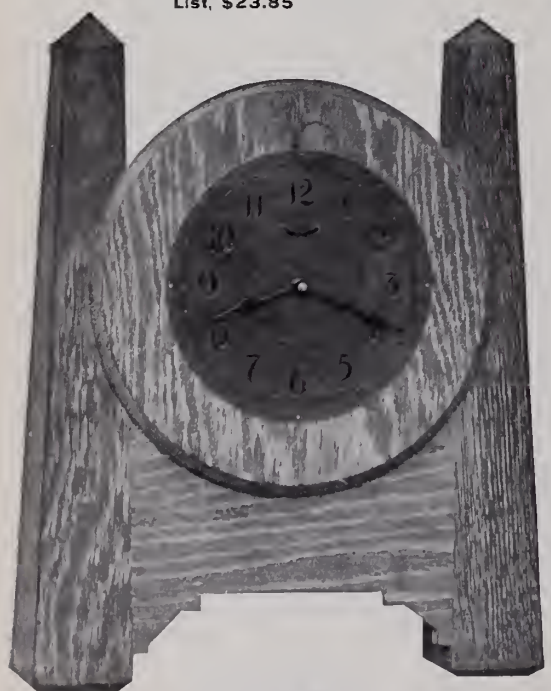
2B—TAPERED COLONIAL

Height, 15½ inches; width, 9 inches; D[illegible] 5½ inches.
Case—Solid Mahogany, highly [illegible]d satin finish.
Movement—Same as 2A.

List, $20.25



Established, 1873
Incorporated, 1904



1E—HOLLAND

Height, 16¾ inches; width, 13 inches; Dial, 6½ inches; etched Brass, Copper finished or Aluminum.
Case—Oak, ih Silver Mission or Early English.
Movement—Same as 4B.

List, $8.10

H. F. HAHN & COMPANY

WHOLESALE JEWELERS

Exclusive Distributors

156 Wabash Avenue
CHICAGO

TRINITY ELECTRIC CLOCKS

Two Standard No. 6 Dry Cells furnished, guaranteed to run the Clocks for One Year.



1C—OFFICE

Height, 17 inches; width, 17 inches; Dial, 12 [illegible] lithographed white enamel, black numerals.
Case—Finely finished Oak, or Birch, Mahogany fi[illegible]
Movement—Same as 4B.

List, $10.80

SIMPLEST MECHANISM EVER DEVISED, MAKING REASONABLE PRICES POSSIBL[illegible]
NOT A NOVELTY, BUT HERE TO STAY. TWENTY DESIGNS AND WIDE RANGE O[illegible]
PRICES TO SUIT GENERAL BUYING PUBLIC.

Write for particulars and Illustrated Book

Cleveland.

N. C. Cook, sales manager of the How-
d Watch Co., was in town, this week
Walter Dueble, Canton, has returned
m his extended trip through the west.
Mrs. C. L. Waldorf, Los Angeles, Cal., is
ing a course at the Newmeyer School of
graving.
"Joe" Blumrich, who was formerly with
Guyon Jewelry Co., is now with the
wis Jewelry Co.
Bert Teitman, who left the Bowler &
rdick Co., last week, is now one of the
ng force of the Scribner & Loehr Co.
I. J. Cowell was elected to the board of
ectors of the Cleveland Credit Men's
ciation at the annual meeting, last
k.
The firm of Swikart & Frayberry was
anized the first part of this month to
age in the general engraving business.
e partners have located an up-to-date
p in the Standard building. Both
sers. Swikart and Frayberry were for-
ly with C. A. Albrecht.
Out-of-town buyers here, last week, were:
J. Higgins, Shelby; E. D. Davis, Kent;
C. Fisher, R. Miller and Geo. A. Clark,
rain; Geo. F. Elgin, Kent; W. Gilger,
rwalk; I. Schiff, Lorain; N. D. Randall,
in pole; Benj. Mosley, Willoughby; G.
Follett, Jeffersonville, and A. O. Kint-
, Painesville.
The Wholesale Merchants' Board of the
mber of Commerce has inaugurated a
eme that should be a benefit to the local
bbing houses. Each day the jobbers re-
rt all out-of-town dealers in the city,
d the board has a regular follow-up sys-
n to keep the dealer interested in Cleve-
d as a trade center.
The Scribner & Loehr Co. has found that
will be necessary to install a new lighting
tem on account of the erection of a new
lding beside the one they occupy, which
s cut off the daylight this concern always
joyed. The new system will be very elab-
ate, however, and will do much to make
for the loss of daylight.
Friends of E. F. Mallett, of the Sigler
os. Co., will be glad to learn that he has
covered from the illness that kept him
ay from work for four months, and he
back at his old place. W. L. Kennon,
. H. Wagner and A. Ellboygen, Sigler
os. Co.'s traveling men, are all in town
is week, getting ready for their Winter
ps.

San Diego, Cal.

O. F. Ahring, head designer with the C.
. Ernsting Co., has just returned from a
ree weeks' trip to his old home in St.
uis, where he was formerly connected
th F. W. Drosten.
R. E. Church, St. Anthony, Idaho, has
ken a position in the watchmaking depart-
ent of the C. W. Ernsting Co. W. H.
cPherson, formerly with Richard Vath,
ncoma, Wash., is a recent addition to the
tchmaking staff of this house.
Jas. Jessop, Joseph Jessop & Sons, is on a
x weeks' trip in the north, during which
visited the displays at the Alaska-Yukon-
acific Exposition. He is now in San
rancisco, making a study of watch-
case repairing in the various shops and
gaining new ideas for the manufacturing
department of his firm over which he pre-
sides.

Indianapolis.

Carl Rost has returned from St. Louis
and Kansas City.
Jefferson H. Reed spent a day or two at
his Brown County farm, last week.
A. P. Craft, of the A. P. Craft Co., is
home after a fishing trip to Rochester,
Warsaw and Barbee Lake.
Charles W. Lauer, of Charles W. Lauer
& Co., made a business trip to Lafayette
and Danville, Ill., last week.
L. E. Heap, employed for some time by
Thos. U. Bonifield, Warren, has taken a
position with A. B. Johnson, Sheridan.
An addition will be built to the business
block owned by Emil Mantel at 625 W.
Washington St., the work to cost about
$4,500.
Dyer Bros. have received several thou-
sand attractive pin trays, which are being
given as souvenirs to women who patronize
the establishment.
Retail jewelers buying stock in this city,
last week, were: John W. Hudson, Fort-
ville; Aaron Pursel, Noblesville, and George
Long, New Richmond.
The interior of the salesrooms of Hoff-
man & Lauer, dealers in jewelers' supplies,
have been redecorated and all of the fix-
tures have been varnished.
Thomas Miller, formerly of New York,
has taken a position with M. C. Lang, who
recently succeeded to the manufacturing
jewelry business of E. B. Johns.
Leopold Krauss is having plans drawn
for remodeling his store at 45 N. Illinois
St. A new front will be built, the room
redecorated and new fixtures installed.
Charles Mayer & Co. have reserved a box
at the Shriners' Circus, to be held all of
next week at the State Fair Grounds, for
the benefit of the building fund of Murat
Temple.
A few days ago one of the weights in
the clock in the Court House at Bluffton,
broke loose from the cable holding it and
crashed through a floor 40 feet below.
The damage has not yet been repaired.
Charles Mayer & Co., last week, engraved
the trophy won by Louis Strang in a 100-
mile automobile race at the local speedway,
a few weeks ago. The trophy was given
by the G. & J. Tire Co. and cost $1,000.
The prize was shown in Mayer & Co.'s
store window part of the week.
Two extremely valuable pearls were
found in Indiana last week, one being sold
to A. Bitterman, of Evansville, for $2,500,
by a man who neglected to give his name.
The other one was found in White River
by James Gray, Worthington, who sold it
to a Terre Haute buyer for $3,000. Gray's
pearl weighed $34\frac{3}{4}$ grains.

A thief recently entered the store of An-
drew P. Lundberg, Worcester, Mass., and
escaped with a number of rings worth about
$300. The owner of the store was ill at
his home at the time of the robbery, which
was committed in broad daylight, while the
attention of the clerk was engaged else-
where.

San Francisco.

S. H. Friend has secured quarters in
the Mutual Bank building.
Louis Thompson, with Rothschild & Ha-
denfeldt, is now in the northwest on a busi-
ness trip.
M. E. Pinto, a trusted employe of Henry
M. Abrams, died, a few days ago, of ap-
pendicitis.
Mr. Adelsdorfer, with the Wm. L. Gil-
bert Clock Co., is now in the northwest
on a business trip.
Fred Sheridan, manufacturers' agent, has
just returned from the north, where he
made a successful trip.
W. Schimmelschien, who represents S.
Meyer & Co., Los Angeles, was a visitor
in San Francisco recently.
Among the out-of-town jewelers in this
city during the past week were: G. Ben-
ninghausen, Seattle, Wash.; Mr. Wilkins,
Red Bluff, Cal.; A. E. Gribi, Hanford,
Cal., and C. V. Mount, Petaluma, Cal.
A. I. Hall & Son, Inc., have sent out
handsomely engraved cards inviting visitors
to make their headquarters at the concern's
offices during the Portola Festival, which
began yesterday and will continue until Oct.
23. The firm is located at 150 Post St.
Since the manufacture of the Hotel St.
Francis automobile trophy one of the most
noteworthy pieces of work by Hammer-
smith & Co. has been a silver cup presented
by the employes of Newman & Levinson to
the members of that firm on the removal to
the downtown district.
Arthur J. Eaton, the aged jeweler of 833
Shrader St., who attracted a great deal
of attention some weeks ago when he
brought charges against his wife and son-
in-law for attempting to scare him to death
with imitation "spooks," is again in the
public eye. This time, however, he had a
narrow escape from something more ma-
terial than "spooks." While motoring near
Watsonville, after nightfall, a meteor fell
with a blinding flash close to the machine
and exploded. His story is confirmed by
his traveling companions and by the in-
habitants near by who saw the fall of the
heavenly visitor.
During the past week there have been a
number of burglaries in San Francisco and
several jewelers have suffered considerable
loss. Oct. 11 three stores were entered,
and from each one goods valued at from
$200 to $300 were taken. The stores robbed
were those of G. Gensler, 1106 Market St.;
"Lasky's" 814 Market St., and Lovick
Bros., kodak dealers, 56 Kearny St. Local
jewelers have been warned to be on the
lookout for thieves, as the news has been
received from Seattle that crooks who have
been operating there during the Alaska-
Yukon-Pacific Exposition are leaving in
large numbers for this city for the purpose
of operating during the Portola Festival.

The Benld Drug & Jewelry Co., Benld,
Ill., has increased its capital stock from
$1,500 to $3,000.
The plate glass show window in the store
of Hammond Bros., Cohoes, N. Y., was
broken one night about a week ago, sup-
posedly by accident. There was a large
crowd in front of the store at the time.

THE JEWELRY BOX HOUSE

¶We manufacture and import Boxes, Cards, Tags, Trays, Window and Show Case Displays, Tissue Paper, Sealing Wax, Jewelers' Cotton, etc.

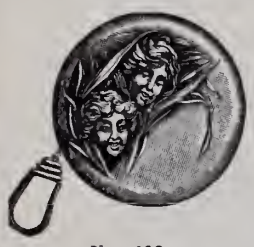


No. 2.—Paper Cutter.

FOX MANUFACTURING CO.
176 Madison Street :: :: CHICAGO

The Automatic Eyeglass Holder

Made in a Variety of Designs in
WHITE, BLACK ENAMEL, GOLD, SILVER, ROLLED PLATE and GUN METAL



No. 410

Retails for 50 Cents
and upwards
With a Liberal Discount to the Trade
THOROUGHLY GUARANTEED

These Goods are advertised in the Magazines as being sold by Jewelers and Opticians



No. 200

KETCHAM & McDOUGALL, Manufacturers
Catalogue Sent Upon Application 15-17-19 Maiden Lane, New York (Silversmiths Bldg.)
Kindly note our change of address to the Silversmiths Building

Workshop Notes
For Jewelers and Watchmakers
Cloth
Postpaid, $2.50
Published by
The Jewelers' Circular Pub. Co.
11 John St., New York

JET HAT PIN
With Long Stems



The heads are 1½ inches in diameter. These are the most popular novelty of the day. Assorted four good patterns in each dozen.
One dozen sent prepaid on receipt of $1.00.

A Full Assortment of J Novelties



3-inch Silver Plated Coasters with Delft China P
1 Doz. Express paid on receipt of $2.00.

SMOKERS' BRASS ARTICLES, DE SETS, ETC.

L. W. LEVY & C(

Originators of Novelties for Jewelers
Brass Goods in endless variety

580-582 BROADWAY
Between Prince and Houston Stre
NEW YORK



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Manufacturers and Importers JEWELRY NOVELTIES *and* FANCY GOODS
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Are you acquainted with our lines? We are producing absolutely the best lines of FAST selling Holiday Novelties for Jewelry trade. Read this n and write us for your wants. In about a month we will occupy our much larger quarters at 5 East 17th Street and 6 East 18th Street.

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Milwaukee.

W. S. Sargent, New Lisbon, Wis., called on the Milwaukee trade, last week.

Fred N. Harris, associated with A. C. Baker, Appleton, Wis., was married recently to Miss Irene Le Claire, of Oshkosh. Mr. and Mrs. Harris have left for Fort Dodge, Ia., where Mr. Harris will be connected with a jewelry establishment.

Louis W. Bunde, president of the Bunde & Upmeyer Co., has returned from a short business trip in the east. Mr. Bunde visited the Bunde & Upmeyer establishment at New York, which is in charge of F. H. Osterhold, and found business in a satisfactory condition.

The regular monthly meeting of the Milwaukee Jewelers' Club was held Oct. 13. The main feature of the gathering was the monthly banquet held at the Blatz Hotel, after which an informal discussion of trade topics was taken up. The matter of a certain Grand Ave. establishment selling cheap jewelry stocks as "sample" goods brought forth considerable comment.

Archie Tegtmeyer, well known south side jeweler of Milwaukee, has offered a handsome loving cup as a prize to Milwaukee amateur artists. The first progressive three-cushion tourney for the Tegtmeyer trophy has been opened, and much interest is being manifested. In order to win the Tegtmeyer trophy a player must win three of the tourneys played during the season.

Samuel Eisner, of Chicago, attempted another bungling daylight diamond robbery in the W. J. Gamm jewelry establishment, this week, and as a result is now in the Madison, Wis., jail. Eisner threw a brick wrapped in a towel through the Gamm display window, but his aim was poor and the hole that he made was a little too high for him to reach the diamonds below. He started to run, but the crash of falling glass had attracted a crowd of passers-by, and after an exciting chase by Edward Skora and the police Eisner was captured. When brought back to the Gamm store Eisner admitted that he had smashed the window and that he was after the diamonds in the display, and his only regret seemed to be that he failed in his attempt. The Madison police believe that the prisoner is insane at the present time. The attempted burglary in itself, tried as it was on a crowded street, is an indicarion that all is not right with Eisner, say the police, and the actions of the man since his capture have been peculiar.

Pacific Northwest.

Joseph Jacobs, New York, is now covering the trade in Portland, Ore.

The John G. Barr Co.'s store has been removed to a new location at Salem, Ore., directly across the street from the old site.

Work has been commenced by the First National Bank of Spokane, Wash., on a fine building at that place that is to be occupied by L. R. Dillingham as retail jeweler.

The property upon which the store building of Elwell Bros. stands, at Kelso, Wash., has been sold to a bank at that place, and a modern structure will be erected in the near future.

The store of W. H. Symons, 1427 Third Ave., Seattle, Wash., was broken into, recently, and 11 watches, valued at $150, were taken. Entrance to the store was effected by breaking a window.

Omaha.

Mr. and Mrs. S. W. Lindsay have gone to Chicago for a short trip.

L. V. Borsheim has returned from a business trip to Sulphur Springs, Ark.

Mr. Knapp, of the Shook Mfg. Co., is at present in Colorado on a business trip.

Mrs. Albert Edholm and daughter returned from a sojourn in New York, last week.

S. M. Jolliffe, Logan, Ia., and W. H. Iler, Little Sioux, Ia., were here, last week, buying Fall stock.

Chas. Krause, Randolph, and Wm. Deiring, Phillips, visited Omaha, last week, on business and pleasure.

R. E. Chidick, Stewart, Nebr., and G. Cross, De Witt, Nebr., were in the city the early part of last week.

N. Nielson, Harlan, Ia., who is the president of the Iowa State Jewelers' Association, was in this city, last week.

Albert Pohlman, Pierce, Nebr., and F. Lenion, Ashland, Nebr., were in this city, last week, for the Aksarben festivities.

A. Mandelberg has been called out of the city on account of the very severe illness of his father, who lives in Baltimore, Md.

Albert Edholm is displaying two special watches which were manufactured by Patek Phillipe. One is an order for a customer and the other is somewhat of a novelty.

Albert Edholm sold the army officers who were recently in this city a large sterling loving cup, which was presented by the visiting officers to the Hyperian Club, Des Moines, Ia.

Mr. Clay, formerly with the C. B. Brown Co. and who recently took over his father's store at Long Pine, Nebr., was in Omaha, last week. Mr. Clay replenished his stock and looked after new store fixtures.

Columbus, O.

D. L. Auld, of the D. L. Auld Co., manufacturing jewelers at Long & Young Sts., recently was taken to the Grant Hospital to undergo a surgical operation for the purpose of removing a cancerous growth. Mr. Auld was reported to be doing well.

Frank F. Bonnet, of the Frank F. Bonnet Co., 77 N. High St., has the sympathy of his friends in the trade, owing to the recent death of his brother, John M. Bonnet, for many years a well-known jeweler in Zanesville, who died at Baltimore a short time ago, in the 72d year of his age. Frank F. Bonnet and his family went to Baltimore for the funeral services and returned to this city last week.

Much interest is being taken here in the work of the students at the William Morris School, which opened its term this month under the direction of Miss Wilhelmina Stephens, who instructs in copper, brass, silver and jewelry working. Mrs. A. L. Ralston will continue her lectures on "Art." The Columbus *Dispatch* recently published illustrations of some of the jewelry and silverware done by the jewelers at this school.

Canada Notes.

Lamontagne & Chamberland, Quebec, have dissolved partnership.

Albert H. Tobey has given a chattel mortgage to H. J. McKinly, Sudbury, Ont., for $725.

Percy F. Woodhouse, Saskatoon, Sask., has disposed of the branch of his business at Biggar to George A. Matthews.

Henry Birks & Sons, Ltd., Montreal, have issued a writ against R. C. Henry, Ottawa, Ont., in the Circuit Court, for $286.

Out-of-town jewelers calling on the Toronto trade, last week, included: J. S. Smith, St. Catharines, Ont.; W. H. Smith, Oakville, Ont., and T. G. Challoner, Rossland, B. C.

The Elgin National Watch Co. is now dealing with the retail trade direct instead of through jobbers, and carrying stock in its office in Toronto. This change in policy is being watched by the trade with much interest.

The business of F. Spangenberg, Kingston, Ont., has been sold to Rogers & Wright. It is probably the oldest jewelry house in Canada, the business having been established in the '30's by the father of Mr. Spangenberg.

James Roy, Port Arthur, Ont., who failed in business owing the Fulton Jewelry Co., Toronto, Ont., an account, recently had a check for $236, made by a Winnipeg firm, presented for payment at the Imperial Bank, Port Arthur. Instead of paying the check the bank held it and communicated with the United Empire Bank, which held a judgment against the Fulton Co. The latter bank obtained the check under garnishee proceedings and was upheld by the court. Mr. Roy took an appeal to the Divisional Court, where it was dismissed, the judge deciding in the bank's favor.

Atlanta, Ga.

Nat Kaiser and Fanny Kaiser filed in the Superior Court, Oct. 12, an application for incorporation under the style of Nat. Kaiser & Co., Inc. The company will be capitalized at $10,000, and will do a general wholesale and retail jewelry business.

The silver loving cup, known as the Davis & Freeman cup, which was offered by the jewelry firm of that name for the golf tournament, was won by F. G. Byrd. Davis & Freeman were also makers of the piece given by the Atlanta *Constitution* to William Smith, the baseball manager.

The trophy to be given to the winner of the 260-mile race at the Speedway, Nov. 13, and known as the City of Atlanta Trophy, is said to be one of the handsomest pieces of its kind ever given for an automobile contest. It will be presented by the mayor with the official seal of the city. This trophy, which cost $7,500, stands six feet high, and is made of gold, silver and copper. On an elaborate base appears a group of a male and female figure. The latter, emblematic of victory, holds in her outstretched hand a laurel wreath, and is held in the arm of the male figure, typical of speed.

Onsgard & Vaaler, Spring Grove, Minn., have dissolved, Ben. L. Onsgood continuing alone.

Pittsburg.

Edmund Rankin has returned from a business trip to Lancaster.

L. M. Smith returned, last week, in his automobile from Detroit, where he had gone to witness one of the games of the Pittsburg-Detroit series.

Charles S. Moore, who has been covering Ohio, Kentucky and elsewhere for Sam F. Sipe, has done some splendid business in those States, much to the delight of Mr. Sipe.

C. M. Wilson, Salem, O., was in Pittsburg last Wednesday to witness the fifth game of the world's championship baseball series between the Pittsburg and Detroit teams.

J. R. Reed & Co. are repainting the exterior of their store in Market St., and otherwise making some alterations and repairs preparatory to taking care of a big Fall and holiday trade.

F. F. Lang, of Gillespie Bros., had the honor of presenting Fred Clarke, of the Pittsburg baseball team, with a handsome coral stickpin, for making the first home run by a player of the Pittsburg club.

The Pittsburg Association of Credit Men did not have an opportunity to entertain the members of the Pittsburg Baseball Club last Thursday, as was anticipated, because the club was in Detroit, but probably will do so later on.

The John M. Roberts & Son Co. has completed the repairs and alterations to the store and have greatly enlarged the stock in anticipation of a splendid Fall and holiday trade. The store is now more brilliantly lighted than ever before. The firm make their own electric light.

William Heeren, of Heeren Bros. & Co., left Pittsburg last Thursday for New York, from which place he sailed Saturday on a tour around the world. Mr. Heeren will visit China and Japan and the Philippines, returning to America by way of San Francisco. He will visit a number of western points before returning to Pittsburg.

The United States Grand Jury will convene here this week and will act on the case of D. C. Thompson, the bogus army lieutenant who is being held here to await the actions of that tribunal on the charge of passing worthless checks on local merchants. It is stated that Thompson will make an effort to put up a fight when his case comes to trial.

J. C. Crawford took an active part in the great centennial convention of the Disciples of Christ, which convention opened in Pittsburg a week ago last Monday. Mr. Crawford spent several days at the centennial headquarters, assigning visitors to rooms and doing other work of necessity. It is estimated that fully 40,000 strangers were in the city, and some of the jewelers sold a number of souvenirs to the visitors, to take home to friends.

Quite a number of local houses entertained customers at the baseball games played in Pittsburg last week, many coming here from out of town to take in the baseball series. Among the jewelers here last week were: F. A. Heberline, Ambridge; J. M. Langendorf and Mrs. Langendorf, Monongahela; Mr. and Mrs. R. A. Noble, East Liverpool; Wm. M. Barbour, Midway; J. V. Rosendahl, Irwin; E. A. Bloser, New Kensington; O. N. Williams, Slippery Rock.

Lancaster, Pa.

TRADE CONDITIONS.

Last week's big Lancaster County agricultural fair brought a great crowd of people to the city from the country districts. This helped the jewelry trade to some extent but not as much as it would have done had the prospects for good prices for the staple crop, leaf tobacco, been better.

John J. and Charles E. Bowman visited Philadelphia, last week.

Cecil H. Armacy has gone to Altoona to take a position with M. Berman.

The wife of H. C. Kern, a retired jeweler of Mount Joy, Pa., died a few days ago in her 83d year.

Wilbur Charles has gone to Baltimore and Washington on a two weeks' pleasure and business trip.

J. George Fox has taken a position as watchmaker and engraver with G. L. Blackwell, Camden, S. C.

John A. Bair, late with Henry Weeber, has taken a position in Hanover, Pa., with J. H. Wildasin as watchmaker.

Gordon L. Gardner has returned to his old home, Fort Meade, Fla., where he will engage in business for himself about Jan. 1.

Abram L. Barr, with Aug. Rhoads, has been nominated a member of the executive committee of the Young Republican Club.

Thomas C. Mullenberg, formerly of Lancaster, now a traveling representative of Horace N. Tuttle Co., was in Lancaster, last week.

The ground for a section of the proposed large annex to the Hamilton Watch Co.'s factory has been staked out, preparatory to excavation operations.

At the annual election of officers of the Retail Merchants' Association, last week, T. Wilson Dubbs was elected a member of the executive committee.

John B. Plank, Pittsburg, is in Lancaster, visiting his wife's relatives. He expects to leave in December for Los Angeles, with a view of opening a store there.

J. B. Roumfort, of the H. S. Meiskey Co., is back from a three months' southern trip, and F. A. Huber, another representative, has started off on a two months' trip over his territory.

E. R. Kant, of the Non-Retailing Co., who returned home, last week, from an extended trip, has now started west and will be absent until the end of November. F. A. Wheeler, of the same company, has gone to the middle west, after spending a few days at headquarters after his return from the south.

Among the jewelers visiting Lancaster lately were: S. H. Miller and R. V. Faegley, Mount Joy; N. W. Pinkerton and H. H. Hershey, Manheim; J. H. Sensenig, New Holland; H. R. Wertsch, Lititz, Pa.; Phares Wiseman, Toledo, O.; Casper Cooper, Milwaukee, Wis.; Joseph Platt, Denver, Colo.

Lancaster had two visitors, among jewelers here last week, who have done some very fine work in the line of miniature reproductions. J. A. Shomaker, York, has made a set of watchmakers' tools that can go into an ordinary sized snuff box, including a perfect lathe of 33 pieces that is only three-quarters of an inch in length. Hilbert, Norfolk, Va., has made a perfect roller skate of gold that is just an inch long.

Amer Turgen, late a student of the F. Bowman Technical School, has married to a Miss Moore, and has taken position at Chambersburg, Pa., with W. Ludwig. John Wertsch, a brother of Wertsch, Lititz, Pa., has entered the as a student. K. B. Bare and C. S. nour, students, took in the automobile at Fairmount Park, Philadelphia. Jesse Fox, late of the school, has position at Charlotte, S. C.

Harrisburg, Pa.

Mrs. Geo. A. Hutman recently from a serious illness.

Harrisburg's Committee of 50 increased to 100. E. L. Rinke of the new members.

The Antique Shop, dealing in odd jewelry, watches, etc., has open business at 1008 Market St.

The big public clock at 4th and M Sts. is temporarily off duty pe installation of a new set of batteries.

Henry C. Claster has sublet the pr No. 411 Market St., now occup City Loan Office, to the Unite Stores Co. Possession will be given 1, 1910.

Over 100 local merchants met, as and organized the Merchants' Mer Agency, which will be affiliated with organizations throughout the State. K. Dean is president and J. Coover tary and treasurer.

Syracuse.

Vanderburgh & Durney, 124 S. Sal announce that "owing to the dema creditors" they will close out their st once. An auction sale is in progress. I. Murray, the jewelry auctioneer York, will conduct the auction sa Vanderburgh & Durney. This is th sale Mr. Murray has conducted in Sy in the last six years.

C. C. Graham, general sales manag J. F. Kane, assistant sales manager Benedict Mfg. Co., manufacturers of plated ware, East Syracuse, will start the middle of October for Australia, by way of San Francisco and Hono Sydney. From Australia they will Japan and from there extend to around the world, returning from I some time in the late Spring. The B Mfg. Co. is now busier than it has any time in its history. Last month, creased its force by 200 additional and is working each department on schedule. It is advertising for help leading silver manufacturing centers United States and Canada and t salesmen report business in their re territories as exceedingly good.

E. E. Chandler, Boone, Ia., lost watches, which were stolen from play window, recently. The loss amo about $250, besides the value of th glass window, which was broken.

Philadelphia.

S. Klein has opened an antique shop at 5 S. 8th St.

Harry C. Birch stopped over here on his y south, last week.

John Beachem, representing Kohn & Co., w York, was a recent visitor.

John Grund, 3118 Kensington Ave., be- ne a benedict, early last week.

Vernon L. Phillips, Smyrna, Del., has rchased a new home in Smyrna, Del.

J. B. Bennett, a retail jeweler of Norfolk, ., was a recent visitor with Mrs. Bennett.

A. G. Lee, representing the Howard atch Co., Waltham, Mass., was a recent itor.

W. A. Fabian, for many years connected th R. Pinkstone, has opened an office at 5 Sansom St.

Walter Sheppard, 10th and Spring Gar- n Sts., will shortly move into his new me at Logan, Pa.

George A. Davison, with Joseph K. Davi- & Sons, 718 Sansom St., is away on a asure trip in Canada.

Mr. O'Donnell, of the Roy Watch Case ., New York, was a visitor to this city the interest of his firm.

Poland & Bros., 4347 Main St., Mana- nk are making extensive alterations and provements in their store.

John Allison, formerly with F. L. Bean, mden, N. J., has accepted a position with K. Smith & Son, this city.

Mr. Beckwith, of the Hamilton Watch , Lancaster, Pa., spent several days in s city on business, last week.

John MacPherson, Mauch Chunk, Pa., th a party of friends, motored to this y, last Saturday, to view the automobile ces.

Frank Hurlburt has the sympathy of the de, owing to the death of his daughter, hich occurred last Monday evening, t 11.

John Oliver, of George Oliver & Sons, rlington, N. J., has been appointed a ember of the Grand Jury of Burlington unty.

Miss Madeline Weller, for some years nnected with the registry department of E. Caldwell & Co., was quietly married, st week.

Joseph Wachs, salesman for J. F. Neill, 7 Sansom St., will use the horse and rriage he has recently purchased to call the trade.

The Bailey, Banks & Biddle Co. is ex- biting the facsimile of the Cullinan dia- ond, presented to King Edward VII. on s 66th birthday.

George M. Kite, a jeweler of this city, was scharged in the Bankruptcy Court, this eek, as an involuntary bankrupt. Referee, dwin F. Hoffman.

M. Zineman & Bro., opticians, will soon cupy their new stores at 117 and 119 N. th St. The premises are now undergoing thorough overhauling.

H. T. Whaler, Miami, Fla., stopped off this city, recently, on his way home from arragansett Pier, where he conducts a welry store in the Summer.

The incorporators of the Vanadium Metal o. are principally Philadelphians. The mpany will deal in all kinds of metals, d is capitalized at $300,000.

Application was made, last week, by the members of the Penn Button Co. for a dissolution of partnership. The firm was established in 1891 and controls a line of ornaments and fancy goods.

George W. Fuller, formerly at 217 Federal St., Camden, N. J., has opened a new store at 310 Linden St., Camden. Mr. Fuller, who has been traveling for the past year in search of health, returned very much improved.

Gilbert Jaques, brother of S. Jaques, of Cook & Jaques, Trenton, N. J., dropped dead at his home, Sunday, Oct. 10. Heart trouble is supposed to have been the cause. Mr. Jaques had been in the employ of the firm for 30 years.

J. A. Caldwell, of J. E. Caldwell & Co., has just returned from an extensive European trip. Mr. Caldwell has brought with him an unusual collection of artistic and beautiful pieces, which can be seen in the various sections of this store.

The Meneely Bell Co., Troy, N. Y., has been awarded the contract for the Seth Thomas clock which is to be placed in the tower of the new Carnegie Library at Swarthmore College. There will be four bells to the set of chimes, the largest weighing 3,000 pounds.

Quite a number of Camden jewelers are taking active interest in the industrial parade which is to take place, Nov. 10, under the auspices of the Business Improvement Association. William L. Hurley, jeweler, president of the Board of Trade, F. B. Wallen and James F. Bentley are busy perfecting plans.

Samuel Mellin, a well-known jeweler of this city, was married, last Monday, to Miss Nora Wood, at her home, 150 Republic St., Washington, D. C. Several years ago Miss Mellin, who was then a nurse in the Polyclinic Hospital, treated Mr. Mellin for an eye affection. It was a case of love at first sight, which finally resulted in the marriage last week.

The Pennsylvania Retail Jewelers' Association held a regular monthly meeting at the Jewelers' Club, Monday evening, Oct. 18. The meeting was attended by the Philadelphia members, who are interested in the report from the executive committee regarding the matter taken up at the last meeting. Ira D. Garman, president of the association, presided.

Fifteen cases of relics from Egypt were the result of the third expedition made by Eckley B. Coxe, Jr., into Nubia. The specimens were unpacked at the Museum of Arts and Sciences of the University of Pennsylvania. Ancient writings, scarabs and statuettes, some set with jewels, were numbered in the collection. Half of the relics uncarthed had to be turned over to the Egyptian Government.

Albert Lawson, who gave his address as 1305 Garrett St., entered the jewelry store of Simon Gorman, on 2d St. below Fairmount Ave., last Wednesday, and after selecting jewelry valued at $40 tendered $5 in payment and made off with the package. After an exciting chase by the jeweler the thief was finally overtaken and held prisoner until a policeman arrived. The culprit was arrested and given a hearing before Magistrate Ladner, Thursday morning, and held in $500 bail for court.

The following jewelers were visitors to this city during the week: R. W. Quicksall, Mt. Holly, N. J.; M. Friedeberg, Atlantic City, N. J.; O. T. Fenton, Hightstown, N. J.; H. V. Stratton, Bordentown, N. J.; Roland Oliver, Burlington, N. J.; J. Lacey Tyler, Laceyville, Pa.; D. N. Krause, North Wales, Pa.; W. B. McFarlan, East Downington, Pa.; H. I. Marks, York, Pa.; N. Poland, Wilmington, Del.; B. B. Topping, Milford, Del.; B. L. Coder, Oxford, Pa.; Milton Reed, Doylestown, Pa.; J. A. James, Swedesboro, N. J.; J. D. Sallade and C. Kohler, Norristown, Pa.; M. Keinard, Phoenixville, Pa.; J. Swartz, Lehighton, Pa.; Ira Landis, Allentown, Pa.; R. C. Green, Pottsville, Pa., and C. Solliday, Lambertville, N. J.

The Pinkerton detectives, to the great surprise of the City Hall Police Court, last week, failed to present charges of forgery and the passing of forged checks against James Gordon Winters, 2008 N. Broad St., who had been arrested on these charges. When Winters was taken into custody information was received from the American Bankers' Association that he was wanted for passing alleged fraudulent checks on several jewelers in New York and Baltimore. At the same time a warrant was sworn out by J. E. Dillon, a diamond dealer, 635 N. 11th St., charging Winters with the larceny by bailee of a diamond ring valued at $300. When Winters was arraigned, Saturday morning, there was only one complaint entered against him, and this was made by J. E. Dillon, who said he had entrusted the ring to Winters upon his voucher that he had a purchaser for it. Dillon said when he attempted to regain possession of the ring he was unable to do so. Winters was held under $800 bail.

New Orleans, La.

The New Orleans *States* recently published a half-tone portrait and a sketch of the career of Phillip N. Kreutz, 3322 Burgundy St.

Samuel J. Hart, of the Hart Jewelry Co., who returned recently from a trip to the east, on which he combined business and pleasure, has been widely quoted in local papers in an interview in which he makes favorable comparison between the prospects in New Orleans and those in other cities which he visited.

On a charge made by Felix Bour, a jeweler employed by T. Hausmann & Sons, 818 Poydras St., detectives some time ago arrested two men whom they charged with being suspicious characters. The jeweler claimed that the prisoners came to him with a proposition to buy stock in a mine which, they stated, was located in Cook County, Wyo., offering to sell for $100 stock which he could dispose of for $500. As he believed the men to be swindlers he notified the police and caused their arrest. The police have been endeavoring to learn the history of the men and whether they operated in other sections of the country.

A. J. Shreve, who for several years conducted a store in Sebring, O., has purchased the china stock of B. E. Reamer & Son, Alliance, O. He will move to the latter place and install his jewelry stock in the new quarters.

Providence.

TRADE CONDITIONS.

Business in this city has shown a wonderful improvement during the past few weeks. The manufacturers are all busy, some working overtime two or three hours daily, while others have been increasing the number of their employes. Practically every line of the industry has shown a much better condition since the first part of October than at any time for the past two years. The traveling men generally report a far better commercial feeling in all sections of the country, especially in the far west. Among the heaviest selling lines at the present time are the cheaper grades of silver goods, novelties, etc., and plate, the demand for which is reported as being very brisk. Silver toilet goods are very popular and the demand is unprecedented. While present orders are for immediate delivery, the manufacturers have already commenced to prepare for new lines, and designers, pattern and tool makers are busy getting out new lines. The report from the retail jewelers of the city is that the volume of business done during the past four weeks exceeds any four weeks since the Fall of 1906.

L. W. Tweed, of this city, was in New York recently.

Hamilton & Hamilton, Jr., chain makers here, have started on night work.

C. H. Ballou & Co. have added a line of collar buttons to their sample cases.

A. T. Wall has returned from a business and pleasure trip as far west as Chicago.

Mr. and Mrs. Everett I. Rogers have returned from a few days' stay in New York.

S. M. Samuels has been elected to membership in the Pawtucket Merchants' Association.

Alvan T. Hatch, manufacturers' agent of this city, was a recent visitor in Indianapolis, Ind.

F. A. Simmons was a visitor in Albany, N. Y., last week, combining business with pleasure.

John J. Butler, superintendent for Waite, Thresher Co., has been enjoying his annual vacation.

Harry F. Huestis has been granted a permit to built a one-story wooden garage at Lenox Ave.

George N. Steere has returned from a western trip and reports business as very satisfactory.

Edwin A. Bush, general manager of the C. S. Bush Co., was at Rochester, Vt., for several days.

Emery J. San Souci has been elected a trustee of the Olneyville Free Public Library Association.

The Inlade Comb Co. is running its factory nights to keep pace with its numerous orders from the West.

Irving Lederer, of S. & B. Lederer Co., has returned from an extended vacation spent in European travel.

Little & Co. are settled in their new quarters at 150 Chestnut St. and report an increasing amount of business.

A. Bingswanger, buyer for the Siegel Cooper & Co. store, of Chicago, was in this city recently placing orders.

Mr. and Mrs. Charles S. Bush have closed their home at Buttonwoods, and returned to this city for the Winter.

Horace F. Carpenter has been elected vice-president of the Arion Club, the principal musical association of this city.

Martin S. Fanning has been elected president of the Providence Public School Teachers' Retirement Fund Association.

Mrs. Martha O. Nickerson has been appointed by the Municipal Court as executor of the estate of Browning B. Nickerson.

Charles E. Hancock, of the C. E. Hancock Co., spent the major portion of last week among the firm's trade in New York.

Mr. and Mrs. William H. Manchester left recently for Haines Landing, Me., where they are to remain for two weeks at "Billy" Soule's camp.

Horace M. Peck, manager of the Manufacturing Jewelers' Board of Trade, was in New York on business in connection with that association.

Among other improvements that are to be made immediately at the Doran building on Chestnut St., is the introduction of a freight elevator.

A large force of millwrights are working day and night completing the machinery arrangements at the plant of the Metal Products Corporation.

Gen. Herbert S. Tanner and Capt. Horace Manchester have returned from a cruise down Narragansett Bay in the latter's fast launch, the *San Toy*.

Edwin C. Bliss, of the E. C. Bliss Mfg. Co., was a guest at the meeting of the Boston branch of the National Metal Trades Association at Boston.

Dutee Wilcox has been re-elected president of the People's Savings Bank, of Providence, and his son, Howard D. Wilcox, one of the directors.

George H. Holmes, of George H. Holmes & Co., who has been traveling in Europe with his wife and daughter, returned home recently on the *Kronprinzessin Cecilie*.

George N. Smith, who has been in Hinsdale, N. H., for several years, has removed to Apponaug, where he will open a retail jewelry store and watch-repair shop.

Miss Annie Florence Barton, daughter of Nathan B. Barton, of the Ostby & Barton Co., was married at Sharon, Mass., on Oct. 2, to Walter E. Brownell, of Boston.

Frank Esser, formerly of Esser & Co., has fully recovered his health and is now representing the William C. Greene Co., of this city, through the New England States.

Albert S. Vennerbeck has returned from a business trip to New York, Newark and vicinity in the interests of the Vennerbeck & Clase Co., gold and silver platers of this city.

At the auction sale of the plant of Miller, Fuller & Whiting Co., at North Attleboro, last week Tuesday, the machinery was purchased by the E. A. Eddy Machinery Co., of this city.

Mr. and Mrs. Frank B. Reynolds and daughter, Miss Carolyn A. Reynolds, returned Thursday by automobile from Maine, after a Summer's stay at Cape Tanglewood.

Mr. and Mrs. Horace E. Remington celebrated the 10th anniversary of their wedding recently. There were more than 200 relatives and friends who paid their respects at the reception.

The Ostby & Barton Co. is operating its large plant every evening until 9 o'clock on account of the press of orders. It reports an unusually extensive business from the west during the past month.

Arthur W. Barrus, with the Gorham Co., was re-elected for the ninth time State Council Secretary of the State Council of Rhode Island of the Junior Order of U[illegible] American Mechanics on Tuesday last.

The handsome heavy cross of solid [illegible] recently presented to retiring Commander James B. Gay by St. John's Commandery Knights Templar, of this city, was made by Harvey & Otis. It is valued at $150.

The Cutler Jewelry Co. has been working until 11 o'clock recently, and still has enough business on hand to continue these hours, except for Mr Cutler's objection to working the employes nights.

Henry G. Thresher, of Waite, Thresher Co., was elected a member of the executive committee of the Congregational Club of Rhode Island at the annual meeting held at the Churchill House, Monday evening.

Mr. and Mrs. Samuel Einstein, Atlantic, have been recent guests of Mr and Mrs. Meyer Harzberg at their Summer home at Longmeadow. Mr. and Mrs. Harzberg will move to their city home the current week.

Zare White has commenced the erection of an addition to his new factory at 24 Eddy St., which, when completed, will more than double his present floor space. The addition will be two stories high and of brick.

Someone, evidently desirous of a souvenir or an ornament or both, walked off with a brass sign from in front of Albert S. Tanner's jewelry store, 64 Westminster St., last week. It was valued at $51.

D. A. Wilkens has arrived in Chicago on his return trip from the Pacific coast for the Ostby & Barton Co., of this city. The firm received many orders from him during his trip, several of which were for considerable amounts.

Charles R. Myers, an old-time journeyman jeweler, died at the home of his son, Andrew J. Myers, 142 Sutton St., this city, a few days ago. He was in his 81th year and was one of the few bench hands of the old school living.

George A. Forsyth, Lieut. Joseph [illegible] Jr., and William Glasheen were members of the committee that had charge of the celebration of the 55th anniversary of the Slocum Light Guards at the new State armory last Wednesday evening.

At the annual meeting of the St John Commandery, Knights Templar, of this city, Edward L. Mulchahey, with C. Sydney Smith & Co., was elected Commander and Edward C. Lakey and Hiram E. Remington were elected guards.

Contracts for more than half a million dollars' worth of casting and construction work are on the books of the bronze department of the Gorham Co. More than half of this is for the new post office to be erected by the Government at Cleveland, O.

Cards of invitation were sent out this week by Col. Arthur H. Watson for the marriage of his daughter, Miss Anne S. Watson, to Charles Fletcher, son of Jos. E. Fletcher, of this city. The ceremony will take place at Grace Church on Nov. 3.

One of the early Fall home weddings took place in this city last Tuesday evening when Miss Julia Montfort Fowler, daughter of Mr. and Mrs. Jeremiah Drake Fowler of Fowler Bros., was married to Arthur Penfield Fowler, of Trenton, N. J., at the home of the bride's parents on Ontario St.

At the Republican Assembly convention ·ently the following jewelers were nomi- ted from this city for the General As- nbly next year: George H. Holmes, of orge H. Holmes Co.; Harry Cutler, of Cutler Jewelry Co., and Edgar A. wry, of the George L. Vose Mfg. Co.

At the recent meeting of the Rhode and Business Men's Association, among 60 firms and individuals admitted to mbership were Theodore W. Foster & o. Co., E. A. Eddy Machinery Co., Will- n H. Miller & Sons, United Brush Co., O. San Souci, Brown & Dean, and E. C. ss Mfg Co.

The Deboise Importing Co. has opened wrooms at 55 Weybosset St. for the sale reat on old Sheffield plate, of which it a large stock. The concern is consid- g the opening of a permanent store in city, with branch stores in other cities ug out the country, making headquar- here, however.

The Gorham Co. has been working over- e in many of the departments for me time in order to fill the orders which in larger volume than at any time since depression of 1907, and are running a rate which will establish a record if present business is maintained until close of the season.

The Theodore W. Foster & Bro. Co. has working its factory until 9 o'clock at ght since the middle of September. Mr. ster says the usual Fall rush is mainly sponsible for the activity in his line, that siness is better than it was at this time st year and that the outlook is the best ce before the panic.

The plant of the Universal Die Sinking ., 14 Blount St., was slightly damaged fire that broke out from a forge one ernoon a short time ago. The heat arted the sprinklers, and some damage om water resulted before the sprinklers re closed. The blaze was extinguished an employe, no call for the fire depart- ent being sent in.

T. Leslie Tranter, for many years super- endent of the Shepard Co.'s store in this ty until a few months ago, died in Boston riday afternoon. He was unconscious hen discovered in his room, and although hysicians worked over him for more than ve hours they were unable to save his life. e had been suffering from insomnia and spondency and death was due to an over- se of laudanum.

Charles Bowers, a traveling salesman for e W. H Coe Mfg. Co., manufacturers of ld leaf in this city, was badly injured in n accident to an automobile that he was riving in the 24-hour race at Brighton each, New York, Friday. He sustained a ractured skull and general contusions of e body. It is thought, however, that he ill recover. In a previous 24-hour race at e same track one of his legs was broken nine places as a result of an accident.

The regular monthly meeting of the di- ctors of the Manufacturing Jewelers' Board of Trade was held in the rooms of e association in the Wilcox building on riday afternoon. There was a full attend- nce, with President Robert E. Budlong in he chair. The usual routine business was ransacted, sub-committees made their re- orts, finances were discussed and several failures and settlements were considered. Five firms were admitted to membership, making the total number of firms affiliated with the board nearly 250.

Among the foreign importations received through the Providence Custom House, during the past week, were the following: From Bremen, 10 packages of imitation precious stones and manufactures of metals, one of silverware and one of jewelry; from Havre, one package of imitation precious stones; from Liverpool, two packages of manufactures of metal; from Rotterdam, one package of manufactures of metals and 21 of crockery; from Southampton, one package of enamel, one of copper stampings and two of imitation precious stones; from Toronto, one package of jewelry; from Trieste, one package of glass ware.

William H. Draper, of this city, sailed last Friday from New York on a four months' trip around the world. The journey will be made on the Hamburg-American liner *Cleveland*, and will include stops at Madeira, Gibraltar, Naples, Suez, Port Said, Bombay, Colombo, Java, Borneo, Hong Kong, Canton, Manila and Honolulu. At many of these points stops of several days will be made, notably in Egypt, India, Japan and the Philippines, where the tourists will be given opportunities to enjoy side trips of great interest. Mr. Draper expects to arrive at San Francisco Feb. 1, 1910, and then will make a leisurely trip across the continent.

The button manufacturing plant of D. R. Child & Co., at North Swansea, has been purchased by John C. L. Shabeck, the manufacturing jeweler of this city, who will continue to manufacture the same line of goods that was made by the Child company. The latter made an assignment several months ago and the sale of the plant was in accordance with the plan decided upon by the creditors at a meeting held a few weeks ago. Just what per cent. the concern will be able to pay in settlement of claims against it the assignee, James F. Phetteplace, is unable to say as yet. Other assets of the company are being disposed of at the best terms possible and Mr. Phetteplace expects in a few days to be able to make positive announcements.

North Attleboro.

F. S. Gilbert is making a trip through the west.

G. C. Hudson has returned from a western trip.

William Peckham returned to New York, last Wednesday.

F. M. Whiting & Co. installed a new air blower, last week.

Charles Sherman enjoyed last week in the woods of Maine, hunting deer.

Donald LeStage, with the H. D. Merritt Co., has leased a residence on Broadway.

Oscar Hornig has returned from a trip in the interests of the Codding & Heilborn Co.

Walter Duncan left, last week, for the west in the interests of C. Ray Randall & Co.

George E. Homer, Boston, was in town, last Thursday, looking over the various lines.

F. A. Kent, of Ambrose Kent & Sons, Toronto, was in town, last week, placing orders.

W. Wolfson, New York, was in town, last week, calling on the manufacturing jewelers.

George W. Cheever has been appointed executor of the will of his mother, Mrs. Joanna Cheever.

Ernest L. Upham, secretary of the Y. M. C. A., has resigned to accept a position with Cheever, Tweedy & Co.

The engravers of R. Blackinton & Co.'s factory enjoyed an outing and theater party, last Saturday evening, in Providence.

Donald Barrows entertained a party from the factory of the H. F. Barrows Co., last Sunday, at the Barrows cottage, at Wareham.

John T. Morrill, who has at different times traveled for local jewelry concerns, has gone to Rutland Sanitorium for his health.

E. A. Precourt, who for 25 years has worked for R. Blackinton & Co., observed his silver wedding anniversary, last Tuesday.

A party of 25 manufacturing jewelers were guests of Frank O. Emerson at his country home, at Lake Mirimichi, last Tuesday afternoon, and enjoyed a duck dinner.

John E. Tweedy, Orin Clifford and E. H. Cummings have been appointed members of a subscription committee to raise funds for the improvement of the Baptist Common.

John and William Miller, who are members of the firm of Doran, Bagnall & Co., are receiving the condolences of their many friends owing to the death of their mother, Mrs. Mary Miller.

Howard R. Grant, salesman for Riley & French, was presented, last Wednesday evening, to Dr. Cook, the noted explorer, at the Iroquois Hotel, Buffalo, at a reception given by the Board of Trade of that city.

A. W. Dennis, who is interested in the jewelry business at Attleboro Falls, has announced that he will not run for a second term as lieutenant-governor of Rhode Island. Mr. Dennis makes his home in Providence.

Mandalian & Hawkins have grown so rapidly during the past year that it has been found necessary to obtain additional floor space. The owners of the Manufacturers' building, where they are located, have decided to relieve the congestion by the construction of a substantial addition.

In accordance with an order issued from the United States Circuit Court, the stock, tools, machinery, etc., of the Miller, Fuller & Whiting Co. were sold at public auction, last week. John T. Sharkey, of Taunton, was the auctioneer. The Eddy Machine Co., of Providence, bought most of the machinery. W. H. Riley, George E. Homer, of Boston; S. M. Einstein, of Attleboro, and G. C. Hudson & Co. were other large buyers. All of the goods were sold at a remarkably low figure. The second meeting of the creditors will be held at the County Court House in Taunton, Oct. 27, at 10 A.M., before Referee Clifford P. Sherman.

D. A. Boal & Son, Mansfield, Ill., has disposed of his business at that place to Harry Brent

Attleboro.

TRADE CONDITIONS.

Fall trade is excellent and the manufacturers are being kept busy filling their orders. A number of the firms, especially those making mesh purses and silverware, have been forced to operate their factories overtime in order to fill orders. Manufacturers are anticipating a much better Fall and holiday business than last year.

The jewelers' bowling league started its season Monday evening.

Walter J. Newman, who met with a severe accident in Taunton, a short time ago, is able to be out.

George L. Shepardson, of C. A. Marsh & Co., arrived in New York, last week, from a western trip.

The work is progressing rapidly on the Y. M. C. A. building that is a memorial for the late William C. Tappan.

C. H. Eden sailed, Saturday, on the *Auguste Victoria,* of the Hamburg-American Line, for a stay in Europe.

The employes of Carter, Qvarnstrom & Remington will enjoy their annual banquet in Providence, Saturday evening.

James E. Blake has been in St. Louis in the interests of his concern. He is expected home the latter part of the week.

Ralph Wilmarth, the son of a prominent jeweler, has been elected one of the first vice-presidents of the senior class of Brown University.

A number of jewelers from this place attended the reception held at the West Side Club, last Saturday evening, in honor of Henry G. Thresher.

The employes of the D. F. Briggs Co. donated, last week, the sum of $60 to the benefit of the Reddington family, whose home was destroyed, last week, by fire.

Harvey Clap and Percy Clap, of the Daggett & Clap Co., were in New York, last week, on business. Ernest Qvarnstrom, of Carter, Qvarnstrom & Remington, was also in New York.

The J. M. Fisher Co. has obtained from Indiana the wood of four trees planted by Abraham Lincoln. Bits of the wood will be used for receptacles for the Lincoln pennies as a new novelty.

The fire department was called out, last week, to put out a blaze in a shed attached to the Attleboro Refining Co., on Union St. The blaze was quickly extinguished. The origin is unknown.

Eugene Wetherell Blaikie, a former resident of this town, but now a manufacturing jeweler of Providence, was married, last Tuesday afternoon, to Miss Grace Brewer at the bride's home in Hyde Park.

Judge Stevens, of the Superior Court in Fall River, was in town, last Wednesday afternoon, looking over the property of the Cornell-Andrews Smelting Co., to whom the jury recently awarded a verdict of $28,060 for land damages as a result of the grade crossing obolition.

Referee in Bankruptcy Clifford Shermon has given his decision in the case involving the Gifford Mfg. Co. and Nils C. Wallenthin. An attempt was made to show there was a partnership between the two. The referee decided that there was no partnership. An appeal was taken from the decision rendered.

A telegram signed by a hundred persons was sent by the members of the Murray Church, last week, to J. L. Sweet, who is a manufacturing jeweler of this place, bidding him God-speed upon his trip around the world. He sailed, Saturday, from New York with Mrs. Sweet. They expect to return in February.

F. O. Emerson, proprietor of the Emerson Cafe, entertained the following party of manufacturing jewelers at a duck dinner at his Summer home on Lake Mirimichi: W. N. Fisher, Frederick Perry, W. A. Engley, Harvey E. Clap, Charles H. Eden, Frank Mossberg, O. P. Richardson, Samuel M. Einstein and Amos Blackinton.

Connecticut.

F. E. Stockton has assigned to the E. Ingraham Co., Bristol, two patents which apply to a nickel alarm clock.

The erection of the new plant of the Whiting Mfg. Co., Bridgeport, has been suspended because of the inability of the contractors to get the steel structural work through from Pennsylvania.

Thomas Dumphry, for several years in the employ of the American Silver Co., Bristol, died, early Saturday morning, at his home on Divinity St., of tuberculosis. Mr. Dumphry was 52 years of age.

An addition will soon be built to factory "L," International Silver Co., Wallingford. The new building will be of brick, 30 by 100 feet, two stories high, and so constructed that two additional stories may be erected later.

Mrs. Jane A. Rockwell, mother of Lucien and Curtis Rockwell, who are prominently associated with the Rockwell Silver Co., Meriden, died suddenly, about a week ago, at her home, 10 Maple Branch. Floral tributes to the memory of the deceased were sent by employes of the above-mentioned concern, by the Poole Silver Co. and others.

A friendly suit has been brought by Landers, Frary & Clark, New Britain, through their traffic manager, Frederick G. Russell, against railroads of the western division, and it is hoped that the action will result in a ruling which will mean much to manufacturers if the point at issue is sustained. It is claimed that the rate on percolators to Chicago is 75 cents per hundred, but to points in the western division the rate would be $1.50, or double. An exception is taken to the double first-class rate.

Walter Camp, president, and Edwin P. Root, secretary of the New Haven Clock Co., New Haven, on Thursday, appeared before the Board of Relief to protest against the assessment levied against the buildings owned by that corporation fronting on Hamilton, St. John and Wallace Sts. Their petition for relief related only to the assessed value of the buildings which, last year, was announced by the Board of Assessors as being $91,000. This year the amount has been raised to $181,000. The clock company simply claims that the structures on which the major part of this increase is based are, in the main, old buildings, and that the assessors did not allow anything for the depreciation on these buildings.

Clarence C. Buehrig, Minier, Ill., recently removed to Presho, Ill.

Newark.

Bertrand A. Weber, Hasbrouck Heights, Ridgewood, N. J., has opened a jewelry store on the Plaza.

Julius H. Pratt, known as the "Father of Montclair," who died last Thursday at his home in that place from old age, was at one time connected with the ivory business.

The jury which considered the testimony in the case of John M. Kiefer, a Newark jeweler whose sanity was questioned by his wife, found him to be of sound mind. His brother, Andrew O. Kiefer, a manufacturer, looked after his interests. He will now be at liberty.

Mr. Van Orcutt is touring the south in the interests of the jewelry instrument department of the American Oil & Supply Co. This company is about to open a branch in Providence, R. I., under the supervision of George H. Smead, who is well known in the jewelry trade there. The branch is prepared to take care of the trade in the Attleboros as well as in Providence.

At the request of several residents of the town, the police of West Orange are trying to find out what has become of Joseph Brosez and family, who lived at 30½ Valley Road until Friday, when they were dispossessed for non-payment of rent. Brosez is a watch repairer and when his goods were set out on the sidewalk there were among them a number of watches belonging to the people who are now anxious to locate him. Brosez took all his property and had it stored somewhere, but left neither his own address nor that of the repository where he placed the goods.

Elaborate preparations are being made by the Newark Board of Trade for the reception of the Japanese industrial delegates who will visit the city, Oct. 27. Several manufacturing jewelers are on the reception committee. The delegates will visit many of the big industries, including the plant of Tiffany & Co., Krementz & Co., J. Wiley Sons and Aluminum Goods Mfg. Co. The names of the manufacturing jewelers will be included in a trade directory being prepared by the Board of Trade for the use of the Japanese merchants. It will be ready in two months and will then be sent to the headquarters of the Associated Board of Trade on the Pacific slope, with other similar directories. Then it will be forwarded to Japan.

The "Pulsometer" is the name of a new instrument similar to the Sphygmometer which was described and illustrated in these columns about a year ago, but it is with the watch movement of the latter. It can be used to equal advantage as the sphygmometer for pulse timing purposes by physicians who already have watches and do not care to purchase another, and may be glad to avail themselves of the opportunity of obtaining an instrument of such value and accuracy as this. The pulsometer indicates rapidly the number of beats of the pulse in a minute. These instruments are encased in nickel and leather cases and can be purchased by the consumer at a reasonable price. The pulsometer is supplied by Henry Freund & Co., 71 Nassau St., New York, who are the sole agents in this country for both this and the sphygmometer.

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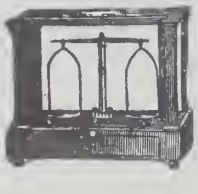
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WATCHMAKER desires position; six years' experience; best references and own tools. "Watchmaker, 2224," care Jewelers' Circular-Weekly.

GOOD ENGRAVER, clock, jewelry and watch repairer, 24 years old; can come well recommended. L. G. Stickels, 89 Church St., Hornell, N. Y.

WATCHMAKER, high grade, 30 years' experience, desires a position; $25 per week. "Trade Watchmaker, 2289," care Jewelers' Circular-Weekly.

GILDER and polisher, first class on gold novelties and platinum, desires a good, steady position. Address "D. Y., 2211," care Jewelers' Circular-Weekly.

EXPERIENCED designer and modeler for silverware, jewelry and medal work seeks position. Address "D. A., 2267," care Jewelers' Circular-Weekly.

ENGRAVER and watchmaker wishes permanent position in Philadelphia or vicinity; first class references. "R., 2264," care Jewelers' Circular-Weekly.

AS SPECIAL SALESMAN for the holiday season, evenings and Saturday afternoons; first class references. "M. P., 2248," care Jewelers' Circular-Weekly.

ALL AROUND MAN, complicated and railroad work, 28 years at bench; tools and good references. Address "W. M. C., 2301," care Jewelers' Circular-Weekly.

DIAMOND, watch and jewelry salesman would like a position; 14 years' experience; Fifth Ave., New York, references. "E. I., 2272," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, now with Boston wholesale house, desires to make a change; will travel any territory. Address "G., 2242," care Jewelers' Circular-Weekly.

WATCHMAKER and clock repairer, single man, no engraver, 15 years' experience; Ohio preferred; reasonable salary. "E. S., 2291," care Jewelers' Circular-Weekly.

WANTED, position in wholesale or retail jewelry house as salesman or stock man; 20 years' experience; A1 references. Address "L. V. R.," 73 Granite St., Brooklyn, N. Y.

POSITION wanted by lady engraver in high grade jewelry store; has had experience and can furnish good references. Address "B., 2221," care Jewelers' Circular-Weekly.

YOUNG MAN, 18, can do jewelry and clock repairing, desires position to finish trade as watchmaker; first class references. "Willing, 2220," care Jewelers' Circular-Weekly.

WATCHMAKER, jewelry and clock repairer, salesman, age 25, seven years' experience, desires permanent position at once; best references; good habits. Box 384, Gallipolis, O.

WANTED, position as stationery die cutter with chance to improve under experienced men; salary second consideration. Address John J. B. Dayton, 323 Summit Ave., Schenectady, N. Y.

FIRST CLASS engraver wants permanent position; references and recommendations from past employers; samples of engraving. Address C. J. Long, 188 Midland Ave., Columbus, O.

POSITION WANTED by first class jeweler, clock repairer and salesman, capable of taking charge; experience highest class; best of reference. "F. F., 2263," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, with 20 years' experience, full line jewelry and diamonds, is open for position; services available immediately. "Sylvester," 16 Rutland Sq., Boston, Mass.

YOUNG LADY, two years' experience with manufacturing jewelers, can take charge of repair department, desires position; highest references. "F. S., 2219," care Jewelers' Circular-Weekly.

JEWELER, 24, reliable, good appearance, will appreciate a clerical position in some retail or wholesale jewelry house; steady; well recommended. "Vagnina," 11 Macdougal St., New York.

YOUNG MAN, with four years' experience in jewelry house, seeks position as bookkeeper and manager; New York City; best references furnished. "N. A., 2271," care Jewelers' Circular-Weekly.

A FIRST CLASS watchmaker, at present employed with a large importer as head watchmaker, would like to hear of a good position. Address "A. S., 2287," care Jewelers' Circular-Weekly.

POSITION WANTED by first class jobbing jeweler, small new work, stone setting, coloring; 20 years' experience; best reference. Address "Good Work, 2297," care Jewelers' Circular-Weekly.

ENGRAVER, jewelry and clock repairer, can set stones and assist on watch work; reference and sample plate; must be permanent position. Address "E. E., 2230," care Jewelers' Circular-Weekly.

EXPERIENCED JEWELER, on new work and repairing, also engraver, wishes a position in New York or Brooklyn; will furnish the best of references. "A. Z., 2296," care Jewelers' Circular-Weekly.

SALESMAN, with established jobbing and department store trade, New York, Philadelphia, Baltimore and east, desires line on commission; will furnish reference. "J., 2167," care Jewelers' Circular-Weekly.

ENGRAVER; young man desires position as assistant engraver, general lettering on jewelry, silverware, etc.; samples on request; A1 reference; south preferred. "D. D., 2171," care Jewelers' Circular-Weekly.

ARE YOU IN NEED of an expert bookkeeper and office manager, one who has many years' experience and is at present with large jobbing house? Address "A. S., 2305," care Jewelers' Circular-Weekly.

SALESMAN, clocks and gilt novelties, age 27, two years' experience, would like position with manufacturing firm in New York City or out of town; A1 references. "X., 2326," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, jeweler and engraver desires position in New York City or Brooklyn; 35 years' experience; write, stating wages and hours. Address "J. B., 2318," care Jewelers' Circular-Weekly.

YOUNG LADY, double entry bookkeeper and stenographer, four years' experience with wholesale jewelry and diamond concern; thoroughly competent; references. "Y., 2313," care Jewelers' Circular-Weekly.

FIRST CLASS optician, jewelry jobber and salesman, good on all kinds of clocks and plain watch work; 20 years' experience; single and American born. Address "S. L. D.," 619 De Kalb St., Norristown, Pa.

FIRST CLASS watchmaker desires position; 15 years' experience; full set of tools, complete lathe; used to taking in and delivering work; west preferred. C. Harrison, 402 S. Fourth Ave., Mt. Vernon, N. Y.

EXPERIENCED WATCHMAKER, manager of watch department, wishes position as manager or salesman with first class house; 20 years' experience; New York or vicinity. Address "Watch, 2229," care Jewelers' Circular-Weekly.

REFINED, capable gentleman, 27, married, good appearance; seven years' experience in jewelry business, knowledge of bookkeeping, salesmanship; highest credentials; good penman. "A. M. E.," 439 Manhattan Ave., New York.

SITUATION WANTED in retail jewelry store by thoroughly experienced watchmaker and assistant salesman, capable of taking charge of watch repair department; reliable and clean habits; best references. Robert A. Emrath, Jefferson, Wis.

POSITION WANTED by watchmaker of abili... can also assist at engraving; samples of w... on request; $25 per week, nothing less cons... ered. Address "M. S., 2117," care Jewel... Circular-Weekly, 503 *Heyworth Bldg., Chic... Ill.*

TRAVELING SALESMAN, 28 years old, w... four years' experience among the middle w... jewelry trade, is open for a position with f... class manufacturing concern; services availa... about Jan. 1, 1910. "X., 2091," care Jewel... Circular-Weekly.

A THOROUGHLY experienced watchmaker, fo... erly position adjuster for the Waltham Wa... Co., also fine letter and monogram engraver, ... be open for a position with some first class h... about Nov. 1. Address "H., 2178," care J... elers' Circular-Weekly.

A FIRST CLASS diamond setter and jewe... who can make all the different c... s... etc., capable of taking entire charge of ... wants position with reliable firm in the s... A1 references. Address "J. M., 2... Jewelers' Circular-Weekly.

FOREMAN and superintendent, thoroughly ex... rienced in the manufacturing of 14 karat ... platinum lines, diamond jewelry, am... k... in the trade as originator and designer ... opportunity for reliable house. "E., 2... Jewelers' Circular-Weekly.

A SALESMAN wants position with fi... class silver house; traveling salesm... for west and Pacific coast. Addr... "J. K., 2314," care Jewelers' Circul... Weekly.

WHO WANTS the services of an ed... ... as caretaker, messenger or at anything? A ... notary public of long standing; have had m... years' experience in office work, ... health with the exception of writer's ra... excellent references. F. Howell, 496 East ... St., New York.

FIRST CLASS watchmaker desires a change; ... pert on high grade work and thoroughly fam... with railroad inspection; can handle cust... with skill and courtesy, estimate on w... k ... get good prices; age 35, unmarried; refere... unexcelled. Address "Jersey, 2209," care ... elers' Circular-Weekly.

EXPERIENCED MAN, age 35 years, wants ... manent position in small or medium store, t... engraving, watch repairing and watching in tr... own tools; can take charge of store when ne... sary; state hours and wages; Pennsylvania ... nearby States preferred. "D. H., 2281," ... Jewelers' Circular-Weekly.

A BRIGHT young man, 20 years of age, de... a position with a first class jewelry concern ... stock and order clerk; I have been with a l... jewelry manufacturing concern for the past ... years and wish to make a change; can fur... the best of references if necessary. "K 2... care Jewelers' Circular-Weekly.

A SALESMAN, with 15 years' exp... ence in loose diamonds, desires a change Jan. 1; territory middle ... far west. Address "C. B., 2216," c... Jewelers' Circular-Weekly.

SALESMAN, young man, age 25, refined a... d appearance, desires position as sales... ... around man with a high class ret... jewelry ... cern after Nov. 1; have good knowledge of ... ness, being over nine years with one h... have acquaintance with wealthy private pe... can furnish best references. "Permanent 2... care Jewelers' Circular-Weekly

MANUFACTURING JEWELERS, ATTENTI... Salesman, competent, credentials A1, t... ... acquainted with jewelry jobbing trade ... t ... west, capable of marketing product, ... making a change Jan. 1; can furnish capit... necessary; salary or commission, c... ... strictly confidential. Address "X. Y. Z., 2... care Jewelers' Circular-Weekly.

WANTED; high grade road man w... acquaintance in West Virginia, O..., Indiana, Michigan, etc., wants p... tion with first class house Jan. 1; ... tory preferred. "L. I., 2298," c... Jewelers' Circular-Weekly.

A GOOD SALESMAN with that reputation, w... to associate with a representative firm; 12 ... with present house and has good reasons ... changing; will consider manufacturers only ... loose diamond firm; can assure you good ... through New York, Pennsylvania, Balti... Washington and New England. Address ... Wire, 2204," care Jewelers' Circular Weekly.

Side Lines Wanted.

PERIENCED SALESMAN, southern territory ould like good line on commission, as side line. O. O., 2259," care Jewelers' Circular-Weekly.

LESMAN, familiar with middle western terri- ory, with office in Chicago, is open for line of old filled or plated jewelry on commission, after an. 1. Address "V., 1975," care Jewelers' Cir- ular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

Help Wanted.

ATCHMAKER and engraver. E. D Vosbury, inghamton, N. Y.

ATCH REPAIRER wanted; permanent position. ean shop, etc. Ries & Armstrong, Macon, Ga.

ATCHMAKER and engraver, at once; good ary, permanent position. Murray & Bennett, olaski, Tenn.

RICTLY first class watchmaker and engraver; ot apply unless competent. L. L. Berens Bellingham, Wash.

NTED; a New York City retailer wants an xperienced salesman. Address "M., 2226," care welers' Circular-Weekly.

NTED, first class diamond setter; reference salary expected. Address "City, 2295," care welers' Circular-Weekly.

ANTED, experienced die cutter and engraver; ermanent position; send samples to the D. L. uld Mfg. Co., Columbus, O.

ANTED, a first class watchmaker; permanent sition for good man. "M. R. & Co., 2268," re Jewelers' Circular-Weekly.

ST CLASS jeweler and engraver; send sample engraving and references and state salary. E. Hull, Saranac Lake, N. Y.

ANTED, a first class watchmaker; none but a ung American need apply. Address "Missis- ppi, 2024." care Jewelers' Circular-Weekly.

ANTED, a first class jobbing jeweler, one with nowledge of engraving preferred. Address "X. Z., 2273," care Jewelers' Circular-Weekly.

ATCHMAKER, jeweler, optician, plain en- aver, all around man, at once; permanent po- ion; fine store. Box 237, Springfield, Tenn.

ANTED, first class watchmaker; steady position right man; state salary and reference in first tter. Furtwangler & Rhea, Greensburg, Pa.

ANTED, good engraver and jeweler permanent b; nice town, pleasantly located. Address "C. B., 2323," care Jewelers' Circular-Weekly.

ANTED, at once, watchmaker and engraver; nd sample of engraving with first letter and ate salary and references. T. A. James, Peters- rg, Va.

ANTED, by Nov. 1, 1909, a first class watch pairer and engraver, no drinking man need pply. Address A. V. Polack, jeweler, Hagers- wn, Md.

O THOROUGHLY good saleswomen, accus omed to best class of trade, for Winter positions Florida. "A. B., 2249," care Jewelers' Circu- r-Weekly.

ANTED, at once, good letter and monogram ngraver; permanent for right party; send sam- les. W. A. Rankin, manufacturing jeweler, oledo, Ohio.

ANTED, at once, watchmaker, plain engraver nd assistant salesman; permanent position; short ours; salary, $20 per week. Ed. J. Niewohner, olumbus, Nebr.

ANTED, a competent clockmaker, one who un- erstands French and American clocks to go to hio. Address C. G. Alford & Co., 192 Broad- ay, New York.

ANTED, a first class watchmaker only, also an ngraver who can do plain watch work; perma- ent position to right man. C. P. Ward, 23 Main t., Yonkers, N. Y.

ANTED, good watchmaker or watchmaker and weler preferred; hours, 8 to 6; can come at nce, state salary expected. "G. S., 2244," care ewelers' Circular-Weekly.

ATCHMAKER and optician, one who can take ull charge of a large retail jewelry store in Jer- y City, elegant chance for right man; must be ell recommended and able to furnish bond. ddress "B. T., 2317," care Jewelers' Circular- Veekly.

WANTED, good watchmaker and engraver; send sample engraving and references; permanent po- sition for the right man; $20. Dennis-Carrel Jewelry Co., Bessemer, Ala.

COMPETENT retail jewelry salesman to take charge of silverware and cut glass departments; must be experienced. Address, with references, B. Marks, 10 3d St., Troy, N. Y.

WANTED, capable repair man in jewelry depart- ment of drug store; salary or commission, or will rent the department. Chubbuck's Drug Store, Rockaway Beach, L. I., N. Y.

WANTED, first class engraver, one experienced in letter, inscriptions, ribbon and fancy monograms; references and salary expected. Address "City, 2294," care Jewelers' Circular-Weekly.

WANTED, experienced workman for special order jewelry, French spoken if necessary; give full information in first letter. Address "W. Y. N., 2302," care Jewelers' Circular-Weekly.

EXPERT watchmaker, optician and engraver; good salary and a permanent place to the right man; position now open. Cave & Plunkett Jew- elry Co., 617 Main St., Houston, Tex.

WANTED, watchmaker and engraver, at once; position permanent; nice store; send sample of engraving and reference in first letter; state salary expected. R. Heme, Talladega, Ala.

WANTED, first class salesman and window trimmer with A1 references; state salary and experience in first letter. Address "New Eng- land, 2222," care Jewelers' Circular-Weekly.

ENGRAVING, lettering and monograms on jew- elry and silverware quickly taught by the won- derful method of a French-American professor, call all week. "Engraver," 30 E. 14th St., New York.

WANTED, first class jeweler and engraver; per- manent position; first class salary to first class man; send samples of engraving and copy of reference in first letter. Address J. Levinski, Waco, Tex.

WANTED, an A1 watchmaker who desires to spend Winter in the south; position permanent until March 1, 1910; salary, $20 per week; send references with first letter. H. Mahler's Sons, Raleigh, N. C.

JEWELER wanted for general repairing and new work; prefer one who can do stone setting; per- manent position to right party; send reference with first letter. Address H. Mahler's Sons, Raleigh, N. C.

WANTED, a first class engraver and jeweler; must be rapid and willing to work; situation per- manent; state stalary, references and send sam- ples in first letter. Address "J. A. C., 2243," care Jewelers Circular-Weekly.

TRAVELING SALESMEN calling upon retail jewelers to sell as side line goods of a very well known and responsible manufacturer; can make several dollars a day, easy money. "Y., 2240," care Jewelers Circular-Weekly.

WANTED, first class watchmaker, competent to do first class railroad watch work; experienced, middle age man preferred; good salary and per- manent position to right kind of workman. G. W. Cameron, Poplar Bluff, Mo.

WANTED, at once, watchmaker; must be first class monogram engraver and diamond setter, permanent position; must own all tools for above lines; wire if you think you will suit, stating price. L. Kronenberg, Selma, Ala.

GOOD SILVER SALESMAN who is a neat and industrious storekeeper; fine permanent position to one with good character; send references, photo and full particulars, stating when you can come. Albert Edholm, Omaha, Nebr.

WANTED, a jobbing and manufacturing jeweler and plain stone setter, one who is capable of doing the run of work of a first class retail store; good, permanent position for the right man. Kruckemeyer & Cohn, Evansville, Ind.

WANTED, first class engraver who is also a good jeweler; fine position in leading store; steady employment; high class work; must have A1 man; $25 a week and expenses paid. Address B. Van Keuren & Co., Savannah, Ga.

BOOKKEEPER, young man, experienced in wholesale jewelry business preferred; must be competent, accurate and well recommended; give full particulars, including age and salary. "B. A., 2311," care Jewelers' Circular-Weekly.

WANTED, jeweler and watch repairer, state experience and wages wanted; send references. P. G. Diener, Harrisburg, Pa.

SILVERSMITH WANTED, experienced man on hand-hammered silverware; permanent position. Marshall Field & Co., retail, Chicago, Ill.

ABRAHAM & STRAUS, Fulton St., Brooklyn, jewelry workroom, require several engravers. Apply by mail or in person to general superintendent.

WANTED, a first class salesman for New England and southern territory, to represent a high class line of solid gold and gold filled mounted combs, sash pins, etc., as a side line, on commission only. Apply "M. O., 2329," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker, also jewelry repairer and clockmaker, married men preferred; permanent positions to both men; must have good references; state salary wanted and experience. "Connecticut, 2086," care Jewelers' Circular-Weekly.

WANTED, an energetic traveling man to show a popular line of gent's jewelry between Denver and the Pacific coast; give full particulars in your reply; commission man preferred; correspondence held strictly private. "D., 2235," care Jewelers' Circular-Weekly.

WANTED, at once, young man as second watch- maker, one who can do engraving and is willing to do clock work; state wages expected and ex- perience in first letter; steady work guaranteed to right man. Address "A. N. B., 2107," care Jewelers' Circular-Weekly.

YOUNG MAN, general letter and monogram en- graver, one who can do hard soldering and wait on trade, make himself useful in store; steady position in Connecticut; $18 per week; send sample of engraving and references in first letter. Address "R. A., 2262," care Jewelers' Circular- Weekly.

WANTED, a jeweler, one who can also engrave; steady position, good pay, 500 miles from New York City. Address or call, Emile Dreyer, 75 Nassau St., New York.

WANTED, a first class salesman for New York City and New England territory to represent a first class line of hollow plated ware, including toilet ware; none but experienced salesmen with a connection need apply; state in application, reference, experience, amount of salary required, also age. Reply to "Bell, 2174," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and optician at once; prefer one who can engrave; good salary and permanent position; send references in first letter. R. Brandt, Athens, Ga.

WANTED, watchmaker and engraver, about 30 years old, who is capable of taking full charge of store with $20,000 stock; to the right man I will pay a good salary and a per cent. of the profits; give full particulars in first letter; must have A1 references. Address "W. C., 2250," care Jewelers' Circular-Weekly.

A FIRST CLASS salesman for territory west of Chicago to represent a first class line of hollow plated ware, including toilet ware; none but ex- perienced salesmen with a connection need apply; state in application reference, experience, amount of salary required, also age. Reply to "Bell, 2175," care Jewelers' Circular-Weekly.

$35 PER WEEK for fine watchmaker, optician and salesman in Nevada town; position permanent; living reasonable; room furnished gratis. Reply "W. E. C., 2241," care Jewelers' Circular-Weekly.

WANTED, watchmaker and jeweler for the shop only; no tools needed; town of 1,500 inhabitants in the middle sugar cane region and orange belt; permanent position with board and lodging or without; not crowded with work; good place for young man to practise or old man to take it easy; state wages and reference in first letter. F. C. Rivoire, Napoleonville, La.

A GOOD ENGRAVER who can assist either at watchmaking or do jewelry repairing; write or wire and send references with samples; steady position. George Honnet, Wilmington, N. C.

(Special Notices continued on page 102.)

Special Notices.

(*Continued from page* 101.)

HELP WANTED.—Continued.

SALESMAN WANTED by Jan. 1st, with established trade in large and small towns of Minnesota, Iowa, North and South Dakota and part of Missouri. Address "Leading Manufacturers, 2316," care Jewelers' Circular-Weekly.

WANTED, high-grade jewelry salesman with experience in middle western states, Illinois, Minnesota, Nebraska, Missouri, Iowa; good salary and commission; don't answer unless you have had experience in territory. Confidential. Address "Chance, 2255" care Jewelers' Circular-Weekly.

WANTED, a first class jewelry and silver salesman, one of experience, of good address and thoroughly acquainted with southern trade; good salary to proper person; no other need apply. M. Sickles & Sons, manufacturers and jobbers, 726 Chestnut St., Philadelphia, Pa.

WANTED, a first class watchmaker, engraver and optician; must be able to take Indiana examination; a man who is familiar with grinding plant preferred; situation is a permanent one and an opportunity which comes but once in a lifetime; fine optical room and the best light in the state. Hal B. Smith & Co., Logansport, Ind.

WANTED by large manufacturer of gold and silver jewelry, an A1 salesman for New York City and State and Pennsylvania; liberal salary and commission; a hustler can easily make $5,000 yearly; applicants must show good past record as salesman for either jobbing or manufacturing house. Address "S. G., 2245," care Jewelers' Circular-Weekly.

CUT GLASS salesman wanted, a man who has had several years' experience traveling the middle west and thoroughly acquainted with jobbing, department store and jewelry trade; our line is one of the strongest in the country; state experience and salary expected; correspondence strictly confidential. Address Wright Rich Cut Glass Co., Anderson, Ind.

Business Opportunities.

FOR SALE, jewelry business in the fruit belt of Colorado, about $9,000. F. C. Helt, Delta, Colo.

FOR SALE, a well appointed jewelry store in a thriving southern town and Winter resort; established 12 years; a good opportunity for a live man. For further information address M. Sickles & Sons, 726 Chestnut St., Philadelphia, Pa.

FOR SALE, old established jewelry business, located in one of the best Florida towns; population about 10,000; stock and fixtures invoice $20,000, can reduce to $10,000 to suit buyer. Address W. B. Bynner, 65 Nassau St., New York.

A PARTNER in an established optical business with some money, lack of sufficient money to push the business; best location in the city; well fitted up with all machinery, do all our own grinding; have full knowledge of the business. Address "G.," care M. Gillespie, 58 Asylum St., Hartford, Conn.

GET MONEY QUICKLY for your surplus stock of watches, diamonds and jewelry; money sent on receipt of goods; trial solicited; bank references. Emil Noel, 541 E. 46th Place, Chicago, Ill.

GET QUICK ACTION and immediate cash for surplus diamonds and watches, liberal prices paid; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

DO YOU WISH TO RETIRE? are you looking to raise ready cash? send your diamonds, watches and jewelry to us; liberal cash prices paid; business strictly confidential; bank references. St. Louis Loan Society, Inc., 800 Olive St., St. Louis, Mo.

FOR SALE, oldest established and leading jewelry store in Goldfield, Nev.; this camp is now working up to its full capacity with a large monthly payroll; this proposition will bear fullest investigation and can refer to all local banks and every leading jewelry jobber in United States; terms and invoice arranged to suit purchaser; two watchmakers employed, also a manufacturing jeweler. Address Walter Lord Jewelry Co., Goldfield, Nev.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

ONLY JEWELRY STORE in city of 2,500 population; county seat; lights, water works, large saw mill; stock and fixtures invoice $2,000. Address "L., 2181," care Jewelers' Circular-Weekly.

FOR SALE, small jewelry store and fixtures, lease, with any part of stock you care to take; fine location in Brooklyn, N. Y.; best of reasons for selling. "A. B. C., 1982," care Jewelers' Circular-Weekly.

For Sale.

CHEAP, eight Regina penny slot music boxes. J. M. Kaden, Grand Haven, Mich.

CHEAP, Eaton & Glover 20th Century engraving machine. J. M. Kaden, Grand Haven, Mich.

COMPLETE escapement model's in running order, $15; great window attraction for jewelers. For particulars write to St. Louis Watchmaking School, St. Louis, Mo.

DIAMONDS, cash bargains; two diamonds over six carats, fine capes, perfect, $120 per carat; also other bargains to those meaning business. Rubenstein Bros., 14 Maiden Lane, New York.

ONE MODERN mahogany wall case 28 feet long; original cost $800, will sell for $285; will accept interest bearing notes for $200 payable $20 per month; case looks as good as new. Will ship on approval to any jewelry store. Address W. J. Grabbrenham, Tex.

Wanted to Purchase.

WANTED, watchmakers' tools, all or any part, except lathe and attachments. McCain, Jewelers, Delphi, Ind.

Wanted to Rent.

SPACE WANTED in jewelry store for optical parlor; must be prominent thoroughfare, New York or Brooklyn. Address "P. R., 2258," care Jewelers' Circular-Weekly.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

WANTED, by a responsible party, any kind of work to do at home in jewelry line, only New York. Address "W. R., 2185," care Jewelers' Circular-Weekly.

LIGHTNING POLISHER; puts that mirror factory finish on your silver stock; quick, no grinding, washing or buffing; shop worn goods look like new; does not injure lacquered goods; 1 cent coin; money back if not satisfied. Camp & Co., 498 Park Ave., Woonsocket, R. I.

Our New Fall Line of Silver Deposit and Sterling Hollowware

IS READY FOR YOUR INSPECTION

Do not fail to see it before placing your Fall order. Out of town buyers are cordially invited to visit our showroom.

DEPASSE MFG. CO.

SALESROOM
41-43 Maiden Lane, N. Y.

FACTORY AND SHOWROOM
318-320 E. 23d St., N. Y.

Coast Agent, A. I. Hall & Son, San Francisco, Cal.

FOR RENT

Office Room in CHICAGO

in the Heyworth Building, Vault Room for Samples, Electric Light; Free Telephone, Services of Typewriter and all conveniences.

RENT $25. PER MONTH

Apply Jewelers Circular-Weekly, 11 John St., N. Y. City, or Room 503, Heyworth Building, Chicago

Mr. Retailer:



R-1107



R-1178



R-1098





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America's Leading Jewelry Auctioneer

James L. Hand

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The largest and most successful sales ever conducted in the United States and Canada were conducted by Hand. Many auctioneers advertise that they are "wonders." Printers' ink is purchasable and the man with little ability might call himself the greatest ever. Write them all if you wish to but write "Hand" for his booklet on auctions. It will save you money and reputation. Why jeopardize your business by employing a "has been." Employ "Hand," the recognized Leader.

Read what three of the leading papers of the U. S. say.

The Detroit *Free Press* says: "It requires no special talent to sell average merchandise at auction, but in selling a stock as fine as that carried by Sturgeon & Co. a man of more than ordinary ability is needed. The magnificent collection of precious stones, the products of the famous silversmiths, the objects of art, etc., that comprise the largest stock of its kind in this section of the country, were described and sold by Mr. Hand in a manner both interesting and instructive. Never before has such a representative audience been collected at an auction sale in Detroit."

The *Association Jeweler* says: "Mr. Hand has avoided at all instances identifying himself with fake sales or poor business alliances, as in the present case he has allowed his name to be coupled with only high class retail concerns."

The Omaha *World-Herald* says: "The auction sale of the fine stock of the Mawhinney & Ryan Co. was ably conducted. Its success was due to the personality of Mr. Hand, the auctioneer, who is a man of education and refinement."

I recently concluded the most successful sale ever conducted in southwestern Iowa, the stock of E. H. Leffert, of Council Bluffs, reducing this fine $60,000.00 stock in four weeks. Write Mr. Leffert as to my ability and write me to my New York office for a list of the great sales made by "Hand."

If you value your reputation "Hand" is the man.



JAMES L. HAND.

TRADE MARK

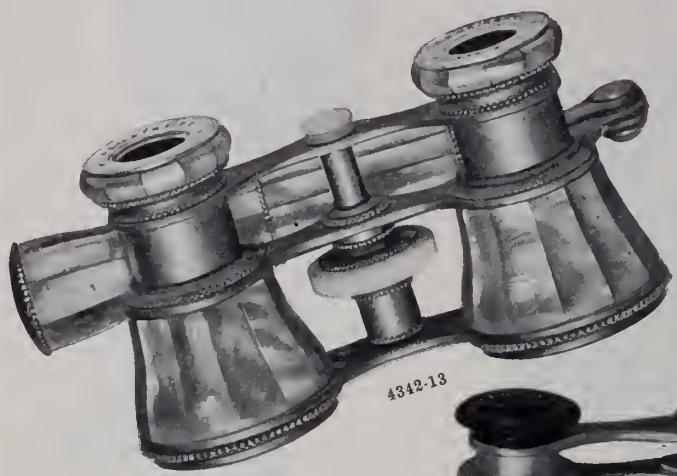


On Under Side of Middle Bar

FROM THE CELEBRATED MANUFACTURER

LEMAIRE

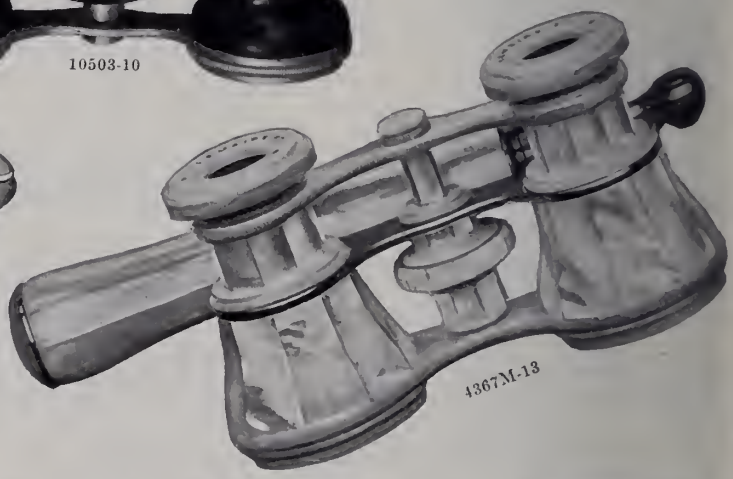
PARIS















SUSSFELD, LORSCH & CO., Importers

NEW CATALOGUE upon application to any JOBBER :: 37 Maiden Lane, New York

PATENT DEPARTMENT

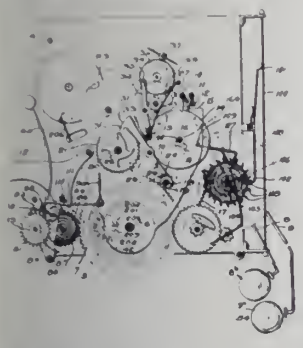
[WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

PUBLISHED OCT. 12, 1909.

..,352. CLOCK. Joseph Petrillo, Boston, Mass. Filed Jan. 6, 1908. Serial No. 409,377. Renewed Aug. 20, 1909. Serial No. 513,874.

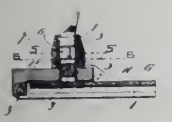
...a clock, the combination with a mainspring, ...striking apparatus operated therehy, a time ... an auxiliary spring for operating the same,



...ans to wind said auxiliary spring hy the oper... of the striking apparatus, an alarm device, ... auxiliary spring therefor for operating said ...m, and means to wind said latter auxiliary ...ng by the operation of the striking apparatus.

...6,422. TOOL-REST FOR WATCHMAKERS' LATHES. Frederick W. Derbyshire, Waltham, Mass., assignor to the American Watch Tool Co., Waltham, Mass. Filed May 25, 1909. Serial No. 498,174.

...In combination, a hollow stud provided with an ...tegral tongue, a tool-rest arranged in said stud,



...sleeve around said stud, an actuating lever se...ured to said sleeve, and a binding roll di posed ... a longitudinal groove in said tongue and con...acting with the inner wall of said sleeve, the ...ottom of said groove being inclined with respect ... said inner wall.

...36,580. HAND-TOOL FOR EXTRACTING RIVETS. Henry N. Summers and Charles

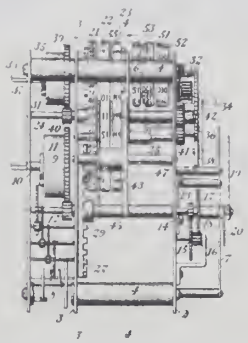


M. Cooper, Erick, Okla. Filed Sept. 22, 1908. Serial No. 454,200.

The herein described hand-tool for extracting rivets, comprising a substantially straight handle bar formed at one end with a lateral enlargement having a flat terminal face constituting an anvil, said enlargement being formed with adjacent straight openings of different diameters extending longitudinally entirely therethrough at points beyond the periphery of the handle bar, an arm pivotally connected at one end to the anvil on the opposite side of the axis of the handle bar from said openings and free to turn about an axis parallel to the latter and centered with respect thereto, the free end of the arm being extended outwardly in spaced relation to the anvil and being movable into longitudial alignment with either selected one of the openings, and a longitudinally disposed drift punch slidably mounted in the free end of the arm.

936,691. TIME RECORDER. Julius Alsenz, Palisades Park, N. J. Filed Sept. 8, 1908. Serial No. 451,927.

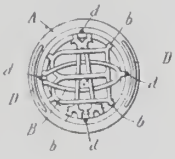
A time-recorder, comprising clockwork, minute and hour recording wheels, having type faces facing in the same direction and substantially parallel with the axes of said wheels respectively, means for actuating the clock-work and said recording wheels, a pair of differential escapement



mechanisms one interposed between the clock-work and the minute recording wheel and the other hetween the minute and hour recording wheels and each consisting of a pair of intermeshing wheels the escape wheel of each pair being in fixed relation with its respective recording wheel, and carrying means hetween said recording wheels.

936,766. MONOGRAM-HOLDER. John L. Des Lauries, Boston, Mass. Filed July 11, 1908. Serial No. 443,107

A monogram-holder composed of a supporting-ring having an annular groove, a series of letters whose extremities lie in said groove at different



points around the same, said letters being separable from each other and being interlaced to form a monogram, and means carried by the ring for attaching the ring to a support.

DESIGN.

40,290. PLATE OR SIMILAR ARTICLE. Charles A. May, Trenton, N. J., assignor



to the Maddock Pottery Co., Trenton, N. J. Filed July 23, 1909. Serial No. 509,235. Term of patent 7 years.

JNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by Davis & Davis, Patent Attorneys, New York and Washington, D. C.]

Patents expired Oct. 11, 1909.

484,003. WATCH HOLDER. Rudolph Fuchs, Chicago.

484,075. IMPLEMENT FOR CUTTING PEARL, ETC. Fred'k Wilkie, New York.

484,081. SPOON-HOLDER. Geo. W. Babcock, Ithaca, N. Y.

484,092. STAMP AND MATCH BOX. August Goertz, Newark, N. J.

484,101. PURSE. Solomon C. Langfield, New York.

484,108. JEWELER'S TURK'S-HEAD ROLL. Frank Mossberg, Attleboro, Mass.

484,111. FRAME FOR POCKETBOOKS, ETC. Ernest Oldenbusch, Jersey City, N. J.

484,176. WATCH-REGULATOR. Duane H. Church, Newton, Mass.

484,246. CUFF-HOLDER. Lewis S. Sampson, New York.

484,291. CUFF-BUTTON. Luther F. Brooks, Boston, Mass.

484,359. STEM-WINDING AND SETTING WATCH. John E. Fultz, Coatesville, Ind.

Design issued Oct. 8, 1895, *for* 14 *years.*

24,735. EYEGLASS CASE. John G. Koenen, Mount Vernon, N. Y.

Patents expired Oct. 18, 1909.

484,669. CUFF BUTTON AND FASTENER. James F. Poage, Kirksville, Mo.

484,679. WATCHMAKER'S TOOL. Charles Smith, Mount Carmel, Ill.

Design issued Oct. 21, 1902, *for* 7 *years.*

36,115. SOUVENIR-SPOON. Eugene L. Deacon, Denver, Colo.

BRITISH PATENTS.

(Abridgments of Specifications, 1908, from *The Illustrated Official Journal.*)

ISSUE OF SEPT. 29, 1909.

11,795. WATCHES. C. Robert, Chaux de Fonds, Switzerland. May 30.

In watches having winding and hand-setting mechanism operable from a longitudinally sliding winding-stem through a two-armed lever, especially in watches of the "calotte" type, the case *a*, Fig. 2, contains a foundation ring *b* to which is hinged the movement *d*. The movement is covered by a glass *e* carried by a ring *f* pivoted to the rim at *g*. The winding and setting mechanism comprises a spindle *h*, Fig. 1, on the lower part of which slides a clutch *i* provided with a groove *l* engaged by

FIG. 1.

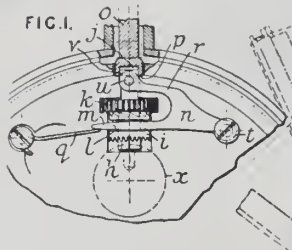
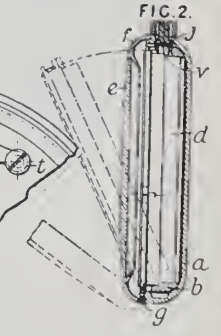


FIG. 2.



one branch *m* of a double-armed lever *n* pivoted at *t*. A spring *g*, acting onthe arm *l*, keeps the clutch in engagement with the winding-pinion *k*. The upper end *v* of the spindle is square and fits in a square recess *j* in the winding-stem *o*. On this stem being pressed down from its normal position, its lower part *p* acts on a stop *u* on the second branch *r* of the lever *n* to engage the clutch *i* with the setting pinion *x*. When the stem *o* is pulled upwardly, the end *v* of the spindle *h* is released from the recess *j* allowing the movement *d* to be swung out of the casing.

11,803. STUD INSERTERS. R. Pelissier, Paris.

FIG 1

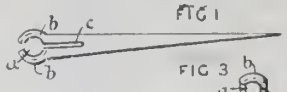


FIG 3

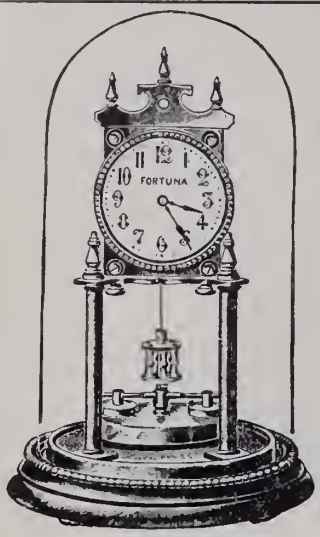


FIG 4

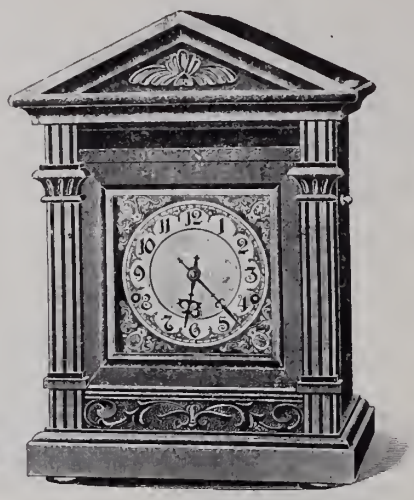


May 30. (Date applied for under Section 91 of Patents, etc., Act, 1907, Nov. 27, 1907.)

An instrument for inserting a stud into a collar



"FORTUNA"
400-DAY CLOCK



No. 6107
WESTMINSTER CHIME



No. 6103
WESTMINSTER CHIME



"LOUVRE"
8-DAY PARLOR CLOCK

REGISTERED

TRADE MARK
REGISTERED



No. 36Q
CUCKOO AND QUAIL

THE ONLY LINE OF IMPORTED

CHIME
CUCKOO
ALARM

CLOCKS

400-DAY
NOVELTY
WINDOW DISPLAY

THAT BRINGS GOOD RESULTS TO
THE JOBBER AS WELL AS THE RETAILER.

"FOREIGN MAKE-AMERICAN GUARANTEE"



No. 26
CUCKOO CLOCK

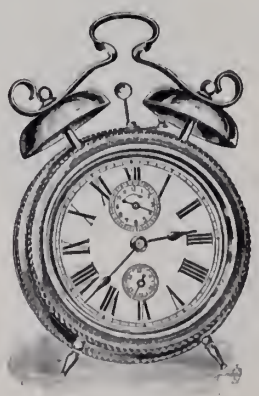
THEODORE SCHISGALL

116-118 CHAMBERS ST. **NEW YORK CITY**

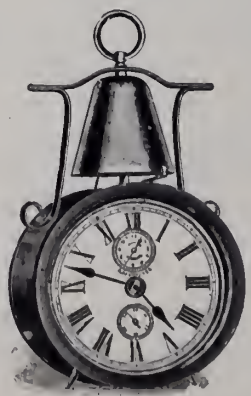
CHICAGO OFFICE: With HENRY PAULSON & CO., 156 WABASH AVENUE



"NEW YORK"



"DOUBLE BELL"



"PROGRESS"
REPEATING

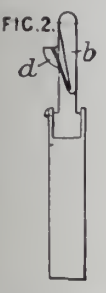


"YALE"
REPEATING

cc rises a lever, Fig. 1, forked at *c* into tw
bi ches *b* forming a notch *a* of nearly the same
di eter at the head of the stud. The head of
th stud is introduced into the notch *a* from the
si and the lever is turned to the position, shown
in ig. 4, to allow the stud to be pulled through
th collar. To separate the stud and lever, the
la r must be turned back again.

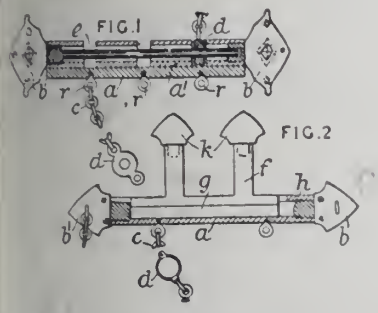
1 07. JEWELRY. S. Betts, London. June 1.
ap-fastenings for bracelets, etc., are formed
w the catch-piece *d* arranged as shown, so that

FIG.2.



ay be released by lateral pressure without
ncy to bend the bow *b*. Specification No. 75,
1908, is referred to.

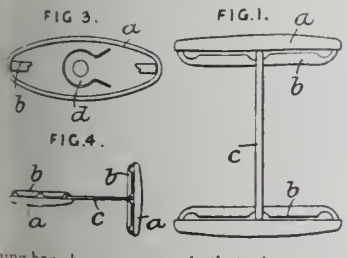
1 40. JEWELRY PROTECTORS. A. E. E. Keating, London. June 3.
protector for necklaces, etc., which may be
w as a bracelet or necklace, comprises a small
a, Fig. 1, of metal provided with slots *e* and
sc ved closing-plugs *b*, b^1, the plug b^1 having a
stem fitting into a recess in the plug *b*. In a
plate a^1 on the tube are fixed small eyes *r*
ng chains *c*. The chains *c* have one or more
lar links *d* and are passed around or through
necklace, the link *d* being then disposed in



a t *e* and secured by the stem of the closing-
p b^1. In a modification, Fig. 2, the tube has a
lo itudinal slot *h* into which is slid a bar *g* bear-
n pins *f*. Rings *d* on the chains *c* are passed
o the pins *f* and secured by screwed knobs *k*
w h may be ornamented. The ends of the neck-
la f provided with spring rings may be engaged
w the pins *f*. If the pins have fixed knobs, the
c ns may be fastened by spring-rings. In another
m ification, the chains may be secured by spring
h s. The device is secured to the dress by a
s ty-pin passed through rings at the ends or by
a n attached to it. It may be provided with ad-
d nal sets of chains of varying lengths and de-
s so that the device can be used as a bracelet
o necklace upon detachment from the dress.
S w-threaded holes may be provided in the tube
f the reception of stones in screwed settings
w h may act as lock-nuts for the closing-plugs
o ar *g*.

1 74. SLEEVE-LINKS. V. H. Buck, Highbury, London. Aug. 13.
he head *a* of a sleeve-link is provided with a

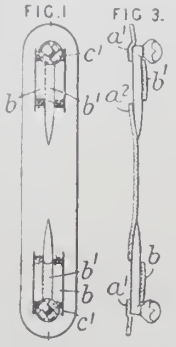
FIG 3. FIG.1. FIG.4.



ming-bar *b* so arranged that the connecting-
e *c* can be moved to either extremity as shown
Fig. 4. A spring piece *d*, Fig. 3, is stamped out of the back of the head *a* to press against *c* and retain it in the central notch

12,117. WEARING-APPAREL. A. Howle, Moseley, Birmingham. June 4.
Stays or Stiffeners.—To facilitate attachment to the article to be stiffened, the part *b*, Fig. 1, between two longitudinal slits at each end of the stiffener, is forced up to form a bridge, and the attaching-pin is passed through perforations c^1 at the ends of each bridge. A longitudinal groove b^1

FIG.1 FIG 3.



is made in the bridge to fit the pin. The elbow of each pin takes into a depression a^1, Fig. 3, at the outer end of its bridge, and the inner end of the bridge is also sunk at a^2 to facilitate the entry of the pin point into the perforation. The pins may also be held in by making the perforations out of alignment, and by reducing the diameter of the pins near their ends.

Applications filed Sept. 13 to Sept. 18.

20,864. SPRING ATTACHMENT FOR PROTECTING THE POINTS OF HAT AND SCARF-PINS AND SECURING AGAINST LOSS OR THEFT. George Ernest Glover, The Briary, Warwickshire.

20,865. IMPROVEMENTS IN CERTAIN KINDS OF PINCE-NEZ AND SIMILAR CASES. Charles William Chency and Ernest Leopold Payton, Birmingham.

20,916. IMPROVEMENTS IN OR CONNECTED WITH PINCE-NEZ, SPECTACLES AND THE LIKE. Harry Newbold, Finsbury, London.

21,034. IMPROVEMENTS IN EYEGLASS MOUNTINGS. Gustav A. Bader, London.

21,035. IMPROVEMENTS IN EYEGLASSES. Gustav A. Bader, London.

21,062. LADIES' HAT-PINS. Norman Hill, care Mrs. M. Hill, Coventry.

21,069. ALARM-CLOCK SETTING FOR BEDSTEAD RAILS. Henry Thomas Parr and Charles Edwin Parr, Selly Park, Birmingham.

21,128. TRAYS OR HOLDERS FOR TOILET OR TABLE USE. Leonard Lumsden Grimwade, London.

21,150. GUARD FOR HAT-PINS AND THE LIKE. William Blakeley, Ravensthorpe, Yorkshire.

21,183. ALARM CLOCK. Jakob Kienzle, London.

21,296. SPECTACLE FRAMES. Paul Pfeiffer and Otto Horst, London.

21,354. CARVED MOTOR VEIL HAT-PIN. Helen Denison Rustiton, London.

21,381. BROOCH FASTENING. Frank Pullin, London.

Complete Specifications Accepted, Sept. 22, 1909.

1908.

22,909. INSTRUMENT FOR MEASURING FINGER SIZES AND RINGS. Reeve.

25,067. WATCH BEZEL AND CASE TRUEING TOOL. Massey.

1909.

832. CONSTRUCTION OF CIRCULAR LOCKETS OR THE LIKE PENDANTS. Jennens.

15,722. ADJUSTABLE CARRIER AND STAND FOR SERVICE SPOONS AND FORKS. Kaufmann.

The partnership existing between Hurd & Diller, Sycamore, Ill., has been dissolved, C. E. Hurd continuing the business alone.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

Washington, D. C., Oct. 13.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the port of New York for the week just ended:

Accra: 3 cases watches, $167; 8 cases clocks, $160.

Bucnos Aires: 2 cases optical goods, $2,178; 6 cases watches, $106; 28 cases plated ware, $4,129; 48 cases plated ware, $3,327.

Basle: 1 case jewelry, $100.

Berlin: 4 cases clocks, $330.

Berne: 1 case watches, $125.

Bombay: 109 cases clocks, $2,156; 2 cases clocks, $185; 70 cases clocks, $1,017.

Bremen: 3 cases watches, $2,711.

Calcutta: 16 cases clocks, $300.

Callao: 1 case jewelry, $160.

Colombo: 15 cases clocks, $227.

Guayaquil: 1 case watches, $150; 2 cases jewelry, $120.

Hamburg: 1 case plated ware, $250; 14 barrels jewelers' sweepings, $5,000; 3 cases optical goods, $129; 1 case optical goods, $150.

Havre: 1 case jewelry, $150; 1 case optical goods, $150.

Kingston: 1 case plated ware, $500.

Liverpool: 6 cases clocks, $456; 1 case thermometers, $150; 25 cases watches $453; 1 case jewelry, $500; 2 cases optical goods, $410; 177 cases clocks, $2,478.

London: 1 case plated ware, $125; 10 cases watches, $1,505; 9 cases optical goods, $4,583; 19 cases clocks, $626; 8 cases optical goods, $4,804; 26 cases watches, $3,556; 1 case pearls, $250; 27 cases clocks, $1,285.

Melbourne: 83 cases clocks, $2,679.

Montevideo: 6 cases clocks, $267.

Para: 1 case optical goods, $135; 13 cases clocks, $312; 3 cases jewelry, $813; 1 case watches, $389.

Port Limon: 2 cases plated ware, $183.

Rio de Janeiro: 6 cases clocks, $228.

Rotterdam: 1 case optical goods, $121.

St. Johns: 12 cases clocks, $205.

Santiago: 1 case plated ware, $530.

Savanilla: 14 cases watches, $184.

Trinidad: 2 cases watches, $165.

Valparaiso: 19 cases clocks, $301.

Vera Cruz: 8 cases clocks, $380.

The Crown Jewels of Persia.

THE inventory of the crown jewels of Persia has just been completed and is said to confirm the conjecture that they are really of fabulous value.

One glass case two feet long and a foot and a half high and wide is more than half full of exquisite pearls of all sizes. There are also in profusion necklaces, shields, scabbards, vessels of gold, sword hilts and chains blazing red with rubies or studded and incrusted with enamels, rubies, diamonds, pearls and gems of all kinds.

Perhaps the most valuable and most exquisite of all is the globe 20 inches in diameter on which are pictured the countries of the world in varicolored gems. The seas are made of emeralds, and in all there are 50,000 stones. This globe is estimated at a value of at least £1,000,000.—*New York Sun.*

The "City Fathers" got busy, recently, at Mason City, Ia., and ordered all overhanging signs to come down. A remonstrance with the majority of the business houses as signers met the Council in session, but without avail. Without any further protest all the merchants took down their signs, some of which cost as high as $300. Among those who suffered the heaviest in this crusade were J. H. Lepper, J. H. Greve, W. H. Potts and F. C. Haase.

"Have You the Elgin with the 49 Dial?"



"HAVE *you* the Elgin with the 49 Dial" Such a question will soon mean money to you, because it's one that is going to be asked everywhere and often.

Back of it is the demand that is being created for the new Railroad Elgin through the medium of advertising in Railroad magazines telling of this innovation among watches.

This watch is making a strong appeal to railroad men and others because of its readable dial. The hands are large, the figures big and plain, the dial either of white enamel or silver finished metal. This latter dial has hard *inlaid enamel figures.* It catches the faintest glimmer and is easily legible in dim light, besides being proof against the chemical action of cleaning fluids.

This new Railroad Elgin is the thinnest and most compact 18 size movement made, and is cased at the factory.

Don't wait until you see two or three prospective customers go elsewhere before you lay in a stock, but write now, RIGHT NOW, for prices and terms. Your jobber can give you full particulars. Or write direct to the Company.

Be ready when the demand is made for the Railroad Elgin with the "49 silver" or "49 enamel" dial.

These are the four grades and retail prices as advertised:

Grade		20 Year Gold-Filled	25 Year Gold-Filled
VERITAS	23 JEWELS	$50.00	$52.00
VERITAS	21 JEWELS	$46.00	$48.00
FATHER TIME (VERITAS MODEL)	21 JEWELS	$41.00	$43.00
B. W. RAYMOND " "	19 JEWELS	$37.00	$39.00

ELGIN NATIONAL WATCH COMPANY,
Factories, Elgin, Ill., U. S. A.

New York Office:
15 Maiden Lane

General Offices
131 Wabash Ave., Chicago

THE HOROLOGICAL REVIEW

The Adjustment of Watches.

Written expressly for The Jewelers' Circular-Weekly by H. Reinecke.

(*Continued from issue of Sept.* 29.)

Breguet Springs.

BREGUET spring is a flat spring with an overcoil. The selection of a ng for a Breguet spring is conducted he same way as in a flat spring. overcoil will not materially affect the ber of vibrations in a given time. It owever, difficult to lay down a practical as to how long an overcoil should be. only guide to be given is that about e-fourths of the outside coil, or a little of a properly sized balance spring (of the diameter of the rim of the balance) be amply sufficient for the length of overcoil.

laving selected a proper spring, which uld be closely coiled about 15 or 16 s, hardened and nicely finished to pre- t adhesion, free from the collet except point of attachment and set true in the and true in the flat. Bend the inner ve theoretically correct and in harmony h the overcoil, only in the reverse direc- n. Unless a Breguet spring is quite true the eye it cannot possibly act well, and middle coil should not jump from side side when closing or opening.

With all these points carefully attended take two pairs of tweezers and bend up outer coil. It is of some consequence what relation the two points of attach- nt are standing, and they should never in a straight line or at right angles; while the points of attachment in a ical spring of nomially 11 coils contains y $10\frac{3}{4}$ coils, so a Breguet spring should m, when of 15 coils, $14\frac{7}{8}$ coils, and the e if of any other number, about one- hth less than a full number of coils. is fraction of one-eighth may be varied ording to circumstances in cases of ad- tment.

Rules for such adjustment cannot be laid wn, and the following is very applicable the subject, and is taken from text writ- on the subject.

The secret of the proper relative position the points of attachment into the stud d collet opposite to each other can only solved as nearly as possible by trials. opening or closing of the upper curve, king it larger or smaller, the equalizing of the vibrations can generally be obtained after a few trials and experiments.

In the case of chronometers the following is pertinent. Prize essays may be written on the subject, but they are of no use to the actual springer, who is a man possessed of a peculiar talent, gifted to perform in less than an hour what hundreds can never do in a lifetime. The springer will take wire, coil the same to a nicety, harden it by his own process, and, according to his own judgment, cut it the exact length; form in an instant the elbows, pin them in to perfection, and, thus finished, it will bear the most searching examination by the strictest workman, so that wonder will give place to admiration at the apparent oneness of its action, the perfect regularity of its contraction and expansion; the helical spring will, both internally and externally, be like a broad band and not a series of coils.

To return to our subject, when the spring is broken down to an approximate size take two pairs of tweezers and bead up the outer coil. Hold the spring firmly with one pair and twist the outer coil upwards with the other pair in a gradually ascending slant, but with no sharp angle, as such angle destroys the molecular connection and the elasticity of the metal. Half-way round the raised coil will want another twist up to make the raised part level. Next take a pair of broad tweezers of which one side is convex and the other concave and gradually and gently proceed to curve the raised coil inward by nipping it firmly. See that the overcoil is quite free from the second coil at the point where it commences to curve inwards.

To judge the height required for the overcoil, put the balance in the watch and see how far up the balance staff the level of the pin-hole in the stud comes by sighting it across. Raise or lower the overcoil to this point. If the watch has an index the last quarter, or rather curved part of the overcoil, must be circular and of the same radius as the index will describe in moving the same. Finally pin the spring in its stud with a flatted pin and press it home hard. With a Breguet spring all timing is done by changing the balance screws for lighter or heavier ones or by small washers under the screws. In making this statement it must be borne in mind and for consideration that the change (momentum) of the balance, if ever so small, is a factor in the isochronous condition of the balance spring.

In like manner the shifting of the index, which is sometimes done for assisting the concentric action of the balance spring by means of lengthening or shortening the overcoil and correspondingly the weight of the balance, which may also operate in favor of the isochronism. It is often assumed that the Breguet spring has only one adjusting curve, unlike the helical spring used in ships' chronometers, which has one at each end of the spring; but such assumption is certainly an error, for there is in every correct Breguet spring a theoretical curve attached to the collet, the formation of which claims a great deal of manual dexterity, and which in connection with the overcoil causes the spring to act strictly concentric, which action is made plain by the stationary appearance of the center coil of the spring, the perfect illusion of which indicates the skill of an operator. In fact, in mentally theorizing on the Breguet and other devised balance springs we must adhere to the helical form with two adjusting curves, with double attachments.

A striking example of such springs is the spring mentioned in Britten's hand-book as having been invented by Mr. Hammersley, and which has been applied in several instances by Mr. Walsh, of London, an eminent springer, in three-quarter plate watches. This spring was entitled "Duo in Uno," and was of a form of a Breguet and helical spring combined. I think the merits of this spring have hardly been appreciated, which fact I mention from practical observation. I can hardly sufficiently recommend to a watch adjuster the study by observation of the points of balance springs of successfully adjusted watches in connection with superior escapements.

The number of coils and their closeness or diameter of a Breguet spring is determined according to the weight and size of the balance for which it is intended. A balance weighing about eight or nine grains and of a diameter of its rim of about 62/100 of an inch is best suited by a balance spring of about 14 or 15 coils and of a diameter of about 30/100 of an inch. A balance weighing about 16 grains and of a diameter of its rim of 70/100 of an inch is best suited with a balance spring of abont

Waltham Watches

COLONIAL SERIES

COLONIAL SERIES movements are made by the WALTHAM WATCH COMPANY only. They are supplied in five qualities as follows:

RIVERSIDE MAXIMUS; Nickel

23 diamond and fine ruby jewels; two pairs diamond caps; raised gold settings; accurately adjusted to temperature, isochronism and five positions and carefully timed; compensating balance; meantime screws; patent Breguet hairspring, hardened and tempered in form; patent detachable balance staff; both balance pivots running on diamonds; double roller escapement; sapphire jewel pin permanently driven into the roller; exposed sapphire pallets; steel escape wheel; gold train; patent micrometric regulator; tempered steel safety barrel; exposed winding wheels; steel parts chamfered; fine glass handpainted dial of most modern and artistic design.

RIVERSIDE; Nickel

19 fine ruby jewels; raised gold settings; adjusted to temperature and five positions; compensating balance; meantime screws; patent Breguet hairspring, hardened and tempered in form; patent detachable balance staff; double roller escapement; steel escape wheel; exposed sapphire pallets; red gold center wheel; patent micrometric regulator; exposed winding wheels; tempered steel safety barrel.

ROYAL; Nickel

17 jewels; red gold settings; adjusted to temperature and three positions; compensating balance; meantime screws; patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; exposed pallets; patent micrometric regulator; tempered steel safety barrel; exposed winding wheels.

No. 1425; Nickel

17 jewels; red gilded settings; cut expansion balance; meantime screws; patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; exposed pallets; red gilded center wheel; patent micrometric regulator; tempered steel safety barrel; exposed winding wheels.

No. 1420; Nickel

15 jewels; settings; cut expansion balance; meantime screws; patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; exposed pallets; patent micrometric regulator; tempered steel safety barrel; exposed winding wheels.

COLONIAL SERIES movements are sold in cases only. Each movement is fitted in its case and the watch timed at the WALTHAM factory.

Waltham Watch Company

Waltham, Massachusetts

2coils and of a diameter of its rim of a..t 35/100 of an inch. The wire of a b..nce spring of the latter kind would be t..ker in proportion as the isochronism is p..luced by progressive force or resist-a.. of the spring and its finer adjustments b.. he curve of the overcoil, which method, a..rding to Saunier, was first proposed by G..rdain, a French maker, prior to the y.. 1770.

(To be continued.)

T Great Clock in the Metropolitan Tower with Its Lofty Time-Signal Lantern.

(NE of the largest four-dial striking tower clocks in the world is now well ..sted and in good running order in .. metropolis of New York, where it is ..idered one of the city's wonders.

..e installation of this great clock in .. tower of the Metropolitan Life Build..r at Madison Sq., marks not only a pro..g..sive step, but what is likely in the g..ral nature of improvements to be ..ething of an epoch in the history of g.. public timepieces. There are only t..e dial-faces of larger diameter in the w..d. To name them, simply to dispose .. he question of gross size of dial, they .. the clock of the church of St. Bombort, a Malines, Belgium, which has a dial of 3.. feet; St. Peter's, Zurich, which is 29 f.. and the big clock, with one face, on t.. Colgate factory, at Jersey City, N. J., w..h is 40 feet across. "Big Ben" on the H..ses of Parliament, in London, is only 2.. feet in diameter.

..ll of these great timepieces are op..ed, to a greater or less degree, by w..hts, as clocks, great and little, have b.. for centuries past. The Metropoli..n Tower clock is operated wholly by e..tricity. While the builders, the Self-w..ding Clock Co., will not reveal its in..ate secrets of construction, for what it.. claimed are good trade reasons, THE J..ELERS' CIRCULAR-WEEKLY is able to pre..s a number of details of interest ob..ed directly from the builders.

..he tower of the Metropolitan building, w..ch rises 700 feet and 3 inches above the s..et level, and 736 feet above tide water, s..ports the great clock just about mid-w.. of its height, or exactly 346 feet above t.. pavement. There are four dial-faces, p..ting due east, west, north and south, e.. dial being 26 feet, 6 inches in diam-e.. These dials are constructed of two-in.. squares, of a concrete material which is absolutely waterproof and is believed a.. r due experimentation to afford the m..imum of expansion and contraction in a.. weathers. It has been tested with su..ative results on a large clock on an e..te of the Duke of Westminster, in E..land, and is believed to have furnished a..ast the solution of an old problem,—h.. to provide a really weather-proof c..k-face.

..here is a simple yet highly attractive c..r-scheme worked out in the concrete, w..ch can be plainly observed from the s..et, and adds very much to the attrac-tiness of a close view of the timepiece. T.. field of the dial is dead white, against w..ch a centerpiece of smaller cut pieces and a border of larger square ones of a rich turquoise-blue is arranged.

The great figures marking the hours on these dials are four feet high. The im-mense hands are of iron frame-work, sheathed in copper. The minute-hand is 17 feet from end to end, and 12 feet from center to point; while the hour hand meas-ures 13 feet, 4 inches in all, and 8 feet, 4 inches from the center of the dial outward. The larger hand weighs exactly 1,000 pounds, the smaller one 700.

The mechanism which operates these great hands is installed in a small chamber within the tower, just behind the dial-faces, the dimensions being only 14½x25x34 inches.

The striking apparatus, which operates a most elaborate scheme of time announce-ment, controlling four bells every quarter hour, is but little larger than the dial ma-chinery, the case containing it being 48x35 x24 inches. The four great bells that are the "voice" of the clock are located 269 feet above the dials in the base of the observatory, and some 93 feet below the great gilded "lantern" whose office it is to flash out the hours at night, when the bells are silenced.

This flashing of the hours is a novel idea and is one of the features that is likely to soon make the clock notable the world over. At a prearranged hour, according to the time of the year, when twilight is advanced, the bells are automatically si-lenced till another prearranged hour of daylight, when they are automatically re-leased, to chime the hours and quarters again. Meantime, during the dark hours, a series of signals, each one signifying a unit of time, is flashed from the "lantern," at the very highest point of the tower, to indicate the quarters and the hours in turn. We will refer to these signals again in detail in their order.

The bells are in four tones, G (1,500 lbs.), F (2,000 lbs.), E flat (3,000 lbs) and B flat (7,000 lbs.). On these are played throughout the day the old English air so common in Great Britain, known as the "Cambridge Quarters." This is a simple melody rather religious in style, and is said to have been composed by Handel, 150 years ago. It is also played by "Big Ben." There are four divisions or bars to it of four notes each. The first of these is struck on the quarter hour, followed by one long note from the big bell, which is the general announcer, proclaiming the "quarter." The first and second bars are played for the half hour with two long strokes; the first, second and third bars with three single strokes for the three-quarters; and the full stave of "quarters" on the hour, followed by its sounding on the great deep-toned B flat bell, the like of which in tone and volume is certainly unmatchable in New York City and prob-ably elsewhere in this country.

These bells are installed 615 feet above the street level, and the largest can be heard at considerable distance.

The apex of the tower is a great gilded "lantern," easily descried in general out-line on a clear day from the pavement be-low. The chief office of this "lantern" is the flashing forth of the signals which take the place of the bells at night.

From this "lantern" there flash all night powerful electric arcs which disappear as the hours come around, single flashes be-ing then instituted.

The quarter hours are flashed from each of the four faces of the "lantern' by a single red light, the halves by two red flashes, the three-quarters by three flashes. On the full hour the white arc lights go out temporarily and white flashes to the number of the hour are shown. The dial-faces, 350 feet below the lantern, are illuminated at night by 198 50-c. p. lamps for each dial, which are placed behind the dial and cause the figures and the hands to stand out with remark-able clearness, even in dull weather.

This entire system of public time-keep-ing is operated by a master-clock cased in elaborately carved mahogany and in shape somewhat larger than a "Grand-father's Clock," on the second floor. This master-clock also controls and operates 100 smaller clocks in the building, and several programme instruments for sounding bells in different departments of the Metropoli-tan Company's offices. It is adjusted to run within five seconds per month. All the controlling devices for the tower clock are automatically directed from this clock, and no human being approaches any part of the mechanism at any time. The con-tract in this instance was awarded to the highest bidder and the entire plant was produced within the period of eight months called for.

For the benefit of foreign readers and those in this country who may never see it, we may add that the Metropolitan Tower, from the top of which the night-hours, quarters and halves, are flashed is the highest inhabited building in the world, making this during the dark hours the highest clock in the world. There is, in-deed, but one higher structure in existence, the Eiffel Tower at Paris, which is hardly more than a curiosity, and is devoted to no practical purpose except sight-seeing.

Determining Standard Time.

(By HARLAN T. STETSON, in the *Scientific American*.)

ALTHOUGH it may be generally known that the determination of time is the work of the astronomer, yet doubtless few people stop to investigate the precise methods employed in the correction and distribution of standard time. It is a system in itself quite indispensable to the success of the industrial world.

The great universal timekeeper is the earth itself. So uniform is the earth's rota-tion on its axis, that the length of the day according to Newcomb has not altered the 1-100th, and probably not the 1-1000th part of a second since the beginning of the Christian era. The direct effect of this rotation is the apparent revolution of the celestial sphere, or the daily motion of the sun, stars, and planets across the sky. As places on the earth are determined by latitude and longitude, so stars are located by right ascension and declination. Every conspicuous star has its position carefully determined, and from a star catalogue the astronomer knows at once the instant of

RING OUT THE OLD—RING IN THE NEW



Why travel in the same old rut the balance of your natural life, and buy the same antiquated styles of Nickel Alarm Clocks your grandfather used to buy, just because some manufacturers have not thought it necessary to produce new designs in Nickel Alarms, as they do in other clocks?

We have some new ones, superior to anything heretofore made, and to introduce them and put a set into the hands of every jeweler, we will, on receipt of $6.00, deliver east of the Rocky Mountains, express prepaid, one sample of each, consisting of eight clocks as described.

Don't fail to avail yourself of this opportunity to see a complete line of up-to-date alarm clocks.

See coupon at bottom of page.

THE E. INGRAHAM CO.

BRISTOL, CONN.



STANDARD.—30-hour time, Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

THE RATTLER.—30-hour time, Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case nickeled and highly polished.

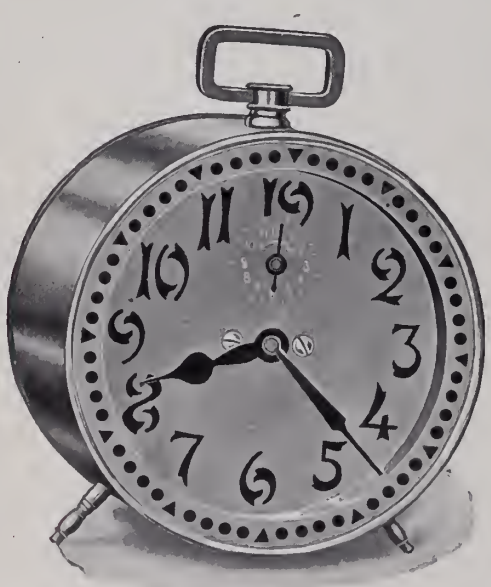
LONG ALARM.—30-hour time, Six-minute Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

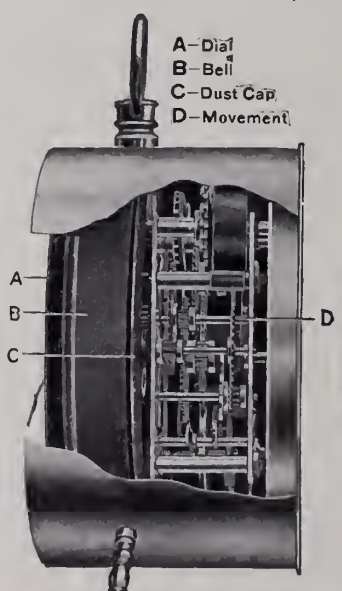
ALTERNATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

DI-ALTERNATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch; extra large bell. Height, 7 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

"THE ALARM CLOCK WITH THE CONCEALED BELL"

See cut of interior view showing bell located entirely within the case. The unsightly visible bell eliminated. Bell cannot be disarranged or thrown out of adjustment.







SIREN.—30 hour time, Long Alarm (four minutes), with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass; Case, nickeled and highly polished.

VIBRATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass silvered; Case, solid brass, old brass finish.

ROTATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside case. (See interior view.) Height, in.; Dial, 4 1 2 in.; Case, seamless brass nickeled.

TEAR THIS OFF AND MAIL TO-DAY

THE E. INGRAHAM COMPANY, BRISTOL, CONN.:

Gentlemen—Enclosed find $6.00. Please send me by express, prepaid, your "Introductory Assortment" of eight alarm clocks, consisting of "Standard," "The Rattler," "Long Alarm," "Alternator," "Di-Alternator," "Siren," "Vibrator" and "Rotator." Yours truly,

Name ..... Address .....

mination or meridian passage of any n star.

then with a suitable instrument an servation of a star's transit across the ridian can be obtained, and the time of occurrence be noted by a clock or ronometer, a comparison with the cata- ue will disclose the amount by which clock or chronometer is fast or slow. h an operation of finding the clock or is always what astronomers under- d by the expression "obtaining time." instrument used for making these rvations is known as the transit in- ument, and consists essentially of a scope so mounted as to be capable of nging about a horizontal axis in the e of the meridian.

he accompanying illustration shows such nstrument ready for the observation. he eye-piece of the telescope is placed reticle, comprising a number of spider s, of which the attached diagram shows to be stretched vertically and two zontally across the field of view. The rument is so adjusted that the middle



NDARD TIME BELTS OF THE UNITED STATES.

of the vertical threads coincides as rly as possible with the imaginary circle the sky called the meridian.

When observations are to be made for ermining time, the astronomer first turns the Ephemeris or some catalogue of rs, and selects a star which is soon to minate, then from the declination he ntally calculates the altitude at which star will transit. By means of a read- circle attached to the instrument he sets telescope at the proper angle, so that star will pass through the field of view. ther of two methods may now be em- yed in making the observations. The t and older of the two is known as the ye and ear" method.

This consists of watching the star pass ough the field, and while listening to half-second beats of the chronometer, imating to the nearest tenth of a second e time at which the star crossed each read of the reticle. In the "chronographic thod," now much used, the mind has less do, and hence more accurate results can obtained. Here as before the astronomer tches the passage of the star across the reads of the reticle, but instead of esti- ting the time of transit, he presses a legraphic key at the proper instant. The y is in electrical connection with an in- rument called a chronograph, and an tomatic record is made of each observa- n. Either method will leave a record r the five threads similar to the follow- g, the Roman numerals designating the number of each thread in order of observation:

I.	16.7
II.	25.5
III.	34.3
IV.	43.0
V.	7h. 9m. 51 7s.
Mean	7h. 9m. 34.24s.

The above is the actual result of a set of observations made by the writer, using the eye and ear method. The figures in the "seconds" column were written immediately after the transit of each thread; the hour and minute were filled in at leisure after the last observation.

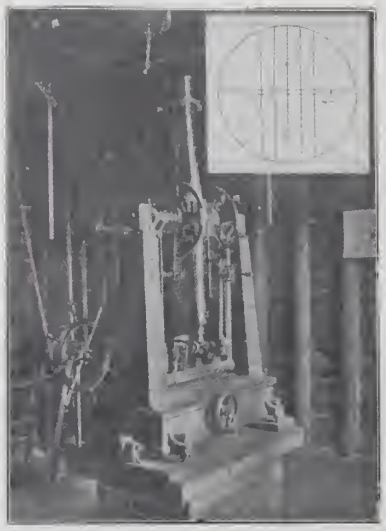
The mean of these observations will give a more precise result for the transit over the middle thread than a single observation could afford. The exact right ascension of the star we will suppose to have been known as 6h. 58m. 35.95s., which equaled the correct time of the star's transit. The chronometer, however, recorded the time of transit as 7h. 9m. 34.24s., and was therefore fast by the amount of 10m. 58.29s.

Were the instrument in perfect adjustment, and were there no personal element to enter into the result, such a set of observations would be quite sufficient. As a matter of fact, however, there are always small errors in the instrument, which must be determined and applied as a correction to the final result. The astronomer, therefore, does not rely wholly upon a single record like the above, but will usually repeat the observation with a number of different stars on the same night. From these numerous records he is able to deduce the necessary corrections, and thus obtain a more accurate value for the chronometer error.

Time thus determined, ordinarily correct to within one-tenth of a second, is *sidereal* time; and though very useful to the astronomer, is quite unsuited to the use of the world in general, whose activities are governed by the rising and setting of the sun, and not the stars. Sidereal time must therefore be converted into *solar* time. This is easily effected by a simple calculation constantly employed by the astronomer. Having obtained solar time, there remains only to distribute it to the outside world.

Until within the last twenty-five years each community used its own local time, but as travel became more extensive it was found quite inconvenient to alter one's watch and system of time reckoning for every few miles of traveling east or west. Accordingly, in the year 1883 the United States adopted the present system of standard time. The whole country from the Atlantic to the Pacific was divided into time belts of approximately fifteen degrees in width. The "Eastern" belt, extending as far west as Buffalo, uses the time of the 75th meridian, which is very nearly that of Philadelphia, and is five hours slower than Greenwich time. Crossing into the "Central" belt, watches are set one hour earlier, as the time employed is that of the 90th meridian, six hours behind Greenwich time. Similarly, "Mountain" time uses the 105th meridian, seven hours behind, and the "Pacific" belt adopts the 120th meridian time, just eight hours slower than that of Greenwich. Such a system is quite indispensable to railroad lines, and hence standard time is sometimes called "railroad time." At present almost every civilized country is using some system of standard time, usually under the control of its own government.

The chief source for standard time in the United States is the Naval Observatory at Washington, D. C. Here high-grade clocks are carefully regulated by observations of the stars at night, and all necessary corrections applied. For the five minutes preceding noon of each day, eastern time, the Western Union and Postal Telegraphic companies suspend all ordinary business, and throw their lines into connection with the Washington Observatory. It is so arranged that the sounders all over the lines make a stroke each second during the five minutes until noon, except the twenty-ninth of each minute, the last five seconds of each of the first four minutes, and the last ten



AN OBSERVATORY TRANSIT INSTRUMENT FOR DETERMINATION OF STANDARD TIME. DIAGRAM SHOWS RETICLE OF TRANSIT.

seconds of the fifth minute; then follows the final stroke at exact noon.

This affords many opportunities for the correction and setting of timepieces throughout the country. The Western Union Company also operates a system of some 30,000 clocks, which automatically set themselves by the noon signal each day.

In addition to the Washington signals, many smaller observatories determine and distribute time in a similar way to jewelers and local railroad lines. In most of the larger seaports, time balls are dropped at noon, and give mariners an opportunity to correct their chronometers. Fire-alarm companies aid in the distribution of time in many localities by sounding bells at certain specified times each day, thus affording the public a convenient source of "correct time" with a reasonable degree of accuracy.

George C. Lang, a jeweler and optician of Barton, Vt., has purchased the property of the late Dr. C. R. Skinner, at that place.

Amos A. Shaw recently celebrated the 45th anniversary of his business career in Alfred, N. Y.

STILL SUPREME

Patek, Philippe & Co. Watches

ANNUAL TRIUMPH AGAIN REPEATED

Nearest to Perfection as yet Reached by Portable Timepieces

Records of 1908-1909

KEW OBSERVATORY TRIAL OF WATCHES AND CHRONOMETERS

1st, 3d, 6th, 7th, 8th, 10th, 11th, 12th, 15th, 17th and 22d

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GENEVA OBSERVATORY TIMING CONTEST

The Unique First Prize for Best Average Running between Manufacturers with Average 254.68, the highest ever obtained

6 First Prizes - - -	out of 10	21 Fourth Prizes - - -	out of 30
14 Second Prizes - - -	" 30	18 Honorable Mentions - -	" 34
18 Third Prizes - - -	" 35	7 Single Mentions - -	" 21

MORE THAN ONE-HALF OF THE AWARDED PRIZES

Awarded Hors Concours (Beyond Competition): Milan, 1906; St. Louis, 1904; Chicago, 1893; Paris, 1900; Paris, 1889; Antwerp, 1885; Zurich, 1883. Centennial Exposition: Philadelphia, 1876. Gold Medal: Nuremburg, 1905; London, 1885; Calcutta, 1883; Croningen, 1880; Paris, 1878; Vienna, 1873; Paris, 1867; Paris, 1855; London, 1851; Paris, 1844. Diploma of Honor: Nice, 1883.

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Exclusive factory sales agents being established.

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A **UNIVERSAL** selling plan that means more sales

Additional salesmen wanted with watch knowledge

WE'VE STRUCK THE KEY NOTE

Now it's up to you to **"PLAY"** to the tune of

GOOD BUSINESS

We're putting on the market

Our New Elk Watch

16 SIZE



At
The
Same
Old
Price

$12.50

Subject to Jewelers' Circular Key and
6 per cent. Cash Discount



This Beautiful Elk Dial in Five Colors

In 20 year Gold Filled Cases — Jointed — Fitted with our
Improved B.B. "Alden" Lever Movement

Having

Tempered Steel Safety Barrel — Cut Expansion Balance — Cut Top Plate
Exposed Train Wheels **Red Gilded Train Wheels**

Double Roller Escapement	Breguet Hairspring	Exposed Winding Wheels
Recoil Click	Exposed Pallets	Pull-Out Set

Thin Model — Guaranteed

Every Elk who sees one in your show window will want one, and the reasonable price will enable him to get it

Write us for a supply of attractive little leaflets to help you boom this new watch proposition, then

LOOK OUT for the
Announcement
of our
New Traveler's Watch
for the
HOLIDAY TRADE

Wire your orders to

The New England Watch Co.

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OR THE LEADING JOBBERS

OUR



FACTORY



Let Us Help Build Up Your Watch Business

The sole object of our co-operation department is to help our customers to increase their watch sales. We have just issued a "help you" folder which is full of trade building ideas. *Write for it to-day.*

South Bend Watch Company

Manufacturers of High Grade Watches South Bend, Indiana



MONTROSE

Nine inches high; two and one-half inch Porcelain Dial; one-day lever time; Solid Mahogany; Genuine Inlaid.

Sessions Clocks

Have you seen our new line of one and eight-day Solid Mahogany Inlaid Clocks?

They are fine sellers.

We also manufacture the best black marbleized wood clocks on the market.

THE SESSIONS CLOCK CO.
Forestville, Connecticut, U. S. A.
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HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

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Sole Agents to the Trade for
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LONDON

Wachter

Patented

Ball Bearing Bow

Patented July 25, 1905
May 21, 1907
March 30, 1909
Patents pending. Patented in foreign countries

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The Wachter Mfg. Co.
HARTFORD, CONN.



Gold Cases with our Patented Ball Bearing Pendant and Bow are on the market in all sizes.

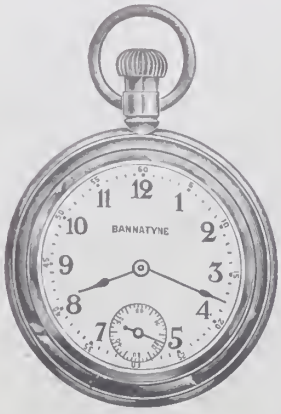
THE ONLY BOW WHICH WILL NOT PULL OUT

Made for safety;
Made to last
Made to look well.

"The proof of the pudding is in the eating."

THE PROOF OF THE WATCH IS IN THE ACCURACY OF ITS TIME

$1.50



$1.50

14 Size.

THE "BANNATYNE"

IS

"A TIMEKEEPER AHEAD OF THE TIMES"

WALTER FRAZER BROWN

Western Representative **Columbus Memorial Building**

CHICAGO



No. 82.
89 in. x 20 in.
Solid mabogany case, brass dial, black numerals, etched sun rays, decoration in center, corners and arch; brass covered weights.

The "Monastery"

We constructed the "Monastery" works with a view of competing with a weight movement against inferior spring works. Our success has been great. The weight "Monastery" construction, chain wind, is of such excellent quality in every respect and offered at such a reasonable figure that it is out of question to-day to offer any hall clock above $50.00, with long pendulum spring works.

A genuine Grandfather clock has always a weight movement. And we will state that any chiming Hall clock made up with a cheap spring movement can never be satisfactory. The hammer blow is too weak to get the tone out of good bells; only thin, light bells can be used with the little blow of the hammer; every day the spring gets weaker and the chiming slower; it even ceases after 5 or 6 days. Besides, in such cheap affairs the dial works are not suitable for quarter chiming. The combination makes a very poor clock. Not so with the "MONASTERY," which are heavy, powerful brass works, with solid steel pinions and built as a good weight chiming movement should be constructed.

The illustrated model is a fine piece of furniture, fit for any residence, and can be obtained with three combinations of striking:

1. With five 1¼" tubular bells, made and tuned by Mr. R. H. Mayland (Westminster chimes); list.....$180.00
2. With five rodgongs, also Westminster chimes; a feature in this combination is that the hour is struck on 4 gongs which, being tuned in a chord, produce a sound which is the nearest imitation of the distant resonance of a big tower bell; list... 151.00
3. Hour and half strike on 4 rodgongs, tuned in a chord; list..... 104.00

Prices F. O. B. New York.

BAWO & DOTTER, 26-34 Barclay Street, New York

Makers of the High Grade "Elite" Tubular Chiming Hall Clocks

Grand Prize, St. Louis, 1904

Grand Rapids, Mich.
Sept. 26, 1909.

Fulcrum Oil Co.,
Gents:

I would like to try your Fulcrum Oil. Please send me a sample. I have sat at the watch bench over sixty-two years and have been looking all this time lor GOOD OIL. I hope you have it.

Yours,
R. H. Lee, 209 Ashton Building.

Yes, Mr. Lee, we certainly have it



Fulcrum Oil

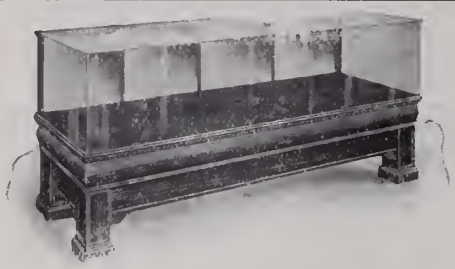
positively will not gum—will not evaporate—will not become rancid or discolor in any length ol exposure will not corrode the pivots and is the only Watch or Clock oil ever known which is absolutely without acid AND WE CAN PROVE IT.

Watch and Clock makers who are using FULCRUM WATCH AND CLOCK OILS have put an end to their oil troubles. Some have not worked as long as Mr. Lee, but all have had the same troubles. You can end YOUR oil troubles by using FULCRUM OIL.

35c. per bottle—$3.75 per dozen

For sale by all Jobbers

FULCRUM OIL COMPANY, Franklin, Pa., U.S.A.



American Beauty Display Case, No. 480.

WE HAVE BUT ONE COMPETITOR and that is YESTERDAY

We try to make to-day eclipse it.

That's Why

we manufacture more store fixtures than any six other factories combined;
our product is recognized as the highest grade store fixtures in the world;
and most important to you are the Low Prices we name.

The Reason Is Obvious:

We make all our findings; buy raw material in large quantities; and are satisfied with a small percentage of profit.

Let us figure with you for one case, or an outfit.

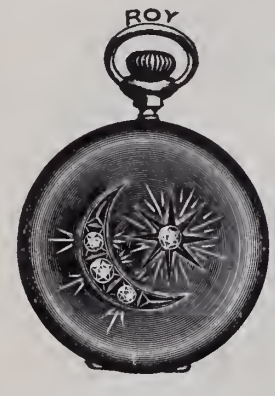
GRAND RAPIDS SHOW CASE CO., Grand Rapids, Mich.

BRANCH FACTORY, LUTKE MFG. CO., PORTLAND, OREGON

New York Office and Showroom, 724 Broadway
St. Louis Office and Showroom, 1329-1331 Washington Ave. } Under our own Management

The Largest Show Case Plant in the World

ROY



IF IT'S A

ROY

TRADE MARK REGISTERED

IT'S STANDARD

ROY
WATCH CASE COMPANY

ROY



ROY WATCH CASE CO.

21-23 Maiden Lane, New York

704 Market St., San Francisco

REPRODUCTION OF THE OLD

Willard Banjo Clock



ELEGANT DESIGNS

SUPERB FINISH

MADE TO LAST

The pinions are c
hardened and p
ished and plates
made of heavy h
brass.

Derry Manufacturing Company

DERRY, NEW HAMPSHIRE

JULES JÜRGENSEN

Watches and Chronometers

PARIS—"THE GRAND PRIX"—1900

SOLE

RUDOLPH & SNEDEKER
65 Nassau St., New York

AGENTS

OUR

Self Winding

Clocks are reliable

The Imperial Electric Clock Co.

Granite City, Ill.

Learn Watchmaking

Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address

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HOROLOGICAL DEPARTME

BRADLEY POLYTECHNIC INSTITUT

Formerly Parsons Horological Institu

PEORIA, ILLINOIS

LARGEST AND BEST WATCH SCHOOL IN AMER

We teach Watch Work, Jewelry, Engrav
Clock Work, Optics. Tuition reasonable. B
and rooms near school at moderate r

Send for Catalog of Information



THE PENNSYLVANIA WATCH CASES

Trade **XXX** Mark

A New Case
Which is Proving a WINNER

It will mean **increased business to the Dealer** who carries a line of these cases in his stock.
Our line will be **sold exclusively** through the **Dealer and Jobber.** In offering our goods for sale, you will not be up against the competition of Mail Order Houses.

Drop us a line for description and prices. You will find both interesting.

THE PENNSYLVANIA WATCH CASE COMPANY

YORK, PA.

THE BEST YET

acques
e Coultre



SAFETY RAZOR

MORE simple, more durable, more apely and especially ore easily kept in good ndition than any other fety razor. Note the xibility of its protecting mb, which allows the ade to fall easily in posi-n and adjust itself auto-atically.

Send for Price-List

MATHEY BROS., MATHEZ & CO.
ole Agents, 21 and 23 Maiden Lane, N. Y.

SAND BLASTS
AMERICAN SWISS FILES
GAS FURNACES, BLOWERS, &c.



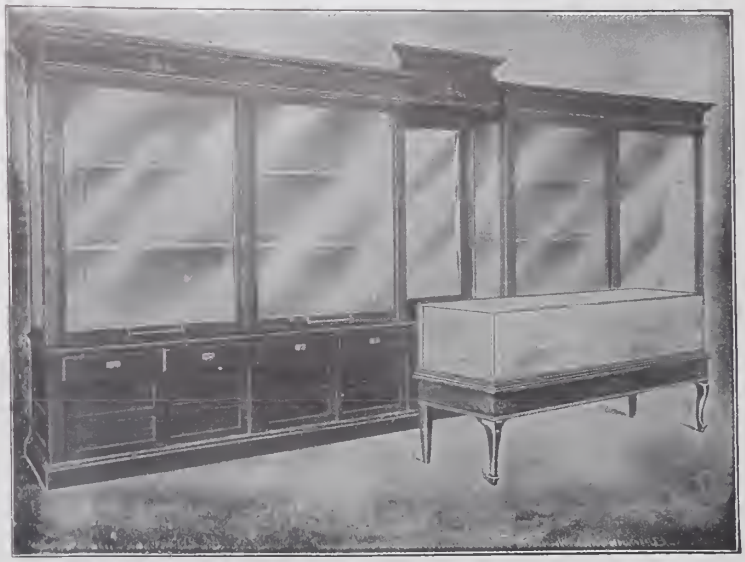
ZEUNER'S BEST JEWELERS' SAWS
JEWELERS' SUPPLIES
FILES AND TOOLS
Established 1876
E. P. Reichhelm & Co.
24 John Street
New York



Price, $20.00 Price, $12.00

Brass—Bronze—Silver—Wood
Tin—Glass
SIGNS
NEAT TASTY
SHOW CARDS
J. H. SPANJER & CO.
71-73 Nassau St., New York
Established Yesterday At Your Service

PATENTS
Procured promptly and properly in all countries. Also trade marks and designs.
DAVIS & DAVIS
220 Broadway, New York and Washington, D. C.



Colonial Wall Case No. 123. Counter Case and Table, No. 107B.

F. C. JORGESON & CO.
159 to 167 ANN STREET, CHICAGO
MAKERS OF High-Grade Jewelers' Fixtures

H. J. HOOPER



The Recognized Leading Jewelry Auctioneer of New York, with an Unparalleled Record for Successful Sales

NOW READY—A new booklet, the largest ever issued by any auctioneer, containing credentials telling you of 22 years of successful selling in every part of the United States. Any jeweler contemplating a sale will do well to write **immediately** for a copy of this attractive and interesting work.

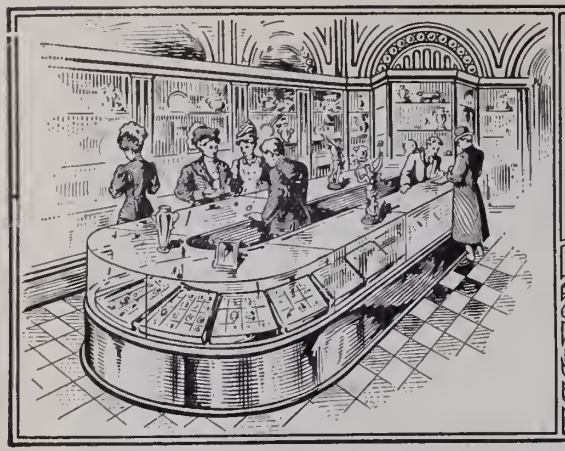
H. J. HOOPER
37 Maiden Lane :: :: NEW YORK

JEWELERS' REPAIR KIT
For Combs or Barrettes

Sample Box No. J, Containing the Following—
1 Doz. Joints Assorted
1 Doz. Catches Assorted
½ Doz. Pin Tongs Assorted
1 Bottle Cement
Guaranteed to repair any article made of Celluloid
Sent Prepaid on Receipt of Price, 50c.
OR FROM YOUR OWN JOBBER



FRANKLYN MANUFACTURING CO.
783 Eighth Avenue :: :: NEW YORK CITY



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

An Educational Window Display to Advertise the Watch-Repairing Department.

Prepared expressly for The Jewelers' Circular-Weekly by R. F. N.

WINDOW displays which aim to enlighten or impart information to the intelligent onlooker always attract considerable attention, and, if the information has to do with the business of the storekeeper, gives prospective customers a certain amount of confidence in him. A jeweler or watchmaker, for example, who takes the pains of dismantling a watch and of placing the different parts in his show window with an inscription under each part, giving the name of that part, compels the prospective purchaser of a watch to believe that he takes more than an ordinary interest in horology and in watch and clock repairing. "He loves his work" will be the verdict, and that is the man who will be visited when his particular services are needed.

The man who takes only an indifferent interest in his work is no longer sought. Specialization and correct knowledge are forcing him to retire. Hence, we see that one is impressed psychologically with a display such as that shown herewith.

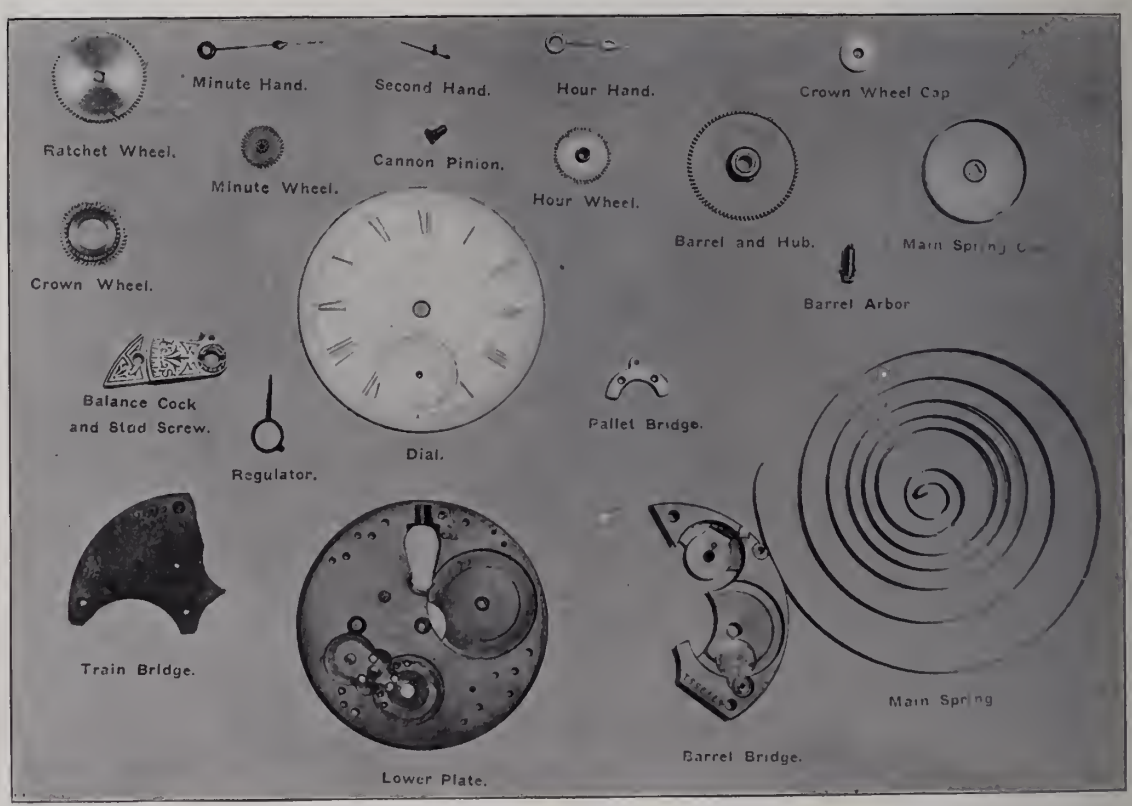
The display can be made without incurring any expense except the purchase of an old movement, which will cost from 35 to 65 cents. Take the watch apart and paste up the different parts on one or two different pieces of stiff cardboard, as shown in the two illustrations. Have your printer, or, better, your show-card writer, if you have one, print the names of these parts very neatly and large enough to allow the wor to be read without effort by the avera man.

An appropriate title for the display wou be:

> The Mysteries of a Watch Unfolded.

This might, if desired, be reinforced other phrases such as:

> We Know Watches From A to Z.



AN EDUCATIONAL DISPLAY, SHOWING CARDBOARD WITH WATCH PARTS PASTED THEREON.

> We Understand the "Anatomy" of a Watch.

These phrases should be done in ve neat lettering by a show-card writer, if e is available. If not, let your printer gi vent to his artistic inclinations.

L. F. Smith, Oskaloosa, Ia., is now the east on a buying trip.

Storekeeping Department.

Up-to-Date Selling Methods.

(Extract from an article by FRANK FARRINGTON, in *Advertising and Selling.*)

A STORE that gets the name of always coaxing and importuning its custom to buy more will be disliked and people avoid it. The public like to step in and and be free to go away without having stand off a series of insistent attempts to them other things which they do not nt. The retail salesman may easily erdo persistence under such circumnces.

On the other hand, the mere handing out the goods asked for is being nothing t a slot machine would not be, and the chine would have the best of the argnnt.

f I had a clerk who was nothing more n a machine for taking orders, I would charge him and get a phonograph. The low who cannot help the business by enraging people to buy better goods, more ofitable goods, or other goods than rely what they come in and ask for, is a bit better than a phonograph, which uld take the orders and repeat them th far fewer mistakes than the ordercing clerk would make.

The mere order-taker is worth as much 50 cents a day, maybe a dollar, if he can rap parcels nicely, or if he is willing to lp deliver goods and do odd jobs.

A good deal of the live advertising of the odern store is done on the basis that if ople can be induced to come into the re for one thing they are pretty apt to y something else before they get out. ow much does a clerk help on this propotion? That is the measure of his salesanship. If he does not help the store to t its money back on a sale that made no ofit, he is a poor investment for the ore. And any clerk who is a poor investent for the store is a poor investment for mself.

Of course, customers may look around id find things they want even if no one lls their attention to them. So might ey go looking around town for a store at hich to trade, and stumble into yours ithout ever having seen it advertised, but at is scarcely an argument against adversing.

It is the business of the clerk to help eople to find things they want, other than st what they ask for, and the clerk who most successful at this is the best salesan, provided all the time that it is understood that there is no salesmanship in overading a customer.

It is the clerk's business to know what he store is advertising. If the store is roperly run it will make it easy for the lerks to keep posted on such things, but is up to the clerk to find out, anyway. here are too many cases where the customer goes in and asks for some special she as seen advertised, only to find that the alesman knows nothing about it and has o look it up. This gives a visitor a pretty ood line on the amount of business being lone on the article that has been advertised as such a big seller.

Plenty of stores get a bad name on account of the incapacity of a few of the employes. It is the poor service that is noted, rather than the good, even if it happens only occasionally. And one or two mistakes a day will soon give a very general opinion that there is something wrong with the service in that store

This is due to the fact that it is human nature to complain of any real or fancied injustice, and each customer who feels a grievance will take more pains to air that grievance elsewhere than to come back to the store and get it adjusted. A few such customers going around telling their troubles will soon make much feeling that the store is not fair.

A part of salesmanship is carrying at heart the interests of the customer. People soon discover when a salesman is inclined to help them to a wise choice of goods, or when he is inclined to sell them the most he can regardless of their own needs or inclinations.

It is frequently the case that the salesman knows better than the buyer how many or what goods ought to be bought, and this enables the salesman to do the buyer a favor that will leave an everlasting impression. It is at this juncture that the poor salesman falls down and loads up his man, while the wise one restrains himself and lays a foundation for future business.

It is just as important for a salesman to build for his future as for a merchant to do so. None of us can hope to succeed in a day or in a year. We are here for life, and if we expect to continue in business, either in one place or another, it is wise and necessary that we build as we go along. Otherwise we are using no better judgment than any fly-by-night con. man.

Any practical art can be made more practical by being made more scientific. That is, the way to make an art worth the most possible money, the way to raise its value to the highest power, is to perfect it from the beginning. When you start in to learn salesmanship, learn each step well. Get the rudiments firmly implanted and then the advanced steps will be more easy.

One of the rudiments of salesmanship (or of any other art), is health. With health as a basis any man has 10 times—yes, a hundred times—the chance to make a success that he could have without health, and it is questionable whether there can be any large success unaccompanied by health.

Eat to live. Sleep till well rested. Exercise enough to keep your chest expansion normal, and take recreation sufficient to keep your mind fresh.

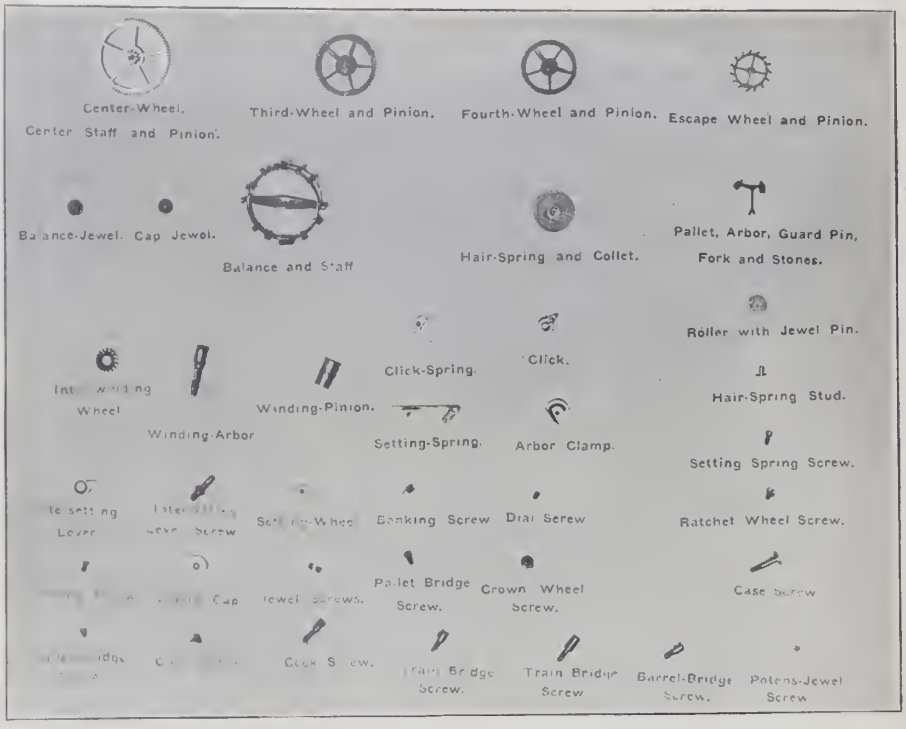
After health comes the necessity for making one's self personally pleasing. Learn to talk intelligently of other things than your business. Keep posted upon current events well enough to be able to reply with sense to a remark upon any subject of the day. Don't be a one-idea man.

Strive to develop a character that will give people reliance in you. That will help you with the public, and it will help you with your employer. A man cannot make a success without a good character. Whatever seeming success he achieves will be based upon a foundation of sand, and it is only a question of how long before the fall will come.

In order to be a successful salesman you must first be a success at what God made you—a man. You cannot hope otherwise to succeed at these things you would make yourself.

The man who reaches a point where he thinks that he is a crackajack, and about at the top, has reached a point from which he will go down hill unless he takes his own measure before getting on the toboggan.

(To be continued.)

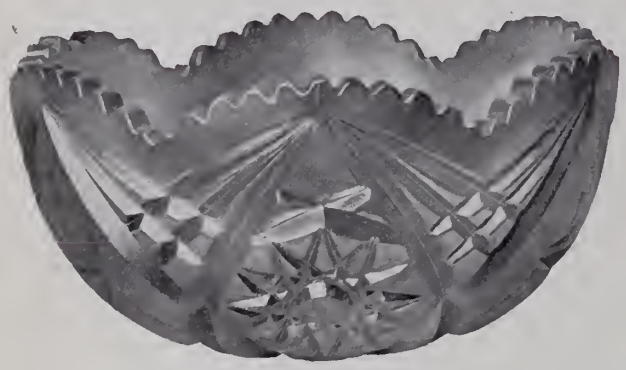


A SECOND CARD, SHOWING OTHER WATCH PARTS.

We Do Not Use Pressed Blanks

Hawkes Cut Glass

IS CUT FROM THE *SOLID* BLANK



No. 1.



No. 2.

No. 1 illustrates a pressed blank, *viz.:*—the pattern pressed into the Glass.

No. 2 illustrates a solid blank, the kind entirely used by us.

The DIFFERENCE in the finished article is unmistakable, the pressed blank being devoid lustre and brilliancy and giving one the idea of a cheap moulded article. It can easily be detected passing the fingers lightly over the inside of the article. Wherever the cutting on the outside is deep a slight swelling on the inside will be noticeable to the touch. Whereas the genuine article cut fr the solid blank is free from all these defects, being perfectly smooth on the inside, having a lustre a brilliancy only equaled by that of the diamond, and when held to the light is as clear as crystal.

Pressed or Figured Blanks Cut Over Appeal to the Department Store Trad

WE DO NOT SELL DEPARTMENT STORES

but cater exclusively to the legitimate Jewelry trade. In return we ask for the business of the Jewelers whom we are seeking to protect by furnishing genuine cut glass (not purchasable by department stores) at prices competitive with the inferior product.

No piece of HAWKES CUT GLASS cut from the sol blank is genuine without this trade-mark engraved on

HAWKES

T. G. HAWKES & CO., Corning, N. Y

Grand Prize Paris Exposition

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

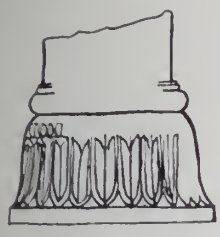
THE CONNOISSEUR'S HANDBOOK.

Definitions of Some Technical Terms in Gold and Silver Smithing and Ceramics Alphabetically Arranged for Easy Reference.

By Clement W. Coumbe.

(Continued from issue of Oct. 6.)

AMPANIFORM. The bell shape as found, xample, in the capital or base of pillars own as *campaniform.*

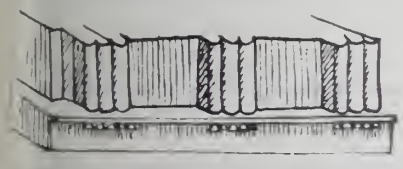


AMPANIFORM BASE OF PILLAR AT SUSA.

ANABUS. "A wooden stock or frame- k used by potters and sculptors round ch the clay was laid. In small statues vessels it was of the simplest descrip- , and mostly of the form of a cross."— rper's Class Dict.

ANACHUS (Gr. Kanachos). "A Greek lptor born in Sicion about 480 B. C. He rked in bronze, in the combination of d and ivory (chryselephantine), and also wood. His masterpiece was the colossal tue of Apollo at Miletus."—Scyffert.

ANALICULUS. The channels in a triglyph so called (See *triglyph.*)



CANALICULUS.

ANBERIA. "Armor for the legs. Jam- res."—Meyrick.

ANCELLI. "A trellis, iron grating, or nerally an ornamental barrier separating e place from another."—Mollett. Whence r *chancel.*

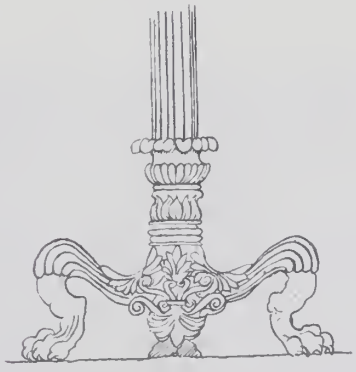
ANDELABRA AND CANDLESTICKS. "For hting, the *candelabrum* played an impor- t part in the domestic and religious life the ancients. In the house they mostly ployed slender, delicate bronze *candela-* , and for religion the great state *can- labra* of marble. The *candelabrum,* like column, consists of three parts—the se, the shaft and the capital.

"To afford the necessary steadiness the se of the *candelabrum* is on a compara- tively large scale, and divided into three legs, which stretch out towards the points f an equilateral triangle. For the foot the claw of an animal, and in particular the claw of the lion, is used Not infrequently



PUBLIC OR STATE CANDELABRUM. ITALIAN RENAISSANCE. AT VENICE.

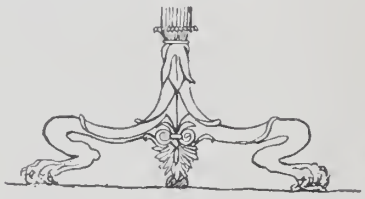
the claws rest on balls or disks. The transition to the shaft is designed with a double calyx, the upper leaves of which rise and encircle the shaft, and the lower leaves descend and mask the junction of the three legs. A delicate anthemion may be per-



ANTIQUE CANDELABRUM FOOT. STYLE 1.

ceived between each pair of feet on richer examples. In exceptional cases the leg appears to grow from the mouth of an animal. Occasionally a circular, profiled and decorated disk is used instead of the double calyx and anthemion.

"The decoration of the shaft of the antique bronze domestic *candelabrum* is sim-



ANTIQUE CANDELABRUM FOOT. STYLE 2.

ple, and consists of flutings or channelling, sometimes of naturalistic buds and leaves. It is divided into zones, or the shaft swells and diminishes alternately, giving a richer profile.

"The capital of the *candelabrum* has a plate or cup-like form according as it is destined to receive a lamp or a candle. The tops of the antique bronze *candelabra* are profiled like the so-called *kraters.*"—Meyer.



ANTIQUE CANDELABRUM CAPITAL. NAPLES MUSEUM.

The term was originally used for the candle or torch, as the name implies. But later the holders for lamps were also so called, the same style of stand being used for both purposes. As they stood on the floor or the ground they were quite tall of structure.

Ecclesiastical candelabra and *candlesticks.* In the IV. century brass *candelabra,* inlaid with silver, were presented to the churches by Pope Sylvester. The most handsome *candlesticks* are the seven-armed ones, formed in imitation of the famous Temple *candlestick.* Of such a kind is the noble bronze *candlestick,* after the style of the Romanesque period, which the Abbess Mathilda (about 1003) gave to the minster

KALANA GLASS

AN entirely new and beautiful effect in etched glassware in which floral designs, such as pansy, lily, poppy, geranium, etc., are shown in an attractive manner true to nature. No illustration could convey the exquisite beauty of this ware.

During the dull times we have been preparing to meet the prosperity which we were certain would follow. You can now find among our samples many good things in Cut Glass, Engraved Glass and Rock Crystal for prompt shipment.

C. DORFLINGER & SONS

36 MURRAY STREET - NEW YORK

Pacific Coast Agent: A. I. HALL & SON, INC., Jewelers' Bldg., San Francisco

Canadian Agent: JAMES A. PITTS, 179 St. James Street, Montreal

We Are Now Showing a Large Line of

CANDLESTICKS

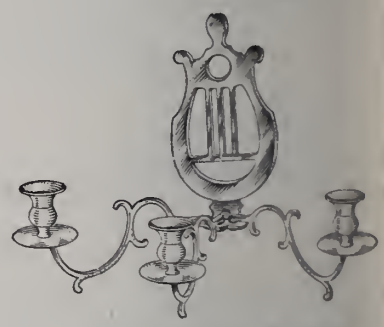
SMOKING SETS

JEWEL BOXES and FERN DISHES

in Solid Brass, Plain Polished and Engraved. In design and finish for the *exclusive jeweler.*

THE PAIRPOINT CORPORATION

New York, Chicago, Montreal, San Francisco. Factories, NEW BEDFORD, MASS.



Cast Brass Candlesticks

AND

Candelabra

BOTH MODERN AND ANTIQUE

CATALOG AND PRICES ON REQUEST

W. D. ALLEN MANUFACTURING CO.

151 LAKE ST. CHICAGO

Established 1879

LOUIS W. HRABA

29 East 19th St., New York

Manufacturer of

Fine Leather Goods

Exclusively for the Jewelry Trade

FRANK F. SCHWARZ Telephone, 5502 Bryant CHARLES R. SCHWARZ

THE SCHWARZ BROS. COMPANY

Manufacturers of

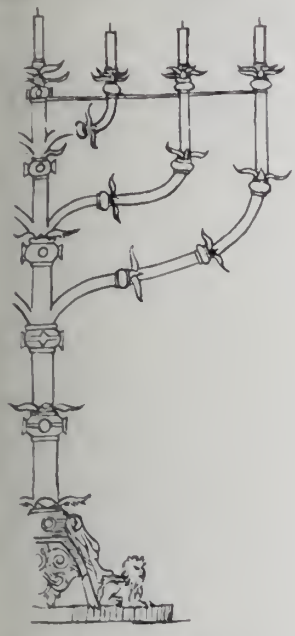
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urch at Essen, membered by handsome amental bosses.

"Besides these large *candlesticks,* there also *pergulae* (*espaliers*), *herciae* (harvs), *rastella* (rakes)—that is, candlesks with a broad upper slab, on which



SEVEN-ARMED CANDLESTICK.

ny lights can be brought together by the e of one another, and for which the signation in Germany is *kerzstall* ronce). Also are here to be reckoned three-cornered *candelabra* (*hercia ad cebras*), as the iron one in the cathedral Osnabrück. They were used on Good iday, and in such a way that, at the singg of the Psalms, the lights were extinished one by one in rows. Lastly there e the simple but generally very large *ndlesticks* made for one single, very thick ber each, which it was the custom to ace before the altars, sometimes in pairs the steps of it.

"From the simple candelabra arose at t the altar *candlesticks,* which can be oved not to have stood on the altars bere the XII. century, but which now are



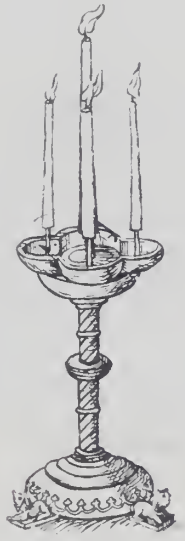
NNAISSANCE CANDELABRUM. BRUNSWICK CATHEDRAL.

cessary to it. In the earlier times we d only two on an altar, and, as a rule, ey also occur in collections as pairs. They e mostly of bronze, and in the Romanque period are covered with pierced liage and creeping tracery-work, with agons and other animals, often with strikes and fantastic shapes on the foot; but they are often of copper with enamel illustrations. As the latter, in consideration of their painted decorations, were formed with a very simple and little-membered contour, with surfaces as flat as possible, the *candlestick* of which we give as an illustration (see cut) forms a strong contrast to those treated as sculptures. Some excellent and especially large ones we see in the episcopal museum at Münster;



WALL LIGHT AT DORTMUND.

others in the archiepiscopal museum at Cologne, in the national museum at Munich, in the museum at Freising, and here and there in the treasuries of old churches. In the Gothic times, as a rule, the altar lights are simple works, cast in brass, without ornament, but often distinguished by noble proportions and fine membering. Of a



ALTAR CANDLESTICK WITH FIVE PRICKETS.

similar kind are the *lights of the acolytes,* with which the attendant on the priest had to conduct him to the altar.

"Lastly we may mention the *wall lights,* which were mostly fastened on the piers and on the walls. They seldom occur, however, among the lights of the Middle Ages. Romanesque examples are in the church at Fürsten, near Munich; Gothic ones in St. Cunibert at Cologne, in the Reinold church at Dortmund, and St. Mary's there (see cut). In the later times the staff which fastens the luster to the wall passes through a shield pierced with tracery-work, worked in elegant cast brass.

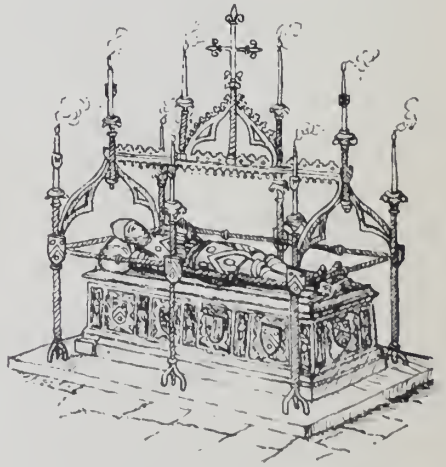
"Quite a special kind of light is used for the worship of the dead, as in festive offices for the soul; the raised catafalque in the middle of the nave of the church is surrounded by a number of *candlesticks.*"—Lübke.

Altar candlesticks. "From ancient representations we gather that some of these *candlesticks* were furnished with several prickets, as shown in the annexed cut, and in the church at Léau, in Flanders, a candlestick of this description is yet remaining."—Pugin.

Elevation candlesticks. "A pair of large candlesticks, standing either within or without the curtains, on the sides of the altar, holding tapers, lit immediately before the consecration, and in some churches extinguished immediately after the Elevation, in others left burning until after the communion. This term is not of any great antiquity. The candles lit to honor the Blessed Sacrament during the Elevation were generally held in the hands of the assistants. This is shown in the title pages of the old printed Sarum Missal."—Pugin.

Standing candlesticks "are standards to hold a number of tapers, set up in choirs, near shrines and images. Many of those still used in the Flemish and German churches are of the XV. century, and some exceedingly beautiful in design, consisting of a succession of diminishing circlets, supported by a standard, and forming a pyramidal mass of light. At Rheims Cathedral there were 10 *standing candlesticks* before the high altar covered with silver plates, nine of which held wax tapers on solemn feasts, and the 10th was for the Gospel. They were given by Henry, Archbishop of Rheims in 1170. In the church of Hal, near Brussels, a place of pilgrimage, the candlestick on which the tapers offered by the pilgrims are fixed stands in a sort of ornamental turret on the north side, and terminates in a perforated pinnacle to carry off the smoke."—Pugin.

Herse light. "This term is found in old churchwardens' accounts, and it does not,



HERSE LIGHTS.

as has been generally supposed, refer to lights set up round herses (see *herse*) at funerals, for these are directly mentioned

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tapers; but it signifies a candlestick, h many lights made like a harrow *rcia*), and for the service of Tenebrae Holy Week. The modern word "hearse" from *hercia*, the part being used for the ole."—Pugin.

Paschal candlestick "is a large candlestick ced on the gospel side of the choir, ding a large candle or pillar of wax, hted during mass and vespers, from ly Saturday until the Ascension of our rd. This custom is of very high anuity in the Christian Church, and is in a ely manner symbolical of our Lord's Resrection. These *paschal candlesticks* were de of an enormous size, and sometimes most elaborate design, nearly reaching the vaulting of the church, like that ich belonged to Durham Abbey before dissolution. At Constance the *paschal*



PASCHAL CANDLESTICK.

ndle was lit from the clerestory; at Chares the candle alone weighed 72 pounds; at heims it weighed 30 pounds; at Rouen 40 ounds. In the church of St. John Lateran ie candle was so lofty that the deacon was heeled in a portable pulpit to light it. In ie beautiful language of the *Exultet*, sung n the lighting of the candle, the candle is ompared to the pillar of light which uided the children of Israel, so that their igantic proportions are in perfect accordnce with the office of the day."—Pugin.

Processional candlesticks "differ from ose for the altar in being longer in the tem and lighter, for the convenience of arrying in processions; a pair are always ne on each side of the cross. A pair of *rocessional candlesticks* of the XII. century are still used at the Cathedral at Bruges."—Pugin.

CANDLESTICK. (See *candelabra.*)

(To be continued.)

Furnaces That are Fed With Sixteen Million Gold and Silver "Pieces" a Year in the Birmingham Assay Office.

SPOONS or similar articles come to the Birmingham, England, assay office in the rough, so that a small piece can be readily removed from each article for assaying, says the *Illustrated London News*. The sample is weighed in a balance that the thousandth part of a grain will turn. Then it passes through the furnace and is refined. The residue, that is (in the case of silver articles) the pure silver, is then weighed again, that it may be seen whether the alloy in the sample was correct.

Gold has to pass yet another ordeal.



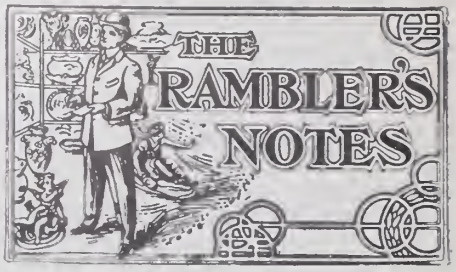
ORDEAL BY FIRE: A PRELIMINARY TO HALL-MARKING.

After they have been taken from the furnace the samples are boiled in nitric acid contained in platinum boilers. Reweighing follows.

About 16,000,000 gold and silver articles pass through the furnaces of the Birmingham Assay Office each year. The Birmingham hall-mark is an anchor; London's is a leopard's head within a shield; Chester's, three wheat-sheaves and a dagger; Dublin's, a figure of Hibernia; Edinburgh's, a castle; Glasgow's, a tree, fish and bell; Sheffield's, a crown.

In the illustration the furnaces for silver are at the further end of the row.

The City drug store, Ulen, Minn., is installing a line of jewelry and silverware.



RICH PLATES OF ENGLISH CHINA.

JUST at present the large importers of china have on hand principally stock pieces, but the lines will be replenished by the first of the year. At the New York salesrooms of John Davison, 12 Barclay St., some fine specimens of English china now shown include a line of acid gold border designs in Coalport ware. These plates appear in a number of treatments, some with heavy, wide borders, while in others the tendency is toward a lighter band. In fancy, heavily decorated plates one is shown with a gold and white border within which is overlaid filigree work surrounding a gold design in repeated effect alternating with a white and gold pattern. The center of the plate contains a landscape and is surrounded by a heavy gold frame. The line of cups and saucers is comprehensive and includes many attractive patterns. Many other plates in fanciful designs are shown, among which is a series of landscape plates in hand-painted effects.

*

HUDSON-FULTON SOUVENIRS

THE recent Hudson-Fulton celebration in New York gave rise to a variety of souvenirs in china, silver, etc., many of which were very attractive. Hudson and Fulton plates showing likenesses of the famous men and their ships are still seen in many shops. Quaint Dutch scenes depicting windmills, etc., are shown side by side with Dutch shoes made of china. These and other attractive novelties are now on exhibition, and are still attracting much attention.

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In a subsequent issue we shall show you, too, how and why the size of our plant and the perfection of our equipment enable us to refine waste at less cost and with less loss than is possible with the small output and the primitive processes in use in the average plant.

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WORKSHOP NOTES AND QUERIES

nswers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2352.—**Stripping Solution Difficulties.**—*Kindly give me formula making a good stripping solution; also the information you can concerning e I use two ounces cyanide, four ounces ow potash and one quart of water, but unable to strip. Bright comes out with sted effect before green or pickle color tripped. I use dynamo which has rheo- that will generate two to six volts.*
D. S. D.

ANSWER:—Gilded articles will often strip ven, leaving portions where the strip will affect the gold at all. A stripping so- on will attack the even surfaces, but cor- s and recesses are not reached in many tances, for the reason that the color is tected, while the flat surfaces, which e been most exposed to wear, are thin have very little of the coloring remain- . By stripping the remainder is removed fore the corners and recesses are reached. is advisable to use the stripping solution t, which may consist of a few ounces of nide dissolved in a quart of water. As anode a piece of electric light carbon can used. It is often necessary to scratch- ush the pieces to be stripped, which will p some. But oftener the recesses and rners will have to be brushed out with steel matting brush and removed in this y when the strip will not do this work. is, of course, will frost or matt the piece, hich is an advantage for Roman finish. If e matt finish is not wanted, then it must polished off by the usual method of pol- ing such articles. Whether the articles e treated by frosting or polishing the sur- ce should be treated thoroughly; other- ise an uneven finish will result upon re- loring. The voltage should be regulated cording to the size of the article to be ripped. A large piece requires a stronger rrent than a smaller one. The voltage ay be a little stronger for stripping than r depositing, but the coloring is so quick- stripped off that the voltage is of small nsequence. The principal point is to pre- are the articles so that the current can do e work evenly. Some of the articles re- ire more cyanide in the solution, and at a igher temperature than others. It all de- ends upon the amount to be stripped off.

QUESTION No. 2353.—**Dull Color on Nickel.**—*Will you kindly give us, through our columns or otherwise, formula of a quick-acting preparation that will give a dull dark brown or dark green finish on nickel? want something which can be painted on with a brush and which will give a fairly durable finish. The red sulphide of antimony and aqua ammonia, mentioned by you, will not act on nickel for us.* *C. S.*

ANSWER:—Nickel will not oxidize as readily as copper or silver with the usual chemicals. It is best if the nickel can be plated with a film of copper, or silver; then almost any dark shade can be produced with liver of sulphur by merely dipping it into hot water in which is dissolved a piece of liver of sulphur and a little ammonia added. Another method is to lacquer the nickel with black lacquer, which is quite durable, but will wear off eventually. Another way is to lacquer the nickel with transparent lacquer; when dry, paint over with dead-black japalac, which can be purchased in any paint store, thinned with a little turpentine or a mixture of turpentine and linseed oil. This dries hard and can be finished by rubbing with a cloth. The *English Mechanic* gives a formula for a black dip for nickel which may be tried. The nickel must be perfectly clean, as the dip will not take on greasy or tarnished surfaces. The solution consists of four ounces of hyposulphite of soda and four ounces of sugar of lead, dissolved in one gallon of soft water. The solution must be used boiling hot. The articles should be immersed. The color is at first yellow, then purple and finally a dark blue. When it reaches this condition it should be rinsed and dried. It must then be lacquered with a lacquer of the shade desired. The lacquer will protect it and the color will last for several years.

QUESTION No. 2354.—**Graining Brass Watch Parts.**—*I have some plain brass watch parts to which I want to give a matt granular surface. How may I do this?*
G. B.

ANSWER:—To matt grain brass watch parts, fasten these parts to cork disks with pins and brush with a paste made of water and the finest pumice powder. It is then well washed and placed in a solution of 10 parts of water, 0.002 parts nitrate of mercury and 0.004 parts of sulphuric acid. After removing from this it is well washed and is then ready for the following solution: Silver powder, 28 parts; tartaric acid, 85 parts; common salt, 100 parts. The above parts are mixed together and moistened with water to form a thin paste. Place the brass parts on the corks in a shallow dish and put on the paste. After a few moments stir and bring fresh paste to the brass. This will soon produce a grain on the brass. Wash off well and finish with a scratch brush.

Jewelry and watches worth in all about $500 were stolen recently from the store of Head & Sloan, Clinchport, Va.

A Simple Method of Recovering Gold from Cyanide and Yellow Prussiate Plating Solutions.

(From the *Brass World.*)
(*Continued from issue of Oct.* 13.)

REMOVING THE ZINC.

AFTER the gold solution has remained with the zinc in it for the necessary length of time, the solution is poured off from the zinc as completely as possible. The zinc may now be taken out and placed in a smaller vessel, such as an evaporating dish or glass jar, in order to allow a more convenient treatment.

The zinc is washed thoroughly by pouring clean water over it and then pouring off completely. This is done five or six times. It is unnecessary to filter the solution, as all of the gold adheres to the zinc.

TREATING THE ZINC WITH ACID.

The zinc now completely washed is treated with sulphuric acid made up as follows:

Water	9 parts
Sulphuric acid	1 part

The water and the acid are mixed and allowed to cool. It is then added directly to the zinc in small portions at a time, in order to prevent too rapid an action. The zinc gradually dissolves leaving the gold.

When all action of the acid on the zinc ceases a large number of black flakes will be found floating around in the solution. These are the gold. Owing to the fact that they do not settle readily it is necessary to filter them and it is easily accomplished by the use of a glass funnel and filter paper. When all the solution has drained off from the gold, the funnel is filled up with clean water and again allowed to drain off. This is repeated five or six times, in order to get rid of all the sulphate of zinc in the filter paper.

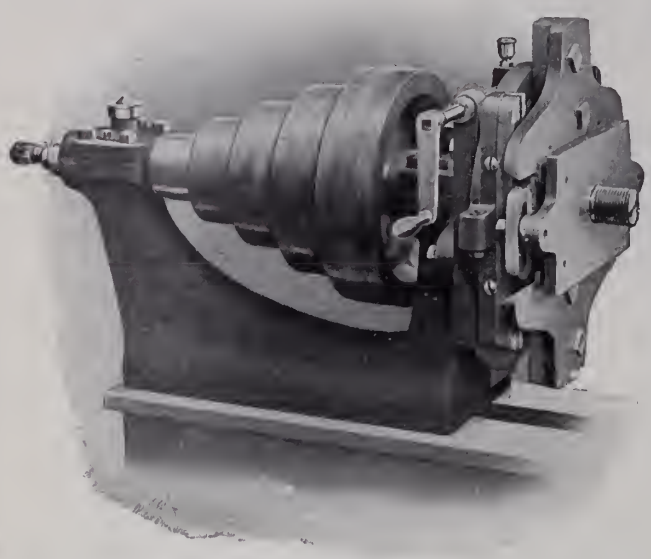
When the gold has thus been washed, it is allowed to remain on the filter paper and the whole dried. The flakes then may be easily brushed off with a small, stiff brush.

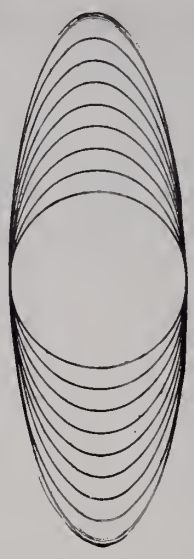
FINAL TREATMENT OF THE GOLD.

The gold thus obtained, while sufficiently pure for many purposes, contains more or less lead and frequently a little silver. The lead is obtained from the zinc used. It is impossible to obtain zinc free from it. If the gold plating solution contains silver, this, too, will come down with the gold. The gold, therefore, needs purification before it can be used. The method is as follows:

Place the gold flakes (after they have been detached from the paper) in a small evaporating dish or casserole and pour over them a mixture of two parts of water and one part of nitric acid. The nitric acid must be chemically pure, otherwise it may contain some chlorine, that will form aqua-regia and dissolve the gold. The whole is then heated for some time, until all action ceases and the gold is allowed to settle. The clear liquid is poured off, another portion is poured on, and the heating again allowed to take place. Actual boiling is preferable, as the gold is then more thoroughly purified.

The gold will turn a clear yellows color and resemble pure gold. Before it is usually black. When the second heating has





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n completed, the clear liquid is poured
completely, clear water added and then
ured away. The addition of water should
repeated five or six times when the gold
ll have been washed free from acid and
ner foreign matter. The gold is now
re. If heated to redness in a small
ucible, it becomes quite dense and of a
ighter color. If desired, it may be melt-
in a clay crucible under borax and a
all button obtained. This, however, is
necessary, as it only serves to unite the
ld into one mass.

TESTING THE PROCESS.

The feasibility of the process was tested
making the following experiment. A
d solution was made up in the following
nner and serves to represent a gold plat-
g bath generally used:

ter	1 gallon
assium cyanide	3 oz.
d	1 dwt.

To this was added one ounce of fine zinc
nings and the whole frequently stirred
d allowed to remain over night. In the
rning the solution was poured off, the
e washed, treated with acid in the man-
r previously described and the gold melt-
down into a bead and weighed. The
ld used for making up the solution was
curately weighed, so that a close check
uld be obtained. The following are the
sults:

ld taken	1.000 dwt.
d obtained	.978 dwt.
	.022

Loss = 2.2 per cent.

It will be appreciated, therefore, that the
ss of 2.2 per cent. of gold is quite small
such an operation, and probably much
it was lost during the washing and other
echanical operations. It serves to indi-
te, however, how accurate the process
and how easily it may be applied to the
claiming of gold from plating solutions.
he successive steps in the process may
enumerated as follows:

(1) Treating the gold solution with zinc
rnings.

(2) Washing the zinc turnings from the
hausted solution.

(3) Treating the zinc turnings with dilute
lphuric acid.

(4) Washing the flake gold left.

(5) Treating the flake gold with dilute
tric acid to remove lead and silver.

(THE END.)

Simplified Electroplating for Jewelers.

Written expressly for THE JEWELERS' CIRCULAR-WEEKLY by R. B.)

(*Continued from issue of Oct. 6.*)

LACQUERING PLATED OBJECTS.

AFTER the articles are completely finished as explained, except in rose or French ray, it is prudent to proceed and lacquer iem.

OBJECT OF LACQUERING.

An object well lacquered and, if possi-e. heated after lacquering is well pre-ared to withstand the effect of time. When ell lacquered it is impervious to the action f the atmosphere and will stand a great eal of handling. In fact, it is indispensa-le in the case of silver-plated objects, as ilver readily oxidizes and loses its bright-ess.

Lacquer may be applied by both methods —by brushing over with a fine camel's hair brush or by dipping the object into the lacquer. The latter method is economically practised in manufacturing establishments, but for jobbing the brush method is applied to advantage.

Great care and close vigilance must be exercised in preparing the work for lacquering

In the first place, the object intended for lacquering must be absolutely free from moisture, dampness and humidity. An adhesive and tenacious coat of lacquer can be

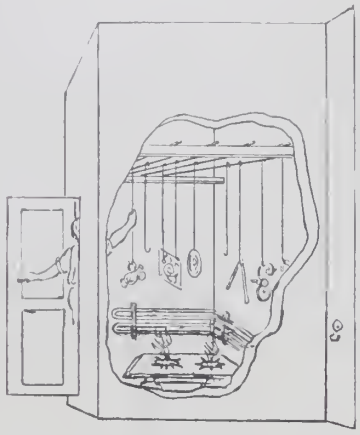


FIG. 15.

put on only when the surface of the object is perfectly dry.

Objects made of cast iron, steel or spelter should be well heated before lacquering in order to expel the moisture absorbed during the plating process.

The above-mentioned metals have a tendency to give up the moisture absorbed, during the course of several days, without any special effort on behalf of the operator; but when it does so voluntarily it is usually accompanied by innumerable little dark spots, frequently referred to as "breathing spots."

To avoid the appearance of such spots after lacquering it is deemed necessary to heat the articles made of such metals prior

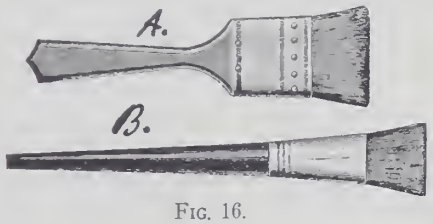


FIG. 16.

to lacquering over a slow flame for several minutes, and thereafter permit them to cool off. The article should not be lacquered while it is warm, for the reason that the lacquer is a very sticky substance and will dry too rapidly, hardly affording sufficient time to completely finish lacquering the whole object, and thus causing the brush to stick and prevent an easy flow of the lacquer, which is indispensable to good lacquering.

Secondly, reasonable prudence must be exercised to render the object perfectly free from dust, stains and foreign substances; for once the lacquer is applied it is then too late to invoke any remedy save the doing of the work all over again, an experience that should be carefully avoided, for the removal of the lacquer will, beyond question, injuriously affect the plating and cause unnecessary delay, annoyance and expense.

In short, the article after plating must be dry, spotless and free from dust.

The lacquer, which usually is too thick for use without thinner, which is specially prepared for the purpose of thinning the lacquer, should not be employed alone, as it causes the brush to drag and show stop marks, caused by incontinuity of the stroke.

When thinned properly it will enable the operator to completely and uniformly coat the article, taking care to completely cover all depressions, cavities, etc., so as to prevent the atmosphere from attacking the plating at any part, for once oxidization sets in it is like the work of a secret worm in preparing the early ripeness of fruit and its quick decay.

After the article is well and completely covered with a coat of good lacquer it should be moderately heated, as previously explained, over a slow flame.

An excellent way to heat small articles of jewelry, such as buckles, brooches, cuff



FIG. 17.

buttons, medals and clock ornaments, after lacquering, is to suspend them on wires and hang them on a small wrought-iron baking oven of the type frequently employed for pie baking at home. They are inexpensive, convenient and very efficient for jobbing purposes. The oven is placed on a small gas or oil stove affording a small flame which will heat the oven in a comparatively short time. The article should be arranged therein as shown in Fig. 15.

The objects should be allowed to remain in the oven at least for a period of 30 minutes, during which time the articles should have acquired considerable heat. A camel's hair brush which will prove serviceable in rendering a flowing coat of lacquer and avoid foaming and air bubbles and show no stop marks or streaks is shown in Fig. 16.

The brush marked A is to be employed in lacquering large objects having flat or smooth surfaces, and will cover considerable area in a short time.

Brush marked B should be used for small objects and such parts of larger objects as brush a will not readily reach in depressed and hollow recesses of object. The method and manner of lacquering is shown in Fig. 17.

(*To be continued.*)

Ernest H. Prey, engaged in business at Watertown, S. Dak., was married, recently, at Winona, Minn., to Miss Florence Clarke.

UNITED STATES SMELTING AND REFINING WORKS

L. & M. WOLLSTEIN

16 JOHN STREET, NEW YORK

SWEEP SMELTERS AND ASSAYERS

Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing precious Metals.

POSITIVELY HIGHEST PRICES PAID FOR OLD GOLD AND SILVER

IMPORTERS OF PLATINUM **ORE AND BULLION ASSAYS A SPECIALTY**

WE PAY THE HIGHEST PRICES FOR **OLD GOLD AND SILVER**

4 Kt.....16c. per dwt.	12 Kt.....48c. per dwt.	18 Kt.....72c. per dwt.
6 Kt.....24c. per dwt.	14 Kt.....56c. per dwt.	20 Kt.....80c. per dwt.
8 Kt.....32c. per dwt.	16 Kt.....64c. per dwt.	22 Kt.....90c. per dwt.
10 Kt.....40c. per dwt.		24 Kt.....$1.00 per dwt.

We pay the highest market price for Silver. Prompt attention given to consignments sent by mail or express

A. ZAREMBOWITZ, 216-218 EAST HOUSTON ST. **NEW YORK**

"THE REES SPECIAL" GRAVER

The finest Graver in the WORLD. NO QUESTION about it. Money back if not delighted.

Razor Steel. Hand Forged. Result of years of experimenting

Mounted, READY TO USE, 50 CENTS



Catalogue for the Asking

REES ENGRAVING SCHOOL, Dept. C, Library Building, ELMIRA, N. Y.

SCHUTT'S JEWELERS' ENAMEL

SOLE AGENTS

F. W. DEVOE & C. T. RAYNOLDS CO.

101 FULTON STREET, NEW YORK

PLATINUM In Sheet or Wire, Any Degree of Hardness
SCRAP REFINED OR PURCHASED

THE ROESSLER & HASSLACHER CHEMICAL CO.

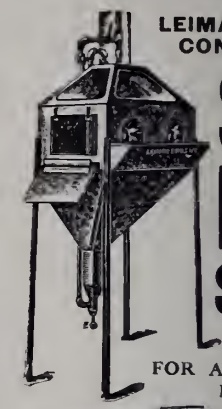
NEW YORK OFFICE, 100 WILLIAM ST. FACTORY, PERTH AMBOY, N. J.

LEIMAN'S AUTOMATIC CONTINUOUS FEED

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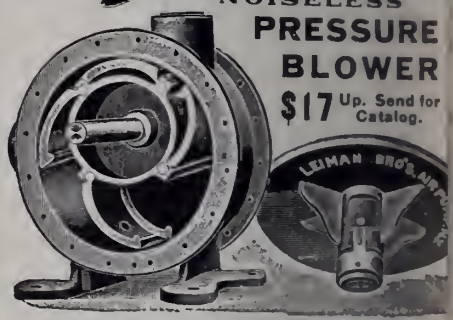
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NOISELESS **PRESSURE BLOWER**

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68 Bonykamper Ave., Newark, N. J.

CASTINGS Gold, Silver, Bronze, Brass, German Silver, Copper and Iron.

L.D.TEL.2072 L. Supply Jewelers' Silversmiths, Die-makers, Mould-makers, etc. Bronze Forces, Hard Bronze and Iron Shells for Die-cutting Machines. Cast Iron Hub for sinking in Steel Dies. Chandelier, Undercut Work. Statuary.

AUGUST GRIFFOUL 280-286 CHESTNUT ST NEWARK N J

Britannia Metal

STANDARD ROLLING MILLS

363 Hudson Ave., BROOKLYN, N. Y.

ROLLING FOR THE TRADE DONE PROMPTLY

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AMERICAN PLATINUM WORKS

NEW YORK OFFICE
CHARLES ENGELHARD
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HUDSON TERMINAL BUILDINGS

NEWARK, N. J.

L. LELONG & BRO.

GOLD AND SILVER REFINERS
ASSAYERS AND SWEEP SMELTERS

S. W. Corner Halsey, Marshall and Nevada Streets, NEWARK, N. J.

Prompt attention given to Gold and Silver Bullion

SMELTING FOR THE TRADE



Twice as many jewelers are stocking the Gillette this season. Shows how leading jewelry stores are selling it. Especially good for the Christmas trade—jewelers have been starved for a live holiday specialty for men.

Just the thing women are looking for—solves the gift problem for husbands and brothers most satisfactorily.

Your Gillette showing gives a man a new idea—he wants one for himself and others for his friends.

Beautifully finished, it is well fitted for display in your stock. Few things in as small space give you as many sales as your Gillette exhibit.

Gillette Safety Razor, standard set, $5.00.

Pocket Edition cases in gold, silver, or gun metal, with razor and blade box to match, retail complete from $5.00 to $7.50.

Gillette Combination Sets—from simple ones containing razor, soap and brush at $6.50 up to elaborate sets with everything the most fastidious shaver could desire at $50.00. Especially sought for gift purposes.

Canadian Office:
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17 Holborn Viaduct, E. C.

GILLETTE SALES CO.
535 Kimball Building, Boston

New York: Times Bldg.
Chicago: Stock Exchange Building

Factories: Boston, Montreal, London, Berlin, Paris

Gillette Safety Razor

QUALITY FINISH



The
"PERFECT ONE PIECE"
COLLAR-BUTTONS

TRADE S C MARK
Registered in U. S. Patent Office.

ABSOLUTELY GUARANTEED
AGAINST BREAKAGE

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To avoid delay, use local address, 33-43 Gold Street
Salesrooms and Offices of the Diamond Dept.: 68 Nassau St., New York Diamond Cutting Works: 142 West 14th St., New York
Branch Offices: Chicago, Ill., 103 State St.; Amsterdam, Holland, 12 Tulp Straat; London, Eng., Audrey House, Ely Place.

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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The Jewelers' Circular
Publishing Company

11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

41st Year. WEDNESDAY, OCTOBER 27, 1909. Vol. LIX., No. 13.



Repoussé Plate in the Kassel Museum.

(*See Text on Page 59.*)

Alvin Deposit Ware

CRYSTAL COASTER SETS



WE have added to our extensive line of Silver Deposit Coasters many complete sets for various uses.

Coaster, decanter and six glasses for Wine; Liqueur Sets; Cocktail Sets consisting of two decanters, bitters bottle, sugar jar, mixing glass and six cocktail glasses; Coaster, pitcher and twelve tumblers for Water or Lemonade.

Besides Complete Sets we have Single Coasters from 3 to 18 inches, varying in price from 60 cents to $40.00 each.

ALVIN MFG. CO.
Silversmiths
NEW YORK

TRADE MARK

¶ If you haven't seen this u
write us for particulars.

A Trio of Perfect Points!



Fahys "Permanent"
Fahys "Bristol" and
Fahys "Montauk"

The three best cases in each grade

JOSEPH FAHYS & CO.

BOSTON NEW YORK CHICAGO SAN FRANCISCO

A CAREFUL SURVEY



A SEARCHING EXAMINATION

is essential in buying diamonds.

First get assortments from various dealers—compare the color, the make, the degree of perfection, and the price per carat—that's the way to buy diamonds.

(Possibly we would not be so candid if we didn't KNOW our prices were the lowest.)

J. R. WOOD & SONS

Diamond Cutters

Importers of Emeralds, Rubies and Sapphires

2 Maiden Lane,
Corner of 170 Broadway, New York



CUPID DOES NOT SLEEP

Consequently wedding rings are always in demand.

Our wedding rings are the best that can be manufactured.

Please bear this in mind, Mr. Retail Jeweler, the next time you order wedding rings.

J. R. WOOD & SONS

Wedding Ring Makers

2 Maiden Lane, Corner of 170 Broadway :: NEW YORK

GOLD RINGS

A POINTED SUGGESTION - TO THE JOBBER WHO WOULD HAVE A PROFITABLE SEASON - BUY O&B RINGS - THEY SELL

OSTBY & BARTON CO
PROVIDENCE R I

NEW YORK
9 MAIDEN LANE

CHICAGO
103 STATE ST



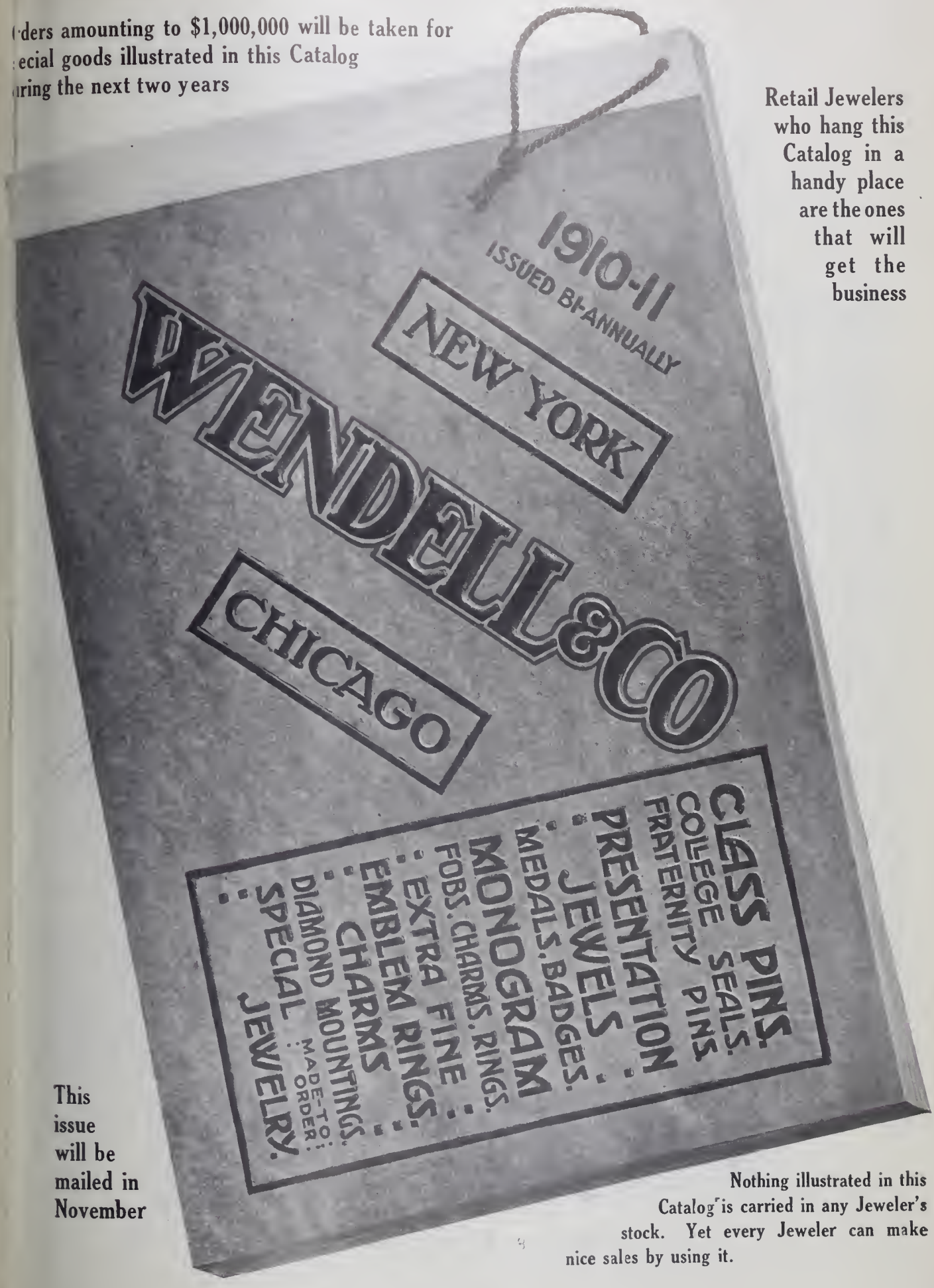
GOLD CARD JEWELRY

O&B

SEAMLESS GOLD-FILLED RINGS

Orders amounting to $1,000,000 will be taken for Special goods illustrated in this Catalog during the next two years

Retail Jewelers who hang this Catalog in a handy place are the ones that will get the business



This issue will be mailed in November

Nothing illustrated in this Catalog is carried in any Jeweler's stock. Yet every Jeweler can make nice sales by using it.



Simmons Chains

VERY little need be said about the Simmons line of gold-filled chains except that it is bigger, broader and better than ever. Comprising an aggregate of more than 15,000 patterns in

Vest, Dickens, Waldemar,
Pony, Lapel, Lorgnette,
Plain and Fancy Neck and Bead
and Eye-Glass Chains,

it affords the widest selection of patterns ever offered by any chain line.

Because of the wide and long continued publicity which has been given them, Simmons Chains are known throughout every section of the country.

And in the matter of quality of stock, making and finish, Simmons Superiority is universally recognized by the trade and by the buying public.

And that they make the best selling chain proposition the trade has ever known is evidenced by the fact that they are sold by fully 80 per cent. of the entire list of retail jewelers in the United States—hundreds of whom continue to carry Simmons Chains regularly—year after year.

R. F. SIMMONS COMPANY, Main Office and Works, **Attleboro, Mass.**
New York Salesrooms, 9-13 Maiden Lane. Chicago Salesrooms, Heyworth Bldg.



Examples of Simmons Superiority

JEWELERS 1909 CATALOGUE

Write for our Catalogue Proposition for Retail Jewelers

Do not arrange for your catalogue until you have heard our plan

A 10-Karat Line that is 10-Karat

The Keller Jewelry Mfg. Co.

Manufacturers of
BROOCHES, LINK BUTTONS, LOCKETS, SCARF PINS, BABY PINS, HANDY PINS, VEIL PINS, WAIST SETS, CROSSES, COMBS, FOBS, TIE CLASPS, CHARMS, LORGNETTE CHAINS, NECK CHAINS

64 Nassau St., New York

FACTORY:
8 Lum St., Newark, N. J.

Look for

This Trade-Mark

We can furnish you a High Grade Catalogue

Your name only appears. Every RETAIL JEWELER who is desirous of increasing his business should use our catalogue. Price of catalogue five cents.

Dueber Cases Stand Unquestioned



Dueber-Hampden Watch Co.

Canton, Ohio

)UALITY HOLIDAY ADVERTISING FOR RETAIL JEWELERS OUR SPECIALTY

There are many features in connection with our Catalog Proposition which are worthy careful consideration. Let us send you samples and explain how we can increase your business from 50 to 100 Per Cent.



STORE OF G. W. BOWERS, MARION, OHIO.

Enterprising Jewelers Use Our Catalogs

MARION, Ohio,
Feb. 8, 1909.

THE ARNSTINE BROS. COMPANY,
Cleveland, Ohio.

Gentlemen:—In reply to yours of the 6th will say I have used your catalogs for five years and I consider them a fine advertisement and one that adds greatly to any first-class store.

I can truly recommend them to be a winner.

Yours respectfully,
G. W. BOWERS.

The Catalogs sent out by this firm since 1904 were made by The Arnstine Bros. Company.

Our facilities are the best, likewise our products

ST. PAUL, Minn.,
Feb. 8, 1909.

THE ARNSTINE BROS. COMPANY,
Cleveland, Ohio.

Gentlemen:—Our business in December, 1908, was the largest we have ever experienced, and we started in business in 1883. We lay it entirely to advertising, and particularly to our 1908 catalog, which we know helped to increase our business.

We most cheerfully recommend catalog advertising.

Yours truly,
O. H. AROSIN.

The Catalogs sent out by this firm since 1907 were made by The Arnstine Bros. Company.



STORE OF O. H. AROSIN, ST. PAUL, MINN.

THE ARNSTINE BROS. COMPANY

Not only the Originators but the Leading Jewelry Catalog Makers

CLEVELAND, OHIO

In writing us please mention this issue THE JEWELERS' CIRCULAR-WEEKLY.

WORKS OF ART

TOURMALINE

CHRYSOPRASE

Any person interested in Works of Art can find what they wish in RAW and FINISHED material at the offices of the HIMALAYA MINING COMPANY, who offer their most wonderful products in various colors.

TOURMALINE
In pink and all other shades.

CHRYSOPRASE
In Emerald and Apple-green.

TURQUOISE—TURQUOISE MATRIX
In all shades of blue.

ALL orders are executed at short notice, as well as the engraving of any designs which may be requested.

OUR raw, also our finished material must be seen in order to be appreciated.

We carry an exceptionally fine line of GARNETS, AMETHYSTS, TOPAZ, OPALS and all other kinds of semi-precious stones, as well as precious stones, such as SAPPHIRES, RUBIES, PEARLS, etc.

Your patronage is earnestly solicited

Himalaya Mining Company

15-17-19 Maiden Lane, New York

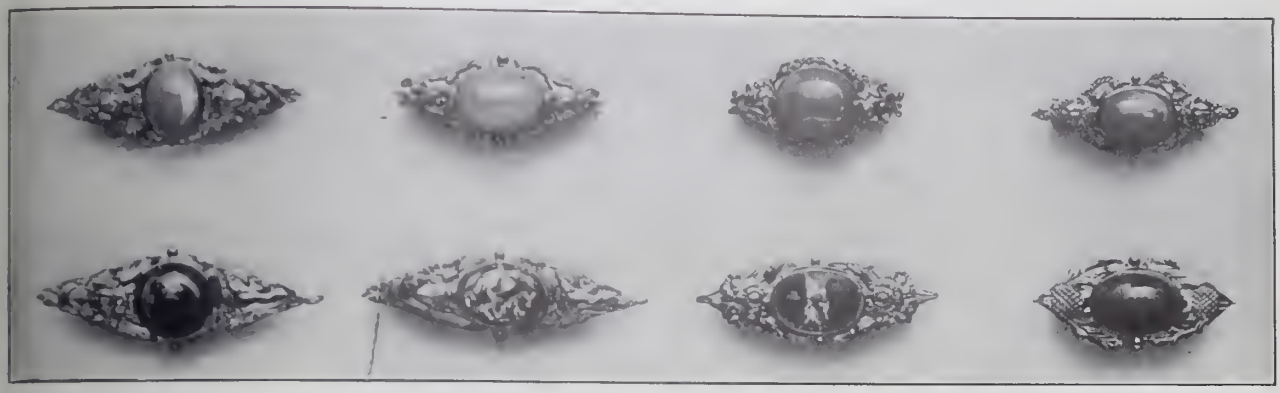
London Paris Oberstein Boston Providence

TURQUOISE — TURQUOISE MATRIX

UNUSUAL JEWELRY

All Our Gold Jewelry in 14K., 18K. or 22K.

14K. Hand-Made BROOCHES



The above are a few of our new designs for 1909-1910. Hand-made heavy mountings with **Lapis Lazuli, Jade, Garnets, Chrysoprase, Turquoise Matrix, etc.**

SILVER PENDANTS

New Designs *Hand-Made* *Sterling*



The above Silver Pendants, mounted with real Semi-Precious Stones, including Lapis, Amazonite, Spanish Topaz, Turquoise Matrix, Sardonyx, etc.

☞ REPRESENTATIVES CALLING ON THE TRADE FROM THE ATLANTIC TO THE PACIFIC COAST.

CURIOUS CHINESE 14K. RINGS

VAN DUSEN & STOKES CO.

1123 Chestnut Street :: :: PHILADELPHIA



IMPROVED BEZEL AND WHEEL CHUCK No. 26

CUT IS FULL SIZE.

Larger capacity for holding work and improved construction.

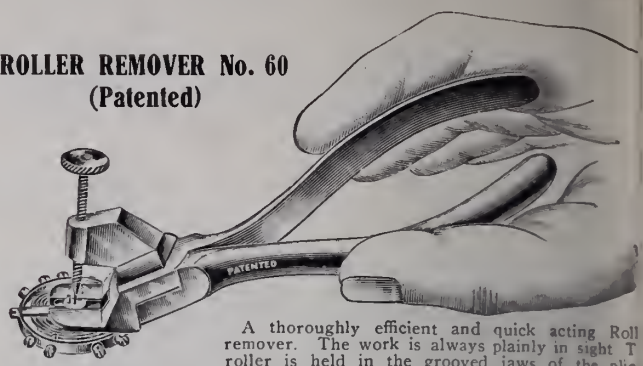
Will hold wheels or plates from 3 mm. to 52 mm.

Bezels, rings, watch cases, etc., from 13 to 62 mm.

State name and size of lathe when ordering.

Price, Each, $9.00

ROLLER REMOVER No. 60 (Patented)

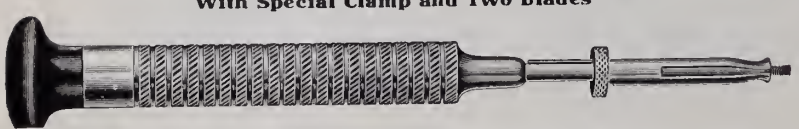


A thoroughly efficient and quick acting Roll remover. The work is always plainly in sight T roller is held in the grooved jaws of the plie The adjustable head which holds the screw is quickly brought into positi over the staff and the most obstinate roller will instantly yield to t gradual pressure of the screw.

Nickel Plated, Each, $1.50

SCREW DRIVER No. 112

With Special Clamp and Two Blades





Use the screw driver like an ordinary one until the screw is partly extracted. Then press the sliding clamp down; this is so made that it engages the head of the screw and holds it until it is desired to put it back again, when it automatically disengages itself, and the driver sends the screw clear home. Particularly useful with stud screws.

Our illustration shows the clamp drawn back, which permits the driver to be used like any ordinary spectacle screw driver. The other illustration shows screw held in the clamp ready to be placed in the mounting.

Price, $1.00

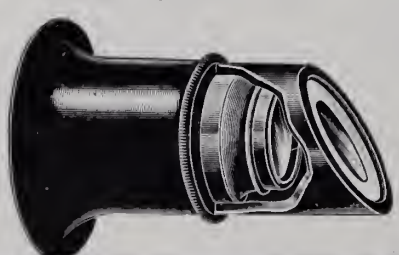
SPECTACLE AND EYEGLASS SETTING-UP PAD No. 1



Tbis pad consists of a circular piece of rubber not too solid to yi when a convex surface is laid upon it, thus preventing any possi breakage. It has a metal rim with two bent arms which hold the clam of the eyeglass or spectacle, and keeps them in place while the screw driven home.

Price, each, 50 cents

REFLECTING LOUPES

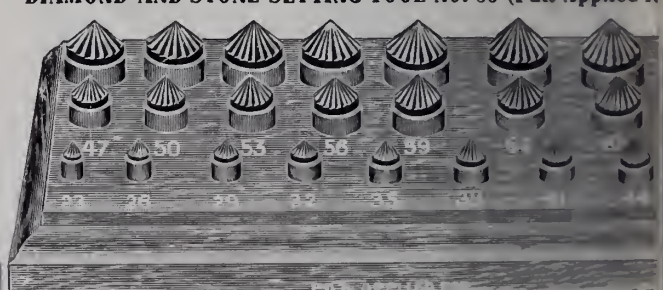




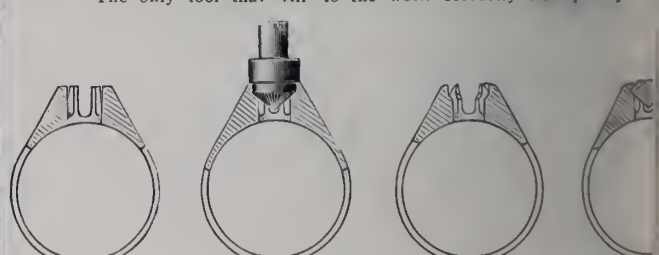
For inspection between the plates of a watch movement, or any recess from which light is excluded, these loupes are an absolute necessity. They have been greatly improved in construction, the mirrors now being optically ground concave, which causes them to reflect powerful rays of light at the necessary point.

Single Lens, Focus 2 in., 2½ in., 3 In. - Each, 85c.
Double Lens, very powerful - - " $1.50

DIAMOND AND STONE SETTING TOOL No. 85 (Pat. Applied fc



The only tool that will do the work correctly and quickly.



These tools, invented by a stone setter of many years' experience, do the work they are intended for with absolute perfection, whether in hands of an experienced or inexperienced workman. In eight sec after adjustment in lathe will cut a smooth seat for any stone from to 2 carats.

Tools are made of polished and hardened steel and are indestructi Will fit in chucks Nos. 28 and 44.

The greatest labor saving device ever invented in the line of st setting cutters. Put up in neat block and box.

Price, per set, $5.50

For Sale by all Jobbers in the United States and Canada.

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New Yor

"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES



"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES

As Handsome As Any Solid Gold Line On the Market.



As Handsome As Any Solid Gold Line On the Market.



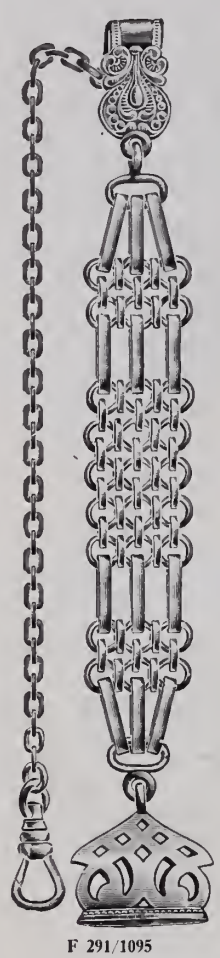
Factory and Main Office,
LUDINGTON, MICH.

NEW YORK OFFICE,
37 and 39 Maiden Lane.

CHICAGO OFFICE,
701 Heyworth Building.



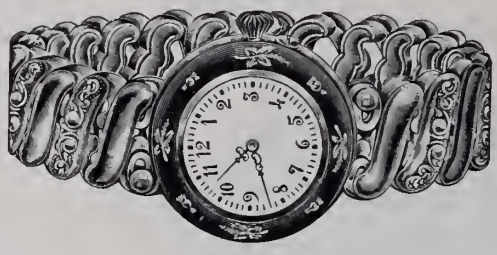
STAR WATCH CASE CO.



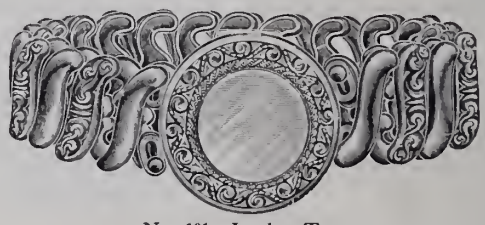
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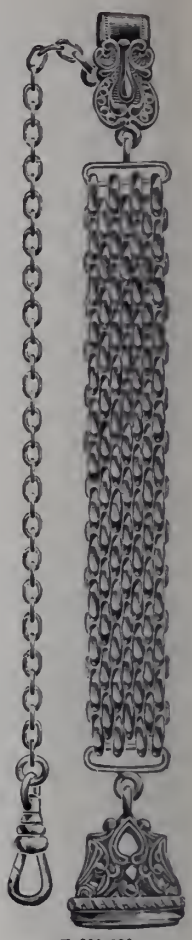
No. A67. Eight White, One Red Stone.



No. 45.



No. 101. Locket Top.



F 293 993

The popularity of the CARMEN BRACELET continues unabated as evidenced by the large orders placed with us for the Fall trade. FOBS are more popular this season than ever before. Sample some of our latest creations and you will be convinced that they are winners.

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden

We Lead, Others Follow!

A careful selection with honest purpose and the requisite amount of push have put us where we can safely say we lead and others follow.



Fontneau & Cook Co.

Factory: ATTLEBORO, MASS.

NEW YORK: 15 Maiden Lane

CHICAGO: 1203 Heyworth Bldg.



THE REASON WHY

We are able to handle orders for Mesh Bags in any size quantities is because after long years of experimenting—on what seemed to others an impossibility—we have at last succeeded in making a machine to produce mesh.

The advantages to you are many, of which a few are: a perfectly smooth strong mesh, finer than can be produced by hand for double our price—prompt deliveries—and a guarantee that your Holiday orders will be taken care of. Your experience will supply many others.

W. & D. Bags are offered by Leading Jobbers.

WHITING & DAVIS CO.

7 Maiden Lane
New York

PLAINVILLE (Norfolk Co.), MASS.

103 State Street
Chicago

Great Leaders for the Holiday Season



These veil pins and baby pins we have brought out especially for the holiday season. Everyone admires the delicate coloring and artistic merit of Cloisonne enamels—but many of the large pieces are too expensive for general popularity. In producing this new line we have retained all the exquisite colorings, but have reduced the size and adapted the pieces to the popular styles. The combination was happy—the duplicate orders tell the story. The pins are remarkable sellers. This is one line that will pay for the holidays—therefore order now. Trade on all lines is exceptionally brisk this fall, and it may turn cold December 1st—it will be impossible to have your orders filled

THE CHAS. M. ROBBINS COMPANY
Manufacturing Jewelers and Enamelers
Attleboro, Mass.

NEW YORK OFFICE 17 Maiden Lane
CHICAGO OFFICE 103 State Street

Plates and Printing by
THE PENINSULAR ENGRAVING COMPANY
Builders of Catalogues for Retail Jewelers
Detroit, Michigan

ONE OF THE COVER DESIGNS

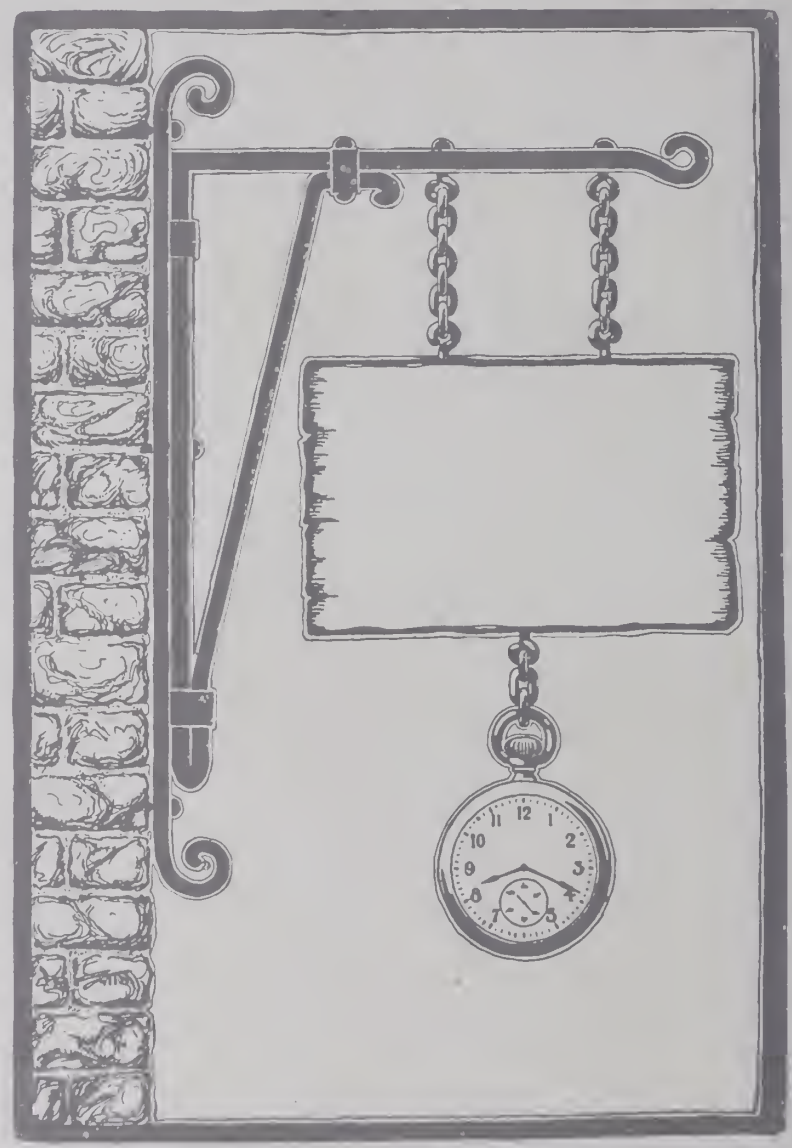
USED ON THE FINEST AND BEST

Retail Jeweler's Catalog

EVER OFFERED TO THE TRADE

There are no strings attached to our proposition. It is clean, legitimate and fair.

We devote our entire time to building catalogs and other advertising for Jewelers; nothing else.



We sell our catalogs to the legitimate Retail Trade only.

We have nothing whatever to do with the sale of the merchandise

This print is a reduced illustration of the cover design.

NOTE TO THE TRADE:

WE can take care of only a few more catalog orders, for this year. If you are interested in **the best catalog** on the market, communicate with us at once. **Our Xmas Booklet** is now ready. The prettiest booklet ever issued. We sell it to only one Jeweler in a city. Order now

THE PENINSULAR ENGRAVING COMPANY

Builders of Catalogs for Retail Jewelers

DETROIT, MICH.



STYLE
QUALITY
PRICE

The above three requisites in jewelry produce good selling goods.

Since 1850

we have striven to have all of our goods correct in the three requisites.

How well we have succeeded

Our Customers Know

and

Those who know are our Customers

John T. Mauran Mfg. Co.

Makers of

10-K. Solid Gold Jewelry

61 Peck St., PROVIDENCE, R. I.

10 K

TRADE MARK

Since 1850

Consult the Catalogue

Prize Cups



No.	Pints	Height
839	¾	5 Inches
840	1	7 "
841	2	9 "
842	3¾	11 Inches
843	6	12½ "
844	8½	14½ "

STERLING SILVER

Our line of Sterling Silver includes about everything made in flat ware or hollow ware. Call at our warerooms and inspect our many new patterns in Sterling and in

SILVER PLATE
STERLING INLAID
SILVER DEPOSIT WARE
and CUT GLASS

The quality is the highest, the beauty of design is apparent, while variety is assured by the number of our producing plants.

INTERNATIONAL SILVER CO.

WAREROOMS:

18-22 John Street (Subway Entrance) — **9-19 Maiden Lane**

NEW YORK

FACTORIES

THE BARBOUR SILVER CO.
THE HOLMES & EDWARDS SILVER CO.
MERIDEN BRITANNIA CO.
THE MERIDEN CUT GLASS CO.
1847 ROGERS BROS.
ROGERS & BROTHER.
ROGERS, SMITH & CO.
WILCOX SILVER PLATE CO.
THE DERBY SILVER CO.
THE MERIDEN SILVER PLATE CO.
THE WM. ROGERS MFG. CO.
THE ROGERS & HAMILTON CO.
SIMPSON, HALL, MILLER & CO.
THE WATROUS MFG. CO.

GENERAL OFFICE: MERIDEN, CONN.

Hardwick

So "Far and Away" Ahead of Anything in the Line of Silver Plated Flatware as to Justify the Term "Without a Rival"

Made By

Simpson Hall Miller & Co.

International Silver Co.
Successor

WALLINGFORD
CONNECTICUT
U.S.A.

IN

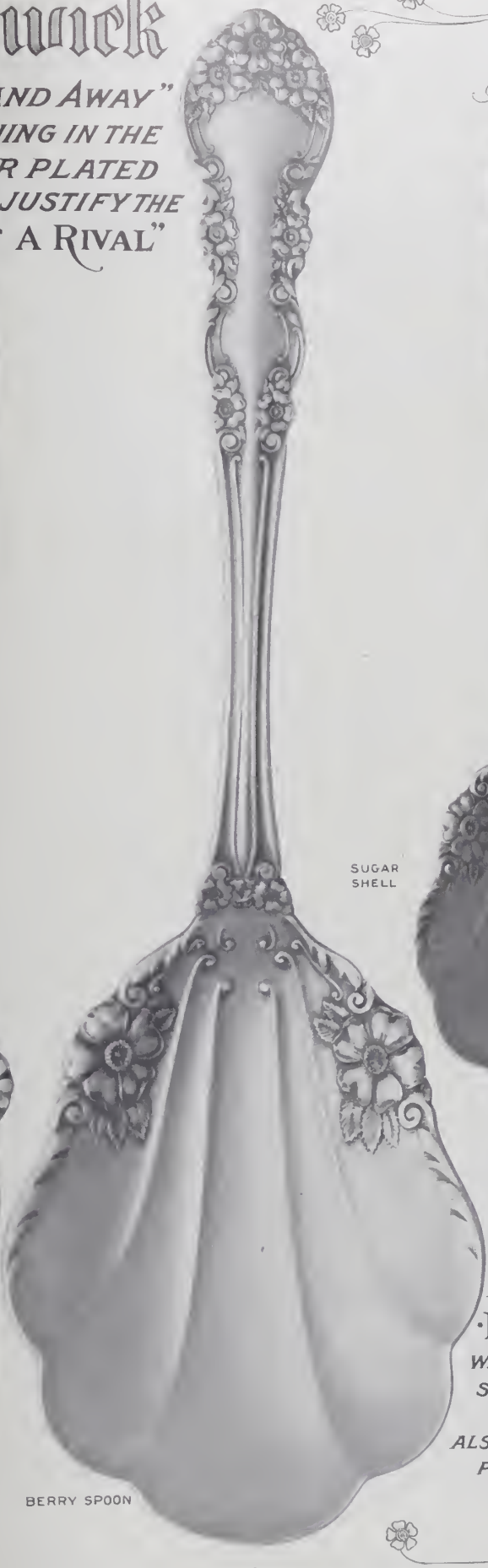
Wm. Rogers ★

"Eagle Brand"

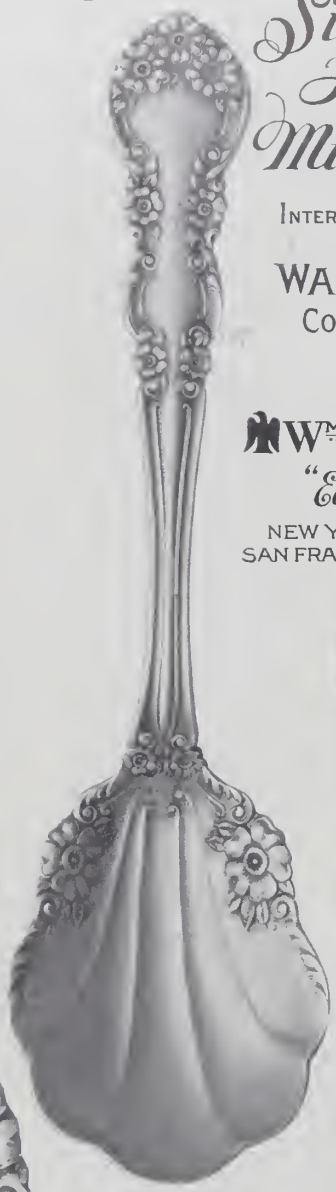
NEW YORK CHICAGO
SAN FRANCISCO TORONTO



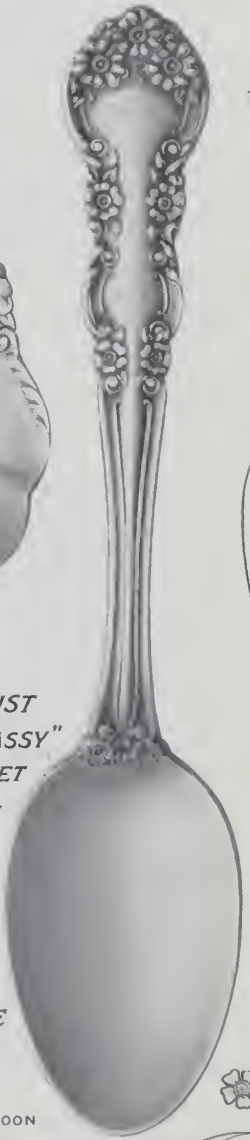
SMALL COLD MEAT FORK



BERRY SPOON



SUGAR SHELL



TEA SPOON

We have just issued a "classy" little booklet illustrating more fully the

·HARDWICK·

which we will send upon request. Also a complete price list

Illustrations Actual Size



THE LAUREL

TRADE MARK
STERLING 1000

¶ The **LAUREL** pattern is now ready for delivery in the dozen, with the fancy pieces in process.

¶ Made on the popular MARTHA WASHINGTON shape.

¶ Decorated with a dainty **LAUREL** wreath, cut with the delicacy of hand engraving.

¶ Finished in light, medium and heavy weights at a very moderate price.

¶ In manufacturing **"THE LAUREL,"** every care has been exercised as to design, die work and finish—it is in every sense a Pattern of Class—but on account of slenderness of outline, proper distribution of weight, the most perfect factory and manufacturing facilities, it will be offered at the price of the cheap "ordinary" patterns now on the market.

¶ This is another Smith Pattern, designed to remain permanently in demand.

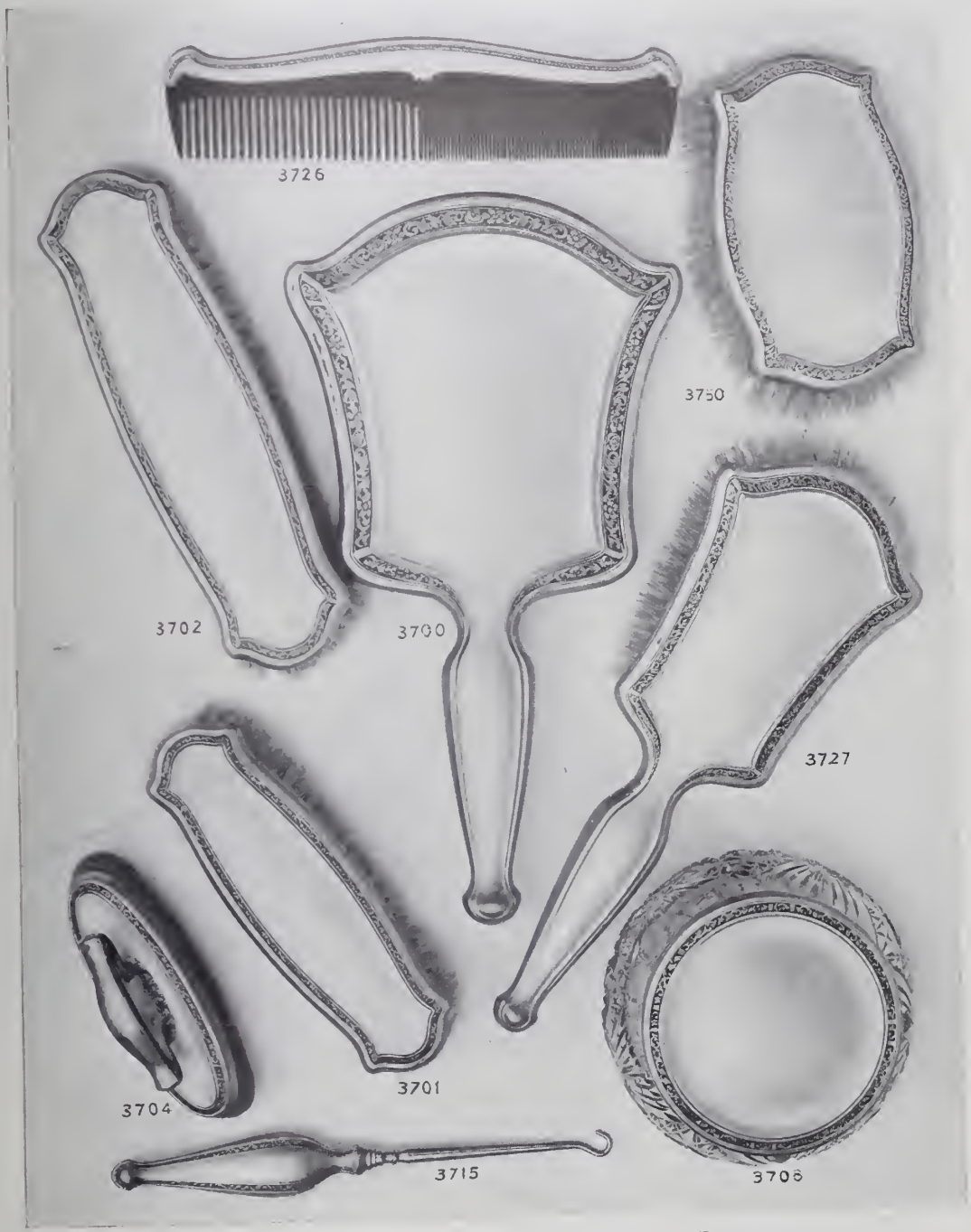
Frank W. Smith Company

Manufacturers of Sterling Silverware

GARDNER, MASS.

THE "BERKSHIRE"

No. 3700



Another One of Our New Toiletware Patterns

To quote an admirer of the above design, "It is neither too plain nor too ornate; just a happy medium." We have, of course, seen to it that the workmanship and finish are up to our usual high standard.

Already the sales on this pattern assure us it will be one of the most popular we have ever made.

Send for our New Toiletware Catalogue

New York Salesrooms:
Silversmiths Building, 15-17-19 Maiden Lane

Trade +B Mark

R. BLACKINTON & COMPANY

Factory: North Attleboro, Mass.

MOUNT VERNON



Table Spoon

Medium Fork

Dessert Fork

Soup Spoon

ACTUAL SIZE

TRADE MARK R&L Co STERLING

The continuous and ever increasing demand for ye Mount Vernon pattern places it among the very best designs ever produced by American Silversmiths.

That rare combination of STRENGTH, BEAUTY and SIMPLICITY continues to make it most attractive, both to ye brides, and to ye good housewives.

Made at Greenfield, Massachusetts, by ROGERS, LUNT & BOWLEN CO. *Write for Catalog*



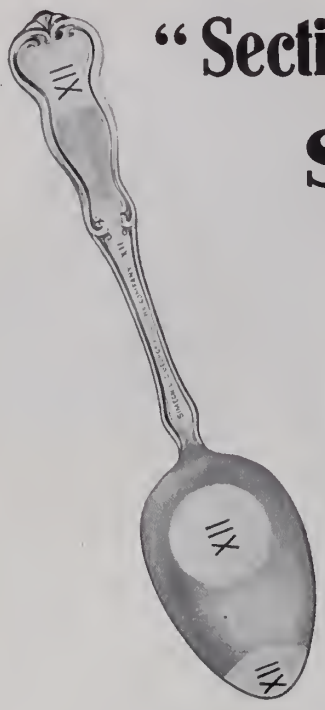
Silver Deposit Ware

Sterling Silver deposited on clear crystal glass (Vases, crystal or green). The illustration is only suggestive of our extensive line. Superiority manifest in artistic character of designs and lasting quality of workmanship.

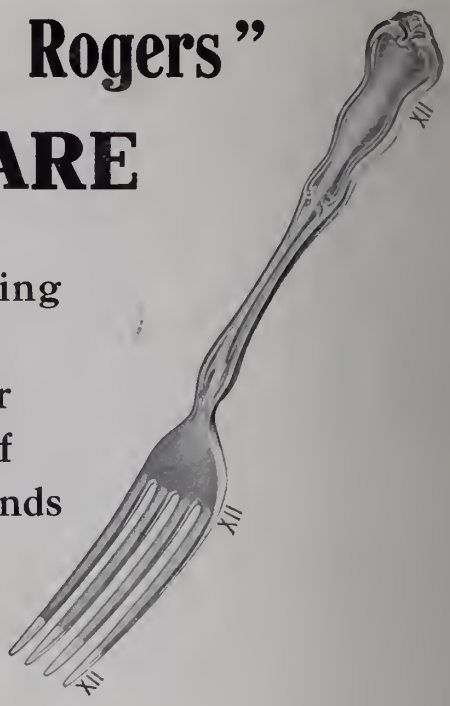
This ware is going to be very popular during the Holidays, and we suggest that you ORDER EARLY.

WILCOX & EVERTSEN, Meriden, Conn.

NEW YORK: 218 FIFTH AVENUE



"Sectionally Plated Rogers" SILVERWARE



Re-inforced Plating
at the
Points of Wear
at the Price of
the Common Brands

For over half a century the word ROGERS applied to plated ware has been deservedly synonymous with the highest art of the designer, and the most careful and finished workmanship of the artisan, but dominating all else

DURABILITY IN THE SERVICE OF THE CONSUMER.

To add still further prestige to the high standard of the ROGERS trade-mark comes our announcement of the succession of *the sectional process* of plating over the common method of a uniform silver deposit on articles of flatware.

Years of Experience

have shown us the fallacy of the common method of depositing a uniform coating of silver on articles of flatware, for by such a plating process the coating of silver invariably wears from flatware articles at the points marked XII on the above illustrations, because the quantity of silver deposited is not adjusted proportionately to the wear the Spoons and Forks receive.

Our Sectional Process

of plating deposits on these exposed points a triple quantity of silver, thereby more than doubling the service obtained by the uniform plating method. We are thus enabled to guarantee that plated ware of our manufacture will bear

50% MORE SILVER

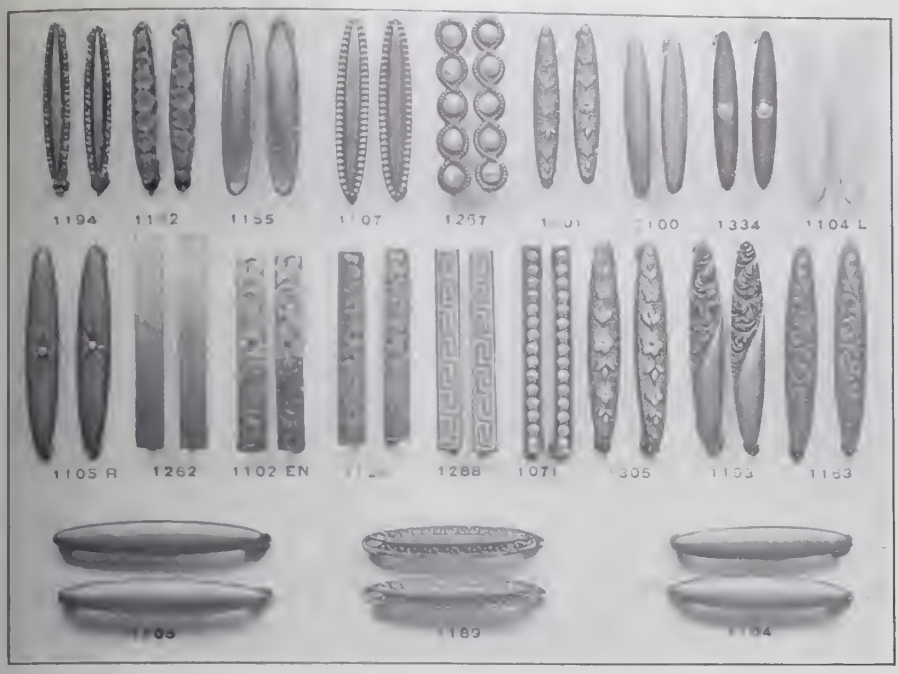
than standard plate and will outwear any and all other brands of silver-plated flatware.

SEND TO-DAY FOR OUR CATALOG No. 15

Simeon L. & George H. Rogers Company

HARTFORD, CONN.

FACTORIES: HARTFORD AND WALLINGFORD, CONN.



THE 10K LINE WITH A 14K APPEARANCE

Order from Our Mail Order Department

We give perfect service in this department, filling all orders immediately on receipt of same.

Our enormous home stock is at your command directly after the postman brings your order—and we prepay all express and mail charges, whether for outright orders, or memorandum selections.

Brooches
Cuff Buttons
Fobs
Hat Pins
Bar Pins
Veil Pins
Collar Pins
Handy Pins
Sash Buckles
Scarf Pins
Tie Clasps
Crosses

Send for Selections

KOHN & CO
CAMP & ORCHARD STS.
NEWARK N.J.
1 K O



Three Representative Patterns.

ALVIN SILVER PLATE

LILY—A floral pattern which reproduces the natural grace of the flower.

LEXINGTON—A Colonial pattern of unusual merit; at once elegant and practical.

BRIDE'S BOUQUET—A wedding pattern, also adapted to bridal anniversaries.

Ask your jeweler to show you these designs.

The above advertisement appears in the leading magazines. Ask your jobber to show you these goods, or send direct to

ALVIN MFG. CO.

54 MAIDEN LANE - - - NEW YORK CITY

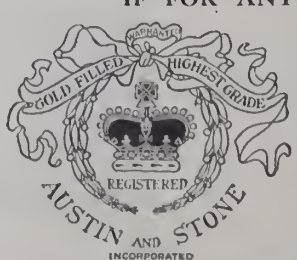




THE CHAIN HOUSE

that gives the Jobber, Retailer and Consumer the broadest guarantee on all their product:

IF FOR ANY REASON LINE



CELEBRATED WATCH CHAINS

Sold by all Up-to-Date Jobbers and Dealers of HIGH GRADE QUALITY

AUSTIN & STONE

ATTLEBORO, MASSACHUSETTS

New York 15 Maiden Lane

San Francisco 503 Chronicle Bldg



The Sternau Tray

By its elegance will add adornment to any home.
Strong and light, unequaled as a butler's or serving tray.
Ornamental itself, it shows off silverware and cut glass to a nicety.
Made of solid mahogany, thoroughly kiln dried, and fashioned after the dainty services so popular during the Louis XV period.
Sizes vary from 12 inches to 25 inches.

Illustrations and prices will be sent on request

NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-office

S. STERNAU & COMPANY
Makers of STERNAUWARE consisting of
Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines, Candlesticks, etc.

OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.

NEW YORK OFFICE:
9 Maiden Lane

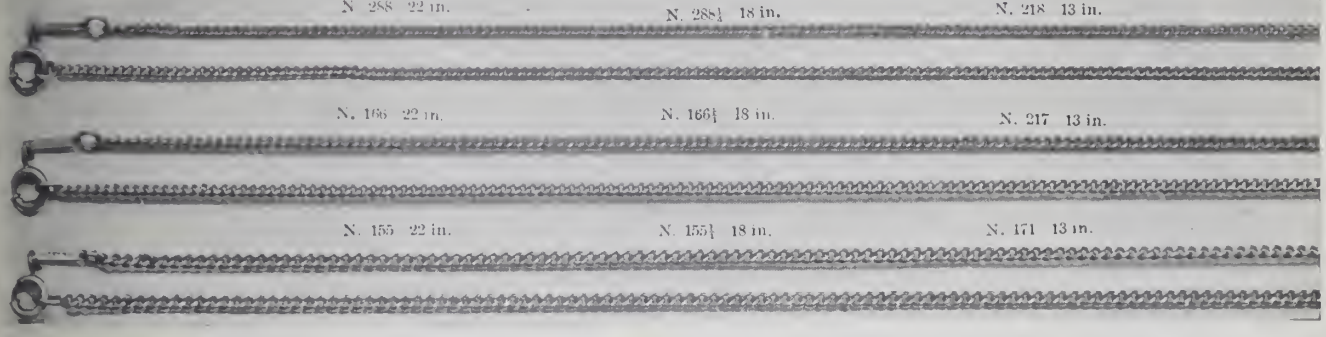
BATES & BACON, Attleboro, Mass.

CHICAGO OFFICE:
103 State Street

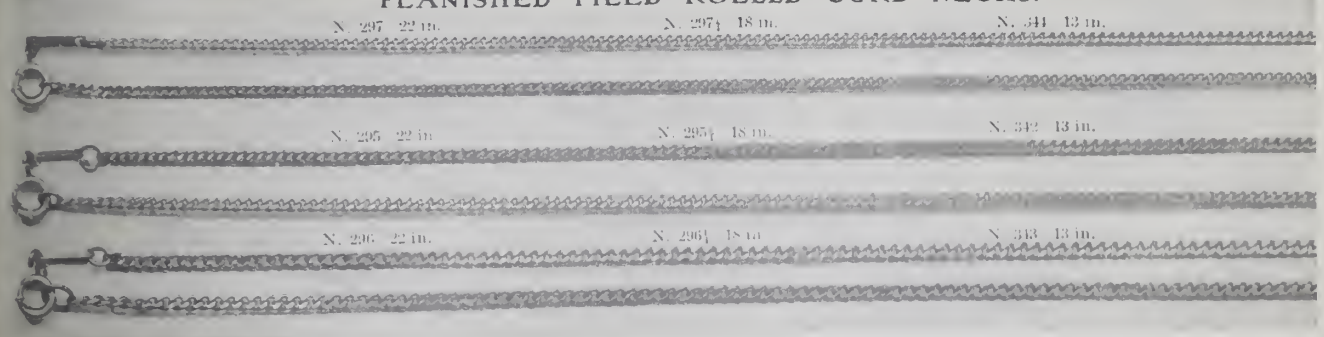
High Grade, Gold Filled Chains, Lockets and Bracelets, Neck Chains!

Note our new line of High Grade, Gold Filled, Electric Soldered, Neck Chains. Made from solder filled, seamless wire. Every chain stamped "Bates & B." and warranted. Different from all other makes.

CURB NECKS.



PLANISHED FILED ROLLED CURB NECKS.



WATCH & SWIGART OPTICAL Co

IF

you send us your orders—

Your Interest
" Profit
" Bank Account

Will be the gainer
What more can you ask?



No. 106 Flyback Chronograph. Split Second.

Elgin, Waltham, Howard, Hamilton, Excelsior, Standard } Movements

Boss, Crescent, Keystone, Crown } Cases

HEADQUARTERS FOR
Chronographs, Horse Timers, Split Seconds, Repeaters, Nurses' Watches, Physicians' Watches, Thin Models, Chatelaines, Bench Timers, Alarm Watches, Foot Ball Watches
$5.50 to $450.00

Catalogue on Application
A Full Line of Jewelry
Jobbers and Manufacturers of Optical Goods
Strictly Wholesale

Swigart Watch & Optical Co.

328-330-332 Superior Street :: :: TOLEDO, OHIO



C. A. MARSH & CO.

Makers of

High Grade Gold Filled

BRACELETS
LORGNETTES
DICKENS
FOBS

GOLD FILLED C.A.M.&Co.
Trade Mark Registered

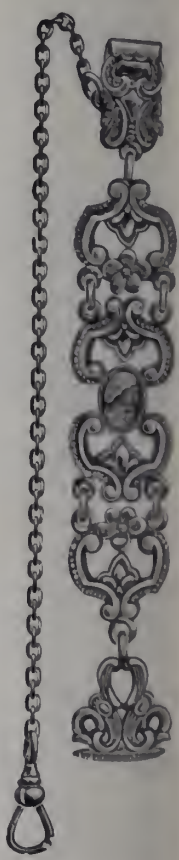
VEST CHAIN
PONY CHAIN
NECKS
LOCKETS

The above represents

A LINE - - - - - UP-TO-DATE
A LINE - - - - - OF QUALITY
A LINE - - - - OF REPUTATION
A LINE - - - WITH NO SUPERIORS

The Best Clear Through

FOR THE JOBBING TRADE ONLY



F651/01307

Office and Factory
ATTLEBORO, MASS.

A. P. WOOD, 420 Broadway, Los Angeles
Pacific Coast Representative

F427/01210




M 38
A. C. CO.

COMPLIMENTARY ADVICE

The only way to keep our pace is to follow our footsteps.

THE TRADE MARATHON MARK LINE


M 24
A. C. CO.

is leading everything. It has been running day and night since August 10th, and there is no letup in sight

WE ARE BUSY MAKING

Marathon Lockets
Marathon Locket Bracelets
Marathon Bracelets
Marathon Fobs
Marathon Necks
Marathon Chains

AND MARATHON JOBBERS

We are also Makers of High Grade Gold Filled Chains, Fobs, Bracelets, Pendant Necks and La Vallieres

Factory: ATTLEBORO, MASS.

NEW YORK OFFICE: 11 Maiden Lane, Room 607
TORONTO, CANADA: 616 Continental Life Bldg.
SAN FRANCISCO, CAL.: 704 Market St.

HUTCHISON & HUESTIS

RING MAKERS FOR THE JOBBING TRADE



SIGNET RINGS

SERPENT RINGS

RECONSTRUCTED RUBY IN MANY STYLES

DIAMOND RINGS

DIAMOND MOUNTINGS

Up-to-date STONE RINGS of all kinds.

NEW YORK:
3 Maiden Lane, Ira B. Hudson

CHICAGO:
Columbus Building, Harry H. Miller

FACTORY: 185 Eddy Street, PROVIDENCE, R. I.



HARRISON'S

HOLIDAY LINE OF

Umbrellas and Walking Sticks

IS NOW COMPLETE

TRADE MARK

The distinguishing features of our goods are:

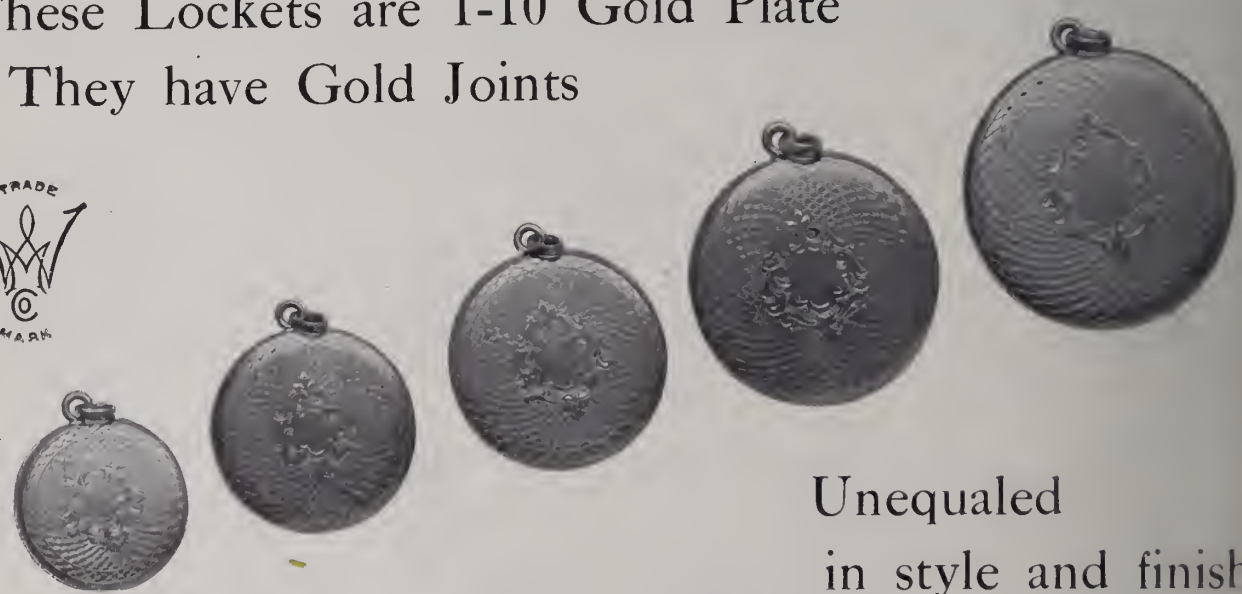
Unique Designs **Perfection of Construction**
Superb Finish **and Durability**

Our new Combination Sets of Umbrella and Cane, strapped together, are meeting with great success among the trade

Established 1876 **W. W. HARRISON CO.,** 1149 Broadway, NEW YORK

These Lockets are 1-10 Gold Plate
They have Gold Joints

TRADE MARK



Unequaled
in style and finish.

Manufactured by

WOLCOTT MFG. CO.

New York Office: 14 Maiden Lane

PROVIDENCE, R. I.



2050 E. T.

OUR 2050 E. T.

(ENGINE TURNED)

TOILET SET

is strikingly handsome.

It is impossible in a photograph to show the sheen which the article possesses — One thing is certain—There is nothing on the market to equal it—Those who have seen it, say so.

SIMONS, BRO. & CO.

Silversmiths

Thimblemakers :: Jewelers

611 Sansom St., PHILADELPHIA

NEW YORK: 13 Maiden Lane; 320 5th Ave.
CHICAGO: 103 State Street.
SAN FRANCISCO: 717 Market Street.

When in the vicinity of any of our offices drop in and see our complete line.

Have you made that visit to our New York Offices? 'Twill pay you.

JET JEWELRY TRIUMPHS

AT THE HOME OF JET

FOR MANY YEARS this house has been recognized throughout the trade as the "Home of Jet." Not merely when Jet is a fad, but always—in season and out of season, it has always been a strong line. This includes Jet of every kind: Whitby Jet, familiar French Jet and the now famous Indestructible Jet, studded on Net. The latter adds to its greater strength, the finest possibilities of artistic expression. It is also lighter. A wealth of the richest and most original designs.

NECKLETS - CHAINS—BROOCHES—SASH PINS—COMBS—BARRETTES
HAT PINS—CROSSES—HEARTS, Etc.

Creating Importers of

D. Lisner & Co. *Jewelry Novelties*

One-Forty Fifth Avenue, cor. 19th St., NEW YORK



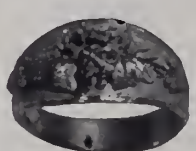
Louis Kaufman & Co.
SUCCEEDED BY
JOSEPH L. HERZOG & CO.
MAKERS OF THE
"LK" RINGS
DIAMOND SET AND SIGNET
45-51 ROSE STREET, (COR. DUANE)
ESTABLISHED 1886, NEW YORK.


No. 35


No. 31A

Clarence G. Thorpe
Lead, So. Dak.
MANUFACTURER OF
Black Hills Gold Jewelry.

We Make a Specialty of
GRAPE DESIGNS
And Sell Direct to the Dealer


No. 41


No. 45

The Jewelry Box House

¶ We manufacture and import Boxes, Cards, Tags, Trays, Window and Show Case Displays, Tissue Paper, Sealing Wax, Jewelers' Cotton, etc.


No. 2.—Paper Cutter.

Fox Manufacturing Co.
176 Madison Street, = = CHICAGO

Our New Fall Line of Silver Deposit and Sterling Hollowware
IS READY FOR YOUR INSPECTION

Do not fail to see it before placing your Fall order. Out of town buyers are cordially invited to visit our showroom.

DEPASSE MFG. CO.
SALESROOM 41-43 Maiden Lane, N. Y.
FACTORY AND SHOWROOM 318-320 E. 23d St., N. Y.
Coast Agent, A. I. Hall & Son, San Francisco, Cal.

S. WYLER
4 West 28th St.
Near 5th Ave. N. Y. City

We *buy* and *sell Antique Jewelry* and *Silverware* of any description.
Always have on hand a complete stock of antique and unique modern Jewelry and Silverware.
Specialties in *Dutch, French* and *English* silver.
GOODS SENT ON APPROVAL

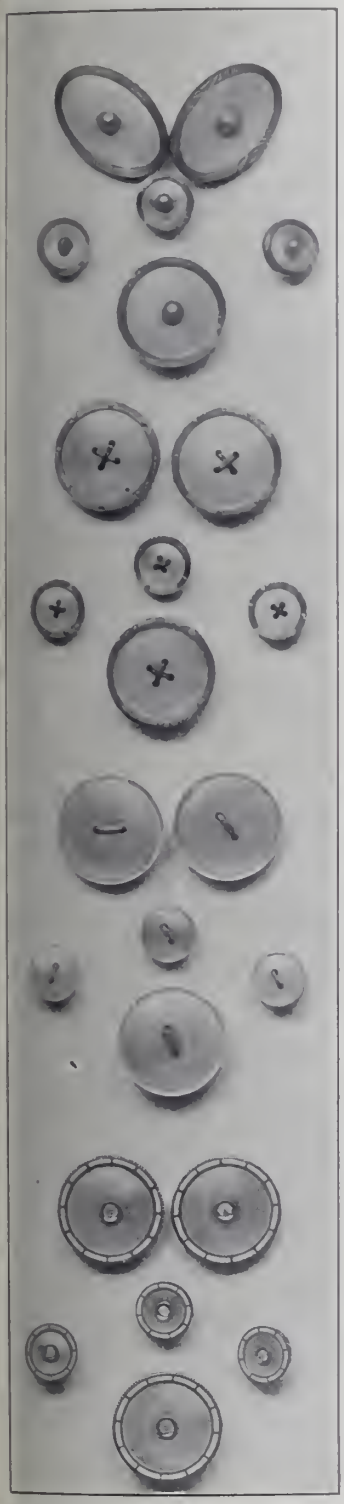
ENTERS LIKE A NEEDLE

KREMENTZ

Bodkin-Clutch

Studs and Vest Buttons

HOLDS LIKE AN ANCHOR



KREMENTZ & CO. beg to announce that the **Krementz Bodkin-Clutch Stud** and **Vest Button** line is very complete in every detail.

Variety of patterns—completeness of stock.

The success which our customers have had with **Krementz Bodkin-Clutch Studs** and **Vest Buttons** induces us to recommend them to all jewelers who have sale for this class of goods.

Read the **Krementz Guarantee,** which in itself indicates the solid construction, great strength, durability, easy operation and quality of the goods.

GUARANTEE

If for any cause whatever a **Krementz Bodkin-Clutch Stud** or **Vest Button** should be damaged, either in the hands of the dealer or wearer, a new one will be given in exchange without charge.

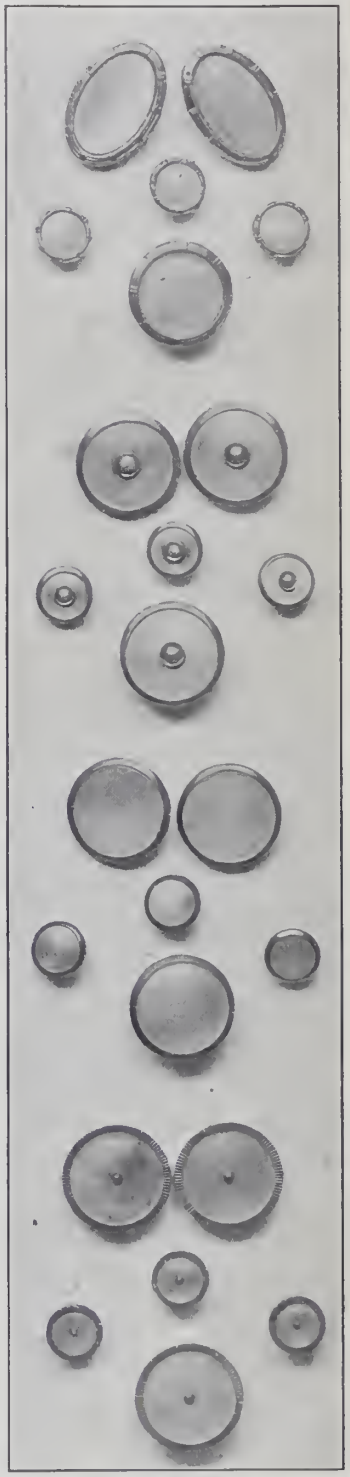
Krementz Bodkin-Clutch Studs and **Vest Buttons** have

NO { Solder
Springs
Tubing.

Prices are the very lowest on the market. You can sell a **Krementz Bodkin-Clutch Stud** or **Vest Button** at the price which a similar set obtained elsewhere would cost you.

Note:

Should any of your customers have a set of vest buttons or studs with any old-style fasteners which have for any reason proved unsatisfactory, we will gladly change them (where practicable to do so) to Krementz Bodkin-Clutch Holders, making only a nominal charge for same.



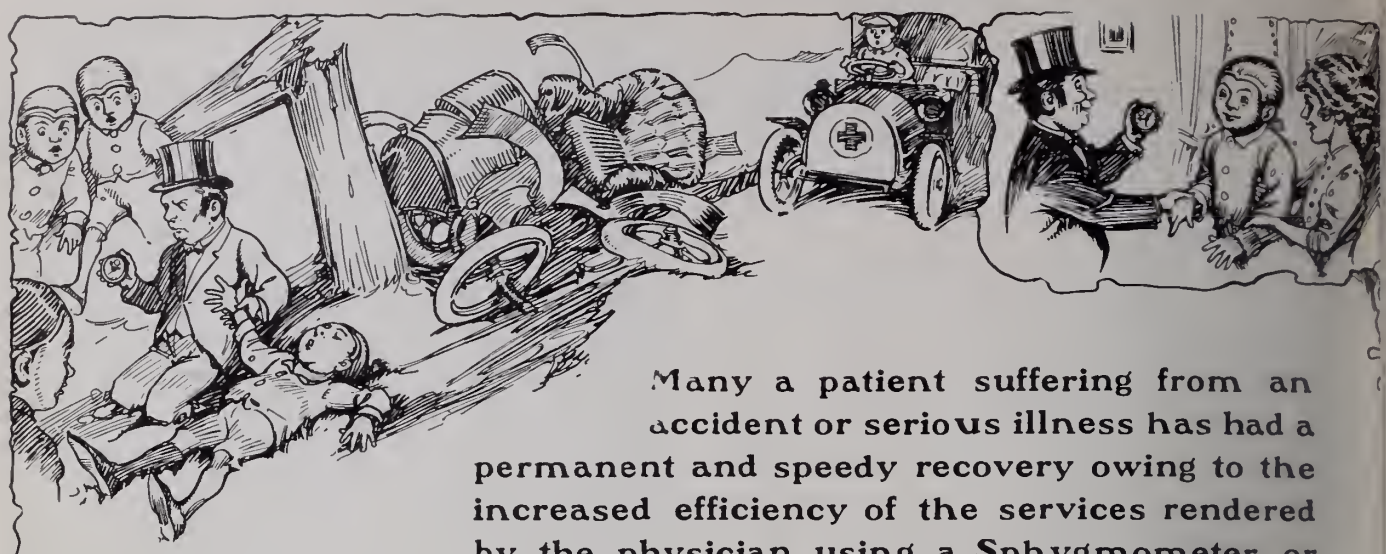
KREMENTZ & CO. 14K. TRADE MARK

Manufacturers of 14-Kt. Gold and Diamond-Platinum Jewelry

NEW YORK OFFICE
1 Maiden Lane

NEWARK, N. J.

SAN FRANCISCO
722 Shreve Bldg.



Many a patient suffering from an accident or serious illness has had a permanent and speedy recovery owing to the increased efficiency of the services rendered by the physician using a Sphygmometer, or pulse-timing instrument. You ought to show one to your doctor; he will thank you, and one sold to him will mean sales to others. Made in plain pulse-timer and pulse-timer and watch combined. Sells for $10.00 and upward with a good margin of profit for the dealer. Write us for booklet and sample.

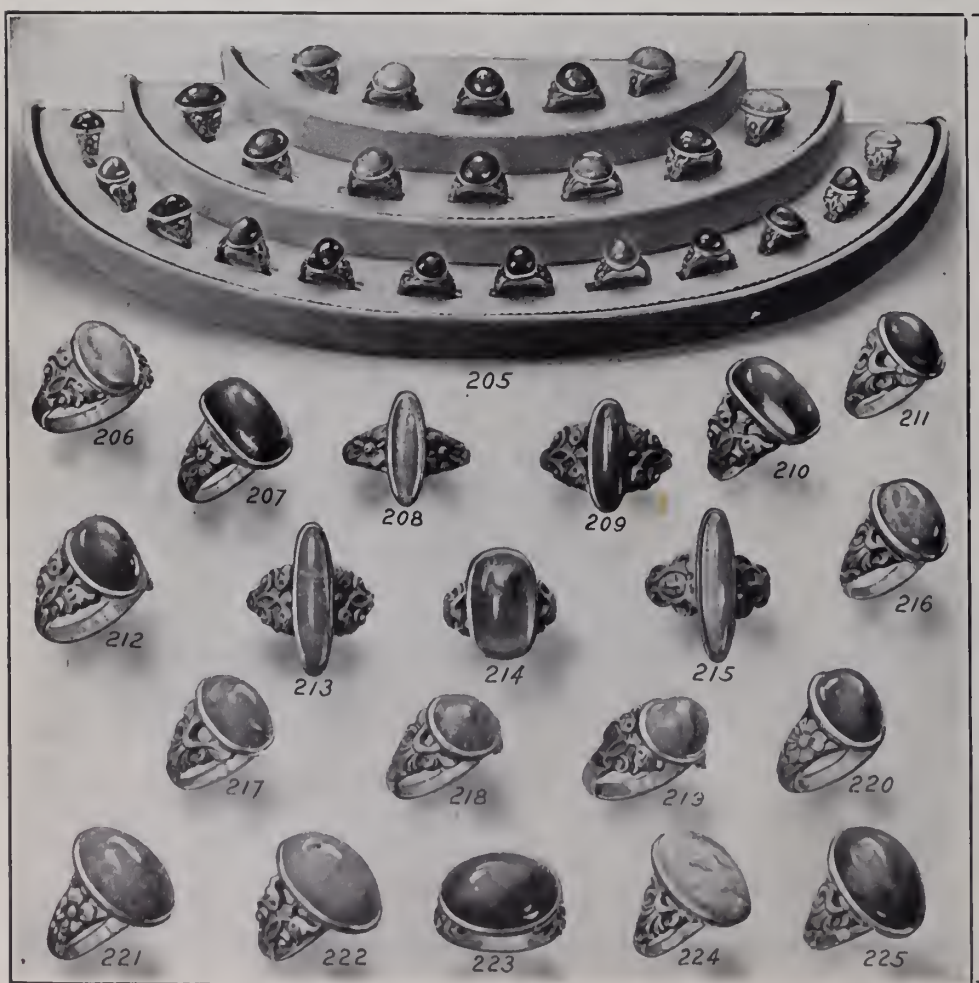
Watches, Diamonds and Jewelry

HENRY FREUND & BRO.

71 Nassau Street, NEW YORK

"Sellers of Sellers"

Our Trade-Mark, "The Rose," stands for quality and excellence



MATINEE RINGS

made of heavy

STERLING SILVER

THE most wonderful selling novelty of the season. Beautiful chased shanks, richly finished in "Old Dutch," securely set with Swiss Lapis, Amethyst, Topaz, Sapphire, Garnet, Turquoise, Opal, Emerald, Jade or Malachite. We will send, express paid, the two dozen assortment, as illustrated, for your approval. *Write for it to-day.*

205 Assortment, - $27.00
(1 doz. ea. $12.00—$15.00)
206 to 220, each - $1.00
221 to 225, each - $1.25

Fishel, Nessler & Co.

Silversmiths and Jewelers

Factory: 79, 81, 83, 85 Crosby Street
Salesroom: 556 Broadway, New York

SHOWY, SNAPPY AND SALABLE

Diamond Jewelry

At Prices That Have Made Our Goods Popular



Manufactured by

WEINER & GARSON

Importers and Cutters of

DIAMONDS

Silversmiths Building

15-17-19 Maiden Lane, New York

19 Ave. Plantyn, ANTWERP

Ziruth-Unbreakable

GOLD AND PLATINUM CHAINS

Are cheaper than those that claim to compare in quality and much better than those of equal price.

Are stronger, more flexible, better finished, finer shaped links, more beautifully colored, more carefully soldered and inspected than any other chain on the market **and are so conceded by the trade.**

They are plump 10K. and 14K. as stamped and fully guaranteed.

Of what value is the stamping law unless you assay your goods? **We invite you to assay our chains.**

Chains, cheap in construction are dear at any price and therefore you cannot afford to use machine made chains in place of hand made chains.

ZIRUTH-UNBREAKABLE HAND MADE CHAINS

are the cheapest because they are the best constructed on the market.

Our prompt deliveries of orders are the wonder of the trade.

Write us at once and our representative will call or we will submit samples and prices.

We cater to the manufacturing and jobbing trade.

DO NOT CONFUSE US WITH ANY FIRM BEARING SIMILAR NAME.

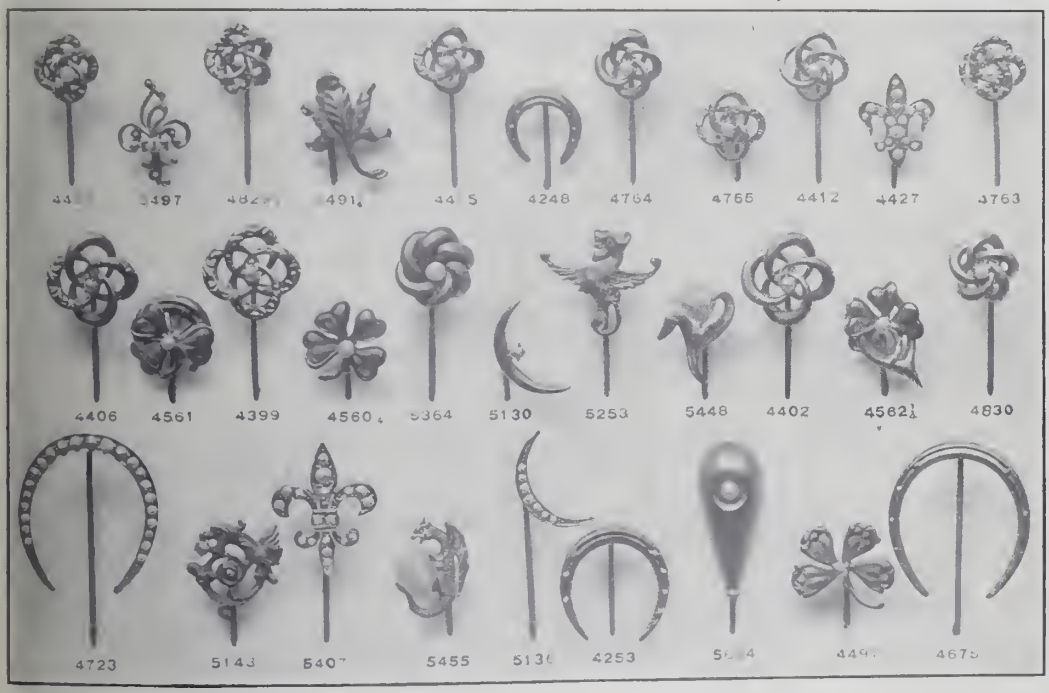
Z U ZIRUTH UNBREAKABLE CHAINS C

HENRY ZIRUTH, Sole Manufacturer

Factory and Office: Murray and Austin Streets, **NEWARK, N. J.**

SALESROOMS:

9-11-13 Maiden Lane, New York 103 State St., Chicago, Ill. 704 Market St., San Francisco, Cal.



AN UP-TO-DATE LINE FOR WIDE-AWAKE JEWELERS

TRADE G MARK

QUALITY 10 K. FINISH THE BEST

BROOCHES, SCARF PINS, BRACELETS, HAT PINS, FOBS, BIB PINS, BELT PINS, VEIL PINS, BUTTONS, TIE CLASPS, PENDANTS, NECK CHAINS, BEAD NECKS, LOCKETS.

J. A. & S. W. GRANBERY

13 Maiden Lane, New York 31 and 33 E. Kinney St., Newark, N. J. 342 So. Broadway, Los Angeles, Cal.

MOUNTINGS IN TUNE WITH BLACK OPALS

TRADE D MARK

DURAND MOUNTINGS are notable for appropriateness to the gems used. The special character of Black Opals calls for special artistic treatment. To many the effects here produced may prove a revelation. This jewelry comprises a very wide range of examples.

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.



OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.



No. 5125

JULIUS WODISKA

Manufacturer of a General Line of Platinum 18 K. and 14 K.

Diamond Mountings

40 JOHN STREET, NEW YORK

"THE BRACELET HOUSE"

GOLD BRACELETS of every Kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

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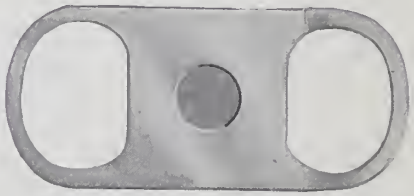
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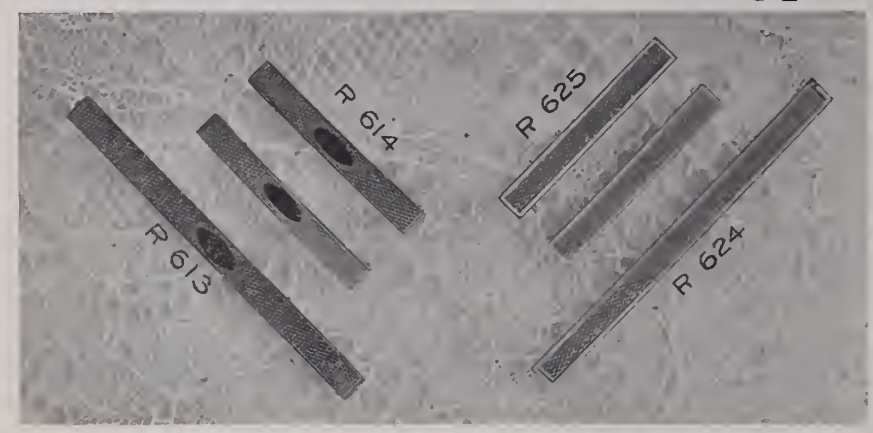
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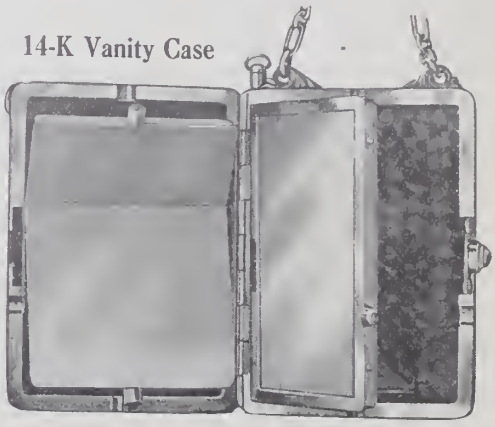


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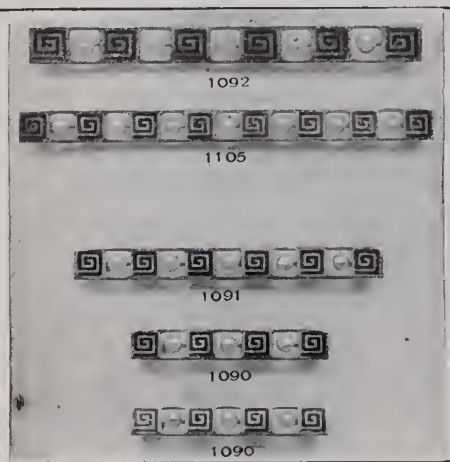
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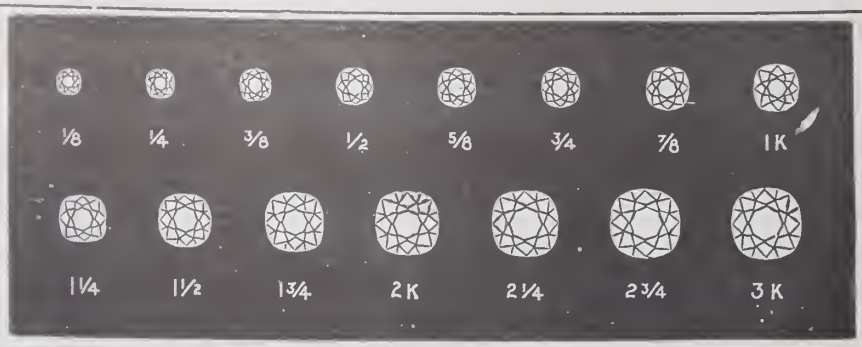
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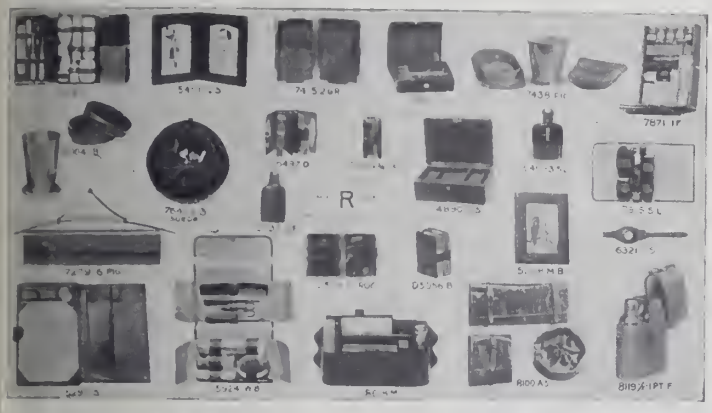


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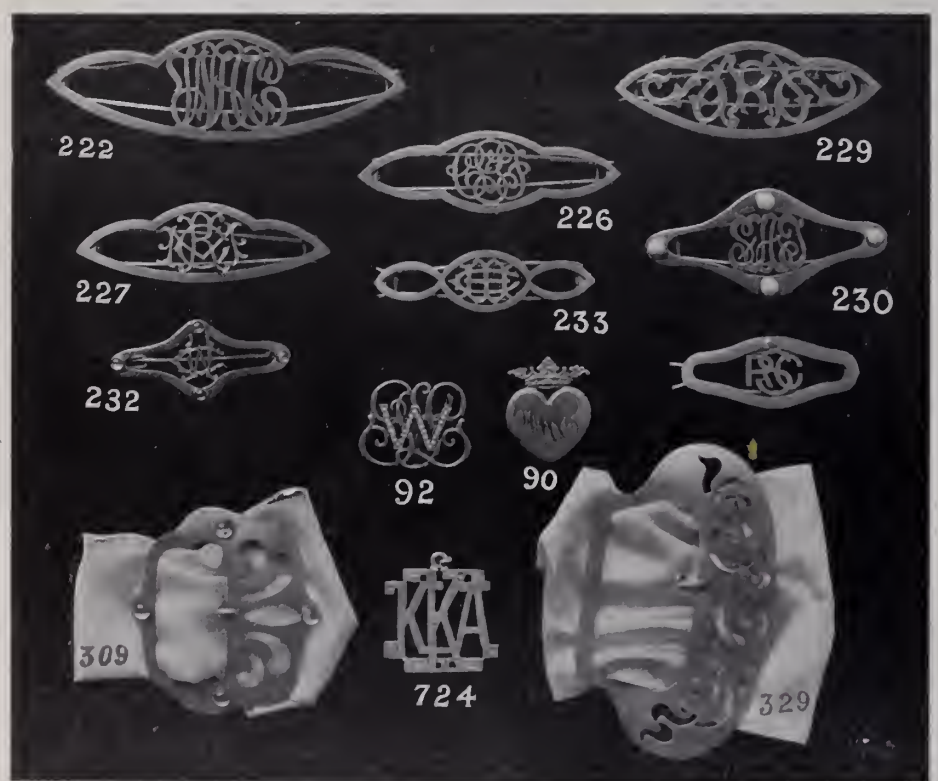
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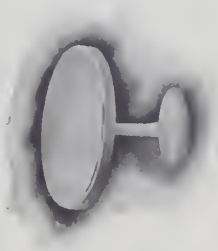


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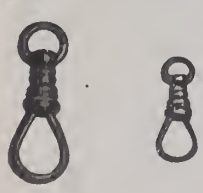
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Crosses Stick Pins Pendants 18 74 and Cuff Links

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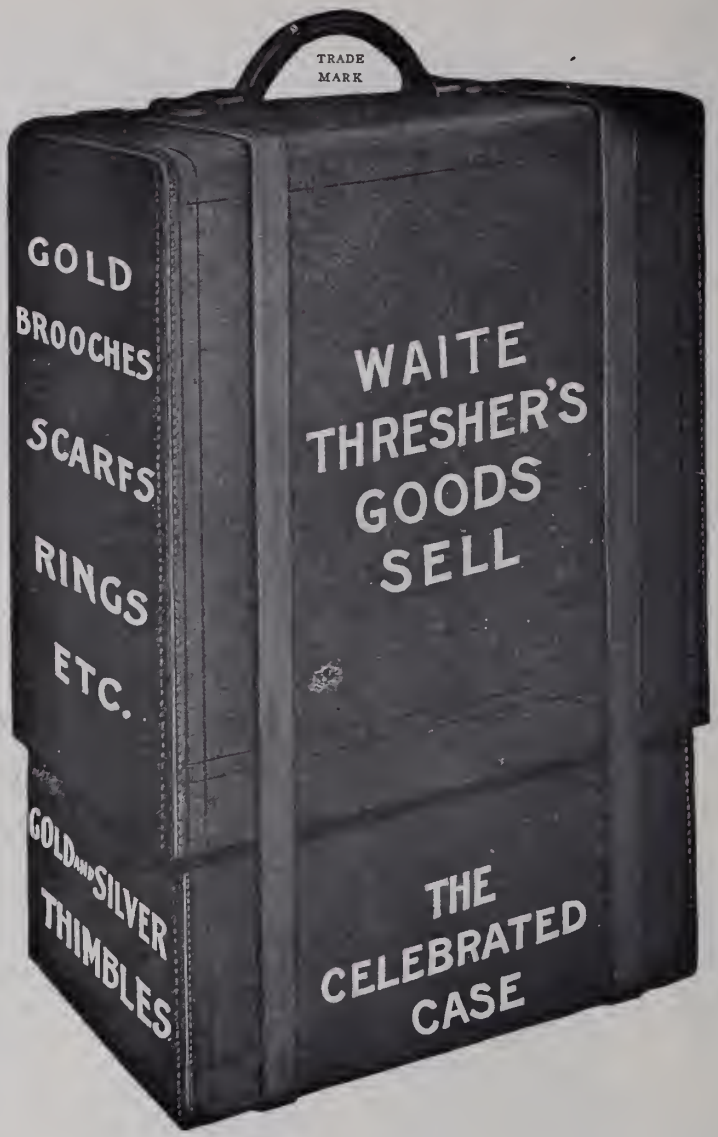
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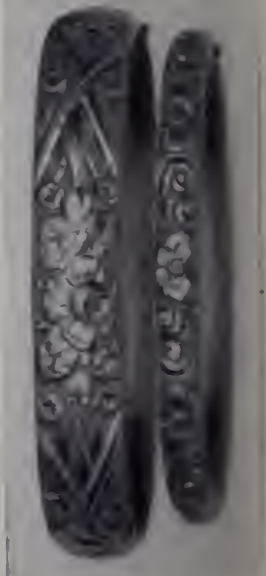
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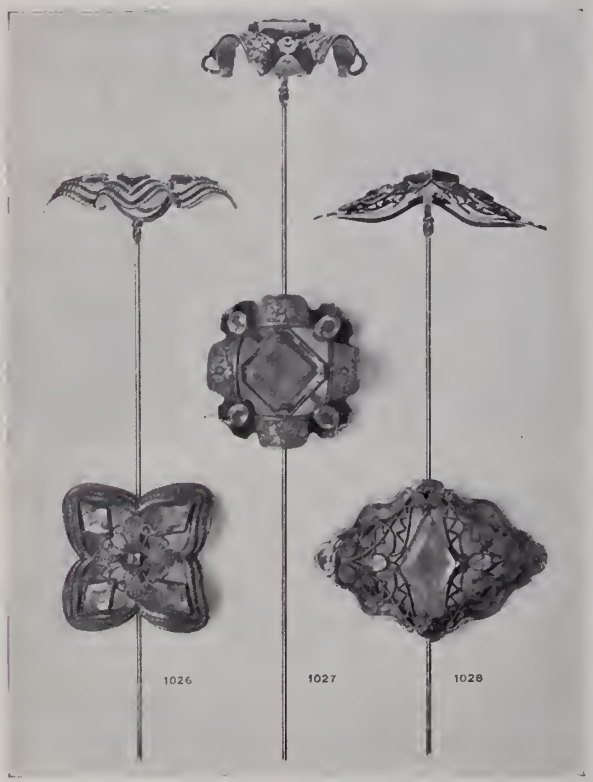
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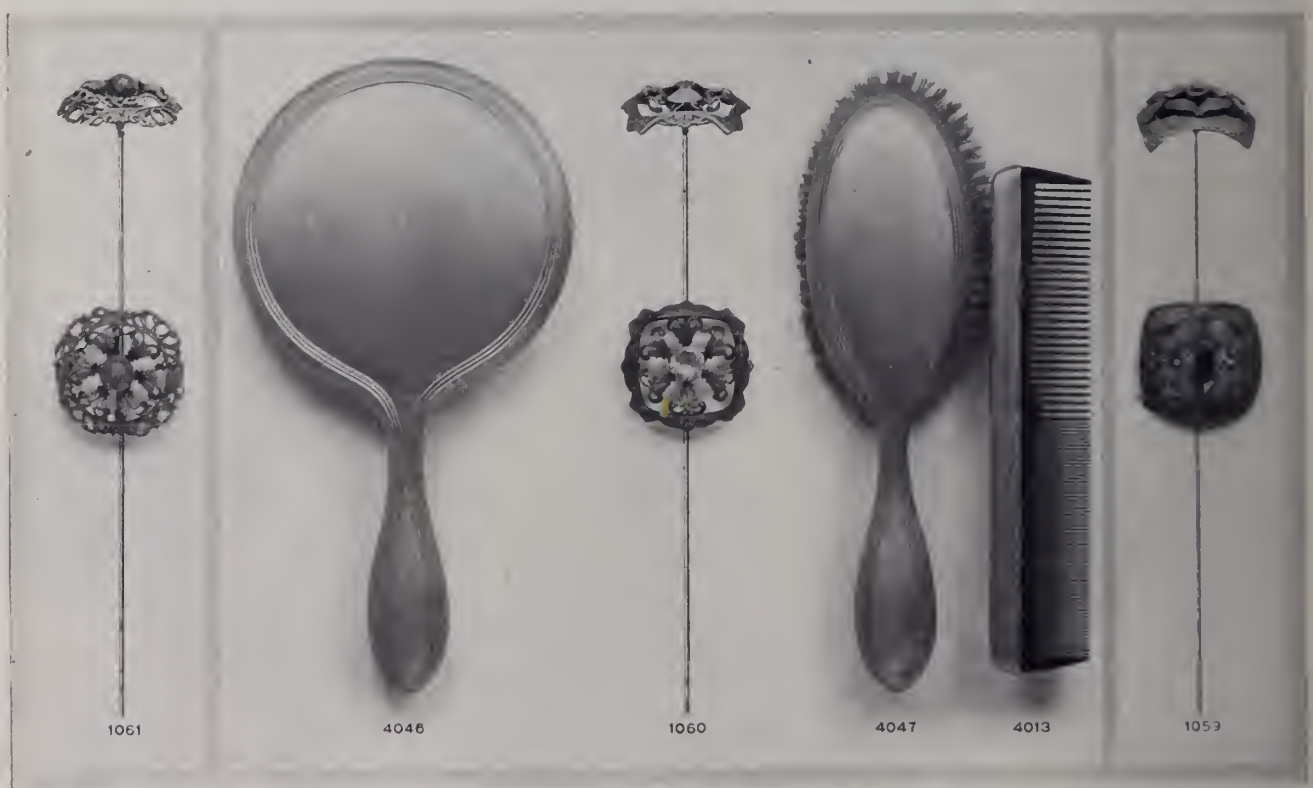
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VOL. LIX. WEDNESDAY, OCTOBER 27, 1909. No. 13.

The Golden Horse of Altoetting.

By CHAS. A. BRASSLER.

ESPECIAL interest attaches to the conspicuous example of the goldsmith's art which is the subject of the accompanying illustration. It is a house altar, called "The Golden Horse of Altoetting," a Parisian goldsmith's work, dating back to about 1400. Originally a New Year's gift of Queen Isabella to her husband, Charles VI of France, in 1404, it now forms part of the treasure of the parish church at Altoetting, in Bavaria. It is a work of art of special importance, being considered the most exquisite and costly piece of French goldsmith work of the late Gothic period, and, in fact, of the whole 15th century. Thus writes Hager, District Councillor of Altoetting, whose description we follow, in the Art memoirs of the Kingdom of Bavaria.

Over an open colonnade, enthroned on a platform reached by steps, in a bower, sits the Holy Virgin with the Child. Around her are the Saints John, the Baptist and Evangelist and St. Catherine, adored by King Charles VI. of France. Below in the portico stands the king's horse, held by a page. The pedestal is of gilded silver; the upper part, however, and, with few exceptions, all the figures, are of solid gold, in great part coated with opaque and transparent colored enamels.

On the platform, above the portico, there is a dais on which sits St. Mary enthroned, bending easily forward and holding the infant Christ on her lap, with the right hand; the left, holding a scepter, rests on a prayer book placed on a desk in front of her. The Child holds in its extended right hand a ring, and turns towards St. Catherine of Sienna, who, represented as a child, sits on the left, at St. Mary's feet. By the side of St. Catherine, also represented as children, are the two Saints John. The arbor in which Mary is seated consists of trellis work composed of gold rods, entwined with gold tendrils and gold leaves, with white flowers, embellished with five balas rubies and five sapphires in box settings, and between these are set 34 pearls. Above the Madonna are poised two angels with the crown.

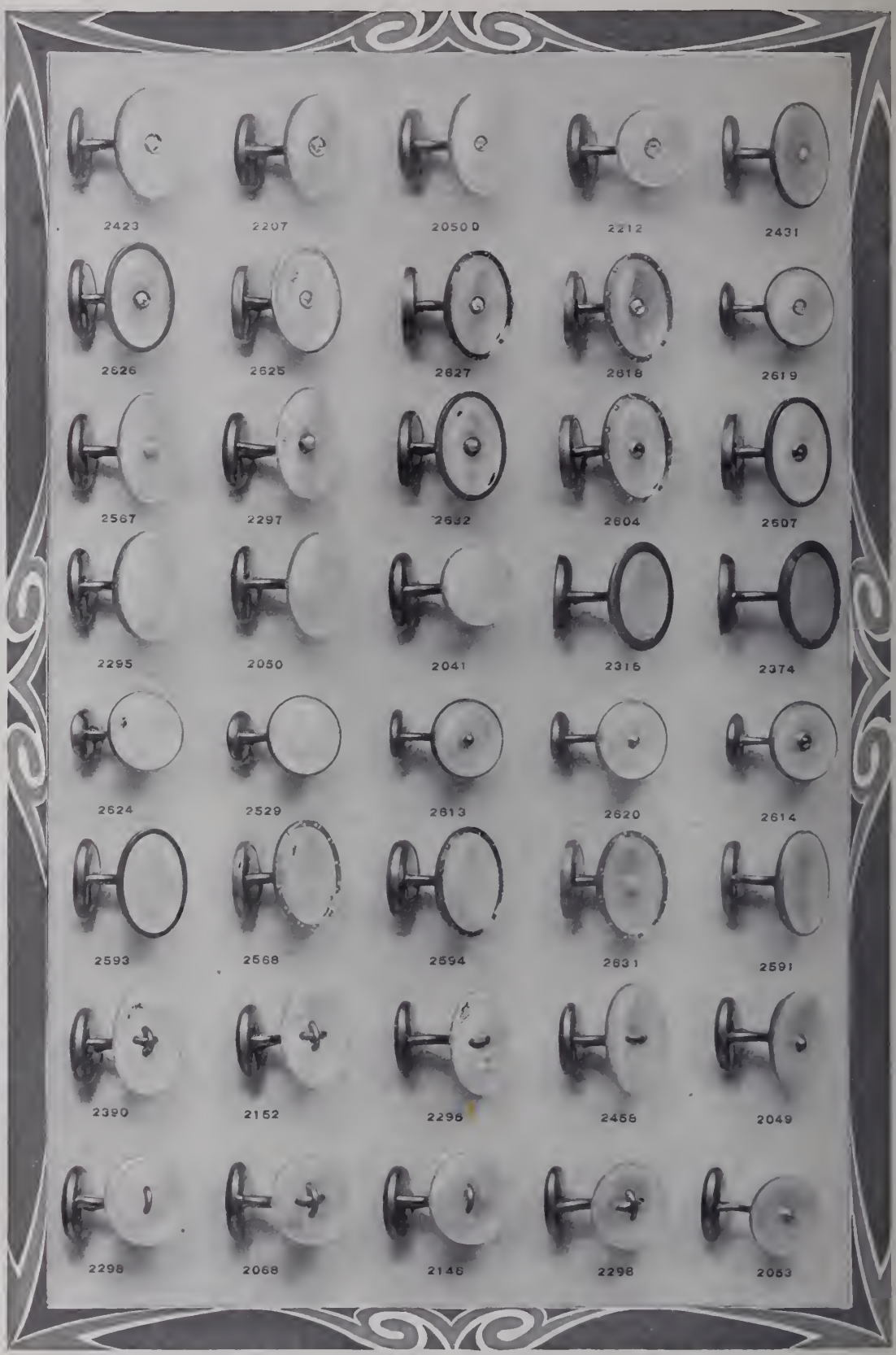
On the platform in front of the dais, in an attitude of adoration, kneels King Charles VI. on a golden cushion. Opposite the king kneels a knight, holding in both hands a silver tilting helmet, on which are the golden royal crown and the lilies. Between the king and the knight is a high lectern, with a prayer book; on the left of the king stands a Dalmatian hound.

The length of the base is 45 centimeters, its breadth 27 centimeters, the height of the figure of Mary 15 centimeters; total height, 62 centimeters.

The presentation to Charles VI., on New Year's Day, 1404, is commemorated by a memorandum in the treasure list of that unfortunate king. On July 29, 1405, Charles VI. pledged the "golden horse" and another similar piece for moneys for which he was indebted to the queen's brother, the Bavarian duke, Ludwig the Bearded. About 1413, when the bearded Ludwig, on the death of his father, returned from France to take up the reins of government at Ingolstadt, the "golden horse" was brought to Bavaria. On Dec. 17, 1438, Ludwig gave the companion piece to the "golden horse" to the parish church of Our Beloved Lady of Ingolstadt. There this work of art, which was even of greater intrinsic value than the "golden horse," remained until 1801, when it was reclaimed by the Bavarian government and melted down. A wooden model of it, painted, was received from Ingolstadt by the Bavarian National Museum in the 18th century. The "golden horse" was intended, in 1411, by King Ludwig, for the same church in Ingolstadt, but the gift was not consummated. The work remained in the possession of the Bavarian duchy and was



THE "GOLDEN HORSE" OF ALTOETTING.



Picture Number Four.
14-K. Mother-of-Pearl Stiff Bar Buttons.

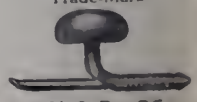
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nsferred, in 1447, by Henry of Landshut
t Ludwig the Wealthy. Not until 1509
it reach the treasure chamber of
oetting

The reason why this remarkable piece is
own in Germany under the name of *Das*
dene Roessel and in French as *Le petit*
val d'or is by no means plain, since the
den horse certainly does not form the
st important feature of it. It seems as
ugh more importance was attached to
horse than to the Virgin and the king.
Despite the great public distress at the
mencement of the 15th century, costly
w Year's gifts were very much in vogue
ong royalty. The existence of this piece,
ch was then known under the more ap-
priate name of "The golden image of
r Lady," is sufficient proof of this asser-

Labarte gives a different explanation, as
ows, of how this wonderful example of
nch goldsmithing came to Germany
Ludwig, or Louis, the brother of Isabella
Bavaria, the queen of Charles VI. (who,
the way, became the mother of two Eng-
queens and is introduced in Shake-
are's Henry V.), was mixed up in many
her intrigues. Despite some irregulari-
that he was charged with, he remained
great favor with his sister. The public
ce accused him of being an accomplice
the disturbances and the prodigalities of
bella and in numerous misappropriations
mitted by her to the prejudice of the
al treasure of France. In 1413 the Duke
uis fell into the hands of the "Cabochiens"
was imprisoned in the large tower of
Louvre But his captivity was not of
ger duration than their ephemeral tri-
ph, and scarcely delivered from their
nds he found himself summoned by his
er to a new position of confidence, the
mmandership of the Bastille Saint An-
ne, where she had taken pains to place
safety the most precious jewels of the
wn. The Duke of Bavaria, frightened,
is said, by the menacing attitude of the
ople of Paris, left France soon after.
ut," concludes Labarte, "it is permissible
believe that before returning to Germany
knew very well to reimburse himself,
rough his own hands, for certain claims
nich he pretended to have against his
other-in-law, King Charles VI."
This is the French explanation of the
esence to-day of this French work of art
the treasure of the parish church at
Itoetting.

Magnificent Repousse Plate.

A HANDSOME product of German silversmithing is shown on the front
ver of this issue in the shape of a repoussé
ate preserved with other objects of art
the Museum at Kassel.

The scene in the center, representing the
ucifixion, is a fine example of repoussé
ork and chasing, while the rim is em-
llished in a highly unique manner with
rge precious stones set in pretty filigree
aves and foliage attached to the surface
relief. The shape of the plate is also
ther unusual. C. A. B.

Mrs. L. L. Stone, Pittsfield, N. H., has
ld out to Louis L. Huntington.

The Much-talked-of International Aviation Trophy Known as the Gordon Bennett Cup.

IN a recent article on "Aviation Cups" we presented illustrations of the Michelin Cup and of various designs submitted in competition for the same. To-day we show a picture of the "International Aviation Cup," known as the "Gordon Bennett trophy," which Glenn H. Curtiss, the daring aeroplanist, won for the United States at the recent aerial tournament on the Betheny Aviation Field at Rheims. It was Curtiss' success in the 20 kilometre speed contest (about a minute and a quarter to the mile for nearly 12½ miles) that captured the International Aviation Cup, which was the most important trophy offered, be-



THE GORDON BENNETT CUP.

side cash prizes, at the Rheims meet. It is a work of art valued at $3,000. Inscribed with the victor's name it will go to the winning club, the Aero Club of America.

Curtiss' victory makes this country the scene of next year's international competition.

The trophy will be held by the Aero Club of America until next June, when it must arrange an international meet at which American aviators must defend the country's title to the cup against challengers of all the nations. It is likely that the meet will be held over the Hempstead plains near Mineola, L. I., where Curtiss recently won the Scientific American trophy by flying for 52½ minutes.

As mentioned in the former article on aviation cups this interesting trophy is surmounted by a faithful reproduction of a complete aeroplane supported by a winged figure of "Progress," on a mountain peak. The artistic simplicity of the piece stamps it as a conspicuous product of the silversmith's art.

Trouble in the South African Regions Over Concepcion Bay Diamond Finds.

A special cable dispatch to the New York *Sun*, dated Berlin, Oct. 20, says: "A dispatch from Windhoek, Cape Colony, says it is officially stated that part of the diamonds alleged to have been found at Concepcion Bay were actually smuggled into Southwest Africa.

A big swindling scheme is suspected.

The Mifflin County Jewelry Co., Lewistown, Pa., is completing an annex to its establishment.

Frank B. Howard has made improvements in his store on Merchants' Row, Rutland, Vt., having installed three large show cases and added new electric light fixtures.

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Japanese Pearls

Annual Report on the Production of Precious Stones.

Text of the United States Geological Survey's Advance Pamphlet on Gems and Gem Minerals for 1908, Compiled by Douglas B. Sterrett.

(Continued from issue of Oct. 20.).

RHODONITE.

CALIFORNIA.

J. A. Eaman, of Meadow Valley, Cal., reports a A. Edman, of Meadow Valley, Cal., reports a rge amount of rhodonite obtained from and ound the Peters mine, near Taylorsville, Indian alley, Plumas County, Cal. F. Stanstield, of the upiter Consolidated Jewel Co., reports this rho- onite to be of fine pink or flesh color marked th black lines. It is becoming popular for the me uses as other opaque and hatrix stones

RUBY.

BURMA.

The production of ruby, sapphire and spinel in e Burma ruby mines district during 1907[1] mounted to 334,535 carats, valued at £95,114. compared with 326,855 carats, valued at 5,540, in 1906. Of the total value of the out- t, ruby amounted to £93,428, and sapphire and inel to £1,686. The production for 1908 was 1,194 carats, valued at £47,921.[2]

The occurrence of ruhies in the Kachin Hills upper Burma is described by A W. G. Bleeck.[3] he rubies are found in the soil and alluvial posit as well as in river gravels on the eastern opes of the mountain range between Naniazeik id manwe. The rock of this mountain range is iefly granite and crystalline limestone The ystalline limestone contains various contact etamorphic minerals as garnet, spinel, chon- rodite, graphite, forsterite, besides valuable rubies d spinels. Dr. Bleeck calls attention to the eory of origin of the ruby advanced by Messrs. rown and Judd that the rubies of the Burma iby mines district were of purely chemical in- ganic origin, and then presents evidence of the dimentary chemico-organic origin of the lime- ones of Naniazeik and Manwe. It is probable at the ruby-bearing limestones of both districts ere formed by similar agencies.

SAPPHIRE.

MONTANA.

Of the four companies producing sapphire in Montana during 1907 only one was in operation during 1908. This was the New Mine Sapphire yndicate, working on the original deposit of blue apphire in Fergus County. The discovery of a ew deposit of sapphire about three miles from he old mine in Fergus County, between Middle nd South forks of Judith River, has been re- orted, though not authenticated.

INDIANA.

Attention was called by Dr. O. C. Farrington, f the Field Columbian Museum of Chicago, to he prospecting for sapphire in placer gravels by R. L. Royse, of Martinsville, Ind. Mr. Royse eports this mineral found in the auriferous gla- ial drifts of Morgan County. Nearly all the apphire found has a bronze color with a marked heen or chatoyancy due to minute regularly ar- anged inclusions. One gem cut "en cabochon" rom such material gave a very fine cat's-eye ffect, with brownish to reddish flash. Mr. Royse calls it oriental girasol, a name which may e used with a certain degree of accuracy.

INDIA.

Kashmir.—The production of sapphires during 1907 from the Kashmir mines[3] amounted to 305,682 carats, valued at £3,144, as compared with 2,837 carats, valued at £1,327, in 1906. The large ncrease in quantity and small increase in value was due to the recovery of large quantities of ower grade stones along with the few gems of igh value.

Burma.—A small quantity of sapphire is ob- ained from the ruby mines each year, and during 1907[4] it amounted, along with spinel, to £1,686 n value.

[1]Rec. Geol. Survey India, vol. 37, pt. 1, 1908.

[2]Advance statement of the production of min- erals in India in 1908, by the Director of the Geological Survey of India, June 10, 1909.

[3]Rec. Geol. Survey India, vol. 36, pt. 3, 1908, pp. 164-170.

[4]Rec. Geol. Survey India, vol. 37, pt. 1, 1908.

SATELITE, SERPENTINE, CAT'S-EYE.

CALIFORNIA.

The variety of serpentine mentioned in this re- port for 1907 as cat's-eye has been named "satelite" by the Southwest Turquoise Co., of Los Angeles, Cal This company obtains the mineral from Tu- lare County where it is found in serpentine asso- ciated with asbestos. It resembles chrysotile as- bestos in some particulars but is harder and has a rather coarse splintery cleavage in place of the fine fibrous cleavage of asbestos. The color is opaque greenish gray along the fibers and dark green across them. The cat's-eye effect is perfect when the gem is cut cabochon. Satelite is being introduced in the gem markets and has been favorably received in the western cities.

SMITHSONITE, "BONAMITE."

NEW MEXICO.

The apple-green smithsonite, which so much re- sembles chrysoprase in color, from Kelly, N. Mex., has been called "bonamite" by Goodfriend Bros., of New York. This firm has cut and sold a quantity of this material. This smithsonite has been found in large quantities in the mine of the Tri-Bullion Smelting & Development Co., and as a thick crystalline coating or incrustation over the walls of cavities. It assumes mammillary and globular forms with drusy surfaces. The gem is as beautiful as chrysoprase, though greatly inferior in hardness.

SPHENE.

NEW YORK.

Dr. E. S. Ward, of Rochester, N. Y., reports a quantity of sphene sold for gem purposes during 1908. This came principally from Switzerland, though a small quantity of old stock from the Tilly Foster mine, New York, was also used. This sphene yields very brilliant gems with a strong play of colors or fire.

THULITE.

NORTH CAROLINA.

Thulite or rose-colored zoisite, occurs in the mica mines in North Carolina associated with feld- spar, in which it forms patches and groups of crystals, sometimes radiated. Thulite is found at the Flat Rock mine and furnishes attractive gems when cut cabochon with the inclosing feldspar.

NORWAY.

Dr. E. S. Ward, of Rochester, N. Y., reports several hundred pounds of thulite imported from Norway for gem purposes.

TOPAZ.

UTAH.

The following notes on the occurrence of topaz in the Thomas Range, Utah, have been abstracted from an article by Horace B. Patton.[1] This oc- currence of topaz was first discovered by Henry Engelmann, geologist of an expedition across the Great Basin of Utah in 1859. Little was heard of the locality or of the topaz crystals after this, however, until a trip was made to the region and numerous specimens were collected in 1884 by Prof. J. E. Clayton, of Salt Lake City. Since that time numerous collectors have visited the locality and brief descriptions of the occurrence and crystals have been written.

The topaz is found in the Thomas Range of mountains about 40 miles north of Sevier Lake and a little over 40 miles northwest of Deseret. Locally the mountains are called the Dugway Range, and the topaz locality Topaz Mountain. Topaz Mountain is eight miles northwest of Joy, Juab County. The Thomas Range at this point consists of a much dissected table-land whose southeast face rises precipitously some 1,000 to 1,200 feet above its base for a distance of four or five miles. The part called Topaz Mountain is that portion along the southeast side where topaz crystals have been found most abundantly.

The rocks of this portion of the Thomas Range are of volcanic origin and rest on sedimentary formations of undetermined age The only sedi- mentary rock exposed near the topaz locality is a bluish-gray limestone. Above this, in order, are rhyolite tuffs and lava flows, andesitic at the base, with several hundred feet of the more acidic rhyolite above. The later rhyolite flows compose the bulk of the volcanic rocks, and the latest of these contain the most topaz. The rhyolite varies in color from white to light brown or brownish gray. It shows no trace of glass and is apparently not porphyritic. In places it is massive; in other places flow structure is marked. Microscopically the rock appears to be somewhat kaolinized, though under the microscope the feldspars are seen to be very little altered. The microscopic characters in- dicate a devitrified glassy lava. Lithophysæ[1] occur in varying quantity through the rock, and are more abundant in certain portions where flow structure is but little developed or absent. They are also more plentiful in light-colored rhyolite with an evident crystalline texture than in the darker more dense portions. In quarrying, fine specimens of lithophysæ with numerous crystal- lined concentric shells are obtained. The crystals on these shells are quartz and sanadine. On weathering under desert conditions the rock disin- tegrates to sand, which is swept away by the winds, so that soil accumulates only in more favor- able places while the rock is left bare. The deli- cate shells of the lithophysæ are first attacked and hollowed out by erosion. The small cavities thus formed are enlarged and by uniting with others form miniature caverns, some if them sev- eral feet across. Thus the rock presents a rough porous surface suggestive of a huge dry sponge.

Three types of topaz crystals are recognized from this locality—fine transparent, rough opaque and smooth opaque varieties. The opaque crystals make interesting cabinet specimens. The trans- parent crystals occur principally in lithophysæ cavities, and less often in irregular cavities with no trace of lithophysæ structure. The topaz crystals are more abundant in the lithophysæ where the latter are characteristically developed. The clear crystals grow upon the walls of the cavities, being attached at one or both ends or along part of or on a whole side. Clusters of topaz crystals occur in some of the cavities. The crystals are also scattered over the surface, where they have been left by the disintegration and erosion of their matrix. The crystals vary from a beautiful wine color with brown tint to absolutely colorless. The natural color of the crystals in the rock un- exposed is the wine color, and this fades on ex- posure to the light. After exposure for 50 to 70 hours to sunlight, even the deeper-colored crystals become practically colorless. The wine color of the crystals fresh from the rock is quickly destroyed by heating. All the crystals found ex- posed to the atmosphere are perfectly colorless, though it sometimes happens that a cluster of crystals is partly embedded in the surface, in which case the buried portions have retained their color, while those exposed to the light are per- fectly colorless. The brilliancy of these trans- parent topaz crystals is exceptionally high and does not seem to be affected by exposure to weath- ering. The majority of the crystals are very small and but a small percentage are over one- fourth or one-eighth of an inch long.

The rough opaque topaz crystals occur scattered through the solid rhyolite, and occasionally pro- ject into cavities where the free portion is trans- parent. These crystals are larger than the trans- parent ones and range from half an inch up to 2½ inches in length. They generally have rough prism faces and ragged ends. The interior is crowded full with minute quartz grains and crys- tals which average about 0.05 millimeter in diam- eter. One crystal examined showed that the quartz grains compose about one-sixth of the bulk of the crystal.

The smooth opaque topaz crystals are similar to the rough opaque, except that the faces are smooth and better developed. They were found at two places only, and were embedded in fragments of rhyolite tuff that had been caught up in the rhyolite flow. An analysis of one of these smooth

[1]Topaz-bearing rhyolite of the Thomas Range, Utah: Bull. Geol. Soc. America, vol. 19, 1908, pp. 177-192.

[1]Lithophysæ (stone bubbles) are cellular cavi- ties in acidic, glassy, or finely crystalline lavas. They consist of concentric shells of crystalline ma- terial grouped about a cavity or core. The layers are composed of crystals of such minerals as quartz, tridymite, feldspar, topaz, garnet, etc. In cross section the shells may present an appearance somewhat like the petals of a partly opened rose. In diameter, lithophyse range from a fraction of an inch to an inch or two.

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aque crystals, based on the excess of silica, in ted that 18.78 per cent. of the material was artz.

Both the transparent and the opaque topaz crys ls were probably formed by the same processes that is, by vapors or solutions contemporaneous nearly so with the final consolidation of the ck. The crystals in the cavities grew practically hindered, while those in the rock formed where e feldspar had been removed. In the latter case ie topaz included the resulting silica as quartz ins and crystals.

Specular hematite occurs in minute flakes one two millimeters in diameter in the cavities and tached to rough topaz crystals. A few spessartite rnets occur in the cavities with the topaz at this cality, and three or four miles to the west numer is garnet specimens were found in fair-sized ystals. Bixbyite was found adhering to rough paz crystals.

Though topaz crystals are present over a large ea, they are abundant over a limited area only. robably half a mile across. The weathering of e topaz-bearing rhyolite has left topaz crystals attered abundantly over the surface. These ystals are mostly very small and brilliant though few large transparent crystals have been found he tiny crystals shine brilliantly in the sunlight, aking it difficult to locate larger crystals by ieir reflections.

The transparent topaz crystals, when of sufficient size for cutting, make very brilliant gems. ough perfectly colorless. They are sold under e name of "white topaz," and are an attractive ouvenir for tourists. The crystals are also ghly prized for collection purposes on account their transparency and the quality of the crystal faces. A. N. Alling[1] has described the following forms: Pinacoids, b (010), c (001); prisms, (110), l (120); macrodome, d (201); brachydomes, f (021), y (041); pyramids, i (223), u (111), o (221), e (441).

TEXAS.

P. H. and R. L. Parker, of Streeter, Mason County, report a production of about 25 pounds of topaz crystals, some of which are of gem quality. This topaz occurs in pockets, partly filled with clay, in a pegmatite "vein" cutting a gneiss formation. Topaz is found at other localities in this region, and a new discovery was made by the Parker brothers 12 miles north of Streeter. At the new locality topaz in good crystals is reported to occur with blue feldspar.

SOUTH AMERICA.

Brazil.—A. S. Atkinson[2] reports that old topaz mines of Boa Vista and Seramenhain in the basin of Arassuahy River have been reopened successfully by deep mining methods after the open-cut work had been abandoned. Work is successful at the José Correa and Coxambee mines also. The gems occur in a gravel bed at a depth of about 20 feet. The topazes are valued for the beautiful light to dark-yellow and deep-rose shades displayed by them, combined with perfect transparency. A specimen in the museum at Rio Janeiro obtained from Jequitinhanha River at Auro Preto weighs nearly 2,000 grams. It has a beautiful color, and is perfectly transparent and absolutely flawless.

(To be continued.)

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ending Oct. 23, 1909.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$640,320.45
Gold bars paid depositors	86,627.00
Total	$726,947.45

Of this the gold bars exchanged for gold coin are reported as follows:

Oct. 18	$95,996.32
" 19	134,451.67
" 20	130,012.13
" 21	183,987.84
" 22	51,339.09
" 23	46,533.40
Total	$640,320.45

[1]Topaz from the Thomas Range, Utah: Am. Jour. Sci., 3d ser., vol. 33, 1887, p. 146.

[2]Mining for gems in Brazil: Eng. and Min. Jour., June 19, 1909.

Bogus Army Officer Who Passed Many Bad Checks Sentenced at Pittsburg, Pa.

PITTSBURG, Pa., Oct. 21.—Donald C. Thompson, alias "Lieut. Earl McFarland" and many other names, pleaded guilty, yesterday, in the United States Court to the charge of impersonating a United States army officer and was sentenced to pay $100, the costs of prosecution and to serve two years in the Federal prison at Leavenworth, Kans. Thompson is the man who while wearing the uniform of an officer in the United States army induced a Fifth Ave. jeweler and several other Pittsburg merchants to sell him goods and take his bogus check in payment. He had intended putting up a fight, but saw that the odds were against him and decided to enter a formal plea of guilty in the hope that he would get off with as light a sentence as possible.

Thompson, as noted in THE JEWELERS' CIRCULAR-WEEKLY, two weeks ago, was arrested at Norfolk, Va., and brought to Pittsburg to stand trial, at the instigation of the War Department. He is wanted in 18 different cities where he had practiced his swindling game. Thompson admitted to the court that he had used the name of Lieut. McFarland, whom he knew well. Local merchants who called on the recruiting officers at the local recruiting station were told that the real McFarland is in the Philippines. Thompson said that his home is in Topeka, Kans., and that he had known McFarland since he was a little boy.

The bogus lieutenant has been taken to Kansas to begin serving his sentence, and it is likely that he will be taken to other cities to be tried just as soon as he serves out the sentence imposed upon him at Pittsburg.

Creditors File Bankruptcy Petition Against Jay M. Barrett, Bradford.

PITTSBURG, Pa., Oct. 21.—An involuntary petition in bankruptcy was filed, this week, in the United States District Court against Jay M. Barrett, a jeweler at Bradford, Pa. The creditors who filed the petition were J. C. Crawford, A. H. Gerwig and the Marsh, Brown, Mather Co., whom Barrett owes $499.35, $607.69 and $15, respectively. The petitioners set forth that the Pioneer Cut Glass Co. was allowed to become a preferred creditor by Barrett, also Morris Rosenbloom & Co., they having secured judgments against Barrett and caused executions to be issued in the Common Pleas Court at Bedford, Pa.

The sale of Barrett's stock was advertised to take place to-day, but a petition was filed asking that a restraining order be issued to prevent Barrett's property from being disposed of by the sheriff, and the court granted it. The petition further sets forth that the Pioneer Cut Glass Co. obtained judgment for the sum of $5,271.67, and the glass company, too, is restrained from making any attempt to collect the money pending bankruptcy proceedings.

The court has directed that Barrett be brought here, Nov. 2, to show cause why he should not be declared a bankrupt. Just what his assets and liabilities are is not known here, but they are thought to be considerable. Barrett is well known here and conducted a very good store at Bradford, where he is said to have been in business for some time.

Unique Golden Bell Device Used by President Taft in Opening the Gunnison Tunnel.

IN planning a device to be used by President Taft in opening the gates of the Gunnison tunnel, it was decided to get away from the old-fashioned push button, which has been used on so many occasions of public interest. The device finally decided upon was a silver plate, in two sections, mounted in a beautiful box of solid mahogany; one section represents the Gunnison river and tributary territory, and the other the territory embraced in the Uncomphagre valley. These two are separated by a very small space representing the Gunnison tunnel. The two plates are electrically insulated, one from the other.

The other important part of the device is a solid gold bell, which, when placed upon the silver chart, bridges the gap between the Gunnison river and the Uncomphagre valley, thus closing the circuit and operating the electrical equipment at the headgates of the tunnel and releasing the water.



GOLDEN BELL WITH WHICH PRESIDENT TAFT OPENED THE GUNNISON TUNNEL.

The box and electrical equipment was manufactured by the Western Electric Co., and the silver map and gold bell were produced in the workshop of the A. F. Wehrle Co., Denver, Colo. It was presented to President Taft as a souvenir of the occasion.

The bell is made of 18 karat Colorado gold purchased at the Denver mint. It is a marvel of workmanship, and while it is customary in such cases to mold the article, in this case the manufacturer, in order to avoid any possibility of flaws, had the bell hand-forged.

The interest taken by the public in a device of this kind was demonstrated by the crowds that gathered around the Wehrle Co.'s window, where the box was on exhibition on the afternoon just before it was shipped for the ceremony of opening the great irrigation tunnel.



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Reigning Jewelry Fashions Noted in Paris.

Dainty Novelties in Gold, Silver, Gems and Leather Goods Now in Demand Among the People of Taste in France's Capital.

PARIS, Oct. 15.—The automobile craze has given place to the aviation furore and the jewelers are on their mettle in order to invent new and fetching designs in medals, trophies, etc. Exhibited in a jeweler's window is the Gordon Bennett Cup (illustrated on page 59) lately awarded to Glen Curtis. It is a magnificent piece of workmanship, and the design leaves nothing to be desired. The base is of veined marble, which supports a rough mass of rock in dull silver. Upon the summit is poised airily a winged male figure probably typical of victory. At the base of the rock is a branch of oak-leaves and acorns in silver gilt, and the steering gear of an airship. Supported on the tips of the outspread wings is the model of an aeroplane, with body of silver associated with some light wood. That the trophy should be the gift of a generous American and won by an American is significant of the prowess of the daring aviator, Mr. Curtis, and the liberality of Gordon Bennett.

It appears that the automobilists and the cyclists each have their patron saint, whose image is fastened somewhere on the machine, and in some instances even a sculptured image in a shrine is placed inside as a protection against accidents. Whether or not these images are efficacious is doubtful, but at least when emanating from some craftsman of talent they are decorative from an artistic point of view. It appears that the automobilists pin their faith on St. Christopher, this fashion having been inaugurated by the pious dowager queen of Italy, Margherita, who never stirs abroad without a tiny statuette of the patron of travelers, which is placed conspicuously in her motor car. A number of chauffeurs wear the St. Christopher medal, which represents the saint holding in his arms a child and leaning on a stick. On the reverse side is a railroad train descending a hill, at the foot of which is depicted an automobile distancing the locomotive.

The cyclists have adopted St. Catherine, who was broken on a wheel. On one side is the saint leaning on a wheel, and on the other a winged wheel with, in the background, a cyclist going at full speed.

The disciples of aviation have selected St. Elias as their patron, and several designs have been submitted to the Pope for approval.

It is singular in these days of enlightenment that people in every walk of life believe in the efficacy of fetishes, and any quantity are exposed in the jewelers' windows. A new one is a preservative against shedding tears, which is eagerly purchased by sentimental maidens. Novel are lucky fairy brooches of Celtic inspiration, and which are said to keep away evil spirits. The design dates back several hundred years and consists of a heart surmounted by a coronet studded with precious stones. In England and Ireland the talisman is offered by the godmother as a christening gift or given as a troth-token by a man to his sweetheart.

Tiaras are more and more used as ball or opera ornaments. A pretty novelty shows a soft liberty ribbon wound in and out of the hair at the base of the tiara, softening the hard effect of the metal. A splendid pompadour ornament reveals flowers composed of emeralds with clusters of diamond leaves. Peacock's plumes, with eyes of emeralds and sapphires, are most effective set on one side of the front hair.

Emeralds, it may be remarked, are greatly in favor. Rings with flat table-cut stones of squarish form and sunken in a rim of dead gold are liked. Others show a circle of tiny sapphires or diamonds, which enhance the brilliancy of the stone.

Peacock colorings are evidenced by a bracelet not more than half an inch in width, with no visible setting, small emeralds and sapphires thickly sown concealing the gold, and over which is a Greek key pattern in tiny diamond sparks. A showy corsage brooch is in an elaborate design in several sizes of diamonds, with, in the center, an emerald as big as the thumb-nail cut *en cabochon* and denending from a supple string of diamonds with smaller pendants on each side. Emeralds *en cabochon*, often two inches in length, are frequently associated with diamonds.

Pretty is a brooch in the form of a pearl oyster-shell, the surface thickly diamond-sown, while in the hollow is held an enormous brown pearl of inestimable value. Light and airy is a spray of oats and leaves composed of small diamonds and thrust through a slender crescent moon. This is intended for the hair or corsage.

A showy ring consists of a huge pink pearl in a diamond circle, the top of which may be unscrewed and used as a lace collar fastening. Not new, but pretty, are three Prince of Wales feathers in diamonds with pearl stems for the hair. A couple of open drooping locust wings is the graceful *motif* for a rich corsage jewel.

The reproduction of lace calls for much skill on the part of the craftsman, airy designs being perpetuated in precious stones, notably diamonds. Novel, but of rather doubtful taste, is a long and narrow collarette reaching well below the bust, the lace design being picked out in large, medium and small brilliants. Delicate and pretty are simulated scraps of lace in tiny diamonds turned over a wide band of black velvet, which shows between the interstices of the design. There is a fancy for disk-like pendants dangling from a slender platinum chain, or a string of small brilliants. These circular ornaments show flashing concentric rings, while others are of the finest gold or platinum wire barred in open fashion, on which is a design in small stones. A spider-web in blackened platinum holds imprisoned a ruby fly with diamond eyes, while the spider, its body of black opal and its legs of gold, is entangled in the gem-set web.

Aquamarine and brown and wine-colored topaz are liked as daylight stones; some are set in blackened, rough-beaten silver with a barbaric pendant composed of a stone as big as a pigeon's egg. The designs are mostly Moorish or Byzantine, the form and workmanship being crude. Immense turquoise matrix in the shape of scarabs set in dull metal are also liked as brooches and pendants, often associated with mummy beads of dull blue or green. Illustrative of the topaz craze is a corsage brooch, consisting of a cluster of grapes in pale, honey-colored topaz hanging in a cluster of leaves of shaded green enamel veined in diamonds. An enormous bee, the body of orange topaz with silver wings, forms an appropriate pendant to be worn with a tailored suit of dark blue, brown or black. A key of tiny diamonds fastens a turn-down linen collar.

A stiff *porte monnaie* of gold is entirely incrusted with diamonds and punctuated here and there with blazing rubies. Kid bags of delicate colors are often clasped with gold and jewels, the jeweler collaborating with the worker in fine leather. These clasps are oval or square, of silver or silver gilt, and set with semi-precious or simili gems artistically arranged. There are often flaps with ornaments of metal and stones, and sometimes the corners of kid or suede bags are similarly ornamented.

Other fastenings are of enamel or of gold or silver *ciselé*. On a gold mesh purse the clasp was of gray silver, with a raised pattern in golden lily pads and leaves. Very rich are bags of mat black suede, embroidered in a design in tiny cut jet beads and paillettes. Many bags entirely of jet hand-embroidered or bead-incrusted, the bottom finished with a deep fringe.

Jet necklaces, consisting of strands of small beads looped, hanging nearly to the waist and held by great rosettes of cut jet, are becoming. Dog collars of jet, some diversified by diamond barettes or of pearls or amethysts, are appropriate ornaments for half mourning. Jet *sautoirs* held together with great amethyst or baroque pearls or rhinestones look well. Square belt buckles, or of harp-shape, are of faceted jet with jet *cabochons* set in silver. There are high jet combs with coronet tops, others of silver set with amethysts, jet sprays for the hair in a pattern of maidenhair ferns, brooches in the form of roses and daisies of jet with rhinestone hearts; hatpins of jet in floral form and amethyst ornaments set in black silver and rimmed with faceted steel.

For the throat are faceted rock crystal beads, with occasionally a larger one of dark amethyst between. Amethysts set in jet are stylish in mourning jewelry.

Veau castor is one of the new bag leathers. It comes in gray and mordore and has a moire surface. The oval top is the latest, with a top below which is a wide kilt pleated ruffle held at each corner with small buttons and silk loops. Bags in the shape of a heart and others formed like a horseshoe are attractive, the latter showing the horseshoe clasp in gilt, with the bag of brown or champagne kid or dull suede. Bags made of wood beads in black and various colors to match suits are new; some of them show designs in smaller wood beads in imitation of flowers. Dull and bright jet

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cads are often associated with clasps of unmetal or silver.

Hatpins are of supreme elegance, although necessarily those offered by the jewler are less showy than the enormous imitation ones found at the imitation houses, nd which are gorgeous and showy in the xtreme. Those of real gems are of more odest proportions, balls incrusted with iamonds or colored stones and others with ng slender heads half a finger long, while ere are artistic pins of white or amber rn in the shape of birds or insects most elicately carved and enhanced with a few rquoises, olivines or garnets. Cheaper e pretty pins consisting of an enormous alf-open rose in pink, yellow or red enamed metal, made to match the hat in color.

There has been such an outcry against ne long and dangerous pins that all of the hops are selling *protege points*, or point rotectors, which take various forms, such dull metal tips or pearl balls, which are rewed on after the pin is in place and hich nullifies the danger to the eyes.

Fans which are perfect reproductions of ose belonging to celebrated personages of lden time are favorites, and scarcely a ride's trousseau is complete without these rtistic trifles. Some are painted by renowned artists like Madeleine Lemaire, on hicken skin or ancient vellum in faded colrings as if damaged by time. Most fans re of medium size, although there has been n effort to revive the very large ones once o fashionable, but which are in the minory. The latter lend themselves to elaborate ecoration, affording a wider scope for the rtist. Fans of Vernis Martin style imitating the old fans of the 17th century are uaint rather than graceful. Others show elicious airy carving on mother-of-pearl or vory, the painting being executed on this rilliant surface, which is sometimes inrusted with precious stones. To subscribe o the fancy for matching, there are tops ormed of overlapping paillettes of every conceivable color to match each costume, nd which show pearl sticks stained to harmonize. Any number of cheaper satin and paper fans in the form of giant flowers, birds or animals are sold as cotillion favors nd are pretty and salable. There are large fans of eagle and vulture feathers in natural tints and tiny ivory fans in delicate pierced work, fragile and ornate.

Lovely little clocks for the boudoir are but three inches high and are enameled of a brilliant empire green or *bleu de roi* and outlined with pearls or rhinestones.

Blotting pads show queer figures in silver or bronze. Pierrots, dancing girls, historic reproductions of *chef d'oeuvres* of sculpture, or ladies in hoop and farthingale with knights and troubadours are of real artistic merit. Penwipers of animals in bronze and gilt in the form of wild and domestic, of birds and reptiles, are fit ornaments for the writing table and are provided with felt tops. Others are covered with fur.

A pair of library candlesticks are of empire fashion, showing a straight fluted column of crystal, ringed at intervals with enameled and golden bands.

Diamond-rimmed quizzing glasses are handsome, and as many English ladies are adepts in screwing the single glass in the eye, are often seen. Magnificent is a knob for a parasol handle, of thick gold wire in arabesques set at intervals with dull emerald *cabochons* and opals.

Desk sets are of khaki, turquoise or dark blue morocco tooled like the cover of a precious volume. There is the portofolio, the letter-holder, the blotting pad and bill clip, the latter the bill of a wild duck in gilt. A great gold and green enameled chameleon often serves as a paperweight and bill clip combined.

COUNTESS DE MONTAIGU.

National Monthly Import and Export Statistics.

WASHINGTON, D. C., Oct. 21.—The records of the Treasury Department containing the following comparative statistics of interest to the jewelry trade for August. 1908 and 1909, and for the eight months ending Aug. 31, 1908 and 1909:

IMPORTS.

			8 Months Ending—	
	Aug., 1908.	Aug., 1909.	Aug., 1908.	Aug., 1909.
Clocks and parts of	$33,776	$54,677	$175,674	$338,086
Watches, materials and movements	155,873	195,862	1,197,714	1,310,555
Diamonds, uncut, including glaziers', engravers' diamonds, etc. (free)	280,646	562,903	1,206,089	5,118,707
Diamonds, n. e. s., not set (dutiable)	833,565	2,177,516	3,208,655	17,092,117
Diamond dust or bort	73,977	2,233	119,798	40,432
Precious stones, rough or uncut (free)	2,875	5,186	63,630	264,983
Precious stones and pearls, not set	179,974	500,248	1,106,084	4,341,333
Jewelry and manufactures of gold and silver	186,684	223,513	994,726	1,281,020
EXPORTS OF DOMESTIC MERCHANDISE.				
Clocks and parts	$108,269	$102,126	$864,291	$777,682
Watches and parts	93,271	89,467	702,781	793,069
Jewelry and manufactures of gold and silver	74,626	98,424	702,446	845,917
Plated ware	53,975	62,014	365,451	435,202
EXPORTS OF FOREIGN MERCHANDISE.				
Clocks and parts	.....	.....	$1,377	$2,543
Watches, materials and movements	$50	$242	23,057	600
Diamonds, rough, including miners', glaziers', etc.	.....	.....	5,391	4,589
Diamonds, n. e. s. (dutiable)	75	.....	775	17,336
Precious stones and pearls, not set	442	.....	3,194	2,372
Jewelry and manufactures of gold and silver	226	658	225,572	21,676

Imports of Clocks, Watches, Jewelry and Gems Into Canada.

TORONTO, Can., Oct. 20, 1909.—The monthly report of the Department of Trade and Commerce of Canada for July gives the value of imports for home consumption in the jewelry and allied trades as follows:

	Month of July,		Four months ending July,	
	1908.	1909.	1908.	1909.
Clocks:				
United Kingdom	$1,238	$1,935	$4,077	$6,661
United States	15,008	20,651	69,228	91,658
Germany	2,805	7,198	9,809	19,686
Other countries	766	4,191	4,793	10,363
Totals	$19,817	$35,975	$87,907	$128,368
Watches:				
United Kingdom	$2,680	$3,162	$4,631	$14,834
United States	21,495	29,418	134,205	181,800
France	12,790	4,711	18,549	12,915
Switzerland	3,244	25,390	48,760	73,294
Other countries	387	283	4,227	1,282
Totals	$40,596	$62,964	$210,372	$284,125
Jewelry:				
United Kingdom	$23,512	$17,652	$61,253	$73,449
United States	52,433	74,039	142,726	220,707
France	684	2,931	12,302	15,354
Germany	6,447	12,576	24,126	26,884
Other countries	2,503	2,391	12,208	9,918
Totals	$85,579	$109,589	$252,615	$346,312
Gold and silver and manufactures of:				
United Kingdom	$15,485	$19,861	$54,313	$83,320
United States	14,308	16,861	62,210	68,867
Other countries	5,819	6,866	20,511	23,224
Totals	$35,612	$43,588	$137,034	$175,411
Precious stones of all kinds and imitations of (dutiable):				
United Kingdom	$3,927	$2,528	$13,188	$48,625
United States	1,422	2,460	5,697	12,208
France	6,874	2,756	9,722	22,743
Other countries	1,295	1,011	3,434	8,775
Totals	$13,518	$8,755	$32,041	$92,351
Precious stones of all kinds and imitations of (free):				
United Kingdom	$15,458	$20,266	$60,938	$153,206
United States	8,575	8,449	25,170	90,714
France	13,733	573	47,577	37,834
Holland	25,790	63,596	25,790	248,187
Other countries	132	14,078	42,559	96,624
Totals	$63,686	$106,962	$202,034	$626,565

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NEW YORK

Customs Authorities Suspect Big Smuggling Plot After Discovering Quantity of Watches in Italian Passenger's Trunk.

Boston, Mass., Oct 22.—When the United States immigration officials took Mrs Evaristo Nagliari, of Italy, off the steamship *Romanic* on the vessel's arrival at this port Tuesday morning, the customs officials did not subject her or her husband to a searching examination because the wife had given birth to a boy while the steamer was coming up the bay. Subsequent revelations, in which Nagliari's baggage figured, led the customs officials to realize they had come very near being hoodwinked, since an examination, made to-day, proved that the Nagliaris had in their trunk more than 200 watches which they had not included in their declaration. Mrs. Nagliari and her baby are at the hospital, while the husband is in the Charles St. jail, where he is held in default of $500 bail for a hearing next Tuesday.

The Nagliaris, when they went away from the wharf Tuesday, left behind their trunk, which was held in bond. To-day Inspectors Thomas F. Mackay and W. H Bond, of the customs department, overhauled the baggage in the presence of Nagliari. The officers found a tray in the trunk containing eight watches which had not been declared. This aroused their suspicions, and they decided upon a second and even more thorough search. Just as they were about to abandon their quest they discovered that the trunk had a false bottom. Upon removing the false bottom they found about 200 watches snugly packed away in the secret compartment.

The watches were of an expensive make and put up in cases of gold, silver and other metals. All of the watches were immediately confiscated by the Federal authorities and Nagliari promptly taken into custody. He was turned over to a deputy United States marshal and taken at once to the Federal building.

Nagliari was arraigned before U. S. Commissioner Hayes on a charge of smuggling. The prisoner pleaded not guilty and was held in $500 bail for a hearing next Tuesday. In default of sureties he was sent to the Charles St. jail.

Special agents were at once detailed on the case and they began an investigation to ascertain if it was possible to verify their suspicions that Nagliari was acting in the interest of some big smuggler who, it is suspected, has long been doing this kind of work.

While the revenue department maintains the strictest secrecy, it is understood that a quantity of contraband goods has got by the port of Boston despite the constant vigilance of its officers. It is well known that since the New York customs officials have been unusually active in their efforts to prevent smuggling, Boston customs men have had a fear that this port might be looked upon as more accessible.

There have been several Secret Service men here of late, and it is believed that their presence was brought about in the Government's desire to break up a systematic series of smuggling in which foreign watches played no inconsiderable part.

The theory is that there is one man who employs a number of people to bring goods into this country, they having legitimate reasons for making the transatlantic trip and being able to carry for him some small amount of goods. With this in view the customs officials and revenue agents will make a most complete and thorough investigation.

Boston, Mass., Police Taking Unusual Precautions to Protect Jewelers During the Holiday Rush.

Boston, Mass., Oct. 22.—In anticipation of the possible extensive operations of jewelry and gem thieves during the coming holiday season, when the stores carrying these goods display them in large quantities, Deputy Superintendent William B. Watts, who has charge of the local detective bureau, has already perfected his plans, as far as possible, to prevent a recurrence of these annual holiday crimes.

He has consulted with the heads of a number of jewelry firms and agreed with them on plans for protecting their stock. It is well known that there are a great many more watches and jewels on sale as Christmas approaches, and sometimes the articles are not guarded as carefully as they might be. Further, there are more customers in the store and the chance for a thief to steal is much greater.

Deputy Watts has ordered his own men and the private detectives which he will employ to study in the rogues' gallery the faces of all snatch thieves, "pennyweighters," jewelry and gem thieves, and make themselves thoroughly familiar with the men who are likely to attempt to prey upon Boston jewelers and department stores.

In some of the stores men will be stationed where they may command a full view of the interior and yet not be seen themselves. This system has been found to be successful in the past and will undoubtedly meet all expectations in the future.

Salesmen will be instructed to be very cautious and not be afraid to "size up" their customers and not place before the prospective purchasers too much of a selection. The man who attempts to substitute imitations for the real diamond or "palms" the jewel is likely to be caught, as the salesmen have been given lessons by Deputy Watts' men as to what they may expect.

Stores and streets will be patrolled by an augmented force of thief-catchers, Deputy Watts says, so that Boston jewelers may be fully protected. Detectives will meet at the railroad stations thieves who may select Boston as a place to "work."

Deputy Watts desires the co-operation of jewelers in keeping Boston free from larceny cases, and if he gets it he insists Boston will have no serious losses of jewelry in consequence of thieves.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York for the week ending Oct. 25:

	London.	*New York selling price, .999 Basis.*
Oct. 19	23 9-16d.	$0.53⅛
" 20	23 1 2d.	.53⅛
" 21	23 1 2d.	.53⅛
" 22	23 3 8d	.52⅞
" 23	23 3-8d.	.52⅞

Wisconsin Retail Jewelers' Association Decides to Hold Next Annual Meeting, July 19-21, in Milwaukee.

Milwaukee, Wis., Oct. 20.—The first quarterly meeting of the directors of the Wisconsin Retail Jewelers' Association was held at the Blatz Hotel, recently, and several matters of importance were up for discussion. Among other things, the directors set the dates for the next annual convention of the association as July 19, 20 and 21, Milwaukee to be the location.

It was decided to reinstate the initiation fee of $2 to incoming members of the association, so that, with the annual fee of $3, a total of $5 will be paid by new members. Resolutions were passed to the effect that it was the belief of the directors that the annual conventions of the jewelers and the Wisconsin Association of Optometrists should not be held at the same time. It is felt that while the interests of both jewelers and opticians are closely allied, members in the past have endeavored to divide up their time between both conventions and the results have not been as satisfactory as they should have been. It is expected that the optometrists will hold their annual convention at Fond du Lac, the home of President Hugh McEwan, next year.

The directors reported that the quarter just passed was the most prosperous in the history of the Wisconsin Retail Jewelers' Association. The directors present at the meeting included: Gustave Keller, Appleton, president of the Wisconsin Retail Jewelers' Association; J. R. Chapman, Oshkosh; W. H. Becken, Beaver Dam, and H. F. Stecher, of this city.

George Annenberg Files Voluntary Petition in Bankruptcy at Brooklyn to Wipe Out Old Debts.

George Annenberg, who was formerly in the jewelry business in Brooklyn, filed a voluntary petition in bankruptcy, Wednesday of last week, with the clerk of the United States District Court, Eastern District. His schedules show liabilities amounting to $7,294 and assets of $2,097, of which $2,072 are enumerated as debts due on open accounts.

Among the unsecured creditors named in the petition are: J. Bulova & Co., $98; Anzelewitz, $167; M. Freed & Peikes, $480; J. Horowitz, $379; Frederick Kaufman, $94; Wm. Kanowitz, $517; I. Ollendorf Co., $329; Laubheim Bros., $451; Schiff Bros., $105; Wagner & Co., $81; Spiro & Hirsch, $643; E. A. Kohn & Co., $424; Perelman & Sorin, $146; Haldimann & Co., $119; R. Silbermintz, $787; Charles Altschul, $684. The greater portion of the debts were contracted in 1901 and are for merchandise sold and delivered, on which judgment has been obtained.

Mr. Annenberg commenced the business in 1891 as Annenberg & Bachrach, which firm subsequently dissolved, Mr. Annenberg continuing alone. He moved to 74 Graham Ave., in November, 1901. He met with business reverses and tried to obtain an extension, and offered 25 cents in settlement of his indebtedness. This was not accepted, and in December of that year his landlord dispossessed him. He has not been in business for some time.

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BOSTON - - - MASS.

Wily Check Swindler Who Recently Visited Montreal, Suddenly Disappears.

MONTREAL, Can., Oct. 20.—One of the cleverest check swindlers that Montreal has been has been operating in the city recently. He has, however, had his quietus through the prudence of Mr. Cochenthaler, jeweler, 48 St. Catherine St., W., who has been more fortunate than some of his business colleagues in escaping the man's operations.

Well dressed and about 25 years of age, his individual has passed several hundred dollars worth of bogus checks upon local merchants within the past week. He went into the jewelry store of Johnston Bros., 43 St. Catherine St., W., and, buying a scarf pin from one of the clerks, presented a check, stamped "certified," in payment. At first the clerk refused to accept the paper tendered to him, but the young man stated that he was well acquainted with the clerk's brother in Westmount and that it would be "all right." There was nothing suspicious about him, and after telling an anecdote concerning the clerk's brother he gained the confidence of the jeweler's assistant. The check was accepted and was only found to be worthless when presented at the Bank of Montreal.

The stranger next went to the store of Mr Cochenthaler and there selected a ring, offering an accepted check on a Rochester Bank in payment, the check being signed by an alleged press syndicate. Mr. Cochenthaler informed his would-be customer that he would not take the check even if "accepted," as the purchaser of the ring was a stranger to every one in the store. The young man then volunteered the information that he had an uncle in the city and that as he was not in a very great hurry for the ring he would get the check cashed elsewhere and "return in the morning." He did not return, however, and it soon transpired that quite a number of St. Catherine St. jewelers, tailors, trunkmakers, hat and cap dealers had received the young man's visits and, in most cases, checks ranging from $14 to $24 had been tendered in payment for articles purchased, the man getting off with the balance and the goods.

Mr. Cochenthaler gave information to the police, but as they have not been able to trace the young man, and not having heard of him through the complaints of merchants, it is presumed that he has left the city.

Involuntary Bankruptcy Petition Against the Chas. Otero Jewelry Co., Pueblo, Colo.

PUEBLO, Colo., Oct. 20.—Creditors of the Chas. Otero Jewelry Co., last Wednesday, filed an involuntary petition in bankruptcy in the United States District Court here. Charles Otero is the president of the company, a corporation which has a store at 615 N. Main St. His associates in the company are Mattie J. Otero, secretary, and Alexander Hall, treasurer.

Mr. Otero has been in the jewelry business many years, and went into bankruptcy about 14 years ago. After the failure he incorporated the Chas. Otero Jewelry Co., and though he has worked hard and paid careful attention to business, he has had a rough fight financially. He carried a stock estimated at over $15,000, and his business has been well known. In the last year or so he has been hard pressed financially.

Case Against E. F. Poos, St. Louis, Mo., Charged with Assault to Kill His Father, Dismissed.

ST LOUIS, Oct. 23.—The case against Edward F. Poos, of 3564 South Broadway, charged with assault to kill his father, August Poos, was dismissed Wednesday, in Judge Shields' criminal division of the Circuit Court by Assistant Prosecuting Attorney Newton. Mr. Newton stated that no case could be made against young Poos except on the testimony of his mother and sister, who would not testify against him willingly, and it was not at all certain that even with their testimony a case could be made against him. Besides he did not want to force the mother and sister into the ordeal of testifying against the son and brother.

The elder Poos and his son were associated in the jewelry business at the South Broadway address. The sister of Edward told him that her father had spoken slurringly of Mrs. Poos. Edward went to his father about it and there was a violent quarrel. Shots were fired. Mrs. Poos came running into the store. Her husband shot her. When the smoke cleared away August Poos was dying with a bullet in his brain and his wife was thought to be fatally injured, but she recovered.

It was supposed that Edward had killed his father and he shared the belief, but the autopsy disclosed that the elder Poos had died from a bullet which he had fired into his own brain. Edward, who had been held on the charge of murder, was released from that charge but the grand jury indicted him for an attempt to kill, as one of the bullets fired by him had taken effect in his father's body but had not been the cause of his death. Since the death of his father, Edward has continued to conduct the jewelry business on South Broadway.

Advertising Agent Accused by Jewelers Sent to Jail Until He Pays His Fine.

LEAVENWORTH, Kans., Oct. 20.—M. O. Britton, alias M. Bloom, of Duluth, Minn., pleaded guilty in the United States District Court, Oct. 14, to an indictment charging him with using the mails for fraudulent purposes. He will be committed to the Wyandotte County jail until he pays a fine of $100. Britton has just completed a sentence of six months in Omaha for the same offense.

Britton claims he was authorized by a Mr. Bloom to use his name in an advertising business. Bloom, he said, authorized him to represent himself as a reputable jeweler selling high-class goods. He was to advertise his business widely and purchase goods of the leading wholesale dealers in large cities. He was not told how he should pay for the jewelry, and this is the very thing that got him into trouble.

Britton operated in San Francisco four years, and later came to McPherson, Kans., and went into business. He ordered consignments of goods from two Kansas City houses, referring them to Dun's and to Bradstreet's. Without making any inquiries the Kansas City dealers sent him the order. One of the consignments was returned to the sender; the other house did not receive any word from the consignee, and their goods were not returned.

It was then that the government took a hand in the matter. Britton was wanted in Nebraska for the same offense. He was taken to Omaha and tried in the United States District Court and sentenced to six months in jail. Before his sentence had expired he was indicted by the Federal Grand Jury, sitting in the United States District of Kansas.

Death of Samuel D. Mason.

NORTH ATTLEBORO, Mass., Oct. 23.—Samuel Dunster Mason, a well known manufacturer in the jewelry trade, died, last Monday morning, at his residence on Commonwealth Ave. The funeral was held Thursday afternoon.

Deceased was born in Attleboro, Sept. 4, 1848, and received his early education in that town. He became a member of the firm of Mason & Draper, in 1870, which was at that time one of the largest jewelry concerns in town. Later he sold out his interests in this firm and formed the firm of Mason, Ruggles & Co., and up to the time of his death carried on business under this name.

In 1873 Mr. Mason married Emma Draper. He was well known throughout the town, and is survived by his widow, two sisters and four brothers.

Importations at the Port of New York.

Week Ended Oct. 17, 1908, and Oct. 16, 1909.	1908.	1909.
China, Glass and Earthen Ware:		
China	$75,371	$45,532
Earthen ware	13,672	13,551
Glass ware	13,586	21,438
Optical glass	583	1,750
Instruments:		
Musical	7,266	11,499
Optical	10,790	15,044
Philosophical	1,590	4,052
Jewelry, etc.:		
Jewelry	10,331	27,062
Precious stones	465,690	1,301,388
Watches	39,216	23,932
Metals, etc.:		
Bronzes	480	2,225
Cutlery	25,020	23,217
Dutch metal	4,280	2,241
Platina	32,724	54,396
Plated ware	.....	.....
Silverware	1,195	3,661
Miscellaneous:		
Alabaster ornaments	405	968
Amber	1,926	14,226
Beads	721	3,931
Clocks	1,695	8,739
Fans	1,958	1,965
Fancy goods	4,673	20,931
Ivory	6,501	.....
Ivory, manufactures of	8	.....
Marble, manufactures of	23,288	12,443
Statuary	5,766	9,065

Edward F. Herzog, of the new Herzog-Thomsen Co., Birmingham, Ala., has returned from a trip to New York. The store will be opened about Nov. 1.

W. J. Harred has succeeded to the business of his son, C. B. Harred, Little Rock, Ark. The business will be continued at the old location, young Mr. Harred remaining in the employ of his father.

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Japanese Commercial Commissioners Visit Jewelry Plants at Providence and Are Presented with Medals and Entertained by the Gorham Mfg. Co.

PROVIDENCE, R. I., Oct. 23.—The Honorary Commercial Commissioners of Japan, who are making a three months' tour of inspection through the United States, were the guests of the manufacturers and merchants of this city and vicinity, yesterday afternoon and evening, under the auspices of the Providence Board of Trade. While not specifically or directly interested from a business point of view in the visit of the subjects of the Mikado, the manufacturing jewelers were prominently identified in connection with their entertainment.

The committee of the Providence Board of Trade that arranged for the reception and entertainment of the visitors during their stay and which was chosen with a view to making it as representative of the city's industries as possible included Mayor Henry Fletcher, treasurer of the Fletcher-Burrows Co.; Nathan B. Barton, of the Ostby & Barton Co.; Henry D. Sharpe, of the Brown & Sharpe Mfg. Co.; John F. P. Lawton, of the Gorham Mfg. Co.; Walter R. Callender, of Callender, McAuslan & Troup Co.; Harry Cutler, of the Cutler Jewelry Co., and Frederick W. Aldred, of the B. H. Gladding Co.

Immediately after leaving their special train at the Union Station the visitors were escorted to the city hall, where they were received by Mayor Fletcher.

In automobiles the party was taken to points of interests about the city, including the plants of the Brown & Sharpe Mfg. Co., Ostby & Barton Co., Wightman & Hough Co. and other places. Among those who furnished automobiles for the trip were John Shepard, Jr., Samuel M. Nicholson, George H. Holmes, Gorham Mfg. Co., Harry Cutler, Hamilton & Hamilton, Jr.

The entire party met at the Gorham Mfg. Co.'s plant, where they arrived at about 4:30 o'clock. They were received by Vice-President John S. Holbrook, Assistant Treasurer and Secretary John F. P. Lawton, Assistant Treasurer William E. Keyes, Superintendent Fred C. Lawton and E. Frank Aldrich, each of whom, as a pretty tribute to the Japanese visitors, wore an immense white or yellow chrysanthemum in his buttonhole.

At the Gorham company's office the company which had been making a tour of the city was augmented by a number of business men and others, increasing the number to upwards of 150. Included among those who joined the visitors here were Ralph Hamilton, of Hamilton & Hamilton, Jr.; William H. Thurber, of Tilden-Thurber Co.; William H. Mason, of THE JEWELERS' CIRCULAR-WEEKLY, who had been guide for one of the groups during the trip about the city, and William E. Tefft, of *The Manufacturing Jeweler*.

Owing to the large number in the party, small groups were escorted through the various departments, well-informed guides describing the details in each room as it was visited. Secretary Lawton headed the long line, escorting Baron Shibusawa, the official head of the guests. The Japanese found much to interest, impress and astonish them, and several lingered long after the others had passed through, watching the operations and execution of the ponderous power presses and electric drops.

In the silver department the visitors were shown the individual pieces that are being made for the largest and most valuable private dinner set ever designed in this country, costing $50,000. Pieces of an immense hotel order were also pointed out, and when the wages paid some of the experts in this department were stated the information caused considerable astonishment.

While much was seen to hold the attention of all, it was when the bronze foundry was entered that the climax of their wonder was reached. Here were the heroic bronze statues of Sir John Macdonald, the Premier, that is being completed for shipment to Canada; the imposing group with



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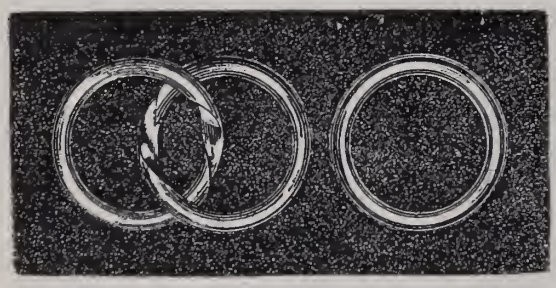
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MADE TO LAST

The pinions are cut, hardened and polished and plates are made of heavy hard brass.

Derry Manufacturing Company

DERRY, NEW HAMPSHIRE

Bishop Brooks as the central figure, and the big equestrian statue of Gen. George A. Custer. Here also were seen the massive bronze doors that are being finished for the new postoffice at Cleveland.

After going through the great plant the entire company assembled in the Gorham Casino, where a light luncheon was served and an informal reception held. At its conclusion Secretary Lawton, addressing the visitors from the Far East, said: "The Gorham Company takes great pleasure in welcoming to an inspection of its plant this distinguished body of gentlemen constituting the Honorary Commercial Commissioners from Japan.

"The time allotted to the inspection has been far too brief to accomplish all that the company would desire, but let us hope that a favorable impression has been made, and as mementos of this visit we beg the acceptance of these medals and album of photographs."

As he concluded speaking, Vice-President Holbrook and Superintendent Lawton handed to each of the Japanese a handsome example of the Gorham company's work in the shape of a solid silver medal. At the same time, as a special official recognition of the commission, Secretary Lawton handed to Baron Shibusawa a beautiful solid silver plaque in a plush case. Every person was also given a handsome souvenir panoramic photograph album of the works.

The medals were of solid silver, about two inches in diameter and specially designed and struck for the occasion. The face of the medal has the American and Japanese flags intertwined with a laurel branch, while at the bottom is the hall mark of the Gorham company, with branches of oak. The reverse has the inscription, "Presented to the members of Japanese Commission on their visit to the Gorham Manufacturing Co., Providence, R. I., Oct. 22, 1909."

The plaque is an excellent example of the designer's art. It was done by R. Ziegler and is in the form of an ornamental panel, across the top being the date, "October, 1909," below which are the crossed flags of the two nations, similarly treated as in the medals, while in the lower part of the souvenir is shown the main entrance and administrative building of the Gorham group at the Elmwood plant. The base of the panel in the center is formed by simple scrolls encircling the hall mark of the concern, the lion, the anchor and Old English letter G.

At 6 o'clock the party left the Gorham plant for the Union Station, and were rapidly carried by special train to the Squantum Club and were introduced to Rhode Island's celebrated epicurean offering—a clambake.. Covers were laid for 175, and among those who were present were the following who are identified with the jewelry industry or its branches: Arthur E. Austin, Frederick A. Ballou, Nathan B. Barton, Walter R. Callender, Walter Callender, Josiah W. Crocker, Julius Palmer, William P. Chapin, Theodore W. Foster, Henry W. Harvey, Walter Hidden, Samuel M. Nicholson, Lucien Sharpe, John Shepard, Jr., Henry G. Thresher, William H. Thurber and Dutee Wilcox. Mayor Fletcher was one of the after-dinner speakers.

The Japanese party left here this morning at 6:30 o'clock for Boston.

Japanese Commissioners Visit Waltham Watch Factory.

BOSTON, Mass., Oct. 25.—One of the most interesting features of the three days' visit of the Commercial Commission of Japan was the inspection, last Saturday, by about 20 members of the party of the Waltham Watch Co.'s plant, at Waltham.

The distinguished foreigners were met upon their arrival in Boston by Engineer Henry C. Eaton, of the company, who was with them on their auto trip through the Boston park system, the Newtons and thence to Waltham. Upon their arrival at Waltham the guests were met in the treasurer's office by Consulting Engineer E. A. Marsh. After they had registered they were turned over to General Superintendent John W. Burkes, who was assisted by Assistant Superintendent Gleason Wood, Superintendent of Watchmaking Olaf Olson, H. E. Duncan, head of the timing department; G. W. Ela, electrician; Foreman E. L. Hull and A. P. Williams. Then they were escorted through the plant.

First the party was taken into the plate room, where the foundation of the watch is laid. From there they went through the train-making, balance, escapement and jeweling departments. The almost human automatic machines caused ejaculations of amazement from the very observing Japanese.

There was every evidence that the magnitude of the factory made a deep impression on the men from the land of the Mikado. They asked innumerable questions and declared the enterprise exceeded by far their fullest expectations.

The class of help employed greatly astonished the visitors. The sight of young women in silk waists as a part of their working dress and young men in neat business suits caused them to make many comments. The fact that employes make from $10 to $30 a week increased their surprise.

When the party had gone through the factory the members returned to the treasurer's office, where luncheon was served.

Philadelphia Jewelers' Clerk Held in Safe Until Police Arrest Him on Larceny Charge.

PHILADELPHIA, Pa., Oct. 23.—After his employers had become convinced that he had been selling jewelry which he had stolen, Morton J. Levy, 25 years old, of 2518 N. 31st St., was enticed to-day into a large safe which stood in the rear of the store where he worked and there imprisoned until a policeman arrived.

Levy was a stock clerk for the jewelry firm of Ritter, Kahn & Co. at 1014 Arch St. For some time jewelry has been missed. This morning another employe saw Levy selling jewelry to boys and told his employers.

When Levy came upstairs Max Kahn, one of the members of the firm, directed him to do certain things about the store. He asked the young man in a matter-of-fact way to enter a large safe in the back where goods are stored. As the request was not unusual Levy walked in and Mr. Kahn shut the door.

Levy, it is claimed, later admitted he had been stealing jewelry for the last six months, saying that his salary was insufficient to meet his expenses.

Involuntary Bankruptcy Petition Filed at Cleveland Against C. L. Taylor, Dennison and Uhrichsville, O.

CLEVELAND, O., Oct. 25.—An involuntary petition in bankruptcy was filed in the United States District Court of this city, Saturday, against C. L. Taylor, a jeweler who has stores at Dennison and Uhrichsville, O., by the following creditors: Mount & Woodhull, $3,841; Wm. I. Rosenfeld, $729, and Hayden W. Wheeler & Co., $2,136, all of New York. The filing of the petition followed the visit of C. N. Gray, of the Jewelers Board of Trade, to Dennison and Uhrichsville, where he investigated the situation. F. G. Pittinger, Dennison, O., has been appointed receiver.

It is reported that on or about Oct. 15 Mr. Taylor transferred his store at Uhrichsville to his father, Wm. Taylor, to secure him for cash loaned at the time that he started in business. It was also reported that he was selling his stock at his Dennison store at ruinous prices. No definite statement as to assets and liabilities is available at this time. Last February, in a report to the Jewelers Board of Trade, he claimed that he had a surplus of $15,868.

Death of O. A. Rogers

DANBURY, Conn., Oct. 20.—Oren Augustus Rogers, who for 48 years conducted a jewelry store in Danbury, died yesterday, shortly before midnight, at his home, 3 Franklin St., of a complication of diseases. Mr. Rogers' health began to fail since he was injured, about eight years ago, by falling from a trolley car.

The deceased came to Danbury when 21 years of age and entered the employ of Huntington & Robinson, who at that time were prominent jewelers. He afterward started in business for himself, and at the time of his death was located at 11 West St.

Mr. Rogers was born in Charlemont, Mass., but at an early age moved with his parents to Pittsfield, where he learned the jewelry business under the tutelage of his father. He came to this city in 1861. He is survived by his widow and two sons.

The deceased was a member of Union Lodge, F. and A. M., Eureka Chapter, R. A. M., and Crusader Commandery, Knight Templars. He was also a member of the Masonic Veterans' Association.

T. H. Boone, Purcell, Okla., Makes a General Assignment.

PURCELL, Okla., Oct. 23.—T. H. Boone, a dealer in jewelry and stationery, of this town, has made a general assignment under State laws. No statement as to his assets or liabilities is given, but the latter are said to be small.

Mr. Boone has been in business here since 1900. He carried a stock worth about $2,500 and was believed to be doing well, though of late he had not met all his obligations promptly

DIAMONDS WATCHES JEWELRY

ILGEN & WAKEFIELD CO.

SUCCESSORS TO

Aikin-Lambert Jewelry Co.

Silversmiths' Building

15-17-19 Maiden Lane NEW YORK



From The Jewelers' Circular, October 20, 1909.

H. J. Hooper, jewelry auctioneer, of 37 Maiden Lane, New York, has just issued a very attractive and interesting work on auctioneering. It is for free distribution, and a copy may be had by those interested for the asking.

GOING! GOING!! GONE!!!

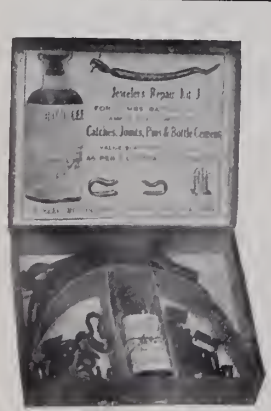
And your reputation with it. Some Auctioneers can dispose of your reputation in a bungling endeavor to sell your stock. It therefore behooves you to exercise some judgment in the selection of an Auctioneer

¶ My new and attractive booklet suggests to you the qualifications that should be required of the man selected to handle your sale. Get a copy of it, read it carefully and proceed in your selection along the lines therein outlined.

¶ If you do this your choice of an Auctioneer will be confined to a select few, as the standard established for myself is quite beyond the ability of the average Auctioneer.

¶ **REMEMBER** That HOOPER personally superintends every detail of your sale. Nothing is entrusted to substitutes or assistants. You are guaranteed a legitimate and high class sale that will accomplish its purpose—no matter what it is—and furthermore it leaves you in excellent shape financially and commercially.

H. J. HOOPER New York's Undisputed Leading Jewelry Auctioneer, with an Unparalleled Record for Successful Sales 37 Maiden Lane, NEW YORK



Jewelers' Zyloloid Repair Kit J, for Combs, Barrettes, &c.

A sample box, J, containing the following hand-made staple findings: 1 doz. catches, assorted, hand-made; 1 doz. joints, assorted, hand-made; 1 doz. pins, assorted, hand-made; 1 bottle ZYLOLOID shell cement, value $1.45. The greatest value ever offered. Complete in Box for $.50.

Combination Repair Kit, K, containing eight different numbers, half dozen each, shell and amber joints, catches, pins, comb teeth and a bottle shell cement. Complete in neat box, ready for use, $1.50.

Jewelers' Zyloloid Combination Repair Outfit, L, containing 18 different staple numbers in half dozen lots in shell and amber pieces, including 2 bottles shell and amber cement. Complete in numbered divisions, ready for use, $3.00.

V. L. The largest assortment of all the staple and special 46 numbers in half dozen lots, shell and amber, including 2 large bottles shell and amber cement. In fine made box, all numbered divisions, neat and handy for use, complete, $10.00.

For sale by the leading jobbers in the United States and Canada, or send 10c. extra to cover postage to THE ZYLOLOID CO., or the

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HIGH-GRADE JEWELRY CASES

Paper Boxes, Silverware Chests and Cases, Etc.

242-244 WEST FORTY-FIRST STREET NEW YORK



A. T Garnow is a new jeweler in Brush, Colo.

A. M Mason recently began business in Grafford, Ia.

H. M Elsie has started in business at Hermopolis, Wyo.

Edward Shine has opened a repair shop at Granite City, Ill.

In New Holland, O., N. R. Beatty recently opened a store.

Levy & Currier are about to begin business in Newburyport, Mass.

F. C Maag will soon open a retail jewelry store in Conshohocken, Pa.

W. E. Hice has opened a store at 7722 Jankstown Ave., Pittsburg, Pa.

B. S. Arnold has opened a store in the Hects building, at Shickley, Nebr.

L. Bauer is a new member of the retail jewelry trade in Willow City, N. Dak.

George D Meade will open a jewelry store at Utica, N. Y., in the near future.

A retail jewelry store will shortly be opened by John Hirt, at New Castle, Pa.

A new store was opened at Kansas City, Mo., recently, by the Providence Jewelry Co.

A new store was opened recently at 200 W. 7th St., Los Angeles, Cal., by O. Feinstein.

J. H. Geiger has completed arrangements to start in the jewelry business in Libby, Mont.

Roland Hanna, Portales, N Mex., will soon start in the jewelry business in Iola, Kans.

C. H. Baird has commenced business on his own account at 709 Market St., Philadelphia, Pa.

A jewelry and optical establishment has just been opened by L. B. Thompson at Clinton, Mo.

C. S. Mullin has leased attractive quarters in Mankato, Kans., where he has begun business as a jeweler.

John J. O'Neil and George Block have started a jewelry manufacturing business at 54 Page St., Providence, R. I.

William Sinkler has opened a jewelry store at Luxemburg, Wis., with a complete stock of jewelry and holiday goods.

H. A. Foursey is now located at 451 Massachusetts Ave., Boutelle Block, Lexington, Mass., as watchmaker and jeweler.

O. N. Barnum has opened a repair shop at 606 E. 7th St., Los Angeles, Cal. He was formerly with S. Bailey, of the same city.

Chas. Smith, Rochester, Minn., has engaged in business as a jeweler and watch repairer, at 118 Calle del Commercia, Tampico, Mex.

M. Gilblom has opened a store and pawn shop at 103 W. Market St., Indianapolis, Ind., under the name of the Terminal Loan & Jewelry Co.

George J. Hunt has opened a salesroom at 204 Berkeley building, 420 Boylston St., Boston, Mass., and will deal in hard-wrought silverware and jewelry.

The Jewelry Manufacturers' Outlet is the name of a concern which has begun business at the Bijou Theater entrance, 206½ Main St., Fitchburg, Mass.

D Fisher and E. D. Redfield have moved to Wichita, Kans., where they will open a general store at 2137 N. St. Lawrence Ave. The firm will carry a line of jewelry.

The Absolute Time Co. is a new concern which has been incorporated in Augusta, Me., with a capital of $1,000,000. The president is R. S. Buzzell; treasurer, E. J. Pike.

The United Jewelry & Turquoise Co. has engaged in business at 446 S. Broadway, Los Angeles, Cal.. The firm will do a jewelry manufacturing and stone-cutting business.

T. J. Wilkinson has returned to Philadelphia, Pa., where he has opened a school for watchmakers at 25 W. 54th St. Mr. Wilkinson is a well-known horologist and teacher of that subject.

J B. C. Schmidt, who for many years was in the employ of Shreve & Co., San Francisco, Cal., is now in business for himself in San Leandro, Cal., where he will make a specialty of repair work.

A charter of incorporation under the laws of Ontario has been issued to the Michigan Optical Co., Ltd., to manufacture and deal in optical goods in Toronto, Ont., with a capital of $20,000. The provisional directors are Thomas F. Comerford, Francis J. Poulter and Ernest W. Pratt.

The Wisconsin Novelty Co. has been incorporated at Stevens Point, Wis., to manufacture various devices; including a contrivance for the polishing of all kinds of jewelry. The following are the officers: President, W. E. Kingsbury; vice-president, Bernard Kane; secretary, C. E. Emmons; treasurer, H. H. Pagel.

Shell Cameos Now Declared Dutiable as Precious Stones at Ten Per Cent. Ad Valorem.

The Board of United States General Appraisers has handed down a decision of much interest to the jewelry trade dealing with the classification of shell cameos. The case in question arose on the protest of Benedict & Warner, New York, who asked that the assessment of 35 per cent. on cameos as "manufactures of shell" be set aside and the cameos permitted to come into this country at 10 per cent. under part 435 of the tariff act of 1897 as "precious stones cut but not set." The General Appraisers agree with the importers in their contention. The decision of the Collector is reversed and the lower duty granted.

The question as to the classification of shell cameos came up some time ago but in this earlier proceeding no evidence was submitted to show that shell cameos designed as settings for jewelry were known as precious stones by the trade. The Board in that case sustained the importers' alternate claim for a duty of 35 per cent. as manufactures of shell.

It is held that though shell is not a mineral, when prepared and designed for settings for jewelry, it is commercially known as precious stone; and shell cameos are therefore placed as dutiable under the provisions in par. 435 tariff act of 1897 for "precious stones" cut but not set, rather than as manufactures of shell, not specially provided for, under par. 450.

The Board's opinion, which was written by General Appraiser Sharretts, as follows:

In G. A. 2763 this Board sustained the importers' alternative claim that shell cameos were dutiable at 35 per cent. ad valorem under Par. 450, Tariff Act of 1897, as manufactures of shell. No evidence was offered in that case tending to show that shell cameos designed as settings for jewelry were known as precious stones by the trade handling such articles. In the cases now on appeal the protestants object to the assessment of duty at 35 per cent. ad valorem on shell cameos, claiming the same to be dutiable at 10 per cent. ad valorem under the provision of Par. 435 of said act for precious stones cut but not set. At the hearing in the cases now upon appeal the concurrent testimony showed that the disputed articles are known in trade as precious stones, and this fact would seem to be conclusive in favor of the importers' contention, unless it can be shown that Congress in terms excluded them from Par. 435.

A more careful consideration of the subject leads us to a conclusion different from that arrived at in G. A. 5763 (supra). It is true that crude shell is not a mineral, but the same can be said of coral and pearls; nevertheless, both scientifically and commercially, these substances which, like shell, are of animal origin, when prepared and designed for settings for jewelry are known in trade as precious stones. See "Gems and Precious Stone of North American," page 310, by George F. Kunz; also Century Distionary under the caption, "Precious Stone."

In determining the issue here presented, it is proper to consult prior acts bearing upon the subject. We find that from 1861 to 1883 there was a provision for "diamonds, cameos, mosaics, gems, pearls and *other precious stones.*" (See Pars. 104, 367 and 1369.) The act of 1883, Par. 480, reads: "Precious stones of all kinds, 10 per centum ad valorem."

Under this act cameos continued, as in the prior acts, to be classified as precious stones. (See T. D. 9211, January, 1898.) The acts of 1890 and 1894 made no change, nor is there any indication of congressional intent to change the classification of cameos under the act of 1897, which there probably would have been if Congress had intended to depart from the practice that had prevailed for 36 years. In this connection it will be observed that Par. 449 of the present tariff act of 1909, again in terms includes cameos among precious stones. This may well be taken as a legislative interpretation that, although the act of 1897 is silent on the subject, cameos are to be regarded, in accordance with trade understanding, as precious stones. We find they are such in fact and sustain the claim in the protest that the cameos in question are dutiable at 10 per cent. ad valorem under Par. 435 of the Tariff Act of 1897, the Collector's decision being reversed.

G. A. 5763 (T. D. 25512), is hereby modified to conform to the principles enunciated herein.

Joseph Leblanc, cabman, who, Sept. 21 last, assaulted and robbed Charles W. Cedarstrom, a jewelers' traveler, of $960, was, on Friday, sentenced at Montreal to four years in the penitentiary. Mr. Cedarstrom travels on his own account, purchasing many of his goods from Bloomfield Bros., 17 Notre Dame St. On the date named he engaged Leblanc to drive him to the Grand Union Hotel, where he was staying. The prisoner asked if there would be any objection to a friend of his, who desired to go in the same direction, riding in the cab at the same time. Mr. Cedarstrom replied in the negative. Then Leblanc, instead of driving to the hotel, conducted his vehicle into a dark lane, where he and the man in the cab attacked Mr. Cedarstrom and left him unconscious on the roadway after they had robbed him.

CHAS. KELLER & CO.

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SEVENTY-ONE NASSAU STREET, NEW YORK CITY

MANUFACTURERS OF 10KT.
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NOT CONNECTED WITH ANY FIRM OF A SIMILAR NAME.

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Mr. Retailer:

It's the PLANT behind the PRODUCT, it's the BRAINS behind the PLANT that create the CHARACTER and MERIT of the article produced.

Now, Mr. Retailer,

Could a PLANT be better run, or a PRODUCT better made, than by men who have a *vital, personal* interest in the success of the enterprise?

Our men are STOCKHOLDERS in our company, they are working for themselves, the better their work, the more they profit; isn't that logic?

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(Established a Quarter of a Century)

54 Maiden Lane :: :: New York

D. E. D. McMURRAY, President JOHN W. SHERWOOD, Vice-President

LOUIS J. MONTAGNON, Secretary-Treasurer

Secretary Wheeler Addresses Members of the American National Retail Jewelers' Association on Important Topics.

COLUMBIA, Mo., Oct. 21.—Claud Wheeler, secretary of the American National Retail Jewelers' Association, has sent out the following announcement to the members:

Gentlemen—We have been able to bring the work of the secretary's office up to date and are behind in but one thing, the issuing of membership certificates to new members. The printers have delayed us in this. Most of the members who have not received certificates live in Wisconsin and Oklahoma. In a few weeks these will be out. I find members, old members, who have never received a certificate and I would be glad to have such write me and I will issue one

The matter of door plate is progressing nicely. In a short time I will have definite designs to submit to the committee, and by the first of the year will be ready to issue these plates to members. The charge for these plates delivered to a member will be $1. A number have written me expressing desire for the plate, but it will be impossible for me to keep a record of such expression. If a member desires the plate and will send me $1 his order will be filled in the order received. If some 400 or 500 would do this it would aid very materially in getting these plates out. Under present conditions it is necessary for the officers to advance money for every purpose and wait returns for their money. Already the officers have advanced something like $300, and it will require about $400 to place the first order for door plates. If you feel that you want the plate send me your order together with $1.

About Oct. 1 I sent out a number of letters and asked for suggestions which would aid the officers in compiling a code of ethics. The replies were very gratifying, but I wish every member of the trade would take a little time and make some suggestions either to the president or myself.

I cannot understand the indifference of some State officers. They seem to utterly ignore the fact that members of their State association chose them to attend to the business of the association. They doubtless work when the spirit moves them, and the spirit gets busy just a few weeks before the annual meeting. It seems impossible for this office to get replies from many States, as much as we have tried to do so. I wish some member of each State organization would write me and give the names of his State officers. I have requested this information of every State and have positive information regarding three or four. Every day I receive requests from trade journals and others asking for an official list of State officers, and I am unable to give it. If you live in an affiliated State write your secretary and ask him if he has sent the information requested by this office. If he has he won't be offended, and if he has not it is time something stirred him up. The members of State organizations should not forget they have an organization as soon the officers have been elected and the final toasts have been drunk. Watch the work and if your officers are doing their duty encourage them and help along. If they are doing nothing find out why.

The retail jeweler has things coming his way now and the advantage should not be lost. By a continuous, united, harmonious pull together, conditions in our trade will soon be as favorable as in any other line. Just why jewelers have for so many years plodded along and made no protest or offered any resistance while their lines of goods were being distributed through every channel imagineable is of no consequence now. The question is how to stop such practice. The repair business and an occasional sale will no longer suffice and it is time we compelled recognition from every quarter and came into possession of what is our own.

The resolution adopted at Omaha recommending that this office be made a sort of clearing house for State meeting dates should be observed by all States. By taking this matter up early I am sure satisfactory dates can be arranged for all without conflict. Some States have a regular meeting time each year. In such cases this office should be advised at once so other States can be notified. It is not too early to think of these things. A great many who are "too busy" to write or answer a letter are not nearly as busy as they think they are. My observation has been that it is the real busy man who has time to do things.

This office will appreciate a letter from any jeweler at any time telling us of conditions in his State, giving any information which can be used for the benefit of the trade. This office will also answer any and all inquiries which are sent in by members of the trade. Whether your association is affiliated or not, send me a list of the officers in your State. CLAUD WHEELER,
Secretary American National Retail Jewelers' Association.

Trade Gossip.

A large number of new articles have been added by the Stover Mfg. Co., Freeport, Ill., to the concern's already extensive line of brass candlesticks, incense burners, etc. Among the list are two that deserve special notice. The one is a three-step base Jewish candelabrum with nine candle sockets. It is designed after the ancient Jewish candelabrum. Each octagonal face of the base shows a wreath of leaves and displays a difficult feat in brass moulding. The other article is a single candlestick with an octagon art glass shade of neat design. The mechanism of the candlestick is such that only about one-half inch of the candle protrudes. As the candle burns away it keeps working up, so that instead of the shade moving down, as is usual, it retains its original position at all times.

The awards for the Veteran Watch Contest recently conducted by M. A. Mead & Co. have just been made. The first prize of $75 was awarded for a Howard watch No. 280, which was submitted by W. L. Wilhelm, of Portsmouth, O., and which was in actual service since 1858. The second prize of $50 was awarded for a Waltham watch, submitted by Max H. Elbe, of Niagara Falls, N. Y., and in service since 1859. The third prize was won by C. E. Shepard, of Penn Yan, N. Y., who also submitted a Waltham watch, which was in use since 1860. J. T. Montgomery, manager of the concern, who conducted this contest, announced that a large number of American watches were submitted which had been in actual use since the early 60's. This fact gives the retail jeweler a forceful argument to offer in favor of the longevity, so to speak, of the American watch and the ample returns which ensue from an investment in a high-grade watch, such as continuous satisfaction and precise timekeeping qualities.

Kansas City.

The Greene Jewelry Co. is preparing to move into its new quarters at the southwest corney of 12th St. and Grand Ave.

P. F. Murray, formerly house salesman for the C. B Norton Jewelry Co., is now representing the house on the road.

Manufacturers say they are already busy with special work for holiday delivery. One manufacturer says the outlook promises an extraordinary trade.

Herbert Koppel, manager of the material department of the Myer Jewelry Co., is the proud father of a daughter, born Monday morning of last week.

Mrs. M. Klein, wife of Jeweler M. Klein, 1119 Main St., has just returned from a six months' visit to Berlin and Hungary, where she visited her brother, whom she had not seen for 30 years. She was accompanied by her daughter Sylvia and a sister, Mrs. Glick, of Cleveland.

The following new students have been enrolled at the Kansas City Horological and Optical School: Mrs. G. Pearce, Kansas City, Mo.; Mr. and Mrs. Ed. Garrison, Lyndon, Kans.; George Peck, Wellington, Kans.; J. L. Pearson, Hutchinson, Kans.; Mr. and Mrs. Geo. Nesbitt, Hill City, Kans.; C. G. Campbell, Star, Tex.

Martin Abrahamsen died, Thursday, Oct. 20, at the general hospital in this city, of tuberculosis. Mr. Abrahamsen was formerly an employe for several years of the Hassig Jewelry Co., and more recently of Mr. Gurney, formerly of Gurney & Ware. He was an expert jeweler and regarded as one of the finest workmen in the city. His widow and five children survive him.

The following jewelers from Kansas City territory were in town during the week: Sam Friedberg, Topeka, Kans.; D. L. Brown, Glasgow, Mo.; F. C. Clement, Pleasant Hill, Mo.; Leslie Burkland and wife, Moberly, Mo.; Leslie Hutton, Lebo, Kans.; C. W. Weidman, Knobnoster, Mo.; Ad. Zimmerman, Warrensburg, Mo.; Walter Sperling, Seneca, Kans.; W. W. Whiteside, Liberty, Mo.; G. C. Starr, Aloa, Okla.; J. A. Lukins, Bucklin, Mo.; Geo. Methe, Council Grove, Kans.; W. T. Brown, Sterling, Kans.; R. E. Bertholf, Cherokee, Kans.; J. H. Champlin, Pittsburg, Kans.

Baltimore.

George W. Leopold, of H. O. Hurlburt & Son, Philadelphia, Pa., was in this city, last week.

M. Koenigsberg is selling out his stock at his store, 503 N. Eutaw St., at a discount, preparatory to moving to 30 E. Baltimore St.

I. McGill Walker expects to have his handsome store on N. Charles St. ready for a formal opening about Nov. 15. He has temporary offices in the Professional building at Charles and Pleasant Sts.

Jenkins & Jenkins made the Belvidere bowl, to be presented by the Hotel Belvidere at the Pimlico meet, next Saturday. It is of special design, nine inches high by 11 inches in circumference, with the Belvidere coat-of-arms on the one side and a horse's head on the other, with a place for the inscription.

The Stieff Co. made the silver plaque trophy offered by Frank A. Munsey for his automobile reliability run from Washington to Boston and return. It is 14 by 24 inches and represents a landscape with an automobile speeding along the highway. In the distance is a lake dotted with tiny boats with a hilly, wooded country on the right and clouds floating in the sky. It is of French gray finish with a sterling silver frame mounted on polished flemish oak.

August F. Becker, corner of Hanover and Conway Sts., who had some difficulty with a negro, Valley V. Stokes, over the purchase of a watch, was recently acquitted of the charge of assault brought by the negro. The difficulty arose over the purchase of a watch which the negro bought from Mr. Becker and brought back to exchange. After securing another timepiece he started to leave without paying the additional charge of $1.50, whereupon he charged the jeweler with drawing a pistol and threatening to shoot him.

CLOISONNE ENAMEL



¶ THE BEST SELLING LINE *of* JEWELRY on the market. We are still the leaders in the manufacture of this beautiful class of goods. Wait for our salesmen this Fall and you will see a display of the most beautiful Enamel ever shown. A comparison of our designs and finish is the only argument needed to sell our goods.

SHEPARD MFG. CO. MELROSE HIGHLANDS MASSACHUSETTS

Souvenir Spoons a Specialty

Boston.

J. W. Armbruster, of the Illinois Watch Co., has been here on business.

Walter B. Snow was in Providence, last week, in the interest of his firm.

M. Myers left Saturday for a business trip through the west as far as the Pacific coast.

John Folsom, formerly with N. G. Wood & Sons, has taken a position with C. A. W. Crosby & Son.

W. F. Geyer, with D. C. Percival & Co., has been ill at his home suffering from an injury to his foot.

Elmer E. Knight and family have closed their Reading home and will reside in Boston during the Winter.

E. A. Bigelow has returned from a trip which included several points in the southwest and the northwest.

Mr. Marshall, formerly with the Montreal office of the Waltham Watch Co., has been transferred to the Boston office of that concern.

George J. Hunt has opened a salesroom in 304 Berkeley building, 420 Boylston St., and will deal in hand-wrought silverware and jewelry. As a special attraction there is on exhibition at Mr. Hunt's place a fine painting, "Paul Revere at Work," by Frank O. Small.

The trial of John L. Nudd, accused of using the U. S. mails in a scheme to defraud, is in progress before the United States District Court. After the case had been put on, Saturday, Oct. 16, and had proceeded several days, one of the jurors fell ill and a new jury was impaneled.

The case of Cornelius C. Doherty, charged with the larceny of watches and jewelry from J. S. Round & Co., jewelers, at 734 Washington St., has been *nolle prossed* by District Attorney Arthur D. Hill. It is understood that restitution was made and that the arrangement was satisfactory to the prosecution.

Among the jewelers in town last week were: J. E. Stephens, Rumford Falls; Henry Ross, Ross Bros., Calais; V. W. Hills, Norway, Me.; Carl W. Anderson, Manchester, N. H.; C. F. Godfrey, Hingham; L. E. Briggs, Vineyard Haven; H. W. Wood, Haverhill, Loring Smith, with C. C. Smith, Brockton, and E. S. Clark, Sandwich, Mass.

Former shopmates of Francis M. Winters, who until a short time ago was foreman in the escapement department at the E. Howard Watch Co.'s factory, tendered him a surprise party, Tuesday evening, Oct. 19, and presented him with a handsome seal ring. Mr. Winters' successor, Frank Bontz, made the presentation speech, to which the recipient graciously responded. Later there was a program of informal entertainment. Mr. Winters is well known in watch factory circles.

The E. Howard Clock Co. has completed a striking clock for the new public school at Chester, Mass.; a tower clock with an electric secondary system for the new Fort Garry station of the Candian Northern Railroad at Winnipeg, Man.; a special interior clock, with woodwork to match other finish, for the parochial school at Brookline Mass.; a special interior clock for the new R. H. Stearns building, Tremont St., Boston, and a special interior clock for the National Shoe and Leather Bank at Auburn, Me.

The employes of the Waltham Watch Co.'s factory who were in charge of the company's exhibit at the Alaska-Yukon-Pacific exposition are expected to return this week. While workmen were blasting a ledge across the river from the factory, one day last week, a huge piece of rock was thrown by the force of an explosion into the factory yard; no one was injured, though several had narrow escapes. The transfer of Job-Master George Brannon from the plate department to the adjusting B department brought forth an expression of good wishes from the young women in the plate department, who presented Mr. Brannon with a fountain pen. Timothy William McNamara, of adjusting B department, and Miss Theresa Cryer, of the setting-up department, were married, Wednesday afternoon, at St. Mary's Church, Waltham.

Buffalo, N. Y.

The Riverview Bronze & Mfg. Co., of this city, was recently incorporated.

Nat Slohm, a traveling representative of White, Wile & Warner, has returned from a successful business trip in the east.

Max Lewis and Max Fineberg, traveling for the Queen City Ring Co., have returned from extended business trips in the south.

Isidore Latz, a representative of the Empire Ring Co., who was taken suddenly ill the day of his departure on a business trip, two weeks ago, is reported to be much improved in health and expects to resume his trip about Nov. 1.

On motion of United States Attorney O'Brian, of Buffalo, the case of the government against the Amsterdam Diamond Co., of this city, charged with fraudulent use of the mails, which was to have been heard before United States Commissioner Keating, was adjourned recently until Nov. 8.

Buffalo jewelers are watching with interest the candidacy of J. H. Ullenbruch, a jeweler and optometrist, of 510 Main St., Buffalo. Mr. Ullenbruch was nominated for Democratic candidate for supervisor of West Seneca and the city of Lackawanna. His home is in Gardenville, a suburb of Buffalo.

The jewelers of William St. played a prominent part in the business men's carnival, held along that thoroughfare, last week, and thousands of citizens were in attendance. A. Zilliox, 413 William St., who was a prominent member of a committee in charge of the festivities, won a prize for a handsome window display. In the industrial parade H. Rosen, 654 William St., had a massive clock on a float. His exhibit won a prize and attracted much attention. Mr. Zilliox reported that in carnival week some thieves stole watches from his store window.

Many friends in Buffalo of John H. Deister, an Elmira jeweler, are watching with interest his candidacy for the office of County Treasurer of Chemung County, N. Y. Mr. Deister is on the Democratic ticket. It is reported that he is especially fitted for the position. Mr. Deister entered the employ of John Bally & Son, E. Water St. jewelers, Elmira, and has remained with that firm ever since. Learning the trade of a jeweler, Mr. Deister became one of the most competent jewelry men in this section. He is prominent in fraternal societies.

An interesting phase of the recent robbery of Frisch Bros.' jewelry store here has a tendency to set at naught the opinion recently expressed by Police Chief Regan, of Buffalo, that a man shot and arrested in Cleveland not long ago had nothing to do with the robbery. The feature in question developed when Gustav Frisch, one of the proprietors of the store, recently returned to Buffalo from Cleveland and announced that he had positively identified as the firm's property two rings found in possession of the Cleveland prisoner. The defendant is William Baker Johnson, alias "Arthur Hill," alias "Cowboy Bill." It is said that extradition papers have been made out in Johnson's case and that he will be brought to Buffalo to stand trial just as soon as he has sufficiently recovered to make the trip. His confederates have not been captured. Johnson is a French half-breed and greatly resembles a negro. He is 20 years old. The Buffalo police report that Morris Darling and William Sabin, whose arrest was mentioned in THE JEWELERS' CIRCULAR-WEEKLY, last week, had no connection with the Frisch robbery. They were arrested as suspects in connection with the case.

Washington, D. C.

Members of the local Jewelers' Association spent a most enjoyable day at Great Falls recently. The dinner was served at the Inn, after which mementos of esteem were presented to the first vice-president, A. O. Hutterly, and the second vice-president, Chas. Goldsmith. A feature programme of the day included a baseball game between the F St. and the 7th St. jewelers.

Mrs. H. F. Olcott, who conducts a jewelry and novelty establishment at 813 17th St., N. W., under the style of "The Good Luck Shop," reported to the police, recently, that thieves robbed her store of jewelry and unset semi-precious stones valued in all at about $500. The robbery occurred between Saturday evening, Oct. 16, and Monday, Oct. 18, although the loss was not discovered until sometime later. The police have found no clue.

Ivan Jensen & Co., Riverside, N. J., are now located in new quarters at Scott St. The firm moved recently from Pavilion Ave., owing to increasing business.

The stock and good will of the City Jewelry Co., Montgomery, Ala., which recently met with financial difficulties, have been sold several times since the proceedings were brought against the firm. One of the purchasers, H. F. Van Diever, sold it within 10 minutes after he obtained it to Geo. W. Adams, who, almost as quickly resold it to the Mercantile Exchange & Loan Co. The last named has been incorporated at Montgomery with a capital stock of $5,000, of which $2,500 has been paid in. The stockholders are D. I. Mills, M. N. Richards and C. F. Gross.

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¶ It is realized by the Jewelry Trade in general, that Gorham Manufactures of Leather have attained as convincing a reputation in the estimation of the public as Gorham Silverware.

¶ This is due to the absolute integrity of their workmanship, the unsurpassed quality of their material, and the individuality of the style and appearance.

¶ Special attention may be directed to such attractive holiday goods as the Men's and Women's Traveling Bags and Suit Cases, without fittings and completely fitted with Toilet and Traveling conveniences in gold, silver, turtle ebony, ivory and tortoise shell; to the compact Manicure Cases and the Safety Razor combinations; to the Shopping Bags, Pocket Books, Card and Cigarette Cases in all the staple Leathers as well as in many exclusively controlled novelties.

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NEW YORK, 15-17-19 Maiden Lane.

SAN FRANCISCO, 140 Geary Street.

LONDON, Ely Place.

WORKS: Providence and New York.

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THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

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A Subscriber's Complaint.

A SUBSCRIBER in a large city sends a letter to THE JEWELERS' CIRCULAR-WEEKLY which voices a complaint which we have heard from many quarters as to the manner in which the retail jeweler often suffers from actions of traveling salesmen in inducing watchmakers to leave one customer to secure a position with another. This subscriber's complaint is so typical of the others that we have received that we publish his letter in full on this page.

No doubt there are two sides to this question, as it is the common lot of traveling salesmen to be pestered by watchmakers and other employes of their customers to find them better or more congenial positions, and many salesmen have often acted as a free employment agency purely out of kindness of heart without any gain to themselves. The letter of the Chicago dealer expresses clearly and concisely the employer's side of the argument. Our columns are open to those who will take it up from the standpoint of the employe, the traveler, or both, as we feel the best way to remedy these petty annoyances which come into our trade is by inviting the fullest discussion thereon and giving publicity to opinions to all sides of the question.

Do Not Associate or Deal with Smugglers.

THE editorials in the last two issues of this journal on the subject of diamond smuggling and the discussion which they have aroused in the trade have had a slightly beneficial effect in bringing to the surface for open consideration a matter that has not heretofore been considered or discussed in a way commensurate with its importance to the industry at large. The throwing of the limelight upon the subject has also resulted in a running to cover on the part of many of these trade "vermin" who feel they can only work in the dark or at least when their practices are ignored by the trade in general.

But neither this discussion nor the strenuous action of the Treasury Department on smuggling generally (which has put the fear of the law into the minds of many evildoers) will have a lasting effect. The small dealers who have made a practice and business of smuggling for years, even if they stop temporarily, will soon continue their practices, and the larger firms who have systematized their methods for bringing in gems without the formality of declaring them at the customs house, have too much at stake and will not abolish their system until they see that exposure, prosecution and conviction is inevitable. For this reason it behooves all honest men in the jewelry trade to continue their interest in the subject and to aid in every way both the Government officers and those in the trade who may take steps to put an end to these practices.

The toleration which has been given by some reputable houses to the smuggler and his practices has grown up from long familiarity with the conditions, and not from a thorough lack of moral conscience. As a poet says of vice, "But seen too oft, familiar with her face, we first endure, then pity, then embrace." Some of our merchants have become so familiar with smuggling that they have passed the endurance stage and reached almost the pitying stage. Let the moral conscience of the trade awake before the last stage is reached. That it will awake we have no doubt, just as soon as the importers and dealers realize that the diamond smuggler is not a "trickster" or a man playing a game with the Government, but a *thief* and a *criminal*, and that he who consorts or in any way associates or deals with the smuggler shows the same moral obliquity as, and deserves no more respect than is accorded to the man who deals or associates with any other kind of crooks.

Have a well defined purpose in advertising, and write your copy and conduct your campaign accordingly. Shoot at the mark, not all around it.

LETTERS TO THE EDITOR.

A Chicago Jeweler's Complaint.

CHICAGO, Oct. 18, 1909.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

During the last four years I have lost the services of two good watchmakers and traced the cause of their leaving directly to the influence of some salesman who secured their services for some other customer of his.

Both of these men were perfectly satisfied with the position they held with me. The first man, in fact, was willing to come back at the end of a week; the second man has just left and I haven't had a chance to find out whether or not he is satisfied with the change. But the confidential talk by the salesman of what a "snap" the other job would be, a hint of possibly a little more pay in the future, did the trick.

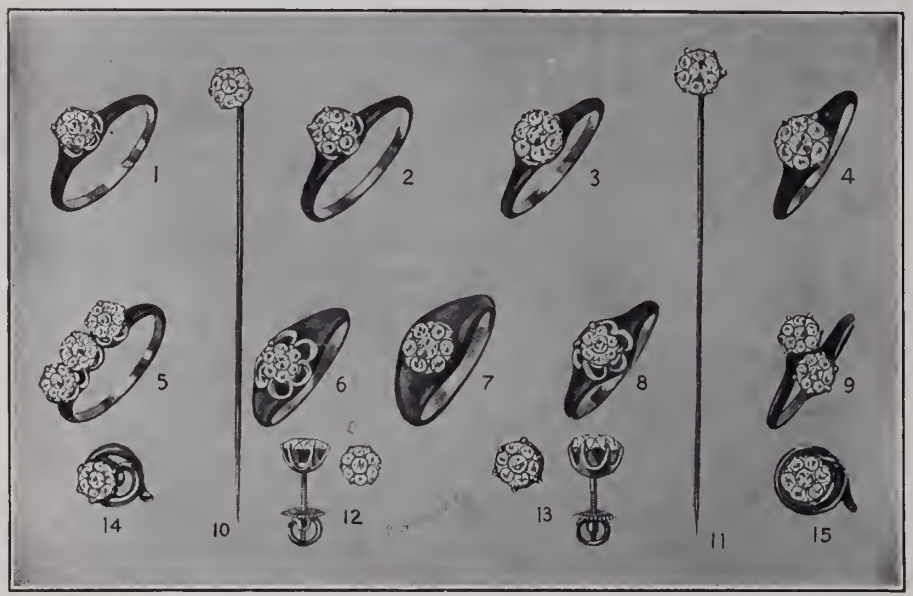
It is deplorable that we have among the traveling fraternity a few such men, who have both hands out for your business and when your back is turned resort to such a small, underhand trick as to presuade your help to take a position with another customer of theirs, presumably to try and make themselves solid with that customer, by securing competent help for them and depending on the reticence of the employer to keep their small methods from coming to light.

I have said a few such men—for happily there are only a few—for the majority of salesmen I know and have met, and who call upon me are square, honest, good fellows, who would no more think of stooping to such small trickery as I have just mentioned than they would of looting your show case. They are men worthy of your confidence and realize what is best for you is best for them; they confine themselves strictly to business when they call upon you, do not take up any more of your time than is necessary and do not take up any of your watchmaker's time, which is always valuable to you.

The above coat will fit two salesmen whom

Our Latest Achievement

"*Cluster (C)(B) Solitaires*"



Seven choice small Diamonds set close in Platina tops and 14-kt. Gold Mountings, giving the effect of one large stone. These Cluster Solitaires sell at less than quarter the price of a single stone of equal size. *Send for Samples.*

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H. A. KIRBY

Manufacturers of Gold Jewelry

PROVIDENCE and NEW YORK

I know, and neither will ever sell me any more goods or be allowed to enter my store if I know it, and I believe that among the retail jewelry trade there are other men who have had the same experience that I have had—more so in large cities, like Chicago, where salesmen call upon jewelers often

Yours, J. A. A.

Canada Notes.

Lamontagne & Chamberland, Quebec City, have dissolved partnership.

E. R. Jackson, Ottawa, Ont., has taken a partner, the firm style being Jackson & Nelson.

George E. Snider, Deseronto, Ont., is moving to Vancouver, B. C., where he will open a jewelry store.

On Monday, Oct. 11, D. A. Reesor, Brandon, Man., was married at Port Hope, Ont., to Miss Mary McKelvie.

W. E. Hayes has succeeded to the wholesale and retail business of Alfred Eaves, 2 Notre Dame St., W., Montreal.

Riddell & Vinet, Wellington St., Pte. St. Charles, have given a handsome silver cup for competition in a great road race.

Narcisse J. E. Beaudry, of Narcisse Beaudry & Fils, 287 St. Catherine St., E., Montreal, has returned home after a brief holiday.

Out-of-town jewelers calling on the Toronto, Ont., trade, last week, included J. S. Gill and A. H. Beath, Sudbury, Ont., and T. C. Watson, Newmarket, Ont.

M. R. Friend, of the jewelry department, and W. Younie, of the photo frames department, of Ryrie Bros., Toronto, Ont., are in New York making purchases.

Albert Kleiser, manufacturing jeweler of Toronto, Ont., has purchased the Manchester building, 29-33 Melinda St., in that city, with a frontage of 53 feet, for $90,000.

Among the most recent out-of-town callers in Montreal were: Mr. Stowe, W. H. Wilmer & Co.; Irving R. Lederer, his first call in Montreal since his recent trip to Europe, and Mr. Ripley, of the Standard Button Co.

Harry Dewsbury and Fred Parish, convicted of stealing jewelry valued at $25 from the store of Christopher Dawson, Toronto, Ont., were sentenced on Monday, Oct. 18. Dewsbury, who is an old offender, was sent to jail for six months and Parish for 60 days.

The silver instrument which was used on Thursday afternoon to enable King Edward to open the Tuberculosis Hospital on Belmont Park, at Montreal, by direct cable communication from England, and which was described in a previous note as having been made by Henry Birks & Sons, Ltd., will be presented to His Majesty, who has signified his willingness to accept the gift as a memento of what is a unique event.

The Montreal business house of William Eaves is celebrating its jubilee this year, just two years after the death of William Eaves, who commenced work as a manufacturing jeweler on St. Francois Xavier St. 50 years ago this month. Through Mr. Eaves' business enterprise his trade grew and prospered with the passing of years and it is now being continued with success by his son William, who as a jeweler has proved himself worthy of his father's name.

New York Notes.

Harold C. Brooks, Norwich, N. Y., has accepted a position with Tiffany & Co. as an engraver.

Ralph Hoxsie returned, last week, from a western trip for the Mason & Howard Co., 180 Broadway.

Wm. Heeren, of Heeren Bros & Co., Pittsburg, Pa., sailed recently from this city on the *Cleveland* for a trip around the world.

Owing to the illness of S. Reyman, who formerly conducted a jewelry store at 48 E. 1st St., Mount Vernon, N. Y., the business has been discontinued.

Wm. T. Irvine, La Crosse, Wis., one of the oldest subscribers of THE JEWELERS' CIRCULAR-WEEKLY, was a visitor in this city, last week, and called at these offices.

The first meeting of the creditors of the American Specialty Co. will be held Nov. 4 at 10:30 A.M., at the offices of Nathaniel Prentiss, referee in bankruptcy, 120 Broadway, for the purpose of appointing a trustee.

So far as can be learned no light has been thrown on the mysterious robbery of jewels from the Fifth Ave. store of Tiffany & Co., as reported in the last issue of this Journal. It is reported that the gems were the property of a wealthy family, which is co-operating with the firm in an attempt to recover them.

Invitations are out for the marriage of Lucie Crippen, daughter of Mr. and Mrs. Edwin Reid Crippen, to Fitz Randolph Dunn, Tuesday evening, Nov. 9, at eight o'clock. The ceremony will be performed at Christ Episcopal Church, East Orange, N. J. Mr. Crippen is manager of the New York office of the Philadelphia Watch Case Co.

Charles Flood, a watchmaker employed in a Manhattan concern, did not go to work one morning recently. A messenger was sent to his home, at 402 Hicks St., Brooklyn, to see if there was anything the matter with the old man. When the door was opened he was found lying on the bed, dead. It is supposed that death was due to natural causes.

Importers of foreign watches in the Maiden Lane district were seen last week in an attempt to get some trace of the woman murdered in the Islip woods, Long Island. The importers were shown copies of markings on the watch which was found near the skeleton, but they were unable to throw any light as to where the watch might possibly have come from.

The New York *Handels-Zeitung* in its issue of last Saturday quotes interviews by Henry Fera, of Fera & Kadison, and Ludwig Nissen, of Ludwig Nissen & Co., on the diamond situation. Both Mr. Fera and Mr. Nissen say that the diamond finds in German South Africa are of not enough importance to materially affect the diamond situation in any way.

Mendell T. Mackay, a young checker in a Broadway department store, who lives at 107 Lexington Ave., was held in $2,000 bail, last week, by Magistrate Steinert in the Jefferson Market Court for the Grand Jury on his own confession. The police say that he had been stealing jewelry from the department in the store in which he was employed. Mackay wore a diamond ring worth $80 and a sapphire pin worth $80 when he was arrested in his home.

The sale of fine jewelry, including diamonds, pearls and other precious stones, approximating in value $1,000,000, was begun Monday at 505 Fifth Ave. The jewelry is a part of a lot recently acquired by Joseph Frankel's Sons from the firm of Gattle, Ettinger & Hammel, and the jewelry is being auctioned for those who acquired it from the Frankel concern.

Eleanor Loraine Beattie, who is alleged to have obtained a considerable quantity of jewelry from the Gorham Co. by representing herself as Mrs. Margaret B. Stearn, has inserted an advertisement in a New York newspaper seeking a position as chauffeur. Miss Beattie was arrested in London, recently, and brought back to this country, and is now out on bail awaiting trial.

Collector Loeb announced, last week, that he had been advised by United States Attorney Vreeland that G. I. Schnull, of Indianapolis, Ind., who arrived on the *Kaiserin Auguste Victoria*, Sept. 3, and was locked up in Hoboken for smuggling a brooch valued at $500, had pleaded guilty to the indictment. A fine of $200 was imposed. The brooch and case were found in his pocket.

M. L. Weinstein, a jeweler at Asbury Park, N. J., has formed a partnership with his brother-in-law, A. M. Glaser. The business will hereafter be conducted under the firm name of Weinstein & Co. Mr. Glaser, the junior partner in the concern, is an expert engraver and diamond setter, and during the last Summer was in charge of the Weinstein branch store in the Cooper block at Asbury Park.

Salem Elias, a dealer in religious goods and novelties, 60 Washington, St., against whom a petition in bankruptcy was filed on Oct. 9, has made an application to Judge Hand to dismiss the petition and vacate the order, appointing Hamilton Dow as receiver of the business. He denies that he is insolvent or that he has committed the acts of bankruptcy alleged in the petition. He claims that he has assets of $25,000 in machinery, accounts, merchandise and real estate, and has liabilities of but $10,090.

The Jewelers Security Alliance has received a notification from Vahlman & Jacobs, East St. Louis, Ill., to the effect that a window in their establishment was smashed Tuesday morning of last week between the hours of 1 and 3 A. M., and goods taken amounting to about $300. The matter was reported to the Pinkerton detectives, who are making an investigation. Two men were arrested on suspicion, but have been allowed their liberty again because there was not enough evidence on which to hold them.

The Jewelers Security Alliance has received a report in regard to the recent robbery of the M. L. Roberts jewelry store at Pocatello, Idaho. The store was robbed of about $10,000 worth of goods, mostly diamonds, and the robbery was committed at the noon hour, while Mr. Roberts was out at dinner and no one on duty. Included in the list of missing articles are 35 loose and mounted diamonds, 35 other rings and 15 gold chains, together with a gent's vest containing $60 in money. It is the opinion of the detectives that there were three or four men engaged in the robbery, and one man at least must have cut his hand, as blood was discovered on tools which were left in the building. A strong box in the safe was broken open and goods extracted from it.

The committee on lighting of the Fifth Ave. Association, composed of representative business men, met, last week, and adopted resolutions to the effect that Fifth Ave. should be put under the jurisdiction of the Park Department and that the city should make it the best illuminated highway in the country. Among the list of members of the committee appears the name of Wm. Sackett, of the Reed & Barton Co. The association plans to stop all loitering in Fifth Ave. and to do away with all electric flash signs.

Collector of Customs Loeb returned to this city, Friday, after a conference with Charles P. Montgomery, the chief of the Customs Division of the Treasury Department, Washington, D. C. It is understood that Mr. Loeb wants the form of the importer's bonds changed so that surety companies may be permitted to sign them through persons they may designate with powers of attorney. The present form requires signature in person, and the wording under consideration and likely to be adopted provides authority for power of attorney by bonding concerns.

The bulletin of the Merchants' Association of New York for the month of October has been issued, and takes up a number of interesting matters, among which are the form of the city's accounting system, the injunction suit against the Aqueduct Commission, the action against express companies, water storage in the Adirondacks and the regulation of public tax. The bulletin also publishes a list of the names of the honorary commercial commissioners and trade experts from Japan who were visitors in this city, last week, and were entertained by the Merchants' Association while here.

A meeting of the creditors of George H. Carpenter, fire extinguisher manufacturer, formerly at 17 E. 32d St., and Maurice C. Dreshfield, diamond broker, who formerly had an office at 170 Broadway, who were connected in transactions by which they obtained from Rudolph A. Breidenbach $180,000 worth of diamonds, in 1907, under conditions which did not meet with Mr. Breidenbach's approval, was held, Thursday, at the offices of Peter B. Olney, 68 William St., for the purpose of proving claims and electing a trustee. Both of the bankrupts were present, but were not examined. Mr. Breidenbach was not present in person, but his attorney filed his claim against both parties for $132,732. Other claims, aggregating about $30,000, were also filed. William Lesser, receiver for both bankrupts, said at the meeting that after 19 months of litigation he had collected $500 from the assets, and part of this was claimed by others. There may be about $2,000 realized from the sale of Mr. Dreshfield's home, in Hackensack, N. J., which is in the hands of an ancillary receiver in New Jersey. At the suggestion of the referee, separate trustees were elected on account of complicated interests between Carpenter and Dreshfield. William Lesser

(*New York Notes continued on page 87.*)



139 BROADWAY

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FAMILIAR WITH MERCANTILE REQUIREMENTS — ACCOUNTS INVITED

The Market and Fulton National Bank of New York
ORGANIZED 1852 — 81-83 FULTON STREET

CAPITAL, $1,000,000 — SURPLUS, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, - President
R. A. PARKER, - - Vice-President
T. J. STEVENS, - - - - Cashier
JOHN H. CARR, - - - Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

New York Notes.

(*Continued from page 85.*)

was elected trustee for Dreshfield, under a bond of $2,500, and Morris Cohen for Carpenter, with a bond of $1,000.

The firm of J. & Badian Warshawsky, 218 E. Houston St., has been succeeded by J. Warshawsky.

A prominent Fifth Ave. jeweler has had, during the past week, a fine display of amethyst jewelry on exhibition.

Simon Frankel, of Joseph Frankel's Sons, 578 Fifth Ave., returned, yesterday, from a short stay in Europe.

Earl R. Sheppard, manufacturers' agent, who was formerly located at 51 Maiden Lane, has opened display rooms at 9 Maiden Lane.

The creditors of the L. Witsenhausen Co., 7 Maiden Lane, have signed an agreement releasing the committee formerly in charge of the business.

The Keppler & Haas Co., 201 E. 16th St., is going to give up the manufacture of lines, and about Jan. 1 will move to 20 John St. and engage in the manufacture of jewelry and castings.

C. N. Grey, of the Jewelers' Board of Trade, made a business trip to Dennison, O., last week, in connection with the C. L. Taylor matter, in which a petition in bankruptcy has been filed.

Judge Hand, in the United States District Court, on Monday, granted a discharge in bankruptcy to Harry H. King, formerly of Silverman, King & Co., 18 E. 14th St. The liabilities are $5,667.

Charles P. Ward, 23 Main St., Yonkers, N. Y., who began business in 1868, writes that he has received THE JEWELERS' CIRCULAR-WEEKLY from the first issue, No. 1, Vol. 1., down to the present time, without missing a copy.

M. DeSimone, of F. DeSimone, Son & Co., 71 Nassau St., will be in Chicago from the latter part of October to Nov. 10, and will make his headquarters at the Majestic Hotel, Quincy St. He will then make a business trip to the Pacific Coast.

Frederick Baker, a silversmith, of 305 E. 42d St., was found lying in the woods on Strong's farm, in Corona, L. I., Sunday, by boys. He had lain there since Saturday morning, and was exhausted from cold and exposure. He said he had been in ill health and he didn't know how he got on the farm. His condition is critical.

Joseph Lassner, diamond dealer, at 21 Maiden Lane, is the Republican, Fusion and Civic Alliance candidate for Assemblyman from the 16th District, Borough of Manhattan. Mr. Lassner began his career in the trade as an office boy with a firm of diamond dealers in Maiden Lane. He received his education in a grammar school in the 16th District and has lived in the District 34 years.

Special Customs Inspector Timothy Donohue, while on the pier of the Hamburg-American line, Monday morning, after the arrival of the *Cincinnati*, noted a tall man who aroused his suspicion. He approached the man, who said he was a Spaniard, and commented on the vest he was wearing. Later a search revealed several rows of pockets filled with jewelry, including rings, brooches, stick pins, necklaces and other pieces. The jewelry was seized and taken to the Appraisers' Stores.

W. E. Smith, of the L. E. Waterman Co., 173 Broadway, has announced his intention of presenting the Stationers' Bowling League with a set of five medals, to be added to the trophies already donated for prizes, which the organization will award to the winning teams at the end of the season. The L. E. Waterman Co. team holds sixth place in the league at present, with three games won and three lost, while the Aikin-Lambert Co. team is eighth in the list, with two games won and four lost.

Notice is given to creditors of the bankrupt firm of Lindo Bros. that William Allen, referee in bankruptcy, has declared a final dividend of the above estate of 113 per cent. upon the claims proved and allowed. Creditors, on application at the office of Albert H. Gleason, trustee in bankruptcy, 258 Broadway, on or after Nov. 1, between the hours of 10 A.M. and 3 P.M., may receive a warrant for the final dividend due them. Lindo Bros. filed a petition in bankruptcy some time ago, showing liabilities of $59,438 and assets of $15,440. According to the schedule, this included life insurance policies for $20,000, which are enumerated twice under separate heads.

Among the out-of-town visitors in this city, during the past week, were: Chas. H. King and George L. Paine, of the George L. Paine Co., North Attleboro, Mass.; Henry H. Curtis, North Attleboro, Mass.; Levi Levy, Syracuse, N. Y.; Mr. Loeb, of Loveman, Joseph & Loeb, Birmingham, Ala.; Dr. E. E. Hale, of the Estate of O. M. Draper, North Attleboro, Mass.; George Johnson, owner of a number of retail stores in Massachusetts; Frank L. Nuse, Titusville, Pa.; Geo. A. Clark, of the Geo. A. Clark Co., Lorain, O.; M. F. Tainor, Easthampton, Mass.; H. T. Jerecki, Erie, Pa.; F. T. Jeannot, Youngstown, O.; D. A. Kaufman, Clarion, Pa., and H. J. Homrick, Huntington, W. Va.

The Treasury Department has recently issued a statement covering in brief the conditions attending the termination of reciprocal commercial agreements made under Section 3, Act of July, 1897. The government of France was notified that the commercial agreement of May 28, 1898, the amendatory and additional agreement of Aug. 20, 1902, and the additional commercial agreement of Jan. 28, 1908, would be terminated at the expiration of six months dating from April 30, 1909; namely, on Oct. 31, 1909. The government of Switzerland was notified that the proclamation issued by the President on Jan. 1, 1906, would be abrogated at the expiration of six months dating from April 30, 1909; namely, on Oct. 31, 1909.

Consignments of foreign-made clocks which are not marked in conformity with the new tariff act were held up by the customs authorities in this city, last week. The clocks are of a number of different varieties and range in price from cheaply made clocks having a foreign value of about 15 cents to more expensive clocks, some of which are invoiced as high as 85 marks. Some of the clocks have decorated china cases and others are of the hall clock variety. Some of the clocks seen last week had no markings either on the dials or movements, but were labeled with a paper paster which read, "Made in Germany." The new tariff provides that clock dials of foreign manufacture, whether attached to movements or not, shall have indelibly painted or printed thereon the country of origin.

News Gleanings.

J. A. Robinson, Whitefish, Mont., sold out to S. S. Stacey, Minot, N. Dak., a short time ago.

F. J. Cross, Cambria, Wis., is closing out his present stock of goods in order to make room for an extended line of holiday goods which he has ordered.

Damage amounting to about $10,000 was done by fire, recently, to the stock of W. O. Williams, Winfield, La. The jeweler's loss is fully covered by insurance.

The trunks of J. W. Williams, a salesman for Merrill & Broer Co., Toledo, O., were hit by an eastbound train of the Grand Trunk Railroad in Charlotte, Mich., recently.

It was reported from Elkton, Ky., that W. H. Ebling, a silversmith and photographer, of that city, had died, Oct. 14, of paralysis, aged 67 years. He had been ill for over a year, and is survived by his widow.

Kendrick & Davis, Lebanon, N. H., are now an incorporated company, and the business will henceforth be known as the Kendrick & Davis Co. This change gives the company increased capital and manufacturing facilities.

Jewelers of Darlington, Wis., have been interested in a rather unique ring owned by Thomas Benston, of that city. The ring is set with a gold quarter-dollar of 1863. The coin is about one-fourth of an inch in diameter and makes an excellent setting.

John E. Daley, formerly engaged in the jewelry business in New Orleans, and his wife were seriously burned at Ponchatoula, La., recently. Mrs. Daley's dress caught fire, and before her husband could extinguish the blaze she received serious injuries, and he was badly burned about the hands. Both were brought to New Orleans for treatment.

The Julius King Optical Co., New York, received a telegram, Friday, announcing the death of Lyon Prinstein, an optician at Scranton, Pa. He died at 3.30 A. M. on that morning. Mr. Prinstein was about 31 years old. He started in business originally at Syracuse, N. Y., with a partner under the style of the New York Optical Co. He discontinued there in 1905 and moved to Scranton, Pa., where he opened a store. In April, 1908, he opened a branch at Wilkes-Barre, Pa.

An application has been made to Judge Rowe at Oswego, N. Y., for an order directing George A. and Pauline Schilling to show cause why a receiver should not be appointed for their stock of jewelry. The application grows out of supplementary proceedings instituted against the Schillings under a judgment for $250 in favor of F. E. Cullen, a lawyer, the amount of a note made by Frank Lagoe, to Mr. Cullen and indorsed by the Schillings. Under a stipulation the application was adjourned.

Providence.

John Kelso was a recent visitor in Boston.

Albert E. Jeaneret, Westerly, is reported out of business.

The Pier Jewelry Co., at Narragansett Pier, has gone out of business.

Ralph G. Ostby, with the Ostby & Barton Co., is enjoying a hunting trip in northern Maine.

E. N. Cook has gone to Maine on a vacation trip, which he will spend in hunting large game.

A representative of the Smith, Patterson Co., of Boston, visited the trade in this city the past week.

William J. Brewer has severed his connection with Young Bros., jewelers' boxes, cards and printing.

Asa Richmond has just returned from a successful trip to the Pacific Coast in the interests of Zare White.

George H. Grant has been on a fishing and hunting trip at Lake Farm, Exeter, R. I., during the past week.

The Gorham Mfg. Co. has declared its regular dividend of 2½ per cent. on its common stock, payable Nov. 10.

The Silversmiths' Co. has declared its regular quarterly dividend of one per cent. on its common stock, payable Nov. 15.

Eugene Wetherill Blaikie, of this city, was recently married to Miss Grace Brewer, at the bride's home, Hyde Park, Mass.

William H. Hope has given a mortgage for $6,500 to Burrows & Kenyon, Inc., on a lot of land on the west side of Vineyard St.

Mr. and Mrs. Albert E. Stevens have returned from a 10 days' trip through Canada and to Niagara Falls, Albany and New York.

The Art Metal Co., 80 Clifford St., has been making extensive alterations and improvements in the interior arrangement of its office.

James P. Sullivan, with the Ostby & Barton Co., was defeated for candidacy for reelection as Councilman from the Fifth Ward, last week.

Harry Cutler and Charles A. Russell were elected directors of the Providence Society for Organizing Charities at the annual meeting on Monday evening.

James R. Stone has just got back from the Pacific Coast, where he has been on his first trip with the White Stone Jewelery Co.'s line. He met with good success.

Miss Clementine E. Castiglioni, daughter of Rinaldo C. Castiglioni, of the Castiglioni Co., was married on Wednesday last at the Eloise to Antonio A. Capatosto, of this city.

Carpenter & Wood, who recently removed from 38 Friendship St. to 14 Calender St., are now settled in their new quarters, which are nearly double the capacity of the former ones.

John O'Neil and George Block have started in the manufacturing jewelry business at 54 Page St. They will make a line of white stone goods and sterling silver novelties.

Joseph Doran is sending home some very good orders to James C. Doran & Sons from the western circuit. He is showing a new line of button findings and cuff pin specialties.

A mortgage of $1,000 on two lots of land and improvements on Bishop St., belonging to William C. Greene *et ux*, has been discharged by the executor of the estate of Sophia A. Brown.

Permits have been issued by the Inspector of Buildings to the Brown & Sharpe Mfg. Co. to add one story in brick to an old building on Holden St. and to construct a steel building to be used for storage.

Frank T. Pearce was elected Grand Warder of the Grand Commandery of Massachusetts and Rhode Island of Knights Templar at the 104th annual conclave, held in Masonic Temple, Boston, Wednesday night.

The annual meeting of the corporation of the New England Manufacturing Jewelers' & Silversmiths' Association will be held in Masonic Temple on Saturday evening next, when officers for the ensuing year will be elected.

Harry Cutler and George H. Holmes, who are candidates for re-election to the General Assembly, have been much sought as speakers at rallies of the Republican party, recently. They are slated for every night this week.

Marsden J. Perry, of this city, has sold his collection of antique China porcelain to J. Pierpont Morgan, of New York, for a sum estimated at between $500,000 and $600,000. The collection consisted of about 300 perfect pieces.

James C. Doran & Sons have given a mortgage for $50,000 to the Providence Institution for Savings on two lots with improvements at the corner of Chestnut and Elbow St., and lot with improvements on the south side of Ship St.

Mayor Henry Fletcher was a guest and speaker at the 74th dinner of the Churchmen's Club on Monday evening. Among those present were: Edward L. Milchahey, Frederick R. Martin, John Kelso, Frederick A. Otis and E. H. Shepard.

Thursday evening the fire department responded to a still alarm at 227 Eddy St. The firemen found a gaslight flickering in the jewelry shop of Henry Ledcrer on the third floor, which, being fanned by the wind, looked like a fire from the street.

The case of Max Wellard against the Universal Die Sinking Co. was heard before Judge Gorham in the civil session of the Sixth District Court, Wednesday. This is an action for trover, and decision was given for the plaintiff for $10 and costs.

Three more new members from the Providence territory were admitted to the Jewelers Board of Trade at the last regular meeting of the directors. This makes a total of 10 new members admitted at the Providence office in the last two months.

The case of George C. Darling, trustee, against George Otto, on book account, was called before Judge Wright in the Sixth District Court, Wednesday, and decision entered for the plaintiff for $21.50 and costs, the defendant failing to put in an appearance.

A lease was recorded at the City Hall on Saturday from the Fletcher Land Co. to George L. Smith, of the Narragansett Hotel. The lease is for 10 years, subject to a renewal for five years, after which a new agreement is to be made. The rent is $50,000 per annum, payable in advance.

A surprise was given Mr. and Mrs. Ernest W. Lakey last Monday evening at their home on Wendell St. in recognition of their 10th wedding anniversary. The evening was spent at whist and the host and hostess received a variety of gifts in tin and flowers. Mr. Lakey is with the B. A. Ballou Co., Inc.

Maurice J. Karpeles, of Martin, Low & Taussig, of this city, has recently returned from a several months' trip through Europe on business and pleasure. During his absence he visited the important jewelry centers of the old world, including Paris, Vienna, Berlin, Gablonz, Idar, Pforzheim and others.

An attempt was made last Thursday night to rob the jewelry and watchmaking store of George P. Tyler, 211 Main St., Pawtucket, and although an entrance was effected through a side window it is probable that the robber was frightened away as there was nothing missing when Mr. Tyler opened the store in the morning.

Among the foreign importations received through the Providence Customs House the past week were the following: From Bremen, five packages of imitation precious stones; from Hamburg, one package imitation pearls; from Havre, one package of jewelry and one of copper stampings; from Liverpool, three packages of manufactures of metals; from Southampton, one package of imitation pearls.

Burglars broke into the house of Harry Fulfoard, of the Fulfoard & Hobart Co., at 67 Columbia Ave., Edgewood, Thursday evening, and escaped with $500 worth of diamonds and jewelry. The list of articles stolen includes a diamond ring set with a large stone; a ruby ring, a brooch, a diamond ring set with two stones, gold chain, gold bracelet, gold clover leaf brooch and a number of gold pins.

Frederick A. Rabe, a silversmith, was found dead in his bed at the home of his brother-in-law, William May, 26 Appleton St., Pawtucket, one morning the past week. Medical Examiner French was called and said death was due to heart disease. Mr. Rabe was but 36 years old, but had been employed by the Gorham Mfg. Co. for 17 years. His father died at the same address about six months ago. He leaves two little girls.

Among the buyers who paid the trade of this city a business call during the past week were the following: Louis Kaess, of the Tanner Souvenir Co., New York; Miss Henrietta Graf, of Berg Bros., New York; W. M. Bonn, of M. Bonn & Co., Pittsburg, Pa.; David Michaels, of the 14th Street Store, New York; M. L. Schwab, of Guthman, Soloman & Co., New York; Herman Pichel, of Samstag & Hilder Bros., of New York.

Harry Goode, brother-in-law of Mayor Henry Fletcher and connected with the Bassett Jewelry Co., 101 Sabin St., dropped dead at the corner of Sabin and Calender Sts. as he was on his way to the shop early Thursday morning. When he fell he struck his head on the curbing, inflicting a deep gash. Medical Examiner Griffin said that death was due to natural causes. Mr. Goode was born in England and was about 60 years of age. He came to the United States nearly 30 years ago and had made

his home in this city most of that time. He was a jeweler by trade and had been associated in responsible positions at various times with several concerns in this city. For many years he was connected with William F. Smith & Co., but lately he has been with the Bassett Jewelry Co. He is survived by his widow and three stepchildren.

A deed transferring to the Nicholson File Co., two parcels of land on Valley St., was filed at the City Hall the past week. The land consists of a parcel containing 12,217 square feet on the southeast corner of Rathbone and Valley Sts. and four lots containing 8,998 square feet on Valley St. An official of the company stated that the land had been acquired because of its proximity to other land which the company owns, and that it is not the intention of the management to use it for any particular purpose, at least for the present.

The Gorham Mfg. Co. has just completed a handsome trophy to be shot for annually by the six independent chartered military companies of this State. The bronze shield is 22 inches high, surmounted by the State seal, surrounded by laurel leaves. Beneath the inscription are two crossed rifles resting on a target. The body of the shield is handsomely chased in scroll and flowers, emblematic of love and peace, while below are nine discs for the names of the winning teams, to consist of five men and two substitute members from each organization.

Martin Low & Taussig, of this city, importers of precious stones, entered suit in the Superior Court here on Wednesday against William Feintuch & Co., manufacturing jewelers, 234 Chestnut St., and against William Feintuch, individually. The plaintiffs claim $922.90, due to them from the defendants for goods sold and delivered. Damages were placed at $1,400. The premises and property of the firm was attached on Sept. 25. This attachment is subject to three prior attachments aggregating $1,000.

The trustee in bankruptcy of the United Brush Co., Pawtucket, received leave to sell the property at private sale, after a hearing by Referee in Bankruptcy Nathan W. Littlefield, Wednesday. Objections were made by Edward C. Stiness in behalf of certain creditors, while Jerome J. Hahn appeared for other creditors and for parties offering to purchase. Mr. Stiness also strongly objected to the further operation of the plant by the trustee, A. C. Matteson, unless the money put into the business and the profits were returned to the assets. Mr. Matteson and Mr. Hahn declared that the keeping of the plant in operation had increased the value of it, and made the proposed sale possible. Mr. Stiness later withdrew his objections to the private sale as proposed.

North Attleboro.

S. Mandalian returned, last week, from a western trip.

George L. Paine and Clarence King were in New York, last week.

Charles Peckham, J. H. Peckham & Co., returned, last week, from the west.

G. Herbert French has returned from a short visit to his office in New York.

Frank P. Kennedy returned to New York, last week, after a brief stay in town.

A. B. Chace returned Friday evening from a trip in the interests of Boss & Baldwin.

Joseph Bagnall was in New York, last week, in the interests of the Doran & Bagnall Co.

The Winter Tap & Die Co., Wrentham, has enlarged its plant by the taking of an extra floor.

Bert. Noble, western representative for Sturtevant & Whiting, is confined to his home in Providence by illness.

The Plainville Stock Co. and the Whiting & Davis Co. are running their factories overtime in order to fill orders.

Percy Ball, designer for the F. M. Whiting Co., will have charge of the designing class at the public evening schools this year.

Mrs. Julia Bell, the mother of William H. Bell, of W. H. Bell & Co., died, last week, at her home on Commonwealth Ave. Mr. Bell has the sympathy of his many friends in jewelry circles.

A package of silver tubing addressed to the Whiting & Davis Co. and shipped by an Attleboro firm, was picked up on Church St., last week, by Edward Crossley, who was driving along in a team. It had in some manner fallen out of an express wagon without the driver noticing it. It was returned to the owners by Mr. Crossley.

Attleboro.

R. J. Wilson is making a western trip in the interests of the Jas. E. Blake Co.

Swan & Patterson is the name of a new electroplating firm at 30 Railroad Ave.

The Austin & Stone bowling team are the leaders in the shop bowling league.

Frank W. Weaver has been elected treasurer of Ezekiel Bates Lodge of Masons.

The Freeman & Daughady Co. has installed a 50-horse-power engine in its plant at Chartley.

Letters are held at the post-office for the Attleboro Jewelry Co. and American Comb & Novelty Co.

The W. H. Saart Co. has donated a number of silver mesh bags to the Red Men of North Attleboro for their fair.

Ernest D. Gilmore was a member of the committee in charge of the degree work of the Orient Lodge I. O. O. F., last week.

The Y. M. C. A. school opened last Tuesday evening with a large class in mechanical drawing and jewelry designing.

The grounds around the new Leach & Garner Co. factory are being graded, and when finished will present a beautiful appearance.

L. E. Fay, representing the R. F. Simmons Co. in Chicago, was one of those who bid J. L. Sweet adieu on his trip around the world, which started from New York, last week.

Sidney O Bigney presided over an important meeting of the Board of Trade last Monday. James J. Storrow, Boston, pleaded for the establishment of industrial schools, declaring that they were necessary if America was to keep ahead of Germany. Mr. Storrow was formerly chairman of the Boston School Board.

The Bristol County Realty Co., which is headed by Mayor Coughlin, of Fall River, and Simon Swig, of Taunton, had a representative in town, last week, trying to induce some of the manufacturers to move to Taunton. The company holds out factory inducements. It is not believed, however, that the mission will be successful.

The School Committee of the town is considering the matter of opening a manual training school in which the pupils may become more familiar with the town's chief industry, the manufacturing of jewelry. The proposition is favored by many manufacturers, who believe that a step of this kind is absolutely a necessity to safeguard the future of the industry.

Connecticut.

Wm. K. Sessions, Bristol, and Miss Marjorie A. Goodenough, will be united in marriage, this evening, Oct. 27.

John B. Kirby, of Samuel H. Kirby & Sons, New Haven, was a delegate to the annual meeting of the Connecticut Business Men's Association, held in Waterbury, last Thursday, Oct. 21.

A. Moreau, 56 years of age, for some time in the employ of the Wm. Rogers Mfg. Co., Meriden, died at his home on Spring St., Wednesday morning, after a week's illness, of pneumonia.

A great deal of interest has been attracted to the show-window in the store of H. H. Jackson, Bridgeport, by the display of rock crystals which were brought home recently, by Commodore Robert E. Peary from the farthest land north.

Augustus Morse, who, several years ago, was employed by the Seth Thomas Clock Co., in Thomaston, where he resided all his life, died at his home there, on Tuesday night, of last week, aged 81 years. Death was caused by Bright's disease.

Wm. H. Ellis, formerly in the employ of the New Haven Clock Co., New Haven, was buried recently, from his late home, 19 Green St., New Haven. Among the floral tributes was a large wreath from the novelty department of the New Haven Clock Co.

A number of distinguished visitors from Japan who are visiting this country in order to study industrial conditions, were shown through the New Haven Clock Co.'s factory, about a week ago. The visitors were presented with watches bearing the date of the visit.

Pearce N. Welsh, Jr., son of P. N. Welsh, president of the First National Bank, New Haven, and director of the New Haven Clock Co., sailed for Germany, on Saturday, from New York. He will go to Berlin to join his parents and sister. Mr. Welsh, Sr., has been ill in Berlin for some time, but is now reported improving.

Julius H. Pratt, at one time a well known resident of Meriden, died recently in Montclair, N. J. Mr. Pratt, for several years, was associated in business with his father, Julius Pratt, manufacturing ivory goods. He graduated from Yale in 1842. Mr. Pratt possessed the distinction of being the man who gave the town of Montclair its name.

Walter S. Riddle, Guymon, Okla., has sold out his business to J. C. McConnell. Mr. McConnell, who conducted a store at Stratford, Tex., has closed out, and will hereafter be located at Guymon.

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$25.00



$27.50

For Railway Service at anywhere near the Price

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Chicago.

Vol. LIX. CHICAGO, WEDNESDAY, OCTOBER 27, 1909. No. 13.

Chicago Notes.

L. Usselman, retail jeweler at 3150 S. State St., has added an optical room to his store and otherwise improved his establishment.

Under the style of Robinson, the Plater, a corporation of this city, has been formed to manufacture, finish and refinish all kinds of metal goods and metalware. The capital is $25,000, and the incorporators are I. E. Robinson, S. J. Lumbard and H. W. Kuetmeyer, Chicago.

Under the will of Julius S. Manasse, who committed suicide on Chicago three weeks ago, the Mt. Sinai Hospital, of Milwaukee, is a beneficiary. The hospital will receive the proceeds of a life insurance policy, the amount not being named. The remainder of the estate is bequeathed to two brothers and a sister in Chicago, excepting small bequests to friends.

Henry C. Scott, salesman at Spaulding & Co., was notified, last week, of a bequest of $1,000 made to him in the will of an uncle, Carlos M. Morse, Plymouth, N. H. Morse's estate is estimated at $250,000, and among others the following Illinois persons will receive portions: Mrs. Blockmore, Hamilton, Ill., $1,000; Henry C. Scott, Chicago, $1,000; Annie and Gertrude Scott, sisters of H. C. Scott, his piano.

The fire in the home of G. Frangiamore, retail jeweler at 520 Oak St., is attributed to the work of the "Black Hand" society. Frangiamore, his wife and four children were unconscious from the effects of smoke when the firemen rescued them. Kerosene had been poured all over the premises. Frangiamore told the police he had been threatened with "Black Hand" letters demanding money, but had ignored them.

Francisco Sanz, claiming to be president of a mining company in New Mexico, was arrested in the store of the Bauman Loan Co., recently. Emil Schmidt, a salesman for the Bauman Loan Co., was showing a tray of diamond rings to Sanz when he noticed that Sanz, so he claims, dropped a ring with a plain white stone into the tray, taking instead a diamond ring valued at $250 and concealing it in his hand. Mr. Schmidt at once detected the substitution and caught Sanz and wrenched the ring from him. A policeman was summoned and the arrest followed.

Tom O'Neil was arrested here, last week, charged by Emil Noel, diamond dealer in the Heyworth building, with larceny by bailee. On Sept. 14 O'Neil received from Mr. Noel a diamond brooch, valued at $78, claiming he wanted to show it to a customer. Repeated efforts on the part of Mr. Noel failed to elicit any information from O'Neil regarding the brooch, and the latter's arrest followed. His bail was fixed at $750, and having no bondsman he was locked up in the Harrison St. station. He acknowledged he had pawned the brooch with L. B. McKenny, a theater ticket seller, in the Masonic Temple.

The following were some of the out-of-town buyers here during the past week: Herbert E. Blasier, Williamsburg, Ia.; George R. Evans, Kendall, Wis.; E. S. Hilton, New Glarus, Wis.; Wm. Chapman, Benton Harbor, Mich.; Maurer Bros., Battle Creek, Mich.; Gose & Yost, Shelbina, Mo.; Erwin Homrighous & Son, Shelbyville, Ill.; Fred Overstreet, Paxton, Ill.; Walter C. Davies, Elkhart, Ind.; J. C. Klaholt, Springfield, Ill.; Thos. A. Brown, Quincy, Ill.; G. J. Johnson, Paxton, Ill.; M. Blumenstock, Ludington, Mich.; Mrs. William A. Hamlin, Beloit, Wis.; F. Melluish, Ottawa, Kans., and Emerick, Barrett & Co., Freeport, Ill.

A. Newman, one of the principal stockholders in the Newman Clock Co., 1526 Wabash Ave., this city, and 178 Fulton St., New York, recently filed a bill for receiver for the business in the Superior Court of this county. The petition was granted and the Chicago Title & Trust Co. was appointed. Chas. E. Renshaw, the other principal stockholder and manager of the New York branch, has asked that the receiver be discharged and the business continued as heretofore. He has had the matter transferred to the United States District Court. It does not appear that financial matters preciptated the trouble with the concern, but rather that it is due to a disagreement between Mr. Newman and Mr. Renshaw as to the policy to be pursued in the management of the business.

Noah W. Pyle, retail jeweler at 2618 Cottage Grove Ave., who was arrested over six months ago charged with receiving stolen jewelry, was tried in the Criminal Court, last week, with the result that the jury failed to agree on the value of the property. They found him guilty of receiving the property, but two jurors thought it worth less than $15. Pyle was also accused of instructing youths to commit crime. Owen Conn and Edward Donsbyle, young men who are awaiting trial for burglaries committed in Hyde Park, took the stand and testified that Pyle had urged them to commit robberies, the proceeds of which they had sold to Pyle. Pyle declares that jewelry found in his store and identified by several women as their own, had been in his store long before the robberies took place and was part of his stock in trade.

Frank P. Cheney, who as previously announced in The Jewelers' Circular-Weekly was recently apprehended at Pittsburg and brought back to Chicago on a charge of having secured a valuable ring from Edw. Kirchberg, Jr., 76 State St., by means of a clever scheme, has been bound over to the grand jury. The trial will probably be in the first part of November. In the latter part of April of this year, it is claimed, Cheney entered Mr. Kirchberg's retail store and asked to see a ring. He finally decided upon a diamond ring, valued at $200, asking Mr. Kirchberg to deliver it to his office in Washington St. at a certain hour the next day. When Mr. Kirchberg called at his office as requested he was asked by Mr. Cheney to see the ring and immediately wrote out a check for the amount. Stepping to a messenger call, he rang for a boy, explaining that he would have the check cashed and give Mr. Kirchberg the money. After handing the check to the messenger, he put the ring on his finger and was admiring it, when, suddenly, he exclaimed that it was necessary to give the boy additional instructions, and ran out the door to stop him. Of course, this was the trick to get away with the ring. It is stated by police authorities that Cheney has been in the toils of the police before now, and has served more than one term in the penitentiary.

A daring piece of shoplifting was practiced by three women on William L. Calkins, Waukesha, Wis., recently. The three women, a mother and two young daughters, residents of Dousman, Wis., entered the Calkins establishment and were shown some valuable rings. They did not buy anything and left the store. Mr. Calkins, while placing the jewelry back in the tray, missed three rings valued at $34. Hurrying to the Northwestern depot, the jeweler found the women about to board a train. Confronted with the charge of theft, they gave up the stolen property.



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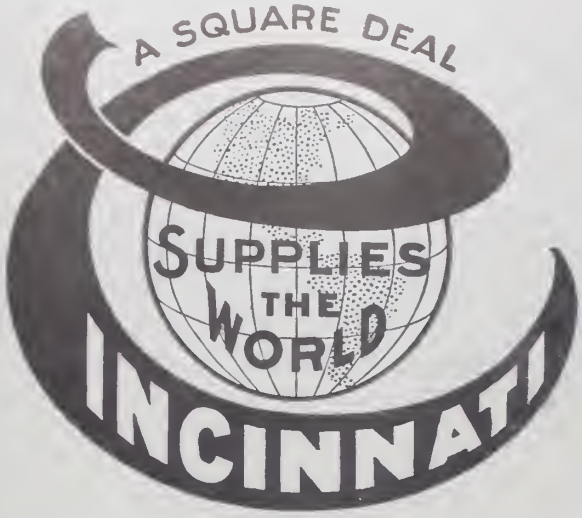
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ALBERT BROTHERS	N. E. Cor. Fourth and Plum Streets
CRONINGER, ED. H.	75 Glenn Building
CINCINNATI GOLD & SILVER REFINING CO.	523 Elm Street
DORST CO., THE	Lion Building, 5th and Elm Streets
FROHMAN & CO.	121 Carlisle Building
FOX, GUSTAVE CO, THE	14-16 East Fourth Street
GRUEN, D., SONS & CO.	301-2-3 Johnston Building
GEBHARDT BROS.	Lion Building, 5th and Elm Streets
GUTMANN, L., & SONS	506 Traction Building
GILSEY, S. & H.	409 Race Street
HERMAN & LOEB	209 Johnston Building
JACOBS, D., & CO.	Merchants Building, 6th Street
KLEIN BROS. CO.	610 Traction Building
LINDENBERG, STRAUSS & CO.	25 Carew Building
LINDNER & CO.	222-24 Carlisle Building
MILLER JEWELRY CO., THE	Lion Building, 5th and Elm Streets
NOTERMAN, JOS., & CO.	512 Race Street
OSKAMP-CLEMENS CO., THE	417 Vine Street
OSKAMP-NOLTING CO., THE	411-17 Elm Street
PLAUT, A. & J.	14 East Fourth Street
POHLMEYER & ROTH	120 Longworth Street
RICHTER & PHILLIPS	5th and Vine Streets
SCHMIDT, CHAS. H., JEWELRY MFG. CO.	417-419 Vine Street
SCHWAB, A. G., & SONS	31 East Fourth Street
SWIGART, E. & J., CO., THE	15 West Fifth Street
SCHWAB, M., JEWELRY CO.	201-205 Andrews Building
THOMA BROS. CO., THE	14-16 East Fourth Street
VOSS, JOS. S., & SONS	222 West Fourth Street
WALLENSTEIN, MAYER & CO.	31 East Fourth Street
WHITEHOUSE BROTHERS	417-419 Vine Street

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ROCKFORD, ILLINOIS

St. Louis.

W. E. Tower, of Tower & Long, is now traveling in Kansas.

John A. Herschede, of the Herschede Hall Clock Co., Cincinnati, O., is in the city.

Paul Nacke, for many years with the E. Maritz Jewelry Co., is now with the Erbet Jewelry Co.

Jewelry houses were attractively decorated in honor of the visit, Monday, of President Taft.

Mr. Gottshaw, formerly with Simon Van Raalte & Co., is now with the Smith's Credit Jewelry Co.

J. J. Burke, president of the Brooks Jewelry & Optical Co., is back from a business trip to Chicago.

Sam Hotchner, of A. Hotchner & Son, will leave Monday on a trip through Illinois as far as Chicago.

Ralph Loewenstein, of the R. Loewenstein Jewelry Co., returned, Monday, from a trip through Missouri and Arkansas.

Edward Bornmueller, of the J. Bolland Jewelry Co., has gone to the Oasis Club, at King's Lake, to shoot ducks over Sunday.

Seven large silver cups for winners in the balloon endurance race of Centennial week were made by the Maschmeyer Richards Silver Co.

Edward Netzheimer, of the Maritz-Kober Jewelry Mfg. Co., has returned from a month's fishing trip to the Black River, in Arkansas.

J. Reed Elliott, president of the Elliott Jewelry Co., will return next week from New York, where he went by way of New Orleans.

Adolph Umbrecht, of the Brooks Jewelry & Optical Co., has left on a trip through Tennessee, Georgia and Alabama, to be gone three weeks.

C. L. Heyman, L. Bauman Jewelry Co., came in from a trip through Missouri and will leave Monday, for a trip through Iowa, to be gone a month.

John Fink, of Klein & Fink, Fort Smith, Ark., accompanied by his wife, stopped in St. Louis this week on their way back home from a trip to New York.

The L. Bauman Jewelry Co. has brought suit in Justice O'Halloran's court against W. A. Benson, on an account for $86.33. The case is to be heard Oct. 29.

Herman Mauch returned, on Monday, from a week's hunting and fishing at the clubhouse of the Montezuma Club, on the Illinois River, of which he is president.

The St. Louis Clock & Silverware Co. has just issued its catalogue for 1910. It contains 400 pages and is the most complete and comprehensive ever issued by the firm.

Charles D. Rousse has discontinued his business at Kennett, Mo., after an unsuccessful nine months' trial. He turned over his stock to creditors. He is now in St. Louis.

The North St. Louis Savings Trust Co., in which Joseph and Louis Ebeling are interested, had a formal opening, Friday, in the Ebeling building at Grand Ave. and Herbert St.

Henry Burrell, of the Herman Mauch jewelry store, has gone to Hannibal, Mo., to attend an annual meeting of the Missouri Grand Lodge, Knights of Pythias, to which he is a delegate.

R. O. Bolt, secretary of the Mermod, Jaccard & King Jewelry Co., has just returned from a two weeks' visit to his son, Dr. Richard Bolt, Cleveland, O. He will resume his duties at the store on Monday.

H. L. Fischaker, for the past seven months advertising manager of the Mermod, Jaccard & King Jewelry Co., has resigned, to take effect Saturday. He will start an advertising agency on his own account.

Mrs. Winton E. Barker, wife of the vice-president of the Hoyt Jewelry Co., was hostess on Monday evening of last week, at a dinner party at the Marquette Hotel, to the members of the English Pilgrim football team.

Mrs. S. H. Bauman, wife of the president of the Bauman-Massa Jewelry Co., is chairman of the committee that will have charge of the jewelry booth at the annual Jewish Charity Carnival, to be held Dec. 7 to 12, at the Coliseum.

Alterations are being made at the establishment of the Maritz-Kober Jewelry Mfg. Co., with a view to increased capacity. Samuel Kober, of this firm, left Tuesday on a trip of a month through the Southwest as far as the Gulf of Mexico.

W. Westphal, St. Charles, Mo., led the automobile parade, which was one of the features of the St. Charles Centennial celebration, last week. His automobile was beautifully decorated. A. J. Lee, of the Lee-Kehl Mfg. Co., spent the day in St. Charles and was the guest of Mr. Westphal.

Sam Hotchner, of A. Hotchner & Son, has filed suit in Justice Miles' court against I. Fischel for $191.70, on a note given to Rabbi S. Suskind and discounted to Hotchner. Rabbi Suskind was a diamond merchant who disappeared from St. Louis several weeks ago and was reported to have gone to London.

H. C. Milligan, Centerville, Ia., was in St. Louis, during the week, purchasing a large stock from the St. Louis Clock & Silverware Co., and other houses for a jewelry and piano store he is preparing to open at Centerville. He has been in business at Osceola, Ia., but will dispose of the business Nov. 1.

Detective Joseph Byrne, who went to Montgomery City, Mo., to attempt to connect William R. Mueller, under arrest there, with several jewelry store robberies, has notified Chief of Detectives Smith that he is not the man wanted for the jewelry robberies. Mueller was understood to have pawned a large quantity of jewelry, but this appears to have been a mistake.

In the involuntary petition for adjudication in bankruptcy, filed against Ernst A. Niehaus, 2026 Franklin Ave., an adjudication on the creditors' petition has been ordered by the United States District Court and the matter has been referred to Walter E. Coles, referee in bankruptcy. The creditors asking the adjudication are the Eisenstadt Mfg. Co., the St. Louis Clock & Silverware Co., and Heintz Bros., Buffalo, N. Y.

Edmund Achard, a well-known retired jeweler, died Monday at his home, 2360 N. Newstead Ave., aged 72 years. The funeral was held Wednesday. Interment was at Calvary cemetery. For eight or nine years, prior to 1892, Mr. Achard was a member of the Eisenstadt Mfg. Co. When he left that firm, in 1892, he formed the Western Jewelry Co., and later was a partner in the Heyman-Achard Jewelry Co. He retired several years ago.

A meeting of the Retail Jewelers' Association of St. Louis will be called for Wednesday or Thursday evening, of next week, by President Joseph Ebeling. Several important questions will be taken up, including the proposition broached at the Get-Together banquet of Centennial week, for the different business and civic organizations to work in better harmony. In furtherance of this object the Get-Together Committee of the Jewelers' Association, Joseph Ebeling and E. C. Zerweck, will be continued.

The Mermod, Jaccard & King Jewelry Co. is so intimately associated with the historical development of St. Louis that five pages are devoted to it in a book entitled "St. Louis' Historical and Interesting Places," written by Idress Head, librarian and curator of the Missouri Historical Society. The beginnings and progress of the firm are told as typical of the general business advancement that has taken place from early times to the present. The great contrast is shown between the little shop opened by Louis Jaccard in 1829 on Main St., between Pine and Chestnut Sts., and the great nine-story building now occupied by the firm at Broadway and Locust St.

George F. Lyman, of the Mermod, Jaccard & King Jewelry Co., won the prize of $500 offered by the St. Louis Star for the best design for the Star's St. Louis cup, to be awarded on Christmas day to the St. Louisan who has rendered the greatest service to the city during the current year, as determined by a popular vote. B. A. Rainwater, of the Hess & Culbertson Jewelry Co., gave Mr. Lyman such a close race that the committee of three deliberated an hour before deciding between the two. The committee, composed of Mayor F. H. Kreismann, Edward L. Preetorius, president of the St. Louis Times, and Julian Zolnay, sculptor and artist, did not know the identity of the competing designers until after the award had been made. Mr. Lyman conceived and executed his cup along the lines of the city's modern development. Mr. Rainwater treated the subject from a historical and an allegorical standpoint. The cup is to be made of solid sterling silver, finished in gold, and is to cost $1,000.

Among the out-of-town jewelers in St. Louis, during the past week, were: Mr. Newland, of the Bolton Jewelry Co., Fulton, Mo.; John N. Bucher, Hillsboro, Tex.; L. A. Beatty, Roodhouse, Ill.; C. E. Miller, Whitehall, Ill.; August Winkler, Poplar Bluff, Mo.; A. L. Alpiser, Edwardsville, Ill.; R. R. Greene, Salem, Mo.; T. H. Edwards, Clarksville, Mo.; W. H. Jahn, Pacific, Mo.; L. C. Forest, Iberia, Mo.; E. K. Kane, Pinckneyville, Ill.; J. B. Meyer, Coffeen, Ill.; H. A. Uelcke, Jackson, Mo.; L. Storthz, Little Rock, Ark.; Carl Shibley, Van Buren, Ark.; J. Bersche, Columbia, Ill.; John Fink, Fort Smith, Ark.; Mr.



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B. WINGERTER, entire stock over $40,000, in five weeks. Akron, Ohio.
LOUIS LIPPMAN, entire stock $28,000, in four weeks. Altoona, Pa.
FRANK C. TOEPP, South Bend, Ind.
S. R. SNEED, Gulfport, Miss.
SQUIRES & LAY, La Porte, Ind.
WILL H. BOOTH, Sioux Falls, So. Dak.
THE H. WEBBER CO., Cadillac, Mich.
THE GEE NUSBAUM CO., Cleveland, O.
THE PILLMAN JEWELRY CO., Tulsa, Okla.
BEN SANDS, complete stock more than $50,000, in eight weeks. Cleveland, Ohio.
M. SCOOLER, second sale, lasting seven weeks, very successful. New Orleans.
The Bankrupt Stock of JOS. BROWN & CO., State Street, Chicago. Over $75,000.
J. H. LEPPER, Mason City, Ia.
JOHN H. BOOTH, Alton, Ill.
HANNA JEWELRY CO., New Castle, Pa. 3d sale.
J. F. BALDWIN CO., Shelbyville, Ky. 2d sale.
PHILIP JACOBY, Kalispell, Mont.

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Krug, of the Krug-White Jewelry Co., Staunton, Ill.; R. A. Plummer, Jasper, Ala.; C. M. Ivey, Sumner, Ill.; G. H. Gieseke, Trenton, Ill.; A Van der Riet, Teutopolis, Ill.; J. F. Zimmerman, Little Rock, Ark.; J. B. Mitchell, Osceola, Ark., H. B. Hall, Carthage, Mo.; Mr. Trickey, Brewer & Trickey, Charleston, Mo.; Mr. Wolff, Wolff Bros., Murphysboro, Ill.

Los Angeles.

R. P. Gillette, Portersville, Cal., has been making a short visit to this city.

Eugene Reboul, head engraver for Donavan & Seamans Co., is taking a short vacation.

S. P. Johnston, Glendora, Cal., was here, a few days ago, making purchases for his holiday trade.

Arthur Turner, with the E. W. Reynolds Co., is now making a business tour of the southern part of the State.

Oscar N. Barnum, formerly with S. B. Bailey, on Broadway, has opened up a jewelry repair shop at 606 E. 7th St.

O. Feinstein, formerly of Minneapolis, has opened a retail jewelry store at 200 W. 7th St. This store makes the eighth on W. 7th St.

R. H. Schwarzkopf, who has been ill for some weeks and had a serious relapse recently, is again recovering, and is thought to be out of danger.

Geo. W. Miller, manager of the silver department in Brock & Feagans' store, has been spending a week in San Francisco on business. He also attended the Portola celebration.

The Palace Jewelry Co., 308 W. 7th St., has placed a stone-cutting and polishing outfit in its window. F. H. Casteel is the manager and Chas. Horwitz is the principal proprietor.

A letter recently received from F. A. Marcher, president of the Pacific Gem Co., announced that he would leave London about the middle of October. He expected to arrive in Los Angeles Nov. 10.

The United Jewelry & Turquoise Co. has just been incorporated and started in business at 446 S. Broadway. The company will do a jewelry manufacturing and stone-cutting business. Its showcases present an attractive display.

H. Jehlinger, manager of the jewelry department in A. Hamburger & Sons' store, was one of the end men in a recent minstrel entertainment given by the Benevolent Association of the employes, of whom there are about 1,200. Mr. Jehlinger made a hit in his part. About $5,000 has been spent by this association for the benefit of those in ill health.

A verdict has been rendered for the defendant in the case of Bloom vs. Davis. George Bloom, a jeweler on Main St., near 4th, sued to recover $299 alleged to have been advanced by him to secure evidence in behalf of Davis in a criminal trial. Three years ago a mysterious diamond robbery occurred at Bakersfield. Davis was accused, and was acquitted on a third trial. He was employed by one of the leading jewelry concerns of Bakersfield when diamonds valued at more than $2,000 which Davis had failed to put in the safe when he went to lunch disappeared. While detectives were puzzling over the case the diamonds were discovered in the possession of T. Besbeck, a jewelry manufacturer and dealer in this city, who claimed to have bought the stones from Davis. Bloom appeared, as a friend, and secured numerous witnesses to impeach Besbeck's testimony. He professed to have thus spent $299, but his bill was not allowed by the justice.

Pacific Coast Notes.

L. V. Frankel, a traveling representative from Denver, Colo., was in Sante Fe, N. Mex., recently, on business.

C. H. Legget, Madera, Cal., has taken up another line of business at that place and is selling his entire stock at public auction.

John Eaves, who has been in Nogales, Ariz., for a number of years, has returned to Southern California and taken a position with W. A. Manson, San Bernardino.

George W. Cameron, who recently went to St. Louis, Mo., on a visit, has returned to his home at Alhambra, Cal., on account of the destruction of his store there by fire.

E. W. Murphy and L. A. Dees, who are interested in mining claims near Bishop, Cal., have been taking out some fine turquoise, and are shipping the output to Los Angeles.

When Presidents Taft and Diaz met at El Paso, Tex., recently, they were each presented with a handsome gold loving cup by the inhabitants of that place. The cups were designed and made by A. H. Richards, the jeweler.

B. E. Jenney, who for several years conducted a store at 262 University Ave., Palo Alto, Cal., has moved to a location just a few doors below, the new number being 217 University Ave. A much larger store has been secured and the new location is considered an improvement over the old one.

A. L. Ott, who operated a jewelry establishment in San Francisco, but who makes his home in Berkeley, has made a handsome gold medal, which he has placed in the hands of Chief of Police Wilson, of Oakland, Cal., to be presented to the member of the police department making the highest score at a target shoot to be held soon.

John Knoche, said to be a farm hand from Missouri, who came to San Diego, Cal., was arrested recently, on a charge of robbing Leo M. Schiller's jewelry store of a diamond ring, valued at $165. The ring was recovered, as Knoche was wearing it on his finger when apprehended. Knoche entered the store while no one was there except a woman clerk. While her back was turned, it is alleged, he reached over the counter and took the ring from a display in the show-window.

Edward E. Baker, Warsaw, N. Y., has been granted a patent on a railway tie and fastener which he invented.

I. De Gregory, 1521 Seventh Ave., Tampa, Fla., lost his entire stock of jewelry, optical goods, etc., during a recent fire at that place.

Indianapolis.

TRADE CONDITIONS.

Local jewelers are stocking heavily for the holidays in anticipation of the largest Christmas trade in several years. Industrial conditions have improved to such a stage that there is a scarcity of workmen, and money seems to be plentiful among the middle classes, who are the best jewelry buyers in this part of the country. The manufacturing and wholesale jewelers report a heavy trade in holiday good .

Donald Hickman, formerly with M. J. Lang, has resigned.

Clarence James has resigned his position with J. P. Mullally to go with an automobile company.

F. R. Fisher & Co. have purchased the jewelry business conducted for many years at Kirklin by W. M. Northam.

The N. W. Anderson Jewelry Co. has purchased the business of Mrs. Cora M. Anderson, at Terre Haute, and has moved to Decatur, Ill.

D. H. Seyfreidt, who has been with the Swope-Nehf Jewelry Co. at Terre Haute, for some time, has taken a position with J. P. Mullally, in this city.

The Wulscher-Stewart Music Co. is installing musical chimes and a clock in its new building in N. Pennsylvania St., said to be the finest of their kind in the middle west.

New quarters at 948 Virginia Ave. have been taken by H. H. Bishop, who is president of the Indiana Retail Jewelers' Association. He was formerly at 1002 Virginia Ave., and has installed new fixtures.

A meeting of the executive committee of the Indiana Retail Jewelers' Association will be held in this city some time next month to arrange a date for the annual convention, which probably will be held in January.

Charles B. Dyer and John Dyer, who have been conducting a jewelry business under the name of Dyer Bros., have dissolved partnership. The business will be conducted by the former. John Dyer has taken over the copper plate and engraving department of the company.

Among the out-of-town jewelers in this city, last week, were: J. A. Miessen, Cicero; C. K. Van Meter, Greenfield; J. C. Wilson, Mooresville; C. N. Hetzner, Peru; W. S. Hoke, Winchester; William Glenn, Charlestown; E. F. Clawson, Clayton; Edward W. Kelly, Sullivan; John W. Vest, Greenwood; A. S. Orr, Greenfield; Frank Murphy, Terre Haute; A. W. Owens, Greenwood, and C. M. Hunnicutt, Rockville.

Pacific Northwest.

A. A. Woelfel is preparing to move into the new Zimmer building, at Centralia, Wash.

James S. Wheeler, Salem, N. J., returned, recently, to his home after a trip to the Alaska-Yukon Exposition.

Seth E. Laraway, formerly of Glenwood, Ia., has arrived at Eugene, Ore., with his wife and will shortly open a jewelry store in the new structure that is being erected next to the Loan & Savings bank. Mahogany show-cases have been ordered and the store will be ready for occupancy about Nov. 1.

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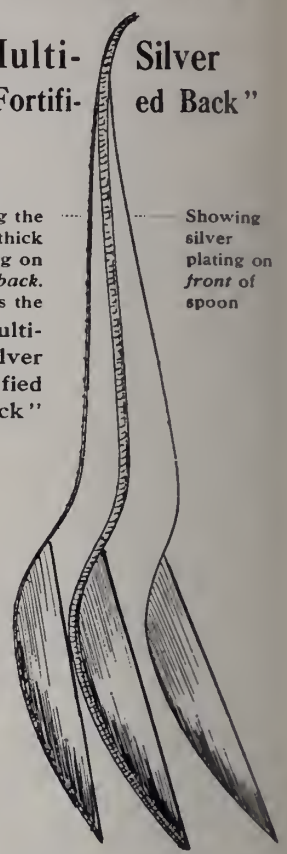
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Cincinnati.

Louis Rauch has started on a business trip in the south.

David Newman, Chicago, Ill., was in this city, last week, on business

Charles Kendall, of Richter & Phillips, left, this week, on his regular southern trip.

Eli Gutmann, of L. Gutmann & Sons, is making a business trip through the southern States.

Max Schaperi, watchmaker, formerly located in the Arcade, is now with D Jacobs & Co., 6th St.

Word was received here announcing the death of W. H. Ebling, Elkton, Ky., which occurred Oct. 14

William Raymond and wife, of Sidney, O., were the guests of J C Miller, of the Miller Jewelry Co., the past week.

M. Schwab, of the M. Schwab Jewelry Co., was in LaFayette, Ind., last week, attending the wedding of Rabbi Feuerlicht.

Jos. S. Voss & Sons have recently added to their road force Charles Schoenig, who will travel in West Virginia, Virginia, Indiana and Kentucky.

George Link, A. Schemel, Charles Esperger, Herman Duhme, Henry Doepke and George Nagel are making arrangements for a hunting trip in Kentucky, about Nov. 15.

James A. Cayce, Jr., a representative of the B. H. Stief Jewelry Co., Nashville, Tenn., was here, last week, on his return from Cleveland, where he had attended the Electrical Workers' convention

The Cincinnati Manufacturers and Wholesale Jewelers' Association held its customary quarterly informal supper, on Oct. 21, at the Sinton Hotel. Following the supper came the regular business meeting.

I. L. Greenwald, successor to Walter Wickard, at 22 Arcade, has now a complete new store. With his new fixtures and a full new line of jewelry and clocks he has one of the most up-to-date stores in the Arcade.

Herman & Loeb are remodeling their offices in a way that not only adds character and general appearance, but enables the jewelers to handle their business more satisfactorily than ever before. Lee Loeb, of this firm, is out on a six weeks' trip west.

Joseph Mehmert won the suit brought against him by the Murine Eye Co., Chicago, who claim to have sold a bill of $72, which Mr. Mehmert said he did not order. As the order was given without his authority, he won the case. The goods had been sent for by one of Mehmert's clerks, in April, 1907. The goods were delivered, but Mehmert says he notified the company he didn't want them, and offered to return them and pay all express charges. The company would not accept this, and followed with a suit against Mehmert. The case was appealed to the Common Pleas Court and was tried on Oct. 18.

Out-of-town jewelers here, the past week, purchasing goods included: F. D. Ausman and wife, St. Marys, O.; H. Risinger, Lawrenceburg, Ind.; F. A. Ende, New Breman, O.; William O. Amany, Sidney, O.; J. W. Tyson and C. W. Dodds, Vevay, Ind.; G. B. Colles, Shelbyville, Tenn.; W. H. Grosse, Dayton, O.; John Hesselbrock Liberty, Ind.; E. Galbreath and Chase Hofman, Springfield, Tenn.; B. J. Dillard, Lebanon, Tenn.; Chris. Hewig, Evansville, Ind.; E. Mueller, Hamilton, O.; George W. Schlenker, Eaton, O.; J. C. Meyer, Harrison, O.; George Keller, Georgetown, Ky.; E. Israel, Harrison, O.; Philip Horr, Aurora, Ind.; E. B. Scott, Batavia, O., and O. O. McCracken, Mt. Olivet, Ky.

Cleveland.

J. W. Dunlap and wife, Greenville, O., were in town, this week.

O. P. Rowley, of the Scribner & Loehr Co., is in town, this week.

L. F. Boyer spent Sunday with his mother at her home in Wadsworth, O.

Edward Touzimsky is now in the engraving department of the Bowler & Burdick Co.

Elmer Thurstom was called to Detroit by the serious illness of his father, last week.

Charley Ramp went to Oberlin to see the annual Case School-Oberlin football game, last Saturday.

W. L. Durham has just gone to Toronto, Ont., to take the position of head engraver with a large house.

S. Bamberger, who is interested in real estate in St. Marys, O., spent a week there with his son, recently, combining business and pleasure.

John Hirt, New Castle, Pa., was in town, last week, buying a stock of goods for the new jewelry store he will open in that city at an early date.

Miss Alice Ball, daughter of Webb C. Ball, will become the wife of Wm. J. Andrews, to-day (Oct. 27). Mr. and Mrs. Andrews will make their home in Columbus.

Mrs. C. A. Hart, Tiffin, O., who has been conducting the jewelry business left by her husband at his death, has sold out her interest to Miller Bros., who will continue the business.

The firm of Austin & Younglove, Greenspring, O., has dissolved. Mr. Younglove has taken up the interest of Mr. Austin and will continue the business under the name of P. J. Younglove.

Frederick Frisch, of Frisch Bros., Buffalo, N. Y., came to Cleveland, last week, to examine the diamonds found on the person of Arthur Hill. The Buffalo concern was robbed recently of about $2,000 worth of diamonds.

Messrs. Strang, Thurston, Stotter, Tietzen and Newman have formed a bowling team which is a member of the Erie league. Considering a late start, the team is doing well, and the boys say they will blossom into pennant-winners yet.

Ed. Quinlan barely escaped a serious accident on his way to the store the other morning. He stepped off the street car, failing to notice a rapidly moving motor. He was knocked down and received some painful but not serious injuries.

The annual communication of the Grand Lodge of Ohio of the F. & A. M. brought in a number of out-of-town jewelers, this week. There were several of the local jewelers in the parade of Knight Templars held the morning of the first session.

E. J. Santhony, Carrollton, O., recently invented and patented an automatic fire alarm system which has been favorably recommended by the boards of underwriters of Chicago and Pittsburg. Mr. Santhony was in Cleveland, this week, trying to induce the school board to adopt his invention. Several prominent local jewelers have taken up his cause and are rendering him valuable assistance.

Quite a number of out-of-town buyers were in, last week, among them being C. E. Lonsway and W. C. Fisher, Lorain; P. J. Younglove, Greenspring, O.; John Hirt, New Castle, Pa.; L. J. Goddard, Revanna; H. S. Sumner, Akron; G. A. Rogers, Seville; E. D. Kindig, Elyria; J. W. Helfrich, Carrollton; H. C. Cheer, Cambridge Springs, Pa.; O. Carter, New London; Wm. Kutz, Bellevue; Geo. High, Medina; C. E. Emes, Wakeman; Ben Mosley, Willoughby, and E. J. Santhony, Carrollton.

Geo. A. Clark, the well-known Lorain jeweler, met with a series of accidents, last week, that caused him to postpone a long-planned automobile trip to New York. He started with a party of friends, Oct. 16, and got as far as Cleveland. While speeding along Detroit Ave., near 29th St. West, Mr. Clark turned out for a carriage. With a sudden swerve and a swish of the tires the big machine skidded into the rear of a Clifton Boulevard car. Mr. and Mrs. Moxon, who were in the rear of the tonneau, were thrown out into the street. An ambulance was called and they were taken to the Lutheran Hospital. Mr. and Mrs. Clark escaped with a severe shaking up, but as the machine was badly damaged the tour was abandoned. Another auto was sent from the Studebaker garage to tow the damaged machine in. Mr. Clark went with them to steer his car. Near the corner of Euclid and E. 19th St. a boy ran in front of the auto and was hurled several feet, fortunately out of the path of the autos. He was hurried to Lakeside Hospital, where his injuries proved slight. Mr. Clark has given up automobiling for the Winter.

Minneapolis.

W. C. Leber has returned from a hunting trip in the northern part of the State.

Hans Hagan has taken a position with the Gittelson Jewelry Co. as watchmaker.

Mr. Osterberg is a new watchmaker for T. V. Thomsen, Cedar Ave., near 3d St.

White & MacNaught have had an interesting window display of Sig. Perrera's artistic jewelry.

E. B. Nelson, South Minneapolis, recently went to Aberdeen, S. Dak., to register in the land drawing on the allotment of settlers for the Standing Rock and Cheyenne River Indian agencies.

George Johantgen has opened his new manufacturing jewelry establishment at 320 Nicollet Ave., second floor, but half a block from the location of the shop of his old firm, from which he recently retired.

The removal of the Gittelson Jewelry Co. to quarters in the new Dyckmann Hotel building, on 6th St., seems likely to be delayed for a time beyond Nov. 1, as the completion of the building is not progressing as rapidly as was expected.

Holiday Jewelry

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DECEMBER or JANUARY ?

Sold in December it means a satisfactory profit
Sold in January it usually means letting it go at cost or less

The remedy?

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You can sell them any old time

Why?

Because they are a season ahead — new, snappy styles — made from original designs — artistically finished — strictly high grade in everything except the price. You get them at jobber's price — of course you can sell them.

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Acknowledged to be the best adjustable bracelets on the market. *24 New Patterns just out.* Made from high grade rolled gold plate and fully guaranteed. Prices also are interesting.

WHITESTONE GOODS

There's a lot of whitestone goods being put out that ought to be sold by the pound. Checo goods are made up from the best grade of stone in attractive designs and are frequently sold as imported novelties. We invite comparison.

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Do you want a line of painted brooches — sash pins or hat pins — in the newest shapes — that will stand acid — and be a credit to you, and that you can buy for about the cost of ordinary water color? We are putting out a line that will do all this — and more.

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The most successful hair ornament of the season. They sell at sight.

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A full line in a wide variety of pleasing patterns. Also hundreds of new and salable novelties. *Write us.*

We Make Our Own Goods—We Sell Direct

YOU CAN'T AFFORD TO BUY WITHOUT SEEING OUR LINE
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The "ALLWON" Manicure Outfit, is now going through a very heavy Holiday advertising campaign, so that the public will be perfectly familiar with the article which we wish to include in your stock.

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The New "Perfect Joint"

BRACELET

A Large Variety of Patterns in All Widths



Plain
Chased
Engraved
Stone Set
Finished in Old English, Roman, Rose and 14K.
All of Superior Gold Filled Quality

LOCKETS IN A LARGE VARIETY

Made by CASTIGLIONI CO.

JOBBING TRADE ONLY

116 Chestnut St. (Champlin Bldg.)
PROVIDENCE, R. I.

San Francisco.

F. L. Presbry, who represents the Bassett Jewelry Co. on the Pacific Coast, is here from a very successful trip through the Northwest, and will remain at home over Portola Week.

Eugene Gribi, son of A. E. Gribi, Hanford, Cal., is now in San Francisco, and has commenced a course of study in the California Watch and Engraving School, at 717 Market St., conducted by E. N. Radke.

The announcement is made that Max Baruth, formerly connected with George Greenzweig & Co., will make his next trip for J. S. Sinclair Ryan and the R. & L. Myers Co. He will cover the northern territory.

Prominent among those who appeared in carriages in the parade on the opening day of the festival was John Hammersmith, of the firm of Hammersmith & Co., and it is due to his untiring efforts, in a large measure, that the present great event is an actuality. He was a prominent member of the committee in charge of the last New Year's Eve celebration in the downtown district, and shortly after that event joined with several other prominent business men in promoting the Portola Festival to commemorate the discovery of the Golden Gate and rebuilding of the city. The three-story building occupied by Hammersmith & Co. at Sutter St. and Grant Ave. has been gaily decorated for the festival, and is being pointed out to visitors as being the first jewelry establishment to be located in this district after the fire, and as being the only firm in the business occupying the whole of its own building.

An event of much interest to jewelers in San Francisco, and especially to those of the old regime, was the recent celebration of the golden wedding of Mr. and Mrs. Charles H. Gottschalk. Mr. Gottschalk is a veteran watchmaker. The celebration was held across the bay at the residence of the couple in East Oakland, and all of their seven children were present to shower congratulations on their parents. Mr. Gottschalk came to this city in 1862 and established a store on Montgomery St., shortly afterward moving to 507 California St., near by. At the time of the fire his sons were conducting a business at that place under the name of C. H. Gottschalk's Sons. He had retired from active business in 1900 in favor of the boys. Two of his sons are now watchmakers in San Francisco, E. H. Gottschalk having a store at 1410 Haight St. and O. F. Gottschalk holding a position with Mr. Jenkel, 220 Market St.

This is Portola Week in San Francisco, and the great event for which plans have been made during the past six months is now taking place under ideal weather conditions. It is estimated that there are now 400,000 strangers within the gates of the city, and these do not include many who come from the suburban towns. Part of the crowd has been here for several days, and business in the retail jewelry line has shown a great improvement. As many of the stores will be closed this week during parts of the day, owing to parades and other special features, it has been decided to keep most of the retail establishments open evenings to accommodate the crowds of shoppers. Many of the prominent jewelry firms have made elaborate window displays, and some of them have decorated their places in attractive style. This being the first occasion since the fire for general decoration, merchants have entered into the spirit of the event with much enthusiasm, and the city is one mass of yellow and red, the carnival colors. Many out-of-town retailers are here and have made their appearances in the local wholesale offices, but practically no business will be done with these visitors until the festival is at an end.

Omaha.

Mr. and Mrs. S. W. Lindsay have returned from a short trip to Chicago.

C. A. Williams, of C. A. Williams & Co., is out on the road on a short business trip.

Mr. Robinson has taken a position as watchmaker with R. E. Chiddick, Stuart, Nebr.

J. B. Johnson, Glenwood, Ia., was in our city, last Sunday, having come over in his machine.

Fred Brodegaard and wife have gone to Chicago on a combined pleasure and business trip.

H. C. Saul, Douglas, Wyo., was in this city, last week, getting ready for the Christmas trade.

E. W. Steer, Chicago, Ill., has accepted a position as cashier and bookkeeper with the C. B. Brown Co.

A. T. Garnow, who has opened a new store at Brush, Colo., was in this city, last week, purchasing his stock.

S. V. Gustafson, Gustafson & Hendrickson, has been detained from his store, a few days, on account of a slight illness.

John Ring, a jeweler at Hooper, Nebr., and C. W. Dubes, Blair, Nebr., were in the city replenishing their Fall stock, last week.

Fred Nelson, formerly with Albert Edholm, has accepted a position with the Jacquemin Jewelry Co., Council Bluffs, Ia.

Douglas Melcher, watchmaker, formerly with A. Edholm, is now with L. E. Griffith, material house, in the Webster-Sunderland building.

L. J. Kaas, who was formerly located in the Arlington block, and who lately moved his shop to South Omaha, has returned to Omaha and located in the Paxton block.

Leo Hyman, traveling representative for Stern Bros. & Co., who fell and broke his shoulder when leaving the store of the Sol. Bergman Jewelry Co., two weeks ago, is recovering rapidly.

After a delay of some months the carpenters are just starting to build the show window in Fred Brodegaard & Co.'s store. The remodeling of the store proper was completed a few weeks ago.

A. Edholm furnished the handsome silver loving cup which was presented to Euclid Martin by the Omaha Commercial Club. Mr. Martin was a former president of this organization, and is now leaving this city to reside in California.

H. B. Cronk, who has for some time been a salesman with the Columbian Optical Co., has started an optical department of his own and will be located at 16th and Farnam Sts., with Marion D. Franks, as soon as his new store is completed.

Milwaukee.

William Sinkler, Luxemburg, Wis., has just completed the erection of his new store.

Among the out-of-town jewelers who called upon the Milwaukee trade, last week, was F. P. Beswick, Racine.

Schwalbach & Son have been awarded the contract to furnish a new $600 tower clock that will be installed in the tower of the St. Mary's Church at Menasha, Wis.

David Goldman has enlarged the quarters of his downtown store at the corner of Water and Grand Ave. by occupying adjoining space. Mr. Goldman's store is now nearly twice as large as formerly.

Jewelers at Racine, Wis., have been troubled of late by boys pilfering in their establishments. Two boys, aged 11 and 12 years, were arrested recently, charged with stealing a fountain pen from the store of H. J. Smith, but were allowed to go home and their parents were notified to accompany them in court later. It developed that the same boys had been making a round of shoplifting on the day in question.

George Durner opened his new store at 745 3d St., recently, and it is said to be one of the finest establishments of its kind in the northwest. The new store, 25 by 100 feet in dimensions, was erected expressly for Mr. Durner, and is equipped throughout with mahogany show and wall cases. On the opening day each visitor was given flowers and souvenirs. Mr. Durner has been in the jewelry business on 3d St. since 1881.

Jacob Van der Zanden, Green Bay, Wis., has sold his interests in his West Side store to C. F. Herber & Co. Mr. Van der Zanden will now devote his entire time to the store which he recently opened on Washington St. Mr. Van der Zanden has been engaged in the jewelry business at Green Bay for the past 16 years, and has built up one of the finest trades in eastern Wisconsin. Several improvements will be made at the Washington St. store of Mr. Van der Zanden, and new show and wall cases will be installed before the opening of the holiday trade.

The quarterly meeting of the Jewelers' Mutual Fire Insurance Co. of Wisconsin was held in Milwaukee, last week. Several plans concerning the future of the organization were outlined. It develops that the new company, despite the fact that it has been in existence only half a year, needs to secure only $150,000 more of new insurance to make the same showing made by the Hardware Dealers' Mutual Fire Insurance Co. of Wisconsin during the first year of its existence. Officials of the jewelers' company expressed themselves as satisfied that this record would be attained by their company. Those present at the meeting were: President Gustave Keller, Appleton; J. R. Chapman, Oshkosh; Hiram Smith, Racine; W. H. Upmeyer, A. J. Stoessel, Richard Seidel, E. F. Rohn and Secretary Franklin Thomson, all of this city.

Thieves recently gained an entrance into the retail jewelry store of M. L. Robert, Pocatello, Idaho, and stole several diamonds. The safe was opened and the steel strong box removed. Thus far no clue has been obtained.

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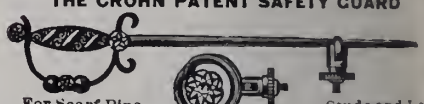
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THE ALBERT WALKER CO., PROVIDENCE, R. I.

We Live Where It Is Made

Pittsburg.

N. R. Petty recently opened a store at New Holland, O., near New Philadelphia.

Benjamin Robinson, Clarksburg, W. Va., was a business visitor in Pittsburg, last week.

A. J. Harris is now conducting business at New Philadelphia under the name of the Van Austin Jewelry House.

S. W. Wright, a watchmaker, has opened a store at West Newton, Pa., and was in Pittsburg, last week, buying stock.

Brown & Son, Donora, Pa., who recently opened a street clock manufacturing establishment, are said to be doing a good business.

H. L. Cleeland, Butler, was in Pittsburg, last week. Mr. Cleeland, who recently submitted to an operation in one of the city hospitals, has completely recovered.

August Merz, Sewickley, was in Pittsburg, last week, receiving the congratulations of his friends because of the announcement that he recently was married.

The handsome chest of silver which, last week, was presented to W. H. Locke, secretary of the Pittsburg Baseball Club, was bought from the John M. Roberts & Son Co.

A new firm has engaged in business at Du Bois, Pa., under the title of Bloom & Vasbinder. They were formerly in the employ of Edward Guth, who also has a jewelry store at that place.

The men on the road for the Marsh, Brown & Mather Co. report business as increasing steadily in the territory covered by them, which embraces western Pennsylvania, Ohio and West Virginia.

W. E. Hice, formerly manager of the optical department at Kaufmann Bros.' department store, has opened a jewelry and optical store at 7722 Frankstorm Ave., where he has the field to himself.

"Barney" Dreyfus, president of the Pittsburg Baseball Club, who presented Manager Fred Clarke and Catcher George Gibson, of the team, each with a Jurgensen watch, bought the timepieces from the Hardy & Hayes Co.

Harry Heeren and George S. Schaierer, manager of the optical department of Heeren Bros. & Co., leave, next week, on a hunting expedition in Somerset County. Mr. Heeren is one of the buyers of the Heeren house.

Capt. Wm. Klein has accepted a position with the Hardy & Hayes Co. He formerly was with E. P. Roberts & Sons. Capt. Klein is the commanding officer of the Washington Infantry, a well known local military organization.

Metzger Bros., Aliquippa, have installed new fixtures in their store and made preparations to take care of good business in that town. Aliquippa is a promising place. The Jones & Laughlin Steel Co. is erecting a large steel plant there.

The following out-of-town jewelers were among the buyers in Pittsburg, last week: H. A. Jackson, Saltsburg; C. O. Alt, Knox; P. J. Manson, Jeanette; Roy Kuhn, Mt. Pleasant; Henry Zilliken, Wellsburg, W. Va.; J. T. Santer, Patton; N. R. Petty, New Holland, O.

Some of the officers of the Cosmopolitan National Bank, arrested because of the failure of that institution in which a number of jewelers were interested, are scheduled to be placed on trial this week in the United States Court. S. Davis was a director in the failed institution.

The Jewelers' Duckpin Bowling League held the usual meet Monday night of last week. The Terheydens and the Wattles broke even, the Lochs took four straight from the Roberts and the Vilsacks took three out of the four games from the Diamonds. The Wattles lead by one game, the Lochs being second.

The Elks' convention, which was held in Pittsburg, last week, had a tendency to attract a large number of visitors to Pittsburg, one of them being G. Dal Fox, of G. Dal Fox & Bro., Milton, Pa. He visited his jewelry friends during his stay in Pittsburg and also bought some stock for the Fall and holiday trade.

A recent act of the Pennsylvania Legislature prevents pawnbrokers from charging more than 6 per cent. interest on money loaned on goods, but during the last few days large advertisements have been carried in the papers setting forth a new system which is now in vogue. The pawnbrokers say that they only charge 6 per cent. straight for money on all loans, but charge 2½ per cent. a month for storage, this being in addition to the yearly flat rate of 6 per cent, as the law stipulates.

Word has been received here that the store of Jerry Benninghoff, in Greenville, Pa. has been closed by the Sheriff of Mercer County on the execution for $1,000. The Sheriff's sale was advertised to take place on Tuesday, Oct. 26, but it is possible that the creditors may take proceedings to postpone or prevent the sale. Mr. Benninghoff, who is a practical repairer and optician, began business about 1901, and has always been highly regarded for his honesty and industry, though financially he has not stood high.

E. P. Roberts & Sons, Tuesday evening, Oct. 19, banqueted 20 employes of the house at the Fort Pitt Hotel, and a most enjoyable evening was spent by the guests. The affair was strictly informal. Steele F. Roberts, who is the president of the Jewelers' 24-Karat Club of Pittsburg and the active head of the Roberts house, acted as toastmaster. Talks were given by the employes present, and a full and free discussion of how to run a jewelry store was invited. The principal topic as suggested by Mr. Roberts was: "What would you do if you were a partner in E. P. Roberts & Sons?" Many valuable suggestions were offered. Mr. Roberts is satisfied that much good will result because of the gathering. The affair likely will be repeated at some future time.

C. E. Nicodemus, a jeweler and optician of Forreston, Ill., will shortly discontinue his business at that place.

The Alfred (N. Y.) *Sun* recently published a large portrait and sketch of the career of Amos A. Shaw, who has been 45 years in the jewelry business in that town.

Albin Thoma, Piqua, O., commanded the first division of troops in the parade in that city during the ceremonies on "Schmidlapp" Day, when the Rowan monument was presented to Piqua.

Lancaster, Pa.

Charles E. Foose, with the Non-Retail Co., is on a trip to Virginia.

The silverware and china ware for the Stevens House, which was lately improved and refurnished, were furnished by Louis Weber & Son.

The students of the Ezra F. Bowman Technical School held a very enjoyable dance on the evening of Oct. 21, at the Iris Club.

Orville Hampton, Denver, Col., stopped over in Lancaster, last week, en route to Newnan, Ga., where he has gone to take a position as a watchmaker.

Joseph Markley, who went to Arizona two months ago for the benefit of his health, has improved to such a degree that he has taken a position as salesman at Columbus, Ga.

Aug. Rhoads, E. King St., has been exhibiting in his show window, where it attracts much attention, the beautiful Hudson-Fulton celebration medal sent from New York to the Lancaster County Historical Society, which conducted the recent Robert Fulton celebration at the scene of his birth in Lancaster County.

G. William Reisner, manufacturing jeweler, last week visited the Hill School at Pottstown, Pa., and Mercersbury Academy. He recently received an order for 14 sets of gold, silver and bronze medals for a county athletic meet at Calumet, Mich. Mr. Reisner has just finished fitting up a neat new office and stock room at his establishment.

T. Wilson Dubbs and Manager A. W. Moyer, of the Non-Retailing Co., are numbered among Lancaster's champion anglers. In a single day last week they hooked four salmon, weighing four pounds each. Mr. Dubbs, by the way, has just replaced the old-fashioned counter cases in his handsome store with fine up-to-date Silent Salesman cases.

Among the jewelers who recently visited Lancaster were: Henry C. Fohl and A. K. Brubaker, Columbia, Pa.; M. H. Shand, Annville, Pa.; E. P. Breneman, Harrisburg; C. E. Hinkle, Ephrata; George L. Hepp, Lititz; W. J. Frazer, Lincoln; Paul Mishkop, Dayton, O.; Gustav Swenk, Pittsburg; C. J. Jenks, Columbus, O.; N. F. Marks, Louisville, Ky.

Claude Ridenour, Frederick, Md., who has been a student at the local technical school, has gone home for a visit before proceeding to Norfolk, Va., where he will take a position as watchmaker and jeweler. Bert Rohrer, a student, has gone to Fort Wayne, Ind., to take a position as watchmaker and engraver with J. H. Young; Walter Forry, another student, has gone to Lewistown, Pa., to take a position with the Mifflin County Jewelry Co. as a matchmaker and engraver, and still another student, Gordon Gardner, has gone to Tampa, Fla., to take a position as watchmaker and engraver. John L. Kohr, Lancaster, has gone with J. H. Sensenig, New Holland, Pa., as watchmaker. Harry Buckwalter, Dillerville, has entered the school as a student in watchmaking. Robert R. Keener has been called home to Uniontown, Pa., by the death of a near relative at that place.

Philadelphia.

F. C. Maag will open his new store in Conshohocken, Nov. 20.

E. D. Sturmer, Easton, Md., called on the trade during the week.

H. W. Asquith, Hatboro, Pa., has opened a new store in Fox Chase, Pa.

William Norton has resigned his position with J. K. Hand, Cape May.

Aisenstein & Gordon have opened a new retail jewelry store at 17 N. 9th St.

M. Friederberg, Atlantic City, is spending a few days at Wernersville, Pa.

R. T. Chapman, an Atlantic City jeweler, stopped off on his way to New York.

A. G. Lee, representing the E. Howard Watch Co., was a recent visitor here.

J. W. Duncan, Onancock, Va., made his regular annual trip to this city, last week.

Herman Harper has returned from a three months' sojourn through the Middle West.

William Smith, watchmaker for H. N. Bolte, Atlantic City, has resigned his position.

Mr. Guyer, of the Waterbury Clock Co., spent the week end in this city with Mrs. Guyer.

Ernest Alley, Millville, N. J., is recuperating from a serious attack of pneumonia.

William E. Henzie and wife, with R. M. Cooper & Son, is visiting relatives in Wilmington, Del.

Josiah Litchfield, a local retail jeweler, has given up his store and is now jobbing for the trade.

Edwin Koshland, representing Charles N. Koshland, has started on a business trip up the State.

S. E. Sandburn, 4140 Market St., is making extensive alterations and improvements to his store.

John Ernst, watchmaker for the Sommer Clock Co., has been confined to his home with a severe cold.

A. Bandschapp, 468 N. 8th St., is planning a pedestrian trip with friends from Camden to Pennsburg, N. J.

S. J. Lyons, 2258 N. Front St., has returned to town from a trip to Tamaqua, Pa., where he has a jewelry store.

Mrs. Annie Rudleson, who conducts a jewelry shop at Atlantic City, has offered as settlement 15 cents on the dollar.

J. G. Righter, formerly with C. K. Kepner, Asbury Park, N. J., is the guest of his brother, George Righter, of this city.

Harry Lippman, a jeweler of 52d and Haverford Ave., has been compelled to sell out his business because of ill-health.

I. Lewin, recently with the Koshland & Italie Co., has accepted a position in the silver department of M. Sickles & Sons.

Thomas Hannigan has removed from 1926 Columbia Ave. to 1936 Columbia Ave. The new store is much larger than the old.

C. H. Baird, formerly buyer for Baynard, Banks & Byran, Wilmington, Del., has started in business for himself at 709 Market St.

W. H. Thompson, 35½ S. 8th St., has just returned from the mountains with his family and has taken apartments at the Martinique for the Winter.

The members of the Wholesale Jewelers and Jobbers' Association held their regular monthly meeting Monday evening, Oct. 25, at the Jewelers' Club.

G. A. Terhune and William Ingersoll, of the firm of Robt. H. Ingersoll & Bro., New York, made a joint trip to this city, last week, in the interest of the firm.

John W. Ford, jeweler and coroner of this city, has been busy during the past week making campaign speeches for the different candidates for the Fall election.

The Manayunk Business Men's Association is arranging for a carnival, which is to be held Nov. 8 to 13. A number of jewelers in this section of the city are taking active interest.

The carnival in Camden, last week, attracted many visitors from town. The jewelers report excellent returns. This, they claim, is due to their offer of 10 per cent. discount on all goods sold.

T. J. Wilkinson, for many years well known here and formerly a member of Lyons & Wilkinson, has returned to Philadelphia and has opened the T. J. Wilkinson School for Watchmakers at 25 S. 54th St.

J. J. Shellberg, 1822 Susquehanna Ave., was painfully injured by running a screwdriver through his hand recently. At the time of the accident blood-poisoning was feared, because of the rusty tool. The doctors are now hopeful of saving the hand.

H. B. McFarlan, a jeweler of E. Downingtown, Pa., was instrumental a few nights ago in the capture of a burglar who was in the act of robbing a store directly across from Mr. McFarlan's home. The burglar was tried and sentenced to 10 years in the penitentiary. Mr. McFarlan is still receiving congratulations from the trade.

Col. J. Warner Hutchins has just returned from a trip to Cold Harbor, Va., where he accompanied Governor Stuart and his staff to dedicate a monument to the fallen Pennsylvania troops who were killed in battle at this station. The trip was made in the Governor's private car and was thoroughly enjoyed by the party.

H. H. Thoman, Woodbury, N. J., was fleeced out of a cheap watch and $11 last Thursday. The swindler visited Mr. Thoman's store, and after looking at several watches, finally decided upon a watch worth $1. A check to the amount of $12 was tendered the jeweler in payment for the watch, and after receiving $11 in change the man made his escape.

A bold attempt made by a negro in broad daylight to cut away the wood and glass supporting the plate-glass window of the Collateral Bank at 117 S. 8th St., last week, was discovered just in time by a silversmith working across the street. When the thief became aware that he had been detected he dropped a suit case and two twisted wires with which he had intended to hook out the rings and other pieces of jewelry the window contained. A white man, believed to be his accomplice, fled at the same time. The police believe they are old offenders.

The following jewelers were visitors to this city during the week: Robert Greene, Florence, N. J.; E. Keller, Allentown, Pa.; George A. Bowen, Bridgeton, N. J.; I. A. Deisher, Reading, Pa.; Roland Oliver, Burlington, N. J.; J. S. Caldwell, Wildwood, N. J.; A. M. Kendall, Millville, N. J.; M. E. Hunter, Beverly, N. J.; B. C. Foster, Bristol, Pa.; H. Fitzsimmons, West Chester, Pa.; W. K. Schlotterer, Schwenksville, Pa.; R. W. Quicksall, Mt. Holly, N. J.; H. S. Kratz, Souderton, Pa.; E. K. Bean, Lansdale, Pa.; T. W. Black, Huntingdon, Pa.; D. M. Wright, Honey Brook, Pa.; F. A. Fiedler, Milton, Pa.; Ivan Jensen, Riverside, N. J.; Henry Bolte, Atlantic City, N. J., and Willis Porter, Burlington, N. J.

Newark.

TRADE CONDITIONS.

The Christmas rush is on, and practically every firm in Newark is busy. Business seems to continue to improve. Several firms have advertised for help this week.

H. B. Bliss, of the B. M. Shanley, Jr., Co., left for the west on Saturday.

Jean R. Tack was elected to office by the Newark improvement association, last week.

George Weiss, of Schwarzkopf Mfg. Co., is touring Pennsylvania on his home trip from the west. William Schwarzkopf of this firm, is in Texas.

Mr. Johnson, of the Johnson Jewelry Co., Colorado Springs, Colo., was in town last week. He called to inspect the machinery stock of the American Oil & Supply Co.

More than 250 members of the Jewelers' Benevolent Association were present in Wever's Colosseum, Friday night, when the 40th anniversary of that organization was observed. There was a banquet which was interspersed with several vaudeville acts and addresses by officers of the association. The 40 years' existence of the society, and the aid that has been given to the families of members who died formed the topic for most of the speeches. Albert C. Blaicher, the president of the association, was toastmaster, and in his opening address he reviewed the history of the society. The president said there were at present 334 members on the roll, 15 of whom are charter members. An idea of the standing of the society was gained from a financial report, which showed that about $14,000 was in the treasury. Sick and death benefits, he added, amounting to about $90,000, have been paid, while the receipts during the twoscore years were $101,322.71. The death roll of the organization contains the names of 137 members to whose families were paid benefits of $150 each. The charter members, most of whom were present, are Michael Fuss, Frederick Lichtenfels, Theodore Baurie, Carl Stadler, John Frey, Frederick Vogt, John Schroth, Julius Buensow, Louis Breining, Adam von der Au, George Pillmann, John Weissenstein, Michael Braun, Jacob Smith and George Braun. The committee which had charge of the anniversary exercises consisted of Adolph Hock, chairman; Frank von der Au, Albert Gerlach, Helmar Blaicher and Ferdinand Belsler. The officers of the society, besides President Blaicher, are: Vice-president, Christian Behrer; recording secretary, Otto Fuchs; financial secretary, Henry Mutschler; treasurer, Louis Breining.

Fred. A. Bartlett, Lockport, Ill., has sold out his business to J. R. Pitts.

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Special Notices.

Payable invariably in advance.

Rates, 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1 25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

SITUATION WANTED by a first class watchmaker, good salesman and engraver. "L., 2256," care Jewelers' Circular-Weekly.

SALESMAN; wanted, position as salesman; five years' exnerience; salary and commission. "R. L., 2406," care Jewelers' Circular-Weekly.

YOUNG MAN, 19, desires a position with a wholesale house; first class references given. Bernhardt B. Guth, 13 E. 119th St., New York.

GILDER and polisher, first class on gold novelties and platinum, desires a good, steady position. Address "D. Y., 2211," care Jewelers' Circular-Weekly.

EXPERIENCED designer and modeler for silverware, jewelry and medal work seeks position. Address "D. A., 2267," care Jewelers' Circular-Weekly.

YOUNG LADY, capable of taking care of stock and office work, wishes position with jewelry firm. "H., 2387," care Jewelers' Circular-Weekly.

A WELL KNOWN diamond importer desires to place his nephew with a wholesale jewelry house. Address "Experience, 2410," care Jewelers' Circular-Weekly.

BOY, 18, wishes position with a first class jewelry concern; three years' experience and can furnish best of reference. "V., 2416," care Jewelers' Circular-Weekly.

DIAMOND, watch and jewelry salesman would like a position; 14 years' experience; Fifth Ave., New York, references. "E. I., 2272," care Jewelers' Circular-Weekly.

EXPERT WATCHMAKER and optometrist, holding New York State certificate, desires position at once. "H. M.," care Ph. Schren, 1517 Washington Ave., New York.

YOUNG MAN, 19, highly recommended, wishes to make connection with some first class jewelry or diamond concern. Address "E. K., 2382," care Jewelers' Circular-Weekly.

JEWELER'S SALESMAN, having established trade south, would connect by Jan. 1; highest New York references; jewelry and diamonds. "L.," Box 157, Cincinnati, O.

WANTED, position as engraver and assistant watchmaker by Nov. 15; can give references as to character, honesty and ability. "A., 2361," care Jewelers' Circular-Weekly.

POSITION wanted by lady engraver in high grade jewelry store; has had experience and can furnish good references. Address "B., 2221," care Jewelers' Circular-Weekly.

WATCHMAKER, jewelry and clock repairer, salesman, age 25, seven years' experience, desires permanent position at once; best references; good habits. Box 384, Gallipolis, O.

SALESMAN, New York City or out of town, age 27, six years' experience, A1 references, would like position with reliable firm. "Ambitious, 2414," care Jewelers' Circular-Weekly.

YOUNG MAN, 23, six years with wholesale house, wants a manufacturer's line; one who knows how to hustle; best reference. "P. M. D., 2391," care Jewelers' Circular-Weekly.

WANTED, by experienced clock repairer of large experience on all makes of chime, French and complicated clocks, permanent position. "J. K., 2408," care Jewelers' Circular-Weekly.

FIRST CLASS railroad watchmaker and engraver would like a permanent position; can furnish the best of references as to honesty and ability. "M., 2562," care Jewelers' Circular-Weekly.

JEWELER, 24, reliable, good appearance, will appreciate a clerical position in some retail or wholesale jewelry house; steady; well recommended. "Vagnina," 11 Macdougal St., New York.

A FIRST CLASS watchmaker, at present employed with a large importer as head watchmaker, would like to hear of a good position. Address "A. S., 2287," care Jewelers' Circular-Weekly.

YOUNG MAN, 25, thoroughly acquainted with the jewelry business, wishes position where advancement keeps pace with ability; furnish A1 references. "D. C., 2417," care Jewelers' Circular-Weekly.

POSITION WANTED by a first class watchmaker, 20 years' experience; fine set of tools; best of references; competent in every respect. Address "Competent, 2342," care Jewelers' Circular-Weekly.

BOOKKEEPER or bookkeeper's assistant, double entry, wishes permanent position; three years' experience in jewelry trade; ambitious and reliable. "G. I., 2402," care Jewelers' Circular-Weekly.

WANTED, position as watchmaker, optician and salesman, do some jewelry repairing; all tools, trial case, etc.; 15 years' experience; references, etc. "Experienced, 2395," care Jewelers' Circular-Weekly.

YOUNG MAN, age 22, with six years' experience at general office work, desires position; four years with large clock manufacturing concern; A1 references. "Ambitious, 2415," care Jewelers' Circular-Weekly.

SITUATION WANTED by general letter and monogram engraver; A1 references as to honesty, efficiency, etc.; in or near Philadelphia preferred. "Philadelphian, 2357," care Jewelers' Circular-Weekly.

WANTED, position as letter and monogram engraver; would prefer to learn watchmaking; have had some experience in jewelry repairing; reference on request. "W., 2338," care Jewelers' Circular-Weekly.

SALESMAN, with jobbing trade in New York, Philadelphia, Baltimore, Washington and Boston, desires line of celluloid combs and hair ornaments. Address "I. D., 2381," care Jewelers' Circular-Weekly.

ENGRAVER, young man, desires permanent position at general letter engraving on jewelry, silverware, etc.; samples on request; good reference; south preferred. "R. T. 2375," care Jeweler's Circular-Weekly.

FIRST CLASS optician, jewelry jobber and salesman, good on all kinds of clocks and plain watch work; 20 years' experience; single and American horn. Address "S. L. D.," 619 De Kalb St., Norristown, Pa.

TRAVELING SALESMAN, good address, 10 years retail jewelry salesman, 1½ years on road, wishes to connect with first class house, middle west or western territory preferred. Address 434 Clarkson St., Denver, Colo.

SITUATION WANTED by young man of 20, with four years' experience in the jewelry business, both at the bench and as salesman; a position with an opportunity to finish trade. "P., 2339," care Jewelers' Circular-Weekly.

SALESMAN, who can show results, now employed, wants to represent a first class house; commands a large trade among jobbers in New York and elsewhere; best references. Address "U., 2374," care Jewelers' Circular-Weekly.

GOOD JOBBING JEWELER and registered optometrist, age 26, thoroughly experienced, can wait on trade, give correct estimates on jewelry, watches and optical repairs, etc., desires position. "A. R., 2380," care Jewelers' Circular-Weekly.

POSITION WANTED by watchmaker of ability, can also assist at engraving; samples of work on request; $25 per week, nothing less considered. Address "M. S., 2117," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

ENGRAVER, can do all fine work required, also a jeweler, but no combination wanted; expert waiting on trade; five years' experience; age 24, single; can take position at once; salary, $25. O. L. Arntson, 310 N. Weadock St., Saginaw Mich.

AT ONCE, all around German engraver, diamond setter, jewelry repairer, expert watchmaker, but not preferred; October, November and December, $35; December only, $40 a week, or permanent to suit. "L., 2045," care Jewelers' Circular-Weekly.

YOUNG LADY, 19, public school graduate, respectable appearance and of responsible parents, good and rapid in penmanship, wishes respectable position with wholesale jewelry house in New York City. "G. R., 2345," care Jewelers' Circular-Weekly.

MANUFACTURING JEWELER, first class in repair work, understand making solutions and coloring, very good letter engraver, desires position in New York City; state wages and hours. Address "B. S. F., 2409," care Jewelers' Circular-Weekly.

A THOROUGHLY competent watchmaker of 25 years' experience on high grade watches, adjusting and timing; first class salesman, capable of taking charge of repairing department, good references. "D. B., 2404," care Jewelers' Circular-Weekly.

A1 ENGRAVER desirous of position, assistant clock or jewelry repairer, also salesman; experienced; samples and best reference sent upon request; prefer Syracuse or Rochester, N. Y. or Lansing, Mich. Address "R. W., 2423," care Jewelers' Circular-Weekly.

A FIRST CLASS diamond setter and jeweler, who can make all the different color settings, etc., capable of taking entire charge of shop wants position with reliable firm in the south; A1 references. Address "J. M., 2310," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler and optician wants position with reliable house; have tools, trial case, etc.; over 20 years' experience on fine work; competent to take charge of repair and optical department; best of references. Address "W. 2369," care Jewelers' Circular-Weekly.

SALESMAN wants position; am practical man, understand material, optical and jewelry lines; have had some road experience; wish line to call on best trade; references to honesty and ability; prefer southern territory. Address "F. W. Z. 2370," care Jewelers' Circular-Weekly.

SALESMAN, young man, 23, five years' experience, territory Buffalo to Pacific coast, thoroughly acquainted with manufacturers, retailers and jobbers, desires position with stone house or manufacturer's line; highest references. "Results, 2366," care Jewelers' Circular-Weekly.

WHO WANTS the services of an educated man as caretaker, messenger or at anything? Am a notary public of long standing; have had many years' experience in office work; in perfect health with the exception of writer's cramp; excellent references. F. Howell, 496 East 138th St., New York.

WANTED; high grade road man with acquaintance in West Virginia, Ohio, Indiana, Michigan, etc., wants position with first class house Jan. 1; factory preferred. "L. I., 2298," care Jewelers' Circular-Weekly.

STRICTLY first class and reliable watchmaker, jewelry repairer and engraver desires permanent position at once; young man; 12 years' experience; have long experience on railroad and complicated work, do artistic engraving, have all tools; highest reference from last employer. "L. 2358," care Jewelers' Circular-Weekly.

WANTED, a position with a wholesale house, as a representative in New York City and vicinity; now with a leading Fifth Avenue house. "C. D., 2405." care Jewelers' Circular-Weekly.

WANTED, position as representative for manufacturers' line on commission, by energetic young man, now employed in large retail store as salesman. Address "C. E. B. 2424," care Jewelers' Circular-Weekly.

Side Lines Wanted.

SALESMAN, familiar with middle western territory, with office in Chicago, is open for line of gold filled or plated jewelry on commission, after Jan. 1. Address "V., 1975," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

Help Wanted.

WATCH REPAIRER wanted; permanent position; clean shop, etc. Ries & Armstrong, Macon, Ga.

WANTED, at once, jeweler and engraver; permanent position; $30 a week. Joseph Mazo, McAlester, Okla.

WANTED, first class manufacturing jeweler, permanent for right party; references. W. A. Rankin, Toledo, O.

FIRST CLASS manufacturing jeweler and engraver; steady position to right man. Geo. Wettstein, Cedar Rapids, Ia.

WANTED, jewelry engraver on plain letter and monogram work. Address Louis G. Schroeder, 195 E. 7th St., St. Paul, Minn.

FIRST CLASS jeweler and engraver; send sample of engraving and references and state salary. F. E. Hull, Saranac Lake, N. Y.

WANTED, a good jeweler and engraver. American only; good wages, steady position. "May," 19 N. Broadway, Yonkers, N. Y.

WANTED, at once, a man for clock and jewelry repairing; give references and age in first letter. Address Box 816, Pittsfield, Mass.

WANTED, a first class watchmaker; none but a young American need apply. Address "Mississippi, 2024," care Jewelers' Circular-Weekly.

WANTED, good engraver and jeweler permanent job, nice town, pleasantly located. Address "C. H. B., 2323," care Jewelers' Circular-Weekly.

THE GUARANTEE OPTICAL CO. wants partner to open two more stores; party must be a refractionist, with $1,000. 29 E. 125th St., New York.

WANTED, first class watchmaker and engraver; first class salary and steady position for right man. Carter-Allen Jewelry Co., Ltd., Shreveport, La.

WANTED, at once, watchmaker and engraver; send sample of engraving with first letter and state salary and references. T. A. James, Petersburg, Va.

ENGRAVER WANTED, an experienced man, to work in a general engraving shop; steady position to right man. "N., 2349," care Jewelers' Circular-Weekly.

WANTED, A1 engraver and jeweler, at once; steady position; good town, good store and shop; must have good reference. Address A. Y. Boswell, Tulsa, Okla.

WANTED, a jeweler or engraver for one, two or three months' work, and perhaps steady; Jacksonville, Fla. Address "First Class, 2348," care Jewelers' Circular-Weekly.

WANTED, practical engraver on class pins, etc., one who can cut for enamel on small close work; steady position for good man. Bastian Bros. Co., Rochester, N. Y.

WANTED, at once, fair engraver, jewelry and clock repairer; permanent position; state salary and reference in first letter. Samuel Phillips, 232 Atlantic St., Stamford, Conn.

WANTED, at once, first class engraver and jeweler, permanent position; wire collect if you can come at once, stating salary, if you think you will suit. L. Kronenberg, Selma, Ala.

WANTED, a first class watchmaker and engraver who can also wait on trade; permanent position for good man; state salary and references in first letter. Carl H. Leighner, Butler, Pa.

WANTED, at once, first class jewelry jobber and clockmaker; must have references; state salary wanted and experience. "Central Connecticut, 2393," care Jewelers' Circular-Weekly.

WANTED, a first class watchmaker and optician of good address and thoroughly capable of waiting on trade; good salary; reference in first letter. Address E. Bengston, Freeport, Ill.

WANTED, at once, a competent clockmaker to take charge of clock department; permanent position, good pay; French and American clocks. Chas. P. Ward, 23 Main St., Yonkers, N. Y.

IMMEDIATELY, first class engraver and assistant watchmaker; send references and samples of engraving; permanent position to right man; state salary. Mayo Bros., jewelers, Battle Creek, Mich.

WANTED, first class watchmaker, one who can engrave and who is thoroughly reliable; permanent for the right man; apply at once with references. Address John Stoecker, Syracuse, N. Y.

WANTED, first class diamond mounter and setter, also two good jewelry jobbers; permanent position; best wages to good workman. Maritz-Kober Jewelry Mfg. Co., 217 N. 6th St., St. Louis, Mo.

WANTED, young man, 16 to 20 years, to repair jewelry and engrave; good chance under expert watchmaker; Pennsylvania town, 8,000 population. "A. K., 2367," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker; permanent position to experienced man; give references with application. Address "Watchmaker," The Bailey, Banks & Biddle Co., 1218 Chestnut St., Philadelphia, Pa.

WANTED, first class jeweler and engraver; permanent position; first class salary to first class man; send samples of engraving and copy of reference in first letter. Address J. Levinski, Waco, Tex.

A FIRST CLASS engine turner to take charge of engine turning lathe and department for large jewelry house, about Jan. 1. Address, with references, "T. S. M., 2336," care Jewelers' Circular-Weekly.

JEWELER wanted for general repairing and new work; prefer one who can do stone setting; permanent position to right party; send reference with first letter. Address H. Mahler's Sons, Raleigh, N. C.

WANTED, a young man who is a good jewelry and clock repairer, who wants to learn watchmaking; steady job; state salary in first letter; must have good reference. A. B. Scott & Co., Fairmont, W. Va.

WANTED, watchmaker, jeweler and engraver with A1 reference; state salary and send sample of engraving, permanent and steady position to the right party. Care L. Krower, 538 Canal St., New Orleans, La.

LEARN WATCHMAKING under the best instructor, close attention; special course in the lever escapement; write for prospectus. The T. J. Wilkinson School for Watchmakers, 25 S. 54th St., Philadelphia, Pa.

WANTED, by Pittsburg jewelry store, a competent young man as watchmaker and engraver, one who can also work behind counter as salesman, if necessary. Address "A. B., 2419," care Jewelers' Circular-Weekly.

WANTED, in a diamond cutter's office, a young man between 20 and 25 year old, who has some practical experience in cut diamonds; first class references required. Apply "W. A., 2407," care Jewelers' Circular-Weekly.

WANTED, a first class engraver and jeweler; must be rapid and willing to work; situation permanent; state stalary, references and send samples in first letter. Address "J. A. C., 2243," care Jewelers' Circular-Weekly.

TRAVELING SALESMEN calling upon retail jewelers to sell as side line goods of a very well known and responsible manufacturer; can make several dollars a day, easy money. "Y., 2240," care Jewelers' Circular-Weekly.

WANTED, first class engraver who is also a good jeweler; fine position in leading store; steady employment; high class work; must have A1 man; $25 a week and expenses paid. Address B. Van Keuren & Co., Savannah, Ga.

WANTED, bookkeeper, young man, experienced in wholesale jewelry business preferred; must be competent, accurate and well recommended; give full particulars, including age and salary. "B. A., 2422," care Jewelers' Circular-Weekly.

WANTED, watchmaker and salesman; permanent position. G. K. Ware, 1707 Atlantic Ave., Atlantic City, N. J.

WANTED, an energetic traveling man to show a popular line of gent's jewelry between Denver and the Pacific coast; give full particulars in your reply; commission man preferred; correspondence held strictly private. "D., 2235," care Jewelers' Circular-Weekly.

WANTED, at once, young man as second watchmaker, one who can do engraving and is willing to do clock work; state wages expected and experience in first letter; steady work guaranteed to right man. Address "A. N. B., 2107," care Jewelers' Circular-Weekly.

AGGRESSIVE traveling watch salesman to railroad men, and watch inspector; must be practical man, good mixer, able to make friends and hold them; give full information, experience and salary, etc., in first letter. Address "Salesman, 2351," care Jewelers' Circular Weekly.

WANTED, before Jan. 1, first class watchmaker, engraver, jeweler and all around man, thoroughly experienced and reliable in every respect; southern New York State; permanent for right man; state salary expected; address at once; "Q., 2401," care Jewelers' Circular-Weekly.

WANTED, a first class salesman for New York City and New England territory to represent a first class line of hollow plated ware, including toilet ware; none but experienced salesmen with a connection need apply; state in application, reference, experience, amount of salary required, also age. Reply to "Bell, 2174," care Jewelers' Circular-Weekly.

AT ONCE, an experienced jewelry and silverware salesman, with knowledge of window trimming. Address with references, Albert Pfeifer & Bro., jewelers, Little Rock, Ark.

A FIRST CLASS salesman for territory west of Chicago to represent a first class line of hollow plated ware, including toilet ware; none but experienced salesmen with a connection need apply; state in application reference, experience, amount of salary required, also age. Reply to "Bell, 2175," care Jewelers' Circular-Weekly.

WANTED, first class, up-to-date salesman and manager for fine retail jewelry store in large city, enjoying patronage of best people; must be familiar with all lines and ability to build up business; give full information, experience, references, salary, etc., in first letter. "Retail Jeweler, 2352," care Jewelers' Circular-Weekly.

WANTED, at once, first-class watchmaker and engraver; good salary and steady position; must come well recommended; full details in answering. E. H. Goulding's Sons Co., Alton, Ill.

$35 PER WEEK for fine watchmaker, optician and salesman in Nevada town; position permanent; living reasonable; room furnished gratis. Reply "W. E. C., 2241," care Jewelers' Circular-Weekly.

A GOOD ENGRAVER who can assist either at watchmaking or do jewelry repairing; write or wire and send references with samples; steady position. Carter-Allen Jewelry Co., Ltd., Shreveport, La.

WANTED, experienced watchmaker as manager of watch repair department, employing fine watchmakers; single man and one experienced in handling railroad men preferred; must be capable of taking in and delivering repairs, making friends and building up trade; write fully, stating salary, etc. "Railroad Watch Inspection, 2350," care Jewelers' Circular-Weekly.

WATCHMAKER and engraver, expert one with knowledge of optics preferred, wanted at once; state age, salary and experience; send reference and sample engraving. R. J. Satterthwait, Charleston-Kanawha, W. Va.

SALESMAN WANTED by Jan. 1st, with established trade in large and small towns of Minnesota, Iowa, North and South Dakota and part of Missouri. Address "Leading Manufacturers, 2316," care Jewelers' Circular-Weekly.

CUT GLASS salesman wanted, a man who has had several years' experience traveling the middle west and thoroughly acquainted with jobbing, department store and jewelry trade; our line is one of the strongest in the country; state experience and salary expected; correspondence strictly confidential. Address Wright Rich Cut Glass Co., Anderson, Ind.

(*Special Notices continued on page 108.*)

Special Notices.

(*Continued from page 107.*)

HELP WANTED.—Continued.

WANTED, high-grade jewelry salesman with experience in middle western states, Illinois, Minnesota, Nebraska, Missouri, Iowa; good salary and commission; don't answer unless you have had experience in territory. Confidential. Address "Chance, 2255" care Jewelers' Circular-Weekly.

WANTED, a first class jewelry and silver salesman, one of experience, of good address and thoroughly acquainted with southern trade; good salary to proper person; no other need apply. M. Sickles & Sons, manufacturers and jobbers, 726 Chestnut St., Philadelphia, Pa.

SALESMAN WANTED, Jan. 1, for south, southwest and western middle states, by Newark house making popular 10k. line; liberal salary to an able man who positively has established trade with leading jewelers; replies confidential. Address "Action, 2376," care Jewelers' Circular-Weekly.

WANTED, a first class watchmaker, engraver and optician; must be able to take Indiana examination; a man who is familiar with grinding plant preferred; situation is a permanent one and an opportunity which comes but once in a lifetime; fine optical room and the best light in the state. Hal B. Smith & Co., Logansport, Ind.

WANTED by large manufacturer of gold and silver jewelry, an A1 salesman for New York City and State and Pennsylvania; liberal salary and commission; a hustler can easily make $5,000 yearly; applicants must show good past record as salesman for either jobbing or manufacturing house. Address "S. G., 2245," care Jewelers' Circular-Weekly.

Business Opportunities.

FOR SALE, old established jewelry business. Box 2388, care Jewelers' Circular-Weekly.

FOR SALE, jewelry business in the fruit belt of Colorado, about $9,000. F. C. Helt, Delta, Colo.

OLD ESTABLISHED watchmaking and jewelry repairing store for sale, reasonable. Mrs. H. Hintze, 150 W. 28th St., New York.

WANTED, a partner with some capital to take an active interest in a jewelry store in Cleveland; good location. Address D. N. Goodman, E. 89th St., Cleveland, O.

$9,000 FOR INTEREST in jewelry business, established 25 years; State of Ohio, city of 50,000. For particulars address "S., 2337," care Jewelers' Circular-Weekly.

FOR SALE, shop doing trade repairing, special order work, etc., good stock of jobbing stones, $1,000; invoice, $1,500. "L. G. F., 2403," care Jewelers' Circular-Weekly.

JEWELRY STORE in New York City for sale; invoice, $800; or will sell without stock; fine opportunity for a good watchmaker. "O., 2399," care Jewelers' Circular-Weekly.

AN UP-TO-DATE jewelry store for sale in a prosperous town of 5,000 in central New York; small money; will sell stock and fixtures alone. Address A. Samoville, 36 Broadway, Kingston, N. Y.

ONLY JEWELRY STORE in city of 2,500 population; county seat; lights, water works, large saw mill; stock and fixtures invoice $2,000. Address "L., 2181," care Jewelers' Circular-Weekly.

A FIRST CLASS American jeweler and diamond setter with a good trade; small shop in Nassau St., New York, would like a good man as partner. Address "S. W. G., 2355," care Jewelers' Circular-Weekly.

FOR SALE, old established jewelry business in Brooklyn, N. Y.; will sell entire stock and fixtures at a sacrifice; exceptional opportunity for a cash customer; owner leaving city. "Y., 2384," care Jewelers' Circular-Weekly.

EXCELLENT OPPORTUNITY; on account of old age, jeweler wishes to close out safe, fixtures and good will for $1,300; town close to New York City; location best. Address "B., 2335," care Jewelers' Circular-Weekly.

FOR SALE, well established jewelry business of high class reputation, modern fixtures, lease, central location; stock at present inventories about $31,000, can reduce; finest California climate. "C. T., 2398," care Jewelers' Circular-Weekly.

FOR SALE, a well appointed jewelry store in a thriving southern town and Winter resort; established 12 years; a good opportunity for a live man. For further information address M. Sickles & Sons, 726 Chestnut St., Philadelphia, Pa.

FOR SALE, jewelry business established 20 years in best location on main street in town of 70,000, within 25 miles of New York; will invoice about $8,000; grand opportunity for a watchmaker with some capital. Address Richter, 64 Nassau St., New York.

WELL ESTABLISHED, good paying business for sale, in southern city; good reasons for selling out; immediate possession for cash purchaser; stock and fixtures invoice about $25,000, can be reduced. Allan Jewelry Co., 285 King St., Charleston, S. C.

ARTS CRAFTS jewelry factory for sale, with tools, fixtures, formulas, advertising, etc.; enough work and orders unfinished to cover purchase price; will accept part cash, part notes; illness the only reason for selling; must sell quick. Address "Arts-Crafts, 2394," care Jewelers' Circular-Weekly.

RARE OPPORTUNITY for intelligent man with some money to enter into long established jewelry manufacturing business of excellent reputation, requiring more capital to handle increasing business; can take active part at once; bona fide applicants may investigate. Address "Energy, 2364," care Jewelers' Circular-Weekly.

GET MONEY QUICKLY for your surplus stock of watches, diamonds and jewelry; money sent on receipt of goods; trial solicited; bank references. Emil Noel, 541 E. 46th Place, Chicago, Ill.

GET QUICK ACTION and immediate cash for surplus diamonds and watches, liberal prices paid; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

FOR SALE, oldest established and leading jewelry store in Goldfield, Nev.; this camp is now working up to its full capacity with a large monthly payroll; this proposition will bear fullest investigation and can refer to all local banks and every leading jewelry jobber in United States; terms and invoice arranged to suit purchaser; two watchmakers employed, also a manufacturing jeweler. Address Walter Lord Jewelry Co., Goldfield, Nev.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

FOR SALE, small jewelry store and fixtures, lease, with any part of stock you care to take; fine location in Brooklyn, N. Y.; best of reasons for selling. "A. B. C., 1982," care Jewelers' Circular-Weekly.

For Sale.

CLOSING OUT lot of specs and eyeglasses, about 200 dozen; will sell all or part. L. S. Meyer & Bro., 38 Maiden Lane, New York.

COMPLETE escapement models in running order, $15; great window attraction for jewelers. For particulars write to St. Louis Watchmaking School, St. Louis, Mo.

DIAMONDS, cash bargains; two diamonds, 4 carats each, fine capes, perfect, $122 per carat; diamonds from estates in our possession at a sacrifice. Bubenstein Bros., 14 Maiden Lane, New York.

ONE MODERN mahogany wall case 28 feet long, original cost $800, will sell for $285; will accept interest bearing notes for $200 payable $20 per month; case looks as good as new, will do credit to any jewelry store. Address W. J. Graber, Brenham, Tex.

21 GROSS Geneva crystals, cost $4.00, sell $2.00 a gross; 24 gross Bezzine crystals, cost $1.50, sell $5.00 a gross; chronometer, cost $175, sell $75; mahogany showcases and other fixtures at less than half their cost. J. Ehrlich & Sons, 217 Broadway, New York.

Wanted to Purchase.

A SALESMAN'S TRUNK and traveling case for jewelry, etc. M. Schiff, 82 Nassau St., New York.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

ENGINE TURNING, exclusively, on jewelry of every description, specialty on dies or hubs to reproduce engine turning under enamel. Bille & Son, 401 Third Ave., New York.

CRUCIBLES



Jewelers' Supplies, Etc.

Established 1850.

J. & H. BERGE,

95 John Street, NEW YORK.



FOR RENT

Office Room in CHICAGO

in the Heyworth Building. Vault Room for Samples. Electric Light; Free Telephone, Services of Typewriter and all conveniences.

RENT $25. PER MONTH

Apply Jewelers Circular-Weekly. 11 John St., N. Y. City, or Room 503, Heyworth Building, Chicago

PATENT DEPARTMENT

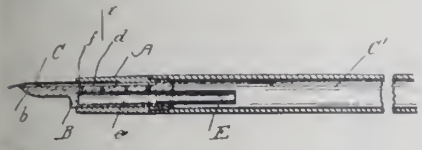
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

PUBLISHED OCT. 19, 1909

937,110. FOUNTAIN-PEN. ARTHUR B. SPANGLER, New Orleans, La. Filed July 27, 1908. Serial No. 445,638.

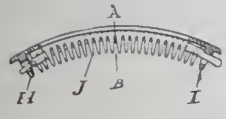
In a fountain-pen, the combination, with a holder, of a feeder-plug inserted in the holder and provided with an external groove for ink, said plug having a chamber for solid soluble coloring matter under the said groove, and having also a multiplicity of small openings which connect the



said chamber with the said groove, said openings being arranged at short distances apart and forming a strainer which prevents the escape of solid matter from the said chamber, and a reservoir connected to the said chamber and supplying water to dissolve the said coloring matter.

937,223. COMB-BARRETTE. ALFRED BURKE, Leominster, Mass. Filed Sept. 23, 1908. Serial No. 454,327.

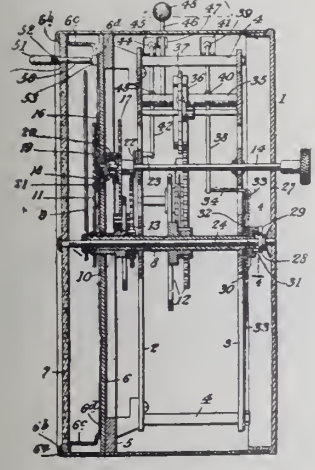
In a barrette, a body, a pair of hollow teeth integral with the body one near each end thereof, the opening in one of the teeth being greater than the opening in the other tooth, hollow teeth attached to the body intermediate the integral teeth,



a clamp extending into the hollow teeth, means for limiting the movement of the clamp, and means on the clamp for frictionally engaging one of the teeth for retaining the clamp in operative relation to the body and teeth.

937,232. CLOCK. EDWARD E. GAGE, New York. Filed Dec. 2, 1908. Serial No. 465,699.

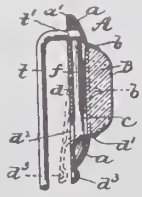
In a clock, a stationary dial, a rotatable ring in-



closing said dial, and provided with a scale representing 60 minutes of time, a rotatable glass mounted in front of the dial, and means whereby the rotatable ring may be turned by said rotatable glass.

937,502. ARTICLES OF JEWELRY ARRANGED FOR HOLDING INTERCHANGEABLE GEMS OR STONES. C. H. ALLEN, Attleboro, Mass. Filed March 2, 1909. Serial No. 408,874.

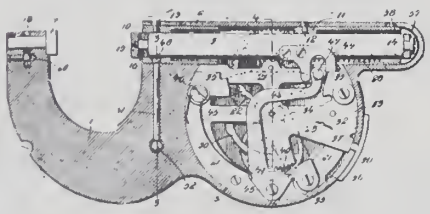
In articles of jewelry of the character described, the combination with the front member provided with bent prongs integral therewith, of a resilient



back member having a locking prong or lug normally extending through the wall of the front member and constituting with the other prongs a setting adapted for removably securing a gem or stone therein.

937,662. INDICATING MICROMETER-GAGE. JOHN WAHLBERG, New York. Filed Oct. 26, 1908. Serial No. 459,550.

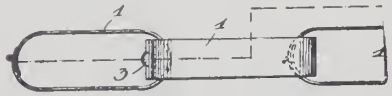
In a device of the class described, a frame provided with a housing and with a recess; a spindle within said housing and capable of motion of translation therein; an anvil carried by said frame and located in line with said spindle; a dial located in said recess and provided with a slot; a pointer adapted to move over said dial; a rack carried by said spindle; a train of gearing located within said recess and operated from said rack, and through which movement of said spindle is trans-



mitted to said pointer; means co-operating with said gearing to prevent lost motion therein; means located within said recess and independent of said gearing for moving said spindle to bring it into contact with an article to be measured; a pointer carried by said spindle moving means and adapted to extend through the slot aforesaid; and means exterior to said recess for operating said spindle moving means.

937,663. CHAIN. FREDERICK W. WAKEFIELD, Vermilion, O. Filed Oct. 12, 1908. Serial No. 457,387. Renewed Aug. 19, 1909. Serial No. 513,690.

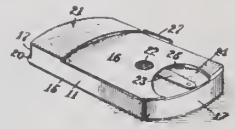
A detachable chain member comprising a link formed substantially oval and having its opposite ends arranged so as to overlap each other and to form one end of the link, one of said ends being formed with a transverse slot and the other end being formed with an outwardly deflected locking



tongue adapted to enter the slot of the other end, said link being formed of spring metal and adapted to receive pressure so that the locked ends thereof will be rigidly secured together under the stress of said pressure.

937,683. COMBINED MATCH-BOX AND CIGAR-CUTTER. ERNEST OLEFNBUSCH, New York. Filed May 25, 1909. Serial No. 498,178.

A match-box, comprising a body section having a back plate and two side walls adjacent one end of said back plate, means for retaining a package of matches in engagement with said back plate and between said side walls, a cover section disposed opposite to said back plate and substantially parallel therto and saving an offset portion at one end thereof spaced from the back plate a greater distance than the remainder of the cover section, and a pivot pin substantially at right angles to said back plate adjacent the end thereof having



said side walls and intermediate the latter, for securing said cover in position and permitting it to swing in its own plane.

DESIGNS.

40,314. BACK FOR MIRRORS, BRUSHES, AND SIMILAR TOILET ARTICLES. GEORGE H. BERRY, Shelton, Conn., assignor



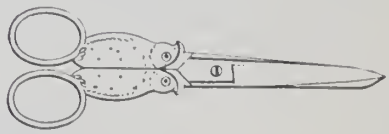
to the International Silver Co., Meriden, Conn. Filed Aug. 7, 1909. Serial No. 511,819. Term of patent 7 years.

40,315. BACK FOR MIRRORS, BRUSHES, AND SIMILAR TOILET ARTICLES. GEORGE H. BERRY, Shelton, Conn., a signor



to the International Silver Co., Meriden, Conn. Filed Aug. 7, 1909. Serial No. 511,820. Term of patent 7 years.

40,316. SHEARS. CARL W. SCHEDLER, Mount Vernon, N. Y., assignor to Geo. Borgfeldt &



Co., New York. Filed June 22, 1909. Serial No. 503,758. Term of patent 3½ years.

40,319. BEAD COLLAR. MARY V. MAAG, Chi-

SPECIAL INDUCEMENTS

IN

OMEGA

Movements AND Watches

to close out stock

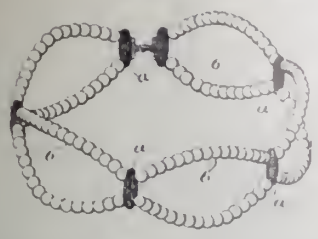
OF THESE

WRITE TO

EDMOND E. ROBERT

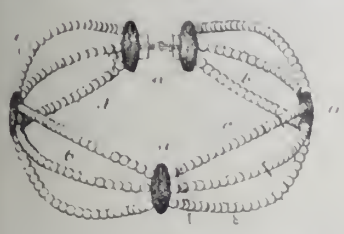
3 Maiden Lane, New York

cago. Filed June 28, 1909. Serial No. 504,946. Term of patent 3½ years.



504,946. Term of patent 3½ years.

40,320. BEAD COLLAR. Mary V. May, Chicago. Filed June 28, 1909. Serial No. 504,947. Term of patent 3½ years.



BRITISH PATENTS.

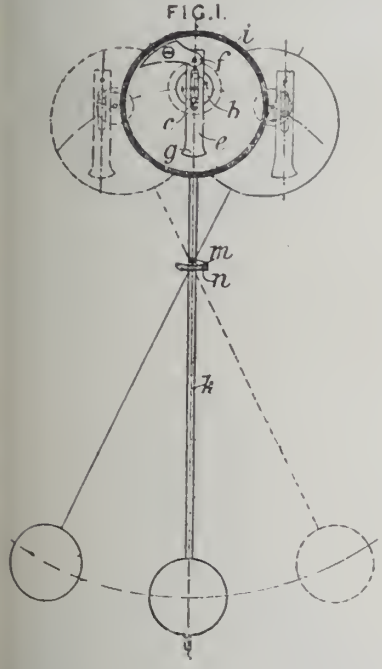
(Abridgments of Specifications, 1908, from *The Illustrated Official Journal.*)

ISSUE OF OCT. 6, 1909.

12,631. CLOCKS. A. Fraixier, Morteau, France. June 12.

Escapements; pendulums.—The case 1 containing the movement is carried by the upper extremity of the pendulum *k* which, as it swings, bears by means of a knife-edge *m* on a hard surface *n*. A pin *c*, on the wheel *b* driven by the mainspring,

FIG. 1.

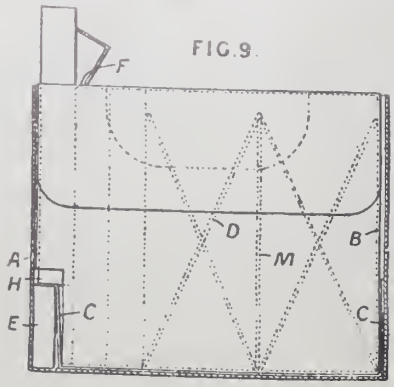


works in a slotted bar *e* pivoted at *f* and weighted at *g*, this bar permitting one revolution of the scape-wheel for each double swing of the pendulum. The arm *e* may be oscillated by a balance, and the disk *b* may be driven by any motor such as a spring barrel, a weight, or an electromagnetic device, etc.

12,645. CIGARETTE CASES, ETC. J. Rheinberg, London. June 12.

A box for cigarettes, etc., provided with means for facilitating the withdrawal of single cigarettes, comprises a cardboard or like holder B sliding within a sheath A, a spring device C being provided to hold the two apart. The sheath A is provided with an ejectment stop E, the holder having a corresponding cut-away portion H and ejectment opening F. The cigarettes are urged [illegible] end of the holder by a spring actuated [illegible] constructed of cardboard, [illegible] and elastic, and the end cigarette is [illegible] in part by passing the holder into the [illegible] manner shown. In the form shown,

FIG. 9.



the spring C consists of a strip of elastic stretched across the sheath parallel to the bottom, but an elastic cord having one end connected to the holder and the other to the sheath, or a spring-acutated lazy-tongs similar to the one employed for pressing out the cigarettes may be employed.

Applications for patents, Sept. 20-25.

21,397. IMPROVEMENTS IN PHOTO. PENDANTS, LOCKETS AND CHARMS. William John Renfrew Pellow and George Adams, Birmingham.

21,442. IMPROVED APPARATUS FOR ENGRAVING THE INTERIOR SURFACE OF HOLLOW ARTICLES. Konrad Schwahn, London.

21,445. IMPROVEMENT IN BELT FASTENERS. William Martin, London.

21,488. IMPROVEMENTS IN OR CONNECTED WITH CIGARETTE CASES. Marion Tibbits, Kinghury, London.

21,628. IMPROVEMENTS IN A CUFF OR SLEEVE LINK OR LINKS. F. Pattison, London.

21,798. IMPROVEMENTS IN THE SHANK CONNECTIONS OF JOINTS BETWEEN THE HEADS AND PINS OF HAT-PINS, SCARF-PINS, AND THE LIKE. Bernard Rintel Simmons, Birmingham.

21,805. DEVICE TO PREVENT INJURY FROM HAT-PIN POINTS, EMBODYING IMPROVEMENTS IN HAT-PINS AND THE LIKE. Charles Baster, Aberdeen.

21,843. IMPROVEMENTS IN COMPENSATING REGULATORS FOR TIMEPIECES. Frederick Ecaubert, London.

21,890. IMPROVEMENT CONNECTED WITH LADIES' HAT-PINS. Robert Craig, Glasgow.

21,895. NEW OR IMPROVED HAT AND BONNET SAFETY-PIN. Walter Lochhead Binnie, Glasgow.

21,940. IMPROVEMENTS IN ELECTRIC CLOCK WINDING MECHANISM. John Gray, London.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged tititled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessors from whom he derived title for 10 years next preceding the passage of this act."]

TRADE-MARK PUBLISHED OCT. 19, 1909.

Ser. No. **43,336.** (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) Joseph A. Schoen, Cedar Rapids, Ia. Filed June 30, 1909.

COMFORT

Particular description of goods.—Collar-clips and collar-buttons.

TRADE-MARKS REGISTERED OCT. 19, 1909.

75,570. JEWELRY FOR PERSONAL WEAR. David Goldberg, New York. Filed March 26, 1909. Serial No. 41,418. Published Aug. 17, 1909.

75,585. BRACELETS. Standard Button Co., Attleboro, Mass. Filed May 7, 1909. Serial No. 42,294. Published Aug. 17, 1909.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

Washington, D. C., Oct. 20.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Bangkok: 10 cases clocks, $334.
Berlin: 4 cases clocks, $330.
Buenos Aires: 1 case jewelry, $3,490; 1 case clocks, $190.
Botwoodville, N. F.: 6 cases clocks, $600.
Calcutta: 30 cases clocks, $878; 10 cases clocks, $200; 110 cases clocks, $2,115.
Campana: 1 case jewelry, $100.
Cartagena: 5 cases plated ware, $664.
Cienfuegos: 1 case jewelry, $229.
Copenhagen: 2 cases watches, $170.
Hamburg: 12 cases jewelers' sweepings, $4,500; 2 cases clocks, $140; 7 cases optical goods, $1,195.
Havre: 1 case watches, $928; 2 cases jewelry, $540.
Havana: 2 cases jewelry, $1,118; 6 cases clocks, $150; 3 cases jewelry, $177; 1 case plated ware, $142; 2 cases optical goods, $282.
Liverpool: 1 case jewelry, $375; 1 case plated ware, $433; 1 case jewelry, $500; 2 cases watches, $1,200; 68 cases clocks, $1,429.
London: 2 cases clocks, $150; 5 cases watches, $1,234; 13 cases optical goods, $5,331; 21 cases scopes and views, $1,482; 27 cases watches, $5,601; 7 cases scopes and views, $206; 42 cases clocks, $1,422.
Manila: 15 cases plated ware, $2,252; 1 case silverware, $400; 6 cases watches, $300; 14 cases clocks, $498.
Melbourne: 367 cases clocks, $8,297; 3 cases optical goods, $248.
Middleforr: 1 case thermometers, $171.
Puerto Mexico: 8 cases clocks, $105.
Sheffield: 5 cases jewelers' sweepings, $3,300.
Shanghai: 12 cases clocks, $122.
Stuttgart: 2 cases optical machinery, $116.
Singapore: 35 cases clocks, $629.
Tampico: 4 cases plated ware, $245.
St. Pta. Plata: 2 cases jewelry, $244
Yokohama: 28 cases clocks, $320.

The Merchants' Association of Appleton, Wis., is considering the offer recently made by George Meikles, Sturgeon Bay, Wis., to locate his plant for the manufacture of balance staffs, etc., for watches at Appleton. Mr. Meikles claims that his payroll is now $15,000, and that in the course of a few years this will be doubled. Efforts are being made by Appleton merchants to secure the plant.

These Three
Elgin Watches
are being specially featured in the current Elgin advertising.

THEY are the most popular men's watches made.

The G. M. Wheeler Movement, in its various sizes, exactly meets the general demand for a thoroughly good watch at a moderate price.

The Lord Elgin Thin Model is receiving great favor from men who like the style of a thin watch. For wear with evening dress this model is especially desirable.

Every dealer should keep his stock of Elgins full and should particularly see that he is well supplied with these three numbers that are being emphasized in the extensive Elgin advertising.



G. M. WHEELER MODEL, 12 Size.



LORD ELGIN, Thin Model.

Retail prices on these models are being advertised as follows:

G. M. WHEELER, 18, 16, or 12 Size.
In Filled Gold Cases, $30 and up.
In Solid Gold Cases, $50 and up.

LORD ELGIN, Thin Model (one size).
In Filled Gold Cases, $21 and up
In Solid Gold Cases, $35 and up.

Write your jobber or this company direct for your prices.

ELGIN NATIONAL WATCH COMPANY,
Factories: ELGIN, ILL, U. S. A.

New York Office,
15 Maiden Lane.

General Offices,
131 Wabash Ave., Chicago.



G. M. WHEELER MODEL, 16 Size.

THE HOROLOGICAL REVIEW

An Old Battered Watch Repaired to Look Like New.

Written expressly for The Jewelers' Circular-Weekly, by John Henry.

WHILE rummaging through a box of old trinkets, heirlooms, etc., that had been in the family I don't know how many years, I ran across a watch, which, I believe, had originally been the property of my grandfather, had been carried by my father in his time, and even by myself when a young man; but that was about 20 years ago, and the watch had been out of commission and had lain there in the box ever since.

I took it up to examine it. It had been a fine, well-made watch in its day; a heavy, 14-karat, 18 size, engine-turned Jurgensen case, containing a high-grade, full-jeweled, nickel movement, but now it was certainly in a dilapidated condition.

The front back was broken entirely from the center, the back joint was also in a bad condition, and the lock spring broken and useless, the bow loose and worn almost through; the pendent was still fast to the center, but knocked over sideways as if some one had hit it with a hammer. The glass bezel was split and both backs and the cap were full of dents and flapped up and down from the center and had no snap whatever.

In fact, the case looked as if it was only fit for the melting pot, but all the pieces were there, except the head broken from the lock spring, and the thought flashed across my mind that perhaps the watch could be repaired and put in working order.

In John St., not far from Broadway, on one of those old-fashioned, three-story brick buildings which still remain in that quarter, I had often seen a sign, while passing to and from the office, "Watchcase Maker and Repairer," so the following morning I entered the building, climbed two flights of well-worn stairs and entered a small room, not more than 25 feet square, but situated in the front part of the building, where the light was good, and as soon as I stepped in the room I saw at a glance that although the room was small I was in an up-to-date, well-equipped little workshop.

As I entered and closed the door I found myself up against a plain wooden railing which prevented me from entering the factory part of the room.

On the opposite side of the railing, placed very close so as to utilize all the space in the small room possible, stood a desk, at which a young man was sitting.

He looked up as I took the watch from my pocket and asked him if he thought it past repair.

"No, I think not," replied he; "please wait a moment and I'll see."

He went over to a man who was working at a turning lathe by one of the windows, handed the watch to him, said something which I didn't overhear and they both turned and came toward me.

"I suppose you want the movement repaired also?" said the workman, and apparently the proprietor of the place, looking at me inquiringly. "It's an old-timer and pretty well battered up, but the movement appears to be in a fair condition. A new hairspring and cleaning, sir, should make it as good as new. A good watch with the right care never wears out."

"The movement appears to be in a better condition than the case," said I. "Can you repair that battered thing to make it look like new?"

"It's a good, solid, old-fashioned, hand-made case," he answered, letting the back, that was broke from the center, rest on his four fingers and pressing the middle lightly with his thumb, "and worn as it is it is still heavy enough to be rejointed; the heads touched up a bit, yes, and the backs are even heavy enough to be re-engine-turned. Then it will not only look like new, but be much better and wear much longer than many of the light-spun, machine-made cases that are put on the market nowadays."

"I'm curious to know how you are going to make that battered-up case look like new. Will you allow me to come in and watch you while you do the job?"

The old gentleman, for he was a man well advanced in years, past 70, I should judge, but well preserved and still able to work at the bench, hesitated for a moment, then, lifting the section of the wooden railing that worked on a hinge, he smilingly invited me to enter the little factory and, placing a stool near the bench he intended to work at, asked me to be seated.

The shop was small, but there was a good light and the room was not over-crowded. At one of the two windows in the front part of the room stood a watchcase maker's turning lathe and at the right-hand side of the lathe the turner's work-bench.

On the left-hand side of the lathe, receiving the light from the other window, were two more benches, where the filing, taking out dents, burnishing, springing, etc., were done.

Behind these two benches, but set far enough back to give the men plenty of elbow room and have nobody crowded, was the polisher's lathe, set sidewise to the window so as to receive the best light possible, and back of that, but further from the wall, so the polisher wouldn't interfere with the turner's light, was the engine-turning lathe.

On the opposite side of the room, behind the case-turner's bench, was the gas house, which contained two flames, for soldering, spring hardening, tempering, etc.

In the center of the room was the case-maker's swedging block, composed of some kind of very hard wood, on top of which was placed a slab of iron about a foot and a half square and about two inches thick, and the rack, containing the swedging-cups, dies, sledgehammers, etc.

But not a bit of shafting did the little room contain, for each lathe, machine, blower, etc., was run by its own separate electric motor, and the power was only turned on while the lathe or machine was in actual use. A great improvement on the noisy, dirty, old-fashioned factories of years gone by.

"The first operation," said the old gentleman, picking up a small jeweler's screwdriver, "is to remove the movement from the case." He loosened the small screw that held the crown in the pendent, flipped back the back case and cap, for they no longer snapped, but opened easily, loosened the set-screw that held the movement in the center, took out the movement, passed it to the man sitting at the next bench and told him to get busy and put it in good order.

"The next thing to be done," said he, "is to remove the remaining back and the cap from the center and take off the old, bad joints."

He picked up a flat graver, placed the sharpened end against the plug in the end of the joint, hit it a couple of taps with a small hammer and out flew the plug.

Then he took a small steel point, inserted it in the joint and knocked the joint-pin out far enough to catch it with a small pair

Waltham Watches

COLONIAL SERIES

COLONIAL SERIES movements are made by the WALTHAM WATCH COMPANY only. They are supplied in five qualities as follows:

RIVERSIDE MAXIMUS; Nickel

23 diamond and fine ruby jewels; two pairs diamond caps; raised gold settings; accurately adjusted to temperature, isochronism and five positions and carefully timed; compensating balance; meantime screws; patent Breguet hairspring, hardened and tempered in form; patent detachable balance staff; both balance pivots running on diamonds; double roller escapement; sapphire jewel pin permanently driven into the roller; exposed sapphire pallets; steel escape wheel; gold train; patent micrometric regulator; tempered steel safety barrel; exposed winding wheels; steel parts chamfered; fine glass handpainted dial of most modern and artistic design.

RIVERSIDE; Nickel

19 fine ruby jewels; raised gold settings; adjusted to temperature and five positions; compensating balance; meantime screws; patent Breguet hairspring, hardened and tempered in form; patent detachable balance staff; double roller escapement; steel escape wheel; exposed sapphire pallets; red gold center wheel; patent micrometric regulator; exposed winding wheels; tempered steel safety barrel.

ROYAL; Nickel

17 jewels; red gold settings; adjusted to temperature and three positions; compensating balance; meantime screws; patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; exposed pallets; patent micrometric regulator; tempered steel safety barrel; exposed winding wheels.

No. 1425; Nickel

17 jewels; red gilded settings; cut expansion balance; meantime screws; patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; exposed pallets; red gilded center wheel; patent micrometric regulator; tempered steel safety barrel; exposed winding wheels.

No. 1420; Nickel

15 jewels; settings; cut expansion balance; meantime screws; patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; exposed pallets; patent micrometric regulator; tempered steel safety barrel; exposed winding wheels.

COLONIAL SERIES movements are sold in cases only. Each movement is fitted in its case and the watch timed at the WALTHAM factory.

Waltham Watch Company

Waltham, Massachusetts

of pliers, with which he removed it entirely.

"To remove the worn-out joints properly and make a neat, clean job," said he, "I'll borax them well and pass them through the fire."

He drew a common writing slate toward him which he must have been using for years—the frame was black from age and around the edge was a wall of dried borax almost an inch high—within which he dashed a few drops of water from a bottle, and picking up a piece of prepared borax, rubbed swiftly, but lightly, until the liquid within the wall began to turn white; then he boraxed the old joints well with a small camel's hair brush, and placing the backs, cap and center on a small iron pan, picked up a pair of tweezers and went over to the gas house.

He turned up the flame, picked each piece up separately and, holding it firmly with the tweezers by the small part that he wished to remove, letting the heavy part hang down, he blew a light, even flame with his blowpipe until the solder was thoroughly melted and the pieces separated.

When he had removed the old joints from the backs, cap and center he placed them all in a solution of water and enough oil of vitriol to taste the acid, and left them there long enough to remove the hard borax and discoloration from passing through the fire, dried them thoroughly and came back to his bench to prepare them for rejointing.

"This dent in the center will be the hardest of all to remove," said he, as he fastened a snarling tool in the vise. The tool was bent at the end and rounded so as to fit loosely in the center. He moved the center back and forth on the tool until he had the dent where he wanted it; then, with a horn mallet, he began to tap, gently at first, until he found how hard a blow the center would stand; then harder, but very carefully, until he had the dent removed and the center in its original shape.

Taking up one of the backs he selected a smooth spot on his work-bench and a small, slightly curved face hammer and hammered out the worst and most prominent dents. Then placing the back on a piece of hard rubber about four inches square and three-eighths of an inch thick he burnished the back perfectly smooth and stoned it thoroughly with a piece of Scotch stone dipped in water so it would cut better.

Placing his straight-edge on the back and finding it sunk a trifle in the center, he fastened a small iron stake, which was rounded off nicely to fit the inside of the back, and moving the back around, easily and gently, keeping it close to the stake with a straight burnisher about an inch wide and an eighth of an inch thick, he burnished with a quick, deft movement round and round the edge of the back, just where it curved downward toward the snap, until he had the back raised in the center to its original position. He put the other back and cap through the same process, and they were as smooth and free from dents as they were when new.

Finding the backs and cap fitted loose on the center, he screwed a dog-wood chuck on his turning lathe, turned it down to the same diameter as the back, turned another to fit the cap, went to the swedging block, selected a swedging cup that was straight enough to touch only the bead on the edge of the back, and using the wooden chuck as a wedge he tapped it lightly, turning the cup constantly so as to keep the back perfectly true and in shape. He soon had the backs and cap small enough to snap and fit on the center as well as ever.

He now had the center, backs and cap ready to rejoint. Snapping the cap on the center, he broached the passage out thoroughly, did the same to the backs, opened the case again, brushed the passage for the joint on each piece thoroughly with a stiff bristle bench-brush, took a piece of joint wire the right thickness and about a quarter of an inch long, cleaned it off thoroughly with a small fine file, with which he made a couple of marks on the seam of the wire so as to be sure to get that side down, boraxed the passage, being sure he didn't have the borax too thick, because then it would blubber and be apt to shove the joint out of place, doubled a piece of binding wire, fastened the end where it was doubled firmly under the snap of the back, drew the wire across the middle of the back and the separate ends over the joint he wanted to solder, one wire near each end of the small joint, pressed the ends against the back bearing and secured them firmly.

When he had the joints tied on securely he placed a piece of solder about the size of a pin-head on each joint, blew a steady flame and heated the piece gradually and evenly all over so they wouldn't warp, then directed the flame to the joint itself until the solder had melted thoroughly and he was sure it had run evenly and he had made a good job.

Removing the wire from the pieces he had rejointed, he pickled them, dried them thoroughly and started to rejoint the center.

He doubled another piece of binding wire, twisted the end in the center with his pliers about a half inch from the joint passage, wrapped it around the center a couple of times to fasten it, placed two pieces of joint wire in the passage about a quarter inch apart, wrapped the binding wire twice over each piece and fastened it with a couple of wraps around the center. He now had the joints tied on the center snugly, picked up the back, placed the back-joint between the two pieces of joint-wire he had tied on the center and shoved the two pieces up close to the piece he had soldered on the back, so when the back was pinned to the center he would have a tight, snug joint.

He went through the same operation with the cap joint, but with this joint he tied one piece on the center and two on the cap, boraxed, charged and soldered them, boiled them out and was ready to fit the spring.

"Now I've struck a snag," said he, after looking through his box of springs, "for I haven't a spring anywhere near the right size for this case, so I guess I'll have to make one."

He took a piece of steel about two and a half inches long and about a quarter of an inch square, nealed it by getting it cherry red and letting it cool gradually so he was sure it was soft and malleable; filed a recess about a half inch long for the neck of the spring, leaving the two ends of the piece its original thickness for the head or lock, and body of the spring. He then rounded the piece up, giving it the same curve as the center and had a lock-spring roughly shaped.

He now fitted the spring to the center, filed the neck down to the right thickness, shaped up the lock or spring head, finished it with a small, smooth file and his emery stick, polished the inside curve of the body on a small emery wheel, hardened and tempered it by getting the head and neck of the spring cherry red and dashing it in a pan of oil, repolished it and tempered it by heating it in a soft flame until it was a nice shade of blue and he was sure it was hard enough to spring, but not brittle enough to break easily, and the spring was ready to fit in the center.

"If you are willing to have the backs re-engine-turned and a new bow put on the pendent," said the old gentleman, looking up at me, "you will have a case that will look new to the eye."

"Make it as pretty as you can," answered I. "That's what I brought it here for."

He went to the engine-turning lathe, selected two chucks the proper size, heated the cement that was on one end warm enough to be kneaded with the fingers, fitted one back on each chuck, pushed it down firmly until he was sure he had the inside of the back full of cement and there were no air-holes, screwed one of the chucks on the lathe, sat down and went over the lines until the engine-turning appeared as good as new, took it off, screwed the other chuck on the lathe and put the other back through the same operation.

"I've struck another snag," said he, as he returned to his bench, "for I haven't a piece of wire thick enough to make the bow, so I'll have to melt a piece."

He selected a good, solid piece of charcoal, with no cracks nor flaws, from the box, scraped a long, narrow hole in it about an inch and a half long and a quarter of an inch wide; cut up some thin 14k. sheet gold in long, narrow strips about the length of the hole, boraxed them well so they would melt evenly and flow together, blew a strong, steady flame on the gold until it was thoroughly melted and had filled the hole in the coal, waited a moment for it to harden, dropped it in pickle to remove the borax he had used for a flux, dried it, hammered it round, tapering one end slightly with the hammer and finishing with a file, nealed it thoroughly to make it soft, drew it through his draw-plate until it was perfectly round and the right thickness, screwed an arbor or mandrel the right diameter on his lathe, stuck an end of the wire in a small hole in the arbor, holding the other end firmly with a strong pair of pliers, turned the lathe with his hands a few slow revolutions and had a couple of perfect rings made.

He cut one of the rings off the right length, smoothed up the ends, not too round, with a fine file, gave it a couple of taps with a mallet to bring the ends closer together so he could spring them into the sockets of the pendent and they would fit tight and snug and the ring wouldn't flop back and forth.

He now had the case ready to tripoli, or buff, before pinning together.

Using a small felt buff for the inside of

RING OUT THE OLD—RING IN THE NEW



Why travel in the same old rut the balance of your natural life, and buy the same antiquated styles of Nickel Alarm Clocks your grandfather used to buy, just because some manufacturers have not thought it necessary to produce new designs in Nickel Alarms, as they do in other clocks?

We have some new ones, superior to anything heretofore made, and to introduce them and put a set into the hands of every jeweler, we will, on receipt of $6.00, deliver east of the Rocky Mountains, express prepaid, one sample of each, consisting of eight clocks as described.

Don't fail to avail yourself of this opportunity to see a complete line of up-to-date alarm clocks.

See coupon at bottom of page.

THE E. INGRAHAM CO.

BRISTOL, CONN.



STANDARD.—30-hour time, Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

THE RATTLER.—30-hour time, Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case nickeled and highly polished.

LONG ALARM.—30-hour time, Six-minute Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

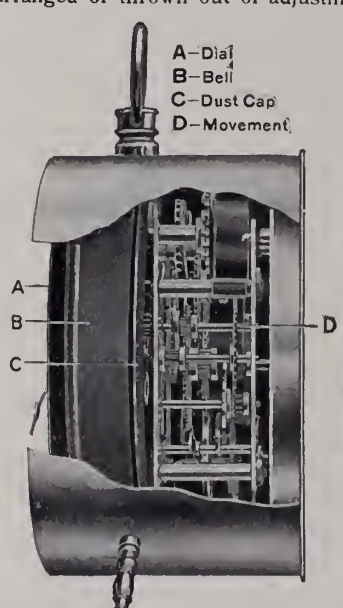
ALTERNATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

DI-ALTERNATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch; extra large bell. Height, 7 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

"THE ALARM CLOCK WITH THE CONCEALED BELL"

See cut of interior view showing bell located entirely within the case. The unsightly visible bell eliminated. Bell cannot be disarranged or thrown out of adjustment.







SIREN.—30 hour time, Long Alarm (four minutes), with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass; Case, nickeled and highly polished.

VIBRATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass silvered; Case, solid brass, old brass finish.

ROTATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside case. (See interior view.) Height, 6 in.; Dial, 4 1 2 in.; Case, seamless brass nickeled.

TEAR THIS OFF AND MAIL TO-DAY

THE E. INGRAHAM COMPANY, BRISTOL, CONN.:

Gentlemen—Enclosed find $6.00. Please send me by express, prepaid, your "Introductory Assortment" of eight alarm clocks, consisting of "Standard," "The Rattler," "Long Alarm," "Alternator," "DI-Alternator," "Siren," "Vibrator" and "Rotator." Yours truly,

Name.....Address.....

the backs and cap he buffed them with a paste of tripoli and oil until the scratches were all removed and they were perfectly smooth. Then he polished them with a paste of rouge and oil, and then using a clean buff for dry rough he gave them a high polish and the inside of the backs were done.

He tripolied the center, pendent and bow with a small stiff-bristle wheel and the case was ready to be pinned, sprung and finished.

He put a piece of brass wire five or six inches long in his pin vise, and with a swift backward and forward movement, resting the wire on his pin-block, he filed it down with a fine flat file, tapering the end slightly until it fitted the joint tight and snug, cut the pin off with his cutting pliers, touched up the ends with a smooth file, drove the pin home with his steel point, worked the cap up and down a few times to see that the friction was all right and the joint was tight and snug and would wear well, snapped the cap down on the center and pinned the backs on the same way.

When he drove the pin home in his back joint he left it short enough to give him about an eighth of an inch at each end for a gold plug.

He put a piece of gold wire in his pin-vise, tapered the end until it fitted the joint, forced it in as tight as possible, cut it off about an eighth of an inch from the joint, rounded it nicely with a smooth file, closed the backs down on the center, tripolied the outside of the case with his small, bristle wheel to remove all scratches and blemishes, gave it a high polish with a soft, fine flannel buff and dry rough, fitted the lock-spring and fly-spring in place, fastened them with a small set-screw, fitted the movement in the center and handed me a watch that was in as good a condition and looked as new as it did the first day it was bought from the dealer.

Testing Oils for Resinous and Acid Components.

TO determine whether or not a clock or watch oil contains acid, dissolve in 100 parts of distilled water 10 parts of nitrate of soda and filter the fluid. Then take a test glass and in it mix one part of this solution with about an equal volume of the oil to be tested and shake the mixture up vigorously. If the oil contains acid the contents of the test glass will assume a milky appearance and a jelly-like deposit will be formed.

If, on the other hand, the oil was free from acid it will separate, after the solution, in the form of small globules, and the mixture neither assumes a milky appearance nor forms a deposit. If it is further desired to ascertain whether the oil contains resin particles or not, we pour for this purpose a few drops of the oil on to a glass plate, cover the latter with a second glass plate and expose the whole to warm air.

After the lapse of four days we ascertain whether the plates stick together; if this is the case the oil contains resinous matter, otherwise there will be none contained in it.

Fred. Borzhardt, Kirkland, Ill., has gone to Waurik, Okla.

Bronze Clock Made for Hudson River Steamer.

THE bronze clock illustrated herewith was designed and made by Reed & Barton especially for the Hudson River steamer *Trojan*, to which it was presented by the Chamber of Commerce of the city of Troy, N. Y.

The classic character of the design was suggested by the name of the boat and city, and the treatment is marine, to accord with the purposes of the piece.

The dial, which is the prominent feature of the case, is surrounded by 24 scallop shells for the 24 hours of the day. These are flanked by trophies of the sea and the sea god Neptune.

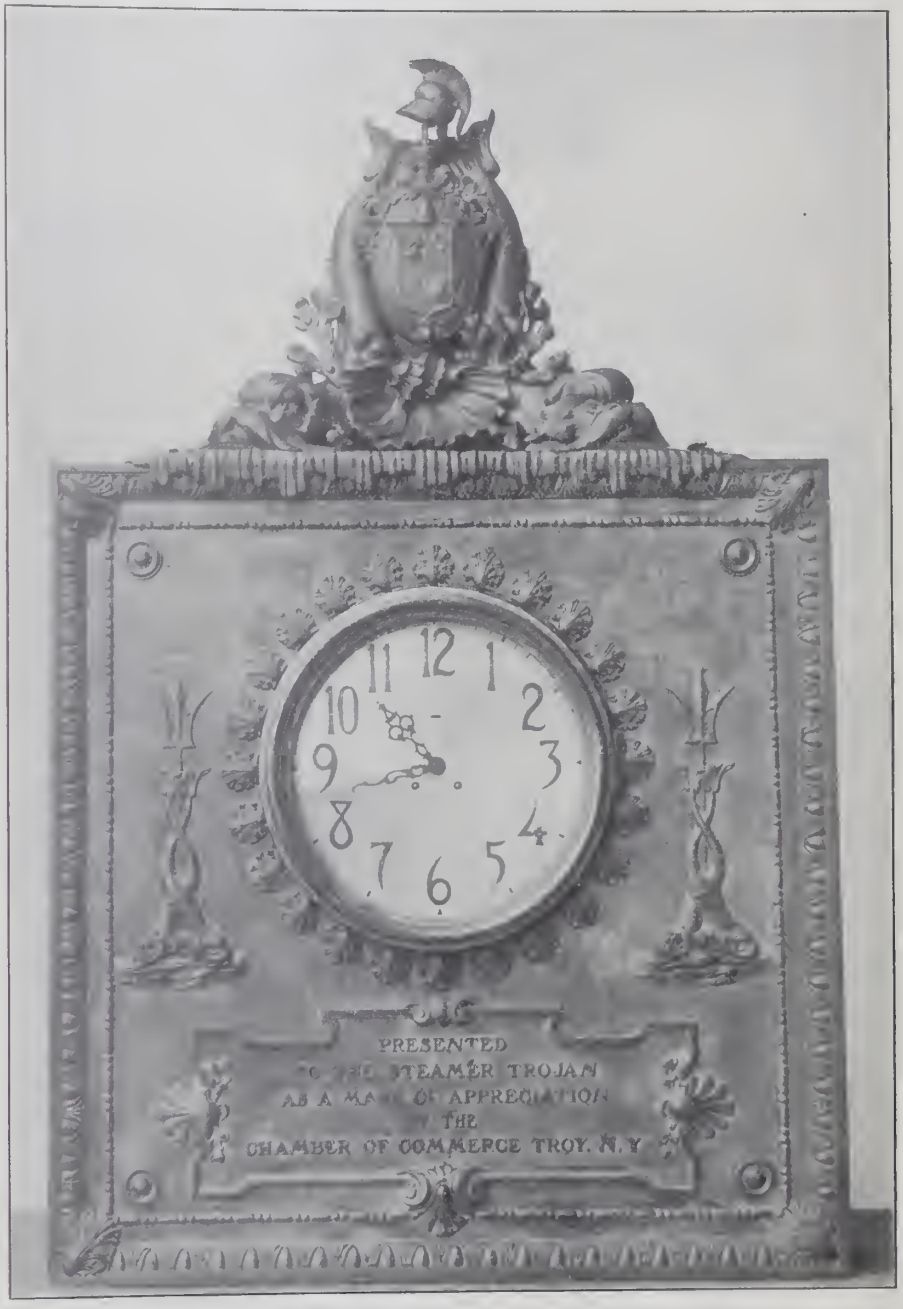
The panel which carries the inscription is raised upon the body and forms a fitting decoration for the lower portion of the case. The border is a marine adaptation of the egg and dart molding, the trident being substituted for the dart.

The sides of the case are arranged with slightly sunk panels. For the ornament surmounting the case the coat-of-arms of the Troy Chamber of Commerce is shown, supported by Dolphins, with shells and seaweeds upon the surface of running water. The whole is crowned by a Trojan helmet.

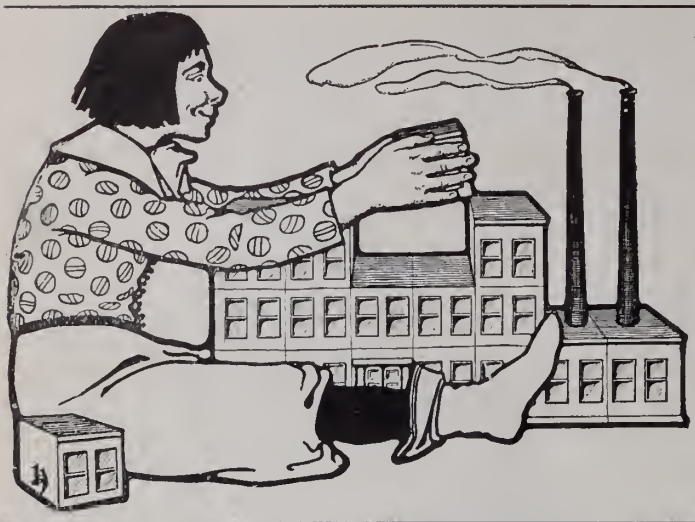
The finish of the bronze is verde antique, very carefully shaded from the natural bronze colors to a deep green, and the effect with the gray silver of the dial and the rich dark brown bronze of the numerals is most artistic.

The clock itself has an eight-day movement, striking the ship's bell. The dial is 12 inches in diameter.

The size of the piece should make it a notable feature of the magnificent steamer for which it is intended, as it measures 45½ inches high by 30 inches wide.



BRONZE CLOCK RECENTLY PRESENTED TO THE HUDSON RIVER STEAMER "TROJAN."



Let Us Help Build Up Your Watch Business

The sole object of our co-operation department is to help our customers to increase their watch sales. We have just issued a "help you" folder which is full of trade building ideas. *Write for it to-day.*

South Bend Watch Company

Manufacturers of High Grade Watches South Bend, Indiana



THE PENNSYLVANIA WATCH CASES

Trade **XXX** Mark

A New Case Which is Proving a WINNER

It will mean **increased business** to the **Dealer** who carries a line of these cases in his stock. Our line will be **sold exclusively** through the **Dealer** and **Jobber.** In offering our goods for sale, you will not be up against the competition of Mail Order Houses.

Drop us a line for description and prices. You will find both interesting.

THE PENNSYLVANIA WATCH CASE COMPANY
YORK, PA.

OMEGA

The Watch of **Matchless Merit**



Exclusive factory sales agents being established.

Application should be made **NOW.**

21 Maiden Lane, New York
Heyworth Building, Chicago

A **UNIVERSAL** selling plan that means more sales

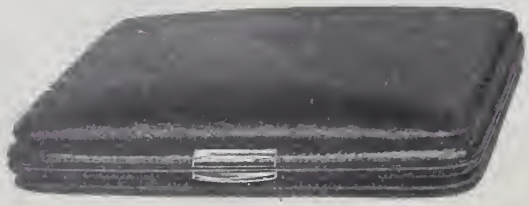
Additional salesmen wanted with watch knowledge

Here's an Opportunity

To get something **New, Snappy, Attractive, Salable**
by a small outlay

The Traveler's Watch





PRICE, COMPLETE

2-inch Dial (in 3½ x 3½ in. Leather Case) - - - $12 00
2½ " " (" 4 x 4 " " ") - - - 14 00

Subject to Jewelers' Circular Key and
6 per cent. Cash Discount

Our 16 Size Lever "Alden" B Movement

Double Roller Escapement — 7 Jewels — Exposed Winding Wheels
Breguet Hairspring — Exposed Pallets
Recoil Click — Pull-Out Set

Fitted into neat traveling cases of

RED OR GREEN SAFIAN LEATHER
and
NATURAL PIGSKIN

Will fold perfectly flat; most convenient traveling article on the market; stands securely on table or dresser; has heavy black figures, easily distinguished at a distance; takes the place of a clock in any room in the home where a clock is used. **Just a fold and a snap** make it ready for traveling, and the **high grade watch movement** will not be affected by the jolting of trains as would the works of a clock.

When Opportunity Knocks, Don't Keep Your Door Shut

We're prepared to supply Booklets, Folders, Leaflets, Signs, Electrotypes, to boom your
Christmas Trade
Drop us a line

We're ready for your orders

The New England Watch Co.

Waterbury, Conn.

AND THE LEADING JOBBERS

OUR



FACTORY



THE FUNDAMENTALITY OF

"Tavannes" Movements and "Cyma" Watches

manifests itself in their performance.

ALL TRIALS HAVE PROVEN CONVINCING

They possess all the features required and are fully appreciated by the critical merchants to make a timepiece a satisfactory article of merchandise and,

IN ADDITION TO THIS

TAVANNES Movements and CYMA Watches give most satisfactory results when exposed to the extreme influence of TEMPERATURE, ELECTRICITY or MAGNETISM.



TAVANNES WATCH COMPANY

131 Wabash Avenue, Chicago

ADOLPHE SCHWOB, Sole Agent for the U. S.
2 and 4 MAIDEN LANE, NEW YORK

704 Market Street, San Francisco



IF IT'S A

ROY

TRADE MARK REGISTERED

IT'S STANDARD





ROY WATCH CASE CO.

21-23 Maiden Lane, New York

704 Market St., San Francisco

Sommer Clock Co., Inc.
111 South 8th Street PHILADELPHIA, PA.

Makers of the best grade of

Cuckoo Clocks

Hardwood and beautifully finished
CLOCK MATERIAL

New Haven Clocks

Our Cuckoo Catalogue upon request

HOROLOGICAL DEPARTMENT
BRADLEY POLYTECHNIC INSTITUTE
Formerly Parsons Horological Institute
PEORIA, ILLINOIS
LARGEST AND BEST WATCH SCHOOL IN AMERICA
We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates.
Send for Catalog of Information

Wachter

Patented

Ball Bearing Bow

Patented July 25, 1905
May 21, 1907
March 30, 1909
Patents pending. Patented in foreign countries

BEWARE OF IMITATION

The Wachter Mfg. Co.
HARTFORD, CONN.



Gold Cases with our Patented Ball Bearing Pendant and Bow are on the market in all sizes.

THE ONLY BOW WHICH WILL NOT PULL OUT!

Made for safety;
Made to last;
Made to look well.

Grand Rapids, Mich.,
Sept. 26, 1909.

Fulcrum Oil Co.,
Gents:

I would like to try your Fulcrum Oil. Please send me a sample. I have sat at the watch bench over sixty-two years and have been looking all this time for GOOD OIL. I hope you have it.

Yours,
R. H. Lee, 209 Ashton Building.

Yes, Mr. Lee, we certainly have it



Fulcrum Oil

positively will not gum—will not evaporate—will not become rancid or discolor in any length of exposure will not corrode the pivots and is the only Watch or Clock oil ever known which is absolutely without acid AND WE CAN PROVE IT.

Watch and Clock makers who are using FULCRUM WATCH AND CLOCK OILS have put an end to their oil troubles. Some have not worked as long as Mr. Lee, but all have had the same troubles. You can end YOUR oil troubles by using FULCRUM OIL.

35c. per bottle—$3.75 per dozen

For sale by all Jobbers

FULCRUM OIL COMPANY, Franklin, Pa., U.S.A.



No. 82.
89 in. x 20 in.
Solid mahogany case, brass dial, black numerals, etched sun rays, decoration in center, corners and arch; brass covered weights.

The "Monastery"

We constructed the "Monastery" works with a view of competing with a weight movement against inferior spring works. Our success has been great. The weight "Monastery" construction, chain wind, is of such excellent quality in every respect and offered at such a reasonable figure that it is out of question to-day to offer any hall clock above $50.00, with long pendulum spring works.

A genuine Grandfather clock has always a weight movement. And we will state that any chiming Hall clock made up with a cheap spring movement can never be satisfactory. The hammer blow is too weak to get the tone out of good bells; only thin, light bells can be used with the little blow of the hammer; every day the spring gets weaker and the chiming slower; it even ceases after 5 or 6 days. Besides, in such cheap affairs the dial works are not suitable for quarter chiming. The combination makes a very poor clock. Not so with the "MONASTERY," which are heavy, powerful brass works, with solid steel pinions and built as a good weight chiming movement should be constructed.

The illustrated model is a fine piece of furniture, fit for any residence, and can be obtained with three combinations of striking:

1. With five 1¼" tubular bells, made and tuned by Mr. R. H. Mayland (Westminster chimes); list.....$180.00
2. With five rodgongs, also Westminster chimes; a feature in this combination is that the hour is struck on 4 gongs which, being tuned in a chord, produce a sound which is the nearest imitation of the distant resonance of a big tower bell; list... 151.00
3. Hour and half strike on 4 rodgongs, tuned in a chord; list..... 104.00

Prices F. O. B. New York.

BAWO & DOTTER, 26-34 Barclay Street, **New York**

Makers of the High Grade "Elite" Tubular Chiming Hall Clocks

Grand Prize, St. Louis, 1904

HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,
12 BARCLAY ST., NEW YORK

Sole Agents to the Trade for
J. J. ELLIOTT & CO. LONDON



MONTROSE
Nine inches high; two and one-half inch Porcelain Dial; one-day lever time; Solid Mahogany; Genuine Inlaid.

Sessions Clocks

Have you seen our new line of one and eight-day Solid Mahogany Inlaid Clocks?

They are fine sellers.

We also manufacture the best black marbleized wood clocks on the market.

THE SESSIONS CLOCK CO.
Forestville, Connecticut, U. S. A.
New York Salesroom, 37 Maiden Lane

OUR
Self Winding
Clocks are reliable
The Imperial Electric Clock Co.
Granite City, Ill.

JULES JÜRGENSEN
Watches and Chronometers
PARIS—"THE GRAND PRIX"—1900

SOLE
RUDOLPH & SNEDEKER
65 Nassau St., New York
AGENTS



STORE KEEPING DEPARTMENT

Helpful Holiday Talks

Written expressly for THE JEWELERS' CIRCULAR-WEEKLY by a practical storekeeper, now actively engaged in business, will be published in this department next week. Read them yourself and pass 'em along to your clerks.

Building Up a Business by Sheer Grit.

How a Jeweler Enlarged His Store and Increased His Business in the Face of Discouraging Conditions.

"I DOUBLED my year's business in 1908 and in January, 1909, trebled it over any preceding January," said Herman S. Miller, 486 Mitchell St., Milwaukee, to a representative of THE JEWELERS' CIRCULAR-WEEKLY. "Running up against hard times is not without its compensations; for instance, in discovering one's own capabilities or good fortune. For a number of years I had directed a small store with everything running smoothly and with an assured living. In December, 1907, however, I came to the conclusion there wasn't much in the jewelry business: that I was nearing the half-century mark and that I would quit.

"But I did not know for sure whether a man was justified in becoming a quitter at 50 or whether I had enough money to live on without work for the remainder of my days, so I took a larger store near by, but in my old neighborhood, and put in the proper fixtures with the accompanying trimmings. The night I opened the new store the actual noise of the approaching panic was rumbling pretty loud, and I wasn't sure whether the noise was drawn to me because I looked so well fixed, or whether, having got a lot of real money invested, it was drawn towards me because it thought I was an easy mark. The reasons have been proven, however.

"It is with proud qualification I say that Good Fortune was loyal. That gay girl, who seems to have her nest on Mitchell St., has stood by me with a gentle sympathy and unfaltering devotion for over a year, and I believe she will never fail.

"With the taking of a larger store, I retained my old patronage and gained much that was new. I discovered, too, that people paid me fairer prices because of my new departure and I lost those friends who had thought that in my insignificance lay their credit. Take it all around, I found that an appreciation of 'get-up-and-git' exists as a bedrock-enduring quality in all communities and among all people alike.

"The manufacturers and the jobbers proved to me that the net cost of running a big store is not so large as running a small one. Though credit was not needed, I found that it was far greater in proportion. All business men with whom I was brought in contact and all custom came to my store with a cheerfulness that was most inspiring.

"While I gained many customers by swelling up a little, not the least thing that has solaced me is that my relations with the old ones seem absolutely improved by every consideration."

"And so, perhaps, I may say the 'hard times' have revealed to me, and other jewelers who may read this, conditions of business we never otherwise would have known, and by the experiences of the past year and with prospects most cheering, I am emboldened to advise that no man need be afraid to extend his business, even on the brink of hard times."

Dropping Old Ideas When New Ones Are Better.

WHEN precedent and progress clash, drop precedent. Too many retailers are to-day doing business exactly as father used to do. Father was probably a successful merchant and did many things in a manner which can still be emulated by the son to his own advantage, but there is continual progress to contend with now, as there was at the time father started in business.

Father probably did many things before he quit business that would have been entirely useless in the early stages of his business career. Father undoubtedly had some good underlying business principles which can still be taken as a precedent, and can well be instilled into your children's children as good business doctrine, but if father was in business to-day and wanted to be a live one, he would cut loose from precedent in a great many instances and adopt the more progressive ideas.

He would recognize the fact that times change, that the prairie schooner was once all that was needed to handle the freight of this country, while now the fast-moving freight trains cannot take care of all of the business offered at certain times. Do not allow your business to continue to be a prairie schooner of the business world.—*F. A. P. in Grocery World and General Merchant.*

Proper Illumination for Windows.

MUCH of the advertising value of a good display depends upon the manner in which the window is lighted, and the effect of many a good display has been largely lost at night because of poor lighting.

It may be argued by some merchants that there is little to be gained by lighting the windows up well at night, since there are fewer people on the streets, but it must also be remembered that while there are fewer people, there is, as a rule, less to distract their attention. During the day people are usually hurrying somewhere and there are so many things going on that the windows have to be content with a small part of their attention, but at night when people are walking, perhaps for pleasure, the windows have full sway.

There is something particularly attractive about a handsome display brilliantly lighted up and looking cheerful, up-to-date and prosperous.

The most important thing to be considered in lighting the window is to have the light all thrown downward on to the merchandise and not out into the eyes of window-gazers or on the sidewalk. Wherever a light shines directly into the eyes of the spectators it should have a frosted globe, which softens the glare and gives a soft, pleasing radiance without sharpness. There are several excellent forms of show-window reflectors of the "bonnet" type which throw all light from incandescent lamps downward on to the merchandise and effectively screen the lights from the eyes of passersby.

Frosted globes may be very effectively used on auxiliary lights in the background, and if colored may be used in an appropriate color scheme. Frosted globes are also sometimes used throughout the window, when they throw a soft, mellow light over the whole display.—*The Twin City Commercial Bulletin.*

A gold medal, awarded to the successful contestant in an oratorial contest, was exhibited recently in the show window in the store of E. H. Rowe, New Haven, Conn.

It pays to find out once in a while that the Other Fellow has something which he considers Worth While, and is just about as insane over it as we are over our Particular Stunt.—Thomas Dreier, in *Sheldon's Business Philospher.*

An original Thanksgiving Window Display will be published in this department next week.

Storekeeping Department.

Unique Float Used by St. Louis Firm During Recent Business Parade.

THE jewelry and optical business of Joseph and Louis Ebeling, 14th and Warren Sts., was advertised by a float in the annual parade of the North St. Louis Business Men's Association, held recently, preliminary to the annual picnic. The Ebelings were the only jewelers and opticians represented in the parade.

The float represented the optical end of the business. The centerpiece was a huge pair of spectacles, five and one-half feet high. The float was decorated with natural flowers, and the horses drawing it were hitched tandem. Benjamin Schaller, one of the salesmen in the Ebeling store, was on the float, giving away monocles, on the reverse side of which was printed "I can make you see things. Louis C. Ebeling, optician, 14th and Warren Sts."

Louis Ebeling acted as one of the aides to Grand Marshal J. H. Gundlach. Joseph Ebeling rode in a carriage with Mayor Edmond Beall, of Alton, the guest of honor.



THE RETAIL JEWELRY STORE OF C. B. CURTIS, VILLISCA, IA.

Importance of an Index.

FEW storekeepers have realized the importance of an index containing all information which would be of help to them, contained in the various trade papers to which they subscribe.

In every issue there is apt to be one or more articles in which you are particularly interested—in fact, trade papers are a mine of information; but in reading them it is impossible for one to remember every good thing unless he has some method of reference.

Papers are filed or laid away and when the time comes to use that particular information the paper has either been mislaid or the reader has forgotten in which paper or issue the article appeared.

This means a loss of time going through a pile of papers, and you may not find it at all, thereby losing a valuable idea or an imperfect carrying out of a plan from memory will result.

Trade papers, as a general rule, are read through hurriedly by busy men until something strikes them which they would like to dwell on a little later.

Wouldn't it be a hundred times better if each particular article were indexed so that you can lay your hands on it at any future time at a minute's notice?

The idea of which you retain but a faint recollection is brought before you in a clear manner once more. One index will serve to cover all papers, so that it will not be necessary to have more than one index for reference to everything one has been interested in in a trade paper.

Identification marks should appear opposite each item, showing in which paper it appeared.

If you don't care to go to the expense of a card index, a scrapbook will answer the purpose just as well, although a card index is very easily made, as you can buy index card systems for about $2.50, or you can make them yourself. Cut them from heavy cardboard about five inches wide and insert in an ordinary candy box of suitable size. The division letters should be drawn on large enough so that they can be readily seen.—*Farm Machinery.*



A FLOAT THAT ATTRACTED CONSIDERABLE ATTENTION DURING A RECENT BUSINESS PARADE IN ST. LOUIS, MO.

A Neat Liitle Store in Villisca, Ia.

VILLISCA, Ia., has a population of less than 2,500, but that prosperity must reign there is evidenced by the appearance of Charles B. Curtis' store, pictured above.

Mr. Curtis carries a large stock and his fixtures are of the most approved kind. Mr. Curtis belongs to the Jewelers' Security Alliance, as also does Mr. Tinsley, of the same town.

A storekeeper on Broadway, New York, who evidently possessed a considerable volume of humor, took advantage of the public's curiosity by showing in his window during the Hudson-Fulton celebration some ordinary dirt surrounding a small tank, the latter containing a reproduction of the *Half Moon*. Inserted in the dirt was a placard bearing the inscription: "Dirt taken from the river discovered by Henry Hudson in 1609."



The Better Half of Good Advertising Is Making Good.

By Charlotte Mangold, in *Novelty News.*

WHEN requested to pay a bill one day, a prosperous looking gentleman said: "I always leave those matters to my wife." But his wife was never home. And the tradesmen one after another "caught on" to the plan and the wife might stay home after that, as there were few bills to pay. The credit of the florid gentleman gave out.

The better half of advertising is "making good." This is an easy way of stating a fact of more detailed importance than is contained in any other two words related to advertising. I know, making good without advertising is making good without selling. What I refer to by the expression is to substantiate successful advertising by constant fidelity to the details attendant upon every trade.

"How is business?" was the question asked by a manufacturer, whose reply was, "Business is agonizing. We have to agonize to get the orders, agonize to make the goods and then agonize to get our money." A little inquiry on the side revealed a startling array of features that accounted for the view so expressed. The advertising manager made it plain. "I stay awake nights to devise the advertising, use every medium possible that proves its merits—magazine, newspaper, novelty and circular advertising, and I make good. I get the orders. But they fall down in a thousand ways in the office and factory and make my advertising void."

"How do they do that?" I inquired. "Do you make any claims that your firm cannot fulfil?"

"I never make any claims that are not sanctioned by the firm. Having the substantial foundation of assurance, I inject this assurance into my advertising. Then the orders come in, and then the goods are not shipped on time, or they are not made according to representation. Then orders are canceled, and those that are accepted that have been delayed are not paid for promptly. If you don't ship goods on time you need not complain if you don't get remittances on time. In fact, some people are glad of the excuse to run beyond the time of payment, and these are sure to take advantage, while others certainly have a good excuse. I admit that I do have to agonize to advertise, but the agony is intensified by the practice of the office and factory in not making good. If they did their part, my agony would pay all right."

The better half of advertising then consists in backing up the promises and representations made by the fulfilment of shipping requirements and standard of quality expected. A great number of details interfere with these principal features, as they involve all the processes of manufacture, purchasing of material and handling of the correspondence between the office and the customer. Failure to order some part of the materials needed in time prevents the supply house from getting goods made up and shipping in season.

The supply house is just as much governed by time requirements as the manufacturer of the completed article, and if the purchasing department does not order early enough and the supply house is unable to make the extraordinarily quick and unusual delivery, the manufacture of the completed article is stopped, the customer incensed and the reputation of the house impaired accordingly. Very often the completed goods lack just one article, which if ordered in time would have saved the superintendent of the factory from unpleasant consequences, avoided the necessity of urging employes up to the point of slighting the work by the extreme haste imposed, prevented the house from indulging in careless handling of the truth and lessened the misgivings of the advertising department in making claims as to the excellence and promptness of delivery of goods.

The correspondence between the house and the customer affords a critical opening for unpleasant terminations of business relations frequently. While it is not necessary to consider the customer "sacred," to quote Emerson, the intelligent customer feels that he is entitled to straightforward advice, and if he is intelligent he repels any retort tinged with irascibility, or brevity akin to abruptness. The sensibility of the customer is more acute toward the house that he patronizes than it should be, perhaps, but the buyer is generally in the position to insist upon courteous treatment; even if he does not accord it to others, or is not in any particular case quite entitled to it, the unjust customer will insist upon nice treatment anyway, and while it does not cost much to give it to him, it costs more not to do so.

Great care should be exercised in correspondence at all times, in the matter of promptness, completeness and sincerity. A polite and apologetic letter has often saved a good order deservedly lost, an unnecessary word or phrase has time and again cost the house a large amount of business that would have been cheerfully given. Written words are not softened by musical intonation or modulation, and a term that might be softly spoken and fall upon the ear agreeably might, when written, strike the eye too sharply. In fact, what applies to the correspondent applies equaly to the superintendent or foreman, and that is, people must be spoken to and written to in such a way as not to incite antagonism or make a person think that his service or patronage is not particularly appreciated.

In other words, the relation between factory and office and office and customer is one that must not be strained, if the work of the advertising department is not to be dampened by discouragement and loss of business.

Then the credit of the house must be maintained, not only by able financial management, but by a close adherence to its stated policy. What this has to do with the advertising department is clear enough to the advertising manager. If a house is known to be honorable in other things besides paying its bills, its credit is still more valuable to the advertising manager. A salesman called upon a large house one day to get a prospective order, but the buyer said: "There is no show for you to get this order; I wouldn't buy a cent's worth of your house."

"Don't we deliver the goods all right?" asked the salesman.

"That part is all right, and I don't question your financial credit, either, but when our salesman goes around to your buyer to offer his goods he gets the shabbiest kind of treatment from your buyer, and we can buy our goods somewhere else and at the same time be polite."

Surely a policy like that hurts the credit of the house. This shows that something besides paying bills promptly and shipping the right goods on time is necessary to preserve the standing of a house to back up the efforts of the advertising end. Not only must its buying department purchase on time and the manufacturing end be allowed sufficient time to make up the goods without slighting any of the details, but other people must be given fair treatment, because, while they may want to sell you to-day, some other time they may be the customer.

Partiality in purchasing also hurts the credit of the house and impairs the work of the advertising department. The danger of bidding one seller against another by giving hints as to the quotation is a decidedly intolerable practice and should not be allowed. Other things being equal, the man with the favorable price is entitled to the business, and no "friendship" should operate here. "Friendship" may be considered when *all* things are equal, but even then it is apt to prove risky at some time. If "business is business," it is more profitable to stick to business, thus not only benefit yourself, but make it unnecessary for any other department to answer for the irregularity, carelessness, poor business tact or loss of business chargeable to others.

The business formerly conducted under the style of J. & W. Taylor, at Newburg, N. Y., has been purchased by W. H. Werre and A. S. Brundidge.

Wm. G. Young, Jeffersonville, Ind., is about to move his stock into larger quarters owing to increasing business. He has secured a lease of the York building at 346 Spring St., where he will continue business.

Retail Advertising Department.

Up-to-Date Selling Methods.

(Extract from an article by FRANK FARRINGTON, in *Advertising and Selling.*)

(*Continued from issue of Oct. 20.*)

THERE is no top in salesmanship. The man who will can forever improve in his ability along that line. No man ever reaches a point where he knows all there is about selling goods.

They say an old dog can't be taught new tricks. That is a mistake. An old dog can be taught new tricks; and if not many new ones, he can at least be taught to do the old tricks better. As long as a man remains in the harness he is capable of improvement. He may forget some things, but he will learn others, and if he has reached the point where it is easy to forget, he has reached a point where he particularly needs to learn.

The thing which will keep a man from forgetting to do his work properly is habit. We are all slaves of habit, and to habituate one's self to right methods is to make them a second nature which cannot be laid aside.

It takes no more of doing a thing right to make the right way a habit than it takes of doing it wrong to make the wrong way a habit. And it is surprising how few times one needs to do a thing to form the habit

This makes it easy to make a habit of enthusiasm, cheerfulness, politeness, neatness, any of the desirable attributes. Habits of exercise, dress, thought, manners, emotions, all are easily learned and with difficulty cast aside.

Enthusiasm is one of the important things that a salesman should cultivate, and it is even more important than most of us realize. Enthusiasm is communicable even to the man to whom we are trying to sell goods. It helps our associates and it helps ourselves. I don't believe you know of a single man who has made a real, great success who has not a large amount of enthusiasm in his makeup.

Enthusiasm encourages one to think and to expect great things for himself and for his business. It keeps him firm in the belief that his line of goods are the best goods and that all others are inferior. Euthusiasm is the mother of optimism, and as long as optimism can be curbed to a point where it will not altogether run away with the man, it is the greatest thing invented for making successes.

Without enthusiasm and optimism the great things of the world, the great inventions, the great businesses, the great works of art, anything great, would not have been accomplished. Of course, when enthusiasm runs riot in a man's brain and he begins to think that he can accomplish the impossible, and he discounts his future by thinking and living in amounts of five figures while his income remains low in the four-figure column, then it is too much of a good thing.

Along with the cultivation of enthusiasm should go the cultivation of good judgment. These two, judgment and enthusiasm, the success twins, will make life's hill-climbs easy.

Enthusiasm allows no half-hearted devotion to a cause. It makes a man all interest in his work and compels him to devote all his energy to accomplishing the one thing he has set out to do.

The habit of cheerfulness is one that is native with some people and totally unknown to others. "The smile that won't come off" is a thing that will attract 99 out of 100, and the hundredth man can be spared.

Customers should be greeted with a smile and a "good morning" that carries with it the idea that it *is* a good morning. If it is a good morning for you, you can make others think that it is a good morning for them, by the exercise of a reasonable amount of cheerfulness and tactful suggestion.

And that reminds me of another important qualification for the salesman: Tact. Tact is the ability to make a customer feel comfortable. Lack of it is what makes the blunderer, and if there is an absolute apotheosis of the salesman, that apotheosis is the blunderer.

Tact tells a man the right thing to say and the right time to say it. It helps him to put the hesitating customer at ease, and it makes the man or woman with a little money feel that his or her purchase is just as important as if it involved a large sum.

Tact keeps a man from inquiring after a customer's father when the old man died just the other day. It also keeps him from alluding to divorces and second marriages and mothers-in-law, and other similar subjects when talking to people with whose family history he is unfamiliar.

It tells a salesman what grade of goods a customer can afford to buy, and wants to buy, and it prevents the often fatal blunder of recommending a grade lower than that desired by the customer, thus to insinuate that that customer is of that grade herself.

Tact is the wonder-worker in the selling line. It is almost a cure-all. Cultivate tact, and I am almost inclined to say that salesmanship will cultivate itself.

(THE END.)

Weakness of the Puff.

(Extract from an article by ROBERT I. CLEGG, in *Advertising and Selling.*)

JUST as the reader looks upon the efficient trade paper as an important link in the chain connecting him with the latest progressive practice of his craft, so does the observing advertiser see the weakness of the puff and how its extravagance casts a reflection upon the good sense of subscriber as well as editor. To emphasize this latter condition as a situation to be shunned by advertiser fully as much as by the editor is obviously a part of the work within the province of the advertising solicitor. He can support the editorial endeavors and advance the best interests of the advertiser by keeping the trade paper free of the least suspicion that its favor can be bought and sold. It is on the efficient editorial independence and sincerity that circulation thrives. The publication of mere complimentary material about an advertiser's doings may therefore be set down as dangerous in that it tends to damage the readers' estimate of the editor's liberty of expression.



Catch phrases, descriptions and arguments which retail jewelers have used in their newspaper advertisements.

WE'RE just a little proud of our table silver, cut glass, bronzes, clocks, solid silver and art objects. It's a brilliant assemblage intended to brighten home and home life. And our prices are no higher than those asked for make-believe things which this store won't handle. L. F. Whitney, Clinton, Mass.

Wedding Suggestions.—This is the month of all months for the prospective bride, and those who are expecting to buy a gift will do well to visit our store and see the beautiful display of suitable articles which are useful as well as ornamental. Here are a few helpers: Chests of solid or plate silver, teaspoons, dessert spoons, dessert forks, salad forks, orange spoons, fancy silver cake dishes or a nut bowl, silver tea sets, coffee sets, bakers and the new casserole with a silver jacket; china plates, all sizes; cut glass, anything you want; carving sets. You will make a big mistake as well as a loss if you do not look over the most up-to-date stock shown in the city. Chas. W. Fleming, Lincoln, Nebr.

Novelties in Solid Silver.—We're showing many new affairs in solid silver for the table, including holders of all sorts—for cheese, preserves, Worcestershire sauce and other things—in their original packages. Casseroles, steak sets, relish dishes, sandwich plates, bread trays, breakfast and tea roll dishes—the newest designs and shapes. The finest goods, in the heaviest weight, at the lowest prices. Flickinger's, Norfolk, Va.

The Watch for His Wife.—"Wishing a temporary watch for my wife, to keep fairly good time for her till I could afford a better one, I gave you $8 for one you recommended, and it has been keeping such accurate time for three years I guess you cut yourself out of the sale of a costlier one." Well, that's all right. We're glad, and not surprised, at that watch's service. We love to have people "happily disappointed." If you've any idea of buying a watch, see our great assortment. Paul-Gale-Greenwood Co., Norfolk, Va.

Bridal Gift Suggestions.—Our displays of unique and exclusive articles for the Autumn bride are worthy of special notice, and we welcome everyone to inspect our beautiful goods, whether a prospective buyer or not. There is a fine variety of Hawkes and Dorflinger cut glass, Gorham and Reed & Barton's silverware, all especially low priced to tempt the economical buyer. Samuel Phillips, Stamford, Conn.

R. H. McEwen has removed from Stewart, Minn., to Aberdeen, S. Dak.

KALANA GLASS

AN entirely new and beautiful effect in etched glassware in which floral designs, such as pansy, lily, poppy, geranium, etc., are shown in an attractive manner true to nature. No illustration could convey the exquisite beauty of this ware.

During the dull times we have been preparing to meet the prosperity which we were certain would follow. You can now find among our samples many good things in Cut Glass, Engraved Glass and Rock Crystal for prompt shipment.

C. DORFLINGER & SONS

36 MURRAY STREET - NEW YORK

Pacific Coast Agent: A. I. HALL & SON, INC., Jewelers' Bldg., San Francisco

Canadian Agent: JAMES A. PITTS, 179 St. James Street, Montreal

ONE OF OUR LEADERS



NO. 15, COMPOT GRAND

QUALITY GLASS

We give you quality at a reasonable price

SEND FOR CATALOGUE

KELLY & STEINMAN, Inc.

Manufacturers of Rich Cut Glassware HONESDALE, PA.



Fig. 1

BRASS SPECIALTIES OF MERIT



Fig. 2

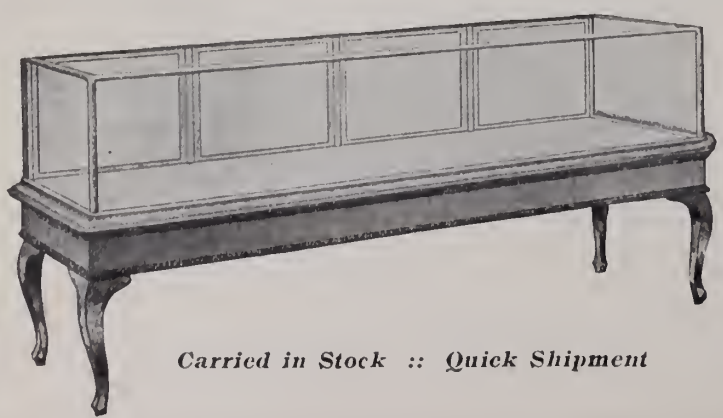
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BOTH MODERN AND ANTIQUE

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Carried in Stock :: Quick Shipment

Another Suggestion

"Revell No. 11" Special Case

For that Increase in

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THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

The Evolution of the Teapot.

From *The Pottery Gazette.*

THE style of teapot that, with a slight variation, has become the commonest and most popular of all varieties of the vessel, is the Rockingham. What amount of ground for belief there is in the fancy, current to this day, that this class of teapot is peculiarly adapted to the extraction of the tea to the best advantage, is not easily understood. Such virtue, however, was popularly credited to them from the first, and they achieved an immense vogue about the middle of the 18th century. They were made at Swinton, in Yorkshire, on the estate of the Marquis of Rockingham. Chaffers, in his invaluable work, states, in reference to these pots, "They were taller than usual, and in form more like a coffee-pot, which was considered a great improvement. Mortlock, the china seller of Oxford St., is said to have ordered of this article alone £900 worth for one season's demand." This was, however, a superior kind of Rockingham to the one we know, as we read the teapots were "lined with white, though of a chocolate-colored glaze outside."

This chocolate color is, as is well known, obtained from a stain composed from a preparation of manganese, and led in later years to variation in the amount of stain introduced; the more magnanese imported into the glaze the darker the color, thus leading to the distinction of black and brown Rockingham. It was found, however, that a certain limit of blackness only was obtainable, and casting about for other substances to obtain the result desired, some unknown individual conceived the idea of substituting oxide of cobalt for the manganese. This stain, in combination with the dark red of the clay, produced a brilliant black, which was given the appropriate name of "jet." The so-called jet teapots became very popular for a long period—a surprising fact, when we consider the unsuitability of the color for articles of daily use, and the imperative necessity of the glaze being comparatively soft and liable to craze with variations of temperature.

From Rockingham and jet to Jasper is a long cry, but it is impossible to pass over this period without adverting to the admirable productions of Wedgwood. With the brothers Elers, he shares the glory of having produced the finest and most highly finished of all teapots. There is no doubt that, apart from purely ornamental goods, the teapot was made one of the principal objects of his artistic efforts, giving it that purity of outline and contour that is so characteristic of his productions. It is curious to note that in connection with his early life, as an apprentice, that after a short experience on the thrower's wheel, which he had to abandon owing to physical infirmity, he turned his attention to what is now known as "pressing," and the first object on which he exercised his newly acquired skill was a teapot. This teapot has been religiously preserved, and forms an interesting relic in the collection of the great master's works now at Etruria. It is of a curved cylindrical shape, wider at the top and bottom, has a handle in the form of a branch extending on both sides of the pot, and embellished with flowers.

With Wedgwood we may fittingly end our consideration of old teapots. We cannot find in subsequent years that any striking innovations were made, either in design or body. The eccentricities above alluded to were continued, and, however curious from the collector's point of view they may appear, they add little or nothing of sterling worth to the life history of the teapot. That some collectors specialized on this article is shown in the record of a lady in the reign of George IV., a certain Mrs. Donkin, who is reported to have had a collection of no fewer than 300, several formerly belonging to Queen Charlotte.

The modern teapot has, of course, as is natural in the later mechanical development of potting, less characteristic individuality. Various manufacturers specialized on these articles, especially in the direction of stone ware, Rockingham and jet, and the efforts of succeeding potters were directed more to the question of cheapness and the production of huge quantities than to any improvement in body, glaze, or decoration. The lack of serious difficulties connected with the production of Rockingham and jet teapots proved seductive to the lesser equipped aspirants to the status of a "master potter," and a host of small manufacturers sprang up, and in many cases went down again, whose only hope of success lay in producing as cheaply as possible, often by the aid of personally working at the bench, reinforced by wives and relations generally. This system of manufacture, owing to the lack of capital which these persons labored under, has led to a great reduction in prices.

The most important innovation of modern times seems to have been the introduction of a red body, similar to that employed as a base for the Rockingham teapots, but of a finer quality, and glazing with a transparent glaze. This was first introduced about 20 years ago, and called by its enterprising introducer "Samian," after the ancient pottery from the isle of Samos. This met with considerable success, and has become in its various forms a regular and permanent feature of the teapot trade. The transparent glaze, by not concealing the true color of the fired ware, rendered many new effects possible, by the aid of colored and white bands, on which other decoration could be introduced. The fashion, however, at the present time has veered round to the white or light-colored teapot, so far as the better-class trade is concerned, owing, no doubt, to the fact that all the variations possible have been exhausted on the darker colored bodies.

Perhaps the most curious feature of the modern trend of ideas for the teapot is in the direction of various devices for preventing an excess of tannin, and other deleterious products of tea, from entering the cup. To judge from the frantic efforts that have been made in this way, it would almost seem that there was a positive danger of our being universally and systematically poisoned by tea made in the ordinary way. In fact, the ingenious promoters of these newfangled devices usually send out with their goods an ample assortment of literature bearing on this point, backed up by unquestionable medical authority, the reading of which is well calculated to make the peruser feel glad that he is still alive and that there is yet time to save himself and family from a lingering but none the less fatal end. Most of these inventions have for a basis the introduction of a perforated vessel, suspended or fixed inside the pot, in which the tea is placed, and from which at a given time the water can be withdrawn, leaving the deadly ingredients still in the leaves. There is no doubt that nearly all of these patented articles achieve their purpose, and fulfil the end desired, admirably. But it is curious to find that, except among faddists and seekers after novelties, these aids to health are persistently and systematically ignored. The people at large will not be turned from their evil courses, and will still go on poisoning themselves, slowly, it is true, but, according to the above purists, none the less effectively. The real reason for this apathy towards what is really a good thing may be found in the dislike of the present day housewife or domestic help, of any complication in articles of such constant use as the teapot. The cleaning of these additional complications is not at all to the mind of Mary Jane, and it is little to be wondered at if within a very short space of time an untoward but not unwelcome accident occurs, and the teapot, minus its hygienic attachments, goes on its career shorn of its chief glory, but still available for its simple and primary purpose.

There is also a certain sense of affection

Not One Complaint

has ever been received from the users of R. & L. Watch and Clock Oils. Thousands of watchmakers and jewelers all over the United States have found it to be the finest oil ever put on the market. Will not gum, cut or blacken pivots.

TRY IT

Send 25c. to your jobber for a bottle.



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H. S. Meiskey Co., Lancaster, Pa.
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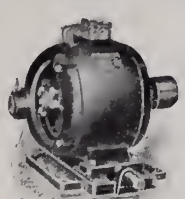
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When in need of motors see us. You get the benefit of 20 years' experience. We furnish all makes of new motors and at present have good bargains in motors nearly new.
Repairs done promptly at lowest prices.

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SECURITY
Automatic Holder
for all sizes of scarf-pin wire. Guaranteed.

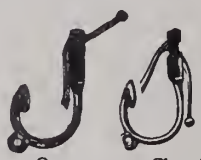


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for unpierced ears.

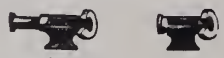
MAGIC NUT
for ear studs, scarf-pins, etc.



SAFETY CATCH
For Brooches, etc.
Can be applied to any work where pin tongues are used.



Open. Closed.



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Descriptive Circular on Application.
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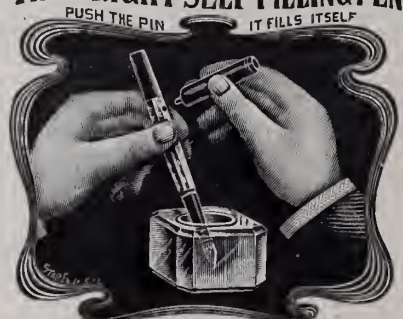
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WE MAKE A FULL LINE

Send for Our Catalogue, M.

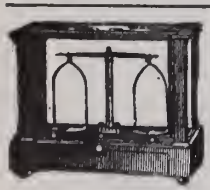
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COPENHAGEN PORCELAIN

Vases and Flower Holders, beautiful soft effects, painted by hand under the glaze. Specialty, Marine Views.

Also art figures and groups.

Plates and Plaques,

Animals in abundance. Elephants, Tigers, Lions, Monkeys, Cats, Dogs, Fishes, etc., etc.

FOR CHRISTMAS TRADE

Inspection invited.

F. W. JENKINS & CO.

42 PARK PLACE

centered on an old-fashioned teapot. It stands by the fire, an epitome of warmth and sweet comfort; it is associated with so many of our happy and domestic hours. It brings to our mind closed curtains, a warm fire, a comfortable hearth, an oasis of rest and relaxation in the desert of a cold and strenuous world. It is alike the last remaining comfort of penury, and the welcome accompaniment of the assemblies of the rich, when confidences are exchanged, wit and humor scintillate, and round it human nature expands and blossoms, and kindly sentiments and good feeling generally prevail.

Be it round or square, of finest china or homely Rockingham, the teapot, of all ceramic articles, is the one which claims our affections and regard. To no other domestic vessel does the halo of sentiment attach like the teapot, and so long as the refreshing and stimulating beverage is enjoyed so long will it maintain its position as the vehicle of solace and the dispenser of good cheer.

A. Bergeda & Bro., jewelers of Nashville, Tenn., held their fourth annual Fall opening, Wednesday, Oct. 13, from 10 A. M. to 9 P.M., at their store, 610 Church St. For this occasion handsome engraved invitations were issued to their customers and the store was crowded from morning till night by customers and friends. Many floral pieces were sent by friends.

The Birmingham Jewelers' School.

THE Birmingham Jewelers' Association was founded in the Jubilee year of Queen Victoria, and from its very beginning has had as one of its chief objects the bettering of the artistic training of young people engaged in the jewelry trade. At first the jewelers arranged to fit out work-rooms in one of the existing branch schools of the Municipal School of Art. Later, the Vittoria St. School was created as an independent art school, governed by the Jewelers' Association and the School of Art.

The art-training given is very thorough.



AN EVENING CLASS AT THE BIRMINGHAM SCHOOL FOR JEWELERS AND SILVERSMITHS.

Free admissions direct from school are granted to lads who intend to become jewelers or silversmiths. These lads commence their art-training concurrently with their workshop training, and any lad who does not, in the opinion of the masters, seem fitted for the trade he has chosen is advised not to follow it any longer. This is a pretty advanced conception of the functions of a school, but in the interest of the students and the trade alike it seems a sound view to take under the circumstances.

The jewel presented to Queen Alexandra on the occasion of a recent visit to Birmingham (illustrated in THE JEWELERS' CIRCULAR-WEEKLY, Sept. 1, was made almost entirely at this school.—*Illustrated London News.*

Pottery and Glass at the Canadian National Exhibition.

(From the Canadian *Pottery and Glass Gazette.*)

FOR the first time in the history of the Canadian National Exhibition pottery found a place in the long list of exhibits. That it was a welcome and exceedingly attractive innovation was evidenced by the deep interest shown by all classes of visitors. Women especially, as might naturally be expected, lingered about the displays, and many a covetous eye was cast upon the superb wares.

In the case of the British exhibit, the goods were of such high grade, culled from the highest priced modern examples of fine pottery, that the prices quoted made possession prohibitive to the ordinary person of limited means, but that fact did not detract from the privilege of inspection, and many learned their first lesson in the art of distinguishing the finer wares from the commonplace. The educative effect of these displays cannot be too highly emphasized. The things that the Canadian woman, speaking generally, does not know about pottery are legion. She has never heard of many of the loveliest wares manufactured in the British and American potteries, and it was plain to be seen that she is willing and anxious to learn.

The British exhibit was not comprehensive. It was composed of certain lines only, which are practically controlled in Canada by one wholesale concern. Royal Crown Derby was represented by some exceptionally handsome pieces, very elaborately decorated; Royal Worcester was shown in a large number of pieces for ornament and use; W. T. Copeland & Sons had a conspicuous place in the display with splendid examples of modern-made Spode and wares of other and equally beautiful and artistic design and decorations, and Bernard Moore and W. Howson Taylor, maker of "Ruskin pottery," were represented by up-to-date achievements in ornamental pieces which covered a wide range and were remarkable for their fine coloring and finishes. Expert attendants cheerfully, courteously and untiringly gave intelligent answers to the hundreds of questions showered upon them, and it was a frequent salutation on the grounds, "Have you seen the pottery exhibit?"

The exhibit was not happily placed. It occupied a portion of a room in the Applied Arts building, but applied arts has a vague and uncertain sound to many people, and the building was not visited by the vast crowds that circled through the larger buildings. Perhaps this fault will be remedied another year, provided there is a larger demand for space.

The members of the Merchants' Association of New York were the hosts, Oct. 16, of the Honorary Japanese Commercial Commission, now visiting the principal cities of the United States. The steamer *Sagamore* was chartered for the occasion, and the commission taken on a trip around New York Harbor. Baron Shibasawa, formerly a member of the Japanese Government, heads the commission. Luncheon was served to the commission by the Merchants' Association.

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An old customer saia the other day:

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A testimony like this thrills us with satisfaction. It makes us feel that we are reaching the goal toward which we have been striving for many years.

For confidence is a priceless thing that money cannot buy. A boon that comes to a man only when he proves by his *acts* that he deserves it and has *earned* it beyond peradventure.

To earn, to win and hold the confidence of the gold-and-silver-using trades of America we have expended days and nights, months and years, of unremitting effort, and have erected and equipped the largest and the only plant of the kind in the world. The measure of our success has been, and always will be, the measure of our usefulness to the men we aim to serve.

Let us prove how useful we can be to you by sending us your next consignment of waste.

Handy & Harman

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Plant: 202 John St. Bridgeport, Conn.



WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2355.—**Repairing Imperfect Soldering.**—*How can I unsolder a pin that has shifted during soldering?* *U. B.*

ANSWER:—Unsoldering shifted parts may be done by painting the piece over with a paste composed of whitening and salt water. When dry, scrape the whitening off around the edges where it is to be unsoldered. Cover the piece with borax, just as for soldering, and apply the flame. The solder will begin to loosen and the pin may be lifted off with the pincers.

QUESTION No. 2356.—**To Blacken Brass.**—*How can I blacken a piece of brass so it will resemble ebony?* *B. B.*

ANSWER:—The following solution will darken brass to any color desired: Add to a saturated blue vitriol solution a saturated solution of carbonate of ammonia, until the precipitate, at first thrown down, is completely dissolved. Dip the brass in the solution and heat over a Bunsen burner or alcohol flame. Repeat the dipping and heating until dark enough, then lacquer.

QUESTION No. 2357.—**To Repair Hatpin.**—*How can I repair broken and bent hatpins? I made some new ones out of brass wire, but found them too soft; they would not push through a hat without bending.* *R. H.*

ANSWER:—The best needle for a hatpin can be made from a thin knitting needle. File one end to a point and polish; then tin over the other end with some tin solder, by applying a little chloride of zinc and tin with a flame. Fit this in the old head and solder in with tin solder. If the head is celluloid, or a similar substance, then the head can be cemented to the needle. If it is desired to blue the needle, mix a little powdered Prussian blue with thin shellac. Gently heat the needle and apply the varnish.

QUESTION No. 2358.—**Acid Free Soldering Fluid.**—*Please give me a formula for making soldering fluid, acid free, suitable for soft-soldering jewelry, brass and copper.* *A. F.*

ANSWER:—For the production of anti-acid soldering fluid, sheet zinc waste is placed in muriatic acid. As regards quantity, enough should be used so that after complete saturation there will still be an excess of zinc. After a few days the excess of zinc should be removed and the solution diluted with an equal volume of water and filtered. Now add liquid ammonia, drop by drop, until the precipitate forming in the beginning has just dissolved again. If the solution of ammonia-zinc-chloride is mixed with starch paste a syrupy liquid is obtained, which is employed as soldering paste where the liquid cannot be used. Without the addition of the starch paste the liquid is well adapted as a flux for any soft-soldering of jewelry, brass, copper, tin and iron. By adding one-third of its volume of glycerine a flux is obtained suitable for britannia and many other metals.

Simplified Electroplating for Jewelers.

(Written expressly for THE JEWELERS' CIRCULAR-WEEKLY by "R. B.")

(*Continued from issue of Oct. 20.*)

DEAD DRY SILVERING.

WHILE great strides had been made in the latter part of the past century in the art of electro-deposition of metals, and though it must be conceded that the introduction of the electric current as a vital factor in the process of metal deposition practically revolutionized all previous methods employed by the ancient metal decorators, still it cannot be denied that many finishes produced by the antiquated methods are not to be surpassed in beauty and softness of color and appearance by many products of the electric process.

By the processes already adverted to in previous issues it is quite possible to obtain a highly bright, lustrous finish, commonly referred to as a polished or a burnished finish. Again, various dead finishes in gold or silver may be produced by the electric process, namely, satin finish, sand blasted or French gray, all of which finishes are but adapted for particular classes of goods.

For some inexplicable reason articles of manufacture, like living creatures, appeal to us best when presented in the proper garb. No plater would think of finishing the blade of a table knife or the bowl of a spoon in French gray. Such an attempt would prove as ludicrous as a millionaire in rags.

For the above reasons it is obvious that one must exercise great care in selecting the proper finish for the particular article. And since the finishes capable of production by the electric process do not lend themselves to all articles, one must necessarily fall back upon finishes produced by antiquated methods. A silver finish of the latter process one frequently sees upon clock dials, barometers, thermometers, hydrometers and many other scientific instruments. It has a pleasant, equable dead finish which no electric deposit can parallel or even approach for its serious and dignified appearance.

This finish, however, can be deposited on brass and copper only. It consists in applying to the clean surface an amalgam of silver from which the mercury is afterwards expelled by heat.

A pasty amalgam of silver is made by dissolving silver in about six times its weight of mercury. The amalgam is applied with a brass wire brush dipped in a solution of nitrate of mercury, which being decomposed by the copper and zinc of the brass deposits a coating of metal upon the brass article to which the silver amalgam then readily adheres.

The article is afterwards moderately heated to expel the mercury as vapor, when a dead film of silver will be found upon the surface of the article. This deposit, when rubbed with a cloth saturated with wet powdered pumice stone, will assume a quiet, dead gray silver finish.

A layer of silver thus deposited has been known to last for a period of from 20 to 25 years.

This method is extremely desirable for church goods and church metal decorations, as it is impervious to oxidization.

For silvering absolutely flat surfaces, where a dead finish is desired, chloride of silver should be employed. A piece of pure silver may be dissolved in *aqua fortis*, or diluted nitric acid, in a glass or capsule or some china vessel, with the aid of moderate heat. The heat will facilitate dissolution of the silver.

That done, it should be allowed to cool off. When cold it should be thrown into an earthen vessel or pot containing a gallon of water in which a handful of common salt was previously dissolved.

The salt will decompose the nitrate of silver, which will be noticed to separate as a white cheeze precipitate. The liquid is well stirred and the chloride of silver allowed to settle down on the bottom of the vessel and the liquid poured off and replaced by fresh water.

After this has been repeated several times in order to obtain chloride of silver free from acid, the chloride of silver is dried over a slow flame and finely powdered.

One pennyweight of chloride powder is well mixed with three pennyweights of pearlash, one pennyweight of chalk and one and a half pennyweights of common salt.

The surface of the article to be plated must be thoroughly cleaned, and then the surface is rubbed with a piece of cork or leather dipped into this mixture when the metal decomposes. The chloride of silver forms chloride of copper in the case of brass; chloride of zinc and metallic silver is thus deposited.

A mixture of chloride of silver with 10 parts of cream of tartar is equally effective.

After several operations, as indicated above, one will become so skilled in its application that in the course of several minutes a clock dial of considerable size may be perfectly silvered with ease and dispatch.

(To be continued.)

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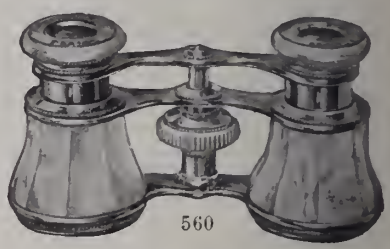
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